

September 18, 1971 • Section 2

Billboard

International

BUYER'S

GUIDE

1971-72

MUSIC • RECORDS • TAPES



Contents page 4

including: Records • Producers
Publishers • Wholesalers • Services

EV STEREO-4™
compatible four channel

4-CHANNEL SOUND

Electro-Voice is making it happen for you...today!

(Being more a progress report than an advertisement.)

The Promise

Thousands of people have heard 4-channel stereo reproduction at hi-fi shows and special demonstrations in the last few years. Others have read about this fascinating and rewarding technique that promises more faithful reproduction of musical performances. Early experiments have also shown 4-channel to be an effective tool in creating new sonic environments for both serious and popular musical forms. The concept has met with almost universal critical acclaim, and strong general approval.

The Problem

But alas only a handful of enthusiasts are actually enjoying this advance today. Because only a few 4-channel tapes have been produced for sale. The problem is simple, but basic: 4-channel means just that—four separate signals. And to reproduce it properly demands four of everything, right down the line.

It's possible (albeit expensive) with reel-to-reel and cartridge tape. But the stumbling block has been to put four completely independent signals in a record groove, or to broadcast them over a standard stereo FM station.

And if you can't make 4-channel discs, or play them on FM, the market is limited to a precious few 4-channel tape owners. But their numbers are so small that the record industry just can't afford to release four channel material. So the industry continues to produce 2-channel stereo that anyone *can* play (and that can be sold in volume).

The Way Out

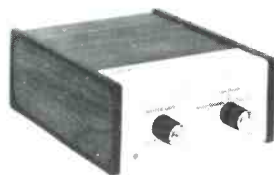
Now Electro-Voice has moved to break the impasse. With a system that can offer the significant advantages of discrete 4-channel, yet is compatible with present record manufacturing and playback equipment and present FM broadcasting. It is called STEREO-4.

STEREO-4 is a system that encodes four channels into a stereo signal that CAN be transmitted over FM or recorded on a disc, stereo cassette or cartridge. The home listener adds a STEREO-4 decoder, plus another stereo amplifier and a pair of rear speakers. The result is reproduction that closely rivals the original 4-channel sound. Four different signals from the speakers, with a feeling of depth and ambiance you have never before heard from any record.

Admittedly, STEREO-4 is not quite the equal of 4 discrete signals. But while there is some loss of stereo separation, there is no reduction in frequency response or overall fidelity. We might note that this reduced separation actually seems to aid the psycho-acoustic effect for many listeners in normal listening situations. And on the plus side, STEREO-4 offers an advantage that even discrete 4-channel cannot provide.

The Remarkable Bonus

Playback of almost all present 2-channel stereo discs and tapes is greatly enhanced when fed through the STEREO-4 decoder. It's the result of multi-microphone recording techniques that include a remarkable amount of 4-channel information on ordinary stereo discs and tapes. Adding STEREO-4 releases this hidden information for all to enjoy.



Model EVX-4
STEREO-4
decoder

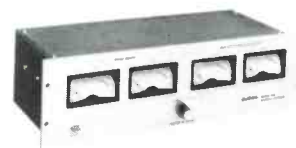
The Decoder

A STEREO-4 Model EVX-4 Decoder costs just \$59.95. And with it, plus 4 speakers and dual stereo amplifiers, the listener is equipped for almost any kind of sound available. Encoded 4-channel, enhanced stereo, regular stereo, *and* discrete 4-channel (assuming suit-

able source equipment). Even mono. So STEREO-4 is the one system that is compatible with the past, present, and foreseeable future.

The Present

And what about encoded 4-channel discs and broadcasts? Well, that's where you come in. Already recording companies have started mastering STEREO-4 records, and their ranks are growing. And STEREO-4 is now being broadcast in many major cities around the country.



Model 7445
Professional
STEREO-4
Encoder

The Encoder

All that is needed is a Model 7445 Professional STEREO-4 Encoder \$795.00 net, direct from the factory. The encoder is patched into your console. No other changes in equipment or handling, whether broadcasting or recording (except that you'll want to add 4-channel monitoring, of course). No increase in costs. And your performance standards are unaffected. The encoder doesn't add noise, distortion, or limitations on response. And listeners without a decoder still enjoy all the music in conventional 2-channel stereo. Some record producers even feel that the STEREO-4 encoder results in better 2-channel stereo than conventional mix-down techniques.

The Future

Like you, we hope for the day when discrete 4-channel sound will be commonplace on records and FM, and when STEREO-4 decoders will be relegated to enhancing present libraries. But that day will have to wait until some very knotty design problems are solved. And probably after a host of new FCC regulations define an utterly new system. Indeed, there is serious question whether these problems can be solved at all.

In the meantime, the STEREO-4 system is getting 4-channel recordings into the marketplace in increasing numbers, in a form that people can enjoy. EVX-4 STEREO-4 decoders are now on the market in quantity. And STEREO-4 decoder circuits are being designed into mass-produced stereo phonos and receivers. Even STEREO-4 juke boxes are now in use!

What Can You Do?

Write us today for all of the technical details, plus up-to-date news of STEREO-4. Make news yourself by adding compatible STEREO-4 for your audience. It's not too soon to start planning for tomorrow!

ELECTRO-VOICE, INC., Dept. 814EM
614 Cecil Street, Buchanan, Michigan 49107
In Europe: Electro-Voice S.A., Lyss Strasse 55,
2560 Nidau, Switzerland

Electro-Voice®

a GULTON subsidiary

Billboard

INTERNATIONAL

BUYER'S GUIDE

Billboard Publications, Inc., 9000 Sunset Blvd., Los Angeles, Calif. 90069
Area Code 213, 273-1555 Cable: BILLBOARD NEWYORK



President, WILLIAM D. LITTLEFORD

Publisher: HAL COOK

Associate Publisher: LEE ZHITO

EDITORIAL

EDITOR IN CHIEF: Lee Zhito (L.A.) EXECUTIVE EDITOR: Paul Ackerman (N.Y.)

INTERNATIONAL NEWS and SPECIAL ISSUES EDITOR: Eliot Tiegel

ART DIRECTION: Think Ink

MANAGER OF DIRECTORY SERVICES: John P. Hays

DIRECTORY EDITOR: Dorothy J. Kobs

DIRECTORY ASSOCIATES: Suzanne Osborne, Kathleen Gervino, Yetta Peltzman, Lucille Sullam, Martha B. West

EDITORIAL NEWS BUREAUS

NEW YORK, 165 W. 46th St., Area Code 212, PL 7-2800, Mike Gross
CHICAGO, Ill. 60606, 150 N. Wacker Dr. Area Code 312, CE 6-9818
Bureau Chief, Earl Paige
LOS ANGELES, Calif. 90069, 9000 Sunset Blvd. Area Code 213, 273-1555
Bureau Chief, Eliot Tiegel
NASHVILLE, Tenn. 37203, 1719 West End Ave. Area Code 615, 329-3925/29
Bureau Chief, Bill Williams
WASHINGTON, D.C. 20005, 733 15th St., N.W. Woodward Bldg., Rm. 533.
Area Code 202, 393-2580. Bureau Chief, Mildred Hall
LONDON: 7 Carnaby St., London W.1. Phone: 437-8090
Cable: Billboard London, Bureau Chief, Mike Hennessey
MILAN, Piazze Loreto 9, Milan, Italy. Tel: 28.29.158., Bureau Chief Daniele Caroli
TOKYO: Shin-Nichibo Building 2-1, 1-Chome Sarugaku-Cho, Chiyoda-Ku. Tel: 294-76-22.
Bureau Chief, Malcolm Davis.

FOREIGN CORRESPONDENTS

ARGENTINA: Ruben Machado, Lavalle 1783, Buenos Aires.
AUSTRALIA: David Elfick, 7 Myrtle St., Crows Nest, Sydney. Tel: 929-0499.
AUSTRIA: Manfred Schreiber, 1180 Wien XVIII, Kreuzgasse 27. Tel: 43.30.974.
BRAZIL: Henry T. Johnston, Av. Rio Branco 25, Rio de Janeiro. Tel: 233-4977.
CANADA: Ritchie Yorke, 15 Austin Crescent, Toronto 4, Ontario.
CZECHOSLOVAKIA: Dr. Lubomir Doruzka, 14, Zeleny pruh, Prague 4 Branik. Tel: 22.09.57.
EIRE: Ken Stewart, Flat 5, 141, Rathgar Road, Dublin 6, Eire. Tel: 97.14.72.
FINLAND: Kari Helopaltio, Perttula, Finland. Tel: 27.18.36.
FRANCE: Michael Way, 41, rue des Favorites, Paris 15. Tel: 532.81.23.
GREECE: Lefty Kongalides, Hellinikos Vorras, Thessaloniki. Tel: 48.000 and 43.329.
HOLLAND: Bas Hageman, Hymnestraat 9, Apeldoorn, Holland. Tel: 62735.
HUNGARY: Paul Gyongy, Derek Utca 6, Budapest, Hungary. Tel: 35-88.90.
ISRAEL: Avner Rosenblum, 8 Gezzer St., Tel Aviv, Israel. Tel: 23.92.97.
JAPAN: Malcolm Davis, Shin-Nichibo Building, 2-1, 1-Chome Sarugaku-Cho, Chiyoda-Ku.
MEXICO: Enrique Ortiz, Nueleo Radio Mil, Insurgentes Sur 1870, Mexico 20, D.F.
NEW ZEALAND: J. P. Monaghan, c/o Box 79, Wellington.
PHILIPPINES: Oskar Salazar, 1032 Matimyas St., Sampaloc, Manila.
POLAND: Roman Waschko, Warszawa 45, Magiera 9 m 37, Poland. Tel: 34.36.04.
PUERTO RICO: Antonio Contreras, 26 Gertrudis St., Santurce.
SCANDINAVIA (Denmark and Norway): Espen Eriksen, Bestumveien 21d, Oslo, Norway. Tel: 55.71.30.
SPAIN: Maria Dolores Aracil, Andres Mellado, 22. Madrid. Tel: 449.14.68.
SWEDEN: Kjell Genberg, P.O. Box 84, 137 01 Vasterhaninge, Stockholm. Tel: 075022465.
SWITZERLAND: Bernie Sigg, Rebbergstrasse 74, 8102 Oberengstringen. Tel: 051 98 75 72.
REPUBLIC OF S. AFRICA: Peter Feldman, 51 van Riebeeck Ave., Alberton, Transvaal.
URUGUAY: Carlos A. Martins, CX8 Radio Sarandi, Montevideo.
U.S.S.R.: V. D. Yurchenkov, 14 Rubinstein St., Leningrad. D-25. Tel: 15-33-41.
WEST GERMANY:
Munich: Ursula Schuegraf, Prinzregentenstrasse 54, Munich 22. Tel: 29.54.32.
Hamburg: Walter Mallin, 334 Wolfenbuttel, Hermann-Lons-Weg 6. Tel: (05531) 3267.
YUGOSLAVIA: Borjan Kostic, Balkanka 30, Belgrade. Tel: 64.56.92.

SALES

DIRECTOR OF SALES: Peter Heine

EASTERN ADVERTISING DIRECTOR: Ronald E. Willman

PRODUCTION MANAGER: John Malloran

CLASSIFIED ADVERTISING MANAGER: Murray Dorf

CIRCULATION DIRECTOR: Milton Gorbulew

REGIONAL OFFICES

CHICAGO, Ill. 60606, 150 N. Wacker Dr.
Area Code 312, CE 6-9818
Steve Lappin

NEW YORK, N.Y. 10036, 165 West 46th St.
Area Code 212, PL 7-2800
Ron Carpenter, Business Manager

NASHVILLE, Tenn. 37203, 1719 West End Ave.
Area Code 615, 329-3925/29
John McCartney

LOS ANGELES, Calif. 90069, 9000 Sunset Blvd.
Area Code 213, 273-1555
Bill Moran, National Talent Sales Manager

INTERNATIONAL

United Kingdom: Andre de Vekey, Billboard Publications,
7 Carnaby St., London W.1.
Phone: 437-8090, Cable Billboard, London

Italy: Germano Ruscitto, Billboard Gruppo sri,
Piazze Loreto 9, Milan. Tel: 28.29.158

Spain: Rafael Revert, S.E.R. Ave. Jose Antonio 32, 2nd Floor,
Madrid 13. Tel: 23.28.000.

Benelux, Czechoslovakia, France, Hungary, Poland, Scandinavia,
West Germany: Johan Hoogenhout, Smiroffstraat 40,
s-Hertogenbosch, Holland. Tel: 47688

Japan: Hiroshi Tsutsui, Shin-Nichibo Building 2-1, 1-Chome Saru-
gaku-Chu, Chiyoda-Ku. Tel: 294-76-22.

Mexico: Enrique Ortiz, Nueleo Radio Mil,
Insurgentes Sur 1870, Mexico, 20 D.F.

Puerto Rico: Antonio Contreras, 26 Gertrudis St.,
Santurce, Puerto Rico

Venezuela: Christian Roux, Radio Exitos 1090, Calle El Retiro,
Qta. Vilma, El Rosal, Caracas, Venezuela.

Subscription rates payable in advance. One year, \$35 in U. S. A. (except Alaska, Hawaii and Puerto Rico) and Canada, or \$75 by airmail. Rates in other foreign countries on request. Subscribers when requesting change of address should give old as well as new address. Published weekly. Second-class postage paid at New York, N. Y., and at additional mailing offices. Copyright 1971 by Billboard Publications, Inc. The company also publishes Amusement Business, Discografia Internazionale, Gift & Tableware Reporter, Merchandising Week, Record Mirror, Record Retailer, Vend, World Radio Television Handbook, American Artist, High Fidelity, Modern Photography, Photo Weekly. Postmaster, please send Form 3579 to Billboard Publications, Inc., 2160 Patterson St., Cincinnati, Ohio 45214.

Cover Design: Think Ink/Lee Lebowitz
Cover Photograph: Joel Brodsky

Billboard

INTERNATIONAL

BUYER'S GUIDE

CONTENTS

U.S. RECORD MANUFACTURERS	21
Budget Labels	67
Children's Labels	67
INDEPENDENT RECORD PRODUCTION COMPANIES	68
INDEPENDENT RECORD PRODUCERS	75
U.S. MUSIC PUBLISHERS	79
Sheet Music Jobbers	123
U.S. RECORD WHOLESALERS	124
including: Distributors	
One-Stops	
Rack Jobbers	
Importers & Exporters	
U.S. TAPE WHOLESALERS	158
including: Distributors	
One-Stops	
Rack Jobbers	
Importers & Exporters	
SERVICES FOR THE U.S. MUSIC RECORD INDUSTRY	176
Associations & Professional Organizations	176
Design & Artwork	177
Direct-Mail Service	181
Licensing Organizations, Music	183
Licensors, Tape & Record	184
Plating & Processing Plants	185
Pressing Plants	188
Printers & Lithographers	190
Promotion & Publicity	192
Recording Studios	199
Shipping Services	214
Tape Custom Duplicators	216
Tape Duplicator/Marketers	248

SUPPLIES FOR THE U.S. MUSIC-RECORD INDUSTRY	227
Envelopes & Mailers	227
Jacket Manufacturers	228
Label Manufacturers	230
Polyethylene Bags	231
Recording Studio Equipment Manufacturers	232
Record Processing Machinery Manufacturers	237
Sleeve Manufacturers	237

MANUFACTURERS OF RECORD DEALER ACCESSORIES & SUPPLIES	240
Browser Boxes	244
Carrying Cases	244
Catalog Services	244
Cleaners, Cloths & Brushes	246
Divider Cards	246
45 RPM Adaptors	246
Needles	246
Racks	246
Title Strips	389
Environmental Lighting Manufacturers	248

INTERNATIONAL MUSIC-RECORD SECTION	249
Argentina	249
Australia	250
Austria	254
Bahamas	258
Belgium	258
Bermuda	263
Bolivia	263
Brazil	264
Bulgaria	266
Canada	266
Chile	284
China, Republic of	284
Colombia	285
Costa Rica	286
Cyprus	287
Czechoslovakia	287
Denmark	287
Dominican Republic	289
Ecuador	289
Eire	289
El Salvador	290
England, See United Kingdom	
Finland	290
France	292
Germany, East	304
Germany, West	304
Greece	314
Guatemala	315
Holland, See Netherlands	
Hong Kong	315
Hungary	316
Iceland	316
India	317
Israel	317
Italy	318
Jamaica	325
Japan	325
Lebanon	336
Malaysia	336
Mexico	337
Netherlands	342
New Zealand	347
Nicaragua	349
Nigeria	349
Norway	349
Pakistan	351
Panama	351
Peru	351
Philippines	352
Poland	353
Portugal	353
Puerto Rico	354
Singapore	355
South Africa, Republic of	356
Spain	358
Sweden	361
Switzerland	364
Thailand	367
Trinidad & Tobago	367
Turkey	367
USSR	367
United Arab Republic	367
United Kingdom	368
Uruguay	387
Virgin Islands	388
Venezuela	388
Yugoslavia	389



united *adj.* 1: JOINED: made one: COMBINED. 2. HARMONIOUS:
produced by joint action: being in agreement.

artist *n.* 2. one who practices an art in which conception and execution
are governed by aesthetic judgment, imagination and crea-
tive thought.

United Artists Records Inc 
*Entertainment from
Transamerica Corporation*

U.S. Record/Tape Survey

Growth Pattern Still Increases

The increase in 1970 in U.S. record sales of only 1.0 percent has caused comment from industry figures who consider that the actual growth pattern is appreciably higher. They point out that from a strict manufacturer point of view this is correct but that 1970 was the year when the rate of returns, mostly from the previous year, went up. These returns were immediately passed over the counter to the consumer and have not been passed into the statistics. The consumer still went on buying at the same rate, maintaining the earlier growth pattern. This increased purchasing rate was also affected by what record company executives refer to as "the year of the dump"—1970. On the record side there was considerable dumping which might not be adequately reflected in the figures.

1967 was the first year that the U.S. record industry

broke the billion dollar barrier and this trend has been maintained with a total record and tape sale picture of \$1660 million for 1970—an all time high.

And this is a particularly interesting figure when contrasted with the fact that less singles and less albums were actually released in 1970 as compared with the previous year—5,685 singles in 1970 compared with 6,261 in 1969, a drop of 9.2 percent and 4,016 albums in 1970 compared with 4,368 in 1969, a 3.1 percent drop.

1970—RCA and Motorola preview a four channel tape, the Q-8 cartridge at the Billboard sponsored International Music Industry Conference in Majorca, Spain.

1971—CBS/Sony choose this year's IMIC to unveil for the first time their quadrasonic disk before industry executives.

NOTE: All figures in the U.S. Record Survey from 1950 on have been updated, based on data from Billboard's RMR, R.I.A.A., Excise Tax payments through 1964, and various other record industry sources, and represent a composite of all sources.

TOTAL SALES OF PRE-RECORDED MUSIC IN U.S.

(reported in millions of dollars)

	<u>1967</u>	<u>1968</u>	<u>1969</u>	<u>1970</u>
Records	\$1051	\$1124	\$1170	\$1182
Tapes	122	234	416	478
TOTAL SALES	\$1173	\$1358	\$1586	\$1660

Source: RIAA

TOTAL SALES OF RECORDS BY TYPE

(reported in millions of dollars)

	<u>1967</u>	<u>1968</u>	<u>1969</u>	<u>1970</u>
LP's	\$ 874	\$ 949	\$ 995	\$1017
Singles	177	175	175	165
	-----	-----	-----	-----
TOTAL SALES	\$1051	\$1124	\$1170	\$1182

Source: RIAA

TOTAL SALES OF PRE-RECORDED TAPES BY CONFIGURATION

(reported in millions of dollars)

	<u>1967</u>	<u>1968</u>	<u>1969</u>	<u>1970</u>
8-Track Cartridges	\$ 60	\$ 155	\$ 300	\$ 378
Cassettes	6	17	75	77
Reel-to-Reel	20	22	20	18
4-Track Cartridges and others	36	40	21	5
	-----	-----	-----	-----
TOTAL SALES	\$ 122	\$ 234	\$ 416	\$ 478

Source: RIAA

RECORDS RELEASED—1955 THROUGH 1970

SINGLES

Singles	Year	Annual % Change
4,542	1955	—
4,451	1956	-2%
4,649	1957	+4%
4,576	1958	-2%
5,812	1959	+27%
5,797	1960	-0.3%
6,036	1961	+4%
6,700	1962	+11%
6,543	1963	-2%
6,503	1964	-0.6%
7,116	1965	+9%
7,086	1966	-0.4%
7,231	1967	+2.0%
6,523	1968	-9.8%
6,261	1969	-2.5%
5,685	1970	-9.2%

LP's

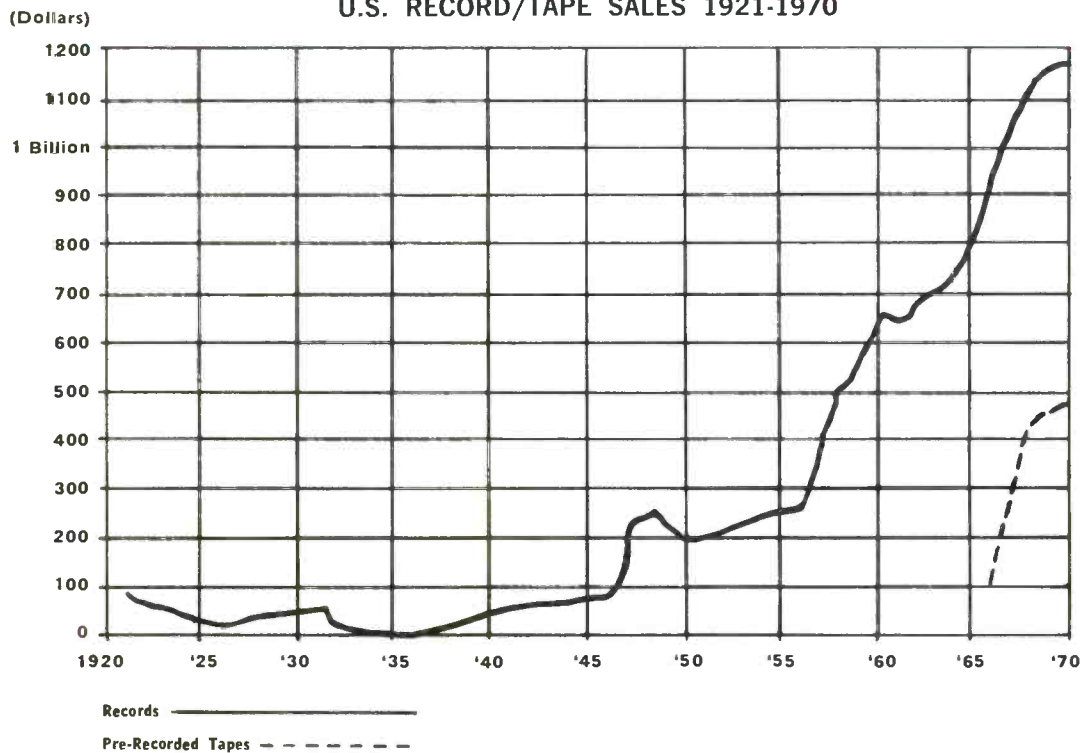
Singles	Year	Annual % Change
1,615	1955	—
2,500	1956	+55%
3,000	1957	+20%
3,471	1958	+16%
3,480	1959	+0.3%
3,112	1960	-11%
2,939	1961	-6%
3,655	1962	+25%
3,686	1963	+1%
3,543	1964	-4%
3,548	1965	+0.1%
3,752	1966	+5.8%
4,328	1967	+15.4%
4,054	1968	-6.3%
4,368	1969	+7.7%
4,016	1970	-8.1%

HISTORICAL NOTES:

1877—Edison first reproduced sound using tin foil cylinders. Invention labeled "phonograph."
 1886—"Graphophone" patented by Bell and Tainter. Recordings made on wax cylinders.
 1887—American Graphophone Company formed in Bridgeport, Conn., to produce the Bell-Tainter invention. Record industry is launched.
 1889—Columbia Phonograph Company organized to market American Graphophone products.
 1891—Berliner first records on discs.
 1897—American Graphophone opens London branch: Columbia Graphophone Company, Ltd.
 1901—Victor Talking Machine Company formed. Disc recordings marketed.
 1902—Columbia and Victor share disc recording patents.
 1903—Royalty system first used to compensate recording artists.
 1912—Industry abandons cylinder recordings.
 1912—Beginning of the first "Golden Age" of records. Many new labels and artists.
 1922—General industry decline brought about by increasing appeal of radio.
 1925—Development of electrical recording process. Microphones replace the recording horn.
 1930—Depression causes second general record industry decline.
 1930's—Radio begins to turn to records and music and is more and more exposed via the airwaves in this decade. This exposure sells records in greater numbers.
 1934—American Decca Record Company organized.
 1940's—New labels join the industry's leaders: MGM, Capitol, Mercury, London and others.
 1948—High fidelity recording and new turntable speeds introduced: Columbia's LP and Victor's 45 rpm systems.
 1952—Record Industry Association of America organized.

1954—Rock & Roll becomes popular.
 1955—Columbia Record Club established.
 1958—Stereophonic LP recordings introduced in fall of this year.
 1959—Rock & Roll declines somewhat—LP's on rise.
 1960—Stereo has advantageous effect, increasing LP dollar and LP unit sales, offsetting decline in singles sale.
 1961—Fewer million-selling singles. Twist craze. LP sales continue to rise. Racks show good sales gain—now approx. 25% total gross.
 1962—Summer season one of best for singles in history of business. Racks register 24% gain over 1961 as they take on more leased departments; stores up close to 5%.
 1963—In a normal growth period for records and in a time of national prosperity, record sales in 1963 did not keep pace. A Christmas sales that did not come up to expectations, combined with changes in the marketing and merchandising of records, held 1963 down to a 1% increase over 1962.
 1964—Year noted for Beatles invasion followed by approximately three dozen other British artists. LP sales registered greatest gain. August 1964 one of the best months ever for singles sales. Good Christmas season plus good third quarter edged industry over previous year by approximately 5%.
 1965—U.S. Excise Tax on records rescinded.
 1966—Breakthrough of tape CARtridge, with the nation's three major automobile manufacturers promoting tape units in new cars.
 1967—Manufacturers raise monaural prices to stereo level as major step in creation of all-stereo industry.
 1969—Conglomerate became a much used word as there was a trend towards bigness on all levels of the music business. Rack jobbers, record companies, music publishers, tape firms—all were involved in the merger game.
 1970—RCA and Motorola introduce a compatible 4-channel 8-track cartridge system, Quad-8, at Billboard's International Music Industry Conference, Majorca, Spain.
 1971—CBS/Sony preview their "SQ" disk—a compatible 4-channel disk system—at Billboard's Montreux conference.

U.S. RECORD/TAPE SALES 1921-1970



U.S. RECORD SALES 1921-1970

(Source: Record Industry Association of America. Excise tax payments, estimates from other data.)

YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE	YEAR	SALES IN MILLIONS OF DOLLARS	YEARLY PERCENT CHANGE
1921	\$106	— %	1938	26	+ 100%	1955	277	+30.0%
1922	92	-13.2%	1939	44	+69.2%	1956	377	+36.1%
1923	79	-14.1%	1940	48	+ 9.1%	1957	460	+22.0%
1924	68	-13.9%	1941	51	+ 6.3%	1958	511	+11.1%
1925	59	-13.2%	1942	55	+ 7.8%	1959	603	+18.0%
1926	70	+18.6%	1943	66	+ 20%	1960	600	- 0.5%
1927	70		1944	66		1961	640	+ 6.7%
1928	73	+ 4.3%	1945	109	+65.2%	1962	687	+ 7.3%
1929	75	+ 2.7%	1946	218	+100%	1963	698	+ 1.6%
1930	46	-38.7%	1947	224	+ 2.8%	1964	758	+ 8.6%
1931	18	-60.9%	1948	189	-15.6%	1965	862	+13.7%
1932	11	-38.9%	1949	173	- 8.5%	1966	959	+11.3%
1933	6	-45.5%	1950	189	+ 9.2%	1967	1051	+ 9.6%
1934	7	+16.7%	1951	199	+ 5.3%	1968	1124	+ 6.9%
1935	9	+28.6%	1952	214	+ 7.5%	1969	1170	+ 4.1%
1936	11	+22.2%	1953	219	+ 2.3%	1970	1182	+ 1.0%
1937	13	+18.2%	1954	213	- 2.7%			

OPERATING COMMERCIAL RADIO STATIONS IN THE U.S.

<u>MIDYEAR</u>	<u>AM</u>	<u>FM</u>	<u>FM-STEREO**</u>	<u>TOTAL</u>
1950	2,114	691		2,805
1951	2,281	649		2,930
1952	2,355	629		2,984
1953	2,458	580		3,038
1954	2,583	553		3,136
1955	2,732	540		3,272
1956	2,896	530		3,426
1957	3,079	530		3,609
1958	3,253	548		3,801
1959	3,377	622		3,999
1960	3,483	741		4,224
1961	3,602	889	57	4,491
1962	3,745	1,012	181	4,757
1963	3,860	1,120	203	4,980
1964	3,976	1,181	308	5,157
1965*	4,049	1,446	390	5,495
1966*	4,117	1,631	502	5,748
1967*	4,180	1,804	567	5,984
1968	4,236	1,944	624	6,180
1969	4,254	2,018	668	6,272
1970	4,288	2,126	763	6,414

*All figures are midyear, with the exception of 1965 and 1966, which are year-end, and 1967 which is as of February 28, 1968.

**FM-Stereo totals are included in the FM totals.

Source: FCC and EIA.

HOME ENTERTAINMENT UNITS IN USE

(in millions of units)

<u>Year</u>	<u>Auto Radios</u>	<u>Home Radios</u>	<u>Total Radios</u>	<u>Television Receivers</u>		<u>Phonographs</u>
				<u>Monochrome</u>	<u>Color</u>	
1950	18	81	99	10.6		16.8
1951	21	84	105	15.8		18.0
1952	23	87	110	21.2		19.5
1953	25	88	113	27.3		20.8
1954	27	89	116	31.8		22.4
1955	29	91	120	37.4		24.0
1956	32	93	125	42.8		25.6
1957	35	95	130	46.7		27.1
1958	37	97	134	49.6		29.9
1959	39	107	146	52.1		32.0
1960	40	116	156	56.9	.2	34.0
1961	41	127	168	59.5	.4	35.7
1962	43	140	183	61.9	.8	37.0
1963	45	151	196	64.0	1.6	39.0
1964	47	161	208	65.8	3.0	42.0
1965	55	172	227	66.4	5.0	45.0
1966	64	188	262	61.1	9.7	48.0
1967	73	195	268	65.5	14.6	51.0
1968	74	216	290	64.5	20.1	53.8
1969	80	230	310	63.0	25.4	56.4
1970	85	251	336	62.9	30.0	59.5

Source: Television Factbook and EIA.

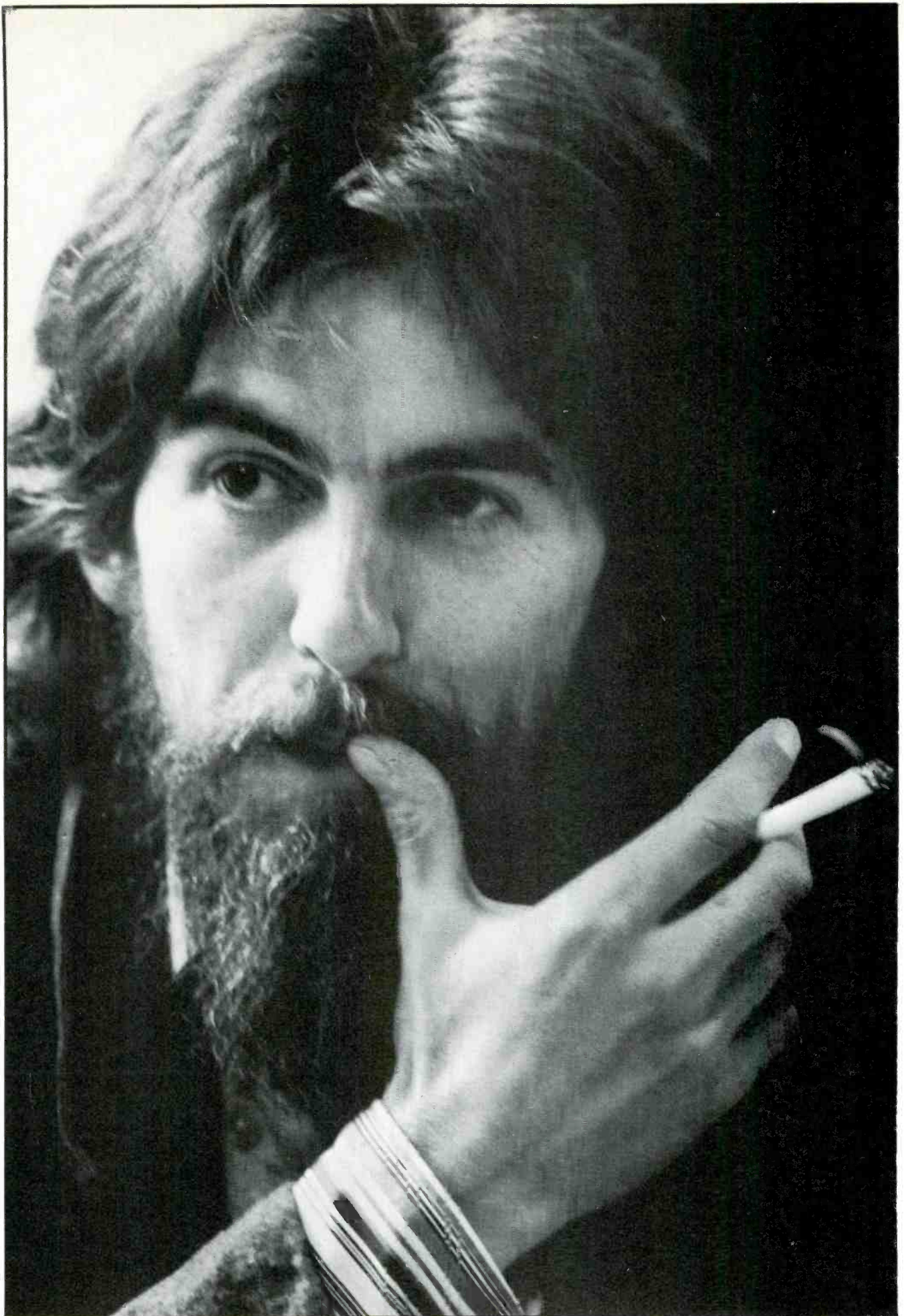


Apple

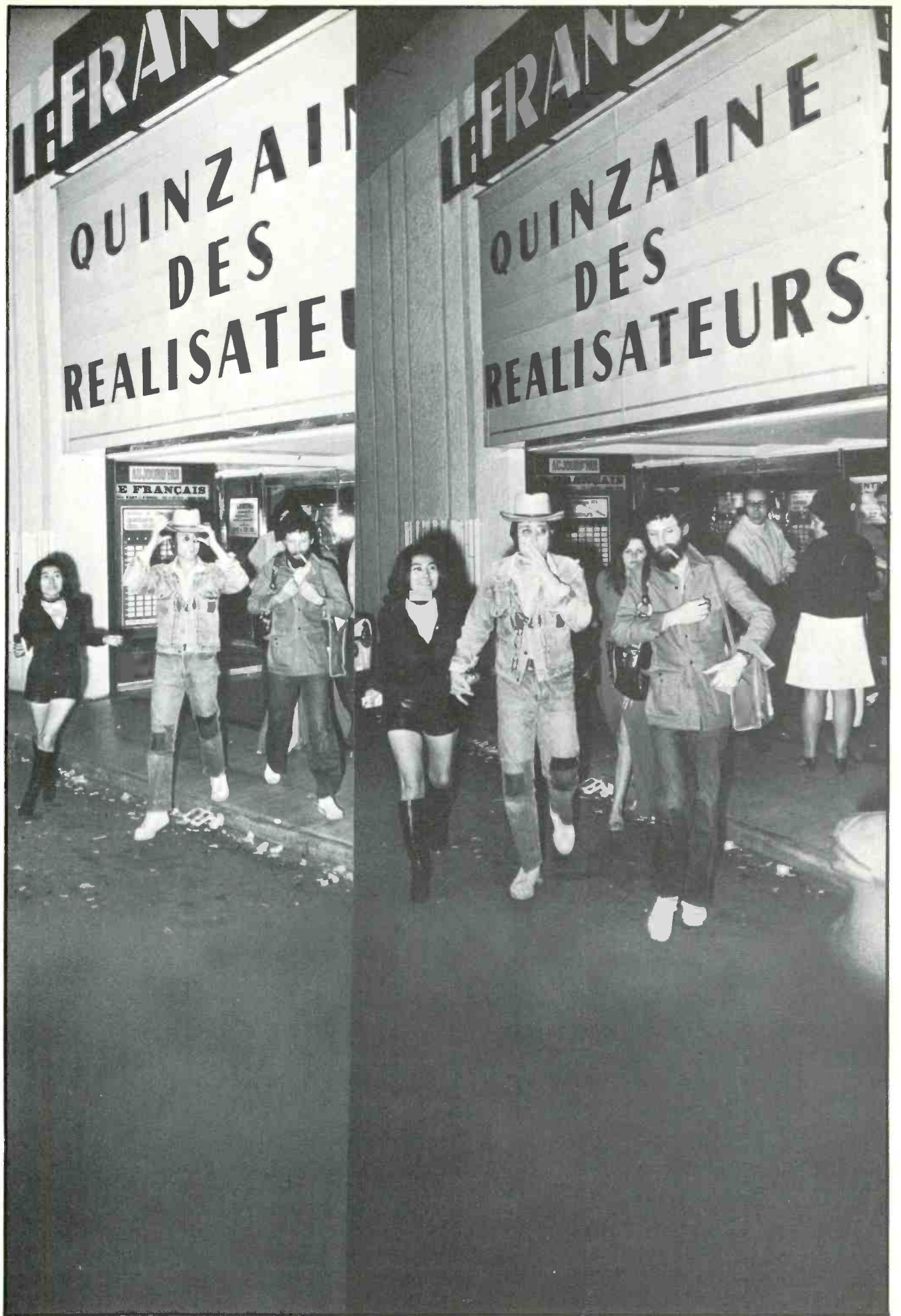


Beaucoups of Blues
It Don't Come Easy

WORLD WIDE PHOTOS



All Things Must Pass
My Sweet Lord/Isn't It A Pity
What Is Life



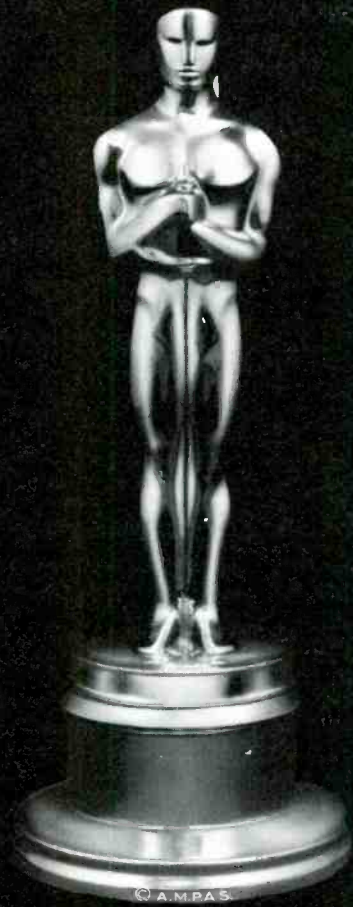
John Lennon/Plastic Ono Band
Mother
Power to the People



Ram
Another Day



- ALL THINGS MUST PASS—George Harrison
produced by George Harrison and Phil Spector
- MY SWEET LORD/ISN'T IT A PITY—George Harrison
produced by George Harrison and Phil Spector
- WHAT IS LIFE—George Harrison
produced by George Harrison and Phil Spector
- JOHN LENNON/PLASTIC ONO BAND
produced by John & Yoko & Phil Spector
- MOTHER—John Lennon/Plastic Ono Band
produced by John & Yoko & Phil Spector
- POWER TO THE PEOPLE—John Lennon/Plastic Ono Band
produced by Phil Spector/John & Yoko
- TRY SOME, BUY SOME—Ronnie Spector
produced by Phil Spector



Original Song Score
LET IT BE

John Lennon, Paul McCartney, George Harrison, Ringo Starr



Best Original Score Written For A Motion Picture
Or Television Special

LET IT BE

John Lennon, Paul McCartney, George Harrison, Ringo Starr

Citation of Achievement
1970

presented by

BROADCAST MUSIC, INC.

to

GEORGE HARRISON—"Something"
HARRISONGS MUSIC, INC.—"Something"
GEORGE HARRISON—"My Sweet Lord"
HARRISONGS MUSIC, INC.—"My Sweet Lord"
JOHN LENNON/PAUL McCARTNEY—"Come Together"
JOHN LENNON/PAUL McCARTNEY—"The Long And Winding Road"
JOHN LENNON/PAUL McCARTNEY—"Let It Be"
JOHN LENNON/PAUL McCARTNEY—"Eleanor Rigby"—2nd Time
JOHN LENNON/PAUL McCARTNEY—"Hey Jude"—3rd Time
JOHN LENNON/PAUL McCARTNEY—"Yesterday"—5th Time



BADFINGER—No Matter What
No Dice

Yoko Ono/Plastic Ono Band—Yoko Ono/Plastic Ono Band

Billy Preston—Encouraging Words
My Sweet Lord

Mary Hopkin—Think About Your Children

Ronnie Spector—Try Some, Buy Some

Rahda Krsna Temple

John Tavener—The Whale

record manufacturers OF THE U.S.

A

A, 1608 Argyle, Hollywood, Calif. 90028. Tel: (213) 469-5838. Pres.: George Jay.

A A Recs. Inc., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-3350. Pres.: A. I. Massler; Exec. VP: Bernard N. Pearlman; VP: Shy Raiken; Exec. Prod'r: Howard H. Scott. Labels: (Owned) Golden, Golden Wonderland, Massive, Yew (distributed) Abbott, Arden Catalist.

Cartridge 8-tr. & cassette: (Owned) Golden licensed to Ampex, Golden Wonderland licensed to GRT. (SEE ADVERTISEMENT)

A B, see Exotic.

A B C, see ABC/Dunhill.

A B C/Dunhill Recs. (sub. of American Broadcasting Corp.), 8255 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 651-5530. Cable: ABDUNREC. Pres.: Jay Lasker; Exec. VP & Int'l: Howard Stark; VP Promo.: Marvin Helfer; Pop A&R Dir.: Steve Barri; Classical A&R Dir.: Marty Goldstein; Jazz A&R Dir.: Ed Michel; Nat'l Sales & Adv. Dir.: Dennis Laventhal; Pub. Dir.: Corb Donohue.

Branch: New York N.Y., American Broadcasting Corp., 1330 Ave. of the Americas. Zip: 10019. Tel: (212) LT 1-7777.

Rec. & tape branches: Burbank, Calif., 209 S. Lake St. Zip: 91502. Tel: (213) 849-6033—Woodside, N.Y., 47-39 49 St. Zip: 11378. Tel: (212) 786-6255.

ABC Recs. Inc. (Owned) ABC, Audio Treasury, Bluesway, Impulse; (distributed) Riverside, Tangerine, 20th Century-Fox; Dunhill Recs. Inc.; Grand Award, Co. Inc. (Owned) Command, Grand Award, Probe; Westminster Rec'g Co. Inc. (Owned) Westminster, Music Guild, Westminster Gold.

Labels: (Owned) ABC, Audio Treasury, Bluesway, Command, Dunhill, Grand Award, Impulse, Music Guild, Probe, Westminster; Westminster Gold; (distributed) Riverside, Tangerine, 20th Century-Fox.

Cartridge 8-tr.: (Owned) ABC, Dunhill, Apt, Bluesway, Grand Award (includes Command & Probe), Impulse, licensed to Ampex & GRT; Westminster (includes Music Guild), Westminster Gold licensed to Ampex; (distributed) Tangerine licensed to Ampex & GRT.

Cassette: (Owned) ABC, Dunhill, Bluesway, Grand Award (includes Command & Probe), Impulse, Westminster (includes Music Guild) licensed to Ampex & GRT; (distributed) Riverside, Tangerine, 20th Century-Fox (includes Movietone) licensed to Ampex & GRT.

Open reel: (Owned) ABC, Dunhill, Bluesway, Grand Award (includes Command & Probe), Impulse, licensed to Ampex & GRT, Westminster (includes Music Guild) licensed to Ampex; (distributed) 20th Century-Fox (includes Movie-tone) licensed to Ampex & GRT.

A P I, see Associated Prod'ns Int'l.

A R A, see Rolando.

A R C, see Rite.

A R I, see Academic Rec'g Institute.

A & R Recs., 8721 W. Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-5404. Cable: BARDAIN. Pres: Ed Barsky; VPs: Phil Ramone, Bud Dain. (Distributed by Mercury).

Branch: New York, N.Y., 322 W. 48 St. Zip: 10036. Tel: (212) 582-1070.

Cartridge 8-tr., cassette & open reel licensed to Ampex.

A/S, see Alshire Int'l.

A S A, see Met Richmond.

Abbott, see AA.

Abel, see Laurie.

Abet, see Nashboro.

Able Inds. Inc., PO Box 767, 1014 Wilson, Eugene, Ore. 97401. Tel: (503) 345-6834. Gen. Mgr.: Gary E. Seibert.

Label: Alkon.

Abnak Music Ents., 825 Olive at Ross, Dallas, Tex. 75201. Tel: (214) RI 2-6111. Pres.: John Abdnor Sr.; Sec'y: B. Dunigan.

Labels: Abnak, Britania, Jetstar, Startime.

Academic Rec'g Institute (ARI), 4727 Oakshire, No. 1, Houston, Tex. 77027. Tel: (713) 621-5266. Pres.: Mack G. Reed.

Label: ARI.

Cassette & open reel: (Owned) ARI self-mfd.

Acca, see Capa Master.

Accent Recs., 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-1621. Pres. & Tape Mgr.: Scott B. Seely; Sales Mgr.: David Garvin.

Labels: Accent (distributed by GNP Crescendo), Insounds.

Cartridge 8-tr.: (Owned) Accent licensed to Bell & Howell, GRT & RCA (distributed by GNP Crescendo).

Cassette & open reel: (Owned) Accent licensed to Bell & Howell & GRT (distributed by GNP Crescendo).

Int'l reps.: Australia (Festival), France (Vogue), Germany (Vogue), Italy (CGD), Philippines (Cosdel).

de la Musica—ABC, Grand Award, Westminster; Corporacion los Ruices—Dunhill), Yugoslavia (Jugoton—ABC, Dunhill).

A C R Inc., PO Box 4248, Zip: 78751; 4922 Burnet Rd., Austin, Tex. 78756. Tel: (512) 452-6441. Pres.: Roy T. Poole; Pub.: Sandra J. Hatch; Promd.: Robert R. Hatch.

Labels: Chrisma, Knobel, Musicano.

a d r, see Audio Dynamics Rec'g.

A J P, see Ahmad Jamal.

A L A Ents. Inc., 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) EL 5-5633. VP & Gen. Mgr.: John M. Ashley.

Labels: Alacor, Harvest Time, Perri.

A M P Rec'gs, 401 Columbia Blvd., Cherry Hill, N.J. 08034. Tel: (609) 667-1667. Pres.: Donald R. Marsh; VP: Richard V. Marsh; Exec. Prod'r: Donald T. Marsh.

Labels: AMP, Monarch II.

A & M Recs. Inc., 1416 N. LaBrea, Los Angeles, Calif. 90028. Tel: (213) 461-9931. Cable: ALPERMOSS. Pres.: Jerome S. Moss; Exec. VP: Herb Alpert; VP Admin. & Creative Servs.: Gilbert Friesen; VP & Gen. Mgr.: Robert Fead; VP Rec'd Prod.: Charles B. Kaye; Nat'l Sales Mgr.: Marv Dorfman; Pub. Dir.: Bob Garcia; Adv. Dir.: Barbara Taylor; Nat'l Promo. Dir.: Harold Childs; Tape Sales Dir.: J. Robert Elliott; Int'l Opns. Dir.: David Hubert.

Branch: New York, N.Y., 1855 Broadway. Zip: 10023. Tel: (212) 581-0144. East Coast Opns. Dir.: Mel Fuhrman.

Int'l branches: Canada, England.

Labels: (Owned) A&M; (distributed) Ode '70. **Cartridge 8-tr., cassette & open reel:** (Owned) A&M self-mfd.; (distributed) Ode '70 self-mfd. Int'l reps.: Argentina (EMI, Australia (Festival), Austria (Ariola), Belgium (Ariola-Eurodisc in Netherlands), Bolivia (Discolandia Dueri), Brazil (IEM Odeon), Chile (IEM Odeon), Colombia (Codiscos), Czechoslovakia (Artia, Supraphon), Denmark (Polydor), Ecuador (IFESA), El Salvador (DICESA), Finland (Finnlevy), France (RCA), Germany (Ariola-Eurodisc), Greece (Helladisc), Hong Kong (Polydor), India (Gramophone), Israel (Isralectra), Italy (Ricordi), Japan (King), Kenya (Phonogram), Lebanon (Melody), Luxembourg (Ariola-Eurodisc in Netherlands), Mexico (RCA), Netherlands (Ariola-Eurodisc), Nigeria (Philips), New Zealand (Festival), Norway (Nor-Disc), Paraguay (EMI in Argentina), Peru (IEMPSA), Philippines (Dyna Prods.), Portugal (Radio Triunfo), Puerto Rico (Montilla), Singapore (Phonogram), South Africa (Teal), Spain (Hispanovox), Sweden (Polydor), Switzerland (Musikvertrieb), Uruguay (EMI in Argentina), Venezuela (Palacio de la Musica), West Indies (West Indies Recs.), Yugoslavia (Radio Television Belgrade). (SEE ADVERTISEMENT)

A P I, see Associated Prod'ns Int'l.

A R A, see Rolando.

A R C, see Rite.

A R I, see Academic Rec'g Institute.

A & R Recs., 8721 W. Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-5404. Cable: BARDAIN. Pres: Ed Barsky; VPs: Phil Ramone, Bud Dain. (Distributed by Mercury).

Branch: New York, N.Y., 322 W. 48 St. Zip: 10036. Tel: (212) 582-1070.

Cartridge 8-tr., cassette & open reel licensed to Ampex.

A/S, see Alshire Int'l.

A S A, see Met Richmond.

Abbott, see AA.

Abel, see Laurie.

Abet, see Nashboro.

Able Inds. Inc., PO Box 767, 1014 Wilson, Eugene, Ore. 97401. Tel: (503) 345-6834. Gen. Mgr.: Gary E. Seibert.

Label: Alkon.

Abnak Music Ents., 825 Olive at Ross, Dallas, Tex. 75201. Tel: (214) RI 2-6111. Pres.: John Abdnor Sr.; Sec'y: B. Dunigan.

Labels: Abnak, Britania, Jetstar, Startime.

Academic Rec'g Institute (ARI), 4727 Oakshire, No. 1, Houston, Tex. 77027. Tel: (713) 621-5266. Pres.: Mack G. Reed.

Label: ARI.

Cassette & open reel: (Owned) ARI self-mfd.

Acca, see Capa Master.

Accent Recs., 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-1621. Pres. & Tape Mgr.: Scott B. Seely; Sales Mgr.: David Garvin.

Labels: Accent (distributed by GNP Crescendo), Insounds.

Cartridge 8-tr.: (Owned) Accent licensed to Bell & Howell, GRT & RCA (distributed by GNP Crescendo).

Cassette & open reel: (Owned) Accent licensed to Bell & Howell & GRT (distributed by GNP Crescendo).

Int'l reps.: Australia (Festival), France (Vogue), Germany (Vogue), Italy (CGD), Philippines (Cosdel).

Accent Sound Ltd., 48 W. Biddle St., Baltimore, Md. 21201. Tel: (301) 727-4930. Pres., Exec. Prod'r & Promo.: Anthony A. Smelgus; VP: David Balthaser; Pub.: Bob Cecil.

Label: Kaymar.

Accra, see Discotape.

Ace Hi, see Adco.

Ace of Hearts, see Prize-Jem.

Acorn, see Anzac.

Acoustographic Recs., 1 Simpson's Ln., Edgartown, Mass. 02539. Tel: (617) 627-4639. Owner: Benjamin L. Hall.

Labels: Acoustographic, Beau Brian, Benjamin Lambert, New Zonophone.

Acropole Corp. of America, PO Box 365, Wilton, Conn. 06897. Tel: (203) 847-2311. Pres. & Pop A&R: Michele Ronty; Classical A&R, Tape & Int'l Dir.: Bruno G. Ronty.

Labels: Bruno, Colosseum.

Cartridge 8-tr. & cassette: (Owned) Bruno self-mfd.

Action! Recs., PO Box 9035, Fort Worth, Tex. 76107. Tel: (817) 336-1212. Owner: Marvin Moore; Prod'rs: Lew Gillis, Bob Davis.

Acuna Prod'ns, 170 E. El Repetto Dr., Monterey Park, Calif. 91754. Tel: (213) 283-2221. Owner: Manuel S. Acuna.

Labels: Discos Clave, Discos Colonial.

Adco Rec'g Co., 7527 Juler Ave., Cincinnati, Ohio 45243. Tel: (513) 561-7818. Pres.: Jack Adkins; VP & A&R: R.J. Adams; Sales, Mktg. & Pub. Mgr.: J. R. Dailey.

Labels: Adco, Ace Hi, Adkins, Cincy, Lucky.

Adell Recs., 461 W. 49 St., New York, N.Y. 10019. Tel: (212) 541-7600. Pres.: Charles Adell; VP: Clarence Bray; A&R: Sleepy King; Promo.: Bob Jones.

Branch: Boston, Mass., 85 State St. Zip: 02109. Tel: (617) CA 7-9638.

Adelphi Recs., 516 E. Indian Springs Dr., Silver Springs, Md. 20901. Tel: (301) 585-0417. Pres. & Gen. Mgr.: Gene Rosenthal; A&R Mgr.: Michael Stewart; Sales Mktg., Pub., Adv. & Promo. Mgrs.: Gayle Moore, William Hatfield.

Branch: Memphis, Tenn., 144 N. Bellevue Blvd. Zip: 38104. Tel: (901) 725-0967. Mgr.: Stephen C. Lavere.

Adkins, see Adco.

Advance Recs., RD 2, Albion, N.Y. 14411. Tel: (716) 589-6057. Pres.: Marcia Gayle.

Labels: Advance, Pepper Tree.

Aeolian-Skinner Organ Co. Inc., Pacella Park Dr., Randolph, Mass. 02368. Tel: (617) 961-2705. Pres.: Donald M. Gillett; VP: Robert L. Sipe; Sales Dir.: Jeanne Bastanier; Adv. Mgr.: M.A. Garipey.

Labels: Aeolian-Skinner.

Open reel licensed to Ampex.

Aetna, see Shreve-Nash.

Affinity, see Stereo Dimensions.

Afro-Carib Recs., 130 W. 42 St., Rm. 856, New York, N.Y. 10036. Tel: (212) 594-7536. Pres.: Warren Allen Smith.

Afro Request, see Request.

Afrotone, see International Rec. Inds.

Agape, see Starday-King.

Agate, see Anzac.

Agency Recs., 20 N. Wacker Dr., Chicago, Ill. 60606. Tel: (312) CE 6-3632. Owner: John G. Garamoni.

Age of Aquarius, see Cuca.

Agulla, see Trend.

Ahura Mazda Recs., PO Box 15582, New Orleans, La. 70115. Tel: (504) 861-0463. Owner: Parker A. Dinkins.

Akron, see Anzac.

Ala, see Laff.

Alabam, see McKinnon.

Alacor, see ALA.

Alameda, see Anzac.

Alaska, see Alaska-Chi Sound.

Alaska-Chi Sound Rec. Co. Inc., C-6 Birch Park, Fairbanks, Alaska 99701. Tel: (907) 456-6098. Pres., Sales, Mktg. & Adv. Mgr.: Rolin Allison; VP, Int'l & A&R Mgr.: Myra Allison.

Labels: Alaska, Alaska Soul, Allison Myra, Chi-Lite, Chi-Sound, Eskimo Point, Zing.

Alaska Soul, see Alaska-Chi Sound.

Rene Albee Prod'ns, PO Box 405, New York, N.Y. 10036. Tel: (212) 769-7707, 541-8840. Pres.: Rene E. Joliet; A&R, Sales, Mktg. & Int'l: Rene Albee; Pub., Adv. & Promo.: Jacqueline Vanmert.

Labels: Albee Stereo, Astoria, Imavox.

Albee Stereo, see Rene Albee.

Aldex, see Al Dexter.

Alector Recs. Ltd., 367 W. 34 St., New York, N.Y. 10001. Tel: (212) 563-2831. Pres.: Ted Starke.

Cartridge 8-tr. & cassette self-mfd.

Alegre, see Roulette.

Alfa, see Rio Grande.

Aljo, see Page.

Alkon, see Able.

continued on page 24



DIANA



JACKSON 5



THE SUPREMES



THE FOUR TOPS



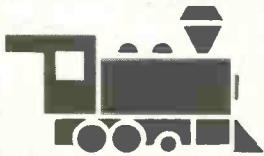
BOBBY DARIN



THE TEMPTATIONS



EDWIN STARR



MARTHA AND THE VANDELLAS

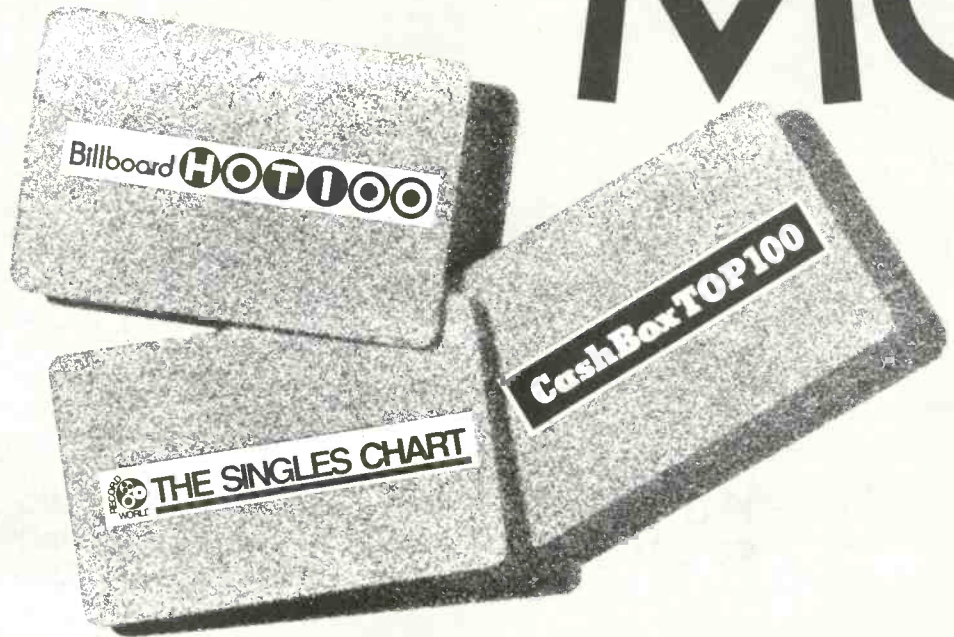


THE UNDISPUTED TRUTH



Nobody plays the game of hits better than

MO



GO DIRECTLY TO #1

GLADYS KNIGHT

JR. WALKER

THE RUFFIN BROTHERS

THE ORIGINALS





SMOKEY ROBINSON AND THE MIRACLES



MARV N GAYE



STEVIE WONDER

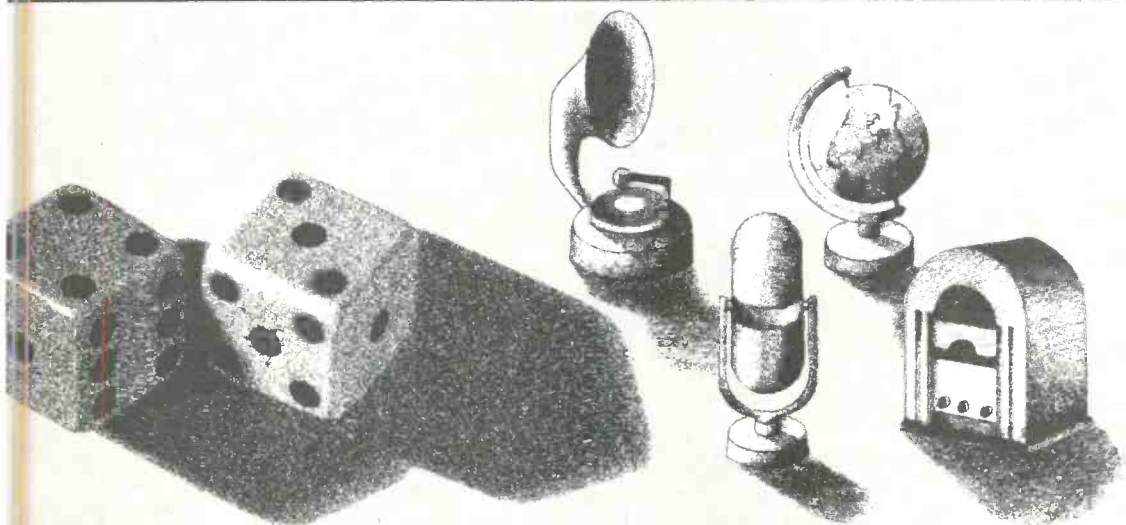


VALERIE SIMPSON



EDDIE KENDRICKS

PLAN
MARKETING
CAMPAIGN
\$



TOWN

MOTOWN RECORD CORPORATION
c/o MOTOWN CENTER
2457 Woodward Avenue
Detroit, Michigan 48201
Telephone: (313) 965-9250
Telex: 0235433
Cable: MORECO DETROIT, MICH.

MOTOWN RECORD CORPORATION
c/o PENTHOUSE
6464 Sunset Blvd.
Hollywood, Calif. 90028
Telephone: (213) 461-3011



THE EARTH



R. DEAN TAYLOR



MY FRIENDS



STONE AND MCGILLOP



SUNDAY FURNIES



SPINNERS



ECOLOGY

SAMMY DAVIS JR.



chisa

THE CRUSADERS



UNION OF SOUTH AFRICA

FREE
SAMPLES



continued

- Allendale Prod'ns, 3373 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Pres. & A&R: Style Wooten.
Labels: Allendale, Pleasure Time, Sounds of Memphis.
- Allan Recs. (div. of The Big Four), PO Box 202, Ludlow, Ky. 41016. Mng. Dir.: Col. Jerry Duane Allan; Exec. Sec'y: Pauline Allan.
Branch: Indianapolis, Ind., PO Box 940. Zip: 46206.
- Allegheny, see Michigan Nickel Co.
- Allegro, see Pickwick.
- Allen, see Allen Recs.
- Allen-Martin Prod'ns Inc. (formerly Sambo Inc.), 9912 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-5466. Pres. & Adv.: Ray Allen; Exec. VP & Gen. Mgr.: Dave Snowden; VP: Hardy Martin; A&R: Ronn Bedenbaugh; Tape Mgr.: Wayne Veach.
Labels: Rondo, Trump.
- Allen Recs. Co., Drawer F, Vidalia, Ga. 30474. Tel: (912) 537-4468. Owner: Hank F. Allen.
Labels: Allen, HFA Int'l.
- Alley, PO Box 32, 213 E. Monroe, Jonesboro, Ark. 72401. Tel: (501) 935-8820. Pres.: Joe Lee.
Labels: Alley, Jon-Ark.
- Alligator, see Anzac.
- Allison Myra, see Alaska-Chi Sound.
- All Nations, see 49th State Hawaii.
- All Platinum Recs., 106 W. Palisade Ave., Englewood, N.J. 07631. Tel: (201) 569-5170. Pres.: Joe Robinson; Exec. VP & A&R: George Kerr; VP: Sylvia Robinson; Musical Dir.: Nate Edmonds; Sales Mgr.: Bill Darnel; Nat'l Promo.: Leonard Forbes.
Labels: (Owned) All Platinum, Snake Eyes, Stang, Turbo; (distributed) Chanson, Charisma, Maple, More.
Cartridge 8-tr. & cassette: (Owned) All Platinum, Stang, Turbo licensed to Ampex; (distributed) Maple licensed to Ampex.
- Allseasons, see Charles Wright.
- Alma, see Met Richmond.
- Almanac, PO Box 7532, Houston, Tex. 77007. Sales Dir.: J. D. Horn; Talent Dir.: Mack McCormick.
- Aloha, see Anzac.
- Alon, see Seven B.
- Alpha, see Don-El.
- Alpha-Vern, see Kiderian.
- Alshire Int'l, PO Box 7107, Zip: 91505; 222 W. Orange Grove, Burbank, Calif. 91502. Tel: (213) 849-4671. Pres. & Intl: Al Sherman; A&R: Jack Dorsey; Sales Mgr.: Dick Ceja.
Labels: (Owned) A/S, Alshire, Aria Senza Voce, Audio Spectrum, Peter Rabbit, Somerset, Stereo-Fidelity; (distributed) Azteca.
Cartridge 8-tr., cassette & open reel: (Owned) Audio Spectrum (includes A/S, Alshire, Audio Spectrum, Azteca, Somerset, (Stereo-Fidelity) licensed to Ampex.
Intl reps: Argentina (Sicamericana), Australia (Astor), Brazil (Equipe), Canada (Arc Sound), Chile (Goluboff), Italy (Bellidisc), Japan (Nippon Columbia), Mexico (Orfeon-Videovox), South Africa (Gallo), Spain (Sonoplay), UK (Pye), Venezuela (La Buena Musica).
- Alston, see Atlantic-Atco.
- Altair, see Keysor-Century.
- Al-Teen Rec'g Co. Inc., 8208 S. Stoney Island Ave., Chicago, Ill. 60617. Tel: (312) 721-7300, 768-9669. Pres. & Gen. Mgr.: W. A. Meeks; Exec. VP: H. Williams; A&R Dir.: Ted Long; Sales & Mktg. Dir.: Phil Jones.
Labels: Al-Teen, Dee-Dee, Fahrenheit, Mee, Winner.
- Das Alte Werke, see Argo.
- Alvera, PO Box 9304, Tulsa, Okla. 74107. Tel: (918) 242-3303. Pres. & Gen. Mgr.: Al Clauser; VP: Vera Clauser; A&R: Henry Clauser; Sales: Walter Clark; Pub., Adv. & Promo.: Vera Longan.
Labels: Alvera, Target.
- Alwin Recs., c/o Chapman Dist'g Co., 2645 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 385-3636. Owner: Al Chapman.
- Amadeo, see Apon.
- Amaret Recs. (div. of American Ass'n of Rec'd Talent Inc.), 1717 N. Highland Ave., Hollywood, Calif. 90028. Tel: (213) 466-3361. Pres., Sales & Mktg.: Kenneth S. Myers; Pub. & Nat'l Sales Promo Mgr.: Jerry Fine; Tape & Intl Mgr.: Judy Hicks.
Cartridge 8-tr., cassette & open reel licensed to Ampex.
Intl reps: Argentina (IEM Odeon), Australia (Festival), Belgium (Negram-Delta in Netherlands), Brazil (Fermata), Canada (Quality), Chile (IEM Odeon), Colombia (Fabrica Venezolana de Discos in Venezuela), Denmark (Dansk), Finland (Scandia Musiikki), France (Pathe-Marconi), Germany (Teldec), Greece (Greek Phonograph Rec. House), Israel (Unatex), Italy (Produttori Associati), Japan (Nippon Gramophone), Mexico (Gamma), Netherlands (Negram-Delta), Norway (Arne Bendiksen), South Africa (Teal), Spain (EKipo), Sweden (Sonet), Switzerland (Musikvertrieb), Turkey (Gramofon Limitit Sirketi), UK (EMI), Uruguay (Palacio de la Musica), Venezuela (Fabrica Venezolana de Discos), West Indies (Record Specialists).
- Ambassador Rec. Corp., 145 Komorn St., Newark, N. J. 07105. Tel: (201) 344-4214. Pres.: Martin Kasen; Sales Mgr.: Herb Dorfman.
Branch: Los Angeles, Calif., 742 E. 61 St. Zip: 90001. Tel: (213) 231-2144. Sales Mgr.: Fred Levi.
Labels: Ambassador, Compose, Diplomat, Mountain Dew, Peter Pan, Power, Rocking Horse, Scripture, Sunshine, Swampfire, Tifton.
- Amber, see Joya.
- American Artists Inc., MPO Box 862, Zip: 65801; 3525 S. Parkhill, Springfield, Mo. 65804. Tel: (417) 881-7474. Pres.: Joseph H. Higgins; Pub., Adv. & Promo. Dir.: Gene Gideon; Sec'y-Treas.: Russell E. Newport.
- American-Hawaiian, see Hawaiian-American.
- American Int'l Recs. (div. of American Int'l Pictures Inc.), 9033 Wilshire Blvd., Beverly Hills, Calif. 91211. Tel: (213) 278-8118. Cable: AMERPIX. Gen. Mgr.: George Sherlock; A&R: Guy Hemric. **Branch:** New York, N.Y., 165 W. 46 St. Zip: 10036. Tel: (212) 489-8100. Cable: EXAMERIC. Contact: David L. Sherman.
Label: American Int'l Recs. (AIR) (distributed by MGM).
- American Music Programmers Inc., 1 Park Ave., New York, N.Y. 10016. Cable: MUSICPRO. Pres.: Manuel K. Kopelman; VP: Warren D. Gray.
Branch: Los Angeles, Calif., 15962 Nordhoff St. Zip: 91343. Tel: (213) 870-3881.
Cartridge 8-tr., cassette & open reel self-mfd.
Affiliated company: Veri/Snoics.
- American Speech Sounds & Rhythm, c/o Harper & Row Publ'rs, Mail Order Dept., 51 E. 33 St., New York, N.Y. 10016. Tel: (212) 725-3500.
- American Themes & Tapes Inc., see Fairlyland.
- American Voices Recs. Co. Inc., 216 Applewood Ln., Virginia Beach, Va. 23452. Tel: (703) 340-4582. Pres.: Heath Webb.
Amex, see Met Richmond.
- Amigo Recs., 6137 N. Sixth St., Philadelphia, Pa. 19120. Tel: (215) 549-6825. Pres.: Ray Karol.
- Amor, see Otao.
- Amos Recs., 1400 Cahuenga Blvd., Los Angeles, Calif. 90028. Tel: (213) 462-6894. Pres.: James A. Bowen; Gen. Mgr.: Bruce Hinton. (Distributed by Bell Recs.).
Branch: New York, N.Y., 1501 Broadway, 30th fl. Zip: 10036. Tel: (212) 563-6440.
Cartridge 8-tr., cassette & open reel licensed to Ampex.
Intl reps: Australia (EMI), Belgium (Fonior), Denmark (Nordisk Polyphon), Finland (Finnlevy), France (Societe Francaise du Son) Germany (Teldec), Greece (Francoise Box), Italy (Decca), Japan (King), Netherlands (Decca), New Zealand (His Master's Voice), Norway (Nor-Disc), Singapore (Decca), South Africa (Gallo), Spain (Columbia), Sweden (Telefunken), Switzerland (Musikvertrieb), UK (London, Decca), Yugoslavia (Jugoton).
- Ampex Rec. Corp., 555 Madison Ave., New York, N.Y. 10023. Tel: (212) 758-8900. Dir.: Jim Frey.
Labels: (Owned) Ampex; (distributed) Bearsville, Big Tree.
Cartridge 8-tr., cassette & open reel: (Owned) Ampex self-mfd.; (distributed) Bearsville, Big Tree self-mfd. (SEE ADVERTISEMENT)
- Amphora Music, 1727 Division St., Davenport, Iowa 52804. Tel: (319) 322-7674. Pres., Sales & Mktg.: Frank L. Engel; A&R: Freddie Joy.
Labels: Amphora, Decora.
- Ampis, see Nina.
- Am/Rec of America, PO Box 8218, Norfolk, Va. 23503. Tel: (703) 588-8778. Pres.: Alex Spencer; VP: Don Jensen.
Labels: Blue Sea, Dimension, Dimensional.
- Amsterdam, see Flying Dutchman & Atlantic-Atco.
- Anacath, see Motivator.
- Lee Anderson Ent's., PO Box 4141, North Hollywood 91607; 7457 Woodman Ave., Van Nuys, Calif. 91405. Tel: (213) 782-6915. Pres. & A&R: Lee Anderson; VP Sales, Mktg., Adv. & Promo.: Conrad Krebs; VP A&R & Tape: Bruce Anderson; Pub.: Beth Anderson.
Labels: Belltone, Country Capers, Greenbush, Sports.
- Andes, see Trend.
- Andrew Jackson, see listing under "J."
- Andy Jackson, see Andrew Jackson.
- Angel, see Capitol.
- Angelicum, see Apon.
- Angelton, see Robbins.
- Ania, see Goldband.
- Ann, see Golden/Ebb-Tide 11.
- Ansonia Recs. Inc., 802 Columbus Ave., New York, N.Y. 10025. Tel: (212) 865-2121. Cable: ANSORECORD. Pres.: Mrs. Mercedes Glass; Exec. VP & Tape: Herman Glass.
Cartridge 8-tr. & cassette: Self-mfd. (SEE ADVERTISEMENT)
- Ante, see Take 4.
- Anthem, see Texas Sound.
- Anthology Rec. & Tape Corp., 135 W. 41 St., New York, N.Y. 10036. Tel: (212) LW 4-9670. Pres.: George Curtiss; VP Sales & Mktg. Mgr.: Nicholas Sentas.
Branch: Lynn, Mass., 32 Oxford St. Zip: 01902. Tel: (617) 593-3920.
Labels: Anthology, Ethnosound.
- Antigua Prod'ns, 1650 Broadway, New York, N.Y. 10019. Tel: (212) 757-2750. Pres.: Sam Goldner.
Labels: Gold Bee, Mark X, Music World.
- Antilano, see Met Richmond.
- Antler Recs. Inc., 30 W. 60 St., New York, N.Y. 10023. Tel: (212) CO 5-3133. Pres.: Buck Ram.
- Antonian, see Marycords.
- Anvick, see Lynn's Prod'ns.
- Anvil Prod'ns Inc., 3 E. 54 St., New York, N.Y. 10022. Tel: (212) 935-9140. Pres.: Wes Farrell.
Label: Anvil.
Cartridge 8-tr.: (Owned) Anvil licensed to Ampex.
- Anzac, PO Box 38669, 719 Gower St., Hollywood, Calif. 90038. Tel: (213) 466-0143. Mng. Dir.: A. Hyde-Smith; US Rep.: Gordon Burdge.
Home office: Australia.
Labels: Anzac, Acorn, Agate, Akron, Alameda, Alligator, Aloha, Arizona, Arriba, Asia, Azusa.
Apco Recs. Inc. (div. of Jones Ent's. Inc.), 1902 Gregg Rd., Bellevue, Neb. 68005. Tel: (402) 733-5211. Pres.: Robert L. Jones; VP: Michael A. Jones.
Branch: Chicago, Ill., PO Box 4396. Zip: 60680.
Labels: Apon, Buffy, Caltex, Chicago, Gates, George, Jody, Mike, Ralston, Tag.
- Apollo, see Apollo Recs.
- Apollo Ent's. Inc., 1915 N. Quince St., Olympia, Wash. 98501. Tel: (206) 352-9097. Pres.: Allen P. Giles; VP: T. R. Murcy.
Labels: Excursion, Sound Preservers.
- Apollo Recs., 349 First St., Los Altos, Calif. 94022. Tel: (408) 292-2222. Pres. & A&R: Eric R. Hilding; Gen. Mgr., Sales & Mktg.: Rick Ralston; Pub., Adv. & Promo.: Clyde D. FaderKat.
Labels: Apollo, FaderKat, Invader.
- Apon Rec. Co. Inc., PO Box 3087, Long Island City, N.Y. 11103. Tel: (212) 988-0450. Pres.: Andrej Poncic; Sales Mgr.: Don Zemann.
Labels: Apon, Amadeo, Angelicum, Christophorus, Discapon, Harmonia Mundi, Panton Supraphon.
- Cartridge 8-tr.:** (Imported) Amadeo, Harmonia Mundi.
- Appalachian Recs., 811 Point San Pedro Rd., San Rafael, Calif. 94901. Tel: (415) 456-9694. Pres.: Grace Tindell.
- Apple, see Capitol. (SEE ADVERTISEMENT)
- Aqua, see Sure.
- Aquarius, see Southern Sounds.
- Arc, see Sound City.
- Arcade Music Rec'g Co., 2733 Kensington Ave., Philadelphia, Pa. 19134. Tel: (215) RE 9-7501. Pres.: Jack Howard.
Label: Arcade.
- Archive, see Polydor.
- Archive of Folk & Jazz Music, see Everest.
- Archive of Gospel Music, see Everest.
- Archive of Piano Music, see Everest.
- Archives Limited Eds., see Record Collectors Guild.
- Arctic, see Jamie/Guyden.
- Arden, see AA.
- Arden Rec'gs Inc., 2000 Madison Ave., Memphis, Tenn. 38104. Tel: (901) 324-5368, 458-2136. Mgr.: John Fry.
- Argo Sight & Sound Ltd., 539 W. 25 St., New York, N.Y. 10001. Tel: (212) OR 5-6060. Gen. Mgr.: Leo H. Hofberg.
Labels: (Imported) Argo, Das Alte Werke, L'Oiseau Lyre, Societe Francaise du Son, Telefunken (classical).
- Arhoolie Recs. Inc., PO Box 9195, Berkeley, Calif. 94709. Tel: (415) 841-8624. Pres.: Chris Strachwitz.
Labels: Arhoolie, Blues Classics, Changes, Old Timey, Raglan.
Cartridge 8-tr. & cassette: (Owned) Arhoolie licensed to Livingston.
Intl reps: Australia (Mann), Canada (Canadian Music Sales), France (MusiDisc), Sweden (Sonet), UK (CRD Imports).
- Aria Senza Voce, see Alshire Int'l.
- Aries, see Summit Dists.
- Arion, 2612 Sarah Jane Ln., Fort Worth, Tex. 76119. Tel: (817) 536-7376. Pres.: Leon Childs; VP & A&R: Don Fletcher.
- Arizona, see Anzac.
- Arlee, see Southern Sounds.
- Armenian, see Kiderian.
- Arnold, see Carrie.
- Arpeggio Rec. Co., 907 N. Front St., Harrisburg, Pa. 17102. Tel: (717) 232-8651. Pres. & Exec. Prod'r: Robert A. Hubbard Jr.; A&R: Daniel Hartman.
- Arrawak, see Garrawak.
- Arriba, see Anzac.
- Arrow, see St. Clair.
- Art, see Art Recs.
- Fred Arthur Prod'ns, 12128 E. 18 Ave., Denver, Colo. 80218. Tel: (303) 255-4686. Owner & Gen. Mgr.: Fred Arthur; Sales Mgr.: Harry Cullis Jr.
Label: Pax.
- Artist Direct Rec'gs., Blue Mounds, Wis. 53517. Tel: (608) 924-4959. Pres.: Gunnar Johansen.
- Artist of Fame, see Showay.
- Artists, see J&S.
- Artists Life Recs., 1211 E. Mayfair Ave., Orange, Calif. 92667. Tel: (714) 538-4484. Pres.: Howard L. Reynolds.
Labels: (Owned) Artists Life, Jamboree; (distributed) Bowery, Nebraska, Polkaland, Rave.
- Art Recs. Mfg. Co., PO Box 8935, Fort Lauderdale, Fla. 33310. Tel: (305) 584-1904. Pres., A&R & Intl: Harold E. Doane; Exec. VP: Vivian P. Doane; Sales & Tape Mgr.: David Dunn.
Labels: Art, Citadelle, Souvenir, Unity.
Cartridge 8-tr. & cassette: (Owned) Art self-mfd.
Intl reps: Colombia (Bambuco) Costa Rica (INDICA), Italy (Italdisc), Panama (Istmenos).
- Arvee, see Everest.
- Arzee, 3010 N. Front St., Philadelphia, Pa. 19133. Tel: (215) GA 5-8205. Owner: Rex Zario; Gen. Mgr.: Betty Schmidt.
- Asch, see Pioneer.
- Ash, see Ash Recs.
- Ashley Rec. Co., PO Box 6294, 806 18 Ave. S., Nashville, Tenn. 37212. Tel: (615) 824-0951. Pres.: Leon Ashley. (Distributed by London Recs.).

continued on page 26

you can tell
a lot about a company
by the company it keeps...



look at the charts
and you'll see us there!

BELL RECORDS

A Division of Columbia Pictures Industries, Inc.

1776 BROADWAY, NEW YORK, N.Y. 10019
6464 SUNSET BOULEVARD, HOLLYWOOD, CALIF. 90028
49 CONDUIT STREET, LONDON, W.1, ENGLAND

continued

Ash Recs., 9300 Conger, Houston, Tex. 77034. Tel: (713) 946-8258. Owner: Steve Akin.
 Asia, see Anzac.
 Associated Prod'ns Int'l, 3884 Franklin Ave., Zip: 90027; 2991 Ingledeale Terr., Los Angeles, Calif. 90039. Tel: (213) 622-3121/3656. Owner: Brian Ross; Pres.: Maurie Bercov. Labels: API, Country Store.
 Aster, see RCI.
 Astoria, see Rene Albee.
 Astral 7 Recs. (div. of Herbie Smith Music Inc.), 1030 Brown St., Dayton, Ohio 45409. Tel: (513) 223-2853. Pres.: Herbert J. Smith.
 Astro, see Paramount Rec. Mfg.
 Atco, see Atlantic.
 Athena Recs. Inc., Box 68, Brentwood Village, Brentwood, Tenn. 37027. Tel: (615) 832-9638. Pres. & Prod'r: Richard D. Powell; Eng.: George Cunningham. (Distributed by Stereo Dimension).
 Atlanna, see McKinnon.
 Atlantic Rec'g Corp., 1841 Broadway, New York, N.Y. 10023. Tel: (212) 757-6306. Cable: ATCOMUSIC. Pres.: Ahmet Ertegun; Exec. VP: Jerry Wexler; VP: Nesuhi Ertegun; VP Eng'g: Tom Dowd; A&R Prod'rs: Ahmet Ertegun, Jerry Wexler, Nesuhi Ertegun, Arif Mardin; VP Tape Sales: Bob Kornheiser; VP, Adv. & Pub. Dir.: Bob Rolontz; Int'l: Pat Mulligan.
 Branch: Los Angeles, Calif., 6515 Sunset Blvd., Suite 401, Zip: 90028. Tel: (213) 461-4591. Gen. Mgr.: Dick Kozman.
 Int'l branches: Australia (Kinney), Belgium (Kinney in France), Canada (Kinney), France (Kinney-Filipacchi), Germany (Kinney), Japan (Warner Bros.-Pioneer).
 Distribution branches: Warner Bros.-Elektra-Atlantic Dist'g Corp. in Los Angeles, Calif.; Chicago, Ill.; Cleveland, Ohio (see Record & Tape Wholesalers sections for complete listings).
 Labels: (Owned) Atlantic, Atco, Cotillion; (distributed) Atlantic Div.: Dade, Dial, San Francisco, Stoneflower, Track; Atco Div.: Alston, Amsterdam, BluesTime, Carla, Etcetera, Flying Dutchman, Karen, SGC, Vortex; Cotillion Div.: Chimneyville, Dakar, Embryo, Lamp, Moira, Shama.
 Cartridge 8-tr., cassette & open reel: (Owned) Atlantic, Atco, Cotillion licensed to Ampex; (distributed) Atlantic Div.: Dial, Focus, San Francisco, Stoneflower; Atco Div.: Alston, Capricorn, Rolling Stones, Vortex; Cotillion Div.: Chimneyville, Dakar, Embryo licensed to Ampex.
 Int'l reps.: Argentina (Phonogram), Austria (Ariola), Barbados (West Indies Recs.), Brazil (Companhia Brasileira de Discos), Chile (Philips), Colombia (Philips), Costa Rica (INDICA), Czechoslovakia (Ariola), Denmark (Metronome), Greece (Helladisc), Hong Kong Cosdel, Israel Gal Ron, Italy (Ri-Fi), Jamaica (Dynamic Sounds), Mexico (Universales), Netherlands (Polydor), Norway (Nordisc), Peru (Virrey), Philippines (Mareco), Portugal (Radio Triunfo), Singapore (Cosdel), South Africa (Teal), Spain (Hispanvox), Sweden (Metronome), Switzerland (Barclay), Turkey (Melodi), UK (Polydor), Venezuela (Siemens).
 Atlas, see Robbins.
 Atman, see Tranquility.
 Attarack, see Attarack-Heller.
 Attarack-Heller Corp., 9220 Sunset Blvd., Suite 224, Los Angeles, Calif. 90069. Tel: (213) 273-3060. Pres.: Seymour N. Heller; Exec. VP: Raymond Harris; VP: Ed Cobb.
 Label: Attarack.
 Atwell Recs., PO Box 42, Lafayette, Tenn. 37083. Tel: (615) 666-2400. Owner: Loryn Atwell. Labels: Atwell, Silver Staff.
 Audicon, see Laurie.
 Audio Arts Inc., 5616 Melrose Ave., Hollywood, Calif. 90038. Tel: (213) 469-5103. Pres.: Madelon Baker; Gen. Mgr.: Manny Shribman.
 Labels: Audio Arts, Audio Blues, Audio Forty, Audio Gospel, Whirlybird. (SEE ADVERTISEMENT)
 Audio Bible Studies Inc., 6430 Sunset Blvd., Suite 903, Hollywood, Calif. 90028. Tel: (213) 466-6121. Pres.: Earle E. Williams.
 Labels: Audio Bible Studies, Kingsway.
 Cassette: (Owned) Audio Bible Studies, Kingsway self-mfd.
 Audio Blues, see Audio Arts.
 Audio Book Co., 301 Pasadena Ave., South Pasadena, Calif. 91030. Tel: (213) 799-0666. Pres.: Tucker Garner; Adv. Mgr.: David Bates; Promo. Dir.: Henry Spitzer.
 Labels: (Owned) Audio Book; (distributed) Creative Recs., Listening Library.
 Cassette & open reel: (Owned) Audio Book self-mfd.
 Audio Dynamics Rec'g, Alameda Plaza Bldg., 100 E. Alameda, Tucson, Ariz. 85701. Tel: (602) 624-1252. Owners: Rod Shields, Leland E. Oliver.
 Labels: adr, Dynamics, Joint Effort.
 Audiofax, 821 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-4927. Pres. & Gen. Mgr.: Bill Connor; VP & A&R: Scotty Moore; Sec'y-Treas. & A&R: Neal Matthews Jr.
 Labels: Button, Circus, Format, Patio, Sir.
 Audio Fidelity Ents., Inc., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Cable: AUDIOFIDEL. Pres.: Herman D. Gimbel; Exec. VP, Sales, Mktg. & Tape: Harold Drayson; VP, Classical A&R & Int'l: Carl Shaw; Pop

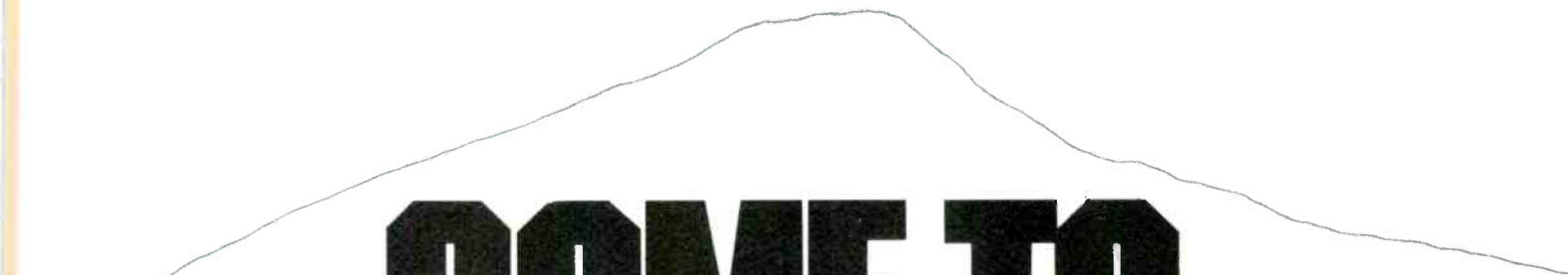
A&R Dir. & Promo.: Eddie Newmark; Art Dir.: Rhea Atkins; Tape Mgr.: Henry Rosenberg.
 Labels: Audio Fidelity, Audio Masterworks, Audio Rarities, Chart, First Component Series, Karate, Milestone, Mr. G., Parallax, Tiger Tail, Cartridge 8-tr.: (Owned) Audio Fidelity, First Component Series, Milestone self-mfd.
 Open reel: (Owned) Audio Fidelity licensed to Ampex.
 Int'l reps.: Brazil (Gravacoes Eletricas), Canada (Phonodisc), Costa Rica (INDICA), France (Musidisc-Europe), Italy (Ariston), Japan (Nippon Columbia), Mexico (RCA), Netherlands (Dureco Pastor), Philippines (Dyna), South Africa (Galio), Spain (Ekipo), UK (RCA), Venezuela (Palacio de la Musica).
 Audio Forty, see Audio Arts.
 Audio Gospel, see Audio Arts.
 Audio Guild, see Record Guild of America.
 Audio Masterworks, see Audio Fidelity.
 Audiophile, see Happy Jazz/Audiophile.
 Audio Precision, see Jazzology-GHB.
 Audio Rarities, see Audio Fidelity.
 Audio Rec'rs of Arizona (ARA), 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-4723. Pres.: Floyd M. Ramsey; A&R: Floyd & Tim Ramsey.
 Label: Ramco.
 Audio Spectrum, see Alshire Int'l.
 Audio Treasury, see ABC/Dunhill-ABC.
 Audun Prod'ns, 55 N. Dickinson St., Madison, Wis. 53703. Tel: (608) 257-0120. Owner & Mgr.: Michael A. Kuehl; Promo.: Jon Lipp.
 Labels: Audun, Full Compass.
 Aurora Int'l Rec. Corp., 25 W. 56 St., New York, N.Y. 10019. Tel: (212) 212-8810. Cable: SCHROMUS. Pres.: Aaron Schroeder; VP: Mrs. Abby Schroeder.
 Branch: Los Angeles, Calif., 9000 Sunset Blvd. Zip: 90069. Tel: (213) 274-7351. A&R: David Mook.
 Label: Aurora.
 Austin Recs., DeSoto, Iowa 50069. Tel: (515) 834-2132. Pres.: Leonard Austin.
 Avant, see Crystal.
 Avant Garde Recs. Inc., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1343. Pres. & Sales Mgr.: Frank Siegfried; A&R Dir.: Clay Pitts.
 Int'l branch: England.
 Cartridge 8-tr. & cassette licensed to Livingston.
 Avco Embassy Recs. Corp., 16 W. 61 St., New York, N.Y. 10023. Tel: (212) 956-5500. Cable: EM-BAPIC. Pres.: Joseph E. Levine; VPs: Hugo Peretti, Luigi Creatore; Gen. Mgr. & Sales & Mkt.: Bud Katzell; Nat'l Promo. Dir.: Mike Becce; Prod'n Mgr.: Joyce Weston.
 Cartridge 8-tr., cassette & open reel: Licensed to Ampex.
 Int'l reps.: Australia (Festival), Brazil (Gravacoes Eletricas), Canada (RCA), France (Bagatelle), Germany (Ariola), Japan (Victor), Mexico (Tizoc), Philippines (Mareco), South Africa (Record Prod'rs & Mfrs.), Spain (Columbia), Sweden (Polar).
 Avoca Rec. Co., PO Box 913, Westbury, N.Y. 11590. Tel: (516) 333-7558. Owner: Francis X. Cashin.
 Int'l reps.: Canada (World), Eire (Dolphin).
 Award, see United States.
 Award Artists, see Showay.
 Azteca Inc., 222 W. Orange Grove Ave., Burbank, Calif. 91502. Tel: (213) 849-4671. Pres.: Al Sherman.
 Labels: Azteca (distributed by Alshire Int'l); Paloma.
 Cartridge 8-tr., cassette & open reel: (Owned) Azteca available on Audio Spectrum.
 Azusa, see Anzac.

B

B B M, see Met Richmond.
 B C A Rec. Inc. (div. of Broadcasting Corp. of America), 719 Gower St., Hollywood, Calif. 90038. Tel: (213) 462-5950. Pres.: Gordon Burdge.
 Labels: (Owned) BCA; (Imported) Argent (Argentina), Burbank (Belgium), Castle (Canada), Chateau Disques (France), Nassau (Bahamas), Oakland (South Africa), Olson (Norway), Rembrandt (Netherlands), Samson (Israel), Signal (Singapore), Sovereign (Sweden), Z-Zurec/Zuricon (Switzerland).
 B E T Prod'ns, PO Box 519, 1831 Bammel, Westfield, Tex. 77377. Tel: (713) 444-8733. Pres.: Travis E. Beasley.
 Label: Rush.
 B F P, see Blue Flame Prod'ns.
 B & F Rec. Co. Inc., 11705 Buckeye Rd., Cleveland, Ohio 44120. Tel: (216) 561-5524. Pres.: Frank Szappanos.
 Int'l rep.: Canada (Canadian Music Sales).
 B P L Recs., 1033 Fourth Ave. N., Minneapolis, Minn. 55403. Tel: (612) 377-1264. Owner: James Bonner.
 B R C, N.Y., see Brunswick.
 B R C, N.Y., see Met Richmond.
 B-Rod, see Music Mountain.
 B R W, see Billy Wagner.
 B T Puppy Recs. Inc., 2 Penn Plaza, New York, N.Y. 10001. Tel: (212) 947-5656. Pres.: Seymour Barash.
 Cartridge 8-tr., cassette & open reel licensed to Ampex.
 Bacchanalian, PO Box 3201, Oak Ridge, Tenn. 37830. Tel: (615) 483-0701. Pres.: Kit Haaland.
 Bach Guild, see Vanguard Rec'g.
 Backbeat, see Duke/Peacock, Peacock Div.

Backstage, see McKinnon.
 Jon Badaux Prod'ns, 5728 Colfax Ave., North Hollywood, Calif. 91601. Tel: (213) 985-5096. Pres.: Jon Badaux; VP: George Clements; Sales Mgr.: Ken Orchard.
 Labels: Logo, Westend.
 Bad Road Blues Recs., 7836 Mattison, Dallas, Tex. 75217. Tel: (214) 741-4181. Co-owner & Pres.: Melvin J. Wrenn III; Co-owner & A&R: Dewey Hamblin.
 Baerenreiter UNESCO Collection, see International Rec. Inds.
 Bagatelle Rec. Co., 201 Main St., Suite 636, Houston, Tex. 77002. Tel: (713) 225-6654. Pres.: Byron Benton.
 Branch: Houston, Tex., 1226 W. Gray. Zip: 77019.
 Bagel Recs., 73 Ellen Sw Dr., Deer Park, L.I., N.Y. 11729. Tel: (516) JU 6-4533. Pres., Sales & Mktg.: Artie Schiff; VP & A&R: Rhys O'Brien.
 Branches: New York, N.Y., 2 Penn Plaza. Zip: 10001. Tel: (212) 594-6474. Gen. Mgr.: Doughorn-St. James, N.Y., 699 Jericho Tpk. Zip: 11780. Tel: (516) 724-2828. VP: Mike Ingram.
 Baja Prod'n Co., PO Box 1107, Battle Creek, Mich. 49107. Tel: (616) 964-8166. Pres.: Robert L. Beavers; A&R Dir.: Jack Hill; Pub. Mgr.: Dr. Davis; Promo. Mgr.: Reggie Grant.
 Label: Jaber.
 Bakersfield Music Ents. Inc., 1316 19 St., Bakersfield, Calif. 93301. Tel: (805) 324-4252. Pres.: L. D. Wilson; Sales & Mktg.: Vern Wilson; Promo: Al Wilson.
 Labels: Bakersfield, Gospel Key, Key, Wilco.
 Balboa Rec. Co., 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Pres.: Larry Fotine.
 Cartridge 8-tr., cassette & open reel licensed to ATD.
 Balkan Hi Fi, see Marion.
 Balkan Int'l, see Balkan Music.
 Balkan Music Co., 6917 W. Cermak Rd., Berwyn, Ill. 60402. Tel: (312) GU 4-6436. Owner: Slavco A. V. Hlad.
 Labels: (Owned) Balkan Int'l; (distributed) Artists Life, Czech, Greyko, Heritage.
 Bamboo, see Scepter.
 Bandbox Recs., PO Box 2384, Hollywood, Calif. 90028. Tel: (213) 462-3311. Cable: BANDCO. VP & Gen. Mgr.: David Knox; Admin. Ass't & Int'l: Bert Kennedy; A&R Dir.: Richard Holiday; Sales Mgr.: Jack Cole; Promo & Adv. Dir.: Jack Horner.
 Labels: Bandbox, Bandco, HBR.
 Band Box Recs., 1155 Reed St., Denver, Colo. 80215. Pres.: Vicky Morosan.
 Labels: Band Box, Keyboard, Rustique, Spicy, Valerie.
 Int'l reps.: Australia (Festival), Israel (Hatak-lit), Italy (Durium), Japan (Cosdel), New Zealand (Allied), South Africa (Trutone), Sweden (Joker).
 Bandco, see Bandbox.
 Bang Recs. (div. of Web IV Music Inc.), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 581-3740. Bd. Chm.: Ilene Biscoe; Pres.: Eddie Biscoe.
 Labels: Bang, Shout.
 Cartridge 8-tr.: (Owned) Bang licensed to Ampex & GRT.
 Cassette & open reel: (Owned) Bang licensed to Ampex.
 Int'l reps.: Argentina (Trova), Australia (EMI), Belgium (Fonior), Brazil (Top Tape), Canada (GRT), France (Societe Francaise du Son), Germany (Bellaphon), Italy (Ricordi), Mexico (Gamma), Netherlands (Dureco), New Zealand (HMV), South Africa (Inter-Continental), Sweden (Polar), UK (President), Venezuela (Distribuidora Nacional de Discos).
 Banny, see Otoao.
 Banshee, see Jo-Park.
 Bar-Bare, see Lynn's Prod'ns.
 Barbie, see National.
 Barcola, see Trend.
 Barnaby Recs., 144 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 274-6892. Co-Pres.: Andy Williams, Alan Beynard; Promo.: Buddy Wilkins. (Distributed by CBS Recs.-Epic).
 Branch: Nashville, Tenn., 1009 17 Ave. S. Zip: 37212. Tel: (615) 244-0749. Gen. Mgr.: Mike Shepherd.
 Baronet, see Premier Albums.
 Baroneza, see Met Richmond.
 Baroque, see Record Club of America.
 Bartok Recs., 200 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 6-2896. Owner: Peter Bartok.
 Int'l reps.: Canada (Almada), Switzerland (EMIAG).
 Base, 2008 Nottingham Dr., Augusta, Ga. 30906. Tel: (404) 793-3811. Mgr.: Carlin S. Robinson.
 Bat, see Dawn Prod'ns.
 Ba-Will Recs., 2600 N. Corlies St., Philadelphia, Pa. 19132. Tel: (215) BA 5-0661. Pres.: Elizabeth Bacon; VP: Elizabeth Govens.
 Bayou, see Jin & Swallow.
 Bay Tone, see La Val.
 Beacon, 518 W. 50 St., New York, N.Y. 10019. Tel: (212) 245-7658. Owner: Joe Davis.
 Labels: Beacon, Davis.
 Bean, see Paramount Rec. Mfg.
 Bearsville, see Ampex.
 Beat, see High Fidelity.

continued on page 28



COME TO THE MOUNTAIN ON 48TH ST.

Banquet, Party or Meeting?
Our Lake Como Room is
available for private and
social functions. Accommo-
dating ten to forty people.

In the heart of theatre district.
163 West 48 Street, NY NY 10036
(212) 245-6138

All major credit cards honored.

Your Host: Tony Casciole

original
Vesuvio
restaurant
The gourmet's haven for Italian cuisine.

continued

Beau Brian, see Acoustographic.
 Beck-Peck, see Kiderian.
 Beech, see Martin Gary.
 Beegee Recs. Inc., 6430 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 461-4668. Exec. Dir.: Byron R. Spears.
 Cartridge 8-tr.: (Imported) Amadeo, Harmonia Mundi.
 Bee Jay Prod'ns, Box 2, Winter Park, Fla. 32789. Tel: (305) 293-1781. Pres.: Eric T. Schabacker; VP: Bill Vermillion.
 Labels: Hype, Tener.
 Tommy Bee Music Inc., PO Box 8207, Albuquerque, N.M. 87108. Tel: (505) 268-6110. Pres., A&R & Promo.: Tommy Bee; VP: V.R. Bee; A&R: Pat Stephenson; Sales & Mktg.: Howard Ragland; Pub.: J.M. Benegas; Adv.: Dave Jackson; Tape: L.R. Sladek.
 Labels: Casa, Souled Out, Soul Roll, Tribal.
 Bel-Aire Recs., 1740 W. 47 St., Chicago, Ill. 60609. Tel: (312) 847-0658. Pres.: Edward Blazonczyk.
 Labels: Bel-Aire, Versa
 Bel-Ami, see Try!
 Belholly Recs., 28459 Groveland St., Roseville, Mich. 48066. Tel: (313) PR 6-1455. Pres., A&R & Promo.: William Cozad; Pub. & Adv.: Mrs. Eleanor Adkins.
 Labels: Belholly, Kingdom, Ming, Yorkshire.
 Bell, see Bell Recs.
 Bella, see Di Bella.
 Bellaire, 508 Bissonnet, Bellaire, Tex. 77401. Tel: (713) MO 7-5701. Owner: Donald Janicek; A&R: D. Howard.
 Labels: (Owned) Bellaire, Betty, Bonanza, Fun-E, Heidi; (distributed) Gadget.
 Belle, see La Louisianne.
 Bell Recs. (div. of Columbia Pictures Inds. Inc.), 1776 Broadway, New York, N.Y. 10019. Tel: (212) 757-6081. Pres.: Larry Uital; VP & Gen. Mgr.: Irv Biegel; VP Prod'r & Artist Relations: Dave Carrico; VP Album Sales & Mktg.: Gordon Bossin; VP Singles Sales: Oscar Fields; Nat'l Promo. Dir.: Steve Wax; Tape Mgr.: Bill Mulhern.
 Branch: Hollywood Calif., 6464 Sunset Blvd. Zip: 90028. Tel: (213) 461-3366. West Coast Ops. Mgr.: John Rosica.
 Int'l branch: England.
 Labels: (Owned) Bell; (distributed) Amos, Carousel, Crewe, DJM, Philly Groove, Rain, TA, Windfall.
 Cartridge 8-tr., cassette & open reel: (Owned) Bell licensed to Ampex; (distributed) Amos, Carousel, Philly Groove, Rain, TA licensed to Ampex.
 Int'l reps.: Canada (Quality), France (Pathe-Marconi), Germany (CBS), Italy (Ricordi), Japan (CBS/Sony), UK (EMI). (SEE ADVERTISEMENT)
 Belltone, see Lee Anderson.
 Bellvox, see Vox Prod'ns.
 Belton, see Satch.
 Benjamin Lambert, see Acoustographic.
 John T. Benson Publ'g Co., 1625 Broadway, Nashville, Tenn. 37202. Tel: (615) 254-1051. Pres.: John T. Benson Jr.; VPs: Bob Benson, John T. Benson III; A&R: Bob MacKenzie.
 Labels: Heart Warming, HymnTime, Impact, Tempo.
 Cartridge 8-tr. & cassette: (Owned) Heart Warming, Impact, Tempo self-mfd.
 Ben-X, see Casa Prod'n.
 Beowulf, see Foggy Mountain.
 The Bergen Evans Vocabulary Program, see Vocab.
 Berlitz Publ'ns Inc., 866 Third Ave., New York, N.Y. 10022. Tel: (212) 935-7985. Sales Dir.: George Kaufmann.
 Label: Berlitz.
 Cartridge 8-tr. & cassette: (Owned) Berlitz self-mfd.
 Bet-Car Prod'ns, 333 North Dr., North Plainfield, N.J. 07060. Tel: (201) 755-7000. Owner: Betty Carter; PR: Jim Harrison.
 Label: Betty Carter.
 Bethlehem, see Starday-King.
 Betty, see Bellaire.
 Betty Carter, see Bet-Car.
 Beverly Hills Recs. Inc., 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-4409. Cable: BEVHILL. Pres.: Morris I. Diamond; VP Business Affairs: Robert Hirschman; Pub. Dir.: Joe Price; Promo.: Alan Mink.
 Labels: Beverly Hills, Talking Machine.
 Cartridge 8-tr., cassette & open reel: (Owned) Beverly Hills, Talking Machine licensed to Ampex.
 Bible Voice Inc., 16233 Lindbergh St., Van Nuys, Calif. 91406. Tel: (213) 781-2900. Pres.: George Otis II; Exec. VP & Gen. Mgr.: David J. Keklikian.
 Int'l branch: New Zealand.
 Cassette & open reel: Self-mfd.
 Int'l reps.: Australia (Sacred Prod'ns.).
 Big Beat, see Lynn's Prod'ns.
 Big Bunny Recs., 105 E. 106 St., New York, N.Y. 10029. Tel: (212) 534-7056. Pres.: Bunny Jones; VP & Gen. Mgr.: Chris Jones.
 Labels: Big Bunny, Master.
 Big Deal Recs. Inc., Box 60-A, RR 1, Cheneyville, La. 71325. Tel: (318) 279-3007/7685. Pres.: Launeal Deay; Sales, Mktg. & Promo.: Rockin' Lonnie; Office Mgr.: Hattie Mae Blue; Pub.: Jimmie Blue.
 Labels: (owned) Big Deal, Cheneyville, Ro-Lo-So, Soul Cat; (distributed) Big Beat, Loadstone, Pin Point, Reginald.

Big-5, see Southern Sounds.
 Big Memphis Sounds, see Style.
 Big-1, see Southern Sounds.
 Big Scott Recs., 1819 E. 31 Ave., Denver, Colo. 80205. Tel: (303) 333-8086. Pres.: James C. Scott Sr.; A&R: James Scott Jr.; Sales & Promo. Mgr.: S. Johnson.
 Labels: Big Scott, Denver.
 Big Three, see Hawk.
 Big Tree Ents. Ltd., 555 Madison Ave., New York, N.Y. 10022. Tel: (212) 758-8900. Pres.: Doug Morris; Sec'y-Treas.: Dick Vanderbilt.
 Label: Big Tree.
 Biltme, see Roosevelt Lee.
 Biograph Recs. Inc., PO Box 109, Canaan, N.Y. 12029. Tel: (518) 781-4075. Pres. & Gen. Mgr.: Arnold S. Caplin; A&R Dir.: Chris Albertson; Pub. & Promo. Dir.: Chaym Zeid; Int'l Dir.: Joseph Tanzer.
 Labels: Biograph, Melodeon.
 Int'l reps.: Canada (Almada), UK (Continental).
 Birch Recs., 524 Poplar Dr., Wilmette, Ill. 60091. Tel: (312) 251-7037. Pres.: Dave Wylie.
 Bi-Ru, see Bill Rucker.
 Biscayne, 2630 E. 75 St., Chicago, Ill. 60649. Tel: (312) 978-1900. Pres.: William C. Tyson; VP: Dave Antler.
 Labels: Biscayne, Southtown, Ty-Do.
 Bizarre, see Warner Bros.
 Black Beauty, see Kiderian.
 Blackbird, Ill., see Lakco.
 Blackbird Recs. Inc., 1416 Small St., Grand Prairie, Tex. 75050. Tel: (214) 262-7179. Pres.: Bob Massey, VP & A&R: Leo Teel; Sales Mgr.: Jerry McCullum; Pub. Dir.: Billie Whitehead.
 Branch: Dallas, Tex., 6220 Gaston Ave. Zip: 75214. Tel: (214) 826-4990. VP: B. L. Bollman.
 Labels: Blackbird, Galaxy, Gospel City, Justice, Sweet Thing, Top-Rail.
 Black & Blue, see Now Recs.
 Black Falcon Rec. Co. Inc., 22 Pine St., Freeport, L.I., N.Y. 11520. Tel: (516) 546-8008. Exec. VP: Bill Seabrook.
 Black Forum, see Motown.
 Black Mountain, see Folkraft.
 Black Rock, see Grand Junction.
 Blue, see Blue Recs.
 Blue Angel, 4914 Wellsworth Ave., Louisville, Ky. 40216. Tel: (502) 447-0670. Pres.: Wesley Daugherty; Mgr.: Patricia Daugherty; Sales Mgr.: Violet Daugherty; Adv.: Darrel Daugherty.
 Blueberry, see Together.
 Bluebonnett, see Jim Hall.
 Blue Chip, see RCI.
 Blue Creek, see Prize-Jem.
 Blue Flame Prod'ns, 2701 Birchwood Ave., Wilmette, Ill. 60091. Tel: (312) 251-9348. Owner & Pres.: Cary S. Baker; VP: Hal Ross.
 Labels: (Owned) Blue Flame (distributed by CJ), BFP, Chicago Spirits, Deep Feeling, Mojo.
 Blue Goose, see Yellow Bee.
 Bluegrassive, see McKinnon.
 Blue Hen, see Three Star.
 Blue Hill, see Kanawha.
 Blue Horizon Recs. Inc., Blue Horizon House, 165 W. 74 St., New York, N.Y. 10023. Tel: (212) 595-5500. Telex: 62622. Chm.: Mike Vernon; Mng. Dir.: Seymour Stein; Dirs.: Richard Vernon, Richard Gottferrer; Promo. Mgr.: Howard Rosen; Prod'n Mgr.: Harold Kleiner; Pub. & Admin. Ass't: Lily Aparicio. (Distributed by Polydor).
 Home office: England.
 Label: (Owned) Blue Horizon; (represented) Storyville (Denmark).
 Cartridge 8-tr. & cassette: Blue Horizon (distributed by Polydor).
 Int'l reps.: Austria (Philips), Benelux (Polydor), Canada (Polydor), France (AZ), Germany (Philips), Italy (Saar), Scandinavia (Karussell), Switzerland (Philips), UK (Polydor).
 Blue Hour Prod'ns Inc., 347 E. Lincoln Ave., Milwaukee, Wis. 53207. Tel: (414) 482-3340. Pres., A&R, Sales & Mktg. & Promo.: Richard Paul Thomas; VP, Pub. & Adv. & Promo.: Susan Marie Thomas.
 Labels: Blue Hour, Hum-Made, Lily, Opaline, Starb.
 Blue J, see Blue Ribbon.
 Blue Jay, see Rare Bird.
 Blue Note, see United Artists.
 Blue Recs. Inc., 37 W. 57 St., New York, N.Y. 10019. Tel: (212) PL 9-8730. Pres.: Robert Colby; Exec. VP: Ettore Stratta.
 Blue Ribbon, PO Drawer 30, Staunton, Ill. 62088. Tel: (618) NE 5-2510. Pres.: Chaw Mank.
 Labels: Blue Ribbon, Blue J, 50-50.
 Blue River Music Inc., 6223 Selma Ave., Suite 125, Hollywood, Calif. 90028. Tel: (213) 463-7661. Pres.: Harry Bluestone; VPs: Leora & Ross J. Bluestone.
 Labels: Blue River, Musi-Que.
 Blue Sea, see Am/Rec.
 Blue Seal, see PKC.
 Blues Classics, see Arhoolie.
 Blue*Star Rec'g Co., 6 Banta Pl., Hackensack, N.J. 07601. Pres.: George Appleyard; Exec. VP: Mrs. William Habermann; Gen. Mgr.: Alice Grant.
 Branch: Tazarna, Calif., 5370 Yolander. Zip: 91356. Tel: (213) 343-0191. VP: John Klein; Gen. Mgr.: Rick Klein.
 Blue Star Recs., 323 W. 14 St., Houston, Tex. 77008. Tel: (713) UN 2-7077. Owner: N. F. Merrbach.
 Labels: Blue Star, Bogan, E-Z, Lore, Mustang, Rockin' (A), Swinging Square.
 BluesTime, see Flying Dutchman & Atlantic-Atco.
 Bluestown, see Wild Recs.
 Bluesway, see ABC/Dunhill-ABC.

Blue Thumb Recs. & Tapes Inc., 427 N. Canon Dr., Beverly Hills, Calif. 90210. Tel: (213) 278-4065. Pres.: Bob Krasnow; Exec. VP & Sales Mgr.: Sal Licata; Prod'r: Tommy LiPuma.
 Labels: Blue Thumb, Ethos.
 Cartridge 8-tr., cassette & open reel: (Owned) Blue Thumb licensed to GRT.
 Bobby, see Tranquility.
 Bo-Bo, see Lynn's Prod'ns.
 Bocar, see Met Richmond.
 Boddie Rec'g Studio, 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Pres.: Thomas R. Boddie; VP: Louise Boddie; A&R: Robert Lee.
 Labels: Bounty, Luau, Plaid, Royal, Soul Kitchen.
 Bogan, see Blue Star Recs.
 Bomar, see National.
 Bomba Roja, see Record Guild of America.
 Bonanza, see Bellaire.
 Bonfire, see Jay Jay.
 Bonnie, see Jim Hall.
 Boo Ga Loo, see Summit Dists.
 Book, N.Y., see GP.
 Book, La., see Rot Recs.
 Books & Periodicals Inc., 641 Lexington Ave., New York, N.Y. 10022. Tel: (212) 935-6180. VP: David Palgon.
 Labels: Voices of History, The World Foreign Language Rec. Series.
 Boot Recs., 806 16 Ave. S., Suite 214, Nashville, Tenn. 37203. Tel: (615) 259-9322, 832-9723. Pres.: Jerry Krytiuk; Mgr.: Maggie Cavender.
 Home office: Canada.
 Labels: (Owned) Boot, Cnyda; (distributed) Summus.
 Bora Bora, see Pacific Islands.
 Bordas, see Spoken Arts.
 Bornand Music Box Rec. Co., 139 Fourth Ave., Pelham, N.Y. 10803. Tel: (914) PE 8-1506. Pres.: R.C. Bornand; Sec'y-Treas.: E. Swazey.
 Bos, see Way-Out.
 Bosstown, see Marvel.
 Bouquet Recs., 509 1/2 Kirby Pl., Shreveport, La. 71104. Tel: (318) 868-5247. Pres.: Bill Bohnannon.
 Bounty, see Boddie.
 Bowery, see Artists Life.
 Box, see MacArthur.
 Boyd Recs., 2609 NW 36 St., Oklahoma City, Okla. 73112. Tel: (405) 942-0462. Owner: Bobby Boyd.
 Labels: Boyd, Saguro.
 Bravo, see Viva.
 Brazos, see Sabre.
 Briarhead Recs. Ltd., PO Box 6329, New Orleans, La. 70114. Pres., A&R & Int'l: Ken Keene; VP: Frankie Ford; Ass't VP & Pub.: Jim VonKemp; Sales Mgr.: Wayne Kaye; Adv. & Promo. Mgr.: F.V. Guzzo.
 Labels: (Owned) Briarhead, KWK, Keene, Keeta, Rock Revival; (distributed) Caution, Dandy, Nar-Ken, Speedy.
 Britam Agencies Inc., 245 Fifth Ave., New York, N.Y. 10016. Tel: (212) 679-2336. Cable: TIARA. Pres.: Irwin J. Breslauer.
 Label: Britam.
 Britania, see Abnak.
 Britestar Rec. Co., RR 2, Wadesville, Ind. 47638. Tel: (812) 985-3925. Pres.: Red Wiseman; Gen. Mgr. & A&R: Ray Guyce.
 Int'l rep.: UK (Greenbuck Dist.).
 Brite-Star Rec Promos., 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4064. Pres.: A. Silverstein; Gen. Mgr.: Wally Carter; Sales, Mktg., Tape & Int'l: Jack Green; Pub. & Adv.: Judy Parker; Promo. Dir.: Tex Clark.
 Labels: Brite-Star, Bryte, Elgin, Music Towne, Roy.
 Cartridge 8-tr.: (Owned) Brite-Star, Bryte, Music Towne licensed to Ampex & Bell & Howell. (SEE ADVERTISEMENT)
 British Main, see Three Star.
 Broadcast, see Tornado Recs. Co.
 Broadrides, see Pioneer.
 Bronjo, see Met Richmond.
 Bronze, see Lynn's Prod'ns.
 Brother Recs. Inc., 1654 N. Ivar, Hollywood, Calif. 90028. Tel: (213) 461-3661. Chief Admin'r: Nicholas Grillo; Prod'n & Promo. Dir.: Jack Rieley. (Distributed by Warner Bros. & Starday-King).
 Int'l branch: England.
 Brubbon, see Soul-Po-tions.
 Bru-Cla, see Genuine.
 Bruno, see Acropole.
 Brunswick Rec. Corp., 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860. Pres.: Nat Tarnopol; VP Sales & Mktg.: Harold Komisar; Sec'y-Treas.: Irving Wiegman.
 Branches: Hollywood, Calif., 7033 Sunset Blvd. Zip: 90028. Tel: (213) 463-3148. VP Promo.: Pete Garris—Chicago, Ill., 1449 S. Michigan Ave. Zip: 60605. Tel: (312) 427-0828. VP A&R: Carl Davis.
 Labels: Brunswick, BRC; Dakar (distributed by Atlantic, Cotillion).
 Cartridge 8-tr. & cassette: (Owned) Brunswick, BRC, licensed to Ampex; Dakar licensed to Ampex (distributed by Atlantic-Cotillion).
 Open reel: (Owned) Dakar licensed to Ampex (distributed by Atlantic-Cotillion).
 Bryte, see Brite-Star Rec. Promos.
 Buckboard, see Springboard.

continued on page 30

私達は貴方の国のことばも話します。

Nous parlons votre langue.

Vi talar Edert språk.

Parliamo la Vostra lingua.

Wir sprechen Ihre Sprache.

我們說你的語言

אנחנו מדברים בשפתך.

Hablamos su idioma.

CBS International.
We speak your language.

And seven other languages, around the world.



Buddah/Kama Sutra Recs. Inc. (sub. of Viewlex Inc.), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 582-6900. Co-Pres.: Neil Bogart, Art Kass; VP & R&B Promo. Dir.: Cecil Holmes; Sales Mgr.: Joe Fields; Ass't Sales Mgr.: Jean Montgomery; Pub.: Joel Vance, Susan Kazick; Adv.: Milt Sincoff; Nat'l Promo. Dir.: Jerry Sharell; Exec. Ass't & Int'l: Eric Steinmetz; Artist Relations Dir.: Ron Weisner.

Branches: Los Angeles, Calif., 6515 Sunset Blvd. Zip: 90048. Tel: (213) 462-3131. Opns. Mgr.: Stan Najolia—Atlanta, Ga., P.O. Box 3205. Zip: 31702. Tel: (404) 875-2972. Opns. Mgr.: Johnny Lloyd—Niles, Ill., 6363 Gross Point. Zip: 60648. Tel: (312) 647-0410. Opns. Mgr.: Jack Hakim.

Labels: (Owned) Buddah, Kama Sutra; (distributed) Curtom, Hot Wax, National General, Pace, Sussex, T-Neck, Thomas.

Cartridge 8-tr., cassette & open reel: (Owned) Buddah, Kama Sutra licensed to Ampex; (distributed) Curtom, Pace, Sussex, T-Neck, Thomas licensed to Ampex.

Int'l reps: (Buddah, Kama Sutra, Curtom, Pace, Thomas) Argentina (Phonogram), Australia (Phonogram), Austria (Polyphon), Brazil (Companhia Brasileira de Discos), Canada (Quality), Chile (Philips), Colombia (Philips), Costa Rica (INDICA), Denmark (Nordisk), Finland (Finnlevy), Germany (DGG), Greece (Helladisc), Hong Kong (Polydor), Italy (Ri-Fi), Jamaica (Dynamic), Japan (Nippon), Lebanon (Philips), Mexico (DUSA), New Zealand (Philips), Norway (Nor-Disc), Peru (Virrey), Philippines (Mareco), Portugal (Philips), Singapore (Phonogram), Spain (Fonogram), Sweden (Karusell), Switzerland (Polydor), UK (Polydor), Venezuela (Polydor); (Buddah, Curtom, Pace, Thomas) France (Barclay), South Africa (Gallo); (Kama Sutra) France (Polydor), South Africa (Trutone). (SEE ADVERTISEMENT)

Buddy Recs. Inc., 500 Locust St., Marshall, Tex. 75670. Tel: (214) 935-2582. Pres., Sales & Mktg.: A.T. Young; VP A&R: Bobby Young; VP & Pub.: Buddy Young.

Buena Vista, see DisneyLand-Vista.

Buff, Delevan, N.Y. 14042. Tel: (716) 492-2623. Pres.: Art Dedrick.

Buffy, see Apco.

Burchten, see Style.

Burdette, see Jerden.

Burland, see Cab Recs.

Burundi, see Worthy.

Buttercup, see JDM.

Button, see Audiofax.

Buzz, see Entertainment Showcase.

Buzztown, see Fuzzwart.

C

C A V U Recs., 204 W. Main St., Marlboro, Mass. 01752. Tel: (617) 481-1586. Pres., A&R & Adv.: Kenneth W. Carlson.

Labels: CAVU (Ceiling & Visibility Unlimited), Gun, Satyagraha.

C B G, PO Box 666, Montebello, Calif. 90640. Tel: (213) 728-7553. Pres.: Charles B. Gallegos.

C B S, see CBS Recs.—Columbia.

C B S Int'l (div. of Columbia Broadcasting System Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Cable: COLRECORD. Telex: 421782. Pres.: Harvey L. Schein; Exec. VP: Walter R. Yetnikoff; VP Admin. & Development: Frank Calamita; VP Music Publ'g & Pop A&R: Sol Rabinowitz; Military & Export Sales Dir.: H. Arnold Berry.

Int'l branches: Argentina (CBS), Australia (Australian Rec. Co.), Austria (CBS), Belgium (CBS/Artone), Brazil (CBS), Canada (Columbia), Colombia (CBS), Denmark (CBS), England (CBS), France (CBS), Germany (CBS), Hong Kong (CBS/Sony), Israel (CBS), Italy (CBS/Sugar), Japan (CBS/Sony), Mexico (CBS/Columbia), Netherlands (CBS/Artone), Norway (CBS), Spain (CBS), Sweden (CBS-Cupol), Switzerland (CBS), Venezuela (CBS/Columbia).

Int'l reps.: Bolivia (Discolandia Dueri), Central America (INDICA in Costa Rica), Chile (IEM Odeon), Czechoslovakia (Artia), Dominican Republic (Enepresas), Ecuador (Emporia Musical), Finland (Finnlevy), Greece (Music Box), India (Gramophone), Jamaica (Record Specialists), Malaysia (Hup Hup), New Zealand (Philips), Nigeria & East Africa (EMI), Peru (Industrial Sono-Radio), Philippines (Mareco), Portugal (Radio Triunfo), Singapore (Hup Hup), South Africa (Gramophone), Uruguay (Sondor). (SEE ADVERTISEMENT)

C B S Recs., 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-4321. Cable: COLRECORD. Pres.: Clive J. Davis; VP Admin.: Walter Dean; VP Mktg.: Wornall Farr; VP Opns.: Albert B. Earl; Press & Pub. Info. Dir.: Robert Alshuler; Tape Sales Mgr., Special Prods., Sales & Dist'n Dir.: George Novak; Masterworks Audio Prods. Sales Dir.: Shelly Rudin; Masterworks Audio Prods. & Accessories Dir.: Milton Selkowitz.

Branches: Los Angeles, San Francisco, Calif.; Hartford, Conn.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; New Orleans, La.; Silver Springs, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis, Minn.; Maryland Heights, Mo.; New York,

N.Y.; Cincinnati, Cleveland, Ohio; Philadelphia, Pittsburgh, Pa.; Dallas, Tex. (see Record & Tape Wholesalers section for complete listings).

Columbia Div.: (Owned) Columbia, CBS, Date, Harmony, Odyssey, VP A&R: Jack Gold; VP Sales & Dist'n: Stan Snyder; VP Mdsq.: Bruce Lundvall; Masterworks A&R Dir.: John T. McClure; C&W A&R Prod'r: Billy Sherrill. Nat'l Promo. Dir.: Steve Popovich; Ass't Nat'l Promo. Dir.: George Brewer; Album Prod. Nat'l Promo. Mgr.: Jim Brown; C&W Prod. Nat'l Promo. Mgr.: Gene Ferguson.

Epic Recs.: (Owned) Epic, Okeh, (distributed) Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l; RAK, Spindizzy, TMI. VP Sales & Dist'n: Ronald A. Alexenburg; Admin. Mgr.: Michael McCormick; A&R Dirs.: Don Ellis, Larry Cohn; A&R Prod'r: Robb Galbraith, Sandy Linzer, Billy Sherrill, Glenn Sutton, Pete Welding, Tom Werman; Mdsq. Dir.: Charles Lourie; Mdsq. Servs. Mgr.: Lee Trippett; Nat'l Promo. Dir.: Mike Kagan; Promo. Servs. Mgr.: Verdell Lawton; Nat'l Sales Dir.: Richard Blackburn.

Labels: (Owned) Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh; (distributed) Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.

Cartridge 8-tr., cassette & open reel: (Owned) Columbia, Epic, Date, Okeh self-mfd.; (distributed) Barnaby, Fillmore self-mfd.

Int'l reps.: see CBS Int'l.

C C C, see Infal.

C E C, see Cabot Entertainment Cos.

C E I, see Courier-Empire.

C G H Rec'g Ltd., PO Box 1173, Radio City Sta., New York, N.Y. 10019. Pres.: Vernon Huff; VP: Willie Gaskins; Sec'y-Treas.: Thomas Coleman.

Label: CGH.

C H M Rec'gs, 6350 W. Freeway, Fort Worth, Tex. 76116. Tel: (817) 737-4011. Exec. Dir.: Paul M. Stevens; Promo. Dir.: C. Edward Shipman.

Label: CHM.

C I M Recs., 1891 Bonanza, Walnut Creek, Calif. 94596. Tel: (415) 933-9820. Owner: Clarence Iverson; Mgr.: Genevieve Doherty.

C J Recs., 4827 S. Prairie Ave., Chicago, Ill. 60615. Tel: (312) AT 5-1616. Pres.: Carl Jones.

Labels: CJ, Colt, Firma.

C L B Ents., 407 E. Front St., Monroe, Mich. 48161. Tel: (313) 242-7942. Pres.: Thomas M. Conner.

Labels: CLB, CLB Archive.

C M C Recs. & Tapes, 1283 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northrup; Sales Mgr.: John Sullivan; Tape Mgr.: Robert F. Philpot.

Cartridge 8-tr. & cassette: Self-mfd.

C M E Recs. Inc., 1588 NE 110 St., Miami, Fla. 33161. Tel: (305) 754-1139. Pres.: George Daye Jr.; VP Promo.: Edward Poux; Mgr.: Anne Daye; Exec. Mktg. Dir.: Bobbi J. Smith; Exec. Prod. Dir.: Jim Poux; Nat'l Dist'n Mgr.: Valerie Jackson.

C M S Recs. Inc., 14 Warren St., New York, N.Y. 10007. Tel: (212) WO 4-3380. Pres.: Irving Tepper; Sec'y-Treas.: Leon Golovner.

C 'n W, see National.

C R I, see Composer Rec'gs Inc.

C R 3, see Creative Artists.

C T I, see Creed Taylor.

Cab, see Cab Recs.

Cabot Entertainment Cos., PO Box 3901, 6640 W. Sunset Blvd., Suite 207, Hollywood, Calif. 90028. Tel: (213) 466-5181.

Labels: (Owned) CEC, Erin, Sugar Shack, Sundi, TEL; (distributed) Soutlown.

Cartridge 8-tr., cassette & open reel: (Owned) CEC, Erin, Sugar Shack, Sundi, TEL self-mfd.; (distributed) Soutlown self-mfd.

Cab Recs., 975 Prospect Ave., Bronx, N.Y. 10459. Tel: (212) KI 2-4646/4793. Mgr.: Camille E. Hodge.

Labels: Burland, Cab, Camille, Sugar.

Cactus, see Jim Hall.

Cadet, Calif., see Cadet Recs.

Cadet, N.Y., see Chess.

Cadet, PO Box 36, Burnett, Wis. 53922. Tel: (414) 689-2215. Pres.: Don Peachey.

Cadet/Concept, see Chess.

Cadet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari; Exec. VP: Joe Bihari; Sec'y-Treas.: Saul Bihari.

Branch: Park Ridge, N.J., PO Box 176. Zip: 07675. Tel: (201) 991-3676; NYC Tel: (212) 349-3900. VP: Robert Herrington.

Labels: Confessa, Crown, Custom, Discos Corona, Fax, Kent, Modern, Mother Goose, Robin Hood, United.

Cartridge 8-tr. & cassette: (Owned) Cartucho Moda, Crestwood, Fax, Flair, Kent, Modern, Mother Goose, United self-mfd.

Open reel: (Owned) Flair, Kent, Modern self-mfd.

Cadillac Rec. Co., 5966 Lakeview, Detroit, Mich. 48213. Tel: (313) 822-0578. Mgr.: Graham Prince.

Caedmon Recs. Ins., 505 Eighth Ave., New York, N.Y. 10018. Tel: (212) 594-3122. Chm. & A&R: Marianne Mantell; Pres. & A&R: Barbara Holdridge; Tape Mgr.: Ward Botsford; Sales Mgr.: Charles Schicke.

Labels: Caedmon, Shakespeare Rec'g Society, Theatre Rec'g Society.

Cassette: (Owned) Caedmon self-mfd.

Quad-8: (Owned) Theatre Rec'g Society self-mfd.

Cafe, see Garrawak.

California, Fresno, Calif., see California Artists.

California, Los Angeles, Calif., see Contemporary.

California Artists Corp., PO Box 3374, Fresno, Calif. 93706. Tel: (209) 266-9570. Pres.: Ray Camacho; Promo. & Dist'n: Leo Gonzales; Sec'y-Treas.: Martina Callas.

Branch: El Paso, Tex., 520 Ben Swain Dr. Zip: 79915. Tel: (916) PR 2-4950. VP: Bob Reyes; Promo. & Dist'n: Louie Arevalo.

Labels: California Artists Corp., California, RCP (Ray Camacho Presents).

Calla Recs. Inc., 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 757-9880. Pres.: Nate McCalla; Promo.: Rocky G; Tape: Miss Billie Dobson.

Labels: (Owned) Calla (distributed by Roulette), Moonshot; (distributed) Lolo.

Int'l reps.: Brazil (Top Tape), West Indies (Jamaica), France (Vogue), Italy (Saint Martin), Netherlands (CNR), Spain (Compania Fonografica).

Call Me, see Malynn.

Calten, see Style.

Caltex, see Apco.

Camaro, PO Box 11522, 3373 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Pres. & A&R: Style Wooten.

Labels: Camaro, Montego, Park Grand, Pee Gee, Pretty Girl, Torino.

Cambridge Recs. Inc., 473 Washington St., Wellesley, Mass. 02181. Tel: (617) 235-3557. Charles P. Fisher; Promo. Rep.: Larry Sockell.

Camden, see RCA.

Camille, see Cab Recs.

Campus, see Kaydan.

Campus Artists Prod'ns Ltd., 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-1321. Pres.: Gene Frank.

Canaan, see Word Inc.

Canadian American, see Dawn Prod'ns.

Canaltown Recs., 239 E. Main, Palmyra, N.Y. 14522. Tel: (315) 597-5819. Pres.: Gerald L. Griffin; Sales & Mktg.: Connie Griffin.

Labels: (Owned) Canaltown, Upstate N.Y. Hillbillies; (distributed) Unicorny.

Cartridge 8-tr. & cassette self mfd.

Canary-Yellow Bird Recs. Co., 1108 Davis, Redwood City, Calif. 94061. Tel: (415) 369-5629. Pres.: Earl Miles.

Candide, see Vox Prod'ns.

Candy Recs., 1410 Della St., Texarkana, Tex. 75501. Tel: (214) 792-3454. Pres.: Candace Hagler; VP: Kenneth Hagler.

Cantemos Recs., PO Box 246, Taos, N.M. 87571. Owner: Jeannette Vincent.

Cantophone Institute, 140 W. 55 St., New York, N.Y. 10019. Tel: (212) CI 5-1586. Dir.: George Kaufmann.

Label: Cantophone: Great Masters School of Voice.

Canyon, Calif., see Roker.

Canyon Recs. Inc., 6050 N. Third St., Phoenix, Ariz. 85012. Tel: (602) 266-4823. Co-owner: Raymond Boley; Co-Owner & Mgr.: Mary E. Boley.

Capa Master Rec'g Co., PO Box 5777, Saraland, Ala. 36571. Tel: (205) 675-4431. Pres., Sales, Mktg. & Int'l Dir.: James A. Whiting; Exec. VP & Gen. Mgr.: Anne J. Whiting; A&R Dir.: Ray Smith; Pub. Dir.: Winnie B. Garris; Adv. & Promo. Dir.: James Whiting Jr.; Ass't to Pres.: Martha Barlow.

Labels: (Owned) Acca, Capa; (distributed) Rickarby.

CapCity Recs. Corp., La Salle Bldg., Suite 707, 1028 Connecticut Ave. NW, Washington, D.C. 20036. Tel: (202) 296-5585. Pres.: Foster Johnson Jr.

Labels: CapCity, Part III.

Capitol Recs. Inc., 1750 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 462-6252. Cable: CAPRECORDS. Pres. Capitol Inds.: Stanley M. Gortikov; Pres. Capitol Recs.: Bhaskar Menon; VP Mktg.: Brown Meggs; VP Pop A&R: Artie Mogull; VP Sales: John Jossey; VP Int'l: Terry Thomas; Angel Gen. Mgr.: Robert Myers; PR Mgr.: Christie Barter.

Branch: New York, N.Y., 1370 Ave of the Americas. Zip: 10019. Tel: (212) 757-7470. VP Eastern Opns.: Dick Asher.

Int'l branches: Canada, Mexico.

Distribution branches: Los Angeles, San Francisco, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Rockville, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis-St. Paul, Minn.; New York, N.Y.; Cleveland, Ohio; Philadelphia, Pa.; Dallas, Houston, Tex.; Seattle, Wash.

Labels: (Owned) Capitol, Angel, Melodiya/Angel, Seraphim; (distributed) Apple, Harvest (UK), Invictus, Island, Shelter.

Cartridge 8-tr. & cassette: (Owned) Capitol, Angel self-mfd.; (distributed) Apple, Harvest, Invictus, Island, Shelter self-mfd.

Open reel: (Owned) Capitol, Angel licensed to Ampex; (distributed) Apple, Harvest, Invictus, Island licensed to Ampex.

Int'l reps.: Argentina (EMI), Australia (EMI), Austria (Columbia), Belgium (Gramophone), Bolivia (Discolandia Dueri), Brazil (EMI), Chile (EMI), Colombia (Codiscos), Denmark (EMI), Finland (EMI), France (LIME, Pathe-Marconi),

**RECORDING ARTISTS' AGREEMENTS
WITH RECORD COMPANIES
AND INDEPENDENT RECORD PRODUCERS**

**MASTER PURCHASE
AND LEASE AGREEMENTS**

**INDEPENDENT RECORD PRODUCTION
AND DISTRIBUTION AGREEMENTS**

**RECORD PRODUCERS'
AGREEMENTS WITH RESPECT
TO RECORD COMPANIES' ARTISTS**

**RECORD COMPANY'S
MANUFACTURING LICENSES
AND SPECIAL PRODUCTS AGREEMENTS**

UNION AGREEMENTS

SONGWRITER/PUBLISHER AGREEMENTS

**CO-PUBLISHING, PARTICIPATION,
AND ADMINISTRATION AGREEMENTS**

SUB-PUBLISHING AGREEMENTS

PUBLISHER'S LICENSES

PERFORMING RIGHTS SOCIETIES

**THEATRICAL MOTION PICTURE PRODUCTION
AND SOUND TRACK ALBUM AGREEMENTS**

TELEVISION PRODUCTION AGREEMENTS

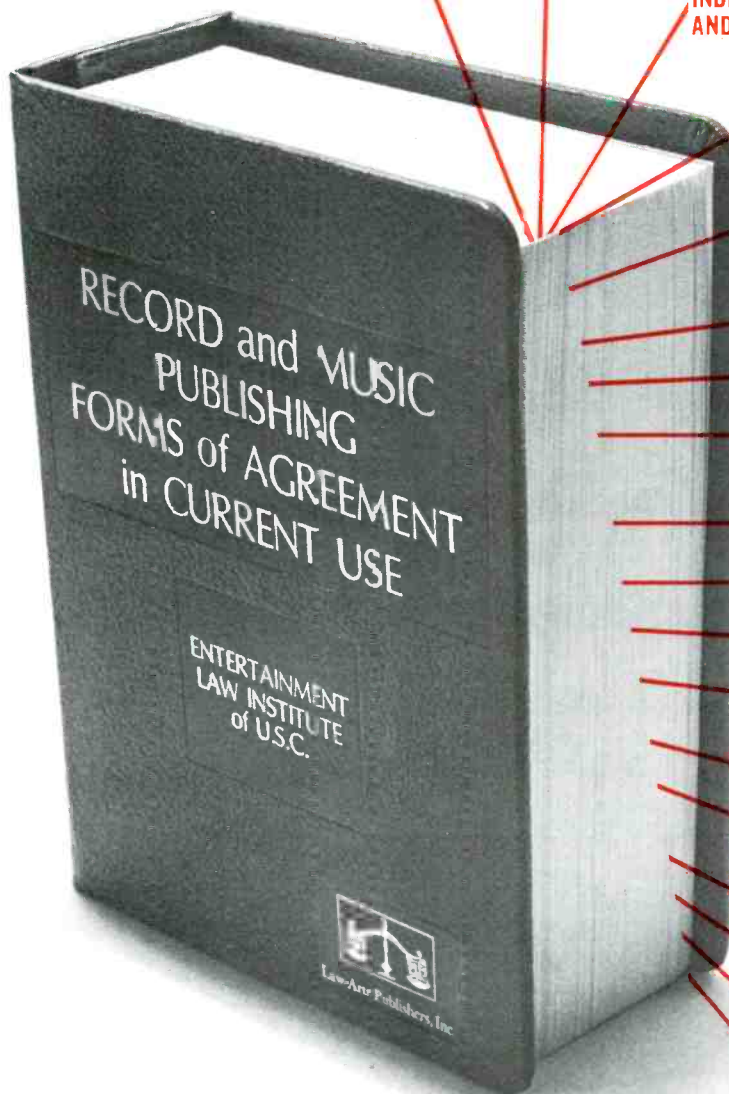
**MUSICAL SHOWS
AND CAST ALBUM AGREEMENTS**

RECORDING GROUP AGREEMENTS

PERSONAL MANAGER AGREEMENTS

DEALING WITH MINORS

DEALING WITH BOOTLEGGERS



The Music/Recording Industries, 1971 represents a multi-billion dollar world market. Deals between Companies, Producers, and Artists are complex and varied. Artists record their own material and publish or co-publish with Record Companies, Producers, and Personal Managers, all of whom scramble for a "piece of the publishing."

Domestic distribution has integrated into fewer and bigger hands, while production spreads out in never-ending quests for new masters and the sounds embodied in them.

Recording Artists Agreements with Record Companies and Independent Record Producers and Song Writers/Publishers Agreements are normally considered in terms of creation, acquisition and exploitation of rights in masters and copyrights, but the granting clauses and the monetary provisions in these basic agreements take on added meaning when considered in reference to the manufacturing and licensing arrangements of Record Companies and Publishers.

RECORD AND MUSIC PUBLISHING FORMS OF AGREEMENT IN CURRENT USE brings together and presents all of these interrelated agreements in an integrative and instructive fashion.

It provides you with a source book of representative types of agreements now in use throughout the Music/Recording Industry.

In the language of the trade, we have attempted to create a "one stop," as a usable drafting guide for Lawyers, and a useful frame of reference for people involved in deal-making functions and business affairs in all areas of the Music/Recording Industries.

RECORD AND MUSIC PUBLISHING FORMS OF AGREEMENTS IN CURRENT USE Compiled and Edited by IRWIN O. SPIEGEL Member of the California Bar and Director of the Entertainment Law Institute, The Law Center, University of Southern California and JAY L. COOPER Member of the California Bar.

ORDER FORM

LAW-ARTS PUBLISHERS, INC.
453 Greenwich Street, New York, N.Y. 10013

Check Appropriate Boxes:

- Please send me the loose-leaf Volume of Record and Music Publishing Forms of Agreement in Current Use — \$42.50.
- Save \$5.00 — send check with order. Please add any applicable sales tax.
- Bill me. Payable 30 days.

NAME

ADDRESS

CITY STATE ZIP

SIGNATURE

continued

- Germany (Electrola), Greece (Columbia), Hong Kong (EMI), India (Gramophone), Ireland (EMI), Israel (Palestine Orient), Italy (EMI), Japan (Toshiba), Lebanon (EMI), Netherlands (Bove-ma), New Zealand (HMV), Nicaragua (Sonido Industrial), Nigeria (EMI), Norway (Iversen), Pakistan (Gramophone), Peru (EMI), Philippines (Mareco), Portugal (Valentim de Carvalho), Singapore (EMI), South Africa (EMI), Spain (Gramofono-Odeon), Sweden (EMI), Switzerland (EMI), Turkey (Gramofon Limitef Sirketi), UK (EMI), Uruguay (Ricardo y Rodolfo Gioscia), Venezuela (Siemens).
- Note: The classical material released in USA on the Angel label is released abroad on the following EMI labels: France (Voix de Son Maitre, Pathe-Marconi), Germany (Electrola), Italy (Voce del Padrone), UK (British Columbia, HMV, Parlophone).
- Caprice, 1619 Broadway, Suite 615, New York, N.Y. 10019. Tel: (212) CI 5-1249. Contacts: Frank Stanton, Andy Badale.
- Capricorn, Calif., see Rhythms Prod'ns.
- Capricorn Recs. Inc., 535 Cotton Ave., Macon, Ga. 31201. Tel: (912) 745-8511. Pres.: Phil Walden; Exec. VP: Frank Fenter; VP & A&R: Johnny Sandlin.
- Capsule, see Rare Bird.
- Captain, see Golden State.
- Carapan Prod'ns Inc., 4615 Petit Ave., Encino, Calif. 91316. Tel: (213) 363-9547. Pres.: Stanley Z. Daniels; VP: Milton Gruber. Label: Carapan.
- Int'l rep.: Canada (Phonodisc), worldwide excluding Canada (Polydor).
- Carbooks, see The Smith Studio.
- Cardinal, see Vanguard Rec'g.
- Carillon Recs. Inc., 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) MU 2-5844. Pres., Sales & Mktg.: Jack W. Meyerson; VP: Elliott Kone.
- Carla, see Atlantic-Atco.
- Carlson Int'l, see United Int'l.
- Carnival, see Emerald.
- Carole, see GNP Crescendo.
- Carousel Prod'ns Inc., 2501 Chase St., Denver, Colo. 80214. Tel: (303) 238-1229. Pres.: Donald H. Weyand; VP: Buddy Greene; A&R & Creative Dir.: Maryruth Weyand; Sales Mgr.: Bo Cottrell. Labels: Cartay.
- Carousel Recs., 970 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 652-2432. Pres. & A&R: Stuart Lanis; Promo.: Mel Green.
- Carousel Recs., 1022 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 659-0134. Pres.: Marc Gordon Jr.; VP A&R: Eugene Lloyd Dozier; Gen. Mgr.: Dick Broder; Sales & Promo. Dir.: Bob Brock. (Distributed by Bell Recs.).
- Carriage Recs., 2702 Fairfield Ave., Fort Wayne, Ind. 46807. Tel: (219) 456-1903. Gen. Mgr.: R. A. Steinke; Sales Mgr.: Alan Honour.
- Carrie Recs., PO Box 1368, Nashville, Tenn. 37202. Tel: (615) 228-7877. Pres.: James Hendrix. Labels: Arnold, Carrie, Lanrod, Ricare.
- Carroll Prod'ns, Box 74848, 166 N. Normandie, Rm. 103, Los Angeles, Calif. 90004. Tel: (213) 382-2437. Pres.: D. W. Carroll; Gen. Mgr.: S. Hinz; A&R: C. Crane; Sales Mgr.: Ed Pearlman; PR: Liz Bostic. Labels: Inland, Interstate, Orange Pekoe, POP.
- Carrousel Rec. Div., PO Box 12149, 5655 Berry Creek Dr., Houston, Tex. 77017. Tel: (713) 946-9375. Pres.: Mrs. Mary Safos; Gen. Mgr.: Mary Adams
- Cartay, see Carousel Prod'ns.
- Cartwheel Recs Inc., 1204 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 385-0840. Exec. VP: Ron Chancey; VP Sales & Promo.: Dale Morris. Branch Gainesville, Ga., PO Drawer M. Zip: 30501. Tel: (404) 532-4091. Pres.: Lonnie G. Pope.
- Int'l rep.: Spain (K. Bedi).
- Carvier, see Met Richmond.
- Casa, see Tommy Bee.
- Casa Grande Recs., PO Box 113, 6 Carter Pl., Woburn, Mass. 01801. Tel: (617) 933-1474. Cable: CASA-GR. Owner & Gen. Mgr.: Frank P. Pappalardo; A&R, Promo., & Tape: Frank Paul; PR: Jeanne McCarthy; Sales & Mktg.: Rita Daniels; Pub. & Adv.: Joseph J. Pappalardo. Labels: Casa Grande, Don-Mar, Shawmut.
- Casa Prod'n, 119 Somerset St., Trenton, N.J. 08638. Tel: (609) 394-9420. Pres. Sales & Mktg.: Jerry Billups; VP & A&R: Jackie Blackmon; A&R & Pub.: Frank Bendinelli; Adv.: Frank Billups Jr.; Promo.: Jay-Dee Jefferson. Branch: New York, N.Y., 328 E. 93 St. Zip: 10028. Labels: Ben-X, Chance, Jackie, Jerry, Ronnie, San-Trop.
- Cascade Sound, see Super Cities.
- Casmar Recs., PO Box 3168, Atlanta, Ga. 30302. Tel: (404) PL 3-9065, 355-8874. Pres.: Milt Howard.
- Cass, see Double U.
- Catalyst, see AA.
- Cathay Recs., 615 Delta Way, Watsonville, Calif. 95076. Tel: (408) 722-4376. Pres. & Gen. Mgr.: Kathy Whitney.
- Caution, see Briarmeade.
- Cavalier, see Shades of Blue.
- Cave, see Cavern Sound.
- Cavern Sound Corp., 16400 E. Truman Rd., Independence, Mo. 64050. Tel: (816) 836-4000. Pres. Gen. Mgr. & Tape: Gerald W. Riegler; VP: Arthur C. Hoover; A&R: John Pearson, Jim Rothwell; Sales & Mktg., Promo. & Int'l: Jim Williams; Pub.: Lois Lashley; Adv.: John Hatton. Labels: Cave, Cavern, Celebre, Pearce.
- Caytronics Corp., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-0044. Pres.: Joe Cayre; VP: Lee Schapiro; Adv. Dir.: Rinel Sousa.
- Celebre, see Cavern Sound.
- Celeen, see Carl D. Potnick.
- Celest, see Celest Rec. Co.
- Celestial, PO Box 1563, Hollywood, Calif. 90028. Tel: (213) 462-8806. Pres., Pub. & Promo.: Arthur H. Benson; VP: Tommy Cooper; Pop A&R: Jimmie Haskell; Classical A&R: John F. Kraus. Int'l reps.: Belgium (Artone), Canada (Allied), Finland (Marvin-Musiikki), Netherlands (Artone), Norway (Manu), Sweden (Svenska Manu). Celest Rec. Co./Ralcel Recs., 855 Majestic Ave., Norfolk, Va. 23504. Tel: (703) 627-4037. Owner: Ralph B. Brickers Jr.; VP, Sales & Mktg.: Nettie C. Brickers; A&R & Tape: Ralph Marteen; Pub.: Thomas T. Brickers; Adv.: Michelle D. Brickers; Promo.: Pamela F. Brickers. Labels: Celest, Ralcel.
- Centaur, 82 Aldine St., Rochester, N.Y. 14619. Tel: (716) 328-4649. Pres.: Martha B. Pitoni; Gen. Mgr. & A&R Prod'r: Ven Pitoni; Sales, Mktg., Pub. & Promo Mgr.: Marv Steffey; Adv.: Dennis Majzak. Labels: Centaur, Jingles, Sea-King, Twinkie. Int'l rep.: New Zealand (Peak).
- Center City, see McKinnon.
- Century, see Keyser-Century.
- Century 21, see Trend.
- Ceritano Entis. Inc., 430 MacDade Blvd., Folsom, Pa. 19033. Tel: (215) LE 4-9977. Pres.: Armand Ceritano; A&R: Dr. C. Suppa; Sales Mgr.: William Hamilton; Promo.: Nick Petrella. Branch: Hill, N.J., Barclay Pavillion, Rt. 70. Zip: 08034. Tel: (609) 429-4228. Label: Ceritano.
- Cetra Opera Series, see Everest.
- Chachalaca, see John Harvey.
- Chalet Rec. Co. Inc., 903 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 244-8978. Pres.: Bobby Bobo.
- Challenge, 9220 Sunset Blvd., Suite 312, Los Angeles, Calif. 90069. Tel: (213) 273-6860. Pres., A&R & Int'l: Joe E. Johnson; VP: Dave Burgess. Labels: Challenge (distributed by CGC), LJ. Cartridge 8-tr. & cassette: (Owned) Challenge licensed to GRT & available on Decca thru MCA. Int'l reps.: Australia (EMI), Belgium (Decca) Denmark (Nordisk Polyphon), France (Societe Francaise du Son), Germany (Teldec), Italy (Decca), Jamaica (Island), Japan (King), Malaysia (Decca Orient), Mexico (Tizoc), Netherlands (Decca), New Zealand (HMV), Philippines (Federal), South Africa (Gallo), Sweden (Telefunken), Switzerland (Musikvertrieb), Yugoslavia (Jugoton).
- Champ Rec'g Co. of Nashville & Johnson City, 1807 Indian Ridge Rd., Johnson City, Tenn. 37601. Tel: (615) 928-2558. Mgr.: Gospel A&R Dir. & Adv. Mgr.: Jim Stanton; A&R Prod'r: Al Laverne; Sales Mgr.: Armand Smith; Promo. Mgr.: Paul McClean. Branch: Nashville, Tenn., 822 19 Ave. S. Zip: 37203. Tel: (615) 327-0856. Prod'r: Col: Dave Mathes. Labels: Champ, Rich-R-Tone, Skyland.
- Chance, see Casa Prod'n.
- Changes, see Arhoole.
- Chanson Recs., 410 N. First St., Pulaski, Tenn. 38478. Tel: (615) 363-1780/3309. Pres.: James Brown; VP & Promo.: Mel Harrison; A&R Dir.: Howard Collins; PR: Anne M. Brown. Branch: Toledo, Ohio, PO Box 3032. Zip: 43607. Tel: (419) 478-2771. Labels: Chanson (distributed by All Platinum), JBP, Tee Vee.
- Chante Recs., 10 W. Camden Ave., Moorestown, N.J. 08057. Tel: (609) 235-9699. Pres.: Louis Alfieri; A&R: Charles Pinto.
- Chapter One, see London Recs.
- Charay, see Domino, Tex.
- Chariot Recs. Inc., 4426 Wynn Rd., Baltimore, Md. 21236. Tel: (301) 661-6844. Pres.: Jonas Cash; VP: Brent Gordon.
- The Chariots, see Gospel Prod'ns.
- Charisma, see All Platinum.
- Charles, see Genuine.
- Chart Recs. Inc. (div. of Audio Fidelity Recs. Inc.), 806 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-7708. Pres.: B. L. Williamson; A&R: Cliff Williamson. Labels: Chart, Musictown, Sugar Hill. Cartridge 8-tr. & cassette: (Owned) Chart self-mfd. & licensed to Ampex & GRT.
- Chatham Recs. (div. of Chatham Communications Inc.), 411 Seventh Ave., Pittsburgh, Pa. 15219. Tel: (412) 471-3113, 372-7511. Prod'r: Elmer Willett.
- Chattahoochee, 9165 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 275-5021. Pres.: Ruth Conte.
- Chavez Prod'ns, 1200 Ohio Ave., Modesto, Calif. 95351. Tel: (209) 529-4972. Pres.: Tony Chavez; PR: Jack E. George. Label: Chavez.
- Checker, see Chess.
- Chuck Chellman Co. Inc., 801 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 259-3966. Owner & Pres.: Chuck Chellman; VP: Georgia Chellman. Labels: Glory, Renegade.
- Cheneyville, see Big Deal.
- Chess Recs. (a GRT Rec. Group Co., div. of GRT Corp.), 1301 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 245-7100. Pres.: Marvin Schlachter; VP: Joseph P. Gowan Jr. Branch: Chicago, Ill., 320 E. 21 St. Zip: 60616. Tel: (312) 225-8802. Exec. A&R Prod'r: Ralph Bass. Labels: (Owned) Chess, Checker, Cadet, Cadet/Concept: (distributed) Increase, Neptune. Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Chess, Checker, Cadet, Cadet/Concept self-mfd. by GRT. Int'l reps.: Argentina (Microfon), Australia (Australian Rec.), Belgium (Barclay), Brazil (Fermata), Canada (GRT), France (Barclay), Germany (DGG), Greece (Georgios Orphanidis), Hong Kong (Cosdel), Israel (Hataklit), Italy (Durium), Jamaica (Dynamic Sounds), Japan (Cosdel), Mexico (Gamma), Netherlands (Polydor), Scandinavia (Sonet in Sweden), Singapore (Cosdel), South Africa (Teal), Spain (Hispavox), Switzerland (Barclay), Venezuela (Venevox).
- Chestnut, see Don-EI.
- Chevell, see Sound Track.
- Chicago, see Apco.
- Chicago Spirits, see Blue Flame.
- Chicano, see Discotape.
- Chico, see Rio Grande.
- Chicory, see Claridge.
- Chief Recs., 1697 Broadway, New York, N.Y. 10019. Pres.: Ellis T. McNeill. Labels: Chief, Eagle.
- Children's Rec. Guild, see The Franson Corp.
- Chi-Lite, see Alaska-Chi Sound.
- Chimneyville, see Malaco & Atlantic, Cotillion Div.
- Chisa, see Motown.
- Chi-Sound, see Alaska-Chi Sound.
- Chivalry Prod'ns, 1800 Beacon D-2, Saginaw, Mich. 48602. Tel: (517) 799-6165. Pres.: J. S. Leach; A&R: Michael Jahncke; Pub.: J. T. Gilmour. Label: Chivalry.
- Chris, see Ray Franklin.
- Chrisma, see ACR.
- Christian Faith, see Skylite-Sing.
- Christian Folk, see Skylite-Sing.
- Christophorus, see Apco.
- Chroma, 7-11 E. Genesee St., Auburn, N.Y. 13021. Tel: (315) 253-5330. Owners: Frank Mucedola, Fred G. Mammoliti.
- Chuckie, 612 Dalies Ave., Belen, N.M. 87002. Tel: (505) 864-7178. Mobile Tel: 765-7626. Pres., A&R, Pub. Adv. & Promo.: Richie Johnson; VP: S. Licht.
- Chytowns, see Jerm.
- Cincy, see Adco.
- Cindri Recs., 805 Idlewild Way, Siesta Key, Sarasota, Fla. 33581. Tel: (813) 355-1371. Pres.: Richard Unger.
- Circle, see Jazzology-GHB.
- Circus, see Audiofax.
- Citadelle, see Art Recs.
- Claiborne Inc., 930 F St. NW, Washington, D.C. 20004. Tel: (202) 347-3944. Pres. & A&R: Lillian N. Claiborne; Prod'r & Ass't: Dave King; Promo.: Ben Arrigo. Labels: DC, Gama, Loop.
- Claridge Music Group, 6362 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-8149. Pres.: Frank Slay; VP: Dennis Ganim. Labels: Chicory, Ganim, Southern Sound, XYZ.
- Clark, see Nugget.
- Class, see Trend.
- Clements Ents., 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-6679. Pres.: Zeke Clements. Label: Gold Standard.
- Click, see Rem.
- Climax Rec. Corp., 31 Fieldstone Dr., Livingston, N.J. 07039. Tel: (201) 992-4540. Chm., Sec'y & Pop A&R: Hal Kanner; Pres. & Classical A&R: Joanne Wheatley; Sales & Mktg.: Phil Farrell. Branch: New York, N.Y., 200 W. 57 St. Zip: 10019. Tel: (212) 757-4140.
- Clown, 156 W. 44 St., Suite 203, New York, N.Y. 10036. Tel: (212) 265-8926. Pres.: C. A. Pruitt; A&R: Neal Tate; Sales, Mktg. & Promo.: Sam Pruitt; Pub. & Adv.: Barbara Scher. Int'l rep.: Canada (Quality).
- Coach, see High Fidelity.
- Cobra, see Epstein.
- Coda, see Spanish Music Center.
- Coliseo, see Met Richmond.
- Coliseum, see London Recs.
- Collectors Guild, see Record Collectors Guild.
- College Recs., 94 State St., Northampton, Mass. 01060. Tel: (413) 584-4431. Pres.: Raymond J. Perry.
- Collegian, see Northmoor.
- Colonial, Conn, see Standard Phono.
- Colonial, N.Y., see Met Richmond.
- Colony, see Ottao.
- Colorful, see Robbins.
- Colosseum, see Acropole.

continued on page 34



continued

Colbuss Rec. Corp. Inc., 1855 Broadway, New York, N.Y. 10023. Tel: (212) 765-1170. Pres.: Jerry Ross; Sales Mgr.: Art Ross; Promo.: Tom Kennedy.
Labels: Colossus, Heritage.
Cartridge 8-tr. & cassette: (Owned) Colossus, Heritage licensed to Ampex.
 Colpar Rec'g Corp., PO Box 6753, 2405 Westwood Ave., Suite 8, Richmond, Va. 23230. Tel: (703) 353-4609. Pres.: Thomas H. Maeder; Sec'y-Treas.: C. N. Collier Jr.
Labels: Colpar, Soulo, TEO.
 Colt, see CJ.
 Columbia, see CBS Recs.
 Columbia, see Met Richmond.
 Column, see Stag.
 Combo, see Goldmont.
 La Comedie Francaise, see Everest.
 Comet, see Goldmont.
 Command, see ABC/Dunhill—Grand Award.
 Como Recs., 1619 Broadway, Rm. 403, New York, N.Y. 10019. Tel: (212) CO 5-0368. Contact: Mike Cassone.
 Compose, Mich., see Double U.
 Compose, N.J., see Ambassador.
 Composers Rec'gs Inc., 170 W. 74 St., New York, N.Y. 10023. Tel: (212) 873-1250. Pres.: Chou Wen-chung; Exec. VP & A&R: Carter Harman; Prod'n Ass't: Judith Lerner.
Label: CRI.
 Concert Classics Rec. Co., 120 Schenck Ave., Great Neck, L.I., N.Y. 11021. Tel: (516) HU 2-7810.
 Concert-Disc, see Everest.
 Concert Rec'g, 3318 Platt Ave., Lynwood, Calif. 90262. Tel: (213) 639-1341. Owner: William G. Johnson; Sales & Mktg. Mgr.: Peggy Thiess.
Int'l branches: Australia, England.
 Congaree, see Lebby.
 Conn, 1619 Broadway, New York, N.Y. 10019. Tel: (212) CI 7-7626. Pres.: Walter Cohen.
Labels: Conn, Conrose.
 Connoisseur Society Inc., 470 West End Ave., New York, N.Y. 10024. Tel: (212) 873-6769. Pres.: E. Alan Silver.
Int'l reps.: Australia (Discuro), Belgium (Philips), Canada (Almada), Finland (Laatu Media), France (Philips), Japan (Philips), Mexico (Gamma), Switzerland (Philips), UK (Philips).
 Conquest, see Repeat.
 Conrose, see Conn.
 Console, see Supreme.
 Contemporary Recs. Inc., 8481 Melrose Pl., Los Angeles, Calif. 90069. Tel: (213) OL 3-1560. Pres.: Lester Koenig.
Labels: California, Contemporary, Good Time Jazz, Society for Forgotten Music, Star, Stereo.
Cartridge 8-tr., cassette & open reel: (Owned) Contemporary, Good Time Jazz licensed to Ampex.
 Contessa, see Cadet Recs.
 Continental, Kan., see Medallion.
 Continental, Utah, see Listener's Digest.
 Continental Rec'gs Inc., 12 Irving St., Framingham, Mass. 01701. Tel: (617) 879-2430, 237-0568. Pres., Sales, Mktg. & Pub.: L. Daniel Flynn; VP: John F. Flynn; A&R Prod'r, Gen. Mgr. Sports Div. & Promo.: W. Bruce Patch; Adv.: James Z. Leshinski.
Labels: Cori, Cori Sports.
 Contrast, see Southwestern.
 Conversa-Phone Institute Inc., 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 695-5386. Pres.: Alfred Z. Owen; VP: Edmund L. Owen; Sales Mar.: Larry Sockell.
Label: Conversa-Phone.
Cartridge 8-tr. & cassette: Licensed to Livingston.
 Cook, see Cook Labs.
 Cookin' Recs., 19 Walnut St., West Roxbury, Mass. 02132. Tel: (617) 327-1234. Pres.: Jack Sager.
Labels: Cookin', Fort Hill.
 Cook Labs Inc., 351 Courtland Ave., Stamford, Conn. 06906. Tel: (201) 348-7578. Pres.: Emory Cook; Sales Mgr.: John R. Moriarty.
Label: Cook.
 Copper State Recs., 815 E. Broadway, Tucson, Ariz. 85719. Tel: (602) 623-0318. Owner: Forster S. Cayce.
 Copra, see Pacific Islands.
 Coqui, see Ofoao.
 Coral, see MCA.
 Corby Ents. Inc., 146 W. Live Oak, Arcadia, Calif. 91006. Tel: (213) 446-0363. Pres. & A&R: Steve Waltner; VP: Dennis Hardesty; Sales & Mktg.: Clayton Blehm.
Label: Corby.
 Cori, see Continental Rec'gs.
 Cori Sports, see Continental Rec'gs.
 Cornell Univ. Lab. of Ornithology, 159 Sapsucker Woods Rd., Ithaca, N.Y. 14850. Tel: (607) 256-5056. Dir.: Olin Sewall Pettingill Jr.
Label: Bird songs & other natural sounds.
 Cornerstone, see Supreme.
 Cornuto, see Protone.
 Corona, see Rangel.
 Coronado, 434 49 St., Oakland, Calif. 94609. Tel: (415) 652-5308. Pres.: Norman Hauge.
 Coronet, see Premier Albums.
 Cortina Language Recs., see R. D. Cortina.
 Cortina Method, see R. D. Cortina.
 R. D. Cortina Co., 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 582-3845. Pres.: Robert E. Livesey; Treas.: Paul Kopelan.
Int'l branches: Argentina, Colombia, Mexico,

Venezuela (Instituto Linguistico Cortina); Japan (Cortina Academy).
Labels: Cortina Method, Cortina Language Recs.
Cassette: (Owned) Cortina Method self-mfd.
 Cosmic, see John Harvey.
 Costar, see Roulette.
 Costeno, see Musical Recs.
 Cotillion, see Atlantic.
 Cotique Rec. Corp., 477 Park Ave., East Hartford, Conn. 06108. Tel: (203) 289-6028. Pres. & A&R: Edward Dinallo; Tape & Sales Mgr.: Mort Waters; Int'l: Norman Kurtz, 65 W. 55 St., New York, N.Y. 10019.
Cartridge 8-tr. & cassette self-mfd.
 Cotton, see Reflection Sound.
 Counterpoint, see Everest.
 Country Beat, see Metrobeat.
 Country Capers, see Lee Anderson.
 Country Empire, see Courier-Empire.
 Country Gems, see Ralph's.
 Country Jubilee, see Ralph's.
 Country-King, see Sid Kleiner.
 Country/Politan Recs., PO Box 403, Dunellen, N.J. 08812. Tel: (201) 968-5892. Pres.: Bob May.
Labels: Country/Politan, Metra/Politan.
 Country Star Inc., 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly; Sec'y-Treas.: June L. Kelly.
Labels: Country Star, Gospel Star, Process, Rock Star.
Open reel: (Owned) Country Star, Process self-mfd.
 Country Store, see Associated Prod'ns Int'l.
 Country Time, see Ralph's.
 Country Recs., 307 E. 37 St., New York, N.Y. 10016. Tel: (212) MU 6-2659, MU 5-7237. Pres.: David Freeman; A&R: Charles Fauriol.
 Courier-Empire Rec'g Ent., 414 Croghan St., Fremont, Ohio 43420. Tel: (419) 332-4775. Owner & A&R: Robert T. Brown; Sales Supervisor: Barbara J. Brown; Pub.: G. Coleman.
Labels: Courier, CEI, Country Empire, Empire, Gospel Empire, Right Now.
 Cowboy, see Discotape.
 Cowtown, PO Box 192, Avery, Tex. 75554. Owner: J. W. Stephenson.
 Cracked, see Town & Country.
 Crazy Cajon, see Jin & Swallow.
 Cream Recs., 1112 N. Sherbourne Dr., Los Angeles, Calif. 90069. Tel: (213) 659-2590.
Label: BENNETTCo. Pres.: Alvin S. Bennett; A&R: Wayne Bennett; Sales & Mktg.: Ken D. Revercomb; Mdsq., Adv. & Int'l: Allen La-Vinger; Promo.: Lou Stewart.
Int'l reps.: Argentina (IEM Odeon), Australia (EMI), Brazil (IEM Odeon), Canada (London), Eire (EMI), Greece (EMI), Hong Kong (EMI), Japan (Toshiba), Norway (EMI Norsk), Pakistan (Gramophone Co.), Peru (IEM Peruanas), South Africa (Teal), Venezuela (Corporacion Los Ruices).
 The Creative Artists Rec'g Org., PO Box 1891, Zip: 13902; 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-6467/3909. Pres., A&R & Int'l: Johnathan-Kaye Solak; VP, Sales, Mktg. & Tape: Charles M. Solak; Gen. Mgr. & Adv.: Josephine Solak; Pub. Mgr.: Ted Socha; Promo. Dir.: Jack Packer.
Labels: (Owned) Creative Artists, Elmira, Oath; (distributed) Cr3, Great-Bend, Muskorat.
Cartridge 8-tr. & cassette: (Owned) Creative Artists self-mfd.; (distributed) Elmira, Great-Bend, Turff, Weasel, Willoughby Int'l self-mfd.
Open reel: (Owned) Creative Artists self-mfd.
 Creative Dynamics Inc., 57 S. Walnut St., East Orange, N.J. 07018. Tel: (201) 675-5288. Pres.: John T. Byrd; VP: B. O. Johnson; Pop A&R Dir.: Albert Boyce; Classical A&R Dir.: Richard E. Harvest; Sales & Mktg. Dir.: Charles Adell; Pub. Dir.: Ronald Mechler; Adv. Dir.: Henry Kates; Promo. Dir.: Wallace Lee.
Branch: Los Angeles, Calif., 1244 W. 65 Pl. Zip: 90044. VP: Jean Birk.
Labels: Eclipse, Soundscape.
 Creative Recs., see Audio Book.
 Creative Rec. Serv., 1245 S. Orange Grove Blvd., Pasadena, Calif. 91105. Tel: (213) 799-0157. Pres.: Mary L. Herzstam.
Labels: Literary, Merril.
 Creative Sound, 9000 Sunset Blvd., Hollywood, Calif. 90069. Tel: (213) 271-4843/3761. Pres.: Robert C. Cotterell; Sales Mgr.: Jerry Baker; Creative Servs. Mgr.: Linda Hughes.
Labels: (Owned) Creative Sound, RAP, Song Power; (distributed) K&S, M&M, Mark.
Cassette: (Owned) Creative Sound self-mfd. (SEE ADVERTISEMENT)
 Creative World Inc., 1012 S. Robertson Blvd., Los Angeles, Calif. 90035. Tel: (213) 652-7280. Pres.: Stan Kenton; VP & Gen. Mgr.: Clinton Roemer; Pub.: Joe X. Price.
 Credo, see Pathways of Sound.
 Creed, see Nashboro.
 Crescendo Recs., 3725 Crescent St., Long Island City, N.Y. 11101. Tel: (212) RA 9-2390. Pres.: Guido Sgambellone; A&R Dir.: Louis Cerruti; Sales & Mktg. Mgr.: William Neal.
 Crestview, see Mira Recs.
 Crewe, see Bell Recs.
 Cricket, see Pickwick.
 Criminal, see Exotic.
 Criterion Music Corp., 6124 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 469-2296. Pres.: Michael H. Goldsen; Sec'y-Treas.: E. A. Hilfery.
Branch: New York, N.Y., 150 W. 55 St. Zip:

10019. Tel: (212) CI 5-7236. Mgr.: Joseph Goldfeder.
Labels: Criterion, Palm, Prince, Reo Tahiti.
 Cross, see Ahmad Jamal.
 Crossfire, see Oakridge.
 Crown, see Cadet Recs.
 Crown V, see Singcord.
 Croydon, 49 Croydon Rd., Framingham, Mass. 01701. Tel: (617) 872-0450. Pres.: Gene Kilham.
 Crystal Rec. Co., PO Box 65661, Los Angeles, Calif. 90065. Tel: (213) 225-3820. Pres. & A&R: Peter Christ; VP: Lyndi Christ; Sales Mgr.: George Fowler.
Labels: (Owned) Crystal; (distributed) Avant, Sheffield, WIM.
 Cuca Rec. Corp., 123 Water St., Sauk City, Wis. 53583. Tel: (608) 643-3304. Pres. & Int'l: Jim Kirchstein; A&R: B. Atwell; Mktg. Mgr.: G. Bohannon; Pub. & Adv.: B. Beale; Promo.: G. DuFrei.
Labels: Cuca, Age of Aquarius, Jolly Owlman, Lucky Leprechaun, Matador, Night Owl, Polka Dot, Psalms, Sara, Shamrock, Sound Century, Sound Power, Sounds of Wisconsin, Top Gun, 21st Century Sound, WRC.
Cartridge 8-tr.: (Owned) Cuca, Age of Aquarius self-mfd. & licensed to GRT.
Cassette & open reel: (Owned) Cuca, Age of Aquarius self-mfd.
 Curtain Call Recs. Inc., 778 S. Pearl St., Denver, Colo. 80209. Tel: (303) 722-6036. Pres. & A&R: C.D. Draper; VP: Mildred Draper; Sec'y-Treas.: Charles B. Wood.
Labels: Curtain Call, Debut.
 Curtom Recs., 6212 N. Lincoln Ave., Chicago, Ill. 60645. Tel: (312) 478-2940. Pres.: Curtis Mayfield; VP: Eddie Thomas; VP & A&R: Marv Stuart; Pub.: Clarice Pollock. (Distributed by Buddha/Kama Sutra).
Labels: Curtom, Mayfield, Thomas.
Cartridge 8-tr., cassette & open reel: (Owned) Curtom licensed to Ampex (distributed by Buddha).
 Custom, Calif., see Cadet Recs.
 Custom, PO Box 231, Tyler, Tex. 75701. Tel: (214) 597-2961. Contact: Curtis Kirk.
Labels: Custom, Flash, Love.
 Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood, Calif. 90046. Tel: (213) 654-4522. Pres.: David W. Berkus; VP: Anthony Case; Sec'y-Treas.: V. Levy.
Labels: Custom Fidelity, Melmark.
 Cyclone, Pa., see Thunder Rec. Corp.
 Cyclone Recs. (div. of Robert Mersey Prod'ns Inc.), 1777 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 469-5119. Pres.: Robert Mersey; Ass't A&R: Bob Ascher. (Distributed by Bell Recs.)
 Cynda, see Boot.
 Cypress Garden, see McKinnon.
 Czech, see Balkan Music.

D

D C, see Claiborne.
 D C P, see MGM.
 D E & E L Rec'g Corp., 502 Atlantic Ave., East Rockaway, N.Y. 11518. Tel: (516) 593-3363. Pres.: Elliot Blaine; VP: Jim Demos.
 D G G, see Polydor.
 D J M, see Bell Recs.
 D J Recs., PO Box 5378, Zip: 99205; 122 E. Montgomery, Spokane, Wash. 99207. Tel: (509) 327-7784. Promo.: Jim Dahlen.
Labels: DJ, Melodies Divine.
 D M A, see Dick Marx.
 D M C, Ohio, see Dani Recs.
 D M C, Tex., see 12th Street.
 D P G Rec. Co., 612 E. Liberty St., Norfolk, Va. 23523. Tel: (703) 545-9894. Owner & Mgr.: George Perkins.
Branch: Norfolk, Va., Citizens Bank Bldg., Suite 300-A-300. Zip: 23510. Tel: (703) 622-8536.
 Dade, see Atlantic-Atlantic.
 Daisy, see Fleetwood.
 Dakar, see Brunswick & Atlantic, Cotillion.
 Dakota, 719 Gower St., Hollywood, Calif. 90038. Tel: (213) 466-0143. Pres.: J. H. Cord.
 Dallasound, see Pompeii.
 Danbar Recs., 756 Seventh Ave., New York, N.Y. 10019. Tel: (212) 581-0791. Pres. & A&R: Sal Salvador; Sec'y-Treas.: William B. Deluca; Pub. & Promo.: Ben Arrigo.
 Dance West, see Royal.
 Dandelion, see Elektra.
 Dandy, see Briarmadee.
 Dani, see Dani Recs.
 Hardie W. Daniel Co., 30064 Annapolis Circle, Inkster, Mich. 48141. Tel: (313) 721-6134. Pres., Adv. & Promo.: Hardie W. Daniel; VP: R.A. Carrier; A&R Mgr.: Clark Daniel; Sales, Mktg. & Pub.: Mary J. Hill.
Branch: Detroit, Mich., 2043 Clements St. Zip: 48238. Tel: (313) 865-9582.
Labels: Endeavor, Endeavor-Panorama, Panorama, Progressive Soul, Triumph.
 Daniels Rec. Co., 2707 W. Washington Blvd., Chicago, Ill. 60612. Tel: (312) 638-1574. Pres., A&R, Pub., Adv. & Int'l: Titus Daniels; VP, Sales & Mktg.: Larry Hampton; VP & A&R: James Hampton; VP & Promo.: Billy Henton; Tape Mgr.: Catherine Daniels.
Labels: Daniels, Session One, 7th Sound, Soul Division.

continued on page 36



LONDON[®] NOW HAS 6 FACTORY BRANCHES...

NEW YORK

London Records Distributing Corporation

539 West 25th St., New York, N.Y. 10001, (212) 255-8350

Phil Wesen, Branch Mgr. ● Frank LaRocca, Asst. Mgr. ● Ted Wolff, Sales & Promotion ● Mel Richmond, Mike Milrod, Promotion

CHICAGO

London Records Midwest Distributing Corporation

6363 Gross Point Road, Niles, Ill. 60648, (312) 647-0410

Mel Kahn, Branch Mgr. ● Stan Meyers, Asst. Mgr. ● Erwin Barg, Promotion

LOS ANGELES

London Records of California, Inc.

1555 West Rosecrans Ave., Gardena, Calif. 90249, (213) 770-8200

Mario DeFelippo, Sales Mgr. ● Godfrey Dickey, Adm. Mgr. ● Tom Ray, Promotion

ATLANTA

London Records Southeast Distributing Corporation

695 Miami Circle, N.E., Atlanta, Ga. 30324, (404) 266-0110

Cy House, Branch Mgr. ● Ed Jarman, Sales Mgr. ● Bob Lenihan, Promotion

SAN FRANCISCO

London Records of California, Inc. (San Francisco Division)

680 Beach St., Suite 307, San Francisco, Calif. 94109 (415) 441-6333

Stu Marlowe, Branch Mgr. ● Richard Cooke, Promotion

BOSTON

London Records New England Distributing Corporation

180 First Ave., Needham Heights, Mass. 02194 (617) 444-3690

Lenny Gordon, Branch Mgr. ● Irwin Goldstein, Adm. Mgr. ● Brian Interland, Promotion

...offering the ultimate in product distribution.
Better sales. Better promotion. Better service.

LONDON[®]
 RECORDS

...a better means of distribution.

continued

Dani Recs. (div. of Danielle Music Corp.), 5417 Fleet Ave., Cleveland, Ohio 44105. Tel: (216) 883-7827. Pres.: Donald B. Catalano; VP & Gen. Mgr.: Danielle Catalano; A&R Dir.: Samuel Magee; Classical A&R Dir.: Vincenzo Asturino; Sales Mgr.: Jack Driscoll; Pub. Dir.: Marian Fryzell; Adv. Dir.: Dan Kelly; Promo. Dir.: Ginny Farris; Tape & Tape Sales Mgr.: Sheldon Lane; Int'l Dir.: Dan Kelly. Labels: DMC, Dani.

Delta Int'l Recs., 1584 E. 31 St., Cleveland, Ohio 44114. Tel: (216) 861-7286. Pres., Sales & Adv.: John R. Gayer. Labels: Delta Int'l, Starlight. Cartridge 8-tr.: (Owned) Delta Int'l, Starlight self-mfd.

Domino Recs., PO Box 108, Hartsdale, N.Y. 10530. Tel: (914) 949-1135. VP & Gen. Mgr.: Joe Bollen. Labels: Delrez, Domino.

LILY
TOMLIN

This is a
Re

JOHN MAYALL
THE TURNING

JOHN MAYALL
THE TURNING

MAANDRI

BY JOHN MAYALL AND SOME OTHERS
BACK TO THE FUTURE

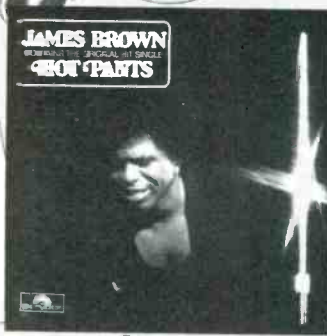
JOHN
MAYALL

USA
UNIVERSAL

Heavy Sounds



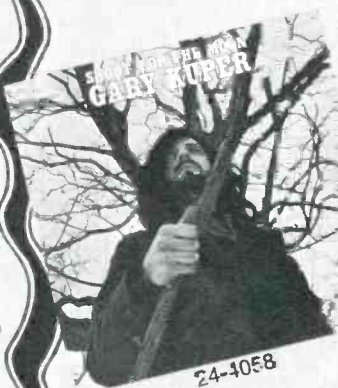
24-4064



PD-4054



24-4071



24-4058



24-4067



24-4063



Polydor Records, Cassettes and 3-Track Cartridges are distributed in the USA by Polydor Incorporated; in Canada by Polydor Canada Ltd.

continued

Labels: Soundville, Westpark.
Cartridge 4-tr., 8-tr. & cassette: (Owned) soundville, Westpark self-mfd.
 Dunhill, see ABC/Dunhill.
 Duo, Fla., see The Smith Studio.
 Duo, Ill., see Summit Dists.
 Dupree, see Westwood.
 Du-Tam, see Marjon.
 Dwarf, see Perception.
 Dyer-Bennet, PO Box 235, Woodside, L.I., N.Y. 11377. Contact: Harvey Cort.
 Dynamic, Pa., see St. Clair.
 Dynamic, Tex., see Epstein.
 Dynamics, see Audio Dynamics.
 Dynamite, see Jim Hall.
 Dynamo, see Musicor-Dynamo.
 Dynasty, see West.

E

E, see West
 E L J Rec. Co., 1344 Waldron, St. Louis, Mo. 63130. Tel: (314) VO 3-3605. Pres.: Edwin L. Johnson; Sales, Mktg. & Pub.: C. Primm; Pub.: Ora Loving.
Cartridge 8-tr. & cassette self-mfd.
 E M S Rec'gs Inc., PO Box 86, Becket, Mass. 01223. Tel: (413) 623-8718. Pres.: Emanuel Levenson; Sec'y-Treas.: Fay Levenson.
 Label: EMS.
 E S P-Disk' Ltd., 5 Riverside Dr., New York, N.Y. 10023. Tel: (212) 799-2800. Pres. & Int'l: Bernard Stollman; Nat'l Sales: Steve Stollman.
Int'l branch: England.
Labels: ESP-Disk', Oro.
Cartridge 8-tr. & cassette: (Owned) ESP-Disk' self-mfd.
Int'l reps: Canada (Musimart), Japan (Shinsei).
 E-Z, see Blue Star Recs.
 Eagle, Calif., see Trend.
 Eagle, N.Y., see Chief.
 Earth Quake, see Thunder Rec. Corp.
 Eastwood, see Westwood.
 Ebb-Tide II, see Golden/Ebb-Tide II.
 Ebenezer, see Golden/Ebb-Tide II.
 Ebony, 2420 River Ave., Mishawaka, Ind. 46544. Tel: (219) 259-3215. Owner: Juanita Henson.
 Ecco, see Lynn's Prod'ns.
 Echo, see MacLoc.
 Eclipse, see Creative Dynamics.
 Eco, see Musical Recs.
 Ecology, see Motown.
 Economy, see Met Richmond.
 Eddissa, see Met Richmond.
 Educo Recs., PO Box 3006, Ventura, Calif. 93003. Tel: (805) 648-7287. Owners: Eric & Pauline Squire.
 Efrom Recs., 188 W. Randolph St., Chicago, Ill. 60601. Tel: (312) DE 2-3136. Gen. Mgr.: Dan Smyth.
 Eifi, see New England.
 Elbejay Ent's. Inc., PO Box 8905, Zip: 37211; 1120 E. Delmas, Nashville, Tenn. 37216. Tel: (615) 297-3767, 228-8511. Pres.: H. Raymond Ligon; Sec'y-Treas.: Sewall B. Jackson.
Label: Elbejay.
 El Capitan, see Sabre.
 Electra/Everest Legacy Series, see Everest.
 The Electric Lemon Rec. Co. (div. of The Brookledge Corp.), 7001 Franklin Ave., Hollywood, Calif. 90028. Tel: (213) HO 6-4182. Pres.: Milt Larson; Mgr.: Robert C. Flaherty; Creative Dir.: Joe Siracusa.
Labels: Electric Lemon, Lemon.
 Electrovox, see Otao.
 Elektra Corp., 15 Columbus Circle, New York, N.Y. 10023. Tel: (212) 582-7711. Pres. & A&R: Jac Holzman; VP: W.S. Harvey; VP Sales, Mktg. & Tape: Mel Posner; Nonesuch Co-ord.: Teresa Sterne; Pub. & Adv.: Bruce Harris; Promo.: Gil Bateman; Int'l: Sue Roberts.
Branch: Los Angeles, Calif., 962 N. La Cienega Blvd. Zip: 90069. Tel: (213) 655-8280. VP & A&R: Russ Miller.
Int'l branches: Australia (Kinney), Belgium (Kinney in France), Canada (Kinney), England (Kinney), France (Kinney-Filipacchi), Germany (Kinney).
Distribution branches: Warner Bros.-Elektra-Atlantic Dist'g Corp. in Los Angeles, Calif.; Chicago, Ill.; Cleveland, Ohio (see Record & Tape Wholesalers sections for complete listings).
Labels: Elektra, Nonesuch, Dandelion.
Cartridge 8-tr., cassette & open reel: (Owned) Elektra, Nonesuch self-mfd.
Int'l reps: Austria (Metronome), Central & South America (CBS), Israel (CBS), Italy (Vedette), Japan (Cosdel), Netherlands (Negram), New Zealand (La Gloria), Philippines (Cosdel), Scandinavia (Metronome), South Africa (Tru-tone).
 Eleven Arts, see Mosso.
 Elgin, see Brite-Star Rec. Promos.
 Elmira, see Creative Artists.
 Elray Recs., 1117 N. Main, Fremont, Neb. 68025. Tel: (402) 721-4728. Pres.: Ray Keeler.
 Emarage, see McKinnon.
 Ember Recs. Int'l Inc., c/o Louis Zinman, 135 E. 44 St., Suite 409, New York, N.Y. 10017. Tel: (212) 986-5414.
Home office: England.
 Embryo, see Atlantic-Cotillion.

Emerald Rec'g Co., 3434 Broadway, Fort Wayne, Ind. 46807. Tel: (219) 744-5607. Owner: Cliff Ostermeyer; VP: Jerry Bam; Promo. Dir.: Sue Collier; Ass't Promo. Dir.: Melba Hahn.
Labels: Emerald, Carnival, Lincoln.
 Empire, see Courier-Empire.
 Emrrold, see Roosevelt Lee.
 Encanto, see Met Richmond.
 Enchanted Knight, see Thunder Rec, Corp.
 End, see Roulette.
 Endeavor, see Hardie W. Daniel.
 Endeavor-Panorama, see Hardie W. Daniel.
 Enrica, see Rae-Cox.
 Enrichment, see Enrichment Materials.
 Enrichment Materials Inc. (div. of Scholastic), 50 W. 44 St., New York, N.Y. 10036. Tel: (212) 867-7700. Pres.: Morris Goldberger.
Label: Enrichment.
 Entelechy, see Darris.
 Enterprise, see Stax.
 Entertainment Showcase Inc., 4606 Clawson Rd., Austin, Tex. 78745. Tel: (512) 444-5489. Pres.: Windell T. Tyler; VP: Luther Johnson; VP Sales & Mktg.: Joe Tyler; Pub.: Beth Smit; Promo.: Mrs. Don Doyle.
Branch: San Marcos, Tex., PO Box 865. Zip: 78666. Tel: (512) 392-5594.
Label: Buzz.
 Entrance Recs. (div. of Chips Moman Prod'ns), 827 Thomas St., Memphis, Tenn. 38107. Tel: (901) 526-0409. Pres. & A&R: Chips Moman; Exec. VP & Gen. Mgr.: Marty Lacker. (Distributed by CBS Recs.—Epic).
 Epic, see CBS Recs.
 Epstein Ent's., 735 N. General McMullen Dr., San Antonio, Tex. 78228. Tel: (512) 434-5555. Owner, Pub. & Adv.: Abe Epstein; Sales Mgr.: Robert Mowery; A&R: Richard Liefertman; Promo.: Bill Swain.
Labels: (Owned) Cobra, Dynamic, Jox, Soulsville Suzuki, USA, United World; (distributed) Northway, Vallado.
 Era, see Happy Tiger.
 Eric, 925 Arch St., Philadelphia, Pa. 19107. Tel: (215) 925-7101. Pres.: Bill Buster.
Labels: Eric, Terrific.
 Erin, see Cabot Entertainment Cos.
 Erwin, 2674 Steele St., Memphis, Tenn. 38127. Tel: (901) 357-0064. Pres.: Marshall E. Ellis.
Labels: Erwin, GMG, Zone.
 Escorpion, see Rio Grande.
 Eskimo Point, see Alaska-Chi Sound.
 Esoteric, see Everest.
 Estrella, see PSG.
 Etcetera, see Atlantic-Atco.
 Eterna, see Lyricord.
 Ethnosound, see Anthology.
 Ethos, see Blue Thumb.
 Euphonic Sound Rec'gs, PO Box 476, Ventura, Calif. 93001. Pres.: Paul E. Affeldt.
 Euphoria, see JDM.
 Eurotone Int'l Ltd., 130 W. 42 St., New York, N.Y. 10036. Tel: (212) 594-9670. Pres.: George Curtiss.
Int'l branch: Austria (Symphony Tone Prod'ns).
Cartridge 8-tr. & cassette: Self-mfd. & licensed to Dubbingus.
Int'l reps: Austria (Baerenreiter-Verlag), Germany (Disco Center), Netherlands (Munnikendam), Switzerland (Baerenreiter-Verlag).
 Event, see Spring & Polydor.
 Eventide Rec'gs, PO Box 51, Windsor, Pa. 17366. Tel: (717) 244-5411. Owner: Wayne Thomas. (Distributed by Dee-Dee).
 Everest Rec. Group, 10920 Wilshire Blvd., Los Angeles, Calif. 90024. Tel: (213) 272-4391. Pres., Classical A&R & Int'l: Bernard C. Solomon; Pop A&R: Lee Palmer; Sales & Mktg.: Joe Behar.
Labels: Archive of Folk & Jazz Music, Archive of Gospel Music, Archive of Piano Music, Arvee, Cetra Opera Series, La Comedie Francaise, Concert-Disc, Counterpoint, Electra/Everest Legacy Series, Esoteric, Hi Fi, HiFi/Life, Period, Renaissance, Scala, Stradivari, Tradition.
Cartridge 8-tr. (Owned) Everest, Archive of Folk & Jazz Music, Concert Disc, Counterpoint/Esoteric, Hi Fi Tradition licensed to GRT.
Cassette: (Owned) Everest, Archive of Folk & Jazz Music, Concert Disc, Counterpoint/Esoteric, Hi Fi, Tradition licensed to GRT, Everest/Cetra self-mfd.
Open reel same as 8-tr.
Int'l reps: Argentina (Microphon, Trova), Australia (Astor, W&G), Canada (Almada, Ampex, GRT), Denmark (I. S. Dansk), France (Barclay, Societe Francaise du Son, Vogue), Germany (Baerenreiter, Bellaphon, Deutsche Vogue), Greece (Greek Photograph House), Hong Kong (Cosdel), Israel (Hataklil), Italy (Ariston, CGD, Saar, Vedette), Japan (Nippon Grammophon), Mexico (Cisne, Gamma, Tizoc), Netherlands (Philips, Supertone), Philippines (Cosdel), Singapore (Isaac), South Africa (Gallo), Spain (Belter, Discophon, Vergara), Sweden (Harbor), UK (Associated Rec'gs, Ember, London, Transatlantic), Venezuela (Discos S.A.).
 Everyman, see Vanguard Rec'g.
 Evolution, see Stereo Dimensions.
 Evolve Inc., 8619 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 464-1539. Pres.: James Stuart; VP: Peter Knecht.
Label: Pioniyoo.
 Excello, see Nashboro.
 Excursion, see Apollo Ent's.
 Exeter, see Whirlwind.
 Exhibit, see Janus.

Exotic Recs. Inc., Box 36, Oakland Gardens, Flushing, N.Y. 11364. Tel: (212) 423-3781. Exec. Mgr.: Larry Wayne; Prod'n Head: Arthur Braun; Prod'r: G. Soufarapis; Sales: Peter Culver; Field Rep.: Calvin Wexler; Promo.: Gary Garris.
Labels: (Owned) Exotic, AB, Criminal, Haunted Sound, Hercules, Soi-Disant.
 Experiences Anonymes, see Lyricord.
 Explorer, see Met Richmond.
 Explosion, see Volcano, Calif.

F

F A A P Recs., 5213 Eanes Ln., Richmond, Va. 23231. Tel: (703) 222-2709. Owner & Gen. Mgr.: E.A. Hillard.
 F A D A, 844 W. 107 St., Los Angeles, Calif. 90044. Tel: (213) 755-4972. Prod'r: Frank Armstrong.
 F E L Publ'ns, 1543 W. Olympic Blvd., Los Angeles, Calif. 90015. Tel: (213) 386-4383. Pres.: D. Fitzpatrick.
Branch: Chicago, Ill., 1307 S. Wabash. Zip: 60605. Tel: (312) 922-9314.
Labels: FEL, Flair.
 F G S, see Ranger.
 F R M, see Tranquility.
 F S, see FSI.
 F S I Inc., 2303 Golf Club Ln., Nashville, Tenn. 37215. Tel: (615) 297-8818. Chm.: Ken Schoen; Pres.: Mike Figlio; VP Sales & Mktg.: Tom Andrews; VP Pub.: Mrs. J. Shea; VP Promo.: Mrs. A. Williams.
Labels: FS, Sound of Figaro.
 F S R, see Fidelity Sound Rec'gs.
 Fact Recs. Inc., 120 13 St., Brooklyn, N.Y. 11215. Tel: (212) 788-4936. Pres.: Ronald A. Stewart; Sec'y: Richard Schwartz.
 FaderKat, see Apollo Recs.
 Fahrenheit, see Al-Teen.
 Fairyland Recs. Corp., 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 247-3257. Cable: BENANTIMUS. Pres. & Int'l: Jack Benanty; VP & Tape Sales Mgr.: Charles Benanty.
Branch: South Kearny, N.J., 60-70 Central Ave. Zip: 07032. Tel: (201) 344-1818. Sales Mgr.: V. Babe.
Int'l branch: France, La Compagnie.
Labels: Fairyland, American Themes & Tapes (AT&T), Head Start, International Themes & Teleplays (ITT).
Cartridge 8-tr. & cassette: (Owned) Fairyland, American Themes & Tapes (AT&T), Head Start, International Themes & Teleplays, (ITT) self-mfd; (distributed) Troof self-mfd.
 Faith, see Garrawak.
 Faith Special, see Shur-Tinga.
 Falconer Recs., PO Box 2217, Inglewood, Calif. 90305. Tel: (213) 644-8182. Pres.: L. S. Falconer.
 Fame Recs. Inc., 603 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-0801. Pres.: Rick Hall; VP: Frank Daily.
 Family, see Request.
 Family Tree Recs., 820 W. 56 St., Los Angeles, Calif. 90037. Tel: (213) 753-1005. Pres.: Miles Grayson.
Labels: Family Tree, Gaitor.
 Fania Recs. Inc., 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-9120. Pres.: Gerald Masucci; VP: Johnny Pacheco; Pub., Adv. & Promo.: Jose Florez; Tape: Gertrude Fredd.
Labels: Fania, Fania Int'l.
Cartridge 8-tr. & cassette: Fania, Fania Int'l.
Int'l reps: Panama (Discos Istmenos), Venezuela (Palacio de la Musica).
 Fantastic, see Met Richmond.
 Fantasy/Galaxy Rec. Co., 10 & Parker, Berkeley, Calif. 94710. Tel: (415) 549-2500. Pres.: Saul Zaentz; Exec. VP: Ralph Kaffel; VP & Mktg. Dir.: Ted Ponsetti; VP Pub.: Ralph Gleason; A&R: David Lucchesi; Creative Servs. Dir.: Bill Yaryan; Promo. Dir.: Max Cooperstein; Int'l: Pat Boyle.
Labels: Fantasy, Galaxy.
Cartridge 8-tr., cassette & open reel: (Owned) Fantasy licensed to Ampex.
 Fantasy, see Fantasy/Galaxy.
 Farad, see Mosso.
 Fat, see Fat Prod'ns.
 Fat Chance, see Kranz Martokian.
 Fat Prod'ns (div. of Fred-Urso Assocs. Inc.), 100 Spain St., Baton Rouge, La. 70802. Tel: (504) 348-0904. Gen. Mgr. & Prod'r: John Fred; Prod'r: Lynn Ourso.
Label: Fat.
 Fax, see Cadet Recs.
 Fay, see La Salle.
 Fayette, see Parr-X.
 Faygees, see Motivestor.
 Feasible, see Wasp.
 Federal, N.Y., see Tranquility.
 Federal, Tenn., see Starday-King.
 Fedora, see Toppa.
 Fee Bee Music Co., 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4727. Mgr.: Joseph M. Averbach.
Label: Fee Bee.
 Felco, see Jamaka.
 Fenix, see Met Richmond.

continued on page 40

DEN ATKINS • BAR-KAYS • WILLIAM BELL
BOOKER T. & THE MG'S • JOHN ROGER BRANCH
FINLEY BROWN • STEVE CROPPER • DRAMATICS
BILLY ECKSTINE • THE EMOTIONS • EDDIE
FLOYD • FRIDAY SATURDAY & SUNDAY • ISSAC
HAYES • ERNIE HINES • JIMMY HUGHES •
ILANA • LUTHER INGRAM • REV. JESSE
JACKSON • LOU JOHNSON • DIANE JONES
MARGIE JOSEPH • JOHN KASANDRA •
ALBERT KING • JEAN KNIGHT • BARBARA
LEWIS • THE LIMITATIONS • LITTLE MILTON
LITTLE SONNY • THE MAD LADS • MANALIVE
MAR-KEYS • O. B. McCLINTON • ERIC MERCURY
THE NEWCOMERS • THE NIGHTINGALES
MILDRED PULLIAM • DAVID PORTER
LEE SAIN • CALVIN SCOTT • SHACK
SOUL CHILDREN • STAPLE SINGERS • MAVIS
STAPLES • TOMMY TATE • JOHNNIE TAYLOR
THE TEMPREES • CARLA THOMAS • RUFUS
THOMAS • ISRAEL POPPER STOPPER TOLBERT
MELVIN VAN PEEBLES • FRANK WESS •
KIM WESTON • REV. MACEO WOODS

stax stack

continued

Fermata Int'l Melodies Inc., 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7473. Mgr.: Mrs. D. Frenkiel.
Home office: Brazil.
Labels: Producciones Fermata, Discos Premier, RGE, Som/Maior (imported from Brazil).
Cartridge 8-tr. & cassette: Producciones Fermata, Discos Premier, RGE, Som/Maior (imported from Brazil).
 Fidelity, see Ron Recs.
 Fidelity Sound Rec'gs, 23 Don Ct., Redwood City, Calif. 94062. Tel: (415) EM 6-3173. Dir.: Reginald McGovern.
Labels: FSR (Fidelity Sound Rec'gs), Five Star. Int'l reps.: Australia (W&G), New Zealand (Viking, Salem).
 Fiesta Rec. Co. Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) PL 7-7760. Pres. & Tape Mgr.: Jose Morand; Sales Mgr.: Morton Gilbert.
Int'l branch: Canada.
Labels: Fiesta, Gregophon.
Cartridge 8-tr. & cassette: (Owned) Fiesta self-mfd.
Int'l reps.: Australia (Carinia), Canada (Caravan), France Compagnie Phonographique Francaise), Germany (DGG), Greece (Helladic, Minos Matsas Son), South Africa (Gallo).
 50-50, see Blue Ribbon.
 Fifty States Recs. (div. of Accusound), 813 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-0022. Cable: ROYAM. Pres.: Donald Riis.
 Fillmore Corp., 1548 Market St., San Francisco, Calif. 94102. Tel: (415) 626-0910. Pres.: Bill Graham; VP: David Rubinson; A&R: Bruce Good, Jeffrey Cohen; Promo.: Ted McQuiston.
Labels: Fillmore (distributed by CBS Recs.—Epic), San Francisco (distributed by Atlantic—Atlantic).
Cartridge 8-tr., cassette & open reel: (Owned) Fillmore distributed by CBS Recs.—Epic; San Francisco distributed by Atlantic—Atlantic.
 Filtro, see Met Richmond.
 Finer Arts, 60 S. Glencoe St., Denver, Colo. 80222. Tel: (303) 355-4535. Owner: Morey Bernstein; A&R: Allan & Richard Bernstein; Sales & Promo.: Allan Bernstein.
Labels: Finer Arts, Transworld.
 Fink-Pinewood Recs. Inc., 2732 Beachmont Ave., Norfolk, Va. 23504. Tel: (703) 627-0957. Pres., Pub., Adv., Promo. & Int'l: Bill Johnson; Prod'r: Earl Long; A&R: Matthew Crew, Walter Hale.
Labels: Fink-Pinewood, Limewood.
 Fipi, see Performa.
 Firebird Recs. Inc., 1650 Broadway, New York, N.Y. 10019. Tel (212) 757-2750. Pres.: Sam Goldner.
 Firma, see CJ.
 First Component Series, see Audio Fidelity.
 Five Star, see Fidelity Sound Rec'gs.
 Flair, see FEL.
 Flamingo Recs., 21 Palm Ave., Miami Beach, Fla. 33139. Tel: (305) 532-6121. Pres.: Sam Coslow; Exec. VP & Gen. Prof. Mgr.: Lester Sims.
Int'l branch: England, Billboard Music Ltd.
 Flash, see Custom, Tex.
 Flecha, see Rio Grande.
 Fleetwood Rec'g Co. Inc., 321 Revere St., Revere, Mass. 02151. Tel: (617) 289-6800. Cable: FLTWD. Pres.: Vincent P. Giarusso; Mgr. & Treas.: Raymond G. Samora; Sales Mgr.: Joseph L. Tully.
Labels: (Owned) Fleetwood, Medea; (distributed) Daisy.
Cartridge 8-tr., cassette & open reel: (Owned) Fleetwood self-mfd.
 Flin-Flon Music, Box 103, Mullen, Neb. 69152. Tel: (308) 546-2294. Gen. Mgr.: L.E. Walker; Sales Mgr.: David L. Walker.
Labels: Flin-Flon, Garden of Eden.
 Flip Recs. Inc., 618 S. Ridgeley Dr., Los Angeles, Calif. 90036. Tel: (213) 934-4033. Pres.: Max Feirtag.
 Flying C, see Medallion.
 Flying Dutchman Prod'ns Ltd., 1841 Broadway, New York, N.Y. 10023. Tel: (212) 489-9191. Cable: FLYINDUTCH. Pres. & A&R: Robert Thiele; Pub.: Vicki Lucas; Office Mgr.: Lillian Seyfert.
Labels: Flying Dutchman, Amsterdam, Blues Time, Reggae. (all distributed by Atlantic—Atco).
Cartridge 8-tr., cassette & open reel: (Owned) Flying Dutchman, Amsterdam, BluesTime licensed to Ampex.
 Foggy Mountain Prod'ns, PO Box 1692, Phoenix, Ariz. 85001. Tel: (602) 258-4308. Pres.: Vern Debes; VP: Chester Thompson; Sales & Mktg.: Sam Edwards; Pub.: Tom Thompson; Adv. & Promo.: Chester Debes.
Labels: Foggy Mountain, Beowulf, Krawdadd.
 Folk-Legacy Recs. Inc., Sharon Mountain Rd., Sharon, Conn. 06069. Tel: (203) 364-5661. Pres.: Lee B. Haggerty; VP, A&R & Adv.: C. A. Paton; Sales, Mktg., Pub. & Promo.: Caroline Paton.
Folk Promos., see Kanawha.
 Folkraft Publ'g Co. Inc., 1159 Broad St., Newark, N.J. 07114. Tel: (201) 622-0024. Pres. & Int'l.: Jerry Shifrin; Mgr.: William Brooks.
Labels: (Owned) Folkraft, Black Mountain, Janus.
 Folk-Star, see Goldband.
 Folkstyle, see Trend.

Folkways/Scholastic Recs., 50 W. 44 St., New York, N.Y. 10036. Tel: (212) 867-7700. Sales & Prod'n Mgr.: Bob Mack; Int'l Mng. Dir.: Ernest Schwehr; Int'l Sales Mgr.: Carl Sandberg.
Labels: Folkways, Scholastic.
Int'l reps.: Australia (Reed/Kiwi), Belgium (Schott-Freres), Canada (Trans World), Denmark (I. S. Dansk), France (Chant du Monde), Germany (Electrola), Netherlands (Basarti), Norway (St. Olav Bokhandel), Sweden (Sonet), Switzerland (Barclay), UK (Transatlantic).
 Fontana, see Mercury.
 Ford Recs., 353 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-5516. Pres.: Sherman Ford Jr.
Format: see Audiofax.
 Fort Couch, see St. Clair.
 Fort Hill, see Cookin'.
 Fortress, 2900 Queen Ln., Philadelphia, Pa. 19129. Tel: (215) VI 8-6800. Cable: BOPULCA. Dir.: Roger B. Sifford.
Fortune, see Fortune Recs.
 Fortune Corp., 8208 Westpark Dr., Suite 201, Houston, Tex. 77042. Tel: (713) 785-0707. Pres.: James Alfred Marlin Jr.
Labels: Impresario, Inth Degree.
 Fortune Recs., 3942 Third Ave., Detroit, Mich. 48201. Tel: (313) 833-5383. Owner, Sales & Mktg.: Jack Brown; Owner, A&R, Pub., Adv. & Promo.: Devora Brown.
Label: (Owned) Fortune, Hi-Q, Strate 8; (distributed) Laff.
Int'l rep.: Sweden (Sven Ake Hogberg).
 49th State Hawaii Rec. Co., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: George K. Ching.
Branch: Honolulu, Hawaii, 1218 Kaumualii St. Zip: 96817. Tel: (808) 841-847.
Labels: 49th State Hawaii, All Nations, Keane, Steno-Disc.
Cartridge 8-tr.: (Owned) 49th State Hawaii self-mfd.
Open reel: (Owned) Steno-Disc self-mfd.
 Fountain, see Memphis.
 440 Plus, see Monument Rec. Corp.
 FourMost Prod'ns Inc., 1034 College Ave., Wheaton, Ill. 60187. Tel: (312) 653-4340. Pres.: Sherman A. Williams; A&R Dir.: Larry Mayfield; Creative Servs. Dir.: Joe Musser; Mktg. Supervisor: Robert Henley.
Labels: (Owned) FourMost; (distributed) New Creation, Reverence.
 4 Points, see Spanish World.
 Foxx, see Fred Foxx.
 Fred Foxx Music Co., 15 Ontario, San Mateo, Calif. 94401. Tel: (415) 343-7222, 344-8626. Owner & Gen. Mgr.: F. H. Nesbitt Jr.
Label: Foxx.
 Frame, see Music Inds.
 Fran, see Fran Recs.
 Frankie Rec. Co., Luray, Va. 22835. Tel: (703) 743-6715. Cable: LUINCO. Pres.: Owen F. Silvious; VP, Sales & Mktg.: John W. Sneigon; Adv. Dir.: Peter Bochan.
Labels: Frankie, Luray, Ray.
 Ray Franklin Prod'ns, PO Box 6111, 880 E. Mallory, Memphis, Tenn. 38106. Tel: (901) 946-0553/6892. Pres.: Frances C. Trickey; Sec'y-Treas.: Ray Franklin.
Label: Chris.
 Franne, see Hi Ho.
 Fran Recs., 808 Beverly Rd., Brooklyn, N.Y. 11218. Tel: (212) 438-2002. Pres.: Isaac Hager.
Labels: (Owned) Fran; (distributed) Neginah, Rone.
 The Franston Corp., 225 Park Ave. S., New York, N.Y. 10003. Tel: (212) 533-1600. Pres.: Herman R. Singerman.
Labels: Children's Rec. Guild, Living Language Courses, Young People's Recs.
 Franz Schubert Music Recs., 425 W. Broadway, Fort Worth, Tex. 76104. Tel: (817) ED 2-5995. Owner & A&R: Franz Schubert.
Labels: Franz Schubert Music, Unidap.
 Fraternity Recs., Sheraton Gibson Hotel, Cincinnati, Ohio 45202. Tel: (513) 381-3166. Owner: Harry Carlson. (Distributed by Starday-King).
 Fredia, 775 Arkansas Ave., Opelousas, La. 70570. Tel: (318) 942-3806. Pres.: Alfredia Allen; VP: J. Kilgore.
Branch: Leesville, La., 1201 Market. Zip: 71446.
 Freedom Recs., 1901 Polk St., Alexandria, La. 71301. Tel: (318) 445-9917. Pres.: Glenn E. Wright; VPs: Charles & Carlton Basco; Sec'y-Treas.: Carley Wright.
 Freeway, see Gateway.
 Full Compass, see Audun.
 Fun, see Music Inds.
 Fun-E, see Bellaire.
 Funky Recs., 17 Robin St., Rochester, N.Y. 14613. Tel: (716) 458-0374. Pres.: Boyd McCoy Jr.; Musical Dir.: James A. Williams.
 Funtown Prod'ns, 300 W. 55 St., No. 10K, New York, N.Y. 10019. Tel: (212) 247-3084. Pres.: Jesse Principato; VP: Evelyn Morla.
Labels: Funtown, Down Home.
 Fuzzwart Music Prod., 675 Navahoe Ave., Detroit, Mich. 48215. Tel: (313) 821-5793. Pres.: Franz Booth.
Labels: Fuzzwart, Buzztown.

G I A Recs. (Gregorian Institute of America), 2115 W. 63 St., Chicago, Ill. 60636. Tel: (312) 436-6700. Pres.: Edward J. Harris.
 G M, see GM Recs.
 G M G, see Erwin.
 G M Recs., 14611 Nine Mile, East Detroit, Mich. 48021. Tel: (313) 779-1380. Owner & Pres.: Guido Marasco; Owner & VP: Marlene Marasco; VP, A&R: Fred Saxon; VP, Promo.: Tom Gelardi; Sales & Mktg.: Tom Emrick; Pub.: Robert Keena.
 G M S-Disc, see Playette.
 G N P Crescendo Recs., 9165 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 275-1108. Cable: CRESREC. Pres. & Int'l: Gene Norman; A&R: Billy Strange.
Labels: (Owned) GNP Crescendo, Dixieland Jubilee; (distributed) Accent, Carole.
Cartridge 8-tr.: (Owned) GNP Crescendo self-mfd.; (distributed) Accent licensed to Bell & Howell, GRT & RCA.
Cassette & open reel: (Owned) GNP Crescendo self-mfd.; (distributed) Accent licensed to Bell & Howell & GRT.
Int'l reps.: Argentina (Fermata), Australia (Festival), Benelux (Vogue), Brazil (Fermata), Canada (MCA), France (Vogue), Germany (Vogue), Italy (Vogue), Japan (King), Mexico (Tizoc), Philippines (Mareco), Portugal (Tecla), Scandinavia (Sonet), South Africa (Teal), Spain (Pa-Lo-Bal), Switzerland (Vogue), UK (London), Venezuela (Palacio de la Musica).
 G P, see GP Recs.
 G P C Entis, Inc., PO Box 31246, Dallas, Tex. 75231. Tel: (214) 526-5333. Owners: Bud Buschardt, Bob Cardenas; Prod'r: Jim Rowley.
Label: GPC.
 G P I, see Gospel Prod'ns.
 G P Recs. (div. of Glenn Prod'ns & Promos.), 157 W. 57 St., New York, N.Y. 10019. Tel: (212) CO 5-6585. Dir.: Ben Arrigo.
Label: GP, Book.
 G R C, see Greater Rec'g.
 G R T Rec. Group (div. of GRT Corp.), 1301 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 245-7100. Pres.: Marvin Schlachter; Admin. VP: Joseph P. Gowan Jr.; Ass't to Pres.: Linda DiGianni; Prod. Servs.: Dorothy Schwartz; Mfg. Servs: Jack Chudnoff; Int'l Mgr.: Bob Scerbo.
Chess Recs.: (Owned) Chess, Checker, Cadet, Cadet/Concept; (distributed) Increase, Neptune; **Janus Rec. Corp.:** (Owned) Janus; (distributed) Exhibit, Westbound.
 G S M, see Great Sounds of Memphis.
 G T O, see Le Mans.
 G V R, see Greater Rec'g.
 G W M, see Neil.
 G W P Recs. Inc., 150 E. 52 St., New York, N.Y. 10022. Tel: (212) 753-7600. Cable: PURCELLAS. Pres.: Gerard W. Purcell; Sales & Tape: Arlene Littleton; Mktg. & Promo. Dir.: Terrence Jones.
Branch: Los Angeles, Calif., 6269 Selma. Zip: 90028. Tel: (213) HO 6-4439. West Coast Opns. Mgr.: Edna Collison.
Labels: (Owned) GWP, Grapevine; (distributed) Tribute.
Cartridge 8-tr., quad-8, cassette & open reel licensed to Ampex.
Int'l reps.: Canada (Phonodisc), Japan (Teichiku), South Africa (Teal), UK (Pye).
 Gadget, see Bellaire.
 Gail, see Kiderian.
 Gaitor, see Family Tree.
 Galactic, see Melody.
 Galaxy, Calif., see Fantasy/Galaxy.
 Galco Rec. Co., 726 Elgin Rd., Newtown Square, Pa. 19073. Tel: (215) 595-2099. Pres.: Ed E. Colletta; VP: Jim W. Gallagher.
 Galaxy, Tex., see Blackbird Recs.
 Gallery Recs., 609 Fifth Ave., New York, N.Y. 10012. Tel: (212) PL 2-4300. Pres.: Jacques R. Chabrier; VP & Gen. Mgr.: Norman S. Weiser; A&R: Charles Cassey; Pub. & Adv. Dir.: Vivian Friedman.
 Gama, see Claiborne.
 Gamble Recs. Inc., 1650 Broadway, New York, N.Y. 10019. Tel: (212) 757-2750. Pres.: Sam Goldner; VP: Ben Krass.
Branch: Philadelphia, Pa., 250 S. Broad St. Zip: 19102. Tel: (215) KI 5-6490. Mgr.: Earl Shelton.
Labels: (Owned) Gamble; (distributed) Huff Puff.
Cartridge 8-tr. self-mfd. & licensed to GRT.
Cassette & open reel licensed to GRT.
 Ganin, see Claridge.
 Garden, 116 Princeton Rd., Linden, N.J. 07036. Tel: (201) 486-6496. Pres.: Smokey Warren.
 Garden of Eden, see Flin-Flon.
 Garland, see Gary Nieland.
 Garlin Recs., 7021 Hatillo Ave., Canoga Park, Calif. 91306. Tel: (213) 347-3902. Owner: Norm Pringle.
 Garrawak Music—Cash Prod'ns, 1674 Broadway, New York, N.Y. 10019. Pres.: Garfield Ricketts; Pop A&R Dir.: Ray Jones; Sales Mgr.: William Parker.
Labels: Arrawak, Cafe, Faith, Glasco, Score.
Int'l reps: France (Disques Young), Germany (Hans Werwaka), Philippines (Playtex), Spain (Discos Sesion), Sweden (Cupol).

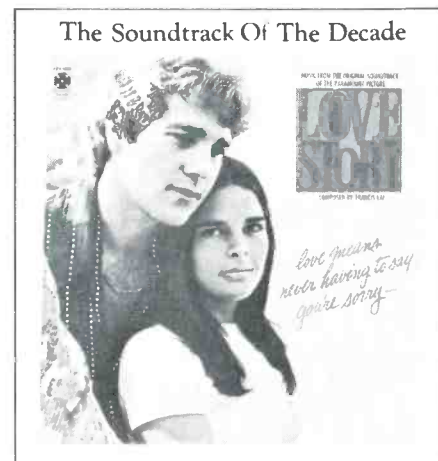
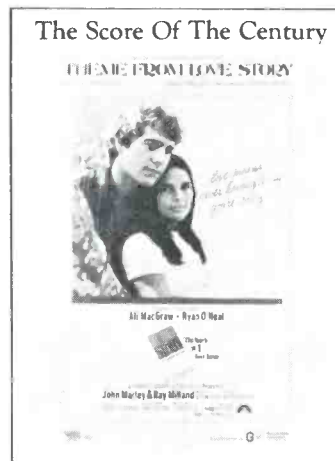
G

G C P, see The Gospel Chord's Program.
 G H B, see Jazzology-GHB.
 G H P, see Genesis Rec. Co.

continued on page 42

We're Internationally FAMOUS ...and to us, the WORLD is PARAMOUNT

Thanks to Our Associates Throughout the World "LOVE STORY" has Emerged as a Milestone in International Music Marketing.



Famous Chappell - Leslie Gould, Managing Director
World Wide Offices

PUBLISHING ASSOCIATES

ARGENTINA
EDITORIAL MUSICAL KORN S.A.I.C.
BUENOS AIRES

AUSTRALIA
CHAPPELL & CO. LIMITED
SYDNEY

BELGIUM
EDITIONS MUSICALES CHAPPELL S.A.
BRUSSELS

BRAZIL
EDICOES MUSICADES DES FONTANA LTDA
RIO DE JANEIRO

CANADA
CHAPPELL & CO. LIMITED (TORONTO)
TORONTO

ENGLAND
FAMOUS CHAPPELL LIMITED
LONDON

FRANCE
CHAPPELL S.A.
PARIS

GERMANY
CHAPPELL & CO. GMBH
GERMANY

HOLLAND
CHAPPELL & CO. HOLLAND N.V.
AMSTERDAM

ITALY
EDITIONS CHAPPELL S.A.R.L.
MILAN

JAPAN
NICHION INCORPORATED
TOKYO

D. F.
CAMPEI S.A.
MEXICO

SOUTH AFRICA
CHAPPELL MUSIC (AFRICA) PTY. LIMITED
JOHANNESBURG

SWEDEN
CHAPPELL NORDISKA A.B.
STOCKHOLM

SWITZERLAND
EDITIONS CHAPPELL S.A.R.L.
ZURICH

SPAIN
CHAPPELL IBERICA S.A.
MADRID

RECORDING ASSOCIATES

ARGENTINA
SICAMERICANA S.A.
BUENOS AIRES

AUSTRALIA
FESTIVAL RECORDS PTY. LIMITED
SYDNEY

BELGIUM
S.A. GRAMOPHONE N.V.
BRUSSELS

BOLIVIA
DISCOLANDRIA-QUERI Y CIA LTDA
LA PAZ

BRAZIL
DISCOS RGE LTDA
SAO PAULO

CANADA
QUALITY RECORDS LIMITED
SCARBOROUGH

EL SALVADOR, C.A.
DISCOS CENTROAMERICANOS S.A.
SAN SALVADOR

SANTIAGO, CHILE
INDUSTRIAS ELECTRICAS Y MUSICALES
ODEON, S.A.

COLOMBIA
COLOMBIANA DE DISCOS S.A.
MEDELLIN

DENMARK
EMI (DANSK-ENGELSK) A/S
COPENHAGEN

ECUADOR
INDUSTRIA FONOGRAFICA ECUATORIANA S.A.
GUAYAQUIL

ENGLAND
EMI RECORDS LIMITED
LONDON

FINLAND
EMI LIMITED SUOMEN OSASTO
HELSINKI

FRANCE
PATHE MARCONI
PARIS

GERMANY
ELECTROLA GESELLSCHAFT M.B.H.
COLOGNE

GREECE
HELLADISC S.A.
ATHENS

HONG KONG
COSDEL (FAR EAST) LIMITED

INDIA
THE GRAMOPHONE CO. OF INDIA LIMITED
MIDDLESEX, ENGLAND

TEL AVIV, ISRAEL
EASTRONICS LIMITED

ITALY
EMI ITALIANA S.P.A.
MILAN

JAPAN
VICTOR COMPANY OF JAPAN LIMITED
TOKYO

LEBANON
EMI (LEBANON) S.A.L.
BEIRUT

SINGAPORE
COSDEL (SINGAPORE) PRIVAT-LIMITED

MEXICO
GAMMA S.A.
MEXICO I. D. F.

HOLLAND
N.V. NEGRAM-DELTA
HAARLEM

NEW ZEALAND
FESTIVAL RECORDS LIMITED
AUCKLAND

NIGERIA
EMI (NIGERIA) LIMITED
APARA

NORWAY
EMI (NORSK) A.S.
OSLO

Famous Music (U.K.) Ltd. - Leslie Gould, International Director
International Offices

PAKISTAN
THE GRAMOPHONE COMPANY LIMITED
MIDDLESEX, ENGLAND

PERU
INDUSTRIAS ELECTRICAS Y
MUSICALES PERUANAS S.A.
LIMA

THE PHILIPPINES
MARECO INCORPORATED
QUEZON CITY

PORTUGAL
RADIO TRUINFO LTDA
PORTO

SOUTH AFRICA
TRUTONE (PTY.) LIMITED
JOHANNESBURG

SPAIN
HISPAVOX S.A.
TORRELAGUNA 102
MADRID

SWEDEN
EMI SVENSKA A.B.
STOCKHOLM

SWITZERLAND
EMI RECORDS (SWITZERLAND)
A.G.
ZURICH

TURKEY
EMI GROMOFON LIMITET
SIRKETI
ISTANBUL

U. A. R.
SONO CAIRO RADIO COMPANY
CAIRO

URUGUAY
PALACIO DE LA MUSICA
MONTEVIDEO

VENEZUELA
LA DISCOTECA
CARACAS

WEST INDIES
RECORD SPECIALISTS LIMITED
JAMAICA



BLUE THUMB



SOS



Welcome To Our World Melanie

continued

Martin Gary Prod'ns, 807 Westham Pkwy., Richmond, Va. 23229. Tel: (703) 282-1629. Pres. & A&R: Martin Gary; VP, Sales & Mktg.: Robert Gary. Labels: Beech, Groove.

Gates, see Apco.

Gateway, PO Box 192, Grass Valley, Calif. 95945. Pres.: E. E. Carlson; Sales & Mktg. Mgr.: T. Burl Carlson. Labels: Gateway, Freeway.

Gayway, see Rite.

Gayla Recs., 122 Oak St., Sidney, Ohio 45365. Tel: (513) 492-9746. Co-Owners: Robert J. Gutman, Ralph R. Reese Jr.

Gayten Recs. Inc., 6725 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 466-8147. Pres.: Paul L. Gayten. Label: Pzazz. Cartridge 8-tr.: Pzazz licensed to GRT.

Gee, see Roulette.

Gem, see Marvel.

Gemini, see Record Rendezvous.

General, see Paramount Rec. Mfg.

General American Recs. Inc., 35 E. Seventh St., Cincinnati, Ohio 45202. Tel: (513) 651-2717. Pres.: James P. Mills; A&R Dir.: Robert H. Lanier. (SEE ADVERTISEMENT)

General Electric Co., Consumer Electronics Div., Electronics Park, Syracuse, N.Y. 13201. Tel: (315) 456-2321. Sales & Dist'n Opn. Mgr.: R.T. Grafton. Label: Show 'N Tell.

General Guard, see Kayden.

Generation, see Notable.

Genesis, Calif., see Genesis Recs. Inc.

Genesis, Fla., see Daylon Rushing.

Genesis Rec. Co., 3296 Broadmore, Bay City, Mich. 48706. Tel: (517) MU 4-3800. Pres.: Dennis E. Hensley; VP: Gary A. Hensley; Promo. Dir.: L. Edward Hensley. Labels: (Owned) Genesis; (distributed) GHP.

Genesis Recs. Inc., 225 Santa Monica Blvd., Santa Monica, Calif. 90401. Tel: (213) 451-5505. Pres.: Robert F. Commagere; VP: Corrine I. Commagere.

Gentle, see Poison Ring.

Gentry Recs., PO Box 324, Miami, Fla. 33165. Tel: (305) 226-6412. Pres.: Nick Russo; Gen. Mgr.: Jim McConahay.

Genuine Recs. Inc., 1697 Broadway, Suite 203, New York, N.Y. 10019. Tel: (212) 245-3580. Pres.: Lula Avery. Labels: Genuine, Bru-Cla, Charles, Unity. Int'l rep.: Canada (Sam's).

George, see Apco.

Ghost, 1905 Pesos Pl., Kalamazoo, Mich. 49001. Tel: (616) 382-2178. Pres.: Don Jobe. Branch: Colona, Mich., Box 182, RR 1. Zip: 49038. Labels: Ghost, Jobie.

Gigantic Recs. (div. of Evansville Music Int'l), 113 Garfield Ave., Evansville, Ind. 47710. Tel: (812) 425-8195. Owner, Herbert G. Hatt; Ass't to Owner, A&R & Int'l: Chuck Lawrence.

Gigi, see St. Clair.

Gilbert, see Southern City.

Gina, see Paramount Rec. Mfg.

Ginger, see Kiderian.

Give Rec. Co., c/o Jim Kemper, 31 Wedgewood Dr., Carteret, N.J. 07008. Tel: (201) 969-0130. Cable: LEXMUSICA. Pres.: Bernard L. Goydsh; VP, A&R & Tape: Jim Kemper; Sales & Mktg.: Mitch Manning.

Glad-Hamp Recs. Inc., 165 W. 46 St., New York, N.Y. 10036. Tel: (212) PL 7-8486. Gen. Mgr.: Bill Titone; Promo. Dir.: Leo Moore; PR: Harold Rand & Co.

Glasco, see Garrawak.

Glenn, see MacArthur.

Global Theatre Recs., 15456 Cabrito Rd., Van Nuys, Calif. 91406. Tel: (213) 873-7370. Pres.: Tom Skeeter; VP: Joe Gottfried; A&R Dir.: Joe Leahy; Promo.: Bill Trowbridge.

Glo-Lite Recs., 625 Chelsea, Memphis, Tenn. 38107. Tel: (901) 525-0540. Pres.: William E. Glore; A&R: M.E. Ellis.

Glory, see Chuck Chellman.

Gold, see Gold Recs.

Gold Award, see Haddon.

Goldband Recs., PO Box 1485, Lake Charles, La. 70601. Tel: (318) 439-4295. Pres.: Eddie Shuler. Labels: (Owned) Goldband, Anla, Folk-Star, Jador, Luffcin, TEK, Tic-Toc; (distributed) Jinn, Lanor, Swallow, Westpark.

Gold Bee, see Antiqua.

Golden, N.Y., see AA. (SEE ADVERTISEMENT)

Golden, La., see Golden/Ebb-Tide 11.

Golden Cross, see Gusman.

Golden/Ebb-Tide 11 Recs. Cos., PO Box 2544, Baton Rouge, La. 70821. Tel: (504) 664-3739. Cable: EBB-TIDE. Owner & Pres.: Ebb K. Harrison Sr. Labels: Golden, Ebb-Tide 11, Ann, Ebenezer, Soul Rock, Tamis.

Golden Shield, see Rite.

Golden Soul, see Golden State.

Golden State Recs. Inc., 665 Harrison, San Francisco, Calif. 94107. Tel: (415) 781-6306. Pres. & Classical A&R: Leo de Gar Kulka; Exec. VP: Herbert P. Haas; A&R Dir.: George Benz; Sales & Promo.: Max Hoch. Int'l branch: Germany. Labels: Golden State, Captain, Golden Soul.

Golden Wonderland, see AA.

Goldmont, 726 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-3725. Pres.: J. William McInturff; Mgr.: Betty McInturff; Sec'y-Treas.: Frank X. Finke. Labels: Goldmont, Combo, Comet, Hayloft.

Gold Recs., 142 North Point Dr., Stevens Point, Wis. 54481. Tel: (715) 344-8156. Pres.: Norm Dombrowski.

Gold Standard, see Clements.

Goldust Recs. Co., Box 998, Mesilla Park, N.M. 88047. Tel: (505) 524-1889. Gen. Mgr.: Emmitt H. Brooks; Sales Mgr.: Nolan L. Chandler. Int'l rep.: Norway (Nor Artist).

Golgotha, see Andrew Jackson listed under J.

Gone, see Roulette.

Good-Luck, see Kiderian.

Good 'n' Country, see Jude Recs.

Good News, see Designer.

Good Time Jazz, see Contemporary.

Gordo Ent's. Inc., 544 N. Western Ave., Los Angeles, Calif. 90004. Tel: (213) 461-2903. Pres.: Edward L. Davis. Labels: Gordo, Rampart, Valhalla.

Gordy, see Motown.

Gospel, see Savoy.

Gospel Capitol, see Style.

The Gospel Chord's Program Inc., 1236 Bedford Ave., Brooklyn, N.Y. 11216. Tel: (212) MA 2-6997, 857-7459. Pres.: Rev. Robert L. Owens. Labels: GCP, Holy Trinity.

Gospel City, see Blackbird Recs.

Gospel Clef, see Stag.

Gospel Corner, see Proverb/Gospel Corner.

Gospel Empire, see Courier-Empire.

Gospel Gems, see Ralph's.

Gospel Jubilee, see Ralph's.

Gospel Key, see Bakersfield.

Gospel of the South, see Style.

Gospel Prod'ns Inc., PO Box 11181, Charlotte, N.C. 28209. Tel: (704) 525-2385. Gen. Mgr.: Ben McCoy. Labels: GPI, Gospel Prod'ns, The Chariots.

Gospel Star, see Country Star.

Gospel Time, Ga., see Ralph's.

Gospel Time, Tenn., see Spar.

Gospel World Sound, see Trans World Sound.

Go-T, see Super Cities.

Gotta Go Music Inc., 1413 Eads St., Bristol, Va. 24201. Tel: (703) 669-5216. Pres.: J. Alford Morgan; VP, Gen. Mgr. & A&R: Wiley J. Smith; Sales Promo. Mgr.: Dick Bailey; Pub. Mgr.: Hal Carmack; Field Promo. Mgr.: James Morgan. Labels: Gotta Go, Solid Gold.

Grand Award, see ABC/Dunhill.

Grandfalloon, see Karass.

Grand Junction Recs., 10333 W. McNichols, Detroit, Mich. 48221. Tel: (313) 861-3100. Co-Pres.: Marvin Figgins, Tyrone A. Hite; VP: Arnold Wright; VP A&R: Melvin Jackson; A&R: George McGregor; Sales & Mktg.: Bill Craig; Promo. Dir.: Sam Kaplan. Labels: Grand Junction, Black Rock.

Grand Prix Recs., 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-9797/9422. Pres.: Walter B. Kahn; A&R: Andrew Kahn.

Grand Staff Recs., 462 Summer St., Brockton, Mass. 02402. Tel: (617) 587-0423. Owner: Harry J. Jenkins; Gen. Mgr.: Roger F. Jenkins. Branch: Pacoima, Calif., PO Box 343. Zip: 91331. Tel: (213) 896-9282. Cassette & open reel self-mfd. Int'l rep.: UK (Global Prods.).

Granite, see Surf.

Grant, see R-Jay.

Grape Recs., Box 525, RR 8, Chillicothe, Ohio 45601. Tel: (614) 663-2544. Owner: W. Joe Waters; Exec. Prod'r & A&R: Chris Cawood; Prod'r: Jerry Felty; Sales & Tape Dir.: Joey Waters; Promo. Dir.: Connie Waters. Label: Grape.

Grapevine, see GWP.

Great Bend, see Creative Artists.

Greater Rec'g Co. Inc., 164 Manhattan Ave., Brooklyn, N.Y. 11206. Tel: (212) EV 7-0880. Pres.: Sam Yackow; VP: Marion Yackow; Sec'y-Treas.: Alan Yackow. Labels: GRC, GVR. Cartridge 8-tr. & cassette: GRC self-mfd.

Great Sounds of Memphis Prod'ns, 3373 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Mgr. & Country A&R: Style Wooten; R&B A&R: Jackie Muth; R&R A&R: Charles Bowen; Gospel A&R: Buddy Childers. Labels: Great Sounds of Memphis, GSM, Monte Carlo.

Great Southern Rec. Co., PO Box 30029, New Orleans, La. 70190. Tel: (504) 581-2783. Owner: John Berthelot.

Gregophon, see Fiesta.

Green, see Jim Hall.

Greenbush, see Lee Anderson.

Greenwood, see Kranz Martokian.

Gregar, see RCA.

Greyfox, see Kilgore.

Greyko Rec'g Co., 4300 Butler St., Pittsburgh, Pa. 15201. Tel: (412) 683-4342. Owner & Mgr.: John I. Gregurich; Int'l A&R: Violet J. Rupar-cich. Int'l rep.: Yugoslavia (Slovenska Izseljenska Matica).

Groove, see Martin Gary.

Groove Soup (div. of Cookhouse Prod'ns), 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-4173. Contacts: Dale Menten, Dick Hedlund.

Gross, see JDM.

Ground Hog, see Shur-Tinga.

Gryphon, see Record Collectors Guild.

Guava, see Dick Marx.

Guilford, see National.

Gun, see CAUV.

Gusman Recs., PO Box 9202, Savannah, Ga. 31402. Tel: (912) 236-7438. Mgr.: W. A. Jones. Labels: Gusman, Golden Cross, Pitch.

Guyden, see Jamie/Guyden.

H

H B R, see Bandbox.

H F A Int'l, see Allen Recs.

H M R Prod'ns Inc., 574 West Ct., Scotch Plains, N.J. 07076. Tel: (201) 889-1767. Pres.: Lillian M. Randle; Gen. & Sales Mgr.: Harry M. Randle. Label: HMR.

H S E, see Nashville Rec'g.

H S I, see Harmonic Sounds.

H & T, see Shur-Tinga.

H U M C O, see Horftor Universal Music.

Haddon Rec. Corp., 20 Tanner St., Haddonfield, N.J. 08033. Tel: (609) 627-0200. Pres.: David L. Miller; VP & Mng. Dir.: Joseph R. Bott. Labels: (Owned) Gold Award, Happy House, Noel; (distributed) Occultia.

Hafa Adai Recs., 1560 N. LaBrea, Suite N. Hollywood, Calif. 90028. Tel: (213) 464-9783. Pres.: Johnny Sablan; Pub. & Promo.: Art Benson. Home office: Guam.

Ha-Ha, see Worthy.

Halifax, 4135 W. Armitage, Chicago, Ill. 60639. Tel: (312) CA 7-3722. Owner: Hal Faktor.

Jim Hall Prod'ns, 301 S. Fourth St., Norfolk, Neb. 68701. Pres.: Jim Hall. Labels: Bluebonnet, Bonnie, Cactus, Dynamite, Green, Penny.

Hal n' Jean, see Southern City.

Halo, see The Township Group.

Hanf Dance, 1825 Sylvania Ave., Toledo, Ohio 43613. Tel: (419) 475-1616. Mgr.: Jim Thomson.

Happy House, see Haddon.

Happy Jazz/Audiophile Recs., PO Box 66, San Antonio, Tex. 78206. Tel: (512) 225-5001. Pres. & Tape Mgr.: Jim Cullum Jr. Labels: Audiophile, Happy Jazz, Paseo Stereo. Cartridge 8-tr.: (Owned) Happy Jazz, Audiophile self-mfd.

Happy Tiger Recs. Inc., 6565 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 464-7335. Pres.: Richard H. Peirce; Exec. Prod'r: Ray Ruff. Branch: Nashville, Tenn., 708 17 Ave. S. Zip: 37203. Tel: (615) 244-1108. Mgr.: Henry Hurt. Labels: (Owned) Happy Tiger; (distributed) Era. Cartridge 8-tr., cassette & open reel licensed to Ampex.

Happy Time, see Pickwick.

Happy Tunes, see Springboard.

Haral Recs., SE Corner 30 & Thompson Sts., Philadelphia, Pa. 19121. Tel: (215) PO 5-4300. Pres.: Albert Melnick; Sales Mgr.: Si Paul; Promo. Dir.: Herb Byrd.

Hardman Assoc. Inc., 213 Smithfield St., Pittsburgh, Pa. 15222. Tel: (412) 281-4450. Pres.: Karl Hardman; VP: Frank Doak. Label: Kyra.

Hare Music Co., PO Box 1209, Seminole Rd., Andrews, Tex. 79714. Tel: (915) 523-4637. Owner & Pres.: John Rowe; VP: Eunice Rowe; A&R: Terry Pack. Label: Hare.

Harlem, see Sabre.

Harlequin Recs., PO Box 20201, San Diego, Calif. 92120. Tel: (714) HO 9-6352. Owner: Richard William.

Harmonia Mundi, see Apon.

Harmonic Sounds Inc., 1482 Felix Dr., Columbus, Ohio 43207. Tel: (614) 491-1461. Pres.: Clem Price Jr.; VP: George D. Beter; Pop A&R & Promo.: Joe King; R&B A&R & Promo.: Eddie Ray. Branch: Chicago, Ill., 6946 Wentworth Ave. Zip: 60621. Tel: (312) 994-2257. Regional Promo. Dir.: Robert Coleman. Labels: HSI, Prix.

Harmony, see CBS Recs.—Columbia

Harmony Music, see Scandinavian.

Harp Recs., 65 Hillside Ave., Providence, R.I. 02906. Tel: (401) 861-7496. Prod'r: Patrick Madden.

Harvest, see Capitol.

Harvest Time, see ALA.

Harvey, see John Harvey.

John Harvey Ent's., PO Box 13068, Zip: 78213; 2122 Daniel Boone, San Antonio, Tex. 78238. Tel: (512) 684-3532/3689. Pres. & Gen. Mgr.: John Harvey. Labels: Chachalaca, Cosmic, Deseo, Harvey, Sincero.

Hat, see Spinit.

Harley Hatcher Ent's., 8961 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-7975. Owner & Pres.: Harley Hatcher; Special Projects Dir.: Lois Jones; A&R Dir.: Eddie Beram; Pub.: Ron Tepper. Labels: Pendulum, Village.

Haunted Sound, see Exotic.

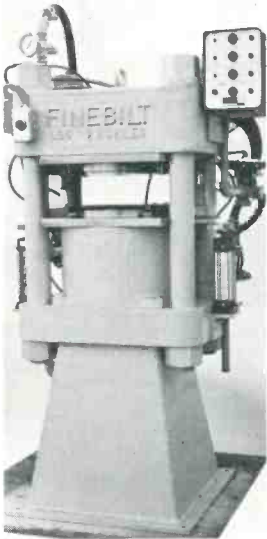
Hawaiian-American Recs., 719 Gower St., Hollywood, Calif. 90038. Tel: (213) 466-0143. Labels: Hawaiian-American, American-Hawaiian, Kailua, Oahu, Okolehau, Olulu, Pacific-American.

Hawk, PO Box 146, Markham, Ill. 60426. Tel: (312) 331-7700. Pres. & A&R: Robert Lee. Labels: Big Three, Hawk, Jerhart, Vick.

continued on page 44

Press the "GROOVIEST" records with FINEBILT equipment!

Join the several hundred world-wide users who, day in and day out, press such renowned records as: RCA, CBS, Capitol, Polydor, EMI and many others.



FINEBILT LATEST INNOVATIONS:

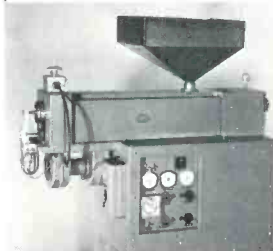
The Four Poster Straight Up and Down Record Press features:

- Molds Without Cases
- Direct Steam and Water to Mold Inlets
- Quick Opening

Result: FASTER PRODUCTION than any other record press. You may convert your existing presses. For information, please contact us.

FINEBILT Record Press Control Z-30

The only logical cycle control engineered specifically for the record industry, it operates steam, water and hydraulic valves based on actual mold temperature. It is accurate to within $\frac{1}{2}$ °F., and insures complete quality control.



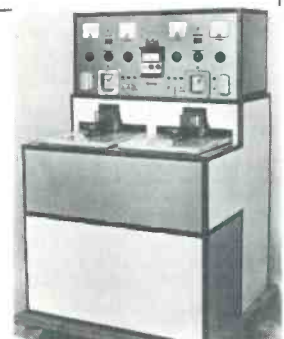
FINEBILT Compounders

Our compounders are more reliable, perform better, use either granules, pellets or dry-blend, and can be either electrically or steam heated. Type A: Delivers an LP patty every 8 seconds, feeds 4 LP presses. Type B: Delivers an LP patty every 12 seconds, feeds 2 LP presses.

FINEBILT FULLY AUTOMATIC Hi-Speed Rotary Nickel Plating System

FINEBILT installations are completely self-contained and available as individual modules, each with 200 AMP 20 Volt rectifier, ampere hour meter, warning light and bell, filter pump, electronically controlled heating and cooling, prepiped and ready to operate. Produces stampers in 1 hour. We supply detailed plating manual. No chemist required.

Provide your customers with better service, get records on the market faster.



FINEBILT is the world's most complete supplier to record pressing plants. We offer everything required to produce a phonograph record. Please write, cable or telephone us. We are ready to serve you.

finebilt
MANUFACTURING COMPANY

931 NORTH CITRUS AVENUE/HOLLYWOOD, CALIFORNIA 90038
Telephone 466-9511/Area Code 213
CABLE "COEXPORT"

continued

Haydn Society, PO Box 321, East Hartford, Conn. 06108. Gen. Mgr.: Ralph Mathiau.
 Hayloft, see Goldmont.
 Headliner Stars, see Robbins.
 Head Sound Inc., 29 E. Cross, Ypsilanti, Mich. 48197. Tel: (313) 483-5808. Pres. & A&R: David O. Heller; VP, Sales & Mktg.: Steven W. Barak.
 Label: White Wonder.
 Head Start, see Fairlyland.
 Heads Up Prod'ns, PO Box 1832, 754 Dalzell St., Shreveport, La. 71102. Tel: (318) 422-7376. Gen. Mgr.: Dick Martin; A&R: Jimmy Johnson; Promo.: Dee Marais.
 Labels: Delco, Murco, Peermont.
 Heart Warming, see John T. Benson.
 Heavy Hank Rec'g Co., 1644 Glynnecourt St., Detroit, Mich. 48206. Tel: (313) 865-2826. Owner: Edd Henry.
 Heidi, see Bellaire.
 Heigh-Ho Ents., 340 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-5387/5944. Owners: Hy & Mary Lou Fenster.
 Heliodor, see Polydor.
 Heller, see Touche Publ'g.
 Hemisphere Corp., PO Box 1512, Madison, Wis. 53701. Tel: (608) 271-1633. Pres.: J. R. Sitton; VP, Sales & Mktg.: J. Michael Briggs.
 Hennick, see Lynn's Prod'ns.
 Hercules, see Exotic.
 Heritage, Ill., see Balkan Music.
 Heritage, N.Y., see Colossus.
 Hi, see London Recs.
 Hickory Recs. Inc., 2510 Franklin Rd., Nashville, Tenn. 37204. Tel: (615) 297-8558. Cable: ACUFROSE. Pres.: Wesley H. Rose; Gen. Mgr.: John R. Brown; A&R: Don Gant, John Erdel-yan; Sales: Lester F. Rose; Nat'l Promo. Mgr.: John N. Brown.
 Labels: Hickory, TRX.
 Cartridge 8-tr., cassette & open reel: (Owned) Hickory licensed to GRT.
 Int'l reps.: Australia (Australian Rec. Co.), Austria (Teldec in Germany), Belgium (Artone), Canada (Phonodisc), Denmark (Arne Bendiksen), Eire (London in USA), Finland (Arne Bendiksen), France (Festival), Germany (Teldec), Hong Kong (Nippon Columbia), Iceland (Arne Bendiksen), Japan (Nippon Columbia), Luxembourg (CBS-Artone), Netherlands (CBS-Artone), New Zealand (Australian Rec. Co.), Norway (Arne Bendiksen), Okinawa (Nippon Columbia), Portugal (Valentim de Carvalho), South Africa (Teal), Spain (Columbia), Sweden (Arne Bendiksen), Switzerland (Musikvertrieb), UK (London in USA).
 Hideout Recs & Dist. Inc., 124 S. Woodward, Birmingham, Mich. 48011. Tel: (313) 642-0911. Pres.: Ed Andrews Jr.; Gen. Mgr.: Thomas Weschler; Sales, Mktg. & Adv.: Leroy Thomas.
 Labels: Hideout, Palladium.
 Hi Fi, see Everest.
 HiFi/Life, see Everest.
 High Fidelity Rec'g Inc., 1059 Porter, Wichita, Kan. 67203. Tel: (316) 262-6456. Pres.: Raymond O. Creely; Tape Div. Mgr.: James Stratton.
 Labels: Beat, Coach, Kanwic.
 Cartridge 4-tr., cassette & open reel: (Owned) Beat, Coach, Kanwic self-mfd.
 Int'l reps.: Canada (Quality), worldwide except Canada (EMI).
 Highland, see Malynn.
 Hi Ho Prod'ns, PO Box 8135, Chicago, Ill. 60680. Tel: (312) 643-2979. Cable: ROCONHI. Pres. & Prod'r: Frank Howard Jr.; Exec. VP, Prod'r & Int'l: R. C. Hillman; VP, Adv., Promo & Tape: H. Pittman.
 Labels: Hi Ho, Franne, Roconhi, Superbe.
 Hillside Recs., 948 Studer Ave., Columbus, Ohio 43206. Tel: (614) 252-7116. Pres., A&R & Pub: Larry McKenzie; Gen. Mgr.: Carol McKenzie; Sales & Mktg.: David McKenzie.
 Hilltop, N.Y., see Pickwick.
 Hilltop, Ohio, see Roosevelt Lee.
 Hines, see Lynn's Prod'ns.
 Hi-Odies, see Malynn.
 Hi-Q, see Fortune Recs.
 Historical Recs. Inc., PO Box 4204, Bergen Sta., Jersey City, N.J. 07304. NY State Tel: (518) 781-4075. Pres.: Arnold S. Caplin; VP: Barbara Caplin.
 Hit, see Hit Recs.
 Hitbound Recs., 225 Merrymont Dr., Warwick, R.I. 02888. Tel: (401) 463-8472. Pres.: Paul Moverman; Exec. VP: David Winstead; A&R Dir.: Kurt Gardner; Nat'l Promo. Dir.: Ron Lichtenstein.
 Branches: Fairfield, Conn., 432 Lockwood Rd. Zip: 06430. Tel: (203) 374-2084. VP Sales, Mktg. & Eastern A&R Dir.: Alan Felman—Roslyn, N.Y., 55 Oak Dr. Zip: 11576. Tel: (516) 621-3381. N.Y. A&R Dir.: Steve Silverberg—Cincinnati, Ohio, 3501 Section Rd. Zip: 45237. Tel: (513) 351-4442. Midwest A&R Dir.: Randy Pond; Sales Mgr.: Lee Schwartz.
 Hit Kingdom, see McKinnon.
 Hit Recs. Inc., 1743 Portsmouth Rd., Clearwater, Fla. 33516. Tel: (813) 531-6960.
 Hit Recs. Int'l, see Hyperbolic.
 Hitsuigh, see Southern City.
 Hitsville, see Di Bella.
 Hob, see Scepter.

Hogfat Recs. Ltd., 7783 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1534. Contacts: Michael Deasy, Dean O. Torrence.
 Labels: Hogfat, Jan & Dean, Piglet.
 Hollywood, see Starday-King.
 Holt, Rinehart & Winston Inc., 383 Madison Ave., New York, N.Y. 10017. Tel: (212) MU 8-9100
 Holy Cross, see McKinnon.
 Holy Trinity, see The Gospel Chord's Program.
 Home Boy, see King Cole.
 Homespun, see Page.
 Hooks, see Shur-Tinga.
 Hoot, see Gary Nieland.
 Horizon Prod'ns Corp., 3204 Broadway, Houston, Tex. 77017. Tel: (713) 644-8702. Pres.: Walter M. Andrus; Mng. Dirs.: R. Barron, Yoku Waitis; Promo. Dir.: Sam Irwin.
 Label: Texas Revolution.
 Horne Rec. Co., 3809 S. Dale Mabry, Tampa, Fla. 33609. Tel: (813) 839-9526. Pres. & Promo.: Albert Freeman; VP, Sales, Mktg., Pub. & Adv.: Alan Franklin.
 Branches: Hollywood, Calif., 4171/2 S. Willaman Dr. Zip: 90048. Tel: (213) 276-3664. Mgr.: Louise Franklin—Saratoga, N.Y., 211 Union Ave. Zip: 12866. Tel: (518) 587-2565.
 Cartridge 8-tr. self-mfd.
 Hornet, see Wasp.
 Horn of Plenty, see Texas Sound.
 Horseshoe Recs., 1610 N. Argyle, Hollywood, Calif. 90028. Tel: (213) 467-5777. Pres.: Oran White.
 Horseshoe Dist. & Serv. Co., 3008 177 St., Hammond, Ind. 46323. Tel: (219) 845-8053. Pres. & Promo.: Webb Foley; Gen. Mgr.: Ruth Brown; Sales Mgr.: Lou Balog.
 Label: M Recs.
 Horrtor Universal Music Co., 313 El Tejon Ave., Oildale, Calif. 93308. Tel: (805) 399-9028. Owner: Robert L. Horrtor.
 Label: HUMCO.
 Hot, see Town & Country.
 Hof Wax, see Buddah/Kama Sutra.
 House of Menorah Inc., 52 E. Broadway, New York, N.Y. 10022. Tel: (212) 674-1404. Gen. Mgr.: Sol Tischler; Sales Rep.: Sol Rosenberg.
 Label: Menorah.
 Cartridge 8-tr. & cassette: (Owned) Menorah self-mfd. (See Wholesalers section for imported product).
 How Big, see Shiptown.
 Hula Recs. Inc., PO Box 2135, Honolulu, Hawaii 96805. Tel: (808) 531-6118. Pres. & Gen. Mgr.: Don Diarmid Jr.; VP: Peter Dillingham; Sec'y-Treas.: R. Alex Anderson.
 Labels: Hula, Surfside.
 Cartridge 8-tr.: (Owned) Hula, Surfside self-mfd. & licensed to GRT.
 Cassette: (Owned) Hula, Surfside self-mfd. & licensed to Pony.
 Open reel: (Owned) Hula, Surfside self-mfd.
 Hullabaloo, see Charles Wright.
 Hum-Made, see Blue Hour.
 Hunza Recs. Inc., Spitzer Bldg., Suite 671, Toledo, Ohio 43604. Tel: (419) 248-2658. Pres.: Lloyd W. Shoup Jr.; Exec. Prod'r: Paul Roman; Pub.: Lillian C. Brodie.
 Labels: Hunza, New Twist, Starway.
 Hurricane, N.C., see Tornado Recs. Co.
 Hurricane, N.M., see Hurricane Rec'g Co.
 Hurricane, Pa., see Thunder Rec. Corp.
 Hurricane Rec'g Co., 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel: (505) 265-4039. Pres.: Albert N. Sanchez; VP: Morrie L. Sanchez; Sec'y-Treas.: Bennie L. Sanchez.
 Hush Recs., 382 Clarence Ave., Sunnyvale, Calif. 94086. Tel: (408) 739-6133. Pres.: Garrie E. Thompson.
 Branch: Albany, Calif., PO Box 6174. Zip: 94706.
 Hymetime, see John T. Benson.
 Hype, see Bee Jay.
 Hyperbolic Recs. Inc., 548 NE 42 St., Fort Lauderdale, Fla. 33308. Tel: (305) 563-5598. Pres.: John Archer, VP Sales & Mktg.: Ed Bell; VP Pub.: Doris Archer; VP Adv.: Katie Rodgers; A&R & Sec'y-Treas.: Mike Rodgers; Promo. Dir.: Cal Nanna.
 Labels: Hyperbolic, Hit Recs. Int'l, Nashville South.

Increase Recs. (div. of Watermark Inc.), 931 N. La Cienega Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-3834. Pres.: Ron Jacobs; A&R: Cyrus Faryar, David H. Freese; Tape: David H. Freese. (Distributed by Chess).
 Cartridge 8-tr. & cassette licensed to GRT.
 Indian Head, see Super Cities.
 Indian House, PO Box 472, Taos, N.M. 87571. Tel: (505) 756-2953. Mgr.: Tony Isaacs; Art & Design: Ida Isaacs; Pub. & Promo.: Kathy Eyer.
 Industry Recs., 6340 N. 16 St., Phoenix, Ariz. 85016. Tel: (602) 939-6373. Owners: Ray Sanders, Bill Williams.
 Branch: Hollywood, Calif., 8310 Grandview Dr. Zip: 90046.
 Indy Soul, see Talun.
 Infal Recs. Inc., 2144 Champa St., Denver, Colo. 80202. Tel: (303) 892-7141. Pres.: Victor M. Hernandez; VP: Joyce Hernandez.
 Labels: Infal, CCC.
 Infinite, see Scorpio.
 Inland, see Carroll Prod'ns.
 Innovation, see Sound Innovations.
 Inside Recs. Inc., 1445 N. Hills Ave., Willow Grove, Pa. 19090. Tel: (215) 657-3592, HA 4-9293. Pres.: Martin Dipolito; VP & Nat'l Promo. Dir.: Richard DeMarco.
 Insound, see Accent Recs.
 Instant, see Seven B.
 Instant Learning Series, see Pickwick.
 Institute for Language Study, 71 Plymouth St., Montclair, N.J. 07042. NYC Tel: (212) 246-1848. Pres.: Robert E. Livesey.
 Labels: ILS, Institute.
 Cartridge 8-tr.: (Owned) Institute for Language Study licensed to Ampex & RCA.
 Cassette: (Owned) Institute for Language Study licensed to Ampex.
 Open reel: (Owned) Institute for Language Study, Record Time licensed to Ampex.
 International, see International Rec'g Co.
 International Artists Prod'g Corp., PO Box 14130, 5628 Brock, Houston, Tex. 77021. Tel: (713) 923-2731. Pres.: B. J. Dillard.
 Label: International Artists.
 Cartridge 8-tr.: (Owned) International Artists self-mfd.
 International Music Consultants (liaison office for Deutsche Grammophon GmbH, DGG & Philips Phonographic Inds., PPI), 125 Park Ave., New York, N.Y. 10017. Tel: (212) 682-2740. Mgr.: Michael von Winterfeldt; Pub.: Jules I. Kurz. (Exec. office only).
 International Rec. Inds. Inc., 135 W. 41 St., New York, N.Y. 10036. Tel: (212) LW 4-9671. Pres.: Eugenio Ricciardelli; VP Repertoire: George Curtiss; VP Sales: Nicholas Sentas.
 Branch: Lynn, Mass., 32 Oxford St. Zip: 01901. Tel: (617) 593-3920.
 Labels: Afrotone, Barenreiter UNESCO Collection Tikva.
 International Rec'g Co., 1649 W. Evergreen Ave., Chicago, Ill. 60622. Tel: (312) 227-2000. Pres.: Vern Ruvalds; A&R Dir.: Don Carone; Sales, Mktg. & Int'l: Len March; Pub., Adv. & Promo.: Jerome V. Man.
 Labels: IRC, International, Royal Blue.
 Cartridge 8-tr., cassette & open reel: (Owned) IRC, Royal Blue self-mfd.
 International Themes & Teleplays, see Fairlyland.
 Interstate, see Carroll Prod'ns.
 Inter-Varsity Recs., Box F, Downers Grove, Ill. 60515. Tel: (312) 964-5700. Dir.: James Nyquist; Sales, Mktg., Adv., & Promo. Dir.: Al Youngren.
 Label: IVR.
 Int'l rep.: UK (Word).
 Inth Degree, see Fortune Corp.
 Intrepid, see Mercury.
 Invader, see Apollo Recs.
 Invictus, see Capitol.
 Iowa Great Lakes Rec'g Co. Inc., 906 Ninth St., Milford, Iowa 51351. Tel: (712) 338-4482. Pres.: Cliff Plagman; VP: Roger Blunt.
 Labels: IGL, Sonic.
 Island, see Capitol.
 Isle City Recs., PO Box 434, 5028 Ave. N., Galveston Island, Tex. 77550. Tel: (713) 763-8344/4146. Owner, A&R & Promo.: Leon Ethridge; Owner & Pub. Dir.: Gerald Adams.
 Ivanhoe Rec. Prod'ns, 185 N. Wabash Ave., Chicago, Ill. 60601. Tel: (312) 641-3570. Pres.: Eddie Mascari.
 Label: Ivanhoe.

I G L, see Iowa Great Lakes
 I L S, see Institute for Language Study.
 I R C, see International Rec'g Co.
 I V R, see Inter-Varsity.
 Ideal, see Rio Grande.
 Illinois Prod'g Corp. (ILL), see Kiderian.
 Imavox, see Rene Albee.
 Impact, see John T. Benson.
 Impact Rec. Prod'ns, PO Box 105, 754 Dalzell St., Shreveport, La. 71102. Tel: (318) 422-7376. Gen. Mgr., Sales & Mktg.: Dick Martin; A&R: John R. Martin, Jimmy Johnson; VP: Murl Johnson; Promo.: Kay Martin.
 Labels: Regal, Shell, Turn On.
 Imperial, see United Artists.
 Impex, see Tioga.
 Impresario, see Fortune Corp.
 Impulse, see ABC/Dunhill—ABC.
 In, N.H., see Marvel.
 In, La., see Jewel.

J B, see JB Recs.
 J B P, see Chanson.
 J B Recs., PO Box 7221, Mobile, Ala. 36607. Tel: (205) 342-1177/6202. Pres.: John N. Blackburn; VP: Sara Ann Smith; Sales & Mktg.: Larry Patin; Adv. & Promo.: Lamar Walker.
 J D M Rec. Corp., 1790 Broadway, New York, N.Y. 10019. Tel: (212) 757-8570. Pres.: Steve Blaine; Exec. VP: Mickey Eichner; Promo.: Jerry Wagner.
 Labels: (Owned) Euphoria, Josie, Jubilee, Raw; (distributed) Buttercup, Deesu, Gross.
 Cartridge 8-tr. & cassette: (Owned) Euphoria, Josie, Jubilee, Raw licensed to Ampex & GRT; (distributed) Gross licensed to Ampex & GRT.
 Open reel: (Owned) Euphoria, Josie, Jubilee licensed to Ampex & GRT.

continued on page 46

*Thanks for
making
SPRING
an all year
EVENT!
Joe Simon*



**:Joe Simon / Lee Dorsey
Little Eva / Winfield Parker
Ray Godfrey / Millie Jackson**



**:Buchanan Brothers
Mancini & Fox / Cindy Webster**



Spring and Event Records, Cassettes and 8-Track Cartridges are distributed in the USA by Polydor Incorporated; In Canada by Polydor Records Canada Ltd.

continued

J*E*K Int'l, see Joe Keene.
 J M C, see Together.
 J P L Rec. Co., 110 S. River Rd., Des Plaines, Ill. 60016. Tel: (312) 299-0220. Pres.: Paul H. Luttgens.
 J & S, see J & S Recs.
 J S & A Artists, 628 Michelline, Northbrook, Ill. 60062. Tel: (312) 498-4888. Pres.: Joseph Sugarman; A&R: Greg O'Beirne; Pub.: Wendy Bahram.
 Label: Mad.
 J & S Recs. & Ents. Ltd., 657 Sayre St., Montgomery, Ala. 36104. Tel: (205) 263-4753. Pres., A&F & Promo.: Zell Sanders; VP: Johnnie-louise Richard; Sales & Mktg.: Phil Allen; Pub.: Minnie Thomas; Adv.: Ruby Burke; Tape: Doris Allen.
 Branch: Bronx, N.Y., 1485 Nelson Ave. Zip: 10452. Int'l Mgr.: Bob Reed.
 Labels: J&S, Artists, Sprout, Zell.
 Jaber, see Baja.
 Jackie, see Casa Prod'n.
 Andrew Jackson Music Corp., 519 W. Division, Arlington, Tex. 76012. Tel: (817) 265-0201. Pres.: Andrew Jackson; VP: John Jinks; VP Sales & Mktg.: Johnny Hailstones; A&R: Marvin Montgomery.
 Labels: Andrew Jackson, Andy Jackson, Gologtha, Pee Paw.
 Jador, see Goldband.
 Jairo Recs., 610 S. Verdugo Rd., Glendale, Calif. 91205. Tel: (213) 246-9445. Pres. & Gen. Mgr.: Jairo Velasquez.
 Jamaka, 3621 Heath Ln., Mesquite, Tex. 75149. Tel: (214) BR 9-5858. Owners: Jimmy Fields, George McCoy.
 Labels: Jamaka, Felco, Kick.
 Ahmad Jamal Prod'n Corp., 119 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6765. Pres.: Ahmad Jamal; VP: Jamil Sulieman.
 Labels: Jamal, AJP, Cross.
 Jamboree, see Artists Life.
 Jamie, see Jamie/Guyden.
 Jamie/Guyden Dist'g Corp., 919 N. Broad St., Philadelphia, Pa. 19123. Tel: (215) CE 2-8383. Pres.: Harold Lipsius; Sales & Admin.: Paul Fien; Promo. Mgr.: Larry Cohen.
 Labels: (Owned) Guyden, Jamie, Landa, Phil-L.A. of Soul; (distributed) Arctic, Dionn, Silver Dollar, Top & Bottom. (SEE ADVERTISEMENT)
 Janalyn, see Showay.
 Jan & Dean, see Hogfat.
 Jansco Recs. Inc., 10312 Tampa Blvd., Northridge, Calif. 91324. Tel: (213) 363-6800. Pres., Sales & Mktg.: Jan Scobey; VP Pub., Adv. & Promo.: Eugene Paleno.
 Branch: Chicago, Ill., 5914 NE Circle. Zip: 60631. Tel: (312) 763-1614. Contact: Kathleen Castile.
 Janus, N.J., see Folkraft.
 Janus Rec. Corp. (affiliate of GRT Rec. Group, div. of GRT Corp.), 1700 Broadway, New York, N.Y. 10019. Tel: (212) 765-7980. Pres.: Marvin Schlachter; Ass't to Pres.: Dorothy Schwartz; Gen. Mgr., Sales & Mktg.: Nick Albarano; Nat'l Promo. Dir.: Fred Frank; LP Promo.: Rich Sargent; R&B Promo Dir./Special Projects: Al Riley; Prod'r & Int'l Dir.: Bob Scerbo.
 Labels: (Owned) Janus; (distributed) Exhibit, Westbound.
 Cartridge 8-tr. & cassette: (Owned) Janus self-mfd. by GRT; (distributed) Westbound licensed to GRT.
 Open reel: (Owned) Janus self-mfd. by GRT. Int'l reps.: Argentina (Fania), Belgium (Cardinal), Brazil (Top Tape), Canada (GRT), Denmark (Dansk Gramofon), France (Pathe-Marcqni), Germany (Bellaphon), Italy (Ricordi), Jamaica (Jamaica Rec.), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Negram-Delta), New Zealand (Pye), Norway (Arne Bendiksen), Portugal (Tecla), South Africa (Teal), Spain (Hispa-vox), Sweden (Sonet), UK (Pye), Venezuela (Distribuidora Nacional de Discos).
 Jardin, see Met Richmond.
 Jareco-Wessex Recs., PO Box 650, Ardmore, Tenn. 38449. Tel: (205) 232-7426. Owner: Paul W. Jackson; A&R: Charlie Jackson.
 Branch: Athens, Ala., Box 24, Rt. 8. Zip: 35611. Tel: (205) 232-7426.
 Labels: Wessex, Jareco.
 Ja-Wes, see Daran.
 Jay Bird Recs., PO Box 140, Parsons, Kan. 67357. Pres.: Albert H. Monday.
 Jay Jay Rec. Co. Inc., PO Box 4155, Normandy Branch, 1959 71 St., Miami Beach, Fla. 33141. Tel: (305) 865-9057, 864-4581. Pres.: Walter Jagiello.
 Labels: Jay Jay, Bonfire, Drum Boy, Polka Tone.
 Cartridge 8-tr., Jay Jay self-mfd.
 Jaysina Ents., 143 W. 51 St., New York, N.Y. 10019. Tel: (212) 582-2630. Music Dir.: Morty Jay.
 Labels: Legend, RX.
 Jay-Walking, see Soulville.
 Jazz, see Ron Recs.
 Jazzology-GHB Recs., PO Box 748, Columbia, S. C. 29202. Tel: (803) 252-2177. Pres.: George H. Buck Jr.; Jazz A&R: Rudi Blesh; Sales & Mktg.: George Buck.
 Labels: Jazzology, Audio Precision, Circle, GHB, Southland.
 Int'l branch: England.
 Int'l reps.: Australia (Flanders Trading), Canada (Coda), Denmark (City Serv. Agency),

France (Pierre Voran), Italy (Bongiovanni), Japan (Anz), Sweden (Pirate).
 Jem, see Prize-Jem.
 Jerden Inds. Inc., 1810 Seventh Ave., Seattle, Wash. 98101. Tel: (206) MA 2-0470. Pres. & Gen. Mgr.: Jerry Dennon.
 Labels: Jerden, Burdette, Panoram, Piccadilly. Cartridge 4-tr., 8-tr. & cassette: Jerden licensed to GRT.
 Jerhart, see Hawk.
 JermA, 1410 E. 72 St., Chicago, Ill. 60619. Tel: (312) 752-2755. Pres.: U. S. Warren.
 Labels: JermA, Chytowns.
 Jerry, see Casa Prod'ns.
 Jessup, see Super Cities.
 Jet, see Bill Rucker.
 Jetstar, see Abnak.
 Jewel Rec. Corp., 728 Texas St., Shreveport, La. 71101. Tel: (318) 422-7182/0195. Pres.: Stanley J. Lewis; Exec. VP: F. R. Lewis; C&W A&R, Sales & Mktg. Mgr.: Don Logan; R&B & Spiritual A&R: Stanley J. Lewis; Pub.: Jo Wyatt; Promo. Mgr.: Gene Kent.; Int'l: Doris Leach.
 Labels: (Owned) Jewel, In, Lewis, Paula, Ronn; (distributed) Whit.
 Cartridge 8-tr. & cassette: (Owned) Jewel, Paula, Ronn licensed to Ampex.
 Open reel: (Owned) Paula licensed to Ampex. Int'l reps.: Australia (Festival), Austria (Vogue in Germany), Belgium (Artone in Netherlands), Brazil (RCA), Canada (Phonodisc), Germany (Vogue), Greece (General Publ'g), Italy (Durium), Japan (King), Luxembourg (Artone in Netherlands), Malaysia (Festival in Australia), Mexico (Gamma), Netherlands (Artone), New Zealand (Festival in Australia), Philippines (Festival in Australia), Portugal (CEM in Spain), Singapore (Festival in Australia), Spain (CEM). (SEE ADVERTISEMENT)
 Jilguero, see Rio Grande.
 Jingles, see Centaur.
 Jinn, see Goldband.
 Jin & Swallow Rec. Co., PO Box 506, 434 E. Main, Ville Platte, La. 70586. Tel: (318) 363-2184. Pres.: Floyd Souleau; Sales Mgr.: Ray Lafleur.
 Labels: (Owned) Jin, Swallow, Bayou, Crazy Cajun, Maison de Soul; (distributed) Lanor.
 Cartridge 8-tr.: (Owned) Jin, Swallow self-mfd.
 Jitney, see Michigan Nickel Co.
 Jobie, see Ghost.
 Jody, Neb., see Apco.
 Jody, N.Y., see Jody Recs.
 Jody, Pa., see Vantage.
 Jody Recs. Inc., 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) ES 3-0202, 372-9336. Pres. & A&R: Vince Vallis; VP & A&R: Gloria Black.
 Labels: (Owned) Jody; (distributed) B P L, CJ, Colt, Ebb-Tide 11, Firma, Golden, La Val, Missile, Revival, Sanfris, Soultrack, Vic.
 Joed, see Paramount Rec. Mfg.
 Johnny Reb, see McKinnon.
 Johnson Rec. Co., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2695. Gen. Mgr. & Sales: Gil Miller; A&R Dir.: Norman Seldin; Promo. Dir.: Jim McCarthy.
 Labels: Johnson, Jolie, Selsom, Virginia.
 Joint Effort, see Audio Dynamics.
 Joker, see Lifetime.
 Jolar, see John J. Sullivan.
 Jolie, see Johnson.
 Jolly Dutchman, see Cuca.
 Jon-Ark, see Alley.
 Jo-Park Recs. Inc., 100 Park Pl., Newark, N.J. 07102. Tel: (201) 622-8453. Pres.: Joseph Schulman.
 Labels: Banshee, Jo-Park, Yussels.
 Josie, see JDM.
 Jox, see Epstein.
 Joya, 740 Cortlandt, Apt. 2, Houston, Tex. 77007. Owner: Santos Hernandez.
 Labels: Amber, Joya.
 Joyous Melodies, see Praise.
 Jubilee, see JDM.
 Jude, Md., see Three Star.
 Jude Recs. (div. of The Musik Faktory), 1812 Procter St., Port Arthur, Tex. 77640. Tel: (713) YU 2-7121. Owner: Floyd J. Badeaux.
 Labels: Jude, Dig, Good n' Country, Spindletop, Top Ten.
 Jugg, see Performa.
 Jules-Tone, see St. Clair.
 Julian Recs., Box 2437, Wenatchee, Wash. 98801. Tel: (509) 662-8395. Pres.: Don Bernier.
 June Bug, see Trans World Sound.
 Juno Recs. Inc., 37 W. 57 St., New York, N.Y. 10019. Tel: (212) 759-8730. Pres.: Robert Colby; Exec. VP: Etjore Stratta.
 Justice, see Blackbird Recs.

K

Kaimotion Rec'g Co., PO Box 3034, Portsmouth, Va. 23701. Tel: (703) HU 8-0881. Pres.: Ronni Preston Goff.
 Kale Recs., Rt. 2, Newark, Ohio 43055. Tel: (419) 223-2677. Partner: L. F. Kazee.
 Kama Sutra, see Buddha/Kama Sutra.
 Kanawha Recs., PO Box 7791, Jacksonville, Fla. 32210. Mgr.: K. Davidson; Sales Mgr.: S. L. Davidson; Assoc.: Tom Cooper.
 Labels: Kanawha, Blue Hill, Folk Promos.
 Kangaroo Recs., 302 E. Dewey Ave., San Gabriel, Calif. 91776. Tel: (213) 288-5435. Owner & Pres.: Les Kangas; Owner & VP: Toni Kangas.
 Labels: Kangaroo, Koo-Koo.
 Kanwic, see High Fidelity.
 Kapp, see MCA.
 Karass Media Works Inc., 2175 South Coast Hwy., Laguna Beach, Calif. 92651. Tel: (714) 494-9582. Cable: KARAS. Pres.: Joshua Ericson; VP & A&R Dir.: Steve Sargeant; Nat'l Sales Dir.: Stu Finklestein; Promo. Dir.: Susan McKeen, Nat'l Promo.: Pat Baird.
 Branch: New York, N.Y., 350 E. 52 St. Zip: 10022. Tel: (212) 486-1074.
 Labels: Karass, Grandfallon.
 Karate, see Audio Fidelity.
 Karen, see Atlantic-Atco.
 Karma Inc., 2639 Walnut Hill Ln., Dallas, Tex. 75229. Tel: (214) 358-0176. Pres.: Nancy Coplin; VP Sales & Mktg.: Sam Coplin; VP: Gerald Coplin.
 Labels: (Owned) Karma; (distributed) New Generation, Tri-City, Ultra-Sound.
 Kasin, see Met Richmond.
 Kathy, see Wine.
 Kaycee-Soul, see Kaytown.
 Kayden Recs. Inc., 12240 Ventura Blvd., Studio City, Calif. 91604. Tel: (213) 762-0966, 877-0472. Pres.: Stacy Keach; VP: Mary Keach; Exec. Sec'y: Frankie Newton; Pub.: Joyce Bower; Promo.: Ernie Newton.
 Labels: Kayden, Campus, Travelanguage.
 Kayden Rec. Co. Inc., 267 Haddon Ave., Collingswood, N.J. 08108. Tel: (609) 858-1633. Pres. & A&R: Kathy Dennis; VP, Pub. & Adv., William Southern; Gen. Mgr.: Peter D'Amico; Sec'y-Treas.: Peter Paull.
 Labels: Kayden, General Guard, Merben.
 Kaymar, see Accent Sound.
 Kaytown Creative Sound Prod'ns, PO Box 1208, 1401 N. Eighth St., Kansas City, Kan. 66117. Tel: (913) 342-3477; (816) 523-8567. A&R & Prod'n Mgr.: L. M. Brown.
 Labels: Kaytown, Kaycee-Soul, Soulaire, Soul-search.
 Keane, see 49th State Hawaii.
 Keene, see Briar Meade.
 Joe Keene Music Co., PO Box 602, Kennett, Mo. 63857. Tel: (314) 888-4616/3032. Pres.: Joe Keene.
 Labels: J*E*K Int'l, KSS, Prince.
 Keeta, see Briar Meade.
 Kelif-Aurora Rec. Corp., 241 W. 18 St., New York, N.Y. 10011. Tel: (212) 989-7200. Contact: Ellen C. Connolly.
 Kelton, see Summit Dists.
 Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy; VP Sales, Mktg. & Promo.: Marjorie Kennedy.
 Label: KD.
 Kent, see Cadet Recs.
 Kenwood, see Nashboro.
 Kenya, see Worthy.
 Kerr Recs. Inc. (div. of Gib Kerr Ents. Inc.), 15831 Simonds St., Granada Hills, Calif. 91134. Tel: (213) 666-6191. Pres.: Gtb Kerr.
 Labels: Kerr, Spotlight.
 Int'l reps.: Australia (EMI), Canada (RCA).
 Key, Bakersfield, Calif., see Bakersfield.
 Key, Los Angeles, Calif., see Key Recs.
 Keyboard, see Band Box.
 Keyboard Immortals, see Superscope.
 Key-Note, see Take 4.
 Key Recs., 8422 W. Fourth St., Los Angeles, Calif. 90048. Tel: (213) 651-2940. Owner: Vick Knight Sr.
 Keyser-Century Corp., 26000 Springbrook Rd., Saugus, Calif. 91350. LA Tel: (213) 365-3991. Pres.: R. B. Keyser; Sales Mgr.: Bob Lyman.
 Branch: Delaware City, Del., PO Box 311. Zip: 19706. Tel: (302) 834-4551. Gen. Mgr.: Howard Hill.
 Labels: Altair, Century.
 Cartridge 8-tr., cassette & open reel: (Owned) Altair, Century self-mfd.
 Kick, see Jamaka.
 Kid Cuz'n, PO Box 722, Radio City Sta., New York, N.Y. 10019. Tel: (212) CI 5-7793. Sales Mgr.: Nat Courtney; A&R Prod'r: Johnny Adworth.
 Kiderian Recs. Corp., 4926 W. Gunnison St., Chicago, Ill. 60630. Tel: (312) 545-0861. Pres. & Promo.: Raymond Peck; VP, Pub. & Adv.: Ginger Wadipian; Pop A&R: George Peck; Classical A&R: Bob Beck; Sales & Mktg.: Gail Peck; Tape: Joe Swift.
 Branch: Chicago, Ill., 28 E. Jackson. Zip: 60604.
 Labels: (Owned) Kiderian, Armenian, Black Beauty, Dick-Hike, Gail, Ginger, Illinois Prod'g Corp. (ILL), Ray Peck Prod'ns, St. Lewis; (distributed) Alpha-Vern, Beck-Peck, Good-Luck, Recordgraph.
 Cartridge 8-tr. & cassette: (Owned) Kiderian licensed to Ampex.

Kilgore, PO Box 641, Leesville, La. 71446. Tel: (318) 239-3215. Pres.: John Kilgore; Sales & Promo.: Joe Kilgore.
Branch: Opelousas, La., 775 Arkansas Ave. Zip: 70570. Tel: (318) 942-3806. Mgr.: Alfredua Allen.
Labels: Greyfox, Kilgore.
 King, see Starday-King.
 King Cole (div. of KC Ents. Inc.), PO Box 2194, Memphis, Tenn. 38102. Pres. & A&R: James Cole; Gen. Mgr., Sales, Mktg. & Promo.: Bobby King; Pub.: Phyllis Taylor; Adv.: Annie Cole.
Branch: Philadelphia, Pa., 1830 North St. Zip: 19132. Tel: (215) PO 5-9268. VP: J. Salvador Cole.
Labels: Home Boy, KC, Salvador, Sound of Memphis.
 Kingdom, see Belholla.
 King Leo, see MGM.
 Kingsway, see Audio Bible Studies.
 Kirkwood, see Kontention.
 Kirshner, see RCA.
 Sid Kleiner Music Ents., Box 282, Rt. 513, Califon, N.J. 07830. Tel: (201) 832-2930. Pres. & Sales Mgr.: Sid Kleiner; Tape Mgr.: Trudy Kleiner.
Labels: Country-King, Top-Star.
Cartridge 8-tr. & cassette: (Owned) Country-King, Top-Star self-mfd.
 Klime, see KM.
 Klub, see The Township Group.
 Knight, see Thunder Rec. Corp.
 Knight Education Inc., 2406 W. Seventh St., Los Angeles, Calif. 90057. Tel: (213) 385-2293. Pres.: Mario J. Piraino.
Labels: Knight Education, Learn While You Sleep, Mind Power, Personal Achievement, Study.
 Knobel, see ACR.
 Knothole, see Radnor.
 Ko-Ko, see Stax-Stax.
 Kona, see Trend.
 Kondas Recs., 1405 Allen Ave., Ashtabula, Ohio 44004. Tel: (216) 964-7862. Pres.: Gus Kondas; Sec'y-Treas.: Robert Kondas.
 Kontention Sound Inc., 3020 University Dr., Huntsville, Ala. 35805. Tel: (205) 536-0738. Pres. & Adv.: Stan Ryan; VP, Sales, Mktg. & Promo.: Nelson Larkin; A&R: Roger Murrah; Pub.: John Langford; Tape: Jim Bartee.
Labels: Kontention, Kirkwood.
 Koo-Koo, see Kangaroo.
 Kool Kat, see MSK.
 Kotiko, see Memnon.
 Kountry "44", see Seagull.

Kranz Martokian Prod'ns Inc., 126 NE 145, Seattle, Wash. 98155. Tel: (206) 365-3762. Pres.: Walter C. Jameson; VP: Herb Hamilton Sr.; A&R Dir.: Gary Thompson; Nat'l Sales Mgr.: Larry Roberts.
Labels: Fat Chance, Greenwood, KMI.
 Krawand, see Foggy Mountain.
 Cricket, see Rex.
 Kudu, see CTI.
 Kwik Chick, see Memnon.
 Kyra, see Hardman.

L

L H J Recs., 6000 Sunset Blvd, Suite 201, Hollywood, Calif. 90028. Tel: (213) 461-4589. Pres.: Lee Hazlewood.
 L I R S, see Long Island Rec'g.
 L J, see Challenge.
 L L P, see Leonard Lewis.
 L & M, see Mary Lou.
 L M I, see Lee Magid.
 L & R, see MGM.
 Ladd, see White Rock.
 Laff Recs. & Tapes, 4101 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 737-1000. Pres.: A. L. Altmark; Sales Mgr.: Louis Drozen.
Labels: Laff, Ala.
Cartridge 8-tr. & cassette: (Owned) Laff, Ala self-mfd. (SEE ADVERTISEMENT)
 Lakco Rec. Co., 607 W. Deming Pl., Chicago, Ill. 60614. Tel: (312) GR 2-8649. Owner: Leon A. Kelert; Sales & Mktg.: Lynne Ludy.
Labels: (Owned) Blackbird; (distributed) Sidewalk Hot Jazz, WAM.
Int'l reps.: Canada (Coda), Denmark (Dansk).
 Lakeview, see Lebby.
 La Louisianne Recs. & Dist. Co., 3211 Johnston, Lafayette, La. 70501. Tel: (318) 234-4118. Owner, Pub., Adv., Promo. & Tape: Carol J. Rachou; A&R: Eddy Raven; Sales Mgr.: Bill Stoutenbourg.
Labels: La Louisianne, Belle, Tamm.
Cartridge 8-tr. self-mfd.
 Lamp Recs., 2064 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 925-5494. Pres.: Herbert Miller. (Distributed by Atlantic-Cotillion).
 Landa, see Jamie/Guyden.
 Landra, see Lynn's Prod'ns.
 Lane, see West.
 Lanor, PO Box 233, 207 N. Main St., Church Point, La. 70525. Tel: (318) 684-2176/5465. Pres.: Lee Lavergne. (Distributed by Jin & Swallow).
 Lanrod, see Carrie.

Larric Recs., 129-20 Liberty Ave., Richmond Hill, N.Y. 11418. Tel: (212) 835-7720. Pres. & Promo.: Larry M. Palatta; VP & A&R: Rocco Riccardi.
Branch: Atlantic City, N.J., 120 S. Massachusetts Ave. Zip: 08401. Gen. Mgr.: Cyrilla LaRonde.
Labels: Larric, Universe, Volcano.
 La Salle Rec'g Co., 8959 S. Oglesby, Chicago, Ill. 60617. Tel: (312) 375-4276. Pres.: A&R & Int'l: Armond Jump Jackson; VP, Sales & Mktg.: Oscar Jackson.
Labels: LaSalle, Fay.
 Laurie Recs. Inc., 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 582-2975. Pres., Sales, Mktg., Tape & Int'l: Robert Schwartz; VP, A&R & Promo.: Gene Schwartz; Sec'y & A&R: Eliot Greenberg; A&R: John Abbott; R&B Dir.: John Bennings; Adv.: Max Bodden.
Labels: (Owned) Laurie, Abel, Audicon, Rust; (distributed) Platypus, Spectrum.
Cartridge 8-tr.: (Owned) Laurie licensed to GRT; (distributed) Platypus licensed to GRT.
Cassette: (Owned) Laurie licensed to GRT.
Int'l reps.: Australia (Festival), Canada (Quality), Denmark (Nordisk Polyphon), El Salvador (Cadisa Caceres), Finland (Fazers), France (Vogue), Germany (Ariola-Eurodisc), Italy (Ri Fi), Japan (King), Mexico (Gamma), Netherlands (Decca), New Zealand (HMV), Norway (Nor-Disc), Singapore (Decca), South Africa (Gallo), Spain (Hispanvox), Sweden (Telefunken), UK (Decca), Venezuela (Viva).
 La Val Recs., 226 N. Burdick St. Kalamazoo, Mich. 49006. Tel: (616) 342-5328/1936. Pres.: Vic La Val; Promo. Mgr.: Hector Taylor.
Labels: La Val, Bay Tone, Vic.
Cartridge 8-tr.: (Owned) La Val self-mfd; (distributed) Comedian.
Cassette: (Owned) La Val self-mfd.
 Lavette, c/o Linden Prod'ns, 1831 Prosser Ave., Suite 315, Los Angeles, Calif. 90025. Tel: (213) 766-3851. Gen. Mgr. & A&R Dir.: Lindy Blaskey; A&R: Joe Corazzi; Sales & Mktg. Dir.: Jim Fanchini; Pub. Mgr.: Holly Smith.
 La Voix de l'Auteur, see Spoken Arts.
 Law U, see Seven Arts.
 Learn While You Sleep, see Knight Education.
 Lebam, 2661 Clyde Ave., Los Angeles, Calif. 90016. Tel: (213) 935-7139. Gen. Mgr.: F. J. Wedlaw.
 Lebby Rec. Corp. of South Carolina, 1517 W. Double Branch Rd., West Columbia, S. C. 29169. Pres.: James Steward; VPs: Deborah A. Stevens, Phillis H. Steward; Gen. Mgr. & Adv.: Robert Love; Sales & Mktg.: Byron Gadson; PR: Jim

continued on page 48



CAYTRONICS

representing, exclusively, in the U.S.A. and Puerto Rico, these great Latin labels:

- COLUMBIA LATIN CATALOG
- AUDIO-LATINO
- GUARANI-VERNE-RICO-VOX
- MERICANA RECORDS

For further information as to how you can buy the best in Latin records and tape,



Call or write:
CAYTRONICS CORPORATION

240 Madison Avenue
New York, N.Y. 10016
(212) 889-0044

continued

Gadson; Int'l: Beverly J. Mickles, Louis Leppy.
Branches: Philadelphia, Pa., 3301 Powelton Ave., Suite 202/203. Zip: 19104.—Columbia, S.C., 4908 Jones St. Zip: 29203. Tel: (803) 256-0294. Regional Mgr.: John Williams Jr.
Labels: (Owned) Leppy, Congaree, Lakeview, Lerks, Oldfield, Wertz; (distributed) Gusman, Lovebird, Pitch, Saluda, Sapphire, Sound O Riffic.
Int'l reps.: Argentina (EMI), Australia (Festival), Austria (Columbia), Belgium (Vogue), Brazil (EMI), Chile (EMI), Denmark (EMI), Finland (Sonet), France (Pathe-Marconi), Italy (EMI), New Zealand (HMV), Norway (Sonet), Peru (IEMPSA), Philippines (Mico), South Africa (Gallo), Sweden (Sonet), Switzerland (EMI), UK (EMI).
 Roosevelt Lee Prod'ns, 1052 Wade St., Cincinnati, Ohio 45214. Tel: (513) 421-3816. Pres.: Roosevelt Lee; VP: Lloyd Chales; Adv. & Promo.: Bill Smith.
Labels: Roosevelt Lee, Biltme, Emrrold, Hilltop.
 LeFevre, see Dawn Prod'ns.
 Legacy, see Sabre.
 Legend, see Jaysina.
 Le Mans Rec. Co., PO Box 24, Belle Mead, N.J. 08502. Tel: (201) 359-5520. Pres. & A&R: Bernard L. Goydich; A&R: Jim Kemper.
Labels: Le Mans, GTO.
Cartridge 8-tr., cassette: (Owned) Le Mans, GTO licensed to Livingston.
 Lemon, see Electric Lemon.
 Lemon Stereo Int'l, Lubbock Nat'l Bank Bldg., Rm. 1101, Lubbock, Tex. 79408. Tel: (806) 744-5590. Co-owner & Prod'r: Bud Andrews; VP: Jerry Clower; Gen. Mgr., Sales & Mktg.: Ed Wilkes.
 Leno, see Lynn's Prod'ns.
 Leo the Lion, see MGM.
 Lerks, see Leppy.
 Lewis, see Jewel.
 Leonard Lewis Prod'ns Inc., 345 W. 58 St., New York, N.Y. 10019. Tel: (212) 581-4877. Pres.: Lenny Lewis.
Label: LLP.
 Lexington Prod'ns Inc., Pleasantville, N.Y. 10570. Tel: (914) 769-6332. Cable: EDVIS. Pres.: S. P. Puner; Exec. VP: Oliver Sabin; Opns. Mgr.: Nicholas W. Puner.
Label: Lexington.
 Liberty, see United Artists.
 Library Editions, see Request.
 Licorice, see Page.

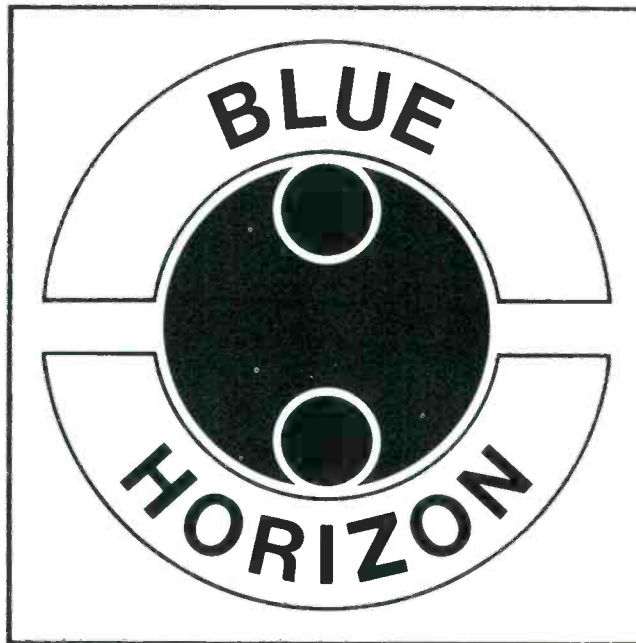
Lifetime Rec'gs, 133 North St., Rochester, N.Y. 14604. Tel: (716) 454-1269. Owner: Lester Osband.
Labels: Lifetime, Joker, Lyndell.
 Light, see Word Inc.
 Lightning, see Thunder Rec. Corp.
 Lily, see Blue Hour.
 Limelight, see Mercury.
 Limewood, see Fink-Pinewood.
 Lincoln, see Emerald.
 Lindberg Rec. Corp., 1445 Sunset Ridge Rd., Glenview, Ill. 60025. Cable: LINREC. Pres.: Sven Lindberg; A&R: Aase Thomsen; Mktg. Dir.: Bjorg Larsen.
Label: Lindberg.
Cartridge 4-tr., 8-tr., cassette & open reel: Lindberg, DanskTape, NorskTape, SvenskTape—imported & self-mfd.
 Line 5 Recs. Inc., Box 3503, Wilson, N.C. 27893. Tel: (919) 237-6194. Pres.: Bowie G. Martin.
 Linguatape, see Northmoor.
 Linjo, 5821 Normont Way, El Paso, Tex. 79912. Tel: (915) 584-4047. Pres.: Lindy Cash; A&R, Sales & Mktg.: Joey Cash; Pub.: Steve Rosenfeld.
Branch: Englewood, N.J., 260 Speer Ave. Zip: 07631. Tel: (201) 567-2323. VP: Joan Granger.
 Lionel Entertainment Corp. (sub. of MGM Rec. Corp.), 7165 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 874-0180. Pres.: Clive M. Fox; Sales & Mktg. Dir.: Phil Picone; Nat'l Promo. Dir.: Abe Glaser. (Distributed by MGM).
 Liquid Stereo, see Ridon.
 Listeners Digest Servs. Inc., 290 North 100 East, Provo, Utah 84601. Tel: (801) 375-5555. Pres.: Mr. Kaye L. Jensen; VPs: Ron Payne, Lael J. Woodbury.
Label: Continental.
Cassette & open reel self-mfd.
 Listening Library Inc., 1 Park Ave., Old Greenwich, Conn. 06870. Tel: (203) 637-3616. Pres. & Gen. Mgr.: A. Ditlow.
 Literary, see Creative Rec. Serv.
 Little 'D, see Dawn Prod'ns.
 Little David Recs. Co. Inc., 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-1960. Gen. Mgr.: Ben Hurwitz.
Cartridge 8-tr. & cassette self-mfd.
 Little Lynn, see Lynn's Prod'ns.
 Living Language Courses, see The Francon Corp.
 Living Rec. Library, see The Smith Studio.
 Lizard Prod'ns Inc., 8913 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-2170. Co-Pres.: Michael Plotkin, Gabriel Mekler; VP: Ron Merenstein; Nat'l Promo. Dir.: Fred Rector.
Label: Lizard.
Cartridge 8-tr., cassette & open reel licensed to Ampex.

Llama, see White Rock.
 Loadstone & Open Rec. & Music Co., 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) 334-2247. Pres.: Walter C. Stone.
Labels: Loadstone, Open.
 Lodestar, 11225 Ewing Circle, Minneapolis, Minn. 55431. Tel: (612) 888-2011. Owner: C. B. Brown.
 Logo, see Jon Badeaux.
 Logos, see Symposium.
 Lo-Lace, see Viscojon.
 LoLo, see Calla.
 London Int'l, see London Recs.
 London Recs. Inc., 539 W. 25 St., New York, N.Y. 10001. Tel: (212) OR 5-6060. Cable: FULL-RANGE. Pres.: D. H. Toller-Bond; VP Sales & Mktg.: Herb Goldfarb; VP Pop A&R: Walt Maguire; Classical A&R Mgr.: Terry McEwen; Admin. Mgr.: Jack Welfeld; Adv. Mgr.: Bob Small; LP Promo. Mgr.: Lenny Meisel; Singles Sales & Promo.: Sy Warner; Int'l: Mimi Trepel.
Branches: Los Angeles, Calif.; Allanta, Ga.; Chicago, Ill.; New York, N.Y. (see Record & Tape Wholesalers sections for complete listings).
Int'l branch: Canada.
Labels: (Owned) London, Deram, London Int'l, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series; (distributed) Ashley, Chapter One, Coliseum, Hi, MAM, Threshold.
Cartridge 8-tr.: (Owned) London, Deram, Parrot, phase 4 stereo licensed to Ampex; (distributed) Coliseum, Hi, Threshold licensed to Ampex.
Cassette: (Owned) London, phase 4 stereo self-mfd. & licensed to Ampex; Deram, Parrot licensed to Ampex; Richmond self-mfd.; (distributed) Coliseum, Hi, Threshold licensed to Ampex.
Open reel same as 8-tr.
Int'l rep.: Worldwide exclusive of Canada (Decca in UK). (SEE ADVERTISEMENT)
 Long, see Long Recs.
 Long Island Rec'g, 72 Orange St., Brooklyn, N.Y. 11201. Tel: (212) 875-6193. Owner: Ernest W. Ucko.
Label: LIRS.
 Long Recs. (div. of Whalebone Music), 2298 Stockbridge Ave., Woodside, Calif. 94062. Tel: (415) 369-4080. Gen. Mgr.: Harry E. Long.
 Look, see Starday-King.
 Loop, see Claiborne.
 Lore, see Blue Star Recs.
 Love, Calif., see Love Recs.
 Love, Tex., see Custom, Tex.
 Lovebird, see Leppy.

Blues Masters Series

10 VOLUMES

- VOLUME 1
ELMORE JAMES
- VOLUME 2
OTIS RUSH
- VOLUME 3
MAGIC SAM
- VOLUME 4
BUKKA WHITE
- VOLUME 5
FURRY LEWIS
- VOLUME 6
MISSISSIPPI JOE CALLICOTT
- VOLUME 7
JOHNNY SHINES
- VOLUME 8
SUNNYLAND SLIM
- VOLUME 9
JOHNNY YOUNG
- VOLUME 10
CHAMPION JACK DUPREE



BLUE HORIZON RECORDS INC.
 Blue Horizon House
 165 West 74th Street
 New York, N.Y. 10023
 (212) 595-5500

BLUE HORIZON RECORDS LTD.
 Blue Horizon House
 65 Parkway
 London, NW. 1.
 United Kingdom
 (01) 267-3317

DISTRIBUTED BY POLYDOR INCORPORATED



OTIS SPANN
 THE BIGGEST THING SINCE COLOSSUS BH 4802



DUSTER BENNETT
 12DB'S BH 4812



FLEETWOOD MAC
 IN CHICAGO BH3801

Love Recs., 8537 1/4 W. Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 652-7733. Pres.: Joseph Gardner; VP: Sidney Gordon.

Luau, see Boddie.

Lucky, see Adco.

Lucky Leprechaun, see Cuca.

Lucky Sounds, see Ron Recs.

Luffcin, see Goldband.

Lummtone, PO Box 11121, Los Angeles, Calif. 90011. Tel: (213) RE 4-4459. Pres.: Lummie J. Fowler.

Lunar, see Dickson.

Lurray, see Frankie.

Lyndell, see Lifetime.

Lynnette, see Lynn's Prod'ns.

Lynn's Prod'ns, 551 Muscadine St., Greenville, Miss. 38701. Tel: (601) 332-8665, 335-4594. Chm.: Reginald Hines; Pres.: Henry R. Hines; VP: Terri Lynn Hines; Ass't VP: Bessie Mae Williams; Gen. Mgr.: Vicki Williams; Gen. Sales Mgr.: Jeanette Albert; Tape Mgr.: Velma Williams.

Labels: Anvick, Bar-Bare, Big Beat, Bo-Bo, Bronze, Della, Ecco, Hennick, Hines, Landra, Leno, Little Lynette, Lynn's, Odex, Reginald, Round, Terrell, Yolanda.

Cartridge 8-tr.: Reginald self-mfd.

Lyrichord, 141 Perry St., New York, N.Y. 10014. Tel: (212) WA 9-8234. Pres.: Peter Fritsch. Labels: Eterna, Experiences Anonymes, Lyrichord.

Lyricon, see Trend.

M

M A M, see London Recs.

M B, see MBA.

M B A Music Inc., 8 E. 48 St., New York, N.Y. 10017. Tel: (212) 688-2847. Pres.: Marc Brown; Sec'y-Treas.: Roz Chumsky. Label: MB.

M B S, see Paramount Rec. Mfg.

M C A Recs. Inc., 100 Universal City Plaza, Universal City, Calif. 91608. Tel: (213) 985-4321. Cable: MUSICOR. Pres.: J. K. Mailland; Kapp Gen. Mgr.: John Musso; Uni VP & Gen. Mgr.: Russ Regan.

Branch & Int'l Div., New York, N.Y., 445 Park Ave. Zip: 10022. Tel: (212) PL 9-7500. Cable: DECOR. Exec. VP: Jack Loetz.

Int'l branches: Canada, England.

Distribution branches: Los Angeles, San Francisco, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; New Orleans, La.; Village of Purnell, Md.; Boston, West Springfield, Mass.; Cherry Hill, N.J.; Buffalo, New York, N.Y.; Cincinnati,

Cleveland, Ohio; Oklahoma City, Okla.; Pittsburgh, Pa.; Dallas, Houston, Tex.; Milwaukee, Wis.

Labels: Decca, Kapp, Uni, Coral, Vocalion. Cartridge 8-tr.: (Owned) Decca, Kapp, Uni, Coral, Vocalion self-mfd.

Cassette same as 8-tr. excluding Vocalion. Open reel: (Owned) Decca, Coral self-mfd. Kapp licensed to Ampex. (SEE ADVERTISEMENT)

M E M, see Dickson.

M F R, see Met Richmond.

M G M Recs., 7165 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-0180. Pres.: Mike Curb; Exec. VP: Richard Whitehouse; VP A&R: Edward Ray; VP Artist Relations: Stan Mores; VP Creative Servs.: Saul Saget; Sales Dir.: Sol Greenberg; Promo. Dir.: Ben Scotti; Tape: Larry Ferguson; Int'l Dir.: Bob Klein.

Branches: New York, N.Y., 1350 Ave. of the Americas. Zip: 10019. Tel: (212) 262-3131. Admin.: Albert Lewis; Pub.: Sol Handwerker—

Nashville, Tenn., 720 17 Ave. S. Zip: 37203. Tel: (615) 254-5995. A&R: Jim Viennneau; Promo.: B. J. McElwee.

Labels: (Owned) MGM, King Leo, Leo the Lion, Lionel, Verve, Verve/Forecast; (distributed) American Int'l Recs. (AIR), DCP, L&R, Quad, Stormy Forest, Sunflower.

Cartridge 8-tr. & cassette: (Owned) MGM, Verve self-mfd.; (distributed) Stormy Forest self-mfd. & licensed to GRT.

M I C, see Music Inds.

M M, see Creative Sound.

M M O, see Music Minus One.

M M P, see Music Mountain.

M O L, 1608 Argyle, Hollywood, Calif. 90028. Tel: (213) 469-5838. Owner: George Jay. (Distributed by Dore).

M & R, see Met Richmond.

M Recs., see Horseshoe.

M-S, see MSK.

M S K Prod'ns Inc., 8880 Hubbell Ave., Detroit, Mich. 48228. Tel: (313) 272-1484. Pres.: Chet Kajeski; Exec. VP: Gerald Snyder. Labels: Dearborn, Kool Kat, M-S.

M T R (Music Town Rec'g), 7 S. Main St., West Hartford, Conn. 06106. Tel: (203) 236-4439.

M T W Recs. (div. of The MTW Music Cos.), Box 171, Bellevue, Wash. 98009. Pres. & A&R Prod'r: Michael T. Wing.

M V H, see Record Rendezvous.

M & W, see Style.

MacArthur Publ'g, 1659 Sweetbrier St., Palmdale, Calif. 93550. Tel: (805) 947-1232. Pres.: Glen MacArthur; VP, Classical A&R: Tony Calderon; Pop A&R, Sales, Mktg., Pub., Adv., Promo., Tape & Int'l: Glen MacArthur.

Branch: Palmdale, Calif., PO Box 82, 38300 Ninth St. E. Zip: 93550. Tel: (805) 947-0777. Labels: Box, Glenn, UPI.

Int'l reps.: Austria, Benelux, France, Scandinavia, UK (Karl I. Schneider in Germany).

Mace, see Scepter.

MacGregor Rec., 729 S. Western Ave., Los Angeles, Calif. 90005. Tel: (213) 384-4191.

Ray Mack Music Corp., 14615 Littleford, Houston, Tex. 77045. Tel: (713) 433-6628. Pres. & A&R Prod'r: Ray McGinnis; Pub. & Promo. Dir.: Faye McGinnis.

MacLoc Assocs., 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816. Pres.: G. J. McCarthy. Labels: Del-Star, Echo.

Mad, see JS&A.

Madrigal, see Otoao.

Madtad, see Scepter.

Maestro, 5235 Cleveland, Skokie, Ill. 60076. Tel: (312) OR 3-8632. Owner: Larry Taylor.

Magic Carpet, see Monument Rec. Corp.

Lee Magid Inc., 5750 Melrose Ave., Los Angeles, Calif. 90038. Tel: (213) 463-2353. Pres.: Lee Magid. Label: LMI.

Magnum, see Trident.

Mainstream Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 247-0655. Pres.: Robert Shad; Promo. Dir.: Maury Apatow; Contemporary Sound Series Dir.: Earle Brown.

Labels: Mainstream, Red Lion Prod'ns Ltd. Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Mainstream, Red Lion Prod'ns Ltd. licensed to Ampex.

Int'l reps.: Australia (EMI), Belgium (Fonior), Denmark (Nordisk Polyphon), Finland (Finnlevy), France (Societe Francaise du Son), Germany (Teldec), Greece (Music Box), Japan (Nippon Columbia), Netherlands (Decca), New Zealand (HMV), Norway (Nor-Disc), South Africa (Gallo), Sweden (Telefunken), Switzerland (Musikvertrieb).

Maison de Soul, see Jin & Swallow.

Majesty, see Designer.

Major, see Thomas J. Valentino.

Majorette, see Thomas J. Valentino. (SEE ADVERTISEMENT)

Malaco Inc., PO Box 1552. Zip: 39205; 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522/4541. Pres.: Mitch Malouf; VPs: Tom Couch, G. Stephenson; A&R: Jerry Puckett; Promo. Dir.: Joe Lewis. Labels: Chimneyville (distributed by Atlantic, Cotillion Div.), Malaco.

continued on page 50





CLIMAX BLUES BAND
SI 4901



**ONCE AGAIN
BARCLAY JAMES HARVEST**
SI 4904



PAUL GEREMIA
SI 4902



**PETER KELLEY
DEALIN' BLUES**
SI 4903

AUTUMN RELEASES

Martha Velez

Rosalie Sorrells

Focus

Allan Thomas

DISTRIBUTED BY
POLYDOR INCORPORATED
1700 BROADWAY, N.Y.C.

SIRE RECORDS
165 West 74th Street
New York, N.Y. 10023
(212) 595-5500

continued

*It Was
A
Very Good
(And Active)
Year
Thanks!*

KENT RECORDS

BRIGHT ORANGE	Modern	MODERN OLDIES 13
Custom	CONTESSA	CROWN

MOTHER GOOSE	ROBIN HOOD
--------------	------------

MODERN TAPE CORP.

FLAIR ⁸⁰	12 ORIGINAL ARTIST OLDIE HITS	FLAIR ¹⁸⁰
---------------------	-------------------------------	----------------------

• Custom Record Mfg. •

Custom Tape Duplicators

4-TRACK / 8-TRACK / CASSETTE / OPEN REEL

CADET RECORDS INC.

5810 SO. NORMANDIE AVE., LOS ANGELES, CALIFORNIA 90044
(213) 753-2481

DIVISIONS OF

Malyenn Ent., 2580 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 385-9163. Mgr.: Guy Ward.
Labels: (Owned) Malyenn, Hi-Oldies, Highland; (distributed) Call Me, Money.
Cartridge 8-tr. & cassette: (Owned) Hi-Oldies, HR (Highland Recs. includes product from Rexford), Highland self-mfd.

Manna Recs., 10221 Riverside Dr., North Hollywood, Calif. 91602. VP & Gen. Mgr.: Hal Spencer; Sales & Mktg.: Carl Farrer; Pub.: Bill Asher.

Mankind, see Nashboro.

Map, see Music Inds.

Map City Recs. Inc., 236 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-2680. Pres.: Frank Mell; VPs: Vini Poncia; Promo.: Eddie Levine. Label: Map City.
Cartridge 8-tr., cassette & open reel: (Owned) Map City licensed to Ampex.

Maple, see All Platinum.

March Rec. Co., 3759 Main St., Atlanta, Ga. 30337. Tel: (404) 762-8778. Pres.: William O. Hudson; VP: John W. Duncan Jr.; Music Dir.: Bill Golden Jr.

Mardi Gras, see Roulette.

Margate, see Tioga.

Margie, see McKinnon.

Maria Recs., PO Box 3770, Grand Central Sta., New York, N.Y. 10017. Tel: (212) SE 3-0125. Owner & Pres.: John Clark.

Marjon Recs., 159 Easton, Sharon, Pa. 16146. Tel: (412) 347-4726. Owner: John Krizancic; Mgr. & Promo.: Martha Krizancic.
Labels: (Owned) Marjon; (distributed) Marjon, Balkan, HiFi, Du-Tam, Greyko, Spotlight.

Mark, see Creative Sound.

Markay Rec. Co., 1 Scotch Pine Dr., Collinsville, Ill. 62234. Tel: (618) 344-4443. Pres.: Mary Joyce; VPs: Ron Allen, Phyllis Darner; PR: Hubert Joyce.

Mark Educational Rec'gs Inc., 4249 Cameron Dr., Williamsville, N.Y. 14221. Tel: (716) 634-5149. Pres.: Vincent S. Morette; VP A&R: Jack Renner; VP Adv.: George Whittier.
Branch: Clarence Center, N.Y., 6010 Goodrich Rd. Zip: 14032. Tel: (716) 741-3100.
Labels: (Owned) Mark Educational Rec'gs; (distributed) Century.

Mark Five, see The Township Group.

Mark X, see Antigua.

Marteen, 3116 Drexel St., Shreveport, La. 71108. Tel: (318) 635-6905. Owners: DeWitt C. & Maylon D. Humphries.

Marullo Prod'ns Inc., 1121 Market St., Galveston, Tex. 77550. Tel: (713) SO 2-4590. Pres.: A. W. Marullo; VP: A. W. Marullo Jr.; A&R: David Yeamens.
Branch: Galveston, Tex., 512 Ninth St. Zip: 77550. Tel: (713) 765-9519. Mgr.: Tom Griggs. Label: RoTab.

Marvel Recs., 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749. Mng. Dir. & Int'l.: James N. Parks.
Home office: Australia, W&G.
Int'l branch: Canada.
Labels: Marvel, Marveltone, Melbourne, Boss-town, Gem, In, Rodeo Int'l.
Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Marvel self-mfd., Banff, Melbourne, Rodeo Int'l licensed to Ampex.

Marveltone, see Marvel.

Dick Marx Prod'n Group Inc., 664 N. Michigan Ave., Chicago, Ill. 60611. Tel: (312) 944-1800. Pres.: Dick Marx; VP: Dick Jahn.
Labels: DMA, Guava.

Marycord, Box 48, Powers Lake, N.D. 58773. Tel: (701) 464-2900. Pres.: Rev. Fred Nelson; Sec'y-Treas.: Mrs. James Smith.
Labels: Marycord, Antonian.

Maryhill, see Ripcord.

Mary Lou Rec. Co. Inc., 900 Prospect Ave., Bronx, N.Y. 10459. Tel: (212) 328-3575. Pres.: Ismael Maisonave; VP: Bobby Marin; Int'l Mgr.: Enrique Gonzalez.
Int'l branch: Puerto Rico.
Labels: (Owned) Mary Lou; (distributed) JMC, L&M, Salsa.

Mason, see Decatur.

Massive, see AA.

Master, see Big Bunny.

Masters Releasing Inc., 1790 Main St., Buffalo, N.Y. 14209. Tel: (716) 882-1180. Pres.: Steve Brodie; VP: Leonard Silver; Sales & Mktg. Dir.: Bertha Rosser; Pub.: Jack Brodie; Nat'l Promo. Dir.: Elliot Mandewelle.
Label: Thunderbird.

Mastertone, see The Township Group.

Matador, see Cuca.

Maxwell-56, 33 Highland Ln., Wheeling, W. Va. 26003. Tel: (304) 233-1723. Pres.: Don Teach-out.

Mayfield, see Curtom.

Mayhams Collegiate Recs., PO Box 46, Morningside Sta., 135 Hamilton Pl., Suite 6B, New York, N.Y. 10026. Tel: (212) 368-7275. Pres. & Gen. Mgr.: N. B. Mayhams Sr.; VP & Ass't Mgr.: Shirley A. Mayhams; Ass't VP & Mgr.: N. Small Mayhams Jr.; Pub., Adv. & Promo.: Little Shirley Mayhams.
Labels: Mayhams Collegiate, Sorority Frat.

Jim McCoy Ent., PO Box 574, Winchester, Va. 22601. Tel: (703) 662-3520. Pres.: Jim McCoy. Labels: Real McCoy, Shenandoah, Winchester. Cartridge 8-tr. & cassette: Winchester self-mfd.

McDowell, 828 S. Lawrence St., Montgomery, Ala. 36104. Tel: (205) 264-2155.
Labels: McDowell, Rainstar.

McHall, see St. George-McHall.

McKinnon Recs. Co. (div. of McKinnon/Slide Pictures Rec. Corp.), PO Box 691, Reading, Pa. 19601. Cable: MCKINREC. Pres.: Leonard McKinnon.
Labels: McKinnon, Center City, Hit Kingdom, Holy Cross, Margie, Movieland, Reading, Slide, Tammy, Alabam, Atlanna, Backstage, Bluegrassive, Cypress Garden, Emarage, Johnny Reb, Ohiophone, Orange Grove, Super Soul Shonograms, Surface, Topside, Tidelita, Virginian.
Cartridge 4-tr., 8-tr., cassette & open reel: (Owned) McKinnon self-mfd.
Int'l reps: Australia (Tempo), Belgium (Frankie Music House), Denmark (Dansk Grammofon), France (Musidisc), Germany (Hitsville-Spectrum), Italy (Cellograf-Simp), Netherlands (Dutch Rec. Co.), New Zealand (Maverick), Spain (Penelope), Sweden (Dollar Recs.), UK (Deep Soul).

Meadowlands Recs., 1130 E. 215 St., Bronx, N.Y. 10469. Tel: (212) TU 1-0492. Pres.: Les Hanson.

Medallion Recs., 221 Linn St., Leavenworth, Kan. 66048. Tel: (913) 682-5838. Owner: Jim Barnett.
Labels: Continental, Flying C, Medallion, Oasis.

Medea, see Fleetwood.

Media, see Music Inds.

Mediterranean Recs. Inc., 7906 Santa Monica Blvd., Suite 212, Hollywood, Calif. 90046. Tel: (213) 656-5964. Pres. Sales & Mktg.: Thomas Kounis; VP & A&R: George Michaelides; Promo. Mgr.: George Rumanes.
Cartridge 8-tr. & cassette: Self-mfd.
Mee, see Al-Teen.

Mega Recs. (div. of RPM Inc.), 1717 West End Ave., Nashville, Tenn. 37203. Tel: (615) 329-1111. Pres.: Brad McCuen; Exec. VP, Adv., Tape & Int'l: Bruce D. Davidson; Exec. Prod'r: Jim Malloy; A&R Co-ord.: Larry Rogers; Nat'l Sales Mgr.: Arnold Thies; Nat'l Promo. Mgr.: Ed Kaminski.
Int'l reps.: Canada (Quality).
Cartridge 8-tr. & cassette self-mfd.

Melbourne, see Marvel.

Melmark, see Custom Fidelity.

Melodeon, see Biograph.

Melodia, see Melodia Rec. Co. & National Grammo-phon Works.

Melodia Rec. Co., 3055 Milwaukee Ave., Chicago, Ill. 60618. Tel: (312) 772-4044. Owner: Jan Wojewodka; Mgr.: Joseph Zielinski; Sales: A. Switaj.
Labels: Melodia, Muza, Pronit, Veriton.

Melodias, see Rivera.

Melodies Divine, see DJ Recs.

Melodiya, see National Gramophon Works.

Melodiya/Angel, see Capitol.

Melody Recs., 1912 St. Clair St., Hamilton, Ohio 45011. Tel: (513) 895-0607. Pres.: William M. Jones; VP Sales: Julian P. Hoke; Country A&R: Ray Tarter; Blue Grass A&R: Jim Harding; Sales & Promo. Mgr.: Osburn Thorpe; Adv. Mgr.: Glenn Allen.
Labels: Melody, Galactic, Pine Tree, Sunrise.

Melron Recs., 5007 F St., Philadelphia, Pa. 19124. Tel: (215) JE 3-8799. Pres. & Promo. Dir.: Leonard Stark; Pop A&R Dir.: Richard Bassett; Gospel A&R Dir.: Rev. Robert Marshall.

Memnon Recs. (div. of Memnon Ltd.), PO Box 84, Glen Cove, L.I., N.Y. 11542. Tel: (516) 676-6753. Bd. Chm.: Krzysztof Z. Purzycki; Pres. & Pop A&R Prod'r: Chris Kroman; VP & Gen. Mgr.: Cazimir V. Swier; Classical A&R: Joseph Paddington; Nat'l Promo. Dir.: Richard W. Babeuf; Int'l: Philip K. Green.
Labels: Memnon, Kotico, Kwik Chick, Tithonus. Cassette: Memnon, Tithonus self-mfd.

Memphis Recs. (div. of The Memphis Corp.), 237 Chelsea, Memphis, Tenn. 38107. Tel: (901) 525-4706. Bd. Chm.: Bill Matheson; Pres.: Jerry Butler; Mktg. Dir.: Ed Crawley.
Labels: (Owned) Memphis; (distributed) Fountain.

Menorah, see House of Menorah.

Merben, see Kayden.

Mercury Rec. Corp., 35 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 332-5788. Cable: MER-REC. Pres.: Irwin H. Steinberg; Senior VP Sales, Mktg. & Promo.: Lou Simon; VP Tapes & Special Sales: Harry Kelly; A&R Dir.: Robin McBride; Classical A&R Dir.: M. Scott Mampe; Pub. Dir.: Mike Gormley; R&B Promo.: Logan Westbrook; C&W Promo.: Frank Mull.
Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip: 90028. Tel: (213) 469-3937—New York, N.Y., 110 W. 57 St. Zip: 10019. Tel: (212) 245-7300. VP & A&R Dir.: Charles Fach—Nashville, Tenn., 817 16 Ave. S. Zip: 37202. Tel: (615) 242-1607. VP & A&R Dir.: Jerry Kennedy.
Labels: (Owned) Mercury, Philips, Smash, Fontana, Limelight, Intrepid; (distributed) A&R, Mister Chand, Odax, Outburst, Peachtree, Vertigo, Virtue.
Cartridge 8-tr. & cassette: (Owned) Mercury, Philips, Smash, Fontana, Limelight self-mfd.
Open reel: (Owned) Mercury, Philips, Smash, Fontana, Limelight licensed to Ampex.
Int'l reps.: Argentina (Phonogram), Australia (Phonogram), Austria (Polyphoni), Belgium (Polygram), Bolivia (Philips), Brazil (Companhia

Brasileira de Discos), Canada (London), Chile (Philips), Colombia (Philips), Denmark (Nordisk Polyphon), Ecuador (Fedisco), Finland (Finnlevy), France (Philips), Germany (Phonogram), Greece (Helladisc), Guatemala (DIDECA), Israel (Isralectra), Italy (Phonogram), Jamaica (Record Specialists), Japan (Victor, Philips), Lebanon (Phonogram), Mexico (Universales), Netherlands (Philips, Phonogram), New Zealand (Philips), Nigeria (Philips), Norway (Norsk Phonogram), Panama (Phonogram), Peru (Virrey), Philippines (Home Inds. Development), Portugal (Philips), Santo Domingo (Fabrica de Discos), Singapore (Phonogram Far East), South Africa (Trutone), Spain (Fonogram), Sweden (Philips-Sonora), Switzerland (Phonogram), Thailand (Sugree), Turkey (Turk Philips), UK (Philips), Uruguay (Philips), Venezuela (Polydor), West Indies (West Indies Recs.).

Merlene, 2310 N. Mockingbird Ln., Abilene, Tex. 79603. Tel: (915) 672-7158. Pres.: Melvin Mazy.

Merri, see Creative Rec. Serv.

Metra/Politan, see Country/Politan.

Met Richmond Rec. Sales Inc., 1637 Utica Ave., Brooklyn, N.Y. 11234. Tel: (212) 253-4600. Pres. & Tape Sales Mgr.: David Last; Pub.: Bea Cohen; Adv.: Jay Shernow; Int'l: Raymond Irryary; Sec'y-Treas.: Beatrice Last. Labels: ASA, Alma, Amex, Antilano, BBM, BRC, Baroneza, Bocar, Bronjo, Carvier, Coliseo, Colonial, Columina, Danny, Economy, Eddissa, Encanto, Explorer, Fantastic, Fenix, Filtro, Jardin, Kasin, M&R, MFR, Mona, Norca, Odessa, Ponce, Progreso, Prominent, Prospect, Quicka, Reli, Revancha, Rhumba, Rumba, Seeco, Skipper, Somar, Sono, Mex, Tropical. Cartridge 8-tr.: (Owned) Adultos, Concert Tapes, M&R, Seeco self-mfd. (SEE ADVERTISEMENT)

Metrobeat Prod'ns Inc., PO Box 755, Minneapolis, Minn. 55440. Tel: (612) 636-0841. Pres.: Michael Jann; VP & A&R: Tony Andreason. Labels: (Owned) Country Beat, Metrobeat, Peak, West Wind; (distributed) Police.

Metro-Country, see Starday-King.

Metromedia Recs. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 757-8387. Pres.: Thomas Valando; A&R Admin. Dir.: Robert Ciotti; Sales & Promo. Dir.: Mort Weiner; Nat'l Promo. Mgr.: Dave Knight. Branch: Hollywood, Calif., 8532 W. Sunset Blvd. Zip: 90069. Tel: (213) 659-2090. Cartridge 8-tr. & cassette licensed to GRT. Int'l reps.: Argentina (CBS), Australia (Festival), Austria (CBS), Bolivia (Discolandia, Dueri & Cia.), Brazil (Gravacoes Electricas), Canada (Phonodisc), Chile (IEM Odeon), Colombia (CBS), Costa Rica (Industria de Discos Centroamericana), Ecuador (Emporio Musical), France (CBS), Germany (CBS), Greece (Music-Box), Hong Kong (CBS/Sony), Italy (Dudium), Jamaica (Jamaica Rec'g), Japan (Nippon Columbia), Mexico (CBS/Columbia Int'l), Netherlands (Negram Delta), Peru (Industrial Sono-Radio), Philippines (Mareco), Portugal (Radio Triunfo), South Africa (Teal), Spain (Columbia), Sweden (Sonet), Switzerland (CBS), UK (CBS), Uruguay (Sondor), Venezuela (CBS/Columbia).

Mexico, see Discotape.

Miami Recs. Dist'g Corp., 2819 NW Seventh Ave., Miami, Fla. 33127. Tel: (305) 635-7925. Pres.: Carlos Diaz-Granados V; VP: Carlos Diaz-Granados Jr.; PR: Eugenio Garrote; Sales Mgr.: Eugenio Garrote Jr. Labels: Discos Columbia, Discos Fuentes, Miami (Latin Polydor). Cartridge 8-tr.: (Distributed) Discos Fuentes self-mfd.

Michelle, see Montel.

Michigan Nickel Co., 142 Morse St., Coldwater, Mich. 49036. Tel: (517) 278-8185. Owner: Earl E. Benson; Gen. Mgr.: Richard T. Patterson. Branch: Wyandotte, Mich., 1836 Biddle Ave. Zip: 48192. Tel: (313) 283-2830. Labels: Michigan, Nickel Co., Allegheny, Jitney, Nickelodeon.

Mickey Recs., 26 Mountain Ave., Dover, N.J. 07801. Tel: (201) 361-2084. Pres.: Michael F. Matushin.

Mickey Ricky, see RMS.

Micside Recs. Inc., 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-5441. Pres.: Robert Schultz.

Midnight Sun, see Shelby Singleton.

Mid-South, see Style.

Mighty Recs., 150 West End Ave., Apt. 6-D, New York, N.Y. 10023. Gen. Mgr.: Phillip Ross Zinn.

Mike, see Apco.

Mikim, see Stax-Volt.

Milestone, see Audio Fidelity.

Millie, see Pike.

Mind Power, see Knight Education.

Ming, see Belholly.

Mio Int'l Recs. Inc., 185 West End Ave., New York, N.Y. 10023. Tel: (212) 362-9812. Pres.: Marty Wilson; VPs: Pete Terrace, Alan Richmond, Joseph Harlem. Cartridge 8-tr. & cassette licensed to Ampex.

Mira, see Mira Recs.

Miracle Recs. & Publishing Co., 170-30 130 Ave., Jamaica, N.Y. 11434. Tel: (212) 723-8776. Pres., A&R, Pub. & Promo.: Tex Fenster; Gen. Mgr.: Ben Fenster. Labels: Miracle, Revolt, Ridiculous.

Mir-A-Don Recs. Inc., 5333 Astor Pl. SE, Washington, D.C. 20019. Tel: (202) 583-0987, 332-6571. Pres. & A&R Dir.: Donald Waldon; VP Sales: Chester Bilbro; Sales Mgr.: Margaret Johnson; Pub. Dir.: Archie Powell; Adv. Dir.: Miriam Waldon; Promo. Mgr.: Arthur Wilmer; Tape Mgr.: Ray Allen. Cartridge 8-tr. self-mfd.

Mirakel Recs., PO Box 60, State College, Pa. 16801. Tel: (814) 238-4311, 466-6602. Dirs.: Guy Rachau, Gene Demark, Charles Ryan; Business Mgr.: Richard Greene; Pub. & Adv.: Thomas Burnnett.

Mira Recs., PO Box 69720, Los Angeles, Calif. 90069. Pres. & Gen. Mgr.: Randall Wood; A&R: Pat Britt. Labels: Mira, Crestview, Dorset, Mirwood, Surrey Int'l. Cartridge 8-tr.: (Owned) Mira, Mirwood self-mfd. Int'l reps.: France (Musidisc), Italy (Ariston), South Africa (Teal), rest of Europe, (President in UK).

Mirrosonic Recs. Ltd., 502 E. 84 St., New York, N.Y. 10028. Tel: (212) RE 7-2592. Pres.: Kenneth L. Mapes.

Mirwood, see Mira Recs.

Mishawaka Recs. Inc. (sub. of Wagner Prods.), PO Box 808, 1802 W. Sixth St., Mishawaka, Ind. 46544. Tel: (219) 259-3751. Pres.: Gordon Wagner; Sales & Promo.: Gary Edwards. Branch: Hollywood, Calif., 1680 N. Vine St. Zip: 90028. Mgr.: Al Trace.

Missile, see Jody.

Mister Chand, see Mercury.

Mr. G., see Audio Fidelity.

Misty, see Misty Recs.

Misty Blue, see Thunder Rec. Co.

Misty Recs., 4541 Sanford St., Houston, Tex. 77035. Tel: (713) 721-0395. Pres.: Don Jones.

Hy Mizrahi Prod'ns Inc., 331 N. Larchmont Blvd., Los Angeles, Calif. 90069. Tel: (213) 461-4564. Pres.: Hy Mizrahi; VP: Norman Cole; A&R: Danny Jordan; Sales & Mktg.: Sam Coleman; Pub.: Gene Scham; Adv.: Jack Bill; Promo.: Martin Salo. Labels: Rama-Rama, Remember. Mobie Rec. Co., PO Box 4902, Chicago, Ill. 60680. Tel: (312) 384-4498. Pres.: James H. Manning Jr.

Mobile Fidelity Recs. (div. of Mobile Fidelity Prod'ns Inc.), 10439 Willowbrae Ave., Chatsworth, Calif. 91311. Tel: (213) 882-2870, 848-5367. Pres.: Brad S. Miller. Label: Mobile Fidelity. Cartridge 8-tr.: (Owned) Mobile Fidelity licensed to GTR, Mercury & Ampex. Quad-8: (Owned) Mobile Fidelity self-mfd. & licensed to Ampex. Cassette & open reel same as 8-tr. Modern, see Cadet Recs.

Mohawk (div. of Spice Prod'ns Inc.), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 247-6191.

Moira, see Atlantic-Cottillion.

Mojo, see Blue Flame.

Mona, see Met Richmond.

Monarch II, see AMP.

Mon'Ca Recs. Inc., 4408 Georgia Ave. NW, Washington, D.C. 20011. Tel: (202) 291-3960. Pres.: Bennie J. Nesbitt II; Exec. VP & Music Dir.: Jesse S. Gill; Gen. Mgr.: Monica L. Nesbitt; Sales Mgr.: Coleman Elder.

Money, Calif., see Malynn.

Money Recs. Co., 6232 Lynridge Dr., Columbus, Ga. 31904. Tel: (404) 323-0515. Pres.: Curley Money; VP: Danny Money.

Money Town Recs. Prod'ns, 712 Division Ave. NW, 2nd fl., Washington, D.C. 20019. Tel: (202) 397-2377/3702. Pres.: Samuel Hilton Wells; VP: Michael Herring. Labels: Money Town, Samuel.

Monitor Rec'gs Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel: (212) YU 9-2323. Cable: MONRECOIN. Pres. & A&R: Michael Stillman; VP & Sales Mgr.: Rose N. Rubin. Label: Monitor. Cartridge 8-tr.: Licensed to Ampex. Cassette & open reel: Licensed to Ampex & Bell & Howell. Int'l reps.: Australia (Carinia), Austria (Columbia), Belgium (Schott Freres), Canada (Almada), France (Le Chant du Monde), Germany (Electrola), Italy (CGD), Japan (Nippon Columbia), Netherlands (Munnikendam), Portugal (Discos Estudio), Scandinavia (EMI).

Monmouth-Evergreen Recs., 1697 Broadway, Suite 1201, New York, N.Y. 10019. Tel: (212) 757-5105. Pres.: William H. Borden; Sales Mgr.: Claire R. Oliver. Labels: (Owned) Monmouth-Evergreen; (distributed) Nostalgia. Int'l reps.: Argentina (Ten), Australia (Tempo), Canada (Musimart), UK (EMI, Ember, World).

Montclair Recs., 120 S. Mountain Ave., Montclair, N.J. 07042. Pres. & A&R: M. Todd. Labels: Montclair, Monteclara, Todd.

Monte Carlo, see Great Sounds of Memphis.

Monteclara, see Montclair.

Montego, see Camaro.

Montel, PO Box 2306, Baton Rouge, La. 70821. Tel: (504) 344-0514. Pres.: Sam Montel; VP: Mickey Montel; A&R Dir.: Lynn Ourso. Labels: Montel, Debbie, Michelle, Stephanie.

Montilla, see Spanish World.

Monument, see Monument Rec. Corp.

REQUEST RECORDS

Leads the
**INTERNATIONAL
FIELD**

with
**Music of Many Lands
Beautifully Packaged**


featuring the finest
AFRICAN/ALBANIAN
AMERICAN/ARABIC
ARMENIAN/AUSTRIAN
BALINESE/BRAZILIAN
BULGARIAN/CANADIAN
CARIBBEAN/CAUCASIAN
CZECHOSLOVAKIAN
FRENCH/GERMAN/GREEK
GUIANIAN/GYPSY
HAITIAN/HUNGARIAN
INDIAN/IRISH/ISRAELI
ITALIAN/JAPANESE
JEWISH/KOREAN/LATIN
AMERICAN/LITHUANIAN
MEXICAN/POLISH
PORTUGUESE/ROUMANIAN
RUSSIAN/SCOTTISH
SPANISH/SWISS/TURKISH
UKRAINIAN/WEST INDIAN
YIDDISH/YUGOSLAVIAN
artists . . .

and many more to come
Distribution for Some
Countries Still Available

**ALSO 8 TRACK
CARTRIDGES & CASSETTES**

REQUEST RECORDS
66 Memorial Highway,
New Rochelle, N.Y. 10801
Telephone 914 633-6055,
914 633-6059

continued on page 52




Jamie/Guyden
DISTRIBUTING CORP.

JAMIE RECORDS

TOP & BOTTOM RECORDS

Phil-L.A.
of **SOUL RECORDS**

SILVER \$ DOLLAR RECORDS



HOUSE OF orange

... "where there's always a hit"

919 N. BROAD ST., PHILA., PA. 19123
(215) CE 2-8383



Alpine Cellar
Steins, Schnitzel & Sing-Alongs

Right now enjoy a delicious 5 course dinner, plus all the entertainment, singing and dancing you can take in New York's Number One Fun Spot.

"The place is fun and prices are right"—Bruce Sinclair—
Cue Magazine

Open 4:00 p.m.—1:00 a.m.
Tuesdays through Saturdays for cocktails, dinner, supper.

No Cover • No Minimum
Entrees from \$4.50

Alpine Cellar
in the Hotel McAlpin
Just east of Broadway at 34th St., N.Y.C.
Reservations: 736-5700

continued

Monumental, see Dawn Prod'ns.

Monument Rec. Corp., 530 W. Main, Hendersonville, Tenn. 37075. Tel: (615) 824-6565. Pres. & A&R Dir.: Fred Foster; C&W A&R: Ray Pennington; Pub.: Dick Gersh Assocs. in NYC; Adv.: Mark-Clark Bates, Cumberland Co.; C&W Promo. Dir.: Tex Davis.

Labels: (Owned) Monument (distributed by CBS—Epic), Rising Sons, Sound Stage 7, Magic Carpet, 440 Plus.

Cartridge 8-tr., cassette & open reel: (Owned) Monument, Rising Sons, Sound Stage 7 licensed to GTR.

Int'l reps.: Aden (Bhicajee Cowasjee), Argentina (Prodisa), Australia (Festival), Austria (Musica), Belgium (Barclay), Bermuda (Bermuda Rec.), Cambodia (EMI), Canada (London), Denmark (Hede Nielsen), Finland (Sahkoliikkeen), France (Barclay), Germany (Teldec), Greece (Columbia), Hong Kong (EMI), Iceland (Disco in Norway), India (Gramophone), Indonesia (EMI), Italy (Ri-Fi), Jamaica (Federal), Japan (Teichiku), Laos (EMI), Lebanon (Societe Libanaise du Disque), Luxembourg (Barclay), Macao (EMI), Mexico (Orfeon-Videovox), Netherlands (Bovema), New Zealand (Festival), Norway (Disco), Malaysia (Cosdel), Panama (Istmenos), Peru (Sonoradio), Philippines (Mareco), Portugal (Movieplay), Puerto Rico (Distribuidora Nacional de Discos), Singapore (EMI), South Africa (RPM), South Vietnam (EMI), Spain (Movieplay), Sweden (Electra), Switzerland (Musikvertrieb), Thailand (EMI), Turkey (Gramofon), UK (Decca), Uruguay (Prodisa), Venezuela (Palacio de la Musica).

Moon, see Touche Publ'g.

Moonshot, see Calla.

Moonsville USA, see Tri-City.

More, see All Platinum.

Mortonia Recs., 254 New York Ave., Brooklyn, N.Y. 11216. Tel: (212) PR 8-1421. Owner: Harrison Smith.

Labels: Mortonia, Star Dust.

Mosso Recs., 10211 E. 78 St., Raytown, Mo. 64138. Tel: (816) 356-0246. Owner & Gen. Mgr.: William E. Gilbert; Ass't Mgr.: Larry L. McFerrin; A&R Dir.: Bill Keyes; Mktg. Mgr.: Bob Gilbert.

Labels: Mosso, Eleven Arts, Fatad.

Mothbump, see Truffie.

Mother Goose, see Cadet Recs.

Mothers Recs., 12023 Rhode Island Ave., Los Angeles, Calif. 90025. Tel: (213) 469-2221. Owner: H. B. Barnum; Gen. Mgr.: James R. Alfrey.

Motivestor Org., PO Box 1036, South Shore, Alameda, Calif. 94501. Tel: (415) 521-1989. Pres., Sales & Mktg.: W. F. Schmeitzer Jr.; A&R Prod'ns Head: G. Boas; Pub. & Promo.: L. Ward.

Labels: Anacht, dubayeweff, Faygees, Nalasta, St. Faybill/Adam, Soul Salad, Soun'-Fex.

Motown Rec. Corp., 2457 Woodward Ave., Detroit, Mich. 48201. Tel: (313) 965-9250. Cable: MORECO. Pres.: Berry Gordy; Exec. VP & Gen. Mgr.: Barney Ales; Int'l Dir. & Exec. Ass't to Exec. VP & Gen. Mgr.: Ralph L. Seltzer; Sales Dir.: Philip R. Jones; Mktg. Dir.: Mel DaKroob. LP Sales Mgr.: Mike Lushka; Singles Sales Dir.: Gordon Prince; Singles Promo. Dir.: Al Valente; Adv. & Creative Concepts Dir.: Tom Schlesinger; Tape Sales Mgr.: Joe Louis.

Branches: Hollywood, Calif., 6464 Sunset Blvd., The Penthouse. Zip: 90028. Tel: (213) 461-3011. Contact: Dave Pell—New York, N.Y., 18 E. 48 St. Zip: 10017. Tel: (212) 759-6677. VP: Mike Roshkind.

Int'l branch: England, Tamlia/Motown.

Labels: (Owned) Motown, Tamlia, Gordy, Soul, Black Forum, MoWest, Rare Earth, VIP; (distributed) Chisa, Ecology.

Cartridge 8-tr. & cassette: (Owned) Motown, Tamlia, Gordy, Soul, Rare Earth, VIP self-mfd.; (distributed) Chisa, Ecology self-mfd.

Open reel: (Owned) Motown, Tamlia, Gordy, Soul, Rare Earth, VIP licensed to Ampex; (distributed) Chisa, Ecology licensed to Ampex.

Int'l reps.: Argentina (RCA), Australia (EMI), Austria (Columbia), Belgium (Gramophone), Brazil (Tapecar Gravacoes), Canada (Ampex), Colombia (Codiscos), Denmark (EMI), Finland (EMI), France (Pathe-Marconi), Germany (Electrola), Greece (Columbia), Hong Kong (Cosdel), India (EMI), Israel (CBS), Italy (Ri-Fi), Japan (Cosdel), Lebanon (Societe Libanaise du Disque), Mexico (Capitol), Netherlands (Bovema), New Zealand (EMI), Norway (EMI), Philippines (Mareco), Singapore (Cosdel), South Africa (Teal), Spain (RCA), Sweden (EMI), Switzerland (EMI), Thailand (Cosdel), Turkey (Melodi), Venezuela (El Palacio de la Musica), West Indies (Jamaica Rec.). (SEE ADVERTISEMENT)

Mountain Dew, see Ambassador.

Mounted Recs. Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) JU 2-4572. Pres. & A&R: J. VerPlanck; Sales & Mktg. & Promo.: Barbara Strazza; Pub. & Adv.: Harriet Wasser.

Movieband, see McKinnon.

Movietone, see 20th Century-Fox.

Movin'/Ride Recs., 4274 Wiley College Dr., Dallas, Tex. 75241. Tel: (214) 225-3137. Pres. & Pub.: Fats Washington; VP: Gary Washington; A&R: Larry Gordon; Sales Mgr.: Steven Washington.

Labels: Movin', Ride.

MoWest, see Motown.

Murbo Recs., 136 W. 52 St., New York, N.Y. 10019. Tel: (212) CI 7-5500. Pres.: Mrs. B. Bourne.

Murco, see Heads Up.

Musart, see Musical Recs.

Muscle Shoals Sound Prod'ns, Inc., 3614 Jackson Hwy., Sheffield, Ala. 35660. Tel: (205) 381-2060. Pres. & A&R: Barry E. Beckett; VP Promo.: Alan Walden; Sales & Mktg.: George Soule; Pub.: Gary Donahue; Adv.: Terry Woodford; Tape: David Hood; Sec'y-Treas.: Jimmy R. Johnson.

Labels: Muscle Shoals Sound.

Musical Comedy Guild, see Trend.

Musical Heritage Society Inc., 1991 Broadway, New York, N.Y. 10023. Tel: (212) TR 3-6130. Pres.: Dr. Michael Naida.

Musical Recs. Co., 790 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 887-2683. Pres.: Eliseo Valdes; Gen. Mgr.: Angel Tamargo.

Branches: Los Angeles, Calif., 2958 W. Pico Blvd, Zip: 90006. Tel: (213) 737-0937—New York, N.Y., 642 W. 10 Ave. Zip: 10036. Tel: (212) 581-3235—San Antonio, Tex., 8339 San Pedro Ave., Airport Ind'l Park, Bldg. 5. Zip: 78216. Tel: (512) 342-2621.

Int'l branch: Puerto Rico.

Labels: (Owned) Costeno, Discuba, Eco, Musart, Musicdisc, Nilser, Peerless, Rex self-mfd.

Cartridge 8-tr., quad-8 & cassette: (Owned) Costeno, Discuba, Eco, Musart, Musicdisc, Nilser, Peerless, Rex self-mfd.

Musicano, see ACR.

Musicanza Corp., 114-20 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-1620. Contact: Al Rubin.

Music City, 1866 Alcatraz Ave., Berkeley, Calif. 94703. Tel: (415) OL 8-5344. Pres.: Ray Dobard.

Labels: Music City, Delcro.

Music Guild, see ABC/Dunhill—Westminster.

Music Inds., 821 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-4928. Pres. & A&R: Neal Matthews Jr.; VP & A&R: Scotty Moore; Gen. Mgr. & Sec'y-Treas.: Bill Connor.

Labels: Frame, Fun, M/C, Map, Media, Racer.

Musical USA Prod'n Co., 9 Fawnridge Ct., St. Louis, Mo. 63141. Tel: (314) WY 1-0383. Pres.: Mel Friedman.

Label: Musiland USA.

Music Library Rec's, 1395 Scotts Valley Rd., Lakeport, Calif. 95453. Tel: (707) 263-6029. Owners: Emile Bloch, Vivian Longstreet.

The Music Mart, 575 Cherokee Rd., Smyrna, Ga. 30080. Tel: (404) 436-1552. Owner: Don Howard; Gen. Mgr.: Wayne Stowers.

Labels: Music Mart, Dice.

Music Masters, see Vox Prod'ns.

Musical Minus One, 43 W. 61 St., New York, N.Y. 10023. Tel: (212) CI 5-4861. Pres.: Irving Krakka; Gen. Mgr.: James Gardner; Pop A&R Prod'r: Noel Smith; Classical A&R Prod'r: Sondra Bianca.

Labels: Music Minus One (MMO).

Int'l r.p.s.: Australia (Ricordi), Austria (Columbia), Belgium (Schott Freres), Canada (Canadian Music Sales), Denmark (Musikhuset), Finland (Pohjoismainen Shko-Oskeyhtio), France (Maison du Disque), Germany (B. Schott's Sohne), Italy (Ricordi), Madagascar (De Comermond), Netherlands (Laurens De Koekkoek), New Zealand (Contemporary Music Supplies), Norway (Norsk Gramofon), Portugal (Valentim De Carvalho), Puerto Rico (Ponce de Leon), Spain (Prodisc), Sweden (Cupol), Switzerland (Alfred Sacher), UK (Belwin-Mills).

Music Mountain Prod'ns, Lebanon Junction, Ky. 40150. Tel: (502) 833-2260. Owner: W. A. Masden.

Labels: Music Mountain, B-Rod, MMP.

Music-O, 240 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-4680. VP Sales: Chris Spinoso.

Cartridge 8-tr. & cassette self-mfd.

Musicode, see Showay.

Music of Polynesia, Ala Moana Bldg., Suite 2012, Honolulu, Hawaii 96814.

Musidor-Dynamo Recs. (div. of Talmadge Prod'ns Inc.), 240 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-4680. Cable: ARTALMADGE. Pres.: Arthur Talmadge; VP A&R: Richard Talmadge; VP Sales, Mktg. & Tape: Chris Spinoso; Pub.: Lennie Salidor; Promo.: Red Schwartz; Int'l Dir.: Irwin Rawitz.

Labels: Musidor, Dynamo.

Cartridge 8-tr. & cassette: (Owned) Musidor, Dynamo self-mfd.

Int'l reps.: Australia (EMI), Austria (Ariola in Germany), Germany (Ariola), Japan (Victor), Scandinavia (EMI), Switzerland (Ariola in Germany), UK (Pye).

Musical Plus, 129 St. Paul St., Brookline, Mass. 02146. Tel: (617) 566-1460, 277-8730. Pres., Pub. & Adv.: Deena Cohen; VP, Exec. Prod'r, Sales, Mktg., Promo. & Tape: Arthur Lee.

Labels: Music Plus, Speechways, Syncope.

Cassette & open reel: (Owned) Deen/Art, Syncope self-mfd.

Music Row, see Nashville Rec'g.

Musictown, see Chart.

Musictown, see Brite-Star Rec. Promos.

Musical World, see Antigua.

Musidisc, see Musical Recs.

Musi-Que, see Blue River.

Muskorat, see Creative Artists.

Mustang, see Blue Star Recs.

Mutual, Pa., see Paramount Rec. Mfg.

Mutual Recs., 1800 N. Highland Ave., Hollywood,

Calif. 90028. Pub. & Promo.: Robert E. Lee. My, see Melodia.
 My, see Wild Recs.
 My Soul is a Witness Inc. Recs., 6723 S. Western Ave., Los Angeles, Calif. 90047. Tel: (213) 778-4101. Pres. & Gen. Mgr.: Bishop George Scott Jr.


N

N R S, see Nashville Rec'g.
 N T M Recs., 916 19 Ave. S, Nashville, Tenn. 37212. Tel: (615) 327-0005. Pres.: Thomas P. Glaser; VP: Charles V. Glaser; Sec'y-Treas.: James W. Glaser.
 Naco Recs., 514 Apache Dr., Hopkinsville, Ky. 42240. Tel: (502) 885-3100. Pres.: Kenneth Nash Woosley.
 Nada Music, PO Box 248, Lutesville, Mo. 63762. Tel: (314) 238-2578. Owner: Nellie A. Allen.
 Label: Nada.
 Nalasta, see Motivestor.
 Nar-Ken, see Briarmeade.
 Nasco, see Nashboro.
 Nashboro Rec. Co., 1011 Woodland St., Nashville, Tenn. 37206. Tel: (615) 227-5081. Pres.: B.S. Howell Jr.; Sales Mgr.: Mrs. Vickie Morgan; Tape Mgr.: Shannon Williams.
 Labels: Nashboro, Abet, Creed, Excello, Kenwood, Mankind, Nasco.
 Cartridge 8-fr.: (Owned) Nashboro, Creed, Excello self-mfd.; (distributed) Audio Gospel self-mfd.
 Cassette: (Owned) Nashboro, Creed, Excello self-mfd.
 Int'l reps.: France (Barclay), Germany (Vogue), Sweden (Sonet), UK (Blue Horizon). (SEE ADVERTISEMENT)
 Nashville Economy, see Starday-King.
 Nashville Rec'g Servs. Inc., PO Box 653, 822 19 Ave. S., Nashville, Tenn. 37202. Tel: (615) 327-0856. Pres. & A&R: Col. Dave Mathes; VP, Pub. & Adv. Dir.: Ed Lay; Sales & Mktg. Dir.: Joe Miller.
 Labels: HSE, Music Row, NRS, Proclaim.
 Nashville South, see Hyperbolic.
 National, 728 16 Ave. S., Nashville, Tenn. 37201. Tel: (615) 244-4064. Contact: Tex Clark.
 Labels: Barbie, Bomar, C'n W, Guilford, R'n B, Spirit.
 National General, see Buddha/Kama Sutra.
 National Gramophon Works Corp., PO Box 99, Mount Kisco, N.Y. 10549. Tel: (914) 666-2118. Dir.: Marvin Rosenstock.
 Labels: Melodia, Melodiya.

National Rec. Sales, 160 Broadway, New York, N.Y. 10038. Tel: (212) BA 7-9493. Owner & Mgr.: Reginald M. Jervis; Sales & Promo.: Stephanie Jervis.
 Labels: Ren, Renny.
 Cartridge 8-fr. & Cassette: (Owned) Ren, Renny self-mfd.
 Natru, see Viscojon.
 Nebraska, see Artists Life.
 Neginah, see Fran Recs.
 Neil Recs., 525 Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 692-4508. Gen. Mgr.: Neil A. Kjos Jr.
 Labels: Neil, GWM.
 Neon, see RCA.
 Neptune, see Chess.
 Nessa Recs., PO Box 2525, Madison, Wis. 53701. Tel: (608) 222-9449. Owner: Charles T. Nessa; Sales & Mktg.: Ann Nessa.
 Nevada, see Trend.
 Nevada-Nippon, see Trend.
 New Chicago Sound Recs., 6919 S. Halsted, Chicago, Ill. 60621. Tel: (312) 651-0011. Pres.: C. De-Morris Wilson; Prod'rs: Gerald Sims.
 Labels: New Chicago Sound, DeMorris.
 New Creation, see FourMost.
 New Design, see CBS Recs.—Epic.
 New England Recs., 2133 S. Brighton, Springfield, Mo. 65805. Pres., Mgr. & A&R: Daniel Andrade; VP, Sales & Mktg.: Florine Irby. (Distributed by Queen of the West).
 Labels: (Owned) New England; (distributed) Eifi, Princess.
 Cassette: (Distributed) Princess self-mfd.
 New Generation, see Karma.
 New Horizon, see Owl.
 New Star, see RCI.
 New Twist, see Hunza.
 New Zonophone, see Acoustographic.
 Nickel & Dime Recs. Inc., 20 Banta Pl., Hackensack, N.J. 07601. Tel: (201) 488-2265. Pres.: Victor Jaskot.
 Nickelodeon, see Michigan Nickel Co.
 Gary Nieland Ents., 565 Rose St. NE, Salem, Ore. 97301. Tel: (503) 363-6371. Pres.: Gary Nieland.
 Labels: Garland, Hoat.
 Night Owl, see Cuca.
 Nilser, see Musical Recs.
 Nina Rec. Co., 614 Eighth Ave., New York, N.Y. 10018. Tel: (212) 695-7696. Owner: Nick Tseperij.
 Int'l Branch: Greece.
 Labels: Nina, Ampis, Olympic.
 Cartridge 8-fr.: (Owned) Nina, Ampis, Olympic self-mfd.

Nocturne Recs. Inc., 6232 Santa Monica Blvd., Los Angeles, Calif. 90038. Tel: (213) 467-3288. Pres.: Harry Babasin; VP & A&R Admin.: Roy Harter; Pub.: Don Williams; Promo. Mgr.: K. Lawrence Dunham.
 Noel, see Haddon.
 Nonesuch, see Elektra.
 Norca, see Met Richmond.
 Norman, 1815 Locust St., St. Louis, Mo. 63103. Tel: (314) 621-7171. Pres.: Norman Wienstroer.
 North American Rec'g Co., 5525 King Arthur Ct., Westmont, Ill. 60559. Tel: (312) 969-8484. Pres. & A&R: George A. Tasker; VP-Treas.: Helen M. Tasker; Pub. & Promo.: George A. Tasker III.
 Label: North-American.
 Northland Recs., 141 Clover, Holland, Mich. 49423. Tel: (616) 396-1617. Pres., Gen. Mgr. & Promo.: Bill Laakson; Sales & Mktg.: Linda Laakson; Adv.: Jerrie Roberts.
 Branches: Kalamazoo, Mich., 8300 Riverview Dr. Zip: 49004. Tel: (616) FI 4-4566. VP: Wayne Roberts—Bristol, Pa., 2619 Balfour Ct. 19007. Contacts: Ron & Johnny Cade—Nashville, Tenn., 728 16 Ave. S. Zip: 37203. Tel: (615) 244-4064. Contact: Tex Clark.
 Labels: Northland, Timber.
 Northmoor Rec'g, 1229 East Pkwy. S., Memphis, Tenn. 38114. Tel: (901) 274-0565. Pres.: Dean Moore; Sales Mgr.: Libby Moore.
 Labels: (Owned) Northmoor, Linguatape; (distributed) Collegian.
 Cassette & open reel: (Owned) Northmoor self-mfd.
 Northway, see Epstein.
 Nose Recs. (div. of Paul Massaad Prod'ns Inc.), 6430 Sunset Blvd., Suite 714, Hollywood, Calif. 90028. Tel: (213) 462-7248. Pres.: Paul Massaad; VP & Int'l: J. R. Dib.
 Branches: Honolulu, Hawaii, 1587 Bretania. Zip: 96814. Tel: (808) 941-7674. Dir.: Greg Bell—New York, N.Y., 405 E. 54 St. Zip: 10022. Tel: (212) EL 5-6657. Dir.: Edgar Hakim.
 Nostalgia, see Monmouth-Evergreen.
 Notable Recs. Inc., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) PL 7-9547. Pres.: Cy Coleman; VP: Eric Colodne.
 Labels: Notable, Generation.
 Note, see Shades of Blue.
 Now, Calif., see Original Sound.
 Now Recs. Inc., 505 Cooper St., Camden, N.J. 08102. Tel: (609) 589-1456. Pres.: Richard R. Wisneski; VP: Lemuel E. Harris.
 Label: Now, Black & Blue.
 Now Sounds, see Singcord.


continued on page 54



PEACOCK

**World's
Greatest
Gospel/
Spiritual
Records
1950
To
Date**

**SONG
SERIES**



DUKE

Running Hot

BOBBY

"BLUE" BLAND

CARL CARLTON

HOT

CHOCOLATE

BOBBY

CONERLY

BACK BEAT

Watch For

O. V. WRIGHT

BUDDY LAMP

JAY HOLMAN

continued

Nuevo, see Rio Grande.
 Nugget, PO Box 400, Tinnin Rd., Goodlettsville, Tenn. 37072. Tel: (615) 859-5268. Pres.: Fred Carter Jr.
 Labels: Nugget, Clark.
 Nui Loa, see Trend.
 Nu-Tone Recs., PO Box 5702, 3011 Wood Way Ln., Columbia, S. C. 29206. Tel: (803) 782-9424. Contacts: Bennie Brown Jr., Victor T. Brown.
 Nu-Top Recs. Inc., 221 E. Camelback, Suite 2, Phoenix, Ariz. 85012. Tel: (602) 277-2132. Pres.: John Young; VP: LaVerne Ming; Int'l Dir.: V. Val Michael.

O

O H B Rec. Co., 224 Haddon Rd., Woodmere, L.I., N.Y. 11598. Tel: (516) 295-2358. Owner & Mgr.: Walt Sterling.
 Int'l branch: Bahamas.
 O M P C Recs., 4834 Bissell Ave., Richmond, Calif. 94805. Tel: (415) 233-7487. Owner & A&R Pop: Tim O'Malley; Exec. Ass't & A&R Classical: Bill Newcomb; Pub.: Mike Webb, Wendell Smith; Promo.: Phil Riddle.
 O P J Recs., 6712 S. Carpenter, Chicago, Ill. 60621. Tel: (312) AB 4-9592. Contacts: Odie Payne Jr., Odie Payne III, Darlene & Martha Payne.
 O R C, see Otao.
 Oaho, see Hawaiian-American.
 Oakridge, 2001 Elton Rd., Fort Worth, Tex. 76117. Tel: (817) TE 8-6608. Owner & A&R: Homer Lee Sewell; Sec'y: Eloise A. Sewell.
 Labels: Crossfire, Oakridge.
 Oakwood, see Volcano, Calif.
 Oasis, Kan., see Medallion.
 Oasis, N.Y., see Request.
 Oath, see Creative Artists.
 Oblivion Rec'g Co., 1300 Fourth St. SE, Minneapolis, Minn. 55404. Tel: (612) 331-4474. Owners: Dennis Bursch, M. J. Justen.
 Label: Oblivion.
 Occultia, see Haddon.
 Oceana, see Pacific Islands.
 Odax, see Mercury.
 Ode '70 Recs., 1416 N. LaBrea, Los Angeles, Calif. 90028. Tel: (213) 461-9931. Pres.: Lou Adler (Distributed by A&M).
 Cartridge 8-tr., cassette & open reel self-mfd. & distributed by A&M.
 Odessa, see Met Richmond.
 Odex, see Lynn's Prod'ns.
 Odyssey, see CBS Recs.—Columbia.
 Off Spring, see Springboard.
 Ohio, see Ohio Recs.
 Ohiophone, see McKinnon.
 Ohio Recs., PO Box 655, Hudson, Ohio 44236. Tel: (216) 653-8295. Pres.: Ethel P. Delaney; Country A&R: Russell T. Delaney.
 L'Oiseau Lyre, see Argo.
 Okeh, see CBS Recs.—Epic.
 Okolehao, see Hawaiian-American.
 Oldfield, see Lebbey.
 The Old Masters, Box 76082, Los Angeles, Calif. 90005. Contact: Max Abrams.
 Old Sound, see Record Rendezvous.
 Old Timey, see Arhoolie.
 Olulu, see Hawaiian-American.
 Olympic, see Nina.
 Omaha, see Discotape.
 Omega, see Discotape.
 One Thousand & One (O-T-O), 210 E. Main, Robstown, Tex. 78380. Tel: (512) 387-1615. Owner: C. H. Forsman.
 Onyx, see Trident.
 Opaline, see Blue Hour.
 Open, see Loadstone & Open.
 Opus One, 212 Lafayette St., New York, N.Y. 10012. Tel: (212) 226-6028. Owner: Max Schubel.
 Int'l rep.: France (Futura).
 Orange, see Discotape.
 Orange Grove, see McKinnon.
 Orange Pekoe, see Carroll Prod'ns.
 Orbis, see Discotape.
 Orbit, see Ray Mack.
 O'Retta, see Daran.
 Original Sound Rec. Co., 7120 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 851-2500. Pres. & Int'l: Art Laboe; Opns. Mgr.: Paul Politi.
 Branch: Palisades Park, N.J., 354 E. Homestead Ave. Zip: 07650. Tel: (201) 941-2323. Rep.: Charlie Peters.
 Labels: Original Sound, Now, Starla.
 Cartridge 8-tr. & cassette: (Owned) Original Sound, Starla self-mfd.
 Int'l reps.: Australia (Festival), France (Vogue), Italy (Durium), Netherlands (Negram), Spain (Hispavox).

Oro, see ESP-Disk.
 Orovox, see Discotape.
 Otao Recs. Co. Int'l Ltd., 214 W. 96 St., New York, N.Y. 10025. Tel: (212) 866-2469. Pres.: L. Raul Bernard; VP: B. Almonte; Promo. & Sales Dir.: J. Figueroa.
 Int'l branches: Dominican Republic, Puerto Rico.
 Labels: (Owned) Colony, ORC; (distributed) Amor, Banny, Coqui, Electrovox, Madrigal.
 Int'l rep: Ecuador (Eduardo Jiralda).
 Outburst, see Mercury.
 Oval, see The Township Group.

Ovation Recs. (div. of Ovation Inc.), 1249 Waukegan Rd., Glenview, Ill. 60025. Tel: (312) 729-7300. Pres., A&R & Int'l: Richard L. Schory; VP: Ronald Steele; Pub. & Adv.: Steve Smith.
 Branches: Los Angeles, Calif., 9255 Sunset Blvd. Zip: 90069. Tel: (213) 278-5199. Nat'l Sales & Mktg. Mgr.: Ray Lawrence—Nashville, Tenn., 1516 16 Ave. S. Zip: 37212. Tel: (615) 383-6693. Mgr.: Henry Strzelecki.
 Cartridge 8-tr., cassette & open reel licensed to Ampex.
 Int'l reps.: Australia (EMI), Denmark (Nordisk Polyphon), Finland (Finlevy), Germany (Teldec), Mexico (Tizoc), Netherlands (CNR), New Zealand (His Master's Voice), Norway (Nor-Disc), Singapore (Decca), South Africa (Gallo), Spain (Talar), Sweden (Telefunken), Switzerland (Barclay Suisse).
 Overtone Recs., 216 Stratford St., Syracuse, N.Y. 14210. Tel: (315) 472-5644. Owner: Richard C. Burns.
 Owl Recs. (div. of Thorne Films Inc.), 1229 University Ave., Boulder, Colo. 80302. Tel: (303) 443-4480. Pres.: Dr. Oakleigh Thorne II; Mktg. Dir.: Robert Ellis; Mktg. Ass't: Mary Kay Opick; Opns. Mgr.: Beverly Barday.
 Owl Recs., 3759 Main St., Atlanta, Ga. 30337. Tel: (404) 762-8778. Pres.: James F. Brannon Jr.; VP: John W. Duncan Jr.
 Labels: Owl, New Horizon.
 Oxala Recs., 805 Grand Ave., Spring Valley, Calif. 92077. Tel: (714) 465-7462. Owner: S. Leo Reis.
 Oxford, see Tioga.
 Ozark, see Discotape.

P

P A Ent's. Inc., PO Box 3857, Merchandise Mart, Zip: 60654; 175 E. Delaware Pl., Suite 6007, Chicago, Ill. 60611. Tel: (312) 375-4847, 664-7736. Pres., Sales, Mktg. & Pub.: A. A. Pappas; VP, A&R: N. M. Krokidas; Adv. & Promo.: Bill Demis; Int'l: James Stoyhoff.
 Labels: PA, Premiere.
 P. I., see Peters Int'l.
 P I P, see Pickwick.
 P K C Prod'ns Inc., 3240A N. Bartlett Ave., Milwaukee, Wis. 53211. Tel: (414) 332-5771. Pres.: Paul Carlson; VP: Phillip Klingler; A&R Dir.: Kyra Klingler; Sales & Mktg. Dir.: Michael Kabb.
 Labels: PKC, Blue Seal.
 P O P, see Carroll Prod'ns.
 P R G, see Performa.
 P S G Rec'g Studio, PO Box 1482, Zip: 78767; 4322A N. Lamar, Austin, Tex. 78756. Tel: (512) 454-5653. Owner: Pedro S. Gutierrez.
 Labels: Estrella, Radiant.
 Pace, see Buddha/Kama Sutra.
 Pacific-American see Hawaiian-American.
 Pacific Avenue, see Universal Promos.
 Pacific Islands Recs. Group, PO Box 38669, Hollywood, Calif. 90038. Tel: (213) 462-9550. Mgr.: L. Tavarra.
 Labels: Bora Bora, Copra, Oceana, Pacific Islands, Rotonga, Samoa, Savaii, South Sea, Suva.
 Page Rec'g Co., 345 Second St., Conemaugh, Pa. 15909. Tel: (814) 539-8117. Owner, A&R, Sales, Mktg. & Tape: Al Page; Pub. & Adv.: Anthony Page.
 Branch: San Diego, Calif., 3769 Promontory. Zip: 92109. Tel: (714) 274-4106. Mgr.: Ernest Page.
 Labels: Page, Aljo, Dub-U, Homespun, Licorice.
 Cartridge 8-tr.: (Owned) Page self-mfd.
 Palladium, see Hideout.
 Palm, see Criterion.
 Palmer, see Dawn Prod'ns.
 Paloma, Calif., see Azteca.
 Paloma, Pa., see St. Clair.
 Palomino Recs. (div. of Hollywood Continental Films), 1532 N. Cahuenga, Hollywood, Calif. 90028. Tel: (213) 465-2424. Pres.: Michael Parkhurst.
 Panart Int'l Inc., 477 W. 27 St., Hialeah, Fla. 33010. Tel: (305) 887-1391. Cable: PANARTREC. Pres.: J. R. Sabat; Gen. Mgr.: Galo Sabat; Tape: Helen S. Martinez.
 Int'l branch: Venezuela.
 Labels: (Owned) Panart; (distributed) Discomoda.
 Cartridge 8-tr. & cassette: (Owned) Panart self-mfd.
 Int'l reps.: Colombia (Fuentes), Dominican Republic (Julio Tonos), Peru (Sica Peruana).
 Pann, see Raven.
 Panorama, Mich., see Hardie W. Daniel.
 Panorama, Wash., see Jerden.
 Panther, see Take 4.
 Pantomime, see Scorpio.
 Panton, see Apon.
 Paragon Prod'ns, 1265 Broadway, New York, N.Y. 10001.
 Labels: Paragon, Record Makers, Ronnie.
 Parallax, see Audio Fidelity.
 Paramount Rec. Mfg. Co., 1314-24 S. Howard St., Philadelphia, Pa. 19147. Tel: (215) 336-7001. Pres.: Sam D. Hodge; VPs: Guy R. Hodge, Lou Decina, Sam D. Hodge Jr., Don Nichols; Gen. Mgr.: A. Spatola.
 Branch: Hollywood, Calif., 6201 Santa Monica Blvd. Zip: 90038. Tel: (213) 466-1101. Sales Mgr.: Al Levine.
 Labels: Astro, Bean, General, Gina, Joed, MBS, Mutual, Wassel.
 Paramount Recs. (div. of Famous Music Corp.—a Gulf + Western Co.), 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel: (212) 337-7000. Pres.: Anthony Martelli; Sales & Mktg.: Gene Block; A&R Dir.: Don Burkheimer; Mdse Dir.: Warner Pagliara; Pub. Dir.: Rick Bolson; Nat'l Promo. Dir.: Gene Weiss; Int'l Dir.: Jack Tessler.
 Branches: Los Angeles, Calif. 6430 Sunset Blvd. Zip: 90028. Tel: (213) 461-4811. A&R Admin.: Ed Mathews; Regional Mktg. Mgr.: Gene Block—Nashville, Tenn., 1605 Hawkins St. Zip: 37203. Tel: (615) 244-6337. A&R Admin.: Jim Fogelson; Nat'l C&W Promo.: Larry Baunach.
 Labels: (Owned) Paramount, Dot; (distributed) Steed.
 Cartridge 8-tr. & cassette: (Owned) Paramount, Dot, self-mfd., (distributed) Steed self-mfd.
 Open reel: (Owned) Paramount licensed to GRT.
 Int'l reps.: Argentina (Sicamericana), Australia (Festival), Belgium (Artone), Brazil (RGE), Canada (Quality), Central America (INDICA in Costa Rica), Colombia (CBS), Denmark (EMI), Finland (EMI), France (Pathe-Marconi), Germany (Electrola), Greece (Greek Phonograph Rec. House), Hong Kong (Cosdel), India (Gramophone), Italy (Ricordi), Israel (Eastronics), Japan (Cosdel), Lebanon (EMI), Luxembourg (Artone in Belgium), Mexico (RCA), Netherlands (Negram-Delta), New Zealand (Festival), Nigeria (EMI), Norway (EMI), Pakistan (Gramophone in India), Philippines (Mico), Portugal (Radio Triunfo), Singapore (Cosdel), South Africa (Trutone), Sweden (EMI), Switzerland (EMI), Spain (Hispanvox), UK (EMI), Uruguay (Sicamericana in Argentina), West Indies (Record Specialists in Jamaica). SEE ADVERTISE-
 MENT
 Park Grand, see Camaro.
 Parnaso Recs. Co. Inc., 718 10 Ave., New York, N.Y. 10019. Tel: (212) 489-8630. Pres.: Roger Lopez; VP: Maria Lopez; Promo. Mgr.: Mario Oliverio.
 Labels: Parnaso, Skipper, Zzelesta.
 Farrot, see London Recs.
 Parr-X Corp., 1618 N. Broad St., Philadelphia, Pa. Zip: 19121. Tel: (215) 30-2825. Pres.: Frank Virtue; Sec'y-Treas.: Mary Virtue; A&R Dir.: John Stiles; Classical A&R Dir.: Mary Ann Virtue; Sales & Mktg. Dir.: Charlie Fach; Pub. Dir.: Jobie Gooding; Adv. Dir.: Lou Lubo; Promo.: Bernie Bennick.
 Labels: Virtue (distributed by Mercury), Fayette.
 Parthenon Recs., 815 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 255-6535. Pres.: Benny Joy.
 Part III, see CapCity.
 Pathways of Sound Inc., 102 Mount Auburn St., Cambridge, Mass. 02138. Tel: (617) 354-6190. Pres.: Joe Berk.
 Labels: Pathways of Sound, Credo.
 Patio, see Audiofax.
 Patriot, see Di Bella.
 Paula, see Jewel.
 Pax, see Fred Arthur.
 Peace, Tex., see Texas Sound.
 Peace Rec'g Inc., 2359 E. Grand River, Williamston, Mich. 48895. Tel: (517) 655-3842. Pres.: Ed Farhat Jr.; VP: Ed Farhat Sr.
 Peachtree, see Mercury.
 Peacock, see Duke/Peacock, Peacock Div.
 Peak, Minn., see Metrobeat.
 Peak Recs. (div. of Stage 3 Sound Prod'ns), 12 E. 39, Kansas City, Mo. 64111. Tel: (816) 531-1375. Pres.: Don Warnock; Gen. Mgr.: Clara Warnock.
 Pearce, see Cavern Sound.
 Pee Gee, see Camaro.
 Pee Paw, see Andrew Jackson listed under J.
 Peerless, see Musical Recs.
 Peermont, see Heads Up.
 Peer-Southern Prod'ns Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) CO 5-3910. Pres.: Mrs. Monique J. Peer; VP: Ralph Peer II.
 Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip: 90028. Tel: (213) HO 9-1667—Miami, Fla., Northeast Airlines Bldg., Rm. 1409, 150 SE Second Ave. Tel: (305) 358-1488. Mgr.: Augusto Monsalve—Nashville, Tenn., 1819 Broadway 2nd fl. Zip: 37203. Tel: (615) 327-0759. Int'l branch: England.
 Labels: Peer-Southern, Discos Monica, Southern Library of Rec'd Music, Spark.
 Pelican Recs., 231 23 St., Santa Monica, Calif. 90402. Tel: (213) 393-1045. Pres. & A&R: Al Stoffel Jr.; VP, Sales, Pub. & Promo.: James Ashton.
 Perdulum, see Harley Hatcher.
 Pennant, see Rem.
 Penny, see Jim Hall.
 Pentagon, see Schmitt-Douglas & Viva.
 Penthouse, see Performa.
 Pepper Tree, see Advance.
 Perception Recs. (sub. of Perception Ventures, Inc.), 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 765-9690. Pres.: Terry Phillips; Exec. VP Mktg.: Boo Frazier; VP Creative Opns.: Jimmy Curtiss; Promo. Dir.: Jeannie Brittan.
 Labels: (Owned) Perception, Today; (distributed) Dwarf, Red Bullet.
 Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Perception, Today licensed to Ampex; (distributed) Dwarf, Red Bullet licensed to Ampex. (SEE ADVERTISEMENT)
 Perfo, see Performa.

Performa Rec. Group Inc., 1727 E. 92 St., Chicago, Ill. 60617. Tel: (312) 734-8349. Pres.: Gene Smith; Exec. VP: Doug Schell; A&R Dir.: James Watkins; Sales Dir.: Len Sartin; Pub. Dir.: J. Herbert King; Adv. Dir.: Willie Horton.
Branch: Los Angeles, Calif., 1327 Hauser. Zip: 90019. Tel: (213) 936-2377. West Coast & Nat'l Promo. Dir.: Clynell Jackson Jr.; West Coast Promo.: Leonard Harris.
Labels: Fipi, Jugg, PRG, Penthouse, Perfo, Shell.

Period, see Everest.

Periscope Recs., 129 Bishop St., Brockton, Mass. 02402. Tel: (617) 588-6348. Cable: PERIREC. Pres., Pub., Promo. & Int'l: Edward M. Hurvitz; A&R: Ed Michaels; Sales, Mktg. & Adv.: Linda S. Berman.
Labels: Periscope, Streke.

Petri, see ALA.

Personal Achievement, see Knight Education.

Peter Pan, see Ambassador.

Peter Rabbit, see Alshire Int'l.

Peters Int'l Inc., 600 Eighth Ave., New York, N.Y. 10018. Tel: (212) 524-4020. Cable: PETOURS. Pres.: Chris Peters; Gen. Mgr.: James C. Banthos; A&R Mgr.: Robert H. Reid; Sales Mgr.: Irving Cherne. (See Record & Tape Wholesalers sections for imported product).
Label: P.I.
Cartridge 8-tr. & cassette: (Owned) P.I. self-mfd. (SEE ADVERTISEMENT)

Pet-Rat, see Record Rendezvous.

Pharaoh Recs., PO Box 969, McAllen, Tex. 78501. Tel: (512) MU 6-0791. Pres.: James Nicholls. phase 4 stereo, see London Recs.

Philadelphia Int'l Recs., 250 S. Broad St., Philadelphia, Pa. 19102. Tel: (215) KI 5-6490.

Pres.: Kenny Gamble; VP: Leon Huff; Admin. VP: Earl Shelton; Sales & Promo.: Joe Medlin. (Distributed by CBS Recs.—Epic).

Philips, see Mercury.

Phil-L.A. of Soul, see Jamie/Cuyden.

Philles Recs. Inc., 9130 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-8661. Pres.: Phil Spector.

Philly Groove, see Bell Recs.

Piccadilly, see Jerden.

Pickwick Int'l USA, 8-16 43 Ave., Long Island City, N.Y. 11101. Tel: (212) EM 1-8811. Cable: PICKSACOR. Chm.: Cy Leslie; Pres.: Ira L. Moss; VP Creative Servs.: Frank Daniel; VP Opts.: David Goldstein; A&R Dir.: Bugs Bower; Mktg. Dir.: Rich Lionetti; Int'l: Fred Baron.
Branches: Hollywood, Calif., 949 N. Orange Dr. Zip: 90038. Tel: (213) 654-4430. VP: Dave Brown.
Int'l branches: Canada, England.

Labels: Allegro, Cricket, Design, Douglas, Happy Time, Hilltop, Instant Learning Series, PIP, Pickwick/33, Playhour, Rapid Language, Showcase.

Cartridge 8-tr. & cassette: (Owned) Pickwick, PIP, Hilltop self-mfd.

Pickwick/33, see Pickwick Int'l.

Piece, see Wasp.

Piglet, see Hogfat.

Pike Recs., 3806 Pasadena St., Bakersfield, Calif. 93306. Tel: (805) 871-3278. Pres.: Leon Hart.
Labels: Millie, Pike, Windsor.

Pilgrim Recs. Inc., 1354 E. 83 St., Brooklyn, N.Y. 11236. Tel: (212) RN 3-2595/4252. Pres.: Alan Parker; VP: H. J. Parker; Exec. Prod'r: Rod Hausen.

Pine Tree, see Melody.

Pinnacle, 5358 S. Wells St., Chicago, Ill. 60609. Tel: (312) WA 4-2974. Pres.: Franz Jackson.

Pin Point, see Big Deal.

Pioneer Rec. Sales Inc., 701 Seventh Ave., New York, N.Y. 10036. Tel: (212) JU 6-7260. Pres.: Moses Asch.

Labels: Asch, Broadsides, RBF.

Int'l reps: Belgium (Schott Freres), Denmark (Dansk), France (Chant du Monde), Germany (Electrola), Netherlands (Basart), Norway (31. Olav), Sweden (Sonet), UK (Transatlantic).

Pioniyo, see Evolve.

Pi Recs., 127 Phoenix Village, Fort Smith, Ark. 72901. Tel: (501) 646-7889. Pres.: Roy J. Morris.

Pirouette, see Record Club of America.

Pitch, see Gusman.

Plaid, see Boddie.

Plantation, see Shelby Singleton.

Platinum Recs. Inc. (div. of The Music Factory), 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 635-9411. Pres. & A&R: Bob Archibald; VP: Dorothy Peshkin; Music Dir.: Eddie Jacobs.

Plato Recs. Inc., 1269 Pike St., Milton, W. Va. 25541. Tel: (304) 743-3311. Pres.: Patrick Wisman.

Playtup, see Laurie.

Playette Corp., 301 East Shore Rd., Great Neck, N.Y. 11023. Tel: (516) 487-3064. Pres.: Sidney A. Evans.

Labels: GMS-Disc, Playette.

Cassette & open reel: (Owned) GMS self-mfd.; (distributed) Festival, Visaphon self-mfd.

Playhour, see Pickwick.

Playhouse Recs., 60 Fremont Pl., Los Angeles, Calif. 90005. Tel: (213) WE 4-1863, WE 5-4654. Owners: Jim Copp, Ed Brown.

Pleason Recs., 1727 Roanoke Ave., Sacramento, Calif. 95838. Tel: (916) 925-4886. Owner: Jerry Parker.

Pleasure Time, see Allandale.

Pliant, see Vantage.

Poison Ring Recs., Inc., 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010. Pres. & A&R: Thomas J. Cavalier; VPs: William E. Lobb, Earl D. Faber; Ass't VP & A&R: Peter J. Levin; Nat'l Sales & Promo. Dir.: Richard Colanzi; Adv. Mgr.: Patricia A. Fox.
Labels: Poison Ring, Gentle.
Int'l reps: Canada (Polydor), UK (Major Minor).

Police, see Metrobeat.

Polka Dot, see Cuca.

Polkaland, see Artists Life.

Polka Tone, see Jay Jay.

Polka Towne, 23 Marian Ln., Jericho, L.I., N.Y. 11753. Tel: (516) 822-3198. Contact: Teresa Zapolska.

Branch: Westbury, N.Y., 211 Post Ave. Zip: 11590.

Polly Recs. Inc., 4542 Live Oak, Mesquite, Tex. 75149. Tel: (214) BR 9-0635. Pres.: J. A. Ballthrop.

Pollyvox, 369 15 St., Norwood, N.J. 07648. Gen. Mgr.: John Vrolyk; Assoc.: John S. Lind.

Polydor Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 245-0600. Pres.: Jerry Schoenbaum;

Treas.: Bernard Steiner; A&R & Creative Servs. Dir.: Jon Sagen; Classical A&R Dir.: Thomas W. Mowrey; A&R Admin.: Barbara Davies; Polydor Nat'l Sales Mgr.: Irving Trencher; Classical Div. Nat'l Sales Mgr.: Sidney Love; Pub. Dir.: Lloyd Gellassen; Nat'l Promo. Dir.: Charles Johnson; Adv. & Mdsq. Dir.: Spence Berland; Int'l Liaison Mgr.: Chris Whent. (Also see International Music Consultants).

Branch: Los Angeles, Calif., 8733 Sunset Blvd. Zip: 90069. Tel: (213) 657-7750. West Coast Sales Mgr.: Mark Cohen; West Coast Promo. Mgr.: Chris Crist.

Labels: (Owned) Polydor; (distributed) Deutsche Grammophon (DGG), Archive, Helidor, Spring, Event, Sire, Blue Horizon.

Cartridge 8-tr. & cassette: (Owned) Polydor self-mfd.; (distributed) DGG, Archive, Spring, Event, Sire, Blue Horizon. self-mfd.

Open reel: (Owned) Polydor licensed to Ampex; (distributed) Archive, DGG licensed to Ampex. (SEE ADVERTISEMENT)

Polyphon, see Polyphonwerke.

Polyphonwerke Aktiengesellschaft, PO Box 124, Bedford Hills, N.Y. 10507. Tel: (914) 666-5287.

Dir.: Olga Jirakova; Co-ord.: Karel B. Weiss.
Labels: (Owned) Polyphon; (distributed) Supraphon.

Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Polyphon self-mfd. (distributed by Ultra-Phone).

continued on page 56

WE IS THE HOUSE OF SOUL COMEDY

THE SOUL COMEDY HITS ARE ON LAFF

- A130 SEXMOUTH/Leroy Daniels
- A131 2 OR 3 TIMES A DAY/Skillet & Leroy
- A140 THAT AIN'T MY FINGER/Moreland & Livingood
- A141 BURGLAR IN THE BEDROOM/Skillet & Leroy
- A142 MUTHA IS HALF A WORD/LaWanda
- A143 THAT'S MY WIFE/Potts & Panzy
- A144 BIG DEAD DICK/Skillet & Leroy
- A145 PRAY TO BOOTY/Booty Green
- A146 "CRAPS" AFTER HOURS/Richard Pryor
- A147 BROTHER EATMORE & SISTER FULLBOSOM/Cha-Cha Hogan
- A148 HEALTHY, SEXLESS & SINGLE/Norma Miller
- A149 THE GOODLY SOUL/Skillet & Leroy
- A151 DYNAMITE/Dynamite



4101 WEST JEFFERSON BOULEVARD / LOS ANGELES, CALIFORNIA 90016

Jesus
Records...



Folk, Soul, Rock, Gospel

The Armageddon Experience, Arthur Blessitt, The Eternal Rush, The Sound Foundation, The Unknown Quantity, Jimmy Owens, The New Folk, The Committee, Dino, The Voices Of Jerusalem, Tom Keene, The Spectrums, The Varsity, The Wedgwood, The Forerunners, Justin Time, Richard Wurmbbrand, The Sojourners, The Victors, The New Light Singers.

Send for catalog.

CREATIVE SOUND,
9000 Sunset, Hollywood, California 90069

TOP SELLING LATIN AMERICAN RECORDS

Full Line of 8 Track Tape
Mono & Stereo
Full Line of Cassette Tapes

ANSONIA
802 Columbus Ave.
New York, N.Y. 10025
Tel. (212) UN 5-2121

continued

Polyvox, see Vox Prod'ns.
Pompeii Rec. & Publ'g Co., 2539 Cedar Springs Rd., Dallas, Tex. 75201. Tel: (214) 741-6891. Bd. Chm. & Pres.: Pat Morgan; A&R Dir.: Paul Kirk.
Labels: Pompeii, Vesuvius, Dallasound, Turtle Creek.
Cartridge 4-tr., 8-tr. & cassette: (Owned) Pompeii licensed to Ampex.
Ponce, see Met Richmond.
Poppy Recs., 551 Fifth Ave., Suite 2323, New York, N.Y. 10017. Tel: (212) 876-2431. Pres.: W. Kevin Eggers. (Distributed by United Artists).
Cartridge 8-tr., cassette & open reel: self-mfd.
Carl D. Potnick Performing Arts Ents., PO Box 21064, Philadelphia, Pa. 19114. Tel: (215) 329-8300. Pres. & Exec. Prod'r: Carl D. Potnick; VP: Michael J. Asbell.
Label: Celeen.
Power, see Ambassador.
Power House Recs., 7405 Crissman, Utica, Mich. 48087. Tel: (313) 731-8277. Owner: Johnny Powers.
Labels: Del-Von, Power House.
Praise, 15589 Freed St. SE, Minerva, Ohio 44657. Tel: (216) 868-4840. Pres.: Dr. J. Maas.
Int'l branch: Canada.
Labels: Praise, Joyous Melodies.
Premier Albums (div. of Premco Inds. Inc.), 10 W. 66 St., New York, N.Y. 10023. Tel: (212) 595-4000. Pres.: Phil Landwehr; VP & Sec'y-Treas.: Michael Javits; VP Opns.: George Kurtz; VP Tape & Mktg. Dir.: Jeff Toffler.
Int'l branch: Canada.
Labels: Premier, Baronet, Coronet, Directional Sound, Spin-O-Rama, Twinkle.
Cartridge 8-tr.: (Owned) Premier self-mfd.
Premire, see PA.
Prestige Recs. Inc., 203 S. Washington Ave., Bergenfield, N.J. 07621. Tel: (201) 384-6900. Pres. & Sales Mgr.: Bob Weinstock; VP Creative Activities: Don Schlitten; Jazz A&R, Pub., Adv. & Tape: Bob Porter; Promo.: Herb Holland.
Cartridge 8-tr. & cassette: licensed to Livingston.
Int'l reps.: Austria (MPS), Belgium (MPS), Germany (MPS), Hong Kong (Cosdel), Indonesia (Cosdel), Italy (MPS), Japan (Cosdel), Luxembourg (MPS), Malaya (Cosdel), Philippines (Cosdel), Singapore (Cosdel), South Korea (Cosdel), South Vietnam (Cosdel), Thailand (Cosdel).
Pretty Girl, see Camaro.
Preview, 604 Alta Dr., Beverly Hills, Calif. 90210. Tel: (213) 275-6768. Pres.: Joe Moshay.
Pride, see Starday-King.

Prime, see Style.
Prince, Mo., see Joe Keene.
Prince, Calif., see Criterion.
Princess, see Queen of the West & New England.
Prix, see Harmonic Sounds.
Prize-Jems Recs. (div. of Jem Entertainment Corp.), 1516 Hawkins St., Nashville, Tenn. 37203. Tel: (615) 254-8859. Pres., Country A&R, Sales & Mktg.: Joe Gibson; Pop A&R: Ben Hall; Pub.: Adv. & Promo.: Betty Gibson; Sec'y-Treas.: Elwood Mendenhall.
Labels: (Owned) Prize, Jem; (distributed) Ace of Hearts, Blue Creek, Show Biz.
Pro-Arte, see Spanish Music Center.
Probe, see ABC/Dunhill—Grand Award.
Process, see Country Star.
Proclaim, see Nashville Rec'g.
Producciones Fermata, see Fermata.
Professional Programming/East, 9701 SW 77 Terr., Miami, Fla. 33143. Tel: (305) 261-4940. Pres.: Robert R. Harris; Gen. Mgr.: Dick Starr.
Branch: San Francisco, Calif., Professional Programming/West, 145 Naglee Ave. Zip: 94112. Tel: (405) 585-2315. Sales Mgr.: Gary Schaffer.
Label: Starr.
Progressive Soul, see Hardie W. Daniel.
Progresso, see Met Richmond.
Project 3, see The Total Sound.
Prominent, see Met Richmond.
Pro Musica Recs., 900 Lake Shore Dr., Chicago, Ill. 60611. Tel: (312) 944-3897. Prod'r: Nina M. Minchin; Sales: G. N. Minchin.
Pronit, see Melodia.
Prophecy Recs. (div. of Landers-Roberts Inc.), 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 273-5050. Pres.: Michael R. Shapiro; VP: Hal Landers; Gen. Mgr.: Don Altfeld; Creative Servs. Dir.: Bobby Roberts; Mdsq. & Sales Dir.: Tim Lane. (Distributed by Atlantic, Atco Div.)
Cartridge 8-tr., quad-8, cassette & open reel: licensed to Ampex.
Prospect, N.Y., see Met Richmond.
Prospect Recs., PO Box 157, 1469 Irving, Rahway, N.J. 07065. Tel: (201) 382-5888. Pres.: Ronald M. Higgins; Opns. Mgr.: Bob Keeton.
Protone Music, 6478 Santa Monica Blvd., Hollywood, Calif. 90038. Tel: (213) 462-9884. Partner & Pop A&R: James Welton; Partner & Classical A&R: Jane Courtland; Tape Mgr.: John Hey.
Labels: Protone, Cornuto, Recotape.
Open reel: (Owned) Protone, Cornuto, Recotape self-mfd.
Proverb/Gospel Corner, 5328 S. Central Ave., Los Angeles, Calif. 90011. Tel: (213) AD 1-9261. Pres.: S.C. Henderson; A&R: Duke Henderson; Pub. Mgr.: Horace Jones; Adv. Mgr.: Ernestine Artry; Promo. Mgr.: A.L. Brown.
Labels: Proverb, Gospel Corner.
Psalms, see Cuca.
Psycephonic, see Record Rendezvous.
Pzazz, see Gayten.

Q

Quad, see MGM.
Quadran Rec. Co., 101 Ollie St., Atlanta, Ga. 30314. Tel: (404) 523-1963. Co-owner & A&R Supervisor: Jock Taylor; Co-owner & Sales Dir.: Kent Williams; Co-owner: Ronald Campbell; Adv. Mgr.: Ronald Cargile; Field Promos. Dir.: Clarence Ross.
Quaker City, see Dee.
Quality, see Thomas J. Valentino.
Queen of the West Prod'ns, Box 192, Rt. 3, Lebanon, Ore. 97355. Pres.: Dorothy Mann.
Labels: (Owned) Princess; (distributed) New England.
Cassette: (Owned) Princess self-mfd.
Queen Vee, see Spivey.
Quicka, see Met Richmond.

R

R A K, see CBS Recs.—Epic.
R A P, see Creative Sound.
R B F, see Pioneer.
R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 586-3000. Pres.: Rocco Laginestra; VP, Comm'l Opns.: Mort Hoffman; VP, Rec. Opns. & C&W Music: Harry Jenkins; VP, Planning: Irwin Tarr; VP, Rock Music: Dennis Katz; VP, Mktg.: William Walsh; Classical Music Dir.: Peter Munves; Pop Music Dir.: Manny Kellem; Public Affairs Mgr.: Herb Helman; Adv. Mgr.: Bill Lucas; Tape Mdsq. Mgr.: Ed Walker; Tape Sales Mgr.: Gene Settler; Int'l Mktg. Mgr.: Jim Bailey.
Branches: Hollywood, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171. Pop A&R Mgr.: Joe Reisman; West Coast Rock Music Mgr.: Dick Moreland—Nashville, Tenn., 806 17 Ave. S. Zip: 37203. Tel: (615) 244-9880. VP & Mgr.: Chet Atkins.
Int'l branches: Argentina, Australia, Brazil, Canada, Chile, England, France, Italy, Mexico, Spain.
Labels: (Owned) Victor, Red Seal, Camden, Victrola, Neon; (distributed) Gregar, Kirshner, Poppy.
Cartridge 8-tr.: (Owned) Victor, Red Seal, Camden, Victrola self-mfd.; (distributed) Gregar, Kirshner, Poppy self-mfd.
Quad-8 & cassette: (Owned) Victor, Red Seal

Go Golden

GOLDEN RECORDS

NEW

ABBOTT

ARDEN

CATALYST

GOLDEN RECORDS
a division of A.A. Records, Inc.
250 West 57 Street, New York, N.Y. 10019

self-mfd.; (distributed) Gregar, Kirshner, Poppy self-mfd.

Open reel: (Owned) Victor, Red Seal, Camden self-mfd.; (distributed) Gregar, Kirshner, Poppy self-mfd.

Int'l reps.: Austria (Musica), Belgium (Inelco), Bolivia (Prodiscos), Central America (DICESA in El Salvador), Colombia (Sonolux), Denmark (Hede Nielsen), Finland (Discophon), Germany (Teldec), Greece (Greece Phonograph Rec. House), Hong Kong (Cosdel), India (Gramophone), Israel (Eastronics), Jamaica (Federal), Japan (Victor), Netherlands (Inelco), New Zealand (Radio Corp. of New Zealand), Norway (Nera), Peru (Fabricantes Technicos), Philippines (Filipinas), Portugal (Telectra), Puerto Rico (Kelvinator Sales), Singapore (Cosdel), South Africa (Teal), Sweden (Electra), Switzerland (Musikvertrieb), Trinidad (International Rec'g), Turkey (Melodi), Uruguay (APSA), Venezuela (Antor). (SEE ADVERTISE-MENT)

R C I Prod'ns & Promos., 4 William St., Elmsford, N.Y. 10523. Tel: (914) 592-7983. Owner & PR: Ronnie Carpenter; Gen. Mgr.: Ray Roberts. Labels: RCI, Aster, Blue Chip, New Star.

R C M, see Rivera.

R C P, see California Artists.

R D True-tone, 1835 Mound St., Springfield, Ohio 45505. Tel: (513) 325-1778. Owner: Richard D. Durrant.

R F T, see Rik Tinory.

R G E, see Fermata.

R I P, see Rare Bird.

R-Jay Ents., PO Box 3581, Des Moines, Iowa 50322. Tel: (515) 276-7176, 288-8509. Pres.: Gene Varian Jr.; VP: Steve Plym. Labels: (Owned) ssExx; (distributed) Grant.

R-K, see Dee-Bee.

R M C, see Rangel.

R M P, see Radio Music Prod'ns.

R M S, 4327 S. Sacramento, Chicago, Ill. 60632. Tel: (312) LA 3-3914. Pres.: R. M. Semerak. Labels: RMS, Mickey Ricky. Int'l reps.: Canada (RCA), Japan (Toshiba), UK (EMI).

R 'n B, see National.

R P I, see Raydar.

R R C, see Recordland.

R R G, see Roker.

R & R Recs. Inc., 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) PL 7-3638. Pres.: Rena L. Feeney; Exec. VP: Mel C. Kessler; VP, A&R, Sales & Mktg.: Seth R. Greenky; Sec'y-Treas.: Phil Seitz. Int'l reps.: Brazil (Campeao, Joda).

R T P, see Rik Tinory.

R X, see Jaysina.

Raccoon, see Warner Bros.

Racer, see Music Inds.

Radiant, Calif., see SF.

Radiant, Tex., see PSG.

Radio Music Prod'ns, 600 Ridgewood Ave., Brooklyn, N.Y. 11208. Tel: (212) MI 7-9745. Owner: Stephen Benjak. Label: RMP.

Radnor Recs. Inc., 309 S. Broad St., Philadelphia, Pa. 19107. Tel: (215) KI 6-6706. Pres.: Anthony A. Martino. Labels: Radnor, Knothole.

Rae-Ann Recs. Co., 6640 Gardena Ave., Long Beach, Calif. 90805. Tel: (213) 442-4890. Owners: Ray & Sarah Ann Warner.

Rae-Cox Recs., 1674 Broadway, Suite 908, New York, N.Y. 10019. Tel: (212) 586-9406. Pres.: Theodore McRae; A&R: William Gray. Labels: Rae-Cox, Enrica.

Raglan, see Arhoolie.

Rain, see Bell Recs.

Rainstar, see McDowell.

Ralbar Prod'ns, 915 Queen St., Pottstown, Pa. 19464. Tel: (215) 323-3336. Pres. & Exec. Prod'r: A. Alan Boito; Gen. Mgr.: Evadna Brosius; Mktg. Mgr.: F. Bellweather. Label: Ralbar.

Affiliated firm: Vantage Recs.

Ralcel, see Celeste Rec.

Rally, see Ralph's.

Ralph's Radio Music, PO Box 127, Demorest, Ga. 30535. Tel: (404) 723-3884. Owner & Pres.: Ralph Raper; Sales & Mktg.: Bernice Raper; Pub.: Franklin M. Raper; Tape Mgr.: Brenda Raper. Labels: Ralph's, Country Gems, Country Jubilee, Country Time, Gospel Gems, Gospel Jubilee, Gospel Time, Rally, Sunlite, Zip Code. Cartridge 8-tr.: (Owned) Country Jubilee, Gospel Jubilee, Rally, Sunlite self-mfd.

Ralston, see Apco.

Rama, see Roulette.

Rama-Rama, see Hy Mizrahi.

Ramco, see Audio Rec's of Arizona.

Rampart, see Gordo.

Rane/Supreme/Detroit, 677 Newbury St., Springfield, Mass. 01104. Tel: (413) RE 4-3376. Owner: Mark Lee Woods; A&R: Gil George.

Rangel Music Co. Inc., 809 Fredericksburg Rd., San Antonio, Tex. 78201. Tel: (512) 735-6111. Pres. & Int'l: Manuel Rangel Sr.; VP: Manuel Rangel Jr.; Sec'y-Treas.: Isabel H. Rangel. Labels: Corona, Rival, RMC.

Ranger Recs., 5445 Hillier Dr., Clio, Mich. 48420. Tel: (313) 686-0189. Contact: Forrest Green. Labels: Ranger, FGS.

Ranwood Recs. Inc. (sub. of Ranwood Int'l Inc.), 9034 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-7222. Pres. & A&R Dir.: Randolph C. Wood; Exec. VP: Mrs. Christine Hamilton;

VP, Tape & Gen. Mgr.: Larry Welk.

Cartridge 8-tr., quad-8, cassette & open reel licensed to GRT.

Int'l reps.: Australia (Festival), Austria (London in USA), Brazil (Fermata), Canada (Quality), Germany (London in USA), Hong Kong (Cosdel), Italy (Ricordi), Japan (Cosdel), Netherlands (Iramac), New Zealand (Festival in Australia), Philippines (Mareco), Scandinavia (Moerks in Denmark), Singapore (Cosdel), South Africa (Trutone), South America (Fermata in Brazil), Switzerland (London in USA), UK (London in USA), West Indies (Lee Ents.).

Rapid Language, see Pickwick.

Rare Bird Recs. Inc., Box 8, Dyker Heights, N.Y. 11228. Tel: (212) JU 6-3700, 372-8194. Pres.: Andrew LaValle; VP: Tony Vollar; Sales & Mktg.: Anthony Tabbita; Pub.: Joan Dry; Promo.: Al Greenberg. Labels: (Owned) Rare Bird, Capsule, Driftwood; (distributed) Blue Jay, RIP, Triangle. Branch: Brooklyn, N.Y., 2226 Bath Ave. Zip: 11214. Tel: (212) 372-8194.

Rare Earth, see Motown.

Rarotonga, see Pacific Islands.

Rave, see Artists Life.

Raven Recs., 5930 Vista Ave., Sacramento, Calif. 95824. Tel: (916) 422-5838. Pres., Sales, Mktg., Pub., Adv. & Promo.: William B. Moore; Country & Pop A&R Mgr.: Jimmy Fox. Labels: Raven, Pann.

Raw, see JDM.

Rawson, see Reon.

Ray, see Frankie.

Raydar Prod'ns Inc., Walker Hill, Waverly, N.Y. 14892. Tel: (607) 565-9926. Pres. & A&R: Ray BonGiorno; VP: Frank Montesanti; A&R: Bruce Vanderpool; Sales & Mktg.: Dale Walborn. Labels: RPI, Toy.

Ray Peck Prod'ns, see Kiderian.

Razorback of Arkansas, 4917 W. 28 St., Little Rock, Ark. 72204. Tel: (501) 664-5163. Pres.: Bobby Crafford.

The Reader's Digest Ass'n Inc., PO Box 235, Pleasantville, N.Y. 10570. Tel: (914) RO 9-7000. Sales Mgr.: Franklin H. Nichols Jr.; Deputy Dir. for Books & Recs.: T. R. Esencourt. Int'l branch: England.

Reading, see McKinnon.

Real McCoy, see Jim McCoy.

Real Recs. Inc., 34 Greene St., New York, N.Y. 10013. Tel: (212) 966-6623. A&R, Treas., Adv. & Promo.: J. C. Chalem; A&R, Sec'y, Sales & Mktg.: Robert Friedman; Pub.: Henry Krieger.

Rebel, PO Box 246, Mount Rainier, Md. 20822; 5408 20 Ave., Hyattsville, Md. 20782. Tel: (301) 927-0010. Pres.: C. R. Freeland. Labels: Rebel, Zap. Cartridge 8-tr.: (Owned) Rebel, Zap. Int'l reps.: Canada (Musimart), Japan (King).

Recital Recs., 4640 E. Lewis Ave., Phoenix, Ariz. 85008. Tel: (602) 959-2076. Owner: L. John Twiford.

Reco-Flex, see Vantage.

Record Club of America, Box 22, York, Pa. 17405. Tel: (717) 266-3601. Pres.: Sigmund Friedman; VP: Mark Lewis. Branch: New York, N.Y., Copley Rec. Prod'ns Inc., 475 Park Ave. S. Zip: 10016. Tel: (212) 679-1434. Mdsq. Mgr.: Judith Pollack; Adv. Mgr.: Lance Barash; Sales & Promo. Mgr.: Warren Link. Labels: Baroque, Pirouette, Yorkshire.

Record Collectors Guild Inc., 507 Fifth Ave., New York, N.Y. 10017. Tel: (212) 697-5895. Contact: Mrs. H. Stambler. Labels: Archives Limited Eds., Collectors Guild, Gryphon.

Recorded Treasures Inc., PO Box 1278, North Hollywood, Calif. 91604. Tel: (213) 763-3173. Pres.: Walter S. Heebner. Label: The Welte Legacy. Cartridge 8-tr., cassette & open reel: (Owned) The Welte Legacy licensed to Amplex.

Recordgraph, see Kiderian.

Record Guild of America, 170 Central Ave., Farmingdale, L.I., N.Y. 11735. Tel: (516) 293-5358. Pres. & Sales Mgr.: David Shichman. Labels: Audio Guild, Bomba Roja, Simon Says. Cartridge 8-tr. & cassette: (Owned) Simon Says self-mfd.

Recordland Rec. Corp., PO Box 176, Monsey, N.Y. 10952. Tel: (914) 352-7516. Pres.: Wilbert Simkowitz; Exec. VP: Edward Kaplan; Gen. Mgr.: Sy Kaplan. Labels: Recordland, RRC.

Record Makers, see Paragon.

Record Rendezvous Inc., 134 S. 20 St., Philadelphia, Pa. 19103. Tel: (215) LO 7-9424/9261. Pres.: Edward R. Marcus; Gen. Mgr., Sales & Mktg.: Cinnie Tearson; Pub. Dir.: Jo Ann Small; Nat'l Promo. Dir.: R. Richard, Adv. & Promo. Dir.: Benjamin Thau. Labels: (Owned) Rendezvous Gemini, MVH, Old Sound, Pet-Rat, Psychophonic, Rockin' Richie; (distributes) Scorpio.

Recotape, see Protone.

Red Bull, see Perception.

Red Fox, see Skyway.

Red Lion Prod'ns Ltd., see Mainstream.

Red-Lite, see De-Lite.

Redondo, see Trend.

Red Onion Recs., PO Box 366, Dayton, Ohio 45401. Tel: (513) 222-1411. Pres.: Gene Mayl.

Red Seal, see RCA.

Red-Wing, see Dawn Prod'ns.

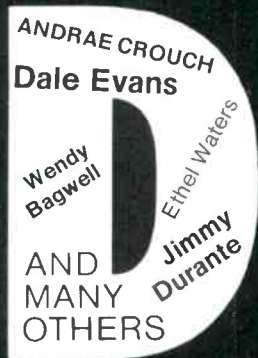
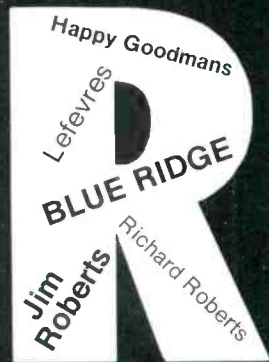
GENERAL AMERICAN RECORDS INC

In seventy-one and seventy-two, you should probably watch Cincinnati a little closer because g. a. r. is getting hotter and hotter each day.

If you are a little bit like the folk at g. a. r., you want to know what's happening, so write us or call us or better yet, buy one of our records or tapes.

35 EAST SEVENTH STREET
 CINCINNATI, OHIO 45202
 TELEPHONE: 513-651-2717

continued on page 58



WORD RECORDS

P. O. BOX 1790 WACO, TEXAS 76703

WRITE OR PHONE FOR COMPLETE CATALOG
817/772-7650

IN CANADA:

WORD RECORDS: Box 6900
VANCOUVER 3, B. C.

continued

- Redwood, see Town & Country.
Reece, see Reon.
Reed, see John J. Sullivan.
Reena, 5642 Beck Ave., North Hollywood, Calif. 91601. Tel: (213) 877-7004. Pres.: E.E. Horton; Prod'r: Hal Southern; Promo.: Col. Hank Hendrix.
Reflection Recs. (affiliate of Scott-Gillin Ltd.), 1777 N. Vine St., Suite 214, Hollywood, Calif. 90028. Tel: (213) 466-5321. Owners: Philip H. Gillin, Robert William Scott, Ian Brown. Int'l branch: England.
Reflection Sound Prod'ns Inc., 2315 S. Boulevard, Charlotte, N.C. 28203. Tel: (704) 377-4596. Pres.: Paul Scoggins; VP: Wayne Jernigan; A&R Prod'r: Roger Branch. Label: Cotton.
Regal, see Impact.
Regent, see Savoy.
Reggae, see Flying Dutchman & Atlantic-Atco.
Reginald, see Lynn's Prod'ns.
Register, see Ron Recs.
Release Recs., PO Box 234, St. Louis, Mo. 63166. Tel: (314) 837-7108. Dir.: B. J. Bax.
Reli, see Met Richmond.
Rem, 3805 Whites Creek Pike, Nashville, Tenn. 37207. Tel: (615) 227-4494. Pres., Sales, Mktg. & Promo.: Bob Mooney. Labels: Rem, Click, Pennant, Trophy.
Remember, see Hy Mizrahi.
Ren, see National Rec. Sales.
Renaissance, see Everest.
Renay, see Rolando.
Renco, see Dee-Bee.
Rendezvous, see Record Rendezvous.
Renegade, see Chuck Chellman.
Renny, see National Rec. Sales.
Reon, Recs., 932 NW 22 St., Moore, Okla. 73060. Tel: (405) 794-7633. Pres., A&R: Dude Rawson; Exec. VP, Sales & Mktg.: B. F. Reece; VP Pub.: Velrena Whitley. Labels: Reon, Rawson, Reece.
Reo Tahiti, see Criterion.
Repeat (div. of Barcus-Berry Inc.), 5782 E. Second St., Long Beach, Calif. 90803. Tel: (213) 439-7785. Pres.: L. M. Barcus; VP: John Berry; VP Sales: B. Steidley. Labels: Repeat, Conquest.
Reprise, see Warner Bros.
RePrize, see Three Star.
Request Recs. Inc., 66 Memorial Hwy., New Rochelle, N.Y. 10801. Tel: (914) 633-6055/6059. Pres.: Hans J. Lengsfelder; Rec. & Tape Mgr.: Ruth B. Gamba. Labels: Request, Afro Request, Family, Library Editions, Oasis, Sounds of the Caribbean. Cartridge 8-tr. self-mfd. (SEE ADVERTISEMENT)
Respect, see Stax.
Respond Recs. Inc., PO Box 910, Mountain View, Calif. 94040. Tel: (408) 734-3727. Pres.: Ronald L. Akin; VP: Mike Moran; Sec'y-Treas.: Jack Chapple.
Rev, see Rev Recs.
Revalon, see Senator.
Revancha, see Met Richmond.
Reverence, see Four Most.
Revival, see Double U.
Revolt, see Miracle.
Revonah Recs., Box 217, Ferndale, N.Y. 12734. Tel: (914) 292-4222. Owner: Paul Gerry.
Rev Recs., 12055 Burbank Blvd., North Hollywood, Calif. 91607. Tel: (213) PO 6-9164. Owner: John Phillips.
Rex, see Musical Recs.
Rexford Recs., 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 462-6088. Pres.: Donald Kahn; Mgr.: Selma Reid. Cartridge 8-tr. & cassette: Product available through Malynn Ent. on HR (Highland Recs).
Rex Rec'g Co., 931 SW King, Portland, Ore. 97205. Tel: (503) 228-4393. Pres.: Rodney F. Johnson; Gen. Mgr.: Russ Gorsline; A&R Prod'r: Greg Branson. Label: Cricket.
Rhumba, see Met Richmond.
Rhythms Prod'ns, PO Box 34485, Whitney Bldg., Los Angeles, Calif. 90034. Tel: (213) 836-4678. Pres.: R. S. White. Labels: Rhythms Prod'ns, Capricorn, Tom Thumb, Videotext.
Ricarc, see Carrie.
Richmond, see London Recs.
Richmond Opera Treasury Series, see London Recs.
Richmond Sound Stages Inc., 2314 W. Cary St., Richmond, Va. 23220. Tel: (703) 355-5778. Pres.: W.C. Pulley; Exec. Dir.: Dick Pulley; Prod'n Dir.: Frank Brooks. Label: RichSound.
Rich-R-Tone, see Champ.
RichSound, see Richmond Sound Stages.
Rickarby, see Capa Master.
Ride, see Movin'/Ride.
Ridiculus, see Miracle.
Ridon Prod'ns Ltd. (div. of Seattle West Rec'g Corp.), 319 N. 85 St., Seattle, Wash. 98103. Tel: (206) 783-2524. Pres.: Richard Keffer. Labels: (Owned), Ridon, Liquid Stereo, Sea-West; (distributed) Seneca, Wham.
Right Now, see Courier-Empire.
Rimrock Rec. Mfg. Co., Concord, Ark. 72523. Tel: (501) 668-3404. Pres.: Wayne Raney; Gen. Mgr.: Loys Raney; Sales: Noel Wynne; PR: Mary Ann Raney.
Rio Grande Music Co., 119 S. Sam Houston Blvd., San Benito, Tex. 78586. Tel: (512) 399-1471. Pres.: Paco Belancourt; Gen., Tape & Sales Mgr.: John F. Phillips. Labels: (Owned) Alfa, Chico, Flecha, Ideal; (distributed) Escorpion, Jilguero, Nuevo. Cartridge 8-tr.: (Owned) Chico, Flacha, Ideal Norco self-mfd. Int'l rep.: Venezuela (Favedica).
Ripcord Recs., 4009 E. 18 St., Vancouver, Wash. 98661. Pres.: John Foster; Sales, Mktg. & Promo. Mgr.: Jay A. Thompson; A&R: Gene Breeden. Labels: Ripcord, Maryhill, Vanco.
Rising Sons, see Monument Rec. Corp.
Rita E. Prod'ns, 10 Norfolk Ct., Worcester, Mass. 01604. Tel: (617) 756-5088, 754-5800. Pres. & Promo. Mgr.: Paul Lauzon Sr. Label: Rita.
Rite Rec. Prod'ns Inc., 9745 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; Opns. Mgr.: Robert Bowery. Labels: ARC, Gateway, Golden Shield.
Rival, see Rangel.
Rivera Ents., 1908 Mission St., San Francisco, Calif. 94103. Tel: (415) 431-8780. Owner & Mgr.: M. Castillo Rivera. Labels: Discos America, Melodias, RCM. Cartridge 4-tr., 8-tr., cassette & open reel: (Owned) Discos America, Melodias, RCM self-mfd.
Riverside, see ABC/Dunhill-ABC.
Roach Recs., 1767 W. 98 St., Los Angeles, Calif. 90047. Tel: (213) 779-6951. Pres.: Joseph Chryar Jr.; VP: Tina Lewis.
Roadrunner, c/o Heath Prod'ns, 1122 Thatcher Blvd., Safford, Ariz. 85546. Tel: (602) 428-1313. Owner: C. H. Haralson.
Robbins, PO Box 62, Caryville, Fla. 32427. Pres.: Virginia Scott; Nat'l Rep., Adv. & Promo.: Mark Rayermer; A&R & Int'l: Sherree Scott; Pub.: Glen Scott. Branches: Mehama, Ore., PO Box 928. Zip: 97384—Canoga Park, Calif., PO Box 24. Zip: 91305. Labels: (Owned) Robbins, Headliner Stars, Sherree Heart, Universal Stars, Worldwide Headliner; (distributed) Angeltone, Atlas, Colorful.
Robin Hood, see Cadet Recs.
Rocket, see Seagull Recs.
Rockin', see Rockin' Recs.
Rockin' (A), see Blue Star Recs.
Rocking Horse, see Ambassador.
Rockin' Recs., 1733 Carmona Ave., Los Angeles, Calif. 90019. Tel: (213) 933-6521. Owner & Pres.: Willie H. Rocquemore; A&R: Bob Starr; Promo.: Perry Rocquemore. Labels: Rockin', Rockmore.
Rockin' R'chie, see Record Rendezvous.
Rockmore, see Rockin' Recs.
Rock Revival, see Briarmeade.
Rock Soul, see Soul Ent.
Rock Star, see Country Star.
Roconhi, see Hi Ho.
Rodeo Int'l, see Marvel.
RoFran Inc., 117 W. Washington, Urbana, Ill. 61801. Tel: (217) 367-9076. Pres.: Roger E. Francisco; VP: Edward Hale.
Roker Rec. Group Inc., 1560 N. LaBrea Ave., Hollywood, Calif. 90028. Tel: (213) 464-9185. Pres.: Wally Roker; VP: Renny Roker; Sales Mgr.: Mary McWilliams; Nat'l Promo. Dir.: Chris Clay. Labels: (Owned) Roker, Canyon, RRG; (distributed) Stardom. Cartridge 8-tr. & cassette: (Owned) Canyon licensed to Ampex.
Rolando Rec'g Serv., PO Box 27017, Memphis, Tenn. 38127. A&R Dir., Sales Mgr., Promo Dir.: Rolando Janes; VP Pub. & Adv.: Betty Janes. Labels: Rolando, ARA, Renay.
Rolling Stones, see Atlantic-Atco.
Ro-Lo-So, see Big Deal.
RoMur, see Virgo.
Ron, see Ron Recs.
Rondo, see Allen-Martin.
Rone, see Fran Recs.
Ronik Records, 10011 McAfee Ln., Montrose, Mich. 48457. Tel: (313) 639-6010. Pres.: Johnny Nogaj.
Ronni, see Jewel.
Ronnie, N.J., see Casa Prod'n.
Ronnie, N.Y., see Paragon.
Ron Recs., PO Box 14602, Baton Rouge, La. 70802. Tel: (504) 348-2214; Mobile Tel: YJ 80629. Owner & Pub.: Ron Shaab; A&R: Joe Shaab; Sales & Mktg.: Marley Shaab; Adv., Promo. & Tape: M. C. Rance. Labels: Ron, Book, Fidelity, Jazz, Lucky Sounds, Register, Smoke, Sole. Cartridge 8-tr. & cassette: Ron, Book, Fidelity, Jazz, Lucky Sounds, Register self-mfd.
Roosevelt Lee, see listing under L.
Roper Recs. Inc., 48-16 43 Ave., Long Island City, N.Y. 11104. Tel: (212) HA 6-1190. VP & Gen. Mgr.: Franc Peri; Tape Mgr.: C. Grossman. Cartridge 8-tr. & open reel: Self-mfd. Int'l reps.: Canada (Musimart), Singapore (Multitron). (SEE ADVERTISEMENT)
Rose Bridge Recs., 1121 S. Glenstone Ave., Springfield, Mo. 65804. Tel: (417) UN 2-4422. Pres.: Si Siman. Labels: Rose Bridge, Scratch, Sho-Boat.
RoTab, see Marullo.

Rotten Rat Recs., PO Box 209, Kessington Sta., Brooklyn, N.Y. 11218. Tel: (212) 252-6878. Pres.: Gary J. Mellis; A&R: Paul DeMilla, Joseph Friscia; Pub.: Harry Watnick; Adv.: Fern Golob, James Dowdell; Promo.: Gino Corburn. Roulette Recs. Inc., 17 W. 60 St., New York, N.Y. 10023. Tel: (212) PL 7-9880. Pres.: Morris Levy; Exec. VP: Nate McCalla; Admin. VP: William J. Leo; VP: Howard Fisher; VP Sales & Tape: Joe Kolsky; A&R Dir.: Dick Jacobs; Promo. Dir.: Rocky Groce; Int'l Mgr.: Martin Olonick.

Int'l branch: England.

Labels: (Owned) Roulette, Tico, Alegre, Mardi Gras, End, Gone, Rama, Gee, Costar; (distributed) Calla, Zea.

Cartridge 8-tr. & cassette: (Owned) Ethnic (includes Roulette), Alegre, Tico self-mfd., Roulette licensed to GRT; (distributed) Cesta, Coticque, Speed self-mfd.

Open reel: (Owned) Roulette licensed to GRT.

Int'l reps.: Argentina (Sicamericana), Australia (Phonogram), Austria (Vogue in France), Belgium (Vogue in France), Bolivia (Industrial Sono-Radio), Brazil (RCA), Canada (GRT), Colombia (Fuentes), Denmark (Sonet in Sweden), Dominican Republic (Distribuidora Dominicana de Discos), Eire (Polydor in UK), Finland (Sonet in Sweden), France (Vogue), Germany (Vogue in France), Greece (Helladic), Hong Kong (Nippon Columbia in Japan), Italy (Vogue), Japan (Nippon Columbia), Mexico (Orfeon Video-vox), Netherlands (Vogue in France), New Zealand (Polygram), Norway (Sonet in Sweden), Panama (Discos Istmenos), Peru (Industrial Sono-Radio), Philippines (Mareco), Portugal (Columbia in Spain), Singapore (Nippon Columbia in Japan), South Africa (Trutone), Spain (Columbia), Sweden (Sonet) Switzerland (Vogue in France), UK (Polydor), Uruguay (Sicamericana in Argentina), Venezuela (El Palacio de la Musica).

Round, see Lynn's Prod'ns.

Round-Up, see Discotape.

Roy, see Brite-Star Rec. Promos.

Royal, 397 S. Walter Ave., Newbury Park, Calif. 91320. Tel: (805) 498-8105, 497-1744. Owner & Adv.: Bill Doane; A&R Prod'r: Frank Winter. Labels: Royal, Dance West.

Int'l rep.: Philippines (Sound Inc).

Royal, Ohio, see Boddie.

Royal American Recs. Inc., 813 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-0022. Cable: ROYAM. Pres.: Dick Heard; Promo.: Barbara Stirling.

Royal Blue, see International Rec'g Co.

Bill Rucker Ent's., 2416 Morningstar Dr., Indianapolis, Ind., 46229. Tel: (317) 897-4151. Pres., A&R, Pub. & Promo.: Bill Rucker; VP, A&R & Pub.: Robert Artmire; Ass't VP, Adv. & Promo.: R. J. Fisher.

Labels: (Owned) Bi-Ru, Rufish; (distributed) Jet, Solid Gold.

Rufish, see Bill Rucker.

Rugby, see Dee.

Rumba, see Met Richmond.

Rural Rhythm Recs. & Tapes, 16034-E Live Oak, Arcadia, Calif. 91006. Tel: (213) 446-1624. Pres. & Sales: Jim O'Neal; A&R Dirs.: Lee Sulton, Clarence Jackson.

Rush, see BET.

Daylon Rushing Ent's. Inc., PO Box 17258, Tampa, Fla. 33612. Pres. & Promo.: Daylon W. Rushing; VP, Pub. & Adv.: Robert S. Borders. Labels: Daylon, Genesis, Wendi.

Russell Recs. Inc., PO Box 3318, 1403 Callens Rd., Ventura, Calif. 93003. Tel: (805) 642-3555. Pres.: Ted Russell; VP: Cristine S. Million; Sec'y-Treas.: Doris Russell.

Rust, see Laurie.

Rustique, see Band Box.

S

S C R S, see Super Cities.

S C S, see Spectrum.

S F Prod'ns, 1029 Shary Circle, Concord, Calif. 94520. Tel: (415) 689-9840. Owners: Lee Shapiro, Shelly Feinberg. Labels: Radiant.

S G C, see Atlantic-Atco.

S M C, see Spanish Music Center.

S P E B S Q S A Inc., PO Box 575, 6315 Third Ave., Kenosha, Wis. 53140. Tel: (414) 654-9111. Exec. Dir.: Barrie Best; Int'l Pres.: Ralph Ribbie; Communications Dir.: Hugh Ingraham; Music Education & Servs. Dir.: Robert D. Johnson; Admin. Dir.: Dallas A. Lemmen. Cartridge 8-tr., cassette & open reel: self-mfd.

S R, see Syntonic Research.

S R I, see Startime Rec'g Inc.

S S S Int'l, see Shelby Singleton.

Sable Recs., 2224 Belvedere Dr., Jackson, Miss. 39204. Tel: (601) 354-3062. Owner, Pres. & A&R: Johnny Angle; Pub.: James Farris; Promo.: Micky Gibson.

Sabre Prod'ns Inc., 755 Steves Ave., San Antonio, Tex. 78210. Tel: (512) 532-3121. Pres.: John B. Henderson; VP A&R: Marvin Montgomery; VP Sales & Mktg.: E. J. Henke.

Labels: Sabre, Brazos, El Capitan, Harlem, Legacy, Salin, TFM-Party.

Sacred, see Word Inc.

continued on page 60

perception records inc. today records inc.

young enough to do the impossible

**The Albert
MR. ALBERT SHOW
BLACK
IVORY**
BARTEL
JEANNIE BRITTON
Bröckingtons
J.C.
DARRYL CARTER

**earth and
fire
exciters**
dizzy

Perception

RECORDS
INC.

today
RECORDS
INC.
165 W. 46th St., N.Y. 10036

Perception Records Inc. and Today Records Inc., Desert Records & Reed Bullet Records distributed on tapes throughout U.S.A. & Canada; by Amex Corp. & distributed on records in Canada by Polydor of Canada.

**NEW HOBBIT'S
GOLDEN
EARRING**

J.J. Jackson

machine

Moody

THE ODDS & ENDS

PENDULUM & CO.

**Lucky
Peterson
WANDA
ROBINSON
John Simson**

**Teina
Floyd Westerman.**



THE MOST HONORABLE WEST LABELS AROUND

Parla Records
RONN RECORDS
Jewel RECORDS
DIVISION OF JEWEL RECORDS - SHREVEPORT, LA.
728 Texas Street
Shreveport, La. 71101
(318) 422-7182

continued

- Saddle, see Super Cities.
Sage, see Sage & Sand.
Sage & Sand Music, 6520 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 469-1527. Pres.: W. O. Fleener; Mgr.: J. L. Mooney.
Labels: Sage, Sand.
Saguaro, see Boyd.
St. Clair Prod'ns (div of J.J. Jules Ents.), 485 Fort Couch Rd., Pittsburgh, Pa. 15241. Tel: (412) 835-4411. Owner: Julius Jules Kruspir.
Labels: St. Clair, Arrow, Dynamic, Fort Couch, Gigi, Jules-Tone, Paloma.
St. Faybill/Adam, see Motivator.
St. George-McHall Recs., 1822 N. Wilcox Ave., Hollywood, Calif. 90028. Tel: (213) 467-7345. Pres. & Gen. Mgr.: Dale D. Hallcom; Asst. Prod'rs: Chris Morgan, Andy Helman.
Labels: St. George, McHall.
St. Lewis, see Kiderian.
Salsa, see Mary Lou.
Saluda Recs., 1517 W. Double Branch Rd., West Columbia, S.C. 29169. Pres.: Jim Gadson; VP: Deborah Ann Stevens. (Distributed by Lebbey).
Salvador, see King Cole.
Samoa, see Pacific Islands.
Samter, 512 Lafayette St., Gretna, La. 70053. Tel: (504) 361-9168. Pres.: Samuel C. Territo.
Samuel, see Money Town.
Sand, see Sage & Sand.
Sandy-V, see Wesley.
San Francisco, see Fillmore & Atlantic-Atlantic.
Sanfris Rec. Co. Inc., 1674 Broadway, Rm. 309, New York, N.Y. 10019. Tel: (212) 582-5799. Pres.: Santa Friscia; Gen. Mgr. & Sec'y-Treas.: Angela DePaul.
Sansu, see Deesu.
Santa Cruz Recs., 815 E. Broadway, Tucson, Ariz. 85719. Tel: (602) 623-0318. Owner: Nick Cutral.
San-Trop, see Casa Prod'n.
Sapphire, see Lebbey.
Sara, see Cuca.
Sashay Recs., 1825 Sylvania Ave., Toledo, Ohio 43613. Tel: (419) 475-8059. Mgr.: James Thomson.
Satch Rec'g Co., 9147 S. Michigan Ave., Chicago, Ill. 60619. Tel: (312) 785-6035. Pres.: Mrs. Johnnie M. Finch; VP: Merrill R. Finch; VP Promo.: John B. Finch.
Labels: Satch, Belton.
Satin, see Sabre.
Satiyagraha, see CAUVU.
Savaii, see Pacific Islands.
Savoy Rec. Co. Inc., 56 Ferry St., Newark, N.J. 07105. Tel: (201) 344-1400; NYC Tel: (212) WO 2-3354. Cable: SAVREG. Pres.: Herman Lubinsky; Sales Mgr.: Fred Mendelsohn.
Labels: Savoy, Gospel, Regent, Sharp, World Wide.
Cartridge 8-tr. & cassette: (Owned) Savoy licensed to Livingston.
Int'l reps.: Argentina (Trova), France (BYG), South Africa (Gallo).
Scala, see Everest.
Scandinavian Music Co., 2631 Seminary Ave., Oakland, Calif. 94605. Tel: (415) 569-6281. Owner: John Lindberg.
Label: Harmony Music.
Scene Prod'ns, PO Box 1243, Beckley, W. Va. 25801. Tel: (304) 252-4836. Prod'r: Richard L. Petry.
Label: Scene.
Int'l rep.: Philippines (Sound Inc.).
Sceneville Musical Rec. Co., 85-55 76 St., Queens, N.Y. 11421. Tel: (212) AX 6-8738. Pres.: A. Kleinfeldt; VP & Sales Mgr.: Bob Knudsen; A&R Dir.: Jim Knudsen.
Label: Knudsen.
Int'l reps.: Belgium, France, Germany, Netherlands (British European Rec. Corp. in Belgium), Philippines (Mareco).
Scepter Recs. Inc., 254 W. 54 St. New York, N.Y. 10019. Tel: (212) CI 5-2170. Cables: SCEPTER-MUS. Florence Greenberg; Exec. VP: Sam Goff; VP Nat'l Rec. Sales: Ed Kushins; VP & Gen. Mgr. Tape Div.: Jerry Geller; VP A&R: Stanley Greenberg; Nat'l Promo.: Steve Rudolph, John Minkove; Rec. Sales Mgr.: Harold Sulman; Tape Sales Mgr.: Al Abraskin; R&B Gen. Mgr.: Chris Jonz; A&R Mgr.: John Walsh; Hob Div. Gen. Mgr.: John Bowden; Pub. & Adv.: Murray Ross; Int'l: Joe Zerga.
Labels: (Owned) Scepter, Wand, Hob, Mace; (distributed) Bamboo, Madtad, Tiffany, Toddlin' Town.
Cartridge 8-tr.: (Owned) Scepter, Wand, Hob, Celestial, Orbit self-mfd.; (distributed) Bamboo self-mfd.
Cassette: (Owned) Scepter, Wand, Orbit self-mfd.
Open reel: (Owned) Scepter, Wand licensed to Ampex.
Int'l reps.: Argentina (Trova), Australia (Festival), Belgium (Vogue in France), Brazil (Tope Tape), Canada (Compo), Denmark (Metronome), Finland (Cupol in Sweden), France (Vogue), Germany (Teldec), Greece (General Music), Israel (Zakiphon), Italy (GCD), Jamaica (Federal), Japan (Teichiku), Mexico (Orfeon Videovox), Netherlands (Decca), Norway (Cupol in Sweden), Philippines (Mareco), Portugal (Vadeca), Singapore (Cosdel), South Africa (Gallo), Spain (Dis-
- cophon, Sweden (Cupol), Switzerland (Musik-vertrieb), UK (Decca), Venezuela (La Discoteca).
Schmitt-Douglas Corp., 5505 Melrose, Hollywood, Calif. 90038. Tel: (213) 466-8556. Pres. & A&R: Al Schmitt; VP & A&R: Steve Douglas; VP, Sales, Mktg. & Promo.: Bobby Applegate.
Label: Pentagram.
Scholastic, see Folkways/Scholastic.
Scolaron Recs., PO Box 441, Northridge, Calif. 91324. Tel: (213) 886-0707. Owner: David Merrill Seiden.
Score, N.Y., see Garrawak.
Score Recs. (div. of Parliament Rec'g Studio), 4005-07 W. Washington, Chicago, Ill. 60624. Tel: (312) 638-6851. Pres.: E. S. Alexander; Musical Dir.: Wadie Burton; Sales Mgr.: Stanley Alexander; Adv. & Promo.: Albert Reed.
Scorpio Recs. Inc., 6720 N. Broad St., Philadelphia, Pa. 19126. Tel: (215) 549-5772. Cable: SCORPEX. Pres., Sales & Mktg.: Michael Adler; VP & Tape: Jack Adler; A&R Prod'r: Steve Solitis; Pub., Adv. & Promo.: Jimmy Wonder.
Labels: (Owned) Scorpio, Pantomime; (distributed) Infinite, Splatter.
Scottie Recs., 4834 Bissell Ave., Richmond, Calif. 94805. Tel: (415) 233-7487. Owner: W. S. Newcomb.
Scratch, see Rose Bridge.
Scripture, see Ambassador.
Seagull Int'l, see Seagull Recs.
Seagull Recs., PO Box 4096, Warrington, Fla. 32507. Tel: (904) 455-2263. Pres., A&R & Int'l.: Larry L. Stevens; VP & A&R: James Welch; Sales Mgr.: Danny Hurst; Pub. Mgr.: Shirley Hurst; Adv. Mgr.: Lois Elliott; Promo. Mgr.: Gale Smith.
Branches: Bessemer, Ala., PO Box 422. Zip: 35020. Mgr.: Rabe Perkins—Montgomery, Ala., 2749 Fisk Rd. Zip: 36101. Mgr.: Rebe Gosdin—La Mesa, Calif., 5544 Lake Murray Blvd. Zip: 92041. Mgr.: Eugene Leigh—New Orleans, La., 4851 Charnes Ct. Zip: 70129. Mgr.: Willie Haugen—Nashville, Tenn., PO Box 1062. Zip: 37202.
Int'l branches: Denmark, England, Sweden.
Labels: Seagull, Kountry "44", Rocket, Seagull Int'l.
Sea-King, see Centaur.
Sea-West, see Ridon.
Sebring Rec. Co., 1223 W. Lehigh Ave., Philadelphia, Pa. 19133. Tel: (215) BA 3-6646. Pres.: Bill Perry; Prod'rs: Rudy Wilson, Frank Bronson.
Seeco, see Met Richmond.
Seed Recs., Box 7188, Greensboro, N.C. 27407. Tel: (919) 273-6535. Pres.: W. Roberts.
Select-O-Hits, see Select-O-Sounds.
Select-O-Sounds, 605-609 Chelsea, Memphis, Tenn. 38107. Tel: (901) 523-1190. Owners: Tom & Sam C. Phillips.
Label: Select-O-Hits.
Selsom, see Johnson.
Semaphore, see Vantage.
Senator Recs., PO Box 861, Bakersfield, Calif. 93301. Tel: (805) 327-1000. Pres.: Jack McFadden; VP: V.J. McFadden.
Labels, Revalon, Senator.
Seneca, see Ridon.
Sequel, see Rik Tinory.
Seraphim, see Capitol.
Serenus Rec'd Editions, 414 E. 75 St., New York, N.Y. 10021. Tel: (212) 628-4440. Pres.: Paul Kapp.
Labels: Serenus Recs., Serenus Rec'd Editions.
Serenus Recs., see Serenus Rec'd Editions.
Session One, see Daniels.
Sets in Order, 462 N. Robertson Blvd., Los Angeles, Calif. 90048. Tel: (213) 652-7434. Pres.: Bob Osgood; Sales Mgr.: Marvin Franzen.
Int'l rep.: Canada (Gerry Hawley).
Seven Arts Press Inc., 6605 Hollywood Blvd., Rm. 215, Hollywood, Calif. 90028. Tel: (213) HO 9-1095. Gen. Mgr.: Joe Yore.
Label: Law U.
Seven B Prod'g, 715 Camp St., New Orleans, La. 70130. Tel: (504) 522-0836. Owner & Mgr.: Joe Banashak.
Labels: Seven B, Alon, Instant, Tunekel.
Seven Hills Publ'g & Rec'g Co. Inc., 905 N. Main St., Evansville, Ind. 47711. Tel: (812) 423-1861. Pres.: Ed Krietemeyer.
Label: Seven Hills.
Sevens, Int'l Inc., 5844 Sandhurst, Suite D, Dallas, Tex. 75206. Tel: (214) 691-6101. Pres.: Michael Stanglin.
7th Sound, see Daniels.
Shades of Blue Ents. Inc., PO Box 12601, 1906 South St., Nashville, Tenn. 37212. Tel: (615) 327-1357. Pres.: Ray Griff; VP: Carla Scarborough.
Labels: Cavalier, Note.
Sy Shaffer Ents. Inc., 82-19 192 St., Jamaica Estates, N.Y. 11423. Tel: (212) 776-3322. Pres. & A&R Prod'r: Sy Shaffer.
Branch: Southfield, Mich., 20620 Wayland. Zip: 48075. Tel: (313) 358-3642. Dir.: Mac Piit.
Label: Syse.
Shakespeare Rec'g Society, see Caedmon.
Shama, see Atlantic-Cotillion.
Shamrock, see Cuca.
Sharp, see Savoy.
Shawmut, see Casa Grande.
Sheffield, see Crystal.
Shell, III, see Performa.
Shell, La., see Impact.
Shelter, see Capitol.
Shenandoah, see Jim McCoy.
Sheran Rec'g Co., 37 Grand Ave., Oakland, Calif. 94612. Tel: (415) 451-5332. Gen. Mgr.: Sheila Clark; Sales Mgr.: Randy Clark.
Label: Sheran.
Sherree Heart, see Robbins.
Shiptown Rec. Co., 722 Church St., Norfolk, Va. 23510. Tel: (703) 627-0895. Pres.: Noah H. Biggs; VP: Howard A. Williams; A&R Pop: Amos Hunter; A&R Classical: Wilson Williams; Pub.: Ida Sands; Adv.: Barbara Start.
Labels: Shiptown, How Big.
Sho-Boat, see Rose Bridge.
Shoestring, 3351 Bittersweet Rd., Richmond, Va. 23235. Tel: (703) 272-4404. Pres.: Steve Richardson.
Shout, see Bang.
Showay Prod'n Inc., 818 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 256-6351. Pres.: Bennie Hess; Gen. Mgr.: Wayne Falbe; Promo. & Pub.: D. L. Collins.
Branch: Houston, Tex., 13722 Monarch. Zip: 77047. Tel: (713) ID 3-3361. Gen. Mgr.: Bob Sloan.
Labels: Artist of Fame, Award Artists, Janalyn, Musicode, Show Land, Tap.
Show Biz, see Prize-Gen.
Showcase, see Pickwick.
Show Land, see Showay.
Show 'N Tell, see General Electric.
Shreve-Nash Ents., PO Box 105, Zip: 71102; 754 Dalzell St., Shreveport, La. 71104. Tel: (318) 422-7376. Gen. Mgr.: Dick Martin.
Label: Aetna.
Shur-Tinga Recs., 254 E. 29 St., Los Angeles, Calif. 90011. Co.-Pres.: Duffy Hooks Jr., Larzett Collins.
Labels: Shur-Tinga, Faith Special, Ground Hog, H&T, Hooks, Styletone.
Shy-Ann, see Take 4.
Sidetrack, see Soul Ent.
Sidewalk Hot Jazz, see Lakco.
Silver Cross, see Wild Recs.
Silver Dollar Recs. Inc., 17 Academy St., Newark, N.J. 07102. Tel: (201) 642-5718. Pres. & A&R: Paul L. Kyser; VP & A&R: Thomas J. Vetri. (Distributed by Jamie/Guyden).
Silver Staff, see Atwell.
Simon Says, see Record Guild of America.
Sincere Rec. Co., 8140 S. Morgan, Chicago, Ill. 60620. Tel: (312) 846-0276. Pres. & Int'l Mgr.: William Sandy Johnson; Prod'r: Nate Taylor; Sales, Mktg. & Promo. Mgr.: Tyrone Johnson.
Sincero, see John Harvey.
Sing, see SkyLite Sing.
Singcord Corp. (Recording Div. of Zondervan Publ'g House), Sta. C., Grand Rapids, Mich. 49506. Tel: (616) 454-5406. Pres.: P.K. Ladder; Mgr.: Maurice H. Lehmann.
Labels: Crown V, Diadem, Now Sounds, Singcord, Superior, Teen, Tot, Victory, Zondervan.
Cartridge 8-tr. & cassette: (Owned) Diadem, Zondervan licensed to GRT.
The Shelby Singleton Corp., 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 291-2003. Cable: SHELREC. Pres. & A&R: Shelby S. Singleton Jr.; Exec. VP: Noble J. Bell; Publ'g Div. VP: John A. Singleton; VP Sales: Dick Bruce; VP Promo.: Buddy Blake; VP Special Servs.: Herb Shucklen.
Labels: Midnight Sun, Plantation, SSS Int'l, Sun.
Cartridge 8-tr. & cassette: (Owned) Midnight Sun, Plantation, SSS Int'l, Sun Int'l self-mfd. Open reel: (Owned) Plantation, SSS Int'l, Sun Int'l.
Sioux Recs., PO Box 223, Cambridge, Mass. 02139. Tel: (617) 235-7038. Prop.: Anthony De Jon.
Sir, see Audiofax.
Sire Recs. Inc., 165 W. 84 St., New York, N.Y. 10023. Tel: (212) 595-5500. Cable: SIRECORDS. Telex: 62622. Pres.: Richard Gottferrer; Mng. Dir.: Seymour Stein; Promo. Mgr.: Howard Rosen; Prod'n Mgr.: Harold Kleiner; Pub. & Admin. Ass't: Lily Aparicio. (Distributed by Polydor).
Int'l branches: England, France.
Labels: (Owned) Sire; (represented) Direco (Netherlands), Fable (Australia), Kuckuck (Germany).
Cartridge 8-tr. & cassette: (Owned) Sire.
Int'l reps.: Canada (Polydor), France (AZ), Italy (Ri-Fi), UK (Polydor), rest of world (Polydor). (SEE ADVERTISEMENT)
Skipper, see Parnaso.
Skokie Recs.: 5230 W. Howard St., Skokie, Ill. 60076. Pres.: Edward E. Mravik.
Skyland, see Champ.
Skylite-Sing Inc., 1008 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 244-6116. Pres.: Joel E. Gentry; Sales & Mktg.: Shirley Neely.
Labels: Skylite, Sing, Christian Faith, Christian Folk, Stateswood, Temple.
Cartridge 8-tr.: (Owned) Skylite, Sing, Christian Folk self-mfd.
Skyview, see Southern Sounds.
Skyway, PO Box 133, Hollywood, Calif. 90028. Owner: Everett L. Whenham.
Labels: Red Fox, Skyway.
Slide, see McKinnon.
Smart Set, see Trend.
Smash, see Mercury.

The Smith Studio Inc., 3141 SW 22 Ct., Fort Lauderdale, Fla. 33312. Tel: (305) 581-7300. Pres.: Janet Smith; Sales Mgr.: Fletcher Smith.
Labels: Stereoditties, Carbooks, Duo, Living Rec. Library.
Cartridge 8-tr., cassette & open reel: (owned) Autobooks, Carbooks, Cardramas, Cartours, Kid-dy Carbooks, Living Rec. Library, Stereoditties self-mfd.

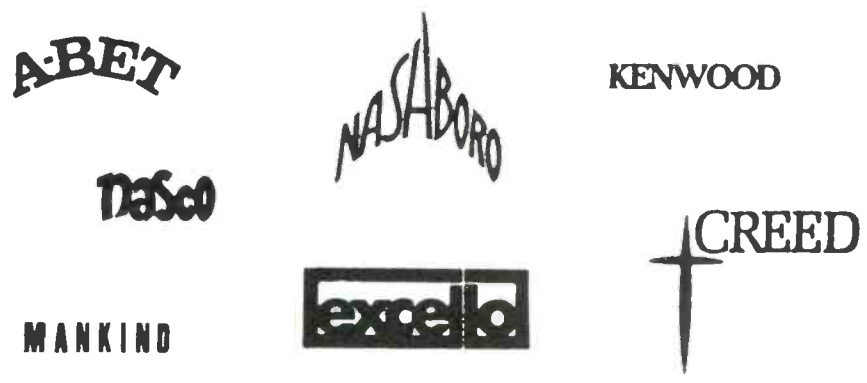
Smoke, see Ron Recs.
 Snake Eyes, see All Platinum.
 Societe Francaise du Son, see Argo.
 Society for Forgotten Music, see Contemporary.
 Socko, see The Total Sound.
 Soi-Disant, see Exotic.
 Solar, Calif., see Solar R.
 Solar, 818 Sixth St., Union Beach, N.J. 07735. Tel: (201) 264-1962. Owner: John J. Bilotti.
Labels: Solar, Zip.
 Solar R Inc., Mystic Music Centre, 6277 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 467-3504. Pres., Pop, A&R & Tape: Doug Moody; VP & Int'l: Wally Moody; Classical A&R, Pub. & Adv.: Cathy Furniss; Sales, Mktg. & Promo. Mgr.: Jim De Perna.
Label: Solar.
Cartridge 8-tr. & cassette: (Owned) Solar Clock, Mystic licensed to Ampex.

Sole, see Ron Recs.
 Solid Gold, Ind., see Bill Rucker.
 Solid Gold, Va., see Gotta Go.
 Solid Rock, see Double U.
 Solid Soul, see Soulin'.
 Solid Sound Recs., 30 Lark Dr., Woodbury, N.Y. 11797. Tel: (516) 931-2460. Pres.: Joseph Docko Sr.; VP: Joseph Docko Jr.
 Int'l rep.: Philippines (Mico).
 Somar, see Met Richmond.
 Soma Rec. Co. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Pres.: Amos Heilicher; VP: Daniel Heilicher; A&R & Promo.: Ira Heilicher; Sales & Mktg.: Anne Allan.
 Somerset, see Alshire Int'l.
 Som/Major, see Fermata.
 Song Bird, see Duke/Peacock, Peacock Div.
 Songee, see Summit Dists.
 Song Power, see Creative Sound.
 Songs by Sommers Recs., PO Box 322, Silver Spring, Md. 20907. Tel: (301) WH 6-9039. Contact: Henry J. Sommers.
 Songs of Faith, see Spar.
 Songs & Sounds of Nature, 19164 Pennington Dr., Detroit, Mich. 48221. Tel: (313) UN 2-7765. Owners: Edwin G. & Ann Boyes.
Label: Wild Bird Songs.
 Sonic, see Iowa Great Lakes.
 Sono Mex, see Met Richmond.
 Sorority Frat, see Mayhams.
 Soul, see Motown.
 Soulaire, see Kaytown.
 Soul-Cat, see Big Deal.
 Soul City Prod'ns, 8923 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-8380. Pres.: Johnny Rivers
 Soul Control, see Southwestern.
 Soul Division, see Daniels.
 Souled Out, see Tommy Bee.
 Soul Ent., 322 Argus Circle NW, Atlanta, Ga., 30331. Tel: (404) 691-7055. Pres.: Alex Williams; Exec. VP: Annie Mae Mayweather; VP: Taff Jordan.
Branch: Oklahoma City, Okla., 430 NE Second St. Zip: 73104. Tel: (405) 239-8478. VP: Allen White.
Labels: Rock Soul, Sidetrack, Soultrack, Startown, Trackdown.
 Soulin' Rec. Co., PO Box 15196, 2804 S. Claiborne Ave., New Orleans, La. 70115. Tel: (504) 899-3364. Pres.: Isaac Bolden; VP: Virgil Engeran; A&R Dir.: Jerry Bolden; Sales Dir.: George Pierce; Pub. & Adv.: Gladys Madison; Promo. Dir.: Ike Bolden.
Labels: (Owned) Soulin'; (distributed) Solid Soul, Soul Sound.
 Soul Kitchen, see Boddie.
 Soulmate, see Take 4.
 Soulo, see Colpar.
 Soul-Po-tion Rec'g Co., 632 Holloway, Albany, Ga. 31705. Tel: (912) 439-8575. Pres. & Sales: Jesse Boone; VP: Bruce Jones; A&R Pop: O.C. Glayden; A&P Classical: Wayman Patterson; Pub.: Robert Paul; Adv.: James Tucker; Promo.: Seth Riggins.
Labels: Soul-Po-tion, Bruboon.
 Soul Rock, see Golden/Ebb-Tide 11.
 Soul Roll, see Tommy Bee.
 Soul Salad, see Motivestor.
 Soulsearch, see Kaytown.
 Soul Sound, see Soulin'.
 Soulsville, see Epstein.
 Soultown, see Cabot Entertainment Cos.
 Soultrack, see Soul Ent.
 Soultrain, 10075 C Windstream Dr., Columbia, Md. 21043. Tel: (301) 737-7840. Mgr.: Philip H. Collector.
 Sound, Mich., see Sound Assocs.
 Sound, Pa. see Sound Ents.
 Sound Assocs., 894 Fuller NE, Grand Rapids, Mich. 49505. Tel: (616) 454-0228. Pres.: Bob Miller; Gen. Mgr.: Jim King; Sales Mgr.: Ken Fish.
Labels: Disciple, Sound.

continued on page 62



THE
NASHBORO
 GROUP



1011 WOODLAND ST. NASHVILLE TENN. 37206
 PHONE (615)227-5081

continued

Soulville Rec. Co. Inc., 2308-10 N. Sixth St., Harrisburg, Pa., 17110. Tel: (717) 238-6704. Owner & Pres.: L.J. Walker; R&B Exec. Dir., Robert L. Martin. Labels: Soulville, Jay-Walking.

Sound Century, see Cuca.

Sound City Recs., 1214 Roosevelt, Ames, Iowa 50010. Tel: (515) 232-2991. Pres.: Steve Monroe. Labels: Sound City, Arc.

Sound Ents. & Rec'g Co., 4720 Chester Ave., Philadelphia, Pa. 19143. Tel: (215) SA 4-7316. Pres.: Leroy Britton. Label: Sound.

Sound Inc., 240 W. Wells St., Milwaukee, Wis. 53203. Tel: (414) 276-6422. Pres. & Treas.: S.L. Glassman; VP: R.B. Glassman.

Sound Innovations, 7620 Maple Ave., Washington, D.C. 20012. Tel: (301) 270-5955. Owner: Burt Roseberg; Prod'r: Allan Goldstein; Promo.: Harold Young. Label: Innovation.

Sound of Figaro, see FSI.

Sound of Memphis, see King Cole.

Sound of Money, see Vantage.

Sound of Nashville, see Sound Track.

Sound O Riffic, see Lebby.

Sound Power, see Cuca.

Sound Preservers, see Apollo Ents.

Soundscape, see Creative Dynamics.

Sounds of Memphis, see Allandale.

Sounds of the Caribbean, see Request.

Sounds of Wisconsin, see Cuca.

Sound Stage 7, see Monument Rec. Corp.

Sound-Tex, see Texas Sound.

Sound Track Ents. Inc., PO Box 12276, Fort Worth, Tex. 76116. Tel: (817) 737-4744, 732-1684. Pres.: Bill Temple; Exec. VP: Helen Temple; VP Sales, Mktg. & Pub.: T. J. Thomas; A&R: Hank Stanley, Jon Cunningham; Adv. & Promo. Mgr.: Harry Ottmann. Labels: (Owned) Chevell, Sound Track; (distributed) Sound of Nashville.

Soundville, see Jimmy Duncan.

Soun'-Fex, see Motivestor.

Southern City Rec. Mfrs., 157 Ford Ave., Gallatin, Tenn. 37066. Tel: (615) 452-1479. Pres. & A&R Dir.: Harold Gilbert; VP: Bobby Brinkly; PR Dir.: Yvonne Gilbert; Promo. Mgr.: James Brinkly. Branch: Detroit, Mich., 18890 Keystone. Zip: 48234. Tel: (313) TW 3-3901. Sales & Mktg. Mgr.: Jan West. Labels: Southern City, Gilbert, Hal n' Jean, Hitsuiburg.

Southern Library of Rec'd Music, see Peer-Southern.

Southern Sound, see Claridge.

Southern Sounds Inc., 918 Third Ave. NW, Hickory, N.C. 28601. Tel: (704) 327-9346. Pres.: Frank J. Shuford; VP & Gen. Mgr.: O. L. Atwood. Labels: Aquarius, Arlee, Big-5, Big-1, Skyview, Steal.

Southland, see Jazzology-GHP.

South Sea, see Pacific Islands.

Southtown, see Biscayne.

Southwestern Prod'ns, Box 891, San Antonio, Tex. 78206. Tel: (512) 534-4503. Pres.: Larry C. Collins; Gen. Mgr.: Loyd Freeman; Admin. Ass't: Ed L. Hill. Labels: Contrast, Soul Control.

Souvenir, see Art Recs.

Spa, see Spa Recs.

Space Recs., 2037 Alvarado Dr. NE, Albuquerque, N.M. 87110. Tel: (505) 268-8405. Pres. & Gen. Mgr.: Ann Medley.

Spanish Music Center Inc., Belvedere Hotel, 319 W. 48 St., New York, N.Y. 10036. Tel: (212) 582-4280. Pres.: Gabriel Olier; A&R, Adv. & Promo.: Andres Montero; Sales, Mktg. & Pub.: Warren Hernandez. Labels: Coda, Pro-Arte, SMC.

Spanish World Recs. Inc., 151 W. 14 St., New York, N.Y. 10011. Tel: (212) 989-3177. Pres.: Marcos Garcia; VP: Alfred Garcia; VP Sales: L. Vazquez. Branch: Chicago, Ill., 2515 W. Division St. Zip: 60622. Tel: (312) 486-1176. Contact: Blas Rodriguez. Labels: 4 Points, Montilla. Cartridge 8-tr. & cassette: (Owned) Montilla self-mfd. Int'l reps.: Argentina (RCA), Colombia (Ajoiver), Costa Rica (INDICA), Dominican Republic (Montilla Dominicana), Mexico (CBS), Peru (MAG), Puerto Rico (Ultra), South Africa (Trutone), Uruguay (RCA), Venezuela (Venevox).

Spar, see Spar Rec. Corp.

Spa Recs., 404 Broadway, Saratoga Springs, N.Y. 12866. Tel: (518) 584-2222. Pres.: Norman M. Fox.

Spark, see Peer-Southern.

Spar Rec. Corp. (sub. of National Growth Inds.), 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-9061. Pres.: William Beasley. Labels: Spar, Gospel Time, Songs of Faith. Cartridge 8-tr. self-mfd.

Specialty Recs. Inc., 8300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7711. Pres. & Int'l Mgr.: Art Rupe; Gen. & Sales Mgr.: Mike Akopoff; Prod. Development Mgr.: Barry Hansen; Promo. Mgr.: Ernie Hernandez; Tape Prod'n Mgr.: Janet Regier. Int'l branch: England. Cartridge 8-tr. & cassette self-mfd.

Spectrum, PO Box 757, San Carlos, Calif. 94070. Tel: (415) 593-9554. Pres.: Dr. Paul L. Weaver; Prod'n: Jim Conklin, Dale Lear, Noel Wilson, Phil Dunaway, Bub & Larry Black. Labels: Spectrum, SCS.

Spectrum, Conn., see Di Bella.

Spectrum, N.Y., see Lourie.

Speechways, see Music Plus.

Speedy, see Briarmead.

Spicy, see Band Box.

Spindizzy, see CBS Recs.—Epic.

Spindletop, see Jude Recs.

Spirit, 1901 Peyton Ave., Burbank, Calif. 91504. Tel: (213) 849-5235/3600, 462-5423. Pres.: Nick Therry. Labels: Spinit, Hat.

Spinnin Square, see Style.

Spinn Recs., Box 100-N, RFD 3, Stuart, Va. 24171. Tel: (703) 694-3047. Owner & Pres.: Frank W. Singleton; Owner & VP: John F. Williams.

Spin-O-Rama, see Premier Albums.

Spin-Out, see Wesley.

Spiral Rec. Corp., 875 Fifth Ave., New York, N.Y. 10021. Tel: (212) RE 7-3304. VP: Sol Abrams. Branch: Palisade, N.J., 780 Palisade Ave. Zip: 07024. Tel: (201) 945-1000.

Spire, see World Library of Sacred Music.

Spirit, see National.

Spivey, 65 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) UL 7-7003. Pres.: Victoria Spivey. Labels: Queen Vee, Spivey.

Spplatter see Scorpio.

Splitsound Inc., PO Box 4704, Tucson, Ariz. 85717. Tel: (602) 296-7139. Pres.: Dan Gates; VP: Dan Peters.

Spoken Arts Inc., 310 North Ave., New Rochelle, N.Y. 10016. Tel: (914) 636-5482. Pres.: Dr. Arthur Luce Klein; Exec. VP: Luce A. Klein; Mktg. & Sales Dir.: Peter J. Redgrove; Educational Dir.: Natalie Slohm. Labels: (Owned) Spoken Arts; (distributed) La Voix de l'Auteur, Bordas. Cassette & open reel self-mfd.

Spoken Word, see Dover.

Sports, see Lee Anderson.

Spotlight, see Kerr.

Spring, see Spring Recs. (SEE ADVERTISEMENT)

Springboard Int'l Recs. Inc., 1135 W. Elizabeth Ave., Linden, N.J. 07036. Tel: (201) 925-0600. Pres.: Danny Pugliese; VP Sales: Bob Demain; A&R: Bill Isaacs. Labels: Springboard, Buckboard, Happy Tunes, Off Spring, Trip, Up Front. Cartridge 8-tr. & cassette: (Owned) Springboard, Trip, Up Front self-mfd.

Spring Recs. Inc., 201 W. 54 St., New York, N.Y. 10019. Tel: (212) 581-5398. Pres.: Jules Rifkind. (Distributed by Polydor). Labels: Spring, Event. Cartridge 8-tr. & cassette: (Owned) Spring, Event, self-mfd. (SEE ADVERTISEMENT)

Sproul, see J&S.

ssExx, see R-Jay.

Stacka, see Wasp.

Stadium Recs., PO Box 9411, North Hollywood, Calif. 91609. Tel: (213) 763-3436, 335-9379. Pres.: A. J. Minto.

Stag Rec. Co., 8486 Birwood, Detroit, Mich. 48204. Tel: (313) 935-2747. Pres. & Adv.: Arthur J. Fleming; VP: John Pryor; Exec. VP: Cyril L. Clarke; Sales & Mktg.: Patricia Fleming; Pub. & Promo.: Roy Wood; R&B: James Fleming. Labels: Stag, Column, Gospel Clem. Cartridge 8-tr. & cassette: (Owned) Stag, Column, Gospel Clem self-mfd.

Standard Phono Mfg., 734 Tolland St., East Hartford, Conn. 06033. Tel: (203) 289-8631. Pres.: Richard Godlewski; Tape Mgr.: Frank Holland. Labels: Standard Phono, Colonial. Cartridge 8-tr.: (Owned) Colonial self-mfd.

Stang, see All Platinum.

Stanyan, see Warner Bros.

Star, Calif., see Contemporary.

Star, N.Y., see Star Rec. Co.

Starb, see Blue Hour.

Starburst, 7 Charles Ln., New York, N.Y. 10014. Tel: (212) CH 2-1479. Pres.: Michael F. J. Lynch; VP Eng'g: Thomas J. Lyle; A&R: Peter Sabatino.

Starday, see Starday-King.

Starday-King Recs. Inc., PO Box 8188, 3557 Dickerson Rd., Nashville, Tenn. 37207. Tel: (615) 228-2575. Pres.: Hal G. Neely; VP & Gen. Mgr.: Jim Wilson; Sales Mgr.: Lee Tremble. Branches: New York, N.Y., 211 W. 53 St., Studio 2B. Zip: 10019. Tel: (212) 765-5238. VP & A&R: Henry Glover; Promo., Mktg. & Tape: Mike Kelly—Cincinnati, Ohio, 1540 Brewster. Zip: 45207. VPs: Johnnie Miller, R. A. Harris. Labels: (Owned) Agape, Bethlehem, DeLuxe, Federal, Hollywood, King, Look, Nashville Economy, Starday; (distributed) Brother, Fraternity, Metro-Country, Pride.

Stardisc, 10337 E. Beach St., Bellflower, Calif. 90706. Tel: (213) 866-4146. Owner: Mearl Ellison.

Stardom Recs., 4323 S. Vermont, Los Angeles, Calif. 90037. Tel: (213) 233-9566. Pres.: Dave Richardson; VP & Promo. Mgr.: Vera Richardson; Gen. & Sales Mgr.: Mack Dunbar Jr.; A&R: Miles Grayson, Lester Johnson. (Distributed by Rooker Rec. Group). Branch: New Orleans, La., 4516 Rosemont Pl. Zip: 70126. Tel: (504) 241-4875.

Star Dust, see Mortonia.

Starla, see Original Sound.

Starlight, see Delta Int'l.

Starr, see Professional Programming.

Star Rec. Co., 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) 682-5844. Pres.: Tsipora Miron; VP & Prod'n Dir.: Steve Moore; VP & Int'l Mgr.: Thelma Moore; Pub. Jon Arthur; Promo. Maria M. Gadgeau.

Startime, see Abnak.

Startime Rec'g Inc., PO Box 12144, Knoxville, Tenn. 37912. Tel: (615) 688-4600. Pres.: Donald Tonkin; VP: Jim Clayton; A&R Prod'rs: Ray Rose, Ben Huddleston; Sales Mgr.: Bill Stonecipher. Labels: (Owned) SRI, (distributed) Empire, Valley, Valley Meadowlark.

Startown, see Soul Ent.

Star Trek Recs. (div. of De Ann Development & Mgmt. Corp.), PO Box 3780, 204 N. Clay, St. Louis, Mo. 63122. Tel: (314) 821-5500. Pres.: Dan Crask; VP & A&R: Mike King; VP Dist'n: Milton Blitz; Gen. Mgr., Pub. & Adv.: Rick Lane.

Starway, see Hunza.

Stateswood, see Skylite-Sing.

Stax Recs. Inc., 98 N. Avalon Ave., Memphis, Tenn. 38104. Tel: (901) 278-3000. Telex: 53-5133. Pres.: Jim Stewart; Exec. VP: Al Bell; Sr. VP A&R: Isaac Hayes; VP Sales & Mdsq.: Herb Kole; VP Adv.: Larry Shaw; VP Tape Sales: Ewell Rousell; Pub. Dir.: Deanie Parker; Promo. Dir.: Chester Simmons; Int'l Dir.: Donna Breakstone. Labels: (Owned) Stax, Volt, Enterprise, Respect, (distributed) Stax Div.: Ko-Ko, Warren, We Produce, Volt Div.: Mikim, Weiss. Cartridge 8-tr. & cassette: (Owned) Stax, Volt, Enterprise, Respect self-mfd.; (distributed) Stax Div.: Warren, Volt Div.: Mikim, Weiss self-mfd. Open reel: (Owned) Stax, Volt, Enterprise, Respect licensed to Ampex. (SEE ADVERTISEMENT)

Steady, see Tranquility.

Steal, see Southern Sounds.

Steed, see Paramount Recs.

Steno-Disc, see 49th State Hawaii.

Stephanie, see Montel.

Stereo, see Contemporary.

Stereo Dimension, 118 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-6355. Pres.: Loren Becker; Nat'l Sales Mgr.: Fred Edwards; Nat'l Promo. Mgr.: Andy Hussakowsky. Labels: (Owned) Evolution; (distributed) Athena, Affinity. Cartridge 8-tr. & cassette: (Owned) Evolution licensed to Ampex & GRT; (distributed) Affinity, Athena licensed to Ampex & GRT. Open reel: (Owned) Evolution licensed to Ampex.

Int'l reps.: Australia (Festival), Belgium (Radio Anvers), Denmark (Philips), France (Philips), Germany (Philips), Italy (Philips), Japan (Philips), Mexico (Gamma), Netherlands (Philips), Norway (Philips), Philippines (Mico), South Africa (RPM), Spain (Hispavox), Sweden (Philips), UK (Philips), Venezuela (Palacio de la Musica).

Stereoddities, see The Smith Studio.

Stereo-Fidelity, see Alshire Int'l.

Stereo Treasury Series, see London Recs.

Stinson Recs., PO Box 3145, Granada Hills, Calif. 91344. Tel: (213) 368-1612. Pres.: Jack M. Kall. Cartridge 8-tr. & cassette: Self-mfd. Int'l rep.: Canada (Musimart).

Stoneflower, see Atlantic-Atlantic.

Stoneway Recs. Inc., 2817 Laura Koppe, Houston, Tex. 77016. Tel: (713) 697-7912. Pres.: Roy M. Stone; VP: M.A. Stone. Labels: Stoneway, Wide World.

Stop Recs. Inc., 809 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3211. Owners: Pete Drake, Tommy Hill; Promo.: Don Howser. (Distributed by Scepter). Cartridge 8-tr. & cassette self-mfd.

Stormy Forest, 1350 Ave. of the Americas, New York, N.Y. 10020. Tel: (212) 262-2808. Pres.: Richie Havens; VP: Mark Roth. (Distributed by MGM). Cartridge 8-tr. & cassette self-mfd by MGM & licensed to GRT.

Stoy Inc., 140 E. 56 St., New York, N.Y. 10022. Tel: (212) PL 1-1182. Pres.: Norman Dolph.

Stradivari, see Everest.

Straight, see Warner Bros.

Strata-East Inc., 463 West St., New York, N.Y. 10014. Tel: (212) 691-9294. Pres.: Stanley A. Cowell; Exec. VP: Charles Tolliver; VPs: James Hopps, Cecil McBee, Howard Fulcher; Assoc. Prod'rs: Clifford Jordan, Carol Byard. Branch: Detroit, Mich., Strata Corp., 6349 Begole. Zip: 48210. Pres.: Kenneth L. Cox; VP: Charles E. Moore.

Strate 8, see Fortune Recs.

Streke, see Periscope.

Studio 5 Rec'gs, Box 644, Minneapolis, Minn. 55440. Tel: (612) 788-4271. Pres.: Eugene Thomas; A&R: Thomas Mrozinski; Pub.: Milee Fickberg.

Studio 10 Recs., 354 Shoreline Hwy., Mill Valley, Calif. 94941. Tel: (415) 388-2095. Pres.: Thomas G. Press.

Study, see Knight Education.

continued

Telehit Rec'g Society, PO Box 6434, Detroit, Mich. 48234. Tel: (313) TW 1-7534. Gen. Mgr.: Roger Bass.

Telemark Dance Recs., 7915 Lewinsville Rd., McLean, Va. 22101. Tel: (703) 356-9113. Pres.: Sheila M. Mason; VP: Richard S. Mason.

Temple, see Skylite-Sing.

Tempo, see John T. Benson.

Tener, see Bee Jay.

Ten-Tex, see Style.

Terra, see Trend.

Terraplant, see Wasp.

Terrrell, see Lynn's Prod'ns.

Terrific, see Eric.

Texas, see Trend.

The Texas Plainsmen, PO Box 4831, Midland, Tex. 79701. Tel: (915) OX 4-3756. Owner: James A. O'Neill.

Texas Revolution, see Horizon Prod'ns.

Texas Sound Studios, 506 W. Hildebrand Ave., San Antonio, Tex. 78212. Tel: (512) PE 3-1721. Sales, Mktg. & Adv. Mgr.: Jeff Smith; A&R & Pub.: Virginia Smith.

Labels: Anthem, Horn of Plenty, Peace, Sound-Tex.

Theatre Rec'g Society, see Caedmon.

Thomas, see Curton & Buddha/Kama Sutra.

Thoroughbred, PO Drawer 2176, Zip: 78767; 910 Post Oak St., Austin, Tex. 78704. Tel: (512) 444-5497. Owner: Rex T. Sherry.

3 H's Recs., 1103 Neff Ave. S., West Covina, Calif. 91790. Tel: (213) 966-2535. Pres.: Henry Oakes; VP: Loretta Oakes.

Int'l reps.: Australia (J. Albert), Italy (Sidet), Japan (Mrs. G. T. Folster), Mexico (Acetatos Profesionales), Philippines (Playtex), UK (Cyril Shane).

Three Sons Recs., 529 Morgan Ave., Palmyra, N.J. 08065. Tel: (609) 786-0770. Pres.: Lew DiLeo.

Three Star, PO Box 172, Rt. 40, Elkton, Md. 21921. Tel: (301) 737-8948. Pres., C&W A&R & Pub.: Lee Stevenson; R&B, A&R, Pub. & Adv.: Eddie G. Stevenson; Sales Dir.: Virginia Stevenson; Promo. Mgr.: Frederick Dawson.

Labels: Three Star, Blue Hen, British Main, Jude, RepriZe.

Threshold, see London Recs.

Thunder, see Thunder Rec. Corp.

Thunderball Recs., PO Box 626, Tyler, Tex. 75701. Tel: (214) LY 2-0591, LY 3-6302. Owner: Steve Wright.

Thunderbird, see Masters Releasing.

Thunder Rec. Co., Box 271, Cedar & West Aves., Jenkintown, Pa. 19046. Tel: (215) OS 2-5929. Pres.: Stan Peahota; A&R: Stan Knight, John Sokolis; Sales & Mktg.: Stan & Gerinimo Knight; Pub.: M. K. Ryan, John Sokolis; Adv.: Kathy Ryan; Tape Div. Mgr.: Marian Ryan; Tape Sales Mgr.: Otis Knight; Opns. Dir.: Marilyn Sokolis; Int'l Promo. & Nat'l Opns. Dir.: Destiny Knight; Int'l: Stan Knight, Stan Peahota.

Labels: Thunder, Cyclone, Earth Quake, Enchanted Knight, Hurricane, Knight, Lightning, Misty Blue, Tornado, Typhoon.

Cartridge 8-tr. & open reel self-mfd.

Tico, see Roulette.

Tic Toc, see Goldband.

Tiffany Rec'g Corp., 7033 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 464-5122. Pres.: Charles Green; A&R Dir.: Bruce E. Garfield; Special Projects Co-ord.: Skip Layne. (Distributed by Scepter).

Tifton, see Ambassador.

Tiger, see Together.

Tiger Tail, see Audio Fidelity.

Tikya, see International Rec. Inds.

Timber, see Northland.

The Times Mgmt. Corp., 1216 Granby St., Norfolk, Va. 23510. Tel: (703) 625-0534. Pres.: D.H. Burlage.

Labels: Waylon.

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset, Mass. 02025. Tel: (617) 383-9494. Bd. Chm.: Rik Tinory; Pres. & A&R: Richard F. Tinory Jr.; PR: Claire Babcock; Adv.: Laurel Jean.

Labels: RFT, RTP, Sequel, Wrecked.

Tioga, 6620 Kindred St., Philadelphia, Pa. 19149. Tel: (215) PI 5-5309. Gen. Mgr. & A&R: Herb Ostrow; Business Mgr.: Danny Ostrow; Sales & Mktg.: Gene Ostrow; Pub., Adv. & Promo.: Carol Ostrow, Sam Deno, Ernie Mallick.

Labels: Tioga, Impex, Margate, Oxford.

Titan Recs., 1828 Prosser, Los Angeles, Calif. 90025. Tel: (213) 279-2375. Owner: George R. Brown.

Tithonus, see Memnon.

Today, see Perception.

Todd, see Montclair.

Toddlin' Town, see Scepter.

Together Recs., PO Box 5079, Wilkes Barre, Pa. 18710. Tel: (717) 287-3255. Gen. Mgr.: William J. Jenks; Nat'l Mktg. & Int'l.: Saul Goldberg; Nat'l Sales & Promo.: Mort Hyme; Pub. & Promo.: Wes-mar Adv. Assocs.

Labels: (Owned) Together, JMC; (distributed) Blueberry, Poppy, Tiger, Yellow Bee.

Toi, PO Box 146, Markham, Ill. 60426. Tel: (312) 331-7700. Pres. & A&R: Robert Lee.

Tokyo, see Trend.

Tom Thumb, see Rhythms Prod'ns.

Tone-Craft, see Sure.

Tone Int'l (div. of Tone Dists.), 495 SE 10 Ct., Hialeah, Fla. 33011. Tel: (305) 633-6033, 888-1685. Gen. Mgr.: Angel Chion.

Label: Tone Latino.

Cartridge 8-tr., cassette & open reel: (Owned) Tone Latino licensed to Ampex.

Tone Latino, see Tone Int'l.

Tonka Recs. Inc., PO Box 94082, Houston, Tex. 77018. Tel: (713) 686-5108. Pres.: Gabe Tucker; VP: Injun Austell; A&R Prod'r: Clyde Brewer; Promo. Mgr.: Sunshine Tucker.

Topaz, see Trend.

Top & Bottom, see Jamie/Guyden.

Top Catt Recs., 5212 Fountain, Hollywood, Calif. 90029. Tel: (213) 666-1076. Pres.: Peter Martinez; Arranger & Prod'r: Vic Charles.

Top Gun, see Cuca.

Top-Hit, 740 N. Gardner St., Los Angeles, Calif. 90046. Mgr.: William Hecht.

Toppa, PO Box 1746, Covina, Calif. 91722 Tel: (213) 339-1806. Owner: George J. Morris.

Labels: Toppa, Toppette, Fedora.

Toppette, see Toppa.

Top-Rail, see Blackbird Recs.

Topside, see McKinnon.

Top Soul Rec. Prod'n Co., 712 Division Ave. NE, 2nd fl., Washington, D.C. 20019. Tel: (202) 397-2377, 396-3009. Pres., Sales & Promo.: Ben Small; VP & A&R: Nat Hall.

Label: Top Soul.

Top-Star, see Sid Kleiner.

Top Ten, see Jude Recs.

Torino, see Camaro.

Tornado, Pa., see Thunder Rec. Corp.

Tornado Recs. Co., PO Box 824, 407 Alamance St., Gibsonville, N.C. 27249. Pres. & Gen. Mgr.: David Lee Perkins; A&R Dir.: A.R. Perkins; Sales Mgr.: Stephen Lee.

Labels: Tornado, Broadcast, Hurricane, Whirlwind.

Tories, see Summit Dists.

Tot, see Singcord.

The Total Sound Inc., 1270 Ave. of the Americas, New York, N.Y. 10020. Tel: (212) 765-9760. Pres. & Int'l: Enoch Light; A&R Prod'rs: Tony Mottola, Jeff Hess; Creative Mgr.: John DeVries; PR: Robert Briody; Nat'l Promo. Mgr.: Tom Viniz; Prod'n Mgr.: Mike Tumely.

Labels: Project 3, Socko.

Cartridge 8-tr.: (Owned) Project 3 self-mfd. & licensed to Ampex.

Quad-8: (Owned) Project 3 self-mfd.

Cassette & Open reel same as 8-tr.

Int'l reps.: Argentina (Prodisa), Australia (Festival), Belgium (Barclay), Canada (Compo), Central America (INDICA in Costa Rica), Denmark (Morks), France (Barclay), Italy (CGD), Japan (King), Mexico (Gamma), Peru (J.L. Salazar), Philippines (Mareco), Portugal (Radio Triunfo), Spain (Hispanovox), Venezuela (Palacio de la Musica).

Touche Publ'g Co. Inc., Frank Leu Bldg., Suite 512, Montgomery, Ala. 36104. Tel: (205) 264-0276. Pres.: Henry Heller; Exec. VP: Buddy Englebert; VP Sales & Mktg.: Stephen A. Heller.

Labels: Heller, Moon.

Touche Recs., PO Box 96, El Cerrito, Calif. 94530. Tel: (415) 526-3491. Pres.: Jacques Disraeli Bronson; Exec. VP: James Bronson Jr.

Town & Country, 2034 Eden Ave., Glendale, Calif. 91206. Tel: (213) 246-6955. Pres. & A&R: C.E. Lenderman; Promo. Mgr.: Cliff Lenderman.

Labels: Town & Country, Cracked, Hot, Redwood.

The Township Group Inc., Box 7084, 10 Michael Dr., Greenville, S.C. 29610. Tel: (803) 269-5307. Pres.: Joe Huffman; A&R: Otis Forrest, Dave Reddich; Sales Mgr.: W.C. Huffman; Adv. & Promo. Mgr.: Bob Edwards; Tape Prod. Dir.: Dot King.

Labels: Mark Five, Halo, Klub, Oval, Master-tone.

Cartridge 8-tr.: (Owned) Halo, Klub, Mark Five, Master-tone, Oval licensed to Cartridge Control Corp.

Toy, see Raydar.

Track, see Atlantic-Atlantic.

Trackdown, see Soul Ent.

Tradewinds Recs., PO Box 8294, Honolulu, Hawaii 96815. Owner: Margaret Williams.

Tradition, see Everest.

Tranquility Recs. Inc., B46 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-3800. Pres.: Art R. Trefferson; Dir.: Ken Khourie; Reggae A&R: Richard Khourie; R&B A&R: Luther Dixon; Tape Sales Mgr.: Gary Hall; Int'l: Joseph Zerga.

Labels: (Owned) Steady, Bobby, Dawn, Treat; (distributed) Atman, FRM, Federal.

Cartridge 8-tr. & cassette: (Owned) Tranquility, Steady self-mfd.

Transworld, see Finer Arts.

Trans World Sound Ass'n., 4104 W. Wilcox, Chicago, Ill. 60624. Tel: (312) 722-7956. Bd. Chm. & Promo. Mgr.: Thomas Smith; Pres.: Wilbert Johnson; VP A&R: Claude Johnson; Sales & Mktg. Mgr.: Lewis Johnson; Pub. Mgr.: Sylvester J. Richardson; Adv. Mgr.: Lorenzo Clements.

Labels: Trans World Sound, Gospel World Sound, June Bug.

Travelanguage, see Kayden.

Treat, see Tranquility.

Trend Int'l (sub. of Trend Int'l Inds. Tokyo, Japan), 719 Gower St., Hollywood, Calif. 90038. Tel: (213) 466-0143. Exec. VP: Col. George S. Whitman; Nat'l Sales & Promo.: Joe Toshiro.

Labels: (Owned) Trend, Aguilas, Andes, Eagle, Nevada, Nevada-Nippon, Nui Loa, Taloa, Tecate, Terra, Texas, Tokyo, Topaz, Truth, Tulsa; (distributed) Barcola, Century 21, Class, Folkstyle, Kona, Lyricion, Musical Comedy Guild, Redondo, Smart Set, Tel Avidéo.

Cassette: Tel Avidéo self-mfd.

Trepur Recs., Rt. 3, La Grange, Ga. 30240. Tel: (404) 882-2391. Owner: Rupert McClendon.

Triangle, see Rare Bird.

Tribal, see Tommy Bee.

Tribute, N.Y., see GWP.

Tribute, Ohio, see World Library of Sacred Music.

Tri-City Rec'g Corp., 203 N. Jefferson, Saginaw, Mich. 48607. Tel: (517) 753-8459. Pres.: Walter Choker Campbell; VP: Kenneth Anderson; A&R: Willie Smith; Pub., Adv. & Promo.: Bill McCune.

Labels: Tri-City, Moonsville USA, Ultra-City.

Tridelta, see McKinnon.

Trident Mgmt. Inc., 855 Treat Ave., San Francisco, Calif. 94110. Tel: (415) 648-7750. Mgr. & A&R: Paul Rose; Co-ord.: John Driscoll.

Labels: Magnum, Onyx.

Trip, see Springboard.

Triple P, S. Marvin Rd., Lyons, Ga. 30436. Tel: (912) 565-8316. Pres. & Gen. Mgr.: Pete Pittman.

Tri-State, see Style.

Triumph, see Hardie W. Daniel.

Trophy, see Rem.

Tropical, see Met Richmond.

Truffle Recs. Inc., 10 Ramsey Pl., Albany, N.Y. 12208. Tel: (518) 438-6587. Pres. & Promo. Mgr.: Michael Olesko; VP & A&R: Steve Loeb; Sales & Mktg.: Steve Colfer.

Branch: Los Angeles, Calif., 1545 S. Gramercy. Zip: 90019. Tel: (213) 734-8036. Dir.: Bill Cioffi—New York, N.Y., 1650 Broadway. Zip: 10019. Tel: (212) LT 1-9690. Dir.: Jeff Gordon.

Labels: Truffle, Mothbump, Wahr.

Trump, Ky., see Allen-Martin.

Trump Recs. (div. of Tommy Cogbill Prod'ns), 827 Thomas St., Memphis, Tenn. 38017. Tel: (901) 526-0409. Pres.: Tommy Cogbill; Exec. VP & Gen. Mgr.: Marty Lacker.

Trusty Recs., Nebo, Ky. 42441. Tel: (502) 249-3194. Pres.: Elsie Childers.

Truth, see Trend.

Try!, 727 Seventh Ave., New York, N.Y. 10019. Tel: (212) CI 5-7640. Pres.: Mill Schnapp.

Labels: Try!, Bel-Ami.

Tulsa, see Trend.

Tunekel, see Seven B.

Turbo, see All Platinum.

Turnabout, see Vox Prod'ns.

Turner Inds. Entertainment Co. of America, PO Box 1659, Beverly Hills, Calif. 90213. Exec. Pres.: Lawrence Turner.

Label: Turner Sound.

Turner Sound, see Turnner Inds.

Turn On, see Impact.

Turtle Creek, see Pompeii.

12th Street Prod'ns Inc., 3716 Yupon, Rm. 1, Houston, Tex. 77006. Tel: (713) 528-4232. Pres.: Dennis M. Collins; VP: Dupuy Bateman; Sec'y-Treas.: Craig H. Christie.

Label: DMC.

20th Century-Fox Rec. Corp., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 957-7762. Cable: CENTFOX. Contact: Paul Barry.

Labels: 20th Century-Fox (distributed by ABC/Dunhill-ABC), Movietone.

Cassette & open reel: (Owned) 20th Century-Fox (includes Movietone) licensed to Ampex & GRT.

Int'l reps.: Argentina (Prodisa), Australia (Festival), Brazil (CBS), Canada (Capitol), Colombia (CBS), France (Barclay), Germany (CBS), Israel (Eastronics), Italy (Carosello), Japan (Victor), Mexico (Gamma), Peru (CBS), Philippines (Mareco), Portugal (Radio Triunfo), South Africa (Gallo), Spain (Hispanovox), UK (EMI), Venezuela (CBS).

21st Century, see Target.

21st Century Sound, see Cuca.

Twilight, see USA.

Twinkle, see Centaur.

Twinkle, see Premier Albums.

Two Worlds Leisure Time Corp. of America, 239 W. 18 St., New York, N.Y. 10011. Tel: (212) 989-7200. Pres.: Al Caiola; VP: Ervin Litkei.

Label: Two Worlds.

Ty-Do, see Biscayne.

Typhoon, see Thunder Rec. Corp.

U

U A Latino, see United Artists.

U P I, see MacArthur.

U S A, Tex., see Epstein.

U S A Recs., 3035 W. 47 St., Chicago, Ill. 60632. Tel: (312) 254-4612. Pres.: Paul J. Glass.

Labels: (Owned) USA; (distributed) Twilight. Cartridge 8-tr. & cassette licensed to Ampex.

Ultima, see Discotape.

Ultra-City, see Tri-City.

Ultraphone Recs. Inc., 69 S. Moger Ave., Mount Kisco, N.Y. 10549. Tel: (914) 666-2118. Dir.: Dr. Edward T. Salvato Jr.
Labels: (Owned) Ultraphone; (distributed) Polyphon.
Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Ultraphone self-mfd.; (distributed) Polyphon self-mfd.

Ultra-Sound, see Karma.

Uni, see MCA.

Unicorn Recs., 733 15 St. NW, Rm. 232, Washington, D.C. 20005. Tel: (202) 833-1964. Pres.: Elliot Ryan.

Unicycle, see Canaltown.

Unidap, see Franz Schubert listed under "F."

Union Grove Talking Machine Recs., Union Grove, N.C. 28689. Tel: (704) 539-4934. Pres. & Gen. Mgr.: J. P. VanHoy Sr.; A&R: Jim Scancarelli.
Branch: Charlotte, N.C., 200B Radio Center Bldg., 3229 South Blvd, Zip: 28204.

United, see Cadet Recs.

United Artists Recs. Inc. (formerly Liberty/UA Inc.), 6920 Sunset Blvd., Los Angeles, Calif. 90028. Tel: (213) 461-9141. Cable: UA RECORDS. Telex: 67-3271. Pres.: Michael Stewart; VP A&R & Promo.: Bob Skaff; VP Sales: Mike Lipton; Nat'l Sales Mgr.: Bernie Sparago; Tape Sales Dir.: Charles Bratnober; Exec. Admin'r of Nat'l Promo.: Jack Bratel.
Branches: New York, N.Y., 729 Seventh Ave. Zip: 10019. Tel: (212) 245-6000. Blue Note Mgr.: George Butler; Admin. Dir.: Ron Eyre—Nashville, Tenn., 722 17 Ave. S. Zip: 37203. Tel: (615) 244-7580. Exec. Prod'r: Scotty Turner; C&W Promo. Dir.: Biff Collier.
Int'l branches: England, France, Germany, Distribution branches: Los Angeles, Calif.; Denver, Colo.; Hartford, Conn.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Metairie, La.; Silver Spring, Md.; Boston, Mass.; Detroit, Mich.; Minneapolis, Minn.; Kansas City, St. Louis, Mo.; Cherry Hill, Union, N.J.; Buffalo, N.Y.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Pittsburgh, Pa.; Dallas, Houston, Tex.; Richmond, Va.; Seattle, Wash. (see Record & Tape Wholesalers sections for complete listings).
Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.
Cartridge 8-tr. & cassette: (Owned) United Artists self-mfd.
Int'l reps.: Argentina (EMI), Australia (Festival), Austria (Ariola), Belgium (Gramophone), Brazil (RCA, Som), Canada (MCA), Chile (Philips), Colombia (Codiscos, Fuentes), Denmark (EMI), Dominican Republic (Mozart), Finland (EMI), Greece (Music Box), Guatemala (DIDECA), Hong Kong (Polydor), India (Gramophone), Israel (CBS), Japan (Toshiba, King), Lebanon (EMI), Les Fils de Georges Haddad), Mexico (Musart), Netherlands (Bovema), New Zealand (Festival), Norway (EMI), Pakistan (Gramophone), Peru (El Virrey), Philippines (Dyna Prods.), Portugal (Radio Triunfo), Singapore (Chiang Hui), South Africa (Teal, Trutone), Spain (Hispanovox), Sweden (EMI), Switzerland (EMI), Thailand (Sugree), Turkey (Melodi), Venezuela (Buena Musica, Palacio de la Musica), West Indies (Record Specialists), Zambia (Zambia Recs.). (SEE ADVERTISEMENT)

United Int'l Inc., 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) MU 2-5844. Pres.: Louis J. Ferriol; VPs: D.H. Bennett, John Crisman; Adv.: Steve Eckert.
Labels: United Int'l, Carlson Int'l.

United States, 1549 N. Vine St., Suite 20, Hollywood, Calif. 90028. Tel: (213) 464-1389. Owner: Joseph Van Winkle; Promo.: George Jay Assocs.
Labels: (Owned) United States; (distributed) Award.

United World, see Epstein.

Unity, Fla., see Art Recs.

Unity, N.Y., see Genuine.

Universal Promos. Corp., 1101 S. Ninth St., Omaha, Neb. 68108. Tel: (402) 341-1406. Contact: Steve Wilson.
Label: Pacific Avenue.

Universal Stars, see Robbins.

Universe, see Larric.

University of Missouri Press, 103 Swallow Hall, Columbia, Mo. 65201. Tel: (314) 449-8316. Dir.: Thomas Lloyd; Sales & Promo. Mgr.: Penny Pitman.

Up Front, see Springboard.

Upstate N.Y. Hillbillies, see Canaltown.

V

V I P, see Molown.

Thomas J. Valentino Inc., 150 W. 46 St., New York, N.Y. 10036. Tel: (212) 246-4675. Pres.: Thomas J. Valentino; VP: Robert F. Valentino; Sales Mgr.: Francis T. Valentino; Pub. & Adv. Mgr.: Thomas J. Valentino Jr.; Tape Mgr.: Chris Carrino.
Labels: Major, Majorette, Quality.
Open reel: (Owned) Major self-mfd. (SEE ADVERTISEMENT)

Valerie, see Band Box.

Valhalla, see Gordo.

Vallado, see Epstein.

Valley, see Startime.

Valley Meadowlark, see Startime.

Valtron Rec'g Studio, 305 Allen St., Helena, Mont. 59601. Tel: (406) 442-0734. Pres.: Lester L. Liedle; Sales Mgr.: Sandy Liedle.
Label: Valtron.
Cassette & open reel: (Owned) Valtron self-mfd.

Vanco, see Ripcord.

Vanguard/Apostolic, see Vanguard Rec'g

Vanguard-Dasca, 8 Winter St., Brattleboro, Vt. 05301. Tel: (802) 257-7131. Pres.: David S. Calef.
Label: Dasca.

Vanguard Rec'g Studio Inc., 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Cable: VANMUSICA. Pres.: Classical A&R & Tape: Seymour Solomon; VP, Classical A&R & Int'l: Maynard Solomon; VP Sales, Mktg. & Promo.: Herb Corsack; Nat'l Sales & Tape Sales Mgr.: Harold Lewis; Pub. & Adv. Dir.: Sunny Schrier; Promo. Dir.: Eddie O'Keefe; Int'l Dir.: Jo Inguanti.
Branch: Hollywood, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 461-4381, Pop A&R Dir.: Bob Scherl.
Labels Vanguard, Bach Guild, Cardinal, Everyman, Vanguard/Apostolic.
Cartridge 8-tr., cassette & open reel licensed to Ampex.
Int'l reps.: Argentina (Sicamericana), Australia (Astor), Belgium (Inelco), Brazil (Som), Canada (Ampex), Denmark (Dansk), France (Barclay), Germany (Electrola), Italy (Ricordi), Japan (King), Mexico (Gamma), Netherlands (Inelco), New Zealand (Philips), Philippines (Dyna), South Africa (Trutone), Spain (Hispanovox), Sweden (Sonet), Switzerland (Phonag), UK (RCA).

The Vantage Rec'g Co., PO Box 212, Pottstown, Pa. 19464. Tel: (215) 323-3336. Pres. & Exec. Prod'r: A. Alan Botto; VP & Gen. Mgr.: Farthington S. Bellweather; Sales & Mktg. Mgr. Vince Malone; Pub. Dir.: Shirley Hattingh.
Affiliated firm: Ralbar Prod'ns.
Labels: Vantage, Jody, Pliant, Reco-Flex, Semaphore, Sound of Money Zouvenir.
Cartridge 4-tr., 8-tr. & cassette Vantage, Semaphore self-mfd.

Veevo Rec. Co., 54 W. 74 St., Suite 2025, New York, N.Y. 10023. Tel: (212) EN 2-4259. Pres.: Fredric Vonn.

Venus Rec'g Co. of America, PO Box 1451, Beverly Hills, Calif. 90213. Tel: (213) 275-6801. Cable: VENUSING. Pres.: W.E. Spector; Classical A&R Dir.: Miliza Korjus; Ass't: H. Irving; Pub. & Adv. Mgr.: E. Walters; Promo. Ass't: M. Spector; Tape Ass't: R. Spector; Int'l Dir.: S. George.
Label: Venus.

Veri/Sonics, 1 Park Ave., New York, N.Y. 10016. Cable: MUSICPRO. Pres.: Warren D. Gray; VP: Manuel Kopelman.
Branch: Los Angeles, Calif., 15962 Nordhoff St. Zip: 91343. Tel: (213) 870-3881.
Cartridge 8-tr., cassette & open reel self-mfd.
Affiliated company: American Music Programmers Inc.

Veriton, see Melodia.

Versa, see Bel-Aire.

Vertigo, see Mercury.

Verve, see MGM.

Verve/Forecast, see MGM.

Vesuvius, see Pompeii.

Vibrant Recs., Box 120, Rt. 3, Talbot, Tenn. 37877. Tel: (615) 581-3486. Pres. & Gen. Mgr.: Hal R. McGaha.

Vic, see La Val.

Vick, see Hawk.

Victor, see RCA.

Victory, see Singcord.

Victrola, see RCA.

Videotext, see Rhythms Prod'ns.

Village, see Harley Hatcher.

Virginia, see Johnson.

Virginian, see McKinnon.

Virgo Recs. Inc., PO Box 6359, Philadelphia, Pa. 19139. Tel: (215) 477-0400. Pres.: Roscoe Murphy Jr.; VP: Robert Murphy; Assoc. Prod'r: Morris Bailey Jr.; Sales & Mktg. Mgr.: Mel Grant; Pub.: Bud Ross; Adv.: Mike Nise; Promo.: Allan Lott.
Labels: RoMur, Virgo.

Virtue, see Parr-X & Mercury.

Virtuoso, c/o Harris/Teller Inc., 222 E. 135 Pl., Chicago, Ill. 60627. Tel: (312) PU 5-0700.

Viscojon Rec. Co., 2000 Harcourt Ave., Los Angeles, Calif. 90019. Tel: (213) 935-9667. Pres. & Int'l: J.W. Spriggs; Gen. Mgr. & A&R Dir.: Art Reynolds; Music Dir.: Johnny Creach; Sales & Mktg. Dir.: John T. Dudley; Pub.: A. & E. Jonsson; Adv. & Promo. Dir.: Madison Cole.
Branch: St. Louis, Mo., 3504 N. Grand Blvd. Zip: 63107. Tel: (314) 421-6406. Mgr.: Ralph D. Williams; A&R: Ralph R. Williams.
Labels: Viscojon, Lo-Lace, Natru.
Int'l reps.: France (AZ), Philippines (Playtex).

Viva Recs. (div. of Viva Prod'n Inc.), 6922 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 466-1641. Pres.: Ed Silvers; Exec. VP: Mel Bly.
Labels: (Owned) Viva, Bravo; (distributed) Pentagram.
Cartridge 8-tr. & cassette: (Owned) Viva, Bravo licensed to Ampex, GRT & MCA.
Open reel: (Owned) Viva, Bravo licensed to Ampex.

Int'l reps.: Australia (Festival), Brazil (Equipe), Philippines (Mico), Portugal (Hispanovox), Spain (Hispanovox).

Vocab Inc., 3071 S. Broad St., Chicago, Ill. 60608. Tel: (312) 254-8047. Pres.: Anthony J. Batko.
Labels: The Bergen Evans Vocabulary Program, Wordcraft.
Cassette & open reel: (Owned) The Bergen Evans Vocabulary Program, Wordcraft self-mfd.

Vocalion, see MCA.

Voices of History, see Books & Periodicals.

La Voix de l'Auteur, see Spoken Arts.

Vokes Rec. Co., Box 12, New Kensington, Pa. 15068. Tel: (412) 828-2472. Pres. & Mgr.: Howard Vokes.

Volare Recs./Argon Prod'ns, PO Box 325, Englewood, N.J. 07631. Tel: (201) 567-7538. Pres.: Clyde Otis.
Label: Volare.

Volcano, PO Box 830, Los Angeles, Calif. 90028. Pres.: Theo Allen.
Labels: Explosion, Oakwood, Whooper.

Volcano, N.Y., see Larric.

Volt, see Stax.

Vortex, see Atlantic-Atco.

Vox, see Vox Prod'ns.

Vox Box, see Vox Prod'ns.

Vox Prod'ns Inc., 211 E. 43 St., New York, N.Y. 10017. Tel: (212) 867-9360. Cable: VOXPROD-UCT. Telex: COMLEW 420 445. Pres. & Classical A&R: George H. de Mendelssohn-Bartholdy; Sec'y-Treas., Sales & Mktg.: Tom Di Vita; Promo.: Burt Naidoff.
Labels: Vox, Bellvox, Polyvox, Vox Box, Turnabout, Vox Twins, Music Masters, Super Majestic, Candide.
Cassette: (Owned) Vox self-mfd.
Int'l reps.: Argentina (Surco), Australia (Carinia), Austria (Preiser), Brazil (Equipe), Colombia (Electra), Denmark (Fona Radio), France (Iramac), Germany (Fono), Israel (Unafex), Italy (RI-FI), Japan (Nippon Columbia), Mexico (Peerless), South Africa (Trutone), Spain (Vergara), Switzerland (Jecklin), UK (Decca).

Vox Twins, see Vox Prod'ns.

W

W A M, see Lakco.

W G Recs., 377 Walnut St. Ext., Agawam, Mass. 01001. Tel: (413) 786-1919. Gen. Mgr. & A&R Dir.: Walter J. Gonet Jr.; Sales, Mktg. & Pub. Dir.: Stanley H. Kwarciany; Promo. Dir.: Alex Dunaeff.

Continued on page 66

How does
it feel
to be
#1
in your segment
of the
International
Music-Record-Tape
Industry?

see for yourself
as a **Billboard**
subscriber

just fill out the enclosed
order card to start copies
of **BILLBOARD** coming to you
first thing, each week!

continued

W I M, see Crystal.
 W R C Tenn., see Style.
 W R C Wis., see Cucca.
 Wadie Rec., 4005 W. Washington Blvd., Chicago, Ill. 60624. Tel: (312) 638-6851. Gen. Mgr.: John Hill.
 Billy Wagner Music Publ'ns Co., c/o Toni Kingham, Box 205, Rt. 3, Yorkville, Ill. 60560. Tel: (312) 553-5150. Owners: Billy Wagner, Toni M. Kingham.
 Label: BRW.
 Wahow Recs., Forest City, Iowa 50436. Tel: (515) 582-2992. Pres.: Arlo Johnson; VP: Monte Johnson.
 Int'l rep.: Australia (Southern).
 Wahr, see Truffie.
 Wand, see Scepter.
 Warner Bros. Recs. Inc., 4000 Warner Blvd., Burbank, Calif. 91505. Tel: (213) 843-6000. Pres.: Mo Ostin; Exec. VP: Joe Smith; VP Mktg.: Joel Friedman; VP Creative Servs.: Stan Cornyn; VP Int'l: Phil Rose; Gen. Mgr. WB Label: Clyde Bakke; Gen. Mgr. Reprise Label: Don Schmitzler; Ass't to Exec. VP: Herb Sanders; Sales Dir.: Ed Rosenblatt; West Coast Sales Mgr.: Gary Davis; Midwest Sales Mgr.: Norm Leskiw; Pub. Dir.: Laurel Holiday; Adv. Mgr.: David Herscher; Nat'l Promo. Mgr.: Ron Saul. Branch: New York, N.Y., 488 Madison Ave. Zip: 10022. Tel: (212) PL 9-4422. East Coast Sales Mgr.: Lou Dennis.
 Int'l branches: Australia (Kinney), Belgium (Kinney in France), Canada (Kinney), England (Kinney), France (Kinney-Filipacchi), Germany (Kinney), Japan (Warner Bros.-Pioneer).
 Distribution branches: Warner Bros. Elektra-Atlantic Dist'g Corp. in Los Angeles, Calif.; Chicago, Ill.; Cleveland, Ohio (see Record & Tape Wholesalers sections for complete listings).
 Labels: (Owned) Warner Bros., Reprise; (distributed) Bizarre, Brother, Raccoon, Stanyan, Straight.
 Cartridge 8-tr. & cassette: (Owned) Warner Bros., Reprise licensed to Ampex.
 Open reel: (Owned) Warner Bros., Reprise licensed to Bell & Howell.
 Int'l reps.: Argentina (Sicamericana), Austria (Amadeo), Brazil (Companhia Brasileira de Discos), Colombia (CBS), Costa Rica (INDICA), Denmark (Metronome), Ecuador (IFESA), Finland (Scandia Musiikki), Greece (General Publ'g), Hong Kong (Cosdel), India (Gramophone), Israel (CBS), Italy (Ricordi), Lebanon (Les Fils de Georges Haddad), Mexico (Gamma), Netherlands (Negram), New Zealand (HMV),

Norway (Metronome), Peru (JEMPASA), Philippines (Mareco), Portugal (Radio Triunfo), Singapore (Cosdel), South Africa (Teal), Spain (Hispanovox), Sweden (Metronome), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Sicamericana in Argentina), Venezuela (Favedica), West Africa (Phillips), West Indies (Wes Indies Recs. in Barbados).
 Warren Recs., 2345 Green St. SE, Rm. 201, Washington, D.C. 20020. Tel: (202) 584-5324. Pres.: C.A. Warren. (Distributed by Stax—Stax).
 Warrior Recs., 615 N. 16 St., Billings, Mont. 59101. Tel: (406) 259-2456. Pres.: Chan Romero.
 Wasp Recs. (div. of Larue Inds.), Box 7171, Tacoma, Wash. 98407. Tel: (206) SK 2-8583. Pres.: Ron Biberthaler; VP: Bill Wiley; Pop A&R: Nokie Edwards; C&W A&R: Gene Breeden; Sales Rep.: Jack Rogers; Promo.: Roy Young.
 Labels: (Owned) Wasp, Hornet, Stacka; (distributed) Piece, Feasible, Terrplane.
 Int'l rep.: Australia (Hadley).
 Wassel, see Paramount Rec. Mfg.
 Watts, see Discotape.
 Waylon, see The Times Mgmt. Corp.
 Way-Out Rec'g Ents., 1966 E. 55 St., Cleveland, Ohio 44103. Tel: (216) 361-9290. Pres.: Lester C. Johnson; Exec. VP: William Branch Jr.; VP Gospel Div.: James Bullard.
 Labels: Way-Out, Bos.
 Weiss, see Stax—Volt.
 The Welte Legacy, see Recorded Treasures.
 Wendi, see Daylon Rushing, listed under "R."
 We Produce, see Stax—Stax.
 Wertz, see Lebby.
 Wesley Recs., Box 10044, Denver, Colo. 80210. Tel: (303) 777-9648. Owner & Mgr.: William Horning.
 Labels: Wesley, Sandy-V, Spin-Out.
 Wessex, see Jareco-Wessex.
 West, see West Recs.
 Westbound Recs. Inc., 14643 Joy Rd., Detroit, Mich. 48228. Tel: (313) 584-1279. Pres.: Armen Boladian; Promo. Dir.: Bernie Mendelson. (Distributed by Janus, N.Y.)
 Cartridge 8-tr. & cassette licensed to GRT.
 Westend, see Jon Badaux.
 Western, see Discotape.
 Westminster, see ABC/Dunhill.
 Westminster Gold, see ABC/Dunhill—Westminster.
 Westpark, see Jimmy Duncan.
 West Recs., 1764 Vista Del Mar, Hollywood, Calif. 90028. Tel: (213) 464-3483. Pres.: George E. Clements; Promo.: Jon Badaux.
 Labels: E, Dynasty, Lane, West.
 West Wind, see Metrobeat.
 Westwood Prod'ns, 541 Fulmer Ave., Akron, Ohio 44312. Tel: (216) 794-1304. Pres., A&R Prod'r, Pub. & Int'l: Ernie Malick; VP, Adv. & Promo.: Larry Yoho; A&R: Fred David; Sales & Mktg.: Walt Braika.
 Labels: (Owned) Westwood; (distributed) Dupree, Eastwood.
 Wham, see Ridon).
 Whirlwind, N.C., see Tornado Recs. Co.
 Whirlwind Recs. Inc., 107 N. Cumberland, Sheridan, Ark. 72150. Tel: (501) 942-2761. Pres. & Gen. Mgr.: Dalton Edwards; VP, Dist. & Promo.: Elton B. Mitchell; VP, A&R: John E. Holaday. Branch: Nashville, Tenn., Capitol Recs. Bldg., 806 16 Ave. S., Suite 213. Zip: 37203. Tel: (615) 256-1288.
 Labels: Whirlwind, Exeter.
 Whirlybird, see Audio Arts.
 Whit, see Jewel.
 White Rock Recs. Inc., 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Pres. & Sales Mgr.: Phil Ladd; Tape Mgr.: John Shandra.
 Labels: White Rock, Ladd, Llama.
 Cassette & open reel: (Owned) White Rock, Ladd, Llama self-mfd.
 White Whale Rec. Co. Inc., 8961 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-2266. Pres.: Ted Feigin; VP: Lee Lasseff; Nat'l Promo.: Edward Biscoe.
 Cartridge 8-tr., cassette & open reel licensed to Ampex & GRT.
 White Wonder, see Head Sound.
 Whiz, see Double Shot.
 Whopper, see Volcano, Calif.
 Wide World, see Stoneway.
 Widget Rec'g Inc., PO Box 2446, Muscle Shoals, Ala. 35660. Tel: (205) 381-1300. Owner: Ron Ballew.
 Label: Widget.
 Wilco, see Domino, Tex.
 Wild, see Wild Recs.
 Wild Bird Songs, see Songs & Sounds of Nature.
 Wild Recs., 633 Massachusetts Ave., Boston, Mass. 02118. Tel: (617) 266-1002. Owner: Fred Le Blanc.
 Labels: Bluestown, My, Silver Cross, Wild.
 Winchester, see Jim McCoy.
 Windfall Recs., 161 W. 54 St., New York, N.Y. 10019. Tel: (212) 765-8450. Pres.: E. S. Prager; VP: Felix Pappalardi. (Distributed by Bell Recs.)
 Cartridge 8-tr., cassette & open reel licensed to GRT.
 Windsor, Bakersfield, Calif., see Pike.
 Windsor Recs., 5530 N. Rosemead Blvd., Temple City, Calif. 91780. Tel: (213) 286-1167. Pres.: Edward H. Lowry.

Wine, 142 E. Kennedy Ave., Pittsburgh, Pa. 15214. Tel: (412) 531-7290. Owner: James Grimes.
 Labels: Kathy, Wine.
 Winner, see Al-Teen.
 Wizdom Recs. Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 765-4680. Pres.: Jimmy Wisner.
 Wooden Nickel Recs. Inc., 400 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 277-8447. Bd. Chm.: Jerry Weintraub; Pres.: Bill Traut; VP: Jim Golden; Promo. Dir.: Ron Sales.
 Branches: Chicago, Ill., 25 E. Chestnut St. Zip: 60611. Tel: (312) 751-0707—New York, N.Y., 136 E. 55 St. Zip: 10022. Tel: (212) PL 2-1563.
 Wooten, see Style.
 Word, see Word Inc.
 Wordcraft, see Vocab.
 Word Inc., 4800 W. Waco Dr., Waco, Tex. 76710. Tel: (817) 772-7650. Pres.: Jarrell F. McCracken; VP A&R Dir. Canaan Div.: Marvin Norcross; VP, A&R Dir. Word Div.: Kurt Kaiser; Trade & Sales Mgr.: Francis Heatherley; Promo. Mgr.: Wayne Philpott; Adv. Mgr.: Bruce Bartel. Int'l branches: Australia (Sacred), Canada (Word), England (Word), New Zealand (Sacred).
 Labels: (Owned) Word, Canaan, Sacred; (distributed) Light.
 Cartridge 8-tr. & cassette: (Owned) Word, Canaan, Light, Sacred self-mfd. (SEE ADVERTISEMENT)
 The World Foreign Language Rec. Series, see Books & Periodicals.
 World Library of Sacred Music, 2145 Central Pkwy., Cincinnati, Ohio 45214. Tel: (513) 421-1090. Pres.: Omer E. Westendorf; Sales Mgr.: John H. Gosman.
 Labels: World Library of Sacred Music, Spire, Tribute.
 World Wide, see Savoy.
 Worldwide Headliner, see Robbins.
 Worthy Recs. Co., 1909 Ave. K, Brooklyn, N.Y. 11230. Tel: (212) 377-4321. Owner: Gil Snapper.
 Labels: Worthy, Burundi, Ha-Ha, Kenya.
 Wrayco Recs. Inc., 8005 Pulaski Hwy., Baltimore, Md. 21237. Tel: (301) 682-5560. Pres.: Lewis B. Chitty.
 Wrecked, see Rik Tinory.
 Charles Wright Agency, 4401 Main St., Dallas, Tex. 75226. Tel: (214) 827-5023. Mgr. & A&R Prod'r: Charles Wright; Assoc. A&R Prod'r: Irene Danner.
 Branch: Nashville, Tenn., PO Box 701. Zip: 37202. Mgr.: Murray Nash.
 Labels: Allseasons, Danrite, Hullabaloo.
 X
 X Y Z, see Claridge.
 Y
 Yazoo, see Yellow Bee.
 Yellow Bee Prod'ns Inc., 54 King St., New York, N.Y. 10014. Tel: (212) 255-3698. Pres.: Nick Perls; VP: Stephen Calt.
 Labels: (Owned) Blue Goose; (distributed) Yazoo.
 Int'l rep.: UK (Transatlantic).
 Yellowstone Prod'ns, Box 971, Miles City, Mont. 59301. Tel: (406) 232-3505. Pres.: Burch Ray.
 Label: Yellowstone.
 Yew, see AA.
 Yoga Int'l, 18 Wade St., Brighton, Mass. 02135. Tel: (617) 782-6631. Pres.: Yogi Khanna.
 Home office: India.
 Yolanda, see Lynn's Prod'ns.
 Yorkshire, Mich., see Belholly.
 Yorkshire, Pa., see Record Club of America.
 Yorktown Recs., 347 Litchfield Ave., Babylon, L.I., N.Y. 11702. Tel: (516) 661-9842. Pres.: Suzette Miller; Mgr. & A&R: William Miller.
 Young People's Recs., see The Franson Corp.
 Yucca Recs., 1706 College, Alamogordo, N.M. 88310. Tel: (505) 437-4491. Owner: Calvin Boles.
 Yussels, see Jo-Park.
 Z
 Zap, see Rebel.
 Zea, see Roulette.
 Zell, see J&S.
 Zing, see Alaska-Chi Sound.
 Zip, see Solar.
 Zip Code, see Ralph's.
 Zodiac, see Summit Dists.
 Zondervan, see Singcord.
 Zone, see Erwin.
 Zonia, see Style.
 Zouvenir, see Vantage.
 Zzelesta, see Parnaso.

Register today for

IMIC-4

Fourth International

Music Industry

Conference

Acapulco, Mexico

April 30 - May 6, 1972

For details write:

IMIC-4

300 Madison Avenue
 New York, N.Y. 10017

budget record labels

For complete listing, see Record Manufacturers section.

- A B, see Exotic.
A S A, see Met Richmond.
Ace-Hi, see Adco.
Adkins, see Adco.
Advance.
Allegro, see Pickwick Int'l.
Alma, see Met Richmond.
Alshire Intl.
Al-Teen.
Ambassador.
Amex, see Met Richmond.
Andy Jackson, see Andrew Jackson.
Antilano, see Met Richmond.
Aria Senza Voce, see Alshire Int'l.
Artists, see J&S.
Aster, see RCI.
Audio Guild, see Record Guild of America.
Audio Spectrum, see Alshire Int'l.
Azteca.
B B M, see Met Richmond.
B R C, see Met Richmond.
Bandco, see Bandbox.
Baroneza, see Met Richmond.
Beau Brian, see Acoustographic.
Bella, see Di Bella.
Bellaire.
Belltone, see Lee Anderson.
Benjamin Lambert, see Acoustographic.
Big-5, see Southern Sounds.
Bocar, see Met Richmond.
Box, see MacArthur.
Broadcast, see Tornado, N.C.
Bronjo, see Met Richmond.
Bruboon, see Soul-Potions.
Buckboard, see Springboard.
Cr 3, see Creative Artists.
Caltex, see Apco.
Camden, see RCA.
Cardinal, see Vanguard Rec'g.
Carvier, see Met Richmond.
Cave, see Cavern Sound.
Celebre, see Cavern Sound.
Cetra Opera Series, see Everest.
Champ, see Champ Rec'g.
Chance, see Casa Prod'n.
Chytowns, see JermA.
Cincy, see Adco.
Clark, see Nugget.
Coliseo, see Met Richmond.
Colonial, see Met Richmond.
Columbina, see Met Richmond.
Compose, see Ambassador.
Congaree, see Lebby.
Confessa, see Cadet Recs.
Cornerstone, see Supreme.
Coronet, see Premier Albums.
Country Time, see Ralph's Radio.
Crestview.
Crown, see Cadet Recs.
Custom, see Cadet Recs.
DMC, see Dani Recs.
Dance West, see Royal, Calif.
Danny, see Met Richmond.
Dawn, N.Y., see Tranquility.
Debut, see Curtain Call.
Design, see Pickwick Int'l.
Diplomat, see Ambassador.
Discos Corona, see Cadet Recs.
Don-Mar, see Casa Grande.
Dupree, see Westwood.
Eastwood, see Westwood.
Eco, see Musical Recs.
Economy, see Met Richmond.
Eddissa, see Met Richmond.
Elgin, see Brite-Star Rec. Promos.
Encanto, see Met Richmond.
Everyman, see Vanguard Rec'g.
Explorer, see Met Richmond.
F S, see FSI.
Fahrenheit, see Al-Teen.
Family, see Request.
Fantastic, see Met Richmond.
Fay, see La Salle.
Fayette, see Parr-X.
Fenix, see Met Richmond.
Filtro, see Met Richmond.
Fink-Pinewood.
G T O, see Le Mans.
Gates, see Apco.
Gem, see Marvel.
Gold Award, see Haddon.
Gospel Time, see Ralph's Radio.
Grand Award, see ABC/Dunhill.
Grandfallon, see Karass.
H S I, see Harmonic Sounds.
Haddon.
Harmony, see CBS Recs.—Columbia.
Harmony Music, see Scandinavian.
Heliador, see Polydor.
Hilltop, N.Y., see Pickwick Int'l.
Hitsburgh, see Southern City.
Holy Trinity, see The Gospel Chord's Program.
Hurricane, N.C., see Tornado Recs. Co.
Jackie, see Casa Prod'n.
Janalyn, see Showway.
Jardin, see Met Richmond.
Jay Bird.
JermA.
Jody, Pa., see Cantage.
June Bug, see Trans World Sound.
Kirkwood, see Kontention.
Kotico, see Memnon.
L & M, see Mary Lou.
Ladd, see White Rock.
Lakeview, see Lebby.
Larric.
Lebby.
LeFevre, see Dawn Prod'ns.
Lerks, see Lebby.
Limewood, see Fink-Pinewood.
Lucky, see Adco.
M F R, see Met Richmond.
M M O, see Music Minus One.
M & R, see Met Richmond.
M V H, see Record Rendezvous.
Mace, see Scepter.
Marveltone, see Marvel.
Master, see Big Bunny.
Mee, see Al-Teen.
Mona, see Met Richmond.
Monitor.
Mother Goose, see Cadet Recs.
Mountain Dew, see Ambassador.
Moviefone, see 20th Century-Fox.
Musical Heritage Society.
Music Guild, see ABC/Dunhill—Westminster.
Music Library Rec'gs.
Music Minus One.
Music Mountain.
Nada.
Nashville Economy, see Starday-King.
New Star, see RCI.
New Twist, see Hunza.
Nina.
Noel, see Haddon.
Nonesuch, see Elektra.
Norca, see Met Richmond.
Occultia, see Haddon.
Odessa, see Met Richmond.
Odyssey, see CBS Recs.—Columbia.
Oldfield, see Lebby.
Old Sound, see Record Rendezvous.
Opaline, see Blue Hour.
Paloma, Calif., see Azteca.
Patriot, see Di Bella.
Pepper Tree, see Advance.
Pet-Rat, see Record Rendezvous.
Pickwick/33, see Pickwick Int'l.
Ponce, see Met Richmond.
Power, see Ambassador.
Premier Albums.
Prix, see Harmonic Sounds.
Progresso, see Met Richmond.
Prominent, see Met Richmond.
Prospect, see Met Richmond.
Protone.
Que Rio, see Met Richmond.
Quicka, see Met Richmond.
Ralcel, see Celest Rec.
Ralston, see Apco.
Real McCoy, see Jim McCoy.
Red Wing, see Dawn Prod'ns.
Reli, see Met Richmond.
Revancha, see Met Richmond.
Rex, see Musical Recs.
Rhumba, see Met Richmond.
Richmond Opera Treasury Series, see London Recs.
Robin Hood, see Cadet Recs.
Rockin'.
Rockmore, see Rockin' Recs.
RoMur, see Virgo.
Roy, see Brite-Star Rec. Promos.
Royal, Calif.
Rumba, see Met Richmond.
S C R S, see Super Cities.
San-Trop, see Casa Prod'n.
Scripture, see Ambassador.
Seraphim, see Capitol.
Shawmut, see Casa Grande.
Showcase, see Pickwick Int'l.
Skipper, see Parnaso.
Skyland, see Champ.
Smoke, see Ron Recs.
Somar, see Met Richmond.
Somerset, see Alshire Int'l.
Sono Mex, see Met Richmond.

continued on page 78

children's record labels

For complete listing, see Record Manufacturers section.

- Alvera.
American Themes & Tapes, see Fairyland.
Asch, see Pioneer.
Audio Book.
Bomba Roja, see Record Guild of America.
Broad-sides, see Pioneer.
Buffy, see Apco.
C M S.
Cantemos.
Children's Rec. Guild, see The Franson Corp.
Columbia, see CBS Recs.
Conversa-Phone Institute.
Cornerstone, see Supreme.
Cricket, see Pickwick Int'l.
Decca, see MCA.
Dickson.
Disneyland-Vista.
Droll Yankees.
Dynasty, see West.
E-Z, see Blue Star.
Era, see Happy Tiger.
Fairyland.
Folkraft.
Folkways, see Folkways/Scholastic.
Golden, see AA.
Golden Wonderland, see AA.
Happy House, see Haddon.
Happy Time, see Pickwick Int'l.
Happy Tunes, see Springboard.
Harmony, see CBS Recs.—Columbia.
Head Start, see Fairyland.
Heidi, see Bellaire.
Imavox, see Rene Albee.
International Themes & Teleplays, see Fairyland.
Janalyn, see Showway.
Jody, Neb., see Apco.
Jody, Pa., see Vantage.
Key Recs.
King Leo, see MGM.
Kwik Chick, see Memnon.
Leo the Lion, see MGM.
Mar-Kay.
Mother Goose, see Cadet Recs.
Music Masters, see Vox Prod'ns.
Muskarat, see Creative Artists.
Off Spring, see Springboard.
Pathways of Sound.
Patriot, see Di Bella.
Pee Paw, see Andrew Jackson.
Peter Pan, see Ambassador.
Peter Rabbit, see Alshire Int'l.
Pet-Rat, see Record Rendezvous.
Playhouse.
Prix, see Harmonic Sounds.
protone.
Rhythms Prod'ns.
Robin Hood, see Cadet Recs.
Rocking Horse, see Ambassador.
Rockmore, see Rockin'.
Russell.
Satch.
Scholastic, see Folkways/Scholastic.
Simon Says, see Record Guild of America.
Sound of Figaro, see FSI.
Spoken Arts.
Sprout, see J&S.
Starb, see Blue Hour.
Sunshine, see Ambassador.
Tiger Tail, see Audio Fidelity.
Tom Thumb, see Rhythms Prod'ns.
Tot, see Singcord.
Toy, see Raydar.
Twinkle, see Premier Albums.
Vocalion, see MCA.
Word.
Yellow Bee, see Together.
Young People's Recs., see The Franson Corp.

independent record production companies

A

- A L A Prod'n's (div. of ALA Ents. Inc.), 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) EL 5-5633. Exec. Prod'r & Gen. Mgr.: John M. Ashley.
Label credits: Alacor, Harvest Time, Metro-media, Perri, Smash.
- A M P Rec'gs, 401 Columbia Blvd., Cherry Hill, N.J. 08034. Tel: (609) 667-1667. Pres.: Donald R. Marsh; VP: Richard Marsh; Exec. Prod'r: Donald T. Marsh.
Label credit: Praise.
- Accent Sound Ltd., 48 W. Biddle St., Baltimore, Md. 21201. Tel: (301) 727-4930. Pres.: Anthony A. Smelgus; VP: David Balthaser; Prod'rs: Anthony A. Smelgus, David C. Smith.
Label credits: Funny A., Kaymar, Marti, Rocker.
- Accusound, 813 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-0022. Prod'r: Johnny Howard.
Label credits: Fifty States, Royal American.
- Acuff-Rose, 2510 Franklin Rd., Nashville, Tenn. 37204. Tel: (615) 297-8591. Contacts: Wesley Rose, John R. Brown, Dean May, Don Gant, Johnny Erdelyan, Bill Empson.
Label credits: Barnaby, Bell, Dot, Elektra, Happy Tiger, Hickory, MGM, TRX, Warner Bros.
- Michael Adler Prod'n's, 6720 N. Broad St., Philadelphia, Pa. 19126. Tel: (215) 549-5772. Pres.: Michael Adler; A&R Dir.: Reggie Lamene; Exec. Prod'rs: Stephen Solotist, Sid Levin, Steve Dennis.
Label credits: Hype, Infinite, Rendezvous, Scorpio, Splatter.
- Adrian Assocs. Inc., 6660 Biscayne Blvd., Miami, Fla. 33138. Tel: (305) 757-1626. Pres. & Int'l: Michael Adrian; VP: Arnold Adrian; Mgr.: Curt J. Witt.
Label credits: Alcazar, Carib, Casa Fragoso, Colonial, Crest, Down Under, Erik, Guarany, Hispavox, LeRoy Bostic, Marvela, Palacio, Panart, Rico-Vox, Salvation Army, Shawnee, Standard Phono, Triomfo, Verne.
- Allen-Martin Prod'n's (formerly Sambo Inc.), 9912 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-5466. Pres.: Ray Allen; VP & Gen. Mgr.: Dave Snowden; Prod'rs: Ronn Bedenbaugh, Wayne Veach, Ray Allen, Bernie Faulkner.
Label credits: Capitol, Columbia, Dial, Fraternity, Imperial, Jewel, Kama Sutra, Laurie, Mercury Monument, Paula, Philips, RCA, SSS Int'l, Smash, Sound Stage 7, TRX.
- Allen Prod'n's, PO Drawer F, Vidalia, Ga. 30474. Tel: (912) 537-4468. Owner & Prod'r: Hank Allen.
Label credits: Allen, HFA Int'l, Havoc (Australia), RCA (Canada), Scepter.
- Alouette Prod'n's Inc., 250 W. 57 St., Suite 627, New York, N.Y. 10019. Tel: (212) 246-7134. Pres.: Kelli G. Ross.
Label credits: Audio Fidelity, Big Tree, Fontana, Intrepid, Kapp, Lionel, Mercury, Philips, Roulette, Smash, Vanguard.
- Amalgamated Tulip Corp., 7001 N. Clark, No. 323, Chicago, Ill. 60626. Tel: (312) 274-4757. Pres.: Perry Johnson; Prod'rs: Perry Johnson, Jay Howard.
Label credits: International, Jackpot, Red Robb, Roar, Royal Blue, USA, Venus.
- American Artists Inc., PO Box 862, Zip: 65801; 3525 S. Parkhill, Springfield, Mo. 65804. Tel: (417) 881-7474. Pres. & Prod'r: Joseph H. Higgins; Sec'y-Treas: Russell E. Newport.
Label credits: Century, Mark, Tempo, Zonderman.
- American Rec. Sales Inc., 925 Arch St., Philadelphia, Pa. 19107. Tel: (215) 925-7100. Pres. & Prod'r: Bill Buster.
Label credits: Atlantic, Eric, Fontana.
- David Anthony Prod'n's Inc., PO Box 8408, Minneapolis, Minn. 55408. Tel: (612) 827-4025. Pres.: David A. Wachter.
Label credits: Bluesway, Metrobeat, West Wind.
- Applause Prod'n's Inc., 85 Longview Rd., Port Washington, N.Y. 11050. Tel: (516) 883-7460. Pres.: Vincent R. Tortora; Ops. Dir.: David Cole; Prod'rs: Phillip Welham, Christopher Tortora.
Label credits: CMS, Mercury, Spoken Arts.
- Argon Prod'n's Inc., PO Box 325, Englewood, N.J. 07631. Tel: (201) 567-7538. Pres.: Clyde Otis; Prod'rs: Norman Harris, Ronald Baker, Earl Young, Clyde Otis.
Label credits: ABC-Dunhill, Calla, Capitol, Columbia, Decca, Epic, Jubilee, Kapp, MGM, Mercury, RCA.
- Arhoolie Prod'n's Inc., PO Box 9195, Berkeley, Calif. 94709. Tel: (415) 841-8624. Pres. & Prod'r: Chris Strachowlz.
Label credits: Bayou, Blue Thumb, Eric, Poppy, Prestige.
- Arvue Prod'n's, 210 Gordon St., Jackson, Tenn. 38301. Tel: (901) 427-7301. Prod'rs: Dick Arrington, James L. Exum.
Label credits: Abet, Nashboro.
- Arnold Jay Recs., 100 Eighth St., Passaic, N.J. 07055. Tel: (201) 471-0246. Pres.: Arnold Capitanelli; VP: Robert O'Connor; Prod'rs: Arnold Capitanelli, Robert O'Connor.
Label credits: Bell, Date, Decca, Intrepid, Mercury, Vanguard, Wisdom.
- Artref Prod'n's, 846 Seventh Ave., New York, N.Y. 10019. Tel: (212) 757-3800. A&R, R&B & Prod'r: Luther Dixon; Pop A&R & Prod'r: Tom Costello.
Label credits: Bell, RCA, Scepter, Steady, Tranquility, Wand.
- Ash/Chan Prod'n's, see Just Prod'n's.
- Athena Recs. Inc., Box 68, Brentwood Village, Brentwood, Tenn. 37027. Tel: (615) 832-9638. Pres. & Prod'r: Richard D. Powell; Eng'g Dir.: George Cuning.
Label credits: Athena, BMC, Camden, Decca, Evolution, Heart Warming, Singcord, Word.
- Athens of the South Prod'n's, 815 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 255-6535. Pres.: Benny Joy.
Label credits: Decca, Dot, Kapp, Mercury, Parthenon.
- Attarack-Heller Corp. (sub. of Transcontinental Investing Corp.), 9220 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-3060.
Label credits: A&M, Bell, Dot, Liberty, MGM, Warner Bros.
- Audio Adv. Prod'n's (div. of SRS Int'l Rec'g Inc.) 790 NE 45 St., Fort Lauderdale, Fla. 33308. Tel: (305) 772-0008. Gen. Mgr.: Michelle Scott.
Label credits: GWS, Trip, Twin.
- Audio Rec'rs Prod'n's, 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-4723. Pres.: Floyd M. Ramsey; Prod'rs: Floyd M. & Tim Ramsey, Jack Miller.
Label credits: Capitol, Cotillion, Scepter.
- Auspey Recs., 3777 Pastel Pl., Studio City, Calif. 91604. Tel: (213) 877-1078. Pres.: Jules Chaiken; Exec-Sec'y: Andrea Hurwitz.
Label credits: ABC, Columbia, Flying Dutchman, Impulse.
- Austin-Flemming Prod'n's, 2429 Cheremoya Ave., Rm. B, Los Angeles, Calif. 90068. Tel: (213) 467-1573. Owner: David Austin; Prod'r: James Fleming.
Label credits: Epic, Imperial, Vault.
- George Avakian, 285 Central Park West, New York, N.Y. 10024. Tel: (212) MU 4-0831.
Label credits: Atlantic, Columbia, Epic, MGM, RCA.
- Avenger Prod'n's, 202 Conover St., Brooklyn, N.Y. 11231. Tel: (212) 522-0525. Exec. & A&R Dir.: Joey Napoleon; Prod'rs: Jimmy Tragas, Ralph De Palma, Ira Bolterman.
Label credit: MGM.
- Cliff Ayers Prod'n's, 3434 Broadway, Fort Wayne, Ind. 46807. Tel: (219) 744-5607. Pres.: Cliff Ayers; Mgr.: Troy Shondell; Prod'rs: Gordon Wagner, Whit Marshall.
Label credits: Decca, MGM, Roulette.

B

- B C Ent's Ltd., 726 McLemore Ave., Memphis, Tenn. 38106. Tel: (901) 947-1385. Pres.: Bob Catron Jr.; Sec'y-Treas.: Claudette Catron; Prod'rs: Byron R. Catron, Bill Collins, Donald Jenkins, Walter Johnson.
Label credits: ABC, Chess, Columbia, Cortland, Dot, Milyon, Nike, Oneoderfl, Sue, Tip-Top, Uni.
- B C Prod'n's, 28459 Groveland, Roseville, Mich. 48066. Tel: (313) PR 6-1455. Pres.: William Cozad; Prod'rs: William Cozad, Billy Bryan.
Label credits: Belholly, Kingdom, Ming, York-shire.
- B & K Recs. Inc., 595 Madison Ave., New York, N.Y. 10022. Tel: (212) 421-8415. Pres.: Ben Barton; Sec'y-Treas.: Ken Greengrass.
Label credits: Decca, Metromedia.
- B O F Talent Mgmt. Prod'n's Inc., 2608 Rittenhouse Ave., Baltimore, Md. 21230. Tel: (301) 646-2171. Pres.: Jonas Cash; VP: Brent Gordon; Prod'rs: Joe Cash, John Powell, Brent Gordon.
Label credits: Bang, Bell, Cameo-Parkway, Chariot, MGM.
- B S M Prod'n's Inc., 300 W. 55 St., Suite 4L, New York, N.Y. 10019. Tel: (212) PL 8-1264. Pres.: Herbert S. Gart; Prod'rs: Jerry Corbitt, Charlie Daniels, Ed Freeman.
Label credits: Atco, Capitol, Mediarts, Mercury, Polydor, RCA, Vanguard, Verve/Forecast.
- Elizabeth Bacone, 2600 N. Corlies St., Philadelphia, Pa. 19132. Tel: (215) BA 5-0661. Pres.: Elizabeth Bacone; VP: Betty Williams; Treas.: Elizabeth Parker.
Label credits: Bacone, Gamble, Leppy, Stax, Volt.
- Bad Road Blues Recs. Co., 7836 Mattison, Dallas, Tex. 75217. Tel: (214) 741-4181. Co-Owner & Pres.: Melvin J. Wrenn III; Co-Owner: Jenny Wrenn; Prod'rs: Dewey B. Hamblin, Melvin J. Wrenn III.
Label credits: Barre Kellerman, McCoy.
- Baja Prod'n's Co., PO Box 1107, Battle Creek, Mich. 49017. Tel: (616) 964-8166. Pres.: Robert L. Beavers; Prod'rs: Jackey Beavers, Jack Hill.
Label credits: Janus, Mainstream, Sound Stage 7, Westbound.
- Barcardi Publ'n's, 353 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-5516. Pres.: Sherman Ford Jr.; Prod'r: Ray Rivera.
Label credits: Ford, MGM, Manana, United Artists.
- Barnum Entertainment Ents. Inc., 12023 Rhode Island Ave., Los Angeles, Calif. 90025. Tel: (213) 466-6129. Pres.: H. B. Barnum; Bus. Mgr.: James R. Alfrey.
Label credits: Capitol, Columbia, Invictus, Mothers, Motown, RCA, Reprise, World Peak.
- Jeff Barry Ents. Inc., 137 W. 52 St., New York, N.Y. 10019. Tel: (212) 581-2243. Pres.: Jeff Barry; Gen. Mgr.: Joe Calcagno; Prod'rs: Jeff Barry, Neil Goldberg, Gil Slavin, Ned Albright, Steven Soles, Michael Soles.
Label credits: Atlantic, Bell, Paramount, RCA, Steed.
- Bee Jay Prod'n's, Box T, Winter Park, Fla. 32789. Tel: (305) 293-1781. Pres.: Eric T. Schabacker; VP: Bill Vermillion; Prod'rs: Jim Kait, Eric T. Schabacker, Bill Vermillion, Allen Scott.
Label credits: Atlantic, Hype, Polydor, Tener.
- Tommy Bee Prod'n's Inc., PO Box 8207, Albuquerque, N.M. 87108. Tel: (505) 268-6110. Pres.: Tommy Bee; VP: V. R. Bee; Prod'rs: Tommy Bee, Michael Martin, Mac Suazo, R. C. Gariss, Jr.
Label credits: Dot, Mainstream, Rare Earth, Souled Out.
- Benton-Hall Prod'n Co., 201 Main St., Suite 636, Houston, Tex. 77002. Tel: (713) 225-6654. Prod'rs: Byron Benton, Charles Benton, Morris Sonny Hall.
Label credit: Bagatelle.
- Betancourt Ents., 119 S. Sam Houston Blvd., San Benito, Tex. 78586. Tel: (512) 399-1471. Pres.: Paco Betancourt; Mgr. John F. Phillips.
Label credits: Beca, Elena, Escorpion, Fel-Tone, Flecha, Ideal, Jilguero, Majek, Norco, Neuvo, ORO, Rayo, Shalovo.
- Big Dwarf Ltd. c/o Leibner, 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 765-4228. Pres. & Prod'r: Janis Ian; VP: Peter Cunningham.
Label credits: MGM, Mercury, Reprise.
- Jerry Billups, 119 Somerset St., Trenton, N.J. 08638. Tel: (609) 394-9420.
Label credits: Ben-X, Lucky-Lu, Or.
- Rodney Bingenheimer, 7850 Sunset Blvd., No. 405, Hollywood, Calif. 90046. Tel: (213) 874-1596.
Label credits: Imperial, Mercury, Original Sound, Reprise.
- Bird Prod'n's, 3800 N. Lake Shore Dr., Chicago, Ill. 60613. Tel: (312) 281-5814. Contact: Robin McBride.
Label credits: ESP-Disk', Epic, Folkways, RCA.
- Black Dog Prod'n's, 516 E. Indian Spring Dr., Silver Spring, Md. 20901. Tel: (301) 585-0417. Pres., Mgr. & Prod'r: Gene Rosenthal; A&R: Michael Stewart.
Label credits: Piedmont, Takoma, Yazoo.
- Blue Flame Prod'n's, 2701 Birchwood Ave., Wilmette, Ill. 60091. Tel: (312) 251-9348. Owner & Pres.: Cary S. Baker; VP: Hal Ross.
Label credits: Age, BFF, Blue Flame, CJ, Chicago Spirits, Chief, Colt, Deep Feeling, FM, Firma, Lasalle, Torrid.
- Bluejac Prod'n's, 527 Madison Ave., Suite 618, New York, N.Y. 10022. Tel: (212) PL 9-3860. Contact: Fred Ahlert.
Label credits: A&M, Scepter.
- Blue Recs. Inc., 37 W. 57 St., New York, N.Y. 10019. Tel: (212) PL 9-8730. Pres.: Robert Colby; Exec. VP: Ettore Stratta.
Affiliate: Juno Recs.
Label credits: Atco, Columbia, RCA.
- Blue Ribbon Prod'n's Inc., 380 Mountain Rd., Union City, N.J. 07087. Tel: (201) 863-2053. Pres.: Joe Cobb; Prod'rs: Joe Cobb, Van McCoy.
Label credits: Columbia, Sussex, Yew.
- Boddie Rec'g Studio, 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Owner: Thomas Boddie.
Label credits: Advocate, Bounty, DSM, Everite, Golden Tone, Gideon, LGS, Liberty, Luau, Plaid, Soul Kitchen.
- Isaac Bolden Prod'n's, PO Box 15196, 1812 Constantinople, New Orleans, La. 70115. Tel: (504) 899-8083. Owner: Isaac Bolden.
Label credits: Atco, Atlantic, Cotillion.
- Buttwolf Prod'n's, 1929 Cahaba Rd., English Village, Ala. 35223. Tel: (205) 871-3315. Pres.: Ed Buttwolf; VP: Robert Brandon; A&R: Don Mosley.
Label credits: Atlantic, Capitol, Mercury, Roulette, SSS Int'l, United Artists.

- Bowmar Prod'ns Inc., Box 3503, Wilson, N.C. 27893. Tel: (919) 237-6194. Pres.: Bowie G. Martin.
Label credits: Line 5, 1-2-3, Scepter.
- Henry Boye Prod'ns, 1619 Broadway, Suite 503, New York, N.Y. 10019. Tel: (212) 757-2695. Gen. Mgr. & Prod'r: Henry Boye.
Label credits: Audio Fidelity, Calla, Chancellor, Conn, Johnson, Laurie, 20th Century-Fox, Virginia.
- Jeff Brannon Prod'ns, PO Box 90614, East Point, Ga. 30344. Tel: (404) 762-0233. Pres.: Jeff Brannon; Prod'r: Jeff Brannon, Bill Golden, Johnny Duncan.
Label credits: Legacy, Lou-Neita, New Horizon, Owl.
- Arthur Braun Prod'ns, Box 36, Oakland Gardens, Flushing, N.Y. 11364. Tel: (212) 423-3781. Pres.: Arthur Braun; Promo: Larry Wayne; Prod'r: Gary Soufarapis, Cal Wexler, Peter Culver.
Label credits: AB, Criminal, Exotic, Haunted Sound.
- Bright Tunes Prod'ns Inc., 2 Penn Plaza, New York, N.Y. 10001. Tel: (212) 947-5656. Pres.: Seymour Barash. Controller: Frank Pagan; Prod'r: The Tokens.
Label credits: BT Puppy, Buddah, Laurie, Warner Bros.
- Brilliant Sun Prod'ns, 3220 St. Clair, Cleveland, Ohio 44114. Tel: (216) 241-7734. Gen. Mgr.: Eric Stevens.
Label credit: United Artists.
- Ray Brondo Prod'ns, PO Box 28542, Dallas, Tex. 75228. Tel: (214) 279-8674. Prod'r: Ray Brondo.
Affiliate: Fog Prod'ns.
Label credits: Bell, Stax, 20th Century-Fox.
- Bronson Ent's Inc., PO Box 96, El Cerrito, Calif. 94530. Tel: (415) 526-3491. Pres.: Jacques Disraeli Bronson; Prod'r: James Bronson Jr., William Winters Sr.
Label credits: Touche, Arhoolie.
- Bennie Brown Prod'ns, PO Box 5702, 3011 Woodway Ln., Columbia, S.C. 29206. Tel: (803) 782-9424. Pres.: Bennie Brown Jr.; VP: Frank R. Boyd III; A&R Dir: Isaac Washington; Prod'r: Isaac Washington, John Lamkin, Bennie Brown Jr.
Label credits: Nu-Tone, Mid-Ric; United Artists.
- Gordon Burdge, PO Box 38669, 719 Gower St., Hollywood, Calif. 90038. Tel: (213) 462-5950.
Label credits: Anzac, BCA, Burbank, Century 21, Chicano, Cowboy, Dakota, Discotape Int'l, Eagle, Kona, Omega, Rembrandt, Smart Set, Texas, Trend, Watts, Western.
- Burmese Recs. Inc., 358 W. 20 St., New York, N.Y. 10011. Tel: (212) 242-0811. Pres. & Prod'r: Peter K. Siegel; Gen. Mgr.: Shelley D. Snow.
Label credits: Elektra, Metromedia, Nonesuch, Polydor, Roulette.
- Buzzard Prod'ns, 3409 N. 53 St., Milwaukee, Wis. 53216. Tel: (414) 445-3844. Pres.: Con Merten; Prod'r: Con Merten, Ric Sorgel.
Branch: Hollywood, Calif., 2200 Verde Oak Dr. Zip: 90068. Tel: (213) 461-7159.
Label credit: Beverly Hills.
- C**
- C E C Prod'ns (div. of Cabot Entertainment Cos.), PO Box 3901, 6640 W. Sunset Blvd., Suite 207, Hollywood, Calif. 90028. Tel: (213) 466-5181. Prod'r: Gil Cabot, Buddy Landon, Ed Walker.
Label credits: Erin, Sugar Shack, Sundi.
- Calibre One Prod'ns, 2703 Delaware, Buffalo, N.Y. 14216. Tel: (716) 876-9800. Pres.: Gerald J. Meyers; VP: Ralph Maxick; Prod'r: Jerry Meyers, Larry Rizzuto.
Label credits: Mercury, Scepter.
- Charlie Capri Prod'ns, 702 Westwood Dr., Milton, Fla. 32570. Tel: (904) 994-5026. Owner & Mgr.: Charles Capri.
Label credits: Atlantic, Laurie, Probe.
- Capricorn Recs. Inc., 535 Cotton Ave., Macon, Ga. 31201. Tel: (912) 745-8511. Pres.: Phil M. Walden; Exec. VP: Frank Fenter; A&R VP: Johnny Sandlin.
Label credits: Ampex, Atco.
- Carman Prod'ns, 15456 Cabrito Rd., Van Nuys, Calif. 91406. Tel: (213) 873-7370. Pres.: Tom Skeeter; VP: Joe Gottfried; Prod'r: Curt Boettcher; Bill Drescher; Keith Olsen.
Label credits: Global Theatre, MGM, Smash, Together.
- Carousel Prod'ns, 826 Fort Wayne Ave., Indianapolis, Ind. 46204. Tel: (317) 639-1361. Pres. & Prod'r: William L. Overman.
Label credits: ABC, Atco, Columbia, Dunwich, Firebird, Mercury, Roulette, Sue, USA.
- Carousel Prod'ns Inc., 2501 Chase St., Denver, Colo. 80214. Tel: (303) 238-1229. Pres. & Chief Eng.: Don Weyand; VP: Buddy Greene; A&R: Maryruth Weyand.
Label credits: Cartay, Daybreak, Mountain.
- Carr-Cee Prod'ns Inc., 820 Monroe, Suite 209, Annapolis, Md. 21204. Tel: (301) 932-8675. Pres. & Treas.: Carroll H. Hynson Jr.; VP: Carroll Hynson Sr.; Prod'r: Joe Tate, Michelle Hynson, Harry Coombs.
Label credits: Calla, Donte, H & H.
- Buzz Cason Prod'ns, 2804 Azalea Pl., Nashville, Tenn. 37204. Tel: (615) 383-8682. Pres.: Buzz Cason; Prod'r: Buzz Cason, Travis Turk.
Label credits: Barnaby, Creative Workshop, Decca, Elf.
- Catero Sound Co., 1548 Market St., San Francisco, Calif. 94102. Prod'r: Fred Catero, David Rubinson.
Label credits: Capitol, Columbia, Janus, Warner Bros.
- Cavern Sound Corp., 16400 E. Truman Rd., Independence, Mo. 64050. Tel: (816) 836-4000. Pres.: Gerald Riegle; Gen. Mgr.: John Pearson; Prod'r: John Pearson, John Hatton, Jim Williams.
Label credits: Chips, Liberty, Mercury, RCA, SSS Int'l, United Artists.
- Centaur Prod'ns, see Douglas Lyon.
- Central States Prod'ns, 1059 Porter, Wichita, Kan. 67203. Tel: (316) 262-6456. Pres.: Raymond O. Creely; VP, Eng'g & Tape Div. Mgr.: James Strattan; Treas.: Allison Strattan.
Label credit: Scepter.
- George Chandler Prod'ns Inc., 4303 55 St., Woodside, N.Y. 11377. Tel: (212) 426-0090. Pres. & Exec. Prod'r: George G. Chandler.
Label credit: Decca.
- Charlou Prod'ns (American Themes & Tapes Inc.), 850 Seventh Ave., New York, N.Y. 10019. Tel: (212) 247-3187/3257. Exec. Prod'r: Jack Benanty; A&R: Charles Benanty; A&R (Arranging): Jim Timmens; Prof. Pub.: Licette.
Label credits: Columbia, Fairland, Head Start, La Compagnie, Lollypop, Troll.
- Jeffrey Cheen, 7300 Woodrow Wilson, Los Angeles, Calif. 90046. Tel: (213) 874-0248.
Label credits: Gregar, Mercury, Philips, Tetragrammaton.
- Chicory Prod'ns, 6362 Hollywood Blvd., Suite 306, Hollywood, Calif. 90028. Tel: (213) 469-8149. Pres.: Frank Slay; VP: Dennis Ganim; Prod'r: Frank Slay, J. C. Phillips, Dennis Ganim.
Label credits: Imperial, Liberty, Paramount, Uni, United Artists.
- Chris Prod'ns, 105 E. 106 St., New York, N.Y. 10029. Tel: (212) 534-7056. Pres.: Bunny Jones; VP & Gen. Mgr.: C. Jones.
Label credits: A&M, Blue Rock, Buddah, Cobblestone, Mercury, Philips, Scepter.
- Don Christopher Prod'ns, 8 Yale St., Nutley, N.J. 07110. Tel: (201) 667-2991.
Label credits: Avante Garde, Buddah, Philips, Pickwick.
- L. E. Cicchetti, 382 E. Fordham Rd., Bronx, N.Y. 10458. Tel: (212) LU 4-0980.
Label credits: Capitol, Dot, Felsted, Gee, Kapp, London, MGM, Philips, Scepter.
- Civil Wahr Prod'ns Inc., 10 Ramsey Pl., Albany, N.Y. 12208. Tel: (518) 438-6587. Pres. & A&R: Michael T. Olesko; A&R: Steve Loeb; Prod'r: Jeff Gorden, Steve Loeb.
Label credits: Avco Embassy, Polydor, Truffle, Wahr, Warner Bros.
- Claiborne Inc., 930 F St. NW, Suite 615, Washington, D.C. 20004. Tel: (202) 347-3944. Pres. & Treas.: Lillian N. Claiborne; Prod'r: Dave King, L. N. Claiborne.
Label credits: DC, Dance Hour, Dynamo, Gama, Jaywalking, Loop, Musicor, Randy's Record Shop.
- Tex Clark, 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-4064. Mgr. & Prod'r: Tex Clark.
Label credits: Adell, Geauga, Music Towne, National, Northland.
- Tommy Cogbill Prod'ns, 827 Thomas St., Memphis, Tenn. 38107. Tel: (901) 526-0409. Pres. & Prod'r: Tommy Cogbill; Exec. VP: Marty Lacker.
Label credits: A&M, Atlantic, Columbia, Decca, RCA, Scepter, Warner Bros.
- Nick Collean, 9202B Quicocasin Rd., Richmond, Va. 23229. Tel: (703) 270-4162. Owner & Prod'r: Nick Collean.
Label credits: Colpar, Date, Soulo, Teo.
- Complex Three Ltd., 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 586-1330. Pres.: Paul Jonali; VP: Connie De Nave; Prod'r: Ty Nickens, Paul Jonali.
Label credits: A&M, Cadet/Concept, Chess.
- The Concert House Inc., 162 W. 56 St., New York, N.Y. 10019. Tel: (212) 246-2302. Cable: MUSICLEW. Pres.: Peter Paul; VP: Lewis Futterman.
Label credits: Avco Embassy, Blue Note, Capitol, Chess, Columbia, Island (UK), Liberty/UA (UK), Perception, RCA (UK).
- Cookhouse Prod'ns, 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-4173. Pres.: Dale Menten; VP: Dick Hudlund.
Label credits: Atco, Capitol, Groove Soup, Liberty, Mercury, Parrot, Philips.
- Cool Air Prod'ns, 1517 W. Double Branch Rd., West Columbia, S.C. 29169. Pres.: James Stewart; VP: Deborah Stevens; Mgr.: John Williams Jr.
Branch: Philadelphia, Pa. 3301 Powelton Ave. Zip 19104. Gen. Mgr.: Robert Love.
Label credits: Amjo, Bacone, Cameo, Congaree, Dragon, Gamble, Golden, Guymen, Jamie, Leiby, Parkway, Saluda, Scepter, Tina, Travel, Unity, Wand, Wertz.
- Coral Rock Prod'ns Inc., 3 E. 54 St., New York, N.Y. 10022. Tel: (212) 935-9140. Owner & Pres.: Wes Farrell; VP: Stephen Bedell; Admin. Dir.: Velma Thornton; Prod'r: Ted Cooper, Wes Farrell.
Label credits: Bell, Capitol, Janus, Metro-media, Polydor, RCA.
- Courier-Empire Rec'g Ent's., 414 Croghan St., Fremont, Ohio 43420. Tel: (419) 332-4775. Owner & Eng.: Robert T. Brown; Sales: Barbara J. Brown; Prod'r: R. T. Brown, G. C. Coleman, Bernard J. Celek, T. Hayfield.
Label credits: Big D, Jessup, Leon, Ozark, Right Now, Sparton (Canada), Yost Unlimited.
- Creative Artists Prod'ns, 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-3909. Pres.: Johnathan Solak; VP: Charles Solak; Prod'r: Johnathan Solak, Ted Socha, Charles Solak, Jack Packer.
Label credits: Accense, Creative Artists, Elmira, Great Bend, Weasel, Willoughby.
- Creative Sound, 9000 Sunset Blvd., Hollywood, Calif. 90069. Tel: (213) 271-4843. Pres.: Robert C. Cottrell; A&Rs: Jerry Baker, Paul Lindner, Linda Hughes.
Label credits: Creative Sound, Hosanna, M M, Mark, Quadrum United, R A P, Song Power.
- Cricket Prod'ns Inc., 813 16 Ave., Nashville, Tenn. 37203. Tel: (615) 244-6017. Pres.: Bobby Goldsboro; VP: Bob Montgomery; Prod'r: Bob Montgomery, Kenny O'Dell, Bobby Goldsboro.
Label credits: Columbia, Dunhill, United Artists.
- Cross Country Prod'ns, 125 N. Pecan St., Nash, Tex. 75569. Tel: (214) 838-8657. Pres.: Doug Davis.
Label credits: Custom Recs., Mabel, Malinda, Nitestar.
- Cynda Music Prod'ns, 806 16 Ave. S., Suite 214, Nashville, Tenn. 37203. Tel: (615) 259-9322, 832-9723. Prod'r: Mark Altman, Jury Krytiuk; Contact: Maggie Caverder.
Home office: Canada.
Label credits: Sugar Hill, United Artists; Boot, Bravo, Celebration, Cynda, Dominion, Quality, Rodeo (Canada); Festival, W&G (Australia); Dolphin, Tribune (Ireland).
- D**
- D P G Rec. Co., 612 E. Liberty St., Norfolk, Va. 23523. Tel: (703) 545-9894. Mgr. & Prod'r: George Perkins; Ass't Mgr.: Mrs. Clara Simpson.
Label credit: Atlantic.
- D-R Prod'ns, PO Box 5777, Saraland, Ala. 36571. Tel: (205) 675-0701/4431. Pres.: James A. Whiting; Rec'g Dir.: Ray Smith; Ass't A&R: Jamey Whiting; Prod'r: James A. Whiting, Carl Gates, Earl Calloway.
Label credits: Acca, Capa, EMI, Jamie/Guyden, Jewel, Metromedia, Paula, Rickarby.
- Dan Dalton Prod'ns, 6532 Sunset Blvd., Suite D, Hollywood, Calif. 90028. Tel: (213) HO 1-3531.
Label credits: Acta, Capitol, Columbia, Dot, RCA, Ranwood, Scepter, Warner Bros., White Whale.
- Hardie W. Daniel Prod'ns, 30064 Annapolis Circle, Inkster, Mich. 48141. Tel: (313) 721-6134. Pres.: Hardie W. Daniel; VP: R. A. Carrier; Prod'r: Hardie W. Daniel, Clark Daniel.
Label credits: Auric, Dina, Endeavor, Panorama, Progressive Soul, Triumph.
- Dawn Prod'ns, Box 522, Salisbury, Md. 21801. Pres.: Joey Welz; Prod'r: Ray Vernon, Richard Dennis.
Label credits: Audio Fidelity, Bat, Canadian American, Dome, Fleet, Fraternity, Gametime, Lawn, Leedle, Little D, Mr. G, Monumental, Palmer Pussycat, Teardrop, Unicorn, Wedge.
- Daylight Prod'ns Inc., 1650 Broadway, New York, N.Y. 10019. Tel: (212) LT 1-9690. Gen. Prof. Mgr.: Joel Diamond.
Branches: Hollywood, Calif., 6671 Sunset Blvd., Suite 1574. Zip: 90028. Tel: (213) 466-1626. Prof. Mgr.: Richard Klinger—Nashville, Tenn., 812 17 Ave. S. Zip: 37203. Tel: (615) 244-1225. Prof. Mgr.: Jack Grady.
Label credits: Atlantic, Bell, Capitol, Epic, Harbour, Sainy Day.
- Dee-Bee Rec'g Serv., S. Camp St. Extension, Windsor (York) Pa. 17366. Tel: (717) 244-5411. Owner: Stan Deppen Jr.; Technical Dir.: Pat Gerrick.
Label credits: Dee-Bee, Delphia, Eventide, RK, Renco, Sussanah.
- Dee Prod'ns of Philadelphia, 1445 North Hills Ave., Willow Grove, Pa. 19090. Tel: (215) 657-3592. Pres.: Richard De Marco; VP: Martin Dipolito.
Label credits: Action, Argo, Dee, Imperial, Inside, Rugby, 20th Century-Fox.
- DemiSole Prod'ns, 191 Albert Ave., Las Vegas, Nev. 89109. Tel: (704) 735-4039. A&R: Evan Mitchell; Prod'r: Evan Mitchell, E. J. Quinn.
Label credits: Diamond, Herald-Ember, Jara, Mercury, Philips, Uni.
- Al Dexter Prod'ns, PO Box 71, Denton, Tex. 76201. Tel: (817) 497-2406. Pres.: Al Dexter; VP: Frankie Myers; A&R Arranger: Marvin Montgomery.
Label credits: Capitol, Columbia, Dot, Pickwick Int'l.

continued on page 70

Hanna-Barbera Prod'ns Inc., 3400 Cahuenga Blvd., Hollywood, Calif. 90028. Tel: (213) 466-1371. Pres.: William Hanna; Exec. VP: Joseph Barbera.
Label credits: Capitol, Decca, RCA.

Happenings Inc., 2104 Lake Ave., Baltimore, Md. 21218. Tel: (301) 235-1588. Pres. & Prod'r: Dave King.
Label credits: Jay Walking, Montgomery, Motown, Rafais, USA.

Harley Hatcher Ent's., 8961 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-7975. Owner & Pres.: Harley Hatcher; Special Projects Dir.: Lois Jones; Prod'r: Eddie Beram, Mel Arakelian.
Label credits: Capitol, Columbia, Family, MGM, Mercury, Paramount, Philips, RCA.

Head Sound Inc., 29 E. Cross, Ypsilanti, Mich. 48197. Tel: (313) 483-5808. Pres.: David O. Heller; VP: Steven W. Barak.
Label credits: LBI.

Heads Up Prod'ns, PO Box 1832. Zip: 71102; 754 Dalzell St., Shreveport, La. 71104. Tel: (318) 422-7376. Gen. Mgr.: Dick Martin; Prod'r: Dick Martin, Dee Marais, Jimmy Johnson.
Label credits: Aetna, Capitol, Delco, Dollie, Hy-Sign, Hy-Tre, Murco, Paula, Peermont, Recco, Silver Fox, Wand.

Herbicide Prod'ns, PO Box 669, Woodstock, N.Y. 12498. Tel: (914) 679-6069. Pres.: Harris Goldberg; Prod'r: Harris Goldberg, Dahaud Elias Shaar, Spencer Davis.
Branch: Providence, R.I., 96 Eaton St. Zip: 02908. Tel: (401) 421-3520.
Int'l branch: England.
Label credits: Columbia, Liberty (UK), Paramount, Philips (UK), Polydor (UK), Smash, United Artists.

Hi Ho Prod'ns, PO Box 8135, Chicago, Ill. 60680. Tel: (312) 643-2979. Pres.: Frank Howard; Exec. VP, Mktg. & Int'l: R. C. Hillsman; Prod'r: R. C. Hillsman, Milt Howard, Frank Howard, M. Dobbs.
Label credits: Casmer, Franne, Hi Ho, MGM, Sound Stage 7, Superbe, Verve.

Ron Hitchcock, 1374 E. Cleveland St., Clearwater, Fla. 33515. Tel: (813) 446-3192/7237, 581-6274.
Label credit: Jamie.

Hodge Podge Ent's., 1314-24 S. Howard St., Philadelphia, Pa. 19147. Tel: (215) 336-7003. Pres.: Samuel D. Hodge; Promo.: Guy R. Hodge; Arranger: Sam D. Hodge Jr.; Prod'r: Guy R. & Sam D. Hodge.
Label credits: Arlen, Joed, Jo Jo, London, MBS, Mutual, Quality, Wig Wag.

Hogfat Prod'ns, 7783 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-1534. Pres.: Dean O. Torrence; VP: Carlos Briner.
Label credits: Dore, Manhattan, Silow, Tetra Gramatron.

The Home, Box 3416, Baton Rouge, La. 70821. Tel: (504) 348-0904. Prod'r: Lynn Ourso, Jim Brown.
Label credit: Janus.

Horizon Prod'ns Corp., 3204 Broadway, Houston, Tex. 77017. Tel: (713) 644-8702. Pres.: Walter Andrus; Mng. Dir.: R. Barron Yukubaitis; Prod'r: Scott & Vivian Holtzman, Sam Irwin, Walter Andrus.
Label credits: Atlantic, Buddah, Columbia, Uni, White Whale.

J. D. Horn, PO Box 7532, Houston, Tex. 77007.
Label credits: Almanac, Big D, Prestige.

Hush Rec'g Co., 382 Clarence Ave., Sunnyvale, Calif. 94086. Tel: (408) 739-6133. Pres.: Garrie E. Thompson.
Label credits: Amy, Bell, Buddah, Kent.

Hyperbolic Recs. Inc., 548 NE 42 St., Fort Lauderdale, Fla. 33308. Tel: (305) 563-5598. Pres.: John Archer; Sec'y-Treas.: Mike Rodgers; Prod'r: John Archer, Mike Rodgers.
Label credit: Mega.

I

I M C Prod'ns Inc., 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-2855. Co-Pres.: Leonard Poncher, William Loeb Jr.; Prod'r: Neely Plumb, Murray Wecht, Les Brown Jr., Darby James.
Label credits: Bell, Capitol, Quad, RCA, Uni, Warner Bros.

Independent Prod'r's Corp., 821 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-9681. Pres.: Scotty Moore; VP: Neal Matthews Jr.; Sec'y-Treas.: Bill Connor; Prod'r: Scotty Moore, Neal Matthews, Rayburn Anthony, Al Gore.
Label credits: MGM, Metromedia, Stop.

Infinity Recs. Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 265-7090. Pres.: Vinny Testa; VP: Michael Earle; VP & A&R: Frankie MacCormick; Prod'r: Vinny Testa, Michael Earle.
Label credits: Ampco, Avco Embassy, Capitol, London, MGM, Scepter, United Artists.

International Rec'g Co. Inc., 1649 W. Evergreen, Chicago, Ill. 60622. Tel: (312) 227-2000. Pres.: Jerome V. Man; VP: Leonard March; Prod'r: Don Carone, Perry Johnson, Jerome V. Man, Leonard March.
Label credits: MGM, Mercury, Philips.

International Ringer Music Corp., PO Box 3127, Hollywood, Calif. 90028. Tel: (213) 464-5161. Pres.: Bill Calderon.
Label credit: El Virrey (Peru).

Interrobang Prod'ns Inc., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 757-7160. Pres.: Terry Cashman; VP: T. P. West.
Label credits: ABC, Big Tree, CBS, Capitol, Dunhill, Event, Vanguard.

Iowa Great Lakes Rec'g Co. Inc., 906 Ninth St., Milford, Iowa 51351. Tel: (712) 338-4482. Pres.: Cliff Plagman; VP: Roger Blunt; Prod'r: John Senn, Denny Kintzi.
Label credits: Mercury, Smash, Soma.

J

J E E B Prod'ns, Box 2122, Lubbock, Tex. 79408. VP: Jerry Clower; Gen. Mgr.: Ed Wilkes; Prod'r: Bud Andrews.
Label credits: Decca, Lemon.

J R Ent's Inc., PO Box 6128, Nashville, Tenn. 37212. Tel: (615) 383-5597. Pres.: John Richbourg. Prod'r: John Richbourg, Tim Drummond, Bob Wilson.
Label credits: Seventy 7, Sound Stage 7 (distributed nat'l by Columbia).

Jesse James Prod'n Inc., PO Box 128, Worcester, Pa. 19490. Tel: (215) 272-1703. Pres. & Prod'r: Jesse James; Sec'y-Treas.: Harriet James.
Label credits: Atlantic, Bell, Buddah, Mercury, Phil-L.A. of Soul.

Tommy James Ventures Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 581-9712. Pres.: Tommy James; VP: Bob King; Prod'r: Tommy James, Bob King.
Label credits: Tommy James, Neon, Paramount, Roulette.

Janda Prod'n Inc., 37 Grand Ave., Oakland, Calif. 94612. Tel: (415) 451-5331. Pres. & Prod'r: J. W. Mason Jr.; Exec. VP: Alma L. Mason; Sec'y-Treas.: Martin Greene.
Label credits: Atlantic, Bay, MGM, TCF, View.

Roland James Prod'ns, c/o Rolando Rec'g Serv., PO Box 27017, Memphis, Tenn. 38127. Owner & Prod'r: Roland James.
Label credits: Atlantic, Dot, Rena 7, Rita, Roland, Smash.

Don Janicek Prod'ns, PO Box 125, Bellaire, Tex. 77401. Tel: (713) 667-5701. Owner: Don Janicek; Prod'r: D. Howard.
Label credits: Oldies 45, Starday, United Artists.

Japalana Prod'ns, 10 Swirl Ln., Levittown, L.I., N.Y. 11756. NYC Tel: (212) CI 5-7640. Pres.: Jerry Samuels; VP: Paul Friedberger; Sec'y-Treas.: Nat Schnapp.
Label credits: A&M, Columbia, Mercury, RCA, Reprise, Warner Bros.

Jata Ent's Inc., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 581-1530. Pres.: Jay Black; Gen. Mgr.: Victor G. Catala; A&R: Sandy Yaguda; Adv.: Martin Kupersmith; Promo.: Kenny Vance; Prod'r: Walter Becker, Donald Fagen.
Label credit: United Artists.

Jaysina Ent's Inc., 143 W. 51 St., New York, N.Y. 10019. Tel: (212) JU 2-2630. Prod'r: Morty Jay, Sandy Sina; Treas.: Warren Martin.
Label credits: Capitol, RCA, 20th Century-Fox, United Artists.

Johnney Jane, 8 Whittier Pl., Charles River Park, Boston, Mass. 02114. Tel: (617) 523-7323. Prod'r: Jane Jarest; VP: Robin Hemingway.
Int'l branch: France.
Label credits: Philips (France), Polydor, United Artists (Germany).

Benjamin Johnson Jr. Recs., 5025 Pentridge St., Philadelphia, Pa. 19143. Tel: (215) 474-6613. Pres.: Benjamin Johnson Jr.; Gen. Mgr.: Richard Simone.
Label credit: Cotillion.

Little Richie Johnson, Box 3, Belen, N.M. 87002. Tel: (505) 864-7185. Prod'r: Little Richie Johnson.
Label credits: Chuckie, Wayside, Whirlwind.

William Sandy Johnson Prod'ns, 8140 S. Morgan, Chicago, Ill. 60620. Tel: (312) 846-0276. Pres.: William Sandy Johnson; Prod'r: Nate Taylor, Renaldo Domino, William Sandy Johnson.
Label credits: Blue Rock, Mercury, Sincere, Smash, Twinnight.

Jokers Wild Inc., PO Box 8408, Minneapolis, Minn. 55408. Tel: (612) 827-4025. Pres. & Prod'r: Dennis L. Johnson; Gen. Mgr.: David A. Wachter.
Label credits: Metro Beat, Peak.

Joni Agency Inc., 1122 Bardstown Rd., Louisville, Ky. 40215. Tel: (502) 587-0909. Pres.: Gene Snyder; VP: Earl Shelp.
Label credits: Amy, Bell, Dore, Dot, Mala, Rising Sons, Rondo.

Juggernaut Inc., 200 W. 57 St., Rm. 308, New York, N.Y. 10019. Tel: (212) 582-2850. Pres.: Neil Galligan; VP: Juggy Gayles; Prod'r: Hutch Davis, Gary Illingworth.
Label credits: Atlantic, Bell, RCA, Roulette.

Just Prod'ns, 6097 Whitewood St., Detroit, Mich. 48210. Tel: (313) 894-5600. Pres.: Lorraine Chandler; Prod'r: Lorraine Chandler, Jack Ashford.
Label credits: RCA, Soulvie, Spectrum, Sport.

K

Karma Inc., 149 Walnut Hill West, 2639 Walnut Hill Ln., Dallas, Tex. 75229. Tel: (214) 358-0176. Pres.: Nancy Coplin; Sec'y-Treas. & Prod'r: Sam Coplin.
Label credits: Atlantic, Capitol, Duke, Mercury, Scepter, Uni.

Kathay Prod'ns, 615 Delta Way, Watsonville, Calif. 95076. Tel: (415) 722-4376. Pres. & Prod'r: Kathay Whitney.
Label credits: Cathay, Hoedown, Sound.

Kavel Prod'ns Inc., Old Hillsboro Rd., Franklin, Tenn. 37064. Tel: (615) 794-7739. Pres.: Tony Moon.
Label credits: Bell, Capitol, Certron, Challenge, Co & Ce, Decca, Epic, London, Paramount, RCA.

Kay-Vee Prod'ns Inc., 17 Academy St., Newark, N.J. 07102. Tel: (201) 642-5718. Pres.: Paul L. Kyser; VP: Tom J. Vetri; Prod'r: Paul Kyser, Tom Vetri.
Label credits: Colossus, Silver Dollar, Sue.

Jim Kemper Prod'ns, 31 Wedgewood Dr., Carteret, N.J. 07008.
Label credits: ABC, Bang, Boy Wonder, Decca, Give, Jet, Laurie, Le Mans, Mercury, Roaring.

Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy; Gen. Mgr.: M. Leap.
Label credits: Atlantic, Columbia, RCA.

Kennett Sound Studio Prod'ns, PO Box 602, Kennett, Mo. 63857. Tel: (314) 888-3032. Pres.: Joe Keene.
Label credits: Celebrity Circle, JEK Int'l, KSS, Prince.

Kiderian Recs. Prod'ns Corp., 4926 W. Gunnison St., Chicago, Ill. 60630. Tel: (312) 545-0861. Pres.: Raymond Peck; VP: Ginger Wadipian; Prod'r: Raymond Peck, Ginger Wadipian, George Peck.
Label credits: Armenian, Alpha-Vern, Black Beauty, Dick-Hike, Fontana, Gail, Ginger, Good Luck, ILL, IRC, Into-Now Unlimited, Kapp, Kiderian, Mercury, Recordgraph, S. T. Lewis, Smash, Spectra-Sound, Twinnight, USA, Warped.

King-Cole/KC Ent's Inc., PO Box 2194, Memphis, Tenn. 38102. Pres.: James Cole; VP: J. Salvador Cole Jr.; Prod'r: Bobby King, James Cole.
Label credits: ABC, Cadet, Guyden, KC, Kent, Pisces, Sound of Memphis.

Sid Kleiner Music Ent's., Box 282, Rt. 513, Caliform, N.J. 07830. Tel: (201) 832-2930. Gen. Mgr.: Sid Kleiner; Controller: Trudy Kleiner; Prod'r: Sid & Dave Kleiner.
Label credits: Audio Music Int'l, Country-King, Eve, Hy-Kop, Top-Star, Universal.

Kontention Sound Inc., 3020 University Dr., Huntsville, Ala. 35805. Tel: (205) 536-0738. Pres.: Stan Ryan; VP: Nelson Larkin; Prod'r: Roger Murrach, James Barbee, Norman Stephens.
Label credits: Barnaby, Kirkwood, Kontention.

L

L & M Prod'ns Inc., 2064 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 925-5494. Pres.: Herbert T. Miller; Prod'r: Lemuel Dorsey, Charles Amos, James Davis, William Fisher.
Label credits: Lamp, Whiz.

Ladd Music Co., 401 Wintermantle Ave., Scranton, Pa. 18505. Tel: (717) 343-6718. Pres.: Phil Ladd.
Label credits: Atlantic, Carlton, V-Tone.

Stuart Lanis Prod'ns, 970 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 652-2432. Pres. & Prod'r: Stuart Lanis.
Label credits: Carousel, Preview, Soul Craft, Specialty.

La Ronde Music Int'l, 4014 Murietta Ave., Sherman Oaks, Calif. 91403. Tel: (213) 872-1274. Pres. & Gen. Mgr.: Nicholas S. Carras.
Label credits: Adell Int'l, Ampex, Audiomaster, Cinram (Canada), Nichion (Japan), Premier Albums.

Las Vegas Theatrical Prod'ns, 1800 S. Eighth St., Las Vegas, Nev. 89105. Tel: (702) 734-1457. Pres.: Joseph B. Zito; VP: Ben Kaye; Prod'r: Joseph B. Zito, Yves Vincent, Ben Kaye, Victor Vogel.
Label credits: Avco Embassy, Capitol, Columbia, Laurie, Mercury, Polydor, RCA, Trans-World.

Don Law Prod'ns Inc., 5719 Knob Rd., Nashville, Tenn. 37209. Tel: (615) 352-2722. Pres. & Prod'r: Donald F. Law; VP: Irene Stanton.
Label credits: Columbia, Epic, Monument.

Roosevelt Lee Prod'ns, 1052 Wade, Cincinnati, Ohio 45214. Tel: (513) 421-3816. Pres.: Roosevelt Lee; Mgr.: Bill Smith.
Label credits: Chess, Emrrold, Fraternity, Hilltop, Roosevelt Lee.

Leiber-Stoller Prod'ns, 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170. Contacts: Jerry Leiber, Mike Stoller.
Label credits: Atlantic, Bell, Capitol, MGM, United States.

continued on page 72

continued

- Leonard Prod'ns Inc., 2243 Valwood Pkwy, Dallas, Tex. 75234. Tel: (214) 241-1861. Pres.: Joe M. Leonard.
Label credits: Dot, Imperial, Kapp, London, MGM.
- Leonard Lewis Prod'ns Inc., 345 W. 58 St., New York, N.Y. 10019. Tel: (212) 581-4877. Pres.: Lenny Lewis.
Label credit: Banner.
- Mike Lewis-Stuart Wiener Ents. Ltd., 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-9890. Pres.: Mike Lewis; VP: Stuart Wiener.
Label credits: ABC, Bang, Brunswick, Cameo, Decca, Event, Jubilee, Mercury, Metromedia, Polydor.
- Linden Prod'ns, 1831 Prosser Ave., Suite 315, Los Angeles, Calif. 90025. A&R Dir.: Lindy Blaskey; Prod'rs: Lindy Blaskey, Joe Corazzi.
Label credits: Capitol, Columbia, La Vette, Liberty, RCA, Space, Uni.
- Liquid Fire Prod'ns, PO Box 3061, Detroit, Mich. 48203. Tel: (313) 366-4313. Dirs: Roger Bass, Joe Spencer, Cato Weatherspoon.
Label credits: A&M, Epic.
- Lissauer Music Cos. Inc., 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2828. Pres.: Robert Lissauer; Prod'rs: Robert & John Lissauer.
Label credits: Brunswick, Columbia Decca, Dot, Kapp, United Artists.
- Louis Lofredo Assoc. Inc., 132 Riviera Dr., Kings Park, N.Y. 11754. Tel: (516) 265-9529. Pres.: Louis Lofredo; VP: Bob Gallo; Prod'rs: Bob Gallo, Vinny Traina, Louis Lofredo.
Label credits: Chess, Janus, Polydor (US, UK), Pye (UK), RCA (Canada).
- Logos Unlimited, 5728 Colfax, North Hollywood, Calif. 91601. Tel: (213) 985-5096. Prod'rs: Jon Badaeux, Ken Orchard, George Clements.
Label credits: Logo, West, Westend.
- The Lonesome Picker Corp., c/o Ken Krugen & Friends Inc., 451 N. Canon Dr., Beverly Hills, Calif. 90210. Tel: (213) 273-5011. Pres.: John Stewart; Dir.: Cort Casady; Prod'rs: John Stewart, Mike Stewart.
Label credit: Warner Bros.
- Long Island Rec'g, 72 Orange St., Brooklyn, N.Y. 11201. Tel: (212) 875-6193. Owner: Ernest W. Ucko.
Label credit: Serenus.
- Loom Prod'ns, 200 W. 57 St., Rm. 1304, New York, N.Y. 10019. Tel: (212) JU 6-6553. Contact: Fred Hellerman.
Label credit: Warner Bros.
- Lumiere Prod'ns Inc., 759 Harrison St., San Francisco, Calif. 94107. Tel: (415) 989-1130. Pres.: Robert E. Cohen; Prod'r, A&R & Eng.: Lee E. Brenkman.
Label credits: Sunflower, Together.
- Luraber Int'l, 214 W. 96 St., New York, N.Y. 10025. Tel: (212) 866-2469. Pres.: L. Raul Bernard; Ass't to Pres.: J. Figueroa; Prod'rs: J. Figueroa, Raul Bernard.
Label credits: Colony, Disco, Kelsa, ORC, Riky.
- Lyn-Lou Music Inc., 1717 West End Ave., Suite 322, Nashville, Tenn. 37203. Tel: (615) 329-1558. Pres.: Mrs. E. Black Turbeville; VP & Prod'r: Larry Rodgers.
Label credits: Blue Note, Columbia, MGM, Stax.
- Douglas Lyon & Assocs., 1 Skyline Dr., Burbank, Calif. 91501. Tel: (213) 660-0210. Owner: Douglas Lyon; Gen. Mgr.: Jerry McCaskill; Prod'rs: Terry Smith, Lloyd I. Walker, David O'Rourke.
Label credits: Dot, Epic, Liberty, RCA, Ranwood.
- M**
- M B A Music Inc., 8 E. 48 St., New York, N.Y. 10017. Tel: (212) 688-2847. Pres.: Marc Brown; Sec'y-Treas.: Roz Chumsky.
Label credits: Columbia, Cub, Monmouth-Evergreen.
- Ray Mack Music, 14615 Littleford, Houston, Tex. 77045. Tel: (713) 433-6628. Owner & Prod'r: Ray McGinnis.
Label credits: International Artist, Lee Mac, Orbit.
- MacLoc Assocs., 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816. Pres.: G. J. McCarthy.
Label credits: Del-Star, Echo, Moonglow, Vector.
- John Madara Ents. Ltd., 250 S. Broad St., Philadelphia, Pa. 19102. Tel: (215) 735-3234. Pres.: John Madara; Prod'rs: John Madara, Len Barry, Tom Sellers.
Label credits: ABC, Amy, Atco, Atlantic, Bell, Buddah, Capitol, Columbia, Elektra, Janus, Jubilee, Kapp, Neptune, MGM, Paramount, RCA, Scepter, UAR, Vanguard, Wand.
- Madcliff Prod'ns Inc., 75 E. 55 St., New York, N.Y. 10022. Tel: (212) 752-8715. Mgrs: Albert Grossman, Robert Schuster, Bennett Glotzer; Prod'rs: Todd Rundgren, Robie Robertson, Mark Klingman.
Label credits: Capitol, Warner Bros.
- Madison Hall Prod., 677 Newbury St., Springfield, Mass. 01104. Tel: (413) RE 4-3376. Pres.: Gil George; VP: Mark Lee Woods; A&Rs: Mark Lee Woods, James Hogan.
Label credit: London.
- Madtag Prod'ns Inc., 6212 N. Lincoln Ave., Chicago, Ill. 60645. Tel: (312) 478-5604. Pres.: Marv Stuart; Prod'rs: Marv Stuart, Curtis Mayfield.
Label credit: Scepter.
- Lee Magid Inc., 5750 Melrose Ave., Hollywood, Calif. 90038. Tel: (213) 463-2353. Pres.: Lee Magid.
Branch: New York, N.Y., 350 Fifth Ave. Zip: 10001. Tel: (212) 947-7674.
Label credits: ABC, A&M, Bluesway, Capitol, RCA, Warner Bros.
- Majic-L. Prod'ns, 723 Seventh Ave., New York, N.Y. 10019. Tel: (212) CI 5-7640. Pres.: Mill Schnapp.
Label credits: Capitol, Crazy Horse.
- Malaco Prod'ns, c/o Malaco Inc., 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522. Pres.: Mitch Malouf; VP: Tom Couch; Prod'rs: Tom Couch, Elijah Walker, Wardell Quezergue, Jerry Puckett.
Label credits: ABC, Atco, Atlantic, Bang, Capitol, Chimneyville, Cotillion, Crazy Horse, DYNAMO, Malaco, 1-2-3, Shout, Stax, Tetragrammaton.
- Bobby Marin Latin Prod'ns, 15-49 Bell Blvd., Bay-side, N.Y. 11360. Tel: (212) 631-4204. Owner & Prod'r: Bobby Marin.
Label credits: Delta, Dorado, Dynamite, Iglee, Latin Soul, Mary Lou, Musicor, Salsa, UA Latino.
- Mar-Kay Rec. Co., 1 Scotch Pine Dr., Collinsville, Ill. 62234. Tel: (618) 344-4443. Pres.: Gary Joyce; VP: Ron Allen.
Label credits: Barcelona Brass, Blue Grass Specials, Few, Forbidden, JJ & The Cheshires, Mar-Kay, Souls of Sound, The Outcasts.
- Marullo Prod'ns Inc., 1121 Market St., Galveston, Tex. 77550. Tel: (713) SO 2-4590. Pres.: A. W. Marullo Sr.; VP: A. W. Marullo Jr.; Prod'rs: Tom Griggs, David Yeamans, Steve O'Donohol, Steve Long.
Label credits: Atlantic, Capitol, Decca, Mercury, Platter, Ro Tab, Tear Drop.
- Marvel Recs. Prod'ns, 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749. Cable: W&G. Mng. Dir.: James N. Parks; Exec. Dir.: Ron Gillespie; A&R Control Dir.: George Taylor; Pop A&R Dir.: Jack Varney; C&W A&R Dir.: Dougal Trineer.
Branch: New York, N.Y., 1650 Broadway. Zip: 10019. Tel: (212) 757-2750. Sales Mgr.: Sam Goldner.
Label credits: Ambassador, Ariola (Germany), Banff (Canada), Capitol, Columbia (UK), Decca (Germany, UK), EMI (UK), London, Melbourne (Canada), Pickwick, Polydor (Germany), RCA, Rodeo (Canada), 20th Century-Fox, W&G (Australia).
- Dick Marx Prod'n Group Inc., 664 N. Michigan Ave., Chicago, Ill. 60611. Tel: (312) 944-1800. Pres.: Dick Marx; VP: Dick Jahn.
Label credits: MGM, RCA.
- Marzano-Calvert Prod'ns Inc., 74 Trieste St., Iselin, N.J. 08830. Pres.: Jim Calvert; Gen. Mgr.: Doc Riemer; Sec'y-Treas.: Norman Marzano; Prod'rs: Jim Calvert, Norman Marzano.
Label credits: Amy, Bell, Buddah, Forward, RCA, Scepter, Sussex.
- Dave Mathes Prod'ns, PO Box 653, 822 19 Ave. S., Nashville, Tenn. 37202. Tel: (615) 327-0856. Pres. & Chief Prod'r: Col. Dave Mathes; Prod'rs: Fern Boos, Jim Stanton, Hoyt Sullivan.
Label credits: Basic, Champ, Fidelity, NRS, Rich-R-Tone, Skylite-Sing.
- Matrix Rec'g Co., 3138 Fillmore St., San Francisco, Calif. 94123. Tel: (415) 567-0118. Pres. & Prod'r.: Peter Abram; VP: Ray Bregante.
Label credits: Columbia, Dunhill, Together.
- Aubrey Mayhew, 1226 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 291-5137.
Label credits: Atlantic, Capitol, Certron, Charlie Parker, Hilltop, Laurie, Little Darlin, MGM, Pickwick, Spar.
- Mayon Music Prod., 12055 Burbank, North Hollywood, Calif. 91607. Tel: (213) 766-9164. Pres.: John Phillips; VP: Hal Southern; Chief Eng.: Brian Friedman.
Label credits: Cap-Latino, Ivory, Rev, Sunny, Tower.
- Rod McBrien Prod'ns Inc., PO Box 1224, Radio City Sta., New York, N.Y. 10019. Tel: (212) 876-2470. Pres.: Rod McBrien.
Label credits: Amy, Audio Fidelity, Bell, Buddah, Fontana, Kama Sutra, Kapp, Laurie, Metromedia, Philips, Roulette, Rust, United Artists.
- Mack McCormick & Assocs., PO Box 13383, Houston, Tex. 77019.
Label credits: Almanac, Candid, Prestige, Reprise.
- Jim McCoy Ents., PO Box 574, Winchester, Va. 22601. Tel: (703) 662-3520. Pres. & Prod'r: Jim McCoy; VP & Prod'r: Jean Alford.
Label credits: Alear, Real McCoy, Shenandoah, Winchester.
- Larry McKenzie Rec'g Studio-Hillside Recs., 948 Studer Ave., Columbus, Ohio 43206. Tel: (614) 252-7116. Pres.: Larry McKenzie; Gen. Mgr.: Carol McKenzie; Sales Mgr.: David McKenzie.
Label credits: Hillside, Holly, Rem, Rev.
- Bob McRee & Staff Prod'ns, PO Box 12351, 1620 Kent Ave., Jackson, Miss. 39211. Tel: (601) 362-9482, 352-4923. Pres.: Bob McRee; VP: Ed Thomas.
Label credits: ABC, Atlantic, Bang, Bell, Capitol, Jamie, MGM, 1-2-3, SSS Int'l, Tower, United Artists.
- McRon Prod'ns, 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) 682-5844, 298-4747. Pres.: Tsipora Miron; VP & Int'l Mgr.: Thelma Moore; VP & Prod'n Dir.: Steve Moore; Pub.: Jon Arthur; Promo.: Marie M. Gadeau.
Label credits: Apex (Canada), Bovema (Netherlands), EMI (UK), Fermata (Argentina), Pathe Marconi (France), Quiroga (Spain), Som/Maior (Brazil), Star.
- Lewis Merenstein, 309 W. 82 St., New York, N.Y. 10024. Tel: (212) 595-4032. Pres.: Lewis Merenstein.
Label credits: Buddah, Capitol, Columbia, Decca, Polydor, Reprise, Warner Bros.
- Earl Miles Ents., 1108 Davis St., Redwood City, Calif. 94061. Tel: (415) 365-7627, 369-0728/5629. Pres. & Prod'r: Earl Miles.
Label credits: Canary, Decca, Public, RCA, Yellow Bird.
- Miller-Martin Prod'ns, 120 E. 36 St., New York, N.Y. 10016. Tel: (212) MU 9-0668. Pres.: Trade Martin; VP: Ed Miller.
Label credits: ABC, Atlantic, Jubilee, RCA, Red Bird, Toot, Vanguard.
- Millrose-Bernstein Prod'ns Inc., c/o Robert Casper, 1780 Broadway, New York, N.Y. 10019. Tel: (212) 765-5038. Pres. & Prod'r: Alan Bernstein; VP & Prod'r: Victor Millrose.
Label credits: Capitol, Columbia, Mercury, Roulette.
- Mr. Bones Prod'ns Inc., 11661 San Vicente Blvd., Suite 911, Los Angeles, Calif. 90049. Tel: (213) 270-3172. Pres.: Bones Howe; VP & Gen. Mgr.: Macey Lipman; Prod'rs: Bones Howe, Toxey French, Bob Alcivar; Prod. Co-ord.: Pam Vale.
Label credits: A&M, Bell, Capitol, Columbia, Dunhill, United Artists, Warner Bros., White Whale.
- Hy Mizrahi Prod'ns, 331 N. Larchmont Blvd., Los Angeles, Calif. 90069. Pres.: Hy Mizrahi; VP: Norman Cole; Prod'rs: Hy Mizrahi, Danny Jordan, Ruppert Holmes, Norman Cole.
Label credits: Decca, Kama Sutra, Musicor, Rama-Rama, Remember, Scepter.
- Mobile Fidelity Prod'ns Inc., 10439 Willowbrae Ave., Chatsworth, Calif. 91311. Tel: (213) 882-2870, 848-5367. Exec. Prod'r: Brad S. Miller.
Label credits: Ampex, GRT, Mercury, Mobile Fidelity, Philips, Warner Bros.
- Chips Moman Prod'ns, 827 Thomas St., Memphis, Tenn. 38107. Tel: (901) 526-0409. Pres. & Prod'r: Chips Moman; Exec VP: Marly Lacker.
Label credits: A&M, Atlantic, Columbia, Decca, RCA, Scepter, Warner Bros.
- Mona Lee Prod'ns Inc., 20 West End Ave., New York, N.Y. 10023. Tel: (212) CI 5-7933. Pres.: Leona R. Apostoleris; Prod'rs: Rick Kunis, Al Gorgoni, Ron Johnson.
Label credits: Ampex, Bell.
- Sam Montel, PO Box 2306, Baton Rouge, La. 70821. Tel: (504) 344-0514. Owner & Pres.: Sam Montel.
Label credits: Jamie, Liberty, Montel, SSS Int'l, Uni.
- Moustache Inc., PO Box 19007, 115 Calhoun St., Cincinnati, Ohio 45219. Tel: (513) 221-2626. Pres.: Stanley B. Hertzman; VP: Stanford H. Silverman; Prod'rs: Stanley B. Hertzman, C. W. Fauster.
Label credit: Nasco.
- Muscle Shoals Sound Prod'ns Inc., 3614 Jackson Hwy., Sheffield, Ala. 35660. Tel: (205) 381-2060. Pres.: Barry E. Beckett; VP: Alan Walden; Prod'rs: Roger C. Hawkins, Jimmy R. Johnson, Terry Woodford, David Hood, Philip Mitchell, George Soule.
Label credits: Atlantic, Bell, Cotillion, MSS, Mega, Ronn, Scepter, Shout.
- Music Ents. Inc., 9323 Irvington Blvd., Houston, Tex. 77022. Tel: (713) 691-1323. Pres. & Prod'r: Huey P. Meaux; Gen. Mgr.: Beth Thornton.
Label credits: ABC, American Playboy, Ampex, Atco, Atlantic, Brunswick, Capitol, Capri, Chess, Columbia, Cotillion, Crazy Cajun, Double Bayou, Dunhill, Epic, Gyuden, Jamie, Jubilee, Kapp, London, MGM, Mercury, Metromedia, Pacemaker, Philips, Polydor, Quality, SSS Int'l, Smash, Tower, Tribe, United Artists, Verve, Warner Bros., Wet Soul.
- The Music Factory Inc., 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 635-9411. Pres. & A&R Dir.: Bob Archibald; Exec. Co-ord.: Florian Raymond; Prod'rs: Bob Archibald, Bobby Cloud.
Label credits: Capitol, Coral, Decca, United Artists.

Music Land USA Prod'n Co., 9 Fawnridge Ct., St. Louis, Mo. 63141. Tel: (314) 991-0383. Owner & Prod'r: Mel Friedman.
Label credits: Adco, Atlantic, Bell, Kapp, White Whale.
Music Mountain Prod'ns, Lebanon Junction, Ky. 40150. Tel: (502) 833-2260. Owner: W. A. Masden.
Label credits: B-Rod, Grace, K&W, MMP, Music Mountain.
Music Plus, 129 St. Paul St., Brookline, Mass. 02146. Tel: (617) 566-1460, 277-8730. Pres. & Treas.: Deena Cohen; VP & Exec. Prod'r: Arthur Lee.
Label credits: Music Plus, Speechways, Syncope.
Jim Musil, 3625 N. 38 St., Phoenix, Ariz. 85018. Tel: (602) 955-8753. Pres.: Jim Musil.
Label credits: Decca, Era, MCA, Mainstream.

N

Ken Nash Prod'ns, 514 Apache Dr., Hopkinsville, Ky. 42240. Tel: (502) 885-3100. Pres.: Kenneth Nash Woosley.
Label credits: BiBo, Naco.
National Musitime Corp., 8 W. 40 St., New York, N.Y. 10018. Tel: (212) 594-8460. Exec. VP: Boris Zlatich; Prod'r: Jimmy Bowen.
Label credit: Big Tree.
National Rec. Sales, 221 Linn St., Leavenworth, Kan. 66048. Tel: (913) 682-3550. Gen. Mgr.: Jim Barnett.
Label credits: Chaparral, Continental, Evergreen, Flying "C", Rimrock.
New Approach Music Inc., 1469 Irving St., Rahway, N.J. 07065. Tel: (201) 388-8825. Pres.: John Shine; VP: Jack Razka; Treas.: Tom Kolbus.
Label credits: Prospect, Spring.
New Beat Recs. Ltd., 300 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-1540. Pres.: Mark Alan; Prod'r: Tommy James, Bob King, Buddy Buie, Bob Johnsten.
Label credits: Atco, Columbia, Date, Epic, Fairmont, Kapp, MGM, Paramount, Roulette, Steed.
New England Recs., Drawer 520, Stafford, Tex. 77477. Pres.: Daniel Andrade; VP: Florine Irby.
Label credits: New England, Princess.
New Rhythm Prod'ns Inc., 385 Grand St., Suite 1101, New York, N.Y. 10002. Tel: (212) 379-4436. Contact: Fred Bailin.
Label credits: Brunswick, Decca.
Nico Prod'ns Inc., PO Box 69219, West Hollywood, Calif. 90069. Tel: (213) 652-5344. Pres.: Nick Vanoff; VP: Boris Vanoff; Prod'r: Boris Vanoff, Stan Seale, Jack Wacker, Loren Saifer.
Label credits: Capitol, Franklin, M&L, Nico, Sunburst, Valiant.
Nise Prod'ns Inc., PO Box 5132, Philadelphia, Pa. 19141. Tel: (215) WA 4-8767. Pres.: Michael Nise; Sec'y-Treas.: Frank Nise.
Label credit: Round.
North-American Rec'g Co., 5525 King Arthur Ct., Westmont, Ill. 60559. Tel: (312) 969-8484. Pres.: George A. Tasker Jr.; Prod'r: George A. Jr. & George A. Tasker III.
Label credits: Archer, Capitol, Columbia, Decca, Mercury, RCA, Universal, Vitacoustic.
North State Music, PO Box 762, Okeechobee, Fla. 33472. Owner & Mgr.: Buck Killette.
Branch: Raleigh, N.C. PO Box 6038. Zip: 27608. Tel: (919) 828-2508.
Label credits: ABC, Fraternity, 1-2-3, Tiki.
Number VIII Prod'n Co., PO Box 763, McAllen, Tex. 78501. Tel: (512) 686-7571. Partners: Jimmy Nicholls, Jay West, Wendy Maloy; Prod'r: James Williams, Val Curly, Mike Williams, Don Faires, Jerry McCord.
Label credit: Uni

O

Octave Recs. Inc., 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) 265-5475. Dir: M. Glaser; Legal Counsel: J. Kushnick; Comptroller: T. Present.
Label credits: MPS (Germany & Benelux Countries), Mercury, Morks Triola (Copenhagen), Polydor (France), Sonora-Philips (Finland, Norway, Sweden).
Milton T. Okun Inc., 142 E. 34 St., New York, N.Y. 10016. Tel: (212) 683-5953.
Label credits: Decca, Elektra, RCA, Warner Bros.
Oie Square Prod'ns, PO Box 30459, 748 Camp St., New Orleans, La. 70130. Tel: (504) 529-1617. Gen. Mgr.: Cosimo V. Matassa.
O'Malley Prod'ns Co., 4834 Bissell Ave., Richmond, Calif. 94805. Tel: (415) 233-7487. Owner: Tim O'Malley; Gen. Mgr.: Bill Newcomb; Prod'r: Tim O'Malley, Sharon Bacom, Bill Newcomb, Cal Newton.
Label credits: Aura, Delpha, Devine, OMPC, Scottie, Western Music.
Orange Prod'ns, 449 S. Cloverdale, No. 101, Los Angeles, Calif. 90036. Tel: (213) 276-9818. Pres.: Frederick S. Vail.
Herb Ostrow, 11 S. Boston Ave., Atlantic City, N.J. 08401. Tel: (609) 345-6664.
Label credits: Canal, Capitol, Columbia, Decca,

Encore, Impex, MGM, Margate, Oxford, Pioneer (Japan), RCA, Sparton (Canada), Stone (Canada), Tioga.
Our Own Thing Inc., c/o Gelfand & Macnow, 1880 Entury Park East, Los Angeles, Calif. 90067. Tel: (213) 553-1707. Pres.: Tom Catalano.
Label credits: Decca, Kapp, RCA, Uni.

P

P A Ents. Inc., PO Box 3857, Merchandise Mart, Chicago, Ill. 60654. Tel: (312) 375-4847. Prod'r: A. A. Pappas, N. M. Krokidas.
Label credit: W&G (Australia).
P P X Ents. Inc., 245 W. 55 St., 8th fl., New York, N.Y. 10019. Tel: (212) 247-6010. Pres. & Prod'r: Edward Chalpin.
Label credits: Ariola-Eurodisc, Atlantic, Barclay, CBS, Capitol, Clan Celentano, DDG, Decca, Deutsche Grammophon, Discos Vergara, Dureco, EMI (Benelux, France, Germany, Italy, South Africa), Ecolina, El Palacio, Fermata, London, Mercury, Nippon, Paramount, Pathe Marconi, Philips, Pickwick, Pickwick Ltd. (England), Polydor, Quality (Canada), RCA (Argentina, Canada, England, Germany, Italy, Mexico), Ri-Fi, Teldec (Germany).
Frank Page Ents., PO Box 1130, Shreveport, La. 71102. Tel: (318) 422-8711. Mgr.: Frank Page.
Label credits: Jewel, Paula, RPI.
Fred Parker Prod'ns Corp., 1697 Broadway, New York, N.Y. 10019. Tel: (212) EL 5-0826. Pres.: Fred Parker.
Label credits: Amy, Bell, Columbia, MGM, RCA.
Peerless Plastic Molding Inc., 333 North Dr., Plainfield, N.J. 07060. Tel: (201) 755-7000. Pres.: J. M. F. Conrad; Gen. Mgr.: Ben Williams.
Label credit: Betty Carter.
Periscope Prod'ns, 129 Bishop St., Brockton, Mass. 02402. Tel: (617) 588-6348. Pres.: Edward M. Hurvitz; Sales: Linda S. Berman; Prod'r: Ed Michaels.
Label credits: Arkless, Courier, Double H, Monmouth, Revolution.
Perkins Rec'g Prod'ns, PO Box 824, 407 Alamance St., Gibsonville, N.C. 27249. Pres. & Gen. Mgr.: David Lee Perkins; A&R Dir.: A. R. Perkins; Sales Mgr.: Stephen Lee.
Label credits: Azalea, Boney, Canary, GHP (Germany).
Don Perry Ents. Inc., 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-4664. Pres. & Prod'r: Don Perry; C&W Prod'r: Terry Stafford.
Label credits: CBS, Dot, London, MGM, Momentum, Polydor, Sidewalk, Teichiku, Tower, Union, Vault.
Pingatore Entertainment Inds., 4010 Concord Pike, Wilmington, Del. 19803. Tel: (302) 478-2200. Pres. & A&R Dir.: Frank T. Pingatore; VP & Treas.: Sal Caraciollo; Sales & Mktg. Dir.: Frank Guida; VP Pub.: Donald E. Martin; Adv. Dir.: Richard Bianco; Promo. Dir.: Ed Proctor.
Label credits: ABC, Capitol, Epic, Hunt, Mercury, Philips.
Posthorn Rec'gs, 185 Ave. C, New York, N.Y. 10009. Tel: (212) OR 7-4082. Pres.: Jerry Bruck; Gen. Mgr.: Francis Daniel.
Label credits: Ars Nova, Lyricord, Mercury, Nonesuch, Odyssey.
Power House Prod'ns, 7405 Crissman, Utica, Mich. 48087. Tel: (313) 731-8277. A&R Dir. & Arranger: Roger Bass; Artist Co-ord.: John Garlak.
Label credits: Del-Von, Power House, Sound, Tower, Venture.
Productions Inc., 127 Phoenix Village, Fort Smith, Ark. 72901. Tel: (501) 646-7889. Pres.: Roy J. Morris.
Label credits: Pi, SSS Int'l.
Professional Programming/East, 9701 SW 77 Terr., Miami, Fla. 33143. Tel: (305) 261-4940. Pres.: Robert R. Harris; Gen. Mgr.: Dick Starr.
Branch: San Francisco, Calif., Professional Programming/West, 145 Naglee Ave. Zip: 94112. Tel: (415) 585-2315. Sales Mgr.: Gary Schaffer.
Label credits: Alston, Living Legend, Marlin, Starr, Thames, 3-P.
Protone Music, 6478 Santa Monica Blvd., Hollywood, Calif. 90038. Tel: (213) 462-9884. Partners & Prod'r: James Welton, Jane Courtland.
Label credits: Crystal, Nippon Columbia (Japan).

Q

Quasar Prod'n Co., 57 S. Walnut St., East Orange, N.J. 07018. Tel: (201) 675-5288. Pres.: John T. Byrd; Dir.: Albert Boyce; A&R Dir.: Kenneth Ruffin.
Label credits: Carnival, Eclipse, London House, Soundscape.
Quinvy Music Corp., 1307 Broadway, Sheffield, Ala. 35660. Tel: (203) 381-1830. Pres.: Quin Ivy; Sec'y-Treas.: James A. Dardess; Prod'r: Quin Ivy, W. C. Quillen.
Label credits: A&M, Atlantic.

R

R M S Prod'ns Inc., 4327 S. Sacramento Ave., Chicago, Ill. 60632. Tel: (312) LA 3-3914. Pres.: R. M. Semerak.
Label credits: Capitol, Love Like, Mercury, Philips, Sonic.
Radio Yesteryear, Box H, Croton-on-Hudson, N.Y. 10520. Tel: (914) 737-0274. Pres.: J. David Goldin.
Label credits: Columbia, Viva.
Raintree Prod'ns (div. of Corby Ents. Inc.), 146 W. Live Oak, Arcadia, Calif. 91006. Tel: (213) 446-0363. Pres. & Prod'r: Steve Waltnier; VP & Prod'r: Dennis Hardesty.
Label credits: Kapp, Uni.
RanBo Ents., PO Box 2094, Sheffield Lake, Ohio 44054. Tel: (216) 949-6397. Owners & Prod'r: Bob Jeffries, Lee Rand.
Label credit: Quality (Canada).
Record Prod'n Serv., 728 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-7781. Owner & Prod'r: John Capps.
Label credits: Direct, Imperial, K-Ark, Ozark.
Reflection Sound Prod'ns Inc., 2315 South Blvd., Charlotte, N.C. 28203. Tel: (704) 377-4596. Pres.: Paul Scoggins; VP: Wayne Jernigan; Prod'r: Roger Branch, Bill McSwain.
Label credits: Jubilee, Mercury, Polydor, Scepter, Stax.
Rhythms Prod'ns, Box 34485, Whitney Bldg., Los Angeles, Calif. 90034. Tel: (213) 836-4678. Prod'r: Ruth White.
Label credits: Rhythms, Tom Thumb, Videotext.
Tim Riley & Assocs., 3711 Jackson Ave., Memphis, Tenn. 38108. Tel: (901) 388-4200. Pres.: Tim P. Riley.
Robb Prod'ns, 3409 N. 53 St., Milwaukee, Wis. 53216. Tel: (414) 445-3844. Prod'r: Con Merten, Dee Robb.
Branch: Hollywood, Calif., 2200 Verde Oak Dr. Zip: 90068. Tel: (213) 461-7159.
Label credits: Atlantic, Destination, Mercury, USA.
Rockin' Richard Prod'ns (div. of Record Rendezvous Inc.), 1908 Naudain St., Philadelphia, Pa. 19146. Tel: (215) LO 7-9261. Gen. Mgr.: E. R. Marcus; Prod. Supervisor: R. Richard; Prod'r: E. R. Marcus, J. Small, R. Richard, C. Tearson.
Label credits: Gemini, Group-P, MUH, Old Sound, Pet-Rat, Psychephonix, Rendezvous, Scorpio, Times Square.
Rockland Sound Rec'g, 167 Gurnee Ave., Haverstraw, N.Y. 10927. Tel: (914) 429-9371. Pres.: W. H. Smith.
Branch: Tarrytown, N.Y., PO Box 383. Zip: 10591.
Label credit: Kim.
Rock Prod'ns, 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796. Owner & Prod'r: Bill Bellman.
Label credits: Capitol, Colpix, Liberty, Original Sound, Rock.
Rod Prod'n Ltd., Alameda Plaza, 100 E. Alameda, Tucson, Ariz. 85701. Tel: (602) 624-1252. Head Prod'r: Rod Shields.
Label credits: Dynamics, World.
Jimmie Rogers Ents., 1316-18 Dauphin Island Pkwy., Mobile, Ala. 36605. Tel: (205) 473-6000. Owner: Jimmie O. Rogers.
Label credits: Philips, RCA, Smash, Gun.
Ro Mur Rec Co./Virgo Recs Inc., PO Box 6359, Philadelphia, Pa. 19139. Tel: (215) GR 7-0400. Pres.: Roscoe Murphy Jr.; VP: Robert Murphy; Prod'r: Roscoe Murphy Jr., Morris Bailey Jr., Robert Murphy, Leon Mitchell.
Label credits: Intrepid, Mercury, Spring.
Ron Ray Assocs., 438 W. 37 St., New York, N.Y. 10018. Tel: (212) 736-2477. Pres.: Ron Radom.
Label credit: Philips.
Rose Bridge Music Inc., 1121 S. Glenstone, Springfield, Mo. 65804. Tel: (417) 862-4422. Pres.: Si Siman; VP: Wayne Carson; Prod'r: Si Siman, Mike Bunge, Wayne Carson, Joe Higgins.
Label credits: Bell, Monument, Pompeii, RCA, Scratch.
Brian Ross Prod'ns, 3884 Franklin Ave., Los Angeles, Calif. 90027. Tel: (213) 662-3121. Pres. & Prod'r: Brian Ross; Bd. Chm: Maurice Bercov.
Label credits: A&M, Bell, Capitol, Decca, Epic, Liberty, London, Mediarts, Uni, Warner Bros.
Jerry Ross Prod'ns Inc., 1855 Broadway, New York, N.Y. 10023. Tel: (212) 765-1170. Pres. & Prod'r: Jerry Ross; VP: Art Ross.
Label credits: Colossus, Heritage, Mercury, RCA.
Mark Roth, 1448 N. Ogden Dr., Los Angeles, Calif. 90046. Tel: (213) 874-2488. Owner: Mark Roth.
Label credits: Stormy Forest, Vanguard, Verve.
Sam L. Rowe, PO Box 161, Hershey, Pa. 17033. Tel: (717) 234-6711. Prod'r: Sam L. Rowe.
Label credits: Bluegrass Review, Emerald, Talking Machine, Union Grove.

Continued on page 74

independent record producers

Where producer name differs from that of the company for which he produces, the company name follows in parentheses. For complete listing, see Independent Record Production Companies Section.

A

Peter Abrams, see Matrix.
Stanley Adams, see St. Faybill/Adam.
Michael Adler.
Arnold Adrian, see Adrian Assocs.
Michael Adrian, see Adrian Assocs.
Fred Ahlert, see Bluejac.
Mark Alan, see New Beat.
Ned Albright, see Jeff Barry.
Bob Alcovar, see Mr. Bones.
Jean Alford, see Jim McCoy.
James R. Alfrey, see Barnum Entertainment.
Hank Allen.
Ray Allen, see Allen-Martin.
Ron Allen, see Mar-Kay.
Mark Altman, see Cynda.
Charles Amos, see L&M.
Daniel Andrade, see New England.
Anna V. Andrews, see Double Jon.
Bud Andrews, see JEEB.
Walter Andrus, see Horizon.
Rayburn Anthony, see Independent Prod'rs.
Leona R. Apostoleris, see Mona Lee.
Andy Apperson, see Stonehead.
Bobby Applegate, see Schmitt-Douglas.
Mel Arakelian, see Harley Hatcher.
John Archer, see Hyperbolic.
Bob Archibald, see The Music Factory.
Desi Arnaz Jr., see Dino-Desi & Billy.
Dick Arrington, see Arlue.
Jon Arthur, see McRon.
Jack Ashford, see Just.
John M. Ashley, see ALA.
David Austin, see Austin-Flemming.
George Avakian.
Joseph M. Averbach, see Fee Bee.
Cliff Ayers.

B

Richard W. Babeuf, see Squillit.
Sharon Bacome, see O'Malley.
Elizabeth Bacone.
Jon Badaux, see Logos Unlimited.
Morris Bailey Jr., see Ro Mur.
Fred Bailin, see New Rhythm.
Cary S. Baker, see Blue Flame.
Jerry Baker, see Creative Sound.
Jim Baker, see Tawas.
Ronald Baker, see Argon.
David Balthaser, see Accent Sound.
Steven W. Barak, see Head Sound.
Seymour Barash, see Bright Tunes.
Joseph Barbera, see Hanna-Barbera.
Bobby Barnett, see Saguario.
Jim Barnett, see National Rec. Sales.
H. B. Barnum, see Barnum Entertainment.
Jeff Barry.
Len Barry, see John Madara.
James Bartee, see Kontention Sound.
Ben Barton, see B&K.
Roger Bass, see Liquid Fire & Power House.
Robert L. Beavers, see Baja.
Jackey Beavers, see Baja.
Walter Becker, see Jata.
Barry E. Beckett, see Muscle Shoals.
Stephen Bedell, see Coral Rock.
Ronn Bedenbaugh, see Allen-Martin.
Tommy Bee.
V. R. Bee, see Tommy Bee.
Bill Bellman, see Rock Prod'ns.
Charles Benanty, see Charlou.
Jack Benanty, see Charlou.
Byron Benton, see Benton-Hall.
Charles Benton, see Benton-Hall.
George Benz, see Golden State.
Eddie Beram, see Harley Hatcher.
Maurie Bercov, see Brian Ross.
Linda S. Berman, see Periscope.
L. Raul Bernard, see Luraber Int'l.
Alan Bernstein, see Millrose-Bernstein.
John Berthelot, see Great Southern.
Paco Betancourt, see Betancourt Ents.
Richard Bianco, see Pingatore Entertainment.
Fay Billings, see St. Faybill/Adam.
Jerry Billups.
Rodney Bingenheimer.
Bob Black, see Spectrum.
Charlie Black, see Dunwich.
Jay Black, see Jata.
Larry Black, see Spectrum.
Lindy Blaskey, see Linden.
Jules Blattner, see Target.
Roger Blunt, see Iowa Great Lakes.
Mel Bly, see Viva Prod.
Thomas Boddie, see Boddie.
Curt Boettcher, see Carman.

Isaac Bolden.
George Bold, see Four Lords.
Ira Bolterman, see Avenger.
Fern Boos, see Dave Mathes.
A. Alan Botto, see Vantage Rec'g.
Denny Bouchard, see Superhuman.
Jan Bourland, see Bill Temple.
Ed Boutwell, see Boutwell Prod'ns.
Jimmy Bowen, see National Musiftime.
Albert Boyce, see Quasar.
Bobby Boyd, see Saguario.
Frank R. Boyd III, see Bennie Brown.
Henry Boye.
Roger Branch, see Reflection Sound.
William Branch Jr., see Way-Out.
Robert Brandon, see Boutwell Prod'ns.
Jeff Brannon.
Walter Bratka, see Westwood.
Arthur Braun.
Ray Bregante, see Matrix.
Lee E. Brenkman, see Lumiere.
Carlos Briner, see Hogfat.
R. R. Briney, see Talun.
Ray Brondo.
Jacques Disraeli Bronson.
James Bronson Jr., see Bronson.
Barbara J. Brown, see Courier-Empire.
Bennie Brown Jr.
Devora Brown, see Fortune.
Jack Brown, see Fortune.
Jim Brown, see The Home.
John R. Brown, see Acuff-Rose.
Les Brown Jr., see IMC.
Marc Brown, see MBA.
Robert T. Brown, see Courier-Empire.
Denny Bruce, see Takoma.
Jerry Bruck, see Posthorn.
Billy Bryan, see BC Prod'ns.
Mickey Buckins, see Fame.
Buddy Buie, see New Beat.
James Bullard, see Way-Out.
Mike Bunge, see Rose Bridge.
Dave Bupp, see Ron Gittman.
Gordon Burdge.
Eric Burdon, see Far Out.
Bud Buschardt, see GPC.
Bill Buster, see American Rec. Sales.
John T. Byrd, see Quasar.

C

Gil Cabot, see CEC.
Tom Caccetta, see Sound Exchange.
Joe Calcagno, see Jeff Barry.
Bill Calderon, see International Ringer.
Tony Calderon, see GFM.
Pete Caldwell, see Doppler.
Earl Calloway, see D-R.
Stephen Calt, see Yellow Bee.
Jim Calvert, see Marzano-Calvert.
Arnold Capitanelli, see Arnold Jay.
John Capps, see Record Prod'n Serv.
Charles Capri.
Sal Caraciolo, see Pingatore Entertainment.
Bob Cardenas, see GPC.
Tom Carlsen, see Drummer.
Don Carone, see International Rec'g.
Nicholas S. Carras, see La Ronde.
R. A. Carrier, see Hardie W. Daniel.
Wayne Carson, see Rose Bridge.
Cort Casady, see Loresome Picker.
Joe Cash, see BOF.
Jonas Cash, see BOF.
Terry Cashman, see Interrobang.
Buzz Cason.
Tom Catalano, see Our Own Thing.
Victor G. Catala, see Jata.
Fred Catero, see Catero Sound.
Bob Catron Jr., see BC Ents.
Byron R. Catron, see BC Ents.
Claudette Catron, see BC Ents.
Thomas J. Cavalier, see Trod Nossel.
Maggie Cavender, see Cynda.
Chris Cawood, see Grape-Juice.
Foster Cayce, see Wayne Vance.
Bernard J. Celek, see Courier-Empire.
Jules Chaiken, see Auspend.
Edward Chalpin, see PXP.
George G. Chandler.
Lorraine Chandler, see Just Prod'ns.
Jeffrey Chaen.
Chuck Chellman, see Starline.
Harry F. Chestler, see Tawas.
Thomas Chestler, see Tawas.
Bernie Chianco, see Don-El.
Don Christopher.
Roz Chumsky, see MBA.
L. E. Cicchetti.

Lillian N. Claiborne.
Tex Clark.
Jim Clayton, see Startime.
George Clements, see Logos Unlimited.
George Clinton, see Sound/City.
Bobby Cloud, see The Music Factory.
Jerry Clower, see JEEB.
Joe Cobb, see Blue Ribbon & Whitehouse.
Tommy Cogbill.
Deena Cohen, see Music Plus.
Robert E. Cohen, see Lumiere.
Robert Colby, see Blue Recs.
David Cole, see Applause.
James Cole, see King-Cole/KC.
J. Salvador Cole Jr., see King-Cole/KC.
G. C. Coleman, see Courier-Empire.
Norman Cole, see Hy Mizrahi.
Nick Collieran.
Bill Collins, see BC Ents.
Dana Collins, see Bill Temple.
Bill Connor, see Independent Prod'rs.
J. M. F. Conrad, see Peerless Plastic Molding.
Harry Coombs, see Carr-Cee.
Ted Cooper, see Coral Rock.
Nancy Coplin, see Karma.
Sam Coplin, see Karma.
Joe Corazzi, see Linden.
Jerry Corbitt, see BSM.
Sam Coslow, see Flamingo.
Tom Costello, see Artref.
Robert C. Cotterell, see Creative Sound.
Tom Couch, see Malaco.
Jane Courland, see Protone.
John Covington, see Ron Stancil.
William Cozad, see BC Prod'ns.
Rex Cramer, see Fame.
Brodrick Crawford, see C. Trumbo.
Raymond O. Creely, see Central States.
Peter Culver, see Arthur Braun.
George Cuning, see Athena.
Peter Cunningham, see Big Dwarf.
Val Curl, see Number VIII.
Chef Cutter, see Dreamachine.

D

Dan Dalton.
Clark Daniel, see Hardie W. Daniel.
Francis Daniel, see Posthorn.
Hardie W. Daniel.
Charlie Daniels, see BSM.
Darby, see IMC.
James A. Dardess, see Quiny Music.
Hutch Davie, see Juggernaut.
Douglas Davis, see Cross Country.
Eddie Davis, see Faro.
James Davis, see L&M.
Spencer Davis, see Herbacide.
Peter De Angellis, see Virtue/Stiles.
G. de La Chapelle, see Discobol.
Richard De Marco, see Dee Prod'ns.
Connie De Nave, see Complex Three.
Richard Dennis, see Dawn.
Steve Dennis, see Michael Adler.
Ralph De Palma, see Avenger.
Stan Deppen Jr., see Dee-Bee.
Al Dexter.
Joel Diamond, see Daylight.
Kurt Dietel, see Sundown.
Ron Dilullo, see Sound/City.
Andy Di Martino, see A. Di Martino.
Auggie Di Martino, see A. Di Martino.
Pete Dino, see Spice.
Martin Dipolito, see Dee Prod'ns.
Alan Dischel.
Luther Dixon, see Artref.
M. Dobbs, see Hi Ho.
Norman Dolph, see Stoy.
Renaldo Domino, see William Sandy Johnson.
Lemuel Dorsey, see L&M.
Steve Douglas, see Schmitt-Douglas.
Ken Dowse, see Green Prod'ns.
Bill Drescher, see Carman.
Bo Drummer, see Drummer.
Tim Drummond, see JR.
Bill Dudley, see Ron Stancil.
Johnny Duncan, see Jeff Brannon.

E

Michael Earle, see Infinity.
Dan Edwards, see Silicon.
Max Ellen, see Spice.
Bill Empson, see Acuff-Rose.
Abe Epstein, see Epstein Ents.

Continued on page 76

continued

Johnny Erdelyan, see Acuff-Rose
James L. Exum, see Arlue.

F

Earl D. Faber, see Trod Nossel.
Donald Fagen, see Jata.
John Fahey, see Takoma.
Don Faires, see Number VIII.
Wes Farrell, see Coral Rock.
Barry Fasman, see Dunwich.
Bernie Faulkner, see Allen-Martin.
C. W. Fauster, see Moustache.
Richard Fay, see Sound Inc. Booking Agency.
Terry Fell, see Saguro.
Narvel Felts, see Sea Cruise.
Jerry Felly, see Grape-Juice.
Heidi Fenster, see Hy Fenster.
Hy Fenster.
Frank Fenter, see Capricorn.
J. Figueroa, see Luraber.
Harold P. Fine, see Sunbar.
R. Fisher, see Sovereign.
William Fisher, see L&M.
Cliff W. Fleetwood, see Talin.
James Flemming, see Austin-Flemming.
Frankie Ford, see Sea Cruise.
Sherman Ford Jr., see Barcardi.
Ray Foreman, see GBS.
Larry Fotine.
John Fred, see Fat.
Charles C. Freeman, see Select-O-Sounds.
Ed Freeman, see BSM.
Carl Freiberg, see Fred Weinberg.
Toxey French, see Toxey French & Mr. Bones.
Terri Fricow, see Wednesday's Child.
Paul Friedberger, see Japalana.
Brian Friedman, see Mayon.
Mel Friedman, see Music Land USA.
Charles Fuller.
Lewis Futterman, see The Concert House.

G

Marie M. Gadreau, see McRon.
Neil Galligan, see Juggernaut.
Bob Gallo, see Louis Lofredo.
Kenny Gamble, see Gamble-Huff.
Dennis Ganim, see Chicory.
Don Gant, see Acuff-Rose.
Bruce E. Garfield, see Etcetera.
R. C. Gariss Jr., see Tommy Bee.
John Gariak, see Power House.
Bruce E. Garfield, see Etcetera.
Herbert S. Gart, see BSM.
Martin Gary.
Carl Gates, see D-R.
Juggy Gayles, see Juggernaut.
Don Genson, see Equinox.
Gil George, see Madison Hall.
Pat Gerrick, see Dee-Bee.
Gerry Gillespie, see Dunwich.
Ron Gillespie, see Marvel.
Philip H. Gillin, see Scott-Gillin.
Ron Gittman.
Charles V. Glaser, see Glaser Prod'ns.
Chuck Glaser, see Glaser Prod'ns.
James W. Glaser, see Glaser Prod'ns.
M. Glaser, see Octave.
Thomas P. Glaser, see Glaser Prod'ns.
Tompall Glaser, see Glaser Prod'ns.
Bennett Glotzer, see Madcliff.
Harris Goldberg, see Herbacide.
Larry Goldberg, see Golden State.
Neil Goldberg, see Jeff Barry.
Saul Goldberg, see Together.
Ric Goldenberg, see WG.
Bill Golden, see Jeff Brannon.
Jim Golden, see Dunwich.
J. David Goldin, see Radio Yesteryear.
Bobby Goldsboro, see Cricket.
Allan Goldstein, see Sound Innovations.
Harold Goldstein, see Miles Grayson Prod'n.
Jerry Goldstein, see Far Out Prod'ns.
Steve Gold, see Far Out Prod'ns.
Walter J. Gonet, see WG.
Jeff Gordon, see Civil Wahr.
Brent Gordon, see BOF.
Al Gore, see Independent Prod'rs.
Al Gorgoni, see Mona Lee.
Joe Gottfried, see Carman.
Jack Grady, see Daylight.
Jerry K. Graybill, see Talun.
Miles Grayson.
Buddy Greene, see Carousel Prod'ns Inc.
Charles Greene, see Etcetera.
Martin Greene, see Janda.
Forrest Green.
Ken Greengrass, see B&K.
Connie Griffin, see Good Music.
G. L. Griffin, see Good Music.
Tom Griggs, see Marullo.
Doyle Grisham, see Glaser Prod'ns.
Albert Grossman, see Madcliff.
James William Guercio.
Tom Guernsey, see Larry Sealfon.
Frank Guida, see Pingatore Entertainment.
John Gummo, see A. Di Martino.

H

Morris Sonny Hall, see Benton-Hall.
Rick Hall, see Fame.
Al Ham.
Dewey B. Hamblin, see Bad Road.
Vernon Hammons, see Trans World Sound.
William Hanna, see Hanna-Barbera.
Dennis Hardesty, see Raintree.
Bob Harris, see Harris & Starr.
Norman Harris, see Argon.
Robert R. Harris, see Professional Programming.
John Hartford, see Glaser Prod'ns.
Jimmy Haskell, see Ron Wilson.
Harley Hatcher.
Herbert G. Hatt, see Evansville Music.
John Hatton, see Cavern Sound.
Roger C. Hawkins, see Muscle Shoals.
T. Hayfield, see Courier-Empire.
Ron Hege, see Talun.
David O. Heller, see Head Sound.
Fred Hellerman, see Loom.
Robin Hemingway, see Jitney Jane.
John B. Henderson, see Sabre.
E. J. Henke, see Sabre.
Bob Herne, see Superhuman.
Stanley B. Hertzman, see Moustache.
Dave Hieronymus, see GWS.
Jon Higginbotham, see Double Jon.
Joseph H. Higgins, see American Artists & Rose Bridge.
Jack Hill, see Baja.
R. C. Hillsman, see Hi Ho.
Jim Hilton, see Diamond Jim.
William Hinsche, see Dino-Desi & Billy.
Ron Hitchcock.
Max Hoch, see Golden State.
Guy R. Hodge, see Hodge Podge.
Samuel D. Hodge, see Hodge Podge.
James Hogan, see Madison Hall.
Ruppert Holmes, see Hy Mizrahi.
Scott Holtzman, see Horizon.
Vivian Holtzman, see Horizon.
David Hood, see Muscle Shoals.
Jerry Hooks, see StyleTone.
Mike Hooks, see StyleTone.
J. D. Horn.
Chris Houston, see Far Out.
D. Howard, see Don Janicek.
Frank Howard, see Hi Ho.
Jay Howard, see Amalgamated Tulip.
Johnny Howard, see AccuSound.
Milt Howard, see Hi Ho.
William R. Howard, see Dino-Desi & Billy.
Bones Howe, see Mr. Bones.
Ben Huddleston, see Startime.
Dick Hudlund, see Cookhouse.
Leon Huff, see Gamble-Huff.
Linda Hughes, see Creative Sound.
Russ Hull, see Style Prod'ns.
Edward M. Hurvitz, see Periscope.
Andrea Hurwitz, see Auspex.
Roger Hyke, see Seattle West.
Carroll H. Hynson Jr., see Carr-Cee.
Carroll Hynson Sr., see Carr-Cee.
Michelle Hynson, see Carr-Cee.

I

Janis Ian, see Big Dwarf.
Gary Illingworth, see Juggernaut.
Mike Ingram, see St. James.
Florine Irby, see New England.
Sam Irwin, see Horizon.
Jim Isaacson, see Star Talent.
Quin Ivy, see Quinvy.

J

George Jackson, see Fame.
Erik Jacobsen, see Sweet Reliable.
Ron Jacobs, see Watermark.
Dick Jahn, see Dick Marx.
Harriet James, see Jesse James.
Jesse James.
Tommy James.
Roland James.
Don Janicek.
Johnny Janot, see Goldband.
Jane Jarest, see Jitney Jane.
Lee Jay, see Wayne Vance.
Morty Jay, see Jaysina.
Bob Jeffries, see RanBo.
Donald Jenkins, see BC Ents.
Harry J. Jenkins, see Grand Staff.
L. D. Jenkins, see Equinox.
Roger F. Jenkins, see Grand Staff.
Bill Jenks, see Together.
Wayne Jernigan, see Reflection Sound.
Don Jobe, see Ghoster.
Ron Johnson, see Mona Lee.
Benjamin Johnson Jr.
Claude Johnson, see Trans World Sound.
Dennis L. Johnson, see Jokers Wild.
Jimmy Johnson, see Heads Up.
Jimmy R. Johnson, see Muscle Shoals.
Joe E. Johnson, see 4 Star Music.
Lester C. Johnson, see Way-Out.
Lewis Johnson, see Trans World Sound.
Little Richie Johnson.

Perry Johnson, see Amalgamated Tulip & International Rec'g.
Walter Johnson, see BC Ents.
Wilbert Johnson, see Trans World Sound.
William Sandy Johnson.
Bob Johnsen, see New Beat.
Paul Jonali, see Complex Three.
Bunny Jones, see Chris Prod'ns.
C. Jones, see Chris Prod'ns.
James Jones, see Warrior.
Lois Jones, see Harley Hatcher.
Bonnie Jordan, see Far Out.
Danny Jordan, see Hy Mizrahi.
Benny Joy, see Athens of the South.

K

Andrew Khan, see Sunshine.
Walter B. Khan, see Sunshine.
Edward M. Kaplan, see Emko Talent.
Jim Kait, see Bee Jay.
Steve Katz, see Sound Exchange.
Ben Kaye, see Las Vegas Theatrical.
Buddy Kaye, see Diamond Jim.
Jimmy Kay, see Drummer.
Richard Keefer, see Seattle West.
Joe Keene, see Kennett Sound.
Ken Keene, see Sea Cruise.
Jim Kemper.
H. Edwin Kennedy, see Ken-Del.
Buddy Killen, see Dial.
Buck Killele, see North State.
Bob King, see Tommy James.
Bobby King, see King-Cole/KC.
Buddy King, see Ron Gittman.
Dave King, see Claiborne & Happenings.
Denny Kintzi, see Iowa Great Lakes.
Getto Kitty Prod'ns Inc., see Andrew B. Stroud.
Alan Klein, see Stone Gold.
Dave Kleiner, see Sid Kleiner Music Ents.
Jimmy Klein, see Saguro.
Sid Kleiner.
Trudy Kleiner, see Sid Kleiner.
Richard Klinger, see Daylight.
Mark Klingman, see Madcliff.
Tom Kolbus, see New Approach.
John Konenske, see Tawas.
N. M. Krokidas, see PA.
Chris Kroman, see Squillit.
Jury Krytiuk, see Cynda.
Leo Kulka, see Golden State.
Rick Kunis, see Mona Lee.
Martin Kupersmith, see Jata.
J. Kushnick, see Octave.
Paul L. Kyser, see Kay-Vee.

L

Gary Laabs, see Target.
Marty Lacker, see Tommy Cogbill & Chips Moman.
Phil Ladd, see Ladd Music.
Reggie LaMene, see Michael Adler.
John Lamkin, see Bennie Brown.
Mark Landers, see Sea Cruise.
Rich Landers, see Sea Cruise.
Richard Landis, see Sound/City.
Buddy Landon, see CEC.
Stuart Lanis.
Nelson Larkin, see Kontention Sound.
Pat LaSalle, see Warmac.
Hirsh de LaVieze, see Show Biz.
Donald F. Law, see Don Law.
Chuck Lawrence, see Evansville.
Skip Layne, see Etcetera.
M. Leap, see Ken-Del.
Dale Lear, see Spectrum.
Dick LeBoeuf, see Seattle West.
Arthur Lee, see Music Plus.
Roosevelt Lee.
Stephen Lee, see Perkins.
David Carey Lehman, see Fred Weinberg.
Al Lehmann, see WG.
Jerry Leiber, see Leiber-Stoller.
Jeff LeJune, see Goldband.
Joe M. Leonard, see Leonard Prod'ns.
John Leonard, see Wayne Vance.
Ronn Leslie, see Sanctuary.
Drake Levin, see Diamond Jim.
Peter J. Levin, see Trod Nossel.
Sid Levin, see Michael Adler.
Joe E. Lewis, see Don Schafer.
Leonard Lewis.
Michael Lewis, see Kermit Schafer.
Mike Lewis, Mich., see Ghoster Prod'ns.
Mike Lewis, N.Y., see Mike Lewis-Stewart Wiener.
Licette, see Charlou.
Dan Liebhauser, see Target.
Richard, Lieterman, see Epstein.
Sonny Limbo, see Fame.
Paul Lindner, see Creative Sound.
Macey Lipman, see Mr. Bones.
Hilary Lipsitz, see Golden Bough.
John Lissauer, see Lissauer.
Robert Lissauer, see Lissauer.
William E. Lobb, see Trod Nossel.
Tim Lockhart, see Way-Out.
Steve Loeb, see Civil Wahr.
William Loeb, Jr., see IMC.
Louis Lofredo.
Jack London, see Al Ham.
Harry E. Long, see Whalebone.

Steve Long, see Marullo.

David Lucas, see Sata Fortas.
Anthony Luke, see Solid Soul & Bold Soul.
Sylvester Luke, see Solid Soul & Bold Soul.
Lou Lupo, see Virtue/Stiles.
Douglas Lyon.

M

Glen MacArthur, see GFM.
Frankie McCormick, see Infinity.
John Madara.
Stewart Madison, see Scund/City.
Lee Magid.
Ernie Malick, see Westwood.
Mitch Malouf, see Malaco.
Wendy Maloy, see Number VIII.
Jerome V. Man, see International Rec'g.
Dick Manning, see Dickson.
Mitch Manning, see Dickson.
Dee Marais, see Heads Up.
Leonard March, see International Rec'g.
Stan Marcum, see Santana.
E. R. Marcus, see Rockin' Richard.
Ricci Mareno, see Dunwich.
Bobby Marin.
Thomas Markham, see Norm Vincent.
Whit Marshall, see Cliff Ayers.
Donald R. Marsh, see AMP Rec'gs.
Donald T. Marsh, see AMP Rec'gs.
Richard Marsh, see AMP.
Lorri Marsters, see Al Ham.
Bowie G. Martin, see Bowmar & Four Lords.
Dean Martin Jr., see Dino/Desi & Billy.
Dick Martin, see Heads Up.
Donald E. Martin, see Pingatore Entertainment
Michael Martin, see Tommy Bee.
Trade Martin, see Miller-Martin.
Warren Martin, see Jaysina.
A. W. Marullo Jr., see Marullo.
A. W. Marullo Sr., see Marullo.
Dick Marx.
Norman Marzano, see Marzano-Calvert.
W. A. Masden, see Music Mountain.
Alma L. Mason, see Janda.
J. W. Mason Jr., see Janda.
Bob Massey, see Teel-Massey.
Terry Masters, see Fame.
Cosimo V. Matassa, see Ole Square.
Dave Mathes.
Neal Matthews Jr., see Independent Prod'rs.
Ralph Maxick, see Calibre One.
Dean May, see Acuff-Rose.
Curtis Mayfield, see Maddad.
Aubrey Mayhew.
Mary Mayo, see Al Ham.
Leon McAuliffe, see Glasco.
Patrick McBride, see Sanctuary.
Robin McBride, see Bird.
Rod McBrien.
G. J. McCarthy, see MacLoc Assocs.
Ward T. McCary, see Warmac.
Jerry McCaskill, see Douglas Lyon.
Jerry McCord, see Number VIII.
Mack McCormick.
Jim McCoy.
Van McCoy, see Whitehouse & Blue Ribbon.
Joe McDonald, see Golden State.
Tom McFaul, see Sata Fortas.
Ray McGinnis, see Ray Mack.
Carol McKenzie, see Larry McKenzie.
David McKenzie, see Larry McKenzie.
Larry McKenzie.
Bob McRee.
Bill McSwain, see Reflection Sound.
Huey P. Meaux, see Music Ents.
Terry Melcher, see Equinox.
Dale Menten, see Cookhouse.
Lewis Merenstein.
Con Merten, see Buzzard & Robb.
Tony Messinna, see S&R.
Gerald J. Meyers, see Calibre One.
Jerry Meyers, see Stone Gold.
Ed Michaels, see Periscope.
Paul Migdal, see A. Di Martino.
Earl Miles.
Brad S. Miller, see Mobile Fidelity.
Ed Miller, see Miller-Martin.
Herbert T. Miller, see L&M.
Jack Miller, see Audio Rec'rs.
William H. Miller, see Yorktown.
Victor Millrose, see Millrose-Martin.
Jackie Mills, see Wednesday's Child.
Tsiporta Miron, see McRon.
Evan Mitchell, see DemiSole.
Leon Mitchell, see Ro Mur.
Philip Mitchell, see Muscle Shoals.
Hy Mizrahi.
J. M. Mohle, see Double Jon.
Chips Moman.
Bob Mondco, see Dunwich.
Steve Monroe, see Sound City.
Sam Montel.
Bob Montgomery, see Cricket.
Marvin Montgomery, see Al Dexter & Sabre.
Tony Moon, see Kavel.
Darus Moore, see Way-Out.
Scotty Moore, see Independent Prod'rs.
Steve Moore, see McRon.
Thelma Moore, see McRon.
Bob Morgan, see Sound Exchange.
Kent Morrill, see A. Di Martino.

Roy J. Morris, see Productions Inc.
Don Mosley, see Boutwell.
Edward E. Mravik, see Skokie.
Vern Murawski, see Sanctuary.
Robert Murphy, see Ro Mur.
Roscoe Murphy Jr., see Ro Mur.
Roger Murreah, see Kontention Sound.
Jim Musil.
Frankie Myers, see Al Dexter.

N

Joey Napoleon, see Avenger.
Wayne Nelson, see Ghcster.
Bill Newcomb, see O'Malley.
Russell E. Newport, see American Artists.
Cal Newton, see O'Malley.
Jimmy Nicholls, see Number VIII.
Ty Nickens, see Complex Three.
Frank Nise, see Nise.
Michael Nise, see Nise.

O

Rhys O'Brien, see St. James.
Robert O'Connor, see Arnold Jay.
Kenny O'Dell, see Cricket.
Steve O'Donohol, see Marullo.
Milton T. Okun.
Michael T. Olesko, see Civil Wahr.
Eddie O'Loughlin, see Sunbar.
Keith Olsen, see Carman.
Tim O'Malley, see O'Malley.
Ken Orchard, see Logos Unlimited.
David O'Rourke, see Douglas Lyon.
Herb Ostrow.
Clyde Otis, see Argon.
Lynn Ourso, see The Home & Fat Prod'ns.
William L. Overman, see Carousel Prod'ns.
Rev. L. Owens, see The Gospel Chord's Program.

P

Arthur Pabst, see Tawas.
Jack Packer, see Creative Artists.
Frank Pagan, see Bright Tunes.
Frank Page.
Lenny Pakula, see Gamble-Huff.
Tom Pallardy, see Sea Cruise.
Basil J. Palmer, see Tri-State.
W. M. Palmer, see Stonehead.
Felix Pappalardi, see Windfall.
A. A. Pappas, see PA.
Elizabeth Parker, see Elizabeth Bacone.
Fred Parker.
James N. Parks, see Marvel.
Bobby Patterson, see Sound/City.
Clarence Paul, see Diamond Jim.
Peter Paul, see The Concert House.
John Pearson, see Cavern Sound.
George Peck, see Kiderian.
Raymond Peck, see Kiderian.
A. R. Perkins, see Perkins.
David Lee Perkins, see Perkins.
George Perkins, see DPG.
Nick Perls, see Yellow Bee.
Don Perry.
Don Perry, see Four Lords.
J. C. Phillips, see Chicory Prod'ns.
John Phillips, see Mayon.
John C. Phillips, see Select-O-Sounds.
John F. Phillips, see Betancourt.
Judy W. Phillips, see Select-O-Sounds.
Sam C. Phillips, see Select-O-Sounds.
Tom Phillips, see Select-O-Sounds.
Bob Pickering, see Green Prod'ns.
Frank T. Pingatore, see Pingatore.
Cliff Plagman, see Iowa Great Lakes.
Neely Plumb, see IMC.
Lee Pockris, see Van Pok.
Leonard Poncher, see IMC.
Alan Posniak, see Target.
John Powell, see BOF.
Richard D. Powell, see Athena.
E. S. Praeger, see Windfall Music.
T. Present, see Octave.
Thomas G. Preuss, see Studio 10.
Jesse Principato, see Funtown.
Ed Proctor, see Pingatore.
Jerry Puckett, see Malaco.

Q

Wardell Quezergue, see Malaco.
W. C. Quillen, see Quinby.
E. J. Quinn, see DemiSole.

R

Ron Radom, see Ron Ray.
Floyd M. Ramsey, see Audio Rec'rs.
Tim Ramsey, see Audio Rec'rs.
Harry M. Randel, see HMR.
Lillian M. Randel, see HMR.
Lee Rand, see RanBo.
Florian Raymond, see The Music Factory.
Jack Razka, see New Approach.

Jacquelyn Reinach, see Discobook.
Florian Rendon, see Warrior.
Joe Rene, see Discobook.
Robert Reynolds, see Epstein.
Ron Rice, see Sanctuary.
R. Richard, see Rockin' Richard.
Sylvester Richardson, see Trans World Sound.
John Richbourg, see JR.
Gerald Riegler, see Cavern Sound.
Doc Riemer, see Marzano-Calvert.
Julie Rifkind, see Guardian.
Roy Rifkind, see Guardian.
Tim P. Riley.
Gene Rittall, see Superhuman.
Ray Rivera, see Barcardi.
Larry Rizzuto, see Calibre One.
Dee Robb, see Robb.
Bill Robertson, see Sata Fortas.
Robbie Robertson, see Madcliff.
Tony Roccia, see S&R.
Larry Rodgers, see Lyn-Lou.
Mike Rodgers, see Hyperbolic.
Chuck Rogers, see Saguaro.
Jimmie O. Rogers.
Chan Romero, see Warrior.
Raoul Ranson, see Ulsyur.
Ethel Rose, see Ron Stencil.
Burt Rosenberg, see Sound Innovations.
Gene Rosenthal, see Black Dog.
Ray Rose, see Startime.
Wesley Rose, see Acuff-Rose.
Ben Rosner, see Golden Bough.
Art Ross, see Jerry Ross.
Brian Ross, see Brian Ross Prod'ns. & Golden State.
Hal Ross, see Blue Flame.
Jerry Ross.
Kelli G. Ross, see Alouette.
Mark Roth.
Tom Rounds, see Watermark.
Sam L. Rowe.
Jim Rowley, see GPC.
David Rubinson, see Catero.
Bill Rucker.
Kenneth Ruffin, see Quasar.
Todd Rundgren, see Madcliff.
E. R. Russejl, see Talun.
Stan Ryan, see Kontention Sound.

S

Jack Sager, see Disc Dists.
Loren Saifer, see Nico.
Tilford A. Salyer, see Tri-State.
Jerry Samuels, see Japalana.
Donnie Sanders, see Talun.
Ray Sanders, see Sanders & Williams.
Johnny Sandlin, see Capricorn.
Carlos Santana, see Santana.
Al Santiago.
Len Sartin, see GBS.
Jim Scancarelli, see Sam L. Rowe.
Eric T. Schabacker, see Bee Jay.
Don Schafer.
Kermit Schafer.
Gary Shaffer, see Professional Programming.
Doug Schell, see GBS.
Artie Schiff, see St. James.
Al Schmitt, see Schmitt-Douglas.
Milt Schnapf, see Majic-L.
Nat Schnapf, see Japalana.
Scott Schreck, see Seattle West.
Robert Schuster, see Madcliff.
Leonard Schwab.
Robert Schwaid, see Thruppence.
Paul Scoggins, see Reflection Sound.
Allen Scott, see Bee Jay.
Gregg M. Scott, see Fred Weinberg.
Howard Scott, see Far Out.
Michelle Scott, see Audio Adv.
Robert William Scott, see Scott-Gillan.
James C. Scott Sr., see James Scott Prod'ns.
Stan Seale, see Nico.
Larry Sealton.
Walter Sear, see Sear Electronics.
Marshall E. Sehorn, see Tou-Sea.
Tom Sellers, see John Madara.
R. M. Semerak, see RMS.
John Senn, see Iowa Great Lakes.
Dahaud Elias Shear, see Herbicide.
Ron Shabb, see Fifth Avenue.
Sy Shaffer.
Earl Shelp, see Joni Agency.
Earl Shelton, see Gamble-Huff.
Rod Shields, see Rod Prod'n.
John Shine, see New Approach.
Troy Shondell, see Cliff Ayers.
Eddie Shuler, see Goldband.
Johnny Shuler, see Goldband.
Peter K. Siegel, see Burmese.
Stanford H. Silverman, see Moustache.
Ed Silvers, see Viva.
Si Siman, see Rose Bridge.
Richard Simone, see Benjamin Johnson Jr.
Phil Simonson, see GFM.
Mrs. Clara Simpson, see DPG.
Lester Sims, see Flamingo.
Sandy Sina, see Jaysina.
Gary Sizemore, see Smar-T.
Tom Skeeter, see Carman.
Gil Slavin, see Jeff Barry.

continued on page 78

continued

Frank Slay, see Chicory.
 J. Small, see Rockin' Richard.
 Anthony A. Smelgus, see Accent Sound.
 Bill Smith, see Roosevelt Lee.
 David C. Smith, see Accent Sound.
 Floyd Smith, see GBS.
 Gene Smith, see GBS.
 Ray Smith, see D-R.
 Terry Smith, see Douglas Lyon.
 Thomas Smith, see Trans World Sound.
 W. H. Smith, see Rockland Sound.
 Dave Snowden, see Allen-Martin.
 Shelley D. Snow, see Burmese.
 Gene Snyder, see Joni Agency.
 Ted Socha, see Creative Artists.
 Charles Solak, see Creative Artists.
 Jonathan Solak, see Creative Artists.
 Michael Soles, see Jeff Barry.
 Steven Soles, see Jeff Barry.
 Stephen Solorist, see Michael Adler.
 Ric Sorgel, see Buzzard.
 Gary Soufarapis, see Arthur Braun.
 George Soule, see Muscle Shoals.
 Hal Southern, see Hal Southern & Mayon.
 Phil Spector.
 Joe Spencer, see Liquid-Fire.
 Irving Spice, see Spice.
 Bob Sprayberry, see Don Schaefer.
 Delia Stafford, see Warmac.
 Terry Stafford, see Don Perry.
 Dick Stambaugh, see Professional Programming.
 W. Stambaugh, see Harris & Starr.
 Ron Stancil.
 Irene Stanton, see Don Law.
 Jim Stanton, see Stanton & Dave Mathes.
 Jack Stapp, see Dial Recs.
 Dick Starr, see Harris & Starr.
 Peter Steinberg, see Tektra.
 Howard Stein, see S&R.
 Norman Stephens, see Kontention Sound.
 Deborah Stevens, see Cool Air.
 Eric Stevens, see Brilliant Sun.
 James Steward, see Cool Air.
 John Stewart, see The Lonesome Picker.
 Michael Stewart, see Black Dog.
 Mike Stewart, see The Lonesome Picker.
 John Stiles, see Virtue/Stiles.
 Bill Stith, see GWS.
 Mike Stoller, see Leiber-Stoller.
 Stoney Stonecipher, see Startime.
 Drue Stone, see St. Faybill/Adam.
 Chris Strachowitz, see Arhoolie.
 Ettore Stratta, see Blue Recs.
 Allison Stratton, see Central States.
 James Stratton, see Central States.
 Jerry Strickland, see Sound/City.
 Andrew B. Stroud, see Stroud.
 Carl Strube, see Superhuman.
 Marv Stuart, see Madtad.
 Mac Suazo, see Tommy Bee.
 Hoyt Sullivan, see Dave Mathes.
 David Summers, see Silicon.
 Bill Swain, see Epstein Ents.
 Neil Swartz, see The Gospel Chord's Program.
 Cazimir V. Swier, see Squillit.
 John Szewczyk, see Ghoster.

T

George A. Tasker Jr., see North-American.
 George A. Tasker III, see North-American.
 Joe Tate, see Carr-Cee.
 George Taylor, see Marvel.
 Nate Taylor, see William Sandy Johnson.
 C. Tearson, see Rockin' Richard.
 Leo Teel, see Teel-Massey.
 Gerald E. Teifer, see Sunbar.
 Bill Temple.
 Gene Temple, see Bill Temple.
 Vinny Testa, see Infinity.
 Ed Thomas, see Bob McRee.
 Beth Thompson, see Music Ents.
 Clara Thompson, see Duane.
 Duane Thompson, see Duane.
 Garrie E. Thompson, see Hush.
 Velma Thornton, see Coral Rock.
 James Timmens, see Charlou.
 Richard F. Tinory Jr., see Rik Tinory.
 Rik Tinory.
 The Tokens, see Bright Tunes.
 Donald Tonkin, see Startime.
 Dean O. Torrence, see Hogfat.
 Christopher Tortora, see Applause.
 Vincent R. Tortora, see Applause.
 Allen Toussaint, see Tou-Sea.
 Jimmy Tragas, see Avenger.
 Vinny Traina, see Louis Lofredo.
 Bill Traut, see Dunwich.
 Dougel Trineer, see Marvel.
 Cliff Trumbo, see C. Trumbo.
 Dolly Trumbo, see C. Trumbo.
 Mrs. E. Black Turbeville, see Lyn-Lou.
 Travis Turk, see Buzz Cason.

U

Ernest W. Ucko, see Long Island.

V

Frederick S. Vail, see Orange.
 Pam Vale, see Mr. Bones.
 Kenny Vance, see Jata.
 Paul J. Vance, see Van Pok.
 Wayne Vance.
 Boris Vanoff, see Nico.
 Nick Vanoff, see Nico.
 Gene Varian, see Sound City.
 Jack Varney, see Marvel.
 Wayne Veach, see Allen-Martin.
 Bill Vermillion, see Bee Jay.
 Ray Vernon, see Dawn.
 Ed Ver Schure.
 Norman F. Vincent.
 Yves Vincent, see Las Vegas Theatrical.
 Frank Virtue, see Virtue/Stiles.
 Tom J. Vitri, see Kay-Vee.
 Victor Vogel, see Las Vegas Theatrical.
 John Vulturo, see S&R.

W

David A. Wachter, see David Anthony.
 Jack Wacker, see Nico.
 Ginger Wadipian, see Kiderian.
 Gordon Wagner, see Cliff Ayers.
 William F. Wagner.
 Ed Wahnoka, see Dreamachine.
 Alan Walden, see Muscle Shoals.
 Phil M. Walden, see Capricorn.
 Ed Walker, see CEC.
 Elijah Walker, see Malaco.
 Lloyd I. Walker, see Douglas Lyon.
 Steve Waltner, see Raintree.
 Dale Ward, see Saguario.
 Marion C. Ward, see Warmac.
 Isaac Washington, see Bennie Brown.
 W. Joe Waters, see Grape-Juice.
 James Watkins, see GBS.
 Ernie Watts, see Warrior.
 Morton Wax, see United Prod'rs.
 Larry Wayne, see Arthur Braun.
 Cato Weatherspoon, see Liquid Fire.
 Paul L. Weaver, see Spectrum.
 Murray Wecht, see IMC.
 Fred Weinberg.
 Phillip Wellam, see Applause.
 Tom Wells, see Doppler.
 James Welton, see Profone.
 Quentin W. Welty.
 Joey Welz, see Dawn.
 Jay West, see Number VIII.
 T. P. West, see Interrobang.
 Cal Wexler, see Arthur Braun.
 Don Weyand, see Carousel.
 Maryruth Weyand, see Carousel.
 Eddie White, see Whiteway.
 John White, see Goldband.
 P. Donald White, see Don-El.
 Ruth White, see Rhythms.
 James A. Whiting, see D-R.
 Kathay Whitten, see Kathay.
 Tim Whitsett.
 Richard Whittington, see Whisker.
 Stuart Wiener, see Mike Lewis-Stuart Wiener.
 Christian Wilde, see Wild Prod'ns.
 Ed Wilkes, see JEEB.
 Ben Williams, see Peerless Plastic Molding.
 Betty Williams, see Elizabeth Bacone.
 Billy Williams, see Sanders & Williams.
 James Williams, see Number VIII.
 Jerry Williams.
 Jim Williams, see Cavern Sound.
 John Williams Jr., see Cool Air.
 Mike Williams, see Number VIII.
 Yvonne Williams, see Jerry Williams.
 Bob Wilson, see JR.
 Marty Wilson.
 Noel Wilson, see Spectrum.
 Ron Wilson.
 Hal Winn.
 William Winters Sr., see Bronson.
 Jimmy Wisner.
 Curt J. Witt, see Adrian Assocs.
 Terry Woodford, see Muscle Shoals.
 Mark Lee Woods, see Madison Hall.
 Kenneth Nash Woosley, see Ken Nash.
 Jenny Wrenn, see Bad Road.
 Melvin J. Wrenn III, see Bad Road.
 Steve Wright.

Y

Sandy Yaguda, see Jata.
 David Yeamans, see Marulich.
 Larry Yoho, see Westwood.
 R. Barron Yokubaitis, see Hcrizon.
 Earl Young, see Argon.

Z

Joseph B. Zito, see Las Vegas Theatrical.
 Boris Zlatich, see National Musitime.
 Alan Zusman, see A. Di Martino.

budget record labels

Continued from page 67

Soul-Potion.
 Spinn.
 Spin-O-Rama, see Premier Albums.
 Spin-Out, see Wesley.
 Spoken Word, see Dover.
 Springboard.
 Sports, see Lee Anderson.
 Sprout, see J&S.
 Stateswood, see Skylite-Sing.
 Stereo-Fidelity, see Alshire Int'l.
 Stereo Treasury Series, see London Recs.
 Sunset, see United Artists.
 Surrey Int'l, see Mira.
 Sweet Thing, see Blackbird Recs.
 Tag, see Apco.
 Tifton, see Ambassador.
 Tropical, see Met Richmond.
 Trump, Ky., see Allen-Martin.
 Turnabout, see Vox Prod'ns.
 United, see Cadet Recs.
 Up Front, see Springboard.
 Upstate N.Y. Hillbillies, see Canaltown.
 Valley Meadowlark, see Startime.
 Vanco, see Ripcord.
 Vanguard Everyman, see Vanguard Rec'g.
 Victrola, see RCA.
 Vocalion, see MCA.
 Wendi, see Daylon Rushing.
 Wertz, see Lebby.
 Wesley.
 Westminster Gold, see ABC/Dunhill-Westminster.
 Winner, see Al-Teen.
 Yorktown.
 Zap, see Rebel.

Register today for

IMIC-4

Fourth International

Music Industry

Conference

Acapulco, Mexico

April 30 - May 6, 1972

For details write:

IMIC-4

300 Madison Avenue

New York, N.Y. 10017

music publishers

OF THE U.S.

A

- A B C Music Co. (ASCAP), see Bourne.
- A B C Music Publ'g Cos., 8255 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 651-5530. Cable: ABDUNREC. Pres.: Jay Lasker; Exec. VP: Howard Stark; Gen. Prof. Mgr.: Eddie Lambert; Adm. Mgr.: Michael A. Gould. Branch: Nashville, Tenn., 1819 Broadway. Zip: 37203. Tel: (615) 244-6554. Gen. Prof. Mgr.: Dianne Peffy.
- Affiliates: Ampco Music Inc. (ASCAP), Pamco Music Inc. (BMI), Porgie Music (BMI), Trousdale Music Publ'g Inc. (BMI), Westpar Music Corp. (BMI), Wingate Music Corp. (ASCAP). Int'l reps.: Australia (Ampco, Pamco—Castle; Trousdale, Wingate—Associated Music), France (Ampco, Pamco, Trousdale, Wingate—Agence Musicale Internationale), Germany (Ampco, Pamco, Trousdale, Wingate—Meisel), Italy (Ampco, Pamco, Trousdale, Wingate—Fono Film), Japan (Ampco, Pamco—Seven Seas; Trousdale, Wingate—Victor), South Africa (Ampco, Pamco, Trousdale, Wingate—Laetrec), Sweden (Ampco, Pamco, Trousdale, Wingate—Sweden Music), UK (Ampco, Pamco, Trousdale, Wingate—Bron).
- A E Publ'g (ASCAP), see Carroll.
- A L A Ents., 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) EL 5-5633. VP & Gen. Mgr.: John M. Ashley.
- Affiliates: Lawrence Brett Music (BMI), Alan Craig (ASCAP), Perri Nina (BMI).
- A M C Inc. (ASCAP), see BR5.
- A-M Music Corp. (ASCAP), see Chappell & Co.
- A P Publ'g Co. (ASCAP), see PA Ents.
- A T M Music (ASCAP), 9000 Sunset Blvd., Suite 715, Los Angeles, Calif. 90069. Tel: (213) 278-8216. Gen. Mgr.: Larry Larson.
- Affiliates: Itasca Music (BMI), Portofino Music (ASCAP). Int'l rep: Japan (Victor).
- A T V-Kirshner Music Corp., 1370 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 489-0440. Pres.: Don Kirshner. (SEE ADVERTISEMENT)
- Int'l branch: England.
- Affiliates: Comet Music Corp. (ASCAP), KEC Music Inc. (ASCAP), Don Kirshner Music Inc. (BMI), MacLen Music Inc. (BMI), SWECO Music Corp. (BMI), Welback Music Corp. (BMI).
- Abel Music Co. (BMI), see Spencer.
- Abkco Inds. Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 582-5533. VP: Joel Silver.
- Affiliates: Abkco Music Inc. (BMI), Kags Music Corp. (BMI).
- Administered companies: Apple Music Publ'g Co. Inc. (ASCAP), Harrisongs Music Inc. (BMI), Ono Music Inc. (BMI), Startling Music Inc. (BMI).
- Abkco Music Inc. (BMI), see Abkco Inds.
- Abnak Music Ents. Inc. (BMI), 825 Olive at Ross, Dallas, Tex. 75201. Tel: (214) RI 2-6111. Pres.: John Abdnor Sr. (Licensed through Publishers' Licensing Corp., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-7970. Cable: TABAKURN. Telex: 224128. Contact Philip S. Kurnitt). Affiliates: Jetstar Publ'rs Inc. (BMI).
- Accadia Music Co. (ASCAP), 9962 1/2 Durant Dr., Beverly Hills, Calif. 90212. Tel: (213) 277-8383. Owner: Lou Herscher; Exec. Mgr.: Mary Herscher. Affiliates: Bryn Mawr Music Co. (ASCAP). Int'l reps.: Australia (J. Albert), Japan (Toshiba), Mexico (Campei), Sweden (Cupol), UK (Cyril Shayne).
- Accent Inc. (SESAC), see Singspiration.
- Acclaim Music Inc. (BMI), see Jim Reeves.
- Accretive Copyright Co. (ASCAP), see Solar R.
- Accumulative Copyrights Co. (BMI), see Solar R.
- Ace Publ'rs Inc. (BMI), 4163 Ridgewood Rd., Jackson, Miss. 39211. Tel: (601) 362-5458. Pres. & Gen. Mgr.: John Vincent.
- Acme Music (ASCAP), see Fillmore Music Group.
- Acorn Music Corp. (BMI), see TRO.
- Acoustic Music Inc. (BMI), 806 16 Ave. S., Suite 300, Nashville, Tenn. 37203. Tel: (615) 259-2686. Pres.: Buddy Lee; Gen. Prof. Mgr.: Buddy Mize.
- Affiliates: Allmusic Inc. (ASCAP), Allsongs Inc. (SESAC).
- Administered companies: Allclear Music Inc., Gary S. Paxton Music Inc., Mistakes of Man Inc.
- Acropolis Publ'ns (BMI), 815 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 255-6535. Pres.: Benny Joy.
- Actual (BMI), see Eden.
- Acuff-Rose Publ'ns Inc. (BMI), 2510 Franklin Rd., Nashville, Tenn. 37204. Tel: (615) 297-8591. Pres.: Wesley H. Rose; VP: John Brown.
- Int'l branches: Australia, Austria (Acuff-Rose in Germany), Belgium, Czechoslovakia (Acuff-Rose in England), Eire (Acuff-Rose in England), England, Far East (Acuff-Rose Far East Inc. in Nashville, Tenn.), France, Germany, Hungary (Acuff-Rose in England), Italy, Netherlands (Acuff-Rose in Belgium), New Zealand (Acuff-Rose in Australia), Poland (Acuff-Rose in England), Portugal (Acuff-Rose in France), Scandinavia (Acuff-Rose Scandia in Denmark), South Africa, Spain (Acuff-Rose in France), Switzerland, Yugoslavia (Acuff-Rose in England).
- Affiliates: Milene Music Inc. (ASCAP), Fred Rose Music Inc. (BMI). Int'l reps.: Argentina (Julio Korn), Colombia (EMLASA), Ecuador (EMLASA), Israel (Subar), Japan (Shinko), Mexico (EMLASA), Venezuela (Morro).
- Adams-Ethridge Publ'g Co. (BMI), PO Box 434, 5028 Ave. N, Galveston, Tex. 77550. Tel: (713) 763-8344/4146. Owners: Leon Ethridge, Gerald Adams; Gen. Prof. Mgr.: Leon Ethridge.
- Branches: Nashville, Tenn., 40007 Vailwood Dr. Zip: 37215. Tel: (615) 292-1842. Rep.: Henry Strzelecki—Houston, Tex., 8803 Winkler No. 99. Zip: 77017. Tel: (713) 944-1576.
- Affiliates: Tall Texas Publ'g Co. (BMI). Int'l reps.: Australia (J. Albert), UK (Francis, Day & Hunter).
- Addax Music Co. Inc. (ASCAP), see Famous.
- Adkins Music (BMI), 7527 Juler Ave., Cincinnati, Ohio 45243. Tel: (513) 561-7818. Cable: AD-CORECS. Pres. & Gen. Mgr.: R.J. Dailey; Gen. Prof. Mgr.: Jack Adkins.
- Admiration Music Inc. (BMI), see Brunswick.
- Admont Music Inc. (ASCAP), see Brent.
- Adnerb Music Inc. (BMI), see Lee-Wayne.
- Adrienne Music Co. (ASCAP), see Hengine.
- Adso Music Inc. (BMI), see A. Schroeder.
- Advanced Music Corp. (ASCAP), see Warner Bros.
- Adventure Music Co. (ASCAP), 801 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 259-3966. Pres.: Chuck Chellman; Gen. Prof. Mgr.: Rob Chartier.
- Affiliate: Touchdown Music Co. (BMI).
- Affiliated Music Ents. Inc. (BMI), see Hill & Range.
- Affinity Music (BMI), see Beechwood.
- Aguila Publ'g Co. (BMI), see Catalpa.
- Ahlert-Burke Corp. (ASCAP), see Fred Ahlert.
- Fred Ahlert Music Corp. (ASCAP), 527 Madison Ave., New York, N.Y. 10022. Tel: (212) PL 9-3860. Mgr.: Fred Ahlert.
- Branch: Beverly Hills, Calif., 170 N. Robertson Blvd. Zip: 90211. Tel: (213) OL 9-3612.
- Affiliates: Ahlert-Burke Corp. (ASCAP), Blue Seas Music Inc. (ASCAP), Fairlight Music Co. Inc. (BMI), Festival Attractions Inc. (ASCAP), Jac (ASCAP), Jonico Music Inc. (ASCAP), Knollwood Music Corp. (ASCAP), Manacor Music Co. Inc. (ASCAP), Maplewood (ASCAP), Sanson-Antobal (ASCAP), Thursday Music Corp. (BMI).
- Aida Music Corp. (ASCAP), see Big Seven—Gyrus.
- Airfield Music Corp. (BMI), see Beechwood.
- Steve Akin Music (BMI), 9300 Conger, Houston, Tex. 77034. Tel: (713) 946-8258. Owner: Steve Akin.
- Alakazam Music Co. (BMI), 57 S. Walnut St., East Orange, N.J. 07018. Tel: (201) 675-5288. Pres.: John T. Byrd; Gen. Prof. Mgr.: Bernice O. Johnson.
- Branch: Los Angeles, Calif., 1244 W. 65 Pl. Zip: 90044. Gen. Mgr.: Jean Birk.
- Ala King Music (BMI), 10339 Puritan, Detroit, Mich. 48228. Tel: (313) 864-7515. Pres.: Althea Wylie; VP: Richard Wylie. (Licensed through Miletus Copyright Mgmt., 10 E. 44 St., New York, N.Y. 10017. Tel: (212) 661-5520. Admin'r: Leonard S. Miletus).
- Alameda Music Inc. (BMI), see Edward B. Marks.
- Alamo, see Hill & Range.
- Alambo Music (BMI), PO Box 6024, Nashville, Tenn. 37212. Tel: (615) 297-6677. Pres.: Buddy Mize.
- Rene Albee Prod'ns (BMI), PO Box 405, New York, N.Y. 10036. Tel: (212) 769-7707. Pres.: Rene A. Albee; Gen. Mgr.: Rene E. Jolet.
- Int'l branch: France.
- Albet Music Corp. (BMI), see Fourth Floor.
- Al-Bi Music Co. (ASCAP), PO Box 108, Hartsdale, N.Y. 10530. Tel: (914) 949-1135. VP & Gen. Mgr.: Joe Bollon.
- Aldrich Publ'g Co. (BMI), see Certron & Copyright Serv. Bureau.
- Aleden Ents. Inc., 965 N. LaCienega, Los Angeles, Calif. 90069. Tel: (213) 657-7510. Pres.: Ed Hansen.
- Alford Music (ASCAP), see Copyright Serv. Bureau.
- Alfre, see Jasper.
- Alfred Music Co. Inc. (ASCAP), 75 Channel Dr., Port Washington, N.Y. 11050. Tel: (516) 883-8860. Pres.: Morton Manus; VP: Arnold Rosen. Affiliates: Capri Music Corp. (BMI).
- Algee Music Corp. (BMI), see Al Gallico.
- Algrove Music (ASCAP), Gen. Prof. Mgr.: Charles Hess. See B&G Music.
- Aliki Music Publ'g (BMI), 1510 Palm Ave. SW, Seattle, Wash. 98116. Tel: (206) WE 2-0084. Pres.: Don Castagna; Gen. Mgr.: Mary Louise Castagna.
- Allclear Music Inc., see Acoustic.
- Allenwood Music (BMI), see Glen Campbell.
- Allied Artists Music Co. Inc. (ASCAP), 15 Columbus Circle, New York, N.Y. 10023. Pres.: Carl Prager.
- Affiliate: Soultown Music Inc. (BMI).
- Allmusic Inc. (ASCAP), see Acoustic.
- All-Points Music (ASCAP), 2208 Edgerton Rd., University Heights, Ohio 44118. Tel: (216) 321-0641. Contact: Perry Stevens.
- All Season (BMI), Gen. Prof. Mgr.: Jerry McCollum; Assoc. Mgr.: Albert Talley. See Danrite.
- Allsongs Inc. (SESAC), see Acoustic.
- Ally Music Inc. (BMI), see Tree.
- Almanac Music Inc. (ASCAP), see TRO.
- Almitra Music Co. Inc. (ASCAP), see Publishers' Licensing Corp.
- Almo Music Corp. (ASCAP), see Rondor.
- Alob Music (BMI), see Trident.
- Aloha, see Burdge.
- Alouette Music Publ'g Co. (BMI), 1400 N. Cahuenga Blvd., Hollywood, Calif. 90028. Tel: (213) 462-6894. Gen. Mgr.: Red Steagall.
- Home office: Encino, Calif., International Music Combine (BMI).
- Alouette Prod'ns Inc., 250 West 57 St., Rm. 627, New York, N.Y. 10019. Tel: (212) 246-7134. Pres.: Kelli Ross.
- Affiliates: Andalusian Music Co. Inc. (ASCAP), Bonjour Music Inc. (ASCAP), Bonus Music (BMI), Buffee Music Inc. (BMI), Danel Music (BMI), Dialogue Music Inc. (BMI), Earth Music Inc. (BMI), Enchanted Music Co. Inc. (ASCAP), Igneous Music, Inc. (BMI), Josco Music Co. Inc. (BMI), Lesgor Music Inc. (BMI), Love Songs (BMI), Modo Music (BMI), Pawnbroker Music Corp. (ASCAP), Revolution Music Ltd. (ASCAP), Sandy Lane Music (ASCAP), Sheenfeen Music Co. Inc. (ASCAP), Stainless Music (BMI), Tapestry Music Inc. (BMI), Tattersall Music Co. (BMI), Thorbus Publ'g Co. (BMI), Twill Music (ASCAP).
- Alpane Music Co. Inc. (ASCAP), see Copyright Serv. Bureau.
- Alpeg Eds., see C. F. Peters.
- Alpha Film Music (BMI), see Alpha Music.
- Alpha Music Inc. (BMI), 501 Madison Ave., New York, N.Y. 10022. Tel: (212) PL 3-3234. Pres.: Louis Nurko; VP: A. Vander Molen.
- Affiliate: Alpha Film Music (BMI).
- Int'l rep: UK (Bosworth & Co. Ltd.).
- Int'l firms represented: Bosworth & Co. Ltd. (UK).
- Alpha Phi Music (BMI), see Miletus.
- Alrac Music (BMI), see Copyright Serv. Bureau.
- The Alshire Publ'g Cos., PO Box 7107, Zip: 91505; 222 W. Orange Grove Ave., Burbank, Calif. 91502. Tel: (213) 849-4671. Cable: BUDSOUND. Pres.: Al Sherman.
- Affiliates: Chesdel Music Co. (BMI), Cordova Publ'g Co. (BMI), Daval Music Co. (ASCAP).
- Alta Loma Music (BMI), 1754 Happy Trail, Topanga, Calif. 90290. Tel: (213) 455-1701. Pres.: Robert Pickett.
- Altam Music Corp. (BMI), see Al Gallico.
- Altaview Music Co. (BMI), PO Box 90614, East Point, Ga. 30344. Pres.: James F. Brannon Jr.
- Alvera Publ'g Co. (BMI), PO Box 9304, Tulsa, Okla. 74107. Tel: (918) 242-3303. Pres. & Gen. Mgr.: Al Clauser; Gen. Prof. Mgr.: Vera Clauser.
- Amak/Daje Music, 1717 N. Highland, Suite 803, Los Angeles, Calif. 90028. Tel: (213) 466-3361. Pres. & Gen. Mgr.: Kenneth S. Myers; Gen. Prof. Mgr.: Judy Hicks.
- Affiliates: Amak Music Co. (ASCAP), Daje Music Co. (BMI).
- Amak Music Co. (ASCAP), see Amak/Daje.
- Amalgamated Tulip Corp. (BMI), 7001 N. Clark, Chicago, Ill. 60626. Tel: (312) 973-2033. Pres. & Gen. Mgr.: Perry Johnson; Gen. Prof. Mgr.: Jay Howard.
- Affiliate: Much More Music (BMI).
- Amber-Dee Publ'rs (BMI), div. of Sun Empire Prod'ns, PO Box 11372, Portland, Ore. 97211. Tel: (503) AT 1-4779. Pres.: Norm Alexander; Gen. Mgr.: Sheryl Alexander; Gen. Prof. Mgr.: Joe Alexander.
- Branch: Los Angeles, Calif., 3800 S. Van Ness. Zip: 90018. Tel: (213) AX 3-0833. Gen. Mgr.: E. Le Cesne; Gen. Prof. Mgr.: D. Le Cesne.
- Amberson Ents. Inc. (ASCAP), see G. Schirmer.
- Ambet Ents. (BMI), 2750 W. Osborn Rd., Phoenix, Ariz. 85017. Tel: (602) 252-7134. Pres.: Frank Woods; Gen. Mgr.: Roger Jones.
- Amelanie Music Inc. (ASCAP), see Kama Sutra.
- American Academy of Music Inc. (ASCAP), see Belwin-Mills.
- American Composers Alliance—ACA (BMI), 170 W. 74 St., New York, N.Y. 10023. Tel: (212) TR 3-1250. Pres.: Vladimir Ussachevsky; Gen. Mgr.: Colin Marshall.
- Affiliate: Composers Facsimile Edition (BMI).
- American-Hawaiian Music, see Burdge.
- American Metropolitan Ents. of New York Inc. (BMI), see Copyright Serv. Bureau.

continued on page 80

Almo Music Corp.
(ASCAP)

Irving Music, Inc.
(BMI)

Rondor Music, Inc.
(International)

Jerry Moss
Chuck Kaye
Dick Stewart
David Nelson
Allan Rider
Louie Mancuso
Dereck Green
Nigel Borlington
Dave Hunter

Songs

A Quiet Tear
All Right Now
Along Comes Mary
Black Pearl
Brasilia
Caroline No
Cinderella Rockafella
Classical Gas
Cried Like A Baby
Cycles
Feelin' Alright
God Only Knows

Good Vibrations
Greenback Dollar
Green Peppers
It Ain't Easy
It's A Good Feeling
Jerusalem
Let's Get Together
Let Me Be The One
The Lonely Bull
Love's Been Good To Me
Mexican Shuffle
Out In The Country

Peace Of Mind
Rainy Days And Mordays
Someday Man
So What's New
Spanish Flea
Sunshine Girl
Tijuana Taxi
Wanderlove
We've Only Just Begun
Wild World
Windy
The World I Used To Know

The Rondor Group:

Almo Music Corp. (ASCAP)
Chrysalis Music (ASCAP)
Wolfhead Music (ASCAP)
La Brea Music (ASCAP)
Irving Music, Inc. (BMI)
Island Music, Inc. (BMI)
Blue Mountain Music (BMI)
Skyhill Publishing Co., Inc. (BMI)
Copperpenny Music Publishing Co. (BMI)
Barricade Music Inc. (ASCAP)
Cold Zinc Music (BMI)
Rondor Music (London) Ltd.

Rondor Affiliates:

Argentina . . . Musicales Relay S.A.
Australia . . . Rondor Music Australia Pty. Ltd.
Brazil . . . Companhia Brasileira De Discos
England . . . Rondor Music (London) Ltd.
France . . . Pathe/Marconi
Germany/Austria/
Switzerland . . . Global Music GmbH
Holland/Belgium . . . Rondor, N.V.
Italy . . . Gruppo Ricordi
Mexico . . . Rondor Music S.A.
Scandinavia . . . Sweden Music AB
Spain . . . Canciones Del Mundo
So. Africa . . . Lautrec Music Ltd.



Belwin Mills Publishing Corp.

"UNDER ONE ROOF"

Music Covering Every Facet of the Educational, Recreational and Professional Fields

POP MUSIC DIVISION

BELWIN-MILLS ASCAP MULTIMOOD BMI DOUBLE M PRODUCTIONS

SERIOUS MUSIC AND PRINTED PRODUCT DIVISION

EXCLUSIVE DISTRIBUTOR FOR PRINTED PRODUCT:

JOBETE MUSIC CO.

DIVISIONS:

FRANCO COLOMBO PUBLICATIONS

Publishers of the new opera "OF MICE AND MEN"
HENRY ADLER PUBLICATIONS
HALBE COMPOSER STATUETTES AND PLAQUES
J. FISCHER & BROS.
H. W. GRAY

EXCLUSIVE DISTRIBUTORS TO THE MUSIC TRADE:

SINGSPIRATION, INC.
MUSIC MINUS ONE, INC.

EXCLUSIVE AGENTS IN THE U.S.A.:

AMPHION, S.A.R.L.; F. BONGIOVANNI; BOSWORTH & CO., LTD.; J. & W. CHESTER, LTD.
A. FORLIVESI & CO.; NOVELLO & CO., LTD.; OTOS, S.A.E.; G. RICORDI & CO.; SYMPHONIA
VERLAG; B. SCHOTT'S SOEHNE; SCHOTT & CO., LTD.; EDITIONS SALABERT; MUSIK-
VERLAGE HANS SIKORSKI; CASA MUSICALE SONZOGNO.

BELWIN-MILLS PUBLISHING CORP.

POP & SERIOUS 16 W. 61st Street,
MUSIC DIV. New York, N.Y. 10023
Telephone: (212) 245-1100

PRINTED PROD. 250 Maple Avenue,
DIV. Rockville Centre, N.Y. 11571
Telephone: (516) 766-6700

BELWIN-MILLS MUSIC, LTD.
35 Soho Sq, London, W-1, Eng. (POP)
230 Purley Way Croydon, CR9 42D, Eng.

MILLS MUSIC DE MEXICO,
Tenayuca 187-102,
Col. Vertz Narvarte, Mexico

BELWIN-MILLS ITALIANA, S.R.L.
Via Berchet, 2
Milan, Italy

BELWIN-MILLS FRANCE, S.A.R.L.
67 Rue de Provence,
Paris 9e, France

BELWIN-MILLS MUSIKVERLAG GMBH
Hohenzollerndamm 54A,
1 Berlin 33, Germany

EDITORIAL MILLS ESPANOLA,
(Ediciones Quiroga)
Alcala 70, Madrid 9, Spain

BELWIN-MILLS AUSTRALIA (Pty) LTD.
Universal House, Pelican St.
Darlinghurst 2010, Sydney, N.S.W.

EDITORA MILLS MUSIC LTDA.,
Avenida Ipiranga 1123,
Sao Paulo, Brazil

MILLS HOLLAND,
Leidesgracht 11,
Amsterdam, Holland

BIG

**PATRICIA MUSIC
PUBLISHING CORP. (BMI)**

**PLANETARY MUSIC
PUBLISHING CORP. (ASCAP)**

NOM MUSIC, INC. (BMI)

FROST MUSIC CORP. (BMI)

BRANSTON MUSIC, INC. (BMI)

MANDAN MUSIC CORP. (BMI)

**PLANETARY-NOM
LONDON LIMITED**

**MUSIKVERLAG PLANETARY
GMBH (GERMANY)**

**VOGUE INTERNATIONAL
EDITIONS MUSICALES (FRANCE)**

**PLANETARY-NOM (AUSTRALIA)
PTY. LTD. "ABISONG" SYDNEY**

PLANETARY-NOM AFRICA (PTY.) LTD.



**BIG
SEVEN
MUSIC
CORPORATION**

17 WEST 60TH ST., N.Y., N.Y. 10023
(212) 582-4267

CHAPPELL

Worldwide Music Publishers Since 1811

NEW YORK
AMSTERDAM
BRUSSELS
HAMBURG
JOHANNESBURG
LOS ANGELES
MADRID
MILAN
MONTREAL

LONDON
MUNICH
NASHVILLE
PARIS
STOCKHOLM
SYDNEY
TORONTO
WELLINGTON
ZURICH

Chappell & Co., Inc., 609 Fifth Avenue, New York 10017/Tel. (212)752-4300
Chappell & Co., Ltd., 50 New Bond Street, London W. 1/Tel. 01-629 7600

biG3

A Global Music Publishing Network



affiliates and representatives

Robbins Music International (Argentina)

Buenos Aires, Argentina

J. Albert & Son Pty. Ltd.

Sydney, Australia

Weltmusik Edition International

Vienna, Austria

Editions Francis-Day

Brussels, Belgium

Robbins Music International (Brazil)

Rio de Janeiro, Brazil

Gordon V. Thompson Limited

Toronto, Canada

Robbins Music Corporation, Ltd.

London, England

B. Feldman & Company, Ltd.

London, England

Francis, Day & Hunter, Ltd.

London, England

Editions France-Melodie

Paris, France

Sidemton Verlag

Cologne, Germany

Trident N.V.

Amsterdam, Holland

Edizioni Curci

Milan, Italy

Eastern Music Publishing Co., Ltd.

Tokyo, Japan

Grever International S.A.

Mexico City, Mexico

Robbins-Feist-Miller

New York—Hollywood

Hastings Music Corporation

New York—Hollywood

S. S. Suarez Music Company

Manila, Philippines

Francis Day (S.A.) (Pty.) Ltd.

Johannesburg, South Africa

Canciones del Mundo

Madrid, Spain

Reuter & Reuter Forlags A.B.

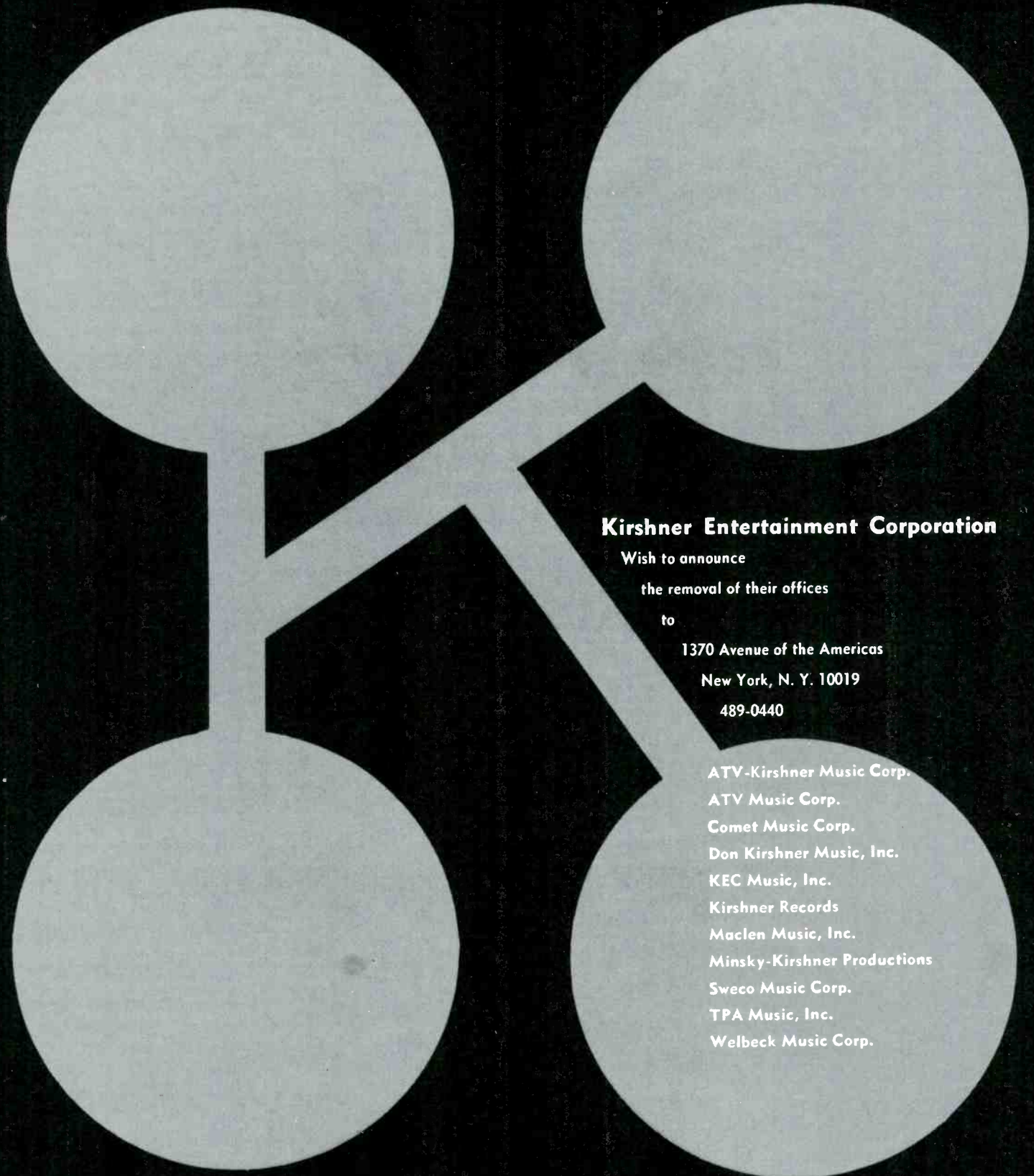
Stockholm, Sweden

Editions Sidem

Geneva, Switzerland

Allen Stanton/Vice President & General Manager

Werner Strupp/International Director



Kirshner Entertainment Corporation

Wish to announce
the removal of their offices

to

1370 Avenue of the Americas
New York, N. Y. 10019
489-0440

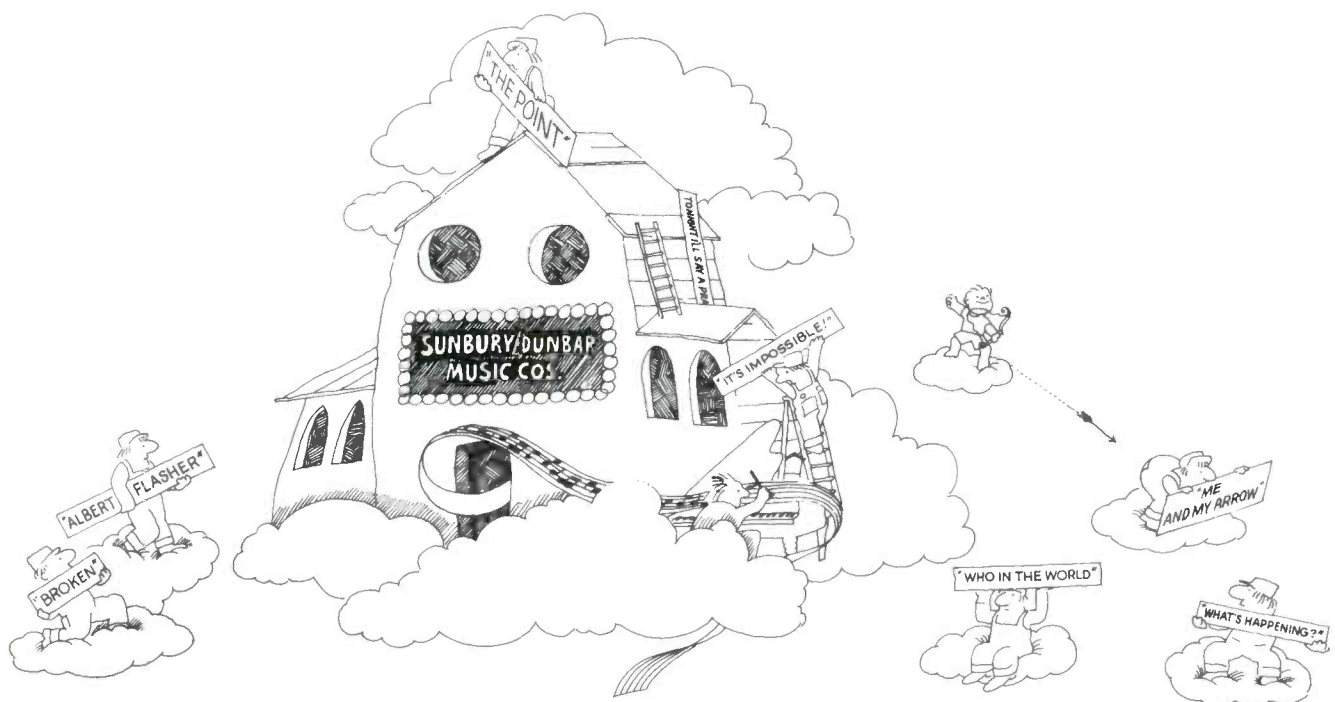
ATV-Kirshner Music Corp.
ATV Music Corp.
Comet Music Corp.
Don Kirshner Music, Inc.
KEC Music, Inc.
Kirshner Records
Maclen Music, Inc.
Minsky-Kirshner Productions
Sweco Music Corp.
TPA Music, Inc.
Welbeck Music Corp.

Sunbury/Dunbar, Inc. continues to build its music publishing house of hits!

IT'S BEEN SO LONG
YESTERDAY I HEARD THE RAIN
NO TIME
10 LITTLE INDIANS
LAUGHING
HAND ME DOWN WORLD
WHO WILL ANSWER?
I GUESS THE LORD MUST BE
IN NEW YORK CITY
SON OF A TRAVELIN' MAN
OPEN YOUR WINDOW
SLEEP LATE, MY LADY FRIEND

THESE EYES
RAINMAKER
HAND ME DOWN WORLD
SHARE THE LAND
AMERICAN WOMAN
UNDUN
DON'T LEAVE ME
MOURNING GLORY STORY
MAYBE THE RAIN WILL FALL
CHANGING, CHANGING
THE PUPPY SONG
TONIGHT I'LL SAY A PRAYER

THINK ABOUT YOUR TROUBLES
ONE
POLI HIGH
NO SUGAR TONIGHT
L. DAVID SLOANE
TOGETHER
MAYBE
FREE
CURLY
THE BIG MAN
DADDY'S SONG
WAILING OF THE WILLOW



Sunbury/Dunbar

Sunbury Music, Inc. ASCAP/Dunbar Music, Inc. BMI 1133 Avenue of the Americas NYC 10036 212-586-5380
Offices also in Hollywood and Nashville. Representatives in: Argentina, Australia, Belgium, Brazil,
Canada, France, Holland, Israel, Italy, Japan, Mexico, South Africa, Spain, Sweden, United Kingdom.

Gerald Teifer—President / Harold Fine—Mgr. Adm. / Frank Costa—NYC / Dick Burns—Hollywood / Jim Owens—Nashville

SUBSIDIARIES OF RCA

continued

England (Sunbury), France (Publications Musicales Internationales), Italy (RCA), Mexico (RCA), Spain (RCA). (SEE ADVERTISEMENT)
Dunkane Music (BMI), see Soundville.
Dunwich Music Co. (ASCAP), see Yugoth.
Dusty Publ'g Co. (BMI), 500 Locust St., Marshall, Tex. 75670. Tel: (214) 935-2582. Pres.: A. T. Young; Gen. Mgr.: Buddy Young.
Dwarf Music (ASCAP), 75 E. 55 St., Suite 503, New York, N.Y. 10022. Tel: (212) 752-8715. Gen. Mgr.: Sam Gordon.
Affiliated company: Fourth Floor Music Inc. (ASCAP).
Dy-Cor Inc. (BMI), PO Box 235, Woodside, L.I., N.Y. 11377. VP: Harvey Cort.
Dynatone Publ'g Co. (BMI), see Lois Music.

E

E D M Music Publ'rs (ASCAP), see Marmor.
E & M Publ'g Co. (BMI), 2674 Steele, Memphis, Tenn. 38127. Tel: (901) 357-0064. Owner: Marshall E. Ellis.
E R P (ASCAP), see Doraflo/Bleu Disque.
Eagle Hill Music Inc. (ASCAP), see Golden Bough.
Earlton Music Corp. (ASCAP), see Chappell & Co.
Earmark Music Inc. (BMI), see Fourth Floor.
Earthorn Music Co. (BMI), see Miefus.
Earth Music Inc. (BMI), see Alouette Prod'ns.
Eastlake Music Inc. (ASCAP), PO Box 509, Montclair, N.J. 07042. Pres.: Richard R. Hyman.
Affiliate: Franklin Street Music Co. Inc. (ASCAP).
Int'l rep.: Worldwide (Essex in UK).
Eastman School of Music (ASCAP), see Carl Fischer.
East/Memphis Music Corp. (BMI), 98 N. Avalon, Memphis, Tenn. 38104. (901) 278-3000. Pres.: Jim Stewart; Exec. VP: Al Bell; Gen. Mgr.: Tim Whitsett.
Affiliates: Birdees Music Corp. (ASCAP), Deerwood Music Inc. (BMI).
Easton Music Co. (ASCAP), see Robert King.
Eastview Music Co. (BMI), PO Box 145, Hamilton, Ohio 45012. Tel: (513) 895-0607. Mgr.: William M. Jones.
Eastwick Music Publ'g Co. (BMI), 1314-24 S. Howard St., Philadelphia, Pa. 19147. Tel: (215) 336-7001. Pres.: Sam Hodges; Gen. Mgr.: Guy R. Hodges; Gen. Prof. Mgr.: Samuel Appel.
Affiliates: Meadows Music Publ'g Co. (BMI), Overbrook Music Publ'g Co. (ASCAP).
Easy Listening Music Corp. (ASCAP), see Al Gallico.
Eda Music Corp. (ASCAP), see Big Seven-Planetary.
Eden Music Corp. (BMI), PO Box 325, Englewood, N.J. 07631. Tel: (201) 567-7538. Pres.: Clyde Otis; Gen. Prof. Mgr.: Janie Washington.
Int'l branch: England.
Affiliates: Actual (BMI), Asset Music Corp. (ASCAP), Brenda (BMI), Corpo Prod'ns (BMI), Edison (BMI), Iza Music Corp. (BMI), Keblo Music Co. (BMI), Lily (BMI), Music Prods. (BMI), Play (BMI), Prentice Music Inc. (ASCAP), Tulip Music Corp. (ASCAP), Vanessa Music Inc. (ASCAP).
Int'l reps.: Brazil (RCA), France (Gerard Tournier), Germany (Introl), Italy (Durium), Mexico (RCA), South Africa (Laetrec), Sweden (Sonet), UK (Essex).
Don Edgar Music Co. (BMI), 2312 Jasper, Fort Worth, Tex. 76106. Tel: (817) 626-3448. Pres.: & Gen. Mgr.: Don D. Edgar.
Edgewater Music Inc. (BMI), 166 E. Superior, Chicago, Ill. 60611. Tel: (312) 664-6054. Pres.: Peter H. Wright.
Edison (BMI), see Eden.
Editions Chanson Co. (ASCAP), 8721 Sunset Blvd., Suite C, Hollywood, Calif. 90069. Tel: (213) 659-1660. Pres.: Rod McKuen; Gen. Mgr.: Charlotte Brennan.
Int'l firm represented: Ed. Musicales Belletulipe (Switzerland).
Int'l rep.: UK (Franklyn Boyd).
Editions Douglas Music (BMI), div. of Douglas Music Corp., 145 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-2212. Pres.: Alan Douglas; VP & Gen. Mgr.: Doris Dynamite.
Eedee Music Corp. (ASCAP), see Chappell & Co.
Edmark Prod'ns (BMI), PO Box 594, Ingleside, Tex. 78362. Tel: (512) 884-2764. Pres.: Ed Evey; VP: William L. Ellis.
Branch: Aransas Pass, Tex., PO Box 1147. Zip: 78336. Tel: (512) 758-3271.
Efsee Music Inc. (BMI), see Big Seven-Mandan.
Egag Music Inc. (BMI), see Lear.
Elan Assocs. Ltd. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 247-6040. Pres.: Eli Ask; Gen. Mgr.: Anthony D. Blue.
Affiliates: Formidable Music Co. (ASCAP), Free Air Music Inc. (BMI), Magic Raspberries Inc. (BMI).
Elbejay Ent's. Inc. (BMI), PO Box 8905, Nashville, Tenn. 37211. Tel: (615) 297-3767. Pres.: H. Raymond Ligon; Sec'y-Treas.: Sewall B. Jackson.
Branch: Nashville, Tenn., 1120 E. Delmas. Zip: 37216. Tel: (615) 228-8511.
Electric Night Music Co. (BMI), see The Jenks Publ'g Co.
Elephant V Music (ASCAP), see Big Seven & Copyright Serv. Bureau.
Elizabeth Music Publ'g (BMI), 1828 Prosser Ave., Los Angeles, Calif. 90025. Tel: (213) 279-2375. Partners: George R. Brown, Simon Aaronson.
Affiliate: Marc-Jean Music Publ'g (BMI).

Henri Elkan Music Publ'r (ASCAP), 1316 Walnut St., Philadelphia, Pa. 19107. Tel: (215) PE 5-1900. Owner: Henri Elkan.
Affiliate: Concord Music Publ'g Co. Inc. (ASCAP).
Int'l firms represented: Ed. Andel-Gervan (Belgium), Ed. Musicales Brogneux (Belgium), Ce-BeDeM (Belgium), Ed. A. Cranz (Belgium), Ed. Metropolis (Belgium), Arthur Meulmans-Fonds (Belgium), Molenaar (Netherlands), Tieroloff-Rosendaal (Netherlands), J.A.H. Wagenaar (Netherlands), Ed. Ysaye (Belgium).
Elkan-Vogel Inc. (ASCAP), see Theodore Presser.
Elkee Music (BMI), 1175 NE 125 St., North Miami, Fla. 33161. Tel: (305) 891-0688. Pres.: Bill Stith; Gen. Mgr.: Joe Beveridge.
Elki Music Co. (ASCAP), see Damil Music.
Ellipsis Music Corp. (ASCAP), see Jamie.
Elision Music Corp. (BMI), see Lissauer.
Elrita Music Co. (ASCAP), see Miraleste.
Eltekon Music (BMI), see Etlolad.
Eltolad Music Inc. (ASCAP), 7033 Sunset Blvd. Suite 222, Hollywood, Calif. 90028. Tel: (213) 464-5122. Pres.: Charles Greene; Gen. Mgr.: Bruce E. Garfield; Gen. Prof. Mgr.: Skip Layne.
Affiliate: Eltekon Music Inc. (BMI).
Elva Music Inc. (BMI), see Publishers' Licensing Corp.
Elvirne Rec'g-Music Publ'g Co. (BMI), PO Box 3022, 306 S. 16 St., Wilmington, N.C. 28401. Tel: (919) 763-1007/8816. Pres.: John Lewis Jones; VP: Betty Scavella; Gen. Prof. Mgr.: James L. Wheeler.
Affiliates: Irene Music Co. (BMI), Satellite Music Publ'rs Network of America.
Int'l firm represented: Tin Pan Alley (UK).
Int'l rep.: Canada (London), Philippines (Playtex).
Embassy Music Corp. (BMI), see Music Sales.
Emily Music Corp. (ASCAP), 160 W. 73 St., New York, N.Y. 10023. Tel: (212) TR 7-6700. Pres.: Lee Pockriss.
Emko Music Corp. (BMI), div. of Emko Talent Assocs. Corp., 475 Fifth Ave., Suite 511, New York, N.Y. 10017. Tel: (212) MU 3-3421. VP & Gen. Prof. Mgr.: Edward M. Kaplan.
Affiliates: Floss Music (BMI), Sound-Screen Ltd. (BMI).
Emm-Jay (BMI), see A. Schroeder.
Emperor Music Inc. (BMI), see H. B. Webman.
Empire Songs (ASCAP), see Deejay.
Empress Music Inc. (ASCAP), see Frank Music Corp.
Em Ru Publ'rs (ASCAP), 410 S. Michigan Ave., Chicago, Ill. 60605. Tel: (312) WE 9-7188. Mgrs.: Ruth Kling, Emma Mulis.
Enchanted Music Co. Inc. (ASCAP), see Alouette Prod'ns.
Enchantment Music Co. (BMI), PO Box 998, Mesilla Park, N.M. 88047. Tel: (505) 524-1889. Owner: Emmit H. Brooks.
Encounter Music Co. (BMI), see Temp.
Endeavor Music (ASCAP), 30064 Annapolis Circle, Inkster, Mich. 48141. Tel: (313) 721-6134. Pres.: Hardie W. Daniel; VP: R. A. Carrier.
Affiliated company: R. A. Carrier Music Co.
End Music Inc. (BMI), see Big Seven-Frost.
Ensemble Music Press (ASCAP), see Carl Fischer.
Ensign Music Corp. (BMI), see Famous.
Entropy Ents. Ltd. (BMI), see Copyright Serv. Bureau.
Epitepe Music Co. (BMI), see BC Ent's.
Epp's Music Co. (BMI), div. of Universal Sound City, PO Box 28123, 735 N. Gen. McMullen Dr., San Antonio, Tex. 78228. Tel: (512) 434-5555. Pres.: A. Epstein; Gen. Mgr.: Pat L. Wilson.
Affiliate: Senisa Music (ASCAP).
Equant Music Inc. (BMI), see Heavy.
Equinox Music (BMI), div. of Attack-Heller Corp., 9220 Sunset Blvd., Suite 224, Los Angeles, Calif. 90069. Tel: (213) 273-3060. Pres.: Seymour Heller; Exec. VP: Ray Harris.
Affiliates: Candelabra Music, Center Star Music, Hornbrook Music, Lara Music, Umbra Music (all BMI).
Erection Publ'g (BMI), div. of Entertainment Showcase Inc., 4606 Clawson Rd., Austin, Tex. 78745. Tel: (512) 444-5489. Pres. & Gen. Mgr.: Windell T. Tyler.
Branch: San Marcos, Tex., PO Box 865, The First National Bank Bldg. Zip: 78666. Tel: (512) EX 2-5594. Gen. Mgr.: Betsy Moss.
Ernal Publ'g Co. (BMI), see Malick Prod'ns.
Erva Publ'g Co. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-5722. Pres.: Wilson Pickett.
Eskimo Point Music Publ'g Co. (BMI), C-6 Birch Park, Fairbanks, Alaska 99701. Tel: (907) 456-6098. Pres.: Rolin Allison Sr.; Gen. Mgr.: Myra Allison; Gen. Prof. Mgr.: Bill King.
Affiliates: Myra-Allison Publ'g Co. (BMI), Zine Publ'g Co. Inc.
Esprim Ltd. (BMI), see Copyright Serv. Bureau.
Essex Music Inc. (ASCAP), see TRO.
Esteem Music Corp. (BMI), see United Artists.
Eternity Music (ASCAP), see Cohen & Boyle.
Ethnic Music Publ'g Co. Inc. (ASCAP), see Ashley.
Ethnoc (ASCAP), see Conte Music.
Eucalyptus Music (BMI), PO Box 6434, Detroit, Mich. 48234. Tel: (313) FO 6-6185, TW 1-7534. Dir.: Roger Bass.
Eulenburg Pocket Scores (BMI), see C. F. Peters.
Evans Music Co. (ASCAP), see Carl Fischer.
Evensong Music (BMI), div. of Blue Hour Prod'ns Inc., 347 E. Lincoln Ave., Milwaukee, Wis. 53207. Tel: (414) 482-3340. Pres.: Susan Marie Thomas.
Affiliate: Evenstar Music (ASCAP).

Evenstar Music (ASCAP). Pres. & Gen. Prof. Mgr.: Richard Paul Thomas; Gen. Mgr.: Susan Marie Thomas. See Evensong.
Eviolat Music Inc. (ASCAP), see Publishers' Licensing Corp.
Exbrook Publ'g Co. (BMI), 9110 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 271-1103. Pres.: Melville A. Shauer; VP: Bob Summers.
Excellent Music (BMI), see Two Rivers.
Excellence Music Co. Inc. (BMI), see House of Soul.
Excelleroc Music Co. Inc. (BMI), 1011 Woodland St., Nashville, Tenn. 37206. Tel: (615) 227-5081. Pres.: Bob Tubert.
Affiliates: Lookout Music Co. (ASCAP), Strange Music (SESAC).
Excitement Music Co. Inc. (BMI), see Kama Sutra.
Exeter Music Inc. (ASCAP), see TRO.
Exit Music (BMI), see Stinger.

F

F A A Publ'g (BMI), 844 W. 107 St., Los Angeles, Calif. 90044. Tel: (213) 755-4972. Contact: Frank Armstrong.
F E L Publ'ns Ltd. (ASCAP), 1543 W. Olympic Blvd., Los Angeles, Calif. 90015. Tel: (213) 386-4383. Pres.: Dennis J. Fitzpatrick; Gen. Mgr.: James D. Boyd.
Branch: Chicago, Ill., 1307 S. Wabash Ave. Zip: 60605. Tel: (312) 922-9314. Mgr.: Mark Philips.
Affiliate: Flair Recs. (ASCAP).
F S B Assocs. (BMI), 2185 Davidson Ave., Bronx, N.Y. 10453. Tel: (212) 298-7319. Pres.: Felix S. Balkin; Gen. Mgr.: Leonard Panessa.
Affiliates: Cumulus Music Co. (ASCAP), Temmy Music Co. (BMI).
Int'l firm represented: Cielo-Video (Italy).
Fairdeal Publ'g (BMI), 3731 Zephyr St., Houston, Tex. 77021. Tel: (713) 747-6167. Pres.: Johnny Copeland; Gen. Mgr.: Charlie Godfrey.
Fairlight Music Co. Inc. (BMI), see Fred Ahlert.
Fairway Publ'g Corp. (ASCAP), see Chappell & Co.
Fall River Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 6-6553. Pres.: H. Leventhal.
Falls City Music (BMI), 9912 Taylorsville Rd., Louisville, Ky. 40299. Tel: (502) 267-5466. Pres.: Ray Allen.
Affiliates: Brownsboro Music (SESAC), Gazebo Music (ASCAP).
Fame Publ'g Co. Inc. (BMI), PO Box 2527, 603 E. Avalon Ave., Muscle Shoals, Ala. 35660. Tel: (205) 381-0801. Pres.: Rick Hall.
Branch: Memphis, Tenn., 1740 S. Bellevue Blvd. Zip: 38106. Tel: (901) 774-7990. Gen. Mgr.: Sonny Limbo.
Fameville Music Corp. (BMI), see Famous.
Famous Music Corp. (ASCAP), div. of Gulf + Western Inds. Inc., 1 Gulf + Western Plaza, New York, N.Y. 10023. Tel: (212) 333-3433. Cable: FAMUSIC. Pres.: William P. Gallagher; VP & Chief Operating Officer: Marvin Cane; VP Admin.: Sidney Herman; Prof. Mgr.: Dick Stone.
Branches: Hollywood, Calif., 6290 Sunset Blvd. Zip: 90028. Tel: (213) 461-3091. Prof. Mgr.: Julie Chester-Nashville, Tenn., 1605 Hawkins St. Zip: 37203. Tel: (615) 244-6337. Prof. Mgr.: Howard O. White Jr.
Affiliates: Addax Music Co. Inc. (ASCAP), Brazmout Music Corp. (ASCAP), Bruin Music (SEE ADVERTISEMENT) Co. (BMI), Ensign Music Corp. (BMI), Fameville Music Corp. (BMI), Parabut Music Corp. (BMI), Para-Kim Music Corp. (BMI), Paramount Music Corp. (ASCAP), Paramount-Roy Rogers Music Co. Inc. (ASCAP), Para-Tal Music Corp. (ASCAP), Para-Wag Music Corp. (ASCAP), Par-Ed Music Corp. (BMI), Sun Vine Music Corp. (BMI), Vin-Sun Music Corp. (ASCAP).
Administered companies: Heirss Music Inc. (BMI), Top Floor Music (ASCAP).
Int'l reps.: Canada (Famous-Chappell), Japan (Mrs. G. T. Folster, NICHION), Mexico (Campei), UK (Famous-Chappell).
Farfitz Music (BMI), see Copyright Serv. Bureau.
Faro Music Publ'g (BMI), 544 N. Western Ave., Los Angeles, Calif. 90004. Tel: (213) 461-2903. Owner: Edward L. Davis.
Affiliates: Padua Music Co. (BMI), Poco Loco Music (BMI), Tamkoda Music Co. (BMI).
Fast Music Inc. (BMI), see Big Seven-Frost.
Fat Cat Music Co. (BMI), see The Jenks Publ'g Co.
Fat Chance Music (BMI), 4419 Parkchester Dr., Las Vegas, Nev. 89108. Tel: (702) 870-2507. Pres. & Gen. Mgr.: Robert E. Plummer; Gen. Prof. Mgr.: Harry Claiborne.
Fat Chap Music (BMI), see Brother Publ'g.
Fat Zach Music Inc. (BMI), 6430 Sunset Blvd., Suite 1504, Los Angeles, Calif. 90028. Tel: (213) 461-2988. Pres.: Zachary Glickman.
Affiliates: House of Sham Music (BMI), Skinny Zach Music Inc. (ASCAP), Wedge Music Inc. (BMI).
Int'l firm represented: Dayglow Music (Netherlands).
Int'l rep.: France (Criterion).
Fayette Music (BMI), 3805 Whites Creek Pike, Nashville, Tenn. 37207. Tel: (615) 227-4494. Pres. & Gen. Mgr.: Bob Mooney.

continued on page 96



STONE DIAMOND

The #1 gem with the solid gold setting.

JOBETE MUSIC COMPANY, INC. (BMI)
STEIN & VAN STOCK, INC. (ASCAP)

HOLLYWOOD/6464 SUNSET BOULEVARD/(313) 461-4121
DETROIT/2457 WOODWARD AVENUE/(313) 965-9250
NEW YORK/157 W. 57th STREET/(212) 581-7420

ROBERT L. GORDY
Vice President & General Manager

HERBERT N. EISEMAN
General Professional Manager

continued

Fee Bee Music Co. (BMI), 4517 Wainwright Ave., Pittsburgh, Pa. 15227. Tel: (412) 884-4727. Gen. Mgr.: J.M. Averbach.

Leo Feist Inc. (ASCAP), see The Big 3.

Felicia Music Corp. (BMI), see Frank Music Corp.

Felsted Music Corp. (BMI), see Burlington Music.

Femme Music Inc. (BMI), see Copyright Serv. Bureau.

Fenmore Publ'g Co. Inc. (BMI), see Seymour M. Bricker.

Fennario Music Publ'rs Inc. (ASCAP), 71 W. 23 St., New York, N.Y. 10010. Tel: (212) 255-7732. Cable: VANMUSIC. Pres.: Maynard Solomon. Affiliates: Ryerson Music Publ'g Inc. (BMI).

Int'l reps.: Austria (Melodie der Welt in Germany), Benelux except Luxembourg (Veronica in Netherlands), France & Luxembourg (Bourne in France), Scandinavia (Air in Sweden), Switzerland (Melodie der Welt in Germany).

Tex Fenster Publ'rs (BMI), see Miracle Recs. Publ'g.

Fercharl Ents. Inc. (BMI), 1295 Monroe Ave., Rochester, N.Y. 14620. Tel: (716) 442-4250. Pres.: Charles F. Leone; Gen. Mgr.: Ferdinand J. Smith.

Ferma Music Publ'ns (ASCAP), see Crescendo Music.

Fermata Int'l Melodies Inc. (ASCAP), Sunset-Vine Tower Bldg., Suite 514, 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-7473. Mgr.: Debora Frenkiel.

Affiliate: Bendig Music Corp. (BMI).

Ferrell Music (BMI), c/o Harry J. Coombs, 90 Galveston St. SW, No. 202, Washington, D.C. 20032. Tel: (202) 563-4159. Pres.: Harry J. Coombs.

Ferriswheel Music Publ'rs (BMI), 9124 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) CR 4-3444. Pres.: Pat Colechio; Gen. Prof. Mgr.: Rita Martinson.

Fervent Sound Music (BMI), see Mietus.

Festival Attractions Inc. (ASCAP), see Fred Ahlert.

Festive Music Publ'g (BMI), PO Box 383, Tarrytown, N.Y. 10491; 167 Gurnee Ave., Haverstraw, N.Y. 10927. Tel: (914) 429-9371. Pres.: W. H. Smith.

Fiction Music Inc. (BMI), see Fourth Floor.

Fideree Music Corp. (ASCAP), 3915 Prospect Ave., Hollywood, Calif. 90027. Tel: (213) 663-0798. Pres.: Josef Marais.

Int'l reps.: Canada (Frank), France (Tropicales), Italy (Frank), UK (Essex, Frank).

Fielding Music Co. (ASCAP), see Gordon.

Fieldings Follies Music (BMI), see Copyright Serv. Bureau.

Fiesta Music Inc. (BMI), Box 2450, Hollywood, Calif. 90028. Tel: (213) ST 4-2777. Pres. & Gen. Mgr.: Max Herman.

Affiliate: Herman Music Inc. (ASCAP).

Fife Music (BMI), 322 W. 48 St., New York, N.Y. 10036. Tel: (212) 582-1070. Pres.: Philip Ramone; Gen. Mgr.: Diane Lindsay; Gen. Prof. Mgr.: Robert P. Schwartz.

Affiliate: Par Five Publ'g Co. (ASCAP).

Fifth World Music (BMI), see 4-Star.

Figure Music Corp. (BMI), see Big Seven—Frost.

Filgree Music (BMI), see Copyright Serv. Bureau & The Mandeville Group.

Fillcorp Music (ASCAP), see Fillmore Music Group.

Fillmore Music Group, 1550 Market St., San Francisco, Calif. 94102. Tel: (415) 626-0910. Pres.: Bill Graham; Gen. Mgr.: David Robinson; Gen. Prof. Mgrs.: Bruce Good, Jeffrey Cohen.

Affiliates: Acme Music (ASCAP), Armadillo Music (ASCAP), Blue Cheer Music, County Seat Music (BMI), Crabshaw Music (ASCAP), Davlin Music (BMI), Fillcorp Music (ASCAP), Finster Music (ASCAP), Grossboy Music (BMI), Harp Music (ASCAP), Keshman Music (ASCAP), Lazy Music (ASCAP), Loney Tunes (ASCAP), Morning Glory Music (BMI), Puppy Lust Music (ASCAP), Right On Music (ASCAP), Rowen Music (ASCAP), Scarf Joint Publ'g (BMI), Spider Music (ASCAP), Vishnu's Revenge Music (BMI), Wishful Thinking Music (BMI), Wolfgang Music (BMI).

Fillmore Music House (ASCAP), see Carl Fischer.

Finster Music (ASCAP), see Fillmore Music Group.

Fipi Publ'g (BMI). Pres.: Doug Schell; Gen. Mgr.: Clynell Jackson; Gen. Prof. Mgr.: Leamon Cox. See Genob.

Firesky Music (ASCAP), see CG Music.

First Edition Prod'ns Inc. (BMI), see TRO.

First Tennessee Corp. (ASCAP), 1350 Commerce Title Bldg., Memphis, Tenn. 38103. Tel: (901) 525-1671. Cable: HACAST. Pres. & Gen. Prof. Mgr.: Thomas C. Ferguson; VP & Gen. Mgr.: H.C. Streibich.

Affiliates: Group One Music Co. (BMI), Katrina Music Publ'g Co. (BMI), Yazoo Music Co. (BMI).

Carl Fischer Inc. (ASCAP), 56-62 Cooper Sq., New York, N.Y. 10003. Tel: (212) SP 7-0900.

Affiliates: Cundy-Bettoney Co. Inc., Eastman School of Music, Ensemble Music Press, Evans Music Co., Fillmore Music House, Charles Foley Co., Charles W. Homeyer & Co., R. D. Row Music Co. Inc., Signature Music Press, Zia Music Press (all ASCAP).

Int'l firm represented: Paterson's Publ'ns Ltd. (UK).

Fishbowl Music Publ'r (BMI), 4834 Bissell Ave., Richmond, Calif. 94805. Tel: (415) 233-7487. Owner: William S. Newcomb.

Fred Fisher Music Co. Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) JU 6-1504. Mgr.: Ada Roeter; Contacts: Dan & Marvin Fisher.

Affiliates: Danby Music (BMI), Marvin Music Co. (ASCAP).

Fish Music (ASCAP), see Amos.

Fitness King Music Co. (BMI), see A. Schroeder.

Fitzpatrick Music Co. (ASCAP), see Copyright Serv. Bureau.

H. T. FitzSimons Co. Inc. (SESAC), 615 N. LaSalle St., Chicago, Ill. 60610. Tel: (312) 944-1841. Cable: FITZCO. Pres.: H. T. FitzSimons; Gen. Mgr.: R. E. FitzSimons.

Five Illusion Inc. (BMI), see Gold Rush.

Five Sisters Music Inc. (BMI), 150 E. 52 St., New York, N.Y. 10022. Tel: (212) 753-7600. Cable: PURCELLAS. Pres.: Gerard W. Purcell, Gen. Prof. Mgr.: Sharon Scott.

Branch: **Hollywood, Calif.**, 6269 Selma Ave. Zip: 90028. Tel: (213) 466-4439. Gen. Mgr.: Edna Collison.

Affiliate: Twin Forks Music Inc. (BMI).

Flagship Music Inc. (BMI), see Al Gallico.

Flair Recs. (ASCAP), see FEL.

Flaming Arrow Music (BMI), see Mietus.

Fleming Music Inc., 21 Palm Ave., Miami Beach, Fla. 33139. Tel: (305) 532-6121. Pres.: Sam Coslow; Exec. VP & Gen. Prof. Mgr.: Lester Sims.

Int'l branch: England, Billboard Music Ltd.

Harold Flammer Inc. (ASCAP), see Shawnee Press.

Flatcar Music (BMI), div. of Lionel Entertainment Corp., 7165 Sunset Blvd., Los Angeles, Calif. 90046. Tel: (213) 874-0180. Pres. & Gen. Mgr.: Clive M. Fox.

Affiliate: Choo Choo Music Inc. (ASCAP).

Flatland Music (ASCAP), see Big Country.

Flat Town Music (BMI), PO Box 506, Villa Platte, La. 70586. Tel: (318) 363-2184.

Flavio Music Inc. (BMI), 6725 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-3825. Pres.: Nick Vanoff; VP: Boris Vanoff.

Fleetwood Music Inc. (BMI), 10333 W. McNichols, Detroit, Mich. 48221. Tel: (313) 861-3100. Pres.: Marvin Figgins; VP: Arnold Wright.

Flin-Flon Music (BMI), Box 103, Mullen, Neb. 69152. Tel: (308) 546-2294. Gen. Mgr.: L. E. Walker.

Florence Music Co. Inc. (ASCAP), see Chappell & Co.

Floss Music (BMI), see Emko.

Fluffy Dog Music (BMI), see Sky Rock.

Fly-By-Night Music Publ'g (BMI), see Beachtime.

Flying Thorn Music (ASCAP). Pres.: Tim Rose. See Cuddles.

Fly Paper Music (BMI), Pres. & Gen. Prof. Mgr.: James A. Brown; Gen. Mgr.: Lynwood R. Ourso Jr. See Bengal Tunes.

Fog Music (BMI), PO Box 28542, Dallas, Tex. 75228. Tel: (214) 279-8674. Pres. & Gen. Mgr.: Raymond M. Brondo.

Charles Foley Co. (ASCAP), see Carl Fischer.

Folklore Prod'ns Inc. (ASCAP), 176 Federal St., Boston, Mass. 02110. Tel: (617) 482-1827. Pres. & Gen. Mgr.: Manuel Greenhill.

Affiliates: Chandos Music (ASCAP), Hillgreen Music (BMI).

Folkraft Publ'g Corp., 1159 Broad St., Newark, N.J. 07114. Tel: (201) 622-0024. Pres.: Jerry Shifrin.

Folkways Music Publ'ns Inc. (BMI), see TRO.

Fontaine (BMI), see Jasper.

Fontaine Music Corp. (ASCAP), see MCA.

Foo Music (ASCAP), see Skip Taylor.

Football Inc. (BMI), see Gentry.

Ford Music Publ'g Co. Inc. (ASCAP), 353 W. 57 St., New York, N.Y. 10019. Tel: (212) 581-5516. Partner: Sherman Ford Jr.

Affiliates: Baccardi Publ'ns (ASCAP), Merry-Go-Round Melody Co. (BMI), Rest-A-White Music Co. (ASCAP).

Int'l rep.: Worldwide except USA & Canada (United Artists in USA).

Formidable Music Co. (ASCAP). Pres.: Anthony D. Blue; Gen. Mgr.: Eli Ask. See Elan.

Formula Music Inc. (ASCAP). VP: Phillip Mitchell. See Muscle Shoals.

Forrest Hills Music Inc. (BMI), 1609 Hawkins St., Nashville, Tenn. 37203. Tel: (615) 244-1060. Pres.: Jerry Bradley; Gen. Prof. Mgr.: Cecile Meachum.

Affiliate: Roadrunner Music (BMI).

Int'l rep.: Worldwide excluding USA & Canada (Ivan Mogull).

Clinton Forsman Publ'g Co. (BMI), 210 E. Main, Robstown, Tex. 78380. Owner: Clinton H. Forsman.

For Sure Music (ASCAP), see Publishers' Licensing Corp.

Fortress Press (ASCAP), 2900 Queen Ln., Philadelphia, Pa. 19129. Tel: (215) VI 8-6800. Dir.: Leonard Lilfers.

Fortune Corp., 8208 Westpark Dr., Suite 201, Houston, Tex. 77042. Tel: (713) 785-0707. Pres.: James Alfred Martin Jr.

Affiliates: Copamarquee Publ'rs (BMI), Impresario Music Publ'rs (BMI), Inth Degree Publ'rs (ASCAP).

Forty Tunes Music (BMI), see Yuggoth.

Foundation Music (BMI), see Cohen & Boyle.

Foundation Music Corp. (ASCAP), see Big Seven—Planetary.

Four Four (BMI), 811 Point San Pedro Rd., San Rafael, Calif. 94901. Tel: (415) 456-9694. Pres.: Grace Tindell.

Four Knights Music (BMI), 2723 W. 76 St., Los Angeles, Calif. 90043. Tel: (213) 751-5379. Pres.: Nesbert Hooper Jr.; Gen. Mgr.: Wayne Henderson; Gen. Prof. Mgr.: Joe Sample.

Four Most Music Co. (BMI), see 4-Star Music.

FourMost Music Publ'ns, 1034 College Ave., Wheaton, Ill. 60187. Tel: (312) 653-4340. Pres.: Sherman A. Williams III.

4-Star Music Co. Inc. (BMI), 9220 Sunset Blvd., Suite 312, Los Angeles, Calif. 90069. Tel: (213) 278-1780. Pres.: Joe E. Johnson; VP: Dave Burgess.

Branch: **Nashville, Tenn.**, 901 17 Ave. S. Zip: 37212. Tel: (615) 242-4414. Gen. Mgr.: Bob Jennings.

Affiliates: Fifth World Music (BMI), Four Most Music Co. (BMI), Jat Music Inc. (BMI), Mee Moo Music (BMI), Pleasant Dreams Music (BMI), Spring Music Co. (ASCAP), Taj Music Co. (ASCAP).

Int'l reps.: Australia (Palace), Austria (Burlington), Benelux (Palace), Canada (Burlington-Felsted), France & French Union (Palace), Germany (Burlington), Italy (Palace), Rhodesia (Burlington), Scandinavia (Palace in Sweden), South Africa (Burlington), UK (Palace).

XIV Music Co. Inc. (SESAC), see Japalana.

Fourteenth Hour Music Inc. (BMI), 17187 Wyoming Ave., Detroit, Mich. 48221. Tel: (313) 863-8440. Pres. & Gen. Mgr.: Ted White.

Affiliate: Dleif Music Inc. (BMI).

Fourth Floor Music Inc. (ASCAP), 75 E. 55 St., Suite 503, New York, N.Y. 10022. Tel: (212) PL 2-8715. Cable: SAGITMUSE. Gen. Mgr.: Sam Gordon.

Affiliates: Albet Music Corp. (BMI), Callee Music Corp. (ASCAP), Canea Music Inc. (ASCAP), Cheap Thrills Music (ASCAP), Dwarf Music (ASCAP), Earmark Music Inc. (BMI), Fiction Music Inc. (BMI), Limitless Songs Ltd. (ASCAP), Newtonville Music Inc. (ASCAP), Open End Music Inc. (BMI), Oyster Music Inc. (ASCAP), Piurb-On Music Inc. (ASCAP), Strong Arm Music (ASCAP).

Fourth Landing Music (BMI), see Cohen & Boyle.

Foxborough Jr. Music Inc. (ASCAP), see Mietus.

Fox Fanfare Music Corp. (BMI), see Twentieth Century.

Sam Fox Film Rights (ASCAP), see Sam Fox Publ'g.

Sam Fox Publ'g Co. Inc. (ASCAP), 1540 Broadway, New York, N.Y. 10036. Tel: (212) CI 7-3890. Pres.: Frederick Fox; Gen. Prof. Mgr.: Leonard Greene.

Branch: **Santa Barbara, Calif.**, 1443 Maniitou Rd. Zip: 93105. Tel: (805) 965-8625. Gen. Mgr.: Harry Fox Jr.

Int'l branches: Australia, England.

Affiliates: Choral Art (ASCAP), Sam Fox Film Rights (ASCAP), Gate Music Co. (ASCAP), David Gornston (BMI), Hollywood Songs (ASCAP), Kradar Music Co. (ASCAP), Makeba Music Corp. (ASCAP), Movietone Music Corp. (ASCAP), Omega Music Co., Pace Music Co. (BMI), Reynard Publ'g Co. Inc. (ASCAP), St. Martin Music Co. Inc. (BMI), Samfred Music Inc. (BMI), Stargen Music Corp. (ASCAP), Unicorn Music Co. (ASCAP), Wilder Music Inc. (BMI).

Int'l reps.: Austria (Fund of Music), Canada (Gordon V. Thompson), France (Ed. Labradioe), Germany (Fund of Music), Japan (A. Schroeder), Mexico & Central America (Brambila), New Zealand (Sam Fox in Australia), Spain (Calypso), Switzerland (Fund of Music), UK (Synchrofox).

Fred Fox Music Co. (BMI), 15 Ontario, San Mateo, Calif. 94401. Tel: (415) 343-7222, 344-8626. Pres.: F. H. Nesbitt Jr.

Branch: **Detroit, Mich.**, 18294 Archdale. Zip: 48235. Tel: (313) 531-8073. Gen. Mgr.: M. Nesbitt.

Frabob Music Co. (BMI), see Mietus.

Francis, Day & Hunter Inc. (ASCAP), see The Big 3.

Francon Music Corp. (ASCAP), see Big Seven—Gyrus.

Franklin Street Music Co. Inc. (ASCAP), see Eastlake.

Frank Music Corp. (ASCAP), 119 W. 57 St., New York, N.Y. 10019. Tel: (212) CO 5-3600. Contact: Bert Haber.

Affiliates: Andrew Music Corp. (ASCAP), Audbon Music Inc. (ASCAP), Beccles Music Inc. (BMI), Bungay Music Corp. (ASCAP), Carmichael Music Publ'ns Inc. (ASCAP), Desilu Music Corp. (ASCAP), Empress Music Inc. (ASCAP), Felicia Music Co. Inc. (BMI), Frank Music Corp. and Rinimer Corp. (ASCAP), Rango Music Corp. (ASCAP), The Walter Reade Music Corp. (ASCAP), Remsen Music Corp. (BMI), Saunders Publ'ns Inc. (ASCAP), Tosci Music Corp. (ASCAP).

Frank Music Corp. and Rinimer Corp. (ASCAP), see Frank Music Corp.

Franzoe Music (ASCAP), 503 Ninth St., Ocean City, N.J. 08226. Tel: (609) 398-1161. Pres.: Vincent Franzeo Jr.

Frederick Music Co. (BMI), see Brandom Music.

Free Air Music Inc. (BMI). Pres.: Anthony D. Blue; Gen. Mgr.: Herbie Mann; Gen. Prof. Mgr.: Eli Ask. See Elan.

Free Jazz Music (BMI), see Mietus.

Freeway Music Corp. (BMI), see Beechwood.

French Music Ltd. (ASCAP), see Chappell & Co.

Fresco Music Inc. (ASCAP), see United Artists Music Group.

Front Door Publ'g Co. (BMI), see Royalty Controls.

Frost Music Corp. (BMI), see Big Seven.

Fubar Publ'g (BMI), Box 644, Minneapolis, Minn. 55440. Tel: (612) 788-4271. Pres.: Eugene Thomas; Gen. & Prof. Mgr.: Thomas Mrozinski.

Fuller Music Publ'g Co. (BMI), PO Box 10513, Tampa, Fla. 33609. Tel: (813) 839-5471. Pres.: Charles Fuller.

Affiliate: Fulprod Music Publ'g Co. (ASCAP).

Fulprod Music Publ'g Co. (ASCAP), see Fuller.

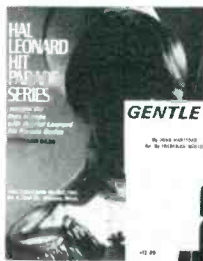
continued on page 98



are they playing your song?

we publish music

GENTLE ON MY MIND



for school
bands

GENTLE ON MY MIND



Gentle On My



for school
orchestras
and for . . .

school chorus

and pop folios, sheet music,
keyboard and guitar
instruction methods
and cassettes.



Hal Leonard/
Pointer Publications, Inc.

. . . In Oskaloosa, Iowa or Pueblo, Colorado?
Probably not. They could be though, if you
allowed us to exploit your outstanding copy-
rights in the school market.

We publish (among other things) music for high
school bands, choirs and orchestras, grade school
bands and orchestras, high school and college
marching bands, stage bands, and keyboard
methods for all educational levels. In fact, we
can publish a pop title in ten or more editions
for as many levels and educational markets.

We are experts in the exploitation of pop material
in the educational market (ask any major publisher).
If your present sub-publisher is not giving you the
kind of coverage we can give you in this market,
you owe it to yourself and your writers to talk to
us. We'll not only produce royalty income, but
mechanical and performance income as well (the
amount would surprise you).

We could talk for hours about our award-winning
packaging, our award-winning marketing and promo-
tional efforts and our best-in-the-business distribution
system, but let's do it face to face.

Home office: 64 E. 2nd St., Winona, Minn. 55987
507-454-2920

West coast: Mr. Donald Kahn, 6223 Selma Ave.
Hollywood, Calif. 90028 - 213-262-6088

Learning Unlimited: 6525 W. Bluemound Rd., Milwaukee,
Wisconsin 53212 - 414-744-3190

continued

Fusion Music (ASCAP), see Cohen & Boyle.
Future Music Inc. (BMI), see Vanguard.

G

- G B Music Inc. (ASCAP), see Glaser Publ'ns.
G & C Music Corp. (ASCAP), see Chappell & Co.
Galahad Music Inc. (BMI), see September.
Galanco Music (BMI), 726 Elgin Rd., Newtown Square, Pa. 19073. Tel: (215) 595-2099. Pres.: E. E. Colletta; VP: J. W. Gallagher.
Galaxy Music Corp. (ASCAP), 2121 Broadway, New York, N.Y. 10023. Tel: (212) TR 4-2100. Pres.: John M. Kernochan.
Affiliate: Highgate Press (BMI).
This company represents: American Musicological Society, Columbia University Press, University of Washington Press.
Int'l firms represented: Augener Ed., Elkin, Galliard, Stainer & Bell, Joseph Williams Ed. (UK); Delrieu, Les Eds. Ouvrieres (France).
Int'l reps.: Austria, Germany, Switzerland (Heinrichshofen's), UK (Galliard).
Gallean Music Inc. (ASCAP), see Al Gallico.
Al Gallico Music Corp. (BMI), 65 W. 55 St., New York, N.Y. 10019. Tel: (212) JU 2-1368. Pres.: Al Gallico.
Branch: Nashville, Tenn., 806 16 Ave. S. Zip: 37203. Tel: (615) 265-9936. Gen. Mgr.: Norris Wilson.
Int'l branch: England.
Affiliates: Algee Music Corp. (BMI), Altam Music Corp. (BMI), Chucklin Music Corp. (ASCAP), Easy Listening Music Corp. (ASCAP), Flagship Music Inc. (BMI), Gallean Music Inc. (ASCAP), Lorne Greene Music Co. Inc. (BMI), Mainstay Music Inc. (BMI), Peter Maurice Music Co. Ltd. (ASCAP), Motola Prod'ns Inc. (ASCAP). (SEE ADVERTISEMENT)
Galli Music Corp. (ASCAP), see Hill & Range.
Gambol Music (ASCAP), see R. A. Hodge.
Garamoni Music Publ'g Co. (BMI), 20 N. Wacker Dr., Chicago, Ill. 60606. Tel: (312) CE 6-3632. Contact: John Garamoni.
Garlon Music Co. (ASCAP), see NR.
Gate Music Co. (ASCAP), see Sam Fox Publ'g.
Gation Publ'g Co. (BMI), 1866 Alcatraz Ave., Berkeley, Calif. 94703. Tel: (415) 658-5344. Pres.: Ray Dobard.
Gatwick Music Co. (BMI), see Pavanne.
Gaucho Music (BMI), see Publishers' Licensing Corp.
Gavadima Music (BMI), see Viva.
Gavel Music Co. (BMI), see Bethel.
Gaviota Music Inc. (BMI), see Manna.
Gaylene Music (ASCAP), see Gaylo.
Gaylo Music (BMI), dis. of Jem Entertainment Corp., 1516 Hawkins St., Nashville, Tenn. 37203. Tel: (615) 254-8859. Pres. & Gen. Mgr.: Joe Gibson; Gen. Prof. Mgr.: D. Noel Gibson.
Affiliates: Gaylene Music (ASCAP), Musique Music (SESAC).
Gazebo Music (ASCAP), see Falls City.
Gear Publ'g Co. (ASCAP), 124 S. Woodward, Birmingham, Mich. 48011. Tel: (313) 642-0910. Pres.: Edward Andrews Jr.; Gen. Mgr.: Thomas LeRoy Weschler; Gen. Prof. Mgr.: Pat Freydl.
Geld Music Co. (ASCAP), 1131 N. La Cienega Blvd., Hollywood, Calif. 90069. Tel: (213) 659-1408. Gen. Mgr.: Gary Geld.
Gele Music Publ'g Co. (BMI), see Brunswick Music.
Gelt Music Co. (BMI), 27580 Echo Valley, Farmington, Mich. 48024. Tel: (313) 477-6620. Pres.: Alan J. Mitnick.
Gemini Music Co. Inc. (ASCAP), see Moss Rose.
General Words & Music Co. (ASCAP), see Neil A. Kios.
Genius Music (ASCAP), see Saturday.
Genobe Publ'g Co. (BMI), 1727 E. 92 St., Chicago, Ill. 60617. Tel: (312) 734-4518. Pres.: Gene Smith; VP: Doug Schell; Gen. Mgr.: Leamon Cox; Gen. Prof. Mgr.: Mark Davis.
Affiliates: Brothers Not Music (BMI), Fipi Publ'g (BMI).
Gentry Ltd. (ASCAP), 8961 Sunset Blvd., Rm. C, Los Angeles, Calif. 90069. Tel: (213) 273-8345. Pres.: Bobbie Gentry; VP: Miriam Weiner.
Affiliates: Footboat Inc. (BMI), Super Darlin' Prod'ns (ASCAP).
Gentry Publ'ns (ASCAP), see Theodore Presser.
Geordie (ASCAP), see Doraflo/Blew Disque.
George Music, see Very Important.
Gerid Music Publ'g (BMI), see Copyright Serv. Bureau.
Gerry Music Publ'g Co. (BMI), see Gwelf.
Gershwin Publ'g Corp. (ASCAP), see Chappell & Co.
Stan Getz Prod'ns (BMI), see Copyright Serv. Bureau.
Gigantic Publ'r (BMI), see Jonvas.
Gil Music Corp. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 245-0110. Cable: PINCUSGIL. Pres.: George Pincus.
Affiliates: George Pincus & Sons Music Corp. (ASCAP), Songfest Music Corp. (ASCAP), Tune Time Music Inc. (BMI), Unity Music Inc. (BMI).
Int'l firm represented: Ambassador (UK).
Int'l rep.: UK (Ambassador). (SEE ADVERTISEMENT)
- Girard (ASCAP), 4303 55 St., Woodside, N.Y. 11377. Tel: (212) 426-0090. Pres.: George G. Chandler III.
Giving Room Music Inc. (BMI), see Royalty Controls.
Glaco Publ'ns Inc. (SESAC), see Glaser Publ'ns.
Glad Music Co. (BMI), 316 E. 11 St., Houston, Tex. 77008. Tel: (713) 861-3630. Pres.: H. W. Daily.
Branch: Nashville, Tenn., 913 A 18 Ave. S. Zip: 37212. Tel: (615) 327-3603. Gen. Mgr.: Eddie Noack.
Affiliates: Bud-Don Music (ASCAP), Ray Dee Music Co. (SESAC), Starrite Publ'g Co. (BMI).
Int'l rep.: UK (Burlington for Glad & Starrite).
Gladys Music Inc. (ASCAP), see Hill & Range.
Glamorous Music Inc. (ASCAP), see Helios.
Glaser Bros. Music Inc. (BMI), see Glaser Publ'ns.
Glaser Publ'ns Inc. (BMI), 916 19 Ave. S., Nashville, Tenn. 37212. Tel: (615) 327-0005. Pres.: Thomas P. Glaser; VP: Charles V. Glaser; Sec'y-Treas.: James W. Glaser.
Affiliates: GB Music Inc. (ASCAP), Glaco Publ'ns Inc. (SESAC), Glaser Bros. Music Inc. (BMI).
Int'l rep.: Worldwide (Acuff-Rose).
Glass Slipper Music (ASCAP), see Wormwood.
Gleam Music Inc. (ASCAP), see BRS.
Glenbrook Music Corp. (ASCAP), see Copyright Serv. Bureau.
Glen-Glad Music (BMI), see Larille.
Glen Helen Music (ASCAP), see R. A. Hodge.
Glenn (BMI), see MacArthur Music.
Glenwood Music Corp. (ASCAP), see Beechwood.
Glori-B Music (ASCAP), see Target Music.
Glorious Music (BMI), see Chappell & Co.
Gold Beach Music Inc. (ASCAP), see Copyright Serv. Bureau.
Gold Book Music Inc. (ASCAP), see Blue Book.
Gold Bulb Music Co. (BMI), 2064 N. Illinois St., Indianapolis, Ind. 46202. Tel: (317) 925-5568/5494. Pres.: Herbert T. Miller.
Gold Clef Music Publ'g Co. (BMI), PO Box 43, Chester, Pa. 19016. Pres.: Alexander Czarenko.
Gold Dust Music (BMI), see Jack Music.
Golden Arrow Music (BMI), see Target.
Golden Bough Publ'g Co. Inc. (ASCAP), 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 765-2342. Pres.: Ben Rosner; Gen. Mgr.: Hilary Lipsitz.
Affiliates: Eagle Hill Music Inc. (ASCAP), Smeads Music Inc. (BMI).
Golden Chain Music (BMI), 6 Elm Ct., San Anselmo, Calif. 94960. Pres.: Steve Young.
Int'l rep.: Worldwide exclusive of USA & Canada (Rondor in USA).
Golden Guitar Music (BMI), PO Box 4364, Tucson, Ariz. 85717. Pres.: Jeff Johnson; Gen. Mgr.: Jerry Haymes.
Int'l rep.: Worldwide (Harry Fox in USA).
Golden Music Publ'g Cos., PO Box 2544, Baton Rouge, La. 70821. Pres.: Ebb K. Harrison Sr.
Golden State Songs (BMI), see Starday.
Golden Sun Publ'g Co. (BMI), 3759 Main St., Atlanta, Ga. 30337. Pres.: William O. Hudson; VPs: John Duncan Jr., Bill Golden Jr.
Golden Valley Music (SESAC), 6520 Selma Ave., Hollywood, Calif. 90028. Tel: (213) HD 9-1527. Pres.: Hal Southern; Gen. Mgr.: W.D. Fleener.
Goldilocks Music Co. (BMI), see DePatie-Freling.
Goldmine Music Inc. (ASCAP), see Bourne.
Goldmont Publ'g Co. (BMI), 726 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 254-3725. Contacts: J. William & Betty McInturf, Frank X. Finke.
Affiliate: Star City Music (SESAC).
Gold Rock Trail Music (ASCAP), c/o Dorothy Mann, Box 192, Rt. 3, Lebanon, Ore. 97355.
Affiliates: King of the West Music, Man-Dora Music.
Gold Rush Music Inc. (BMI), 315 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-1540. Pres.: Mark Alan.
Affiliate: Five Illusion Inc. (BMI).
Bobby Goldsboro Music Inc. (ASCAP), see House of Gold.
Michael H. Goldsen Inc. (ASCAP), see Criterion Music.
Gold Teak Music Co. (BMI), see Respect.
Golgotha Publ'g Co. (BMI), 519 W. Division, Arlington, Tex. 76012. Tel: (817) 265-0201. Pres. & Gen. Mgr.: Andrew Jackson; VP: Johnny Hailstones.
Golo Publ'g Co. (BMI), see Lois Music.
Goodie Two Shoes (BMI), see Uncle Doris.
Good Sam Music (BMI), see Rondor.
Goombay Music Inc. (ASCAP), see Copyright Serv. Bureau.
Gopam Ents. Inc., 119 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2488. Pres.: John Levy.
Branch: Los Angeles, Calif., 8467 Beverly Blvd. Zip: 90048.
Affiliates: Jodax Music Co. (BMI), Margenia Music (BMI), Newroads (BMI), John Oscar Music Corp. (ASCAP), Pril Music (BMI), Semena Music (BMI), Taggie Music Co. (BMI), Turbine Music (BMI), Upam Music Co. (BMI), Zawinul Music (BMI).
Int'l reps.: Australia (Jewel), Austria (Goodman in Switzerland, Melodie der Welt in Germany, Buschkotter in Germany), Benelux (Belmusic-World Music in Belgium, Goodman-Basart in Netherlands), Brazil (Irmaos Vitale), Czechoslovakia (Goodman in Switzerland), Finland (Scandia-Musiiki), Artemis in Netherlands), France (Tutti, Tropicales), Germany (Goodman in Switzerland, Melodie der Welt), Italy (Suvini Zerboni, Ivan Mogull in USA), Japan (Shinko, Toshiba), New Zealand (Jewel), Poland (Goodman in Switzerland), Portugal (Quiroga in Spain), Scandinavia (American Songs in Sweden, Artemis in Netherlands, Sweden Music in Sweden), South Africa (Laetrec), Spain (Quiroga), Switzerland (Goodman, Melodie der Welt in Germany), UK (Keith Prowse, Jewel).
- Gordon Music Co. (ASCAP), 9601 Wilshire Blvd., Suite 6, Beverly Hills, Calif. 90210. Tel: (213) 275-4670. Pres.: David M. Gordon; Gen. Mgr.: Mel Gordon.
Affiliates: Dave Bernie Music Co. (ASCAP), Fielding Music Co. (ASCAP), Jebsy Music Co. (ASCAP), Littlefield Music Inc. (ASCAP), Marlen Music Co. (ASCAP), Sunshine Music Co. (BMI), Tor Music Co. (ASCAP).
Int'l reps.: Italy (Curci), Japan (Mrs. G. T. Folster), UK (Campbell-Connelly, Peter Maurice).
Gorman Music (BMI), see N. A. Busillo Publ'g.
David Gornstorn (BMI), see Sam Fox Publ'g.
The Gospel Chord's Program Inc. (BMI), 1236 Bedford Ave., Brooklyn, N.Y. 11216. Tel: (212) MA 2-6997, 857-7459. Pres. & Gen. Prof. Mgr.: Rev. Robert L. Owens.
Gotown Publ'g Co. (BMI), PO Box 641, Leesville, La. 71446. Pres.: John Kilgore.
Gower Music Inc. (BMI), see Screen Gems-Columbia.
Goydish Music & Publ'g Co., PO Box 24, Belle Mead, N.J. 08502. Tel: (201) 359-5520. Pres.: Bernard L. Goydish.
Gramophone Music Co. (ASCAP), see Hall of Fame Music.
Grand National Songs Inc. (ASCAP), 1108 N. Sherbourne, Los Angeles, Calif. 90069. Tel: (213) 652-8234. Pres.: R.J. Cavallo; VP: J.F. Ruffalo.
Grand Teton Music (BMI), see Ivan Mogull.
Grandwealth Music Co. (BMI), 818 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 256-6351. Pres.: Bennie Hess; Gen. Mgr.: Wayne P. Falbe; Gen. Prof. Mgr.: D. L. Collins.
Affiliates: Caffa Music Co. (SESAC), Showay Publ'g Co. Inc. (ASCAP).
Granite Music Corp. (ASCAP), see Criterion Music.
Budd Granoff Prod'ns, 442 W. 57 St., Suite 1K, New York, N.Y. 10019. Tel: (212) CI 7-7230. Mgr.: Budd Granoff.
Affiliates: International Korwin Corp. (ASCAP), International Pauline Corp. (ASCAP), Jonathan Music Co. Inc. (ASCAP), Maltese Music Inc. (BMI).
Grass Roots Music (BMI), c/o Management Assocs. Inc., 6430 Sunset Blvd., Rm. 1502, Hollywood, Calif. 90028. Tel: (213) 469-2101. Cable: SKEGAL. Pres.: Arthur T. Lee; Gen. Prof. Mgr.: Joseph Segal.
Int'l branch: England.
Gravy Publ'g Co. (BMI), div. of Cookhouse Prod'ns, 2541 Nicollet Ave. S., Minneapolis, Minn. 55404. Tel: (612) 827-4173. Pres.: Dick Hedlund.
Grawick (BMI), see James Hendrix.
Great Honesty Music Inc. (BMI), 916 Kearny St., San Francisco, Calif. 94133. Tel: (415) 391-1582. Pres.: Erik Jacobsen.
Affiliate: Oh Boy Music Co. (ASCAP).
Great Montana Corp. (BMI), see A. Schroeder.
Great Stoned Hi-Way Music (ASCAP), PO Box 46397, Los Angeles, Calif. 90046. Tel: (213) 654-0444. Pres. & Prof. Mgr.: Bill Thompson; Gen. Mgr.: Steve Ozark.
Greaverow Music (BMI), Pres.: R.B. Greaves. See Cuddles.
Green Acres Music Publ'g Co. (BMI), PO Box 1524, Nashville, Tenn. 37202. Owner: Imogene Malone.
Green Apple Music Co. (BMI), 6430 Sunset Blvd., Suite 310, Hollywood, Calif. 90028. Tel: (213) 466-6296. Pres.: Jackie Mills; VP & Gen. Mgr.: Terri Fricon; Gen. Prof. Mgr.: Errol Sober.
Affiliates: Hookah Publ'g Co. (BMI), Jongent Music Co. (BMI), Language of Sound Inc. (ASCAP), Lucon Music Publ'g Co. (BMI), Melmar Music Co. (ASCAP), Mirabal Music Co. (BMI), Ohms Music (BMI), Spite-N-Dival Music Co. (BMI), Zoffic Music Ltd. (BMI).
Greenback Music Inc. (BMI), 1619 Otter Creek Rd., Nashville, Tenn. 37215. Tel: (615) 383-6999. Pres.: Casey Anderson.
Greenbar Music Corp. (ASCAP), 309 W. 57 St., New York, N.Y. 10019. Tel: (212) 265-7750. Pres.: Ben Barton.
Affiliate: Kenbar Music Corp. (BMI).
Green Door Music (BMI), PO Box 9035, Fort Worth, Tex. 76107. Tel: (817) 336-1212. Pres. & Gen. Mgr.: Marvin Moore.
Affiliates: Panther City Music (BMI), Toreador Music (BMI).
Lorne Greene Music Co. Inc. (BMI), see Al Gallico.
Greene Music Inc. (ASCAP), see Copyright Serv. Bureau.
Green Grass Music (BMI), 905 16 Ave. S., Nashville, Tenn. 37202. Tel: (615) 242-0513. Mng. Partner: Curly Putman; Prof. Mgr.: Jim Bowen.
Affiliated Company: Tree Publ'g Co. Inc. (BMI).
Green Isle Music Inc. (BMI), see Shelby Singleton.
Greenleaf (ASCAP), see Budd Music.
Greenlight Music Inc. (BMI), see Greyhound.
Green Owl Music (ASCAP), see Shelby Singleton.
Greenwich Music Co. Inc. (ASCAP), 8300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7711. Prof. Mgr.: Dorothy D. Rupe.
Greenwood Music Co. (BMI), see World Library.
Gretbert Music Corp. (BMI), see Hill & Range.
Grever Music Co. (BMI), 18 Storms Ave., Park Ridge, N.J. 07656. Pres.: Charles E. Grever; Gen. Mgr.: Robert E. Grever.
Int'l branch: Mexico.
Affiliate: Portilla Music Corp. (ASCAP).
Greyhound Music Inc. (BMI), 92 Waters Edge, Congers, N.Y. 10920. (914) 268-3428. Pres.: Bob Feldman.

continued on page 100

RCA

**RECORDS
RECORDED TAPES
PUBLISHING
SOUNDTRACKS**

**RCA Spa
00135 ROME
VIA TIBURTINA Km.12
TEL.416041
TELEX: RCA RM 61428**



Music Forever and Foreverywhere from Irving Mills Music

**Sole Agents for:
HI-CUE PRODUCTIONS (ASCAP)
JATAP PUBLISHING CO. (BMI)
LYNNSTORM PUBLISHING CO. (ASCAP)**

**Rights to this Music Treasury
Catalog are available for the first time
to music publishers
throughout the world.**

**A monumental, diversified collection,
numbering more than 600 timeless selections,
by some of the greatest artists
and composers of all time.**

Steve ALLEN	Jay McSHANN
"Cat" ANDERSON	Irving MILLS
Fred ASTAIRE	Oscar MOORE
Count BASIE	Gerry MULLIGAN
Louis BELLSON	Jimmy MUNDY
Art BLAKEY	Teddy NAPOLEON
Ralph BURNS	Anita O'DAY
Bob BROOKMEYER	Chico O'FARRILL
Ray BROWN	Marty PAICH
Lawrence BROWN	Oscar PETERSON
Benny CARTER	Flip PHILLIPS
Buddy DE FRANCO	Bud POWELL
Keith DUNHAM	Buddy RICH
Harry EDISON	Howard ROBERTS
Roy ELDRIDGE	Charlie SHAVERS
Herb ELLIS	Stuff SMITH
Tal FARLOW	Willie SMITH
Ella FITSGERALD	Paul T. SMITH
Frank FOSTER	Sonny STITT
Stan GETZ	Billy STRAYHORN
Jimmy GIUFFRE	Joe SULLIVAN
Jimmy HAMILTON	Art TATUM
Lionel HAMPTON	Clark TERRY
Bill HARRIS	Charlie VENTURA
Coleman HAWKINS	George WALLINGTON
Earl "Fatha" HINES	Ben WEBSTER
Johnny HODGES	Dicky WELLS
Bill HOLMAN	Frank WESS
Claude HOPKINS	Thomas L. WHALEY
Illinois JACQUET	Sonny WHITE
Barney KESSEL	Gerald WIGGINS
Gene KRUPA	Ernie WILKINS
Yusef LATEEF	Joe WILLIAMS
John LEWIS	Teddy WILSON
Meade Lux LEWIS	Lester YOUNG
Jack MARSHALL	

All Catalog Selections Previously Recorded.



IRVING MILLS MUSIC / Publishers
2373 Westwood Boulevard / Los Angeles, California 90064
Telephone: (213) 474-4744/474-7708

THE INDISPENSABLE DESK COMPANION

**YOUR VERY OWN DELUXE HARD-BOUND COPY OF
THE 1971-72 INTERNATIONAL BUYER'S GUIDE**

**ORDER NOW:
(and don't forget a business friend)**

Billboard Circulation Dept.
165 West 46 Street, New York, N.Y. 10036

Name _____

Address _____

_____ Zip Code

Please send _____ copies of the hardbound

Billboard Buyer's Guide @ \$10 each.

Check should accompany order.

MUSIC FROM BROADWAY HITS THAT COVER THE WORLD

Giorgio!

ZORBA' Rothschilds

Fiddler on the Roof

FENDERLOIN
A NEW MUSICAL COMEDY

FOLLIES

Little Mary Sunshine

COMPANY

CABARET

**THE ME
NOBODY
KNOWS**

GODSPELL

SHE LOVES ME

**THE
APPLE
TREE**

70 GIRLS, 70

"MR. WONDERFUL"

**MINNIE'S
BOYS**

**"A
FAMILY
AFFAIR"**

**HOT
SEPTEMBER**

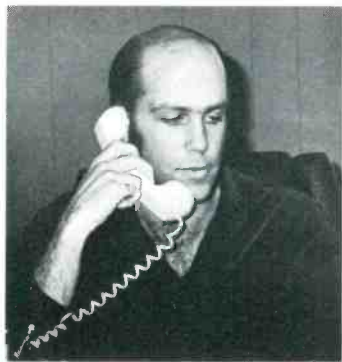
**MAGGIE
FLYNN**

HAPPY TIME

PRETTYBELLE

**FLORA
THE RED
MENAGE**

VALANDO MUSIC INC (ASCAP)—SUNBEAM MUSIC INC (BMI) 1700 BROADWAY, NEW YORK, N.Y., 10019
World Wide Affiliate: VALANDO MUSIC CO, LTD—50 NEW BOND STREET. LONDON W.1., ENGLAND



Roger Gordon
Professional Manager
West Coast



Jack Leonard
Professional Manager
West Coast



Jerry Brown
Vice President, Finances



Lester Sill
President



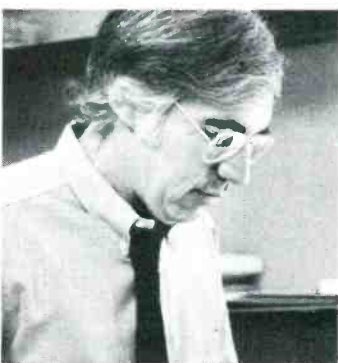
Marvin Mattis
General Professional Manager
West Coast



Danny Davis
Vice President, Director
of National Exploitation



Ira Jaffe
Professional Manager
East Coast



Irwin Schuster
Vice President
Director of Professional Activities



Irwin Z. Robinson
Vice President
and General Manager

The fancy titles don't mean a thing

Behind each title is a man who
hustles 52 weeks a year, 24 hours a day.
That—and great songs—is why we've made the Cashbox
"Top 100" charts 151 times this past year.*
Fancy that.

 **Screen Gems-Columbia Music, Inc.**

The Music Publishing Subsidiary of Columbia Pictures Industries, Inc. Offices Throughout the World.

*May 23, 1970—May 29, 1971

continued

Holmes House (BMI). Pres.: Nick Holmes. See Serendipity.

Holyoke Music (BMI), 377 Walnut St. Ext., Agawam, Mass 01001. Tel: (413) 736-0693. Gen. Mgr.: Walter J. Gonet Jr.
Branch: Holyoke, Mass., PO Box 732. Zip: 01040.
Affiliate: Walnut (BMI).

Hombre Music Co. (BMI), see Viva.

Home-Made Music Co. (BMI), 3104 W. 25 St., Cleveland, Ohio 44109. Tel: (216) 696-1066.
Pres.: Mike Belkin; Gen. Mgr.: Jules Belkin.
Charles W. Homeyer & Co. (ASCAP), see Carl Fischer.

Honeycomb Music Inc. (ASCAP), 9220 Sunset Blvd., Suite 224, Los Angeles, Calif. 90069. Tel: (213) 273-3060. Mgrs.: Ray Harris, Seymour Heller.

Hookah Publ'g Co. (BMI), see Green Apple.

Hope Publ'g Co. (ASCAP), 5707 W. Lake, Chicago, Ill. 60644. Tel: (312) CO 1-3021. Pres.: G. H. Shorney.

Horizon Music Co. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) CI 7-2904. Pres.: R. Fisher.
Affiliate: The Songsellers (ASCAP).

Hornbrook Music (BMI), see Equinox.

Horn Publ'ns (BMI), see Diogenes.

Hornsby Music Co. (BMI), PO Box 7532, Houston, Tex. 77007. A&R Rep.: Ezzard Topps; Promo.: J. D. Horn.

Horttor Music Co. (BMI), 313 El Tejon Ave., Oildale, Bakersfield, Calif. 93308. Tel: (805) 399-9028. Owner: Robert L. Horttor.

Hot Chocolate Music Co. Ltd. (BMI), see JPB.

Hotis Music (BMI), c/o Irving Music Inc., 1416 N. LaBrea, Hollywood, Calif. 90028.
Int'l rep.: Worldwide exclusive of USA & Canada (Rondor Music Inc. in USA).

Hot Shot (BMI), see Big Shot.

Houndog Music (ASCAP), Box 130, Point Reyes Station, Calif. 94956. Tel: (415) 663-1096. Gen. Mgr.: Stuart Kutchins.

Hourglass Music (ASCAP), see Publishers' Licensing Corp.

House of Bryant Publ'ns (BMI), PO Box 36, 530 West Main, Hendersonville, Tenn. 37075. Tel: (615) 824-6584. Owners: Boudleaux & Felice Bryant.
Affiliate: Claremont House Publ'ns (BMI).

House of Cash Inc. (BMI), PO Box 508, Hendersonville, Tenn. 37075. Tel: (615) 824-5110. Co-Pres.: John R. & June Carter Cash; Gen. Mgr.: Reba Hancock; Gen. Prof. Mgr.: Larry Lee.
Affiliate: Song of Cash Inc. (ASCAP).

House of Fox Music (BMI), see Chappell & Co.

House of Gold Music Inc. (BMI), 813 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-6017. Pres.: Bobby Goldsboro; Gen. Mgr.: Bob Montgomery; Gen. Prof. Mgr.: Kenny O'Dell.
Affiliate: Bobby Goldsboro Music Inc. (ASCAP).

House of Hits (ASCAP), see Spiral.

House of Miracles (ASCAP), see Miracles Recs. Publ'g.

House of Rock Music (BMI), 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796. Owners: Bill & Myral Bellman; Gen. Mgr.: Bill Bellman.

House of Sham Music (BMI), see Fat Zach.

House of Soul Music Co. (BMI), c/o Metro Rec. Co., 1927 W. Grand Ave., Dayton, Ohio 45407. Tel: (513) 267-3022. Pres.: Charles E. Flax; VP: William Springer.
Affiliate: Excellence Music Co. Inc. (BMI).

Howard Beach Music Inc. (ASCAP), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 6-6553. Cable: LEMANAG. Pres.: Arlo Guthrie; Publ'g Dir.: Joy Graeme.

Jack Howard Publ'g Inc. (BMI), see Arcade.

Howitzer Music (BMI), see CG Music.

Huffman Publ'g Co. (BMI), see Pleasant Ridge.

Humble Wolf Music Co. (ASCAP), Pres.: J.R. Dib. See Behanney.

Humphries & Son Music (BMI), 3116 Drexel St., Shreveport, La. 71108. Tel: (318) 635-6905. Pres. & Gen. Mgr.: Dewitt C. Humphries.

Hunt Music Co. (BMI), 104-15 217 St., Queens Village, N.Y. 11429. Tel: (212) 740-2173. Pres.: Ted Hunt; Gen. Mgr.: Rita Hunter.

R. L. Huntzinger Inc. (SESAC), see Willis.

Husky Music Inc. (BMI), see Moss-Rose.

I

I M C Publ'g Co. (ASCAP), 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-2855. Pres.: Leonard S. Poucher; Gen. Prof. Mgr.: Patricia Sheeran.
Affiliates: J. J. Bolen (BMI), Creative Music (ASCAP), Diane-Lisa Music (ASCAP), JVP Music (ASCAP), Silver Shoe Music (ASCAP).

Iberia Music Corp. (BMI), see United Artists Music Group.

Icebag Corp. (BMI), 117 Library Ln., Mamaroneck, N.Y. 10543. Tel: (914) 834-0598. Cable: ESSLEGIS.

Ice Man Music Corp. (BMI), see Chappell & Co.

Ice Nine Publ'g Co. Inc. (ASCAP), PO Box 1073, San Rafael, Calif. 94901. Tel: (415) 457-1830. Pres.: Robert Hunter; Gen. Mgr.: David Parker.

Ichabod Music Co. (BMI), see Worthy.

Ides Music (BMI), see Bob-Cor.

Iffin Music Publ'g Co. (BMI), 216 Applewood Ln., Virginia Beach, Va. 23452. Tel: (703) 340-4582. Pres.: Heath Webb.

Igneous Music Inc. (BMI), see Alouette Prod'ns.

Important Publ'ns (ASCAP), see Very Important.

Impresario Music Publ'rs (BMI), see Fortune.

Incredible End Music (BMI), see Big Seven.

Indiana Music Co. (ASCAP), see Ivan Mogull.

Inner-Glo Music Co. (BMI), 15 S. Washington St., Emporia, Kan. 66801. Tel: (316) DI 2-7769. Owner: Mrs. Nettie M. Dawson.
In Sight Music Co. (BMI), see BC Ent's Ltd.

Insurance Music (BMI), 2630 E. 75 St., Chicago, Ill. 60649. Tel: (312) 978-1990. Pres.: William C. Tyson.

Integrity Music Corp. (ASCAP), 400 Madison Ave., New York, N.Y. 10017. Tel: (212) 688-9250. Pres.: Jack Wolf.

Interior Music (BMI), see Avant Garde Ent's.

Interlochen Series (ASCAP), see Crescendo Music.

Intermountain Music (BMI), Box 1067, Hollywood, Calif. 90028.
Affiliate: Sesame Music (BMI).

International Korwin Corp. (ASCAP), see Budd Granoff.

International Music Combine (BMI), c/o Ed Sherman, 16000 Ventura Blvd., Suite 203, Encino, Calif. 91316. Tel: (213) 981-4545.
Affiliate: Alouette Music Publ'g Co. (BMI).

International Pacific Music Publ'g Co. (ASCAP), 449 S. Cloverdale, No. 101, Los Angeles, Calif. 90036. Tel: (203) 276-9B18. Pres.: Frederick S. Vail.
Affiliate: Marin Music Publ'g Co. (BMI).

International Pauline Corp. (ASCAP), see Budd Granoff.

International Ringer Music Corp. (BMI), PO Box 3127, Hollywood, Calif. 90028. Tel: (213) 464-5161. Pres.: Bill Calderon.
Affiliate: Undo Music (BMI).

Interpublications Inc. (BMI), 894 Fuller NE, Grand Rapids, Mich. 49505. Tel: (616) 454-0228. Pres.: Bob Miller; Gen. Mgr.: Jim King.

Intersong-USA Inc. (ASCAP), see Chappell & Co.

Interval Music (BMI), div. of Alan Lorber Prod'ns Inc., 15 W. 72 St., New York, N.Y. 10023. Tel: (212) 799-1005. Pres.: Alan Lorber; Gen. Prof. Mgr.: Bernard Miller.

Inth Degree Publ'rs (ASCAP), see Fortune.

Intimate Music Corp. (ASCAP), see Big Seven-Planetary.

Inrador Music (BMI), 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-4664. Pres.: Don Perry; Gen. Mgr.: Phil DiGioia.
Affiliate: Susaper Music (ASCAP).

Int'l rep.: Worldwide (Edwin H. Morris in USA).

Ione Press Inc. (BMI), see E. C. Schirmer.

Ionian Music (BMI), 319 N. 85, Seattle, Wash. 98103. Tel: (206) 784-4200. Pres. & Gen. Mgr.: Roger Hyke.

Iramac Music (ASCAP), see Mietus.

Irene Music Co. (BMI), see Elvitrué.

Irman Music (BMI), 80 Elmhurst Blvd. & Watres Dr., Scranton, Pa. 18510. Tel: (717) 342-1021. Pres. & Gen. Mgr.: Richard A. Plotkin.

Irving Music Inc. (BMI), see Rondor.

Irving Street Music (ASCAP), see R.A. Hodge.

Isalee Music Co. (BMI), see Mietus.

Ishmael Music Inc. (BMI), 8961 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-2266. Pres.: Ted Feigin; Gen. Mgr.: Lee Lasseff.
Affiliate: Pequod Music Inc. (ASCAP).

Islip Music Publ'g Co. (BMI), 120 W. Bayberry Rd., Islip, N.Y. 11751. Tel: (516) 581-7861. Pres.: Bill Doggett; Gen. Mgr.: Angelyn E. Doggett.

Isonode Publ'g Co. (BMI), PO Box 6222, Elmwood Park Sta., Omaha, Neb. 68106. Tel: (402) 397-1988. Pres.: Jim Isaacson.

Italian Book Corp., 147 Mulberry St., New York, N.Y. 10013. Tel: (212) CA 6-8106. Pres.: Frank Tudisco; Gen. Prof. Mgr.: Lyvia De-Martino.

Int'l firms represented: Acampora, Albano, Aldebaran, Allione, Amalfi, Amena (Galdieri), Ametiste, Aprilia, Argo, Argoss, Armonia, Aurora, Autori Associati, Amici della Canzone, Balalaika, Barile Franco, Bixio CLET, Bottega Ritmi e Melodie, Bideri, CLEB, Campese, Canaria, Canta Pterrot, Cantanapoli (Leonardi), Capodanno, Capolongo, Cappellico, Casa Musicale Napoletana, Casiroli, Ceccoli (Vedova), Cembali, Cenacolo, Cioffi (Leonardi), Colomba, Colonnese, Conchiglia, Corsini, D'Angelo, D'Annibaldi, Dea, De Charny, Deva, Di Gianni, Dino, EMCD, EMI, Editrice Soc. Esat. Nap. Eguskiya, Epifani, Eruzione, Esposito A., Falcochchio A., Falcochchio E., Festa, Forlivesi, Fraggasi & Figli, Franchi (Casa della Canzone), Gennarelli, Gesa, Giba, Gil, A. (M. Testa), Glavinizza, Globo, Izzo R., Joli, La Canzone, La Canzone Partenopea, La Canzonetta La Sirena, La Sorgente, La Canzone Napoletana (Anazzo), Marechiaro, Marcora, Mario E. A., Mattiello, Nabeda-Albora, Napoli, Napolitano, Nazionalmusic (E. A. Mario), Nobile, Novento (900), Nufa, Nuova Italia, Nuova Italia Musicale, Odes, Palmieri, Panzetta, Pazzali, Peri-Aida-Dionisio, Piccola Vela, Pierrot, Posilippo, Radiovox, Ragno, Rampoldi, Rendine, Rimi, Roma, Rosa, Ruggiero, Russo F. M., Russo/Barile, SIME, Santa Lucia, Santillo, Santojanni, Saphox, Scapigliata, Silvestri, Sirio, Sorrento, Stocchetti/Berfani, Stop, Tempo, Varieta' Salotto, Vesuvio, Vittoria d'Italia (all Italy).

Itasca Music (BMI), see ATM.

Iwo Music Publ'g Co. (ASCAP), see United Int'l Copyright Reps.

Iza Music Corp. (BMI), see Eden.

J

J A Music Ent's. (BMI), PO Box 202, Ludlow, Ky. 41016. Mng. Dir.: Col. Jerry Duane Allan.
Branch: Indianapolis, Ind., PO Box 940. Zip: 46206.

J B P Music Corp., 1841 Broadway, New York, N.Y. 10023. Tel: (212) 489-9191. VP: Robert Thiele.
Affiliates: Hot Chocolate Music Co. Ltd. (BMI), Nessie Music Corp. (ASCAP), PAB Music Corp. (BMI).

J & C Music Corp. (BMI), see Lois Music.

J & E Music Co. Inc. (ASCAP), see Copyright Serv. Bureau.

J L S Music (ASCAP), see Robert Mersey.

J P L Rec. Co. (BMI), 110 S. River Rd., Des Plaines, Ill. 60016. Tel: (312) 299-0220. Pres.: Paul H. Lutgens.

J V P Music (ASCAP), see IMC.

Jabeck Music Co. (BMI), see Carl Becker.

Jabee Music Publ'g Co. (BMI), PO Box 1107, Battle Creek, Mich. 49017. Tel: (616) 964-8066, 963-0896. Pres. & Gen. Prof. Mgr.: Robert L. Beavers; Gen. Mgr.: Charlie Beavers.
Jac (ASCAP), see Fred Ahlert.

Jack & Bill Music Co. (ASCAP), see Hall-Clement.

Jack Music Inc. (BMI), PO Box 1333, Nashville, Tenn. 37202. Tel: (615) 269-3491. Pres.: Jack Clement; Gen. Prof. Mgr.: Bob Webster.
Affiliates: Gold Dust Music (BMI), Jando Music (ASCAP), Silver Dollar (ASCAP).

Int'l rep.: Worldwide excluding Canada & USA (Ivan Mogull).

Jack O'Diamonds Inc. (BMI), 95 White Bridge Rd., Nashville, Tenn. 37205. Tel: (615) 352-8313. Pres.: Alex Zanetis.
Affiliate: Space Age Music (ASCAP).

Jadan Music Co. (BMI), 3234 W. Roosevelt Rd., Chicago, Ill. 60619. Tel: (312) 488-0992. Pres. & Gen. Mgr.: Jack Daniels; Gen. Prof. Mgr.: John E. Moore.

Jaep Music Inc. (BMI), see Dick James.

Jake-Carl Publ'ns (BMI), 744 N. Main St., Opelousas, La. 70570. Tel: (318) 942-7092. Owner: Jake Graffagnino.

Jalyne Corp. (BMI), 2203 Spruce St., Philadelphia, Pa. 19103. Tel: (215) 732-6484. Pres.: Irv Nahan; Gen. Mgr.: L. Gardner.
Affiliate: Jot Music Co. (BMI).

Ja-Ma Music (ASCAP), 5616 Melrose Ave., Hollywood, Calif. 90038. Tel: (213) 469-5103. Pres.: Madelon Baker; Gen. Prof. Mgr.: Manny Shribman.
Affiliates: Audio Arts Music Publ'g (ASCAP), Madelon Music (BMI).

Int'l reps: Argentina (Odeon) Australia (Cromwell), France (Ardmore & Beechwood in England), Germany (Altus), Italy (La Voce del Padrone), Japan (Toshiba) Scandinavia (Odeon in Sweden), South Africa (Laetrec), South America (Odeon in Argentina), Sweden (Odeon), UK (Ardmore & Beechwood). (SEE ADVERTISEMENT)

Jamerico Publ'g Inc. (BMI), see Artref.

James Boy Publ'g Co. (BMI), PO Box 128, Worcester, Pa. 19490. Tel: (215) 272-1703. Pres.: Jesse James.

Dick James Music Inc. (BMI), 1780 Broadway, Suite 1201, New York, N.Y. 10019. Tel: (212) 581-3420. Telex 42 0830. Gen. Mgr.: David Rosner.
Home office: England.
Affiliates: Daramus Music (BMI), Jaep Music Inc. (BMI), Maribus Music Inc. (BMI), Pacemaker Music Co. Inc. (BMI), Red Day Music (ASCAP).

Janf (BMI), see Big Seven.

Jamie Music Publ'g Co. (BMI), 919 N. Broad St., Philadelphia, Pa. 19123. Tel: (215) CE 2-8383. Pres.: Harold B. Lipsius.
Affiliates: Bee Cool Publ'g Co. (BMI), Blockbuster Music Inc. (BMI), Dandelion Music Co. (BMI), Ellipsis Music Corp. (ASCAP), Note-Filler Music Publ'ns Inc. (BMI), Nujac Publ'g Co. Inc. (BMI).

Jamilin Music (ASCAP), see Copyright Serv. Bureau.

Jando Music Co. (ASCAP), see Jack Music & Ivan Mogull.

Jandon Music (ASCAP), see Trianon.

Jangar Music Publ'rs (BMI), 7025 Claire Ave., Redwood, Calif. 91335. Tel: (213) 343-5764. Pres.: Jay Bonner.

Janon Music (ASCAP), see Copyright Serv. Bureau.

January Music Corp. (BMI), see A. Schroeder.

Jarb Publ'g Co. (BMI), see Tune-Kel.

Jaspar Music Publ'g Co. Ltd. (BMI), 852 Elm St., Manchester, N.H. 03101. Tel: (603) 623-9749, 624-1990. Cable: W&G. Mng. Dir.: James N. Parks.
Home office: Australia (Woomera).
Affiliates: Alfrec, Angelica (GEMA), Banff (BMI), Caprice (BMI), Cecilian Music Publ'g (BMI), Fontain (BMI), Melbourne Music Publ'g Co. (ASCAP), Rodeo (BMI), Whitecap (BMI), Woomera (APRA).

Int'l firms represented: Banff (Canada), Meisel (Germany), Jaspar (UK), Melbourne (Canada), Woomera (Australia).

Int'l reps.: UK (Chappell, Leeds), Western Hemisphere (Chappell).

Jasse Music Inc. (ASCAP), see Publishers' Licensing Corp.

Jatab Publ'g Co. (BMI), see Irving Mills.

Jat Music Inc. (BMI), see 4-Star.

Javel's Music (ASCAP), PO Box 3932, 610 S. Verdugo Rd., Glendale, Calif. 91205. Tel: (213) 246-9445.

continued on page 104

The Robert Stigwood Organization



Representing

GINGER BAKER
BEE GEES
BOBBY BLOOM
JACK BRUCE
ERIC CLAPTON
DEREK & DOMINOS

STEVE ELLIS
GEORGIE FAME
&
ALAN PRICE
JEFF FENHOLT
JOHN MAYALL

ERIC MERCURY
ZOOT MONEY
RANDALL'S ISLAND
SLADE
STAPLE SINGERS
TIN TIN

SUPERSTAR VENTURES, LTD. (DAVID LAND)
ANDREW LLOYD WEBBER TIM RICE
RIK GUNNELL MANAGERMENTS INC.

620 COLE PLACE/BEVERLY HILLS, CALIF. 90210/(213) 273-3206

R.S.O. PUBLISHING, INC.
(ASCAP)

CASSEROLE MUSIC CORP.
(BMI)

MONTGROVE PRODUCTIONS
(ASCAP)

SUPERSTAR MUSIC, LTD.
(ASCAP)

The Robert Stigwood Organization

135 CENTRAL PARK WEST, SUITE 2N, NEW YORK, N.Y. 10023
TEL: (212) 595-6655 TELEX: NO: 421534

Peter Brown, President

continued

Cable: JAIRO. Pres. & Gen. Prof. Mgr.: Jairo Valasquez.
 Jay Boy Music Corp. (BMI), see Copyright Serv. Bureau.
 Jay Publ'g Co. (BMI), see Richard M. Shelton.
 Jay Music (ASCAP), 6654 Allott Ave., Van Nuys, Calif. 91401. Tel: (213) 873-2699. Pres.: Johnny Rotella.
 Int'l rep.: France (Francis-Day).
 Jay Six Publ'g Co. (BMI), 19 Walnut St., West Roxbury, Mass. 02132. Tel: (617) 327-1234. Pres.: Jack Sager.
 Jebsty Music Co. (ASCAP), see Gordon.
 Jec Publ'g Corp. (BMI), 308 Poplar Ave., Memphis, Tenn. 38103. Tel: (901) 525-6348. Pres.: Angelo J. Novarese; Gen. Mgr.: Willie Mitchell.
 Jema Music Co. (BMI), 37 Grand Ave., Oakland, Calif. 94612. Tel: (415) 451-5331. Pres.: Jesse Mason Jr.; Gen. Prof. Mgr.: Alma L. Mason.
 Jeneret Music (BMI), 4706 Walden Ct., Charlotte, N.C. 28210. Tel: (704) 366-8577. Pres.: Bob Meyer.
 Jenks Int'l Music Co. (BMI), see The Jenks Publ'g Co.
 The Jenks Publ'g Co. (BMI), PO Box 5079, Wilkes Barre, Pa. 18710. Tel: (717) 287-3255. Pres. & Gen. Mgr.: William J. Jenks; Gen. Prof. Mgr.: Saul Goldberg.
 Affiliates: Electric Night Music Co. (BMI), Fat Cat Music Co. (BMI), Jenks Int'l Music Co. (BMI), Donn Jones Music Publ'g Co. (BMI), Joyful Happiness Music Co. (BMI).
 Int'l reps.: Belgium (Passe-Partout), Norway (Manu), UK (Apex).
 Jennifer (ASCAP), see Cromia Music.
 Jennings-Ross Music (BMI), 916 N. Third St., Emmaus, Pa. 18049. Tel: (215) 965-9340. Gen. Prof. Mgr.: Dale Schneck.
 Jen-Shem Music Publ'rs (BMI), 2640 S. Kildare Ave., Chicago, Ill. 60623. Tel: (312) 521-9631. Gen. Mgr.: Mrs. Jean Shemberger.
 Jepalana Music (BMI), 723 Seventh Ave., New York, N.Y. 10019. Tel: (212) CI 5-7640. Pres.: Nathan Schnapp; VP: Jerry Samuels; Gen. Prof. Mgr.: Paul Friedberger.
 Affiliates: XIV Music Co. Inc. (SESAC), Print Music Co. Inc. (ASCAP).
 Jerden, 1810 Seventh Ave., Seattle, Wash. 98101. Tel: (206) MA 2-0470. Pres.: Jerry B. Dennon.
 Affiliates: Bainbridge Music (BMI), Burdette Music Co. (BMI), Marinwood Music Publ'g (ASCAP).
 Jerhart Music Publ'rs (BMI), PO Box 146, 16428 S. California, Markham, Ill. 60426. Tel: (312) 331-7700. Pres. & Gen. Mgr.: Bob Lee.
 Jerryco Music Co. (ASCAP), see Edwin H. Morris.
 Jetstar Publ'rs Inc. (BMI), see Abnak & Publishers' Licensing Corp.
 Jewel Music Publ'g Co. Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) CI 6-1990. Cable: REGENTMUS. Pres.: Gene Goodman.
 Jewish Society (ASCAP), see Ashley.
 Jillbern Music Inc. (BMI), see Chappell & Co.
 Jimpire Music (BMI), 1 W. 125 St., New York, N.Y. 10027. Tel: (212) EN 9-6066. Pres.: Jimmy Castor; VP & Gen. Mgr.: John Pruitt.
 Jingle House Music (BMI), see Bright Tunes Music.
 Jitney Jane Songs (BMI), 8 Whittier Pl., Charles River Park, Boston, Mass. 02114. Tel: (617) 523-7323. Pres.: Jane Jarrest; VP & Gen. Prof. Mgr.: Robin Hemingway; Mgr.: Billy Hill.
 Int'l branch: France.
 Jo-Al Music Co. (ASCAP), see Shoestring.
 Joans Bones Publ'g Ltd. (BMI), see A. Schroeder.
 Jobete Music Co. Inc. (BMI), Motown Ctr., 2457 Woodward Ave., Detroit, Mich. 48201. Tel: (313) 965-9250. VP & Gen. Mgr.: Robert Gordy.
 Branches: **Hollywood, Calif.**, 6464 Sunset Blvd. Zip: 90028. Tel: (213) 461-4121. Gen. Prof. Mgr.: Herb Eisman—New York, N.Y., 157 W. 57 St., Suite 402. Zip: 10019. Tel: (212) 581-7420. Mgr.: Martin Wekser.
 Affiliate: Stein & Van Stock Inc. (ASCAP).
 Int'l reps.: Argentina (Odeon), Australia (Castle), France (Pathe-Marconi), Germany (Aberbach), Italy (Ri-Fi), Japan (Taiyou), Mexico (Beechwood), Netherlands (Impala Basart), Scandinavia (Reuter & Reuter), South Africa (Laetrec), Spain (RCA Espanola), UK (Carlin). (SEE ADVERTISEMENT)
 Jockey (ASCAP), see Cromia Music.
 Jodax Music Co. (BMI), see Gopam.
 Joeneil (ASCAP), see Ashley.
 William Sandy Johnson Music Co. (BMI), 8140 S. Morgan, Chicago, Ill. 60620. Tel: (312) 846-0276/7917. Pres.: William Sandy Johnson; Exec. VP: Dennis Johnson; VP: Ridgley H. Johnson.
 Affiliate: Sandy's Songs (BMI).
 Johnstone-Monteil Inc. (BMI), see Beechwood.
 Joint Music Inc. (BMI), see A. Schroeder.
 Joli Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2695. Pres.: Jim McCarthy.
 Int'l rep.: UK (Campbell-Connelly).
 Jon Publ'g Co. (ASCAP), see Double Jon.
 Jonali Music Corp. (BMI), see Copyright Serv. Bureau.
 Jonapoth Music Inc. (BMI), 9460 Wilshire Blvd. Suite 624, Beverly Hills, Calif. 90212. Tel:

(213) 275-6000. Pres.: Jess Rand; Gen. Mgr. & Gen. Prof. Mgr.: Alison Grano.
 Jonathan Music Co. Inc. (ASCAP), see Budd Granoff.
 Jondora Music (BMI), 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2642.
 Donn Jones Music Publ'g Co. (BMI), see The Jenks Publ'g Co.
 Jontent Music Co. (BMI), see Green Apple.
 Jonico Music Inc. (ASCAP), see Fred Ahlert.
 Jonmar Music Publ'g Co. (BMI), see Heads Up.
 Jonvis Music Co. (BMI), 2000 1/2 Harcourt Ave., Los Angeles, Calif. 90019. Tel: (213) 935-9667. Pres.: J. W. Spriggs; Gen. Mgr.: Art Reynolds.
 Affiliates: Blue Port (BMI), Gigantic Publ'g (BMI).
 Int'l rep.: France (Tremplin).
 Jon Ware Music (BMI), see Big Seven—Frost.
 Jordan-Herman-Holmes Publ'g Co. (ASCAP), 353 Fifth Ave., New York, N.Y. 10017. Tel: (212) 682-5688. Pres.: Stan Herman; Gen. Mgr.: Danny Jordan; Gen. Prof. Mgr.: Rupert Holmes.
 Int'l rep.: Worldwide (Leeds in USA).
 JoRob Music Inc. (ASCAP), see Northchester.
 Joso Music Co. Inc. (BMI), see Alouette Prod'ns.
 Jot Music Co. (BMI), see Jalyrnc.
 Jowil Music (BMI), see Amestoy.
 Joyful Happiness Music Co. (BMI), see The Jenks Publ'g Co.
 Jubilee Music Inc. (ASCAP), see Chappell & Co.
 Judith (ASCAP), see N. A. Busillo Publ'g.
 Julesco Music (ASCAP), see J. J. Jules.
 J. J. Jules Entns., 485 Fort Couch Rd., Pittsburgh, Pa. 15241. Tel: (412) 835-4411. Owner: Julius Jules Kruspir.
 Affiliates: Julesco Music (ASCAP), Jules-Tone Music (BMI).
 Jules-Tone Music (BMI), see J. J. Jules
 Julio-Brian Music Inc. (BMI), 888 Seventh Ave., New York, N.Y. 10019. Tel: (212) 541-9860. Pres.: Nat Tarnopol; Gen. Mgr.: Irving Wiegand.
 Branch: **Chicago, Ill.**, 1449 S. Michigan Ave. Zip: 60605. Tel: (312) 427-0828. Gen. Mgr.: Raymond Haley.
 Affiliate: Hog Music Inc. (ASCAP).
 June Bug Music Publ'g div. of Trans. World Sound Assn., 4104 S. Eberhart, Chicago, Ill. 60624. Tel: (312) 722-7956. Pres.: Sylvester J. Richardson.
 Junellin Music Co. (BMI), PO Box 35, Nashville, Tenn. 37203. Tel: (615) 244-6679. Pres. & Gen. Mgr.: Helen Clements.
 June 16 Music Co. (BMI), see Mietus.
 Ralph Jusko Publ'ns Inc. (SESAC), see Willis.
 N. S. Justinian Music Inc. (BMI), see United Artists Music Group.
 Just Music Inc. (BMI), see Schwartz.

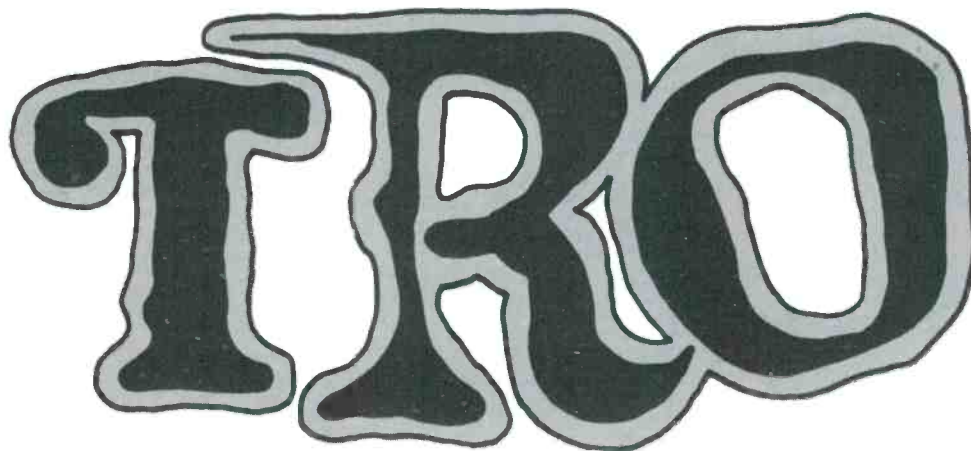
K

K-D (BMI), 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy.
 K E C Music Inc. (ASCAP), see ATV-Kirshner.
 K R C Music (BMI), div. of Kiderian Recs. Corp., 4926 W. Gunnison, Chicago, Ill. 60630. Tel: (312) 545-0861. Pres.: Ray Peck; VP: Ginger Wadipian; Promo. & Pub.: Gail Peck.
 Affiliates: Dick/Hike Music (ASCAP), Shish-Kebab (ASCAP), Victory Garden Music (BMI).
 K S F Music (ASCAP), see T&D.
 Kady Music Publ'g Co. (ASCAP), PO Box 22365, Van Nuys, Calif. 91404. Tel: (213) 784-9550. Pres.: Bill Daly; Gen. Mgr.: Sandy Sagehorn; Gen. Prof. Mgr.: Jack Daniels.
 Kags Music Corp. (BMI), see Abkco Inds.
 Kahl Music Inc. (BMI), see Big Seven—Nom.
 Gus Kahn Music Co. (ASCAP), 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) HO 2-6088. Owner: Donald Kahn.
 Affiliate: Sugarbush Music Inc. (ASCAP).
 Kailua Music, see Burdge.
 Kale Music, Rt. 2, Newark, Ohio 43055. Tel: (419) 223-2677. Partner: L. F. Kazee.
 Kalmann Music Inc. (ASCAP), 300 Farwood Rd., Philadelphia, Pa. 19151. Tel: (215) MI 2-2980. Pres. & Mgr.: Kal Mann.
 Affiliate: Woodcrest Music Inc. (BMI).
 E. F. Kalmus Orchestra Scores Inc. (ASCAP), PO Box 1007, Commack, N.Y. 11725. Tel: (516) 543-8333. Pres.: Thea Kalmus; VP & Gen. Mgr.: Lawrence Galison; VP & Sec'y: E. F. Kalmus.
 Kama Ripa Music Inc. (ASCAP), see Kama Sutra.
 Kamar Publ'g Co. (BMI), see Starday.
 Kama Sutra Music Inc. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) 582-6900. Co-pres.: Neil Bogart, Art Kass; Admin.: Joseph Zynczak; Gen. Prof. Mgr.: Bob Reno.
 Branch: **Hollywood, Calif.**, 6515 Sunset Blvd. Zip: 90028. Tel: (213) 462-3231. Gen. Mgr.: Sue Clark.
 Affiliates: Amelanie Music Inc. (ASCAP), Apricot Music Co. (BMI), Buddha Music Inc. (BMI), Excitement Music Co. Inc. (BMI), Fluffy Dog Music Co. (BMI), Edwin R. Hawkins Music Co. (ASCAP), Kamma Ripa Music Inc. (ASCAP), Sixvuv Revival Music Co. (BMI), Sleeping Sun Music Inc. (BMI), Sperbridge Music Inc. (BMI), Tender Tunes Music Inc. (BMI).
 Int'l rep.: Worldwide (Intersong).
 J & J Kammen (ASCAP), see Ashley.
 Kangaroo (ASCAP), see Les Kangas.
 Kangaroo Music Inc. (BMI), c/o Goldberg & Gershon, 545 Fifth Ave., New York, N.Y. 10017. Tel: (212) 661-7132. Cable: GOLDBERSH. Contact: Fred Gershon.
 Home office: England.

Les Kangas Music Publ'g (BMI), 302 E. Dewey Ave., San Gabriel, Calif. 91776. Tel: (213) 288-5435. Owners: Les & Toni Kangas.
 Affiliate: Kangaroo (ASCAP).
 Karamar Publ'g Co. Ltd., see Controlled Sheet Music Serv.
 Karelo Music Co. (BMI), div. of Karelo Music Prod'ns Inc., 3215 Ave. H, Brooklyn, N.Y. 11210. Tel: (212) UL 9-8116/8550. Pres.: Karen E. Klein; Exec. VP: Lois J. Klein.
 Affiliate: Sherry Music Co. (ASCAP).
 Int'l reps.: Argentina (Melograff), Australia (April), Brazil (Mundo), France (Nouvelles Eds.), Germany (April), Japan (Nippon Columbia), Mexico (Mundo).
 Edward Kassner Music Co. Inc. (ASCAP), see Copyright Serv. Bureau.
 Katrina Music Publ'g Co. (BMI), see First Tennessee.
 Kavel Music Co. (BMI), Old Hillsboro Rd., Franklin, Tenn. 37064. Tel: (615) 794-7739. Pres.: Tony Moon.
 Affiliate: Harpeth Music Co. (ASCAP).
 Kaymar Music (BMI), 3529 Flannery Ln., Baltimore, Md. 21207. Tel: (301) 944-4823. Pres. & Gen. Prof. Mgr.: Anthony A. Smelgus.
 Kayteekay Music (ASCAP), see Glen Campbell.
 Keblo Music Co. (BMI), see Eden.
 Keel Music Publ'g Co. Inc. (BMI), see Big Seven—Nom.
 Joe Keene Music Co. (BMI), PO Box 602, Kennett, Mo. 63857. Tel: (314) 888-3032. Pres.: Joe Keene.
 Keeta Music Co. (BMI), see Briameade Music.
 Keith Music (ASCAP), 22424 De Grasse Dr., Woodland Hills, Calif. 91364. Tel: (213) 883-6183. Contact: Barney Fields.
 Affiliate: Ken Rose Music (BMI).
 Kellaway Music, see Cohen & Boyle.
 Kelly Music Publ'ns Inc. (BMI), 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly.
 Int'l reps.: Canada (Canadian Music Sales), UK (B. Feldhman).
 Kelton Inc. (ASCAP), 68 Mechanic St., New Rochelle, N.Y. 10801. Tel: (914) NE 3-6059. Pres. & Gen. Mgr.: H. J. Lengsfelder.
 Kemo Music Co. (BMI), see Herb Monteji.
 Kenbar Music Corp. (BMI), see Greenbar.
 Kendor Music Inc. (SESAC), see Publishers' Licensing Corp.
 Kenneth Music Co. (BMI), see Copyright Serv. Bureau.
 Kenwood Music Inc. (BMI), 135 E. 44 St., Suite 409, New York, N.Y. 10017. Tel: (212) 986-5414. Pres.: Jeffrey S. Kruger; Gen. Mgr.: Louis Zinman.
 Affiliate: Hillbrow (ASCAP).
 Int'l firms represented: Ed. Musicales Catalogue (France), Florida (UK), Henney (UK), International Music of Italy—IMI (Italy), Sleeping Bunny (UK), Soul Music (UK), Sparta (Netherlands, UK), York (UK).
 Int'l reps.: UK (Ember, Florida Music Group).
 Keshman Music (ASCAP), see Fillmore Music Group.
 Kessler Music (BMI), 717 Carson Ave., La Junta, Colo. 81050. Tel: (303) 384-2421. Sales Mgr.: Horace A. Kessler.
 Keto Music (ASCAP), see T&D.
 Kewpie Music (ASCAP), see Copyright Serv. Bureau.
 Keyman Music Co. (BMI), see Copyright Serv. Bureau.
 Kilynn Music Publ'g Inc. (BMI), see Mietus.
 Kimkris Music (BMI), 202 Wisconsin St. NE, Albuquerque, N.M. 87108. Tel: (505) 255-8425. Pres.: John Wagner.
 King of the West Music, see Gold Rock Trail.
 Robert King Music Co. (BMI), 7 Canton St., North Easton, Mass. 02356. Owner: Robert King; Gen. Mgr.: Robert Corley.
 Affiliate: Easton Music Co. (ASCAP).
 Kingsley Music Corp. (ASCAP), see Copyright Serv. Bureau.
 Kiowa Publ'ns Inc. (BMI), see Moss Rose.
 Kirchstein Publ'g Co. (BMI), 123 Water St., Sauk City, Wis. 53583. Tel: (608) 643-3304. Pres.: Jim Kirchstein.
 Kirkwood Music (BMI), 3020 University Dr., Huntsville, Ala. 35805. Tel: (205) 536-0738. Pres.: Stan Ryan; Gen. & Prof. Mgr.: Roger A. Murrash.
 Don Kirshner Music Inc. (BMI), see ATV-Kirshner. (SEE ADVERTISEMENT)
 Kittyhawk Music (ASCAP), see Dan Dalton.
 Neil A. Kjos Music Co. (SESAC), 525 Busse Hwy., Park Ridge, Ill. 60068. Tel: (312) 692-4508. Pres.: Neil A. Kjos Sr.; Gen. Mgr.: Neil A. Kjos Jr.
 Affiliates: General Words & Music Co. (ASCAP), Loop Music Publ'g Co. (ASCAP), Palima Music Co. (SESAC), J. A. Parks Co. (SESAC), Tuskegee Music Press (SESAC).
 Kleen Green Prod'ns (BMI), see A. Schroeder.
 Klondike Entns. Ltd. (BMI), see Mietus.
 Klown's Publ'g Co. Inc. (BMI), 1290 Ave. of the Americas, Suite 2520, New York, N.Y. 10019. Tel: (212) 489-8200. Pres.: Irvin Feld; Gen. Mgr.: Joseph E. D'Imperio; Gen. Prof. Mgr.: Leonard Scher.
 Affiliates: Ringling Bros. and Barnum & Bailey Publ'g Co. Inc. (BMI), Trapeze Publ'g Co. Inc. (ASCAP).
 Knip Unlimited (BMI), 14658 Euclid, Allen Park, Mich. 48101. Tel: (313) 383-7296. Pres.: Clyde Stevers; Gen. Mgr.: Marvin Wilson.
 Int'l rep.: Worldwide except USA (Burlington in USA).

continued on page 106

Throughout the world... the symbol of
creative music publishing and promotion
for composers, authors, publishers
and producers.



TRO The RICHMOND ORGANIZATION

10 Columbus Circle, New York, New York 10019

TRO The ESSEX MUSIC GROUP

Dumbarton House, 68 Oxford St., Loncon W1N 9LA, England. DAVID PLATZ, Director of International Operations

TRO ESSEX MUSIC OF AUSTRALIA PTY. LTD.

King York House, 32-34 York St., Sydney, N.S.W. 2000, Australia. Barry Kimberley, Managing Director

TRO EDITIONS ESSEX S.A.

34, Avenue des Champs Elysées, Paris 8e, France. Ellen Nathan, Gerant - Jacques Poisson, Professional Manager

TRO ESSEX MUSIKVERTRIEB G. m. b. H.

Drususgasse 7-11, Cologne 1, Germany.

TRO EDIZIONI MARIO AROMANDO S. r. L.

Corso Europa 5/7, 20122 Milan, Italy. Sandro Pieralli, Professional Manager

TRO LES EDITIONS ESSEX-HOLLAND

Leidsegracht 11, Amsterdam-C. Holland.

TRO MUSIKFÖRLAGET ESSEX A/B

Brahegatan 20, S 114 37 Stockholm, Sweden.

TRO EDICIONES ESSEX ESPANOLA S.A.

Ciutatpacion, 337-1. 2, Barcelona 9, Spain.

TRO ESSEX JAPAN LTD.

2 Chome, Kanda-Tsukasa-cho, Chiyoda-ku, Tokyo, Japan.

TRO ESSEX DE MEXICO S.A.

Yautepec 107, Col. Condesa, Mexico 11, D.F., Mexico. Charles Grever, Manager

TRO ESSEX MUSIC GROUP PTY. LTD.

P.O. Box 6857, Johannesburg, South Africa.

TRO ESSEX MUSIC GROUP S.A. (A.G., LTD.)

Via del Figlio 11, 6900 Cassarte, Lugano, Switzerland.

continued

- Knob Hill Publ'g Co. (BMI), see Catalpa.
 Knobs Music Co. (ASCAP), see Mietus.
 Knollwood Music Corp. (ASCAP), see Fred Ahlert.
 Knud-Feldt Music Co. (BMI), 85-55 76 St., Queens, N.Y. 11421. Tel: (212) AX 6-8738. Pres.: Robert L. Knudsen; VP: Arthur J. Kleinfeldt.
 Freddie Kober Prod'ns, 6568 S. Western Ave., Los Angeles, Calif. 90047. Tel: (213) 753-9346. Pres.: Freddie Kober.
 Affiliate: Anode Music Publ'r (BMI).
 Koff Music Co. (ASCAP), PO Box 1442, Studio City, Calif. 91604. Tel: (213) 656-1467. Pres.: Charles Koff.
 Konakai Publ'g Co. (BMI), see Herb Monteil.
 Kona Music, see Burdge.
 Kondas Music Publ'g Co. (ASCAP), 1405 Allen Ave., Ashtabula, Ohio 44004. Tel: (216) 964-7862. Pres.: Gus Kondas; Sec'y-Treas.: Robert Kondas.
 Koppelman-Rubin Ent's. (BMI), 110 E. 59 St., New York, N.Y. 10022. Tel: (212) 826-0896. Pres.: Charles Koppelman; Gen. & Gen. Prof. Mgr.: Gary Klein.
 Branches: Los Angeles, Calif., 1694 Marmont. Zip: 90069. Tel: (213) 656-3243. Gen. & Prof. Mgr.: Bruce Wendell-Novato, Calif., 761 Atherton Ave. Zip: 94947. Tel: (415) 897-7878. Gen. & Prof. Mgr.: Lewis Perles.
 Affiliates: Bridan Music Inc. (ASCAP), Koppelman-Rubin Music Inc. (BMI).
 Koppelman-Rubin Music Inc. (BMI), see Koppelman-Rubin Ent's.
 John Krachtus Co. (SESAC), see Vitak-Elsnic.
 Krادر Music Co. (ASCAP), see Sam Fox Publ'g.
 Krandon Music Co. (BMI), see Copyright Serv. Bureau.
 Kryder Music Corp. (BMI), see Copyright Serv. Bureau.
 Kulkua Music (SESAC), see De Gar Music.
- L**
- L F Music Group, 162 W. 56 St., New York, N.Y. 10019. Tel: (212) 246-2302. Cable: MUSICLEW. Pres.: Lewis Futterman; Gen. Mgr.: Peter Paul. Affiliates: Grolw Music (BMI), Meager Music (BMI), Pamalarosa Music Inc. (ASCAP), Pelew Music Inc. (ASCAP).
 Int'l reps: France (Societe d'Editions Musicales), Germany (J. Michel), Italy (RCA-Victor Italiano), Sweden (Sweden Music), UK (Andover).
 L-R (ASCAP), see Copyright Serv. Bureau.
 LaBrea Music (ASCAP), see Rondor.
 Ladd Music Co. (BMI), 401 Wintermantle Ave., Scranton, Pa., 18505. Tel: (717) 343-6718. Owner: Phil Ladd.
 Ladybird Music (BMI), see Lamajah.
 Lady Jane Music (BMI), c/o Abraham Somer, Esq. Mitchell, Silberberg & Knupp, 1800 Century Park E., Suite 800, Los Angeles, Calif. 90064. Tel: (213) 553-5000. Cable: SILMITCH. Pres.: Hoyt Axton.
 Lady Mac Music Co. (ASCAP), see Bourne.
 L'Aires Music Corp. (ASCAP), see Music Music Music.
 Lair Music Publ'g Co. Inc. (BMI), see Lonzo & Oscar.
 Lake Forest Music Co. (ASCAP), see Doney.
 LaLanne Inc. (ASCAP), see A. Schroeder.
 La Lou Music (BMI), 3211 Johnston St., Lafayette, La. 70501. Tel: (318) CE 4-4118. Pres.: Carol J. Rachou.
 Lamajah Music Co. (BMI), c/o Leo Austell Sr., 1805 S. Indiana Ave., Chicago, Ill. 60605. Tel: (312) 225-9500. Pres.: Leo Austell Sr.
 Affiliates: Ladybird Music (BMI), Standby Music (BMI).
 Lamplighter (BMI), 2227 Fifth Ave., Seattle, Wash. 98121. Tel: (206) MA 3-2030. Contact: Kearney W. Barton.
 Milt Lance Music (ASCAP), see Pecos.
 Language of Sound Inc. (ASCAP), see Green Apple.
 Stuart Lanis Music (BMI), 970 N. Palm Ave., Los Angeles, Calif. 90069. Tel: (213) 652-2432. Pres.: Stuart Lanis.
 Affiliate: Peter Piper Publ'g (ASCAP).
 Lansdale Music (BMI), see N. A. Busillo Publ'g.
 Lansdowne Music Publ'rs (ASCAP), 1549 N. Vine, Hollywood, Calif. 90028. Tel: (213) HO 5-4634. Owner: Norman Malkin.
 Affiliate: Bloor Music Publ'g (BMI).
 Lantern Light Music (BMI), RR 8, Box 525, Chillicothe, Ohio 45601. Tel: (614) 663-2544. Pres.: W. Joe Waters; Gen. Prof. Mgr.: Joey Waters.
 Lantic Gold Publ'g Co. (BMI), see Motor Gold.
 Lara Music (BMI), see Equinox.
 Lar-Bell Music Corp. (BMI), see A. Schroeder.
 Larille Publ'ns (ASCAP), 5642 Beck Ave., North Hollywood, Calif. 91601. Tel: (213) 877-7004. Pres.: Elizabeth Horton.
 Affiliates: Glen-Glad Music (BMI), Round-Up Music (BMI).
 Larsam Music Inc. (ASCAP), see Larry Spier.
 La Salle Music Publ'rs Inc. (ASCAP), see Southern Music Publ'g.
 Lassi Publ'g Co. (ASCAP), see A. Schroeder.
 Laughing Duck Publ'g (BMI), see Studio 10.
 Laurelwood Music Publ'g Co. (ASCAP), see Lorimar.
 Law Publ'g Co. (BMI), PO Box 5777, Saraland, Ala. 36571. Tel: (205) 675-0701/4431.
 Lawson-Gould Music Publ'rs Inc. (ASCAP), see G. Schirmer.
 Lazy Day Music (BMI), see Apricot.
 Liza Music (ASCAP), see Fillmore Music Group.
 Lea Pocket Scores, PO Box 138, Audubon Sta., New York, N.Y. 10032. Tel: (212) 866-4026. Pres.: F. Steinhart. (Distributed by Theodore Presser.)
 Int'l rep.: Austria (Universal Ed.).
 Lear Music Inc. (ASCAP), 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 273-4070. Pres.: Jack Rael.
 Branch: New York, N.Y., Plaza Hotel, Fifth Ave. at 59 St., Zip: 10019. Tel: (212) 752-9626. Gen. Mgr.: Dorothy Safier.
 Affiliate: Egag Music Inc. (BMI).
 Lebo Music (ASCAP), see Cool Air.
 Le Bill Music Inc. (BMI), 4930 Camp Bowie, Suite A, Fort Worth, Tex. 76107. Tel: (817) PE 8-8843. Mgr.: William C. Smith.
 Int'l branch: England.
 Affiliate: Marbill Music (BMI).
 Leblon Music Corp. (BMI), see Copyright Serv. Bureau.
 Ledgefield Music (BMI), 2203 Winewood, Arlington, Tex. 76010. Tel: (214) 251-2104. Owners: James Rutledge, Merlin R. Littlefield.
 Leeds Music Corp. (ASCAP), see LCCA.
 Lee-Wayne Music Publ'ns Inc. (BMI), 410 Walls Dr., Bloomington, Ind. 47401. Tel: (812) 336-5666. Pres.: Fred Helms Jr.; Gen. Mgr.: Bobby Helms.
 Affiliate: Adnerb Music Inc. (BMI).
 Legacy Music Inc. (BMI), 1855 Broadway, Suite 702, New York, N.Y. 10023. Tel: (212) 765-1170. Pres.: Jerry Ross; Gen. Mgr.: Jeanna M. Griffiths.
 Affiliate: Collage Music Inc. (ASCAP).
 Leilani Music Co. (ASCAP), see Seven Palms.
 Leivas Publ'g Co. (BMI), 2037 Milton St., Riverside, Calif. 92507. Tel: (714) 686-2670. Pres.: Leona P. Leivas.
 Lemco Music Publ'g Co. (BMI), PO Box 8013, 2518 Southview Dr., Lexington, Ky. 40503. Tel: (606) 277-1184. VP: Cecil Jones.
 Lencal Music Co. (BMI), see Lendy's.
 Lendy's Music (BMI), PO Box 222, Burbank, Calif. 91503. Tel: (213) 246-6955. Pres.: C. E. Lenderman; Gen. Mgr.: Mary Lenderman.
 Affiliates: Lencal Music Co. (BMI), New Song Publ'g (BMI).
 Lenel Music Publ'g (ASCAP), 5007 Seventh St., Philadelphia, Pa. 19124. Tel: (215) 533-8799. Cable: ABOVE. Pres.: Len Stark.
 Affiliate: Moon Lake Publ'g (BMI).
 Lenny Publ'g Co. Inc. (ASCAP), see Su-Ma.
 Hal Leonard Music Inc. (ASCAP), 64 E. Second St., Winona, Minn. 55987. Tel: (507) 454-2920. Pres.: Roger H. Busdicker; Gen. Mgr.: Neil R. Baudhuin.
 Branches: Hollywood, Calif., 6223 Selma Ave. Zip: 90028. Tel: (213) 462-6088. Gen. Mgr.: Donald Kahn—Milwaukee, Wis., 10125 W. North Ave. Zip: 53226. Tel: (414) 774-3190. Gen. Mgr.: Keith Mardak. (SEE ADVERTISEMENT)
 Leonard Prod'ns Inc. (BMI), PO Box 222, Gainesville, Tex. 76240. Tel: (817) 466-4076. Pres.: Joe M. Leonard Jr.
 Leo the Lion Music Co. (BMI), div. of Harley Hatcher Ent's., 8961 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 278-7975. Pres.: Harley Hatcher.
 Affiliate: Top Hat Music Co. (BMI).
 Lesgor Music Inc. (BMI), see Alouette Prod'ns.
 Levon Music (ASCAP), see Copyright Serv. Bureau.
 Letme Music Co. Inc. (ASCAP), PO Box 30459, 748 Camp St., New Orleans, La. 70190. Tel: (504) 529-1617. Gen. Mgr.: Cosimo V. Matassa.
 Affiliate: White Cliffs Publ'g Co. Inc. (BMI).
 Joseph E. Levine Music Corp. (ASCAP), see Larry Shayne.
 Levisa Music Inc. (BMI), PO Box 38, Grundy, Va. 24614. Tel: (703) 935-4202/7652. Pres. & Gen. Mgr.: Joe Deaton.
 Lou Levy Music Co. Inc. (ASCAP), 130 W. 56 St., New York, N.Y. 10019. Tel: (212) 765-6760. Pres.: Lou Levy; Gen. Mgr.: M.F. Sukin; Gen. Prof. Mgr.: Phillip Black.
 Affiliate: Stone Lane Music Corp. (BMI).
 Lewis Music Publ'g Co. Inc. (ASCAP), see Ashley.
 Lichelle Music Co. (ASCAP), 4215 Hood Ave., Burbank, Calif. 91505. Tel: (213) 849-7409, 845-4995. Pres.: Dean Kay.
 Mgr.: Keith Mardak.
 Lil-Etta Music (BMI), 5328 S. Central Ave., Los Angeles, Calif. 90011. Tel: (213) AD 1-9261. Pres.: S. C. Henderson; Gen. Mgr.: Ernestine Artry.
 Lillenas Publ'g Co. (SESAC), 2923 Troost Ave., Kansas City, Mo. 64141. Tel: (816) 931-1900. Mgr.: R. W. Stringfield.
 Lily (BMI), see Eden.
 Limax Music Inc. (BMI), 618 S. Ridgely Dr., Los Angeles, Calif. 90036. Tel: (213) WE 4-4033. Pres.: Max Feirtag.
 Limestone Publ'rs (BMI), div. of Cavern Sound Corp., 16400 E. Truman Rd., Independence, Mo. 64050. Tel: (816) 836-4000. Pres. & Gen. Mgr.: Gerald W. Riegle.
 Limitless Songs Ltd. (ASCAP), see Fourth Floor.
 Linda's World Music Corp. (BMI), see Big Seven.
 Lindell Publ'g Co. (ASCAP), 1831 Prosser Ave., Suite 315, Los Angeles, Calif. 90025. Tel: (213) 766-3851. Gen. Mgr.: Linden Blaschke.
 Linsider Prod'ns Ltd. (BMI), 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010. Pres.: Thomas J. Cavalier; VP & Gen. Mgr.: Earl D. Faber.
 Affiliate: Poison Ring Prod'ns Inc. (ASCAP).
 Lingua-Musica (BMI), 11225 Ewing Circle, Minneapolis, Minn. 55431. Tel: (612) 888-2011. Owner: C. B. Brown.
 Linjo Music (BMI), 5821 Normont Way, El Paso, Tex. 79912. Tel: (915) 584-4047. Pres.: Joey Cash; Branch: Englewood, N.J., 169 E. Hudson. Zip: 07631. Tel: (201) 568-5681. Gen. Mgr.: Joan Granger.
 Lionel Music (ASCAP), see Bright Tunes Music.
 Lion Publ'g Co. Inc. (BMI), see Don Music.
 Liquid Music Co. (BMI), see Soul West.
 Lishing (BMI), see Periscope.
 Lissauer Music Cos. Inc., 157 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2828. Pres. & Gen. Mgr.: Robert Lissauer.
 Int'l branch: England.
 Affiliates: Arts & Leisure Corp. (ASCAP), Ellison Music Corp. (BMI), Happy Medium Music Corp. (BMI), Robert Lissauer Publ'g Corp. (ASCAP), Mode Music Inc. (ASCAP), Scope (BMI), The Vincent Youmans Co. (ASCAP).
 Robert Lissauer Publ'g Corp. (ASCAP), see Lissauer.
 Mosie Lister Publ'ns (SESAC), PO Box 644, Tampa, Fla. 33601. Tel: (813) 238-2641. Mgr.: Mosie Lister.
 Little David Music (ASCAP), PO Box 653, 822 19 Ave. S., Nashville, Tenn. 37202. Tel: (615) 327-0856. Pres.: Col. Dave Mathes.
 Little David Music Inc. (BMI), see Moss Rose.
 Little Dickens Music Publ'rs (ASCAP), 9454 Wilshire Blvd., Rm. 805, Beverly Hills, Calif. 90212. Tel: (213) 278-1880, 274-6847. Pres.: P. Richard Furay; Gen. & Gen. Prof. Mgr.: S. Oavid Rosensohn.
 Little Dipper Music Corp. (BMI), see Big Seven.
 Littlefield Music Inc. (ASCAP), see Gordon.
 Little Foxborough Music Inc. (BMI), see Mietus.
 Little Giant Music Publ'g Co. (BMI), 1545 N. Bronson Ave., Apt. 307, Hollywood, Calif. 90028. Tel: (213) 469-4972. Pres. & Gen. Mgr.: Bud Mathis.
 Affiliate: Tisra Til Music (BMI).
 Little Heather Music Inc. (BMI), see Chappel & Co.
 Little Jim (ASCAP), see Jim McCoy.
 Little M Music (BMI), see Su-Ma.
 Little People Music (BMI), see Chappell & Co.
 Little Prince Music (ASCAP), see Soundville.
 Little River Publ'g Co. (BMI), 131 N. Porter, Norman, Okla. 73069. Tel: (405) 321-9242. Pres.: Bobby Warren; Gen. Mgr.: Dorothy Warren; Gen. Prof. Mgr.: Carl Warren.
 Littletown (BMI), div. of Horshoe Dist's & Serv. Co., 3008 177 St., Hammond, Ind. 46323. Tel: (219) 845-8053. Gen. Mgr.: Ruth Brown.
 Liturgical Press, see Theodore Presser.
 Live-Wire Music Publ'rs (BMI), PO Box 824, 407 Alamanace St., Gibsonville, N.C. 27249. Tel: (919) 449-6729. Pres.: David Lee Perkins; Mgr.: Mrs. Alice R. Perkins.
 Livingston & Evans Inc. (ASCAP), see Larry Shayne.
 Loyd Music (SESAC), see Rondor.
 Loena Music Publ'g Co. (ASCAP), 241 W. 18 St., New York, N.Y. 10011. Tel: (212) 989-7200. Pres.: Ervin Litkei; Gen. Mgr.: John A. Haydu.
 Lois Music Group (BMI), PO Box 8188, Nashville, Tenn. 37207. Tel: (615) 228-2575. Pres.: Hal Neely; VP & Gen. Mgr.: Col. Jim Wilson; VP Studio 2B. Zip: 10019. Tel: (212) 765-5238—Cincinnati, Ohio, 1540 Brewster Ave., Zip: 45207. Tel: (513) 751-6222. Gen. Mgr.: Gladys Knochelman.
 Affiliates: Armo (BMI), Arnel Music Corp. (ASCAP), Briarcliff Music Inc. (BMI), Cried Music Inc. (BMI), Dynatone Publ'g Co. (BMI), Golo Publ'g Co. (BMI), J&C Music Corp. (BMI), Lois Publ'g Co. (BMI), Macon Music Co. (BMI), O'Cal (BMI), Soil Publ'g Co. (BMI), Sonlo (BMI), Tan Soul Music Inc. (BMI), Wisto Publ'g Co. (BMI).
 Affiliated firm: Starday Music (BMI).
 Int'l reps.: Brazil (Fermata), France (Spank-france), Germany (DGG), Italy (Durium), Japan (Folster & Assocs.), Netherlands (Muziwkuitge-verij), UK (Peter Maurice).
 Lois Publ'g Co. (BMI), see Lois Music.
 Lola Publ'g Corp. (BMI), 20 West End Ave., New York, N.Y. 10023. Tel: (212) CI 5-7933. Mgr.: Leona Apostolitoris.
 Lollipop Music Corp. (BMI), 120 E. 36 St., New York, N.Y. 10016. Tel: (212) MU 9-0668. Pres. & Gen. Mgr.: Ed Miller; Gen. Prof. Mgr.: Leslie Ray.
 Loma Alta Music Co. (ASCAP), see Viva.
 Loma Vista Publ'g Co. (ASCAP), see A. Schroeder.
 Lombardo Music Inc. (ASCAP), see Twentieth Century.
 Lone Lake Songs Inc. (BMI), 4 William St., Elmsford, N.Y. 10523. Tel: (914) 592-7983. Pres.: Ronnie Carpenter.
 Loney Tunes (ASCAP), see Fillmore Music Group.
 Lonridge Music Inc. (ASCAP), 6087 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) HO 7-0361. Pres.: Perry Botkin Sr.
 Branch: New York, N.Y., 17 W. 60 St. Zip: 10023.
 Affiliates: Chippendale Music Inc. (ASCAP), Plectrum Music (BMI).
 Lonzo & Oscar Music Publ'g Co. (BMI), PO Box 208, Goodlettsville, Tenn. 37072. Tel: (615) 859-5268. Pres.: Fred F. Carter Jr.
 Affiliates: Lair Music Publ'g Co. Inc. (BMI), Rondee Music Publ'g Co. (ASCAP).
 Looking Glass Music Inc. (BMI), see Copyright Serv. Bureau.
 Lookout Music Co. (ASCAP), see Excellorc.
 Loop Music Publ'g Co. (ASCAP), see Neil A. Kjos.
 Lord Sutch Music (ASCAP), see Cohen & Boyle.
 Lorenz Publ'g Co. (ASCAP), 501 E. Third St., Dayton, Ohio 45401. Tel: (513) 228-6118. Partners: Ed B., Geoffrey R. & Steven R. Lorenz.
 Affiliates: Heritage Music Press (ASCAP), Sacred Music Press (ASCAP), Up With People Inc. (ASCAP).

Loring Music Co. (BMI) 1048 N. Carol Dr., Los Angeles, Calif. 90069. Tel: (213) CR 6-7103. Pres.: Mike Conner.
Affiliates: Annabelle Music (BMI), Chandler Music Co. Inc. (ASCAP), Mike Conner Music Corp. (BMI), Musetta Music Co. Inc. (ASCAP), Timsonac Music Inc. (ASCAP).

Lorlimar Music Publ'g Co. (BMI), 1213 N. Highland Ave., Los Angeles, Calif. 90038. Tel: (213) 466-2491. Pres.: Igo Kantor.
Affiliate: Laurelwood Music Publ'g Co. (ASCAP).

Louie B. Publ'g Co. (BMI), PO Box 1208, 1401 N. Eighth St., Kansas City, Kan. 66117. Tel: (913) 342-3477. Owner & Gen. Mgr.: L. M. Brown.

Lou-Jean Music (BMI), Box 36, Oakland Gardens, N.Y. 11364. Tel: (212) GA 3-3781. Pres.: Arthur Braun; Gen. Mgr.: Larry Wayne.

Lovable Music Corp. (BMI), see Big Seven—Big Seven.

Lovelane Music (BMI), 20211 Greenfield Rd., Suite 3, Detroit, Mich. 48235. Tel: (313) 837-2100. Pres.: Sammy Kaplan.
Affiliate: Boo-ga-loo Music (BMI).

Loveline Music (ASCAP), see Sword & Shield.

Love Music Co. (ASCAP), see Sylvania Music Corp.

Lovers Oak Music (BMI), 3811 Wylly Ave., Brunswick, Ga. 31520. Tel: (912) 265-1340. Pres.: Peggy Ann Munson.

Love Songs (BMI), see Alouette Prod'ns.

Lowery Music Co. Inc. (BMI), PO Box 9687, Atlanta, Ga. 30319. Tel: (404) 233-6703. Pres.: Bill Lowery; Gen. Mgr.: Mary H. Tallent; Gen. Prof. Mgr.: Joseph A. Carrier.
Int'l branch: England.
Affiliates: Low-Ja Music (BMI), Low-Rico (BMI), Low-Sal Inc. (BMI), Low-Thom (BMI), Low-Twi Music Inc. (BMI), Songs of Faith (BMI), Terri Music Co. (ASCAP), Wonder Music Co. Inc. (BMI).
Int'l reps.: Australia (Woomera), Belgium (World), Italy (Ed. Musicali), Japan (CBS Int'l in USA), Latin America & Mexico (CBS Int'l in USA), Spain (Armonico), Sweden (Sweden Music).

Low-Ja Music (BMI), see Lowery.

Low-Note Publ'g Co. (BMI), see Crazy Cajun Music.

Low-Rico (BMI), see Lowery.

Low-Sal Inc. (BMI), see Lowery.

Low-Thom (BMI), see Lowery.

Low-Twi Music Inc. (BMI), see Lowery.

Luanda Publ'rs (BMI), PO Box 6174, Albany, Calif. 94706. Tel: (415) 524-4939. Pres.: Clara Thompson.
Branch: Sunnyvale, Calif., 382 Clarence Ave. Zip: 94086. Tel: (408) 379-6133.

Ron Luciano, 37 Woodside Ave., Hasbrouck Heights, N.J. 07604. Tel: (201) 288-8935. Pres.: Ron Luciano.
Affiliate: Ciano Publ'g (BMI).

Lucon Music Publ'g Co. (BMI), see Green Apple.

Ludix Publ'g Co. Inc. (BMI), see Mietus.

Ludlow Music Inc. (BMI), see TRO.

LuduKay Inc. (BMI), see Sapphire.

Lu-Jac Music Inc. (ASCAP), see Chappell & Co.

Lupet Music Inc. (BMI), see Cimino.

Luray Music Co. (BMI), PO Box 62, Luray, Va. 22835. Tel: (703) 743-6715. Cable: LUINCO. Pres.: Owen F. Silvious.

Luristan Music Inc. (ASCAP), 723 Seventh Ave., New York, N.Y. 10019. Tel: (212) CI 5-7640. Pres.: Milt Schnapf.
Affiliates: Lyle Music Inc. (ASCAP), Milbern Music Co. (BMI).

Lurobin Music Publ'g Co. Inc. (ASCAP), 1697 Broadway, Suite 203, New York, N.Y. 10019. Tel: (212) 245-3580. Pres.: Lula Avery.

Lu-Tal Publ'g (BMI), PO Box 842, Bakersfield, Calif. 93302. Tel: (805) 327-1406. Pres.: Charles Owen.
Affiliate: Owen Publ'n (BMI).

Lute Music Co. (ASCAP), PO Box 1181, Hollywood, Calif. 90028. Tel: (213) 660-0210. Owners: Douglas Lyon, Lloyd I. Walker; Gen. Mgr.: Jerry McCaskill.

Luvlin Music Inc. (BMI), see Copyright Serv. Bureau.

Lyle Music Inc. (ASCAP), see Luristan.

Lyn-Lou Music Inc. (BMI), 1717 West End Ave., Suite 322, Nashville, Tenn. 37203. Tel: (615) 329-1558. Gen. Mgr.: Larry Rogers.
Affiliate: Younger Publ'g Co. Inc. (BMI).

Lynnstorm Publ'g Co. (ASCAP), see Irving Mills.

Lyra Music Co. (ASCAP), 133 W. 69 St., New York, N.Y. 10023. Tel: (212) 874-3360. Owner: Don Henry.
Affiliate: Hendon Music (BMI).

Lyresong Publ'g Co. (BMI), PO Box 9873, 1224 Fernwood Circle NE, Atlanta, Ga. 30319. Tel: (404) 237-2312. Pres.: Harry Karras; VP: R.B. Richardson.
Branch: Atlanta, Ga., 1227 Spring St. NW. Zip: 30309.

Lyrical World Co. (BMI), see Copyright Serv. Bureau.

Lyricon Society, see Burdge.

M

M A M Music Publ'g Corp. (ASCAP), see MCA.
 M B P Music (ASCAP), see Millrose-Bernstein & Chappell & Co.
 M C A Music (ASCAP), div. of MCA Inc., 445 Park Ave., New York, N.Y. 10022. Tel: (212) PL 9-

continued on page 108

the winners...

Liar
 You're My Man
 Almost Persuaded
 Cotton Candy
 Everyone's Gone to the Moon
 He Loves Me All the Way
 I Don't Wanna Play House
 Laura, What's He Got That
 I Ain't Got
 Lovin' Things

Good Lovin'
 Tell Her No
 The House of the Rising Sun
 Time of the Season
 She's Not There
 Stand By Your Man
 What's Made Milwaukee Famous
 (Has Made a Loser Out of Me)
 We Sure Can Love Each Other
 ... and many more.

Algee Music Corp. Flagship Music Inc.

Al Gallico Music Corp.

Pres. Al Gallico
 65 W. 55th St., New York, N.Y. 10019 (212) 582-1368
 Nashville Office: 806 16th Ave. So., Nashville, Tenn. 37203
 Norris Wilson, Mgr.



continued

7500. Cable: MUSICOR. Pres.: Salvatore T. Chiantia.
Branch: Hollywood, Calif., 1777 N. Vine St. Zip: 90028.
Int'l branches: Australia (Leeds), Brazil (MCA do Brasil), Canada (Leeds), Germany (MCA), Netherlands (Leeds Muziek Holland), UK (Leeds).
Affiliates: Ashland Music Corp. (BMI), BRC (BMI), Cavalcade Music Corp. (ASCAP), Champion Music Corp. (BMI), Duchess Music Corp. (BMI), Fontaine Music Corp. (ASCAP), Hawaii Music Co. Inc. (BMI), Highwood Music Corp. (BMI), Leeds Music Corp. (ASCAP), MAM Music Publ'g Corp. (ASCAP), Management Agency & Music Publ'g Inc. (BMI), Northern Music Corp. (ASCAP), Pickwick Music Corp. (ASCAP), Rabelasian Music Inc. (BMI), Rosewood Music Corp. (ASCAP), Shamley Music Corp. (ASCAP), Vilfon Music Inc. (BMI).
Int'l firms represented: British & Continental Music Agencies Ltd. (UK), Le Chant du Monde (France), Edizioni Suvini Zerboni (Italy), Hans Gerig/Arno Volk Verlag (Germany), Mezhdunarodnaya Kniga (USSR).
Int'l reps: Argentina (Universal Films), France (Societe Intercontinental de Musique), Italy (Pickwick), Japan (Revue) Spain (Southern Music Espanola), Sweden (Sweden Music).
 m f Music Inc. (ASCAP), see Copyright Serv. Bureau.
 M J Q Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2836. Pres.: John Lewis; Gen. Mgr.: Paul Schwartz.
Affiliate: Third Stream Music Inc. (ASCAP).
Int'l rep.: Europe (Essex in UK).
 M L Music Inc. (ASCAP), see Big Seven—Planetary.
 M R C Music Inc. (BMI), see Chappell & Co.
 M R E Publ'g (ASCAP), see Copyright Serv. Bureau.
 John D. MacArthur Music Publ'g Corp. (BMI), see Big Seven—Mandan.
 MacArthur Music (BMI), Box 82, 1659 Sweetbrier St., Palmdale, Calif. 93550. Tel: (805) 947-1232. Pres. & Gen. Mgr.: Glen MacArthur.
Affiliates: Box (BMI), Glenn (BMI), Mak Music (ASCAP), VIP Music Inc. (BMI).
 MacAvery Music Publ'g Co. Inc. (BMI), 1697 Broadway, Suite 203, New York, N.Y. 10019. Tel: (212) 245-9052. Pres.: Thomas Robinson.
 MacDougal (BMI), see Doarfilo/Blev Disque.
 MacHale Music (ASCAP), Pres.: Dave Hale; Gen. Mgr.: Ken Capurso. See Duo-Right.
 Mackinac Music (ASCAP), Box 294, Lansing, Mich. 48902. Tel: (517) 337-9400. Pres.: Al LaGuire; Prof. Mgr.: Fred Diamond.
Affiliate: Diamond Publ'ns (BMI).
 MacLen Music Inc. (BMI), see ATV-Kirshner.
 MacLoch Music (BMI), 3065 Parsons St., Merced, Calif. 95340. Tel: (209) 723-4816. Pres.: George J. McCarthy.
 Macon Music Co. (BMI), see Lois Music.
 Macrotry Music Co. (BMI), 7210 Roos, Houston, Tex. 77036. Tel: (713) 774-0075. Owners: Dr. Willard E. McCalmont, Dr. John D. Montroy; Mgr.: Dr. John D. Montroy.
 Madelon Music Co. (BMI), see Ja-Ma.
 Mad Minstrel Music (BMI), PO Box 3061, Detroit, Mich. 48203. Tel: (313) 366-4313. Dirs.: Roger Bass, Joe Spencer.
 Madrix Music Publ'g (BMI), see Scoebert.
 Magic Raspberries Inc. (BMI), Pres.: Anthony D. Blue; Gen. Mgr.: Eli Ask. See Elan.
 Mag Music (BMI), PO Box 1493, Landover, Md. 21285. Tel: (301) 322-4641. Pres.: Michael Angelo Graham.
Branch: Washington, D.C., 1135 Seventh St. NW. Zip: 20001. Tel: (202) 232-3060.
 Main Gate Publ'g (BMI), PO Box 237, 115 E. First, Lancaster, Tex. 75146. Tel: (214) 227-5324. Pres.: Bob Cady.
 Mainstay Music Inc. (BMI), see Al Gallico.
 Makamillion Music Inc. (BMI), 261 Chelsea, Memphis, Tenn. 38107. Tel: (901) 526-7486. Pres.: Natalie Rosenberg; VP: Margaret Ann Rich.
Affiliate: Scion Music Inc. (BMI).
Int'l rep.: UK (Valley Music).
 Makeba Music Corp. (ASCAP), see Sam Fox Publ'g.
 Mak Music (ASCAP), see MacArthur.
 Malaco Music Co. (BMI), 3023 W. Northside Dr., Jackson, Miss. 39213. Tel: (601) 982-4522. Pres.: Mitch Malouf; VPs: Tom Couch, G. Stephenson. (Licensed by Copyright Serv. Bureau Ltd., 221 W. 57 St., New York, N.Y. 10019. Agent: Walter Hofer).
Affiliate: Chatawa Music Co. (ASCAP).
 Malcolm Music Ltd. (BMI), see Shawnee Press.
 Malick Prod'ns (ASCAP), 541 Fulmer Ave., Akron, Ohio 44312. Tel: (216) 794-1304. Pres. & Gen. Mgr.: Ernie Malick.
Affiliate: Ermal Publ'g Co. (BMI).
 Maltese Music Inc. (BMI), see Budd Granoff.
 Mama Katie Music (ASCAP), see Sky Rock.
 Mamy Music Corp. (BMI), 144 Jolind Rd., Paoli, Pa. 19301. Tel: (215) Ni 4-4764.
 Manacor Music Co. Inc. (ASCAP), see Fred Ahlert.
 Management Agency & Music Publ'g Inc. (BMI), see MCA.
 Manchester Music Inc. (ASCAP), see TRO.
 Mandan Music Corp. (BMI), see Big Seven.
 The Mandeville Group of Music Publ'ns, div. of Landers-Roberts Inc., 8899 Beverly Blvd., Los Angeles, Calif. 90048. Tel: (213) 273-5050. Pres.: Michael R. Shapiro; Exec. Co-ord.: Bobby Roberts; Gen. Prof. Mgr.: Don Alfeld; Affairs Dir.: Hal Landers. (Administered by Copyright Serv. Bureau Ltd., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 2-5030/1188. Agent: Walter Hofer).
Affiliates: Arianna Music Co. (ASCAP), Filigree Music (BMI), Peddler Publ'g (BMI).
 Man-Dora Music, see Gold Rock Trail.
 Manistee Music Co. (BMI), see A. Schroeder.
 Man-Ken Music Ltd. (BMI), c/o Steingarten, Weeden & Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) PL 2-1330.
 Manna Music Inc. (BMI), 10221 Riverside Dr., North Hollywood, Calif. 91602. VP & Gen. Mgr.: Hal Spencer; Gen. Prof. Mgr.: Carl Farrer.
Affiliates: Gaviota Music Inc. (BMI), Hallyn Music (BMI).
Int'l rep.: UK (Mechanical-Copyright Protection).
 Herbie Mann Music Corp. (ASCAP), see Mietus.
 Mantoloking Music Corp. (ASCAP), see Marielle.
 Manwin Music (BMI), c/o Chapman Dist'g Co., 2645 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 385-3636. Owner: Al Chapman.
 Maple Leaf Music Publ'g (BMI), see H. B. Webman.
 Maple Music Inc. (ASCAP), see Sure-Fire.
 Maplewood (ASCAP), see Fred Ahlert.
 Mappa Music Inc. (ASCAP), see Sam Weiss.
 Maraville Music Corp. (ASCAP), see Barton Music.
 Marbill Music (BMI), see Le Bill.
 Marcable Music Inc. (BMI), 8 E. 48 St., New York, N.Y. 10017. Tel: (212) MU 8-2847. Pres.: Marc Brown.
Affiliate: Tamarin Music Inc. (ASCAP).
 March Hare Music Inc. (ASCAP), see Creed Taylor.
 Marcia Music Co. (BMI), see Ivan Mogull.
 Marc-Jean Music Publ'g (BMI), see Elizabeth.
 Mardanza Music (ASCAP), see Copyright Serv. Bureau.
 Maredkum Music Co. (BMI), see Starling.
 Ma-Ree Music Inc. (ASCAP), see Jim Reeves.
 Ernie Maresca Inc. (ASCAP), see Schwartz.
 Margenia Music (BMI), see Gopam.
 Marguerita Music Inc. (ASCAP), see H. B. Webman.
 Marjan Music Corp. (ASCAP), see Copyright Serv. Bureau.
 Maribus Music Inc. (BMI), see Dick James.
 Maricana Music Inc. (BMI), see Marty Robbins.
 Maricopa Music Co. Inc. (SESAC), see Marty Robbins.
 Marielle Music Publ'g Corp. (BMI), PO Box 842, Radio City Sta., New York, N.Y. 10019. Tel: (212) 581-4144. Pres. & Gen. Mgr.: Don Seat.
Affiliates: Mantoloking Music Corp. (ASCAP), Metedeconk Music Corp. (BMI), Moo Moo Music Corp. (BMI), Moorpark Music Corp. (ASCAP).
 Marin Music Publ'g Co. (BMI), see International Pacific.
 Marinwood Music Publ'g (ASCAP), see Jerden.
 Mariposa Music Inc. (BMI), see Marty Robbins.
 Marjion Music Corp. (ASCAP), see Richard M. Shelton.
 Markari Music Co., 5020 Woodman Ave., Sherman Oaks, Calif. 91403. Gen. Mgr.: Burt Taylor.
Int'l rep.: Australia (Cellar).
 Edward B. Marks Music Corp. (BMI), 136 W. 52 St., New York, N.Y. 10019. Tel: (212) 247-7277. Cable: MARKBRO. Pres.: Herbert E. Marks; VPs: Joseph Auslander, Stephen S. Marks; Gen. Prof. Mgr.: Murray Baker.
Branch: Hollywood, Calif., 7235 Hollywood Blvd. Zip: 90046. Tel: (213) 876-2626. Gen. Mgr.: Lenny Lewis.
Affiliates: Alameda Music Inc. (BMI), George M. Cohan Music Publ'g Co. Inc. (ASCAP), Piedmont Music Co. Inc. (ASCAP).
Int'l firms represented: Ars Polona (Poland), HEMUS (Bulgaria), Alphonse Leduc (France), Toa Music Co. (Japan), Josef Weinberger Ltd. (UK).
 Marlen Music Co. (ASCAP), see Gordon.
 Marmaduke Music Co. (ASCAP), see Copyright Serv. Bureau.
 Marmor Music Inc. (BMI), PO Box 380, 4060 Mariner Circle, Westlake Village, Thousand Oaks, Calif. 91360. Tel: (213) 889-1423. Owner: Ed Marmor.
Affiliates: Clockwork Music Inc. (BMI), EDM, Music Publ'rs (ASCAP).
 Marnel Music Co. Inc. (ASCAP), see Copyright Serv. Bureau.
 Marpel Music Corp. (ASCAP), 6565 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-0937. Pres.: Peter Faith; Gen. Prof. Mgr.: Milton Stein.
Affiliate: Valley Meadow Music (BMI).
 Marsaint Music Inc. (BMI), 1211 St. Philip St., New Orleans, La. 70116. Tel: (504) 524-3262. Pres.: Marshall E. Sehorn; VP: Allen Toussaint.
Affiliates: Martu Music Inc. (ASCAP), Rhineland Music (BMI).
 Mars Recs. Inc. (ASCAP), see TRO.
 Martha's Music (BMI), see Court of Kings.
 Martu Music Inc. (ASCAP), see Marsaint.
 A. W. Marullo Music (BMI), 1121 Market St., Galveston, Tex. 77550. Tel: (512) 762-4590. Pres.: A. W. Marullo Sr.; Gen. Mgr.: A. W. Marullo Jr.
Branches: Galveston, Tex., 512 Ninth. Zip: 77550. Tel: (512) 765-9519. Gen. Mgr.: Tom Griggs—Houston, Tex., 9321 Irvington. Zip: 77009. Tel: (713) 697-4422. Gen. Mgr.: Foy Lee.
 Marvin Music Co. (ASCAP), see Fred Fisher.
 Marvhill Music (BMI), see Ripcord.
 Mary Jane Music Inc. (ASCAP), see Mietus.
 Marzique Music (BMI), 5752 Bowcroft St., Los Angeles, Calif. 90016. Tel: (213) 291-6379.
 Pres.: Harold R. Battiste Jr.; Gen. Mgr.: Alviette M. Battiste.
Affiliate: At Last Publ'g Co. (BMI).
Int'l rep.: Worldwide (A. Schroeder).
 Masterlease Music Publ'ns (BMI), PO Box 234, St. Louis, Mo. 63166. Tel: (314) 837-7108. Dir.: B. J. Bax.
 Matragun Music Inc. (BMI), see A. Schroeder.
 Matrix Publ'g Co. (ASCAP), 1755 Georgian Dr., Memphis, Tenn. 38127. Tel: (901) 353-0847. Contacts: Gale Harris, Dan Sullivan.
 Matt Music Co. (BMI), 1564 W. 54 St., Erie, Pa. 16509. Tel: (814) 868-1575. Pres.: Calvin T. Bostick.
 Matzo Ball Music Inc. (BMI), PO Box 14602, Baton Rouge, La. 70808. Tel: (504) 927-0119. Pres.: Ron Shaab.
 Maudlin Melodies (ASCAP), see Terrible Tunes.
 Peter Maurice Music Co. Ltd. (ASCAP), see Al Gallico.
 Mawil Publ'g Co. (BMI), see Doheny.
 Maxim Music Inc. (ASCAP), see Cromia Music.
 Maybird Music Inc. (ASCAP), PO Box 6753, 2405 Westwood Ave., Suite B, Richmond, Va. 23230. Tel: (703) 353-4609. Pres.: C.N. Collieran Jr.
Affiliated company: Bronwood Music Inc. (BMI).
 Mayday Music Inc. (BMI), see United Artists Music Group.
 Mayhew Music Co. (BMI), see Copyright Serv. Bureau.
 Mayon Music (ASCAP), see Val-Dare.
 May 2nd Music Co. (ASCAP), see Mietus.
 Maz-Kap Music (ASCAP), VP & Gen. Mgr.: Bob Champlin. See Country Stream.
 McClendon Entis. (BMI), Rt. 3, La Grange, Ga. 30240. Tel: (404) 882-2391. Mgr.: Rupert McClendon.
 Jim McCoy Music (BMI), PO Box 574, Winchester, Va. 22601. Tel: (703) 662-3520. Pres.: Jim McCoy.
Affiliate: Little Jim (ASCAP).
 Van McCoy Music Inc., PO Box 602, Englewood, N.J. 07631. Tel: (201) 567-1422. Pres.: Van McCoy.
 McCulloch Music (BMI), see Beechwood.
 McDowell Music Co. (BMI), 828 S. Lawrence St., Montgomery, Ala. 36105. Tel: (205) 264-2155. Contact: Harry McDowell.
 McHall Music (BMI), 1822 North Wilcox Ave., Hollywood, Calif. 90028. Tel: (213) 467-7345. Gen. Mgr.: Dale Halcom.
 McHugh & Adamson Music Inc. (ASCAP), see Chappell & Co.
 McLaughlin Publ'g Co. Inc. (BMI), see Mietus.
 McLaughlin & Reilly Co. (SESAC), see Summy-Birchard.
 McRon Music Co. (ASCAP), 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) 682-5844. Pres.: Tsipora Miron; VP & Prod'n Dir.: Steve Monroe; VP & Int'l Mgr.: Thelma Moore; Pub: Jon Arthur; Promo.: Marie M. Gadreau.
Affiliate: SFM Inc. (ASCAP).
 Meadowsee Music (BMI), 1727 Roanoke Ave., Sacramento, Calif. 95838. Tel: (916) 925-4886. Owner: Jerry Parker.
 Meadowgreen Music (ASCAP), see Tree.
 Meadows Music Publ'g Co. (BMI), see Eastwick.
 Medallion Songs Inc. (ASCAP), see National.
 Medal Music Inc. (BMI), 242 W. 76 St., New York, N.Y. 10023. Tel: (212) CI 6-3594. Pres.: Herb Abramson; VP: Barbara Abramson.
 Mediarts Music Inc. (ASCAP), see United Artists Music Group.
 Mee Moo Music (BMI), see 4-Star.
 Melbourne Music Publ'g Co. (ASCAP), see Jaspar.
 Robert Mellin Music Publ'g Corp. (BMI), 1650 Broadway, Rm. 901, New York, N.Y. 10019. Tel: (212) PL 7-3287. Cable: MELLINMUS. Pres.: Robert Mellin; Gen. Prof. Mgr.: Sanford Green.
Affiliate: Sherwin Music Publ'g Corp. (ASCAP).
Int'l rep.: UK (Robert Mellin).
 Melmar Music Co. (ASCAP), see Green Apple.
 Melody House Publ'rs (BMI), 958 W. Edgemont Dr., San Bernardino, Calif. 92405. Tel: (714) 882-6796. Owner: Bill Bellman.
Int'l rep.: Worldwide exclusive of USA & Canada (CBS Int'l in USA).
 Melody Lane Publ'ns Inc. (BMI), see Southern Music Publ'g.
 Melody Trails Inc. (BMI), see TRO.
 Meloney Music (BMI), 1124 Shelton Ave., Statesville, N.C. 28677. Tel: (704) 872-5450. Pres. & Gen. Prof. Mgr.: Joe Beaver; Gen. Mgr.: O. L. Atwood.
 Memnon Ltd. (ASCAP), PO Box 84, Glen Cove, L.I., N.Y. 11542. Tel: (516) 676-6753. Bd. Chm.: Krzysztof Z. Purzycki; Pres.: Chris Kroman; Gen. Mgr.: Kazimir B. Swier.
Affiliate: Tithonus Music Ltd. (BMI).
Administered companies: Azure Music (ASCAP), Bzura Music (BMI).
Int'l rep.: Worldwide except USA & Canada (Bourne Co.—Memnon, Tithonus).
 Memory Lane Music Corp. (BMI), see Larry Spier.
 Memphis-Horns Publ'g Co. (BMI), c/o Memphis Talent Consultants, 261 Chelsa Bldg., Memphis, Tenn. 38107. Tel: (901) 525-5611.
 Mention Music Inc. (BMI), 509 Madison Ave., Suite 812, New York, N.Y. 10022. Tel: (212) 421-4540. Pres.: Phyllis Fairbanks; VP: Chet Gierlach.
 Mentor Music Inc., Broadview Dr., Brookfield, Conn. 06804. Tel: (203) 775-1358. Pres.: Robert E. Nagel.
 Me N-U Music Corp. (BMI), see Big Seven—Big Seven.
 Mercury Music Corp. (SESAC), see Theodore Presser.

Merion Music Inc. (BMI), see Theodore Presser.
 Merit Music Co. (BMI), see National.
 Merival Music Inc. (BMI), see Copyright Serv. Bureau.
 Merjoda Music Inc. (BMI), see Chappell & Co.
 Merna Music Ins. (BMI), see Big Seven—Mandan.
 Mernee Music (ASCAP), Box 17, 2819 Newby Rd. SW, Huntsville, Ala. 35805. Tel: (205) 536-7734. Pres.: W. P. Richardson.
Affiliated company: Woodrich Publ'g Co. (BMI).
 Merpex Music (BMI), see Robert Mersey.
 Merry-Go-Round Melody Co. (BMI), see Ford.
 Merrymount Music Inc. (BMI), see Theodore Presser.
 Robert Mersey Prod'ns, 1777 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 469-5119. Pres.: Robert Mersey.
Affiliates: JLS Music (ASCAP), Merpex Music (BMI).
 Mescal Music Inc. (ASCAP), see Windfall.
 Mesquite Music Corp. (ASCAP), see Edwin H. Morris.
 Mesquite Publ'g (BMI), Box 1162, Marion, Ohio 43302. Tel: (614) 382-1237. Pres.: Frank Humphreys; Gen. Mgr.: Larry Edwards; Gen. Prof. Mgr.: Sylvia Edwards.
 Mester (BMI), see James Hendrix.
 Metedeconk Music Corp. (BMI), see Marielle.
 Methodist Publ'g House, 201 Eighth Ave. S., Nashville, Tenn. 37202. Tel: (615) 242-1621. Pres.: John E. Procter; Gen. Mgr.: C.O. McNish; Music Mgr.: Robert O. Hoffelt.
Branch: New York, N.Y., 55 E. 55 St. 10022.
 Meteorion Music Corp. (BMI), 19 W. 44 St., New York, N.Y. 10036. Tel: (212) 986-9434. Cable: ORIONCORP. Gen. Mgr.: Boris J. Gottlieb.
Affiliate: Multitone Music Corp. (ASCAP).
 Metric Music Co. (BMI), see United Artists Music Group.
 Metromedia Music Inc., see Sunbeam (SEE ADVERTISEMENT)
 Mexican Music Centre Inc. (ASCAP), 345 W. 58 St., Suite 2-P, New York, N.Y. 10019. Tel: (212) 582-5705. Cable: MUSIMEX. Mng. Dir.: G. de la Chapelle.
Affiliates: Casa Latina (ASCAP), Paraguayan Music Centre (ASCAP), Songs of Mexico Inc. (ASCAP), United Mexican Music Publ'rs (BMI).
 Michaelides Music Publ'g Co. (BMI), 7906 Santa Monica Blvd., Suite 212, Hollywood, Calif. 90046. Tel: (213) 656-5964. Pres.: George Michaelides; Gen. Mgr.: Thomas Kounis.
 Mich Nic Publ'g Co. (BMI), 142 Morse St., Coldwater, Mich. 49036. Pres.: Earle E. Benson; Gen. Mgr.: Richard Y. Patterson Sr.
Branch: Wyandotte, Mich. 1836 Biddle. Zip: 48192. Tel: (313) 283-2830.
 Midas Music Corp. (ASCAP), see Chappell & Co.
 Midland Music Co. (BMI), see Happiness Music.
 Midnight Sun Music Publ'g Co. (ASCAP), see True Blue.
 Midwood Music Corp. (BMI), see Barton Music.
 Mietus Copyright Mgmt., 527 Madison Ave., Suite 317, New York, N.Y. 10022. Tel: (212) 371-7950. Admin'r: Leonard S. Mietus.
Branch: Union, N.J., 2351 Laurana Rd. Zip: 07083. Tel: (201) 686-0716.
Administered companies: Ala King Music (BMI), Alpha Phi Music (BMI), Andredon Music Co. (BMI), Back Bay Music (BMI), Bengrad Ent's. Inc. (BMI), Boy Wonder Music Co. (BMI), Bubble Gum Music Co. (ASCAP), Budget Music (BMI), Cannette Music Co. (BMI), Cannlynn Music Co. (BMI), Cimy Music (BMI), Clamike Music Publ'g Co. Inc. (BMI), Earthborn Music Co. (BMI), Fervent Sound Music (BMI), Flaming Arrow Music (BMI), Foxborough Jr. Music Inc. (ASCAP), Frabob Music Co. (BMI), Free Jazz Music (BMI), Halkay Music Co. (BMI), Halseon Music Inc. (ASCAP), Halsey Music Inc. (ASCAP), Iramac Music (ASCAP), Isalee Music Co. (BMI), June 16 Music Co. (BMI), Kilynn Music Publ'g Inc. (BMI), Klondike Ent's. Ltd. (BMI), Knobs Music Co. (ASCAP), Little Foxborough Music Inc. (BMI), Ludix Publ'g Co. Inc. (BMI), Herbie Mann Music Corp. (ASCAP), Mary Jane Music Inc. (ASCAP), May 2nd Music Co. (ASCAP), McLaughlin Publ'g Co. Inc. (BMI), Nafra Music Inc. (BMI), Orenbee Music Co. (BMI), Peclle Publ'g (BMI), Peggylou Music Inc. (BMI), Phrase Text Music (ASCAP), Roeday Prod'ns Inc. (BMI), Rudan Music Assocs. (BMI), Rupadia Music (BMI), Sandonna Music (BMI), Shady Grove Music Inc. (ASCAP), Soft-Landing Music (BMI), Soulbar Music (BMI), Sreeby Music Co. (BMI), Stephanye Music Co. (BMI), Stockbridge Music (BMI), Tucktate Music Co. (ASCAP), Underling Music Co. (ASCAP), Vee Ve Music Corp. (BMI), Victory Music Co. (BMI), Warminster Music (BMI), Weeks Music Co. (BMI), Larry Weiss Music Ltd. (ASCAP), Wellsound Music Co. (BMI), Whiz Kid Music Co. (ASCAP), Jerry Williams Music (BMI), Yenziar Music Co. (BMI), Yo-Ho Publ'g Co. Inc. (BMI).
 Mikim Music (BMI), 8350 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 653-3040. Pres.: William R. Stevenson; Gen. Mgr.: Jessica Smith.
 Milbern Music Co. (BMI), see Luristan.
 Milene Music Inc. (ASCAP), see Acuff-Rose.
 Earl Miles Publ'g (BMI), PO Box 1254, 1108 Davis, Redwood City, Calif. 94064. Tel: (415) 369-0728/5629. Pres. & Gen. Mgr.: Earl Miles.
Affiliate: Woodside Publ'g Co. (BMI).
Int'l rep.: South Africa (Teal).
 Millbob Music (BMI), see Cadenza Music.
 Miller Music Corp. (ASCAP), see The Big 3.
 Miller Songkraft Music Publ'g (BMI), 347 Litchfield Ave., Babylon, L.I., N.Y. 11702. Tel: (516) 661-9842. Pres.: Suzette Miller; Gen. Mgr.: William H. Miller.
 Millicent Music (BMI), PO Box 192, Grass Valley, Calif. 95945. Tel: (916) 273-2451. Pres.: E. E. Carlton.
 Millrose-Bernstein Prod'ns, c/o Robert Casper, 1780 Broadway, New York, N.Y. 10019. Tel: (212) 765-5038. Contacts: Victor Millrose, Alan Bernstein.
Affiliates: Burnt-Rose Music (BMI), MBP Music (ASCAP).
 Arnold Mills & Assocs., 8721 Sunset Blvd., Suite 201, Los Angeles, Calif. 90069. Tel: (213) 657-2024. Pres.: Arnold Mills.
Affiliates: Artemis Music (ASCAP), Beville Music Co. (BMI), Cintom Music (ASCAP).
 Irving Mills Music Publ'rs, 2373 Westwood Blvd., Los Angeles, Calif. 90064. Tel: (213) 474-4744. Pres.: Irving Mills; Gen. Mgr.: Paul Mills.
Affiliates: Hi-Cue Prod'ns (ASCAP), Jatap Publ'g Co. (BMI), Lynnstorm Publ'g Co. (ASCAP), Pacea Music Publ'rs (ASCAP), Pickering Music Publ'rs (BMI).
 Mills Music Inc. (ASCAP), see Belwin-Mills.
 Mimic Music (BMI), PO Box 201, Smyrna, Ga. 30080. Tel: (404) 435-8171. Pres. & Gen. Mgr.: Thomas E. Hodges; Gen. Prof. Mgr.: Jerry Burke.
Affiliate: Skipjack Music (BMI).
 Minaret Music Inc. (BMI), see Cohen & Boyle.
 Minit Music Co. (BMI), see United Artists Music Group.
 Minniepaul Music (BMI), div of David Anthony Prod'ns Inc., PO Box 8408, Minneapolis, Minn. 55408. Tel: (612) 827-4025. Pres.: David A. Wachter.
Affiliate: Pad Music (ASCAP).
 Minotaur Music (BMI), see Belwin-Mills.
 Minstrel Music Inc. (BMI), see Hank Williams Jr.
 Minstrel Music Prod'n (ASCAP), see Harrick.
 Minto Music (BMI), PO Box 9411, North Hollywood, Calif. 91609. Tel: (213) 763-4544/3436. Pres.: A. J. Minto.
 Minuet Music Co. (BMI), see Apricot.
 Mio Music Co. Ltd. (BMI), see Chappell & Co.
 Mirabal Music Co. (BMI), see Green Apple.
 Miracle Recs. Publ'g Co. (ASCAP), 170-30 130 Ave., Jamaica, N.Y. 11434. Tel: (212) 723-8776. Pres. & Gen. Mgr.: Harry "Tex" Fenster.
Affiliates: Tex Fenster Publ'rs (BMI), House of Miracles (ASCAP), Myna-Zuris Publ'g Co. (BMI).
 Miracle Strip Publ'g Co. (BMI), 25 N. DeVilliers St., Pensacola, Fla. 32501. Tel: (904) 434-2055. Pres.: Ray McArthur.

continued on page 110

TAMUSICO, INC.

PRODUCTION • MANAGEMENT

Tony Tamburello

Dan Stevens

162 WEST 56TH ST., NEW YORK CITY 10019 • 212 489-8410

continued

Miraka Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Miraleste Music (BMI), 8127 Elrita Dr., Los Angeles, Calif. 90046. Tel: (213) 656-6509. Pres.: Richard Delby; Gen. Mgr.: Ed Fournier. **Affiliate:** Elrita Music Co. (ASCAP).
 Mirdean Music Co. (BMI), 2134 78, Baton Rouge, La. 70807. Tel: (504) 357-0867. Pres. & Gen. Mgr.: Lionel T. Whitfield.
 Mirwood Music Inc. (BMI), see Copyright Serv. Bureau.
 Mishawaka Music (BMI), 2420 River Ave., Mishawaka, Ind. 46544. Tel: (219) 259-3215. Pres.: Juanita Henson.
 Misirlou Music Inc. (BMI), see Ivan Mogull.
 Miskatonic Music (BMI), see Yugoith.
 Miss Vera (BMI), see Scoeberth.
 Mistakes of Man Inc., see Acoustic.
 Mr. Bones Music Publ'g Inc. (BMI), 11661 San Vicente Blvd., Suite 911, Los Angeles, Calif. 90049. Tel: (213) 270-3172. Pres.: Bones Howe; Gen. Mgr.: Mrs. Gay French; Prof. Mgr.: Eddie Wenrick. **Affiliate:** Hello There! Music (ASCAP). **Int'l rep.:** Worldwide excluding USA & Canada (TRO in USA).
 Mr. Music Co. (BMI), see Barton.
 Misty Haze Music (BMI), 4541 Sanford, Houston, Tex. 77035. Tel: (713) 721-0395. Pres.: Frank D. Jones Jr.
Branch: Mount Juliet, Tenn., 221 Springhill Rd. Zip: 37122. Tel: (615) 758-7943.
 Joni Mitchell Publ'g Corp. (BMI), see Royalty Controls.
 Mitten Music (BMI), 2790 S. Van Dyke, Imlay City, Mich. 48444. Tel: (313) 724-1474. Pres.: W. Howard Walker.
 Mixer Music Co. (BMI), PO Box 1746, Covina, Calif. 91732. Tel: (213) 339-1806. Pres.: George J. Morris. **Affiliate:** Tumbler Music (BMI).
 Mixteca Music (BMI), see Cohen & Boyle.
 Miz Music (ASCAP), see Big Bucks.
 Mocart Music Publ'g (BMI), see Very Important.
 Moccasin Music Corp. (ASCAP), see Combine Music.
 Mode Music Inc. (ASCAP), see Lissauer.
 Modern Music Publ'g Inc. (BMI), 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari.
 Modo Music (BMI), see Alouette Prod'ns.
 Ivan Mogull Music Corp. (ASCAP), 40 E. 49 St., New York, N.Y. 10017. Tel: (212) 355-5636. Pres.: Ivan Mogull; Gen. Mgr.: Al Willens. **Int'l branches:** South Africa, Spain. **Affiliates:** Cannes Music Inc. (BMI), Crestview Music Corp. (ASCAP), Harvard Music Inc. (BMI), Indano Music Co. (ASCAP), Marcia Music Co. (BMI), Misirlou Music Inc. (BMI), Muirfield Music Corp. (ASCAP), Roberd Music Corp. (BMI). **Additional firms represented outside USA:** Athens Music Co. (BMI), Bucky Music Co. (ASCAP), Bucrenlis Music Co. (BMI), Cape-Ann Music Inc. (BMI), Chess Music Inc. (BMI), Forrest Hills Music Inc. (BMI), Grand Teton Music Inc. (BMI), Jack Music Inc. (BMI), Jando Music Co. (ASCAP), Ninandy Music Co. (BMI), Pi-Gem Music Publ'g Co. Inc. (BMI), Rolls Royce Music Co. (ASCAP), Silver Dollar Music Co. (ASCAP), Three Cheers Music Co. (ASCAP)—worldwide excluding Canada; Attache Music Co. (BMI), Guitar Music Inc. (BMI)—Austria, Eastern Europe, Germany, Netherlands, Scandinavia, Switzerland; Prophet Music Inc. (ASCAP), Stonebridge Music (ASCAP)—Portugal, Spain. **Int'l reps.:** Australia (Essex), Austria (Rolf Budde in Germany), Belgium (SABAM), Brazil (RCA), Czechoslovakia (GEMA in Germany), France (SACEM & SORN), Germany (Rolf Budde), Greece (AEP), Hong Kong (Burlington-Palace), Hungary (GEMA in Germany), Israel (ACUAM), Italy (RCA), Japan (Shinko), Netherlands (STEMRA), New Zealand (Essex in Australia), Philippines (Burlington-Palace), Poland (GEMA in Germany), Singapore (Burlington-Palace), Sweden (Sweden Music), Switzerland (Musikvertrieb), UK (Essex). (SEE ADVERTISEMENT)
 Mojave Music Inc. (BMI), see Marty Robbins.
 Momac Music Co. (BMI), see Pietro Deiro.
 Monarch Music Corp. (ASCAP), 1880 Century Park E., Suite 718, Los Angeles, Calif. 90067.
 Mongo Music Inc. (BMI), see Copyright Serv. Bureau.
 Monroe-Ames Music (BMI), 1214 Roosevelt, Ames, Iowa 50010. Tel: (515) 232-2991. Pres. & Gen. Mgr.: Steve Monroe.
 Monsapac Music Inc. (BMI), see Helios.
 Monster Music Inc. (ASCAP), see Show Biz.
 Montage Music Publ'g Inc. (BMI), see Carthay Music.
 Montauk Music Inc. (BMI), see H. B. Webman.
 Herb Monteit Music (BMI), 6087 Sunset Blvd., Suite 201, Hollywood, Calif. 90028. Tel: (213) 463-8245. Owner: Herb Monteit. **Affiliates:** Kemo Music Co. (BMI), Konakai Publ'g Co. (BMI), Pyramid Music Co. (ASCAP), Runnymede Music Co. (ASCAP).
 Montello Music (BMI), 5709 Hempstead Rd., Madison, Wis. 53711. Tel: (608) 271-5924.
 Monte Verde Publ'g (BMI), 615 Delta Way, Watsonville, Calif. 95076. Tel: (408) 722-4376. Pres. & Gen. Mgr.: Kathy Whitney.
 Montgomery Publ'g Co. (BMI), 8914 Georgian Dr., Austin, Tex. 78753. Tel: (512) 836-3201/3194. Pres.: Roy J. Montgomery Sr.; Gen. Mgr.:

Shirley A. Montgomery; Gen. Prof. Mgr.: Elmer J. Montgomery.
Branch: Fort Wayne, Ind., 3408 McKinnin Ave. Zip: 46808. Tel: (219) 743-7561. Gen. Mgr.: Charles L. Montgomery.
 Monzahalla Publ'g (BMI), 1232 1/2 Gower St., Hollywood, Calif. 90038. Tel: (213) 466-2234. Owner: Rick Jones.
 Mood Music Co. Inc. (ASCAP), see Shapiro, Bernstein.
 Moo-Lah Publ'g Co. Inc. (BMI), 7135 S. Blackstone Ave., Chicago, Ill. 60619. Tel: (312) 493-3727. Pres.: Eddie Sullivan.
 Moo Moo Music Corp. (BMI), see Marielle.
 Moonbeam Publ'g Corp. (ASCAP), see Vanlee.
 Moonbird Music (ASCAP), see Copyright Serv. Bureau.
 Moon Lake Publ'g (BMI), see Lenel.
 Moorpark Music Corp. (ASCAP), see Marielle.
 Morgan Manor Music Inc. (ASCAP), 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 469-4695, 874-0044. Pres.: Mrs. Russ Morgan; Mgr.: Betty Carlton; Prof. Mgr.: Jack Carlton.
 Morhiths Publ'rs (BMI), see Duane Music Inc.
 Morley Music Co. Inc. (ASCAP), see Edwin H. Morris.
 Morning Glory Music (BMI), see Fillmore Music Group.
 Morning Life Music (ASCAP), see R. A. Hodge.
 Morning Music (ASCAP), 806 16 Ave. S., Suite 214, Nashville, Tenn. 37203. Tel: (615) 259-9322, 832-9723. Pres.: Jury Krytiuk; Mgr.: Maggie Cavender.
Home office: Canada.
 Morning Star Music Corp. (BMI), see Don Robertson.
 Edwin H. Morris & Co. Inc. (ASCAP), 31 W. 54 St., New York, N.Y. 10019. Tel: (212) JU 2-5656. Cable: MAYFAIRMUS.
Int'l branches: Argentina, Australia, Canada, England, France Italy, South Africa, Sweden. **Affiliates:** Arko Music Corp., Barwin Music Co. Inc., Charling Music Corp., Harwin Music Corp., Jerryco Music Co., Mesquite Music Corp., Morley Music Co.; Ralton Music Co. Inc. (all ASCAP), Wren Music Co. Inc. (BMI). **Int'l reps.:** Brazil (Todamerica), Germany (Chappell), Japan (Mrs. G. T. Folster), Mexico (Brambila), Netherlands (Chappell), Spain (Chappell), Switzerland (Chappell).
 Morro Music Corp. (BMI), see United Artists Music Group.
 Herbert M. Moss Publ'g Co. (ASCAP), see Copyright Serv. Bureau.
 Moss Rose Publ'ns Inc. (BMI), PO Box 46, Nashville, Tenn. 37202. Tel: (615) 244-9550. Pres. & Gen. Mgr.: Hubert Long. **Affiliates:** Buckhorn Music Publ'rs Inc. (BMI), Gemini Music Co. Inc. (ASCAP), Husky Music Inc. (BMI), Kiowa Publ'ns Inc. (BMI), Little David Music Inc. (BMI), Pawnee Rose Publ'ns Inc. (SESAC), Peppermint Music Inc. (BMI), Poke Sallet Music Inc. (BMI), Ramlin' Rose Publ'ns Inc. (ASCAP), Stallion Music Inc. (BMI), Woodshed Music Inc. (BMI).
 Mother Bertha Music (BMI), 9130 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-8661. Pres.: Phil Spector.
 Motala Prod'ns Inc. (ASCAP), see Al Gallico.
 Motor Gold Publ'g Co. (BMI), 320 Sheperd St., NW Wash. D.C. 20032. Tel: (202) 726-1741. Pres.: Leon Edward Stewart. **Affiliate:** Lantic Gold Publ'g Co. (BMI).
 Mountain View Music (BMI), see Crealey.
 Mount Rainier Music (BMI), PO Box 246, Mount Rainier, Md. 20822. Tel: (301) 927-0010. Pres.: C. R. Freeland. **Int'l rep.:** Japan (Friendship Music).
 Mourbar Music Corp. (ASCAP), see Pickwell Int'l.
 Mouse House Music (BMI), see Royalty Controls.
 Movietone Music Corp. (ASCAP), see Sam Fox Publ'g.
 Mowbray Music Publ'rs (ASCAP), see Theodore Presser.
 Mubiz Music (BMI), 805 Grand Ave., Spring Valley, Calif. 92077. Owner: S. Leo Reis.
 Much More Music (BMI), see Amalgamated Tulip.
 Mudville Music (BMI), 1007 Isabel St., Los Angeles, Calif. 90065. Tel: (213) 221-3423. Cable: MUDCA. Pres.: Hots O'Casey; Gen. Mgr.: Len J. Casey.
 Muirfield Music Corp. (ASCAP), see Ivan Mogull.
 Muldoon Music Co. (BMI), 2000 Madison Ave., Memphis, Tenn. 38104. Tel: (901) 324-5368. Co-Pres.: Terry Manning; John Fry.
 Mulj Publ'ns (BMI), PO Box 623, Brentwood, Tenn. 37027. Tel: (615) 794-7927. Pres. & Gen. Mgr.: David P. Briggs.
 Multimood Music Inc. (BMI), see Belwin-Mills.
 Multifit Music Corp. (ASCAP), see Meteorion.
 Murbo Music Publ'g Inc. (BMI), see Bourne.
 Mured Music Co. (BMI), 8008 Rodgers Rd., Philadelphia, Pa. 19177. Tel: (215) 635-3937. Pres.: Harry Chipetz; Gen. Prof. Mgr.: Robert A. Chipetz. **Affiliate:** Barbro Music Co. (ASCAP).
 Muscle Shoals Sound Publ'g Co. Inc. (BMI), 3614 Jackson Hwy., Sheffield, Ala. 35660. Tel: (205) 381-4341. Pres.: Terrence R. Woodford; VP: George Soule; Sec'y-Treas.: David Hood. **Affiliate:** Formula Music Inc. (ASCAP).
 Muse Publ'g Corp. (ASCAP), see National Musitime.
 Musetta Music Co. Inc. (ASCAP), see Loring.
 Musica (BMI), see C. F. Peters.
 Musical Comedy & Operetta Guild, see Burdge.
 Musical Comedy Prod'ns Inc. (BMI), see T.R.D.
 Music City Music (ASCAP), see Combine Music.
 Music Crusaders (BMI), see H. B. Webman.
 Music for Percussion (BMI), 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-9675.

Music Makers Group Inc., 3 E. 57 St., New York, N.Y. 10019. Tel: (212) 421-6880. Pres.: Milton Herson; Gen. Mgr.: Alan Honig. **Affiliates:** Renleigh Music Inc. (BMI), Andrew Scott Inc. (ASCAP).
 Music Mart Publ'g Co. (BMI), see Two-Way.
 Musicmaster Publ'ns Inc. (ASCAP), 1650 Broadway, New York, N.Y. 10019. Tel: (212) CI 6-3869. Contact: Frank Metis.
 Music Mayvins (BMI), 31 Fieldstone Dr., Livingston, N.J. 07039. Tel: (201) 992-4540. Contact: Hal Kanner.
 Music Music Music Inc. (ASCAP), 509 Madison Ave., Suite 812, New York, N.Y. 10022. Tel: (212) 421-4537. Pres.: Chet Gierlach; VP: P. Fairbanks. **Affiliates:** Birthday Music Inc. (BMI), D'Azure Music Inc. (ASCAP), L'Aires Music Corp. (ASCAP).
 Music of Today Inc. (BMI), see Copyright Serv. Bureau.
 Musicord Publ'ns Inc., PO Box 87, Staten Island, N.Y. 10314. Tel: (212) YU 1-8550. Pres.: I. C. Hirschberg.
 Music Power (BMI), see Wright-Gerstl.
 Music Press (ASCAP), see Theodore Presser.
 Music Prods. (BMI), see Eden.
 Music Sales Corp., 33 W. 60 St., New York, N.Y. 10023. Tel: (212) 246-0325. Pres.: Herbert H. Wise; VP: Robert Wise; Gen. Mgr.: Gordon E. Williams. **Int'l branch:** England. **Affiliates:** Amso (SESAC), Braun Music Inc. (SESAC), Consolidated Music Publ'rs Inc. (ASCAP), Dorsey Bros. Music Inc. (ASCAP), Embassy Music Corp. (BMI), Weintraub Music Co. (ASCAP), Yorktown Music Press Inc. (ASCAP).
 Music Treasure Publ'ns, PO Box 127, Highbridge Sta., Bronx, N.Y. 10452.
 Musique Music (SESAC). Gen. Prof. Mgr.: Betty Jo Gibson. See Gaylo.
 Mustachio Music (BMI), PO Box 416, North Hollywood, Calif. 91603. Tel: (213) 761-9439. Pres.: John Farley. **Affiliate:** Distant Meadow Music Publ'g (BMI).
 Mustaff Music Publ'g (BMI), see Palamar.
 Mutel Library Servs. (BMI), see A. Schroeder.
 Muziki Publ'g Co. Inc., 17834 Binder, Detroit, Mich. 48212. Tel: (313) 891-0411. Pres.: Hazel Moy; Rep.: Kenneth Gilden.
 James E. Myers Ents. (ASCAP), 2260 N. Cahuenga Blvd., Hollywood, Calif. 90028. Tel: (213) 467-6876. Owner: James E. Myers. **Branch:** Philadelphia, Pa., 1607 E. Cheltenham Ave. Zip: 19124.
 Myers Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Mygar Publ'g Co. (BMI), 565 Rose St. NE, Salem, Ore. 97301. Tel: (503) 363-6371. Pres.: Gary Nieland.
 Myna-Zuris Publ'g Co. (BMI). See Miracle Recs. Publ'g.
 Myra-Allison Publ'g Co. (BMI), Pres.: Myra Allison. See Eskimo Point.
 Myriad (ASCAP), see H. B. Webman.
 My Son's Publ'g (BMI), PO Box 2194, De Soto Sta., Memphis, Tenn. 38102.
 Mystic Prod'ns (BMI), see Solar R.

N

N M C Publ'g Corp. (BMI), see National Musitime.
 N R Music Co. (BMI), 6232 Santa Monica Blvd., Los Angeles, Calif. 90038. Tel: (213) 467-3288. Pres.: Harry Babasin; Gen. Mgr.: Roy Harte; Gen. Prof. Mgr.: Nate Blake. **Affiliate:** Garlon Music Co. (ASCAP).
 N R P Music Group, 385 Grand St., New York, N.Y. 10002. Tel: (212) 379-4436. Contact: Fred Bailon. **Affiliates:** New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Reaction Music Co. (ASCAP).
 Nada Publ'g & Recs., PO Box 248, Lutesville, Mo. 63762. Tel: (314) 238-2578. Owner: Nellie A. Allen.
 Najac Music Corp. (BMI), see Big Seven—Nom.
 Namrac Music (BMI). Pres.: Don Carman. See Carman.
 Nanding Music Publ'g Co. (BMI), see Solid Soul.
 Nasetan Publ'g Co. (BMI), PO Box 1485, Lake Charles, La. 70601. Pres.: Eddie Shuler. **Affiliate:** TEK Publ'g (BMI).
 Nash-Beau Music Co. (BMI), see Hall-Clement.
 Johnny Nash Music Inc. (ASCAP), see Copyright Serv. Bureau.
 National Music Publ'g Corp. (ASCAP), 56 Ferry St., Newark, N.J. 07101. Tel: (201) 344-1400. Cable: SAVREG. Owner & Pres.: Herman Lubinsky. **Affiliates:** Crossroads Music Co. (BMI), Medallion Songs Inc. (ASCAP), Merit Music Co. (BMI), Planemar Music Co. (BMI), Savoy Music Co. (BMI), Volunteer Music Publ'rs (BMI).
 National Musitime Corp., 8 W. 40 St., New York, N.Y. 10018. Tel: (212) 594-8460. Exec. VP: Boris Zlatich. **Affiliate:** Muse Publ'g Corp. (ASCAP), NMC Publ'g Corp. (BMI).
 Nationwide Songs Inc. (ASCAP), see Pavanne.
 Natra Music Inc. (BMI), see Mietus.
 Natson Music Corp. (ASCAP), see Tannen.
 Nautical Music Co. (BMI), 14615 Littleford, Houston, Tex. 77045. Tel: (713) 433-6628. Pres.: Ray McGinnis. **Affiliate:** Ray Mack Music (ASCAP).

Neale Music (ASCAP), 3698 Ferndale Ave., San Bernardino, Calif. 92404. Tel: (714) TU 2-1929. Pres. & Gen. Mgr.: Neale Wrightman.
Int'l rep.: Worldwide (Sam Fox in USA).

Nebraska Music Publ'g Co. (ASCAP), see Slide.

Neches Music Co. (BMI), 1812 Procter, Port Arthur, Tex. 77640. Pres.: Floyd J. Badeaux; Gen. Prof. Mgr.: Lee Ashworth.

Need-A-Hit Publ'g Co. Inc. (BMI), 1302 Saunders Ave., Madison, Tenn. 37115. Tel: (615) 865-6543. Owners: Johnnie R. Wright, Bill Phillips; Gen. Mgr.: Jean Stromatt.

Neems Music Co. (ASCAP), see Copyright Serv. Bureau.

Nemperor Music Ltd. (BMI), see Copyright Serv. Bureau.

Nemsgon Music Inc. (BMI), see Chappell & Co.

Neptune Music Publ'rs (BMI), 82 Aldine St., Rochester, N.Y. 14619. Tel: (716) 328-4649. Pres.: Ven Pitoni; Prof. Mgr.: Mary Steffey.

Nessie Music Corp. (ASCAP), see JBP.

New Apollo (BMI), div. of Apollo Rec'gs Inc., 59 E. 75 St., Apt. 1B, New York, N.Y. 10021. Tel: (212) 734-6179. Pres.: Joseph Lo Jacono; Gen. Mgr. & Artistic Dir.: Nino P. Tassone.
Int'l rep.: Mexico, South & Central America (CBS Int'l in USA).

NewBag Music (BMI), 807 Westham Pkwy., Richmond, Va. 23229. Tel: (703) 282-1629. Pres. & Gen. Mgr.: Martin Gary.

New Chatham Music, div. of Chatham Communications Inc., 411 Seventh Ave., Pittsburgh, Pa. 15219. Tel: (412) 372-7511, 471-3113. Dir.: Elmer Willett.

New Colony Publ'g Co. (BMI), 166 E. Superior St., Chicago, Ill. 60611. Tel: (312) 664-6054. Pres. & Gen. Mgr.: Peter H. Wright.

New Dawn Music Corp. (ASCAP), see Chappell & Co.

New Executive Music (BMI), see Brother.

New High Music Publ'g (ASCAP), see Brian Ross.

New Ideas Music Co. (BMI), see NRP.

Newkeys Music Inc. (BMI), 1531 Demonbreun St., Nashville, Tenn. 37203. Tel: (615) 242-2461. Pres.: E. Jimmy Key; Gen. Mgr.: Jack J. Key.
Branch: Hollywood, Calif., 1608 N. Argyle St. Zip: 90028. Tel: (213) 461-3624.

New Music Ed., see Theodore Presser.

Newport Co. (ASCAP), 1105 Little Bldg., 80 Boylston St., Boston, Mass. 02116. Tel: (617) 482-7678. Owner: Harry Paul.
Affiliate: Windsor Music Co. (BMI).

Newroads (BMI), see Gopam.

New Song Publ'g (BMI), see Lendy's.

New Spirit Music Co. (BMI), see A. Schroeder.

Newtonville Music Inc. (ASCAP), see Fourth Floor.

New World Music Corp. (ASCAP), see Warner Bros.

New York Public Library Music Publ'ns (BMI), see C. F. Peters.

Next Day Music Corp. (ASCAP), see Avco Embassy.

Nicholas (ASCAP), see N. A. Busillo Publ'g.

Nida Music Publ'g Co. (ASCAP), 4014 Murietta Ave., Sherman Oaks, Calif. 91403. Tel: (213) 872-1274. Pres. & Gen. Mgr.: Nicholas S. Carras.

Nimbig Publ'g Co. (BMI), 722 Church St., Norfolk, Va. 23510. Tel: (703) 627-0895. Pres.: Noah H. Biggs; Gen. Mgr.: Benjamin Brehon.

Ninandy Music Co. (BMI), see Copyright Serv. Bureau & Ivan Mogull.

Nine Mile Music (BMI), 14611 E. Nine Mile, East Detroit, Mich. 48021. Tel: (313) 779-1380. Pres.: Guido Marasco; Gen. & Gen. Prof. Mgr.: Fred Saxon.
Affiliates: Tiny Trumpet Music (BMI), Wedo Wedo Music (BMI).

Nine Star Music Corp. (ASCAP), see Warner Bros.

Nippon Columbia Corp. of America, 6 E. 43 St., New York, N.Y. 10017.
Int'l branch: Japan.

Nise Prod'ns Inc. (BMI), PO Box 5132, Philadelphia, Pa. 19114. Tel: (215) WA 4-8767. Pres.: Michael Nise; Gen. Prof. Mgr.: Frank Nise.

No Exit Music Co. Inc. (BMI), see Redwal.

Noma Music Inc. (BMI), see Hill & Range.

Nom Music Inc. (BMI), see Big Seven.

North American Publ'rs Corp., 390 W. 22 St., Hialeah, Fla. 33010. Tel: (305) 885-6551. Pres.: Fred Pinero.

Northchester Music Inc. (ASCAP), 1880 S. Eighth St., Las Vegas, Nev. 89105. Tel: (702) 734-1457. Pres. & Gen. Mgr.: Joseph B. Zito; Gen. Prof. Mgr.: Anthony W. Frisco.
Branch: New York, N.Y., 888 Eighth Ave. Zip: 10019. Tel: (212) JU 2-4600. Gen. Mgr.: Jack Adato.
Affiliates: JoRob Music Inc. (ASCAP), Southchester Music Inc. (BMI).
Int'l firms represented: Betanne, Entr'Acte, Fervil, HalBen, Kurstor, Neiljoy—all Canada.

Northern Music Corp. (ASCAP), see MCA.

Northridge Music Inc. (ASCAP), see Larry Shayne.

North Shore Music Co. (BMI), see Cohen & Boyle.

North & Son Music Inc. (ASCAP), see Shapiro, Bernstein.

North State Music (ASCAP), PO Box 762, Okeechobee, Fla. 33472. Tel: (305) 625-1949. Owner & Mgr.: Buck Killeff.
Branch: Raleigh, N.C., PO Box 6038. Zip: 27608. Tel: (919) 828-2508. Gen. Mgr.: Marian Curtis.

Northwest (BMI), 1915 N. Quince, Olympia, Wash. 98501. Tel: (206) 352-9097. Pres.: Allen P. Giles.

Northwestern Music (ASCAP), 1232 Market St., Suite 108, San Francisco, Calif. 94102. Tel: (415) 552-3791. Owner: Vincent Johnson.

Notable Music Co. Inc. (ASCAP), div. of Cy Coleman Ent's., 161 W. 54 St., New York, N.Y. 10019.

Tel: (212) PL 7-9547. Pres.: Cy Coleman; Gen. Mgr.: Eric Colodne.
Affiliate: Portable Music Co. Inc. (BMI).
Int'l firm represented: Campbell-Connelly (UK).

Note-Filler Music Publ'ns Inc. (BMI), see Jamie.

Novalene Music (BMI), div. of Vegas Bros. Prod'ns, PO Box 5170, Beverly Hills, Calif. 90210. Tel: (213) 769-6465. Contacts: Pat Vegas, Warren Winston.

Now Music Corp., see Theodore Presser.

Nui Loa, see Burdge.

Nujac Publ'g Co. Inc. (BMI), see Jamie.

Nurock Music Publ'g Co. (BMI), see Chappell & Co.

Oahu Music, see Burdge.

Oahu Publ'g Co., 10333 Coggins Dr., Sun City, Ariz. 85351. Tel: (602) 933-8283. Pres.: Harry G. Stanley; Gen. Mgr.: Tom Glynn, Gen. Prof. Mgr.: Betty Glynn.

Oak Grove Music (BMI), see Redwal.

Oakridge Music (BMI), 2001 Elton Rd., Fort Worth, Tex. 76117. Tel: (817) 834-3821. Owner: H. L. Sewell.

Obie Music Inc. (BMI), see United Int'l Copyright Reps. & Copyright Serv. Bureau.

Objets d'Art (BMI), see Copyright Serv. Bureau.

O'Cal (BMI), see Lois Music.

Oceana Music (ASCAP), see Pacific Islands.

Ogfile Music Publ'g Co. (BMI), PO Box 209, Kensington Sta., Brooklyn, N.Y. 11218. Tel: (212) 252-6878.

Oh Boy Music Co. (ASCAP), see Great Honesty.

Ohio River Valley Songs (BMI), see R. A. Hodges.

Ohms Music (BMI), see Green Apple.

Oklahoman Music Publ'g Co. (ASCAP), see Slide.

Okolehao Music, see Burdge.

Okra Music Corp. (BMI), see Seesaw.

Old Fox Publ'g Co. (BMI), 1767 Fort Henry Dr., Kingsport, Tenn. 37664. Tel: (615) 246-9701. Pres.: Basil J. Palmer; Gen. Mgr.: Tilford A. Salyer.

Old Ironsides Music Publ'g Co. (BMI), see Pelton.

Old Orchard Music (BMI), see Yuggoth.

Oleta Publ'g Co. (BMI), PO Box 9, Selma, Ind. 47383. Tel: (317) 282-3495. Pres.: Jimmy Zack; Gen. Mgr.: Wayne Raney.

Olman Music Servs. Inc. (ASCAP), see TR0.

Bill Olszewski Music (BMI), 22 Chafford Woods, St. Louis, Mo. 63144. Tel: (314) 962-3987. Pres. & Gen. Mgr.: E. William Olszewski Jr.

Omega Music Co. (ASCAP), see Sam Fox Publ'g.

Omnivox Music (BMI), 2524 S. Fifth St., Philadelphia, Pa. 19148. Tel: (215) 465-8545. Pres.: Tony Roccia; Gen. Mgr.: Howard Stein.

100 Oaks Music (BMI), see Two Rivers.

Onna Music (BMI), see Copyright Serv. Bureau.

Onnysap Publ'g Co. (BMI), PO Box 9154, Wells Rd., SW, Knoxville, Tenn. 37920. Tel: (615) 573-7775. Pres.: H. S. Watson.

Ono Music Inc. (BMI), see Abkco Inds.

On Stage Music (BMI), see Copyright Serv. Bureau.

Open Air Music (BMI), see Amos.

Open End Music Inc. (ASCAP), see Fourth Floor.

Open Road Music Inc. (BMI), see Jim Reeves.

Orange Bear Music Co. (BMI), 800 S. Fourth St., Philadelphia, Pa. 19147. Tel: (215) 755-9797/9422. Pres.: Walter B. Kahn.

Orchid Publ'g (BMI), 509 1/2 Kirby Pl., Shreveport, La. 71104. Tel: (318) 868-5247. Pres.: Bill Bohannon.

Orco Publ'g (BMI), see Copyright Serv. Bureau.

Ordena Music (BMI), 4823 S. Langley, Chicago, Ill. 60615. Tel: (312) 538-4670. Pres. & Gen. Mgr.: O. Denise Jones.

Orenbee Music Co. (BMI), see iMetus.

Origatunes Publ'g Co. (BMI), 10337 E. Beach St., Bellflower, Calif. 90706. Tel: (213) 866-4146. Owner: Mearl Ellison.

Orville Music Corp. (BMI), see Seymour M. Bricker.

John Oscar Music Corp. (ASCAP), see Gopam.

Osito Music Publ'g (BMI), see Group 88.

Herbert Ray Ostrow Music Publ'rs (ASCAP), 6620 Kindred St., Philadelphia, Pa. 19149. Prof. Mgr.: Ray Ostrow. Tel: (215) PL 5-5309.
Affiliate: Ray Herbert Music (BMI).
Int'l rep.: Germany. (Paul C. R. Arends).
Int'l firm represented: Paul C. R. Arends (Germany).

Oten Music (BMI), 9465 Wilshire Blvd., Beverly Hills, Calif. 90212.

Outside Music (BMI), 6430 Sunset Blvd., Suite 1233, Hollywood, Calif. 90028. Tel: (213) 469-1095. Contact: Dee Carter.
Branch: San Francisco, Calif., 729 Oak St. Zip: 94117.
Affiliate: Ceilbar Music (BMI).

Overbrook Music Publ'g Co. (ASCAP), see Eastwick.

Overseas Songs Inc. (BMI), see Copyright Serv. Bureau.

Ovni Music (BMI), 687 Forrest Park Dr., Riverside, Calif. 92501. Tel: (714) 683-2776. VP: Anthony Marimello.

Owen Publ'n (BMI), see Lu-Tal.

Owepar Publ'g Co. (BMI), 1007 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 256-8635. Gen. & Prof. Mgr.: Louis Owens.

Oxford University Press Inc. (ASCAP), 200 Madison Ave., New York, N.Y. 10016. Tel: (212) 679-7300. Cable: FROWDE. Music Dept. Mgr.: John O. Ward.
Int'l branches: Canada, England.

Oyster Music Inc. (ASCAP), see Fourth Floor.

continued on page 112



THE PEER-SOUTHERN ORGANIZATION

PEER INTERNATIONAL CORPORATION SOUTHERN MUSIC PUB. CO. INC.

AND THEIR
AFFILIATES
TOGETHER
WITH THEIR
INTERNATIONAL
PUBLISHING
COMPANIES
IN EVERY MAJOR
MUSIC CENTER
SERVE
THE WORLD
WITH MUSIC

MRS. MONIQUE I. PEER
PRESIDENT
RALPH PEER II
VICE PRESIDENT

PROFESSIONAL DIVISION
LUCKY CARLE — ROY HORTON
DANNY DIANTE — MARIO CONTI



Planemar Music Co. (BMI), see National.
 Planetary Music Publ'g Corp. (ASCAP), see Big Seven.
 Platinum Music Publ'g (ASCAP), div. of The Music Factory Inc., 567 NW 27 St., Miami, Fla. 33127. Tel: (305) 635-9411. Pres.: Bob Archibald; VP: Dorothy Peshkin; Musical Dir.: Eddie Jacobs.
Affiliate: Stage Door Music Publ'g (BMI).
 Platshon Music (BMI), 1203 Global Bldg., 1025 Vermont Ave. NW, Washington, D.C. 20005. Tel: (202) NA 8-8992. Contact: B. Platshon.
 Play (BMI), see Eden.
 Playback Music, see Ben Peters.
 Players Music Corp. (ASCAP), see Chappell & Co.
 Playground Music (BMI), see Pewter Pal.
 Pleasant Dreams Music (BMI), see 4-Star.
 Pleasant Music Publ'g Corp. (ASCAP), 68 Memorial Hwy., New Rochelle, N.Y. 10801. Tel: (914) NE 3-6059. Pres.: H. J. Lengsfelder; Gen. Mgr.: R. B. Gamba.
 Pleasant Ridge Music (BMI), PO Box 7481, 10 Michael Dr., Greenville, S.C. 29610. Tel: (803) 269-3961. Pres.: Bob Edwards.
Affiliate: Huffman Publ'g Co. (BMI).
 Plectrum Music (BMI), see Longridge.
 Plex Music (ASCAP), see Copyright Serv. Bureau.
 Plurb-On Music Inc. (ASCAP), see Fourth Floor.
 Plymouth Music Co. Inc. (ASCAP), see Words & Music.
 Pocket Full of Tunes Inc. (BMI), 3 E. 54 St., New York, N.Y. 10022. Tel: (212) 935-9140. Pres.: Wes Farrell.
 POCO Loco Music (BMI), see Faro.
 Pocono Publ'g Co. Inc. (BMI), see Copyright Serv. Bureau.
 Poe Publ'g Co. (ASCAP), 5930 Vista Ave., Sacramento, Calif. 95824. Tel: (916) 422-5838. Pres.: William B. Moore.
 Poinsettia Publ'g Co. (BMI), 3303 Baswell Dr., Jonesboro, Ark. 72401. Pres.: E. J. Waldrup; VP: Joe Lee.
 Points West Publ'g Co. (BMI), 1523 Blair St., Houston, Tex. 77008. Tel: (713) 869-3327/7912. Pres.: Doyle E. Jones; Gen. Mgr.: Bert Frlot Jr.
Int'l rep.: Worldwide (Ivan Mogull).
 Poison Ring Prod'ns Inc. (ASCAP), see Linesider.
 Poke Sallet Music Inc. (BMI), see Moss Rose.
 Polarity Music Co. (BMI), 3841 S. King Dr., Chicago, Ill. 60653. Tel: (312) 624-6058. Pres. & Gen. Mgr.: Maurice Simpkins.
 Polka Towne Music (BMI), 23 Marian Ln., Jericho, L.I., N.Y. 11753. Tel: (516) 822-3198. Pres.: Teresa Zapolska.
 Pollyday Publ'g Co. Inc. (BMI), see Su-Ma.
 Poly Tone Music Publ'a Co. (ASCAP), see True Blue.
 Pomona Music Corp. (BMI), see Shapiro, Bernstein, Ponderosa Music Co. Inc. (BMI), see Shapiro, Bernstein.
 Pooh Music (BMI), see A. Schroeder.
 Popdraw Music Corp. (ASCAP). Gen. Prof. Mgr.: Jimmy Curtis. See Perception Ventures.
 Poppey Music Co. (BMI), see Budd Music.
 Porgie Music (BMI), see ABC Music Publ'g.
 Porpete Music Publ'g Co. (BMI), 1820 S. Van Ness Ave., Los Angeles, Calif. 90019. Tel: (213) RE 4-5182. Pres. & Gen. Mgr.: Anita Poree.
 Portable Music Co. Inc. (BMI), see Notable.
 Portage Publ'g Co. (BMI), 16634 Gannon W., Rosemount, Minn. 55068. Tel: (612) 432-5737. Pres.: Larry LaPole.
 Portofolio Music, Inc. (ASCAP), see Chappell & Co.
 Portilla Music Corp. (ASCAP), see Grever Music.
 Portland Music Co. (BMI), see Headliner Stars.
 Portofino Music (ASCAP), see ATM.
 Possum Trot Music (BMI). VP: Herbert Lovelle; Gen. Prof. Mgrs.: Arthur Gorson, Herbert Lovelle. See Wild Indigo.
 Post Music Inc. (ASCAP), see United Artists Music Group.
 Potentially Immortal Music (BMI), c/o Pat Colechio Ent's., 9124 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 273-5521. Pres.: Russ Giguere; Gen. Mgr.: Lee Leibman.
 Potnick Music (BMI), PO Box 21064, Philadelphia, Pa. 19114. Tel: (215) 329-8300. Pres.: Carl D. Potnick.
 Power Clock Music (BMI), PO Box 31246, Dallas, Tex. 75231. Tel: (214) 526-5333. Owners: Bud Buschardt, Bob Cardenas.
 Power House Music (ASCAP), see Royalty Controls.
 Power House Music (BMI), 7405 Crissman, Utica, Mich. 48087. Tel: (313) 731-8277. Owner: Jonny Powers.
 Pow-Pak Music Corp. (BMI), see Big Seven.
 Poz Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Preacher Publ'g (BMI), see Dan Dalton.
 Premier Music Publ'g Co. (BMI), 10 W. 66 St., New York, N.Y. 10023. Tel: (212) 595-4000. Pres.: Philip Landwehr.
Affiliates: Anatole Music Inc. (BMI), West End Music Inc. (ASCAP).
 Prentice Music Inc. (ASCAP), see Eden.
 Elvis Presley Music Inc. (BMI), see Hill & Range.
 Theodore Presser Co. (ASCAP), Presser Pl., Bryn Mawr, Pa. 19010. Tel: (215) LA 5-3636. Cable: RESSERP. Pres.: Arnold P. Broido; Gen. Mgr.: Nicholas J. Elsier Jr.
Branch: New York, N.Y., 111 W. 57 St., Rm. 1120. Zip: 10019. Tel: (212) 246-5311.
Affiliates: Beekman Music Inc. (ASCAP), Robert Fairfax Birch Publ'ns (ASCAP), John Church Co. (ASCAP), Columbia Music Co. (ASCAP), Oliver Ditson Co. (ASCAP), Elkan-Vogel Inc. (ASCAP), Gentry Publ'ns (ASCAP), Lea Pocket Scores, Li-

turgical Press Inc., Mercury Music Corp. (SESAC), Merion Music Inc. (BMI), Merrymount Music Inc. (BMI), Mowbray Music Publ'ns (ASCAP), Music Press (ASCAP), New Music Ed., Now Music Corp., Society for the Publ'n of American Music (ASCAP & BMI), Tenuto Publ'ns (ASCAP), Tritone Press (BMI).
Int'l firms represented: Heugel (France), Impero (Germany), Ongaku No Tomo Sha (Japan), Eds. Musicales Transatlantiques (France), Universal Ed. (Austria, Switzerland, UK), Joseph Weinberger (UK).
Int'l firms represented (Elkan-Vogel): Ars Nova (Netherlands), Durand & Cie. (France), Consortium Musicale (France), Eds. J. Philippo (France), Eds. Heuwekmeijer (Netherlands), Lemonie (France), Ed. Rideau Rouge (France), Hammelle (France), Herrelle (France), Jean Jobert (France), Procuo Generale (France), La Schola Cantorum (France).
 Press Music Co. Inc. (BMI), see Tree.
 Prestige Music (BMI), 10 & Parker Sts., Berkeley, Calif. 94710. Tel: (415) 549-2642.
 Pretorius Publ'g Co. (ASCAP), see Yuggoth.
 Pretty Girl Music (BMI), PO Box 11286, 3373 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Gen. Mgr.: Style Wooten.
 Pril Music (BMI), see Gopam.
 Primrose Music Publ'g Co. (BMI), 6223 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 466-2168. Partners: Betty & Jack Carlton, Jerry Wallace.
 Princess Music Publ'g Corp. (ASCAP), see H. B. Webman.
 The Jesse G. Principato Music Org. (BMI), 300 W. 55 St., Suite 10K, New York, N.Y. 10019. Tel: (212) 247-3084. Pres. & Gen. Mgr.: Jesse G. Principato; Gen. Prof. Mgr.: Evelyn Morla.
Affiliates: Peterson & Principato Music Publ'g Co. (BMI), War-Prince Music Prod'ns (BMI).
 Pringle Music Publ'ns (BMI), 7021 Hatillo St., Canoga Park, Calif. 91306. Tel: (213) 347-3902.
 Print Music Co. Inc. (ASCAP), see Japalana.
 Pritchett Publ'ns (BMI), 38603 Sage Tree St., Palm-dale, Calif. 93550. Tel: (805) 947-4657. Pres.: LeRoy Pritchett; Gen. Prof. Mgr.: Highle Lewman.
 Prize Music Inc. (ASCAP), see Shelby Singleton.
 Process Music Publ'ns (BMI), 439 Wiley Ave., Franklin, Pa. 16323. Tel: (814) 432-4633. Pres.: Norman Kelly.
Affiliate: Country Star Music (ASCAP).
 Producers Music Publ'g Co. Inc. (ASCAP), see Chappell & Co.
 Production Groove Music Co. (BMI), see Starling.
 Programs Publ'ns (BMI), PO Box 7084, 10 Michael Dr., Greenville, S.C. 29610. Tel: (803) 269-3961. Gen. Prof. Mgr.: Otis Forrest.

Prophet Music Inc. (ASCAP), see Ivan Mogull.
 Protone Music (ASCAP), 6478 Santa Monica Blvd., Hollywood, Calif. 90038. Tel: (213) 462-9884. Owner: James Welton; Gen. Mgr.: Jane Courtland; Gen. Prof. Mgr.: John Hey.
Affiliate: Welton Music (BMI).
 Pru Music (BMI), Box 5021, Newark, N.J. 07105. Tel: (201) 621-9135. Pres.: Ozzie Cadena; VP: Gloria Cadena.
Branch: New Brunswick, N.J., 115 Albany St. Zip: 08901. Tel: (201) 247-9450.
Affiliate: Dez Music (ASCAP).
 Pubit (BMI), see Copyright Serv. Bureau.
 Publicare (ASCAP), see Copyright Serv. Bureau.
 Publishers' Licensing Corp., 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-7970. Cable: TABAKURN. Telex: 234128. Contact: Philip S. Kurnit.
Administered companies: Abnak Music Ent's. Inc. (BMI), Almitra Music Co. Inc. (ASCAP), Earl Barton Music Inc. (BMI), Bergstrom Music Ltd. (ASCAP), Blendingwell Music Inc. (ASCAP), Creative Power Music (BMI), D'Accord Music Inc. (ASCAP), Dedrick Bros. Music Co. (ASCAP), Delegation Publ'g Co. (ASCAP), Dig It Music (ASCAP), Dreamland Music Inc. (BMI), Elva Music Inc. (BMI), Evilot Music Inc. (ASCAP), For Sure Music (ASCAP), Gaucho Music (BMI), Hourglass Music (ASCAP), Jasse Music Inc. (ASCAP), Jetstar Publ'ns Inc. (BMI), Kendor Music Inc. (SESAC), Pritstown Music (ASCAP), Pure Cane Music (BMI), Rose Bridge Music Inc. (BMI), Sandbox Music Inc. (ASCAP), Sephira Music (ASCAP), Sister John Music Inc. (BMI), Soundhead Inc. (ASCAP), Storn Harris & Jones (ASCAP), Tablerock Music Inc. (BMI), Tobasco Music (ASCAP), Uganda Music Inc. (BMI).
 Puffin Prod'ns Inc. (BMI), see Copyright Serv. Bureau.
 Pulaski Publ'g Co. (BMI), 1740 W. 47 St., Chicago, Ill. 60609. Tel: (312) 847-0658. Pres.: E. Blazonczyk; VP: Edward Nowak.
Affiliate: Versa Publ'g (ASCAP).
 Puppy Lust Music (ASCAP), see Fillmore Music Group.
 Pure Cane Music (BMI), see Publishers' Licensing Corp.
 Pure Soul Music Corp. (BMI), see Big Seven.
 Purple Haze Music (BMI), PO Box 1243, Beckley, W. Va. 25801. Tel: (304) 252-4836. Gen. Mgr.: Danny Bailey; Gen. Prof. Mgr.: Richard L. Petry.
 Put-Put Pubbery (BMI), see Tobac.
 Pyramid Music Co. (ASCAP), see Herb Montei.

continued on page 114

our
40th
anniversary



one of the
world's foremost
music-licensing
organizations.

WORLD HEADQUARTERS 10 Columbus Circle, New York, N.Y. 10019 • (212) 586-3450
 REGIONAL OFFICES The SESAC Building, 1513 Hawkins Street, Nashville, Tenn. 37203 • (615) 244-1992

continued

Q

Quartet Music Inc. (ASCAP), see Trio.
Quartz Music (ASCAP), see Trident.
Queensbury Music Corp. (BMI), see Big Seven—Patricia.
Quick Silver Music Corp. (BMI), see Copyright Serv. Bureau.
Quill Music Co. (ASCAP), see Amos.
Quinones Music Co. (BMI), 1344 Waldron, St. Louis, Mo. 63130. Tel: (314) 863-3605. Pres.: Eddie L. Johnson; Gen. Mgr.: Ora Livings; Gen. Prof. Mgr.: Clinton Primm.
Quintet Music Inc. (BMI), see Hill & Range.
Quinvy Publ'g Co. Inc. (BMI), 1307 Broadway, Sheffield, Ala. 35660. Tel: (205) 381-1830. Pres.: Quinon R. Ivy; Sec'y-Treas.: James A. Dardess.
Quiston Music Co. (BMI), see Copyright Serv. Bureau.

R

R F D Music Publ'g Co. Inc. (ASCAP), see Southern Music Publ'g.
R F T Music Publ'g Corp. (BMI), see Thomas J. Valentino.
R R Music (ASCAP), see Ren-Maur.
R S O Publ'g Inc. (ASCAP), see Copyright Serv. Bureau.
Rabbit's Foot Music Corp. (BMI), see Big Seven.
Rabelasian Music Inc. (BMI), see MCA.
Racer Music Corp. (ASCAP), see Tangerine.
Radcliffe Publ'g Co. (BMI), see Trident.
Raft Ventures (BMI), 401 S. LaSalle St., Suite 424-25, Chicago, Ill. 60605. Tel: (312) WA 2-5700. x 425. Pres. & Gen. Mgr.: David Hybicki.
Ragmar Music Corp. (BMI), 353 W. 48 St., New York, N.Y. 10036. Tel: (212) 581-9590. Pres.: Jerry Ragovoy.
Affiliates: Rittenhouse Music (BMI), Society Hill Music Inc. (ASCAP).
Raintree Music Inc. (BMI), see Budd Music.
Raintwater Music Co. (BMI), see Cohen & Boyle.
Ralph's Radio Music (BMI), PO Box 127, Hwy. 441, Demorest, Ga. 30535. Tel: (404) 723-3884. Owner: Ralph Raper.
Affiliate: Rally Music (BMI).
Rally Music (BMI), see Ralph's.
Ralton Music Co. Inc. (ASCAP), see Edwin H. Morris.
Rambled Publ'g Co. Inc. (BMI), see Copyright Serv. Bureau.
Ramblin' Rose Publ'ns Inc. (ASCAP), see Moss Rose.
Rambo Music Inc. (BMI), 920 19 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-9582. Pres.: Buck Rambo; Gen. Mgr.: Gerry Artz.
Affiliate: Bar-Bet Music (BMI).
Ramlou Music Co. Inc. (ASCAP), see Vernons Prod'ns.
Ramsgate Music (BMI), Box 551, 108 S. Bell, Hamilton, Tex. 76531. Tel: (817) 386-5918. Owner & Mgr.: C. Joe Treadway.
Rango Music Corp. (ASCAP), see Frank Music Corp.
Fred Raphael Music Inc. (ASCAP), 8588 Wonderland Ave., Los Angeles, Calif. 90046. Tel: (213) 652-1507. Pres.: Hermione Raphael.
Raratonga Music, see Pacific Islands.
Rawbea Music (BMI), c/o Walter R. Scott, 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-6763. Pres.: Lou Rawls; Gen. Mgr.: Walter R. Scott.
Affiliates: Clears Music Inc. (BMI), RawLau Music (BMI), Lou Rawls Music (BMI).
RawLau Music (BMI), see Rawbea.
Lou Rawls Music (BMI), see Rawbea.
Ray Herbert Music (BMI), see Herbert Ray Ostrow.
Ray Mack Music (ASCAP), see Nautical.
Ray's Publ'rs, 1117 N. Main, Fremont, Neb. 68025. Tel: (402) 721-4728. Pres.: Ray Keeler.
Razor Sharp Music (BMI), see World War Three.
Razzele Dazzele Music Inc. (BMI), 18 E. 17 St., New York, N.Y. 10003. Tel: (212) 242-1928. Gen. Prof. Mgr.: Hermi Hanlin.
Reaction Music Co. (ASCAP), see NRP.
The Walter Reade Music Corp. (ASCAP), see Frank Music Corp.
Realgone Music Inc. (BMI), see Big Seven—Frost.
Rear Exit Music Co. (ASCAP), see Redwal.
Reb Music Publ'g Co. (ASCAP), see Slide.
Record Songs Inc. (ASCAP), 450 W. 24 St., New York, N.Y. 10011. Tel: (212) OR 5-6671. Pres.: Enoch Light.
Red Coach Music Inc. (BMI), see Hank Williams Jr.
Red Day Music (ASCAP), see Dick James.
Red Hot Music (BMI), see The Blueboy Music.
Red Rock Music Co. (BMI), PO Box 2671, 1819 E. 31 Ave., Denver, Colo. 80201. Tel: (303) 333-8086. Pres.: James C. Scott Sr.
Redwal Music Co. Inc. (BMI), Redwal Music Bldg., 535 Cotton Ave., Macon, Ga. 31201. Pres.: Phil M. Walden.
Affiliates: No Exit Music Co. Inc. (BMI), Oak Grove Music (BMI), Rear Exit Music Co. (ASCAP), Tandem Publ'ns (BMI).
Ree Music (ASCAP), see Bonton.
Jim Reeves Ent's. Inc., PO Drawer 1, Madison, Tenn. 37115. Tel: (615) 895-5484. Pres.: Mary Reeves; Gen. Mgr.: Clarence Selman.
Affiliates: Acclaim Music Inc. (BMI), Ma-Ree Music Inc. (ASCAP), Open Road Music Inc. (BMI), Tuckahoe Music Inc. (BMI).
Int'l rep.: Worldwide excluding USA, Canada & Africa (Burlington).
Regal (ASCAP), see Perfection.
Regency Music Co. Inc. (ASCAP), see Hardtack Music.

Regent Music Corp. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) Cl 6-1990. Pres.: Harry Goodman.
Regional Music Publ'g (BMI), 476 Muscadine St., Greenville, Miss. 38701. Tel: (601) 335-4594, 332-8665. Pres.: Henry R. Hines; Gen. Mgr.: Vicki Williams; Gen. Prof. Mgr.: Bessie Mae Williams.
Herb Reis Music Corp. (BMI), 39 W. 55 St., Rm. 603, New York, N.Y. 10019. Tel: (212) PL 7-9265. Mgr.: Herb Reis.
Affiliate: Summit Music Corp. (ASCAP).
Reksirb Music Publ'g Co. (BMI), 13653 Capitol, Detroit, Mich. 48227. Tel: (313) 834-9138. Pres.: Miller Brisker.
Remember Music Publ'g Co. (ASCAP), see Windfall.
Remick Music Corp. (ASCAP), see Warner Bros.
Remsen Music Corp. (BMI), see Frank Music Corp.
Renda Music Inc. (BMI), 3830 N. Seventh St., Phoenix, Ariz. 85014. Tel: (602) 277-1336. Pres.: Floyd M. Ramsey.
Affiliates: Desert Palms Publ'g Co. (BMI), Salt River Music (BMI).
Renleigh Music Inc. (BMI), see Music Makers Group.
Ren-Maur Music Corp. (BMI), 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) PL 7-3638. Pres.: Rena L. Feeney; Gen. Mgr.: Seth Greenky; Gen. Prof. Mgr.: Mel C. Kessler.
Affiliate: RR Music (ASCAP).
Int'l rep.: Brazil (Falcao).
Republic Music Corp. (BMI), see World.
Respect Music Co. (BMI), 820 W. 56 St., Los Angeles, Calif. 90037. Tel: (213) 753-1005. Pres.: Miles Grayson; VP: Harold Goldstein.
Affiliate: Gold Teak Music Co. (BMI).
Rest-A-While Music Co. (ASCAP), see Ford.
Revolution Music Ltd. (ASCAP), see Alouette Prod'ns.
Rex (BMI), see H.B. Webman.
Reynard Publ'g Co. Inc. (ASCAP), see Sam Fox Publ'g.
Rhineland Music (BMI), see Marsaint.
Riba Music Co. (ASCAP), 39 W. John St., Hicksville, N.Y. 11801. Tel: (516) 935-7611. Pres.: Richard Babeuf.
Richbare Music (BMI), 3205 Berry Dr., Studio City, Calif. 91604. Tel: (213) 654-9362. Owner: Dick Glasser; Mgr.: Nancy Barney.
Ridge Music Corp. (BMI), see Tannen.
Right Angle (ASCAP), see Doraflo/Bleu Disque.
Right On Music (ASCAP), see Fillmore Music Group.
Tim Riley Music (BMI), 3711 Jackson Ave., Memphis, Tenn. 38108. Tel: (901) 388-4200. Pres.: Tim P. Riley; Gen. Mgr.: Glenda Ramsey.
Ringasell (BMI), 1239 N. Highland Ave., Hollywood, Calif. 90028. Tel: (213) HO 6-6129. Mgr.: H. B. Barnum.
Ringling Bros. and Barnum & Bailey Publ'g Co. Inc. (BMI), see Klowns.
Ripcord Music (BMI), PO Box 2098, 4009 E. 18 St., Vancouver, Wash. 98661. Tel: (206) 695-2112. Pres.: John Foster; Gen. Mgr.: Jay Andy Thompson; Gen. Prof. Mgr.: Bob Blum.
Affiliate: Maryhill Music (BMI).
Rising Sons Music (BMI), see Combine Music.
Ritchie Music Co. Inc. (ASCAP), see Barton Music.
Rittenhouse Music (BMI), see Ragmar.
Tex Ritter Music Publ'ns Inc. (ASCAP), see Criterion Music.
Riverboat Music Inc., 1819 Broad St., Nashville, Tenn. 37203. Tel: (615) 327-9511.
Rivers Music Co. (BMI), 8923 Sunset Blvd., Los Angeles, Calif. 90069. Tel: (213) 657-8380. Pres.: Johnny Rivers.
Affiliate: Work Music Inc. (ASCAP).
Rivington Music (BMI), 83 Poultny Ave., Buffalo, N.Y. 14215. Tel: (716) 835-5972. Pres.: Carl LaMacchia.
Affiliate: Upper Level Music (BMI).
Roadrunner Music (BMI), see Forrest Hills.
Roaring Flame Publ'g Co. (BMI), 907 N. Front St., Harrisburg, Pa. 17102. Tel: (717) 234-4938. Pres. & Gen. Mgr.: Robert A. Hubbard Jr.
Robadon Music (BMI), PO Box 2094, Sheffield Lake, Ohio 44054. Tel: (216) AT 8-6397. Owner: Robert W. Sellers.
Marty Robbins Ent's., 713 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-4940/3752. Pres.: Marty Robbins.
Affiliates: Maricana Music Inc. (BMI), Maricopa Music Co. Inc. (SESAC), Mariposa Music Inc. (BMI), Mojave Music Inc. (BMI).
Robbins Music Corp. (ASCAP), see The Big 3.
Robb Music (BMI), 5741 Carlton Way, Suite 317, Hollywood, Calif. 90028. Tel: (213) 461-7159. Contact: Con Merten.
Robert Music Corp. (BMI), see Ivan Mogull.
Don Robertson Music Corp. (ASCAP), 1680 N. Vine St., Hollywood, Calif. 90028. Tel: (213) 469-4500. Pres.: Don Robertson.
Affiliate: Morning Star Music Corp. (BMI).
Robin Hood Music Co. (BMI), 5531 Tuxedo Terr., Hollywood, Calif. 90028. Tel: (213) HO 5-9758. Pres.: John Marascalco.
Rocker Music (BMI), 720 17 Ave., Nashville, Tenn. 37203. Tel: (615) 244-7580. Pres.: Richard O'Batts; Gen. Mgr.: Dean Mathis.
Affiliate: Duke of Kent (ASCAP).
Rocker Music Co. (ASCAP), see True Blue.
Rockford Music Co. (BMI), 150 West End Ave., Apt. 6-D, New York, N.Y. 10023. Tel: (212) 873-5931. Gen. Mgr.: Phillip Ross Zinn.
Affiliate: Stateside Music Co. (BMI).
Rockmore Music (BMI), 1733 Carmona Ave., Los Angeles, Calif. 90019. Tel: (213) 933-6521. Pres. & Owner: Willie H. Rocquemoire.
Rock Music (BMI), see Beechwood.

The Rodeheaver Co. (ASCAP), div. of Word Inc., Box 337, Winona Lake, Ind. 46590. Tel: (219) 267-5116. Exec. VP: N. B. Howe Jr.
Rodeo (BMI), see Jasper.
Roeday Prod'ns Inc. (BMI), see Mietus.
Roffignac Inc. (BMI), 4516 Constance, New Orleans, La. 70115. Tel: (504) 891-0352. Pres.: Elijah Walker.
RoFran Publ'g Co. (BMI), 117 W. Washington, Urbana, Ill. 61801. Tel: (217) 367-9076. Pres.: Roger E. Francisco.
Int'l rep.: France (Sibecar).
Rogan Publ'ns (BMI), 3316 Line Ave., Shreveport, La. 71104. Tel: (318) 861-0569. Pres. & Gen. Prof. Mgr.: Jerry Strickland.
Rogelle Music (BMI), see Schwartz.
Roger Music Inc. (ASCAP), 449 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 274-8094. Pres.: Joseph S. Shribman.
Leland Rogers Music Inc. (ASCAP), see Chappell & Co.
Rojan Music Corp. (ASCAP), see Big Seven—Planetary.
Renny Roker Music (ASCAP), see Wally Roker.
Wally Roker Music Inc. (BMI), 1650 N. LaBrea Ave., Hollywood, Calif. 90028. Tel: (213) 464-9185. Pres.: Wally Roker; VP: Renny Roker.
Affiliate: Renny Roker Music Inc. (ASCAP).
Rolando Music Publ'g Co. (BMI), 1692 Madison, Memphis, Tenn. 38104. Tel: (901) 278-0850. Mgr.: Roland Jones.
Rolling Meadows Music (ASCAP), see Yuggoth & Terrace.
Rolls Royce Music Co. (ASCAP), see Copyright Serv. Bureau & Ivan Mogull.
Romance Music Inc. (BMI), see Wanessa.
Romoho Music Inc. (BMI), see Chappell & Co.
Roncom Music Co. (ASCAP), 305 Northern Blvd., Great Neck, L.I., N.Y. 11021. Tel: (516) 466-5811. Gen. Mgr.: Mickey Glass.
Affiliate: Dub Music Co. (BMI).
Rondee Music Publ'g Co. (ASCAP), see Lonzo & Oscar.
Rondor Music Inc., 1416 N. LaBrea, Hollywood, Calif. 90036. Tel: (213) 464-7581. Cable: ALPERMOS. Telex: 910-321-4281. Pres.: Jerry Moss; Int'l Dir.: Richard M. Stewart.
Int'l branches: Australia, England, Germany, Mexico, Netherlands.
Affiliates: Almo Music Corp. (ASCAP), Copper Penny Music Publ'g Co. (BMI), Good Sam Music (BMI), Irving Music Inc. (BMI), La Brea Music (ASCAP), Lloyd Music (SESAC), Wolfhead Music Publ'g Co. (ASCAP).
Firms represented outside USA & Canada: Berna Music Inc. (BMI), Bertram Music Publ'g Co. (BMI), By George (ASCAP), For Church Music, Golden Chain Music (BMI), Gombay Music (BMI), Hotis Music (BMI), Ministry Music (BMI), Monogram Music (ASCAP), Pajj Music Corp. (BMI), Redwood/Wichub, Rodra Music Inc. (BMI), Satiwa Music (ASCAP), Umpawaug Music (ASCAP), Westwood/Sedro Ross Music.
Int'l firms represented in Western Hemisphere: Blue Mountain Music Ltd., Island Music Ltd., Maroon Music Ltd.; (USA & Canada only) Chrysalis Music Ltd., Cordell-Russell Music Co. (BMI), Skyhill Publ'g Co. Inc. (BMI), Tarka Music Co. (ASCAP), all UK.
Int'l reps.: Argentina (Relay), Belgium (Basart), Brazil (Companhia Brasileira de Discos), France (Pathe-Marconi), Germany (Altus Musikverlag), Italy (Ricordi), Scandinavia (Sweden Music in Sweden), South Africa (Laetrec), Spain (Canciones del Mundo).
Ronor Music (BMI), see Cohen & Boyle.
Ronray Assocs. Inc. (BMI), 438 W. 37 St., New York, N.Y. 10018. Tel: (212) 736-2477. Pres.: Ronald Radom; Gen. Mgr.: Cy Radom.
Room 7 Music (BMI), div. of Seven Arts Press, 6430 Sunset Blvd., Suite 1223, Hollywood, Calif. 90028. Pres.: Walter E. Hurst; Gen. Mgr.: Don Rico.
Affiliate: Suite 7 (ASCAP).
Roosevelt Music Co. Inc. (BMI), see Screen Gems/Columbia.
Rose Bridge Music Inc. (BMI), see Earl Barton & Publishers' Licensing Corp.
Fred Rose Music Inc. (BMI), see Acuff-Rose.
Ken Rose Music (BMI), see Keith.
Rosemeadow Publ'g Corp. (ASCAP), see Twentieth Century.
Rosewood Music Corp. (ASCAP), see MCA.
Brian Ross Prod'ns, 3884 Franklin Ave., Los Angeles, Calif. 90027. Tel: (213) 662-3121/3656. Pres.: Brian Ross.
Affiliates: New High Music Publ'g (ASCAP), Thrush Music Publ'g (BMI).
Round-Up Music (BMI), see Larille.
Routeen Music, see Cohen & Boyle.
Rowen Music (ASCAP), see Fillmore Music Group.
Rowilco (BMI), PO Box 8135, Chicago, Ill. 60680. Tel: (312) 643-2979. Pres.: R. C. Wilson; VP & Gen. Prof. Mgr.: R. C. Hillsman.
Branch: Los Angeles, Calif., 4363 Lockwood Ave. Zip: 90029. Prod'r: Bob Wilson.
R. D. Row Music Co. Inc. (ASCAP), see Carl Fischer.
Royal Music Publ'r (ASCAP), 14238 Sunset Blvd., Pacific Palisades, Calif. 90272. Tel: (213) 454-7482. Owner: Harry Owens; Gen. Mgr.: Glenhail Taylor.
Royalty Controls Corp., 55 Liberty St., New York, N.Y. 10005. Tel: (212) 233-0317. Pres.: Harold A. Thau; VP: Steven A. Burn.
Administered companies: Broken Arrow Music Inc. (BMI), Crazy Horse Music (BMI), Crow Jane Alley Publ'g Co. (BMI), Front Door Publ'g Co. (BMI), Giving Room Music Inc. (BMI), Guerilla

Music Inc. (BMI), Joni Mitchell Publ'g Corp. (BMI), Mouse House Music (BMI), Power House Music (ASCAP), Siqumb Publ'g Corp. (BMI), Sweetoth Music (BMI), div. of Dynamite Publ'g Corp.
 Rozniq Music (BMI), see Schwartz.
 Rubank Inc. (ASCAP), 16215 NW 15 Ave., Miami, Fla. 33169. Mgr.: Edward H. Wolske.
 Rubi-Dido Publ'g Co. (BMI), Box 117, Rt. 4, Old Hickory Blvd., Nashville, Tenn. 37211. Owner & Gen. Mgr.: Billy Grammer.
 Rudan Music Assocs. (BMI), see Mietus.
 Rue Publ'g Co. (BMI), Pres.: Rue Barclay. See Sey-ton.
 Ruler Music Co. Inc. (BMI), PO Box 326, Sheffield, Ala. 35660. Tel: (205) 381-0411. Pres.: Paul Ballenger; VPs: Marlin Greene, Eddie Hinton. Affiliate: Tree Publ'g Co. Inc. (BMI).
 Int'l rep.: Worldwide (Tree).
 Runnyede Music Co. (ASCAP), see Herb Monte.
 Rupadia Music (BMI), see Mietus.
 Rural Hill Music Co. (ASCAP), see Passkey.
 Russell-Cason Music (ASCAP), see Buzz Cason.
 Russ & Paula Music Co. (ASCAP), 3901 E. Broadway, North Little Rock, Ark. 72114. Tel: (501) 945-3312. Pres.: Russ Thompson; Gen. Mgr.: Paula Thompson.
 Ryerson Music Publ'g Inc. (BMI), see Fennario.

S

S F M Inc. (ASCAP), see McRon.
 S & J Music (ASCAP), see Schwartz.
 S & R Music Publ'g Co. (ASCAP), 6533 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 469-1621. Pres.: Scott Seely.
 Affiliate: Boomerang Music Co. (BMI).
 S W E C O Music Corp. (BMI), see ATV-Kirshner.
 Sacred Concert Publ'ns (SESAC), see Spectrum.
 Sacred Music Press (ASCAP), see Lorenz.
 Saga Music Corp. (ASCAP), see Barton Music.
 Sage & Sand Music Inc. (SESAC), 6520 Selma Ave., Hollywood, Calif. 90028. Tel: (213) HO 9-1527. Pres. & Mgr.: W. O. Fleener.
 Sahara Music (ASCAP), see Chappell & Co.
 Sailor Music (ASCAP), see R. A. Hodge.
 St. George Music (ASCAP), see N.A. Busillo Publ'g.
 St. James Music Corp. (ASCAP), see Burke & Van Heusen.
 St. Lawrence Music Inc. (BMI), see Sam Weiss.
 St. Martin Music Co. Inc. (BMI), see Sam Fox Publ'g.
 Saka Music Co. (BMI), 68 Mechanic St., New Rochelle, N.Y. 10801. Tel: (914) NE 3-6055/9. Contact: Mrs. R. B. Gamba.
 Sally Music Co. (BMI), see White Way.
 Salma Music (BMI), 15451 Milldale, Los Angeles, Calif. 90024. Tel: (213) 472-0717. Partner: Bobby Vee.
 Salt River Music (BMI), see Renda.
 Salute Publ'g Co. (BMI), Box 481, Robinson, Ill. 62454. Contacts: Keith Dorrrough, Quentin Abraham.
 Samchera (BMI), 512 Lafayette St., Greta, La. 70053.
 Samfred Music Inc. (BMI), see Sam Fox Publ'g.
 Samoa Music (ASCAP), see Pacific Islands.
 Sanada Music Corp. (BMI), see Big Seven.
 Sanah Music (BMI), see Uncle Doris.
 Sanctuary Ent's Inc. (BMI), 2590 E. Devon, Des Plaines, Ill. 60018. Tel: (312) 297-4590. Pres. & Gen. Prof. Mgr.: Patrick D. McBride; Gen. Mgr.: Vern Murawski.
 Sandbox Music Inc. (ASCAP), see Publishers' Licensing Corp.
 Sandclock Music Inc. (BMI), see Copyright Serv. Bureau.
 San Dino Music Corp. (ASCAP), see Barton Music.
 Sandman Music Publ'g Co. (ASCAP), 6 Morris Ave., Montville, N.J. 07045. Tel: (201) 334-0863. Prof. Mgr.: Sandy Nelson.
 Sandonna Music (BMI), see Mietus.
 Sandra Music Corp. (ASCAP), see Big Seven.
 John Sands Music (BMI), 2521 N. Travis St., Sherman, Tex. 75090. Tel: (214) 893-6772. Pres. & Gen. Mgr.: John Sands.
 Sands Music Corp. (ASCAP), see Barton Music.
 Sands of Time Music (BMI), 011 SW Hooker, Portland, Ore. 97201. Gen. Mgr.: Michael Carter.
 Sandy Lane Music (ASCAP), see Alouette Prod'ns.
 Sandy Music Corp. (ASCAP), see Big Seven—Sandra.
 Sandy's Songs (BMI), see William Sandy Johnson.
 Sanfris Music Co. (BMI), 1674 Broadway, Suite 309, New York, N.Y. 10019. Tel: (212) JU 2-5799. Pres.: Miss Santa Friscia.
 Sanga Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 6-6553. Pres.: Harold Leventhal.
 Affiliate: Appleseed Music Inc. (ASCAP).
 Sanson-Antobal (ASCAP), see Fred Ahler.
 Santa Cruz Music (BMI), 815 E. Broadway, Tucson, Ariz. 85719. Tel: (602) 623-0318. Owner: Forster S. Cayce.
 Santee Music Press Inc. (ASCAP), see Pietro Deiro.
 Sapphire Music Publ'rs (BMI), 2815 Octavia St., New Orleans, La. 70115. Tel: (504) 866-3478. Pres.: Lou Welsch Jr.
 Affiliates: LuduKay Inc. (BMI).
 Sarah (ASCAP), see David Music.
 Sarah Ann's House of Music & Publ'g Co. (ASCAP), 6640 Gardenia Ave., Long Beach, Calif. 90805. Tel: (213) GA 2-4890. Owner: Sarah Ann Warner.
 Saralee Music Publ'g Co. (BMI), see Chris Music.
 Saran Music Co. (BMI), PO Box 17667, Dallas, Tex. 75217. Tel: (214) 428-3128. Mgr.: Dewey Groom.
 Satelite Music Publ'rs Network of America, see Elvitree.

Satori Music Publ'g Inc. (ASCAP), see Symposium.
 Satrycon Music (BMI), PO Box 46447, Los Angeles, Calif. 90046. Tel: (213) 467-1573. Owner: David Austin; Prod'n: James Flemming.
 Saturday Music Inc. (BMI), 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-3550. Pres.: Rocco J. Sacromone; VP & Gen. Mgr.: Archie Levington; Prof. Mgr.: Joe Pellegrino.
 Affiliates: Genius Music (ASCAP), Tomorrow's Tunes Inc. (BMI).
 Sauk Music Co. (SESAC), see Artists, Composers, & Talent Society.
 Saul Avenue Publ'g Co. (BMI), see Hainat Publ'g.
 Saunders Publ'ns Inc. (ASCAP), see Frank Music Corp.
 Savaii Music, see Pacific Islands.
 Savoy Music Co. (BMI), see National.
 Sawgrass Music Publ'rs Inc. (BMI), 111 Lyle Ave., Nashville, Tenn. 37203. Tel: (615) 327-4104. Pres. & Gen. Mgr.: Lonnie Tillis; Gen. Prof. Mgr.: Jim Baker.
 Saxon Music Corp. (BMI), see Copyright Serv. Bureau.
 Scarf Joint Publ'g (BMI), see Fillmore Music Group.
 Scarlet Music Co. (BMI), see Stan Pat.
 Scarsdale (ASCAP), see Shapiro, Bernstein.
 Schabraf Music (BMI), div. of Bee Jay Booking Agency Inc., Box 2, Winter Park, Fla. 32789. Tel: (305) 293-1781. Pres.: Eric T. Schabacker; Gen. Mgr.: James A. Katt.
 Peter Schaeffers Music Corp. (BMI), see Copyright Serv. Bureau.
 Schine Music (ASCAP), 626 S. Hudson Ave., Los Angeles, Calif. 90005. Tel: (213) WE 7-5000. Pres.: David Schine.
 E. C. Schirmer Music Co. (ASCAP), 600 Washington, Boston, Mass. 02111. Tel: (617) 426-3137. Pres.: Robert MacWilliams.
 Affiliate: Ione Press Inc. (BMI).
 Int'l rep.: Switzerland (Foetisch Freres).
 G. Schirmer Inc. (ASCAP), 609 Fifth Ave., New York, N.Y. 10017. Tel: (212) PL 2-3800. Pres.: Rudolph Tauert.
 Affiliates: Amberson Ent's Inc. (ASCAP), Lawson-Gould Music Publ'rs Inc. (ASCAP).
 Int'l firms represented: Ascherberg Hopwood & Crew Ltd. (UK), J. Curwen & Sons (UK), Faber Music Ltd. (UK), Wilhelm Hansen (Denmark).
 Schlager Music Publ'g Co. (BMI), see De Gar Music.
 Schlepitz Music Publ'g (ASCAP), PO Box 2055, Bell Gardens, Calif. 90201. Tel: (213) 773-3546. Pres.: Darvin D. Schlepitz.
 Schmerdley Music (BMI), 1111 Las Vegas Blvd. S., Las Vegas, Nev. 89104. Owner: Tom Willett.
 A. P. Schmidt Co. Inc. (SESAC), see Sammy-Birchard.
 Schmitt, Hall & McCreary Co. (SESAC), 527 Park Ave., Minneapolis, Minn. 55415. Tel: (612) 336-4367. Pres.: Robert P. Schmitt; Gen. Mgr.:

Curtis Hanson; Sales Mgr.: William Stott.
 Affiliate: Schmitt Music Center Inc. (ASCAP).
 Schmitt Music Center Inc. (ASCAP), see Schmitt, Hall & McCreary.
 Schochiebug Music Publ'g (ASCAP), 62 Twin Hill Dr., Willingboro, N.J. 08046. Pres.: Eddie Holman; Gen. Mgr.: Sheila Holman.
 Branch: Philadelphia, Pa., PO Box 4351. Zip: 19118.
 A. Schroeder Int'l Ltd., 25 W. 56 St., New York, N.Y. 10019. Tel: (212) JU 2-8810. Cable: SCHROMUS. Pres.: Aaron Schroeder; VP & Gen. Mgr.: Mrs. Abby Schroeder.
 Branch: Los Angeles, Calif., 9000 Sunset Blvd. Zip: 90069. Tel: (213) 274-7351. Mgr.: David Mook.
 Int'l branches: Australia, Belgium, England, France, Germany, Italy, Japan, Mexico, Netherlands, Spain, Sweden.
 Affiliates: Adco Music Inc. (BMI), Anim Music Ltd. (BMI), Arch Music Co. Inc. (ASCAP), Avaris Music Co. (ASCAP), Bagamin Music Inc. (BMI), Bella Godiva Music Inc. (ASCAP), Bizarre Music Co. Inc. (BMI), Blue Dog Music Inc. (BMI), Boscoe Publ'g Ltd., Byron Music Co. (BMI), Cat Mother Inc. (BMI), Coconut Grove Music Co. (BMI), Emm-Jay Music Inc. (BMI), Fitness King Music Co. (BMI), Frank Zappa Co. Inc. (BMI), Great Montana Corp. (BMI), Hedley Songs Music, January Music Corp. (BMI), Joans Bones Publ'g Ltd. (BMI), Joint Music Inc. (BMI), Kleen Green Prod'ns (BMI), LaLanne Inc. (ASCAP), Lar-Bell Music Corp. (BMI), Lassie Publ'g Co. (ASCAP), Loma Vista Publ'g Co. (ASCAP), Manistee Music Co. (BMI), Marzique Music Co. Inc. (BMI), Matragun Music Inc. (BMI), Mutel Library Servs. (BMI), New Spirit Music Co. (BMI), Pitfield Music Inc. (BMI), Pitney (ASCAP), Pooh Music (BMI), Sea-Lark Ent's. Inc. (BMI), Stewart-Nims Publ'g Co. (BMI), Stratton Smith Music Ltd. (BMI), Teeny Bopper Music Publ'rs (ASCAP), Third Story Music Inc. (BMI), Tijuca Music Co. (BMI), Wrather Music Publ'g Inc. (BMI), Yameta Co. Ltd. (BMI).
 Schroeder & Gunther (BMI), see Associated Music.
 Edward Schuberth & Co. Inc. (SESAC), see Ashley.
 Franz Schubert Music Publ'r (ASCAP), 425 W. Broadway, Fort Worth, Tex. 76104. Tel: (817) ED 2-5995. Owner: Franz Schubert.
 Affiliate: Unidap Inc. (BMI).
 Schumann Music Corp. (ASCAP), see Bourne.
 Schuss Music Co. (BMI), 628 Michelline Ln., Northbrook, Ill. 60062. Tel: (312) 498-4888. Pres.: Joseph Sugarman.
 Schwab Music (BMI), 1141 Columbia Pike, Silver Spring, Md. 20904. Tel: (301) 593-8606. Cable:

continued on page 116

SOME GREAT COPYRIGHTS . . .

All the Things You Are
 Beyond the Sea
 Blue Christmas
 Blue Velvet
 Bluebird of Happiness
 Canadian Sunset
 Can't Help Lovin' Dat Man
 Carousel Score (Management Only)
 Chanson D'Amour
 Goin' Out of My Head
 Hurt So Bad
 I Want a Girl
 I Will Wait for You
 Isle of Capri
 I've Told Ev'ry Little Star
 Kiss Me Kate Score
 (Management Only)

Look for the Silver Lining
 Make Believe
 Most Beautiful Girl
 in the World, The
 Ol' Man River
 On the South Side of Chicago
 Orchids in the Moonlight
 Smoke Gets in Your Eyes
 So in Love
 Suddenly There's a Valley
 To Know You Is to Love You
 Whatch What Happens
 Wayward Wind, The
 When My Baby Smiles at Me
 Who
 Why Do I Love You
 Wonderful Time Up There, A
 You'll Never Walk Alone

. . . and many others

**T. B. HARMS COMPANY
 BIBO MUSIC PUBLISHERS, INC.
 HARRY VON TILZER MUSIC PUB. CO.
 VOGUE MUSIC, INC.**

New York Office
 Frank Abramson
 1619 Broadway
 New York, N. Y. 10019
 LT 1-3197

California Office
 Paul Weirick
 2444 Wilshire Blvd.
 Santa Monica, Calif. 90403
 UP 0-7076

continued

LENSPROD. Pres.: Leonard Schwab. Int'l branch: England. Schwartz Music Co. Inc. (ASCAP), 165 W. 46 St., Suite 1202, New York, N.Y. 10036. Tel: (212) JU 2-2975. Pres.: Robert Schwartz; Gen. Mgr.: Ernie Maresca. Affiliates: Just Music Inc. (BMI), Ernie Maresca Inc. (ASCAP), Rogelle Music (BMI), Rozniue Music (BMI), S&J Music (ASCAP), Vibar (ASCAP). Scion Music Inc. (BMI), see Makamillion. Scoebert Music Co. (BMI), PO Box 6359, Philadelphia, Pa. 19139. Tel: (215) GR 7-0400. Pres.: Roscoe Murphy Jr.; Gen. Mgr.: Robert Murphy; Gen. Prof. Mgr.: Bobby Wells. Branch: Cinnaminson, N.J., 809 Warrington Ave. Zip: 08077. Affiliates: Madrix Music Publ'g (BMI), Miss Vera (BMI). Int'l rep.: UK (Milton). Scope (BMI), see Lissauer. Andrew Scott Inc. (ASCAP), see Music Makers Group. Scot-Tees Publ'g Co. (BMI), 4158 S. Prairie Ave., Chicago, Ill. 60653. Tel: (312) 624-3716. Pres.: Howard Scott. Scott-Gilllin Ltd., 1777 N. Vine St., Suite 214, Hollywood, Calif. 90028. Tel: (213) 466-5321. Pres.: Philip H. Gillin; Ass't Sec'y: Dorothy Scott. Affiliates: Berkeley Square Music Inc., Church Lane Music Inc. Screen Gems/Columbia Music (BMI), 711 Fifth Ave., New York, N.Y. 10022. Tel: (212) PL 1-4432. VP & Gen. Mgr.: Lester Sil; VP & Prof. Activities Dir.: Irwin Schuster; VP & Business Affairs Admin'r: Irwin Z. Robinson. Int'l branches: Australia, Belgium, England, France, Germany, Italy, Sweden. Affiliates: Colgems Music Corp. (ASCAP), Gower Music Inc. (BMI), Roosevelt Music Co. Inc. (BMI). Int'l reps.: Argentina (Melograf), Brazil (Mundo), Israel (Subar), Japan (Shinko), Mexico (EMLASA), South Africa (Laetrec), Spain (Hispavox). (SEE ADVERTISEMENT)

Screen Test Music Publ'g Co. (ASCAP), see Slide. Scraggs Music Inc. (BMI), 201 Donna Dr., Madison, Tenn. 37115. Tel: (615) 868-2254. Pres.: Earl Scraggs; Gen. Prof. Mgr.: Louise Scraggs. Seabreeze Music Inc. (BMI), see Arcade. Seagull Music Publ'g Co. (BMI), PO Box 1062, Nashville, Tenn. 37202. Tel: (615) 832-8458. Pres.: Larry L. Stevens; Gen. Mgr.: Donald Haugen; Gen. Prof. Mgr.: Lois Elliott. Branch: Warrington, Fla., PO Box 4096. Zip: 32507. Tel: (904) 455-2263. Int'l branch: Sweden. Affiliate: Larry Stevens Music Co. (ASCAP). Sea-Lark Ent's. Inc. (BMI), see A. Schroeder. Seal Publ'g Co., 13310 Collingwood Terr., Silver Springs, Md. 20904. Tel: (301) 384-8826. Seaside Publ'g Co. (BMI), see Copyright Serv. Bureau. Seasons Four Music (BMI), see Viva. Sebiniano Music (ASCAP), 285 E. 49 St., Brooklyn, N.Y. 11203. Tel: (212) 778-5150. Sebons Publ'g Co. (BMI), 7401 S. Halsted, Chicago, Ill. 60621. Tel: (312) 651-5870. Pres.: Seabon Foster. Second Music Publ'g Co. Inc. (ASCAP), see Hill & Range. Seeley Music Corp. (BMI), see Richard M. Shelton. Seesaw Music Corp. (ASCAP), 177 E. 87 St., New York, N.Y. 10028. Tel: (212) 879-1960. Pres. & Gen. Prof. Mgr.: Raoul R. Ronson; Gen. Mgr.: S. B. Kohn. Affiliate: Okra Music Corp. (BMI). Select Music Inc. (ASCAP), see Copyright Serv. Bureau. Semanya Music (BMI), see Gopam. Semerak Publ'g Co. (BMI), 4327 S. Sacramento Ave., Chicago, Ill. 60632. Tel: (312) LA 3-3914. Pres.: R. M. Semerak. Semprini Music Inc. (BMI), see Hill & Range. Senisa Music (ASCAP), see Epp's. Sephra Music (ASCAP), see Publishers' Licensing Corp. September Music Inc. (ASCAP), 161 W. 54 St., New York, N.Y. 10019. Tel: (212) LT 1-1338. Cable: MILLSTAN. Pres. & Gen. Mgr.: Stanley Mills. Affiliate: Galahad Music Inc. (BMI). Sequel Music Inc. (BMI), 8665 Wilshire Blvd., Beverly Hills, Calif. 90211. Tel: (213) 467-7587. Pres.: Tom Bahler. Serendipity Publ'g (BMI), 40 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-3750. Cable: SERENPUBCO. Pres.: Michael Brovsky; Gen. Prof. Mgr.: Lawrence Lighter. Affiliates: Holmes House (BMI), Shadrack Publ'g (ASCAP). Sesame Music (BMI), see Intermountain. Seton Music Corp. (ASCAP), see Big Seven—Planetary. Seven-Eleven Music Corp. (BMI), see Shapiro, Bernstein. Seven Hills Publ'g & Rec'g Co. Inc. (BMI), 905 N. Main St., Evansville, Ind. 47711. Tel: (812) 423-1861. Pres.: Ed Krietemeyer. Seven Legions Music Co. (BMI), Box 891, San Antonio, Tex. 78206. Tel: (512) 534-4503. Pres. & Gen. Mgr.: Larry C. Collins; Gen. Prof. Mgr.: Loyd Freeman. Seven of Us Music (ASCAP), 26 Mountain Ave., Dover, N.J. 07801. Tel: (201) 361-2084. Pres.: Michael F. Matushin. Seven Palms Music Co. (BMI), PO Box 1441, Palm Springs, Calif. 92262. Tel: (714) 325-7818.

Owner: Charlotte Cromwell. Affiliate: Leilani Music Co. (ASCAP). Seven-Sixteen Music Co. (BMI), 149 W. 75 St., New York, N.Y. 10023. Tel: (212) 799-2670. Pres. & Gen. Mgr.: Lawrence RUSH. Seventh Note Music (BMI), div. of Seven Int'l Inc., 5844 Sandhurst, Suite D, Dallas, Tex. 75206. Tel: (214) 691-6101. Pres.: Michael Stanglin. Seventh Year Music (BMI), 7911 Del Monte, Houston, Tex. 77042. Tel: (713) 785-4100. Pres.: Jerry Atchley. Seyton Music Publ'g Co. (ASCAP), PO Box 2466, Hollywood, Calif. 90028. Tel: (213) 386-3295. Pres.: D. E. Silberstein; Gen. Mgr.: Eric Seyton. Affiliate: Rue Publ'g Co. (BMI). Shades of Blue Ent. Inc., 1906 South St., Suite 102, Nashville, Tenn. 37212. Tel: (615) 327-1357. Pres.: Ray Griff; VP: Carla Scarborough. Affiliates: Blue Echo Music Inc. (BMI), Blue Mist Music Inc. (SESAC), Blue Note Music Inc. (ASCAP). Shade Tree Music (BMI), PO Box 842, Bakersfield, Calif. 93302. Tel: (805) 322-4023. Pres.: Merle Haggard. Shadrack Publ'g (ASCAP), see Serendipity. Shady Grove Music Inc. (ASCAP), see Mietus. Shamley Music Corp. (ASCAP), see MCA. Shapiro, Bernstein & Co. Inc. (ASCAP), 666 Fifth Ave., New York, N.Y. 10019. Tel: (212) 247-3553. Cable: BERNSTEIN. Bd. Chm.: Dave Schenker; Pres.: Richard M. Volitzer. Int'l branch: England. Affiliates: Barclay Music Corp. (ASCAP), Camelback Mountain Music Corp. (ASCAP), Columbia Pictures Music Corp. (ASCAP), Mood Music Co. Inc. (ASCAP), North & Son Music Inc. (ASCAP), Painted Desert Music Co. (BMI), Pomona Music Corp. (BMI), Ponderosa Music Co. Inc. (BMI), Scarsdale (ASCAP), Seven-Eleven Music Corp. (BMI), Sheffield Music Corp. (BMI), Skidmore Music Co. Inc. (ASCAP), Yuma Music Corp. (ASCAP). Int'l rep.: Australia (Wallaby). Sharkey Music Inc. (ASCAP), see Cromia Music. Sharp-Gannon Music (ASCAP), see Cohen & Boyle. Sharnock Music Inc. (BMI) 413 S. Broad St., Philadelphia, Pa. 19146. Tel: (215) 545-9959. Pres.: Morris Bailey Jr.; Gen. Mgr.: Leon Mitchell; Gen. Prof. Mgr.: Roscoe Murphy Jr. Shattinger Int'l Music Corp. (ASCAP), see Copyright Serv. Bureau. Eddie Shaw Music (ASCAP), see Barton. Shawnee Press Inc. (ASCAP), Delaware Water Gap, Pa. 18327. Tel: (717) 476-0550. Pres. & Gen. Mgr.: Ernest R. Farmer; Sales Mgr.: Robert O. Schell Jr. Branch: New York, N.Y., 1776 Broadway. Zip: 10019. Affiliates: Choral Press Inc., Harold Flammer Inc. (ASCAP), Malcolm Music Ltd. (BMI), Templeton Publ'g Co. Inc. (ASCAP). Larry Shayne Music Inc. (ASCAP), 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 466-4265. Branch: New York, N.Y., 39 W. 55 St. Zip: 10019. Tel: (212) PL 7-9265. Affiliates: Harrison Music Corp. (ASCAP), Haymarket Music Corp. (BMI), Joseph E. Levine Music Corp. (ASCAP), Livingston & Evans Inc. (ASCAP), Northridge Music Inc. (ASCAP), Southdale Music Corp. (ASCAP), Twinchris Music Corp. (ASCAP). Shaysee Music Inc. (BMI), see Big Seven—Patricia. Sheenfeen Music Co. Inc. (ASCAP), see Alouette Prod'ns. Sheffield Music Corp. (BMI), see Shapiro, Bernstein. Shelley Music Inc. (ASCAP), see Spiral. Richard M. Shelton, 79 W. Monroe St., Chicago, Ill. 60603. Tel: (312) 782-9035. Administered territories: Aopa Music Co. (ASCAP), Bag of Tunes Inc. (BMI), Jay Jay Publ'g Co. (BMI), Marion Music Corp. (ASCAP), Seeley Music Corp. (BMI), Sonovox Music Co. (ASCAP), Stereo Music (BMI), Susan Music Co. (BMI), Walters (ASCAP). Shelview Publ'ns Co. (BMI), 4148 S. Parkway, Chicago, Ill. 60653. Tel: (312) 624-8060. Pres.: James W. Shelton Jr. Shenandoah Music Co. (ASCAP), see Terrace. Sheratune Ent's. (ASCAP), PO Box 3119, Pittsburgh, Pa. 15230. Tel: (412) 481-7011. Owner: Jerome E. Budnik. Sheriton Music Publ'g Co. (ASCAP), see Blue River. Sherlyn Publ'g Co. (BMI), 495 SE 10 St., Hialeah, Fla. 33011. Tel: (305) 888-1685. Pres.: Henry Stone. Shermley Music Co. (ASCAP), 18107 Sherman Way, Reseda, Calif. 91335. Tel: (213) 345-7414. Pres.: Norman Prescott; Gen. Mgr.: Ira S. Epstein. Branch: Los Angeles, Calif., 1900 Ave. of the Stars. Zip: 90067. Tel: (213) 277-3595. Sherry Music Co. (ASCAP), see Karelo. Shervick Music (ASCAP), see Soundville. Sherwin Music Publ'g Corp. (ASCAP), see Robert Mellin. Shew-Ming Music (BMI), 203 20 Ave. S., Nashville, Tenn. 37212. Pres. & Gen. Mgr.: D. Fleming. Shifty/Felfar Music (BMI), see Trident. Shindig Music Publ'g Co. (BMI), 1608 Argyle, Suite 107, Hollywood, Calif. 90028. Tel: (213) 469-5838. Owner & Mgr.: George Jay. Shirley's Music Co. (BMI), see Sound of America. Shish-Ke-Bab (ASCAP), see KRC. Shoestring Music (BMI), 6430 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-4409. Pres.: Morris I. Diamond.

Affiliates: Beverly-Culver Music Inc. (ASCAP), Jo-Al Music Co. (ASCAP), Tara Music Co. Inc. (BMI). Int'l rep.: Argentina, Brazil, & Chile (Fernata). Showay Publ'g Co. Inc. (ASCAP), see Grandwealth. Show Biz Music Inc. (BMI), 110 21 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-2532. Pres.: Willis Spragins Graham. Affiliate: Monster Music Inc. (ASCAP). Show Music Publ'g Co. Inc. (BMI), see Hill & Range. Shubert Music Publ'g Corp. (ASCAP), see Warner Bros. Sid-Lee Music Corp. (BMI), see Copyright Serv. Bureau. Siesta Music Co. (BMI), see Viva. Sigma Alpha Iota, see C. F. Peters. Signature Music Press (ASCAP), see Carl Fischer. Silhouette Music Corp. (ASCAP), see Copyright Serv. Bureau. Silicon Music Inc. (BMI), 218 Tulane St., Garland, Tex. 75040. Tel: (214) 278-3079. Pres. & Gen. Mgr.: David Summers. Int'l rep.: Australia (Woomera). Silver Dollar Music Co. (ASCAP), see Jack Music & Ivan Mogull. Silver Shoe Music (ASCAP). Silver Spoon Publ'g Co. (ASCAP), see Soul Sound. George Simon Inc. (ASCAP), 510 Sierra Way, Palm Springs, Calif. 92262. Affiliate: Simon House Inc. (BMI). Simon House Inc. (BMI), see George Simon. Simtex Publ'g Co. (ASCAP), see Tecbob. Sinatra Songs (ASCAP), see Barton Music. Since Publ'g Co. (BMI), see Copyright Serv. Bureau. Single Shot Music (BMI), see Cohen & Boyle. Shelby Singleton Music Inc. (BMI), 3106 Belmont Blvd., Nashville, Tenn. 37212. Tel: (615) 385-1960. Cable: SHELREC. Pres.: Shelby S. Singleton Jr.; VP & Gen. Mgr.: John Singleton; Gen. Prof. Mgr.: Dave Olson. Affiliates: Amusement Music (BMI), Angus Music Inc. (BMI), Audophone Music Inc. (ASCAP), Chu-Fin Music Inc. (BMI), Crawdad Music Inc. (BMI), Green Isle Music Inc. (BMI), Green Owl Music Inc. (ASCAP), Piccolo Music Inc. (BMI), Prize Music Inc. (ASCAP). Int'l reps.: Australia (Festival), Belgium (Basart), France (Pathe-Marconi), Germany (Meisel), Italy (La Voce del Padrone), Japan (Tohisba), Netherlands (Basarti), Portugal (Canciones del Mundo), South Africa (Clan), South America (Odeon), Spain (Canciones del Mundo), Sweden (Sweden Music), UK (Peter Maurice). Singspiracy Inc. (SESAC), 4145 Kalamazoo Ave. SE, Grand Rapids, Mich. 48508. Tel: (616) 455-7000. Pres.: P. J. Zondervan; Gen. Mgr.: Charles Van Horn. Affiliates: Accent Inc. (SESAC), Better Choirs (SESAC), Choral Servs. (SESAC). Int'l rep.: UK (Marshall, Morgan & Scott). Sioux Village Music (BMI), PO Box 223, Cambridge, Mass. 02139. Tel: (617) 235-7038. Prop.: Anthony De Jon. Affiliate: Sioux Warrior Music (ASCAP). Sioux Warrior Music (ASCAP), see Sioux Village. Siquomb Publ'g Corp. (BMI), see Royalty Controls. Al Sirat Publ'g Co. (BMI), 4500 19. Rm. 147, Boulder, Colo. 80302. Tel: (303) 449-5840. Pres. & Gen. Mgr.: Ryc Rienks. Int'l branch: Canada. Siri Music Inc. (BMI), 30 Markysan Ln., Levittown, N.Y. 11756. Tel: (516) 6P 6-2076. Pres.: Howard Marshall. Int'l rep.: Germany (Sonotone). Sirrod Music Co. (ASCAP), see Copyright Serv. Bureau. Sister John Music Inc. (BMI), see Publishers' Licensing Corp. 615 Music (ASCAP), see Wormwood. Sixth Floor Music (BMI), see Cohen & Boyle. Sixxuv Revival Music Inc. (BMI), see Kama Sutra. Skeeter Music, 20 Banta Pl., Hackensack, N.J. 07601. Tel: (201) 488-2265. Pres.: Victor Jaskot. Skey Blue Music (ASCAP), see R. A. Hodge. Skidmore Music Co. Inc. (ASCAP), see Shapiro, Bernstein. Skinny Zach Music Inc. (ASCAP), see Fat Zach. Skipjack Music (BMI), see Mimic. Skudrin Music Co. (BMI), 5417 Fleet Ave., Cleveland, Ohio 44105. Tel: (216) 883-7827. Pres.: Mary E. Skudrin; Gen. Mgr.: Dan Kelly; Gen. Prof. Mgr.: Dorothy Skudrin. Skyline Music Co. (ASCAP), see Starling. Sky Rock Music Inc. (ASCAP), 1651 Broadway Ave., Pittsburgh, Pa. 15216. Tel: (412) 343-2484. Pres.: Joseph V. Rock; Gen. Mgr.: K.T. Brett; Gen. Prof. Mgr.: T.F. Rock Sr. Branch: New Brighton, Pa., 906 Fourth Ave. Zip: 15066. Tel: (412) 846-0170. Gen. Mgr.: Marilou Bonaparte; Gen. Prof. Mgr.: D. Ierace. Affiliates: Fluffy Dog Music Co. (BMI), Mama Katie Music (ASCAP). Skyway Music Publ'g (BMI), PO Box 133, Hollywood, Calif. 90028. Tel: (213) 874-6098. Owner: Everett L. Wenhnam. Slacsr Publ'g Co. Ltd. (ASCAP), c/o Steingarten, Weeden & Weiss, 444 Madison Ave., New York, N.Y. 10022. Tel: (212) PL 2-1330. Cable: STWEEDS. Admin'r: Stevens H. Weiss. Sleeping Sun Music Inc. (BMI), 300 W. 55 St., New York, N.Y. 10019. Tel: (212) 765-3658. Pres.: Stan Vincent; Gen. Mgr.: Tony Davilio; Gen. Prof. Mgr.: Ed Loeffler.

Slide Music Publ'g Co. (ASCAP), div. of McKinnon Recs. Co., PO Box 691, Reading, Pa. 19601. Pres.: Leonard McKinnon.

Affiliates: Cenci Music Publ'g Co. (ASCAP), Dakotas Music Publ'g Co. (ASCAP), Delsiana Music Publ'g Co. (ASCAP), Nebraskan Music Publ'g Co. (ASCAP), Oklahoma Music Publ'g Co. (ASCAP), Palm Music Publ'g Co. (ASCAP), Pilgrim Music Publ'g Co. (ASCAP), Reb Music Publ'g Co. (ASCAP), Screen Test Music Publ'g Co. (ASCAP), Tamra Music Publ'g Co. (ASCAP), Topekan Music Publ'g Co. (ASCAP).

Int'l reps.: Argentina (Julio Korn), Australia (Allans), Austria (Ludmilla), Belgium (Disco), Brazil (Copacabana), Canada (Jendale), Chile (Fermata), Denmark (Winckler), Eire (Segway), Finland (Coda), Germany (Paul C. Arends), Greece (Arion), Israel (Israeli Music Publ'ns), Japan (Crown), Switzerland (Belmont), Sweden (Globe), UK (Cyril Shane, Soutlational Sounds).

The Slippery Jack Song Co. (ASCAP), see Skip Taylor.

Smeads Music Inc. (BMI), see Golden Bough.

Ethel Smith Music Corp. (ASCAP), see Copyright Serv. Bureau.

Harrison Smith (BMI), 254 New York Ave., Brooklyn, N.Y. 11216. Tel: (212) PR B-1421.

Int'l reps.: France (Eds. Essex), Italy (Edizioni Musicali Aromando & Fox), Netherlands (Basart), UK (Allegro).

Stratton Smith Music Ltd. (BMI), see A. Schroeder.

Smobro Music Corp. (BMI), see T&D.

Snapper Music Inc. (BMI), see Big Seven—Big Seven.

Hank Snow Music Inc. (BMI), see Hill & Range.

Society for the Publ'n of American Music (ASCAP) & BMI, see Theodore Presser.

Society Hill Music Inc. (ASCAP), see Ragmar.

Soft-Landing Music (BMI), see Mietus.

Soil Publ'g Co. (BMI), see Lois Music.

Sokit Music (BMI), 455 N. Snyder Rd., Dayton, Ohio 45427. Tel: (513) B37-8015. Pres.: Al Freeders.

Solar R Inc., 6277 Selma Ave., Hollywood, Calif. 90028. Tel: (213) 467-1457. Pres.: Doug Moody; VP: Wally Moody.

Affiliates: Accreative Copyright Co. (ASCAP), Accumulative Copyrights Co. (BMI), Clock Prod'ns (BMI), Mystic Prod'ns (BMI).

Solar Systems Music (ASCAP), 441 E. 20 St., New York, N.Y. 10010. Tel: (212) OR 3-7231. Pres.: Sheifa Davis; Gen. Prof. Mgr.: Harold Davis.

Solid Soul Music Publ'g Co. (BMI), div. of Dove Ents. Inc., 430 N. Second St., Oklahoma City, Okla. 73104. Tel: (405) 239-8478. Pres.: Allen White.

Branches: Atlanta, Ga., 322 Argus Circle NW. Zip: 30331. Tel: (404) 691-7055. VP: Alex Williams—Lexington, Ky., 1013 Jane St. Zip: 40206—New Orleans, La., 3844 Florida Ave. Zip: 70117. Contact: Edna Beach—New York, N.Y., 261 W. 125 St. Zip: 10027. Exec. VP: Robert Willis—Tulsa, Okla., 1852 N. Peoria Ave. Zip: 74106. Tel: (918) LU 7-0421. Contact: Ernie Fields—Chattanooga, Tenn., 793 E. Ninth St. Zip: 37403. VP: Owens S. Jones.

Affiliate: Nandango Music Publ'g Co. (BMI).

Solid State Music (ASCAP), see Copyright Serv. Bureau.

Solo Music Inc. (ASCAP), 4708 Van Noord Ave., Sherman Oaks, Calif. 91403. Tel: (213) 762-2219. Pres. & Gen. Mgr.: Paul Mills.

Henry J. Sommers (ASCAP), PO Box 322, Silver Spring, Md. 20907. Tel: (301) WH 6-9039. (SEE ADVERTISEMENT)

Son-Deane Publ'ns, Hartsdale, N.Y. 10530. Tel: (914) 693-1590. Pres.: Howard Deanto.

Songdial Music Co. Inc. (ASCAP), see Vernons Prod'ns.

Songfest Music Corp. (ASCAP), see Gil.

Song of Cash Inc. (ASCAP), see House of Cash.

Songpainter Prod'ns Inc. (BMI), c/o Katz-Gallin Ent., 9255 Sunset Blvd., Rm. 1115, Los Angeles, Calif. 90069. Tel: (213) 273-4210. Pres.: Mac Davis.

Song Power (BMI), div. of Creative Sound, 9000 Sunset Blvd., Hollywood, Calif. 90069. Tel: (213) 271-4B43. Pres.: Robert C. Cotterell.

The Songwriters (ASCAP), see Horizon.

Songs for Everybody Inc. (BMI), c/o Stallman, 333 E. 70 St., New York, N.Y. 10021. Tel: (212) 9BB-2B73. Pres.: Bob Susser.

Songs of Faith (BMI), see Lowery.

Songs of Mexico Inc. (ASCAP), see Mexican Music Centre.

Songs of the World (BMI), see Combine.

Sonkay Publ'g Co. (BMI), div. of Musicland USA Prod'n Co., 9 Fawnridge Ct., St. Louis, Mo. 63141. Tel: (314) WY 1-03B3. Pres.: Mel Friedman.

Sonlo (BMI), see Lois Music.

Sonovox Music Co. (ASCAP), see Richard M. Shelton.

Sonson Music (BMI), 4323 S. Vermont, Los Angeles, Calif. 90037. Tel: (213) 233-9566. Pres.: Dave Richardson; Gen. Mgr.: Lester Johnson; Gen. Prof. Mgr.: V. L. Richardson.

Branch: New Orleans, La., 4516 Rosemont Pl. Zip: 70126.

Son-Up Music (BMI), 3000 W. Third, Odessa, Tex. 79760. Tel: (915) FE 2-7044. Pres.: Jim Robinson.

Sophisticate Music Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 757-2695. Pres.: Buddy Johnson; Gen. Mgr.: James McCarthy.

Int'l rep.: Italy (Fox), UK (Campbell-Connelly).

Soprano Music Publ'ns (BMI), 1402 W. 81 St., Los Angeles, Calif. 90047. Tel: (213) 779-6951. Pres. & Gen. Mgr.: Tina L. Thompson; Gen.

Prof. Mgr.: Joseph Chryar & Tina L. Thompson.

Int'l rep.: Belgium (Frankie).

Sorority Fraternity Recs. Publ'ns (ASCAP), 135 Hamilton Pl., Suite 6B, New York, N.Y. 10026. Tel: (212) 36B-7275. Pres. & Gen. Mgr.: N.B. Mayhams Sr.; VP & Ass't Mgr.: Shirley A. Mayhams; Ass't VP & Mgr.: Smalls Mayhams Jr.

Souci Music Co. (ASCAP), see Carman.

Soulbar Music (BMI), see Mietus.

Soul Ent., 322 Argus Circle NW, Atlanta, Ga. 30331. Tel: (404) 691-7055. Pres.: Alex Williams.

Affiliate: Startown Music (SESAC).

Soul Mountain Music Co. Inc. (ASCAP), see Vernons Prod'ns.

Soulsat Music Co. (BMI), see Stonbass.

Soul Sound Publ'g Co. (BMI), PO Box 15196, 1812 Constantine, New Orleans, La. 70115. Tel: (504) 899-8083. Pres.: Isaac Bolden; Gen. Mgr.: Paul Rubenstein.

Branch: New Orleans, La., 2804 S. Claiborne Ave. Zip: 70115. Tel: (504) 898-3364.

Affiliate: Silver Spoon Publ'g Co. (ASCAP).

Soultex Ents. Inc. (BMI), 2617 Forest Ave., Dallas, Tex. 75215. Tel: (214) 374-7413. Bd. Chm.: Roger Boykin; VP: Charles W. Hunt.

Branch: Dallas, Tex., 1931 Cedar Crest Blvd. Zip: 75203.

Soultown Music Inc. (BMI), see Allied Artists.

Soultree Music Co. Inc. (BMI), see Vernons Prod'ns.

Soul West Music Co. (BMI), 319 N. B5 St., Seattle, Wash. 98103. Tel: (206) 783-2524. Pres. & Gen. Mgr.: Richard Keefer.

Affiliate: Liquid Music Co. (BMI).

Sound/age Music (BMI), PO Box 12276, Fort Worth, Tex. 76116. Tel: (817) PE 2-1684. Pres. & Gen. Mgr.: W. F. Temple; Gen. Prof. Mgr.: Hank Stanley.

Affiliate: Chevell Publ'g Co. (BMI).

Soundhead Inc. (ASCAP), see Publishers' Licensing Corp.

Sound of America (BMI), 3531 Baronne St., New Orleans, La. 70115. Tel: (504) 891-3804. Pres.: Jo Ann Johnson; Gen. Prof. Mgr.: Earl K. Johnson.

Affiliate: Shirley's Music Co. (BMI).

Sound Packages (BMI), 1101 S. Ninth St., Omaha, Neb. 68108. Tel: (402) 341-1406. Contact: Steve Wilson.

Soundpost Inc. (ASCAP), see Copyright Serv. Bureau.

Sound-Screen Ltd. (BMI), see Emko Music.

Sounds Music Co. (ASCAP), 663 Fifth Ave., New York, N.Y. 10022. Tel: (212) EL 5-5633. Owner: Stanley Cooper.

Affiliate: Taurus Music Co. (BMI).

Soundville Music (BMI), 820B Westpark Dr., Houston, Tex. 77042. Tel: (713) 781-6300. Pres.: Jimmy Duncan; VP: Fred T. Mirick.

Branch: Nashville, Tenn., 805 16 Ave. S. Zip: 37203. Tel: (615) 244-2578. Gen. Mgr.: Tommy Overstreet.

Affiliates: Dunkane Music (BMI), Gulf Music (BMI), Little Prince Music (ASCAP), Shervick Music (ASCAP).

Int'l reps.: Japan (Shinko), worldwide excluding Japan (Acuff-Rose in USA).

Southchester Music Inc. (BMI), see Northchester.

Southdale Music Corp. (ASCAP), see Larry Shayne.

South End Music (BMI), GPO Box 2604, New York, N.Y. 10001. A&R: Robert Russo.

Southern Love Music Co. (BMI), see Chappell & Co.

Southern Music Co. (ASCAP), Box 329, 1100 Broadway, San Antonio, Tex. 78206. Tel: (512) 226-167. VP & Gen. Mgr.: Arthur Gurwitz.

Affiliate: A. R. Casavant Books & Music for the Marching Band.

Int'l firms represented: Braun & Alphonse Le-duc (France).

Southern Music Publ'g Co. Inc. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) CO 5-3910. Cable: SOUTHMUSIC. Pres.: Mrs. Monique I. Peer; VP: Ralph Peer II.

Branches: Los Angeles, Calif., 6922 Hollywood Blvd. Zip: 90028. Tel: (213) HO 9-1667—Miami, Fla., Northeast Airlines Bldg., Rm. 1409. Zip: 33131. Tel: (305) 358-1488. Mgr.: Augusto Monsalve—Nashville, Tenn., 1819 Broadway, 2nd fl. Zip: 37203. Tel: (615) 244-6742.

Int'l branches: Argentina (EDAMI), Australia (Southern), Austria (Southern), Belgium (Southern), Brazil (EMBI), Canada (Southern), Chile (Southern), Columbia (Peer), England (Southern), France (SEMI), Germany (Peer), Italy (Southern), Japan (Southern), Mexico (EMMI, PHAM), Netherlands (Holland Music), New Zealand (Southern), Puerto Rico (Peer), South Africa (Southern), Spain (Southern), Sweden (Southern), Switzerland (Southern), Venezuela (Peer).

Affiliates: Charles K. Harris Music Publ'g Co. Inc. (ASCAP), La Salle Music Publ'ns Inc. (ASCAP), Melody Lane Publ'ns Inc. (BMI), Panther Music Corp. (ASCAP), Peer Int'l Corp. (BMI), Pera Music Corp. (BMI), RFD Music Publ'g Co. Inc. (ASCAP).

Int'l firms represented: Ed. A. Cranz (Belgium), Ediciones Mexicanas de Musica (Mexico), Editorial Argentina de Musica (Argentina), Editorial Cooperativa Interamericana de Compositores (Uruguay), Enoch & Cie (France), Liber-Southern (UK), Pan American Union, Wagner y Levien (Mexico). (SEE ADVERTISEMENT)

South Sea Songs (ASCAP), see Pacific Islands.

continued on page 118

TWO SMASH HITS BY SOMMERS!

"MY LADDER OF DREAMS" and

"WHAT TIME DOES THE LAST MOON LEAVE?"

CARA STEWART, Vocal
Lee Hudson Orchestra
Sundi Records (stereo)

By: Henry J. Sommers, ASCAP
P.O. Box 322
Silver Spring, Md. 20907
Phone: (301) 946-9039

For D.J. and Promotional Records,
Write, Wire or Phone Directly to:

CABOT ENTERTAINMENT COMPANIES

6640 W. Sunset Boulevard
Hollywood, California 90028
Phone: (213) 466-5181

Another Fresh, Honest, Simple
Country Hit Single

"OLE COUNTRY MUSIC"

REX KLINGENSMITH, Vocal
accompanied by the
Country Westerns

Process LP Album (CSLP-8
and Process 45 RPM #103
For D.J. and Promotional Records,
Write, Wire or Phone Directly to:

COUNTRY STAR, INC.

439 Wiley Ave., Franklin, Pa. 16323
Phone: (814) 432-4633

The Only Centralized Service Dealing With All Phases of Copyright

- TELEVISION SHOWS
 - MOTION PICTURES
 - RECORDS
 - MUSIC PUBLISHER ADMINISTRATION
 - COMMERCIALS
 - MUSIC RESEARCH
- ALL ADDITIONAL AREAS INVOLVING COPYRIGHT AVAILABLE
- Handling of all paper work. Maintaining accurate files.
- Twenty five Years of Experience and Knowledge and Serving the Industry

**TWENTY FOUR HOUR
TELEPHONE SERVICE
(213) 462-6575**

Mary
Williams

**MUSIC
CLEARANCE
COMPANY**

6223 SELMA AVE.
HOLLYWOOD, CAL.
90028

continued

Southtown Music Inc. (BMI), see Pickwick Int'l.
 Southwestern Music Publ'rs (ASCAP), see Summy-Birchard.
 Southwest Music Co. (ASCAP), see Dolly Bee.
 Space Age Music (ASCAP), see Jack O'Diamonds.
 Sparky Music, 256 Lisbon St., Lewiston, Me. 04240. Tel: (207) 784-5111, 783-9222. Owner: Edward A. Boucher.
 Spectorius Music Corp. (BMI), see Leonard Hodes.
 Spectrum Publ'ns (SESAC), PO Box 757, San Carlos, Calif. 94070. Tel: (415) 593-9554. Dir.: Dr. Paul L. Weaver.
 Affiliate: Sacred Concert Publ'ns (SESAC).
 Spencer Music Co. (ASCAP), 507 Fifth Ave., New York, N.Y. 10017. Tel: (212) OX 7-5895. Pres.: J. C. Allgeier; Gen. Mgr.: Bruce Spencer; Gen. Prof. Mgr.: Alan Abel.
 Affiliate: Abel Music Co. (BMI).
 Sperbridge Music Inc. (BMI), see Kama Sutra.
 Spider Music (ASCAP), see Fillmore Music Group.
 Larry Spier Inc. (ASCAP), 1650 Broadway, Suite 711, New York, N.Y. 10019. Tel: (212) 247-3330. Pres.: Larry Spier.
 Affiliates: Larsam Music Inc. (ASCAP), Memory Lane Music Corp. (BMI).
 Spiral Rec. Corp. (ASCAP), 875 Fifth Ave., New York, N.Y. 10021. Tel: (212) RE 4-3304. Pres.: Irving Rosenthal; Gen. Mgr.: Sol Abrams.
 Branches: New Milford, N.J., 331 Webster Dr. Zip: 07646. Tel: (201) CO 2-7140.
 Affiliates: House of Hits (ASCAP), Shelley Music Inc. (ASCAP).
 Spire Eds. (SESAC), see World Library.
 Spite-N-Dival Music Co. (BMI), see Green Apple.
 Spivey Music Co. (BMI), 65 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) UL 7-7003. Pres.: Victoria Spivey.
 Spoon Music Corp. (ASCAP), 9255 Sunset Blvd., Suite 706, Los Angeles, Calif. 90069. Tel: (213) 274-0751. Pres.: Jack Spina; VP: Pat Boone.
 Branch: Los Angeles, Calif., 5539 Sunset Blvd. Zip: 90028. Tel: (213) 463-5631. Gen. Mgr.: Roger Dollardhide.
 Int'l branches: Australia, England.
 Affiliates: Cooga Music Corp. (BMI), Corsair Music (ASCAP).
 Int'l rep.: Japan (Taiyo).
 Sporo Music Co. (BMI), see Cohen & Boyle.
 Spring Music Co. (ASCAP), see 4-Star.
 Squaw Peak Music (BMI), 8614 E. Vernon, Scottsdale, Ariz. 85257. Tel: (602) 945-7852. Pres. & Gen. Mgr.: George E. Laibe.
 Squire Music Corp. (ASCAP), see Big Seven-Planetary.
 Sreeby Music Co. (BMI), see Mietus.
 Sta-ber Music Co. (BMI), see Stan Pat.
 Stable Music Co. (BMI), PO Drawer 2176, Zip: 78767; 910 Post Oak St., Austin, Tex. 78704. Tel: (512) 444-5497. Owner: Rex T. Sherry.
 Stada Music Co. (ASCAP), see Copyright Serv. Bureau.
 Stage Door Music Publ'g (BMI), see Platinum.
 Stainless Music (BMI), see Alouette Prod'ns.
 Stairway Music Publ'g (BMI), 1316-18 Dauphin Island Pkwy., Mobile, Ala. 36605. Tel: (205) 473-6000. Owner: Jimmie O. Rogers; Mgr.: Shelby J. Steiner.
 Stallion Music Inc. (BMI), see Moss Rose.
 Standby Music (BMI), see Lamaia.
 Standup Music (BMI), see Parker Music.
 Stanshi (ASCAP), see Pavanne.
 Stanwood Music Corp. (ASCAP), see Barton Music.
 Stanyan Music Co. (ASCAP), 8721 Sunset Blvd., Suite C, Hollywood, Calif. 90069. Tel: (213) 659-1660. Pres.: Rod McKuen; Gen. Mgr.: Charlotte Brennan.
 Affiliates: Eds. Chanson Co. (ASCAP), Salvation Music Inc. (BMI).
 Int'l firm represented: Eds. Musicales Belle-tulipe (Switzerland).
 Int'l rep.: UK (Franklin Boyd Music).
 Star City Music (SESAC), see Goldmont.
 Starday Music Group, PO Box 8188, Nashville, Tenn. 37207. Tel: (615) 228-2575. Pres.: Hal Neely; VP & Gen. Mgr.: Col. Jim Wilson; VP Publ'g & Gen. Prof. Mgr.: Henry Glover.
 Branches: New York, N.Y., 211 W. 53 St., Studio 2B. Zip: 10019. Tel: (212) 765-5238—Cincinnati, Ohio, 1540 Brewster Ave. Zip: 45207. Tel: (513) 751-6222. Gen. Mgr.: Gladys Knockelman.
 Affiliates: Bayou State Songs (BMI), Golden State Songs (BMI), Kamar Publ'g Co. (BMI), Starday Music (BMI), Tarheel Publ'g Co. (BMI), Tronic Music (BMI).
 Affiliated firm: Lois Publ'g Co. (BMI).
 Int'l reps.: Germany (Aberbach), UK (Belinda).
 Stardis Music Co. Inc. (BMI), see Vernons Prod'ns.
 Stargen Music Corp. (ASCAP), see Sam Fox Publ'g.
 Starling Music Co. (BMI), 81 Spring Valley Rd., Paramus, N.J. 07652. Tel: (201) 845-8886. Pres.: Naomi Weitzel; Gen. & Prof. Mgr.: Ozzie Cadena.
 Branch: Newark, N.J., Box 5021. Zip: 07105. Tel: (201) 621-9135.
 Int'l branch: Bermuda (Maredken).
 Affiliates: Maredken Music Co. (BMI), Production Groove Music Co. (BMI), Skyline Music Co. (ASCAP).
 Starrite Publ'g Co. (BMI), see Glad.
 Startime Music (ASCAP), 6313 Peach Ave., Van Nuys, Calif. 91401. Tel: (213) ST 6-3860. Pres.: Fred Rice.

Affiliate: Yo-Yo Music (BMI).
 Int'l rep.: UK (Mechanical Copyright Protection Society).
 Startling Music Inc. (BMI), see Abkco Inds.
 Startown Music (SESAC), see Soul Ent.
 Star Tunes Music (BMI), see Grosvenor House.
 Stateside Music Co. (BMI), see Rockford.
 Steamboat Gothic Inc. (ASCAP), see R. A. Hodge.
 Steeplechase Music Inc. (SESAC), see Vector.
 Stein & Van Stock Inc. (ASCAP), see Jobete.
 Stellar Music Co. (BMI), 6290 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 462-0725. Exec. VP: Alfred Perry.
 Affiliate: BNP Music Publ'g Co. (ASCAP).
 Stephany Music Co. (BMI), see Mietus.
 Stereo Music (BMI), see Richard M. Shelton.
 Steve Music (BMI), PO Box 1681, Fargo, N.D. 58102. Tel: (701) 232-0630. Pres.: Steve Sholy.
 Larry Stevens Music Co. (ASCAP), see Seagull.
 Steve Music, Box 1681, Fargo, N.D. 58102. Tel: (218) 532-2721. Contact: Steven Sholy.
 Stewart-Nims Co. (BMI), see A. Schroeder.
 Stinger Music Corp. (BMI), PO Box 8207, Albuquerque, N.M. 87108. Tel: (505) 268-6110. Pres.: Tommy Bee.
 Affiliates: Exit Music (BMI), Peace Pipe (BMI).
 Stinson Music Co. (BMI), see Cessna Music.
 Stockbridge Music (BMI), see Mietus.
 Stonebass Music Co. (BMI), 163 Orizaba Ave., San Francisco, Calif. 94132. Tel: (415) DE 4-2247. Pres.: Walter C. Stone.
 Affiliate: Soulsset Music Co. (BMI).
 Stonebridge Music (ASCAP), see Ivan Mogull.
 Stone Canyon Music (BMI), see Viva.
 Stone Flower Music (BMI), see Viva.
 Stoneforest Music (BMI), see Cohen & Boyle.
 Stonehead Music (BMI), 13 Park Ave. W., Mansfield, Ohio 44902. Tel: (419) 526-4611. Pres.: W. M. Palmer; Gen. Mgr.: A. Apperson.
 Stone Lane Music Corp. (BMI), see Lou Levy.
 Stone-Rap Music Co. (BMI), 3104 W. 25 St., Cleveland, Ohio 44109. Tel: (216) 696-1066. Pres.: Mike Belkin; Gen. Mgr.: Jules Belkin.
 Stoneway Publ'g Co. (BMI), 2817 Laura Koppe, Houston, Tex. 77016. Tel: (713) 697-7912. Pres.: Roy M. Stone.
 Affiliate: Braeburn Music Co. (BMI).
 Storn, Harris & Jones (ASCAP), see Publishers' Licensing Corp.
 Storeville Publ'g Co. (BMI), see John Berthelot.
 Storybook Music Co. (BMI), 720 Fifth Ave., New York, N.Y. 10019. Tel: (212) CI 6-9600. Cable: ASBEKLAW. Gen. Mgr.: Terry Knight.
 Strait Flush Music (BMI), 911 Maple Dr., Memphis, Tenn. 38108. Tel: (901) 323-0335. Pres.: Edward L. Kirby; Gen. Mgr.: Prince Gabe; Gen. Prof. Mgr.: Roy J. Dukes.
 Strange Music (SESAC), see Excellorec.
 Stratford Music Corp. (ASCAP), see Chappell & Co.
 Striking Music Co. (BMI), Box 3547, 1927 San Mateo NE, Albuquerque, N.M. 87110. Tel: (505) 265-4039. Pres.: Al Hurricane; VP: Tiny Morrie.
 Stringberg Music (BMI), 709 17 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-0000. Pres. & Gen. Mgr.: Lou Stringer; Gen. Prof. Mgr.: Carolyn Stringer.
 Affiliate: Countryopolitan Music (ASCAP).
 Strong Arm Music (ASCAP), see Fourth Floor.
 Stuckey Publ'g Co. (BMI), PO Box 102, Brentwood, Tenn. 37027. Tel: (615) 244-9880. Pres.: Nat Stuckey; Gen. Mgr.: Ann Stuckey.
 Studio "G" Music Inc. (BMI), 248 E. 120 St., Apt. 5A, New York, N.Y. 10035. Tel: (212) 348-6967. Pres.: Earl D. Grubbs; Gen. Mgr.: Joseph Goodman.
 Branch: Philadelphia, Pa., 2429 W. Thompson St. Zip: 19121. Tel: (215) PO 5-2620. Gen. Mgr.: Madelyn P. Grubbs; Gen. Prof. Mgr.: Carl G. Grubbs.
 Studio 10 Inc. Ltd., 354 Shoreline Hwy., Mill Valley, Calif. 94941. Tel: (415) 388-2095. Owner: Thomas G. Preuss.
 Affiliates: Laughing Duck Publ'g (BMI), Tabor, Elliot & Moore Publ'g (ASCAP).
 Stuvossi Music Corp. (BMI), see Big Seven-Rabbit's Foot.
 Stylecraft Music Co. (BMI), PO Box 11522, 3373 Park Ave., Memphis, Tenn. 38111. Tel: (901) 324-6786. Mgr.: Style Wooten.
 Style Songs (BMI), PO Box 284, Vienna, Ohio 44473. Tel: (216) 856-2905/2493. Mgr.: Russ Hull.
 Sue-Mirl Music (ASCAP), see Yonah.
 Sufi Pipkin Music, 9000 Sunset Blvd., Suite 800, Los Angeles, Calif. 90069. Tel: (213) 276-2063. Gen. Mgr.: James Byron; Assoc.: Walter R. de la Brosse.
 Sugarbush Music Inc. (ASCAP), see Gus Kahn.
 Suite 7 (ASCAP), see Room 7.
 Su-Ma Publ'g Co. Inc. (BMI), PO Box 1125, 728 Texas St., Shreveport, La. 71101. Tel: (318) 422-0195. Pres.: Stanley J. Lewis; Gen. Mgr.: Doris Leach.
 Affiliates: Lenny Publ'g Co. Inc. (ASCAP), Little M Music (BMI), Pollyday Publ'g Co. Inc. (BMI).
 Summerfield, Box 6155, Nashville, Tenn. 37212. Tel: (615) 833-1259. Mgr.: Ronny Light.
 Summit Music Corp. (ASCAP), see Herb Reis.
 Summy-Birchard Co. (ASCAP), 1834 Ridge Ave., Evanston, Ill. 60204. Tel: (312) 869-4700. Pres.: David K. Sengstack; Admin. Editor: Roberta Saylor.
 Affiliates: Chart Music Publ'g House Inc. (SESAC), James Allan Dash/Baltimore (SESAC), McLaughlin & Reilly Co. (SESAC), A. P. Schmidt Co. Inc. (SESAC), Southwestern Music Publ'rs (ASCAP), Traficante/Polypionic (SESAC).

Int'l firm represented: Zen-On (Japan).
 Int'l reps.: Japan (Zen-On), UK (Boosey & Hawkes, Keith Prowse).
 Sunalee Music Co. (BMI), 1125 Cheyenne Blvd., Birmingham, Ala. 35215. Tel: (205) 853-6628. Partners: Paul Ballenger, Bob Gregg, Eddie Hinton.
 Sunarts Music Co. Inc. (BMI), see Vernons Prod'ns.
 Sunbeam Music Inc. (BMI), div. of Metromedia Music Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 757-8387. Pres.: Thomas Valando; VP: Jay Morgenstern; Gen. Prof. Mgr.: Frank Military.
 Branch: Los Angeles, Calif., 8532 Sunset Blvd. Zip: 90069. Tel: (213) 659-2090. Gen. Mgr.: Arthur Valando.
 Affiliates: Appletree Music Co. (BMI), Valando Music Inc. (ASCAP), Valando-Sondheim Music Co. (ASCAP).
 Int'l firm represented: Valando (UK). (SEE ADVERTISEMENT)
 Sunbury Music Inc. (ASCAP), see Dunbar. (SEE ADVERTISEMENT)
 Sunnybrock Music Co. (BMI), PO Box 775, Tyler, Tex. 75701. Tel: (214) 592-7677. Pres.: Robin H. Brians Jr.; Gen. Mgr.: Randy Fouts.
 Sunny Mountain Music (BMI), PO Box 46, Hermitage, Tenn. 37076. Tel: (615) 883-0334. Pres.: Jimmy Martin; Gen. Mgr.: Mary Ann Garrison.
 Sunray Music (BMI), PO Box 138, Bowers Hill, Chesapeake, Va. 23321. Tel: (703) 488-5643. Pres.: Ouida Smith.
 Sunshine Music Co. (BMI), see Gordon.
 Sun Valley Music Publ'g Co. Inc. (BMI), see Super-scope.
 Sun Vine Music Corp. (BMI), see Famus.
 Super Darlin' Prod'ns (ASCAP), see Gentry.
 Superhype Music Co. Inc. (ASCAP), c/o Mayer & Nussbaum, 1841 Broadway, New York, N.Y. 10023. Tel: (212) 246-8960.
 Super Pickle Publ'g (BMI), PO Box 3274, Hollywood, Calif. 90028. Tel: (213) 673-5968. Owner: Bobe Boston.
 Superscope Music Publ'g Co. Inc. (ASCAP), 8150 Vineland, Sun Valley, Calif. 91352. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; Gen. Mgr.: Len Feldman.
 Affiliate: Sun Valley Music Publ'g Co. Inc. (BMI).
 Supreme Music Corp. (ASCAP), see Twentieth Century.
 Sure-Fire Music Co. Inc., 801 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 24-1403. Pres.: Doyle Wilburn; VP: Leslie Wilburn.
 Affiliates: Bronze Music Inc. (SESAC), Maple Music Inc. (ASCAP), Ten-Tex Music Co. Inc. (BMI).
 Sure Music & Rec. Co., PO Box 94, Broomall, Pa. 19008. Tel: (215) EL 6-2996.
 Affiliates: Aqua Music Publ'g Co. (ASCAP), Tone Craft (BMI).
 Surrey Music Co. (ASCAP), see Pavanne.
 Susan Music Co. (BMI), see Richard M. Shelton.
 Susaper Music (ASCAP), see Invador.
 Suva Music, see Pacific Islands.
 Suwal Music Co. Inc. (BMI), see Copyright Serv. Bureau.
 Swamp Music (ASCAP), see Crazy Cajun Music.
 Sweedie Music Publ'g Co. (BMI), 810 Dickerson Rd., Goodlettsville, Tenn. 37072. Tel: (615) 859-1901. Pres.: Fred F. Carter Jr.
 Sweethot Music (BMI), Div. of Dynamite Publ'g Corp. See Royalty Controls.
 Sweet River Music Inc. (BMI), see Clear Sky.
 Sweet Tooth Publ'g Co. (BMI), 1410 Della St., Texarkana, Tex. 75501. Tel: (214) 792-3454. Pres.: Candace Hagler; VP: Kenneth Hagler.
 Swing Lane Publ'ns Inc. (BMI), Bridge & Putnam, Beverly, N.J. 08010. Tel: (609) 387-0565. Pres.: John Murphy.
 Swirl Lane (BMI), see WPN.
 Sword & Shield Music (SESAC), Box 50, Nashville, Tenn. 37202. Tel: (615) 865-5034. Pres.: Lou Willis Hildreth; Gen. Mgr.: David Hildreth.
 Affiliates: Dateline Music (BMI), Loveline Music (ASCAP).
 Sylvania Music (ASCAP), see Sylvania Music Corp.
 Sylvania Music Corp. of America Inc., 825 Madison Ave., New York, N.Y. 10021. Tel: (212) 734-4000. Pres.: Alan Hartwell.
 Affiliates: Amore Music Co. (BMI), Diabolo Music Publ'rs (BMI), Discmakers Publ'g Co. (ASCAP), Alan Hartwell Music (BMI), Love Music Co. (ASCAP), Philmis Music Inc. (BMI), Sylvania Music (ASCAP).
 Symbion Music Ents., 1820 Crittendon Rd., Rochester, N.Y. 14623. Tel: (716) 244-7881. Owner: Robert Case.
 Symbol Music Inc. (BMI), see BRS.
 Symposium Music Publ'g Inc. (BMI), 13 W. 26 St., Minneapolis, Minn. 55404.
 Affiliate: Satori Music Publ'g Inc. (ASCAP).
 Syndicate Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Syndicore Music (BMI), see United Int'l Copyright Reps. & Copyright Serv. Bureau.
 Synergistic Music (ASCAP), see Heavy.

T

T & D Music (ASCAP), 260 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 278-8000. Prof. Mgr.: David Carroll.
 Affiliates: Big Drum Music (BMI), KSF Music (ASCAP), Keto Music (ASCAP), Smobro Music Corp. (BMI), Tomard Music Corp. (ASCAP), Tomken Music (BMI), Zany Music (BMI).

T E K Publ'g (BMI), see Nasetan.
 T J Music (BMI), see Anjoe.
 T O A Y Music (ASCAP), see Tobac.
 T R O (The Richmond Organization), 10 Columbus Circle, New York, N.Y. 10019. Tel: (212) 765-9889.
Affiliates: Acorn Music Corp. (BMI), Almanac Music Inc. (ASCAP), Andover Music Inc. (ASCAP), Border State Music Inc. (BMI), Samuel Bronston Music Publ'g Inc. (ASCAP), Chantez Music Inc. (BMI), Cheshire Music Inc. (BMI), Cromwell Music Inc. (ASCAP), Devon Music Inc. (BMI), Essex Music Inc. (ASCAP), Exeter Music Inc. (ASCAP), First Edition Prodn's Inc. (BMI), Folkways Music Publ'rs Inc. (BMI), Hampshire House Publ'g Corp. (ASCAP), Hollis Music Inc. (BMI), Ludlow Music Inc. (BMI), Manchester Music Inc. (ASCAP), Mars Recs. Inc. (ASCAP), Melody Trails Inc. (BMI), Musical Comedy Prodn's Inc. (BMI), Olman Music Servs. Inc. (ASCAP), Total Music Inc. (BMI).
Int'l reps.: Australia (Essex), Canada (Essex), France (Essex), Germany (Essex), Italy (Mario Aromando), Japan (Essex), Mexico (Essex), Netherlands (Essex), Scandinavia (Essex in Sweden), South Africa (Essex), Spain (Essex), UK (Essex). (SEE ADVERTISEMENT)
 Tabitha Publ'g Co. (BMI), 770 Seventh St., Yuma, Ariz. 85364. Tel: (602) 782-1042. Pres.: W. L. Thompson Sr.; Gen. Mgr.: David Pospisil; Gen. Prof. Mgr.: Billy Thompson.
Branches: Lancaster, Tex., 4319 Franklin, Zip: 75146. Tel: (214) 224-1978. Gen. Mgr.: Josh Patterson; Gen. Prof. Mgr.: Sue Patterson—Orange, Tex., Box 196, Rt. 1, Zip: 77630. Tel: (713) 735-3928. Gen. Mgr.: J. R. Tomlin; Gen. Prof. Mgr.: Jean Tomlin.
 Tablerock Music Inc. (BMI), see Earl Barton & Publishers' Licensing Corp.
 Tabor, Elliott & Moore Publ'g (ASCAP), see Studio 10.
 Tad Music Publ'g Co. (ASCAP), see Copyright Serv. Bureau.
 Taepir Music (ASCAP), div. of Barcus-Berry Inc., 5782 E. Second St., Long Beach, Calif. 90803. Tel: (213) 439-7785. Pres.: L. M. Barcus; Gen. Prof. Mgr.: John F. Berry.
 Taggie Music Co. (BMI), see Gopam.
 Tail Feathers Music (BMI), 1588 NE 110 St, Miami, Fla. 33161. Tel: (305) 754-1139. Pres.: George Daye Jr.; VP: Anne Daye.
 Tairi Music (BMI), see Copyright Serv. Bureau.
 Taj Music Co. (ASCAP), see 4-Star Music.
 Takya Music Inc. (ASCAP), 265 W. 20 St., New York, N.Y. 10011. Tel: (212) 989-8048. Pres.: Stuart Scharf.
Int'l rep.: Netherlands (Artemis).
 Talent Finders Inc. (BMI), see Copyright Serv. Bureau.
 Tall Texan Publ'g Co. (BMI), see Adams-Ethridge.
 Talmont (BMI), see Pickwick Int'l.
 Taloo Music (ASCAP), see Pacific Islands.
 Tamarin Music Inc. (ASCAP), see Marcable.
 Tamkoda Music Co. (BMI), see Faro.
 Tamra Music Publ'g Co. (ASCAP), see Slide.
 Tamrose Music (BMI), see Buzz Cason.
 Tamusco Inc., 162 W. 56 St., New York, N.Y. 10019. Tel: (212) 489-8410. Contact: Danny Stevens. (SEE ADVERTISEMENT)
 Tandem Publ'ns (BMI), see Redwal.
 Tangerine Music Publ'g Corp. (BMI), 2107 W. Washington Blvd., Los Angeles, Calif. 90018. Tel: (213) 732-0171. Pres.: Ray Charles; VP: Joe Adams; Gen. Prof. Mgr.: Ervin DiFosco.
Affiliate: Racer Music Corp. (ASCAP).
Int'l rep.: England (Leeds).
 Tan-Lan Music Publ'g Co. (BMI), PO Box 517, Gallopis, Ohio 45631. Tel: (614) 446-4240. Pres.: Stan Lane.
 Tannen Music Inc. (BMI), 203 Robert Dr., New Rochelle, N.Y. 10804. Tel: (914) 235-1173. Pres.: & Gen. Prof. Mgr.: Paul Tannen.
Affiliates: Natson Music Corp. (ASCAP), Ridge Music Corp. (BMI).
 Tan Soul Music Inc. (BMI), see Lois Music.
 Tapestry Music Inc. (BMI), see Alouette Prodn's.
 Tapiar Music Co. (BMI), 5628 Brock St., Houston, Tex. 77023. Tel: (713) 923-2731. Pres.: B. J. Dillard.
 Tapstan Music (BMI), see Stan Pat.
 Tara Ents. Inc., 756 Seventh Ave., New York, N.Y. 10019. Tel: (212) 581-0791. Pres.: Sal Salvador; Sec'y-Treas.: William B. Deluca.
 Tara Music Co. Inc. (BMI), see Shoestring.
 Target Music Co. (BMI), PO Box 353, Vanceboro, N.C. 28586. Tel: (919) 244-3071. Pres.: Robert M. Wilson; Gen. Mgr.: Gloria Van Cleve; Gen. Prof. Mgr.: Miss Lex McCollie.
Affiliates: Glori-B Music (ASCAP), Golden Arrow Music (BMI).
 Tarheel Publ'g Co. (BMI), see Starday.
 Tattersall Music Co. (BMI), see Alouette Prodn's.
 Taurus Music Co. (BMI), see Sounds Music.
 Creed Taylor Inc., 36 E. 57 St., New York, N.Y. 10022. Tel: (212) 421-8611. Pres.: Creed Taylor; Gen. Mgr.: Vic Chirumbolo; Gen. Prof. Mgr.: Betsy Palumbo.
Affiliates: Char-Liz Music Inc. (BMI), March Hare Music Inc. (ASCAP), Three Brothers Music Inc. (ASCAP).
Int'l reps.: Australia (Artemis), French (RCA), Italy (RCA), Japan (Hara Music), Latin America (Artemis), New Zealand (Artemis), UK (Artemis).
 Skip Taylor Prodn's Inc., 6331 Hollywood Blvd., Suite 211, Hollywood, Calif. 90028. Tel: (213)

466-4159. Pres.: Skip Taylor; Gen. Mgr.: John Hartmann; Gen. Prof. Mgr.: Jim Taylor
Branch: Malibu, Calif., 23758 Malibu Rd. Zip: 90265.
Affiliates: Blue Fox Music (ASCAP), Boogie Music (BMI), Bullfrog Music (ASCAP), Foo Music (ASCAP), The Slippery Jack Song Co. (ASCAP), Truck Music (BMI), Whiskey Joe Music (ASCAP).
 Teardrop Music (ASCAP), Box 9001, Nashville, Tenn. 37204. Pres.: Ronnie Hayes.
 Tecate, see Burdge.
 Tecbob Music Publ'g Co. (BMI), 1321 S. Michigan Ave., Suite 306, Chicago, Ill. 60605. Tel: (312) 427-1047. Pres.: W. Simtex Simmons; Gen. Mgr.: Wylie Dixon; Gen. Prof. Mgr.: Bobby Pointer.
Affiliate: Simtex Publ'g Co. (ASCAP).
 Tee-Mee-Mar-Bee Music (ASCAP), see Asymptotical Sounds.
 Teeny Bopper Music Publ'rs (ASCAP), see A. Schroeder.
 Telco Music Publ'g Co. (ASCAP), 5235 Cleveland, Skokie, Ill. 60076. Tel: (312) OR 3-8632. Owner: Horace Taylor.
 Telescope (BMI), see Periscope.
 Tellara Music Co. (BMI), see Pavanne.
 Tema Music (ASCAP), 10104 Plymouth, Garfield Heights, Ohio 44125. Tel: (216) 587-2643. Pres.: James M. Testa; Gen. Mgr.: J. T. Martin.
 Temmy Music Co. (BMI), see FSB.
 Tempi Music Co. (BMI), 133 W 87 St, New York, N.Y. 10024. Tel: (212) 799-5557. Pres.: Walter Carlos; Gen. Mgr.: Rachel Elkind; Gen. Prof. Mgr.: Sue C. Clark.
Affiliate: Encounter Music Co. (BMI).
 Templeton Publ'g Co. Inc. (ASCAP), see Shawnee Press.
 Temsco Music (BMI), c/o Priven & Scott, 6671 Sunset Blvd., Hollywood, Calif. 90028. Tel (213) HO 2-2349. Gen. Mgr.: Jack Engelman.
 Tender Tunes Music Inc. (BMI), see Kama Sutra.
 Ten Hi Music Co. (BMI), 15357 Valerio St., Van Nuys, Calif. 91406. Tel: (213) 786-2389. Pres.: Andy Di Martino; Gen. Mgr.: Kent Morrill; Gen. Prof. Mgr.: Gabe Lapano.
 Tenn-Tex Music Co. Inc. (BMI), see Sure-Fire.
 Tenuto Publ'ns (ASCAP), see Theodore Presser.
 Tepone Music Publ'g Co. (BMI), PO Box 906. Zip: 40501; 1894 Linton Rd., Lexington, Ky. 40505. Tel: (606) 299-2346. Pres.: Nolan Puckett.
 Teresa Music (BMI), see Cadenza Music.
 Terrace Music Corp. (ASCAP), 805 16 Ave. S., Nashville, Tenn. 37202. Tel: (615) 254-1129. Gen. Mgr.: Ricci Mareno.
Affiliates: Barlow Music (ASCAP), Blue Lake Music (BMI), Brookhaven Music Co. (ASCAP), Rolling Meadows Music (ASCAP), Shenandoah Music Co. (ASCAP).
 Terraza Music Co. (ASCAP), see Diamond Jim.
 Terrell-Dahrouge Music (BMI), Pres.: Billy Terrell. See Baby Stephanie.
 Terrible Tunes Inc. (BMI), c/o Pryor, Braun, Cashman & Sherman, 437 Madison Ave., New York, N.Y. 10022. Pres.: Tom Wilson.
Affiliate: Maudlin Melodies (ASCAP).
 Terri Music Co. (ASCAP), see Lowery.
 Tetra Music Corp. (ASCAP), see Alexander Broude.
 Teutonic Music Inc. (BMI), 2114 Nostrand Ave., Brooklyn, N.Y. 11210. Tel: (212) 859-5145. Pres.: Mel Sacks.
 Textical Music Co. (BMI), see Diogenes.
 Texoma Music (ASCAP), see Brazos Valley.
 Tex-Sound Music Publ'rs (BMI), 506 W. Hildebrand Ave., San Antonio, Tex. 78212. Tel: (512) 733-1721. Pres.: Jeff Smith; Gen. Mgr.: Virginia Smith.
 Then (BMI), see Drive-In.
 Theofilm Music Corp. (BMI), see Copyright Serv. Bureau.
 There Music (BMI), see Copyright Serv. Bureau.
 Think Stallman Prodn's Ltd. (BMI), 333 E. 70 St., New York, N.Y. 10021. Tel: (212) 988-2873. Pres.: Lou Stallman.
 3rd Coast Music (ASCAP), 55 N. Dickinson St., Madison, Wis. 53703. Tel: (608) 257-0120. Pres. & Gen. Mgr.: Michael A. Kuehl.

Branch: Madison, Wis., 1401 Prairie Rd. Zip: 53711. Tel: (608) 271-8626.
 Third Story Music Inc. (BMI), see Cohen & Boyle & A. Schroeder.
 Third Stream Music Inc. (ASCAP), see MJQ.
 Thirst Music (BMI), see Cohen & Boyle.
 Thirty Four Music Co. (ASCAP), 4329 Colfax Ave., Studio City, Calif. 91604.
 Thomerly Music Inc., 9777 Wilshire Blvd., Beverly Hills, Calif. 90212. Tel: (213) 274-0788. Pres.: Al Bruno.
 Thorbus Publ'g Co. (BMI), see Alouette Prodn's.
 Three Bridges Music Corp. (ASCAP), see Chappell & Co.
 Three Brothers Music Inc. (ASCAP), see Creed Taylor.
 Three Cheers Music Co. (ASCAP), see Ivan Mogull.
 3 H's Music (ASCAP), 1103 Neff Ave. 'S., West Covina, Calif. 91790. Tel: (213) 966-2535. Pres.: Henry Oakes; Gen. Mgr.: Loretta Oakes.
Int'l reps.: Europe & UK (Cyril Shane in UK), Italy (Sider), Japan (Mrs. G. T. Folster).
Int'l firms represented: Acetalos Profesionales (Mexico), J. Albert & Sons (Australia).
 3-Penny Music Publ'g (BMI), PO Box 755, Minneapolis, Minn. 55440. Tel: (612) 827-5443. Pres.: Mike Jahn; Gen. Mgr.: Tony Anderson; Gen. Prof. Mgr.: Bruce Sneath.

continued on page 120

HERE'S WHERE TO FIND YOUR BIG STANDARDS:

All I Want
 Clowntown
 Come on Over
 How Did He Look
 Miss American Starlet
 Miss America Teenager
 Peace and Harmony
 Ride the Merry-Go-Round
 Rona
 Sing Me a Tune
 The Answer Is
 The Coolest Hot Pants
 The Show's on Me
 Tonight
 Vous Etes Beau
 Who Is It This Time

**SPIRAL RECORD CORP.
 MUSIC PUBLISHER. (ASCAP)**

**875 FIFTH AVE.
 NEW YORK, N.Y. 10021**

Creative Director; DON TEGELER.

Gil Music Corp. (BMI) George Pincus & Sons Music Corp.

**Songfest Music Inc.
 Gil Enterprises, Inc.**

George Pincus, President
 1650 Broadway, New York, N.Y. 10019
 (212) 245-0110

Ambassador Music Ltd.

Ray Mills, General Manager John Beecher, Administrator
 23/24 Greek Street

LONDON W1V, 5 LG England • Tel: GERARD 01-437 7053

continued

Three & Three Music Corp. (BMI), see Big Seven.
 Thruppence Music (ASCAP), div. of Thruppence Ltd., 10 W. 66 St., Suite 27 J, New York, N.Y. 10023. Tel: (212) 787-5200. Pres.: Robert Schwaid
 Thrush Music Publ'g (BMI), see Brian Ross.
 Thunderball Music (BMI), PO Box 626, Tyler, Tex. 75701. Tel: (214) 592-0591. Pres. & Gen. Mgr.: Steve Wright.
 Thunderclap Prod'ns Inc. (BMI), c/o Goldberg & Gershon, 545 Fifth Ave., New York, N.Y. 10017. Tel: (212) 661-7132. Pres.: Kenny Laguna.
 Branch: Los Angeles, Calif., 8460 W. Third St. Zip: 90048. Tel: (213) 653-0341. Gen. Mgr.: Linda Perry; Gen. Prof. Mgr.: Artie Ripp.
 Affiliates: Pelican Music Inc. (BMI), Vallhalla Music Inc. (BMI).
 Int'l reps.: UK (Cyril Shane).
 Thundersmug Music (BMI), see Zethus Music.
 Thursday Music Corp. (BMI), see Fred Ahlert.
 Tiddlywinks Music Publ'g (ASCAP), div. of Warmac Prod'ns, 3915 Childress, Suite C, Houston, Tex. 77005. Tel: (713) 664-1601. Pres.: Ward T. McCary; VP: Marion L. Ward.
 Tideland Music Publ'g Corp. (BMI), see Copyright Serv. Bureau.
 Tijuca Music Co. (BMI), see A. Schroeder.
 Floyd Tillman Publ'g Co. Inc. (BMI), 201 Main St., Suite 636, Houston, Tex. 77002. Tel: (713) 225-6654. Pres.: Byron Benton.
 Branch: Houston, Tex., 1226 W. Gray. Zip: 77019.
 Timberland Publ'g Co. (BMI), Forest City, Iowa 50436. Tel: (515) 582-2992. Pres.: Arlo Johnson.
 Time Music Co. Inc. (BMI), 449 S. Beverly Dr., Beverly Hills, Calif. 90212. Tel: (213) 553-8787. Pres.: Joe Galkin; VP: Joseph S. Shribman.
 Branch: Miami Beach Fla., 270 S. Hibiscus Dr. Zip: 33139. Tel: (305) 534-9329.
 Timsonac Music Inc. (ASCAP), see Loring.
 Tiny Tot Music Inc. (ASCAP), see Greyhound.
 Tiny Trumpet Music (BMI), see Nine Mile.
 Tippetoe Music Publ'g Co. (BMI), 1104 Morrill Rd., Knoxville, Tenn. 37919. Tel: (615) 588-6133. Pres.: J.W. Tipton; VP: Mary Brooks.
 Tisra Til Music (BMI), see Little Giant.
 Tithonus Music Ltd. (BMI), see Memnon.
 Titus Music Co. (BMI), 114 S. Walnut, Bristow, Okla. 74010. Tel: (918) 367-6107. Owner: Jim R. Titus.
 Tobac Music (BMI), div. of Cabot Entertainment Cos., PO Box 3901, 6640 W. Sunset Blvd., Suite 207, Hollywood, Calif. 90028. Tel: (213) 466-5181.
 Affiliates: Candius Music (BMI), DiHelm Music (ASCAP), Put-Put Pubbery (BMI), TOAY Music (ASCAP).
 Tobasco Music (ASCAP), see Publishers' Licensing Corp.
 Tobey Music Corp. (ASCAP), see Chappell & Co.
 Todo Bien Music Corp. (BMI), see Big Seven—Big Seven.
 Tolaina Music (BMI), see Very Important.
 Tomake Music Co. Inc. (ASCAP), see Window.
 Tomard Music Corp. (ASCAP), see T&D.
 Tomato Music Co. (BMI), 3143 Industrial Rd., Las Vegas, Nev. 89102. Tel: (702) 735-7131. Pres. & Gen. Mgr.: Brent Maher; Gen. Prof. Mgr.: Quitman Dennis.
 Tom Cat Publ'g Co. (BMI), 7065 Idylwood Rd., Falls Church, Va. 22046. Tel: (301) 949-5678. Pres.: James T. Reeder; Gen. Mgr.: Tom Reeder; Gen. Prof. Mgr.: Robert E. Cobbins.
 Branches: Abbeville, Ala., PO Box 121. Zip: 36310. Tel: (205) 585-3463. Gen. Mgr.: Ronnie Reeder—Madison, Tenn., PO Box 115. Zip: 37115. Gen. Mgr.: Charles A. Dick.
 Tomich, 7 Charles Ln., New York, N.Y. 10014. Tel: (212) CH 2-1479. Pres.: Michael F. J. Lynch; PR Dir.: Peter Sabatino.
 Tomiew Publ'g (BMI), 12202 Union Ave., Cleveland, Ohio 44105. Tel: (216) 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.
 Tomken Music (BMI), see T&D.
 Tomorrow's Tunes Inc. (BMI), see Saturday.
 Tone Craft (BMI), see Sure Music & Rec.
 Tons of Fun Publ'g Co. (ASCAP), 26 W. Vermont St., Villa Park, Ill. 60181. Tel: (312) 833-3854. Pres.: John C. Antoon.
 Top Dog Music (ASCAP), see Wild Indigo.
 Top Drawer Music (BMI), Box 202, Mobile, Ala. 36601. Tel: (205) 344-4250. Pres.: M. Brown.
 Topkan Music Publ'g Co. (ASCAP), see Slide.
 Top Floor Music (ASCAP), see Famous.
 Top Hat Music Co. (BMI), see Leo the Lion.
 Toreador Music (BMI), see Green Door.
 Tor Music Co. (ASCAP), see Gordon.
 Tosci Music Corp. (ASCAP), see Frank Music Corp.
 Total Music Inc. (BMI), see TRO.
 Touchdown Music Co. (BMI), see Adventure.
 Touchstone Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Toulouse Music Publ'ns (BMI), PO Box 96, El Cerrito, Calif. 94530. Tel: (415) 526-3491. Pres.: Jacques Disraeli Bronson; Gen. Mgr.: James Bronson Jr. (Administered by Copyright Serv. Bureau Ltd., 221 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 2-5030/1188. Agent: Walter Hofer).
 TouPat Music Publ'g Co. (BMI), 402 Shotwell Ave., Monroe, La. 71201. Tel: (318) 322-2537, 325-8782. Pres.: Toussaint L. McCall; Gen. Mgr.: Patrick H. Robinson.
 Town Crier Music (BMI), see Amos.

Towpath Tunes (BMI), 239 E. Main St., Palmyra, N.Y. 14522. Tel: (315) 597-5819. Owner: Gerald L. Griffin.
 Tracebob Music (BMI), 6430 Sunset Blvd., Suite 1225, Hollywood, Calif. 90028. Tel: (213) 466-6421. Pres.: Bobby Womack; VP: Edward Wright.
 Tracie Music Corp. (ASCAP), PO Box 1026, 1226 16 Ave. S., Nashville, Tenn. 37212. Tel: (615) 269-3491. Gen. Mgr.: William G. Hall.
 Track Music Inc. (BMI), 200 W. 57 St., New York, N.Y. 10019. Tel: (212) 245-2836. Gen. Mgr.: Paul Schwartz.
 Int'l firm represented: Fabulous Music Ltd. (UK).
 Tradition Music (BMI), PO Box 9195, Berkeley, Calif. 94719. Tel: (415) 525-5870. Pres.: C. Strachwitz.
 Int'l reps.: Germany (April), Sweden (Sonet), UK (April).
 Traficante/Polyphonic (SESAC), see Summy-Birchard.
 TraJamas Music Co. (ASCAP), c/o Jimmy Wisner, 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 765-4680. Pres.: Jimmy Wisner.
 Transaction Music Ltd., 119 W. 57 St., Suite 903, New York, N.Y. 10019. Tel: (212) 246-6366. Pres.: Mildred Fields. (SEE ADVERTISEMENT)
 Transcontinental Music Publ'ns (ASCAP), 1674 Broadway, New York, N.Y. 10019. Tel: (212) CO 5-4973. Owner: Mrs. Mari Freudenthal.
 Trapeze Publ'g Co. Inc. (ASCAP), Gen. Prof. Mgr.: Fay Gallo. See Klowns.
 Travis Music Co. (BMI), see United Artists Music Group.
 Tray Music Corp. (ASCAP), see Copyright Serv. Bureau.
 Treasure Chest, see Ashley.
 Tree Publ'g Co. Inc. (BMI), PO Box 1273, 708 17 Ave. S., Nashville, Tenn. 37202. Tel: (615) 254-6461. Tree Ents. Dir.: Jan Crutchfield; Pres.: Jack Stapp; Exec. VP: W. D. Killen; Gen. Prof. Mgr.: Johnny Slate.
 Int'l branches: Argentina (Latin American Tree), Australia (Sydney Tree), Brazil (Latin American Tree), Costa Rica (Latin American Tree), Czechoslovakia (Prague Tree), England (London Tree), France (Paris Tree), Germany (Frankfurt Tree), Italy (Milan Tree), Japan (Tokyo Tree), Mexico (Latin American Tree), Netherlands (Amsterdam Tree), South Africa (Johannesburg Tree), Spain (Madrid Tree), Sweden (Stockholm Tree).
 Affiliates: Ally Music Inc. (BMI), Cross Keys Publ'g Co. (ASCAP), Green Grass Music (BMI), Meadowgreen Music (ASCAP), Press Music Co. Inc. (BMI), Ruler Music Co. Inc. (BMI), Twig Publ'g Co. (BMI), Wilderness Music Inc. (BMI).
 Trend, see Burdge.
 Trianon Publ'ns (BMI), 3942 Third Ave., Detroit, Mich. 48201. Tel: (313) 833-5383. Contacts: Jack, Devora & Sheldon Brown.
 Affiliate: Jandon Music (ASCAP).
 Triart (ASCAP), see Artref.
 Tribute Recs. (SESAC), see World Library.
 Tricky Music Inc. (ASCAP), see Big Seven.
 Trident Mgmt. Inc., 855 Treat Ave., San Francisco, Calif. 94110. Tel: (415) 648-7750. Mgr.: Max Weiss.
 Affiliates: Alob Music (BMI), Quartz Music (ASCAP), Radcliffe Publ'g Co. (BMI), Shifty/Felfar Music (BMI), Veytrig Music (BMI).
 Int'l rep.: Worldwide except USA & Canada (Burlington).
 Tridex Music Co. (BMI), 8447 Wilshire Blvd., Rm. 409, Beverly Hills, Calif. 90211. Tel: (213) 653-0211. Pres.: Donald L. Wilson; Gen. Mgr.: Leon Leonian.
 Trio Music Co. Inc. (BMI), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 489-8170. Pres.: Jerry Leiber, Mike Stoller.
 Affiliates: Quartet Music Inc. (ASCAP), US Songs Inc. (ASCAP), Yellow Dog Music Inc. (ASCAP).
 Trippington Music Publ'g Corp. (BMI), see Copyright Serv. Bureau.
 Tritone Press (BMI), see Theodore Presser.
 Triumph Publ'ns Inc. (BMI), 300 W. 55 St., New York, N.Y. 10019. Tel: (212) PL 7-3795. Pres.: Jack Shandlin.
 Tronic Music (BMI), see Starday.
 Trousdale Music Publ'g Inc. (BMI), see ABC Music Publ'g.
 Trout Publ'g Co. (BMI), see DeVille.
 Troy Music Co. (BMI), see Copyright Serv. Bureau.
 Truck Music (BMI), see Skip Taylor.
 True Blue Music Publ'g Co. (ASCAP), 16027 Sunburst St., Sepulveda, Calif. 91343. Tel: (213) 892-0044. Pres.: Larry Fotine.
 Affiliates: Midnight Sun Music Publ'g Co. (ASCAP), Poly Tone Music Publ'g Co. (ASCAP), Rocket Music Co. (ASCAP).
 Tru-Soul Publ'g Co. (BMI), 20014 James Couzens, Detroit, Mich. 48235. Tel: (313) 341-0447/5868. Pres. & Gen. Mgr.: Gary A. Rubin.
 Trusty Publ'ns (BMI), Nebo, Ky. 42441. Tel: (502) 249-3194. Pres.: Elsie Childers.
 Ernest Tubbs Music (BMI), see Hill & Range.
 Tuckahoe Music Inc. (BMI), see Jim Reeves.
 Tuktate Music Co. (ASCAP), see Mietus.
 Tudor Music Corp. (BMI), see Big Seven—Nom.
 Tuesday Music Inc. (BMI), 1819 Broadway, Nashville, Tenn. 37203. Tel: (615) 327-0175. Pres.: Webb Peirce; Gen. Mgr.: Mike Hight.
 Tulip Music Corp. (ASCAP), see Eden.
 Tumbler Music (BMI), see Mixer.
 Tuna Fish Music Inc. (BMI), 1650 Broadway, New York, N.Y. 10019. Tel: (212) LT 1-9690.
 Tune-Kel Publ'g Co. Inc. (BMI), 715 Camp St., New Orleans, La. 70130. Tel: (504) 522-0836. Pres.:

Affiliate: Jarb Publ'g Co. (BMI).
 Joseph Banashak.
 Tunesmith Music (BMI), see Caesar's Music Library.
 Tune Time Music Inc. (BMI), see Gil.
 Tupco Music Publ'g Co. (BMI), PO Box 1025, Indianapolis, Ind. 46206. Tel: (317) 786-5111. Owners: C. W. Fleetwood, J. K. Gravbill.
 Tupper Publ'g Co. (BMI), 1790 Main St., Buffalo, N.Y. 14209. Tel: (716) 882-1180. Pres.: Steve Brodie; Gen. Mgr.: Bertha Rosser.
 Affiliate: Brosil Music (ASCAP).
 Turbine Music (BMI), see Gopam.
 Tuskegee Music Press (SESAC), see Neil A. Kjos.
 Don Tweedy Music Co. (ASCAP), 812 16 Ave. S., Suite 109, Nashville, Tenn. 37203. Tel: (615) 244-0560. Pres.: Don Tweedy.
 Affiliate: Wits End Music Co. (BMI).
 Twentieth Century Music Corp. (ASCAP), 1619 Broadway, New York, N.Y. 10019. Tel: (212) 957-7752. Cable: CENTMUSIC. VP: Paul Barry; Gen. Prof. Mgr.: Jack J. Spatz.
 Branches: Beverly Hills, Calif., Zip: 90213. Tel: (213) 879-2211. Gen. Mgr.: Piggy Smith—Nashville, Tenn., 812 16 Ave. S. Zip: 37203. Tel: (615) 244-9368. Gen. Mgr.: Stan Shulman.
 Int'l branches: England, France, Germany Italy.
 Affiliates: Bregman, Vocco & Conn Inc. (ASCAP), Chairman Music Corp. (ASCAP), Fox Fanfare Music Inc. (BMI), Lombardo Music Inc. (ASCAP), Rosemeadow Publ'g Corp. (ASCAP), Supreme Music Corp. (ASCAP), Vernon Music Corp. (ASCAP), Welzheim Music Corp. (ASCAP).
 Int'l reps.: Argentina (Korn), Australia (J. Albert), Belgium (Primavera/Bellindamusic), Brazil (Fontana), Canada (Bregman, Vocco & Conn), Israel (Illan), Japan (Taiyo), Mexico (Grevar), Netherlands (Altona), Spain (Canciones del Mundo), Sweden (Sonora).
 Twenty-First Century Music Co., 12626 Dexter, Detroit, Mich. 48238. Tel: (313) 883-7374. Pres.: Ted Storey; VP: Arthur J. Fleming; Pub. & Adv.: Roy Wood.
 Twig Publ'g Co. (BMI), see Tree.
 Twill Music (ASCAP), see Alouette Prod'ns.
 Twinchris Music Corp. (ASCAP), see Larry Shayne.
 Twin Forks Music Inc. (BMI), see Five Sisters.
 Twin Towne Music (BMI), 127 Phoenix Village, Fort Smith, Ark. 72901. Tel: (501) 646-7889. Pres.: Roy J. Morris.
 Twitty Bird Publ'g Co. (BMI), 913 17 Ave. S., Nashville, Tenn. 37212. Tel: (615) 244-1574. Pres.: Conway Twitty; Gen. Mgr.: L.E. White.
 Two-Day Music Inc. (ASCAP), see Copyright Serv. Bureau.
 Two Rivers Music (ASCAP), 806 17 Ave. S., Suite 306, Nashville, Tenn. 37203. Tel: (615) 244-1200. Gen. Prof. Mgr.: Johnny Wilson.
 Affiliates: Astralite Music (ASCAP), Excelite Music (BMI), 100 Oaks Music (BMI).
 Two-Ten (ASCAP), see Doraflo/Blau Disque.
 Two Way Publ'g Co. (BMI), 575 Cherokee Rd., Smyrna, Ga. 30080. Tel: (404) 436-1552. Pres.: Don J. Howard.
 Affiliate: Music Mart Publ'g Co. (BMI).
 Tyler Publ'g Co. (BMI), PO Box 231, Tyler, Tex. 75701. Tel: (214) 597-2961. Mgr.: Curtis Kirk.
 Tyerson Music Co. (ASCAP), see Criterion Music.
 Tyrol Music Inc. (BMI), see Big Seven—Nom.

U

U S Songs Inc. (ASCAP), see Trio.
 Ubiquitous Music Co. (BMI), 245 E. 35 St., New York, N.Y. 10016. Tel: (212) 686-3788. Pres.: Steven Duboff.
 Udell Music Co. (ASCAP), 390 First Ave., New York, N.Y. 10010. Tel: (212) OR 7-7181. Gen. Mgr.: Peier Udell.
 Uganda Music Inc. (BMI), see Publishers' Licensing Corp.
 Umbra Music (BMI), see Equinox.
 Unart Music Corp. (BMI), see United Artists Music Group.
 Uncle Doris Music (ASCAP), 165 W. 74 St., New York, N.Y. 10023. Tel: (212) 595-5500. Cable: BLUHORIZON. Telex: 62622. Chm.: Mike Vernon; Pres.: Seymour Stein; VP: Richard Vernon; Gen. Prof. Mgr.: David Wilkes; Sec'y-Treas.: Richard Gotthefer; Copyright Admin'r: Bonnie Leon.
 Home office: England.
 Affiliates: Goodie Two Shoes (BMI), Sanah (BMI).
 Int'l reps.: Sanah—worldwide except USA, Canada, UK, Australasia, Japan, Central & South America (Ardmore & Beechwood).
 Under-Bubble Music Inc. (BMI), see Chappell & Co.
 Underling Music Co. (BMI), see Mietus.
 Undo Music (BMI), see International Ringer.
 Unichappell Inc. (BMI), see Chappell & Co.
 Unicorn Music Co. (ASCAP), see Sam Fox Publ'g.
 Unidap Inc. (BMI), see Franz Schubert.
 United Artists Music Co. Inc. (ASCAP), see United Artists Music Group.
 United Artists Music Group, 729 Seventh Ave., New York, N.Y. 10019. Tel: (212) 245-6000. Cable: UNARTMUS. Pres.: Michael Stewart; Exec. VP & Gen. Mgr.: Murray Deutch.
 Branches: Los Angeles, Calif., 1560 N. La Brea. Zip: 90028. Tel: (213) 462-6773. Prof. Mgr.: Eddie Reeves—Nashville, Tenn., 722 17 Ave. S. Zip: 37203. Tel: (615) 244-5471. Prof. Mgr.: Jimmy Gilmer.

W

Int'l branches: England, France, Germany, Japan, Mexico, Netherlands (UA), Sweden.
Affiliates: Ariston Music Inc. (BMI), Asa Music Corp. (ASCAP), Barneget Music Corp. (BMI), N.S. Beaujolais Music Inc. (ASCAP), Blue Horizon Music Inc. (BMI), Carwin Music Inc. (ASCAP), Cornerstone Publ'g Co. (BMI), Cuban Music Corp. (BMI), Deep Fork Music Inc. (ASCAP), Detail Music Inc. (BMI), Dobo Publ'g Co. (BMI), Esteem Music Corp. (BMI), Fresco Music Inc. (ASCAP), Har-Bock Music Co. (BMI), Iberia Music Corp. (BMI), N.S. Justinian Music Inc. (BMI), Mayday Music Inc. (BMI), Mediarts Music Inc. (ASCAP), Metric Music Co. (BMI), Minit Music Co. (BMI), Morro Music Corp. (BMI), Post Music Inc. (ASCAP), Travis Music Co. (BMI), Unart Music Corp. (BMI), United Artists Music Co. Inc. (ASCAP), West Coast (ASCAP).
Int'l reps.: Australia (Tu-Con), Brazil (Irmaos Vitale), Italy (Orchestra Music), Mexico (EMLASA), Spain (Hispavox).
United Int'l Copyright Reps. Ltd. (ASCAP), 5 Riverside Dr., New York, N.Y. 10023. Tel: (212) 799-2800. Cable: ESPDISK. Pres.: Bernard Stollman. (Administered by Copyright Serv. Bureau Ltd., 227 W. 57 St., New York, N.Y. 10019. Tel: (212) JU 2 5030/1188. Agent: Walter Hofer).
Affiliates: Babilema (BMI), Birdseye Music Publ'g Co. (BMI), Iwo Music Publ'g Co. (ASCAP), Obie Music Inc. (BMI), Syndicore (BMI).
United Media Corp. (BMI), 803 E. Indianola Ave., Youngstown, Ohio 44502. Tel: (216) 783-1198. Pres.: William O. Warner; Gen. Mgr.: Norman E. Taylor.
United Mexican Music Publ'rs (BMI), see Mexican Music Centre.
United Music Corp. (ASCAP), see Avco Embassy.
Unity Music Inc. (BMI), see Gil.
Universal Stars Music (BMI), see Headliner Stars.
University of Missouri Press, 103 Swallow Hall, Columbia, Mo. 65201. Tel: (314) 449-8316. Dir.: Thomas Lloyd.
University of Washington Press, see Galaxy.
Upam Music Co. (BMI), see Gopam.
Upfall Music Co. (ASCAP), see Windfall.
Upper Level Music (BMI), see Rivington.
Upswing Music Corp. (BMI), see Copyright Serv. Bureau.
Up Tight (BMI), div. of Happenings Inc., 2104 Lake Ave., Baltimore, Md. 21218. Tel: (301) 235-1588. Pres. & Gen. Mgr.: David Harris.
Up With People Inc. (ASCAP), see Lorenz.
Ursula Music (BMI), see Dawn.

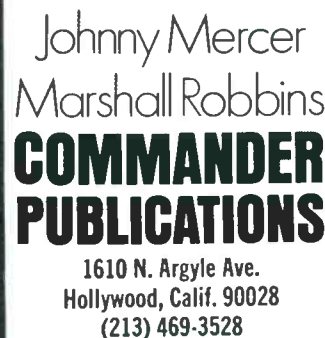
V

V I P Music Inc. (BMI), see MacArthur Music.
V-Love Music (ASCAP), 8619 Sunset Blvd., Los Angeles, Calif. 90069. Pres.: James Stuart.
Vado Music Co. (ASCAP), 2226 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 372-9336, ES 3-0202. Pres.: Vincent A. Velardi; Gen. Mgr.: Gloria Black.
Valando Music Inc. (ASCAP), see Sunbeam.
Valando-Sondheim Music Co. (ASCAP), see Sunbeam.
Val-Dare (BMI), Box 4234, Panorama City, Calif. 91412. Tel: (213) 786-6957. Pres: Hal Southern. **Affiliate:** Mayon Music (ASCAP).
Thomas J. Valentino Inc. (ASCAP), 150 W. 46 St., New York, N.Y. 10036. Tel: (212) CI 6-4675. Pres.: T. J. Valentino. (SEE ADVERTISEMENT)
Affiliate: RFT Music Publ'g Corp. (BMI).
Valhalla Music Inc. (BMI), see Thunderclap.
Valise Music (ASCAP), see Attache.
Valley Brook Publ'ns Inc. (ASCAP), see Arcade.
Valley Meadow Music (BMI), see Marpet.
Value Music Publ'ns (BMI), 501 W. 11 St., Rm. 515, Kansas City, Mo. 64105. Tel: (816) 842-5603. Pres.: W. O. Wright.
Vanbar Music Corp. (ASCAP), 1121 N. Olive Dr., Los Angeles, Calif. 90069. Tel: (213) 656-4141. Pres.: Ben Barton.
Vanessa Music Inc. (ASCAP), see Eden.
Vanguard Music Corp. (ASCAP), 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-1343. Pres.: Frank Siegfried.
Int'l branch: England.
Affiliate: Future Music Inc. (BMI).
Vanguard Songs (BMI), see Beechwood.
Van Heusen Music Corp. (ASCAP), see Burke & Van Heusen.
Van-Jak Music Corp. (ASCAP), 221 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-7111. Cable: AUDIOFIDEL. Pres.: Herman D. Gimbel; Gen. Mgr.: Carl Shaw; Gen. Prof. Mgr.: Harold Drayson.
Affiliate: Bates Music Publ'g Co. (BMI).
Vanjo Music (BMI), PO Box 503, Goodlettsville, Tenn. 37072. Tel: (615) 859-2446. Pres.: Joe Wright.
VanLee Music Corp. (ASCAP), 150 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-0030. Pres.: Paul Vance.
Affiliates: Bikini Music Corp. (ASCAP), Moonbeam Publ'g Corp. (ASCAP).
Vector Music (BMI), 805 18 Ave. S., Nashville, Tenn. 37203. Tel: (615) 327-3818. Pres.: Jerry Reed; Gen. Mgr.: Ray Willis.
Affiliates: Belton Music Inc. (ASCAP), Steeplechase Music (SESAC).
Vee Ve Music Corp. (BMI), see Mietus.

Velezdy Music, 3454 NW Fourth St., Miami, Fla. 33125. Owner: Joseph Velezdy.
Venice Music Inc. (BMI), 8300 Santa Monica Blvd., Hollywood, Calif. 90069. Tel: (213) 656-7711. Prof. Mgr.: Dorothy D. Rupe.
Venus Music Corp. (ASCAP), c/o Herb Reis, 39 W. 55 St., Rm. 603, New York, N.Y. 10019. Tel: (212) PL 7-9265. Pres.: Iris Rainsberger.
Affiliate: Berwyck Music Corp. (BMI).
Venus Rec'g Co. of America (ASCAP), PO Box 1451, Beverly Hills, Calif. 90213. Tel: (213) 275-6801. Cable: VENUSING. Pres.: Dr. W. E. Spector; Gen. Mgr.: N. Spector.
Verde Vista Music (ASCAP), PO Box 3071, S. Berkeley Sta., Berkeley, Calif. 94123. Tel: (415) 567-6935. Pres.: S. White.
Vermillion Music (BMI), Box 6, Accokeek, Md. 20607. Pres.: Ray Vernon.
Verna Music (ASCAP), see Claiborne Music.
Vernon Music Corp. (ASCAP), see Twentieth Century.
Vernons Music Co. Inc. (BMI), see Vernons Prod'ns.
Vernons Prod'ns Inc., 298 N. 21 St. Columbus, Ohio 43203. Tel: (614) 291-5848. Pres.: Vernon Stewart; Exec. VP & Mgr.: George E. Stewart; VP & Int'l Mgr.: Mrs. Ann R. Wessler; Gen. Mgr.: George B. Stewart; Gen. Prof. Mgrs.: Mary R. Pierce, Milt Mann, Larry Graham.
Affiliates: Climax Music Co. Inc. (BMI), Ram-lou Music Co. Inc. (ASCAP), Songdial Music Co. Inc. (ASCAP), Soul Mountain Music Co. Inc. (ASCAP), Soul Tree Music Co. Inc. (BMI), Star-disc Music Co. Inc. (BMI), Sunarts Music Co. Inc. (BMI), Vernons Music Co. Inc. (BMI).
Int'l reps.: UK (Le Bill), UK (Boosey & Hawkes Music Publ'rs).
Int'l firms represented: Boosey & Hawkes Music Publ'rs.)
Versa Publ'g (ASCAP), see Pulaski.
Versil Music (ASCAP), see Diogenes.
Very Important Publ'ns Inc. (BMI), 8467 Beverly Blvd., Suite 200, Los Angeles, Calif. 90048. Tel: (213) 653-8533. Pres.: George Greif; VP: Michael Stone.
Affiliates: Blue Chip Music Inc. (BMI), Borscht Music Inc. (BMI), George Music, Important Publ'ns (ASCAP), Mozart Music Publ'g (BMI), Tolaina Music (BMI).
Vestal Music (BMI), 733 15 St., Washington, D.C. 20005. Tel: (202) 783-2553. Pres.: Elliot Ryan.
Veytig Music (BMI), see Trident.
Vibar (ASCAP), see Schwartz.
Victory Garden Music (BMI), see CRC.
Victory Music Co. (BMI), see Mietus.
Viewcrest Music (BMI), see Copyright Serv. Bureau.
View Music Co. (ASCAP), 955 S. Magnolia Ave., Los Angeles, Calif. 90006. Tel: (213) 386-4973. Pres.: Marvin Libick; Gen. Mgrs.: Frank Roade, Steve Chodos.
Villon Music Inc. (BMI), see MCA.
Norm Vincent Publ'g (BMI), 4551 Brown Ave., Jacksonville, Fla. 32207. Tel: (904) 396-2529. Pres.: Norman F. Vincent; Gen. Mgr.: Thomas Markham.
Vin-Sun Music Corp. (ASCAP), see Famous.
Virgin Ear Music (BMI), see Budd Music.
Virtu Music, 8809-11 Rising Sun Ave., Philadelphia, Pa. 19115. Tel: (215) PO 9-9479. Pres.: Frank Virtue; Gen. Mgr.: Jobi Gooding; Gen. Prof. Mgrs.: Johnny Stiles, George Cahall.
Affiliate: Mary Hill Music (BMI).
Vishnu's Revenge (BMI), see Armadillo.
Vision Music Corp. (BMI), see Big Seven-Nom.
Vitak-Elsnic Co. (SESAC), 4815 S. Ashland Ave., Chicago, Ill. 60609. Tel: (312) 927-2470. Pres.: Lawrence Musielak.
Affiliate: John Krachtus Co. (SESAC).
Viva Music Inc. (BMI), 6922 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 466-1641. Pres.: Ed Silvers; Exec. VP.: Mel Bly.; Gen. Prof. Mgr.: Art Wayne; Assoc. Prof. Mgr.: Tony Byrne.
Affiliates: Baby Monica Music Inc. (BMI), Cricket Music Co. Inc. (BMI), Gringo Music Co. (BMI), Hombre Music Co. (BMI), Loma Alta Music Co. (ASCAP), Siesta Music Co. (BMI), Stone Canyon Music (BMI), Zapata Music Inc. (ASCAP).
Administered companies: Daedal Music (BMI), Daly City Music (BMI), DeValbo Music (ASCAP), Gavadima Music (BMI), Seasons Four Music (BMI), Stone Flower Music (BMI).
Int'l reps.: Argentina (EMI, Milrom), Australia (Festival), Denmark (Francis, Day & Hunter), Germany (Francis, Day & Hunter), Netherlands (Veronica), Mexico (Grever Int'l), South Africa (Music Makers of Africa), UK (EMI, Dick James).
Jerry Vogel Music Co. Inc. (ASCAP), 121 W. 45 St., New York, N.Y. 10036. Tel: (212) JU 2-1611. Cable: TINPANALLEY. Pres.: Jerry Vogel; Gen. Mgr.: Joan Meade.
Vogue Music Inc. (BMI), see T. B. Harms.
Vokes Music Publ'g Co. (BMI), PO Box 12, New Kensington, Pa. 15068. Tel: (412) 828-2472. Pres. & Mgr.: Howard Vokes.
Int'l rep.: Starday Music in USA.
Volkwein Bros. Inc. (ASCAP), 117 Sandusky St., Pittsburgh, Pa. 15212. Tel: (412) 322-5100. Pres.: Carl R. Volkwein; Gen. Mgr.: Walter E. Volkwein.
Volunteer Music Publ'rs (BMI), see National.
Vondell Music Co. (BMI), PO Box 15241, New Orleans, La. 70115. Pres. & Gen. Mgr.: Rod Johnson; Gen. Prof. Mgr.: Dion Johnson Jr.
Harry Von Tilzer Music Publ'g Co. (ASCAP), see T. B. Harms.

W B Music Corp. (ASCAP), see Warner Bros.
W P N Music Co. Inc. (ASCAP), 10 Swirl Ln., Levittown, N.Y. 11756. Tel: (516) PY 6-3698. Pres.: Paul Friedberger; VP & Prof. Mgr.: Warren Schatz; Sec'y-Treas.: Nat. Schnapf.
Branch: New York, N.Y., 723 Seventh Ave. Zip: 10019. Tel: (212) CI 5-7640.
Affiliate: Swirl Lane (BMI).
Int'l rep.: UK (Cyril Shane).
Billy Wagner Music Publ'g Co. (BMI), c/o Toni Kingham, Box 205, Rt. 3, Yorkville, Ill. 60560. Contact: Billy Wagner.
Wal-Fran Music Co. (BMI), PO Box 113, Birmingham, Ala. 35201. Pres.: Walter Bailes; VP: Frankie Bailes.
Walnut (BMI), see Holyoke.
Walters (ASCAP), see Richard M. Shelton.
Wandering Acres (SESAC), 1819 Broadway, Nashville, Tenn. 37203. Tel: (615) 327-0175. Pres.: Webb Pierce; Gen. Mgr.: Mike High.
Wanellen Music Inc. (BMI), see Vanessa.
Wanessa Music Inc. (BMI), PO Box 387, Radio City Sta., New York, N.Y. 10019. Tel: (212) JU 2-0543. Pres.: George Brown.
Affiliates: Romance Music Inc. (BMI), Wanellen Music Inc. (BMI).
War Bonnet Music (BMI), 1743 Warm Springs Rd., Columbus, Ga. 31904. Tel: (404) 324-1793. Pres.: Ben Parsons.
Warden Music Co. Inc. (BMI), PO Box 304, Hendersonville, Tenn. 37075. Tel: (615) 824-7566.
Warminster Music (BMI), see Mietus.
Warner Bros. Music (ASCAP), div. of Warner Bros. Inc., 488 Madison Ave., New York, N. Y. 10022. Tel: (212) PL 9-4422. Cable: WANG. Pres.: Ed Silvers; Gen. Prof. Mgr.: Art Wayne.
Branch: Hollywood, Calif., 6922 Hollywood Blvd. Zip: 90028. Tel: (213) 466-1641.
Int'l branch: England.
Affiliates: Advanced Music Corp., Athwam Music Co. Inc., Harms Inc., New World Music Corp., Nine Star Music Corp., Pepamar Music Corp., Remick Music Corp., Shubert Music Publ'g Corp., WB Music Corp., Weill-Brecht-Harms Co. Inc., M. Witmark & Sons (all ASCAP); Cotillion Music Inc. (BMI), Warner-Tamerlane Publ'g Corp. (BMI).
Warner-Tamerlane Publ'g Corp. (BMI), see Warner Bros.
War-Prince Prod'ns (BMI), see The Jesse G. Principato Music Org.
Warrior Music Inc. (BMI), 615 N. 16 St., Billings, Mont. 59101. Tel: (406) 259-2456. Pres.: Chan Romero.
Watonga Publ'g Co. (ASCAP), see Catalpa.
Web IV Music Inc. (BMI), 1650 Broadway, Suite 611, New York, N.Y. 10019. Tel: (212) 581-3740. Pres.: Eddie Biscoe; Gen. Mgr.: Ilene Biscoe.
Int'l reps.: Argentina (Trova), Australia (EMI), Belgium (Fonior), Brazil (Top Tape), Canada (GRT), France (Societe Francaise du Son), Germany (Bellaphon) Italy (Ricordi), Mexico (Gamma), Netherlands (Dureco), New Zealand (HMV), South Africa (Inter-Continental), Sweden (Polar), UK (President) Venezuela (Distribuidora Nacional de Discos).
H. B. Webman & Co., 1650 Broadway, Suite 310, New York, N.Y. 10019. Tel: (212) JU 6-0240. Cable: WEBMANMUY. Contacts: Belle & Hal Webman.
Affiliates: BL&H Music Corp. (ASCAP), Beaver Music Publ'g Corp. (ASCAP), Beechmont Music Corp. (BMI), Carlyle Music Publ'g Corp. (ASCAP), Emperor Music Inc. (BMI), Maple Leaf Music Publ'g (BMI), Marguerita Music Inc. (ASCAP), Montauk Music Inc. (BMI), Music Crusaders (BMI), Myriad (ASCAP), Pinebrook Music Corp. (BMI), Princess Music Publ'g Corp. (ASCAP), Rex (BMI), We Three Music Inc. (BMI).

continued on page 122



 Johnny Mercer
 Marshall Robbins
COMMANDER
PUBLICATIONS
 1610 N. Argyle Ave.
 Hollywood, Calif. 90028
 (213) 469-3528

sheet music jobbers OF THE U.S.

ARIZONA

• SUN CITY (Area Code 602)

Oahu, PO Box 279, 10333 Coggins Dr. Zip: 85351.
Tel: 933-8283. Pres.: Harry G. Stanley; VP:
Betty Glynn; Mgr.: Tom Glynn.

CALIFORNIA

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Carl Fischer Inc., 1057 S. Olive St. Zip: 90015.
Tel: 749-5227.

Hansen Publ'ns Inc., 2649 Maricopa St., Torrance
90503. Tel: 775-8871. Mgr.: Stan Halverson.
Home office: Miami, Fla.

Highland Music Co., 1311 N. Highland Ave., Holly-
wood 90028. Tel: 464-7323. Owner & Gen.
Mgr.: Herman Langinger.

Inspirational Music, Drawer 1, Northridge 91324.
Tel: 987-2911. Pres. & Gen. Mgr.: Hugh H.
Edwards.

Morse M. Preeman Inc., 733 S. Spring St. Zip:
90055. Tel: 623-7211. Pres. & Gen. Mgr.:
Harold L. Preeman; Whsle. Mgr.: Walter J.
Zamecnik.

West Coast Publ'ns Inc., 4423 W. Jefferson Blvd.
Zip: 90016. Tel: 731-5188. Pres.: John L.
Haag.

• SAN FRANCISCO (Area Code 415)

Pacific Coast Music Jobbers Inc., 141 Kearny. Zip:
94108. Tel: 986-2385. Mgr.: Paul C. Leaf.

FLORIDA

• MIAMI METROPOLITAN AREA (Area Code 305)

Hansen Publ'ns Inc., 1824 West Ave., Miami Beach
33139. Tel: 532-5461. Cable: MIAMUSIC. PR:
Aaron Goldmark.

Branches: Los Angeles, Calif.; Moonachie, N.J.
Int'l branch: England.

Mogull's Music Serv., PO Box 2457. Zip: 33140.
Tel: 865-5638. Owner: Maxwell Mogull.

North American Publ'ns Corp., 390 W. 22 St., Hia-
leah 33010. Tel: 885-6551. Pres.: Fred Pinero.

GEORGIA

• CLARKESVILLE (Area Code 404)

Clarkesville Rec. Sales Co., PO Box 198. Zip:
30523. Tel: 754-2152. Gen. Mgr.: Peter
Rosetty.

IDAHO

• IDAHO FALLS (Area Code 208)

Chesbro Music, 327 Broadway. Zip: 83401. Tel:
522-8691. Pres.: Joan Chesbro Griggs; Gen.
Mgr.: Ray Johnson.

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

Carl Fischer Inc., 312 S. Wabash Ave. Zip: 60604.
Tel: HA 7-6652. Asst. Mgr.: Stephen H. Mar-
latt.

National Educational Servs. Inc., 413 S. Second,
Libertyville 60048. Tel: 362-0122. Pres.: Charles
Suber.

Vitak-Elsnic Co., 4815 S. Ashland Ave. Zip: 60609.
Tel: 927-2470. Pres.: Lawrence G. Musielak.

KENTUCKY

• FLORENCE (Area Code 606)

Willis Music Co., 7380 Industrial Rd. Zip: 41042.
Tel: 283-2050.
Home office: Cincinnati, Ohio.

LOUISIANA

• ALEXANDRIA (Area Code 318)

Gospel Dist. Inc., PO Box 1706, 1212 Main St. Zip:
71301. Tel: 443-2549. Owner & Mgr.: J.D.
Davis.

MARYLAND

• BALTIMORE METROPOLITAN AREA (Area Code 301)

Harris Music Co., 2416 Reddie Dr., Wheaton. Zip:
20902. Tel: 933-4488. Owner: Marshall I.
Harris.

Marshall Mangold Dist. Co. Inc., 4805 Nelson Ave.
Zip: 21215. Tel: 542-7214. Pres.: Manny Gold-
berg; Gen. Mgr.: Francis Youngblood.

MASSACHUSETTS

• BOSTON (Area Code 617)

Boston Music, 116 Boylston St. Zip: 02116. Tel:
426-5100.

Albert Najarian Whsle. Music, 295 Huntington Ave.
Zip: 02115. Tel: 536-5007.

MINNESOTA

• MINNEAPOLIS (Area Code 612)

Grason, 1313 Hennepin Ave. Zip: 55403. Tel:
336-0725. Pres.: George M. Wilson; Gen. Mgr.:
DeWayne Herbrandson.

MISSOURI

• KANSAS CITY (Area Code 816)

Jenkins Music Co., 1217 Walnut St. Zip: 64142.
Tel: VI 2-9430. Mgr.: Robert G. Rist.

NEBRASKA

• FREMONT (Area Code 402)

Ray's Publ'g, 1117 N. Main. Zip: 68025. Pres.:
Ray Keeler.

NEW JERSEY

• MOONACHIE (Area Code 201)

Hansen Publ'ns Inc., 250 Carol Pl. Zip: 07074.
Tel: 488-0336. Gen. Mgr.: Arturo Rainerman.
Home office: Miami, Fla.

• NEWARK (Area Code 201)

National Music Publ'g Corp. of New Jersey, 56
Ferry St. Zip: 07105. Tel: MA 3-7476. Pres.:
Herman Lubinsky.

NEW YORK

• BELLMORE, L. I. (Area Code 516)

Controlled Sheet Music Serv., 2514 Merrick Rd.
Zip: 11710. Tel: 221-7414. Pres.: Ronald
Ravitz; Gen. Mgr.: Dennis Classi.
Branch: Mark Music Serv.

Mark Music Serv., 2497 Riviera Ln. Zip: 11710.
Tel: 221-7414. Owner: Harold Goydel. (See
Controlled Sheet Music Serv.)

• NEW YORK METROPOLITAN AREA (Area Code 212)

Chain Dist. Inc., 2481 Webster Ave., Bronx 10458.
Tel: CY 8-3350. Partner: M. Bronen.

Criterion Music Corp., 150 W. 55 St. Zip: 10019.
Tel: CI 5-7236. Sales Mgr.: Joe Goldfeder.

Walter Kane & Son Inc., 351 W. 52 St. Zip: 10019.
Tel: 586-4470.

Edwin H. Morris & Co. Inc., 31 W. 54 St. Zip: 10019.
Tel: JU 2-5656. Sales Mgr.: Charlotte Day
State.

Music Dealers Serv. Inc., 426 W. 55 St. Zip: 10019.
Tel: CI 7-6800. Contact: Lawrence Richmond.

Plymouth Music Co. Inc., 17 W. 60 St. Zip: 10023.
Tel: 246-9675. Gen. Mgr.: Bernard Fisher.

Rashid Sales, 191 Atlantic Ave., Brooklyn 11201.
Tel: UL 2-3295. Owner: Albert Rashid; Mgr.:
Stanley Rashid.

Larry Shayne Music Inc., 39 W. 55 St. Zip: 10019.
Tel: PL 7-9265. Gen. Mgr.: Herb Reis.

Tempo Music Inc., 333 Riverside Dr. Zip: 10025.
Tel: CI 6-3530. Pres.: Ruth Ellington; Mgr.:
Martin F. Haniffy.

Terminal Musical Supply Inc., 166 W. 48 St. Zip:
10036. Tel: 245-5270. Pres.: Edward Meyers.

• ROCKVILLE CENTRE, L.I. (Area Code 516)

Belwin-Mills Publ'g, 250 Maple Ave. Zip: 11571.
Tel: 766-6700. Pres.: Martin Winkler.

• WESTBURY, L.I. (Area Code 516)

Cimino Publ'ns., 436 Maple Ave. Zip: 11590. Tel:
334-3076. Pres.: Michael Cimino. VPs: Peter
& Ed Cimino.

OHIO

• CINCINNATI (Area Code 513)

Halnat Publ'g Co., 1632 Central Pkwy. Zip: 45210.
Tel: 381-6580. Pres. & Gen. Mgr.: Saul Halper.

Willis Music Co., Seventh & Race St. Zip: 45202.
Tel: 721-6050. Gen. Mgr.: Edward Cranley.
Branch: Florence, Ky.

• CLEVELAND (Area Code 216)

Grossman Music Corp., 1278 W. Ninth St. Zip: 44113.
Tel: 696-1234. Cable: GROMUSIC. Pres.: Henry
S. Grossman; VP: Leo Handel; Mgr.: Al Diamond.

PENNSYLVANIA

• PHILADELPHIA (Area Code 215)

Charles Dumont & Son, 1227 Arch St. Zip: 19107.
Tel: 561-5570. Partner: Charles J. Dumont.

• PITTSBURGH (Area Code 412)

Volkwein Bros. Inc., 117 Sandusky St. Zip: 15212.
Tel: 322-5100. Pres.: Carl R. Volkwein; Gen.
Mgr.: Walter E. Volkwein.

RHODE ISLAND

• PROVIDENCE (Area Code 401)

Axelrod Music, 251 Weybosset St. Zip: 02903. Tel:
421-4833. VP. & Mgr.: Paul S. Axelrod.

TENNESSEE

• CLEVELAND (Area Code 615)

Pathway Press, 1080 Montgomery. Zip: 37311. Tel:
476-5197. Sales Mgr.: H. Bernard Dixon.

• MEMPHIS (Area Code 901)

Blackwood Bros., 209 N. Lauderdale. Zip: 38105.
Tel: 527-4349. Pres.: James Blackwood; Gen.
& Sales Mgr.: Doyle Blackwood.

TEXAS

• FORT WORTH (Area Code 817)

Don Edgar Music, 2312 Jasper. Zip: 76106. Tel:
626-3448. Owner & Gen. Mgr.: D. D. Edgar.

• SAN ANTONIO (Area Code 512)

Southern Music Co., 1100 Broadway. Zip: 78215.
Tel: 226-8167. VP & Gen. Mgr.: Arthur Gurwitz.

WASHINGTON

• SEATTLE (Area Code 206)

Capitol Music Co., 1626 Fourth Ave. Zip: 98101.
Tel: 622-3380. Mgr.: Paul C. Leaf.

If you see
yourself
in Billboard
you know that
33,750 other
music industry pros
will see you
too. It pays to
advertise!
In Billboard.

record wholesalers

OF THE U.S.

• Distributors • One-Stops • Rack Jobbers • Importers & Exporters

The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions. (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

ALABAMA

• ATTALA (Area Code 205)

Reliable Recs. & Tape Co. Inc., Rt. 3 Zip: 35954. Tel: 538-6043. Owner & Buyer: C. R. O'Neal. (RJ).

• BIRMINGHAM METROPOLITAN AREA (Area Code 205)

Music Center One Stop Rec. Dist., 1400 Second Ave. N. Zip: 35203. Tel: 251-8252. Pres., Mgr. & Buyer: Virgil Lugar. (OS & RJ).

Sound Dists., 2829 1B St., Homewood 35209. Tel: 879-3349. Gen. Mgr.: Z. W. Ford III; Sales Mgr.: Ralph Duncan Jr.; Buyer: Robert D. Hunt. (D, OS & RJ).

Labels: A&M, Atco, Atlantic, Capitol, Columbia, Elektra, Epic, Gordy, Motown, Reprise, Warner Bros., United Artists.

Victory Rec. Serv. Co. Inc., 160B First Ave. N. Zip: 35203. Tel: 324-9505. Owner & Mgr.: Morris S. Corona; Buyer: Mrs. Ann M. Corona. (OS & RJ).

• MOBILE (Area Code 205)

Merchants Specialty Inc., 1316-1B Dauphin Island Pkwy. Zip: 36605. Tel: 473-6000. Owner & Buyer: Jimmie Otto Rogers; Mgr.: Shelbie J. Steiner. (RJ).

Music City Rec. Serv. Inc., 400B Dauphin Island Pkwy. Zip: 36605. Tel: 471-2437. Pres.: John W. Beck; Mgr. & Buyer: Raeford Booth. (RJ).

ALASKA

• FAIRBANKS (Area Code 907)

Masterpiece Rec. Dist'n, C6 Birch Park. Zip: 99701. Tel: 456-609B. Owner & Pres.: Rolin Allison Sr. (D).

Labels: Alaska, Alaska Soul, Allison-Myra, B-Atlas, Chi-Lite, Chi-Sound, Eskimo Point, Glo-Lite, Jody, Walter, Zing.

ARIZONA

• PHOENIX (Area Code 602)

A R C Inc., 2029 N. Black Canyon Hwy. Zip: B5009. Tel: 252-4013. Pres. & Buyer: Mrs. Margo Grover. (D), (OS as Arizona One Stop).

Labels: ABC, AGP, A&R, ARV, Abnak, Accent, Amos, Amy, Ashley, Audio Fidelity, BT Puppy, Backbeat, Bamboo, Bang, Bego, Bell, Bernal, Bluesway, Boone, Buddha, Bunky, Chapter One, Chart, Coliseum, Cometa, Command, Commonwealth United, Crimson, Curtom, DJM, DLV, Dakar, Deram, Diamond, Diann, Direction, Disco Grande, Dominate, Dooto, Dot, Double Shot, Duke, Dunhill, Dynavoice, ESP-Disk, Elf, El Pato, El Zarape, Enterprise, Eva, Evolution, Excello, Fantasy, Flashback, Fontana, Galaxy, Gamble, Goldwax, Grand Award, Gross, Hi, Hickory, Hip, Hob, Hurricane, Impacto, Impression, Impulse, Jab, Jad, Jamie, Janus, Jay-Gee, Jetstar, Jewel, Jubilee, Kama Sutra, Kent, King, Laurie, Little David, Living Language, London, Look, Los Relampagos, MGM, MOC, MPS, Magda, Mainstream, Mala, Maple, Marsol, Mega, Mercury, Metro-media, Milestone, Musart, Music Guild, Musicor, Nashboro, New Voice, Ode, Omen, Original Sound, Paramount, Parrot, Paula, Pavilion, Peacock, People, Phil-L.A. of Soul, Phillips, Philly Groove, Plantation, RCA, Ramco, Ranwood, Rising Sons, Ronn, Roulette, Royal American, SGC, SPQR, SSS Int'l, Savoy, Scepter, Senate, Shout, Sire, Smash, Song Bird, Specialty, Sport, Stang,

Starday, Startime, Stax, Stop, Stormy Forest, Sun, Sunglow, Sussex, TA, T-Neck, Tangerine, Team, Tear Drop, Thomas, Threshold, 20th Century-Fox, Vertigo, Verve, Viva, Volt, Wand, Westminster, Whitehall, White Whale, Whiz, Windfall.

All Label Rec. Serv. Inc., 704 E. Weldon St. Zip: 85014. Tel: 279-3154. Mgr. & Buyer: Jim Robinett. (RJ).
Home office: Cleveland, Ohio.

Arizona Sundries, 2949 N. 30 Ave. Zip: B5017. Tel: 272-2363. Pres.: George Souvall. (RJ).

Associated Dists. Inc., 3803 N. 36 Ave. Zip: B5019. Tel: 278-5584. Pres.: Leonard M. Singer; Mgr.: Bob Cowen; Promo.: Jerry Busic, Gus Figueroa, Jack Nichols; RJ Mgr.: Jack Sharpe. (D, OS, RJ).

Labels: Archive, Bach Guild, Black Forum, Blue Horizon, Cadet, Cardinal, Caytronics, Checker, Chess, Chisa, DGG, Eco, El Zarape, Event, Everyman, GRT, Gordy, Heliodor, Kent, Motown, Musart, Orfeon, Ovation, Peerless, Perception, Polydor, Rare Earth, Rex, Rovi, Sire, Soul, Spring, Tamla, VIP, Vanguard, Weed.

Old Timer Dists., 70B E. Weldon. Zip: 85014. Tel: 279-5521. Owners: D. Donovan, K. Johns. (D).

Labels: All square, round & folk dance.

Smash Rec. Dists., 2911 W. Fairmount. Zip: 85017. Tel: 264-5659. Gen. Mgr. & Buyer: Mrs. Jackie Elgas. (OS).

Transcontinental Music Corp., 3036 N. 30 Ave. Zip: 85017. Tel: 272-9343. Mgr.: Thomas Catchings. (RJ).

Home office: New York, N.Y., Transcontinental Investing Corp.

• TUCSON (Area Code 602)

Tria Rec. Dists., 815 E. Broadway. Zip: B5719. Tel: 623-031B. Owner: Forster S. Cayce. (D).
Labels: Copper State, Desert Gospel, Ole, Santa Cruz.

ARKANSAS

• LITTLE ROCK (Area Code 501)

Sieberts Inc., 6301 Forbing Rd. Zip: 72209. Tel: 562-8800. Owner: Siegfried Siebert; Mgr.: David Siebert; Promo.: Jay Nelson, Jim Lewis; Buyers: Singles, Laura Russell; Albums, Allan Siebert. (D & RJ).

Label: RCA Group & others.
Accessories: Fidelity Prods., Le-Bo.

CALIFORNIA

• AZUSA (Area Code 213)

Havo Int'l, PO Box 301, Zip: 91802. Tel: 334-6414. Pres.: H. Van Oiphen. (I).
Int'l branch: Netherlands.
Imports from Belgium, Germany, Netherlands.

• BAKERSFIELD (Area Code 805)

Bakersfield Music Ents. Inc., 1316 19 St. Zip: 93301. Tel: 324-4252. Gen. Mgr.: A. L. Wilson. (D).
Labels: Bakersfield Music, Gospel Key, Heart Warming, Impact, Sing, Skylite.

• BUENA PARK (Area Code 714)

Julian Brown Ents., 7425-A Orangethorpe Ave. Zip: 90620. Tel: 522-8351. VP & Buyer: Lloyd W. Thompson. (RJ).

• COSTA MESA (Area Code 714)

Mr. Music, PO Box 1797. Zip: 92626. Tel: 549-1500. Pres.: Barry Ware. (D).

• DANVILLE (Area Code 415)

M & M Recs., 295 N. Hartz Ave. Zip: 94526. Tel: 837-6922. Mgr.: Gordon C. George; Buyers: Singles, Carol Smith; Albums, Gordon C. George. (OS & RJ).

• LONG BEACH (Area Code 213)

Contact San Diego Inc., 1480 E. 2B St. Zip: 90806. Tel: 427-3235. Mgr.: Sal Castro. (D).
Home office: San Diego, Calif. (see for prod. distributed).

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

A B C Rec. & Tape Sales, 3334 La Cienega Pl. Zip: 90016. Tel: B70-3711. Mgr.: Norman Larson. (OS & RJ).

Home office: Seattle, Wash. (D & RJ).

Aldo Dists., 10965 Bluffs Dr., Rm. 27, Studio City 91604. Tel: 761-1040. Pres. & Mgr.: Al Stewart. (D).

Labels: A-Okay, ARV, Action Pac, Alegre, Alpha West, American, Appaloosa, Audio Book, Baronet, Bay, Bef, Bible Voice, Bonfire, C-Ray, Calmis, Chance, Chesterfield, Combo, Crisis, Demon, Dime, Eagle, Empala, Frank Breeze Prod'ns, Fros-Ray, Goldenland, Granger, ILA, Jay Jay, Kay-Y, LaSalle, Lisa, Marc, Me-Meow, Media, MoJo, Mood, Mosley, Mundo, NTR, Orpheus, P&L, REP, Reness, Romark, Sage & Sand, Service, Sidewinder, Stinson, Supreme, Tell, 3-H's, Titan I & II, Tri-Disc, Valor, Vam, Virgitone, Voice of Scripture, Vox, Whittier, Winit, Yardbird, Ycho.

B C A Recs. Inc. (sub. of Broadcasting Corp. of America), 719 N. Gower St., Hollywood 90038. Tel: 462-5950. Pres.: G. Burdge. (I & E).

Labels imported: Burbank (Belgium), Castle (Canada), Chateau Disques (France), Discos Argent (Argentina), Nassau (Bahamas), Oakland (South Africa), Olson (Norway), Rembrandt (Netherlands), Samson (Israel), Signal (Singapore), Sovereign (Sweden), Z-Zurec/Zuricon (Switzerland).

Bertel Dist'g Co. Inc., 523 Victoria Ave., Venice 90291. Tel: B23-9244. Owner & Pres.: Herbert Seigel; Mgr. & Buyer: Rod Wilson. (RJ).

California Music Co., 2933 W. Pico Blvd. Zip: 90006. Tel: 733-11B1. Owner: Sam Ricklin; OS Mgr.: Jerry Barish; E Mgr.: Hal Baloyan; Buyers: Singles, Peter Belcher; Albums, Nash Lazalde. (OS & E).

California Rec. Dists. (div. of National Tape Dists. Inc.), 22433 S. Vermont Ave. Zip: 90502. Tel: 775-2131. VP: Bob Urserly; Sales Mgr.: Bruce Bromberg; Promo.: Stan Lewerke, Bob Mercer. (D).

Home office: Brookfield, Wis., National Tape Dists. Inc.

Labels: Bell group: AGP, Amy, Bell, Cyclone, DJM, Elf, Hotline, Mala, Page One, Philly Groove, Showbiz, Sphere Sound, Sunburst, TA, Windfall; Buddha group: Buddha, Cobblestone, Curtom, Hot Wax, National General, Oldies 45, Pavilion, Royal American, Smobro, Super K, Sussex, Symbolic, T-Neck, Team, Thomas, United Talent; Chess group: Cadet, Cadet/Concept, Checker, Chess, GRT, Neptune; Cotillion group: Astro, Moira, Shama; Everest group: Archive of Folk & Jazz Music, Arvee, Cetra, Concert Disc, Counterpoint, Esoteric, Everest, Hi Fi, HiFi/Life, Period, Renaissance, Scala, Tradition; Fantasy group: Boo, Early Bird, Fantasy, Galaxy, Soul Clock; King group: Bethlehem, DeLuxe, Federal, Hollywood, King, Look, Nashville, Starday; Shelby Singleton group: Black Prince, Blue Fox, Double Bayou, Plantation, SSS Int'l, Share, Silver Fox, Sun, Wet Soul; AJP, Abbott, Abet, Alston, Amaret, Ampex, Amsterdam, Big Tree, Blast Back, Blue, Blue Book, Blue Horizon, Bond, Brooklyn, CTI, Carla, Challenge, Choir, Colossus, Contact, Contemporary, Corby, Creed, Crimson, DC, DGG, Dial, Douglas, Drew, Dunwich, Duo, EJK, Enterprise, Event, Excello, Faro, Firebird, Flaming Arrow, Flashback, Flying Dutchman, Focus, GWP, Gamble, Giant, Golden, Good Time Jazz, Groovy, Heliodor, Heritage, Hip, Hobbit, Huff Puff, ILS, Immediate, Jamal, Jazz Treasury, Juggernaut, LHI, Lamp, Laurie, Legrand, Lizard, Look Up, Lost Nite, Lupine, Mainstream, Maxwell, Milestone, Mothers', Nashboro, Phil-L.A. of Soul, Poison Ring, Polydor, President, Prestige, Rampart, Renee, Respect, Revelation, SF Sound, SGC, Shove Love, Sounds, Specialty, Sue, Takoma, Testament, Vault, Vent, Venus, Vortex, Yew, Zodiac.

Capitol Recs., 3117 San Fernando Rd. Zip: 90065. Tel: 257-8224. (D).

Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.

Celebrity Concert Corp., 315 S. Beverly Dr., Beverly Hills 90212. Tel: 553-0111. Cable: CELEBRIA. Bd. Chm.: Sidney Justin; Pres.: Bernard Luber. (I).

Labels imported: Melodiya (USSR), MK-Mezhkniga (USSR).

Chapman-Dist'g Co., 2645 W. Pico Blvd. Zip: 90006.
Tel: 385-3636. Owner & Mgr.: Al Chapman;
Sales Mgr.: Frank Cooke; Promo.: Sam Laine.
(D).
Labels: Accent, Alshire, Alwin, Ars-Nova, Bee
Gee, Bible Voice, Buddah, Cabot, Calvary, Cam-
bridge, Camden, Canaan, Capitol, Carole, Chil-
dren's Rec. Guild, Christian Faith, Columbia,
Connoisseur Society, Conversa-Phone, Creative
Resources, Creative Sound, Cricket, Crystal, DJ,
Decca, Dictation Disc, Discovery, Disneyland,
FEL, First Foundation, Gateway, Haydn Society,
Heart Warming, Hilltop, Hollywood Lutheran, JC,
Jewel, K&S, Light, Living Language, London,
Milestone, Mister Roger's, Monitor, Motivation,
Music Minus One, Nose, Paula, Peter Pan, Pick-
wick, Quadrum, RCA, Ranwood, Sacred, Skylite,
Stoneway, Supreme, Sword, 3 Centuries of
Music, Word, Young People's Recs., Zondervan.
(Religious product). (SEE ADVERTISEMENT)

Cheviot, PO Box 34485, Whitney Bldg. Zip: 90034.
Tel: 836-4678. VP: Ruth White. (D).
Labels: Capricorn, Rhythms Prod'ns, Tom Thumb,
Videotext.

Columbia Recs. Sales, 6430 Sunset Blvd., Hollywood
90028. Tel: 466-2481. Regional Sales Dir.: Del
Costello; Sales Mgr.: Bill Shaler; Regional
Promo. Mgr.: Charles Thagard; R&B Promo.:
Lou Wills; Promo. Mgrs.: Bob Moering, Terry
Powell. (D).
Labels: Columbia, Epic, CBS, Date, Harmony,
Odyssey, Okeh, Barnaby, Douglas, Entrance,
Fillmore, Monument, New Design, Philadelphia
Int'l, RAK, Spindizzy, TMI.
Phonographs: Masterwork.

Corsair-Continental, 5528 N. Rosemead Blvd., Temple
City 91780. Tel: 287-3005. VP: Larry W. Ber-
ger; Sales Mgr.: Joey C. Johnson. (D).
Labels: Belco, Blue Star, Bogan, Bomar, Family
Square, Folkcraft, Grenn, Hi Hat, Jay-Bar-Kay,
Jewel, Kalox, Longhorn, Lore, MacGregor, Mus-
tang, Old Timer, Pilgrim, Pulse, Rockin-A, Scope,
Sets in Order, Square L, Squire, Sunny Hill,
Swinging Square, Top, Wagon Wheel, Western
Jubilee, Windsor.

Creative Sound, 9000 Sunset Blvd., Zip: 90069.
Tel: 271-4843. Pres.: Robert C. Cotternell. (SEE
ADVERTISEMENT)

Labels: Creative Sound, MM, Mark, Song Power.
Festival Rec. Dists., 2769 W. Pico Blvd. Zip: 90006.
Tel: 737-3500. Owner, Mgr. & Buyer: John
Filcich. (OS).

Branch: San Francisco, Calif.
G & G Recs. Dists., 2360 W. Pico Blvd. Zip: 90006.
Tel: 385-2151. Owner: Jose Garcia; Mgr.: Mrs.
Rosario A. Garcia; Promo.: Teddy Fregoso.
(D & OS).

Labels: Ansonia, Belter, Caytronics, Columbia,
Discolando, Fuentes, Gema, Kubaney, Miami,
Modiner, Orion, Parnaso, RCA, Regal, Remo,
Rico Vox, Son Art, Sono Lux, Sono Radio, UA
Latino, Velvet.

Garbell Rec. Rack, 14718 Keswick St., Van Nuys
91405. Tel: 785-9777. Pres. & Buyer: Gordon
G. Garbell; Mgr.: Loren G. Garbell. (OS & RJ).
Handleman Co., 1544 N. Knowles Ave. Zip: 90063.
Tel: 261-0268. Mgr. & Buyer: Leland Davis.
(RJ).

Home office: Detroit, Mich.
Brother Henderson's All Religious Music Store (RJ),
see Brother Henderson's Religious Ents.

Brother Henderson's Religious Ents., 5328 S. Cen-
tral Ave. Zip: 90011. Tel: AD 1-9261. Owner:
S. C. Henderson; Mgr. & Buyer: Brother Hen-
derson; Sales & Promo. Mgr.: Ernestine Autry;
Promo.: William Devers. (D), (RJ as Brother
Henderson's All Religious Music Store).
Labels: Gospel Corner, La-Ray, Proverb.

Hitsville Inc. (div. of National Tape Dists. Inc.),
22433 S. Vermont Ave. Zip: 90502. Tel: 775-
2131. VP: Bob Ursery; Sales Mgr.: Bruce Brom-
berg; Promo.: Stan Leuerke, Bob Mercer. (D).
Home office: Brookfield, Wis., National Tape
Dists. Inc.
Labels: Chisa, Gordy, Inferno, Motown, Rare
Earth, Soul, Tamla, VIP, Weed.

John's Music, 11020 S. Main St. Zip: 90061. Tel:
755-1165. Owner: John L. Jackson; Mgr.:
Mary L. Jackson; Buyers: Singles, Mary L.
Jackson; Albums, John L. Jackson. (OS).

Liberty/UA, see UDC Inc.
Linden Dist'g Co., 1831 Prosser Ave., Suite 315.
Zip: 90025. Owner & Mgr.: L. Blaskey; Promo.:
Joe Corazzi, Steve Smith; Buyers: Singles,
Blaskey; Albums, Hclly Blasky. (D, OS, RJ & E).
Labels: LaVette, Space, Time.

London Recs. of California Inc., 1555 W. Rosecrans
Ave., Gardena 90249. Tel: 770-8200. Mgr.:
Mario DeFilippo; Promo.: Tom Ray. (D).
Home office: New York, N.Y.
Labels: London, London Int'l, Deram, Parrot,
phase 4 stereo, Richmond, Richmond Opera
Treasury Series, Stereo Treasury Series, Ashley,
Chapter One, Coliseum, Hi, MAM, Threshold,
Buddah, Disneyland, Happy Tiger, Kent, MGM,
Roulette, Vox.

Luenhagen Rec. Bar Inc., 2722 W. Pico Blvd. Zip:
90006. Tel: 737-0432. Pres.: W. H. Luenhagen;
VP & Mgr.: Mary Solle; Buyers: Singles, Mary
& Kay Solle. (OS).

continued on page 126

In Northern California Independent Music Sales Inc.

800 MARIPOSA STREET, SAN FRANCISCO, CALIFORNIA 94107

(415) 626-5494

President:
JACK SOLINGER

Promotion:
Paul Pieretti
Rich Swig
Bob Buziak
Steve Feldman
Dino Barbis

WEST COAST MUSIC SALES

2833 WEST PICO BOULEVARD • LOS ANGELES, CALIFORNIA 90006

RECORD ONE STOP

SERVICE **Classical**
PRICE **Blues**
SELECTION **Pop**
Jazz

The Most Complete Selection Available

LP's — 45's

ALL ORDERS PROCESSED THE SAME DAY RECEIVED

WEST COAST MUSIC SALES

2833 WEST PICO BOULEVARD • LOS ANGELES, CALIFORNIA 90006

continued

Lyric Sales Inc., PO Box 20307, 2807 W. Pico Blvd. Zip: 90006. Tel: 737-3440. Pres.: Mrs. L. Geshelin. (I).

Imports from: Congo, Ghana, Indonesia, Iran, Jamaica, Nigeria, Philippines, Poland, Rumania, Spain, Trinidad, USSR, Yugoslavia.

M C A Dist'g Corp., 6750 Santa Monica Blvd. Zip: 90038. Tel: HO 3-7126. Branch Mgr.: Buck Stapleton; Promo.: John Davis. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion. **Photographs:** Decca.

Merchandise Promos. of America Inc., 1348 W. Venice Blvd. Zip: 90006. Tel: 748-0477. Owner, Pres. & Mgr.: Mrs. Mildred Weiss. (D & RJ). **Labels:** RCA Latin & miscellaneous Mexican labels.

Molaman Rec. Dist'g, 12038 Wilshire Blvd., West Los Angeles 90025. Tel: 477-1037. Pres.: Steve Gabor; Gen. Mgr.: Randy Hoffman. (OS) (SEE ADVERTISEMENT)

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 6920 Sunset Blvd. Zip: 90028. Tel: 461-9141. Pres.: Mike Stewart; Exec. VP: Mike Lipton; VP: Russ Bach. (Exec. office only).

Branches: Emeryville, Calif. (San Francisco area), Musical Isle of America Inc. (OS & RJ); San Francisco, Calif., Eric-Mainland Dist. Co. (D), Musical Isle of America Inc. (OS); Chicago, Ill., MS Dist'g Co. (D), Musical Isle of America Inc. (RJ); New Orleans, La., Musical Isle of America Inc. (RJ); Kansas City, Mo., Musical Isle of America Inc. (OS & RJ); St. Louis, Mo., Roberts Rec. Dist'g Co (D), Musical Isle of America Inc. (OS & RJ); Memphis, Tenn., Record Sales Corp. (D), Musical Isle of America Inc. (RJ); Nashville, Tenn., Musical Isle of America Inc. (RJ).

Musical Recs. Co., 2958 W. Pico Blvd. Zip: 90006. Tel: 737-0937. Gen. Mgr.: Valentin Velasco. (D).

Home office: Miami, Fla. **Labels:** Costeno, Discuba, Eco, Musart, Musidisc, Peerless, Rex.

Musical West, 6363 Sunset Blvd. Zip: 90028. Tel: 463-3253. Western Regional Sales Mgr.: Bill Graham; Sales Mgr.: Jim Bego. (D).

Branch: San Francisco, Calif. **Labels:** Victor, Red Seal, Camden, Victrola, Neon, Gregar, Kirshner, Poppy.

N M C Corp., 14100 S. Kingsley, Gardena 90249. Tel: 532-9561. Mgr.: William Hanna; Ass't Mgr.: Mike Colestock. (RJ).

Home office: Oceanside, L.I., N.Y.

National Tape & Recs. of California Inc. (sub. of National Tape Dists. Inc.), 22433 S. Vermont Ave. Zip: 90502. Tel: 775-2131. VP: Frank Rohloff; Sales Dir.: Eric Paulson; Serv. Mgrs.: Virgil Rivers, Tom Jones; Buyer: Bob Gerstlauer. (RJ).

Home office: Brookfield, Wis., National Tape Dists. Inc.

Nehi Rec. Dist'g Corp., 2527 W. Ninth St. Zip: 90006. Tel: 380-2644. Owner & Pres.: Tom Heiman; Gen. Mgr.: Wayne Volat; Buyers: Singles, Wayne Volat; Albums, Frank Miko. (D, OS & RJ).

Labels: Challenge, Eric.

Pico Blvd. Rec. Sales, 4100 1/2 W. Pico Blvd. Zip: 90019. Tel: 731-5104. Owner, Mgr. & Buyer: Richard Susser. (OS).

Record Mdsq. Co. Inc., 1525 S. Berendo St. Zip: 90006. Tel: 385-9161. Pres.: Sid Talmadge; VP: Malcolm Talmadge; Mgr.: Charlie Simms. (D), (RJ) as Record Rack Serv. Inc.).

Labels: A&M, Avco Embassy, Bang, Blue Thumb, Brunswick, Dot, Duke, Evolution, Jamie, Janus, Jewel, Jubilee, Little David, Metromedia, Musicor, Ode, Original Sound, Paramount, Savoy, Scepter, Stax, Stereo Dimension, Volt, Wand. **Accessories:** Needles (Fidelitone).

Record Rack Serv. Inc., 5873 Rodeo Rd. Zip: 90016. Tel: 870-0246. Gen. Mgr.: Malcolm Talmadge; Buyer: Tod Ramcke. (RJ), (D as Record Mdsq. Co. Inc.).

Branch: San Diego, Calif., San Diego Rec. Rack Serv. Inc.

Records Ltd. Import/Export, 2818 W. Pico Blvd. Zip: 90006. Tel: 737-2611. Owner: Joseph Thomas Arambasin; Gen. Mgr.: Judith Heather Perkoff; I Mgr.: John Patrick Philo; E Mgr.: Jerry Goldwater. (D, OS, I & E).

Labels: Sub-dist. for DGG, Everest, Fantasy, Kinney group, Motown, Polydor, RCA, Stanyan, Sun, Takoma, Vault.

Imports: Le Chant du Monde (France), Erato (France), Lyrita (UK), Pearl (UK), Revolution (UK), Unicorn (UK). (SEE ADVERTISEMENT)

Sam & Daves Rec. Dists. Inc., 2952 W. Pico Blvd. Zip: 90006. Tel: 737-2450. Owners: Sam Ginsburg, Don Davis. (D).

Labels: Audio Arts, Audio Gospel, Creed, Dub-tone, Excello, Gospel Corner, Jewel, Nashboro, Specialty, Sunlight, Tahiti. **Accessories:** Fidelitone.

M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212. Tel: 272-01003/0987. Pres.: Mendel Stewart; Export Mgr.: L. King. (E).

Sun State Music Dists. Inc., 2669 W. Pico Blvd. Zip: 90006. Tel: 383-4137. Mgr. & Buyer: George Morre. (OS).

Super Soul One Stop, 2705 W. Pico Blvd. Zip: 90006. Tel: 737-0616. Owner: George C. Chapin Jr.; Mgr.: Godfrey Kerr; Buyers: Singles, Godfrey Kerr; Albums, Jack Frost. (OS).

Transcontinental Music Corp., 15500 S. Main St., Gardena 90247. Tel: 321-6260. Sr. VP & Mgr.: Larry Nunes; Buyer: Jim McGraw. (RJ).

Home office: New York, N.Y., Transcontinental Investing Corp.

U D C Inc., 1024 N. Orange Dr. Zip: 90038. Tel: 462-6733. Regional Mgr.: Dan Alvino; Branch Mgr.: Jim Saltzman. (D).

Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

U S A Pony Inc., 5725 Sunset Blvd., Suite 421, Hollywood 90028. Tel: 461-4671. Cable: PACIFICAMUS. Pres.: Reiji Minami; VP, Gen. Mgr. & Buyer: Tom T. Saiki. (I).

Label: Canyon (Japan).

Warner Bros.-Elektra-Atlantic Dist'g Corp., 1100 Francis Ct., Glendale 91201. Tel: 245-8761. Gen. Mgr.: Ted Rosenberg; Sales Mgr.: Bob Murphy. (D).

Labels: Warner Bros., Reprise, Atlantic, Atco, Cotillion, Prophesy, Elektra, Nonesuch, Amsterdam, Astro, Bizarre, Capricorn, Dunwich, Enterprise, Flying Dutchman, Focus, Instant, Lamp, Loma, Lupine, Rolling Stones, Rosemart, Satellite, Soul Hawk, Stax, Volt.

West Coast Music Sales, 2833 W. Pico Blvd. Zip: 90006. Tel: 735-1565. Mgr.: Jack Warfield. (D, OS & RJ).

Labels: Alshire, Delmark, ESP-Disk, Pickwick. **Accessories:** Duo-tone Needles. (SEE ADVERTISEMENT)

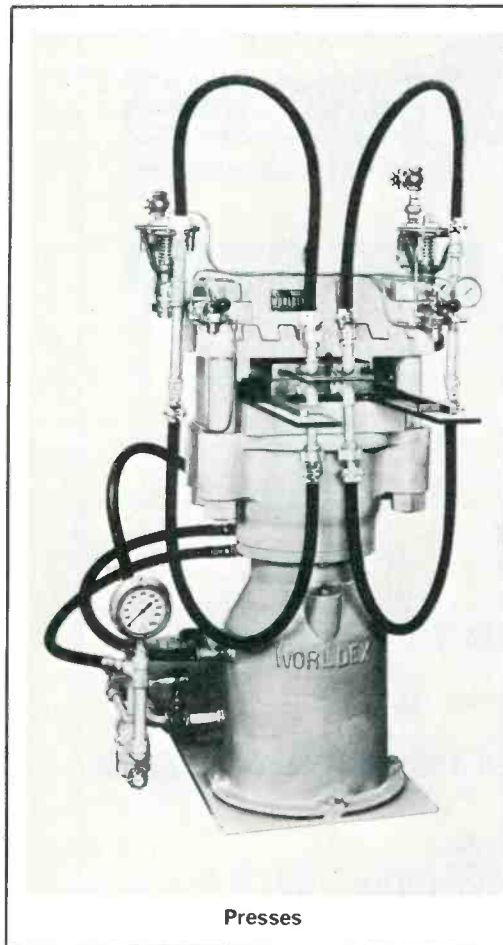
• ORANGE (Area Code 714)

Artists Life Recs., 1211 E. Mayfair Ave. Zip: 92667. Tel: 538-4484. Owner & Pres.: Howard L. Reynolds. (D).

Labels: Artists Life, Balkan, Bowery, Jamboree, Nebraska, Pleasant Peasant, Polkaland, Rave.

Jazz Research, 291 Spinnaker St. Zip: 92668. Tel: 638-4458. Owner: Bill Bacin. (D).

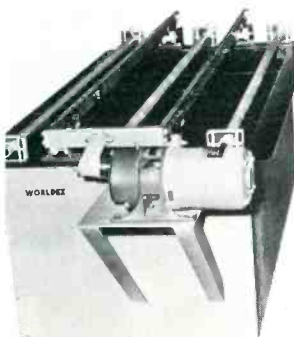
Labels: Accent, Argo Windjammers, Atlantic, Barbary Coast, Blackbird, Blacksmith, Churchill, Crystaletto, Dixieland Jubilee, Dixie Oldies, Dot (Havens & Almerico), Esquire, Fat Cat, Good Time Jazz, Happy Jazz Band, Icon, Jazz Crusade, Jazz Museum, Jazzette, Jazzology, Jazztone, Jelly Roll, Kapp (Kenny Ball only), Lamplighter, Lark, MG, Mainstream, Motherlode, Natchez, New Orleans Bandwagon, New Orleans Rascals,



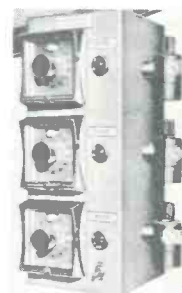
Presses

WORLDDEX

RECORD MANUFACTURING
EQUIPMENT AND SUPPLIES



Electroplating



Automatic
Press Control



Plastic Granulators

WORLDDEX MFG. CO., LTD.

1248 South Berendo Street
Los Angeles, California 90006 U.S.A.

Oregon Jazz, Original Dixieland, Osaka, Piedmont, Pye, Riverside Archives, Riverside Legends, Solo, Soma, Southland, Stardust, Storyville, Sunset, Vintage Jazz Music, Woodshed. Southland Recs. Dists., 291 Spinnaker St. Zip: 92668. Tel: 537-1546. Owner: Bill Bacin. Mgr. & Promo.: Helen Bacin. (D, I & E). Labels: Accent, Ace of Clubs, Ace of Hearts, Adelphi, Afro, After Hours (Germany), Ahura Mazda, Alamo City Jazz Band, Antigua Jazz Band (Argentina), Arcane, Archive of Folk & Jazz Music, Argo, Argo (UK), Arhoolie, Arpeggio, Art (Andy Bartha), Atco, Atlantic, Audiophile, Asch, Audio Fidelity, Audio Precision, Bandstand, Barbary Coast, Barrelhouse Jazz Band, Bayou To Bay, Belzona, Berigan Archives, Biograph, Blackbird, Blue Ace (Denmark), Blue Angel, Blue Goose, Blue Note, Blues Alley, Blues Classics, Bornand, Bravo, Broadside, Brunswick, Brunswick (UK), CBS (UK), CLB Archive, Caete (UK), California, Camden, Camden (Argentina), Camden (UK), Caracol (UK), Cav-A-Bob, Cavalier, Center, Classic Jazz Masters, Collectors, Collectors Classics, Colony (Bill Coburn), Columbia, Columbia (UK), Connecticut Traditional Jazz Club, Connoisseur, Contemporary, Cook, Coral (UK), Counts of Bourbon Street, Country Classics, County, Crescendo, Cuca, Dawn Club (Germany), Decca (UK), Dee Bess, Denmark, Detroit Tailgate Ramblers, Dixieland Jubilee, Dobell, Dot, Dulai, Dutch Swing College Band (Neth.), EMI, Eclipse, Ed Zimbrick, Emarcy, Encore, Epic, Epitaph, Euphonic, Everest, Excello, Exclusive, Extreme Rarities, FDC, Fat Cat, Fats Waller Memorial, Flying Dutchman, Focus, Folklore, Folkways/Scholastic, Fontana, GHB, GHP, (Germany), GNP Crescendo, Gateway, Golden Crest, Golden Guinea, Good Time Jazz, Grand Prix Gunn (Eddie Bayard), HMV, Halcyon (McPartland), Halcyon (UK-VJM), Happy Jazz Band, Harmony, Hi, Historical, Icon, Imperial, International Polydor (Verve/MGM/King/Riverside), Jansco, Jazum, Jazz Book, Jazz Collectors Editions, Jazz Crusade, Jazzette, Jazz Function, Jazzology, Jazz Panorama, Jazz Piano, Jazz Society, Jazztone, Jazz Treasury, Jazz Unlimited, Jelly Roll Jazz, Jepsen, Joy (UK), Kanawha, Kapp (Kenny Ball only), King (Japan), Kwela, LSU Press, Lark, Legacy, Liberty, Libra, Limelight, London, Loon, MGM, MGW, Mainstream, Major Minor, Mamlish, Marble Arch, Marie Marcus, Matchbox, Maximus, Melodeon, Memory, Mercury, Merry Makers, Milneburg, Milestone, Mouth-Evergreen, Monomy, Music for Pleasure, Muskadine, Natchez, New Orleans Jazz Museum, New Orleans Jazz Recorders, Nobility, Nonesuch, Norman, OFC, The Old Masters, Old Timey, On-

ward, Oregon Jazz Band, Origin, Original Dixie Jazz Band of Osaka, Orpheum, Ovation, Pacific Jazz, Palm Int'l, Palm 30, Parlophone, Pearl, Philips, Philips (UK), Piedmont, Pinacle, Polydor, Polydor (UK), Poppy, Prestige, Project 3, Pye, RBF, RCA (UK), RCA Vintage, Rag-A-Jazz, Raglan, Rare Fats Waller, Realm, Rediffusion (UK), Red Onion, Regal, Reprise, Ringside (Canada), Riverside Archives & Legends, Robb (UK), Ronco (Ron Bartley), Roots, Roulette, Roulette (UK), Sackville, Saga, San Francisco, San Jacinto Hall, Sapp, Savoy, Saydisc, Scroll (Canada), Seventy Seven (77), Sheriff's Rhythm Posse, Showcase, Sidewalk Hot Jazz (Germany), Sire, Solo (Larry Conger), Soma (Doc Evans), Sonet, Sounds, Southern Preservation, Southland, Spivey, Spook, Stardust, Stinson, Stomp (UK), Storyville, Sunbeam, Sunset, Swaggie (Australia), Swift, Swing Classics, Swing Fan (Germany), TOM, Tab, Temple (UK), Testament, Tonicdisc (Argentina), Top of the Mart, Trip, Trova, United Artists, Valon, Vanguard, Vault, Verve, Victor (Japan), Village, Village Thing (UK), Vintage Jazz Music, Vogue, WAM, War Cloud, Warner Bros., White Cliffs, World Pacific Jazz, World Record Club, Yazoo. Labels imported: Ace of Clubs (UK), Ace of Hearts (UK), Afro (UK), After Hours (Germany), Antigua Jazz Band (Argentina), Argo (UK), Arpeggio (Canada), Barrelhouse Jazz Band (Germany), Birchmount (Canada), Blue Ace (Denmark), Brunswick (UK), CBS (UK), Caete (UK), Camden (Argentina, UK), Caracol (UK), Cav-A-Bob (Canada), Classic Jazz Masters (Sweden), Collectors (Denmark), Collectors Classics (Denmark), Columbia (UK), Connoisseur (Sweden), Coral (UK), Dawn Club (Germany), Decca (UK), Dobell (UK), Dutch Swing College Band (Netherlands), EMI (UK), Eclipse (UK), Exclusive (Canada), FDC (Italy), Folklore (UK), Fontana (UK), Golden Guinea (UK), Grand Prix (Sweden), HMV (UK), Halcyon (UK-VJM), International Polydor/King/MGM/Riverside/Verve (Germany), Jazz Panorama (Sweden), Jazz Piano (Denmark), Jazz Society (Sweden), Jazz Unlimited (Denmark), Jepsen (Denmark), Joy (UK), King (Japan), Kwela (UK), Legacy (Canada), Major Minor (UK), Marble Arch (UK), Matchbox (UK), Music for Pleasure (UK), Natchez (Argentina), OFC (Argentina), Onward (Canada), Original Dixie Jazz Band of Osaka (Japan), Palm Int'l (Sweden), Palm 30 (France), Parlophone (UK), Philips (UK), Polydor (Germany, UK), Pye (UK), RCA Victor (UK), Realm (UK), Rediffusion (UK), Regal (UK), Ringside (Canada), Robb (UK), Roots (Austria, UK), Roulette (UK), Sackville (Canada), Saga (UK), Saydisc (UK), Scroll (Canada), Sev-

enty Seven (UK), Sidewalk Hot Jazz (Germany), Sonet (Sweden), Spook (Denmark), Stomp (UK), Storyville (Denmark), Swaggie (Australia) Swift (UK), Swing Classics (Sweden), Swing Fan (Germany), Temple (UK), Tonicdisc (Argentina), Trova (Argentina), URL/Odeon (Uruguay), Victor (Japan), Village Thing (UK), Vintage Jazz Music (UK), Vogue (UK), WAM (Germany), World Rec. Club (UK).

● **PASADENA (Area Code 213)**

Canterbury Recs. Inc., 805 E. Colorado Blvd. Zip: 91101. Tel: MU 1-4922. Mgr.: Leonard Gordon; VP: Charles Gordon; Buyers: Singles, Jessie Bruno, Jennifer Freedman; Albums, Charles Gordon. (RJ).

● **SAN DIEGO (Area Code 714)**

Contact San Diego Inc., 629 J St. Zip: 92101. Tel: 234-1538. Pres. & Mgr.: A. W. Jones; Sales Mgr.: Bill Bethune; Promo.: Roy Johnson. (D). Branches: Long Beach, San Francisco, Calif. Labels: A&M, Arco, Atlantic, Bell, Capitol, Columbia, DGG, King, London, MCA, Metromedia, Polydor, RCA, Reprise, SSI, Scepter, Starday, Stax, United Artists, Warner Bros.

Dial Dists., 1859 Fifth Ave. Zip: 92101. Tel: 239-4095. Mgr.: Mike Millsap. (OS & RJ).

Discount Rec. Serv., 6178 University Ave. Zip: 92115. Tel: 286-3333. Owner: Milton Levine. (RJ).

San Diego Rec. Rack Serv. Inc., 4959 El Cajon Blvd. Zip: 92115. Tel: 286-4650. Mgr.: Julian Gereralao. (RJ). Home office: Los Angeles, Calif., Record Rack Serv. Inc.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

B O S-I (OS & RJ), see Independent Music Sales. Capitol Recs., 680 Beach St., Suite 307. Zip: 94109. Tel: 771-3210. ((D)). Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island Shelter. Columbia Recs. Sales, 680 Beach St., Wharfside Suite 311. Zip: 94109. Tel: 771-8550. Branch Mgr.: Chuck Inman; Promo. Mgr.: Jack Campbell. (D). Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI. Phonographs: Masterwork.

continued on page 128

THE FASTEST SERVICE IN THE WEST!



RECORDS LTD.

BLUES, ROCK, JAZZ AND SHOWS —

- ARCHIE SHEPP & CLIFFORD THORNTON:** Coral-Rock (America 30 AM 6103)
 - ART ENSEMBLE OF CHICAGO:** Certain Blacks (America 30 AM 6098)
 - SUN RA:** Pictures of Infinity (Polydor 2460 106)
 - ALBERT AYLER:** Nuits de la Fondation Maeght (Shandar SR 10000)
 - DJANGO REINHARDT:** Edition 2000 — 28 Top Tracks (Columbia C 2033/4)
 - GALT MACDERMOT:** Isabel's A Jezebel — Original Cast (United Artists UAG 29148)
 - THE ORIGINAL FLEETWOOD MAC** (CBS 63875)
 - IKE & TINA TURNER:** Live in Paris — Olympia, 1971 (Liberty LBS 83468/9)
 - FURRY LEWIS:** In Memphis (Matchbox SDR 190)
 - SONNY BOY WILLIAMSON:** And His Pals (Matchbox SDR 169)
 - BILLIE HOLIDAY:** The Lady Sings (Ace of Hearts AH 51)
 - SANDY WILSON:** Valmouth — Original Cast (Pye NSPL 18029)
- IN STOCK AND READY FOR SHIPMENT:** Largest Selection of English Shows, Music Hall, Variety Personality and Nostalgia records anywhere.

POLICY Write for complete catalogs or use this ad as an order form. Same day shipping with UPS or Parcel Post. COD only to new accounts. Lowest Prices anywhere. We bring in all our stock by Air Freight so there is never any delay on new releases or stock items.

CLASSICAL RECORDS IN EXCLUSIVE U.S. DISTRIBUTORSHIP

- LYRITA** Bax: Symphony No. 1 (SRCS 53); Symphony No. 2 (SRCS 54); Symphony No. 6 (SRCS 35)
Bliss: Serenade; Hymn to Apollo; Prayer to the Infant Jesus; Rout (SRCS 55); Adam Zero Ballet Suite, plus Benjamin: Overture to an Italian Comedy, Walton: Portsmouth Point & Siesta (SRCS 47)
Walton: Sinfonia Concertante; The Quest; Scapino; Capriccio Burlesco (SRCS 49); Music for Children, plus Bliss: Melee Fantasque, Holst: Japanese Suite, & Berkeley/Britten: Mont Juic (SRCS 50)
- REVOLUTION** Bax: Piano Sonatas Nos. 1 & 4, Water Music & Toccata (RCB 10); Symphonic Variations (RCF 1); Symphony No. 4 (RCF 2); The Tale the Pine Trees Knew, plus Moeran: Serenade (RCF 3); Clarinet Sonata, plus clarinet sonatas by Ireland, Stanford & Hughes (RCF 9); Violin Sonata No. 1, plus Vaughan Williams: String Quartet No. 1 (RCB 20)
- UNICORN** Peter Maxwell Davies: 8 Songs for a Mad King (RHS 105); Vesalii Icones (RHS 307)
Andrzej Panufnik: Universal Prayer (conducted by Stokowski) (RHS 305); Heroic Overture; Tragic Overture; Autumn Music; Nocturne — London Symphony Orchestra/Jascha Horenstein (RHS 306)
- CHANT DU MONDE** Prokofiev: The Stone Flower — complete ballet (78438/40); Ballad of An Unknown Boy (78474)
Shostakovich: Song of the Forests (1603)
Rimsky-Korsakov: Le Coq d'Or — complete opera (48334/6)
Sauguet: Les Forains Ballet & Piano Concerto No. 1 (78300)
Sviridov: Oratorio Pathetique (78464)

Complete catalogs of the above labels available from stock, plus selected items on Pearl, Shandar, Classics for Pleasure, Pye, etc. Please write for lists.

RECORDS LTD. Import/Export, 2818 W. Pico Blvd., Los Angeles, Calif. 90006, U.S.A. (213) 737-2611

NEHI RECORDS

**Complete One-Stop
Specializing in Oldies
but Goodies**

Write for Catalog
2525 W. 9th St.
Los Angeles, Calif. 90006
phone: (213) 380-2644

continued

Contact San Diego Inc., 2654 Nicholson St., San Leandro 94577. Tel: 276-8427. Mgr.: Jim Forsythe. (D).
Home office: San Diego, Calif. (see for prod. distributed).
Eric-Mainland Dist. Co., 645 Bryant St. Zip: 94107. Tel: 989-6286. Gen. Mgr.: Robert M. Chatton; Promo.: Don Antj, Hugh Overton, Mike Kloto-vich, Henry Coleman, Mike Kilmartin. (D), (OS as Musical Isle of America Inc.).
Home office: Los Angeles, Calif., Musical Isle of America Inc.
Labels: All Platinum, Alshire, Amaret, Amos, Arhoolie, Audio Fidelity, Bell, Buddah, Caedmon, Contemporary, Criterion, Delmark, Disneyland, Dore, Douglas, Enterprise, Fantasy Folkways, Golden, Happy Tiger, Hickory, House of Fox, Impulse-MF, Jewel, Jubilee, Lionel, Living Language, Mainstream, Mega, Mercury, Mobile Fidelity, Monmouth-Evergreen, Monitor, Mothers, Musicor, Nashboro, Ovation, Perception, Pompeii, Prestige, Project 3, Ranwood, Roulette, SSS Int'l, Savoy, Specialty, Spring, Stanyan, Stax, Volt, Stereo Dimension, Twinight.

CHAPMAN DISTRIBUTING CO. LA's Finest Distributor

Manufacturers' Inquiries Most Welcome.
Your Product Deserves Personal Attention.
Complete Lines of Religious, Gospel and Sacred.

Contact:

CHAPMAN DISTRIBUTING CO.

1212 S. Albany St. Los Angeles, Calif. 90015
Phone: (213) 749-9484

Record Merchandising Company and Pep Distributors

1525 S. Berendo
Los Angeles, Calif. 90006
(213) 385-9161

Most Powerful Promotion and Sales Staff on the Coast

California Record Distributors

and
Hitsville, Inc.

22433 South Vermont
Torrance, California 90502
(213) 775-2131

Festival Recs. Dists., 161 Turk St. Zip: 94102. Tel: 775-3434. Owner: John Filcich; Mgr. & Buyer: Ed Kremers. (OS).
Home office: Los Angeles, Calif.

Independent Music Sales, Inc., 800 Mariposa St. Zip: 94107. Tel: 626-5494. Gen. Mgr.: Jack Solinger; Promo.: Paul Pieretti, Bob Buziak, Steve Feldman, Dino Barbis; Buyer: David C. Town. (D), (OS & RJ as B O S-I).

Labels: AM, Adell, Adelphi, Ampex, Anvil, Archive, Archive of Folk Music, Archive of Gospel Music, Archive of Piano Music, Avant Garde, Bach Guild, Backbeat, Bamboo, Bang, Bears-ville, Bethlehem, Beverly Hills, Big Tree, Black Forum, Bluebook, Blue Horizon, Brother, Brunswick, CTI, Cadet, Canyon, Cardinal, Cetra, Checker, Chess, Chisa, Comedian, Composers Rec'gs, Concert-Disc, Connoisseur Society, Counterpoint, Cream, Deutsch Grammophon, Dionn, Douglas, Duke, ESP, Ecology, Everest, Every-man, First Amendment, GPA, GRT, Gamble, Gordy, Heliodor, Hi Fi, Hob, IA, Increase, Jamie, Janus, Juggernaut, Kent, King, Laff, Laurie, Legacy, Lizard, Metromedia, Milestone, Modern, Motown, Music Minus One, Nose, Ode '70, Original Sound, Pacer, Peacock, Phil-L.A. of Soul, Podium, Poison Ring, Polydor, President, Rare Earth, Scala, Scepter, Shout, Songbird, Soul, Soul Clock, Stop, Sundi, Tamla, Tiffany, Toudlin' Town, Top & Bottom, Tradition, Trip, United, VIP, Vanguard, Wand, Weed, Weird World, Westbound, Wild Hare, York, Zig Zag. (SEE ADVERTISEMENT)

Jack's Rec. Cellar, PO Box 14968, Zip: 94114; 254 Scott St. Zip: 94117. Tel: 431-3047. Owner & Mgr.: Norman E. Pierce. (D, OS, I & E).
Labels: Almanac, Arhoolie, Audio Precision, Audiophile, Bandstand, Barrelhouse, Blue Flame, Blues Classics, Cajun Classics, Cavalier, Center, County, Delmark, ESP-Disk, Euphonic, Fat Cat, Folk Legacy, Folk Lyric, Fortune, GHB, Gold-band, Happy Jazz, Historical Jazz, Icon, Jazz Crusade, Jazz Masters, Jazzology, Jazz Treas-ury, Kanawha, Krok, Mamlish, Melodeon, Merry Makers, Milneberg, Music for Collectors, New Orleans Originals, Norman, Old Timey, Origin Jazz Library, Ozark Mountain, Pearl, Piedmont, Pinnacle, Ragtime, San Jacinto, Sounds, South-land, Spivey, Sunbeam, Swallow, Symposium, Takoma, Traditional, Valon, Vulkan, Yazoo, Zap.
Labels imported: GHP (Germany), Natchez (Arg-entina), OFC (Argentina), Swaggie (Australia).

London Recs. of California (Northern Div.), 680 Beach St., Suite 307. Zip: 94109. Tel: 441-6333. Mgr.: Stewart Marlow; Sales: John Harper, John Hereras; Promo.: Richard Cook. (D).
Labels: London, Deram, London Int'l, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Ashley, Chapter One, Coliseum, Hi, MAM, Threshold, MGM group.

M C A Dist'g Corp., 680 Beach St., Wharfside. Zip: 94109. Tel: 441-1881. District Mgr.: Tom Rodden; Sales Mgr.: Louie Mialy. (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.
Phonographs: Decca.

Musical Isle of America Inc. Tel: 781-8171. (OS). See Eric-Mainland Dist. Co.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1461 Park Ave., Emery-ville 94608. Tel: 654-5110. Mgr.: Verne Cup-ples; Buyers: Singles, Flo Bigelow; Albums, Dick Hanahoe. (OS & RJ).
Home office: Los Angeles, Calif.

Music West, 650 Talbert St., Daly City 94014. Tel: 467-5800. Mgr.: Charles Rice. (D).
Home office: Los Angeles, Calif. (see for prod. distributed).

N M C Corp., 1634 Rollins Rd., Burlingame 94010. Tel: 692-4171. (RJ).
Home office: Oceanside, L.I., N.Y.

Nor Cal Super Stop, 550 Third St. Zip: 94107. Tel: 986-6471. (OS).
See Transcontinental Music Corp.

Rivera Ents., 1908 Mission St. Zip: 94103. Tel: 431-8780. Cable: SENDAS. Owner, Mgr. & Buy-er: M. Castillo Rivera. (D, RJ, I).
Labels: AMMEX, Alegre, AMERICA, Amerisa, An-sonia, BRC, Bego, Bonita, Borinquen, Bronco, Camden, Capitol, Casino, Cavalier, Cima, Cisne, Colonial, Columbia, Columbus, Compass, Corona, Cymbal, De Marco, De Valle, Disca, Dimsa, Disco Moda, Discograma, Disco Grande, Discos America, Dorado, Dotone, Eco, El Zarape, Em-bajador, Falcon, Firma, Fuentes, Gema, Ideal, Kapp, Kismet, Kristal, Kubaney, Laurie, Lilly, Mariachi, Marvel, Marvela, Maya, Maype, Mer-engue, Miami, Modiner, Montilla, Musari, Music, Napol, Nortena, Nutone, Odessa, Orefon, Oscon, Pacific, Panart, Peerless, Penjamo, Per-ico, Philips Americana, Progresso, Prospect, Puchito, RCA, Reprise, Sagard, Seeco, Sirena, Sol, Somar, Sombrero, Sono Mex, Sonus, Span-ramic, Standard, Sunglow, Superior, Tambora, Tico, Tivoli, Tolteca, Tropical, Universe Ameri-can, Vik, Viking, Vistone, Yumac, Zafiro, Zarape, Zenda.

Transcontinental Music Corp., 868 Cowan Rd., Bur-lingame 94010. Tel: 697-6800. Mgr.: Tom Jones; Sales Mgrs.: John Harper, Jim Fiatarone,

Verne Barbara; Promo.: Richard Cook, Dennis Dellinger. (RJ), (OS as Nor Cal Super Stop).
Home office: New York, N.Y., Transcontinental Investing Corp.

• **SAN JOSE (Area Code 408)**

Ideal Rec. Serv., 377 S. First St. Zip: 95113. Tel: 289-1220. Owner: Arthur Walker; Mgr.: R. A. Folendorf. (D, OS & RJ).
Labels: Bego, Buena Suerte, Capitol, Columbia, Del Valle, El Zarape, Falcon, Impacto, Magda, Marsol, Musart, Orfeon, Peerless, RCA.

• **SANTA ANA (Area Code 714)**

Rantra Recs., 1136 Arapahoe Dr. Zip: 92704. Tel: 546-1676. Owner: Stewart Douglas; Mgr.: Julia Mallow. (I & E).
Imports from: Germany, Spain, Sweden.
Rapid Mdsq. Co. Inc., 17421 Daimler St. Zip: 92705. Tel: 546-0070. Pres.: Herbert N. Sandel; VP & Mdsq. Dir.: Ken Richards. (RJ).
Branches: Chicago, Ill.; Meluchen, N.J.

COLORADO

• **DENVER (Area Code 303)**

A B C Rec. & Tape Sales, 10625 E. 47 Ave. Zip: 80239. Tel: 343-7822. Mgr.: Howard Long. (D, OS & RJ).

Home office: Seattle, Wash. (D & RJ).

Labels: ABC, Bluesway, Command, Dunhill/ABC, Grand Award, Impulse, Westminster, Whitehall, Tangerine, 20th Century-Fox.

A & N, PO Box 2671. Zip: 80201. Tel: 333-8086. Owner: James C. Scott Sr.; Mgr.: L. Dean; Buyers: Singles, James C. Scott Jr.; Albums, M. A. Scott. (OS & RJ).

Alert One Stop (OS), see Transcontinental Dist'g.

Craig Corp., 4955 Olive St., Commerce City 80022. Tel: 267-7485. Mgr.: Dave Davies; Promo.: Nick Hunter. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.

Phonographs: Masterwork.

Accessories: Columbia, Craig.

Davis Sales Co., 4555 Kingston St. Zip: 80239. Tel: 344-0880. Pres.: S. William Davis; Mgr. & Buyer: Larry Davis; Promo.: Mike Porter.

Buyer: Gil Allen. (D), (OS & RJ as Music Mdsrs. of Denver).

Labels: A&M, Bach Guild, Backbeat, Bang, Boone, Camden, Cardinal, Deram, Dore, Dot, Duke, Everyman, Happy Time, Hi, Imperial, Kent, Laurie, London, Mace, Monument, Musicor, Pace, Paramount, Parrot, Plantation, RCA, Ranwood, Red Seal, SSS Int'l, Scepter, Sound Stage 7, Stax, Steed, Stereodiddies, Sunset, Vanguard, Victrola, Volt, Wand.

Accessories: Amberg, Le-Bo, Recoton. (SEE ADVERTISMENT)

Infal Recs. Inc., 2144 Champa St. Zip: 80205. Tel: 892-7141. Mgr.: Victor M. Hernandez. (D, OS & RJ).

Labels: ARV, Bamba, Bego, Bernal, CCC, Capri, Cobra, Columbia, Cometa, DLV, Dektr, Del Norte, Del-Sur, Del Valle, El Zarape, Escorpion, Falcon, Hurricane, Impacto, Infal, Keyloc, Musart, Norfeno, Orfeon, Peerless, RCA, Rigo, Sombrero, Sunglow, Tear Drop, Tomi.

J L Rack. (RJ), see Pan American.

Latin-American Rec. Co., 2447 Larimer St. Zip: 80205. Tel: 825-6893. Owner & Mgr.: Mrs. Mary T. Jamsay. (D).

Labels: Bego, Bernal, Bronco, Buena Suerte, Colonial, Columbia, DLV, Del Rio, Disco Dominante, East Bend, El Pato, El Zarape, Falcon, Hurricane, Ideal, Impacto, Infal, Magda, Marsol, Musart, Orfeon, Peerless, RCA, Rovi, Sunglow, Tear Drop.

Liberty/UA, see UDC Inc.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 4591 Ivy St. Zip: 80216. Tel: 399-6917. Mgr.: Dave Mount; Buyer: Darwin Burk. (RJ).

Home office: Minneapolis, Minn., Heilicher Bros. (D).

Mile Hi One Stop Inc. (OS), see Pan American Mountain Dists., 3630 Downing St. Zip: 80205. Tel: 222-8518. Owner: Peter J. Geritz. (OS).

Music Mdsrs. of Denver. (OS & RJ), see Davis Sales.

Pan American Rec. Supply, 77 Kalamath St. Zip: 80223. Tel: 255-2021. Owners: Joe & Louis Oxman; Gen. Mgr.: Louis Oxman. (D), (OS as Mile Hi One Stop. Inc.), (RJ as JL Racks).

Labels: Argo, Audio Fidelity, Cadet, Caedman, Canyon, Checker, Chess, Conversa-Phone, Del-Fi, Disneyland, Fantasy, Folkways, GNP Crescendo, Happy Tiger, Jamie/Guyden, Jubilee, Kent, Living Language, Prestige, Project 3, SC, Starday, Tamla, Young People's Recs.

Accessories: Le-Bo, Recoton, Seebro, Toshiba, VM.

continued on page 130

davis sales company

music merchandisers
of denver

Serving the Entire
Rocky Mountain Area

For Over 25 Years

4555 KINGSTON
DENVER, COLORADO 80239

303/344-0880
WATS-800-525-4172
Orders -344-1732



MOLAMAN

RECORD DISTRIBUTORS

TELEPHONE ONE STOP

Phone in Your Order—We Pay for the Call!
Immediate Service!

213 477-1037

TOP L.P.'s AND TAPES ONLY
12038 WILSHIRE BLVD.
LOS ANGELES, CALIFORNIA 90025

Open Daily
8 a.m.-5 p.m.

Write to us for
our Mailer
Weekly Specials

continued

Transcontinental Dist'g Corp., 1111 S. Platte River Dr. Zip: 80223. Tel: 733-2407/7203. Mgr.: Ed Hacker. (D), (OS as Alert One Stop), (RJ as Transcontinental Music Corp.).
 Home office: New York, N.Y., Transcontinental Investing Corp.
 Labels: A&R, Affinity, Air, Amaret, Amos, Ampex, Amsterdam, Avco Embassy, Bell, Blue Horizon, Blue Rock, Buddha, Calla, Certron, Chart, Chisa, Coburt, Colossus, Coral, Curtom, Cyclone, DGG, Decca, Double Shot, Eleuthra, Emarcy, Event, Evolution, Fontana, GRT, GWP, Gas, Gordy, Heliodor, Heritage, Hot Wax, Janus, Kama Sutra, Kapp, LHI, L&R, Leo, Limelight, Little David, Lizard, MGM, MTA, Mainstream, Mala, Mega, Mercury, Metromedia, Motown, Original Sound, Owl, Pace, Page One, Pavilion, Pentagram, Philips, Philly Groove, Polydor, Prophecy, Rare Earth, Revue, Roulette, Royal American, Shamley, Smash, Soul, Stang, Stereo Dimension, Stormy Forest, Sundown, Sunflower, Super K, Sussex, TA, T-Neck, Tamla, Uni, VIP, Venture, Verve, Verve/Folkway, Verve Trend, Viva, Vocalion, Weed, Westbound, White Whale, Windfall, Yew.
 Accessories: All accessories.
 Transcontinental Music Corp. (RJ), see Transcontinental Dist'g.
 U D C Inc., 3855 S. Monaco Pkwy., No. 102. Zip: 80237. Tel: 244-0577. Sales Mgr.: Len Smith. (D).
 Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

CONNECTICUT

• **HARTFORD AREA (Area Code 203)**
 Central Rec. & Tape Distis. Inc., 477 Park Ave., East Hartford 06108. Tel: 289-4349. Pres.: Edward E. Stein; VP & Buyer: Robert L. Hoyt. (OS & RJ).
 Columbia Recs. Sales, 60 Washington St., Suite 805, Hartford 06106. Tel: 522-7151. Branch Mgr.: Irv Medway; Promo. Mgr.: Dave Demers. (D).
 Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okel, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
 Phonographs: Masterwork.

Dave's One-Stop Inc., 313 Park Ave., East Hartford 06108. Tel: 289-6122. Owner & Mgr.: Dave Bratter. (OS).
 Eastern One Stop (OS), see Transcontinental Dist'g.
 Hartford Music Merchants Inc., 246 Prestige Park Rd., East Hartford 06108. Tel: 289-8221. Mgr.: Jose Santochristo. (D).
 Labels: Adelphi, Arhoolie, Blue Horizon, Blue Thumb, CTI, Cherry Red, Chisa, Dore, ESP-Disk, Jewel, Kent, Kudu, Mainstream, Nashboro, Ovation, Poison Ring, Post, Rare Earth, Roulette, Sire, Tico, VIP, Yazoo.
 Leslie Distis. (OS), see Seaboard.
 Liberty/UA Dist'g Corp., see UDC Inc.
 Park Rec. & Tape Distis. (RJ), see Seaboard.
 Seaboard Distis. (div. of Roskin Dist. Inc.), 275 Park Ave., East Hartford 06108. Tel: 289-9361. Owner: Samuel Reskin; Gen. & Sales Mgr.: Marvin Ginsberg; Promo.: Bill Greenberg. (D), (OS as Leslie Distis.), (RJ as Park Rec. & Tape Distis.).
 Labels: Amaret, Amos, Bang, Bell, Brunswick, Cadet, Chart, Checker, Chess, Colossus, De-Lite, Dial, Disneyland-Vista, Duke, Enterprise, Fantasy, Gamble, Hob, Increase, Map City, Mercury, Musicor, Neptune, Original Sound, Page One, Philips, Philly Groove, Plantation, Ranwood, SSS Int'l, Scepter, Smash, Stang, Stax, Sun, TA, Vanguard, Volt, White Whale, Windfall. (SEE ADVERTISEMENT)
 Target Distis., 7 S. Main St., West Hartford 06107. Tel: 236-4439. Pres.: I. Jeffries; Sales & Promo. Mgr.: Carl Padula. (D).
 Labels: Audio Fidelity, Bert & I, Cartwheel, Delmark, Hickory, Laff, Mr. Rogers, Nashville, Peter Pan, Prize, Riverboat, Rocking Horse, Royal American, Starday, Takoma.
 Transcontinental Dist'g Corp., 734 Tollard St., East Hartford 06108. Tel: 289-8631. Mgr.: Richard J. Godlewski. (D), (OS as Eastern One Stop).
 Home office: New York, N.Y., Transcontinental Investing Corp.
 Labels: ABC, Alshire, Ampex, Archive, Bach Guild, Bluesway, Buddha, Chartmaker, Coliseum, Command, Crescendo, Curtom, DGG, Deram, Dictation Disc, Dot, Douglas, Dunhill, Evolution, Fontana, Golden, Grass, Haydn Society, Heliodor, Heritage, Hi, Impulse, Josie, Jubilee, Kama Sutra, King, Laurie, Living Language, Loma, London group, Loren, MGM, Mainstream, Mega, Mercury, Metromedia, Music Minus One, Paramount, Parrot, Pavilion, Philips, Pickwick, Polydor, Poppy, Press, Prestige, RCA, Reprise, Richmond, Sire, Smash, Somerset, Starday, Steady, Steed, Stereo Dimension, Stereo Fidelity,

Stereoddities, Tangerine, 20th Century-Fox, Vanguard, Verve, Verve/Forecast, Viva, Warner Bros., Westminster, Yew, Young People's Recs.
 Accessories: Amberg, Recoton.
 U D C Inc., 477 Connecticut Blvd., East Hartford 06108. Tel: 528-9511. Branch Mgr.: Ron Orsini. (D).
 Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.
 • **NEW LONDON (Area Code 203)**
 Sound Inc., 100 State St. Zip 06320. Tel: 443-5911. Pres.: G. B. Bishop; Buyer: N. M. Couture. (RJ).
 • **WILTON (Area Code 203)**
 Acropole Corp. of America, PO Box 365. Zip: 06897. Tel: 847-2311. Pres.: Mrs. Michele M. Ronty. (OS), (D, RJ, I & E).
 Labels: Artia, Bruno, Colosseum, Hi Fi, MK, Montilla.
 Imports from: France, Germany, Italy.

DISTRICT OF COLUMBIA

• **WASHINGTON & ENVIRONS (Area Code 202)**
 (Also see listings under Baltimore, Landover & Silver Spring, Md.)
 District Recs. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 832-3600. Owners: James, Bertram & Stuart Schwartz; Mgr.: Aubrey Moore; Buyer: James Walker. (OS & RJ). See Schwartz Bros. Inc.
 Schwartz Bros. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 529-5700. Owners: James, Stuart & Bertram Schwartz; Gen. Mgr.: Aubrey Moore; Sales Mgr.: Jerry Jacobs; Promo. Dir.: John Lam; Promo.: Vernon Thomas, Bob McKenzie, Eddie Kalicka, John Powell, Jimmy Gray, George Goodman, Danny Davis. (D), (OS & RJ as District Recs. Inc.).
 Branch: Philadelphia, Pa. (D).
 Labels: ABC, A&M, A&R, Abbott, Abnak, Ace of Hearts, Agape, Alegre, Alston, Amaret, Amazon, Amos, Amsterdam, Anvil, Arden, Ars Nova, Atco, Athena, Atlantic, Audio Treasury, Avant Garde, Avco Embassy, Bang, Bethlehem, Bell, Big Tree, Black Forum, Blue Rock, BluesTime, Bluesway, Blue Thumb, Brooklyn, Brother, Brunswick, CTI, Cadet, Caedmon, Calendar, Camden, Cannon, Canyon, Capricorn, Cardinal, Carole, Carusel, Catalyst, Cedric, Chart, Checker, Chess, Chisa, Clintone, Colgems, Command, Contemporary, Cream, Cultural Development, Cyclone, Del-Ray, DeLuxe, Dial, Dictation Disc, Disneyland-Vista, Dot, Double Shot, Douglas, Dunhill, Dynamite, Dynamo, ESP-Disk, Ecology, Elektra, Elephant V, Enterprise, Everyman, Evolution, Exhibit, Fantasy, Fatback, Flying Dutchman, Focus, Fontana, Fraternity, Fun City, GNP, GRT, GWP, Galaxy, Gamble, Golden, Good Time Jazz, Gordy, Gregar, Happy Tiger, Head, Heart Warming, Hickory, Hollywood, Hot Cotton, I-D-B, Impact, Impulse, Increase, Innovation, Intrepid, Ira, JWS, Jackson Sound, Janus, Jas, Juggernaut, Julmar, Kaymar, King, Kirshner, LHI, Lamarr, Landmark, Laurie, Lawton, Limelight, Little David, Living Language, Lizard, Loma, Look, Mainstream, Malaco, Mardi Gras, Mega, Meka, Mem, Mercury, Metro-Country, Metromedia, Mingus, Mr. Chand, Motown, Musicor, Nashville, Neon, Neptune, None-such, Notable, Nugget, Odax, Ode 70, Original Sound, Outburst, PIP, Pagan, Page One, Paramount, Paula, Peachtree, People, Philips, Philly Groove, Pickwick, Plantation, Polaris, Pompeii, Poppy, President, Pride, Prize, Probe, Project 3, Prophecy, RCA, RRG, Radnor, Ranwood Int'l, Rare Earth, Real Thing, Reprise, Respect, Right-On, Rolling Stones, Roulette, SGC, SSS Int'l, San Francisco, Silver Dollar, Smash, Sonic Music Corp., Soul, Soul Clock, Soundville, Starday, Stardom, Stax, Steed, Stereo Dimension, Stone Lady, Straight, Sun, Surprise, Swinger, TA, TRX, Tamla, Tangerine, Thunderbird, Tico, Torsil, Tribute, Tri-us, 20th Century-Fox, USA, Unicorn, United, VIP, Vanguard, Vertigo, Victrola, Virtue, Vista, Viva, Volt, Vortex, Warner Bros., Warren, Wayside, We Produce, Westbound, Westminster, White Whale, Windfall, World Series, Yew, Young People's Recs.
 Accessories: Amberg, BASF, Greco, Le-Bo, Mallory, Pickering, Recoton, Victor Stanley, 3M, Triad. (SEE ADVERTISEMENT)
 Soul Shack, 1221 G St. NW. Zip: 20005. Tel: 628-8867. Owner: George Gillespie. (OS).
 Specialty Ents, 3325 14 St. NW. Zip: 20010. Tel: 232-8415. Owner & Mgr.: Hillard Turner; (D) Sales Mgr.: Jack Snyder; (OS) Buyer: Hillard Turner. (D, I, OS & RJ).
 Labels: Folkways, La Val.

SCHWARTZ BROTHERS, INC.
 AREA'S LARGEST RECORD AND TAPE DISTRIBUTOR
 2146 24th Place, N.E.
 Washington, D. C. 20018
 (202) 529-5700

DISTRICT RECORDS, INC.
 AREA'S MOST MODERN RECORD AND TAPE MERCHANTISER
 ALL LABELS
 2146 24th Place, N.E.
 Washington, D. C. 20018
 (202) 832-3600

SERVING: PENNSYLVANIA—MARYLAND—VIRGINIA—W. VIRGINIA—DELAWARE and WASHINGTON, D.C.
 SERVING: MARYLAND—VIRGINIA—W. VIRGINIA—DELAWARE—WASHINGTON, D. C.—KENTUCKY—PENNSYLVANIA—NORTH and SOUTH CAROLINA and NEW JERSEY

FLORIDA

• DADE CITY (Area Code 904)

Mustang Dists., 432 N. Seventh St. Zip: 33525. Tel: 567-5479. Owners: James Thompson, M. C. Schmidt; Mgr.: James Thompson; Buyer: M. C. Schmidt. (D), (OS as House of Recs.)
Labels: Admiral, Canaan, Chime, Christian Faith, Cortessa, Crown, Custom, Design, Fax, Gospel Time, Happy Time, Harmony, Heart Warming, Hill Top, HymnTime, Impact, Jude, Lakeside, Light, Mark IV, Mother Goose, Nashville, Pickwick 33, Riot, Robin Hood, Sacred, Sing, Sky-lite, Songs of Faith, Spar, Summit, Sunset, Sword, Temple, Tempo, United, Word.

• DELRAY BEACH (Area Code 305)

Trevino Food Store, PO Box 300, Rt. 1. Zip: 33444. Tel: 278-2505. Mgr.: Oscar Trevino. (D).
Labels: All Spanish labels.

• FORT LAUDERDALE (Area Code 305)

Calco Recs., 4232 NW 38 Ave. Zip: 33309. Tel: 731-5586. Owner: Cal Nanna. (RJ).

• JACKSONVILLE (Area Code 904)

Florida One Stop, 4635 Highway Ave. Zip: 32205. Tel: 387-7501. (OS).
Home office: Atlanta, Ga., South Atlantic Dist'g Co.

• MIAMI & METROPOLITAN AREA (Area Code 305)

Budisco Rec. Sales, 280 NW 29 St. Zip: 33127. Tel: 633-6031. Mgr. & Buyer: Ronald Goldfarb. (OS).
Branches: Jacksonville, Tampa, Fla.

Campus Rec. Dist'g Corp., 7250 NW 36 Ave. Zip: 33147. Tel: 691-3140. Owner: Harold B. Lipsius; VP: Joseph Stanzione; Sales Mgr.: Bob LaValle; Promo.: Skip Schreiber, Tom Moore, Eddie Pugh, Becky Torres; Buyer: Milt Pond. (D, OS & RJ), (E as Musical Export Supply Inc.).
Labels: ABC/Dunhill group, A&M, Cotillion, MGM group, Mercury group.
Accessories: Artist Racks, Recoton, Royal Racks.

Capitol Recs., 7425 NW 48 St. Zip: 33166. Tel: 885-6446. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.

Columbia Recs. Sales, 13145 NW 45 Ave. Zip: 33054. Tel: 685-5631. Branch Mgr.: Bob Beasley; Promo. Mgr.: Robert Hurt. (D).
Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
Phonographs: Masterwork.

Florida One Stop, 1100 NW 163 Dr. Zip: 33169. Tel: 621-1415. Mgr.: Paul Yoss. (OS).
Home office: Atlanta, Ga., South Atlantic Dist'g Co.

Handeman Co., 2346 NW 147 St., Opa Locka 33054. Tel: 681-4618. Mgr.: Joseph Glaser; Buyers: Singles, Chris Brown; Albums, Joseph Glaser, Jerry Coleman. (RJ).
Home office: Detroit, Mich.

Liberty, UA, see UDC Inc.
MCA Dist'g Corp., 500 W. 18 St., Hialeah 33010. Tel: 885-5378. District Mgr.: Carmen La Rosa; Branch Mgr.: Jeff Scheible; Promo.: Gary Buttice. (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.
Phonographs: Decca.

M & M Recs. Dists. Inc. 501 W. 28 St., Hialeah 33010. Tel: 887-4522. Owner & Buyer: Manuel J. Mato; Mgr.: Melvin Noriega; Sales Mgr.: Enrique Reyes. (OS & RJ).
Branch: Tampa, Fla.

Musical Export Supply Co. Inc. (E). Mgr.: Raoul Shapiro. See Campus Rec. Dist'g Corp.
Musical Recs. Co., 780 W. 27 St., Hialeah 33010. Tel: 887-2638. Pres.: Eliseo Valdes; Gen. Mgr.: Angel Tamargo. (D).
Branches: Los Angeles, Calif.; New York, N.Y.; San Antonio, Tex.

Int'l branch: Puerto Rico.
Labels: Costeno, Discuba, Eco, Musart, Musicdisc, Nilser, Peerless, Rex.

Music Sales of Florida Inc., 2450 NW 77 Terr. Zip: 33147. Tel: 691-0340. Owner, Mgr. & Buyer: Donald C. Smith; Sales Mgr.: Paul Goldman; Promo.: Eddie Lambert. (D & OS).

Labels: Accent, Ashley, Audio Fidelity, Audio Rarities, Boone, Buckboard, Caedmon, Cajun Classics, California, Canaan, Candide, Carole, Chapter One, Chart, Choir, Coliseum, Contemporary, Crescendo, Dandelion, Delyse, Deram, Discuroisities, Dixieland Jubilee, Dooto, Dwarf, Elektra, Fantasy, Fax, Firebird, First Component Series, Flick City, GNP, Galaxy, Good Time Jazz, Happy Tunes, Hi, Hickory, Hi Fidelity, Karate, Laff, Life, Light, Living Language, Living Method, London, Mainstream, Milestone, Mr. G, Nonesuch, Onacrest, Parallax, Parrot, Partee, People, Perception, Press, Prestige, Project 3, RSVP, Richmond, Riot, SFM, Sacred,

Specialty, Springboard, Stereo Treasury Series, Stereoditties, Summit, Surprise, Swampfire, Sword, TRX, Take 6, Threshold, Time, Trip, Turnabout, Up Front, Vox, White Whale, Word.
Phonographs: Dual, Fisher.

Accessories: Amberg, Duotone, Le-Bo, Merzon, Recoton.

Panart Int'l (I & E), see Ramsa.

Ramsa, 477 W. 27 St., Hialeah 33010. Tel: 887-1351. Pres.: Galo Sabat; Mgr.: Mrs. Helen S. Martinez. (D), (I & E as Panart Int'l).

Labels: Panart, Discomoda (Venezuela).
Sea Coast Appliance Dist. Inc., 3575 NW 60 St. Zip: 33142. Tel: 635-0551. Mgr.: J. W. Shoukey; Promo.: L. Bushey, P. Bell. (D).
Labels: RCA, Camden, Victrola, Colgems, Kirshner, Poppy, Request.

Southern Rec. Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel: 885-4625. Pres. & Mgr.: Dave E. Shedd; Buyer: John Sturz. (OS, RJ & E).

Tone Int'l Inc., 495 SE 10 Ct., Hialeah 33010. Tel: 888-1685. Owner: Henry Stone; Gen. Mgr.: Dave Benjamin. (D, OS & RJ), (I & E as Tone Int'l).

Labels: ABC, All Platinum, Alston, Amos, Amy, Atco, Atlantic, Bang, Bell, Cadet, Checker, Chess, Command, Dade, Dial, Diamond, Duke, Dunhill, Evclution, GWP, Gamble, Gordy, Impulse, Kent, King, Laurie, Mala, Marlin, Modern, Motown, Old Town, Original Sound, Probe, Reprise, Roulette, Scepter, Stax, Straight, Tania, Tangerine, Tico, Tone Latino, Turntable, 20th Century-Fox, UA Latino, Vanguard, Volt, Wand, Warner Bros., Westminster.

Tone Int'l Inc. (E), see Tone Dist. Inc.
Transcontinental Music Corp., 3221 E. 11 Ave., Hialeah 33013. Tel: 696-0444. Mgr.: Wayne Bonner. (RJ).
Home office: New York, N.Y., Transcontinental Investing Corp.

UDC Inc., 561 NE 79 St., Suite 235. Zip: 33138. Tel: 759-1670/1678. Branch Mgr.: Joe Berger. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

United Recs. & Tapes, 9880 NW 77 Ave., Hialeah 33015. Tel: 821-3100. Owner: Allan Wolk; Mgr. & Buyer: Jack Roberge; Sales Mgr.: Sydney Silverman. (RJ).

Universal Rec'g & Dist. Corp., 170 W. 29 St., Hialeah 33012. Tel: 888-7411. Pres.: Jose Serra; Sales, Vktg. & Promo. Mgr.: Mathew San Martin. (D).
Int'l branch: Puerto Rico.
Labels: Audio Mex, Batey, Belter, Kubaney, Regio, Son-Art, Sono-Mex.

• ST. PETERSBURG (Area Code 813)

Mobile Rec. Serv. Co., PO Box 10443. Zip: 33710. Tel: 393-1337. Mgr.: Roland Eder. (OS).
Home office: Pittsburgh, Pa. (D & OS).

• SARASOTA (Area Code 813)

Distributors Inc., 258 Shopping Ave. Zip: 33577. Tel: 955-9191. Owner: Ernest C. Kuban; Gen. Mgr.: W. G. Potter; Buyer: Gary Kuban. (OS & RJ).

• TALLAHASSEE (Area Code 904)

M M M Dists. Inc., Box 31A, Rt. 1. Zip: 32303. Tel: 224-4015. Owner: Mary M. Martin; Mgr.: Hugh A. Martin. (D), (OS as One Stop Rec. Co. Inc.).

Labels: Abnak, Ashley, Big A, Canaan, Chart, Crescendo, Fun, Great, Hep, Judge's Chambers, Lanor, Mark II, Melron, Out House, Rice, Royal American, Sidra, Sing, Stop.

Phonographs: Masterwork.
Accessories: Le-Bo.
One Stop Rec. Co. Inc. (OS), see MMM Dists. Inc.

• TAMPA (Area Code 813)

Florida Electronics Inc., 2110 Main St. Zip: 33607. Tel: 251-3169. Mgr.: Vincent Lubrano; Buyer: Georgina Lubrano. (OS).

M & M Recs. Dists. Inc., 3010 Hudson St. Zip: 33605. Tel: 626-2660. Mgr.: Nino Cesari. (OS & RJ).
Home office: Miami, Fla.

Tampa Recs., PO Box 5524, 1416 E. Seventh Ave. Zip: 33605. Tel: 876-5314. Owner & Buyer: S. Delgado. (RJ).

GEORGIA

• ATLANTA METROPOLITAN AREA (Area Code 404)

A B C Rec. & Tape Sales, 720 14 St. NW. Zip: 30318. Tel: 875-5565. Mgr.: Jack Geldbart. (OS & RJ).
Home office: Seattle, Wash. (D & RJ).

Capitol Recs., 1670 NE Freeway Access Rd. Zip: 30329. Tel: 631-5441. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.

continued on page 132

UNITED RECORD & TAPE INDUSTRIES, INC.

Offer You

AN OUTSTANDING FULL LINE
MERCHANDISING PROGRAM OF RECORDS,
TAPES, AND CASSETTES ON ALL LABELS.

After All
PROMOTION IS OUR BUSINESS

ALLAN WOLK, President
SYD SILVERMAN, V.P., Sales & Marketing
DAVID JACKOWITZ, V.P., Finance
9880 N.W. 77 Ave., Hialeah Gardens, Fla. 33016
(305) 821-3100

GATE CITY RECORD SERVICE CO.	THE SOUTHEAST'S MOST COMPLETE TAPE AND ALBUM RACK SERVICE
	ALL LABELS AVAILABLE COMPLETE PROGRAM FOR SPECIAL ORDERS

Call Us Collect—Ring Up Sales
1-404-351-4821

Gerald Friedman, Pres.
Ted Pousman, Sales Mgr.
1073 Huff Road, N.W.
Atlanta, Ga. 30318

continued

Columbia Recs. Sales, 35 Executive Park Dr. Zip: 30329. Tel: 631-4271. Branch Mgr.: Don Dempsey; R&B Promo.: Fred Ware; Promo. Mgrs.: Joe Casey, Dan Pickard. (D).
 Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
 Phonographs: Masterwork.

Continental Serv. Dist. Inc., 236 Marray Dr., Chamblee 30341. Tel: 457-3627. Mgr. & Buyer: I. Sonny Friedman. (RJ).
 Home office: Philadelphia, Pa.

Economy Dist'g Co. Inc., 1608 Thompson Ave., East Point 30337. Tel: 762-6686. Owner: Andrew J. Delosky Jr.; Mgr. & Buyer: Jim Alexander. (OS).

Gate City Rec. Serv. Co. (OS & RJ), see Southland. (SEE ADVERTISEMENT)

Godwin Dist'g Co., 1270 Tacoma Dr. NW. Zip: 30318. Tel: 351-5110. Owner & Pres.: Art Godwin; Gen. Mgr.: Romeo Davis; Buyer: Doyal McCollum. (D, OS & RJ).
 Labels: AGP, Banyan Tree, Chisa, Dooto, Emarcy, Event, Fantasy, Fontana, Gamble,

Gordy, Gospel, Hickory, Hob, Laurie, Limelight, Mace, Mercury, Metromedia, Motown, Page One, Phillips, Reprise, Savoy, Scepter, Smash, Soul, TRX, Tamla, Toddlin' Town, VIP, Wand, Warner Bros., White Whale. (SEE ADVERTISEMENT)

Handleman Co., 1532 Stone Ridge Dr., Stone Mountain 30083. Tel: 938-9467. Mgr.: John F. Langlois; Buyers: Singles, Sylvia Mauldin; Albums, John F. Langlois. (RJ).
 Home office: Detroit, Mich.

Liberty/UA, see UDC Inc.

MCA Dist'g Corp., 2231 Faulkner Rd. NE. Zip: 30324. Tel: 636-3028. Branch Mgr.: Kent Ortmann; Phono Mgr.: Ron Willett; Promo.: Teddy Vee. (D).
 Labels: Decca, Kapp, Uni, Coral, Vocalion.
 Phonographs: Decca.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1288 Collier Rd. NW. Zip: 30318. Tel: 355-2204. Mgr.: Marge Celt. (RJ).
 Home office: Minneapolis, Minn., Heilicher Bros. Inc. (D).

National Tape & Rec. of Georgia Inc. (RJ), see Stereo South.

One Stop Rec. House Inc., 210 16 St. Zip: 30318. Tel: 875-9777. Pres.: Hugh West; VP: Carol Sanford. (OS).

South Atlantic One Stop, 763 Trayburt Ave. NW. Zip: 30318. Tel: 351-2380. (OS).
 Branches: Raleigh, N. C.; Jacksonville, Miami, Fla. as Florida One Stop.

Southland Recs. Dist'g Co., 1073 Huff Rd. NW. Zip: 30318. Tel: 351-4821. Owner: Gerald M. Friedman; Mgr.: Gwen Kesler; Sales Mgrs.: Singles, Gwen Kesler; Albums, Randy Sanders; Promo.: Larry King, Herb Lance. (D), (OS & RJ as Gate City Rec. Serv. Co.).
 Labels: Abnak, Atco, Atlantic, Audio Book, Bang, Bcll, Buddah, Cadet, Calla, Checker, Chess, Crescendo, Chart, Cotillion, Creed, Curtom, Dakar, Diamond, Dictation Disc, Disneyland-Vista, Double Shot, Duke, Dynamo, Elektra, Jamie, Jewel, Jubilee, Kama Sutra, Kent, King, MGM, Mainstream, Musicor, Nashboro, Original Sound, Paula, Peacock, Plantation, Prestige, Project 3, Ranwood, Rculette, Shout, Starday, Stax, USA, Vanguard, Zodiac.
 Phonographs: Automatic Radio, Krako, Mayfair, Symphonic.
 Accessories: Freedman Artcraft, Le-Bo, Recoton. (SEE ADVERTISEMENT)

Stereo South (div. of National Tape Dists. Inc.), 2201 Faulkner Rd. NE. Zip: 30324. Tel: 633-4487. Mgr.: Michael G. King; Sales Mgr.: Lonnie Rey; Promo. Mgr.: Sam Wallace. (D), (RJ as National Tape & Rec. of Georgia Inc.).
 Home office: Brookfield, Wis., National Tape Dists. Inc.
 Labels: Victor, Red Seal, Camden, Victrola, Colgems, Gregar, Kirshner, Poppy.

Transcontinental Music Corp., 660 Great Southwest Pkwy. Zip: 30336. Tel: 344-6791. Mgr.: Paul Urban. (RJ).
 Home office: New York, N.Y., Transcontinental Investing Corp.

U D C Inc., PO Box 20175, Sta. N., Zip: 30325; 1184 Logan Circle NW. Zip: 30318. Tel: 355-9350. Regional Mgr.: Bobby Fisher. (D).
 Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

● CLARKESVILLE (Area Code 404)

Clarkesville Rec. Sales Co., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Owner: Peter J. Rosetty; Mgr.: James Stockton; Buyer: Warda Stockton. (D, OS & RJ).
 Labels: Dooto, Jubilee, Laff, Trash, Word.
 Phonographs: Masterwork.
 Accessories: Decca, Robins.

● DEMOREST (Area Code 404)

Ralph's Radio Music, PO Box 127. Zip: 30535. Tel: 723-3884. Owner & Mgr.: Ralph Raper; Buyer: Bernice Raper. (D, OS & RJ).
 Labels: Calla, Chart, Country Jubilee, Gospel Jubilee, Hickory, Jewel, Rally, Spar, Stop, Sunlight.

HAWAII

● HONOLULU (Area Code 808)

Ampex Hawaii, 419 Waikamilo Rd. Zip: 96817. Tel: 847-2157. Mgr.: Skippy Hamamoto. (D).
 Labels: Ampex, Big Tree.

Craig Corp., 620 Coral St. Zip: 96813. Tel: 538-6771. Mgr.: Carlton A. Smith; Promo.: Joe Adkins. (D).
 Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
 Phonographs: Craig, Masterwork.

Eric of Hawaii Inc., 2071 S. Beretania. Zip: 96814. Tel: 946-6522. Owner & Mgr.: Irv Pinensky; Sales Mgr. & Promo.: Emil Sabate. (D).
 Labels: ABC, Buddah, Cotillion, Dunhill, Elektra, MGM, Metromedia, Polydor, Reprise, Stereo Dimension, United Artists, Verve, Warner Bros.

#1 IN THE SOUTHLAND

SOUTHLAND

RECORDS DISTRIBUTING COMPANY

1073 Huff Road, N.W.
 Atlanta, Georgia 30318 (404) 351-4821
 Gerald Friedman, President
 Bill Binkley, Sales
 Miss Gwen Kesler, 45's
 Larry King, Promotion
 Randy Sanders, LP's

A LION'S SHARE OF THE SOUTHERN MARKET

Records, Tape Cartridges & Cassettes



BETTER PROMOTION

GODWIN

1270 Tacoma Drive N.W., Atlanta,

BIGGER SALES

DISTRIBUTING COMPANY

Georgia 30318 (404) 351-5110

K & A Dist., 2320 S. King St. Zip: 96814. Tel: 941-4485. VP & Mgr.: Don Ayers; Promo.: Carol Tod. (D), (OS & RJ) as Rack Serv. Hawaii Inc.).

Labels: Decca, Coral, Vocalion, Berlitz, Bravo, MTA, Viva, Pentagram, Four Corners of the World, Kapp, Uni.

Phonographs: Decca.

Kona-Kai Dist., PO Box 2135. Zip: 96805. Tel.: 531-6118. Owner & Mgr.: Don McDiarmid Jr.; Ass't Mgr.: Miss Kini Sullivan. (D).

Labels: Frontier, Hula, Kamehameha, Puka,, Surfside.

Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488. Owner & Mgr.: Ken Kaizawa; Sales & Promo.: Paul Fujii. (D, I & E.)

Labels: Atco, Atlantic, Cadet, Checker, Chess, Disneyland-Vista, Dot, Duke, Enterprise, GRT, Golden, Jamie, Janus, Josie, Jubilee, Kent, Little David, Living Language, Mediarts, Ranwood, Roulette, Scepter, Slax, Vault, Volt, Wand.

Labels imported: Viking (New Zealand), all labels (Japan).

Accessories: Le-Bo, Royal.

Music Crafts Dist. of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. (D).

Labels: A&R, ARV, Amazon, Bell, Bethlehem, Blue Rock, Canyon, Colossus, Command, Cyclone, DeLuxe, Elf, Emarcy, Era, Folkways, Fontana, Gamma, Goldwax, Happy Tiger, Hickory, Hotline, Intrepid, King, Laurie, Limelight Mercury, Monitor, Original Sound, Page One, Paradise, Philips, Philly Groove, Plantation, Polynesian, Prestige, Probe, Project 3, Pulsar, SSS Int'l, Scholastic, Smash, Starday, Sun, Tradewinds, Vanguard, Vertigo, Waikiki, Wayside, Westminster, Windfall.

Nylen Bros. & Co. Ltd., 820 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOTLEN. Pres.: William Nylen; Gen. & Sales Mgr.: Ed Nielsen; Promo.: George Chun, Ben Victor. (D).

Labels: A&M, Black Forum, Caedmon, Century City, Chisa, Contemporary, Fantasy, Galaxy, Good Time Jazz, Gordy, Hi Fi, Hui, Lani, Lehua, Mahalo, Makaha, Motown, Music Minus One, Ode, Rare Earth, Soul, Tama, VIP, White Whale.

Phonographs: Sylvania, V-M.

Accessories: Electro-Voice.

Rack Serv. Hawaii Inc. (OS & RJ), see K&A Dist. Records Hawaii Inc., 314 Beach Walk, Piikoi. Zip: 96815. Tel: 923-3493. (OS).

Romitz Import Center, 1365-30 Nuuanu Ave. Zip: 96817. Tel: 533-4638. Owners: Robert & Mitsue Matsushita. (D, I & E).

Labels: GWP, Telemark.

Labels imported: Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Beltona, Chapter One, Collector Series, Derani, Eclipse, Emerald, IDTA, MPS, Marble Arch, Musidisc-Europe, Philips Int'l, Pye, RCA, Int'l, Riviera, Sydney Thompson, Telefunken, Virtuoso, Japanese labels.

IDAHO

• BOISE (Area Code 208)

Mountain States Whsle. Co., Sundries Centers Div., PO Box 7448. Zip: 83707. Dept. Mgr.: Bill Cossey. (RJ).

• IDAHO FALLS (Area Code 208)

Slusser Whsle. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: Kenneth Slusser; Buyers: Kenneth Slusser, Sally Boynton. (RJ).

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

A B C Rec. & Tape Sales, PO Box 66186. Zip: 60666; 120 King St., Elk Grove Village 60007. Tel: 439-9700. Mgr.: Bob Garmisa. (RJ).

Home office: Seattle, Wash. (D & RJ).

All Rec. Serv. Co., 2931 N. Pulaski Rd. Zip: 60641. Tel: 725-4426. Owner: Thomas B. Farrell; Mgr.: Don Zimmerman; Buyer: Harry S. Shields. (OS & RJ).

Antares Dist., 3902 N. Ashland Ave. Zip: 60613. Tel: BU 1-4413, GR 2-8649. Gen. Mgr.: Leon A. Kelert; Sales Mgr.: Raeburn Flerlage. (D & I).

Labels: Almanac, Applause, Arpeggio, Art, Audiophile, Audio Precision, Bands'and, Barrelhouse, Blackbird, Blue Angel Jazz Club, Bluebonnet, Cav-A-Bob, Cecil, Center, Changes, Cook, Conn. Trad. Jazz Club, County, Elitch Gardens, Euphonic, Excello, Exclusive, Fat Cat's Jazz, Folk-Legacy, Folk-Lyric, Fortune, GHB, GHP, Happy Jazz, IAJRC, Jarsara, Jansco, Jazz Crusade, Jazette, Jazzology, Jazz Treasury, Kanawha, Krok, Master Jazz, Melodeon, Merry

continued on page 134

SUMMIT Distributors, Inc.

7447 N. Linder Ave.
Skokie, Ill. 60076
(312) 463-1833

211 E. 4th St.
Cincinnati, Ohio 45202
(513) 241-6361

Jack White—Seymour Greenspan—Harold Davis

PROMOTION:

Frank Giuliano—Charles "Deek" Atkins

RESIDENT MEN:

Larry Blackwell

11709 Hollingsworth Way
Cincinnati, Ohio 45240

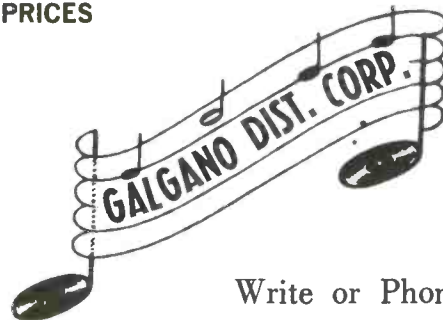
Sandy Lingardo

5393 Yorkshire Terrace Dr.
Apt. 2C, Columbus, Ohio 43227

Dave Steffen

2092 S. 102nd St. Apt. 326,
West Allis, Wisc. 53227

BELOW WHOLESALE
PRICES



ONE STOP SERVICE

Write or Phone for the Galgano Price

- Complete Selections of LP's, 45's and Accessories
- Complete Selections of Cartridges, 4 Track, 8 Track and Cassettes
- Blank Cartridges for 4 Track, 8 Track and Cassettes
- All Types of Records and Promotions, Premiums and Give-A-Ways

OUR
43rd
YEAR

GALGANO DISTRIBUTING CORP.

4135 W. ARMITAGE AVE.

CHICAGO, ILL. 60639

ALL PHONES: 312/227-6110

continued

Makers, Miineburg, Music for Collectors, Nobility, Origin Jazz Library, Orpheum, Ozark Mountain, Pearl, Piedmont, Pinnacle, Ragtime Society, Rarest Fats Waller, Revelation, Scroll, Shoestring, Sounds, Southern Preservation, Stereodiffies, Sunbeam, Swaggie, TOM, Tab, Traditional, Valon, Vulcan.

Imports: Collectors Classics, JOY, Jazz Piano, Jazz Unlimited, Philips, Sidewalk Hot Jazz, WAM.

Balkan Music Co., 6917 W. Cermak Rd., Berwyn 60402. Tel: GU 4-6436. Owner: Slavco A. V. Hlad. (D, I & E).

Labels: Balkan Int'l, Czech, Greyko, Heritage.

Label imported: Supraphon (Czechoslovakia).

Barney's One Stop, 3234 W. Roosevelt Rd. Zip: 60624. Tel: 826-1828. Pres.: W. J. Barney; Mgr.: Jimmy Bass; Buyer: Alice Warbington (OS).

Baskase Prods., 6324 N. Campbell. Zip: 60645. Tel: 743-5517. Pres.: Henry C. Baskin. (D & OS).

Distributes: 7 inch mini LP's.

Capitol Recs., 6401 Gross Point Rd., Niles 60648. Tel: 647-8238. (D).

Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.

Columbia Recs. Sales, 5404 W. Touhy Ave., Skokie 60076. Tel: 463-0900. Regional Sales Dir.: Don Van Gorp; Branch Mgr.: Mert Paul; Regional Promo. Mgr.: John Galobich; Promo. Mgrs.: Gordon Anderson, Morgan Moore, Jay Jensen. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.

Phonographs: Masterwork.

Gaelic Imports, 5931 W. Chicago Ave. Zip: 60651. Tel: 261-6144. Pres.: George Hudson; Mgr.: Greg Gregory. (I).

Branches: Cleveland, Ohio; Pittsburgh, Pa.

Labels imported: All labels from Great Britain & Ireland.

Galgano Dist. Corp., 4135 W. Armitage Ave. Zip: 60639. Tel: 227-6110. Owner: Anthony Galgano; Mgr.: John Galgano; Buyers: Singles, John Richter; Albums John Galgano. (OS). (SEE ADVERTISEMENT)

Handlman Co., 3477 Touhy Ave. Lincolnwood. 60645. Tel: 583-0770. Mgr. & Buyer: Robert Baumstein. (RJ).

Home office: Detroit, Mich.

Hit Recs. Inc., 10614 S. Mackinaw Ave. Zip: 60617. Tel: 734-2244. Owner: Charles N. Stephens; Mgr.: Charles A. Gilles; Buyer: Charles Stubenrauch. (RJ).

Kinnara Distis., (div. of Flerlage Entis.), 6821 S. Crandon Ave. Zip: 60649. Tel: HY 3-6110. Pres.: Luise Shokoumbe; VP & Gen. Mgr.: Raeburn Flerlage; VP & Sales Mgr.: Leon Kelert; VP & Promo.: A. E. Gibson. (D & I).

Labels: Adelphi, Ahura-Mazda, Archive of Folk & Jazz Music, Archive of Gospel Music, Ars Nova-Ars Antiqua, Asch, Audiophile, Bet-Car, Biograph, Blackbird, Blue Angel Jazz Club, Bluebonnet, Blue Goose, Broadside, CMS, CRI, Cavalier, La Comedie Francaise, County, Credo, Crystal, Dover, ESP-Disk', Folk Legacy, Folkways, GHB, GNP, Halcyon, Historical, Icon, Jansco, Jazz Crusade, Jazz Treasury, Klavier, Legacy, Mamlish, Melodeon, Muskadine, Nessa, Nobility, Orion, Paredon, Pathways of Sound, Pearl, Piedmont, Pinnacle, RBF, Rare Fats Waller, Rebel, Revelation, Riverboat, Scroll, Sheffield, Southern Preservation, Spivey, TOM, Testament, Third World, Tradition, Traditional, WIMR, Yazoo, Zap.

Labels imported: Roots, Savdisc.

Liberty/UA, see UDC Inc.

Little A's Recordapes, 3216 W. Lawrence Ave. Zip: 60625. Tel: 478-6114. Owner & Mgr.: Al Teraner; Buyer: Dora Teraner. (OS).

Little LP's Unlimited, 464 Central Ave., Northfield 60093. Tel: 446-6756. Owner & Pres.: Richard G. Prutting. (D & OS).

Distributes: 7 inch mini LP's.

London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Gen. & Sales Mgr.: Mel Kahn; Ass't Mgr.: Stan Meyers; Promo.: Sam Cerami, Erwin Barg. (D).

Labels: London, Deram, London Int'l, Parrot, phase 4 stereo, Richmond, Richmond Opera Treasury Series, Stereo Treasury Series, Ashley, Chapter One, Coliseum, Hi, MAM, Threshold, Argo, Buddha, Das Alte Werke, L'Oiseau Lyre, Press, Sire, Telefunken, Vanguard, Vox.

MCA Dist'g Corp., 7440 N. Frontage Rd., Skokie 60076. Tel: 674-9860. Branch Mgr.: Tony Ignoffo; Promo.: Len Lufman. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

Phonographs: Decca.

M S Dist'g Co., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133. Pres.: Milton T. Salstone; Sales Mgr.: Ralph Kick; Promo.: Jimmy Bryant. (D), (RJ as Musical Isle of America Inc.).

Home office: Los Angeles, Calif., Musical Isle of America Inc.

Labels: Amos, Bell, Big Tree, CTI, Cyclone, Dore, GWP, ID, Laurie, Money, Page One, Philly Groove, Pickwick, Redd Foxx, TA, Windfall.

Mid-America Specialty Dist. Inc., 4025 N. Ravenswood Ave. Zip: 60613. Tel: 528-5600. Owner, Pres. & Promo. Buyer: Howard M. Rosen; VP: Felix Lazzerari; Mgr.: Maurice Rouso; Buyer: Martin Hirsch. (RJ).

Branches: Louisville, Ky.; Youngstown, Ohio; Pittsburgh, Pa.

Mr. T's Volume Rec. Sales, 1728 E. 87 St. Zip: 60617. Tel: 375-8445. Owner: Max Tannenbaum; Sales Mgr.: Johnny Johnson. (D, OS & RJ).

Distributes: Cut-outs, overstocks, promotional material.

Musical Isle of America Inc. (RJ), see MS Dist'g Co. National Educational Servs., PO Box 126, 413 S. Second Ave., Libertyville 60048. Tel: FI 6-7811. Pres.: Charles Suber. (E).

Pan American Recs. Inc., 3751 W. 26 St. Zip: 60623. Tel: 521-1100. Owner: H. & M. S. Frenkel; Mgr. & Buyer: F. Nava. (D, OS & RJ).

Labels: ARV, Ansonia, Azteca, Bego, Bernal, Borinquen, Bravo, Bronco, Buena Suerte, CBS, Cap-Latino, Caytronics, Chico, Colonial, Cometa, Cotique, Cri Cri, DLV, Del Valle, Disco Grande, Discos Columbia, Discuba, Eco, El Pato, El Zarape, Falcon, Firma, Fuertes, Hurricane, Ibo, Ideal, Impacto, Keylock, Lira, Magda, Marsol, Mex-Melody, Miami, Montilla, Musart, Musicor, Norteno, Nuevo, ORO, Odeon, Orfeon, Peerless, Primovox, RCA (Latin), Rex, Sombra, Son-Art, Sonolux, Sunclow, Tear Drop, Tomi, Tropical, UA Latino, Velver, ZAZ, Zarape.

Polish Rec. Center of America, 3055 N. Milwaukee Ave. Zip: 60618. Tel: 772-4044. Owner: Jan Wojewodka. (I).

Labels imported: Muza, Pronit, Veriton (all Poland).

Rapid Mdsq. Co. Inc., 1455 Greenleaf Ave., Elk Grove Village 60007. Tel: 595-0214. Regional Mgr.: Sumner Rand. (RJ).

Home office: Santa Ana, Calif.

Rapid One Stop (OS & RJ), see Royal Disc Distis. Inc. Royal Disc Distis., Inc. (div. of Alltapes Inc.), 2623 N. Pulaski Rd. Zip: 60639. Tel: 342-6600. Exec. VP: Kent Beauchamp; VP: Richard Kudolla; Sales Mgr.: Ron Bernstein; Promo.: Bob Ruttenberg, George LeGros, Dave Remedi, Jay Cuniff. (D), (OS & RJ as Rapid One Stop).

Branch: Dallas, Tex., Alltapes Inc.

Labels: ABC, A&R, Amaret, American Int'l Recs., Audio Treasury, Avco Embassy, Bang, Beverly Hills, Blue Horizon, Blue Rock, Bluesway, Caedmon, CoBurt, Colossus, Command, DGG, Dunhill, ESP-Disk', Fontana, Gross, Heliodor, Heritage, Impulse, Josie, Jubilee, King Leo, L&R, Latino, Limelight, Lyra, MGM, Mercury, Odax, Outburst, Peachtree, Phillips, Polydor, Prestige, Probe, Raw, Smash, Soundsville, Stormy Forest, Sunflower, Tangerine, 20th Century-Fox, Vertigo, Verve, Wayside, Westminster Gold.

Distributes: Cut-outs, promotional material.

Ruby Sales, 4038 W. Armitage Ave. Zip: 60639. Tel: 276-5484. Owner: Reuben W. Lawrence. (D).

Santo, 410 S. Michigan Ave. Zip: 60605. Tel: 939-7188. Contact: Ruth Kling. (D).

Labels: KM, KTime.

Singer One-Stop Recs. Inc., 1812 W. Chicago Ave. Zip: 60622. Tel: 485-7400. Owners: Joe & Fred Sipiora; Mgr.: Gus Tartol; Buyers: Singles, Gus Tartol; Albums, Fred Sipiora. Branch: 2950 W. 63 St. Zip: 60629. Tel: 778-3534. (OS).

Summit Distis. Inc., 7447 N. Linder Ave., Skokie 60076. Tel: 677-1621. Owners: Jack White, Seymour Greenspan; Mgr.: Harold Davis; Promo.: Frank Giuliano, Charles Deek Atkins. (D).

Branch: Cincinnati, Ohio.

Labels: A&M, Abctt, Ampex, Apache, Arden, Arhoolie, Aries, Athena, Audio Fidelity, Bears-ville, Blue Thumb, Brave, Brunswick, Cadet/Concept, Cartwheel, Certron, Chart, Checker, Chess, Contemporary, Delmark, Disneyland-Vista, Dot, Double Shot, Duo, Era, Evolution, Fantasy, Fidelity Sound, Fiesta, GRT, Galaxy, Golden, Good Time Jazz, Happy Tiger, Hickory, House of the Fox, Janus, Juggernaut, Lamarr, Lionel, Little David, Lizard, Mainstream, Memphis, Metromedia, Milestone, Mobile Fidelity, Mon-mouth-Evergreen, Mothers, Nasco, Ode '70, Original Sound, Ovation, Paramount, Perception, Pompeii, Prize, Project 3, Royal American, Stang, Steed, TRX, Today, Top & Bottom, Up Front, Westbound, White Whale, Yew, Zea, Zodiac. (SEE ADVERTISEMENT)

Susan Dist'g Co. Inc. (div. of Lieberman Entis.), 7330 Niles Center Rd., Skokie 60076. Tel: 674-4390. Mgr.: Harry S. Losk; Buyers: Singles, Bob Cole; Albums, Tim Collins. (OS & RJ).

Home office: Minneapolis, Minn., Lieberman Entis.

T D A Inc., 3035 W. 47 St. Zip: 60632. Tel: 254-4612. Pres.: Paul J. Glass; Exec. VP: Lee Howard; VP Opns.: Jack Krug; Mgr.: Don Micelli; Promo.: Cy Gold. (D, OS & RJ).

Labels: Abnak, Accent, Archive of Folk Music, Archive of Piano Music, Arctic, Baroque, Bethle-

WE MAKE BEAUTIFUL MUSIC with

FOLKWAYS

Asch—RBF—Broadside

BIOGRAPH

Historical—Melodeon

EVEREST

Archive—Cetra—Scala
Tradition—Concert Disc
Period—Stradivari
Counterpoint



COMPOSERS (C.R.I.), QUALITON-SUPRA-PHON-HUNGAROTON, and more than 57 varieties of other prestigious domestic and imported Classical, Blues, Jazz and Specialty labels, as well as quality music books and instruction manuals.

Why don't you join in on the chorus?



KINNARA DISTRIBUTORS

Specialists in the Non-Ephemeral
6821 S. Crandon Avenue
Chicago, Illinois 60649
(312) 493-6110 or (312) 776-0700

continued

● **NEW IBERIA (Area Code 318)**

Stagg's Music Shoppes Inc., 204 E. Main St. Zip: 70560. Tel: 364-5941. Mgr.: Carmen Shaffer. (05).

Home office: Lafayette, La.

● **NEW ORLEANS AREA (Area Code 504)**

All South Dist'g Corp., 1924 Lafayette St. Zip: 70113. Tel: 522-1157. Owner & Mgr.: Henry J. Hildebrand Jr.; Promo.: Ray Malinda; Buyers: Singles, Elmo Sonnier; Albums, Henry J. Hildebrand Jr. (D & RJ).

Labels: ABC, A&M, A&R, Abbott, Abnak, After Hours, Air, Alshire, All Platinum, Amaret, Amos, Ampex, Amy, Arctic, Ashley, Athena, Avco Embassy, Backbeat, Bamboo, Bang, Bell, Bethlehem, Blue Fox, Blue Rock, Bluesway, Brunswick, Buddha, Caedmon, Canaan, Challenge, Chisa, Command, Contemporary, Creed, Crescent, Crewe, Curtom, DeLuxe, Diamond, Dionn, Disneyland, Dooto, Dot, Double Shot, Duke, Dunhill, ESP-Disk, Earth, Eleuthera, Enterprise, Era, Event, Evolution, Excello, Fantasy, Fontana, Forward, GRT, GWP, Gas, Golden, Gold Wax, Good Time Jazz, Gordy, Gospel, Happy Tiger, Hi, Hip, Hob, Hot Wax, Impulse, Intrepid, Jamie, Janus, Jerden, Jewel, Jin, Juggernaut, Kama Sutra, Kent, King, Ko-Ko, LHI, L&R, Laff, La Louisianne, Latino, Leo the Lion, Life, Lima, Limestone, Little David, Lizard, London American, Lyra, MGM, Mace, Mala, Maxwell, Mega, Mercury, Metromedia, Monument, Motown, Music Guild, Musicor, Nashboro, National General, Ode '70, Original Sound, Ovation, PIP, Page One, Paramount, Parrot, Paula, Peacock, Philips, Phil-L.A. of Soul, Philly Groove, Plantation, Polydor, Pompeii, Press, Probe, Project 3, Pulsar, Ranwood, Rare Earth, Reprise, Riot, Riverside, Ro Jac, Ronn, Royal American, SSS Int'l, Savoy, Scepter, Silver Fox, Sing, Sire, Skylite, Smash, Soul, Sound Stage 7, Specialty, Spring, Starday, Stax, Steed, Stop, Stormy Forest, Sun, Sussex, Swallow, TA, T-Neck, Tamla, Tangerine, Teardrop, Together, Tonka, Tribe, 20th Century-Fox, Up Front, VIP, Vanguard, Vault, Verve, Volt, Wand, Warner Bros., Wayside, Westbound, Westminster, Whit, White Whale, Windfall, Word, Yew.

Accessories: Le-Bo.

Bernard Rec. & Tape Sales, PO Box 13487, 4006 Eden St. Zip: 70125. Tel: 822-1418. Owner & Mgr.: Jack Bernard. (05).

Columbia Recs. Sales, John Hancock Bldg., St. Charles Ave. at Lee Circle. Zip: 70130. Tel: 524-4546. Branch Mgr.: Roger Metting; Promo. Mgr.: Sam Harrell. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.

Phonographs: Masterwork.

M C A Dist'g Corp., 8135 Earhart Blvd. Zip: 70118. Tel: 486-6026. Branch Mgr.: Stan Layton; Promo: Albert Moinet. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.

Phonographs: Decca.

McDonald Sales Corp., 5000 River Rd. Zip: 70123. Tel: 733-7612. Owner: David Oreck; Mgr.: J. M. Clapp. (D).

Labels: Atco, Atlantic, Camden, Canaan, Canyon, Capitol, Cotillion, DGG, Embryo, Heart Warming, Jubilee, RCA.

Musical Isle of America Inc. (an Entertainment Serv. of Transamerica Corp.), PO Box 10235, 757 Central Ave. Zip: 70121. Tel: 833-3735. VP: George Berry. (RJ).

Home office: Los Angeles, Calif.

One Stop Rec. Shop Inc., 350 S. Rampart St. Zip: 70150. Tel: 524-3372. Owner & Mgr.: Joe Assunto; Buyer: Lloyd Legendre. (05).

Seven B Prod'g, 715 Camp St. Zip: 70130. Tel: 522-0836. Owner & Pres.: Joe Banashak. (D).

Labels: Alon, Arwood, Beautiful, Busy Bee, Capp, Channel 1, Country, Foggy Mountain, Instant, Isle, Lanor, Seven B, Silly, Soul, Sphere, Storeham, Stoneway, Trandular, Tune-Kel, Wide World, Zonk.

Territo's, 510 Lafayette St., Gretna 70053. Tel: 361-9168. Owner, Mgr. & Buyer: Samuel Territo. (D, 05 & RJ).

Labels: Antika, RAGE, Samter, Sat, Spera.


● **SHREVEPORT (Area Code 318)**

Stan's Rec. Serv., 728 Texas St. Zip: 71102. Tel: 422-7182. Owner: Stanley J. Lewis; Mgr.: Ronnie Lewis; Buyers: Ronnie Lewis, Frankie Spano. (D, 05 & RJ).

Labels: ABC, ABR, AGP, Abet, Abnak, Ace, Act, All Platinum, Alston, Alto, Amanda, American, Amy, Aphrodisiac, Aquarian, Arctic, Ashley, Astro, Atco, Atlantic, Audio Gospel, Avant, BT Puppy, BTR, Backbeat, Bacon, Bakersfield Int'l, Bang, Barry, Bashie, Bayou, Bell, Bethlehem, Big K, Bluesway, Bofuz, Bon Temps, Bonanza, Boo, Boogaloo, Boom, Boone, Botanic, Brave, Britania, Bud, Buddha, Buddy, Buff, Bunky, C&F, CRF, Cadet, Cajun Classic, Cajun Jamboree, Calla, Cameo, Carol, Castle, Challenge, Chart-

maker, Checker, Chess, Chulob, Cinema, Cobblestone, Compass, Conservative, Constellation, Copyright, Cotillion, Creed, Crescendo, Crescent, Curtom, Custom, DC, DD, D town, Dade, Dakar, Dear, Dearborn, Delta, DeLuxe, Desire, Dial, Diamond, Dionn, Direction, Disneyland, Divinity, Dixie, Dollie, Dooto, Double Shot, Drew, Duke, Dunhill, Dunwich, Duo, Dust Bowl, Dynamo, EEE CEE, East West, Elf, Era, Excello, Expo, FM, Fame, Fantasy, Federal, Flaming Arrow, Flashback, Flip, Four Corners of the World, Fox, Fraternity, Frontier, Fuller, Fun-E, Funny, GM, Galaxy, Gamble, Gee, Giant, Giasco, Global, Go Go, Goldband, Golden Crest, Golden Word, Goldie, Gold Standard, Goldwax, Gordy, Gospel Corner, Granger, Great, Gregory, Green Valley, Groovesville, HMF, Ha La, Hall, Hallway, Hamilton, Happening, Harney, Harvester, Heat Wave, Heritage, Hermitage, Hip, Hiway, Hob, Holiday Inn, Hollywood, Hot Life, Huff Puff, Hy Tone, IA, I Arts, ILA, IT, Impack, Impulse, in Arts, Independence, Index, Insound, International, International City, J&S, Jab, Jad, Jamie, Jed, Jetstar, Jewel, Jin, Josie, Jubilee, June, KM, KR, Kama Sutra, Kapp, Karen, Karma, Kas Mo, Kelsa, Kent, Key, Keyman, Khoury, Kid Cuz'n, King, Ko-Ko, LHI, L&K, La Louisianne, Lace, Lamar, Lane, Laurie, Lemco, Lewis, Love, Lyric, MBM, MGM, M/S, Magic Touch, Mala, Malaco, Malinda, Marquee, Mar-V-Lus, Maverick, Maxine, Michele, Minaret, Mistown, Modern, Modern Country, Moira, Mojo, Money, Montel, Monument, Moonshot, Morun, Mo Soul, Mothers, Motown, Movin, Murco, Music Factory, Musicor, Myre, N Joy, Nasco, Nashboro, Ninandy, Nugget, OA, Oldies, One-Derful, Orion, Out House, Pace-maker, Page One, Par T, Parkway, Paula, Peacock, Peermont, Pepper, Phil-L.A. of Soul, Phillies, Philly Groove, Pic, Plantation, Plato, Pompeii, Popside, Power, Praise, Prestige, Probe, Proverb, RBE, RPS, Rae-Cox, Rainy Day, Rama Rama, Ramco, Rampart, Ranwood, Reftime, Red Bird, Ref O Ree, Regal, Regent, Renee, Revelation, Revilot, Revue, Ric-Tic, Riciaby, Ride, Rising Sons, River Town, Riverside, Rocker, Ronn, Rosebud, Roulette, Royal American, Ruci, SAR, SGC, SSS Int'l, St. Lawrence, Salman, Savoy, Scepter, Sen City, Sentar, Seven B, Shama, Shamley, Sharp, Shout, Sidra, Simpson, Sims, Sir Rah, Soft, Solid Hits, Songbird, Soul, Soul Clock, Sound Stage 7, Specialty, Sport, Staff, Stang, Star-day, Staset, Stax, Steeltown, Stop, Sue, Sun, Sureshot, Swallow, T-Neck, TRC, Tamla, Tats, Tear Drop, Ten Star, Thomas, Thunderball, Tic Tac, Tico, Toddlin' Town, Tomorrow, Tracie, Track, Tribute, Tru-Glo-Town, Tune-Kel, Twi-night, Twirl, Ty-Tex, Uni, Unical, United South,

**TWENTY-THREE
YEARS**



**PROMOTION
SALES & SERVICE
DISTRIBUTING
THE HITS**

**STAN
THE RECORD MAN**
(HITMAKER OF THE SOUTH)

*the BIG one-stop service
in the south!*

- EXPERT SERVICE AND ADVICE
- COMPLETE STOCK OF SINGLES
- LPs
- GOLD STANDARD CATALOGUE
- OLDIES BUT GOODIES
- SPIRITUALS
- R&B—POP—C&W
- JUKE BOX STANDARDS
- FREE TITLE STRIPS ON ALL CURRENT RELEASES
- ONE DAY SERVICE (ORDERS SHIPPED SAME DAY RECEIVED)

**STAN'S, 728 Texas Street, Shreveport, Louisiana 71101
(318) 422-7182**

VIP, Vando, Varmint, Vault, Vegas, Venture, Verve, Vinace, Virgo, Virtue, Vista, Voice of Gospel, Volt, Wand, Waterflow, Wayside, Weis, Wheelsville, Whit, White Whale, Whiz, Windy City, Zodiac.

Phonographs: Masterwork, Philco-Ford.

Accessories: Carrying cases (Amberg, Le-Bo); cleaning kits, brushes, cloths, racks (Le-Bo); needles (Fidelitone); needle cartridges, spindles (all lines). (SEE ADVERTISEMENT)

• **VILLE PLATTE (Area Code 318)**

Floyd's Rec. & Tape Serv., PO Box 506, 434 E. Main. Zip: 70586. Tel: 363-2184. Owner & Promo.: Floyd Soileau; Gen. & Sales Mgr.: Ray Lafleur; Buyer: Terry Lafleur. (D & OS).
Labels: American Playboy, Arhoolie, Bayou, Cajun Classics, Cajun Jamboree, Cartwheel, Crazy Cajun, D. Duto, Eric, Goldband, Hickory, Jin, La Louisi:anne, Lanor, Lyric, Maison de Soul, Par-T, Pickwick, Rebel, Royal American, Specialty, Springboard, Swallow, Trash, Tripp.
Accessories: Le-Bo, Recoton.

MAINE

• **PORTLAND (Area Code 207)**

Commercial Dist., 8 Somerset St. Zip: 04101. Tel: 775-5644. Owner: Herbert Holmes Sr.; Mgr.: V. Harry Mooradian; Buyers: Singles, Jim Andrews; Albums, Bill Tiffany. (D, OS & RJ).
Labels: Atco, Atlantic, Bell, Buddah, Capitol, Columbia, MCA, RCA, Reprise, Warner Bros.
East Coast Dist., 200 Anderson St. Zip: 04101. Tel: 772-5665. Pres.: John Jannace; Mgr.: Dave Gonyer; Sales Mgr.: Charles Giftos. (D & RJ).
Labels: ABC, A&M, Atco, Atlantic, Barnaby, Bell, Bluesway, Buddah, Cadet, Capitol, Chess, Colgems, Columbia, Decca, Deram, Diamond, Dot, Dunhill, Elektra, Epic, Fantasy, Gordy, Hickory, Immediate, Imperial, Jubilee, Kama Sutra, Kapp, King, Kirshner, Liberty, London, MGM, Mercury, Monument, Motown, Parrot, Philips, Plantation, Polydor, RCA, Ranwood, Reprise, Roulette, Scepter, Smash, Soul City, Starday, Tamla, Tetragrammaton, Tower, 20th Century-Fox, Uni, United Artists, Verve, Verve/Folkways, Vista, Volt, Wand, Warner Bros., World Pacific.
Portland Recs. Inc., 84 W. Cove St. Zip: 04101. Tel: 772-6551. Owner: James C. Boyd; Mgr. & Buyer: C. Roy Rice. (RJ).

MARYLAND

• **BALTIMORE METROPOLITAN AREA (Area Code 301)**

Coronet Music Dist. Inc., 3911 Sybil Rd., Randalls-town 21133. Tel: 655-5145. Owners & Mgrs.: Sam Anoff, Leonard Radinsky; Buyer: Sam Anoff. (OS & RJ).
D & H Dist'g Co., 2025 Worcester St. Zip: 21230. Tel: 727-5100. Mgr.: Bud Vogt; Buyer: Jack Arbesman. (OS & RJ).
Home office: Harrisburg, Pa. (D, OS & RJ).
Ellis Dist'g Corp., 5256 Fairlawn Ave. Zip: 21215. Tel: 367-0700. Owners: Edgar H. Ellis; Mgr.: Charles Kerr; Buyer: Florence Cohen. (RJ).
General Dist'g Co. Inc., 2329 Pennsylvania Ave. Zip: 21217. Tel: 669-6411; Washington, D. C. Tel: (202) 628-7564. Pres.: Henry Nathanson; Mgr. & Buyer: Charles Gray; Promo.: Abe Guard, Steve Wallace. (D), (OS & RJ) as Atlas Rec. Rack).
Labels: Abet, Alaga, All Platinum, Arctic, Audio Arts, Audio Fidelity, Audio Gospel, Backbeat, Canaan, CapCity, Capsoul, Carnival, Creed, Donte, Dore, Duke, Excello, Fania, Fiesta, Gospel, Grecophon, Heb, House of Fox, Instant, Jamic, Jay Walking, Jewel, Knockout, MX, Mace, Mankind, Maple, Masti, Memphis Sound, Mobile Fidelity, Nashboro, Peacock, Phil-L.A. of Soul, Prestige, Pzazz, Ranwood, Ron, Savoy, Scepter, Sunday, Specialty, Stang, Stop, Toddin' Town, Top & Bottom, Turbo, Wand, Whit, Wrayco, Zea. (SEE ADVERTISEMENT)
Jalen Amusement Co. Inc., 1215 S. Howard St. Zip: 21230. Tel: 837-2670. Owner & Pres.: Jay M. Jones; Buyer: Singles, Mrs. Marie Scott, Albums, Jay M. Jones. (D & RJ).
Labels: Ambassador, Canaan, Crown, Disneyland-Vista, Golden, Nashville, Peter Pan, Pickwick, Scripture, Stereo Fidelity, Word.
Mar Matic Sales Co. Inc., 1140 E. Cold Spring Ln. Zip: 21212. Tel: 435-1477. Cable: MATIC. Pres.: Maurice Sykes; Mgr.: Phyllis Farinholt; Sales Mgr.: Joseph S. Barranco. (E).
Exports only to military bases overseas.
Marshall-Mangold Dist'g Co. Inc., 4805 Nelson Ave. Zip: 21215. Tel: 542-7214. Owner & Sales Mgr.: Manry Goldberg; Mgr.: Sandy Miller; Promo.: Loraine Alexander. (D & RJ).

continued on page 138

Washington Maryland Virginia West Virginia

- ★ Complete Sales and Promotion Coverage
- ★ Next Day Delivery
- ★ Promotions Available on Records & Tapes
- ★ Complete Racking Program

The Jos. M. Zamoiski Co.

1101 DeSoto Road, Baltimore, Md. 21223 • (301) 644-2900

ARTHUR GELLES, General Manager, Record Division
MR. BERNIE POLAKOFF, Manager, Rack Division
MR. ALVIN SHEVITZ, Manager, Distribution

WASHINGTON, D. C.

BALTIMORE, MD.

VIRGINIA 

WEST VIRGINIA

COMPLETE SALES COVERAGE

INTENSIVE PROMOTION

RAPID SERVICE

FINANCIAL STABILITY

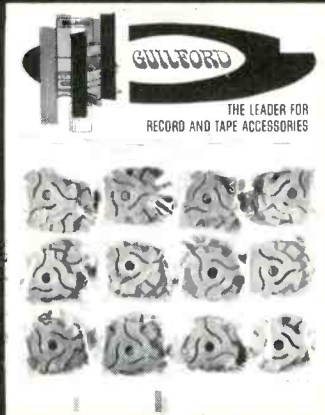
General

DISTRIBUTING COMPANY, INC.

2329 PENNSYLVANIA AVE. • BALTIMORE, MD. 21217

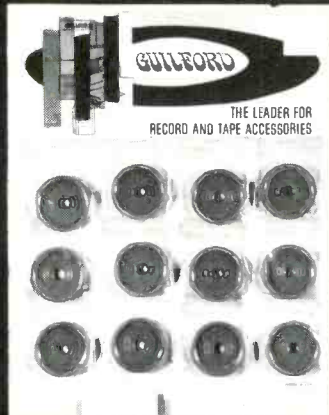
(301) 669-6411

for huge profits on fast moving merchandise **REDISCO** ACCESSORIES is where it's at!



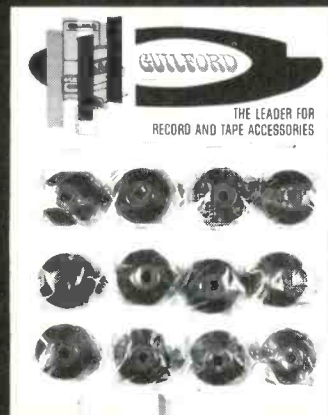
45 rpm RECORD ADAPTORS
#R-2 (Card of 12)
12 packs of 5 each on card. Individually packed. Grosses \$3.00

\$1.50
PER CARD



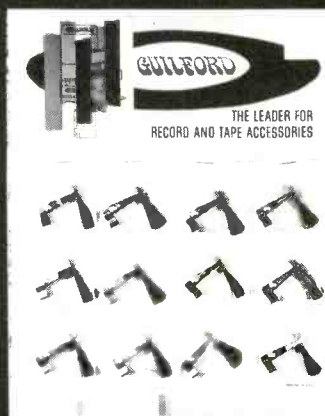
45 rpm RECORD CENTER
#R-3 (Card of 12)
12 centers on card, unbreakable. Individually packed. Grosses \$3.00

\$1.50
PER CARD



45 rpm DOME ADAPTOR
#R-4 (Card of 12)
12 Adaptors on card. Unbreakable. Individually packed. Grosses \$3.00

\$1.50
PER CARD



RECORD CLEANING BRUSH
#R-5 (Card of 12)
12 Record cleaning brushes on card. Individually packed. Grosses \$12.00

\$1.50
PER CARD



ASTATIC-VACO-RONETTE SAPPHIRE NEEDLE

#SMC-2084 This supermarket card peg-punched for impulse sales priced to sell at \$2.50. Individually carded.

15c
each in lots of 100



ASTATIC-VACO-RONETTE STEREO-LP NEEDLES

#R-2084 (Card of 12) Individually packed. Grosses \$30.00

\$2.50
PER CARD

FREE! FREE! FREE!
ONE CARD WITH PURCHASE OF ANY COMBINATION OF 5 CARDS

QUANTITY BUYERS
WRITE OR CALL (301) 727-6420
FOR LARGER DISCOUNTS

REDISCO is national distributor for all Motone, Guilford and Duotone products. Write for free catalogues.



1815 GUILFORD AVENUE
BALTIMORE, MARYLAND 21202

ORDER NOW!

SHIP TO:

NAME

ADDRESS

CITY

STATE ZIP CODE

PARCEL POST GFX UPS TRAILWAY SPECIAL DELIVERY C.O.D. TRUCK CHECK ENCLOSED

QUANTITY	ITEM NUMBER

BB

continued

U D C Inc., 31 St. James Ave., Suite 510. Zip: 02116. Tel: 426-4672. Branch Mgr.: Al Sachs. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.
W S One Stop Inc., 40 Teed Dr., Randolph 02368. Tel: 471-4150. Owner: William Schwartz. Gen. Mgr.: Edward Claffey; Buyer: Peter McDermott. (OS).

• **NEW BEDFORD (Area Code 617)**
Penco Rec. Co., 428 Wood St. Zip: 02745. Tel: 995-0595. Owners: Francisco A. Penha, Americo Afonso; Mgr.: Francisco A. Penha. (I & E).
Labels imported: Alvorada, Beller, Clave, Estudio, Lisboa, Odcon, Ofir, Orfeu, Rapsodia, Tel-ecra (all Portugal).

• **SOMERSET (Area Code 617)**
United States Rec. Co., 185 Riverside Ave. Zip: 02725. Tel: 676-3061. Pres. & Mgr.: Dan Gittelman. (D & RJ).
Labels: Camden, Pickwick, RCA, Wing.

• **WEST SPRINGFIELD (Area Code 413)**

M C A Dist'g Corp., 31 Elm St. Zip: 01103. Tel: 732-6219. Branch Mgr.: Harry Borelli; Phono Mgr.: Marvin Rakoff; Promo.: John Allen. (D).
Labels: Decca, Kapp, Uni, Coral Vocalion. Phonographs: Decca.

• **WORCESTER (Area Code 617)**
J. K. Ogasian & Sons Inc., 179 Belmont St. Zip: 01605. Tel: PL 2-9844. Pres.: J. K. Ogasian. (I).
Labels imported: Cupol, Musica (all Sweden).

MICHIGAN

• **BAY CITY (Area Code 517)**
Lucky's Rec. Shop, 713 E. Midland St. Zip: 48706. Tel: TW 2-0116. Owner & Mgr.: Frank J. Pepp. (OS).

• **CHARLOTTE (Area Code 517)**
Mattens Mobile Rec. Serv., 2256 W. Lawrence. Zip: 48813. Tel: 543-3313. Owner: Charles Mattens. (OS).

• DETROIT METROPOLITAN AREA (Area Code 313)

A B C Rec. & Tape Sales, 15333 Livernois Ave. Zip: 48238. Tel: 863-2225. Mgr.: Dave Lasher. (OS & RJ).
Home office: Seattle, Wash. (D & RJ).
Angoff Rec. & Tape Sales, 2616 Puritan St. Zip: 48238. Tel: 341-7053. Owners: Ron Rogers, Allen Walker; Mgr. & Buyer: Ron Rogers. (OS).
Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 2211 W. Ersel Ford Pkwy. Zip: 48208. Tel: 361-5500. Mgr.: Henry Droz. (D & OS).
Branch: Dallas, Tex.

Labels: ABC, Abbott, Alston, Amaret, American Int'l, Amos, Ampex, Amy, Apocalypse, Ariel, Astro, Atco, Athena, Atlantic, Audio Fidelity, Avco Embassy, Bach Guild, Bell, Berlitz, Beverly Hills, Big Tree, Blue Horizon, Bluesway, Blue Thumb, Bravo, Bright Orange, Buddha, Cadet, Capricorn, Cardinal, Carla, Checker, Chess, Cobblestone, CoBurt, Command, Commonwealth United, Congress, Coral, Cotillion, Crescendo, Crewe, Curtom, Cyclone, Dakar, Decca, Deluxe, Deram, Dial, Diamond, Diamond Jim, Direction, Dot, Douglas, Dunhill, Dunwich, Dynamo, Earth, Eclipse, Elektra, Eleuthera, Elf, Embryo, Enterprise, Equal, Era, Eureka, Everyman, Evolution, Fame, Fiesta, Flick-Disc, Focus, Fontana, Forward, Fountain, Four Corners of the World, GRT, GWP, Goldwax, Gregar, Gross, Happy Tiger, Heritage, Hi, Hip, Hobbit, Hot Wax, Impulse, Instant, Intrepid, Jad, Jay Jay, Josie, Jubilee, Kama Sutra, Kapp, Karen, Kent, King King Leo, Kirshner, Ko-Ko, LBJ, Laurie, Life, Lighthouse, Little David, Lionel, Living Language, London, Look, Lupine, Lyra, MGM, MTA, Magic City, Mala, Maxwell, Mercury, Metro-media, Modern, Moira, Motown, Music Factory, Musicor, Nashville, National General, New Voice, Nonesuch, Original Sound, Pace, Page One, Palette, Paramount, Parrot, Pavilion, People, Perception, Phillips, Philly Groove, Poison Ring, Polydor, Pompeii, Probe, Project 3, Pulsar, RCA, Renwood, Raw, Reprise, Respect, Revue, Riverside, Rosemart, Roulette, Royal American, San Francisco, Screen Gems, Shamley, Shelter, Smash, Smit-Whit, Smobro, Soul, Starday, Stax, Steady, Steed, Stone Flower, Stormy Forest, Super K, Sussex, TA, T-Neck, Thomas, Threshold, Thunderbird, Together, Tonsil, Turntable, 20th Century-Fox, Uni, United Talent, Vanguard, Verve, Viking, Virgo, Viva, Vocalion, Volt, Vorlex, Warner Bros., Wayside, Weiss, Westminster, White Whale, Windfall, Wing, World Series, Yew.

Cadet Dist. Co. Inc., 13380 Capital Ave., Oak Park 48237. Tel: 548-3171. Owners: Harry & Isadore Levin; Mgr.: Al Truax; Buyer: Harry Levin; Promo.: Leo Cheslak. (D & OS), (RJ) as Cornell Recs. Inc.).

Labels: Abnak, Contemporary, Derry, Dooto, Drummond, Good Time Jazz, Holiday Inn, Jetstar, Laff, MF, Monitor, Murbo, Nico, Pace, Speciality, Sun, Sunset.

Capitol Recs., 550 E. Mandoline St., Madison Heights 48071. Tel: 583-9600. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.

Chart Maker Rec. Dists., 14858 Grand River. Zip: 48227. Tel: 272-3925. Owner & Pres.: H. Lee Jones; Promo.: Ted Montgomery. (D).

Labels: Alon, Anla, Art, BSC, Big Hits, Buddy, CJ, Cass, Cha-Cha, City Core, Clark's, Column, Compsee, Crystal, El Con, Esprite, Everite, Gil, Glass City, Glori, Gold Band, Great Potential, HUMCO, Heavy, Heavy Hank, Hello World, House of Wax, Jazz, Jody, Jo-Jo, La Louisianne, Lanor, La Val, Mark IV, Maulitted, Mayhams, Mizar, Moonville USA, Nosnibor, Opossum, Peak, Pennant, Revival, Righteous, Rileys, Rojac, Sacred Sound, Seven B, Solar, Spectrum, Stag, Tammy, Tayster, Teledo, Unity, Wasp.

Columbia Recs. Sales, 24681 Northwestern Hwy., Suite 32, Southfield 48075. Tel: 354-0470. Branch Mgr.: John Kotecki; Promo. Mgr.: Russ Yerge. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
Phonographs: Masterwork.

Consolidated One Stop Inc., 13254 Linwood Ave. Zip: 48238. Tel: TO 5-8665. Owner & Mgr.: Thomas G. Mutter; Buyers: Thomas G. Mutter, Dick Dunkel. (OS).

Cornell Recs. Inc. (RJ), see Cadet Dist. Co. Inc.
Fortune Recs., 3942 Third, Zip: 48201. Tel: 833-5383. Owners: Jack & Devora Brown. (D)

Labels: Fortune, Hi-Q, Laff, Strate-8.
Handleman Co., 670 E. Woodbridge. Zip: 48226. Tel: WO 1-9565. Pres.: David Handleman; Mgr.: David Strome; Buyers: Singles, Jerry Adams, Rose Boyko; Albums, David Strome. (RJ).

Branches: Los Angeles, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Boston, Mass.; Kansas City, Mo.; Edison, N.J.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Pittsburgh, Pa.; Memphis, Tenn.; Dallas, Houston, Tex.; Alexandria, Va.
Int'l branches: Canada—Calgary, Alta.; Moncton, N.B.; Toronto, Ont.; Montreal, P.Q.

Joyline Rec. & Taps (OS & RJ), see Record Dist'g Corp.

Liberty/UA, see UDC Inc.
Martin & Snyder One Stop, 8880 Hubbell Ave. Zip: 48228. Tel: 272-7800. Pres.: Chet Kajeski; Mgr. & Buyer: Joe Ginter. (OS & RJ). (SEE ADVERTISEMENT)

Merit Music Dists. Inc., 15771 Wyoming Ave. Zip: 48238. Tel: 863-9119. Owners: John H. Schlee, Eugene L. Silverman. (D, OS & RJ).

Labels: A&M, Bamboo, Black Forum, Calla, Dearborn, Disneyland-Vista, Ecology, Gordy, Hob, Jamie, Listen & Learn, Mega, Music Minus One, Ode, Phil-L.A. of Soul, Rare Earth, Roker, Scepter, Skye, Steno-Disc, Tamla, Tiffany, Hoddlin' Town, Top & Bottom, VIP, Wand, Wild Bird Songs, Zea.

Accessories: Amberg, Artistic Wire, Beaver Specialties, Fidelitone, Freedman Artcraft, Gusdorf, Le-Bo, Lu Van, Mallory, Mura, 3M, Woodside Graphics.

Phonographs: Panasonic. (SEE ADVERTISEMENT)
N M C Corp., 13415 Lyndon. Zip: 48227. Tel: 491-3300. Mgr.: William Siegel. (RJ).

Home office: Oceanside, L.I., N.Y.
Record Dist'g Corp., 14643 Joy Rd. Zip: 48228. Tel: 584-7484. Owner, Mgr. & Promo.: Armen Boladian; Promo.: Bernie Mendelson. (D), (OS & RJ) as Joyline Rec. & Tape).

Labels: Abet, Afro, Arc, Audio Arts, BBS, Backbeat, Brunswick, Connoisseur Society, Conversa-Phone, Crescent, Duke, Excello, Fantasy, Gamble, Hickory, International Artists, Janus, Jewel, Modern, Monitor, Nashboro, Neptune, Paula, Peacock, Perception, Prestige, Ronn, SSS Int'l, Savoy, Sensation, Songbird, Spring, Stang, Summit, Sun, Westbound.

Robertson Rec. Del. Co., 30574 Bobrich, Livonia 48152. Tel: 421-3773. Owner & Mgr.: Thomas A. Robertson. (OS).

Branch: Flint, Mich., United One Stop.
Sixtoe Prod'ns Inc., 19634 W. Seven Mile Rd. Zip: 48219. Tel: 255-3080. Pres.: Jack Millman. (OS).

Trico Dist'g Corp., 14130 Fenkell Ave. Zip: 48227. Tel: 835-7425. Owners: John Genna, Edwin Bugai; Sales Mgr.: Edwin Bugai; Promo: Richard Kaye; Buyers: Singles, Richard Kaye; Albums, John Genna. (OS & RJ).

Pete Turgeon Assocs. Inc., 28263 Green Meadow Circle E., Farmington 48024. Tel: 474-7012. Pres.: Pete Turgeon. (RJ).

U D C Inc., 24123 Greenfield Rd., Suite 208, Southfield 48075. Tel: 577-3818, 444-1698. Branch Mgr.: Art Liberatore. (D).

MARTIN & SNYDER ONE-STOP

The most complete one-stop in the Midwest
IF IT'S A RECORD . . . WE HAVE IT!!!

Also a complete line of Cassettes & 8-Track Tapes

COMPLETE LINE OF STANDARDS & FOREIGN RECORDS

SERVING MUSIC OPERATORS FOR OVER 23 YEARS

8880 Hubbell

Detroit, Michigan 48228

(313) 272-7800. Chet Kajeski, President

WE'LL GENERATE THE SALES

ACCESSORY LINES
AMBERG
ARTISTIC
BEAVER SPECIALTY
CAPITOL TAPE
FIDELITONE
FREEDMAN ARTCRAFT
GUSDORF
LE BO PRODUCTS
LU VAN
MALLORY
MARTINE CASES
MURA
3M TAPE PRODUCTS
SONIC
WOODSIDE GRAPHICS

WE CAN
GET YOU
SALES AND SPINS

A & M • BAMBOO
BLACK FORUM • CALLA
CHISA • CREAM
DISNEYLAND • FRATERNITY
GORDY • HOB
JAMIE/GUYDEN
LISTEN & LEARN
MMO • MEGA
MR. ROGERS • ODE 7
PHIL-L.A. OF SOUL
RARE EARTH • ROKER
SKYE • TAMLA
TOP & BOTTOM
VIP • WAND • YOGA
(Records/Books)

MERIT MUSIC DISTRIBUTORS, INC.

15771 Wyoming Avenue

Detroit, Michigan 48238

(313) UN 3-9119

Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

• **ESCANABA (Area Code 906)**

Lake Shore Dist'g Co., 2605 Lake Shore Dr. Zip: 49829. Tel: 786-4100. Owner & Buyer: Larry Deming. (OS & RJ).

• **FLINT (Area Code 313)**

United One Stop, 1020 Detroit St. Zip: 48503. Tel: 238-1603. (OS).
Home office: Detroit, Mich., Robertson Rec. Del. Co.

• **FREELAND (Area Code 517)**

Mobile Rec. Serv. Co., 190 N. Second St. Zip: 48623. Tel: 695-5787. Mgr.: David Coy. (OS).
Home office: Pittsburgh, Pa. (D & OS).

• **GRAND RAPIDS (Area Code 616)**

Kent One-Stop Inc., 41 S. Division Ave. Zip: 49502. Tel: 459-4549. Owner: William Van Guesel; Mgr. & Buyer: Tom Bowles. (OS).

Monroe Dist'g Co., 2431 Clyde Park SW. Zip: 49509. Tel: 241-6471. Owner: Herman Rubin; Mgr.: Alan Rubin; Buyers: Singles, Alan Rubin: Albums, Herman Rubin. (RJ).

• **KALAMAZOO (Area Code 616)**

La Val Rec. Dist., 1327 Cobb Ave. Zip: 49007. Tel: 342-5328, 345-6626. Pres.: Vic La Val; Sales Mgr.: Hector Taylor. (D).

Labels: Adell, Archway, Ball, Bay Tone, Boss, Dooto, Funny, Laff, La Val, Luck, Party, T&L, Trash, Zackron.

Mobile Rec. Serv. Co., 224 W. Vine St. Zip: 49001. Tel: 382-3604. Mgr.: Dave Rulison. (OS).
Home office: Pittsburgh, Pa. (OS & RJ).

• **NEW HAVEN (Area Code 313)**

Music City Dist. Inc., 56830 North Ave. Zip: 48048. Tel: 749-5182. Pres.: Lawrence Lick; Mgr.: Daniel Lick. (D).

Labels: Billie Fran, Capa, Caravan, Cathay, Chi Ro, Cupid, Express, Fun, Fun-ny, IRM, Keepsake, Longhorn, Lusty, Nugget, Par-ty, Rebel, Rice, Risque, Sims, Sincere, Sound, Stop, Taurus Trash, Universal Sound, Varsity, Wayside.

MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

Acme Music Serv. (div. of Lieberman Ents.), 9549 Penn Ave. S., Minneapolis 55431. Tel: 888-5521. Owner: David Lieberman; Mgr.: Dave McCann; Buyers: Singles, Randy Crist, Larry Ruegger; Albums, Sylvester Vanyo. (RJ).
Branches: Chicago, Ill., Susan Dist'g Co. Inc.; Omaha, Neb., Lieberman's One Stop Sales.

Aden Dist'g, 1300 Fourth St. SE, Minneapolis 55404. Tel: 331-4474. Owner: Dennis Bursch. Branch: 247 Cedar Ave. Zip: 55404. (D).
Labels: Adelpia, Arhoolie, County, Delmark, ESP-Disk, Excello, Milestone, Nashboro, Rebel, Riverboat, Stinson, Takoma, Touche, Yazoo.
Accessories: Ampex.

All Rec. Sales Inc. (OS), see Heilicher Bros.
American Rec. Sales, 8100 Penn Ave. S., Minneapolis 55431. Tel: 884-9313. Sales & Promo. Dir.: Jim Nash. (D).
Labels: American Int'l, Colossus, Heritage, Lionel, MGM, Merlin, Stormy Forest, Sunflower, Verve, Verve/Forecast.

Brown Bros. Inc., 2321 N. Washington Ave., Minneapolis 55411. Tel: 522-6648. Owner & Mgr.: Raymond W. Brown; Buyer: Richard E. Brown. (OS).

Capitol Recs., 4010 W. 65 St., Suite 207, Edina 55435. Tel: 927-4522. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.

Columbia Recs. Sales, 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 920-8655. Branch Mgr.: Ron Piccolo; Promo. Mgr.: Tim Kehr. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
Phonographs: Masterwork.

Dart Recs. Inc., 730 N. Lyndale Ave., Minneapolis 55411. Tel: 374-3424. Pres.: Dick Daly; VP: Alec Allan; Buyer: Joel Coryell. (OS & RJ).

Heilicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Pres.: Daniel Heilicher; Sales Mgr.: Gene Patch; Promo.: Ira Heilicher; Buyer: Lu Dahle. (D), (OS as all Rec. Sales Inc., RJ as J. L. Marsh Inc.).
Branches: Denver, Colo., J. L. Marsh Inc. (RJ); Atlanta, Ga., J. L. Marsh Inc. (RJ); Des Moines, Iowa, J. L. Marsh Inc. (RJ); Kansas City, Mo., J. L. Marsh Inc. (RJ); St. Louis, Mo., Commercial Music Inc. (D), J. L. Marsh Inc. (RJ); Arlington, Tex., J. L. Marsh Inc. (RJ).

Labels: ABC, AGP, A&M, Abnak, Accent, Acta, Alshire, Alston, Amaret, Amazon, Amos, Ampex, Amy, Anvil, Aquarian, Ashley, Athena, Avant Garde, Avco Embassy, Award Artists, BT Puppy, Bamboo, Bell, Berlitz, Beverly Hills, Blue Horizon, Blue Note, Bluesway, Blue Thumb, Bravo, Bright Orange, Brooklyn, Buddha, Bunky, CTI, Cadet, Caedmon, Camden, Canyon, Carole, Challenge, Checker, Chess, Colgems, Command, Community, Congress, Coral, Crewe, Dakar, Dandelion, Decca, Dial, Diamond, Direction, Dot, Double Shot, Douglas, Dunhill, Dunwich, ESP-Disk, Elephant, Elf, Embryo, Enterprise, Era, Evolution, Fiesta, Flaming Arrow, Flashback, Flying Dutchman, Folkways, Fontana, Four Corners of the World, GNP Crescendo, GRT, GWP, Gamble, Goldwax, Gordy, Grecoophon, Gross, Happy Tiger, Head, Hip, Hob, Hobbit, Holiday Inn, Honor Brigade, Hot Line, Immediate, Impulse, Intrepid, Jad, Jamal, Janus, Jerden, Jetstar, Jewel, Josie, Jubilee, Juno, Kama Sutra, Kapp, Kent, Kirshner, Klondike, LHI, Lighthouse, Little David, Lizard, Loma, London, MTA, Mace, Mainstream, Mala, Mercury, Metrobeat, Metromedia, Minit, Mobile Fidelity, Moonglow, Motown, Music Guild, Music Minus One, National General, Neptune, New Voice, Oracle, PIP, Pace, Pacific Jazz, Page One, Palette, Paramount, Paula, People, Philips, Philly Groove, Plantation, Polydor, Pompeii, Poppy, President, Probe, Proscenium, RCA, Rare Earth, Revue, Riverside, Roulette, SGC, SSS Int'l, San Francisco, Scepter, Senate, Shambley, Shelter, Silver Fox, Smash, Smobro, Soma, Soul, Stax, Steed, Stereo Dimension, Stereodiddies, Sun, Sundown, Symbolic, TA, Tamlia, Tangerine, Tetragrammaton, Thunderbird, Tiffany, 20th Century-Fox, Toddlin' Town, Uni, VIP, Vanguard, Victrola, Viking, Viva, Vocalion, Volt, Vortex, Wand, Wayside, Westbound, Westminster, White Whale, Windfall, World Pacific, Yew.
Accessories: Amberg, Music Master.

Jim's Rec. Shop, 1724 University Ave., St. Paul 55104. Tel: 646-3357. Owner & Buyer: James Christensen. (OS).

Liberty/UA, see UDC Inc.
J. L. Marsh Inc. (RJ), see Heilicher Bros.
Re-Mark Co., 2444 Cavell Ave. S., Minneapolis 55426. Tel: 545-1211. Owner & Buyer: Jerry L. Goldstein; Sales Mgr.: Jerry Gardner. (D, OS & RJ).
Labels: Ambassador, Columbia, Epic, Word.

Select-O-Rax Inc., 6930 Rosemary Rd., Hopkins 55343. Tel: 941-2586. Owners: Eugene C. & Joyce Finch; Mgr. & Buyer: Joyce Finch. (RJ).
U D C Inc., 2345 Woodbridge, No. 219, Roseville 55113. Tel: 335-4343. Branch Mgr.: Pete Velder. (D).

Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

MISSISSIPPI

• **GREENVILLE (Area Code 601)**

Lynn's Rec. Dist., 551 N. Muscadine St. Zip: 38701. Tel: 335-4594, 332-8665. Pres.: Henry R. Hines; VP: Vicki Williams; Mgr.: Velma Williams; Buyer: Juanita Matthews. (D, OS & RJ).
Labels: Abbott, Angels of Mercy, Ashland, Atlas, Bar-Bare, Bea & Baby, Better, Big Beat, Bos, Carrie, Catalyst, Charles, Charleston, Compose, Contact, Crajon, Dandy, Deep Groove, Del Ray, Esprit, Faithful Virtue, GRDO, Gamble, Gold Band, Gold Star, Grand, Grant, Hallmark, Help Me, Henwick, Hines, I'll Fly Away, Jad, Kris, Landra, Leno, Little David, Little Lynn, Lovelites, Majesty, Margaret, Musicanza, Octavia, Odax, PS, Pato, REM, Ram Part, Red Label, Reginald, Rojac, Royal, Round, Satin, Shur-Tinga, Soul Track, Stargo, Statue, Supreme, TRX, Tropical, Vee Eight, Wajo, Way Out, Yew.

MISSOURI

• **KANSAS CITY (Area Code 816)**

Choice Rec. Dist., 321 1/2 Southwest Blvd. Zip: 64108. Tel: 421-2540. Mgr.: Harold Hassler. (D).

Labels: Abnak, Boone, Chalet, Chart, Era, Excelsa, Happy Tiger, Jewel, Kent, Nashboro, Nugget, Original Sound, Parlo, Paula, Republic, Ronn, Royal American, SSS Int'l group, Scepter, Sound of Nashville Group, Starday, Stop, Sun, Wand, Whit.
Accessories: Fidelitytone.

Davidson's One Stop, 321 Southwest Blvd. Zip: 64108. Tel: VI 2-5220. Owner: Mrs. Mildred S. Davidson; Mgr.: L. L. Lee. (D & OS).
Branches: Wichita, Kan.; Omaha, Neb.
Labels: Audio, Fidelity, Cartwheel, Hickory, Jewel, Paula, Pickwick Int'l, Royal American, SSS Int'l group, Scepter group, Starday, Stop, Whit.
Accessories: Fidelitytone, Le-Bo.

Handleman Co., 1125 Saline St., North Kansas City 64116. Tel: 421-0135. Mgr. & Buyer: Michael Goldwasser. (RJ).

Home office: Detroit, Mich.

Kansas City New Dist., 4231 E. 75 Terr. Zip: 64132. Tel: 363-7171. Mgr. & Buyer: Allan Levy. (OS & RJ).

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1800 Truman Rd. Zip: 64127. Tel: 221-6965. Mgr.: Tony Burasco. (OS & RJ).

Home office: Los Angeles, Calif.

• **ST. LOUIS METROPOLITAN AREA (Area Code 314)**

Columbia Recs. Sales, 100 Progress Pkwy., Suite 135, Maryland Heights 63043. Tel: 872-8692. Sales Mgr.: Dave Swengros; Promo. Mgr.: Roy Wunsch; Regional Promo. Mgr.: Gene Denonovich. (D).

Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
Phonographs: Masterwork.

Commercial Music Co. (div. of Pickwick Int'l Inc.), 2020 Delmar Blvd. Zip: 63103. Tel: 241-8618. Mgr.: Al Chotin; Promo. Dir.: Roy Volker; Promo.: Jean Burman, Larry Mangiaracino; Buyer: Bonnie Mudd. (D), (RJ as J. L. Marsh Inc.).
Home office: Minneapolis, Minn., Heilicher Bros. (D).

Labels: ABC, A&M, A&R, Amaret, Amazon, Astro, Audio Fidelity, Avco Embassy, Bamboo, Blue Rock, Bravo, Brunswick, Calla, Certron, Chart, Chisa, Command, Coral, Decca, Dunhill, Dynamo, Event, Fantasy, Fiesta, Fontana, GWP, Gordy, Gospel, Grecoophon, Hickory, Hob, Honor Brigade, Impulse, Intrepid, Janus, Jerden, Kent, Lighthouse, Lolo, Loma, MTA, Mercury, Metromedia, Minaret, Mr. G, Modern, Motown, Musicor, Ode, Ovation, PIP, Peachtree, Philips, Plantation, Probe, Project 3, Ranwood, Rare Earth, Republic, Riverside, Roulette, SSS Int'l, Savoy, Scepter, Smash, Sonday, Soul, Stop, Sun, Tamlia, Tangerine, Thunderbird, Toddlin' Town, Tonsil, 20th Century-Fox, Twinght, VIP, Viking, Viva, Wand, Wayside, Weed, White Whale, Zed.

L & R Dist'g Co., 1901 Delmar Blvd. Zip: 63103. Tel: GA 1-5633. Owner: Lew Rubin; Mgr. & Buyer: Frank Buchanan. (OS).

Liberty/UA, see UDC Inc.
J. L. Marsh Inc. (RJ), see Commercial Music.

Musical Isle of America Inc. (OS & RJ), see Roberts Rec. Dist'g Co.

Roberts Rec. Dist'g Co., 1815 Locust St. Zip: 63103. Tel: 621-7171. Pres.: Robert L. Hausfater; VP: Norman Wienstroer. (D), (OS & RJ as Musical Isle of America Inc.).
Home office: Los Angeles, Calif., Musical Isle of America Inc.

Labels: Abnak, Accent, All Platinum, American Int'l, Amos, Ampex, Amy, Aquarius, Archive, Arctic, Bach Guild, Bang, Banyan Tree, Bell, Bethlehem, Beverly Hills, Blue Horizon, Buddha, Cadet, Caedmon, Camden, Canaan, Candide, Canyon, Cardinal, Century City, Checker, Chess, CoBurt, Coliseum, Colossus, Cream, Curtom, Cyclone, DGG, Deluxe, Deram, Diann, Disneyland-Vista, Dooto, Dore, Dot, Double Shot, Duke, Earth, Eleuthera, Elf, Enterprise, Euphoria, Everyman, Federal, Forward, Four Corners of the World, GNP, Crescendo, GRT, Gamble, Giant, Golden, Goldwax, Gregar, Gross, Guyden, Happy Tiger, Head, Heart Warming, Heritage, Hi, Hip, Hobbit, Hot Line, Hot Wax, ID, Impact, International Artists, Jamie, Jetstar, Jewel, Josie, Jubilee, Juno, Kama Sutra, Kapp, King, Kirshner, LHI, L&R, Laurie, Light, Lionel, Little David, Living Language, Lizard, London, Look, Lyra, MGM, Mainstream, Mala, Map City, Mega, Moonshot, Nashville, National General, Neptune, Norman, Original Sound, Page, Page One, Paramount, Parrot, Par T, Paula, Pavilion, Peacock, People, Phil-L.A. of Soul, Philly Groove, Poison Ring, Polydor, Prestige, Press, Pride, Prophecy, RCA, RF, Raw, Respect, Ronn, Royal American, Sacred, Shandy, Shout, Show Biz, Sire, Soul Clock, Specialty, Spring, Stang, Starday, Stax, Steed, Stormy Forest, Sundi, Sunflower, Super K, Sussex, Symbolic, TA, T-Neck, Thomas, Threshold, Together, Tribe, Uni, Vanguard, Vault, Vox, Whiz, Windfall, Winro, Word, Yew, Zodiac.

U D C Inc., 1815 Locust St. Zip: 63103. Tel: 621-7171. Sales Mgr.: Marty Markowitz. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

Uptown Music Inc., 4703 McPherson Ave. Zip: 63108. Tel: 367-2602. Owner & Pres.: Harry Brockman; Mgr.: Mrs. Betty Dorin; Buyers: Mrs. Betty Dorin, Harry Brockman. (OS).

continued on page 142

continued

MONTANA

• BILLINGS (Area Code 406)

Billings Hardware Co. (div. of American Hoist & Derrick Co.), 1300 First Ave. N. Zip: 59103. Tel: 245-3066. Mgr.: Paul Pearson; Sales Mgr.: Bill Bresnahan; Rec. Dept. Mgr.: Marion Massick. (RJ).

• GREAT FALLS (Area Code 406)

Music Serv. Co. Inc., 316 Sixth St. S. Zip: 59401. Tel: 761-2420. Gen. Mgr.: R. E. Holm; Buyer & Promo.: W. Dudley James. (D). Labels: A&M, Camden, Deram, Dolton, Fontana, GNP, Hi, Imperial, Jubilee, Liberty, London, MGM, Mercury, Parrot, Philips, RCA, Ranwood, Richmond, Smash, United Artists, Vanguard, Verve, Victrola. Phonographs: Toshiba, V-M. Accessories: Needles, cords, earphones (Fidelity-tone); record cloths, cleaning kits, Brushes (Le-Bo); headphones (Telex).

NEBRASKA

• OMAHA (Area Code 402)

Davidson's One Stop, 1214 Farnam. Zip: 68102. Tel: 341-4088. Mgr. & Buyer: Joe Quartoroli Jr. (D & OS). Home office: Kansas City, Mo. (see for prod. distributed). Lieberman One-Stop Recs. Inc., 809 S. 25 St. Zip: 68105. Tel: 341-3056. Gen. Mgr.: Mrs. Evelyn Dalrymple; Mgr. & Singles Buyer: David Mandina. (OS). Home office: Minneapolis, Minn., Acme Music Serv. Inc.

NEVADA

• SPARKS (Area Code 702)

Musical Buddies Inc., 544 Greenbrae Dr. Zip: 89431. Tel: 359-3683. Owner & Mgr.: Charley E. Barber; Buyers: Singles, Frances Barber; Albums, Charley E. Barber. (RJ).

NEW JERSEY

• CHERRY HILL (Area Code 609)

A B C Rec. & Tape Sales, 29 Olney Ave., Bldg. 35, Cherry Hill Ind'l Center. Zip: 08034. Tel: 424-4722. Mgr.: George Rossi. (OS & RJ). Home office: Seattle, Wash. (D & RJ).

Liberty/UA, see UDC Inc.

M C A Dist'g Corp., 1165 Marlkrass Rd. Zip: 08034. Tel: 424-4430; Phila. Tel: (215) WA 2-5659. District Mgr.: Sam Passamano; Branch Mgr.: Bob Speca; Promo.: George Collier. (D). Labels: Decca, Kapp, Uni, Coral, Vocalion. Phonographs: Decca.

U D C Inc., 1001 N. Kings Hwy., Suite 108. Zip: 08034. Tel: 667-3190; Phila. Tel: (215) 923-4196. Branch Mgr.: Sterling Devers. (D). Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

• EDISON (Area Code 201)

Handlemann Co., Bldg. 410-Raritan Center. Zip: 08817. Tel: 225-1040. Mgr.: Stanley Sterling; Buyers: Singles, Denise Zaun; Albums, Stanley Sterling. (RJ). Home office: Detroit, Mich.

• ELIZABETH (Area Code 201)

Able Rec. Sales, 730 Division St. Zip: 07201. Tel: 351-6660. Mgr.: Jack Glauben. (OS & RJ). Home office: Newark, N. J., Service One Stop Dist. Inc.

• HILLSIDE (Area Code 201)

Apex-Martin Rec. Sales Inc., 467 Mundet Pl. Zip: 07205. Tel: 923-7474. Pres.: Joseph C. Martin; VP & Mgr.: Jerry Cohen; Promo.: Norman Moore, Dennis Gearl. (D), (OS & RJ as New Jersey One Stop).

Labels: A&M, Amaret, Amy, Arctic, Bang, Bell, Blue Rock, Brunswick, Calla, Carnival, Chimneyville, Cotillion, Crajon, DJM, Dot, Double Shot, Enterprise, Fantasy, Fontana, Galaxy, Guyden, Jamie, Ko-Ko, Limelight, Little David, Lizard, Look, Lost-Nite, Mercury, Odax, Ode, Paramount, Peachtree, Philips, Philly Groove, Post. Roulette, Shout, Smash, Sphere Sound, Starday, Stax, Steed, Today, Top & Bottom, Volt, Windfall, Zea. New Jersey One Stop. Buyer: Ed Gries. (OS & RJ). See Apex-Martin Rec. Sales Inc.

• IRVINGTON (Area Code 201)

Dierick Vending Co., 1316 Springfield Ave. Zip: 07111. Tel: 371-0777. Owner: Mrs. A. Dierick; Rec. Dept. Mgr. & Buyer: Tony Villanova. (OS & RJ).

• LINDEN (Area Code 201)

Apex Rendezvous Inc., 1135 W. Elizabeth Ave. Zip: 07036. Tel: 925-0600; NYC Tel: (212) 376-1800. Pres.: Danny J. Pugliese; VP & Sales Mgr.: Bob Demain; Mgr.: Bob Meehan. (D, OS & RJ). Distributes: Close-outs.

National Tape & Rec. of New Jersey (div. of National Tape Dist. Inc.), 609 Commerce Rd. Zip: 07036. Tel: 925-9101. Mgr.: Robert Fleck; Buyer: Tom Schlapak. (RJ). Home office: Brookfield, Wis., National Tape Dist. Inc.

• LONG BRANCH (Area Code 201)

Vintage Recs. Inc., PO Box 413. Zip: 07740. Tel: 229-4621. Pres.: Ted Ward. (D). Labels: Audicon, Eric, Laurie, Mohawk, Rust, cut-out 45's & LP's, oldies.

• MIDDLESEX (Area Code 201)

Rapid Mdsq. Co. Inc., 200 Pond Ave. Zip: 08846. Tel: 752-1000. Mgr.: Ed Columbus. (RJ). Home office: Santa Ana, Calif.

• MONTCLAIR (Area Code 201)

Belmont Recs. & One Stop, 350 Bloomfield Ave. Zip: 07042. Tel: 744-5680. Owner: Frank Gottlieb. (OS).

• NEWARK AREA (Area Code 201)

Dance Rec. Center (div. of Folkraft Publ'g Co. Inc.), 1159 Broad St. Zip: 07114. Tel: 622-0024. Pres.: Jerry Shifrin; Mgr.: B. Brooks. (D, I & E). Labels: Belco, Blue Star, Folkraft, Grenn, Hi Hat, Hoctor, Janus, Jewel, Kalox, Kismet, Kolo Festival, MacGregor, Old Timer, Pulse, Sets in Order, Scope, Square L, Top, Wagon Wheel, Windsor, Xopo. Imports: Tanz (Germany), Jugaton, RTB (Yugoslavia).

Essex Rec. Dist. Inc., 10 Fenwick St. Zip: 07114. Tel: 243-7700. Owners: Joseph & Irving Cohen; Mgr. & Promo.: Rick McGruder; Sales Mgr. & Promo.: Harold Ladell. (D). Labels: Ala, All Platinum, Anvil, Atlantic, Audio Gospel, BT Puppy, Backbeat, Big Tree, Cadet, Cadet/Concept, Checker, Cherry Red,

PROGRAM ONE STOP

FOR ALL YOUR RECORD AND TAPE NEEDS

INCLUDING:


- ORIGINAL ARTIST OLDIES AND STANDARDS
- COMPLETE SELECTION OF 8 TRACK CARTRIDGES & CASSETTES
- FAST, EFFICIENT SERVICE TO OPERATORS AND DEALERS
- COMPLETE LINE OF RECORD & TAPE ACCESSORIES
- FACTORY REPRESENTATIVE FOR ELECTRO-VOICE
- ACCESSORIES

950 GREELEY AVE.
(Off Route 22E)
UNION, NEW JERSEY 07083
(201) 964-3434

RALPH SCHECHTMAN

DAVE CASEY

FRANK DIMARSICO



WE DELIVER THE HITS

(RECORDS & TAPES)

**BIGGER SALES
BETTER PROMOTION**

WENDY DISTRIBUTORS

37 WILLIAM ST., NEWARK, N. J. 07102
Jerry Winston, Pres. (201) 623-5845

Chess, Creed, Crescent, Cruisin, Dakar, De-Lite, Diplomat, Dooto, Douglas, Duke, Euphoria, Excello, GRT, Golden, Gospel, Head, Janus, Jewel, Josie, Jubilee, Kent, Laff, Laurie, Money, More, Nashboro, Neptune, Oldtown, Original Sound, Paula, Peacock, Peter Pan, Pzazz, Ron, Rust, San Francisco, Songbird, Specialty, Stang, Stax, Stella, Stone Flower, Sureshot, Twilight, USA, Unity, Westbound, Whit, Yew.

Jack's One Stop Inc., 357 Lyons Ave. Zip: 07112. Tel: 923-3636/1212. Owner: Jack Kosloff; Mgr. & Buyer: Lou Caporaso. (OS).

Krich New Jersey Inc., 428 Elizabeth Ave. Zip: 07112. Tel: 248-7400. Mgr.: Norris I. Saurman. (D).
Labels: Victor, Red Seal, Camden, Victrola, Colgems, Gregar, Kirshner, Poppy.

Laredy Rec. Dist. Corp., 46 Green St. Zip: 07101. Tel: 623-5984. Pres.: Joseph Fechner; Gen. Mgr.: George Signoretti. (D).
Labels: Amos, Betty White Dance Recs., Certon, Conversa-Phone, Disneyland-Vista, Evolution, LHI, Living Language, Loma, Project 3, Reprise, Straight, Sure, Warner Bros., Young People's Recs.

Service One Stop Dists. Inc., 16 Fenwick St. Zip: 07114. Tel: 243-8700. Owners: Joseph & Irving Cohen; Mgr.: Hal Price; Buyers: Singles, Hal Price; Albums, Eddy Fredricks. (OS & RJ).
Branch: Elizabeth, N. J., Able Rec. Sales.

Wendy Dist. Inc., 37 William St. Zip: 07102. Tel: 623-5845. Owner & Mgr.: Jerry Winston. (D).
Labels: Abnak, Avco Embassy, Buddah, Chisa, Colossus, Cream, Crescendo, Curtom, Dooto, Elektra, Era, Federai, GNP Crescendo, Gamble, Harbour, Heritage, Hickory, Hob, Hot Wax, Kama Sutra, King, Lionel, MGM, Mainstream, Metromedia, Nonesuch, Pavilion, Polydor, Prestige, Ranwood, Rare Earth, Roker, Royal American, Savoy, Scepter, Spring, Steady, Stormy Forest, Sunflower, Super K, Sussex, T-Neck, TRX, Team, Thomas, VIP, Vanguard, Verve, Wand. (SEE ADVERTISEMENT)

● **ROCHELLE PARK (Area Code 201)**
New York Rec. & Tape Dists. Inc., 68 W. Passaic St. Zip: 07662. Tel: 843-2670. Pres.: Manny G. Wells; VPs: Max Goldstein, Peter Hyman. (RJ).

● **SOMERVILLE (Area Code 201)**
Mona Rec. Corp., PO Box 487. Zip: 08876. Tel: 234-0444. Owner: Fred Castle; Buyer: Fred Wayne. (RJ).

● **TRENTON (Area Code 609)**
Allied Rec. Sales, 113 Emory Ave. Zip: 08611. Tel: 392-0211. Owner: John T. Gervasoni; Mgr.: Rodney Mortillaro; Promo.: Maria A. Morreale, Fred M. Flego, Angelo A. Gervasoni, Tina Bitonti; Buyers: Singles, Rodney Mortillaro; Albums, Frank Romano. (D, OS, RJ & E).
Distributes: Close-outs, 45 rpm oldies, overstock.

● **UNION (Area Code 201)**
Liberty/UA, see UDC Inc.
Program One Stop Inc., 950 Greeley Ave. Zip: 07083. Tel: 964-3434. Owners: Dave Casey, Ralph Schechtman; Buyer: Frank DiMarsico. (OS). (SEE ADVERTISEMENT)

U D C Inc., 1835 Burnet Ave. Zip: 07083. Tel: 964-1560. Sales Mgr.: Gerald Kopecy. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

NEW YORK

ALBANY AREA (Area Code 518)

Bee Gee Recs. & Tape, Shaker Park, Latham 12110. Tel: 785-1350. Owner, Pres. & Sales Mgr.: Leonard Smith; Mgr.: Jack Miorin; Promo.: Bernard Mitnick; Buyer, Singles: Paul Biddle; Albums, Jack Miorin. (D, OS & RJ).
Labels: Ampex, Buddah, Camden, Cartwheel, Curtom, Disneyland-Vista, Dore, Dyno, Elektra, Fiesta, Fleetwood, GRT, Golden, Jay Jay, Jubilee, Juno, Kama Sutra, Living Language, Mega, Mercury, Music Minus One, Musicor, PIP, Pavilion Pickwick, Polydor, RCA, Royal American, SSS Int'l, Scepter, Skye, Starday, Stereo Dimension, T-Neck, Vocalion.
Accessories: Fidelitone, Le-Bo, Recoton, 3M.

Latham Music Studio, 8 Westview Dr., Latham 12110. Tel: 785-9225. Owner: Felix W. Wielewinski. (D).

Distributes: Polka recs.
Mobile Rec. Serv. Co., Coldwater Tavern Rd., East Nassau 12062. Tel: 766-2071. Mgr.: Vince Talbot. (OS).

Home office: Pittsburgh, Pa. (D & OS).
R T A Dists. Inc., 991 Broadway. Zip: 12204. Tel: 463-3251. Mgr.: Joseph Paone. (D).
Labels: Victor, Red Seal, Camden, Victrola, Colgems, Gregar, Kirshner, Poppy.
T P S Sales Corp. (RJ), see Transcontinental Music Corp.

Transcontinental Music Corp., 100 Watervliet Ave. Zip: 12206. Tel: 438-3571. Sr. VP: Charles H. Schlang. (RJ).
Home office: New York, N. Y., Transcontinental Investing Corp.

● **AMSTERDAM (Area Code 518)**
Almor Playtime Co. Inc., Wallins Corner Rd. Zip: 12010. Tel: 842-2500. VP: Albert A. Hyman; Gen. Mgr.: Dick Sukel. (D, OS & RJ).
Branches: Syracuse, N. Y.; South Burlington, Vt.
Labels: Camden, Victrola, Disneyland-Vista, Pickwick Int'l; sub-dist. for RCA, Capitol, Columbia, Decca.

● **BEDFORD HILLS (Area Code 914)**
Polyphonwerke Aktiengesellschaft, PO Box 124. Zip: 10507. Tel: 666-5287. Dir: Olga Jirakova; Co-ord.: Karel B. Weiss. (I).
Label: Polyphon.
Label imported: Supraphon (Czechoslovakia).

● **BINGHAMTON (Area Code 607)**
G & G Rec. & Tape Dist., 174 Clinton St. Zip: 13905. Tel: 723-9489. Owner & Mgr.: Ken Glassman. (OS & RJ).

● **BUFFALO AREA (Area Code 716)**
Best & Gold Rec. Dists., 1790 Main St. Zip: 14208. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Sales & Buyer: Dave Colson. (D).
Labels: ABC, A&M, Abnak, Action, Adell, Airtown, All Platinum, Amaret, American, Amos, Amy, Aphrodisiac, Apt, Aquarius, Arc Sound Ltd., Arctic, Ardent, Artco, Ashley, Atilo, Audio Fidelity, Audio Recs., Autumn, BT Puppy, Backbeat, Bang, Banyan Tree, Barry, Baytown, Bazaar, Bell, Bellina, Big Ben, Big Deal, Blue Angel, Blue Onion, Blue River, Blue Rock, Blue Thumb, Boom, Boone, Botanic, Brotherhood, Buddah, Buena Vista, Bullet, Buluu, Bunky, Burdett, CBM, CCM, CGC, Calla, Carnival, Celebrity, Circle, Challenge, Chance, Chartmaker, Checkmate, Circa, Cobblestone, Command, Congress, Corby, Cotique, County Fair, Crescent, Crest, Crewe, Crimson, Crusader, Current, Curtom, DGG, Dearborn, Delta, Derby City, Diamond, Dimension, Disneyland-Vista, DiVenus, Dooto, Double Shot, Douglas, Dover, Drew, Duke, Dunhill, Dunwich, Dynamo, ESP-Disk, Earl, Elbejay, Eldo, Enterprise, Era, Eric, Estill, Eurotone, Event, Evolution, Excello, Expo,

continued on page 144

INTERNATIONAL RECOTAPE Corporation

The Tri-State Area's Fastest Growing Independent Distributor

**FULL SERVICE IN THE TRI-STATE AREA COVERING
NEW YORK, NEW JERSEY & CONNECTICUT**

● 16 SALESMEN ● 3 PROMOTION MEN

25,000 Square Foot Modern Warehouse Servicing Over 700 Accounts

★ YOUNG

★ DYNAMIC

★ AGGRESSIVE

➡ SERVICE TO OUR CUSTOMERS IS OUR FIRST PRODUCT LINE ➡

**● RECORDS ● TAPES ● ACCESSORIES
● COMPLETE INVENTORIES ● PROMPT SERVICE**

International Recotape Corporation

46-50 54th Avenue ♦ Maspeth, N.Y. 11378 ♦ (212) 937-5030

"DO YOU KNOW THAT
PETERS INTERNATIONAL
HAS OVER
4,000
RECORDINGS
FROM ALL OVER THE WORLD?"



Our new catalog is off the press and what a giant it is. It weighs almost 2 lbs. has 360 pages — 8½"x11" with all albums illustrated and lists over 4,000 LP's and prerecorded tapes.

A complete listing of labels, distributed exclusively in the U.S.A. by Peters International, is on the back inside cover of the catalog and represent the products of the following major manufacturers.

- EMI GROUP COMPANIES WORLDWIDE ■ CBS INTERNATIONAL
- RCA INTERNATIONAL ■ BARCLAY INTERNATIONAL
- VOGUE INTERNATIONAL ■ POLYDOR & AFFILIATE GROUP COMPANIES WORLDWIDE

This is only a partial listing of manufacturers represented. There are many more not listed because of space limitations.

Arrangements are now in process to add several more important labels.

DEALERS! Please write today on your company's stationery for your complimentary copy of our giant Catalog.



Write Dept. BG-71
Peters International Inc.
600 Eighth Avenue, New York, N.Y. 10018
Tel. (212) LA 4-4020, LA 4-5535 Cables: Petours

Fard, Federal, Fiesta, Focus, Fontana, Fortune, Foy, Fury, GRC, GRT, GWP, Gamble, Golden, Goldwax, Gospel, Grecophon, Groovy, Gross, Guilford, Guyden, Harbour, High Country, Hob, Hollywood, Hot Line, Hot Wax, Hour Glass, Impulse, International Artists, Jad, Jamie, Jay Jay, Jerden, Jewel, Josie, Jubilee, Karen, Kent, King, Ko-Ko, Laurie, Lemon Line, Like, Limelight, Little Darlin', Living Language, Lost Nite, MTA, Mainstream, Mala, Mercury, Metromedia, Mira, Mirwood, Modern, Modo, Money, Mothers, Musicor, Nashville, New Voice, Ode, Oren, Original Sound, Pace, Page One, Paula, Pavilion, Peacock, Pelnor, Pepper, Phil-L.A. of Soul, Philips, Philly Groove, Plantation, Pompeii, Poppy, Post, Probe, Pulsar, Pure Soul, Queen City, RCA, RPR, Ranwood, Riverside, Rod, Rojac, Rontom, Roulette, Royal American, S&P, SSS Int'l, Sahara, Savoy, Scepter, Sew City, Share, Shell, Shout, Skye, Smash, Soma, Songbird, Spar, Sphere Sound, Springboard, Squire, Stang, Starday, Stax, Steel City, Stereo Dimension, Stereoditties, Strobe, Sue, Sundown, Super K, Sureshot, T-Neck, Take 6, Tangerine, Tarp, Thunderbird, Triangle, Turntable, Twilight, USA, Vault, Vent, Venture, Vernell, Volt, Wand, Way Out, Weis, Westbound, White Whale, Windy C, Yew.

Buffalo One Stop. (OS & RJ), see Transcontinent Rec. Sales.
Liberty/UA, see UDC Inc.
M C A Dist'g Corp., Shero Rd., Rt. 2, Hamburg 14075. Tel: TL 2-8318. Sales Mgr.: Maury Bloom. (D).
Labels: Decca, Kapp, Uni, Coral, Vocalion.
Phonographs: Decca.
Ruda's Dist'g Co., 915 Broadway. Zip: 14212. Tel: 852-3121. Owner: Don Ruda. (D).
Distributes: Polka recs.
Transcontinent Rec. Sales, 1790 Main St. Zip: 14208. Tel: 882-0427. Owners: Leonard Silver, Steve Brodie; VP Sales & Buyer: Dave Colson. (D), (OS & RJ as Buffalo One Stop).
Branches: Rochester, N. Y., Rochester One Stop; Syracuse, N. Y., Syracuse One Stop; Cincinnati, Ohio, Ambat Recs.; Cleveland, Ohio, Northern Rec. Sales; Dayton, Ohio, Ambat Recs. (all OS & RJ).
U D C Inc., 316 Roat Dr., Angola 14006. Tel: 549-4122. Sales Mgr.: Joe Pinter. (D).
Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

- **CHESTER (Area Code 914)**
Associated Recs. Serv Inc., PO Box 578. Zip: 10918. Tel: 469-4454. Owners: Mat Ropiecki, Arthur Morris; Mgr. & Buyer: Samuel Me-haffie. (D & RJ).
Labels: Avant Garde, Christian Faith, Console, Cornerstone, Creative Sound, Cricket, Crown V, Diplomat, Guest Star, Heart Warming, Jim, Koinonia, Majestic, Pickwick, RCA, Reverence, Scripture, Sing, Singpiration, Skylite, Summit Sound, Supreme, Tempo, Zondervan.
Accessories: Le-Bo.
- **FARMINGDALE, L.I. (Area Code 516)**
Variety Audio Prods. (div. of Audiophones Inc.), 170 Central Ave. Zip: 11735. Tel: 293-5858. Owner & Mgr.: David Schihman. (OS & RJ).
- **FREEMPORT, L.I. (Area Code 516)**
Double B Recs. & Tape Corp., 240 E. Merrick Rd. Zip: 11520. Tel: FR 8-2222. Pres. & Mgr.: Bernard Boorstein; Buyer: Zeke Lengua. (OS & RJ). (SEE ADVERTISEMENT)
- **GREAT NECK, L.I. (Area Code 516)**
Playette Corp., 301 East Shore Rd. Zip: 11023. Tel: 487-3064. Owner: Sidney A. Evans. (I).
Labels: Ades, Amadeo, Academia, Cetra, Chant du Monde, DGG, Festival, GMS-Disc, Hachette, Hispavox, Lumen, Nuova, Philips, Pleiade, RTF, Vega, Visaphon, Vogue.
- **HICKSVILLE, L.I. (Area Code 516)**
Wilmi Sales, 3 Westmoreland Rd. Zip: 11801. Tel: 433-0337. Owner & Mgr.: Edward Smith. (OS & RJ).
- **HUNTINGTON STATION, L. I. (Area Code 516)**
Precision Electronics, 1335 New York Ave., Zip: 11746. Tel: 427-6900. Mgr.: H. Isaacs. Buyer: M. Patterson. (OS).
- **ISLAND PARK, L.I. (Area Code 516)**
Candy Stripe Recs. Inc., 17 Alabama Ave. Zip: 11558. Tel: 432-0047. Owner & Pres.: Bernard Keil; VP: Arleen Keil. (D, OS, RJ).
Labels: ABC, A&M, Angel, Apple, Ashley, Atco, Atlantic, Barnaby, Blue Note, Blue Thumb, Buddah, Canaan, Capitol, Coliseum, Columbia, Decca, Deram, Dore, Dunhill, Elektra, Epic, Fame, Fantasy, GWP, Harmony, Harvest, Hi, Invictus, Island, Kapp, Kent, Liberty, London, London Int'l, MAM, MGM, Mainstream, Mercury, Monument, Motown,

continued on page 146

TIRED OF WAITING FOR YOUR ORDERS?
THEN TRY US FOR FASTEST DELIVERY ANYWHERE
LP RECORDS, 45 RPM RECORDS, CASSETTES,
8-4 TRACK CARTRIDGES, OPEN REEL TAPES,
ALL BRANDS AT LOWEST EXPORT PRICES.

Free Catalogues on Request

DAVID ESKIN
INTERNATIONAL SALES
400 RIVERSIDE DRIVE, NEW YORK 10025
U.S.A. PHONE (212) RI 9-4257

A-1
RECORD
SALES

659 TENTH AVE., (212) Circle 6-1234, NEW YORK 10036

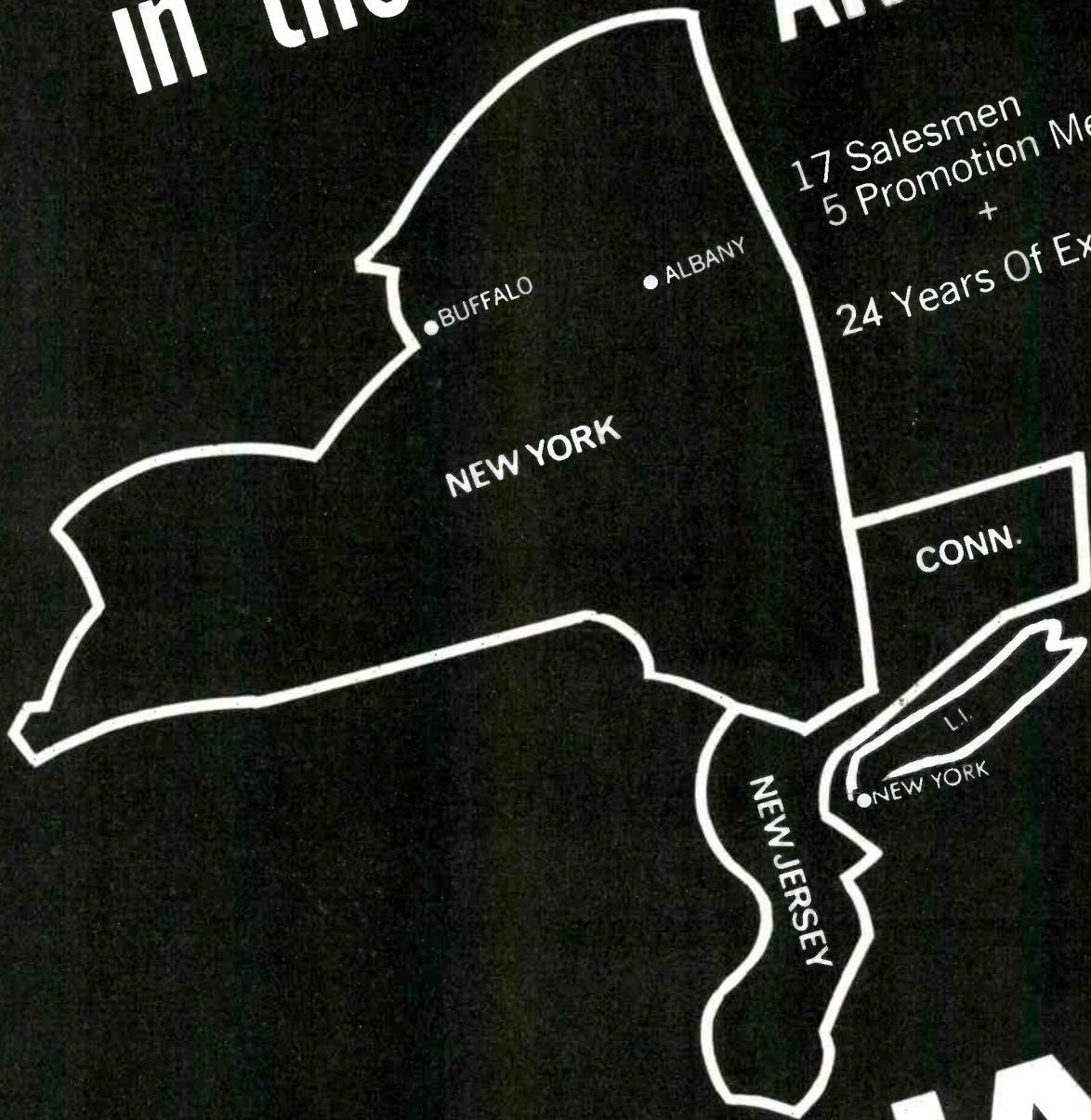
**EXCLUSIVE SPECIALISTS FOR
THE JUKE BOX OPERATORS**

The One-Stop with a complete selection of Singles, LP's, Standards and Background Music.

FREE TITLE STRIPS
Immediate Delivery
Mail Orders Our Specialty

OTTO WILKINSON
General Manager

NO. 1 Distributor in the TRI-STATE AREA



17 Salesmen
5 Promotion Men
+
24 Years Of Experience

ALPHA

DISTRIBUTING CORP.

20 West End Ave., New York, N.Y. 10023 (212) 586-6200

**Records & Tapes
Cartridges & Cassettes**

**ALL AMERICAN
BRANDS COMBINED IN
ONE SHIPMENT**

**ELTRON
EXPORT
COMPANY**

159 Maiden Lane, New York, N. Y. 10038

cable: ELTRONCOMP

RECORDS and TAPES

All American Labels,
Extremely Attractive Prices
and
Speedy Service

**CARDINAL
EXPORT CORP.**

135 West 29th St.
New York, N.Y. 10001

continued

Muscor, Ode, Parrot, phase 4 stereo, Plantation, Polydor, RCA, Ranwood, Reprise, Richmond, Scepter, Seraphim, Shelter, Stax, Stormy Forest, Sunset, Threshold, Tower, Uni, United Artists, Volt, Warner Bros., Windfall, Word. Scott Dist'g Corp., 4245 Austin Blvd. Zip: 11558. Tel: 423-1234. Owner: Sidney Kruglick; Mgr.: Harvey Lefkowitz; Buyer: Larry Sonin. (E).

• **JERICHO, L.I. (Area Code 516)**

Polka Towne Music, 23 Marian Ln. Zip: 11753. Tel: 822-3198. Owner & Buyer: Teresa Zapolska. (D & OS).
Branch: Westbury, L.I., N.Y.
Labels: Albo, Alshire, Ampol, Bel-Aire, Chicago, Cindy, Cuca, D&B Sound, Danceland Entertainment, Danceland in Stereo, Data, Dearborn, Delta Int'l, Don-Joe, Dyno, Eastwind Int'l, Eurotone, Fantastik, Glo, Gold, Goodwill, Halo, Holts, IRC, IRM, J, JB, JBL, Jay Jay, Jody, LeMans, MGM, Maxim, Melodia, Micro, Monitor, Muza, Oxboro, Paramount, Pleasant Peasant, Polish Song, Polka, Polka-Tone, Pronit, Rave, Recar, Request, Resound, Rex, Ridge, Rim, Rol, S&S, Select, Silverbell, Sound, Stamco, Starr, Steljo, Stella, Studio 5, Tifton, Tip, Tric, USANA, Veriton, Vicrom, Vista, WAM.

• **MELVILLE, L.I. (Area Code 516)**

Merco Ent's. Inc., 536 Broadhollow Rd. Zip: 11746. Tel: 694-8990. Pres.: Jack Grossman; Buyer: Marvin W. Rossman. (RJ).

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

A-1 Rec. Sales, 659 10 Ave. Zip: 10036. Tel: 246-1234/3330. Mgr. & Buyer: Otto Wilkinson. (OS). (SEE ADVERTISEMENT)
Airdisc USA, 949 Broadway. Zip: 10010. Pres.: Alexej Ugrinsky. (E).
Alector Recs. Ltd., 367 W. 34 St. Zip: 10001. Tel: 563-2831. Pres.: Ted Starke. (I & E).
Label imported: Alector (Greece).
Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 586-6200. Owner: Harry N. Apostoleris; Gen. Mgr.: Murray Viscoso; Sales Mgr.: Nick Campanella Promo.: Moe Shulman. (D).
Labels: A&M, Accent, Alector, Ampex, Ansonia, Avoca, Bell group, DeLuxe, Disneyland-Vista, Evergreen, Fantasy, Federal, GNP Crescendo, Hickory, King, Motown group, Nashville, Ode '70, Proect 3, Reprise, Request, Starday, Stella, Stereoditties, TRX, Vanguard, Warner Bros. (SEE ADVERTISEMENT)

American Album & Tape Dists., 850 Seventh Ave. Zip: 10019. Tel: 247-3188. Owner & Mgr.: David King. (D, I & E).
Labels: Assorted cut-outs.
Imports: Close-outs, foreign surplus albums.
American Tape Export (I & E), see Independent Rec. Promos.
Apon Rec. Promos. Inc., PO Box 3087, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 988-0450. Pres.: Andrej M. Poncic; Sales Mgr.: Donald M. Zemann. (I).
Labels imported: Amadeo (Austria), Angelicum (Italy), Christophorus (Germany), Harmonia Mundi (Germany), Polyphon (Austria), Supraphon (Czechoslovakia).
Argus Rec. Dists. Inc., 160 W. 46 St. Zip: 10036. Tel: 765-2585. Gen. Mgr.: Rose Saggio; Sales Mgr.: Frank Riccio; Promo.: Ben Arrigo. (D).
Labels: Aries, August, Book, Criterion, Dapt, GP, Gospel Rec'g, Jonetta, Juno, Kismet, Mounted, Pa-Dik, Prince, Raindrops, Riccio, Riparia D'Oro, Spiral, Tahiti.
Beta Rec. Dist. Co. Inc., 599 10 Ave. Zip: 10036. Tel: 244-3744. Owner: John Halonka; Gen. & Sales Mgr.: Ed Kleinbaum; Promo.: Herbert Merriam, Lester Collins. (D).
Labels: Abnak, Allegro, All Platinum, Amazon, Backbeat, Bang, Banner, Big Tree, Boone, Brunswick, CTI, Charay, Community, Certron, Dictation Disc, Dooto, Douglas, Duke, Ethnic, Event, Ford, Fraternity, GPA, Gamble, Hob, Huff Puff, Jetstar, Jewel, LLP, Laurie, Minaret, Muscor, Oracle, Ovation, Paula, Peacock, Pepper, Pete, Plantation, Republic, Revue, Scepter, Silhouette, Songbird, Speed, Siang, Steady, Strobe, Twinight, Uni. (SEE ADVERTISEMENT)
Capitol Recs., 1370 Ave. of the Americas. Zip: 10019. Tel: 757-7470. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.
Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Cable: COCARDINAL. Pres.: Arthur Lerner; Gen. Mgr.: Bernardo Golden. (D & E).
Labels: Dot, Gordy, Loma, Motown, Paramount, Rare Earth, Reprise, Scepter, Steed, Tamla, VIP, Wand, Warner Bros.
Phonographs: RCA.
Accessories: Reoton. (SEE ADVERTISEMENT)
Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres.: Joe Cayre; VP: Lee Schapiro. Adv. Dir.: Rinel Sousa. (D).
Label: CBS Latin Recs.
China Publ'ns, 95 Fifth Ave. Zip: 10003. Tel: 924-1132. Owner: David Rosen. (I).
Imports from mainland China.

25 Years Service To The Trade

LOWEST PRICES!

**Only One Reason Why You Should Order
From Double B Records & Tape Corp.**

- Complete One Stop Service in all phases of records and tapes. LP's, 45's, 8-track, cassettes

- Oldie 45's
- Special overnight service
- Special orders receive immediate attention
- Largest inventories

Complete catalog and price lists on request.

Full line of accessories.



DOUBLE B RECORDS & TAPE CORP.

240 East Merrick Road, Freeport, N.Y. 11520

(516) FR 8-2222

**JUKE BOX
OPERATORS**

Special attention given
to your orders. Free title
strips included.

Columbia Recs. Sales, 45-24 83 St., Elmhurst 11373. Tel: 898-1900. Regional Sales Dir.: Jack Craigo; Branch Mgr.: Paul Smith; Promo. Mgrs.: Joe Senkiewicz, Matty Matthews. (D). Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.

Phonographs: Masterwork.
Daro Exports Ltd., 366 Broadway. Zip: 10013. Tel: 962-4120. Owner & Mgr.: John R. Weinberg. (E).

Distribuidora Nacional de Discos de New York, 214 W. 96 St. Zip: 10025. Tel: 866-2469. Pres.: L. Raul Bernard; Mgr.: J. Figueroa; Promo.: John Bernard. (D), (I & E as Otao Recs. Co. Int'l Ltd.). Labels: Banny, Colony, Coqui, Disco, Kelsa, ORC; sub-dist. for Capitol.

Eltron Export Co., 159 Maiden Ln. Zip: 10038. Tel: 944-7635. Pres.: Werner T. Glaeser. (E). (SEE ADVERTISEMENT)

Empire State Rec. Sales Corp., 10-29 46 Rd., Long Island City 11101. Tel: 361-2700. Owner: Mel Albert; Sales Mgr. & Buyer: Charles Morrison; Promo: Mgr.: Perry Cooper. (D). Labels: Abel, Ala, Ambassador, Audio Fidelity, Avant Garde, Beacon, Black Forum, Blue Goose, Bluesville, Blue Thumb, Brotherhood, Buttercup, Ceritano, Chart, Chisa, Contemporary, Cotillion, Crestview, Current, Dakar, Davis, Diplomat, Disneyland-Visita, Dorado, Dot, Double Shot, Douglas, Embryo, Era, Euphoria, Fantasia, Faxx, Folklore, Glad-Hamp, Golden, Golden Crest, Good Time Jazz, Grand, Gross, Guest Star, Happy Tiger, Humorsonic, Immediate, Irish Int'l, Jamal, Jay Walk, Josie, Jubilee, Kent, Laff, Little David, MF, Milestone, Mine, Mio, Mira, Mountain Dew, Music Minus One, Onacrest, Orefeon, PIP, Pace, Paramount, Peter Pan, Post, Power, Prestige, Proscenium, Radiant, Radnor, Rare Earth, Raw, Real, Riot, Rocking Horse, Soul Time, Soulville, Spring, Steed, Straker, Stylist, Surrey, Swampfire, Takoma, Thrush, Thunderbird, Tifton, Tiger Tail, Truesound, Tucker, VIP, Vibrant, Whiz, Winley, Wirl, Yazoo, Yew.

David Eskin-Int'l Sales, 400 Riverside Dr. Zip: 10025. Tel: Rt 9-4257. Pres.: David Eskin. (E). (SEE ADVERTISEMENT)

The Folk Dancer Rec. & Book Co., PO Box 201, Flushing 11352. Tel: 784-7407. Owner & Pres.: Michael Herman. (D, I & E).

Labels: Folk Dancer, MacGregor.
Labels imported: Balkanton (Bulgaria, Yugoslavia), Jugaton (Yugoslavia), Peerless (Mexico), Unidisc (France).

German News Co. Inc., 218 E. 86 St. Zip: 10028. Tel: 288-5500. Pres.: S. S. Tekiner; Gen. Mgr.: H. W. Seiffhart; Sales & Promo.: Fred H. Hofer. (I).

Labels imported: Ariola, Baerenreiter, Cantate, Eurodisc, Fontana, Heliodor, Metronome, Philips, Polydor, Preiser, Telefunken, Tempo (all Germany).

Harbor Rec. Export Corp., 8724 Third Ave., Brooklyn 11209. Tel: 748-5307. Owner & Mgr.: Jerome Hornig. (E).

Hector Dist'g Co., 30 W. 21 St. Zip: 10010. Tel: 242-1989. Owner: Stanley J. Cumberpatch. (D, I & E).

Labels: Argo, Arhoolie, Ars Nova, Audio Book, Avant Garde, Baerenreiter, Bartok, Bel Canto, Biograph, Bluebonnet, Blues Classics, Bruno, CRI, Canyon Indian House, Club 99, Cook County, Delmark, Dover, Educo, Enrichment, FSR, Folk Legacy, GHB, Grass Roots, Haydn Society, Historical Jazz, Jazz Crusade, Jazzology, Lexington, Link, Louisville Philharmonic, MMD, Mark, Melodeon, Milestone, Mobile Fidelity, Monmouth-Evergreen, Mummil, Music Library, Music Minus One, Nessa, Nightingale, L'Oiseau Lyre, Old Timey, Origin Jazz Library, Owl, Pace, Pacific, Pacific Cascade, Piedmont, Playhouse, Pleiades, Redwood, Riverbeat, Rocco, Selva, Serenus, Small World, Spire, Stanyan, Steno-Disc, Takoma, Telefunken, Ultraphone, Word, World Book Languages, World Library of Sacred Music.

House of Menorah Inc., 52 E. Broadway. Zip: 10002. Tel: WA 5-7573. Gen. Mgr.: Sol Tischler; Sales Rep.: Sol Rosenberg. (D, I & E). Labels: (Hebrew & Yiddish prod. only) Aderet, Artistic, Banner, CBS (Israel), Collector's Guild, Columbia, Elektra, Emes, Epstein, Famous, GIL, Galton, Hataklit, Hed-Arzi, IMF, Maloh, Markolit, Menorah, Nachasm Isradisc, Noam, Polydor, RCA, Request, Roulette, Rozanna, Tikva, Vanguard.

Iglesias Rec. Dist. Corp., 689 10 Ave. Zip: 10036. Tel: 247-6753/6292. Mgr. & Buyer: Fernando J. Iglesias. (D). Labels: Benson, Iglee, Kubaney, Modiner, Velvet.

Independent Rec. Promos., 101 Eighth Ave. Zip: 10011. Tel: 989-8644. Owner & Buyer: Larry Schaffer. (OS & RJ), (I & E as American Tape Export).

International Recotape Corp., 46-50 54 Ave., Maspeth 11378. Tel: 937-5030. Pres.: Jack Silverman; Nat'l Sales Mgr.: Frank Cama; Promo: Steve Kahn; Buyer: Charles Rosina. (D).

continued on page 148



RIGHT HERE!

FOR THE BEST IN ONE-STOP RECORD SERVICE

THE CADILLAC OF ONE-STOPS AT FORD PRICES!

NOW CELEBRATING OUR 25th GREATEST YEAR SERVICING
DEALERS IN THE UNITED STATES AND THROUGHOUT THE WORLD

THE WISE DEALER IS THE ONE WHO REALIZES THAT HE CANNOT AFFORD TO DEAL WITH ANYTHING LESS THAN THE BEST RECORD SUPPLY SERVICE AVAILABLE—WHO UNDERSTANDS THAT HE DOES HIMSELF AND HIS BUSINESS AN IRREPARABLE DISSERVICE IN SETTLING FOR A MEDIOCRE SUPPLY SERVICE, WHEN A SUPERIOR SERVICE IS AVAILABLE.

LET OUR LARGE ORGANIZATION AND VAST EXPERIENCE HELP YOU TO MAKE EXTRA SALES, MORE CUSTOMERS & GREATER PROFITS WITH OUR RELIABLE, EFFICIENT SERVICE AND OUR UNBEATABLE FILL OF YOUR ORDERS. TRY US AND CONVINCE YOURSELF.

WE GUARANTEE:

- MOST COMPLETE FILL OF YOUR ORDERS (WE INVITE YOU TO TRY US ON THE ITEMS THAT YOUR PRESENT SUPPLIERS HAVE BEEN UNABLE TO FILL).
- RELIABLE, EFFICIENT SAME DAY SERVICE.
- COMPETITIVE PRICES, SPECIALS, ETC.
- CUSTOM TAILORED COOPERATION TO SUIT YOUR PARTICULAR BUSINESS NEEDS.

WE CARRY THE MOST COMPLETE STOCK OF "OLDIE" 45's IN THE COUNTRY. WRITE FOR OUR NEW GIANT "OLDIES" CATALOG LISTING 5000 BEST-SELLING "GOLDEN OLDIES." THERE'S BIG BUSINESS IN 45 RPM OLDIES. LET US HELP YOU TO GET YOUR PROPER SHARE.

- COMPLETE INVENTORY OF STEREO-8 TAPE CARTRIDGES & CASSETTES

GET YOUR SHARE OF THIS FAST GROWING "EXTRA" BUSINESS
WRITE! WIRE! PHONE! FOR DETAILS
MAKE THIS MOST IMPORTANT MOVE TO IMPROVE YOUR BUSINESS

NOW!

TOWN HALL

RECORD ONE-STOP, INC.

"FIRST WITH THE NEWIES — MOST WITH THE OLDIES"

9131 BEDELL LANE 212—BR 2-9702 BROOKLYN, N.Y. 11236

ATTENTION DEALERS!

THE MOST COMPLETELY STOCKED
RECORD & TAPE
 OPERATION IN THE COUNTRY IS

WORLD FAMOUS **KING KAROL** ONE STOP!

WE SHIP ALL OVER THE WORLD — WRITE FOR DETAILS!
 SUPER SERVICE ON FOREIGN ORDERS!
 ALL ORDERS ARE PROCESSED THE DAY RECEIVED!

FASTEST SERVICE AT LOWEST PRICES!
 FOR BEST FILL & PROMPT SHIPMENT . . . USE
 OUR FACILITIES TO BUILD YOUR BUSINESS!

1 Record or 1,000,000—No Order Too Large or Too Small!
 Nothing Too Old—Nothing Too New!

WE CAN SUPPLY ANY RECORD or TAPE
 IN ANY FORM—IMMEDIATELY!

DON'T LOSE SALES

USE OUR INVENTORY TO GIVE YOUR CUSTOMERS
 THE SERVICE THEY WANT!

FREE DAILY DELIVERY IN OUR AREA!
 OPEN FOR PICK-UPS EVERY DAY OF THE YEAR

444 West 42nd Street, New York City 10036
 (Between 9th & 10th Aves.) Dept. BG (212) 594-5550



continued

Labels: Actuel, Ampex, Berlitz, Caedmon, Cay-
 Ironics, Disneyland-Vista, Golden, Mainstream,
 Mega, Mr. Rogers, Motivation, Prestige, RCA,
 Vox.

Accessories: Amberg, Le-Bo, Walco. (SEE AD-
 VERTISEMENT)

International Themes & Teleplays Inc., 850 Seventh
 Ave. Zip: 10019. Tel: 247-3257. Cable: BE-
 NANTIMUS. Pres. & Int'l: Jack Benanty; VP:
 Charles Benanty. (E).

Labels: Coral, Decca, Kapp, Uni, Vocalion.

Kaco Ents., PO Box 85, Bronx 10466. Owner &
 Pres.: Bruce Kravis. (D & RJ).

Distributes: Oldies but goodies, rare oldies.

King Karol Inc., 444 W. 42 St. Zip: 10036. Tel:
 594-5550. Owner: Ben Karol, Phil King; Gen.
 Mgr.: Morris Weissman. (OS). (SEE ADVERTISE-
 MENT)

London Rec. Dist'g Corp., 539 W. 25 St. Zip:
 10001. Tel: 255-8350. Branch Mgr.: Philip
 Wesen; LP & Pop Sales Mgr.: Ted Wolff;
 Promo.: Mel Richmond, Mike Milrod. (D).
 Labels: London, Parrot, Deram, Ranwood,
 Kent, Argo, Ashley, Chapter One, Coliseum,
 Das Alte Werke, Delyse, Hi, L'Oiseau Lyre,
 MAM, MOC, Midnight Sun, Mother Goose,
 phase 4 stereo, Plantation, Press, Richmond,
 SSS Int'l, Stereo Treasury, Sun, Telefunken,
 Threshold, Wet Soul.

Luso Stereo Corp., 507 Fifth Ave., Rm. 313. Zip:
 10017. Tel: 697-4160. Owner & Mgr.: Idalino
 Cavaco. (I).
 Imports from Brazil.

M C A Dist'g Corp., 34-24 56 St., Woodside 11377.
 Tel: 478-6700. Branch Mgr.: Charles Lindroth;
 Promo. Mgr.: Ray Free. (D).

Labels: Decca, Kapp, Uni, Coral, Vocalion.
 Phonographs: Decca.

Malverne Dist., 35-35 35 St., Long Island City
 11106. Tel: 392-5700. Owner: Al Hirsch; Gen.
 Mgr.: Joe Grippo; Promo.: Tom Chianti,
 Barry Feidel. (D).

Labels: Abet, Alston, Atco, Athena, Atlantic,
 Avco Embassy, Capricorn, Carla, Creed, Cres-
 cent, Dial, Elektra, Enterprise, Evolution, Ex-
 cello, Fame, Flaming, Arrow, Focus, Fontana,
 Gospel, Intrepid, Karen, Kenwood, Ko-Ko, Lime-
 light, Mercury, Metromedia, Nasco, Nashboro,
 Nonesuch, Philips, Respect, Rolling Stones, San
 Francisco, Savoy, Smash, Speciality, Stax,
 Stoneflower, Volt, Vortex, Wayside, World-
 Wide. (SEE ADVERTISEMENT)

Mary Lou Recs. Inc., 900 Prospect Ave., Bronx
 10459. Tel: 328-3575. Owner & Pres.: Ismael
 Maisonave; Mgr.: Victor Maisonave; Sales
 Mgr.: Nelson Quintana; Promo.: Bobby Marin;
 Buyers: Singles, Bobby Marin; Albums, Ismael
 Maisonave. (D, OS, I & E).

Labels: JMC, Mary Lou, Salsa.

Imports South American labels.

Met Richmond Rec. Sales Inc., 1637 Utica Ave.,
 Brooklyn 11234. Tel: 253-4600. Owner: David
 Last; Mgr.: Ritchie Dee; Buyers: Singles, Bea
 Cohen; Albums, Isabel Gee. (OS & RJ). (SEE
 ADVERTISEMENT)

Musical Recs. Co., 502 W. 51 St. Zip: 10019.
 Tel: 581-3235. Mgr.: Conrado Gonzalez. (D).

Home office: Miami, Fla.
 Labels: Discuba, Eco, Musart, Musidisc, Peer-
 less.

National Rec. Sales (sub. of Jervis Ents.), 160
 Broadway. Zip: 10038. Tel: BA 7-9493. Owner
 & Mgr.: Reginald M. Jervis; Sales & Promo.
 Mgr.: Robert Jervis; Ass't Mgr. & Sales
 & Promo. Dir.: Stephanie Jervis. (D, OS & RJ).
 Labels: Ren Bob, Renny; cut-outs, oldies, pro-
 motivational, R&B recs.

Near East Music Assocs. Inc., 191 Atlantic Ave.,
 Brooklyn 11201. Tel: UL 2-3295. Owner: Al-
 bert Rashid; Gen. & Sales Mgr.: Stanley
 Rashid. (I).

Labels: Baidaphone, Sono Cairo, Son Soutalfan
 (UAR); Duniaphone, Philips, Polydor (Lebanon).
 Olympia Rec. Ind. Inc., 239 W. 18 St. Zip: 10011.
 Tel: 989-7200. Owner: Ervin Litkei. (D), (RJ)
 as Arovox Rec. Corp.).

Labels: Budapest, Design, Diplomat, Golden,
 Grand Prix, Guest Star, Kelit-Aurora, Peter
 Pan, Pickwick Int'l, Tifton.

Peters Int'l Inc., 600 Eighth Ave. Zip: 10018.
 Tel: LA 4-5535/4020. Cable: PETOURS. Owner:
 Chris Peters; Gen. Mgr.: James C. Banthos.
 (D & I).

Labels: P.I., Greater Rec'g.

Imports from: Argentina (Odeon), Canada
 (Polydor), Denmark (EMI, Odeon, Parlophone),
 France (Barclay, CBS, Camden, Classic, Du-
 cretet-Thomson, Mode, Odeon, Panache, Pathe,
 RCA, Vogue, Voix de l'Islam, Voix de l'Orient),
 Germany (Beka, CBS, Da Capo, Electrola,
 Gloria, Heliodor, Hoer Zu, Isarton, Karussell,
 Kristall, Odeon, Polydor, Volksplatte), Greece
 (Emidisc, Fidelity, Margophone, Minos, Odeon,
 Olympic, Parlophone, Philips, Polydor, RCA,
 Regal), India (Odeon), Israel (CBS, Israel,
 RCA), Italy (Apollo, CBS, CGD, Camden,
 Canadian-American, Clan Celentano, EMI, Fon-
 tana, Numero Uno, Odeon, Parlophone, Pathe,
 Philips, Phonogram, Polydor, RCA, Regal,
 Ricordi, Splash, Vik), Japan (Odeon, Toshiba),
 Netherlands (EMI Disc., Odeon, Parlophone,
 Philips), Rumania (Electrecord), Spain (Cam-

True or False Distribution ?

Mr. Manufacturer: Are you getting the maximum distribution effort in the area your distributor should be Servicing? Are you getting the attention your line deserves?

Malverne Distributors—"A Pure Independent Distributor"—Who has no ties with anyone and therefore can render the most efficient service "To All Accounts":

1. We have a large, expert sales force who calls regularly on all customers!
2. Large promotional staff—gives concentrated attention to all lines!
3. We are not burdened with too many lines therefore we can give your line the utmost attention and carry adequate inventory.
4. Most modern and large warehouse with parking facilities enables us to render fast deliveries and pickup service!
5. Financial stability with 25 years of distribution experience.

IN NEW YORK IT'S

MALVERNE

DISTRIBUTORS INC. AL HIRSCH, Pres.

35-35 35th Street

Long Island City, N.Y. 11106

(212) 392-5700

den, EMI, Odeon, RCA, Regal, Vergara, Vik), Sweden (EMI, Odeon, Parlophone), UK (Abbey, BBC, CBS, Cairophone, Delyse, Gemini, Golden Guinea, Marble Arch, Music for Pleasure, Odeon, Olympus, Parlophone, Polydor, Pye, Regal, 77, Studio Two Stereo, Sydney Thompson, Talisman, Tangent, Topic, Trans-Atlantic, Unicorn, Virtuoso, Voix de l'Orient, Waverley, World Rec. Club, Xtra). (SEE ADVERTISEMENT)

Carl Post/Don Pasin Org. Inc., 1619 Broadway, Suite 401, Zip: 10019. Tel: 246-1360. Partners: Carl Post, Don Pasin. (D).
Distributes: Close-outs.

Premco Inds., 10 W. 66 St. Zip: 10023. Tel: 595-4000. Pres.: Philip Landwehr; Buyer: Jeff Toffler. (RJ).

Procanyn's Polka Palace, 40-22 61 St., Woodside 11377. Tel: 898-9346. Owner & Mgr.: Walter Procanyn. (D, OS & RJ).
Labels: Belair, Belter, Int'l, Chicago, Crystallone, Cuca, Dafa, Eastwind, Fantasic, Good Will, International Artists, Le Mans, Polkatone, Rave, Rex, Ridge, Starr, Steljo, Tip, Tric, USAN, V Recs.

Qualiton Recs. Ltd., 39-38 58 St., Woodside 11377. (I).
Labels imported: Supraphon (Czechoslovakia); Hungaroton, Hungaroton Music for Everyone, Qualiton (all Hungary).

Rack Promos. Inc., 2952 Ave. U, Brooklyn 11229. Tel: 891-1315. Owner: Morris Farca; Mgr. & Buyer: Sy Friedman. (RJ).

Raymar Sales Co., 170-21 Jamaica Ave., Jamaica 11432. Tel: OL 8-4012. Pres.: Samuel Keenholz; Gen. Mgr.: Hal Kaufman. (D, OS & RJ).
Labels: Distinguished, Gold Star, Tom Lehrer.

Record Import Specialties Corp., 225 W. 34 St. Zip: 10001. Tel: 695-5386. Cable: RISRECORD. Pres.: Edmund L. Owen; Sales Mgr.: Larry Sockell. (I).
Imports from England, France, Germany.

Record Mart, 1470 Broadway. Zip: 10036. Tel: AL 4-4024. Owner: Robert Stack; Mgr. & Buyer: Jesse Moskowitz. (RJ).

Record Shack, 2132 Second Ave. Zip: 10029. Tel: 369-8600. Owner: Edward Portnoy; Mgr.: Ed Seligman. (OS & RJ).

Record & Tape Sales Corp., 821 Broadway. Zip: 10003. Tel: 674-6400. Pres. & Mgr.: Robert Staub. (I).
Labels imported: Baerenreiter (Germany), Boite a Musique-BAM (France), Elenco (Brazil), Festival (France), Fontana (Brazil, France), Forma (Brazil), Mercury (France), Musica Mundi (Germany), Musica Sacra (Germany), Ocora (France), Philips (Brazil, France), Polydor (Brazil, France), Riviera (France).

Alex S. Roberts Assocs. Inc., 35 Bleeker St. Zip: 10012. Tel: 533-3840. Pres.: Alex S. Roberts; VP: Edward B. Thom. (E).

S M G Dist. Inc. (div. of Sam Goody Inc.), 46-35 54 Rd., Maspeth 11378. Tel: 786-3337. VP, Mgr. & Buyer: Sam Stolen. (OS, I & E). (SEE ADVERTISEMENT)

S & V Vending Inc., 1509 Ryder St., Brooklyn 11234. Tel: 377-9881. Owners: Stan Herman, Vincent Caesar; Buyers: Singles, Stan Herman; Albums, Vincent Caesar. (OS & RJ).

L. Schonberger, 2602 Tilden Ave., Brooklyn 11226. Tel: BU 7-3576. Owner & Buyer: L. Schonberger. (OS).

Albert Schultz Inc., 116 W. 14 St. Zip: 10011. Tel: 924-1122. Cable: ALBYREP. Owner & Pres.: Albert Schultz; VP & Mgr.: Stanley Atsidis. (E).

Skyline Dist'g Corp., 636 10 Ave. Zip: 10019. Tel: 541-9835. Pres. & Gen. Mgr.: Bernie Block. (D).
Labels: Alegre, Alshire, Bamboo, Blue Horizon, Calla, DGG, Disneyland-Vista, Dooto, Fania, Fountain, House of Fox, Juggernaut, Memphis, Pickwick Int'l, Polydor, Right-On, Ronze, Roulette, Sue, Tico, Vaya, Wand, White Whale.

M. Sluis Co. Inc., 15 Park Row. Zip: 10038. Tel: 349-0590. Cable: CINAECO. Pres.: M. Sluis; VP: H. Elion; Mgr.: Mrs. M. Zylber. (I & E).
Imports Chinese prod.

Stanley-Lewis Rec. Dist'g Co. Inc., 23-80 48 St., Long Island City 11103. Tel: 726-4343. Owner: Harry Lew; Mgr.: M. Schaffner; Sales Mgr.: Curt D. Schott. (D).
Labels: Arhoolie, Artia, Asch, Audio Arts, Avakian, Baerenreiter, Bartok, Biograph, Broadside, CMS, CRI, Caedmon, Cambridge, Candide, Connoisseur Society, Conversa-Phone, Credo, Crystal, DGG, Delmark, Desto, Dover, Dyer-Bennet, Enrichment, Eterna, Experiences Anonymes, Festival, Ficker, Folk Legacy, Folkways, Gregorian Institute, Haydn Society, Historical, Klavier, Lero, Lexington, Lyricord, Mace, Melodeon, Monitor, Motivation, Musica Sacra, Music Minus One, Newberry Award, Ocora, Orion, Parliament, Pathways of Sound, Proscenium, Qualiton, Spoken Arts, Spoken Word, Spivey, Stinson, Takoma, Tradition, Turnabout, Veritas, Vogue, Vox, Washington.

Stratford Dist. Inc., 184-23 Jamaica Ave., Hollis 11423. Tel: 454-8800. Pres.: Nathan Kaplan; Mgr.: Sam Selwin; Sales Mgr.: Irving Silverman; Buyers: Singles, Irving Silverman; Albums, Sam Selwin. (OS & RJ).

T P S Sales Corp. (RJ), see Transcontinental Investing Corp.

Town Hall Rec. Onestop, 9131 Bedell Ln., Brooklyn 11236. Tel: BR 2-9702. Pres.: Ben Reminick; Buyer: Mike Smokeler. (OS). (SEE ADVERTISEMENT)

Transcontinental Dist'g Corp. (D), see Transcontinental Investing Corp.

Transcontinental Investing Corp., 201 E. 42 St. Zip: 10017. Tel: 697-8610. Bd. Chm.: Robert K. Lifton; Pres.: Howard Weingrow; Transcontinental Music Corp. Pres.: Howard Weingrow. (Exec. office only). (D as Transcontinental Dist'g Corp.), (OS as indicated below), (RJ as Transcontinental Music Corp.).
Branches: Phoenix, Ariz., (RJ as TMC); Los Angeles, Calif. (RJ as TMC); San Francisco, Calif. (OS as Nor Cal Super Stop), (RJ as TMC); Denver, Colo., (D as TDC), (OS as Alert One Stop), (RJ as TMC); Hartford, Conn., (D as TDC), (OS as Eastern One Stop), (RJ as TMC); Miami, Fla. (RJ as TMC); Atlanta, Ga. (RJ as TMC); Chicago, Ill. (RJ as TMC); Baltimore, Md., (RJ as TMC); Boston, Mass., (RJ as TMC); Albany, N. Y., (RJ as TMC & TP5); Dallas, Tex., (RJ as TMC); Seattle, Wash. (RJ as TMC).

Transcontinental Music Corp. (RJ), see Transcontinental Investing Corp.

Win Recs. Inc., 628 W. 45 St. Zip: 10036. Tel: 489-9490. Owner & Pres.: Sam Weiss; Mgr. & Buyer: George Weiss. (OS, RJ, I & E).

Worldtone Music Inc., 56-40 187 St., Flushing 11365. Tel: 357-3490. Pres.: Kenneth Spear; VP: Nomi Spear. (D & I).
Labels imported: African (French Africa), Balkanton (Bulgaria), Le Chant du Monde (France), Da Camera (Germany), Discofil (Sweden), Eterna (Germany), Helidon (Yugoslavia), Hispavox (Spain), Jugoton (Yugoslavia), Radio Television Belgrade (Yugoslavia), Sage (UK), Telestar (Sweden), UniDisc (France), Valois (France), Vega (France).

• OCEANSIDE, L.I. (Area Code 516)
N M C Corp., 3580 Oceanside Rd. Zip: 11572. Tel: 678-6770. Pres.: Jesse Selter; Exec. VP: Maxwell Friedberg; VP RJ Opns.: Al Levine; Mgr. & Buyer: Robert Pavlacka. (RJ).
Branches: Los Angeles, San Francisco, Calif.; Detroit, Mich.

• PLAINVIEW, L.I. (Area Code 516)
Paramount Rec. Co., 1 Colonial Gate. Zip: 11803. Tel: 822-1404. Sales Mgr.: Herb Shenkman. (OS).

continued on page 150

IT'S BETA

RECORD DISTRIBUTORS

**FOR AGGRESSIVE
AND RELIABLE
DISTRIBUTION**

**TOP PROMOTION
TOP SERVICE
TOP SALES**

599 10th Avenue, New York, N.Y.
(212) CH 4-3744

JOHNNY HALONKA, PRESIDENT

**MAJOR RECORDS
PRESENTS FOR ONE STOP SALES**

THE NEW LONG PLAYING AUTHENTIC
SOUND EFFECTS AND SPECIALTY ALBUMS

**15 SOUND EFFECTS ALBUMS
13 SPECIALTY ALBUMS**

Carousel—Calliope—Music Box—National Anthems
Steam & Diesel Trains—Bugle Calls

Send for Free Catalog

THOMAS J. VALENTINO

150 West 46th Street, New York, N.Y. 10036 (212) 246-4675

continued

- M C A Dist'g Corp., 1733 NW 63 St. Zip: 73116. Tel: VI 3-3635. Sales Mgr.: Troy Bowen. (D). Labels: Decca, Kapp, Uni, Coral, Vocalion. Phonographs: Decca.
- Mid-Continent News Co., 7001 N. Broadway Expwy. Zip: 73103. Tel: 843-9383. Gen. Mgr.: Curley Albro; Rec. Dept. Mgr.: Robert L. Sanders. (RJ).
- Tri-State Christian Res., 4512 S. Pennsylvania. Zip: 73119. Tel: MU 1-5733. Mgr.: Marion L. Clifton. (D). Labels: RCA (religious recs. only), Christian Faith, Heart Warming, Supreme, Zondervan.
- Western Mdsrs. Inc., 133 NW 23 St. Zip: 73103. Tel: 525-3632. Gen. Mgr.: Junior Baldwin. (D, OS & RJ). Home office: Amarillo, Tex. (see for prod. distributed).
- **TULSA (Area Code 918)**
- Bill's T Recs. Inc., 19 N. Harvard. Zip: 74115. Tel: 939-6305. Owner & Pres.: Kenneth A. Horn; Mgr. & Buyer: Connie Moore. (OS).
- Lepper Bros. Dist'g, 4608B E. Admiral Pl. Zip: 74115. Tel: 836-4100. Owners & Buyers: Jerry Lepper, Lonia M. Harvey. (RJ).
- Oklahoma News Co., 909 W. 23 St. Zip: 74107. Tel: 584-4754. Owner: R. Glenn White; Mgr.: Stanley E. White; Buyer: John Goodnight. (OS & RJ).

OREGON

- **EUGENE (Area Code 503)**
- Cascade Rec. Serv., 837 Williamette St. Zip: 97401. Tel: 342-6932. Mgr.: Ron Prindle. (OS).
- **PORTLAND (Area Code 503)**
- International Tapes Ltd., 19131 NE Holladay Pl. Zip: 97230. Tel: 666-2876. Owner: David Mix. (D). Labels: Capitol, RCA, Scepter, Wand.
- Portland One Stop, 511 SW Sixth Ave. Zip: 97204. Tel: 226-3669. Owners & Mgrs.: Cecilia Tommie Rossmann, Martin C. McMahon; Buyers: Singles, Martin C. McMahon; Albums, Cecilia Tommie Rossmann. (OS).
- Sea-Port Rec. One Stop (div. of Fidelity Rec. & Tape Sales Inc.), 21 NE Seventh Ave. Zip: 97232. Tel: 234-0965. Mgr. & Buyer: Tom Choate. (OS).

- Home office: Seattle, Wash., Fidelity Rec. & Tape Sales. Inc. (D).
- **ROSEBURG (Area Code 503)**
- Paul Jackson Whsle. Co., 1308 NW Park St. Zip: 97470. Tel: 672-4262. Pres.: Paul Jackson; Mgr. & Buyer: Bob Davis. (RJ).

PENNSYLVANIA

- **BETHLEHEM (Area Code 215)**
- Rave, 415 Buchanan St. Zip: 18015. Tel: 865-1941. Owner & Mgr.: Joe Timmer. (D). Labels: Apon, B&F, Chicago, Edelweiss, Fiesta, Jay Jay, Rave, Request, Rex, Stella & all polka recs.
- **CONEMAUGH (Area Code 814)**
- Page Rec'g Co., 345 Second St. Zip: 15909. Tel: 539-8117. Owner, Mgr. & Buyer: Al Page. (D & RJ). Labels: Arc, Coronet, Crown, Dyno, Gateway, Greyko, Hymntone, Jay Jay, Marion, Nashville, Page, Rave, Request, Sacred, Seaway, Silverbell, Sing, Skylite, Somerset, Spin-O-Rama, Sword, Tambura, Time, Word.
- **ERIE (Area Code 814)**
- Mobile Rec. Serv. Co., 2908 W. 33 St. Zip: 16506. Tel: 833-7038. Mgr. & Buyer: Jim McKnight. (OS). Home office: Pittsburgh, Pa. (D & OS).
- **HARRISBURG (Area Code 717)**
- D & H Dist'g Co. (Rec. & Tape Div.), 500 Terminal Rd., Camp Hill 17011. Tel: 761-2805. Mgr.: David Press; Buyer: Eugene Diveglia. (D, OS & RJ). Exec. office: 2525 N. Seventh St. Zip: 17105. Tel: 236-8001. Branch: Baltimore, Md. (OS & RJ). Labels: ABC, A&M, Abnak, Acta, After Hours, Alshire, Ambassador, Ampex, Amos, Amy, Angel, Apple, Apple Honey, Arctic, Ashley, Atco, Atlantic, Audio Fidelity, Audio Spectrum, Avoca, 8T Puppy, Backbeat, Bang, Bell, Blue Note, Bluesway, Blue Thumb, Bravo, Brother, Brunswick, Buch, Buddha, Buena Vista, Bunky, Cadet, Cadet/Concept, Camden, Canaan, Capitol, Challenge, Chart, Checker, Chess, Colgems, Columbia, Command, Coral, Crimson, Cumberland, Curtom, Custom, DGG, Dakar, Date, Decca, Deram, Dial, Diamond, Disneyland-Vista, Dolton, Dooto, Dot, Double Shot, Douglas, Dunhill, Dyno, DynoVoice, ESP-Disk, Elektra, Elf, Epic, Eurotone, Evolution, Fantasy, Fiesta, Fleetwood, Fontana, Four Corners of the World, Fraternity, GNP Crescendo, GRT, Gamble, Gateway, Golden, Good Time Jazz, Gordy, Gross, Harmony, Heart Warming, Heritage, Hi, Hickory, Hilltop, Hob, Humorsonic, Immediate, Imperial, Impulse, Jad, Jamie, Jay Jay, Jubilee, Kama Sutra, Kapp, King, Kirshner, Laff, Laurie, Liberty, Lime-light, Little Darlin', Living Language, London, Lost-Nite, MGM, Mainstream, Mala, Mercury, Mercury Wing, Modern, Monitor, Monument, Mother Goose, Motown, Mountain Dew, Music Disc, Musicor, Nashville, New Voice, None-such, Ode, Original Sound, Pacific Jazz, Paramount, Parrot, Paula, Peter Pan, Phil-L.A. of Soul, Philips, Philly Groove, Pickwick, Plantation, Poppy, Post, Premier, Prestige, Probe, Project 3, RCA, Ranwood, Rave, Reprise, Request, Roulette, SSS Int'l, Sacred, Scepter, Sidewalk, Simon Says, Skye, Smash, Somerset, Soul, Soul City, Starday, Stax, Steed, Stella, Sun, Sunset, Sure, T-Neck, TRX, Tamla, Tennessee Sound, Tetragrammaton, Tower, 20th Century-Fox, Uni, United Artists, Up Front, Vanguard, Vee Jay, Veep, Verve, Verve/Forecast, Viva, Vocalion, Volt, Wand, Warner Bros., Westminster, White Whale, Wing, Word, World Pacific. Accessories: Amberg, Le-Bo, Recoton.
- **KINGSTON (Area Code 717)**
- Record Town Inc., 449 Northampton St. Zip: 18704. Tel: 288-6536. Pres. & Mgr.: Joe Nardone. (RJ).
- **LEHIGHTON (Area Code 717)**
- Barnes Rec. Dists., PO Box 296. Zip: 18235. Tel: 645-2321. Owner & Mgr.: William Barnes. (OS & RJ).
- **LEWISTOWN (Area Code 717)**
- Mobile Rec. Serv. Co., 104 Logan St. Zip: 17044. Tel: 248-6442. Mgr.: John Houser. (OS). Home office: Pittsburgh, Pa. (D & OS).
- **PHILADELPHIA METROPOLITAN AREA (Area Code 215)**
- (Also see listings in Cherry Hill, N.J.)
- A & L Dists. Inc., SE Corner 30 & Thompson Sts. Zip: 19121. Tel: PO 5-4300. Owner: Albert Melnick; Gen. & Sales Mgr.: Si Paul; Buyer:

FOR THE SMART BUYER!!!

ATTENTION RECORD OUTLETS!

While other distributors are raising their prices, We are Lowering Ours.

We ship the entire U.S. with satisfied customers in all 50 States, Puerto Rico & The Virgin Islands

Free Price Stickers

New Items available every month.

Consult our Listings before your next promotion.



We specialize in:

Rock * Soul * Blues * Jazz
Spirituals * Folk

We have in stock many items that are unobtainable any where else.

WRITE FOR OUR LATEST LISTINGS...

SCORPIO MUSIC DISTRIBUTORS, INC.

DEPT. BG 6716 North Broad Street, Philadelphia, Penna. 19126 (215) 549-5772

We have the largest selection of major label LP's at promotional prices.
Hundreds of LP's as low as \$1.00 - Your Cost

Foreign Orders Welcome! We are thoroughly experienced Exporters.
Complete rack services for Chain Stores & National Accounts.

Gordon Gibson; Promo.: Herb Byrd, Marty Blume. (D, OS & RJ).
Labels: AGP, Academy, Afro, Ampex, Amy, Audio Fidelity, Avco Embassy, Avoca, Bell, Beverly Hills, CBM, Conversa-Phone, Dearborn, Delmark, Dyer-Bennet, ESP-Disk, Elektra, Elf, Eurotone, Fantasy, Flashback, Galaxy, Gold-wax, Happy Time, Kent, Laff, Mala, Maxwell, Milestone, Mobile Fidelity, Modern, Monitor, Music Minus One, Nonesuch, Page One, Philly Groove, Pickwick/33, Power, Proscenium, Sansu, Sphere Sound, TA, Yazoo.
Accessories: Le-Bo. (SEE ADVERTISEMENT)

American Rec. Sales Inc., 925 Arch St. Zip: 19107. Tel: 925-7100. Pres. & Buyer: Bill Buster; Mgr.: Mark Mullin. (D, OS, I & E).
Labels: Eric, all 45 rpm oldies.

B B Recs., 257 Bayard Rd., Upper Darby 19082. Tel: LE 2-4473. Pres.: Bernard Binnick. (D).
Distributes: Close-outs.

Bandstand Rec. Serv. Opns. Mgr.: Jerry Rappaport; Buyers: Singles, Rick Simone; Albums, Bud Feiler. (OS & RJ). See Chips Dist'g.

Capitol Recs., 7708 City Line Ave. Zip: 19151. Tel: 877-4167. (D).
Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.

Chips Dist'g (div. of Abko Inds. Inc.), 2750 N. Broad St. Zip: 19132. Tel: 226-4600. Pres. & Gen. Mgr.: Ernie Santone; Sales Mgr.: Mario Daulerio; Promo.: Jerry Armour, Joe Campellone. (D) (D as Hittsville of Pennsylvania, OS & RJ as Bandstand Rec. Serv.).
Labels: A&R, Accent, Avant Garde, Blue Rock, Carnival, Carole, Chart, Chestnut, Dial, Disneyland, Dore, Dwarf, Dyno, Emarcy, Fontana, GNP Crescendo, Gamble, Gateway, Hickory, Ivano, Jall Trip, Limelight, Mercury, Mr. Chand, Odax, Ovation, Peachtree, Perception, Phillips, Prize, Rave, Rim, Smash, Springboard, Stella, Super, Surprise, TRX, Today, Trip, Up Front, Vertigo, Vesuvius, Vista, Wayside.
Accessories: Needles (Fidelitone). (SEE ADVERTISEMENT)

Columbia Recs. Sales, IVB Bldg., 1700 Market St., Suite 2708. Zip: 19103. Tel: LO 7-7601. Branch Mgr.: Ed Masterson; Promo.: Ted Kellem, Don Colberg. (D).
Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Barnaby, Douglas, Entrance, Fillmore, Monument, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI.
Phonographs: Masterwork.

Continental Serv. Dist. Inc., 4041 Ridge Ave. Zip: 19129. Tel: VI 4-8730. Pres.: Paul Gross; Sec'y-Treas.: Sylvan Gross; Buyer: Barry Polish. (RJ).
Branch: Atlanta, Ga.

Norman D. Cooper Inc., 6222 Lebanon Ave. Zip: 19151. Tel: TR 8-9591. Pres.: Norman D. Cooper; Mgr.: Val Shively; Buyers: Singles, Val Shively; Albums, Mike Cunningham. (OS).

Eastern Music Systems Corp., 334 N. Broad St. Zip: 19102. Tel: LO 4-4415. Owner & Pres.: Marvin Stein; Mgr. & Buyer: Raymond Pet-tola. (OS).

Hittsville of Pennsylvania, Promo.: Chappy Johnson. (D). See Chips Dist'g.
Labels: Black Forum, Chisa, Ecology, Gordy, Motown, Rare Earth, Soul, Tamla, VIP, Weed.

House of Sounds Inc., Quarry & Hamilton Sts., Darby 19023. Tel: LU 6-0821. Owner & Pres.: John La Monte; Sales Mgr.: Walter F. Ritter Jr.; Promo.: Bernard Binnick. (D, OS & RJ).
Labels: A&M, Amy, Atco, Atlantic, Buddah, Columbia, King, London, Mala, Motown, Parrot, RCA, Uni (close-outs only).
Phonographs: Masterwork.

King Export Co., 15 N. 13 St. Zip: 19107. Tel: LO 7-6310. Pres.: Robert King. (E).

Rec O Rac Dists., 7345 West Chester Pike, Upper Darby 19082. Tel: 734-1606. Owner, Mgr. & Buyer: Harry Blaufeld. (RJ).

Record Rendezvous Inc., 134 S. 20 St. Zip: 19103. Tel: LO 7-9424. Owner & Pres.: Edward R. Marcus; Mgr.: Francine E. Tearson; Ass't Mgr.: Joanne Small; Promo.: Cindi Gussin, Matis Marcus, Alan S. Cylinder; RJ Mgr.: Benjamin Thau. (D, OS, RJ, I & E).
Labels: Cinwitch, MUH, Oldies but Goodies, Pet-Rat, Psychephonic, Rendezvous, Rockin' Richie; sub-dist. for Montgomerys, Scorpio, Times Square.

Richman Bros. Recs. Inc., 4308 Parkside Ave. Zip: 19104. Tel: 477-1742. Owners: Jerold, Allen & Richard Richman; Gen. Mgr.: Jerold Richman; Buyers: Allen Shlaifer, Jerold Richman. (OS & RJ).

Roper Recs., SE Corner York Rd. & West Ave., Jenkintown 19046. Tel: 887-0302. Pres.: Irv Perlman. (RJ).

David Rosen Inc., 851-5 N. Broad St. Zip: 19123. Tel: CE 2-2900. Owner: David Rosen; VP: Harry Rosen; Opns. Mgr.: Lewis Rosen; Sales Mgr.: Irvin Derfler; Promo.: Matty Singer, Jack Wellman, Sue Kaufman. (D).
Labels: ABC, AJP, A/S, Amaret, Apt, Atco, Athena, Atlantic, Avco Embassy, Banner, Bethlehem, Bizarre, Bluesway, Buddah, Cadet, Cadet/Concept, Checker, Chess, Cotillion, Dakar, Deity, Dunhill, Dynamo, Embryo, GRT,

Head, Hickory, Hob, Hobbit, Impulse, Intrepid, Jamal, Julmar, King, Lionel, Living Language, Loma, Mace, Magic Carpet, Meka, Moira, Movietone, Musicor, Neptune, Post, Reprise, Riverside, Scepter, Shama, Soft, Sound Stage 7, Stang, Stereo Dimension, Straight, Sure, Tambourine, Tangerine, Tiffany, Tri City, 20th Century-Fox, Virtue, Warner Bros., Young People's Recs.
Accessories: Recoton.

Raymond Rosen Music Prods. Inc., 51 St. & Park-side Ave. Zip: 19131. Tel: TR 8-2200. Pres.: Edward W. Adis; Opns. Mgr.: Hugh Boyle; Sales Mgr.: Martin Schultz; Buyers: Singles, Bill Means; Albums, Simon Swartz. (D, OS & RJ).
Labels: Caedmon, Camden, Chart, Colgems, Conversa-Phone, Gregar, Kirshner, RCA, Victrola.
Phonographs: RCA.
Accessories: Amberg, Le-Bo, Recoton, Service.

Schwartz Bros. Inc., 8040 Roosevelt Blvd., Suite 211. Zip: 90152. Tel: 335-0150. Sales Mgr.: Harry Jacobs; Promo.: Red Richards. (D).
Home office: Washington, D.C.
Labels: Bang, Mainstream, RCA group, Shout, Stax, Volt group.

Scorpio Music Dists. Inc., 6720 N. Broad St. Zip: 19126. Tel: 549-5772. Pres.: Michael Adler; Mgr.: T. Peter Wurster; Sales Mgr.: Steven D. Solotist; Promo.: Joseph Brodsky; Buyers: Singles, Joseph Brodsky; Albums, Michael Adler. (D, OS, RJ, I & E).
Labels: Bluestown, Exodus, Infinite, Pantomime, Scorpio, Splatter, Thunder (overstocks, close-outs & promotional goods). (SEE ADVERTISEMENT)

Shulman Rec. Co. Inc., 4817 N. Broad St. Zip: 19141. Tel: DA 9-0812. Pres.: Jerome Shulman; Gen. Mgr.: Manny Drucker; Buyers: Jerry Shulman, Manny Drucker, Lee Swede. (RJ).

Universal Rec. Dist. Corp., 919 N. Broad St. Zip: 19123. Tel: CE 2-3333. Owner: Harold B. Lipsius; Mgr.: Leonard Rakliff; Sales Mgr.: Jim O'Rourke; Promo.: Ron DiMarino, Buddy Dee, Joe Fiorentino, Bruce Greenberg, Bill Harper. (D).
Labels: A&M, Atco, CTI, DGG, Dot, London, London group, MGM, Original Sound, Paramount, Polydor, Ranwood, Roulette, Vanguard, Verve, White Whale. (SEE ADVERTISEMENT)

continued on page 154

Chip away sales resistance in the Philadelphia market

Chips DISTRIBUTING

2750 NORTH BROAD STREET, PHILA., PA. 19132
 (215) BA 6-4600

Promotion:
Chappy Johnson • Jerry Armour
Joe Campellone
 Sales Mgr.: Mario Daulerio

Pres.-Gen. Mgr. **Ernie Santone** Delaware Valley Leading Independent Distributors

IN PHILADELPHIA
 For Volume Sales of
 Records & Tapes!

record distributing corporation
 919 No. Broad St.,
 Phila., Pa. 19123
 (215) CE 2-3333

LEN RADCLIFF, Gen. Mgr.

PROMOTION:
Joe Fiorentino • Ron DeMarino
Billy Harper • Buddy Dee



A COMPLETE SERVICE for your

ONE-STOP

- ☆ Regular Title Strips
- ☆ "Color-Lite" Title Strips
- ☆ "Photo-Lite" Title Strips

Plus All Styles and Colors of Blanks, Colored Acetates . . . Commercial Printing. Samples Sent On Request.

☆☆☆

STAR TITLE STRIP COMPANY, INC.

842 WESTERN AVENUE Area Code 412 231-4314 PITTSBURGH, PA. 15233

continued

- **PORT ARTHUR (Area Code 713)**
Hurricane, 1812 Procter St. Zip: 77640. Tel: YU 2-7121. Mgr.: Floyd J. Badeaux. (D). Labels: Dga, Good 'n Country, Jude, Spindle-top, Top Ten.
- **SAN ANTONIO (Area Code 512)**
E & R One Stop, 305 S. Main Ave. Zip: 78204. Tel: 222-0911, 226-8129. Owner, Mgr. & Buyer: Russell K. Schram. (OS).
- Musical Recs. Co., 135 Braniff Dr. Zip: 78216. Tel: 342-2621. Mgr.: Carlos M. Balido. (D). Home office: Miami, Fla. Labels: Costeno, Discuba, Eco, Musart, Musidisc, Peerless.
- Rangel Music Co. Inc., 809 Fredericksburg Rd. Zip: 78201. Tel: 735-6111. Mgr.: Manuel E. Rangel. (D, OS & RJ). Labels: Bego, Bernal, Buena Suerte, Cap-Latino, Capri, Caytronics, Certron Int'l, Columbia, Corona, Del Valle, El Pato, El Zarape, GC, Joya, Keyloc, Musart, Norteno, Orfeon, RMC, Rival, Roxi, Tear Drop, Torre.
- Union Rec. Dist. of San Antonio Inc., 140 W. Hwy. 90. Zip: 78237. Tel: 435-4341. Owners: Joe Lopez, Toby Torres. (D). Labels: All Spanish labels.

- **SAN BENITO (Area Code 512)**
Rio Grande Music Co., PO Box 861, 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-1471. Owner: Paco Betancourt; Mgr. & Buyer: John F. Phillips. (D & OS). Labels: Alfa, BCM, Bego, Bernal, Bronco, Buena Suerte, Capri, Chemiro, Chico, Cima, Coast, Cobra, Colonial, Columbia, Cometa, Corona, DLV, Dela, De La Rosa, Del Sur, Del Valle, Del West, Disco Grande, Dominante, Do-Re-Mi, E-Z, East Band, El Pato, El Zarape, Escorpion, Falcon, Fama, Firma, Flecha, Freddie, GCP, Gabe, Gapoca, Hurricane, Ideal, Impacto, Jilguero, Jox, Keyloc, Latin Soul, Lira, Magda, Marsol, Mex-Melody, Musart, Nopal, Norco, Norteno, Nuevo, Orfeon, Oro, Parnaso, Peerless, Popular, RCA, Relampago, Rio, Rival, Rosina, Rovi, Ru-Tee, Sombrero, Sunglow, Tear Drop, Texas, Tomi, Vallado, Valmon, Zaz.
- **SEAGOVILLE (Area Code 214)**
Rack Suppliers Inc., 515 Gibson St. Zip: 75159. Tel: 287-2570. Owner: H. R. Gibson Jr.; Mgr. & Buyer: Charlie Davis. (RJ).

UTAH

- **SALT LAKE CITY (Area Code 801)**
A B C Rec. & Tape Sales, PO Box 15607, 3575 South 700 West. Zip: 84115. Tel: 266-3548. Mgr.: Ray Peterson. (OS & RJ). Home office: Seattle, Wash. (D & RJ).
- Alta Dist'g, 167 North Third West. Zip: 84103. Tel: 521-7627. Mgr.: John Billinis; D Buyer: Lou Blood; OS Buyer: Alice Shulsens; RJ Buyer: Pete Ligeros. (D, OS & RJ). Labels: Chart, Disneyland-Vista, Dot, Mercury group, Ovation, Paramount, RCA group.
- Cordova's Importers & Dist., PO Box 16065, 543 West Third North. Zip: 84116. Tel: 355-0642. Owner & Mgr.: Carl C. Cordova. (D). Labels: Bego, Chico, Columbia (Mexican), Corona, DLV, Del Norte, Del Valle, Eco, El Zarape, Hurricane, Ideal, Infal, Keyloc, Lira, Musart, Norteno, Nuevo, Orfeon, Peerless, Sombrero. Accessories: Needles (Recoton).
- Mountain West Dist. Inc., 2195 SW Temple. Zip: 84115. Tel: 467-0202. Owners & Buyers: R. A. Brower, Rulon G. Reynolds; Mgr.: R. A. Brower. (D & RJ). Labels: Capitol, Columbia, London, RCA.
- C. Vern Yates, 436 East Fourth South. Zip: 84111. Tel: 328-3119. Owner: C. Vern Yates. (D). Labels: Blue Star, Dance Along, Folk Dancer, Folkraft, Grenn, Hi Hat, MacGregor, Old Timer, Roper, Sets in Order, Sidney Thompson, Top, Wagon Wheel, Windsor.

VERMONT

- **ST. JOHNSBURY (Area Code 802)**
St. Johnsbury Rec. Dist., PO Box 248. Zip: 05819. Tel: 748-8150. Owner: Loren D. Phelps; Mgr.: Keith A. Phelps; Buyer: Leon Dargie. (RJ).
- **SOUTH BURLINGTON (Area Code 802)**
Almor Whsle. Dist'g Co., Dorset St. Zip: 05401. Tel: 864-4087. (D, OS & RJ). Home office: Amsterdam, N.Y. (see for prod. distributed).

VIRGINIA

- **ALEXANDRIA (Area Code 703)**
Handleman Co., 6700 Fleet Dr. Zip: 22310. Tel: 971-2008. Mgr.: Jim Lavis; Buyers: Singles, Phyllis Seymour; Albums, Jim Lavis, Don Levine. (RJ). Home office: Detroit, Mich.
- **ARLINGTON (Area Code 703)**
Giant Music Whslers. Inc., 2611 Columbia Pike. Zip: 22204. Tel: 920-5420. Mgr.: Mike Head. (OS). Home office: Falls Church, Va.
- **FAIRFAX (Area Code 703)**
Giant Music Whslers. Inc., 9416 Main St. Zip: 22030. Tel: 591-4528. Mgr.: James Ballard. (OS). Home office: Falls Church, Va.
- **FALLS CHURCH (Area Code 703)**
Giant Music Whslers. Inc., 133 S. Washington St. Zip: 22046. Tel: 532-8884. Owner: Jack Shaver; Mgr. & Buyer: Skip Blackburn. (OS). Branches: Arlington, Fairfax, Va.
- **McLEAN (Area Code 703)**
Telemark Dance Recs., 7915 Lewinsville Rd. Zip: 22101. Tel: 356-9113. Owners & Mgrs.: Dick & Sheila Mason. (D, I & E). Labels: CEM, Dance Along, Hocter, Roper, Silver Dollar, Telemark (for ballroom dancing). Labels imported: Artone, CBS, IDR, IDTA, Joys, MPS, Philips, Polydora, Pye, Starlite, Sidney Thompson, Eric Winstone.
- **RICHMOND (Area Code 703)**
Dean's One Stop Ltd., PO Box 26205. Zip: 23260. Tel: 358-1527. Pres.: Dean Hogue; Mgr.: Robert Marshall; Buyers: Dean Hogue, Robert Marshall. (OS & RJ). Liberty/UA, see UDC Inc.
Pat's One Stop (div. of Entertainment Inc.), PO Box 2219, 17 & Venable Sts. Zip: 23217. Tel: 648-4791. Owner: Pat Cohen; Mgr.: Bill Johnson; Buyers: Singles, Claude Goodwin; Albums, Richard Parrish. (OS).
- U D C Inc., 1915 Greenhurst Dr. Zip: 23229. Tel: 270-6967. Sales Mgr.: Robert Ryburn. (D). Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.
- **ROANOKE (Area Code 703)**
Turner Candy Co., 516 Rorer Ave. SW. Zip: 24016. Tel: 342-0500. Owner: A. L. Turner Jr. (RJ).

WASHINGTON

- **BELLEVUE (Area Code 206)**
M T W Rec. Sales, PO Box 171. Zip: 98009. Tel: 827-5866. Pres. & Mgr.: Michael T. Wing. (D). Labels: MTW, Duckbilled Platters.
- **SEATTLE (Area Code 206)**
A B C Rec. & Tape Sales, 729 S. Fidalgo St. Zip: 98108. Tel: 763-8600. Pres.: Lou Lavinthal; Mgr.: Chuck Blacksmith. (D & RJ). Branches: Los Angeles, Calif. (OS & RJ); Denver, Colo. (OS & RJ); Atlanta, Ga. (OS & RJ); Chicago, Ill. (RJ); Des Moines, Iowa (OS & RJ); Detroit, Mich. (OS & RJ); Cherry Hill, N. J. (OS & RJ); Slatersville, R.I. (RJ); Dallas, Tex. (RJ); Salt Lake City, Utah (D, OS & RJ). Labels: ABC group, A&M, Berlitz, Decca, Dot, Imperial, Kapp, Liberty, Limelight, London, MTA, Mercury, Uni. Phonographs: Decca.
Ballard Rec-Tape Dist., 5512 20 Ave. NW. Zip: 98107. Tel: SU 2-8616. Owner: Herbert S. Johnson. (D & I). Labels imported: Camden, Fontana, Musica, Odeon, Philips, RCA Victor, Rytm, Svensk-American, Swedish Society, Telstar, Triola (all Scandinavian prod. only).
Capitol Recs., 5511 First Ave. S. Zip: 98108. Tel: RO 7-7605. (D). Labels: Capitol, Angel, Melodiya/Angel, Seraphim, Apple, Harvest (UK), Invictus, Island, Shelter.
Craig Corp., 540 S. Front St. Zip: 98108. Tel: 763-2450. Sales Mgr.: Jim Fuscaldo. (D). Labels: Columbia, Epic, CBS, Date, Harmony, Odyssey, Okeh, Ode, Barnaby, Fillmore Gazette, Kinetic. Phonographs: Masterwork.
Disc One Stop, 410 Elliott Ave. W. Zip: 98119. Tel: AT 2-7555. Owner: & Mgr.: Larry Dolgoff; Buyers: Singles, Billy Dolgoff; Albums, Norma Bigelow. (OS).

- Fidelity Rec. & Tape Sales Inc., 309 Boren Ave. N. Zip: 98109. Tel: 682-9370. VP & Gen. Mgr.: Wallis J. Tolles; Promo.: Jerry Morris. (D & RJ), (OS as Seattle Rec. One Stop). Branch: Portland, Ore., Sea-Port Recs. (OS). Labels: Abet, Adeli, Airtown, Alshire, Amare, Amos, Archive of Folk Music, Archive of Gospel Music, Audio Fidelity, Avco Embassy, Bell, Beverly Hills, Blossom, Bonanza, Brother, Brunswick, Buddha, CTI, Camden, Cartwheel, Certron, Chart, Colgems, Colossus, Comet, Conversa-Phone, Crewe, Curtom, Cyclone, Dakar, De-Lite, Disneyland, Double Shot, Duke, ESP-Disk', Era, Fontana, 49th State, Fraternity, Frost, GRT, GWP, Gamble, Gemini, Gordy, Grapevine, Great, Happy Tiger, Heritage, Hip, Hobbit, Hometown, Hot Wax, Jewel, Jubilee, Kama Sutra, King, Mediaris, Mega, Mercury Wing, Mothers, Motown, Music Town, New Voice, Nugget, Ovation, Pace, Parliament, Pavilion, Peace, Peacock, Phillips, Philly Groove, Project 3, RCA, Ranwood, Rare Earth, Ripcord, Sea-West, Smash, Stereo Dimension, T-Neck, Tamla, Tiger Tail, Vault, Victrola, Vox, White Whale, Windfall, Zero.
- G/9 Dist., 1600 Dexter Ave. N. Zip: 98109. Tel: WA 7-9142. Gen. Mgr.: Ron Biberthaler; Promo.: Susan Rush. (D). Labels: Ace of Hearts, Blue Boy, Burton, Cherry, Cristy, Gruma, Guide, Jamboree-USA, Jaybee, Jem, Mishawaka, Moonville-USA, Musical Spinn, Natural Sound, Newhall, Ovation, Papa Joe, Prize, Raffta, Redcrest, SOS, Show Biz, Showland, Stacka, Starview, Target, Terraplane, Tri-City, Ultra-City, Wasp, Wesco, Westpark, Whirlwind, Yellowstone.
- General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: RO 7-7444. Pres. & Gen. Mgr.: Paul H. Portteus; Buyers: Singles, Dave West; Albums, P. J. Portteus, Bob Lumsden. (RJ). Liberty/UA, see UDC Inc.
- Major Dist., 620 NW Bright St. Zip: 98107. Tel: 789-1600. Owners: C. P. Paxhall, J. E. Golligher, R. G. Anderson; Gen. Mgr.: R. G. Anderson; Buyer: E. W. Bill Moore. (D & RJ). Labels: Alshire, Camden, Crown, Diplomat, Disneyland-Vista, Happy Time, Panda, Pickwick/33, Premier, Somerset, Sunset, Talespinners, Unart. Accessories: Le-Bo, Transcriber.
- Seattle Rec. One Stop. Buyers: Singles, George Sims; Albums, Fred Zaehler. (OS). See Fidelity Rec. & Tape Sales.
- Transcontinental Music Corp., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo. (RJ). Home office: New York, N.Y., Transcontinental Investing Corp.
- U D C Inc., 414 NW 70 St. Zip: 98107. Tel: 624-7607. Sales Mgr.: Dick Cummings. (D). Labels: United Artists, Blue Note, Imperial, Liberty, Sunset, Talespinners, UA Latino.

WEST VIRGINIA

- **CHARLESTON (Area Code 304)**
Elkins Rec. Shop, 160 Court St. Zip: 25301. Tel: 343-7833. Owner & Mgr.: M. Z. Elkins. (OS).
- **FRIENDLY (Area Code 304)**
Mobile Rec. Serv. Co., PO Box 67. Zip: 26146. Tel: 657-2748. Mgr.: Don R. Gretz. (OS). Home office: Pittsburgh, Pa. (D & OS).
- **HUNTINGTON (Area Code 304)**
Music Man Inc., 1941 Third Ave. Zip: 25703. Tel: 522-7551. Pres. & Mgr.: F. J. McGlynn; Buyers: Singles, C. L. Blankenship; Albums, David Johnson. (OS & RJ).
Republic Entns. Inc., 1020 Sixth Ave. Zip: 25701. Tel: 525-3801. Pres.: John Courts; VP: Michael Neumeier. (OS).

WISCONSIN

- **BROOKFIELD (Area Code 414)**
National Tape Dist. Inc., 3515 N. 124 St. Zip: 53005. Tel: 781-2200. Pres.: James J. Tiedjens; VP: Robert E. Well; Nat'l Sales Mgr.: Theodore Cohen; Mdse. Mgr. & Purchase Dir.: F. C. Rohloff. (Exec. office only). Branches: Los Angeles, Calif., Hitsville Inc. (D), National Tape & Rec. of California Inc. (RJ); Atlanta, Ga., Stereo South (D), National Tape & Rec. of Georgia Inc. (RJ); Linden, N.J., National Tape & Rec. of New Jersey Inc. (RJ); Oklahoma City, Okla., B&K Dist'g Co. (D); Dallas, Tex., BfK Dist'g Co. Inc. (D & OS); Houston, Tex., National Tape & Rec. of Texas Inc. (RJ); Milwaukee, Wis., National Tape & Rec. of Wisconsin. (RJ).

continued on page 238

record wholesalers



A Full Inventory National Dealer Service Designed To:

- Provide a special order service to dealers of LP's/8-track/cassettes/open reel.
- Make every dealer a full line dealer. The FIND warehouse is **your** warehouse. The FIND catalog is **your** product catalog. Both represent the dealers inventory . . . all the merchandise available to your customers.
- Increase your sales and profits by at least a 34% gain in fulfilled special orders; provide an added stimulus for in-store sales and customer traffic: with no additional investment.
- Satisfy your present customers; obtain new customers.
- Saves you time and effort. The fastest, most complete, most economical special order service available.

For Further Details Contact:

FIND Service International

9000 Sunset Blvd., Suite 710

Los Angeles, Calif. 90069

213—273-1555

tape wholesalers

OF THE U.S.

• Distributors • One-Stops • Rack Jobbers • Importers & Exporters

The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter.

The identification of a branch or home office is indicated only when it differs from that of the listing.

ALABAMA

• ATTALLA (Area Code 205)

Reliable Recs. & Tape Co. Inc., Rt. 3, Zip: 35954. Tel: 538-6043. Owner & Buyer: C. R. O'Neal. (RJ).

• BIRMINGHAM (Area Code 205)

Angel Tape Dist. Co., 3003 Sixth Ave. Zip: 35233. Tel: 328-2548. Owner & Buyer: Robert H. Angel; Mgr.: David Ivey. (D, OS & RJ).
Cartridge 8-tr.: ABC, Ampex, Atco, Atlantic, Capitol, Columbia, Decca, Dooto, GRT, Gordy, Gross, Heart Warming, Jubilee, Kapp, Liberty, MGM, Mercury, Motown, Philips, RCA, Reprise, SOF, Scepter, Smash, Soul, Tamla, United Artists, Warner Bros.
Cassette: Ampex, Atco, Atlantic, Capitol, Columbia, Decca, Dooto, GRT, Gordy, Heart Warming, Jubilee, Kapp, Liberty, MGM, Mercury, Motown, Philips, RCA, Reprise, SOF, Scepter, Smash, Soul, Tamla, United Artists, Warner Bros.
Playback equip.: Craig, Toyo.
Accessories: Certron, GRT, Le-Bo.

Music Center One Stop Rec. Dist., 1400 Second Ave. N. Zip: 35203. Tel: 251-8252. Pres., Mgr. & Buyer: Virgil Lugar. (D, OS & RJ).
Cartridge 8-tr.: A&M, ABC, Ampex, Atco, Atlantic, Capitol, Checker, Chess, Columbia, Dooto, Enterprise, Gordy, Liberty, MGM, Mercury, Motown, RCA, Reprise, Smash, Soul, Stax, Tamla, United Artists, Verve, Warner Bros.

Nelson-Brantley Glass Co. Inc., 300 S. 22 St. Zip: 35205. Tel: 328-4310. Pres.: Larry D. Striplin Jr.; Mgr.: Travis T. Lackey; Tape Buyer: Miss Jan Cafanzano. (D).
Cartridge 8-tr.: A&M, Ampex, Capitol, Columbia, Decca, GRT, Gross, Heart Warming, Jubilee, Liberty, Mercury, Motown, RCA, Reprise, Skylite, Warner Bros., Word.

Cassette: Sub-dist. for Ampex, Capitol, Columbia, Decca, GRT, Mercury, Motown, RCA, Warner Bros.
Playback equip.: Hitachi, Lear Jet, Marquis, Muntz, Sharp.
Accessories: Caddies (Amberg, RCA, Recoton); head cleaners; blank tapes & cassettes (Hitachi, Magnum, Recoton).

Sound Dists., 2829 18 St., Homewood 35209. Tel: 879-3349. Gen. Mgr.: Z. W. Ford III; Sales Mgr.: Ralph Duncan Jr.; Buyer: Robert D. Hunt. (D, OS & RJ).

Cartridge 8-tr. & cassette: A&M, Atco, Atlantic, Capitol, Columbia, Elektra, Epic, Gordy, Motown, Reprise, United Artists, Warner Bros.

Victory Rec. Serv. Co. Inc., 1608 First Ave. N. Zip: 35203. Tel: 324-9505. Owner & Mgr.: Morris S. Corona; Buyer: Mrs. Ann M. Corona. (OS & RJ).

• MOBILE (Area Code 205)

Merchants Specialty Inc., 1316-18 Dauphin Island Pkwy. Zip: 36605. Tel: 473-6000. Owner & Buyer: Jimmie Otto Rogers; Mgr.: Shelbie J. Steiner. (RJ).

Music City Rec. Serv. Inc., 4008 Dauphin Island Pkwy. Zip: 36605. Tel: 471-2437. Mgr. & Buyer: Raeford Booth. (RJ).

• MONTGOMERY (Area Code 205)

C & S Electronics Inc., 2827 W. Edgemont Ave. Zip: 36108. Tel: 288-8382. Owner & Mgr.: Stuart F. Graydon Sr.; VP Sales: Mike Houchin; Buyer: Stuart F. Graydon Jr. (D, OS, RJ & I).
Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Liberty, RCA.
Playback equip.: Automatic Radio, Craig, Crown, Gibbs, JVC, Norelco, Qatron, Rebel, Toyo.
Accessories: BASF, Craig, Le-Bo, Norelco, Rebel, Recoton.
Imports: Rebel playback equip. (Japan).

ALASKA

• FAIRBANKS (Area Code 907)

Masterpiece Rec. Dist'n, C6 Birch Park. Zip: 99701. Tel: 456-6098. Owner & Pres.: Rolin Allison Sr. (D).
Cartridge 8-tr.: Stereo 8.
Cassette: Altone Stereo 8, Radiant Stereo 8.

ARIZONA

• PHOENIX (Area Code 602)

A R C Inc., 2029 N. Black Canyon Hwy. Zip: 85009. Tel: 252-4013. Pres. & Buyer: Mrs. Margo Grover. (D), (OS as Arizona One Stop).
Cartridge 8-tr. & cassette: A&M, ABC, Ashley, Atco, Atlantic, Backbeat, Bang, Bell, Bluesway, Boone, Cadet, Chart, Checker, Chess, Command, Cotillion, Dakar, Deram, Diamond, Dooto, Dot, Duke, Dunhill, Elektra, Enterprise, Fantasy, GRT, Gamble, Grand Award, Hi, Hickory, Hob, Impulse, Jamie, Janus, Kapp, King, Little David, London, MGM, Mala, Mega, Mercury, Metromedia, Monument, Musicor, Nonesuch, Ode, Paramount, Parrot, Paula, Philips, Plantation, Polydor, RCA, Ranwood, Roulette, SGC, SSS Int'l, Scepter, Sire, Starday, Stax, Sun, Tangerine, 20th Century-Fox, Uni, Verve, Volt, Wand, White Whale, Windfall.

All Label Rec. Serv. Inc., 704 E. Weldon St. Zip: 85014. Tel: 279-3154. Mgr. & Buyer: Jim Robinet. (RJ).
Home office: Cleveland, Ohio. (D & RJ).

Arizona One Stop (OS). See ARC Inc.

Arizona Western Supply (div. of Arizona Sundries), 2949 N. 30 Ave. Zip: 85017. Tel: 272-1383. Pres.: George Souvall; Mgr.: John Youmans; Buyer: Ken Kayes. (D & RJ).
Cartridge 8-tr., cassette & open reel: All lines.
Playback equip.: Tenna, Toyo.
Accessories: Amberg, Le-Bo, Walco.

Associated Dists. Inc., 3803 N. 36 Ave. Zip: 85019. Tel: 278-5584. Pres.: Leonard M. Singer; Mgr.: Angela C. Singer. (D, OS & RJ).

Cartridge 8-tr. & cassette: Ampex, Blue Horizon, Caytronics, Chisa, DGG, Del Valle, Dooto, Double Shot, Douglas, Elektra, Enterprise, Fiesta, GRT, Gordy, Heliodor, Hob, Kent, Laff, Little David, Mercury, Modern, Modiner, Motown, Musart, Musicor, Original Sound, Pickwick, Polydor, RCA, Rare Earth, SSS Int'l, Scepter, Soul, Stax, Sun, Tamla, Volt, Whittier, Word; sub-dist. for Capitol, Columbia, Coral, Decca, Kapp, Liberty, Uni, United Artists.

Open reel: ABC, Bang, Bluesway, Cadet, Checker, Crewe, Dot, Dunhill, GRT, Hickory, Impulse, Jamie, Janus, King, Liberty, MTA, Metromedia, Monument, Musicor, Paramount, Plantation, Project 3, RCA, Reprise, Ranwood, Roulette, Shelter, Soul City, Sun, Warner Bros.; sub-dist. for Columbia, Coral, Decca, Epic, Kapp, Ode, Uni.

Playback equip.: Belair.
Accessories: Le-Bo.
Transcontinental Music Corp., 3036 N. 30 Ave. Zip: 85017. Tel: 272-9343. Mgr.: Thomas Catchings. (RJ).

Home office: New York, N.Y., Transcontinental Investing Corp.

ARKANSAS

• LITTLE ROCK (Area Code 501)

Bill Fisher Auto Air Conditioning Inc., 2905 Cantrell Rd. Zip: 72202. Tel: 664-0275. Pres.: W.S. Fisher Jr.; Mgr. & Buyer: W.S. Fisher III. (D, OS & RJ).
Cartridge 8-tr. & cassette: All lines.
Playback equip.: Lear Jet, Norelco.
Accessories: Blank loaded tape, storage cases, various accessories (Fidelity Prods., Lear Jet, Le-Bo, Norelco).

Sieberts Inc., PO Box 9010, Ind'l Sta. Zip: 72209. Tel: 562-8800. Owner: Sieg Siebert; Gen. Mgr.: David Siebert; Buyer: Allan Siebert. (D & RJ).
Cartridge 8-tr. & cassette: All lines.
Playback equip.: Automatic Radio, Mayfair.
Accessories: Le-Bo.

• SEARCY (Area Code 501)

Warehouse Dists. Inc., PO Box 807, 306 S. Main. Zip: 72147. Tel: 268-6198. Gen. Mgr.: Guy Thompson. (OS & RJ).

CALIFORNIA

• AZUSA (Area Code 213)

Havo Int'l, PO Box 301. Zip: 91702. Tel: 334-6414. Pres.: H. Van Olphen; Mgr.: R. Zomer. (I & E).
Int'l branch: Netherlands.
Imports: Pre-recorded tape from Belgium, Germany, Netherlands.

• BAKERSFIELD (Area Code 805)

Bakersfield Music Ents. Inc., 1316 19 St. Zip: 93301. Tel: 324-4252. Gen. Mgr.: Al Wilson. (D).
Cartridge 8-tr.: Heart Warming, Sing, Skylite.
Cassette: Heart Warming.

• CAMPBELL (Area Code 408)

Curto's Auto Stereo, 2228 S. Bascom Ave. Zip: 95008. Tel: 371-1476. Owner & Mgr.: Gary P. Curto; Buyer: Donna Curto. (OS).

• COSTA MESA (Area Code 714)

Mr. Music, PO Box 1797. Zip: 92626. Tel: 549-1500. Pres.: Barry Ware. (D).

• DANVILLE (Area Code 415)

M & M Recs., 295 N. Hartz Ave. Zip: 94526. Tel: 837-6922. Mgr. & Buyer: Gordon C. George. (OS & RJ).

• FOSTER CITY (Area Code 415)

Carvill Int'l Corp., PO Box 4039. Zip: 94404. Tel: 341-9959. Pres.: C. E. Villa Jr. (E).

• LONG BEACH (Area Code 213)

Contact San Diego Inc., 1480 E. 28 St. Zip: 90006. Tel: 427-3235. Mgr.: Sal Castro. (D & RJ).
Home office: San Diego, Calif. (see for prod. distributed).

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

A B C Rec. & Tape Sales, 3334 La Cienega Pl. Zip: 90016. Tel: 870-8711. Mgr.: Norman Larson. (OS & RJ).

Home office: Seattle, Wash. (D & RJ).
Alltapes Music Inc., 9182 Kelvin Ave., Chatsworth 91311. Tel: 882-0850. (D, OS, RJ & E).

Home office: Chicago, Ill. (see for prod. distributed).

B C A Recs. Inc. (sub. of Broadcasting Corp. of America), 719 N. Gower St., Hollywood 90038. Tel: 462-5950. Pres.: G. Burdge. (I & E).

Bertel Dist'g Co. Inc., 523 Victoria Ave., Venice 90291. Tel: 823-9244. Owner & Pres.: Herbert Seigel; Mgr. & Buyer: Rod Wilson. (RJ).

California Music Co., 2933 W. Pico Blvd. Zip: 90006. Tel: 733-1181. Owner: Sam Ricklin; Mgr.: Jerry Barish; E Mgr.: Hal Baloyan; Buyer: Nash Lazalde. (D, OS & E).

Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, Liberty.
Accessories: Blank loaded tape, carrying cases, racks.

Capitol Recs., 3117 San Fernando Rd. Zip: 90065. Tel: 257-8224. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Celebrity Concert Corp., 315 S. Beverly Dr., Beverly Hills 90212. Tel: 553-0111. Cable: CELEBRIA. Bd. Chm.: Sidney Justin; Pres.: Bernard Lubra. (I).

Imports: Mezhdunarodnaya Kniga (USSR).
Chapman Dist'g Co., 2645 W. Pico Blvd. Zip: 90006. Tel: 385-3636. Owner: Al Chapman; Mgr.: Ben Stoffer; Sales Mgr.: Frank Cooke; Promo.: Sam Laine. (D).

Cartridge 8-tr.: Avant Garde, Bible Voice, Canaan, Capitol, Christian Faith, Columbia, Conversa-Phone, Creative Sound, Decca, Heart

Warming, Light, Monitor, Pickwick, RCA, Sacred, Supreme, Sword, Word, Zondervan. Cassette: Bible Voice, Cabot, Canaan, Capitol, Columbia, Conversa-Phone, Decca, Heart Warming, Hilltop, Light, Living Language, Monitor, Pickwick, RCA, Sacred, Supreme, Sword, Word. (SEE ADVERTISEMENT)

Columbia Recs. Sales, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Regional Sales Dir.: Del Costello; Sales Mgr.: Bill Shaler; Audio Mgr.: Neil Hartley. (D).

Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork. Accessories: Carrying case, blank loaded tape (Columbia).

Fairtone Int'l Inc. (D). See USA Pony.

G & G Recs. Dist., 2360 W. Pico Blvd. Zip: 90006. Tel: 385-2151. Owner & Mgr.: Jose Garcia. (D & OS).

Cartridge 8-tr.: Caytronics, Columbia, Discoland, Fuentes, Gema, Kubaney, Modiner, Parnaso, RCA, UA Latino, Velvet. Cassette: Caytronics, Kubaney, UA Latino, Velvet.

Garbell Rec. Rack, 14718 Keswick St., Van Nuys 91405. Tel: 785-9777. Mgr. & Buyer: James S. Garbell. (OS & RJ).

Handelman Co., 1544 N. Knowles Ave. Zip: 90063. Tel: 261-0268. Mgr. & Buyer: Leland Davis. (RJ). Home office: Detroit, Mich.

Liberty/UA, see UDC Inc.

Linden Dist'g Co., 1831 Prosser Ave., Suite 315. Zip: 90025. Owner, Mgr. & Buyer: L. Blaskey. (RJ & E).

London Recs. of California Inc., 1555 W. Rosecrans Ave., Gardena 90249. Tel: 770-8200. Mgrs.: Godfrey H. Dickey, Mario DeFillippo; Buyer: Godfrey H. Dickey. (D).

Cartridge 8-tr., cassette & open reel: Ampex, Capitol, Columbia, DGG, GRT, Kent, Liberty, UA, MGM, Mercury, Musicor, Original Sound, Polydor, Project 3, Scepter, Vox.

M C A Dist'g Corp., 6750 Santa Monica Blvd. Zip: 90038. Tel: HO 3-7126. Branch Mgr.: Buck Stapleton. Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca. Accessories: Carrying cases, blank loaded tape, display racks, head cleaners (Decca).

Merchandise Promos. of America Inc., 1348 W. Venice Blvd. Zip: 90006. Tel: 748-0477. Owner, Pres. & Mgr.: Mrs. Mildred Weiss. (D).

Cartridge 8-tr.: Caytronics, RCA Latin.

Molam Rec. Dist'g, 12038 Wilshire Blvd., West Los Angeles 90025. Tel: 477-1037. Pres.: Steve Gabor; Gen. Mgr.: Randy Hoffman. (OS). (SEE ADVERTISEMENT)

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 6920 Sunset Blvd. Zip: 90028. Tel: 461-9141. Pres.: Mike Stewart; Exec. VP: Mike Lipton; VP: Russ Bach. (Exec. offices only). Branches: Emeryville, Calif. (San Francisco area), Musical Isle of America Inc. (OS & RJ); San Francisco, Calif., Eric-Mainland Dist. Co. (D), Musical Isle of America Inc. (OS); Chicago, Ill., MS Dist'g Co. (D), Musical Isle of America Inc. (RJ); New Orleans, La., Musical Isle of America Inc. (RJ); Kansas City, Mo., Musical Isle of America Inc. (OS & RJ); St. Louis, Mo., Musical Isle of America Inc. (D, OS & RJ); Memphis, Tenn., Record Sales Corp. (D), Musical Isle of America (RJ); Nashville, Tenn., Musical Isle of America Inc. (RJ).

Musical Tapes Inc., 2958 W. Pico Blvd. Zip: 90006. Tel: 737-0937. Gen. Mgr.: Valentin Velasco. (D). Home office: Miami, Fla. (D, OS, RJ, I & E). Cartridge 8-tr. & cassette: Costeno, Discuba, Eco, Musart, Musidisc, Peerless, Rex.

Music West, 6363 Sunset Blvd. Zip: 90028. Tel: 463-3253. Western Regional Sales Mgr.: Bill Graham; Sales Mgr.: Jim Bego. (D). Branch: San Francisco, Calif. Cartridge 8-tr.: Victor, Red Seal, Camden, Victrola, Gregar, Kirshner, Poppy. Quad-8 & cassette: Victor, Red Seal, Gregar, Kirshner, Poppy. Open reel: Victor, Red Seal, Camden, Gregar, Kirshner, Poppy.

N M C Corp., 14100 S. Kingsley Dr., Gardena 90249. Tel: 532-9561. VP & Mgr.: Bill Hanna; Buyer: Mike Colestock. (OS & RJ). Home office: Oceanside, L.I., N.Y.

National Tape & Recs. of California Inc. (div. of National Tape Dist. Inc.), VP: Frank Rohloff; Buyer: Rudy Ciciarelli; Serv. Mgr.: Tom Jones. (RJ).

Nehi Dist'g Corp., 2525 W. Ninth St. Zip: 90006. Tel: 380-2644. Pres.: Tom Heiman; Gen. Mgr.: Wayne Volat; Buyer: Frank Miko. (OS & RJ).

Sam & Daves Rec. Dist. Inc., 2952 W. Pico Blvd. Zip: 90006. Tel: 737-2450. Owners: Sam Ginsburg, Don Davis. (D). Cartridge 8-tr. & cassette: Audio Arts, Audio Gospel, Creed, Dubtone, Excello, Gospel Corner, Jewel, Nashboro, Specialty, Sunlight, Tahiti. Accessories: Audio Masters.

M. Stewart & Co., 205 S. Beverly Dr., Beverly Hills 90212. Tel: 272-0103/0987. Pres.: Mendel Stewart; Export Mgr.: L. King. (E).

Sun State Music Dist. Inc., 2669 W. Pico Blvd. Zip: 90006. Tel: 383-4137. Mgr. & Buyer: George Morrie. (OS).

Tape Mds. Co. Inc., 5873 Rodeo Rd. Zip: 90016. Tel: 870-0246. Gen. Mgr.: Malcolm Talmadge; Buyer: Tod Ramcke. Branch: 2565 W. Pico Blvd. Zip: 90006. Tel: 387-8201. (D). Branch: San Diego, Calif. (OS & RJ).

Cartridge 8-tr. & cassette: A&M, Enterprise, Mercury, Original Sound, Paramount; Scepter, Stax, Volt. Playback equip.: Belair. Accessories: Blank loaded tape, convesters, head cleaners, lock mounts, storage cases.

Transcontinental Music Corp., 15500 S. Main St., Gardena 90247. Tel: 321-6260. Sr. VP & Mgr.: Larry Nunes; Buyer: Jim McGraw. (RJ). Home office: New York, N.Y., Transcontinental Investing Corp.

U D C Inc., 1024 N. Orange Dr. Zip: 90038. Tel: 462-6733. Regional Mgr.: Dan Alvino; Branch Mgr.: Jim Saltzman. (D).

Cartridge 8-tr. & cassette: United Artists.

U S A Pony Inc., 6725 Sunset Blvd., Suite 421, Hollywood 90028. Tel: 461-4671. Pres.: Reiji Minami; VP, Mgr. & Buyer: Tom T. Saiki. (I), (D) as Fairtone Int'l Inc.). Cartridge 8-tr., cassette & open reel: Pony Pak (Japan).

Warner Bros.-Elektra-Atlantic Dist'g Corp., 1100 Francis Ct., Glendale 91201. Tel: 245-8761. Gen. Mgr.: Ted Rosenberg; Sales Mgr.: Bob Murphy. (D). Cartridge 8-tr. & cassette: Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Warner Bros. Open reel: Reprise, Warner Bros.

● **MONROVIA (Area Code 213)**

Arthur Fulmer, 426 E. Duarte Rd. Zip: 91016. Tel: 357-1171. Mgr.: Ken Brown. (D & I). Home office: Memphis, Tenn. (see for prod. distributed).

● **ORANGE (Area Code 714)**

Southland Recs. Dist., 291 Spinnaker St. Zip: 92668. Tel: 537-1546. Owner: Bill Bacin. (D, I & E). Cartridge 8-tr.: Happy Jazz Band. Cassette: Birchmount (Canada), Good Time Jazz, International Polydor (Germany), New Orleans Jazz Rec's (Denmark), Ringside (Canada), Sony, Stinson, Vault.

● **PASADENA (Area Code 213)**

Canterbury Recs. Inc., 805 E. Colorado Blvd. Zip: 91101. Tel: MU 1-4922. Mgr.: Leonard Gordon; VP: Robert Garcia. (RJ).

● **SAN DIEGO (Area Code 714)**

Contact San Diego Inc., 629 J St. Zip: 92101. Tel: 234-1538. Pres. & Mgr.: A.W. Jones. (D & RJ). Branches: Long Beach, San Francisco, Calif. Cartridge 8-tr., cassette & open reel: A&M, Ala, Ampex, Bell & Howell, Capitol, Columbia, DGG, GRT, King, Liberty, Little David, MCA, Mercury, Original Sound, Pickwick, Polydor, RCA, SSI, Scepter, Specialty, Starday, Stax, United Artists. Playback equip.: Ampex, Automatic, Radio. Accessories: Le-Bo, Recoton.

Discount Rec. Serv., 6178 University Ave. Zip: 92115. Tel: 286-3333. Owner: Milton Levine. (RJ).

Tape Mds. Co. Inc., 4959 El Cajon Blvd. Zip: 92115. Tel: 286-4650. Mgr.: Julian Generalao. (OS & RJ). Home office: Los Angeles, Calif. (D).

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Capitol Recs., 680 Beach St., Suite 307. Zip: 94109. Tel: 771-3210. (D). Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Columbia Recs. Sales, 680 Beach St., Wharfside, Suite 311. Zip: 94109. Tel: 771-8550. Branch Mgr.: Chuck Inman. (D).

Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork. Accessories: Carrying cases, blank loaded tape (Columbia).

Contact San Diego Inc., 2654 Nicholson St., San Leandro 94577. Tel: 276-8427. Mgr.: Jim Forsythe. (D & RJ). Home office: San Diego, Calif. (see for prod. distributed).

Eric-Mainland Dist. Co., 645 Bryant St. Zip: 94107. Tel: 989-6286. Gen. Mgr.: Robert M. Chatton. (D), (OS as Musical Isle of America). Home office: Los Angeles, Calif., Musical Isle of America Inc. Cartridge 8-tr. & cassette: Enterprise, Fantasy, Mercury, Specialty.

Independent Music Sales Inc., 800 Mariposa St. Zip: 94107. Tel: 626-5494. Gen. Mgr.: Jack Solinger; Buyer: David C. Town. (D & OS).

Cartridge 8-tr. & cassette: A&M, Ampex, Archive, Bang, Bearsville, Bethlehem, Brother, Brunswick, CTI, Cadet, Checker, Chess, Chisa,

DGG, Duke, Ecology, Federal, Gamble, Gordy, Heliodor, Hob, Janus, Kent, King, Laurie, Lizard, Metromedia, Milestone, Modern, Motown, Ode '70, Original Sound, Peacock, Polydor, Rare Earth, Scepter, Songbird, Soul, Tamla, VIP, Vanguard, Wand, Westbound.

Open reel: A&M. (SEE ADVERTISEMENT).

London Recs. of California—Northern Div., 680 Beach St., Suite 307. Zip: 94109. Tel: 441-6333. Mgr.: Stewart Marlow; Sales: John Harper, John Hereras. (D & OS).

Cartridge 8-tr.: London, Deram, Parrot, phase 4 stereo, Coliseum, Hi, Threshold.

Cassette: London, Deram, Parrot, phase 4 stereo, Richmond, Coliseum, Hi, Threshold. Open reel: Same as 8-tr.

M C A Dist'g Corp., Wharfside Bldg., 680 Beach St. Zip: 94109. Tel: 441-1881. District Mgr.: Tom Rodden; Sales Mgr.: Louie Mialy. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca. Accessories: Carrying cases, blank loaded tape, display racks, head cleaners (Decca).

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1461 Park Ave., Emeryville 94608. Tel: 654-5110. Mgr.: Verne Cupples. (OS & RJ). Home office: Los Angeles, Calif.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.). Mgr.: Dave Eshoo. (OS). See Eric-Mainland Dist.

Music West, 650 Talbert St., Daly City 94014. Tel: 467-5800. Mgr.: Charles Rice. (D). Home office: Los Angeles, Calif. (see for prod. distributed).

Nor Cal Super Stop, 550 Third St. Zip: 94107. Tel: 986-6471. (OS). See Transcontinental Music Corp.

Transcontinental Music Corp., 868 Cowan Rd., Burlingame 94010. Tel: 697-6800. Mgr.: Tom Jones. (RJ), (OS as Nor Cal Super Stop). Home office: New York, N.Y., Transcontinental Investing Corp.

● **SANTA ANA (Area Code 714)**

Rantra Recs., 1136 Arapahoe Dr. Zip: 92704. Tel: 546-1876. Owner: Stewart Douglas; Mgr.: Julia Mallow. (I & E).

Rapid Mds. Co. Inc., 17421 Daimler St. Zip: 92705. Tel: 546-0070. Pres.: Herbert N. Sandel; VP & Mds. Dir.: Ken Richards. (RJ). Branches: Chicago, Ill.; Middlesex, N.J.

COLORADO

● **DENVER AREA (Area Code 303)**

A B C Rec. & Tape Sales, 10625 E. 47 Ave. Zip: 80239. Tel: 343-7822. Mgr.: Howard Long. (OS & RJ). Home office: Seattle, Wash. (D & RJ).

Alert One Stop. Mgr.: Paul Black. (OS). See Transcontinental Dist'g Corp.

Craig Corp., 4955 Olive, Commerce City 80022. Tel: 287-7485. Mgr.: Dave Davies. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Ode, Barnaby, Fillmore, Blue Horizon. Open reel: Columbia, Date, Epic, Okeh, Ode, Blue Horizon. Playback equip.: Craig, Masterwork. Accessories: (Craig); carrying cases, blank loaded tape (Columbia).

Davis Sales Co., 4555 Kingston St. Zip: 80239. Tel: 344-0880. Owner: S. William Davis; Sales Mgr.: Larry Davis; Buyer: Gil Allen. (D), (OS & RJ as Music Mdsrs. of Denver). Cartridge 8-tr., cassette & open reel: A&M, Ampex, DGG, Dot, Elektra, GRT, Mercury, Modern, Paramount, RCA, Scepter, Stax, Vanguard, Volt, Wand. Playback equip.: Car Tapes, Denon, Tenna, Toyo. Accessories: Amberg, Le-Bo, Recoton. (SEE ADVERTISEMENT)

Infal Recs. Inc., 2144 Champa St. Zip: 80205. Tel: 892-7141. Mgr.: Victor M. Hernandez; Buyer: J. M. Hernandez. (OS & RJ).

J L Rack (RJ). See Pan American Rec. Supply Co. Liberty/UA, see UDC Inc.

J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 4591 Ivy St. Zip: 80216. Tel: 399-6917. Mgr.: Dave Mount; Buyer: Darwin Burk. (RJ). Home office: Minneapolis, Minn., Heilicher Bros. (D).

Mile Hi One Stop Inc. (OS). See Pan American Rec. Supply Co.

Musical Mdsrs. of Denver. Mgr.: Steve Gracek. (OS & RJ). See Davis Sales Co.

Pan American Rec. Supply, 77 Kalamath St. Zip: 80223. Tel: 255-2021. Owners: Joe & Louis Oxman; Gen. Mgr.: Louis Oxman; Buyer: Celeste Ray. (D), (OS as Mile Hi One Stop Inc.), (RJ as J L Rack).

Cartridge 8-tr., cassette & open reel: All lines. Playback equip.: Craig, Juliette, Kraco, Muntz, Toshiba, VM. Accessories: BASF, Norelco.

continued on page 160

continued

Transcontinental Dist'g Corp., 1111 S. Platte River Dr. Zip: 80223. Tel: 733-2407/7203. Mgr.: Ed Hacker. (D), (OS as Alert One Stop), (RJ as Transcontinental Music Corp.).
Home office: New York, N.Y., Transcontinental Investing Corp.
Cartridge 8-tr. & cassette: Ampex, Elektra, GRT, Motown, Muntz, United Artists.
Playback equip.: Arvin, Audiovox, Decca, Metra, Panasonic, TMC.
Accessories: All accessories.
Transcontinental Music Corp. Mgr.: Pat Fitzgerald. (RJ). See Transcontinental Dist'g Corp.
U D C Inc., 3855 S. Monaco Pkwy., No. 102. Zip: 80237. Tel: 244-0577. Sales Mgr.: Len Smith. (D).
Cartridge 8-tr. & cassette: United Artists.

CONNECTICUT

• **HARTFORD AREA (Area Code 203)**
Central Rec. & Tape Dists. Inc., 477 Park Ave., East Hartford 06108. Tel: 289-4349. Mgr.: Edward E. Stein; VP & Buyer: Robert L. Hoyt. (D, OS & RJ).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca.
Accessories: Blank loaded tape, cases, head cleaners (Le-Bo).
Columbia Recs. Sales, 60 Washington St., Suite 805. Zip: 06106. Tel: 522-7151. Branch Mgr.: Irv Medway. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore.
Playback equip.: Masterwork.
Accessories: Carrying cases, blank loaded tape (Columbia).
Dave's One-Stop Inc., 313 Park Ave., East Hartford 06108. Tel: 289-6122. Owner & Mgr.: Dave Bratter. (OS).
Eastern One Stop. (OS). See Transcontinental Dist'g Corp.
Hartford Music Merchants Inc., 246 Prestige Park Rd., East Hartford 06108. Tel: 289-8221. Mgr.: Jose Santochristo. (D).
Cartridge 8-tr. & cassette: CTI, Chisa, Kudu, Nashboro group, Rare Earth.
Leslie Dists. (div. of Roskin Dists. Inc.). Sales Mgr.: Sid Dicker; Buyer & Opns. Mgr.: Tom Markoski. (OS). See Seaboard Dists.
Liberty/UA, see UDC Inc.
Park Rec. & Tape Dists. (div. of Roskin Dists. Inc.). Sales Mgr.: Sid Dicker; Buyer & Opns. Mgr.: Tom Markoski. (RJ). See Seaboard Dists.
Seaboard Dists. (div. of Roskin Dists. Inc.), 275 Park Ave., East Hartford 06108. Tel: 289-9361. Owner: Samuel Roskin; Gen. & Sales Mgr.: Marvin Ginsberg. (D), (OS as Leslie Dists.), (RJ as Park Rec. & Tape Dists.).
Cartridge 8-tr. & cassette: Ampex, Elektra, Enterprise, GRT, Rare Earth, Stax. (SEE ADVERTISEMENT)
Transcontinental Dist'g Corp., 734 Tolland St., East Hartford 06108. Tel: 289-8631. Mgr.: Richard J. Godlewski; Buyer: Frank Holland. (D), (OS as Eastern One Stop).
Home office: New York, N.Y., Transcontinental Investing Corp.
Cartridge 8-tr. & cassette: Ampex, DGG, Fiesta, Fontana, GRT, MGM, Mercury, Paramount, Philips, Polydor, RCA, Reprise, Scepter, Smash, Vanguard, Warner Bros.
Playback equip.: AGS, Kraco.
Accessories: Amberg, Recoton.
U D C Inc., 477 Connecticut Blvd., East Hartford 06108. Tel: 528-9511. Branch Mgr.: Ron Orsini. (D).
Cartridge 8-tr. & cassette: United Artists.

• **NEW LONDON (Area Code 203)**
Sound Inc., 100 State St. Zip 06320. Tel: 443-5911. Pres.: G. B. Bishop; Buyer: N. M. Couture. (RJ).
• **WILTON (Area Code 203)**
Acropole Corp. of America, PO Box 365. Zip: 06897. Tel: 847-2311. Pres.: Mrs. Michele M. Ronty. (D, OS, RJ & E).
Cartridge 8-tr. & cassette: Bruno.

DISTRICT OF COLUMBIA

• **WASHINGTON (Area Code 202)**
(Also see listings under Baltimore, Lan-
dover & Silver Spring, Md.)
Autoscope Inc., 3188 Bladensburg Rd. NE. Zip: 20018. Tel: 526-8500. Buyer: Charles M. Levinson. (OS).

District Recs. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 832-3600. Owners: James, Stuart & Bertram Schwartz; Mgr.: Aubrey Moore; Buyer: James Walker. (D, OS & RJ).
Home office: Schwartz Bros. Inc.
Cartridge 8-tr., cassette & open reel: ABC Amaret, American Airlines, Amos, Ampex, Angel, Apple, Atco, Athena, Atlantic, Audio Treasury, Avco Embassy, Bang, Barnaby, Bell, Big Tree, Bluesway, Blue Thumb, Buddah, Cadet, Canaan, Canyon, Capitol, Chart, Checker, Chess, Colossus, Columbia, Command, Commonwealth United, Coral, Cotillion, Crewe, Dakar, Date, Decca, Deram, Diamond, Dooto, Duke, Dunhill, DynaVoice, Embryo, Epic, Fantasy, Fiesta, Fontana, GRT, Gamble, Gross, Happy Tiger, Harvest, Heritage, Hi, Hickory, Humorous, ILS, Immediate, Impulse, Increase, Invictus, Jad, Janus, Jewel, Josie, Jubilee, Kama Sutra, Kapp, Kent, King, Kirshner, Liberty, Lighthouse, Lizard, London, MGM, Mainstream, Mediaris, Mega, Mercury, Metromedia, Modern Tape, Monument, Moonglow, Musicor, New Voice, Nonesuch, Ode, Page One, Parrot, Paula, Pavilion, Peacock, Philips, Phil-L.A. of Soul, Philly Groove, Pickwick, Plantation, Premier, Prestige, Probe, Ranwood, Raw, Red Apple, Red Lion, Reprise, Request, Richmond, Riverside, Roulette, Royal American, SGC, Sacred, Shelter, Sire, Skye, Skylight, Smash, Sound Stage 7, Spring, Springboard, Stormy Forest, Sue, Sunset, Sure, Swampfire, T-Neck, Tetragrammaton, Tower, 20th Century-Fox, Uni, United Artists, Upfront, Vault, Verve, Viva, Vox, Warner Bros., Westbound, Westminster, White Whaie, Windfall, Word.
Schwarz Bros. Inc., 2146 24 Pl. NE. Zip: 20018. Tel: 529-5700. Owners: James, Stuart & Bertram Schwartz; Mgr.: Aubrey Moore; Buyer: James Walker. (D). Branch: District Recs. Inc. Branch: Philadelphia, Pa.
Cartridge 8-tr., cassette & open reel: ABC, A&M, Alegre, Amaret, Amos, Ampex, Alco, Athena, Atlantic, Audio Fidelity, Audio Treas-ury, Avco Embassy, Bamboo, Bang, Bell, Big Tree, Blue Horizon, Bluesway, Blue Thumb, Brunswick, Buena Vista, CTI, Cadet, Caedmon, Camden, Canyon, Chart, Checker, Chess, Chisa, Colgems, Command, Cotique, Crescendo, Crewe, DGG, Direction, Disneyland, Dot, Double Shot, Dunhill, DynaVoice, ESP-Disk, Elektra, Enterprise, Everyman, Fania, Fantasy, Fiesta, Firebird, Flying Dutchman, Fontana, GNP Crescendo, GRT, Gamble, Golden, Goldwax, Gordy, Happy Tiger, Heart Warming, Hickory, Hip, Hob, Impulse, Increase, Janus, King, Kirshner, LHI, Laurie, Limelight, Little David, Living Language, Mainstream, Mega, Mercury, Metro-media, Milestone, Motown, Musicor, Neptune, New Voice, Nonesuch, Ode '70, Original Sound, PIP, Page One, Paramount, Paula, Philips, Philly Groove, Plantation, Polydor, Poppy, Probe, Project 3, RCA, Rare Earth, Red Lion, Reprise, Respect, Roulette, SGC, SSS Int'l, San Francisco, Scepter, Smash, Soul, Spring, Spring-board, Starday, Stax, Steed, Sun, TA, Tamla, Tangerine, Tico, 20th Century-Fox, Up Front, Vanguard, Victrola, Viva, Volt, Vortex, Warner Bros., Wayside, Weird World, Westbound, White Whale, Windfall, Yew.
Accessories: Amberg, Auto Butler, BASF, Greco, Le-Bo, Mallory, Pickering, Recoton, 3M, Triad, Victor Stanley. (SEE ADVERTISEMENT)
Soul Shack, 1221 G St. NW. Zip: 20005. Tel: 628-8867. Owner: George Gillespie. (OS).
Specialty Ents., 3325 14 St. NW. Zip: 20010. Tel: 232-8414. Owner: Hillard Jack Turner; Mgr.: Jack Snyder. (D, OS, RJ & I).
Cartridge 8-tr.: Folkway, La Val.

FLORIDA

• **DADE CITY (Area Code 904)**
House of Recs. (OS). See Mustang Rec. Dists.
Mustang Rec. Dists., 432 N. Seventh St. Zip: 33525. Tel: 567-5479. Owners: James Thompson, M. C. Schmidt; Mgr.: James Thompson; Buyer: M. C. Schmidt. (D, RJ & I), (OS as House of Recs.).
Cartridge 8-tr. & cassette: Canaan, Crestwood, Heart Warming, Light, Pickwick 8, Skylite, Songs of Faith, United, Word.
• **FORT LAUDERDALE (Area Code 305)**
Valentine Dists. Inc., 501 NE Fourth St. Zip: 33301. Tel: 763-5080. Owner & Pres.: Alfred Calabrese. (D & RJ).
Cartridge 8-tr.: Capitol, Decca, GRT.
Playback equip.: Kraco, Valentine.
Accessories: Le-Bo, Lokmounts, Valentine.
• **JACKSONVILLE (Area Code 904)**
Florida One Stop, 4635 Highway Ave. Zip: 32205. Tel: 387-7501. (OS).
Home office: Atlanta, Ga., South Atlantic Dist'g Co.

• **MIAMI METROPOLITAN AREA (Area Code 305)**
Campus Rec. Dist'g Corp., 7250 NW 36 Ave. Zip: 33147. Tel: 691-3140. Owner: Harold B. Lip-sius; Mgr.: David Fitch. (D, OS & RJ), (E as Musical Export Supply Co. Inc.).
Cartridge 8-tr., cassette & open reel: A&M, Ampex, Atlantic/Atco group, Bell & Howell group, Capitol, Carib, Columbia group, Decca group, Disneyland, Ethnic group, GRT, Josie/Jubilee group, Liberty/UA, Little David, Mercury group, Modern/Kent, Motown group, Paramount/Dot, Polydor, RCA, Scepter/Wand, Stax/Volt group, Warner Bros./Reprise.
Accessories: Blank loaded tape, cleaners.
Capitol Recs., 7425 NW 48 St. Zip: 33166. Tel: 885-6446. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Is-land, Shelter.
Columbia Recs. Sales, 13145 NW 45 Ave. Zip: 33054. Tel: 685-5631. Branch Mgr.: Bob Beasley. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore.
Playback equip.: Masterwork.
Accessories: Carrying cases, blank loaded tape (Columbia).
Florida One Stop, 1100 NW 163 Dr. Zip: 33169. Tel: 621-1415. Mgr.: Paul Yoss. (OS).
Home office: Atlantic, Ga., South Atlantic Dist'g Co.
Arthur Fulmer, 3445 NW Second Ave. Zip: 33127. Tel: 379-4702. Mgr.: Ken Miller. (D & I).
Home office: Memphis, Tenn. (see for prod. distributed).
Handleman Co., 2346 NW 147 St., Opa Locka 33054. Tel: 681-4618. Mgr.: Joseph Glaser; Buyers: Joseph Glaser, Jerry Coleman. (RJ).
Home office: Detroit, Mich.
Liberty/UA, see UDC Inc.
M C A Dist'g Corp., 500 W. 18 St., Hialeah 33010. Tel: 885-5378. District Mgr.: Carmen La Rosa; Branch Mgr.: Jeff Scheible. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocal-ion.
Cassette: Same as 8-tr. excluding Vocalion.
Open reel: Decca, Kapp, Coral.
Playback equip.: Decca.
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).
M & M Recs. Dists. Ins., 501 W. 28 St., Hialeah 33010. Tel: 887-4522. Pres.: Manuel J. Mato; Mgr.: Melvin F. Noriega. (OS & RJ).
Branch: Tampa, Fla.
Musical Export Supply Co. Inc., 7250 NW 36 Ave. Zip: 33147. Tel: 822-7440. Mgr.: Raoul Shapiro. (E). See Campus Rec. Dist'g Corp. Inc.
Exports: Pre-recorded tape & playback equip.
Musical Tapes Inc., 790 W. 27 St., Hialeah 33010. Tel: 887-2638. Gen. Mgr.: Angel Tamargo. (D, OS, RJ, I & E).
Branches: Los Angeles, Calif. (D); New York, N.Y. (D); San Antonio, Tex. (D).
Int'l branch: Puerto Rico (D).
Cartridge 8-tr.: Borinquen, Columbia, Costeno, Discuba, Eco, Fuentes, Gema, Kubaney, Mar-vela, Modiner, Musart, Musidisc, Nilser, Or-feon, Orion, Panart, Parnaso, Peerless, RCA, Remy, Rex, Rico-Vox, Sonolux, Spanoramc, Velvet.
Cassette: Borinquen, Costeno, Discuba, Eco, Gema, Kubaney, Modiner, Musart, Musidisc, Nilser, Peerless, Rex, Rico-Vox, Velvet.
Imports & exports: Pre-recorded tape through-out Latin America.
Music Sales of Florida Inc., 2450 NW 77 Terr. Zip: 33147. Tel: 691-0340. Owner & Mgr.: Donald C. Smith. (D & OS).
Cartridge 8-tr. & cassette: Ampex, Audio Fidelity, Capitol, Columbia, Decca, Dooto, GRT, Liberty, Prestige, RCA, Scepter, Specialty, Stereotape, Word.
Open reel: Ampex, Audio Fidelity, Bell & Howell, Capitol, Columbia, Decca, Dooto, GRT, Liberty, RCA, Scepter, Stereotape.
Playback equip.: Automatic Radio, Belle Wood, Fisher, Hitachi, Norelco, Telex-Viking.
Accessories: Amberg, Certron, Duotone, Le-Bo, Norelco, Recoton, Specialty, 3M.
Panart Int'l (I & E). See Ramsa.
Ramsa, 477 W. 27 St., Hialeah 33010. Tel: 887-1391. Pres.: Golo Sabat; Mgr.: Mrs. Helen S. Martinez. (D), (I & E as Panart Int'l).
Cartridge 8-tr.: Panart.
Sea Coast Appliance Dist. Inc., 3575 NW 60 St. Zip: 33142. Tel: 635-0951. Mgr.: J. W. Shockey. (D).
Cartridge 8-tr.: RCA, Colgems, Chart, Kirshner, Request, Buena Vista.
Quad-8: RCA.
Cassette: RCA, Colgems, Chart, Kirshner, Re-quest.
Open reel: RCA, Colgems, Chart, Kirshner.
Playback equip.: RCA.
Accessories: Head cleaners, storage cases (RCA).
Southern Rec. & Tape Servs. Inc., 1020 E. 14 St., Hialeah 33010. Tel: 885-4625. Pres. & Mgr.: David E. Shedd; Buyer: John Stutz. (D, OS & E).
Cartridge 8-tr. & cassette: A&M, Ampex, Audio Fidelity, Capitol, Columbia, DGG, Dooto, Elek-tra, GRT, Jubilee, Kent, Laff, Liberty, MGM, Mercury, Motown group, Paramount, Polydor, Prestige, Scepter, Stax, Sun, United Artists,

Victor, Word.
Accessories: Black Diamond, Duotone, Le-Bo, Recoton, 3M.
 Tone Dist. Inc., 495 SE 10 Ct., Hialeah 33010. Tel: 888-1685. Owner: Henry Stone; Mgr.: Dave Benjamin. (D, OS & RJ). E as Tone Int'l Inc.).
Cartridge 8-tr. & cassette: Ampex, Atco, Atlantic, Motown-Tamla group, Reprise, Warner Bros.; sub-dist. for Capitol, Columbia, Decca, Liberty, United Artists.
Open reel: Ampex.
Playback equip.: Tenna.
Exports: Pre-recorded tape & playback equip. Tone Int'l Inc. (E). See Tone Dist. Inc.
 Transcontinental Music Corp., 3221 E. 11 Ave., Hialeah 33013. Tel: 696-0444. Mgr.: Wayne Bonner. (RJ).
Home office: New York, N.Y., Transcontinental Investing Corp.
 U D C Inc., 561 NE 79 St., Suite 235. Zip: 33138. Tel: 759-1670/1678. Branch Mgr.: Joe Berger. (D).
Cartridge 8-tr. & cassette: United Artists.
 United Recs. & Tapes, 9880 NW 77 Ave., Hialeah 33016. Tel: 821-3100. Owner: Alan Wolk; Mgr. & Buyer: Jack Roberge. (D & RJ).
Cartridge 8-tr. & cassette: Ampex, Elektra, Mercury, RCA.
 Universal Rec'g & Dist. Corp., 170 W. 29 St., Hialeah 33012. Tel: 888-7411. Pres.: Joe Serra. (D).
Int'l branch: Puerto Rico, Kubaney Recs.
Cartridge 8-tr. & cassette: Kubaney, Mexico.

● **ORLANDO (Area Code 305)**

Arthur Fulmer, 1415 N. Orange Ave. Zip: 32804. Tel: 241-5319. Mgr.: Dick Curle. (D & I).
Home office: Memphis, Tenn. (see for prod. distributed).

● **ST. PETERSBURG (Area Code 813)**

Mobile Rec. Serv. Co., PO Box 10443. Zip: 33710. Tel: 393-1337. Mgr.: Roland Eder. (OS).
Home office: Pittsburgh, Pa.

● **SARASOTA (Area Code 813)**

Distributors Inc., 258 Shopping Ave. Zip: 33577. Tel: 955-9191. Owner: Ernest C. Kuban; Gen. Mgr.: W. G. Potter; Buyer: Gary Kuban. (OS & RJ).

● **TAMPA (Area Code 813)**

Florida Electronics Inc., 2110 Main St. Zip: 33607. Tel: 251-3169. Mgr.: Vincent Lubrano. (OS).
 M & M Recs. Dists. Inc., 3010 Hudson St. Zip: 33605. Tel: 626-2660. Mgr.: Nino Cesari. (OS & RJ).
Home office: Miami, Fla.
 Tampa Recs., PO Box 5524, 1416 E. Seventh Ave. Zip: 33605. Tel: 876-5314. Owner & Buyer: S. Delgado. (RJ).
 Tape Town, 4115 Henderson Blvd. Zip: 33609. Tel: 872-8444. Owner & Mgr.: Michael B. Richman. (D).
Cartridge 8-tr. & cassette: Capitol, Columbia, Coral, Decca, Epic, GRT, Gross, Josie, Jubilee, Kapp, Nashboro, Raw, Reprise, Uni, United Artists, Wand.
Playback equip.: Automatic Radio, Eastern Specialties, Orrfronics, Skyline, Studio Sound, Titan.
Accessories: Audiotex, Le-Bo.

GEORGIA

● **ATLANTA METROPOLITAN AREA (Area Code 404)**

A B C Rec. & Tape Sales, 720 14 St. NW. Zip: 30318. Tel: 875-5565. Mgr.: Jack Geldbart. (OS & RJ).
Home office: Seattle, Wash. (D & RJ).
 Allied Prod'ns Inc., 2747 N. Main, East Point 30344. Tel: 762-8469. Pres.: Aaron Schild; Sec'y-Treas.: Howard Caldwell. (D).
Cartridge 8-tr. & cassette: All lines.
 Capitol Recs., 1670 NE Freeway Access Rd. Zip: 30329. Tel: 631-5441. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.
 Columbia Recs. Sales, 35 Executive Park Dr. Zip: 30329. Tel: 631-4271. Branch Mgr.: Don Dempsey. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore.
Playback equip.: Masterwork.
Accessories: Blank loaded tape, carrying cases (Columbia).
 Continental Serv. Dist. Inc., 236 Marray Dr., Chamblee 30341. Tel: 457-3627. Mgr.: I. Sonny Friedman. (RJ).
Home office: Philadelphia, Pa.
 Economy Dist'g Co. Inc., 1608 Thompson Ave., East Point 30344. Tel: 762-6686. Owner: Andrew J. Delosky Jr.; Mgr. & Buyer: Jim Alexander. (OS).
 Gate City Rec. Serv. Mgr.: Ted Pousman. (OS & RJ). See Southland Recs. Dist'g Co. (SEE ADVERTISEMENT)

Godwin Dist'g Co., 1270 Tacoma Dr. NW. Zip: 30318. Tel: 351-5110. Owner & Pres.: Art Godwin; Mgr.: Romeo Davis; Buyer: Jean Warren. (D, OS & RJ).
Cartridge 8-tr. & cassette: A&M, Ampex, Brunswick, CTI, Camden, Canaan, Capitol, Chisa, Columbia, Decca, Dooto, Dot, Elektra, Enterprise, Epic, Fantasy, Fontana, GRT, Gordy, Gross, Heart Warming, Hob, Josie, Jubilee, Kapp, Liberty, Mercury, Modern, Motown, Musicor, Nasco, Nashboro, Paramount, Philips, Plantation, Polydor, RCA, Rare Earth, Raw, Reprise, SSS Int'l, Sacred, Scepter, Skylite, Smash, Soul, Specialty, Spring, Stax, Summit, Sun, Tamla, Uni, United Artists, Volt, Wayside, Word.
Playback equip.: Craig, Mercury/Pax, Toyo.
Accessories: ATC, BASF, Craig, Le-Bo, TDK. (SEE ADVERTISEMENT)
 Handleman Co., 1532 Stone Ridge Dr., Stone Mountain 30083. Tel: 938-9467. Mgr. & Buyer: John F. Langlois. (RJ).
Home office: Detroit, Mich.
 Liberty/UA, see UDC Inc.
 M C A Dist'g Corp., 2231 Faulkner Rd. NE. Zip: 30324. Tel: 636-3028. Branch Mgr.: Kent Orman. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Open reel: Decca, Kapp, Coral.
Playback equip.: Decca.
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).
 J. L. Marsh Inc. (div. of Pickwick Int'l Inc.), 1288 Collier Rd. NW. Zip: 30318. Tel: 355-2204. Mgr.: Marge Celt. (RJ).
Home office: Minneapolis, Minn., Heilicher Bros. Inc. (D).
 National Tape & Rec. of Georgia Inc. (RJ). See Stereo South.
 One Stop Rec. House Inc., 210 16 St. Zip: 30318. Tel: 875-9777. Pres.: Hugh West; VP: Carol Sanford. (D & OS).
Cartridge 8-tr. & cassette: Ala, GRT, Hob, Laff, Nashboro, Prestige, Scepter, Wand.
Accessories: Le-Bo.
 South Atlantic One Stop, 763 Trayburn Ave. NW. Zip: 30318. Tel: 351-2380. (OS).
Branches: Raleigh, N.C.; Jacksonville, Miami, Fla. as Florida One Stop.
 Southland Recs. Dist'g Co., 1073 Huff Rd. NW. Zip: 30318. Tel: 351-4821. Owner: Gerald M. Friedman; Mgr. & Buyer: Jack McIntyre. (D), (OS & RJ) as Gate City Rec. Serv.).
Cartridge 8-tr. & cassette: A&M, Ampex, Capitol, Columbia, Decca, Elektra, GRT, Jay-Gee, Liberty/UA, Mercury, Motown, Musicor, Nashboro, Polydor, RCA, Scepter, Stax, Vanguard.
Playback equip.: Automatic Radio, Marquis, Mayfair.
Accessories: Le-Bo. (SEE ADVERTISEMENT)
 Stereo South (div. of National Tape Dists. Inc.), 2201 Faulkner Rd. NE. Zip: 30324. Tel: 633-4487. Mgr.: Michael G. King. (D), (RJ) as National Tape & Rec. of Georgia Inc.).
Home office: Brookfield, Wis., National Tape Dists. Inc.
Cartridge 8-tr.: RCA, Camden, Colgems, Kirshner, Poppy, Victrola.
Cassette: RCA, Colgems, Kirshner, Poppy.
Open reel: RCA, Camden, Colgems, Kirshner.
Accessories: Blank cassettes, carrying cases, head cleaners, test cartridges (RCA).
 Transcontinental Music Corp., 660 Great Southwest Pkwy. Zip: 30336. Tel: 344-6791. Mgr.: Paul Urban. (RJ).
Home office: New York, N.Y., Transcontinental Investing Corp.
 U D C Inc., PO Box 20175, Sta. N. Zip: 30325; 1184 Logan Circle NW. Zip: 30318. Tel: 355-9350. Regional Mgr.: Bobby Fisher. (D).
Cartridge 8-tr. & cassette: United Artists.

● **CLARKESVILLE (Area Code 404)**
 Clarksville Rec. Sales Co., PO Box 198, 608 N. Washington St. Zip: 30523. Tel: 754-2152. Owner: Peter J. Rosetty; Mgr.: James Stockton; Buyer: Wanda Stockton. (D, OS & RJ).
Cartridge 8-tr.: Cadet, Capitol, Columbia, Decca, Dooto, Epic, GRT, Heart Warming, Jubilee, Laff, Liberty, MGM, Mercury, Pickwick, Sing, Skylite, Sun, United Artists, Word.

● **DEMOREST (Area Code 404)**
 Ralph's Radio Music, PO Box 127. Zip: 30535. Tel: 723-3884. Owner & Mgr.: Ralph Raper; Buyer: Mrs. Bernice Raper. (OS & RJ).

● **SAVANNAH (Area Code 912)**
 Hollifield Dist'g Co., 13104 Hermitage Rd. Zip: 31406. Tel: 352-1483. Owner: H. Hollifield. (RJ).
 Southeast Georgia Parts Inc., 4111 Bull St. Zip: 31405. Tel: 233-6653. Owner: Robert T. Mitchell; Mgr.: Joe Penton; Buyer: Carol Russell. (D).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, Dooto, GRT, Liberty, Mercury, Scepter, Skylite, United Artists, Word.
Playback equip.: Automatic Radio, Decca, Elektra, Hitachi, Kraco, Ranger, Tenna.
Accessories: Arkay, Crest, Le-Bo, Spark-o-matic.

HAWAII

● **HONOLULU (Area Code 808)**

Ampex Hawaii, 419 Waiakamilo Rd. Zip: 96817. Tel: 847-2157. Mgr.: Skippy Hamamoto. (D).
Cartridge 4-tr., 8-tr., cassette & open reel: Ampex.
Playback equip.: Ampex.
Accessories: Ampex.
 Craig Corp., 620 Coral St. Zip: 96813. Tel: 538-6771. Mgr.: Carlton Smith. (D).
Cartridge 8-tr. & cassette: Columbia, Barnaby, Epic, Immediate, Ode.
Open reel: Columbia, Barnaby, Epic, Immediate.
Playback equip.: Craig.
Accessories: Craig, Columbia.
 Eric of Hawaii Inc., 2071 S. Beretania St. Zip: 96814. Tel: 946-6522. Owner: Irv Pinensky; Mgr. & Buyer: Emil Sabate. (D).
Cartridge 8-tr. & cassette: ABC, Bluesway, Cotillion, Dunhill, Elektra, MGM, Metromedia, Polydor, Reprise, United Artists, Verve, Warner Bros.
 K & A Dists., 2320A S. King St. Zip: 96814. Tel: 941-4485. VP & Mgr.: Don Ayers; Buyer: Carol Tod. (D).
Cartridge 8-tr., cassette & open reel: Decca, Coral, Berlitz, Kapp, Uni, Viva.
Playback equip.: Decca.
Accessories: Blank loaded tape, head cleaners, storage cases (Decca).
 Kona-Kai Dists., PO Box 2135. Zip: 96805. Tel: 531-6118. Owner & Mgr.: Don McDiarmid Jr. (D).
Cartridge 8-tr., cassette & open reel: Hula, Surfside.
 Microphone Music Co., 2077 S. Beretania St. Zip: 96814. Tel: 946-1488. Owner & Mgr.: Ken Kaizawa. (D, I & E).
Cartridge 8-tr. & cassette: Atco, Atlantic, Dooto, Dot, Enterprise, GRT, Jubilee, Little David, Paramount, Scepter, Stax, Wand.
Open reel: GRT.
Accessories: Le-Bo.
Imports: Viking (New Zealand), all Japanese labels.
 Music Craft Dists. of Hawaii Ltd., 636 Queen St. Zip: 96813. Tel: 533-1223. Owner & Mgr.: Walter Y. Kurokawa. (D).
Cartridge 8-tr. & cassette: Fontana, Laurie, Limglight, Mercury, Original Sound, Philips, Plantation, Prestige, Project 3, SSS Int'l, Smash, Vanguard.
 Nylen Bros. & Co. Ltd., 8 S. Beretania St. Zip: 96813. Tel: 538-1171. Cable: HOTLEN. Pres.: William Nylen; Mgr. & Buyer: Ed Nielsen. (D).
Cartridge 8-tr.: A&M, Fantasy, Tamla-Motown.
Cassette: A&M, Cetra, DGG, Fantasy, Tamla-Motown.
Open reel: A&M, Bell & Howell, Fantasy.
Playback equip.: Automatic Radio, Standard Phono.
 Records Hawaii Inc., 314 Beach Walk, Piikoi. Zip: 96815. Tel: 923-3493. (OS).
 Romitz Import Center, 1365-30 Nuuanu Ave. Zip: 96817. Tel: 533-4638. Owners: Robert & Mitsue Matsushita. (I & E).
Imports: Ballroom dance records.

IDAHO

● **BOISE (Area Code 208)**

Mountain States Whsle. Co., Sundries Centers Div., PO Box 7448. Zip: 83707. Tel: 375-8930. Dept. Mgr.: Bill Cossey. (RJ).

● **IDAHO FALLS (Area Code 208)**

Slusser Whsle. Co., 920 Lincoln Rd. Zip: 83401. Tel: 523-0775. Mgr.: Kenneth Slusser; Buyers: Kenneth Slusser, Sally Boynton. (RJ).

ILLINOIS

● **CANTON (Area Code 309)**

Curtis Eng'g Stereo Village, Fifth & Locust St. Zip: 61520. Tel: 647-3744. Owner & Buyer: William A. Curtis; Mgrs.: Lyle D. Curtis, James J. Kees. (D).
Cartridge 8-tr. & cassette: A&M, Capitol, Columbia, Decca, GRT, Liberty, London, Reprise, Warner Bros.
Playback equip.: Automatic Radio, Bell & Howell, Morse-Electrophonic, Muntz, Pioneer, Roberts, Tenna.
Accessories: Blank loaded tape (Specialty Sounds); cables & cleaners (GC); carrying cases (Le-Bo); headsets & adaptors (Thor-Test); wire (Saxton).

continued on page 162

NOW LOCATED IN
Dallas
Detroit
Los Angeles
Chicago



Alltapes Inc.

9009 Governors Row, Dallas, Texas 75247; (214) 631-1530
 13131 Lyndon Avenue, Detroit, Michigan 48227; (313) 491-1200
 1401 E. Lincoln, Madison Heights, Michigan 48071
 Alltapes Music, Inc., 9182 Kelvin, Chatsworth, Calif. 91311; (213) 882-0850
 2623 N. Pulaski Road, Chicago, Illinois 60639; (312) 342-6600

FOR STRONG SALES,
PROMOTION and SERVICE
in CHICAGOLAND

*Use our experienced
 promotional trio*

LEROY PHILLIPS • BOB FALLEUR
TONY LEANER

Contact Ernie or Bill Leaner

UNITED RECORD DISTRIBUTORS, INC.
 1827 South Michigan Avenue Chicago, Illinois 60616
 (Area Code: 312) 225-6605

continued

● **CHICAGO METROPOLITAN AREA**
 (Area Code 312)

- A B C Rec. & Tape Sales, PO Box 66186. Zip: 60666; 120 King St., Elk Grove Village 60007. Tel: 439-9700. Mgr.: Bob Garmisa. (RJ).
Home office: Seattle, Wash. (D & RJ).
- All Rec. Serv. Co., 2931 N. Pulaski Rd. Zip: 60641. Tel: 725-4426. Owner: Thomas B. Farrell; Mgr.: Don Zimmerman; Buyer: Harry S. Shields. (OS & RJ).
- Alltapes Ins., 2623 N. Pulaski Rd. Zip: 60639. Tel: 342-6600. VP: Rich Kudolla; Mgrs: Ray Neal, Ron Hughbanks. (D, OS, RJ & E).
Branches: Los Angeles, Calif.; Detroit, Mich.; Dallas, Tex.
Cartridge 8-tr., cassette, & open reel: All lines.
Accessories: Blank loaded tape (Ampex); Le-Bo, Recoton.
Exports: Pre-recorded tapes.
- Barney's One Stop, 3234 W. Roosevelt. Zip: 60624. Tel: 826-1828. Pres.: W. J. Barney; Buyer: Alice Warbington. (OS).
- Capitol Recs., 6401 Gross Point Rd., Niles 60648. Tel: 647-8338. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.
- Columbia Recs. Sales, 5404 W. Touhy Ave., Skokie 60076. Tel: 463-0900. Regional Sales Dir.: Don Van Gorp; Branch Mgr.: Mert Paul. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore.
Playback equip.: Masterwork.
Accessories: Blank loaded tape, carrying cases (Columbia).
- Galgano Dist. Corp., 4135 W. Armitage Ave. Zip: 60639. Tel: 227-6110. Owner: Anthony Galgano; Mgr. & Buyer: John Galgano. (D & OS).
Cartridge 8-tr. & cassette: All lines.
Playback equip.: Belle Wood, Decca, Masterwork, Pax.
Accessories: Le-Bo, Recoton. (SEE ADVERTISE-
 MENT)
- Handleman Co., 3477 Touhy Ave., Lincolnwood 60645. Tel: 583-0770. Mgr. & Buyer: Robert Baumstein. (RJ).
Home office: Detroit, Mich.
- Hit Recs. Inc., 10614 S. Mackinaw Ave. Zip: 60617. Tel: 734-2244. Owner: Charles N. Stephens; Mgr.: Charles A. Gilles; Buyer: Martha Cox. (D & RJ).
Cartridge 8-tr. & cassette: GRT, RCA Camden.
Playback equip.: Belle Wood, Capitol, Craig, Decca, Mayfair.
- Liberty/UA, see UDC Inc.
- Little Al's Recortapes, 3216 W. Lawrence Ave. Zip: 60625. Tel: 478-6114. Owner & Mgr.: Al Temaner; Buyer: Dora Temaner. (D, OS & RJ).
Cartridge 8-tr., cassette & open reel: All lines.
Accessories: Amberg, Le-Bo.
- London Recs. Midwest Dist'g Corp., 6363 Gross Point Rd., Niles 60648. Tel: 647-0410. Mgr.: Mel Kahn; Ass't Mgr.: Stan Meyers. (D, OS & RJ).
Cartridge 8-tr. & cassette: All lines.
Open reel: London.
- M C A Dist'g Corp., 7440 N. Frontage Rd., Skokie 60076. Tel: 674-9860. Branch Mgr.: Tony Ignoffo. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Open reel: Decca, Kapp, Coral.
Playback equip.: Decca.
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).
- M S Dist'g Co., 7901 N. Caldwell, Morton Grove 60053. Tel: 478-1133. Mgr. & Buyer: Ralph Kick. (D), (RJ as Musical Isle of America Inc.).
Home office: Los Angeles, Calif., Musical Isle of America Inc.
Cartridge 8-tr. & cassette: CTI.
- Mid-America Specialty Dist. Inc., 4025 N. Ravenswood Ave. Zip: 60613. Tel: 528-5600. Owner: Howard M. Rosen; VP: Felix Lazzeva. (RJ).
Branches: Louisville, Ky.; Youngstown, Ohio; Pittsburgh, Pa.
- Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.). Mgr.: Endo Corsetti; Buyer: Bob Jacobs. (RJ). See MS Dist'g Co.
- Pan American Recs. Inc., 3751 W. 26 St. Zip: 60623. Tel: 521-1100. Owners: H. & M.S. Frenkel; Mgr. & Buyer: F. Nava. (D, OS & RJ).
Cartridge 8-tr. & cassette: Ansonia, Bego, Bernal, Buena Suerte, CBS de Mexico, Cap-Latino, Capri, Caytronics, Columbia, Cotique, Del Rio, Del Sur, Del Valle, Falcon, Fuentes, Keyloc, Magda, Marsol, Mex-Melody, Musart, Musicor, Norteno, Orfeon, Pato, Peerless, RCA (Latin), Rovi, Zarape, Zaz.
Accessories: Caddies (Athena); head cleaners (Specialty Sounds).
- Rapid Mds. Co. Inc., 1455 Greenleaf Ave., Elk Grove Village 60007. Tel: 595-0214. Regional Mgr.: Sumner Rand. (RJ).
Home office: Santa Ana, Calif.
- Scottsdale Dist. Co. Inc., 6012 S. Archer Ave. Zip: 60638. Tel: 735-3900. Sales Mgr. & Buyer: George Goldstein. (RJ).

continued

MARYLAND

Bernard Rec. & Tape Sales, PO Box 13487, 4006 Eden St. Zip: 70125. Tel: 822-1418. Owner & Mgr.: Jack Bernard. (OS).

Columbia Recs. Sales, John Hancock Bldg., St. Charles Ave. at Lee Circle. Zip: 70130. Tel: 524-4546. Branch Mgr.: Roger Metting. (D).

Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia).

M C A Dist'g Corp., 8135 Earhart Blvd. Zip: 70118. Tel: 486-6026. Branch Mgr.: Stan Layton. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca. Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

McDonald Sales Corp., 5000 River Rd. Zip: 70123. Tel: 733-7612. Owner: David Oreck; Mgr.: J. M. Clapp. (D).

Cartridge 8-tr. & cassette: Ampex, Atco, Atlantic, GRT, Capitol, RCA. Open reel: Ampex, RCA. Playback equip.: RCA.

Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), PO Box 10235, 757 Central Ave. Zip: 70121. Tel: 833-3735. VP: George Berry. (RJ). Home office: Los Angeles, Calif.

Territo's, 510 Lafayette St., Gretna 70053. Tel: 361-9168. Owner & Buyer: Samuel C. Territo. (OS).

• SHREVEPORT (Area Code 318)

B & B Sales Inc., PO Box 7297, 211 N. Market. Zip: 71107. Tel: 422-9382. Mgr. & Buyer: Al Bell. (D).

Cartridge 8-tr.: Ampex, Capitol, Columbia, Decca, Dooto, GRT, Liberty, Mercury, Modern, RCA. Playback equip.: Belair, Craig, Hitachi, S'port, Tempo. Accessories: Carrying cases (Le-Bo).

Stan's Rec. Serv., 728 Texas St. Zip: 71102. Tel: 422-7182. Owner: Stanley J. Lewis; Mgr.: Ronnie Lewis; Buyer: Jessie Camp. (D, OS & RJ).

Cartridge 8-tr. & cassette: Ampex, Atco, Atlantic, Disneyland, GRT, Jewel, Kama Sutra, La Louisianne, MGM, Motown, Musicor, Paramount, Paula, RCA, Soul, Stax, Swallow, Tamlam. Playback equip.: Automatic Radio, Craig. Accessories: Blank loaded tape, head cleaners, storage cases (Le-Bo). (SEE ADVERTISEMENT)

• VILLE PLATTE (Area Code 318)

Floyd's Rec. & Tape Serv., PO Box 506, 434 E. Main. Zip: 70586. Tel: 363-2184. Owner: Floyd Soileau; Mgr.: Ray Lafleur; Buyer: Terry Lafleur. (D, OS & RJ).

Cartridge 8-tr.: Dooto, GRT, Goldband, Jin, La Louisianne, Par-T, Specialty, Swallow, Trash. Cassette: GRT. Playback equip.: Automatic Radio, Hitachi, Lear Jet, Panasonic. Accessories: GRT, Le-Bo, Recoton.

MAINE

• PORTLAND (Area Code 207)

Commercial Dist., 8 Somerset St. Zip: 04101. Tel: 775-5644. Owner: Herbert Holmes Sr.; Mgr.: V. Harry Mooradian; Buyer: Bill Tiffany. (D, OS & RJ).

Cartridge 8-tr.: Ampex, Capitol, Columbia, Decca, GRT, RCA.

East Coast Dists., 200 Anderson St. Zip: 04101. Tel: 772-5665. Pres.: John Jannace; Mgr.: Dave Gonyer; Sales Mgr.: Charles Giffos. (D & RJ).

Cartridge 8-tr.: A&M, ABC, Archive, Atco, Atlantic, Bang, Bell, Capitol, Columbia, Command, Decca, Deram, Dunhill, Elektra, Kapp, London, MGM, Mercury, Monument, New Voice, Parrot, RCA, Reprise, Scepter, Vanguard, Warner Bros., White Whale. Cassette: Archive, Atco, Atlantic, Capitol, Columbia, Decca, Deram, Dunhill, Elektra, London, MGM, Parrot, Reprise, Warner Bros. Playback equip.: Automatic Radio, Sony, Tenna.

Portland Recs. Inc., 84 W. Cove St. Zip: 04101. Tel: 772-6551. Owner: James C. Boyd; Mgr. & Buyer: C. Roy Rice. (D, OS & RJ).

Cartridge 8-tr. & cassette: Capitol, Columbia, RCA. Playback equip.: Lear Jet, Masterwork, Sony/Superscope, Toshiba. Accessories: Le-Bo, Recoton.

• BALTIMORE (Area Code 301) (Also see listings under District of Columbia)

Atlas Rec. Rack. Mgr.: Barry Dalnekoff; Buyer: Charles Gray. (OS & RJ). See General Dist'g Co. Inc.

Coronet Music Dists. Inc., 3911 Sybil Rd. Zip: 21133. Tel: 655-5145. Owners & Mgrs.: Sam Anoff, Leonard Radinsky; Buyer: Sam Anoff. Branch: 3626 1/2 Woodland Ave. Zip: 21215. Tel: 542-4496. (OS & RJ).

D & H Dist'g Co., 2025 Worcester St. Zip: 21230. Tel: 727-5100. Mgr.: Bud Vogt; Buyer: Jack Arbesman. (OS & RJ). Home office: Harrisburg, Pa. (D, OS & RJ).

Ellis Dist'g Corp., 5256 Fairlawn Ave. Zip: 21215. Tel: 367-0700. Owner: Edgar H. Ellis; Mgr.: Charles Kerr; Buyer: Thomas Anstaett. (D, OS & RJ).

Cartridge 8-tr., cassette & open reel: Capitol, Columbia, Decca, GRT, Liberty, Motown, RCA, Scepter. Accessories: Amberg, Le-Bo, Recoton.

General Dist'g Co. Inc., 2329 Pennsylvania Ave. Zip: 21217. Tel: 669-6411; Washington DC. Tel: (202) 628-7584. Pres.: Henry Nathanson; Gen. Mgr. & Buyer: Charles Gray. (D), (OS & RJ) as Atlas Rec. Rack).

Cartridge 8-tr. & cassette: ABC, Abnak, Accent, Alegre, Amy, Arctic, Audio Fidelity, Backbeat, Bang, Barry, Bell, Bluesway, Blue Thumb, Boone, Bouquet, Buddha, Bunky, Cadet, Cadet/Concept, Canyon, Celestial, Century City, Chart, Checker, Chass, Command, Crescendo, Crewe, Diamond, Douglas, Duke, Dunhill, Dynamo, DynoVoice, Era, Excello, Fiesta, Four Corners of the World, GNP Crescendo, GRT, Gamble, Goldwax, Gospel, Hickory, Hob, Impulse, International Artists, Jad, Jamie, Kapp, Kent, King, Laurie, Little Darlin', Livingston, MTA, Mace, Metromedia, Mobile Fidelity, Modern, Monument, Moonglow, Mud, Musicor, Nashboro, Nashville, New Voice, Orbit, Palisade, Paula, Peacock, Pete, Phil-L.A. of Soul, Philly Groove, Plantation, Polydor, Prestige, Project 3, Ranwood, Request, Revue, Rising Sons, Riverside, Roulette, SSS Int'l, Savoy, Scepter, Senate, Sidewalk, Skye, Starday, Stop, Sun, TRX, Tetragrammaton, Tico, Tower, Tradition, 20th Century-Fox, Uni, VMC, Vault, Vee Jay, Wand, Westminster, White Whale. (SEE ADVERTISEMENT).

Jalen Amusement Co. Inc., 1215 S. Howard St. Zip: 21230. Tel: 837-2670. Owner & Buyer: Jay M. Jones. (D, OS & RJ).

Cartridge 8-tr. & cassette: GRT, Pickwick, Scepter, Wand; all budget lines.

Musical Sales One Stop Inc., 134 W. Mount Royal Ave. Zip: 21201. Tel: 837-5757. Pres.: Milton Bereson; Mgr.: Walter Meineke; Buyer: John Langenfelder. (OS).

Redisco, 1815 Guilford Ave. Zip: 21202. Tel: 727-6420. Owner & Buyer: Oscar Buchman; Ass't Mgrs.: Joe Sadler, Donald Hayes. (OS & E). (SEE ADVERTISEMENT)

Transcontinental Music Corp., 72 Alco Pl. Zip: 21227. Tel: 247-2550. Mgr.: Larry Goldberg. (RJ). Home office: New York, N.Y., Transcontinental Investing Corp.

Wollman's Music, 233 S. Broadway. Zip: 21231. Tel: OR 5-7990. Owner: Sharon Wollman. (OS). Your Super Music. (OS), see your Super Rack. Your Super Rack, 509 N. Gay St. Zip: 21202. Tel: 276-3770. Owner: Earnest L. Burston; Mgr.: Otto Burston. (RJ), (OS as Your Super Music).

The Joseph M. Zamoiski Co., 1101 De Soto Rd. Zip: 21223. Tel: 644-2900. Owners: Galman J. Zamoiski Jr.; Gen. Mgr.: Arthur Gallies; Buyer: Maury Bass. (D, OS & RJ).

Cartridge 8-tr. & cassette: All lines. Accessories: Walco; blank cassettes, cleaners. (SEE ADVERTISEMENT)

• HAGERSTOWN (Area Code 301)

Interstate Rec. Dists. Inc., 211 S. Locust St. Zip: 21740. Tel: 733-1378. Owners: Richard & Melvin Greenwald; Mgr. & Buyer: Carlton Smith. (D & RJ).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Liberty/UA, Pickwick. Playback equip.: Audiovox, Automatic Radio, Belle Wood, Capitol, Peerless, Telrad.

• LANDOVER (Area Code 301)

Potomac Music & Rec. Serv., 2122 Beaver Rd. Zip: 20785. Tel: 322-3666. Pres.: Michael P. Mackulic; VP: John E. Kmiec; Buyer: Bruce Portman. (OS & RJ).

• ROCKVILLE (Area Code 301)

Capitol Recs., 12111 Parklawn Dr. Zip: 20852. Tel: 881-8242. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Chase Mktg. Co., 12160 Parklawn Dr. Zip: 20852. Tel: 881-2880. Owner: Jack Black; Mgr.: E. Black; Buyer: Leonard Fluett. (D, OS & RJ).

Cartridge 8-tr.: A&M, ABC, Ampex, Atco, Atlantic, Bang, Bell, Capitol, Columbia, Command, DGG, Decca, Deram, Dunhill, Elektra, Fantasy, Impulse, Kama Sutra, Kapp, King, London, MGM, Monument, Motown, Musicor, New Voice, Paramount, Parrot, RCA, Reprise, Roulette, Savoy, Scepter, Starday, 20th Century-Fox, Uni, Vanguard, Verve, Viva. Cassette: A&M, ABC, Ampex, Atco, Atlantic, Bang, Bell, Cadet, Capitol, Columbia, Command, Decca, Deram, Dunhill, Elektra, Fantasy, Impulse, Kama Sutra, Kapp, King, London, MGM, Mercury, Monument, Motown, Paramount, Parrot, RCA, Reprise, Roulette, Scepter, 20th Century-Fox, Verve, Warner Bros. Open reel: Ampex, Columbia, Liberty, Reprise, Warner Bros. Playback equip.: Craig, Roberts, Sanyo, Symphonic, Toyo. Accessories: Blank cassettes (TDK); car stereo speakers (Spark-o-matic); carrying cases (Le-Bo, Service); demagnetizers, jacks (Calrad); power converters, camel mounts, lock mounts, MPX tuners.

• SILVER SPRING AREA (Area Code 301)

Columbia Recs. Sales, The Metropolitan Bldg., Suite 908, 8720 Georgia Ave. Zip: 20910. Tel: 587-5000. Branch Mgr.: George Deacon. (D).

Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia). Liberty/UA, see UDC Inc.

U D C Inc., 11151 Viers Mill Rd., Wheaton 20902. Tel: 946-7242. Branch Mgr.: Lou Monette. (D). Cartridge 8-tr. & cassette: United Artists.

• VILLAGE OF PURNELL (Area Code 301)

M C A Dist'g Corp., 2711 Gatehouse Dr. Zip: 21207. Tel: 448-9300. Sales Mgr.: Ed Keelan. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca. Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

MASSACHUSETTS

• BOSTON METROPOLITAN AREA (Area Code 617)

Boston Rec. Dist. Inc., 150 Vernon St. Zip: 02120. Tel: 442-2345. Owner & Buyer: Jerry Flatto. (OS & RJ).

Bulldog Dists. Inc., 58 Buffum St., Lynn 01902. Tel: 593-3920. Pres.: Nick Sentas; Gen. Mgr.: Mike Driscoll. (D).

Cartridge 8-tr. & cassette: Conversa-Phone, Eurotone, Monitor. Cassette: Vox.

Capitol Recs., 71 Fourth Ave., Needham Heights 02194. Tel: 449-0770. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Circle Dist. Corp. Owner: Gordon Dinerstein. (D & OS). See Music Suppliers Inc.

Columbia Recs. Sales, John Hancock Bldg., 470 Totten Pond Rd., Wallham 02154. Tel: 899-3814. Branch Mgr.: George Ryan. (D).

Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia).

Dick's Rec. Co. Inc., 890 Providence Hwy. Rear, Rt. 1, Dedham 02026. Tel: 326-8790. Owner & Pres.: Richard L. Mitchell; Mgr. & Buyer: Richard Peach. (OS).

Disc Dists. Inc. & Hitsville of Boston, 19 Ledge Hill Rd., West Roxbury 02132. Tel: 327-1234. Owner: Jack Sager; Mgr.: Red Spellman; Sales Mgr.: Frank Spellman. (D).

Cartridge 8-tr. & cassette: GRT, Gordy, Motown, Rare Earth, Soul, Stang, Tamlam. Playback equip.: Automatic Radio. Accessories: Blank loaded cassettes, magnetic tape.

Disco Inc., 339 Broadway, Everett 02149. Tel: 389-7200. (OS & RJ).

E-Z One Stop Rec. Serv. Inc., 92 Sagamore St., North Quincy 02171. Tel: 471-7900. Owners: Mickey Sciarappa, Robert Levin; Buyer: Mickey Sciarappa. (OS).

Eastco, 26 Dartmouth St., Westwood 02090. Tel: 329-3000. Gen. Mgr.: Thomas F. Cavanagh; Buyer: Tony Pagliocca. (D).

Cartridge 8-tr.: RCA, Buena Vista, Chart, Colgems, Diamond, Disneyland, Fontana, Gamble, Kirshner, Lighthouse, Mercury, Philips, Poppy,

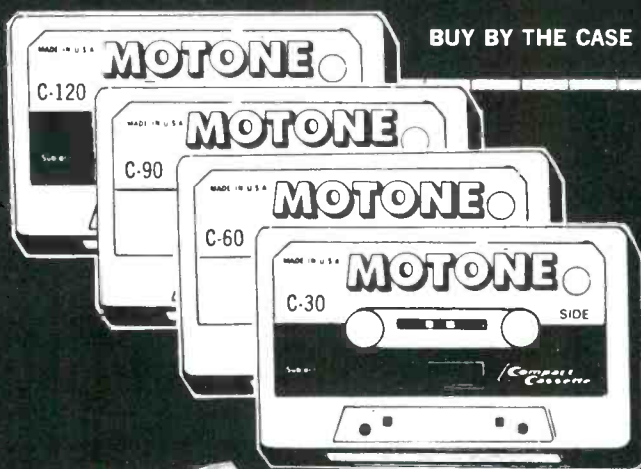
continued on page 166

REDISCO OFFERS MORE TAPE FOR LESS MONEY!

UNRECORDED 8 TRACK CARTRIDGE TAPES

MADE IN U.S.A. HIGH QUALITY TAPE USED IN ALL CARTRIDGES. ATTRACTIVE IMPULSE SALE CARDBOARD SLIP SLEEVE. LABELED.

CAT. NO.	PLAYING TIME	PRICE
8T35	35 MINUTES	85¢ EACH
8T40	40 MINUTES	89¢ EACH
8T45	45 MINUTES	95¢ EACH
8T50	50 MINUTES	99¢ EACH
8T80	80 MINUTES	1.09 EACH

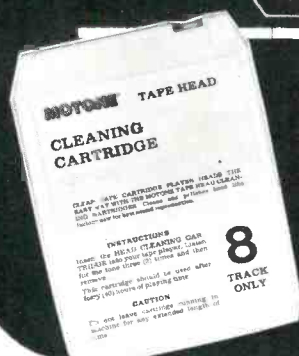


BUY BY THE CASE AND SAVE

UNRECORDED CASSETTE TAPES

MADE IN U.S.A. INSTANT LOAD COMPACT CASSETTE FITS ALL PLAYERS AND RECORDERS. ATTRACTIVELY PACKAGED IN COLORFUL MAILER BOX.

CAT. NO.	PLAYING TIME	RETAIL PRICE
C-30	30 MINUTES	\$1.99 49¢ EA.
C-60	60 MINUTES	\$2.49 59¢ EA.
C-90	90 MINUTES	\$2.99 79¢ EA.
C-120	120 MINUTES	\$3.49 99¢ EA.



8 TRACK AND CASSETTE HEAD CLEANERS

59¢ EACH

RETAIL PRICE \$1.95
#8THC - 8 TRACK
#CHC - CASSETTE

CASE OF 30 \$16.50

MOTONE

LIFETIME GUARANTEE

This tape cartridge is unquestionably guaranteed against any mechanical failures. Such is your assurance of a lifetime of listening pleasure.

QUANTITY BUYERS WRITE OR CALL (301) 727-6420 FOR LARGER DISCOUNTS!



1815 GUILFORD AVENUE
BALTIMORE, MARYLAND 21202

SHIP TO:

NAME

ADDRESS

CITY

STATE ZIP CODE

PARCEL POST GPX TRUCK CHECK ENCLOSED

UPS TRAILWAY SPECIAL DELIVERY C.O.D.

ORDER NOW!

QUANTITY	ITEM NUMBER

BB

continued

MICHIGAN

town, Ode, Rare Earth, Soul, Tamla.
Open reel: A&M.
Playback equip.: Panasonic.
Accessories: Amberg, Beaver Specialties, Capitol, Fidelitone, Le-Bo, Lu Van, 3M. (SEE ADVERTISEMENT)

N M C Corp., 13415 Lyndon. Zip: 48227. Tel: 491-3300. Mgr.: William Siegel. (OS & RJ).
Home office: Oceanside, L.I., N.Y.
Record Dist'g Corp., 14643 Joy Rd. Zip: 48228. Tel: 584-7484. Owner: Armen Boladian. (D), (OS & RJ) as Joyline Rec. & Tape.
Cartridge 8-tr.: Ampex, GRT, Livingston.

Rissi Electronic Supply Co., 14405 Wyoming. Zip: 48238. Tel: 834-8420. Mgr.: Mel Sisson; Buyer: Donn Rissi. (D & OS).
Home office: Grand Rapids, Mich., Radio Electronic Supply (see for prod. distributed).

Robertson Rec. Del Co., 30574 Bobrick, Livonia 48152. Tel: 421-3773. Owner & Mgr.: Thomas A. Robertson. (OS).
Branch: Flint, Mich., United One Stop.

Trico Dist'g Corp., 14130 Fennell Ave. Zip: 48227. Tel: 835-7425. Owners: Edwin Bugai, John Genna; Gen. Mgr.: John Genna. (D & RJ).
Cartridge 8-tr. & cassette: GRT, Mercury, Philips, Polydor, Scepter.

Pete Turgeon Assocs. Inc., 28263 Green Meadow Circle E., Farmington 48024. Tel: 474-7012. Pres.: Pete Turgeon. (RJ).
U D C Inc., 24123 Greenfield Rd., Suite 208, Southfield 48075. Tel: 577-3818, 444-1698. Branch Mgr.: Art Liberatore. (D).
Cartridge 8-tr. & cassette: United Artists.

• **ESCANABA (Area Code 906)**
Lake Shore Dist'g Co., 2605 Lake Shore Dr. Zip: 49829. Tel: 786-4100. Owner & Buyer: Larry Deming. (OS & RJ).

• **FLINT (Area Code 313)**
United One Stop, 1020 Detroit St. Zip: 48503. Tel: 238-1603. (OS).
Home office: Detroit, Mich., Robertson Rec. Del. Co.

• **FRELAND (Area Code 517)**
Mobile Rec. Serv. Co., 190 N. Second St. Zip: 48623. Tel: 695-5787. Mgr.: David Coy. (OS).
Home office: Pittsburgh, Pa.

• **GRAND RAPIDS (Area Code 616)**
Kent One-Stop Inc., 41 S. Division Ave. Zip: 49502. Tel: 459-4549. Owner: William Van Gessel; Mgr.: Tom Bowles. (OS).
Monroe Dist'g Co., 2431 Clyde Park SW. Zip: 49509. Tel: 241-6471. Owner: Herman Rubin; Mgr.: Alan Rubin. (RJ).
Radio Electronic Supply Co., 505 Jefferson SE. Zip: 49503. Tel: 456-1180. Owner: Emil J. Rissi; Mgr.: Douglas F. Rissi; Buyer: Donn Rissi. (D, OS & RJ).
Branch: Detroit, Mich., Rissi Electronic Supply Co. (D & OS).
Cartridge 8-tr.: Ampex, Capitol, Columbia, Epic, GRT, Liberty/UA, Livingston, Mercury, Pickwick, Savoy, Scepter, Word.
Cassette: Capitol, Columbia, Epic, GRT, Liberty/UA, Mercury, Pickwick, Scepter, Sentry.
Open reel: Columbia, GRT.
Playback equip.: Concord, Lear Jet, Motorola, Roberts, Telex.
Accessories: Amberg, Freedman Aircraft, Recotone.

• **KALAMAZOO (Area Code 616)**
Lee Dist'g Co., 5159 E. Main St. Zip: 49004. Tel: 343-3736. Owner & Mgr.: Ted G. Howell. (OS).
Mobile Rec. Serv. Co., 224 W. Vine St. Zip: 49001. Tel: 382-3604. Mgr.: Dave Rullison. (OS).
Home office: Pittsburgh, Pa.

• **NEW HAVEN (Area Code 313)**
Music City Dist. Inc., 56830 North Ave. Zip: 48048. Tel: 749-5182. Pres.: Lawrence Lick; Mgr.: Daniel Lick. (D).
Cartridge 8-tr. & cassette: Cupid, Dyno, Ethnic, IRM, Jay Jay, Keepsake, Program Motivation Inc., Rim, Sound, Trash, Universal Sound.
Accessories: Ampex.

• **OWOSSO (Area Code 517)**
Warren Radio Co., 311 S. Cedar. Zip: 48867. Tel: 723-5239. Mgr.: Arnold Beemer. (D).
Cartridge 8-tr. & cassette: All lines.
Playback equip.: Automatic Radio, Channel Master.
Accessories: Carrying cases (Amberg, Recotone); head cleaners (Fidelitone).

• **DEARBORN (Area Code 313)**
Radio Frank Inc., 14442 Michigan. Zip: 48126. Tel: LU 4-6880. Owner: F. M. Neckrock; Mgr.: W. F. Neckrock; Buyers: W. F. Neckrock, J. R. Roe. (D & OS).
Cartridge 8-tr. & cassette: A&M, Ampex, Atlantic, Capitol, Colonial, Columbia, Fiesta, GRT, Gross, Liberty, Motown, RCA, Reprise, Scepter, United Artists, Warner Bros.
Playback equip.: Ampex, Audiovox, Automatic Radio, Belle Wood, Concord, Craig, Crown, Electrographic, Kraco, Lloyds, Motorola, Muntz, Pax, RCA, Ranger, Roberts, Sharp, Sony, Stradivari, Tenna.
Accessories: Head cleaners (own brand); storage cases (Amberg, Le-Bo, Service).

• **DETROIT METROPOLITAN AREA (Area Code 313)**
A B C Rec. & Tape Sales, 15333 Livernois Ave. Zip: 48238. Tel: 863-2225. Mgr.: Dave Lasher. (OS & RJ).
Home office: Seattle, Wash. (D & RJ).
Alltapes Inc., 1401 E. Lincoln Ave., Madison Heights 48071. Tel: 398-0400. Branch Mgr.: Marvin Morrison; Buyer: Bertha Nolan. (D, OS, RJ & E).
Home office: Chicago, Ill.
Cartridge 8-tr., cassette & open reel: All lines.
Accessories: Blank loaded tape (Ampex, Lear Jet); carrying cases (Le-Bo).
Angot Rec. & Tape Sales, 2616 Puritan St. Zip: 48238. Tel: 341-7053. Owners: Allen Walker, Ron Rogers; Buyer: Jay Kravitz. (D, OS & RJ).
Cartridge 8-tr. & cassette: Fontana, GRT, Lime-light, Mercury, Philips, Prestige, Savoy, Smash.
Accessories: Le-Bo.
Arc-Jay-Kay Dist'g Co. (div. of Handleman Co.), 2211 W. Edsel Ford Pkwy. Zip: 48208. Tel: 361-5500. Mgr.: Henry Droz. (D).
Branch: Dallas, Tex.
Cartridge 8-tr. & cassette: All lines.
Playback equip.: Decca.
Accessories: Blank loaded tape, head cleaners, storage cases (Decca).
Auto Sound Dist. Inc., 20232 Livernois. Zip: 48221. Tel: 864-2892. Owner: Jack Frankford; Mgr. & Buyer: Bob Weaver. (D, OS & RJ).
Cartridge 8-tr. & cassette: A&M, Ampex, Capitol, Columbia, Decca, Dooto, Elektra, GRT, Kapp, Mercury, Motown, Paramount, Pickwick, Polydor, Prestige, RCA, Scepter, Stax, United Artists.
Playback equip.: Panasonic.
Accessories: Audio Devices, Duotone, Ess & Ess, Recotone, Service Mfg., Spark-O-Matic, Specialty Sound, VPI.
Cadet Dist. Co. Inc., 13380 Capital Ave., Oak Park 48237. Tel: 548-3171. Owners: Harry & Isadore Levin; Buyer: Harry Levin. (D & OS), (RJ as Cornell Recs. Inc.).
Cartridge 8-tr. & cassette: A&M, Ampex, Capitol, Columbia, Decca, GRT, Motown, RCA, United Artists.
Playback equip.: Belair.
Accessories: Storage cases (Amberg, Le-Bo).
Capitol Recs., 550 E. Mandoline St., Madison Heights 48071. Tel: 583-9600. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.
Columbia Recs. Sales, 24681 Northwestern Hwy., Suite 32, Southfield 48075. Tel: 354-0470. Branch Mgr.: John Kotecki. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore.
Playback equip.: Masterwork.
Accessories: Blank loaded tape, carrying cases (Columbia).
Cornell Recs. Inc. (RJ), see Cadet Dist. Co. Inc.
Fortune Recs., 3942 Third. Zip: 48201. Tel: 833-5383. Owners: Jack & Devora Brown; Buyer: Jack Brown. (D).
Cartridge 8-tr. & cassette: Ala, Laff.
Handleman Co., 670 E. Woodridge St. Zip: 48226. Tel: WO 1-9565. Pres.: David Handleman; Mgr.: David Strome; Buyers: Jerry Adams, David Strome. (RJ).
Branches: Los Angeles, Calif.; Miami, Fla.; Atlanta, Ga.; Chicago, Ill.; Boston, Mass.; Kansas City, Mo.; Edison, N.J.; Charlotte, N.C.; Cincinnati, Cleveland, Ohio; Pittsburgh, Pa.; Memphis, Tenn.; Dallas, Houston, Tex.; Alexandria, Va. (All RJ).
Int'l branches: Canada—Calgary, Alta.; Moncton, N.B.; Toronto, Ont.; Montreal, P.Q.
Joyline Rec. & Tape. Tel: 584-1260. Mgr. & Buyer: Carl Mooradian. (OS & RJ). See Record Dist'g Corp.
Liberty/UA, see UDC Inc.
Martin & Snyder One Stop, 8880 Hubbell Ave. Zip: 48228. Tel: 272-7800. Pres.: Chet Kajeski; Mgr. & Buyer: Joe Ginter. (OS & RJ). (SEE ADVERTISEMENT)
Merit Music Dist. Inc., 15771 Wyoming Ave. Zip: 48238. Tel: 863-9119. Owners: John H. Schlee, Eugene L. Silverman. (D).
Cartridge 8-tr. & cassette: A&M, Gordy, Mo-

• **NEW BEDFORD (Area Code 617)**
Penco Rec. Co., 428 Wood St. Zip: 02745. Tel: 995-0595. Owners: Francisco Penha, Americo Afonso; Mgr.: Francisco Penha. (I & E).
Imports: Alvorada, Coimbra, Estudio, Lisboa, Ofir, Orfeu, Rapsodia (Portugal).
Exports: Pre-recorded tapes.

• **SOMERSET (Area Code 617)**
Northeast Recs. Inc., 185 Riverside Ave. Zip: 02725. Tel: 676-3061. Pres. & Mgr.: Dan Gittelman. (D & RJ).
Cartridge 8-tr.: Camden, Mercury, Pickwick, RCA.
Cassette: Mercury, Pickwick, RCA.

• **SPRINGFIELD (Area Code 413)**
M C A Dist'g Corp., 31 Elm St. Zip: 01103. Tel: 732-6219. Branch Mgr.: Harry Borelli; Phono Mgr.: Marvin Rakoff. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Open reel: Decca, Kapp, Coral.
Playback equip.: Decca.
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

Prestige, Request, Smash, Wayside, White Whale.
Cassette: RCA, Chart, Colgems, Disneyland, Fontana, Kirshner, Limelight, Mercury, Philips, Request, Smash, Wayside.

Handleman Co., 204 New Boston St., North Woburn 01801. Tel: 935-6150. Mgr. & Buyer: Roy Stevens. (RJ).
Home office: Detroit, Mich.
Liberty/UA, see UDC Inc.

M C A Dist'g Corp., PO Box 249, 233 Needham St., Newton Upper Falls 02164. Tel: 969-6505. Branch Mgr.: Sam Mercurio. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Open reel: Decca, Kapp, Coral.
Playback equip.: Decca.
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

Massachusetts Rec. Dist'g Co., 633 Massachusetts Ave. Zip: 02118. Tel: 266-1002. Owner: Fred LeBlanc; Mgr.: Skippy White. (D & OS).
Cartridge 8-tr.: Laff, LaVal, Redd Foxx, Specialty.
Cassette: Redd Foxx, Specialty.

Music Merchants of New England Inc., 8 Henshaw St., Woburn 01801. Tel: 935-6160. Pres. & Mgr.: Howard Ring; Buyer: William Gilbert. (D).
Cartridge 8-tr.: A&M, Dot, Douglas, Fantasy, Fiesta, Kent, Musicor, Original Sound, Paramount, Scepter, Sun, Thunderbird, Wand.
Cassette: A&M, Fantasy, Fiesta, Original Sound, Paramount, Scepter, Thunderbird.
Open reel: A&M.
Accessories: Blank tape, carrying cases, head cleaners (Recoton).

Music Suppliers Inc., 75 N. Beacon St. Zip: 02134. Tel: AL 4-1780. Pres.: Harry Carter; Dist. Mgr.: James Lawson. (D). Branch: Circle Dist. Corp. (D & OS).
Cartridge 8-tr. & cassette: A&M, Ampex, Columbia, Elektra, Fiesta, GRT, RCA.
Open reel: Ampex.

New England One-Stop Rec. Dist. Inc., 290 Moody St., Waltham 02154. Tel: 894-4800. Owner: Robert Kallish; Mgr. & Buyer: Bill Corston. (OS).

Rand Sales Inc., 11 Columbia St., Framingham 01701. Tel: 875-4336. Owner & Mgr.: Thomas Plaut; Buyer: William Murphy. (D, OS & RJ).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, Liberty/UA, Warner Bros.
Accessories: Le-Bo.

Royal Dist. Inc., 96 Sagamore St., North Quincy 02171. Tel: 773-1822. Owner & Mgr.: Aaron H. Gross. (D & RJ).
Cartridge 8-tr. & cassette: Flair 30, Modern.
Accessories: Le-Bo.

Temple Sales Inc., 359 Washington St., Malden 02148. Tel: 321-2600. VP & Gen. Mgr.: Richard D. Siegal; Buyer: Paul Shumsker. (D, OS, RJ & E).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, GRT, Jubilee, Kapp, Scepter.
Playback equip.: Automatic Radio.
Accessories: Recoton.

Transcontinental Music Corp., 30 Nashua Ave., Woburn 01801. Tel: 935-4700. Sales Mgr.: Joe Salano; RJ Buyer: Woody Howard. (RJ).
Home office: New York, N.Y., Transcontinental Investing Corp.

U D C Inc., 31 St. James Ave., Suite 510. Zip: 02116. Tel: 426-4672. Branch Mgr.: Al Sachs. (D).
Cartridge 8-tr. & cassette: United Artists.

W S One Stop Inc., 40 Teed Dr., Randolph 02368. Tel: 471-4150. Owner: William Schwartz; Mgr.: Edward Claffey; Buyer: Peter McDermott. (OS).

Branch: Chicago, Ill., Susan Dist'g Co. (D, OS & RJ).
Cartridge 8-tr. & cassette: Ampex, GRT, RCA.
Playback equip.: Belair, Concord, Lloyds, Norelco, Tenna, Toshiba, Toyo.
Accessories: Blank tape (Le-Bo, 3M); carrying cases (Amberg, Le-Bo).
 All Rec. Sales Inc. (div. of Pickwick Int'l Inc.). Mgr. & Buyer: Tom Prenevost. (OS). See Heilicher Bros.
 Bigelow Stereo Tapes Inc., 11950 12 Ave. S., Burnsville 55378. Tel: 890-6161. Mgr.: Larry Bigelow; Buyer: Niles Bigelow. (D & RJ).
Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Liberty, RCA.
Playback equip.: BST, Crown, Mercury, Roberts, Tenna, Toyo.
 Capitol Recs., 4010 W. 65 St., Suite 207, Edina 55435. Tel: 927-4522. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.
 Columbia Recs. Sales., 4570 W. 77 St., Suite 224, Minneapolis 55435. Tel: 920-8655. Branch Mgr.: Ron Piccolo. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore.
Playback equip.: Masterwork.
Accessories: Blank loaded tape, carrying cases (Columbia).
 Dart Recs. Inc., 730 N. Lyndale Ave., Minneapolis 55411. Tel: 374-3424. Pres.: Dick Daly; VP: Alec Allan; Buyer: Joel Coryell. (OS & RJ).
 Heilicher Bros. Inc. (div. of Pickwick Int'l Inc.), 7600 Wayzata Blvd., Minneapolis 55426. Tel: 544-4201. Mgr.: Ken Hegstrom; Buyer: Robert Dahle. (D), (RJ as J. L. Marsh Inc.), (OS as All Rec. Sales Inc.).
Branches: Denver, Colo., J. L. Marsh Inc. (RJ); Atlanta, Ga., J. L. Marsh Inc. (RJ); Des Moines, Iowa, J. L. Marsh Inc. (RJ); Kansas City, Kan., J. L. Marsh Inc. (RJ); St. Louis, Mo., Commercial Music Inc. (D), J. L. Marsh Inc. (RJ); Arlington, Tex., J. L. Marsh Inc. (RJ).
Cartridge 8-tr.: A&M, Atco, Atlantic, Berlitz, Camden, Colgems, Coral, Decca, Elektra, Fontana, Gordy, Gross, Hip, Jubilee, Kapp, Kirshner, Liberty, Mercury, Motown, Philips, Poppy, RCA, Reprise, Scepter, Smash, Soul, Stax, Tamla, Uni, Volt, Warner Bros.
Cassette: A&M, Atco, Atlantic, Berlitz, Camden, Colgems, Coral, Decca, Fontana, Gordy, Gross, Jubilee, Kapp, Kirshner, Liberty, Mercury, Motown, Philips, Poppy, RCA, Reprise, Smash, Soul, Stax, Tamla, Uni, Warner Bros.
Open reel: A&M, Brunswick, Camden, Colgems, Coral, Decca, Kirshner.
Playback equip.: Belle Wood, Craig, Decca, Lear Jet, Lloyds, Telex, V-M.
Accessories: Amberg, GW, Gusdorf, Le-Bo, Mervon, Music Master, Recoton, Rubbermaid, Seebro, Soma.
 Liberty/UA, see UDC Inc.
 J. L. Marsh Inc. (div. of Pickwick Int'l Inc.). (RJ). see Heilicher Bros. Inc.
 Re-Mark Co., 2444 Cavellis Ave., Minneapolis 55426. Tel: 545-1211. Owner & Buyer: J. L. Goldstein. (D, OS & RJ).
Cartridge 8-tr. & cassette: Columbia, Epic, Word.
 Select-O-Rax Inc., 6930 Rosemary Rd., Hopkins 55343. Tel: 941-2586. Owners: Eugene C. & Joyce D. Finch; Mgr. & Buyer: Joyce Finch. (D & RJ).
Cartridge 8-tr. & cassette: All lines.
Playback equip.: Belle Wood, Masterwork, Tenna.
Accessories: Le-Bo, Soma.
 U D C Inc., 2345 Woodbridge, No. 219, Roseville 55113. Tel: 335-4343. Branch Mgr.: Pete Velsler. (D).
Cartridge 8-tr. & cassette: United Artists.

MISSISSIPPI

• **CLARKSDALE (Area Code 601)**
 The Sound Center Inc., 123 Third St. Zip: 38614. Tel: 627-1784. Owner & Mgr.: Jay Harris. (OS).
 • **GREENVILLE (Area Code 601)**
 Electronic Workshop, 101 Hwy. One S. Zip: 38701. Tel: 332-8261. Owner: C. W. Sidney. (OS & RJ).
 Lynn's Rec. Dists., 551 N. Muscadine St. Zip: 38701. Tel: 335-4594, 332-8665. (OS & RJ).

MISSOURI

• **KANSAS CITY (Area Code 816)**
 Choice Rec. Dists, 321½ Southwest Blvd. Zip: 64108. Tel: 421-2540. Mgr.: Harold Hassler. (D).
Cartridge 8-tr. & cassette: Ala, Chart, Kent, Laff, Modern, Scepter, Starday, Sun, Wand.
Accessories: Fidelitone.
 Davidson's One Stop, 321 Southwest Blvd. Zip: 64108. Tel: VI 2-5220. Owner: Mrs. Mildred S. Davidson; Mgr.: L. L. Lee. (D & OS).

Branches: Wichita, Kan.; Omaha, Neb.
Cartridge 8-tr., cassette & open reel: All lines.
Playback equip.: Dyn Sonic, Tenra.
Accessories: Fidelitone, Le-Bo.
 Handleman Co., 1125 Saline St., North Kansas City 64116. Tel: 421-0135. Mgr. & Buyer: Michael Goldwasser. (RJ).
Home office: Detroit, Mich.
 Kansas City News Dists., 4231 E. 75 Terr. Zip: 64132. Tel: 363-7171. Mgr. & Buyer: Allan Levy. (OS & RJ).
 Musical Isle of America Inc. (An Entertainment Serv. of Transamerica Corp.), 1800 Truman Rd. Zip: 64127. Tel: 221-6965. Mgr.: Tony Burasco. (OS & RJ).
Home office: Los Angeles, Calif.
 National Auto Sound Inc., 5319 Troost Ave. Zip: 64110. Tel: 333-8787. Pres.: Carl Galler. (D).
Home office: Shawnee Mission, Kan. (see for prod. distributed).

• ST. LOUIS METROPOLITAN AREA (Area Code 314)

Columbia Recs. Sales, 100 Progress Pkwy., Suite 135, Maryland Heights 63043. Tel: 872-8692. Sales Mgr.: Dave Swengros. (D).
Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore.
Playback equip.: Masterwork.
Accessories: Blank loaded tape, carrying cases (Columbia).
 Commercial Music Inc. (div. of Pickwick Int'l Inc.), 2020 Delmar Blvd. Zip: 63103. Tel: 241-8618. Mgr.: Al Chotin; Buyer: Bonnie Mudd. (D), (RJ as J. L. Marsh Inc.).
Home office: Minneapolis, Minn., Heilicher Bros. (D).
Cartridge 8-tr. & cassette: A&M, Black Forum, CTI, Chisa, Coral, Decca, Douglas, Fantasy, Fontana, Gordy, Limelight, Kent, Mercury, Motown, Musicor, Philips, Rare Earth, Smash, Soul, Tamla, Thunderbird, VIP.
Playback equip.: Decca.
Accessories: Music Master.
 Custom Music Corp., 1201 Research Blvd. Zip: 63132. Tel: 997-7100. Pres: Byrle A. Northrup; Buyer: Robert F. Philpot. (D).
Cartridge 8-tr.: Capitol, Columbia, GRT, Liberty London, Polydor, SSS Int'l, Scepter, Word.
Cassette: Capitol, Columbia, GRT, Liberty, SSS Int'l.
Open reel: Columbia, GRT, Liberty.
Playback equip.: Automatic Radio, Bell & Howell, Belle Wood, CMC, Craig, Kraco, Masterwork, Sony, Telex, Viking.
Accessories: Blank loaded tape (CMC, GRT, Irish, Robins, 3M); carrying cases (Amberg, CMC, Le-Bo); head cleaners (Le-Bo).
 Arthur Fulmer, 311 S. 14 St. Zip: 63103. Tel: 241-3575. Mgr.: Wally Hoock. (D & I).
Home office: Memphis, Tenn. (see for prod. distributed).
 Liberty/UA, see UDC Inc.
 J. L. Marsh Inc. (div. of Pickwick Int'l Inc.). Buyer: John Corran. (RJ). See Commercial Music Inc.
 Musical Isle of America Inc. (an Entertainment Serv. of Transamerica Corp.), 1815 Locust St. Zip: 63103. Tel: 621-7171. Buyer: Ronnie Rosen. (D, OS & RJ).
Home office: Los Angeles, Calif.
Cartridge 8-tr. & cassette: Ampex, DGG, Elektra, Enterprise, GRT, Gross, Heliodor, Jubilee, Kapp, MGM, Paramount, RCA, Scepter, Stax, Uni.
Open reel: Ampex, GRT.
 U D C Inc., 1815 Locust St. Zip: 63103. Tel: 621-7171. Sales Mgr.: Marty Markowitz. (D).
Cartridge 8-tr. & cassette: United Artists.
 Uptown Music Inc., 4703 McPherson Ave. Zip: 63108. Tel: 367-2602. Owner & Buyer: Harry Brockman; Mgr.: Mrs. Betty Dorrin. (OS).
 • **SPRINGFIELD (Area Code 417)**
 House of Sound Inc., 2718 S. Glenstone. Zip: 65804. Tel: 883-3648. VP: Ben Hurd. (RJ).

MONTANA

• **BILLINGS (Area Code 406)**
 Billings Hardware Co. (div. of American Hoist & Derrick Co.), 1300 First Ave. N. Zip: 59103. Tel: 245-3066. Mgr.: Paul Pearson; Buyer: Marion Massick. (RJ).
 • **GREAT FALLS (Area Code 406)**
 Music Serv. Co. Inc., 316 Sixth St. S. Zip: 59401. Tel: 761-2420. Gen. Mgr.: R. E. Holm; Buyer: W. Dudley James. (D & RJ).
Cartridge 8-tr. & cassette: A&M, Adell, Ampex, Capitol, Columbia, GRT, Impulse, Jubilee, Liberty, Mercury, Orbit, Philips, Pickwick, RCA, Scepter, Smash, United Artists, Vivid Sounds, Wand.
Playback equip.: Lear Jet, Telex, Toshiba, V-M, **Accessories:** Carrying cases & accessories (Le-Bo); empty cartridges & cassettes; blank loaded tape (3M); splicers & head demagnetizers (Fidelitone).

NEBRASKA

• **OMAHA (Area Code 402)**
 Davidson's One Stop, 1214 Farnam. Zip: 68102. Tel: 341-4088. Owner: Mildred Davidson; Mgr. & Buyer: Joseph Quarioroli Jr. (D & OS).
Home office: Kansas City, Mo. (see for prod. distributed).

NEVADA

• **SPARKS (Area Code 702)**
 Musical Buddies Inc., 544 Greenbrae Dr. Zip: 89431. Tel: 358-1502. Owner & Mgr.: Charley Barber. (RJ).

NEW JERSEY

• **CALIFON (Area Code 201)**
 Sid Kleiner Music Ents., Box 282, Rt. 513. Zip: 07830. Tel: 832-2930. Gen Mgr.: Sid Kleiner. (D).
Cartridge 8-tr., cassette & open reel: Randolph.
 • **CHERRY HILL (Area Code 609)**
 A B C Rec. & Tape Sales, 29 Olney Ave., Bldg. 35, Cherry Hill Ind'l Center. Zip: 08034. Tel: 424-4722. Mgr.: George Rossi. (OS & RJ).
Home office: Seattle, Wash. (D & RJ).
 Liberty/UA, see UDC Inc.
 M C A Dist'g Corp., 1165 MarlKress Rd. Zip: 08034. Tel: 424-4430; Phila. Tel: (215) WA 2-5659.
 District Mgr.: Sam Passamano; Branch Mgr.: Bob Speca. (D).
Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.
Cassette: Same as 8-tr. excluding Vocalion.
Open reel: Decca, Kapp, Coral.
Playback equip.: Decca.
Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).
 U D C Inc., 1001 N. Kings Hwy., Suite 108. Zip: 08034. Tel: 667-3190; Phila. Tel: (215) 923-4196. Branch Mgr.: Sterling Devers. (D).
Cartridge 8-tr. & cassette: United Artists.
 • **EAST HANOVER (Area Code 201)**
 Leed-Fox Inc., 106 Murray Rd. Zip: 07936. Tel: 887-7400. Mgr. & Buyer: Michael Lasner. (D & E).
Cartridge 8-tr. & cassette: Ampex, Apple, CMC, Capitol, Columbia, Decca, Disneyland, Elektra, Enterprise, Epic, Fiesta, Kapp, Liberty/UA, MCA, Motown, Original Sound, Polydor, RCA, Scepter, Shelter, Stax, Stella, Uni, Volt.
Playback equip.: Panasonic.
 • **EDISON (Area Code 201)**
 Handleman Co., Bldg. 410-Raritan Center. Zip: 08817. Tel: 225-1040. Mgr. & Buyer: Stanley Sterling. (RJ).
Home office: Detroit, Mich.
 • **ELIZABETH (Area Code 201)**
 Able Rec. Sales, 730 Division St. Zip: 07201. Tel: 351-6660. Mgr.: Jack Glauben. (OS).
Home office: Newark, N.J., Service One Stop. (D, OS, RJ & E).
 • **FAIRFIELD (Area Code 201)**
 Chancellor Inc., 8 Spielman Rd. Zip: 07006. Tel: 227-4010. Pres.: Joel Koenig; Mgr.: Hal Bronstein; Buyer: Vincent Lucurello. (D, OS & RJ).
Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Liberty/UA group, Mercury group, Motown, RCA group, Reprise group, Warner Bros. group.
Open reel: Ampex, Capitol, Columbia, Decca, GRT, RCA group.
Playback equip.: Ampex, Bell & Howell, Hammond, Toyo.
Accessories: Blank loaded tape (Bell & Howell, Chancellor).
 • **HACKENSACK (Area Code 201)**
 Eastern Automotive Tape Dists. Inc., 205 Essex St. Zip: 07601. Tel: 342-1636. Owner: Robert Warhol; Mgr. & Buyer: Vincent Giracello. (D, OS & RJ).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, Double Shot, Eurotone, Fiesta, GRT, Jubilee, Liberty, Modern, Original Sound, Peters Int'l, Premier, Radiant, United Artists, Word.
Playback equip.: Belle Wood, Decca, Motorola, RCA, Welltron.
Accessories: Cleaning kits, dust clips, storage cases (Le-Bo), cleaning cartridges (Specialty Sounds).

continued on page 168

● **HUNTINGTON STATION, L.I.**
(Area Code 516)

Precision Electronics 1335 New York Ave. Zip: 11746. Tel: 427-6900. Mgr.: H. Isaacs; Buyer: M. Patterson. (OS).

● **ISLAND PARK, L.I. (Area Code 516)**

Candy Stripe Recs. Inc., 17 Alabama Ave. Zip: 11558. Tel: 432-0047. Owner & Pres.: Bernard Keil; VP & Buyer: Arleen Keil. (D, OS & RJ). Cartridge 8-tr. & cassette: A&M, Ampex, Capitol, Caytronics, Columbia, Decca, Liberty, Motown, RCA, United Artists. Playback equip.: Capitol. Accessories: Le-Bo.

Scott Dist'g Corp., 4245 Austin Blvd. Zip: 11558. Tel: 432-1234. Owner: Sidney Kruglick; Mgr.: Harvey Lefkowitz; Buyer: Larry Sonin. (E). Exports: Pre-recorded & blank tapes, tape recorders & playback equip.

● **JAMESTOWN (Area Code 716)**

Warren Radio Inc., 2208 Washington St. Zip: 14701. Tel: 484-1141. Mgr.: Merle R. Stoelting; Promo.: Joseph German. (D). Home office: Erie, Pa. (see for prod. distributed).

● **JERICHO, L.I. (Area Code 516)**

Polka Towne Music, 23 Marian Ln. Zip: 11753. Tel: 822-3198. Owner & Buyer: Teresa Zapolska. (D).

Cartridge 8-tr.: Bel-Aire, Delta Int'l, Don-Joe, Dyno, Eurotone, Goodwill, Halo, Jay Jay, Jody, Monitor, Rave, Request, Rex, Ridge, Rim, Roulette, Sound, Siarr, Stella, USANA. Cassette: Eurotone, Monitor, Request, Stella. Playback equip.: Automatic Radio.

● **MELVILLE, L.I. (Area Code 516)**

Merco Ents. Inc., 536 Broadhollow Rd. Zip: 11746. Tel: 694-8990. Pres.: Jack Grossman; Buyer: Marvin W. Rossman. (RJ).

● **MINEOLA, L.I. (Area Code 516)**

Q M O Sales Inc., 500 Jericho Tnpk. Zip: 11751. Tel: 294-6868. Mgr.: Everett Goodman. (I).

● **MOUNT VERNON (Area Code 914)**

Sentry Inds. Inc., 221 MacQuesten Pkwy. N. Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen; Sales Mgr.: Barry Rosen. (D, I & E). Cartridge 8-tr., cassette & open reel: Sentry & all major lines. Imports: Cassettes (UK).

● **NEW YORK METROPOLITAN AREA**
(Area Code 212)

A-1 Rec. Sales, 659 10 Ave. Zip: 10036. Tel: 246-1234/3330. Mgr. & Buyer: Otto Wilkinson. (OS). (SEE ADVERTISEMENT)

Airdisc USA, 949 Broadway. Zip: 10010. Pres.: Alexej Ugrinsky. (E).

Alector Recs. Ltd., 367 W. 34 St. Zip: 10001. Tel: 563-2831. Pres.: Ted Starke. (I & E). Imports: Pre-recorded tape from Greece.

Alpha Dist'g Corp., 20 West End Ave. Zip: 10023. Tel: 586-6200. Owner: H. Apostoleris; Dist. Mgr. & Buyer: Murray Viscoso. (D).

Cartridge 8-tr. & cassette: All lines. (SEE ADVERTISEMENT)

American Album & Tape Dists., 850 Seventh Ave. Zip: 10019. Tel: 247-3188. Owner & Mgr.: David King. (D, I & E).

Cartridge 8-tr.: NAL, Veejay & cutouts, American Tape Export (I&E). See Independent Rec. Promos.

Apon Rec. Co. Inc., PO Box 3087, Steinway Sta., 44-16 Broadway, Long Island City 11103. Tel: 988-0450. Pres.: Andrej M. Poncic. (I).

Cartridge 8-tr. & open reel: Amadeo (Austria), Christophorus (Germany), Harmonia Mundi (Germany), Supraphon (Czechoslovakia).

Arovox Rec. Corp. (RJ). See Olympic Rec. Ind. Beta Rec. Dist. Co. Inc., 599 10 Ave. Zip: 10036. Tel: 244-3744. Owner: John Halonka; Mgr. & Buyer: Ed Kleinbaum. (D & OS).

Cartridge 8-tr. & cassette: Brunswick, CTI, Dooto, GRT, Hob, Laurie, Livingston, Musicor, Orbit, Scepter. (SEE ADVERTISEMENT)

Capitol Recs., 1370 Ave. of Americas. Zip: 10019. Tel: 757-7470. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus Island, Shelter.

Cardinal Export Corp., 135 W. 29 St. Zip: 10001. Tel: 736-5855. Cable: COCARDINAL. Pres.: Arthur Lerner; Gen. Mgr.: Bernardo Golden. (D & E).

Cartridge 8-tr., cassette & open reel: Angel, Brunswick, Camden, Capitol, Columbia, Coral, Decca, Epic, Gordy, Motown, RCA, Rare Earth, Soul, Tamla, VIP. Playback equip: RCA.

Accessories: Recoton; blank tape (Capitol). Exports: Pre-recorded & blank tape & playback equip. (SEE ADVERTISEMENT)

Casino Rec. Dists. Corp., 135 W. 23 St. Zip: 10011. Tel: 243-1130. Owner & Mgr.: Pedro C. Alvarez; Buyer: Ramon Castellanos. (D & OS).

Cartridge 8-tr. & cassette: Capri, La Flor, Inca, Mayra, Panart, RCA Latin.

Caytronics Corp., 240 Madison Ave. Zip: 10016. Tel: 889-0044. Pres.: Joe Cayre; VP: Lee Schapiro. (D, I & E).

Cartridge 4-tr., 8-tr. & cassette: CBS Latin prod., CBS Int'l, Caytronics, Rico Vox, Tone Latino.

Imports: Playback equip. (Japan). Exports: Caytronics playback equip. to Mexico & South America.

Columbia Rec. Sales, 45-24 83 St., Elmhurst 11373. Tel: 898-1900. Regional Sales Dir.: Jack Craig; Branch Mgr.: Paul Smith. (D).

Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork.

Accessories: Blank loaded tape, carrying cases (Columbia).

Daro Exports Ltd., 366 Broadway. Zip: 10013. Tel: 962-4120. Owner & Mgr.: John R. Weinberg. (E).

Exports: Pre-recorded tape, blank tape, tape accessories.

Distribuidora Nacional de Discos de New York, 214 W. 96 St. Zip: 10025. Tel: 866-2469. Pres.: L. Raul Bernard. (D), (E as Otoao Recs. Co. Int'l Ltd.)

Labels: Banny, Colony, Coqui, Disco, Kelsa, ORC; sub-dist. for Capitol.

Eltron Export Co., 159 Maiden Ln. Zip: 10038. Tel: 944-7635. Pres.: Werner T. Glaeser. (E).

Exports: Pre-recorded tape. (SEE ADVERTISEMENT)

Empire State Rec. Sales Corp., 10-29 46 Rd., Long Island City 11101. Tel: 361-2700. Owner: Mel Albert; Mgr. & Buyer: Charles Morrison. (D).

Cartridge 8-tr. & cassette: Chisa, Cotillion Disneyland, Dot, Double Shot, Douglas, Embryo, Humorsonic, Jostie, Jubilee, Kent, Laff, Little David, MF, Paramount, Prestige, Rare Earth, Raw, Riot, Steed, Whiz.

Playback equip.: TelePro. David Eskin-Int'l Sales, 400 Riverside Dr. Zip: 10025. Tel: RI 9-4257. Pres.: David Eskin. (E).

Exports: Pre-recorded tape (all labels). (SEE ADVERTISEMENT)

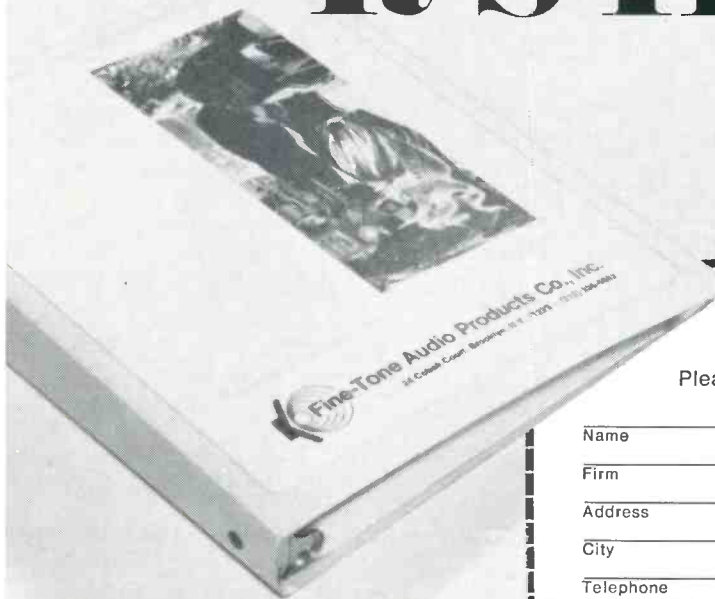
Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn 11223. Tel: 336-6662. Pres.: Leonard Finkel; Mgr. & Buyer: Stuart Mont. Mktg. Dir.: Irving Glasser; Sales Mgr.: Jack Haddad. (D, OS, RJ, I & E).

Cartridge 8-tr., cassette & open reel: All lines. Playback equip: Hitachi, Ross.

Accessories: Blank tapes (Ampex, BASF, Recoton, TDK, 3M); browser boxes, carrying cases, display racks, head cleaners & demagnetizers,

continued on page 170

reserve your copy of the new FINE-TONE catalog today... it's free!



All you have to do is fill out and mail the coupon below. We will send you our all new expanded catalog* by return mail.

Fine-Tone — the largest, most complete wholesale pre-recorded tape and record, tape and audio accessories distributor.

*ready Sept. 1971.

Fine-Tone Audio Products, Co., Inc.
24 Cobek Court, Brooklyn, N. Y. 11223
(212) 336-6662

Please send me your new expanded catalog.

Name	Title	
Firm		
Address		
City	State	Zip
Telephone		

continued

pre-leadered & splicing tape (Fine-Tone); lock mounts, storage cabinets; Arista, Le-Bo, Recoton; Robins. (SEE ADVERTISEMENT)

German News Co. Inc., 218 E. 86 St. Zip: 10028. Tel: 288-5500. Pres.: S. S. Tekiner; Gen. Mgr.: H. W. Seiffarth; Sales & Promo.: Fred H. Hoefler. (I).

Imports Ariola-Eurodisc, Metronome, Philips, Polydor, Telefunken (Germany).

Sylvan Ginsbury Ltd. (div. of KMS Inds. Inc.), 425 Park Ave. S. Zip: 10016. Tel: 689-5212. (E). Exports: Blank loaded tape, cassettes & cartridges.

Harbor Rec. Export Corp., 8724 Third Ave., Brooklyn 11209. Tel: 748-5307. Owner & Mgr.: Jerome Hornig. (E). Exports: Pre-recorded tape.

House of Menorah Inc., 52 E. Broadway. Zip: 10002. Tel: WA 5-7573. Gen. Mgr.: Sol Tischler; Sales Rep.: Sol Rosenberg. (D, I & E). Cartridge 8-tr.: Collector's Guild, Epstein, Menorah, Monitor, Tikva. Cassette: Aderet, CBS (Israel), Collector's Guild, Epstein, Hed-Arzi, Isradisc, Menorah, Monitor, Tikva.

Iglesias Rec. Dist. Corp., 689 10 Ave. Zip: 10036. Tel: 247-6753/6292. Mgr. & Buyer: Fernando J. Iglesias. (D).

Cartridge 8-tr.: Benson, Iglee, Kubaney, Modern, Velvet. Cassette: Benson, Iglee, Kubaney, Velvet.

Independent Rec. Promos., 101 Eighth Ave. Zip: 10011. Tel: 989-8644. Owner & Buyer: Larry Schaffer. (OS, I & E as American Tape Export).

International Recotape Corp., 46-50 54 Ave., Maspeth 11378. Tel: 937-5030. Pres.: Jack Silverman; Nat'l Sales Mgr.: Frank Cama; Promo: Steve Kahn; Buyer: Josephine Torrente. (D).

Cartridge 8-tr., cassette & open reel: Ampex, Berlitz, Caytronics, DGG, Mega, Prestige, RCA, Scepter. Accessories: Amberg, Le-Bo, Walco. (SEE ADVERTISEMENT)

International Themes & Teleplays Inc., 850 Seventh Ave. Zip: 10019. Tel: 247-3257. Cable: BENANTIMUS. Pres. & Int'l: Jack Benanty; VP: Charles Benanty. (E).

Cartridge 8-tr.: Coral, Decca, Kapp, Uni, Vocalion. Cassette: Coral, Decca, Kapp, Uni.

King Karol Inc., 444 W. 42 St. Zip: 10036. Tel: 594-5550. Owners: Ben Karol, Phil King; Gen.

Mgr.: Morris Weissman; Buyer: Dave Mentin. (D, OS, RJ, I & E).

Cartridge 8-tr., cassette & open reel: Decca, Kapp, Columbia, Capitol, Pickwick. Accessories: All major lines. Imports & exports: Pre-recorded tape. (SEE ADVERTISEMENT)

London Rec. Dist'g Corp., 539 W. 25 St. Zip: 10001. Tel: 255-8350. Mgr.: Phillip Wesen; Sales Mgr.: Frank LaRocca. (D).

Cartridge 8-tr., cassette & open reel: A&M, Ampex, Capitol, Columbia, DGG, Decca, Elektra, Epic, GRT, Kapp, Kent, Liberty, MGM, Mega, Paramount, Plantation, Polydor, Richmond, SSS Int'l, Scepter, Sun, Uni, United Artists, Verve.

Luso Stereo Corp., 507 Fifth Ave. Rm. 313. Zip: 10017. Tel: 697-4160. Owner & Mgr.: Idalino Cavaco. (I & E).

Cartridge 8-tr. & cassette: Luso. (Portugal, Brazil.)

M C A Dist'g Corp., 34-24 56 St. Woodside 11377. Tel: 478-6700. Branch Mgr.: Charles Lindroth. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr., excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca. Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, (Decca).

Malverne Dist., 35-35 35 St., Long Island City 11106. Tel: 392-5700. Owner: Al Hirsch; Mgr. & Buyer: Joe Grippo. (D).

Cartridge 8-tr.: Atco, Atlantic, Elektra, Enterprize, Fontana, Mercury, Nashboro, Philips, San Francisco, Smash, Specialty, Stax, Volt. Cassette: Same as 8-tr., except for Nashboro. (SEE ADVERTISEMENT)

Mary Lou Recs. Inc., 900 Prospect Ave., Bronx 10459. Tel: 328-3575. Owner & Pres.: Ismael Maisonav; Mgr.: Victor Maisonav. (I & E). Imports from Colombia.

Musical Tapes Inc., 642 10 Ave. Zip: 10036. Tel: 581-3235. Mgr.: Conrado Gonzalez. (D). Home office: Miami, Fla. (D, OS, RJ, I & E). Cartridge 8-tr. & cassette: Discuba, Eco, Musart, Musidisc, Peerless.

National Rec. Sales (sub. of Jervis Ents.), 160 Broadway. Zip: 10038. Tel: BA 7-9493. Owner & Mgr.: Reginald M. Jervis; Buyer, Sales & Promo. Mgr.: Stephanie Williams. (RJ).

Near East Music Assocs. Inc., 191 Atlantic Ave., Brooklyn 11201. Tel: UL 2-3295. Mgr.: Stanley K. Rashid. (I).

Imports: Pre-recorded tape.

Olympia Rec. Ind. Inc., 239 W. 18 St. Zip: 10011. Tel: 989-7200. Owner: Ervin Litkei; Mgr.: John Haydu. (D, RJ as Arovoc Rec. Corp.). Cartridge 8-tr. & cassette: Decca, Dot, Liberty, Pickwick, United Artists. Playback equip.: Decca. Accessories: All accessories.

Otoao Recs. Co. Int'l Ltd. Mgr.: Bolivar Almonte. (I & E). See Distribuidora Nacional de Discos de New York.

Peters Int'l Inc., 600 Eighth Ave. Zip: 10018. Tel: LA 4-5536. Owner: Chris Peters; Gen. Mgr.: James C. Banthos. (I).

Cartridge 8-tr. & cassette: EMI, RCA (Italy), Electrola (Germany), Pathe, Vogue (France); Imports from Greece. (SEE ADVERTISEMENT)

Carl Post/Don Pasin Org. Inc., 1619 Broadway, Suite 401. Zip: 10019. Tel: 246-1360. Partners: Carl Post, Don Pasin. (D).

Cartridge 8-tr. & cassette: All close-out merchandise.

Rack Promos. Inc., 2952 Ave. U, Brooklyn 11223. Tel: 891-1315. Owner: Morris Farca; Mgr. & Buyer: Sy Friedman. (RJ).

Raymar Sales Co., 170-21 Jamaica Ave., Jamaica 11432. Tel: 658-4012. Pres.: Samuel Keennoit; Gen. Mgr.: Hal Kaufman. (OS).

Record Hunter, 1 E. 42 St. Zip: 10017. Tel: OX 7-8970. Gen. Mgr.: Jerome Maggidi. (OS).

Record Import Specialties Corp., 225 W. 34 St. Zip: 10001. Tel: 695-5386. Pres.: Edmund L. Owen; Sales Mgr.: Larry Sockell. (I).

Imports from England, France, Germany.

Record Mart, 1470 Broadway. Zip: 10036. Tel: AL 4-4024. Owner: Robert Stack; Mgr. & Buyer: Jesse Moskowitz. (RJ).

Record Shack Corp., 2132 Second Ave. Zip: 10029. Tel: 369-8600. Owner & Buyer: Edward Portnoy; Mgr.: Ed Seligman. (OS, RJ & E).

Record & Tape Sales Corp., 821 Broadway. Zip: 10003. Tel: OR 4-6400. Owner & Mgr.: Robert Staub; Buyer: T. Pappageorge. (D & J).

Imports: Pre-recorded tape, musicassette—Fontana, Mercury, Philips, Polydor (France); Philips (Netherlands).

Alex S. Roberts Assocs. Inc., 35 Bleeker St. Zip: 10012. Tel: 533-3840. Pres.: Alex S. Roberts; VP: Edward B. Thom. (E). Exports: Pre-recorded tape.

S M G Dist's Inc. (div. of Sam Goody Inc.), 46-35 54 Rd., Maspeth 11378. Tel: 786-3337. Mgr.: Sam Stolon; Buyer: Jeff Teitelbaum. (D, OS, I & E).

Cartridge 8-tr.: Ampex, DGG, Fiesta, Liberty, Paramount, Spar, Tape Mates, United Artists, Vivid Sounds. Cassette: Ampex, DGG, Liberty, Paramount,

Philips, Tape Mates, United Artists, Vivid Sounds, Vox.

Open reel: Ampex, Imperial, Liberty, Reprise, Sentry, Soul City, Tape Mates, Vivid Sounds, Warner Bros. Accessories: Blank loaded tape (SMG). (SEE ADVERTISEMENT)

S & V Vending Inc., 1509 Ryder St., Brooklyn 11234. Tel: 377-9881. Owners: Stan Herman, Vincent Caesar; Mgr.: Stan Herman; Buyer: Vincent Caesar. (OS & RJ).

Albert Schultz Inc., 116 W. 14 St. Zip: 10011. Tel: 924-1122. Cable: ALBYREP. Owner & Pres.: Albert Schultz; VP & Mgr.: Stanley Atsidis. (I & E).

Exports: Pre-recorded tape; pre-leadered & empty cassettes; blank cassettes; 4-tr. & 8-tr. empty & blank cartridges—all lengths; cassette & cartridge component parts; magnetic rec'g tape; empty reels—all sizes; cartridge 4-tr., 8-tr. & cassette head cleaners—packaged & bulk; head cleaning & splicing materials; all tape accessories; tape playback equip.; tape splicers; running masters for cartridges & cassettes; leader & leadered cassette tape; duplicating & loading equip.; Norelco boxes.

Skyline Dist'g, 636 10 Ave. Zip: 10019. Tel: 541-9835. Pres. & Gen. Mgr.: Bernie Block. (D).

Cartridge 8-tr. & cassette: Alegre, Alshire, Bamboo, Blue Horizon, Calla, DGG, Disneyland-Vista, Dooto, Ethnic, Fania, Fountain, House of Fox, Juggernaut, Memphis, Pickwick Int'l, Polydor, Right-On, Ronze, Roulette, Sue, Tico, Vaya, Wand, White Whale. Accessories: Blank tape (Audio Magnetics).

M. Sluis Co. Inc., 15 Park Row. Zip: 10038. Tel: 349-0590. Mgr.: Mrs. M. Zylber. (I & E). Imports from China.

Stanley-Lewis Rec. Dist'g Co. Inc., 2380 48 St., Long Island City 11103. Tel: 726-4343. Owner: Harry Lew; Mgr. & Buyer: Kurt Schott. (D).

Cartridge 8-tr.: CRI, Caedmon, Conversa-Phone, DGG, Monitor, Musical Heritage, Newberry Award, Polydor, Spring. Cassette: Artia, Barclay, Caedmon, Conversa-Phone, DGG, Fontana, Heliodor, Monitor, Orion, Philips, Spoken Arts, Vox.

Stratford Dist's. Inc., 184-23 Jamaica Ave., Hollis 11423. Tel: 454-8830. Owner: Nathan Kaplan; Mgr.: Sam Selwin; Buyer: Allan Silverman. (D, OS & RJ).

Cartridge 8-tr. & cassette: All lines. Playback equip.: Automatic Radio. Accessories: Amberg, Capitol, Columbia.

T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Mgrs.: H. Kawamura, A. Otsuka, G. T. Saddler. (I). Int'l office: Japan. Cassette & open reel: TDK (Japan).

Tapex Inc., 10 W. 66 St. Zip: 10023. Tel: 595-4000. Pres.: Jeff Toffler; Mgr.: George Kurtz. (RJ).

Town Hall Rec. One Stop Inc., 9131 Bedell Ln., Brooklyn 11236. Tel: BR 2-9702. Pres.: Ben Remnick; Buyer: Mike Smokeler. (OS). (SEE ADVERTISEMENT)

Transcontinental Dist'g Corp. (D). See Transcontinental Investing Corp.

Transcontinental Investing Corp., 201 E. 42 St. Zip: 10017. Tel: 697-8610. Bd. Chm.: Robert K. Lifton; Pres.: Howard Weingrow; Transcontinental Music Corp Pres.: Howard Weingrow. (Exec. office only). (D as Transcontinental Dist'g Corp.), (OS as indicated below), (RJ as Transcontinental Music Corp.). Branches: Phoenix, Ariz., (RJ as TMC); Los Angeles, Calif. (RJ as TMC); San Francisco, Calif. (OS as Nor Cal Super Stop), (RJ as TMC); Denver, Colo., (D as TDC), (OS as Alert One Stop), (RJ as TMC); Hartford, Conn., (D as TDC), (OS as Eastern One Stop), (RJ as TMC); Miami, Fla. (RJ as TMC); Atlanta, Ga. (RJ as TMC); Chicago, Ill. (RJ as TMC); Baltimore, Md. (RJ as TMC); Boston, Mass. (RJ as TMC); Albany, N.Y. (RJ as TMC); Dallas, Tex., (RJ as TMC); Seattle, Wash. (RJ as TMC).

Transcontinental Music Corp. (RJ). See Transcontinental Investing Corp.

United Artists, see Liberty/UA.

Win Recs. Inc., 628 W. 45 St. Zip: 10036. Tel: 489-9490. Owners: Sam Weiss; Mgr. & Buyer: George Weiss. (D, OS, RJ & E).

Cartridge 8-tr. & cassette: A&M, ABC, Ampex, Atco, Atlantic, Capitol, Columbia, DGG, Decca, Dunhill, GRT, Hob, Jubilee, Kent, Liberty, London, MGM, Mercury, Motown, Polydor, RCA, Reprise, Raw, Scepter, Stax, Tamla, United Artists, Verve, Volt, Warner Bros. Accessories: Amberg, Recoton. Exports: Pre-recorded tape.

Worldtone Music Inc., 56-40 187 St., Flushing 11365. Tel: 357-3490. Pres.: Kenneth Spear; VP Nomi Spear. (D & I).

Imports: African (French Africa); Le Chant du Monde (France); Hispavox (Spain); Jugoton, Radio Television Beograd (Yugoslavia); Vega (France).

● OCEANSIDE, L.I. (Area Code 516)
 N M C Corp., 3580 Oceanside Rd. Zip: 11572. Tel: 678-6770. Pres.: Jesse Selter; Exec. VP: Maxwell Friedberg; VP RJ Ops.: All Levine. (RJ). Branches: Los Angeles, San Francisco, Calif.; Detroit, Mich.



MR. TOPP TAPE CO., INC.
TIRED OF HIGH PRICES
TRY US

8 Track—Cassettes—Reel to Reel

ALL MAJOR LABELS AT
GUARANTEED LOW LOW PRICES

No order too small or too large
 Prompt service our specialty
 Foreign accounts welcome

"Catalogues by Request"

Mr. Topp Tape Co., Inc.
P.O. Box 71, Baldwin, N.Y. 11510
516/764-5518

● **PLAINVIEW, L.I. (Area Code 516)**

Paramount Rec. Co., 1 Colonial Gate, Zip: 11803. Tel: 822-1404. Sales Mgr.: Herb Shenkman. (OS).

● **PORT CHESTER (Area Code 914)**

Band Stand Rec. Shop, 151/2 N. Main St. Zip: 10573. Tel: WE 7-4092. Owner & Mgr.: Lenny Cooper. (OS).

● **POUGHKEEPSIE (Area Code 914)**

Toy House of Hudson Valley (div. of Kustas Bros. Inc.), Manchester Rd. Zip: 12603. Tel: 471-2740. Pres. & Mgr.: Louis J. Kustas. (D & RJ). Cartridge 8-tr. & cassette: Fiesta, GRT, Modern Pickwick, Scepter. Accessories: Le-Bo, Recoton.

● **ROCHESTER (Area Code 716)**

Rochester One Stop (div. of Transcontinent Rec. Sales), 685 South Ave. Zip: 14620. Tel: 454-6968. Mgr. & Buyer: Jerry Gadamski. (OS & RJ). Home office: Buffalo, N.Y., Transcontinental Rec. Sales. (D).

● **SYRACUSE AREA (Area Code 315)**

Almor Playtime Co. Inc., Midler Park Dr. Zip: 13206. Tel: 463-3351. Mgr.: Robert M. Brundige. (D, OS & RJ). Home office: Amsterdam, N.Y. (see for prod. distributed).

Mage Serv. Mdsq. Inc., 112 Ronnell Dr. Zip: 13219. Tel: 488-2512. Owner: Matthew Orlando; Mgr.: Peter Buttarro; Buyer: Gerry Orlando. (OS & RJ).

Morris Dist'g Co. Inc., 1153 W. Fayette St. Zip: 13201. Tel: 475-6531. Mgr. & Buyer: Oscar Dachs. (D & OS). Cartridge 8-tr.: Ampex, GRT, RCA. Cassette: Ampex, GRT, RCA, Vox. Open reel: RCA.

Syracuse One Stop (div. of Transcontinent Rec. Sales), 333 W. Fayette St. Zip: 13202. Tel: 476-4019. Mgr. & Buyer: Ralph La Rosa. (OS & RJ). Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (D).

● **WESTBURY, L.I. (Area Code 516)**

All Rec. Dists. Inc., 118 Swalm St. Zip: 11590. Tel: 997-7160. Owners: Charles Nero, Michael Cano; Buyer: Thomas Hoffman. (D, OS & RJ). Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, GRT, Liberty, RCA, United Artists. Accessories: Blank reels, cassettes & cartridges (Uni-tape); carrying cases, head cleaners (Le-Bo; Amberg).

● **YONKERS (Area Code 914)**

Fairfield Stereo Corp., 678 Central Ave. Zip: 10606. Tel: 423-0735. Owner & Mgr.: Tony Tsocanos. (D). Cartridge 8-tr. & cassette: GRT, Capitol, Fiesta; sub-dist. for Ampex, Columbia, Decca, Liberty/UA, RCA. Playback equip.: Belle Wood, Muntz, Toyo. Accessories: Le-Bo.

NORTH CAROLINA

● **ASHEVILLE (Area Code 704)**

Alexander News Co., 25 Carolina Ln. Zip: 28801. Tel: 253-2631. Owner: William G. Alexander; Mgr.: Clarence N. Suttle; Buyers: Clarence N. Suttle, Mack Baker. (RJ).

● **CHARLOTTE (Area Code 704)**

Bib Dist'g Co., 126 W. Morehead St. Zip: 28202. Tel: 372-2032. (D, OS & RJ). Cartridge 8-tr. & cassette: All labels. Open reel: Ampex.

Carol Dist. Co. Inc., 124 W. Morehead St. Zip: 28202. Tel: 333-9457. Owner: Joseph F. Vynnow; Mgr.: John Gammon; Buyer: Frances Snyder. (D). Cartridge 8-tr., cassette & open reel: Decca, Coral, Kapp, Uni, Berlitz. Playback equip.: Decca. Accessories: Blank loaded tape, head cleaners, storage cases (Decca).

F & F Arnold Dist'g Co. Inc., PO Box 1126. Zip: 28201; 2704 Freedom Dr. Zip: 28208. Tel: 399-9741. Pres.: Bert Fleishman; Sales Mgr.: John Towles. (D), (OS & RJ) as Southeastern Rec. Mdsrs. Inc.). Cartridge 8-tr. & cassette: All lines. Playback equip.: Car Tapes, Concord, Dyn Sonic, Panasonic. Accessories: Blank tape, head cleaners, carrying cases.

Arthur Fulmer, 229 W. Morehead St. Zip: 28202. Tel: 375-3726. Mgr.: E. B. Lewis. (D & I). Home office: Memphis, Tenn. (see for prod. distributed).

Handleman Co., 2309 Dunavant St. Zip: 28203. Tel: 372-1845. Mgr.: William Hanson; Buyers: William Hanson, Ed Feugi. (RJ). Home office: Detroit, Mich.

Liberty/UA, see UDC Inc. Mangold-Bertos Corp., 2212 W. Morehead St. Zip: 28208. Tel: 334-4637. Execs.: Phil Goldberg, Herb Weisman; Buyer: Dub Plyter. (D & OS). Cartridge 8-tr.: Ampex, GRT, Gross, Heart Warming, Kent, Laff, MGM, Motown group, Nashboro, Plantation, SSS Int'l, Stax, Sun, Volt, Word. Accessories: Le-Bo.

Southeastern Rec. Mdsrs. Inc., PO Box 1697. Zip: 28201; 2706 Freedom Dr. Zip: 28208. Tel: 399-5633. Sales Mgr. & Buyer: Charles Hartley. (OS). See F&F Arnold Dist'g Co. Inc.

Southern Radio Corp., 1625 W. Morehead St. Zip: 28208. Tel: 376-4461. Mgr.: Phil Morgan; Buyer: Charles Pearson. (D, OS & RJ). Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, Dooto, GRT, Gordy, Heart Warming, Humorsonic, Kent, Laff, Liberty, Mercury, Motown, Phillips, Polydor, RCA, SSS Int'l, Scepter, Skylite, Smash, Soul, Sun, Tania, Tonka, United Artists Wand, Word. Open reel: RCA.

Playback equip.: Belle Wood, RCA, Soundtech. Accessories: Carrying cases (Le-Bo, RMS, Service); head cleaners (Le-Bo, RCA).

The Stewart Co., PO Box 26633, 2723 Cedarhurst. Zip: 28213. Tel: 596-4602. Pres.: H. R. Stewart. (E). Exports: Pre-recorded tape, auto players & stereo units.

U D C Inc., 225 W. Third St. Zip: 28202. Tel: 334-3046. Branch Mgr.: Jim Epting. (D). Cartridge 8-tr. & cassette: United Artists.

● **DURHAM (Area Code 919)**

Carolina One Stop, 201 E. Main St. Zip: 27702. Tel: 688-2432. Owner: L. Mount; Mgr.: William Golden; Buyer: Barrie Bergman. (OS & RJ).

● **FAYETTEVILLE (Area Code 919)**

A A A Co. Inc., PO Box 5625, 5511 Bragg Blvd. Zip: 28303. Tel: 867-6165. Buyer: Al Metzger. (OS & RJ).

Parker House of Music Inc., 5701 Yadkin Rd. Zip: 28303. Tel: 867-5159. Pres. & Mgr.: Ronnie Solomon; Buyers: Ronnie Solomon, Donna Foster. (D & OS).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, Liberty, RCA. Playback equip.: Auto-Sonic, Craig, Kraco. Accessories: Blank tape (Lear Jet), carrying cases, display racks, head cleaners (Le-Bo).

● **GREENVILLE (Area Code 919)**

Carolina Sales Corp., 101 W. 14 St. Zip: 27834. Tel: 752-3143. Pres.: J. T. Little Jr.; Mgr.: David Taylor. (D & OS). Cartridge 8-tr.: Ampex, Capitol, Columbia, GRT, Liberty, Mercury, Motown, RCA, Sun. Playback equip.: Belle Wood, Lear Jet, Sony, Toyo. Accessories: Caddies (Le-Bo, RCA, Rubbermaid). (SEE ADVERTISEMENT)

● **RALEIGH (Area Code 919)**

South Atlantic One Stop, PO Box 26717, 2407 Paula St. Zip: 27611. Tel: 833-1633. (OS). Home office: Atlanta, Ga.

Southeastern Radio Supply, 414 Hillsboro St. Zip: 27603. Tel: 828-2311. Pres.: Al Rothstein. (D). Cartridge 8-tr. & cassette: All lines. Playback equip.: Channel Master, Marquis, Nordmende, Panasonic, Sony, Standard, Telex. Accessories: Blank loaded tape (Irish, TDK, WXL); carrying cases (Recoton, Rubbermaid); Audiovox, Calrad, Robins.

● **TRYON (Area Code 704)**

Kena Trading Co. Inc., 210 Lincourt Dr. Zip: 28782. Tel: 859-6934. Cable: KENATRACOM. Pres.: Ricardo Romero. (I & E). Exports: Pre-recorded tape, blank tape (professional & general use), video tape, professional audio rec'g equip. (SEE ADVERTISEMENT)

OHIO

● **CANTON (Area Code 216)**

Stark Rec. & Tape Serv., 8000 Freedom Ave. NW, North Canton 44720. Tel: 494-2282. Owner: Paul David; Mgr.: Phil Shannon; Buyer: Joe Bressi. (D, OS & RJ). Cartridge 8-tr. & cassette: Ampex, Chart, Dooto, Fiesta, GRT, Jcsie, Jubilee, Musicor, Polydor, SSS Int'l, Scepter, Starday, Thunderbird, Wand, Word.

● **CINCINNATI (Area Code 513)**

A & I Rec. Dist'g Co. Inc., 1000 Broadway. Zip: 45202. Tel: 241-7644. Owner: Sam Klayman; Mgr. & Buyer: Jim Yates; Promo.: Rob Hegel. (D). Cartridge 8-tr., cassette & open reel: Duke, Hob, Jubilee, Kent, Polydor, Prestige, Redd Foxx, Savoy, Scepter, Wand.

Ambat Recs. (div. of Transcontinent Rec. Sales), 1667 Central Pkwy. Zip: 45214. Tel: 621-3252. Mgr. & Buyer: Earl Schaefer. (OS & RJ). Home office: Buffalo, N.Y., Transcontinent Rec. Sales. (D).

Columbia Recs. Sales, Carew Tower, Suite 554-55. Zip: 45202. Tel: 241-4088. Branch Mgr.: William Kelly. (D).

Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia).

Halper's One Stop, 1632 Central Pkwy. Zip: 45210. Tel: 381-6580. Owner: Saul Halper; Gen Mgr.: Fred Halper. (OS).

Handleman Co., 655 Van Meter. Zip: 45202. Tel: 651-2340. Mgr. & Buyer: Robert Prenatt. (RJ). Home office: Detroit, Mich.

Liberty/UA, see UDC Inc. M C A Dist'g Corp., 659 Van Meter St. Zip: 45202. Tel: PA 1-4210. Branch Mgr.: Jack Brown. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners, (Decca).

Summit Dists Inc., 211 E. Fourth St. Zip: 45202. Tel: 241-6361. Sales: Sandy Ligardo; Promo.: Larry Blackwell. (D).

Cartridge 8-tr. & cassette: Audio Fidelity, Brunswick, Fiesta, Little David, Metromedia, Ode '70, Ovation, Project 3. Home office: Chicago, Ill. (SEE ADVERTISEMENT)

Supreme Dist'g Co., 1000 Broadway. Zip: 45202. Tel: 421-0747. Owner: Sam Klayman; Mgr. & Buyer: Al Klayman. (D).

Cartridge 8-tr. & cassette: ABC, Bell, Buddah, Dunhill, Enterprise, Fantasy, GRT, Mercury, Philips, Smash, Stax. Accessories: Blank loaded tape (3M).

U D C Inc., 11750 Chesterdale Rd., Suite 3103, Atkinson Sq. Zip: 45246. Tel: 771-4832. Branch Mgr.: Roger Flagler. (D).

Cartridge 8-tr. & cassette: United Artists.

● **CLEVELAND METROPOLITAN AREA (Area Code 216)**

All Label Rec. Serv. Inc., 7777 Exchange St. Zip: 44125. Tel: 524-4260. Owner: Hess Budin; Mgr.: Cary Budin, Don Weiss; Buyer: Cary Budin. (D & R). Branch: Phoenix, Ariz. (RJ).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Decca, GRT, RCA. Accessories: Le-Bo, Recoton.

Brothers Rec. Dists. Inc., 1637 Rockwell Ave. Zip: 44114. Tel: 696-2133. Owner & Gen. Mgr.: Don George. (D).

Cartridge 8-tr. & cassette: Ala, Canyon, Happy Tiger, Hob, Laff, Livingston, Scepter, Stang, Stax, Volt, Wand. (SEE ADVERTISEMENT)

Capitol Recs., 7777 Exchange St. Zip: 44125. Tel: 524-8200. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Claber Dists. (div. of Cook United Inc.), 16501 Rocksides Rd. Zip: 44137. Tel: 475-1000. Mgr. & Buyer: Louis Rivituso. (RJ).

Columbia Recs. Sales, 3510 Chester Ave. Zip: 44114. Tel: 431-6300. Branch Mgr.: Bud Rieland. (D). Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. Playback equip.: Masterwork.

Accessories: Blank loaded tape, carrying cases (Columbia).

Dean's House of Jazz Inc., 6502 Superior Ave. Zip: 44103. Tel: 431-0991. Pres. & Buyer: Wilbur E. Dean. (OS).

continued on page 172

**SOUND & VIEW
DIRECT EXPORTATION**

TAPE:

- BLANK Professional Tape
- BLANK General Use Tape
- VIDEO TAPE
- PROFESSIONAL AUDIO RECORDING EQUIPMENT

KENA TRADING CO., INC.

210 Lincourt Drive
North Carolina 28782, USA

Melnick; Mgr.: Si Paul; Buyer: Larry Jacobs; OS Mgr.: Gordon Gibson; RJ Mgr.: Saul Melnick. (D, OS & RJ).
Cartridge 8-tr., cassette & open reel: All lines. **Playback equip.:** Hitachi, Mikado.
Accessories: Ampex, Certron, Kimco, Le-Bo, RCA, TDK, Wollensak. (SEE ADVERTISEMENT)

B B Recs., 257 Bayard Rd., Upper Darby 19082. Tel: LE 2-4473. Pres.: Bernard Binnick. (D). Distributes: Close-outs.

Bandstand Rec. Serv. Pres.: Ernie Santone; Opns. Mgr.: Jerry Rappaport; Buyer: Bud Feiler. (OS & RJ). See Chips Dist'g.

Capitol Recs., 7708 City Line Ave. Zip: 19151. Tel: 877-4167. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Chips Dist'g (div. of Abcco Inds. Inc.), 2750 N. Broad St. Zip: 19132. Tel: 226-4600. Pres. & Gen. Mgr.: Ernie Santone. (D), (OS & RJ as Bandstand Rec. Serv.).
Cartridge 8-tr. & cassette: Blue Horizon, DGG, Disneyland, Fontana, GRT, Heliodor, Limelight, Mercury, Philips, Polydor, Smash. (SEE ADVERTISEMENT)

Columbia Recs. Sales, IVB Bldg., 1700 Market St., Suite 2708. Zip: 19103. Tel: LO 7-7601. Branch Mgr.: Ed Masterson. (D).
Cartridge 8-tr. cassette & open reel: Columbia, Epic, Date, Okeh, Barnaby, Fillmore. **Playback equip.:** Masterwork. **Accessories:** Blank loaded tape, carrying cases (Columbia).

Continental Serv. Dist. Inc., 4041 Ridge Ave. Zip: 19129. Tel: VI 4-8730. Pres.: Paul Gross; Mgr.: Sylvan Gross; Buyer: Barry Polish. (RJ). Branch: Atlanta, Ga.

Norman D. Cooper Inc., 6222 Lebanon Ave. Zip: 19151. Tel: TR 8-9591. Pres.: Norman D. Cooper; Mgr.: Val Shively; Buyer: Jeffery Oakes. (OS).

Hittsville of Pennsylvania (div. of Chips Dist'g Corp.), 2750 N. Broad St. Zip: 19132. Tel: 226-4600. Pres. & Mgr.: Ernie Santone. (D).
Cartridge 8-tr. & cassette: Black Forum, Chisa, Ecology, Gordy, Motown, Mowest, Rare Earth, Soul, Tamla, VIP, Weed.

Rec O Rac Dist's., 7345 West Chester Pike, Upper Darby 19082. Tel: 734-1606. Owner & Mgr.: Harry Blauffeld. (RJ).

Record Rendezvous Inc., 134 S. 20 St. Zip: 19103. Tel: LO 7-9424. Owner: Edward R. Marcus; Mgr.: R. Richard; Ass't Mgr.: Joanne Small; RJ Mgr.: Ben Thau; Buyer: Cinnie Tearson. (OS & RJ).

Richman Bros. Recs. Inc., 4308 Parkside Ave. Zip: 19104. Tel: 477-1742. Owners: Jerold, Allen & Richard Richman; Buyer: Robert Herod. (D, OS & RJ).
Cartridges 8-tr. & cassette: Capitol, Columbia, Decca, GRT, Jubilee, Prestige, Savoy. **Playback equip.:** Decca, Masterwork. **Accessories:** Blank Tape (CMC).

Raymond Rosen Music Prods. Inc., 51 St. & Parkside Ave. Zip: 19131. Tel: TR 8-2200. Pres.: Edward W. Adis. (D & RJ).
Cartridge 8-tr. & cassette: All lines.

Schwartz Bros. Inc., 8040 Roosevelt Blvd., Suite 211. Zip: 90152. Tel: 335-0150. Sales Mgr.: Harry Jacobs. (D).
Home office: Washington, D.C.
Cartridge 8-tr., cassette & open reel: All lines. (SEE ADVERTISEMENT)

Scorpio Music Dist's. Inc., 6720 Broad St. Zip: 19126. Tel: 549-5772. Pres.: Michael Adler. (OS & RJ). (SEE ADVERTISEMENT)

Shulman Rec. Co. Inc., 4817 N. Broad St. Zip: 19141. Tel: DA 9-0812. Pres.: Jerome Shulman; Mgr.: Manny Drucker; Buyers: Jerry Shulman, Manny Drucker, Lee Swede. (D & RJ).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, GRT, Jubilee, Kent, Liberty. **Playback equip.:** Automatic Radio, Concord, Craig, Denon, Electro-Phonic, Panasonic, Skyline, Sony, Standard, Sublime, TEAC, Toyo. **Accessories:** Le-Bo, Panasonic, Skyline, Sony, 3M.

Universal Tape City One Stop & Rack Serv. (div. of Universal Recs.), 919 N. Broad St. Zip: 19123. Tel: 235-2726. Owner: Harold Lipsius; Mgr. & Buyer: Robert Perloff. (D, OS & RJ).
Cartridge 8-tr. & cassette: A&M, Ampex, CTI, DGG, Fiesta, GRT, Laff, Mercury, Motown group, Musicor, Nashboro, Original Sound, Paramount, Philips, Polydor, RCA, Scepter, Smash, Sure, Thunderbird, Vanguard, Word. **Accessories:** Le-Bo, Maxell. (SEE ADVERTISEMENT)

Villanueva Asturias Corp., 401 W. Girard Ave. Zip: 19123. Tel: 236-4544. Owners: M. & J. Villanueva; Mgr.: Paul Villanueva. (D & RJ). Branch 1200 N. Fourth St. Zip: 19123. Mgr. & Buyer: J. Villanueva. (OS).
Cartridge 8-tr. & cassette: All Spanish lines.

William's One Stop, 817 N. Broad St. Zip: 19123. Tel: CE 2-2020. Owner: Sidney Williams; Mgr.: Willie Mednitsky; Buyer: John Havrilla. (OS).

continued on page 174

Universal

TAPE CITY

COMPLETE RACK AND TAPE SERVICE

Mr. Bob Perloff
 UNIVERSAL TAPE CITY
 919 N. Broad St., Phila., Pa. 19123
 (215) CE 5-2726 (215) CE 5-2714

Eastern Pennsylvania/Southern New Jersey/Delaware

A&L's many skillful hands point to a Complete Distribution Facility
 Specializing In All Brands Of Tapes And Accessories
 (Exclusive Ampex Distributor)

Complete tape rack service
 Complete consumer electronics lines
 Auto • Home • Television—
 Color & Black & White

A&L DISTRIBUTORS, INC.
 Philadelphia, Pa. (215) Poplar 5-4300
 S.E. Cor. 30th & Thompson St.

CALL: Al Melnick

VERMONT

Columbia Recs. Sales, 8808 Empress Row. Zip: 75247. Tel: ME 1-5680. Regional Sales Dir.: Norm Ziegler; Branch Mgr.: Joe Mansfield. (D). Cartridge 8-tr., cassette & open reel: Columbia, Epic, Date, Okch, Barnaby, Fillmore. Playback equip.: Masterwork. Accessories: Blank loaded tape, carrying cases (Columbia).

Arthur Fulmer, 2516 Hickory St. Zip: 75226. Tel: 421-5357. Mgr.: Joe Finan. (D & I). Home office: Memphis, Tenn. (see for prod. distributed).

H & W One Stop Recs. Inc., 3109 Grand Ave. Zip: 75215. Tel: 421-7396. Owner & Buyer: Walter Jackson; Mgr.: O. C. McGee. (OS). Handleman Co., 2931 Irving Blvd. Zip: 75247. Tel: 631-2943. Branch Mgr. & Buyer: George Braun. (RJ). Home office: Detroit, Mich. Liberty/UA, see UDC Inc.

M C A Dist'g Corp., 11212 Gemini. Zip: 75229. Tel: 241-8646. Branch Mgr.: Jack Parker; Sales Mgr.: Matt Keating. (D). Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca. Accessories: Blank loaded tapes, carrying cases, display racks, head cleaners (Decca).

M & S Rec. Serv., 2020 Housley Dr. Zip: 75228. Tel: 321-3161. Owner: Morris Lauer; Mgr.: Sylvia Lauer. (RJ). Records of Dallas, 1345 Chemical St. Zip: 75207. Tel: 631-7264. (RJ). See Big State Rec. Dist'g Corp.

Transcontinental Music Corp., 4845 Cash Rd. Zip: 75247. Tel: 637-0552. VP: Glenn Mosley. (RJ). Home office: New York, N.Y., Transcontinental Investing Corp.

U D C Inc., 1108 Quaker St. Zip: 75207. Tel: 638-7630. Regional Mgr.: Jack Mesler; Branch Mgr.: Lee Clark. (D). Cartridge 8-tr. & cassette: United Artists.

Westex Rec. Serv. Inc., PO Box 47167, 1102 Lupo St. Zip: 75247. Tel: 637-1810. Mgr.: David Gibson; Buyer: Charles Miller. (OS). Home office: Houston, Tex., Record Serv. Co.

● **EL PASO (Area Code 915)**

M. B. Krupp Dists. Inc., 311 S. Santa Fe St. Zip: 79901. Tel: 532-4961. Pres.: M. B. Krupp; Sales Mgr.: Danny Cortez. (D & OS). Cartridge 8-tr.: A&M, Caytronics, Checker, Chess, Colossus, Jad, Original Sound, Plantation, SSS Int'l, Stax; (Spanish & Mexican prod.) Bernal, Cap-Latino, Del Rio, Del Valle, Disco Grande, Disco Mexico, Falcon, Impacto, Keyloc, Musart, Norteno, Peerless, Sunglow, Tear Drop, Tomi, Ventura, Zarape.

Sunland Supply Co. Inc., 2227 Texas Ave. Zip: 79901. Tel: 533-5901. Pres.: William M. Shapiro; Buyer: Gilbert Venegas. (D, OS & RJ). Cartridge 8-tr.: Ampex, Capitol, Columbia, Columbia Mexican, Decca, GRT, Liberty, Mercury, RCA. Cassette & open reel: Ampex, Capitol, Columbia, RCA, Stereo Tape. Playback equip.: Emerson, Juliette, Monarch, Toshiba.

● **HOUSTON (Area Code 713)**

Acme Dist'g Co., 3743 University Blvd. Zip: 77005. Tel: 665-0741. Owner & Mgr.: Kenneth Parish. (RJ). Capitol Recs., 6400 Westpark Dr., Suite 290. Zip: 77027. Tel: 782-7922. (D). Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Central Sales Corp., 91 Dennis. Zip: 77006. Tel: CA 4-2626. Gen. Mgr.: Marge McIntyre. (OS). H.W. Daily Inc., 314 E. 11 Ave. Zip: 77008. Tel: 861-6868. Owners: H.W. Daily Jr., Don Daily; Mgr. & Buyer: Don Daily. (D & OS), (OS as Margie's One-Stop), (RJ as Records of Houston). Cartridge 8-tr. & cassette: Ampex, Deram, Fantasy, GRT, London, Parrot, Vanguard. Open reel: Deram, Fantasy, London, Parrot, Vanguard. Playback equip.: Belair, Qatron, Tenna. Accessories: Amberg, Le-Bo.

Arthur Fulmer, 1109 Chenevert St. Zip: 77003. Tel: 227-5146. Mgr.: Joe Savarese. (D & I). Home office: Memphis, Tenn. (see for prod. distributed).

Handleman Co., 7432 Ardmore St. Zip: 77021. Tel: 747-0151. Branch Mgr.: Douglas Kirkness; Buyer: Douglas Kirkness, Jerri Witherington. (RJ). Home office: Detroit, Mich.

Art Jones & Co. Inc., 1415 West Loop Dr. Zip: 77055. Tel: 688-0341. Owner: Art Jones; Mgr. & Buyer: W. L. Whitehead. (D). Cartridge 8-tr., cassette & open reel: Colgems, Gregar, Kirshner, Poppy, RCA. Playback equip.: Belle Wood, RCA. Accessories: Carrying cases (RCA). Liberty/UA, see UDC.

Lotasco, PO Box 10860, 1634 Wakefield Dr. Zip: 77018. Tel: 686-1155. Owners: Albert H. & Maxine Eickenhorst; Mgr.: Albert H. Eickenhorst; Buyer: Maxine Eickenhorst. (OS & RJ). M C A Dist'g Corp., 2502 Fannin St., Suite 200. Zip: 77002. Tel: 223-2535. Sales Mgr.: Jim Cummings. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion. Cassette: Same as 8-tr. excluding Vocalion. Open reel: Decca, Kapp, Coral. Playback equip.: Decca. Accessories: Blank loaded tapes, carrying cases, display racks, head cleaners (Decca). Margie's One-Stop, 2005 Polk. Zip: 77003. Mgr.: Margie Kunkel. (OS). See H.W. Daily Inc.

National Tape & Rec. of Texas Inc., 5531 Old Clinton Rd. Zip: 77020. Tel: 675-7527. Mgr.: Lawrence M. Rosmarin; Buyer: Dottie Romaine. (RJ). Home office: Brookfield, Wis., National Tape Dists. Inc.

Record Serv. Co., 614 Dennis. Zip: 77006. Tel: 528-5521. Mgr.: Russ Reeder; Buyer: Lillian Ford. (OS). Branch: Dallas, Tex., Westex Rec. Serv. Records of Houston, 316 E 11 Ave. Zip: 77008. Tel: 861-8108. (RJ). See H. W. Daily Inc.

Record Specialties Co., 9799 Pinalake. Zip: 77024. Tel: 468-2765. Owner & Mgr.: Harvey Hood. (RJ). Tape-Tex Inc., 1305 Afton. Zip: 77055. Tel: 688-1449. Pres.: W. E. Alford; Mgr. & Buyer: Ralph L. Davis. (D & OS). Cartridge 8-tr. & cassette: All lines. Playback equip.: Belle Wood. Accessories: Various accessories.

U D C Inc., 2701 Louisiana, Suite 203. Zip: 77006. Tel: 528-2919. Branch Mgr.: Murray Habbaz. (D). Cartridge 8-tr. & cassette: United Artists.

United Rec. Dist. Co., 1613 St. Emanuel. Zip: 77003. Tel: 228-8151. Owner: Steve Poncio; Mgr.: John Poncio; Buyer: John Poncio. (OS). Western Mdsrs. Inc., PO Box 7626, 2916 White Oak Dr. Zip: 77077. Tel: 861-3179. Mgr. & Buyer: Robert H. Schneider. (D, OS & RJ). Home office: Amarillo, Tex. (see for prod. distributed).

● **SAN ANTONIO (Area Code 512)**

Musical Tapes Inc., 135 Braniff Dr. Zip: 78216. Tel: 342-2621. Mgr.: Carlos Balido. (D). Home office: Miami, Fla. (D, OS, RJ, I & E). Cartridge 8-tr. & cassette: Costeno, Discuba, Eco, Musart, Musicdisc, Peerless.

Quad-8 Center (GHK Ent's.), 1002 NE Loop 410. Zip: 78209. Tel: 824-8158. Pres.: G. Korn. (D). Quad-8: Ampex, Liberty, RCA, United Artists.

Union Rec. Dists. of San Antonio Inc., 140 W. Hwy. 90. Zip: 78237. Tel: 435-4341. Owners: Joe Lopez, Toby Tores. (D). Distributes: All Spanish lines.

● **SAN BENITO (Area Code 512)**

Rio Grande Music Co., PO Box 861, 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-1471. Owner: Paco Betancourt; Mgr. & Buyer: John F. Phillips. (D & OS). Cartridge 8-tr. & cassette: ARV, Bego, Bernal, Buena Suerte, CBS Latin, Capri, Caytronics, Certron, Chico, Columbia, Del Rio, Del Sur, Del Valle, Disco Grande, Dominante, Falcon, Freddie, Ideal, Impacto, Keyloc, Magda, Marsol, Mex-melody, Musart, Norteno, Nuevo, Oro, Parnaso, RCA, Reloj, Rovi, Tear Drop, Tomi, Zarape. Playback equip.: RCA, V-M. Accessories: Head cleaners, leader tape, splicing tape (3M).

● **SEAGOVILLE (Area Code 214)**

Rack Suppliers Inc., 515 Gibson St. Zip: 75159. Tel: 287-2570. Owner: H. R. Gibson Jr.; Mgr. & Buyer: Charlie Davis. (RJ).

UTAH

● **SALT LAKE CITY (Area Code 801)**

A B C Rec. & Tape Sales, PO Box 15607, 3575 South 700 West. Zip: 84115. Tel: 266-3548. Mgr.: Ray Peterson. (D, OS & RJ). Home office: Seattle, Wash. (D & RJ). Cartridge 8-tr. & cassette: All lines. Playback equip.: Decca. Accessories: All lines.

Alta Dist'g, 167 North Third West. Zip: 84103. Tel: 521-7627. Mgr.: John Billinis; Buyer: Pete Ligeres. (D, OS & RJ). Cartridge 8-tr. & cassette: All lines. Playback equip.: Tenna, Toyo. Accessories: Reco-ton.

Cordova's Importers & Dists., PO Box 16065, 543 West Third North. Zip: 84115. Tel: 355-0642. Owner & Mgr.: Carl C. Cordova. (D). Cartridge 8-tr.: Bego, Bernal, Chico, Columbia, Del Sur, Del Valle, El Pato, El Zarape, Falcon, Hurricane, Ideal, Marsol, Musart, Norteno, Nuevo, Orfeon, Peerless. Cassette: Del Valle, Marsol, Musart, Peerless.

Mountain West Dist. Inc., 2195 SW Temple. Zip: 84115. Tel: 467-0202. Owners & Buyers: R. A. Brower, Rulon G. Reynolds; Mgr.: R. A. Brower. (D & RJ). Cartridge 8-tr. & cassette: All lines. Playback equip.: Kraco, Lear Jet, Panasonic, Tenna, Toyo.

● **ST. JOHNSBURY (Area Code 802)**

St. Johnsbury Rec. Dists., PO Box 248. Zip: 05819. Tel: 748-8150. Owner: Loren D. Phelps; Mgr.: Keith A. Phelps; Buyer: Leon Dargie. (RJ).

● **SOUTH BURLINGTON (Area Code 802)**

Almor Whsle. Dist'g Co., Dorset St. Zip: 05401. Tel: 864-4087. (D, OS & RJ). Home office: Amsterdam, N.Y. (see for prod. distributed).

VIRGINIA

● **ALEXANDRIA (Area Code 703)**

Arvin Inc., 3250 Duke St. Zip: 22314. Tel: 370-1854. Pres. Arvin Norman Bielen; Mgr.: David E. Williams; Buyer: David A. Rosenfeld. (RJ & I). Handleman Co., 6700 Fleet Dr. Zip: 22310. Tel: 971-2008. Branch Mgr.: Jim Lavis; Buyers: Jim Lavis, Don Levine. (RJ). Home office: Detroit, Mich.

● **ARLINGTON (Area Code 703)**

Giant Music Whslers. Inc., 2611 Columbia Pike. Zip: 22204. Tel: 920-5420. Mgr. Mike Head. (OS). Home office: Falls Church, Va.

● **FALLS CHURCH (Area Code 703)**

Giant Music Whslers Inc., 133 S. Washington St. Zip: 22046. Tel: 532-8884. Owner: Jack Shaver; Mgr. & Buyer: Skip Blackburn. (OS). Branch: Arlington, Va.

● **McLEAN (Area Code 703)**

Telemark Dance Recs., 7915 Lewinsville Rd. Zip: 22101. Tel: 356-9113. Owners & Mgrs.: Dick & Sheila Mason. (D, I & E). Cartridge 8-tr. & open reel: Roper. Imports: Philips (West Germany), Pye (UK). Exports: Pre-recorded tape (Roper).

● **RICHMOND (Area Code 703)**

Dean's One Stop Ltd., PO Box 26205. Zip: 23260. Tel: 358-1527. Pres. & Buyer: G. Dean Hogue; Mgr.: Robert Marshall. (OS & RJ). Arthur Fulmer, 2911 W. Moore St. Zip: 23230. Tel: 355-7933. Mgr.: Stuart Dillenger. (D & I). Home office: Memphis, Tenn. (see for prod. distributed).

Liberty/UA, see UDC Inc. Meridian Electronics Inc., 1001 W. Broad St. Zip: 23220. Tel: 355-6521. Mgr. & Buyer: D. W. Tinsley. (D, OS & RJ). Cartridge 8-tr.: Ampex, Capitol, Columbia, Decca, GRT, Liberty, Scepter, United Artists. Cassette: Same as 8-tr. excluding Ampex. Playback equip.: Automatic Radio, Capitol, Channel Master, Mayfair, Ross, Sony.

Mollen Bros. Inc., 2727 W. Broad St. Zip: 23230. Tel: 353-4477. Owners: A. N. & Alfred Mollen; Mgr.: Alfred Mollen; Buyer: Edward Shipley. (D). Cartridge 8-tr.: All lines. Cassette: Capitol, Columbia, Orbit, RCA, Scepter. Playback equip.: Automatic Radio, Capitol, Accessories: Reco-ton.

Pat's One Stop (div. of Entertainment Inc.), PO Box 2219, 17 & Venable St. Zip: 23217. Tel: 648-4791. Owner: Pat Cohen; Mgr.: Bill Johnson; Buyer: Betty Brown. (D, OS, RJ & E). Cartridge 8-tr., cassette & open reel: Capitol, Columbia, Decca, GRT. Playback equip.: Tenna, Toyo.

U D C Inc., 1915 Greenhurst Dr. Zip: 23229. Tel: 270-6967. Sales Mgr.: Robert Ryburn. (D). Cartridge 8-tr. & cassette: United Artists.

● **ROANOKE (Area Code 703)**

Turner Candy Co., 516 Rorer Ave. SW. Zip: 24016. Tel: 342-0500. Owner: A. L. Turner Jr. (RJ).

WASHINGTON

● **SEATTLE (Area Code 206)**

A B C Rec. & Tape Sales, 729 S. Fidalgo St. Zip: 98108. Tel: RO 3-8600. Pres.: Lou Lavinthal; Mgr.: Stan Rulman. (D & RJ). Branches: Los Angeles, Calif. (OS & RJ); Denver, Colo. (OS & RJ); Atlanta, Ga. (OS & RJ); Chicago, Ill. (RJ); Des Moines, Iowa (OS & RJ); Detroit, Mich. (OS & RJ); Cherry Hill, N.J. (OS & RJ); Slatersville, R.I. (RJ); Dallas, Tex. (RJ); Salt Lake City, Utah (D, OS & RJ). Cartridge 8-tr. & cassette: A&M, Ampex, Atco,

continued on page 390

services

For The U.S. Music-Record Industry

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

- American Accordionists' Ass'n, 37 W. Eighth St., New York, N.Y. 10011. Tel: (212) 228-7830. Pres.: Maddalena Belfiore; Rec'g Sec'y: Emily Martignoni.
- American Choral Directors Ass'n, PO Box 17736, Tampa, Fla. 33612. Tel: (813) 935-9381. Pres.: Charles C. Hirt; Exec. Sec'y: R. Wayne Hugoboom.
- American Choral Foundation Inc., 130 W. 56 St., New York, N.Y. 10019. Tel: (212) 246-3361. Admin. Dir.: Sheldon Soffer.
- American College of Musicians, PO Box 1807, Austin, Tex. 78767. Tel: (512) GR 8-5775. Pres.: Irl Allison Jr.; VP & Gen. Mgr.: Walter Merchant.
- American Composers Alliance (ACA), 170 W. 74 St., New York, N.Y. 10023. Tel: (212) 873-1250. Pres.: Vladimir Ussachevsky; Exec. VP: Charles Dodge; Mgr.: Colin Marshall.
- American Federation of Musicians, 641 Lexington Ave., New York, N.Y. 10022. Tel: (212) PL 8-0600. Pres.: Hal C. Davis; Sec'y-Treas.: Stanley Ballard.
- American Federation of Television & Radio Artists (AFTRA), 1350 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 265-8062. Pres.: Bill Baldwin; Exec. Sec'y: Sanford I. Wolff.
- American Guild of Authors & Composers (AGAC), 50 W. 57 St., New York, N.Y. 10019. Tel: (212) 757-8833. Pres.: Edward Eliscu; Mng. Dir.: John Carter. Branch: Hollywood, Calif., 6331 Hollywood Blvd. Zip: 90028. Tel: (213) HO 2-1108. West Coast rep.: Helen King.
- American Guild of Musical Artists (AGMA), 1841 Broadway, New York, N.Y. 10023. Tel: (212) CO 5-3687. Pres.: George London; Nat'l Exec. Sec'y: DeLloyd Tibbs.
- American Guild of Organists, 630 Fifth Ave., New York, N.Y. 10020. Tel: (212) CO 5-5630. Pres.: M. Searle Wright; Exec. Dir.: James E. Bryan.
- American Guild of Variety Artists (AGVA), 1540 Broadway, New York, N.Y. 10036. Tel: (212) 765-0800. Exec. Pres.: Penny Singleton; Exec. VP: Jack Haley; Sec'y-Treas.: Russell Swann.
- American Music Center Inc., 2109 Broadway, Suite 15-79, New York, N.Y. 10023. Tel: (212) TR 3-7716. Pres.: Hugo Weisgall; Gen. Mgr.: James Browning.
- American Music Conference, 3505 E. Kilgore Rd., Kalamazoo, Mich. 49002. Tel: (616) 344-1697. Pres.: Theodore M. McCarty.
- American Musicological Society, Dept. of Music, Yale Univ., New Haven, Conn. 06520. Tel: (203) 436-8558. Pres.: Claude V. Palisca.
- American Society of Univ. Composers, Music Dept., Dodge Hall, Rm. 709, Columbia Univ., New York, N.Y. 10027. Tel: (212) 280-2346. Exec. Committee Chm.: Charles Dodge; Treas.: Joan Tower O'Brien.
- American Symphony Orchestra League, PO Box 66, Vienna, Va. 22180. Tel: (703) 938-2822. Pres.: R. H. Wangerin.
- Artists' Reprs. Ass'n Inc., 1270 Ave. of the Americas, New York, N.Y. 10020. Tel: (212) CI 6-1379. Pres.: David C. Baumgarten.
- Associated Councils of the Arts, 1564 Broadway, New York, N.Y. 10036. Tel: (212) 586-3731. Pres.: John H. MacFadyen.
- Associated Male Chorus of America, 1338 Oakcrest Dr., Appleton, Wis. 54911. Tel: (414) 733-8650. Exec. Sec'y: Elmer C. Rehbein.
- Association of College & Univ. Concert Mgrs., PO Box 2137, Madison, Wis. 53701. Tel: (608) 262-0004. Exec. Sec'y: Mrs. Fannie Taylor.
- Association of Rec. Dealers, 150 W. 34 St., New York, N.Y. 10001. Tel: (212) 244-2773. Pres.: Mickey Gensler. Sec'y: Janet Shapiro.
- Audio Engineering Society Inc., 60 E. 42 St., New York, N.Y. 10017. Tel: (212) 661-8528. 1971 Pres.: George W. Bartlett; 1972 Pres.: J.G. Woodward; Mng. Editor: Jacqueline Harvey; Admin. Sec'y: Dorothy H. Spronck.
- Broadcasting Foundation of America, 52 Vanderbilt Ave., New York, N.Y. 10017. Tel: (212) MU 4-2505. Cable: BRODFOUNAM. Chm.: George E. Probst; Pres.: Seymour N. Siegel.
- Bruckner Society of America Inc., PO Box 1171, Iowa City, Iowa 52240. Tel: (319) 338-0313. Pres.: Charles Eble.
- Central Opera Serv., Metropolitan Opera, Lincoln Center Plaza, New York, N.Y. 10023. Tel: (212) 799-3467. Chm.: R. L. B. Tobin; Nat'l Exec. Sec'y: Mrs. Maria F. Rich.
- Chautauqua Institution, Chautauqua, N.Y. 14722. Tel: (716) 357-3145. Exec. VP: Joseph C. Clarke.
- College Band Directors Nat'l Ass'n, Univ. of Illinois, 1103 S. Sixth St., Champaign, Ill. 60004. Tel: (217) 333-3025. Pres.: Guy Duker.
- The College Music Society, Music Dept., State Univ. of New York, Binghamton, N.Y. 13901. Tel: (607) 798-2433. Editor: Harry B. Lincoln.
- Composers & Lyricists Guild of America Inc. 6565 Sunset Blvd., Rm. 419, Hollywood, Calif. 90028. Tel: (213) 462-6068. Pres.: Elmer Bernstein; Exec. Dir.: Ted Cain.
- Branch: New York, N.Y., 270 Madison Ave. Zip: 10016. Tel: (212) 683-5320.
- Country Music Ass'n Inc., 700 16 Ave. S., Nashville, Tenn. 37203. Tel: (615) 244-2840. Pres.: Wade Pepper; Gen. Mgr.: Mrs. Jo Walker.
- Delta Omicron Int'l Music Fraternity, 18518 Cherylaw, Detroit, Mich. 48221. Tel: (313) 861-9373. Exec. Sec'y: Mrs. John Kuckuk.
- Electronic Inds. Ass'n (EIA), 2001 "I" St. NW, Washington, D.C. 20006. Tel: (202) 659-2200. Chm.: J. Frank Leach; Pres.: V. J. Adduci; PR Dir.: Roger D. Allan.
- Membership: American mfrs. of tape recording & playback equip.; prod'rs of raw & pre-recorded tape; consumer electronics; ind'l electronics; defense equip. & systems; electronic components; lasers & microelectronic equip.
- Gospel Music Ass'n, 817 18 Ave. S., Nashville, Tenn. 37202. Tel: (615) 327-4434. Pres.: Lee Beasley.
- The Hymn Society of America, 475 Riverside Dr., Rm. 242, New York, N.Y. 10027. Tel: (212) RI 9-2867. Pres.: J. Vincent Higginson; Exec. Sec'y: William W. Reid.
- Institute of Audio Research Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel: (212) 242-1915. Pres. & Dir.: Albert B. Grundy; Sec'y: Irwin J. Diehl.
- Institute of Ethnomusicology, Univ. of California, 8408 Schoenberg Hall 405 Hilgard Ave., Los Angeles, Calif. 90024. Tel: (213) 825-1944. Dir.: Dr. Mantle Hood.
- Institute of High Fidelity (IHF), 516 Fifth Ave., Rm. 1402, New York, N.Y. 10036. Tel: (212) MU 2-5131. Pres.: Walter Goodman; Exec. Sec'y: Gertrude N. Murphy.
- Membership: Mfrs. of high-fidelity components.
- Institute of Sound, Carnegie Hall, New York, N.Y. 10019. Tel: (212) PL 7-0530. Pres.: Richard Caine Striker.
- International Ass'n of Concert & Festival Mgrs., c/o Donald H. Horton, Dir. of Concerts & Lectures, Mershon, Aud., Ohio State Univ., 30 W. 15 St., Columbus, Ohio 43210. Tel: (614) 422-5785. Sec'y-Editor: Donald H. Horton.
- International Rhythm & Blues Ass'n, 2630 E. 75 St., Chicago, Ill. 60649. Tel: (312) 978-1900. Pres.: William C. Tyson.
- International Tape Ass'n Inc., 315 W. 70 St., New York, N.Y. 10023. Tel: (212) 877-6030, 873-5757. Exec. Dir.: Larry Finley.
- The Masterwork Music & Art Foundation Inc., 300 Mendham Rd., Morristown, N.J. 07960. Tel: (201) 538-1860. Exec. Dir.: Shirley S. May.
- Memphis Music Inc., PO Box 224, Memphis, Tenn. 38101. Tel: (901) 525-2741, 526-0409. Bd. Chm. of Trustees: Marty Lacker; Bd. Chm. of Dir.: Jim Eiker Jr.; V. Bd. Chm.: Jim Stewart; VP: Ted Cunningham.
- The Memphis Rec'g Prod'rs Ass'n, 1350 Commerce Title Bldg., Memphis, Tenn. 38103. Tel: (901) 525-1671. Pres.: James F. Stewart; Sec'y: S. Knox Phillips.
- Metropolitan Opera Nat'l Council, Lincoln Center, New York, N.Y. 10023. Tel: (212) 799-3100. Pres.: Alexander Sanderson.
- Moravian Music Foundation, PO Drawer Z, Salem Sta., Winston-Salem, N.C. 27108. Tel: (919) 725-0651. Dir.: Ewald V. Nolte.
- Music Educators Nat'l Conference, 1201 16 St. NW, Washington, D.C. 20036. Tel: (202) 833-4216. Exec. Sec'y: Charles L. Gary.
- Publishes: Music Educators Journal.
- Music Library Ass'n, 3229 School of Music, Univ. of Mich., Ann Arbor, Mich. 48105. Tel: (313) 764-2528. Exec. Sec'y: William J. Weichlein.
- Music Operators of America (MOA), 228 N. La Salle St., Chicago, Ill. 60601. Tel: (312) 726-2810. Exec. VP: Frederick M. Granger.
- Membership: Coin-operated music & amusement machine operators.
- Music Publishers' Ass'n of the United States, 609 Fifth Ave., 4th fl., New York, N.Y. 10017. Tel: (212) PL 2-4300. Pres.: W. Stuart Pope.
- Music Teachers Nat'l Ass'n (MTNA), 1831 Carew Tower, Cincinnati, Ohio 45202. Tel: (513) 421-1420. Exec. Sec'y: William Fahrer Jr.
- N A R M (National Ass'n of Rec. Mdsrs. Inc.), 703 Trianon Bldg., Bala Cynwyd, Pa. 19004. Tel: (215) TE 9-7900. Exec. Dir.: Jules Malamud.
- Nashville Songwriters' Ass'n (NSA), PO Box 1556, Nashville, Tenn. 37202. Tel: (615) 254-8066. Pres.: Eddie Miller.
- Membership: Songwriters who have written a recorded song; associate membership for writers whose songs have not yet been recorded.
- N A R A S (National Academy of Recording Arts & Sciences). Offices: Hollywood, Calif., 6430 Sunset Blvd Suite 503. Zip: 90028. Tel: (213) 466-6181. Exec. Dir.: Christine M. Farnon—Atlanta, Ga., PO Box 9687. Zip: 30319. Tel: (404) 233-6703. Sec'y: Mary Tallent—Chicago, Ill., 25 E. Chestnut St., Suite 4G. Zip: 60611. Tel: (312) 664-6053. Exec. Sec'y: Charlotte Caesar—New York, N.Y., 21 W. 58 St. Zip: 10019. Tel: (212) PL5-1535. Exec. Dir.: George Simon—Nashville, Tenn., 1905 Broadway. Zip: 37203. Tel: (615) 327-4857. Exec. Dir.: Emily Bradshaw.
- Membership: Vocalists, conductors, songwriters, musicians, A&R men, engineers, arrangers, art directors, annotators & others meeting voting membership requirements. Associate (non-voting) memberships are also available.
- National Ass'n for American Composers & Conductors, Lyra House, 133 W. 69 St., New York, N.Y. 10023. Tel: (212) TR 4-3360. Pres.: Paul Price; Sec'y: Emilie Watts.
- National Ass'n for Music Therapy Inc., PO Box 610, Lawrence, Kan. 66044. Tel: (913) 842-1909. Pres.: Sister Joseph Schorsch RMT; Co-ordinating Sec'y: Mrs. Margaret Sears.
- National Ass'n of Music Merchants Inc. (NAMM), 222 W. Adams St., Chicago, Ill. 60606. Tel: (312) AN 3-0679. Exec. VP: William R. Gard.
- National Ass'n of Negro Musicians, c/o T. C. Stone, 6556 St. Lawrence Ave., Chicago, Ill. 60637. Tel: (312) WA 4-0145. Pres.: Theodore Charles Stone.
- National Ass'n of Organ Teachers Inc., 7938 Bertram Ave., Hammond, Ind. 46324. Tel: (219) 844-3395. Pres.: Mrs. Dorothy S. Greig; Admin. Dir.: Jack C. Greig.
- National Ass'n of Schools of Music, Dupont Circle NW, Washington, D.C. 20036. Tel: (202) 296-4925. Pres.: Carl Neumeyer; Exec. Sec'y: David A. Ledet.
- National Ass'n of Teachers of Singing, 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 582-4043. Pres.: Karl R. Trump.
- National Ass'n of Television & Radio Announcers, 1408 S. Michigan, Chicago, Ill. 60649. Tel: (312) 939-5170. Pres.: Alvin Dixon.
- National Catholic Music Educators Ass'n, 4637 Eastern Ave. NE, Washington, D.C. 20018. Maryland Tel: (301) 277-1577. Pres.: Rev. William A. Volk, CPPS; Exec. Dir.: Vincent P. Walter Jr.
- National Federation of Music Clubs, 600 S. Michigan Ave., Suite 1215, Chicago, Ill. 60605. Tel: (312) 427-3683. Pres.: Dr. Merle Montgomery.
- National Guild of Community Music Schools, Pres.: Harris Danziger; Exec. Dir.: Herbert Zipper, c/o Third Street Music School Settlement, 55 E. Third St., New York, N.Y. 10003. Tel: (212) OR 4-3103.
- National Guild of Community Music Schools Inc., 626 Grove St., Evanston, Ill. 60201. Tel: (312) 869-2409. Exec. Dir.: Dr. Herbert Zipper.
- National Music Camp, Interlochen, Mich. 49643. Tel: (616) 276-9221. Contact: George C. Wilson.
- National Music Council, 2109 Broadway, New York, N.Y. 10023. Tel: (212) 799-0100. Pres.: Peter Mennin. Exec. Sec'y: James Browning.
- National Music Publishers' Ass'n Inc. (NMPA), 110 E. 59 St., New York, N.Y. 10022. Tel: (212) PL 1-1930. Pres.: Salvatore T. Chiantia; Exec. VP: Leonard Feist.
- National Opera Ass'n (NOA), c/o Constance Eberhart, Hotel Wellington, Seventh Ave. & 55 St., New York, N.Y. 10019. Tel: (212) CI 7-3900, ext. 823. Pres.: Clifford Reims; Sec'y-Registrar: Constance Eberhart.
- National Orchestral Ass'n, 111 W. 57 St., Rm. 1500, New York, N.Y. 10019. Tel: (212) CI 7-1228. Exec. Sec'y: Barnett Byman.
- National Piano Foundation, 435 N. Michigan Ave., Chicago, Ill. 60611. Tel: (312) 527-5494. Exec. Dir.: George M. Otto.
- National Piano Mfrs. Ass'n of America, 435 N. Michigan Ave., Chicago, Ill. 60611. Tel: (312) 527-5494. Exec. Dir.: George M. Otto.
- National School Orchestra Ass'n, 212 Bellevue Dr., Bowling Green, Ky. 42101. Tel: (502) 842-7121. Pres.: James H. Godfrey.
- New Orleans Jazz Club of California, 291 Spinnaker St., Orange, Calif. 92668. Tel: (714) 537-1546. Pres.: Bill Bacin.
- Membership: Those interested in the support & preservation of recorded & live New Orleans traditional jazz.

continued

ILLINOIS

CHICAGO METROPOLITAN AREA (Area Code 312)

Ad-Verfising Unlimited, PO Box 8135, Zip: 60680. Tel: 643-2979. Pres.: R. C. Hillsman; Gen. Mgr.: D. Howard. Branch: Atlanta, Ga. Album Graphics Inc., 745 Dearborn St. Zip: 60610. Tel: 642-9161. Pres.: Donald W. Kosterka; VP: James Ladwig. Branch: New York, N.Y. Breidun Assocs., PO Box 744, Skokie 60076. Owner & Pres.: William F. Dunn; Gen. Mgr.: Mrs. G. Vandendorpe; Sales Mgr.: Mrs. J. N. Breckenridge. Exposure Inc., 221 N. LaSalle St. Zip: 60201. Tel: 368-0032. Pres.: Curtis J. Dax; Gen. Mgr.: John Shoup. Branches: Los Angeles, Calif.; Metairie, La. Glass Publ'g Co., 919 N. Michigan, Zip: 60611. Tel: 337-8000. Pres.: Paul Glass; Sales Mgr.: Mort Ohren. Ian Assocs. Inc., 8334 Kedvale, Skokie 60076. Tel: 674-3992. Pres.: Ian Scher. International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: J. V. Man; Gen. Mgr.: Bill Beyer; Sales Mgr.: L. March. J S & A Adv., 628 Michelline Ln., Northbrook 60062. Tel: 498-4888. Pres.: Joseph Sugarmen. Kiderian Recs. Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck. Branch: 28 E. Jackson St. Zip: 60604. P A Entis. Inc., PO Box 3857, Merchandise Mart, Zip: 60654; 175 E. Delaware Pl., Suite 6007. Zip: 60611. Tel: 375-4847, 664-7736. Pres.: A. A. Pappas; VP & Sales Mgr.: N. M. Krokidas; Gen. Mgr.: Bill Demis.

COLLINSVILLE (Area Code 618)

Haislar Prod'ns, 501 Bell, Suite 12. Zip: 62234. Tel: 344-0298/0818. Gen. Mgr.: Dennis Haislar.

INDIANA

INDIANAPOLIS (Area Code 317)

Paul Lennon Adv. Agency, 2123 N. Meridian St. Zip: 46202. Tel: 925-6417. Pres. & Gen. Mgr.: Paul Lennon; Prod. Dir.: Fred Stark. Stone Broke Music Corp., 3614 E. Southern Ave. Zip: 46203. Tel: 786-5111. Pres.: Cliff Fleetwood; Gen. Mgr.: Al Stone; Sales Mgr.: Fred Seitz Jr. Technical Arts Design & Prod'n Co., 3614 E. Southern Ave. Zip: 46203. Tel: 786-5111. Pres.: C. W. Fleetwood; Gen. Mgr.: Jay Fleetwood; Sales Mgr.: L. Fleetwood.

TERRE HAUTE (Area Code 812)

Modern Album of Indiana Inc., 1299 Voorhees St. Zip: 47808. Tel: 235-6001. Gen. Mgr.: Richard Fields. Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

KENTUCKY

LOUISVILLE (Area Code 502)

Allen-Martin Prod'ns Inc., 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; VP: Hardy Martin; VP, Gen. & Sales Mgr.: David H. Snowden.

LOUISIANA

BATON ROUGE (Area Code 504)

Golden/Ebb-Tide Recs. Co., PO Box 2544, Zip: 70821. Tel: 664-3739. Pres. & Sales Mgr.: Ebb K. Harrison Sr.; Gen. Mgr.: Jimmy Angel.

METAIRIE (Area Code 504)

Exposure Inc., 5008 Newlands, Zip: 70002. Tel: 885-4657. Gen. Mgr.: Jack Boston. Home office: Chicago, Ill.

NEW ORLEANS (Area Code 504)

Ken Keene & Assocs. Inc., PO Box 6329, Zip: 70014. Pres. & Gen. Mgr.: Ken Keene; Sales Mgr.: Wayne Kaye.

MAINE

PORTLAND (Area Code 207)

Superhuman Recs. Prod'ns, 542 Forest Ave. Zip: 04101. Tel: 772-7108. Pres.: Carl Strube; Gen. Mgr.: R. B. Bronson Jr.; Sales Mgr.: Denny Bouchard.

MARYLAND

BALTIMORE METROPOLITAN AREA (Area Code 301)

(Also see listings under District of Columbia) Recordings Inc., McCormick Rd. & Schilling Circle, Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; VP & Sales Mgr.: Burgess, Macneal.

MASSACHUSETTS

BOSTON METROPOLITAN AREA (Area Code 617)

Continental Rec'gs Inc., 12 Irving St., Framingham 01710. Tel: 879-2430, 237-0568. Pres. & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: W. Bruce Patch. Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond G. Samora; Eng.: Joseph Chiccarelli.

CHICOPEE (Area Code 413)

Bring It On Home & Assocs., 40 Marion St. Zip: 01013. Tel: 592-1789. Pres.: Robert Bator; Gen. Mgr.: Celine T. Bator.

MICHIGAN

DETROIT METROPOLITAN AREA (Area Code 313)

American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn. R. A. Carrier Music Co., 25493 W. Eight Mile Rd. Zip: 48240. Tel: 537-7737. Pres.: R. A. Carrier; Gen. Mgr.: Hardie Daniel; Sales Mgr.: Jean Clerc. Branch: Dallas, Tex. Graphic Design Inc., 650 E. Mandoline, Madison Heights 48071. Tel: 585-4142. Pres.: Richard G. Heppard; Gen. Mgr.: Norah Gonyou; Sales Mgr.: Hugh McCluskey. Harpers Three Entis. Inc., 5153 Bewick St. Zip: 48213. Tel: 571-4693. Pres.: Duane Harper; VP: Albert Harper. Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

MINNESOTA

MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres. & Gen. Mgr.: David E. Feinberg; Sales Mgr.: W. Kraft. Branch: Los Angeles, Calif., EMC Corp. Radio Rec's Div. Micside Inc., 2541 Nicollet Ave. S., Minneapolis 55404. Tel: 827-5441. Pres.: Robert Schultz; Gen. Mgr.: Bruce Allan Sneath.

MOORHEAD (Area Code 218)

Mark Custom Recs., 1518 S. Seventh St. Zip: 56560. Tel: 233-5803. Owner: Don Geiken.

MISSOURI

ST. LOUIS (Area Code 314)

Allen Adv. Agency, 1283 Research Blvd. Zip: 63132. Tel: 997-7100. Pres.: Byrle A. Northup; Gen. Mgr.: D. L. Allen.

NEBRASKA

OMAHA (Area Code 402)

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin L. King.

NEW JERSEY

ENGLEWOOD (Area Code 201)

Prospect Press Inc., 1 W. Forest Ave. Zip: 07631. 871-1000. Gen. Mgr.: M. Fischer; Sales Mgr.: Harry K. Lowe.

FLEMINGTON (Area Code 201)

Modern Album of New Jersey Inc., Hwys. 202 & 31. Zip: 08822. Tel: 782-4800. Gen. Mgr.: Floyd Pawson. Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

HACKENSACK (Area Code 201)

Hank Forsberg Inc., 20 Banta Pl. Zip: 07601. Tel: 488-2263. Pres.: Hank Forsberg.

NEWARK (Area Code 201)

Folkraft Publ'g Co. Inc., 1159 Broad St. Zip: 07114. Tel: 622-0024. Pres.: Jerry Shiffrin; Sales Mgr.: Bill Brooks.

PENNSAUKEN (Area Code 609)

Tape Servs. Inc., Box H, Westfield & Sherman Ave. Zip: 08110. Tel: 665-3323. Sales Mgr.: Theodore D. Cohen.

SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 West Ct. Zip: 07076. Tel: 889-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel.

NEW YORK

BINGHAMTON (Area Code 607)

Creative Artists, 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan Solak II; Gen.

Mgr.: Charles Solak; Sales Mgr.: Johnathan Solak.

FARMINGDALE, L.I. (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

GREAT NECK, L.I. (Area Code 516)

R D 3 Ventures, 20 Welwyn Pl. Zip: 11021. Tel: 482-4683/351B. Owner & Pres.: Richard Dostal.

HAUPPAUGE, L.I. (Area Code 516)

Allison Audio Prods. Inc., 175 Bridge Rd. Zip: 11787. Tel: 234-2010. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zopf; Sales Mgr.: Abe Chayet. Branch: New York, N.Y. Disc Printing, Cardinal Ind'l Park. Zip: 11787. Tel: 234-1400. Mgr.: Frank Martino. Sales office: New York, N.Y., Keel Sales Corp. Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11788. Tel: 234-1100. Pres.: Lee Halpern; VP & Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber. Branch: Los Angeles, Calif.

HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunery.

HUNTINGTON, L.I. (Area Code 516)

Robert Swanson Prod'ns Inc., 94 East Shore Rd. Zip: 11743. Tel: AR 1-7831. Gen. Mgr.: Irene Swanson; Sales Mgr.: Gary Swanson. Home office: Fort Lauderdale, Fla., Swanson Florida Prod'ns Inc.

NEW YORK METROPOLITAN AREA (Area Code 212)

A. D. Adams Adv. Inc., 145 E. 52 St. Zip: 10022. Tel: 755-0845. Pres.: A. D. Adams. Branch: Woodbury, L.I., N.Y. Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block. Home office: Chicago, Ill. George Alexander Printing Co. Inc., 36-25 Prince St., Flushing 11354. Tel: 886-5600. Pres.: Kev Devejian. Allied Communications Corp., 211 E. 51 St. Zip: 10022. Tel: 758-8790. Pres.: Lou Lewis. Allison Audio Prods. Inc., 65 W. 55 St. Zip: 10019. Tel: 489-1596. Home office: Hauppauge, L.I., N.Y. Artha Assocs., 44 W. 65 St. Zip: 10023. Tel: 787-6336/6513. Pres.: Deborah E. Steinfirst; Assoc: Suzanne Levitt. Atelier 57 Ltd., 24 W. 57 St. Zip: 10019. Tel: 245-8938. Pres.: Stephen P. Haas; Gen. Mgr.: Leo Bliok. Ely Besale Ltd., 156 E. 52 St. Zip: 10022. Tel: 759-7820. Pres.: Ely Besale; Gen. Mgr.: Anita Calef. Craig Braun Inc., 56 E. 53 St. Zip: 10022. Tel: PL 3-2250. Pres.: Craig Braun; VP & Gen. Mgr.: Anthony Grabois. Deliverance Recs., 785 DeKalb Ave., Brooklyn 11221. Tel: 782-6300. Mgr.: Jasper Samuel; Art Dir.: Jerry Boyd. 888 Adv. Inc., 56 E. 53 St. Zip: 10022. Tel: PL 3-2180. Pres.: Craig Braun; VP & Gen. Mgr.: A. Grabois. Farnlett, Barsanti & Wood, 208 Fifth Ave. Zip: 10010. Tel: 686-8230. Pres.: Anthony J. Barsanti; VP & Gen. Mgr.: Harry G. Farnlett; VP Sales: Jerry D. Wood. Keel Sales Corp., 250 W. 57 St. Zip: 10019. Tel: 541-9360. Pres.: Ralph Williams. Branch: Hauppauge, L. I., N.Y., Disc Printing. Lee-Myles Assocs., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. Litrov/Levinson, 10 W. 66 St. Zip: 10023. Tel: 595-3336. Gen. Mgr.: Al Ross. Home office: Los Angeles, Calif. M C A Recs., 445 Park Ave. Zip: 10022. Tel: 759-7500. Pres.: J. K. Maitland; Exec. VP: E. J. Loetz; Sales Dir.: Marvin Paris. MacMurray Pressing, 22 Jones St. Zip: 10014. Tel: 924-1530. Pres.: Max Finesmith; Gen. Mgr.: Arthur Gray. Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point 11356. Tel: 353-5701. Pres.: G. D. Thomas; VP: R. A. Froehlig; Gen. Mgr.: D. R. House. Branches: Los Angeles, Calif., Modern Album of California Inc.; Terre Haute, Ind., Modern Album of Indiana Inc.; Flemington, N.J., Modern Album of New Jersey Inc. Int'l branch: Canada, Modern Album of Canada Ltd. The Music Agency, 888 Eighth Ave. Zip: 10019. Tel: 765-2154. Pres.: Jay Leipzig; Gen. Mgr.: Joel Borowka. P E P, 663 Fifth Ave. Zip: 10022. Tel: PL 7-6454. Pres.: Howard Lerner.

continued on page 181

 **viewlex**

**does
it all.**



All over.

Viewlex is your *one* single source for *everything* in custom record pressing and tape duplication.

Everything

Custom record pressing: 12", 10" and 7" records.

Custom tape duplication: cassettes, 4-track and 8-track cartridges, reel-

to-reel tapes.

Complete studio and mastering facilities.

Custom fabrication and printing of record jackets, labels and sleeves . . . and tape cassette, cartridge and reel boxes.

Distribution to DJ's, reviewers and

buyers, rack jobbers, retailers and distributors.

Everywhere

Coast-to-coast plants to serve you. Faster, more economical service from the plant nearest your customer.

In sound reproduction, you name it. We do it all.

All the things we do



CUSTOM RECORD PRESSING. From your master tapes we custom manufacture 12", 10", 7" records. Skilled engravers prepare your metal matrix. Masters, mothers and stampers are made on highly sophisticated plating equipment. The purest, prime grade vinyl material is used. Fully automated, high capacity presses get even the biggest order out fast.



STORAGE AND DELIVERY FACILITIES. We're your nationwide warehouse. We inventory your finished recordings, ship them out as needed to fill orders — anything from a single recording to a DJ or reviewer to a carload for a rack jobber, retailer or wholesaler. Shipments made from plant nearest your customer to speed delivery and save you money.



TAPE DUPLICATION. Cassettes, reel-to-reel, 4 and 8-track cartridges duplicated on Electro Sound™ tape duplicating equipment, designed and built by us. Every tape electronically checked for audio quality; each cartridge and cassette checked for smooth mechanical operation.



PACKAGING. We design, fabricate, print and produce your record jackets, record sleeves, tape cartridge and reel boxes and cassette labels . . . everything it takes to get your product to market. Facilities include 4-color separation cameras, 4-color high-speed Webb presses, liquid lamination equipment and even an entire plant devoted to the production of dust sleeves (blank and printed).



STUDIO FACILITIES, TOO. Record in our ultra-modern studios with the most advanced equipment and facilities — 30 input, 16 output console . . . Scully 288-16 track recorder . . . 4-channel monitor system — and highly experienced recording engineers to assure the finest, fully-controllable sound quality. Cutting facilities have 3 stereo mastering rooms, 2 Neuman Systems and 1 Westrex System to provide an excellent final step in your audio preparation.

Yes, we do it all . . .
start to finish . . . for any recording job and you know
exactly who's responsible. We are.

One call--(212) 581-5641--does it all



Leisure Time Sales and Services, 1700 Broadway, New York, N.Y. 10019

EAST

A & B DUPLICATORS, LTD.
635 West 55th Street, New York, N.Y. 10019
(212) JU 6-2780

ALLENTOWN RECORD COMPANY, INC.
10th & Walnut Streets, Allentown, Pa. 18102
(215) 433-7405

ANDREWS-NUNNERY ENVELOPE & PAPER CORP.
74 Alpha Plaza, Hicksville, N.Y. 11802
(516) WE 1-6500

BELL SOUND STUDIOS, INC.
237 W. 54th St., New York, N.Y. 10019
(212) 582-4812

GLOBE ALBUMS & PRODUCTIONS, INC.
Gilpin Avenue, Hauppauge, N.Y. 11788
(516) 234-1100

SONIC RECORDING PRODUCTS, INC.
Broadway Ave., Holbrook, N.Y. 11741
(516) 589-0462

MIDWEST

AMERICAN RECORD PRESSING CO.
1810 W. King Street, Owosso, Mich. 48867
(517) 725-8176

FAR WEST

GLOBE ALBUMS WEST, INC.
1211 N. Western Ave., Los Angeles, Calif. 90029
(213) 465-5168

MONARCH RECORD MFG. CO.
4852 W. Jefferson, Los Angeles, Calif. 90016
(213) 732-6185

continued

- Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: HY 7-2320. Pres. & Sales Mgr.: Jerome J. Rood; Gen. Mgr.: Bernard Stein. (SEE ADVERTISEMENT)
- Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerry Sanders.
- Branch: Los Angeles, Calif., Queens Envelope of California Corp. (SEE ADVERTISEMENT)
- Radom Music Press Inc., 438 W. 37 St. Zip: 10018. Tel: 736-2477. Pres. & Sales Mgr.: Ron Radom; Gen. Mgr.: Al Goldstein.
- Record Albums Inc., 286-290 Stanhope St., Brooklyn 11237. Tel: EM 6-8171. Pres.: Bernard Stein; Gen. & Sales Mgr.: Jerome J. Rood.
- Stonehedge Prod'ns, 350 E. 52 St., Suite 1E. Zip: 10022. Tel: 486-1074. Pres.: Joe McHugh.
- T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Exec. VP: Hajime Kawamura; Mktg. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.
- Totem Pole, 200 W. 57 St. Zip: 10019. Tel: PL 7-1101. Gen. Mgr.: Dick Gersh.
- Home office: Los Angeles, Calif.
- United Int'l Inc., 520 Fifth Ave. Zip: 10036. Tel: MU 2-5844. Pres.: Louis J. Ferriol.
- **RYE (Area Code 914)**
- Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: C. J. Bruno; Gen. Mgr.: John Launi; VP: Winnie Dean.
- **ST. JAMES, L.I. (Area Code 516)**
- Sound by St. James Inc., 699 Jericho Tnpk. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram; Sales Mgr.: Rhys O'Brien.
- **UTICA (Area Code 315)**
- Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Michael Cristelli; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.
- **WOODBURY, L.I. (Area Code 516)**
- A. D. Adams Adv. Inc., Chemical Bank Bldg. Zip: 11797. Tel: 692-5044. VP: George M. Kovacs. Home office: New York, N.Y.

NORTH CAROLINA

- **GREENSBORO (Area Code 919)**
- Crescent-City Sound Studios Inc., PO Box 6786, 1060 Gatewood Ave. Zip: 27405. Tel: 274-2441. Pres.: Julian Price II; Gen. & Sales Mgr.: Walter E. Copeland.

OHIO

- **CANTON (Area Code 216)**
- G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.
- **CINCINNATI (Area Code 513)**
- Artist's Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Gen. Mgr.: Herb Rawlings Sales Mgr.: Carrol Rawlings.
- Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.
- Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett. (SEE ADVERTISEMENT)
- Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Ruth Lushey.
- **CLEVELAND (Area Code 216)**
- Boddie Rec'g Studio & Mfg., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.
- **COLUMBUS (Area Code 614)**
- Harmonic Sounds Inc., 1482 Felix Dr. Zip: 43207. Tel: 491-1461. Pres.: Clem Price Jr.; Gen. Mgr.: George D. Beter; Sales Mgr.: Minola Price.
- **DAYTON (Area Code 513)**
- Dynaphonics Inc., 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres. & Gen. Mgr.: Frank L. Luhn; Sales Mgr.: Dee Campbell.
- Herbie Smith Music Inc., 1030 Brown St. Zip: 45409. Tel: 223-2853. Pres.: Herbert J. Smith; Art Dept. Head: Lorna Chaney.

OREGON

- **PORTLAND (Area Code 503)**
- Northwestern Inc., 011 SW Hooker St. Zip: 97201. Tel: 224-3456. Pres.: Robert M. Lindahl; Rec'g Div. Mgr.: Michael F. Carter; Sales Mgr.: Dan Biggs.

PENNSYLVANIA

- **HARRISBURG (Area Code 717)**
- Laird Prod'ns Inc., PO Box 3111. Zip: 17105. Tel: 761-3088. Pres. & Gen. Mgr.: J. Ira Laird Jr.
- **JENKINTOWN (Area Code 215)**
- Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota.
- **MECHANICSBURG (Area Code 717)**
- Baldwin Sound Prod'ns Inc., 5252 Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin; Gen. & Sales Mgr.: Doc Whitticar.
- **MOHNTON (Area Code 215)**
- James K. Hodgkins Audio-Visual Prod'ns, Rt. 2 Knauers. Zip: 19540. Tel: 775-0687, 372-8396. Owner & Gen. Mgr.: James K. Hodgkins.
- **PHILADELPHIA (Area Code 215)**
- Community Press, 6047-49 Woodland Ave. Zip: 19142. Tel: SA 9-4655. Pres.: Carmine Terracciano.
- Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: MA 7-2277; NYC Tel: (212) 966-3185. Pres.: Morris Ballen; Gen. Mgr.: William Reid.
- Gospel News Journal, 2867 N. 22 St. Zip: 19132. Tel: 226-1911. Pres.: Marvin Bunton; Gen. Mgr.: Foster Bunton; Sales Mgr.: Eugene Dukes.
- Jack Howard Promos., 2753 Kensington Ave. Zip: 19134. Tel: RE 9-7501. Pres.: Jack Howard.
- **PITTSBURGH (Area Code 412)**
- Chatham Communications Inc., 411 Seventh Ave. Zip: 15219. Tel: 471-3113. Pres.: Thomas E. Morgan.
- Hardman Assocs. Inc., 213 Smithfield St. Zip: 15222. Tel: 281-4450. Pres.: Karl Hardman; VP & Sales Mgr.: Frank Doak.
- Segue Recs., 106 Briaridge Dr., Suite J. Zip: 15145. Tel: 683-6300. VP Sales & A&R: Nathan Davis; Exec. Prod'r: George Bacasa; Chief Sound Eng.: Glaf Kuuskler.
- **SCRANTON (Area Code 717)**
- White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres.: Phil Ladd; Gen. Mgr.: John Shandra.
- **SHARON (Area Code 412)**
- Marjon Recs., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic.
- TENNESSEE**
- **KINGSFORD (Area Code 615)**
- Tri-State Rec'g Co., 1767 Fort Henry Dr. Zip: 37664. Tel: 246-9701. Pres.: Basil J. Palmer; Sales Mgr.: Tilford Salyer.
- Nashville Rec'rs, 210 13 St. Zip: 37916. Tel: 524-3238. Gen. Mgr.: Joe Overholt.
- Home office: Talbott, Tenn.
- **MEMPHIS (Area Code 901)**
- Cenotaph, 2000 Madison Ave. Zip: 38104. Tel: 324-5368. Gen. Mgr.: Carole Manning.
- Northmoor Rec'g, 1229 East Parkway S. Zip: 38114. Tel: 274-0565. Pres.: Dean Moore; Sales Mgr.: Libby Moore.
- **NASHVILLE (Area Code 615)**
- Dan Quest & Assocs. Inc., 1905 Broadway. Zip: 37205. Tel: 327-4891. Pres.: Dan Quest.
- Southern Graphics Indrs., 3106 Belmont Blvd. Zip: 37212. Tel: 385-1960. Pres.: Shelby S. Singleton Jr.; Div. VP: John A. Singleton; Gen. Mgr.: Gayle Allen.
- Southern Plastics Inc., 453 Chestnut St. Zip: 37203. Tel: 244-1293. Pres. & Gen. Mgr.: Ed Turnley.
- **TALBOTT (Area Code 615)**
- Nashville Rec'rs, Box 120, Rt. 3. Zip: 37877. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. Mgr.: Nick Green.
- Branch: Knoxville, Tenn.

TEXAS

- **ARLINGTON (Area Code 817)**
- Rec-O-Press Inc., Box 5328. Zip: 76011. Tel: 261-4941. Pres.: W. I. Spittler; Sales Mgr.: Charles Spittler.
- **DALLAS (Area Code 214)**
- R. A. Carrier Music Co., 3208 Cole Ave. Zip: 75204. Tel: 328-6655. Sales Mgr.: Linda Carrier.
- Home office: Detroit, Mich.
- **HOUSTON (Area Code 713)**
- M & M Rec. Prod'n Co., 5828 Parkersburg. Zip: 77036. Tel: 782-0129. Owner: Olan C. Mond's Jr.
- Soundville (div. of Jimmy Duncan Prod'ns Inc.), 8208 Westpark Dr. Zip: 77042. Tel: 781-6300.

Pres.: J. O. Duncan; Gen. Mgr.: W. E. Gilliland; Sales Mgr.: John Clevinger.

VERMONT

- **SPRINGFIELD (Area Code 802)**
- Gregorie Nelson Ficara Ent's., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr.: Greg Ficara; Sales Mgr.: Charlie Nelson.

VIRGINIA

- **RICHMOND (Area Code 703)**
- Richmond Sound Stages Inc., 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: Willard C. Pulley; Gen. Mgr.: Frank L. Brooks; Sales Mgr.: Dick Pulley.

WASHINGTON

- **TACOMA (Area Code 206)**
- Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

WISCONSIN

- **SAUK CITY (Area Code 608)**
- Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Marie Neely.

WYOMING

- **CHEYENNE (Area Code 307)**
- Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

DIRECT-MAIL SERVICE

ARIZONA

- **TUCSON (Area Code 602)**
- Copper State Rec'g Co. Inc., 815 E. Broadway. Zip: 85719. Tel: 623-0318. Pres.: Forster S. Cayce.

ARKANSAS

- **CONCORD (Area Code 501)**
- Rimrock Mfg. Co. Zip: 72523. Tel: 668-3404. Owner & Pres.: Wayne Raney; Gen. Mgr.: L. Raney; Sales Mgr.: Noel Wynne.

CALIFORNIA

- **FRESNO (Area Code 209)**
- California Artists Corp., PO Box 3374. Zip: 93702. Tel: 266-9570. Pres.: Ray Camacho; Gen. Mgr.: Jess Luna; Sales Mgr.: David Duran.
- **HAWTHORNE (Area Code 213)**
- Fidelatone Mfg. Co., 12848 Weber Way. Zip: 90250. Tel: 678-4346. Pres. & Gen. Mgr.: Norman M. Rubner.
- **LOMA LINDA (Area Code 714)**
- Jechan Scientific Co., PO Box 942. Zip: 92354. Tel: 825-6744, 796-1958. Pres.: Dr. John Y. S. Chan; Gen. Mgr.: Elsie Chan.
- Int'l branch: Malaysia, Panda Inds. Sendirian Berhad.

LOS ANGELES METROPOLITAN AREA (Area Code 213)

- Art 'n Type div. of Cabot Entertainment Cos.), PO Box 3901, 6640 W. Sunset Blvd., Suite 207, Hollywood 90028. Tel: 466-5181.
- Audio-Video Communications Inc., 5727 W. Jefferson Blvd. Zip: 90016. Tel: 870-6832. Pres.: Donald E. Anderson; Exec. VP: Warren D. Gray; Mktg. Dir.: Richard P. Myrs Jr. (SEE ADVERTISEMENT)
- Jon Badaux Prod'ns, 5728 Colfax Ave., North Hollywood 91601. Tel: 985-5096. Pres.: Jon Badaux; Gen. Mgr.: George Clements.
- Exposure Inc., 10309 Seabury Ln. Zip: 90024. Tel: 474-5155. Gen. Mgr.: Bud Dant.
- Home office: Chicago, Ill.
- Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore Sr.; VP & Gen. Mgr.: Sam Mattioli.
- Branch: San Francisco, Calif.
- George Jay & Assocs., 1608 Argyle, Hollywood 90028. Tel: 469-5838. Owner: George Jay.
- Litrov/Levinson, 9171 Wilshire Blvd., Beverly Hills 90210. Tel: 274-7855. Owners: Robert S. Levinson, Alex Litrov.
- Branch: New York, N.Y.
- Mark Raymer Promos., PO Box 24, Canoga Park 91305. Tel: 346-3333. Pres.: Mark Raymer.
- Branch: Caryville, Fla., Nationwide Syndicated Rec. & Artists Promo.
- H. V. Waddell Co., 231 W. Olive, Burbank 91502. Tel: 849-6501. Pres.: H. V. Waddell; Gen. Mgr.: Bud Waddell.

continued on page 182

SPECIALTY

FOR
**PERSONALIZED
 SERVICE**
 PLUS
QUALITY

COMPRESSION MOLDERS OF 45, 7" LP,
 10" LP, 12" LP, ALL SPEEDS TAPE TO RECORD



PHONE
 (717) 489-4717

TWX
 (510) 656-3649

SPECIALTY RECORDS CORPORATION

210 N. VALLEY AVE.
 OLYPHANT,
 PA. 18447

FABRICATORS OF

Phonograph Records

continued

Pres.: Artie Schiff; Gen. Mgr.: Michael In-gram; Sales Mgr.: Rhys O'Brien. (Mechanical & performing rights).
 Thunder Rec. Corp., Box 271, Cedar & West Ave., Jenkintown, Pa. 19046. Tel: (215) OS 2-5929. Pres.: Stan Peahota. (Mechanical & performing rights).
 United Media Corp., 803 E. Indianola Ave., Youngstown, Ohio 44502. Tel: (216) 783-1198. Pres.: William O. Warner; Gen. Mgr.: Norman E. Taylor. (Mechanical & performing rights).

LICENSORS, TAPE & RECORD

CALIFORNIA

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Audio-Video Communications Inc., 5727 W. Jefferson Blvd. Zip: 90016. Tel: 870-6832. Pres.: Donald E. Anderson; Exec. VP: Warren D. Gray; Mktg. Dir.: Richard P. Myers Jr. (SEE ADVERTISEMENT)

By-Buk Prod. (div. of Webtek Corp.), 4326 W. Pico Blvd. Zip: 90019. Tel: 934-1390. Pres.: Joseph Kuen; Gen. Mgr.: Richard Conner; Sales Mgr.: George Beaubian. (SEE ADVERTISEMENT)

Creative Sound, 9000 Sunset Blvd., Hollywood 90069. Tel: 271-4843/3761. Pres.: Robert C. Cotterell; Gen. Mgr.: Linda Hughes; Sales Mgr.: Paul Lindner. (SEE ADVERTISEMENT)

La Ronde Music Int'l, 4014 Murietta Ave., Sherman Oaks 91403. Tel: 872-1274. Pres. & Gen. Mgr.: Nicholas S. Carras.

Winning Assocs. Int'l, 8009 Sadring Ave., Canoga Park 91304. Tel: 347-6072. Mng. Dir.: Robert M. Winning.

• SAN FRANCISCO (Area Code 415)

Mann Cassette Inds., PO Box 1121. Zip: 94101. Tel. 221-2000 x 101. Owners: Donald & Herman Mann.

CONNECTICUT

• NORWALK (Area Code 203)

Paradiso Inc., 71 East Ave., Zip: 06851. Tel: 866-3288. Pres.: Frhr. von Kleydorff.



BESTWAY feels that a promise is something special and has to be kept.

Maybe that's what accounts for our reputation.

BESTWAY DELIVERS WHAT YOU WANT . . .

WHEN YOU WANT IT (if not sooner)

Specializing in:

CUSTOM PRESSING . . .

FROM PLATE TO COMPLETED PRODUCT . . .

LABELS . . . WAREHOUSING . . .

DROP SHIPPING . . .

BESTWAY PRODUCTS

MOUNTAINSIDE, NEW JERSEY 07092 (201) ADAMS 2-8383

FLORIDA

• MIAMI METROPOLITAN AREA (Area Code 305)

Ben-Scott Rec'g, 1995 NE 150 St., North Miami 33161. Tel: 945-5465. Pres.: Murry Woroner; Gen. Mgr.: Frank Linale.
The Music Factory Inc., 567 NW 27 St. Zip: 33127. Tel: 635-9411. Pres.: Robert Archibald; Gen. Mgr.: Florian Raymond; Sales Mgr.: Bobby Cloud.

GEORGIA

• MACON (Area Code 912)

Capricorn Recs. Inc., 535 Cotton Ave. Zip: 31201. Tel: 745-8511. Pres.: Phil Walden; Exec. VP: Frank Fenter.

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

Radiant Cassette/Cartridge Corp., 555 Santa Rosa Dr., Des Plaines 60018. Tel: 299-1007. Gen. Mgr.: John Starzec.
Home office: New York, N.Y.

LOUISIANA

• BATON ROUGE (Area Code 504)

Ron Recs., PO Box 14602, Zip: 70808. Tel: 927-0119. Pres.: Ron Shaab; Gen. Mgr.: M. C. Rance.

MICHIGAN

• DETROIT METROPOLITAN AREA (Area Code 313)

American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.

NEW JERSEY

• DOVER (Area Code 201)

Seven of Us Music, 26 Mountain Ave. Zip: 07801. Tel: 361-2084. Pres.: Michael F. Matushin Sr.

NEW YORK

• NEW YORK METROPOLITAN AREA (Area Code 212)

Apon Rec. Co. Inc., PO Box 3087, Steinway Sta., Long Island City 11103. Tel: 988-0450. Gen. Mgr.: Don Zemann.
Gargoyle Int'l, see Overseas Music Servs. Inc.
Inter-Rep, 165 W. 74 St. Zip: 10023. Tel: 595-5500. Cable: SIRECORDS. Telex: 62622. Pres.: Seymour Stein; Admin. Exec.: Bonnie Leon.
Mietus Copyright Mgmt., 527 Madison Ave. Zip: 10022. Tel: 371-7950. Owner: Leonard S. Mietus.
Overseas Music Servs. Inc., 250 W. 57 St. Zip: 10019. Tel: 541-8862. Pres.: John E. Nathan.
Radiant Cassette/Cartridge Corp., 250 W. 57 St. Zip: 10019. Tel: 765-1820. Pres.: Donald H. Gabor.
Branch: Chicago, Ill.
Royalty Controls Corp., 55 Liberty St. Zip: 10005. Tel: 233-0317. Pres.: Harold A. Thau; VP: Steven A. Burn.
Service: Royalty collection & verification.
Tapeworld Inc., 250 W. 57 St. Zip: 10019. Tel: 246-9305. Pres.: Donald H. Gabor.

• ST. JAMES, L.I. (Area Code 516)

Sound by St. James Inc., 699 Jericho Tnpk. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram; Sales Mgr.: Rhys O'Brien.

OHIO

• CLEVELAND (Area Code 216)

Boddie Rec'g Studio & Mfg., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.

PENNSYLVANIA

• HARRISBURG (Area Code 717)

Laird Prod'ns Inc., PO Box 3111. Zip: 17105. Tel: 761-3088. Pres. & Gen. Mgr.: J. Ira Laird Jr.

• JENKINTOWN (Area Code 215)

Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota.

• PITTSBURGH (Area Code 412)

Segue Recs., 106 Briaridge Dr., Suite 1. Zip: 15145. Tel: 683-6300. VP Sales & A&R: Nathan Davis; Exec. Prod'r: George Bacasa; Chief Sound Eng.: Olaf Kuuskler.

TENNESSEE

• HENDERSONVILLE (Area Code 615)

Monument Rec. Corp., 530 W. Main St. Zip: 37075. Tel: 824-6565. Pres.: Fred L. Foster.

• KNOXVILLE (Area Code 615)

Handy Rec'g Studio, 4213 Chapman Hwy. Zip: 37920. Tel: 577-0995. Pres. & Gen. Mgr.: Ed Clanton; Sales Mgr.: John W. Taylor.

PLATING & PROCESSING PLANTS

ARIZONA

• PHOENIX (Area Code 602)

Wakefield Mfg. Inc., PO Box 6037, 1745 W. Linden. Zip: 85005. Tel: 252-5644. Pres.: Sidney J. Wakefield; Gen. & Sales Mgr.: Richard A. Wakefield. (SEE ADVERTISEMENT)

ARKANSAS

• CONCORD (Area Code 501)

Rimrock Mfg. Co. Zip: 72523. Tel: 668-3404. Owner & Pres.: Wayne Roney; Gen. Mgr.: L. Roney; Sales Mgr.: Noel Wynne.

CALIFORNIA

• HAWTHORNE (Area Code 213)

Fidelatone Mfg. Co., 12848 Weber Way. Zip: 92050. Tel: 678-4346. Pres. & Gen. Mgr.: Norman M. Rubner.

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Alco Research & Eng'g, 6201 Santa Monica Blvd. Zip: 90038. Tel: 466-1101. Pres.: Lester A. Cottrell. (SEE ADVERTISEMENT)

Audio Plating Co. (div. of Advance Electroforms Inc.), 1037 N. Sycamore Ave., Hollywood 90038. Tel: 462-6573. Pres. & Plant Mgr.: Daniel H. Meggs; Sales Mgr.: Daniel R. Meggs.

Jon Badaux Prod'ns, 5728 Colfax Ave., North Hollywood 91601. Tel: 985-5096. Pres.: Jon Badaux; Gen. Mgr.: George Clements.

By-Buk Prod. (div. of Webtek Corp.), 4326 W. Pico Blvd. Zip: 90019. Tel: 934-1390. Pres.: Joseph Kuen; Gen. Mgr.: Richard Conner; Sales Mgr.: George Beaubian. (SEE ADVERTISEMENT)

Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Gen. Mgr.: James Takeda; Sales Mgr.: Ernie Nishinaka.

Finebilt Mfg. Co. Inc., 931 N. Citrus Blvd., Holly-

wood 90038. Tel: 466-9511. Pres.: Alwin P. Schmid. (SEE ADVERTISEMENT)

James G. Lee Rec. Processing, 145 W. 154 St., Gardena 90247. Tel: 321-2187. Pres.: James G. Lee.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Gen. Mgr.: Iris Pinsky; Sales Mgrs.: Steven A. Guy, A. J. Fraiberg.

Monarch Rec. Mfg. Co. (sub of Viewlex Inc.), 4852 W. Jefferson Blvd. Zip: 90016. Tel: 732-6185. Pres.: Nate Duroff. Branch: 3416-20 Vineyard Ave. Zip: 90016.

Puccio Rec. Mfrs. Inc., 901 E. 108 St. Zip: 90059. Tel: LO 4-4872. Pres. & Gen. Mgr.: Vincent J. Puccio.

Research Craft Corp. (div. of United Artists Recs. Inc.), 1011 N. Fuller Ave. Zip: 90046. Tel: 876-3440. Gen. Mgr.: C. F. Donnelly.

Sunset Sound Rec'rs, 6650 Sunset Blvd., Hollywood 90028. Tel: 469-1186. Pres.: T. Camarata; Gen. Mgr.: William L. Robinson.

Tone Printing & Plating, 949 N. Orange Dr. Zip: 90038. Tel: 874-8200. Contact: Roy Whittsit. Sales office: New York, N.Y., Keel Sales Corp. H. V. Waddell Co., 231 W. Olive, Burbank 91502. Tel: 849-6501. Pres.: H. V. Waddell; Gen. Mgr.: Bud Waddell.

• SANTA MARIA (Area Code 805)

Columbia Recs. Sales Plant Serv. Center, 900 E. Stowell Rd. Zip: 93454. Tel: WA 2-4511. Plant Mgr.: Robert F. Norwood.

FLORIDA

• FORT LAUDERDALE (Area Code 305)

Audio Adv. Prod'ns (div. of SRS Int'l Rec'g Inc.), 790 NE 45 St. Zip: 33308. Tel: 772-0008. Pres. & Gen. Mgr.: Michelle Scott; Sales Mgr.: David P. Chiodo Jr.

• MIAMI (Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres. & Sales Mgr.: Michael Adrian; Gen. Mgr.: Curt J. Witt. (SEE ADVERTISEMENT)

GEORGIA

• FAIRMOUNT (Area Code 404)

Cherokee Album, PO Box 175. Zip: 30139. Tel: 382-2220. Pres.: Johnny Carter.

continued on page 186



"The Custom Record Pressing Specialist"

**FULL SERVICE: FROM MASTERING,
PLATING AND LABEL PRINTING
TO
PRESSING, SHIPPING AND
WAREHOUSING...
ALL SIZES AND SPEEDS**

Over 30 Years Service To The Record Industry

Phone: 582-0841 2437 E. 57th Street
Cable: ALLRECORD Los Angeles, Calif. 90058



The New PHILIPS Company/The New PHILIPS Concept

FULL LINE CUSTOM SERVICE

RECORDING—MASTERING—PLATING—PRESSING
LINER PRINTING—JACKET FABRICATING
TAPE DUPLICATING—WAREHOUSING



**PHILIPS RECORDING
COMPANY, INC.**

609 FIFTH AVENUE, NEW YORK, N. Y. 10017 PHONE 212 486-9614

A NORTH AMERICAN PHILIPS COMPANY



**OUR SERVICE IS
THE FINEST
AND INCLUDES...**

- PRESSING
- LABELS
- MASTERING
- WAREHOUSING
- DROP SHIPPING

Ideally located to serve the Midwest, South and Southwest



Manufacturers of Plastic Products

1746 Chelsea Ave., Memphis 7, Tennessee. Area Code (901) 276-7160
Plant and Sales Office—Area Code 601—622-4341

continued

ILLINOIS

● CHICAGO METROPOLITAN AREA (Area Code 312)

International Rec'g Co. Inc., 1649 W. Evergreen.
Zip: 60622. Tel: 227-2000. Pres.: J. V. Man;
Gen. Mgr.: Bill Beyer; Sales Mgr.: L. March.
Kiderian Recs. Corp., 4926 W. Gunnison St. Zip:
60630. Tel: 545-0861. Pres.: Raymond Peck.
Branch: 28 E. Jackson St. Zip: 60604.
J. S. Maloney Assocs., Box 628, Rt. 1, Batavia
60510. Tel: TR 9-5988. Gen. Mgr.: John S.
Maloney.
Musical Prods. Inc., 521 W. 26 St. Zip: 60616.
Tel: 225-9117. Pres. & Gen. Mgr.: Vincent
Sosa.
Sound Studios Inc., 230 N. Michigan Ave. Zip:
60601. Tel: 236-4814. Pres.: M. P. Eisen-
menger; Gen. Mgr.: Gil Weinstein; Sales Mgr.:
Phil Waterman.

INDIANA

● RICHMOND (Area Code 317)

Philips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374.
Tel: 962-9511. Gen. Mgr.: Curt Albright.
Home office: New York, N.Y. (SEE ADVERTISE-
MENT)

MARYLAND

● BALTIMORE METROPOLITAN AREA (Area Code 301)

Recordings Inc., McCormick Rd. & Schilling Circle,
Cockeysville 21030. Tel: 666-7770. Pres. &
Gen. Mgr.: F. J. Beste; VP & Sales Mgr.:
Burgess Macneal.

MICHIGAN

● DETROIT METROPOLITAN AREA (Area Code 313)

American Sound Corp., 3319 E. 10 Mile, Warren
48091. Tel: 539-2900. Pres.: Frank S. Day;
Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris
D. Osborn.
Archer Rec. Pressing Co. Inc., 6552 E. Davison.
Zip: 48212. Tel: 365-9545. Pres.: R. J.
Archer.

● OWOSSO (Area Code 517)

American Rec. Pressing Co. (sub of Viewlex Inc.),
1810 W. King St. Zip: 48867. Tel: 725-8176.
Pres.: Norm Dufour.

NEW JERSEY

● MOUNTAINSIDE (Area Code 201)

Bestway Prod. Zip: 07092. Tel: AD 2-8383. Pres.:
A. I. Massler; Gen. Mgr.: John Halko; Sales
Mgr.: Arthur L. Krebs. (SEE ADVERTISEMENT)

● SCOTCH PLAINS (Area Code 201)

H M R Prod'ns Inc., 574 West Ct. Zip: 07076.
Tel: 889-1767. Pres.: Lillian M. Randel; Gen.
& Sales Mgr.: Harry M. Randel.

NEW YORK

● BINGHAMTON (Area Code 607)

Elmira Custom Rec. Sales (div. of Creative Artists),
6 Van Ness Rd. Zip: 13905. Tel: 797-3909.
Pres.: Johnathan K. Solak; Gen. & Sales Mgr.:
Charles M. Solak.

● HAUPPAUGE, L.I. (Area Code 516)

Tone Plating Corp., Cardinal Ind'l Park. Zip: 11787.
Tel: 234-0200. Pres.: George Fishman,
Branch: Los Angeles, Calif.

● HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.),
Broadway Ave. Zip: 11741. Tel: 589-0462.
Pres.: Sid Farley; Gen. Mgr.: J. McLean;
Sales Mgr.: F. Nunnery.

● NEW YORK METROPOLITAN AREA (Area Code 212)

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel:
PL 9-7979. Pres. & Gen. Mgr.: Norman Levin.
Keel Sales Corp., 250 W. 57 St. Zip: 10019. Tel:
541-9360. Pres.: Ralph Williams.
Branch: Los Angeles, Calif., Tone Printing &
Plating.

Long Wear Stamper Corp., 609 W. 51 St. Zip:
10019. Tel: 765-6750. Contacts: Jack Berman,
David Moldauer.

Mastercraft Rec. Plating Inc., 609 W. 51 St. Zip:
10019. Tel: 265-6040. Gen. Mgr.: David
Moldauer.

Philips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10017.
Tel: 486-9614. Pres.: Robert Teitelman; Gen.
Mgr.: Ernest Ferrari; Nat'l Sales Mgr.: David
Grant.

Branch: Richmond, Ind. (SEE ADVERTISEMENT)
R K O Sound Studios (div. of RKO General Inc.),
1440 Broadway, Zip: 10018. Tel: LO 4-8000.
Pres. & Gen. Mgr.: John B. Hayes; Sales Mgr.:
Lee Gray.

Viewlex Inc., 1700 Broadway, Zip: 10019, Tel: (212) 581-5641, Pres.: David Peirez; VP: Sanford Wartell; Nat'l Sales Dir.: Frank Nunery. (SEE ADVERTISEMENT)

• **RYE** (Area Code 914)

Preferred Sounds Inc., Nursery Ln, Zip: 10580, Tel: 967-7701, Pres.: C. J. Bruno; Gen. Mgr.: John Launi; VP: Winnie Dean.

• **ST. JAMES, L.I.** (Area Code 516)

Sound by St. James Inc., 699 Jericho Tnpk, Zip: 11780, Tel: 724-2828, Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram; Sales Mgr.: Rhys O'Brien.

• **UTICA** (Area Code 315)

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St, Zip: 13501, Tel: 735-6187, Pres.: Michael Cristelli; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.

NORTH CAROLINA

• **GREENSBORO** (Area Code 919)

Crescent-City Sound Studios Inc., PO Box 6786, 1060 Gatewood Ave, Zip: 27405, Tel: 274-2441, Pres.: Julian Price II; Gen. & Sales Mgr.: Walter E. Copeland.

OHIO

• **CANTON** (Area Code 216)

G & W Prods. Supply Co., PO Box 335, Zip: 44701, Tel: 452-0490, Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

• **CINCINNATI** (Area Code 513)

Counterpart Creative Studios Inc., 3744 Applegate Ave, Zip: 45211, Tel: 661-8810, Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.

Queen City Album Inc., 2832 Spring Grove Ave, Zip: 45225, Tel: 681-8400, Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd, Zip: 45215, Tel: 733-5533, Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Ruth Lushey.

S. J. Shaw Plating Corp., 320 Mill St, Zip: 45215, Tel: 761-0011, Gen. Mgr.: Ralph Moss; Ass't Mgr.: Rod Kidd.

• **CLEVELAND** (Area Code 216)

Boddie Rec'g Studio & Mfg., 12202 Union Ave, Zip: 44105, Tel: 752-3440, Pres. & Gen. Mgr.: Thomas R. Boddie.

PENNSYLVANIA

• **ALLENTOWN** (Area Code 215)

Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts, Zip: 18102, Tel: 433-7405, Pres.: Sanford Wartell.

• **JENKINTOWN** (Area Code 215)

Thunder Rec. Corp., Box 271, Cedar & West Ave, Zip: 19046, Tel: OS 2-5929, Pres.: Stan Peahota.

• **OLYPHANT** (Area Code 510)

Specialty Recs. Corp., 210 N. Valley Ave, Zip: 18447, Tel: 656-3649, VP & Gen. Mgr.: Richard Marquardt. (SEE ADVERTISEMENT)

• **PITTSBURGH** (Area Code 412)

Segue Recs., 106 Briaridge Dr., Suite 1, Zip: 15145, Tel: 683-6300, VP Sales & A&R: Nathan Davis; Exec. Prod'r: George Bacasa; Chief Sound Eng.: Olaf Kuuskler.

TENNESSEE

• **MEMPHIS** (Area Code 901)

Memphis Pressing Service, PO Box 11522, East Memphis Sta, Zip: 37911, Tel: 324-6786, Pres.: Style Wooten; Gen. Mgr.: Charles Bowen; Sales Mgr.: Lee Evans.

• **NASHVILLE** (Area Code 615)

Mid-South Rec. Pressing, 1110 48 Ave. N, Zip: 37209, Tel: 383-7881, Gen. Mgr.: Janet B. Tabor.

Nashville Phono Matrix Inc., 310 Chestnut St, Zip: 37210, Tel: 244-2405, Pres.: Henry F. Kemp; Gen. Mgr.: Ray Allan.

Nashville Rec. Plating Inc., 706 Allison St, Zip: 37203, Tel: 244-5453, Pres.: Bob Woltering; Gen. Mgr.: Winston Hickman.

TEXAS

• **AUSTIN** (Area Code 512)

P S G Rec'g Studio, 4322A N. Lamar Blvd, Zip: 78767, Tel: 454-5653, Owner & Pres.: Pedro S. Gutierrez.

WASHINGTON

• **TACOMA** (Area Code 206)

Wiley Sound Studios, PO Box 7171, Zip: 98407, Tel: SK 2-8583, Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

continued on page 188



Going around in circles?

Let Q.C.A. handle everything under one roof!

We give you competent service and fast delivery by handling all of your record needs in our own plant, thereby assuring a quality product at an economical price.

We offer the worlds largest selection of stock jackets, as well as complete full color custom jacket service.



Write for information and prices
QUEEN CITY ALBUM Inc.

2832 Spring Grove Ave., Cincinnati, Ohio 45225
Phone (513) 681-8400

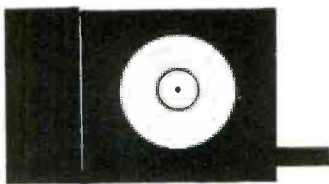
PRECISION RECORD PRESSING, INC.

70 VISCO COURT NASHVILLE, TENN. 37210

(615) 256-8978

RONNIE YEARWOOD

JOE TALBOT



continued

WISCONSIN

● **SAUK CITY (Area Code 608)**
Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Marie Neely.

WYOMING

● **CHEYENNE (Area Code 307)**
Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

PRESSING PLANTS

ARIZONA

● **PHOENIX (Area Code 602)**
Wakefield Mfg. Inc., PO Box 6037, 1745 W. Linden. Zip: 85005. Tel: 252-5644. Pres.: Sidney J. Wakefield; Gen. & Sales Mgr.: Richard A. Wakefield. (SEE ADVERTISEMENT)

ARKANSAS

● **CONCORD (Area Code 501)**
Rimrock Mfg. Co. Zip: 72523. Tel: 668-3404. Owner & Pres.: Wayne Raney; Gen. Mgr.: L. Raney; Sales Mgr.: Noel Wynne.

CALIFORNIA

● **HAWTHORNE (Area Code 213)**
Fidelatone Mfg. Co., 12848 Weber Way. Zip: 90250. Tel: 678-4346. Pres. & Gen. Mgr.: Norman M. Rubner.

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Alco Research & Eng., 6201 Santa Monica Blvd. Zip: 90038. Tel: 466-1101. Pres.: Lester A. Cottrell. (SEE ADVERTISEMENT)

Allied Rec. Co., 2423 E. 57 St. Zip: 90058. Tel: 582-0841. Pres.: Daken K. Broadhead; VP: John F. Wegner. (SEE ADVERTISEMENT)

Jon Badeaux Prod'ns, 5728 Colfax Ave., North Hollywood 91601. Tel: 985-5096. Pres.: Jon Badeaux; Gen. Mgr.: George Clements.

Capitol Recs. Inc., 1750 N. Vine St., Hollywood 90028. Tel: 462-6252.

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Mgr.: Mike Coolidge.

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: David W. Berkus. (SEE ADVERTISEMENT)

Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Gen. Mgr.: James Takeda; Sales Mgr.: Ernie Nishinaka.

Finebilt Mfg. Co. Inc., 931 N. Citrus Blvd., Hollywood 90038. Tel: 466-9511. Pres.: Alwin P. Schmid. (SEE ADVERTISEMENT)

Korelich Eng'g & Mfg. Co., 6331 Santa Monica Blvd., Hollywood 90038. Tel: HO 2-2545. Pres. & Gen. Mgr.: Pete Korelich

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Gen. Mgr.: Iris Pinsky; Sales Mgr.: Steven A. Guy, A. J. Fraiberg.

Monarch Rec. Mfg. Co. (sub. of Viewlex Inc.), 4852 W. Jefferson Blvd. Zip: 90016. Tel: 732-6185. Pres.: Nate Duruff. Branch: 3416-20 Vineyard Ave. Zip: 90016.

Rainbo Recs. Mfg. Corp., 1041 N. Las Palmas, Hollywood 90038. Tel: 466-7516. Pres.: Jack Brown.

Research Craft Corp. (div. of United Artists Recs. Inc.), 1011 N. Fuller Ave. Zip: 90046. Tel: 876-3440. Gen. Mgr.: C. F. Donnelly.

Sunset Sound Rec'rs, 6650 Sunset Blvd., Hollywood 90028. Tel: 469-1186. Pres.: T. Camarata; Gen. Mgr.: William L. Robinson.

H. V. Waddell Co., 231 W. Olive, Burbank 91502. Tel: 849-6501. Pres.: H. V. Waddell; Gen. Mgr.: Bud Waddell.

● **SANTA MARIA (Area Code 805)**
Columbia Recs. Sales Plant Serv. Center, 900 E. Stowell Rd. Zip: 93454. Tel: WA 2-4511. Plant Mgr.: Robert F. Norwood.

FLORIDA

● **FORT LAUDERDALE (Area Code 305)**
Hyperbolic Recs. Inc., 548 NE 42 St. Zip: 33308. Tel: 563-5598. Pres.: John Archer; Gen. Mgr.: Mike Rodgers.

● **MIAMI METROPOLITAN AREA (Area Code 305)**
Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres. & Sales Mgr.: Michael Adrian; Gen. Mgr.: Curt J. Witt. (SEE ADVERTISEMENT)

South Eastern Recs. Mfg. Corp., 170 W. 29 St., Hialeah 33012. Tel: 888-7411. Pres.: Matthew San Martin; Gen. Mgr.: Mrs. Elvira Freire; Sales Mgr.: Gonzalo E. Arias.
Universal Rec'g Dist., 170 W. 29 St., Hialeah 33012. Tel: 888-7411. Pres.: Jose Serra; Gen. Mgr.: Rene Velarde; Sales Mgr.: Gonzalo E. Arias.

GEORGIA

● **FAIRMOUNT (Area Code 404)**
Cherokee Album, PO Box 175. Zip: 30139. Tel: 382-2220. Pres.: Johnny Carter.

ILLINOIS

● **CHICAGO METROPOLITAN AREA (Area Code 312)**
Columbia Rec. Prod'ns, 630 N. McClurg Ct. Zip: 60611. Tel: 944-6000. Gen. Mgr.: Dick Hutter. Eva-Tone Sound sheets (div. of American Evatone Corp.), 2051 Waukegan Rd., Deerfield 60015. Tel: 945-5600. Pres.: R. Evan Evans; Sales Mgr.: Laurence S. Johnson. (SEE ADVERTISEMENT)

International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: J. V. Man; Gen. Mgr.: Bill Beyer; Sales Mgr.: L. March.

Kiderian Recs. Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck. Branch: 28 E. Jackson St. Zip: 60604.

J. S. Maloney Assocs., Box 628, Rt. 1, Batavia 60510. Tel: TR 9-5988. Gen. Mgr.: John S. Maloney.

Musical Prod. inc., 521 W. 26 St. Zip: 60616. Tel: 225-9117. Pres. & Gen. Mgr.: Vincent Sosa.

Sound Studios Inc., 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: M. P. Eisenmenger; Gen. Mgr.: Gil Weinstein; Sales Mgr.: Phil Waterman.

INDIANA

● **RICHMOND (Area Code 317)**
Philips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Gen. Mgr.: Curt Albright. Home office: New York, N.Y. (SEE ADVERTISEMENT)

MARYLAND

● **BALTIMORE METROPOLITAN AREA (Area Code 301)**
Recordings Inc., McCormick Rd. & Schilling Circle, Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; VP & Sales Mgr.: Burgess Macneal.

MICHIGAN

● **DETROIT METROPOLITAN AREA (Area Code 313)**
American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
Archer Rec. Pressing Co. Inc., 6552 E. Davison. Zip: 48212. Tel: 365-9545. Pres.: R. J. Archer.

● **OWOSSO (Area Code 517)**
American Rec. Pressing Co. (sub. of Viewlex Inc.), 1810 W. King St. Zip: 48867. Tel: 725-8176. Pres.: Norm Dufour.

NEW JERSEY

● **ANCORA (Area Code 609)**
Presswell Recs. Mfg. Co. Inc., White Horse Pike & Ehrke Rd. Zip: 08037. Tel: 561-5250. Pres.: Domenick D. Joseph; Gen. Mgr.: Edward R. Joseph.

● **LINDEN (Area Code 201)**
Able Rec. Pressing, 1135 W. Elizabeth Ave. Zip: 07036. Tel: 925-0600. Pres.: Rudolph Ferrezza; Gen. Mgr.: Anthony Di Stefano; Sales Mgr.: Robert Demain.

● **MOUNTAINSIDE (Area Code 201)**
Bestway Prods. Zip: 07092. Tel: AD 2-8383. Pres.: A. I. Massler; Gen. Mgr.: John Haiko; Sales Mgr.: Arthur L. Krebs. (SEE ADVERTISEMENT)

● **NORTH PLAINFIELD (Area Code 201)**
Peerless Plastic Molding Inc., 333 North Dr. Zip: 07060. Tel: 755-7000. Pres.: J. M. F. Conrad; Gen. Mgr.: B. Williams; Sales Mgr.: L. M. Conrad.

● **RUNNEMEDE (Area Code 609)**
Eastern Rec. Mfg. Co., 901 E. Clements Bridge Rd. Zip: 08078. Tel: 931-0558. Pres.: John H. Dunn.

● **SCOTCH PLAINS (Area Code 201)**
H M R Prod'ns Inc., 574 West Ct. Zip: 07076. Tel: 889-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel.

NEW YORK

• BINGHAMTON (Area Code 607)

Elmira Custom Rec. Sales (div. of Creative Artists),
6 Van Ness Rd. Zip: 13905. Tel: 797-3909.
Pres.: Johnathan K. Solak; Gen. & Sales Mgr.:
Charles M. Solak.

• HAUPPAUGE, L.I. (Area Code 516)

Keel Mfg. Corp., Cardinal Ind'l Park. Zip: 11787.
Tel: 234-0200. Pres.: George N. Fishman;
VP: Ralph Williams; Materials Mgr.: Charles
Eisner.
Sales office: New York, N.Y.

• HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.),
Broadway Ave. Zip: 11741. Tel: 589-0462.
Pres.: Sid Farley; Gen. Mgr.: J. McLean;
Sales Mgr.: F. Nunnery.

• ITHACA (Area Code 607)

Alcor Inc., 215 S. Tioga St. Zip: 14850. Tel:
273-4242. Pres.: Max Matites; Gen. Mgr.: Fred
Mellberg; Sales Mgr.: William D. Storm.

• NEW YORK METROPOLITAN AREA (Area Code 212)

Columbia Rec. Prod'ns, 49 E. 52 St. Zip: 10022.
Tel: 765-4321. Pres.: Clive Davis; VP: Calvin
Roberts; Nat'l Sales Mgr.: Tom Van Gessel.

Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel:
PL 9-7979. Pres. & Gen. Mgr.: Norman Levin.
Exotic Recs., Box 36, Oakland Gardens, Flushing
11364. Tel: 423-3781. Exec. Mgr.: Larry
Wayne; Gen. Mgr.: Calvin I. Wexler; Sales
Mgr.: Peter Culver.

Keel Sales Corp., 250 W. 57 St. Zip: 10019. Tel:
541-9360. Pres.: Ralph Williams.

Branch: Hauppauge, L.I., N.Y.

Philips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10017.
Tel: 486-9614. Pres.: Robert Teitelman; Gen.
Mgr.: Ernest Ferrari; Nat'l Sales Mgr.: David
Grant.

Branch: Richmond, Ind. (SEE ADVERTISEMENT)

R K O Sound Studios (div. of RKO General Inc.),
1440 Broadway. Zip: 10018. Tel: LO 4-8000.
Pres. & Gen. Mgr.: John B. Hayes; Sales
Mgr.: Lee Gray.

Viewlex Inc., 1700 Broadway. Zip: 10019. Tel:
(212) 581-5641. Pres.: David Peirez; VP:
Sanford Wartell; Nat'l Sales Dir.: Frank Nun-
nery. (SEE ADVERTISEMENT)

• RYE (Area Code 914)

Preferred Sounds Inc., Nursery Ln. Zip: 10580.
Tel: 967-7701. Pres.: C. J. Bruno; VP: Vinnie
Dean; Gen. Mgr.: John Launi.

• ST. JAMES, L.I. (Area Code 516)

Sound by St. James Inc., 699 Jericho Tnkp. Zip:
11780. Tel: 724-2828. Pres.: Artie Schiff;
Gen. Mgr.: Michael Ingram; Sales Mgr.: Rhys
O'Brien.

• UTICA (Area Code 315)

Oneida Video-Audio Tape Cassette Corp., 760
Blandina St. Zip: 13501. Tel: 735-6187. Pres.:
Michael Cristelli; Gen. Mgr.: Joseph DeStante;
Sales Mgr.: Stanley Markowski.

NORTH CAROLINA

• GREENSBORO (Area Code 919)

Crescent-City Sound Studios Inc., PO Box 6786,
1060 Gatewood Ave. Zip: 27405. Tel: 274-
2441. Pres.: Julian Price II; Gen. & Sales
Mgr.: Walter E. Copeland.

• WILMINGTON (Area Code 919)

Music Makers Network of America-Prod'ns, PO Box
3022. Zip: 28401. Tel: 763-8116. Assocs.:
John L. Jones, Joseph R. Franks, Myrl Dodge,
William Robinson, Betty Scavella, Samuel M.
Kahn.

OHIO

• CANTON (Area Code 216)

G & W Prods. Supply Co., PO Box 335. Zip: 44701.
Tel: 452-0490. Pres.: Donald Mastin; Gen.
Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

• CINCINNATI (Area Code 513)

Able Offset Serv. Inc., 3461 Warsaw Ave. Zip:
45205. Tel: 921-0574. Pres.: Fred A. Schmitz;
VP: Norbert F. Schmitz.

Artist's Rec'g & Rec. Pressing Inc., 320 Mill St.
Zip: 45215. Tel: 761-0011. Gen. Mgr.: Herb
Rawlings; Sales Mgr.: Carrol Rawlings.

Counterpart Creative Studios Inc., 3744 Applegate
Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen.
Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.

Queen City Album Inc., 2832 Spring Grove Ave.
Zip: 45225. Tel: 681-8400. Pres.: Edward R.
Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.:
Chet Barnett. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip:
45215. Tel: 733-5533. Pres.: Carl J. Burk-
hardt; Gen. Mgr.: Bob Bowery; Sales Mgr.:
Ruth Lushey.

continued on page 190

Serving East Coast, and Midwest Pressing Plants

LABELS

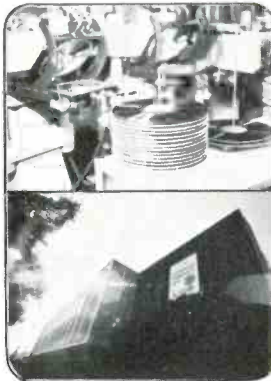
- ▼ Record 7" - 12"
- ▼ Cartridge
- ▼ Cassette

Fast Delivery — Any Amount — Anywhere

KEYSTONE PRINTED SPECIALTIES

321 - 327 PEAR ST. SCRANTON, PA. 18505

Phone: 717-346-1761



RECORD PRESSING for the quality connoisseur

-low noise pressings, complete
with in-house mastering,
cover printing and fabrication!



CUSTOM FIDELITY, INC.

7925 Santa Monica Blvd. Hollywood, Calif. 90046
Phone: (213) 654-4522

ESTABLISHED *alco* SINCE 1942

RESEARCH AND ENGINEERING, INC.

CUSTOM AND PRODUCTION

RECORD MFG.

ONE RECORD OR A MILLION

FROM YOUR TAPE WE MAKE:

• STUDIO MASTER • MATRIX • LABELS • FINISHED
RECORD • PACKAGED AND DROPPED SHIPPED
CALL OR WRITE JIM STEVENSON FOR PRICE QUOTA-
TIONS & PROMPT SERVICE.

6201 SANTA MONICA BOULEVARD, HOLLYWOOD, LA.
CALIFORNIA 90038 — PHONE (213) 466-1101

WAKEFIELD MANUFACTURING, INC.



CUSTOM RECORD PRESSING

★
PRECISION PRODUCT
RAPID SERVICE
COMPETITIVE PRICING

★
PHONE 602-252-5644

continued

● **COLUMBUS (Area Code 614)**

Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Pres.: Boyd P. Niederlander; VP: John W. Hull; Sales Mgr.: John Boling.

PENNSYLVANIA

● **ALLENTOWN (Area Code 215)**

Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Pres.: Sanford Wartell.

● **JENKINTOWN (Area Code 215)**

Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota.

● **OLYPHANT (Area Code 510)**

Specialty Recs. Corp., 210 N. Valley Ave. Zip: 18447. Tel: 656-3649. VP & Gen. Mgr.: Richard Marquardt. (SEE ADVERTISEMENT)

● **PHILADELPHIA (Area Code 215)**

Clarion Rec. Mfg. Co., 1021 Ridge Ave. Zip: 19123. Tel: CE 6-5252. Pres.: Nat Niederman; Gen. Mgr.: Janet Niederman; Sales Mgr.: Alan Niederman.

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: MA 7-2277; NYC Tel: (212) 966-3185. Pres.: Morris Ballen; Gen. Mgr.: William Reid.

Hodge Rec. Mfg. Co., see Paramount Rec. Mfg. Co. Paramount Rec. Mfg. Co., 1314-24 S. Howard St. Zip: 19147. Tel: 336-7001. Pres.: Sam D. Hodge; Gen. Mgr.: Guy R. Hodge; Sales Mgr.: Samuel Appel.

● **PITTSBURGH (Area Code 412)**

Segue Recs., 106 Briaridge Dr., Suite 1. Zip: 15145. Tel: 683-6300. VP Sales & A&R: Nathan Davis; Exec. Prod'r: George Bacasa; Chief Sound Eng.: Olaf Kuuskler.

● **SOUTHAMPTON (Area Code 215)**

Plastic Ents. Corp., Industrial Hwy. Zip: 18966. Tel: 355-7555. Pres.: Joe D. Stewart; Gen. Mgr.: William Berger.

TENNESSEE

● **KNOXVILLE (Area Code 615)**

Nashville Rec's, 210 13 St. Zip: 37916. Tel: 524-

3238. Gen. Mgr.: Joe Overholt. Home office: Talbott, Tenn.

● **LAFAYETTE (Area Code 615)**

Atwell Rec. Pressing Inc., 704 Bennett St. Zip: 37083. Tel: 666-2818. Pres. & Gen. Mgr.: Loryn Atwell.

● **MEMPHIS (Area Code 901)**

Memphis Pressing Service, PO Box 11522, East Memphis Sta. Zip: 37911. Tel: 324-6786. Pres.: Style Wooten; Gen. Mgr.: Charles Bowen; Sales Mgr.: Lee Evans.

● **NASHVILLE (Area Code 615)**

Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 255-0371. Gen. Mgr.: Cecil Scaife.

Dixie Rec. Pressing Inc., 631 Hamilton Ave. Zip: 37203. Tel: 254-3481. Pres.: James Gann; Gen. Mgr.: William Gann.

Mid-South Rec. Pressing, 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Janet B. Tabour.

Precision Rec. Pressings, Inc., 70 Visco Ct. Zip: 37210. Tel: 256-8978. Pres.: Joe H. Talbot II; Gen. & Sales Mgr.: R. O. Yearwood. (SEE ADVERTISEMENT)

Sound of Nashville Inc., 160 Second Ave. S. Zip: 37201. Tel: 244-1124. Pres.: Robert R. Nelson.

● **TALBOTT (Area Code 615)**

Nashville Rec's, Box 120, Rt. 3. Zip: 37877. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. Mgr.: Nick Green. Branch: Knoxville, Tenn.

TEXAS

● **ARLINGTON (Area Code 817)**

Rec-O-Press Inc., Box 5328. Zip: 76011. Tel: 261-4941. Pres.: W. I. Spittler; Sales Mgr.: Charles Spittler.

● **AUSTIN (Area Code 512)**

P S G Rec'g Studio, 4322A N. Lamar Blvd. Zip: 78767. Tel: 454-5653. Owner & Pres.: Pedro S. Gutierrez.

● **HOUSTON (Area Code 713)**

Soundville (div. of Jimmy Dunan Prod'ns Inc.), 8208 Westpark Dr. Zip: 77042. Tel: 781-6300. Pres.: J. O. Duncan; Gen. Mgr.: W. E. Gilliland; Sales Mgr.: John Clevinger.

● **SAN BENITO (Area Code 512)**

Betancourt Ents., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-1471. Pres.: Paco Betancourt; Gen. & Sales Mgr.: John F. Phillips.

WASHINGTON

● **TACOMA (Area Code 206)**

Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

WISCONSIN

● **SAUK CITY (Area Code 608)**

Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Marie Neely.

WYOMING

● **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

PRINTERS & LITHOGRAPHERS

ARIZONA

● **PHOENIX (Area Code 602)**

S & K Linear Prods., 915 N. Fourth St. Zip: 85004. Tel: 252-6878. Home office: New York, N.Y., Linear Prods. Inc.

Wakefield Mfg. Inc., PO Box 6037, 1745 W. Linden. Zip: 85005. Tel: 252-5644. Pres.: Sidney J. Wakefield; Gen. & Sales Mgr.: Richard A. Wakefield. (SEE ADVERTISEMENT)

ARKANSAS

● **CONCORD (Area Code 501)**

Rimrock Mfg. Co. Zip: 72523. Tel: 668-3404. Owner & Pres.: Wayne Raney; Gen. Mgr.: L. Raney; Sales Mgr.: Noel Wynne.

CALIFORNIA

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Alco Research & Eng'g, 6201 Santa Monica Blvd. Zip: 90038. Tel: 466-1101. Pres.: Lester A. Cottrell. (SEE ADVERTISEMENT)

Allied Rec. Co., 2423 E. 57 St. Zip: 90058. Tel: 582-0841. Pres.: Daken K. Broadhead; VP: John F. Wegner. (SEE ADVERTISEMENT)

Art 'n Type (div. of Cabot Entertainment Cos.), PO Box 3901, 6640 W. Sunset Blvd., Suite 207, Hollywood 90028. Tel: 466-5181.

Jon Badaux Prod'ns, 5728 Colfax Ave., North Hollywood 91601. Tel: 985-5096. Pres.: Jon Badaux; Gen. Mgr.: George Clements.

Bert-Co Ents. (div. of The Walter Reade Corp.), 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B. P. Couturier; VP & Gen. Mgr.: R. L. Couturier; Sales Mgr.: Leo Heydorff.

Concert Rec'g, 3318 Platt Ave., Lynwood 90262. Tel: 639-1341. Owner: William G. Johnson; Sales & Mktg. Mgr.: Peggy Thiese.

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: David W. Berkus. (SEE ADVERTISEMENT)

Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Gen. Mgr.: James Takeda; Sales Mgr.: Ernie Nishinaka.

Ed-Pic Dupl'rs, 455 S. Berendo St., No. 214. Zip: 90006. Tel: 380-4035. Pres.: Edward F. Pickering.

Exposure Inc., 10309 Seabury Ln. Zip: 90024. Tel: 474-5155. Gen. Mgr.: Bud Dant. Home office: Chicago, Ill.

Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore Sr.; VP & Gen. Mgr.: Sam Mattioli. Branch: San Francisco, Calif.

Globe Albums West (sub. of Viewlex Inc.), 5811 S. Pedro Ave. Zip: 90011. Tel: 232-8270. Gen. Mgr.: Norm Ravis.

Ivy Hill Lithograph, 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-9874. VP & Gen. Mgr.: Imer-shein; Sales Mgr.: Jack Sclar. Home office: Great Neck, L.I., N.Y.

Linear Prods. Inc., 704 S. Spring St. Zip: 90014. Tel: 622-0543. Sales Mgr.: Gene Diamond. Home office: New York, N.Y.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Gen. Mgr.: Iris Pinsky; Sales Mgrs.: Steven A. Guy, A. J. Fraiberg.

Modern Album of California Inc., 3116 Van Owen St., Burbank 91504. Tel: 845-7655. Gen. Mgr.: Jim Gordon; Sales: Rollie Froehlig. Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

Package Deal

Everything you need...

Covers and Liners / 7 and 12 inch Sleeves
Labels / Tape Graphics / Art and Design
Displays / Promotion Material / Browser Boxes

...from the industry's leading lithographer

Queens Lithographing Corporation

THE VISUAL COMMUNICATIONS COMPANY

52-35 Barnett Avenue
Long Island City, N.Y. 11104
212 457-7700

Queens Envelope of California Corp., 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. Gen. Mgr.: Joseph Infuso.
Home office: New York, N.Y., Queens Lithographing Corp. (SEE ADVERTISEMENT)
 Shorewood Packaging of California, 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Gen. Mgr.: B. Couturier; Sales Mgr.: Leo Heydorf.
Home office: New York, N.Y.
 Star City Dists. Inc., 449 N. Fairfax, Zip: 90036. Tel: 653-6341. Pres.: Hal Tupler; Gen. Mgr.: Wayne Robert; Sales Mgr.: Joe Cote.
Branch: Atlanta, Ga., Star City South Inc.

● **SAN FRANCISCO & BAY AREA**
(Area Code 415)

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan.
 Gilmore Envelope Corp., 111 Potrero St. Zip: 94103. Tel: 621-8400. Gen. Mgr.: Dick Gledhill; Sales Mgr.: Rod Rodriguez.
Home office: Los Angeles, Calif.
 Gopher Prods. Corp., Box 812, Berkeley 94701. Tel: 843-5836. Pres. & Gen. Mgr.: Burt Perkins.
 The Lion's Den, 37 Grand Ave., Oakland 94612. Tel: 451-5333. Gen. Mgr.: Sheila Clark; Sales Mgr.: Randy Clark.
 Professional Programming/West, 145 Naglee Ave. Zip: 94112. Tel: 585-2315. Sales Mgr.: Gary Schaffer.
Home office: Miami, Fla., Professional Programming/East.

CONNECTICUT

● **BRIDGEPORT** (Area Code 203)

Lithographic Corp. of America, 1501 State St. Zip: 06605. Tel: 367-6467; NYC Tel: (212) 925-1687. Pres.: Lou Lewis; Gen. Mgr.: Fred Fucci; Sales Mgrs.: John Wolf, Jack Dienes.

DISTRICT OF COLUMBIA

● **WASHINGTON** (Area Code 202)

M S A, 143 Kennedy St. NW, Suite 11. Zip: 20011. Tel: 723-4215. Pres. & Gen. Mgr.: Saul Menich.

FLORIDA

● **MELBOURNE** (Area Code 305)

Cass Inc., 1116 E. New Haven Ave. Zip: 32901. Tel: 727-7202. Pres.: William C. Howell; Sales Mgr.: John J. Brennan.

● **MIAMI METROPOLITAN AREA**
(Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres. & Sales Mgr.: Michael Adrian; Gen. Mgr.: Curt J. Witt. (SEE ADVERTISEMENT)

Professional Programming/East, 9701 SW 77 Terr. Zip: 33143. Tel: 261-4940. Pres.: Robert R. Harris; Gen. Mgr.: Dick Stambaugh.
Branch: San Francisco, Calif., Professional Programming/West.

Universal Rec'g Dist., 170 W. 29 St., Hialeah 33012. Tel: 888-7411. Pres.: Jose Serra; Gen. Mgr.: Rene Velarde; Sales Mgr.: Gonzalo E. Arias.

● **WINTER GARDEN** (Area Code 305)

Magnetix Corp., 770 W. Bay St. Zip: 32787. Tel: 656-4494. Pres. John C. Lory; Gen. Mgr.: Dick Camnitz.

GEORGIA

● **ATLANTA** (Area Code 404)

Star City South Inc., 2233 Faulkner Rd. NE. Zip: 30324. Tel: 631-4439. Gen. Mgr.: Fred Hiatt.
Home office: Los Angeles, Calif., Star City Dists. Inc.

● **FAIRMOUNT** (Area Code 404)

Cherokee Album, PO Box 175. Zip: 30139. Tel: 382-2220. Pres.: Johnny Carter.

ILLINOIS

● **CHICAGO METROPOLITAN AREA**
(Area Code 312)

Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres.: Donald W. Koslerka; VP: James Ladwig.
Branch: New York, N.Y.

Exposure Inc., 221 N. LaSalle St. Zip: 60201. Tel: 368-0032. Pres.: Curtis J. Dax; Gen. Mgr.: John Shoup.

Branches: Los Angeles, Calif.; Metairie, La.
 J. S. Maloney Assocs., Box 628, Rt. 1, Batavia 60510. Tel: TR 9-5988. Gen. Mgr.: John S. Maloney.

The Printing Press, 3925 Dakton, Skokie 70076. Tel: 676-3270. Pres.: Arnold Martin; Gen. Mgr.: S. Matalon; Sales Mgr.: L. Einhorn.

INDIANA

● **RICHMOND** (Area Code 317)

Philips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Gen. Mgr.: Curt Albright.
Home office: New York, N.Y. (SEE ADVERTISEMENT)

● **TERRE HAUTE** (Area Code 812)

Artco Press Inc., 133 S. Sixth. Zip: 47808. Tel: 232-0926. Pres.: James S. Royle Jr.; Sales Mgr.: John Avelis.

Modern Album of Indiana Inc., 1259 Voorhees St. Zip: 47808. Tel: 235-6001. Gen. Mgr.: Richard Fields.

Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

Woodburn Printing Co. Inc., 25 S. Sixth. Zip: 47808. Tel: 232-0164. Gen. Mgr.: D. Pendergest.

KENTUCKY

● **LOUISVILLE** (Area Code 502)

Allen-Martin Prod'ns Inc., 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; VP: Hardy Martin; VP, Gen. & Sales Mgr.: David H. Snowden.

LOUISIANA

● **METAIRIE** (Area Code 504)

Exposure Inc., 5008 Newlands. Zip: 70002. Tel: 885-4657. Gen. Mgr.: Jack Boston.
Home office: Chicago, Ill.

MARYLAND

● **BALTIMORE METROPOLITAN AREA**
(Area Code 301)

(Also see listing under District of Columbia)
 Recordings Inc., McCormick Rd. & Schilling Circle, Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; VP & Sales Mgr.: Burgess Macneal.

MICHIGAN

● **DETROIT METROPOLITAN AREA**
(Area Code 313)

American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.

Econoprint, 650 E. Mandoline, Madison Heights 48071. Tel: 585-3146. Pres.: Richard G. Heppard; Gen. Mgr.: Gary Heppard; Sales Mgr.: Hugh McCluskey.

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

NEBRASKA

● **OMAHA** (Area Code 402)

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin L. King.

NEW JERSEY

● **DUMONT** (Area Code 201)

Custom Label & Tag Corp., 11 McKinley Ave. Zip: 07628. Tel: 384-8500. Pres.: Ralph Kerner; Gen. Mgr.: A. Ippolito; Sales Mgr.: H. Kerner.

● **ENGLEWOOD** (Area Code 201)

Prospect Press Inc., 1 W. Forest Ave. Zip: 07631. Tel: 871-1000. Gen. Mgr.: M. Fischer; Sales Mgr.: Harry K. Lowe.

● **FAIRFIELD** (Area Code 201)

New Jersey Packaging Corp., 6 Commerce Rd. Zip: 07006. Tel: 227-9520. Gen. Mgr.: E. Smith; Sales Mgr.: R. T. White.
Home office: Hoboken, N.J., New Jersey Machine Corp.

● **FLEMINGTON** (Area Code 201)

Modern Album of New Jersey Inc., Hwys. 202 & 31. Zip: 08822. Tel: 782-4800. Gen. Mgr.: Floyd Pawson.
Home office: New York, N.Y., Modern Album & Finishing Co. Inc.

● **HOBOKEN** (Area Code 201)

New Jersey Machine Corp., 16 St. & Willow Ave. Zip: 07030. Tel: 659-0483. Pres.: R. Wellbrock; Exec. Vi & Gen. Mgr.: A. R. Schaefer; Sales Mgr.: G. K. Leeson.
Branch: Fairfield, N.J., New Jersey Packaging Corp.

● **NEWARK** (Area Code 201)

Folkraft Publ'g Co. Inc., 1159 Broad St. Zip: 07114. Tel: 622-0024. Pres.: Jerry Shifrin; Sales Mgr.: Bill Brooks.

● **SCOTCH PLAINS** (Area Code 201)

H M R Prod'ns Inc., 574 West Ct. Zip: 07076. Tel: 389-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel.

● **WEST CALDWELL** (Area Code 201)

National Tape Serv. Inc. (div. of RKQ General Inc.), 3 Fairfield Crescent. Zip: 07006. NYC Tel: (212) LO 4-8000. Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.

NEW YORK

● **BINGHAMTON** (Area Code 607)

Elmira Custom Rec. Sales (div. of Creative Artists), 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan K. Solak; Gen. & Sales Mgr.: Charles M. Solak.

● **FARMINGDALE, L.I.** (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

● **GREAT NECK, L.I.** (Area Code 516)

Ivy Hill Lithograph, Community Dr. Zip: 11020. Tel: 752-4670. Pres.: M. Gordon; VP: L. Garlick.
Branch: Los Angeles, Calif.

● **HAUPPAUGE, L.I.** (Area Code 516)

Allison Audio Prods. Inc., 175 Bridge Rd. Zip: 11787. Tel: 234-2010. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zofky; Sales Mgr.: Abe Chayet.
Branch: New York, N.Y.

Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11788. Tel: 234-1100. Pres.: Lee Halpern; VP & Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber.
Branch: Los Angeles, Calif.

● **HOLBROOK, L.I.** (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

● **NEW YORK METROPOLITAN AREA**
(Area Code 212)

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP & Gen. Mgr.: Richard Block.
Home office: Chicago, Ill.

George Alexander Printing Co. Inc., 36-25 Prince St., Flushing 11354. Tel: 886-5600. Pres.: Kev Devejian.

Allied Communications Corp., 211 E. 51 St. Zip: 10022. Tel: 758-8790. Pres.: Lou Lewis.

Allison Audio Prods. Inc., 65 W. 55 St. Zip: 10019. Tel: 489-1596.

Home office: Hauppauge, L.I., N.Y.
 Atelier 57 Ltd., 24 W. 57 St. Zip: 10019. Tel: 245-8938. Pres.: Stephen P. Haas; Gen. Mgr.: Leo Bliok.

continued on page 192


NATIONAL RECORD PROMOTION
Disc jockey coverage in all Key Markets.
PRESSING No job too small

PUBLIC RELATIONS - PUBLICITY
Trade, Fan, Consumer, Artist Biog., Press Kits.

CONSULTATION
All questions answered... Distribution, Pricing, Recording, Union Rules, Music Publishing.

MORTY WAX T&W PROMOTIONS
1650 B'way • N.Y. 19, N.Y. • (212) CI 7-2159

terminson and ross
creative communications

beverly hills  *new york*

more Sr.; VP & Gen. Mgr.: Sam Mattioli.
Branch: San Francisco, Calif.
 George Jay & Assocs., 1608 Argyle, Hollywood
 90028. Tel: 469-5838. Owner: George Jay.
 Litrov/Levinson, 9171 Wilshire Blvd., Beverly Hills
 90210. Tel: 274-7855. Owners: Robert S.
 Levinson, Alex Litrov.
Branch: New York, N.Y.
 Herbert Lutz, 1626 N. Vine St., Hollywood 90028.
 Tel: 469-8105.
 Jim Mahoney & Assocs., 120 El Camino, Beverly
 Hills 90212. Tel: CR 4-8867. Pres.: Jim Ma-
 honey; Gen. Mgr.: Paul Wasserman.
Branch: New York, N.Y.
 Mike Merrick Co. Inc., 9000 Sunset Blvd. Zip:
 90069. Tel: 278-1211. Pres.: Mike Merrick;
 Gen. Mgr.: Marilyn Reiss.
Branch: New York, N.Y.
 My Soul Is a Witness Inc., 6723 S. Western Ave.
 Zip: 0047. Tel: 778-4101. Pres. & Gen. Mgr.:
 Bishop George Scott Jr.
 Mark Raymer Promos., PO Box 24, Canoga Park
 91305. Tel: 346-3333. Pres.: Mark Raymer.
Branch: Caryville, Fla., Nationwide Syndicated
 Rec. & Artists Promo.
 Tony Richland Promo., 1680 N. Vine St., Suite 1205,
 Hollywood 90028. Tel: HO 7-2151. VP: Tony
 Richland; Gen. Mgr.: Cooker Richland; Sales
 Mgr.: J. J. Richland.
 Rogers, Cowan & Brenner Inc., 250 N. Canon Dr.,
 Beverly Hills 90210. Tel: CR 5-4581. Bd. Chm.:
 Warren Cowan.
Branch: New York, N.Y.
 Lenny Salamone-Independent Promo., 24320 Calvert
 St., Woodland Hills 91364. Tel: 466-4106.
 Pres.: Lenny Salamone.
 Billy Smith Public Relations Inc., 9000 Sunset Blvd.
 Zip: 90069. Tel: 271-2116. Gen. Mgr.: Joe
 Price.
Home office: New York, N.Y.
 Solters & Sabinson Inc., 9255 Sunset Blvd. Zip:
 90069. Tel: 275-5303. Gen. Mgr.: David
 Horowitz.
Home office: New York, N.Y.
 Soltys Assocs., 5481 Santa Monica Blvd. Zip: 90029.
 Tel: 465-5605. Pres.: Gene H. Soltys; Gen.
 Mgr.: Jean G. Soltys.
 Soul Publ'ns, 8271 Melrose. Zip: 90046. Tel: 653-
 7775. Adv. & Promo. Dir.: Ron Williams.
 Star City Dist. Inc., 44 N. Fairfax. Zip: 90036.
 Tel: 653-6341. Pres.: Hal Tupper; Gen. Mgr.:
 Wayne Robert; Sales Mgr.: Joe Cote.
Branch: Atlanta, Ga., Star City South Inc.
 Nick Therry Promo., 1901 Peyton Ave., Burbank
 91504. Tel: 249-3600, 462-5423. Owner &
 Pres. Nick Therry.
 Totem Pole, 8255 Sunset Blvd., Hollywood 90046.
 Tel: 654-1473. Pres. Norman Winter.
Branch: New York, N.Y.

• **MILL VALLEY (Area Code 415)**
 Studio 10 Inc. Ltd., 354 Shoreline Hwy. Zip: 94941.
 Tel: 388-2095. Pres.: Thomas G. Preuss.

• **PLEASANTON (Area Code 415)**
 Doug Amis Prod'ns, 4137 Silver St. Zip: 94566.
 Tel: 846-4241. Pres.: Doug K. Amis; Gen. Mgr.:
 Wm. F. Amis.

• **SACRAMENTO (Area Code 916)**
 Schiro Artists Agency, 4301 Moddison. Zip: 95819.
 Tel: 452-3888. Owner: B. E. Schiro; Gen.
 Mgr.: Gary Schiro.

• **SAN DIEGO (Area Code 714)**
 Page Ents. Inc., 5042 Ruffner St. Zip: 92111. Tel:
 277-4787. Pres.: Ron T. Page.

• **SAN FRANCISCO & BAY AREA
 (Area Code 415)**

Conlan Creative Lithographers, 1655 Folsom St.
 Zip: 94103. Tel: 431-7373. Pres.: Robert D.
 Conlan; VP & Sales Mgr.: Richard T. Conlan.
 Cathy Furniss & Assocs., 680 Beach St., No. 301.
 Zip: 94109. Tel: 885-2807. Pres.: Cathy Fur-
 niss; Gen. Mgr.: Ruth Maas; Sales Mgr.:
 Michel Lipman.

Gilmore Envelope Corp., 111 Potrero St. Zip: 94103.
 Tel: 621-8400. Gen. Mgr.: Dick Gledhill; Sales
 Mgr.: Rod Rodriguez.
Home office: Los Angeles, Calif.

Jesse Mason Ents., 37 Grand Ave., Oakland 94612.
 Tel: 451-5332. Pres.: Jesse Mason.

Matrix Newsletter, 435 Los Palamos. Zip: 94127.
 Tel: 585-9194. Pres.: Gary L. Jackson.

O M P C Recs., 4834 Bissell Ave., Richmond 94805.
 Tel: 233-7487. Owner: William S. Newcomb.

Professional Programming/West, 145 Naglee Ave.
 Zip: 94112. Tel: 585-2315. Sales Mgr.: Gary
 Schaffer.
Home office: Miami, Fla., Professional Pro-
 gramming/East.

Sylvia White, 2383 Union St., No. 4. Zip: 94123.
 Tel: 567-6935.

COLORADO

• **DENVER AREA (Area Code 303)**
 Tarot Prod'ns, 9100 W. 35 Ave., Wheat Ridge
 80033. Tel: 237-6444. Pres.: Ronald V. Val-
 lery; Gen. Mgr.: Brad Miller; Sales Mgr.:
 Milton V. Valley.

• **WILD HORSE (Area Code 303)**
 Tri-Son Promos. & Tri-Son News, PO Box 177.

Zip: 80862. Tel: 962-3543. Owners: Loudilla,
 Loretta & Kay Johnson; Gen. Mgr.: Loudilla
 Johnson.

CONNECTICUT

• **ELMWOOD (Area Code 203)**
 Brentco Corp., PO Box 10254, 160 Newington Rd.
 Zip: 06110. Tel: 233-3655. Pres.: Clinton
 Billups.

• **WESTPORT (Area Code 203)**
 Leo Miller Assocs., Sherwood Bldg. Zip: 06880.
 Tel: 227-7241. Pres.: Leo Miller.

DISTRICT OF COLUMBIA

• **WASHINGTON (Area Code 202)**
 M S A, 143 Kennedy St. NW, Suite 11. Zip:
 20011. Tel: 723-4215. Pres. & Gen. Mgr.:
 Saul Menich.

FLORIDA

• **CARYVILLE (Area Code 904)**
 Nationwide Syndicated Rec. & Artists Promo., PO
 Box 62. Zip: 32427. Gen. Mgr.: Sherree Scott;
 Sales Mgr.: Melodie Scott.
Home office: Los Angeles, Calif.

• **FORT LAUDERDALE (Area Code 305)**
 Calco Promos., 4232 NW 38 Ave. Zip: 33309. Tel:
 731-5586. Pres.: Cal Nanna.
 Hyperbolic Recs. Inc., 548 NE 42 St. Zip: 33308.
 Tel: 563-5598. Pres.: John Archer; Gen. Mgr.:
 Mike Rodgers.

Swanson Florida Prod'ns Inc., 229 SE First Ave.
 Zip: 33301. Tel: 524-3922/3120. Pres.: Rob-
 ert Swanson; Gen. Mgr.: Beth Schafer.
Branch: Huntington, L.I., N.Y., Robert Swanson
 Prod'ns Inc.

• **JACKSONVILLE (Area Code 904)**
 Carter Ents., 231 E. 21 St. Zip: 32206. Tel:
 356-9194. Contact: Rita E. Carter.
Branch: Albany, Ga.

Norm Vincent Sound Rec'g Studios Inc., 4551 Brown
 Ave. Zip: 32207. Tel: 396-2529. Pres. &
 Sales Mgr.: Norman F. Vincent; Gen. Mgr.:
 Thomas Markham.

• **MIAMI METROPOLITAN AREA
 (Area Code 305)**

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip:
 33138. Tel: 757-1626. Pres. & Sales Mgr.:

Michael Adrian; Gen. Mgr.: Curt J. Witt. (SEE
 ADVERTISEMENT)

Ben-Scott Rec'g, 1995 NE 150 St., North Miami
 33161. Tel: 945-5465. Pres.: Murry Woroner;
 Gen. Mgr.: Frank Linale.

George Daye Promos., 1588 NE 110 St. Zip: 33161.
 Tel: 754-1139. Pres.: George Daye Jr.; Exec.
 Co-ord.: Bobbi Jo Smith; Mgr.: Anne Daye.

Darryl Eskin Ents. Inc., PO Box 65, Uleta Branch.
 Zip: 33164. Tel: 861-2621. Pres. & Gen.
 Mgr.: Darryl M. Eskin.

Professional Programming/East, 9701 SW 77 Terr.
 Zip: 33143. Tel: 261-4940. Pres.: Robert R.
 Harris; Gen. Mgr.: Dick Stambaugh.
Branch: San Francisco, Calif., Professional
 Programming/West.

Sly Prod'ns Inc., 13993 Biscayne Blvd. N., Miami
 Beach 33161. Tel: 944-5846. Pres.: Catherine
 Delahenty; Gen. Mgr.: Paul Jacobson; Prod'n
 Co-ord.: Darryl Eskin.

• **SARASOTA (Area Code 813)**
 Cindrich Prod'ns, 805 Idlewild Way, Siesta Key.
 Zip: 33581. Tel: 355-1371. Pres.: Richard
 Unger; Gen. Mgr.: Richard Garfinkel.

• **TAMPA (Area Code 813)**
 Daylon Rushing Ents Inc., PO Box 17258. Zip:
 33612. Pres. & Gen. Mgr.: Daylon W. Rushing.

GEORGIA

• **ALBANY (Area Code 912)**
 Carter Ents., 433 Harmon Dr. Zip: 31705. Contact:
 Roosevelt Carter.
Home office: Jacksonville, Fla.

• **ATLANTA (Area Code 404)**
 Ad-Vertising Unlimited, 410 Glen Iris Dr. NE. Zip:
 30312. Tel: JA 3-3515. Gen. Mgr.: N. J.
 Hillsman.
Home office: Chicago, Ill.

Star City South Inc., 2233 Faulkner Rd. NE. Zip:
 30324. Tel: 631-4439. Gen. Mgr.: Fred Hiatt.
Home office: Los Angeles, Calif., Star City
 Dist. Inc.

• **FAIRMOUNT (Area Code 404)**
 Cherokee Album, PO Box 175. Zip: 30139. Tel:
 382-2220. Pres.: Johnny Carter.

• **MACON (Area Code 912)**
 Capricorn Recs. Inc., 535 Cotton Ave. Zip: 31201.
 Tel: 745-8511. Pres.: Phil Walden; Exec. VP:
 Frank Fenter.

continued on page 194



RICHARD GERSH ASSOCIATES, INC.
Public Relations
 200 West 57 Street, New York, N. Y. 10019
 (212) 757-1101

NATIONAL RECORD PROMOTION

(You Record It—We'll Plug It)

- Distribution Arranged
- Major Record Label Contacts
- Dee Jay Coverage
- Magazine and Newspaper Publicity
- Booking Agent Contacts
- Public Relations Service
- Record Pressing
- Movie Promotion
- Masters Leased
- Nashville Sessions Arranged

Send all records for review to:

BRITE STAR PROMOTIONS

728 16th Ave. S., Nashville, Tenn. 37203. Call: Nashville: (615) 244-4064

continued

ILLINOIS

- **AMBOY (Area Code 815)**
Marvin L. Hoerner Ent's., PO Box 99, Zip: 61310. Tel: 857-2389. Pres.: Marve L. Hoerner.
- **CHICAGO METROPOLITAN AREA (Area Code 312)**
Ad-Vertising Unlimited, PO Box 8135, Zip: 60680. Tel: 643-2979. Pres.: R. C. Hillsman; Gen. Mgr.: D. Howard.
Branch: Atlanta, Ga.
Bedno-Wright Assocs., 166 E. Superior St. Zip: 60611. Tel: 664-6054. Pres.: Howard Bedno.
Blue Flame Rec. Prod'n & Promo., 2701 Birchwood Ave., Wilmette 60091. Tel: 251-9348. Owner & Mgr.: Cary S. Baker; VP: Hal Ross.
Bredun Assocs., PO Box 744, Skokie 60076. Owner & Pres.: William F. Dunn; Gen. Mgr.: Mrs. G. Vandendorpe; Sales Mgr.: Mrs. J. N. Breckenridge.
Exposure Inc., 221 N. LaSalle St. Zip: 60201. Tel: 368-0032. Pres.: Curtis J. Dax; Gen. Mgr.: John Shoup.
Branches: Los Angeles, Calif., Metairie, La.
Ian Assocs. Inc., 8334 Kedvale, Skokie 60076. Tel: 674-3992. Pres.: Ian Scher.
J S & A Adv., 628 Michelline Ln., Northbrook 60062. Tel: 498-4888. Pres.: Joseph Sugarman.
Kiderian Recs. Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck. Branch: 28 E. Jackson St. Zip: 60604.
P A Ent's. Inc., PO Box 3857, Merchandise Mart, Zip: 60654; 175 E. Delaware Pl., Suite 6007. Zip: 60611. Tel: 375-4847, 664-7736. Pres.: A. A. Pappas; VP & Sales Mgr.: N. M. Krokidas; Gen. Mgr.: Bill Demis.
Parliament Rec'g Studio, 4005-07 W. Washington Blvd. Zip: 60624. Tel: 638-6851. Pres.: E. Alexander; Gen. Mgr.: D. R. Pittman.
Branch: Chicago, Ill., Wadie Rec.
Ter Mar Rec'g Studios (div. of GRT Corp.), 320 E. 21 St. Zip: 60616. Tel: 225-2770. Gen. Mgr.: Tony DiMaria.
W S J Rec. Promo. & Publicity, 8140 S. Morgan. Zip: 60620. Tel: (312) 846-0276. Pres.: William Sandy Johnson.
- **COLLINSVILLE (Area Code 618)**
Haislar Prod'ns, 501 Bell, Suite 12, Zip: 62234. Tel: 344-0298/0818. Gen. Mgr.: Dennis Haislar.

INDIANA

- **FORT WAYNE (Area Code 219)**
Tri State Dist. & Serv. Co., 3434 Broadway, Zip: 46800. Tel: 744-5607. Pres.: Cliff Ayers Ostermeyer; Gen. Mgr.: Jerry Bair; Sales Mgr.: Susan Schroeder.
Branch: Nashville, Tenn., Music Town Dist. & Promo Co.
- **HAMMOND (Area Code 219)**
Horseshoe Dist's. & Serv. Co., 3008 177 St. Zip: 46323. Tel: 845-8053. Pres.: Webb Foley; Gen. Mgr.: Ruth Brown; Sales Mgr.: Lou Balog.
- **INDIANAPOLIS (Area Code 317)**
Paul Lennon Adv. Agency, 2123 N. Meridian St. Zip: 46202. Tel: 925-6417. Pres. & Gen. Mgr.: Paul Lennon; Prod. Dir.: Fred Stark.
Bill Rucker Ent's., 2416 Morningstar Dr. Zip: 46229. Tel: 897-4151. Pres.: Bill Rucker; VPs: Robert Artmire, R. J. Fisher.
Variety Publicity Assocs. (div. of The Big Four), PO Box 940, Zip: 46206. Sales Mgr.: S. J. Schwartz.
Home office: Ludlow, Ky.

KANSAS

- **EMPORIA (Area Code 316)**
Webb Recs., 1234 Luther St. Zip: 66801. Tel: 342-7405. Pres. & Gen. Mgr.: J. Thomas Webb; Sales Mgr.: Jerry Worcester.

KENTUCKY

- **HOPKINSVILLE (Area Code 502)**
Ken Nash Prod'ns, 514 Apache Dr. Zip: 42240. Tel: 885-3100. Pres.: Kenneth Nash Woosley.
- **LOUISVILLE (Area Code 502)**
Allen-Martin Prod'ns Inc., 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; VP: Hardy Martin; VP, Gen. & Sales Mgr.: David H. Snowden.
- **LUDLOW (Area Code 606)**
Variety Publicity Assocs. (div. of The Big Four), PO Box 202, Zip: 41016. Pres. & Mng. Dir.: Col: Jerry Duane Allan.
Branch: Indianapolis, Ind.

LOUISIANA

- **BATON ROUGE (Area Code 504)**
Golden/Ebb-Tide Recs. Co., PO Box 2544, Zip:

- 70821. Tel: 664-3739. Pres. & Sales Mgr.: Ebb K. Harrison Sr.; Gen. Mgr.: Jimmy Angel.
Ron Recs., PO Box 14602, Zip: 70808. Tel: 927-0119. Pres.: Ron Shaab; Gen. Mgr.: M. C. Rance.
- **METAIRIE (Area Code 504)**
Exposure Inc., 5008 Newlands, Zip: 70002. Tel: 885-4657. Gen. Mgr.: Jack Boston.
Home office: Chicago, Ill.
- **NEW ORLEANS (Area Code 504)**
Ken Keene & Assocs. Inc., PO Box 6329, Zip: 70014. Pres. & Gen. Mgr.: Ken Keene; Sales Mgr.: Wayne Kaye.

MAINE

- **PORTLAND (Area Code 207)**
Superhuman Recs. Prod'ns, 542 Forest Ave. Zip: 04101. Tel: 772-7108. Pres.: Carl Strube; Gen. Mgr.: R. B. Bronson Jr.; Sales Mgr.: Denny Bouchard.

MARYLAND

- **BALTIMORE METROPOLITAN AREA (Area Code 301)**
(Also see listing under District of Columbia)
Kaymar Recs., 3529 Flannery Ln. Zip: 21207. Tel: 944-4823. Pres.: Tony Smelgus; Sales Mgr.: Norman E. Colton.
- **LANDOVER (Area Code 301)**
Unlimited News Serv., PO Box 1493, Zip: 21285. Pres.: Michael Angelo Graham.

MASSACHUSETTS

- **BOSTON METROPOLITAN AREA (Area Code 617)**
Continental Rec'gs Inc., 12 Irving St., Framingham 01701. Tel: 879-2430, 237-0568. Pres. & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: W. Bruce Patch.
Creative Leisure Inc., 20 Bolyston St., Harvard Sq., Cambridge 02138. Tel: 864-2001
The Kinetic Light Shop, 56 Boylston St., Harvard Sq., Cambridge 02138. Tel: 864-2001. Gen. Mgr.: Arthur Marks; Sales Mgrs.: Al Tropea, Gary Kelsey.
New England Rec. Promo., PO Box 278, Zip: 02112. Tel: 542-8993. Pres. & Gen. Mgr.: Steve Sandler.
- **BROCKTON (Area Code 617)**
Ed Hurvitz Music Promos., 129 Bishop St. Zip: 02402. Tel: 588-6348. Pres.: Edward M. Hurvitz.
- **CHICOPEE (Area Code 413)**
Bring It On Home & Assocs., 40 Marion St. Zip: 01013. Tel: 592-1789. Pres.: Robert Bator; Gen. Mgr.: Celine T. Bator.

MICHIGAN

- **DETROIT METROPOLITAN AREA (Area Code 313)**
American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
R. A. Carrier Music Co., 25493 W. Eight Mile Rd. Zip: 48240. Tel: 537-7737. Pres.: R. A. Carrier; Gen. Mgr.: Hardie Daniel; Sales Mgr.: Jean Clerc.
Branch: Dallas, Tex.
Tom Gelardi Promo., 14611 E. Nine Mile Rd., East Detroit 48021. Tel: 779-1380. Pres.: Tom Gelardi.
Graphic Design Inc., 650 E. Mandoline, Madison Heights 48071. Tel: 585-4142. Pres.: Richard G. Heppard; Gen. Mgr.: Norah Gonyou; Sales Mgr.: Hugh McCluskey.
M T F Ent's., 17600 Strathmoor, Zip: 48235. Tel: 341-6895. Owner & Pres.: Michael T. Fennin.
Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip: 48235. Tel: 341-5868/0447. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Michael Mijal.
Sixtoe Prod'ns Inc., 19634 W. Seven Mile Rd. Zip: 48219. Tel: 255-3080. Pres.: Jack Millman.
- **GRAND RAPIDS (Area Code 616)**
Sound Assocs., 894 Fuller NE. Zip: 49503. Tel: 454-0228. Owner & Pres.: Robert Miller; Gen. Mgr.: Jim King; Sales Mgr.: Ken Fish.

MINNESOTA

- **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**
Cecru Artists Corp., 2614 Nicollet Ave. S., Minneapolis 55408. Tel: 827-5833. Pres.: James Kay; Gen. Mgr.: Bob Johnson.

MISSISSIPPI

- **GREENVILLE (Area Code 601)**
Lynn's Rec. Dist's., 551 N. Muscadine, Zip: 38701. Tel: 335-4594. VP: Lynn William Sr.

MISSOURI

- **INDEPENDENCE (Area Code 816)**
Cavern Sound Corp., 16400 E. Truman Rd. Zip: 64050. Tel: 836-4000. Pres. & Gen. Mgr.: Gerald W. Riegle; Sales Mgr.: John Pearson.
- **ST. LOUIS (Area Code 314)**
Allen Adv. Agency, 1283 Research Blvd. Zip: 63132. Tel: 997-7100. Pres.: Byrle A. Northup; Gen. Mgr.: D. L. Allen.
Chick Finney Assocs., 4239 Lee. Zip: 63115. Tel: 389-1712, 531-1323. Pres. & Gen. Mgr.: Chick Finney.
Original Johnny Rabbitt Ent's., 6441 Nottingham. Zip: 63109. Tel: 968-1900. Pres.: Ronald L. Enz; Gen. Mgr.: James Clark; Sales Mgr.: Michael R. Lewis.

MONTANA

- **HELENA (Area Code 406)**
Valtron Rec'g Studio, 305 Allen St. Zip: 59601. Tel: 442-0734. Pres.: Lester L. Liedle; Sales Mgr.: Sandy Liedle.

NEW JERSEY

- **BRANCHVILLE (Area Code 201)**
Ronnie James "The Country Boy", Box 6, RD 1. Zip: 07826. Tel: 948-4096. Pres. & Program Dir.: Ronnie James.
- **CALIFON (Area Code 201)**
Sid Kleiner Music Ent's., Box 282, RD 2, Rt. 513. Zip: 07830. Tel: 832-2930. Owner & Gen. Mgr.: Sid Kleiner.
- **HACKENSACK (Area Code 201)**
Hank Forseberg Inc., 20 Benta Pl. Zip: 07601. Tel: 488-2263. Pres.: Hank Forseberg.
- **PARAMUS (Area Code 201)**
Sidney Ascher Co., 7 Crabtree Ln. Zip: 07652. Tel: 265-4895. Pres.: Sidney Ascher.

NEW MEXICO

- **ALBUQUERQUE (Area Code 505)**
Crystal Leif Promos., 733 San Mateo NE. Zip: 87108. Tel: 268-6767. Dir.: B. Leonard Levy; Field Dir.: Stephen Part.
- **BELEN (Area Code 505)**
Little Richie Johnson, Box 3, Zip: 87002. Tel: 864-7185. Pres.: Little Richie Johnson.

NEW YORK

- **BINGHAMTON (Area Code 607)**
Creative Artists, 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan Solak II; Gen. Mgr.: Charles Solak; Sales Mgr.: Johnathan Solak.
- **DELMAR (Area Code 518)**
Master Radio Serv., Star Rt. Zip: 12054. Tel: 768-2258. Pres. & Gen. Mgr.: John Louis Roberts.
- **GLEN COVE, L.I. (Area Code 516)**
Magnate Assocs. (div. of Memnon Ltd.), PO Box 84, Zip: 11542. Tel: 676-6753. Pres.: Krzysztof Z. Purzycki; Gen. Mgr.: Cezimir V. Swier; Sales Mgr.: Josef Williams.
- **GREAT NECK, L.I. (Area Code 516)**
R D 3 Ventures, 20 Welwyn Pl. Zip: 11201. Tel: 482-4683/3518. Owner & Pres.: Richard Dostal.
- **HARTSDALE (Area Code 914)**
Ken Luttmann Ent's., 104 Pinewood Gardens, Zip: 10530. Tel: 428-6849. Owner & Pres.: Ken Luttmann.
- **HAUPPAUGE, L.I. (Area Code 516)**
Allison Audio Prods. Inc., 175 Bridge Rd. Zip: 11787. Tel: 234-2010. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zopf; Sales Mgr.: Abe Chayet.
Branch: New York, N.Y.
- **HOLBROOK, L.I. (Area Code 516)**
Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.
- **HUNTINGTON, L.I. (Area Code 516)**
Robert Swanson Prod'ns Inc., 94 East Shore Rd. Zip: 11743. Tel: AR 1-7831. Gen. Mgr.: Irene Swanson; Sales Mgr.: Gary Swanson.
Home office: Fort Lauderdale, Fla., Swanson Florida Prod'ns Inc.
- **ITHACA (Area Code 607)**
Alcor Inc., 215 S. Tioga St. Zip: 14850. Tel: 273-4242. Pres.: Max Mattes; Gen. Mgr.: Fred Mellberg; Sales Mgr.: William D. Storm.



It Takes Talented People to Record Talented People.

Come rent our beautiful people and we'll throw-in our fantastic equipment and sound stages, gratis. If you've got it in you, we'll get it out of you. **A&M Records, 1416 N. La Brea, Hollywood 90028**

continued

NEW YORK METROPOLITAN AREA (Area Code 212)

A. D. Adams Adv. Inc., 145 E. 52 St. Zip: 10022. Tel: 75-0845. Pres.: A. D. Adams. Branch: Woodbury, L.I., N.Y. Allied Communications Corp., 211 E. 51 St. Zip: 10022. Tel: 758-8790. Pres.: Lou Lewis. Allison Audio Prods. Inc., 65 W. 55 St. Zip: 10019. Tel: 489-1596. Home office: Heuppauge, L.I., N.Y. Artha Assocs., 44 W. 65 St. Zip: 10023. Tel: 787-6336/6513. Pres.: Deborah E. Steinfurst; Assoc.: Suzanne Levitt. Avenger Prods., 202 Conover St., Brooklyn 11231. Tel: 522-0525. Exec. Dir.: Joey Napoleon; Assocs.: Jimmy Tragas, Ralph DePalma, Ira Bolterman. Buddy Basch, 25 W. 45 St. Zip: 10036. Tel: 586-3338. Pres. & Owner: Buddy Basch. Ely Besalel Ltd., 156 E. 52 St. Zip: 10022. Tel: 759-7820. Pres.: Ely Besalel; Gen. Mgr.: Anita Calef. Ivan Black Assocs., 900 W. 190 St. Zip: 10040. Tel: LO 8-2724. Owner & Gen. Mgr.: Ivan Black. Boughtzie Public Relations, 245 E. 35 St. Zip: 10016. Tel: 686-3788. Pres.: Janet Duboff. Craig Braun Inc., 56 E. 53 St. Zip: 10022. Tel: PL 3-2250. Pres.: Craig Braun; VP & Gen. Mgr.: Anthony Grabois. Paul Brown, 507 Fifth Ave. Zip: 10017. Tel: MU 7-3072. Pres.: Paul Brown. Budd Prods., 157 W. 57 St. Zip: 10019. Tel: CI 7-4896. Pres. & Gen. Mgr.: Budd Hellawell. Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: PL 9-7979. Pres. & Gen. Mgr.: Norman Levin. Marvin Drager Inc., 420 Madison Ave. Zip: 10017. Tel: 688-1078. Pres.: Marvin Drager. Dragonfly Inc., 150 W. 52 St. Zip: 10019. Tel: JU 6-8894. Dirs: Stephen Greenberg, Meridee Merzer. 888 Adv. Inc., 56 E. 53 St. Zip: 10022. Tel: PL 3-2180. Pres.: Craig Braun; VP & Gen. Mgr.: A. Grabois. Exotic Recs., Box 36, Oakland Gardens, Flushing 11364. Tel: 423-3781. Exec. Mgr.: Larry Wayne; Gen. Mgr.: Calvin I. Wexler; Sales Mgr.: Peter Culver. Tex Fenster Ent's & Assocs., 170-30 130 Ave., Jamaica 11434. Tel: 723-8776. Pres. & Sales Mgr.: Tex Fenster; Gen. Mgr.: Ben Fenster. Jack Fine Promos., 101 W. 55 St, Suite 1E. Zip: 10019. Tel: JU 6-1669. Pres.: Jack Fine. Richard Gersh Assocs. Inc., 200 W. 57 St. Zip: 10019. Tel: 757-1101. Pres.: Richard Gersh. (SEE ADVERTISEMENT) Glenn Pod'ns & Promos., 157 W. 57 St. Zip: 10019. Tel: CO 5-6585. Pres.: Ben Arrigo. Ethel Gould Ent's., 23 W. 73 St. Zip: 10023. Tel: 873-5668. Pres.: Ethel Sarkin. Ren Grevatt Assocs. Ltd., 200 W. 57 St. Zip: 10019. Tel: 582-0252. Pres.: Ren Grevatt. Gurtman Brown Assocs. Inc., 850 Seventh Ave. Zip: 10019. Tel: CI 5-4771. Pres.: Bernard P. Gurtman. Bernie Ilson Inc., 65 W. 55 St. Zip: 10019. Tel: 245-7950. Pres.: Bernie Ilson. Litrov/Levinson, 10 W. 66 St. Zip: 10023. Tel: 595-3336. Gen. Mgr.: Al Ross. Home office: Los Angeles, Calif. Victoria Lucas Assocs., 1414 Ave. of the Americas. Zip: 10019. Tel: 421-2586. Pres.: Victoria Lucas. Jim Mahoney & Assocs., 510 Madison Ave. Zip: 10022. Tel: PL 1-2060. VP & Gen. Mgr.: Lawrence Eisenberg. Home office: Los Angeles, Calif. Mike Merrick Co. Inc., 1414 Ave. of the Americas. Zip: 10019. Tel: PL 2-4111. Gen. Mgr.: Hal Rosman. Home office: Los Angeles, Calif. Marian O'Hara Public Relations & Mgmt., 527 Lexington Ave. Zip: 10017. Tel: PL 1-2152. Contact: Marian O'Hara. Okun Sez Promos., 157 W. 47 St. Zip: 10036. Tel: CI 5-6090. Owner & Pres.: Henry Okun. P E P, 663 Fifth Ave. Zip: 10022. Tel: PL 7-6454. Pres.: Howard Lerner. Rogers, Cowan & Brenner Inc., 598 Madison Ave. Zip: 10022. Tel: PL 9-6272. Office Mgr.: Florence Bernstein. Home office: Los Angeles, Calif. Billy Smith Public Relations Inc., 130 W. 80 St. Zip: 10024. Tel: 877-4849. Pres.: Billy Smith; Gen. Mgr.: Thomas Stone. Branch: Los Angeles, Calif. Solters & Sabinson Inc., 62 W. 45 St. Zip: 10036. Tel: 867-8500. Owners: Lee Solters, Harvey Sabinson; VP: Sheldon Roskin. Branch: Los Angeles, Calif. Bill Spitalsky Promos., 345 W. 58 St. Zip: 10019. Tel: 246-4280. Owner: Bill Spitalsky. Stonehedge Prods., 350 E. 52 St., Suite 1E. Zip: 10022. Tel: 486-1074. Pres.: Joe McHugh. Fred Stuart Assocs., 45 E. 66 St. Zip: 10021. Tel: 988-4619. Pres.: Frederic R. Stuart. Totem Pole, 200 W. 57 St. Zip: 10019. Tel: PL 7-1101. Gen. Mgr.: Dick Gersh. Home office: Los Angeles, Calif. United Int'l Inc., 520 Fifth Ave. Zip: 10036. Tel: MU 2-5844. Pres.: Louis J. Ferriol.

Video Showcase Prods Inc., 125 Seventh Ave. S. Zip: 10014. Tel: 675-3916. VP Mktg.: John Marotta. Morton D. Wax & Assocs. Public Relations/Promotion/Photography, 1650 Broadway. Zip: 10019. Tel: 247-2159. Pres.: Morton Wax; PR: Howard Sherman; Promo.: Neal Whitton; Photography: Jane Grossinger. (SEE ADVERTISEMENT) Larry Wayne Promos., Box 36, Oakland Gardens, Flushing 11364. Tel: 423-3781. Pres.: Larry Wayne. Howard Weissman, 135 E. 50 St. Zip: 10022. Tel: MU 8-7262. Pes.: Howard Weissman.

UTICA (Area Code 315)

Marlo Rec. Co., Box 49, Rt. 1. Zip: 13502. Owner & Pres.: Marlo Ketchum; Gen. & Sales Mgr.: Floyd Ketchum. Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Michael Cristelli; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.

WOODBURY, L.I. (Area Code 516)

A. D. Adams Adv. Inc., Chemical Bank Bldg. Zip: 11797. Tel: 692-5044. VP: George M. Kovacs. Home office: New York, N.Y.

WOODSTOCK (Area Code 914)

H. Goldberg Ent's., PO Box 669. Zip: 12498. Tel: 679-6069. Pres.: Harris Goldberg. Branch: Providence, R.I., Herbicide Prods'ns. Int'l branch: England.

NORTH CAROLINA

GREENSBORO (Area Code 919)

Roleway Ent's. Inc., Box 7188. Zip: 27407. Tel: 273-6553. Pres.: W. Roberts.

SANFORD (Area Code 919)

Student Ent's., PO Box 932. Zip: 27330. Tel: 775-5477. Pres.: R. W. Patterson.

WILMINGTON (Area Code 919)

Music Makers Network of America-Prods'ns, PO Box 3022. Zip: 28401. Tel: 763-8116. Assocs.: John L. Jones, Joseph R. Franks, Myrl Dodge, William Robinson, Betty Scavella, Samuel M. Kahn.

OHIO

CANTON (Area Code 216)

G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastlin; Gen. Mgr.: Acie Mastlin; Sales Mgr.: Alex Mastlin.

CINCINNATI (Area Code 513)

Advertising Prods. Inc., 1632 Central Pkwy. Zip: 45210. Tel: 721-2900. Mgr.: Robert Rohde. Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.

Independent Rec. Promo., 265 Jupiter Dr. Zip: 45238. Tel: 921-8722. Contact: Julie Godsey.

CLEVELAND METROPOLITAN AREA (Area Code 216)

Alcon Rec'g Studios Inc., 4435 Mayfield Rd., South Euclid 44121. Tel: 291-1616. Pres. & Sales Mgr.: R. J. Nowac; VP & Gen. Mgr.: R. J. Lasky.

Audio Ventures, 12119 Orme Rd. Zip: 44125. Tel: 475-5692. Pres.: Ron Fejtek.

Solid Soul & Bold Soul, 3282 E. 119. Zip: 44120. Tel: 752-1904. Pres.: Sylvester Luke; Exec. VP & Gen. Mgr.: Anthony Luke; Sales Mgr.: Fred Fluellen.

Perry Stevens, 2208 Edgerton Rd., University Heights 44118. Tel: 321-0641.

COLUMBUS (Area Code 614)

Harmonic Sounds Inc., 1482 Felix Dr. Zip: 43207. Tel: 491-1461. Pres.: Clem Price Jr.; Gen. Mgr.: George D. Beter; Sales Mgr.: Minola Price.

Larry McKenzie Rec'g Studio, 948 Studer Ave. Zip: 43206. Tel: 252-7116. Pres.: Larry McKenzie; Gen. Mgr.: Carol McKenzie; Sales Mgr.: David McKenzie.

YOUNGSTOWN (Area Code 216)

T N T Prods'ns, 630 Willis Ave. Zip: 44511. Tel: 746-6939. Gen. Mgr.: Nate Clack; Sales Mgr.: Al Tremble.

OKLAHOMA

OKLAHOMA CITY (Area Code 405)

Bobby Boyd Promos. & Booking, 2609 NW 36 St. Zip: 73112. Tel: 942-0462. Pres.: Peggy Boyd; Mgr.: Bobby Boyd.

OREGON

EUGENE (Area Code 503)

Media West Ent's., PO Box 2391. Zip: 97402. Tel: 343-9464. Pres.: Bob Burke.

PENNSYLVANIA

HARRISBURG (Area Code 717)

Laird Prods'ns Inc., PO Box 3111. Zip: 17105. Tel: 761-3088. Pres. & Gen. Mgr.: J. Ira Laird Jr.

JENKINTOWN (Area Code 215)

Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota.

PHILADELPHIA METROPOLITAN AREA (Area Code 215)

R. A. Campbell Studios, 4074 Thompson Rd., Lafayette Hill 19444. Tel: 828-3907. Owner & Mgr.: R. A. Campbell.

Gospel News Journal, 2867 N. 22 St. Zip: 19132. Tel: 226-1911. Pres.: Marvin Bunton; Gen. Mgr.: Foster Bunton; Sales Mgr.: Eugene Dukes.

Jack Howard Promos., 2753 Kensington Ave. Zip: 19134. Tel: RE 9-7501. Pres.: Jack Howard. Benjamin Johnson Jr. Recs., 5025 Pentridge St. Zip: 19143. Tel: 474-6613. Pres.: Benjamin Johnson Jr.; Gen. Mgr.: Richard Simone.

Linco Promos. Corp., 3301 Powelton Ave. Zip: 19139. Tel: BA 2-3951. Gen. & Sales Mgr.: Robert Love.

PITTSBURGH (Area Code 412)

Chatham Communications Inc., 411 Seventh Ave. Zip: 15219. Tel: 471-3113. Pres.: Thomas E. Morgan.

READING (Area Code 215)

Louis J. Fruchter & Assocs., 810 Franklin St. Zip: 19602. Tel: 373-1179. Pres.: L. Fruchter.

Keystone Badge Co., 810 Franklin St. Zip: 19602. Tel: 373-1179. Pres.: S. B. Fruchter; Gen. Mgr.: Marg Fruchter; Sales Mgr.: M. Fruchter.

United Sales Co., 810 Franklin St. Zip: 19602. Tel: 373-1179. Pres.: Louis J. Fruchter; Gen. Mgr.: S. Krebs; Sales Mgr.: D. Thorne.

SCRANTON (Area Code 717)

White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres.: Phil Ladd; Gen. Mgr.: John Shandra.

SHARON (Area Code 412)

Marjon Recs., 159 Easton Rd. Zip: 16146. Tel: 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic.

RHODE ISLAND

PROVIDENCE (Area Code 401)

Herbicide Prods'ns, 96 Eaton St. Zip: 02908. Tel: 421-3520. Gen. Mgr.: Owen McGovern. Home office: Woodstock, N.Y., H. Goldberg Ent's.

SOUTH CAROLINA

WEST COLUMBIA (Area Code 803)

Lebby Promos, 1517 W. Double Branch Rd. Zip: 29169. Tel: 794-8488. Pres. & Gen. Mgr.: Byron Gadsom; Sales Mgr.: Deborah Stevens.

TENNESSEE

KNOXVILLE (Area Code 615)

Handy Rec'g Studio, 4213 Chapman Hwy. Zip: 37920. Tel: 577-0995. Pres. & Gen. Mgr.: Ed Clanton; Sales Mgr.: John W. Taylor. Nashville Rec'rs, 210 13 St. Zip: 37916. Tel: 524-3238. Gen. Mgr.: Joe Overholt. Home office: Talbot, Tenn.

MEMPHIS (Area Code 901)

Cenotaph, 2000 Madison Ave. Zip: 38104. Tel: 324-5368. Gen. Mgr.: Carole Manning. K C Enterprises, PO Box 2194. Zip: 38102. Memphis Pressing Service, PO Box 11522, East Memphis Sta. Zip: 37911. Tel: 324-6786. Pres.: Style Wooten; Gen. Mgr.: Charles Bowen; Sales Mgr.: Lee Evans.

Tim Riley & Assocs., 3711 Jackson Ave. Zip: 38108. Tel: 388-4200. Pres.: Tim P. Riley. Telephace Corp., 191 Greenbriar. Zip: 38117. Tel: 684-5947. Pres.: John Fry; Gen. Mgr.: Gideon Matthews; Owner & Sales Mgr.: John S. King.

NASHVILLE (Area Code 615)

Brite-Star Promos., 728 16 Ave. S. Zip: 37203. Tel: 244-4014. Pres.: A. Silverstein; Gen. Mgr.: Wally Carter; Sales Mgr.: Tex Clark. (SEE ADVERTISEMENT) Bonnie Bucy & Assocs. Inc., 806 17 Ave. S. Zip: 37203. Tel: 244-1526. Pres.: Bonnie Bucy; Gen. Mgr.: Judy Trout. Chuck Chellman Co. Inc., 801 16 Ave. S. Zip: 37203. Tel: 259-3966. Pres.: Chuck Chellman. Country Collage, PO Box 12313. Zip: 37212. Tel: 244-9338. Pres.: George Cooper III. Music Town Dist. & Promo. Co., 728 16 Ave. S. Zip: 37206. Tel: 244-4127/4064. Gen. Mgr.: Peggy Williams; Sales Mgr.: S. J. Hahn. Home office: Fort Wayne, Ind., Tri State Dist. & Serv. Co.

continued on page 199

continued

The Organization of Robert L. Holladay Inc., 3716 Hillsboro Rd. Zip: 37215. Tel: 383-6658. Pres.: Robert L. Holladay.

• **TALBOTT (Area Code 615)**

Nashville Rec'rs, Box 120, Rt. 3. Zip: 37877. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. Mgr.: Nick Green. Branch: Knoxville, Tenn.

TEXAS

• **DALLAS (Area Code 214)**

R. A. Carrier Music Co., 3208 Cole Ave. Zip: 75204. Tel: 328-6655. Sales Mgr.: Linda Carrier. Home office: Detroit, Mich.

Karma Inc., 2639 Walnut Hill Ln. Zip: 75229. Tel: 358-0176. Pres.: Nancy Coplin; Gen. Mgr.: Sam Coplin; Sales Mgr.: Freda Richards.

Don Schafer Promos., National Bankers Life Bldg. Zip: 75201. Tel: 747-9901. Owner & Pres.: Don Schafer; Gen. Mgr.: Bob Sprayberry.

Jay Sharp Promos. & Prod'ns, 3436 Goldendale Dr. Zip: 75234. Tel: 241-5683. Pres.: Jay Sharp.

Charles Wright Agency, 4401 Main St. Zip: 75226. Tel: 827-5023. Owner & Gen. Mgr.: Charles Wright; Sales Mgr.: Don Faquier.

• **EL PASO (Area Code 915)**

D J Star Rec'g Serv. Inc., PO Box 1055, Zip: 79946; 100-102 Texas Ave. Zip: 79901. Tel: 533-7508. Pres.: Joseph Gillman; Gen. Mgr.: Rose Gavern.

• **HOUSTON (Area Code 713)**

Soundville (div. of Jimmy Duncan Prod'ns Inc.), 8208 Westpark Dr. Zip: 77042. Tel: 781-6300. Pres.: J. D. Duncan; Gen. Mgr.: W. E. Gilliland; Sales Mgr.: John Clevinger.

• **NASH (Area Code 214)**

Cross Country Prod'ns, 125 N. Pecan St. Zip: 75569. Tel: 838-8657. Pres. & Gen. Mgr.: Doug Davis.

• **SAN ANTONIO (Area Code 512)**

Epstein Ents., 735 N. General McMullen Dr. Zip: 78228. Tel: 434-5555. Pres.: Abe Epstein; Gen. Mgr.: Robert Mowery; Sales Mgr.: Bill Swain.

Jim Travis, 322 Shin Oak. Zip: 78218. Tel: 655-0924/1144. Int'l branch: England, Tony Mercer.

VERMONT

• **BRATTLEBORO (Area Code 802)**

Vanguard Prod'ns, 8 Winter St. Zip: 05301. Tel: 257-7131. Pres. & Gen. Mgr.: David S. Calef.

• **SPRINGFIELD (Area Code 802)**

Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr.: Greg Ficara; Sales Mgr.: Charlie Nelson.

VIRGINIA

• **CHARLOTTESVILLE (Area Code 703)**

Bee-Gee Prod'ns, 4010 Tompkins Dr. Zip: 22901. Tel: 296-6177, 973-3422. Pres.: Bob Grant; Sales Mgr.: Robert Hanger.

• **LURAY (Area Code 703)**

Earl Rothgeb Talent Agency, PO Box 208, B Reservoir Ave. Zip: 22835. Tel: 743-5488. Pres.: Earl Rothgeb; Gen. Mgr.: Dewight Stover.

• **NORFOLK (Area Code 703)**

Aldon Prod'ns, PO Box 8218. Zip: 23503. Tel: 588-8778. Pres.: Alex Spencer; VP: Don Jensen.

WASHINGTON

• **TACOMA (Area Code 206)**

Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

WEST VIRGINIA

• **MILTON (Area Code 304)**

Plato Recs. Inc., 1269 Pike St. Zip: 25541. Tel: 743-3311. Pres.: Patrick Wisman.

ALABAMA

• **BIRMINGHAM (Area Code 205)**

Boutwell Rec'g Studios Inc. (1961), 1929 Cahaba Rd. Zip: 35223. Tel: 871-3315. Owner, Pres., Studio Mgr. & Chief Eng.: C. Ed Boutwell; Mixers & Re-Mixers: C. Ed Boutwell, Don Mosley. No. of engs. 2; mixers 2; re-mixers 2.

James D. Jones (1971), PO Box 6636. Zip: 35210. Tel: 592-9678. Owner: James D. Jones. No. of engs. 2.

New London Rec'g Center (1969), 1817 Oxmoor Rd. Zip: 35209. Tel: 871-4221. Studio Mgr.: Randy Richards; Chief Eng.: Rick Matos; Technical Eng.: Rick Curl; Mixers: Rick Matos, Randy Richards.

• **HUNTSVILLE (Area Code 205)**

Kontention Sound Inc. (1970), 3020 University Dr. Zip: 35805. Tel: 536-0738. Pres.: Stanley J. Ryan; Studio Mgr.: Roger Murrach; Chief Eng., Mixer & Re-Mixer: Jim Bartee. No. of engs. 2; mixers 2; re-mixers 2.

• **MOBILE (Area Code 205)**

Channel "1" Prod'ns (1965), 1061 Elmira St. Zip: 36604. Tel: 432-4845. Owner & Chief Eng: Lee A. Pistole Jr.; Studio Mgr: Saxton Kari; Mixers: Lee A. Pistole Jr., Saxton Kari; Re-Mixers: James Everette Carnaly, Robert P. Hulcher. No. of engs. 4.

Jimmie Rodgers Rec'g Studio (1958), 1316-18 Dauphin Island Pkwy. Zip: 36605. Tel: 473-6000, 479-6981. Owner & Chief Eng: Jimmie O. Rodgers; Studio Mgr: S. J. Steiner. No. of engs. 2.

• **MONTGOMERY (Area Code 205)**

Cardona Rec'g Studio (1966), 3658 S. Perry St. Zip: 36105. Tel: 265-9961. Owner: Milton E. Vaughn; Studio Mgr, Chief Eng, Mixer & Re-Mixer: Merritt Jordan.

• **MUSCLE SHOALS (Area Code 205)**

Fame Rec. Studios Inc. (1960), 603 E. Avalon Ave. Zip: 35660. Tel: 381-0801. Owner: Rick Hall; Studio Mgr: Jerry Masters; Chief Eng: Mickey Buckins. No. of engs 3; mixers 3; remixers 3.

Muscle Shoals Sound Studios Inc. (1969), 3614 Jackson Hwy. Zip: 35660. Tel: 381-2060. Owners: Jimmy R. Johnson, Roger Hawkins; Studio Mgr.: Jimmy R. Johnson; Chief Eng.: Larry Hamby;

RECORDING STUDIOS

Only those studios available for custom recording are listed. The date in parentheses following the studio name is the year in which the studio was founded.

continued on page 200

Soundpower how to use the Power of Sound to sell more at lower cost...

Columbia used Soundsheets in TIME magazine. Scepter... Capitol... A&M... Time-Life Records: All have successfully used Eva-Tone Soundsheets to carry a message that stopped their customers. You, too, can use this Power of Sound for ad inserts, direct mail, premiums, anywhere. And the cost is low: Less than \$200.00 total cost for 1,000... about 3½¢ each for a million!

FREE IDEA KIT

FIRST HEAR... Sound Power '72 on the attached Eva-Tone Soundsheet.

THEN HERE... Clip and mail for your free Idea Kit '72.

Yours for the asking: Actual sample soundsheets to make your creative job easier. Plus, suggestions and ideas to help you sell more at lower cost in 1972. Plus, dummy layouts and price lists.

FREE WITH YOUR IDEA KIT:

SOUNDS OF THE MOON WALK: "Voyage to the Moon—The Journey of Apollo 11" and other recordings to help stimulate your creativity.

EVATONE SOUNDSHEETS
A Division of American Evatype Corporation

EVATONE SOUNDSHEETS

Deerfield, Illinois 60015 • (312) 945-5600 Dept. BB

Send my free Idea Kit '72 to my home... that's where my record player is:

Name _____
Home Address _____
City/State/Zip _____
Company _____
Title _____
Business Address _____
City _____
State/Zip _____
Telephone _____

continued

- Mixers: Marlin Greene, Larry Hamby, Jimmy R. Johnson. Re-Mixers: Marlin Greene, Larry Hamby, Jimmy R. Johnson, Steve Smith. No. of engs. 4; mixers 4; re-mixers 4.
- Quinvy Music Corp. (1965), 1307 Broadway. Zip: 35660. Tel: 381-1830. Owner: Quinon R. Ivy; Studio Mgr: David Johnson; Chief Eng: Paul Kelley; Mixer: David Johnson; Remixers: David Johnson, Quin Ivy.
- Widget Rec'g Inc., PO Box 2446. Zip: 35660. Tel: 381-1300. Owner & Pres.: Ron Ballew.
- **SHEFFIELD, see listings under Muscle Shoals.**
 - **SMITH (Area Code 205)**
Studio 7 Rec'g Co. (1965), PO Box 57. Zip: 36877. Tel: 298-3471. Owner & Studio Mgr.: Frank B. Gowan; Chief Eng.: Sir Francis Phair; Mixers & Re-Mixers: Frank B. Gowan, Sir Francis Phair.
 - **TRUSSVILLE (Area Code 205)**
Jones & Assocs., Box 52E, RR 2. Zip: 35173. Tel: 655-2569. Pres. & Gen. Mgr.: James D. Jones.

ARIZONA

- **PHOENIX (Area Code 602)**
Ambet Rec'g (1969), 2750 W. Osborn. Zip: 85017. Tel: 252-7134. Owners: Roger P. Jones, Frank B. Woods; Studio Mgr.: Roger P. Jones; Chief Eng.: David Hearn; Mixers: David Hearn, Frank B. Woods. No. of engs. 3; mixers 2.
- Audio Rec'rs of Arizona Inc. (1954), 3830 N. Seventh St. Zip: 85014. Tel: 277-4723. Owner & Studio Mgr.: Floyd M. Ramsey; Chief Eng.: David Oxman; Mixers & Remixers: Jack Miller, Tim Ramsey, Tim Hunnicutt. No. of engs. 4.
- The Sound Mil (div. of Southwest Audio Inds. Inc.), 5230 E. Washington St. Zip: 85008. Tel: 275-9731. Pres.: Scott Fresener; Gen. Mgr.: Dennis Gooch.
- **TUCSON (Area Code 602)**
Audio Dynamics Rec'g (1970), Alameda Plaza. Zip: 85701. Tel: 624-1252. Owners: Leland Oliver, Rod Shields. No. of engs. 3; mixers 2; re-mixers 2.
- Copper State Rec'g Co. Inc. (1962), 815 E. Broadway. Zip: 85719. Tel: 623-0318. Owner & Chief Eng: Forster S. Cayce.

WHITNEY RECORDING STUDIOS, INC.

**1516 W. GLENOAKS BLVD.
GLENDALE, CALIF. 91201
245-6801**

**16 TRACK RECORDING SPECIALIST;
REEL TO REEL AND
CASSETTE DUPLICATING**

THINK —
CALIFORNIA RECORDERS

The Studio with **CREATIVE UNDERSTANDING**
Finest 3-M 8 TK Recording Equipment

DAVE HOLMAN, Mgr. — DEL KACHER, Owner

666-9043 665-8020

**5203 SUNSET BLVD.
HOLLYWOOD, CALIFORNIA 90027**

ARKANSAS

- **CONCORD (Area Code 501)**
Rimrock Mfg. Co. Zip: 72523. Tel: 668-3404. Owner & Pres.: Wayne Raney; Gen. Mgr.: L. Raney; Sales Mgr.: Noel Wynne.
- **FORT SMITH (Area Code 501)**
Village Rec'g Studios (1970), 127 Phoenix Village. Zip: 72901. Tel: 646-7889. Owner, Pres., Studio Mgr. & Chief Eng.: Roy J. Morris. No. of engs. 2.
- **JONESBORO (Area Code 501)**
Variety Rec'g Studio (1961), 213 E. Monroe. Zip: 72401. Tel: 935-8820, 932-8759. Owner, Pres. & Chief Eng.: Joe Lee; Studio Mgr.: Craig Baker; Mixer: Carole Lee. No. of engs. 2; mixers 1.
- **LITTLE ROCK (Area Code 501)**
Jaggars Audio Prod'ns (1962), 1804 S. Johnson St., Zip: 72204. Tel: 663-4275. Owner & Studio Mgr.: S. J. Jaggars; Chief Eng: Bill Hammett. No. of engs. 2; mixers 4.

CALIFORNIA

- **ARCADIA (Area Code 213)**
Living Sound Rec'rs (1965), 146 W. Live Oak. Zip: 91006. Tel: 446-0363. Owners: Waltnr, Hardesty, Blehm; Studio Mgr: Steve Waltnr; Chief Eng: Dennis Hardesty; Mixers & Remixers: Dennis Hardesty, Steve Waltnr. No. of engs 2.
- **BAKERSFIELD (Area Code 805)**
Bakersfield Music Ent., 1316 19 St. Zip: 93301. Tel: 324-4252. Pres.: L. D. Wilson; Gen. Mgr.: Al Wilson; Sales Mgr.: Vern Wilson.
- Custom Audio Rec'g Serv. (1967), 1729 Forrest St. Zip: 93304. Tel: 324-0736. Owner, Studio Mgr. & Chief Eng.: Trenton T. Houston; Mixers: Trenton T. & June L. Houston.
- **CHULA VISTA (Area Code 714)**
Bonita Rec'g Studio (1968), 3346 Glen Abbey Blvd. Zip: 92010. Tel: 426-6638. Owner, Studio Mgr. & Chief Eng.: Dwight R. Squibb. No. of engs. 1.
- **EL CAJON (Area Code 714)**
Fanfare Rec'g Studios (1968), 120 E. Main St. Zip: 92020. Tel: 447-2555. Owners: Ron & Del Compton; Studio Mgr.: Del Compton; Chief Eng.: Ron Compton. No. of engs. 1; mixers 1; re-mixers 1.
- **FRESNO (Area Code 209)**
Trac Rec. Co. (1960), 180 E. Warner. Zip: 93710. Tel: 439-6761. Owner, Studio Mgr. & Chief Eng.: Stan Anderson. No. of engs. 1.
- **HUNTINGTON PARK (Area Code 213)**
Rex Rec'g Studio (1957), 3041 E. Gage. Zip: 90255. Tel: LU 1-2774. Owner & Studio Mgr.: George W. Rex; Chief Eng.: Al Mutter. No. of engs. 1.
- **LOS ANGELES METROPOLITAN AREA (Area Code 213)**
A & M Recs. (1962), 1416 N. La Brea Ave., Hollywood 90028. Tel: 461-9931. Owners: Herb Alpert, Jerry Moss; Studio Mgr & Chief Eng: Larry Levine; Mixers: Dick Bogert, Hank Cicalo, Ray Gerhardt, Henry Lewy, Tom May.
- A & R Rec'rs, see Annex Studios.
- Able Turntable & Tape (1968), 6912 Hollywood Blvd., Hollywood 90028. Tel: 466-8338. Owner & Chief Eng.: Ted Gardner; Prod'n Mgr.: Ed Bash.
- Alco Research & Eng'g, 6201 Santa Monica Blvd. Zip: 90038. Tel: 466-1101. Pres.: Lester A. Cottrell. (SEE ADVERTISEMENT)
- Alto Fonic Programing Inc. (1970), 6362 Hollywood Blvd., Hollywood 90028. Tel: 466-9261. Gen. & Studio Mgr.: Lee Tate; Chief Eng.: Joe Otis; Mixers: Bill Owens, Bob Rovai; Re-Mixers: Danny Gentile, Frank Cardarelli. No. of engs. 3; mixers 5; re-mixers 4.
- American Tape Dupl'rs, see Audio-Video Communications.
- Amigo Rec'g Studios, 11114 Cumpston, North Hollywood 91601. Tel: 763-4396. Studio Mgr.: Alan MacPherson.
- Annex Studios (1965), 1032 N. Sycamore Ave., Hollywood 90038. Tel: 464-7441. Owner T. N. Nogar; VP: Dave Wiechman; Studio Mgr.: Dick Sexty; Chief Eng.: Vic Bell; Mixers & Re-Mixers: T. N. Nogar, Dave Wiechman, John Anderson; Disk Mastering: Fern Dorrell. No. of engs. 4; mixers 4; re-mixers 4.
- Artisan Sound Rec'rs (1970), 6430 Sunset Blvd., Suite 1516, Hollywood 90028. Tel: 461-2751. Pres. & Chief Eng.: Bob MacLeod; Studio Mgr.: Penny Jenkins. No. of engs. 1.
- Artists Rec'g Studio (1963), 1644-48 N. Cherokee Ave., Hollywood 90028. Tel: 464-9854. Owner & Studio Mgr: Alex Furth; Chief Eng: Shelley

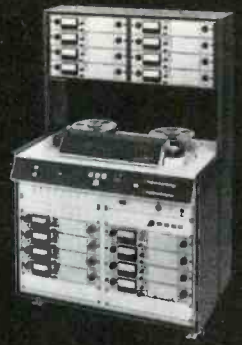
- Herman; Mixer: John Greek. No. of engs 2; mixers 1.
- Ascot Rec'g (1966), 5904 Sunset Blvd., Hollywood 90028. Tel: 464-8355. Owner: S. Frohman; Studio Mgr., Chief Eng., Mixer & Re-Mixer: Lou Frohman.
- Audio-Video Communications Inc. (formerly American Tape Dupl'rs), 5727 W. Jefferson Blvd. Zip: 90016. Tel: 870-6832. Studio Mgr. & Chief Eng.: Rudy Menart. (SEE ADVERTISEMENT)

AVC RECORDING STUDIOS
5727 WEST JEFFERSON BLVD.
LOS ANGELES, CALIFORNIA 90016
213-870-6832

Superior quality, low cost reproduction. Total creative facilities including: writing, editing, producing, mastering, and duplicating. For general use of music, advertising, and business companies.

- Jon Badeaux Prod'ns, 5728 Colfax Ave., North Hollywood 91601. Tel: 985-5096. Pres.: Jon Badeaux; Gen. Mgr.: George Clements.
- Bell Sound Studios Inc. (1968), 916 N. Citrus, Hollywood 90038. Tel: 461-3036. Pres. & Studio Mgr.: Bill Bell; Chief Eng.: Dick Hart, Mixers & Re-Mixers: Buzz Baxter, Bill Bell, Dick Hart, Larry Miller. No. of engs. 4; mixers 4; re-mixers 4.
- Blue Soul Rec'g Studio (1970), 4427B Crenshaw Blvd. Zip: 90043. Tel: 299-1200. Owners: Jack Brown, Patric Carroil; Chief Eng.: William Greenough.
- Ted Brinson's Rec'gs (1946), 1900 Fifth Ave. Zip: 90018. Tel: 737-9008. Owner & Chief Eng.: Ted Brinson; Studio Mgr.: Lurl Whiteside; Mixers & Re-Mixers: Ted Brinson, Ed Brown. No. of engs. 2; mixers 2; re-mixers 2.
- By-Buk Prod. (div. of Webtek Corp.), 4326 W. Pico Blvd. Zip: 90019. Tel: 934-1390. Pres.: Joseph Kuen; Gen. Mgr.: Richard Conner; Sales Mgr.: George Baubian. (SEE ADVERTISEMENT)
- California Rec'rs (1967), 5203 Sunset Blvd., Hollywood 90027. Tel: 666-9043. Owner & Pres.: Delton Kacher; Studio Mgr. & Mixer: David Holman. No. of engs. 2; mixers 2.
- Capitol Recs. Inc. (1955), 1750 N. Vine St., Hollywood 90028. Chief: HO 2-6252/4048. Studio Mgr.: Peter Dent; Chief Eng.: Ralph Cousino; Mixers: Hugh Davies, Don Henderson; George Irwin, Jack Manchen, Jan Ranelucci, Carson Taylor, Rex Updegraff; Re-Mixers: Ed Flaherty, Hilda Hersch, Gene Hicks, Cecil Jones, Bob Norberg. No. of engs. 29; mixers 7; re-mixers 5.
- Clark-Brown Audio (1970), 3210 W. 54 St. Zip: 90043. Tel: 296-0352. Owners: Oliver Brown, Ray Clark. No. of engs. 2.
- Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Mgr.: Mike Coolidge.
- Concert Rec'g, 3318 Platt Ave., Lynwood 90262. Tel: 639-1341. Owner: William G. Johnson; Sales & Mktg. Mgr.: Peggy Thiese.
- Conway Rec'rs Inc. (1969), 5648 Cahuenga Blvd., North Hollywood 91601. Tel: 762-8507. Pres.: Phil A. Yeend; Studio Mgr.: Frank Jones; Mixers & Re-Mixers: Frank Jones, Bob McKenzie; Carl Yanchar, Phil A. Yeend. No. of engs 2; mixers 4.
- Crystal Sound Rec'g (1969), 1014 N. Vine St., Hollywood 90038. Tel: 466-6453. Owners: Andrew Berliner, John Fischbach; Studio Mgr.: Michael Mikelens; Chief Eng.: Andrew Berliner; Mixers & Re-Mixers: Andrew Berliner, Richard Sanford. No. of engs. 2; mixers 2; re-mixers 2.
- Custom Fidelity Inc. (1957), 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: David Berkus; Studio Mgr. & Chief Eng: Michael Levey. No. of engs. 3; mixers 3; re-mixers 3. (SEE ADVERTISEMENT)
- Custom Rec'rs (1967), 5530 Cahuenga Blvd., North Hollywood 91601. Tel: 877-2557. VP, Gen. & Studio Mgr.: William B. Lindsey; Chief Eng.: Earl Lieske.
- Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Gen. Mgr.: James Takeda; Sales Mgr.: Ernie Nishinaka.
- D C T Rec'rs Inc. (1967), 6414 Sunset Blvd., Hollywood, 90028. Tel: HO 1-2841. Pres.: H. L. Waring; Studio Mgr.: Mrs. H. L. Waring; Chief Eng: George Graves; Engs. & Re-Mixers: Hank Waring, George Graves, Mike Granall.
- Diacoustic Lab., PO Box 377, Encino 91316. Tel: 346-4322. Owner & Pres.: Ernest M. Knight.
- E M C Corp., Radio Rec'rs Div., 7000 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. VP & Gen. Mgr.: Jerry Greenfield; Sales Mgr.: Dan Miller.
- Home office: Minneapolis-St. Paul, Minn., EMC Corp.
- Eldorado Rec'g Studio (1960), 1717 N. Vine St., Hollywood 90028. Tel: 467-6151. Studio Mgr. & Chief Eng.: John J. Cevetello; Mixers: Richard Barcellona, John J. Cevetello; Re-Mixers: Randy Hauck, Shirleen Raye. No. of engs. 5; mixers 5; re-mixers 2.
- Electro-Vox Rec'g Studios (1931), 5546 Melrose Ave., Hollywood 90038. Tel: 465-2189. Owner, Studio Mgr. & Chief Eng.: Alan M. Gottschalk. No. of engs. 4.

continued on page 202



All together now...

Every beat, every note, tone, nuance faithfully reproduced. Every machine faithfully reproducing in sync. Ampex, leader of the 16-channel revolution, strikes again!

Now! The MM-1000 gives recording studios and teleproduction houses a new spectrum of creativity and quality. Now! The MM-1000 provides time and money-saving features offered by no other multichannel recorder.

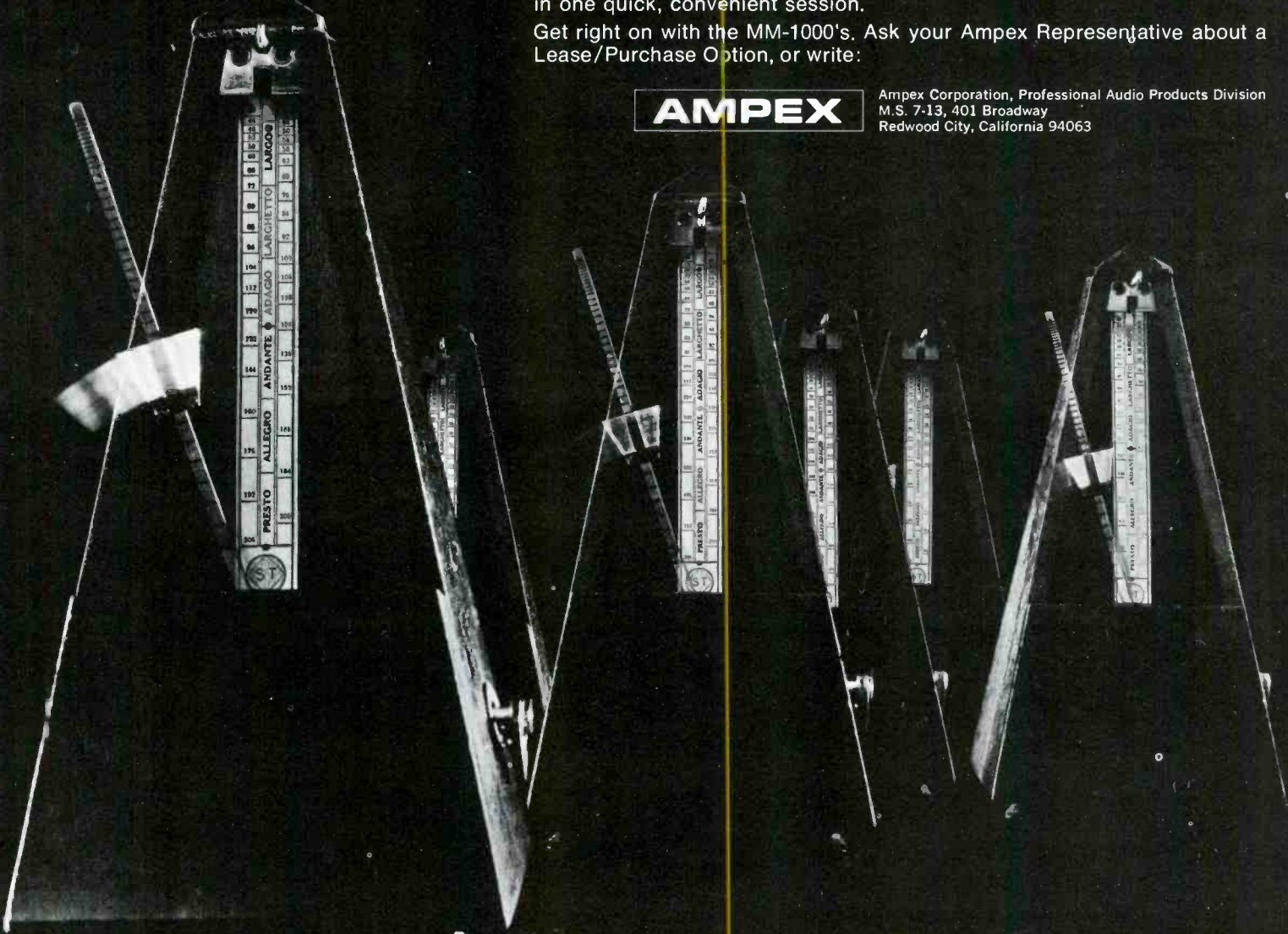
Recording studios can lay it down like never before with the MM-1000's exclusive Capstan Servo accessories. Through the reel timing accuracy. Precise pitch. Variable speeds. Every sound the same because record and playback are exactly matched: whether standard 7½, 15, 30 ips, or varied. *Plus*, 16 fully calibrated channels and the rugged reliability of the recording world's most popular multichannel recorder.

Teleproduction houses can attain multichannel sync like never before with the MM-1000's new Auditec System. Auditec, coupled with an automatic programmer provides direct synchronized linking of multichannel audio recorders with videotape recorders and station sync pulse. For the first time, multichannel audio can be recorded, programmed, and played back in automatic broadcast sync with other video and audio recorders. Producers and clients can change, correct, and approve synchronized sound and picture in one quick, convenient session.

Get right on with the MM-1000's. Ask your Ampex Representative about a Lease/Purchase Option, or write:

AMPEX

Ampex Corporation, Professional Audio Products Division
M.S. 7-13, 401 Broadway
Redwood City, California 94063



continued

Elektra Recs. (div. of Kinney Corp.) (1968), 962 N. La Cienega Blvd. Zip: 90069. Tel: 655-8280. Studio Mgr.: Bruce Morgan; Chief Eng.: Brian Ross-Myring; Mixers: Tom Hummer, Bruce Morgan, Brian Ross-Myring, Fritz Richmond; Mastering Eng.: Bill Parr, Vic Zaslov. No. of engs. 6; mixers 4.

El Mar Plastics, 1940 W. 144 St., Gardena 90249. Tel: 327-1540. Pres.: Harry Schor; VP Sales: Allen Schor.

Fidelity Rec'g Studio (1952), 6315 Yucca Hollywood 90028. Tel: 464-6277. Owner: Robert M. Fellows; Studio Mgr.: Randy Hauck; Chief Eng.: Neil Hopper. No. of engs 3; mixers 3.

Film City Studios (1947), 6087 Sunset Blvd., Hollywood 90028. Tel: 462-9539. Owner, Gen. & Studio Mgr.: John S. MacQuarrie; Chief Eng.: Gary Krause. No. of engs. 2; mixers 2; re-mixers 2.

Finebilt Mfg. Co. Inc., 931 N. Citrus Blvd., Hollywood 90038. Tel: 466-9511. Pres.: Alwin P. Schmid. (SEE ADVERTISEMENT)

Gemini Rec'g, 3374 Bennett Dr. Zip: 90068. Tel: 851-4844. Pres. & Mgr.: John B. Hickman.

Gold Star Rec'g Studios Inc. (1950), 6252 Santa Monica Blvd., Hollywood 90038. Tel: 469-1173. Owners: Stan Ross, Dave Gold; Studio Mgr.: Dave Gold; Chief Eng.: Stan Ross. No. of engs. 7; mixers 7; re-mixers 7.

Glen Glenn Sound Co. (1937), 6624 Romaine St., Hollywood 90038. Tel: 469-7221. Pres.: Robert G. Goodwin; VP & Chief Eng.: Joseph D. Kelly; Mixers & Re-Mixers: Gordon Day, Dave Dockendorf, Walter Goss, Robert Guhl, Jay Harding, Larry Jones, Joel Moss, John Neal, John Norman, James Stewart, John Wilkinson.

Harmony Rec'rs (1958), 5611 Melrose Ave. Zip: 90038. Tel: 466-7238. Owner: Robert H. Ross; Studio Mgr.: Howard Valentine; Chief Eng.: Don Saunders; Mixer & Remixer: Billy Erwin. No. of engs 3.

Wally Heider Rec'g (div. of Filmways Inc.) (1964), 1604 N. Cahuenga Blvd., Hollywood 90028. Tel: 466-5474. Studio Mgr.: W. T. "Doc" Babb; Chief Eng.: Tom Scott. No. of engs. 4.

Hogfat Recs., 7783 Sunset Blvd., Hollywood 90028. Tel: 874-1534. Pres.: Michael Deasy; VP & Gen. Mgr.: Dean O. Torrence; Sales Mgr.: Larry Knechtal.

Hollywood Picture Rec'rs (1960), 5318 Melrose Ave., Hollywood 90038. Tel: 461-4751, 463-7043. Owner, Studio Mgr. & Chief Eng.: Sam J. Kopetzky; Mixers: Sam J. & Jan Kopetzky, Gene Clark, Spike Nanarello.

Hollywood Sound Rec'rs (1964), 6367 Selma, Hollywood 90028. Tel: 465-6121. Studio Mgr.: Jack Lees; Chief Eng.: Tom Perry; Traffic Mgr.: Judy Wellnitz; Mixers & Re-Mixers: Ed Abner, John Guss. No. of engs. 5; mixers 3; re-mixers 3.

I D Sound Studios (1968), 1556 N. La Brea Ave., Hollywood 90028. Tel: 462-6477. Owner & Chief Eng.: Ivan Fisher; Studio Mgr.: Marge Janett; Mixers: Ivan Fisher, John Lee.

Jatco (1967), 3729 Virginia Rd. Zip: 90016. Tel: RE 2-3166, AX 5-1101. Owner: James Toliver; Studio Mgr.: Alfred Toliver; Chief Eng.: Angelo Toliver.

Bruce Kirby Sound Eng'g (1970), 1606 N. Cahuenga Blvd., Hollywood 90028. Tel: HO 2-6000. Owners: Bill E. Cline, Bruce Kirby.

Larrabee Sound Studios (1968), 8811 Santa Monica Blvd. Zip: 90069. Tel: 657-6750. Owner: Gerald Goffin; Studio Mgr. & Chief Eng.: Jerry Barnes; Mixer: Matt Hyde.

Location Rec'g Serv. (1965), 2201 W. Burbank Blvd., Burbank 91506. Tel: 849-1321. Owners: Allen J. Fraiberg, Steven A. Guy; Studio Mgr.: Allen J. Fraiberg; Chief Eng.: Steven A. Guy. No. of engs. 3.

M C A Rec'g Studios (1969), 100 Universal City Plaza, Universal City 91608. Tel: 985-4321 x 1243. Gen. & Studio Mgr.: Brent Albright;

Mixers & Re-Mixers: Brian D. Ingoldsbey, Terrence D. Brown, David A. Brand. No. of engs. 3; mixers 3; re-mixers 3.

C. P. MacGregor Rec'g Studio (1929), 729 S. Western Ave. Zip: 90005. Tel: 384-4191. Owner: Mrs. C. P. MacGregor.

Magnasonic Rec'g Inc. (1967), 1680 N. Vine, Suite 317, Hollywood 90028. Tel: 469-1062. Studio Mgr. & Chief Eng.: M.R. Thibault.

Music Rec'rs Inc. (1970), 1680 N. Sycamore Ave., Hollywood 90028. Tel: HO 2-6897. Owner, Pres., Chief Eng., Mixer & Re-Mixer: Garry Ulmer; Studio Mgr.: Beth Timkin.

My Soul Is a Witness Inc. (1969), 6723 S. Western Ave. Zip: 90047. Tel: 778-4101. Pres. & Studio Mgr.: (Bishop) George Scott Jr.; Chief Eng.: Norm Lewis. No. of engs. 2; mixers 2.

Mystic Sound Studio (1968, rebuilt 1971), 6277 Selma Ave., Hollywood 90028. Tel: 464-9667, 467-1457. Owner & Pres.: Doug Moody; Studio Mgr.: Wally Moody; Chief Eng.: James Kay. No. of engs. 3; mixers 3.

Original Sound (1964), 7120 Sunset Blvd., Hollywood 90046. Tel: 851-2254. Studio Mgr. & Chief Eng.: Paul Buff; Mixers & Re-Mixers: Randy Ezraty, Wayne Yentis. No. of engs. 3; mixers 3; re-mixers 3.

Paramount Rec'g Studios (1966), 6245 Santa Monica Blvd., Hollywood 90038. Tel: 461-3717. Studio Mgr.: Marshall Brevetz; Chief Eng.: Brian Bruderlin; Mixers & Re-Mixers: Wiley Brooks, Bruce Ellison, Brian Bruderlin, Barry Keane, Steve Waldman. No. of engs. 5; mixers 5; re-mixers 5.

Parasound Inc. (1967), 2825 Hyans St. Zip: 90026. Tel: 462-3311. Bd. Chm.: Paul Beaver; Studio Mgr.: Phillip Davis; Chief Eng.: Robert Easton. No. of engs. 2; mixers 2; re-mixers 1.

Poppi Rec'g Studios (div. of Vodum Ent's. Inc.) (1970), 7317 Romaine St., Hollywood 90046. Tel: 874-0500. Gen. & Studio Mgr.: Dick Martinek; Chief Eng.: David Thussen; Head Mixer: Eddie Brackett. No. of engs. 3; mixers 3; re-mixers 3.

R C A Recs. Rec'g Studios (1964), 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Studio Mgr.: Charles Pruzansky; Chief Eng.: Rex Isom. No. of engs. 22; mixers 9; re-mixers 9.

Radio Rec'rs (div. of EMC Corp.) (1939), 7000 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. VP & Studio Mgr.: Jerry Greenfield; Chief Eng.: H. Harker; Mixers: Sid Nicholas, L. Read; Re-Mixers: D. Costell, G. Trotter. No. of engs. 7; mixers 3; re-mixers 2.

Recording Hut Inc., 6373 Sunset Blvd., Hollywood 90028. Tel: HO 2-6000.

The Recording Studio Inc. (1968), 18434 Topham St., Tarzana 91356. Tel: 345-7446, 342-5570. Owner & Studio Mgr.: Joe Long; Chief Eng.: Harvey R. Schwartz; Mixers: Harvey R. Schwartz, Michael Mallin, Jim Hobson; Re-Mixers: Chris Whealan, Steve Clark. No. of engs. 5; mixers 3; re-mixers 2.

Record Plant (div. of Television Communications Corp.) (1967), 8456 W. Third St. Zip: 90048. Tel: 653-0240. Studio Mgr.: Gary Kellgren; Chief Eng.: Bob Hughes.

Remote Rec'g Facilities (1967), 6124 Selma, Hollywood 90028. Tel: HO 9-1002. Studio Mgr. & Chief Eng.: B. J. Walters; Mixers & Re-Mixers: Andy Morris, Jim Walters. No. of engs. 1; mixers 2; re-mixers 2.

Sage & Sand Rec'g Studio (1951), 6520 Selma Ave., Hollywood 90028. Tel: HO 9-1527. Owner: W. Fleener; Studio Mgr.: Jim Mooney.

Scottsound (1948), 6110 Santa Monica Blvd., Hollywood 90038. Tel: 462-6981. Studio Mgr.: Bruce Scott; Chief Eng.: C. Broyette; Mixers: Bruce Scott, S. Gibson, R. Stein. No. of engs. 3; mixers 3.

Sonic-Sound Ent's., 5267 W. Pico Blvd. Zip: 90019. Tel: 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Michael Foley; Sales Mgr.: Joseph Alqazi.

Sound City Inc. (1968), 15456 Cabrillo Rd., Van Nuys 91406. Tel: 787-3722, 873-2842. Pres. & Studio Mgr.: J. Gottfried; Chief Eng.: Joe Leahy; Mix-

ers: Keith Olsen, Mark Richardson; Re-Mixers: Bill Drescher, Bob Mahoney. No. of engs. 4; re-mixers 2.

The Sound Factory Inc. (1968), 6357 Selma Ave., Hollywood 90028. Tel: 461-3096. Owner, Studio Mgr. & Chief Eng.: Dave Hassinger; Mixers: Dave Hassinger, Rick Heenan; Re-Mixers: Dave Hassinger, Norman Keller. No. of engs. 3; mixers 3.

Sound Rec'rs Studio (1966), 6226 Yucca, Hollywood 90028. Tel: 462-6585. Office Mgr.: Lina Di Fiore; Engs.: Armin Steiner, John Stachowiak, Erik Wangberg.

Studio "76" (1965), 7615 Sunset Blvd., Hollywood 90028. Tel: 876-4955. Owner & Studio Mgr.: George E. Eddy; Chief Eng.: Frank Coe; Mixers: George Eddy, Frank Coe. No. of engs. 2; mixers 2; re-mixers 1.

Sunset Sound Rec'rs (1961), 6650 Sunset Blvd., Hollywood 90028. Tel: 469-1186. Owner: T. Camarata; Studio Mgr.: John Mazo; Chief Eng.: William L. Robinson; Mixers & Re-Mixers: Wayne Daily, Tom Harvey, Stan Lawson, Bill Lazerus, Brad Pinkstaff, Bill Robinson. No. of engs. 8; mixers 6; re-mixers 6.

Sunwest Rec'g Studios Inc., 5539 Sunset Blvd. Zip: 90028. Tel: 463-5631. Owners: Jack Spina, Pat Boone; Studio Mgr.: Roger Dollarhide; Chief Eng.: Donn Landee, Howard Weiss.

Super Sound Studios (sub. of Protone Recs. & Music) (1970), 6478 Santa Monica Blvd., Hollywood 90038. Tel: HO 2-9884. Owner: James Welton; Studio Mgr.: Jane Courtland; Chief Eng.: John Hey. No. of engs. 3; mixers 3; re-mixers 3.

T T G Rec'g Studios (1965), 1441 N. McCadden Pl., Hollywood 90028. Tel: 464-7391. Owner & Chief Eng.: Ami Hadani; Studio Mgr.: Jules Losch; Senior Rec'g Eng.: Angel L. Balestier; Mixers: Angel L. Balestier, Ami Hadani, Richard Jacob, Bob Porter. No. of engs. 6; mixers 4.

Tangerine Studios (div. of Tangerine Rec. Corp.) (1964), 2107 W. Washington. Zip: 90018. Tel: 732-0171. Studio Mgr.: Ron Granger; Chief Eng.: Dave Braithwaite; Ass't Eng.: Tony Perry. No. of engs. 2; mixers 2; re-mixers 2.

Telaudiod Centre (div. of Audio Int'l Inc.), 634 S. Victory Blvd., Burbank 91502. Tel: 849-1433. Pres: Oliver Berliner; Studio Mgr.: John Olson; Chief Eng.: C. S. Broneer; Mixers & Re-Mixers: Oliver Berliner, John Olson, John Reeder, Louis Matzini. No. of engs. 2; mixers 4; re-mixers 4.

United Artists Rec'g Studio (1957), 8715 W. Third St. Zip: 90048. Tel: 272-4483. Rec'g Dir.: Dino Lappas; Studio Opus. Mgr.: Kathy Keep; Engs.: Dino Lappas, Bert Agudelo, Chris Hersch, Bob Brown.

United Rec'g Corp. (1959), 6050 Sunset Blvd., Hollywood 90028. Tel: 469-3983. Pres.: M. T. Putnam; VP & Gen. Mgr.: Robert W. Doherty; Chief Eng.: J. Jerrold Ferree. No. of engs. 7; mixers 5; re-mixers 2.

United Sound Rec'rs Inc. (div. of United Sound Inc.) (1968), 1805 W. Magnolia Blvd., Burbank 91506. Tel: 845-7435. Pres. & Studio Mgr.: Glen T. Glancy; Chief Eng.: Richard A. Nelson. No. of engs. 3.

Valentine Rec'g Studios (1963), 5330 Laurel Canyon, North Hollywood 91607. Tel: 769-1515. Owner & Chief Eng.: Jim Valentine; Studio Mgr.: James Lloyd; Mixers & Re-Mixers: Tom Rees, Jim Valentine. No. of engs. 2; mixers 2; re-mixers 2.

Village Rec'r (1969), 1616 Butler Ave., West Los Angeles 90025. Tel: 478-8227. Owner: Geordie Hormel; Studio Mgr. & Chief Eng.: Doc Siegal. No. of engs. 7; mixers 7.

Watermark Studios (1970), 931 N. La Cienega Blvd. Zip: 90069. Tel: 659-3834. Eng'g Dir.: David H. Freese; Mixers: John Horton, John Groper, Bill Hergonson, Mike Ragsdale. No. of engs. 1; mixers 4.

Western Rec'rs Inc. (1961), 6000 Sunset Blvd., Hollywood 90028. Tel: 463-6811. Pres.: M. T. Putnam; Studio Mgr.: Robert W. Doherty; Chief Eng.: J. Jerrold Ferree. No. of engs. 5; mixers 3; re-mixers 2.

Whitney Rec'g Studio Inc., 1516 W. Glenoaks Blvd., Glendale 91201. Tel: 245-6801. Owner & Gen. Mgr.: Lorin J. Whitney. (SEE ADVERTISEMENT)

- **LYNWOOD (Area Code 213)**
Concert Rec'g (1965), 3318 Platt Ave. Zip: 90262. Tel: 639-1341. Owner: William G. Johnson.
- **MILL BRAE (Area Code 415)**
Century Music & Rec'g Co. (1968), 324 Broadway. Zip: 94030. Tel: 692-1525. Owner & Studio Mgr.: Ray Paul; Chief Engs., Mixers & Re-Mixers: Ray Paul, John Owens.
- **MILL VALLEY (Area Code 415)**
Studio 10 Inc. Ltd., 354 Shoreline Hwy. Zip: 94941. Tel: 388-2095. Pres.: Thomas G. Preuss.
- **OJAI (Area Code 805)**
Two:Dot Recs. (1965), 4438 Hendrickson Rd. Zip: 93023. Tel: 646-2377. Owner, Studio Mgr., Chief Eng., Mixer & Re-Mixer: Dean Thompson.
- **PALM SPRINGS (Area Code 714)**
Fox Studio, 2536 Ave. Caballeros. Zip: 92262. Tel: 327-4819. Owner: Kent Fox.

continued on page 204

CUSTOM PRODUCTION

RECORDING/RECORD PRESSING
CREATIVE DESIGN PACKAGING
PRINTING-LABELS TAPE & RECORD
8-TRACK TAPES / CASSETTE TAPES

adrian associates, inc.
6660 Biscayne Blvd. • Miami, Fla. 33138
Phone (305) 757-1626

OUR
16th
YEAR

COMPLETE FACILITIES

RECORDS & TAPES

THE NEW SCULLY 100 MOVES 2" TAPE BETTER THAN ANY OTHER RECORDER ON THE MARKET...

Regardless of Price

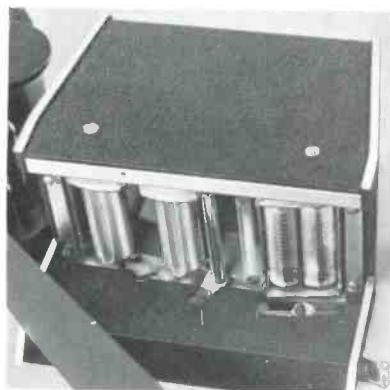
That's a big statement. But the facts are in. After months of rugged use, studios rate the 100 transport ahead of all others . . . a spill proof transport that silently moves 2" tape with unmatched precision.

It's all there. The first truly modular recording system that allows you to buy all the accessories you need . . . or none at all. Add them later when (or if) you need them. And the basic price is only \$13,750.

No more sync problems or switching noise either. Scully's new combined record/playback head lets you punch in and out, go from play to record to sync. Never worry about performance loss or transient noise.

And the 100 is from Scully . . . the name that's been the industry standard for years.

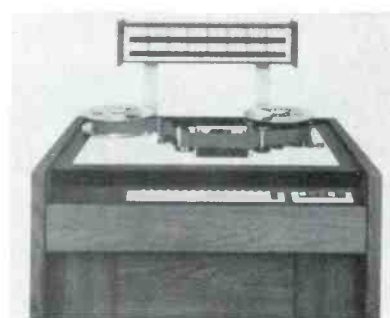
Service? To augment the nation-wide distributor organization, company-operated Service Centers are being opened coast to coast. Our first four (with more to come) are strategically located in the major music areas. For a demo . . . or merely some specs . . . call Dave Nicholls, Nashville (615 327-1747); Mike Faulkner or Doug Oliver, L.A. (213 387-8354); Ham Brosious or Bob Berliner, N.Y. (212 688-0030); Gareth Nelson, Chicago (312 583-7878); or write Scully, 480 Bunnell St., Bridgeport, Conn. 06607 (203 335-5146)



two heads are better than three



we stand behind our product



the 100 . . . for today's sound

Dictaphone
Scully Division

continued

• PARAMOUNT (Area Code 213)

Paramount-West Rec'g (1969), 8010 Second St. Zip: 90723. Tel: 531-6000. Owner: Dee W. Galiffa; Studio Mgr.: Gerri Galiffa; Chief Eng.: Gregg Carpenter. No. of engs. 3.

• PASADENA (Area Code 213)

Pasadena Sound Rec'rs (1950), 148 N. Pasadena Ave. Zip: 91103. Tel: 796-3077, 793-7776, 681-9258. Owner & Chief Eng.: James M. Jones; Studio Mgr.: Gil Jones; Mixers & Re-Mixers: James M. & Gil Jones.

• SACRAMENTO (Area Code 916)

Brandt's Rec'g Studios (1942), 1030 48 St. Zip: 95819. Tel: 461-3400. Owners: C. M. & E. A. Brandt; Studio Mgr.: E. A. Brandt; Chief Eng.: C. M. Brandt. No. of engs. 2; mixers 3; re-mixers 2.

Bill Rase Rec'g & Film Studios (1965), 2904 Franklin Blvd. Zip: 95818. Tel: 452-4266. Owner & Studio Mgr.: Bill Rase; Chief Eng.: Bill McCray; Ass't Eng.: Ruben Meeks; Mixer: Ray Nakamoto. No. of engs. 2; mixers 1.

• SAN DIEGO (Area Code 714)

(Also see listings under El Cajon)

Audio Rec'rs (1952), 3941 Fifth Ave. Zip: 92103. Tel: 295-3194. Owner: John A. Mullen. No. of engs. 2.

Bruce Carlin's Rec'g Studio (1970), 959 Columbia St. Zip: 92101. Tel: 239-4526. Owner & Studio Mgr.: Bruce Carlin; Mixers: Bruce Carlin, Mark Hoffman. No. of engs. 2; mixers 2.

Studio West, 5042 Ruffner. Zip: 92111. Tel: 277-4714. Gen. Mgr.: LeRoy Carroll.

• SAN FRANCISCO & BAY AREA (Area Code 415)

Action Rec'g Co., 2207 El Camino Real, San Mateo 94403. Tel: 341-1500. Studio Mgr. & Chief Eng.: Fred F. Cohn & George Woodley. No. of engs. 2; mixers 2; re-mixers 2.

Alembic Inc., 320 Judah St. Zip: 94122. Tel: 665-1330. Pres. & Chief Eng.: Bob Matthews; Eng.: Betty Cantor, Ron Wickersham, Rick Turner. No. of engs. 4.

Marvin Becker-Filmmaker (1952), 2111 California St. Zip: 94115. Tel: 567-2160. Owner: Marvin Becker. No. of engs. 1.

Catero Sound Co., 1550 Market St. Zip: 94102. Tel: 626-0910. VP: David Rubinson; Studio Mgr.: Linda Rogoff; Chief Eng., Mixer & Re-Mixer: Fred Catero.

Roy Chen Rec'g Studios (1971), 130 Waverly Pl. Zip: 94108. Tel: 989-4004. Owner & Chief Eng.: Roy Chen; Mixer: Wayne Wagner.

Coast Rec'rs Inc. (div. of United Rec'g) (1962), 829 Folsom St. Zip: 94107. Tel: 397-7676. Studio Mgr.: Lloyd Pratt; Chief Eng.: Walter Payne; Mixers: Phil Edwards, Sol Weiss, Walter Payne, Lloyd Pratt.

Columbus Rec'g (1965), 916 Kearny St. Zip: 94133. Tel: 397-1492. Owner: Frank Werber; Studio Mgr.: Barrie Stebbings.

Different Fur Trading Co. (1969-70), 3470 19 St. Zip: 94110. Tel: 864-1967. Owners: Studio Mgrs. & Mixers: Pat Gleason, John Vieira; Chief Eng.: John Payne; Eng.: John Vieira. No. of engs. 2; mixers 1.

Fred Foxx Music Co. (1969), 15 Ontario, San Mateo 94401. Tel: 343-7222, 344-8626. Owner, Studio Mgr. & Chief Eng.: F. H. Nesbitt Jr.; Ass't Eng.: L. Watkins. No. of engs. 3; mixers 3.

Gambit Ent's. (1965), 119 Cuesta Dr., South San Francisco 94080. Tel: 589-8095. Owner: Bruce C. Grant. No. of engs. 2.

Golden State Rec'rs Inc. (1964), 665 Harrison St. Zip: 94107. Tel: 781-6306. Owners: Leo de Gar Kulka, Herb Haas; Studio Mgr.: Herb Haas;

Chief Eng.: Leo de Gar Kulka; Mixer: Vance Frost.

The Hartford Studio (1970), 3029 Market St. Zip: 94114. Tel: 431-5057. Owner & Chief Eng.: Ernest L. Asten; Studio Mgr. & Eng.: Martha J. Asten.

Wally Heider Rec'g (div. of Filmways Inc.) (1969), 245 Hyde St. Zip: 94102. Tel: 771-5780. Chief Eng.: Mel Tanner. No. of engs. 9; mixers 4.

McCune Sound Studios (1931), 915 Howard St. Zip: 94103. Tel: 433-0850. Owner: Harry D. McCune; Studio Mgr.: Don C. Geis; Chief Eng.: Rich Klein. No. of engs. 4; mixers 2; re-mixers 2.

Newcomb Rec'g Studio (1945), 4834 Bissell Ave., Richmond 94805. Tel: 233-7487. Owner, Studio Mgr. & Chief Eng.: W. S. Newcomb. No. of engs. 2.

P H R (Pacific High Rec'g Co.) (1968), 60 Brady St. Zip: 94103. Tel: 621-8454. Owner: Peter B. Weston; Studio Mgr.: Richard Olsen; Chief Eng.: Phill Sawyer; Mixers: Phill Sawyer, Bob Shumaker, Peter Weston. No. of engs. 3.

Pacific Rec'g Studios (1968), 1737 El Camino S., San Mateo 94402. Tel: 349-6396. Owner: Paul C. Curcio Jr.; Studio Mgr.: Ginger Mews; Chief Eng.: Martin A. Cohn; Mixers: Martin A. Cohn, Greg Pine. No. of engs. 3; mixers 3; re-mixers 3.

Peninsula Sound Studio (div. of Spectrum Recs.) (1967), PO Box 757, 757 Industrial Rd., San Carlos 94070. Tel: 593-9554, 592-0303. Pres.: Paul Weaver; Studio Mgrs.: Dale Lear, Larry Black; Chief Eng.: Jim Conklin. No. of engs. 4.

Professional Programming/West, 145 Naglee Ave. Zip: 94112. Tel: 585-2315. Sales Mgr.: Gary Schaffer.

Home office: Miami, Fla., Professional Programming/East.

Sierra Sound Labs (1961), 1741 Alcatraz Ave., Berkeley 94703. Tel: 655-7636. Studio Mgr.: Robert C. de Sousa. No. of engs. 1; mixers 2.

Sound Genesis (1968), 759 Harrison St. Zip: 94107. Tel: 391-8776. Owner: Bruce Hatch; Studio Mgr.: Julie Hatch; Chief Eng.: Dan Schultz. No. of engs. 5; mixers 1; re-mixers 1.

3 P Rec'g, 2930 Jackson St. Zip: 94115. Tel: 285-3242. Owner: Stephen H. Lampen.

Whalebone Rec'g Studios (div. of Whalebone Music), 2298 Stockbridge Ave., Woodside 94062. Tel: 369-4080. Mgr. & Chief Eng.: Harry E. Long.

• SAN JOSE (Area Code 408)

Tiki Sound Studio (1964), 792 E. Julian St. Zip: 95121. Tel: 286-9840. Owners: Gracie J. O'Neal, Harvey Tom; Studio Mgr.: Harvey Tom; Chief Eng.: Gracie J. O'Neal. No. of engs. 3.

• SAN MATEO (Area Code 415)

Fred Foxx Music Co., 15 Ontario. Zip: 94401. Tel: 343-7222, 344-8626. Owner & Gen. Mgr.: F. H. Nesbitt Jr. Branch: Detroit, Mich.

• SANTA ANA (Area Code 714)

United Audio Corp. (1967), 1519 S. Grand Ave. Zip: 92705. Tel: 542-4427. Owners: Henry Quinn, Jack Marshall; Pres., Studio Mgr. & Chief Eng.: Henry Quinn. No. of engs. 3; mixers 3; re-mixers 3.

• SANTA CLARA (Area Code 408)

Kruz Rec'g (1965), 385 Mathew St. Zip: 95050. Tel: 244-6969. Owners: Jess Meek, Bruce Nepple, Frank Luff; Studio Mgr. & Chief Eng.: Jess Meek; Mixers & Re-mixers: Bruce Nepple, Frank Luff. No. of engs. 3; mixers 3; re-mixers 3.

• STOCKTON (Area Code 209)

Quality Rec'g Serv. (1964), 1010 N. Wilson Way. Zip: 95205. Tel: 463-4155. Owner: Art Nielsen; Studio Mgr.: W. Wesley Rule; Chief Eng.: James Haussler. No. of engs. 2; mixers 2.

• WHITTIER (Area Code 213)

J P Rec'g Studios, PO Box 1054. Zip: 90603. Tel: 694-1717. Owner & Chief Eng.: John Peters.

Century Recs., see Audiocom Corp.

Infal Recs. Inc. (1967), 2144 Champa St. Zip: 80202. Tel: 892-7141. Studio Mgr.: Ruhl I. Hernandez; Chief Eng.: Victor M. Hernandez. No. of engs 2; mixers 3; re-mixers 1.

Jackson Sound Prod'ns (1964), 1401-1403 S. Lipan St. Zip: 80223. Tel: 722-7019. Owner & Studio Mgr.: Joseph K. Jackson; Chief Eng.: Gerald Villhauer; Mixers: Marc Damerst, Ingeborg Mullen; Re-Mixer: Gerald Villhauer. No. of engs. 3; mixers 2; re-mixers 1.

Summit Rec'g Studios (1966), 1130 W. Evans. Zip: 80223. Tel: 936-7405. Chief Eng.: Preston Smith. No. of engs. 2; mixers 3; re-mixers 3.

Western Cine Serv. Inc. (1952), 312 S. Pearl St. Zip: 80209. Tel: 744-1017. Studio Mgr.: Harry Landon; Chief Eng.: Bob Burnham; Mixer: Don Haoin.

CONNECTICUT

• BLOOMFIELD (Area Code 203)

Master Recs. (1965), 244 Tunxis Ave. Zip: 06002. Tel: 242-8850. Owner: Melvyn Raiman. No. of engs. 2; mixers 1. Note: (Remote only).

• GREENWICH (Area Code 203)

P & P Studios Inc., 18 W. Putnam Ave. Zip: 06830. Tel: 869-8856. Pres.: Victor E. Paric; VP: Terry L. Puffer.

• HAMDEN (Area Code 203)

Sleeping Giant Films Inc. (1954), 3019 Dixwell Ave. Zip: 06518. Tel: 248-9323. Studio Mgr.: Gordon Johnson; Chief Eng.: Anthony Guarino Jr. No. of engs. 3; mixers 2; re-mixers 2.

• NEW HAVEN (Area Code 203)

Dynamic Rec'g Studios (div. of SL Instruments Inc.) (1970), 85 Willow St. Zip: 06511. Tel: 562-8700. Studio Mgr.: Martin G. Kugell; Chief Eng.: Thomas J. Sokira. No. of engs. 1; mixers 2; re-mixers 2.

• NEWINGTON (Area Code 203)

Sound-Art Studios inc. (1969), 135 Day St. Zip: 06111. Tel: 522-7253. Owner: Arthur Annercharico; Studio Mgr. & Chief Eng.: Paul J. Gregory. No. of engs. 4; mixers 2.

• WALLINGFORD (Area Code 203)

Synchron Sound Studios Inc. (div. of Perception Inc.) (1966), 10 George St. Zip: 06492. Tel: 269-4465. Studio Mgr.: Andrew B. Carlton; Chief Eng.: Bill Lobb. No. of engs. 3; mixers 3; re-mixers 2.

DELAWARE

• WILMINGTON (Area Code 302)

Ken-Del Studios (div. of Ken-Del Prod'ns Inc.) (1949), 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Studio Mgr.: M. Leap. No. of mixers 3; re-mixers 3.

DISTRICT OF COLUMBIA

• WASHINGTON (Area Code 202)

(Also see listings under Baltimore, Bethesda and Silver Spring, Md.)

Audio-Video Concepts (1970), PO Box 33035. Zip: 20028. Tel: 568-5837. Pres. & Chief Eng.: Edward P. Helvey Jr.; VP & Gen. Mgr.: Troy C. Brand. No. of engs. 2; mixers 3.

Lion Rec'g Servs. (1967), 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Owner, Studio Mgr. & Chief Eng.: Hal Lion; Mixers: Hal Lion, Jeff Barron; Re-Mixer: Jeff Barron. No. of engs. 2; mixers 2; re-mixers 1.

M S A, 143 Kennedy St. NW, Suite 11. Zip: 20011. Tel: 723-4215. Pres. & Gen. Mgr.: Saul Menich.

FLORIDA

• COCOA (Area Code 305)

Ron Sound (1967), PO Box 3762. Zip: 32922. Tel: 623-2030. Owner, Studio Mgr., Chief Eng., Mixer & Re-Mixer: Ron Schrader.

• FORT LAUDERDALE (Area Code 305)

Hyperbolic Recs. Inc. (1970), 548 NE 42 St. Zip: 33308. Tel: 563-5598. Owners: John Archer, Mike Rodgers; Studio Mgr.: Mike Rodgers; Chief Eng.: John Archer; Mixers & Re-Mixers: John Archer, Mike Rodgers, Billy Carr, Chuck Schultz. No. of engs. 1; mixers 4; re-mixers 4.

S R S Rec'g Studios (1968), 790 NE 45 St. Zip: 33308. Tel: 772-3385. Owners: Michelle Scott, Jerry Musgrove, David Chiodo Jr.; Pres.: Michelle Scott; Prod'n Mgr.: David Chiodo Jr.; Chief Eng.: Jerry Musgrove. No. of engs. 3; mixers 3; re-mixers 3.

The Smith Studio Inc., 3141 SW 22 Ct. Zip: 33312. Tel: 581-7300. Owner: Fletcher Smith.

continued on page 205

NATURAL SOUND STUDIOS

63 Main Street

Maynard, Mass. 01754

NEW ENGLAND'S LARGEST RECORDING STUDIOS

TEL: (617) 897-7359

Greater Boston Telephone No. 259-9482

COLORADO

• DENVER (Area Code 303)

Fred Arthur Prod'ns (1969), 1218 E. 18 Ave. Zip: 80218. Tel: 255-4686. Owner & Studio Mgr.: Fred Arthur; Chief Eng.: Soren Bredsdorff; Ass't Eng.: Jim Grimshaw; Mixers & Re-Mixers: Soren Bredsdorff, Jim Grimshaw. No. of engs. 2; mixers 2; re-mixers 2.

Audicom Corp. (formerly Century Recs.) (1967), 995 S. Clermont. Zip: 80222. Tel: 757-3377. Pres. & Studio Mgr.: Jack H. Dunham; Chief Eng.: Dave Howard. No. of engs. 7; mixers 7; re-mixers 7.

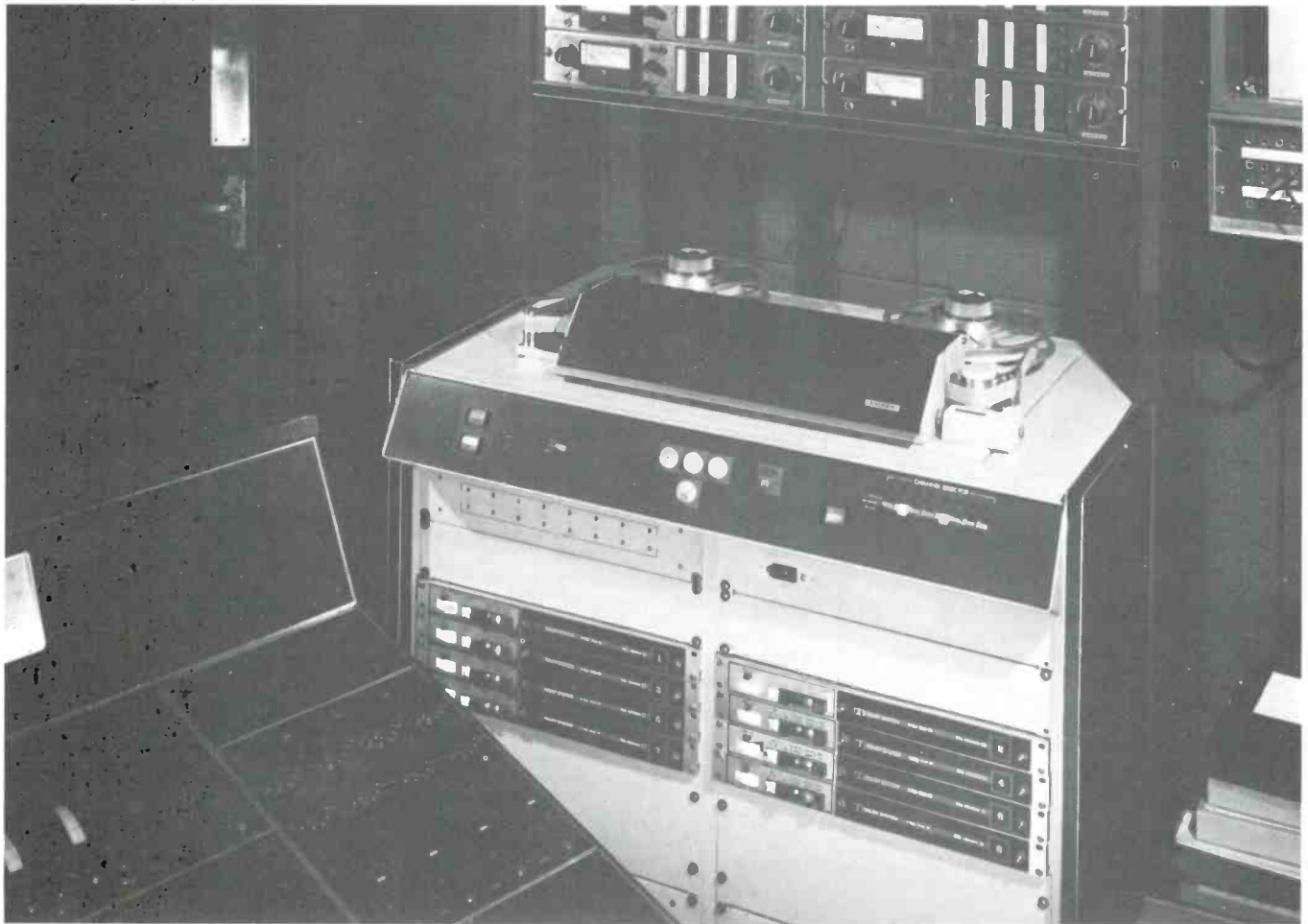
Band Box Rec'g Studios Inc. (1954), 1155 Reed St. Zip: 80215. Tel: 455-4118. Owner & Studio Mgr.: Vicky Morosan. No. of engs. 3.

Charles Bennett Prod'ns (1964), 4150 Fox St. Zip: 80216. Tel: 433-3334. Owner: Charles Bennett; Studio Mgr.: J. Emerson. No. of engs. 1.

Carousel Prod'ns Inc. (1969), 25 & Chase St. Zip: 80214. Tel: 238-1229. Owners: M. & Don Weyand, Buddy Greene; Studio Mgr. & Chief Eng.: Don Weyand. No. of engs. 2; mixers 2.

The Dolby System

Wherever professional recording is at its best, the Dolby Noise Reduction System is a basic part of studio instrumentation.



Dolby Laboratories Inc

New York

333 Avenue of the Americas NY 10014

212-243-2525

London

346 Clapham Road London SW9

01-720-1111

Tokyo

Tiger Building 30-7 4-chome Kuramae Taito-ku Tokyo

03-861-5371

• **URBANA (Area Code 217)**

RoFran Ent's. (1965), 117 W. Washington. Zip: 61801. Tel: 367-9076. Owner, Studio Mgr.: Chief Eng., Mixer & Re-Mixer: Roger Francisco. No. of engs. 2.

INDIANA

• **BLOOMINGTON (Area Code 812)**

Gilfoy Sound Studios (1966), 300 Gilbert. Zip: 47401. Tel: 339-1341. Owner, Studio Mgr. & Chief Eng.: Jack L. W. Gilfoy; Mixers: Tom Reynolds, Robert Todrank. No. of engs. 3; mixers 2.

• **EVANSVILLE (Area Code 812)**

Gigantic Rec'g Studios (1961), 113 Garfield Ave. Zip: 47710. Tel: 425-8195. Owner, Studio Mgr., Chief Eng., Mixer & Re-Mixer: Herbert G. Haft. No. of engs. 2.

Seven Hills Publ'g & Rec'g Co. Inc., 905 N. Main St. Zip: 47711. Tel: 423-1861. Pres.: Ed Krietmeyer.

• **GARY (Area Code 219)**

Bud Pressner Rec'g Serv. (1960), 4839 Broadway. Zip: 46409. Tel: 884-5214. Owner, Studio Mgr. & Chief Eng.: Bud Pressner.

Ron Wheeler Ent's. (1963), PO Box 1900, Zip: 46408; 4788 Connecticut. Zip: 46409. Tel: 887-7009. Owner: Ronald E. Wheeler. No. of mixers 2.

• **INDIANAPOLIS (Area Code 317)**

Commercial Features Inc. (1960), 1411 N. Illinois St. Zip: 46202. Tel: 639-0134. Owners: Hal Jaynes, Paul Bender; Studio Mgr: Hal Jaynes; Chief Eng: Paul Bender. No. of engs 2; mixers 2; remixer 2.

Ohmit Rec'g Studio (1967), 6102 E. 10 St. Zip: 46219. Tel: 356-9187. Owner: Mrs. Leslie E. Ohmit. No. of engs. 1; mixers 2; re-mixers 1.

Bill Rucker Ent's., 2416 Morningstar Dr. Zip: 46229. Tel: 897-4151. Pres.: Bill Rucker; VPs: Robert Artmire, R. J. Fisher.

• **LAFAYETTE (Area Code 317)**

Oakland Rec'g Studio (1970), 638 S. 24 St. Zip: 47904. Tel: 447-4803. Owners: Delbert Boyer, John Loveless; Studio Mgr. & Chief Eng.: Delbert Boyer. No. of engs. 2; mixers 1; re-mixers 2.

• **RICHMOND (Area Code 317)**

Phillips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Gen. Mgr.: Curt Albright. Home office: New York, N.Y. (SEE ADVERTISE-MENT)

• **WADESVILLE (Area Code 812)**

Britestar Rec'g Studio, RR 2. Zip: 47638. Tel: 985-3925. Pres.: Red Wiseman; Gen. Mgr. & A&R: Ray Guyce.

IOWA

• **AMES (Area Code 515)**

Audiosonic Rec'g Studio, 1214 Roosevelt Ave. Zip: 50010. Tel: 232-2991. Owner & Studio Mgr.: Steve Monroe; Chief Eng.: Jerry Griffith.

• **DAVENPORT (Area Code 319)**

Fredlo Rec'g Studios (1951), 2224 E. 12 St. Zip: 52803. Tel: 326-2841. Owner & Chief Eng: Frederick R. Mauck; Studio Mgr: Lois R. Mauck. No. of engs 2.

• **DES MOINES (Area Code 515)**

Century Custom Rec'g (1965), 5712 College Ave. Zip: 50310. Tel: 255-8738. Owner & Chief Eng: Loren Eller; Studio Mgr.: Bill Rohde. No. of engs. 2.

Lariam Assocs. Inc. (1968), 515 28 St. Zip: 50312. Tel: 282-8306. Pres., Gen. & Studio Mgr.: Larry A. McKeever; Chief Eng.: Richard Trump; Mixers: Larry A. McKeever, Richard Trump, Robert Briggs. No. of engs. 2; mixers 3.

• **HIAWATHA (Area Code 319)**

Karrleton Ent's. Ltd. (1969), 805 W. Ninth St., Marion 52302. Tel: 377-5700; (studio) 102 Emmons St. Zip: 52233. Tel: 393-1103. Studio Mgr.: LeRoy Karr; Chief Eng: Steve Singleton.

• **MILFORD (Area Code 712)**

Iowa Great Lakes Rec'g Co. Inc. (1965), 906 Ninth St. Zip: 51351. Tel: 338-4482. Owners: Cliff Plagman, Roger Blunt, John Senn, Denny Kintzi; Studio Mgr.: Denny Kintzi; Chief Eng.: John Senn. No. of engs. 4; mixers 4.

KANSAS

• **EMPORIA (Area Code 316)**

Webb Recs. (1967), 1234 Luther St. Zip: 66801. Tel: 342-7405. Owner: John Thomas Webb; Studio Mgr: Tom Webb; Chief Eng: Keith Schrock; Eng: R.L. Needels. No. of mixers 2.

• **KANSAS CITY (Area Code 913)**

Kaytown Sound Prod'ns (1967), PO Box 1208. Zip: 66117; 1401 N. Eighth St. Zip: 66101. Mo. Tel: (816) 523-8567. Owner & Chief Eng.: L. M. Brown.

• **WICHITA (Area Code 316)**

High Fidelity Rec'g Inc. (1964), 1059 Porter. Zip: 67203. Tel: 262-6456. Studio Mgr.: Raymond O. Creely; Chief Eng.: Jim Stratlan.

KENTUCKY

• **FAIRDALE (Area Code 502)**

Fultz Rec'g Studio (1968), 13101 Goff Ln. Zip: 40118. Tel: 363-0581. Owner & Studio Mgr.: E. R. Fultz; Chief Eng.: Richard Crampton.

• **LEBANON JUNCTION (Area Code 502)**

Music Mountain Prod'ns (1964). Zip: 40150. Tel: 833-2260. Owner & Studio Mgr.: W.A. Masden; Chief Eng., Mixer & Remixer: John Hatter.

• **LEXINGTON (Area Code 606)**

Lemco Sound Studio (1965), 2518 Southview Dr. Zip: 40503. Tel: 277-1184. Owner, Studio Mgr. & Chief Eng.: Cecil Jones. No. of mixers 2; remixer 2.

Sun-Ray Recs. (1963), 1662 Wyatt Pkwy. Zip: 40505. Tel: 254-7474. Owner & Studio Mgr.: James T. Price; Chief Eng.: Davis Buford; Eng.: Wilton Glass. No. of engs. 3.

• **LOUISVILLE (Area Code 502)**

Allen-Martin Prod'ns, Audio Div. (formerly Sambo Sound) (1963), 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Owners: Ray Allen, Hardy Martin; VP & Studio Mgr.: David H. Snowden; Chief Eng.: Wayne Veach; Engs.: Ray Allen, Hardy Martin, Ronn Bedenbaugh. No. of engs. 4; mixers 4; re-mixers 5.

Derbytoun Sound Studios, 5900 Outer Loop. Zip: 40219. Tel: 968-2320. Pres.: John Wesley.

Orbit Radio (1962), PO Box 1644, Zip: 40201; 1059 Bardstown Rd. Zip: 40204. Tel: 895-1143. Owner & Studio Mgr.: S.A. Cisler. No. of engs. 2.

Sight & Sound Inc., PO Box 1644, 1059 Bardstown Rd. Zip: 40201. Tel: 895-1143. Pres. & Gen. Mgr.: S. A. Cisler.

• **MADISONVILLE (Area Code 502)**

Goodman Sound Studio, 27 Grapevine Rd. Zip: 42431. Tel: 821-2998. Chief Eng.: Larry Maglinger; Prod'r: Rusty Goodman.

LOUISIANA

• **BATON ROUGE (Area Code 504)**

Capital City Sound Studios (div. of Entertainment Representatives Inc.) (1968), PO Box 14687, Zip: 70808; 243 Convention St. Zip: 70801. Tel: 342-9590, 927-6987. Studio Mgr. & Chief Eng.: Bill Triche; Ass't Mgr.: E. Overton Perkins; Mixers & Re-Mixers: E. Overton Perkins, Bill Triche. No. of engs. 2; mixers 2; re-mixers 2.

Deep South Rec'g (1969), 100 Government. Zip: 70821. Tel: 348-0904. Pres., Studio Mgr. & Chief Eng.: Lynn Ourso; Mixers & Re-Mixers: Hal Ellis, Cy Frost. No. of engs. 3; mixers 3; re-mixers 3.

Golden/Ebb-Tide Recs. Co., PO Box 2544. Zip: 70821. Tel: 664-3739. Pres. & Sales Mgr.: Ebb K. Harrison Sr.; Gen. Mgr.: Jimmy Angel.

• **LAFAYETTE (Area Code 318)**

La Louisianne (1954), 711 Stevenson. Zip: 70501. Tel: 234-4118. Owner, Studio Mgr & Chief Eng: Carol J. Racho Jr.

• **MINDEN (Area Code 318)**

Wood Block Music Studio (1970-71), 317 Pine St. Zip: 71055. Tel: 377-4817. Owner, Studio Mgr. & Chief Eng: Kenneth D. Kelley.

• **NEW ORLEANS (Area Code 504)**

Jazz City (1965), 748 Camp St. Zip: 70130. Tel: 529-1617. Owner & Studio Mgr.: Arthur Godwin; Chief Eng.: Cosimo V. Matassa; Mixers & Re-Mixers: Skip Godwin, Cosimo V. Matassa. No. of engs. 2; mixers 2; re-mixers 2.

Ken Keene & Assocs. Inc., PO Box 6329. Zip: 70014. Pres. & Gen. Mgr.: Ken Keene; Sales Mgr.: Wayne Kaye.

Rosemont Rec'g Studio (1962), 4634 Wilson Ave. Zip: 70126. Tel: 242-1581. Owners: Alfred E. Taylor, A. H. Tolbert; Studio Mgr. & Chief Eng.: Alfred E. Taylor. No. of engs. 2.

• **RUSTON (Area Code 318)**

Americana Rec'g Studios (div. of Americana Business Ent's.) (1966), PO Drawer L, 707-709 W. California Ave. Zip: 71270. Tel: 255-0287. Owners: Anita S., Phillip R. & Roger W. (Jr.) Lawson; Studio Mgr: Roger W. Lawson Jr.; Chief Eng: Phillip R. Lawson; Mixers & Re-mixers: Phillip R. Lawson, Charles O. Rountree Jr.

• **SHREVEPORT (Area Code 318)**

Sound City Rec'g (1968), 3316 Line Ave. Zip: 71104. Tel: 861-0569. Studio Mgr.: Stewart Madison; Chief Eng.: George Clinton; Mixers & Re-Mixers: George Clinton, Jerry Strickland. No. of engs. 2; mixers 2; re-mixers 2.

MAINE

• **CAPE ELIZABETH (Area Code 207)**

Century Custom Recs. (1966), 25 Campion Rd. Zip: 04107. Tel: 799-4265. Owner & Studio Mgr.: Lee Quimby; Chief Eng.: Richard Greeley. No. of engs. 2.

• **LEWISTON (Area Code 207)**

E A B Rec'g Studios (1969), 256 Lisbon St. Zip: 04240. Tel: 784-5111. Owner, Studio Mgr. & Chief Eng.: Edward A. Boucher; Mixers & Re-Mixers: Edward A. Boucher, Bill Cloutier.

• **PORTLAND (Area Code 207)**

Superhuman Recs. Prod'ns, 542 Forest Ave. Zip: 04101. Tel: 772-7108. Pres.: Carl Strube, Gen. Mgr.: R. B. Bronson Jr.; Sales Mgr.: Denny Bouchard.

MARYLAND

• **BALTIMORE (Area Code 301)**

Accent Sound Ltd., 48 W. Biddle St. Zip: 21201. Tel: 727-4930. Pres. & Studio Mgr.: Anthony A. Smelgus; Chief Eng.: David C. Smith. No. of engs. 3.

Aura-Sonic Labs. (1968), 236 E. 25 St. Zip: 21218. Tel: 889-1445, 467-2340. Owner & Dir.: Barry S. Sidle; Studio Mgr.: Tom Padua; Chief Eng.: Edward F. MacNichol III.

Hours: By appointment. Bradley Rec'g Co. (1965), 531 N. Howard St. Zip: 21201. Tel: 727-0950. Owner, Studio Mgr, Chief Eng, Mixer & Remixer: F. Joseph Bradley; Office Mgr.: Suzi Kawasoye.

Flite 3 Rec'gs Inc. (1959), 1130 E. Cold Spring Ln. Zip: 21212. Tel: 532-7500. Pres. & Studio Mgr.: Louis R. Mills; Chief Eng.: W. Craig Kenney; Mixers: W. Craig Kenney, Charles N. Schultheis. No. of engs. 4; mixers 4; re-mixers 1.

continued on page 208

Century
SOUND RECORDING STUDIOS, INC.
135 W. 52nd St., New York, N. Y. 10019 (212) 265-4370

• **INDEPENDENCE (Area Code 816)**

Cavern Sound Corp. (1966), 16400 E. Truman Rd. Zip: 64050. Tel: 836-4000. Studio Mgr. & Prod'n Dir.: John Pearson; Chief Eng.: Gerald W. Riegler; Mixers: John Hatton, Jim Williams, Cris Nunley, John Moseley; Re-Mixers: John Pearson, Art Hoover. No. of engs. 6; mixers 4; re-mixers 4.

• **KANSAS CITY (Area Code 816)**

Fremerman Rec'g & Tape Dupl'g, 4041 Central. Zip: 64111. Tel: 753-6868. Owner: Marvin Fremerman; Studio Mgr.: Bernie Fremerman; Chief Engineer: Ed Gerlach. No. of engs. 2; mixers 2.

Stage 3 Sound Prod'n (1969), 12 E. 39 St. Zip: 64111. Tel: 531-1375. Owner & Pres.: Don Warnock; Studio Mgr.: Clara Warnock; Chief Eng.: Don Warnock; Mixer: John Lambers; Re-mixer: Mickey Warnock. No. of engs. 3; mixers 3; re-mixers 3.

• **KENNETT (Area Code 314)**

Kennett Sound Studios Inc. (1967, remodeled 1971), S. Anthony & S. Bypass. Zip: 63857. Tel: 888-3032. Owners: Joe Keene, Fred Rigdon, Kent Sexton; Pres., Studio Mgr. & Chief Eng.: Joe Keene; Mixers & Re-Mixers: Joe Keene, Jerry Ward. No. of engs. 2; mixers 2; re-mixers 2.

• **ST. LOUIS (Area Code 314)**

C M C Rec'g Studios Inc. (1970), 1283 Research Blvd. Zip: 63132. Tel: 997-7100. VP & Studio Mgr.: D.L. Allen; Chief Eng.: Roger Frederickson. No. of engs. 2; mixers 2; re-mixers 2.

• **SPRINGFIELD (Area Code 417)**

American Artists Rec'g Studio (1969), 1763 E. Elm, 3525 S. Parkhill. Zip: 65804. Tel: 881-7474. Pres., Studio Mgr. & Chief Eng.: Joseph H. Higgins. No. of engs. 4; mixers 3; re-mixers 3.

G R S Rec'gs (div. of KCOD Broadcasting Corp.) (1963), PO Box 801, Zip: 65801; 420 E. Chestnut. Zip: 65806. Tel: B69-1296. Studio Mgr.: Billy Wolfe. No. of engs. 1.

Top Talent "Sound of Springfield" (1969), 1763 E. Elm. Zip: 65804. Tel: 865-9931. Studio Mgr., Chief Eng.: Joseph H. Higgins; Mixer: Wayne Carson; Re-Mixer: Mike Bunge. No. of engs. 4; mixers 3; re-mixers 3.

MONTANA

• **HELENA (Area Code 208)**

Valtron Rec'g Studio (1963), 305 Allen St. Zip: 59601. Tel: 442-0734. Owner, Studio Mgr. & Chief Eng.: Lester L. Liedle; Mixer: Ted Liedle.

NEBRASKA

• **LINCOLN (Area Code 402)**

Roto Recs. (1951), 2650 N. 48 St. Zip: 68504. Tel: 434-4745. Owner, Studio Mgr. & Chief Eng.: Lee A. Williams. No. of engs. 2; mixers 1.

• **OMAHA (Area Code 402)**

Liberty/UA Tape Dupl'g Inc. 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin L. King.

Sound Rec'rs Inc. (1961), 206 S. 44 St. Zip: 68131. Tel: 553-1164. Owner, Pres. & Studio Mgr.: Don Sears; Chief Eng.: Ron Ubel; Mixers: Don Sears, Ron Ubel; Re-Mixer: Dick Senften. No. of engs. 4; mixers 2; re-mixers 1.

U P C Rec'g Studios (1968), 1101 S. Ninth St. Zip: 68108. Tel: 341-1406. Owners: Steve K. Lorenz, Steve J. Wilson; Studio Mgr. & Chief Eng.: Steve J. Wilson.

NEVADA

• **LAS VEGAS (Area Code 702)**

United Rec'g Corp. of Nevada (1963), 3143 Industrial Rd. Zip: 89102. Tel: 735-7131. Owner, Studio Mgr. & Chief Eng.: Billy R. Porter. No. of engs. 2; mixers 2; re-mixers 2.

NEW JERSEY

• **BRICKTOWN (Area Code 201)**

Surf Rec'g, 544 Rhode Island Ave. Zip: 08723. Tel: 899-5588. Owner & Chief Eng.: Thomas Boyles; Studio Mgr.: Thomas G. Tallent. No. of engs 2.

• **CALIFON (Area Code 201)**

Sid Kleiner Rec'g Studios (1969), Box 282, RD 2, Rt. 513. Zip: 07830. Tel: 832-2930. Owner, Studio Mgr. & Chief Eng.: Sid Kleiner.

• **CAMDEN (Area Code 609)**

Recorded Publ'ns Labs. (1949), 1100 State St. Zip: 08105. Tel: 963-3000. Pres.: Edward J. Goodman; VP Eng'g: Ernest W. Merker; Studio Mgr.: Howard Solomon. No. of engs 10; mixers 4; re-mixers 4.

• **CHERRY HILL (Area Code 609)**

A M P Rec'gs (div. of IPI Inc.), 401 Columbia Blvd. Zip: 08034. Tel: 667-1667. Pres. & Chief Eng.: Donald R. Marsh; VP & Prod'r: Richard V. Marsh; Prod'r: Donald T. Marsh; Eng.: Bruce Lippy.

• **ENGLEWOOD CLIFFS (Area Code 201)**

Van Gelder Rec'g Studio Inc., 445 Rt. 9W. Zip: 07632. Tel: 567-4145. Pres., Studio Mgr. & Chief Eng.: Rudy Van Gelder.

• **GARFIELD (Area Code 201)**

Vibrant Sound Studio (1968), 100 Jewell St. Zip: 07026. Tel: 772-9407. Owners: Paul A. Chandler, R. Papini; Studio Mgr.: Paul A. Chandler; Chief Eng., Mixer & Re-Mixer: R. Papini.

• **PRINCETON (Area Code 609)**

Midney Rec. Co., 317 Mount Lucas Rd. Zip: 08540. Tel: 924-6650. Pres.: Boris Midney.

• **SCOTCH PLAINS (Area Code 201)**

H M R Prod'ns, 574 West Ct. Zip: 07076. Tel: 889-1767. Owner: Harry M. Randel.

• **WOODBURY (Area Code 609)**

The Glass Agency (1971), 189 Delaware St. Zip: 08096. Tel: 845-8910. Owner, Studio Mgr. & Chief Eng.: Felix Meyers. No. of engs. 2.

NEW MEXICO

• **ALBUQUERQUE (Area Code 505)**

Hurricane Rec'g Studio, PO Box 3547, 1927 San Mateo NE. Zip: 87110. Tel: 265-4039. Owners: Albert, Morrie & Bennie Sanchez; Studio Mgr.: Bennie L. Sanchez; Chief Eng.: Morrie L. Sanchez. No. of engs 2.

• **CLOVIS (Area Code 505)**

Norman Petty Studios (1955), 206 Main St., 1321 W. Seventh St. Zip: 88101. Tel: 763-7565. Owner & Studio Mgr.: Norman Petty; Chief Eng.: Gerald Fisher. No. of engs 2; mixers 2; remixers 1.

• **LAS CRUCES (Area Code 505)**

Emmit Brooks Rec'g Studio (1962), PO Box 998, 3308 East St., Mesilla Park 88047. Tel: 524-1889. Owner, Studio Mgr & Chief Eng: Emmit H. Brooks.

NEW YORK

• **BINGHAMTON (Area Code 607)**

Creative Artists (1970), 6 Van Ness Rd. Zip: 13905. Tel: 797-6467. Pres.: Jonathan K. Solak; Studio Mgr., Chief Eng., Mixer & Re-Mixer: Ted Socha. No. of engs. 1; mixers 1.

De Clercq Studio (1941), 127 Main St. Zip: 13905. Tel: 742-2062. Owner, Studio Mgr., Chief Eng. & Mixer: Gilbert W. de Clercq.

• **BLAUVELT (Area Code 914)**

914 Sound Rec'g Studios Inc. (1971), 34 Rt. 303. Zip: 10989. Tel: 359-7100. Owners: Brooks Arthur, Donald Frey, Art Ward; Chief Eng.: Brooks Arthur; Traffic: Barbara Norris; Mixers: Brooks Arthur, Jay Tropp, Richard Blakin; Re-Mixers: Brooks Arthur, Jay Tropp. No. of engs. 3; mixers 3; re-mixers 2.

• **BRONXVILLE (Area Code 914)**

International Rec'g Co. (1962), 49 Desmond Ave. Zip: 10708. NYC Tel: (212) 242-1455. Owner & Studio Mgr.: Claire Rie. No. of engs. 2. (SEE ADVERTISEMENT)

• **BUFFALO (Area Code 716)**

Act One Sound Studios Inc. (1970), 2703 Delaware Ave. Zip: 14216. Tel: 876-9800. Owners: Jerry Meyers, Ralph Maxick; Pres.: Jerry Meyers; Studio Mgr.: Lon Wilson; Chief Eng.: Bill Levy; Mixers & Re-Mixers: Bill Levy, Larry Rizzuto. No. of engs. 3; mixers 3; re-mixers 3.

Mo Do Rec'g Co. Inc. (1967, new studio 1971), 621 Main St. Zip: 14203. Tel: 853-9428. Owner, Pres. & Chief Eng.: William Nunn; Studio Mgr.: Otto Simmons.

• **CLARENCE CENTER (Area Code 716)**

Century Custom Rec'g Serv. (1962), 6010 Goodrich Ave. Zip: 14032. Tel: 741-3100. Owner & Studio Mgr.: Vincent S. Morette; Chief Eng.: Allan Gibson. No. of engs. 2.

• **ELMSFORD (Area Code 914)**

R C I Recs. & Tapes, 4 William St. Zip: 10523. Owners: R. & S. Carpenter; Engs.: Ray Roberts, Jimmy Sevenino.

• **FERNDALE (Area Code 914)**

Revonah Recs., Box 217. Zip: 12734. Tel: 292-4222. Owner: Paul Gerry.

• **FORT EDWARD (Area Code 518)**

Z B S Media Inc., RD 1. Zip: 12828. Tel: 695-6406. Contact: Larry Klein.

• **GREAT NECK, L. I. (Area Code 516)**

R D 3 Ventures, 20 Welwyn Pl. Zip: 11021. Tel: 482-4683/3518. Owner & Pres.: Richard Dostal. Track (1970), 20 Welwyn Rd. Zip: 11021. Tel: 482-4683/3518. Owner: Richard Dostal; Chief Eng.: Dave Baranfeld. No. of engs. 2.

• **HARTSDALE (Area Code 914)**

Son-Deane Recs. Inc. (1963), 25 Jennifer Ln. Zip: 10530. Tel: OW 3-1590. Pres., Studio Mgr. & Chief Eng.: Howard Deanto; Mixers: Harvey & Craig Deanto.

• **HAVERSTRAW (Area Code 914)**

Rockland Sound Rec'g, 167 Gurnee Ave. Zip: 10927. Tel: 429-9371. Pres.: W. H. Smith.

• **HEMPSTEAD, L. I. (Area Code 516)**

Ultra-Sonic Rec'g Studios Inc. (1962, new studios 1971), 100 N. Franklin St. Zip: 11550. Tel: 485-5066. Owner & Pres.: William J. Stahl; Studio Mgr.: John J. Bradley Jr.; Chief Eng.: Steve Goetz; Engs.: Jeff Krake, Mike Colchamiro. No. of engs. 5; mixers 5; re-mixers 5.

• **HOLBROOK, L.I. (Area Code 516)**

Sonic Rec'g Prods., Veterans Hwy. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

• **HUNTINGTON, L.I. (Area Code 516)**

Robert Swanson Prod'ns Inc., 94 East Shore Rd. Zip: 11743. Tel: AR 1-7831. Gen. Mgr.: Irene Swanson; Sales Mgr.: Gary Swanson. Home office: Fort Lauderdale, Fla., Swanson Florida Prod'ns Inc.

• **ITHACA (Area Code 607)**

Alcor Inc./Pyramid (1956), 215 S. Tioga. Zip: 14850. Tel: 273-4242. Pres.: Max Mattes; Studio Mgr.: Bill Storm; Chief Eng.: John Lamphere. No. of engs. 3; mixers 3; remixers 3.

• **KINGS PARK, L.I. (Area Code 516)**

Soundview Rec'g Studio (1968), 132 Riviera Dr. Zip: 11754. Tel: 265-9529. Owners: Louis

continued on page 210

ASSOCIATED RECORDING STUDIOS

723 7th Avenue

New York City 10036

All Tracks Available

2-4-8-12-16

(212) 245-7640

President
Nat Schnappf

General Manager
Paul Friedberger.

OHIO

Vanguard Recs. (1966), 71 W. 23 St., (studio) 214 W. 23 St. Zip: 10010. Tel: 255-7732/7858. Pres. & Studio Mgr.: Seymour Solomon; Chief Eng.: Ed Friedner. No. of engs. 4.
 Variety Rec'g Studio (1961), 130 W. 42 St. Zip: 10036. Tel: 594-7536. Owners: Warren Allen Smith, Fred Vargas; Studio Mgr. & Chief Eng.: Fred Vargas. No. of engs. 5.
 Viewlex Inc., 1700 Broadway. Zip: 10019. Tel 581-5641. Pres.: David Peirez; VP: Sanford Wartell; Nat'l Sales Dir.: Frank Nunnery. (SEE ADVERTISEMENT)
 Warehouse Rec'g Studio (1970), 320 W. 46 St. Zip: 10036. Tel: 581-3970. Owner: David Lucas; Mgr. & Chief Eng.: Bill Robertson.
 Deryck Waring Rec'gs Inc. (1955), 25 W. 43 St. Zip: 10036. Tel: 736-0878. Owner, Studio Mgr. & Chief Eng.: Deryck Waring.

• PEEKSKILL (Area Code 914)

G & G Rec'g Serv., 12 Lake Rd. Zip: 10566. Tel: 737-2772; NYC Tel: (212) 722-6433. Owner & Chief Eng.: Guy Heitmann. No. of engs. 3; mixers 2; re-mixers 2.

• ROCHESTER (Area Code 716)

Lifetime Rec'g (1952), 133 North St. Zip: 14604. Tel: 454-1269. Owner & Chief Eng.: Lester W. Osband. No. of engs. 2.

• RYE (Area Code 914)

Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: C. J. Bruno; VP: Vinnie Dean; Gen. Mgr.: John Launi.

• ST. JAMES, L. I. (Area Code 516)

Sound by St. James Inc. (1968), 699 Jericho Tnpk. Zip: 11780. Tel: 724-2828. Owners: Artie Schiff, Michael Ingram, Rhys O'Brien; Pres. & Studio Mgr.; Arthur Schiff; Chief Eng.: Michael Ingram; Mixers & Re-Mixers: Michael Ingram, Rhys O'Brien.

• UTICA (Area Code 315)

Dell Rec'g Studios (1968), 217 Columbia St. Zip: 13502. Tel: 733-6330. Owner, Studio Mgr. & Chief Eng.: Gene Rice.

Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Michael Cristelli; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.

• VESTAL (Area Code 607)

Professional Sound Rec'g (1968), 324 Doris Ave. Zip: 13850. Tel: 748-3272. Owner, Studio Mgr. & Chief Eng.: Vitol P. Bochenko. No. of engs. 1.

• WAVERLY (Area Code 607)

Amber Studio (1970), Walker Hill. Zip: 14892. Tel: 565-9926. Owner & Pres.: Ray BonGiorno; Studio Mgr.: Dale Walborn; Chief Eng.: Robert Gauss; Mixers: Ray BonGiorno, Robert Gauss, David Luchaco. No. of engs. 3; mixers 3.

• WEST BABYLON, L.I. (Area Code 516)

South Park Prod'ns Ltd. (1970), 445 Sunrise Hwy. Zip: 11074. Tel: 669-5067. Owners: Leonard & Carol Shaw, Joseph Giambone; VP & Chief Eng.: Joseph Giambone; Studio Mgr.: Leonard Shaw; Mixers & Re-Mixers: Joseph Giambone, Leonard Shaw. No. of engs. 2; mixers 2; re-mixers 2.

• WESTBURY, L. I. (Area Code 516)

Location Rec'rs Inc. (1970), PO Box 863. Zip: 11590. NYC Tel: (212) 586-8565. Pres.: Aaron J. Baron; Studio Mgr.: William Wilson; Chief Eng.: Paul L. Dahlstrom; Mixers: Aaron J. Baron, Paul L. Dahlstrom. No. of engs. 2; mixers 2.

NORTH CAROLINA

• CHARLOTTE (Area Code 704)

Arthur Smith Studios (1961), 5457 Old Monroe Rd. Zip: 28211. Tel: 536-0424. Owner: Arthur Smith; Exec. VP & Studio Mgr.: Miss Lynn B. Ward; Chief Eng.: H.H. (Hank) Poole; Mixer: Don Strawn. No. of engs. 2; Mixers 2.

• GREENSBORO (Area Code 919)

Crescent-City Sound Studios Inc. (1968), 1060 Gatewood Ave. Zip: 27405. Tel: 274-2441. Owner: Julian Price II; Studio Mgr. & Chief Eng.: Walt Copeland. No. of engs. 2; mixers 2; remixers 2.

• HICKORY (Area Code 704)

Southern Sounds Inc. (1969), 918 Third Ave. NW. Zip: 28601. Tel: 327-9346, 324-8102. Pres.: Frank J. Shuford; VP, Gen. Mgr., Eng. & Re-Mixer: Orville L. Atwood.

• RALEIGH (Area Code 919)

Audiofonics Inc. (1962), 15 W. Lenoir St. Zip: 27602. Tel: 833-3924. Pres., Studio Mgr. & Chief Eng.: Larry J. Gardner; Opns. Mgr.: Pam Gardner; Mixers: Ken Boyette, Mark Silver. No. of engs. 3.

• BEACHWOOD VILLAGE (Area Code 216)

Century-Advent Rec'g Corp. (1961), 23366 Commerce Park Rd. Zip 44122. Tel: 464-3525. Pres., Studio Mgr. & Chief Eng.: Jack L. Renner. No. of engs. 5.

• CANTON (Area Code 216)

G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

Mills Audio & Rec'g Co. (1961), 596C Dueber Ave., East Sparta 44626. Tel: 484-3471. Owner, Studio Mgr. & Chief Eng.: J. L. Mills Jr. No. of engs. 2.

• CHILLICOTHE (Area Code 614)

Appalachia Sound Studios (1970-71), Box 525, RR 8. Zip: 45601. Tel: 663-2544. Owner & Studio Mgr.: W. Joe Waters; Chief Eng.: John Call; Mixers & Re-Mixers: John Call, Joey Waters. No. of engs. 3; mixers 2; re-mixers 2.

• CINCINNATI (Area Code 513)

Artist's Rec'g Co. (1969), 320 Mill St. Zip: 45215. Tel: 761-0011. Studio Mgr. & Chief Eng.: Michael McGuire; Mixers & Re-Mixers: Michael McGuire, Carrol Rawlings. No. of engs. 2; mixers 2; re-mixers 2.

Butterfly Prod'ns Inc. (1971), 3502 Telford Ave. Zip: 45220. Tel: 751-5569. Owner, Pres. & Studio Mgr.: Robert G. Fries III; Chief Eng.: Nelson Weber; Mixers: Robert G. Fries III, Wes Wickemeyer; Re-Mixers: Karl Sjadahl, Roger Trauth, Nelson Weber. No. of engs. 5; mixers 2; re-mixers 3.

Counterpart Creative Studios Inc. (1970), 3744 Applegate Ave. Zip: 45211. Tel: 661-6810. Owners: Howard N. Lovdal, Ed Schmidt; Pres.: Howard N. Lovdal; Studio Mgr.: Shad O'Shea; Chief Eng.: Ed Schmidt.

Full Fidelity Rec'g Studio (div. of Rite Rec. Prod'ns Inc.) (1968), 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres. & Chief Eng.: Carl J. Burkhardt; Studio Mgr.: Bob Watson; Mixers: Bob Bowery, Don Schepman; Re-Mixers: Danny Burton, Ron Solomon. No. of engs. 3; mixers 2; re-mixers 2.

Jewel Rec'g Studios (1961), 1594 Kinney Ave. Zip: 45231. Tel: 522-9336, 825-6808. Owner, Pres. & Studio Mgr.: Rusty York; Chief Eng.: Gene Lawson. No. of engs. 2; mixers 2; re-mixers 2.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Ruth Lushy.

• CLEVELAND METROPOLITAN AREA (Area Code 216)

Agency Rec'g Studios (1968), 1730 E. 24 St. Zip: 44114. Tel: 621-0810. Pres. & Chief Eng.: Donald White; Studio Mgr.: William C. Laufer; Mixers & Re-Mixers: Donald White, Arnold Rosenberg, David Huston. No. of engs. 3; mixers 3; re-mixers 3.

Alcon Rec'g Studios Inc. (1966), 4435 Mayfield Rd., South Euclid 44121. Tel: 291-1616. Owners: R.J. Nowac, R.J. Lasky; Studio Mgr.: R.J. Nowac; Chief Eng.: R.J. Lasky. No. of engs. 2.

Audio Rec'g Studios Inc. (1960), 601 Rockwell Ave. Zip: 44114. Tel: 771-5112. Studio Mgr. & Chief Eng.: Vlad Maleckar; Mixers & Re-Mixers: George Stage, Brian Telzrow.

Boddie Rec'g Studio-lab. (1969), 12202 Union Ave. Zip: 44105. Tel: 752-3440. Owner, Pres., Studio Mgr. & Chief Eng.: Thomas Boddie. Mixer: Jerry Baxter. No. of engs. 2; mixers 2; re-mixers 2.

Cleveland Rec'g Co. (1935, new studio 1970), 1935 Euclid Ave. Zip: 44115. Tel: 621-9362. Owners: Ken Hamann, John Hansen. No. of engs. 3; mixers 3. (SEE ADVERTISEMENT)

W B K R Broadcast Serv. (1955), 1169 Sylvania Rd. Zip: 44121. Tel: 381-8457. Owners: William & Lawrence Baker; Studio Mgr.: William Baker; Chief Eng.: Lawrence Baker; Mixers: Brian Telzrow, Colin Urbanovic. No. of engs. 5.

• COLUMBUS (Area Code 614)

Harmonic Sounds Inc. (1965), 1482 Felix Dr. Zip: 43207. Tel: 491-1461. Owner: Clem Price Jr.; Studio Mgr.: George D. Beter; Chief Eng.: Clem Price. No. of engs. 3.

Magnetic Studios (div. of Lindy Prod'ns Inc.) (1959), 1670 W. First Ave. Zip: 43212. Tel: 486-2469. Studio Mgr.: Dick Huntsberger; Chief Eng.: John Fippin. No. of engs. 2.

Larry McKenzie Rec'g Studio (1950), 948 Studer Ave. Zip: 43206. Tel: 252-7116. Owner & Chief Eng.: Larry McKenzie; Studio Mgr.: Carol McKenzie. No. of engs. 2; mixers 2.

Mus-I-Col Inc. (1968), 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Owners: Boyd P. Niederlander, John W. Hull; Pres.: Boyd P. Niederlander; VP, Studio Mgr. & Chief Eng.: John W. Hull; Mixers: John W. Hull, Gary Hedden, Tony Griffin. No. of engs. 3; mixers 3.

• DAYTON (Area Code 513)

Dynaphonics Inc. (1968), 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres.: Frank L. Luhn; Studio Mgr.: Dewitt D. Campbell; Chief Eng.: Rick Lange; Mixers: Rick Lange, Robert Tauber; Re-Mixers: Robert Tauber, Dewitt D. Campbell. No. of engs. 2; mixers 2; re-mixers 2.

Film Assocs. Inc. (1946), 4600 S. Dixie Hwy. Zip: 45439. Tel: 293-2164. Chief Eng.: E. Raymond Arn.

• FREMONT (Area Code 419)

Courier-Empire Rec'g Ent. (1963), 414 Croghan St. Zip: 43420. Tel: 332-4775. Owner, Studio Mgr. & Chief Eng.: Robert T. Brown; Mixers & Re-Mixers: Robert T. Brown, Bernard Celek. No. of engs. 2; mixers 2; re-mixers 2.

• HAMILTON (Area Code 513)

Melody Rec'g Studio (1968), 1912 St. Clair St. Zip: 45011. Tel: 895-0607. Owner, Studio Mgr. & Chief Eng.: William M. Jones. No. of engs. 2.

• MINERVA (Area Code 216)

Praise Rec'gs (1967), 15889 Freed St. SE. Zip: 44657. Tel: 868-4840. Owner: Joe Maas. No. of engs. 1.

• TOLEDO (Area Code 419)

Hanf Rec'g (1956), 1825 Sylvania Ave. Zip: 43613. Tel: 475-8059/1616. Owner: Ruth C. Hanf; Studio Mgr. & Chief Eng.: Jim Thomson; Mixer: Jim Wisniewski.

• YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio (div. of United Media Corp.) (1970), 803 E. Indianola Ave. Zip: 44502. Tel: 783-1198. Owner: Dr. A. W. Miglets; Pres. & Studio Mgr.: William Warner; Chief Eng.: Gary Rhamy. No. of engs. 2.

OKLAHOMA

• OKLAHOMA CITY (Area Code 405)

Benson Sound Studio (1968), 3707 S. Blackwelder
continued on page 212

moving up the
 charts fast!
**CLEVELAND
 RECORDING
 COMPANY,
 INC.**

one of America's
 oldest independent
 recording studios

16 Track — 2 inch Ampex
 8 Track — 1 inch Studer
 4 Track — 1 inch Studer
 3 Track — 1/2 inch Ampex
 2 Track — 1/4 inch Scully

Separate facilities for commercial production or pop recording — Complete Neumann mastering and dubbing service — Stereo and monaural — High speed tape duplicating system —



**CLEVELAND
 RECORDING
 COMPANY, INC.**

1935 Euclid Ave.
 Cleveland, Ohio—(216) 621-9362
 (Established 1934)

continued

Ave. Zip: 73119. Tel: 634-3455. Owner, Studio Mgr. & Mixer: Larry R. Benson; Chief Eng.: Jim Ford. No. of engs. 2.
 Century Recs. Corp. (1962), 1220 NW 39. Zip: 73118. Tel: 528-4077. Owner, Studio Mgr. & Chief Eng.: Richard Gilleland; Mixer: Ron Bullock. No. of engs. 2. (SEE ADVERTISEMENT)

• TULSA (Area Code 918)

Derrick Rec'g Studios (div. of Granada Ents. Inc.) (1968), 1448-52 N. Harvard. Zip: 74110. Tel: 936-3518. Studio Mgr.: Dale Watts; Chief Eng.: Jim Masters. No. of engs. 3.
 Granada Ents. Inc., 1448-52 N. Harvard. Zip: 74115. Tel: 936-3518. Pres.: William P. Davis; Gen. Mgr.: Dale Watts; Sales Mgr.: Ron Jeffrey.
 A. C. Sweeney Studio (1950), 4929 S. Columbia Ave. Zip: 74105. Tel: 747-4993. Owner, Studio Mgr. & Chief Eng.: A.C. Sweeney.

OREGON

• EUGENE (Area Code 503)

Graves Rec'g Serv. (1945), 2646 Willamette. Zip: 97405. Tel: 343-5718. Owner, Studio Mgr. & Chief Eng.: Alan C. Graves.

• PORTLAND (Area Code 503)

Northwestern (1965), 011 SW Hooker St. Zip: 97201. Tel: 224-3456. Pres. & Studio Mgr.: Robert M. Lindahl; Chief Eng.: Mike Carter; Mixers: Mike Carter, Lindsay McGill. No. of engs. 2; mixers 2.
 Rex Rec'g Co. (1947), 931 SW King Ave. Zip: 97205. Tel: 228-4393. Owner: Rodney F. Johnson; Gen. Mgr. & Chief Eng.: Russ Gorsline; Eng.: Greg Branson. No. of engs. 2. (SEE ADVERTISEMENT)

• SALEM (Area Code 503)

Garland Rec'g Studio (1967), 565 Rose St. NE. Zip: 97301. Tel: 363-6371. Owner & Studio Mgr.: Gary Nieland.

PENNSYLVANIA

• ALLENTOWN (Area Code 215)

Helffrich Rec'g Labs. (1951), RD 2, E. Texas Rd. W. Zip: 18103. Tel: 395-5511. Owner, Studio Mgr., Chief Eng., Mixer & Re-Mixer: Peter J. Helffrich. No. of engs. 2; mixers 1; re-mixers 1.

STEP OUT OF
 THE FRANTIC
 AND INTO
 THE REASONABLE:
 BEAUTIFUL,
 NONPOLLUTED
 PORTLAND



COMPLETE 8 TRACK
 RECORDING FACILITIES

RUSS GORSLINE
 GREG BRANSON
 (503) 228-4393
 COLLECT

931 S.W. KING AVENUE
 PORTLAND, OREGON 97205

• FRANKLIN (Area Code 814)

Country Star Inc. (1947), 439 Wiley Ave. Zip: 16323. Tel: 432-4633. Studio Mgr. & Chief Eng.: Norman Kelly.
 Process Rec. Co., see Country Star Inc.

• HARRISBURG (Area Code 717)

Laird Prod'ns Inc. (1971), PO Box 3111. Zip: 17105. Tel: 761-3088. Owner, Pres., Studio Mgr. & Chief Eng.: J. Ira Laird Jr. No. of engs. 3.

• HERSHEY (Area Code 717)

W I T F, PO Box Z. Zip: 17033. Tel: 534-3333. Exec. VP: Dr. Robert Larson; FM Sta. Mgr.: Dr. Walter Shepard; Sound Servs. Dir.: Sam L. Rowe.

• JENKINTOWN (Area Code 215)

Thunder Rec'g Studio (1962), PO Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5926. Owner & Chief Eng.: Stan Peahota; Studio Mgr.: Marian Ryan. No. of engs. 4.

• MECHANICSBURG (Area Code 717)

Baldwin Sound Prod'ns Inc. (1966), 5252 Trindle Rd. Zip: 17055. Tel: 766-0787. Owner: Donald E. Baldwin; Gen. & Studio Mgr., Chief Eng., Mixer & Re-Mixer: Donald P. (Doc) Whitticar.

• MOHNTON (Area Code 215)

James K. Hodgkins Audio-Visual Prod'ns, Rt. 2 Knavers. Zip: 19540. Tel: 775-0687; 372-8396. Owner & Gen. Mgr.: James K. Hodgkins.

• PHILADELPHIA METROPOLITAN AREA (Area Code 215)

Air-Tone Sound & Rec'g Co. (1944), 2330 Market St. Zip: 19103. Tel: 563-8388. Owner: Eugene Hessel; Studio Mgr.: Peter Kiefer; Chief Eng.: Al Witherup. No. of engs. 3; mixers 3; re-mixers 3.

R. A. Campbell Studios, 4074 Thompson Rd., Lafayette Hill 19444. Tel: 828-3907. Owner & Mgr.: R. A. Campbell.

Educational Servs. (div. of Triangle Publ'ns Inc.), PO Box 85, Radnor 19087. Studio Mgr.: Lloyd Roach; Chief Eng.: Frank Matys.

Frankford/Wayne Rec'g Labs. Inc. (1966), 212 N. 12 St. Zip: 19107. Tel: 561-1794. Owners: Thomas S. Steele, Wayne E. Wilfong; Mgr.: Thomas S. Steele; Chief Eng.: Nelson J. Rose. No. of engs. 3.

Impact Sound Rec'g Studio (1971), 7102 1/2 Castor Ave. Zip: 19149. Tel: FI 2-8760/8770. Owner, Studio Mgr. & Chief Eng.: Anthony Schmidt.

Nise Prod'ns Inc. (1968), PO Box 5132. Zip: 19141. Tel: WA 4-8767. Pres. & Studio Mgr.: Michael Nise; Chief Eng.: Frank Nise.

Queen Village Sound Rec'g Studios (1971), 800 S. Fourth St. Zip: 19147. Tel: 755-9797/9422. Owner & Chief Eng.: Walter B. Kahn.

Regent Sound Studios (1970), 309 S. Broad St. Zip: 19107. Tel: KI 5-7801. Owner & Pres.: Robert Liffin; Studio Mgr.: Jon Dorn; Chief Eng.: Joe Fein. No. of engs. 3; mixers 2; re-mixers 1.

Sigma Sound Studios (1968), 212 N. 12 St. Zip: 19107. Tel: 561-3660. Pres. & Chief Eng.: Joseph D. Tarsia; Gen. Mgr.: Harry Chipetz; Studio Mgr.: Carl Paruolo; Mixers: Joseph D. Tarsia, Carl Paruolo, David Hughes; Re-Mixers: Don Murray, Carl Paruolo. No. of engs. 3; mixers 3; re-mixers 4.

Veritable Rec'g Co., 305 Windermere Ave., Lansdowne 19050. Tel: MA 2-6060. Pres.: D.W. Fearn.

Virtue Rec'g (div. of Parr-X Corp.) (1959), 1618 N. Broad St. Zip: 19121. Tel: PO 9-9479, PO 3-2825. Studio Mgr. & Chief Eng.: Frank Virtue; Mixer: Johnny Stiles. No. of engs. 3.

• PITTSBURGH (Area Code 412)

Alba Trio Rec. Co. (1955), 130 Seventh St. Zip: 15228. Tel: 281-5853. Owner: Frank Jarema; Consultant: Elbert J. Oiler. No. of mixers 1.
 Hardman Assocs. Inc. (1962), 213 Smithfield St. Zip: 15222. Tel: 281-4450. VP & Studio Mgr.: Frank Doak; Chief Eng.: Jack Givens. No. of engs. 4.

Segue Recs., 106 Briaridge Dr., Suite 1. Zip: 15145. Tel: 683-6300. VP Sales & A&R: Nathan Davis; Exec. Prod'r: George Bacasa; Chief Sound Eng.: Otaf Kuuskler.

W R S Rec'g Studio (1952), 210 Semple St. Zip: 15213. Tel: 683-6300. Studio Mgr.: F. Jack Napor; Chief Eng.: Olavi Kuuskler. No. of engs. 7; mixers 4; remixers 4.

• SHARON (Area Code 412)

Marjon Recs. (1971), 159 Easton Rd. Zip: 16146. Tel: 347-4726. Owner & Studio Mgr.: John T. Krizancic; Chief Eng.: Douglas Noderer; Mixers & re-mixers: George Paulicivic, Joseph Goudina. No. of engs. 2; mixers 2; re-mixers 2.

• SPRINGFIELD (Area Code 215)

"The New Sound" (1969), 753 Louise Dr. Zip: 19064. Tel: KI 4-8080. Owner & Chief Eng.: Carl A. Sandell Jr.; Studio Mgr.: Gary W. Thomas. No. of engs. 1; mixers 1; re-mixers 1.

• STRAUSSTOWN (Area Code 215)

Red Barn Farm Studio. Zip: 19559. Tel: 488-1782. Contact: Patrick Sickafus.

• YORK (Area Code 717)

Dee-Bee Rec'g Serv., S. Camp St. Ext. Zip: 17366. Tel: 244-5411. Pres.: Stan Deppen Jr.; Sales Mgr.: Pat Gerrick.
 Trout Audio Labs. (1960), 1784 San Gabriel Dr. Zip: 17402. Tel: 755-4103. Owner & Chief Eng.: Thomas A. Trout.

RHODE ISLAND

• PROVIDENCE (Area Code 401)

Fedco Audio Labs (1967), 37 Clarendon Ave. Zip: 02906. Tel: 272-3157. Studio Mgr.: Lyle Fain; Chief Eng.: Fred Ehrhardt, Steve Bekpo; Mixers & Re-Mixers: Lyle Fain, Fred Ehrhardt. No. of engs. 3; mixers 2; re-mixers 2.

• WARWICK (Area Code 404)

Classical Radio Network, 225 Merrymount Dr. Zip: 02888. Tel: 463-8472. Pres.: Paul S. Moverman.

SOUTH CAROLINA

• CAYCE (Area Code 803)

Jimmy Fowler Prod'ns (1969), 1811 Stratford Rd. Zip: 29033. Tel: 796-0905. Owner, Studio Mgr. & Chief Eng.: Jimmy Fowler. No. of engs. 1; mixers 2; re-mixers 1.

• GREENVILLE (Area Code 803)

Mark V (1965), 10 Michael Dr. Zip: 29610. Tel: 269-3961. Studio Mgr.: Joe Huffman; Chief Eng.: Dave Reddick. No. of engs. 5; mixers 2; re-mixers 2.

• WEST COLUMBIA (Area Code 803)

Music World Rec'g Studios (1968), Rt. 2, Overland Dr. Zip: 29169. Tel: 794-9102. Owner: J.L. Jenkins; Studio Mgrs., Mixers & Re-Mixers: Joel E. Johnson & Ted Pitts; Chief Eng.: Vernon Hester. No. of engs. 3; mixers 2; re-mixers 2.

SOUTH DAKOTA

• SIOUX FALLS (Area Code 605)

U A Rec'g (1970), 2904 S. Minnesota. Zip: 57105. Tel: 339-1118. Owner, Studio Mgr. & Chief Eng.: William Van Dusen. No. of engs. 1.

TENNESSEE

• BRENTWOOD (Area Code 615)

Athena Rec'g Studio (div. of Athena Recs. Inc.) (1969), PO Box 68. Zip: 37027. Tel: 832-9638.

• CHATTANOOGA (Area Code 615)

Kobra Rec'g Studio (formerly Chattanooga Rec'g Studio) (1969), 1077 Duncan Ave. Zip: 37404. Tel: 629-5916. Owner: Paul F. Gray Jr.; Chief Eng.: Robert Dennis.

Sonora (1970), PO Box 21184, 8115 E. East Brainerd Rd. Zip: 37421. Tel: 892-6150, 332-4726. Owner, Studio Mgr. & Chief Eng.: Grover Dunn. No. of engs. 3.

• JACKSON (Area Code 901)

Arlue Rec'g Studios (1968), 210 Gordon St. Zip: 38301. Tel: 427-7301. Studio Mgr.: Larry Boals; Chief Eng.: James L. Exum; Mixers: Dick Arrington, Larry Boals; Re-mixers: Rick Lewis, Mike Downing.

• JOHNSON CITY (Area Code 615)

Champ Rec'g Studio (1946), 1807 Indian Ridge Rd. Zip: 37601. Tel: 928-2558/2281. Owner & Studio Mgr.: James H. Stanton; Chief Eng.: Paul McClean. No. of engs. 2.

• KINGSPOrt (Area Code 615)

Tri-State Rec'g Co. (1955), 1767 Fort Henry Dr. Zip: 37664. Tel: 246-9701. Owner & Pres.: Basil J. Palmer; Studio Mgr.: Tilford Salyer; Chief Eng.: Rick Salyer. No. of engs. 2.

• KNOXVILLE (Area Code 615)

Handy Rec'g Studio (1969), 4213 Chapman Hwy. Zip: 37920. Tel: 577-0995. Owner & Studio Mgr.: Ed Clanton; Chief Eng.: John W. Taylor; Mixers & Re-Mixers: Ed Clanton, John W. Taylor. No. of engs. 2; mixers 2; re-mixers 2.
 Nashville Rec'rs, 210 13 St. Zip: 37916. Tel: 524-3238. Gen. Mgr.: Joe Overholt.
 Home office: Talbott, Tenn.

Startime Rec'g Inc. (formerly Valley Prod'ns) (1945), PO Box 12144. Zip: 37912. Tel: 688-4600. Pres. & Chief Eng.: Donald G. Tonkin; Studio Mgr.: William Stonecipher; Mixers: Ben Huddleson, Paul Milligan; Re-mixer: Ray Rose. No. of engs. 1; mixers 2; re-mixers 1.

• MEMPHIS (Area Code 901)

Allied Rec'g Studio (1971), 642 N. Second St. Zip: 38107. Tel: 525-8611. Owners: W.E. Canfrell, J.W. Brunner, L.M. Willis; Studio Mgr. & Chief Eng.: L.M. Willis. No. of engs. 2.

American-East (1968), 2272 Deadrick. Zip: 38114. Tel: 452-6577. Owner: Chips Moman; Studio Mgr.: Stan Kessler; Chief Eng.: B. B. Cunningham Jr. No. of engs. 2; mixers 6.

American Rec'g (1965), 827 Thomas St. Zip: 38107. Tel: 526-0409. Owner: Chips Moman; Studio Mgr.: Marty Lacker. No. of engs. 2; mixers 6.

Ardent Rec'gs Inc. (1960, new studios 1971), 2000 Madison Ave. Zip: 38104. Tel: 324-5368. Owner & Eng.: John E. Fry; Studio Mgr.: Terry Manning; Mixers: Richard Rosebrough, Christopher Bell; Re-Mixers: John E. Fry, Terry Manning. No. of engs. 3; mixers 4; re-mixers 4.

Bloc-6 Inc. (1971), 1518 Chelsea Ave. Zip: 38108. Tel: 275-2285. Studio Mgr. & Chief Eng.: Billy Herbert. No. of engs. 2; mixers 2; re-mixers 2.

Fame-Memphis (1970), 1740 S. Bellevue. Zip: 38106. Tel: 774-7990. Owner: Rick Hall; Studio Mgr.: Chief Eng.: Mixer & Re-Mixer: Sonny Limbo.

Glo-Lite Rec'g Studio (1968), 4081 Jackson. Zip: 38128. Tel: 386-5188. Owner, Studio Mgr. & Chief Eng.: William E. Glone; Engs.: Bob Holden, Bob Sphan.

Mastercraft Rec'g Corp. (1969), 180-B S. Cooper St. Zip: 38104. Tel: 276-2972. Pres. & Chief Eng.: Welton H. Jettton; Studio Mgr.: Howard Craft. No. of engs. 3.

Memphis Pressing Serv., PO Box 11522, East Memphis Sta. Zip: 37911. Tel: 324-6786. Pres.: Style Wooten; Gen. Mgr.: Charles Bowen; Sales Mgr.: Lee Evans.

Memphis Recs. (div. of the Memphis Corp.), 237 Chelsea. Zip: 38107. Tel: 525-4706. Bd. Chm.: Bill Matheson; Pres.: Jerry Butler; Mktg. Dir.: Ed Crowley.

Tim Riley & Assocs., 3711 Jackson Ave. Zip: 38108. Tel: 388-4200. Pres.: Tim P. Riley.

Royal Rec'g Studio (1959), 1320 S. Lauderdale. Zip: 38106. Tel: 948-8776. Studio Mgr.: William E. Taylor; Chief Eng.: W. E. Cantrell; Mixers & Re-Mixers: W. E. Cantrell, William Mitchell, William E. Taylor. No. of engs. 3; mixers 3; re-mixers 3.

Sonic Rec'g Studio (1961), 1692 Madison Ave. Zip: 38104. Tel: 278-0850. Owner, Studio Mgr. & Chief Eng.: Roland James; Mixer: Danny Burk; Remixer: Danny Burk, Roland James.

Sounds of Memphis Inc. (1968), 904 Rayner St. Zip: 38114. Tel: 274-7220. Owners: Gene Lucchesi, Paul Bomarito.

Universal Rec'g Studio (div. of the Memphis Corp.) (1970), 247 Chelsea Ave. Zip: 38107. Tel: 525-2606. Studio Mgr., Chief Eng., Mixer & Re-Mixer: Steve Stepanian. No. of engs. 2; mixers 2; re-mixers 2.

Wooten Rec'g Co. (1967), 3373 Park Ave. Zip: 38111. Tel: 324-6786. Owner, Studio Mgr. & Chief Eng.: Style Wooten. No. of engs. 3; mixers 2; re-mixers 2.

• MOUNT JULIET (Area Code 615)

Bradley's Barn Inc. (1964), 1609 Hawkins St., Nashville 37203. Tel: 244-1060. Owners: Owen & Jerry Bradley, Charlie Tallent; Studio Mgr.: Cecile Meachum; Chief Eng.: Joe Mills, Jim Williamson. No. of engs. 3; mixers 3; remixer 3.

• NASHVILLE (Area Code 615)

Bradley's Barn, see listing in Mount Juliet, Tenn.

C & M Sound Studios Inc. (1969), 805 18 Ave. S. Zip: 37203. Tel: 259-3310. Owners, Studio Mgrs., Chief Engs., Mixers & Re-Mixers: Rex E. Collier, Jim P. Deal.

Fred F. Carter Jr. Rec'g Studios (1953), 400 Tinnin Rd., Goodlettsville 37072. Tel: 859-5268. Owner: Fred F. Carter Jr.; Chief Eng. & Mixer: Jesse Tharp.

Cedarwood Sound Studio (1965), 815 16 Ave. S. Zip: 37203. Tel: 255-6535. Owner: Bill Denny; Studio Mgr., Chief Eng., Mixer & Re-Mixer: Jim Hayner.

Jack Clement Rec'g Studios (1969), 3102 Belmont Blvd. Zip: 37212. Tel: 383-1982. Owner: Jack Clement; Studio Mgr. & Chief Eng.: Charles Tallent; Mixers & Re-Mixers: Charles & Ben Tallent. No. of engs. 2; mixers 2; re-mixers 2.

Colony Sound Prod'ns (1969), 812 16 Ave. S. Zip: 37212. Tel: 244-3998. Owner & Studio Mgr.: Frank James; Chief Eng.: Jack Logan; Mixers & Re-Mixers: Frank James, Jack Logan. No. of engs. 2; mixers 2; re-mixers 2.

Creative Workshop (1970), 2804 Azalea Pl. Zip: 37204. Tel: 385-0670. Owner: J.E. (Buzz) Cason; Studio Mgr. & Chief Eng.: Travis Turk; Mixers & Re-Mixers: Buzz Cason, Travis Turk. No. of engs. 1; mixers 2; re-mixers 2.

D B M Rec'g Studio (1959), 1516 Hawkins St. Zip: 37203. Tel: 244-9589. Owners: Ben Hall, Dr. P.W. Malone; Studio Mgr. & Chief Eng.: Ben Hall; Mixers: Ben Hall, Monty Mendenhall. No. of engs. 2; mixers 2.

Globe Rec'g Studio Inc. (1958), 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Owner: James Maxwell. No. of engs. 1.

Mercury Custom Rec'g Studios (div. of Metropolitan Music Co.) (1970), 1512 Hawkins St. Zip: 37203. Studio Mgr. & Chief Eng.: Tom Sparkman.

Monument Rec'g Studios Inc., 114 17 Ave. S. Zip: 37203. Tel: 244-5656. Owner: Fred Foster; Studio Mgr.: Tommy Strong; Chief Eng.: Mort Thomasson; Mixers & Re-Mixers: Tommy Strong, Mort Thomasson, Dave Mathes, Paul Richmond. No. of engs. 4; mixers 4; re-mixers 4.

Music City Rec's (div. of Audiofax Corp.) (1964), 821 19 Ave. S. Zip: 37203. Tel: 327-4927. Pres.: Bill Connor; Studio Mgrs.: Bill Connor, Scotty Moore; Chief Eng.: Hugh Hickerson; Mixers & Re-Mixers: Bill Connor, Scotty Moore, Bud Billings, Al Gore. No. of engs. 2; mixers 4; re-mixers 4.

Nashville Audio Rec'rs (1971), 1307 Division St.

Zip: 37203. Tel: 244-4149. Studio Mgr. & Chief Eng.: Thomas Wayne; Mixers & Re-Mixers: Thomas Wayne, Harold Lee, Darrell Glenn. No. of engs. 3; mixers 3; re-mixers 3.

Nashville Location Rec'rs, PO Box 12123. Zip: 37212. Tel: 228-8955. Mgr.: L. Boden.

Nashville Rec. Prod'ns Inc. (1962), 204 19 Ave. S. Zip: 37203. Tel: 327-3768. Studio Mgr.: George Ingram; Chief Eng.: Glenn K. Bullard. No. of engs. 4.

Quadrasonic Sound Studios (1970), 1802 Grand Ave. Zip: 37212. Tel: 327-4568. Owners: David Briggs, Norbert Putnam, Elliott Mazer; Studio Mgr. & Chief Eng.: Gene Eichelberger; Mixers & Re-Mixers: Gene Eichelberger, Elliott Mazer. No. of engs. 2; mixers 2; re-mixers 2.

R C A Recs. Rec'g Studio (1964), 806 17 Ave. S. Zip: 37203. Tel: 244-9880. VP: Chet Atkins; Studio Mgr.: Cal Everhart; Chief Eng.: Larry Schnapf; Mixers & Re-Mixers: Al Pachucki, Tom Pick, Chuck Seitz, Les Ladd. No. of engs. 4; mixers 5.

Shelby Singleton Sound Studios (1967), 3106 Belmont Blvd. Zip: 37212. Tel: 385-1960. Owner: Shelby Singleton; Chief Eng., Mixer & Re-Mixer: LeRoy Duncan. No. of engs. 1.

Spar (1968), 110 21 Ave. S. Zip: 37203. Tel: 327-9061. Gen. & Studio Mgr. & Chief Eng.: Tommy Downs; Mixers & Re-Mixers: Tom Walls, Tommy Downs. No. of engs. 2; mixers 2; re-mixers 2.

Starday-King Rec'g Studio, 3557 Dickerson Rd. Zip: 37207. Tel: 228-2575. Chief Eng.: Dave Harrison; Mixers & Re-Mixers: Dave Harrison, Jim Spence. No. of engs. 2; mixers 2; re-mixers 2.

Varsity Rec'g Co. (1966), 1705 Church St. Zip: 37203. Tel: 242-6379. Owner, Studio Mgr. & Chief Eng.: Ben B. McCloud; Mixers: Ben McCloud, Dave Mathes; Re-Mixers: Jim Baker, Ralph Davis. No. of engs. 2; mixers 4; re-mixers 4.

Woodland Sound Studios, 1011 Woodland St. Zip: 37206. Tel: 227-5027. Pres.: Glenn T. Snoddy.

• TALBOTT (Area Code 615)

Nashville Rec'rs, Box 120, Rt. 3. Zip: 37877. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. Mgr.: Nick Green. Branch: Knoxville, Tenn.

Vibrant Rec'gs (1967), Rt. 2. Zip: 37877. Tel: 581-3486. Owner & Pres.: Hal R. McGaha; Studio Mgr.: Charleen McGaha; Chief Eng.: Joe Overholt. No. of engs. 2.

TEXAS

• AUSTIN (Area Code 512)

General Audio Servs. (1968), 308 W. Sixth St. Zip: 78701. Tel: 477-4754. Owners: Bruce Hooper, Lee Webb, Stephen Shields; Studio Mgr. & Chief Eng.: Stephen Shields; Mixers & Re-Mixers: Bruce Hooper, Mike Abedin. No. of engs. 2; mixers 2; re-mixers 3.

P S G Rec'g Studio (1968), 4322A N. Lamar. Zip: 78767. Tel: 454-5653. Owner, Studio Mgr. & Chief Eng.: Pedro S. Gutierrez. No. of engs. 1; mixers 1.

Photo Processors Inc. (1968), 909 Congress. Zip: 78701. Tel: 472-6926. Owner: Donald Thomas; Studio Mgr.: Gordon Wilkinson; Chief Eng.: E. F. Zret; Mixer: Paul Harrison. No. of engs. 2; mixers 3; re-mixers 2.

Woodland Sound Studios (div. of the Crescent Co.) (1967), 1011 Woodland St. Zip: 37206. Tel: 227-5027. Pres. & Studio Mgr.: Glenn T. Snoddy; Chief Eng.: Jim Pugh; Mixers & Re-Mixers: Lee Hazen, Ernie Winfrey, Rick Horton, Tommy Semmes, Rex Collier. No. of engs. 7; mixers 6; re-mixers 5.

• CORPUS CHRISTI (Area Code 512)

Cutler's Rec'g Studio Inc., 3527 S. Staples. Zip: 78411. Tel: 853-2569. Owner & Studio Mgr.: W. F. Cutler Jr.; Chief Eng.: Dale Taylor. No. of engs. 2.

Studio B Rec'g Studio Inc. (1970), 1316 N. Chaparral. Zip: 78401. Tel: 883-4461. Pres.: Carl Becker; Gen. Mgr.: Jim West; Studio Mgr. & Chief Eng.: Michael Taylor; Mixer: Buddy Glass; Re-Mixers: Jim West, Michael Taylor. No. of engs. 3; mixers 3; re-mixers 3.

• DALLAS (Area Code 214)

Boyd Rec'g Serv. (1948), 801 Cora St., Suite 40. Zip: 75207. Tel: 747-3869. Owner & Chief Eng.: M. E. Boyd.

Custom Rec'd Tape of Dallas, 4354 Middleton Rd. Zip: 75229. Tel: 351-5765/1052. Pres.: Jerry McKinney; Gen. Mgr.: Vince Baldino.

Dallas Sound Prod'ns & Rec'g Studio, 1334 Motor Circle. Zip: 75207. Tel: 638-3475. Pres.: Ray Brondo.

International Rec'g, 2510 Farrington. Zip: 75207. Tel: 631-0626. Studio Mgr. & Chief Eng.: Tom Loy; Mixers & Re-Mixers: Tom Loy, Ken Brown. No. of engs. 2; mixers 2; re-mixers 2.

P A M S Inc. (1951), 4141 Office Pkwy. Zip: 75204. Tel: 827-0901. Owner: William Meeks. No. of engs. 2; mixers 2.

Rainbow Sound (1971), 2721 Irving Blvd. Zip: 75207. Tel: 638-7712. Owner: Charles Massagee; Studio Mgr. & Chief Eng.: Bob Cline. No. of engs. 2; mixers 3; re-mixers 3.

Sellers Co. Rec'g Studios (1927), 2102 Jackson. Zip: 75201. Tel: 741-5836. Owner, Studio Mgr. & Chief Eng.: Jack Sellers. No. of engs. 3.

Studio III (div. of TM Prod'ns), 3103 Routh St. Zip: 75201. Tel: 748-8216. Studio Mgr. & Chief Eng.: Tim Dennis; Mixers & Re-Mixers: Tim Dennis, Robert Wellborn. No. of engs. 1; mixers 2; re-mixers 2.

Sumet Sound Studios (1970), 7027 Twin Hills Ave. Zip: 75231. Tel: 691-0001. Owner: Ed Bernert; Studio Mgr.: Tom Kenchel; Chief Eng.: Bob Sullivan; Eng.: Phil York. No. of engs. 2.

Totalound (1968), 4504 Belmont. Zip: 75204. Tel: 823-6821. Pres. & Studio Mgr.: Thomas O. Parma; Chief Eng.: Dave Scott. No. of engs. 2.

W F A A Prod'ns (1969), Communications Center. Zip: 75202. Tel: 748-9631. Studio Mgr.: Jim Rowley; Chief Eng.: Don Easterwood; Mixers: Jim Rowley, Bud Buschardt; Re-Mixers: Jim Rowley, Bud Buschardt, Mike Wallman. No. of engs. 3; mixers 2; re-mixers 3.

• EL PASO (Area Code 915)

D J Star Rec'g Serv. Inc., PO Box 1055, Zip: 79946; 100-102 Texas Ave. Zip: 79901. Tel: 533-7508. Pres.: Joseph Gillman; Gen. Mgr.: Rose Gavern.

• FORT WORTH (Area Code 817)

Delta Rec'g Center (1965), 910 Currie. Zip: 76107. Tel: 332-3821. Owner, Studio Mgr. & Chief Eng.: John A. Patterson; Mixers & Re-Mixers: John A. Patterson, Mickey Moody. No. of engs. 2; mixers 2; re-mixers 2.

Oakridge Rec'g Studio (1960), 2001 Elton Rd., Haltom City 76117. Tel: 834-3821. Owner, Pres., Studio Mgr. & Chief Eng.: Homer Lee Sewell.

• GAINESVILLE (Area Code 817)

Tanden Prod'ns, 1306 E. California. Zip: 76240. Tel: 668-8206. Mgr. & Chief Eng.: Bob Dennis.

• HOUSTON (Area Code 713)

A C A Rec'g Studios Inc. (1948), 1017 Westheimer. Zip: 77006. Tel: 526-3419. Pres., Studio Mgr. & Chief Eng.: William D. Halford. No. of engs. 4; mixers 4; remixer 4.

Andrus Rec'g Studios (1965), 3204 Broadway. Zip: 77017. Tel: 644-3894. Owner & Chief Eng.: Wall Andrus; Studio Mgr.: Steven Long; Eng.: Roger Romano. No. of engs. 5.

H & S Prod'ns (1971), 5808 Parkersburg. Zip: 77036. Tel: 781-9270. VP & Studio Mgr.: Steve Gladson; Chief Eng., Mixer & Re-Mixer: Roger Romano.

Nashville Sound Inc. (1968), 9717 Jensen. Zip: 77016. Tel: 695-3060. Owners: Jimmy & Joel Johnson; Studio Mgr.: Jimmy Johnson; Chief Eng.: Joel R. Johnson. No. of engs. 2; mixers 3; remixer 3.

Soundville (div. of Jimmy Duncan Prod'ns Inc.) (1970), 8208 Westpark Dr. Zip: 77042. Tel: 781-6300. Gen. & Studio Mgr.: Bill Gilliland; Chief Eng.: Mr. Galyn Shelby; Mixers: Paul Butts, Bob Saine; Re-Mixers: John Grayson, Bibbi Hruska. No. of engs. 2; mixers 2; re-mixers 2.

• McALLEN (Area Code 512)

Pharaoh Recs. (1960), PO Box 969. Zip: 78501. Tel: 686-0791. Owner, Studio Mgr., Mixer & Remixer: Jimmy Nicholls.

• ODESSA (Area Code 915)

Westex Rec'g Studio (1964), PO Box 6406, 5600 County Rd. E. Zip: 79760. Tel: 362-1512. Owner, Studio Mgr. & Chief Eng.: W. Gorman Maxwell.

• PORT ARTHUR (Area Code 713)

The Musik Faktory (1957), 1812 Procter. Zip: 77640. Tel: 982-7121. Owner, Studio Mgr. & Chief Eng.: Floyd Badeaux.

• SAN ANTONIO (Area Code 512)

Texas Sound Studios (1938), 506 W. Hildebrand Ave. Zip: 78212. Tel: 733-1721. Owner & Chief Eng.: Jeff Smith; Studio Mgr.: Greg Smith. No. of engs. 3.

Universal Sound City (formerly Epstein Ents. Rec'g Studio), (1961), 735 N. General McMullen Dr. Zip: 78228. Tel: 434-5555. Owner: A. Epstein; Studio Mgr. & Chief Eng.: Richard Leiterman. No. of engs. 1.

• SAN BENITO (Area Code 512)

Betancourt Ents., 119 S. Sam Houston Blvd. Zip: 78586. Tel: 399-1471. Pres.: Paco Betancourt; Gen. & Sales Mgr.: John F. Phillips.

Ideal Rec'g, see Rio Grande Music Rec'g Studio.

Rio Grande Music Rec'g Studio (1945), 119 S. Sam Houston. Zip: 78586. Tel: 399-1471. Owner: Paco Betancourt; Studio Mgr. & Chief Eng.: John F. Phillips. No. of mixers 2.

• TYLER (Area Code 214)

Brians Rec'g Studio (1960), PO Box 775. Zip: 75701. Tel: 592-7677. Owner, Studio Mgr. & Chief Eng.: Robin Hood Brians; Mixers & Re-Mixers: Robin Hood Brians, Randy Fouts. No. of engs. 2; mixers 2; re-mixers 2.

Custom Sound Studio (1953), 1317 S. Peach. Zip: 75701. Tel: 597-2961. Owners & Engs.: Curtis Kirk, Paul H. Jameson; Studio Mgr.: Curtis Kirk.

Steve Wright Rec'g Studio (1965), PO Box 626. Zip: 75701. Tel: 592-0591. Owner, Studio Mgr. & Chief Eng.: Steve Wright. No. of engs. 1; mixers 1; re-mixers 1.

continued on page 214

mca tech leads live group

Six well-known performers. Each a technical and creative specialist in electronics. The best mix of professional audio equipment and accessories.

Result — the range and quality of sound that makes for success. Success for distributors. Success for buyers. Success for engineers. Success for recording artists. With one name, you get six live performers.

mca tech

Electrodyne, Gauss, Langevin and UDAC are now located at the new corporate headquarters in North Hollywood. For product information call their new central number — (213) 875-1900.



GAUSS

World leader in the manufacture of high-speed tape duplicating systems, speakers and professional recording equipment.



LANGEVIN

Nearly 50 years of manufacturing high quality audio components, amplifiers, controls, switches and sound reinforcement equipment.



ELECTRODYNE CORPORATION

Engineering, development and manufacture of professional custom audio control consoles and components.



OPTIMIZATION

Custom design and manufacture of secondary standards, amplifiers, power sources and calibration systems.



**UNIVERSAL DATA
ACQUISITION
COMPANY**

Manufacture of tape cartridge systems for the computer industry.



SAKI MAGNETICS

Design and crafting of the finest audio and digital magnetic heads in the industry.



mca tech
an mca inc. company

Corporate Offices:
13035 Saticoy Street
North Hollywood, California 91605

continued

MARYLAND

- **BALTIMORE METROPOLITAN AREA** (Area Code 301)
 (Also see listings under District of Columbia)
 Recordings Inc., McCormick Rd. & Schilling Circle, Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; VP & Sales Mgr.: Burgess Macneal.

MASSACHUSETTS

- **BOSTON METROPOLITAN AREA** (Area Code 617)
 Continental Rec'g Inc., 12 Irving St., Framingham 01701. Tel: 879-2430, 237-0568. Pres. & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: W. Bruce Patch.
 Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarusso; Gen. Mgr.: Raymond G. Samora; Eng.: Joseph Chiccarelli.

MICHIGAN

- **DETROIT METROPOLITAN AREA** (Area Code 313)
 American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
 Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip: 48235. Tel: 341-5868/0447. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Michael Mijal.
 Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

NEBRASKA

- **OMAHA** (Area Code 402)
 Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin L. King.

NEW JERSEY

- **CAMDEN** (Area Code 609)
 Recorded Publ'ns Labs., 1100 State St. Zip: 08105. Tel: 963-3000; Phila. Tel: (215) WA 2-8558. Pres.: Edward J. Goodman; VP Opns. & Gen. Mgr.: David H. Goodman; Sales Mgr.: Pat Landon.
 Branch: New York, N. Y.
- **CHERRY HILL** (Area Code 609)
 Audio Supply Inc., Bldg. 36C, Cherry Hill Ind'l Sites. Zip: 08034. Tel: 424-1060. Gen. Mgr.: L. T. Atkinson; Sales Mgr.: Mrs. Florence LeDonne
- **MOUNTAINSIDE** (Area Code 201)
 Bestway Prods. Zip: 07092. Tel: AD 2-8383. Pres.: A. I. Massler; Gen. Mgr.: John Halko; Sales Mgr.: Arthur L. Krebs. (SEE ADVERTISEMENT)
- **NORTH PLAINFIELD** (Area Code 201)
 Peerless Plastic Molding Inc., 333 North Dr. Zip: 07060. Tel: 755-7000. Pres.: J. M. F. Conrad; Gen. Mgr.: B. Williams; Sales Mgr.: L. M. Conrad.
- **WEST CALDWELL** (Area Code 201)
 National Tape Serv. Inc. (div. of RKO General Inc.), 3 Fairfield Crescent. Zip: 07006. NYC Tel: (212) LO 4-8000. Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.

NEW MEXICO

- **BELEN** (Area Code 505)
 Little Richie Johnson, Box 3. Zip: 87002. Tel: 864-7185. Pres.: Little Richie Johnson.

NEW YORK

- **BINGHAMTON** (Area Code 607)
 Elmira Custom Rec. Sales (div. of Creative Artists), 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan K. Solak; Gen. & Sales Mgr.: Charles M. Solak.
- **HAUPPAUGE, L.I.** (Area Code 516)
 Allison Audio Prods. Inc., 175 Bridge Rd. Zip: 11787. Tel: 234-2010. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zopf; Sales Mgr.: Abe Chayet.
 Branch: New York, N.Y.
 Globe Albums & Prods Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11788. Tel: 234-1100. Pres.: Lee Halpern; VP & Gen. Mgr.: Leo Margolis; Sales Mgr.: Seymour Podber.
 Branch: Los Angeles, Calif.
- **HOLBROOK, L.I.** (Area Code 516)
 Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.
- **NEW YORK METROPOLITAN AREA** (Area Code 212)
 Allied Communications Corp., 211 E. 51 St. Zip: 10022. Tel: 758-8790. Pres.: Lou Lewis.

- Allison Audio Prods. Inc., 65 W. 55 St. Zip: 10019. Tel: 489-1596.
 Home office: Hauppauge, L.I., N.Y.
- Berklay Air Servs., Bldg. 80, JFK Airport, Jamaica 11430. Tel: 656-6066. Pres. & Sales Mgr.: Bernard Kleinberg; Gen. Mgr.: F. Pipitone.
- Cue Rec'g Inc., 117 W. 46 St. Zip: 10036. Tel: 757-3641. Pres.: Mel J. Kaiser. Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milton Kay.
- Direct Rec'g Inc., 18 E. 50 St. Zip: 10022. Tel: PL 9-7979. Pres. & Gen. Mgr.: Norman Levin.
- Exotic Recs., Box 36, Oakland Gardens, Flushing 11364. Tel: 423-3781. Exec. Mgr.: Larry Wayne; Gen. Mgr.: Calvin I. Wexler; Sales Mgr.: Peter Culver.
- Phillips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10017. Tel: 486-9614. Pres.: Robert Teitelman; Gen. Mgr.: Ernest Ferrari; Nat'l Sales Mgr.: David Grant.
 Branch: Richmond, Ind. (SEE ADVERTISEMENT)
 R K 0 Sound Studios (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: LO 4-8000. Pres. & Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.
- Recorded Publ'ns Labs., 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr.: Robert Freifeld.
 Home office: Camden, N.J.

- **NORTH BELLMORE, L.I.** (Area Code 516)
 Telephone Dynamics Corp., 1333 Newbridge Rd. Zip: 11710. Tel: 221-9870. Pres.: Leonard Young.
- **RYE** (Area Code 914)
 Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: C. J. Bruno; Gen. Mgr.: John Launi; VP: Vinnie Dean.
- **UTICA** (Area Code 315)
 Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Michael Cristelli; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.

NORTH CAROLINA

- **GREENSBORO** (Area Code 919)
 Crescent-City Sound Studios Inc., PO Box 6786, 1060 Gatewood Ave. Zip: 27405. Tel: 274-2441. Pres.: Julian Price II; Gen. & Sales Mgr.: Walter E. Copeland.

OHIO

- **CANTON** (Area Code 216)
 G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.
- **CINCINNATI** (Area Code 513)
 Artists Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Gen. Mgr.: Herb Rawlings; Sales Mgr.: Carrol Rawlings.
 Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.
 Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Ruth Lushay.

- **CLEVELAND** (Area Code 216)
 Agency Rec'g Studios Inc., 1730 E. 24 St. Zip: 44114. Tel: 621-0810. Pres.: Donald R. White; VP Finance: William C. Laufer.
 Boddie Rec'g Studio & Mfg., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.

- **COLUMBUS** (Area Code 614)
 Larry McKenzie Rec'g Studio, 948 Studer Ave. Zip: 43206. Tel: 252-7116. Pres.: Larry McKenzie; Gen. Mgr.: Carol McKenzie; Sales Mgr.: David McKenzie.
- **DAYTON** (Area Code 513)
 Dynaphonics Inc., 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres. & Gen. Mgr.: Frank L. Luhn; Sales Mgr.: Dee Campbell.

- **TOLEDO** (Area Code 419)
 Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43260. Tel: 691-2065. Gen. Mgr.: Lowell P. Amos.
- **YOUNGSTOWN** (Area Code 216)
 United Media Corp., 803 E. Indianola Ave. Zip: 44502. Tel: 783-1198. Pres.: William O. Warner; Gen. Mgr.: Norma E. Taylor.

PENNSYLVANIA

- **JENKINTOWN** (Area Code 215)
 Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota.
- **OLYPHANT** (Area Code 510)
 Specialty Recs. Corp., 210 N. Valley Ave. Zip: 18447. Tel: 656-3649. VP & Gen. Mgr.: Richard Marquardt. (SEE ADVERTISEMENT)

- **PHILADELPHIA** (Area Code 215)
 Hodge Rec. Mfg. Co., see Paramount Rec. Mfg. Co.
 Linco Promos. Corp., 3301 Powelton Ave. Zip: 19139. Tel: BA 2-3951. Gen. & Sales Mgr.: Robert Love.
 Paramount Rec. Mfg. Co., 1314-24 S. Howard St. Zip: 19147. Tel: 336-7001. Pres.: Sam D. Hodge; Gen. Mgr.: Guy R. Hodge; Sales Mgr.: Samuel Appel.

- **PITTSBURGH** (Area Code 412)
 Star Title Strip Co. Inc., 842 Western Ave. Zip: 15233. Tel: 231-4314. Gen. Mgr.: Norman W. Morgan; Sales Mgr.: William Miller.
 Branch: Chicago, Ill. (SEE ADVERTISEMENT)

- **READING** (Area Code 215)
 United Sales Co., 810 Franklin St. Zip: 19602. Tel: 373-1179. Pres.: Louis J. Fruchter; Gen. Mgr.: S. Krebs; Sales Mgr.: D. Thorne.

- **SCRANTON** (Area Code 717)
 White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres.: Phil Ladd; Gen. Mgr.: John Shandra.

SOUTH CAROLINA

- **WEST COLUMBIA** (Area Code 803)
 Lebbly Promos, 1517 W. Double Branch Rd. Zip: 29169. Pres. & Gen. Mgr.: Byron Gadson; Sales Mgr.: Deborah Stevens.

TENNESSEE

- **KNOXVILLE** (Area Code 615)
 Nashville Rec's, 210 13 St. Zip: 37916. Tel: 524-3238. Gen. Mgr.: Joe Overholt.
 Home office: Talbot, Tenn.
- **MEMPHIS** (Area Code 901)
 Memphis Pressing Service, PO Box 11522, East Memphis Sta., Zip: 37911. Tel: 324-6786. Pres.: Style Wooten; Gen. Mgr.: Charles Bowen; Sales Mgr.: Lee Evans.
 Tim Riley & Assocs., 3711 Jackson Ave. Zip: 38108. Tel: 388-4200. Pres.: Tim P. Riley.
 Telephase Corp., 191 Greenbrier. Zip: 38117. Tel: 684-5947. Pres.: John Fry; Gen. Mgr.: Gideon Matthews; Owner & Sales Mgr.: John S. King.

- **NASHVILLE** (Area Code 615)
 Mid-South Rec. Pressing, 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Janet B. Tabor.

- **TALBOT** (Area Code 615)
 Nashville Rec's, Box 120, Rt. 3. Zip: 37877. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. Mgr.: Nick Green.
 Branch: Knoxville, Tenn.

VERMONT

- **SPRINGFIELD** (Area Code 802)
 Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr.: Greg Ficara; Sales Mgr.: Charlie Nelson.

WASHINGTON

- **TACOMA** (Area Code 206)
 Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

WISCONSIN

- **SAUK CITY** (Area Code 608)
 Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Marie Neely.

WYOMING

- **CHEYENNE** (Area Code 307)
 Rocky Mountain Rec'g PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

TAPE CUSTOM DUPLICATORS

ALABAMA

- **MOBILE** (Area Code 205)
 Channel 1 Prod'ns, 1061 Elmira St. Zip: 36604. Tel: 432-4845. Owner: Lee A. Pistole Jr.; Mgr.: Saxton Kari.
 Configuration: Open reel.
- **TRUSSVILLE** (Area Code 205)
 Jones & Assocs., Box 52E, RR 2. Zip: 35173. Tel: 655-2569. Pres. & Gen. Mgr.: James D. Jones.

ARIZONA

- **PHOENIX** (Area Code 602)
 Audio Rec'rs of Arizona Inc., 3830 N. Seventh St.

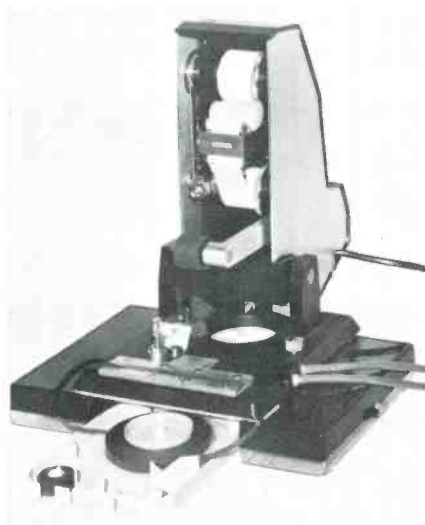
continued on page 218

audio for duplicating systems, winders, splicers, tape...



We offer winders and automatic splicers which have become the industry standard the world over.

The Electro Sound 100-48C, for both cartridges and cassettes, is *the* most widely used tape winding unit.



The Model 200 automatic tape splicer is tops in popularity because, at modest cost, it greatly increases production and makes uniform, perfect splices. (Shown here is the cartridge splicer. A cassette model is also available which mounts right on our winder.)



Audio offers a full program to put you in the tape duplicating business. We can set up a fully operating plant with the versatile ES 4000 duplicator or the new ES 6000 32:1 duplicating system.

*Write or call
Milton Gelfand
for the finest in
tape production equipment*

AUDIOMATIC CORPORATION
237 West 54th Street, New York, N.Y. 10019
(212) 582-4870 • Cable: AUDIOMATIC

continued

Zip: 85014. Tel: 277-4723. Pres. & Gen. Mgr.: Floyd Ramsey.
 Configurations: Cassette & open reel.
 General Cassette Corp., 1324 N. 22 Ave. Zip: 85009.
 Tel: 258-7059. Pres. & Gen. Mgr.: Bill L. Johnson.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
 Southwest Audio Inds. Inc., 5230 E. Washington St. Zip: 85008. Tel: 663-9731. Pres.: Scott Fresener; Sales Mgr.: Dave Scott.

● **TUCSON (Area Code 602)**

Audio Dynamics Rec'g, Alameda Plaza, 100 E. Alameda. Zip: 85701. Tel: 624-1252. Owners: Rod Shields, Leland Oliver.
 Configuration: Open reel.

ARKANSAS

● **LITTLE ROCK (Area Code 501)**

Jaggars Audio Prod'ns, 1804 S. Johnson St. Zip: 72204. Tel: 663-4275. Owner: S. J. Jaggars.
 Configurations: Cartridge 8-tr., cassette & open reel.

CALIFORNIA.

● **ANAHEIM (Area Code 714)**

Certron Corp., 1701 S. State College Blvd. Zip: 92806. Tel: 633-4280. Pres.: E. Gamson; Mktg Dir.: Richard C. Parsons; Sales Mgr.: M. Rutter.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **COSTA MESA (Area Code 714)**

Audio-Dynamics, 1281 B Logan St. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **FRESNO (Area Code 209)**

California Artists Corp., PO Box 3374. Zip: 93706. Tel: 266-9570. Pres.: Ray Camacho; VP & Gen. Mgr.: Leo Gonzales; Sales Mgr.: Martina Calles.
 Configurations: Cartridge 4-tr., 8-tr. & cassette.

● **LOS ANGELES METROPOLITAN AREA (Area Code 213)**

Abbey Tape Dupl'rs, 10520 Burbank Blvd., North Hollywood 91601. Tel: 877-3136. Owner & Mgr.: Norman C. Cooke.
 Configurations: Cartridge 8-tr., cassette & open reel.

Able Turntable & Tape, 6912 Hollywood Blvd., Rm. 301, Hollywood 90028. Tel: 466-8338. Pres. & Gen. Mgr.: Ted Gardner.
 Configurations: Cassette & open reel.

Alto Fonic Programming Inc., 6362 Hollywood Blvd., Hollywood 90028. Tel: 466-9261. Pres.: D. Alan Clark; Gen. Mgr.: Leon Tate; Sales Mgr.: Bob Mayfield.
 Configurations: Cartridge 4-tr. & open reel.

Ampex Stereo Tapes Div., 500 Rodier Dr., Glendale 91201. Tel: 245-9373.
 Home office: Chicago, Ill.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Audio Magnetics Corp., 14600 S. Broadway, Gardena 90248. Tel: 321-6841. Pres.: Irving B. Katz; Sr. VP Opns.: George E. Johnson Jr.; Sales Mgr.: Ray Allen.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel. (SEE ADVERTISEMENT)

Audio-Video Communications Inc., 5727 W. Jefferson Blvd. Zip: 90016. Tel: 870-6832. Pres.: Donald E. Anderson; Exec. VP: Warren D. Gray; Mktg. Dir.: Richard P. Meyers Jr.
 Configurations: Cartridge 8-tr., quad-8, cassette & open reel. (SEE ADVERTISEMENT)

AVC (AUDIO VIDEO COMMUNICATIONS, INC.)
 5727 WEST JEFFERSON BLVD.
 LOS ANGELES, CALIF. 90016
 213-870-6832

CUSTOM TAPE DUPLICATORS. Producers of top quality cartridge, cassette, or reel to reel tapes. Quadrasonic option available. Presenting service, price, and delivery unequalled in the industry.

MAGNADYNE
THE 8-TRACK HATCHERY.
 It's the Low-Cost High-Performance Tape Duplicator.

PROFESSIONAL FEATURES:

- ★ Records all eight tracks in a single pass.
- ★ Fully automatic.
- ★ Slave capacity is 25 tapes per hour.
- ★ More slaves can be added.
- ★ Feeds from 10" hub or 7" reel.
- ★ Winds directly onto cartridge hub.
- ★ Operates at 15 IPS.

IMPROVED SPECIFICATIONS:

- ★ Frequency response.
- ★ Signal to noise ratio.
- ★ Individual alignment and equalization for each track.
- ★ Subdivided power supply for each playback preamplifier.



MAGNADYNE
 Means Minikost for
 Maxispeed in Professional 8-Track Duplicators.

A two-slave system costs only \$2,500 because of Magnadyne's special manufacturing process which places this machine within the budget of smaller companies and educational institutions.

Distributed by AUTO TAPES UNLIMITED
THE MAGNADYNE CORPORATION
 9261 W. 3rd Street/Beverly Hills, Calif. 90210 / (213) 271-0655

WANTED

CUSTOMERS AND SALES REPRESENTATIVES
FOR PRIME MANUFACTURER OF MAGNETIC
RECORDING TAPE C-60, C-90, C-120
LUBE & REEL TO REEL TAPES
FOR QUALITY BLANK TAPE AT LOW PRICES
PLEASE WRITE, WIRE OR PHONE
TEL. 212-387-0240

MONARCH ELECTRONICS INC.
 76 AINSLIE STREET, BROOKLYN, N.Y. 11211

Jon Badeaux Prod'ns, 5728 Colfax Ave., North Hollywood 91601. Tel: 985-5096. Pres.: Jon Badeaux; Gen. Mgr.: George Clements.

Bible Voice Inc., PO Box 3521, Van Nuys 91406. Tel: 781-2900. Pres.: George Otis II; Gen. Mgr.: David J. Keklikian.
 Configurations: Cassette & open reel.

Ted Brinson's Rec'gs, 1900 Fifth Ave. Zip: 90018. Tel: 737-9008, 734-0906. Pres.: Ted Brinson; Gen. Mgr.: Lurl Whiteside.
 Configurations: Cartridge 4-tr. & open reel.

By-Buk Prod. (div. of Webtek Corp.), 4326 W. Pico Blvd. Zip: 90019. Tel: 934-1390. Pres.: Joseph Kuen; Gen. Mgr.: Richard Conner; Sales Mgr.: George Beaubian. (SEE ADVERTISEMENT)

Cabot Entertainment Cos., PO Box 3901, 6640 W. Sunset Blvd., Suite 207, Hollywood 90028. Tel: 466-5181.
 Configurations: Cartridge 8-tr., cassette & open reel.

Capitol Recs. Inc. (A Capitol Inds. Co.), Special Markets Div., 1750 N. Viine St., Hollywood 90028. Tel: 462-6252. VP Special Markets Div.: Arthur Miller; Custom Sales Mgr.: Robert Sheehy.
 Configurations: Cartridge 8-tr. & cassette.

Coast Rec'rs Inc., 6050 Sunset Blvd., Hollywood 90028. Tel: HO 9-3983. Pres.: M. T. Putnam; Gen. Mgr.: R. W. Doherty.
 Branch: San Francisco, Calif.
 Configuration: Open reel.

Columbia Rec. Prod'ns, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. Mgr.: Mike Coolidge.
 Configurations: Cartridge 8-tr., cassette & open reel.

Conway Rec'rs Inc., 5648 Cahuenga Blvd., North Hollywood 91601. Tel: 762-8507. Pres.: Carl J. Yanchar; Gen. Mgr.: Phil A. Yeend; Sales Mgr.: Robert W. McKenzie.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Creative Sound Prod'ns, 9000 Sunset Blvd., Hollywood 90069. Tel: 271-4843. Pres.: Robert C. Cotterell; Gen. Mgr.: Linda Hughes; Sales Mgr.: Paul Lindner.
 Configurations: Cartridge 8-tr. & cassette. (SEE ADVERTISEMENT)

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: David W. Berkus; Sales Mgr.: Ellis Fertig; Chief Eng.: Michael Levey.
 Configuration: Cassette & open reel. (SEE ADVERTISEMENT)

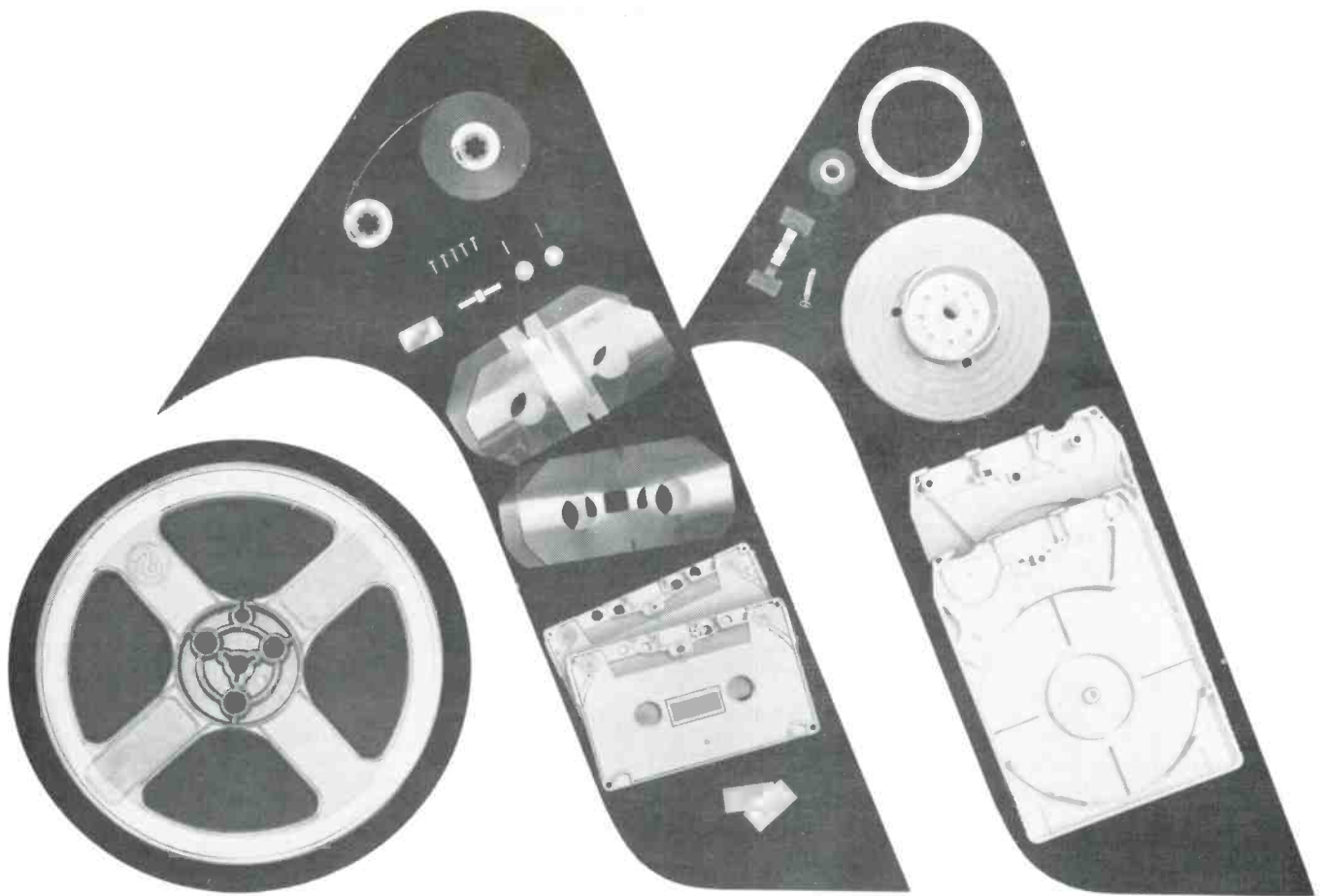
Custom Recs. Inc. (div. of Cadet Recs. Inc.), 5810 S. Normandie Ave. Zip: 90044. Tel: 750-3310. Gen. Mgr.: James Takeda.
 Configurations: Cartridge 8-tr., cassette & open reel.

E M C Corp., Radio Rec'rs Div., 7000 Santa Monica Blvd., Hollywood 90038. Tel: 463-3282. VP & Gen. Mgr.: Jerry Greenfield; Sales Mgr.: Dan Miller.
 Home office: St. Paul, Minn.
 Configurations: Cassette & open reel.

Ed-Pic Dupl'rs, 455 S. Berendo, Apt. 214. Zip: 90006. Tel: 380-4035. Gen. Mgr.: Ed Pickering.
 Configurations: Cartridge 8-tr., cassette & open reel.

El Mar Plastics, 1940 W. 144 St., Gardena 90249. Tel: 327-1540. Pres.: Harry Schor; VP-Sales: Allen Schor.

continued on page 220



AUDIO MAGNETICS CORPORATION

WHEN YOU'VE GOT IT...FLAUNT IT!

And we've got everything. Everything you need for duplicating or loading. New high-density, low-noise tapes with **Microkote**[®] * surface, the best operating cassette in the world (made in accordance with the U.S. Philips Standardization Agreement). And the heaviest and most efficient 8-track cartridge. Buy them complete, as C-0's or by individual components to fill your needs.

* **Microkote**[®] utilizes new dispersion and binder technology that now permits higher density and concentration of gamma ferric particles.

Write or call for a complete catalog today.
SPECIAL PRODUCTS DIVISION



**AUDIO
MAGNETICS
CORPORATION**

The World's Largest Manufacturer of Compact Cassettes
14600 So. Broadway • P.O. Box 140, Gardena, Calif. 90248
Phone: (213) 532-2950 • Telex 67-4311 • A Mattel Company

continued

Film City Studios, 6087 Sunset Blvd., Hollywood 90028. Tel: HO 2-9539. Gen. Mgr.: J. S. MacQuarrie.
Configurations: Open reel.

Finebilt Mfg. Co. Inc., 931 N. Citrus Blvd., Hollywood 90038. Tel: 466-9511. Pres.: Alwin P. Schmid. (SEE ADVERTISEMENT)

I D Sound Studios Inc., 1556 N. LaBrea Ave. Zip: 90028. Tel: 462-6477. Pres.: Ivan Fisher.
Configurations: Open reel.

Linden Dist., 1831 Prosser Ave., Suite 315. Zip: 90025. Gen. Mgr.: Lindy Blaskey; Sales Mgr.: Joe Martinez.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Partners: Steven A. Guy, Allen J. Fraiberg; Gen. Mgr.: Iris Pinsky; Sales Mgr.: Kim Paladino.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Magnetic Tape Eng'g Corp., 8120 Webb Ave., North Hollywood 91605. Tel: 768-6100. Pres.: S. Gerald Stone; VP Mktg.: James S. Walker.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Monarch Tape Dupl'g (sub. of Viewlex Inc.), 3416-20 Vineyard Ave. Zip: 90016. Tel: 731-2228. Gen. & Sales Mgr.: Harry Goldstein.
Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Muntz Stereo Corp. of America, 7715 Densmore Ave., Van Nuys 91406. Tel: 989-5000. Pres.: Barney Phillips; Sales Mgr.: Charles Balderas.
Configurations: Cartridge 4-tr. & 8-tr.

My Soul Is a Witness Inc., 6723 S. Western Ave. Zip: 90047. Tel: 778-4101. Pres.: Bishop George Scott.
Configurations: Cartridge 4-tr., cassette & open reel.

R C A Recs., Special Prods. Mktg., 6363 Sunset Blvd., Hollywood 90028. Tel: 461-9171. Sales Reps.: Bill Gartland, Bill Leonard.
Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

Sonic-Sound Ent's., 5267 W. Pico Blvd. Zip: 90019. Tel: 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Michael Foley; Sales Mgr.: Joseph Algazi.
Configurations: Cartridge 4-tr., 8-tr. & cassette.

Stereo Cartape, 6734 Sunset Blvd., Hollywood 90028. Tel: 462-8888. Pres.: Sol M. Gordon; Gen. Mgr.: Barry Wosk.
Configurations: Cartridge 4-tr., 8-tr. & cassette.

Sunset Sound Rec'rs, 6650 Sunset Blvd., Hollywood 90028. Tel: 469-1186. Owner: T. Camarata; Mgr.: William L. Robinson.
Configuration: Open reel.

Whitney Rec'g Studio Inc., 1516 W. Glenoaks Blvd., Glendale 91201. Tel: 245-6801. Owner & Pres.: Lorin J. Whitney.
Configurations: Cartridge 4-tr., cassette & open reel. (SEE ADVERTISEMENT)

● **PALM SPRINGS (Area Code 714)**
 Fox Studio, 2536 Ave. Caballeros. Zip: 92262. Tel: 327-4819. Owner: Kent Fox.

● **SACRAMENTO (Area Code 916)**
 Brandt's Rec'g Studios, 1030 48 St. Zip: 95819. Tel: 451-3400. Owners: C. M. & E. A. Brandt; Mgr.: Charles M. Brandt.
Configurations: Cartridge 4-tr., cassette & open reel.

Bill Rase Rec'g & Film Studios, 2904 Franklin Blvd. Zip: 95818. Tel: 452-4266. Pres. & Gen. Mgr.: Bill Rase.
Configurations: Cartridge 8-tr., cassette & open reel.

● **SAN FERNANDO (Area Code 213)**
 Superscope Rec'd Tapes, 455 Fox St. Zip: 91340. Tel: 365-1191. Pres.: Joseph S. Tushinsky; Gen. Mgr.: Len Feldman.
Configurations: Cartridge 8-tr., cassette & open reel.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**
 Action Recs. Inc., 2207 El Camino Real, San Mateo 94403. Tel: 341-1500.
Configuration: Open reel.

Coast Rec'rs Inc., 829 Folsom St. Zip: 94107. Tel: 397-7676. VP: Lloyd A. Pratt Jr.
Home office: Los Angeles, Calif.
Configuration: Open reel.

Golden State Rec'rs Inc., 665 Harrison St. Zip: 94107. Tel: 781-6306. Pres. & Gen. Mgr.: Leo de Gar Kulka; Sales Mgr.: H. P. Haas.
Int'l branch: West Germany.
Configurations: Cassette & open reel.

Donald Jones Reproduction Center, 42 Second St. Zip: 94105. Tel: 982-4432. Contact: Donald Jones.

Mann Cassette Inds., PO Box 1121. Zip: 94101. Tel: 221-2000, X 101. Owners: Donald & Herman Mann.

McCune Studios, 915 Howard St. Zip: 94107. Tel: 433-0850. Gen. Mgr.: Don Geis; Sales Mgr.: Bert Ashworth.

Newcomb Rec'g Studio, 4834 Bissell Ave., Richmond 94805. Tel: 233-7487. Pres.: William S. Newcomb; Gen. Mgr.: Tim O'Malley.
Configuration: Open reel.

Studio 10, 483 Broadway. Zip: 94133. Tel: 986-9949. Owner & Mgr.: Tom Preuss.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **SAN JOSE (Area Code 408)**
 Audiodyne Co., PO Box 825. Zip: 95106. Tel: 287-3520. Pres.: A. M. Chiaramonte; Gen. & Sales Mgr.: L. Chiaramonte.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Precision Tape Dupl'g Inc., 972 Newhall St. Zip: 95126. Tel: 244-1777. Pres. & Gen. Mgr.: Robert W. Kratt; VP & Sales Mgr.: James B. Wood.

● **SAN MATEO (Area Code 415)**
 Fred Fox Music Co., 15 Ontario. Zip: 94401. Tel: 343-7222, 344-8626. Owner & Gen. Mgr.: F. H. Nesbitt Jr.
Branch: Detroit, Mich.

● **SANTA MARIA (Area Code 805)**
 Columbia Rec. Prod'ns, 900 E. Stowell Rd. Zip: 93454. Tel: WA 2-4511. Mgr.: Ric Daluise.
Configurations: Cartridge 8-tr., cassette & open reel.

● **SAUGUS (Area Code 805)**
 Keyser Century Corp., 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360. Pres.: Richard Keyser; Gen. Mgr.: G. E. Disch; Sales Mgr.: Dale Davis.
Configurations: Cartridge 8-tr., cassette & open reel.

● **SUNNYVALE (Area Code 408)**
 G R T Corp., Custom Prods. Div., 1287 Lawrence Sta. Rd. Zip: 94086. Tel: 734-2910. Mgr.: Donald Unger.
Branch: Fairfield, N.J., GRT Tapes/East.
Configurations: Cartridge 8-tr., cassette & open reel. (SEE ADVERTISEMENT)

COLORADO

● **DENVER (Area Code 303)**
 Fred Arthur Prod'ns, 1218 E. 18 St. Zip: 80218. Tel: 255-4686. Owner & Mgr.: Fred Arthur.
Configurations: Cartridge 4-tr. & open reel.

Century Rec. Mfg. Co. of Colorado, 995 S. Clermont. Zip: 80222. Tel: 757-3377. Pres.: Jack H. Dunham.
Configurations: Cassette & open reel.

Communi-Creations Inc., 312 S. Pearl. Zip: 80209. Tel: 744-6005. Pres.: Harry F. Landon; Exec. VP: Donald Spencer.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Jackson Sound Prod'ns, 1403 S. Lipan. Zip: 80223. Tel: 722-7019. Pres.: Joseph K. Jackson.
Configurations: Cartridge 4-tr., cassette & open reel.

Summit Studios, 1130 W. Evans. Zip: 80223. Tel: 936-7405. Gen. Mgr.: Preston Smith.
Configuration: Open reel.

CONNECTICUT

● **GREENWICH (Area Code 203)**
 P & P Studios Inc., 18 W. Putnam Ave. Zip: 06830. Tel: 869-8566. Pres.: Victor E. Paric; VP: Terry L. Puffer.

● **HAMDEN (Area Code 203)**
 Sleeping Giant Films Inc., 3019 Dixwell Ave. Zip: 06518. Tel: 248-9323. VP Prod'n: Anthony Guarino Jr.; Mgr.: Gordon Johnson.
Configurations: Cassette & open reel.

● **NEWINGTON (Area Code 203)**
 Sound-Art Studios Inc., 135 Day St. Zip: 06111. Tel: 522-7253. Pres.: Arthur Annecharico; Gen. Mgr.: Paul Gregory; Sales Mgr.: Jerry Shepard.
Configurations: Cartridge 8-tr. & open reel.

● **STAMFORD (Area Code 203)**
 Cook Labs. Inc., 101 Second St. Zip: 06905. Tel: 348-7578. Pres.: Emory G. Cook; Sales Mgr.: John R. Moriarty.
Configuration: Cassette.

● **WATERBURY (Area Code 203)**
 Infodex Cassette Corp., 7 Cherry Ave. Zip: 06702. Tel: 757-9291. Pres.: Roger S. Swain; Mktg. Mgr.: John W. Berry.
Configurations: Cartridge 8-tr., cassette & open reel.

DELAWARE

● **WILMINGTON (Area Code 302)**
 Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park. Zip: 19804. Tel: 655-7488. Pres.: H. Edwin Kennedy; Gen. & Sales Mgr.: M. Leap.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

DISTRICT OF COLUMBIA

● **WASHINGTON (Area Code 202)**
 (Also see listings under Baltimore & Silver Spring, Md.)
 Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion.
Configurations: Cassette & open reel.

FLORIDA

● **FORT LAUDERDALE (Area Code 305)**
 Audio Adv. Prod'ns, 790 NE 45 St. Zip: 33308. Tel: 564-5008, 566-3385. Pres. & Gen. Mgr.: Michelle Scott; Prod'n Mgr.: David Chiodo.
Configurations: Cartridge 4-tr., cassette & open reel.

The Smith Studio Inc., 3141 SW 22 Ct. Zip: 33312. Tel: 581-7300. Pres. & Sales Mgr.: Fletcher Smith; Gen. Mgr.: Janet Smith.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Swanson Florida Prod'ns Inc., 229 SE First Ave. Zip: 33301. Tel: 524-3120/3922. Pres.: Robert E. Swanson; Gen. Mgr.: Beth Schafer; Sales Mgr.: Cliff Riggs.
Branch: Huntington Bay, L.I., N.Y.
Configurations: Cartridge 4-tr., 8-tr. & open reel.

● **HALLANDALE (Area Code 305)**
 Dictation Prods. Inc., 2525 Park Ln. Zip: 33009. Tel: 981-6161. Pres.: S. M. Scher; Gen. Mgr.: Larry Schwartz; Sales Mgr.: Maurice Sebban.

● **JACKSONVILLE (Area Code 904)**
 Norm Vincent Sound Rec'g Studio Inc., 4551 Brown Ave. Zip: 32207. Tel: 396-2529. Pres.: Norman F. Vincent; Gen. Mgr.: Thomas Markham.
Configuration: Open reel.

● **MELBOURNE (Area Code 305)**
 Cass Inc., 1116 E. New Haven Ave. Zip: 32901. Tel: 727-7202. Pres.: William C. Howell; Sales Mgr.: John J. Brennan.

● **MIAMI METROPOLITAN AREA (Area Code 305)**

Adrian Assoc. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Michael Adrian; Gen. Mgr.: Curt Witt.
Configurations: Cartridge 8-tr., cassette & open reel. (SEE ADVERTISEMENT)

Ampex Stereo Tapes Div., 1175 NE 125 St., North Miami 33161. Tel: 891-0301.
Home office: Chicago, Ill.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Ben-Scott Rec'g, 1995 NE 150 St., North Miami 33161. Tel: 945-5465. Pres.: Murry Woroner; Gen. Mgr.: Frank Linales.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Criteria Rec'g Co. Inc., 1755 NE 149 St. Zip: 33161. Tel: 947-5611. Owner: M. L. Emerman; Mgr.: Edith L. Murphy.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Tape Dupl'rs of Florida Inc., 785 W. 83 St., Hialeah 33014. Tel: 822-7585. Pres. & Sales Mgr.: Aldo Vazquez; Gen. Mgr.: Carlos Garcia.
Configurations: Cartridge 8-tr. & cassette.

Universal Rec'g & Dist. Corp., 170 W. 29 St., Hialeah 33010. Tel: 888-7411. Pres.: Matthew San Martin; Sales Mgr.: Mr. Arias.
Configurations: Cartridge 8-tr. & cassette.

Voice Inc., 5810 W. Flagler St. Zip: 33144. Tel: 661-3164. Pres.: Jim Rowe.
Configurations: Cartridge 8-tr., cassette & open reel.

● **SATELLITE BEACH (Area Code 305)**
 Cass Inc., 1127 S. Patrick Dr. Zip: 32935. Tel: 262-1995, 773-3151. Pres.: William C. Howell; Mktg. Mgr.: Ray Brewer.
Configurations: Cartridge 8-tr., cassette & open reel.

● **TAMPA (Area Code 813)**
 All-Purpose Rec'g Studios, PO Box 7229, Zip: 33603, 2223 S. Dale Mabry Hwy. Zip: 33609. Tel: 877-5704.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **WINTER GARDEN (Area Code 305)**
 Magnetix Corp., 770 W. Bay St. Zip: 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Dick Camnitz; Sales Mgr.: Jim Ivey.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **WINTER PARK (Area Code 305)**
 Bee Jay Rec'g Studios, Box T. Zip: 32789. Tel: 293-1781. Pres.: Eric T. Schabacker.
Configuration: Open reel.

GEORGIA

● **ATLANTA (Area Code 404)**
 Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Pres.: R. D. Comstock;

continued on page 222

"I just said send me samples of what you've got in audio tape."

Sorry about that. But how could he know that Ampex carries a full line of everything in audio from Mastering to to consumer. Like our complete line of low noise Mastering tapes— $\frac{1}{4}$ " to 2" formats, standard or backcoated for smoother handling at all speeds and for better tape pack.

Like our full line of Duplicator reels and pancakes. The 150 mil, for example, is backcoated to handle better in the cassette package and to provide cleaner running and better handling at high duplicator speeds.

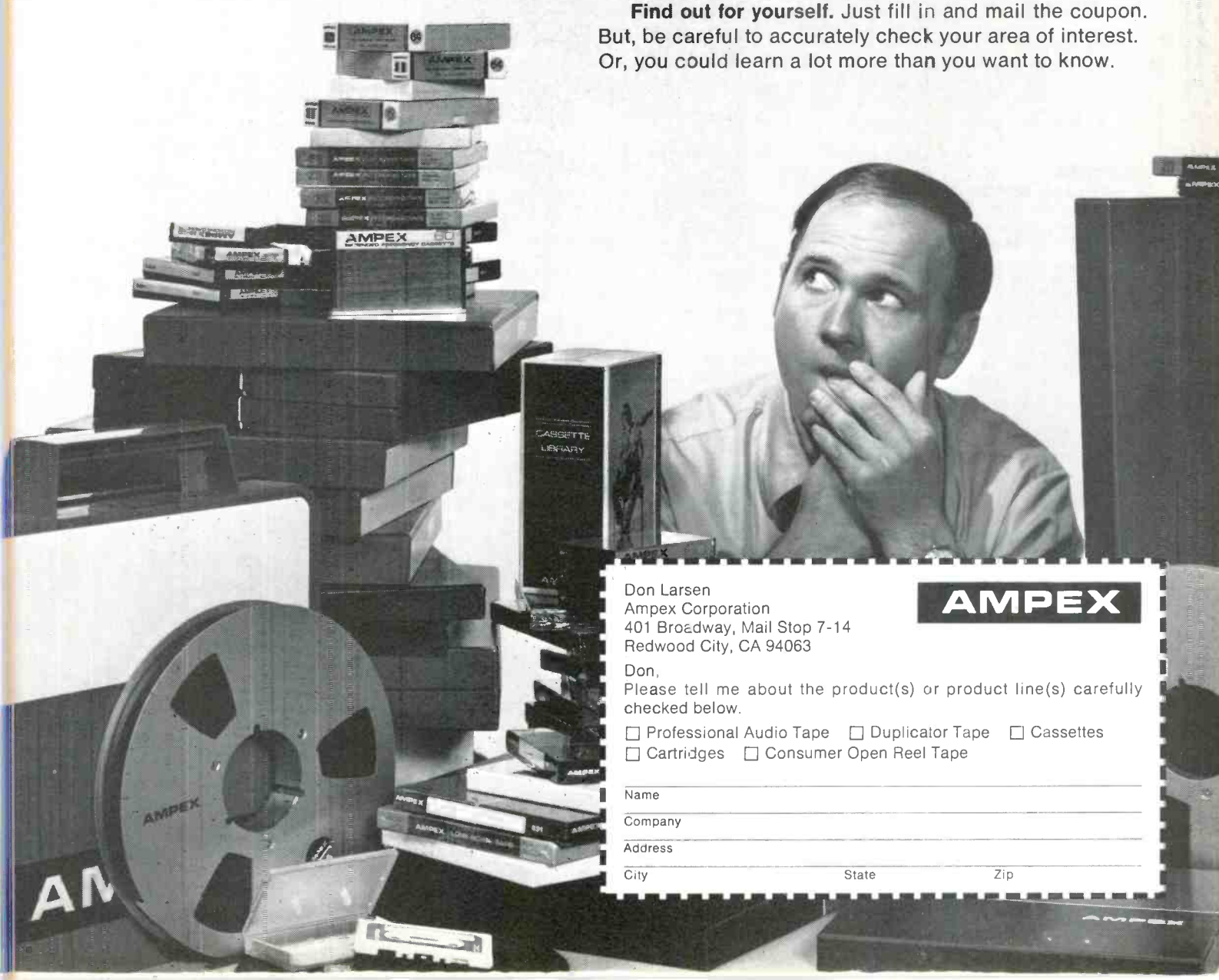
Lube tape from Ampex is cartridge proven for long life in any plastics configuration. Available soon in 75 gauge 9200 ft. pancakes for the new Quad sound requirements.

Open reel Duplicator tape? Naturally Ampex has it—in pancakes up to 7200 feet.

Oh, in case we forgot to mention it, Ampex offers a complete line of cassettes (Standard, Extended Frequency and Chromium Dioxide), cartridges in 3 playing lengths and 22 configurations of open reel tape—all backed with complete merchandising packages to serve the consumer market.

A lot of product? No more than you should expect from the people who pioneered tape recording. And whose expertise in one field carries over to magnify its inventive-ness and leadership in others.

Find out for yourself. Just fill in and mail the coupon. But, be careful to accurately check your area of interest. Or, you could learn a lot more than you want to know.



AMPEX

Don Larsen
Ampex Corporation
401 Broadway, Mail Stop 7-14
Redwood City, CA 94063

Don,
Please tell me about the product(s) or product line(s) carefully checked below.

- Professional Audio Tape Duplicator Tape Cassettes
 Cartridges Consumer Open Reel Tape

Name _____
Company _____
Address _____
City _____ State _____ Zip _____

continued

Gen. Mgr.: Bill Evans.
Configurations: Cartridge 8-tr., cassette & open reel.
 Doppler Studios Inc., 417 Peachtree St. Tel: 351-8466. Pres.: Pete Caldwell.
Configuration: Open reel.
 Kin-Tel Prod'ns & Sound Studios, 1200 Spring St. NW. Zip: 30309. Tel: 874-3668. VP & Exec. Prod'r: Rod Kinder.
Configurations: Cartridge 4-tr., cassette & open reel.
 LeFevre Sound Corp., 1314 Ellsworth Ind'l Dr. NW. Zip: 30318. Tel: 355-8680. Pres.: Pierce LeFevre; Gen. Mgr.: Meurice LeFevre; Sales Mgr.: Kathy Bennett.
Configurations: Cartridge 8-tr., cassette & open reel.
 Mark Educational Rec'gs Inc., 2543 Raintree Dr. NE. Zip: 30329. Tel: 636-0289. Gen. Mgr.: William D. Bailey Jr.
Home office: Clarence Center, N.Y.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
 Recordex Corp., 3227 Cains Hill Pl. NW. Zip: 30305. Tel: 237-7000/7122. Pres.: M. Miller; VP & Gen. Mgr.: Gary M. Schwartz.
Configurations: Cassette & open reel.

• CARTERSVILLE (Area Code 404)

Regency Tapes, 27 Public Sq. Zip: 30120. Tel: 382-2220. Pres.: Johnny Carter.
Configurations: Cartridge 8-tr. & open reel.

• DEMOREST (Area Code 404)

Ralph's Radio Music, Box 127. Zip: 30535. Tel: 723-3884. Pres.: Ralph Raper.
Configuration: Cartridge 8-tr.

• FAIRMOUNT (Area Code 404)

Regency Tapes, PO Box 175. Zip: 30139. Tel: 337-2510. Owner & Pres.: Johnny Carter.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

HAWAII

• HONOLULU (Area Code 808)

Commercial Rec'g Inc., 333 Cooke St. Zip: 96813. Tel: 536-5439. Pres.: Donn V. Tyler; Gen. Mgr.: Ken Hiller.
Configurations: Cartridge 8-tr., cassette & open reel.

ILLINOIS

• CHICAGO METROPOLITAN AREA (Area Code 312)

Agency Rec'g Studios Inc., 20 N. Wacker Dr. Zip: 60606. Tel: CE 6-3632. Pres.: John G. Garamoni.
Configurations: Cassette & open reel.
 Ampex Stereo Tapes Div., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000. Gen. Mgr.: Donald V. Hall.
Sales offices: Los Angeles, Calif., Miami, Fla., New York, N.Y.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
 Balkan Rec'g Studio, 6917 W. Cermak Rd., Berwyn 60402. Tel: GU 4-6436. Owner & Mgr.: Slavko A. V. Hlad.
Configurations: Cartridge 8-tr. & cassette.
 Boulevard Rec'g Studios Inc., 609 N. LaSalle St. Zip: 60610. Tel: 944-2752. Pres. & Gen. Mgr.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck.
Configurations: Cartridge 4-tr., cassette & open reel.
 Casettes Int'l, PO Box 80, Elmwood Park 60635. Tel: 889-0025. Pres.: Oren Stembel; Gen. Mgr.: Marflyn Stembel; Sales Mgr.: Tom Kilfoyle.

Columbia Rec. Prod'ns, 630 N. McClurg Ct. Zip: 60611. Tel: 944-6000. Mgr.: Dick Hutter.
Configurations: Cartridge 8-tr., cassette & open reel.

Custom Audio-JPL Rec. Co., 110 S. River Rd., Des Plaines 60016. Tel: 299-0220. Pres.: Paul H. Luttgens; Sales Mgr.: T. E. Larsen.
Configurations: Cassette & open reel.

Double Sixteen Co., Box 1616, Wheaton 60187. Tel: 653-1616. Pres.: James W. Canon; Sales Mgr.: Tom Canon.
Configuration: Cassette.

8 Track Rec'g Co., 664 N. Michigan. Zip: 60611. Tel: 664-4335. Gen. Mgr.: James Cunningham; Sales Mgr.: Frank Samet.
Configuration: Open reel.

International Rec'g Co. Inc., 1649 W. Evergreen. Zip: 60622. Tel: 227-2000. Pres.: J. V. Man; Gen. Mgr.: Bill Beyer; Sales Mgr.: L. March.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Kiderian Recs. Prod'ns Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Ray Peck; Gen. Mgr.: Ginger Wadijian; Sales Mgr.: George Peck.
Branch 316 S. Wabash. Zip: 60604. Tel: 427-6434.
Configurations: Cartridge 8-tr. & cassette.

J. S. Maloney Assocs., Box 628, Rt. 1, Batavia 60510. Tel: TR 9-5988. Gen. Mgr.: John S. Maloney.

Parliament Studios, 4005-07 W. Washington Blvd. Zip: 60624. Tel: 638-6851. Owner & Mgr.: E. S. Alexander.
Configuration: Cartridge 8-tr.

Persuasion Systems (div. of Manpower Inc.), 15 E. Pearson St. Zip: 60611. Tel: 642-9840. Pres.: Dan Cavalier; VP & Gen. Mgr.: R. R. Wright; Sales Mgr.: A. Y. Midlash.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Programming Technologies Inc., 215 W. Chicago Ave. Zip: 60610. Tel: 787-2700. Gen. Mgr.: William Bennett; Sales Mgr.: Frank Miley.

Program Servs. (div. of Program Technologies Inc.), 215 W. Chicago Ave. Zip: 60610. Tel: 787-2700.
Configurations: Cassette & open reel.

R C A Recs., Special Prods. Mktg., 1 N. Wacker Dr. Zip: 60606. Tel: 674-5880. Sales Reps.: Bill Reilly; Joe Pop.
Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

Radiant Cassette/Cartridge Corp., 555 Santa Rosa Dr., Des Plaines 60018. Tel: 299-1006. Gen. Mgr.: John Starzec.

Home office: New York, N.Y.
Configurations: Cartridge 8-tr. & cassette.
 Sound Studios Inc., 230 N. Michigan Ave. Zip: 60601. Tel: 236-4814. Pres.: Michael P. Eisenmenger; Mgr.: Gil Weinstein.
Configurations: Cassette & open reel.

Ter-Mar Rec'g Studios (div. of GRT), 2030 S. Calumet. Zip: 60616. Tel: 225-2770. Mgr.: Tony Di Maria.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Tono-Tapes Inc., 57 W. Grand. Zip: 60610. Tel: 828-9357. Pres.: A. B. Clapper; Gen. Mgr.: William Little; Sales Mgr.: Charles Farmer.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

INDIANA

• DAYTON (Area Code 317)

Jones & Assocs., PO Box 142. Zip: 47941. Tel: 447-4616. Pres.: J. D. Jones.
Configurations: Cassette & open reel.

• GARY (Area Code 219)

Bud Pressner Rec'g Serv., 4839 S. Broadway. Zip: 46409. Tel: 884-5214. Owner & Pres.: Bud Pressner.
Configurations: Cartridge 8-tr., cassette & open reel.

• INDIANAPOLIS (Area Code 317)

Commercial Features Inc., 1411 N. Illinois St. Zip: 46202. Tel: 639-0134, 636-0170. Pres.: Paul R. Bender; Gen. & Sales Mgr.: Hal Jaynes.
Configurations: Cassette & open reel.

Fleetwood Music II, PO Box 1025. Zip: 46206. Tel: 786-5111. Gen. Mgr.: C. William Fleetwood; Sales Mgr.: L. A. Fleetwood.
Configurations: Cassette & open reel.

Ohmit Rec'g Studio, 6102 E. 10 St. Zip: 46219. Tel: 356-9187. Owner & Pres.: Mrs. Leslie E. Ohmit.
Configurations: Cassette & open reel.

• RICHMOND (Area Code 317)

Philips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Gen. Mgr.: Curt Albright.
Home office: New York, N.Y.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel. (SEE ADVERTISEMENT)

• TERRE HAUTE (Area Code 812)

Columbia Rec. Prod'ns, 1400 N. Fruitridge Ave. Zip: 47805. Tel: 466-4231. Mgr.: Jerry Parkins.
Configurations: Cartridge 8-tr., cassette & open reel.

IOWA

• COUNCIL BLUFFS (Area Code 712)

Moss Rec'g Serv., 708 W. Broadway. Zip: 51501. Tel: 322-4513. Owner & Pres.: Terry L. Moss.
Configuration: Open reel.

• DAVENPORT (Area Code 319)

Fredlo Rec'g Studios, 2224 E. 12 St. Zip: 52803. Tel: 326-2841. Owner: Frederick R. Mauck; Mgr.: Lois R. Mauck.
Configurations: Cassette & open reel.

• DES MOINES (Area Code 515)

Lariam Assocs. Inc., 515 28 St. Zip: 50312. Tel: 282-8306. Pres. & Gen. Mgr.: Larry A. McKeever; Sales Mgr.: Mariam McKeever.
Configurations: Cassette & open reel.

KANSAS

• EMPORIA (Area Code 316)

Webb Recs., 1234 Luther St. Zip: 66801. Tel: 342-7405. Pres. & Gen. Mgr.: J. Thomas Webb.
Configurations: Cartridge 4-tr., 8-tr., & open reel.

• WICHITA (Area Code 316)

High Fidelity Rec'g Inc., 1059 Porter. Zip: 67203. Tel: 262-6456. Pres.: Raymond O. Creely; Gen. Mgr.: James Strattan.
Configurations: Cartridge 4-tr., cassette & open reel.

KENTUCKY

• LEXINGTON (Area Code 606)

Lemco Sound Studios, 2518 Southview Dr. Zip: 40503. Tel: 277-1184. Owner & Mgr.: Cecil Jones.
Configurations: Cassette & open reel.

• LOUISVILLE (Area Code 502)

Allen-Martin Sound Studios (formerly Sambo Sound Studios), 9912 Taylorsville Rd. Zip: 40299. Tel: 267-5466. Pres.: Ray Allen; Gen. Sales Mgr.: David H. Snowden.
Configurations: Cartridge 4-tr., 8-tr. & open reel.

Orbit Radio, PO Box 1644, 1059 Bardstown Rd. Zip: 40201. Tel: 895-1143. Pres.: S. A. Cisler.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Sight & Sound, PO Box 1644, 1059 Bardstown Rd. Zip: 40201. Tel: 895-1143. Pres. & Gen. Mgr.: S. A. Cisler.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

LOUISIANA

• BATON ROUGE (Area Code 504)

Golden/Ebb-Tide Recs. Co., PO Box 2544. Zip: 70821. Tel: 664-3739. Pres. & Sales Mgr.: Ebb K. Harrison Sr.; Gen. Mgr.: Jimmy Angel.
 Ron Recs., PO Box 14602, 319 Third St. Zip: 70801. Tel: 348-2214. Owner: Ron Shaab.
Configurations: Cartridge 4-tr., 8-tr. & cassette.

• NEW ORLEANS (Area Code 504)

Rosemont Rec'g Studio, 4634 Wilson Ave. Zip: 70126. Tel: 242-1581. Pres. & Gen. Mgr.: Alfred E. Taylor Sr.
Configurations: Cartridge 4-tr., 8-tr. & open reel.

• RUSTON (Area Code 318)

Americana Rec'g Studios, PO Drewler L, 797-709 W. California Ave. Zip: 71270. Tel: 255-0287. Chief Eng.: Phillip R. Lawson; Gen. Mgr.: Roger W. Lawson Jr.; Sales Mgr.: Francis A. Abernathy.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

MARYLAND

• BALTIMORE METROPOLITAN AREA (Area Code 301)

(Also see listings under District of Columbia.)
 Accent Sound Ltd., 48 W. Biddle St. Zip: 21201. Tel: 727-4930. Pres. & Mgr.: Anthony A. Smelgus; Chief Eng.: David C. Smith.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Bradley Rec'g Co., 531 N. Howard St. Zip: 21201. Tel: 727-0950. Pres.: Joseph Bradley; Sales Mgr.: Suzi Kawasove.
Configuration: Open reel.

Recordings Inc., McCormick & Shilling Rds., Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; VP & Sales Mgr.: Burgess Macneal.
Configurations: Cassette & open reel.

• SILVER SPRINGS (Area Code 202)

Tri Con Prod'ns Inc., 8037 13 St. Zip: 20910. Tel: 333-7474. Pres.: Jules M. Damian; Gen. Mgr.: John R. Burr; Sales Mgr.: Donn E. Miller.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

continued on page 224



PINCH ROLLS and PRESSURE PADS

Buy Direct From Manufacturer
 Standard Sizes In Stock!

- Silicone Or Urethane Pinch Rolls
- Four Lb. Density Foam Heat Tested Pressure Pads
- Specials Made To Order

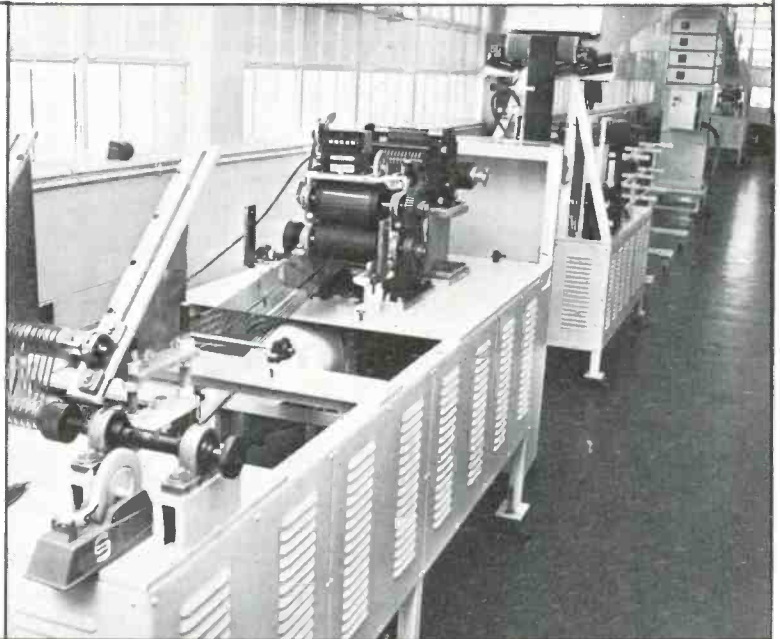
TROY MACHINERY CORP.
 114 Beach St., Rockaway, N. J. 07868
 201 927-4456

FINEBILT MAGNETIC TAPE INSTALLATIONS

FINEBILT Fine-Coat Manufacturing Equipment

The complete plant package to fit your requirements. Now you can establish a compact, automatic tape plant which can produce the highest quality recording tape at a minimum investment. How? With FINEBILT Fine-Coat Magnetic Tape Manufacturing Equipment, another industry "breakthrough" by FINEBILT, the quality name in precision phonograph record pressing, and plating equipment.

Backed by unmatched experience gained in the special design and installation of sound industry facilities throughout the world, Fine-Coat Tape Equipment was developed to enable you to set up a modern plant with a maximum of efficiency. This equipment represents a total concept in plant operation. We are not merely selling factory machinery . . . **WE ARE MARKETING A SELF-CONTAINED BUSINESS WITH AN UNLIMITED PROFIT POTENTIAL.**



finebilt
MANUFACTURING COMPANY

931 NORTH CITRUS AVENUE / HOLLYWOOD, CALIFORNIA 90038

Telephone 466-9511 / Area Code 213

CABLE "COEXPORT"

By-Buk Brand tape products will perform as long as your cartridges and cassettes do.

World's largest manufacturer of
PRE-CUT TAPE SPLICES

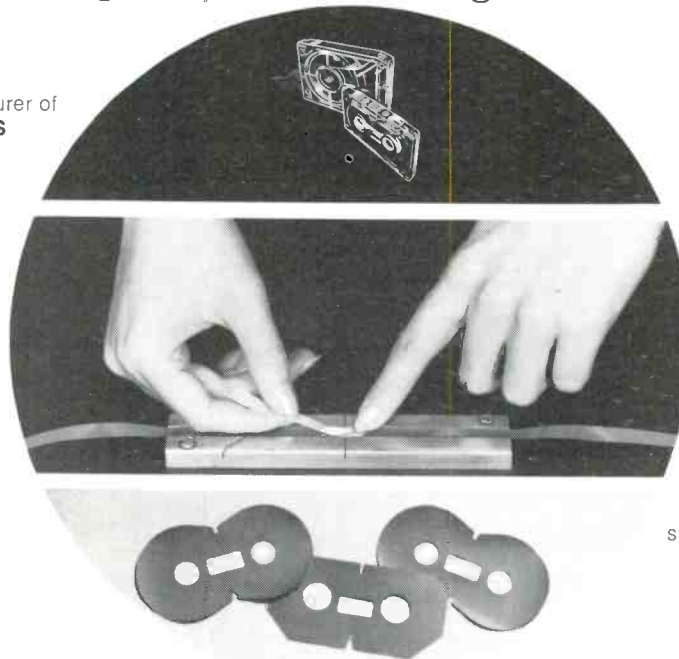
Q/Splice — for
8-track tape
production.

A splice that
can also be
used for
cueing.

Splicette — for
cassette tape
production.

Every splice
uniform in
size and
quality.

Handy dispenser for
rapid application
fits both types of splices.



**CARTRIDGE RETAINER
RINGS AND
HUB WASHERS**

for smooth, continuous
operation.

CASSETTE INSERTS

with lubricated
surfaces for proper
tracking and to
eliminate static
electricity.

And clean, uniform
edges to precise
tolerances.

Available in a
variety of materials for
standard and custom shapes.

Call or write for complete
information and samples.



BY-BUK COMPANY
A SUBSIDIARY OF WEBTEK CORPORATION

4326 W. Pico Blvd., Los Angeles, California 90019. (213) 937-3511

continued

MASSACHUSETTS

● **BOSTON METROPOLITAN AREA**
(Area Code 617)

Ace Rec'g Studios Inc., 1 Boylston Pl. Zip: 02116. Tel: 482-8580. Owners: Milton & Herbert Yakus; Studio Mgr.: Milton Yakus.
Configurations: Cassette & open reel.
Continental Rec'gs Inc., 12 Irving St., Framingham 01701. Tel: 879-2430, 237-0568. Pres. & Sales Mgr.: L. Daniel Flynn; Gen. Mgr.: John F. Flynn.
Configuration: Open reel.
Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond Samora; Sales Mgr.: Joe Tully.
Configurations: Cartridge 8-tr., cassette & open reel.

● **HOLYOKE (Area Code 413)**

Century Custom Rec'g Serv., 2 Portland St. Zip: 01040. Tel: 533-3302. Pres. & Gen. Mgr.: Earl Fortin.
Configurations: Cartridge 4-tr., cassette & open reel.

● **WATERTOWN (Area Code 617)**

Waverley Rec'g Studio, 24 Carroll St. Zip: 02172. Tel: 924-8555. Owner & Gen. Mgr.: Thomas G. Walters; Sales Mgr.: Bobby Thayer.

MICHIGAN

● **DEARBORN (Area Code 313)**

P A C-3 Rec'g Co., 7106 Greenfield. Zip: 48126. Tel: 581-0520. Pres.: Richard G. Becker; Gen. Mgr.: James Mondro.
Configurations: Cassette & open reel.

● **DETROIT METROPOLITAN AREA**
(Area Code 313)

Adell Int'l Inc., 43700 Adell Blvd., Novi 48050. Tel: 349-6300. Pres.: Robert Adell; Sales Mgr.: Lou Flax.
Configurations: Cartridge 8-tr. & cassette.
American Sound Corp., 3319 E. 10 Mile Rd., Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul Hayes; Sales Mgr.: Harris Osborn.
Configurations: Cartridge 8-tr. & cassette.
Artie Fields Prod'ns, 9430 Woodward. Zip: 48202. Tel: 873-8900. Pres.: Arthur H. Fields; Gen. Mgr.: Dean Mounts; Sales Mgr.: Jeff Parsons.
Configuration: Open reel.
Fortune Rec'g Co., 3942 Third Ave. Zip: 48201. Tel: 833-5383. Owners: Jack & Devora Brown; Mgr.: Jack Brown.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel. (custom)
Fred Foxx Music Co., 12294 Archdale. Zip: 48235. Tel: 531-8073. District Sales Mgr.: M. Nesbitt. Home office: San Mateo, Calif.
Magnetic Video Corp., 23434 Industrial Park Ct., Farmington 48024. Tel: 644-8197. Pres.: Andre Blay; VP: Lee Nicholson; Opm. Mgr.: Thomas Pagan.
Configurations: Cartridge 8-tr. & cassette.
Pioneer Rec'g Studio Inc., 20014 James Couzens. Zip: 48235. Tel: 341-5868./0447. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Michael Mijal.
Configurations: Cartridge 8-tr., cassette & open reel.
R C A Recs., Special Prods. Mktg., 24333 Southfield Rd., Suite 110, Southfield 48075. Tel: 352-6610. Sales Rep.: W. Carey.
Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser 48026. Tel: 294-5200. Pres.: L. Allan Bazy; Gen. Mgr.: Raymond Czarnik; Sales Mgr.: Bill Adams.
Configurations: Cartridge 8-tr. & cassette.
Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.
Configurations: Cartridge 8-tr. & cassette.
Unified Sound Systems Inc., 5840 Second Ave. Zip: 48202. Tel: 871-2570. Owners: James V. & Esther Syracuse.
Configurations: Cartridge 4-tr., cassette & open reel.

● **GRAND RAPIDS (Area Code 616)**

Sound Assocs., 894 Fuller NE. Zip: 49503. Tel: 454-0228, 669-1273. Pres.: Bob Miller; Gen. Mgr.: Jim King; Sales Mgr.: Ken Fish.
Configurations: Cartridge 8-tr., cassette & open reel.

● **HUDSONVILLE (Area Code 616)**

Sound Assocs., 3546 Van Buren. Zip: 49426. Tel: 669-1273. Mgr.: E. C. Miller.
Configurations: Cassette & open reel.

● **KALAMAZOO (Area Code 616)**

Barbara Allan Prod'ns Inc., 10130 Shaver Rd. Zip: 49002. Tel: 327-6746. Pres.: Allan E. Horn; Sales Mgr.: James William McIntyre.
Configurations: Cassette & open reel.

● **LANSING (Area Code 517)**

Haka Prod'ns, 3612 Tecumseh. Zip: 48906. Tel: 485-6137. Owner & Mgr.: Philip G. Haka.
Configuration: Open reel.

● **OWOSSO (Area Code 517)**

American Rec. Pressing Co. (sub. of Viewlex Inc.), 1810 W. King. Zip: 48867. Tel: 725-8176. Pres.: Norman Dufour; Sales Mgr.: Dave Howell.
Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.
Configurations: Cartridge 8-tr. & cassette.

● **TECUMSEH (Area Code 313)**

Faraday Inc., 805 S. Maumee. Zip: 49286. Tel: 423-2111. Pres.: Fred J. Kluijn; VP Opm.: A. B. Thomas; Sales Dir.: Dale Koopman.
Configurations: Cartridge 4-tr., 8-tr. & open reel.

● **TROY (Area Code 313)**

Stereodyne Inc., 2810 Elliott. Zip: 48084. Tel: 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.
Int'l branch: Canada.
Configurations: Cartridge 4-tr., 8-tr. & cassette.

● **MINNEAPOLIS-ST. PAUL AREA**
(Area Code 612)

Audiotek Systems Inc., 711 W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.: Dan R. Holmes; Gen. Mgr.: James McCann; Sales Mgr.: Phil Levine.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres. & Gen. Mgr.: David E. Feinberg; Sales Mgr.: W. Kraft.
Branch: Los Angeles, Calif.
Configurations: Cassette & open reel.
Meta-Com Inc., 711 W. Broadway, Minneapolis 55411. Tel: 521-9202. Pres.: D. H. Holmes; Gen. Mgr.: P. T. Levin; Mktg. Dir.: J. I. McCann.

● **MOORHEAD (Area Code 218)**

Micside Inc., 2541 Nicollet Ave. S., Minneapolis 55404. Tel: 827-5442. Pres.: Robert Schultz; Gen. Mgr.: Bruce Smeath.
Configurations: Cassette & open reel.

● **MISSOURI**

● **INDEPENDENCE (Area Code 816)**

Cavern Sound Corp., 16400 E. Truman Rd. Zip: 64050. Tel: 836-4000. Pres.: Gerald W. Riegler; Sales Mgr.: John Pearson.
Configurations: Cartridge 4-tr. & cassette.

● **KANSAS CITY (Area Code 816)**

Fremerman Rec'g & Tape Dupl'g Co., 4041 Central. Zip: 64111. Tel: 753-6868. Pres.: Bernie Fremerman; Gen. & Sales Mgr.: Ed Gerlach.
Configurations: Cassette & open reel.
Stage 3 Sound Prod'ns, 12 E. 39 St. Zip: 64111. Tel: JE 1-1375. Pres.: Donald D. Warnock; Gen. Mgr.: Clara Warnock.
Configurations: Cartridge 8-tr., cassette & open reel.

● **ST. LOUIS (Area Code 314)**

Allied Tape Corp., 1283 Research Blvd. Zip: 63132. Tel: 997-7100. Pres.: Byrle A. Northup; Gen. Mgr.: Roger Frederickson.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Technisound Studios, 1201 S. Brentwood Blvd. Zip: 63117. Tel: 727-1055. VP & Mgr.: Edward H. Canter.
Configurations: Cassette & open reel.

● **SPRINGFIELD (Area Code 417)**

G R S Rec'gs-KCOD Broadcasting Corp., MPO Box 801, 420 E. Chestnut St. Zip: 65801. Tel: 869-1296. Pres. & Gen. Mgr.: Billy Wolfe; Sales Mgr.: Lula Wolfe.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **MONTANA**

● **HELENA (Area Code 406)**

Valtron Rec'g Studio, 305 Allen St. Zip: 59601. Tel: 442-0734. Pres.: Lester L. Liedle; Sales Mgr.: Sandy Liedle.

● **NEBRASKA**

● **LINCOLN (Area Code 402)**

Roto Recs., 2650 N. 48 St. Zip: 68504. Tel: 434-4745. Owner & Gen. Mgr.: Lee A. Williams.
Configuration: Open reel.

● **OMAHA (Area Code 402)**

Liberty/UA Tape Dupl'g Inc., 1201 Pacific St. Zip: 68108. Tel: 348-1770. Gen. Mgr.: Marvin King; Eng'g Dir.: Stan Nick.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Sound Rec'rs, 206 S. 44 St. Zip: 68131. Tel: 553-1165. Owner: Don Sears; Gen. Mgr.: Ron Ubel.
Configurations: Cassette & open reel.

● **NEW JERSEY**

● **CAMDEN (Area Code 609)**

Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 1100 State St. Zip: 08105. Tel: 963-3000. Phila. Tel: (215) WA 2-8558. Pres.: Edward J. Goodman; VP Opm. & Gen. Mgr.: David H. Goodman; Sales Mgr.: George L. Pat Landon.
Sales office: New York, N.Y.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **CHERRY HILL (Area Code 609)**

A M P Rec'gs (div. of IPI Inc.), 401 Columbia Blvd. Zip: 08034. Tel: 667-1667. Pres. & Chief Eng.: Donald R. Marsh; VP & Prod'r: Richard V. Marsh; Prod'r: Donald T. Marsh; Eng.: Bruce Lippy
Action Tapes Inc., PO Box 265. Zip: 08034. Tel: 667-6479, 933-2500. Pres.: Arnold Kammer.
Configurations: Cartridge 8-tr. & cassette.
Audio Supply Inc., Bldg. 36C, Cherry Hill Ind'l Sites. Zip: 08034. Tel: 424-1060. Gen. Mgr.: L. T. Atkinson; Sales Mgr.: Mrs. Florence LeDonne.

● **ENGLEWOOD (Area Code 201)**

National Cinematape Inc., 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000; NYC Tel: (212) 285-9522. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Edward Houghton.
Sales office: New York, N.Y.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **FAIRFIELD (Area Code 201)**

G R T Tapes/East, 343 Kaplan Dr. Zip: 07006. Tel: 227-4380. Contact: Tim Cole.
Home office: Sunnysvale, Calif.
Configurations: Cartridge 8-tr., cassette & open reel.
Grandy Inc., 1275 Bloomfield Ave. Zip: 07006. Tel: 228-1433. Pres. & Gen. Mgr.: Edward J. Kissack.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Livingston Audio Prods. Corp., 1275 Bloomfield Ave. Zip: 07006. Tel: 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **PENNSAUKEN (Area Code 609)**

Tape Servs. Inc., Box H, Westfield and Sherman Ave. Zip: 08110. Tel: 665-3323. Pres.: William Mulcahy; VP & Sales Mgr.: Theodore D. Cohen.
Configurations: Cartridge 4-tr., 8-tr. & cassette.

● **RUNNEMEDE (Area Code 609)**

Eastern Rec. Mfg. Co., 901 E. Clements Bridge Rd. Zip: 08078. Tel: 931-0558. Pres. & Gen. Mgr.: John H. Dunn.
Configurations: Cartridge 8-tr. & cassette.
Qualitape Dupl'n Labs. Inc., 101 Broadway. Zip: 08078. Tel: 933-2500. Pres.: Thomas S. Steele; Gen. Mgr.: Wayne E. Wilfong.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **SCOTCH PLAINS (Area Code 201)**

H M R Prod'ns Inc., 574 W. Court. Zip: 07076. Tel: 889-1767. Pres.: Lillian M. Randel; Gen. & Sales Mgr.: Harry M. Randel.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **WEST CALDWELL (Area Code 201)**

National Tape Serv. Inc. (div. of RKO General Inc.), 3 Fairfield Crescent. Zip: 07006. Tel: 228-2424; NYC Tel: (212) LO 4-8000. Pres.: William Westerman; Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **NEW MEXICO**

● **ALBUQUERQUE (Area Code 505)**

Cee Rec'g Serv. (div. of Customized Electronic Eng'g), PO Box 8921. Zip: 87108. Tel: 299-5581. Pres. & Gen. Mgr.: John H. Hughes; Chief Eng.: C. Emmons.
Configurations: Cartridge 4-tr., 8-tr. & open reel.
Stars Inc., 114 Tennessee NE. Zip: 87108. Tel: 268-5870. Pres.: John G. Ralston.
Configurations: Cartridge 8-tr. & cassette.

NEW YORK

• BINGHAMTON (Area Code 607)

Creative Artists Custom Tape Sales, Box 1891. Zip: 13902. Tel: 797-6467. Pres. & Sales Mgr.: Johnathan-Kaye Solak; Gen. Mgr.: Charles M. Solak.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

• BRONXVILLE (Area Code 914)

International Rec'g Co., 49 Desmond Ave. Zip: 10708. Tel: DE 7-5726. Owner & Gen. Mgr.: C. Rie.
Configurations: Cartridge 8-tr., cassette & open reel.

• CLARENCE CENTER (Area Code 716)

Mark Educational Rec'gs Inc., 6010 Goodrich Rd. Zip: 14032. Tel: 741-3344. Pres.: Vincent Morette.
Branch: Atlanta, Ga.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

• COPIAGUE, L.I. (Area Code 516)

Dubbings Electronics Inc. (div. of North American Philips), 1305 S. Strong Ave. Zip: 11726. Tel: 226-6000. Pres.: T. J. Moore; Gen. Mgr.: William F. Callahan; Mktg. Dir.: Michael Thaler.
Configurations: Cartridge 8-tr., cassette & open reel.

• GARDEN CITY, L.I. (Area Code 516)

Audio Rec'g, 64 Vassar St. Zip 11530. Tel: GE 7-6200. Pres.: Vince Mallardi; Gen. Mgr.: Roy Musgnug.
Configuration: Open reel.

• GREAT NECK, L.I. (Area Code 516)

R D 3 Ventures, 20 Welwyn Pl. Zip: 11021. Tel: 482-4683/3518. Owner & Pres.: Richard Dostal.

• HAUPPAUGE, L.I. (Area Code 516)

Allison Audio Prods. Inc., 175 Bridge Rd. Zip: 11787. Tel: 234-2010; NYC Tel: (212) 895-6449. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zopf; Sales Mgr.: Abe Chayet.
Sales office: New York, N.Y.
Configurations: Cartridge 8-tr. & cassette.
Keel Mfg. Corp., Cardinal Ind'l Park. Zip: 11787. Tel: 234-0200. Pres.: George N. Fishman; VP: Ralph Williams; Materials Mgr.: Charles Eisner.
Sales office: New York, N.Y.

• HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

• HUNTINGTON, L.I. (Area Code 516)

Robert Swanson Prod'ns Inc., 94 E. Shore Rd. Zip: 11743. Tel: AR 1-1923/7831. Gen. Mgr.: Renie Swanson; Sales Mgr.: Gary Swanson.
Home office: Fort Lauderdale, Fla.
Configurations: Cartridge 4-tr., 8-tr., & open reel.

• ITHACA (Area Code 607)

Alcor Inc., 215 S. Tioga St. Zip: 14850. Tel: 273-4242. Pres.: Max Mattes.
Configurations: Cartridge 4-tr., cassette & open reel.

• JERICHO, L.I. (Area Code 516)

Associated Inds. Inc., 23 Marian Ln. Zip: 11753. Tel: 822-3198. Pres.: Ron W. Schafer; Gen. & Sales Mgr.: Robert W. Schachner.
Sales offices: New York, N.Y.; Cleveland, Ohio; Pittsburgh, Pa.
Configurations: Cartridge 8-tr., cassette & open reel.

• NEW YORK METROPOLITAN AREA (Area Code 212)

A & B Dupl'rs Ltd. (sub. of Viewlex Inc.), 237 W. 54 St. Zip: 10019. Tel: 582-4812. Pres.: Allen Weintraub; Gen. Mgr.: Bob Cristani; VP & Sales Mgr.: Ivy Jerome. Sales office: Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Allison Audio Prods. Inc., 65 W. 55 St. Zip: 10019. Tel: 489-1596. Gen. Mgr.: Abe Chayet. (Sales office only).
Home office: Hauppauge, L.I., N.Y.
Configurations: Cartridge 8-tr. & cassette.
Ampex Stereo Tapes Div., 555 Madison Ave. Zip: 10022. Tel: 758-8900. Sales Mgr.: Jules Cohen.
Home office: Chicago, Ill.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Artcraft Rec'g Studios, 285 E. 49 St., Brooklyn 11203. Tel: 778-5150. Owner: Mike Serby; Mgr.: Anthony Serbiniano.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Associated Inds. Inc., 41-34 27 St., Long Island City 11101. Tel: 937-1755. (Sales office only).

Home office: Jericho, L.I., N.Y.

Configurations: Cartridge 8-tr., cassette & open reel.
Audio Tech Labs., 2819 Newkirk Ave., Brooklyn 11226. Tel: IN 9-7134. Owner & Pres.: Joseph Giovanelli.
Configurations: Cassette & open reel.
Avery & Elkins Inc., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.
Configurations: Cassette & open reel.
Cassette-Cartridge Corp., 220 E. 23 St. Zip: 10010. Tel: 689-8861. Pres.: Lorence Press; Gen. Mgr.: Frank Carroll; Sales Mgr.: George P. Scott.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Cassette Communications Corp., 932 Broadway. Zip: 10010. Tel: 533-3150. Pres.: Arnold Maxin; VP & Gen. Mgr.: Jack Somer.
Configurations: Cartridge 8-tr. & cassette.
Cassette Development Corp., 295 Madison Ave. Zip: 10017. Tel: 683-9811. Pres.: Morton Levine; Gen. Mgr.: Julius Elkins; Exec. VP & Sales Mgr.: Ron Silberman. Plant: 653 11 Ave. Zip: 10036. Tel: 586-6235.
Configurations: Cassette & open reel.
Cassette Magnetics Corp., 916 E. 92 St., Brooklyn 11236. Tel: 949-0470. Pres.: Erwin Damsky; Gen. Mgr.: Ben Kaufman; Sales Mgr.: Oscar Goren.
Cassette Rec'g Corp., 41-34 27 St., Long Island City 11101. Tel: 937-3344. Pres.: Carl Lustig; Gen. Mgr.: Matt Polakoff; Sales Mgr.: Phyllis Newman, Bob Schachner.
Configurations: Cartridge 8-tr., cassette & open reel.
Cassette/Tech Corp., 543 W. 43 St. Zip: 10036. Tel: 868-3520. Pres.: Eugene V. Liposki; VP Sales: Jack Somer.
Configurations: Cartridge 8-tr., cassette & open reel.
Dick Charles Recg Serv. Inc., 729 Seventh Ave. Zip: 10019. Tel: JU 2-7920. Owner & Mgr.: Dick Charles.
Configuration: Cartridge 8-tr.
Columbia Rec Prod'ns (div. of CBS Recs.), 49 E. 52 St. Zip: 10022. Tel: 765-4321. VP: Calvin Roberts; Dir.: Tom Van Gessel.
Configurations: Cartridge 8-tr., cassette & open reel.
Cue Rec'gs Inc., 117 W. 46 St. Zip: 10036. Tel: PL 7-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Milt Kaye.
Configurations: Cassette & open reel.
Delta Rec'g Corp., 1564 Broadway. Zip: 10036. Tel: 265-4876. Pres.: Bernard Zimney; Gen. Mgr.: Joseph Garafalo; Chief Eng.: Jon Fausty; Prod'n: Tony Romeo.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Direct Rec'gs Inc., 18 E. 50 St. Zip: 10022. Tel: PL 9-7979. Pres. & Gen. Mgr.: Norman Levin.
Configurations: Cassette & open reel.
Fine Rec'g Inc., 118 W. 57 St. Zip: 10019. Tel: CI 5-6969. Pres.: C. Robert Fine; Gen. Mgr.: Arthur L. Berkow.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
G & G Rec'g Serv., 409 E. 88 St. Zip: 10028. Tel: 722-6433. Gen. Mgr.: Guy Heitmann.
Home office: Peekskill, N.Y.
Gotham Rec'g Corp. (div. of TeleGeneral Corp.), 2 W. 46 St. Zip: 10036. Tel: 586-5577. Mgr.: Marcia Jensen.
Configurations: Cassette & open reel.
Keel Sales Corp., 250 W. 57 St. Zip: 10019. Tel: 541-9360. Pres.: Ralph Williams.
Branch: Hauppauge, L.I., N.Y.
Lee-Myles Assocs. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.
Configurations: Cartridge 8-tr. & cassette.
M C A Recs., 445 Park Ave. Zip: 10022. Tel: 759-7500. Pres.: J. K. Maitland; Exec. VP: Jack Loetz; Special Mkt. Dir.: Martin Weiss.
Configurations: Cartridge 8-tr., cassette & open reel.
National Cinematape Inc., 38 Gramercy Park. Zip: 10010. Tel: 533-0500. Gen. Mgr.: Edward Houghton; Sales Mgr.: Steve Lichtenstein. (Sales office only).
Plant: Englewood, N.J.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
National Rec'g Studios, 730 Fifth Ave. Zip: 10019. Tel: PL 7-6440. Pres.: Hal Lustig.
Configurations: Cartridge 8-tr., cassette & open reel.
Olmsted Sound Studios Inc., 80 W. 40 St. Zip: 10018. Tel: 868-3342. Pres.: Richard B. Olmsted.
Configuration: Open reel.
Philips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10017. Tel: 486-9614. Pres.: Robert Teitelman; Gen. Mgr.: Ernest Ferrari; Nat'l Sales Mgr.: David A. Grant. (Exec. office only).
Plant: Richmond, Ind.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel. (SEE ADVERTISEMENT)
Posthorn Rec'gs, 185 Ave. C. Zip: 10009. Tel: OR 7-4082. Owner & Mgr.: Jerry Bruck.
Configuration: Open reel.
R C A Recs., Special Prods. Mktg., 1133 Ave. of the Americas. Zip: 10036. Tel: 586-3000. Mgr.:

Harry Anger; Nat'l Sales Mgr.: Bill Mulligan; Sales Reps.: Jim Head, Dick Bylandt, Steve DeHaven.
Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.
R K O Sound (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: 564-8000. Pres.: John B. Hayes; Sales Mgr.: Lee H. Gray.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Radiant Cassette/Cartridge Corp., 250 W. 57 St. Zip: 10019. Tel: 765-1820. Pres.: Donald H. Gabor. (Exec. office only).
Plant: Chicago, Ill.
Configurations: Cartridge 8-tr. & cassette.
Recorded Publ'ns Labs. (div. of Recorded Publ'ns Mfg. Co. Inc.), 2 Pennsylvania Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Sales Mgr.: Robert Freifeld. (Sales office only).
Home office: Camden, N.J.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Richcraft Rec'g Co., 1706 Flatbush Ave., Brooklyn 11210. Tel: 377-1664. Gen. Mgr.: R. Rahmey.
Configurations: Cassette & open reel.
T D K Electronics Corp., 23-73 48 St., Long Island City 11103. Tel: 721-6881. Exec. VP: H. Kawamura; Mktg. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.
Configurations: Cassette & open reel.
Telegeneral Studios, 2 W. 46 St. Zip: 10036. Tel: 586-5577. Pres.: Herb Moss; Studio Mgr.: Marcia Jensen; Sales Mgr.: Terry Fry.
Variety Rec'g Studio, 130 W. 42 St., Suite 856. Zip: 10036. Tel: 594-7536. Pres.: Warren Allen Smith; Gen. Mgr.: Fred Vargas; Sales Mgr.: Joseph F. Cyr.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; VP: Sanford Wartell; Nat'l Sales Dir.: Frank Nunnery. (SEE ADVERTISEMENT)
Deryck Waring Rec'gs Inc., 25 W. 43 St. Zip: 10036. Tel: 736-0878. Pres. & Mgr.: Deryck H. Waring.
Configurations: Cassette & open reel.
• NORTH BELLMORE, L.I. (Area Code 516)
Telephone Dynamics Corp., 1333 Newbridge Rd. Zip: 11710. Tel: 221-9870. Pres.: Leonard Young.
Configurations: Cartridge 8-tr., cassette & open reel.
• PEEKSKILL (Area Code 914)
G & G Rec'g Serv., 12 Lake Rd. Zip: 10566. Tel: 737-2772. Gen. Mgr.: Guy Heitmann.
Branch: New York, N.Y.
Configurations: Cartridge 8-tr., cassette & open reel.
• RYE (Area Code 914)
Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: C. J. Bruno; VP: Winnie Dean; Gen. Mgr.: John Launi.
Configurations: Cartridge 8-tr., cassette & open reel.
• ST. JAMES, L.I. (Area Code 516)
Sound by St. James Inc., 699 Jericho Tpk. Zip: 11780. Tel: 724-2828. Pres.: Artie Schiff; Gen. Mgr.: Michael Ingram.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
• UTICA (Area Code 315)
Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13501. Tel: 735-6187. Pres.: Michael Cristelli; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.
• YONKERS (Area Code 914)
Cassette Masters Corp., 2 Bashford St. Zip: 10701. Tel: 968-1605. Pres.: V. J. DePaul; Gen. Mgr.: Leonard Ripley; Sales Mgr.: Adrienne Sivins.
Configuration: Cassette.
NORTH CAROLINA
• CHARLOTTE (Area Code 704)
Arthur Smith Studios, 5457 Old Monroe Rd. Zip: 28212. Tel: 536-0424. Pres. & Sales Mgr.: Arthur Smith; Gen. Mgr.: Lynn B. Ward.
Configurations: Cartridge 8-tr., cassette & open reel.
• GREENSBORO (Area Code 919)
Crescent-City Sound Studios Inc., PO Box 6786, 1060 Gatewood Ave. Zip: 27405. Tel: 274-2441. Pres.: Julian Price II; Gen. & Sales Mgr.: Walt Copeland.
Configurations: Cartridge 8-tr., cassette & open reel.
• RALEIGH (Area Code 919)
Audiofonics Inc., 15 W. Lenoir St. Zip: 27602. Tel: 833-3924. Pres. & Gen. Mgr.: Larry Gardner; Sales Mgr.: Mark Silver.
Configurations: Cassette & open reel.

continued on page 226

OHIO

● **CANTON** (Area Code 216)
G & W Prods. Supply Co., PO Box 335. Zip: 44701.
Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

● **CINCINNATI** (Area Code 513)
Artist's Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Gen. Mgr.: Herb Rawlings; Sales Mgr.: Carroll Rawlings.
Configurations: Cartridge 8-tr., cassette & open reel.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett.
Configurations: Cartridge 8-tr., & cassette. (SEE ADVERTISEMENT)

● **CLEVELAND** (Area Code 216)
Agency Rec'g Studios Inc., 1730 E. 24 St. Zip: 44114. Tel: 621-0810. Pres.: Donald R. White; VP: Frank Gari; Mgr.: William C. Laufer.
Configurations: Cartridge 8-tr., cassette & open reel.

Alcon Rec'g Studios Inc., 4435 Mayfield Rd. Zip: 44121. Tel: 291-1616. Pres.: Robert J. Nowac; Gen. Mgr.: Ronald J. Lasky; Sales Mgr.: Harry Konrad.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Associated Inds. Inc., 2150 Hamilton Ave. Zip: 44114. Tel: 696-3773. (Sales office only).
Home office: Jericho, L.I., N.Y.
Configurations: Cartridge 8-tr., cassette & open reel.

Boddie Rec'g Studio, 12202 Union Ave. Zip: 44105. Tel: 752-3440. Owner & Mgr.: Thomas Boddie.
Configuration: Open reel.

Cleveland Rec'g Co., 1935 Euclid Ave. Zip: 44115. Tel: 621-9362. Pres.: Ken Hamann; Gen. Mgr.: John Hansen.
Configurations: Cartridge 4-tr., cassette & open reel. (SEE ADVERTISEMENT)

Qualitapes Inc., Terminal Tower, Penthouse East. Zip: 44113. Tel: 241-0900. Pres.: C. K. Patrick; Gen. & Sales Mgr.: Robert Conrad.
Configuration: Open reel.

● **COLUMBUS** (Area Code 614)
Magnetic Studios (div. of Lindy Prod'ns Inc.), 1670 W. First Ave. Zip: 43212. Tel: 486-2469. Pres.: Richard Huntsberger; Gen. Mgr.: John Fippin; Sales Mgr.: Sharon Martin.
Configurations: Cassette & open reel.

Larry McKenzie Rec'g Studio, 948 Studer Ave. Zip: 43206. Tel: 252-7116. Pres.: Larry McKenzie; Gen. Mgr.: Carol McKenzie; Sales Mgr.: David McKenzie.

Mus-Col Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Pres. & Mgr.: Boyd P. Niederlander; VP: John W. Hull; Sales Mgr.: John Boling.
Configuration: Open reel.

● **DAYTON** (Area Code 513)
Dynaphonics Inc., 2975 Far Hills Ave. Zip: 45419. Tel: 294-0347. Pres.: Frank L. Luhn; Sales Mgr.: Dewitt D. Campbell.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **FREMONT** (Area Code 419)
Courier-Empire Rec'g Ents., 414 Croghan St. Zip: 43420. Tel: 332-4775. Pres. & Gen. Mgr.: Robert T. Brown; Sales Mgr.: Garry Coleman.
Configurations: Cartridge 8-tr., cassette & open reel.

● **YOUNGSTOWN** (Area Code 216)
United Media Corp., 803 E. Indianola Ave. Zip: 44502. Tel: 783-1198. Pres.: William O. Warner; Gen. Mgr.: Norman E. Taylor.
Configurations: Cassette & open reel.

OKLAHOMA

● **OKLAHOMA CITY** (Area Code 405)
Century Recs. Corp., 1220 NW 39. Zip: 73118. Tel: 528-4077. Pres. & Gen. Mgr.: Richard Gilliland; Sales Mgr.: Ron Bullock.
Configuration: Cassette.

● **TULSA** (Area Code 918)
Granada Ents. Inc., 1448-52 N. Harvard. Zip: 74110. Tel: 936-3518. Pres.: William P. Davis; Gen. Mgr.: Dale Watts.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

OREGON

● **PORTLAND** (Area Code 503)
Northwestern Inc., 011 SW Hooker St. Zip: 97201. Tel: 224-3456. Pres.: Robert M. Lindahl; Rec'g Div. Mgr.: Michael F. Carter; Sales Mgr.: Dan Biggs.
Configurations: Cassette & open reel.

Rex Rec'g Co., 931 SW King Ave. Zip: 97205. Tel: 228-4393. Pres.: Rodney F. Johnson; Gen. Mgr.: Russ Gorsline.
Configuration: Open reel.

PENNSYLVANIA

● **ALLENTOWN** (Area Code 215)
Allentown Rec. Co. Inc. (sub. of Viewlex Inc.), 10 & Walnut Sts. Zip: 18102. Tel: 433-7405. Gen. Mgr.: Sandy Wartell.
Sales office: New York, N.Y., Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Nat'l Sales Dir.: Francis J. Nunery; Sales Mgr.: Mel Mager.
Configurations: Cartridge 8-tr., cassette & open reel.

Helffrich Rec'g Labs., East Texas Rd. West, RD 2. Zip: 18103. Tel: 395-5511. Pres. & Gen. Mgr.: Peter Helffrich.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **FRANKLIN** (Area Code 814)
Process Rec. Co., 439 Wiley Ave. Zip: 16323. Tel: 432-4633. Gen. Mgr.: Norman Kelly.
Configuration: Open reel.

● **HARRISBURG** (Area Code 717)
Laird Prod'ns Inc., PO Box 3111. Zip: 17105. Tel: 761-3088. Owner J. Ira Laird Jr.
Configurations: Cartridge 4-tr., cassette & open reel.

● **JENKINTOWN** (Area Code 215)
Thunder Rec. Corp., Box 271, Cedar & West Ave. Zip: 19046. Tel: OS 2-5929. Pres.: Stan Peahota; Gen. Mgr.: Marian Ryan; Sales Mgr.: John Sokolis.
Configurations: Cartridge 8-tr., cassette & open reel.

● **MECHANICSBURG** (Area Code 717)
Baldwin Sound Prod'ns Inc., 5252 Trindle Rd. Zip: 17055. Tel: 766-0787. Pres.: Donald E. Baldwin; Gen. Mgr.: D. P. Whitticar.
Configurations: Cartridge 8-tr. & cassette.

● **MOHNTON** (Area Code 215)
James K. Hodgkins Audio-Visual Prod'ns, Rt. 2 Knauers. Zip: 19540. Tel: 775-0687, 372-8396. Owner & Gen. Mgr.: James K. Hodgkins.

● **PHILADELPHIA METROPOLITAN AREA** (Area Code 215)

(Also see listings in Camden, Cherry Hill & Pennsauken, N.J.)

Air Tone Sound & Rec'g Co., 2330 Market. Zip: 19103. Tel: 563-8388. Pres.: Eugene Hessel; Gen. Mgr.: Peter Kiefer; Sales Mgr.: Nora Guller.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

R. A. Campbell Studios, 4074 Thompson Rd., Lafayette Hill 19444. Tel: 828-3907. Owner & Mgr.: R. A. Campbell.

Clarion Rec. Mfg. Co., 1021 Ridge Ave. Zip: 19123. Tel: CE 6-5252. Pres.: Nat Niedererman; Gen. Mgr.: Janet Niedererman; Sales Mgr.: Alan Niedererman.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277; NYC Tel: (212) 966-3185. Pres.: Morris Ballen; Gen. Mgr.: William Reid.
Configurations: Cartridge 8-tr. & cassette.

Educational Servs. Div., Triangle Publ'ns Inc., PO Box 85, Radnor 19087. Tel: 687-4700. Gen. Mgr.: David J. Bennett; Sales Mgr.: J. L. C. Ulrich Jr.
Configurations: Cartridge 4-tr., cassette & open reel.

● **PITTSBURGH** (Area Code 412)
Associated Inds. Inc., 256 Fifth Ave. Zip: 15222. Tel: 471-3484. Chief Eng.: Larry Zimba.
Home office: Jericho, L.I., N.Y.
Configurations: Cartridge 8-tr., cassette & open reel.

G & C Rec. Mfg. Co., 2724 Penn Ave. Zip: 15222. Tel: 281-9898. Pres.: Glenn E. Campbell; Gen. Mgr.: Lillian Campbell; Sales Mgr.: Richard L. Pastor.
Configurations: Cartridge 4-tr. & 8-tr.

Hardman Assocs. Inc., 213 Smithfield St. Zip: 15222. Tel: 281-4450. Pres.: Karl Hardman; VP & Sales Mgr.: Frank Doak.
Configurations: Cassette & open reel.

Segue Recs., 106 Briaridge Dr., Suite 1. Zip: 15145. Tel: 683-6300. VP Sales & A&R: Nathan Davis; Exec. Prod'rs: George Bacasa; Chief Sound Eng.: Olaf Kuuskler.

W R S Motion Picture Lab., 210 Semple St. Zip: 15213. Tel: 683-6300. Pres. & Gen. Mgr.: F. Jack Napor.
Configurations: Cassette & open reel.

● **SCRANTON** (Area Code 717)
White Rock Recs. Inc., 401 Wintermantle Ave. Zip: 18505. Tel: 343-6718. Pres.: Phil Ladd; Gen. Mgr. John Shandra; Sales Mgr.: Phil Stacy.
Configurations: Cassette & open reel.

● **WINDSOR** (Area Code 717)
Dee-Bee Rec'g Serv., S. Camp St. Ext. Zip: 17366. Tel: 244-5411. Pres.: Stan Deppen Jr.; Gen. Mgr.: Pat Gerrick.
Configurations: Cartridge 8-tr., cassette & open reel.

● **YORK** (Area Code 717)
Trout Audio Labs., 1784 San Gabriel Dr. Zip: 17402. Tel: 755-4103. Owner: Thomas A. Trout.
Configuration: Open reel.

RHODE ISLAND

● **PAWTUCKET** (Area Code 401)
Johnston Sound Servs., 111 Sweet Ave. Zip: 02861. Tel: 722-2222. Owner: Lewis Johnston.
Configuration: Open reel.

TENNESSEE

● **KINGSFORT** (Area Code 615)
Tri-State Rec'g Co., 1767 Fort Henry Dr. Zip: 37664. Tel: 246-9701. Pres.: Basil J. Palmer; Sales Mgr.: Tilford A. Salyer.
Configurations: Cartridge 8-tr., cassette & open reel.

● **KNOXVILLE** (Area Code 615)
Nashville Rec'rs, 210 13 St. Zip: 37916. Tel: 524-3238. Gen. Mgr.: Joe Overholt.
Home office: Talbott, Tenn.

● **MEMPHIS** (Area Code 901)
American Rec'g, 827 Thomas St. Zip: 38107. Tel: 526-3935/0409. Owner: Chips Moman; Admin. VP & Mgr.: Marty Lacker.
Configurations: Cartridge 4-tr., 8-tr., & open reel.

● **NASHVILLE** (Area Code 615)
Columbia Rec. Prod'ns, 804 16 Ave. S. Zip: 37203. Tel: 255-0371. Mgr.: Cecil Scaife.
Configurations: Cartridge 8-tr., cassette & open reel.

D B M Rec'g Studio, 1516 Hawkins St. Zip: 37203. Tel: 244-9589. Pres. & Gen. Mgr.: Ben Hall.
Configuration: Open reel.

Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Pres.: James F. Maxwell.
Configurations: Cassette & open reel.

Queen of Sound (div. of East Coast Sound Corp.), 1314 Pine St. Zip: 37203. Tel: 259-3965. Pres.: Bill Killian; Mgr.: Jack Logan.
Configuration: Open reel.

R C A Recs., Special Prods. Mktg., 800 17 Ave. S. Zip: 37203. Tel: 255-5781. Sales Rep.: Ed Hines.
Configurations: Cartridge 4-tr., 8-tr., quad-8, cassette & open reel.

● **TALBOTT** (Area Code 615)
Nashville Rec'rs, Box 120, Rt. 3. Zip: 37877. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. Mgr.: Nick Green.
Branch: Knoxville, Tenn.

TEXAS

● **ARLINGTON** (Area Code 817)
Rec-O-Press Inc., Box 5328. Zip: 76011. Tel: 261-4941. Pres.: W. I. Spitzer; Sales Mgr.: Charles Spitzer.

● **AUSTIN** (Area Code 512)
General Audio Servs., 308 W. Sixth. Zip: 78701. Tel: 477-4754. Partners: Steve Shields, Bruce H. Hooper.
Configuration: Open reel.

P S G Rec'g Studio, N. Lamar Blvd. Zip: 78767. Tel: 454-5653. Owner & Pres.: Pedro S. Gutierrez.
Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.

● **BROWNSVILLE** (Area Code 512)
Texas Electronics Tape Co., 1003 E. 14 St. Zip: 78520. Tel: 546-5915. (SEE ADVERTISEMENT)

TEXAS ELECTRONICS TAPE CO.

Blank cartridges TR-8 and cassettes
CC-4 BASF tape in Data Packaging
base and Ampex tape in Ampex
base. Lowest prices. Manufacturers
and wholesalers. Also duplications
for recording firms.

1003 E. 14 St.
Brownsville, Texas 78520
546-5915 area code 512

● **DALLAS** (Area Code 214)
Custom Rec'd Tape of Dallas, 4354 Middleton Rd. Zip: 75229. Tel: 351-5765. Pres.: Jerry McKinney; Gen. Mgr.: Vince Baldino.
Configurations: Cartridge 8-tr., cassette & open reel.

continued on page 248

supplies

For The U.S. Music-Record Industry

ENVELOPES & MAILERS

ARIZONA

• PHOENIX (Area Code 602)

Wakefield Mfg. Inc., PO Box 6037, 1745 W. Linden. Zip: 85005. Tel: 252-5644. Pres.: Sidney J. Wakefield, Gen. & Sales Mgr.: Richard A. Wakefield. (SEE ADVERTISEMENT)

CALIFORNIA

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Alco Research & Eng'g, 6201 Santa Monica Blvd. Zip: 90038. Tel: 466-1101. Pres.: Lester A. Cottrell. (SEE ADVERTISEMENT)

Bert-Co Ents. (div. of The Walter Reade Corp.), 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B. P. Couturier, VP & Gen. Mgr.: R. L. Couturier; Sales Mgr.: Leo Heydorff.

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046 Tel: 654-4522. Pres.: David W. Berkus. (SEE ADVERTISEMENT)

Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore Sr.; VP & Gen. Mgr.: Sam Mattioli. Branch: San Francisco, Calif.

Globe Albums West (sub. of Viewlex Inc.), 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8270. Gen. Mgr.: Norm Ravis. Home office: Hauppauge, L.I., N.Y.

Ivy Hill Lithograph, 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. VP & Gen. Mgr.: B. S. Imershein; Sales Mgr.: Jack Sclar. Home office: Great Neck, L.I., N.Y.

George Jay & Assocs., 160B Argyle, Hollywood 90028. Tel: 469-5838. Owner: George Jay.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Gen. Mgr.: Iris Pinsky; Sales Mgrs.: Steven A. Guy, A. J. Fraiberg

Queens Envelope of California Corp., 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. Gen. Mgr.: Joseph Infuso. Home office: New York, N.Y., Queens Lithographing Corp. (SEE ADVERTISEMENT)

Raynor Sales Co. Inc., 2698 W. Pico Blvd. Zip: 90006. Tel: 737-3737. Pres.: Ray Abrams; Gen. Mgr.: Norine Abrams; Sales Mgr.: James Whelpley.

Soltys Assocs., 5481 Santa Monica Blvd. Zip: 90029. Tel: 465-5605. Pres.: Gene H. Soltys; Gen. Mgr.: Jean G. Soltys.

• SAN FRANCISCO & BAY AREA (Area Code 415)

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan.

Gilmore Envelope Corp., 111 Potrero St. Zip: 94103. Tel: 621-8400. Gen. Mgr.: Dick Gledhill; Sales Mgr.: Rod Rodriguez. Home office: Los Angeles, Calif.

Golden State Rec'rs Inc., 665 Harrison, San Francisco, Calif. 94107. Tel: 781-6306. Pres.: Leo de Gar Kulka; Gen. Mgr.: H. P. Haas.

Gopher Prods. Corp., Box 812, Berkeley 94701. Tel: 843-5836. Pres. & Gen. Mgr.: Burt Perkins.

The Lion's Den, 37 Grand Ave., Oakland 94612. Tel: 451-5333. Gen. Mgr.: Sheila Clark; Sales Mgr.: Randy Clark.

CONNECTICUT

• BRIDGEPORT (Area Code 203)

Lithographic Corp. of America, 1501 State St. Zip: 06605. Tel: 367-6467. NYC Tel: (212) 925-1687. Pres.: Lou Lewis; Gen. Mgr.: Fred Fucci; Sales Mgrs.: John Wolf, Jack Dienes.

FLORIDA

• FORT LAUDERDALE (Area Code 305)

Audio Adv. Prods. (div. of SRS Int'l Rec'g Inc.), 790 NE 45 St. Zip: 33308. Tel: 772-0008. Pres. & Gen. Mgr.: Michelle Scott; Sales Mgr.: David P. Chiodo Jr.

• MIAMI (Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres. & Sales Mgr.: Michael Adrian; Gen. Mgr.: Curt J. Witt. (SEE ADVERTISEMENT)

ILLINOIS

• COLLINSVILLE (Area Code 618)

Haislar Prod'ns, 501 Bell, Suite 12. Zip: 62234. Tel: 344-0298/0818. Gen. Mgr.: Dennis Haislar.

INDIANA

• INDIANAPOLIS (Area Code 317)

Bowers Rec. Sleeve & Bag Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert F. Bowers; Gen. Mgr.: Robert C. Bowers; Sales Mgr.: Elmer M. Faulk.

MICHIGAN

• DETROIT METROPOLITAN AREA (Area Code 313)

American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.

Econoprint, 650 E. Mandoline, Madison Heights 48071. Tel: 585-3146. Pres.: Richard G. Heppard; Gen. Mgr.: Gary Heppard; Sales Mgr.: Hugh McCluskey.

MINNESOTA

• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Meta-Com Inc., 711 W. Broadway, Minneapolis 55411. Tel: 521-9202. Pres.: D. H. Holmes; Gen. Mgr.: P. T. Levin; Mktg. Dir.: J. I. McCann.

NEW JERSEY

• WEST CALDWELL (Area Code 201)

National Tape Serv. Inc. (div. of RKO General Inc.), 3 Fairfield, Crescent. Zip 07006. NYC Tel: (212) LO 4-8000. Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.

NEW YORK

• BINGHAMTON (Area Code 607)

Elmira Custom Rec. Sales (div. of Creative Artists), 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan K. Solak; Gen. & Sales Mgr.: Charles M. Solak.

• FARMINGDALE, L.I. (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

• GREAT NECK, L.I. (Area Code 516)

Ivy Hill Lithograph, Community Dr. Zip: 11020. Tel: 752-4670. Pres.: M. Gordon; VP: L. Garlick. Branch: Los Angeles, Calif.

• HAUPPAUGE, L.I. (Area Code 516)

Globe Albums & Prods. Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11788. Tel: 234-1100. Pres.: Lee Halpern; VP & Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podder. Branch: Los Angeles, Calif.

• HICKSVILLE, L.I. (Area Code 516)

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: WE 1-6500. Pres.: Stuart Andrews; VP: Frank Nunnery.

• HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

• NEW YORK METROPOLITAN AREA (Area Code 212)

Allied Communications Corp., 211 E. 51 St. Zip: 10022. Tel: 758-8790. Pres.: Lou Lewis.

Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Contacts: William Brown, Bob Sokolow. (SEE ADVERTISEMENT)

Guaranteed Printing Serv. Co. Inc., 119 W. 23 St. Zip: 10011. Tel: WA 9-2410. Pres.: Alexander Pollack; Gen. Mgr.: Herbert Pollack; Sales Mgr.: Albert Pollack.

Lee-Myles Assocs., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller. One Stop Serv. Inc., 133 E. 84 St. Zip: 10028. Tel: BU 8-4338. Pres.: Al Posner. (SEE ADVERTISEMENT)

Passantino Printing Co. Inc., 250 W. 49 St. Zip: 10019. Tel: JU 6-1540. Pres.: Charles V. Passantino.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerry Sanders.

Branch: Los Angeles, Calif., Queens Envelope of California Corp. (SEE ADVERTISEMENT)

R K O Sound Studios (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: LO 4-8000. Pres. & Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.

Radom Music Press Inc., 438 W. 37 St. Zip: 10018. Tel: 736-2477. Pres. & Sales Mgr.: Ron Radom; Gen. Mgr.: Al Goldstein.

Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills 11375. Tel: 544-9800. Pres.: Marshall Weingarden; Gen. Mgr.: Val Goldsmith. Int'l branch: Switzerland. (SEE ADVERTISEMENT)

Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; VP: Sanford Wartell; Nat'l Sales Dir.: Frank Nunnery. (SEE ADVERTISEMENT)

Edward R. White Inc., 18 E. 41 St. Zip: 10017. Tel: MU 7-2167. Sales Mgr.: Lawrence Goldstein. (SEE ADVERTISEMENT)

• OLD BETHPAGE, L.I. (Area Code 516)

Vis-A-Pak Mfg. Corp., 185 Bethpage Sweet Hollow Rd. Zip: 11804. Tel: 293-4242. Pres.: Leland Beck; Sales Mgr.: Bill Breakstone.

NORTH CAROLINA

• WILMINGTON (Area Code 919)

Music Makers Network of America-Prod'ns, PO Box 3022. Zip: 28401. Tel: 763-8116. Assocs.: John L. Jones, Joseph R. Franks, Myrl Dodge, William Robinson, Betty Scavella, Samuel M. Kahn.

OHIO

• CANTON (Area Code 216)

G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

• CINCINNATI (Area Code 513)

Artist's Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Gen. Mgr.: Herb Rawlings; Sales Mgr.: Carol Rawlings.

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Ruth Lushey.

• CLEVELAND (Area Code 216)

Boddie Rec'g Studio & Mfg., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.

• TOLEDO (Area Code 419)

Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Gen. Mgr.: Lowell J. Amos.

TENNESSEE

• NASHVILLE (Area Code 615)

Chuck Chellman Co. Inc., 801 16 Ave. S. Zip: 37203. Tel: 259-3966. Pres.: Chuck Chellman.

Precision Rec. Pressings, Inc., 70 Visco Ct. Zip: 37210. Tel: 256-8978. Pres.: Joe H. Talbot III; Gen. & Sales Mgr.: R. O. Yearwood. (SEE ADVERTISEMENT)

St. Regis Envelope Div., 820 Seventh Ave. N. Zip: 37219. Tel: 244-2330. Resident Mgr.: Paul O. Branding; Sales Mgr.: Albert R. Ransom.

TEXAS

• ARLINGTON (Area Code 817)

Rec-O-Press Inc., Box 5328. Zip: 76011. Tel: 261-4941. Pres.: W. I. Spittler; Sales Mgr.: Charles Spittler.

continued on page 228

OHIO

● CANTON (Area Code 216)

G & W Prods. Supply Co., PO Box 335. Zip: 44701.
Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.:
Acie Mastin; Sales Mgr.: Alex Mastin.

● CINCINNATI (Area Code 513)

Artist's Rec'g & Rec. Pressing Inc., 320 Mill St.
Zip: 45215. Tel: 761-0011. Gen. Mgr.: Herb
Rawlings; Sales Mgr.: Carrol Rawlings.

Counterpart Creative Studios Inc., 3744 Applegate
Ave. Zip 45211. Tel: 661-8810. Pres. & Gen.
Mgr.: Shad O'Shea; Sales Mgr.: Howard
Lovdal.

Queen City Album Inc., 2832 Spring Grove Ave.
Zip: 45225. Tel: 681-8400. Pres.: Edward R.
Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.:
Chef Barnett. (SEE ADVERTISEMENT)

Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip:
45215. Tel: 733-5533. Pres.: Carl J. Burkhardt;
Gen. Mgr.: Bob Bowery; Sales Mgr.: Ruth
Lushey.

● CLEVELAND (Area Code 216)

Boddie Rec'g Studio & Mfg., 12202 Union Ave. Zip:
44105. Tel: 752-3440. Pres. & Gen. Mgr.:
Thomas R. Boddie.

● COLUMBUS (Area Code 614)

Mus-I-Col Inc., 780 Oakland Park Ave. Zip: 43224.
Tel: 267-3133. Pres.: Boyd P. Niederlander;
VP: John W. Hull; Sales Mgr.: John Boling.

PENNSYLVANIA

● JENKINTOWN (Area Code 215)

Thunder Rec. Corp., Box 271, Cedar & West Ave.
Zip: 19046. Tel: OS 2-5929. Pres.: Stan Pea-
hota.

● PHILADELPHIA (Area Code 215)

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel:
MA 7-2277; NYC Tel: (212) 966-3185. Pres.:
Morris Ballen; Gen. Mgr.: William Reid.

● PITTSBURGH (Area Code 412)

Segue Recs., 106 Briaridge Dr., Suite 1. Zip: 15145.
Tel: 683-6300. VP Sales & A&R: Nathan Davis;
Exec. Prod'r: George Bacasa; Chief Sound Eng.:
Olaf Kuuskler.

TENNESSEE

● KNOXVILLE (Area Code 615)

Nashville Rec'rs, 210 13 St. Zip: 37916. Tel: 524-
3238. Gen. Mgr.: Joe Overholt.
Home office: Talbott, Tenn.

● MEMPHIS (Area Code 901)

Memphis Pressing Service, PO Box 11522, East
Memphis Sta. Zip: 37911. Tel: 324-6786. Pres.:
Style Wooten; Gen. Mgr.: Charles Bowen; Sales
Mgr.: Lee Evans.

● NASHVILLE (Area Code 615)

Music City Album Co., 814 Cherokee Ave. Zip:
37213. Tel: 226-3482. Pres.: Charles S. Nichols;
Gen. Mgr.: Joe Catiganni.

Nashville Rec. Prod'ns Inc., 204 19 Ave. S. Zip:
37203. Tel: 327-3768. Pres.: George Ingram;
Sales Mgr.: Larry Boden.

Sound of Nashville Inc., 160 Second Ave. S. Zip:
37201. Tel: 244-1124. Pres.: Robert R. Nelson.

Southern Graphics Inds., 3106 Belmont Blvd. Zip:
37212. Tel: 385-1960. Pres.: Shelby S. Singleton
Jr.; Div. VP: John A. Singleton; Gen. Mgr.:
Gayle Allen.

Southern Plastics Inc., 453 Chestnut St. Zip: 37203.
Tel: 244-1293. Pres. & Gen. Mgr.: Ed Turnley.

● TALBOTT (Area Code 615)

Nashville Rec'rs, Box 120, Rt. 3. Zip: 37877. Tel:
581-3486. Pres.: Hal R. McGaha; Gen. Mgr.:
Nick Green.
Branch: Knoxville, Tenn.

TEXAS

● ARLINGTON (Area Code 817)

Rec-O-Press Inc., Box 5328. Zip: 76011. Tel: 261-
4941. Pres.: W. I. Spittler; Sales Mgr.: Charles
Spittler.

Sword & Shield Recs., PO Box 211. Zip: 76010.
Tel: 274-6762. Owner & Pres.: Calvin Wills.

● HOUSTON (Area Code 713)

M & M Rec. Prod'n Co., 5828 Parkersburg. Zip:
77036. Tel: 782-0129. Owner: Olan C. Monds
Jr.

Soundville (div. of Jimmy Duncan Prod'ns Inc.),
8208 Westpark Dr. Zip: 77042. Tel: 781-6300.
Pres.: J. O. Duncan; Gen. Mgr.: W. E. Gilliland;
Sales Mgr.: John Clevinger.

WASHINGTON

● TACOMA (Area Code 206)

Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel:
SK 2-8583. Owner: Ron Biberthaler, Bill Wiley;
Sales Mgr.: Doug Hewitt.

continued on page 230

PROMOTIONAL 45 R.P.M. RECORD MAILING ENVELOPES

12" LP RECORD MAILING SYSTEM

Unique Record Mailers—For 1 to 2 LP's

Variable Record Folders—For 3 to 15 LP's

7"—10"—12" ENVELOPES & BOARDS



Edward R. White ^I/_N ^C

Murray Hill 7-2167

18 EAST 41st STREET, NEW YORK, N.Y. 10017

HY 7-2320

EM 6-8171

CASSETTE & TAPE LABELS

RECORD LABELS and JACKETS

JERRY ROOD

PROGRESSIVE LABEL & LITHO CO.

BERNIE STEIN

RECORD ALBUMS, INC.

286 Stanhope St., B'klyn, N.Y.



**We make perfect packages too
—for records, cartridges
and cassettes.**

*We design them, we print them, and we fabricate them.
Of course we also advertise them.*

Lee-Myles Associates, Inc.

160 East 56 Street, New York, NY 10022 • (212) 758-3232 • Cable: LEEMYLES • Plant: 645 West 44 Street
(Also preprinted full color: Instant album covers, instant cartridge labels, instant cassette inserts)

continued

WISCONSIN

● SAUK CITY (Area Code 608)

Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Marie Neely.

WYOMING

● CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

LABEL MANUFACTURERS**ARIZONA**

● PHOENIX (Area Code 602)

S & K Linear Prods., 915 N. Fourth St. Zip: 85004. Tel: 252-6878.
Home office: New York, N.Y., Linear Prods. Inc.

Universal Audio/Rec'g Corp., PO Box 15665. Zip: 85018. Tel: 947-2596. Pres.: John A. Michaelson.

Wakefield Mfg. Inc., PO Box 6037, 1745 W. Linden. Zip: 85005. Tel: 252-5644. Pres.: Sidney J. Wakefield; Gen. & Sales Mgr.: Richard A. Wakefield. (SEE ADVERTISEMENT)

ARKANSAS

● CONCORD (Area Code 501)

Rimrock Mfg. Co. Zip: 72523. Tel: 668-3404. Owner & Pres.: Wayne Raney; Gen. Mgr.: L. Raney; Sales Mgr.: Noel Wynne.

CALIFORNIA

● COSTA MESA (Area Code 714)

Audio Dynamic Ents., 1281 Logan St., Bldg. B. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Barney Phillips; Sales Mgr.: Frank Andres.

● HAWTHORNE (Area Code 213)

Fidelitone Mfg. Co., 12848 Weber Way. Zip: 90250. Tel: 678-4346. Pres. & Gen. Mgr.: Norman M. Rubner.

- RECORD ENVELOPES, all sizes
- CORRUGATED BOARDS AND RECORD MAILERS
- STOCK LEGAL CONTRACTS for Music Publishers and Record Companies
- PRESSURE-SENSITIVE LABELS (for Recording Studios)
- FAN CLUB PHOTO CARDS
- GREEN SLEEVES, all sizes

Price Lists Available Upon Request

ONE STOP SERVICE, INC.

133 E. 84th St. New York, N.Y. 10028
BU 8-4338—Al Posner

● LOS ANGELES METROPOLITAN AREA (Area Code 213)

Alco Research & Eng'g, 6201 Santa Monica Blvd. Zip: 90038. Tel: 466-1101. Pres.: Lester A. Cottrell. (SEE ADVERTISEMENT)

Allied Rec. Co., 2423 E. 57 St. Zip: 90058. Tel: 582-0841. Pres.: Daken K. Broadhead; VP: John F. Wegner. (SEE ADVERTISEMENT)

Bert-Co Ents. (div. of The Walter Reade Corp.), 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B. P. Couturier; VP & Gen. Mgr.: R. L. Couturier; Sales Mgr.: Leo Heydorff.

By-Buk Prod. (div. of Webtek Corp.), 4326 W. Pico Blvd. Zip: 90019. Tel: 934-1390. Pres.: Joseph Kuen; Gen. Mgr.: Richard Conner; Sales Mgr.: George Beaubien. (SEE ADVERTISEMENT)

Custom Fidelity Inc., 7925 Santa Monica Blvd., Hollywood 90046. Tel: 654-4522. Pres.: David W. Berkus. (SEE ADVERTISEMENT)

Custom Rec. Mfg. Co., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Gen. Mgr.: James Takeda; Sales Mgr.: Ernie Nishnaka.

Globe Albums West (sub. of Viewlex Inc.), 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8270. Gen. Mgr.: Norm Ravis.
Home office: Hauppauge, L.I., N.Y.

Ivy Hill Lithograph, 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. VP & Gen. Mgr.: B. S. Imersheim; Sales Mgr.: Jack Sclar.
Home office: Great Neck, L.I., N.Y.

Linear Prods. Inc., 704 S. Spring St. Zip: 90014. Tel: 622-0543. Sales Mgr.: Gene Diamond.
Home office: New York, N.Y.

Location Rec'g Serv., 2201 Burbank Blvd., Burbank 91506. Tel: 849-1321. Gen. Mgr.: Iris Pinsky; Sales Mgr.: Steven A. Guy, A. J. Fraiberg.

Puccio Rec. Mfrs. Inc., 901 E. 108 St. Zip: 90059. Tel: LO 4-4872. Pres. & Gen. Mgr.: Vincent J. Puccio.

Queens Envelope of California Corp., 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. Gen. Mgr.: Joseph Infuso.
Home office: New York, N.Y., Queens Lithographing Corp. (SEE ADVERTISEMENT)

● SAN FRANCISCO & BAY AREA (Area Code 415)

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan.

FLORIDA

● FORT LAUDERDALE (Area Code 305)

Audio Adv. Prod'ns (div. of SRS Int'l Rec'g Inc.), 790 NE 45 St. Zip: 33308. Tel: 772-0008. Pres. & Gen. Mgr.: Michelle Scott; Sales Mgr.: David P. Chiodo Jr.

● MIAMI (Area Code 305)

Adrian Assocs. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres. & Sales Mgr.: Michael Adrian; Gen. Mgr.: Curt J. Witt. (SEE ADVERTISEMENT)

GEORGIA

● FAIRMOUNT (Area Code 404)

Jay Ents., PO Box 175. Zip: 30139. Tel: 382-2220. Pres.: Johnny Carter.

ILLINOIS

● CHICAGO (Area Code 312)

Kiderian Recs. Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck. Branch: 28 E. Jackson St. Zip: 60604.

INDIANA

● INDIANAPOLIS (Area Code 317)

Technical Arts Design & Prod'n Co., 3614 E. Southern Ave. Zip: 46203. Tel: 786-5111. Pres.: C. W. Fleetwood; Gen. Mgr.: Jay Fleetwood; Sales Mgr.: L. Fleetwood.

● RICHMOND (Area Code 317)

Philips Rec'g Co. Inc., 1600 Rich Rd. Zip: 47374. Tel: 962-9511. Gen. Mgr.: Curt Albright.
Home office: New York, N.Y. (SEE ADVERTISEMENT)

● TERRE HAUTE (Area Code 812)

Artco Press Inc., 133 S. Sixth. Zip: 47808. Tel: 232-0926. Pres.: James S. Roysse Jr.; Sales Mgr.: John Avelis.
Woodburn Printing Co. Inc., 25 S. Sixth. Zip: 47808. Tel: 232-0164. Gen. Mgr.: D. Pendergast.

MARYLAND

● BALTIMORE METROPOLITAN AREA (Area Code 301)

Recordings Inc., McCormick Rd. & Schilling Circle, Cockeysville 21030. Tel: 666-7770. Pres. & Gen. Mgr.: F. J. Beste; VP & Sales Mgr.: Burgess Macneal.

MASSACHUSETTS

● WATERTOWN (Area Code 617)

Waverley Rec'g Studio, 24 Carroll St. Zip: 02172. Tel: 924-8555. Owner & Gen. Mgr.: Thomas G. Walters; Sales Mgr.: Bobby Thayer.

MICHIGAN

● DETROIT METROPOLITAN AREA (Area Code 313)

American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.

Archer Rec. Pressing Co. Inc., 6552 E. Davison. Zip: 48212. Tel: 365-9545. Pres.: R. J. Archer.

R. A. Carrier Music Co., 25493 W. Eight Mile Rd. Zip: 48240. Tel: 537-7737. Pres.: R. A. Carrier; Gen. Mgr.: Hardie Daniel; Sales Mgr.: Jean Clerc.
Branch: Dallas, Tex.

Econoprint, 650 E. Mandoline, Madison Heights 48071. Tel: 585-3146. Pres.: Richard G. Heppard; Gen. Mgr.: Gary Heppard; Sales Mgr.: Hugh McCluskey.

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

MINNESOTA

● MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

Meta-Com Inc., 711 W. Broadway, Minneapolis. Zip: 55411. Tel: 521-9202. Pres.: D. H. Holmes; Gen. Mgr.: P.T. Levin; Mktg. Dir.: J. I. McCann.

NEW JERSEY

● DUMONT (Area Code 201)

Custom Label & Tag Corp., 11 McKinley Ave. Zip: 07628. Tel: 384-8500. Pres.: Ralph Kerner; Gen. Mgr.: A. Ippolito; Sales Mgr.: H. Kerner.

● ENGLEWOOD (Area Code 201)

Prospect Press Inc., 1 W. Forest Ave. Zip: 07631. Tel: 871-1000. Gen. Mgr.: M. Fischer; Sales Mgr.: Harry K. Lowe.

● FAIRFIELD (Area Code 201)

New Jersey Packaging Corp., 6 Commerce Rd. Zip: 07006. Tel: 227-9520. Gen. Mgr.: E. Smith; Sales Mgr.: R. T. White.
Home office: Hoboken, N.J., New Jersey Machine Corp.

● HOBOKEN (Area Code 201)

New Jersey Machine Corp., 16 St. & Willow Ave. Zip: 07030. Tel: 659-0483. Pres.: R. Wellbrock; Exec. VP & Gen. Mgr.: A. R. Schaefer; Sales Mgr.: G. K. Leeson.
Branch: Fairfield, N.J., New Jersey Packaging Corp.

● MOUNTAINSIDE (Area Code 201)

Bestway Prods. Zip: 07092. Tel: AD 2-8383. Pres.: A. I. Massler; Gen. Mgr.: John Halko; Sales Mgr.: Arthur L. Krebs. (SEE ADVERTISEMENT)

● NEWARK (Area Code 201)

Folkraft Publ'g Co. Inc., 1159 Broad St. Zip: 07114. Tel: 622-0024. Pres.: Jerry Shifrin; Sales Mgr.: Bill Brooks.

● WEST CALDWELL (Area Code 201)

National Tape Serv. Inc. (div. of RKO General Inc.), 3 Fairfield Crescent. Zip: 07006. NYC Tel: (212) LO 4-8000. Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.

Register today for

IMIC-4

Fourth International Music Industry Conference

Acapulco, Mexico, April 30 - May 6, 1972

For details write:

IMIC-4

300 Madison Avenue
New York, N.Y. 10017

NEW MEXICO

• **ALBUQUERQUE (Area Code 505)**
Stars Inc., 114 Tennessee NE. Zip: 87108. Tel: 268-5870, 265-9838. Pres.: Herb Neuman; Gen. Mgr.: Joe Corsair; Sales Mgr.: Herb Speedy.

NEW YORK

• **BINGHAMTON (Area Code 607)**
Elmira Custom Rec. Sales (div. of Creative Artists), 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan K. Solak; Gen. & Sales Mgr.: Charles M. Solak

• **FARMINGDALE, L.I. (Area Code 516)**
Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

• **GREAT NECK, L. I. (Area Code 516)**
Ivy Hill Lithograph, Community Dr. Zip: 11020. Tel: 752-4670. Pres.: M. Gordon; VP: L. Garlick. Branch: Los Angeles, Calif.

• **HAUPTAUPE, L. I. (Area Code 516)**
Disc Printing, Cardinal Ind'l Park. Zip: 11787. Tel: 234-1400. Mgr.: Frank Martino. Sales office: New York, N.Y., Keel Sales Corp. Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11788. Tel: 234-1100. Pres.: Lee Halpern; VP & Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber. Branch: Los Angeles, Calif.

• **HOLBROOK, L.I. (Area Code 516)**
Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

• **NEW YORK METROPOLITAN AREA (Area Code 212)**
George Alexander Printing Co. Inc., 36-25 Prince St., Flushing 11354. Tel: 886-5600. Pres.: Kev Devejian.

Allied Communications Corp., 211 E. 51 St. Zip: 10022. Tel: 758-8790. Pres.: Lou Lewis.
Keel Sales Corp., 250 W. 57 St. Zip: 10019. Tel: 541-9360. Pres.: Ralph Williams. Branch: Hauptaupe, L.I., N.Y., Disc Printing.

Lee-Myles Assocs., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.
Linear Prods. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; Gen. Mgr.: F. R. Vogel. Branches: Los Angeles, Calif.; Phoenix, Ariz., S&K Linear Prods. Int'l branch: Puerto Rico.

MacMurray Pressing, 22 Jones St. Zip: 10014. Tel: 924-1530. Pres.: Max Finesmith; Gen. Mgr.: Arthur Gray.
One Stop Serv. Inc., 133 E. 84 St. Zip: 10028. Tel: BU 8-4338. Pres.: Al Posner. (SEE ADVERTISEMENT)

Philips Rec'g Co. Inc., 609 Fifth Ave. Zip: 10017. Tel: 486-9614. Pres.: Robert Teitelman; Gen. Mgr.: Ernest Ferrari; Nat'l Sales Mgr.: David Grant. Branch: Richmond, Ind. (SEE ADVERTISEMENT)

Progressive Label & Litho Co., 286-290 Stanhope St., Brooklyn 11237. Tel: HY 7-2320. Pres. & Sales Mgr.: Jerome J. Road; Gen. Mgr.: Bernard Stein. (SEE ADVERTISEMENT)

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerry Sanders. Branch: Los Angeles, Calif., Queens Envelope of California Corp. (SEE ADVERTISEMENT)

R K O Sound Studios (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: LO 4-8000. Pres. & Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.
Record Albums Inc., 286-290 Stanhope St., Brooklyn, N.Y. 11237. Tel: EM 6-8171. Pres.: Bernard Stein; Gen. Sales Mgr.: Jerome J. Road.

Saxon Adhesive Prods. Inc., 57-01 37 Ave., Woodside 11377. Tel: 672-8200. Pres.: Arnold Rofheart; Gen. Mgr.: Steven Dauman; Sales Mgr.: Martin Goldberg.
Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; VP: Sanford Wartell; Nat'l Sales Dir.: Frank Nunnery. (SEE ADVERTISEMENT)

• **PLAINVIEW, L.I. (Area Code 516)**
Pres-Tige Label Corp., 49 South Mall. Zip: 11803. Tel: 249-2870. Pres.: Jerome Sybul; VP & Gen. Mgr.: Ernie Menkes.
• **RYE (Area Code 914)**
Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: C. J. Bruno; Gen. Mgr.: John Launi; VP: Vinnie Dean.

• **UTICA (Area Code 315)**
Oneida Video-Audio Tape Cassette Corp., 760 Blandina St. Zip: 13051. Tel: 735-6187. Pres.: Michael Cristelli; Gen. Mgr.: Joseph DeStante; Sales Mgr.: Stanley Markowski.

NORTH CAROLINA

• **WILMINGTON (Area Code 919)**
Music Makers Network of America-Prod'ns, PO Box 3022. Zip: 28401. Tel: 763-8116. Assocs.: John L. Jones, Joseph R. Franks, Myrl Dodge, William Robinson, Betty Scavella, Samuel M. Kahn.

OHIO

• **CANTON (Area Code 216)**
G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Ace Mastin; Sales Mgr.: Alex Mastin.

• **CINCINNATI (Area Code 513)**
Artist's Rec'g & Rec. Pressing Inc., 320 Mill St. Zip: 45215. Tel: 761-0011. Gen. Mgr.: Herb Rawlings; Sales Mgr.: Carrol Rawlings. Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett. (SEE ADVERTISEMENT)
Rite Rec. Prod'ns Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Ruth Lushey.

• **CLEVELAND (Area Code 216)**
Boddie Rec'g Studio & Mfg., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie.

• **TOLEDO (Area Code 419)**
Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Gen. Mgr.: Lowell P. Amos.

PENNSYLVANIA

• **OLYPHANT (Area Code 510)**
Specialty Recs. Corp., 210 N. Valley Ave. Zip: 18447. Tel: 656-3649. VP & Gen. Mgr.: Richard Marquardt. (SEE ADVERTISEMENT)

• **PHILADELPHIA (Area Code 215)**
Community Press, 6047-49 Woodland Ave. Zip: 19142. Tel: SA 9-4655. Pres.: Carmine Terracciano.
Fenton Label Co., Coral & Buckius Sts. Zip: 19124. Tel: CU 8-2910. Pres.: John Kirby Tompkins III; Gen. & Sales Mgr.: Floyd L. Tompkins.

• **PITTSBURGH (Area Code 412)**
Segue Recs., 106 Briaridge Dr., Suite 1. Zip: 15145. Tel: 683-6300. VP Sales & A&R: Nathan Davis; Exec. Prod'r: George Bacasa; Chief Sound Eng.: Olaf Kuuskler.

• **SCRANTON (Area Code 717)**
Keystone Printed Specialties Co. Inc., 321-327 Pear St. Zip: 18505. Tel: 346-1761. Pres. & Gen. Mgr.: P. G. Fischer; Sales Mgr.: Martin C. Fischer. (SEE ADVERTISEMENT)

TENNESSEE

• **KNOXVILLE (Area Code 615)**
Nashville Rec'rs, 210 13 St. Zip: 37916. Tel: 524-3238. Gen. Mgr.: Joe Overholt. Home office: Talbot, Tenn.

• **NASHVILLE (Area Code 615)**
Mid-South Rec. Pressing, 1110 48 Ave. N. Zip: 37209. Tel: 383-7881. Gen. Mgr.: Janet B. Tabor.
Nashville Rec. Prod'ns Inc., 204 19 Ave. S. Zip: 37203. Tel: 327-3768. Pres.: George Ingram; Sales Mgr.: Larry Boden.
Precision Rec. Pressings, Inc., 70 Visco Ct. Zip: 37210. Tel: 256-8978. Pres.: Joe H. Talbot III; Gen. & Sales Mgr.: R. O. Yearwood. (SEE ADVERTISEMENT)
Southern Graphics Inds., 3106 Belmont Blvd. Zip: 37212. Tel: 385-1960. Pres.: Shelby S. Singleton Jr.; Div. VP: John A. Singleton; Gen. Mgr.: Gayle Allen.
Southern Plastics Inc., 453 Chestnut St. Zip: 37203. Tel: 244-1293. Pres. & Gen. Mgr.: Ed Turnley.

• **TALBOT (Area Code 615)**
Nashville Rec'rs, Box 120, Rt. 3. Zip: 37877. Tel: 581-3486. Pres.: Hal R. McGaha; Gen. Mgr.: Nick Green. Branch: Knoxville, Tenn.

TEXAS

• **ARLINGTON (Area Code 817)**
Rec-O-Press Inc., Box 5328. Zip: 76011. Tel: 261-4941. Pres.: W. I. Spitzer; Sales Mgr.: Charles Spitzer.

• **DALLAS (Area Code 214)**
R. A. Carrier Music Co., 3208 Cole Ave. Zip: 75204. Tel: 328-6655. Sales Mgr.: Linda Carrier. Home office: Detroit, Mich.

• **HOUSTON (Area Code 713)**
M & M Rec. Prod'n Co., 5828 Parkersburg. Zip: 77036. Tel: 782-0129. Owner: Olan C. Mondis Jr.
Soundville (div. of Jimmy Duncan Prod'ns Inc.), 8208 Westpark Dr. Zip: 77042. Tel: 781-6300. Pres.: J. O. Duncan; Gen. Mgr.: W. E. Gilliland; Sales Mgr.: John Clevinger.

VERMONT

• **SPRINGFIELD (Area Code 802)**
Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Pres. & Gen. Mgr.: Greg Ficara; Sales Mgr.: Charlie Nelson.

WASHINGTON

• **TACOMA (Area Code 206)**
Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

WYOMING

• **CHEYENNE (Area Code 307)**
Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

POLYETHYLENE BAGS

CALIFORNIA

• **LOMA LINDA (Area Code 714)**
Jechan Scientific Co., PO Box 942. Zip: 92354. Tel: 825-6744, 796-1958. Pres.: Dr. John Y. S. Chan; Gen. Mgr.: Elsie Chan. Int'l branch: Malaysia, Panda Inds. Sendirian Berhad.

continued on page 232


TRY US FOR YOUR RECORD SLEEVE REQUIREMENTS

IN STOCK WITH OR WITHOUT CENTER HOLE

12 INCH 40 Lb. White Kraft Record Sleeves		7 INCH 40 Lb. White Kraft Record Sleeves
---	--	--

ALSO AVAILABLE ON ORDER PRINTED SLEEVES - UP TO FOUR COLORS

REC-O-SLEEVE ENVELOPE CO.
220 VERDI STREET FARMINGDALE, NEW YORK 11735
(516) 694-8396



**BRUCE
KIRBY**

**SOUND
ENGINEERING**

remote audio
facilities
equipment rental
and sales

RECORDING AND TELEVISION

UA Council
Altec & JBL Monitors
Echo Chambers
UA Limiters & EQs
SA Systems
PL Systems

SOUND REINFORCEMENT

Night Club Systems
indoor Audit. and Arenas
Outdoor Concert
and Rock Systems

SOUND EFFECTS

McKenssey Equipment
Sweetening
8000 Cartridge Library

1602 CAHUENGA BLVD.
HOLLYWOOD 90028

PHONE
HO 2-6000

continued

● **LOS ANGELES (Area Code 213)**

By-Buk Prod. (div. of Webtek Corp.), 4326 W. Pico Blvd. Zip: 90019. Tel: 934-1390. Pres.: Joseph Kuen.; Gen. Mgr.: Richard Conner; Sales Mgr.: George Beaubian. (SEE ADVERTISEMENT)

Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore Sr.; VP & Gen. Mgr.: Sam Mattioli. Branch: San Francisco, Calif.

Raynor Sales Co. Inc., 2698 W. Pico Blvd. Zip: 90006. Tel: 737-3737. Pres.: Ray Abrams; Gen. Mgr.: Norine Abrams; Sales Mgr.: James Whelpley.

● **SAN FRANCISCO (Area Code 305)**

Gilmore Envelope Corp., 111 Potrero St. Zip: 94103. Tel: 621-8400. Gen. Mgr.: Dick Gledhill; Sales Mgr.: Rod Rodriguez. Home office: Los Angeles, Calif.

FLORIDA

● **FORT LAUDERDALE (Area Code 305)**

Audio Adv. Prod'ns (div. of SRS Int'l Rec'g Inc.), 790 NE 45 St. Zip: 33308. Tel: 772-0008. Pres. & Gen. Mgr.: Michelle Scott; Sales Mgr.: David P. Chiodo Jr.

● **MIAMI METROPOLITAN (Area Code 305)**

Duotone Co. Inc., PO Box 1168, 6875 SW 81 St., South Miami 33143. Tel: 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.

ILLINOIS

● **CHICAGO (Area Code 312)**

Central Plastics Dist. Co., 527 S. Wells St. Zip: 60607. Tel: 786-0200. Pres.: Harry R. Greenwald; Gen. Mgr.: R. A. Gavert; Sales Mgr.: L. Longwell. Branch: Rockford, Ill., Rockford Central Plastics Dist. Co.

● **ROCKFORD (Area Code 815)**

Rockford Central Plastics Dist. Co., 2101 23 Ave. Zip: 61101. Tel: 397-4465. Home office: Chicago, Ill., Central Plastics Co.

MASSACHUSETTS

● **WATERTOWN (Area Code 617)**

Waverley Rec'g Studio, 24 Carroll St. Zip: 02172. Tel: 924-8555. Owner & Gen. Mgr.: Thomas G. Walters; Sales Mgr.: Bobby Thayer.

MICHIGAN

● **DETROIT METROPOLITAN AREA (Area Code 313)**

American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.

R. A. Carrier Music Co., 25493 W. Eight Mile Rd. Zip: 48240. Tel: 537-7737. Pres.: R. A. Carrier; Gen. Mgr.: Hardie Daniel; Sales Mgr.: Jean Clerc. Branch: Dallas, Tex.

NEW YORK

● **BINGHAMTON (Area Code 607)**

Elmira Custom Rec. Sales (div. of Creative Artists), 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan K. Solak; Gen. & Sales Mgr.: Charles M. Solak.

● **HOLBROOK, L.I. (Area Code 516)**

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Alpak Supply Corp., 47 W. 34 St. Zip: 10001. Tel: 563-1328. Pres.: Al Cantor.

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn 11223. Tel: 336-6662. Pres.: Leonard Finkel; VP & Gen. Mgr.: Stuart Mont; Mktg. Mgr.: Irving Glasser; Sales Mgr.: Jack Haddad. (SEE ADVERTISEMENT)

R K O Sound Studios (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: LO 4-8000. Pres. & Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.

OHIO

● **CANTON (Area Code 216)**

G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

● **CINCINNATI (Area Code 513)**

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lovdal.

TENNESSEE

● **NASHVILLE (Area Code 615)**

Precision Rec. Pressings, Inc., 70 Visco Ct. Zip: 37210. Tel: 256-8978. Pres.: Joe H. Talbot III; Gen. & Sales Mgr.: R. O. Yearwood. (SEE ADVERTISEMENT)

TEXAS

● **DALLAS (Area Code 214)**

R. A. Carrier Music Co., 3208 Cole Ave. Zip: 75204. Tel: 328-6655. Sales Mgr.: Linda Carrier. Home office: Detroit, Mich.

VIRGINIA

● **RICHMOND (Area Code 703)**

Ethyl Corp., 330 S. Fourth St. Zip: 23217. Tel: 644-6081. Gen. Mgr.: F. Kelly. Product: Shrink film packaging.

WASHINGTON

● **TACOMA (Area Code 206)**

Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

**RECORDING STUDIO
EQUIPMENT MANUFACTURERS**

A K G Prods. (North American Philips Corp.), 100 E. 42 St., New York, N.Y. 10017. Tel: (212) 697-3600. Prod. Mgr.: Andrew Brakhan; Sales Mgr.: Bob Miller.

Product: (Recording & Monitoring Equip.) Microphones, Headphones; (Special Electronic Equip.) Reverberation Units.

A P I, see Automated Processes.

A R, see Acoustic Research.

A R P, see Tonus.

Accent Sound Ltd., 48 W. Biddle St., Baltimore, Md. 21201. Tel: (301) 727-4930. Pres.: Anthony A. Smelgus.

Product: (Recording & Monitoring Equip.) Consoles, (Speakers-Monitor) Mixers-Portable; (Special Electronic Equip.) Compressors, Equalizers, Filters.

Acoustic Research Inc., 24 Thorndike St., Cambridge, Mass. 02141. Tel: (617) 864-7310. Pres.: Abraham Hoffman; Sales Mgr.: Gerald Landau.

Product: (Recording & Monitoring Equip.) Amplifiers-Monitor, Speakers-Monitor, Turntables.

Brand Name: AR.

Adrian Assocs. Inc., 6660 Biscayne Blvd., Miami, Fla. 33138. Tel: (305) 757-1626. Pres.: Michael Adrian; Gen. Mgr.: Curt Witt; Sales Mgr.: Gene Sayet.

Product: (Tape Equip. & Accessories) Tape-Open Reel.

Agfa-Gevaert Inc., 275 North St., Teterboro, N.J. 07608. Tel: (201) 288-4100; NYC Tel: (212) LO 5-7850. Pres. R. A. M. Coppens; VP Sales: A. P. Germer; Technical Dept. Magnetic Tape Prods. Mgr.: Maria A. Curry.

Product: (Tape Equip. & Accessories) Tape-Open Reel.

Aiwa, see Milovac Int'l.

Alcor Inc., 215 S. Tioga St., Ithaca, N.Y. 14850. Tel: (607) 273-4242. Pres.: Max Mattes; Gen. Mgr.: Fred Mellberg; Sales Mgr.: William D. Storm.

Product: (Recording & Monitoring Equip.) Consoles; (Other) Custom Audio & video components & systems.

Alembic Inc., 320 Judah St., San Francisco, Calif. 94122. Tel: (415) 665-1330. Pres.: Bob Matthews.

Product: (Recording & Monitoring Equip.) Consoles, Amplifiers-Monitor, Speakers-Monitor; Mixers-Portable.

Allison Research Inc., 7120 Sunset Blvd., Hollywood, Calif. 90046. Tel: (213) 874-6615. Pres.: Paul C. Buff; VP: Allison Buff; Sales Mgr.: Mr. Shelley Herman.

Product: (Special Electronic Equip.) Noise Reducers, Synthesizers.

Brand name: Kepex.

Altec Lansing, 1515 S. Manchester, Anaheim, Calif. 92803. Tel: (714) 774-2900. Pres.: William Garmon; Mktg. Servs. Mgr.: G. Malme; Sales Mgr.: Don Davis.

Product: (Recording & Monitoring Equip.) Consoles, Microphones, Amplifiers-Monitor, Speakers-Monitor, Mixers-Portable; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters.

Ameba Corp., 8750 Shirley Ave., Northridge, Calif. 91324. Tel: (213) 987-3456. Gen. Mgr.: Irving Brodsky.

Product: (Professional Film Equip.--35mm) Dubbers & Recorders.

American Geloso Electronics Inc., 251 Park Ave. S., New York, N.Y. 10010. Tel: (212) 254-2282. Exec. VP: Paul Mastrangelo; Nat'l Sales Mgr.: Seymour Goldberg.
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable.

American Sound Corp., 3319 E. 10 Mile, Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
Product: (Recording & Monitoring Equip.) Cutting Systems, Mixers—Portable.

Amperex, see GC Electronics.

Ampex Corp., Broadcast Video Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-2760. Pres.: William E. Roberts; Sales Mgr.: Richard Sirinsky.
Product: (Video Equip) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank.

Ampex Corp., Professional Audio Prods. Div., 401 Broadway, M/S 7-13, Redwood City, Calif. 94063. Tel: (415) 367-4400. Mktg. Mgr.: Thomas E. Scholten; Nat'l Sales Mgr.: Donald F. Smith.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Tape Equip. & Accessories) Heads, Head Demagnetizers, Tape—Open Reel; (Other) Auditec capstan servo systems, digital address interface systems, theatre sound systems.

R. B. Annis Co., 1101 N. Delaware St., Indianapolis, Ind. 46202. Tel: (317) 637-9282. Owner: R. B. Annis.
Product: Head Demagnetizers.

Arvin Magnetics, 6950 Washington S. Ave., Eden Prairie, Minn. 55343. Tel: (612) 941-6700. Gen. Mgr.: David Puterbaugh; Mktg. Dir.: W.J. Kammeier; Sales Mgr.: Ted Liberowski.
Product: (Tape Equip. & Accessories) Heads.

Atlas Projector Corp., 10407 W. Washington Blvd., Culver City, Calif. 90230. Tel: (213) 838-1107. Pres.: Walter R. McCormick Sr.; VP: Tom J. McCormick; Sales Mgr.: Walter R. McCormick Jr.
Product: (Professional Film Equip—35mm) Dubbers & Recorders, Projectors.

Atlas Sound, 10 Pomeroy Rd., Parsippany, N.J. 07039. Tel: (201) 887-7800. Gen. Sales Mgr.: Herbert M. Jaffe.
Product: (Recording & Monitoring Equip.) Microphone Booms & Stands.

Audio Designs & Mfg. Inc., 15645 Sturgeon, Roseville, Mich. 48066. Tel: (313) 778-8400. Pres.: Robert A. Bloom; Sales Mgr.: Don Haddock.
Product: (Recording & Monitoring Equip.) Consoles; (Special Electronic Equip.) Attenuators, Equalizers, Panners; (Other) Film footage counter.

Audio Devices Inc. (a Capitol Inds. Co.), 100 Research Dr., Glenbrook, Conn. 06906. Tel: (203) 324-6761. Pres.: Wesley A. Estabrook; VP Sales & Mktg.: William L. Goldstein.
Product: (Tape Equip. & Accessories) Tape—Open Reel.
Brand name: Audiotape.

Audio Dynamic Ents., 1281 Logan St., Bldg. B, Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Barney Phillips; Sales Mgr.: Frank Andres.
Product: (Recording & Monitoring Equip.) Tape Dupl'rs—Loaders.

Audiodyne Co., PO Box 825, Zip: 95106; 934 N. Second St., San Jose, Calif. 95112. Tel: (408) 287-3520. Pres.: A. M. Chiaramonte; Gen. & Sales Mgr.: L. Chiaramonte.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Audio Inds., 1419 N. La Brea Ave., Hollywood, Calif. 90028. Tel: (213) 465-4111. Pres.: Hal Michael; Sales Mgr.: Ike Benoun.
Product: (Recording & Monitoring Equip.) Consoles; (Other) Building of complete studios.

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 321-6841. Pres.: Irving B. Katz; Sr. VP Opns.: George E. Johnson Jr.; Sales Mgr.: Ray Allen.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Audiomasters Corp., 16711 Roscoe Blvd., Sepulveda, Calif. 91343. Tel: (213) 892-0716. Pres.: George Panos.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Audiomatic Corp., 237 W. 54 St., New York, N.Y. 10021. Tel: (212) 582-4870. Pres. & Sales Mgr.: Milton Gelfand.
Product: (Tape Equip. & Accessories) Heads.
(SEE ADVERTISEMENT)

Audiotape, see Audio Devices.

Audio/Tek Inc., 972 Newhall St., San Jose, Calif. 95126. Tel: (408) 244-1776. Pres. & Gen. Mgr.: Robert W. Kratt; VP & Sales Mgr.: James B. Wood.
Product: (Recording & Monitoring Equip.) Tape Dupl'g & Winding.

Audiotex, see GC Electronics.

Audio-Video Concepts, Systems Design Div., PO Box 33035, Washington, D.C. 20028. Tel: (301) 568-5837. Pres.: Edward P. Helvey Jr.
Product: (Recording & Monitoring Equip.) Consoles; (Other) Packaged demo recording studios, custom sound reinforcement systems, educational electronic music systems.

Auditronics Inc., 180-B S. Cooper St., Memphis, Tenn. 38104. Tel: (901) 276-6338. Pres.: Welfton H. Jetton; Sales Mgr.: Bob Ward.
Product: (Recording & Monitoring Equip.) Consoles.

Automated Processes Inc., 35 Central Dr., Farmingdale, N.Y. 11735. Tel: (516) 694-9212. Pres.: Louis F. Lindauer; Sales Mgr.: Don Richter.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Limiters, Noise Reducers, Panners; Measuring & Testing Equip.

AuTo-Tec, see United Research Lab. Corp.

B A S F Systems Inc., Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: James B. Moran; Nat'l Sales Mgr.: Gerard H. Berberian.
Product: (Video Equip.) Videc Tape—Blank; (Tape Equip. & Accessories) Tape—Open Reel; (Other) Magnetic film.

B E C, see Bushnell Electronics.

B & K Instruments Inc., 5111 W. 164 St., Cleveland, Ohio 44142. Tel: (216) 267-4800. Pres.: James W. Day; Sales Mgr.: Herb Lawrence; Adv. Mgr.: Bill Rhodes.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Special Electronic Equip.) Measuring & Testing Equip.

Becht Electronics, 3515 W. Burbank Blvd., Burbank, Calif. 91505. Tel: (213) 842-5770. Contact: Andrew B. Becht.
Product: (Recording & Monitoring Equip.) High Speed Tape Dupl'rs.

Bell & Howell Magnetic Tape Co. (div. of Bell & Howell), 2602 Michelson, Irvine, Calif. 92664. Tel: (714) 833-0020. Pres.: Sidney Brandt; VP: S. A. Rubinstein; Audio Prods. Sales Mgr.: R. McKenzie.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Beyer, see Gotham Audio Corp.

Bogen Div., Lear Siegler Inc., PO Box 500, Paramus, N.J. 07652. Tel: (201) 343-5700. Pres.: John T. Morgan; Sales Dir.: M. S. Sumberg.
Product: (Recording & Monitoring Equip.) Microphone Booms & Stands, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable.

The R. T. Bozak Mfg. Co., 587 Connecticut Ave., South Norwalk, Conn. 06854. Tel: (203) 838-6521. Pres.: R. T. Bozak
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Equalizers.

British Inds. Co. (div. of Avnet Inc.), Westbury, L.I., N.Y. 11590. Tel: (516) 334-7450. VP Sales: Frank Hoffman; Wharfedale Sales Mgr.: Lawrence Epstein.
Product: (Recording & Monitoring Equip.) Speakers—Monitor, Turntables.
Brand Names: Garrard, Wharfedale.

Bushnell Electronics Corp., 15210 Stagg St., Van Nuys, Calif. 91405. Tel: (213) 989-2740. Pres.: Robert A. Bushnell; Sales Mgr.: Warren B. Dace.
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable, Cutting Systems; (Special Electronic Equip.) VFO.
Brand name: BEC.

By-Buk (div. of Webtek Corp.), 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 934-1390. Pres.: Joseph Kuen; Gen. Mgr.: Richard Conner; Sales Mgr.: George Beaubien.
Product: (Tape Equip. & Access.) Splicers. **(SEE ADVERTISEMENT)**

C A D D C O Audio Inds. Corp., 55 Oak St., Norwood, N.J. 07648. Tel: (201) 767-1787; N.Y. Tel: (914) 359-4434. Pres.: H. Philip Iehle.
Product: (Recording & Monitoring Equip.) Consoles; (Other) "A" series Phone-Tatch, custom electronics for studios.

C B S Labs Inc., 227 High Ridge Rd., Stamford, Conn. 06905. Tel: (203) 327-2000. Sales Mgr.: Steve Brommell.
Product: (Special Electronic Equip.) Equalizers, Limiters; (Other) Audimax.

Calectro, see GC Electronics.

Capps & Co. Inc., 20 Addison Pl., Valley Stream, L.I., N.Y. 11580. Tel: (516) 825-4413. Pres.: Richard Marcucci; VP & Sales Mgr.: Sal Gualtieri.
Product: (Recording & Monitoring Equip.) Microphones, Cutting Systems, Styli—Disk Recording.

Century Projector Corp., 165 W. 46 St., New York, N.Y. 10036. Tel: (212) 245-7048. Pres. & Sales Mgr.: L. W. Davee.
Product: (Professional Film Equip.—35mm) Projectors; (Other) Sound reproducing equip.

Certified Tapes Inc., 610 Clayton St., Orlando, Fla. 32804. Tel: (305) 425-7996. Pres.: Michael J. Rizzo.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Contron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Tel: (714) 633-4280. Pres.: E. Gamson; Mktg. Dir.: Richard C. Parsons; Sales Mgr.: M. Ruffer.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

FANTA SOUND, INC.

1811 DIVISION ST.

NASHVILLE, TENN.

37203

615—327-1731

We sell and service the finest audio equipment available . . .

If you are a customer we appreciate it.

If you're not let's talk —

13-21-12-20-9

■ ■ ■ ■ ■

20-18-1-3-11

■ ■ ■ ■ ■

or

1-3-15-21-19-20-9-3

■ ■ ■ ■ ■ ■ ■ ■ ■

5-17-21-1-12-9-26-9-14-7

■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■

or

14-15-9-19-5

■ ■ ■ ■ ■

18-5-4-21-3-20-9-15-14-19

■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■

KEY

1	2	3	4	5	6	7	8	9	10
A	B	C	D	E	F	G	H	I	J
11	12	13	14	15	16	17	18		
K	L	M	N	O	P	Q	R		
19	20	21	22	23	24	25	26		
S	T	U	V	W	X	Y	Z		

continued on page 234

continued

Cleveland Rec'g Co., 1935 Euclid Ave., Cleveland, Ohio 44115. Tel: (216) 621-9362. Pres.: Kenneth Hamann; Gen. Mgr.: John Hansen. Product: (Recording & Monitoring Equip.) Consoles. (SEE ADVERTISEMENT)

Cohu Electronics Inc., Box 623, San Diego, Calif. 92112. Tel: (714) 277-6700. Pres.: W. S. Evans; Gen. Sales Mgr.: R. J. Schlicht. Product: (Special Electronic Equip.) Measuring & Testing Equip.; (Video Equip.) Closed Circuit Cameras.

Concord Electronics Corp., 1935 Armacost Ave., Los Angeles, Calif. 90025. Tel: (213) 820-1441. Pres.: Gerard Hyman; Sales Mgr.: Robert Yellin; Adv. Mgr.: Lee Ann Blystone. Product: (Recording & Monitoring Equip.) Tape Recorders—Professional; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras; (Other) video & audio accessories, video consoles.

Countryman Assocs., 424 University Ave., Palo Alto, Calif. 94302. Tel: (415) 326-6980. Pres.: Carl Countryman; Sales Mgr.: Carolyn Keturakaf. Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Amplifiers—Monitor; (Special Electronic Equip.) Attenuators, Reverberation Units, VFO; (Other) Phase shifter for generating flanging effects & FET direct box, isolating differential video distribution amplifiers.

Creative Artists, Custom Electronic Div., Box 1891, Binghamton, N.Y. 13902. Tel: (607) 797-6467. Pres.: Johnathan K. Solak; Sales Mgr.: Charles M. Solak. Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Panners. Brand name: Electronic Servs. Ltd.

Crown Int'l, 1718 W. Mishawaka Rd., Elkhart, Ind. 46514. Tel: (219) 523-4919. Pres.: Clarence C. Moore; Sales Mgr.: Clyde W. Moore. Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Amplifiers—Monitor; (Special Electronic Equip.) Measuring & Testing Equip. Brand names: Crown, Technon.

Custom Rec'd Tape of Dallas, 4354 Middleton Rd., Dallas, Tex. 75229. Tel: (214) 351-5765/1052. Pres.: Jerry McKinney; Gen. Mgr.: Vince Baldino. Product: (Recording & Monitoring Equip.) Consoles.

Danner, see Gotham Audio Corp.

Daven, see Edison Electronics.

de Medio Eng'g, 7051 Vineland Ave., North Hollywood, Calif. 91605. Tel: (213) 764-9009. Pres.: Frank de Medio. Product: (Recording & Monitoring Equip.) Consoles.

Diacoustic Lab., PO Box 377, Encino, Calif. 91316. Tel: (213) 346-4322. Pres.: Ernest M. Knight. Product: (Recording & Monitoring Equip.) Styli—Disk Recording.

Dolby Labs. Inc., 333 Ave. of the Americas, New York, N.Y. 10014. Tel: (212) 243-2525. Gen. Mgr.: Marc J. Aubort. Product: (Special Electronic Equip.) Noise Reducers.

DuKane Corp., 2900 DuKane Dr., St. Charles, Ill. 60174. Tel: (312) JU 4-2300. Pres.: J.M. Stone Jr.; Sales Mgr.: John D. Larounis. Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters; (Professional Film Equip.—35mm) Projectors.

Dynaco, 3060 Jefferson St., Philadelphia, Pa. 19121. Tel: (215) 232-8000. Sales Mgr.: R. Tucker. Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor.

E M T, see Gotham Audio Corp.

E-V, see Electro-Voice.

Edison Electronics (div. of McGraw-Edison Co.), Grenier Field, Manchester, N.H. 03103. Tel: (603) 669-0940. Pres.: Edward L. Allman; VP Mktg.: George F. McCarthy; Nat'l Field Sales Mgr.: Dick Smith. Product: (Special Electronic Equip.) Attenuators, Panners, Measuring & Testing Equip.; (Other) Intercom equip. Brand name: Daven.

Ed-Pic Dupl'rs, 455 S. Berendo St., No. 214, Los Angeles, Calif. 90006. Tel: (213) 380-4035. Pres.: Edward F. Pickering. Product: (Other) Custom tape & dupl'g systems & Equip. all configurations.

Electra Radio Corp., 75 New Hook Rd., Bayonne, N.J. 07002. Tel: (201) 436-7337. Pres.: Richard Beda. Product: (Tape Equip. & Accessories) Tape—Open Reel.

ElectroComp, see Electronic Music Labs.

Electrodyne Corp. (an MCA Technology Co.), 13035 Saticoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres.: Lee W. Grundeis; Mktg. Mgr.: Bob Finelly; Systems Mgr.: W. Wilson. Product: (Recording & Monitoring Equip.) Consoles; (Special Electronic Equip.) Compressors, Equalizers, Limiters; (Other) Modular components.

Electronic Music Labs. Inc., PO Box H, Talcottville, Conn. 06080. Tel: (203) 684-3978. Pres.: Dale Blake; Mktg. Mgr.: Norman Milliard. Product: (Special Electronic Equip.) Synthesizers. Brand name: ElectroComp.

Electronic Servs. Ltd., see Creative Artists.

Electro-Voice Inc., 600 Cecil St., Buchanan, Mich. 49107. Tel: (616) 695-6831. Pres.: Lawrence Le Kashman; Dist. Sales Mgr.: Mark Simmons. Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Speakers—Monitor, Styli—Pickup. (Other) 4/2 channel encoder. (SEE ADVERTISEMENT)

Fairchild Sound Equip. Corp., 10-40 45 Ave., Long Island City, N.Y. 11101. Tel: (212) ST 4-6163. Pres.: Edwin J. Everitt; Sales Admin'r: M. P. McCaughlin; Sales Mgr.: David Bain. Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Noise Reducers, Panners, Reverberation Units.

Fairfax Ind. Inc., 900 Passaic Ave., East Newark, N.J. 07029. Tel: (201) 485-5400. Pres.: Alex Sherlow. Product: (Recording & Monitoring Equip.) Speakers—Monitor.

Fanta Sound, 1811 Division St., Nashville, Tenn. 37203. Tel: (615) 327-1731. Pres.: Johnny Rosen; Sales Mgr.: Al Dobbins. Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Amplifiers—Monitor, Mixers—Portable, Cutting Systems; (Special Electronic Equip.) Equalizers, Filters; (Other) Complete studio systems. (SEE ADVERTISEMENT)

Ferroxcube Corp., Mount Marion Rd., Saugerties, N.Y. 12477. Tel: (914) 246-2811. Pres.: J.J. Sacco Jr. Product: (Tape Equip. & Accessories) Heads; (Other) Computer components.

Fidelitone Inc., 5415 Ravenswood Ave., Chicago, Ill. 60626. Tel: (312) 274-0075. Pres.: Douglas F. Hudson; VP & Gen. Mgr.: W. R. Anton; Sales Mgr.: H. A. Prince. Product: (Tape Equip. & Accessories) Tape—Open Reel.

Finebilt Mfg. Co. Inc., 931 N. Citrus Blvd., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid. Product: (Other) High speed dupl'rs & loaders. (SEE ADVERTISEMENT)

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres: Leonard Finkel; Gen. Mgr.: Stuart Mont; Mktg. Dir.: Irving Glasser; Sales Mgr.: Jack Haddad. Product: (Tape Equip. & Accessories) Tape—Open Reel.

Fisher Radio, 11-40 45 Rd., Long Island City, N.Y. 11510. Tel: (212) 937-2100. Pres.: A. R. Fisher; Nat'l Sales Mgr.: William P. Kist. Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor, Headphones; (Special Electronic Equip.) Reverberation Units.

Daniel N. Flickinger & Assoc. Inc., 40 S. Oviatt St., Hudson, Ohio 44236. Tel: (216) 655-2400. Pres.: Daniel N. Flickinger; Sales Mgr.: Paul C. Skala. Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Cutting Systems; (Special Electronic Equip.) Equalizers, Filters, Limiters, Noise Reducers, Reverberation Units, Measuring & Testing Equip.; (Other) Digital delay lines. Brand names: Flickinger, Lektracoustics, Mod-N, Paragon.

G C Electronics, 400 S. Wyman, Rockford, Ill. 61101. Tel: (815) 968-9661. Pres.: A. C. Valiulis; VP Mktg.: S. J. Hennigan; Sales Promo. Mgr.: P. J. Laues. Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Headphones; (Special Electronic Equip.) Measuring & Testing Equip.; (Tape Equip. & Accessories) Head Demagnetizers. Brand names: Amperex, Audiotex, Calectro.

Garrard, see British Inds. Co.

Gately Electronics, 57 W. Hillcrest Ave., Haverstown, Pa. 19083. Tel: (215) 446-1415. Pres.: Edward J. Gately; Sales Mgr.: John Buffington. Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable; (Special Electronic Equip.) Compressors, Equalizers, Limiters, Panners, Reverberation Units; (Other) Matrix switchers, meter panels.

Gauss Electrophysics (an MCA Technology Co.), 13035 Saticoy St., North Hollywood, Calif. 91605. Tel: (213) 875-1900. Gen. Mgr.: L. W. Grundeis; Sales Mgr.: Bart Bingham. Product: (Recording & Monitoring Equip.) Tape Recorders—Professional; (Other) Loudspeakers.

General Audio Servs., 308 W. Sixth St., Austin, Tex. 78701. Tel: (512) 477-4754. Owners: Bruce Hooper, Lee Webb, Stephen Shields. Product: (Recording & Monitoring Equip.) Consoles; (Other) Studio design consulting.

General Electric Co., Telecommunications Prods. Dept., PO Box 1122, Syracuse, N.Y. 13201. Tel: (315) 456-2230. Sales Mgr.: R. E. Lauterbach. Product: (Video Equip.) Closed Circuit Cameras; (Other) Broadcast equip.

Gibbs Special Prods. Corp., 101 Rockport Rd., Janesville, Wis. 53545. Tel: (608) 756-1261. Pres.: Ralph A. Dickinson; Sales Mgr.: John Riley; Mds. Mgr.: Howard J. Sayre. Product: (Special Electronic Equip.) Reverberation Units.

Glyph Sound Systems, 2014 Channing Way, Berkeley, Calif. 94704. Tel: (415) 524-3656. Owners: John Meyer, Jim Nosteinstein. Product: (Recording & Monitoring Equip.) Speakers—Monitor.

Gotham Audio Corp., 2 W. 46 St., New York, N.Y. 10036. Tel: (212) CO 5-4111. Pres.: Stephen F. Temmer; VP & Sales Mgr.: Eli Passin. Branch: Los Angeles, Calif., 1710 N. LaBrea. Zip: 90046. Tel: (213) 874-4444. VP & Gen. Mgr.: Hugh S. Allen Jr. Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Microphone Booms & Stands, Speakers—Monitor, Mixers—Portable, Headphones, Lathes—Disk Cutting, Cutting Systems, Turntables; (Special Electronic Equip.) Attenuators, Compressors, Limiters, Reverberation Units, Measuring & Testing Equip.; (Professional Film Equip.—35mm) Dubbers & Recorders; (Other) Electronic solid state audio delay lines, portable stereo sync recorders, synchronizer for Synchronote. Brand names: Beyer, Danner, EMT, Gotham, K&H, Neumann, Stellavox, Studer.

Grommes/Precision (div. of Precision Electronic Inc.), 9101 King St., Franklin Park, Ill. 60131. Tel: (312) 678-5350. Pres.: William S. Grommes; Sales Mgr.: Bud Fields. Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable; (Special Electronic Equip.) Limiters.

H A E C O, see Holzer Audio Eng'g. Corp.

Haka Prod'ns, 3612 Tecumseh, Lansing, Mich. 48906. Tel: (517) 485-6137. Owner: Philip G. Haka. Product: (Recording & Monitoring Equip.) Consoles; (Other) Custom systems assembly.

Head Sound Inc., 29 E. Cross St., Ypsilanti, Mich. 48197. Tel: (313) 483-5808. Pres.: David Heller; VP: Steven Barak. Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable; (Special Electronic Equip.) Compressors, Equalizers, Panners.

Sunfire Sound Systems

Sound Systems for Touring Professional Musicians

Components by:

Shure Teletronix Altec Lansing

McIntosh Electro-Voice

Professional Recording: Studio & Remote/1, 2, & 4 track

Components by:

Shure Altec Lansing Neumann Langevin

Crown Teletronix KLH Scully

SUNFIRE
SOUND
SYSTEMS

P.O. Box 577
Attleboro, Mass. 02703
617-695-1811 (collect)

- Hewlett-Packard Co., 1501 Page Mill Rd., Palo Alto, Calif. 94304. Tel: (415) 493-1501. Pres.: W. R. Hewlett; Sales Mgr.: J. R. Petrak; Adv. Dir.: R. M. H. Berg.
Product: (Special Electronic Equip.) Measuring & Testing Equip.
- James K. Hodgkins Audio-Visual Prod'ns, Rt. 2 Knauers, Mohnton, Pa. 19540. Tel: (215) 775-0687, 372-8396. Owner & Gen. Mgr.: James K. Hodgkins.
Product: (Recording & Monitoring Equip.) Consoles.
- Holzer Audio Eng'g Corp., 14110 Aetna St., Van Nuys, Calif. 91401. Tel: (213) 787-7733. Pres. & Sales Mgr.: Howard S. Holzer.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Mixers—Portable, Lathes—Disk Cutting, Cutting Systems; (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Panners, Reverberation Units, VFO; (Other) Building of complete studios, drive amps.
Brand name: HAECO.
- I T I, see International Telecomm.
- I V C, see International Video Corp.
- Infonics Inc., 1723 Cloverfield Blvd., Santa Monica, Calif. 90404. Tel: (213) 828-6471. Pres.: Peter H. Stanton; Sales Mgr.: Roger Nicholson.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional. (SEE ADVERTISEMENT)
- International Electroacoustics Inc., 156 Fifth Ave., New York, N.Y. 10010. Tel: (212) 929-8364. Pres.: Albert B. Grundy.
Product: (Recording & Monitoring Equip.) Consoles; (Other) Studio Systems & special equip. design & installation.
- International Rec'g Co., 49 Desmond Ave., Bronxville, N.Y. 10708. Tel: (914) DE 7-5726. Owner: Claire Rie.
Product: (Recording & Monitoring Equip.) Cutting Systems; (Special Electronic Equip.) Limiters; (Other) Amplifier with power supply.
Brand name: Ortofon.
- International Telecomm Inc., Box 405, McCormick Rd. & Schilling Circle, Cockeysville, Md. 21030. Tel: (301) 666-7770. Pres. & Gen. Mgr.: F. J. Beste; VP & Sales Mgr.: Burgess Macneal.
Product: (Recording & Monitoring Equip.) Consoles; (Video Equip.) Closed Circuit Cameras; (Other) Complete video installations for rec'g studios.
Brand name: ITI.
- International Video Corp., 675 Almoner Ave., Sunnyvale, Calif. 94086. Tel: (408) 738-3900. Pres.: Michael A. Moscarello; Sales Mgr.: Robert W. Kuhl.
Product: (Video Equip.) Video Tape Recorders, Closed Circuit Cameras.
Brand name: IVC.
- Ionic Inds. Inc., 128 James St., Morristown, N.J. 07960. Tel: (201) 539-1040. Pres. & Sales Mgr.: Alfred Mayer.
Product: (Special Electronic Equip.) Synthesizers; (Other) Sequencer, visual display adaptors.
Brand names: Ionic, Putney.
- Irish Magnetic Rec'g Tape (div. of Morhan Nat'l Sales Co. Inc.), 270-78 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-5582. Pres.: Sol Zigman; Sales Mgr.: George Krug.
Product: (Tape Equip. & Accessories) Tape—Open Reel.
- J B L, see James B. Lansing.
- Jensen Mfg. (div. of the Muter Co.), 5655 W. 73 St., Chicago, Ill. 60638. Tel: (312) 767-7600. Sales Mktg. Mgr.: Jerry Kalov.
Product: (Recording & Monitoring Equip.) Speakers—Monitor, Headphones.
- Juliette, see Topp Electronics.
- K & H, see Gotham Audio Corp.
- K L H Research & Development Corp., 30 Cross St., Cambridge, Mass. 02139. Tel: (617) 491-5060. Pres.: Irving Grossman; Sales Mgr.: R. von Sacken.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Amplifiers—Monitor, Speakers—Monitor.
- Kalart Victor Corp., Hulthenius St., Plainville, Conn. 06062. Tel: (203) 747-1663. Pres.: Leonard J. Quartin; VP Sales: Mort Goldberg; Sales Promo. Mgr.: A. E. Bishop.
Product: (Video Equip.) Closed Circuit Cameras; (Other) Film chains, uniplex & multiplex.
- Ken-Del Prod'ns Inc., 111 Valley Rd., Richardson Park, Wilmington, Del. 19804. Tel: (302) 655-7488. Pres.: H. Edwin Kennedy; Gen. & Sales Mgr.: M. Leap.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Other) Portable & fixed modular jack fields.
- Kenwood Electronics Inc., 72-02 51 Ave., Woodside, N.Y. 11377. Tel: (212) 478-6220.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Amplifiers—Monitor, Speakers—Monitor.
- Kepez, see Allison Research.
- Koss Electronics Inc., 4129 N. Port Washington Ave., Milwaukee, Wis. 53212. Tel: (414) 964-5000. Pres.: John C. Koss; VP Sales: Greg Cornehl; Adv. Mgr.: Thomas R. Yetts.
Product: (Recording & Monitoring Equip.) Headphones.
- Lang Electronics Inc., 14 E. 39 St., New York, N.Y. 10016. Tel: (212) 725-8110. Pres.: Lou Lang; Gen. Mgr.: T. M. Malone.
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable; (Special Electronic Equip.) Equalizers.
- Langevin (an MCA Technology Co.), 13035 Satocoy, North Hollywood, Calif. 91605. Tel: (213) 875-1900. Pres.: Lee Grundeis; VP: John Swanson; Sales Mgr.: Richard Welch.
Product: (Recording & Monitoring Equip.) Consoles, Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Attenuators, Equalizers, Filters, Limiters. (SEE ADVERTISEMENT)
- James B. Lansing Sound, 3249 Casitas Ave., Los Angeles, Calif. 90039. Tel: (213) 665-4101. Pres.: Arnold Wolf; Professional Equip. Div. Mgr.: Robert Vendeland.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable.
Brand Name: JBL.
- Lektrocoustics, see Daniel N. Flickinger & Assoc.
- Lewellyn & Martin Inc., 9701 Taylorsville Rd., Louisville, Ky. 40299.
Product: (Recording & Monitoring Equip.) Consoles.
- Liberty/UA Tape Dupl'g Inc., 1201 Pacific St., Omaha, Neb. 68108. Tel: (402) 348-1770. Gen. Mgr.: Marvin L. King.
Product: (Recording & Monitoring Equip.) Tape Winders—Run-in Machines—Tape Precision Footage Counters.
- Lipps Inc., 1630 Euclid St., Santa Monica, Calif. 90404. Tel: (213) 393-0449. Pres.: Edwin A. Lipps; Sales Mgr.: John A. Wright.
Product: (Tape Equip. & Accessories) Heads.
- Livingston Audio Prods. Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell D. Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. Dir.: Ray Rand.
Product: (Tape Equip. & Accessories) Tape—Open Reel.
- M B, see Stanford Int'l.
- M C I Inc., 1140 N. Flagler Dr., Fort Lauderdale, Fla. 33304. Tel: (305) 524-4435/3318. Pres.: G. C. Harned.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional.
- M L I, see Minnetech Labs.
- Magnasync/Moviola Corp., 5547 Satsuma Ave., North Hollywood, Calif. 91601. Tel: (213) 877-2791. Pres.: L. S. Wayman; Sales Mgr.: Walter Mills.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Equalizers; (Professional Film Equip.—35mm) Dubbers & Recorders; (Tape Equip. & Accessories) Head Demagnetizers.
- Magna-Tech Electronic Co. Inc., 630 Ninth Ave., New York, N.Y. 10036. Tel: (212) 586-7240. Pres.: Otto Popelka; VP: Norman T. Prisman.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional; (Special Electronic Equip.) Compressors, Equalizers, Noise Reducers; (Professional Film Equip.—35mm) Dubbers & Recorders; Projectors; (Other) Interlock systems.
- Magnecord, see Telex Communications Div.
- Mann Cassette Inds., PO Box 1121, San Francisco, Calif. 94101. Tel: (415) 221-2000 x 101. Owners: Donald & Herman Mann.
Product: (Tape Equip. & Access.) Endless loop cassette, tape dupl'r for endless loop cassette.
- Marantz, see Superscope.
- Martin Audio Corp., 320 W. 46 St., New York, N.Y. 10036. Tel: (212) 265-6470. Pres.: Bruce Martin; VP: Larry Grossberg.
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable; (Special Electronic Equip.) Equalizers, VFO; (Other) Film sync generator.
- Maxell Corp. of America, 501 Fifth Ave., New York, N.Y. 10017. Tel: (212) 966-1844. Pres.: Hideo Kadoi; Gen. Mgr.: Tad Okada; Sales Mgr.: Ted Ozawa.
Product: (Tape Equip. & Accessories) Tape—Open reel.
- McIntosh Lab. Inc., 2 Chambers St., Binghamton, N.Y. 13903. Tel: (607) 723-3512. Sales Mgr.: G. Gow.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Speakers—Monitor.
- Melcor Electronics Corp., 1750 New Hwy., Farmingdale, N.Y. 11735. Tel: (516) 694-5570. Pres.: Aldo A. Bussi; Exec. VP & Mktg. Mgr.: N. Sakellarios.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Compressors, Equalizers, Limiters, Reverberation Units.
- Memorex Corp., Consumer Prods. Div., PO Box 420, Santa Clara, Calif. 95052. Tel: (408) 987-1000. Pres.: L. L. Spitters; Gen. Mgr.: R. Jaunich; Sales Mgr.: B. K. Berghorn.
Product: (Tape Equip. & Accessories) Tape—Open Reel.
- Micro-Point Inc., Box 332, White Plains, N.Y. 10602. Tel: (914) 946-7462. Pres.: Arnold Schwartz.
Product: (Recording & Monitoring Equip.) Styli—Disk Recording.
- Mid America Electronics Co., 1935 Euclid Ave., Cleveland, Ohio 44115. Tel: (216) 621-9362. Pres.: Ken Hamann.
Product: (Recording & Monitoring Equip.) Consoles.
- Milovac Int'l Co. Inc., 4215 W. 45 St., Chicago, Ill. 60632. Tel: (312) 254-7900. Pres.: Nicholas Milovac; VP Sales: R. L. Ford; Mktg. Dir.: Jerold R. Peterson.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.
Brand name: Aiwa.
- Minnetech Labs. Inc. (sub. of Nortronic), 8115 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 544-4431. Pres.: John A. Yngve; Mgr.: W. G. Christensen.
Product: (Special Electronic Equip.) Measuring & Testing Equip.
Brand name: MLI.
- Mod-N, see Daniel N. Flickinger & Assoc.
- Monarch Electronics, 7035 Laurel Canyon Blvd., North Hollywood, Calif. 91605. Tel: (213) 877-0406, 765-1810. Pres.: Douglas P. Fields Exec. VP: Eric Berge; VP & Mktg Dir.: Irving Finkel.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Speakers—Monitor, Headphones. (SEE ADVERTISEMENT)
- R. A. Moog Inc., Main St., Trumansburg, N.Y. 14886. Tel: (607) 387-6101. Pres.: Robert Moog; Customer Serv. Mgr.: Ray Updike.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Mixers—Portable; (Special Electronic Equip.) Reverberation Units, Synthesizers.
- Moser Development Co., 10751 Chandler Blvd., North Hollywood, Calif. 91601. Tel: (213) 769-0283. Pres.: Arthur J. Moser.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Mixers—Portable; (Special Electronic Equip.) Attenuators, Equalizers, Panners; (Professional Film Equip.—35mm) Dubbers & Recorders; (Other) Custom design & development.
- Nagra Magnetic Rec'rs Inc., 19 W. 44 St., New York, N.Y. 10036. Tel: (212) 661-8066. Pres.: Stephen Kudelski; Sales Mgr.: Robert E. Buescher.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.
- National Cinematape Inc., 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000; NYC Tel: (212) 285-9522. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Edward Houghton.
Product: (Tape Equip. & Accessories) Tape—Open Reel.
- Neumann, see Gotham Audio Corp.
- Norelco, see Philips Broadcast Equip. Corp.
- Nortronic Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 545-0401. Pres.: John A. Yngve; Sales Mgr.: Edwin A. Bedell.
Product: (Tape Equip. & Access.) Heads.
- Opamp Labs. Inc., 172 S. Alta Vista Blvd., Los Angeles, Calif. 90036. Tel: (213) 934-3566. Pres.: B. J. Losmandy.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Mixers—Portable; (Special Electronic Equip.) Limiters, Reverberation Units; (Other) Mike, phono & tape preamps, line, power & tape record amps.
- Orban/Parasound, see Parasound.
- Ortronic (div. of Faraday Inc.), 805 S. Maumee, Tecumseh, Mich. 49286. Tel: (313) 423-2111. Sales Dir.: Dale Koopman.
Product: (Tape Equip. & Access.) Tape—Open reel.
- Ortofon, see International Rec'g Co.
- Otari of America Ltd., 8295 S. La Cienega, Inglewood, Calif. 90301. Tel: (213) 678-1442. Pres.: J. A. Sain; Gen. Mgr.: Alex Paul.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional; (Tape Equip. & Accessories) Heads.
- Paragon, see Daniel N. Flickinger & Assoc.
- Parasound Inc., 680 Beach St., No. 495, San Francisco, Calif. 94118. Tel: (415) 776-2808. Pres.: Bernard L. Krause; Sales Mgr.: Sidney R. Goldstein.
Product: (Recording & Monitoring Equip.) Mixers—Portable; (Special Electronic Equip.) Reverberation Units, Synthesizers.
Brand name: Orban/Parasound.
- Pfanstiel Chemical Corp., 3300 Washington St., Waukegan, Ill. 60085. Tel: (312) 623-1360. Pres. & Gen. Mgr.: R. Bruce Wight; Sales Mgr.: C. A. Clinton.
Product: (Tape Equip. & Accessories) Tape—Open Reel.
- Philips Broadcast Equip. Corp. (sub. of North American Philips Corp.), 1 Philips Pkwy., Montvale, N.J. 07645. Tel: (201) 391-1000. Pres.: John S. Auld; Sales Dir.: Kenneth K. Kaylor; Adv. & PR Mgr.: John P. Maloney.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Headphones, Turntables; (Special Electronic Equip.) Compressors, Equalizers, Limiters, Reverberation Units; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras; Professional Film Equip.—35mm Projectors.
Brand name: Norelco.

continued on page 236

continued

Pickering & Co. Inc., 101 Sunnyside Blvd., Plainview, L.I., N.Y. 11803. Tel: (516) 681-0200. Pres.: W. O. Stanton; Mktg. Dir.: D. P. Collins; Sales Mgr.: T. Donohue.
Product: (Recording & Monitoring Equip.) Magnetic Phonograph cartridges & Styli.

Precision Labs. (div. of Precision Cine Equip. Corp.), 894 E. 51 St., Brooklyn, N.Y. 11203. Tel: (212) 451-1340. Pres.: Irwin R. Sheldon.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Tape Equip. & Accessories) Heads; (Other) Tape editors.

Pulse Techniques Inc., 1411 Palisade Ave., West Englewood, N.J. 07666. Tel: (201) 837-2575. Pres.: Eugene R. Shenk; VP & Sales Mgr.: W. O. Summerlin.
Product: (Special Electronic Equip.) Equalizers, Filters, Panners.
Brand name: Pultec.

Pultec, see Pulse Techniques.

Putney, see Ionic Inds.

Quad-Eight Electronics, 11810 Vose St., North Hollywood, Calif. 91605. Tel: (213) 764-1516. Pres.: Robert L. Bennett; Mktg. Mgr.: Marvin Headrick.
Product: (Recording & Monitoring Equip.) Consoles; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Limiters, Panners, Reverberation Units.

Quality Electronic Systems, PO Box 246, Carmel Valley, Calif. 93924. Tel: (408) 659-2255. Pres.: Robert C. Merchant.
Product: (Video Equip.) Video Tape Recorders.

R C A, Communications Systems Div., Front & Cooper Sts., Camden, N.J. 08102. Tel: (609) 963-8000. VP & Gen. Mgr.: A. F. Inglis; VP, Broadcast Sales Div.: E. C. Tracy; Admin. Servs. Mgr.: A. M. Miller.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Mixers—Portable, Headphones, Turntables, Styli—Pickup; (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Panners, Reverberation Units, Measuring & Testing Equip.; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras; (Professional Film Equip.—35mm) Dubbers & Recorders, Slide Film Equip.; (Other) TV Projectors.

R C A, Magnetic Prods. Div., 201 E. 50 St., New York, N.Y. 10022. Tel: (212) 586-3000. Gen. Sales Mgr.: Sam Watson; Adv. Mgr.: Sam A. Libero.
Product: (Video Equip.) Video Tape—Blank; (Tape Equip. & Accessories) Tape—Open Reel.

R D 3 Ventures, 20 Welwyn Pl., Great Neck, L.I., N.Y. 11021. Tel: (516) 482-4683/3518. Owner & Pres.: Richard Dostal.
Product: (Recording & Monitoring Equip.) Microphones.

R S C, see Royal Sound Co.

Recordex Corp., 3227 Gains Hill Pl., Atlanta, Ga. 30305. Tel: (404) 237-7000/7122. Pres.: M. Miller; VP & Gen. Mgr.: Gary M. Schwartz.
Product: (Recording & Monitoring Equip.) Cutting Systems.

Regency Tapes, PO Box 175, Fairmount, Ga. 30139. Tel: (404) 337-2510. Owner & Pres.: Johnny Carter.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Revox Corp., 155 Michael Dr., Syosset, L.I., N.Y. 11791. Tel: (516) 364-1900. Contact: Peter Giddings.
Branch: Hollywood, Calif., 1721 Highland Ave. Zip: 90028. Tel: (213) 461-4046. Gen. Mgr.: Bernard Lovell.
Product: (Recording & Monitoring Equip.) Microphones, Headphones; (Other) Playback equip.

Rheem Mfg. Co., Califone-Roberts Electronics Div., 5922 Bowcroft St., Los Angeles, Calif. 90016. Tel: (213) 870-9631. VP & Gen. Mgr.: C. E. Phillips; Sales Mgr.: Larry Winn.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Microphones, Microphone Booms & Stands, Headphones; (Tape Equip. & Accessories) Head Demagnetizers.
Brand name: Roberts.

Roberts, see Rheem Mfg. Co.

Robins Inds., Corp., 15-58 127 St., Flushing, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman Post; Gen. Mgr.: Warren Muselbach; Sales Mgr.: Lawrence Post.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres. & Gen. Mgr.: Mervin A. Dayan; VP Mktg.: John E. Corbin.
Product: (Tape Equip. & Accessories) Dupl'rs, loaders & tape rec'rs.
Brand name: RSC.

S M G Dist. Inc. (div. of Sam Goody Inc.), 46-35 54 Rd., Maspeth, N.Y. 11378. Tel: (212) 786-3337. Mgr.: Richard Aquilina.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

S T L, see Taber Mfg. & Eng'g.

Samuels Eng'g Inc., 18121 Napa St., Northridge, Calif. 91324. Tel: (213) 886-2411. Cable: SEIADA. Pres.: Carl E. Samuels; Sales Mgr.: William Cara.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.

Scintrex Inc., Sharpe Audio Div., Amherst Ind'l Park, Tonawanda, N.Y. 14150. Tel: (716) 691-6910. Pres.: Kenneth L. Malick; Sales Mgr.: A. H. S. Pickburn.
Product: (Recording & Monitoring Equip.) Mixers—Portable, Headphones.
Brand name: Sharpe.

Scotch, see 3M.

Scully Rec'g Instruments Co., 480 Bunnell St., Bridgeport, Conn. 06607. Tel: (203) 335-5146. Pres. L. J. Scully; VP & Gen. Mgr.: H. H. Brosious.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Lathes—Disk Cutting, Cutting Systems. (SEE ADVERTISEMENT)

Sennheiser Electronic Corp., 500 Fifth Ave., New York, N.Y. 10036. Tel: (212) LO 4-0433. Pres.: Thomas Schillinger.
Product: (Recording & Monitoring Equip.) Microphones, Mixers—Portable, Headphones; (Special Electronic Equip.) Attenuators, Reverberation Units, Measuring & Testing Equip.; (Other) Loudspeakers.

Sharpe, see Scintrex.

Shibaden Corp. of America, 58-25 Brooklyn-Queens Expwy., Woodside, N.Y. 11377. Tel: (212) 898-1261. Pres.: Y. Hirano.
Product: (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank; (Other) Video monitors.

Shure Bros. Inc., 222 Hartrey Ave., Evanston, Ill. 60204. Tel: (312) 328-9000. Pres.: S. N. Shure; Sales Mgr.: R. W. Ponto; Adv. Co-ord.: N. A. Hesselink Jr.
Product: (Recording & Monitoring Equip.) Microphones, Mixers—Portable, Styli—Pickup; (Special Electronic Equip.) Compressors.
Sonic-Pak, see Sonic-Sound.

Sonic Rec'g Prods., Veterans Hwy., Holbrook, L.I., N.Y. 11741. Tel: (516) 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

Sonic-Sound Ents., 5267 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 931-9570. Pres.: Sidney R. Arouh; Gen. Mgr.: Michael Foley; Sales Mgr.: Joseph Algazi.
Product: (Recording & Monitoring Equip.) Custom-built Tape Dupl'rs; (Tape Equip. & Accessories) Tape—Open Reel.
Brand name: Sonic-Pak.

Sony Corp. of America, 47-47 Van Dam St., Long Island City, N.Y. 11101. Tel: (212) 361-8600. Pres.: Mr. Iwama; VP Video: Dick O'Brien; VP Consumer Div.: Ray Steiner.
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Mixers—Portable, Headphones, Turntables, Styli—Pickup; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank; (Tape Equip. & Access.) Heads, Head Demagnetizers, Tape—Raw.

Sound 80 Inc., 2709 E. 25 St., Minneapolis, Minn. 55406. Tel: (612) 721-6341. Pres.: Herb Pihhofer; VP & Studio Mgr.: Tom J. Jung; Sales Mgr.: Gary Ericson.
Product: (Recording & Monitoring Equip.) Consoles.

Spectra Sonics, 770 Wall Ave., Ogden, Utah 84404. Tel: (801) 392-7531. Pres.: William G. Dilley; Sales Mgr.: Albert V. Siniscal.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Mixers—Portable, Cutting Systems; (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Noise Reducers, Panners.

Stancil-Hoffman Corp., 921 N. Highland Ave., Hollywood, Calif. 90038. Tel: (213) 464-7461. Pres. & Sales Mgr.: William V. Stancil.
Product: (Professional Film Equip.—35mm) Dubbers & Recorders; (Other) Voice logging, 4-10 & 20-tr.

Stanford Int'l, PO Box 546, San Carlos, Calif. 94070. Tel: (415) 591-0339. Pres.: Fred Dobbs; Sales Mgr.: Margaret Haney.
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands, Headphones; (Tape Equip. & Accessories) Tape—Open Reel.
Brand names: MB, Standford.

Stanton Magnetics Inc., Terminal Dr., Plainview, N.Y. 11803. Tel: (516) 681-0200. Pres.: W. O. Stanton; Corp. Sales Admin'r: C. Ray Bennett; Sales Mgr.: J. S. Woodstock.
Product: (Recording & Monitoring Equip.) Styli—Pickup.

Stars Inc., 114 Tennessee NE, Albuquerque, N.M. 87108. Tel: (505) 268-5870, 265-9838. Pres.: Herb Neuman; Gen. Mgr.: Joe Corsair; Sales Mgr.: Herb Speedy.
Product: (Tape Equip. & Access.) Cartridge 8-tr. & Cassette Economy Dupl'rs.

Stellavox, see Gotham Audio Corp.

Stephens Electronics Inc., 3513 Pacific Ave., Burbank, Calif. 91505. Tel: (213) 842-5116. Pres.: John F. Stephens; Sales Mgr.: Tanya Stephens.
Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional; (Special Electronic Equip.) Equalizers.

Studer, see Gotham Audio Corp.

Suburban Sound Inc., 4956 Wyaconda Rd., Rockville, Md. 20853. Tel: (301) 933-7788. Pres.: Neil Muncy.
Product: (Recording & Monitoring Equip.) Consoles, Mixers—Portable.
Brand name: SSI.

Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; VP Mktg.: Fred C. Tushinsky; Ass't Prod. Mgr.: Robert Casiano.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor.
Brand name: Marantz.

Switchcraft Inc., 5555 N. Elston Ave., Chicago, Ill. 60630. Tel: (312) 792-2700. Pres.: W. Larson; Sales Mgr.: C. J. Schultz.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor, Mixers—Portable; (Other) Molded cables, plugs, jacks, switches & audio access.

T D K Electronics Corp., 23-73 48 St., Long Island City, N.Y. 11103. Tel: (212) 721-6881. Exec. VP: H. Kawamura; Mkt. Mgr.: George T. Saddler; Sales Mgr.: Akira Otsuka.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

T E A C Corp. of America, 2000 Colorado Ave., Santa Monica, Calif. 90404. Tel: (213) 394-0240. Pres.: T. Tani; Sales Mgr.: Mikio Matsubashi.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Amplifiers—Monitor, Headphones; (Tape Equip. & Accessories) Heads, Head Demagnetizers.

Taber Mfg. & Eng'g Co. Inc., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3832. Pres.: William D. Taber; Sales Mgr.: Ronald W. Golick.
Product: (Special Electronic Equip.) Measuring & Testing Equip.; (Tape Equip. & Accessories) Heads.
Brand names: Taber, STL.

Tape-Athon Corp., 502 S. Isis Ave., Inglewood, Calif. 90301. Tel: (213) 776-6933. Pres.: David J. Anthony; Sales Mgr.: Wally Rubin.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.

Teletronix, see United Rec'g Electronics Inds.

Telex Communications Div., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleinman; VP Mktg.: James S. Arrington; Adv. & Sales Promo. Dir.: Peter Schwarz.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Headphones.
Brand names: Magnecord, Telex.

3 M Co. (Minnesota Mining & Mfg. Co.), Magnetic Prods. Div., 333 Center St., Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R. H. Herzog; Gen. Mgr.: D. E. Denham; Adv. & Sales Promo. Mgr.: C. L. Alden; Sales Mgr.: D. T. Windahl.
Branches: Anchorage, Alaska, 519 W. Eighth Ave., Rm. 200. Zip: 99501. Tel: (907) 279-3014—Burbank, Calif., 126 W. Elm Ct. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90022. Tel: (213) 685-9600—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 761-1155—Washington, D.C., 1750 Pennsylvania Ave. NW, Suite 1100. Zip: 20006. Tel: (202) 298-9200—Chamblee, Ga., 5925 Peachtree Ind'l Blvd. Zip: 30005. Tel: (404) 451-1661—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 585-7800—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC Tel: (212) 285-9600—Buffalo, N.Y., PO Box 369, 330 Greene St. Zip: 14240. Tel: (716) 894-5214—High Point, N.C., PO Box 151, 2401 Brevard St. Zip: 27261. Tel: (919) 883-0141—Cincinnati, Ohio, 4835 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., 100 Andover Park W., Andover Ind'l Park. Zip: 98188. Tel: (206) 244-7200.
Product: (Video Equip.) Video Tape—Blank; (Tape Equip. & Accessories) Tape—Open Reel.
Brand name: Scotch.

3 M Co., Micom Div., 300 S. Lewis Rd., Camarillo, Calif. 93010. Tel: (805) 482-1911.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.

Thunder Rec. Corp., Box 271, Cedar & West Ave., Jenkintown, Pa. 19046. Tel: (215) OS 2-5929. Pres.: Stan Peahota.
Product: (Recording & Monitoring Equip.) Consoles.

Tonus Inc., ARP Instrument Div., 45 Kenneth St., Newton Highlands, Mass. 02161. Tel: (617) 969-0810. Pres.: Alan R. Pearlman; Sales Mgr.: C. Robert Paulson; Applications Eng.: Roger A. Powell.
Product: (Special Electronic Equip.) Attenuators, Filters, Synthesizers; (Other) Encapsulated voltage-controlled oscillators, noise genera-

lors, ring modulators, sample & hold circuits.
Brand name: ARP.

Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 887-6201. Pres.: Louis Topp; Gen. Mgr.: David Topp; Sales Mgr.: Charles Kates; Adv. Dir.: Selwyn Kent.
Product: (Tape Equip. & Accessories) Tape—Open Reel.
Brand name: Juliette.

Transco Prods. Corp., 609 W. Elizabeth Ave., Linden, N.J. 07036. Tel: (201) 925-0030; NYC Tel: (212) 732-4274. Pres.: Chester R. Conk; Sales Mgr.: Victor A. Heisch.
Product: (Recording & Monitoring Equip.) Disks—Blank.

Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Puleston; Sales Mgr.: Bruce Butterworth.
Branch: Montebello, Calif., 3318 W. Beverly Blvd. Zip: 90640. Tel: (213) 728-5407. Gen. & Sales Mgr.: Ted Smithers.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

Turner Microphone Co., 909 17 St. NE, Cedar Rapids, Iowa 52402. Tel: (319) 365-0421. Pres.: Tom Moss; Sales Mgr.: Douglas Baffin.
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands.

United Electric & Eng'g Co., 6558 N. Campbell Ave., Chicago Ill. 60645. Tel: (312) 262-6311. Owner: L. E. Beisner.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional.

United Rec'g Electronics Inds. (UREI), 11922 Valerio St., North Hollywood, Calif. 91605. Tel: (213) 764-1500. Pres.: M. T. Putnam; VP: D. F. Morris.
Product: (Recording & Monitoring Equip.) Amplifiers—Monitor; (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Measuring & Testing Equip.
Brand names: Teletrix, Universal Audio, Waveforms.

United Research Lab. Corp., 681 Fifth Ave., 4th fl., New York, N.Y. 10022. Tel: (212) 751-4663. Pres.: George Adams; Sales Mgr.: Anita Adams; Chief Development Eng.: John Hawkins.
Product: (Recording & Monitoring Equip.) Tape Recorders—Professional, Amplifiers—Monitor, (Special Electronic Equip.) Compressors, Filters.
Brand name: AuTo-Tec.

Universal Audio, see United Rec'g Electronics Inds.

Universal Projector Co., Box 2309, Toluca Lake Sta., North Hollywood, Calif. 91602. Tel: (213) 980-2570. Pres.: Charles Ajar.
Product: (Professional Film Equip.—35mm) Projectors.

Vega Electronic (div. of Computer Equip.), 2115 De La Cruz Blvd., Santa Clara, Calif. 95050. Tel: (408) 243-9777. Gen. Mgr.: Ernest W. Pappenfus; Sales Mgr.: John Beaman.
Product: (Recording & Monitoring Equip.) Microphones.

Viewlex Inc., 1700 Broadway, New York, N.Y. 10019. Tel: (212) 581-5641. Pres.: David Peirez; Nat'l Sales Dir.: Frank Nunnery; Sales Mgr.: Mel Mager.
Product: (Tape Equip. & Accessories) Tape—Open Reel.

W A L, see Wiegand Audio Labs.

Waverley Rec'g Studio, 24 Carroll St., Watertown, Mass. 02172. Tel: (617) 924-8555. Owner & Gen. Mgr.: Thomas G. Walters; Sales Mgr.: Bobby Thayer.
Product: (Recording & Monitoring Equip.).

Westrex, 390 N. Alpine Dr., Beverly Hills, Calif. 90213. Tel: (213) 274-9303. Pres.: H. D. Kierman; VP Mktg.: F. E. Pontius.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Lathes—Disk Cutting, Cutting Systems; (Professional Film Equip.—35mm) Dubbers & Recorders, Projectors.

Wharfedale, see British Inds. Co.

Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 542-5366. Pres.: Otto Rauhut; Adv. Mgr.: Jack Hill.
Product: (Professional Film Equip.—35mm) Dubbers & Recorders.

Wiegand Audio Labs. Inc., 3402 Windsor Rd., Wall, N.J. 07719. Tel: (201) 681-6443. Pres.: Charles E. Wiegand Jr.; Sales Mgr.: Martin Ruzala.
Product: (Recording & Monitoring Equip.) Consoles, Amplifiers—Monitor, Lathes—Disk Cutting, Cutting Systems; (Special Electronic Equip.) Reverberation Units; (Other) Studio design & consulting.
Brand name: WAL.

Worldex Mfg. Co. Ltd., 1248 S. Berendo St., Los Angeles, Calif. 90006. Tel: (213) 388-9669. Pres.: Louis R. Baptista.
Product: (Recording & Monitoring Equip.) Consoles.

1101. Pres.: Lester A. Cottrell.
Chief product: Hydraulic presses. (SEE ADVERTISEMENT)

Aragon Prods. (div. of Rheem Mfg. Co.), Raritan Center Bldg., 409, Edison, N.J. 08817. Tel: (201) 225-2262. Gen. Mgr.: Benjamin P. Welt.
Chief product: Egar compounder/extruder.

Hamilton Mfg. Corp., 510 First Ave., West Haven, Conn. 06516. Tel: (203) 933-1625. Pres.: Stanley J. Roczynski; Gen. Mgr.: Chester P. Roczynski; Sales Mgr.: Joseph P. Roczynski.
Chief product: Pressing moulds & accessories.

Johnson Machine & Tool Co., 1722 W. 134 St., Gardena, Calif. 90249. Tel: (213) 321-3432. Pres. & Gen. Mgr.: R. Allen Wallace; Adv. Mgr.: A. Grysh.
Chief product: Hydraulic presses, dies, trimmers, extruders, matrix equip., material blenders, boilers, replacement parts.

Maple Clamp Corp., 1023 W. First St., Los Angeles, Calif. 90012. Tel: (213) 624-9933. Pres.: Paul Sousohn.
Chief product: Trimmers.

New Jersey Machine Corp., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel: (201) 659-0483. Pres.: R. Wellbrock; Exec. VP & Gen. Mgr.: A. R. Schaefer; Sales Mgr.: G. K. Leeson.
Branch: Fairfield, N.J., New Jersey Packaging Corp., 6 Commerce Rd. Zip: 07006. Tel: (201) 227-9520. Gen. Mgr.: E. Smith; Sales Mgr.: R. T. White.
Chief product: Labeling machines for records, cartridges & cassettes.

Queen City Album Inc., 2832 Spring Grove Ave., Cincinnati, Ohio 45225. Tel: (513) 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett.
Chief product: Record press control units.

Research Craft Corp. (div. of United Artists Recs. Inc.), 1011 N. Fuller Ave., Los Angeles, Calif. 90046. Tel: (213) 876-3440. Gen. Mgr.: C. F. Donnelly.
Chief product: Extruder compounders.

Schiff Machine Co. Inc., 28 E. Hanover Ave., Morris Plains, N.J. 07950. Tel: (201) 539-5100. Pres.: Israel Schiff.
Chief product: Label cutting presses.

Sonic Rec'g Prods., Veterans Hwy., Holbrook, L.I., N.Y. 11741. Tel: (516) 589-0452. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

Standard Paper Box Machine Co. Inc., 476 Broome St., New York, N.Y. 10013. Tel: (212) 925-9818. Pres.: Paul Adams; Gen. Mgr.: Aaron Adams.
Chief product: Jacket mfg. machinery.

Worldex Mfg. Co. Ltd., 1248 S. Berendo St., Los Angeles, Calif. 90006. Tel: (213) 388-9669. Pres.: Louis R. Baptista; Gen. Mgr.: Claudio Jara.
Chief product: Record presses, electroplating plants, dies. (SEE ADVERTISEMENT)

Gilmore Envelope Corp., 4000 Medford St. Zip: 90063. Tel: 268-3401. Pres.: Howard N. Gilmore Sr.; VP & Gen. Sales Mgr.: Sam Mattioli.
Branch: San Francisco, Calif.

Globe Albums West (sub. of Viewlex Inc.), 5811 S. San Pedro Ave. Zip: 90011. Tel: 232-8270. Gen. Mgr.: Norm Ravis.
Home office: Hauppauge, L.I., N.Y.

Ivy Hill Lithograph, 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. VP & Gen. Mgr.: B. S. Imershein; Sales Mgr.: Jack A. Sclar.
Home office: Great Neck, L.I., N.Y.

Puccio Rec. Mfrs. Inc., 901 E. 108 St. Zip: 90059. Tel: LO 4-4872. Pres. & Gen. Mgr.: Vincent J. Puccio.

Queens Envelope of California Corp., 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. Gen. Mgr.: Joseph Infuso.
Home office: New York, N.Y., Queens Lithographing Corp. (SEE ADVERTISEMENT)

Shorewood Packaging of California, 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Gen. Mgr.: B. Couturier; Sales Mgr.: Leo Heydorff.
Home office: New York, N.Y.

● **SAN FRANCISCO & BAY AREA (Area Code 415)**

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan.

Gilmore Envelope Corp., 111 Potrero St. Zip: 94103. Tel: 621-8400. Gen. Mgr.: Dick Gledhill; Sales Mgr.: Rod Rodrigues.
Home office: Los Angeles, Calif.

Gopher Prods. Corp., Box 812, Berkeley 94701. Tel: 843-5636. Pres. & Gen. Mgr.: Burt Perkins.

FLORIDA

● **FORT LAUDERDALE (Area Code 305)**

Audio Adv. Prod'ns (div. of SRS Int'l Rec'g Inc.), 790 NE 45 St. Zip: 33308. Tel: 772-0008. Pres. & Gen. Mgr.: Michelle Scott; Sales Mgr.: David P. Chicido Jr.

ILLINOIS

● **CHICAGO (Area Code 312)**

Chicago Albums & Specialty Corp., 417 S. Jefferson St. Zip: 60607. Tel: 427-0113. Pres. & Sales Mgr.: Adolph Willinger; Gen. Mgr.: Anthony Busse.

Kiderian Recs. Corp., 4926 W. Gunnison St. Zip: 60630. Tel: 545-0861. Pres.: Raymond Peck.
Branch: 28 E. Jackson St. Zip: 60604.

INDIANA

● **INDIANAPOLIS (Area Code 317)**

Bowers Rec. Sleeve & Bag Co., 5331 N. Tacoma Ave. Zip: 46220. Tel: 251-3918. Pres.: Robert F. Bowers; Gen. Mgr.: Robert C. Bowers; Sales Mgr.: Eimer M. Faulk.

MASSACHUSETTS

● **WATERTOWN (Area Code 617)**

Waverley Rec'g Studio, 24 Carroll St. Zip: 02172. Tel: 924-8555. Owner & Gen. Mgr.: Thomas G. Walters; Sales Mgr.: Bobby Thayer.

MICHIGAN

● **DETROIT METROPOLITAN AREA (Area Code 313)**

American Sound Corp., 3319 E. 10 Mile, Warren 48091. Tel: 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.

continued on page 238

CORR. 12" RECORD MAILERS. Models 1 to 3 Pak, 5 to 8 Pak, 10 to 15 Pak.

CORR. 7"-12" ENVELOPE MAILERS. EM 7" 1 to 6 Records. EM 12" 1 to 3 Records. Staple Sides. Insert-Tape and Mail Models.

DUAL PURPOSE MAILER. Model 772 25 7" Records or 3-7" Reel to Reel Tape.

CARTRIDGE 8-TRACK MAILERS. MODELS B-642 1 to 2 units-CC3-3 units. B4-4 units CC 18-6 to 8 units CC 20-10 units.

CASSETTE MAILERS. MODEL 532 2 or 3 UNITS CC-3-6 to 8 UNITS CC-18-14 to 20 UNITS CC 20-25 UNITS.

RECORD MAILING ENV. LATEX SELF SEAL OR GUMMED. RECORD SLEEVES WHITE AND HEAVY DUTY GREEN AND CLEAR VIEW POLYETHYLENE.

BROWN PAPER CO. INC. PROMPT DELIVERIES
 186 Seventh St., Brooklyn, N.Y. 11215. Phone: (212) 965-3600

**RECORD PROCESSING
 MACHINERY MANUFACTURERS**

Alco Research & Eng'g, 6201 Santa Monica Blvd., Los Angeles, Calif. 90038. Tel: (213) 466-

continued

Econoprint, 650 E. Mandoline, Madison Heights 48071. Tel: 585-3146. Pres.: Richard G. Heppard; Gen. Mgr.: Gary Heppard; Sales Mgr.: Hugh McCluskey.

Tape-Tronics Inc., 750 E. Mandoline, Madison Heights 48071. Tel: 588-8281. Pres.: Burt Mahler; Gen. Mgr.: Al Hart.

NEW MEXICO● **ALBUQUERQUE (Area Code 505)**

Stars Inc., 114 Tennessee NE. Zip: 87108. Tel: 268-5870, 265-9838. Pres.: Herb Newman; Gen. Mgr.: Joe Corsair; Sales Mgr.: Herb Speedy.

NEW YORK● **BINGHAMTON (Area Code 607)**

Elmira Custom Rec. Sales (div. of Creative Artists), 6 Van Ness Rd. Zip: 13905. Tel: 797-3909. Pres.: Johnathan K. Solak; Gen. & Sales Mgr.: Charles M. Solak.

● **FARMINGDALE, L. I. (Area Code 516)**

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7304. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

Rec O Sleeve Envelope Co. Inc., 220 Verdi St. Zip: 11735. Tel: 694-8396. Pres. & Sales Mgr.: Robert Gunning; Gen. Mgr.: Ernest Hammesfahr. (SEE ADVERTISEMENT)

● **GREAT NECK, L. I. (Area Code 516)**

Ivy Hill Lithograph, Community Dr. Zip: 11020. Tel: 752-4670. Pres.: M. Gordon; VP: L. Garlick. Branch: Los Angeles, Calif.

● **HAUPPAUGE, L. I. (Area Code 516)**

Globe Albums & Prod'ns Inc. (sub. of Viewlex Inc.), Gilpin Ave. Zip: 11788. Tel: 234-1100. Pres.: Lee Halpern; VP & Gen. Mgr.: Leo Margolies; Sales Mgr.: Seymour Podber. Branch: Los Angeles, Calif.

● **HICKSVILLE, L. I. (Area Code 516)**

Andrews-Nunnery Envelope & Paper Corp. (sub. of Viewlex Inc.), 74 Alpha Plaza. Zip: 11802. Tel: WE 1-6500. Pres.: Stuart Andrews; VP: Frank Nunnery.

● **HOLBROOK, L.I. (Area Code 516)**

Sonic Rec'g Prods. (sub. of Viewlex Inc.), Broadway Ave. Zip: 11741. Tel: 589-0462. Pres.: Sid Farley; Gen. Mgr.: J. McLean; Sales Mgr.: F. Nunnery.

● **NEW YORK METROPOLITAN AREA (Area Code 212)**

Allied Communications Corp., 211 E. 51 St. Zip: 10022. Tel: 758-8790. Pres.: Lou Lewis.

Lee-Myles Assocs., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.

MacMurray Pressing, 22 Jones St. Zip: 10014. Tel: 924-1530. Pres.: Max Finemsmith; Gen. Mgr.: Arthur Gray.

Passantino Printing Co. Inc., 250 W. 49 St. Zip: 10019. Tel: JU 6-1540. Pres.: Charles V. Passantino.

Queens Lithographing Corp., 52-35 Barnett Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack L. Hecht; Gen. Mgr.: Eric Kaltman; Sales Mgr.: Gerry Sanders.

Branch: Los Angeles, Calif. Queens Envelope of California Corp. (SEE ADVERTISEMENT)

R K O Sound Studios (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: LO 4-8000. Pres. & Gen. Mgr.: John B. Hayes; Sales Mgr.: Lee Gray.

Shorewood Packaging Corp., 724 Fifth Ave. Zip: 10019. Tel: 582-6885. Pres.: Paul Shore; VP Mktg.: Floyd S. Glinert; Sales Mgr.: Ken Rosenblum.

Branch: Los Angeles, Calif. Int'l branches: Canada, England.

Sound Packaging Corp., 56 E. 53 St. Zip: 10022. Tel: 421-8255. Pres.: Craig Braun; VP & Gen. Mgr.: Anthony Grabois.

Viewlex Inc., 1700 Broadway. Zip: 10019. Tel: (212) 581-5641. Pres.: David Peirez; VP: Sanford Wertell; Nat'l Sales Dir.: Frank Nunnery. (SEE ADVERTISEMENT)

OHIO● **CANTON (Area Code 216)**

G & W Prods. Supply Co., PO Box 335. Zip: 44701. Tel: 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.

● **CINCINNATI (Area Code 513)**

Counterpart Creative Studios Inc., 3744 Applegate Ave. Zip: 45211. Tel: 661-8810. Pres. & Gen. Mgr.: Shad O'Shea; Sales Mgr.: Howard Lodal.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Art Chaney; Sales Mgr.: Chet Barnett. (SEE ADVERTISEMENT)

● **TOLEDO (Area Code 419)**

Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Gen. Mgr.: Lowell P. Amos.

TENNESSEE● **NASHVILLE (Area Code 615)**

St. Regis Envelope Div., 820 Seventh Ave. N. Zip: 37219. Tel: 244-2330. Resident Mgr.: Paul O. Branding; Sales Mgr.: Albert R. Ransom.

Southern Graphics Inds., 3106 Belmont Blvd. Zip: 37212. Tel: 385-1960. Pres.: Shelby S. Singleton Jr.; Div. VP: John A. Singleton; Gen. Mgr.: Gayle Allen.

WASHINGTON● **TACOMA (Area Code 206)**

Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.

WYOMING● **CHEYENNE (Area Code 307)**

Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.

record wholesalers

OF THE U.S.

Continued from page 156

● **BURLINGTON (Area Code 414)**

Music Mart, 164 E. Washington St. Zip: 53105. Tel: 763-3361. Pres.: Robert Ruedebusch; Mgr.: Lucille Waardenburg; Buyer: Jeanette Kuhn. (OS).

● **EAU CLAIRE (Area Code 715)**

Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533. Owner & Mgr.: R. W. Meyer. (RJ).

● **GREEN BAY (Area Code 414)**

Packerland Chemical Corp., 1820 Morrow St. Zip: 54301. Tel: 435-4497. Pres.: C. Hilbert. (RJ).

● **KENOSHA (Area Code 414)**

Hoffman's, 5707 Sixth Ave. Zip: 53140. Tel: 657-7858. Owner: Joseph Hoffman; Mgr. & Buyer: Mrs. Rose Hoffman. (OS).

● **MADISON (Area Code 608)**

Rapid Sales Co. Inc. (RJ), see Tell Music Dists. Inc. Tell Music Dists. Inc., 1019 Jonathan Dr. Zip: 53713. Tel: 271-2661. Owner: Rolf V. Voegel; Sales Mgr.: Roger A. McDowell; Promo.: Joseph A. Liptak; Buyers: Donald E. Smithe, Lowell Grass. (D), (RJ as Rapid Sales Co. Inc.). Labels: A&M, Abnak, Accent, Amos, Cadet, Canaan, Checker, Chess, Dearborn, Disneyland-Vista, Douglas, GNP, Crescendo, GRT, Golden Heart Warming, Jetstar, King, Metromedia, Nashville, Ode '70, Ranwood, Sacred, Small World, Starday, Stereo Dimension, Stereooddities, Tell, Vegas, White Whale, Word.

● **MILWAUKEE AREA (Area Code 414)**

M C A Dist'g Corp., 4404 S. 80 St. Zip: 53220. Tel: 272-1086, 543-8611. Branch Mgr.: Bob Blie. (D). Labels: Decca, Kapp, Uni, Coral, Vocalion. Phonographs: Decca.

Modern Rack Sales Inc. (OS & RJ), see John O'Brien Dist'g Inc.

National Tape & Rec. of Wisconsin (div. of National Tape Dists. Inc.), 530 N. 22 St. Zip: 53233. Tel: 342-3188. Mgr.: Gene Reske. (RJ). Home office: Brookfield, Wis., National Tape Dists. Inc.

John O'Brien Dist'g Inc., 5825 N. 96 St. Zip: 53225. Tel: 462-5590. Owner & Sales Mgr.: John F. O'Brien; Gen. Mgr.: Robert A. Hertzberg. (D), (OS & RJ as Modern Rack Sales Inc.). Labels: Amaret, Ampex, Bang, Bearsville, Beverly Hills, Big Tree, Brunswick, Calla, Colossus, Destination, Dynamo, Enterprise, Era, Event, Focus, Gordy, Guyden, Happy Tiger, Hip, House of Fox, Jamie, Jewel, Lang, Mainstream, Motown, Musicor, Paula, Plantation, Polydor, Project 3, Republic, Respect, Roulette, Royal American, SSS Int'l, Sire, Soul, Specialty, Spring, Stax, Sun, Takoma, Tamla, Time, USA, Volt, Weed.

Radio Doctors Inc., 240 W. Wells St. Zip: 53203. Tel: 276-6422. Owner: Stuart L. Glassman. Branch: 2225 N. Third St. Zip: 53215. Tel: 562-7607. Mgr.: Michael Mowers. (OS).

Record City Inc. (div. of Taylor Electric Co.), 10510 N. Port Washington Rd., Mequon 53092. Tel: 241-3970. Mgr.: Harold E. Rietz; Buyer: Gordon Pelzek. (OS & RJ).

Taylor Electric Co., 1000 Donges Bay Rd., Mequon 53092. Tel: 241-4321. Owner: James A. Taylor Sr.; Gen. Mgr.: Peter D. Stocke; Sales Mgr.: Jim Hanke; Promo.: Ron Peterson. (D, OS & RJ), (also OS & RJ as Record City Inc.). Branch: Chicago, Ill. (D).

Labels: Allegro, Audiophile, Buddah group, Camden, Chisa, Colgems, Cricket, Cuca, Don Joe Polka, Gateway, Happy Time, Hickory, Hilltop, Hob, Janus, Kirshner, Little David, Lodestar, Mace, Mercury group, Mr. Rogers, Mobie, Ovation, Oxboro, Philips, Pickwick/33, Poppy, RCA, Rare Earth, ReBar Polka, Request, Rod, Scepter, TRX, Thunderbird, Victrola, Wand.

Phonographs: RCA. Accessories: Amberg, Crest, Franco, Le-Bo, Pick-a-Disc.

● **RACINE (Area Code 414)**

B S U/Grass Roots Inc., 507 Main St. Zip: 53403. Tel: 634-9633. Owner: Arthur Hester; Mgr. & Buyer: Melvin Knox; Promo.: Sandra Knox. (D, OS & RJ). Labels: Atco, Atlantic, Brunswick, Invictus, King, Mercury, Motown, RCA, Stax. Phonographs: Panasonic, Silver Tone. Accessories: Fidelitone.

● **WAUSAU (Area Code 715)**

B M I Music Dists., 229 Third St. Zip: 54401. Tel: 842-3995. Pres.: Robert C. Peyovich; Mgr.: Patrick Zachmeyer. (OS & RJ).

Register today for

IMIC-4

Fourth International

Music Industry

Conference

Acapulco, Mexico

April 30 - May 6, 1972

For details write:

IMIC-4

300 Madison Avenue

New York, N.Y. 10017

independent record production companies

Continued from page 74

Thruppence Ltd., Thruppence Prod'ns Div., 10 W. 66 St., Suite 27 J, New York, N.Y. 10023. Tel: (212) 787-5200. Pres.: Robert Schwaid. Label credit: Warner Bros.

Rik Tinory Prod'ns, 622 Rt. 3A, Cohasset, Mass. 02025. Tel: (617) 383-9494. Bd. Chm. & Prod'r: Rik Tinory; Pres.: Richard F. Tinory Jr. Label credits: Amy, Avid, Casa Grande, Era, Polydor, RFT, RTP, Sequel, United Artists, Wrecked.

Together Prod'ns, Box 5079, Wilkes Barre, Pa. 18710. Tel: (717) 287-3255. Gen. Mgr.: Bill Jenks; Mktg.: Saul Goldberg. Label credits: Dandelion, Howard, Klock, Lamp, Lark, Platter, Poppy, Tiger, Together.

Tou-Sea Rec. Prod'rs (div. of Sansu Ent.), 1211 St. Philip St., New Orleans, La. 70116. Tel: (504) 524-3262. Pres.: Marshall E. Sehorn; VP: Allen Toussaint.

Label credits: Amy, Atlantic, Bell, Big Top, Deesu, Janus, Josie, Kent, Mala, SSS Int'l, Sansu, Smash, Sfax, White Cliff.

Trans World Sound Ass'n, 4104 S. Eberhart, Chicago, Ill. 60624. Tel: (312) 722-7956. Bd. Chm.: Thomas Smith; Pres.: Wilbert Johnson; Prod'rs: Claude Johnson, Lewis Johnson, Sylvester Richardson, Vernon Hammons. Label credit: Hourglass.

Tri-State Rec'g Co., 1767 Fort Henry Dr., Kingsport, Tenn. 37664. Tel: (615) 246-9701. Pres.: Basil J. Palmer; Gen. Mgr.: Tilford A. Salyer. Label credit: Trail.

Trod Nossel Prod'ns Inc., 10 George St., Wallingford, Conn. 06492. Tel: (203) 265-0010. Pres.: Thomas J. Cavalier; VPs: William E. Lobb; Earl D. Faber; Prod'rs: Thomas J. Cavalier, Peter J. Levin.

Label credits: Atco, Atlantic, Buddha, Cadet/Concept, Chess, Cobblestone, Kayden, Laurie.

C. Trumbo Prod'ns, 6565 Sunset Blvd., Suite 315, Hollywood, Calif. 90028. Tel: (213) 466-4106. Owner: Cliff Trumbo; Gen. Mgr.: Brodrick Crawford; Prod'r: Dolly Trumbo. Label credits: Dot, Liberty, Mercury, Trip.

U

Ulsyra Prod'ns, 177 E. 87 St., New York, N.Y. 10028. Tel: (212) 879-1960. Pres.: Raoul Ronson.

Label credits: ABC, Audio Fidelity, Columbia, Cutty Wren, Decca, Epic, Karate, Laurie, MGM, Vox-Turnabout, Westminster.

United Prod'rs Group, 1650 Broadway, New York, N.Y. 10019. Tel: (212) 247-2159. Contact: Morton Wax.

Label credits: Coral, United Artists.

V

Wayne Vance Prod'ns, PO Box 17006, Tucson, Ariz. 85710. Tel: (602) 795-9363. Pres.: Wayne Vance; A&R & Eng.: Foster Cayce; Prod'rs: Lee Jay, John Leonard.

Label credits: Poke, Rusway, Solid Country.

Van Pok Rec'g Corp., 150 W. 55 St., New York, N.Y. 10019. Tel: (212) 581-0030. Pres.: Paul J. Vance; VP: Lee Pockriss; Prod'rs: Paul J. Vance, Lee Pockriss.

Label credits: Avco Embassy, Capitol, Columbia, Decca, Kapp, MGM, Mercury, Odax, Paramount, RCA, Roulette, Scepter, United Artists.

The Vantage Rec'g Co., PO Box 212, Pottstown, Pa. 19464. Tel: (215) 323-3336. Pres. & Exec. Prod'r: A. Alan Botto.

Label credits: Evatione, Motown, Rare Earth, Riverside, Semaphore, Smithsonian Institution, Vantage, Wonderland.

Ed Ver Schure Prod'ns Inc., 210 W. 25 St., Holland, Mich. 49423. Tel: (616) 392-8229/3121. Pres. & A&R: Ed Ver Schure.

Label credits: Capitol, Liberty-UA, Sidewalk, White Whale, World Pacific.

Norm Vincent Sound Rec'g Studios Inc., 4551 Brown Ave., Jacksonville, Fla. 32207. Tel: (904) 396-2529. Pres.: Norman F. Vincent; Gen. Mgr.: Thomas Markham.

Label credits: Atlantic, Jamie, United Artists, Viking.

Virtue/Stiles, 1618 N. Broad St., Philadelphia, Pa. 19121. Tel: (215) PO 9-9479. Pres.: Frank Virtue; VP: John Stiles; Prod'rs: Peter De Angelis, Lou Lupo.

Label credits: ABC, Atco, Atlantic, Intrepid, Mercury, United Artists.

Viva Prod. Inc., 6922 Hollywood Blvd., Hollywood, Calif. 90028. Tel: (213) 466-1641. Pres.: Ed Silvers; Exec. VP: Mel Bly. Label credits: Capitol, Dot, Earth, Epic, Jubilee, Liberty, Mercury, Philips, Scepter.

W

W G Rec. Prod'ns, 377 Walnut St. Ext., Agawam, Mass. 01001. Tel: (413) 786-1919. Gen. Mgr.: Walter J. Gonet Jr.; Prod'rs: Ric Goldenberg, Al Lehmann.

Label credits: CAVU, Ego, MD, WG.

William F. Wagner, 14011 Ventura Blvd., Suite 201-C, Sherman Oaks, Calif. 91403. Tel: (213) 783-6888. Owner & Prod'r: William F. Wagner. Label credits: Capitol, Chess.

Warmac Prod'ns, 3915 Childress, Suite-C, Houston, Tex. 77005. Tel: (713) 664-16C1. Pres.: Ward T. McCary; VP: Marion C. Ward; Prod'rs: Ward T. McCary, Delia Stafford, Pat LaSalle. Label credits: Brand X, Malibu.

Warrior Prod'ns, 615 N. 16, Billings, Mont. 59101. Tel: (406) 259-2456. Pres.: Chan Romero; VP: Ernie Watts; Prod'rs: Chan Romero, Florian Rendon, James Jones. Label credits: Challenge, Philips, Warrior.

Watermark Inc., 931 N. La Cienega Blvd., Los Angeles, Calif. 90069. Tel: (213) 659-3834. Pres.: Tom Reunds; Prod'r: Ron Jacobs. Label credits: Chess, Elektra, GRT.

Way-Out Rec'g Ent., 1966 E. 55 St., Cleveland, Ohio 44103. Tel: (216) 361-9290. Pres.: Lester C. Johnson; Exec. VP: William Branch Jr.; VP: Gospel Div.: James Bullard; Eng.: Tim Lockhart; Arranger: Darus Moore. Label credits: Way-Out, Bos, GRT, Pacific.

Wednesday's Child Prod'ns, 6430 Sunset Blvd., Suite 310, Hollywood, Calif. 90028. Tel: (213) 466-6296. Pres. & Prod'r: Jackie Mills; Sec'y-Treas.: Terri Fricow.

Label credits: Barnaby, Bell, CoBurt, Columbia, Epic, GRT, Jubilee, MGM, Metromedia, Okeh, Pompeii, RCA, Tower, Uni, Vault, Warner Bros.

Fred Weinberg Prod'ns-Worldwide Audio Ent., 16 Dundee Rd., Stamford, Conn. 06903. Tel: (203) 329-9646. Cable: FREJO. Pres.: Fred Weinberg; VP: Gregg M. Scott; Prod'rs: David Carey Lehman, Fred Weinberg, Carl Freiberg. Label credits: Alegre, Anvil, Columbia, Fania, Kapp, MGM, Manana, Roulette, Tico, United Artists, Vision.

Quentin W. Welty, PO Box 561, Wooster, Ohio 44691. Tel: (216) 262-0361. Contact: Quentin W. Welty.

Label credits: B-W, Decca, Starday, United Artists.

Westwood Prod'ns, 541 Fulmer Ave., Akron, Ohio 44312. Tel: (216) 794-1304. Pres.: Ernie Malick; VP: Larry Yoho; Prod'rs: Ernie Malick, Walt Bratka. Label credits: Cameo-Parkway, Chess, Dupree, Eastwood, Westwood.

Whalebone Prod'ns (div. of Whalebone Music), 2298 Stockbridge Ave., Woodside, Calif. 94062. Tel: (415) 369-4080. Gen. Mgr. & Prod'r: Harry E. Long.

Label credit: Long.

Whisker Prod'ns, 3873 Bushnell Rd., Cleveland, Ohio 44118. Tel: (216) 932-5264. Pres.: Richard Whittington.

Affiliate: Richard Whittington Prod'ns.

Label credits: Dot, Paramount.

Whitehouse Prod'ns Inc., 7825 Orchid St. NW, Washington, D. C. 20012. Tel: (202) 829-7827. Pres.: Van McCoy; Prod'rs: Van McCoy, Joe Cobb.

Label credits: Columbia, Sussex, Top & Bottom.

Whiteway Prod'ns, 101 W. 55 St., Suite 1E, New York, N.Y. 10019. Tel: (212) PL 7-4317. Pres.: Eddie White.

Label credits: Audio Fidelity, Butanz, Fine, MGM, Mr. G., RCA, RSVP, Rhapsody.

Tim Whitsett Prod'ns, 4403 Manhattan, Jackson, Miss. 39206. Tel: (601) 366-2076.

Label credits: Ace, Chimneyville, Imperial, Musicor, Rim, Shout, Stax, Vivace, Volt.

Wild Prod'ns, 317 1/2 N. La Jolla, Hollywood, Calif. 90046. Tel: (213) 653-6759. Pres. & Prod'r: Christian Wilde.

Label credits: Columbia, Paramount, Uni, United Artists, Warner Bros., Wild.

Jerry Williams Prod'ns Inc., 23-55 94 St. E., Elmhurst, N.Y. 11369. Tel: (212) 899-3307. Pres.: Jerry Williams Jr.; VP: Yvonne Williams. Label credits: Atco, Atlantic, Canyon, Elektra, Mankind, Nashboro, Rare Bullet, UA.

Marty Wilson Prod'ns, 185 West End Ave., New York, N.Y. 10023. Tel: (212) EN 2-9812. Label credits: Capitol, Columbia, Decca, United Artists, Warner Bros.

Ron Wilson Music Prod'ns, 1071 Cloverdale Ave., Los Angeles, Calif. 90019. Tel: (213) 931-3738. Pres.: Ron Wilson; Prod'rs: Ron Wilson, Jimmy Haskell.

Label credits: Abbott, Capitol, Columbia.

Windfall Music Ent. Inc., 161 W. 54 St., Suite 1403, New York, N.Y. 10019. Tel: (212) 765-8450. Pres.: E. S. Praeger; VP & Prod'r: Felix Pappalardi.

Label credits: Capitol, Windfall.

Hal Winn Independent Prod'ns, 6565 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 461-3471. Pres. & A&R: Hal Winn.

Label credits: Dot Double Shot, Liberty, Mercury, United Artists, Warner Bros.

Jimmy Wisner Prod'ns Inc., 888 Eighth Ave., New York, N.Y. 10019. Tel: (212) 765-4680. Pres.: Jimmy Wisner.

Label credits: Columbia, Date, December, Epic, Fontana, Jubilee, RCA, Thunderbird, Verve/Forecast, Warner Bros., Wizdom.

Steve Wright Prod'ns, 1608 S. Fleshiel, Tyler, Tex. 75701. Tel: (214) 592-0591. Pres. & Prod'r: Steve Wright.

Label credits: Atco, Dot, Epic, Jamie, Thunderball.

Y

Yellow Bee Prod'ns Inc., 54 King St., New York, N.Y. 10014. Tel: (212) 255-3698. Pres. & Prod'r: Nick Perls; VP & Prod'r: Stephen Calt. Label credits: Blue Goose, Epic.

Yorktown Prod'n, 347 Litchfield Ave., Babylon, N.Y. 11702. Tel: (516) 661-9842. Pres. & Prod'r: William H. Miller. Label credits: Chess, GRT.

If you see
yourself
in Billboard
you know that
33,750 other
music industry pros
will see you
too. It pays to
advertise!
In Billboard.

record dealer accessories & supplies

MANUFACTURERS For The US Music-Record Industry

The following is a directory of manufacturers, listing the product available from each firm. After this master list is a breakdown by product category.

● manufacturers of record dealer accessories & supplies

- Action Tapes Inc., PO Box 265, Cherry Hill, N.J. 08034. Tel: (609) 667-6479. Gen. Mgr.: Arnold Kanimer.
Product: Carrying cases, cleaners, cloths & brushes, racks.
- Adrian Assocs. Inc., 6660 Biscayne Blvd., Miami, Fla. 33138. Tel: (305) 757-1626. Pres. & Sales Mgr.: Michael Adrian; Gen. Mgr.: Curt J. Witt.
Product: Catalog servs. (SEE ADVERTISEMENT)
- Alshir Mfg. Co. Inc., 111 Lake Ave, Tuckahoe, N.Y. 10707. Tel: (914) SP 9-1297. Pres. & Sales Mgr.: Gerald Shirley.
Product: 45 RPM adaptors, needles.
- George Alexander Displays Inc., 36-25 Prince St., Flushing, N.Y. 11354. Tel: (212) 886-5600. Pres.: Key Devejian.
Product: Browser boxes, catalog servs., divider cards, racks.
- Allied Communications Corp., 211 E. 51 St., New York, N.Y. 10022. Tel: (212) 758-8790. Pres.: Lou Lewis.
Product: Catalog servs.
- Amberg File & Index Co., 1625 Duane Blvd., Kankakee, Ill. 60901. Tel: (815) 933-3351. Pres.: John E. McPartlin; Sales Mgr.: Robert T. O'Neil, Adv. & Sales Promo. Dir.: Paul Hubart.
Product: Carrying cases. (SEE ADVERTISEMENT)
- American Browser Cards, 3925 Oakton, Skokie, Ill. 60076. Tel: (312) 676-3270. Pres.: Arnold Martin; Gen. Mgr.: L. Einhorn; Sales Mgr.: S. Matalon.
Product: Divider cards.
- American Phono-Ton Inc., Kiamesha Lake, N.Y. 12751. Tel: (914) 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: R. Shluss.
Product: Browser boxes, carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles.
- American Sound Corp., 3319 E. Ten Mile, Warren, Mich. 48091. Tel: (313) 539-2900. Pres.: Frank S. Day; Gen. Mgr.: Paul M. Hayes; Sales Mgr.: Harris D. Osborn.
Product: Carrying cases, cleaners, cloths & brushes.
- Arsey Display Mfg. Corp., PO Box 607, Patchogue, L.I., N.Y. 11772. Tel: (516) 475-0193. Pres. & Sales Mgr.: Arnold Boden; Mgr.: Charles Holzapfel.
Product: Racks.
- Art-Phyl Creations, 508 Frelinghuysen Ave., Newark, N.J. 07114. Tel: (201) 248-5100. Pres.: Art Hochman.
Product: Racks, title strip holders.
- Audio Supply Inc., Bldg. 36C, Cherry Hill Ind'l Sites, Cherry Hill, N.J. 08034. Tel: (609) 424-1060. Gen. Mgr.: L. T. Atkinson; Sales Mgr.: Mrs. Florence LeDonne.
Product: Cleaners, cloths & brushes.
- Guy Barry Ent's. Inc., 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 569-4227. Pres.: Guy Barry; Sales Mgr.: M. Barry.
Product: Browser boxes, carrying cases, racks, display & point of purchase fixtures.
- Bellnash Dist'g Co., 80 Elmhurst Blvd., Scranton, Pa. 18505. Tel: (717) 342-1021. Pres.: Richard Plotkin; Gen. Mgr.: Charles Banks.
Product: Divider cards.
- Ely Besalel Ltd., 156 E. 52 St., New York, N.Y. 10022. Tel: (212) 759-7820. Pres.: Ely Besalel; Gen. Mgr.: Anita Calif.
Product: Catalog servs.
- Cass Inc., 1116 E. New Haven Ave., Melbourne, Fla. 32901. Tel: (305) 727-7202. Pres.: William C. Howell; Sales Mgr.: John J. Brennan.
Product: Catalog servs.
- Central Plastics Dist's. Co., 527 S. Wells St., Chicago, Ill. 60607. Tel: (312) 786-0200. Pres.: Harry R. Greenwald; Gen. Mgr.: R. A. Gafvert; Sales Mgr.: L. Longwell.
Branch: Rockford, Ill., Rockford Central Dist's. Co., 2101 23 Ave., Zip: 61101. Tel: (815) 397-4465.
Product: Browser boxes, divider cards, racks.
- Conlan Creative Lithographers, 1655 Folsom St., San Francisco, Calif. 94103. Tel: (415) 431-7373. Pres.: Robert D. Conlan; VP & Sales Mgr.: Richard T. Conlan.
Product: Catalog servs., divider cards, title strips.
- The Crest Mfg. Co., PO Drawer 488, US Hwy. 25 & State Hwy. 23, Edgefield, S.C. 29824. Tel: (803) 637-3221. Pres.: Daniel C. Larkin Jr.; Sales Mgr.: Edwin C. Fuller.
Product: Carrying cases.
- Custom Case Mfg. Co. Inc., PO Box 5625, 5511-19 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-6165. Pres.: Al Metzger; Gen. Mgr.: George Huston; Sales Mgr.: Bill Fulton.
Product: Carrying cases.
- Display Equip. Mfg. Co., (div. of ABC Rec. & Tape Sales), 1000 First Ave. S., Seattle, Wash. 98134. Tel: (206) 623-0706. Gen. & Sales Mgr.: Welden Dolgoff.
Product: Browser boxes, racks.
- Duotone Co. Inc., PO Box 1168, 6875 SW 81 St., South Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg.
Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles.
- Eastern Specialties Corp., 169 Rt. 46, Mine Hill, Dover, N.J. 07801. Tel: (201) 361-7990. Pres.: Bob Kenny; Gen. & Sales Mgr.: Brad Barnes.
Product: Carrying cases, cleaners, cloths & brushes.
- Electronic Inds. Inc., 7516 42 Ave. N., Minneapolis, Minn. 55427. Tel: (612) 533-1677. Pres. & Gen. Mgr.: J. W. Welch; VP & Sales Mgr.: Steven Teachout.
Product: Cleaners, cloths & brushes (Schweizer).
- Elmira Custom Rec. Sales (div. of Creative Artists), 6 Van Ness Rd., Binghamton, N.Y. 13905. Tel: (607) 797-3909. Pres.: Johnathan K. Solak; Gen. & Sales Mgr.: Charles M. Solak.
Product: Browser boxes, carrying cases, catalog servs., cleaners, cloths & brushes, divider cards, 45 RPM adaptors, needles, racks, title strips.
- Ess & Ess Music Prods. Inc., 95 Grand Ave., Brooklyn, N.Y. 11205. Tel: (212) ST 9-3060. Pres.: Martin E. Sandler; VP: Fred Sulzer; Special Sales Consultant: Jerry Geller.
Product: Carrying cases.
- Gregorie Nelson Ficara Ent's., 40 Clinton St., Springfield, Vt. 05156. Tel: (802) 885-3820. Pres. & Gen. Mgr.: Greg Ficara; Sales Mgr.: Charlie Nelson.
Product: Catalog servs.
- Fidelitone Inc., 6415 Ravenswood Ave., Chicago, Ill. 60626. Tel: (312) BR 4-0075. Pres.: Douglas F. Hudson; VP: W. R. Anton; Sales Mgr.: H. A. Prince
Int'l branch: Scotland
Product: Cleaners, cloths & brushes, 45 RPM adaptors, needles. (SEE ADVERTISEMENT)
- Fidelity Prods. Co. Inc., 5201 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 934-1171. Pres.: Sanford Sykes; Sales Mgr.: Eli Chezar.
Product: Carrying cases.
- Fine-Tone Audio Prods. Co. Inc., 24 Cobek Ct., Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; VP & Gen. Mgr.: Stuart Mont; Mktg. Mgr.: Irving Glasser; Sales Mgr.: Jack Haddad.
Product: Carrying cases, cleaners, cloths & brushes, divider cards, 45 RPM adaptors, racks. (SEE ADVERTISEMENT)
- Freedman Aircraft Eng'g Corp., PO Box 228, Charlevoix, Mich. 49720. Tel: (616) 547-6501. Pres.: Gordon L. Freedman; Gen. Mgr.: Jack C. Grubaugh; Sales Mgr.: L. L. Espich.
Product: Browser boxes, racks.
- G & W Prods. Supply Co., PO Box 335, Canton, Ohio 44701. Tel: (216) 452-0490. Pres.: Donald Mastin; Gen. Mgr.: Acie Mastin; Sales Mgr.: Alex Mastin.
Product: Browser boxes, catalog servs., cleaners, cloths & brushes, 45 RPM adaptors, needles.
- Glass Publ'g Co., 919 N. Michigan, Chicago, Ill. 60611. Tel: (312) 337-8000. Pres.: Paul Glass; Sales Mgr.: Mort Ohren.
Product: Catalog servs.
- Gopher Prods. Corp., Box 812, Berkeley, Calif. 94701. Tel: (415) 843-5836. Pres. & Gen. Mgr.: Burt Perkins.
Product: Divider cards, title strips.
- Guaranteed Printing Serv. Co. Inc., 119 W. 23 St., New York, N.Y. 10011. Tel: WA 9-2410. Pres.: Alexander Pollack; Gen. Mgr.: Herbert Pollack; Sales Mgr.: Albert Pollack.
Product: Catalog servs.
- Gusdorf & Sons Inc., 6900 Manchester Ave., St. Louis, Mo. 63143. Tel: (314) 647-1207. Pres. & Gen. Mgr.: Paul A. Gusdorf; Sales Mgrs.: Ralph L. Fridley, V. A. Griffin.
Product: Racks.
- Hamilton Fixture Co., PO Box 395, Hamilton, Ohio 45011. Tel: (513) 868-2144. Pres.: John Schlegel; VP Sales: Michael Krummen.
Product: Racks.
- M. & N. Harrison Inc., 274 Madison Ave., New York, N.Y. 10016. Tel: (212) 685-5383. Pres. & Gen. Mgr.: Mrs. Molly Harrison; Sales Mgr.: Max Gilman.
Product: Catalog servs.
- Hit Program Serv., 1175 Broad St., Newark, N.J. 07114. Tel: (201) 243-0222. Pres.: D. M. Steinberg; Gen. Mgr.: Arthur DeBose Jr.
Product: Title strips.
- Industrial Fibre Prods., 3680 S. Main St., Los Angeles, Calif. 90007. Tel: (213) 233-5269. Pres.: William Bal; Gen. Mgr.: Al Prentice; Sales Mgr.: Ronald P. Jacobus.
Product: Carrying cases.
- Industrial Formulations Corp., 175 Terminal Dr., Plainview, L.I., N.Y. 11803. Tel: (516) 433-1182. Pres.: William Alan Discount; Sales Mgr.: G. Allen.
Product: Cleaners.
- Le-Bo Prods. Co. Inc., 71-08 51 Ave., Woodside, N.Y. 11377. Tel: (212) 458-7700. Pres.: Leslie Bokor; VP & Sales Mgr.: Leslie Dame; Gen. Mgr.: Herbert Hartman.
Product: Browser boxes, carrying cases, cleaners, cloths & brushes, divider cards, 45 RPM adaptors, needles, racks. (SEE ADVERTISEMENT)
- MCA Recs., 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Pres.: J.K. Maitland; Exec VP: E.J. Loetz; Sales Dir.: Marvin Paris.
Product: Carrying cases, catalog servs., needles.
- Magnate Assocs. (div. of Memnon Ltd.), PO Box 84, Glen Cove, L.I., N.Y. 11542. Tel: (516) 676-6753. Pres.: Krzysztof Z. Purzycki; Gen. Mgr.: Cazimir V. Swier; Sales Mgr.: Josef Williams.
Product: Catalog servs.
- Modern Album & Finishing Co. Inc., 119-01 22 Ave., College Point, N.Y. 11356. Tel: (212) 353-5701. Pres.: G. D. Thomas; VP: R. A. Froehlig; Gen. Mgr.: D. R. House.
Branches: Burbank, Calif., Modern Album of California Inc., 3116 Van Owen St. Zip: 91504. Tel: (213) 845-7655. Gen. Mgr.: Jim Gordon; Sales: Rollie Froehlig—Terre Haute, Ind., Modern Album of Indiana Inc., 1299 Voorhees St. Zip: 47808. Tel: (812) 235-6001. Gen. Mgr.: Richard Fields—Flemington, N.J., Modern Album of New Jersey Inc., Hwy. 202 & 31. Zip: 08822. Tel: (201) 782-4800. Gen. Mgr.: Floyd Pawson.
Int'l branch: Canada, Modern Album of Canada Ltd.
Product: Browser boxes, carrying cases, divider cards.
- Nartrans Corp., 531 Mateo, Los Angeles, Calif. 90013. Tel: (213) 627-8061. Pres.: Norman H. Casson; Mkt. Mgr.: J. Les Craig.
Product: Carrying cases.
- Helen Neushaefer (div. of Supronics Corp.), 114-01 14 Ave., College Point, N.Y. 11356. Tel: (212) 359-8100. Pres.: Marc Birnbaum; Sales Mgr.: Fred Nowaskey.
Product: Carrying cases.
- One-Spot Publ'g Div., 701 E. Prospect Ave., Mount Prospect, Ill. 60056. Tel: (312) 392-1720. Gen. Mgr.: E. V. Mironko; Circulation Mgr.: C. Mazawa.
Product: Catalog servs.
- Pfanstiel, 3300 Washington St., Wakegan, Ill. 60085. Tel: (312) 623-1360. Pres. & Gen. Mgr.: R. Bruce Wight; Sales Mgr.: C. Al Clinton.
Product: Cleaners, cloths & brushes, 45 RPM adaptors, needles.
- Phonolog Publ'g (div. of Trade Serv. Publ'ns Inc.), 2720 Beverly Blvd., Los Angeles, Calif. 90057. Tel: (213) 385-4211. Pres.: A. H. Gudie; Gen. Mgr.: J. F. Simpson; Sales Mgr.: W. A. Mundy.
Product: Catalog servs.
- Pickering & Co. Inc., 101 Sunnyside Blvd., Plainview, L.I., N.Y. 11803. Tel: (516) 681-0200. Pres.: W. O. Stanton; Mktg. Dir.: D. P. Collins; Sales Mgr.: T. Donohue.
Product: Needles.
- Pratt Sales Corp., 42 Merrick Rd., Rockville Centre, L.I., N.Y. 11570. Tel: (516) 678-2700. Gen. Mgr.: Stanley Gilman; Sales Co-ord.: Andrew R. Barr.
Product: Pressure sensitive tape, self-stick labels.

continued on page 242

Ampak CASES

FOR 8-TRACK TAPES



AND CASSETTES



PORTABLE PROTECTION FOR STEREO TAPES

When tapes are stored in an Ampak case, each cartridge is completely encased in its own individual compartment. They're protected from moisture, dust and scratches. Ampak carrying cases are favorites with the "now" generation of stereo tape owners everywhere. There are cases in the Ampak line for all types of cartridges: 8-track, 4-track and cassettes.

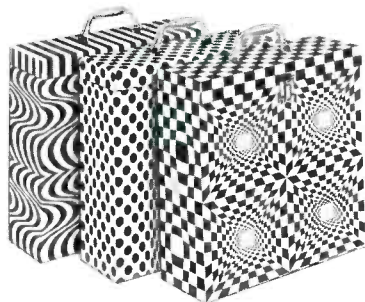
Made in a variety of styles, colors and capacities, they meet the growing demands of the fabulous tape cartridge market. Wherever tapes are sold, there is a need for carrying cases.

Ampak cases enjoy a fast turnover because they're designed to appeal to the tape buyer and they're priced to sell!

platter-pak[®]

CASES FOR RECORDS

LP ALBUMS



SINGLES



The PLATTERPAK[®] line of record carrying cases offers more styles, brighter colors and better values than any on the market. Sturdy construction is a standard feature of these well known cases. They're made for LP albums, for singles, and in various capacities. Platterpak cases are steady and profitable sellers.

Write for further information about Amberg's full line of cases for music "on-the-go".

AMBERG FILE AND INDEX CO., KANKAKEE, ILLINOIS 60901, PHONE 815/933-3351

power to the posters

we got the power... power posters
heavy rock personalities... power profits... power displays...
...demand a free color catalog

7w 57th street, new york, n.y. 10019
(212) 832-0205

gemini
rising, inc.

continued

R M S Electronics Inc., 50 Antin Pl., Bronx, N.Y. 10462. Tel: (212) 892-6700. Pres.: Arthur A. Fink; Sales Mgr.: Arthur Wasserman; Adv. Mgr.: Eugene Kneloff.
Product: Carrying cases. (SEE ADVERTISEMENT)

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737. Pres.: Ray Abrams; Gen. Mgr.: Norine Abrams; Sales Mgr.: James Whelpley.
Product: Browser boxes, carrying cases, cleaners, cloths & brushes, divider cards, 45 RPM adaptors, needles, racks.

Recordaid Inc., PO Box 5793, Olney Sta., Philadelphia, Pa. 19120. Pres.: William Martin; Sales Mgr.: Don W. Exline.
Product: Catalog servs.

Record Research, 8447 Lloyd Ave., Menomonee Falls, Wis. 53051. Tel: (414) 251-5408. Pres.: Joel Whitburn.
Product: Catalog servs.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Telex: 236047. Pres.: Herbert H. Borchardt; VP: Robert L. Borchardt; Sales Mgr.: Peter Wish.
Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles, racks, stereo headphones, microphones. (SEE ADVERTISEMENT)

Redisco, 1815 Guilford Ave., Baltimore, Md. 21202. Tel: (301) 727-6420. Pres. & Gen. Mgr.: Oscar Buchman.
Product: Cleaners, cloths & brushes, 45 RPM adaptors, needles. (SEE ADVERTISEMENT)

Reliance Folding Carton Corp., 108-18 Queens Blvd., Forest Hills, N.Y. 11375. Tel: (212) 544-9800. Pres.: Marshall Weingarden; Gen. Mgr.: Val Goldsmith.
Int'l branch: Switzerland.
Product: Carrying cases. (SEE ADVERTISEMENT)

Rhythm & Blues Group Oldies Catalogue (div. of Record Rendezvous Inc.), 134 S. 20 St., Philadelphia, Pa. 19103. Tel: (215) LO 7-9424. Pres.: Edward R. Marcus; Gen. Mgr.: Cinnie Tearson; Sales Mgr.: Joanne Small.
Product: Catalog servs.

Rivertone Stylus Co. Inc., Dillon Rd., Monticello, N.Y. 12701. Tel: (914) 794-8888. Pres. & Gen. Mgr.: W. Adamson; Sales Mgr.: R. Shluss.
Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles.

Robins Inds. Corp., 15-58 127 St., College Point, N.Y. 11356. Tel: (212) 445-7200. Pres.: Herman D. Post; VP: Jack Friedland; Sales Mgr.: Larry Post.

Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, title strips.

Royal Rec. & Tape Racks (div. of Paramount Wire Prods.), 1035 Westminster Ave., Alhambra, Calif. 91803. Tel: (213) 283-0581. Pres. & Gen. Mgr.: Joseph D. Winston; Sales Mgr.: Les Engel.
Product: Divider cards, racks.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan; VP Mktg.: John E. Corbin.
Product: Carrying cases, cleaners, cloths, & brushes, 45 RPM adaptors, needles, racks.

Schwann Rec. & Tape Guide, 137 Newbury St., Boston, Mass. 02116. Tel: (617) 266-6211. Pres.: William Schwann; Circulation Mgr.: M. Gowans; Sales Mgr.: Franz Wolff.
Product: Catalog servs.

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.
Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles, racks.

Selective Prods. Corp., Lincoln Bldg., 49 E. 41 St., New York, N.Y. 10017. Tel: (212) MU 7-4185. Sales Mgr.: John Edwards.
Product: Carrying cases.

Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; VP & Gen. Mgr.: Barry Rosen.
Product: Browser boxes, carrying cases, racks.

Service Mfg. Co. Inc., 155 Saw Mill River Rd., Yonkers, N.Y. 10701. Tel: (914) 476-1700. Pres.: Meyer Berkman; VP & Gen. Mgr.: Joseph L. Berkman.
Product: Carrying cases.

Star Title Strip Co. Inc., 842 Western Ave., Pittsburgh, Pa. 15233. Tel: (412) 231-4314. Gen. Mgr.: Norman W. Morgan; Sales Mgr.: William Miller.
Branch: Chicago, Ill., 1825 W. Chicago Ave. Zip: 60622. Tel: (312) TA 9-0550. Mgr.: Donald Cihak.
Product: Divider cards, title strips. (SEE ADVERTISEMENT)

Stereodyne Inc., 2810 Elliott, Troy, Mich. 48084. Tel: (313) 585-6585. Exec. VP & Gen. Mgr.: Jules L. Sack.
Int'l branch: Canada.
Product: Cleaners, cloths & brushes.

Sterling Title Strip Co. Inc., 1175 Broad St., Newark, N.J. 07114. Tel: (201) 243-0222. Pres.: D. M. Steinberg; Gen. Mgr.: Arthur De Bose Jr.
Product: Title strips.

continued on page 244

RMS your one stop source for Profitable...

CASSETTE AND 8-TRACK CARTRIDGE CARRY CASES AND STORAGE UNITS

All RMS Cases and Storage Units feature sturdy molded plastic, deep compartmented trays to protect tapes. 1. Walnut Decor Wood Storage Units. Turntable models #1518 for 72 Cassettes, and #1520 for 72 Cartridges, revolves on ball bearing swivel base. Modular units #1519 for 36 Cassettes, and #1521 for 36 Cartridges. 2. Deluxe Attache Cases for Cassettes. #1522 for 24 Cassettes. #1523 stores 36 Cassettes. 3. Lightweight Quality Stitched Leatherette Carry Cases. Aluminum rim reinforces case. Interior foam pad cushions and protects tapes. #1524 for 24 Cassettes. #1525 stores 24 Cartridges. 4. Low Cost heavy duty vinyl Cases. Available in Wet Look, Alligator textured, and Colorful Psychedelic pattern. #1509 for 12 Cassettes. #1510 for 12 Cartridges. 5. Turntable Storage Units. Heavy duty, molded plastic compartmented case revolves on ball bearing base. Has convenient carry handle. Glossy black finish with simulated Walnut Wood Grain top and swivel base. #1507 for 48 Cassettes. #1508 for 48 Cartridges. 6. Deluxe wood, Alligator textured, leatherette covered Cases. #1514 for 24 Cartridges. #1515 for 48 Cassettes. 7. Deluxe lightweight leatherette compartmented Carry Case for 12 Cassettes, Cassette Recorder and Microphone with Accessories. #1526—a real winner! 8. Modular Storage Units. Molded plastic, deep compartments. #1500 for 12 Cassettes. #1501 for 12 Cartridges.

Suggested low retail prices from \$1.49 to \$21.95. Write for FREE Catalog and Prices!

The 1500 Series...

RMS ELECTRONICS, INC.

50 Antin Place, Bronx, N.Y. 10462

• Tel. (212) 892-6700

LeBo[®] IS FIRST EVERYWHERE



Complete line of

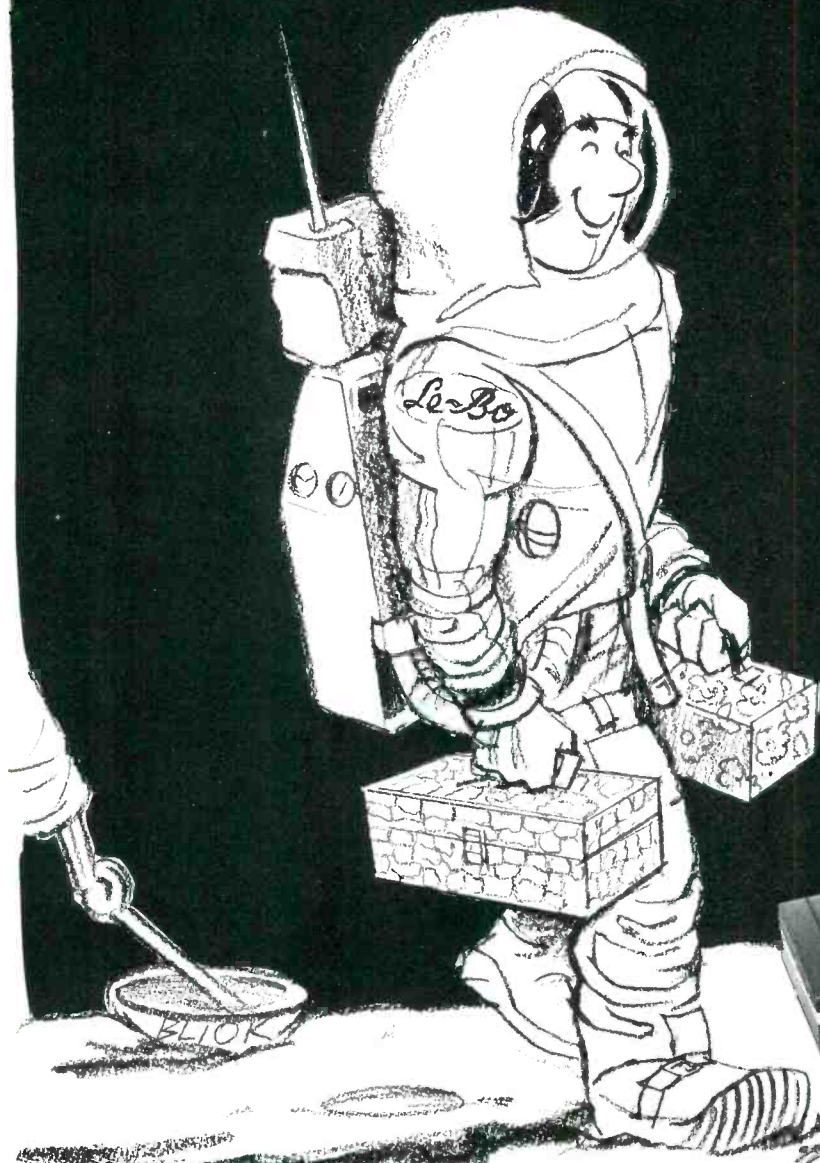
**CARTRIDGE AND CASSETTE
CARRYING CASES**

TAPE ACCESSORIES

**BLANK LOADED CASSETTES
AND CARTRIDGES**

RECORD ACCESSORIES

**GUITAR ACCESSORIES AND
DIAMOND NEEDLES**



LeBo

PRODUCTS, INC. • 71-08 51st AVENUE, WOODSIDE, NEW YORK 11377

ROYAL RECORD AND TAPE RACKS

THE LEADING MANUFACTURER
OF WIRE PRODUCTS FOR
RECORDS AND TAPES

- RECORD RACKS
- TAPE RACKS
- DISPLAY RACKS
- PEGBOARD BASKETS
- PLASTIC DIVIDER CARDS ALL SIZES
- CASSETTE HOLDERS

TRY US and SEE
WHY WE ARE NO. 1

Lowest Prices

Only One Reason Why
You Should Order From

ROYAL RECORD & TAPE RACKS

DIVISION OF PARAMOUNT
WIRE PRODUCTS

1035 WESTMINSTER AVENUE
ALHAMBRA, CALIF. 91803
PHONE: (213) 283-0581

REPRESENTATIVE WANTED
CERTAIN TERRITORIES

Write For CATALOG on
Company Stationary

continued

United Int'l Inc., 520 Fifth Ave., New York, N.Y. 10036. Tel: (212) MU 2-5844. Pres.: Louis J. Ferriol.
Product: Catalog servs.
Valley Amusement Co., 410 St. Francois St., Florissant, Mo. 63031. Tel: (314) 839-1244. Pres.: Henry J. Danner.
Product: Record, tape & accessory vendors.
Waverley Rec'g Studio, 24 Carroll St., Watertown, Mass. 02172. Tel: (617) 924-8555. Pres. & Gen. Mgr.: Thomas G. Walters; Sales Mgr.: Bobby Thayer.
Product: Browser boxes.
Wiremaid Prod. Corp., 60 West Ave., Patchogue, L.I., N.Y. 11772. Tel: (516) 475-6193. Pres. & Sales Mgr.: Arnold Boden; Gen. Mgr.: Charles Manganello.
Product: Racks.
Wiremaster Corp. of America, 10 Kees Pl., Merrick, L.I., N.Y. 11566. Tel: (516) 623-3629. Pres.: Robert D. Slifstein; Sales Mgr.: Bernard Blaker.
Product: Racks.

Guy Barry Ent's. Inc.
The Crest Mfg. Co.
Custom Case Mfg. Co. Inc.
Ductone Co. Inc.
Eastern Specialties Corp.
Elmira Custom Rec. Sales
Ess & Ess Music Prods. Inc.
Fidelity Prods. Co. Inc.
Fine-Tone Audio Prods. Co. Inc.
Industrial Fibre Prods.
Le-Bo Prods. Co. Inc.
M C A Recs.
Modern Album & Finishing Co. Inc.
Nartrans Corp.
Helen Neushaefer.
R M S Electronics Inc.
Raynor Sales Co. Inc.
Recoton Corp.
Reliance Folding Carton Corp.
Rivertone Stylus Co. Inc.
Robins Inds. Corp.
Royal Sound Co. Inc.
Seebro Prods. Co.
Selective Prods. Corp.
Sentry Inds. Inc.
Service Mfg. Co. Inc.

BROWSER BOXES

George Alexander Displays Inc.
American Phono-Ton Inc.
Guy Barry Ent's. Inc.
Central Plastics Disits. Co.
Display Equip. Mfg. Co.
Elmira Custom Rec. Sales
Freedman Artcraft Eng'g Corp.
G & W Prods. Supply Co.
Le-Bo Prods. Co. Inc.
Modern Album & Finishing Co. Inc.
Raynor Sales Co. Inc.
Sentry Inds. Inc.
Waverley Rec'g Studio

CARRYING CASES

Action Tapes Inc.
Amberg File & Index Co.
American Phono-Ton Inc.
American Sound Corp.

CATALOG SERVICES

Adrian Assocs. Inc.
George Alexander Displays Inc.
Allied Communications Corp.
Ely Besalel Ltd.
Cass Inc.
Conlan Creative Lithographers.
Elmira Custom Rec. Sales.
Gregorie Nelson Ficara Ent's.
G & W Prods. Supply Co.
Glass Publ'g Co.
Guaranteed Printing Serv. Co. Inc.
M. & N. Harrison Inc.
M C A Recs.
Magnate Assocs.
One-Spot Publ'g Div.
Phonolog Publ'g.
Recordaid Inc.
Record Research.
Rhythm & Blues Group Oldies Catalogue.
Schwann Rec. & Tape Guide.
United Int'l Inc.

continued on page 246

THERE'S A NARTRANS ALBUM FOR EVERY NEED

Tough, washable vinyl binding. Designed to shed water, withstands temperature extremes, they're dust-proof and crush-proof. Albums stay closed. Cassettes are held firmly... pop out easily. Prices? Surprisingly low.



4, 5, 6, 8, 12, and 16 capacities in configurations to meet different requirements... including 8 and 16 capacity combined with a 3 ring binder. Also an 8 capacity cartridge album and a 12 capacity album for cassettes in their outer case. Albums may be customized to meet your special needs.

531 MATEO ST • LOS ANGELES, CALIF. 90013 • (213) 627-8061



recoton
THE ONLY
ACCESSORY
SOURCE YOUR
COMPANY
EVER NEEDS

Recoton—Full line merchandisers of

- DIAMOND NEEDLES
- TAPE CARRY CASES
- CASSETTES
- TAPE CARTRIDGES
- RECORD ACCESSORIES
- STORAGE CABINETS
- TAPE ACCESSORIES
- GUITAR ACCESSORIES

PLUS

A new and complete line of audio products, including stereo headphones, microphones, cables, jacks, plugs, etc.

And including:

EAST AND WEST COAST WAREHOUSES.
 LOCAL REPRESENTATION THROUGHOUT U.S.

QUALITY — PRICE — EXPERIENCE

We are ready to serve you!

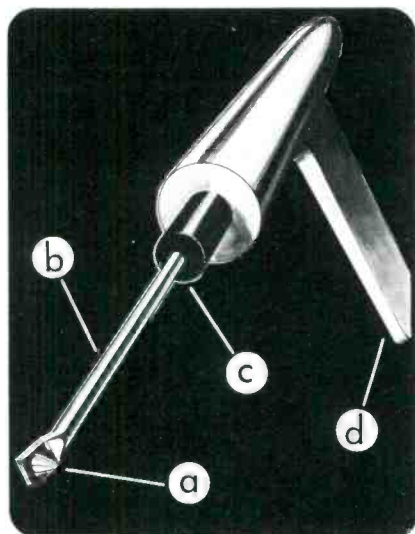
For complete information contact

recoton CORPORATION

46-23 Crane Street, Long Island City, N.Y. 11101 (212) 392-6442



Only
Fidelitone
builds
sound
quality...



from diamond tip
to plastic grip!

Fidelitone is the only needle manufacturer who makes a complete diamond needle controlling quality throughout production. Fidelitone also provides you with the most effective merchandising program in the industry.

Yes, we Make It Easy for you to sell more Fidelitone needles and make more money at it, but it's not easy to make diamond needles.

First, we grind the diamond points (a) to exacting tolerances $\pm .0001$ " (1/10,000 of an inch). We are now the world's leading producer of diamond points!

The needle shank (b) is hollow aluminum tubing only .02" in diameter that must be cut, crimped and drilled.

We compound and mold our own rubber bearings (c) to unique dynamic performance specifications.

We also mold plastic lever arms and grips (d). Everything is made and put together in our Chicago plant. After thorough inspection, it goes into the Fidelitone plastic needle box (we make these, too!).

The complete Fidelitone story is easily summed up... stick with the leader! Fidelitone is the leader... the only American company to make a complete diamond needle... the only needle line to offer a complete merchandising program that Makes It Easy for you to build sales and profits.

Fidelitone[®]

Advancing Technology and Merchandising
with... THE TOUCH OF MAGIC

6415 N. Ravenswood Avenue, Chicago, Illinois 60626

continued

CLEANERS, CLOTHS & BRUSHES

Action Tapes Inc.
American Phono-Ton Inc.
American Sound Corp.
Audio Supply Inc.
Duotone Co. Inc.
Eastern Specialties Corp.
Electronic Inds. Inc.—Schweizer.
Elmira Custom Rec. Sales.
Fidelitone Inc.
Fine-Tone Audio Prods. Co. Inc.
G & W Prods. Supply Co.
Industrial Formulations Corp.—cleaners.
Le-Bo Prods. Co. Inc.
Pfanstiehl.
Raynor Sales Co. Inc.
Recoton Corp.
Redisco.
Rivertone Stylus Co. Inc.
Robins Inds. Corp.
Royal Sound Co. Inc.
Seebro Prods. Co.
Stereodyne Inc.

DIVIDER CARDS

George Alexander Displays Inc.
American Browser Cards.
Bellnash Dist'g Co.
Central Plastics Dists. Co.
Conlan Creative Lithographers.
Elmira Custom Rec. Sales.
Fine-Tone Audio Prods. Co. Inc.
Gopher Prods. Corp.
Le-Bo Prods. Co. Inc.
Modern Album & Finishing Co. Inc.
Raynor Sales Co. Inc.
Royal Rec. & Tape Racks.
Star Title Strip Co. Inc.

45 RPM ADAPTORS

Aldshir Mfg. Co. Inc.
American Phono-Ton Inc.
Duotone Co. Inc.
Elmira Custom Rec. Sales.
Fidelitone Inc.
G & W Prods. Supply Co.
Le-Bo Prods. Co. Inc.
Pfanstiehl.
Raynor Sales Co. Inc.
Recoton Corp.
Redisco.
Rivertone Stylus Co. Inc.
Robins Inds. Corp.
Royal Sound Co. Inc.
Seebro Prods. Co.

NEEDLES

Aldshir Mfg. Co. Inc.
American Phono-Ton Inc.
Duotone Co. Inc.
Elmira Custom Rec. Sales.
Fidelitone Inc.
G & W Prods. Supply Co.
Le-Bo Prods. Co. Inc.
M C A Recs.
Pfanstiehl.
Pickering & Co. Inc.
Raynor Sales Co. Inc.
Recoton Corp.
Redisco.
Rivertone Stylus Co. Inc.
Royal Sound Co. Inc.
Seebro Prods. Co.

RACKS

Action Tapes Inc.
George Alexander Displays Inc.
Arsey Display Mfg. Corp.
Art-Phyl Creations.

new
from
RELIANCE

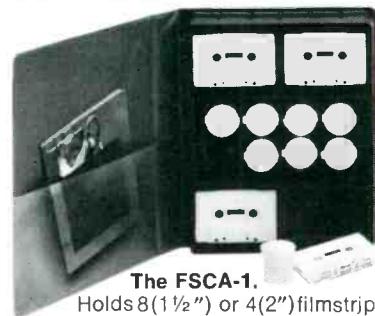
America's most versatile line
of audio-visual packaging



the M-3.

Designed to meet the demands of today's "canned" presentation. A sturdy corrugated-board mailer that will safely and conveniently carry your pre-programmed cassette & filmstrip presentation. Available in any quantity.

Filmstrip and Cassette Albums.



The FSCA-1.

Holds 8 (1 1/2") or 4 (2") filmstrip cans and 4 cassettes rattle-free in a rigid plastic tray. Heat sealed vinyl cover over heavy board guarantees durability.



The FSCA-2. Holds up to 6 cassettes and 12 (1 1/2") filmstrip cans within two plastic interlocking trays for all-around dust-tight protection. Covered with durable plastic coated, water repellent leatherette wrapped over rigid board.

Custom imprinting and colors available.

RELIANCE

Plastics & Packaging

division of

RELIANCE FOLDING CARTON CORP.

108-18 Queens Boulevard

Forest Hills, N. Y. 11375

Tel.: 212-544-9800

Geneva • Stockholm

continued on page 389

CREATIVE PACKAGING'S OPEN-AND-SHUT CASE FOR CASSETTES



Exhibit "A"

The box. Made of heat resistant, medium impact polystyrene, it's designed to protect, store and rack all cassettes. The highest quality cassette case available today at competitive prices. And backed by a complete packaging design and manufacturing facility.



Exhibit "B"

The colors. Select your own case-look with an opaque base available in seven of Creative Packaging's standard colors or in an endless array of special colors.



Exhibit "C"

The name. Imprint the case cover or backbone with your own logo, company name, cassette title or what-have-you. Creative's facilities and experience in hotstamping assure highest quality workmanship. We will reproduce your art or will help with graphic concepts keyed to your special promotional objectives.

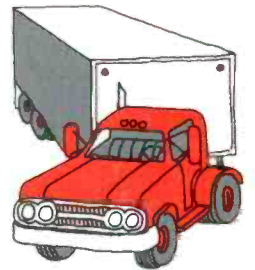


Exhibit "D"

Stock availability. Creative's new cases are ready for quick delivery on small or large orders from stock. Stock case features crystal clear cover and black base.

Summation

The conclusive facts are that there's really no limit to what Creative Packaging can do to customize, display or store your cassettes. There's the "bookbinder" with two cases joined back-to-back, a file drawer, miniature bookshelf, cassette merchandiser card, or library box. And that's just a sampling of what imagination with paperboard and plastic can do at Creative. Whatever your marketing objective, Creative Packaging's ideas for visual excitement and functional convenience can sparkle your cassette promotions and brighten profit potential.



Please send me your new Case for Cassettes idea folio by return mail.

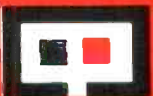
Name _____

Company _____

Title _____

Address _____

City _____ State _____ Zip _____



CREATIVE PACKAGING COMPANY

A Division of Eli Lilly and Company
P. O. Box 444, Indianapolis, Ind. 46206

manufacturers of environmental lighting

A T C Electronic Inc., 345 W. Main St., Alhambra, Calif. 91801. Tel: (213) 576-2427.

Benjamin Electronic Sound Corp., 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960.

Bowman Leisure Inds. Corp., 116 South Ave., Garwood, N.J. 07027. Tel: (201) 789-2000.

Brightco of California, 7351 Hazard Ave., Westminster, Calif. 92683. Tel: (714) 839-4180.

Capitol Stage Lighting Co. Inc., 509 W. 56 St., New York, N.Y. 10019. Tel: (212) 246-7770. Sales Mgr.: John J. Ransom.

Castagna Electronics Corp., 835 Remsen Ave., Brooklyn, N.Y. 11236. Tel: (212) 385-7880.

Castle Lighting, 1014 N. LaBrea Ave., Los Angeles, Calif. 90038. Tel: (213) 461-9326.

CosCo Research Inc., PO Box 17, 1485 W. Garden of the Gods Rd., Colorado Springs, Colo. 80901. Tel: (303) 473-1950. Sales Mgr.: Mory Thompson.

Curtis-Electro Lighting Inc., 3210 Curtis Blvd., Mesquite, Tex. 75149. Tel: (214) 285-8871.

Data Display Systems, Ruth & Somerset Sts., Philadelphia, Pa. 19134. Tel: (215) 426-9700.

Deelite Blacklite Corp., 5319 Fort Hamilton Pkwy., Brooklyn, N.Y. 11219. Tel: (212) 436-5551.

Deus Ex Machina Inc., 10 W. Fourth St., New York, N.Y. 10012. Tel: (212) 255-3550.

Edmund Scientific Co., 380 Edscorp Bldg., Barrington, N.J. 08007. Tel: (609) 547-3488.

Eico Electronic Instrument Co. Inc., 283 Malta St., Brooklyn, N.Y. 11207. Tel: (212) 949-1100.

Electronic Designers Inc., 33 Cain Dr., Plainville, N.Y. 11803. Tel: (516) 249-0481. Pres.: M. Barlowe; VP: G. Ipolyi.

Engineering Research, 34951 Yucaipa Blvd., Yucaipa, Calif. 92399. Tel: (714) 797-3016. Partner: Bill Elliott.

General Electric Co., Lamp Div., Nela Park, Cleveland, Ohio 44112. Tel: (216) 451-6600.

Hanna Mfg. Corp., Stafford Ave., Waterville, N.Y. 13480. Tel: (315) 841-4112. Pres.: Edward A. Hanna.

Head Sound Inc., 29 E. Cross, Ypsilanti, Mich. 48197. Tel: (313) 483-5808. Pres.: David O. Heller.

Kiegl Bros. Universal Electric Stage Lighting Co. Inc., 32-32 48 Ave., Long Island City, N.Y. 11101. Tel: (212) 786-7474. VP Sales & Mktg.: Joel Rubin.

Liberation Light Co. Inc., 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900.

Metro Sound, 4861 Santa Monica Blvd., Los Angeles, Calif. 90029. Tel: (213) 664-2343.

Ovation Instruments, Greenwood Rd., New Hartford, Conn. 06057. Tel: (203) 379-0721. Sales Mgr.: William Mohrhoff.

Provost Displays Inc., 618 W. 28 St., New York, N.Y. 10001. Tel: (212) BR 9-5770. Sales Mgr.: Larry Provost.

The Reliable Decorating & Mfg. Co. Ltd., PO Box 90, 6107 Marlatt St., Mira Loma, Calif. 91752. Tel: (714) 685-7177. Pres.: Virgil L. Terpack.

RockTronics Psychedelic Lighting Inc., 22 Wendell St., Cambridge, Mass. 02138. Tel: (617) 354-4444. Pres.: Dr. Richard Iacobucci.

Roxter Corp., 10-11 40 Ave., Long Island City, N.Y. 11101. Tel: (212) 392-5060.

Shannon Luminous Materials Co., 7356 Santa Monica Blvd., Los Angeles, Calif. 90046. Tel: (213) 876-2660.

Sheraton Electronics Co. Inc., 310 Fifth Ave., New York, N.Y. 10001. Tel: (212) 244-3718.

Sonovision Inc., 290 S. Wagner Rd., Ann Arbor, Mich. 48106. Tel: (313) 663-8521. Pres.: H. F. Johnson.
Note: Specializing in equipment using laser light.

Special Effects Inc., PO Box 246, Morrison, Colo. 80465. Tel: (303) 697-4878. Sales Mgr.: Robert E. Wilkinson.

Siroblite Co. Inc., 29 W. 15 St., New York, N.Y. 10011. Tel: (212) 255-5450. Contact: Raymond Anderson.

Wald Sound, 11131 Dora St., Sun Valley, Calif. 91352. Tel: (213) 875-0480.

services

For The US Music-Record Industry

Continued from page 226

Taplex Co., 809 N. Hampton. Zip: 75208. Tel: 946-1515. Owner: Mrs. R. E. Thomas.
Configurations: Cartridge 4-tr., 8-tr. & cassette.

• HOUSTON (Area Code 713)

Jimmy Duncan's Soundville Prod'n's Inc., 8208 Westpark Dr. Zip: 77042. Tel: 781-6300. Pres.: Jimmy Duncan; Gen. Mgr.: Bill Gilliland; Sales Mgr.: John Clevinger.
Configurations: Cartridge 4-tr. & open reel.

• LONGVIEW (Area Code 214)

Curtis Ents., Curtis Bldg., Box 792. Zip: 75601. Tel: 753-4461. Pres.: James R. Curtis Sr.
Configurations: Cassette & open reel.

• LUBBOCK (Area Code 806)

Custom Rec'd Tape of Dallas, 2115 Main St. Zip: 79401. Tel: 763-0984. Gen. Mgr.: Vincent Baldino.
Home office: Dallas, Tex.
Configurations: Cartridge 8-tr., cassette & open reel.

• SAN ANTONIO (Area Code 512)

Les Miller Ents., 102 Altgelt Ave. Zip: 78201. Tel: 736-2793. Owner: Les Miller.
Configuration: Open reel.

Texas Sound Studios, 506 W. Hildebrand Ave. Zip: 78212. Tel: 733-1721. Owner & Mgr.: Jeff Smith.
Configurations: Cassette & open reel.

• WACO (Area Code 817)

S M I Electronics Inc., PO Box 7780. Zip: 76710. Tel: 752-9711. Gen. Mgr.: Curt Adams; Sales Mgr.: Tommy Bowman.
Configurations: Cartridge 8-tr., cassette & open reel.

UTAH

• PROVO (Area Code 801)

Brigham Young Univ., Room E336 HFAC. Zip: 84601. Tel: 374-1211 ext. 4151. Dirs.: Darrel J. Monson, Dean M. Austin; Supervisor: Mr. Kaye L. Jensen.
Configurations: Cassette & open reel.

VERMONT

• BRATTLEBORO (Area Code 802)

Vanguard Prod'n's, 8 Winter St. Zip: 05301. Tel: 257-7131. Pres. & Gen. Mgr.: David S. Calef.
Configuration: Open reel.

VIRGINIA

• NORFOLK (Area Code 703)

Studio Center (div. of Broadcasting Servs. Inc.), 200 W. 22 St. Zip: 23517. Tel: 622-2111. Pres. & Gen. Mgr.: Warren M. Miller; Sales Mgr.: Jacqueline Perchalla.
Configurations: Cassette & open reel.

• RICHMOND (Area Code 703)

Sound Stages Inc., 2314 W. Cary St. Zip: 23220. Tel: 355-5778. Pres.: W. C. Pulley; Prod'n Mgr.: Frank Brooks.
Configurations: Cassette & open reel.

WASHINGTON

• OLYMPIA (Area Code 206)

Apollo Ents. Inc., 1915 N. Quince. Zip: 98501. Tel: 352-9097. Pres.: Allen P. Giles.
Configurations: Cartridge 4-tr., cassette & open reel.

• TACOMA (Area Code 206)

Wiley Sound Studios, PO Box 7171. Zip: 98407. Tel: SK 2-8583. Owners: Ron Biberthaler, Bill Wiley; Sales Mgr.: Doug Hewitt.
Configurations: Cartridge 4-tr. & open reel.

WISCONSIN

• MILWAUKEE (Area Code 414)

Dave Kennedy Rec'g Studios, 231 W. Wisconsin Ave. Zip: 53203. Tel: 273-5720. Pres.: Dave Kennedy.
Configuration: Cassette.

• SAUK CITY (Area Code 608)

Cuca Rec. Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein; Gen. Mgr.: Marie Neely.
Configurations: Cartridge 8-tr., cassette & open reel.

WYOMING

• CHEYENNE (Area Code 307)

Rocky Mountain Rec'g, PO Box 82. Zip: 82001. Tel: 638-8733. Owner & Gen. Mgr.: Ray Alexander.
Configuration: Open reel.

TAPE DUPLICATOR/MARKETERS

Allied Tape Corp., 1283 Research Blvd., St. Louis, Mo. 63132. Tel: (314) 997-7100. Pres.: Byrle A. Northrup; VP: Douglas L. Allen; Sales Mgr.: Robert F. Philpot; Adv. Dir.: Donald E. Lobbig.

Ampex Stereo Tapes Div., 2201 Lunt Ave., Elk Grove Village, Ill. 60007. Tel: (312) 593-6000. Gen. Mgr.: Donald V. Hall.
Sales offices: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 245-9373—North Miami, Fla., 1175 NE 125 St. Zip: 33161. Tel: (305) 891-0301—New York, N.Y., 555 Madison Ave. Zip: 10022. Tel: (212) 758-8900. Sales Mgr.: Jules Cohen. (SEE ADVERTISEMENT)

Audio-Video Communications Inc., 5727 W. Jefferson Blvd., Los Angeles, Calif. 90016. Tel: (213) 870-6832. Pres.: Donald E. Anderson; Exec. VP: Warren D. Gray; Mktg. Dir.: Richard P. Myers Jr. (SEE ADVERTISEMENT)

Bell & Howell Magnetic Tape Co., Stereotape Div., 2602 Michelson, Irvine, Calif. 92664. Tel: (714) 833-0020. Pres.: Sidney Brandt; VP: J. A. Rubinstein.

Caytronics Corp., 240 Madison Ave., New York, N.Y. 10016. Tel: (212) 889-0044. Pres.: Joe Cayre; VP: Lee Schapiro; Adv. Dir.: Rinel Sousa.
Int'l branch: Mexico, Stereo Jet de Mexico. (SEE ADVERTISEMENT)

Dubbings Electronics, (div. of North American Philips), 1305 S. Strong Ave., Copiague, L.I., N.Y. 11726. Tel: (516) 226-6000. Pres.: T. J. Moore; Gen. Mgr.: W. Callahan; Sales Mgr. & Adv. Dir.: M. Thaler.

Ethnic Tapes Inc., 17 W. 60 St., New York, N.Y. 10023. Tel: (212) 757-9880. Pres.: Morris Levy; Tape & Sales Mgr.: Sonny Kirshen.

G R T Corp., 1287 N. Lawrence Station Rd., Sunnyvale, Calif. 94086. Tel: (408) 734-2910. Pres.: Alan J. Bayley; Sales Mgr.: Fred Furley; Regional Mgr.: Ed Berson; Adv. Dir.: Dick LaPalm.

Branches: Lakeland, Fla., Grove Park Office Center, Hwy. 98 S. Zip: 33803. Tel: (813) 688-2040. Regional Mgr.: John Spellman—Fairfield, N.J., GRT-East, 344 Kaplan Dr. Zip: 07006. Tel: (201) 227-4380. Regional Mgr.: Charles W. Scherzer. (SEE ADVERTISEMENT)

Livingston Audio Prods Corp., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 226-8300. Pres.: Darrell Scholten; VP Sales: Thomas J. Hofbauer; Consumer Mktg. & Sales Dir.: Ray Rand.

M C A Recs., 445 Park Ave., New York, N.Y. 10022. Tel: (212) 759-7500. Pres.: J. K. Maitland; Pre-Recorded Tape Prod. Mgr.: Joel A. Schneider; Sales Mgr.: Marvin Paris; Adv. Dir.: William Levy.

Mercury Rec. Corp., 35 E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 332-5788. Pres.: Irwin H. Steinberg; Nat'l Sales Mgr.: Harry Kelly.

R C A Recs., 1133 Ave. of the Americas, New York, N.Y. 10036. Tel: (212) 586-3000. Pres.: Rocco Laginestra; Sales Mgr.: Gene Settler; Adv. Dir.: Bill Lucas.

Branches: Hollywood, Calif., 6363 Sunset Blvd. Zip: 90028. Tel: (213) 461-9171—Nashville, Tenn., 806 17 Ave. S. Zip: 37203. Tel: (615) 244-9880.

Int'l branches: Argentina, Australia, Brazil, Canada, Chile, England, France, Germany, Italy, Mexico, Spain.

Radiant Cassette/Cartridge Corp., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 765-1820. Pres.: Donald H. Gabor.

Branch: Des Plaines, Ill., 555 Santa Rosa Dr. Zip: 60018. Tel: (312) 299-1006. Gen. Mgr.: John Starzec.

Specialty Sounds Inc., 33490 Groesbeck Hwy., Fraser, Mich. 48026. Tel: (313) 294-5200. Pres.: L. Allan Bazy; Gen. Mgr.: Raymond Czarnik; Mktg. Mgr.: William D. Adams.

Tapeworld Inc., 250 W. 57 St., New York, N.Y. 10019. Tel: (212) 246-9305. Pres.: Donald H. Gabor.

international music-record section

Argentina	Cyprus	Guatemala	Netherlands Antilles	South Africa, Republic of
Australia	Czechoslovakia	Hong Kong	New Zealand	Spain
Austria	Denmark	Hungary	Nicaragua	Sweden
Bahamas	Dominican Republic	Iceland	Nigeria	Switzerland
Belgium	Ecuador	India	Norway	Thailand
Bermuda	Eire	Israel	Pakistan	Trinidad & Tobago
Bolivia	El Salvador	Italy	Panama	Turkey
Brazil	England, See United Kingdom	Jamaica	Peru	USSR
Bulgaria	Finland	Japan	Philippines	United Arab Republic
Canada	France	Lebanon	Poland	United Kingdom
Chile	Germany, East	Malaysia	Portugal	Uruguay
China, Republic of	Germany, West	Mexico	Puerto Rico	Venezuela
Colombia	Greece	Netherlands	Singapore	Virgin Islands
Costa Rica				Yugoslavia

ARGENTINA

Population: 23,983,000.

Rate of exchange: \$1 (US) = 4.40 pesos.

Per capita income: \$709.

Holidays: January 1, Good Friday, Carnival Monday & Tuesday (40 days before Easter), May 1 (Labor Day), May 25 (Anniversary of the 1810 Revolution), June 20 (Flag Day), July 9 (Independence Day), October 12 (Discovery of America), December 25 & important Christian holidays.

● record manufacturers/distributors/importers

Ala-Nicky, see BGM-Magenta.

Archiv, see Phonogram.

Ariel, see Famous.

B G M-Magenta, Jose Bonifacio 477, Buenos Aires. Tel: 921-3413.

Labels: (Owned) BGM, Magenta, Galatea, Ala-Nicky, Guaira, Regina; (represented) Chant du Monde (France), Fonior (Belgium), Hed-Arzi (Israel), Manu (Norway), Metronome (USA), Quality (Canada), Sobedi (Belgium), Sonet (Sweden), Supertone (Germany), Tempo (Germany), Tono (Denmark), Transatlantic (UK).

Belter, Sarmiento 1721, Buenos Aires. Tel: 40-7464.

C B S SAICF (Discos), Casilla Correo 14, Sucursal No. 48, Paraguay 1583, Buenos Aires. Tel: 42-3971.

Labels: (Owned) CBS, Orfeo; (represented) CGD (Italy), Ricordi (Italy), Astarie-Europe (Spain).

Cartridge 8-tr. & cassette: (Owned) CBS, Epic, Harmony, Masterworks; (represented) Astarie (Spain), Barnaby (USA), Discos Columbia (Spain), Metromedia (USA), Palette (Belgium), Plaza (Brazil), Sondor (Uruguay), Sonet (Sweden), Sono-Radio (Peru).

Calesita, see Surco.

Camden, see RCA.

D G G, see Phonogram.

Dial, Pasteur 341, Buenos Aires. Tel: 47-0145.

Labels: (Owned) Dial; (represented) Accent, GNP Crescendo, Mainstream, Time (all USA).

Disc Jockey, Pedro Goyena 70-72, Buenos Aires. Tel: 92-7700.

Labels: (Owned) Disc Jockey; (represented) Barclay (France) CEM (Spain), Carosello (Italy), Continental (Brazil), Chantecler (Brazil), Fonograma (Spain), Italdisc (Italy), Major Minor (UK), Riviera (France), Sesion (Spain), Tempo (Spain), El Virrey (Peru).

Cartridge 4-tr. & 8-tr.: (Owned) Disc Jockey.

E M I, see IEM.

Famous, Venezuela 4131, Buenos Aires. Tel: 93-2651.

Labels: (Owned) Ariel; (represented) EMI (UK), Fonograma (Venezuela), Imperial (Brazil), Musicdisc (Brazil), Nilser (Brazil), Pathe-Marconi (France), Tropical (Colombia).

Fans, see Surco.

Fermata, Marcelo T. de Alvear 1573, Buenos Aires. Tel: 44-5000. Mgr.: G. L. Grassi.

Home office: Brazil.

Labels: (Owned) Fermata, Premier, RGE, Som/Maior, Young; (represented) AZ (France), Ariston (Italy), CMS (Italy), Clan (Italy), Class (Uruguay), Fonit-Cetra (Italy), GTA (Italy), Inter (Italy), Jaguar (Italy), Momo (Brazil), Shot (USA), Style (Italy).

Cartridge 8-tr. & cassette: (Owned) Fermata, Premier, RGE, Som/Maior, Young.

Golden & Jow Recs., Junin 347, Buenos Aires.

Fontana, see Phonogram.

Galatea, see BGM-Magenta.

Guaira, see BGM-Magenta.

Heliodor, see Phonogram.

I E M (Industrias Electricas & Musicales) Odeon SAIC, Mendoza 1660, Buenos Aires. Tel: 73-0051.

Labels: (Owned) Odeon, Odeon Pops, Parlophone; (represented) A&M (USA), Belter (Spain), Capitol (USA), Liberty/United Artists (USA), London (USA), Viva (USA), Vogue (France).

Cartridge 8-tr. & cassette: (Owned) Odeon, Parlophone; (represented) A&M (USA), Angel (UK), Apple (UK), Bell (USA), Capitol (USA), Dunhill (USA), Fantasy (USA), Liberty (USA), Vogue (France).

Magenta, see BGM-Magenta.

Marpas, see Ver-Clark.

Martin Fierro, see Ver-Clark.

Mercury, see Phonogram.

Microton, Lavalle 1759, Buenos Aires. Tel: 49-6128.

Labels: (Owned) Microton; (represented) Audio Fidelity, Bang, Buddha, Cadet, Checker, Chess, Korate, Secco (all USA).

Cartridge 4-tr. & 8-tr.: (Owned) Microton.

Music Hall, see Sicomericana.

Neptuno, see Ver-Clark.

Odeon, see IEM.

Odeon Pops, see IEM.

Opus, see Surco.

Orfeo, see CBS.

Organito, see Sicomericana.

Pagoda Recs., Arenales 1875, Buenos Aires. Tel: 44-8825. Pres.: Elena Magac.

Labels: (Owned) Pagoda; (represented) Fania (USA).

Par SCA, Florida 520, Rm. 524, Buenos Aires. Pres.: Alejandro Romay; Gen. Mgr.: Walter Thiers.

Labels: (Owned) Par; (represented) Barclay (Spain).

Parlophone, see IEM.

Phillips, see Phonogram.

Phonogram SAIC, Moreno 2038, Buenos Aires. Tel: 43-7709/5524, 47-3622.

Labels: (Owned) Phillips, Fontana, Polydor, DGG, Archiv, Heliodor, Mercury; (represented) Atlantic, Buddha/Kama Sutra, Colossus, Walt Disney, MGM, Verve (all USA).

Cassette: (Owned) Phillips, Fontana, Polydor, DGG; (represented) Atlantic (USA), Big Tree (USA), Buddha (USA), Charisma (UK), Colossus (USA), Flying Dutchman (USA), Head (UK), Heritage (USA), Kama Sutra (USA), Lansdowne (UK), MGM (USA), Mercury (USA), Riverside (USA), Skye (USA), Verve (USA), Verve/Forecast (USA).

Polydor, see Phonogram.

Premier, see Fermata.

Prodisa SRL, Culpina 375, Buenos Aires. Tel: 611-4819, 612-5107. Pres.: Jorge Cesar Esperon; Gen. Mgr.: Facundo Martinez; Sales Mgr.: Luis Pissolito; Import/Export Dept. Mgr.: Ian J. Wilson.

Labels: (Owned) Tonodisc; (represented) ABC (USA), Command (USA), Impulse (USA), Monument (USA), Project 3 (USA), Qualiton (Hungary), 20th Century-Fox (USA), Westminster (USA).

Cartridge 8-tr. & cassette: (Owned) Tonodisc; (represented) ABC, Athena, Command, Evolution, Impulse, Monument, Project 3, 20th Century-Fox, Westminster, White Whale (all USA).

Quinto, see Sicomericana.

R C A Argentina SAIC, Casilla de Correo 4400, Paroissien 3960, Buenos Aires. Tel: 70-4171.

Labels: (Owned) RCA, Camden, Red Seal, Victrola, Vik; (represented) BT Puppy (USA), Jubilee (USA), MCA (USA), PFX (USA), Ri-Fi (Italy), Tamla/Motown (USA), Zafiro (Spain).

Cartridge 8-tr.: (Owned) Victor, Red Seal, Camden, Victrola; (represented) MCA (USA).

Cassette: (Represented) MCA (USA).

Open reel: (Owned) Victor, Red Seal, Camden.

R G E, see Fermata.

Red Seal, see RCA.

Regina, see BGM-Magenta.

Ritmo, see Sicomericana.

Sheraton, see Sicomericana.

Sicomericana SACIFI, J.E. Uriburu 40-42, Buenos Aires. Tel: 46-9807.

Labels: (Owned) Music Hall, Organito, Ritmo, Sheraton; (distributed) Quinto; (represented) Acta (USA), Copacabana (Brazil), Dot (USA), Durium (Italy), Erato (France), Festival (France), Hispavox (Spain), King (Japan), Musart (Mexico), Paramount (USA), Pye (UK), Reprise (USA), Roulette (USA), Steed (USA), Vanguard (USA), Warner Bros. (USA).

Cartridge 8-tr. & cassette: (Owned) Music Hall.

Som/Maior, see Fermata.

Suncastle Rec., Tacuari 892, Buenos Aires. Tel: 27-6236.

Surco, Tucuman 439, Buenos Aires. Tel: 32-0123.

Labels: (Owned) Calesita, Opus, Fans; (represented) Athena (USA), Elite Special (Switzerland), Evolution (USA), Family-Request (USA), Vox (USA).

Ten Recs. SRL, Florida 520, Rm. 524, Buenos Aires. Tel: 392-9782. A&R Dir.: Walter Thiers.

Labels: (Owned) Ten; (represented) Aleluya (Mexico), Audius (Spain), Dansk (Denmark), Monmouth-Evergreen (USA).

Tolima, Montevideo 1178, Buenos Aires. Tel: 41-8573.

Labels: (Owned) Tolima; (represented) Equipe (Brazil), La Discoteca (Colombia), Victoria (Venezuela).

Tonodisc, see Prodisa.

Trova, Corrientes 2434, Buenos Aires. Tel: 49-9996.

Labels: (Owned) Trova; (represented) Concert-Disc (USA), Contemporary (USA), Counterpoint (USA), Elenco (Brazil), Esoteric (USA), Folkways/Scholastic (USA), Good Time Jazz (USA), Scepter (USA).

Ver-Clark Fonografica, Chile 1529, Buenos Aires. Tel: 38-0821.

Labels: (Owned) Neptuno, Marpar, Martin Fierro; (represented) Marfer (Spain), Chaco Boreal (Paraguay).

Victrola, see RCA.

Vik, see RCA.

Young, see Fermata.

● music publishers

Acorde (Ed.), see EDAMI.

Ansa, Montevideo 174, Buenos Aires. Tel: 45-7308.

Canciones del Mundo, see Julio Korn.

Clanort, Tucuman 1449, Buenos Aires.

Int'l firms represented: Belter (Spain), Musicor (Germany), RCA (Spain), Zafiro (Spain).

Connelly Argentina, see Julio Korn.

E D A M I—Editorial Argentina de Musica Int'l (SADAI), Lavalle 1494, Buenos Aires. Tel: 40-1633.

Affiliate: Ed. Acorde.

Int'l firms represented: EMI (Mexico), Musica del Mundo (Spain), Peer (USA), SEMI (France), Southern (Italy, UK, USA).

Europa (Ed.), see Julio Korn.

Fania Publ'g Argentina, Arenales 1875, Buenos Aires. Tel: 44-8825. Pres.: John S. Magac.

Int'l firm represented: Sweet Magnolia.

Fermata (Eds. Int'l) (SADAI), Marcelo T. de Alvear 1573, Buenos Aires. Tel: 44-5000. Gen. Mgr.: G. L. Grassi.

Home office: Brazil.

Julio Korn (Ed.) (SADAI), Av. Belgrano 1478, Buenos Aires. Tel: 37-5061.

continued on page 250



WITH **AR** AUTOMATIC RADIO
STEREOS



CHX-9912
(220/110V)



RECORDER and PLAYER, AM RADIO, FM RADIO, FM STEREO MULTIPLEX
—Now with just one unit, the Home Stereo Cassette offers complete sound entertainment. The handsome walnut cabinet with a brushed metal panel adds to the decor of any home. It features solid state circuitry for true high quality music reproduction. Complete with two Walnut Stereo Speakers. Other selections include:



(8 & 4) **HMX-4000/OMX-9843**
Home Stereo Tape Player
AM/FM Stereo Radio 220/110V



HRP 1356
8 Track Cartridge
Home Recorder/
Playback Transport
220/110V



PEX 1032
8 & 4 Track
Portable
Stereo
AC/DC

AR SINCE 1920
**AUTOMATIC RADIO
INTERNATIONAL®**

2 MAIN STREET, MELROSE MASSACHUSETTS, U.S.A. 02176

Write for details of our
1971 International Marketing Program



continued

Affiliates: Canciones del Mundo, Connelly Argentina, Ed. Europa, Latin Vitale Argentina.
Int'l firms represented: Acuff-Rose (USA), Arc (USA), Brambila (Mexico), Walt Disney (USA), MCA (UK), Twentieth Century Music (USA), United Artists (USA).
Lagos (SADAIC), Talcahuano 638, Buenos Aires. Tel: 40-3746.
Latin Vitale Argentina, see Julio Korn.
Melograf (SADAIC), Charcas 1422, Buenos Aires. Tel: 44-2854.
Int'l firms represented: Screen Gems/Columbia (USA), Tree (USA).
Edwin H. Morris SA (Ed.), Av. Belgrano 1478, Buenos Aires. Tel: 48-5524.
Neumann (SADAIC), Sarmiento 753, Buenos Aires. Tel: 46-5343.
Odeon (Ed. Musical), Mendoza 1660, Buenos Aires. Tel: 73-0051.
Affiliate: Ed. Ultramoderna.
Int'l firms represented: Ardmore & Beechwood (USA, UK).
Int'l reps.: UK (Ardmore & Beechwood), USA (Beechwood).
Pamco (SADAIC), J. E. Uriburu 40-42, Buenos Aires. Tel: 46-9807.
Pirovano (SADAIC), Pasco 1267, Buenos Aires. Tel: 23-0275.
Relay (SADAIC), Parana 236, Buenos Aires. Tel: 46-8702.
Int'l firms represented: Dunbar (USA), EUSA (Peru), Lee Hazlewood (USA), E.B. Marks (USA), Musicals Int'l (USA), PMI (France), PXP (USA), RCA (Brazil, Mexico, Italy), Johnny Rivers (USA), Roosevelt (USA), Sunbury (USA), Trousdale (USA), Universal (Peru).
Ricordi Americana (SADAIC), Cangallo 1558, Buenos Aires. Tel: 40-9841.
Smart (Ed. Musicales), Buenos Aires.
Int'l firm represented: Ivan Mogull (USA).
Ultramoderna (Ed.), see Odeon.
Universal Films Argentina SA, Cinematografica & Musical, Av. Belgrano 1478, Buenos Aires.
Int'l firm represented: MCA (USA).

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Directores de Orquesta.
Asociacion de Profesorado Orquestal (APO).
Asociacion Wagneriana de Buenos Aires, Santa Fe 1243, Buenos Aires.
Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires.
Corporacion Musical Argentina (COMAR), Montevideo 641, Buenos Aires.
Mozarteum Argentino Rodriguez Pena 1982, Dept. 2, Buenos Aires.
Sindicato de Musicos.

LICENSING ORGANIZATION, MUSIC

Sociedad Argentina de Autores & Compositores de Musica (SADAIC), Lavalle 1547, Buenos Aires.

PRESSING PLANTS

C B S Columbia, Victor Martinez 1824, Ciudadela, Buenos Aires.
Galvadis, 11 de Setiembre 481, Ciudadela, Buenos Aires.
I E M (Industrias Electricas & Musicales) Odeon, Mendoza 1660, Buenos Aires. Tel: 73-0051.
Phonogress, Perito Moreno 235, Temperley, Buenos Aires.
Plastigal, Francisco Bilbao 2428, Buenos Aires.

RECORDING STUDIOS

C B S Recs. (1953), Paraguay 1583, Buenos Aires.
Studio Mgr.: Antonio Martins. No. of engs. 4.
Estudios Ion SAICF Hipolito Yrigoyen 2519, Buenos Aires. Tel: 47-1512. Pres. & Gen. Mgr.: Fernando Gelbard; Chief Eng.: Osvaldo Acedo.
Phonogram (1957), Belgrano 1668, Buenos Aires. Tel: 37-4627. Studio Mgr.: Santos Lipesker; Chief Eng.: Hector Ibane. No. of engs. 1; mixers 2; remixers 1.
Sicamericana SACIFI (1952), J. E. Uriburu 40-42, Buenos Aires. Tel: 46-9800. Pres.: Nestor N. Selasco; Chief Eng.: Arturo Cueto. No. of engs. 2; mixers 6; remixers 2.

TAPE CUSTOM DUPLICATORS

Estudios Ion, Hipolito Yrigoyen 2519, Buenos Aires.
Configuration: Cartridge.
Kenia, Emilio Mitre 1851, Buenos Aires.
Configuration: Cartridge.
Phillips Argentina, Vedia 3892 Buenos Aires.
Configuration: Cassette.
South American Electric Co., Cordoba 657, Buenos Aires. Tel: 392-3845, 32-5596.

AUSTRALIA

Population: 12,371,600.

Rate of exchange: \$1 (US)=0.89 Australian dollar.
Per capita income: \$1,840.
Records manufactured for domestic & export sale:
LPs 1970—10,476,000 units; 1969—10,393,000 units. EPs 1970—1,422,000 units; 1969—1,485,000 units. Singles 1970—6,856,000 units; 1969—6,733,000 units.
Records imported from USA: LPs 1970—431,772 units; \$375,300. Singles 1970—384,802 units, \$35,100.
Records imported from countries other than USA: LPs 1970—1,990,995 units, \$1,258,200. Singles 1970—584,806 units, \$118,800.
Records exported: LPs 1970—262,792 units, \$229,500. Singles 1970—176,113 units, \$62,100.
Average retail price per record: LPs—\$5.15; EPs—\$1.50; Singles—\$1.00.
Holidays: January 30 (Australia Day), April 25 (Anzac Day), June 12 (Queen's Birthday), December 25, 26 (Christmas).

● **record manufacturers/distributors/importers**

A T A, 96 Glebe Point Rd., Glebe, Sydney, NSW. Tel: (02) 660-3446. (Distributed by Festival).
Albert Prod'ns, see EMI.
Allans Music (Australia) Pty. Ltd., 276 Collins St., Melbourne, Vic. Tel: (03) 63-0451. Mng. Dir.: A.G. Mitchell; Music Dir.: R.E. Bare.
Int'l branch: England.
Imports & distributes: All labels.
American Rec. Imports. Tel: 80-6631. (Importer/Exporter). See Delron.
Astor Recs., Centre Rd., Melbourne, Vic. Tel: (03) 544-2444. Gen. Mgr.: Neville Smith; Sales Mgr.: J. Ennis.
Labels: (Owned) Astor; (distributed) Sweet Peach; (represented) Alishire (UK), BT Puppy (USA), MCA (USA), Pye (UK), Vanguard (USA).
Cartridge 8-tr.: (Represented) MCA (USA), Pye (UK), Vanguard (USA).
Cassette & open reel: (Owned) Astor (self mfd.); (represented) Alishire (UK), BT Puppy (USA), MCA (USA), Pye (UK), Vanguard (USA).
Austrian Rec. Co., PO Box 267, Darlinghurst; 11 Hargrave St., East Sydney, NSW. Tel: (02) 31-0255. Cable: COLRECORD.
Label: (Owned) CBS.
Cartridge 8-tr., cassette & open reel: (Owned) CBS.
Austrans Dist'g Co. Pty. Ltd., 30 Railway Parade, Granville, NSW 2142. Tel: 80-6334. Mgr.: Ken Stanton. (Importer/Exporter). See Record Dists. (Australia) Pty. Ltd.
Banner, see Dal Myles.
Blue Bird, see RCA.
C B S, see Australian Rec. Co.
Camden, see RCA.
Carinia Co. Pty. Ltd., 2 Northcote St., St. Leonards, Sydney, NSW 2065. Tel: (02) 43-5056. Pres. & Gen. Mgr.: M. Kulakowski; Sales Mgr.: E. Bernard.
Int'l branch: New Zealand.
Labels: (Owned) Carinia; (represented) Ariola (Germany), America (France), Barclay (France), Bel Air (France), Belter (Spain), Elite Special (Switzerland), Eurodisc (Germany), Fiesta (USA), Fonit-Cetra (Italy), Hansa (Germany), Harmonia Mundi (Germany), Maritim (Germany), Metronome (Germany), Monitor (USA), Musidisc (France), Ri-Fi (Italy), C.N. Rood (Netherlands), Rhenus (Germany), Starlet (Germany), Telefunken (Germany), Turnabout (USA), Vedette (Italy), Vox (USA).
Cartridge 8-tr.: (Represented) Cetra, Hispavox, Metronome, Monitor, Telefunken, Vedette, Vox.
Cassette: (Owned) Carinia; (represented) Cetra, Hispavox, Metronome, Monitor, Telefunken, Vedette, Vox.
Open reel: Same as 8-tr.
Int'l rep.: New Zealand (New Zealand Rec. Prod'ns).
Carnegie, see Spin.
Cascade, see Delron.
Casino, see Delron.
Chart Recs. Pty. Ltd., 71 Goulburn St., Sydney NSW 2000. Tel: (02) 212-2566. Pres.: Colin P. Baker; Sales Mgr.: J. Lyle.
Labels: (Owned) Chart, Paramount.
Int'l rep.: Worldwide (Festival).
Citadel, see Spin.
Clarion Recs., 130A Glyde St., Mosman Park, WA. Tel: 3-3491. Pres.: Martin Clarke. (Distributed by Festival).
Julius Cohn, 31 Giles St., Adelaide, SA. (Distributor). Columbia, see EMI.
Concert Rec'g, 10 Caloola Rd., Wentworthville, NSW 2145. Tel: 631-6189. Rep.: John Clancy.
Home office: USA.
Cartridge 4-tr. & open reel: (Owned) Concert Rec'g.
Connoisseur, see Peter Mann.
Delron Recs. Pty. Ltd., 10-14 W. Parade, West Ryde, NSW 2114. Tel: 80-3193/6334. Cable DELRON, Sydney. Pres.: Brian Flaherty; VP: Brian Kenneally.
Labels: (Owned) Delron, Cascade, Casino, Solid Gold; (distributed) Dewdrop, Peter Pan, Tiny Tot; (represented) Vee Jay (USA), DGG, Rickatik.
Cartridge 8-tr., cassette & open reel: (Owned)

Delron, Cascade, Casino, Solid Gold; (distributed) Dewdrop, Peter Pan, Tiny Tot; (represented) Vee Jay (USA), DDG, Rickarik.

Dewdrop, see Delron.

Diaphon, see W&G.

Du Monde, see World of Sound & Festival.

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW. Tel: (02) 2-0912. Mng. Dir.: K.A.C. East; Rec. Div. Mgr.: C.R. Barlow.

Branches: Bowden S.A., 105 Port Rd. Mgr.: M. McCowan-Hawthorn, Vic., 109-123 Burwood Rd. Mgr.: J.A. Clements-Highgate, W.I., 457 Beaufort St. Mgr.: C. Hebbard-Fortitude Valley, Qld., 83 Robertson St. Mgr.: R.E. Caves.

Labels: (Owned) Columbia, HMV, Harvest, Parlophone; (distributed) Albert Prod'ns; (represented) ABC/Dunhill group (USA), Apple (UK), Bell group (USA), Buena Vista (USA), Capitol (USA), Decca group (UK), Disneyland (USA), EMI group (UK), Electrola (Germany), Motown group (USA), Musicor (USA), President (UK), RAK (UK), Toshiba (Japan), Viking (New Zealand).

Cassette: EMI group.

Edels, Pitt St., Sydney, NSW. (Importer/Exporter).

Fable Rec. Co. Pty. Ltd., 96 Albert Rd., South Melbourne, Vic. 3205. Tel: (03) 699-1743. Gen. Mgr.: Ron Tudor.

Labels: (Owned) Fable (distributed by Phonogram); (represented) Leon Henry Prod'ns (UK).

Int'l reps.: UK (Leon Henry Prod'ns), USA (Sire).

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

Int'l branches: England, New Zealand.

Labels: (Owned) Festival, Infinity; (distributed) ATA, Chart, Clarion, Du Monde, Spin, Sunshine; (represented) A&M, (USA), A&R (USA), Abnak (USA), Accent (USA), Ad-Rhythm (Europe), Amaret (USA), Ariola (Europe), Avco Embassy (USA), B&C (Europe), Barclay (Europe), Canadian Music (Canada), Carnaby (Europe), Compo (Canada), Crescendo (USA), Crewe (USA), DJM (Europe), Daffodil (Canada), Double Shot (USA), Durium (Europe), Egg (UK), Eurovox (Europe), Elite (Europe), Emerald (Europe), Festival Int'l (Europe), GRT (USA), Rolf Harris Ents. (Europe), Hispavox (Europe), Hot Wax (USA), Invictus (USA), Island (Europe), Jad (USA), King (Japan), LHI (USA), Laurie (USA), Metromedia (USA), Monument (USA), Negram-Delta (Europe), Ode (New Zealand), Outburst (USA), Page One (Europe), Panorama (USA), Paramont/Dot (USA), Paula (USA), Penny Farthing (Europe), Project 3 (USA), Ranwood (USA), Riviera (Europe), Royal American (USA), SSS Int'l (USA), Scepter (USA), Spark (Europe), Steady (USA), Stereo Dimension (USA), Sun (USA), Tangerine (USA), Tarantula (Europe), Tonsil (USA), Trojan (Europe), Transatlantic (Europe), 20th Century-Fox (USA), United Artists (USA), Viva (USA), Vogue (Europe), Wallis Original (USA), White Whale (USA).

Cassette: (Owned) Festival.

Int'l reps.: Canada (A&M), Japan (King), Netherlands (Negram-Delta), Norway (Nordisc), Philippines (Dyna Prods.), Singapore (Cosdel), UK (A&M, Polydor, United Artists), USA (A&M, Beverly Hills, Fantasy, United Artists, White Whale).

Gem, see W&G.

Generaiton, see Spin.

H M V, see EMI.

Harvest, see EMI.

Havoc, see Southern.

In, see W&G.

Infinity, see Festival.

Kinney Music Pty. Ltd., 165 Riley St., East Sydney, NSW 2010. Tel: (02) 31-9363. Pres.: Paul M. Turner.

Home office: USA, Warner Bros., Atlantic, Elektra.

Labels: (Represented) Atlantic (USA & UK), Dandelion (UK), Elektra (USA & UK), Reprise (UK & USA), Valiant (UK), Warner Bros. (USA & UK).

Cartridge 8-tr. & cassette: (Represented) Warner Bros., Reprise, Atlantic, Elektra.

M 7 Recs. Pty. Ltd., 107 Walker St., North Sydney NSW 2060. Tel: (02) 929-5577. Gen. Mgr.: Allan Crawford; Promo.: Roy Lister.

Peter Mann Rec'gs, 294 Little Collins St., York House Basement, Melbourne, Vic.

Label: Connoisseur.

Michaelis, Hallenstein & Co., 150 Buckhurst St., South Melbourne, Vic. (Distributor).

Branches: Hobart, Tas., 118-124 Bathurst St. —Launceston, Tas., 143 Wellington St.

Minstrel, 467 Parramatta Rd., Leichardt, NSW. Tel: 56-4383.

Labels: (Represented) Combo, Phonotype, Carosello, Clan.

Musical Whistle Supplies, 416 George St., Sydney, NSW. (Distributor).

Dal Myles Ents. (Div. of Damyn Holdings Pty. Ltd.), 694-696 Pittwater Rd., Brookvale 2100. Tel: 939-2433. Pres.: Dal Myles; Gen. Mgr.: Robert A. Gunn; Sales Mgr.: Steve Phillipson.

Label: (Owned) Banner.

Paramount, see Chart.

Parlophone, see EMI.

Peter Pan, see Delron.

Phonogram Rec'gs Pty. Ltd., 200 Goulburn St., Darlinghurst, NSW 2010. Tel: 211-1577. Gen Mgr.: Ross Barlow; Sales Mgr.: Bob Cooley.

Labels: (Distributed) Fable; (represented) Alegre, Amsterdam, Bethlehem, Blue Rock, Blues-Time, Blue Valley, Big Tree, Buddah, CTI, Caedmon, Charisma, Chisa, Cobblestone, Colossus, Cub, Curtom, Dial, ESP-Disk', Fass, Federal, Fidelity, Flying Dutchman, Harbour, Head, Heritage, Hermitage, Intrepid, Jazzland, Kama Sutra, King, Leo the Lion, Limelight, Lion, MGM, Mardi Gras, Metro, Mod, Music Factory, Peachtree, Reaction, Reggae, Riverside, Roulette, Royal American, Sire, Smash, Skye, Spring, Stax, Storyville, Super K, Swinger, Team, Tetragrammaton, Track, Verve, Verve/Forecast, Verve VSP, Vesuvius, Washington, Way-Out, Wayside (all USA), Ades (France), Archiv (Germany), Avant Garde (UK), Baccarola (Greece), Camp (UK), Cornet (Germany), Critere (UK), Cycnus (UK), DGG (Germany), Fontana (worldwide), Heliodor (Germany), Karussell (Germany), Kass (France), Marmalade (Germany), Mercury (worldwide), Philips (Worldwide), Polydor (Worldwide), Ricordi (Italy), Tip (Germany), Vertigo (UK), Wing (UK).

Cassette: (Represented) Ariola (Germany), Big Tree (USA), Buddah (USA), Charisma (UK), Colossus (USA), DGG (Germany), Flying Dutchman (USA), Fontana (worldwide), Head (UK), Heritage (USA), Kama Sutra (USA), Lansdowne (UK), MGM (USA), Mercury (worldwide), Philips (worldwide), Polydor (worldwide), Riverside (USA), Skye (USA), Verve (USA), Verve/Forecast (USA).

R C A Ltd., 11 Kharoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444. Mng. Dir.: David W. Jones; Gen. Mgr.: B. Witte; A&R Mgr.: B. Nicholls; Int'l A&R: Ron Willis.

Labels: (Owned) RCA, Camden, Blue Bird, Victor, Victrola, Vintage; (represented) Gregar (Canada), Mega (USA), Neon (UK), Poppy (USA).

Cartridge 8-tr. & cassette: RCA, Camden.

Ramrod, see Johnny Rebb.

Johnny Rebb Ents. Pty. Ltd., 377A Gardeners Rd., Rosebery, NSW 2018. Tel: 67-5962, 67-2847. Pres.: Johnny Rebb; Gen. Mgr.: Syd McDonagh.

Label: (Owned) Ramrod.

Rebel, see Revolution.

Record Dist. (Australia) Pty. Ltd., 32 Railway Parade, Granville, NSW 2142. Tel: 637-3087.

Cable: IBNATE, Sydney. Sales Mgr.: Ken Stanton. (Distributor).

Labels: Classical Rec. Club, Classical Recs. (Australia), Astrid, Childrens Recs. (Australia), Kendall, Reef.

Red Riding Hood, see W&G.

Revolution Sound Studios Pty. Ltd., 42-44 Latrobe St., Melbourne, Vic. 3000. Tel: (03) 622-2600. Labels: (Owned) Rebel; (represented) EMI, London.

Scala Rec., Alderson Bldg., 504 Pacific Hwy., St. Leonards, NSW. Tel: 43-0243. (Importer/Exporter).

Solid Gold, see Delron.

Southern Recs. (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen; Sales Mgr.: R. de Gruchy.

Labels: (Owned) Southern, Havoc; (represented) Allen (USA), Amadeo (Austria), Razooka (USA), Wahoo (USA).

Spin Prod'ns Pty. Ltd., 64 Park St., Sydney, NSW. Tel: (02) 61-9931. Gen. Mgr.: G. McNeil.

Labels: (Owned) Spin (distributed by Festival), Carnegie, Citadel, Generation.

Int'l rep.: Benelux (Negram).

Sunshine, see Festival.

Supreme Prod'ns (SEA), PO Box 216, Broadway, Brisbane, Qld. (Distributor).

Swaggie, see W&G.

Sweet Peach Recs., 79 Manning Rd., Woollahra, NSW. Tel: 36-1346. Pres.: P. Coleman; Gen. Mgr.: J. Stewart; Sales Mgr.: D. Whitburn. (Distributed by Astor).

Int'l branch: USA, Al Ham Prod'ns.

Tiny Tot, see Delron.

Victor, see RCA.

Victrola, see RCA.

Vintage, see RCA.

Violets Holiday, see World of Sound.

W & G Rec. Processing Co. Pty. Ltd., 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: J. D. Gillespie; Gen. Mgr.: E. A. White; Sales Mgr.: R. J. Gillespie.

Int'l branch: USA, Marvel.

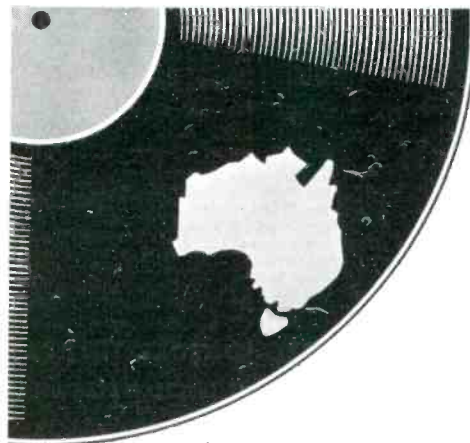
Labels: (Owned) W&G, Diaphon, Gem, In, Red Riding Hood; (distributed) Swaggie; (represented) Design (USA), Ember (UK), Frankie (Belgium), Hansa (Germany), Marvel (USA), Republic (USA), Rodeo (Canada), Silicon (USA), Sonologue (UK), Tizoc (Mexico).

Int'l reps.: New Zealand (Master), Singapore (W&G), UK (Ember), USA (Marvel).

World of Sound Studios, 268 Rocky Point Rd., Rmsgate, Sydney, NSW. Tel: (02) 529-6980. Gen. Mgr.: M. Erdman.

Labels: (Owned) Du Monde (distributed by Festival), Violets Holiday.

continued on page 252



want to hear the world's best deal
in pressing compounds?
it's on the flipside

The flipside of the world: Australia. Probably the last place on earth you would expect to find top quality, pure, virgin vinyl. Vinyl that's available in biscuit, granule, pellet or dry blend. The world's finest vinyl — compounded by Australia's leading plastics organisation. And if you're pressed for time, don't worry — we can get it to you just as fast as you ask.



NYLEX CORPORATION LIMITED GENERAL PRODUCTS DIVISION

Postal Address P.O. Box 113, Fairfield, N.S.W., 2165, Australia.

Factory Address Loftus Road, Yennora, N.S.W., Australia.

continued

World Wide Rec. Imports. Tel: 80-6631. (Importer/ Exporter). See Delron.

● independent record producers

Cellar Prod'ns Inc., 617 Canterbury Rd., Belmore, NSW 2192. Tel: 929-0499. Pres.: Gus McNeil; Gen. Mgr.: Gregory Quill.
 Johnny Devlin, 6 Finch Ave., East Ryde, Sydney, NSW. Tel: (02) 88-5364.
 John Egginton Prod'ns, 235 Gannons Rd., Dolans Bay, Sydney, NSW 2229. Tel: (02) 523-3518. Pres.: John Egginton.
 Goodman Independent Rec. Prod'ns, 42-44 Latrobe St., Melbourne, Vic. 3000. Tel: (03) 662-2600.
 United Sound Studios Pty. Ltd., 21 Pier St., Sydney, NSW 2000. Tel: (02) 26-1381. Pres.: R. F. Purvis; Gen. Mgr.: M. C. Wilmore.
 Label credits: MCA, Phonogram, RCA, Sweet Peach, Warner Bros.

● music publishers

Acolade Music Pty. Ltd., see Leeds.
 Acuff-Rose Publ'ns Pty. Ltd., see Allans.
 J. Albert & Son, 137 King St., Sydney, NSW. Tel: (02) 28-2141.
 Int'l firm represented: Twentieth Century Music (USA).
 Int'l rep.: Germany (Leuckart).
 Allans Music (Australia) Pty. Ltd., 276 Collins St., Melbourne, Vic. Tel: (03) 63-0451. Mng. Dir.: A.G. Mitchell; Music Dir.: R.E. Bare.
 Int'l branch: England.
 Affiliates: Acuff-Rose Publ'ns Pty. Ltd., D. Davis & Co. Pty. Ltd. (APRA).
 Int'l firms represented: Associated Music Publ'rs (USA), Box & Cox (UK), Breitkopf & Hartel (Germany), Canadian Music Sales (Canada), Eds. Durand (France), Carl Fisher Inc. (USA), Handy Bros. (USA), Hargail Music Press (USA), Heugel (France), Leduc (France), F.E.C. Leuckart (Germany), Robertson Publ'ns (UK), G. Schirmer Inc. (USA), Sugar Music (Italy), Gordon V. Thompson (Canada).
 Angle Music, see July.
 Apollo, Astor House, 121 Sturt St., South Melbourne, Vic.
 Apple Corps. Pty. Ltd., see Essex.
 Arwin Music of Australia Pty. Ltd., see Essex.
 Associated Music, 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444. Mng. Dir.: David W. Jones; Gen. Mgr.: Ron Willis.
 Int'l firms represented: Dunbar Music (USA), Nimbus 9 (Canada), Sunbury Music (USA), Trousdale Music (USA), Wingate Music (USA).
 Int'l reps.: UK (Sunbury), USA (Dunbar).
 Belinda Music (Australia) Pty. Ltd., see Castle.
 Belwin-Mills Music Pty. Ltd., see Leeds.
 Castle Music Pty. Ltd., 381 Pitt St., Sydney, NSW 2000. Tel: (02) 26-1631. Gen. Mgr.: Frank Donlevy; Sales Mgr.: Jack Williams.
 Affiliates: Belinda Music (Australia) Pty. Ltd., Charles Hansen Publ'ns, Palace Music Co. Ltd.
 Int'l firms represented: Beechwood, Blue Seas/Jac, Hill & Range, Jobete, Stonebridge/Prophet (all USA).
 Int'l reps.: UK (Keith Prowse), USA (Beechwood).
 Cellar Music Co. Pty. Ltd. (APRA), 617 Canterbury Rd., Belmore, NSW, 2192. Tel: 929-0499. Pres.: Gus McNeil; Gen. Mgr.: Gregory Quill.
 Int'l firms represented: Ed. Intermusic (Benelux), Markari (USA), Ed. Meridian (Germany), St. George (USA).
 Int'l reps.: Benelux (Ed. Intermusic), Germany (Ed. Meridian), USA (Markari), rest of world (Palace-Burlington in UK).
 Chappell & Co., see Phonogram.

Chart Music, 71 Goulburn St., Sydney, NSW 2000. Tel: (02) 212-2566. Pres.: Colin Baker.
 Int'l rep.: Worldwide (Crown).
 Cromwell Music of Australia Pty. Ltd., see Essex.
 D. Davis & Co. Pty. Ltd. (APRA), see Allans.
 Du Monde Music, 268 Rocky Point Rd., Ramsgate, Sydney, NSW. Tel: (02) 529-6980. Gen. Mgr.: M. Erdman.
 Affiliated company: Festival.
 Essex Music of Australia Pty. Ltd. (APRA), 32 York St., Sydney, NSW. Tel: (02) 29-8595. Mng. Dir.: Barry A. Kimberley; Prof. Mgr.: John Bromell.
 Affiliates: Apple Corps. Pty. Ltd., Arwin Music of Australia Pty. Ltd., Cromwell Music of Australia Pty. Ltd., Happening Prod'ns Pty. Ltd., Island Music of Australia Pty. Ltd., Rango Music Pty. Ltd., Rondo Music (Australia) Pty. Ltd., Songways Serv. of Australia Pty. Ltd., Sydney Tree Pty. Ltd., Tomorrow Prod'ns.
 Int'l firms represented: Apple (UK), Charing Cross Music (USA), The Essex group (UK), Gideon Music Inc. (USA), Pocket Full of Tunes (USA), TRO (USA).
 Int'l reps.: UK (Essex), USA (TRO).
 Festival Music Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-5218. Mng. Dir.: Allan Hely; Gen. Mgr.: Phil Matthews.
 Int'l branch: England.
 Affiliates: Du Monde Music, Martins Music, Truben Music, United Artists Music (Australia) Pty. Ltd.
 Int'l firms represented: Daly City Music Inc. (USA), Lynn Music Ltd. (UK), Cyril Shane Music Ltd. (UK), Sheiby Singleton Music Inc. (USA), Viva Music Inc. (USA).
 Int'l rep.: USA (Canberra).
 Sam Fox, see Southern.
 Charles Hansen Publ'ns, see Castle.
 Happening Prod'ns Pty. Ltd., see Essex.
 Havoc Music (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen; Gen. Mgr.: R. de Gruchy.
 Int'l firm represented: Timberland Music (USA).
 Hayloft Music, see July.
 Island Music of Australia Pty. Ltd., see Essex.
 Kurt Jacob & Co. Pty. Ltd., 42 Market St., Sydney, NSW.
 Int'l firm represented: Ed. Melodie (Switzerland).
 Dick James Music Pty. Ltd., see Leeds.
 July Music (APRA), 96 Albert Rd., South Melbourne, Vic. 3205. Tel: (03) 699-1743.
 Affiliates: Angle Music, Hayloft Music.
 Int'l reps.: UK (Leon Henry Prod'ns), USA (Doroflo).
 Kangaroo Music, 64 Park St., Sydney, NSW. Tel: (02) 61-9931. Gen. Mgr.: G. McNeil.
 Leeds Music Pty. Ltd., Universal House, Pelican St., Darlinghurst, NSW 2010. Tel: 61-6088. Mng. Dir.: Jack H. Argent.
 Home office: USA (MCA).
 Affiliates: Acolade Music Pty. Ltd., Belwin-Mills Music Pty. Ltd., Dick James Music Pty. Ltd., Maxana Music Pty. Ltd., Northern Songs Pty. Ltd., Gil Pincus Music Pty. Ltd., Screen Gems/Columbia Music Pty. Ltd., Spoon Music Pty. Ltd., Tangerine Music Pty. Ltd., Target Music Co., Victoria Music Co.
 Int'l firms represented: MAM (UK), M&M Music (UK), Mews Music Ltd. (UK), Theodore Presser Co. (USA), Royal American Inc. (USA), Shaftesbury Music Ltd. (UK), Young Blood Music (UK).
 Martins Music, 130A Glyde St., Mosman Park, WA. Tel: 3-3491. Pres.: Martin Clarke.
 Int'l rep.: Worldwide (Festival).
 Maxana Music Pty. Ltd., see Leeds.
 Edwin H. Morris Co. Ltd., GPO Box 1486, Sydney, NSW. Tel: (02) 29-4681.
 Home office: USA.

Mountain Music, 694-696 Pittwater Rd., Brookvale 2100. Tel: 939-2433. Pres.: R. Spinner.
 Music Houses of Australia, 416 George St., Sydney, NSW.
 Music Publ'g of Australia, see Southern.
 Northern Songs Pty. Ltd., see Leeds.
 Palace Music Co. Ltd., see Castle.
 Peer Int'l, see Southern.
 Phonogram Rec'gs Pty. Ltd., 200 Goulburn St., Darlinghurst, NSW 2010. Tel: 211-1577. Gen. Mgr.: Ross Barlow; Sales Mgr.: Bob Cooley.
 Affiliate: Chappell & Co.
 Int'l firms represented: Attreff Music Inc., Betanne Music Publ'g, Borscht, Gene Chandler, Char Liz Music, Bob Cor/Hinky Dink, Fling, Kama Sutra, Kaskat, Last Straw, Legacy, Norrie Paramor, Pickwick, Razzle Zazzle, Royham, Ryan, Sam Songs, Schafirin Dager, Ten East & Five West, Tridon, VIP.
 Int'l rep.: Worldwide (Artemis in Netherlands).
 Gil Pincus Music Pty. Ltd., see Leeds.
 Quaver Music Pty. Ltd., 165 Riley St., East Sydney, NSW 2010. Tel: (02) 31-9363. Gen. Mgr.: R. F. Mortimer.
 Int'l firms represented: Cotillion, East, Pronto, Walden (all USA).
 Int'l reps.: UK & USA (Warner Bros.).
 Rango Music Pty. Ltd., see Essex.
 G. Ricordi, 164 Pitt St., Sydney, NSW.
 Rondo Music (Australia) Pty. Ltd., see Essex.
 Screen Gems/Columbia Music Pty. Ltd., see Leeds.
 Songways Serv. of Australia Pty. Ltd., see Essex.
 Soul Music, 21 Second Ave., Epping, NSW 2121. Dir.: M.P. Connelie.
 Southern, Carlton House, 40 York St., Sydney, NSW. Tel: (02) 29-2547. Cable: SOUTHMUSIC.
 Home office: USA.
 Affiliates: Sam Fox, Music Publ'g of Australia, Peer Int'l, World Music.
 Spoon Music Pty. Ltd., see Leeds.
 Star Rec. Co., 399 Chapel St., South Yarra, Vic.
 Int'l rep.: Greece (General Publ'g Co.).
 Sydney Tree Pty. Ltd., see Essex.
 T.M., 403-411 George St., Sydney, NSW.
 Tangerine Music Pty. Ltd., see Leeds.
 Target Music Co., see Leeds.
 Tomorrow Prod'ns, see Essex.
 Truben Music, see Festival.
 United Artists Music (Australia) Pty. Ltd., see Festival.
 Victoria Music Co., see Leeds.
 Wallaby Music Pty. Ltd., GPO Box 1486, 68-70 Clarence St., Sydney, NSW.
 Int'l firm represented: Shapiro, Bernstein (USA).
 Woomea Music Co. (APRA), 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: R. Gillespie; Gen. Mgr.: Mrs. H. Blackler.
 Int'l branch: USA, Jaspas.
 Int'l firms represented: Banff Music (Canada), Florida (UK), Hansa Music (Germany), Lowery Music (USA), Rodeo (Canada), Sparia (UK).
 Int'l rep.: Worldwide (Jaspas).
 World Music, see Southern.

● services
 ASSOCIATION & PROFESSIONAL ORGANIZATIONS

A A R M (Association of Australian Rec. Mfrs.), 103 Oxford St., Sydney, NSW.
 Musica Viva Society of Australia, 391 George St., Sydney, NSW.
 Recording Society of Australia, 4 Harston Ave., Mosman, Sydney, NSW.

DESIGN & ARTWORK

Southern Recs. (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen; Gen. Mgr.: R. de Gruchy.
 Sweet Peach Recs., 79 Manning Rd., Woollahra, NSW. Tel: 36-1346. Pres.: P. Coleman; Gen. Mgr.: J. Stewart; Sales Mgr.: D. Whitburn.
 W & G Rec. Processing Co. Pty. Ltd., 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: J.D. Gillespie; Gen. Mgr.: E.A. White; Sales Mgr.: R.J. Gillespie.

DIRECT-MAIL SERVICE

Revolution Sound Studios Pty. Ltd., 42-44 Latrobe St., Melbourne, Vic. 3000. Tel: (03) 662-2600.

LICENSING ORGANIZATIONS, MUSIC

A P R A (Australasian Performing Right Ass'n Ltd.), 208 Clarence St., Sydney, NSW. Tel: (02) 29-3713. Gen. Mgr.: J. L. Sturman. (Performing rights only).
 Int'l branch: New Zealand.
 D. Davis & Co. Pty. Ltd., PO Box 513J, Melbourne CI, Vic.
 Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown. (Mechanical & performing rights).
 J. McFadden, 67 York St., Sydney, NSW.

LICENSOR, TAPE & RECORD

W & G Rec. Processing Co. Pty. Ltd., 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255.

continued on page 254

WOULD YOU LIKE TO BE ON TOP DOWN UNDER!

SPARMAC RECORDS currently breaking all sales records (#1 single, #1 album of the year) can do it for you, too!

Selective releases—concentrated effort, plus the #1 independent distribution network in Australia. Contact:

ROBIE PORTER

SPARMAC RECORDS

1550 N. Poinsettia Place
 Hollywood, California
 213/874-7337

201 Bourke Street
 Melbourne, Australia
 63.9692, 63.9000



- **BEST** recording
- **BEST** packaging
- **BEST** covers (art work, etc.)

DISNEYLAND RECORD MANUFACTURER and/or LICENSEE

and
WALT DISNEY MUSIC COMPANY/WONDERLAND MUSIC CO., INC. PUBLISHING AFFILIATES

ARGENTINA
Licensee
Phonogram S.A.I.C.
Publishing Affiliate
Editorial Musical
Korn S.A.I.C.

AUSTRALIA
Licensee
E.M.I. Australia Ltd.
Publishing Affiliate
Walt Disney
Productions Pty. Ltd.

BRAZIL
Licensee
RCA S.A. Electronica
Abril S.A. Cultural E. Industrial
Publishing Affiliate
Edicoes Musicais Victor Ltda.

CANADA
Licensee
Walt Disney Music of Canada Ltd.
Distributor: Capitol Records
(Canada) Ltd.
Publishing Affiliate
Walt Disney Music of Canada Ltd.

CHILE
Licensee
Corporacion de Radio de Chile S.A.

COLOMBIA
Licensee
Discoteca, LTDA.

DENMARK
Licensee
Electric & Musical Industries
(Dansk-Engelsk) A/S
Publishing Affiliate
Musikforlaget Imudico
A/S Kobenhaven

EL SALVADOR, C.A.
Licensee
Discos Centroamericanos S.A.

ENGLAND
Licensee
Walt Disney Productions Ltd.
Distributor: CBS Records Ltd.
Publishing Affiliate
Walt Disney Productions Ltd.

FINLAND
Licensee
EMI- Ltd. Suomen

FRANCE
Licensee
Walt Disney Productions (France)
Distributor: A.D.E.S., S.A.
Publishing Affiliate
Walt Disney Productions (France)

GERMANY
Licensee
Walt Disney Musikverlag Gmbh
Distributor: Electrola Gmbh
Publishing Affiliate
Walt Disney Musikverlag Gmbh

ISRAEL
Licensee
Hatakit Limited.
Publishing Affiliate
Israzemer Music Publishers

ITALY
Licensee
Creazioni Walt Disney S.A.I.
Distributor: Fonit-Cetra
Publishing Affiliate
Edizioni Curci S.R.L.

JAPAN
Licensee
King Record Company Ltd.
Publishing Affiliate
Walt Disney Enterprises of Japan
Ltd.

MEXICO
Licensee
CBS/Columbia Int'l S.A.
Publishing Affiliate
Brambila Musical Mexico S.A.

NETHERLANDS
Licensee
Boverna

NEW ZEALAND
Licensee
EMI Manufacturing Ltd.

NORWAY
Licensee
EMI Norsk A/S

PERU
Licensee
El Virrey S.A.

PUERTO RICO
Licensee
Kelvinator Sales of Puerto Rico, Inc.

SOUTH AFRICA
Licensee
Gallo (Africa) Ltd.

SPAIN
Licensee
Hispavox S.A.
Publishing Affiliate
Ediciones Musicales Hispavox, S.A.

SWEDEN
Licensee
Electric & Musical Industries Ltd.
Publishing Affiliate
Edition Odeon

VENEZUELA
Licensee
Venevox, c.a.

DISNEYLAND/VISTA RECORDS
800 Sonora Avenue, Glendale, California 91201, U.S.A.



**For tourists, 1971 is the year for the opening of
Walt Disney World in Central Florida.**



©1971 Walt Disney Productions

continued

St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: J.D. Gillespie; Gen. Mgr.: E.A. White; Sales Mgr.: R.J. Gillespie.

PLATING & PROCESSING PLANTS

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444. Mng. Dir.: David W. Jones; Gen. Mgr.: B. Witte.

W & G Rec. Processing Co. Pty. Ltd., 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: J.D. Gillespie; Gen. Mgr.: E.A. White; Sales Mgr.: R.J. Gillespie.

PRESSING PLANTS

Astor Electronic, Astor House, 161 Sturt St., South Melbourne, Vic.

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

Peter Mann, 3 Estella St., Melbourne S.E. 6, Vic. R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444. Mng. Dir.: David W. Jones; Gen. Mgr.: B. Witte.

W & G Rec. Processing Co. Pty. Ltd., 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: J.D. Gillespie; Gen. Mgr.: E.A. White; Sales Mgr.: R.J. Gillespie.

PRINTER & LITHOGRAPHER

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

PROMOTION & PUBLICITY

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

Record Preview Serv. (Int'l) Pty. Ltd., 10-14 W. Parade, West Ryde, NSW 2114. Tel: 80-6631. Cable: TARAPHARM, Sydney. Pres.: Brian Flaherty; VP: Brian Kenally.

Revolution Sound Studios Pty. Ltd., 42-44 Latrobe St., Melbourne, Vic. 3000. Tel: (03) 662-2600.

Southern Recs. (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D. M. Allen; Gen. Mgr.: R. de Gruchy.

RECORDING STUDIOS

A T A, 96 Glebe Rd., Glebe, Sydney, NSW. Tel: (02) 60-3446.

Amalgamated Wireless, 167 Queen St., Melbourne, Vic. Branch: Sydney, NSW, 47 York St.

Bill Armstrong Pty. Ltd., 100 Albert Rd., South Melbourne, Vic. 3205. Tel: (03) 699-1844. Owner: Bill Armstrong, Studio Mgr.: Norma Rees; Chief Eng.: Roger Savage.

E M I (Australia) Ltd., 301 Castlereagh St., Sydney, NSW 2000. Tel: (02) 2-0912. Studio Mgr.: Bill Ramsay; Chief Eng.: Paul de Nowkowski; Mixers: David Page, John Taylor, Ross Linton.

Earway, 15 Mary St., Brisbane, Qld.

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2000. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

Harmony House, 177 George St., Sydney, NSW. Natec, Savoy House, Bligh St., Sydney, NSW. Gen. Mgr.: J. Craine.

Revolution Sound Studios Pty. Ltd., 42-44 Latrobe St., Melbourne, Vic. 3000. Tel: (03) 662-2600.

Southern Recs. (div. of Philipp's Southern Trading P/L), 401-405 Little Bourke St., Melbourne, Vic. 3000. Tel: (03) 67-4266. Pres.: D.M. Allen; Gen. Mgr.: R. de Gruchy.

Sound '71 Studios, 173 Sussex, Sydney, NSW 2000. Tel: (02) 29-2824. Owner: David Gibson; Studio Mgr.: John J. Francis; Chief Eng.: R. P. Barlow; Mixers & Re-Mixers: David Gibson, John J. Francis.

Spin Prod'ns Pty. Ltd., 64 Park St., Sydney, NSW. Tel: (02) 61-9931. Gen. Mgr.: G. McNeil.

United Sound Pty. Ltd., 21 Pier St., Sydney, NSW 2000. Tel: (02) 26-1381. Pres.: R.F. Purvis; Gen. Mgr.: M.C. Wilmore.

W & G Rec. Processing Co., Pty. Ltd., 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: J.D. Gillespie; Gen. Mgr.: E.A. White; Sales Mgr.: R.J. Gillespie.

World of Sound Studios, 268 Rocky Point Rd., Ramsgate, Sydney, NSW. Tel: (02) 529-6980. Gen. Mgr.: M. Erdman.

SHIPPING SERVICES

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

Revolution Sound Studios Pty. Ltd., 42-44 Latrobe St., Melbourne, Vic. 3000. Tel: (03) 662-2600.

United Sound Pty. Ltd., 21 Pier St., Sydney, NSW

2000. Tel: (02) 26-1381. Pres.: R.F. Purvis; Gen. Mgr.: M.C. Wilmore.

TAPE CUSTOM DUPLICATORS

Bill Armstrong Pty. Ltd., 100 Albert Rd., South Melbourne, Vic. 3205. Tel: (03) 699-1844. Owner: Bill Armstrong, Studio Mgr.: Norma Rees; Chief Eng.: Roger Savage.

Festival Recs. Pty. Ltd., PO Box 16, 63-79 Miller St., Pyrmont, Sydney, NSW 2009. Tel: (02) 660-4022. Mng. Dir.: Allan R. Hely; Sales Mgr.: Noel W. Brown.

Natec, Savoy House, Bligh St., Sydney, NSW. Gen. Mgr.: J. Craine.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444. Mng. Dir.: David W. Jones; Gen. Mgr.: B. Witte.

United Sound Pty. Ltd., 21 Pier St., Sydney, NSW 2000. Tel: (02) 26-1381. Pres.: R.F. Purvis; Gen. Mgr.: M.C. Wilmore.

supplies

RECORDING STUDIO EQUIPMENT MANUFACTURER

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444. Mng. Dir.: David W. Jones; Gen. Mgr.: B. Witte. Chief product: All electrical prods.

RECORD PROCESSING MACHINERY MANUFACTURER

Nylex Corp. Ltd., General Prods. Div., PO Box 113, Fairfield, NSW 2165; Pine & Loftus Rds., Yehora, NSW 2161. Tel: 632-0155. Mgr.: F.A. Schubach; Prod. Mgr.: J.M. Cherry. Chief product: Vinyl compound (dry blend, granules or biscuit). (SEE ADVERTISEMENT)

manufacturers of record dealer accessories & supplies

Phonogram Rec'gs Pty. Ltd., 200 Goulburn St., Darlinghurst, NSW, 2010. Tel: 221-1577. Gen. Mgr.: Ross Barlow; Sales Mgr.: Bob Cooley. Product: Browser boxes, carrying cases, catalog servs., cleaners, cloths & brushes, racks.

R C A Ltd., 11 Khartoum Rd., North Ryde, Sydney, NSW 2113. Tel: (02) 88-5444. Mng. Dir.: David W. Jones; Gen. Mgr.: B. Witte. Product: Catalog servs., divider cards, racks.

W & G Rec. Processing Co. Pty. Ltd., 185 A'Beckett St., Melbourne, Vic. 3000. Tel: (03) 329-7255. Pres.: J.D. Gillespie; Gen. Mgr.: E.A. White; Sales Mgr.: R.J. Gillespie. Product: Carrying cases, cleaners, cloths & brushes, racks

AUSTRIA

Population: 7,371,000. Rate of exchange: \$1 (US)=24.40 schillings. Per capita income: \$1,096.

Records sold domestically: LPs 1970-2,300,000 units, \$8,980,000; 1969-1,137,524 units, \$6,821,144. EPs 1970-150,000 units, \$300,000; 1969-212,369 units, \$467,212. Singles 1970-2,600,000 units, \$3,640,000; 1969-2,236,630 units, \$3,131,282.

Pre-recorded tape sold domestically: Cartridge 4-tr. & 8-tr. 1970-1,000 units, \$8,000. Cassette 1970-17,000 units, \$120,400.

Import/export regulations: Records-imports from EFTA (European Free Trade Ass'n) countries are taxed approximately 13.3%; those from EWG (European Common Market) countries 10% plus 13.3% federal tax. Tape-imports from EFTA countries are taxed 13%; those from EWG countries 6% plus 13% federal tax.

Holidays: January 1 (New Year's), Easter Monday, May 1 (Labor Day), Ascension Day, Whit Monday, Corpus Christi, August 15 (Assumption), October 26 (National Holiday), November 1 (All Saints Day), December 8 (Immaculate Conception), December 25, 26 (Christmas).

record manufacturers/distributors/importers

Accordia, see CBS. Amadeo Oesterreichische Schallplatten AG, Untere Donaustr. 17, Vienna. Tel: (0222) 24 35 98. Gen. Mgr.: Stephan von Friedberg; Sales Mgr.: Peter Winkler.

Labels: (Owned) Amadeo, Amanda, Amphora; (distributed) Anton, Quodlibet; (represented) Atco (USA), Atlantic (USA), Barclay (France), Bellaphon (Germany), Christophorus (Germany), Coral (USA), Elektra (USA), Elite (Switzerland), Int'l (Germany), MCA (USA), Metronome (Germany), Reprise (USA), Riviera (France),

Rolling Stones (USA), Transatlantic (UK), Vogue (France), Warner Bros. (USA).

Cassette: (Owned) Amadeo; (represented) Atco (USA), Atlantic (USA), Barclay (France), Cotillion (USA), Durium (Italy), Elektra (USA), Elite (Switzerland), Golden 12 (Germany), Intercord (Germany), Metronome (Germany), Mondial (Germany), Musica (Germany), Tempo (Germany), Vogue (France).

Open reel: (Owned) Amadeo. Int'l reps.: Australia (Philips, Southern), Belgium (Inelco), Denmark (Metronome), Finland (Finnley), France (CED), Germany (Metronome), Hong Kong (Essex), Israel (Unatex), Italy (Ricordi), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Inelco), Norway (Norsk Phonogram), Portugal (Radio Triunfo), Spain (Hispanvox), Sweden (Philips Sonora), Switzerland (Phonag).

Amanda, see Amadeo. Amphora, see Amadeo. Anton, see Amadeo. Archiv, see Polydor.

Johann Ariett, Kirchengasse 15, 1070 Vienna. Tel: (0222) 93 42 55. (Distributor).

Ariola Schallplatten GmbH, Postfach 355, Meidlinger Hauptstr. 63, 1120 Vienna. Tel: (0222) 83 65 45. Pres.: Egmont Lueftner; Gen. Mgr.: Erhart Dressler; Domestic Labels Mgr.: Georg Pendl; Int'l Labels Mgr.: Wolfgang Poetsch; Promo. Mgr.: Walter Scherling.

Home office: Germany, Ariola-Eurodisc. Labels: (Owned) Ariola, Athena, Baccarola, Baccarola-Auslese, Eurodisc; (distributed) Hansa, Maritim, Melodia, Melodia-Auslese, Supraphon; (represented) A&M, Avco Embassy, Blue Note, Bronze, Chrysalis, Clan Celentano, Dawn, Ember, Fantasy/Galaxy, Gemini, Golden Guinea, Island, Joy, Liberty, Lucky, Marble Arch, Mayfair, Musicor, Ode, Page One, Pama, President, Pye, Request, Spark, Sunset, Sussex, Trans World, Torpedo, Trojan, United Artists.

Cassette: (Owned) Ariola, Eurodisc; (represented) A&M (UK, USA), Ampex (Belgium), Hansa (Germany), Liberty (USA), Maritim (Germany), President (UK), Pye (UK), United Artists (USA).

Open reel: (Owned), Ariola, Eurodisc. Athena, see Ariola. Baccarola, see Ariola.

Baccarola-Auslese, see Ariola. A. Burkl oHG Schallplatten Gross & Einzelhandel, Reinerstr. 32, 1030 Vienna. Tel: (0222) 72 14 59. (Distributor).

C B S Schallplatten GmbH, Apostelgasse 25-27, 1010 Vienna. Tel: (0222) 72 67 77. Gen. Mgr.: Jaroslav Sevcik.

Labels: (Owned) CBS, Epic, Harmony, Masterworks, Odyssey; (distributed) Accordia; (represented) Barnaby, Bell, Hallmark, 20th Century-Fox, Vanguard (all USA).

Cartridge 8-tr. & cassette: (Owned) CBS. Int'l reps.: France (Arion), Germany (Topas), Netherlands (Artone).

Centrocord GmbH, c/o Amadeo AG, Untere Donaustr. 17, A-1020 Vienna. Tel: (0222) 24 35 98. Gen. Mgr.: Stephan von Friedberg.

Labels: (Distributed) Wien Melodie; (represented) Bellaphon (Germany), Deutsche Opp (Germany), Durium (Italy), Elite Special (Switzerland), Intercord (Germany), Popular (Germany), Saar (Italy), Tempo (Germany), Tudor (Germany), Vogue (Germany), Vogue & labels licensed by Vogue (France).

Cassette: (Represented) Durium (Italy), Elite Special (Switzerland), Intercord (Germany), Musica (Germany), Tempo (Germany). Int'l reps.: See Amadeo.

Columbia Graphophon GmbH (Oesterreichische), Fuehrichgasse 2, 1170 Vienna. Tel: (0222) 52 36 75. Pres. & Gen. Mgr.: Frank W. Beh; Sales Mgr.: Dr. Erich Firon.

Branches: 5020 Salzburg, Sigmundplatz 2. Tel: (06222) 83 215. Mgr.: K. Strutz-1015 Vienna, Kaerntnerstr. 30. Tel: (0222) 52 45 64. Mgr.: K. Pfeiffer.

Labels: (Owned) Columbia; (represented) ABC/Dunhill (USA), Apple (UK), Blue Thumb (USA), EMI group (worldwide), Invictus (USA), Tamlamotown (USA), Vanguard (USA).

Int'l rep: Worldwide (EMI). Court Opera Classics, see Otto G. Preiser. D G G, see Polydor.

Deutsche Grammophon, see Polydor. Epic, see CBS. Eurodisc, see Ariola.

Euroton Austria GmbH, Erdbergstr. 35, 1030 Vienna. Tel: (0222) 73 11 71. Pres.: Benedikt Karban; Sales Mgr.: Gerhard Hoke.

Labels: (Owned) Fonodisc; (distributed) Olympia, Rex Royal; (represented) Alshire (USA), America (France), Belair (France), Boulevard (UK), Documentary Series (Germany), Europa (Germany), Europa Kinderserie (Germany), Eurosound (Germany), Falcon (Germany), Fan Special (Germany), Faun (Germany), Festival (France), Florett (Germany), Golden Sound (Germany), Musidisc (France), Pionier (Germany), Plus (Germany), Primaphon (Germany), Savoy (France), Somerset (Germany), Sonic (Germany), Standard (Germany), Stereo Fidelity (USA).

Cassette: (Owned) Europa, Somerset. Fonodisc, see Euroton.

Fontana, see Phonogram.
 Hansa, see Ariola.
 Harmony, see CBS.
 Heliodor, see Polydor.
 Intratone, see Musidisc.
 Kabarett aus Wien, see Otto G. Preiser.
 Karussell, see Polydor.
 Lebendige Vergangenheit, see Otto G. Preiser.
 Maritim, see Ariola.
 Masterworks, see CBS.
 Melodia, see Ariola.
 Melodia Auslese, see Ariola.
 Mercury, see Phonogram.
 Migo Schallplatten, Fuchsthallergasse 11, 1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics. (Distributor/Importer).
Labels: All labels from UK & USA.
 Musica Schallplatten Vertrieb GmbH, Neustiftgasse 3, Vienna. Tel: (0222) 93 65 48. Gen. Mgr.: Rudolf Friedmann.
Labels: (Represented) Chapter One (UK), Decca (UK), Deram (UK), London (UK), Neon (UK), RCA (USA), Scepter (UK), Telefunken (Germany), Threshold (UK).
Cassette: (Represented) Coral (USA), Hoer Zu (Germany), London (UK), Monument (USA), RCA (USA).
 Musidisc Schallplatten, Stuwertstr. 35, A1020 Vienna. Tel: (0222) 24 34 01. Gen. Mgr.: E. Moser.
Labels: (Owned) Intratone, Musidisc, Viewtone.
Int'l rep: Euroton.
 Odyssey, see CBS.
 Olympia, see Euroton.
 Philips, see Phonogram.
 Phonodisc Schallplatten-Vertrieb GmbH, Kreilplatz 1, 1190 Vienna. Tel: (0222) 36 11 57. Gen. Mgr.: H. Mey. (Distributor).
 Phonogram Schallplatten GmbH, Mariahilfer Guertel 32, A-1061 Vienna. Tel: (0222) 57 62 41, 57 62 77. Telex: 012512. Pres.: Gerald Jacobs; A&R Mgr.: Erich Krapfenbacher.
Home office: Netherlands.
Labels: (Owned) Fontana, Mercury, Philips, Vertigo; (represented) B&C (UK), Bazillus (Germany), Blue Horizon (UK), Charisma (UK), Da Camera (Germany), Global (Germany), Hungaroton (Hungary), Penny Farthing (UK), Pergola (Germany), Qualiton (Hungary), Starlet (Germany), Trend (UK), Uni (UK).
Cassette: (Owned) Fontana, Mercury, Philips, Vertigo; (represented) Island (UK).
Open reel: (Owned) Mercury, Philips.
 Polydor Schallplatten GmbH, Mariahilfer Guertel 32, 1061 Vienna. Tel: (0222) 57 05 94. Pres.: G. Gebhardt; Sales Mgr.: E. Turan.
Labels: (Owned) Polydor, Archiv, DGG, Heliodor, Karussell; (represented) Buddha (USA), Chess (USA), Kama Surra (USA), Kuckuck (Germany), MGM (USA), Ricordi (Italy), Riverside (USA), Stax (USA), Verve (USA).
Cassette & open reel: DGG, Polydor.
Int'l rep.: Worldwide (Polydor Int'l in Germany).
 Otto G. Preiser & Co., Fischerstiege 9/4, A 1010 Vienna. Tel: (0222) 63 62 28, 63 78 53. Pres.: Otto G. Preiser; Gen. Mgr.: Max von Werther; Sales Mgr.: Juergen E. Schmidt.
Labels: (Owned) Preiser, Court Opera Classics, Kabarett aus Wien, Lebendige Vergangenheit, Souvenir; (represented) Associated Rec'gs (UK), Saga (UK), Turnabout (USA), Vox (USA).
Int'l reps.: Canada (Court), Germany (Electrola), Japan (Nippon Columbia), USA (German News).
 Quodlibet, see Amadeo.
 Rex Royal, see Euroton.
 Souvenir, see Otto G. Preiser.
 Supraphon, see Ariola.
 Vertigo, see Phonogram.
 Viewtone, see Musidisc.
 W M-Produktion (Wiener Musikproduktions GmbH), Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Gen. Mgrs.: Gottfried Indra, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka.
Label: (Owned) WM-Produktion.
 Wien Melodie, see Centrocord.

● independent record producer

Phonogram Schallplatten GmbH, Mariahilfer Guertel 32, 1061 Vienna. Tel: (0222) 57 62 41.
Label credit: Figaro.

● music publishers

Aberbach Musikverlag, see Arena.
 Arena Musikverlag, Glückgasse 1, 1010 Vienna. Tel: (0222) 52 63 46. Pres.: W. Schneider; Gen. Mgr.: G. Gebhardt.
Affiliate: Aberbach Musikverlag.
 Austro-Gerig, see Josef Hochmuth.
 Bosworth & Co. Ltd. GmbH, Dr. Karl Lueger Platz 2, 1010 Vienna. Tel: (0222) 52 81 40.
Int'l branches: England, Germany.
 Ludwig Doblinger, Dorotheergasse 10, 1010 Vienna. Tel: (0222) 52 35 04. Cable: MUSICDOB.
Int'l firm represented: AMP (USA).
Int'l rep.: USA (AMP).
 Josef Doerr, Wiedner-Hauptstr. 152, 1050 Vienna. Tel: (0222) 57 89 715.
 Eberle, see Josef Hochmuth.

Josef Hochmuth Music Publ'g, PO Box 73, Seiler-gasse 12, 1015 Vienna. Tel: (0222) 52 27 51, 52 80 785. Cable: WELTMUSIK.
Affiliates: Austro-Gerig, Eberle, Metroton, Southern Music GmbH Wien, Weltmusik Ed. Int'l, Wiener Boheme.
 Jenisch (Musikverlag), Alberichgasse 8/9, A-1150 Vienna. Tel: (0222) 92 32 62, 92 56 50.
 Jungbrunnen, Rauhensteingasse 5, A-1011 Vienna. Tel: (0222) 52 12 99.
 Johann Kliment, Kolingasse 15, 1090 Vienna. Tel: (0222) 34 51 47.
 Ludwig Krenn GmbH, Reindorf-gasse 42, 1150 Vienna. Tel: (0222) 83 99 474. Gen. Mgr.: Ludwig Krenn.
 Georg Marton Verlag & Wiener Verlaganstalt GmbH, Johannesgasse 12/4, 101C Vienna. Tel: (0222) 52 32 84.
Int'l reps: Germany (Apollo, Melodie der Welt, Ed. Modern, Rex), Switzerland (Zurich).
 Mayrische Buchandlung Otto Neugebauer, Theater-gasse, A-5020 Salzburg. Tel: (06222) 73 5 96.
 Metroton, see Josef Hochmuth.
 Oesterreichischer Bundesverlag, Schwarzenbergstr. 5, Vienna 1.
Int'l rep.: USA (AMP).
 Papageno, see Wien Melodie.
 Adolf Robitschek, Graben 14, A-1011 Vienna. Tel: (0222) 52 32 89.
Int'l branch: Germany.
 Rubato, Hollandstr. 18, A-1020 Vienna. Tel: (0222) 33 92 42. Contacts: Gretl Hruves, Ludwig Babinski.
Int'l firms represented: Apex (UK), Asu (Germany), Atlantic (Netherlands), Barbey (Belgium), Basart (Netherlands), Bennefeld (Germany), Bestgen (Switzerland), Biedermann (Germany), Brinker (Germany), Capriccio (Germany), Cortina (Germany), Crescendo (Germany), Del Mondo (Spain), Drei Ringe (Germany), Erdo (Germany), Finale (Germany), Fonogram (Belgium), Fuhrmann (Germany), Galiko (USA), Gong (Italy), Grabau (Germany), Harth (Germany), Hoehc (Germany), Hohner (Germany), Inselton (Germany), A. Kalina (Germany), Knoechel (Germany), Komet (Germany), J. Litscher (Switzerland), E. Lundan (Sweden), Melodie der Welt (Germany), Meteor (Germany), Metro (Netherlands), Muller & Glogger (Germany), F. Munoz (Spain), Orkana (Germany), Ed. Passe Partout (Belgium), Pera (Germany), Radio Record (Italy), The Rambol Los Gatos (USA), Rene Albee (USA), Richter (Germany), Royal (Germany), Seith (Germany), Soto (Germany), Sowa (Germany), Stani (Czechoslovakia), Stuttgart Musik (Germany), Testa (Germany), H. Theis (Germany), Wewerka (Germany), Zeidler (Germany), Zvonetic (Yugoslavia).
Int'l reps: All the above companies.
 Solisten-Verlag, c/o Otto Riedlmayer, Alserstr. 43, 1080 Vienna. Tel: (0222) 42 63 64. Pres.: Frieda Riedlmayer.
Int'l rep.: Germany (Bosworth), Switzerland (Helbling).
 Southern Music GmbH Wien, see Josef Hochmuth.
 Alois Stanberg (Musikhaus), Joanneumring 12, Graz. Tel: 72 2 48. Pres. & Gen. Mgr.: Johanna Stanberg.
Int'l firms represented: Friedrich Hofmeister (East & West Germany), Peters (East Germany), Ricordi (West Germany).
 Symphonia, Lothringerstr. 20, 1030 Vienna. Tel: (0222) 72 44 48.
 United Artists Music Int'l, see Wien Melodie.
 Universal Ed., Karlsplatz 6, A-1010 Vienna.
 Vamoe, Fischerstiege 4, 1010 Vienna. Tel: (0222) 63 91 65.
Int'l reps: Germany (Johann Andree), USA (Dr. Fred Schadler).
 Josef Weinberger, see Wien Melodie.
 Weltmusik Ed. Int'l, see Josef Hochmuth.
 Wiener Arion, Schoenbrunnerstr. 124, 1050 Vienna. Tel: (0222) 57 54 92.
 Wiener Boheme, see Josef Hochmuth.
 Wiener Musikproduktion (Musikverlags GmbH), see Wien Melodie.
 Wien Melodie, Neulerchenfelderstr. 3-7, A-1160 Vienna. Tel: (0222) 43 59 91. Gen. Mgr.: Gottfried Indra, Johann Michel; Ass't Mgrs.: Hans Granzer, Peter Jirka.
Affiliates: Papageno, United Artists Music Int'l, Josef Weinberger, Wiener Musikproduktion (Musikverlags GmbH).
Int'l firms represented: April (Germany), Arnata (USA), Ascher (USA), Avco Embassy (USA), Blue Mountain (UK), Blue Seas (USA), Bourne Music (UK, USA), Fanfare (Germany, UK), Sam Fox (USA), Francis Day & Hunter (Germany), Freshwater (UK), Gale (UK), Jac (USA), Lee-Futtermann (USA), Leonard (USA), Libra (USA), Marquee Dolan (UK), Meager (UK), Melodie der Welt (Germany), Pamela Rosa (USA), Pelew (USA), Ring Musik (Germany), Tree (USA), Walrus (UK).
Int'l reps: Germany (Global, Melodie der Welt, Musik & Buehen, Josef Weinberger), UK (Josef Weinberger).

● sheet music jobber

Metropress Josef Hochmuth, Hegergasse 21, 1030 Vienna. Tel: (0222) 73 37 45, 73 67 392.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Austrian Music Publ'rs Union (Musikverleger Union Oesterreich), Baumannstr. 10, A-1030 Vienna. Tel: (0222) 73 15 55. Pres.: Hermann Schneider; VPs: Karl Robitschek, Gottfried Indra.
 Austrian Society for Music (Oesterreichische Gesellschaft fur Musik), Hanuschgasse 3, 1010 Vienna. Tel: (0222) 52 42 99.
 European Jazz Federation, Schlossgasse 1/2, A-1050 Vienna. Tel: (0222) 65 78 31.
 Gesellschaft der Musikfreunde in Wien (Society of the Friends of Music in Vienna), Boesendorferstr. 12, 1010 Vienna. Tel: (0222) 65 86 81. Pres.: Dr. Alexander Hryntschak; Gen. Mgr.: Prof. Rudolf Gamsjaeger.
 Internationale Bruckner Society, Baeckerstr. 18, A-1010 Vienna. Tel: (0222) 52 50 352.
 Internationale Gesellschaft fur Alte Musik (International Society of Old Music), Minoritenplatz 2, A-1010 Vienna. Tel: (0222) 63 55 31.
 Internationales Institut fur Musik, Tanz und Theater in den audio-visuellen Medien (IMDT), Metternichgasse 12, A-1030 Vienna. Tel: (0222) 72 53 44.
 International Music Center, Vienna Academy of Music, Lothringerstr. 18, Vienna.
 International Society for Contemporary Music, Karlsplatz 6, Vienna.
 Mozart Society of Vienna, Boesendorferstr. 12, Vienna.
 Musikergewerkschaft (Gewerkschaft fur Kunst & Freie Berufe), Maria Theresienstr. 11, 1090 Vienna.

DIRECT-MAIL SERVICE

Migo Schallplatten, Fuchsthallergasse 11, 1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics.
 Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 78 53. Pres.: Otto G. Preiser; Gen. Mgr.: Max von Werther; Sales Mgr.: Juergen E. Schmidt.

LICENSING ORGANIZATIONS, MUSIC

A K M (Staatlich genehmigte Gesellschaft der Autoren, Komponisten & Musikverleger), Baumannstr. 8-10, A-1031 Vienna. Tel: (0222) 73 15 55. Pres.: Prof. Alfred Uhl; Gen. Mgr.: Dr. Rudolf Pittermann. (Performing rights only).
 Austro-Mechana, Postfach 131, Baumannstr. 10, 1031 Vienna. Tel: (0222) 72 63 62. Gen. Mgr.: W. Ploderer. (Mechanical rights only).
 Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 78 53. Pres.: Otto G. Preiser; Gen. Mgr.: Max von Werther; Sales Mgr.: Juergen E. Schmidt.
 Symphony Tone Prod'ns, Konzerthaus, Lothringerstr. 20, 1030 Vienna. Tel: (0222) 57 54 82. Pres.: Imre Rozsa; Gen. Mgr.: Leo Manhart. (Performing rights only).
Int'l branch: Switzerland.

LICENSORS, TAPE & RECORD

Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 78 53. Pres.: Otto G. Preiser; Gen. Mgr.: Max von Werther; Sales Mgr.: Juergen E. Schmidt.
 Symphony Tone Prod'ns, Konzerthaus, Lothringerstr. 20, 1030 Vienna. Tel: (0222) 57 54 82. Pres.: Imre Rozsa; Gen. Mgr.: Leo Manhart.
Int'l branch: Switzerland.

PLATING & PROCESSING PLANTS

Polydor Schallplatten GmbH, Mariahilfer Guertel 32, 1061 Vienna. Tel: (0222) 57 05 94. Pres.: G. Gebhardt; Sales Mgr.: E. Turan.
 Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 78 53. Pres.: Otto G. Preiser; Gen. Mgr.: Max von Werther; Sales Mgr.: Juergen E. Schmidt.
PRESSING PLANTS
 Oskar Czeija, Hammerschmidtgasse 18, 1190 Vienna. Tel: (0222) 36 12 61, 36 35 61.
 Polydor Schallplatten GmbH, Mariahilfer Guertel 32, 1061 Vienna. Tel: (0222) 57 05 94. Pres.: G. Gebhardt; Sales Mgr.: E. Turan.
 Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 78 53. Pres.: Otto G. Preiser; Gen. Mgr.: Max von Werther; Sales Mgr.: Juergen E. Schmidt.

PRINTERS & LITHOGRAPHERS

Metropress Josef Hochmuth, Hegergasse 21, 1030 Vienna. Tel: (0222) 73 37 45, 73 67 392.

PROMOTION & PUBLICITY

Sun Mgmt., Bossigasse 20/15, A-1130 Vienna. Tel: (0222) 82 60 73. Mgr.: Johann Babiniec.
Home office: Denmark

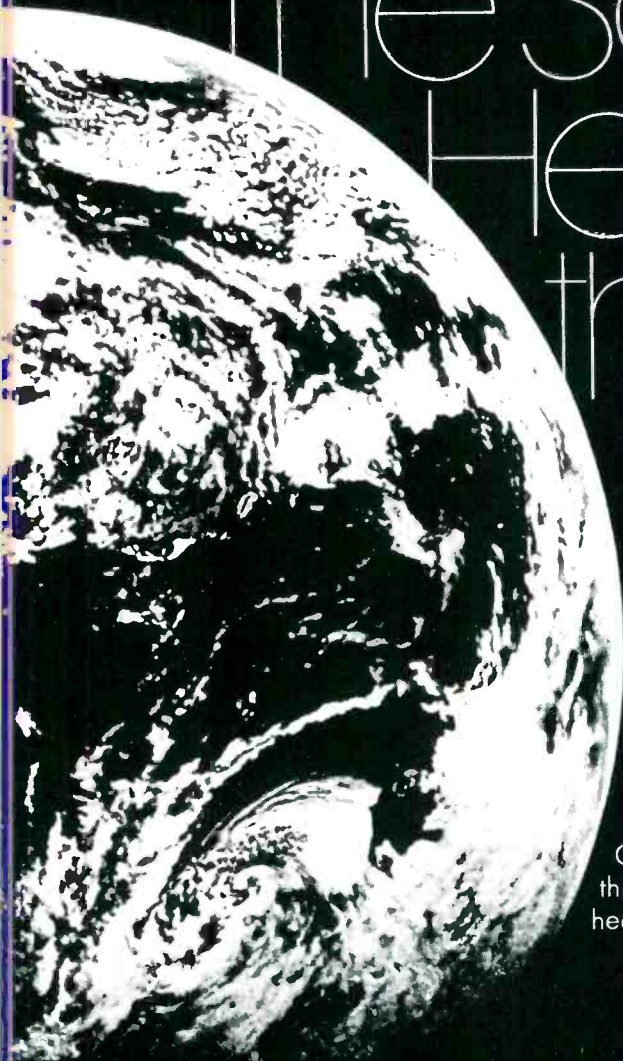
RECORDING STUDIOS

Austrophon Studio GmbH, Konzerthaus, Lothringerstr. 20, Vienna. Tel: (0222) 72 44 01, 57 54 23. Owners: Gerhard & Helene Mendelson; Studio Mgr.: Johannes Gadera; Chief Eng.: Fritz Skrabal; Mixer: Norbert Sadek.

continued on page 258

RCA Records-





The Sounds Heard Round the World.

We at RCA Records have a concern both for today's music *and* today's music business. And we realize that the entire world is our market. That's why we've adopted a new global outlook for our music.

All of our companies around the world are now pooling their talents in a highly coordinated effort to make good things happen—and faster.

The greatest benefits are for our artists—now when we release new product it won't be breaking in just one country, but all over the world at the same time.

Our one-company global outlook is just one more of the exciting things happening at RCA Records. The company that makes music heard round the world.

Argentina | RCA S.A.I.C. Australia | RCA Ltd. Austria | Musica Schallplatten Vertrieb GmbH
Belgium | Inelco Belgium, S.A. Bolivia | Prodisco, LTDA. Brazil | RCA S.A. Electronica Canada | RCA Ltd.
Chile | RCA S.A. Electronica Colombia | Sonolux Denmark | Hede Nielsen A/S Dominican
Republic | Distribuidoras Musicales del Caribe CMA Ecuador | Padisa El Salvador | Discosa
England | RCA Ltd. Finland | AB Discophon OY France | RCA S.A. Germany | Teldec GmbH
Greece | Helladisc S.A. Holland | Inelco-Holland, N.V. India | The Gramophone Company of India Ltd.
Israel | Eastronics, Ltd. Italy | RCA S.p.A. Jamaica | Federal Record Mfg. Co. Ltd. Japan | Victor
Company of Japan, Ltd. Kenya | A.I.T. (Kenya) Ltd. Mexico | RCA S.A. de C.V. New Zealand | Radio
Corporation of New Zealand, Ltd. Norway | A/S Nera Pakistan | The Gramophone Co. of Pakistan, Ltd.
Panama | Padisco Peru | FTA, S.A. Philippines | Filipinas Record Corporation Portugal | Telecra
Puerto Rico | Kelvinator Sales of Puerto Rico, Inc. South East Asia | Cosdel (Far East) Ltd., Cosdel
(Hong Kong) Ltd., Cosdel (Singapore) Ltd. South Africa | Teal Record Company, Ltd. Spain | RCA S.A.
Sweden | Grammoton AB Electra Switzerland | Musikvertrieb AG Trinidad | International Recording
Co., Ltd. Turkey | Meloci Records Uruguay | APSA Venezuela | Cordica Yugoslavia | Jugoton Records

RCA Records and Tapes

continued

Gesellschaft der Musikfreunde in Wien (Society of the Friends of Music in Vienna), Boesendorferstr. 12, 1010 Vienna. Tel: (0222) 65 86 81. Pres.: Dr. Alexander Hryntschak; Gen. Mgr.: Prof. Rudolf Gamsjaeger.

Felix Holly, Bartensteingasse 13, A-1010 Vienna. Tel: (0222) 42 26 06.

Polyhymnia, Linzerstr. 297, 1140 Vienna. Tel: (0222) 94 23 31. Studio Mgr.: Erwin Stattin; Chief Eng.: Josef Kamykowski; Mixers: Josef Kamykowski, Gerhard Schuller.

Otto G. Preiser & Co., Fischerstiege 9/4, A-1010 Vienna. Tel: (0222) 63 62 28, 63 78 53. Pres.: Otto G. Preiser; Gen. Mgr.: Max von Werther; Sales Mgr.: Juergen E. Schmidt.

Veritas, Singerstr. 26, Vienna. Tel: (0222) 52 12 81. Owner: Karl Gruber; Studio Mgr., Mixer & Re-Mixer: Mr. Muller; Chief Eng.: Gabor Madarassy.

SHIPPING SERVICES

Migo Schallplatten, Fuchsthallergrasse 11, 1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics.

Polydor Schallplatten GmbH, Mariahilfer Guertel 32, 1061 Vienna. Tel: (0222) 57 05 94. Pres.: G. Gebhardt; Sales Mgr.: E. Turan.

TAPE CUSTOM DUPLICATOR

Polydor Schallplatten GmbH, Mariahilfer Guertel 32, 1061 Vienna. Tel: (0222) 57 05 94. Pres.: G. Gebhardt; Sales Mgr.: E. Turan.

● supplies

RECORDING STUDIO EQUIPMENT MANUFACTURER

A K G (Akustische & Kino-Geraete GmbH), Nobilengasse 50, A-1150 Vienna. Tel: (0222) 92 16 47. Gen. Mgrs.: E. Pless, R. Goerike; Comm'l Dir.: H. J. Schnabel; Sales Promo. Mgr.: Peter K. Bach. Chief product: Microphones, headphones, studio reverberation units.

● manufacturers of record dealer accessories & supplies

Euroton Austria GmbH, Erdbergstr. 35, 1030 Vienna. Tel: (0222) 73 11 71. Pres.: Benedikt Karban; Sales Mgr.: Gerhard Hoke. Product: Browser boxes, carrying cases, 45 RPM adaptors, racks.

Migo Schallplatten, Fuchsthallergrasse 11, 1090 Vienna. Tel: (0222) 34 24 42. Gen. Mgr.: Rudolf Matiasovics. Product: Browser boxes, catalog servs., 45 RPM adaptors, needles, racks, title strips.

BAHAMAS

Population: 195,000. Rate of exchange: \$1 (US)=\$1.00 Bahamian dollar. Import/export regulations: 27½% import duty on goods from USA; 17½% duty on goods from UK.

Holidays: January 1, Easter, Whit Monday, May 24 (Commonwealth Day), Labor Day (June), July 9 (Queen's Birthday), August 1 (Emancipation Day), August bank holiday, October 12 (Discovery of America), December 25, 26.

● record manufacturers/distributors/importers

Bahama Recs., PO Box 942, George St., Nassau. Tel: 2-8055.

Besco, PO Box 6208, East St. Nassau. Tel: 2-2143, 2-4230, 2-8012.

John Bull, PO Box 737, Nassau. Tel: 2-2657.

Carter's Rec. & Juke Box Distrs., Bay St. & Victoria Ave., Nassau. Tel: 2-8500, 2-4368. Pres.: H. C. Carter; Gen. Mgr.: Frank Carter; Sales Mgr.: Lorie Major.

Labels: (Represented) CBS (UK), Capitol (USA), Decca (UK, USA), EMI (UK), Polydor (UK), RCA (UK).

Forsythe's Radio Shop, PO Box 703, Nassau. Tel: 2-4904.

John S. George, Palmdale, Nassau. Tel: 2-8421. Branch: Freeport, Grand Bahama. Tel: 6049.

Island Music Distrs. (IMD), PO Box 5432, Nassau. Tel: 2-8784, 2-1864. Cable: TROPICAL.

Labels: Carib, Island Artists, Famo, Tropical, Westindy.

Cartridge 8-tr.: Carib, Island Artists.

Moxey's Electronics & Music, Wulff Rd., Nassau.

Nimbus 9 (Bahamas) Ltd., PO Box F 2566, Freeport. Tel: 2-8248. Pres.: G. H. Martin. Home office: Canada.

Penny Farthing, PO Box 5668, Nassau. Tel: 2-8986.

● services

LICENSOR, TAPE & RECORD

Nimbus 9 (Bahamas) Ltd., PO Box F 2566, Freeport. Tel: 2-8248. Pres.: G. H. Martin. Home office: Canada.

BELGIUM

Population: 9,646,000. Rate of exchange: \$1 (US)=49.75 francs. Per capita income: \$1,406. Holidays: January 1, May 1 (Labor Day), Whit Monday, July 21 (Independence Day), August 15 (Assumption), November 1 (All Saints Day), November 11 (Armistice Day), November 15 (King's Birthday), December 25.

● record manufacturers/distributors/importers

Alpha, see Leman & Gorle.

Anvers Radio SA, 10 Pl. de l'Yser, Brussels 1000. Tel: (02) 18-74-00, 18-73-77. Pres.: Wolf Goldschmidt; Sales Mgr.: Philipp Vanden Borre.

Labels: (Owned) Arsa; (distributed) Hebra; (represented) ABC (USA), Audio Fidelity (USA), Bluesway (USA), Boulevard (UK), Command (USA), Elite (Switzerland), Eros (UK), Evolution (USA), Flag (UK), Rediffusion (UK), Saga (UK), Telefunken (Germany).

Cartridge 8-tr.: (Represented) ABC (USA), Command/Probe (USA), Impulse (USA), Perl (Germany).

Cartridge 4-tr.: ABC, (USA), Baniola (Germany), Command/Probe (USA), Impulse (USA), Perl (Germany).

Cassette: ABC (USA), Baniola (Germany), Command/Probe (USA), Elite (Switzerland), Impulse (USA), Perl (Germany), Telefunken (Germany).

Arcade Recs., 322 Pierstr., 2550 Kontich. Tel: (03) 87-65-11, 87-60-20. Pres.: Louis Van Rijnmant; Gen. Mgr.: Jos Verbiest; Sales Mgr.: Tony Bloemgn.

Labels: (Owned) Arcade, Ballroom, Cannon, Promo.

Cartridge 8-tr. & cassette: (Owned) Arcade.

Arphiv, see Polydor.

Arsa, see Anvers Radio.

B M C, see Cardinal.

Ballroom, see Arcade.

Barclay (Compagnie Phonographique Franco-Belge), 31 Rue du Lombard, 1000 Brussels. Tel: (02) 11-81-97. Pres.: Nicolas Tritz; Gen. Mgr.: Valere Bral; Sales Mgr.: J. P. Vande Plas. Home office: France.

Labels: (Owned) Barclay, Triangle; (represented) Admiral (Germany), Atco (USA), Atlantic (USA), BASF-MPS (Germany), Bellaphon (Germany), Buddah (USA), CNR (Netherlands), CTI (USA), Cadet/Concept (USA), Chant du Monde (France), Chess (USA), Classic (France), Cotillion (USA), Douglas (USA), Elektra (USA), Embryo (USA), Erato (France), GRT group (USA), Kama Sutra (USA), Melodia (USSR), Metronome (Germany), Project 3 (USA), Riviera (France), Reprise (USA), Rolling Stones (USA), 20th Century-Fox (USA), Unicorn (UK), Vortex (USA), Warner Bros. (USA).

Cartridge 8-tr. & cassette: (Owned) Barclay; (represented) Classic (France), Erato (France), Riviera (France).

Basart Recs. Int'l., 20 M. Lemonnierlaan, 1000 Brussels. Tel: (02) 12-50-34. Gen. Mgr.: Alain Lelievre. Labels: (Owned) Basart, Europhon.

Biram, see Polygram.

Blue Jeans, see Hebra.

C B S-Artone, Belgium NV, 20-21 Blvd. Baudouin, 1000 Brussels. Tel: (02) 19-11-70, 18-64-00. Sales & Mktg. Dir. & A&R: Pascal Robieffroid; Admin. Dir.: Mrs. Marthe Robieffroid; Sales Mgr.: Raymond Blondel; Mktg. & Tape Prod.: Francis Devos; Artist Relations & Promo.: Flemish, Willy Delabastita; French, Leon De-neumostier.

Home office: Netherlands (see for prod.).

C O B E D I SA (Consortium Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-06, 11-20-61. Pres.: Fernand Janssens.

Labels: (Owned) Olympia.

Cannon, see Arcade.

Capitol, see EMI.

Cardinal Recs., 143 Belgielei, B-2000 Antwerp. Tel: (03) 30-49-42. Gen. Mgr.: R. Granata.

Labels: (Distributed) BMC, (represented) Falcon (Germany), Flag (UK), Hot Wax (USA), Injection (Netherlands), Janus (USA), Jubilee (USA), Lowland (Netherlands), Metromedia (USA), Negram-Delta (Netherlands), Ovalton (USA), Play (Italy), Reflection (UK), Spark (UK).

Columbia, see EMI.

D G G, see Polydor.

Dancing, see Monopole.

Deutsche Grammophon, see Polydor.

Discobel NV, 50 Blvd. du Regent, 1000 Brussels. Tel: (02) 13-39-45. Gen. Mgr.: Werner Huys.

Labels: (Owned) Disco Star; (represented) A&M (USA), Ariola (Germany), Baccarola (Germany), Eurodisc (Germany), Europa (Germany), Killroy (Netherlands), Maritim (Germany), Pickwick (UK), Somerset (Germany), Sonic (Germany), Telstar (Netherlands).

Disco Star, see Discobel.

Disco Trade, 88 Rue Gallait, 1030 Brussels. Tel: (02) 16-16-40, 15-60-83. Pres.: Mr. Pelgrims de Bigard; Gen. Mgr.: Mr. Descendre; Sales Mgr.: Mr. Hordies.

Label: (Owned) Victory (distributed by Vogue).

E M I (Electric & Musical Inds.) Belgium SA, 171 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 12-98-15. Mng. Dir.: John Kirsch; Ass't Gen. Mgr.: S. J. Robins.

Branch: Brussels, Record Div., 72 Quai des Charbonnages. Tel: (02) 27-43-90. Mgr.: Emile Garin; A&R Mgr.: Jeff Oe Boeck; Sales Mgr.: Jackie Swaelens; Pub. & Adv. Mgr.: Robert Huysens; Promo. Mgr.: Jose Langlois. Labels: (Owned) Capitol, Columbia, Emidisc, His Master's Voice (HMV), Odeon, Parlophone, Pathe, Regal, Stateside, Trianon; (distributed) Markal; (represented) ABC (USA), Apple (UK), Bell (USA), Blue Thumb (USA), Brother (USA), Contemporary (USA), Cornet (Germany), Dolton, Dot (USA), Dunhill (USA), Electrola (Germany), Encore, Fly (UK), Gloria, Immediate, Imperial (USA), Invictus (USA), Liberty (USA), Musicor (USA), Paramount (USA), Scepter (USA), Straight (USA), Sunset (USA), Tamla/Motown (USA), United Artists (USA).

Cartridge 8-tr., cassette & open reel: EMI group.

Elver, see Vogue.

Emidisc, see EMI.

Europhon, see Basart.

Fiesta, see Fonior.

Folklore, see Hebra.

Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres.: E. W. Pelgrims de Bigard; Gen. Mgr.: A. E. Palmans; Sales Mgr.: R. Dauw.

Labels: (Owned) Fiesta, Omega, Week-End; (represented) Ace of Clubs (UK), Ace of Hearts (UK), Alhambra (Spain), Blue Elephant (Netherlands), Chapter One (UK), Decca (UK), Deram (UK), Elf Provincien (Netherlands), MAM (UK), O La La (Netherlands), Pink Elephant (Netherlands), Threshold (UK), Vega (France).

Cartridge 8-tr. & cassette: (Owned) Omega, Week-End; (represented) Blue Elephant (Netherlands), Decca (UK), Dream (UK), Elf Provincien (Netherlands), London (UK), Major Minor (UK), Pink Elephant (Netherlands), Threshold (UK), Vega (France).

Fontana, see Polygram.

Frankie Music PvbA, 74 Greinstr., Antwerp. Tel: (03) 32-24-85, 31-60-60, 33-65-99. Cable: FRASUPREME. Pres. & Gen. Mgr.: Jean Meeusen; Sales Mgr.: Francois de Carle.

Labels: (Owned) Frankie, Pims, Supreme; (represented) DJM (UK), Dolphin (UK), Ember (UK), Evolution (UK), Mabel (Switzerland), Music-O (USA), Page One (UK), Pama (UK), Norman Petty Prod'ns (USA), Rediffusion (UK), Republic (USA), Swampfire (USA), W&G (Australia). Int'l reps: Australia (W&G), Germany (Ariola), Netherlands (Phonogram), UK (Dick James), USA (Norman Petty).

H M V, see EMI.

Hebra Recs. Sprl., 30 Rue St. Christophe, Brussels. Tel: (02) 12-73-61, 12-93-75. Pres.: Mrs. H. Brauer; Gen. Mgr.: J. Darjier; Sales Mgr.: Mr. Goffin.

Labels: (Owned) Hebra (distributed by Anvers Radio), Blue Jeans, Folklore, New Music Corp., Vedette; (distributed) Leo, Meteor; (represented) Carisch (Italy), Futura (France), LEM (France), PES (France).

Int'l reps: Canada (London), France (Disc'AZ), Lebanon (Melody), Switzerland (Finsterwald & Cantacuzene).



**Universal Songs
For The Benelux
UNIVERSAL SONGS**
20-24, Rue de l'Hopital, Brussels 1
Phone: 02-112220

Heliodor, see Polydor.
 His Master's Voice, see EMI.
 Hurrah, see Palette.
 Inelco Belgium, 20/24 Rue de l'Hopital, 1000 Brussels. Tel: (02) 11-22-20. Gen. Mgr.: P. J. Goemaere; Rec. Div. Sales Mgr.: R. Colpin. Labels: (Distributed) Kalliope; (represented) MCA, RCA, Vanguard (all USA).
 Cartridge 8-tr. & Cassette: (Represented) MCA, RCA, Vanguard (all USA).
 Open reel: (Represented) RCA (USA).
 Interclub, Postbus 43, B-2800 Mechelen. Tel: (015) 458-33. Mng. Dir.: Ghislain Piroux. (Importer/Exporter of records & tape).
 Branch: B-2580 St. Katelijne-Waver, Steenmolenstr. 7.
 Jazz Club, see Palette.
 Kalliope, see Inelco.
 Karussell, see Polydor.
 Kuckuck, see Polydor.
 Leman & Gorle (Ets.) Sprl, 52 Av. Notre Dame de Lourdes, Brussels 9. Tel: (02) 27-33-72. Labels: (Owned) Alpha, Monumenta Belgicae Musicae (MBM); (represented) Argo (UK), L'Oiseau Lyre (UK), Pelca (Germany, Switzerland).
 Int'l reps: France (RCA), Netherlands (Inelco).
 Leo, see Hebra.
 M B M, see Leman & Gorle.
 Markal, see EMI.
 Mercury, see Polygram.
 Meteor, see Hebra.
 Micro, see Ranch.
 Monopole Recs., 7 Kwadenplasstr., Heist o/d Berg. Tel: (015) 216-25. Labels: Dancing, Passe Partout.
 Monumenta Belgicae Musicae (MBM), see Leman & Gorle.
 Musique Royale, see Polydor.
 New Music Corp., see Hebra.
 Odeon, see EMI.
 Olympia, see COBEDI.
 Omega, see Fonior.
 Palette Recs., 8 Rue Fernand Neuray, 1060 Brussels. Tel: (02) 44-48-40. Pres.: Felix Faecq; VP & A&R: Roland Kluger; Promo.: Bart Van de Laer; Int'l: Ida Halila. Labels: (Owned) Palette (distributed by Polydor), Hurrah, Jazz Club, Sphinx.
 Cartridge 8-tr. & cassette: (Owned) Palette, Hurrah. (Cassette distributed by Polydor).
 Int'l reps.: Argentina (CBS), Australia (Australian Recs.), Austria (Amadeo), Brazil (Som), Costa Rica (CBS), Denmark (Dansk), Finland (Scandia), France & French community—Algeria, Tunisia, Morocco (Festival), Germany (Polydor), Greece (Music Box), Italy (Fonit-Cetra), Japan (Nippon Columbia), Lebanon (Societe Libanaise du Disque), Mexico (Tizoc), Netherlands (Artone), New Zealand (Viking), Norway (Arne Bendiksen), South Africa (Teal), Spain (Belter), Sweden (Sonet), Switzerland (Polydor), Turkey (Odeon/Alquadis), UK (CBS, Fontana, Pye), USA (Kapp), Venezuela (Velvet).
 Parlophone, see EMI.
 Passe Partout, see Monopole.
 Pathe, see EMI.
 Pergola, see Polygram.
 Philips, see Polygram.
 Pims, see Frankie.
 Peter Plum Publ'ns, 18 Rue des Teinturiers, Brussels. Tel: (02) 11-52-29, 11-47-43. Pres.: Peter Plum. Label: (Owned) Sugar Plum.
 Polydor SA, 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 35-91-70. Pres.: Jules Sovet; Gen. Mgr.: Walter Holzapfel; Sales Mgr.: Maurice Mertens. Labels: (Distributed) Polydor, Archiv, Deutsche Grammophon (DGG), Heliodor, Karussell, Kuckuck, Musique Royale, Palette, Tip; (represented) Ades (France), Battle (USA), Blue Horizon (UK), Hispavox (Spain), Jazzland (USA), Kama Sutra (USA), MGM (USA), Metro (USA), Ricordi (Italy), Riverside (USA), Sire (USA), Stax (USA), Supraphon (Czechoslovakia), T-Neck (USA), Verve (USA), Volt (USA).
 Cartridge 4-tr. & 8 tr.: (Distributed) Polydor, Deutsche Grammophon (DGG).
 Cassette: (Distributed) Polydor, Archiv, Deutsche Grammophon (DGG), Palette; (represented) Kama Sutra (USA), MGM (USA), Ricordi (Italy), Riverside (USA), Storyville (USA), Verve (USA).
 Polygram SA, 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 33-96-90. Gen. Mgr.: P. J. Lebbink; Sales Mgr.: C. Licoppe; Reprs.: D. Poutrain, P. Moens; Adv.: E. De Bisschop; Promo.: Jacqueline Van Binst. Labels: (Owned) Philips, Mercury, Fontana, Pergola; (distributed) Biram; (represented) B&C (UK), Carrere (France), Flying Dutchman (USA), Island (UK), Penny Farthing (UK), President (UK), Uni (USA).
 Cassette: (Owned) Philips, Mercury, Fontana; (represented) CNR (Netherlands), Carrere (France), Durium (Italy), Fleche (France), Island (UK), President (UK).
 Open reel: (Owned) Philips, Mercury, Fontana; (represented) Island (UK), President (UK).
 Promo, see Arcade.
 Ranch, 90 Rue Gallait, Brussels 3. Tel: (02) 41-22-80. Cable: BENS MUSIC. Gen. Mgr.: Janine

continued on page 262

• 1922 • In the **BENELUX** countries • 1972 •

the **WORLD MUSIC** Group of
 Publishing and Producing Companies

★ **MUSIC PUBLISHING** ★

- Light Music: Pop — Jazz — Beat — Country — Variety
- Serious Music — Brass Band Music
- Fabulous Choice of Folios and Methods.

Sole Agents for:

- ACUFF-ROSE — A.T.V. KIRSHNER — BIZET MUSIC —
- RAOUL BRETON — CHARING CROSS — COMUFRA/COMUBEL —
- ITALMUSIC — K.P.M. — SCREEN-GEMS COLUMBIA —
- PEER SOUTHERN ORGANIZATION — WORLD MUSIC —

★ **RECORDING** ★

"STUDIO MADELEINE" — 8 tracks

Copies on Tapes and/or Acetates.

Engineers: R. VERBESTEL — P. DUPRIEZ — P. LAFON

★ **LIBRARIES of RECORDED MUSIC** ★

- K.P.M. — PEER SOUTHERN — WORLD MUSIC —
- Choice of over 10,000 works recorded.

★ **"PALETTE" Records** ★

- Singles — LP's — Cassettes and/or Cartridges

Artists: DIGNO GARCIA — LOS MAYAS — THE WAIKIKIS —
 THE MERTENS BROTHERS — RAY MARTIN — PETER KREUDER
 — ANDRE BRASSEUR — WILL TURA — LUIGI — RITA DENEVE —

New Brussels Address: 8 Rue Fernand NEURAY —
 1060 BRUSSELS — Manager: Roland KLUGER — Tel 44. 48. 40



WORLD MUSIC PRODUCTIONS
 Pres. Gen. Man. F.R. FAECQ
 13 MADELEINE — 1000 BRUSSELS

Phones:
 02.13 00 80
 02.11 51 20
 02.12 15 83

Cables:
 WORLDMUSIC
 BRUSSELS

Telex:
 23539
 BRUSSELS

WORLD MUSIC
 Brussels (F.R. FAECQ)

LUXEMBOURG MUSIC
 Luxembourg (Mrs. WENANDY)

INTERNATIONALE MUZIEK COMPAGNIE
 Amsterdam (J. PORTENGEN & J. STEGGERDA)

DECCA-KAPP-UNI

**THE SUN
NEVER SETS
ON THE
MANY WORLDS
OF
MCA
INTERNATIONAL**



MCA RECORDS INTERNATIONAL

ARGENTINA

RCA S.A.I.C.
Mr. Adolfo Pino

EUROPE (UNI only)

Philips' Phonographic Industries
Mr. Wim Schipper

MEXICO

Orfeon Videovox, S.A.
Mr. Luis San Martin

AUSTRALIA

Radio Corporation Pty. Ltd.
Mr. Neville Smith

FINLAND

AB Discophon OY
Mr. Johan Vikstedt

NEW ZEALAND

Allied International Records, Ltd.
Mr. T. J. Murdoch

AUSTRIA

AMADEO Osterreichische Schallplatten
Aktiengesellschaft
Mr. Stephen von Friedberg

FRANCE

Barclay Records
143 Avenue de Neuilly
Neuilly, S-S-Seine

NORWAY

A/S Disco
Mr. Eilif Meyer

BELGIUM

Inelco Belgium, S.A.
Mr. Pierre-Jean Goemaere

GERMANY, WEST

TELDEC, GmbH
Mr. John A. Behrens

PHILIPPINES

Home Industries Development Corp.
Mr. Antonio U. Lustrre

BRAZIL

Gravocoos Chantecler Ltda.
Mr. Joao Ribeiro

GREECE

General Publishing Company, Ltd.
Mr. Alexander Patsifas

SOUTH AFRICA

Gallo (Africa) Ltd.
Mr. Peter Gallo

CANADA

Canada's Largest Record & Tape Manufacturer
National Distribution Across Canada
MCA Records (Canada)
A Division of MCA Canada Ltd.
Mr. Robert A. Chislett
Mr. Lee Armstrong

HOLLAND

Inelco-Holland, N.V.
Mr. Wim Brandsteder

SPAIN

Discos Movieplay, S.A.
Mr. Carlos Guitart

HONG KONG and SINGAPORE

The Life Records Ltd.
Mr. Ng Lian Chin

SWEDEN

Grammofon AB Electra
Mr. Sixten Eriksson

COLOMBIA

Fabrica De Discos Fuentes, S.A.
Mr. Pedro Fuentes E.

ISRAEL

Laurence Enterprises, Ltd.
Mr. Laurence Geller

SWITZERLAND

Phonag Schallplatten AG
Mr. Helmut Bischof

DENMARK

Hede Nielsens A/S
Mr. Leif Risell

ITALY

Ducale, s.r.l.
Mr. Davide Matalon

TURKEY

Melodi Records
Mr. Kayihan Caglayan

ENGLAND

The Decca Record Company, Ltd.
Mr. Geoffrey A. Milne

JAMAICA and TRINIDAD

International Recording Company, Ltd.
Mr. Leslie C. D. Lucky-Samaroo

UNITED STATES

MCA Records International
Mr. Frank N. Swenson

ENGLAND

MCA Records, Ltd.
Mr. Derek Everett

JAPAN

Victor Company of Japan, Ltd.
Mr. A. Torio

URUGUAY

R & R Gioscia, S.A.
Mr. Alfredo Aviotti

LEBANON

Wattar Freres
Mr. Samir Wattar

continued

Bosmans.
Labels: Micro, Ranch.
Regal, see EMI.
Ronnex, 31 Van Meyelstr., Brussels 2. Tel: (02) 28-30-07.
Schott Freres SprL, 30 Rue St. Jean, Brussels. Tel: (02) 12-39-80. Co-Pres.: O. & H. Junne; Sales Mgr.: J. J. Junne. (Distributor/Importer). Labels: (Imported) Arcophon (Italy), Charlin (France), Da Camera (Germany), Folkways (USA), Harmonia Mundi (France, Germany), Monitor (USA), Music Minus One (USA), Valois (France), Wergo (Germany).
Sonobel, Sonobel Bldg., 15 Pl. Rouppe, Brussels. Tel: (02) 12-09-28, 12-54-72. Pres. & Gen. Mgr.: Pierre Bortzee; Sales Mgr.: Paul Dunez. Labels: (Owned) Sonobel; (represented) Actuel (France), America (France), BYG (France), Belter (Spain), Discophon (Spain), Durium (Italy), Everest (USA), Festival (France), Fonit-Cetra (Italy), Joker (Italy), Musidisc (France), Pickwick (USA), Request (USA), Saar (Italy), Sprint (Italy), Stella (Italy), Tradition (USA), Turnabout (USA), Vedette (Italy), Vergara (Spain), Vibration (Italy), Vox (USA).
Sphinx, see Palette.
Spiral, see Vogue.
Statades, see EMI.
Sugar Plum, see Peter Plum.
Supreme, see Frankie.
Tip, see Polydor.
Triangle, see Barclay.
Trianon, see EMI.
Vedette, see Hebra.
Victory, see Discotrade & Vogue.
Vogue Prod'ns Int'l's Phonographiques SA, 35 Blvd. Barthelemy, 1000 Brussels. Tel: (02) 11-79-91. Gen. Mgr.: Roger Meylemans; Sales Mgr.: Yves Jacobs. Labels: (Owned) Vogue, Spiral; (distributed) Elver, Victory; (represented) Disc'AZ (France), Discodisc (France), GNP Crescendo (USA), Laurie (USA), Mode (France), Orfeu (Portugal), Pye (UK), Roulette (USA), Vogue (France), Zafiro (Spain).
Week-End, see Fonior.

● independent record producers

Jean Kluger (Eds.), Galeries du Centre, Bloc 3, 1000 Brussels. Tel: (02) 12-92-38. Pres.: Jean Kluger.
Label credit: Biram.
R K M Prod'ns, 8 Rue Fernand Neuray, 1060 Brussels. Tel: (02) 44-48-40. Pres.: Roland Kluger; Gen. Mgr.: Ida Hallia.
Zoom Music, 36 Av. Bel-Air, 1180 Brussels. Tel: (02) 44-92-44. Gen. Mgr.: Mike Hellawell.
Label credits: Alpha, Baq.

● music publishers

A T V/Kirshner Benelux, see World Music Group.
Acuff-Rose Benelux, Mgr.: Robert Pernet. See World Music Group.
Apollo Music, 11 Av. Lloyd George, 1050 Brussels. Tel: (02) 49-01-20. Pres.: G. Graas; Gen. Mgrs.: H. J. M. Terheggen, Jacques Verdonck; Sales Mgr.: Eric Bauwens.
Ardmore & Beechwood, see EMI.
Audio-Video Music Co., see World Music Group.
Basart Belgium (Eds.), 20 M. Lemonnierlaan, 1000 Brussels. Tel: (02) 12-50-34. Gen. Mgr.: Alain Lelievre.
Belga, 69 Chaussee de Diest, Aarschot. Tel: 669-99.
Belgo-Mondial, see World Music Group.
Belmusic, see World Music Group.
Bens (Eds. Musicales), 90 Rue Gallait, Brussels 3. Tel: (02) 41-22-80. Cable: BENSUSIC. Gen. Mgr.: Janine Bosmans.
Affiliates: Bospel Music, Debmar Music, Ed. Kassner Music, Spanka Music, Eds. Gerard Tournier.
Bizet (Eds.), see World Music Group.
Bospel Music, see Bens.
Raoul Breton, see World Music Group.
Brussels Music, see World Music Group.
Bruxelles Music (SABAM), see New Music.
Capitol Music (SABAM), see New Music.
Champs-Elysees, see Francis-Day.
Chappell SA (Eds. Musicales), 234-235 Galerie du Centre, Bloc 2, 1000 Brussels. Tel: (02) 12-73-48. Pres.: Georges Roquiére; Gen. Mgr.: Mr. De Coene Dom.
Comubel, see World Music Group.
Dancing & Passe Partout, 7 Kwadenplasstr., Heist o/d Berg. Tel: (015) 216-25.
Debmar Music, see Bens.
Disco-Music (SABAM), 50 Blvd. du Regent, 1000 Brussels. Tel: (02) 13-39-45. Gen. Mgr.: Werner Huys.
E M I (Electric & Musical Inds.) Belgium, 171 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 12-98-15. Mng. Dir.: John Kirsch; Mgr.: Jeff De Boeck.
Affiliate: Ardmore & Beechwood.
Int'l firms represented: Cents & Pence (USA), Good Time (USA), Jobete (USA), Marsaint (USA), Open Door (USA), Prophet (USA), Sanah

(USA), Stonebridge (USA), Stranger (USA), Warlock (UK), Larry Weiss (USA).
Int'l reps.: Argentina (Odeon), Australia (Castle), Canada (Beechwood), France (Pathe-Marconi), Germany (Accord), Italy (Voce del Padrone), Mexico (Beechwood), Netherlands (Anagon), Scandinavia (Imudico), South Africa (Ardmore & Beechwood), Spain (EGO Musical), UK (Ardmore & Beechwood).
Eurovox Music, 322 Pierstr., 2550 Kontich. Tel: (03) 87-65-11, 87-60-20. Pres.: Louis Van Rijmenant; Gen. Mgr.: Jack Horkmans.
Affiliates: Focus Music, Intervox Music.
Int'l firms represented: Gale Music (UK), Kinney Music (UK), Lupus Music (UK), Mother Mistro Music (UK), Claude Pascal (France), Plexium Music (UK), Walrus Music (UK).
Feldman, see Francis-Day.
Focus Music, see Eurovox.
Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres.: E. W. Pelgrims de Bigard; Gen. Mgr.: G. Delfosse.
Fonogram (SABAM), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-06. Gen. Mgr.: Fernand Janssens.
France-Melodie, see Francis-Day.
Francis-Day SA (Eds.), 25 Pl. St. Gery, Brussels. Tel: (02) 12-41-70.
Affiliates: Champs-Elyees, Feldman, France-Melodie.
Fri-Fri Music (SABAM), see Zoom.
Granata Music Co., 143 Belgliel, B-2000 Antwerp. Tel: (03) 30-51-67. Gen. Mgr.: Mrs. R. Roeland.
Hebra Music (SABAM), see New Music.
Intermission Music (SABAM), see Rakki.
Intervox Music, see Eurovox.
Italmusic, see World Music Group.
Kassner Music (Ed.), see Bens.
Kluger Int'l (SABAM), see Roland Kluger.
Jean Kluger (Eds.), Galeries du Centre, Bloc 3, 1000 Brussels. Tel: (02) 12-92-38. Pres.: Jean Kluger.
Int'l firm represented: Bleu Blanc Rouge (France).
Int'l reps.: France (Bleu Blanc Rouge), Netherlands (Remco).
Roland Kluger Music (SABAM), 8 Rue Fernand Neuray, 1060 Brussels. Tel: (02) 44-48-40. Pres.: Roland Kluger.
Affiliate: Kluger Int'l (SABAM).
Int'l firms represented: Christabel, Heathside (both UK).
Peter Maurice, see World Music Group.
Melo Rhythm Music Co., see World Music Group.
Metropolis, 5 Van Ertbornstr., 2000 Antwerp. Tel: (03) 33-11-42.
Int'l reps.: Canada (Henri Elkan), UK (Ed. Hinrichsen), USA (Henri Elkan).
Music Rights Society (SABAM), see New Music.
New Music Corp., 30 Rue St. Christophe, Brussels. Tel: (02) 12-73-61. Pres.: Mrs. H. Brauer; Gen. Mgr.: J. Darlier.
Affiliates: Bruxelles Music, Capitol Music, Hebra Music, Music Rights Society, Vedette (all SABAM).
Int'l firms represented: P. Beuscher (France), Leonardi (Italy), R. Mellin (UK, USA), Societe Intercontinentale de Musique (France).
Int'l reps.: France, Netherlands (New Music).
Okay (Eds. Musicales), see World Music Group.
Parade Music Co., see World Music Group.
Peter Plum Publ'ns (SABAM), 18 Rue des Teinturiers, Brussels. Tel: (02) 11-52-29, 11-47-43. Pres.: Peter Plum.
Int'l firms represented: La Compagnie (Eds.), Yael's Publ'g Co. (both France).
Primavera-Belinda Music Publ'g SA, 30 Av. de Roodebeek, 1090 Brussels. Tel: (02) 33-90-20, 33-91-02. Gen. Mgrs.: L. Van Den Hout, E. Plumart.
Int'l firms represented: Carlin (UK), Chrysalis (UK), Cotillion (USA), Bron (UK), Intersong (Germany, Netherlands), Island (UK), Kama Rippa (USA), Kama Suira (USA), Kaskat (USA), Labrador (France), Page Full of Hits (UK), Pocket Full of Tunes (USA), Pronto (USA), Sam Songs (USA), Walden (USA).
Rakki Music PvbA (SABAM), 74 Greinstr., Antwerp. Tel: (03) 32-24-85, 31-60-60, 33-65-99. Cable: FRASUPREME. Co-Pres. & Gen. Mgrs.: Jean Meusen, Norman Petty.
Affiliate: Intermission Music (SABAM).
Int'l firms represented: Dundee (USA), Hazyland (Switzerland).
Int'l rep.: USA (Dundee).
Sab, see Voix du Rhythme.
Schott Freres SprL, 30 Rue St. Jean, Brussels. Tel: (02) 12-39-80. Co-Pres.: O. & H. Junne.
Int'l firms represented: Peters Ed. (UK), B. Schott's Soehne (Germany).
Screen Gems/Columbia SprL, see World Music Group.
Southern Music Belgium SA, see World Music Group.
Spanka Music, see Bens.
Top Music Co., see World Music Group.
Gerard Tournier (Eds.), see Bens.
Universal Songs, 20/24 Rue de l'Hopital, 1000 Brussels. Tel: (02) 11-22-20. Pres.: P. J. Goemaere; Gen. Mgr.: Y. DeBie.
Int'l rep.: Worldwide (RCA publ'g cos.). (SEE ADVERTISEMENT)
Vedette (SABAM), see New Music.
Vital Music Benelux, see World Music Group.
Vogue Int'l Belgique SprL, 35 Blvd. Barthelemy, 1000 Brussels. Tel: (02) 11-54-47. Gen. Mgr.:

Roger Meylemans.
Int'l firms represented: Alpha (France), Carrousel (France), Vogue (France).
Voix du Rhythme, 159 Blvd. Anspach, Brussels 1. Tel: (02) 11-02-52.
Affiliate: Sab.
World Music Group, 13 Rue de la Madeleine, 1000 Brussels. Tel: (02) 11-51-20, 13-00-80, 12-15-83, 12-40-04. Pres. & Gen. Mgr.: Felix R. Faecq; Ass't Gen. Mgr.: Henri Wryn; PR: Johnny Steggerda.
Affiliates: World Music Group—Audio-Video Music Co., Belmusic, Eds. Bizet, Brussels Music, Melo Rhythm Music Co., Eds. Musicales Okay, Parade Music Co., Top Music Co., World Music, World Music Prod'ns; other—ATV/Kirshner Benelux, Acuff-Rose Benelux, Belgo-Mondial, Raoul Breton, Comubel, Italmusic, Peter Maurice, Screen Gems/Columbia SprL, Southern Music Belgium SA, Vitale Music Benelux.
Int'l firms represented: Charing Cross (USA), Colgems (USA), Comufra (France), Doraflo (USA), Format (UK), IMC (France), Moss Rose (USA), Thames (UK), Ray Ventura group (France), Irmaos Vitale (Brazil); partial catalogs represented: Abigail/Dratleaf (UK), KPM (UK), Leeds (UK), Lowery (USA), Mills (USA).
Int'l reps.: Argentina (Europa), Australia (World), Austria (Welt Musik), Canada (Transcanada, Zodiac), Czechoslovakia (State Publ'g House), France (Vendome), Germany (Ton & Kunst, Trumpf), Greece (Apollon), Italy (World), Japan (Shinko), Luxembourg (Luxembourg Music, Magellan), Mexico (Brambilla), Netherlands (IMC), New Zealand (Southern), Scandinavia (Intreco), South Africa (Good), Spain (World), Switzerland (World), UK (Good), USA (Columbus, Compton, Zodiac). (SEE ADVERTISEMENT)
Ysaye (Eds.), 39 Rue de l'Escrime, 1190 Brussels. Tel: (02) 43-81-96. Pres. & Gen. Mgr.: Antoine Ysaye.
Int'l reps: Canada (Henri Elkan), Japan (Academia Music), Netherlands (Broekmans & Van Poppel), USA (Henri Elkan).
Zoom Music (SABAM), 36 Av. Bel-Air, 1180 Brussels. Tel: (02) 44-92-44. Gen. Mgr.: Mike Hellawell.
Affiliate: Fri-Fri Music (SABAM).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS
C N U D A (Comite National des Usagers du Droit d'Auteur), Cite de la RTB, Schaerbeek-Lintheout. Centrale Generale des Syndicats Liberaux de Belgique, 2 Rue Brederode, Brussels.
Chambre Syndicale des Editeurs de Musique Legere de Belgique, 13 Rue de la Madeleine, Brussels. Tel: (02) 11-51-20. (Publishers' ass'n).
Chambre Syndicale des Fabricants d'Instruments de Musique, 271 Rue Royale, Brussels. (Musical instrument mfrs.' ass'n).
Federation Belge du Spectacle, 8 Rue Joseph Herens, Brussels.
International Federation of Musical Youth, Palais des Beaux-Arts, 11 Rue Baron Horta, Brussels.
The Philharmonic Society of Brussels, 11 Rue Baron Horta, 1000 Brussels. Tel: (02) 12-10-01. Pres.: Count Boel; Gen. Mgrs.: Herve Thys, Jan Poof; Sec'y-Gen.: Miss M. Hoven.
Syndicat de Spectacle, 20 Av. de l'Astonomie, Brussels.
Union des Artistes, Fondation Lucien Van Obbergh, 29 Rue Fretry, 1000 Brussels. Tel: (02) 18-19-08.

DESIGN & ARTWORK
Inelco Belgium, 20/24 Rue de l'Hopital, 1000 Brussels. Tel: (02) 11-22-20. Gen. Mgr.: P. J. Goemaere.

DIRECT-MAIL SERVICE
Inelco Belgium, 20/24 Rue de l'Hopital, 1000 Brussels. Tel: (02) 11-22-20. Gen. Mgr.: P. J. Goemaere.

LICENSING ORGANIZATIONS, MUSIC
C O B E D I SA (Consortium Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-06, 11-20-61. Pres.: Fernand Janssens. (Mechanical & performing rights).
Inelco Belgium, 20/24 Rue de l'Hopital, 1000 Brussels. Tel: (02) 11-22-20. Gen. Mgr.: P. J. Goemaere. (Mechanical & performing rights).
S A B A M (Societe Belge des Auteurs, Compositeurs & Editeurs), 61 Rue de la Loi, Brussels. Tel: (02) 12-51-30. (Performing rights only).
S O G E D I (Societe de Gestion de Droits Intellectuels), 13 Rue de la Madeleine, 1000 Brussels. Tel: (02) 13-00-80. Pres.: F. R. Faecq. (Mechanical rights only).
Int'l affiliates: Austria (Austro-Mechana), France (SDRM), Germany (GEMA), Greece (AEPi), Italy (SEDRIM), Netherlands (STEMRA), Scandinavia (NCB), South Africa (SARRAL), Switzerland (Mechan Lizen), UK (MCPS), USA (AMRA).

LICENSORS, TAPE & RECORD
C O B E D I SA (Consortium Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel:

(02) 13-13-06, 11-20-61. Pres.: Fernand Janssens.

Inelco Belgium, 20/24 Rue de l'Hopital, 1000 Brussels. Tel: (02) 11-22-20. Gen. Mgr.: P. J. Goemaere.

Leman & Gorle (Ets.) SprL, 52 Av. Notre Dame de Lourdes, Brussels 9. Tel: (02) 27-33-72.

PLATING & PROCESSING PLANTS

Discopress, 88 Rue Gallait, 1030 Brussels. Tel: (02) 16-16-40, 15-60-83. Pres.: Mr. Pelgrims de Bigard; Gen. Mgr.: Mr. Descendre; Sales Mgr.: Mr. Hordies.

Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres. & Gen. Mgr.: E. W. Pelgrims de Bigard.

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

PRESSING PLANTS

Discopress, 88 Rue Gallait, 1030 Brussels. Tel: (02) 16-16-40, 15-60-83. Pres.: Mr. Pelgrims de Bigard; Gen. Mgr.: Mr. Descendre; Sales Mgr.: Mr. Hordies.

Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres. & Gen. Mgr.: E. W. Pelgrims de Bigard.

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: George Martens.

PRINTERS & LITHOGRAPHERS

Eurovox Printing, 322 Pierstr., 2550 Kontich. Tel: (03) 87-65-11, 87-60-20. Pres.: Louis Van Rijnemant.

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

PROMOTION & PUBLICITY

Zoom Music, 36 Av. Bel-Air, 1180 Brussels. Tel: (02) 44-92-44. Gen. Mgr.: Mike Hellowell.

RECORDING STUDIOS

Antwerpse Klankstudio, 389 Antwerpse Steenweg, 2710 Hoboken. Tel: (03) 27-04-68. Owner & Dir.: John Bernaerts; Studio Mgr.: E. Schrynemakers; Chief Eng.: L. Van Cortonbergh.

C O B E D I SA (Consortium Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-06, 11-20-61. Pres.: Fernand Janssens.

Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres. & Gen. Mgr.: E. W. Pelgrims de Bigard.

Reward, 470 Steenwinkelstr., Schelle by Antwerp. Tel: (03) 87-58-32, 87-58-07. Studio Mgr.: Josef Clauwers; Chief Engs., Mixers & Re-Mixers: Josef Clauwers, Ronald Sigo.

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

Studio Madeleine (div. of World Music Co.) 13 Rue de la Madeleine, 1000 Brussels. Tel: (02) 12-40-04; Pres.: R. F. Faecq; Studio Mgr. & Chief Eng.: Roger Verbestel; Mixers: Roger Verbestel, Pierre Dupriez; Re-Mixer: Pierre Lafon.

TAPE CUSTOM DUPLICATORS

Ampex SA, 40 Blvd. Louis Schmidt, 1040 Brussels. Tel: (02) 33-97-36. Regional Sales Mgr.: A. J. Bardex. Home office: USA.

Fonior SA, 26/28 Quai des Charbonnages, 1080 Brussels. Tel: (02) 25-40-10. Pres. & Gen. Mgr.: E. W. Pelgrims de Bigard.

Polydor SA, 215 Rue Victor Hugo, 1040 Brussels. Tel: (02) 35-91-70. Pres.: Jules Sovet; Gen. Mgr.: Walter Holzzapfel; Sales Mgr.: Maurice Mertens.

● supplies

ENVELOPES & MAILERS

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

JACKET MANUFACTURER

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

LABEL MANUFACTURER

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

SLEEVE MANUFACTURERS

Eurovox Printing, 322 Pierstr., 2550 Kontich. Tel: (03) 87-65-11, 87-60-20. Pres.: Louis Van Rijnemant.

S O B E D I (Societe Belge du Disque), 20 Blvd. Maurice Lemonnier, 1000 Brussels. Tel: (02) 13-13-07. Pres.: E. W. Pelgrims de Bigard; Gen. & Sales Mgr.: Georges Martens.

RECORD PROCESSING MACHINERY MANUFACTURER

Fabeldis SA, 4/10 Rue Ste. Marie, B-1080 Brussels. Tel: (02) 25-65-01. Pres. & Gen. Mgr.: E. W. Pelgrims de Bigard.

Chief product: Fabel pressers, Fabelmix extruders, Fabelmo dies, Fabeldo record edging machines.

BERMUDA

Population: 52,000.

Rate of exchange: \$1 (US)=1.00 Bermudan dollar.

Holidays: January 1, Good Friday, May 24 (Commonwealth Day), July 9 (Queen's Birthday), July 28 (Cup Match Day), July 29 (Somers Day), November 11 (Remembrance Day), December 25, 26.

● record manufacturers/distributors/importers

Bermuda Int'l Corp. Ltd., PO Box 452, Hamilton. Tel: 2-1122. Pres.: Walt Staskow; Gen. & Sales Mgr.: Kenny Harris.

Home office: Canada, KH Prod'ns. Labels: (Owned) Bermuda, BDA; (represented) Capitol, Columbia, Coral, Decca, Monument, Scepter, Uni (all USA); London, RCA, Reprise, Warner Bros. (all Canada).

B D A, see Bermuda Int'l. Duane, see Edmar.

Edmar Recs., Harrington Hundreds. Tel: 3-1387.

Pres.: Edward De Mello. Labels: (Owned) Edmar, Duane; (distributed) Rapsodia; (represented) Alvorada (Portugal), Caravan (Canada), Merry Disc (Barbados), Whirl (Barbados).

Int'l rep.: Canada (Caravan).

Music Box, PO Box 204, Hamilton. Tel: 2-4182.

Pres.: Edward De Mello. (Distributor).

Music City Ltd., Par-La-Ville Rd., Hamilton. Tel: 2-5158. Mng. Dir.: Gerald D. Paley. (Distributor/importer).

Labels: (Distributed) all labels; (imported) Decca group (UK), EMI group (UK). Rapsodia, see Edmar.

● music publisher

Pembroke Music Publ'ns (GEMA), PO Box 452, Hamilton. Tel: 2-1122. Pres.: Walt Staskow; Gen. Mgr.: Kenny Harris. Int'l rep: Canada (Hoadley House).

● services

PROMOTION & PUBLICITY

Bermuda Int'l Corp. Ltd., PO Box 452, Hamilton. Tel: 2-1122. Pres.: Walt Staskow; Gen. & Sales Mgr.: Kenny Harris.

RECORDING STUDIOS

Bermuda Int'l Corp. Ltd., PO Box 452, Hamilton. Tel: 2-1122. Pres.: Walt Staskow; Gen. & Sales Mgr.: Kenny Harris.

Z B M Rec'g Studios (div. of Bermuda Broadcasting Co. Ltd.), Box 452, Hamilton. Tel: 2-1122. Studio Mgr.: Ian Marshall; Chief Eng.: Bryan Lodge; Mixers: Ian Marshall, Bryan Lodge, Geoff Smith; Re-Mixers: Ian Marshall, Bryan Lodge.

BOLIVIA

Population: 4,804,000.

Rate of exchange: \$1 (US)=12.50 pesos.

Per capita income: \$121.

Holidays: January 1, April 9 (Anniversary of 1952 Revolution), May 1 (Labor Day), July 21 (Martyr's Day), August 5-7 (Independence), October 12 (Discovery of America) & Christian religious holidays.

● record manufacturers/distributors/importers

Discolandia Dueri, Evaristo Valle 239, La Paz. Tel: 8685.

Labels: (Represented) ABC, A&M, Columbia (all USA).

continued on page 264

MET RICHMOND LATIN RECORD SALES INC.

"The Largest Selection of Spanish LP's in U.S.A."

1637 Utica Ave., Brooklyn, N.Y. Tel: (212) 253-4600

DAVID LAST, Pres.

If you have Spanish speaking trade in your area we are your answer.

Our vast library of Spanish tapes for LP's is available for lease.

All of our regular priced LP's are now available on 8 track Stereo Cartridges.

Exclusive Distributors of M n R and SEECO RECORDS

continued

Jallalla Recs., Indaburo 710, La Paz. Pres.: Julio Martinez Arteaga.
 Philips Sudamericana, Cajon Postal 2964, La Paz. Cable: PHIBOL.
 Labels: (Represented) DGG, Mercury, Philips, Tetragrammaton.
 Enriquez Aires Rocha, Casilla 615, Av. 6 de Octubre 1539, Oruro.

● services

LICENSING ORGANIZATION, MUSIC

Sobodaycom (Sociedad Boliviana de Autores & Compositores), 710 Indaburo, La Paz.

BRAZIL

Population: 93,700,000.
 Rate of exchange: \$1 (US)=5.00 cruzeiros.
 Per capita income: \$215.
 Records sold domestically: LPs 1970-7,200,028 units, \$11,366,179. EPs 1970-2,063,095 units, \$2,270,142. Singles 1970-7,356,441 units, \$5,149,506.
 Pre-recorded tape sold domestically: Cartridge 1970-168,879 units, \$1,182,153. Cassette 1970-207,286 units, \$1,451,002. Open reel 1970-11,662 units, \$69,972.
 Import/export regulations: Customs duties on records 55%; on tapes 30%.
 Holidays: January 1, January 2 (Bank Holiday), Mardi Gras (Carnival), Good Friday, Tiradentes Day, May 1 (Labor Day), Corpus Christi, September 7 (Independence Day), November 2, (Memorial Day), November 15 (Republic Day), December 25 (Christmas).

● record manufacturers/distributors/importers

A U, see Rozenblit.
 Angel, see IEM.
 Arlequim, see Som.
 C B S SA (Discos), Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58. Tel: 231-4040. Pres.: Dr. Terencio P. Cattle; Gen. Mgr.: Evandro Ribeiro; Mgmt. Ass't: Antonio Pinheiro da Silva; Sales Mgr.: Richard C. Banfield.
 Labels: (Owned) CBS, Entre, Epic, Okeh; (distributed) Plaza, Tropicana, Inspiracao, Todamerica, Maraca; (represented) CBS (worldwide), Columbia (USA).
 Cartridge 8-tr. & cassette: (Owned) CBS, Entre, Epic, Okeh; (represented) CBS (worldwide), Columbia (USA), Epic (USA).
 Int'l reps.: Bolivia (Discolandia Dueri), Chile (Phillips Chilena), Peru (Sono Radio, Distribuidora Musical), Portugal (Radio Triunfo), USA (CBS, Caytronics, Miami), Uruguay (Sondor), worldwide (CBS).
 Caboclo, see Gravacoes Eletricas.
 Camden, see RCA.
 Campeao Discos, Rua Otavio Correia 202/102, Rio de Janeiro 20000. Tel: 246-7214. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito; Sales Mgr.: Gilda C. Falcao.
 Labels: (Owned) Campeao; (represented) Alcore (USA), K-Arc (USA), BPL (Germany), Beat (Italy), Colt (USA), Destiny (USA), Dixie (Germany), Esprit (USA), Firma (USA), Gallio (USA), Genuine (USA), Jody (USA), Mayhams (USA), Milsmi (USA), Mishawaka (USA), Northland (USA), Novelty (USA), Penorama (Germany), R&R (USA), TJB (Germany), Unity (Germany).
 Int'l reps.: Angola (Vadeca), Argentina (Jow), Belgium (Vadeca), France (Vadeca), Germany (Vadeca), Mexico (Panamusic), Netherlands (Parade), Portugal (J. C. Donas), South Africa (RPM), Venezuela (Favedica).
 Carroussel, see Companhia Ind'l de Discos.
 Cassio Muniz, Rua Aurora 1011, Sao Paulo.
 Chantecler, Rua Aurora 1011, Sao Paulo. Tel: 34-7141.
 Branch: Rio de Janeiro, Sala 223, Av. Rio Branco 185.
 Labels: (Owned) Chantecler, Rosicler, Sertanejo; (represented) Brunswick (USA), Coral (USA), Decca (USA), Fuentes (Colombia), Peerless (Mexico), Ricordi (Italy), Roulette (USA).
 Cartridge 8-tr.: (Owned) Chantecler, Alvorada, Galinho, Sertanejo; (represented) Brunswick (USA), Decca (USA), Festival (France), Fuentes (Colombia), Kapp (USA), MCA (USA), Uni (USA), Vocalion (USA).
 Cartridge 4-tr.: (Represented) Brunswick (USA), Decca (USA), Festival (France), Fuentes (Colombia), Kapp (USA), MCA (USA), Uni (USA), Vocalion (USA).
 Cassette: Same as 8-tr.
 Open reel: (Owned) Chantecler, Alvorada, Galinho, Sertanejo.
 Int'l reps.: Colombia (Fuentes), France (Festival), USA (MCA).

Cid, see Companhia Ind'l de Discos.
 Codil-Commercial de Discos, Av. Rio Branco 277 grupo 1505, Rio de Janeiro.
 Labels: Compacto, Ritmos.
 Cartridge 8-tr. & cassette: Codil.
 Compacto, see Codil-Commercial de Discos.
 Companhia Brasileira de Discos, Av. Rio Branco 311, 4th fl., Rio de Janeiro. Tel: 242-0964/2895, 252-6195.
 Labels: (Owned) Philips, Polydor; (distributed) Elenco, Festa; (represented) Hypopotam, Vogue (both France); Ricordi (Italy); Zip Zip (Portugal); Atlantic, Buddah/Kama Sutra group, Colossus, Cotillion, Heritage, King, MGM group, Monument group, Reprise, Warner Bros. (all USA); DGG, Fontana, Island group, Mercury, Smash (all worldwide).
 Cartridge 8-tr. & cassette: (Owned) Elenco, Festa, Fontana, Forma, Philips, Polydor; (represented) Archiv (Germany), Atco (USA), DGG (Germany), Heliodor (Germany), Kama Sutra/Buddah (USA), MGM (USA), Mercury (USA), Monument (USA), Philips (Netherlands), Polydor (Germany), Reprise (USA), Ricordi (Italy), Verve (USA), Vogue (France), Warner Bros. (USA).
 Int'l reps.: Worldwide (Philips, Polydor).
 Companhia Ind'l de Discos, Rua 29 de Julho 157-158, Rio de Janeiro 24. Tel: 30-0116, 30-4871, 30-7396. Contact: Dr. Harry Zuckermann.
 Labels: (Owned) Carroussel, Cid, Itamaraty, Square; (represented) California (Brazil), Cantagalo (Brazil), Red Bird (Brazil), Spark (UK), Tagus (Portugal), Tecla (Portugal), Young Blood (UK).
 Continental, see Gravacoes Eletricas.
 Copacabana, see Som & Comercio.
 Discolar, see Gravacoes Eletricas.
 Disquinho, see Gravacoes Eletricas.
 Elenco, see Companhia Brasileira de Discos.
 Entre, see CBS.
 Epic, see CBS.
 Equipe Utilidades Domesticas Ltda., Av. Rio Branco 156, Rio de Janeiro. Tel: 252-8921. Pres.: Oswaldo Simoes Cadaxo; Gen. Mgr.: Dulce Domingues; Sales Mgr.: Americo Lima.
 Labels: (Owned) Equipe, Spot; (distributed) Woolly-Hill; (represented) Abnak (USA), Belter (Portugal), Bravo (USA), Duke (USA), Ember (UK), Palette (Belgium), Tangerine (USA), Viva (USA), Vox (USA).
 Cartridge 4-tr., 8-tr., cassette & open reel: (Owned) Equipe, Emblema, Spot; (distributed) Musidisc; (represented) Alshire Int'l (USA), Belter (Spain), Bravo (USA), Palette (Belgium), Tangerine (USA), Viva (USA), Vox (USA).
 Int'l reps.: Portugal (Belter), USA (Tangerine).
 Fermata do Brasil Ltda., Av. Ipiranga 1123, Sao Paulo. Tel: 37-2660, 239-5638, 35-2832. Pres.: Enrique Lubendiger; Gen. Mgr.: Juvenal Fernandes.
 Int'l branches: Argentina, Chile, Mexico, USA, Venezuela.
 Labels: (Owned) Fermata, Premier, RGE, Som/Maior; (represented) Fermata-ABC (USA), Amaret (USA), B&C (UK), Bentler (Italy), Carere (France), DJM (UK), DiscAZ, (France), Durium (Italy), Emerald (UK), Jupiter (Germany), Major Minor (UK), Minerva (Germany), Moonglow (USA), Numero Uno (Italy), Original Sound (USA), PDU (Italy), Prosadis (France), Ranwood (USA), Rediffusion (UK), C. N. Rood (Netherlands), Sprint (Italy), This Rec. (UK); RGE-Ariston (Italy), Dot (USA), Page One (UK), Paramount (USA), Roulette (USA); Som/Maior-CDI (Italy), CMS (Italy), Cadet (USA), Carosello/Cemed (Italy), Checker (USA), Chess (USA), Double Shot (USA), GNP Crescendo (USA), Interrecord (Italy), Italdisc (Italy), Markal (Belgium).
 Cartridge 8-tr. & cassette: (Owned) Fermata, Premier, RGE, Som/Maior (distributed by RCA), Young.
 Festa, Av. Franklin Roosevelt 84, Rio de Janeiro. Tel: 52-4460. Pres.: Irineu Garcia. (Distributed by Companhia Brasileira de Discos).
 Gravacoes Eletricas SA, Rua de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.
 Labels: (Owned) Caboclo, Continental, Discolar, Disquinho, Musicolor, Replay; (represented) Alvorada (Portugal), Audio Fidelity (USA), Avco Embassy (USA), Hispavox (Spain), Metromedia (USA).
 Cartridge 8-tr. & cassette: (Owned) Continental.
 Int'l reps.: Argentina (Disc Jockey), Mexico (Cisne), Peru (Industrial Sonoradio), Portugal (Radio Triunfo).
 Gravacoes Tropicana, Av. Gomes Freire, 176-s/Loja 1, Rio de Janeiro. Contact: Alfranio M. Develly.
 Label: Tropicala (distributed by CBS).
 Guaruga, see Som.
 I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo de Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jensen; Gen. Mgr.: H.P. Beugger; Sales Mgr.: Oswaldo Gurzoni.
 Labels: (Owned) Angel, Imperial, London, Odeon, Parlophone; (represented) A&M (USA), Apple (UK), Bell (USA), Capitol (USA), Dunhill (USA),

London (UK), Odeon (Europe, Japan, South Africa).
 Cartridge 8-tr. & cassette: (Owned) Odeon.
 Int'l reps.: Colombia (Daro), Equador (IFESA), Germany (Teldec), Japan (Toshiba), Mexico (Peerless), Peru (IEMPSA), Portugal (Valentim de Carvalho), Uruguay (Palacio de la Musica), Venezuela (Corporacion Los Ruices), rest of the world (EMI).
 Imperial, see IEM.
 Inspiracao, see CBS.
 Itamaraty, see Companhia Ind'l de Discos.
 London, see IEM.
 Maraca, see CBS.
 Masterpiece, see Musidisc.
 Mocambo, see Rozenblit.
 Musicolor, see Gravacoes Eletricas.
 Musidisc Ltda. (Gravacoes), Rua de Lapa 120, 12th fl., Rio de Janeiro. Tel: 232-3805.
 Labels: (Owned) Musidisc, Masterpiece, Nilser, Radio; (represented) Metronome (Germany), Pye (UK), Saar (Italy).
 Cartridge 4-tr., 8-tr., cassette & open reel: (Owned) Musidisc (distributed by Equipe).
 Int'l reps.: El Salvador (DICESA), Germany (Metronome), Mexico (Musart), Peru (Fabricantes Tecnicos Asociados), Portugal (Zafiro), Spain (Zafiro).
 Nilser, see Musidisc.
 Odeon, see IEM.
 Okeh, see CBS.
 Parlophone, see IEM.
 Passarella, see Rozesblit.
 Philips, see Companhia Brasileira de Discos.
 Plaza, see CBS.
 Polydor, see Companhia Brasileira de Discos.
 Premier, see Fermata.
 R C A SA Electronica, Av. Ipiranga 1097, 10th fl., Sao Paulo. Tel: 36-6951. Pres. & Gen. Mgr.: Douglas James Myles Reid; Sales Mgr.: Atilio Fabri Filho.
 Labels: (Owned) RCA, Camden, Victor, Victrola; (represented) Alegre (USA), Blue Note (USA), Buena Vista (USA), Calla (USA), Colgems (USA), Crewe (USA), Debut (USA), Disneyland (USA), Elite Special (Switzerland), Fantasy (USA), Galaxy (USA), Gregar (USA), Jewel (USA), Kirshner (USA), Liberty (USA), Neon (UK), Pacific Jazz (USA), Paula (USA), Poppo (USA), Ri-Fi (Italy), Ronn (USA), Roulette (USA), Tico (USA), United Artists (USA), Vault (USA), ZCA (USA).
 Cartridge 8-tr. & cassette: (Owned) RCA, Camden; (distributed) Fermata, Premier, RGE, Som Maior; (represented) Crewe (USA), Kirshner (USA), Liberty (USA), RCA (France, Italy, Mexico, Spain, USA), Ri-Fi (Italy), Roulette (USA), Walt Disney (USA).
 Int'l rep.: Worldwide (RCA).
 R G E, see Fermata.
 Radio, see Musidisc.
 Replay, see Gravacoes Eletricas.
 Ritmos, see Codil-Commercial de Discos.
 Rosicler, see Chantecler.
 Rozenblit, Estrada dos Remedios 855, Recife. Cable: MOCAMBO DISCOS.
 Branches: Rio de Janeiro, Av. Rio Branco 14, 15th fl.-Sao Paulo, Rua Conselheiro Nebias 662.
 Labels: Mocambo, AU (Artistas Unidos), Passarella; (represented) Kapp (USA), Motown (USA), Scepter (USA), Vogue (France), Deutsche Vogue (Germany), Vedette (Italy).
 Cartridge 8-tr. & cassette: Mocambo.
 Sabia, see Som.
 Sacy, see Som.
 Sertanejo, see Chantecler.
 Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310, Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.
 Labels: (Owned) Copacabana, Guarujá, Sabia Sacy, Som; (distributed) Arlequim; (represented) Music Hall (Argentina); Project 3, United Artists, Vanguard, Westminster (all USA).
 Cartridge 4-tr., 8-tr. & cassette: (Owned) Copacabana, Sabia; (represented) Project 3, United Artists, Vanguard, Westminster (all USA).
 Int'l reps.: Argentina (Sicamericana), Colombia (Fuentes), Mexico (Ciro), Peru (INFOPEA), Portugal (Radio Triunfo), South Africa (Coronet), Spain (Hispavox), USA (United Artists), Venezuela (El Palacio de la Musica).
 Spot, see Equipe.
 Square, see Companhia Ind'l de Discos.
 Todamerica, see CBS.
 Tropicana, see Gravacoes Tropicana & CBS.
 Victor, see RCA.
 Victrola, see RCA.
 Woolly-Hill, see Equipe.

● independent record producer

Plaza, Rua Alvaro Alvin 31, gr. 1302, Rio de Janeiro. Tel: 42-8587.
 Label credit: CBS.

● music publishers

Acuff-Rose, Rua Quintino Bacaiuva 22, Sao Paulo.

Aldem Vielia, Pca. Floriano 55, 7th fl., Rio de Janeiro.

Aquarela do Brazil, Rua Buenos Aires 58, Rio de Janeiro. Tel: 37-3566.

Arapua (Ed. Musical), see Fermata.

Arlequim, Av. Ipiranga 1123, Sao Paulo. Tel: 35-1921.

Augusta, Av. Ipiranga 1100, Sao Paulo.

Avanco, Av. Sao Joao, Rio de Janeiro.

Bandeirante Ed. Musical, see Fermata.

Branbillo, Rua Parada Pinto 698, Barra Funda, Sao Paulo.

Brasileira, Rua Santa Luzia 799, Rio de Janeiro. Tel: TT-3642.

Brasilrhythmos Vitale, Rua Quintino Bacaiuva 22-1, Sao Paulo. Tel: 7-1136.

C B S SA (Discos), Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58. Tel: 231-4040.

Affiliates: ELAM (Ed. Latino Americana de Musica), Ed. Mundo Musical Ltda.

Int'l firms represented: CBS group—April Music (Australia, France, Germany, Israel, Italy, Japan, Netherlands, UK, USA), Blackwood Music Inc. (USA), GRPC Music Publ'g Co. (South Africa), Melograf (Argentina), Mundo Musical (Costa Rica, Mexico), J. Portengen (Netherlands); other catalogs—Blue Seas Music/Jac Music (USA), Boom Music (USA), Campbell-Connelly & Co. (UK), CcGems Music (USA), B. Feldman & Co. (UK), 4 Star Music (USA), Fourth Floor Music group (USA), Screen Gems-Columbia Music Inc. (USA), Sugar Music (Italy), Tree Publ'g Co. (USA).

Int'l reps.: Argentina (Melograf), Australia (April), Costa Rica (Mundo Musical), France (April), Germany (April), Israel (April), Italy (April), Japan (April), Mexico (Mundo Musical), Netherlands (April, J. Portengen), South Africa (GRPC), UK (April, USA (April, Blackwood).

Campeao (Ed.) (SBACEM), see Falcao.

Cannes Ed. Musical, Praca Mahatma Ghandi 2, S/805, Rio de Janeiro.

Int'l branch: USA, Group 88.

Clave, see Edclave.

Compacto Ed. Musical Ltda., Rua 29 de Julho 158-170, Rio de Janeiro ZC-20. Tel: 230-4871/7396.

Companhia Brasileira de Discos, Av. Rio Branco 311, 4th fl., Rio de Janeiro. Tel: 242-0964/2895, 252-6195.

Affiliates: Ed. Musicais Fontana Ltda., Ed. Musicais Helo Ltda., Ed. Musicais Pergola Ltda., Ed. Musicais Saturno Ltda.

Int'l firms represented: Aberbach group, Chappell group, Intersong group, Kaskat, Edward B. Marks, Rondor group, 20th Century Music group.

Int'l rep.: Intersong.

Companhia Ind'l de Discos, Rua 29 de Julho 157/158, Rio de Janeiro 24. Tel: 30-0116, 30-4871, 30-7396. Contact: Dr. Harry Zuckermann.

Copacabana, Av. Rio Branco 277, Rio de Janeiro.

Cruzeiro Musical, Rua Visconde Inhauma 134, Rio de Janeiro.

Duchess Ed. Musical Ltda., see MCA.

E B R A U (Ed. Brasileira Autores Unidos), Rua Siqueira Campos 143, Loja 135, Rio de Janeiro. Tel: 36-3790.

E L A M (Ed. Latino Americana de Musica), see CBS.

E M B I (Ed. de Musica Brasileira & Internacional SA), Av. Almirante Barroso 91, Rm. 401, Rio de Janeiro. Tel: 22-0098, 32-9401. Cable: EMBISA.

Affiliates: Ed. de Musica Indus, Ed. de Musica Lyra.

Edclave (Ed. Clave Musical Ltda.), Rua General Gustavo Cordeiros de Farias 545, Rio de Janeiro. Tel: 234-8105.

Affiliate: Ed. Musicais Samba Ltda.

Editora de Musicas Universal (EMU), see Euterpe.

Euterpe (Ed.), Av. Rio Branco 180, 2nd fl., Rm. 204/6, Rio de Janeiro. Tel: 32-0074.

Affiliates: Ed. de Musicas Universal (EMU), Publicacoes Panamericanas.

Falcao Ed. (UBC), Rua Otavio Correia 202/102, Rio de Janeiro 20000. Tel: 246-7214. Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito.

Affiliate: Ed. Campeao (SBACEM).

Int'l firms represented: R. Barbey (Belgium), Beat (Italy).

Int'l reps.: Italy (Beat), Japan (Nicolme), Mexico (Panamusic), Portugal (Valentim de Carvalho), Venezuela (Orbe).

Fermata do Brasil Ltda., Av. Ipiranga 1123, Sao Paulo. Tel: 37-2660, 35-2832.

Branch: Rio de Janeiro, Av. Rio Branco 37, 5th fl. Tel: 223-4231.

Int'l branches: Argentina, Chile, Mexico, USA, Venezuela.

Affiliates: Ed. Musical Arapua, Bandeirante Ed. Musical, Ed. Brasil Musical Porto & Falcao, Melodias Americanas, Ed. Musica Brasileira Moderna, Ed. Arthur Napoleao, Ed. Musical Santos Dumont, Seresta Ed. Musicais, Ed. Musical Sonata, Ed. de Sucessos Internacionais.

Fontana Ltda. (Ed. Musicais), see Companhia Brasileira de Discos.

Frevo, Rua dos Palmares 174, Recife.

Gapa, Av. Rio Branco 311, 4th fl., Rio de Janeiro.

Harmonia, Rua Osorio Duque Estrada 134, Sao Paulo.

Helo Ltd. (Ed. Musicais), see Companhia Brasileira de Discos.

I T A I P U (UBC), Rua Evaristo de Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jessen; Gen. Mgr.: H. P. Beugger; Int'l Div.: Luiz Amaral.

Affiliates: Eds. Musicais Marajoara (SADEMBRA), Eds. Musicais Templo (SBACEM).

Int'l firms represented: Beechwood (Mexico, USA), KPM Music group (worldwide), Odeon (Argentina), Pathe-Marconi (France).

Int'l rep.: Worldwide (EMI).

Ilha Bela, Rua Barao de Itapetinga 255, Sao Paulo.

Indus (Ed. de Musica), see EMBI.

Inspiracao, Rua do Arouche 42, Sao Paulo.

Irmaos Vitale SA, Caixa Postal 380, Sao Paulo. Tel: 7-1136. Cable: IRVITALE. Mng. Dir.: Emilio M. Vitale.

Int'l firm represented: United Artists Music group (USA).

Jequibau, Rua Atlantica 697, Sao Paulo.

Kassner (Ed.), Sao Paulo.

Home office: USA, American Metropolitan Ents. Latin American Tree, Caixa Postal 5296, Rio de Janeiro ZC-58.

Home office: USA, Tree.

Lyra (Ed. de Musica), see EMBI.

M C A do Brasil Ed. Musical Ltda., Av. Ipiranga 1123, Rm. 403, Sao Paulo. Tel: 37-4704.

Affiliates: Duchess Ed. Musical Ltda., Musirama Ed. Musical Ltda., Universal Ed. Musical Ltda.

Mangione, Av. Treze de Maio 13, Rio de Janeiro. Tel: 42-3223.

Marajoara (Eds. Musicais) (SADEMBRA), see ITAIPU.

Melodias Americanas, see Fermata.

Mills (Ed. Musica), Av. Ipiranga 1123, Sao Paulo.

Home office: USA.

Moderna (Ed. Musica Brasileira), see Fermata.

Ivan Mogull, see Victor.

Mundo Musical Ltd. (Ed.), see CBS.

Musibras, Av. Ipiranga 1123, Sao Paulo. Tel: 35-1721.

Musicom, Rua Francisco Serrador 90, Rio de Janeiro.

Musiclave, Av. Ipiranga 1123, 5th fl., Rm. 504A, Sao Paulo.

Musicorde, Rua Osorio Duque Estrada 138, Sao Paulo.

Musirama Ed. Musical Ltda., see MCA.

Arthur Napoleao (Ed.), see Fermata.

Nossa Terra, Rua Visconde Inhauma 134, Rio de Janeiro.

Pergola Ltda. (Ed. Musicais), see Companhia Brasileira de Discos.

Pierrot, Av. Ipiranga 1123, Sao Paulo. Tel: 35-1721.

Porto & Falcao (Ed. Brasil Musical), see Fermata.

Publicacoes Panamericanas, see Euterpe.

Reunidas, Av. Caspar Libero 58, Sao Paulo. Tel: 36-8229.

Ricordi Brasileira, Rua Conselheiro Nebias 773/777, Sao Paulo. Tel: 220-3131. Cable: RICORDI-BRASIL.

Rio Musical, Rua Visconde Inhauma 134, Rio de Janeiro.

Ritmos Edicoes Musicais, Av. Rio Branco 227 grupo 1504, Rio de Janeiro.

Romance, Rua Visconde Inhauma 134, Rio de Janeiro.

Samba Ltda. (Ed. Musicais), see Edclave.

Santos Dumont (Ed. Musical), see Fermata.

Sao Jorge, Rua Visconde Inhauma 134, Rio de Janeiro.

Saturno Ltda. (Ed. Musicais), see Companhia Brasileira de Discos.

Seresta Ed. Musicais, see Fermata.

Sidomar, Av. Ipiranga 1193, 9th fl., Sao Paulo.

Sonata (Ed. Musical), see Fermata.

Sucessos Internacionais (Ed. de), see Fermata.

Templo (Eds. Musicais) (SBACEM), see ITAIPU.

Tocata, Rua Aurora 964, Sao Paulo.

Todamerica Musica Ltda., Rua Santa Luzia 799, 3rd fl., Rio de Janeiro. Tel: 22-2642.

Int'l firm represented: Edwin H. Morris & Co. Ltd. (USA).

Tree, see Latin American Tree.

Universal (Ed. de Musicas) (EMU), see Euterpe.

Universal Ed. Musical Ltda., see MCA.

Victor Ltda. (Ed. Musical), Rua Dona Veridiana 176/180, Sao Paulo. Tel: 220-9123. Pres.: Douglas James Myles Reid; Gen. Mgr.: Osmar Zandomenigui.

Affiliate: Ivan Mogull.

Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso. (Mechanical & performing rights).

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jessen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni. (Mechanical & performing rights).

Instituto Cultural Italo-Brasileiro, Rua Sete de Abril 230, 5th fl., s/580, Sao Paulo.

Museo Villa-Lobos, Rua Imprensa 16, Palacio da Cultura, Rm. 911, Rio de Janeiro.

S A D E M B R A, Rua Buenos Aires 58-A, Rio de Janeiro. Tel: 52-9630.

S B A C E M (Sociedade Brasileira de Autores, Compositores & Editores de Musica), Rua Buenos Aires 58, Rio de Janeiro. Tel: 23-1935.

S B A T (Sociedade Brasileira de Autores Teatrais), Rua Buenos Aires 58-A, Rio de Janeiro. Tel: 42-5452.

S I C A M (Sociedade Independente de Compositores & Autores Musicais), Largo Paissandu 51, 11th fl., Sao Paulo. Tel: 33-2794.

U B C (Uniao Brasileira de Compositores), Rua Visconde Inhauma 134, Rio de Janeiro. Tel: 23-1693.

DESIGN & ARTWORK

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

DIRECT-MAIL SERVICE

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jessen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni.

LICENSORS, TAPE & RECORD

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jessen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni.

PLATING & PROCESSING PLANTS

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jessen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni.

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.

PRESSING PLANTS

Companhia Brasileira de Discos, Estrada das Furnas 1467, Rio de Janeiro.

Companhia Ind'l de Discos, Rua 29 de Julho 157/158, Rio de Janeiro 24. Tel: 30-0116, 30-4871, 30-7396. Contact: Dr. Harry Zuckermann.

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jessen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni.

Musidisc Ltda. (Gravacoes), Rua da Lapa 120, 12th fl., Rio de Janeiro. Tel: 232-3805.

Rozenblit, Estrada dos Remedios 855, Recife.

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.

PRINTERS & LITHOGRAPHERS

Companhia Ind'l de Discos, Rua 29 de Julho 157/158, Rio de Janeiro 24. Tel: 30-0116, 30-4871, 30-7396. Contact: Dr. Harry Zuckermann.

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

PROMOTION & PUBLICITY

Equipe Utilidades Domesticas Ltda., Av. Rio Branco 156, Rio de Janeiro. Tel: 252-8921.

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.:

continued on page 266

services

ASSOCIATIONS, MUSIC LICENSING & PROFESSIONAL ORGANIZATIONS

A D D A F (Associacao Defensora dos Direitos Artisticos & Fonomecanicos), Rua Visconde Inhauma 167, Rio de Janeiro. Tel: 23-1693.

Associacao de Canto Coral (ACC), Rua das Marrecas 40, 9th fl., Rio de Janeiro.

Associacao Brasileira dos Produtores de Discos (Brazilian Rec. Ind. Ass'n), Rua Rego Freitas 354, Sao Paulo. Tel: 35-0665. Pres.: Antonio Pinheiro da Silva; Exec. Dir.: Sebastiao R. Bastos.

B I E M, Rua Evaristo da Veiga 35, Rio de Janeiro. Tel: 22-7219.

Bureau Int'l de l'Edition Mecanique, see BIEM.

Equipe Utilidades Domesticas Ltda., Av. Rio Branco 156, Rio de Janeiro. Tel: 252-8921.

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.:

continued

Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jensen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni.

RECORDING STUDIOS

Audio Studio B (1967), Rua Anita Garibaldi 83-D, Sobre Loja 206, Rio de Janeiro ZC-07. Tel: 256-5941, 235-1525. Owner, Studio Mgr. & Chief Eng.: William O. Horne; Eng.: Antonio Silva. No. of engs. 2; mixers 8; remixer 4.

C B S SA Industria e Comercio (Discos) (1953), Rua Visconde do Rio Branco 53, Rio de Janeiro ZC-58. Tel: 231-4040. Chief Eng.: Sylvio M. Rabello.

Chantecler Ltda. (Gravacoes), Rua Aurora 984, Sao Paulo. Tel: 37-6111. Owner: Helio Muniz de Souza; Studio Mgr.: Biaggio Baccarin; Chief Eng.: Alberto Calçada; Mixer: Jose Anacleto. No. of engs. 4.

Companhia Brasileira de Discos (1956), Av. Rio Branco 183, Rio de Janeiro. Tel: 222-6098. Studio Mgr.: Umberto Contardi; Chief Eng.: Mario d'Urso. No. of engs. 1; mixers 3; remixer 3.

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jensen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni.

Musidisc SA (Gravacoes) (1954), Rua Joaquin Silva 56, 5th andar, Rio de Janeiro. Tel: 252-4256. Owner: Nilo Santos Pinto; Studio Mgr.: Ary Perdigao; Chief Eng.: Armando Dulcetti. No. of engs. 2; mixers 3; remixer 3.

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.

SHIPPING SERVICES

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

I E M (Industrias Eletricas & Musicais) Fabrica Odeon SA, Rua Evaristo da Veiga 20, Rio de Janeiro. Tel: 252-8032. Pres.: Dr. Henry Jensen; Gen. Mgr.: H. P. Beugger; Sales Mgr.: Oswaldo Gurzoni.

TAPE CUSTOM DUPLICATORS

A P G Gravacoes SA, Rua Clodomiro Amazonas 1427, Sao Paulo. Tel: 61-5479. Gen. Mgr.: Sebastiao R. Bastos.

Tapcar Gravacoes SA, Rua 17 Fevereiro 159, 1st fl., Rio de Janeiro. Tel: 260-5282. Cartridge 8-tr. & cassette: CBS, Capitol, Continental, London, Odeon, Philips, RCA, Top Tape.

JACKET MANUFACTURERS

Equipe Utilidades Domesticas Ltda., Av. Rio Branco 156, Rio de Janeiro. Tel: 252-8921.

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.

LABEL MANUFACTURERS

Equipe Utilidades Domesticas Ltda., Av. Rio Branco 156, Rio de Janeiro. Tel: 252-8921.

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.

POLYETHYLENE BAGS

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

SLEEVE MANUFACTURER

Som Industria & Comercio SA, Av. Paulista 1009, 22nd fl. Zone: 01310; Rua Eugenia S. Vitale 173, S. Bernardo do Campo, Sao Paulo. Tel: 287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.

287-4411. Pres.: Emilio M. Vitale; Sales Mgr.: Afonso Vitale S.

manufacturers of record dealer accessories & supplies

Equipe Utilidades Domesticas Ltda., Av. Rio Branco 156, Rio de Janeiro. Tel: 252-8921.

Product: Browser boxes, carrying cases, catalog servs., cleaners, cloths & brushes, divider cards, racks, title strips.

Gravacoes Eletricas SA, Rua 7 de Abril 59, 8th fl., Sao Paulo. Tel: 33-2416, 37-5439. Pres.: Alberto J. Byington Neto; Gen. Mgr.: Miguel Gomez Campodarve; Sales Mgr.: Wilson Rodrigues Poso.

BULGARIA

Population: 8,436,000. Rate of exchange: \$1 (US)=1.16 leva. Per capita income: \$620.

Holidays: January 1, May 1, 2 (Labor Day), May 24 (Education Day), September 9, 10 (National Day), November 7 (October Revolution).

record manufacturers/distributors/importers

Balkanton, 2 Haydushka Poljana St., Sofia 12. Tel: 52-54-51. Gen. Mgr.: Alexander Jossifov. Labels: (Owned) Balkanton; (represented) DGG, Tetragrammaton.

Int'l reps.: Canada (Archambault), France (Harmonia Mundi), Italy (Arcophon), Netherlands (Armada), UK (Saga).

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Union of Bulgarian Composers, Ivan Vazov 2, Sofia.

Union of Musicians in Bulgaria, Alabin 52, Sofia.

PRESSING PLANT

Balkanton, 2 Haydushka Poljana St., Sofia 12. Tel: 52-54-51. Gen. Mgr.: Alexander Jossifov.

CANADA

record manufacturers

Population: 21,324,000. Rate of exchange: \$1 (US)=0.97 Canadian cents. Per capita income: \$3,004.

Records sold domestically: LP's 1970-24,490,000 units; 1969-25,143,000 units. Singles 1970-15,400,000 units; 1969-16,132,000 units.

Pre-recorded tape sold domestically: Cartridge 8-tr. 1970-2,500,000 units, \$13,400,000; 1969-1,600,000 units, \$8,500,000. Cassette 1970-500,000 units, \$2,260,000; 1969-300,000 units, \$1,356,000. (Figures supplied by GRT of Canada Ltd.).

Import/export regulations: Import customs duty 20%; federal sales tax 12%.

Holidays: January 1, Good Friday, Easter Monday, May 22 (Victoria's Day), July 1 (Dominion Day), Labor Day (first Monday in September), Thanksgiving (second Monday in October), November 11 (Remembrance Day), December 25 & traditional Christian holidays.

A & M Recs. of Canada Ltd., 255 Yorkland Blvd., Willowdale, Ont. Tel: (416) 491-2525. Gen. Mgr.: Gerry Lacoursiere. Home office: USA.

Labels: (Owned) A&M (distributed by Capitol & London); (distributed) Ode 70.

Cartridge 8-tr., cassette & open reel: (Owned) A&M (distributed by Capitol & London); (distributed) Ode 70.

Ace of Clubs, see London. Ace of Diamonds, see London.

Action, see Canusa & London. Alkon, see Klondike.

Alouette, see Archambault & London. Alshire, see Arc Sound.

Amperand, see World. Ampex Music of Canada, 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Telex: 02-29852.

Int'l Mgr.: J. C. Cohen; A&R Dir. & Nat'l Promo. Mgr.: J. Driscoll; Nat'l Mktg. Mgr.: J. R. Pariselli.

Branch: Dorval, P.Q., 681 Lepine Ave. Tel: (514) 636-9173. Sales Mgr.: Jean-Luc Dionne. Labels: (Owned) Ampex; (represented) Big Tree, Brunswick, Canyon, Chisa, Gordy, Motown, Mio, Pentagram, Rare Earth, Soul, Stang,

Sussex, Tamla, VIP, Vanguard.

Cartridge 8-tr.: Ampex, Amaref, Athena, Avco Embassy, BT Puppy, Bang, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Mainstream, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.

Cassette: Ampex, Athena, Avco Embassy, BT Puppy, Bang, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.

Open reel: Ampex, AST, Apple, Bang, Bravo, Capitol, Chart, Commonwealth United, Contemporary, Deram, Elektra, Evolution, Fantasy, Good Time Jazz, Gordy, Hi, ILS, Motown, Project 3, Rare Earth, Recorded Treasures, Skye, Soul, Tamla, Threshold, Vanguard, Viva. (SEE ADVERTISEMENT)

Angel, see Capitol. Apex, see MCA.

Aquarius Recs. of Canada, 180 E. Dorchester, Montreal, P. Q. Tel: (514) 866-5538. Pres.: Terry Flood; VP: Dan Lazare; A&R Dir.: Peter Kerr; Sec'y-Treas.: Jack Lazare; VP Pub. & Adv.: Bob Lemm; VP Promo.: Don Tarleton. (Distributed by London Recs.)

Aragon Ents. Ltd., 1234 W. Sixth Ave., Vancouver 9, B. C. Tel: (604) 732-6010. Pres.: Al Reusch. Labels: Aragon, Sixth Avenue (distributed by London); Aramac, Arrex, Emar.

Aramac, see Aragon. Arc, see Arc Sound.

Archambault (Ed.), 500 St. Catherine St. E., Montreal 132, P. Q. Tel: (514) 849-6201. Cable: ARCHMUSIC. Co-prop.: Rosaire Archambault; Artistic Dir.: John Damant; Promo.: Stephane Deval. (Distributed by London).

Labels: (Owned) Alouette, Select; (represented) Assimil Language Courses, Chant du Monde, Coq Sonore, L'Encyclopedie Sonore, Festival, Guide Internationale du Disque, Musidisc, Pleiade, Studio SM, Vega.

Cartridge 8-tr. & cassette: (Owned) Alouette, Select.

Archiv, see Polydor. Arc Sound Ltd. (div. of Ahed Music Corp. Ltd.), 20 Cranfield Rd., Toronto 16, Ont. Tel: (416) 751-1613. Pres.: Phil G. Anderson; VP: Bill Gilliland.

Branches: Vancouver, B. C., 322 Drake. Tel: (604) 688-3674-Winnipeg, Man., 19 Keith Rd. St. James. Tel: (204) 774-1050.

Labels: Arc, Alshire, International Artists, Somerset, Yorkville.

Argo, see London. Arrex, see Aragon.

Ashley, see London. Astra Recs. Ltd., 1396 St. Catherine St. W., Montreal 107, P. Q. Tel: (514) 866-2801. Gen. Mgr.: M. W. Doyle; Exec. Prod'r: R. H. Hahn; Nat'l Mktg. Mgr.: C. McGregor.

Label: (Owned) Astra (distributed by Polydor). Atco, see Kinney.

Atlantic, see Kinney. Audio Arts, see RCA.

Avco Embassy, see RCA. Bagatelle, see London.

Banff, see Rodeo & London. Barclay (Les Disques), 1265 Ducharme Ave., Montreal, P.Q. Tel: (514) 273-2883. Dir.: Yvan Gadoua; Prod'n: Mary Duguay; Promo.: F. Chalouit.

Home office: France. Labels: (Owned) Barclay (distributed by Polydor), Classic, Riviera; (represented) Erato.

Cartridge 8-tr. & cassette: (Owned) Barclay, Classic, Riviera, (represented) Erato. (Distributed by Polydor).

Barnaby, see Columbia. Barry, see Quality.

Beaver, see Canadian Music Sales. Bellamy, see Marathon.

Bellona, see London. Bettini, see Video Audio.

Birchmount, see Quality. Boo, see Rebel.

Boot Recs. Ltd., PO Box 331, Sta. U, Toronto 18, Ont. Tel: (416) 787-8548. Pres.: Jury Krytiuk; Mgr.: Eileen Gogarty; A&R: Mark Altman. Int'l branch: USA.

Labels: (Owned) Boot (distributed by London), Cynda; (distributed) Summus; (represented) Candy (USA), Companhia Industrial de Discos (Brazil), Ruby (Ireland).

Bravo, see Canadian Music Sales & RCA. Budget, see Trans Canada.

C B C-Lease, see RCA. C B S, see Columbia.

C T L, see World. Cadet, see GRT.

Cadet/Concept, see GRT. Camden, see RCA.

Campus, see Rodeo. Canaan, see World.

Capitol is Canadian Content!

No doubt about it, when it comes to Canadian sounds, Capitol has the best. Just take a look at our roster of artists, then go check the charts! There's Anne Murray who topped the RPM polls as Top Female Vocalist. She became the first Canadian female vocalist to receive a million seller award in both the U.S.A. and Canada. And Cashbox voted her as top new female vocalist in the singles category.

Then there's Gene MacLellan who wrote the million seller 'Snowbird'. Edward Bear, a group with smash hits to its credit. Pepper Tree, Aarons and Ackley, Pierre Lalonde, Bobby Curtola ... everything from Rock to Pop to MOR to C&W.

A lot of good music has come from Canada.

There's lots more still to come.

On Capitol of course!



continued

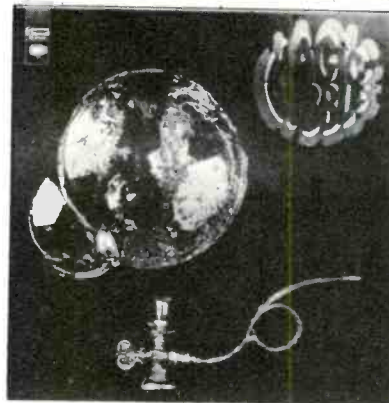
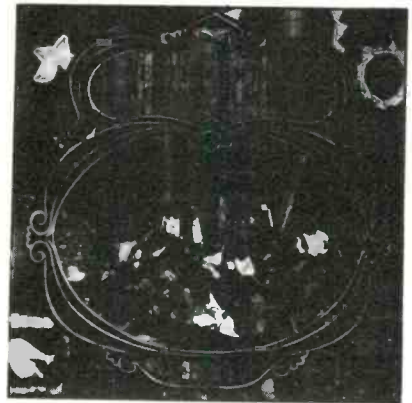
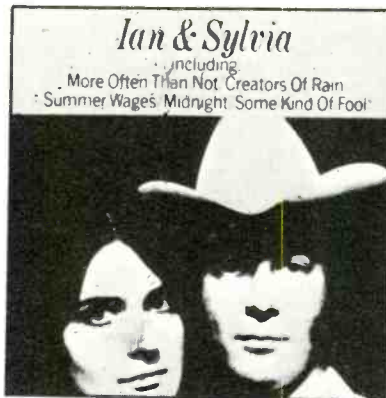
Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Cable: MUSICSALES. Owner & Pres.: T. St. Clair Low; Tape & Sales Mgr.: Terry Regan.
Labels: (Owned) Dominion (distributed by London), Beaver, Bravo; (distributed by RCA); (represented) Alfred, Arhoolie, Arka, Barnett, Basart, Blues Classics, Budapest, CNR, Chwili Dnistra, Classic Editions, Classic Jazz, De Wolfe, Edmonton, Fidelity Sound, Glenside, Hazam, Laft, Music Minus One, Old Timey, Proscenium, Raglan, Rusalka, Sportsdiscs, Telco, Telstar, Transatlantic, Tural, UTC, Vis, Venus, Xtra, Yazoo.
Cartridge 8-tr. & cassette: (Owned) Dominion (distributed by London), Bravo (distributed by RCA).
 Canetti, see London.
 Canusa Ents. Inc., 3213 St. Catherine St. E., Montreal, P.Q. Tel: (514) 526-0841. Exec.: Tony Roman; A&R: Jean-Guy Milo; Pub. & Adv.: Jean-Pierre Brouille; Promo.: Leo Cote. **Labels:** (Owned) Action (distributed by London), Canusa, Ranch, Revolution.
Cartridge 8-tr. & cassette: (Owned) Action, Canusa, Ranch, Revolution.
 Capilano, see Studio 3
 Capitol Recs. (Canada) Ltd., 3109 American Dr., Malton, Ont. Tel: (416) 677-5050. Pres.: A. Gosewich; VP, Controller: M. Perlman; Gen. Mgr.: J. Gagarin; A&R Dir.: P. White; Sales & Promo. Dir.: J. D. Evans; Nat'l Adv. Mgr.: R. J. Legault; Nat'l Promo. & Prod. Mgr.: W. R. Bannon; Prod. Mgr.: M. Zurba; Opns. Dir.: B. T. Josling.
Branches: Calgary, Alta., 519 Manitou Rd. SE. Tel: (403) 287-0823—Vancouver, B.C., 3622 E. First Ave. Tel: (604) 291-7346. Sales Mgr.: U. Schnack—Dorval, P.Q., 9245 Cote de Liesse Rd. Zone 760. Tel: (514) 631-6723. **Labels:** (Owned) Capitol, Angel, Invictus, Melodiya, Muse, Pathe, Seraphim; (distributed) A&M, Daffodil; (represented) Apple (UK), Disneyland (USA).
Cartridge 8-tr. & cassette: (Owned) Capitol, Angel, Invictus, Pathe; (distributed) A&M, Daffodil. (SEE ADVERTISEMENT)
 Caprice, see Rodeo & London.
 Caravan Rec. Sales Ltd., 117 Midwest Rd., Scarborough, Ont. Tel: (416) 757-2455. Pres.: Frank P. Swain; Promo.: Ray Johnston. **Labels:** (Owned) Caravan; (distributed) UK; (represented) Atman, Bel Clear, Dr. Murray Banks, Duane, Eagle, Emdar, Edelweiss, Fiesta (USA), Grecophon, IRC (Trinidad), Island Series, Itai, Merrydisc, Muza, Penny, V, Venus, Whirl (Barbados).
Cartridge 8-tr. & cassette: (Owned) Caravan; (distributed) UK; (represented) Fiesta, Grecophon, Merrydisc, Recording Artists, V Recs.
 Carnaval, see MCA.
 Carrousel, see Trans Canada.
 Cascade, see World.
 Celebration, see Quality.
 Celtic, see Rodeo & London.
 Century, see Word.
 Chapter One, see London.
 Charton, see Polydor.
 Checker, see GRT.
 Chess, see GRT.
 Classic, see Barclay.
 Colgems, see RCA.
 Coliseum, see London.
 Columbia Recs. of Canada Ltd., 1121 Leslie St., Don Mills 403, Ont. Tel: (416) 447-3311. Cable: COLRECORD. VP & Mng. Dir.: F. T. Wilmot; VP Mktg.: J. Robertson; VP Mfg.: H. E. Simpson; Comptroller: C. J. Curtis; Rec'g & Pub'g Dir.: J. J. Williams; Sales & Mds. Dir.: William Eaton; Special Prods. Dir.: L. Friedman.
Branches: Calgary, Alta., 4624 Manitoba Rd. Tel: (403) 287-1322. Mgr.: J. Davies—Vancouver, B. C., 116 SE Marine Dr. Tel: (604) 327-0291. Mgr.: A. V. Dunseith—Don Mills, Ont., 1113 Leslie St. Tel: (416) 444-6651. Mgr.: E. Colero—Montreal, P. Q., 1168 Montee de Liesse, Zone 9. Tel: (514) 336-1744. Mgr.: J. Gagne.
Labels: (Owned) Columbia, CBS, Date, Epic, Harmony, Legacy, Odyssey, Okeh; (distributed) Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI; (represented) Bethlehem, DeLuxe, Harmonie, King, Leko, Milestone, Nashville, Starday, True North.
Cartridge 8-tr. & cassette: (Owned) Columbia, Date, Epic, Okeh; (distributed) Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, TMI; (represented) Starday, True North. (SEE ADVERTISEMENT)
 La Compagnie, see London.
 Coral, see MCA.
 Cotillion, see Kinney.
 Cycle 2000, see MCA.
 Cynda, see Boot.
 D G G, see Polydor.
 Daffodil Recs., 3109 American Dr., Malton, Ont. Tel: (416) 677-4544. Cable: PROLOVE. Pres.: Francis W. H. Davies. (Distributed by Capitol).
Cartridge 8-tr. & cassette: (Owned) Daffodil.
Int'l reps: Australia (Festival), Spain (Hispavox).

Damon Prod'ns Ltd., 6844 76 Ave., Edmonton 83, Alta. Tel: (403) 465-1071. Pres.: Garry L. McDonall; VP: Don R. Pachos.
Labels: (Owned) Damon, Point (distributed by MCA).
 Date, see Columbia.
 Decca, see RCA.
 Delta, see Phonodisc.
 Deram, see London.
 Doncaster, see Marathon.
 Dorval, see Trans Canada.
 Duck Call, see Rebel.
 Yvan Dufresne Inc. (Les Ents.), 1228 Montee de Liesse, Ville St. Laurent, P. Q. Pres.: Yvan Dufresne.
Labels: Jupiter (distributed by London), Neptune, Sonic.
 Dunhill, see RCA.
 Dynacom, see Monticana.
 Earth, see RCA.
 Eclipse, see London.
 Editions de l'Homme, see Trans Canada.
 Elan, see Gamma & London.
 Elektra, see Kinney.
 Elite, see Trans Canada.
 Emar, see Aragon.
 Emerald, see London.
 Entrance, see Columbia.
 Epic, see Columbia.
 Era, see RCA.
 Ethnic, see Rebel.
 Europa, see Rodeo.
 Evasion, see RCA.
 Fillmore, see Columbia.
 Franco, see Trans Canada.
 Franklin, PO Box 1515, Winnipeg, Man. Tel: (204) 947-0092. Pres.: Rank Wiener; PR: Tania James. (Distributed by London).
Cartridge 8-tr.: (Owned) Franklin.
 G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Mktg. Mgr.: Ed Labuick; Promo. Coord.: Jutta Ney; Prod'ns Servs.: Frank Goulding; Admin.: Terry Brentnall.
Home office: USA.
Branch: St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Contact: Ken Dion.
Labels: (Owned) Cadet, Cadet/Concept, Checker, Chess, GRT, Janus; (distributed) Hawk; (represented) Bang, Beverly Hills, De-Lite, Hi Fi, Increase, Little David, Lizard, Roulette, Shelter, Vee-Jay, Westbound.
Cartridge 8-tr.: (Owned) GRT, Cadet, Cadet/Concept, Checker, Chess, Hobbit, Janus; (distributed) Bang, Blue Thumb, Bravo, Buckboard, Burdette, Chart, Chimo, Cuca, De-Lite, Diamond, Era, Gamble, Hickory, Increase, King, Laurie, Major Minor, Mobile Fidelity, Monument, Nashville, Palette, Paula, Phil-L.A. of Soul, Request, Roulette, Royal American, Scepter, Sidewalk, Skye, Sound Stage 7, Specialty, Sunflower, Tower, Vee-Jay, Viva, Wand, Westbound, White Whale, Wonderland.
Cassette: (Owned) GRT, Cadet, Cadet/Concept, Checker, Chess, Chimo, Janus; (distributed) Bang, Blue Thumb, Bravo, Buckboard, Chart, De-Lite, Diamond, Era, Gamble, Hickory, Increase, King, L&R, Little David, Mobile Fidelity, Monument, Nashville, Palette, Phil-L.A. of Soul, Project 3, Request, Roulette, Royal American, Scepter, Sidewalk, Skye, Sound Stage 7, Specialty, Sunflower, Tower, Vee-Jay, Viva, Wand, Westbound, White Whale, Wonderland. (SEE ADVERTISEMENT)
 Gaiety Recs. Ltd., 55 S. Cumberland St., Thunder Bay, Ont. Tel: (807) 344-7963. Pres.: A&R & Pub.: Don Grashey; VP, Sales, Mktg. & Promo. Mgr.: Charles Williams.
 Gala, see RCA.
 Galaxy, see World.
 Gamma Recs. Ltd., 389 St. Paul St. W., Montreal 125, P.Q. Tel: (514) 288-0242. (Distributed by London).
Int'l branch: France.
Labels: Gamma, Elan.
Cartridge 8-tr. & cassette: (Owned) Gamma.
 Grand Prix, see London.
 Grecan, see Rebel.
 Gregar, see RCA.
 Guitare, see Trans Canada.
 Happy Tiger, see RCA.
 Happy Time, see World.
 Harmony, see Columbia.
 Hawk, see GRT.
 Heliodor, see Polydor.
 Hi, see London.
 HiLife, see World.
 International Artists, see Arc Sound.
 Invictus, see Capitol.
 Jad, see RCA.
 Jamie, see London.
 Janus, see GRT.
 Janz, see World.
 Julmar, see RCA.
 Jupiter, see Yvan Dufresne & London.
 Kapp, see MCA.
 Kinetic, see Columbia.
 Kinney Music (Canada) Ltd., 1810 Birchmount Rd., Scarborough, Ont. Tel: (416) 291-2515. Pres.: Ken Middleton; Nat'l Sales & Mds. Mgr.: Gordon Edwards; Nat'l Promo. & Prod. Mgr. for Warner Bros., Reprise, Elektra & Nonesuch: Tom Williams; Nat'l Promo. & Prod. Mgr. for

Atco, Atlantic, Cotillion & Vogue: Mike Reed; A&R: John Pozer.
Branches: Calgary, Alta., 4640 Manhattan Rd. SE. Tel: (403) 243-7164. Mgr.: Herb Bradley—Vancouver, B.C., 40 E. Fifth Ave. Tel: (604) 879-8681. Mgr.: B. McCartney—Winnipeg, Man., 24 Stevenson Rd. Tel: (204) 786-6934. Mgr.: Barry Smith—Scarborough, Ont., 1808 Birchmount Rd. Tel: (416) 291-5553. Mgr.: A. Beaudin—Montreal, P.Q., 220 Brunswick Blvd., Pointe Claire. Tel: (514) 697-7440. Mgr.: J. Chenier.
Labels: (Owned) Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones; (represented) Mode, Vogue.
Cartridge 8-tr. & cassette: (Owned) Warner Bros., Reprise, Atco, Atlantic, Cotillion, Elektra, Nonesuch, Rolling Stones; (represented) Vogue.
 Kirshner, see RCA.
 Klondike, PO Box 561, Whitehorse, Yukon. Gen. Mgr.: Al Oster.
Labels: (Owned) Klondike, Alkon.
 Laureat, see London.
 Legacy, Don Mills, Ont., see Columbia.
 Legacy, Willowdale, Ont., see Rebel.
 Lero, see MCA.
 Life, see RCA.
 Light, see Word.
 London Recs. of Canada (1967) Ltd., 190 Graveline St., St. Laurent, P.Q. Tel: (514) 735-5551. Cable: FULLRANGE Montreal. Telex: 05-267603. Pres.: F. C. Jamieson; Prod. Admin'r: Alice Koury; Ass't to Prod. Admin'r: David Doucette; Mktg. & Sales Dir.: Richard Riendeau; Nat'l Sales & Promo. Mgrs.: Clissical, Jacques Druelle; French, Jean-Pierre Beaulieu; Nat'l Promo. Mgr.: Mike Doyle.
Branches: Calgary, Alta., 429 Manitou Rd. SE. Tel: (403) 243-1313. Telex: 038-22572. Mgr.: Adrian Bilodeau—Vancouver, B.C., 3166 Lake City Way, Burnaby 2. Tel: (604) 298-6471. Telex: 045-1374. Mgr.: Orm Jones—Winnipeg, Man., 23 Keith Rd. Zone 21. Tel: (204) 775-7125. Telex: 03-5364. Mgr.: Gerry Young—Toronto, Ont., 1630 Midland Ave., Scarborough. Tel: (416) 755-3373. Telex: 02-2830. Mgr.: Kenneth McFarland—Montreal, P.Q., 175 Graveline St., St. Laurent. Tel: (514) 735-5551. Mgr.: Fred Refica—Quebec City, P.Q., 383 St. Paul St. Tel: (418) 529-0261. Telex: 011-3799.
Labels: (Owned) London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Eclipse, Parrot, Richmond, Stereo Treasury; (distributed) A&M—Province of Quebec & City of Ottawa only, Aquarius, Aragon, Ashley, Banff, Beltona, Boot, Celtic, Chapter One, Coliseum, Dominion—except Provinces of Ontario & British Columbia, Emerald, Franklin, GRT—Province of Quebec only, Gamma, Hi, Jamie, MAM, Melbourne, Monument, Ovation, Rodeo, Snocan, Societe Francaise du Son, Sound Stage 7, Spark, Spiral, Summus, Threshold; (French language labels distributed) Action, Alouette—except Province of Quebec & City of Ottawa, Bagatelle, Canetti, Caprice, La Compagnie, Elan, Grand Prix, Jupiter, Laureat, Nobel, Select—except Province of Quebec & City of Ottawa, Tremplin; (represented) Able, Assimil—except Province of Quebec & City of Ottawa, Backbeat, Coast, Cream, Cynda, Duke, Fontana, Golden, Initiation, Juno, Kilmarnock, Limelight, MM&C, Major, Mercury, Mobile Fidelity, Much, Musidisc—except Province of Quebec & City of Ottawa, L'Oiseau Lyre, Pacific Star, Philips, Sixth Avenue, Smash, Sunflower, Telefunken, Verigo, Wayside, Wing.
Cartridge 8-tr.: (Owned) London, Ace of Clubs, Ace of Diamonds, Deram, Parrot, Stereo Treasury; (distributed) A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Franklin, GRT—Province of Quebec only, Monument, Rodeo, Threshold; (French language lines distributed) Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter; (represented) Fontana, Limelight, Mercury, Philips, Smash, Wayside.
Cassette: (Owned) London, Deram, Parrot, Stereo Treasury; (distributed) A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, GRT—Province of Quebec only, Monument, Rodeo, Threshold; (French language lines distributed) Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter; (represented) Fontana, Limelight, Mercury, Philips, Smash, Teldec.
 M A M, see London
 M C A Recs. (Canada), div. of MCA Canada Ltd., 2450 Victoria Park Ave., Willowdale 425, Ont. Tel: (416) 491-3000. Telex: 02-29151. VP & Gen. Mgr.: R. A. Chislett; VP Mktg.: S. D. Roberts; VP Prod. Development: L. Armstrong; VP Nat'l Sales Mgr.: G. Offer; Nat'l Promo.: Allan Matthews.
Branch: Lachine, P. Q., 2377 Remembrance St. Tel: (514) 637-2561. Sales Mgr.: Marcel Ledoux.
Labels: (Owned) MCA, Apex, Carnaval, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion; (distributed) Cycle 2000; (represented) GNP Crescendo, Scepter, United Artists, Wand, White Whale.

continued on page 270

The leading developer in Canada's explosive new music industry



Columbia Records of Canada, its custom labels
and its new independent label True North.



Columbia Records of Canada Ltd.

continued

Cartridge 8-tr.: (Owned) MCA, Apex, Carnaval, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion; (distributed) Cycle 2000; (represented) GNP Crescendo, Scepter, United Artists, Wand, White Whale.

Cassette: (Owned) MCA, Apex, Coral, Decca, Kapp, Lero, Point, Uni; (distributed) Cycle 2000; (represented) Scepter, United Artists, Wand, White Whale.

Marathon Music, 1145 Bellamy Rd. N., No. 20, Scarborough, Ont. Tel: (416) 291-7901. Pres.: Jack Boswell.

Labels: (Owned) Bellamy, Doncaster, Marathon, Paragon.

Cartridge 8-tr. & cassette: (Owned) Bellamy, Doncaster, Marathon, Paragon.

Marvel, see Rodeo.

Match Music, 1966 Prospect St., Sherbrooke, P. Q. Tel: (819) 569-7321. Gen. Mgr.: Russell M. Marois.

Labels: Match, Meteor, Plus, Ultra, Worth.

Maxi 4, see Trans Canada.

Melbourne, see Rodeo & London.

Melodiya, see Capitol.

Meteor, see Match & Trans Canada.

Monitor, see RVD.

Monticana Recs. & Ent's., 2955 Fendall, Montreal 250, P. Q. Tel: (514) 739-5200, 342-2500. Gen. Mgr.: A&R Dir.; Promo. & Int'l: Dave Leonard.

Labels: Monticana, Dynacom.

Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Monticana, Dynacom.

Monument, see London.

Moon, see RCA.

Moose Call, see Rebel.

Much Prod'n's Ltd., 1396 St. Catherine St. W., Montreal 107, P. Q. Tel: (514) 866-6825. Gen. Mgr.: Brian Chater; Exec. Prod'r: Bill Hill.

Muse, see Capitol.

Musimart Ltd., 970 McEachran Ave., Montreal 154, P. Q. Tel: (514) 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George Erlick; Promo.: Michael Kordupel; Sales Mgr.: Jack Inhaber.

Labels: (Owned) Pierrot, Planet; (represented) Abbey, Ambassador, Apon, Apple Honey, Cabot, Candide, Cathedral, Colosseum, Da Camera, Diplomat, Dooto, Dyer-Bennet, ESP-Disk', Electrecord, Elite, Eurotone, Fantasy, Folklore, Galaxy, Gateway, Guest Star, Halcyon, Let's Sing, Library Editions, Lyrichord, Mandolino, Mio, Monmouth-Evergreen, Mountain Dew, Pathways of Sound, Peter Pan, Playmates, Power, Prestige, Rocking Horse, Roper, Sastrophon, Standard, Starlet, Sunshine, Swampfire, Tempo, Tifton, Tikva, Topic, Turnabout, Vox, Zap.

Cartridge 8-tr.: (Represented), Cascom, Eurotone, Fantasy, Prestige, Roper.

Cassette: (Represented) Berkshire, Cascom, Eurotone, Fantasy, Folklore, Vox.

Neptune, see Yvan Dufresne.

New Design, see Columbia.

Nimbus 9 Prod'n's Ltd., 131 Hazelton Ave., Toronto 5, Ont. Tel: (416) 924-9688. Pres.: Jack Richardson; Exec. VP: Allan Macmillan; Promo. Dir.: Gary Muth. (Distributed by RCA).

Int'l branch: Bahamas.

Nobel, see London.

Nonesuch, see Kinney.

Ode 70, see A&M.

Odyssey, see Columbia.

Okeh, see Columbia.

Or, see Trans Canada.

Ovation, see London.

Palas House Recs. (div. of Canton Rec. & Music Co. Ltd.), Box 1056, Winnipeg 12, Man. Tel: (204) 837-1618. Pres.: Joe Palaschuk.

Label: Palas House.

Paragon, see Marathon.

Parrot, see London.

Passe-Temps, see Trans Canada.

Pathe, see Capitol.

Pax, see Trans Canada.

Philadelphia Int'l, see Columbia.

Phonodisc Ltd., 30 Malley Rd., Scarborough, Ont. Tel: (416) 751-9610. Pres. & Gen. Mgr.: D. A. McKim; Tape Mgr.: Laurie Heseltine.

Branch: LaSalle, P.Q., 1398 Serre St. Tel: (514) 861-4936. Mgr.: Doug Byrne.

Labels: (Owned) Phonodisque, Delta, Regency; (represented), Audio Fidelity, Chart, GWP, Hickory, Jubilee, Marble Arch, Metromedia, Parallax, Prize, Pye, TRX.

Cartridge 8-tr. & cassette: (Represented) Audio Fidelity, Chart, Hickory, Marble Arch, Pye.

Phonodisque, see Phonodisc.

Pickwick, see World.

Pierrot, see Musimart.

Planet, see Musimart.

Plus, see Match.

Point, see Damon & MCA.

Polka, see Rebel.

Polydor Recs. Canada Ltd., 4115 Sherbrooke St. W., Montreal 215, P. Q. Tel: (514) 933-4201. Telex: 01-26546. Pres.: Evert Garretsen; Treas.: Charles van Rompu; A&R Mgr.: Guy Bertrand; Sales Mktg. & Dist. Mgr.: Claus Petermann; Nat'l Promo. Mgr.: Allan Katz; Special Sales & Tape Mgr.: Peter Horvath; Nat'l Sales Mgr.: Frank Henry; Regional Sales Mgr.: Gaston Careau.

Sales offices: Vancouver, B. C., 333 W. Broad-

way St. Tel: (604) 873-2466. Regional Sales Mgr.: George Cooper—Mississauga, Ont., 3279 Lenworth Dr. Tel: (416) 625-3990. Regional Sales Mgr.: Dieter Radecki.

Labels: (Owned) Polydor, Archiv, DGG, Heliodor; (distributed) Astra, Barclay, Charton, SVP; (represented) ABC group, Ariola (Germany) Barclay, Bluesway, Blue Thumb, Caravan—Quebec only, Flying Dutchman, Grand Award, Impulse, Island (UK), Marmalade, Music Guild, Probe, Riverside, Senate, Simon Says, Tangerine, Westminster.

Cartridge 8-tr. & cassette: (Owned) Polydor, Archiv, DGG, Heliodor, Privilege; (distributed) Barclay; (represented) Ariola (Germany), Erato (France), Island (UK), Ricordi (Italy), ABC, Big Wheel, Bluesway, Blue Thumb, Colossus, Command, Dwarf, Enterprise, Event, Grand Award, Heritage, Impulse, Music Guild, Perception, Red Bullet, Riverside, Sire, Spring, Stax, Today, Van, Volt, Westminster (all USA).

Poppy, see RCA.

Praise Recs. of Canada Ltd., 3443 Kingsway, Vancouver, B.C. Tel: (604) 434-9611. Pres. & Tape Mgr.: Paul Yaroshuk.

Branch: Toronto, Ont., PO Box 6066, Sta. A. Tel: (416) 226-1991.

Home office: USA.

Cartridge 8-tr.: (Owned) Praise licensed to Ampex & RCA; (distributed) Faith, Heart Warming, Impact, Tempo.

Quality Rec. Ltd., 380 Birchmount Rd., Scarborough, Ont. Tel: (416) 698-5511. VP & Mng. Dir.: George L. Keane; Ass't Mng. Dir.: George R. Struth; Gen. Sales Mgr.: Lee W. Farley.

Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) WH 3-6563. Mgr.: Chuck Porter—Toronto, Ont., 130 Mack Ave. Tel: (416) 698-5643. Mgr.: Jack Vermeer—Montreal, P.Q., 2215 Beaconsfield Ave., Rm. 4. Zone: 28. Tel: (514) HU 1-1167. Mgr.: Gilbert Gendron.

Labels: (Owned) Quality, Barry, Birchmount, Celebration, Reo, Ringside; (represented) Bell, Buddha, CTI, Colossus, Crewe, Curtom, Dore, Dot, Freedom, Heritage, Kama Sutra, Laurie, Little David, MGM, MWC, Mega, Paramount, Plantation, Ranwood, SSS Int'l, Steed, Stereo Dimension, Sun, Tamarac, Tuesday, Tulip, Verve, Verve/Forecast, Windfall.

Cartridge 8-tr. & cassette: (Owned) Quality, Barry, Birchmount, Reo, Ringside; (distributed) A&R, Affinity, Athena, Bell, Buddha, CTI, Casl, Challenge, CoBurt, Colossus, Crewe, Curtom, Cyclone, Dot, Douglas, Elf, Evolution, Forward, Heritage, Hot Wax, Kama Sutra, LHI, Laurie, Little David, MGM, Maxwell, PIP, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Ranwood, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-Neck, Tamarac, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall. (SEE ADVERTISEMENT)

R A K, see Columbia.

R C A Ltd., 3333 Cavendish Blvd., Montreal 261, P. Q. Tel: (514) 482-9912. Telex: 05-267347. VP & Gen. Mgr.: Robert F. Cook; Opns. Mgr.: J. Stephenson; A&R & Exec. Prod'r: J. R. Feeney; Sales, Mktg. & Gen. Mgr. Comm'l Opns.: S. S. Kulin; Pub., Adv. Mgr. & Sales Promo. Servs.: M. Danies; Nat'l Promo. Mgr.: E. Preston; Prod. Mgr.: W. Gilmeister.

Branches: Calgary, Alta., 4120 Sixth St. SE. Tel: (403) 243-3766. Sales Rep.: K. Clark—Vancouver, B.C., 2876 Rupert St. Tel: (604) 433-1207. Western District Sales Mgr.: Wayne Langton—Winnipeg, Man., 2070 Notre Dame Ave., St. James 21. Tel: (204) 772-0481. Sales Rep.: J. Hogg—Halifax, N.S., 3611 Commission St. Tel: (902) 455-8015. Sales Rep.: Hanson Josey—Toronto, Ont., 1450 Castlefield Ave. Tel: (416) 651-6550. Mgr.: P. McQuade—Montreal, P.Q., 910 Laguchetiere E. Tel: (514) 849-5651. Mgr.: J. Desjardins.

Labels: (Owned) RCA, Camden, Gala, Red Seal, Victor, Victrola; (distributed) Audio Arts, Avco Embassy, Bravo, CBC-Lease, Colgems, Dunhill, Earth, Era, Evision, Gregar, Happy Tiger, Jad, Julmar, Kirschner, Life, Moon, Nimbus 9, Poppy

Cartridge 8-tr.: (Owned) RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor; (distributed) Colgems, Kirschner.

Quad-8: (Owned) Camden, Red Seal, Victor; (distributed) Colgems.

Cassette: (Owned) RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor; (distributed) Colgems, Kirschner. (SEE ADVERTISEMENT)

R V D Prod'n's, 1262 Don Mills Rd., Suite 39, Don Mills, Ont. Tel: (416) 445-1300. Pres.: Ron van Dykhof.

Label: Monitor.

Radar, see Van-Los.

Ranch, see Canusa.

Rebel Recs. of Canada, Box 32, Willowdale, Ont. Tel: (416) 889-2474. Pres. & A&R: John C. Irvine; VP, Sales & Mktg., Pub., Adv., Promo., Tape, & Int'l: Paul D. Clark.

Int'l branch: USA.

Labels: (Owned) Rebel, Boo, Duck Call, Ethnic, Grecan, Legacy, Moose Call, Polka, Riga.

Cartridge 8-tr. & cassette: (Owned) Grecan, Legacy, Polka, Rebel, Riga.

Red Rubber, see Van-Los.

Red Seal, see RCA.

Regency, see Phonodisc.

Reo, see Quality.

Reprise, see Kinney.

Revolution, see Canusa.

Richmond, see London.

Riga, see Rebel.

Ringside, see Quality.

Riviera, see Barclay.

Rodeo Recs. Ltd., 215 Victoria St., Toronto 2, Ont. Tel: (416) 368-3362. Pres.: George Taylor; VP: Grace V. Taylor; A&R & Mktg. Dir.: Dougal Trineer.

Home office: Australia (W&G).

Labels: Rodeo, Banff, Caprice, Celtic, Melbourne (distributed by London); Campus, Europa, Marvel.

Cartridge 8-tr., quad-8, cassette & open reel: (Owned) Marvel self-mfd.; Banff, Melbourne licensed to Ampex; Rodeo Int'l, Caprice licensed to Ampex & Polydor (distributed by London).

Rolling Stones, see Kinney.

S V P, see Polydor.

Sackville Rec'gs, 719 Yonge St., Suite 5, Toronto 5, Ont. Tel: (416) 929-5065. Sales & Mktg.: John Norris; Pub. & Adv.: William E. Smith.

Label: Sackville.

Sacred, see World.

Sacred Songs, see World.

Scope, see World.

Select, see Archambault & London.

Seraphim, see Capitol.

Serries, see Video Audio.

Sixth Avenue, see Aragon.

Snocan, see London.

Societe Francaise du Son, see London.

Somerset, see Arc Sound.

Sonic, see Yvan Dufresne.

Sound Canada, see World.

Sound Stage 7, see London.

Spark, see London.

Specialty Series, see Video Audio.

Spindizzy, see Columbia.

Spiral, see London.

Square Sounds, see Van-Los.

Stereo Treasury, see London.

Studio 3 Prod'n's Ltd., 2190 W. 12 Ave., Vancouver, B. C. Tel: (604) 736-7626. Pres., Sales & Mktg.: Ralph Harding; Gen. Mgr.: Jane Silverman; A&R Dir.: Tom Northcott.

Label: (Owned) Capilano.

Cartridge 8-tr. & cassette: (Owned) Capilano.

Summit, see World.

Summus Recs. (div. of Summus Communications Ltd.), 25 Dyas Rd., Don Mills, Ont. Tel: (416) 444-8423. Pres.: Gordon Hall; VP & A&R: Howard Kable; Sales & Mktg., Adv. & Promo.: Jury Krytiuk; Pub.: Carol Ann Glancy. (Distributed by London).

Sword, see World.

T M I, see Columbia.

Tempo (Disques), 412 Richard St., Laval des Rapides, P. Q. Pres.: Tony Choma.

Threshold, see London.

Tournesol, see Trans Canada.

Trans Canada Musique Serv. Inc., 189 Rockland Rd., Town of Mount-Royal, Montreal 304, P. Q. Tel: (514) 735-5661. Telex: 01-26482. Pres.: Jean-Paul Rickner; VP: Gaetan Laniel; Sales & Mktg. Mgr.: Jean Desrosiers; Pub., Adv. & Promo. Dir.: Michel Constarfiteanu; Mgr. & Buyer: Roger Pilon.

Branch: Quebec City, P. Q., 315 St. Paul St. Tel: (418) 524-4671. Sales & Mktg. Mgr.: Marc Falardeau.

Labels: (Distributed) Trans Canada, Budget, Carrousel, Dorval, Editions de l'Homme, Elite, Franco, Guitare, Maxi 4, Meteor, Or, Passe-Temps, Pax, Tournesol, Vedettes.

Cartridge 8-tr. & cassette: (Distributed) Trans Canada, Budget, Carrousel, Dorval, Guitare, Passe-Temps, Tournesol, Vedettes. (SEE ADVERTISEMENT)

Transcend, see Video Audio.

Trax, 167 Mount Royal Ave. E., Montreal 151, P. Q. Tel: (514) 844-5332. A&R Mgr.: Martin Martin; Adv., Promo & Int'l Mgr.: Harold Finkelstein.

Tremplin, see London.

U F K, see World.

U K Recs. (Ukrainian Language) Ltd., 937 Byng Pl., Winnipeg, Man. Tel: (204) 475-5874. Pres.: Lorraine Brittain. (Distributed by Caravan & World).

Cartridge 8-tr.: (Owned) UK.

Ultra, see Match.

Uni, see MCA.

V L M, see Van-Los.

Van-Los Music International Ltd., PO Box 2199, Vancouver 3, B. C. Tel: (604) 688-1820. Cable: TAMPOREX. Pres., Sales, Mktg., Pub., Adv., Promo. & Tape: John Rodney; VP & A&R: Evelyn Rodney; VP: Ray Mah.

Int'l branch: USA.

Labels: VLM, Radar, Red Rubber, Square Sounds.

Cartridge 8-tr. & cassette: (Owned) Circa, Radar, Waikiki.

Vedettes, see Trans Canada.

Victor, see RCA.

Victrola, see RCA.

Video Audio Prod'n's, 2008 Glenwood Dr. SW, Calgary, Alta. Tel: (403) 249-1507. Pres.: L. D. McMurchy; Prod. Mgr.: Brian E. Sullivan.

Labels: Bettini, Specialty Series, Transcend.

Vocalion, see MCA.

Warner Bros., see Kinney.
 Wonderworld, see Word.
 Word Recs. Ltd., 8551 Main St., Vancouver, B.C.
 Tel: (604) 321-6785. Pres.: Gerry B. Scott;
 VP: J. E. Scott; Sales & Mktg.: Merv Bosch-
 man, Doug Stark; Adv. & Promo.: Art Hayden.
 Home office: USA.
 Branch: London, Ont., 152 Wellesley Crescent.
 Tel: (519) 455-2097.
 Labels: Word, Canaan, Century, Janz, Light,
 Sacred, Sacred Songs, Summit, Sword, Wonder-
 world.
 Cartridge 8-tr. & cassette: (Owned) Word,
 Canaan, Light, Sacred self-mfd.; (distributed)
 Summit self-mfd.
 World Recs. (div. of Shotgungimme Holdings Ltd.),
 484 Waterloo St., Oshawa, Ont. Tel: (416)
 576-0250. Pres.: William Hewson; Prod. Co-
 ord.: Bob Stone.
 Labels: (Owned) Ampersand, CTL, Cascade,
 Scope, World; (distributed) Galaxy, Happy
 Time, HiLite, Pickwick, Sound Canada, UFK,
 UK.
 Worth, see Match.
 Yorkville, see Arc Sound.

● budget record labels

For complete listings, see Record Manufacturers
 section.
 Barclay, see Barclay & Polydor.
 Camden, see RCA.
 Cascade, see World.
 Gala, see RCA.
 Grand Prix, see London.
 Happy Time, see World.
 Harmony, see Columbia.
 Heliodor, see Polydor.
 HiLite, see World.
 Odyssey, see Columbia.
 Pickwick, see World.
 Point, see Damon & MCA.
 Riviera, see Barclay.
 Seraphim, see Capitol.
 Sound Canada, see World.
 Victrola, see RCA.
 Vocalion, see MCA.

● children's record labels

For complete listings, see Record Manufacturers
 section.
 Barclay, see Barclay & Polydor.

Camden, see RCA.
 Gala, see RCA.
 Happy Time, see World.
 Harmony, see Columbia.
 Riviera, see Barclay.

● independent record production companies

Avanti Rec. Prod'ns Ltd., 5 Bedford, 959 Pl.
 Bonaventure, Montreal 114, P.Q. Tel: (514)
 861-6449. Pres. & Gen. Mgr.: Van H. Pette-
 way.
 Label credits: Bonaventure, Montreal, Sass.
 Cynda Music Prod'ns, 496 Brookdale Ave., Toronto,
 Ont. Tel: (416) 787-6274. Contacts: Mark
 Altman, Jury Krytiuk.
 Label credits: Boot, Bravo, Celebration, Cynda,
 Dominion, Quality, Rodeo (Canada); Festival,
 W&G (Australia); Dolphin, Tribune (Ireland);
 Sugar Hill, United Artists (USA).
 Int'l branches: Ireland, USA.
 Damon Prod'ns Ltd., 6844 76 Ave., Edmonton 83,
 Alta. Tel: (403) 465-1071. Pres.: Garry L.
 McDonald; VP: Don R. Paches; Prod'rs: Garry
 L. McDonald, Don R. Paches, Robert H. Smith,
 Wallis A. Petruk.
 Label credits: Apex, Columbia, Damon, GRT,
 Point, RCA Victor.
 Donald K. Donald Prod'ns Ltd., 180 Dorchester E.,
 Montreal, P.Q. Tel: (514) 861-3341. Pres. &
 Gen. Mgr.: Don Tarlton.
 Label credit: Aquarius.
 Early Morning Prod'ns Ltd., 350 Davenport Rd.,
 Toronto 190, Ont. Tel: (416) 924-1146. Gen.
 Mgr.: Al Main.
 Label credits: Apex, MCA, Uni.
 Yvan Dufresne Inc. (Les Ents.), 1228 Montee de
 Liesse, Ville St. Laurent, P.Q. Pres.: Yvan
 Dufresne; Prod'rs: Michel Belanger, Donald
 Lautrec.
 Label credits: Jupiter, London, Trans World,
 Zodiacue.
 Franco Disque Inc., 189 Rockland Rd., Town of
 Mount Royal, Montreal 304, P.Q. Tel: (514)
 735-5661. Pres.: Jean-Paul Rickner; VP:
 Gaetan Laniel; Prod'rs: Tony Caticchio, Michel
 Constantineau, Joey Galimi, Yves Martin.
 Label credits: Elite, Franco, Maxi 4, Or,
 Trans Canada.
 Gaiety Prod'ns, 55 S. Cumberland St., Thunder Bay,
 Ont. Tel: (807) 344-7963. Pres.: Don Grashey;
 VP: Charles Williams; Prod'rs: Don Grashey,
 Charles Williams.
 Label credits: Barry, Birchmount, Columbia,

Decca (UK), Epic, Frankie, Gallo, London,
 Maverick, Musicor, Quality, RCA, Reo, Ven-
 ture, W&G.
 Impact Prod'ns, 167 Mount Royal Ave. E., Mon-
 treal, P.Q. Tel: (514) 844-5332. Contacts:
 Martin Martin, Harold Finkelstein.
 Label credits: Brunswick, Kama Sutra, London,
 MGM (USA); Columbia, Compo, Quality, RCA,
 Trans Canada (Canada).
 John C. Irvine Prod'ns Ltd., Box 32, Willowdale,
 Ont. Tel: (416) 889-2474. Pres.: John C.
 Irvine; VP: Paul D. Clark; Prod'r: John C.
 Irvine.
 Label credits: Boo, Caravan, Ethnic, Grecan,
 Legacy, MGM, Paragon, Polka, Rebel, Riga.
 Jack London Prod'ns Ltd., 47 Colborne St., Toronto
 215, Ont. Tel: (416) 469-1990. Pres.: David
 Marden; VP & Prod'r: Jack London.
 Label credits: Capitol, Columbia, RCA.
 Love Prod'ns Ltd., 3109 American Dr., Malton,
 Ont. Tel: (416) 677-4544/5050. Pres.: Francis
 W. H. Davies.
 Label credits: A&M, Capitol, Daffodil, Festival,
 Hispavox, London, Paramount.
 Match Music Corp. Ltd., 1966 Prospect, Sher-
 brooke, P.Q. Tel: (819) 569-7321. Pres. &
 Prod'r: Russell M. Marois.
 Label credits: Apex, Vedettes, Victor.
 Monticana Prod'ns, 2955 Fendall St., Montreal
 250, P.Q. Tel: (514) 739-5200, 342-2500.
 Pres. & Prod'r: Dave Leonard.
 Label credits: Bell, Capitol, Columbia, Dyna-
 com, London, Monticana, Quality.
 Much Prod'ns Ltd., 1396 St. Catherine St. W., Mont-
 real 107, P.Q. Tel: (514) 866-6825. Gen. Mgr.:
 Brian Chater; Exec. Prod'r: Bill Hill.
 Label credits: Aquarius, Much (both Canada);
 Big Tree, Happy Tiger, Scepter (all USA).
 The Music Co., 24 Hazelton Ave., Toronto, Ont.
 Tel: (416) 966-5050. Pres.: John de Nottbeck;
 VP: Terry Vollum.
 Label credits: Cotillion, Nimbus 9, Stone.
 Music World Creations, 152 Castlefield Ave.,
 Toronto, Ont. Tel: (416) 489-3742. Pres.: Mel
 Shaw; Prod'rs: Kim Berly, Rich Dodson, Ronnie
 King.
 Label credits: MGM, MWC, Polydor, Quality.
 Nimbus 9 Prod'ns Ltd., 131 Hazelton Ave., Toronto
 185, Ont. Tel: (416) 924-9688. Pres.: Jack
 Richardson; Exec. VP: Allan Macmillan;
 Prod'rs: Robert Ezrin, Allan Macmillan, Jack
 Richardson.
 Int'l branch: Bahamas.
 Label credits: Capitol (Canada), Cotillion

continued on page 272

DISCOVER CANADA!

**Belafonte records there...
 George Hamilton IV,
 & Glass Bottle!**

You've got the talent...
 We've got the team.

... we'll tape it, mix it, cut it,
 wrap it, promote it, and
 sell it, quicker & cleaner
 than anyone else in Canada

Give us a call and hum it
 over the phone...

3333 Cavendish Blvd., Montréal 261, P.Q. (514) 482-9912



RCA

continued

(USA), Nimbus 9 (Canada), Paramount (USA), RCA (Canada & USA), Warner Bros. (USA).
 Norm-Anne Prod'ns Ltd., 4918 Ponsard Ave., Montreal 248, P.Q. Tel: (514) 489-6351. Pres.: M. E. Adilman.
 Label credits: London, RCA.
 Poppy Family Prod'ns Ltd., 6945 Islevieue Rd., West Vancouver, B.C. Tel: (604) 922-2683. Pres. & Prod'r: Terry Jacks; VP: Susan Jacks. Label credits: London, Mercury.
 R V D Prod'ns, 1262 Don Mills Rd., Suite 39, Don Mills, Ont. Tel: (416) 445-1300. Pres.: Ron van Dykhof; Prod'rs: Ron van Dykhof, Don Hunkin, Al Rain, George Semkiw, Art Snider.
 Label credits: Allied, Apex, Decca, Kapp, London, MCA, Monitor, Paragon, Polydor, Sound Canada, Trans World.
 Random Music Corp., 5 Ilfracombe Crescent, Scarborough, Ont. Pres.: Jack Boswell.
 Label credits: Allied, Bellamy, Marathon, Paragon.
 Redstone Prod'ns (div. of Media Artist Serv.), 484 Waterloo St., Oshawa, Ont. Tel: (416) 576-4531. Pres.: William H. Hewson; Prod'r: Bob Stone.
 Label credits: Ampersand, Cascade, Juno, Scope.
 September Prod'ns Ltd., 125A Danforth Ave., Toronto 279, Ont. Tel: (416) 466-2184. Pres.: Martin McGinnis; VP & Prod'r: Greg Hambleton.
 Label credit: London.
 Studio 3 Prod'ns Ltd., 2190 W. 12 Ave., Vancouver 9, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding; A&R Dir.: Tom Northcott; Prod'rs: Barry DeVorzon, Greg Hambleton, Tom Northcott, Howie Vickers.
 Label credits: Decca, Kapp, London, Polydor, Uni.
 Sundog Prod'ns, 29 Davenport Rd., Toronto 185, Ont. Tel: (416) 964-6688. Pres. & Prod'r: Dennis R. Murphy.
 Label credits: Capitol, Nonesuch, RCA.
 Superior Sound Ent's., 5841 Decarie, Montreal 252, P.Q. Tel: (514) 737-7871. Pres.: Sheldon Kagan; Gen. Mgr.: J. Clarke; Sales Mgr.: Robert Wade.
 Label credit: Paragon.
 Track 4 Sound Prod'ns Ltd., 282 York St., London, Ont. Tel: (519) 433-6755. Pres.: W. J. Grasser.
 Trax Recs., 3610 Durocher St., No. 27, Montreal 130, P.Q. Tel: (514) 843-5162. Pres.: Hank Squires; VP: Rae Regan; Prod'rs: Martin

Martin, Louis McKelvey, Neil Sheppard, Hank Squires.
 Label credits: Amadeo (Austria), Aquarius (Canada), Buddha (USA), Camden (Canada), Chantecler (Brazil), Columbia (South Africa), Continental (South Africa), Cosdel (Malaysia), DGG (Germany), Fontana (Netherlands), Gamma (Mexico), Highveld (South Africa), MGM (USA), Nippon (Japan), Palette (Belgium), Polydor (Canada), Quality (Canada), RCA (Australia), Reprise (Canada), Trans World (Canada), Trutone (South Africa), Variety (Italy).
 Tuesday Music Prod'ns, 125A Danforth Ave., Toronto 279, Ont. Tel: (416) 466-2184. Contact: Greg Hambleton.
 Label credits: Apex, Capitol, Columbia, Decca, Giant, Kapp, MCA, Quality, RCA, Tuesday.

● independent record producers

For complete listings, see Independent Record Production Companies section.
 M. E. Adilman, see Norm-Anne.
 Mark Altman, see Cynda.
 Michel Belanger, see Yvan Dufresne.
 Kim Berly, see Music World Creations.
 Jack Boswell, see Random.
 Tony Catichio, see Franco.
 Brian Chater, see Much Prod'ns.
 J. Clarke, see Superior.
 Paul D. Clark, see John C. Irvine.
 Michel Constantineau, see Franco.
 Francis W. H. Davies, see Love.
 John de Nottbeck, see The Music Co.
 Barry DeVorzon, see Studio 3.
 Rich Dodson, see Music World Creations.
 Yvan Dufresne.
 Robert Ezrin, see Nimbus 9.
 Harold Finkelstein, see Impact.
 Joey Galimi, see Franco.
 Don Grashey, see Gaitey.
 W. J. Grasser, see Track 4.
 Greg Hambleton, see Tuesday, September & Studio 3.
 Ralph Harding, see Studio 3.
 William H. Hewson, see Redstone.
 Bill Hill, see Much Prod'ns.
 Don Hunkin, see RVD.
 John C. Irvine.
 Susan Jacks, see Poppy Family.
 Terry Jacks, see Poppy Family.
 Sheldon Kagan, see Superior.
 Ronnie King, see Music World Creations.

Jury Krytiuk, see Cynda.
 Gaetan Laniel, see Franco.
 Donald Lautrec, see Yvan Dufresne.
 Dave Leonard, see Monticana.
 Jack London.
 Allan Macmillan, see Nimbus 9.
 Al Main, see Early Morning.
 Russell M. Marois, see Match.
 Martin Martin, see Impact & Trax.
 Yves Martin, see Franco.
 Garry L. McDonald, see Damon.
 Martin McGinnis, see September.
 Louis McKelvey, see Trax.
 Dennis R. Murphy, see Sundog.
 Tom Northcott, see Studio 3.
 Don R. Paches, see Damon.
 Wallis A. Petruk, see Damon.
 Van H. Petteway, see Avanti.
 Al Rain, see RVD.
 Rae Regan, see Trax.
 Jack Richardson, see Nimbus 9.
 Jean-Paul Rickner, see Franco.
 George Semkiw, see RVD.
 Mel Shaw, see Music World Creations.
 Neil Sheppard, see Trax.
 Robert H. Smith, see Damon.
 Art Snider, see RVD.
 Hank Squires, see Trax.
 Bob Stone, see Redstone.
 Don Tarlton, see Donald K. Donald.
 Ron van Dykhof, see RVD.
 Howie Vickers, see Studio 3.
 Terry Vollum, see The Music Co.
 Robert Wade, see Superior.
 Charles Williams, see Gaitey.

● music publishers

A B C Melody Publ'ns Inc. (CAPAC), 408 St. James W., Montreal 126, P.Q. Tel: (514) 849-8904. Pres.: Moe Fligel; Gen. Mgr.: Jimmy Burns.
 A M, see Chappell & Co.—Chappell.
 Act III Music Inc., see Chappell & Co.—Chappell.
 Addax, see Chappell & Co.—Famous.
 Aguila Music, see Chappell & Co.—Famous.
 Akbestal Music Inc., see Chappell & Co.—Chappell.
 Algord Music Ltd., 372A Yonge St., Toronto, Ont. Tel: (416) 362-6778. Dir.: Edward G. Hough.
 Int'l firms represented: Association of Guitar Composers & Publ'rs (USA), Magnamusic Dists. (USA), Musicord (USA).
 Amadeo, see Chappell & Co.—Compass.
 Amadeo-Brio, see Chappell & Co.—Compass.
 American Metropolitan Ent's. Ltd., 294 Wilson Ave., Toronto, Ont. Tel: (416) 638-3261.
 Affiliates: Edward Arthur Music Publ'g Corp., Berkshire Music Inc., Broadway Music Corp., Drury Lane Music Corp., Edwards Music Co. Inc., Glenbrook Music Corp., Jay Boy Music Corp., Edward Kassner Music Co. (Canada) Ltd., Kingsley Music Corp., Kryder Music Corp., Marian Music Corp., Myers Music Inc., Piccadilly Music Corp., Pinelawn Music Publ'g Co. Inc., Rush Music Corp., Saxon Music Corp., Peter Schaeffers Music Corp., Select Music Inc., Sid-Lee Music Corp., Larry Spier (Canada) Ltd., Syndicate Music Inc., Tideland Music Publ'g Corp., Town & Country Music Inc., Tray Music Corp., David Wilkes Music Corp.
 Int'l affiliates: Belgium (Kassner), Brazil (Kassner, Broadway), France (Monica), Germany (AME, Kassner, Broadway), Italy (Kassner), Netherlands (Kassner-Altona), Spain (Kassner), Sweden (Kassner, Broadway), UK (Kassner).
 Int'l rep.: USA (Copyright Serv. Bureau).
 Andersongs (BMI), see Bay Music Co. Ltd.
 Andrew, see Chappell & Co.—Frank.
 Antrim Music (BMI), 2412 Fourth St. SW, Calgary, Alta. Tel: (403) 266-2487. Gen. Mgr.: Les Weinstein.
 Int'l rep.: Worldwide exclusive of Canada & USA (Essex).
 Appletree, see Chappell & Co.—Valando.
 April Music (Canada) Ltd. (CAPAC), 1121 Leslie St., Don Mills, Ont. Tel: (416) 447-5949. Publ'g Dir.: J. J. Williams.
 Affiliate: Blackwood Music (Canada) Ltd. (BMI).
 Aquarius (CAPAC), 180 E. Dorchester, Montreal, P.Q. Tel: (514) 866-5538. Pres. & Gen. Mgr.: T. Flood.
 Affiliate: Sialom (BMI).
 Aragain, see Chappell & Co.—Compass.
 Arbutus Music, see Jack & Jill.
 Archambault Inc., Ed. (CAPAC), 500 St. Catherine St. E., Montreal 132, P.Q. Tel: (514) 849-6201.
 Arlou, see Chappell & Co.—Chappell.
 Arrex Music Publ'rs, see Empire.
 Arrow Music Press, see Boosey & Hawkes.
 Edward Arthur Music Publ'g Corp., see American Metropolitan.
 Ascherberg Hopwood & Crew Ltd., see Chappell & Co.—Chappell.
 Aspen, see Chappell & Co.—Valando.
 Audubon, see Chappell & Co.—Frank.
 B + 3, see Montana Music.
 Ba-Be-Bi-Bo-Bu (Les Eds.), see Chappell & Co.—Chappell.
 Banff Music (BMI), see Summerlea.
 Bayley Ferguson Ltd., see Chappell & Co.—Chappell.
 Bay Music Co. Ltd. (BMI), 20 Cranfield Rd., Toronto 16, Ont. Tel: (416) 751-2233. Pres.: Phil G. Anderson; Gen. Mgr.: W. R. Gilliland; Gen. Prof. Mgr.: Bill Roncken.



PHONE: 735-5661

MUSIQUE SERVICE INC.

CANADA'S LARGEST ONE STOP

● AND ●

EXCLUSIVE DISTRIBUTOR FOR:

TRANS CANADA—VEETTES—GUITARE
 DORVAL—TOURNESOL—CARROUSEL
 PASSE-TEMPS—CANUSA—BUDGET—ULTRA
 METEOR—PAX—PROFIL

189 ROCKLAND RD., T.M.R., MONTREAL 304, QUE.

telex: 01-26482

Branch: 315 ST. PAUL, QUEBEC, QUE.

Affiliates: Andersongs (BMI), Canint Music Corp. Ltd. (CAPAC).
 Beau Day, see Chappell & Co.—Five Continents.
 Beautiful Music Inc./Valando Music Inc., see Chappell & Co.—Valando.
 Bedford, see Chappell & Co.—Edwin H. Morris.
 Charles Begg, see Chappell & Co.
 Belinda (Canada) Ltd., see Chappell & Co.—Chappell.
 Belsize Park Music (BMI), see Bluenose.
 Benda, see Chappell & Co.—Five Continents.
 Berandol Music Ltd. (BMI), 651 Progress Ave., Scarborough, Ont. Tel: (416) 291-8403. Pres. & Gen. Mgr.: Andrew J. Twol.
 Berkshire Music Inc., see American Metropolitan.
 Irving Berlin, see Chappell & Co.
 Besson, see Boosey & Hawkes.
 Betanne Music Publ'g Co. (CAPAC), see Neiljoy.
 Big Beat, see Chappell & Co.—Five Continents.
 Birdees, see Chappell & Co.—Famous.
 Blacklabel Music (BMI). Pres.: A. Groshak. See Kashago.
 Blackwood Music (Canada) Ltd. (BMI), see April.
 Bluenose Music (CAPAC), 125A Danforth Ave., Toronto 279, Ont. Tel: (416) 466-2184. Pres.: Greg Hambleton.
Affiliate: Belsize Park Music (BMI).
 Blythwood Music (BMI), see Early Morning Music.
 Bondola, see Chappell & Co.
 Boosey & Hawkes (CAPAC), 279 Yorkland Blvd., Willowdale 425, Ont. Tel: (416) 491-1900.
 Cable: SONOROUS. Gen. Mgr.: W. J. I. Croombs.
Home office: England.
Int'l branches: Australia, France, Germany, South Africa, Sweden, USA.
Affiliates: Arrow Music Press, Besson Boosey & Co., Cavendish, Cos Cob, Ed. Gutheil, Ed. Koussevitzky, Ed. Russe, Enoch & Sons (NY), Hawkes & Sons, J. R. LaFleur, Rudall Carte, Winthrop Rogers.
Int'l firms represented: Artia (Czechoslovakia), Edwin Ashdown (UK), J. Curwen & Sons (UK), Ed. Belaieff (Germany), Kultura (Hungary), Luverne (USA), Novello (UK), Paterson's (UK).
Int'l reps: Argentina (Barry), Austria (Theater-Verlag Eirich), Denmark (Wilhelm Hansen), Italy (Carisch), Japan (Academia Music, Nippon Gakki), Netherlands (Albersen), Norway (Norsk Musikforlag), Spain (Vidal Limona & Boceta), Sweden (Carl Gehrman).
 Bradbury Wood, see Chappell & Co.—Chappell.
 Bradshaw, see Chappell & Co.—Edwin H. Morris.
 Bravo (CAPAC), see Canadian Music Sales.
 Brazemont Music Corp., see Chappell & Co.—Famous.

Bregman Vocco & Conn, see Chappell & Co.
 Brill (CAPAC), see Canadian Music Sales.
 Brio, see Chappell & Co.—Compass.
 Britannia, see Chappell & Co.
 Broadway Music Corp., see American Metropolitan.
 Bruin, see Chappell & Co.—Famous.
 Burlington Music of Canada Ltd. (CAPAC), 190 Graveline St., St. Laurent, P.Q. Tel: (514) 735-5551. Pres.: F. C. Jamieson; Mgr.: David Doucette.
Home office: England (Burlington-Palace Group).
Int'l branches: Australasia (Palace in Australia), Benelux (Palace in Netherlands), France & French Union (Palace), Germany (Burlington), Italy (Palace), Orient (Burlington-Palace in Hong Kong), Scandinavia (Palace in Sweden), South Africa (Burlington), Spain (Burlington), USA (Burlington).
Affiliate: Felsted Music of Canada Ltd. (BMI).
 Burthem, see Chappell & Co.—Chappell.
 Burvan, see Chappell & Co.—Famous.
 Butler Music Corp., see Chappell & Co.—Chappell.
 Buxton Hill, see Chappell & Co.—Chappell.
 Bytown Music Publ'rs (BMI), c/o Treble Clef, 177 Sparks St., Ottawa, Ont. Tel: (613) 237-3981. Pres. & Gen. Mgr.: H. Glatt.
 Campus Artists Music Group Ltd., see Chappell & Co.—Chappell.
 Canadian Music, see Chappell & Co.—Chappell.
 Canadian Music Sales Corp. Ltd. (CAPAC), 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Cable: MUSICSALES. Owner: T. St. Clair Low; Sales Mgr.: Terry P. Regan.
Affiliates: Bravo (CAPAC), Brill (CAPAC), Waterless Melon (BMI).
Int'l firms represented: Alfred, Beacon, Hansen, Hal Leonard, Warner Bros. Music (all USA); Lochside, Kerr (both UK).
 Canint Music Corp. Ltd. (CAPAC), see Bay Music Co.
 Carmel, see Chappell & Co.—Edwin H. Morris.
 Carmichael, see Chappell & Co.—Frank.
 Carnegie, see Chappell & Co.
 Carte, see Chappell & Co.—Compass.
 L. J. Cary Co. Ltd., see Chappell & Co.—Chappell.
 Cavendish, see Boosey & Hawkes.
 Celebrity, see Chappell & Co.
 Chalet, see Chappell & Co.
 Chanteclair Music (BMI), see Gordor V. Thompson.
 Chanter Music Ltd., see Chappell & Co.—Chappell.
 Chappell-Aznavor SA, see Chappell & Co.—Chappell.
 Chappell & Co. Ltd. (CAPAC), 14 Birch Ave., Toronto 7, Ont. Tel: (416) 922-2159. Gen. Mgr.: C. C. Devereux.
Int'l branches: Australia, England, France, Germany, Netherlands, New Zealand, USA.

Affiliates: Chappell group—AM, Act III Music Inc., Akbestal Music Inc., Arlou, Ascherberg Hopwood & Crew Ltd., Les Eds. Ba-Be-Bi-Bo-Bu, Bayley Ferguson Ltd., Belafonte, Belinda (Canada) Ltd., Bradbury Wood, Burthem, Butler Music Corp., Buxton Hill, Campus Artists Music Group Ltd., Canadian Music, L. J. Cary Co. Ltd., Chanter Music Ltd., Chappell-Aznavor SA, Chappell Solomon Ltd., Chappell-Styne, Les Eds. Charton, Clara, Cloud Cuckoo Songs Ltd., Critremfort Music, Delfonte, De Sylva Brown & Henderson, Driftwood Music Ltd., Edlee, Emarcy Pub. Inc., Erle, Fairway, Florence, Forestful of Music Ltd., G&C, Gershwin, Glorious Music Inc., Samuel Goldwyn, Goodie Two Shoes Music Ltd., Morton Gould, Grob Music Co., House of the Fox, Iceman Music Corp., Intersong Canada Ltd., Ivy, Jelly Music Ltd., Julie, Keyboard-Chappell Music Ltd., Lelan Rogers Music, Le Vien, Little Heater Music Inc., Lu-Jac, MBP Music, MRC Music Inc., Magna Carta Music Ltd., Mara-Lane, Marlo, Mio Music Co., Mojak Music, Mutual, Terry Oates, Pamela, Players, Putnam, Sahara, Shari, Spinning Top Music Ltd., Springfield, Stratford, Sun Pacific Music Ltd., Three Bridges Music Corp., Tobey Music Corp., Unichappell Music Inc., Williamson Music.
Other: Charles Begg, Bondola, Britannia, Carnegie, Celebrity, Chalet, Clarence, Dena, Dorella, Douglas, EFDS, Era, Fab, Glamorous, Hanover Signature, Fred Hartley, Richard Irwin, Jubilee, Phil Kahl, Livingston & Evans, Magic, Majority, Midas, Minstrel, New World, Omar, Radviev Ents., Fred Raphael, Remington, Rojan, Ed. Sylva, Tesco, Tobi-Ann, Tobi-Richard, Vision, Ycck, Victor Young.
Affiliated groups: Irving Berlin; Bregman Vocco & Conn—Chatam, Delaware, Delstone, Fox Fanfare Music Inc., Joe Gold Music, Lombardo, David Rose, Rosemeadow, Supreme, Tivoli, Triangle, Twentieth Century Music Corp., Vernon, Welzheim; **Compass**—Amadeo, Amadeo-Brio, Aragain, Brio, Carte, Consul, East Hill, Fitzsimons, Al Grace, Half Moon, Hanover, Haymarket, Holmby Music Corp., Irod, Landgold, Legation, Leonard, Joseph E. Levine, Macclesfield Music, Marapunta-Shayne, Northridge, Herb Reis, Larry Shayne, Sol-Ed, Sollari, Southdale, Summit, Twin Chris, Westmont; **Famous**—Addax, Aguila Music, Birdees, Brazemont Music Corp., Bruin, Burvan, Crowfoot Music, Cutbank Music, East/Memphis Music Corp., Ensign, Fameville Music, Famous
continued on page 274

AMPEX CAN PUT YOU ON IN CANADA.

Ampex Music of Canada offers full service capabilities. We can take your sound, cut it, make edits, supply dubs and even distribute it if you wish. And, of course, our services are available for both records and tapes. Ampex —flawless quality. All manufacturing prices available upon request.

Ampex Music of Canada, 2832 Slough Street, Malton, Ontario.

AMPEX
MUSIC OF CANADA

continued

Music Corp., Infinite Music Corp., Parabut, Para-Kim Music Corp., Paramount, Paramount-Roy, Para-Tal Music Corp., Para-Wag Music Corp., Par-Ed Music Co., Sun-Vine, Talisman Music Corp., Triboro Music Corp., Vin-Sun; **Five Continents**—Beau Day, Benday, Big Beat, Charleston, Cherry Lane, Dayben, Eden, Haldonal, Hutchinson, Ilene, Kingen-Gale Music Corp., Lori, Lorion, Mamy, Marielle, Massi, Maxwell, Melissa, Moo Moo, Moorpark, NPP, Pine Woods, Placid, Quaker Ridge, Rags, Ramitary, Redheads, Rochelle, Roly, Spar, Stow, Tuneville, Valley Spring, Vaughn; **Frank**—Andrew, Audubon, Carmichael, Desilu, Empress, Fideree, Frank & Rinimer, Globarry, Frank Loesser, Loubarry, Walter Reade, Remsen Music Corp., Saunders, Tosci Music Corp.; **Edwin H. Morris**—Bedford, Bradshaw, Carmel, Donna, Educational, F&M, Jose Ferrer, Lero, Lin-da, Lion, Montecito, Morley, Muirfield, Post, Radford, Sherbourne, TPI, Tamerlane Music Inc., Travis, UPA, Upario, Vogue, Welcome; **Paxwin**—Coronation, Downtown, Edgevine, Malden, George Paxton, Paxwin Music Corp.; **Valando**—Apple-tree, Aspen, Beautiful Music Inc./Valando Music Inc., Columbine, Laurel, Sunbeam, Valando, Vido.

Chappell Solomon Ltd., see Chappell & Co.—Chappell.

Chappell-Styne, see Chappell & Co.—Chappell.

Charleston, see Chappell & Co.—Five Continents.

Charlton (Les Eds.), see Chappell & Co.—Chappell.

Chatham, see Chappell & Co.—Bregman Vocco & Conn.

Cherry Lane, see Chappell & Co.—Five Continents.

Chingacousey Music (BMI), see Kashago.

Chinook Music (BMI), Box 664, Edmonton, Alta. Pres. & Gen. Mgr.: Dick Damron.

Cirrus Music (BMI), div. of Nimbus 9 Prod'ns Ltd., 131 Hazelton Ave., Toronto 5, Ont. Tel: (416) 924-9688. Pres.: J. A. Richardson; Exec. VP: H. A. Macmillan.

Affiliates: Expressions Music (BMI), Friends of Mine (BMI), Stratus Music (CAPAC), Sunspot Music (BMI).

Affiliated firm: Septima Music Inc. (BMI).

Clara, see Chappell & Co.—Chappell.

Clarence, see Chappell & Co.

Cloud Cuckoo Songs Ltd., see Chappell & Co.—Chappell.

Columbine, see Chappell & Co.—Valando.

Compass, see Chappell & Co.

Comrade Music (BMI), see Jack Herschorn.

Connie Music (BMI), see Franco.

Consul, see Chappell & Co.—Compass.

Corinth Music (BMI), 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds.

Coronation, see Chappell & Co.—Paxwin.

Corral Music Publ'rs (BMI), 152 Castlefield Ave., Toronto 310, Ont. Tel: (416) 489-3742. Pres.: Mel Shaw; Gen. Mgr.: Mrs. Fran Shaw.

Affiliate: MJS Music Publ'rs (BMI).

Cos Cob, see Boosey & Hawkes.

Crescent Music (CAPAC), see Summerlea.

Crest Music (BMI), 2636 Templeton Dr., Vancouver 12, B.C. Tel: (604) 253-3927. Pres.: Robert Williams; Gen. Mgr.: Jean Williams.

Critreafort Music, see Chappell & Co.—Chappell.

Crowfoot Music, see Chappell & Co.—Famous.

Crown-Vetch Music Ltd. (CAPAC), 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Pres.: Jury Krytiuk; VP: Doc Williams; Sec'y-Treas.: T. St. Clair Low.

Affiliate: Time Being Music Co. (BMI).

Int'l firms represented: Boomerang, Infinity, Peach, Programs, S&R, Sixteenth Avenue, Starmount, Sue-Mirl (all USA); Norway Music (Norway).

Cutbank Music, see Chappell & Co.—Famous.

D & L Music Publ'ns (BMI), 55 S. Cumberland St., Thunder Bay, Ont. Tel: (807) 344-7963. Pres.: Don Grashey.

Danboro Publ'g Co. (BMI), see Nu-Gen.

Downtown, see Chappell & Co.—Paxwin.

Dayben, see Chappell & Co.—Five Continents.

Delaware, see Chappell & Co.—Bregman Vocco & Conn.

Delfonte, see Chappell & Co.—Chappell.

Deistone, see Chappell & Co.—Bregman Vocco & Conn.

Dena, see Chappell & Co.

Desilu, see Chappell & Co.—Frank.

De Sylva Brown & Henderson, see Chappell & Co.—Chappell.

Donna, see Chappell & Co.—Edwin H. Morris.

Donron Music House (BMI), PO Box 418, Sackville, N.B. Tel: (506) 536-0349. Pres.: Donna Hesler.

Dorella, see Chappell & Co.

Douglas, see Chappell & Co.

Down Draft Music (BMI), see Jack Herschorn.

Driftwood Music Ltd., see Chappell & Co.—Chappell.

Drury Lane Music Corp., see American Metropolitan.

Dufresne (BMI), see Dulau Enrg. (Les Eds.).

Dulau Enrg. (Les Eds.) (CAPAC), 1228 Montee de Liesse, Ville St. Laurent, P.Q. Tel: (514) 733-9673/3636. Pres.: Yvan Dufresne.

Affiliate: Dufresne (BMI).

Dunbar Music Canada (BMI), 225 Mutual St., Toronto, Ont. Tel: (416) 363-3443. Pres.: G. I. Harrison; Opns. Mgr.: Mrs. V. E. Hicks.

Int'l branches: England (Sunbury), USA (Dunbar).

Affiliate: Sunbury Music (CAPAC).

Int'l firms represented: Associated Music (Australia), Publications Musicales Internationales (France), RCA (Italy, Spain), RCA Victor (Mexico), Relay (Argentina), Victor (Brazil).

E F D S, see Chappell & Co.

Early Morning Music (CAPAC), div. of Early Morning Prod'ns Ltd., 350 Davenport Rd., Toronto 180, Ont. Tel: (416) 924-1146. Gen. Mgr.: Al Main.

Affiliate: Blythwood Music (BMI).

Int'l reps: Australia (Essex), Hong Kong (Pathe), Spain (Armonico), Sweden (Sonet), UK (ATV-Kirshner).

East Hill, see Chappell & Co.—Compass.

East/Memphis Music Corp., see Chappell & Co.—Famous.

Eden, see Chappell & Co.—Five Continents.

Edgevine, see Chappell & Co.—Paxwin.

Edlee, see Chappell & Co.—Chappell.

Educational, see Chappell & Co.—Edwin H. Morris.

Edwards Music Co. Inc., see American Metropolitan.

Eyvor Music (CAPAC), 31 Prince Arthur Ave., Toronto 180, Ont. Tel: (416) 964-2200. Pres.: Paul S. Weldon; Sec'y-Treas.: Larry Evoy.

Emarcy Pub. Inc., see Chappell & Co.—Chappell.

Empire Music Publ'rs (BMI), 934 12 St., New Westminster, B.C. Tel: (604) 522-6232. Cable: EMPMUSIC. Pres.: Karle Hodsin.

Branch: London, Ont., PO Box 4245. Gen. Mgr.: Harold E. Pounds.

Int'l branch: USA.

Affiliates: Arrex Music Publ'rs, Sharrell Music Publ'rs.

Empress, see Chappell & Co.—Frank.

Enoch & Sons (NY), see Boosey & Hawkes.

Ensign, see Chappell & Co.—Famous.

Era, see Chappell & Co.

Erle, see Chappell & Co.—Chappell.

Esbee Music (BMI), 214 Merton St., Toronto 295, Ont. Tel: (416) 487-4767. Pres.: Sydney Banks.

Expressions Music (BMI), see Cirrus.

F & M, see Chappell & Co.—Edwin H. Morris.

Fab, see Chappell & Co.

Fairway, see Chappell & Co.—Chappell.

Fameville Music, see Chappell & Co.—Famous.

Famous, see Chappell & Co.

Famous Music Corp., see Chappell & Co.—Famous.

Felsted Music of Canada Ltd. (BMI), see Burlington.

Jose Ferrer, see Chappell & Co.—Edwin H. Morris.

Fideree, see Chappell & Co.—Frank.

Fitzsimons, see Chappell & Co.—Compass.

Five Continents, see Chappell & Co.

Florence, see Chappell & Co.—Chappell.

Forestful of Music Ltd, see Chappell & Co.—Chappell.

Fox Fanfare Music Inc., see Chappell & Co.—Bregman Vocco & Conn.

Franco, Groupe Editorial (BMI & CAPAC), 189 Rockland Rd., Town of Mount-Royal, Montreal 304, P.Q. Tel: (514) 735-5661. Pres.: Tony Caticchio.

Affiliates: Connie Music (BMI), Franco (CAPAC), Jolly (CAPAC), Lyra (CAPAC), Metro (BMI), Sonia (CAPAC), Sugarmusic Canada Ltd. (CAPAC).

Frank, see Chappell & Co.

Frank & Rinimer, see Chappell & Co.—Frank.

Freeheweled Music (ASCAP), see Love-Lies-Bleeding.

Friends of Mine (BMI), see Cirrus.

G & C, see Chappell & Co.—Chappell.

Gershwin, see Chappell & Co.—Chappell.

Glamorous, see Chappell & Co.

Glenbrook Music Corp., see American Metropolitan.

Globarry, see Chappell & Co.—Frank.

Glorious Music Inc., see Chappell & Co.—Chappell.

Golden Mountain Music (BMI), 22 Scollard St., Toronto 5, Ont. Tel: (416) 920-0795. Pres.: Bernard Finkelstein.

Affiliates: Moonriver Music (CAPAC), Sandpebble Music (CAPAC).

Joe Gold Music, see Chappell & Co.—Bregman Vocco & Conn.

Samuel Goldwyn, see Chappell & Co.—Chappell.

Gone Fishin' Music Ltd. (BMI), 6945 Isleview Rd., West Vancouver, B.C. Tel: (604) 922-2683. Pres.: Terry Jaks.

Int'l rep: Worldwide excluding USA (Burlington in UK).

Goodie Two Shoes Music Ltd., see Chappell & Co.—Chappell.

Morton Gould, see Chappell & Co.—Chappell.

Al Grace, see Chappell & Co.—Compass.

Grob Music Co., see Chappell & Co.—Chappell.

Gutheil (Ed.), see Boosey & Hawkes.

Hadden Street Music (BMI), see Jack Herschorn.

Halben Music Publ'g Co. (CAPAC), see Neiljoy.

Haldonal, see Chappell & Co.—Five Continents.

Half Moon, see Chappell & Co.—Compass.

Hanover, see Chappell & Co.—Compass.

Hanover Signature, see Chappell & Co.

Harmuse Publ'ns (BMI), see Frederick Harris.

Frederick Harris Music Publ'rs (CAPAC), 529 Speers Rd., Oakville, Toronto, Ont. Tel: (416) 849-7291. Gen. Mgr.: W. Ray Stephens.

Int'l branch: England.

Affiliates: Harmuse Publ'ns (BMI), The Royal Conservatory.

Int'l firms represented: Allan (Australia), Banks & Son of York (UK), Berklee Press (USA), Freeman (UK), Edwin Kalmus (USA), Alfred Lengnick (UK).

Int'l rep: USA (Brodt).

Fred Hartley, see Chappell & Co.

Hawkes & Sons, see Boosey & Hawkes.

Haymarket, see Chappell & Co.—Compass.

Jack Herschorn Music (BMI), 1234 W. Sixth Ave., Vancouver, B.C. Tel: (604) 732-6010. Pres.: Jack Herschorn; Gen. Mgr.: Rex Golston.

Affiliates: Comrade Music (BMI), Down Draft Music (BMI), Hadden Street Music (BMI), How About Music (CAPAC), Indiana Music (BMI), Inter Play Music (BMI).

Hilco Music (BMI), 167 Mount Royal Ave. E., Montreal 151, P.Q. Tel: (514) 844-5332. Pres.: Harold Finkelstein; Gen. Prof. Mgr.: Martin Martin.

Holmby Music Corp., see Chappell & Co.—Compass.

House of the Fox, see Chappell & Co.—Chappell.

How About Music (CAPAC), see Jack Herschorn.

Hutchinson, see Chappell & Co.—Five Continents.

Iceman Music Corp., see Chappell & Co.—Chappell.

Jenne, see Chappell & Co.—Five Continents.

Indiana Music (BMI), see Jack Herschorn.

Infinite Music Corp., see Chappell & Co.—Famous.

Inter Play Music (BMI), see Jack Herschorn.

Intersong Canada Ltd., see Chappell & Co.—Chappell.

Irod, see Chappell & Co.—Compass.

Richard Irwin, see Chappell & Co.

Ivy, see Chappell & Co.—Chappell.

Jack & Jill Music (BMI), 2190 W. 12 Ave., Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding; Gen. Mgr.: Jane Silverman.

Int'l branch: England.

Affiliates: Arbutus Music (CAPAC), Pacific North Music Ltd. (BMI), Vancouver Music (BMI).

Int'l rep: UK (Shaftesbury).

Jay Boy Music Corp., see American Metropolitan.

Jelly Music Ltd., see Chappell & Co.—Chappell.

Jigsaw Music (BMI). Pres.: D. Trowell. See Kashago.

Jolly (CAPAC), see Franco.

Jubilee, see Chappell & Co.

Julie, see Chappell & Co.—Chappell.

Phil Kahi, see Chappell & Co.

Kashago Publ'g (BMI), 484 Waterloo St., Oshawa, Ont. Tel: (416) 576-4531. Pres.: William Hewson; Gen. Mgr.: Bob Stone.

Affiliates: Blacklabel Music (BMI), Chingacousey Music (BMI), Jigsaw Music (BMI), Marwood Music (BMI), Rulit Music (BMI).

Edward Kassner Music Co. (Canada) Ltd., see American Metropolitan.

Keyboard-Chappell Music Ltd., see Chappell & Co.—Chappell.

Kimberley Music (CAPAC), see Two Brothers.

Kingen-Gale Music Corp., see Chappell & Co.—Five Continents.

Kingsley Music Corp., see American Metropolitan.

Koussevitzky (Ed.), see Boosey & Hawkes.

IMPORTED RECORDS IS OUR BUSINESS

Canada's largest importer of records and tapes
 Language Courses
 International — Ethnic — Classical — Folk —
 Jazz — Spoken Word — Latin — Educational — Accessories

For Coast-to-Coast distribution contact
 Aaron Lipsin Marv Drimer

ALMADA CORPORATION

380 Craig Street W. Montreal 126, Quebec, Canada (514) 844-4006

Kryder Music Corp., see American Metropolitan.
 Kustor Music Publ'g (BMI), see Neiljoy.
 J. R. LaFleur, see Boosey & Hawkes.
 Landgold, see Chappell & Co.—Compass.
 Lapapala Music (BMI), see Summerlea.
 Welbeck.
 Laurel, see Chappell & Co.—Valando.
 Laurentian Music (BMI), 1396 St. Catherine St. W.,
 Montreal 107, P.Q. Tel: (514) 866-2801.
 Pres.: Robert H. Hahn; VP: N. W. Doyle; Prof.
 Mgr.: A. Morrow.
 Affiliate: Rideau Music (CAPAC).
 Laval Music (BMI), 412 Richard St., Laval des
 Rapides, P.Q. Pres.: Tony Choma.
 Affiliate: Mascap (CAPAC).
 Leeds Music (Canada) Ltd. (CAPAC), div. of MCA,
 MCA Bldg., 2450 Victoria Park Ave., Willow-
 dale 425, Ont. Tel: (416) 491-3000. Pres. &
 Gen. Mgr.: Bailey Bird; Gen. Prof. Mgr.: Al
 Allbutt.
 Home office: USA (MCA).
 Affiliate: Manitou Music (BMI).
 Int'l firms represented: Alaska, Ashland, BRC,
 Beckwell, Cavalcade, Champion, Dov, Duchess,
 Fontaine, Hawaii, Highwood Music, Leeds, MAM
 (Management Agency & Music), MCA, Northern,
 Pickwick, Rabelaisian, Rosewood Music, Sim,
 Shaftesbury, Shamley, Two Beat, Vecor, Villion,
 Welbeck.
 Legation, see Chappell & Co.—Compass.
 LeJan Rogers Music, see Chappell & Co.—Chappell.
 Leonard, see Chappell & Co.—Compass.
 Lero, see Chappell & Co.—Edwin H. Morris.
 Le Vien, see Chappell & Co.—Chappell.
 Joseph E. Levine, see Chappell & Co.—Compass.
 Lin-da, see Chappell & Co.—Edwin H. Morris.
 Lion, see Chappell & Co.—Edwin H. Morris.
 Little Heater Music Inc., see Chappell & Co.—
 Chappell.
 Livingston & Evans, see Chappell & Co.
 Frank Loesser, see Chappell & Co.—Frank.
 Lombardo, see Chappell & Co.—Bregman Vocco &
 Conn.
 Lori, see Chappell & Co.—Five Continents.
 Lorian, see Chappell & Co.—Five Continents.
 Loubray, see Chappell & Co.—Frank.
 Love-Lies-Bleeding Music (BMI), 3109 American Dr.,
 Malton, Ont. Tel: (416) 677-4544. Cable:
 PROLOVE. Pres. & Gen. Mgr.: Francis W. H.
 Davies.
 Affiliate: Fræwheeled Music (ASCAP).
 Int'l rep.: Australasia, Europe & Japan
 (Famous in USA).
 Lu-Jac, see Chappell & Co.—Chappell.
 Lyra (CAPAC), see Franco.
 M B P Music, see Chappell & Co.—Chappell.

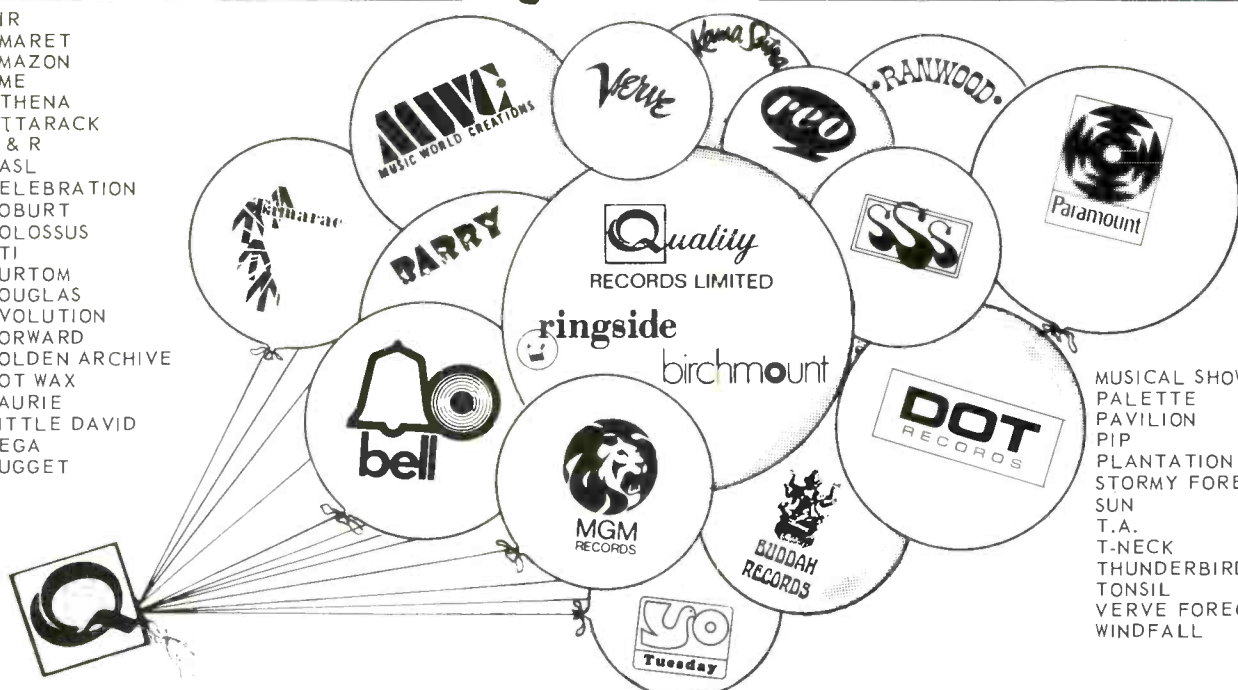
M J S Music Publ'rs (BMI), see Corral.
 M R C Music Inc., see Chappell & Co.—Chappell.
 Makhlan Publ'g (BMI), 170 Dorchester E., Montreal,
 Macclesfield Music, see Chappell & Co.—Compass.
 Magic, see Chappell & Co.
 Magna Carta Music Ltd., see Chappell & Co.—
 Chappell.
 Majority, see Chappell & Co.
 Makhlan Music (BMI), see Summerlea.
 P.Q. Tel: (514) 866-5538. Telex: 01-20678.
 Pres.: Terry Flood; Gen. Mgr.: Brian Chater.
 Malden, see Chappell & Co.—Paxwin.
 Mamy, see Chappell & Co.—Five Continents.
 Manitoba Music Co. (BMI), 937 Byng Pl., Winnipeg,
 Man. Tel: (204) 452-4276. Gen. Prof. Mgr.: H.
 Brittain.
 Manitou Music (BMI), see Leeds Music.
 Mara-Lane, see Chappell & Co.—Chappell.
 Marapunta-Shayne, see Chappell & Co.—Compass.
 Marian Music Corp., see American Metropolitan.
 Marielle, see Chappell & Co.—Five Continents.
 Marlo, see Chappell & Co.—Chappell.
 Marwood Music (BMI) Pres.: Johnny Cowell. See
 Kashago.
 Mascap (CAPAC), see Laval.
 Massi, see Chappell & Co.—Five Continents.
 Match Music Corp. Ltd., 1966 Prospect, Sherbrooke,
 P.Q. Tel: (819) 569-7321. Pres.: R. M. Marois.
 Affiliate: Ed. Andre Roussel (CAPAC).
 Mavi (CAPAC), 5430 Jean Talon E., St. Leonard,
 P.Q. Tel: (514) 721-0887. Pres.: Vincenzo
 Ciabrone; Gen. Mgr.: Mario Ciabrone; Gen.
 Prof. Mgr.: Michele Lavoratore.
 Maxwell, see Chappell & Co.—Five Continents.
 Melbourne Music (CAPAC), see Summerlea.
 Melissa, see Chappell & Co.—Five Continents.
 Metro (BMI), see Franco.
 Midas, see Chappell & Co.
 Minstrel, see Chappell & Co.
 Mio Music Co., see Chappell & Co.—Chappell.
 Modeles (BMI), 65 54 Ave., Pointe-aux-Trembles
 530, P.Q. Tel: (514) 642-0846. Gen. Mgr.:
 Pat di Stasio.
 Mojak Music, see Chappell & Co.—Chappell.
 Montecito, see Chappell & Co.—Edwin H. Morris.
 Montana Music (BMI), 2955 Fendall St., Montreal
 250, P.Q. Tel: (514) 739-5200, 342-2500.
 Pres. & Gen. Prof. Mgr.: Dave Leonard.
 Affiliate: B+3.
 Moo Moo, see Chappell & Co.—Five Continents.
 Moonriver Music (CAPAC), see Golden Mountain.
 Moorpark, see Chappell & Co.—Five Continents.
 Morley, see Chappell & Co.—Edwin H. Morris.
 Morning Music Ltd. (CAPAC), PO Box 331, Sta. U,
 Toronto 18, Ont. Tel: (416) 787-8548. Pres.:
 Jory Krytiuk; Prof. Mgr.: Mark Altman.

Int'l branches: Australia, Brazil, Germany,
 Ireland, USA.
 Affiliate: Skinnners Pond Music (BMI).
 Int'l firms represented: Candle (USA), Cinnam-
 on (USA), Compacto Editora Musical Discos
 (Brazil), Dolphin (Ireland), Gaylene (USA),
 Ruby (Ireland).
 Edwin H. Morris, see Chappell & Co.
 Muirfield, see Chappell & Co.—Edwin H. Morris.
 Mutual, see Chappell & Co.—Chappell.
 Myers Music Inc., see American Metropolitan.
 N P P, see Chappell & Co.—Five Continents.
 Neiljoy Music Publ'g Inc. (BMI), 4824 Cote des
 Neiges Rd., Suite 38, Montreal 247 P.Q. Tel:
 (514) 739-4774. Gen. Prof. Mgr.: Ben Kaye.
 Affiliates: Beianne Music Publ'g Co. (CAPAC),
 Halben Music Publ'g Co. (CAPAC), Kustor
 Music Publ'g (BMI).
 Int'l firms represented: JoRob Music Inc.
 (ASCAP), Northchester Music Inc. (ASCAP),
 Southchester Music Inc. (BMI) (all USA).
 New World, see Chappell & Co.
 Norm-Anne Prod'ns Ltd. (CAPAC), 4918 Ponsard
 Ave., Montreal 248, P.Q. Tel: (514) 489-6351.
 Pres.: M. E. Adilman.
 Northland Music Publ'g Co. (BMI), PO Box 561,
 Whitehorse, Yukon. Tel: (403) 667-7439. Gen.
 Mgr.: A. A. Oster.
 Northridge, see Chappell & Co.—Compass.
 Nu-Gen Publ'g Co. (BMI), div. of Optam Ltd., PO
 Box 2199, Vancouver 3, B.C. Tel: (604) 688-
 1820. Cable: TAMPOREX. Pres.: John Rodney;
 VP & Gen. Prof. Mgr.: E. Rodney.
 Affiliate: Danboro Publ'g Co. (BMI).
 Terry Oates, see Chappell & Co.—Chappell.
 Omar, see Chappell & Co.
 Pacific North Music Ltd. (BMI), see Jack & Jill
 Music.
 Pamela, see Chappell & Co.—Chappell.
 Parabut, see Chappell & Co.—Famous.
 Para-Ed Music Co., see Chappell & Co.—Famous.
 Para-Kim Music Corp., see Chappell & Co.—Famous.
 Paramount, see Chappell & Co.—Famous.
 Paramount-Roy, see Chappell & Co.—Famous.
 Para-Tal Music Corp., see Chappell & Co.—Famous.
 Para-Wag Music Corp., see Chappell & Co.—Famous.
 George Paxton, see Chappell & Co.—Paxwin.
 Paxwin, see Chappell & Co.
 Paxwin Music Corp., see Chappell & Co.—Paxwin.
 Peer Int'l (Canada Ltd.) (BMI), see Southern.
 Pet-Mac Publ'g (BMI), 6844 76 Ave., Edmonton
 83, Alta. Tel: (403) 465-1071. Pres.: Garry
 L. McDonald; Gen. Mgr.: Wallis A. Petruk;
 Gen. Prof. Mgr.: Leonard A. Petruk.

continued on page 276

THE CANADIAN MARKET IS FLYING HIGH WITH QUALITY

- AIR
- AMARET
- AMAZON
- AME
- ATHENA
- ATTARACK
- A & R
- CASL
- CELEBRATION
- COBURT
- COLOSSUS
- CTI
- CURTOM
- DOUGLAS
- EVOLUTION
- FORWARD
- GOLDEN ARCHIVE
- HOT WAX
- LAURIE
- LITTLE DAVID
- MEGA
- NUGGET



- MUSICAL SHOWCASE
- PALETTE
- PAVILION
- PIP
- PLANTATION
- STORMY FOREST
- SUN
- T.A.
- T-NECK
- THUNDERBIRD
- TONSIL
- VERVE FORECAST
- WINDFALL

THE WORLD'S FINEST POPULAR RECORDS & PRE-RECORDED STEREO TAPES
 MANUFACTURED AND DISTRIBUTED BY QUALITY RECORDS LIMITED

CONTACT GEORGE L. KEANE OR GEORGE STRUTH (416) 698-5511
 U.S.A. OFFICE PAUL MARSHALL (212) JU2-1122
 380 Birchmount Road, Toronto, Ontario, Canada

continued

Petteway Music Publ'g Co. (BMI), 5 Bedford, 959 Pl. Bonaventure, Montreal 114, P.Q. Tel: (514) 861-6449. Pres. & Gen. Mgr.: Van H. Petteway.

Piccadilly Music Corp., see American Metropolitan.

Pied Piper Music (BMI), 1262 Don Mills Rd., Suite 39, Don Mills, Ont. Tel: (416) 445-1300. Pres. & Gen. Mgr.: Ron van Dykhof.

Affiliate: Trillium Music (CAPAC).

Pinelawn Music Publ'g Co. Inc., see American Metropolitan.

Pine Woods, see Chappell & Co.—Five Continents.

Pink Music (CAPAC), 282 York St., London, Ont. Tel: (519) 433-6755. Pres.: Walter J. Grasser.

Affiliate: Prana Music (BMI).

Placid, see Chappell & Co.—Five Continents.

Players, see Chappell & Co.—Chappell.

Post, see Chappell & Co.—Edwin H. Morris.

Prana Music (BMI), see Pink Music.

Putnam, see Chappell & Co.—Chappell.

Quaker Ridge, see Chappell & Co.—Five Continents.

Qualrec Music Ltd. (BMI), 380 Birchmount Rd., Scarborough, Ont. Tel: (416) 698-5511.

Affiliate: Shediak Music Ltd. (CAPAC).

Radford, see Chappell & Co.—Edwin H. Morris.

Radview Ent's., see Chappell & Co.

Rags, see Chappell & Co.—Five Continents.

Ramitary, see Chappell & Co.—Five Continents.

Fred Raphael, see Chappell & Co.

Walter Reade, see Chappell & Co.—Frank.

Redheads, see Chappell & Co.—Five Continents.

Herb Reis, see Chappell & Co.—Compass.

Remington, see Chappell & Co.

Remsen Music Corp., see Chappell & Co.—Frank.

Rereco Publ'g Co. (BMI), Box 32, Willowdale, Ont. Tel: (416) 889-2474. Pres.: John C. Irvine.

Int'l branch: USA.

Affiliate: Super Music (CAPAC).

Int'l firms represented: Wynwood Music (USA), Zap (USA).

Rideau Music (CAPAC), see Laurentian Music.

Rochelle, see Chappell & Co.—Five Continents.

Rojan, see Chappell & Co.

Rolyn, see Chappell & Co.—Five Continents.

David Rose, see Chappell & Co.—Bregman Vocco & Conn.

Rosemeadow, see Chappell & Co.—Bregman Vocco & Conn.

Andre Roussel (Ed.) (CAPAC), see Match Music Corp. The Royal Conservatory, see Frederick Harris.

Rudall Carte, see Boosey & Hawkes.

Rudy's Song Publ'ns (BMI), Box 2095, Rutland, B.C. Tel: (604) 765-8009. Owner & Gen. Mgr.: R. Hallwas.

Rulit Music (BMI). Pres.: Russ Little. See Kashago.

Rush Music Corp., see American Metropolitan.

Russe (Ed.), see Boosey & Hawkes.

Sahara, see Chappell & Co.—Chappell.

Sandpebble Music (CAPAC), see Golden Mountain.

Saunders, see Chappell & Co.—Frank.

Saxon Music Corp., see American Metropolitan.

Peter Schaeffers Music Corp., see American Metropolitan.

Select Music Inc., see American Metropolitan.

Septima Music Inc. (BMI), see Cirrus.

Shari, see Chappell & Co.—Chappell.

Sharrill Music Publ'rs, see Empire.

Larry Shayne, see Chappell & Co.—Compass.

Shediak Music Ltd. (CAPAC), see Qualrec.

Shefford Music (BMI), Box 489, 923 Main St., Waterloo, P.Q. Pres.: B. R. Gibbs.

Sherbourne, see Chappell & Co.—Edwin H. Morris.

Sid-Lee Music Corp., see American Metropolitan.

Al Sirat Publ'g Co., 5552 Fraser St., Vancouver, B.C. Tel: (604) 682-4987. Gen. Mgr.: Dave Cohoe.

Home office: USA.

Skinnners Pond Music (BMI), PO Box 331, Sta. U, Toronto 18, Ont. Tel: (416) 787-8548. Pres.: Jury Krytiuk; Prof. Mgr.: Mark Altman.

Affiliated firm: Morning Music Ltd. (CAPAC).

Int'l firms represented: Canary, Gaylo, Tennessee (all USA).

Int'l rep.: Worldwide excluding North America (Morning Music).

Skyline North (ASCAP), sub. of Ampex of Canada Ltd., 100 Skyway Ave., Rexdale, Ont. Tel: (416) 677-2370. Cable: VIDEOTAPE, Toronto. Telex: 02-29852. Pres.: J. R. Pariselli; Gen. Mgr.: J. D. Driscoll.

Home office: USA, Clear Sky Music Inc.

Slalom, see Aquarius.

Sol-Ed, see Chappell & Co.—Compass.

Sollari, see Chappell & Co.—Compass.

Sonia (CAPAC), see Franco.

Southdale, see Chappell & Co.—Compass.

Southern Music Publ'g Co. (Canada) Ltd. (CAPAC), 1405 Bishop St., Montreal 107, P.Q. Tel: (514) 844-1974. Cable: SOUTHMUSIC. Gen. Mgr.: Matthew Heft.

Home office: USA.

Affiliate: Peer Int'l (Canada Ltd.) (BMI), Sud.

Spar, see Chappell & Co.—Five Continents.

Larry Spier (Canada) Ltd., see American Metropolitan.

Spinning Top Music Ltd., see Chappell & Co.—Chappell.

Springbok Publ'ns (BMI), 3610 Durocher, Rm. 27, Montreal 130, P.Q. Tel: (514) 843-5162. Pres. & Gen. Mgr.: Hank Squires.

Affiliate: Storm-Dew Publ'rs Co. (BMI).

Int'l firms represented: Actueel (Netherlands),

Sun-Pacific Music (South Africa).

Int'l rep.: South Africa (Sun-Pacific).

Springfield, see Chappell & Co.—Chappell.

Storm-Dew Publ'rs Co. (BMI), see Springbok.

Stow, see Chappell & Co.—Five Continents.

Stratford, see Chappell & Co.—Chappell.

Stratus Music (CAPAC), see Cirrus.

Sud, see Southern.

Sumargum Canada Ltd. (CAPAC), see Franco.

Summerlea Music Ltd. (BMI), 1396 St. Catherine St. W., Montreal 107, P. Q. Tel: (514) 6825. Gen. Mgr.: Brian Chater; Canadian Opns. Mgr.: Carole Risch.

Affiliates: Banff Music (BMI), Crescent Music (CAPAC), Lapapala Music (BMI), Makhan Music (BMI), Melbourne Music (CAPAC), Winterlea Music Ltd. (CAPAC).

Int'l firm represented: Heathside (UK).

Summit, see Chappell & Co.—Compass.

Sunbeam, see Chappell & Co.—Valando.

Sunbury Music (CAPAC), see Dunbar Music Canada.

Sun Pacific Music Ltd., see Chappell & Co.—Chappell.

Sunspot Music (BMI), see Cirrus.

Sun-Vine, see Chappell & Co.—Famous.

Super Music (CAPAC), see Rereco.

Supreme, see Chappell & Co.—Bregman Vocco & Conn.

Sylvia (Ed.), see Chappell & Co.

A. & B. Syme (BMI), PO Box 383, Salmon Arm, B.C. Tel: (604) 832-2530. Pres.: A. Syme; Gen. Mgr.: B. Syme.

Syndicate Music Inc., see American Metropolitan.

T P I, see Chappell & Co.—Edwin H. Morris.

Talisman Music Corp., see Chappell & Co.—Famous.

Tamerlane Music Inc., see Chappell & Co.—Edwin H. Morris.

Tescot, see Chappell & Co.

Gordon V. Thompson Ltd. (CAPAC), 29 Birch Ave., Toronto 7, Ont. Tel: (416) 923-7329. Cable: GORTHOM. Pres. & Gen. Mgr.: John C. Bird; Gen. Prof. Mgr.: Jack Denton Illingworth.

Affiliate: Chanteclair Music (BMI).

Int'l firms represented: Barton, Big Seven, The Big 3, Bourne, George M. Cohan, Eastman, Essex, Fred Fisher, Flatland, Forster, Sam Fox, Kohn Music Corp., Mansion, Milene, Music Music Music, George Pincus & Sons, Plymouth, St. Nicholas, Andrew Scott Inc., Shapiro Bernstein, TRO.

Int'l rep.: USA (The Big 3).

Three Bridges Music Corp., see Chappell & Co.—Chappell.

Tideland Music Publ'g Corp., see American Metropolitan.

Time Being Music Co. (BMI), see Crown-Vetch.

Tivoli, see Chappell & Co.—Bregman Vocco & Conn.

Toby Music Corp., see Chappell & Co.—Chappell.

Tobi-Ann, see Chappell & Co.

Tobi-Richard, see Chappell & Co.

Tosci Music Corp., see Chappell & Co.—Frank.

Town & Country Music Inc., see American Metropolitan.

Travis, see Chappell & Co.—Edwin H. Morris.

Tray Music Corp., see American Metropolitan.

Triangle, see Chappell & Co.—Bregman Vocco & Conn.

Triboro Music Corp., see Chappell & Co.—Famous.

Trillium Music (CAPAC), see Pied Piper.

Tuneville, see Chappell & Co.—Five Continents.

Twentieth Century Music Corp., see Chappell & Co.—Bregman Vocco & Conn.

Twin Chris, see Chappell & Co.—Compass.

Two Brothers Music (BMI), 5 Ilfracombe Crescent, Scarborough, Ont. Tel: (416) 755-8346. Pres.: Warren Boswell; VP: Craig Boswell.

Affiliate: Kimberley Music (CAPAC).

U P A, see Chappell & Co.—Edwin H. Morris.

Unichappell Music Inc., see Chappell & Co.—Chappell.

Upario, see Chappell & Co.—Edwin H. Morris.

Valando, see Chappell & Co.—Valando.

Valley Spring, see Chappell & Co.—Five Continents.

Vancouver Music (BMI), see Jack & Jill Music.

Vaughn, see Chappell & Co.—Five Continents.

Vernon, see Chappell & Co.—Bregman Vocco & Conn.

Vido, see Chappell & Co.—Valando.

Vin-Sun, see Chappell & Co.—Famous.

Vision, see Chappell & Co.

Vogue, see Chappell & Co.—Edwin H. Morris.

Waterless Melon (BMI), see Canadian Music Sales.

Welcome, see Chappell & Co.—Edwin H. Morris.

Welzheim, see Chappell & Co.—Bregman Vocco & Conn.

Westmont, see Chappell & Co.—Compass.

David Wilkes Music Corp., see American Metropolitan.

Williamson Music, see Chappell & Co.—Chappell.

Winterlea Music Ltd. (CAPAC), see Summerlea.

Winthrop Rogers, see Boosey & Hawkes.

York, see Chappell & Co.

Victor Young, see Chappell & Co.

Empire Music, PO Box 279, 934 12 St., New Westminster, B.C. Tel: (604) 522-6232.

Ray Hamerton (1966) Ltd., 476 Portage Ave., Winnipeg 1, Man.

Leroy Music, CP 1532, Quebec City, P.Q. Gen. Mgr.: Jean Leroye. (French sheet music).

J. D. MacMillan, 414-32 Welsford Gardens, Don Mills, Ont. Tel: (416) 449-1579.

Gordon V. Thompson Ltd., 29 Birch Ave., Toronto 7, Ont. Tel: (416) 923-7329. Pres.: John C. Bird.

● record wholesalers

The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter. The identification of a branch or home office is indicated only when it differs from that of the listing.

ALBERTA

● CALGARY (Area Code 403)

Abel's Recs. Unlimited, 1425 Ninth Ave. SE. Tel: 264-6340. Owner: Ted G. Abel; Mgr. & Buyer: Chuck Faas. (RJ).

Home office: Toronto, Ont.

Acklands Ltd., 2818 11 St. SE. Tel: 243-4488. Mgr.: Jack Williams. (D).

Labels: MCA, Apex, Carnaval, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, GNP Crescendo, Scepter, United Artists, Wand, White Whale.

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 4620 Manitoba Rd. Tel: 287-2679. Mgr.: William Gilto; Buyer: Angela Benjamin. (OS & RJ).

Home office: Toronto, Ont.

Capitol Recs. (Canada) Ltd., 519 Manitou Rd. SE. Tel: 287-0823. Sales Mgr. D. Dunlop. (D).

Labels: Capitol, Angel, Invictus, Melodiya, Muse, Pathe, Seraphim, A & M, Apple, Daffodil, Disneyland. (SEE ADVERTISEMENT)

Central Rec. Co. Ltd., 4511 Manitoba Rd. SE. Zone: 24. Tel: 243-2586. Owner: Dave Jones; Mgr.: Lester W. Furze. (D).

Labels: Audio Fidelity, Chart, Jubilee, Metro-media, Pye.

Columbia Recs. of Canada Ltd., 4624 Manitoba Rd. Tel: 287-1322. Mgr.: J. Davies. (D).

Labels: Columbia, CBS, Date, Epic, Harmony, Legacy, Odyssey, Okeh, Barnaby, Bethlehem, DeLuxe, Entrance, Fillmore, Harmony, Kinetic, King, Leko, Milestone, Nashville, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North. (SEE ADVERTISEMENT)

G R T of Canada Ltd., 111 Huntham Rd. NE. Western Mgr.: Harry Hrabinsky. (D).

Home office: Toronto, Ont. (see for prod. distributed). (SEE ADVERTISEMENT)

Handeman Co. of Canada Ltd., 4644 Pacific Rd. NE. Tel: 276-2224. Mgr. & Buyer: Al Andrichow. (RJ).

Home office: USA, Detroit, Mich.

Kinney Music (Canada) Ltd., 4640 Manhattan Rd. SE. Zone: 24. Tel: 243-7164. Mgr.: Herb Bradley. (D).

Labels: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones, Mode, Vogue.

London Recs. of Canada (1967) Ltd., 429 Manitou Rd. SE. Tel: 243-1313. Cable: FULLRANGE. Telex: 038-22572. Mgr.: Adrian Bilodeau. (D).

Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Eclipse, Parrot, Richmond, Stereo Treasury, A & M—Province of Quebec & City of Ottawa only, Able, Aquarius, Aragon, Ashley, Assimil—except Province of Quebec & City of Ottawa, Backbeat, Banff, Beltona, Boof, Celtic, Chapter One, Coast, Coliseum, Cream, Cynda, Dominion—except Provinces of Ontario & British Columbia, Duke, Emerald, Fontana, Franklin, GRT—Province of Quebec only, Gamma, Golden, Hi, Initiation, Jamie, Juno, Kilmarnock, Lighthouse, MAM, MM&C, Major, Melbourne, Mercury, Mobile Fidelity, Monument, Much, Musidisc—except Province of Quebec & City of Ottawa, L'Oiseau Lyre, Ovation, Pacific Star, Phillips, Rodeo, Sixth Avenue, Smash, Snocan, Societe Francaise du Son, Sound Stage 7, Spark, Spiral, Summus, Sunflower, Telefunken, Threshold, Vertigo, Wayside, Wing; French language labels: Action, Alouette—except Province of Quebec & City of Ottawa, Bagatelle, Canetti, Caprice, La Compagnie, Elan, Grand Prix, Jupiter, Laureat, Nobel, Select—except Province of Quebec & City of Ottawa, Tremplin.

R C A Ltd., 4120 Sixth St. SE. Tel: 243-4661. Sales Rep.: K. Clark. (D).

Labels: RCA, Camden, Gala, Red Seal, Victor, Victrola, Audio Arts, Avco Embassy, Bravo, CBC-Lease, Colgems, Dunhill, Earth, Era, Evason, Gregar, Happy Tiger, Jad, Julmar, Kirshner, Life, Moon, Nimbus 9, Poppy. (SEE ADVERTISEMENT)

T P C-Rec. Div. (Taylor, Pearson & Carson Ltd.), 4340 Manhattan Rd. SE. Zone: 24. Tel: 287-1461. Mgr.: Gene Chow. (D).

Branches: Edmonton, Alta.

● sheet music jobbers

Algod Music Ltd., 372A Yonge St., Toronto, Ont. Tel: (416) 362-6778. Pres. & Gen. Mgr.: Edward G. Hough.

Canadian Music Sales Corp. Ltd., 58 Advance Rd., Toronto 570, Ont. Tel: (416) 239-2361. Pres.: T. St. Clair Low; Gen. Mgr.: Terry P. Regan.

Cascade Music Ltd., PO Box 62, Don Mills, Ont.

Labels: Quality, Barry, Birchmount, Reo, Ringside, Bell, Buddah, Colossus, Crewe, Cur-tom, Dot, Enterprise, Heritage, Kama Sutra, Ko-Ko, Laurie, Little David, MGM, Paramount, Plantation, Ranwood, Royal American, SSS Int'l, Stax, Steed, Sun, Verve, Verve/Forecast, Volt, Windfall.

● **EDMONTON (Area Code 403)**

Tape Dists. (div. of Neonex Int'l), 10147 112 St. Zone: 12. Tel: 482-5821. Mgr. & Buyer: Steve Senuk. (RJ).
Home office: Vancouver, B.C.
Van Dusen Bros. Ltd., 10357 109 St. Tel: 423-1191. Mgr. & Buyer: Bill Maxim. (D).
Branch: Calgary, Alta.
Labels: Ampex, Bang, Barclay, Big Tree, Brunswick, Cadet, Caedmon, Calla, Canyon, Checker, Chess, De-Lite, Dr. Murray Banks, Fiesta, Folkways, GRT, Hawk, HiFi, Hobbit, Janus, Living Language, Merry Disc, Mio, Motown, Pentagram, Pickwick Classics, Project 3, Rare Earth, Roulette, Spoken Arts, Stang, Sussex, Tamla, UK, V, Vanguard, Westbound.
Accessories: Recoton.

BRITISH COLUMBIA

● **VANCOUVER (Area Code 604)**

All Recs. Supply Co. of Canada Ltd. (div. of CBS), 11B SE Marine Dr. Tel: 321-0055. Mgr.: Paul Bartsch; Buyer: Edna Harris. (OS & RJ).
Home office: Toronto, Ont.
Almada Corp., 1010 Nanton Ave. Zone: 9. Tel: 738-8275. Gen. Mgr.: Jack Spanton. (D).
Home office: Montreal, P.Q. (see for prod. distributed). (SEE ADVERTISEMENT)
Arc Sound Ltd. (div. of Ahd Music Corp. Ltd.), 322 Drake. Tel: 688-3674. (D).
Labels: Arc, Alshire, International Artists, Somerset, Yorkville.
Capitol Recs. (Canada) Ltd., 3622 E. First Ave. Tel: 291-7346. Sales Mgr.: U. Schnack. (D).
Labels: Capitol, Angel, Invictus, Melodiya, Muse, Pathe, Seraphim, A&M, Apple, Daffodil, Disneyland. (SEE ADVERTISEMENT)
Johnston Appliances Ltd., 5239 Victoria Dr. Zone: 16. Tel: 325-3261. Mgr.: Miss Pat Van Kleeck. (D).
Labels: MCA, Apex, Carnival, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Abnak, Accent, BT Puppy, Carole, Cycle 2000, Damon, Event, GNP Crescendo, Liberty group, MTA, Revolver, Scepter, Shamley, Squire, United Artists, Wand, White Whale.
Kinney Music (Canada) Ltd., 40 E. Fifth Ave.,

Suite 202. Tel: 879-8681. Mgr.: Bill Mc-Cartney; Promo.: Mike Liebhold. (D).
Labels: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones, Mode, Vogue.

London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby 2. Tel: 298-6471. Cable: FULLRANGE, VANCOUVER. Telex: 045-1374. Mgr.: Orm Jones. (D).

Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Eclipse, Parrot, Richmond, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Able, Aquarius, Aragon, Ashley, Assimil—except Province of Quebec & City of Ottawa, Beckbeat, Banff, Beltona, Boot, Celtic, Chapter One, Coast, Coliseum, Cream, Cynda, Dominion—except Provinces of Ontario & British Columbia, Duke, Emerald, Fontana, Franklin, GRT—Province of Quebec only, Gamma, Golden, Hi, Initiation, Jamie, Juno, Kilmarnock, Limelight, MAM, M&C, Major, Melbourne, Mercury, Mobile Fidelity, Monument, Much, Musidisc—except Province of Quebec & City of Ottawa, L'Oiseau Lyre, Ovation, Pacific Star, Philips, Rodeo, Sixth Avenue, Smash, Snocan, Societe Francaise du Son, Sound Stage 7, Spark, Spiral, Summus, Sunflower, Telefunken, Threshold, Vertigo, Wayside, Wing; French language labels: Action, Alouette—except Province of Quebec & City of Ottawa, Bagatelle, Canetti, Caprice, La Compagnie, Elan, Grand Prix, Jupiter, Lauriat, Nobel, Select—except Province of Quebec & City of Ottawa, Tremplin.

Columbia Recs. of Canada Ltd., 116 SE Marine Dr. Tel: 327-0291. Mgr.: A. V. Dunseith. (D).
Labels: Columbia, CBS, Date, Epic, Harmony, Legacy, Odyssey, Okeh, Barnaby, Bethelhem, DeLuxe, Entrance, Fillmore, Harmonie, Kinetic, King, Leko, Milestone, Nashville, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North. (SEE ADVERTISEMENT)

Emerson Sales Ltd., 1599 W. Fourth Ave. Zone: 9. Tel: 733-3525. Owner & Sales Mgr.: Emerson Short; Mgr.: Jean Leskiw; Promo.: Emerson Short, Steve Pawliuk. (D).
Labels: Bang, Beaver, Bravo, Budapest, Caedmon, Dominion, Douglas, Edmonton, Fantasy, Fiesta, Folkways, 49th State, GRT, Galaxy, Grecophon, Hazam, Murril, Music Minus One, Roulette, Skye, Spoken Arts, Sportsdisc, Trans World, Turul.
Phonographs: Benjamin, Elac, Lemco, Mirachord.
Accessories: Audiotex, Lektrostat, Recoton, Transcriber.

E. A. Morris Ltd., 475 E. Broadway. Zone: 10. Tel: 876-4141. Owner: J. P. Delf; Buyer: Barry Wilson. (RJ).

Park Lane Books & Recs., 1955 W. Broadway. Gen. Mgr.: D. Cavadas. (D).

Polydor Recs. Canada Ltd., 333 W. Broadway St. Tel: 873-2466. Mgr.: George F. Cooper. (D).
Labels: Polydor, Archive, DGG, Heliador, ABC group, Ariola, Astra, Barclay, Bluesway, Blue Thumb, Caravan—Quebec only, Charton, Flying Dutchman, Grand Award, Impulse, Island, Marmalade, Music Guild, Probe, Riverside, SVP, Senate, Simon Says, Tangerine, Westminster.

Praise Recs. of Canada Ltd., 3443 Kingsway. Tel: 434-9611. Mgr. & Buyer: Paul Yaroshuk. (D, OS & RJ).

Branch: Toronto, Ont.
Labels: Praise, Faith, Heart Warming, Impact, Tempo.

R C A Ltd., 2876 Rupert St. Tel: 433-1207. Western District Sales Mgr.: Wayne Langton. (D).
Labels: RCA, Camden, Gala, Red Seal, Victor, Victrola, Audio Arts, Avco Embassy, Bravo, CBC-Lease, Colgems, Dunhill, Earth, Era, Evasion, Gregar, Happy Tiger, Jad, Julmar, Kirshner, Life, Moon, Nimbus 9, Poppy. (SEE ADVERTISEMENT)

Select Music Co. (div. of Neonex Int'l Ltd.), 2010 Alberta St. Zone 10. Tel: 876-3368. Cable: SUNCO. Mgr.: W. E. Kiss. (D).

Labels: Ampex, Bach Guild, Big Tree, Brunswick, Canada Talent Library, Canyon, Chisa, Cricket, Design, Everyman, Gordy, Happytime, Hilltop, K, Living Language, Motown, Pentagram, Pickwick, Rare Earth, Scope, Soul, Stang, Sussex, Tamla, VIP, Vanguard, World, Young People's Recs.

Tape Dists. (div. of Neonex Int'l), 3624 E. First Ave. Zone: 12. Tel: 291-7731. Mgr.: R. R. Gallo; Buyer: Mrs. D. Thauberger. (RJ).
Branch: Edmonton, Alta.

MANITOBA

● **WINNIPEG (Area Code 204)**

Arc Sound Ltd. (div. of Ahd Music Corp. Ltd.), 19 Keith Rd., St. James. Tel: 774-1050. Mgr.: Burnett Konsmo (D).

Labels: Arc, Alshire, International Artists, Somerset, Yorkville.

Campus Recs. Dists. (div. of Polydor Recs. Canada Ltd.), 1131 Fife St. Zone: 17. Tel: 589-5327.

continued on page 278

**IT'S A BIG COUNTRY
MAY WE BE OF SERVICE ?**

GRT OF CANADA, LTD.

150 Consumers Rd., Willowdale, Ontario
(416) 491-3936

— Contact Ross Reynolds

REPRESENTING:

Records & Tapes

**BAND ● CADET ● CADET/CONCEPT ● CHESS
● CHECKER ● DELITE ● HIFI ● INCREASE
● JANUS ● LIZARD ● LITTLE DAVID ● ORIGINAL
SOUNDS ● ROULETTE ● VEE-JAY ● WESTBOUND ●**

Tapes

**BLUE THUMB ● CHART ● HICKORY ● KING ●
LAURIE ● L&R ● METROMEDIA ● MONUMENT ●
NASHVILLE ● REQUEST ● SCEPTER ● SUNFLOWER
● TOWER ● WHITE WHALE ● WINDFALL ●**

- Barclay, Belair, Brunswick, Buddah, Camden, Canusa, Capitol, Caprice, Carnaval, Carrousel, Celtic, Citation, Columbia, Contact, Coq Sonore, Coral, Crescendo, DGG, Decca, Disneyland, Dominion, Dot, Dunhill, Epic, Erato, Escales, Fontana, Gala, Gamma, Grand Prix, Guitare, Harmony, Jad, Jupiter, Kapp, Lero, Liberty, London, MGM, Meteor, Montagnard, Musidisc, Nashville, Neptune, Odeon, Or, Parrot, Pathe, Pergola, phase 4 stereo, Philips, Pickwick, Point, Prestige, RCA, RM, Reprise, Revolucion, Riviera, Roulette, Select, Seraphim, Smash, Sun, Sunset, Tamla, Tournesol, Trans-canada, United Artists, Vanguard, Vedettes, Verve, Vocalion, Vogue, Volt, Warner Bros., Wing.
- **MONTREAL METROPOLITAN AREA (Area Code 514)**
- All Recs. Supply Co. of Canada Ltd. (div. of CBS), 1160 Montee de Liesse. Tel: 336-7050. Mgr.: Jacques Gagne. (OS & RJ).
Home office: Toronto, Ont.
- Almada Corp., 380 Craig St. W. Zone: 126. Tel: 844-4006. Pres. & Gen. Mgr.: Marvin A. Drimer; Sales Mgr.: Aaron Lipsin. (D).
Branch: Vancouver, B.C.
- Labels: Afro-Request, Anthology, Archive of Folk Music, Archive of Gospel Music, Archive of Jazz Music, Archive of Piano Music, Artia, Asch, Bach Rec'gs, Banner, Bartok, Biograph, Broadside, CMS, CRI, Cetra Opera Series, Colonial, Comedie Francaise, Concert-Disc, Connoisseur Society, Conversa-Phone, Cook, Counterpoint, Dance Instruction, Design, Desto, Dixieland Jubilee, Dover, Eros, Esoteric, Everest, Family, Funtime, GNP Crescendo, Hall of Fame, Happy Time, Haydn Society, Hi Fi/Life, Historical, Ital, Jay Jay, Laff, Legacy, Living Language, Mace, Melodeon, Modern Method Language Courses, Monitor, Nina, Orpheum, Oryx, Panda, Pantonic, Parliament, Psyche, RBF, Recital Hall, Request, Rumba, Saga, Scala, Sex Education, Sherlock Holmes, Society, Sounds of the Caribbean, Spoken Word, Standard, Steady, Steno-Speed, Sunshine, Supradisc, Three Centuries of Music, Tradition, Trojan, Tropical, UNESCO Collection, Ukrainian Art Society, United, Urania, Venus, Waikiki, Young People's Recs. Accessories: Metrosound, Micro, Playfair. (SEE ADVERTISEMENT)
- Archambault (Ed.), 500 St. Catherine St. E. Zone: 132. Tel: 849-6201. Cable: ARCHMUSIC. Co-Owner: Rosaire Archambault; Mgr.: John Damant; Promo.: Stefan Deval. (D).
Labels: Alouette, Select, Assimil Language Courses, Chant du Monde, Coq Sonore, L'Encyclopedie, Sonore, Festival, Guide Int'l du Disque, Musidisc, Pleiade, Studio SM, Vega.
- Capitol Recs. (Canada) Ltd., 9245 Cote de Liesse Rd., Dorval 760. Tel: 631-6723. Sales Mgr.: W. Rotari. (D).
Labels: Capitol, Angel, invictus, Melodiya, Muse, Pathe, Seraphim, A&M, Apple, Daffodil, Disneyland. (SEE ADVERTISEMENT)
- Caravan Stereo Ltd., 2348 Lucerne Rd., Town of Mount Royal 305. Tel: 733-4740. Pres.: Ivor Liss. (D).
- Columbia Recs. of Canada Ltd., 1168 Montee de Liesse. Zone: 9. Tel: 336-1744. Mgr.: J. Gagne. (D).
Labels: Columbia, CBS, Date, Epic, Harmony, Legacy, Odyssey, Okeh, Barnaby, Bethlehem, DeLuxe, Entrance, Fillmore, Harmonie, Kinetic, King, Leko, Milestone, Nashville, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North. (SEE ADVERTISEMENT)
- G R T of Canada Ltd., 8400 Cote de Liesse, St. Laurent 376. Tel: 735-4228. Sales Mgr.: Ken Dion. (D).
Home office: Toronto, Ont. (see for prod. distributed). (SEE ADVERTISEMENT)
- Handleman Co. of Canada Ltd., 1280 Montee de Liesse, Ville St. Laurent. Tel: 331-9110. Mgr. & Buyer: Serge Laurendeau. (RJ).
Home office: USA, Detroit, Mich.
- Kinney Music (Canada) Ltd., 220 Brunswick Blvd., Pointe Claire. Tel: 697-7440. Mgr.: Jacques Chenier; Promo.: Robert Nickford. (D).
Labels: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones, Mode, Vogue.
- London Recs. of Canada (1967) Ltd., 175 Graveline St., St. Laurent. Tel: 735-5551. Cable: FULLRANGE, MONTREAL. Telex: 05-267603. Mgr.: Fred Reiffca. (D).
Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Eclipse, Parrot, Richmond, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Able, Aquarius, Aragon, Ashley, Assimil—except Province of Quebec & City of Ottawa, Backbeat, Banff, Beltona, Boot, Celtic, Chapter One, Coast, Coliseum, Cream, Cynda, Dominion—except Provinces of Ontario & British Columbia, Duke, Emerald, Fontana, Franklin, GRT—Province of Quebec only, Gamma, Golden, Hi, Initiation, Jamie, Juno, Kilmarnock, Limglight, MAM, MM&C, Major, Melbourne, Mercury, Mobile Fidelity, Monument, Much, Musidisc—except Province of Quebec & City of Ottawa, L'Oiseau Lyre, Ovation, Pacific Star, Philips, Rodeo, Sixth Avenue, Smash, Snocan, Societe Francaise du
- Son, Sound Stage 7, Spark, Spiral, Summus, Sunflower, Telefunken, Threshold, Vertigo, Wayside, Wing; French language labels: Action, Alouette—except Province of Quebec & City of Ottawa, Bagatelle, Canetti, Caprice, La Compagnie, Elan, Grand Prix, Jupiter, Laureat, Nobel, Select—except Province of Quebec & City of Ottawa, Tremplin.
- M C A Recs. (Canada), div. of MCA Canada Ltd., 2377 Remembrance St., Lachine. Tel: 637-2561. Sales Mgr.: Marcel Ledoux. (D).
Labels: MCA, Apex, Carnaval, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, GNP Crescendo, Scepter, United Artists, Wand, White Whale.
- Millbank Inds Corp., 9855 Yerville. Tel: 388-9233. Buyer: J. Shapiro. (OS, RJ, I & E).
- Mr. Music of Canada Ltd., 5 Bedford, 959 Pl. Bonaventure. Zone: 114. Tel: 861-6449. Owner & Mgr.: Van H. Petteway. (RJ & I).
Imports: Cut-outs.
- Musimart Ltd., 970 McEachern Ave. Zone: 154. Tel: 273-8354. Cable: MUSCAN. Telex: 01-26456. Pres.: George E. Erlick; Sales: Jack Inhaber; Promo.: Michel Kordupel. (D).
Labels: Pierrot, Planet, Abbey, Ambassador, Apon, Apple Honey, Cabot, Candide, Cathedral, Colosseum, Da Camera, Diplomat, Dooto, Dyer-Bennet, ESP-Disk', Electrecord, Elite, Eurotone, Fantasy, Folklore, Galaxy, Gateway, Guest Star, Halcyon, Let's Sing, Library Editions, Lyricord, Mandolino, Mio, Monmouth-Evergreen, Mountain Dew, Pathways of Sound, Peter Pan, Playmates, Power, Prestige, Rocking Horse, Roper, Sastruphon, Standard, Starlet, Sunshine, Swampfire, Tempo, Tifton, Tikva, Topic, Turnabout, Vox, Zap.
- Phonodisc Ltd., 1398 Serre St., City LaSalle. Tel: 861-4936. Mgr.: Doug Byrne. (D).
Labels: Phonodisque, Delta, Regency, Audio Fidelity, Chart, GWP, Hickory, Jubilee, Marble Arch, Metromedia, Parallax, Prize, Pye, TRX.
- Polydor Recs. Canada Ltd., 4115 Sherbrooke St. W. Tel: 933-4201. Pres.: Evert Garretsen; Mgr.: Gaston Careau. (D).
Labels: Polydor, Archiv, DGG, Heilodor, ABC Group, Ariola, Astra, Barclay, Bluesway, Blue Thumb, Caravan—Quebec only, Charton, Flying Dutchman, Grand Award, Impulse, Island, Marmalade, Music Guild, Probe, Riverside, SVP, Senate, Simon Says, Tangerine, Westminster.
- Quality Recs. Ltd., Quebec Sales Div., 2215 Beaconsfield Ave., Suite 4. Zone: 261. Tel: 481-1167. Mgr.: Gilbert Gendron. (D).
Labels: Quality, Barry, Birchmount, Celebration, Reo, Ringside, Bell, Buddah, CTI, Colossus, Crewe, Curtom, Dore, Dot, Freedom, Heritage, Kama Sutra, Laurie, Little David, MGM, MWC, Mega, Paramount, Plantation, Ranwood, SSS Int'l, Jteed, Stereo Dimension, Sun, Tammarac, Tuesday, Tulip, Verve, Verve/Forecast, Windfall. (SEE ADVERTISEMENT)
- R C A Ltd., 910 Lagauchetiere E. Tel: 849-5651. Mgr.: J. Desjardins. (D).
Labels: RCA, Camden, Gala, Red Seal, Victor, Victrola, Audio Arts, Avco Embassy, Bravo, CBC-Lease, Colgems, Dunhill, Earth, Era, Evasion, Gregar, Happy Tiger, Jad, Julmar, Kirshner, Life, Moon, Nimbus 9, Poppy. (SEE ADVERTISEMENT)
- R M P Rec. Sales Co. Ltd., 183 Bates Rd., Rm. 304. Zone: 256. Tel: 739-5662. Owner: Leslie Faludi; Promo.: Richard M. Vincent; Buyers: Singles, Richard M. Vincent; Albums, Leslie Faludi, Richard M. Vincent. (D & RJ).
Labels: Allegro, Alshire, Arc Sound, Design, Nouvelle Generation, Pickwick, Pickwick Classics.
- Trans Canada Musique Serv. Inc., 189 Rockland Rd., Town of Mount Royal 304. Tel: 735-5661. Telex: 01-26482. Pres.: Jean-Paul Rikner; Mgr.: Michel Constantineau; Sales Mgr.: Jean Desrosiers; Rec. Dept. Buyer: Maurice Gignac; OS Buyer: Ludger Daoust. (D & OS).
Branch: Quebec City, P.Q.
Labels: Trans Canada, Budget, Carrousel, Dorval, Editions de l'Homme, Elite, Franco, Guitare, Maxi 4, Meteor, Or, Passe-Temps, Pax, Tournesol, Vedettes. (SEE ADVERTISEMENT)
- Waco-Sherman Dists., 9255 Cote de Liesse Rd., Dorval 760. Tel: 631-9071. Mgr.: Bill Rotari; Buyer: Milton Bervaldi. (RJ).
Home office: Toronto, Ont.
- **QUEBEC CITY (Area Code 418)**
- London Recs. of Canada (1967) Ltd., 383 St. Paul St. Tel: 529-0261. Cable: FULLRANGE. Telex: 011-3799. (D).
Labels: London, Ace of Clubs, Ace of Diamonds, Argo, Deram, Eclipse, Parrot, Richmond, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Able, Aquarius, Aragon, Ashley, Assimil—except Province of Quebec & City of Ottawa, Backbeat, Banff, Beltona, Boot, Celtic, Chapter One, Coast, Coliseum, Cream, Cynda, Dominion—except Provinces of Ontario & British Columbia, Duke, Emerald, Fontana, Franklin, GRT—Province of Quebec only, Gamma, Golden, Hi, Initiation, Jamie, Juno, Kilmarnock, Limglight, MAM, MM&C, Major, Melbourne, Mercury, Mobile Fidelity, Monument, Much, Musidisc—except Province of Quebec & City of Ottawa, L'Oiseau Lyre, Ovation, Pacific Star, Philips, Rodeo, Sixth Avenue, Smash, Snocan, Societe Francaise du
- Sixth Avenue, Smash, Snocan, Societe Francaise du Son, Sound Stage 7, Spark, Spiral, Summus, Sunflower, Telefunken, Threshold, Vertigo, Wayside, Wing; French language labels: Action, Alouette—except Province of Quebec & City of Ottawa, Bagatelle, Canetti, Caprice, La Compagnie, Elan, Grand Prix, Jupiter, Laureat, Nobel, Select—except Province of Quebec & City of Ottawa, Tremplin.
- Trans Canada Musique Serv. Inc., 315 St. Paul St. Tel: 524-4671. Mgr. & Buyer: Marc Falardeau. (D & OS).
Labels: Trans Canada, Budget, Carrousel, Dorval, Editions de l'Homme, Elite, Franco, Guitare, Maxi 4, Meteor, Or, Passe-Temps, Pax, Tournesol, Vedettes. (SEE ADVERTISEMENT)
- SASKATCHEWAN**
- **REGINA (Area Code 306)**
- A. A. Murphy & Sons Ltd., 1322 McIntyre St. Tel: 462-0620. Mgr.: J. Smith. (D).
Home office: Saskatoon, Sask. (see for prod. distributed).
- **SASKATOON (Area Code 306)**
- A. A. Murphy & Sons Ltd., 2120 St. George Ave. Tel: 652-6622. Telex: 034-2620. Owner: W. A. Murphy; Sales Mgr.: P. Bateman. (D).
Branch: Regina, Sask.
Labels: Barb, Camden, Colgems, Dunhill, GRT, Jad, Kirshner, Nimbus 9, RCA, Roulette. Photographs: RCA.
Accessories: Canadian Astatic, Duotone, Recton.
- **tape wholesalers**
- The wholesale function(s) of all companies is set in bold face and parenthesis after each listing. The following abbreviations identify these functions: (D) Distributor; (OS) One Stop; (RJ) Rack Jobber; (I) Importer; (E) Exporter.
The identification of a branch or home office is indicated only when it differs from that of the listing.
- ALBERTA**
- **CALGARY (Area Code 403)**
- Abel's Recs. Ltd., 1425 Ninth Ave. SE. Tel: 264-6340. Owner: Ted G. Abel; Mgr. & Buyer: Chuck Faas. (D, OS & RJ).
Home office: Toronto, Ont. (see for prod. distributed).
- Acklands Ltd., 2916 11 St. SE. Tel: 243-4488. Mgr.: Jack Williams.
Cartridge 8-tr.: MCA, Apex, Carnaval, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, GNP Crescendo, Scepter, United Artists, Wand, White Whale.
Cassette: MCA, Apex, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, Scepter, United Artists, Wand, White Whale.
- All Recs. Supply Co. of Canada Ltd. (div. of CBS), 4620 Manitoba Rd. Tel: 287-2679. Mgr.: William Gileo; Buyer: Angela Benjamin. (OS & RJ).
Home office: Toronto, Ont.
- Capitol Recs. (Canada) Ltd., 519 Manitou Rd. SE. Tel: 287-0823. Sales Mgr.: D. Dunlop. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Invictus, Pathe, A&M, Daffodil. (SEE ADVERTISEMENT)
- Central Rec. Co. Ltd., 4511 Manitoba Rd. SE. Zone: 24. Tel: 243-2586. Owner: Dave Jones; Mgr. & Buyer: Les Furze. (D). (RJ as Musictape Co.).
Branch: Vancouver, B.C., Musictape Co. (RJ).
Cartridge 8-tr., cassette & open reel: All lines.
Playback equip.: Automatic Radio, Webcor.
Accessories: Le-Bo.
- Columbia Recs. of Canada Ltd., 4624 Manitoba Rd. Zone: 24. Tel: 287-1322. Mgr.: J. Davies. (D).
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North. (SEE ADVERTISEMENT)
- G R T of Canada Ltd., 111 Huntham Rd. NE. Western Mgr.: Harry Hrabinsky. (D).
Home office: Toronto, Ont. (see for prod. distributed). (SEE ADVERTISEMENT)
- Handleman Co. of Canada Ltd., 4644 Pacific Rd. NE. Tel: 276-2224. Mgr. & Buyer: Al Andruhrow. (RJ).
Home office: USA, Detroit, Mich.
- Kinney Music (Canada) Ltd., 4640 Manhattan Rd. SE. Zone: 24. Tel: 243-7164. Mgr.: Herb Bradley. (D).
Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones, Vogue.
- London Recs. of Canada (1967) Ltd., 429 Manitou Rd. SE. Tel: 243-1313. Telex: 038-22572. Mgr.: Adrian Bilodeau. (D).
Cartridge 8-tr.: London, Ace of Clubs, Ace of Diamonds, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, Franklin, GRT—Province of Quebec only, Limglight, Mercury, Monument, Philips, Rodeo, Smash, Threshold,

continued on page 280

continued

Wayside; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
Cassette: London, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Teldec, Threshold; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
Musictape Co. Tel: 243-8722. Opns. Mgr.: Bill Miller; Buyer: Lorraine King. (RJ). See Central Rec. Co. Ltd.
R C A Ltd., 4120 Sixth St. SE. Tel: 243-4661. Sales Rep.: K. Clark. (D).
Cartridge 8-tr.: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Quad-8: Camden, Red Seal, Victor, Colgems.
Cassette: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Accessories: Carrying cases, head cleaners (RCA). (SEE ADVERTISEMENT)
Stereodyne (Canada) Ltd., 1303 45 Ave. NE. Tel: 276-1334. Telex: 038-22884. Mgr.: Norm Wood. (D, OS, RJ & I).
Home office: Toronto, Ont. (see for prod. distributed).
T P C-Rec. Div. (Taylor, Pearson & Carson Ltd.), 4340 Manhattan Rd. SE. Zone: 24. Tel: 287-1461. Mgr.: Gene Chow. (D).
Branch: Edmonton, Alta.
Cartridge 8-tr. & cassette: Quality, Barry, Birchmount, Reo, Ringside, Bell, Buddha, Colossus, Crewe, Curtom, Dot, Kama Sutra, Laurie, Little David, MGM, Paramount, Plantation, Ranwood, Royal American, SSS Int'l, Steed, Sun, Verve, Verve/Forecast, Windfall.
Accessories: Caddies (Rubbermaid); head cleaners, racks (Quality).
• EDMONTON (Area Code 403)
Pro-Sound Dists. Ltd., 6028 103 St. Tel: 423-3558. (D, OS & RJ).
Home office: Vancouver, B.C. (see for prod. distributed).
T P C-Rec. Div. (Taylor, Pearson & Carson Ltd.), 11905 111 Ave. Tel: 452-0220. (D).
Home office: Calgary, Alta. (see for prod. distributed).
Tape Dists. (div. of Neonex Int'l Ltd.), 10147 112 St. Zone: 12. Tel: 482-5821. Mgr. & Buyer: Steve Senuk. (RJ).
Branch: Vancouver, B.C.
Van Dusen Bros., 10357 109 St. Tel: 423-1191. Mgr. & Buyer: Bill Maxim. (D).
Branch: Calgary, Alta.
Cartridge 8-tr.: Amaret, Ampex, Athena, Avco Embassy, 8T Puppy, Bang, Big Tree, Blue Thumb, Bravo, Cadet, Cadet/Concept, Caedmon, Canadian Talent Library, Caravan, Cascade, Chart, Checker, Chess, Chisa, Colossus, Commonwealth United, Contemporary, Cuca, De-Lite, Deram, Disney, Era, Eurotone, Evolution, Fantasy, Fiesta, GRT, Galaxy, Gamble, Good Time Jazz, Gordy, Heritage, Hi, Hickory, HiFi/Life, Hobbitt, Impulse, Increase, Jad, Jamie, Janus, King, Laurie, Little David, Lizard, London, MTA, Mainstream, Major Minor, Metromedia, Mobile Fidelity, Monitor, Monument, Motown, Nashville, Nonesuch, Palette, Parrot, Paula, Pentagram, phase 4, Phil-L.A. of Soul, Pickwick, Polydor, Prestige, Project 3, Rare Earth, Request, Rodeo Int'l, Roulette, Scepter, Shelter, Sidewalk, Skye, Soul, Sound Stage 7, Specialty, Springboard, Stang, Starday, Stereodyne, Sussex, Tamla, Threshold, Time, Tower, Trans World, 20th Century Fox, V, Vanguard, Viva, Wand, Westbound, White Whale, Wonderland, World.
Cassette: Same as 8-tr. plus Living Language.
Open reel: Ampex, Apple, Capitol, GRT.
Accessories: Recoton.

BRITISH COLUMBIA

• VANCOUVER (Area Code 604)
All Recs. Supply Co. of Canada Ltd. (div. of CBS), 118 SE Marine Dr. Tel: 321-0055. Mgr.: Paul Bartsch; Buyer: Edna Harris. (OS & RJ).
Home office: Toronto, Ont.
Almada Corp., 1010 Nanton Ave. Zone: 9. Tel: 738-8275. Mgr.: Jack Sparton. (D & I).
Home office: Montreal, P.Q. (see for prod. distributed). (SEE ADVERTISEMENT)
Capitol Recs. (Canada) Ltd., 3622 E. First Ave. Tel: 291-7346. Tape Sales Mgr.: U. Schnack. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Invictus, Pathe, A&M, Daffodil. (SEE ADVERTISEMENT)
Columbia Recs. of Canada Ltd., 116 SE Marine Dr. Zone: 15. Tel: 327-0291. Mgr.: A. V. Dunseith. (D).
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North. (SEE ADVERTISEMENT)

Emerson Sales Ltd., 1599 W. Fourth Ave. Zone: 9. Tel: 733-3525. Owner & Sales Mgr.: Emerson Short; Mgr.: Jean Leskiw. (D).
Cartridge 8-tr., cassette & open reel: Ampex, Dominion, Fiesta, GRT.
Playback equip.: Webcor.
Accessories: Recoton.
Johnston Appliances Ltd., 5239 Victoria Dr. Zone: 16. Tel: 325-3261. Mgr.: Miss Pat Van Kleeck. (D).
Cartridge 8-tr.: MCA, Apex, Carnival, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, GNP Crescendo, Scepter, United Artists, Wand, White Whale.
Cassette: MCA, Apex, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, Scepter, United Artists, Wand, White Whale.
Kinney Music (Canada) Ltd., 40 E. Fifth Ave., Suite 202. Tel: 879-8681. Mgr.: Bill McCartney; Promo: Mike Liebhold. (D).
Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones.
London Recs. of Canada (1967) Ltd., 3166 Lake City Way, Burnaby 2. Tel: CY 8-6471. Telex: 045-1374. Mgr.: Grm Jones. (D).
Cartridge 8-tr.: London, Ace of Clubs, Ace of Diamonds, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, Franklin, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Threshold, Wayside; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
Cassette: London, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Threshold, Wayside; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
E. A. Morris Ltd., 475 E. Broadway. Zone 10. Tel: 876-4141. Owner: J. P. Delf; Buyer: Barry Wilson. (D).
Cartridge 8-tr. & cassette: Capitol, Columbia, Decca, London, Polydor, Quality, RCA, Warner Bros.
Playback equip.: Delfonic, Philips, Sony.
Accessories: Capitol, Le-Bo.
Musictape Co., 790 W. Seventh Ave. Zone 9. Tel: 738-7611. Mgr.: John Watson. (RJ).
Home office: Calgary, Alta., Central Rec. Co. Ltd. (D).
Polydor Recs. Canada Ltd., 333 W. Broadway St. Tel: 873-2466. Mgr.: George F. Cooper. (D).
Cartridge 8-tr. & cassette: Polydor, DGG, Archiv, Heliodor, Privilege, ABC, Ariola, Barclay, Big Wheel, Bluesway, Blue Thumb, Colossus, Command, Dwarf, Enterprise, Erato, Event, Grand Award, Heritage, Impulse, Island, Music Guild, Perception, Red Bullet, Ricordi, Riverside, Sire, Spring, Stax, Today, Van, Volt, Westminster.
Praise Recs. of Canada Ltd., 3443 Kingsway. Tel: 434-9611. Mgr. & Buyer: Paul Yaroshuk. (D, OS & RJ).
Branch: Toronto, Ont.
Cartridge 8-tr.: Praise, Faith, Heart Warming, Impact, Tempo.
Pro-Sound Dists. Ltd., 2145 W. Broadway. Tel: 736-6481. (D, OS & RJ).
Branch: Edmonton, Alta.
Cartridge 8-tr. & cassette: All lines.
Accessories: Amberg, Le-Bo, Transatlantic.
R C A Ltd., 2876 Rupert St. Tel: 433-1207. Western District Sales Mgr.: Wayne Langton. (D).
Cartridge 8-tr.: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Quad-8: Camden, Red Seal, Victor, Colgems.
Cassette: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Accessories: Carrying cases, head cleaners (RCA). (SEE ADVERTISEMENT)
Select Music Co. (div. of Neonex Int'l Ltd.), 2010 Alberta St. Zone: 10. Tel: 876-3368. Mgr. & Buyer: W. E. Kiss. (D).
Cartridge 8-tr.: Ampex, Brunswick, Gordy, Motown, Pickwick, Rare Earth, Soul, Tamla, V, World.
Cassette: Ampex, Brunswick, Gordy, Living Language, Motown, Pickwick, Rare Earth, Soul, Tamla, V.
Open reel: Ampex.
Accessories: Carrying cases (Recoton).
Stereodyne (Canada) Ltd., 1835 W. Fourth Ave. Zone: 9. Tel: 732-8651. Mgr.: Grant Paullay. (D, OS, RJ & I).
Home office: Toronto, Ont. (see for prod. distributed).
Tape Dists. (div. of Neonex Int'l Ltd.), 3624 E. First Ave. Tel: 291-7731. Mgr.: R. R. Gallo; Buyer: Mrs. D. Thauberger. (RJ).
Home office: Edmonton, Alta.

MANITOBA

• WINNIPEG (Area Code 204)
Campus Recs. Dists. (div. of Polydor Recs. Canada Ltd.), 1131 Fife St. Zone: 17. Tel: 589-5327.

Mng. Dir.: Norman Stein; Ass't Mng. Dir.: Mrs. Audrey Glass; Buyer: Neil Thorndycraft. (RJ).
Kinney Music (Canada) Ltd., 24 Stevenson Rd. Tel: 786-6934. Mgr.: Barry Smith. (D).
Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones, Vogue.
Laurel Rec. Dists., PO Box 1021, 1299 Strathcona St. Zone: 3. Tel: 783-0436. Owner: W. V. Sokulsky; Mgr.: Glen Gore-Smith; Buyer: Shirley Choy. (D).
Cartridge 8-tr. & cassette: Ampex, GRT.
Open reel: Ampex.
Playback equip.: Clasonic, Ten.
Accessories: Blank tape (Ampex, GRT, Progressive); head cleaners (Progressive); (Recoton).
London Recs. of Canada (1967) Ltd., 23 Keith Rd. Zone: 21. Tel: 775-7125. Telex: 03-5364. Mgr.: Gerry Young. (D).
Cartridge 8-tr.: London, Ace of Clubs, Ace of Diamonds, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, Franklin, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Threshold, Wayside; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
Cassette: London, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, GRT—Province of Quebec only, Limelight, Mercury, Monument, Philips, Rodeo, Smash, Teldec, Threshold; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
National Rec. Dist. Ltd., 358 Colony St. Zone: 2. Tel: 783-7081. Mgr. & Buyer: R. L. Lauze. (RJ).
Quality Recs. Ltd., Mid-West Sales Div., Galt Bldg., 4th fl. Tel: 943-6563. Mgr.: Chuck Porter. (D).
Cartridge 8-tr. & cassette: Quality, Barry, Birchmount, Reo, Ringside, A&R, Affinity, Athena, Bell, Buddha, CTI, Casl, Challenge, CoBurr, Colossus, Crewe, Curtom, Cyclone, Dot, Douglas, Elf, Evolution, Forward, Heritage, Hot Wax, Kama Sutra, LHI, Laurie, Little David, MGM, Maxwell, P/P, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Ranwood, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-Neck, Tamarac, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall. (SEE ADVERTISEMENT)
R C A Ltd., 2070 Notre Dame Ave., St. James 21. Tel: 772-0481. Sales Rep.: J. Hogg. (D).
Quad-8: Camden, Red Seal, Victor, Colgems.
Cassette: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Accessories: Head cleaners (RCA). (SEE ADVERTISEMENT)
Thomas Rathwell Ltd., 575 Roseberry St. Tel: 774-4561. Pres.: Thomas Rathwell. (D).
Cartridge 8-tr.: MCA, Apex, Carnival, Coral, Decca, GNP Crescendo, Kapp, Lero, Liberty, Musicor, Point, Revolver, Scepter, Solid State, Uni, United Artists, Vocalion, Wand, White Whale.
Cassette: MCA, Apex, Coral, Decca, GNP Crescendo, Kapp, Liberty, Musicor, Revolver, Scepter, Uni, United Artists, Vocalion, Wand, White Whale.
Stereodyne (Canada) Ltd., 1676 St. James St. Zone: 22. Tel: 832-6702. Mgr.: Gerry Mullin. (D, OS, RJ & I).
Home office: Toronto, Ont. (see for prod. distributed).

NEW BRUNSWICK

• MONCTON (Area Code 506)
Handleman Co. of Canada Ltd., 132 Halifax St., Release Center. Tel: 389-9141. Mgr. & Buyer: Gilles Desrochers. (RJ).
Home office: USA, Detroit, Mich.
Maritime Recs. Ltd., 343 St. George St. Tel: 389-1341. Owner & Mgr.: William D. Mitton; Buyer: Mrs. Hermance Corey. (RJ).

NEWFOUNDLAND

• ST. JOHN'S (Area Code 709)
Crawford Atlantic Ltd., 139 Gower St. Tel: 726-6970. (RJ).
Home office: Halifax, N.S.

NOVA SCOTIA

• AMHERST (Area Code 902)
Canadian Assemblies Ltd., Station St. Tel: 667-3308. Mgr.: Ted Evans. (D).
Cartridge 8-tr. & cassette: A&M, GRT group, Ode, Quality group.
Waldale Ltd., Station St. Tel: 667-3307. (D).
Cartridge 8-tr.: MCA, Apex, Carnival, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, GNP Crescendo, Scepter, United Artists, Wand, White Whale.
Cassette: MCA, Apex, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, Scepter, United Artists, Wand, White Whale.

● **HALIFAX (Area Code 902)**

Crawford Music Ltd., PO Box 936, 1894 Granville St. Tel: 429-3537. Pres.: R. W. Crawford; Buyer: Mrs. Marion Ayer. (RJ).
Branch: St. John's, Nfld.
R C A Ltd., PO Box 1045. Tel: 455-8015. Sales Rep.: Hanson Josey. (D).
Cartridge 8-tr. & cassette: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Quad-8: Camden, Red Seal, Victor, Colgems.
Cassette: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Accessories: Carrying cases, head cleaners (RCA). (SEE ADVERTISEMENT)

ONTARIO

● **HAMILTON (Area Code 416)**

Muntz Stereo-Pak Canada Ltd., 61 Sanford Ave. N. Tel: 525-0268. Pres.: David Hoffman; Sec'y-Treas. & Music Div. Buyer: Murray Hoffman; Mktg. Mgr.: Bob Simpson; Electronics Div. Buyer: Doug Martyniuk. (D).
Cartridge 8-tr. & cassette: A&M, Ampex, Capitol, Decca, GRT, London, Polydor, RCA, Warner Bros.
Playback equip.: Muntz.
Sound Centre Dis., 1261 Main St. E. Tel: 547-8655. Owner & Mgr.: D. E. Moulder. (RJ).

● **MISSISSAUGA (Area Code 416)**

Polydor Recs. Canada Ltd., 3279 Lenworth Dr. Tel: 625-3990. Mgr.: Dieter Radecki. (D).
Cartridge 8-tr. & cassette: Polydor, DGG, Archiv, Heliodor, Privilege, ABC, Ariola, Barclay, Big Wheel, Bluesway, Blue Thumb, Colossus, Command, Dwarf, Enterprise, Erato, Event, Grand Award, Heritage, Impulse, Island, Music Guild, Perception, Red Bullet, Ricordi, Riverside, Sire, Spring, Stax, Today, Van, Volt, Westminster.
Sound 21 Ltd. (sub. of Polydor Recs. Canada Ltd.), 3279 Lenworth Dr. Tel: 625-6281. Sales Mgr.: R. G. Smith. (OS & RJ).

● **TORONTO METROPOLITAN AREA (Area Code 416)**

Abel's Recs. Unlimited, 137 Jarvis St. Zone: 1. Tel: 364-1077. Owner & Buyer: Ted G. Abel; Mgr.: Arch Thompson. (D, OS & RJ).
Branch: Calgary, Alta.
Cartridge 8-tr. & cassette: Ampex, Apex, Capitol, Columbia, GRT, London, Musimart, Quality, RCA, Victor, Warner Bros.
Playback equip.: Bell & Howell, Lear Jet, Philips, RCA.
Accessories: Le-Bo, RCA, Recoton.
Allisc Dis. Ltd., 90 Hymus Rd., Scarborough. Tel: 755-3383. Pres.: Tony R. Frank; Mgr. & Buyer: Bill Sparksman. (OS & RJ).
Cartridge 8-tr. & cassette: Kimberley, Marathon, Paragon.
All Recs. Supply Co. of Canada Ltd. (div. of CBS), 1170 Bellamy Rd., Scarborough. Tel: 291-7341. Pres.: Roy J. Perini; VP & Gen. Mgr.: Rod MacLeod. (OS & RJ).
Branches: Calgary, Alta.; Vancouver, B.C.; Montreal, P.Q.
Ampex Music of Canada, 2836 Slough St., Malton. Tel: 677-2370. Telex: 02-29852. Sales Mgr.: J. R. Pariselli; Promo. Mgr.: John Driscoll. (D).
Cartridge 8-tr.: Ampex, Amaret, Athena, Avco Embassy, BT Puppy, Bang, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Mainstream, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.
Cassette: Ampex, Athena, Avco Embassy, BT Puppy, Bang, Bravo, Caprice, Caravan, Chart, Colossus, Commonwealth United, Contemporary, Deram, Disney, Elektra, Evolution, Fantasy, Galaxy, Good Time Jazz, Gordy, Heritage, Hi, HiFi/Life, ILS, Jad, London, Monitor, Motown, Original Sound, Parrot, Project 3, Rare Earth, Rodeo, Rodeo Int'l, Skye, Soul, Tamla, Threshold, Time, Vanguard, Viva.
Open reel: Ampex, AST, Apple, Bang, Bravo, Capitol, Chart, Commonwealth United, Contemporary, Deram, Elektra, Evolution, Fantasy, Good Time Jazz, Gordy, Hi, ILS, Motown, Project 3, Rare Earth, Recorded Treasures, Skye, Soul, Tamla, Threshold, Vanguard, Viva. (SEE ADVERTISEMENT)
Canadian Music Sales Corp. Ltd., 58 Advance Rd. Zone: 570. Tel: 239-2361. Owner & Pres.: T. St. Clair Low; Tape & Sales Mgr.: Terry P. Regan. (D).
Cartridge 8-tr. & cassette: Bravo, Dominion.
Capitol Recs. (Canada) Ltd., 3109 American Dr., Malton. Tel: 677-5050. Pres.: A. Gosewich; Tape Sales Mgr.: J. D. Evans. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Invictus, Pathe, A&M, Daffodil. (SEE ADVERTISEMENT)
Caravan Rec. Sales Ltd., 117 Midwest Rd., Scarborough. Tel: 757-2455. Pres.: Frank P. Swain. (D, I & E).

Cartridge 8-tr. & cassette: Caravan, Fiesta, Gecophon, Merrydisc, Recording Artists, V, UK. Accessories: Walco; blank loaded tape (Bel Clear).
Columbia Recs. of Canada Ltd., 1113 Leslie St., Don Mills. Tel: 444-6651. Mgr.: E. Colero. (D).
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North. (SEE ADVERTISEMENT)
G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale. Tel: 491-3936. Pres.: Ross B. Reynolds; Mktg. Mgr.: Ed LaBuick. (D).
Branches: Calgary, Alta., Montreal, P.Q.
Cartridge 8-tr.: GRT, Cadet, Cadet/Concept, Checker, Chess, Janus, Bang, Blue Thumb, Bravo, Buckboard, Burdette, Chart, Cuca, De-Lite, Diamond, Era, Hickory, Increase, Jamie, King, Laurie, MTA, Major Minor, Metromedia, Mobile Fidelity, Monument, Nashville, Original Sound, Palette, Paula, Phil-L.A. of Soul, Request, Roulette, Scepter, Shelter, Sidewalk, Skye, Sound Stage 7, Specialty, Tower, Viva, Wand, Westbound, White Whale, Wonderland.
Cassette: GRT, Cadet, Cadet/Concept, Checker, Chess, Janus, Bang, Blue Thumb, Bravo, Buckboard, Chart, De-Lite, Diamond, Era, Hickory, Increase, Jamie, King, MTA, Metromedia, Mobile Fidelity, Monument, Nashville, Original Sound, Palette, Phil-L.A. of Soul, Project 3, Request, Roulette, Scepter, Shelter, Sidewalk, Skye, Sound Stage 7, Specialty, Tower, Viva, Wand, Westbound, White Whale, Wonderland. (SEE ADVERTISEMENT)
Handleman Co. of Canada Ltd., 132 Manville Rd., Scarborough. Tel: 759-1166. VP Canadian Opns. & Branch Mgr.: Hal Scovill; Buyers: Hal Scovill, James N. Pegg. (RJ).
Home office: USA, Detroit, Mich.
Kinney Music (Canada) Ltd., 1808 Eirchmount Rd., Scarborough. Tel: 291-5553. Mgr.: Armand Beaudin. (D).
Cartridge 8-tr. & cassette: Warner Bros., Atco, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Rolling Stones, Vogue.
London Recs. of Canada (1967) Ltd., 1630 Midland Ave., Scarborough. Tel: 755-3373. Telex: 02-2830. Mgr.: Kenneth McFarland. (D).
Cartridge 8-tr.: London, Ace of Clubs, Ace of Diamonds, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, Franklin, GRT—Province of Quebec only, Lighthouse, Mercury, Monument, Philips, Rodeo, Smash, Threshold, Wayside; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
Cassette: London, Deram, Parrot, Stereo Treasury, A&M—Province of Quebec & City of Ottawa only, Dominion—except Provinces of Ontario & British Columbia, Fontana, GRT—Province of Quebec only, Lighthouse, Mercury, Monument, Philips, Rodeo, Smash, Teldec, Threshold; French language lines: Canetti, Caprice, La Compagnie, Gamma, Grand Prix, Jupiter.
M C A Recs. (Canada), div. of MCA Canada Ltd., 2450 Victoria Park Ave., Willowdale 425. Tel: 491-3000. VP & Gen. Mgr.: R. A. Chislett; VP Mktg.: S. D. Roberts. (D).
Cartridge 8-tr.: MCA, Apex, Carnaval, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, GNP Crescendo, Scepter, United Artists, Wand, White Whale.
Cassette: MCA, Apex, Coral, Decca, Kapp, Lero, Point, Uni, Vocalion, Cycle 2000, Scepter, United Artists, Wand, White Whale.
Marathon Music, 1145 Bellamy Rd. N., No. 20, Scarborough. Tel: 291-7901. Pres.: Jack Boswell. (D).
Cartridge 8-tr. & cassette: Marathon, Bellamy, Doncaster, Paragon.
John Norris Sales Ltd., 686 Richmond St. W. Zone: C. Tel: 363-1019. Owner: Herbert Berne. (OS & RJ).
One Stop Rec. & Tape Dis., 11 Brant St. Tel: 360-1768. Owners: Nat Segal, Joe Shaw. (D, OS & RJ).
Cartridge 4-tr., 8-tr., cassette & open reel: All lines.
Phonodisc Ltd., 30 Malley Rd., Scarborough. Tel: 751-9610. Tape Div. Mgr.: Laurie Heseltine. (D).
Cartridge 8-tr. & cassette: Audio Fidelity, Chart, Hickory, Marble Arch, Pye.
Accessories: Le-Bo.
Praise Recs. of Canada Ltd., PO Box 6066, Sta. A. Tel: 226-1991. (D, OS & RJ).
Home office: Vancouver, B.C.
Cartridge 8-tr.: Praise, Faith, Heart Warming, Impact, Tempo.
Quality Recs. Ltd., Ontario Sales Div., 130 Mack Ave., Scarborough 704. Tel: 698-5643. Mgr.: Jack Vermeer. (D).
Cartridge 8-tr. & cassette: Quality, Barry, Birchmount, Reo, Ringside, A&R, Affinity, Athena, Bell, Buddha, CTL, Casl, Challenge, CoBurt, Colossus, Crewe, Curtom, Cyclone, Dot, Douglas, Elf, Evolution, Forward, Heritage, Hot Wax, Kama Sutra, LHI, Laurie, Little David, MGM, Maxwell, PIP, Pace, Palette, Paramount, Pavilion, Philly Groove, Plantation, Ranwood, SSS Int'l, Steed, Stormy Forest, Sun, TA, T-

Neck, Tamarac, Tonsil, Tuesday, United Talent, Verve, Verve/Forecast, Windfall. (SEE ADVERTISEMENT)
R C A Ltd., 1450 Castlefield Ave. Tel: 651-6550. Mgr.: Pat McQuade. (D).
Cartridge 8-tr.: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Quad-8: Camden, Red Seal, Victor, Colgems.
Cassette: RCA (includes Dunhill product), Camden, Gala, Red Seal, Victor, Colgems, Kirshner.
Accessories: Carrying cases, head cleaners (RCA). (SEE ADVERTISEMENT)
Stereodyne (Canada) Ltd., 1320 Jane St. Zone: 335. Tel: 259-4201. Gen. Mgr.: H. R. Newman; Sales Mgr.: R. B. Kerr; Buyer: Brad Sayers. (D, OS, RJ & I).
Branches: Calgary, Alta.; Vancouver, B.C.; Winnipeg, Man.; Montreal, P.Q.
Cartridge 8-tr.: Barclay, Condor, Dominion, Venus.
Cassette: Barclay, Condor, Dominion.
Playback equip.: Lear Jet (Japan & USA).
Accessories: Carrying cases (Dynamak).
Stereo Tape Prods. Ltd., 116 Tycoos Dr. Tel: 787-4925. Owners: Norman & Sam Bornstein. (RJ).
Toronto Music Centre 781 Queen St. W. Zone: 140. Tel: 362-1168. Owner: Mrs. H. Sharoun; Mgr. & Buyer: Phil Marino. (D & I).
Cartridge 8-tr.: Muza, Pronit, Veriton (imported from Poland).

● **WATERLOO (Area Code 519)**
Carl H. Sattler & Assocs. Ltd., 160 Columbia St. W. Tel: 578-5110. Owner & Mgr.: Carl H. Sattler; Buyer: Doug Robinson. (RJ).

QUEBEC

● **MONT-JOLI (Area Code 418)**
Disbec Inc., PO Box 219, 169 Jacques-Cartier Blvd. S. Tel: 775-7226. Pres.: Josette P. Ouellet; Mgr.: Raymond Paradis; Buyer: R. Falardeau. (OS & RJ).

● **MONTREAL METROPOLITAN AREA (Area Code 514)**
All Recs. Supply Co. of Canada Ltd. (div. of CBS), 1160 Montee de Liesse. Tel: 336-7050. Mgr.: Jacques Gagne. (OS & RJ).
Home office: Toronto, Ont.
Almada Corp., 380 Craig St. W. Zone: 126. Tel: 844-4006. Pres. & Mgr.: Marvin Drimer; Sales Mgr.: Aaron Lipsin. (D & I).
Branch: Vancouver, B.C.
Cartridge 8-tr.: Afro-Request, Anima d'Italia, Cascom, Celestial, Colonial, Conversa-Phone, Deutsche Heimats Lieder, Emmess Yiddish, Ethnic, Jay Jay, Jazz from the Vault, Latin Soul, Modern Method Language Courses, Monitor, Nina, Polskie Melodie, Request, Soul of Africa, Sounds of the Caribbean, Steady, Steno-Speed.
Cassette: Artia, Cascom, Cetra, Conversa-Phone, Ethnic, Latin Soul, Living Language, Modern Method Language Courses, Monitor, Soul of Africa, Steno-Speed.
Open reel: Pan Canada.
Accessories: Blank loaded tape (Almada, Crusader, Pan Canada); head cleaners (Crusader, Metrosound); tape splicers & splicing tape. (SEE ADVERTISEMENT)
Archambault (Ed.), 500 St. Catherine St. E. Zone: 132. Tel: 849-6201. Co-Owner: Rosaire Archambault; Mgr.: John Damant. (D & I).
Cartridge 8-tr. & cassette: Alouette, Select.
Capitol Recs. (Canada) Ltd., 9245 Cote de Liesse Rd., Dorval 760. Tel: 631-6723. Sales Mgr.: W. Rotari. (D).
Cartridge 8-tr. & cassette: Capitol, Angel, Invictus, Pathe, Daffodil. (SEE ADVERTISEMENT)
Caravan Stereo Ltd., 2348 Lucerne. Zone 305. Tel: 733-4740. Pres.: Ivor Liss. (D).
Home office: Toronto, Ont. (see for prod. distributed).
Columbia Recs. of Canada Ltd., 1168 Montee de Liesse. Zone: 9. Tel: 336-1744. Mgr.: J. Gagne. (D).
Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Entrance, Fillmore, Kinetic, New Design, Philadelphia Int'l, RAK, Spindizzy, Starday, TMI, True North. (SEE ADVERTISEMENT)
Double Diamond Electronics Ltd., 5930 Cote de Liesse Rd. Zone: 9. Tel: 342-2043. (D).
Cartridge 8-tr. & cassette: Allied, Ampex, Apex, Berkshire, Capitol, Columbia, GRT, London, Phonodisc, Polydor, Quality, Warner Bros.
Playback equip.: Siera (Japan & Netherlands).
Accessories: Siera blank loaded cassettes, tuner amplifiers, sound equip.; blank loaded tape, head cleaners & display racks.
G R T of Canada Ltd., 8400 Cote de Liesse, St. Laurent 376. Tel: 735-4228. Sales Mgr.: Ken Dion. (D).
Home office: Toronto, Ont. (see for prod. distributed). (SEE ADVERTISEMENT)
Handleman Co. of Canada Ltd., 1280 Montee de Liesse, Ville St. Laurent. Tel: 331-9110. Mgr.

continued on page 282

Product: Browser boxes, carrying cases, divider cards. (access)
 Parr's Print & Litho Ltd., 625 Yonge St., Toronto 5, Ont. Tel: (416) 925-5166. Pres.: V. W. Parr; Rec. & Tape Div. Sales Mgr.: Robert Gray.
 Psychic Ass'n, 483 Blair St., Ottawa, Ont. Tel: (613) 731-0921. Pres.: F. R. Belwin; Gen. Mgr.: A. Millar; Sales Mgr.: B. Schultz.
 Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. Tel: (416) 491-4841. Gen. Mgr.: Gerry Prochaska.
 Home office: USA, New York, N.Y.
 Superior Sound Ents., 5841 Decarie, Montreal 252, P.Q. Tel: (514) 737-7871. Pres.: Sheldon Kagan; Gen. Mgr.: J. Clarke; Sales Mgr.: Robert Wade.

PROMOTION & PUBLICITY

Avanti Rec. Prod'n's Ltd., 5 Bedford, 959 Pl. Bonaventure, Montreal 114, P.Q. Tel: (514) 861-6449. Pres. & Gen. Mgr.: Van H. Petteway.
 Donald K. Donald Prod'n's Ltd., 180 Dorchester Blvd. E., Montreal, P.Q. Tel: (514) 861-3341. Pres.: D. R. Tarlton; Gen. Mgr.: Bob Ramaglia; Sales Mgr.: Robert Constantineau.
 The Inside Track, 583 Roosevelt Ave., Ottawa, Ont. Tel: (613) 224-9824. Owner: Jim Nichols.
 Monticana Recs. & Ents., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Pres. & Gen. Mgr.: Dave Leonard.
 Promotivation Inc., 180 Dorchester Blvd., E., Suite 204, Montreal, P.Q. Tel: (514) 875-6174. Pres. & Gen. Mgr.: Robert Lemm; Sales Mgr.: Ian Robertson.

Psychic Ass'n, 483 Blair St., Ottawa, Ont. Tel: (613) 731-0921. Pres.: F. R. Belwin; Gen. Mgr.: A. Millar; Sales Mgr.: B. Schultz.
 Superior Sound Ents., 5841 Decarie, Montreal 252, P.Q. Tel: (514) 737-7871. Pres.: Sheldon Kagan; Gen. Mgr.: J. Clarke; Sales Mgr.: Robert Wade.
 Gordon V. Thompson Ltd., 29 Birch Ave., Toronto 7, Ont. Tel: (416) 923-7329. Pres.: John C. Bird.

RECORDING STUDIOS

Aragon Studios, 1234 W. Sixth Ave., Vancouver 9, B.C. Tel: (604) 732-6010. Owner & Studio Mgr.: Al Reusch; Chief Eng.: S. W. Davis.
 Arc Sound Ltd. (div. of Ahd Music Corp. Ltd.), 20 Cranfield Rd., Toronto 374, Ont. Tel: (416) 751-1613. Pres. & Gen. Mgr.: Phil G. Anderson; Rec. Div. Mgr.: Bill Gilliland.
 Branch: Vancouver, B.C., 3222 Drake St. Gen. Mgr.: Brian Craik.
 Avanti Rec. Prod'n's Ltd., 5 Bedford, 959 Pl. Bonaventure, Montreal 114, P.Q. Tel: (514) 861-6449. Pres. & Gen. Mgr.: Van H. Petteway.
 Century 21 Studios, 610 Narin Ave., Winnipeg, Man. Tel: (204) 667-3082. Owners: J. Hildebrand, T. Paley; Studio Mgr.: Ronald J. Paley. Chief Eng.: J. Hildebrand.
 Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463, 739-2030. Pres.: William Sokoloff; Gen. & Sales Mgr.: Isidore Philosphope.
 D M G Sound Studio, 55 S. Cumberland St., Thunder Bay, Ont. Tel: (807) 344-7963. Owner: Don Grashey; Studio Mgr.: Chuck Williams; Chief Eng.: Brian Biesenthal.
 Damon Sound Studios, 6844 76 Ave., Edmonton 83, Alta. Tel: (403) 465-1071. VP & Chief Eng.: Don R. Paches; Studio Mgr.: Len Petruk.
 Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. Tel: (416) 920-2211. Pres. & Gen. Mgr.: Murray A. Shields.
 Fundy Rec'g Co. Ltd., 5 Pickard Pl., Sackville, N.B. Tel: (506) 536-0349. Pres.: R. J. Hesler.
 I P S Rec'g Studios Ltd., 24 Hazelton Ave., Toronto, Ont. Tel: (416) 966-5050. Pres.: Ron Secker; VP: Terry Vollum; Gen. Mgr.: John de Nottbeck.
 Manta Sound Co. Ltd., 311 Adelaide St. E., Toronto, Ont. Tel: (416) 863-9316. Pres.: Andy S. Hermant; VP & Mng. Dir.: Adam B. T. Hermant; Quality Control Mgr.: Doug J. Elphick; Eng'g Supervisor: David Greene.
 Monticana Recs. & Ents., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Pres. & Gen. Mgr.: Dave Leonard.
 P B S Studios Ltd., 2280 Folkestone Way, West Vancouver, B.C. Tel: (604) 922-6633. Pres.: B. C. Jaybush.
 R C A Ltd., 225 Mutual St., Toronto 2, Ont. Tel: (416) 363-3443. Studio Mgr. & Exec. Prod'r: J. R. Feeney; Engs.: George Semkiw, Mark Smith, Jim Morgan, Hayward Parrott. (SEE ADVERTISEMENT)
 R C A Ltd., 3333 Cavendish, Montreal 261, P.Q. Tel: (514) 482-9912. VP: R. F. Cook; Gen. Mgr.: S. S. Kulin; Adv., Sales & Promo. Servs. Mgr.: Marlene Danies. (SEE ADVERTISEMENT)
 R & D Studios, 452 W. Broadway, Vancouver, B. C. Tel: (604) 879-9043. Pres. & Studio Mgr.: Rollin C. Newton.
 Round Sound Rec'g Studio, 10 Valleyview Point, Edmonton 51, Alta. Tel: (403) 482-1189. Pres. & Gen. Mgr.: M. T. Richards.
 Studio Six, 1180 St. Antoine St., Montreal, P.Q. Tel: (514) 861-4317. Owner & Chief Eng.: Charles Gray; Studio Mgr.: Judy Gray.

Studio 3 Prod'n's Ltd., 2190 W. 12 Ave., Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding; Gen. Mgr.: Jane Silverman.
 Thunder Sound (div. of Mitre Prod'n's Ltd.), 29 Davenport Rd., Toronto 185, Ont. Tel: (416) 964-6555. Studio Mgr.: Moses Znaimer; Maintenance Eng.: Mike Boukne.
 Toronto Sound Studios Ltd., 14 Overlea Blvd., Toronto 17, Ont. Tel: (416) 423-1510. Pres., Studio Mgr. & Chief Eng.: Terence C. Brown.
 Vancouver Rec'g Co. Ltd., 1747 W. Third Ave., Vancouver 9, B.C. Tel: (604) 738-1727. Owners: R. H. Spurgin, R. G. Leary; Studio Mgr. & Chief Eng.: R. H. Spurgin.

SHIPPING SERVICES

Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. Tel: (416) 920-2211. Pres. & Gen. Mgr.: Murray A. Shields.

TAPE CUSTOM DUPLICATORS

Ampex Music (div. of Ampex of Canada Ltd.), 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Nat'l Mktg. Mgr.: Joe R. Pariselli.
 Branch: Dorval, P.Q., Ampex of Canada Ltd., 681 Lepine Ave. Tel: (514) 636-9173. Sales Mgr.: Jean-Luc Dionne.
 Configurations: Cartridge 8-tr., cassette & open reel. (SEE ADVERTISEMENT)
 Audio Magnetics Corp. of Canada Ltd., 102 Croxford Blvd., Scarborough, Ont. Tel: (416) 759-1502. Pres.: Herb Guinness.
 Home office: USA.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
 Avanti Rec. Prod'n's Ltd., 5 Bedford, 959 Pl. Bonaventure, Montreal 114, P.Q. Tel: (514) 861-6449. Pres. & Gen. Mgr.: Van H. Petteway.
 Century 21 Studios, 654 King Edward St., Winnipeg 21, Man. Tel: (204) 775-8231. Pres.: Ron Paley; Gen. Mgr.: J. Hildebrand; Sales Mgr.: T. Paley.
 Configurations: Cassette & open reel.
 Cinram Ltd., 8145 Devonshire Rd., Montreal 307, P.Q. Tel: (514) 735-4463, 739-2030. Pres.: William Sokoloff; VP, Gen. & Sales Mgr.: Isidore Philosphope.
 Configurations: Cartridge 8-tr., cassette & open reel.
 Columbia Records of Canada Ltd., 1121 Leslie St., Don Mills, Tel: (416) 447-3311. VP & Gen. Mgr.: F. T. Wilmot; VP Mfg.: H. E. Simpson.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
 Eastern Sound Co. Ltd., 48 Yorkville Ave., Toronto, Ont. Tel: (416) 920-2211. Pres. & Gen. Mgr.: M. A. Shields.
 Configuration: Open reel.
 G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Mktg. Mgr.: Ed LaBuick.
 Branch: St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: Ken Dion. (SEE ADVERTISEMENT)
 Keel Rec. Mfg. Co. of Canada Ltd., 460 Fairall St., Ajax, Ont. Tel: (416) 942-2131. Gen. Mgr.: William Hewson.
 Home office: USA, Hauppauge, L.I., N.Y.
 M C A Recs. (Canada), 2450 Victoria Park Ave., Willowdale 425, Ont. Tel: (416) 491-3000. VP & Gen. Mgr.: R. A. Chislett; VP Mktg.: S. D. Roberts.
 Monticana Recs & Ents., 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Pres. & Gen. Mgr.: Dave Leonard.
 Configurations: Cartridge 4-tr., 8-tr., cassette & open reel.
 Polydore Rec. Canada Ltd., 4115 Sherbrooke St. W., Montreal, P.Q. Tel: (514) 933-4201. Mgr.: Peter Horvath.
 Configuration: Cassette.
 Quality Recs., Ltd., 380 Birchmount Rd., Scarborough, Ont. Tel: (416) 698-5511. VP & Mng. Dir.: George L. Keane; Ass't Mng. Dir.: George R. Struth; Gen. Sales Mgr.: Lee W. Farley.
 Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—Toronto, Ont., 130 Mack Ave. Zone: (416) 698-5643. Mgr.: Jack Vermeer—Montreal, P.Q., 2215 Beaconsfield Ave. Tel: (514) 481-1167. Mgr.: Gilbert Gendron.
 Configurations: Cartridge 8-tr., cassette & open reel. (SEE ADVERTISEMENT)
 Stereodyne (Canada) Ltd., 1320 Jane St., Toronto 335, Ont. Tel: (416) 259-4201. Telex: 06-217782. Gen. Mgr.: H. R. Newman; Nat'l Sales Mgr.: R. B. Kerr.
 Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Telex: 038-22884. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. Fourth Ave. Zone: 9. Tel: (604) 732-8651. Telex: 04-508666. Mgr.: Grant Paultley—Winnipeg, Man., 1676 St. James St. Zone: 21. Tel: (204) 832-6702. Telex: 07-587819. Mgr. Gerry Mullin—Ville de Laval, P.Q., 992 Auclair, Duvernay N. Tel: (514) 661-0223. Mgr.: Richard Lee.
 Configurations: Cartridge 8-tr. & cassette.
 Studio 3 Prod'n's Ltd., 2190 W. 12, Vancouver, B.C. Tel: (604) 736-7626. Pres.: Ralph Harding.
 Configurations: Cartridge 8-tr. & cassette.

TAPE DUPLICATOR/MARKETERS

Ampex Music (div. of Ampex of Canada Ltd.), 2836 Slough St., Malton, Ont. Tel: (416) 677-2370. Nat'l Mktg. Mgr.: J. R. Pariselli.
 Branch: Dorval, P.Q., Ampex of Canada Ltd., 681 Lepine Ave. Tel: (514) 636-9173. Sales Mgr.: Jean-Luc Dionne. (SEE ADVERTISEMENT)
 G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Mktg. Mgr.: Ed LaBuick.
 Branch: St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: Ken Dion. (SEE ADVERTISEMENT)
 Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. Tel: (416) 698-5511. VP & Mng. Dir.: George L. Keane; Ass't Mng. Dir.: George R. Struth; Gen. Sales Mgr.: Lee W. Farley.
 Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter—Scarborough, Ont., 130 Mack Ave. Zone: 704. Tel: (416) 698-5643. Mgr.: Jack Vermeer—Montreal, P.Q., 2215 Beaconsfield Ave., Rm. 4. Zone: 28. Tel: (514) 481-1167. Mgr.: Gilbert Gendron. (SEE ADVERTISEMENT)
 Stereodyne (Canada) Ltd., 1320 Jane St., Toronto 335, Ont. Tel: (416) 259-4201. Telex: 06-217782. Gen. Mgr.: H. R. Newman; Nat'l Sales Mgr.: R. B. Kerr.
 Branches: Calgary, Alta., 1303 45 Ave. NE, Rm. 4. Tel: (403) 276-1334. Telex: 038-22884. Mgr.: Norm Wood—Vancouver, B.C., 1835 W. Fourth Ave. Zone: 9. Tel: (604) 732-8651. Telex: 04-508666. Mgr.: Grant Paultley—Winnipeg, Man., 1676 St. James St. Zone: 21. Tel: (204) 832-6702. Telex: 07-587819. Mgr. Gerry Mullin—Ville de Laval, P.Q., 992 Auclair, Duvernay N. Tel: (514) 661-0223. Mgr.: Richard Lee.

supplies

ENVELOPES & MAILERS

Imperial Sample Card Co. Ltd., 600 Port Royal, Montreal, P.Q. Tel: (514) 384-6667. Pres.: N. Tubie; Gen. & Sales Mgr.: T. Tubie.
 Karn & Garber Ltd., Simcoe St. Toronto, Ont. Tel: (416) 364-6224. Pres. & Gen. Mgr.: Irving Garber.
 Parr's Print & Litho Ltd., 625 Yonge St., Toronto 5, Ont. Tel: (416) 925-5166. Pres.: V. W. Parr; Rec. & Tape Div. Sales Mgr.: Robert Gray.
 Psychic Ass'n, 483 Blair St., Ottawa, Ont. Tel: (613) 731-0921. Pres.: F. R. Belwin; Gen. Mgr.: A. Millar; Sales Mgr.: B. Schultz.

JACKET MANUFACTURERS

Ever-Reddy Dupl'g Serv. Inc., 5505 Cote de Liesse, Montreal 378, P.Q. Tel: (514) 747-1158. Pres.: Martin Tauber; Gen. Mgr.: S. Goloff; Sales Mgr.: G. Harrison.
 Branch: Scarborough, Ont., 1990 Ellesmere. Tel: (416) 291-2814.
 Imperial Sample Card Co. Ltd., 600 Port Royal, Montreal, P.Q. Tel: (514) 384-6667. Pres.: N. Tubie; Gen. & Sales Mgr.: T. Tubie.
 Modern Album of Canada Ltd., 1244 Dufferin St., Toronto, Ont. Tel: (416) 534-7951. Gen. Mgr.: Bill Hoover; Sales: Ed Inghram.
 Home office: USA, Modern Album & Finishing Co. Inc.
 Parr's Print & Litho Ltd., 625 Yonge St., Toronto 5, Ont. Tel: (416) 925-5166. Pres.: V. W. Parr; Rec. & Tape Div. Sales Mgr.: Robert Gray.
 Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N. Scarborough, Ont. Tel: (416) 491-4841. Gen. Mgr.: Gerry Prochaska.
 Home office: USA, New York, N.Y.

LABEL MANUFACTURERS

Imperial Sample Card Co. Ltd., 600 Port Royal, Montreal, P.Q. Tel: (514) 384-6667. Pres.: N. Tubie; Gen. & Sales Mgr.: T. Tubie.
 Karn & Garber Ltd., Simcoe St., Toronto, Ont. Tel: (416) 364-6224. Pres. & Gen. Mgr.: Irving Garber.

POLYETHYLENE BAGS

Audio Magnetics Corp. of Canada Ltd., 800 Islington Ave., Toronto 18, Ont. Tel: (416) 252-3531. Cable: MAGTAPE. Pres.: Herbert A. Guinness.
 Home office: USA.

RECORDING STUDIO EQUIPMENT MANUFACTURER

DynaCom-Dynamic Communication Institute, 2955 Fendall, Montreal 250, P.Q. Tel: (514) 739-5200, 342-2500. Dir.: Dave Leonard.
 Chief product: Custom design studios.

SLEEVE MANUFACTURERS

Imperial Sample Card Co. Ltd., 600 Port Royal, Montreal, P.Q. Tel: (514) 384-6667. Pres.: N. Tubie; Gen. & Sales Mgr.: T. Tubie.

continued on page 284

continued

Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. Tel: (416) 491-4841. Gen. Mgr.: Gerry Prochaska. Home office: USA, New York, N.Y.

● **manufacturers of record dealer accessories & supplies**

G R T of Canada Ltd., 150 Consumers Rd., Suite 204, Willowdale, Ont. Tel: (416) 491-3936. Pres.: Ross B. Reynolds; Mktg. Mgr.: Ed LaBuick. Branch: St. Laurent, P.Q., 8400 Cote de Liesse. Zone: 376. Tel: (514) 735-4228. Sales Mgr.: Ken Dion. Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles, racks (Recoton).

Imperial Sample Card Co. Ltd., 600 Port Royal, Montreal, P.Q. Tel: (514) 384-6667. Pres.: N. Tubie; Gen. & Sales Mgr.: T. Tubie. Product: Divider cards.

Modern Album of Canada Ltd., 1244 Dufferin St., Toronto, Ont. Tel: (416) 534-7951. Gen. Mgr.: Bill Hoover; Sales: Ed Inghram. Home office: USA, Modern Album & Finishing Co. Inc. Product: Browser boxes, carrying cases, divider cards.

Stereo Tape Prods. Ltd., 116 Tycos Dr., Toronto, Ont. Tel: (416) 517-4925. Pres.: Norman Bornstein; Gen. Mgr.: Sam Bornstein. Product: Carrying cases, cleaners, cloths & brushes, racks.

CHILE

Population: 9,566,000.
Rate of exchange: \$1 (US)=18.70 escudos.
Per capita income: \$510.
Holidays: January 1, May 1 (Labor Day), May 21 (Navy Day), June 30 (Bank holiday), September 18 (Independence Day), September 19 (Army Day), October 12 (Columbus Day), December 25 & all important Christian religious holidays.

● **record manufacturers/distributors/importers**

America Hoy, see Asfona.
Arena, Calle Catedral 1029, Santiago. (Distributed by Industria de Radio & Television).
Asfona (Asociacion Fonografica Nacional), Calle Estado 235, 8th fl., Santiago. Tel: 30-637. Labels: (Owned) America Hoy, Platea, Tiempo; (represented) ABC (USA), Ariola (Italy), Bang (USA), Cadet (USA), Chess (USA), Everest (USA), Grand Award (USA), Hispavox (Spain), Impulse (USA), Kotrona (Argentina), Microfon (Argentina), Monument (USA), Music Hall (Argentina), Propilei (Italy), Quinto (Argentina), Trova (Argentina), Vanguard (USA), Vox (USA), Westminster (USA).

Bric, see Industria de Radio & Television.
C R C, see Industria de Radio & Television.
Cadete, see Industria de Radio & Television.
Camden, see RCA.
Caracol, Huerfanos 714, Of. 113, Santiago. (Distributed by Industria de Radio & Television).
Dicap (Discoteca del Cantar Popular), Sazie 1738, Santiago. Tel: 64-169. Pres.: Juan Carlos Valenzuela Vuille; Gen. Mgr.: Hernan Briones; Sales Mgr.: Juan Riquelme. Labels: (Owned) Pena de los Parra (distributed by Industria de Radio & Television), Dicap, Jota-Jota; (represented) Egrem (Cuba), Lince (Argentina), Melody (USSR), UJC (Uruguay). Int'l reps.: Argentina (Discos Uno, Lince), France (Boite a Musique, Pathe Marconi), Uruguay (Fidel, UJC).

E M I, see IEM.
Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago. Tel: 32-720. Home office: Brazil. Labels: (Owned) Fermata, Premier, RGE, Som/Maior; (represented) Ariston (Italy), Bentler (Italy), Biram (Switzerland), CMS (Switzerland), Cellograf-Simp (Italy), Challenge (USA), Clan Celentano (Italy), La Compagnie (France), Disc-AZ (France), Double Shot (USA), Eurodisc (Germany), Europhon, Fonit-Cetra (Italy), GNP Crescendo (USA), Interrecord (Italy), Marnal (Belgium), Minerva (Germany), Page One (UK), Panorama (France), Parade (UK), PDU (Switzerland), Ranwood (USA), Roulette (USA), Ruby-Doo (USA), Star (USA), This Rec. (UK), Tiffany (Italy), Vegas (USA). Cartridge 4-tr.: Fermata, RGE, Som/Maior.

Festival Ltda. (Eds. Musicales), Providencia 711, Santiago. Tel: 274-454.

I E M (Industrias Electricas Musicales) Odeon, PO Box 1860, Calle Compania 2045, Santiago. Tel: 85-545. Cable: TURNTABLE.

Label: (Owned) Odeon; (represented) A&M (USA), Angel (USA), Apple (UK), Capitol (USA), Dunhill (USA), London (UK), Milser (UK), Music-disc (Brazil).
Tape: EMI product.

I R T, see Industria de Radio & Television.
Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461. Rec. Dept. Mgr.: Hector Urbina; A&R Mgr.: Camilo Fernandez.

Labels: (Owned) CRC, Cadete, IRT; (distributed) Arena, Bric, Caracol, Matias, Pena de los Parra; (represented) Converse-Phone (USA), Disc Jockey (Argentina), Fermata (Brazil), Motown (USA), RCA (USA), Telefunken (Germany), Victrola (USA), Vik (USA), Walt Disney (USA).

Jota-Jota, see Dicap.
Matias, see Industria de Radio & Television.
Odeon, see IEM.

L. R. Ortiz (Eds.), Union Central 1047, Santiago. Tel: 62-935. Gen. Mgr.: Leonidas Ortiz F. Labels: (Owned) Ed. L.R. Ortiz, Punto 10-47, Remolino.
Platea, see Asfona.
Pena de los Parra, see Dicap.

Philips Chilena SA, Av. Santa Maria 0760, Santiago. Tel: 39-4001. Cable: PHILCHASI.

Labels: (Owned) Philips, Polydor; (represented) Atlantic (USA), Buddah (USA), CBS (Argentina, USA), Colossus (USA), DGG (Germany), Fontana (UK), Heritage (USA), Liberty (USA), MGM (USA), Mercury (USA), Reprise (USA), Ricordi (Italy), Ri-Fi (Italy), United Artists (USA), Verve (USA), Zafiro (Spain).

Polydor, see Philips.
Premier, see Fermata.
Punto 10-47, see L.R. Ortiz.

R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081. Gen. Mgr.: Hector Urbino. Labels: (Owned) RCA, Camden, Victrola, Vik; (represented) Disc-Jockey (Argentina), Disneyland (USA), FTA (Peru), Fermata (Brazil), Onix (Ecuador), Palacio de la Musica (Venezuela), Sonolux (Colombia), Tamla/Motown (USA), Telefunken (Germany).

R G E, see Fermata.
Remolino, see L.R. Ortiz.
Som/Maior, see Fermata.
Tiempo, see Asfona.
Victrola, see RCA.
Vik, see RCA.

● **music publishers**

Arapua, see Fermata.
Arlequim, see Fermata.
Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago. Tel: 32-720. Home office: Brazil. Affiliates: Arapua, Arlequim. Int'l rep.: Worldwide (RCA Victor).
Festival Ltda. (Eds. Musicales), Providencia 711, Santiago. Tel: 274-454.
Peer Music (Southern Music Int'l), Casilla 1424, Calle Los Lirios 374, Santiago. Tel: 84-588. Home office: USA.

● **sheet music jobbers**

Albeniz, Casilla 4233, MacIver 211, Santiago.
Calvetty, San Diego 611, Santiago. Tel: 84-833.
Casa Amarilla, Casilla 3668, San Diego 128, Santiago.
Margarita Friedman, Casilla 3937, Agustinas 1287, Santiago. Tel: 88-360.

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

C O D A Y C O (Corporacion de Autores & Compositores), San Antonio 427, Santiago.
Centro de Profesores de Educacion Musical, Casilla 2804, Santiago.
Departamento del Pequeno Derecho de Autor, San Antonio 427, Santiago.
Instituto de Extension Musical, Casilla 14050, Santiago.
Instituto de Investigaciones Musicales, Casilla 2100, Santiago.
Sindicato de Artistas de Variedades, Agustinas 560, Santiago.
Sindicato Profesional de Actores, San Diego 245, Santiago. Tel: 85-268.
Sindicato Profesional de Folkloristas, Compania 1361, Santiago. Tel: 64-501.
Sindicato Profesional Orquestal, Agustinas 560, Santiago.
Sociedad de Autores Teatrales, San Diego 246, Santiago.

DESIGN & ARTWORK

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

LICENSING ORGANIZATION, MUSIC

Departamento del Derecho de Autor, San Antonio 427, Santiago.

LICENSOR, TAPE & RECORD

Fermata Ltda. (Eds. Musicales), Agustinas 853, Of. 619, Santiago. Tel: 32-720.

PLATING & PROCESSING PLANTS

Industrias de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

PRESSING PLANTS

I E M (Industrias Electricas & Musicales) Odeon, San Antonio 551, Santiago. Tel: 39-5512.
Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

PRINTERS & LITHOGRAPHERS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

PROMOTION & PUBLICITY

Festival Ltda. (Eds. Musicales), Providencia 711, Santiago. Tel: 274-454.
Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

RECORDING STUDIOS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A Studio, Catedral 1029-Subte., Santiago. Tel: 88-381, 80-866. Studio Mgr.: Roberto Inglez; Chief Eng.: Fernando Mateo Lopez.

SHIPPING SERVICES

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.

● **supplies**

JACKET MANUFACTURERS

Castro Alvarez, Tocornal 1386, Santiago. Tel: 54-890.
Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
Philips Chilena SA, Av. Santa Maria 0760, Santiago. Tel: 39-4001. Cable: PHILCHASI.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

LABEL MANUFACTURERS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

POLYETHYLENE BAGS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
Plansa, Casilla 13131, San Joaquin 473, Santiago.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.
Warda Ltda., Limache 3061, Valparaiso. Tel: 84-872.

SLEEVE MANUFACTURERS

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.

● **manufacturers of record dealer accessories & supplies**

Industria de Radio & Television SA, Catedral 1029-Subte., Santiago. Tel: 50-081, 80-461.
Product: Cleaners, cloths & brushes, racks.
R C A SA Electronica, Casilla 1407, Santiago. Tel: 50-081.
Product: Cleaners, cloths & brushes, racks.

CHINA, REPUBLIC OF

Population: 13,800,000.
Rate of exchange: \$1 (US)=2.44 renminbi.
Per capita income: \$216.
Holidays: January 1 (Founding of the Republic), Chinese New Year, September 28 (Birthday of Confucius), October 10 (National Day), October 25 (Taiwan Restoration Day), December 25 (National Constitution Day).

● **record manufacturers/distributors/importers**

Ba Shian Rec. Works, 39 San Shan Li, Pingtung.
Black Cat Rec. Works, 195 Jen Fu Village, Lu Chou Hsiang, Taipei.

continued

Tel: 46-19-44. Pres.: Alfredo J. Diez R.; Gen. Mgr.: Alvaro Arango Gaviira.
Int'l firms represented: Brambila Musical (Mexico), Grever Int'l (Mexico), Ed. Orfeon (Mexico), SADRAM (Ecuador), Ed. Universal (Peru).
Int'l reps.: Ecuador (SADRAM), Mexico (Grever), Peru (Conedisa), Venezuela (Alfonso Sanchez Lopez).
 Peer de Colombia, Apdo. Aereo 8665, Edif. Bristol, 6-31 Calle 18, Of. 406, Bogota. Tel: 41-98-64. Cable: PEERCO.
 Home office: USA, Southern.
 Sono Inter, 43A-5 Calle 29, Medellin. Tel: 35-45-47. Gen. Mgr.: Fernando Calle Garcés.

● **services**

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A C O M P A S (Asociacion Colombiana de Musicos Profesionales), 11-15 Carrera 8, Of. 202, Bogota.

DESIGN & ARTWORK

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, 59-65 Calle 2a, Medellin. Tel: 46-16-01.
 Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

LICENSING ORGANIZATIONS, MUSIC

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 S A Y C O (Sociedad de Autores & Compositores de Colombia), 20-47 Carrera 12, Bogota. Tel: 43-93-50. Pres.: Alex Tobar; Gen. Mgr.: Jorge Olaya Munoz. (Performing rights only).

LICENSORS, TAPE & RECORD

Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

PLATING & PROCESSING PLANTS

C B S SA (Discos), 13-10 Carrera 29, Bogota. Tel: 47-13-41. Gen. Mgr.: Luis Aguado; Sales Mgr.: Pedro N. Jimenez.
 Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, 59-65 Calle 2a, Medellin. Tel: 46-16-01.
 Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 51-D-33 Calle 67A, Medellin. Tel: 44-10-00, 44-33-33.
 Philips Colombiana, Apdo. Aereo 6393, 5-51 Calle 19, 4th fl., Bogota. Tel: 42-56-46, 42-57-84.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

PRESSING PLANTS

Ajover Ltda. (Manufacturas), Apdo. Aereo 4991, 27-03 Calle 23A, Bogota. Tel: 44-29-55.
 C B S SA (Discos), 13-10 Carrera 29, Bogota. Tel: 47-13-41. Gen. Mgr.: Luis Aguado; Sales Mgr.: Pedro N. Jimenez.
 Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, 59-65 Calle 2a, Medellin. Tel: 46-16-01.
 Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fonoton SA (Industria), Apdo. Aereo 12330, Bogota. Tel: 75-63-07.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.

Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 51-D-33 Calle 67A, Medellin. Tel: 44-10-00, 44-33-33.
 Philips Colombiana, Apdo. Aereo 6393, 5-51 Calle 19, 4th fl., Bogota. Tel: 42-56-46, 42-57-84.
 Sello Vergara (Industria Fonografica), Apdo. Aereo 3587, 18-72 Carrera 9a, Bogota. Tel: 41-62-09.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.
 Victoria Ltda. (Industrias Fonograficas), Apdo. Aereo 3308, 27-40 Carrera 52, Medellin. Tel: 46-10-63.

PRINTERS & LITHOGRAPHERS

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, 59-65 Calle 2a, Medellin. Tel: 46-16-01.
 Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 51-D-33 Calle 67A, Medellin. Tel: 44-10-00, 44-33-33.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

PROMOTION AND PUBLICITY

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, 59-65 Calle 2a, Medellin. Tel: 46-16-01.
 Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 51-D-33 Calle 67A, Medellin. Tel: 44-10-00, 44-33-33.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

RECORDING STUDIOS

Codiscos (Compania Colombiana de Discos SA) (1961), 11-40 Carrera 34, Medellin. Tel: 46-19-44.
 Studio Mgr.: Alvaro Arango; Chief Eng.: Miguel Caputi; Mixers & Re-Mixers: Gabriel Alzate, Ernesto Arango. No. of engs. 1; mixers 2; re-mixers 2.
 Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fonoton SA (Industria), Apdo. Aereo 12330, Bogota. Tel: 75-63-07.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 Ingeson Ltda. (1968), 6-27 Calle 22, Bogota. Tel: 43-60-44. Mgr.: Manuel Drezner. No. of engs. 4; mixers 2.
 Ondina Fonografica Colombiana Ltda. (1956), 51-D-33 Calle 67-A, Medellin. Mgr.: Rafael Acosta Salinas; Studio Mgr.: Francisco Luis Perez.
 Suramericana de Grabaciones Ltda. (1960), Carrera 8, No. 18-27, Bogota. Tel: 41-39-12. Owner & Chief Eng.: Heinz von Rodeck; Mixer: Hernando Benavidez. No. of engs. 1; mixers 2.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

Ondina Fonografica Colombiana Ltda. (1956), 51-D-33 Calle 67-A, Medellin. Mgr.: Rafael Acosta Salinas; Studio Mgr.: Francisco Luis Perez.
 Suramericana de Grabaciones Ltda. (1960), Carrera 8, No. 18-27, Bogota. Tel: 41-39-12. Owner & Chief Eng.: Heinz von Rodeck; Mixer: Hernando Benavidez. No. of engs. 1; mixers 2.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

SHIPPING SERVICES

Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.

TAPE CUSTOM DUPLICATORS

Ingeson Ltda., 6-27 Calle 22, Bogota. Tel: 43-60-44. Gen. Mgr.: M. Drezner.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

● **supplies**

JACKET MANUFACTURERS

Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bo-

gota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

LABEL MANUFACTURERS

Daro Ltda. (Importaciones), Apdo. Aereo 4578, Bogota. Tel: 43-36-66, 43-16-25. Pres.: Simon Daro Dawidowicz; Gen. & Sales Mgr.: Bernard I. Forman.
 Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

RECORDING STUDIO EQUIPMENT MANUFACTURERS

Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 51-D-33 Calle 67A, Medellin. Tel: 44-10-00, 44-33-33.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.
Chief product: Recorders, playback equip. & consoles.

RECORD PROCESSING MACHINERY MANUFACTURER

Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 51-D-33 Calle 67A, Medellin. Tel: 44-10-00, 44-33-33.

SLEEVE MANUFACTURER

Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.

● **manufacturers of record dealer accessories & supplies**

Fuentes SA (Fabrica de Discos), Apdo. Aereo 1960, 13-223 Carrera 51, Medellin. Tel: 46-04-22, 46-04-15. Pres.: Antonio Fuentes L.; Gen. Mgr.: Pedro Fuentes; Sales Mgr.: Dario Escobar.
Product: Catalog servs.
 Ondina Fonografica Colombiana Ltda., Apdo. Aereo 915, 51-D-33 Calle 67A, Medellin. Tel: 44-10-00, 44-33-33.
Product: Catalog servs.
 Tropical (Industrias Fonograficas Discos), 68-73 Calle 68-B, Barranquilla. Tel: 16-509, 15-645. Pres.: Emilio Fortou P.; Gen. Mgr.: Jaime Cabrera M.; Sales Mgr.: Tony Fortou E.
Product: Catalog servs.

COSTA RICA

Population: 1,695,000.
Rate of exchange: \$1 (US)=6.66 colones.
Per capita income: \$426.
Holidays: January 1, Easter Festival, May 1, May 26 (National Revolution Day), July 25, August 2, September 15 (Independence Day), October 12 (Columbus Day), December 25, & all important Christian religious holidays.

● **record manufacturers/distributors/importers**

C B S, see INDICA.
 Coronado & Cia. Ltda., Apdo. 568, San Jose. Tel: 21-12-12. (Importer/Exporter).
 Discoteca Ltda., Apdo. 1635, San Jose. Tel: 22-10-30. (Importer/Exporter).
 Epic, see INDICA.
 I N D I C A (Industria de Discos Centroamericana SA), Apdo. 4093, Av. 8, Calles 11/13, San Jose. Tel: 21-31-22.
Int'l branches: El Salvador, Guatemala, Nicaragua.
Labels: (Owned) INDICA; (distributed) CBS, Epic; (represented) Art, Atlantic, Audio, Belart, Billo, Disc'AZ, Dot, Fonograma, MGM, Montilla, Onyx, Orfeon, Palacio, Peerless, Polydor, Reprise, Secco, Velvet, Viva, Warner Bros.
Int'l rep.: Worldwide (CBS).

Philips de Costa Rica Ltda., Apdo. 4325, San Jose.
Tel: 21-01-11. Gen. Mgr.: A. J. L. Spering.
Home office: Netherlands.

● music publisher

Mundo Musical SA, Apdo 4093, Av. 8, Calles 11/13,
San Jose. Tel: 21-31-22.
Int'l rep.: Worldwide (April Music).

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Asociacion de Musicos & Compositores Costarricenses,
Apdo. 4365, San Jose.

PLATING & PRESSING PLANT, PROMOTION & PUBLICITY & RECORDING STUDIO

I N D I C A (Industria de Discos Centroamericana),
Apdo. 4093, Av. 8, Calles 11/13, San Jose.
Tel: 21-31-22.

CYPRUS

Population: 630,000.

Rate of exchange: \$1 (US)=0.416 pound.

Per capita income: \$642.

Holidays: January 1, January 6 (Epiphany), March 25 (Greek Independence Day), Good Friday, Easter Monday, August 16 (Independence Day), October 1, October 28 (OHI Day), October 29 (Turkish Republic Day), December 25, 26.

● record manufacturers/ distributors/importers

All Recs. (CBS United Kingdom Ltd.), 40 Costis Palamas St., Nicosia. Tel: 73213. Sales Mgr.: A. M. Feinberg.

Home office: Israel, CBS Recs. (Israel) Ltd. (see for prod. distributed).

C B S, see All Recs.

Kh. Papasian Ltd., PO Box 1607, Nicosia. Tel: 63795. Gen. Mgr.: Kh. Papasian; Sales Mgr.: C. Theotokis.

Labels: (Represented) Decca group (UK), EMI group (UK), Philips (Netherlands), RCA group (UK).

CZECHOSLOVAKIA

Population: 14,418,000.

Rate of exchange: \$1 (US)=7.10 koruna.

Per capita income: \$1,010.

Records sold domestically: LPs 1970-2,297,600 units, \$13,739,648; LPs 1969-1,932,000 units, \$10,452,120. EPs 1970-588,000 units, \$1,299,480; EPs 1969-652,000 units, \$1,310,520. Singles 1970-5,407,600 units, \$8,868,464; Singles 1969-4,939,000 units, \$8,001,180.

Pre-recorded tape sold domestically: Cassette 1970-600 units, \$6,250.

Import/export regulations: For business connections with the West, license contracts are important. Import & export of records apply practically only to East European states.

Holidays: January 1, Easter Monday, May 1 (Labor Day), May 9 (Liberation Day), October 28 (Nationalization Day), December 25, 26.

● record manufacturers/ distributors/importers

Artia (Foreign Trade Corp. for the Import & Export of Cultural Commodities), Ve Smeckach 30, Prague 1. Tel: 246-284, 246-493. Gen. Mgr.: Ing. Jaroslav Jakubec; Deputy Mgr.: Zdenek Panek; Sales Mgr.: Ing. Pavel Smola; Deputy Sales Mgr.: Dr. Ivo Pokorny. (All international licensing contracts of Pantone or Supraphon are concluded in co-operation with Artia).

Gramoklub Mladych, see Pantone.

O P U S, Dunajska 22, Bratislava. Tel: 52-665, 52-886, 51-354. Gen. Mgr.: Dr. Ivan Stainislaw. Art Dir.: Dr. Jan Sivacek.

Pantone, Ricni 12, Prague 1. Tel: 532-311, 539-006, 539-019. Gen. Mgr.: Josef Bohac; Sales Mgr.: Drahomir Sulak; Int'l Sales Mgr.: Milic Zitko; Copyright & Int'l: Dr. Jiri Valenta.

Labels: (Owned) Pantone, Gramoklub Mladych. Supraphon, Palackeho 1, Prague 1. Tel: 268-141. Pres.: Jaroslav Seda; Gen. Mgr.: Josef Rothbauer; Sales Mgr.: Jiri Vinaricky.

Labels: (Owned) Supraphon; (represented) A&M (USA), Amiga (East Germany), Ariola (Germany), Atlantic (USA), Barclay (France), CBS (France,

USA), DGG (Germany), EMI (UK), Melodia (USSR), Muza (Poland), Palette (Belgium), Qualiton (Hungary), Tamla/Motown (USA).

Cassette: (Owned) Supraphon.

Int'l reps.: Austria (Ariola), Denmark (Dansk), East Germany (Descha), Finland (Scandia), France (CBS), Germany (Ariola), Italy (Ri-Fi), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Cinerec), Spain (Discophon Barcelona), Sweden (Sonet), Switzerland (Ariola).

● music publishers

O P U S, Dunajska 22, Bratislava. Tel: 52-665, 52-886, 51-354. Gen. Mgr.: Dr. Ivan Stainislaw; Art Dir.: Dr. Jan Sivacek.

Pantone, Ricni 12, Prague 1. Tel: 532-311, 539-006, 539-019. Gen. Mgr.: Josef Bohac; Sales Mgr.: Drahomir Sulak; Int'l Sales Mgr.: Milic Zitko; Copyright & Int'l: Dr. Jiri Valenta.

Int'l firms represented: Alcor Ed. (Germany), Ars Polona (Poland), Curci (Italy), Doblinger (Austria), Heugel & Cie. (France), Internationale Musikbibliothek (Germany), Leduc (France), Musikford (Bulgaria), Schott Sohne (Germany), Universal Ed. (Austria), Zamp (Yugoslavia).

Int'l rep.: Germany (Baerenreiter). Supraphon, Palackeho 1, Prague 1. Tel: 268-141. Pres.: Jaroslav Seda; Gen. Mgr.: Josef Rothbauer.

Int'l reps.: Austria (Baerenreiter), Denmark (Hansen), France (Boosey & Hawkes), Germany (Baerenreiter), Netherlands (Baerenreiter), Sweden (Nordiska), Switzerland (Baerenreiter), UK (Alfred Kalmus).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Czech Composers, Valdstejnske nam 1, Prague 1. Tel: 513.

Association of Slovak Composers, Sladkovicova 11, Bratislava. Tel: 33-794.

LICENSING ORGANIZATIONS, MUSIC

O S A (Ochranny svaz autorsky pro prava k dilum hudebnim—Authors' Ass'n for Protection of Rights on Musical Works), Trida cs. armady 20, Prague 6. Tel: 325-341. Pres.: Jiri Pauer; Gen. Mgr.: Ivo Jirasek; Gen. Sec'y: Dr. Jiri Novotny. (Affiliated with Blem, CESCO).

Pantone, Ricni 12, Prague 1. Tel: 532-311, 539-006, 539-019. Gen. Mgr.: Josef Bohac; Sales Mgr.: Drahomir Sulak; Int'l Sales Mgr.: Milic Zitko; Copyright & Int'l: Dr. Jiri Valenta. (Mechanical & performing rights).

PROMOTION & PUBLICITY

Pantone, Ricni 12, Prague 1. Tel: 532-311, 539-006, 539-019. Gen. Mgr.: Josef Bohac; Sales Mgr.: Drahomir Sulak; Int'l Sales Mgr.: Milic Zitko; Copyright & Int'l: Dr. Jiri Valenta.

RECORDING STUDIOS

Pantone, Ricni 12, Prague 1. Tel: 532-311, 539-006, 539-019. Gen. Mgr.: Josef Bohac; Sales Mgr.: Drahomir Sulak; Int'l Sales Mgr.: Milic Zitko; Copyright & Int'l: Dr. Jiri Valenta.

Supraphon Palackeho 1, Prague 1. Tel: 268-141. Pres.: Jaroslav Seda; Gen. Mgr.: Josef Rothbauer; Sales Mgr.: Jiri Vinaricky.

SHIPPING SERVICES

Pantone, Ricni 12, Prague 1. Tel: 532-311, 539-006, 539-019. Gen. Mgr.: Josef Bohac; Sales Mgr.: Drahomir Sulak; Int'l Sales Mgr.: Milic Zitko; Copyright & Int'l: Dr. Jiri Valenta.

DENMARK

Population: 4,910,000.

Rate of exchange: \$1 (US)=7.46 kroner.

Per capita income: \$1,652.

Holidays: January 1, Maundy Thursday, Good Friday, Easter Monday, May 10 (Store Bededag), Ascension Day, Whit Monday, June 5 (Constitution Day), December 25, 26.

● record manufacturers/ distributors/importers

B B, see Oktav.

C B S Grammofon A/S, Bogholder Alle 40, DK-2720 Vanlose. Tel: (01) 71-31-33. Telex: 7204. Gen. Mgr.: B. Sture A. Linden.

Labels: (Represented) Arion (France), Blue Horizon (UK), CBS (USA), CBS custom labels (USA), Date (USA), Epic (USA).

Cartridge 8-tr. & cassette: (Owned) CBS, (represented) CBS (worldwide).

California, see Mcerks.

Circle, see Jacks.

Columbia, see EMI.

Dansk Grammofonpladeforlag, Vibevej 31, DK-2400 Copenhagen NV. Tel: (01) 19-01-12. Pres.: Karl Emil Knudsen.

Labels: (Owned) Fiasco, Life, Mascot, Sonet, Storyville; (represented) Ad-Rhythm (UK), Amaret (USA), America (France), Bill (Sweden), Butler (Sweden), Eros (UK), Europa (Germany), Everest (USA), Fidelity (UK), GRT (USA), Gazell (Sweden), Grand Prix (Sweden), Green Light (Sweden), Janus (USA), Metromedia (USA), Musicdisc (France), Nashville (USA), Palette (Belgium), Plantation (USA), Reflection (UK), Roulette (USA), SSS Int'l (USA), Sage (UK), Savoy (France), Somerset (Germany), Sonet (Sweden), Sonic (Germany), Starday (USA), Sun (USA), Supraphon (Czechoslovakia), Transatlantic (UK), Trojan (UK), Vanguard (USA), Westbound (USA), Wetsoul (USA), Xtra (UK).

Int'l reps.: France (EMI), Germany (Teldec), UK (MCA), USA (MCA, Sire).

E M I A/S (Electric & Musical Inds.), Hoffdingsvej 8, 2500 Valby, Copenhagen. Tel: (01) 30-67-11. Mng. Dir.: B.B.G. Jeffery; Gen. Mgr.: K. Hviid Mikkelsen; A&R: Per Sorensen; Sales Mgr.: Ole Jerso.

Labels: (Owned) Columbia, Emidisc, HMV, Odeon, Parlophone; (represented) ABC (USA), Amy (USA), Apple (UK), Bell (USA), Blue Note (USA), Bluesway (USA), Blue Thumb (USA), Buena Vista (USA), Carnaby (UK), Command (USA), Contemporary (USA), Design (USA), Disneyland (USA), Dot (USA), Dunhill (USA), Famous Music (USA), Gemini (UK), Gordy (USA), Grand Award (USA), Harvest (UK), Impulse (USA), Liberty (USA), Mala (USA), Motown (USA), Musicor (USA), Oryx (UK), Paramount (USA), Philly Groove (USA), Pickwick (USA), President (UK), Rare Earth (USA), Regal (UK), Regal-Zonophone (UK), Soul (USA), Stateside (UK), Steed (USA), Straight (USA), Sunset (USA), Tamla/Motown (USA), Unicorn (UK), United Artists (USA), Westminster (USA).

Cartridge 8-tr. & cassette: (Owned) Columbia, HMV, Odeon; (represented) ABC-Dunhill (USA), Barclay (France), Capitol (USA), Cornet (Germany), EMI (UK), Fantasy (USA), Liberty (USA), Paramount (USA), Pickwick (USA), Tamla/Motown (USA).

Int'l rep.: Worldwide (EMI).

Emidisc, see EMI.

Fiasco, see Dansk.

Fona, Marielundvej 28, 2730 Herlev. Tel: (01)

91-70-00. Contact: Lis Carstensen.

Label: (Represented) Vox (USA).

continued on page 288

RECORDS/TAPE PRODUCT

The Only Jobbers in
CYPRUS

Representing:

CBS • ELEKTRA

LIBERTY/UNITED ARTISTS

TAMLA/MOTOWN, a.o.

Please Contact:

“A-R ALL RECORDS”

CBS United Kingdom Limited

40 Costis Palamas Street

(P.O. Box 4556)

NICOSIA/CYPRUS

continued

H M V, see EMI.
 Jacks Recs., Gudrunsvvej 14, 8220 Brabrand. Tel: (07) 72-15-90. Pres. & Gen. Mgr.: Jack Fridthjof. (Distributed by Dansk).
Labels: (Owned) Jacks, Circle.
 Kiki, see Moerks.
 Life, see Dansk.
 Mascot, see Dansk.
 Medium, see Moerks.
 Meto, see Moerks.
 Metronome Recs. A/S, Vibevej 31, 2400 Copenhagen NV. Tel: (01) 19-01-12. Cable: METRORECORDS. Mng. Dir.: Bent Fabricius-Bjerre; A&R: Olav Bennike. (Distributed by GDC).
Labels: (Owned) Metronome; (represented) Amadeo (Austria), Ampex (USA), Atco (USA), Atlantic (USA), Cotillion (USA), Deutsch Vogue (Germany), Dunwich (USA), Elektra (USA), Embryo (USA), Mondial (Germany), Reprise (USA), Scepter (USA), Top Classic (Germany), Vault (USA), Vogue (France), Vortex (USA), Warner Bros. (USA).
Cartridge 8-tr. & cassette: (Owned) Metronome; (represented) Atco (USA), Atlantic (USA), Elektra (USA), Perle (Germany), Reprise (USA), Warner Bros. (USA).
 Moerks Musikforlag, Vesterport 247, Trommesalken 2, 1614 Copenhagen V. Tel: (01) 11-50-00. Gen. Mgr.: Rene Gosvig.
Labels: (Owned) California, Kiki, Medium, Triola; (distributed) Meto, Quality Sound; (represented) Dawn (UK), Elite Special (Switzerland), Flora (Norway), Hickory (USA), Megafon (Sweden), Negram (Netherlands), Project 3 (USA), Pye (UK), Ranwood (USA), Rediffusion (UK).
Int'l reps: Germany (Austrotone), Netherlands (Negram), Norway (Arne Bendixsen), Spain (Disophon), Sweden (CBS-Cupol), Switzerland (Turicaphon).
 Hede Nielsen A/S, Grundtvigsvej 10 A, 1879 Copenhagen V. Tel: (01) 21-41-20. Pres.: Ove Hede Nielsen; Gen. Mgr.: Leif Risell; Sales Mgr.: Ole Jochimsen.
Labels: (Represented) Camden (USA), Colgems (USA), Coral (USA), Disc'AZ (France), Kapp (USA), LHI (USA), MCA (USA), Monument (USA), Musica Mundi (Germany), Musica Sacra (Germany), Neon (UK), RCA (USA), RCA Int'l (UK), Swedish Society (Sweden), Telestar (Sweden), Victor (USA), Victrola (USA).
Cartridge 8-tr. & cassette: (Represented) Monument, RCA, Reprise, Warner Bros. (all USA).
 Nordisk Polyphon A/S, Emdrupvej 115 A, 2400 Copenhagen NV. Tel: (01) 69-25-22. Telex 9202. Mng. Dir.: John Winkelmann; Philips group Mgr.: O. Wiilsholm; Philips group A&R: Bruno Henriksen; Decca group Mgr.: H. Rosenlof Jensen.
Labels: (Represented) Philips group—Philips, Fontana, Mercury, Page One, Penny Farthing, Uni, Vertigo; Decca group—Decca, Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Beltona, Chapter One, Deram, Eclipse, Emerald, London, London Globe, L'Oiseau Lyre, Rex, Threshold.
Cassette: (Represented) Philips group—Fontana (Netherlands, UK), Island (UK), Mercury (USA), Philips (Netherlands), Vertigo (UK); Decca group—Decca (UK), Deram (UK), Threshold (UK).
 Odeon, see EMI.
 Oktav Musik, Hellerupvej 90, 2900 Hellerup, Copenhagen. Tel: (01) HE 60-06, HE 84-08.
Labels: (Owned) Oktav, BB, Zac; (represented) Avenue Recs Ltd. (UK).
 Parlophone, see EMI.
 Polydor Music A/S, Emdrupvej 115 A, 2400 Copenhagen NV. Tel: (01) 69-25-22. Mng. Dir.: C. Lawrence; Label Mgr.: Per Stan; A&R Mgr.: Casper Andersen; Sales Mgr.: P.E. Thomsen; Promo: Ida Dahl.
Labels: (Represented) A&M (USA), Archiv (Germany), Blue Horizon, Buddha (USA), DGG (Germany), Kama Sutra (USA), Karusell, MGM (USA), Melody, Polydor (Germany), Riverside, Tip, Verve (USA).
Cassette: (Represented) A&M (USA), Buddha (USA), DGG (Germany), MGM (USA), Polydor (Germany), Verve (USA).
 Quality Sound, see Moerks.
 Sonet, see Dansk.
 Stoa Grammofonelskab, Midtgaardsvej 28, 8800 Viborg. Tel: 62-29-27.
 Storyville, see Dansk.
 Strike Grammofon AB, Mikkellbryggersgade 10, 1460 Copenhagen K. Tel: (01) 12-15-58.
Home office: Sweden.
 Teener, see Tono.
 Telefunken, Roskildevej 8-10, 2620 Albertslund. Tel: 64-85-22.
 Tono A/S, Bogholder Alle 40, 2720 Vanlose. Tel: (01) 71-55-55.
Labels: (Owned) Tono, Teener; (represented) Allegro (UK), Amadeo (Austria), Audio Fidelity (USA), Fonit (Italy), Mode (France, Germany), Scepter (USA), Vanguard (USA), Vogue (France, Germany).
 Triola, see Moerks.
 Zac, see Oktav.

music publishers

Acuft-Rcse Scandia, see Moerks.

Decapo Musikforlag A/S, see Intersong.
 Wilhelm Hansen Musik-Forlag, Gothersgade 9, Copenhagen. Tel: (01) 11-78-88. Pres.: Hanne Wilhelm Hansen; Gen. Mgr.: Erik Tschentscher.
 Imudico A/S, Colbjornsgade 19, 1652 Copenhagen V. Tel: (01) 21-56-25. Gen. Mgr.: John Rasmussen.
Int'l branches: Finland, Norway, Sweden.
Int'l firms represented: Accord (Germany), Ambleside (UK), Anagon (Netherlands), Ardmore & Beechwood (Belgium, Mexico, South Africa, UK), Arion (Greece), Beechwood (Canada, USA), Belcas (New Zealand), Black Swan (UK), Britten (UK), Castle (Australia), Central Songs (USA), Cents & Perce (USA), Coppa (UK), Walt Disney (USA), EGO (Spain), EMI Film Music (UK), Elstree (UK), First Floor (UK), Noel Gay (UK), Genius (USA), Good Time (USA), Initial (UK), Ja-Ma (USA), KPM Music group (UK), Macmelodies (UK), Manhattan (UK), Marsaint (USA), Peter Maurice (UK), Mutual (UK), Nightingale (UK), Norsk Imudico (Norway), Odeon (Argentina), Open Dor (USA), Pathe (Far East), Pathe-Marconi (France), Pepe (UK), Prophet (USA), Keith Prowse (UK), Reynolds (UK), Sanah (USA), Sansu (USA), Saturday (USA), Sociedade Brasileira de Edicoes Publicidade & Servicos Artisticos (Brazil), Stonebridge (USA), Tomorrows Tunes (USA), Toshiba (Japan), Varda (UK), Voce del Padrone (Italy), Larry Weiss (USA), Wonderland (USA), World Wide (UK).
Int'l reps: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood), Brazil (Sociedade Brasileira de Edicoes Publicidade & Servicos Artisticos), Canada (Beechwood), Far East (Pathe), France (Pathe-Marconi), Germany (Accord), Greece (Arion), Italy (Voce del Padrone), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), Spain (EGO), South Africa (Ardmore & Beechwood), UK (KPM), USA (Beechwood).
 Intersong A/S, Solvgade 10, 1307 Copenhagen K. Tel: (01) 15-95-49. Gen. Mgr.: Sv. E. Jorgensen.
Affiliate: Decapo Musikforlag A/S.
Int'l firms represented: Artreff, Aurelia, Aurelius, Barmour, Belinda, Bitrab, Buddha, Celestial, Cachand, Comuse, Gene Chandler, Harry Da Luggage, Grass Roots, Intersong, Kama Rippa, Kama Sutra, Mourbar, 125th Street, Pickwick Int'l, Quartet, Razzle Dazzle, Rhino/Noma, Scheffrin-Zager, Talmont, Arthur Trefferon Trio Music, US Songs, White Plains, Yellow Dog (all USA); Korn (Argentina); World Artists (Australia); Aberbach, Arena (Austria); Belinda (Belgium); Fontana (Brazil); Belinda, Intersong (Canada); Eds. Continental, Eds. Pigalle, Tutti (France); Aberbach, Capriccio, Eldorado, Hanseatic, Liliton, Happy Music, Ronny (Germany); Intersong (Greece); Alfieri, Esedra (Italy); Intersong (Japan); Polyphon (Mexico); Altona, Arena, Artemis, Belinda, Intersong Basart (Netherlands); Sonora (Norway); Intersong Far East (Singapore); Intersong (South Africa); Aberbach, Canciones del Mundo, Fontana (Spain); Belinda, Sonora, Southern Music (Sweden); Aberbach, Arena (Switzerland); Flamingo, Leon Henry, Norrie Paramor, Steve Rowland, Ryan Music, Sam Songs, Rocky Shahan, Tarot Music, Roy Wood Music (all UK).
Int'l reps: Argentina (Korn), Austria (Aberbach), Belgium (Primavera), Brazil (Fontana) Canada (Intersong), France (Tutti), Germany (Aberbach), Greece (Intersong), Italy (Alfieri), Mexico (Polyphon), Netherlands (Intersong Basart), Norway (Sonora), Spain (Canciones del Mundo), Sweden (Sonora), Switzerland (Aberbach), UK (Flamingo), USA (Intersong).
 Moerks Musikforlag A/S, Vesterport 247, Trommesalen 2, 1614 Copenhagen V. Tel: (01) 11-50-00. Gen. Mgr.: Rene Gosvig.
Affiliates: Acuff-Rose Scandia, Presto Musikforlag, Tempo Musikforlag.
Int'l firms represented: Big 3 (USA), Reuter & Reuter (Sweden).
 Monument Music Scandinavia, see Oktav.
 Multitone A/S, Vibevej 31, 2400 Copenhagen NV. Tel: (01) 34-21-28. Gen. Mgr.: Harry Jensen.
Int'l firms represented: Chappell (Sweden), Multitone (Sweden).
Int'l reps: Germany (Metorion), Sweden (Multitone).
 Oktav Musik, Hellerupvej 90, 2900 Hellerup, Copenhagen. Tel: (01) HE 60-06, HE 84-08.
Affiliate: Monument Music Scandinavia.
Int'l firms represented: Ahab, Cape Ann, Combine, House of Bryant, Longhorn, Marson, Music City, Vintage (all USA).
 Presto Musikforlag, see Moerks.
 Tempo Musikforlag, see Moerks.
 Winckler 1/S (Musikproduktion), Vibevej 31, DK-2400 Copenhagen. Tel: (01) 10-62-82. Pres.: Gustav Winckler.

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Den Danske Gruppe af Grammofonindustriens Internationale Federation, Sankt Annæ Plads 11, 1250 Copenhagen K. Tel: (01) 14-44-01.

S C A W C (Scandinavian Country & Western Corp.), PO Box 1218, 2300 Copenhagen S. Tel: (01) SU 571. Dir.: O. Waldoff.

LICENSING ORGANIZATIONS, MUSIC

Gramex, Frederiksberggade 1, 1459 Copenhagen K. Gen. Mgr.: E. Henriksen. (Performing rights only).
 K O D A, Rosenvaergets Hovedvej 14, Copenhagen 2100. Tel: (01) Tria 97-02. Pres.: Svend Westergaard; Gen. Mgr.: Sv. Erik Tarp. (Performing rights only).
 Nordisk Copyright Bureau, Upsalagade 24, 2100 Copenhagen O. Tel: (01) TR 36-60.

LICENSORS, TAPE & RECORD

Dansk Grammofonpladeforlag, Vibevej 31, DK-2400 Copenhagen NV. Tel: (01) 19-01-12. Pres.: Karl Emil Knudsen.
 Friberg-Jacobsen Prod'ns, Chr. LX's gade 6, Copenhagen K. Tel: (01) 11-85-26. Cable: CENTROPRESS.

PLATING & PROCESSING PLANT

Fonofilm Industri A/S, Trommesalen 5, 1614 Copenhagen V. Tel: (01) 31-08-83.

PRESSING PLANT

Bigos, Polensgade 7, 2300 Copenhagen S.

PRINTERS & LITHOGRAPHERS

Folkebladets Bogtrykkeri, Sct. Hansgade 6, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.
 Printex, Yderlandsvej 14, 2300 Copenhagen S. Tel: (01) 77-83-01.

PROMOTION & PUBLICITY

Jacks Recs., Gudrunsvvej 14, 8220 Brabrand. Tel: (07) 72-15-90. Pres. & Gen. Mgr.: Jack Fridthjof.
 Popic Prod'ns, PO Box 1218, 2300 Copenhagen S. Tel: (01) SU 571. Mng. Dir.: O. Trosborg.
 Sun Mgmt., Mejlgade 18, DK-8000 Aarhus C. Tel: (06) 13-77-66. Contact: Allan Jack Korsten.
Int'l branch: Austria.

RECORDING STUDIOS

Albrechtsens Tonestudie A/S, Strandvaengen, Copenhagen. Tel: RY 8357.
 Fonofilm Industri A/S, Trommesalen 5, 1614 Copenhagen V. Tel: (01) 31 08 83. Pres.: Erik Rohmann; Sales Mgr.: H. Hoffner.
 Internorthern Music Studio (1954), Christian IX's Gade 6, DK 1111 Copenhagen K. Tel: (01) 11 85 26. Pres.: K.B. Friberg-Jacobsen; Studio Mgr.: Borge Rasmussen; Chief Eng.: Svend O. Jensen. No. of engs. 4.
 Jacks Recs., Gudrunsvvej 14, 8220 Brabrand. Tel: (07) 72-15-90. Pres. & Gen. Mgr.: Jack Fridthjof.
 Metronome Studio A/S (1960), 31 Vibevej, 2400 Copenhagen NV. Tel: (01) 19-01-12. Mng. Dir.: Bent Fabricius-Bjerre; Studio Mgr. & Chief Eng.: Birger Svan; Engs.: Bent Hulsrop, Birger Ullstad. No. of engs. 3.
 Ivar Rosenberg Lydteknik (1968), Dorteavej 39, Copenhagen. Tel: (01) 19 10 01. Owner: Ivar Rosenberg; Studio Mgr.: Finn B. Nielsen; Chief Eng.: Torben v. Eggers. No. of engs. 3.
 Wifoss, Nyvej 6, Copenhagen V. Tel: EV 5814. Mng. Dir.: Georg P. Foss.
 Peter Willemoes, Axel Moellers have 22, 2000 Copenhagen F. Tel: FA 3328.

TAPE CUSTOM DUPLICATOR

Metronome Recs. A/S, Vibevej 31, 2400 Copenhagen NV. Tel: (01) 19-01-12. Cable: METRORECORDS. Mng. Dir.: Bent Fabricius-Bjerre.

supplies

ENVELOPE MANUFACTURER

Folkebladets Bogtrykkeri, Sct. Hansgade 6, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

JACKET MANUFACTURERS

Folkebladets Bogtrykkeri, Sct. Hansgade 6, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.
 Knud Hansen, Hejrevej, Copenhagen.

LABEL MANUFACTURER

Folkebladets Bogtrykkeri, Sct. Hansgade 6, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.

POLYETHYLENE BAGS

Folkebladets Bogtrykkeri, Sct. Hansgade 6, Ringsted. Tel: (03) 61-07-77. Pres.: P. Borch.
 Norlip Princessegade 29 A, 1422 Copenhagen K. Tel: (01) AS 30-30.

RECORDING STUDIO EQUIPMENT MANUFACTURER

Ortophon, 5 Trommesalen, Copenhagen V. Tel: (01) 31-08-83.

● manufacturers of record dealer accessories & supplies

Dansk Grammofonpladeforlag, Vibevej 31, DK-2400 Copenhagen NV. Tel: (01) 19-01-12. Pres.: Karl Emil Knudsen.
Product: Cleaners, cloths & brushes, 45 RPM adaptors.
 Fonofilm Industri A/S, Trommesalen 5, 1614 Copenhagen V. Tel: (01) 31-08-83.
Product: Needles.
 Tono A/S, Dortheavej 1, 2400 Copenhagen NV.

DOMINICAN REPUBLIC

Population: 4,174,000.
Rate of exchange: \$1 (US)=1.00 pesos.
Per capita income: \$266.
Holidays: January 1, February 27 (Independence Day), Maundy Thursday, May 1 (Labor Day), May 30 (Liberty Day), August 16 (Restoration Day), September 24 (Mercedes), December 25, & all important Christian religious holidays.

● record manufacturers distributors/importers

Alta Fidelidad, 30 de Marzo 23, Santiago. Tel: 3203.
 Bartolo 1, see Casa Bartolo 1.
 Casa Bartolo 1, Av. Mella 158, Santo Domingo. Tel: 2-6197.
Label: (Owned) Bartolo 1.
 Discofane, see Fabrica Dominicana de Discos.
 Distribuidora Dominicana de Discos, El Conde 94, Santo Domingo. Tel: 2-2538.
Labels: (Represented) Ansonia (USA), Benson (Puerto Rico), Borinquen (Puerto Rico), Capitol (USA), Command (USA), Fuentes (Colombia), Gema (USA), Musart (Mexico), Tico (USA), Tone Latino (USA), Velvet (Venezuela).
 Distribuidores Musicales del Caribe, Av. Mella 158, Santo Domingo. Tel: 2-6197.
Label: (Represented) RCA (USA).
 Europa, see Productora Rampa & Salon de Estudio Mozart.
 Fabrica de Discos Sonora Dominicana, Maria Montez 333, Santo Domingo. Tel: 9-5320.
Label: (Owned) Llanera.
 Fabrica Dominicana de Discos, Fray C. de Ultrera, Santo Domingo. Tel: 3-1929.
Labels: (Owned) Discofane; (represented) Montilla (USA), Philips (Netherlands).
 Gada, see Productora Rampa & Salon de Estudio Mozart.
 La Guarachita (Empresa), El Conde 108, Santo Domingo. Tel: 9-2545.
Labels: (Owned) Guarachita, Zuni; (represented) Columbia (worldwide), Dial (USA), Falcon (USA), London (USA), Muscor (USA), Peerless (Mexico), Sonolux (Colombia), Sonus (Venezuela), Starbright (USA), Suaritos (USA).
 Llanera, see Fabrica de Discos Sonora Dominicana.
 Otoo Recs. Co. Int'l Ltd., Av. Duarte 7A, Santo Domingo. Tel: 2-4711. VP: Francisco R. Padilla.
Home office: USA.
 Productora Rampa & Libreria, El Conde 113, Santo Domingo. Tel: 2-4460.
Cartridge 8-tr. & cassette: (Owned) SM; (distributed) Europa, Gada, Rampa, Virgie; (represented) Kubaney.
 S M, see Productora Rampa & Salon de Estudio Mozart.
 Salon de Estudio Mozart, El Conde 106, Santo Domingo. Tel: 2-8548.
Labels: (Owned) SM; (distributed) Europa, Gada, Rampa, Virgie; (represented) Gema (Brazil), Kubaney (USA), Marvela (Puerto Rico), Polydor (Germany), United Artists (USA).
 San Ramon (Agencia de Discos), Pena Battle 1, Santo Domingo. Tel: 2-7312.
 Julio Tonos, El Conde 37-A, Santo Domingo. Tel: 2-5232.
Labels: (Owned) Tonos; (represented) EMI (UK), Palacio de la Musica (Venezuela), Panart (USA), Zeida (Colombia).
 Virgie, see Productora Rampa & Salon de Estudio Mozart.
 Zuni, see La Guarachita.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Association of Musicians, Dancers & Singers (AMUCABA), Santo Domingo.

RECORDING STUDIOS & TAPE CUSTOM DUPLICATORS

Fabrica Dominicana de Discos CA, Fray C. de Ultrera, Santo Domingo. Tel: 3-1929.
 Radio Television Dominicana, Dr. Tejada Florentino 8, Santo Domingo. Tel: 9-2121.

Productora Rampa & Libreria CA, El Conde 113, Santo Domingo. Tel: 2-4460.
 Salon de Estudio Mozart, El Conde 106, Santo Domingo. Tel: 2-8548.

● supplies

LABEL MANUFACTURER

Fabrica Dominicana de Discos, Fray C. de Ultrera, Santo Domingo. Tel: 3-1929.

ECUADOR

Population: 5,890,000.
Rate of exchange: \$1 (US)=25.00 sucres.
Per capita income: \$190.
Holidays: January 1, Carnival, Easter Day, May 1 (Labor Day), May 24 (Battle of Pichincha), July 24 (Birthday of Simon Bolivar), August 10 (Independence Day), October 9 (Guayaquil Independence), October 12 (Columbus Day), November 3 (Cuenca Independence), December 6 (Founding of Quito), December 25, & religious holidays.

● record manufacturers/distributors/importers

Centenario Recs. Cia. Ltda., Quito 4012, Guayaquil. Tel: 346-069. Pres.: Armando Silva Enderica; Gen. Mgr.: Medaro A. Silva E.
Labels: (Owned) Centenario; (represented) Fonograma (Venezuela), Souvenir (Venezuela), Tropical (Colombia), Vida (Venezuela).
Cassette: (Owned) Centenario.
 Condor SA (Grabaciones), Apdo. 3325, Guayaquil. Cordillera, Apdo. 1243, Quito.
 Domino, Apdo. 4813, Guayaquil.
 Ecuavox, Rosa Baria de Ycaza 634, Guayaquil.
 Emporio Musical SA, Apdo. 1276, Guayaquil. Tel: 14-174.
Labels: (Represented) CBS, Columbia, Marfer, Sonolux, Tropical.
 Estelar, see IFESA.
 Fadis (Fabrica de Discos SA), Casilla 1339, Quito. Tel: 311-157. Pres. & Sales Mgr.: Roberto Recalde; Gen. Mgr.: Trajano Recalde.
Labels: (Owned) Fadis, Rondador; (represented) Ansonia (USA), Belter (Spain), Fuentes (Colombia), Peerless (Mexico), RCA (worldwide), Virrey (Peru).
 Int'l reps.: Colombia (Fuentes), Peru (Virrey).
 Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.
Branch: Guayaquil, J.D. Feraud Guzman (Almacenes de Musica), 9 de Octubre 428. Tel: 512-648, 525-198, 513-932. Pres.: J. D. Feraud-Guzman; Gen. Mgr.: Fausto Feraud-Aroca.
Labels: (Owned) Festival, Onix, Union; (represented) Caracol (Chile), DGG-Deutsche Gramophon (Germany), Discomoda (Venezuela), Fermata (Brazil), Gema (USA), Lider (Peru), Philips (Netherlands), Sonus (Venezuela), Victoria (Colombia), Zeida (Colombia).
Cartridge 4-tr., 8-tr. & cassette: (Owned) Onix; (represented) Discomoda (Venezuela), Gema (USA), Zeida (Colombia).
 Int'l reps.: Argentina (Sicamericana), Central America (INDICA), Chile (Philips), Colombia (Codiscos), Mexico (Peerless), Peru (Sono-Radio), USA (Remo), Venezuela (Discomoda).

Fenix, Apdo. 933, Guayaquil.
 Festival, see Fediscos.
 Fonorama, see IFESA.
 Granja, Apdo. 3186, Quito.
 J. D. Feraud Guzman (Almacenes de Musica), see Fediscos.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; Gen. Mgr.: Joe Magen; Sales Mgr.: Enrique Marquez de la Plata.
Labels: (Owned) Estelar, Fonorama; (represented) A&M (USA), Capitol (Mexico, USA), Falcon (USA), Hispavox (Spain), Musart (Mexico), Odeon (UK), Reprise (USA), Sono-Radio (Peru), United Artists (USA), Warner Bros. (USA).
Cartridge 8-tr. & cassette: (Owned) Estelar, Lluvia de Estrellas, Orion; (distributed) Ambato, Candil, Condor, Fenix, Granja; (represented) A&M (USA), Dunhill (USA), EMI (UK), Hispavox (Spain), Microfon (Argentina), Musart (Mexico), Reprise (USA), Sono-Radio (Peru), Warner Bros. (USA).
 Onix, see Fediscos.
 Rondador, see Fadis.
 Union, see Fediscos.

● music publisher

S A D R A M (Sociedad Anonima de Representacion & Administracion Musical Cia. Ltda.), Apdo. 3885, Cahuchichima 704, Guayaquil. Tel: 523-676.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Casa de la Cultura Ecuatoriana, Apdo. 67, Quito. Branch: Guayaquil, Casilla 4542.

LICENSOR, TAPE & RECORD

Centenario Recs. Cia. Ltda., Quito 4012, Guayaquil. Tel: 346-069. Pres.: Armando Silva Enderica; Gen. Mgr.: Medaro A. Silva E.

PLATING & PROCESSING PLANTS

Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; Gen. Mgr.: Joe Magen; Sales Mgr.: Enrique Marquez de la Plata.

PRESSING PLANTS

Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; Gen. Mgr.: Joe Magen; Sales Mgr.: Enrique Marquez de la Plata.

PRINTERS & LITHOGRAPHERS

Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; Gen. Mgr.: Joe Magen; Sales Mgr.: Enrique Marquez de la Plata.

PROMOTION & PUBLICITY

Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.

RECORDING STUDIOS

Fadis (Fabrica de Discos SA), Casilla 1339, Quito. Tel: 311-157. Pres. & Sales Mgr.: Roberto Recalde; Gen. Mgr.: Trajano Recalde.
 Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; Gen. Mgr.: Joe Magen; Sales Mgr.: Enrique Marquez de la Plata.

SHIPPING SERVICES

Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.

TAPE CUSTOM DUPLICATORS

Fediscos SA (Fabrica Ecuatoriana de Discos), Apdo. 856, Kilometro 7 via Salinas, Guayaquil. Tel: 350-309, 350-861. Pres.: Pedro Zurita; Gen. Mgr.: Francisco Feraud; Mgr.: Bronislaw Wierdak.
 I F E S A (Industria Fonografica Ecuatoriana SA), Apdo. 3885, Guayaquil. Tel: 514-102. Pres.: Luis Pino Y.; Gen. Mgr.: Joe Magen; Sales Mgr.: Enrique Marquez de la Plata.

EIRE

Population: 2,921,000.
Rate of exchange: \$1 (US)=0.41 pound.
Per capita income: \$850.
Holidays: March 17 (St. Patrick's Day), Good Friday, Easter Monday, August 5 (Bank holiday), August 29, December 25, 26.

● record manufacturers/distributors/importers

Archiv, see Polydor.
 Boulevard, see Kent.
 Bullseye, see Checker.
 Capitol, see EMI.
 Checker Recs., 65 Lower Leeson St., Dublin 2. Tel: 6-3862.
Labels: (Owned) Bullseye, Lunar, Target, Tuck. Claddagh Recs. Ltd., 29 Westland Row, Dublin 2. Tel: 77-8034. Pres.: Garech Browne; Gen. & Sales Mgr.: Paddy Moloney.

continued on page 290

continued

Columbia, see EMI.
 D G G, see Polydor.
 Debut, see Polydor.
 Demense Recs. Ltd., 22 Ellis Quay, Dublin 7. Tel: 77-2315. Owner & Mng. Dir.: Jack Walsh; Rec. Dept. Mgr.: Tony McEvoy; Sales Mgr.: P. O'Neil; Reprs.: Derek Gully, Michael Baines. (Distributor/Importer).
 Labels: Allegro, Hallmark, RCA Camden.
 Denver, see Irish Rec. Factors.
 Deutsche Grammophon, see Polydor.
 Dolphin Recs., 3 Burgh Quay, Dublin 2. Tel: 77-7788.
 Brasch: Dublin 1, Dolphin Whsl. Disc Suppliers, 22 Marlborough St. Tel: 4-6525. Sales Mgr.: Anthony McNulty (Distributor).
 E M I (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 4-6108. Pres.: M. Plumley; Sales Mgr.: J. McCabe.
 Home office: England.
 Labels: (Owned) Irish Columbia, Irish Talisman, Shamrock Talisman, Velvet; (distributed) Capitol, Columbia, Emidisc, Encore, HMV, Harvest, Parlophone, Regal Starline, Regal Zonophone, Ruby, Talisman, Waverley; (represented) Band C, Bell, Blue Note, Command, Conquest, Dot, Famous, Fly, Hot Wax, Impulse, Invictus, Island, Liberty, Paramount, Penny Farthing, Plexium, President, Probe, RAK, Tamla/Motown, United Artists, Topic, Wizard, York.
 Emerald, see Irish Rec. Factors.
 Emidisc, see EMI.
 Encore, see EMI.
 Flag, see Kent.
 Gael-Linn, 54 Sraid Grafton, Dublin 2. Tel: 77-66-24. Pres.: Donall O'Morain; Gen. Mgr.: Richard MacGorain; Sales Mgr.: Leon O'Clumhain.
 Gem, see Solomon & Peres.
 Glenside, see Walton's Musical Instrument Galleries.
 Great Bands, see Solomon & Peres.
 H M V, see EMI.
 Harvest, see EMI.
 Heliodor, see Polydor.
 Irish Columbia, see EMI.
 Irish Rec. Factors Ltd., 9/10 Hanover St. E., Dublin 2. Tel: 78-4755. Gen. Mgr.: M.H. Geoghegan.
 Labels: (Owned) Rex; (distributed) Denver, Dolphin, Emerald, Menlo, Mercier, Phoenix, Release; (represented) Ace of Hearts, Argo, Avoca, Caedmon, Chapter One, Deram, Fontana, Leader, London Globe, MAM, MCA, Mercury, Page One, Philips, RCA, Reflection, Spoken Arts, Threshold, Topic, Transatlantic, Turnabout, Uni, Verrigo, Viva, Vocalion, Vox, Xtra.
 Irish Talisman, see EMI.
 Karussell, see Polydor.
 Kent & Co. Ltd., 39/40 Golden Ln., Dublin 8. Tel: 75-2193.
 Labels: (Distributed) Boulevard, Flag, Saga.
 Lunar, see Checker.
 M & M, see Solomon & Peres.
 Medi Disc, see Pye.
 Menlo, see Irish Rec. Factors.
 Mercier, see Irish Rec. Factors.
 Music for Pleasure, see Symphola.
 Parlophone, see EMI.
 Phoenix, see Irish Rec. Factors.
 Plough, see Tribune.
 Polydor Ltd., 149 Lower Baggot St., Dublin 2. Tel: 6-6900, 6-0661. Gen. Mgr.: Derek Hannan.
 Labels: (Owned) Archiv, DGG (Deutsche Grammophon), Debut, Heliodor, Karussell, Polydor, Privilege, Tip; (distributed) Prophet; (represented) Atco (USA), Atlantic (USA), Blue Horizon (UK), Buddah (USA), Colossus (USA), Kama Sutra (USA), King (USA), MGM (USA), Mojo (UK), Riverside (USA), Roulette (USA), Sire (USA), Stax (USA), Storyville (USA), Track (UK), Verve (USA), Volt (USA).
 Privilege, see Polydor.
 Prophet, see Polydor.
 Pye Recs. Sales Ltd., 24 Mountjoy Sq., Dublin 1. Tel: 4-6441. Gen. Mgr.: John Woods; Sales Mgr.: James Morrissey.
 Home office: England.
 Labels: (Owned) Pye; (distributed) Medi Disc, Rose, Target; (represented) all labels from Pye & CBS in UK.
 Regal Starline, see EMI.
 Regal Zonophone, see EMI.
 Release, 64 Parnell St., Dublin 2. Tel: 4-1616. (Distributed by Irish Rec. Factors).
 Rex, see Irish Rec. Factors.
 Rose, see Pye.
 Ruby Recs., 26 Belmont Ave., Donnybrook, Dublin 4. Tel: 69-3115. (Distributed by EMI).
 Saga, see Kent.
 Shamrock, see Souvenir.
 Shamrock Talisman, see EMI.
 Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.
 Home office: UK (see for prod. distributed).
 Souvenir Recs., 48 Dublin St., Monaghan. Tel: 334.
 Label: (Owned) Shamrock.
 Spin, see Symphola.
 Symphola, 56 Harcourt St., Dublin 2. Tel: 75-8253.
 Labels: (Owned) Music for Pleasure, Spin.
 Home office: Ireland.
 Talisman, see EMI.
 Target, see Checker & Pye.
 Tip, see Polydor.

Tribune Recs. Org. Ltd., 35 Harcourt St., Dublin 2. Tel: 75-8641. Pres.: N.P. Pearson; Gen. Mgr.: B. McLaughlin.
 Labels: (Owned) Plough, Tribune.
 Int'l rep.: UK & Europe (EMI).
 Tuck, see Checker.
 Velvet, see EMI.
 Walton's Musical Instrument Galleries Ltd., 2-5 N. Frederick St., Dublin 1. Tel: 4-7805.
 Label: (Owned) Glenside.
 Waverley, see EMI.

Holidays: January 1, Easter Sunday, May 1 (Labor Day), May 10 (Mother's Day), Fiesta (July-August), August 3 (Worker's Day), September 15 (Independence Day), October 12 (Columbus Day), November 5 (First Call to Independence).

record manufacturers/distributors/importers

Dicesa (Discos Centroamericanos SA), Apdo. 847, Blvd. Ejercito Nacional Km. 5, San Salvador. Tel: 27-08-55, 27-02-67. Pres. & Gen. Mgr.: Jose Antonio Huff; Sales Mgr.: Jorge J. Velado.
 Labels: (Owned) Dicesa; (represented) A&M (USA), Disneyland (USA), Fuentes (Colombia), Gordy (USA), Hispavox (Spain), Motown (USA), Music Hall (Argentina), Pye (UK), RCA (worldwide), Soul (USA), Tamla (USA).
 Indica (Industria de Discos Centroamericana), Eighth Ave. S. 126, San Salvador. Tel: 21-56-84.
 Home office: Costa Rica.
 Lesser, Apdo. 104, San Salvador.

independent record producer

Cynda Music Prod'ns, 16 Parnell Sq., Dublin. Tel: 4-3906. Contact: Oliver Barry.
 Home office: Canada.
 Label credits: Boot, Bravo, Celebration, Cynda, Dominion, Quality, Rodeo (all Canada); Dolphin, Tribune (both Eire); Sugar Hill, United Artists (both USA); Festival, W&G (both Australia).

music publishers

Dolphin Music Ltd., 3 Burgh Quay, Dublin 2. Tel: 77-7788.
 Emerald Music, 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.
 Home office: UK.
 Int'l rep.: Worldwide (Chappell).
 Midway Music, Grange, Mullingar, County Westmeath. Tel: Mullingar 8671.
 Morning Music, 16 Parnell Sq., Dublin. Tel: 4-3906. Mgr.: Oliver Barry.
 Home office: Canada.
 Int'l firms represented: Compacto Ed. Musical Discos Ltda. (Brazil), Marledan (Canada), Summus (Canada).
 Segway Music, 65 Lower Leeson St., Dublin 2. Tel: 6-3862.
 Woodtown Music Publ'ns Ltd., 29 Westland Row, Dublin 2. Tel: 77-8034. Pres.: Garech Browne; Gen. Mgr.: Paddy Moloney.

services

DIRECT-MAIL SERVICE

E M I (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 4-6108. Pres.: M. Plumley; Sales Mgr.: J. McCabe.

PRESSING PLANTS

Carlton Prod'ns (1967) Ltd., Drimnagh Ind'l Estate, Long Mile Rd., Dublin 12. Tel: 50-5773, 50-5859, 50-5813. Mng. Dir.: Robert McGrattan; Gen. Mgr.: John Woods.

E M I (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 4-6108. Pres.: M. Plumley; Sales Mgr.: J. McCabe.

Tribune Recs. Org. Ltd., 35 Harcourt St., Dublin 2. Tel: 75-8641. Pres.: N.P. Pearson; Gen. Mgr.: B. McLaughlin.

PROMOTION & PUBLICITY

E M I (Ireland) Ltd., 23 Lower Dominick St., Dublin. Tel: 4-6108. Pres.: M. Plumley; Sales Mgr.: J. McCabe.

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.

Tribune Recs. Org. Ltd., 35 Harcourt St., Dublin 2. Tel: 75-8641. Pres.: N.P. Pearson; Gen. Mgr.: B. McLaughlin.

RECORDING STUDIOS

Menlo Rec'g Studios (1967), Ballinacurra, Limerick. Tel: 47375. Owner & Chief Eng.: Michael J. Collins; Studio Mgr.: Margaret Collins.

Trend Studios Ltd. (1970), 10 Hagan Court Lad Ln., Lower Baggot St., Dublin 2. Tel: 60928. Owner, Mng. Dir., Studio Mgr. & Chief Eng.: John D'Ardis; Mixers: John D'Ardis, John Hennessey. No. of engs. 2; mixers 2.

supplies

POLYETHYLENE BAGS

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.

accessories

Solomon & Peres Ltd., 2 Dame Ln., Trinity St., Dublin. Tel: 77-1315. Gen. Mgr.: L. Solomon.
 Product: Browser boxes, carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles, racks.

EL SALVADOR

Population: 3,390,000.
 Rate of exchange: \$1 (US)=2.50 colones.
 Per capita income: \$284.

FINLAND

Population: 4,700,000.
 Rate of exchange: \$1 (US)=4.16 markka.
 Per capita income: \$1,399.
 Records sold domestically: LPs 1970-1,000,000 units; LPs 1969-623,780 units. EPs 1970-35,000 units; EPs 1969-57,000 units. Singles 1970-395,000 units; Singles 1969-412,000 units.
 Import/export regulations: No licenses needed, except for Iron Curtain countries. No custom duties if imported from EFTA areas.
 Holidays: January 1, Epiphany, Good Friday, Easter Monday, May 1 (Labor Day), Ascension Day, Whit Monday, Midsummer Day, November 1 (All Saints Day), December 6 (Independence Day), December 25, 26.

record manufacturers distributors/importers

Blue Master, see PSO.
 Columbia, see EMI.
 Concert Hall Society, Hameentie 157, Helsinki 56. Tel: 790-022.
 Label: (Owned) Concert Hall.
 Discophon Oy (AB), Hoylaamitie 14, Helsinki 38. Tel: 550-136. Pres. & Gen. Mgr.: Johan Vikstedt; Sales Mgr.: Risto Kaianen.
 Labels: (Represented) AZ (France), MCA (USA), Monument (USA), RCA (USA), Telefunken (Germany), Telestar (Sweden).
 Cartridge 8-tr. & cassette: (Represented) MCA (UK, USA), Monument (USA), RCA (worldwide), Telefunken (Germany), Warner Bros./Reprise (UK, USA).
 Open reel: (Represented) MCA (UK, USA), Monument (USA), RCA (worldwide), Warner Bros./Reprise (UK, USA).

E M I (Electric & Musical Ind.) Suomen, Hoylaamitie 14, Helsinki 38. Tel: 553-112. Cable: GRAMMOPHON. Mng. Dir.: Reino Backman; Sales Mgr.: Pekka Harkonen; PR: Chrissi Johansson; Electronics & Cartridges: Esa Haavisto.
 Labels: (Owned) Columbia, HMV, Odeon, Parlophone; (represented) ABC (USA), Angel (UK), Apple (UK), Bell (USA), Blue Note (USA), Buena Vista (USA), Capitol (USA), Columbia (UK), Command (USA), Disneyland (USA), Dot (USA), Dunhill (USA), Electrola (Germany), Fantasy (USA), HMV (UK), Harvest (UK), Hoer Zu (Germany), Immediate (UK), Imperial (USA), Impulse (USA), Jubilee (USA), Liberty (USA), Minit (UK), Odeon (Scandinavia, Spain), Parlophone (UK), Pathe (France), Pickwick (USA), Plantation (USA), President (UK), Rediffusion (UK), Regal (USA), Stateside (USA), Stax (USA), Sunset (USA), Svensk-American (Sweden), Tamla/Motown (USA), United Artists (USA), Vista (USA), Die Volksplatte (Germany), Waverley (UK), World Pacific (USA).
 Cartridge 8-tr. & cassette: (Owned) Columbia, Odeon, Arrowsound, Parlophone; (represented) ABC (USA), Capitol (USA), Command (USA), Disneyland (USA), Dot (USA), Dunhill (UK), Liberty (USA), Pickwick (USA), Regal (UK), Tamla/Motown (USA), United Artists (USA).
 Eteenpain, see Love.

F U G A Co., Fredrikinkatu 34, Helsinki 10. Tel: 605-240. Pres. & Gen. Mgr.: Mrs. Elvi Nuotio.
 Labels: (Owned) FUGA; (distributed) YL; (represented) AMS (Germany), Angel (USA), Baerenreiter (Germany), Christophorus (Germany), Da Camera (Germany), Harmonia Mundi (Germany), Musicaphon (Germany), Musica Sacra (Germany), Pelca (Germany), Proprius (Sweden), Sastruphon (Germany), Seraphim (USA), Studio SM (France), Tudor (Germany), Wergo (Germany).
 Fennica, see Society of Finnish Composers.
 Finlandia, see PSO.
 Finnbroker, Kutomontie 16 A, Helsinki 38. Tel: 557-766. Mng. Dir.: Jorma Lehtonen.
 Labels: (Distributed) Fonovox; (represented) Allegro (UK), Deacon (UK).

Finnlevy AB (Oy), Hoylaamotie 14, Helsinki 38. Tel: 558-797. Pres.: Roger Lindberg; Gen. Mgr.: John Eric Westo; Sales Mgr.: Osmo Ruuskanen.

Labels: (Owned) Finnlevy, Rytmi, Savel, Shokki, Triola; (represented) A&M (USA), Amadeo (Austria), Argo (USA), Barclay (France), Buddha (USA), CBS (USA), Coral (USA), Cupol (Sweden), DGG (Germany), DJM (UK), Dawn (UK), Decca (UK), Deram (UK), Dux (Sweden), Fontana (Netherlands), Hallmark (UK), Heliodor (Germany), Hispavox (Spain), Hot Wax (USA), Invictus (USA), Island (UK), Kama Sutra (USA), Karusell (Sweden), London (UK), MCA (UK), MGM (USA), Marble Arch (UK), Marmalade (UK), Mercury (USA), Olga (Sweden), Page One (UK), Philips (Netherlands), Polydor (Germany), Pye (UK), Reaction (USA), Scepter (USA), Sonora (Sweden), Stax (USA), Svenska Ljud (Sweden), Sveriges Radio (Sweden), Swedic (Sweden), Tetragrammaton (USA), Tip (Germany), Track (UK), 20th Century-Fox (USA), Vertigo (UK), Verve (USA).

Cartridge 8-tr.: (Owned) Finnlevy; (represented) A&M (USA), Barclay (France), CBS (USA), Decca (UK), Pye (UK).

Cassette: (Owned) Finnlevy; (represented) A&M (USA), Barclay (France), CBS (USA), DGG (Germany), Decca (UK), Mercury (USA), Philips (Netherlands), Pye (UK).

Open reel: (Represented) DGG (Germany), Philips (Netherlands).

Finnsound (Aarno Raninen Ent. Oy), Suvikuja 4 A 6, Tapiola, Helsinki Tel: 725-720. Pres.: Aarno Raninen.

Fonovox, Makelankatu 31 A 14, Helsinki 55. Tel: 738-978. Mng. Dir.: Henry Haapalainen; PR: Tuulikki Pihla. **Labels** (Owned) Fonovox (distributed by Finnbroker); (represented) Avenue (UK), Continental (Norway), Gold Award (UK).

H M V, see EMI.
I B R A, see Ristin Voitto.
J K C Music (Jukka Kuoppamäki Music Publ'g Co. Ltd.), Mellistenranta A 3, Haukilahdi. Tel: (90) 425-234. Pres.: Jukka Kuoppamäki; Gen. Mgr.: Mikko Kuoppamäki; Sales Mgr.: Sirpa Kuoppamäki. **Label:** (Owned) Satsanga.

Kansankulttuuri, Simonkatu 8, Helsinki 10. Tel: 632-861. Mng. Dir.: Ritva Virtanen. **Labels:** (Owned) Kansankulttuuri; (represented), Kniga (USSR), Melodia (USSR), Muza (Poland), Qualiton (Hungary).

Kansan Raamattuseuran Saatio, Mikonkatu 8 A, Helsinki 10. Tel: 650-655. Pres.: Rev. Mauri Tiilikainen; Music Mgr.: Rev. Matti Kolehmainen. **Label:** (Owned) Sana ja Savel.

Kansan Radio JA TV, Ryttyla. Tel: 914-67272. Mng. Dir.: Rev. Martti Haataja. **Cassette:** (Owned) KRTV.

Levyypiste (div. of Finnlevy), Hoylaamotie 14, Helsinki 38. Tel: 558-797. Pres.: Roger Lindberg. (Wholesaler-Rack Jobber).

Love Recs., Arinatie 8, Helsinki. Tel: 554-441. Pres.: Chr. Schwindt; Gen. Mgr.: Atte Blom; Sales Mgr.: Maija Eronen.

Labels: (Owned) Love Recs., Eteenpain; (distributed) Musiikki Putiikki; (represented), Green Light (Sweden), Music Network (Sweden), Spector (Denmark), Turnabout (UK), Young Blood (UK).

Int'l reps.: Denmark (Spector), Sweden (Music Network).

Marvin Musiikki, Postilokero 12190, Helsinki 12. **Label:** (represented) Celestial (USA).

Musiikki Putiikki, see Love.
Northern Systems Inc., Museokatu 8, Helsinki 10. Tel: 440-301. Telex: 12-1479. Mng. Dir.: Robert F. Woods.

Labels: (Represented) Connoisseur (USA), Ensayo (Spain), Turnabout (USA), Vox (USA).

Odeon, see EMI.
Otava Uudenmaankatu 8-12, Helsinki 12. Tel: 10-471.

P S O (Pohjoismainen Sähköosakeyhtiö), Vuorikatu 14, Helsinki 10. Tel: 12-651. Pres. & Gen. Mgr.: O. Rokkanen; Sales Mgr.: L. Rokkanen.

Labels (Owned) Blue Master, Finlandia, Top Voice; (represented) Audio Fidelity (USA), Elite Special (Switzerland), Erato (France), MPS (Germany), Ocora (France), Riviera (France), Saga (UK), Vogue (France, Germany).

Cartridge 8-tr.: (Represented) Autostereo (Germany), Erato (France), Riviera (France), Vogue (France, Germany).

Cassette: (Owned) PSD-C; (represented) Autostereo (Germany), Elite Special (Switzerland), Erato (France), Riviera (France), Vogue (France, Germany).

Paivan Sana, see Suomen Vapaakirkko & Ristin Voitto.

Parlophone, see EMI.
Pelastusarmeijan Kauppaosasto, Castreninkatu 24/26, Helsinki 53. Tel: 768-355. Music Mgr.: Jarn Wahlstrom.

Labels (Owned) Pelastussointuja; (represented) Festival (Sweden), Regal (UK), Salvata (Norway).

Pelastussointuja, see Pelastusarmeijan.

Prisma, see Ristin Voitto.

Reader's Digest, Yronkatu 4, Helsinki 12. Tel: 649-011. Mng. Dir.: Martti Immonen; Mktg. Mgr.: Ilpo Paakkanen. (Importer).

Ristin Voitto, Kaunokkietie 28B, Tikkurilla. Tel: 822-971. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Jarvinen.

Labels: (Owned) Prisma; (distributed) IBRA, Paivan Sana; (represented) Impact, Singcord, Word (all USA).

Tape: Prisma, represented by Firma E. Mattsson (Sweden).

Rytmi, see Finnlevy.

Sana ja Savel, see Kansan Raamattuseuran.

Satsanga, see J.K.C.

Savel, see Finnlevy.

Scandia-Musiikki Oy (Scandia-Music Co. Ltd.), Arinatie 8 C, Helsinki 37. Tel: 558-401. Gen. Mgr.: Harry Orvoma; Sales Mgr.: Eric Forsman.

Labels: (Owned) Scandia, Sonet; (represented) Ariola-Eurodisc (Germany), Atco (USA), Atlantic (USA), Baccarola (Germany), Cadet (USA), Checker (USA), Chess (USA), Elektra (USA), Europa (Germany), Gazell (Sweden), Grand Prix (Sweden), Knappupp (Sweden), Metronome (Sweden), Polar (Sweden), Reprise (USA), Roulette (USA), Scan-Disc (Sweden), Snurrskivan (Sweden), Somerset (Germany), Storyville (Denmark), Supraphon (Czechoslovakia), Vanguard (USA), Warner Bros. (USA).

Cartridge 8-tr.: (Represented) Atlantic (USA), Elektra (USA).

Cassette: (Represented) Atlantic (USA), Elektra (USA), Europa (Germany), Metronome (Sweden), Somerset (Germany), Sonet (Sweden).

Int'l reps.: Scandinavia (Sonet), UK (Sonet).

Shokki, see Finnlevy.

Society of Finnish Composers, Hietaniemenkatu 2, Helsinki 10. Tel: 409-134. Pres.: Aulis Sallinen; Gen. Mgr.: Miss Mirja Aro.

Label: (Owned) Fennica.

Sonet, see Scandia-Musiikki.

Suomen Vapaakirkko, Annankatu 1, Helsinki 12. Tel: 661-299. Contact: Rev. L. Niemela.

Label: (Owned) Paivan Sana (distributed by Ristin Voitto).

Taborforlaget, Albertsgatan 31, Helsinki 18. Tel: 605-193. Gen. Mgr.: Bengt Lagerstam.

Labels: (Represented) Hemmets Harold (Sweden), Prim (Sweden).

Tammi, Hameentie 15, Helsinki 50. Tel: 716-522.

Top Voice, see PSO.

Triola, see Finnlevy.

W S O Y, Bulevardi 12, Helsinki 12. Tel: 643-521.

Y L, see FUGA.

Libito, Frederikinkatu 32 A, Helsinki 12. Tel: 14-520.

Int'l firm represented: Ed. Luden (Sweden).

Erik Lindstrom, Kivihaantie 9, Helsinki 31. Tel: 571-619.

Love Recs., Arinatie 8, Helsinki. Tel: 554-441. Pres.: Chr. Schwindt; Gen. Mgr.: Atte Blom.

Ristin Voitto, Kaunokkietie 28B, Tikkurilla. Tel: 822-971. Pres.: Eino O. Vanhala; Music Dept. Mgr.: Seppo Jarvinen.

Scandia-Musiikki Oy (Scandia-Music Co. Ltd.), Arinatie 8 C, Helsinki 37. Tel: 558-401. Gen. Mgr.: Paavo Einio.

Int'l firms represented: April (USA), Big 3 (USA), Bron (Scandinavia), Denson (Scandinavia), Eden (Scandinavia), Robin Gibb (Scandinavia), Intreco (Belgium), Island (UK), Robbins, Feist & Miller (USA), SBA Music, Sonet Music (Sweden), Warner Bros. (USA).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Automaattivokkoraajat ry, Ilmarinkatu 12B, Helsinki 10. Tel: 499-616.

The Finnish Automatic Ass'n, It. Puistotie 6 B, Helsinki 14. Tel: 601-266.

Finnish Music Information Centre, Runeberginkatu 15 A 11, Helsinki 10. Tel: (90) 409-134. Pres.: Pekka Kallio; Gen. Mgr.: Mirja Aro.

Finnish Rock Festivals Ass'n, Tervahovinkatu 9 E 121, Turku 81. Tel: 921-355932, 921-12862.

Pres.: Antero Laiho; Gen. Mgr.: Kari A. Elo.

Gramax, Mikonkatu 13, Helsinki 10. Tel: 666-726.

Helsinki Festival, Unioninkatu 28, Helsinki 10. Tel: 653-690. Cable: FINNFEST.

Pop-Muusikot, Hameentie 20 B, Helsinki 50. Tel: 775-573. Chm.: Ilja Saastamoinen; Sec'y: Jussi Raittinen.

Raha-Automaattiyhdistys, Mariankatu 9, Helsinki 17. Tel: 658-700.

Ravintolamusiikot (Restaurant Musicians), Harjutori 10, Helsinki 50. Tel: 738-886.

Suomen Jazz-liitto, Box 10034, Helsinki 10.

Suomen Musiikkikauppiainliitto, Kauppakatu 22, Kuopio. (For record retailers).

Suomen Musiikkojen Liitto (Finnish Musicians Union), Uudenmaankatu 36 D 21, Helsinki 91. Tel: 669-160. Chm.: Raimo Vikstrom.

Suomen Soitintalain Tuottajaliitto, Mikonkatu 13A, Helsinki 10. Tel: 666-726.

Suomen Soitinteknillisuusyhdystys, Mariankatu 26 B, Helsinki 17. Tel: 639-386. (For musical instrument manufacturers).

DESIGN & ARTWORK

Rock-Along (Finland) Ltd., Tervahovinkatu 9 E 121, Turku 81. Tel: 921-355932, 921-12862. Pres.: Kari A. Elo; Gen. Mgr.: Antero Laiho.

DIRECT MAIL SERVICE

Rock-Along (Finland) Ltd., Tervahovinkatu 9 E 121, Turku 81. Tel: 921-355932, 921-12862. Pres.: Kari A. Elo; Gen. Mgr.: Antero Laiho.

LICENSING ORGANIZATIONS, MUSIC

Love Recs., Arinatie 8, Helsinki. Tel: 554-441. Pres.: Chr. Schwindt; Gen. Mgr.: Atte Blom.

Suomen Laujain Ja Soittajain Liitto, Sulasal ry, Kluuvikatu 8, h. 51, Helsinki 10. Tel: 637-010. Pres.: Prof. Martti Turunen; Gen. Mgr.: Teuvo Vaatainen.

T E O S T O ry (Saveltajain Tekijanoikeustoimisto - Finnish Composers' Int'l Copyright Bureau), Hietaniemenkatu 2, Helsinki 10. Tel: 441-101. Pres.: Prof. Joonas Kokkonen; Gen. Mgr.: Pekka Kallio. (Mechanical & performing rights).

PLATING & PROCESSING PLANT

Lejos (Finnvox Dept.), Arinatie 8, Helsinki 38. Tel: 554-521.

PRESSING PLANT

Lejos (Finnvox Dept.), Arinatie 8, Helsinki 38. Tel: 554-521.

PRINTER & LITHOGRAPHER

Art-Print, Elimaenkatu 9, Helsinki 51. Tel: 711-733. Gen. Mgr.: Orvo Kiesi; Sales Mgr.: Helmer Karlsson.

PROMOTION & PUBLICITY

Rock-Along (Finland) Ltd., Tervahovinkatu 9 E 121, Turku 81. Tel: 921-355932, 921-12862. Pres.: Kari A. Elo; Gen. Mgr.: Antero Laiho.

RECORDING STUDIOS

Aanitoisto (1947), Mechelininkatu 19B, Helsinki 10. Tel: 494111. Owner, Studio Mgr. & Chief Eng.: Harry Jokilehto.

F U G A Co., Fredrikinkatu 34, Helsinki. Tel: 605-240. Pres. & Gen. Mgr.: Mrs. Elvi Nuotio.

Filmiaani, Annankatu 16E, Helsinki 12. Tel: 626 142. Mgr.: E. Englund.

Finnvox-Studio (div. of Lejos Oy), Arinatie 8, Helsinki 37. Tel: 454521. Studio Mgr.: Erkki Ertesuo; Chief Eng.: Ronnie Krancok. No. of engs. 4; mixers 1.

Microvox Studio (1967), Vesijarvenkatu 36 A, Lahti. Tel: 918-21508. Owner & Studio Mgr.: Pekka Nurmikallio. No. engs. 2.

continued on page 292

EDITIONS MUSICALES

BRETAGNE

in exclusivity

ALAIN BARRIERE
(ALBATROS)

**Charles Brutus
Mc CLAY**
(CBS)

and

DAVE
(RIVIERA)

**Jacques
BLANCHARD**
(CBS)

Please contact: HENRY HOFFMANN
43 rue Fessart · 92 · Boulogne
phone 605 0206

ALAIN BARRIERE

EXCLUSIF
RECORDING

PRODUCTIONS
ALBATROS

please contact
HENRY HOFFMANN

43 rue Fessart - 92 - Boulogne - Tel: 605 0206
Distribution: D.P.I. 3 rue Freycinet - Paris (16)

continued

Novovox Makitorpanti 28, Helsinki 64. Tel: 725 725.

P S O, Vuorikatu 14, Helsinki 10. Tel: 12651. Mgr.: M. Piha.

Scandia-Studio (1961), Sturenkatu 4, Helsinki 51. Cable: SCANDIAMUSIC. Studio Mgr. & Chief Eng.: Jouko Ahera.

● **supplies**

ENVELOPE MANUFACTURER

Art-Print, Elimaenkatu 9, Helsinki 51. Tel: 711-733. Gen. Mgr.: Orvo Kiesi; Sale Mgr.: Helmer Karlsson.

JACKET MANUFACTURERS

Art-Print, Elimaenkatu 9, Helsinki 51. Tel: 711-733. Gen. Mgr.: Orvo Kiesi; Sale Mgr.: Helmer Karlsson.

Kirjapaino E. Kuronen, Takkatie 5, Helsinki 37. Tel: 453-893.

Lito-Print, Pikkalantie 5, Laajalahti. Tel: 515-297. Nova, Tehtaankatu 29, Helsinki 15. Tel: 658-968. Offset, Tehtaankatu 27/29, Helsinki 15. Tel: 659-608.

Painoporrass, Castreninkatu 3, Helsinki 53. Tel: 768-437.

Tilgmann, Annankatu 18, Helsinki 12. Tel: 642-211.

LABEL MANUFACTURERS

Art-Print, Elimaenkatu 9, Helsinki 51. Tel: 711-733. Gen. Mgr.: Orvo Kiesi; Sale Mgr.: Helmer Karlsson.

Kirjapaino E. Kuronen, Takkatie 5, Helsinki 37. Tel: 453-893.

Tilgmann, Annankatu 18, Helsinki 12. Tel: 642-211.

POLYETHYLENE BAGS

Amerplast, Vehmainen, Tampere.

SLEEVE MANUFACTURERS

Kirjapaino E. Kuronen, Takkatie 5, Helsinki 37. Tel: 453-893.

Lito-Print, Pikkalantie 5, Laajalahti. Tel: 515-297. Nova, Tehtaankatu 29, Helsinki 15. Tel: 658-968. Offset, Tehtaankatu 27/29, Helsinki 15. Tel: 659-608.

Painoporrass, Castreninkatu 3, Helsinki 53. Tel: 768-437.

Tilgmann, Annankatu 18, Helsinki 12. Tel: 642-211.

● **manufacturers of record dealer accessories & supplies**

Art-Print, Elimaenkatu 9, Helsinki 51. Tel: 711-733. Gen. Mgr.: Orvo Kiesi; Sale Mgr.: Helmer Karlsson.

Product: Catalog Servs.
Urpo Haapanen, Netsomaentie 3, Ita-Hakkila.
Product: Catalog servs.

FRANCE

Population: 50,330,000.

Rate of exchange: \$1 (US)=5.45 francs.

Per capita income: \$1,436.

Holidays: January 1, Easter Monday, May 1 (Labor Day), Ascension Day, Whit Monday, July 14 (Bastille Day), November 11 (Armistice Day), December 25.

● **record manufacturers/distributors/importers**

A F A (Artistes Francais Associes), 23 Rue Pierre Semard, Paris 9. Tel: (01) 526.52.47. (Distributed by SFPP).

A M I S (Societe Ambiance Musicale Illustration Sonore), 8/10 Rue Rene Bazin, Paris 16. Tel: (01) 224.84.86, 460.24.54. Pres.: Jean Fiacre; Gen. Mgr.: Serge Alun de Flascy; Sales Mgr.: Mrs. Chollat Namy.
Labels: (Owned) AMIS; (represented) Cinemus (USA), Harmonic (UK), Studio G (UK).
Int'l rep.: UK (Harmonic).

A Z, see Disc'AZ.
Adele Recs., 40 Av. Hoche, Paris 8. Tel: (01) AMP 37.21. Pres. & Gen. Mgr.: Mrs. Perret. (Distributed by Sonopresse).

Ades SA, 54 Rue St. Lazare, Paris 9. Tel: (01) 874.85.30., 874.56.23, 874.65.69. Pres.: Lucien Ades; Gen. Mgr.: Jacques Pradere. Labels: (Owned) Ades (distributed by Polydor), Les Enfants Sages, Le Petit Menestrel; (distributed) Disneyland, Montparnasse 200, Vista; (represented) Everest (USA).
Cassette: (Owned) Ades, Le Petit Menestrel.

Agorila, see Chant du Monde.
Aiglon, see Consul.
Akue (Disques), 64 Rue Richelieu, Paris 2. Tel: (01) 742.32.84.

Albatros, Paris, see Diffudisc.
Albatros Prod'ns, 43 Rue Fessart, 92 Boulogne-sur-Seine. Tel: 605.02.06. Pres. & Gen. Mgr.: Henry Hoffmann; Sales Mgr.: Marcel Romanet. Labels: (Owned) Albatros (distributed by DPI). (SEE ADVERTISEMENT)

Allo Music, 5 Rue Clement Marot, Paris 8. Tel: (01) 359.37.09, 359.53.05. Pres.: Jean Pierard; Gen. Mgr.: Max Amphoux.
Label: (Owned) Contact.

Ame de..., see Hugues Desalle.
America, see Musidisc.
Archiv, see Polydor.

Arion, see CBS. (SEE ADVERTISEMENT)
As-De-Trefle SA, 37 Rue de Miromesnil, Paris 8. Tel: (01) 224.40.92. Pres.: Ann Sorel; Gen. Mgr.: Michel Teynier.

Label: (Owned) As-De-Trefle (distributed by Sonopresse). (SEE ADVERTISEMENT)
Assimil, 5 Rue St. Augustin, Paris 2. Tel: (01) 742.48.36.
Label: (Owned) Assimil Langues Vivantes.

Atco, see Kinney-Filipacchi.
Atlantic, see Kinney-Filipacchi.
B A M, see Disc'AZ.
B T Sonore, see CEL.
B Y G, see Promodisc.

Bagatelle SA, 10 Rue Washington, Paris 8. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bougeois; Gen. Mgr.: Brigitte Bertholier; Admin. Mgr.: Daniel Gisselbrecht.
Labels: (Owned) Bagatelle, Sava, Studio 10; (represented) Avco Embassy (USA).
Int'l rep.: Canada (London).

Barclay (Compagnie Phonographique Francaise), 143 Av. de Neuilly, 92 Neuilly-sur-Seine. Tel: 722.60.30. Pres.: Eddie Barclay; VP & A&R: Leo Missir; Admin. Dir.: Henri Rossi; Gen. Mgr.: Gregoire Katz; Sales Mgr.: Jacques Duchaussoy; Int'l Sales Mgr.: Cyril Brilliant; Int'l Label Mgr.: Jean Fernandez.
Int'l branches: Belgium, Canada, Netherlands, Switzerland.
Labels: (Owned) Barclay, Classic; (distributed) Black & Blue, Fleche, Meys, Monestier, Rigolo; (represented) Buddah (USA), Chess (USA), Douglas (USA), Elenco (Brazil), Kama Sutra (USA), MCA (USA), Project 3 (USA), Soff Machine (USA), 20th Century-Fox (USA), Vanguard (USA), Young Blood (UK).
Cartridge 8-tr. & cassette: (Owned) Barclay, Classic, Riviera; (distributed) Erato, MCA;

continued on page 294

FUTURA RECORDS



FUTURA RECORDS

61, RUE MESLAY
PARIS 3 887.39.29
MANAGING DIRECTOR
GERARD TERRONES

FUTURA RECORDS

First French label

"UNDERGROUND"

- JAZZ -

TED CURSON
DIZZY REECE
MAL WALDRON
FREDDIE REDD

- POP-MUSIC -

RED NOISE
MAHOGANY BRAIN
TRIODE
PLANETARIUM

- NEW-THING -

ANTHONY BRAXTON
BURTON GREENE
STEVE LACY
JOHNNY SURMAN

- EXPERIMENT -

BARRE PHILLIPS
MICHEL PORTAL
FRANCOIS TUSQUES
JOACHIM KUHN

Catalogue Available for All Countries: Export, Licence

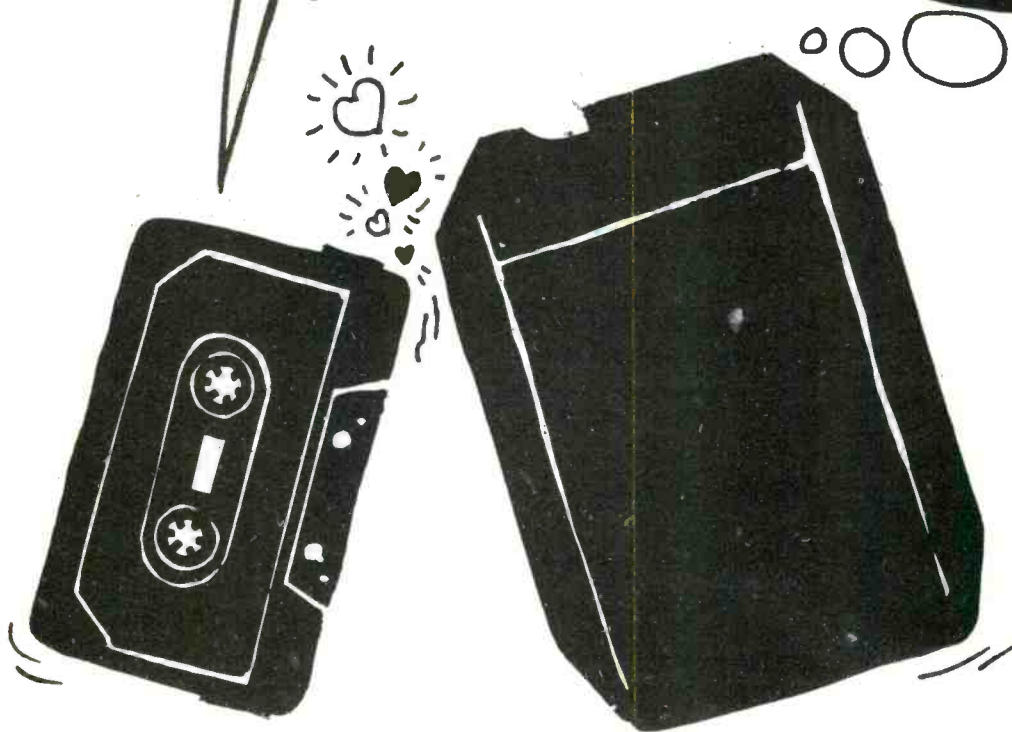
HELLO!..

...OUR PRODUCER IS **moodmusic***
SO WE ARE DUPLICATED FOR CBS·EMI·
PATHE MARCONI·BARCLAY·ATLANTIC·ATCO·
WARNER BROS·REPRISE·RIVIERA·CED·BUDDAH
KAMA-SUTRA·VOGUE ETC.....

BECAUSE **moodmusic** HAS THE BEST "UP TO DATE"
U.S. EQUIPMENT 'DOLBY SYSTEM'

YEEEE!.....

DARLING!...
...DON'T FORGET
THEIR TELEX:
N° 62772 IN FRANCE
!!!
.....



YOLDJOGLOU

***moodmusic:**
143, RUE DE VERDUN 92 SURESNES·FRANCE·PHONE: (1) 772 21 46 OR 506 13 70

WE ARE HERE AGAIN

1971
IS FOLLOWING
1970

"MY LADY D'ARBANVILLE"

(CAT STEVENS)

"FLEUR SAUVAGE"

(WILD WORLD)

"AQUALUNG"

(JETHRO TULL)

to 1972...

F. DREYFUS ORGANISATION

LABRADOR PUBL.

NOUVELLES EDITIONS CARAVELLE

EDEN-ROC

and SOMETHIN'ELSE RECORDS
ISLAND FRANCE • LUPUS FRANCE

SAM FOX • ROBIN GIBB PUBL.

TITANIC MUSIC • HAZY MUSIC

CHRYSTALLIS etc...

35, BD MALESHERBES

PARIS - 8

PHONE 265.08.93

continued

(represented) Atco, Afiantic, Buddah, Chess, Monument, Project 3, Stax, 20th Century-Fox, Vanguard, Yameta (all USA).

Int'l reps.: Algeria (Diffusion), Austria (Ama-deo), Bolivia (Prodisco), Brazil (EBRAU), Colombia (Codiscos), Denmark (EMI), Finland (Fin-levy), Germany (Metronome), Italy (SIF), Japan (King), Lebanon (SLD), Mexico (Orfeon), Morocco (Discophone), Norway (EMI), South Africa (Trutone), Spain (Movieplay), Sweden (EMI), Turkey (Melodi), UK (RCA).

Black & Blue, see Barclay.
Bleu (Disques), 12 Blvd. Poissoniere, Paris 9. Tel: (01) 523.29.81.

Labels: (Owned) Blue; (distributed) Donali.

Blue, see Bleu.

Blue Note, see United Artists.

Boite a Musique, see Disc'AZ.

Box Office, 58 Av. de Wagram, Paris 17. Tel: (01) 924.42.56. Pres. & Gen. Dir.: Jean-Pierre Rawson; Press: General Clement; Promo.: Anne Marie Toursky; Admin. Sec'y: Jocelyne Dellon. Labels: (Owned) Box Office (distributed by Vogue), Tubal. (SEE ADVERTISEMENT)

C B S Disques, 3 Rue Freycinet, Paris 16. Tel: (01) 727.26.45. Pres. & Gen. Mgr.: Jacques Souplet; Ass't Mgr.: Jean Queinnec; Mktg. Mgr.: Francois Dacla; Promo. & Pub. Mgr.: Christian Deffe; Nat'l & Int'l Prod. Mgr.: Claude Ebrard; A&R Mgr.: Jacques Plait; Foreign Pop & Jazz A&R: Henri Renaud; Classical A&R: Georges Boyer.

Labels: (Owned) CBS, Epic, Top 12, Versailles; (distributed) Arion, Disc-Jockey, Harmonia Mundi, JMT, Maxi, Temporel; (represented) Barnaby (USA), CGD (Italy), Columbia (USA), DJM (UK), Fillmore (USA), Harmony (USA), Metromedia (USA), Odyssey (USA), Okeh (USA), Page One (UK), Scout (Germany), Supraphon (Czechoslovakia), Transatlantic (UK), Wergo (Germany).

Cartridge 8-tr.: (Owned) CBS, Top 12; (distributed) Arion, Harmonia Mundi, Temporel; (represented) Blue Horizon (UK), Columbia (USA), Epic (USA).

Cassette: Same as 8-tr. excluding Temporel.

Open reel: (Owned) CBS; (represented) Columbia (USA), Epic (USA).

C E D (Compagnie Europeenne du Disque), 17-19 Rue Soyer, 92 Neuilly-sur-Seine. Tel: 637.25.80. Pres.: Eddie Barclay; Admin. Dir.: Henri Rossi; Gen. Mgr.: Gregoire Katz; Sales Mgr.: Jacques Duchaussoy; Int'l Sales Mgr.: Cyril Brilliant; Int'l Label Mgr.: Jean Fernandez.

Labels: (Owned) Riviera; (distributed) Canetti, La Compagnie, Erato, Magellan, Neuilly, Ocora; (represented) CNR (Netherlands), Checker (USA), Stax (USA), Vanguard (USA).

Int'l reps.: Algeria (Diffusion), Austria (Ama-deo), Belgium (Barclay), Bolivia (Prodisco), Brazil (EBRAU), Canada (Barclay), Colombia (Codiscos), Denmark (EMI), Finland (PSO), Germany (Metronome), Italy (SIF), Japan (King), Mexico (Gamma), Morocco (Discophone), Norway (EMI), South Africa (Ster), Spain (Movieplay), Sweden (EMI), Switzerland (Barclay), Turkey (Melodi), UK (RCA).

C E D I (Centrale de Diffusion du Disque), 23 Blvd. Berthier, Paris 17. Tel: (01) 754.21.95. (Importer).

Imports from: Algeria, Cameroon, Congo, Gabon, Greece, Guinea, Lebanon, Morocco, UAR, West Indies.

C E L (Cooperative de l'Enseignement Laic), Pl. H. Bergia, 6 Cannes. Tel: (93) 15.93, 16.93, 39.47.72.

Labels: (Owned) CEL, BT Sonore.

Camden, see RCA.

Jacques Canetti (Disques), 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 227.60.24. Pres. & Gen. Mgr.: Jacques Canetti.

Labels: (Owned) Canetti (distributed by CED), Radio-Programmes.

Capitol, see Pathe-Marconi.

Carabine Music, 124 Rue La Boetie, Paris 8. Tel: (01) 225.80.30. Pres.: Henri Belolo; Gen. Mgr.: R. Drovot; Sales Mgr.: Nadege Wilfrid.

Labels: (Owned) Carabine, Chorus; (represented) Black Lion (UK), Intermedia (Netherlands), Palobal (Spain), Pirate's Rec. (Netherlands).

Int'l reps.: Belgium (Polydor), Canada (SNCL), Netherlands (Red Bullet), Switzerland (Evasion).

Carrere, see Claude Carrere & Philips. (SEE ADVERTISEMENT)

Claude Carrere (Prod'ns), 39 Rue Jean Goujon, Paris 8. Tel: (01) BAL. 46.52. Dir.: Claude Carrere.

Label: Carrere (distributed by Philips).

Int'l reps.: Belgium (Polygram), Brazil (Fermata), Canada (Denis-Pantis), Switzerland (Philips).

Centre d'Enregistrement des Champs-Elysees, 15 Av. Montaigne, Paris. Tel: (01) 225.01.37. Gen. Mgr. Andre Charlin; Sales Mgr.: J. Besnard.

Label: (Owned) Charlin.

Chant du Monde (Le), 32 Rue Beaujeu, Paris 8. Tel: (01) 924.67.73. Pres.: Jean Roire; Gen. Mgr.: Jean Mialthe; Sales Mgr.: Andre Mercier.

Labels: (Owned) Chant du Monde, Opaline, Sideral; (distributed) Agorila, L'Oiseau Musicien, Valois; (represented) Baerenreiter (Germany), Cantate (Germany), Melodia (USSR).

Cartridge 8-tr. & cassette: (Owned) Chant du Monde.

Int'l reps.: Japan (Nippon Columbia), Spain (Ediga, Hispavox), USA (Elektra, Monitor, Vanguard).

Charlin, see Centre d'Enregistrement des Champs-Elysees.

Chefs d'Oeuvre, see Guilde Int'le du Disque.

Chorus, see Carabine.

Classic, see Barclay.

Columbia, see Pathe-Marconi.

La Compagnie, 53-55 Blvd. Bineau, 92 Neuilly-sur-Seine. Tel: 624.62.89, 637.51.77. (Distributed by CED).

Compagnie Generale du Disque (sub. of Vogue PIP), 20 bis Rue Louis-Philippe, 92 Neuilly-sur-Seine. Tel: 624.96.24. Pres.: Cesar Rossini.

Label: (Owned) Orpheo.

Concert Hall, see Guilde Int'le du Disque.

Consul (Disques), 6 Rue de la Mare, Paris 2. Tel: (01) 636.81.46.

Labels: (Owned) Consul, Aiglou, PCM (Production Christian Monfort).

Contact, see Allo.

Cotillon, see Kinney-Filipacchi.

Critere, 3 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 265.11.37.

D G G, see Polydor.

D M O, 12 Av. Soeur Rosalie, Paris 13. Tel: (01) 402.29.07.

D P I (div. of CBS Disques), Rue Pierre Boudou prolongee, 92 Asnieres. Tel: 733.12.80. Pres. & Gen. Mgr.: Jacques Souplet; Ass't Mgr.: Jean Queinnec; Sales Mgr.: J. Claude Gastineau; Int'l Prod. Mgr.: Claude Ebrard; Promo. & Pub.: Jacqueline Polloni.

Labels: (Owned) Epic; (distributed) Albatros, Deesse, Neuilly.

Decca, see Societe Francaise du Son.

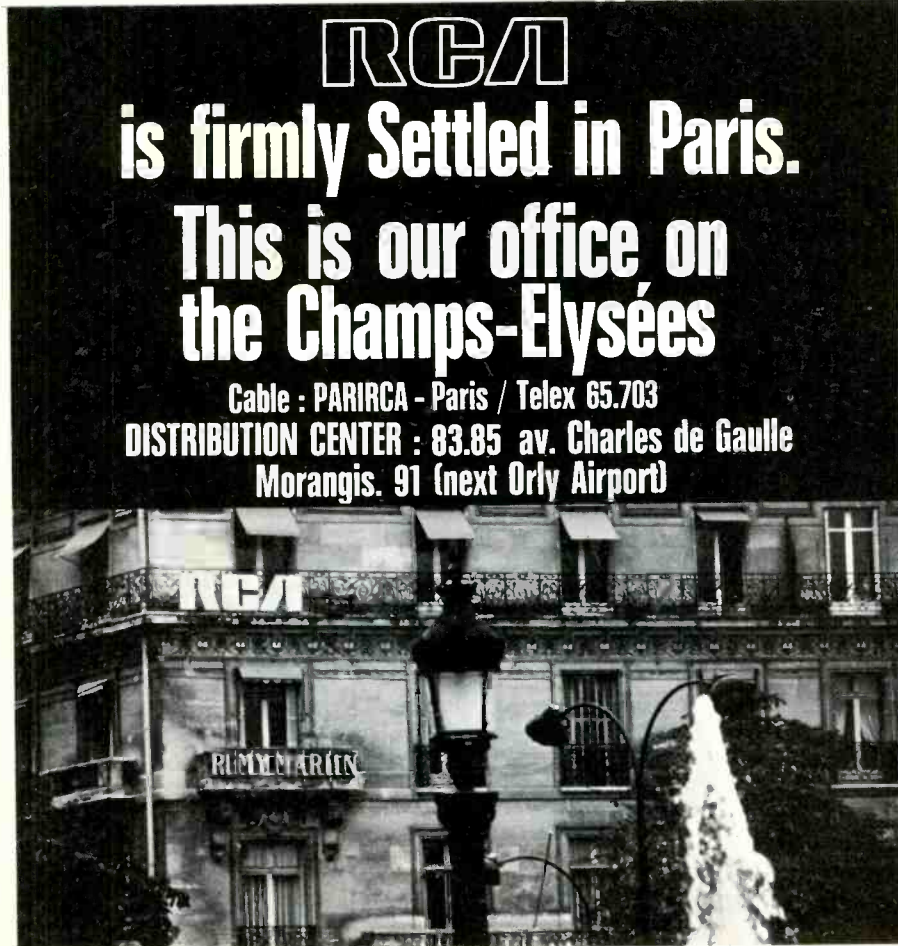
Deesse, see Deesse-Septentrion & DPI.

Deesse-Septentrion, 11 Rue Lepic, Paris. Tel: (01) 606.94.30. Pres.: Pierre Celie.

Labels: (Owned) Deesse (distributed by DPI); (represented) Electrocord (Roumania).

Int'l reps.: Belgium (Polygram), Canada (Archambault), Germany (Austrophon), Italy (CGD), Japan (Nippon Columbia), Netherlands (Phonogram), Switzerland (Disques Office), UK (CBS).

continued on page 296



RCA

is firmly Settled in Paris.

This is our office on the Champs-Elysees

Cable : PARIRCA - Paris / Telex 65.703

DISTRIBUTION CENTER : 83.85 av. Charles de Gaulle
Morangis. 91 (next Orly Airport)

**FREE !
FOR THE WHOLE WORLD
PRODUCTIONS & PUBLISHING CATALOG**



**AND WE KEEP GOING ON. PLEASE CONTACT US. THERE IS TABLE AND A ROOM RESERVED FOR YOU.
ANN SOREL, MICHEL TEYNIER, 37, RUE DE MIROMESNIL PARIS 8° TEL. 224.40.92**

MUSIDISC - EUROPE

99, rue de la République, 92—PUTEAUX (France) Tel. 775.10.82



**THE MOST DYNAMIC
YOUNG RECORD COMPANY
IN FRANCE**

GENERAL MANAGER: PHILIPPE THOMAS
INTL: PIERRE BERJOT

LABELS

MUSIDISC — BEL-AIR — VISADISC — SCORE — AMERICA

DISTRIBUTION

AUDIO FIDELITY — CETRA — DEBUT — FANTASY — GALAXY — MPS

DISQUES



A most complete catalogue tracing instrumental music of the entire world from the Middle Ages to Modern Times.

Best-Sellers:

Les Flûtes Indiennes **LOS CALCHAKIS** 30 T 091
Les Flûtes Roumaines **GHEORGHE ZAMFIR** 30 T 095
Le Chant Grégorien en l'Abbaye Sainte-Anne
de Kergonan 30 A 066
Œuvres pour piano de **CLAUDE BALLIF** 30 A 105
and so on...

ARION 36, avenue Hoche PARIS 8, 267.19.10

Serving Music Since 1853 . . .

PAUL BEUSCHER

FRANCE'S LARGEST DEALER DISTRIBUTOR
AND RETAILER OF MUSIC
AND MUSIC INSTRUMENTS

One of FRANCE'S Leading Music Publishers!

Offices and Retail Stores:

23-25-27-29 and 35 Boulevard Beaumarchais, Paris.



this could be
a good record cover
like the 1515 others
that jean-pierre leloir
has already produced
in europe and
the united states

come and look up
for the 1516 th.

jean-pierre leloir
26, rue n.d. des victoires
75 paris 2°. france
231.79.13

continued

Deller Rec'gs., 4 Saint Michel de Provence. Tel: 33. Telex: 43519. Pres.: Bernard Coutaz; Gen. Mgr. & A&R: Alfred Deller; Sales Mgr.: Jacques Meunier.
Labels: (Owned) Deller (distributed by Harmonia Mundi).
Int'l reps.: Germany (Harmonia Mundi), Japan (Victor), New Zealand (World Rec. Club), Portugal (Belter), Spain (Belter), UK (RCA), USA (RCA, Vanguard).

Hugues Desalle (Realisations Sonores), 4 Villa du Pont de Grenelle, Paris 15. Tel: (01) ELY 41.38, 842.56.76. Gen. Mgr.: P. Douezi.
Branch: Paris 8, 5 Rue d'Artois. Tel: (01) ELY 41.38.
Labels: (Owned) L'Ame de . . ., Disques Culturels Français, Français de Notre Temps.

Deutsche Grammophon, see Polydor.
Diffusisc SA, PO Box 15, 25 Rue Didot, Paris 14. Tel: (01) 722.25.48. Pres. & Gen. Mgr.: Rene Cacheux.
Labels: (Owned) Albatros, Plaisir des Dieux, Soul, Tonus; (represented) Rediffusion (UK).
Disc'AZ, 32 Rue Francois I, Paris 8. Tel: (01) 359.90.06. Pres.: Maurice Siegel; Gen. Mgr.: Paul de Senneville; Sales Mgr.: Mr. Milgran; Int'l Mgr.: Barbara Baker; Pub.: J. M. Crismanowich.
Labels: (Owned) AZ, BAM (Boite a Musique); (represented) Blue Horizon (UK), Map City (USA), Qualiton (Hungary), Sire (USA), Super K (USA).
Cartridge 8-tr. & cassette: (Owned) Disc'AZ.
Int'l reps.: Belgium (Vogue), Brazil (Philips), Greece (Minos Matsas), Italy (Saar), Japan (Nippon Columbia), Lebanon (EMI), Mexico (Gamma), Netherlands (Dureco), Portugal (Arnaldo Trindade), Spain (Hispavox), Sweden (Electra), Switzerland (Finsterwald & Cantacuzene), Venezuela (Paradiso). (SEE ADVERTISEMENT)

Disc-Jockey, see CBS.
Discodis, 32 Rue Francois I, Paris 8. Tel: (01) 225.11.30. (Distributor).
Disneyland, see Walt Disney & Ades.
Walt Disney Prod'ns (France), 44 Av. des Champs-Elysees, Paris 8. Tel: (01) 359.17.80. Cable: Mickmouse. (Distributed by Ades).
Home office: USA.
Labels: (Owned) Disneyland, Vista.
Disques Culturels Français, see Hugues Desalle.
Disques de France, 3 Rue de Gramont, Paris 2. Tel: (01) 742.96.10.
Disques du Cavalier, 84 Viens. Tel: 13. Pres.: Helene Martin; Gen. Mgr.: Solange Lambergeon; Sales Mgr.: Jacques Lory.
Domino Recs., 10 Passage du Petit Parc, 6 Nice.
Home office: USA.
Labels: Domino, New England.
Donali, see Bleu.
Ducretet-Thomson, see Pathe-Marconi.
E D I M (Editions, Disques, Musique), 3 Cite Magenta, Paris 10. Tel: (01) 202.68.96.
Labels: Googa-Mooga, HeM, Homere.
Elan, see Gamma.
Elektra, see Kinney-Filipacchi.
Enfants Sales (Les), see Ades.
Epic, see CBS & DPL.
Erato (Disques), 60 Rue de la Chaussee d'Antin, Paris 8. Tel: (01) 874.78.71. Cable: COSTERAT. (Distributed by CED).
Int'l rep.: Greece (General Publ'g Co. Ltd.).
Festival, see Musidisc.
Fiesta, see Societe Francaise du Son.
Fleche (Disques), 122 Blvd. Exelmans, Paris 16. Tel: (01) 525.20.73. Pres. & Gen. Mgr.: Claude Francois; Sales Mgr.: Nicole Gruyer. (Distributed by Barclay & Philips).
Int'l reps.: Belgium (Polygram), Canada (London), Greece (Music Box), Italy (Delta Italiana, SIF), Lebanon (Societe Libanaise du Disque), Portugal (Tecla), South America (Philips), Switzerland (Phonogram), Turkey (Grunberg Ticaret).
Fontana, see Philips.
Français de Notre Temps, see Hugues Desalle.
Futura Recs., 61 Rue Meslay, Paris 3. Tel: (01) 887.39.29. Pres. & Gen. Mgr.: Gerard Terrones; Sales Mgr.: Odile Terrones.
Labels: (Owned) Futura (distributed by SFPP); (represented) ECM (Germany), Galig (Germany), Munich (Netherlands), Opus One (USA).
Int'l reps.: Belgium (Hebra), Germany (ECM, Philips), Italy (Fonit-Cetra), Japan (CBS), Netherlands (Munnikendam), Scandinavia (Dansk), Switzerland (Werner Weber), UK (EMI). (SEE ADVERTISEMENT)

Gala, see Guilde Int'le du Disque.
Gamma Int'l, 78 L'Emitage de l'Hautill par Triel-sur-Seine.
Home office: Canada.
Labels: (Owned) Gamma, Elan.
Cartridge 8-tr. & cassette: (Owned) Gamma.
LouLou Gaste (Prod'ns), 5 Rue du Bois de Boulogne, Paris 16. Tel: (01) 704.53.53. Pres.: Jacqueline Ente; Gen. Mgr.: Louis Gaste.
Labels: (Owned) Jockey, Line, Number One.
Goody, see Promodisc.
Googa-Mooga, see EDIM.
Guilde du Jazz, see Guilde Int'le du Disque.

continued on page 298

We are

Young - Dynamic - Independent
and Specialists in Record Promotion Marketing
and Distribution (Traditional Outlets and Rack-Jobbing)
with Major Independent Distributor.

We need your product

Pop-music - Jazz - R & B soul
Budget Line for France - North-Africa - Belgium - Switzerland

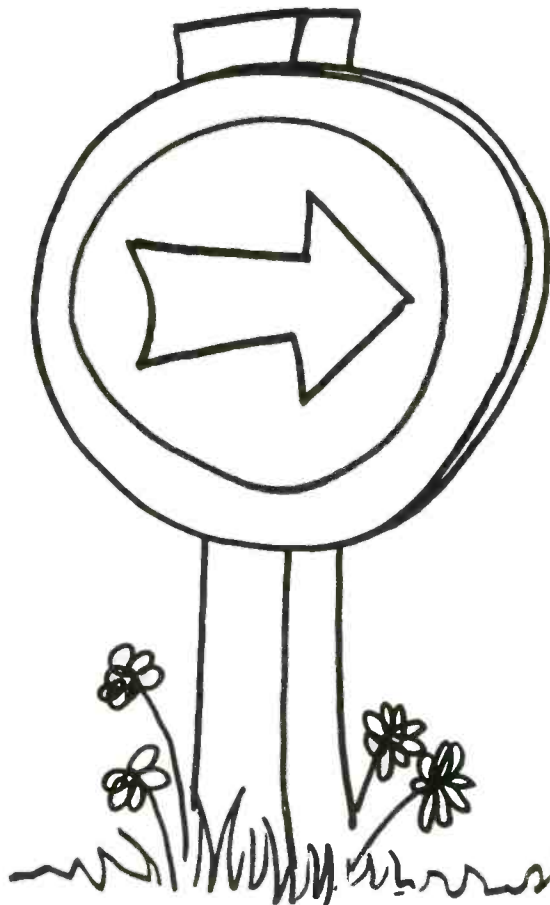
We are also

Producers and Publishers



Contact: Henri Belolo (manager)
Head-office

Carabine-Music
124 rue la boétie-champs-élysées-paris 8e
tél. : 225.80.30



IN FRANCE

GO

STRAIGHT AHEAD

WITH




DISTRIBUTION EXCLUSIVE **DISCODIS**

32, RUE FRANCOIS 1er
PARIS 8
TELEPHONE 359-88-35



BOX OFFICE 58 av. de Wagram—
Paris 17.
Tel: 924 42.56/42.57
Please contact: Jean-Pierre RAWSON



TUB PUBLISHING
TUBA RECORDS
Please Contact:
Jean-Pierre RAWSON
58 av. de Wagram — Paris 17.
Tel: 924 42.56/42.57

continued

Guilde Int'le du Disque, 1 Rue du General Foy, Paris 8. Tel: (01) 522.61.17. Pres.: V. Fradkin; Gen. Mgr.: Claude Chuteau.
Branch: 27 Evreux, 1 Route de Cocherel. Tel: 32.33.10.62. Gen. Mgr.: E. Fradkin.
Labels: (Owned) Concert Hall, Guilde Int'le du Disque; (distributed) Chefs d'Oeuvre, Gala, La Guilde du Jazz, Histoire Vivante, Initiation a la Musique, Jeudi, Phonothèque, Ronde des Enfants.
H M V, see Pathe-Marconi.
Hachette (Prod'n Sonore), 9 Rue Stanislas, Paris 6. Tel: (01) 222.60.09. Pres.: M.G. Lilamand; Gen. Mgr.: M. Hacquard; Sales Mgr.: Mrs. L. Aubrun.
Harmonia Mundi SA, 4 Saint Michel de Provence. Tel: 33. Telex: 43519. Pres.: Bernard Coutaz; A&R & Int'l Mgr.: Jacques Bernier.
Labels: (Owned) Harmonia Mundi (distributed by CBS), Musique de Tous les Temps, Orgues Historiques; (distributed) Deller, Musique Vivante; (represented) Arcophon (Italy), Balkanton (Bulgaria), Edigsa (Spain).
Int'l reps.: Australia (World Rec. Club), Belgium (Schott-Freres), Canada (Yves Sourville), Germany (Harmonia Mundi), Japan (King, Nippon Columbia, Universal Corp.), Netherlands (Phonogram), Switzerland (Torre AMSA), UK (RCA), USA (CBS, Musical Heritage, Peters Int'l).
Harvest, see Pathe-Marconi.
HeM, see EDIM.
His Master's Voice, see Pathe-Marconi.
Histoire Vivante, see Guilde Int'le du Disque.
Homere, see EDIM.
Initiation a la Musique, see Guilde Int'le du Disque.
Iramac France, 17 bis Rue des Tilleuls, 92 Boulogne-sur-Seine. Tel: 603.59.61. Pres.: Aurele Samama; Sales Mgr.: G. Hevin.
Labels: (Owned) Iramac, Relax; (represented) Ampex (USA), Candide (USA), Electrecord (Romania), Eterna (East Germany), Europa (West Germany), Muza (Poland), Oryx (UK), Pelca (Switzerland), Somerset (West Germany), Turnabout (USA), Vox (USA).
Int'l reps.: Japan (Victor), Netherlands (Bove-ma), UK (Unicorn).
J M T, see CBS.
Jericho (Disques), (Centre Chretien du Disque—Les Editions du Cerf), 29 Blvd. de Latour-Maubourg, Paris 7. Tel: (01) 468.30.53.
Jeudi, see Guilde Int'le du Disque.
Jockey, see LouLou Gaste.

Kinney-Filipacchi Music SA, 70 Av. des Champs-Elysses, Paris 8. Tel: (01) 359.12.90. Gen. Dir.: Bernard de Bosson; Sec'y-Gen.: Christian Stiquel; Artistic Dir.: Jean Mareska.
Distribution branch: Paris 12, 50 Rue du Charolais.
Labels: (Owned) Atco, Atlantic, Cotilion, Elektra, Reprise, Rolling Stones, Warner Bros.
Cartridge 8-tr. & cassette: (Owned) Atco, Atlantic, Cotilion, Elektra, Reprise, Rolling Stones, Warner Bros.
L E M Recs., 13 Rue Washington, Paris 8. Tel: (01) 359.34.35. Pres.: Edward Chekler; Gen. Mgr.: Roland Gerbeau; Sales Mgr.: Philip Chekler.
Labels: (Owned) LEM, Spider; (represented) Hebra (Belgium), Hudson (USA), PPX (USA).
Int'l rep.: Belgium (Hebra).
Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 622.51.05. Pres.: Marcelle Legrand; Gen. Mgr.: Marcel Rothel.
Labels: (Owned) ML (Michel Legrand).
Francis Lemaque (Les Prod'ns), 18 Av. du Mesnil, 94 La Varenne-St. Maur. Tel: 883.34.21. Pres.: Francis Lemaque; Gen. Mgr.: Serge Melot; Sales Mgr.: Ginette Korb.
Label: Francis Lemaque.
Liberty, see United Artists.
Line, see LouLou Gaste.
Linguaphone (Institut), Centre Nobelia, 12 Rue Lincoln, Paris 8. Tel: (01) 359.30.74.
Lumen, see Studios SM.
M G M, 37 Rue Condorcet, Paris 9. Tel: (01) 285.00.37. Cable: METROFILM. (Distributed by Polydor).
Home office: USA.
Labels: (Owned) MGM, Verve.
Cassette & open reel: (Owned) MGM, Verve.
M L, see Michel Legrand.
M P D Prod'ns Sonores (Mirliton), 35 Av. du Bac, 94 La Varenne-St. Hilaire. Tel: 883.53.29. Gen. Mgr.: Mrs. Louise Pon.
Labels: (Owned), MPD, Mirliton.
M P 2000, 27 Rue Brea, Paris 6. Tel: (01) 325.02.02, 326.41.72. Pres.: Andre Farry; Gen. Mgr.: Jerry Mengo; Sales Mgr.: Louis Delacour.
Int'l reps.: Belgium (Prestation), Spain (Accion), UK (United Artists), USA (Conversa-Phone).
Magellan, see Magellan-Technisonor & CED.
Magellan-Technisonor, 1 Rue Magellan, Paris 8. Tel: (01) 255.49.95. Dir.: Jack Robinson, Georges Chatain, Bernard Estardy.
Label: (Owned) Magellan (distributed by CED).
Maxi, 67 Rue de Provence, Paris 9. Tel: (01) 874.19.41. (Distributed by CBS Disques).
Mercury, see Philips.
Meys, see Barclay.
Mirliton, see MPD.
Mode, see Vogue.
Mondimusic, see Vogue.
Monestier, see Barclay.
Monfort Disques, 12 Rue de la Mare, Paris 20. Tel: (01) 636.81.46.
Montparnasse 2000, see Ades.
Motors, see Societe Parisienne de Promo. Artistique.
Music Control, "La Baraquette", 6 Rue de la Fontaine, 78 Bethemont s/s Poissy. Tel: 975.85.14. Contact: C. Flinaux. (Distributor).
Music for Pleasure, 57 Blvd. de la Republique, 78 Chatou. Tel: 966.48.70. Gen. Mgr.: Gerard Luzena.
Musidisc Europe, 99 Rue de la Republique, 92 Puteaux. Tel: 775.10.82. Pres.: Philippe Thomas; Sales Mgr.: Jacqueline de Montagnieri.
Labels: (Owned) Musidisc, America, Festival, Score, Vivadisc; (represented) Audio Fidelity (USA), Fantasy (USA), Fonit-Cetra (Italy), Galaxy (USA), Kent (USA), Marfer (Spain).
Cartridge 8-tr. & cassette: (Owned) Musidisc, America; (represented) Arhoolie (USA), Audio Fidelity (USA), Fantasy (USA), MPS (Germany).
Int'l reps.: Belgium (Sonobel), Germany (Bellaphon), Italy (Fonit-Cetra), Norway (Arne Bendiksen), South Africa (Ster), Spain (Marfer), Switzerland (Disques Office), USA (Fantasy).
(SEE ADVERTISEMENT)
Musique de Tous les Temps, see Harmonia Mundi.
Musique Vivante, see Harmonia Mundi.
National, see Paris-Recs.
Neully, see CED & DPI.
New England, see Domino.
Number One, see LouLou Gaste.
O C D (Office Catholique du Disque), 31 Rue de Fleurus, Paris 6. Tel: (01) 548.49.95. Pres.: Guy Dupuy; Gen. Mgr.: Jacques Anfray; Sales Mgr.: Jean Li Sen Lie.
Label: (Owned) Unidisc.
Int'l reps.: Belgium (UOPC), Switzerland (Finsterwald & Cantacuzene).
O R T F (Office de Radiodiffusion Television Francaise), 116 Av. du President Kennedy, Paris. Tel: (01) 224.27.65.
Labels: (Owned) Ocora (distributed by CED), ORTF.
Ocora, see ORTF & CED.
Odeon, see Pathe-Marconi.
Oiseau Musicien, 4 Aubenais-les-Alpes. Pres.: Helene C. Roche.
Labels: (Owned) L'Oiseau Musicien (distributed by Chant du Monde), Jean C. Roche.
Int'l reps.: UK (Discourses), USA (Conversa-Phone).
Opaline, see Chant du Monde.

CRITERION MUSIC ACTIVITY

FRANCE

Criterion Music has built a strong foundation on its diversified operations and president Michael H. Goldsen feels 1971 will be its biggest year. In France, Criterion de Paris represents top catalogs in the French-speaking countries: JON-DORA MUSIC (Creedence Clearwater Revival), LEE HAZLEWOOD, THIRD STORY GROUP (Frank Zappa-Bizarre, Linda Ronstadt, Fred Neil, Dion, Alice Cooper, Tim Buckley, Ball N' Jack), JOHNNY & SHUGGLE OTIS, and its newest catalog, MODERN MUSIC (B.B. King, Ike & Tina Turner, Z.Z. Hill). Office is headed by Jack Robinson and assisted by Bo Goldsen.

FRENCH PRODUCTIONS

Robinson co-produces GILLES MARCHAL, one of the top artists in France, and produces PIERRE TISSERAND, the most promising of the new singer-songwriters in France, and EILEEN, all for Disc AZ.

FRENCH CHART ACTIVITY

In '71 Criterion de Paris had French chart activity with Fred Neil's "EVERYBODY'S TALKIN'," and John Denver's "LEAVIN' ON A JET PLANE," both recorded by Gilles Marchal. "WINDOW SEAT," a local copyright, reached the top of the charts with a duet by Gilles Marchal and Martine Habib. CREEDENCE songs continue to top the charts with "PROUD MARY," by Ike & Tina Turner, and "HEY TONIGHT," the latest CREEDENCE release. French adaptations of Creedence songs include Eileen's recording of "LOOK-IN' OUT MY BACK DOOR," Sylvie Vartan's "BAD MOON RISING," and the

newest release, "FORTUNATE SON" (Fils De Personne), by Johnny Hallyday, the #1 artist in Europe. Johnny also recorded a John Gallie-Joey Cooper Criterion original, "DRINK FROM THE WATER" (Il Faut Boire A La Source), which is his show finale.

Other chart songs include "PAUVRE BUDDY RIVER," by Gilles Marchal, and the newest hit, "SOUVIENS TOI DE MOI," by Marie, and "LET MY NAME BE SORROW," by Mary Hopkin and Francoise Hardy. Recently Johnny Hallyday recorded an L.P. in L.A., using four Criterion tunes, including a French version of B.B. King's "ROCK ME BABY."

LOS ANGELES PRODUCTIONS

The Los Angeles operation has increased its production activities. JOEY COOPER'S CONSPIRACY has a new world-wide release on A & M Records, "A LITTLE MORE ROCK & ROLL," which was produced by Jack Robinson at Criterion's own L.A. studios. HONK, produced by Terry Wright and Honk, is making an album for Criterion Productions. Criterion's newest artists are Beth Fitchet and Bonnie Gooby.

CRITERION PICTURE SONGS

Johnny Mercer's "DREAM" is appearing in AVCO Embassy's "CARNAL KNOWLEDGE." Two songs of Charlie Parker's, "KIM" and "COSMIC RAYS," are featured in "LE SOUFFLE AU COEUR," one of the top box-office films in France.

Criterion's main office is 6124 Selma Ave., Hollywood, Calif. 90028; in N. Y. at 150 W. 55th St., and in Paris, 27 Bd. des Italiens, c/o Enoch & Co.

Orgues Historiques, see Harmonia Mundi.
 Or, see Salvador.
 Orphee, Neuilly-sur-Seine, see Compagnie Generale du Disque.
 Orphee-Disques, 24 Rue Assalit, 6 Nice. Contact: Pierre-Robert Barthelemy.
 P C M (Production Christian Monfort), see Consul.
 P D G, 68 Rue Edouard Nortier, 92 Neuilly.
Branch: Paris 8, 134 Blvd. Haussman. Tel: (01) 227.64.53.
 Pacific, see Vogue.
 Paris-Recs. Cie., 21 Rue Pierre Semard, Paris 9. Tel: (01) 878.02.28. Pres. & Gen. Mgr.: Jean Moura; Sales Mgr.: Christiane Cats.
Labels: (Owned) National, President; (represented) Crown (UK), Deacon (UK), Ofir (Portugal).
 Pathe, see Pathe-Marconi.
 Pathe-Marconi (Les Industries Musicales & Electriques), 19 Rue Lord Byron, Paris 8. Tel: (01) 225.53.00. Pres. & Gen. Mgr.: Francois Minchin; Mktg. Mgr.: Claude Foulon; Sales Mgr.: Jacques Helard.
Labels: (Owned) Columbia, Ducretet-Thomson, Odeon, Pathe, Plaisir Musical, Trianon, Voix de Son Maitre (VSM); (distributed) Capitol, Harvest, Regal, Stateside, Liberty/UA; (represented) ABC (USA), A&R (USA), Acta (USA), Africambian (Cameroon), Amy (USA), Baidaphon (Lebanon), Les Bantous de la Capitale (Congo), Bell (USA), Bluesway (USA), Brother (USA), Cairophon (UAR), Cameo (USA), Capitol (USA), Caracol (Chile), Chariot (USA), Command (USA), Contemporary (USA), Dicap (Chile), Dolton (USA), Dot (USA), Downey (USA), Dunhill (USA), DynoVoice (USA), EMI (UK), Elf (USA), Fairmount (USA), Frankie Music (Belgium), Gazell (Sweden), Goldwax (USA), Good Time Jazz (USA), Goodtime (USA), Gordy (USA), Honor Brigade (USA), Hot Wax (USA), Immediate (UK), Impulse (USA), Invictus (USA), Ivanhoe (USA), Jay-Gee (USA), Jed (USA), Jerden (USA), Jewel (USA), Jugoton (Yugoslavia), Lucky 11 (USA), Lyra (Greece), Mala (USA), Minaret (USA), Motown (USA), Murco (USA), Musicland (USA), New Voice (USA), OK Jazz (Congo), Paramount (USA), Parkway (USA), Paula (USA), Philly Groove (USA), Plantation (USA), Prestige (USA), RAK (UK), Regal Zonophone (UK), Rotate (USA), Round (USA), SSS Int'l (USA), Sansu (USA), Senate (USA), Sentar (USA), Showplace (USA), Sidewalk (USA), Silver Fox (USA), Sonet (Sweden), Soul (USA), Soutelphan (UAR), Sphere Sound (USA), Starbird (USA), Steed (USA), Stenco (Congo), Sumpter (USA), Tamla (USA), Tangerine (USA), Telefunken (Germany), Tomorrow (USA), To-

shiba (Japan), Tou-Sea (USA), Tower (USA), Trend (UK), Trova (Argentina), Uptown (USA), VIP (USA), Voix de l'Orient (Lebanon), Voix d'Islam (UAR), Voix du Liban (Lebanon), Windy (USA), Wizzard (UK).
Cartridge 8-tr. & cassette: (Owned) Columbia, Ducretet-Thomson, Odeon, Trianon, Voix de Son Maitre; (distributed) Liberty, United Artists; (represented) Bell (USA), Dot (USA), Durium (Italy), Motown (USA), Scepter (USA), Tamla (USA).
Int'l reps.: Bolivia (Discolandia), Colombia (CBS), Czechoslovakia (Artia), Dominican Republic (Julio Tonos), Ecuador (IFESA), Israel (CBS), Japan (Toshiba), Nicaragua (Sonido), Peru (IEM), Philippines (Dyna Prods.), Portugal (Valentim de Carvalho), Thailand (Kamol Sukosol), Uruguay (Palacio de la Musica), USA (Peters Int'l), Venezuela (Corp. Los Ruices), Yugoslavia (Jugoton). (SEE ADVERTISEMENT)
 Nicolas Perides (Eds. & Prod'ns Musicales), 44 Rue Etienne Marcel, Paris 2. Tel: (01) 231.07.30. Gen. Mgr.: Nicolas Perides.
Label: (Owned) Productions Perides.
 Petit Menestrel 'Le, see Ades.
 Philips (Societe Phonographique), 6 Rue Jenner, Paris 13. Tel: (01) 707.75.28. Pres.: Georges Meyerstein-Maigret; Gen. Mgr.: Louis Hazan; Sales Mgr.: Jacques Caillart.
Home office: Netherlands.
Labels: (Owned) Philips, Fontana, Mercury; (distributed) Carrere, Fleche, Somethin' Else; (represented) B&C (UK), Beacon (UK), Biram (Switzerland), Ember (UK), Island (UK), Uni (USA), Vertigo (UK).
Cassette: (Owned) Philips, Fontana, Mercury.
Int'l rep.: Worldwide (Polygram in Netherlands).
 Phonotheque, see Guilde Int'le du Disque.
 Plaisir des Dieux, see Diffudisc.
 Plaisir Musical, see Pathe-Marconi.
 Polychrome, see Polydor.
 Polydor SA, 2 Rue Cavallotti, Paris 18. Tel: (01) 522.05.39. Pres.: Jacques Kerner; Sales Mgr.: Marcel Mangin.
Labels: (Owned) Polydor, Polychrome, Triumph, Trump; (distributed) Archiv, DGG (Germany), Ades; (represented) Hispavox (Spain), Kama Sutra (USA), King (USA), MGM (USA), Palette (Belgium), RSO (UK), Ricordi (Italy), Riverside (USA), Stax (USA), Track (UK), Verve (USA).
Cassette & open reel: (Owned) Polydor; (distributed) DGG, Archiv (Germany), Ades, MN; (represented) Hispavox (Spain), King (USA), MGM (USA), Ricordi (Italy), Verve (USA).
 President, see Paris-Recs.

Productions Perides, see Nicolas Perides.
 Promodisc (Societe), 20 Rue Louis-Philippe, 92 Neuilly-sur-Seine. Tel: 722.86.71, 722.71.17.
Labels: (Owned) BYG, Goody.
Cartridge 8-tr. & cassette: (Owned) BYG.
 R C A SA, 6 Rond Point des Champs Elysees, Paris 8. Tel: (01) 359.52.60. Gen. Mgr.: Ted Inslay; Sales Mgr.: C. Gagniere.
Labels: (Owned) Camden, Victor, Victrola; (distributed) Shandar; (represented) A&M (USA), CTI (USA).
Cartridge 8-tr. & cassette: (Owned) RCA; (represented) A&M, CTI, Gregar, Kirshner, RCA Int'l (all USA).
Int'l rep.: Worldwide (RCA). (SEE ADVERTISEMENT)
 Radio-Programmes, see Jacques Canetti.
 Regal, see Pathe-Marconi.
 Relax, see Iramac France.
 Reprise, see Kinney-Filipacchi.
 Rideau Rouge, 24 Rue de Longchamps, Paris 16. Tel: (01) 704.52.37. Pres.: Gilbert Becaud; Gen. Mgr.: Bertrand de Labbey.
 Rigolo, see Salvador & Barclay.
 Riviera, see CED.
 Jean C. Roche, see Oiseau Musicien.
 Rolling Stones, see Kinney-Filipacchi.
 Ronde des Enfants, see Guilde Int'le du Disque.
 S F P, see SFFP.
 S F P P (Societe Francaise de Prod'ns Phonographiques), 131 Rue du Cherche-Midi, Paris 15. Tel: (01) 306.26.83. Pres. & Gen. Mgr.: Michel Bachelet.
Branch: 92 Levallois-Perret, 14-16 Rue Clement Bayard. Tel: 737.62.10. Int'l Mgr.: Jean-Paul Smets.
Labels: (Owned) SFP; (distributed) AFA, Futura.
Int'l reps.: Germany (Phonogram), Spain (Discophon).
 S M, see Studios SM.
 Sagittaire (Les Eds. & Prod'ns Musicales), 16 Rue des Sfs. Peres, Paris 7. Tel: (01) 359-10.17. Pres.: Jean Paul Guiter.
Label: (Owned) Sagittaire.
 Salvador (Prod'ns Artistiques & Musicales), 6 Pl. Vendome, Paris 1. Tel: (01) 073.87.05, 073.87.80. Pres. & Sales Mgr.: Jacqueline Salvador; Gen. Mgr.: Henri Salvador.
Labels: (Owned) Or, Rigolo (distributed by Barclay), Salvador.
 Saravah, 10 Rue Louis-Philippe, 92 Neuilly-sur-Seine. (SEE ADVERTISEMENT)
 Sava, see Bagatelle.
 Score, see Musidisc.

continued on page 300



TRIANGLE
 NUMBER ONE GROUP IN FRANCE
 les éditions pathe marconi

continued

Serp (Disques), 6 Rue de Beaune, Paris 7. Tel: (01) 222.41.75. Pres.: J.M. LePen; Gen. Mgr.: P. Durand.
Labels: (Owned) Serp; (represented) BBC (UK).
Int'l reps.: Belgium (Music Center), Switzerland (Barclay).

Shandar, see RCA.

Sideral, see Chant du Monde.

Societe Francaise du Son, 30 Rue Beaujon, Paris 8. Tel: (01) 924.19.01. Pres.: Mr. Pelgrims de Bigard; Sales Mgr.: Mr. Boutin.
Labels: (Owned) Decca, Fiesta; (distributed) Vega; (represented) African (Belgium), Decca Int'l (UK), Deram (UK), London (USA), Pink Elephant (Netherlands), Threshold (UK).
Cartridge 8-tr. & cassette: (Owned) Decca; (distributed) Vega; (represented) African (Belgium), Decca Int'l (UK), Deram (UK), London (USA), Pink Elephant (Netherlands), Threshold (UK).
Int'l reps.: Belgium (Fonior), Netherlands (Dureco).

Societe Parisienne de Promo, Artistique, 9 Square Moncey, Paris 9. Tel: (01) 744.39.90. Pres.: Francis Dreyfus; Comm'l Mgr.: Simon Hosemans.
Labels: (Owned) Motors; Somethin' Else (distributed by Philips).
Int'l reps.: Belgium (Vogue), Germany (Deutsche Vogue), Greece (EMI), Italy (EMI), Netherlands (Vogue), Portugal (Arnaldo (Trindade), Switzerland (Musikvertrieb), Turkey (EMI).

Somethin' Else, see Societe Parisienne de Promo, Artistique & Philips.

Sonopresse, 35-37 Rue Gabriel Peri, 92 Issy-Les-Moulineaux. Tel: 644.86.20. Co-Pres.: G. Rambaud, R. Vignaud. (Distributor).

Soul, see Diffidisc.

Spider, see LEM.

Stateside, see Pathe-Marconi.

Studios SM, 3 Rue Nicolas Chuquet, Paris 17. Tel: (01) AMP 01.37. Pres. & Gen. Mgr.: Maurice Robreau; Sales Mgr.: Louis Bricard.
Labels: (Owned) SM, Lumen.
Int'l reps.: Belgium (Edibon), Canada (Select), Germany (Christophorus), Portugal (Casa Sampedro), Switzerland (Finsterwald & Cantacuzene).

Studio 10, see Bagatelle.

Sunset, see United Artists.

Swing, see Vogue.

Temporel, see CBS.

Teppaz, 170 Blvd. de la Croix Rousse, 69 Lyon 1. Tel: (78) 28.56.75.
Branch: Paris 10, 7 Rue de Dunkerque.

Tonus, see Diffidisc.

Top 12, see CBS.

Trianon, see Pathe-Marconi.

Triumph, see Polydor.

Trump, see Polydor.

Tuba, see Box Office

Typic (Ed. Julio Garzon), 13 Rue de l'Echiquier, Paris 10. Tel: (01) 770.39.15.
Int'l reps.: Germany (Bellaphon), Netherlands (Munnikendam), Switzerland (Finsterwald & Cantacuzene).

Unidisc, see OCD.

United Artists (France) SA, 48 Av. Victor Hugo, Paris 16. Tel: (01) 727.89.19. Telex: 61617 LUA. Pres.: Eddie Adamis. (Distributed by Pathe-Marconi).
Labels: (Represented) Blue Note, Liberty, Sunset, United Artists (all USA).
Cartridge 8-tr. & cassette: (Represented) Liberty (USA), United Artists (USA).

V S M, see Pathe-Marconi.

Valois, 19 Rue de Vanves, 92 Boulogne-Billancourt. Tel: 825-99.99. (Distributed by Chant du Monde).

Vega, see Societe Francaise du Son.

Versailles, see CBS.

Verve, see MGM & Polydor.

Victor, see RCA.

Victrola, see RCA.

Vista, see Walt Disney & Ades.

Vivadisc, see Musidisc.

Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel: 752.73.00. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgrs.: Simon Cabat, Maurice Sinchoviez.
Int'l branches: Belgium, Netherlands.
Labels: (Owned) Vogue, Mode, Mondiomusic, Pacific, Swing; (distributed) Box Office; (represented) Clan Celentano (Italy), Duke/Peacock (USA), GNP Crescendo (USA), Gold Award (UK, USA), Laurie (USA), Orfeu (Portugal), Pye (UK), Roker (USA), Roulette (USA), Zafiro/Novola (Spain).
Cartridge 8-tr. & cassette: (Owned) Vogue; (represented) Pye (UK), Roulette (USA).
Cassette: (Owned) Mode; (represented) same as cartridge 8-tr.
Int'l reps.: Argentina (EMI), Australia (Festival), Austria (Amadeo), Denmark (Metronome), Italy (Ricordi), Mexico (Gamma), Portugal (Arnaldo Trindade), South Africa (Teal), Sweden (Electra), UK (Pye).

Voix de Son Matrie, see Pathe-Marconi.

Warner Bros., see Kinney-Filipacchi.

independent record producers

Bagatelle SA, 10 Rue Washington, Paris 8. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bourgeois; Gen. Mgr.: Brigitte Bertholier; Admin. Mgr.: Daniel Gisselbrecht.
Label credits: AZ, CBS, Philips.

Bleu (Disques), 12 Blvd. Poissoniere, Paris 9. Tel: (01) 523.29.81.

Boite a Musique (Prod'ns), 133 Blvd. Raspail, Paris 6. Tel: (01) 548.16.12.

E P O C (Eds. & Prod'ns Musicales), 71 Rue de Provence, Paris 9. Tel: (01) 874.15.68. Pres.: Francis O'Neill; Gen. Mgr.: Roger Corsin.
Label credits: Disc'AZ, EMI, Philips, Polydor, RCA, Vogue.

France Etoile (Prod'ns Musicales), 19 Rue Lord Byron, Paris 8. Tel: (01) 225.53.00. Pres.: Mrs. Francoise Boubill.
Label credits: Pathe-Marconi (EMI), Vogue.

Paris-Inter (Eds.), 7 Rue St. Lazare, Paris 9. Tel: (01) 878.76.96.

Saravah, 10 Rue Louis-Philippe, 92 Neuilly-sur-Seine.
Label credit: MCA (USA).

Sonodisc (Societe Nouvelle de Distribution du Disque), 11 Rue Duhesme, Paris 18. Tel: (01) 255.46.75, 225.46.64.

music publishers

A A Music, see Eddie Barclay.

A V R, 14 Rue de Moulin-Joly, Paris 11. Tel: (01) 023.19.18.

Acuff-Rose SarL, see Chappell.

Adele Music Publ'r (SACEM), 77 La Garde Dieu, Nangis. Tel: 155. Pres.: Mrs. Perret; Gen. Mgr.: Mr. Georgieff.

Agence Musicale Int'le, see Gerard Tournier.

Alleluia, 10 Rue St. Florentin, Paris 1. Tel: (01) 073.85.05. Mgr.: Gerard Meys.

Allmusic-Beuscher, see Paul Beuscher.

Allo Music, 5 Rue Clement Marot, Paris 8. Tel: 359.37.09, 359.53.05. Pres.: Jean Pierrard; Gen. Mgr.: Max Amphoux.

Affiliates: Eds. Atalante, Sacha Gordine, Eds. Kundalini, Paille Musique, X Music.

Int'l firms represented: Mews, Tembo, Walrus (UK).

Alpha (Eds. Musicales), 54 Rue d'Hauteville, Paris 10. Tel: (01) 824.93.83. Pres.: Jacques Wolfson.



THE ONLY RECORDING STUDIO OF ITS KIND IN THE WORLD

Situated in the country 21 miles from Paris

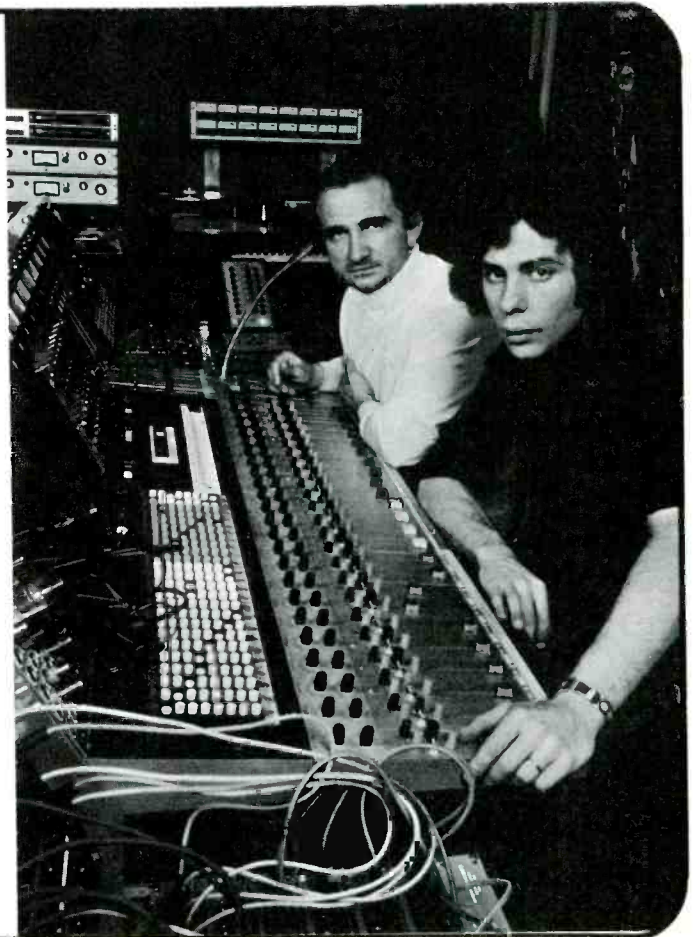
GROUPS, ARTISTS, MUSICIANS

can live free of charge in Hérouville's Castle for the duration of their recording session.

Ultra Modern Equipment—16-track, Dolby, etc.

STRAWBERRY STUDIO

Michel Magne, Chateau d'Hérouville
 Hérouville 95, FRANCE
 Tel: 466. 48. 26.



Amour (Eds.), 30 Rue Pierre Semard, Paris 9. Tel: (01) 526.49.20. Pres. & Gen. Mgr.: Jean Moura.
Int'l reps.: Italy (Leonardi), Japan (Suisei-Sha), UK (Motive Music Int'l).
 Amphion, 9 Rue d'Artois, Paris 8. Tel: (01) 359.15.07. Pres. & Gen. Mgr.: Mrs. Isabelle Berthou.
Affiliates: Nuances, Ricordi France.
Int'l firms represented: Universal (Austria, UK).
Int'l reps.: Austria (Universal), Germany (Schott), Italy (Ricordi), UK (United Music Publ'rs), USA Belwin-Mills).
 Andorra, 52 Rue du Faubourg St. Martin, Paris 10. Tel: (01) 607.45.91.
 April Music (Eds. Musicales), 3 Rue Freycinet, Paris 16. Tel: (01) 704.65.76. Gen. Mgr.: Philippe Bouflet.
Int'l firms represented: April (Australia, Canada, Germany, Israel, Italy, Japan, Netherlands, Sweden, UK), Blackwood (USA), Boom (USA), Clear Light (USA), Dino, Desi & Billy (USA), ELAM (Brazil), Finito (UK), Kangaroo Music (UK), Melograf (Argentina), Mundo Musical (Costa Rica, Mexico), Music Publ'g of Africa (South Africa), Revolver (UK), Conrad Rooks (USA), Sailor (USA), Sherondo (USA), South Star (USA), Swingin Soiree (USA), Uncle Doris Music (UK), Phil Wainman (UK).
 Arlequin (Eds.), 12 Blvd. Poissoniere, Paris 9. Tel: (01) 770.86.03.
 Arpege (Eds.), see Paul Beuscher.
 As-De-Trefle SA, 37 Rue de Mironmesnil, Paris 8. Tel: (01) 224.40.92. Pres.: Ann Sorel; Gen. Mgr.: Michel Teynier.
Affiliate: Katema. (SEE ADVERTISEMENT)
 Atalante (Eds.), see Allo.
 Aznavour, see French Music.
 Baboo Prod'ns — Eds. Musicales, 20 bis Rue Louis-Philippe, 92 Neuilly. Tel: 722.05.30. Pres. & Gen. Mgr.: Alain Boubli.
Int'l firms represented: Alan Keen, RAK, Peter Rice (all UK).
 Bagatelle SA (SACEM), 10 Rue Washington, Paris 8. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bourgeois; Gen. Mgr.: Brigitte Bertholier.
Affiliates: Bourne France, Serge Gainsbourg, Gimmick, Music 18, Plein Soleil (all SACEM).
Int'l firms represented: Avco Embassy (USA), Avemb Songs (USA), B-N-B (USA), Bourne (UK), USA, Bron (UK), Clarity (USA), Egypt Valley (USA), Fennario (USA), Modo (USA), Revolution (USA), Ryerson (USA).
Int'l rep.: Canada (BAG).
 Banco (Eds.). Pres.: Roger Stark. See Robert Salvat.

Eddie Barclay (Nouvelles Eds.), 44 Rue de Miro-mesnil, Paris 8. Tel: (01) 265.87.80. Pres.: Eddie Barclay; Mgr.: Patrick Vilaret.
Affiliates: AA Music, Le Cap, Comtesse, Dauphine, Marine, Robert Mellin, Premieres, 707.
Int'l firms represented: CG Music, Chambró, Franco London, Kirshner, Mood, Wide World.
Int'l reps.: Argentina (Relay), Italy (Les Copains), Japan (Alfa), Reuter & Reuter (Scandinavia), Canciones del Mundo (Spain).
 Belier, 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 227.60.64. Contact: Francoise Caneffi.
 Belwin-Mills France SarL, see Gerard Tournier.
 Irving Berlin SarL (Eds.), see Chappell.
 Bessel, 78 Rue de Monceau, Paris 8. Tel: (01) 522.02.13.
 Paul Beuscher, 23-29 Blvd. Beaumarchais, Paris 4. Tel: (01) 887-09.03. Gen. Mgr.: Philippe Seiller; Artistic Mgr.: Rene Desmarly.
Int'l branch: Belgium, Eds. Vedette.
Affiliates: Allmusic-Beuscher, Eds. Arpege.
Int'l firms represented: Leeds (UK), Edward B. Marks (USA), MCA (USA), New Music Corp. (Belgium), Warner Bros. (USA). (SEE ADVERTISEMENT)
 Gerard Billaudot, 14 Rue de l'Echiquier, Paris 10. Tel: (01) 770.14.46. Gen. Mgr.: Gerard Billaudot.
Int'l reps.: Germany (Otto Junne), Italy (Carisch), Japan (Buffet-Crampon), UK (United Music Publ'rs), USA (Baron).
 Bleu Blanc Rouge (Eds.), 14-16 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 265.34.11, 265.90.66. Pres. & Gen. Mgr.: Mrs. Huguette Ferly-Kluger.
Int'l rep.: Belgium (Eds. Jean Kluger).
 Bloud & Gay (Eds.), 3 Rue Garanciere, Paris 6. Tel: (01) 633.29.30.
 Boetie, see La Compagnie.
 Bords (Eds.), 189 Av. du Maine, Paris 14. Tel: (01) 566.66.63.
 Bornemann (Eds.), 15 Rue de Tournon, Paris 6. Tel: (01) 326.05.88. Gen. Mgr.: Maurice Bornemann.
Int'l reps.: Germany (Otto Junne), UK (UMP), USA (H.W. Gray).
 Bourne France (SACEM), see Bagatelle.
 Bretagne (Eds. Musicales), 43 Rue Fessart, 92 Boulogne-sur-Seine. Tel: 603.91.66. Pres.: Alaine Barriere; Gen. Mgr.: Henry Hoffman.
Affiliate: Eds. Louise.
Int'l firms represented: Sunrise (Canada). (SEE ADVERTISEMENT)
 Raoul Breton (Eds.), 3 Rue Rossini, Paris. Tel: (01) 824.53.64. Pres.: Mrs. Raoul Breton.
Int'l branch: Belgium.
Int'l rep.: USA (France Music Corp.).
 Brull & Harmonic Music (Eds.), 8/10 Rue Rene Bazin, Paris 16. Tel: (01) 460.24.54, 224.84.86. Pres.: Mrs. Mary Therese Fiacre; Gen. Mgr.: Jean Fiacre.
Int'l firm represented: Harmonic (UK).
Int'l rep.: UK (Harmonic).
 Cap (Le), see Eddie Barclay.
 Caravell, see Jacques Plante.
 Carrara, 86 Rue du Faubourg St. Martin, Paris 10. Tel: (01) 206.43.37.
 Claude Carrere (Eds.). Pres.: Claude Carrere. See Robert Salvat.
 Carrousel, see Vogue Int'l.
 Casterman (Eds.), 66 Rue Bonaparte, Paris 6. Tel: (01) 633.39.11.
 Martin Cayla (Eds. Musicales), 33 Rue du Faubourg St. Martin, Paris 10. Tel: (01) 208.91.66.
 Chancelier (Ed.), see Pathe-Marconi.
 Chant du Monde (Le), 32 Rue Beaujon, Paris 8. Tel: (01) 924.67.73. Pres.: Jean Roire; Gen. Mgr.: Jean Mialhe.
Int'l firms represented: Muzika (USSR), Oak (USA).
 Chappell SA, 4 Rue d'Argenson, Paris 8. Tel: (01) 266.56.05. Pres. & Gen. Mgr.: Georges Roquire.
Home office: USA.
Affiliates: Acuff-Rose SarL, Eds. Irving Berlin SarL, Chappell-Aznavour SA, Eds. & Prod'ns Theatrales Chappell, Famous-Chappell SarL, Eds. Edwin H. Morris, Sylva SA.
Int'l firms represented: Anglo Pic, Barton, Five Continents, Ipanema, Lowery.
 Chappell-Aznavour SA, see Chappell.
 Chiron (Eds.), 40 Rue de Sein, Paris 6.
 Choudens (Eds.), 38 Rue Jean Mermoz, Paris 8. Tel: (01) 225.17.21. Gen. Mgr.: Andre Chevrier.
Int'l firms represented: Ahn & Simrock (Germany), Albersen (Netherlands), Buffet-Crampon (Japan), Carl Gehrman's (Sweden), C. F. Peters (USA), Sonzogno (Italy), United Music Publ'rs (UK), Vidal Llimona & Boceta (Spain).
 Colin & Bourrellet (Eds.), 103 Blvd. St. Michel, Paris 5.
 La Compagnie, 53-55 Blvd. Bineau, 92 Neuilly-sur-Seine. Tel: 624.62.89, 637.51.77.
Affiliates: La Boetie, Espiegle, Yael.
Int'l reps.: Belgium (Perer Plum), Canada (ITT), Italy (Domingas), Spain (Sympathy).
 Comtesse, see Eddie Barclay.
 Constallat (Eds.), 60 Rue de la Chaussee d'Antin, Paris 9. Tel: (01) 874.78.71. Cable: Costerat.
 Contemporaines, 99 Av. Simon Bolivar, Paris 19. Tel: (01) BOL.68.19.
 Continental (Eds.), see Tutti.

The French Riviera Is
 Not Only A Pleasure Place

SEED

Now offers you in its newly
 completed facility, two miles
 from Cannes, home of the
 MIDEM & VIDCA,

A LARGE ULTRA MODERN DUPLICATING PLANT

Using GRT high speed equipment
 One Inch Mastering

Cassette • 8-track cartridge •
 reel to reel

Finest Quality—Quick Delivery

COMPLETE RECORDING FACILITY

16 & 8-track recording •
 Exceptional Sound
 Latest Electronics & Acoustics

ELECTRONIC LABORATORY

Custom Designed
 Professional Amplifiers
 Manufacturers of 8-track
 car stereo and home units

SEED

A young company
 with a new concept

For further information,
 write or call:

**SOCIETE EUROPEENNE
 D'ENREGISTREMENT ET
 DE DIFFUSION—S.E.E.D.**
 Les Mauruches Superieurs
 06 VALLAURIS, France
 Tel: 63 77 48 and 63 76 03

SOFRATECSO

Société Française de Technique Sonore
 14, rue des Flandres, 94-Vitry
 Phone: 726 76 75

For all record production
 Electro-plating;
 Stereo and Mono Pressing
 International Delivery

RECORD PRODUCTION MUSIC PUBLISHING



6, PASSAGE DES ABESSES
 75-PARIS 18^{EME}, FRANCE

continued on page 302

continued

Courcelles, 61 Rue de Lourmel, Paris 15. Tel: (01) 828.71.26.
Int'l firms represented: Brauer (Belgium), Inmus (Germany), Leonardi (Italy).
Int'l reps.: Austria (Inmus), Italy (Leonardi), Luxembourg (Brauer), Netherlands (Brauer), UK (Mandeville), USA (Mandeville).
 Criterion de Paris, c/o Enoch & Cie., 27 Blvd. des Italiens, Paris 2. Tel: (01) 742.69.95. Gen. Mgr.: Jack Robinson.
Home office: USA.
Affiliates: Da-Ra Music, Granite de Paris, Mandy Music.
Int'l firms represented: Fat Zach-Skinny Zach, Lee Hazlewood Music, Jondora Music, Johnny Otis-Shuggy Otis, Third Story, Frank Zappa (all USA). (SEE ADVERTISEMENT)
 Cromwell, see Essex.
 Curci France, see Marouani.
 Dana Music, 28 Rue de la Reine-Blanche, Paris 13. Da-Ra Music, see Criterion de Paris.
 Dauphine, see Eddie Barclay.
 Decibel, see Maneges.
 De Clercq, 44 Rue du Colisee, Paris 8. Tel: (01) 359.26.82.
Affiliate: France Vedettes.
 Georges Delrieu & Cie., 45 Av. Jean-Medecin, 6 Nice. Tel: (93) 88.61.96. Pres., Gen. & Sales Mgr.: Gerard Delrieu.
Int'l reps.: Japan (Buffet-Crampon), UK (Galliard), USA (Galaxy).
 T. Denjean (Eds.), see Labrador.
 Derby, 95 Blvd. de Beaumarchais, Paris 3. Tel: (01) 272.37.98, 508.45.58.
 Dino (Eds.), Av. Emmanuel-Brousse, 66 Font-Romeu. Tel: 00.89.
 Walt Disney Prod'n (France), 44 Av. des Champs-Elysees, Paris 8. Tel: (01) ELY.17.80.
Home office: USA.
 Drejac, 60 Rue Francois I, Paris 8. Tel: (01) 359.62.36.
 Francis Dreyfus (Eds.), see Labrador.
 Du Marais (Eds.), Richbonne, 85 Benet.
 Du Pactol (Eds.), see Vogue Int'l.
 Durand & Cie. (Eds.), 4 Pl. de la Madeleine, Paris 8. Tel: (01) 073.45.74, 073.41.62. Pres.: Rene Dommange; Sales Mgr.: Jacques Dommange.
Int'l reps.: Japan (Nippon Gakki), UK (United Music Publ'rs), USA (Theodore Presser).
 Du Seuil (Eds.), 27 Rue Jacob, Paris 6. Tel: 326.84.60. Cable: EDISEUIL. Pres.: Paul Flamm; Gen. Mgr.: Jean Bardet.
 E G G Music France, see Marouani.
 Eco (Ed.), see Pathe-Marconi.
 Editions & Prod'n's Theatrales Chappell, see Chappell.
 Editions 23, 15 Av. Hoche, Paris 8. Tel: (01) 227.00.89. Dirs.: Claude Lelouch, Francis Lai, Leo Carrier.
Affiliate: Francis Lai.
Int'l rep.: United Artists.
 Epi, 13 Rue Sequier, Paris 6. Tel: (01) 633.21.37.
 Max Eschig (Eds.), 48 Rue de Rome, Paris 8.
Int'l firm represented: AMP (USA).
Int'l rep.: USA (AMP).
 Espigle, see La Compagnie.
 Essex SA (Eds.), TR0-The Richmond Org., 34 Av. des Champs-Elysees, Paris 8. Tel: (01) 225.69.60, 359.71.40. Contact: Ellen C. Nathan.
Home office: England.
Affiliates: Cromwell, NFC, TR0-The Richmond Org.
 Euro-France, see Gerard Tournier.
 Famous-Chappell SarL, see Chappell.
 Fantasia, 99 Rue de la Republique, 92 Puteaux. Tel: 775.10.82. Pres.: Philippe Thomas.
 Fleurus (Eds. Musicales), 31 Rue de Fleurus, Paris 6. Tel: (01) 548.49.95. Pres.: Guy Dupuy; Gen. Mgr.: Jacques Anfray.
 Fox Europa, 33 Av. des Champs-Elysees, Paris 8.
Home office: USA, Twentieth Century Music.
 France Etoile, 19 Rue Lord Byron, Paris 8. Tel: (01) 225.23.92. Pres.: Mrs. Françoise Boublil.
 France-Melodie SA (Eds.) 5 Av. de l'Opera, Paris 1. Tel: (01) 073.33.11. Pres.: Barthelemy Lambertini.
 France Vedettes, see De Clercq.
 Francis-Day SA (Publ'ns), 5 Av. de l'Opera, Paris 1. Tel: (01) 073.37.37. Pres.: Barthelemy Lambertini.
 French Music, 124 Rue La Boetie, Paris 8. Tel: (01) 225.80.30. (Administered by Chappell).
Affiliate: Aznavour.
 Futura-France (Eds.), 6 Rue Meslay, Paris 3. Tel: (01) 887.39.29. Pres. & Gen. Mgr.: Gerard Terrones. (SEE ADVERTISEMENT)
 Serge Gainsbourg (SACEM), see Bagatelle.
 Julio Garzon, 13 Rue de l'Echiquier, Paris 10. Tel: (01) 770.39.15.
Home office: Spain.
 Louis Gaste (Eds.), 5 Rue du Bois de Boulogne, Paris 16. Tel: 704.53.53. Pres.: LouLou Gaste; Gen. Mgr.: Janini Adam.
Int'l firm represented: K&L Music (USA).
Int'l rep.: USA (Convention).
 Gimmick (SACEM), see Bagatelle.
 Sacha Gordine, see Allo.
 Grande Avenue (Les Eds. Musicales), 49 Av. Hoche, Paris 8. Tel: (01) 227.19.92, 622.37.57.
 Granite de Paris, see Criterion de Paris.
 Johnny Hallyday Music. Gen. Mgr.: Robert Salvat. See Robert Salvat.

Hamellet Societe, 24 Blvd. Malesherbes, Paris 8. Tel: (01) 265.36.39. Pres.: Marguerite Bruneau; Gen. Mgr.: Gerard Bruneau.
Int'l reps.: UK (United Music), USA (Elkan-Vogel).
 Harmonia (Campbell-Connelly group), see Jacques Plante.
 Heugel & Cie., 2 bis Rue Vivienne, Paris 2. Tel: (01) 231.43.53. Pres.: Jacques Heugel; Gen. Mgrs.: Mrs. Francois & Philippe Heugel.
Int'l firms represented: Ars Viva (Germany), Bote & Beck (Germany), Donemus (Netherlands), Faber & Faber (UK), Theodore Presser (USA).
Int'l reps.: Australia (Allans), Japan (Buffet-Crampon), UK (United Music Publ'rs), USA (Theodore Presser).
 Holmer-France (Eds.), 14 Rue des Hallebardes, 67 Strasbourg. Dir.: O. Dhibolt.
 Homere (Eds. Musicales), 3 Cite Magenta, Paris 10. Tel: (01) 208.93.80.
Int'l firms represented: Berry (UK), Daedalian, Mikel Hooks (USA), New Music (Belgium).
 Hortensia, 46 Rue de Douai, Paris 9. Tel: (01) 874.52.64.
Int'l rep.: Italy (Sugar).
 Igloo (Eds. Musicales), see Marouani.
 Isabelle Musique, see Jeune Musique.
 J-S Recs., 550 Rue H. Richans, 78 Montesson.
 Dick James, see Gerard Tournier.
 Jeune Musique, 122 Blvd. Exelmans, Paris 16. Tel: (01) 525.20.73. Gen. Mgr.: Claude Francois.
Affiliate: Isabelle Musique.
 Jobert SA (Societe des Eds.), 44 Rue du Colisee, Paris 8. Tel: (01) 359.26.82. Pres.: Mrs. Denise Jobert-Georges.
 Joubert, 25 Rue d'Hauteville, Paris 10. Tel: (01) 770.15.73. Cable: EDIJOUBERT.
 Katana, see Maneges.
 Katama, see As-De-Trefle.
 Kundalini (Eds.), see Allo.
 L E M Publ'g, 13 Rue Washington, Paris 8. Tel: (01) 359.34.35. Pres.: Rolande Chekler; Gen. Mgr.: Edward Chekler.
Int'l firm represented: Hebra (Belgium).
Int'l reps.: Canada (Archambault), Germany (Accord), Italy (Finamore, Ri-Fi), Japan (Victor), Spain (Fidias).
 Labrador (Eds.), 9 Square Moncey, Paris 9. Tel: (01) 744.39.90. Pres.: Francis Dreyfus; Comm'l Mgr.: Simon Hosemans.
Affiliates: Eds. Francis Dreyfus, Eds. T. Denjean, Eds. Quasar.
Int'l firms represented: Chrysalis (UK), Island (UK), Lupus (UK), Rare Bird (UK), Sam Fox (USA), Synchro Fox (USA), Titanic (UK).
Int'l reps.: Belgium (Primavera), Italy (Voce del Padrone), Switzerland (Musikvertrieb).
 Francis Lai, see Editions 23. (SEE ADVERTISEMENT)
 Alphonse Leduc (Eds. Musicales), 175 Rue St. Honore, Paris 1. Tel: (01) 073.12.80, 073.48.61, 073.27.03. Pres.: Claude A. Leduc.
Int'l rep: UK (United Music Publ'rs).
 Michel Legrand (Prod'ns), 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 622.51.05. Pres.: Marcelle Legrand; Gen. Mgr.: Marcel Rothel.
 Henry Lemoine (Ed.), 17 Rue Pigalle, Paris 9. Tel: (01) 874.09.25.
Int'l branch: Belgium.
Int'l reps.: UK (United), USA (Elkan-Vogel).
 Levain, 1 Rue de l'Abbe Gregoire, Paris 6. Tel: (01) 222.15.84.
 Louise (Eds.), see Bretagne.
 Pepe Luiz (Eds.), 14 Rue Chaptal, Paris 9. Tel: (01) 736.70.61. Pres.: Louis Delacour; Gen. Mgr.: Pepe Luiz.
Affiliate: Travel Music.
 M K (Eds. Musicales) (SACEM), 44 Rue Etienne Marcel, Paris 2. Tel: (01) 231-0730. Pres. & Gen. Mgr.: Monique Knuchel.
 M P 2000, 27 Rue Brea, Paris 6. Tel: (01) 325.02.02, 326.41.72. Pres. & Gen. Mgr.: Andre Farry.
 Madeleine, see Jacques Plante.
 Magali (Eds.), 33 Rue de la Rochefoucault, Paris. Tel: (01) PIG 77.35. Pres.: Mrs. Huguette Ferly-Kluger.
 Magnard (Eds.), 64 Rue de Rennes, Paris 6. Tel: (01) 222.06.71.
 Majestic (BIEM), 252 Rue du Faubourg St. Honore, Paris 8. Tel: (01) 924.69.70. Pres.: Mrs. Lucienne Canetti.
 Mandy Music, see Criterion de Paris.
 Maneges, 124 Rue La Boetie, Paris 8. Tel: (01) 225.80.30. Pres.: Jean Van Parys.
Affiliates: Decibel, Katana.
 Marine, see Eddie Barclay.
 Eddy Marnay, 8 Av. Rachel, Paris 18. Tel: (01) 522.98.52.
 Marouani (Les Eds.), 10 Av. Franklin D. Roosevelt, Paris 8. Tel: (01) 225.84.26, 359.32.96. Pres.: Mrs. Gina Marouani; Gen. Mgr.: Gilbert Marouani; Sales Mgr.: Jacques Rodrik.
Affiliates: Curci France, EGG Music France, Eds. Musicales Igloo.
Int'l firms represented: Charing Cross, Lois, SCP, Screen Gems/Columbia, Soultown (all USA).
 Masspacher (Ed.), 39-41 Passage du Grand Cerf, Paris 2. Tel: (01) 231.02.02. Pres.: Andre Masspacher; Gen. Mgr.: Jean LeComte; Artistic Dir.: Tom Waltham.
 Paul Mauriat (Eds. Musicales), 21 Rue Jean-Mermoz, Paris 8. Tel: (01) 225.98.12, 256.32.76. Pres.: Georges Mauriat; Gen. Mgrs.: Paul Mauriat, Mrs. Rolande Bismuth.

Robert Mellin, see Eddie Barclay.
 Melorhin (Les Eds. Musicales), PO Box 21, 13 Rue Maurice Ravel, 68 Colmar. Tel: (89) 41.47.74. Pres. & Gen. Mgr.: Fernand Erbsland.
 Meridian (Les Nouvelles Eds.), see SEMI.
 Metropolitan (Eds.), 3 Rue Rossini, Paris 9. Tel: (01) 770.21.78. Pres.: Pierre Francois Ribort.
 Micro, 13 Rue Washington, Paris 8. Tel: (01) 225.43.03.
Branch: Paris 9, 12 Blvd. Poissoniere.
 Minotaure (Eds. Musicales LE), 21 Rue Jean-Mermoz, Paris 8. Tel: (01) 225.98.12, 256.32.76. Gen. Mgr.: Mrs. Rolande Filliat.
 Ivan Mogull Music Assoc., c/o SACEM, 10 Rue Chaptal, Paris 9.
Home office: USA.
 Monica, see SEMI.
 Edwin H. Morris (Eds.), see Chappell.
 Mouloudji, see Sibecar.
 Music 18 (SACEM), see Bagatelle.
 Musique-Technisor (Ed. Francaise de), see Train Bleu-Technisor.
 N F C, see Essex.
 Neuilly (Eds. Musicales), 14 Rue de Chartres, 92 Neuilly-sur-Seine.
 Northern Songs, see Gerard Tournier.
 Nuances, see Amphion.
 Our Music, see Tubas.
 Ouvrieres (Les Eds.), 12 Av. Soeur Rosalie, Paris 13. Tel: (01) 531-29-07. Pres.: Mr. Cartayrade; Gen. Mgr.: Max Pinchard.
Int'l firms represented: Galliard (UK), Haensler (Germany), Stainer & Bell (UK).
Int'l reps.: Canada (Galaxy), Switzerland (Haensler), UK (Galliard, Stainer & Bell), USA (Galaxy).
 Paille Musique, see Allo.
 Paris-Elysees (Ed.), see Pathe-Marconi.
 Paris-Inter (Eds.), 7 Rue St. Lazare, Paris 9. Tel: (01) 876.76.96.
 Claude Pascal (Eds.), 5 Rue Denis Poisson, Paris 17. Tel: (01) 754.43.72, 754.43.77, 754.43.97. Gen. Mgr.: Claude Pascal.
Int'l firms represented: Noel Gay (UK), Gypsy Boy (USA), Mither Mistro (UK), Lee Pockriis (USA), Ragmar (USA), Rittenhouse (USA), Skyhill (USA), Paul Vance (USA).
 Pathe-Marconi (Les Eds. & Prod'ns Musicales), 19 Rue Lord Byron, Paris 8. Tel: (01) 359.10.78. Pres.: Pierre Bourgoin; Gen. Mgr.: Alain de Ricou.
Affiliates: Ed. Chancelier, Ed. Eco, Ed. Paris-Elysees.
Int'l firms represented: Daisy, Getaway, KPM, Quarter, Sanah, Warlock, Yessongs (all UK); Big Sky, Cents & Pence, Al Gallico, Gold Forever, Good Time Music, Ja-Ma, Jobete, Marsaint, Moss Rose, Open Dor, Pix-Rus, Prophet, Roncor group (Irving/Almo), Saturday, Shelby Singleton, Stein & Van Stock, Stranger, Larry Weiss (all USA).
Int'l reps.: UK (Ardmore & Beechwood group, KPM). (SEE ADVERTISEMENT)
 Patricia, see SEMI.
 Nicolas Perides (Eds.) (SACEM), 44 Rue Etienne Marcel, Paris 2. Tel: (01) 231.07.30. Gen. Mgr.: Nicolas Perides.
 Jacques Plante, 35 Blvd. Malesherbes, Paris 8. Tel: (01) 265.08.93. Cable: EDIPLANT.
Affiliates: Caravell, Harmonia (Campbell-Connelly group), Madeleine.
 Plein Soleil (SACEM), see Bagatelle.
 Premieres, see Eddie Barclay.
 Presses d'Ile de France (Les), 12 Rue de la Chaise, Paris 7. Tel: (01) 222.37.30. Gen. Mgr.: Melle Pistre.
 Procure Generale du Clerge, 1-5 Rue de Mezieres, Paris 6. Tel: (01) 548.20.25, 222.85.15. Gen. & Sales Mgr.: J. Ritziinger.
 Prosadis SA, 14 Av. Hoche, Paris 8. Tel: (01) 622.45.00. Gen. Mgr.: Claude Deffe.
 Quasar (Eds.), see Labrador.
 R C A SA, 52 Av. des Champs-Elysees, Paris 8. Tel: (01) 359.10.17. Pres.: Ted Insley; Gen. Mgrs.: Rolande Fischesser, Gerard Nouchi.
Home office: USA, Dunbar.
Affiliate: Sagittaire.
Int'l firms represented: CTI (USA), Dunbar (Canada, UK, USA), RCA (Brazil), Italy, Mexico, Spain, Relay (Argentina), Sunbury (Canada, UK, USA). (SEE ADVERTISEMENT)
 Rhinoceros, 12 Rue Chabanais, Paris 2. Tel: (01) 742.79.00. Contact: Paul Eanes.
 Ricordi France, see Amphion.
 S A F I (Eds.), 167 Av. Paul-Doumier, 92 Rueil.
 S E M I (Societe d'Editions Musicales Int'l'es), 5 Rue Lincoln, Paris 8. Tel: (01) 359.06.22. Cable: SOUTHMUSIC. Pres.: Rolf Marbot; Gen. Mgr.: Mrs. Françoise Fay; Prof. Mgrs.: Julien Douville, Christiane Lardieux.
Affiliates: Les Nouvelles Eds. Meridian, Monica, Patricia, Solitude.
Int'l firms represented: Kassner, Marbot, Peer Int'l, Southern Music.
Int'l rep.: USA (Southern Music).
 Sagittaire (Les Eds. & Prod'ns Musicales), 16 Rue des Sts. Peres, Paris 7. Tel: (01) 359.10.17. Pres.: Jean Paul Guiter.
Int'l firms represented: Archambault (Canada), SMCL (Canada), Toshiba (Japan), Universal Song (Netherlands).

continued

Carabine Music, 124 Rue La Boetie, Paris 8. Tel: (01) 225.80.30. Pres.: Henri Belolo; Gen. Mgr.: R. Drovet; Sales Mgr.: Nadege Wilfrid. Conquistador, 33 Rue Galilee, Paris 16. Tel: (01) 553.47.79. Pres.: Jacques Souplet; Gen. Mgr.: Christian Deffe; Sales Mgr.: Philippe Jarry. Henri Froment & Cie., 5AV, du General-Sarrail, 78 Chatou. Tel: 966.15.63. Glory-Carpel, 125 Rue Martre, 92 Clichy. Tel: 737-0577. Pres.: Bernard Lechene. Johnny Stark, 122 Av. Wagram, Paris 17. Tel: (01) 924.23.67. Vogue P I P (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel: 752.73.00. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgrs.: Simon Cabat, Maurice Sinchoviez.

RECORDING STUDIOS

Acousti Studio (1961), 54 Rue de Seine, Paris 6. Tel: 633.53.30. Arfonic, 7 Rue de Dunkerque, Paris 10. Tel: 607.14.86. Studio: 162 Rue du Faubourg St. Denis, Paris 10. Tel: 607.48.61. Bagatelle SA, 10 Rue Washington, Paris 8. Tel: (01) 256.17.99, 359.42.56. Pres.: Denis Bourgeois; Gen. Mgr.: Brigitte Bertholier. Barclay Hoche Studios (1956), 9 Av. Hoche, Paris 8. Tel: 261.05.61, 924.81.30. Studio Mgr.: Pierre Chaille; Chief Eng.: Gerhard Lenner. No. of engs. 2; mixers 4; re-mixers 2. C B E (1966), 95 Rue Championnet, Paris 18. Tel: 255.49.95. Owners: Messrs. Chatelain & Estarty; Studio Mgr.: Mr. Chatelain; Chief Eng.: Mr. Estarty. No. of engs. 2; mixers 2; re-mixers 2. Davout (Studio) (1966), 73 Blvd. Davout, Paris. Tel: 797.53.39. Owner & Pres.: Yves Chamberland; Studio Mgr.: Claude Ermelin; Chief Eng.: Gilbert Preneron; Mixers: Yves Chamberland, Claude Ermelin, Gilbert Preneron, Rene Ameline, J.P. Missey. E T A Rec'g Studio, 35 bis Rue de l'Abbe Gregoire, Paris. Tel: 222.49.29. Europa-Sonor (1961-71), 27 Rue Richelieu, Paris 1. Tel: 266.22.14. Owner, Pres. & Studio Mgr.: Jean-Michel Pou-Dubois; Chief Eng.: Mr. Lebreton; Mixers: Roger Roche, C.B. Raucher; Re-Mixers: Claude Martenot, Pierre Guichon. No. of engs. 4; mixers 2; re-mixers 2. Flash Rec'g Studio, Le Grillon Plan du Bois, 06 La Gaude, Nice. Tel: (93) 32.41.21. Fleche (Disques), 122 Blvd. Exelmans, Paris 16. Tel: (01) 525.20.73. Pres. & Gen. Mgr.: Claude Francois; Sales Mgr.: Nicole Gruyer. Gaste, 5 Rue du Bois de Boulogne, Paris 16. Tel: 704.53.53. Owner: Louis Gaste; Studio Mgr.: Michel Lanard. No. of engs. 1. Rene Geneix (Studios d'Enregistrement) 6 Rue Jouvenet, Paris 16. Tel: (01) 288.08.52. Pres.: Rene Geneix. Le Roy Lyre, 61 Rue Rodier, Paris 9. Tel: 526.00.74. Mood Music (1969), Rue de Verdun, Suresnes. Zone: 92. Tel: 506.13.70. Owners: H. da Silva Ramos, Ralph Spaar; VP: Ralph Spaar; Studio Mgr.: P. Campiot; Chief Eng.: C. Danzer. No. of engs. 4. (SEE ADVERTISEMENT) Multi-Techniques (1956), 55 bis Rue de Ponthieu, Paris. Tel: 225.41.10. Owner: Jacques Mabilie; Studio Mgr.: Lucien Larat; Chief Eng.: Pierre Corby. No. of engs. 4. Pathe-Marconi (Les Industries Musicales & Electriques) (1960), 62 Rue de Sevres, Boulogne. Zone: 92. Tel: 825.01.66. Studio Mgr.: M. Gilotoux. No. of engs. 3; mixers 9; re-mixers 13. Philips, 94 Blvd. Auguste Blanqui, Paris 13. Tel: 535.07.89. Societe Francaise du Son (1970), 26 & 30 Rue Beaumont, Paris 8. Tel: 924.19.01 Studio Mgr. & Chief Eng.: Jean-Claude Certes. No. of engs. 14; mixers 4; re-mixers 4. Sofreson, 18 Rue Pigalle, Paris 9. Tel: (01) PIG 25.93, TRI 25.73. Pres.: G. Queyras. Stereo Jaubert, 105 Rue de Normandie. 92 Courbevoie. Tel: 333.58.79. Pres.: Michel Jaubert. Strawberry Studios, Chateau d'Herouville, Herouville 95. Tel: 466.48.26. Mgr.: Michel Magne. (SEE ADVERTISEMENT) Studio 10 (1966), 10 Rue Washington, Paris 8. Tel: 225.80.76. Studio Mgr.: Denis Bourgeois; Chief Eng.: Guy Salmon; Mixer: Pierre Roisan. No. of engs. 1; mixers 1. Vogue PIP (1948), 54 Rue d'Hauteville. Paris 10. Tel: 824.93.82, 770.84.44. Owner: Leon Cabat; Studio Mgr.: Jacques Szylowicz; Chief Eng.: Guy Lelaider; Mixers: Andre Bernot, Regis Le Corre. No. of engs. 3.

MANUFACTURER/IMPORTER OF RECORDING STUDIO EQUIPMENT

Studio-Technique, 4 Av. Claude-Vellefaux, Paris 10. Tel 205.15.60, 208.40.99.

SHIPPING SERVICES

A R E A C E M (Les Applications & Realisations Electriques & Acoustiques Electro-Mecaniques), 52 Av. Hoche, Paris 8. Tel: (01) 622.37.57, 227.19.92. Pres.: Mr. Pelgrims de Bigard. Amphion, 9 Rue d'Artois, Paris 8. Tel: (01) 359.15.07. Pres. & Gen. Mgr.: Mrs. Isabelle Berthou.

Vogue P I P (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel: 752.73.00. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgrs.: Simon Cabat, Maurice Sinchoviez.

TAPE CUSTOM DUPLICATORS

D M S (Diffusion Magnetique Sonore), 21 Rue Louis Blanc, 92 Courbevoie. Tel: 333.95.60. Pres.: M. Borochovitch; Sales Mgr.: Mr. de la Sella. Configuration: Open reel. Rene Geneix (Studios d'Enregistrement) 6 Rue Jouvenet, Paris 16. Tel: (01) 288.08.52. Pres.: Rene Geneix. Imaco SA (Societe), 140 Rue Jules Cuesde, 92 Levallois-Perret. Configurations: Cassette & open reel. Mood Music, 143 Rue de Verdun, 92 Suresnes. Tel: 772.21.46. Pres.: H. Da Silva Ramos. Sales Mgr.: P. Campiot. Philips (Societe Phonographique), 27 Louviers. S E E D (Societe Europeenne d'Enregistrement et de Diffusion), 6 Zer0, Vallauris. Tel: 63.75.03, 63.77.48. Dir. Gen.: Jean Delachair; Sales Dir.: Robert Guiot. Configurations: Cartridge 8-tr., cassette & open reel. (SEE ADVERTISEMENT) Stereo Jaubert, 105 Rue de Normandie. 92 Courbevoie. Tel: 333.58.79. Pres.: Michel Jaubert. Vogue P I P (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel: 752.73.00. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgrs.: Simon Cabat, Maurice Sinchoviez.

JACKET MANUFACTURERS

A R E A C E M (Les Applications & Realisations Electriques & Acoustiques Electro-Mecaniques), 52 Av. Hoche, Paris 8. Tel: (01) 622.37.57, 227.19.92. Pres.: Mr. Pelgrims de Bigard. Chaumes, 90 Rue des Entrepreneurs, Paris 15. Tel: (01) 828.89.68. Colombet, 4 Rue Ste. Felicite, Paris. Tel: (01) 842.57.60. Dillard & Cie., 47-51 Rue Polonceau, Paris 18. Tel: (01) 255.43.21. Pres.: Jean-Pierre Dillard; Sales Mgr.: Jean-Marc Delave. Glory-Carpel, 125 Rue Martre, 92 Clichy. Tel: 737-05.77. Pres.: Bernard Lechene. M S P, 50 Rue Voltaire, 93 Montreuil. Tel: 808.19.10. Pres.: Roger Mandin. Paris-Recs. Cie., 21 Rue Pierre Semard, Paris 9. Tel: (01) 878.02.28. Pres. & Gen. Mgr.: Jean Moura; Sales Mgr.: Christiane Cats. Saint Roch (Imprimerie), 144 Rue du Chemin Vert, Paris 11. Tel: (01) 805.21.98. Pres.: Claude Feltesse. Servat, 144 Blvd. de la Villette, Paris 19. Tel: (01) 208.34.06. Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel: 752.73.00. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgrs.: Simon Cabat, Maurice Sinchoviez.

LABEL MANUFACTURERS

A R E A C E M (Les Applications & Realisations Electriques & Acoustiques Electro-Mecaniques), 52 Av. Hoche, Paris 8. Tel: (01) 622.37.57, 227.19.92. Pres.: Mr. Pelgrims de Bigard. Moulage Plastique de l'Ouest, 53 Averton. Pres.: Pierre de Poix; Gen. Mgr.: Mrs. Pierre de Poix. Paris-Recs. Cie., 21 Rue Pierre Semard, Paris 9. Tel: (01) 878.02.28. Pres. & Gen. Mgr.: Jean Moura; Sales Mgr.: Christiane Cats. Saint Roch (Imprimerie), 144 Rue du Chemin Vert, Paris 11. Tel: (01) 805.21.98. Pres.: Claude Feltesse.

POLYETHYLENE BAGS

Moulage Plastique de l'Ouest, 53 Averton. Pres.: Pierre de Poix; Gen. Mgr.: Mrs. Pierre de Poix.

RECORD PROCESSING MACHINERY MANUFACTURER

M A P (Materiel Applications Plastiques), 26 Rue de Gramont, Paris 2. Tel: (01) 742.28.71, 742.39.22. Chief product: Automated injection-compression presses.

SLEEVE MANUFACTURERS

Dillard & Cie., 47-51 Rue Polonceau, Paris 18. Tel: (01) 255.43.21. Pres.: Jean-Pierre Dillard; Sales Mgr.: Jean-Marc Delave. Glory-Carpel, 125 Rue Martre, 92 Clichy. Tel: 737-05.77. Pres.: Bernard Lechene.

manufacturers of record dealer accessories & supplies

Vogue PIP (Productions Int'les Phonographiques), 82-84 Rue Maurice Grandcoing, 93 Villetaneuse. Tel: 752.73.00. Pres.: Leon Cabat; Gen. Mgr.: Cesar Rossini; Sales Mgrs.: Simon Cabat, Maurice Sinchoviez. Product: 45 RPM adaptors, racks.

GERMANY, EAST

Population: 17,096,000.

Rate of exchange: \$1 (US) — 2.22 marks. Per capita income: \$1,500.

Holidays: January 1, Good Friday, Easter Sunday & Monday, May 1 (May Day), May 8 (Liberation Day), Ascension, Whitsunday & Monday, October 7 (Republic Day), All Souls Day, December 25, 26.

record manufacturers/distributors/importers

Deutscher Buchexport & Import, Leninstr. 16, 701 Leipzig. (Importer/Exporter). Deutsche Schallplatten (VEB), Reichstagufer 4-5, 108 Berlin. Tel: (0311) 22-50-71.

music publishers

Beitkoof & Haertel Musikverlag (VEB), Karlstr. 10, 701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Helmut Zeraschi; Gen. Mgr.: Werner Hennig. Int'l reps.: Argentina (Ulco), Austria (Globus), Chile (Ulco), France (Pierre Schneider), Netherlands (Basart), USA (AMP).

Deutscher Verlag fuer Musik (VEB), Karlstr. 10, 701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Helmut Zeraschi; Gen. Mgr.: Werner Hennig. Int'l reps.: Austria (Globus), West Germany (Baerenreiter, Kassel, Schott's Soehne), USA (AMP).

Harth Musik Verlag, Karl-Liebknechtstr. 12, 701 Leipzig. Tel: (05611) 3-26-12. Pres.: Carl-Ernst Teichmann; Sales Mgr.: Horst Wurfel. Affiliate: Pro Musica Verlag.

Friedrich Hofmeister Musikverlag (VEB), Karlstr. 10, 701 Leipzig. Tel: (05611) 73-51. Pres.: Dr. Helmut Zeraschi; Gen. Mgr.: Werner Hennig. Int'l reps.: Austria (Globus), Netherlands (Basart), USA (AMP).

Lied der Zeit (VEB), Rosa-Luxemburgstr. 41, 102 Berlin. Tel: (0311) 42-50-81.

Peters (Ed.) (VEB), Postfach 746, Talstr. 10, 701 Leipzig. Tel: (05611) 2-59-53. Contact: Egon Rubisch. Int'l firm represented: Hinrichsen (UK). Pro Musica Verlag, see Harth.

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of German Composers & Musicologists, Leipzigstr. 26, 108 Berlin. Neue Bachgesellschaft, Int'le Vereinigung, Kalrstr. 10, Leipzig.

GERMANY, WEST

Population: 60,842,000.

Rate of exchange: \$1 (US) — 3.45 marks. Per capita income: \$1,753.

Holidays: January 1, Easter Monday, Whit Monday, June 17 (Day of German Unity), November 2 (Day of Atonement), December 25, 26.

record manufacturers/distributors/importers

Abanori-Schallplatten, Burgstr. 21, Nuernberg. Tel: (0911) 22-77-56. Label: (Represented) Be-Ge Recs. Int'l reps.: Switzerland (Oversea).

Acondor, Bei der Schilleroper 5-7, 2000 Hamburg 50. Branch: 2000 Hamburg, Bein Gruenen Jaeger 10a. Tel: (0411) 43-63-55. Label: (Owned) Acondor.

Admiral, see Bellaphon. Christian Anders Prod'n's, Hoerwarthstr. 26, 8000 Munich 23. Tel: (0811) 34-13-66. Pres.: Christian Anders; Gen. Mgr.: Ann Busse. Labels: (Owned) Chranders (distributed by Electrola).

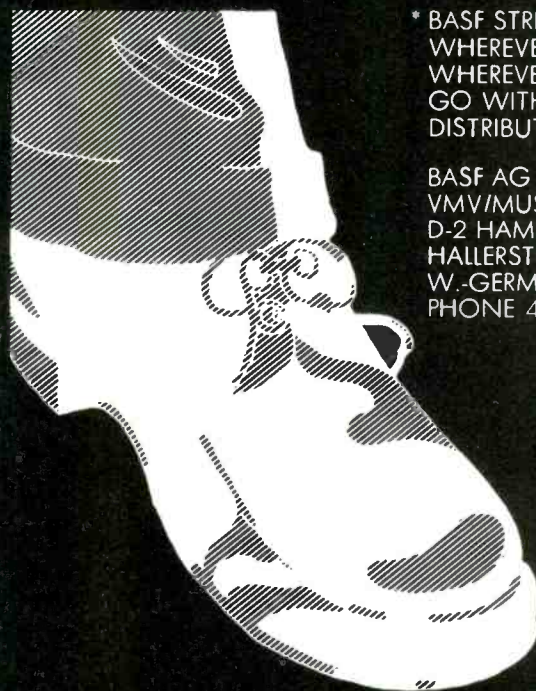
Archiv, see DGG. Ariola, see Ariola-Eurodisc. Ariola-Athens, see Ariola-Eurodisc. Ariola-Eurodisc GmbH, Sternhaus, Arabellastr. 4, 8000 Munich 81. Tel: (0811) 91-10-71. Telex: 523487. Mng. Dir.: Friedrich Schmidt; Sales Mgrs.: Hans Knappe, Heinz Holle; Pop A&R: Hans Georg Ehmke; Promo.: Willi Klofl; Adv.: Albert Czapski; Int'l: Nobby Varenholz; Export: Elmar Hussing. Int'l branches: Austria, Ariola-Schallplatten, Netherlands, Ariola-Eurodisc-Benelux; Spain, Ariola-Eurodisc.

continued on page 306

BASF is coming

(IN THE MUSIC BUSINESS)

MEET THE
PEOPLE WHO
ARE IN
(IN THE
TAPE, CASSETTE AND
RECORD BUSINESS)*



* BASF STRENGTH –
WHEREVER YOU ARE
WHEREVER YOU GO –
GO WITH OUR WORLDWIDE
DISTRIBUTION NETWORK*

BASF AG
VMV/MUSIKPRODUKTION
D-2 HAMBURG 13
HALLERSTR. 76
W.-GERMANY
PHONE 44 10 21

BASF



continued

Labels: (Owned) Ariola, Ariola-Athena, Baccarola, Baccarola-Auslese, Baccarola-Int'l, Eurodisc, Melodia-Auslese, Melodia-Eurodisc, Vergara; (distributed) Hansa, Hansa Club Serie, Liberty/UA (includes United Artists & Blue Note), Maritim, Spark, TWR: (represented) A&M (USA), Allegro (UK), Ariston group (Italy), Avco Embassy (USA), Bronze (UK), Carosello (Italy), Cetra (Italy), Chrysalis (UK), Clan Celentano (Italy), Concord (UK), Dawn (UK), Dynamo (USA), Ember (UK), Fly (UK), Fonit (Italy), Gemini (UK), Golden Guinea (UK), Hallmark (UK), Harvest (UK), Hazyland (Switzerland), Island (UK), Joy (UK), Kansas (Italy), Laurie group (USA), Lucky (UK), Mabel (Switzerland), Marble Arch (UK), Mayfair (USA), Musicor (USA), Ode '70 (USA), Page One (UK), Pama group (UK), President (UK), Pye (UK), Request (USA), Sonet (Sweden), Spark (UK), Supraphon (Czechoslovakia), Sussex (USA), Torpedo (UK), Trojan group (UK), Vergara (Spain). Cartridge 8-tr.: (Owned) Ariola, Eurodisc; (represented) A&M (UK, USA).
 Cassette: (Owned) Ariola, Eurodisc, Melodia-Eurodisc; (distributed) Hansa, Maritim; (represented) A&M (UK, USA), President (UK), Pye (UK).
 Open reel: (Owned) Ariola, Eurodisc; (distributed) Hansa.
 Int'l reps.: Argentina (Kotrona), Australia (Carinia, Festival), Belgium (Discobel), Canada (Polydor), Denmark (Cupol-CBS), Finland (Cupol-CBS), France (Sopholest), Greece (Plomaritis), Greenland (Egertsen), Hong Kong (Decca Orient), Iceland (Thorleifson), Israel (Hataklit), Italy (Fonit-Cetra), Japan (Nippon Columbia), New Zealand (Carinia, Festival), Norway (Cupol-CBS), Philippines (Mico), Portugal (Radio Triunfo, Arnaldo Trindade), Singapore (Decca Orient), South Africa (Teal), Sweden (Cupol-CBS), Switzerland (Musikvertrieb), UK (Disc-Imports), USA (Fiesta, German Language Publ'ns, RCA, Jerry Ross), USSR (Artia).
 arOnda Schallplattenproduktion & Vertrieb, Oberurselerstr. 27a, 6375 Oberstedten/Ts. Tel: (06172) 2-81-30. Pres. & Gen. Mgr.: Guenther Mueller. Labels: (Owned) arOnda; (represented) Kaibala (USA).
 Int'l reps.: Benelux (Dureco in Netherlands), Switzerland (Carex).
 Atco, see Kinney.
 Atlantic, see Kinney.
 Aufstiege-Verlag, see Fono.

B A S F Musik & Schallplatten Prod'n, Bau D 108, 6700 Ludwigshafen. Tel: (0621) 60-37-23. Telex: 04-64779. Mng. Dir.: Ludwig Vonder-sand; Promo. Dir.: Robert Reinhard. (Dis-tributed by Deutsche Austrophon).
 Branch: 2000 Hamburg 13, Hallerstr. 76. Tel: (0411) 45-44-44. Gen. Mgr.: Klaus Laubrunn. Labels: (Owned) BASF; (distributed) Cornet, MPS. (SEE ADVERTISEMENT)
 Baccarola, see Ariola-Eurodisc.
 Baccarola-Auslese, see Ariola-Eurodisc.
 Baccarola-Int'l, see Ariola-Eurodisc.
 Bacillus Recs., Offenbacherstr. 98, 6078 Neu Isen-burg. Tel: (06102) 31-38. Contact: Wolfgang Brennecke. (Distributed by Phonogram).
 Baerenreiter-Musicaphon, see Baerenreiter-Verlag.
 Baerenreiter-Verlag Karl Voetterle KG, Heinrich-Schuetz-Allee 35, 35 Kassel. Tel: (0561) 3-00-11. Pres.: D. Dr. hc Voetterle; Gen. Mgr.: Mr. Matthei; Sales Mgr.: Mr. Fricke.
 Int'l branches: England, France, Switzerland.
 Labels: (Owned) Baerenreiter-Musicaphon, First Anthology of the Music of Mali, UNESCO-Col-lection; (distributed) Cantate; (represented) Valois (France).
 Int'l reps.: Japan (Nippon Columbia); USA (Musicaphon-Elektra, UNESCO-Collection-Inter-national Rec. Ind.).
 Baltic-Recs., see Disco-Center.
 Barclay Schallplatten GmbH, Glockengiesserwall 26, 2000 Hamburg 1. Tel: (0411) 33-08-17.
 Bastei-Verlag, Scheidtbachstr. 25/31, 5070 Bergisch Gladbach 3. Owner: Gustav H. Lubbe.
 Label: (Owned) Bastei-Recs.
 Beka, see Isarton & Electrola.
 Belcantophon, see Disco-Center.
 Bellaphon Recs. Riedel & Co. KG, Mainzer Landstr. 87-89, 6000 Frankfurt/Main. Tel: (0611) 23-51-51. Pres. & Gen. Mgr.: Branko Zivanovic; Sales Mgr.: Ekkehard Ploetz.
 Labels: (owned) Bellaphon, Admiral; (distrib-uted) Finger, Wing; (represented) Musidisc (France); Orange, Reflection (both UK); Audio Fidelity, Bang, Brunswick, Cadet, Cadet/Concept, Checker, Chess, Fantasy/Galaxy, GRT, Hot Wax, Janus (all USA).
 Cartridge 8-tr. & cassette: (Owned) Bellaphon.
 Int'l reps.: France (Barclay), Netherlands (Dure-co), Spain (Columbia).
 Bertelsmann, 483 Guetersloh.
 Labels: (Owned) Bertelsmann, Gong, Marcato, Parnass, SR-Int'l; (represented) Amadeo (Aus-tralia).
 Int'l reps.: Austria (C. Bertelsmann, Switzer-land (Arcadia)).
 Biblia, see Disco-Center.
 Bild & Funk, see Burda.

Bingola, see Rudolf Bohnen.
 Blue note, see Liberty/UA & Ariola-Eurodisc.
 Rudolf Bohnen (Musikverlag & Prod'n), Klenzestr. 65, 8000 Munich 5. Tel: (0811) 26-66-56.
 Labels: (Owned) Bingola, Peggy.
 Brillant, see Mertonome.
 Buena Vista, see Walt Disney & Electrola.
 Bunte, see Burda.
 Burda-Schallplatten-Vertrieb (Musik fuer Dich), Bur-da-Hochhaus, 7600 Offenburg. Tel: (0781) 84-11.
 Labels: (Owned) Bild & Funk, Bunte, Freundin.
 C B S Schallplatten GmbH, Sontraerstr. 18, 6 Frank-furt/Main. Tel: (0611) 4-00-41. Pres. & Gen. Mgr.: Rudolf Wolpert; Sales Mgr.: Peter Hube.
 Home office: USA, CBS Int'l.
 Labels: (Owned) CBS, Date, Epic; (distributed) Him, Linda, Scout; (represented) Arion (France), Bell (USA), Blue Horizon (UK), Metromedia (USA), New Voice (USA).
 Cartridge 8-tr., cassette & open reel: (Owned) CBS, Epic, Date; (represented) Bell (USA), Metro-media (USA).
 Caligula, see Calig.
 Calig Verlag GmbH, Renatastr. 71, 8000 Munich 19. Tel: (0811) 16-34-76. Pres.: Wolfgang Wal-ter; Sales Mgr.: Mrs. Marianne Gebhardt. (Distributed by Deutsch Austrophon & Disco-Center).
 Labels: (Owned) Calig, Caligula; (represented) Unidisc (France).
 Int'l reps.: Austria (Faehrmann), Belgium (In-ternational Publ'rs Aid), Japan (Phenix Trad-ing, Shinsei Serv.), Luxembourg (Societe Elec-tro Industrielle), Netherlands (Hosat); Switzer-land (Baerenreiter).
 Camarata, c/o Moeseler Verlag, Hoffmann-von Fal-lerslebenstr. 8, 334 Wolfmenbuettel. Tel: (05331) 2-26-84.
 Label: (Owned) Camarata (distributed by Deutsche Austrophon, Disco-Center & Fono).
 Int'l branch: Switzerland.
 Int'l reps.: USA (Elektra).
 Camden, see RCA.
 Cantate, Heinrich-Schuetz-Allee 33, 35 Kassel-Wilhelmshoeh. Tel: (056) 3-00-13. (Distributed by Baerenreiter & Disco-Center).
 Canzonetta (Ed.), Petzowerstr. 13, 1000 Berlin 39, Tel: (0311) 8-09-17-40. Pres.: & Sales Mgr.: Frances Bochmann.
 Capitol, see Electrola.
 Center, see MPS.
 Chranders, see Christian Anders & Electrola.
 Christiana, Postfach 406, 8000 Munich 13.

continued on page 308

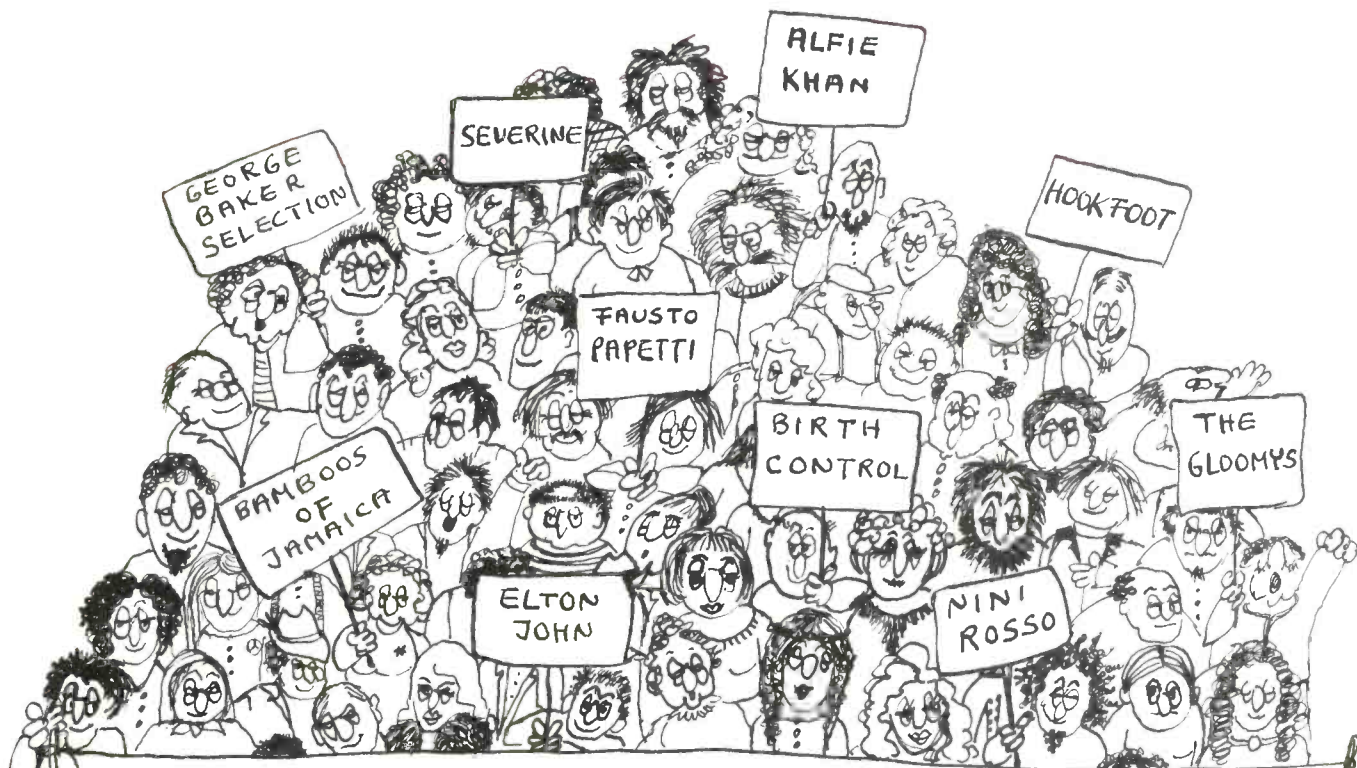
STRONGEST PROMOTION SET-UP



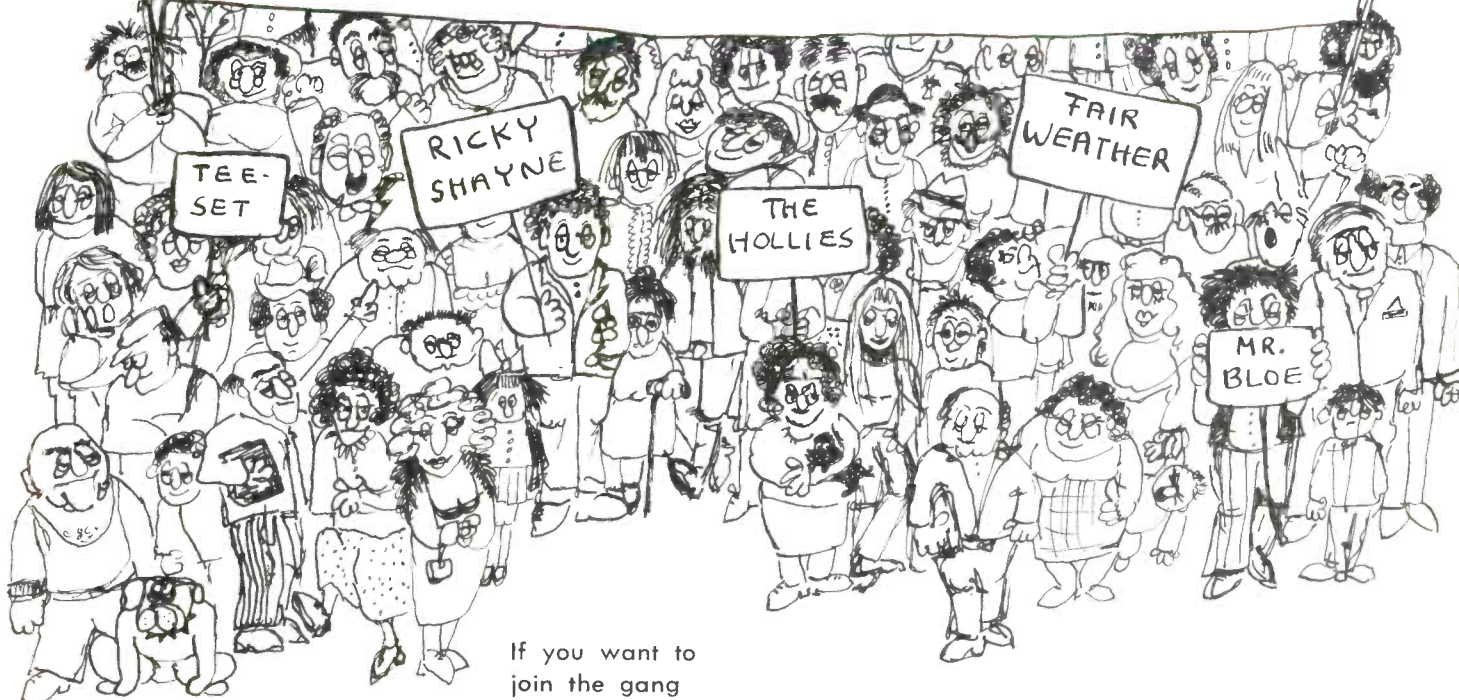
Peter Kirsten's Global Music Group
 7000 Stuttgart 1, Nagelstrasse 4 · Telephone: 07 11/24 49 05
 Telex: 07-21 573 · Cable Adress: Globalmusic

RECORDS + PUBLISHING

Affiliates: Global Records · Altus Music · Fund of Music ·
 Fanfare Music · Carrera Music ·
 Globe Art Management · Artist Promotion



REVOLUTION IN SOUNDS



If you want to
join the gang
contact **Trudy Meisel** at:

HANSA RECORDS

Wittelsbacherstr. 18, 1 Berlin 31, West Germany
Phone: 881 0681 Telex 18 30 08

continued

Christophorus Verlag Herder GmbH, Hermann-Herderstr. 4, 7800 Freiburg/Br. Tel: (0761) 20-81. Telex: 07-72603. Mng. Dir.: Josef Diwald; Promo.: Horst Newmann. Label: (Owned) Christophorus (distributed by Deutsche Austrophon).

Cine Art Int'l, see Jaguar.

Circle, see Metronome.

Claudius-Verlag, see Fono.

Columbia, see Electrola.

Conti, see Jaguar.

Cornet Int'l, see Cornet.

Cornet Music GmbH & Co. KG, Aachenerstr. 112, 5022 Junkersdorf bei Cologne. Tel: (02234) 7-60-76. Owner: Heinz Giefz. (Distributed by BASF)

Labels: Cornet, Cornet Int'l, Cornet-Special.

Cartridge 8-tr. & cassette: (Owned) Cornet.

Cornet-Special, see Cornet.

Corona, see Fono.

Cotillion, see Kinney.

Crede, c/o Verlag Junge Gemeinde, Staffenbergstr. 38, 7 Stuttgart 1. (Distributed by Disco-Center).

Int'l reps.: Austria (Wartburg), Switzerland (Christ).

D G G (Deutsche Grammophon GmbH), sub. of Polydor Int'l GmbH, Rothenbaumchausee 5, 2000 Hamburg 13. Tel: (0411) 44-17-91. Telex: 021-5669. Mng. Dir.: Richard Busch; Admin. Mgr.: Reinhard Stehn; Sales Mgr.: Hans Juergen Rusche; Classical Mktg. Mgr., Promo & Press: Dorothee Koehler (Tel: 45-70-55); Polydor Mktg. Mgr.: Werner Klose; Pop Int'l Mktg. Mgr.: Siegfried Wagner; Budget Line Mktg. Mgr.: Fritz Warnecke; Adv. Mgr.: Klaus Egetmeyer; Pop Promo Mgr.: Uwe Lencher (Tel: 44-15-31); Tape Mgr.: Heinz Brand (see Music 2000).

Labels: (Owned) DGG (Deutsche Grammophon), Archiv, DGG-Privilege, DGG-Musikalisches Rendezvous, Karussell, Karussell-Gold, Literarisches Archiv, Polydor; (distributed) Kuckuck, Langenscheidt, Tip; (represented) Buddha (USA), Colossus (USA), Enterprise (USA), Kama Sutra (USA), MGM (USA), Palette (Belgium), Ricordi (Italy), Riverside (USA), Sire (USA), Stax (USA), T-Neck (USA), Verve (USA), Verve/Forecast (USA), Volt (USA).

Cassette & open reel: See Music 2000.

D G G-Musikalisches Rendezvous, see DGG.

D G G-Privilege, see DGG.

Da Camera GmbH Schallplatten-Ed., Lameystr. 10-12, Mannheim. Tel: (0621) 1-34-45. Pres.: Dr. Klaus Preis; Gen. Mgr.: Lea Rainamo; Sales Mgr.: Nikolaus Sastruphu. (Distributed by Disco-

Center).

Labels: (Owned) Da Camera, Phonoprix, Sastruphu.

Int'l reps.: Japan (Nippon Columbia), UK (Oryx), USA (Musical Heritage).

Dacapo, see Electrola.

Date, see CBS.

Decca, see Teldec.

Deutsche Austrophon GmbH, Postfach 187, Auf dem Esch 8, 284 Diepholz/Hann. Tel: (05441) 344. Gen. Mgr.: Rolf Neumann Jr.; Sales Mgr.: Charlotte Greif.

Int'l affiliate: Switzerland, Turicaphon.

Labels: (Owned) Elite Special, Mandolino, Swiss Jazz, Triola; (distributed) BASF, Calig, Camerata, Christophorus, Everest, Flower, Intercord, MPS, Pelca, Populaer, Tempo.

Cassette: (Owned) Elite Special, Mandolino.

Int'l reps.: Austria (Centrocord), Belgium (Anvers Radio), Denmark (Triola), Netherlands (Inelco).

Deutsche Buch-Gemeinschaft (C. A. Koch's Verlag Nachf., Abt. Schallplatten-Gemeinschaft), Berliner Allee 6, 6100 Darmstadt. Tel: (06151) 8-50-81. Pres.: Ernst Leonhard; Gen. & Sales Mgr.: Arnd R. Goecke.

Labels: (Owned) Impression, Meteor; (distributed) A&M, Ariola-Eurodisc, Atlantic, Barclay, Bell, CBS, Cantate, Capitol, Columbia, Cornet, DGG, Da Camera, Decca, Deutsche Vogue, Electrola, Elite, Erato, Golden 12, Hansa, Kristall, Liberty, Metronome, Mondial, Odeon, Phonogram Polydor, Preiser, RCA Victor, Reprise, Telefunken, Tempo.

Deutsche Grammophon, see DGG.

Deutsche Oversea Recs. GmbH, Muntpratstr. 18, D-775 Konstanz. Sales Mgr.: Klaus Meyer.

Int'l branch: Switzerland.

Labels: (Owned) Oversea, Wam; (represented) Athenee (Greece), Diskosan (Turkey), Durium (Italy), Equipe (Italy), Jugoton (Yugoslavia), Maietti (Italy), Palobal (Spain), Popular (Greece), Primary (Italy), Ri-Fi (Italy), Said (Italy), Sayton (Spain), Select (Greece), Sonor (Italy), Togo (Italy), Variety (Italy), Zecchino d'Oro (Italy), Zephyr (Italy).

Int'l rep.: Greece (Plomaritis).

Deutsche Tanzmusik, Ohmstr. 9, 8000 Munich 23.

Label: (Owned) Royal Splendid.

Deutsche Vogue GmbH, Zur Muehle 2, 5021 Grosskoenigsdorf bei Cologne. Tel: (02234) 20-25, 39-61. Gen. Mgr.: Guy Khavessian; Ass't Gen. Mgr.: Philippe Sautot; Sales Mgr.: Peter Deburba.

Labels: (Owned) Iris, Jazz Joint, Jazz Non Stop, Mode, Pop, Vogue; (distributed) Resono; (represented) Allegro (Mexico), Canyon (USA), Cellograf (Italy), GNP Crescendo (USA), Hebra

(Belgium), Holo (UK), Jewel (USA), Larry Douglas Prod'n (USA), Marathon Prod'n (UK), Motors (France), Nashboro (USA), Paula (USA), Ronnex (Belgium), Roulette (USA), Saar (Italy), Somethin' Else (France), Tico (USA), Vogue (Belgium, France, Netherlands), Young Blood (UK), Zafiro (Spain).

Cartridge 8-tr. & cassette: (Owned) Mode, Vogue; (represented) GNP Crescendo (USA), Roulette (USA), Vogue (France), Young Blood (UK).

Int'l reps.: Australia (Festival), Austria (Amadeo), Belgium (Vogue), Denmark (Metronome), Finland (Pohjoissaimen Sähkö), France (Vogue), Greece (Music Box), Israel (Hatakli), Italy (Saar), Netherlands (Vogue), Norway (Arne Bendiksen), Portugal (Arnaldo Trindade), South Africa (Ster, Teal), Spain (Zafiro), Sweden (Electra), Switzerland (Finsterwald & Cantacuzene), Yugoslavia (Jugoton).

Disco-Center (Vereingte Schallplatten-Vertriebs-Gesellschaft mbH), Baerenreiter-Weg 6-8, Kassel. Tel: (0561) 3-00-11. Gen. Mgr.: Wolfgang Matthei; Sales Mgr.: E. Schoepner.

Labels: (Owned) Disco-Center; (distributed) (Baerenreiter-Musicaphon, Baltic-Recs, Belcantonphon, Biblia, Calig, Camerata, Cantate, Crede, Da Camera, Fidulafon, Koegler, Liebenzeller Mission, Sastruphu, Schulte Wetzlar, Tudor, Visaphon; (represented) Hungaroton (Hungary), Muza (Poland), Polskie Nagrania (Poland), Qualiton (Hungary), Valois (France).

Discoton, see P.P. Kelen.

Disneyland, see Walt Disney & Electrola.

Walt Disney Musikverlag GmbH, Taunusstr. 52-60, 6000 Frankfurt/Main. Tel: (0611) 25-32-63, 25-29-27. Gen. Mgr.: Horst Koblschek; Sales Mgr.: Rudolf Ludwig. (Distributed by Electrola).

Home office: USA.

Labels: (Owned) Buena Vista, Disneyland.

Domino, see Inmus.

E M I, see Electrola.

Ecclesia, see Fono.

Electrola Gesellschaft mbH, Postfach 450363, Maarweg 149, 5000 Cologne 41. Tel: (0221) 49-31-31. Telex: 8881290. Gen. Mgr.: Dr. G. Hundertmark, Wilfried Jung; Int'l: Ernest Kryszohm.

Labels: (Owned) Capitol, Columbia, Dacapo, Electrola, Emidisc, Gloria, Harvest, Imperial, Kristall, Odeon, Parlophone, Die Volksplatte; (distributed) Beka, Buena Vista, Disneyland, Chandlers, Hoer Zu, Isartone; (represented) A&R (USA), ABC (USA), Acta (USA), Alvares (France), Angel (USA), Apple (UK), Appollon (Greece), Armonia (Greece), Asch (USA), Athenee (Greece), Avalon (Greece), BAM (France), Bach Guild (USA), Baidaphon (France), Bluesway (USA), Broadside (USA), Buluu (USA), Cairophon (UK), Cardinal (USA), Carisch (Italy), Carnaby (UK), Catfish (Netherlands), Chisa (USA), Chrissio Mikrophono (Greece), Command (USA), Cortina (USA), Court Opera (Austria), Crazy Horse (USA), Design (USA), Desto (USA), Discophon (Greece), Dore (Greece), Dot (USA), Dunhill (USA), EMI (UK), Encore (UK), Erato (France), Esengo (UK), Everyman (USA), Express (Japan), Fame (USA), Famous (UK), Favorit (Austria), Folkways/Scholastic (USA), Gordy (USA), Grand Award (USA), Greek Voice (Greece), HMV (UK), Harvest (UK), Hilltop (USA), Immediate (UK), Impulse (USA), Instant (UK), Invictus (USA), Iramac (Netherlands), Jugoton (Yugoslavia), Kabarett aus Wien (Austria), Keravnophone (Greece), Lebendige Vergangenheit (Austria), Lilly (Greece), Lyra (Greece), Ma. Miranda M. (Greece), Melody (Greece), Monitor (USA), Motown (USA), Musart (Mexico), Musica (Austria), Music-Box (Greece), Music Guild (USA), Ocora (France), Olympus (UK), Olutone (UK), 1-2-3 (USA), Oskar (Greece), Panvox (Greece), Paramount (USA), Pathe-Marconi (France), Phoenix (Greece), Pickwick (USA), Polyphone (Greece), Popular (Greece), Preiser (Austria), Probe (USA), RAK (UK), RBF (USA), Rare Earth (USA), Regal (UK), Regal-Zonophone (UK), Rhythophone (Greece), Sahibinin Sesi (Turkey), Salonica (Greece), Senate (USA), Seraphim (USA), 77 (UK), Sidewalk (USA), Simonetta (Greece), Sonociaro (UAR), Soul (USA), Soutelphon (UAR), Stateside (UK), Steed (USA), Stella (Greece), Straight (USA), Sun-Sing (Hong Kong), Talisman (UK), Tamla (USA), Tina (Greece), Topic (UK), Toshiba (Japan), Tower (USA), Trianon (France), Trump (USA), Unicorn (UK), Unikum (Austria), Uptown (USA), VIP (USA), Vanguard (USA), Voce del Padrone (Italy), Voix de Liban (Lebanon), Voix de l'Islam (France), Voix de l'Orient, Voix de Son Maitre (France), Voz de Su Amo (Spain), Voz do Dono (Portugal), Waverley (UK), Westminster (USA), Zaple (UK). Cassette: (Owned) Electrola; (distributed) Hoer Zu; (represented) Anael (USA), Apple (UK), Capitol (USA), Columbia (USA), Dot (USA), Ducretet-Thomson (France), Durium (Italy), Harvest (UK), His Master's Voice (UK), Immediate (USA), Imperial (USA), Impulse (USA), Odeon (France), Paramount (USA), Parlophone (UK), Pathe (France), Penny Farthing (UK), Rare Earth (USA), Regal (UK), Stateside (UK), Stax (USA), Tamla/Motown (USA), Vanguard (USA). Int'l rep.: Worldwide (EMI).

Elektra, see Kinney.

Elite Special, see Deutsche Austrophon.

Emidisc, see Electrola.

Epic, see CBS.

Eurocord, see Intercord.

JOHANN MICHEL

JOIN THE HOUSE OF THE HITS

MDW

Melodie der Welt

6 FRANKFURT/MAIN, GR. FRIEDBERGER STR. 23-27. TEL.: (0611) 28 78 47

Eurodisc, see Ariola-Eurodisc.
 Europa, see Miller.
 Everest, see Deutsche Austrophon.
 Exulta, see Metronome.
 Faun, see Miller.
 Fidula, Ahornweg 19/21, 5407 Boppard-Buchenau.
Label: (Owned) Fidulafon (distributed by Disco-Center).
 Fidulafon, see Fidula.
 Finger, see Bellaphon.
 First Anthology of the Music of Mali, see Baerenreiter-Verlag.
 Flower, see Deutsche Austrophon.
 Fono (Schallplattengesellschaft mbH), Diepenbrockstr. 28, D-4400 Muenster. Tel: (0251) 6-04-35. Pres. & Gen. Mgr.: Heinrich Brockhoff.
Labels: (Owned) Fono; (distributed) Ariola-Eurodisc, Aufstieg-Verlag, Claudius-Verlag, Corona, Ecclesia, Harmonia Mundi, Offen, Psallite, Quadrigaton, Voggenreiter, Wagenbach; (represented) Basart (Netherlands), Candide (USA), Fono (Switzerland), Jacklin (Switzerland) Turnabout (USA), Vox (USA).
Cassette: (Represented) Europhone (Netherlands), Vox (USA).
 Fontana, see Phonogram.
 Forever, see Records & Tapes Int'l.
 Freundin, see Burda.
 Global Recs., Nagelstr. 4, 7000 Stuttgart 1. Tel: (0711) 24-49-05. Telex: 07-21573. Pres.: Peter Kirsten.
Labels: (Owned) Global (distributed by Phonogram); (represented) Nepentha (UK).
Int'l reps.: Benelux & Spain (Ariola). (SEE ADVERTISEMENT)
 Gloria, see Electrola.
 Golden 12, see Metronome.
 Gong, see Bertelsmann.
 Hansa Musik Produktion GmbH, Wittelsbacherstr. 18, 1000 Berlin 31. Tel: (0311) 8-81-06-81. Co-Pres.: Peter & Thomas Meisel; Int'l Mgr.: Irmtrud Meisel; Sales Mgr.: Hans-Eberhard Blume.
Labels: (Owned) Hansa (distributed by Ariola-Eurodisc); (represented) DJM (UK). (SEE ADVERTISEMENT)
 Harmonia Mundi Schallplatten GmbH & Co., Postfach 662, Karlstr. 60, 78 Freiburg. Tel: (0761) 2-54-71. Gen. & Sales Mgr.: Rudolf Ruby; Prod. Mgr.: Dr. Alfred Krings.
 Harvest, see Electrola.
 Him, see CBS.
 Hippo Recs., Hotel Stadt Altona, Apt. 606, Hamburg-Altona. Tel: 38-44-08.
Int'l reps.: Switzerland (Metronome, Pick).
 Historia, see Metronome.
 Hitsville, see Records & Tapes Int'l.
 Hoer Zu, Postfach 827, 5000 Cologne 1. Distributed by Electrola.
Branch: 2000 Hamburg 36, Kaiser-Wilhelmstr. 6.
Label: (Owned) Hoer Zu.
Cassette: (Owned) Hoer Zu.
 Imperial, see Electrola.
 Impression, see Deutsche Buch-Gemeinschaft.
 Inmus (International Music Serv.), Franz Josefstr. 2, 8000 Munich. Tel: (0811) 39-36-88, 34-63-08. Pres.: Hans Wewerka.
Labels: (Owned) Domino, Orange.
Cassette & open reel: (Owned) Diamond, Orange.
 Intercord Tongelsellschaft mbH, Libanonstr. 5, 7000 Stuttgart 1. Tel: (0711) 46-10-56. Pres. & Gen. Mgr.: Dr. Udo Unger; Sales Mgr.: Rainer-Michael Haug. (Distributed by Deutsche Austrophon).
Labels: (Owned) Eurocord, Intercord, Intercord Masterserie, Saphir, Sonocord.
Cassette: (Owned) Intercord.
Int'l reps.: Austria (Centrocord), Luxembourg (Societe Electro Industrielle), Netherlands (Bosheck), Switzerland (Phonag).
 Into Now Unlimited, 1821 Hansen, 2000 Hamburg.
Home office: USA.
 Iris, see Deutsche Vogue.
 Isartorn Schallplatten, Königswieserstr. 16, 8035 Gauting bei Munich. Tel: (0811) 86-00-98. Owner: Alfons Bauer. (Distributed by Electrola).
Labels: (Owned) Beka, Isartorn.
 Jaguar Musikproduktion, Nutzhorner Landstr. 228 B, 2871 Heide 1. Tel: (04221) 26-24. Pres.: Mr. Schweitzer.
Labels: (Owned) Cine Art Int'l, Conti, Jaguar.
 Jazz Joint, see Deutsche Vogue.
 Jazz Non Stop, see Deutsche Vogue.
 Jupiter Rec., Kunigundenstr. 56, 8000 Munich 23. Tel: (0811) 34-70-11. Pres.: Ralph Maria Siegel.
Labels: (Owned) Jupiter Rec., Stellina.
 K, see Walter Koegler.
 Karussell, see DGG.
 Karussell-Gold, see DGG.
 P. P. Kelen Verlagsgesellschaft mbH, Postfach 577, 483 Guetersloh. Tel: (05241) 2-52-56. Contact: Dr. Hahn.
Labels: (Owned) Discoton, Orbis.
 Kinney Music GmbH, Gustav-Freytagstr. 13, 2000 Hamburg 76. Tel: (0411) 2-20-14-81. Telex: 21-4881. Mng. Dir.: Siegfried E. Loch; Creative Servs.: Jurgens Otterstein; Label Mgr.: Weiner Jung; Sales Mgr.: Helmar Kunte; Pub.: Conny Schnur. (Distributed by Metronome).
Branch: 8000 Munich 23, Leopoldstr. 38b.
 Rep.: Eva-Maria Lagois.
Labels: (Owned) Atco, Atlantic, Cotillion, Elektra, Reprise, Rolling Stones, Warner Bros.
Cartridge 8-tr. & cassette: (Owned) Atco, At-

lantic, Cotillion, Elektra, Reprise, Rolling Stones, Warner Bros.
 C. A. Koch's Verlag, see Deutsche Buch-Gemeinschaft.
 Walter Koegler Verlag, Fleischhauerstr. 5, D-7000 Stuttgart 81. Tel: (0711) 71-05-39.
Labels: (Owned) Koegler (distributed by Disco-Center), K, Tanz; (represented) Folkraft, Green, Top (all USA).
Int'l reps.: Austria (Faehrmann), Canada (Bouthillier, Canadian FDS), France (Eds. du Scarabee), USA (Folkraft).
 Kristall, see Electrola.
 Kuckuck Schallplatten GmbH & Co., Franz-Josephstr. 2/11, 8000 Munich 13. Tel: (0811) 33-20-78. Pres.: Eckart Rahn; Sales Mgr.: Lutz H. Fleischmann. (Distributed by DGG).
Int'l reps.: Italy (Vendetto), worldwide excluding Italy (Polydor).
Cassette: (Owned) Kuckuck (distributed by Music 2000).
 Langenscheidt, see DGG.
 Liberty/UA GmbH, Herzog-Rudolfstr. 3, 8000 Munich 2. Tel: (0811) 22-13-61. Mng. Dir.: Dr. Gerhard Weber; Mktg. Mgr.: Sandor Kurucz. (Distributed by Ariola-Eurodisc).
Labels: (Owned) Blue Note, Liberty, Sunset, United Artists.
Cartridge 8-tr., cassette & open reel: Liberty, United Artists.
 Liebenzeller Mission, see Disco-Center.
 Linda, see CBS.
 Literarisches Archiv, see DGG.
 Luxor-Serie, see Richter.
 M I M Prod'ns, Am Muehlenacker 27, 5026 Brauweiler. Tel: (02234) 8-29-43. Gen. Mgr.: Friedel Berlipp.
 M P S Recs. GmbH, Postach 1750, Richthofenstr. 3, D-773 Villingen. Tel: (07721) 5-20-07. Pres. & Gen. Mgr.: H. G. Brunner-Schwer; (Distributed by BASF & Deutsche Austrophon).
Labels: (Owned) MPS, Center, Session.
Int'l reps.: Japan (Nippon Columbia), worldwide (BASF).
Cassette: (represented) Phonag (Switzerland).
Open reel: (Owned) MPS.
 Mandolino, see Deutsche Austrophon.
 Marcato, see Bertelsmann.
 Maritim, see Ariola-Eurodisc.
 Meisel & Co. (Ed.), GmbH, Wittelsbacherstr. 18, 1000 Berlin 31. Tel: (0311) 8-81-06-81. Co-Pres.: Peter & Thomas Meisel; Gen. & Sales Mgr.: Rudolf Schroeder.
Label: (Owned) Monopol.
 Melodia-Auslese, see Ariola-Eurodisc.
 Melodia-Eurodisc, see Ariola-Eurodisc.
 Meteor, see Deutsche Buch-Gemeinschaft.

Metronome Recs. GmbH, Hammerbrookstr. 73, 2000 Hamburg 1. Tel: (0411) 24-12-61. Pres.: Mats Bjerke; Gen. Mgr.: Leif E. Kraul; Sales Mgr.: Juergen Jacobsen.
Labels: (Owned) Metronome, Brilliant; (distributed) Circle, Exulta, Golden 12, Historia, Kinney group, Musica, OHR, Perl, Pop Music, Standard, Starlet, Top Classic; (represented) Amadeo (Austria), BYG (France), Barclay (France), Belter (Spain), CTI (USA), Crewe (USA), Map City (USA), Metronome (Denmark, Sweden), Riviera (France), Transatlantic (UK).
Cartridge 8-tr.: (Owned) Carplay, Metronome; (distributed) Exulta, Kinney group, Perl; (represented) Barclay (France), CTI (USA), Riviera (France), Transatlantic (UK).
Cassette: (Owned) Carplay, Metronome; (distributed) Exulta, Golden 12, Kinney group, Musica, Perl; (represented) Amadeo (Austria), Barclay (France), CTI (USA), Riviera (France), Transatlantic (UK).
Open reel: (Represented) Amadeo (Austria).
Int'l reps.: Austria (Amadeo/Centrocord), Belgium (Barclay), Denmark (Metronome), Finland (Scandia-Musikki), France (CED), Japan (Teichiku), Luxembourg (Barclay), Malaysia (Philips), Netherlands (Dureco), Norway (Nor-Disc), Singapore (Philips), South Africa (Meteor), Spain (Belter, Movieplay), Sweden (Metronome), Switzerland (Metronome), USA (German News).
 Miller Int'l Schallplatten GmbH, 2085 Quickborn. Tel: (04106) 28-85. Gen. Mgr.: H. Kirsten.
Int'l branch: Netherlands.
Labels: (Owned) Europa, Faun, Plus, Somerset, Sonic.
Cassette: (Owned) Europa, Somerset.
Int'l reps.: Austria (Euroton), Belgium (Disco-bel), Denmark (Dansk), Finland (Scandia-Musikki), France (Iramac), Italy (Ducale), Luxembourg (Societe Electro Industrielle), Norway (Arne Bendiksen), Spain (Sociedad Espanola de Divulgacion Musical), Sweden (Sonet), Switzerland (Studach & Silberger).
 Mode, see Deutsche Vogue.
 Mondial, see Rhenus.
 Mondo, see Rhenus.
 Monopol, see Meisel.
 Musica, see Rhenus & Metronome.
 Musica Bavaria, see L. Schwann.
 Musica Mundi, see L. Schwann.
 Musica Sacra, see L. Schwann.
 Music 2000 Vertriebsgesellschaft fuer neuzeitliche Tontrager mbH (sub. of DGG), Alsterchaussee 25, 2 Hamburg 13. Tel: (0411) 44-13-36. Gen. Mgr.: Heinz Brand. (Tape only).

continued on page 310

O
U
R
O
N
E
H
A
N
D



ASONA-DUPLICATING-SYSTEM

From now on also available for 8-track cartridges

ASONA-KG. 8 München 22, W-Germany

Stollbergstr. 17, Tel. 0811/225057, Cable: Asona—Munich
Telex 05-22084

continued


Cassette: (Owned) Archiv, DGG—Deutsche Grammophon Gesellschaft, Polydor; (distributed) Kuckuck, Langenscheidt; (represented) Buddah (USA), Kama Sutra (USA), Liberty/UA (USA), MGM (USA), Palette (Belgium), Ricordi (Italy), Riverside (USA), Stax (USA).
Open reel: Same as cassette except Kuckuck & Langenscheidt.

O H R, see Metronome.
 O S C A, see Special-Record.
 Odeon, see Electrola.
 Opp, see Rhenus.
 Orange, see Inmus.
 Orbis, see P.P. Kelen.
 Orpheus, see Phonogram.
 Otten, see Fono.
 Oversea, see Deutsche Oversea.
 Pallas (Schallplattenfabrik) GmbH, Auf dem Esch 8, 284 Diepholz. Tel: (05441) 22-93, 28-12. Gen. Mgr.: Karl Neumann Sr.; Sales Mgr.: Rolf Neumann Jr.
 Parlophone, see Electrola.
 Parnass, see Bertelsmann.
 Peggy, see Rudolf Bohnen.
 Pelca, see Deutsche Austrophon.
 Pergola, see Phonogram.
 Perl, see Metronome.
 Philips, see Phonogram.
 Phonogram Tongesellschaft mbH (formerly Philips), Moenckebergstr. 7, 2000 Hamburg 1. Tel: (0411) 3-29-71. Cable: PHIHAG. Mng. Dir.: Oskar Drechsler; Admin. Mgr.: Heinz Kamowski; Prod'n Dir.: Wolfgang Kretzschmar; Pop A&R: Dr. Gerhard Litchthorn; Classical A&R: Carl Wilhelm Cuerten; Sales & Mktg.: Hans Georg Baum; Pub.: Dieter Broerer; Adv.: Wilfried Mannes; Promo.: Fritz Koehler; Int'l: Bruno Wendel.
Branches: 1000 Berlin, Martin-Lutherstr. 1-7. Tel: (0311) 24-02-21. Mgr.: Heinz Dembeck—5000 Cologne-Ehrenfeld, Auessere Kanalstr. 12. Tel: (0221) 54-10-21. Mgr.: Werner Landerbarthold—6000 Frankfurt/Main, Taunusstr. 40-42. Tel: (0611) 23-00-21. Mgr.: Wolfgang Gundermann—2000 Hamburg, Wendenstr. 25. Tel: (0411) 24-80-51. Mgr.: Heinz Dembeck—8000 Munich, Brienerstr. 41. Tel: (0811) 59-85-85. Mgr.: Georg Augustin.
Labels: (Owned) Philips, Fontana, Pergola; (distributed) Bacillus, Global, Orpheus; (represented) Contemporary (USA), FSM (USA), Good Time Jazz (USA), Mercury (USA), Penny Farthing (UK).
Cassette: (Owned) Philips, Fontana; (represented)

Charisma (UK), Flying Dutchman (USA), Head (UK), Island (UK), Mercury (USA), Skye (USA), Smash (USA), Stereo Dimension (USA), Uni (USA), Vertigo (UK).
Open reel: (Owned) Philips, Fontana.
Int'l reps: Argentina (Phonogram), Australia (Phonogram), Austria (Phonogram), Belgium (Polygram), Bolivia (Philips), Brazil (CBD), Canada (London), Central America (Dideca), Chile (Philips), Colombia (Philips), Congo (Philips), Denmark (Nordisk Polyphon), Ecuador (Fediscos), Finland (Finnlevy), France (Philips), Ghana (Philips), Greece (Helladisc), Hong Kong (Philips), Iceland (Stal), India (Polydor), Israel (Israelectra), Italy (Phonogram), Japan (Philips), Kenya (Philips), Lebanon (Phonogram), Mexico (Polydor), Morocco (Phonogram), Netherlands (Phonogram), New Zealand (Philips), Nigeria (Philips), Norway (Norsk Phonogram), Paraguay (Philips), Peru (El Virrey), Portugal (Philips), Panama (Phonogram), Philippines (Home Industries), Singapore (Phonogram), South Africa (Trutone), South Rhodesia (Philips), Spain (Fonogram), Sweden (Philips Sonora), Switzerland (Phonogram), Thailand (Sugree), Turkey (Philips), UK (Philips), USA (Philips), Uruguay (Philips), Venezuela (Phonogram), Viet Nam (Tan Viet-Nam Thuong).

Phonoprix, see Da Camera.
 Plus, see Miller.
 Polydor Int'l GmbH, Harvestehuder Weg 1-4, 2000 Hamburg 13. Tel: (0411) 44-18-11. Telex: 021-2434. Cable: GRAMMOPHON. Pres.: Dr. Werner Vogelsang; Sr. VP: J. Dieter Bliersbach; VP: Jan C. Van Houten; Classical A&R Mgr.: Dr. Hans Hirsch; Classical Mktg. Mgr.: Wolfgang Siegling; Pop Mktg. & A&R Mgr.: Horst F. Schmolzi; Regional Mgmt.: Roland Kommerell; Tape Mktg. Mgr.: Helmut Waldenberger; Direct Mktg. Mgr.: Antoine Panet-Raymond; Admin. Mgr.: Walter Stein-Schomburg; Classical Creative Servs. Mgr.: Pali Meller Marcovicz; Pop Creative Servs. & Promo Mgr.: Peter Sibley; PR Mgr.: Eberhard B. Freise.
Int'l branches: Worldwide.
Labels: See DGG.
 Polygram Gesellschaft fuer Bild & Ton mbH, Harvestehuder Weg 1-4, 2000 Hamburg 13. Tel: (0411) 44-18-11. Telex: 021-2434. Cable: GRAMMOPHON. Pres.: Coen Solleveld. (Mgmt. holding company owned by N. V. Philips (Netherlands) & Siemens (Germany)). Polygram is holding Polydor Int'l GmbH (formerly DGG) (Germany), B. V. Phonogram Int'l (formerly N.V. Philips Phonographische Industrie) (Neth-

erlands), & other activities of the Gramophon/Philips group).
 Pop, see Deutsche Vogue.
 Pop Music, see Metronome.
 Populaer, see Richter & Deutsche Austrophon.
 Psallite, see Fono.
 Quadrigon, see Fono.
 R C A Musik GmbH, Hamburgerstr. 23, 2000 Hamburg 76. Tel: (0411) 2-20-12-09, 2-25-59.
Labels: (Owned) RCA, Camden, Victor, Victrola. **Cartridge 8-tr. & cassette:** (Owned) RCA, Camden, Victor, Victrola.
 Records & Tapes Int'l GmbH, Elisabethenstr. 29, 6100 Darmstadt. Tel: (06151) 2-04-69. Gen. Mgr.: Gangolf Zimmermann. (Distributor/Importer/Exporter).
Labels: (Owned) Forever, Hitsville.
 Reprise, see Kinney.
 Resono, see Deutsche Vogue.
 Rhenus Gesellschaft Musikproduktion mbH & Co. KG, Postfach 51, 1007, Caesarr. 6-10, 5000 Cologne 51. Tel: (0221) 38-01-47. Pres. & Gen. Mgr.: K.H. Muenchow; Sales Mgr.: Heinz Juergens.
Labels: (Owned) Mondial, Mondo, Musica, Spezi; (distributed) Opp, Starlet, Weltmelodie.
Cartridge 4-tr., 8-tr. & cassette: (Owned) Musica.
 Richter GmbH, Sittardsberger Allee 62, 4100 Duisberg. Tel: (02131) 70-42-36. Pres.: Hans-Georg Michael; Sales Mgr.: Wolfgang Rothaupt.
Labels: (Owned) Luxor-Serie, Populaer (distributed by Deutsche Austrophon), Rubin, Silberhit. **Int'l reps:** Austria (Amadeo), Greenland (Nordisc), Netherlands (Dureco), Switzerland (Phonag).
 Rolling Stones, see Kinney.
 Royal Splendid, see Deutsche Tanzmusik.
 Rubin, see Richter.
 S R-Int'l, see Bertelsmann.
 Saphir, see Intercord.
 Sastruphon, see Da Camera.
 Schulte Wetzlar, see Disco-Center.
 L. Schwann Verlag KG, Charlottenstr. 80/86, D-4000 Duesseldorf. Tel: (0211) 3-55-83-18. Pres.: Dr. Paul Boehringer; Gen. Mgr.: Kurt Becker; Sales Mgr.: Hans Unnewehr.
Labels: (Owned) Musica Mundi, Musica Sacra, Schwann Studio; (distributed) Musica Bavaria.
Cartridge 8-tr. & cassette: (Owned) Schwann. **Int'l reps:** Italy (CBS), Japan (CBS/Sony), USA (Musical Heritage Society).
 Schwann Studio, see L. Schwann.
 Scout, see CBS.
 Session, see MPS.
 777 Musik-Prod'n-Verlag, Kirchstr. 8, 414 Rheinhäusen. Tel: 7-37-77. Pres.: Lambertus B. de Jonge Sr.; Gen. Mgr.: Mrs. M. Rausch; Sales Mgr.: Wolfgang de Jonge.
Label: (Owned) 777.
 Silberhit, see Richter.
 Somerser, see Miller.
 Sonic, see Miller.
 Sonocord, see Intercord.
 Spark, see Ariola-Eurodisc.
 Special-Record (Schallplattenfabrik), GmbH, Rotwandstr. 16, 8023 Pullach bei Munich. Tel: (0811) 79-42-86, 79-42-66. Pres. & Gen. Mgr.: Kurt Meissner; Sales Mgr.: Gerhard Draenkow.
Cassette: (Owned) Tempo.
Labels: (Owned) OSCA, Special-Rec, Tempo (distributed by Deutsche Austrophon).
Int'l rep: Australia (Carinia), South Africa (Meteor), USA (Fiesta).
 Spezi, see Rhenus.
 Standard, see Metronome.
 Starlet, see Metronome, Rhenus & Supertone.
 Stellina, see Jupiter.
 Stern Musik, Hochallee 80, 2000 Hamburg 13.
Int'l branch: Austria.
 Sunset, see Liberty/UA.
 Supertone Schallplattendienst, Nymphenburgerstr. 38, 8000 Munich. Tel: (0811) 52-86-85, 15-69-30. Pres. & Gen. Mgr.: Dr. Heinz Stein.
Labels: (Owned) Starlet, Supertone, Welt Melodie.
Cassette: (Owned) Amati, Starlet, Supertone, Welt Melodie.
Int'l reps: Austria (Polyphone), Netherlands (Johnny Hoes, Supertone).
 Supraphon, Schildeschestr. 2, 48 Bielefeld.
Home office: Czechoslovakia.
 Swiss Jazz, see Deutsche Austrophon.
 Tanz, see Walter Koegler.
 Teldec Telefunken-Decca-Schallplatten GmbH, Heussweg 25, 2000 Hamburg 19. Tel: (0411) 4-01-91. Pres. & Gen. Mgr.: Kurt Richter; VP & Sales Mgr.: Gerhard Schulze.
Labels: (Owned) Decca, Telefunken; (represented) Chapter One (UK), Coral (USA), Deram (UK), London (UK, USA), MAM (UK), MCA (USA), Monument (USA), Neon (USA), Numero Uno (Italy), RCA (USA), Scepter (USA), Threshold (UK).
Cartridge 8-tr.: (Owned) Decca, Telefunken; (represented) Decca (UK), Deram (UK), London (UK), RCA (USA), Threshold (UK).
Cassette: (Owned) Decca, Telefunken; (represented) Chapter One (UK), Coral (USA), Decca (UK), Deram (UK), London (UK), MAM (UK), MCA (USA), Monument (USA), Numero Uno (Italy), RCA (USA), Reprise (USA), Scepter (USA), Threshold (UK).
 Telefunken, see Teldec.
 Tempo, see Special-Record & Deutsche Austrophon.



OPEN HOUSE FOR YOU,
 WHEN YOU VISIT HAMBURG

Wolfgang Hoes

P.S.: Don't forget to bring a hit along !

rudolf slezak musikverlag gmbh

2000 hamburg 13 · postfach 8336 · frauenthal 11 · telefon (0411) 45 88 53/54

Tip Schallplatten-Prod'n GmbH, An der Alster 26, 2000 Hamburg 1. Tel: (0411) 2-80-26-62. (Distributed by DGG).

Top Classic, see Metronome.

Top Hit, Sonnenstr. 20, 8000 Munich 15. Tel: (0811) 55-80-51.

Triola, see Deutsche Austrophon.

Tudor, see Disco-Center.

U N E S C O-Collection, see Baerenreiter-Verlag.

United Artists, see Liberty/UA & Ariola-Eurodisc.

Vergara, see Ariola-Eurodisc.

Victor, see RCA.

Victrola, see RCA.

Visaphon, see Disco-Center.

Voggenreiter, see Fono.

Vogue, see Deutsche Vogue.

Volksplatte (Die), see Electrola.

Wagenbach, see Fono.

Wam, see Deutsche Oversea.

Warner Bros., see Kinney.

W. D. Warren Co. KG, Im Steingrund 5, 6079 Buchschlag. Tel: (06103) 6-10-51. Cable: WAMESCO. Telex: 04 14733. Owner: W.D. Warren. (Distributor/Importer).

Int'l branches: Belgium, England, France, Luxembourg, Spain.

Welt Melodie, see Supertone & Rhenus.

Wergo Schallplatten GmbH, Weihergarten, Mainz. Tel: (06131) 2-43-41. Pres.: Heinz Schneider-Schott; Gen. & Sales Mgr.: Peter Hanser-Sirecker.

Labels: (Owned) Wergo; (represented) Music Minus One (USA).

Int'l reps.: Austria (Faehrmann), Belgium (Schott Freres), France (CBS), Japan (Trio), Netherlands (Bovema), Spain (Hispavox), Switzerland (Jecklin).

Wing, see Bellaphon.

● independent record producers

Altus Musikverlag & Prod'n, Nagelstr. 4, 7000 Stuttgart 1. Tel: (0711) 24-29-05. Telex: 07-215/3. Cable: GLOBAL MUSIC. Pres.: Peter Kirsten.

Label credits: Ariola (Germany), Barclay (France), Decca (France), Electrola (Germany), Fermata (Brazil), Fonior (Belgium), GTA (Italy), Global (Germany), Karusell (Sweden), Mercury (USA), Metronome (Germany), Negram (Netherlands), Nor-Disc (Norway), Nordisc Polyphon (Denmark), Page One (UK), Philips (Germany), Polydor (Chile, Germany), Rozenblit (Brazil), Saar (Italy), Teldec (Germany), Universales (Mexico), Vogue (Germany).

E I Produktion, Ickstattstr. 22, 8000 Munich 5. Tel: (0811) 26-41-23. Pres.: J. S. Korduletsch; A&R: Joerg Evers

Esplanade (Ed.) GmbH, Alsterdorferstr. 365, 2000 Hamburg 39. Tel: (0411) 51-82-11. Pres.: Lotar Olias; Contact: R. Luty.

Labels credits: BASF, Decca, Electrola, MCA, Miller Int'l, Music for Pleasure, Philips, Phonogram, Polydor, Telefunken.

Inmus (International Music Serv.), Franz Josephstr. 2, 8000 Munich. Tel: (0811) 39-36-88, 34-63-08. Pres.: Hans Wewerka.

Label credits: Ariola, Dot, EMI, Eurodisc, Fontana, Liberty/UA, Nippon Columbia, Philips, Victor (Japan).

Jaguar Musikproduktion, Nutzhorner Landstr. 228B, 2871 Heide 1. Tel: (04221) 26-24. Pres.: Mr. Schweitzer.

Label credits: Ariola, Metronome, RCA, Vogue.

Mento Music Group, Ludwigstr. 13, 2000 Hamburg 6. Tel: (0411) 43-02-42, 4-30-02-42. Pres.: Arno H. Van Vught; Gen. Mgr.: Arno H. Van Vught Jr.

Prom-Musik, Hiltenspergerstr. 32, 8000 Munich 13.

Supertone Schallplattendienst, Nymphenburgerstr. 38, 8000 Munich. Tel: (0811) 52-86-85, 15-69-30. Pres. & Gen. Mgr.: Dr. Heinz Stein.

Label credits: Decca, Metronome, Philips Teldec, Telefunken.

Victoria Schallplattenproduktion GmbH, Bornheimer Landstr. 52-54, 6000 Frankfurt/Main. Tel: (0611) 44-80-59. Gen. Mgr.: Peter Michel.

Viktoria, Dachauerstr. 16, 8000 Munich 2. Tel: (0811) 59-21-93.

● music publishers

A M E Musikverlag Edward Kassner, Uhlhornstr. 1, 3000 Hannover-Kleeefeld. Tel: (0511) 55-52-62. Gen. Mgr.: Barbara Kist.

Home office: England, Kassner Assoc'd Publ'rs.

Affiliates: Musikverlag Broadway GmbH, Edward Kassner & Co. Musikverlag.

A-Tempo Verlag, see Hans Wewerka.

Aberbach (Hamburg) GmbH, Hallerstr. 40, 2000 Hamburg 13. Tel: (04111) 44-20-02. Cable: ABERMUSIK. Mgrs.: Wolfgang Hix, Heinz Voight; Promo.: Elke Prinz.

Affiliates: Capriccio Musikverlag GmbH, Eldorado Musikverlag GmbH, Fein (Hamburg) GmbH, Hanseatic Musikverlag GmbH, Happy Music GmbH & Co. KG, Harmonie Verlagsgesellschaft GmbH, Liliton Musikverlag GmbH & Co. KG, Progressive (Musikverlag) GmbH, Rondo Verlag GmbH, Ronny (Hamburg) Musikverlag GmbH, Shadows Music GmbH, TM Musikverlag GmbH.

Int'l rep.: Worldwide (Intersong). (SEE ADVERTISEMENT)

Accord (Ed.) GmbH, Lindenstr. 19, 5 Cologne. Tel: (0221) 23-80-67. Gen. Mgr.: Rudi Petry.

Int'l firms represented: EMI (worldwide); KPM (UK); Beechwood, Central, Cents & Pence, Gallico, Glenwood, Marsaint, Open-Dor, Prophet, Saturday, Stonebridge, Larry Weiss (all USA).

Int'l rep.: Worldwide (EMI).

Acquis (Ed.), see ERP.

Ahn & Simrock Buehnen & Musikverlag, Mommsenstr. 71, 1000 Berlin 15. Tel: (0311) 881-47-66.

Alba Musikverlage GmbH, see Peer.

Alexis Musikverlag, see Hans Sikorski.

Alkor (Ed.), Heinrich-Schutz-Allee 29, 35 Kassel-Wilhelmshoehe. Tel: 3-00-14.

Allegro Theaterverlag, see Oktave.

Alshire Musikverlage GmbH, see Melodie der Welt.

Altus Musikverlag, see Global.

Amati (Ed.), see Quint.

Christian Anders Musikverlag, Hoerwarthstr. 26, 8000 Munich 23. Tel: (0811) 34-13-66. Pres.: Christian Anders; Gen. Mgr.: Ann Busse.

Int'l firm represented: Joker (Italy).

Apollo-Verlag Paul Lincke, Ostpreussendamm 26, 1000 Berlin 45. Tel: (0311) 73-18-25. Gen. Mgrs.: Werner & Erich Seifert.

April Musikverlag, Sontstraerstr. 18, 6000 Frankfurt/Main. Tel: (0611) 4-00-41. Pres. & Gen. Mgr.: Rudolf Wolpert; Publ'g Dir.: Bernd Simon.

Home office: USA.

Arabella Musikverlag KG, Arabellastr. 4, 8000 Munich. Tel: (0811) 91-10-71. Gen. Mgr.: Manno Ullrich.

Araldoton Verlag, see Hans Sikorski.

Arcona Verlag GmbH, see Hans Sikorski.

Paul C. R. Arends Verlag (GEMA), Hoehenweg 22, 8211 Rimsting/Chiemsee. Tel: Prien 634. Pres.: Mrs. Gerda Arends; Gen. Mgr.: Michael Arends.

Affiliates: Musikedition Dominante, Ed. Hazyland (GEMA), Ed. Italmelodie (GEMA), Ed. Shirley (GEMA), Ed. Trumpf GmbH.

Int'l firms represented: Hazyville (Switzerland), Noslen (USA), Yonah (USA).

Int'l reps.: Austria (Weltmusik), Scandinavia (Lapland), Switzerland (Hazyville).

Areta Musikverlag GmbH, see Peer.

Arios Musikverlag, see ERP.

Ralf Arnie, Wrangelstr. 5, 2000 Hamburg 20. Tel: (0411) 46-40-41.

Ars Viva Verlag GmbH, see B. Schott's Soehne.

Astoria, Brandenburgischesstr. 22, 1000 Berlin 31. Tel: (0311) 8-81-88-98.

Austria Sonanda Buehnevertrieb, Tengstr. 32, 8000 Munich 13. Tel: (0811) 36-52-24.

Bavariatur-Verlag, see UFA.

Beco-Musikverlag GmbH, see Oktave.

Hans R. Beierlein, see Montana.

Bellver Musikverlag, Mainzer Landstr. 87-89, 6000 Frankfurt/Main. Tel: (0611) 23-51-51.

Belmont Musikverlag GmbH & Co. KG (GEMA), Zur Muehle 2, 5021 Grosskoenigsdorf bei Cologne. Tel: (02234) 39-61. Pres. & Gen. Mgr.: Guy Khavessian.

Int'l firms represented: Miki Dailon (UK), Neil (USA) Skyview (USA), Vogue Int'l (France).

Int'l reps.: Austria (Hochmuth Weltmusik), Switzerland (Belmont).

Belwin-Mills Musikverlag GmbH, see Rolf Budde.

Anton J. Benjamin GmbH, Werderstr. 44, D-2 Hamburg 13. Tel: (0411) 45-12-25, 45-66-53. Co-Pres.: Rosel Schauer, Irene Reiford; Gen. Mgr.: Paul H. Suelwald; Sales Mgr.: Gerhard Riethmuller.

Affiliates: Hans-Martin Majewski & Co. Musikverlag, D. Rahter, Irene Reiford (Musikverlag City), N. Simrock.

Int'l firms represented: Henri Elkan (USA), Casa Musicale Giuliana (Italy), Alfred Lengnick (UK), Musicus (USA), Muzicka Nakalada (Yugoslavia), G. Schirmer (USA).

Int'l reps.: USA (AMP), worldwide excluding USA (Schauer & May in UK).

Bibiena (Ed.), see Oktave.

Richard Birnbach Musikverlag, Duererstr. 28a, 1000 Berlin 45. Tel: (0311) 73-13-71.

Rudolf Bohnen (Musikverlag & Prod'n), Klenzestr. 65, 8000 Munich 5. Tel: (0811) 26-66-56.

Gustav Bosse Verlag, Von-der Tannstr. 38, Regensburg. Tel: (0941) 5-54-55.

Bosworth & Co., Richartzstr. 10, 5 Cologne 1. Tel: (0221) 21-14-79, 23-08-82. Pres.: Margeret Sinclair; Gen. Mgr.: Reimar Segebrecht.

Int'l branches: Austria, England.

Int'l firm represented: Solisten-Verlag (Austria).

Bote & Bock, Hardenbergstr. 9a, Berlin-Charlottenburg 2.

Int'l rep.: USA (AMP).

George Bratfisch, Kressenstein 12, 865 Kulmbach. Tel: (0922) 48-00.

Branch: 865 Kulmbach, Trendelstr. 5.

Int'l firms represented: Johann de Heer (Netherlands), Richard Schauer (UK, USA).

Brauns Musikproduktion, Hardstr. 39, 851 Fuerth. Tel: (0911) 73-39-03.

Breitkopf & Hartel, Walkmuhlstr. 52, 6200 Wiesbaden. Tel: (06121) 52-00-57. Pres.: Dr. Joachim Volkmann.

Int'l reps.: Australia (Allans), Brazil (Irmaso Vitale), France (Costallat), Japan (Nippon Gakki), UK (British & Continental Music Agencies), USA (AMP).

continued on page 312

Our catalogue
is one of the LARGEST
in Germany,
it's been here for a LONG time!



Now the management is NEW—
and we're also going places FAST
in the pop field!

May we say hello?

Here's our invitation
to contact us!

U F A - M U S I K V E R L A G E
WIENER BOHEME VERLAG • DREIKLANG-DREIMASKEN
BÜHNEN-UND MUSIKVERLAG • UFATON-VERLAG
BAVARIATON-VERLAG • MUSIK-EDITION DISCOTON

Cable: UFATON-MUNICH
Telex: 05/23 265 • Phone: 0811/55 79 57
19, 8 Munich 15, Germany
Sonnenstr.

continued

Brilliant, see Hans Gerig.
 Broadway Musikverlag GmbH, see AME.
 Rolf Budde Musikverlage, Hohenzollernsdamm 54A, 1000 Berlin 33. Tel: (0311) 8-23-40-15. Pres.: Rolf Budde.
Affiliates: Belwin-Mills Musikverlag GmbH, Drei Ringe Musikverlag, Spanka Musikverlag.
 Buehnen & Musikverlage Dr. Sikorski KG, see Hans Sikorski.
 Burlington Musikverlag GmbH, Hoehenweg 22, 8211 Rimsting/Chiemsee. Tel: Prien 634. Chm.: Dr. H.H. von Rauscher auf Weeg; Gen. Mgr.: Mrs. Gerda Arends; Ass't Mgr.: Michael Arends.
Promo. Branch: 2000 Hamburg 13, Ludwigstr. 13. Tel: (0411) 43-02-42. Contact: Arno H. van Vught Jr.
Int'l rep.: Austria (Weltmusik).
 Buschkoetter Music, Mommsenstr. 61, 5 Cologne 41. Tel: (0221) 43-10-35, 43-54-07. Pres. & Gen. Mgr.: Uwe Buschkoetter.
Affiliate: Snoopy Music.
 C C C-Ton, see Oktave.
 Capella, see Hans Gerig.
 Capri (Musik-Ed.), see Europaton.
 Capriccio Musikverlage GmbH, see Aberbach.
 Carlton, see Hans Gerig.
 Carrera Musikverlag, see Global.
 Centersong Musikverlag GmbH, see Francis Day & Hunter.
 Centfox Musikverlag GmbH, see Francis Day & Hunter.
 Cerma Musikverlag, Trippstadterstr. 19, 6755 Hochspeyer. Tel: (0631) 5-56-24. Pres.: Fred Kersten; Gen. Mgr.: Fritz Waldeuner.
 Chappell & Co. GmbH, 1 Marienterrasse, 2000 Hamburg. Tel: (0411) 22-25-15.
Branch: 8000 Munich 2, Petersplatz 11. Tel: (0811) 26-76-14.
 Colorit, see Hans Gerig.
 Cosmofon Verlag, see Hans Wewerka.
 Cromo Music KG, see Montana.
 Discoton (Musikedition), see UFA.
 Walt Disney Musikverlag GmbH, Taunusstr. 52-60, 6000 Frankfurt/Main. Tel: (0611) 25-32-63, 25-29-27. Gen. Mgr.: Horst Kobilschek; Sales Mgr.: Rudolf Ludwig.
Home office: USA.
Affiliate: Wonderland.
 Dominante (Musikedition), see Paul C.R. Arends.
 Dreiklang-Dreimasken Buehnen & Musikverlag, see UFA.
 Drei Ringe Musikverlag, see Rolf Budde.
 E I A Musikverlag, see Meisel.
 E R P Musikverlag GmbH & Co. (GEMA), Franz-Josephstr. 2/11, 8000 Munich 13. Tel: (0811) 33-20-78. Pres.: Eckart Rahn; Sales Mgr.: Lutz H. Fleischmann.
Affiliates: Acquis Ed. (GEMA), Arios Musikverlag (GEMA).
Int'l firms represented: De Wolfe (UK), Doraflo/Bleu Disque (USA), Getaway (UK), Immediate (UK), Skyhill (USA), Uncle Doris (UK).
Int'l reps.: Austria (Josef Hochmuth), UK (Getaway), USA (Doroflo).
 Gerhard Ebeler, see Hans Gerig.
 Ebony Musikverlag (GEMA), Ottostar 9, 8000 Munich 2. Tel: (0811) 55-74-69. Pres.: Claus Ogerman.
Affiliate: Intona Verlag (GEMA).
Int'l firms represented: Corcovado, Glamorous, Helios, Monsapec (all USA).
Int'l rep.: Canada & USA (Helios).
 Echo Musikverlag, see Intro Gebr. Meisel.
 Eldorado Musikverlag GmbH, see Aberbach.
 Erster Bayrischer Musikverlag Johann Dennerlein KG, Dachauerstr. 32, 8000 Munich 2. Tel: (0811) 59-43-81.
 Esplanade (Ed.) GmbH, Alsterdorferstr. 365, 2000 Hamburg 39. Tel: (0411) 51-82-11. Pres.: Lotar Olias; Contact: R. Lutyse.
 Essex, see Hans Gerig.
 Ernest Eulenberg GmbH, see B. Schott's Soehne.
 Eurocord Musikverlag, see Global.
 Europaton/Peter Schaeffers (Musik-Ed.), Sendlingerstr. 23, 8000 Munich 2. Tel: (0811) 60-40-91. Pres.: Mrs. Maria Theresia Schaeffer; Gen. Mgr.: Mrs. Gerda Leuchert; Sales Mgr.: Horst Ackermann.
Branch: 1000 Berlin 19, Reichsstr. 4. Tel: (0311) 40-85-65.
Affiliates: Musik-Ed. Capri, Musik-Ed. Film-Hansa, Ed. Fortuna, Helbling Prod'n, Peter Schaeffers Musikverlag, Ed. Tanzmelodie/Peter Schaeffers, Ed. Tonleiter.
 Excelsior, see Hans Gerig.
 Extra Musikverlag, see Ralph Maria Siegel.
 Fanfare Musikverlag, see Global.
 Fein (Hamburg) GmbH, see Aberbach.
 Film-Hansa (Musik-Ed.), see Europaton.
 Florida Musikverlag, see August Seith.
 Folklore, see Josef Preisser.
 Fortuna (Ed.), see Europaton.
 Francis, Day & Hunter GmbH Musikverlag, Mittelweg 149, 2000 Hamburg 13. Tel: (0411) 10-30-84. Gen. Mgr.: Edwin C. Day; Mrs. Liselotte Bornemann.
Home office: England.
Affiliates: Centersong Musikverlag GmbH, Centfox Musikverlag GmbH, Panorama Song Musikverlag GmbH.

Frankfurt Tree, Grosse Friedberger Str. 23-27, 6 Frankfurt/Main. Tel: (0611) 28-78-47. Gen. Mgr.: Johann Michel.
Home office: USA, Tree Int'l.
Affiliated firm: Melodie der Welt.
Int'l firms represented: Ally, Audophone, Bar-on, Chu-Fin, Cross Keys, Green Grass, Lejean, Lonzo & Oscar, Marchar, Owepar, Pamper, Papa Joe's, Piccolo, Press, Ruler, Twig, Twitty Bird, Wilderness (all USA).
 Friedrich Wilhelm Froehlich, Ansbacherstr. 52, 1000 Berlin 30. Tel: (0311) 24-13-77.
 Fund of Music, see Global.
 Wilhelm Gabriel Musikverlag (Ed.), Hahnenkampstr. 88, 4975 Bad Oeynhausen-E. Tel: (05731) 5-12-00. Pres.: Paul H. Suelwald.
 Hans Gerig (Musikverlag), Drususgasse 7-11, 5 Cologne. Tel: (0221) 23-48-33.
Affiliates: Brilliant, Capella, Carlton, Colorit, Gerhard Ebeler, Ed. 63, Essex, Excelsior, Gerig, Goodman, Leeds, MCA, Melodia, Mondial, Willi Ostermann, Polyphon, Presto, Rialto, Riccardo-Ton, Paul Schmidt, Jupp Schmitz, August Schnorrenberg, Shafesbury, Sidenton, Supra, Titania.
Int'l firms represented: Arbos, Big 3 (Feist, Miller, Robbins), Screen Gems/Columbia, TRO.
Int'l rep.: USA (MCA).
 Global Musik GmbH, Nagelstr. 4, 7000 Stuttgart 1. Tel: (0711) 24-49-05. Telex: 07-21573. Pres.: Peter Kirsten.
Affiliates: Altus Musikverlag, Carrera Musikverlag, Eurocord, Musikverlag, Fanfare Musikverlag, Fund of Music.
Int'l firms represented: Altus group—Altus, Dreamway, Intune, MC, Mervyn, Page Full of Hits, Pleasurama (all UK), Amigos de Musica, Armadico, Earl Barton, Big Heather, Blue Cheer, Canopy, Charing Cross, Country Seat, Fillmore, Good Sam, Ice Nine, Irving, La Brea, Little Heather, Modo, Morning Glory, Paradox group, Petra, Reizner, Revolution, Rondor group, Rosebride, Shades of Joy, Sunshower, Table Rock, Vishnu's Revenge (all USA); **Fanfare group**—Beverly, Bron, Clarion, Conder, Creole, Express, Fanfare, Hazzard, Hit Songs, Jaymond, Juicy Lucy, Klynch, Le Bill, Mann, Marklon, Mason, Merrin Melodies, Mondo, Pama, Sheridan, Song Favourites, Tin Pan Alley group, Totem Pole, Verulam, Yale (all UK); **Fund of Music group**—KPM group, Lemmel, Rimusic, Synchrofox (all UK).
Int'l reps.: Benelux (Altus Int'l), Japan (Altus Hara), Switzerland (Go Music Establishment), UK (Altus), USA (Eviolot). (SEE ADVERTISEMENT)
 Goldy-Musikverlag, see Hans Sikorski.
 Goodman, see Hans Gerig.
 Hanseatic Musikverlag GmbH, see Aberbach.
 Happy Music GmbH & Co. KG, see Aberbach.
 Harmonie Verlagsgesellschaft GmbH, see Aberbach.
 Harrison-Musikverlag, see Meisel.
 Hazyland (Ed.), see Paul C. R. Arends.
 Helbling Prod'n, see Europaton.
 G. Henle Verlag, Schongauerstr. 24, 8000 Munich 55. Tel: (0881) 74-25-55.
 Hilgrove, see Oktave.
 Johann Hoffmann's Wwe, see Ralph Maria Siegel.
 Inter Musik/Johann Michel KG, see Melodie der Welt.
 Intersong Int'l Music Publ'g, Hallerstr. 40, 2000 Hamburg. Tel: (0411) 410-40-61. Gen. Mgr.: Heinz T. Voigt.
Home office: Netherlands.
Affiliates: Aberbach (Hamburg) GmbH, Capriccio Musikverlag GmbH.
 Intervall-Musik, see Ralph Maria Siegel.
 Intona Verlag, see Ebony.
 Intro Gebr. Meisel oHG (Ed.), Wittelsbacherstr. 18, 1000 Berlin 31. Tel: (0311) 881-06-81. Co-Pres.: Peter & Thomas Meisel; Int'l Mgr.: Imtrud Meisel.
Affiliates: Echo Musikverlag, Maraton, Nero Musikverlag, Radio Tele Musik, Toledo Musikproduktion, Young Musikverlag.
Int'l firms represented: ATV/Kirshner, Cotillion, A. Schroeder, Trousdale (all USA).
 Italmelodie (Ed.), see Paul C. R. Arends.
 Michael Jary Prod'n & Co. KG, see Melodie der Welt.
 Jupiter (Ed.), see Ralph Maria Siegel.
 Kasperek (Ed.) KG, see Ralph Maria Siegel.
 Edward Kassner & Co. (Ed.) Musikverlag, see AME.
 Richard Kaun Musikverlag, see Ralph Maria Siegel.
 P. P. Kelen Verlagsgesellschaft mbH, Postfach 577, 483 Guetersloh. Tel: (05241) 2-52-56. Contact: Dr. Haehn.
 J. S. Korduletsch Musikverlag, Ickstattstr. 22, 8000 Munich 5. Tel: (0811) 26-41-23. Pres.: J.S. Korduletsch; A&R: Joerg Evers.
 Kronen Musikverlag, see Quint.
 Otto Kuhl Musikverlage, Am Hof 34/36, 5000 Cologne. Tel: (0221) 21-22-76.
 Leeds, see Hans Gerig.
 F. E. C. Leuckart (GEMA), Nibelungenstr. 48, 8000 Munich. Tel: (0811) 17-39-28. Pres.: Erich Sander; Gen. Mgr.: Dr. Sasse; Sales Mgr.: Marco Sander.
Affiliate: Tischer & Jagenberg (GEMA).
Int'l reps.: Australia (Allans), Austria (Eirich) Canada (AMP), Italy (Carisch), UK (Novello), USA (AMP).
 Liliton Musikverlag GmbH & Co., see Aberbach.
 Urs Lorenz (Music Ed.), see Tip-Top.
 M C A, see Hans Gerig.

Majestic Erwin Paesike (Ed.), Helmstedterstr. 27, 1000 Berlin 31. Tel: (0311) 2-13-31-44. Pres.: Erwin Paesike.
 Maraton, see Intro Gebr. Meisel.
 Marbot GmbH (Ed.), Bomstr. 12, 2000 Hamburg 13. Tel: (0411) 44-66-06, 45-14-57. Gen. Mgr.: Mrs. Emi Bilkenroth.
Int'l firms represented: Nouvelles Eds. Meridiana (France), SEMI (France).
Int'l rep.: Worldwide (Southern).
 Hans-Martin Majewski & Co., Musikverlag, see Anton J. Benjamin.
 Meisel & Co. (Ed.) GmbH, Wittelsbacherstr. 18, 1000 Berlin 31. Tel: (0311) 8-81-06-81. Co-Pres.: Peter & Thomas Meisel; Gen. Mgr.: Rudolf Schroeder.
Affiliates: ELA Musikverlag, Harrison-Musikverlag, Monopol-Verlag GmbH.
 Melodia, see Hans Gerig.
 Melodie der Welt J. Michel KG Musikverlag, Grosse Friedbergerstr. 23-27, 6000 Frankfurt/Main. Tel: (0611) 28-78-47. Gen. Mgr.: Johann Michel; Ass't Mgrs.: Paul Lenz, Guenter Koch, Wolfgang Mewes.
Affiliated firm: Frankfurt Tree.
Affiliates: Alshire Musikverlage GmbH, Inter Musik/Johann Michel KG, Michael Jary Prod'n & Co. KG, Musikverlag Johann Michel, Super-Top-Musikverlag GmbH.
Int'l firms represented: Melodie der Welt group—AIR (UK), Andover (UK), Arnakata group (UK), Attarack-Heller group (USA), Avco Embassy (USA), Avemb Songs (USA), Blue Seas/Jac (USA), Bourne (UK, USA), Cannon group (USA), Christabel (UK), Cookaway (UK), Dacopo (Austria), Edifo (Switzerland), Egypt Valley (USA), Fennario (USA), Fenwick (UK), Firesky (USA), Fleetwood (UK), Gale (UK), Gold Forever (USA), Gopam Ents. group (USA), Great Honesty (USA), Island group (UK), L/F (USA), Libra (UK), Morning Music (Canada), Musikvertrieb (Switzerland), Nightwind (USA), Quartett (UK), RAK (UK), Ryerson (USA), David Toff (UK), Walrus (UK), Josef Weinberger (Austria), Wieh Melodie (Austria); **Inter Musik/Johann Michel KG group**—Aphrodite, Athena, Aurelius, Cherio, Diogenes, Lee, Pic, Ryvroc, Warock (all USA); **Alshire Musikverlage group**—Alshire group (USA); **Musikverlag Johann Michel group**—H. B. Webman group (USA).
Int'l reps.: Austria (Josef Weinberger, Wien Melodie), Switzerland (Edifo, Musikvertrieb). (SEE ADVERTISEMENT)
 Menfo Music Group, Ludwigstr. 13, 2000 Hamburg 6. Tel: (0411) 43-02-42, 4-30-02-42. Pres.: Arno H. Van Vught; Gen. Mgr.: Arno H. Van Vught Jr.
 Meteor-Musik, see Ralph Maria Siegel.
 Meteorion (Ed.) Etab. & Co., see Oktave.
 Metric Musikverlag GmbH, Herzog-Rudolfstr. 3, D-8000 Munich. Tel: (0811) 22-51-75. Gen. Mgr.: Dr. Gerhard Weber.
Home office: USA.
Affiliated firm: Phoenix Musikverlag GmbH.
Int'l firms represented: Asa, Blue Horizon, Cornerstone Publ'g, Dobo Publ'g, Minit, Post, Travis (all USA).
Int'l rep.: Worldwide (United Artists).
 Johann Michel (Musikverlag), see Melodie der Welt.
 Modern (Ed.), see Hans Wewerka.
 Mondial, see Hans Gerig.
 Monopol-Verlag GmbH, see Meisel.
 Montana (Ed.), Hans R. Beierlein (GEMA), Koeniginstr. 121, 8000 Munich 23. Tel: (0811) 34-30-36. Pres. & Gen. Mgr.: Hans R. Beierlein.
Branch: 2000 Hamburg 13, Montana Hamburg, Heimbuehlerstr. 15.
Int'l branches: Austria, England, France, Netherlands, South Africa.
Affiliates: Cromo Music KG, More Music (GEMA), Ed. Roulette (GEMA).
Int'l firms represented: Cromo (USA), Lupus (UK).
 Moon Int'l Music Prod'ns (GEMA), Am Muehlenacker 27, 5026 Brauweiler. Tel: (02234) 8-29-43. Gen. Mgr.: Friedel Berlipp.
 Mop-Musikverlag, see Hans Sikorski.
 More Music, see Montana.
 Mozart, Wittelsbacherstr. 18, 823 Bad Reichenhall. Tel: (08651) 32-19.
 Gunther Mueller (Musikverlag) (GEMA), Oberurserstr. 27a, Abersiedten/Ts. Tel: (06172) 2-81-30. Pres. & Gen. Mgr.: Gunther Mueller.
Int'l firms represented: Coda (Switzerland), Melodie (Switzerland).
Int'l reps.: Benelux (Radio-Tele-Music), Switzerland (Coda, Melodie), worldwide (Accord, Chappell).
 Nero Musikverlag, see Intro Gebr. Meisel.
 Neuer Muenchner Musikverlag Fran Pollack Imkerweg 42b, 8000 Munich-Aubing. Tel: 87-52-37.
 Oktave Musikverlag, Alfred K. Schacht, Adolfstr. 45, 2,000 Hamburg 76. Tel: (0411) 22-51-43. Pres.: Alfred K. Schacht.
Affiliates: Allegro Theaterverlag, Beco-Musikverlag GmbH, Ed. Bibiena, CCC-Ton, Hillgrove Music, Ed. Meteorion Etabl. & Co. Schacht & Co., Tonika Musikverlag.
Int'l firms represented: Action (Sweden), Thomas J. Valentino (USA).
Int'l rep.: Sweden (Action).
 Orlando Musikverlag, Dachauerstr. 173, 8000 Munich 2. Tel: (0811) 1-62-39, 19-26-39.
 Willi Ostermann, see Hans Gerig.
 Oversea Music, Muntpratstr. 18, D-775 Konstanz. Contact: Klaus Meyer.
Int'l branch: Switzerland.
Int'l firm represented: Cecil (Switzerland).

- Erwin Paesike, see Majestic.
- Palma Musikverlag, see August Seith.
- Panorama Song Musikverlag GmbH, see Francis, Day & Hunter.
- Papageno Verlag, see Hans Sikorski.
- Peer Musikverlag GmbH, Muehlenkamp 43, 2000 Hamburg 39. Tel: (0411) 2-79-10-44. Gen. Mgrs.: Gertraud Seeger, K.-Michael Karnstedt. Home office: USA, Southern.
- Affiliates:** Alba Musikverlag GmbH (GEMA), Areta Musikverlag GmbH (GEMA), Robin Musikverlag GmbH (GEMA), Southern Music, Team Musikverlag GmbH (GEMA), Tico Musikverlag GmbH (GEMA).
- Int'l firm represented:** Cedarwood (USA).
- C. F. Peters, Kennedyallee 101, Frankfurt/Main. Home office: USA.
- Phoenix Musikverlag GmbH, Herzog-Rudolfstr. 3, D-8000 Munich. Tel: (0811) 22-51-75. Gen. Mgr.: Gabriele Richt.
- Affiliated firm:** Metric Musikverlag GmbH. **Int'l rep.:** Worldwide (United Artists).
- Planetary Musikverlag GmbH, see Rudolf Slezak.
- Polyphon, see Hans Gerig.
- Josef Preisser, Postfach 521, Breuhausstr., 8000 Munich 2. Tel: (0811) 22-40-51. **Affiliate:** Folklore. **Int'l firm represented:** Berben (Italy).
- Presto, see Hans Gerig.
- Progressive (Musikverlag) GmbH, see Aberbach.
- Quint Musikverlag ohG, Nymphenburgerstr. 38, 8000 Munich. Tel: (0811) 52-86-85. Pres. & Gen. Mgr.: Dr. H. Stein.
- Affiliates:** Ed. Amati, Kronen Musikverlag, Stein Musikverlag. **Int'l reps.:** Austria (Weltmusik), Switzerland (Adora).
- Radio Tele Musik, see Intro Gebr. Meisel.
- D. Rahter, see Anton J. Benjamin.
- Irene Retford (Musikverlag City), see Anton J. Benjamin.
- Rialto, see Hans Gerig.
- Riccardo-Ton, see Hans Gerig.
- Riva (Ed.), see August Seith.
- Robin Musikverlag GmbH, see Peer.
- Rondo Verlag GmbH, see Aberbach.
- Ronny (Hamburg) Musikverlag GmbH, see Aberbach.
- Roulette, (Ed.), see Montana.
- Alfred K. Schacht, see Oktave.
- Peter Schaeffers Musikverlag, see Europaton.
- Paul Schmidt, see Hans Gerig.
- Jupp Schmitz, see Hans Gerig.
- August Schnorrenberg, see Hans Gerig.
- B. Schott's Soehne, Weihergarten, Mainz. Tel: (06131) 2-43-41. Co-Pres.: Dr. Ludwig Strecker, Heinz Schneider-Schott; Gen. Mgrs.: Dr. Volk, Mr. Kamleiter, Guenther Schneider-Schott. **Affiliates:** Ars Viva Verlag GmbH, Ernst Eulenburger GmbH. **Int'l firms represented:** Max Eschig (France), Furstner (UK), Schott Freres (Belgium), Sugar Music (Italy), Ed. Suvini Zerboni (Italy), Universal (Austria). **Int'l reps.:** Austria (Universal), France (Max Eschig), South America (Ricordi in Argentina & Brazil), UK (Schott), USA (Belwin-Mills).
- August Seith Musikverlage, Haydnstr. 2/III, 8000 Munich 15. Tel: (0811) 53-51-77, 53-41-22. Pres.: August Seith; Gen. Mgr.: Fred Sammueller. **Affiliates:** Florida Musikverlag, Palma Musikverlag, Ed. Riva. **Int'l rep.:** Switzerland (Ed. Hablaton).
- Shadows Music GmbH, see Aberbach.
- Shaftesbury, see Hans Gerig.
- Shirley (Ed.). Pres.: Michael Arends. See Paul C. R. Arends.
- Sidemton, see Hans Gerig.
- Ralph Maria Siegel Musikverlage, Kunigundenstr. 56, 8000 Munich 23. Tel: (0811) 34-70-11. Pres.: Ralph Maria Siegel. **Affiliates:** Extra Musikverlag, Johann Hoffmann's Wwe Musikverlag, Intervall Musik, Ed. Jupiter, Ed. Kasperek KG, Richard Kaun Musikverlag, Meteor-Musik, Ralph Maria Siegel Musikedition, Ed. Suedropa, Symphonic Verlag, Teoton-Verlag, Verlag fuer Deutsche Musik Ruehle. **Int'l firms represented:** Richard Mellin (UK, USA).
- Hans Sikorski (Internationale Musikverlage) (GEMA), Johnsallee 23, 2000 Hamburg 13. Tel: (0411) 44-62-45. Pres.: Dr. Hans Sikorski. **Affiliates:** Alexis Musikverlag, Araldoton Verlag, Arcona Verlag GmbH, Buehnen & Musikverlage Dr. Sikorski KG, Golyd-Musikverlag, Mop-Musikverlag, Papageno Verlag, Tempoton Verlag, G. A. Zumsteeg. **Int'l firms represented:** Campbell-Connelly (UK), Soviet State Publ'rs (USSR). **Int'l reps.:** Austria (Novaton), France (Sikorski), Netherlands (Sikorski-Basart), Switzerland (Nova) UK (Hans Sikorski), USA (Sikorski).
- Simon Musik (Ed.), Zigeunerweg 45, 8104 Grainau/Obb. Tel: (08821) 88-71. Pres.: Hans Arno Simon, Gen. Mgr.: Ingeborg Simon.
- N. Simrock, see Anton J. Benjamin.
- Sirius-Verlag Berlin, Wickefstr. 67, 1000 Berlin 21. Tel: (0311) 35-41-33. Pres.: Mrs. Margarita Katz; Gen. Mgr.: Mrs. Ursula Buczko. **Int'l reps.:** Italy (Hortus Musicus di Ilda Rosfrittola), UK (Hinrichsen).
- 63 (Ed.), see Hans Gerig.
- Rudolf Slezak Musikverlag GmbH (GEMA), Frauenthal 11, 2000 Hamburg 13. Tel: (0411) 45-88-53. Mng. Dir.: Rudolf G. Slezak; Prof. Mgr.: Nikolai Anducic. **Affiliate:** Plantary Musikverlag GmbH. **Int'l firms represented:** Abigail (UK), P. E. Baker (UK), Betrab (USA), Blue Beard (UK), Bruce (UK), Casserole (USA), Chrysalis (UK), Cirrus (Canada), Dratleaf (UK), Grever Int'l (Mexico), Groovesville (USA), Heathside (UK), Marmalade (UK), Montgrove Investments (UK), Mother Mistro group (UK), 125th Street (USA), Penjane (Australia), Planetary (Germany), RSO (France, UK, USA), St. George (UK), Slane (UK), Sunshine (UK), Tembo (UK), Throat (UK), Venice (USA), White Plains (USA), Winsak (UK). **Int'l rep.:** Australasia (Penjane in Australia). (SEE ADVERTISEMENT)
- Snoopy Music, see Buschkoetter.
- Southern Music, see Peer.
- Spanka Musikverlag, see Rolf Budde.
- Stein Musikverlag, see Quint.
- Studio-Ton (Ed.), see Tip-Top.
- Suedropa (Ed.), see Ralph Maria Siegel.
- Super-Top-Musikverlag GmbH, see Melodie der Welt. **Supra**, see Hans Gerig.
- Swington (Ed.), Postfach 1570, Richthofenstr. 3, D-773 Villingen. Tel: (07721) 5-20-07. Pres.: H.G. Brunner-Schwer; Gen. Mgr.: Willi Fruth. **Symphonic Verlag**, see Ralph Maria Siegel. **T M Musikverlag GmbH**, see Aberbach. **Tanzmelodie/Peter Schaeffers (Ed.)** see Europaton. **Team Musikverlag GmbH**, see Peer. **Tempoton Verlag**, see Hans Sikorski. **Teoton-Verlag**, see Ralph Maria Siegel. **Tico Musikverlag GmbH**, see Peer. **Tip-Top Musikverlag**, Fasanenstr. 71, 1000 Berlin 15. Tel: (0311) 8-83-34-43. Pres.: Egon Pfrenger. **Affiliates:** Music Ed. Urs. Lorenz, Ed. Studio-Ton. **Tischer & Jagenberg**, see F.E.C. Leuckart. **Titania**, see Hans Gerig. **Toledo Musikproduktion**, see Intro Gebr. Meisel. **Tonika Musikverlag**, see Oktave. **Tonleiter (Ed.)**, see Europaton. **Trumpf (Ed.) GmbH**, see Paul C. R. Arends. **Tutti Musikverlage**, Eschersheimer Landstr. 12, 6000 Frankfurt/Main 8. Tel: (0611) 59-29-96. Home office: France.
- U F A Musikverlage, Sonnenstr. 19, 8000 Munich 15. Tel: (0811) 55-79-57. Cable: UFATON. **Telex:** 05-23265. Gen. Mgr.: Josef Bamberger. **Affiliates:** Bavarlaton-Verlag, Dreiklang-Dreismaschinen Buehnen & Musikverlag, Musikedition Discoton, Ufaton-Verlag, Wiener Boheme Verlag. (SEE ADVERTISEMENT)
- Ufaton-Verlag, see UFA.
- United Artists Musik GmbH, Postfach 201, Herzog-Rudolfstr. 3, D-8000 Munich 22. Tel: (0811) 22-51-75. Gen. Mgr.: Dr. Gerhard Weber. **Int'l firms represented:** Conquistador, Crazy Cajun, Far Out, Groovesville, Jalynne, Mayday, Mediaris. **Int'l rep.:** Worldwide (United Artists).
- Verlag fuer Deutsche Musik Ruehle, see Ralph Maria Siegel.
- Chr. Friedrich Vieweg, Limonenstr. 10, 1000 Berlin 45. Tel: (0311) 76-65-51.
- Viktoria, Dachauerstr. 16, 8000 Munich 2. Tel: (0811) 59-21-93.
- Hans Wewerka (Musikverlage), Franz Josefstr. 2, 8000 Munich. Tel: (0811) 39-36-88, 34-63-08. Pres. & Gen. Mgr.: Hans Wewerka. **Affiliates:** A-Tempo Verlag, Cosmoton Verlag, Ed. Modern. **Int'l firms represented:** Modern (Switzerland), Sparta Florida Music group (UK).
- Wiener Boheme Verlag, see UFA.
- Enno Winkler Musikedition, Herbartstr. 28, 1000 Berlin 19. **Branch:** Reinbek/Hamburg, Hebbelstr. 14. **Int'l firm represented:** Quincy (USA).
- Wunderland, see Walt Disney.
- Young Musikverlag, see Intro Gebr. Meisel.
- G. A. Zumsteeg, see Hans Sikorski.
- Deutscher Automaten-Grosshandels-Verband (DAGV) eV, Grosse Baeckerstr. 3, 2000 Hamburg 1. Tel: (0411) 36-57-45. Pres.: Heinz Kaefner; Gen. Mgr.: Wolf Meyer-Christian.
- Deutscher Automaten-Verband eV (DAV), Kaiser-Wilhelm-Ring 6-8, Cologne. Tel: (0221) 23-63-44.
- Deutscher Komponisten-Verband, Lagardestr. 28, 1000 Berlin 38. Tel: (0311) 84-74-75. (Composers' Ass'n).
- Deutscher Musikrat (Sektion Bundesrepublik Deutschland im Internationalen Musikrat) eV, Feldbrunnenstr. 56, 2000 Hamburg 13. Tel: (0411) 41-80-49. Co-Pres.: Prof. Dr. Siegfried Boris, Prof. Werner Egk; Gen. Mgr.: Herbert Sass. **Int'l branch:** France, International Music Council.
- Deutscher Musikverleger-Verband eV (Music Publ'rs Ass'n), Dahlmannstr. 24, 53 Bonn. Tel: (02221) 22-03-04. Pres.: P.J. Tonger.
- Deutscher Saengerbund, Burgmuerstr. 68, 5000 Cologne. (Choral Federation)
- Deutsche Stiftung Musikleben, BAT-Haus, Esplanade 36, 2000 Hamburg 36. Tel: (0411) 34-10-21.
- Gemeinschaft Deutscher Musikverbaende, Dahlmannstr. 24, 53 Bonn. Tel: (02221) 22-03-04.
- Genossenschaft Deutscher Buehnen-Angehoerigen, Feldbrunnenstr. 74, 2000 Hamburg 13. (Theater Union).
- Gesamtverband Deutscher Musikfachgeschaeft eV (Association for the German Music Trade), Dahlmannstr. 24, 53 Bonn. Tel: (02221) 22-03-04. Pres.: A. Hieber.
- Institut fuer Neue Musik & Musikerziehung, Grafenstr. 26, 61 Darmstadt. Pres.: Prof. Dr. Rudolf Stephan; Gen. Mgr.: D. Pust.
- Internationale Gesellschaft fuer Neue Musik, Nieder-Ramstaedterstr. 190, 61 Darmstadt. Tel: 1-34-17.
- Internationales Musikinstitut, Nieder-Ramstaedterstr. 190, 61 Darmstadt. Tel: 1-34-16.
- International Film Union (IFU), Schloss Calmuth, Remagen. Tel: 82-51.
- Landesverband Baden-Wuerttemberg-des Automaten-Aufstell-Gewerbes eV, Knoedlstr. 6, 7000 Stuttgart-Ost. Tel: (0711) 48-31-41.
- Musikalische Jugend Deutschlands eV—Jeunesses Musicales, Hirschgartenallee 19, 8000 Munich 19. Tel: (0811) 57-45-81.
- Neue Bachgesellschaft, Internationale Vereinigung, Rumanstr. 10, 3000 Hannover. Tel: (0511) 2-84-88. **Branch:** East Germany.
- Nordwestdeutscher Automaten-Verband, 76 Sogestr., Ecke Wall, Bremen.
- Verband der Deutschen Automaten Industrie (VDAl), Aachenerstr. 19, Cologne-Lindenthal.
- Verband der Deutschen Konzertdirektionen eV, Admiral Scheerstr. 13, 4400 Munster.
- Verband des Automaten-Gewerbes Schleswig-Holstein, Holsteinstr. 88/90, Kiel.
- Verband des Norddeutschen Automaten-Gewerbes eV, Ahrensburger Str. 58, Hamburg-Wandsbek.
- Verband Deutscher Musikerzieher & Konzertierender Kunstler (VDMK), Haehnelstr. 9/11, 1000 Berlin 41. Tel: (0311) 8-51-83-24. (Association of German Musicians & Music Teachers).
- Verband Hessischer Automaten-Aufsteller, Gluckstr. 7, Frankfurt/Main.
- Zentralverband der Elektrotechnischen Industries, Stressemannallee 19, Frankfurt/Main.
- Zentralverband der Organisationen des Automaten-Aufstell-Gewerbes (ZOA), Emserstr. 45, 1000 Berlin 15. Tel: (0311) 8-81-19-75. (Operators Ass'n).

DESIGN & ARTWORK

- Buschkoetter Music, Mommsenstr. 61, 5 Cologne 41. Tel: (0221) 43-10-35, 43-54-07. Pres. & Gen. Mgr.: Uwe Buschkoetter.
- Hans Sikorski (Internationale Musikverlage), Johnsallee 23, 2000 Hamburg 13. Tel: (0411) 44-62-45. Pres.: Dr. Hans Sikorski.

DIRECT-MAIL SERVICE

- Deutsche Buch-Gemeinschaft (C. A. Koch's Verlag Nachf., Abt. Schallplatten-Gemeinschaft), Berliner Allee 6, 6100 Darmstadt. Tel: (06151) 8-50-81. Pres.: Ernst Leonhard; Gen. & Sales Mgr.: Arnd R. Goecke.
- Hans Sikorski (Internationale Musikverlage), Johnsallee 23, 2000 Hamburg 13. Tel: (0411) 44-62-45. Pres.: Dr. Hans Sikorski.
- Sonopress Reinhard Mohn ohG, Carl Bertelsmannstr. 161, Guetersloh D. Tel: (05241) 831. Gen. Mgr.: H. Muthaupt; Sales Mgr.: H. Kirchberg.
- Wergo Schallplatten GmbH, Weihergarten, Mainz. Tel: (06131) 2-43-41. Pres.: Heinz Schneider-Schott; Gen. & Sales Mgr.: Dr. Peter Hanser-Strecker.

LICENSING ORGANIZATIONS, MUSIC

- Atrium-Musikverlag F. Stahl KG, Rothenbaumchaussee 191, D-2 Hamburg 13. Tel: (0411) 44-78-10. Pres. & Gen. Mgr.: Felix Stahl; Sales Mgr.: Lisbeth Stahl. (Mechanical & performing rights).
- Anton J. Benjamin GmbH, Werderstr. 44, D-2 Hamburg 13. Tel: (0411) 45-12-25, 45-66-53. Co-Pres.: Rosel Schauer, Irene Reifford; Gen. Mgr.: Paul H. Suelwald; Sales Mgr.: Gerhard Riehm-mueller. (Mechanical) rights only).
- Buschkoetter Music, Mommsenstr. 61, 5 Cologne 41. Tel: (0221) 43-10-35, 43-54-07. Pres. & Gen. Mgr.: Uwe Buschkoetter. (Mechanical & performing rights).

continued on page 314

Athenee, see Anthony Plomaritis.
 Boem, see S. Piperakis.
 Coronet, 61 Stadiou, Athens 3. Tel: (021) 528-160.
 Dionysos, see General Publ'g.
 Do-Re, see S. Piperakis.
 Emial (EMI-Lambropoulos Bros. Ltd), Praxitelous St. 26, Athens 124. Tel: (021) 226-411. Gen. Mgr.: P. B. Lambropoulos.
 Labels: (Represented) ABC, AZ, Angel, Apple, Beacon, Capitol, Columbia, Dunhill, Ember, Fly, HMV, Harvest, Invictus, MFP, Motors, Musicor, PDU, Pathe, Penny Farthing, President, RAK, Regal, Seraphim, Somethin' Else, Stateside, WRC.

Fidelity, see Helladisc.
 Folklore of Greece, see Anthony Plomaritis.
 Galaxy, see General Publ'g.
 General Publ'g Co. Ltd., Kriezotou St. 11, Athens 134. Tel: (021) 616-716, 633-603, 615-529. Cable: LYRAHELLAS. Gen. Mgr.: Alexander Patsifas; Sales Mgr.: Kyriakos Maravelias.
 Branch: **Thessaloniki**, Komnino St. 12. Tel: (031) 77-306. Mgr.: Arsenis Stergiou.
 Labels: (Owned) Dionysos, Lyra, Zodiac; (distributed) Galaxy, Minerva; (represented) Bell (USA), Elektra (USA), Erato (France), MCA (USA), Vanguard (USA), Vedette (Italy), Vogue (France), Warner Bros. (USA).
 Int'l reps.: Australia (Politis), Canada (Fiesta), Cyprus (Gabaret Indjirdjian), Italy (Vedette), Japan (Victor), South Africa (Gallo), USA (Fiesta).

Greka, see S. Piperakis.
 Helladisc SA, Mavrokordatou St. 7, Athens 142. Tel: (021) 603-911. Pres. & Gen. Mgr.: Nico Antipapas; Sales Mgr.: John Socratidis.
 Branch: **Thessaloniki**. Tel: (031) 67-121. Gen. Mgr.: Kostas Nikitas.
 Labels: (Owned) Fidelity, Mellophon, Olympic, Philips, Polydor; (represented) A&M (USA), Amaret (USA), Atco (USA), Atlantic (USA), Barclay (France), Buddah (USA), Chess (USA), Cotillion (USA), DGG-Deutsche Grammophon (Germany), DJM (UK), Dot (USA), Enterprise (USA), Fontana (worldwide), GRT (USA), Kama Sutra (USA), King (worldwide), MGM (USA), Marble Arch (UK), Mercury (worldwide), Paramount (USA), Philips (worldwide), Polydor (worldwide), Pye (UK), RCA (worldwide), Riviera (France), Roulette (USA), Stax (USA), Streed (USA), Telefunken (Germany), Track (UK), Uni (USA), Vertigo (UK), Verve (USA), Volt (USA).
 Int'l reps.: USA (Peters Int'l), worldwide (DGG, Philips).

Kyklos Recs., Karageorgi Servias 3, Athens 126. Tel: (021) 232-312. Mgr.: D. Themelis. (Distributor/Importer/Exporter).
 Lucky, see Anthony Plomaritis.
 Lyra, see General Publ'g.
 Margophone, see Minos Matsas.
 Minos Matsas & Son Co. Ltd., Panepistimiou & Har. Tricoupi 5, Athens 142. Tel: (021) 601-611. Cable: ODEOPARLOPHONE. Mng. Dir.: Makis Matsas; Sales Mgr.: B. Michailidis; Domestic A&R: A. Theophilou; Int'l A&R: A. Primikyris; Promo. & Pub.: B. Apostolidis.
 Labels: (Owned) Minos, Margophone, Standard; (represented) AZ, Beat, Motown, Odeon, Parlophone, Pink Elephant, Rediffusion.
 Int'l reps.: Australia (G. Young), Cyprus (G. Indjirdjian), USA (Peters Int'l).

Mellophon, see Helladisc.
 Melody, see Anthony Plomaritis & S. Piperakis.
 Minerva, see General Publ'g.
 Minos, see Minos Matsas.
 Music-Box, Nikis St. 2, Athens 126. Tel: (021) 221-574, 235-391. Cable: THOMS. Pres.: Martin Th. Gesar; Gen. Mgrs.: Martin Th. Gesar, Mrs. Marika Gesar.
 Labels: (Owned) Music-Box, Pan-Vox; (represented) CBS (USA), Carosello (Italy), Cetra (Italy), Decca (UK), Durium (Italy), Epic (USA), United Artists (USA).
 Neodisc, Panepistimiou 25, Athens 132. Tel: (021) 232-349.
 Labels: (Represented) Supraphon (Czechoslovakia), Vox (USA).
 Olympic, see Helladisc.
 Panivar, see S. Piperakis.
 Pan-Vox, see Music-Box.
 Philips, see Helladisc.
 Phonotechnique, Rue Kaningos 2, Athens. Tel: (021) 613-276.

S. Piperakis, Miaouli St. 59, Moscato-Athens 19. Tel: (021) 485-508. Gen. Mgr.: S. Piperakis; Sales Mgr.: Ph. Wirshing.
 Labels: (Owned) Greka; (distributed) Apollon, Astron, Boem, Do-Re, Melody, Panivar.
 Anthony Plomaritis Sons, 3 September St. 13, Athens. Tel: (021) 527-472. Pres.: Anthony Plomaritis; Gen. Mgr.: George Plomaritis; Sales Mgr.: Evans Plomaritis.
 Branch: **Athens**, Eptanissou 13. Tel: (021) 813-918.
 Labels: (Owned) Lucky Melody, Popular, Popular-Turkish, Top Tunes; (distributed) Athenee, Folklore of Greece; (represented) Caras (Australia), Combo (Italy), Cora (Italy), Ember (UK), Festival (France), King (Japan), Melody (Lebanon, Turkey), Mikado (Japan), Oversea (Switzerland), Ri-Fi (Italy).
 Int'l reps.: Italy (Cora, Leonard), Lebanon (Kassar), UAR (El Fan), USA (Dinos).

Polydor, see Helladisc.
 Polyphong, 3 September St. 13, Athens. Tel: (021) 533-867.
 Popular, see Anthony Plomaritis.
 Popular-Turkish, see Anthony Plomaritis.
 Psiktemboriki Athinon SA, 3 September St. 49, Athens 103. Tel: (021) 822-833. Cable: COMPLETA. (Tape Distributor).
 Sonata, 3 September St. 13, Athens. Tel: (021) 531-515.
 Standard, see Minos Matsas.
 Top Tunes, see Anthony Plomaritis.
 Zodiac, see General Publ'g.

● independent record producer

International Recs. Corp., 3 September 13, Athens. Tel: (021) 527-472. Pres.: Anthony Plomaritis; Gen. Mgr.: George Plomaritis; Sales Mgr.: Evans Plomaritis.

● music publishers

Attica Recs., see Meadle.
 Cora (Ed.), Miaouli St. 59, Moscato-Athens 19. Tel: (021) 485-508. Gen. Mgr.: S. Piperakis; Sales Mgr.: Ph. Wirshing.
 Elpa Publ'g, Akadimias 57, Athens 143. Tel: (021) 604-630. Gen. Mgr.: Lefteris K. Papadopoulos; Sales Mgr.: A. Primikyris.
 Int'l firms represented: Charing Cross (USA), Tree Int'l (USA).
 General Publ'g Co. Ltd., Kriezotou St. 11, Athens 134. Tel: (021) 616-716, 633-603, 615-529. Gen. Mgr.: Alexander Patsifas.
 Affiliate: Jcaros Publ'g Co.
 Int'l reps.: France (Eds. Salabert).
 Grecophon (Eds. Musicales), Karageorgi Servias St. 3, Athens 126. Tel: (021) 225-921. Gen. Mgr.: Mrs. Marika Gesar.
 Icaros Publ'g Co., Voulis St. 4, Athens 125. Tel: (021) 225-152.
 Affiliate: General Publ'g Co. Ltd.
 Intersong Hellas Ltd., Mavrokordatou St. 7, Athens 142. Tel: (021) 603-911. Pres.: Nico Antipapas; Gen. Mgr.: C. Fassolas.
 Int'l firms represented: Abigail (UK), P.E. Baker (UK), Barmour (USA), Bob-Cor (USA), Buddah (USA), Carlin (UK), Chappell (UK), Collage (USA), Harry Da Luggage (USA), Draf-leaf (UK), Fescue (USA), Grass Roots (USA), Kama Rippa (USA), Kama Sutra (USA), Kaskat (USA), Legacy (USA), Manger (USA), Marmalade (UK), Mourbar (USA), Otnja (USA), Pantheon (USA), Norrie Paramor (USA), Peyotl (USA), Pickwick Int'l (USA), Pocket Full of Tunes (USA), Quintet (USA), Royham (USA), Ryan (UK), Saharet (UK), St. George (UK), Sam Songs (USA), Scheffrin-Zager (USA), R. Stigwood (UK), Talmont (USA), Trio (USA), Tuff (USA), US Songs (USA), Very Important Publ'ns (USA).
 Int'l reps.: Worldwide (Artemis & Intersong in Netherlands).
 Minos Matsas & Son Co. Ltd., Panepistimiou & Har. Tricoupi 5, Athens 142. Tel: (021) 601-611. Cable: ODEOPARLOPHONE. Mng. Dir.: Makis Matsas; Sales Mgr.: B. Michailidis; Promo. & Pub.: B. Apostolidis.
 Meadle Recs. Corp., Eptanissou 13, Athens. Tel: (021) 813-918. Gen. Mgr.: Anthony Plomaritis.
 Int'l branch: Italy.
 Affiliates: Attica Recs., Plomaritis Publ'g, International Publ'ns.
 Int'l firms represented: Constantinidis (UAR), Leonard (Italy), Melodia (Italy), Mohamed Nasr (Libya), Saltinger (USA).
 Int'l reps.: Australia (Caras), Canada (Papas Chris.), South Africa (Gallo), USA (Dinos Constantinou, Petropoulos).
 Plomaritis Publ'g, see Meadle.

● services

LICENSING ORGANIZATIONS, MUSIC

A E P I (Societe Anonyme Hellenique pour la Protection de la Propriete Intellectuelle), Deliyanni St. 14, Athens 148. Tel: (021) 813-917, 828-006.

LICENSORS, TAPE & RECORD

A C R (Advertising & Copyright Royalties), A. Koray 49, N. Smyrni, Athens. Tel: (021) 937-106. Prof. Mgr.: Mrs. Ant. Primikyris.

PRESSING PLANT

Helladisc SA, Mavrokordatou St. 7, Athens 142. Tel: (021) 603-911. Pres. & Gen. Mgr.: Nico Antipapas; Sales Mgr.: John Socratidis.
 Branch: **Thessaloniki**. Tel: (031) 67-121. Gen. Mgr.: Kostas Nikitas.

PROMOTION & PUBLICITY

Minos Matsas & Son Co. Ltd., Panepistimiou & Har. Tricoupi 5, Athens 142. Tel: (021) 601-611. Mng. Dir.: Makis Matsas; Sales Mgr.: B. Michailidis; Promo. & Pub.: B. Apostolidis.

● manufacturers of record dealer accessories & supplies

S. Piperakis, Miaouli 59, Moscato-Athens 19. Tel: (021) 485-508. Gen. Mgr.: S. Piperakis; Sales Mgr.: Ph. Wirshing.
 Product: 45 RPM adaptors.

GUATEMALA

Population: 5,014,000.
 Rate of exchange: \$1 (US)=1.00 quetsal.
 Per capita income: \$308.
 Holidays: January 1, Maundy Thursday, Good Friday, May 1 (Labor Day), June 30 (Army Day) July 1 (Bank holiday), September 15 (Independence Day), October 12 (Columbus Day), October 20 (Revolution of 1944), December 24, 25.

● record manufacturers/distributors/importers

Casa Avelar Grabadora Tikal, 18 Calle 6-61, Zone 1, Guatemala. Tel: 80-243, 28-545. Gen. Mgr.: Salvador Avelar Guerra.
 Label: (Owned) Tikal.
 Dideca, see Discos de Centroamerica.
 Discos de Centroamerica, 12 Calle 3-27, Zone 1, Guatemala. Tel: 29-602, 20-442. Gen. Mgr.: Augusto Diaz-Duran; Admin. Mgr.: Otto Schwarz.
 Labels: (Owned) Dideca, Free; (represented) Capitol (USA), Colonial (USA), Liberty (USA), Musart (Mexico), Pacific Jazz (USA), Rex (Mexico), United Artists (USA), World Pacific (USA), Zeida (Colombia).
 Int'l rep.: Mexico (Rex).
 Free, see Discos de Centroamerica.
 I N D I C A (Industria de Discos Centroamericana), 6a Av. 12-41, Zone 1, Guatemala. Tel: 85-120.
 Home office: Costa Rica.
 Tikal, see Casa Avelar.
 M. G. Wunderlich, 13 Calle 9-62, Zone 1, Guatemala. (Importer).

● music publishers

Hits Musicales 4a Av. 16-02, Zone 1, Guatemala.
 M. G. Wunderlich, 13 Calle 9-62, Zone 1, Guatemala.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A G A Y C (Asociacion Guatemalteca de Autores & Compositores), 14 Calle 11-42, Zone 1, Guatemala.
 Sociedad Filarmonica de Guatemala, Conservatorio Nacional de Musica & Artes Escenicas, 3a & 5a Calle, Zone 1, Guatemala.

HONG KONG

Population: 3,990,000.
 Rate of exchange: \$1 (US)=6.25 Hong Kong dollars.
 Holidays: January 1, Chinese New Year, April (Queen's Birthday), Mid-Autumn Festival & Christian holidays.

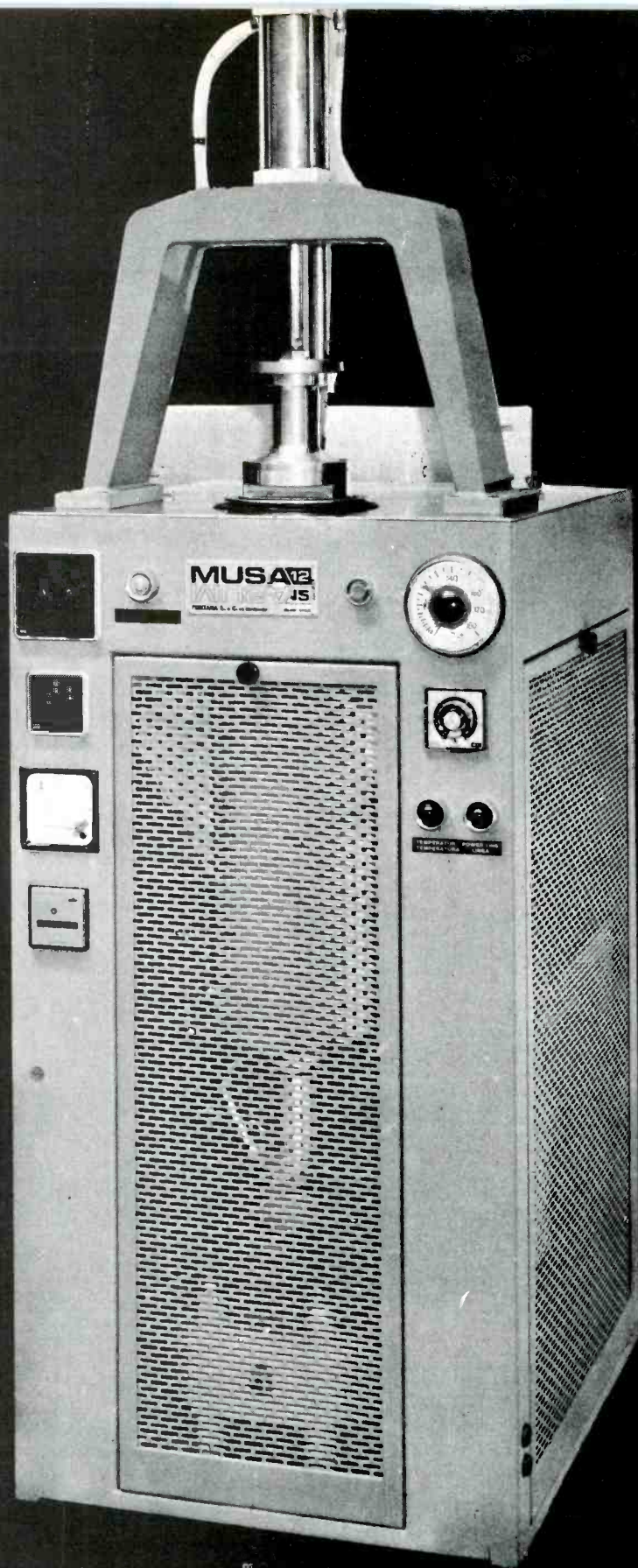
● record manufacturers/importers/distributors

Amo Rec. Corp. (member of IFPI Hong Kong group), PO Box 5170, 68 Waterloo Rd., Flat A-1, Kowloon. Tel: K-849847. Gen. Mgr. Paul Leung; Sales Mgr.: Anthony Leung. (Importer/Exporter).
 Label: (Owned) Amo..
 Angel, see EMI.
 Capitol, see EMI.
 Shun Cheong Trading Co., 602 Che San Bldg., 54-58 Des Voeux Rd., Central Hong Kong. Tel: H-224469, 247901. Cable: SHUNMARIO. Owner & Gen. Mgr.: Raymond K.P. Ng. (Distributor/Importer).
 Columbia, see EMI.
 Cosdell (Hong Kong) Ltd., 1330-1332 Prince's Bldg., Hong Kong. Tel: H-247047. Cable: HKCOLTEK. Mng. Dirs.: Kenneth L. Cole, T.K. Whang; Dir. & Mgr.: Robert Wong.
 Branch: **Kowloon**, Cosdell (Far East) Ltd., 924-926 Star House, 3 Salisbury Rd. Tel: K-665231. Regional Mgr.: Max E. Bissey.
 Labels: (Represented) Acta (USA), Atco (USA), Atlantic (USA), Bravo (USA), Cadet (USA), Camden (USA), Checker (USA), Chess (USA), Col-

continued on page 316

Fontana L. & C.

Address: Via BRIOSCHI, 62 20141 MILANO (Italy)
Tel. 8493231 - Cable: FONLUI



THE "MUSA 12" COMPOUNDER-PREPLASTICIZER FOR PRESSING OF PHONOGRAPH RECORDS

The "Musa 12" Compounder Preplasticizer has been studied and realized according to the very up-to-date technical requirements to obtain. At an entire automatic cycle, the production of pellets ready to be placed in the phonograph record press.

continued

ITALY

Population: 53,170,000.

Rate of exchange: \$1 (US)=620.00 lire.

Per capita income: \$1,300.

Holidays: January 1, January 6 (Epiphany), March 19 (St. Joseph's Day), Easter Monday, April 25 (Liberation Day), May 1 (Labor Day), Ascension Day, June 2 (Anniversary of the Republic), June 13 (Corpus Christi), June 29 (St. Peter, St. Paul), August 15 (Assumption), November 1 (All Saints), November 4 (National Unity Day), December 8 (Immaculate Conception), December 25, 26.

● record manufacturers/ distributors/importers

Albatros, see Vedrite.

Amico, see CAM & RCA.

Angel, see EMI.

Angelicum, see Discangelicum & Saint Martin.

Antoniano, see Ri-Fi.

Apollo, see Dischi Italia & RCA.

Arcophon Ed. Musicali SaS, Corso Europa 16, 20122 Tel: (02) 790.073. Pres.: Dr. G. B. Pirelli; Gen. Mgr.: A. Ephrikian; Sales Mgr.: P. Malvezzi. (Distributed by Phonogram).

Labels: (Owned) Arcophon, Arcophon Int'l, Miniarcophon; (represented) Harmonia Mundi (France).

Int'l reps.: Bulgaria (Balkanton), France (Harmonia Mundi, Erato, Pathe Marconi, Philips), Japan (Nippon Columbia, Victor), Hungary (Hungaroton), Netherlands (Philips, Spain (His-pavox), UK (HMV).

Ariete, see Carosallo.

Ariston Recs. Srl, Piazzetta Pattari 1/3, 20122 Milan. Tel: (02) 897.745. Pres.: Alfredo Rossi; Gen. Mgr.: Corrado Lojaccono; Sales Mgr.: Romeo Frumento.

Labels: (Owned) Ariston, Eur, First, Jet; (distributed) Arlecchino, Beat, CGO, City, Dischi del Sole, Miura, Victory; (represented) Audio Fidelity (USA), Crestview (USA), Jay Boy (UK), Joy (UK), Mira (USA), Premier Albums (USA), President (UK), Reflection (UK), Surrey (USA), Transatlantic (UK).

Cartridge 8-tr. & cassette: (Owned) Ariston, Eur, First, Jet; (distributed) CGO, City, Miura, Victory; (represented) Audio Fidelity (USA), Crestview (USA) Premier Albums (USA), President (UK).

Int'l reps.: Argentina (Odeon), Australia (Austonia), Brazil (Fermata), Canada (Global), Germany (Ariola-Eurodisc), Greece (Helladisc), Japan (King), Mexico (Tizoc), Portugal (Tecla), Switzerland (Musicvertrieb), USA (Carosello), Venezuela (Velvet).

Arlecchino, Galleria del Corso 2, 20122 Milan. Tel: (02) 799.690. (Distributed by Ariston).

Baffo, see Ricordi.

Beat Recs. Co. Srl, Via Filippo Nicolai 16, 00136 Rome. Tel: (06) 348.497. Gen. Mgr.: Franco de Gemini.

Labels: (Owned) Beat (distributed by Ariston), Pentaphon, Perla Disc, Pony Recs. (represented) Eurobeat (UK), Euroson (UK).

Int'l rep.: UK (Eurobeat).

Bentler, Via Mercato 3, 20121 Milan. Tel: (02) 898.635.

Labels: (Owned) Bentler, Eldorado.

Best Sellers, see Ricordi.

Big Ben, see Cellograf-Simp.

Bla Bla Recs. Srl, Galleria del Corso 2, 20122 Milan. Tel: (02) 796.149. Pres.: Pino Mas-sara; Gen. Mgr.: Rossella Conz.

Cassette: (Owned) Bla Bla.

Boston, see Galletti.

Brio, see Miura.

C A M SpA (Creazioni Artistiche Musicali), Via Virgilia 8, 00193 Rome. Tel: (06) 382.021. Pres.: Giuseppe Campi; Gen. Mgr.: Dr. Sergio Federici; Sales Mgr.: Dr. Bruno Bianchi.

Int'l branches: England, France (SIMEPP), Germany, Japan (Japan CAM), Switzerland (Campana), USA.

Labels: (Owned) Amico, CAM, DET, Mama, Tank.

Cartridge 8-tr.: (Owned) DET, Mama.

Cassette: (Owned) Amico, Mama. (Distributed by RCA).

C B S-Sugar Compagnia Generale del Disco SpA, Corso Europa 5/7, 20122 Milan. Tel: (02) 794.841. Pres.: Ladislao Sugar; Mgrs.: G. Giannini, F. Crepax.

Int'l branches: Worldwide (CBS).

Labels: (Owned) CBS, CGD; (represented) CBS, Brunswick, Scepter, United Artists (all USA).

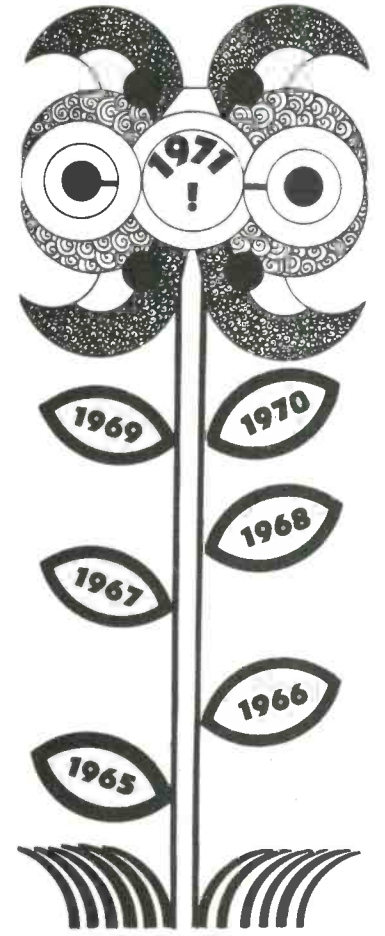
Cartridge 8-tr. & cassette: (Owned) CBS, CGD, Epic; (distributed) Clan, Solash.

Int'l reps.: Worldwide excluding Japan (CBS), Japan (CBS-Sony-CBS, King-CGD).

ECOFINA

The trade mark of a high quality stereo-tape product.

1970-71
6,000 cassettes and 3,000
8-track cartridges a day



1965 Only distributors
1966 30 cassettes a day
1967 100 cassettes a day
1968 800 cassettes a day
1969 3,000 cassettes and 1,500
 8-track cartridges a day

ON THE FOREFRONT OF THE TAPE WORLD
THE MOST COMPLETE CUSTOM
DUPLICATING SERVICES

Ecofina has been the first company in the Common Market to have two up-to-date equipments for the simultaneous duplication of cassettes and 8-track cartridges.

We also manufacture cartridge and cassette players.

Exhibiting at all Italian Trade Fairs.

Ecofina s.r.l.

Via Leopardi 8
 Tel.: 806125/8690121 Milan, Italy

C D I, Via Balilla 36, 20136 Milan. Tel: (02) 8.472.672.
 Labels: (Owned) CDI, California, Discolino, Discomec, PCD, Folkmusic, Octopus.
 C E D I, Corso Dante 114, 10126 Turin. Tel: (011) 637.423. (Distributed by Vedette).
 Labels: (Owned) CEDI, Moon; (represented) Ocora (France), Topic (UK).
Cartridge 8-tr. & cassette: (Owned) CEDI; (represented) Ocora (France), Topic (UK).
 C G D, see CBS-Sugar.
 C G O, see Ariston.
 Ca-Di (Campi Distribuzione) Srl, Via Virgilio 8, 00193 Rome. Tel: (06) 314.341, 322.021. Cable: CAMUSIC. (Distributor).
 Cadis, see Phonotype.
 California, see CDI.
 Canopo (Gruppo Editoriale), Via A. Riboty 22, 00195 Rome. Tel: (06) 315.615, 3.569.606. Pres.: Romano Di Bari.
 Labels: (Owned) Canopo, Deneb, Flirt, Flower, Capitol, see EMI.
 Car Juke Box, Via Besana 11, 20122 Milan. Tel: (02) 781.970. Gen. Mgr.: Roberto Mongini. (Distributed by Phonogram).
Cassette: (Owned) Car Juke Box.
 Carosello CEMED Srl, Galleria del Corso 4, 20122 Milan. Tel: (02) 793.008. Pres.: Giuseppe Gramitto Ricci; Gen. Mgr.: Paolo Ruggeri; Sales Mgr.: Carlo Faustini.
 Labels: (Owned) Ariete, Carosello, Costanza, Curci, Italian Yank, Mustang; (represented) Accion (Spain), Erato (France), Festival (France), Hispavox (Spain), Metronome (Germany), Tama (UK), 20th Century-Fox (USA), Zip Zip (Portugal).
Cartridge 8-tr.: (Owned) Carosello, Curci.
Cassette: (Owned) Carosello, Curci; (represented) Accion (Spain), Erato (France), Festival (France), 20th Century-Fox (USA).
Int'l reps.: Argentina (Sicamericana), Australia (Minstrel), Brazil (Fermata), France (Musidisc), Israel (Unatex), Japan (King), Lebanon (Mr. Khoury), Mexico (Gamma), Portugal (Radio Triunfo), Spain (Hispavox), Switzerland (Musikvertrieb).
 Cat Recs., see Dischi Italia & RCA.
 Cellograf-Simp SpA, Via Maffucci 18, 20158 Milan. Tel: (02) 3.763.141.
 Labels: (Owned) Big Ben, Oscar, Phonocolor, Primavera, Style.
Cassette: (Owned) Phonocolor, Style.
Int'l reps.: Argentina (Fermata), Austria (Turicaphon in Switzerland), Benelux (Basart), Brazil (Fermata), Canada (Bravo), France (Festival), Germany (Deutsche Vogue), Greece (Plomaritis), Israel (Hed-Arzi), Lebanon (SLD), Mexico (Fermata), Peru (Dimusa), Portugal (Radio Triunfo), Scandinavia (Sonet), South Africa (Meteor), Switzerland (Turicaphon), Turkey (Gramophone), Uruguay (Sondor), Venezuela (Favedica).
 Cetra, see Fonit-Cetra.
 Cielo-Video (Ed. Musicali), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Virgilio Panzuti; Gen. Mgr.: Dante Panzuti; Sales Mgrs.: Dante & Virgilio Panzuti. (Distributed by Vedette).
 Labels: (Owned) Jump, Play, VIP.
 Cinevox Rec. SpA, Via Veneto 108, 00187 Rome. Tel: (06) 470.764. Pres.: C. A. Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Giuliani Assuero. (Distributed by RCA).
Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
 Labels: (Owned) Cinevox, Rang.
Cartridge 8-tr. & cassette: (Owned) Cinevox.
Int'l reps.: Australia (Carmelo Alessi), France (Philips), New Zealand (Carmelo Alessi), UK (IMI).
 City Rec., Galleria del Corso 4, 20122 Milan. Tel: (02) 794.266. Pres.: Alessandro Friggieri; Gen. Mgr.: R. Friggieri. (Distributed by Ariston).
 Labels: (Owned) City, Metropol, Recordmusic, Stage.
Cartridge 8-tr. & cassette: (Owned) City.
 Clan, see Clan Celentano.
 Clan Celentano Srl, Corso Europa 7, 20122 Milan. Tel: (02) 704.261. Gen. Mgr.: Corrado Pintus.
 Labels: (Owned) Clan; (represented) Basart (Netherlands), Marco (France), PPX Ents. (USA), Sonet (Sweden).
Cassette: (Owned) Clan.
Int'l reps.: Brazil (EBRAU), Canada (Global), France (Vogus), Japan (King), Netherlands (Basart), Portugal (Zip Zip), USA (Peters Int'l).
 Clan Distribuzione, Via F. Corridoni 11, 20122 Milan. Tel: (02) 782.652. (Distributor).
 Classici della Musica Classica, see Ricordi.
 Cobra, see Saint Martin.
 Columbia, see EMI.
 Combo Rec. SnC, Via S. Martino 5/7, 20122 Milan. Tel: (02) 8.480.454. Gen. Mgr.: Roberto Trevisan; Sales Mgr.: Paolo Trevisan.
 Labels: (Owned) Combo, Humor, RT Club, Sympathy; (represented) Fiesta (USA), Marfer (Spain).
Cartridge 8-tr. & cassette: Same as record labels.
Int'l reps.: Australia (Minstrel), Belgium (Ronnex & Teeny), Canada (Leon Vellone), Greece (Anthony Plomaritis), Norway (Peppino Soggiu), South Africa (L'Edicola Mico), Spain (Marfer), Switzerland (Oversea, Friedrich Schait), USA (Carosello, Fiesta).

Contape, see Vedette.
 Cormoano, see RCA.
 Corsair, see Vedette.
 Costanza, see Carosello.
 Cricket, see Fonit-Cetra.
 Curci, see Carosello.
 d B, see Folklore.
 D D F, see Folklore.
 D E T, see CAM.
 D K F, see Folklore.
 Dal Bon Lorenzo, Via Oberdan 6, Verona.
Label: (Represented) Connoisseur.
 Davoli, Via F. Lombardi 6, 43100 Parma. Tel: 40.883.
 Decca Dischi Italia SpA, Via Brisa 3, 20123 Milan. Tel: (02) 874.048, 862.057. Gen. Mgr.: Romano Bacchini; Sales Mgr.: Luigi Negro.
Home office: UK.
 Labels: (Distributed) Equipe; (represented) Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Chapter 1, Decca, Decca Eclipse, Deram, London, MAM, L'Oiseau Lyre, Sugar, Threshold (all UK); Telefunken (Germany), Vega (France).
Cartridge 8-tr. & cassette: (Represented) Decca (UK), Deram (UK), London (UK), Telefunken (Germany), Threshold (UK), Vega (France).
 Delta, see Dischi Italia & RCA.
 Deneb, see Canopo.
 Discangelicum Srl, Piazza S. Angelo 2, 20121 Milan. Tel: (02) 654.610.
Label: (Owned) Angelicum (distributed by Saint Martin).
 Dischi del Sole, see Ariston.
 Dischi Italia Ed., Via Guido Banti 46, 00191 Rome. Tel: (06) 3.273.468, 327.8103, 324.936. Pres.: Vicenzo Micocci; Gen. Mgrs.: Edoardo Vianello, Carlo Nistri. (Distributed by RCA).
 Labels: (Owned) Apollo, Car Recs., Delta, IT Dischi Italia Ed., Mark 3, Seven Recs., Valiant.
Cartridge 8-tr. & cassette: All the above labels.
 Discolino, see CDI.
 Discomec, see CDI.
 Discotec Srl, Galleria del Corso 4, 20122 Milan. Tel: (02) 701.560. Gen. Mgrs.: Alberto Testa, Flavio Carraras.
Label: (Owned) Discotec (distributed by Ricordi).
 Disneyland, see Walt Disney.
 Walt Disney, Via Agnello 20, 20121 Milan. Tel: (02) 896.903. Cable: MICKMOUSE.
 Labels: (Owned) Disneyland, Vista.
 Ducale Srl, Via Per Cadrezate 5, Brebbia (Varese). Tel: (0332) 77.784, 77.189. Pres. & Gen. Mgr.: Davide Matalon. (Distributed by Fonit-Cetra).
 Labels: (Owned) Ducale, EDM, Italdisc; (represented) Coral (USA), Europa (Germany), MCA (USA), Sir Val (USA).
Cartridge 8-tr. & cassette: (Owned) Ducale, EDM, Italdisc; (represented) Coral (USA), MCA (USA).
 Dúcretet-Thomson, see EMI.
 Durium SpA, Via Manzoni 40/42, 20121. Tel: (02) 701.008, 701.703, 701.705. Pres.: Krikor Mintangian.
 Labels: (Owned) Durium, Sprint; (represented) Cadet, Checker, Chess, GRT group (all USA), Ember (UK).
Cartridge 8-tr. & cassette: (Owned) Durium.
Int'l reps.: Argentina (Sicamericana), Australia (Festival), Belgium (Sonobel), Canada (Trans World), Chile (Philips), Colombia (Fuentes), France (Pathe-Marconi), Greece (Music Box), Hong Kong (Cosdel), Japan (Cosdel), Lebanon (Philips), Mexico (Gamma), Netherlands (Basart), New Zealand (Festival), Peru (Virrey), Portugal (Arnaldo Trindade), Singapore (Cosdel), Spain (Distribuidora Discografica), South Africa (Teal), Switzerland (Finsterwald & Cantacuzene), Turkey (Yasef Alguadis).
 Dynamic, see Folklore.
 E D B, see Saint Martin.
 E D M, see Ducale.
 E D N M—Ed. Nuovo Mondo, see Vedette.
 E M I (Electric & Musical Inds.) Italiana SpA, Piazza Cavour 1, 20121 Milan. Tel: (02) 652.577, 652.668. Pres.: Francois Minchin; Gen. Mgr.: Michel Bonnet; Sales Mgr.: Carlo Barbareschi.
 Labels: (Owned) Angel, Capitol, Columbia, Dúcretet-Thomson, Emidisc, Harvest, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, La Voce del Padrone; (distributed) MRC, Orange, PDU; (represented) Somethin' Else (France); Apple, Famous, Immediate, Penny Farthing, RAK, Trend, Wizard (all UK); ABC, Bluesway, Command, Contemporary, Dot, Dunhill, Good Time Jazz, Impulse, Invictus, Paramount, Pickwick, Probe, Steed, Tangerine (all USA).
Cartridge 8-tr. & cassette: (Owned) Angel, Capitol, Columbia, Odeon, Parlophone, Pathe, Regal, Stateside, La Voce del Padrone.
Int'l rep.: Worldwide (EMI).
 Edig, see Galletti.
 Eldorado, see Bentler.
 Emidisc, see EMI.
 Equipe Dischi Srl, Via Enrico Toti 4, 20123 Milan. Tel: (02) 435.093. Pres.: Italo Allione.
Label: (Owned) Equipe (distributed by Decca).
 Eterfon, see Phonotype.
 Eur, see Ariston.
 Excelsius, see Fonit-Cetra.
 Fans, see Phonotype.
 First, see Ariston.

continued on page 320

continued

Flirt, see Canopo.
 Flower, see Canopo.
 Folklore Srl, Via Ventimiglia 37, 10126, Turin.
 Tel: (011) 637.543.
 Labels: (Owned) dB, DDF, DKF, Folklore, Music
 Int'l Flash; (distributed) LDC, Dynamic; (rep-
 resented) Virrey (Peru).
 Folkmusic, see Canopo.
 Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel:
 (011) 5.753. Pres.: Renato Zaccone; Gen. Mgr.:
 Prof. Lamberto; Sales Mgr.: Luigi Arduino.
 Labels: (Owned) Cetra, Cricket, Excelsius,
 Fonit; (distributed) Carosello-Erato, Ducale-
 MCA, King; (represented) Allegro (UK), Alla-
 mark (UK), America (France), Baccarola (Ger-
 many), Pierre Cardin (France), Ariola-Eurodisc
 (Germany), Fantasy/Galaxy (USA), Hallmark
 (UK), Harmonia Mundi (Germany), Musidisc
 (France), Pickwick Int'l (UK).
 Cartridge 8-tr. & cassette: (Owned) Fonit-
 Cetra catalog.
 Fonorama C.A. Rossi Srl, Via Barletta 11, 20141
 Milan. Tel: (02) 5.392.392. Pres. & Gen. Mgr.:
 Carlo Alberto Rossi.
 Label: (Owned) Fonorama C.A. Rossi.
 Fontana, see Phonogram. (SEE ADVERTISEMENT).
 G T A, see Miura.
 Galletti, Corso Mazzini 38, 48018 Faenza. Tel:
 22.235. Pres. & Gen. Mgr.: Angelo Galletti;
 Sales Mgr.: Carla Braghini.
 Labels: (Owned) Boston, Galletti, Edig.
 Hand, see Ricordi.
 Harvest, see EMI.
 Help Srl, Lungotevere dei Mellini 27, 00193 Rome.
 (Distributed by RCA).
 Humor, see Combo.
 I N C, Galleria del Corso 4, 20122 Milan. Tel: (02)
 790.388.
 Italdisc, see Ducale.
 Italicanta, see Saint Martin.
 Italian Yank, see Carosello.
 It Dischi Italia, see Dischi Italia & RCA.
 Jet, see Ariston.
 Job, see Miura.
 Joker, see Saar.
 Jolly, see Saar.
 Jump, see Cielo-Video & Vedette.
 K2, Via Caboto 16, 41100 Modena. Tel: 36.134.
 Kansas, see Ricordi.
 Kappa-O, see Phonotpe.
 King, see Fonit-Cetra.
 King Universal SpA, Via Egiziaca a Pizzo Falcone
 41/A, 80132 Naples. Tel: (081) 401.226. Mng.
 Dir. & Int'l: Aurelio Fierro.

L D C, see Folklore.
 Las Vegas, see Sidet & Saint Martin.
 Leafilm, see Phonogram.
 Leondisc, see Phonotype.
 Little Recs., Via Gregorio VII 269, 0065 Rome.
 Tel: (06) 634.304. Mng. Dir.: Alberto Ciacchi;
 Sales Mgr.: Giovanni Persico. (Distributed by
 RCA).
 Int'l rep.: Worldwide (RCA).
 M R C (Milano Rec. Co.), Piazza del Liberty 2,
 20121 Milan. Tel: (02) 796.473/180. Pres. &
 Gen. Mgr.: Alberto Carisch.
 Labels: (Owned) MRC, Orange (distributed by
 EMI); (represented) Spark (UK).
 Mama, see CAM & RCA.
 Mark 3, see Dischi Italia & RCA.
 Messaggerie Musicali, Galleria del Corso 2/4, Milan.
 Tel: (02) 794.841. Cable: MESSMUSIC. (Dis-
 tributor/Importer).
 Branches: Bari, Catania, Florence, Genoa,
 Naples, Padua, Turin.
 Metropoli, see City.
 Millenote, see Sidet.
 Mimeo, see RCA.
 Miniarcophon, see Arcophon.
 Miura Recs. SpA, Corso Europa 5, 20122 Milan.
 Tel: (02) 794.751.
 Labels: (Owned) Miura (distributed by Ariston),
 Brio, GTA; (distributed) North, Job; (rep-
 resented) Ariola (Germany), Copacabana (Brazil),
 Spark (UK).
 Cartridge 8-tr. & cassette: (Owned) Miura (dis-
 tributed by IFI)
 Moon, see CEDI.
 Music Int'l Flash, see Folklore.
 Mustang, see Carosello.
 Newsound, Via Ruta 31bis, 80128 Naples. Tel:
 (081) 244.020.
 North, see Miura.
 Numero Uno SpA, Galleria del Corso 2, 20122
 Milan. Tel: (02) 795.724. Pres. & Gen. Mgr.:
 Mariano Rapetti. (Distributed by RCA).
 Cartridge 8-tr. & cassette: (Owned) Numero Uno.
 Octopus, see Canopo.
 Odeon, see EMI.
 Off, see Produttori Associati.
 Orange, see MRC & EMI.
 Original Cast, see RCA.
 Oscar, see Cellograf-Simp.
 Over, Via Toscana 10, 00187 Rome. Tel: (06)
 479.348.
 P C D, see CDI.

P D U Italiana SpA, Via Senato 12, 20121 Milan.
 Tel: (02) 796.061. Pres.: Giangiorgio Spiess;
 Mng. Dir.: Vittorio Buffoli. (Distributed by
 EMI).
 Int'l branches: Liechtenstein, Switzerland.
 Labels: (Owned) PDU, Sun.
 Cartridge 8-tr. & cassette: (Owned) PDU.
 Int'l rep.: Worldwide (EMI).
 Parlophone, see EMI.
 Pathe, see EMI.
 Pentaphon, see Beat.
 Perla Disc, see Beat.
 Philips, see Phonogram.
 Phonocolor, see Cellograf-Simp.
 Phonogram SpA, Via Borgogna 2, 20122 Milan.
 Tel: (02) 796.541, 2.826.241. Gen. Mgr.:
 Alain Trossat; Sales Mgr.: Franco Paradiso.
 Branch: 20132 Milan, Via Benadir 14.
 Labels: (Distributed) Arcophon Studio, Car Juke
 Box, Leafilm, Le Rotonde, Tay, Telerecord,
 Tickle; (represented) Archiv (Germany) DGG-
 Deutsche Grammophon (Germany), Fontana
 (Netherlands), Heliodor (Germany), Mercury
 (USA), Philips (Netherlands), Polydor (Ger-
 many), Riverside (USA), Stax (USA), Uni (USA),
 Vertigo (UK).
 Cassette: (Distributed) Arcophon Studio, Bla
 Bla, Car Juke Box, Tay, Telerecord; (rep-
 resented) Archiv (Germany), DGG-Deutsche Gram-
 mophon (Germany), Fontana (Netherlands),
 Mercury (USA), Philips (Netherlands), Polydor
 (Germany), Vertigo (UK), Uni (USA). (SEE
 ADVERTISEMENT)
 Phonotype, Via Enrico de Marinis 4, 80134 Naples.
 Tel: (081) 322.694.
 Labels: (Owned) Phonotype, Cadis, Eterfon,
 Fans, Kappa-O, Leondisc, Universal.
 Int'l reps.: Australia (Minstrel), Canada (Ital-
 record Dist'g), USA (Luigi Rossi), Venezuela
 (Radio Capri).
 Play, see Cielo-Video & Vedette.
 Pony Recs, see Beat.
 Populart, see Tiffany.
 Primary, see Ri-Fi.
 Primavera, see Cellograf-Simp.
 Produttori Associati Srl, Via General Fara 39, 20124
 Milan. Tel: (02) 650.677, 560.675. Pres.:
 Arnaldo Morosi; Gen. Mgr.: Antonio Casetta.
 (Distributed by Ricordi).
 Labels: (Owned) Produttori Associati, Off; (rep-
 resented) Amaret (USA), Somerset (USA).
 Publidisco, see Ri-Fi.

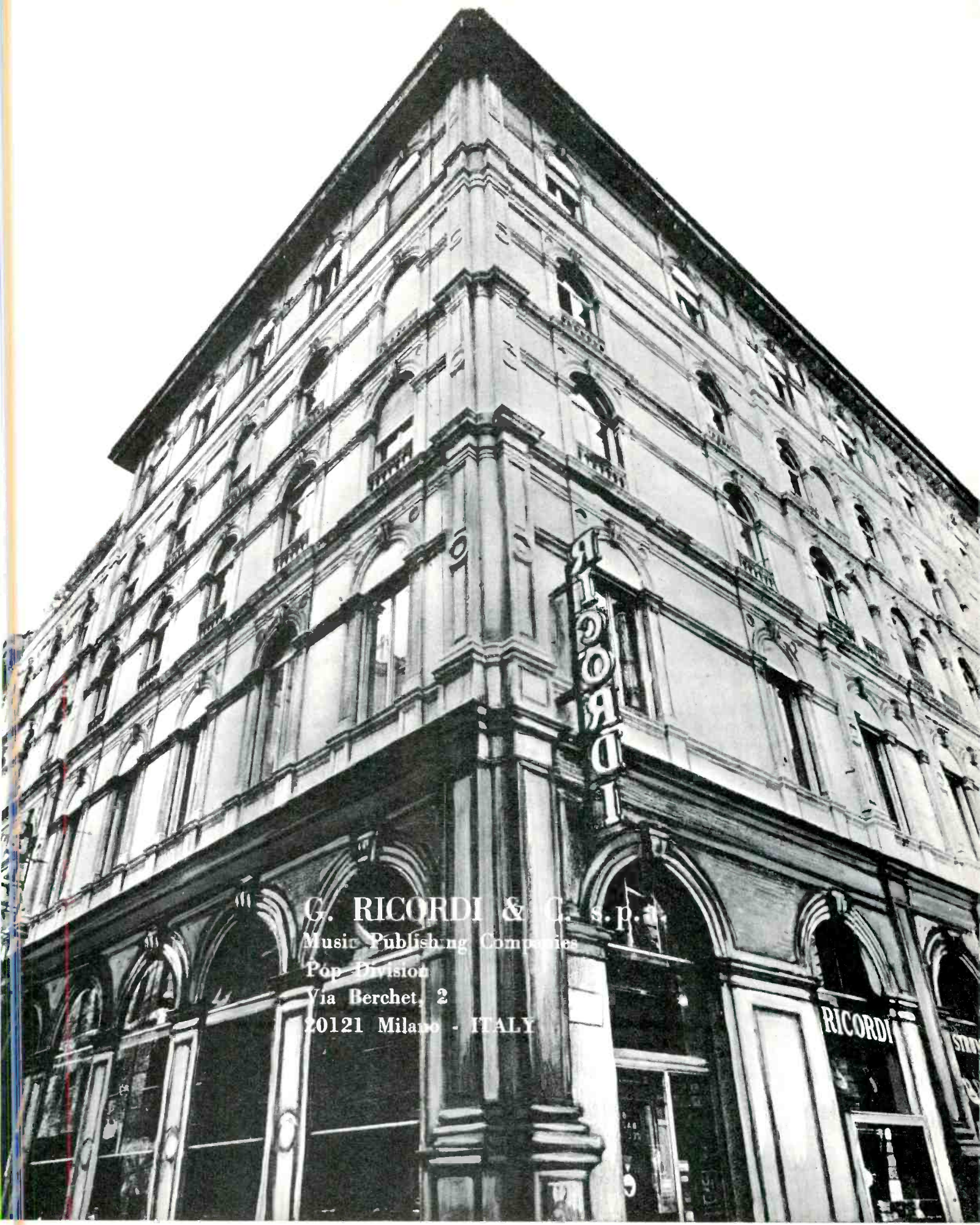
continued on page 322

RECORD AND MUSIC PUBLISHING CO. RECORD PRESSING PLANT TAPE DUPLICATION

d s.r.l. **ducale** EDIZIONI MUSICALI

WE OFFER COMPLETE TOP QUALITY
 MANUFACTURING AND/OR DISTRIBUTING
 SERVICES FOR ALL EUROPEAN COUNTRIES.

Via per Cadrezzale, 5
 21020 BREBBIA (Varese)
 (0332) Tel. 77189 - 77784 **ITALY** Tel.: DUCALEMUSIC



G. RICORDI & C. s.p.a.
Music Publishing Companies
Pop Division
Via Berchet, 2
20121 Milano - ITALY

RICORDI

sm

continued

R C A SpA, Via Tiburtina Km. 12, 00131 Rome. Tel: (06) 416.041. VP & Mng. Dir.: Giuseppe Ornato; Gen. Mgr.: Ennio Melis; Deputy Gen. Mgr. & Opns. Mgr.: Luciano Bernacchi. Labels: (Owned) Original Cast, RCA Italiana, Victor; (distributed) Amico, Apollo, Cat Recs., Cinevox, Cormorano, Delta, Help, It Dischi Italia, Mark 3, Mimo, Seven Recs., Valiant. Cartridge 8-tr.: (Owned) RCA Italiana; (distributed) Amico, Apollo, Cat Recs., Cinevox, Cormorano, Delta, Help, It Dischi Italia, Little Recs., Mama, Mark 3, Mimo, Numero Uno, Pull, Ricordi, Seven Recs., Valiant; (represented) CTI (USA), Carnaby (UK), Musicor (USA), RGE (Brazil). Cassette: Same as 8-tr. except for Ricordi. Int'l rep.: Worldwide (RCA). (SEE ADVERTISEMENT)

R T Club, see Combo. Radio Recs., see Sidet & Saint Martin. Rang, see Cinevox. Rare, see SIF. Recordmusic, see City. Regal, see EMI. Regal Zonophone, see EMI. Ricordi (Dischi) SpA, Via Berchet 2, 20121 Milan. Tel: (02) 893.366, 871.313. Pres.: Gianni Babini; Gen. Mgr.: Guido Rignano; Sales Mgr.: Renzo Benini. Labels: (Owned) Ricordi, Baffo, Best Sellers, I Classici della Musica Classica, Ricordi, Int'l, Tavola Rotonda; (distributed) Hand, Kansas, Produttori Associati, SIF, TEC; (represented) A&M (USA), Amadeo (USA), Atco (USA), Atlantic (USA), BYG (France), Bang (USA), Bell (USA), Bizarre (USA), Cotillion (USA), DJM (USA), Dandelion (USA), Dawn (UK), Elektra (USA), Event (USA), Goody (USA), Hip (USA), Hispavox (Spain), Island (UK), Jade (UK), Janus (UK), Leo the Lion (USA), MGM (USA), Marmalade (UK), Metro (USA), Middle Earth (UK), Mode (France), Nonesuch (USA), Ode 70 (USA), Piccadilly (USA), Pye (UK), Reprise (USA), San Francisco (USA), Specialty (Sweden), Stone Flower (USA), Swing (France), VSP (USA), Vanguard/Bach Guild (USA), Verve (USA), Verve/Forecast (USA), Vogue (France), Warner Bros. (USA). Cartridge 8-tr. & cassette: (Owned) Ricordi. Int'l rep.: Worldwide (DGG).

Ri-Fi Rec. Co. SpA, 77 Corso Buenos Aires, 20124 Milan. Tel: (02) 273.641. Pres.: Gianpiero Rossi; Gen. Mgr.: Giovanni Battista Ansoldi; Sales Mgr.: Piero Lafalce. Labels: (Owned) Ri-Fi, Antoniano, Primary, Publiscio, Variety; (represented) Buddah/Kama Sutra group (USA), Monument (USA), Supraphon (Czechoslovakia), Tamla/Motown group (USA), Vox (USA). Cartridge 8-tr. & cassette: (Owned) Ri-Fi, Antoniano, Primary, Publiscio, Variety; (represented) Buddah (USA), Curtom (USA), Hurrah (Belgium), Kama Sutra (USA), Monument (USA), Solfare (Switzerland), Thomas (USA), Vox (USA). Int'l reps.: Canada (Global), Colombia (Favedica), Germany (Deutsche Oversea), Japan (Nippon Phonogram), Middle East (SLD), South America excluding Venezuela & Colombia (RCA), Spain (Columoia), Switzerland (Oversea), Turkey (Diskotur), USA (Carosello).

Rotonde (Le), 27026 Garlasco. Tel: 80.590. Gen. Mgr.: Pepe Ugolini. (Distributed by Phonogram). S I F (Societa Italiana Fonografica) SpA, Via Crivelli 20, 20122 Milan. Tel: (02) 580.573, 580.867, 581.402. Pres. & Gen. Mgr.: Gian Piero Simontacchi.

Labels: (Owned) SIF (distributed by Ricordi), Rare; (represented) Barclay (France), Classic (France), Riviera (France), Young Blood (UK). Cartridge 8-tr. & cassette: (Owned) SIF; (represented) Barclay, Classic, Riviera (all France). Int'l reps.: Belgium, France, Japan, Spain, Switzerland (all Barclay).

Saar SpA, Viale de Porta Vercellina 14, 20123 Milan. Tel: (02) 4.696.251, 4.696.234. Pres.: Walter Gurtler; Gen. & Sales Mgr.: Sergio Balloni. Labels: (Owned) Joker, Jolly, Signal, Stella; (represented) Contact, Map City, Roulette (all USA).

Saint Martin Rec. SaS, Via Porro Lambertenghi 34, 20159 Milan. Tel: (02) 6.884.434. Pres.: Gino Caselli; Sales Mgr.: Nicola Ruffini. Labels: (Owned) Saint Martin; (distributed) Angelicum, Coora, EDB, Italicanta, Las Vegas, Radio Recs., Sonor, Storm, Zeus; (represented) Calla, Colossus, Dot, Gamble, Heritage, Paramount, Prophesy, Steed (all USA). Int'l reps.: Benelux (Eurovox), Canada (Select), Germany (Ariola-Eurodisc), Mexico (Zave), Poland (Ars Polona), Spain (Ariola-Eurodisc), Switzerland (Oversea).

Seven Recs., see Dischi Italia & RCA. Sidet Ed. SpA, Pizzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 861.165. Pres. & Gen. Mgr.: Emanuele Daniele. Int'l branch: Germany (Mozart Ed.). Labels: (Owned) Las Vegas, Radio Recs. (distributed by Saint Martin); Tickle (distributed by Phonogram); Millenote, Telespazio.

Signal, see Saar. Sonor, see Saint Martin.

Spider, see Vedette. Splash, Via Elena 17/B, 80122 Naples. Tel: (081) 663.801.

Sprint, see Durium. Stage, see City. Stella, see Saar. Storm, see Saint Martin. Style, see Cellograf-Simp. Sun, see PDU. Sympathy, see Combo. T E C, see Ricordi. Tank, see CAM. Tavola Rotonda, see Ricordi. Tay, see Phonogram. Telerecord, Via Besana 11, 20122 Milan. Tel: (02) 781.970. Gen. Mgr.: Roberto Mongini. (Distributed by Phonogram). Cassette: (Owned) Telerecord.

Telespazio, see Sidet. Tempo, see Vedette. Tickle, see Sidet & Phonogram. Tiffany, Galleria del Corso 2, 20122 Milan. Tel: (02) 781.694, 793.896. Labels: (Owned) Tiffany, Populart. Cartridge 8-tr. & cassette: (Owned) Tiffany.

Topic, see Vedette. Universal, see Phonotype. V I P, see Cielo-Video & Vedette. Valiant, see Dischi Italia & RCA. Variety, see Ri-Fi.

Vedette Recs. Co. SnC, Via Lumiere 2, 20093 Cologno Monzese, Milan. Tel: (02) 9.124.691. Pres.: Armando Sciascia; Sales Mgr.: Sergio Sciascia. Labels: (Owned) Vedette, Albatros, Corsair, Spider, Tempo, Zodiaco; (distributed) CEDI, Topate, EDNM—Ed. Nuovo Mondo, Jump, Play, Contic, VIP, West, West Side; (represented) Baerenreiter Musicaphon (Germany), Chant du Monde (France), Da Camera (Germany), Lyra (Greece), Ocora (France), UNESCO Series (Germany). Cartridge 8-tr. & cassette: (Owned) Albatros, Corsair, Spider, Tempo, Vedette, Zodiaco; (distributed) CEDI, Play, RRC, Universal, West, West Side; (represented) Chant du Monde (France), Da Camera (Germany), Lyra (Greece), Ocora (France), Topic (UK). Int'l reps.: Australia (Carinia), Belgium (Sonobell), Japan, (Toshiba), Mexico (Tizoc), Netherlands (Munnikendam), Portugal (Teclá), Spain (Distribudora Discografica), Switzerland (Phonag).

Victor, see RCA. Victory, see Ariston. Vista, see Walt Disney. Voce del Padrone, see EMI. Ludwig Wagner, Viale Duca D'Aosta 82, Bolzano. (Importer/Exporter). West, see Vedette. West Side, see Vedette. Zeus, Piazzetta Serao 15, 80132 Naples. Tel: (081) 390.997. (Distributed by Saint Martin). Zodiaco, see Vedette.

• independent record producers

Insieme (Produzioni) SpA, Corso Europa 22, 20122 Milan. Tel: (02) 799.515. Pres.: Bob Lumbroso. Label credit: Ricordi.

Aldo Pagani, Galleria del Corso 2, 20122 Milan. Tel: (02) 482.456. Gen. Mgr.: Aldo Pagani. Label credits: Decibel, Enterprise, FP4, Onda Nuova, Originaldisc, Thunder.

• music publishers

Aberbach (Roma) Ed. di Musica, see RCA. Aberlour, see Vainello. Accademia Ed. Musicali SpA, see Ariston. Acqua Azzurra Ed. Musicali SpA, see Numero Uno. Acuff-Rose, see Sugarmusic. Adriatica, see Sugarmusic. Alfa, see Leonardi.

Alfiere/Esedra (SIAE), Piazza Duomo 22, 20121 Milan. Tel: (02) 803.309. Gen. Mgr.: Giovanni Battista Bortolli. Int'l firms represented: Intersong (worldwide). Int'l reps.: Worldwide (Intersong).

Abramo Allione Ed. di Musica (SIAE), PO Box 1226, 20100 Milan; Via Enrico Toti 4, 20123 Milan. Tel: (02) 463.920. Pres.: Abramo Allione. Amazona, see Sugarmusic. Ametiste (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 794.266. Pres.: Romualdo Friggieri. Affiliate: Tris (SIAE).

Apollo, see Sugarmusic. Appaluso, see Southern. April, see Sugarmusic. Araldo, see Sugarmusic. Arcophon Ed. Musicali SpA (SIAE), Corso Europa 16, 20122 Milan. Tel: (02) 790.073. Pres.: Dr. G. B. Pirelli; Gen. Mgr.: A. Ephrikian.

Ariston (Gruppo Ed.) (SIAE), Piazzetta Pattari 1/3, 20122 Milan. Tel: (02) 897.745. Pres.: Alfredo Rossi; Gen. Mgr.: Giusta Spotti. Affiliates: Accademia Ed. Musicali SpA, Ariston Ed. Musicali SpA, La Bussola Ed. Musicali SpA, Colosseo Ed. Musicali SpA, Equipe Sd. Musicali SpA, First Ed. Musicali SpA, Formidabile Ed.

Musicali SpA, MEC Ed. Musicali SpA, Santa Cecilia Ed. Musicali SpA, (all SIAE). Int'l firms represented: Andwell, Dogfeet, Heathside, Edward Kassner, Palace-Burlington, Quartet (all UK).

Mario Aromando, see Sugarmusic. Associati (Ed.) SpA, see G. Ricordi. Astra, see Southern.

Bama, see Sugarmusic. Beat Recs. Co. (Ed. Musicali) SpA (SIAE), Via Filippo Nicolai 16, 00136 Rome. Tel: (06) 348.497. Gen. Mgr.: Franco de Gemini. Int'l firm represented: Eurobeat (UK). Int'l rep.: JK (Eurobeat).

Belriver SpA (SIAE), see Voce del Padrone. Bideri (SIAE), Via S. Pietro a Majella 17, Naples. Tel: (081) 210.325, 343.917. Branch: Rome, Via Teulada 52. Tel: (06) 380.700, 385.200. Affiliates: Donnarumma, E. Gennarelli, Santa Lucia, Santojanni, Scia.

Bixio CEMSA (SIAE), Via Veneto 108, 00187 Rome. Tel: (06) 470.764. Pres.: C. A. Bixio; Gen. Mgr.: Carlo Bixio. Branch: Milan, Via Borgogna 7. Tel: (02) 701.107. Affiliates: Bixio CA, Bixio Sam, Gale Italiana, Grandi Firme della Canzone, Nido (all SIAE). Int'l firm represented: Gale (UK). Int'l rep.: France (Bixio).

Bla Bla Ed. Musicali SpA (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 796.149. Pres.: Pino Massara; Gen. Mgr.: Rossella Conz. Blue Sky Ed. Musicali SpA, see Sidet. Bonagura, see Saar.

Bongiovanni-Bologna (Ed.) (SIAE), Via Rizzoli 28, 40125 Bologna. Tel: (051) 225.722. Gen. Mgr.: E. Bongiovanni; Sales Mgr.: Dr. Giancarlo Bongiovanni. Buffalo Bill, see Sugarmusic.

Bussola (La) Ed. Musicali SpA, see Ariston. C A M SpA (Creazioni Artistiche Musicali) (SIAE), Via Virgilio 8, 00193 Rome. Tel: (06) 382.021. Pres.: Giuseppe Campi; Gen. Mgr.: Sergio Federici. Int'l branches: England, France (SIMEPP), Germany, Japan (Japan CAM), Switzerland (Campana), USA.

California, see C.A. Rossi. Canopo (Gruppo Ed.) (SIAE), Via A. Riboty 22, 00195 Rome. Tel: (06) 315.615, 3.569.606. Pres.: Romano Di Bari. Affiliates: Canopo, Flipper, Market (all SIAE). Cantanapoli, see Leonardi.

Canzoni Moderne, see Sugarmusic. Carisch SpA (SIAE), Via General Fara 39, 20124 Milan. Tel: (02) 650.741. Pres.: Dr. Pardi; Gen. Mgr.: Sandro Galli. Int'l firms represented: Baerenreiter (Germany), Boosey & Hawkes (UK).

Carre d'As Ed. Musicali SpA (SIAE), Corso Europa 22, 20122 Milan. Tel: (02) 799.515. Pres.: Bob Lumbroso. Casa Ed. Musicale G. Gori, see Francis-Day. Casa Ed. Nazionale Musicale, see Nazionalmusic.

Casiroli, see Leonardi. Chappell, (SIAE), Piazza Duomo 22, 20121 Milan. Tel: (02) 879.003. Chiappo (Ed. Musicale), see Nazionalmusic. Cicala, see Fonit-Cetra & Sugarmusic. Cielo-Video (Ed. Musicali) (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Virgilio Panzuti; Gen. Mgr.: Dante Panzuti.

Cobra, see Sugarmusic. Colby, see Sugarmusic. Colorado Ed. Musicali SpA, see Sidet. Colosseo Ed. Musicali SpA, see Ariston. Come Il Vento (Ed. Musicali) SaS (SIAE), Piazzetta Pattari 2, 20122 Milan. Tel: (02) 892.195, 892.343. Pres. & Gen. Mgr.: Michele del Vecchio.

Copains, see Sugarmusic. Curci (Ed.) SpA (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 794.746. Gen. Mgr.: Giuseppe Gramitto Ricci. Daniele Ed. Musicali, see Sidet.

Decca Ed. Musicali SpA (SIAE), Via Brisa 3, 20123 Milan. Tel: (02) 874.048, 862.057. Gen. Mgr.: Romano Bacchini. Delta, see Vainello. Diamante Ed. Musicali SpA, see Sidet. Di Lazzaro, see Sugarmusic.

Domingas (SIAE), Via S. Paolo 1, 20121 Milan. Tel: (02) 896.770. Donnarumma, see Bideri. Ducale Ed. Musicali (SIAE), Via Beccaria 5, 20122 Milan. Tel: (02) 794.746. Pres. & Gen. Mgr.: Davide Matalon. Affiliate: Suzy Ed. Musicali (SIAE). (SEE ADVERTISEMENT).

Due Ed. Musicali SpA, see Numero Uno. Duomo, see Durium. Durium SpA (SIAE), Via Manzoni 40/42, 20122 Milan. Tel: (02) 701.008, 701.703, 701.705. Affiliates: Duomo, Sprint, Fiumara (all SIAE). Int'l firm represented: Eden (USA).

E A R (Ed. Musicali), see Nazionalmusic. Edicomo, see Guerrini. Edir (Ed. Int'le Riunite) SpA, see Ricordi.

Effepiquattro Srl, Galleria del Corso 2, 20122 Milan. Tel: (02) 482.456. Gen. Mgr.: Aldo Pagani.
Int'l firms represented: Brambila (Mexico), Milrom (Argentina), Onda Nueva (Venezuela).
Int'l reps.: Argentina (Milrom), Mexico (Brambila), Venezuela (Onda Nueva).
 El & Chris (SIAE), Corso Europa 12, 20122 Milan. Tel: (02) 795.352, 795.385.
 Eldorado, see Guerrini.
 Eliseo (Ed. Musicali), see Sciascia.
 Elite, see Leonardi.
 Epifani, see Guerrini Gruppo.
 Equipe Ed. Musicali Srl, see Ariston.
 Falena, see Sugarmusic.
 Fama (Ed. Musicali) Srl, see G. Ricordi.
 Fantasia, see Sugarmusic.
 Fiera, see Sugarmusic.
 First Ed. Musicali Srl, see Ariston.
 Fiumara, see Durium.
 Flaminia, see Sugarmusic.
 Flipper, see Canopo.
 Fonit-Cetra (SIAE), Via Meda 45, 20141 Milan. Tel: (02) 8.432.551. Gen. Mgr.: Renato Zaccone.
Affiliates: Cicala (SIAE), Usignolo (SIAE).
 Fono Cine (Ed. Musicali), Via S. Paolo 15, 20121 Milan. Tel: (02) 874.460. Gen. Mgr.: Pericle Boschetti.
 Fono Film (Ed. Musicali) Srl, see G. Ricordi.
 Formidabile Ed. Musicali Srl, see Ariston.
 Fortissimo Gruppo Ed., see Southern.
 Fox, see Southern.
 Francis-Day (Ed. Musicali) Srl (SIAE), Piazza del Liberty 2, 20121 Milan. Tel: (02) 780.035. Pres.: Edwin Clapham Day; Gen. Mgr.: Giuseppe Gallazzi.
Home office: (UK).
Affiliates: Casa Editrice Musicale G. Gori (SIAE), Ed. Musicali Dott. Gallazzi (SIAE).
Int'l firms represented: Donna (UK), B. Feldman (UK).
 Franka, see Sugarmusic.
 Frasi d'Amore, see Sugarmusic.
 Gale Italiana, see Bixio.
 Dotti, Gallazzi (Ed. Musicali), see Francis-Day.
 Gallatti-Boston (SIAE), Corso Mazzini 38, 48018 Faenza. Tel: 22.235. Pres. & Gen. Mgr.: Angelo Gallatti.
 Gea, see Sugarmusic.
 E Gennarelli, see Bideri.
 Giba (SIAE) Piazzetta Serao 15, 80132 Naples. Tel: (081) 390.997.
 Grandi Firms della Canzone, see Bixio.
 P. Gratarolla, Hajeck 34, Milan. Tel: (02) 711.251. Pres.: P. Gratarolla.
Int'l branch: Greece, Meadle Recs. Corp. Gruppo 3, see Vianello.

Guerrini Gruppo Ed. (SIAE), Via Mercato 3, 20121 Milan. Tel: (02) 898.635.
Affiliates: Edicomo, Eldorado, Epifani, Guerrini, Rampoldi, San Giusto, Zig Zag.
 I N C (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 790.388.
 Iller (Ed. Musicali) Srl, see G. Ricordi.
 Italarisch, see Southern.
 It Dischi Italia Ed., see Vianello.
 Ivana, see Sugarmusic.
 Jubal (Ed. Musicali) Srl, see G. Ricordi.
 Jump Ed. Musicali (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 705.231. Pres.: Virgilio Panzuti; Gen. Mgr.: Dante Panzuti.
 Kirshner, see Sugarmusic.
 Koral (SIAE), Via Caboto 16, 41100 Modena. Tel: 36.134.
 Kramer, see Southern.
 Leon, see Leonardi.
 Leonardi Gruppo Ed. (SIAE), Corso Europa 5, 20122 Milan. Tel: (02) 702.094.
Affiliates: Alfa, Cantanapoli, Casiroli, Elite, Leon, Luisania, Musicali Film, Souvenir.
 Leone (SIAE), Via Porpora 151, 20131 Milan. Tel: (02) 230.86.
 Libert, see Sugarmusic.
 Life, see Ri-Fi.
 Little Tony Music (SIAE), Via Gregorio VII 269, 00165 Rome. Tel: (06) 634.304. Mng. Dir.: Enrico Ciacci.
 Love Music Srl, see Suono.
 Luisania, see Leonardi.
 M E C Ed. Musicali Srl, see Ariston.
 Margherita, see Sugarmusic.
 Market, see Canopo.
 Mas, see Saar.
 Mascheroni, see Sugarmusic.
 Mascotte Ed. Musicali (SIAE), Galleria del Corso 4, 20122 Milan. Tel: (02) 793.601.
 Peter Maurice, see Sugarmusic.
 Melodi, see Sugarmusic.
 Menestrello, see Sugarmusic.
 Metron (Ed. Musicali) Srl, see G. Ricordi.
 Millenote Ed. Musicali Srl, see Sidet.
 Mondia Music (Ed. Musicali) Srl, see G. Ricordi.
 Musicali Film, see Leonardi.
 Nano (Ed. Musicali) Srl, see G. Ricordi.
 Nazionalemusic Org. Musicale (SIAE), Corso Vittorio Emanuele 30, 20122 Milan. Tel: (02) 793.769, 705.790. Pres.: Mario Gili.
Affiliates: Casa Ed. Nazionale Musicale, Ed. Musicali Chiappo, Ed. Musicali EAR, Ed. Musicali Sonarfilm (all SIAE).
 Nido, see Bixio.
 Numero Uno SpA (SIAE), Galleria del Corso 2, 20122 Mila. Tel: (02) 799.331, 700.127. Pres. & Gen. Mgr.: Mariano Rapetti.

Affiliates: Acqua Azzurra Ed. Musicali Srl (SIAE), Due Ed. Musicali Srl (SIAE), Universale Ed. Musicali Srl (SIAE).
Int'l firms represented: Combine group (USA), Cromo group (USA).
 Oria Film, see Vianello.
 P D U Italiana SpA (SIAE), Via Senato 12, 20121 Milan. Tel: (02) 796.061. Pres.: Giangiorgio Spiess; Mng. Dir.: Vittorio Buffoli.
 Peer Italiana, see Southern.
 Pagaso (Ed. Musicali) Srl, see G. Ricordi.
 Pianeta (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 796.197. Gen. Mgr.: Piero Gallotti.
 Pickwick, see Sugarmusic.
 Progressive (Ed.) Srl, see RCA.
 Quiz (SIAE), Piazza della Repubblica 32, 20124 Milan. Tel: (02) 662.010.
 R C A SpA (Ed. Musicali) (SIAE), Via Tiburtina, Km. 12, 00131 Rome. Tel: (06) 416.041. Pres.: Giuseppe Ornato; Gen. Mgr.: Mario Cantini; **Int'l Mgr.:** Roberto Davini; Film Soundtracks & Music Servs.: Guido Cenciarelli.
Affiliates: Aberbach (Roma) Ed. di Musica SpA (SIAE), Ed. Progressive Srl (SIAE), RCA Amici del Disco SpA (SIAE), Ed. Roosevelt (SIAE), A. Schroeder of Italy Ltd.
Int'l firms represented: Aberbach (USA), Big Sky (USA), Cnaan (USA), Carlin (UK), Catalogue (USA), Char Liz (USA), Cirrus (Canada), Daly City (USA), Fermata (Argentina, Brazil), Fiction (USA), Fourth Floor (USA), Gamma (Canada), Gladys (USA), Guerrilla (USA), Limitless Songs (USA), Living Room (USA), Lynn (UK), MC (UK), March Hare (USA), Edward B. Marks (USA), Mervyn (Canada), Ivan Mogull (USA), Newtonville (USA), Plurb-On (USA), Elvis Presley (USA), Siquomb (USA), Strong Arm (USA), Stoneflower (USA), Sunspot (Canada), Three Brothers (USA).
Int'l reps.: Argentina (Relay), Brazil (RCA), Canada (Sunbury), France (RCA), Germany (RCA), Mexico (RCA), Spain (RCA), UK (Sunbury), USA (Sunbury). (SEE ADVERTISEMENT)
 Radio Ed. Musicali Srl, see Sidet.
 Radio Rec. RRR Srl, see G. Ricordi.
 Rampoldi, see Guerrini.
 Rascal, see Sugarmusic.
 Resolute, see Sugarmusic.
 Rias, see Sugarmusic.
 G. Ricordi & C. SpA (SIAE), Via Berchet 2, 20121 Milan. Tel: (02) 898.242, 871.313, 893.366. Cable: RADIOREK. Pres.: Dr. Guido Rignano; Gen. Mgr.: Federico Monti Arduini.
Affiliates: Ed. Associati Srl, Edir (Ed. Int'l Reunite), Srl, Ed. Musicali Fama Srl, Ed.

continued on page 324



PHONOGRAM

Among the most important national artists

Distributors in Italy of the following "first-class" labels



Head Office and General Management
 20122 Milano
 Via Borgogna 2
 Tel. 796541

Warehouse, Storing and Sales Dept.
 20132 Milano
 Via Benadir 14
 Tel. 2826241

Phonoster Plant
 20067 Tribiano - Milano
 Via G. Rossini
 Tel. 906466

Recording Studios
 20121 Milano
 Piazza Cavour 2
 Tel. 790071

Rome Branch Office
 00100 Roma
 Viale Carso 69
 Tel. 354423

Orietta Berti
 Patty Pravo
 Fausto Leali
 Lally Stott
 Maurizio
 Giorgio Laneve
 Le Orme
 African People
 Lolita

continued

Musicali Fono Film Srl, Ed. Musicali Iller Srl, Ed. Musicali Jubal Srl, Ed. Musicali Metron Srl, Ed. Musicali Mondia Music Srl, Ed. Musicali Nano Srl, Ed. Musicali Pegaso Srl, Radio Rec. RRR Srl, Ed. Musicali Ritmi & Canzoni Srl, Santa Chiara Srl (all SIAE).
Int'l firms represented: ABC group (USA), Earl Barton (USA), Canape (USA), Cotillion/Walden (USA), Debmar/Rambled (USA), Five Continents (USA), Goodman group (USA), Dick James (UK), Mother Mistro (UK), Northern Songs (UK), One Four Two/Scott Solomon (UK), Peanut Butter (USA), Ramsel (USA), Rondor group (USA), Ryan (UK), Venice (USA), Warner Bros. (UK, USA). (SEE ADVERTISEMENT)
 Ri-Fi Music Srl (SIAE), 77 Corso Buenos Aires, 20124 Milan. Tel: (02) 203813. Gen. Mgr.: Giovanni Battista Ansolodi.
Affiliates: Life, Settebello.
Int'l firms represented: Intermusic (Netherlands), Jobete (USA), Stein & Vanstock (USA).
 Rimi Ed. Musicali (SIAE), Galleria del Corso 2, 20122 Milan. Tel: (02) 793.896. Cable: MARTIART.
 Ritmi & Canzoni (Ed. Musicali) Srl, see G. Ricordi. Roosevelt (Ed.), see RCA.
 C. A. Rossi Gruppo Ed. (SIAE), Via Barlette 11, 20141 Milan. Tel: (02) 5.392.251. Pres. & Gen. Mgr.: Carlo Alberto Rossi.
Affiliates: California (SIAE), C. A. Rossi Ed. (SIAE), Tre Stelle (SIAE).
 Rotonde Ed. Musicali VC SpA, see Sidet.
 S I F (Societa Italiana Fonografica) SpA (SIAE), Via Crivelli 20, 20122 Milan. Tel: (02) 580.867, 580.573, 581.402. Pres. & Gen. Mgr.: Gian Piero Simontacchi.
 Saar Srl (SIAE), Viale di Porta Vercellina 6, 20123 Milan. Tel: (02) 434.173. Pres.: Walter Gurtler; Gen. Mgr.: Mario Rapallo.
Affiliates: Bonagura (SIAE), Mas (SIAE).
Int'l firms represented: Map City Music (USA), Sweet Magnolia (USA).
 Saint Martin SaS (SIAE), Via Porro Lambertenghi 34, 20159 Milan. Tel: (02) 688.434. Pres.: Gino Caselli.
 San Giusto, see Guerrini.
 Santa Cecilia Ed. Musicali Srl, see Ariston.
 Santa Chiara Srl, see G. Ricordi.
 Santa Lucia, see Bideri.
 Santojanni, see Bideri.
 A. Schroeder of Italy Ltd., see RCA.
 Scia, see Bideri.
 Sciascia Ed. Musicali (SIAE), Via Lumiere 2, 20093 Cologno Monzese, Milan. Tel: (02) 9.124.691. Pres.: Armando Sciascia; Gen. Mgr.: Aliko Andris-Michalaros.
Affiliate: Ed. Musicali Eliseo (SIAE).
 Screen Gems/Columbia, see Sugarmusic.
 Senza Fine (SIAE), Piazzetta Pattari 2, Milan. Tel: (02) 898.909.
 Settebello, see Ri-Fi.
 Sette Note, see Southern.
 Sidet (Gruppo Ed. Musicale) (SIAE), Piazzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 861.165. Pres. & Gen. Mgr.: Emanuele Daniele.
Affiliates: Blue Sky Ed. Musicali Srl, Colorado Ed. Musicali Srl, Daniele Ed. Musicali, Diamante Ed. Musicali Srl, Millemote Ed. Musicali Srl, Radio Ed. Musicali Srl, Le Rotonde Ed. Musicali VC SpA, Telespazio Ed. Musicali Srl, Tickle Ed. Musicali Srl, Tornado Ed. Musicali, Vittoria Ed. Musicali Srl (all SIAE).
 Sofia, see Sugarmusic.
 Sonofilm (Ed. Musicali), see Nazionalmusic.
 Southern Music (SIAE), Piazza del Liberty 2, 20121 Milan. Tel: (02) 796.473/180. Gen. Mgr.: Alberto Carisch.
Affiliates: Appaluso, Astra, Gruppo Ed. Fortissimo, Fox, Italcarsich, Kramer, Peer Italiana, Sette Note (all SIAE).
Int'l firm represented: Southern (worldwide).
Int'l rep.: Worldwide (Southern).
 Souvenir, see Leonardi.
 Sprint, see urium.
 Stradivarius, see C.A. Rossi.
 Successo, see Sugarmusic.
 Sugarmusic (SIAE), Corso Europa 5/7, 20122 Milan. Tel: (02) 794.841. Co-Pres.: Ladislao & Piero Sugar; Gen. Mgr.: Ettore Carrera.
Affiliates: Acuff-Rose, Adriatica, Amazona, Apollo, April, Araldo, Mario Aromando, Bama, Buffalo Bill, Canzoni Moderne, La Cicala, Cobra, Colby, Les Copains, Di Lazzaro, La Falena, Fantasia, Fiera, Flaminia, Franka, Frasi d'Amore, Gea, Ivane, Kirshner Music, Liberty, Margherita, Masheroni, Peter Maurice, Melodi, Menestrello, Pickwick, Rascel, Resolute, Rias, Screen Gems/Columbia, Sofia, Successo, Supersonic, Suvini Zerboni, Tevere, Tiber, World Music.
Int'l firms represented: Acuff-Rose (USA), Apple (UK), April (USA), BRC (USA), Blackwood (USA), Brandom (USA), Raoul Bretien (France), Julio Brian (USA), Sydney Bron (UK), Charles Brull (UK), Charing Cross (USA), Christabel (UK), Essex group (UK), Florida (UK), Frank group (USA), Fresh Water (UK), Getaway (UK), Glaser (USA), Gopam Ent's. (USA), Great Honesty (USA), Hog (USA), Horthensia (France), Island (UK), Don Kirshner (USA), Lowery (USA), M/J (USA), Marouani (France), Marget (USA), Milene (USA), Morgan (UK), Moss Rose (USA),

Notable (USA), Octave (USA), Neil (USA), Notable (USA), Octave (USA), Prophet (USA), Red Rose (USA), TRO (USA), Rolling Stones Cos. (UK), Saturday (USA), Screen Gems/Columbia (USA), Sky View (USA), Sparta (UK), Stonebridge (USA), Stratsong (UK), Unart (USA), United Artists (USA).
Int'l reps.: Argentina, Austria, Benelux, Brazil, Canada, France, Germany, Japan, Mexico, Portugal, Scandinavia, Spain, Switzerland.
 Suono Ed. Musicali (SIAE), Via Camuffo 22, 30174 Venice-Mestre. Tel: (041) 984.941, 970.604. Gen. Mgr.: Tony Tassinato.
Affiliate: Love Music Srl (SIAE).
Int'l firms represented: Blue Beard (UK), Excellency (UK), Yessongs (UK).
 Supersonic, see Sugarmusic.
 Suvini Zerboni, see Sugarmusic.
 Suzy Ed. Musicali, see Ducale.
 Telespazio Ed. Musicali Srl, see Sidet.
 Tevere, see Sugarmusic.
 Tiber, see Sugarmusic.
 Tickle Ed. Musicali Srl, see Sidet.
 Tornado Ed. Musicali, see Sidet.
 Tre Stelle, see C.A. Rossi.
 Tris, see Ametiste.
 Universale Ed. Musicali Srl, see Numero Uno.
 Ugnolo, see Fonit-Cetra.
 Vianello (Ed.) (SIAE), Via Guido Banti 46, 00191 Rome. Tel: (06) 3.273.468, 3.278.103, 3.24.936. Gen. Mgr.: Edoardo Vianello.
Affiliates: Aberlour, Delta, Gruppo 3, It Dischi Italia Ed., Oria Film (all SIAE).
Int'l firms represented: Ami (France).
 Vittoria Ed. Musicali Srl, see Sidet.
 Voce del Padrone (La) Srl (SIAE), Piazza Cavour 1, 20121 Milan. Tel: (02) 652.577. Gen. Mgr.: Michel P. Bonnet.
Affiliate: Belriver Srl (SIAE).
Int'l firms represented: Cents & Pence (USA), EMI group (worldwide), Gold Forever (USA), KPM group (worldwide), Labrador (France), Page Full of Hits (UK), Alan Price (UK), Sanah (UK), Shelby Singleton (USA), Larry Weiss (USA).
Int'l reps.: Worldwide (EMI).
 World Music, see Sugarmusic.
 Zig Zag, see Guerrini.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A F I (Associazione dei Fonografici Italiani), Via Palagi 10, 20129 Milan. Tel: (02) 225.966. (Ass'n of Italian Record Companies).
 A I D E M (Associazione Italiana Degli Ed. di Musica), Piazza del Liberty 2, 20121 Milan. Tel: (02) 780.035. Pres.: Dr. Giuseppe Gallazzi. (Italian Music Publ'rs Ass'n).
 A P D I, Piazzetta Pattari 2, 20122 Milan. Tel: (02) 804.818, 861.165. (Ass'n of Independent Record Companies).
 L A C O I M (Independent Ass'n of Singers & Orchestras), PO Box 736, 20100 Milan. Tel: (02) 222.545, 210.773. Pres.: Tino Vailati.
 U N E M I, Corso di Porta Vittoria 47, Milan. Tel: (02) 792.669. (Union of Italian Music Publishers).

LICENSING ORGANIZATIONS, MUSIC

A F I (Associazione dei Fonografici Italiani), Via Palagi 10, 20129 Milan. Tel: (02) 225.966. Pres.: Romano Bacchini. (Mechanical & performing rights).
 Editori Indipendenti (Independent Publishers), c/o Sandro Fumagalli, Via Besasa 2, Milan. Tel: (02) 790.040.
 S E D R I M (B I E M) (Societa Escercizi Diritti di Riproduzione Meccanica), Via A. Bardonis 32, Milan. Tel: (02) 667.956/58/60. (Mechanical Copyrights Collecting Company).
 S I A E (Societa Italiani Autori Editori), Viale della Letteratura 30, Rome. Tel: (06) 5.990. (General Performing Rights Society).
 Branch: Milan, Via Arco 7. Contact: Lucio Capogrossi.

PRESSING PLANTS

Ambrosio, Via Brasile 9, Limite (Milan). Tel: (02) 90.46.185.
 Ariston Recs. Srl, Piazzetta Pattari 1/3, 20122 Milan. Tel: (02) 897.745. Pres.: Alfredo Rossi. Gen. Mgr.: Corrado Lojaco; Sales Mgr.: Romeo Frumento.
 Audio Ediz. Paoline, Via Castro Portico 21, Albano Laziale (Rome).
 Bellu F.LL, Via Per Seregno 114, Seregno (Milan).
 Bideri, S. Pietro a Majella 17, Naples. Tel: 73.85.575.
 Blueplast, Via Druso 3, Milan. Tel: 73.85.575.
 C G D, Via Moretto 9, Milan. Tel: (02) 712.497.
 C I F (Phonogram-Philips), Via Benadir 14, Milan. Tel: (02) 282.62.41.
 Cellograf-Simp, Via Maffucci 18, Milan. Tel: (02) 371.130/171.
 Ducale Srl, Via Per Cadrezzate 5, Brebbia (Varese). Tel: (0332) 77.784, 77.189. Pres. & Gen. Mgr.: Davide Matalon.
 Durium, Via Trieste, Erba (Como). Tel: 61426.
 E M I-Italiana, Via Bergamo 45, Caronno Pertusella (Milan).

Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 5.753. Pres.: Renato Zaccone; Gen. Mgr.: Prof. Lamberto; Sales Mgr.: Luigi Arduino.
 Fonocrom, Via Martiri della Liberta, Ballano (Como). Tel: 81.434.
 Fonola, Via Leopardi 25, Milan. Tel: 872.882.
 G F/Guerrini, Via Goldoni 18, Trezzano d'Adda (Milan).
 I R I, Via Vespolate, Confienza (Novara). Tel: 64.054. Pres.: Gianpiero Rossi.
 Industrie Italiane Lingue Vive Nel Mondo, S. Colombano al Lambro (Milan).
 Italmusica, Ripa Ticinese 75, Milan. Tel: (02) 84.86.270.
 Ma-Plast, Via Teocrito 22, Milan. Tel: (02) 25.76.586.
 Microwatt, Via Principato 2, Vimercate (Milan). Tel: (02) 62.209.
 Phonogram SpA, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541, 2.826.421. Gen. Mgr.: Alain Trossat; Sales Mgr.: Franco Paradiso. (SEE ADVERTISEMENT)
 Phototype, Vicoletto S. Giovanni Maggiore 5-6, Naples.
 R C A-Italiana, Via Tiburtina Km. 12, Rome. Tel: (06) 416.041. (SEE ADVERTISEMENT)
 Giampiero Rossi (formerly Calypso/Rifi), Via Quintino Sella 93, Busto Arsizio (Varese-Milan). Tel: 35.214.
 Saan, Via Gramsci 20, Pero (Milan). Tel: 35.30.564.

PRINTER & LITHOGRAPHER

I R I, Via Vespolate, Confienza (Novara). Tel: 64.054. Pres.: Gianpiero Rossi.

PROMOTION & PUBLICITY

Cinevox Rec. SpA, Via Veneto 108, 00187 Rome. Tel: (06) 470.764. Pres.: C. A. Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Giuliani Assuero.
 Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.

RECORDING STUDIOS

Angelicum (1963), Piazza St. Angelo 2, Milan. Tel: (02) 654.610, 654.706. Studio Mgr.: Thomas Gallia; Chief Eng.: Pasquale Soggiu; Mixers: Pasquale Soggiu, Enrico Tremolada. No. of engs. 2; mixers 25.
 La Basilica, Via S. Eufemia 25, 20122 Milan.
 Cinevox Rec. SpA, Via Veneto 108, 00187 Rome. Tel: (06) 470.764. Pres.: C. A. Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Giuliani Assuero.
 Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.
 Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 5.753. Pres.: Renato Zaccone; Gen. Mgr.: Prof. Lamberto; Sales Mgr.: Luigi Arduino.
 Fonorama C.A. Rossi Srl, Via Barlette 11, 20141 Milan. Tel: (02) 5.392.392. Pres. & Gen. Mgr.: Carlo Alberto Rossi.
 Fono Roma (1930), Via Maria Adelaide, 00196 Rome. Tel: (06) 382-051. Studio Mgr.: Riccardo Persichetti; Chief Eng.: Venanzio Biraschi. No. of engs. 4; mixers 10; remixer 10.
 General Rec'g Sound (GRS), (1969), Via Inama 17, Milan. Tel: (02) 738.6187, 738.6332. Owner: Anna Golamsici; Chief Eng.: Kurt Grider.
 International Rec'g SpA (1957), Via Urbana 172, Rome. Tel: (06) 480.667, 481-926. Studio Mgr.: Paolo Biondo; Chief Eng.: Bernard Shelley; Mixers: Fausto Ancillai, Renato Caducchi; Re-Mixers: Messrs. Sterbiui & Tramontano.
 Phonogram (1962), Piazza Cavour 2, Milan. Tel: (02) 790.071. Studio Mgr.: G. Baerzi; Chief Eng.: B. Malasoma; Mixers: D. Marinone, F. Sala; Re-Mixers: Cy Longo. No. of engs. 3. (SEE ADVERTISEMENT)
 Phototype Rec. (1905), Via Enrico De Marinis 4, Naples. Tel: (081) 314.140, 322.694. Owners: Fernando & Rafaele Esposito; Studio Mgr.: Fernando Esposito; Chief Eng.: Rafaele Esposito; Eng.: Luigi Morgillo, Vincenzo Mariniello.
 Play-Co, Via Stromboli 18, Milan. Tel: (02) 463.900. Gen. Mgr.: Antonio Ansolodi.
 RCA Rec'g Studios (1962), PO Box 7158, Via Tiburtina Km 12, Rome 00100. Tel: (06) 416.041; Studio Mgr.: G. Mariani; Chief Eng.: M. Carosi; Mixers & Re-Mixers: Messrs. Consoli, Finetti, Grappa, Leandri, Martella, Patucchi, Ria, Spelta. No. of engs. 8. (SEE ADVERTISEMENT)
 Regson (148), Via Lodovico il Moro 57, Milan. Tel: (02) 42.24.620, 47.02.64. Owner, Studio Mgr. & Chief Eng.: Carlo Zanibelli. No. of engs. 5.
 Ricordi SpA (Dischi) (1964), (studio 1) Via dei Cinquecento 1; (studios 2&3) Via Berchet 2, 20121 Milan. Tel: (02) 530394. Mng. Dir.: Guido Rignano; Studio Mgr.: Pier Lorenzo Natali; Chief Eng.: Walter Patergani; Mixers: Messrs. Gelsomino & Martenet; Re-Mixer: Mr. Pelazzo. No. of engs. 5.
 Sax Recs. (1966), Via Borsieri 41, 20159 Milan. Tel: (02) 688.4423/1348. Owner & Studio Mgr.: Luigi Ambrosini; Chief Eng.: Ezio De Rosa. No. of engs. 2.

continued on page 326

Sonart, Via Della Moscova 13, Milan. Tel: (02) 600.830, 654.610. Owner: I. Thoman; Studio Mgr. & Chief Eng.: Thomas Gallia; Mixers: Thomas Gallia, P. Dary. No. of engs. 2; mixers.

Sound Studio Vedette (1961), Via Lumiere 2, Cologno Monzese, Milan. Tel: (02) 912.4691. Owner: Armando Sciascia; Studio Mgr.: Francesco Anselmo; Chief Eng.: Severino Pecchenini. No. of engs. 2.

Stereostudio (div. of Folklore SRL), Via Ventimiglia 194, Turin. Tel: (011) 518668. Studio Mgr.: Happy Ruggiero; Chief Eng.: Danilo Pennone; Mixers: Danilo Pennone, Felice Testa; Re-Mixer: Gianni Foresti.

Studio Registrazione (div. of Compagnia Generale del Disco) (1959), Galleria del Corso 4, Milan. Tel: (02) 702563, 794841. Studio Mgr. & Chief Eng.: Angiolini Renato. No. of engs. 2; mixers 2; re-mixers 2.

Studio 38, Via Guido Banti 46, 00190 Rome. Tel: 3.273.468, 3.278.103, 3.234.936. Gen. Mgrs.: Edoardo Vianello, Carlo Nistri.

TAPE CUSTOM DUPLICATORS

Ampex Italiana Srl, 3 Via Manin, Milan. Tel: (02) 639.310, 653.680. Gen. Mgr.: R. G. Bracco.

Cinevox Rec. SpA, Via Veneto 10B, 00187 Rome. Tel: (06) 470.764. Pres.: C. A. Bixio; Gen. Mgr.: Carlo Bixio; Sales Mgr.: Gialiani Assuero.

Branch: Milan, Via Borgogna 7. Tel: (02) 701.107.

Ducale Srl, Via Per Cadrezzate 5, Brebbia (Varese). Tel: (0332) 77.784, 77.189. Pres. & Gen. Mgr.: Davide Matalon.

Durema, Via Tonoli 1, Milan. Tel: ((02) 381.581.

Cartridge 8-tr. & cassette.

Ecofina Srl, Via Leopardi 8, Milan. Tel: (02) 806.125. Gen. Mgr.: Mourad Sabet.

Cartridge 8-tr.: Ariston, CBS, EMI Italiana, Ricordi, Ri-Fi, Saint Martin, Sidet, Vedette.

Cassette: Ariston, Ri-Fi, Saint Martin, Sidet, Vedette. (SEE ADVERTISEMENT)

Fonit-Cetra SpA, Via Bertola 34, 10122 Turin. Tel: (011) 5.753. Pres.: Renato Zaccone; Gen. Mgr.: Prof. Lamberto; Sales Mgr.: Luigi Arduino.

Fonorama C.A. Rossi Srl, Via Barletta 11, 20141 Milan. Tel: (02) 5.392.392. Pres. & Gen. Mgr.: Carlo Alberto Rossi.

Musica-7, Corso Europa 5, Milan. Tel: (02) 792.122.

Cassette.

Phonogram SpA, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541, 2.826.421. Gen. Mgr.: Alain Trossat; Sales Mgr.: Franco Paradiso. (SEE ADVERTISEMENT)

Play-Co, Via Stroboli 18, Milan. Tel: (02) 463.900. Gen. Mgr.: Antonio Ansoldi.

R C A SpA, Via Tiburtina Km. 12, 00131 Rome. Tel: (06) 416.041. Mng. Dir.: Giuseppe Ornatò; Gen. Mgr.: Ennio Melis.

Cartridge 8-tr.: A&M, Apple, Atlantic, CBS, CGD, Capitol, Columbia, Decca, EMI, Epic, Fihnelevy, Fonit-Cetra, Odeon, Parlophone, RRC, Reprise, Scepter, Stateside, Telefunken, Threshold, Troll, Variety, Vox.

Cassette: A&M, Ariola, Atlantic, Atlantic City, City Special, Decca, Kalahari, Liberty, Luister, MFL, MVN, President, RRC, Vogue, WRC, Warner Bros. (SEE ADVERTISEMENT)

Tape-Record, Via Lumiere 2, Cologno Monzese (Milan). Tel: (02) 912.4691.

Telarapido, Corso Novara 102, Turin. Tel: (011) 853.832.

Cassette.

3 M Istituto dei Ciechi, Via Villa Mirabello 6, Milan. Tel: (02) 679.298.

Cassette.

supplies

LABEL MANUFACTURERS

Casellato S., Via Spazio Farsaglia 3, Milan. Tel: (02) 546.0207.

E M I Italiana SpA, Piazza Cavour 1, 20121 Milan. Tel: (02) 652.577, 652.668. Pres.: Francois Minchin; Gen. Mgr.: Michel Bonnet; Sales Mgr.: Carlo Barbareschi.

Grafica Gallati, Via Friuli 8b, Milan. Tel: (02) 54.53.321/337.

RECORDING STUDIO EQUIPMENT MANUFACTURERS

A E G, Via Pirelli 12, 20133 Milan. Tel: (02) 652.351. Gen. Mgr.: L. Tringali; Sales Mgr.: A. Bosco.

Product: (Recording & Monitoring Equip.) Consoles, Tape Recorders—Professional, Microphones, Amplifiers—Monitor, Speakers—Monitor.

Brand name: AEG-Telefunken (Germany).

Siemens (Societa Italiana Telecomunicazioni) SpA, Piazzale Zavattari 12, Milan. Tel: (02) 4388. Pres.: Pasquale Chiomenti; Sales Mgr.: Edmondo Bondi.

Product: (Recording & Monitoring Equip.) Consoles—up to 36 inputs & 12 outputs, Tape Recorders—4-tr., amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, (Special Electronic Equip.) Attenuators, Compressors, Equalizers, Filters, Limiters, Noise Reducers, Panners, Measuring & Testing Equip.; (Video Equip.) Closed Circuit Cameras.

RECORD PROCESSING MACHINERY MANUFACTURER

Pressvit Srl, Via Voghera 20, Milan. Tel: (02) 8.473.349.

Chief product: Pressure & injection moulds, Trimmers, mastering equip, centering & punching machines, stamping shears.

SLEEVE MANUFACTURERS

Barbieri Stampa, Via S. Rocco 6, Milan. Tel: (02) 585.677.

Campi, Foligno.

Casellato Tipografia, Via Spazio Farsaglia 3, Milan. Tel: (02) 54.60.207.

Corporazione Arti Grafiche, Rome.

Cremona Nuova, Via Bergamo 36, Cremona. Tel: 30.281.

Grafiche Dotti, Via 5 Giornate 38, Cernobbio (Como). Tel: 37.308.

Litouris, Via Ariosto 32, Milan. Tel: (02) 490.686; Via Puccini 6, Buccinasco Corsico (Milan). Tel: (02) 447.3146.

M Z Magica, Via Bisleri 19, Milan. Tel: (02) 407.08.83.

La Magica, Via Marco Aurelio 42, Milan. Tel: (02) 2894.619.

Morrell F.LLI, Osnago (Como). Tel: 58.112.

Pizzi Amilcare, Via de Vizzi 8/6, Cinisello Balsamo (Milan). Tel: 928.88.21/25.

Saita, Via Simone D'Orenigo 2, Milan.

Siab, Tipolit. U. Pinto, Via di Tor Cervara 283, Rome. Tel: (06) 221-609.

● manufacturers of record dealer accessories & supplies

Decca Dischi Italia SpA, Via Brisa 3, 20123 Milan. Tel: (02) 374.048, 862.057. Gen. Mgr.: Romano Bacchini; Sales Mgr.: Luigi Negro.

Product: Catalog servs.

E M I Italiana SpA, Piazza Cavour 1, 20121 Milan. Tel: (02) 652.577, 652.668. Pres.: Francois Minchin; Gen. Mgr.: Michel Bonnet; Sales Mgr.: Carlo Barbareschi.

Product: Cleaners, cloths & brushes.

Phonogram SpA, Via Borgogna 2, 20122 Milan. Tel: (02) 796.541, 2.826.421. Gen. Mgr.: Alain Trossat; Sales Mgr.: Franco Paradiso.

Product: Browser boxes, catalog servs., cleaners, cloths & brushes, racks. (SEE ADVERTISEMENT)

JAMAICA

Population: 1,959,000.

Rate of exchange: \$1 (US) = 0.80 Jamaican dollar.

Per capita income: \$460.

Holidays: January 1, May 23 (Labor Day), June 8 (Queen's Birthday), August 5 (Independence Day), December 25, 26, December 27 (Public Holiday).

● record manufacturers/distributors/importers

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee; Local Sales Mgr.: Tommy Cowan; Export Sales Mgr.: Edna Verity.

Labels: (Owned) Double D, Dynamic, Lion, Panther, Soul, Soul Beat, Tiger, Topcat; (distributed) Aquarius, Beverleys, Blaketone, Crystal, GG, Gayfeet, Hit, Move & Groove, Opportunity, Prince Buster, Splash, Success, Sun Shot, Technique, Treasure Isle; (represented) Atco (USA), Atlantic (USA), Avant Garde (USA), Avco Embassy (USA), Capitol (USA), DGG (Germany), EMI (UK), Ranwood (USA).

Int'l reps.: Canada (Trans World), UK (Trojan), USA (Randy Chin).

Federal, PO Box 27, 220 Marcus Garvey Dr., Kingston 11. Tel: 38-817. Cable: FEDERREC.

Labels: (Represented) ABC, Decca (UK), London, MGM, RCA Victor, Rising Sons, Scepter, Sound Stage 7, Steady, Tetragrammaton, Verve.

Jamaica, 13 Brentford Rd., Kingston 5. Tel: 65-141.

Labels: (Represented) Coxone, Money Disc, Muzik Jama, Porto Jam, Studio 1, Supreme.

Record Specialists Ltd., 1 Torrington Rd., Kingston. Tel: 922-4865, 929-1385. Pres.: Nat L. Solomon; Gen. Mgr.: George Benson; Sales Mgr.: Alric Iton.

Labels: (Owned) Blank, Carifta, Saturn, Star, Venus; (represented) Philips (Netherlands); Acta, Amaret, Columbia/CBS, Date, Dot, Duke/Peacock, Dynamo, Guardian, Liberty/UA, Mercury, Musicor, Ode, Okeh, Paramount, Pickwick, Republic, Steed, Tropic (all USA).

● services

PLATING & PROCESSING PLANT

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

PRESSING PLANTS

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

Federal, PO Box 27, 220 Marcus Garvey Rd., Kingston 11. Tel: 38-817.

Jamaica, 13 Brentford Rd., Kingston 5. Tel: 65-141.

PRINTING & LITHOGRAPHY

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

PROMOTION & PUBLICITY

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

RECORDING STUDIOS

Dynamic Sounds Studios (1968), 15 Bell Rd., Kingston 11. Tel: 933-9138. Pres.: Byron A. Lee; Studio Mgr.: Carlton Lee; Chief Eng.: Rupert Bent; Mixers & Re-Mixers: Byron A. & Carlton Lee, Sidney Bucknor. No. of engs 3; mixers 3; re-mixers 3.

Federal, PO. Box 27, 220 Marcus Garvey Dr., Kingston 11. Tel: 38-817.

Jamaica, 13 Brentford Rd., Kingston 5. Tel: 65-141.

SHIPPING SERVICES

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

● supplies

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

LABEL MANUFACTURER

Dynamic Sounds Rec'g Co. Ltd., 15 Bell Rd., Kingston 11. Tel: 933-9138/9168. Pres.: Byron Lee; Gen. Mgr.: Neville Lee.

JAPAN

Population: 102,322,000.

Rate of exchange: \$1 (US) = 358.00 yen.

Per capita income: \$986.

Holidays: January 1, January 15 (Adult's Day), February 11 (Founding Day), Vernal Equinox Day, April 29 (Emperor's Birthday), May 3 (Constitution Day), May 5 (Children's Day), Autumnal Equinox Day, November 3 (Culture Day), November 23 (Labor Thanksgiving Day).

● record manufacturers/distributors/importers

Abeno-Meikyoku-Do, 4-47 Abenosuji, Abeno-ku, Osaka. Tel: (06) 622-0373. Rep.: Kazunobu Hatakeyama. (Distributor).

Alfa Music Ltd., Mita-Tokyo Apts., Rm. 233, 4-15-29 Mita, Minato-ku, Tokyo. Tel: (03) 452-7976. Pres.: Kunihiko Murai; Gen. & Sales Mgr.: Noritaka Matsushita.

Label: (Owned) Alfa (distributed by Toshiba).

Asahi Music Servs. Inc., 2-2 Ohoyodo-cho Minami, Ohoyodo-ku, Osaka. Tel: (06) 458-5321. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

Labels: (Owned) Asahi Music Pak.

Atlantic, see Warner-Bros.-Pioneer.

C B S/Sony Recs. Inc., 3-17 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Tatsu Nozaki; Sales Mgr.: Kikujii Nishitani.

Int'l branch: Hong Kong.

Labels: (Owned) CBS/Sony; (represented) Barnaby, Bell, CBS, Douglas, Epic, Fillmore, Harmony, Kinetic, New Design, Odyssey, Philadelphia Int'l, Spindizzy, TMI (all USA), Futura (France), Schwann (Germany).

Cartridge 8-tr., cassette & open reel: (Owned) CBS/Sony; (represented) Barnaby, Bell, Columbia Epic, Harmony (all USA), CBS (worldwide).

Canyon Recs. Inc., World Trade Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-6305. Pres.: Tatsuro Ishida; Prod'r: Johnny I. Takasaki.

Int'l branch: USA, Pony Inc.

Label: (Owned) Canyon.

Columbia, see Nippon Columbia.

Cosdel (Japan) Ltd., Hibiya Park Bldg., 1-1 Yurakuchō, Chiyoda-ku, Tokyo. Tel: (03) 271-5861. Gen. Mgr.: Louis G. Barbas. (Distributor/Importer).

Home office: Hong Kong.

Crown, see Nippon Crown.

Dan, see Minoruphone.

Denon, see Nippon Columbia.

Express, see Toshiba.

Green City, see Victor.

Hara Music Publ'rs Ltd., 1-2-5 Shirokanedai, Minato-ku, Tokyo 108. Tel: (03) 445-4545, 441-5547. Pres. & Gen. Mgr.: Richard Noboru Uehara; Sales Mgr.: Yoichi Maeda.

Labels: (Represented) BASF (Germany), Bovema (Netherlands) ECM (Germany), Ember (UK), Global (Germany), John Hill Prod'ns (UK), Hula (USA), MPS (Germany), Penny Farthing (UK) Polyband (Germany), Transatlantic (UK).

continued

Harvest, see Minoruphone.

Iwaizumi, 4 Minami-ichijo-Nishi, Sapporo. Tel: (0122) 24-7001. Rep.: Seijiro Iwaraku. (Distributor).

Jujiya Gakki, 3-5-4 Ginza, Chuo-ku, Tokyo. Tel: (03) 293-4671. Rep.: Shin Kurata. (Distributor).

Katayama Shokai, 28 Miyouchi-cho, Fukuoka. (Distributor).

Keystone Denshi, Ishikawa Bldg., Hirakawa-cho, Chiyoda-ku, Tokyo. (Distributor).

Kikka Trading Co. Inc., 1-7-9 Asagaya Minami, Suginami-ku, Tokyo. Tel: (03) 583-5476. (Exporter).

King Rec. Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo. Tel: (03) 945-2111. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Naondo Ogawa; Sales Mgr.: Misao Masuo.

Labels: (Owned) King, Seven-Seas; (represented) ABC group-excluding Dunhill (USA), A&M (USA), Barclay (France), CGD (Italy), Contemporary (USA), Decca (UK), Disneyland (USA), Telefunken (Germany), United Artists (USA), Vanguard (USA).

Cartridge 8-tr.: (Owned) King; (represented) A&M (USA), Barclay (France), Command (USA), Deram (UK), London (UK), United Artists (USA) Cassette: (Owned) King; (represented) A&M (USA), ABC (USA), Barclay (France), London (UK), Project 3 (USA), United Artists (USA). Open reel: (Owned) King; (represented) A&M (USA), ABC (USA), Barclay (France), Command (USA), Decca (UK), London (UK), Project 3 (USA), Vanguard (USA).

Int'l reps.: Australia (Festival), Brazil (Alta-play), France (Compagnie Phonographique Francaise, Societe Francaise du Son), Hong Kong (Hong Kong King Yoko), Mexico (Son*Art), South Africa (Ster Spain (Talar), USA (London, Superscope), Venezuela (Favedica).

Kunihara Gakki, 8 Nijo, Asahikawa, Hokkaido. Tel: (0166) 3-5266. Rep.: Sadao Kunihara. (Distributor).

Kyushu-Ongaku-Sangyo, 5-2-4 Nakatsu, Fukuoka-shi. Tel: (092) 29-0117. Rep.: Katsumi Intoh. (Distributor).

Liberty Shokai, Nippon Bldg., 2-8 Ohtemachi, Chiyoda-ku, Tokyo. (Exporter).

Lilac Shoji, 50 Kawaraya-machi, Niban-cho, Minami-ku, Osaka. Tel: (06) 762-6332. Rep.: Toshiro Hanakame. (Distributor).

Lucky Shokai, 2-4 Suda-cho, Kanda, Chiyoda-ku, Tokyo. Tel: (03) 256-0511. Rep.: Seiichi Okada. (Distributor).

Mama, see Minoruphone.

Minoruphone Music Inds. Co., Ltd., 1-2-2 Iwamoto-cho, Chiyoda-ku, Tokyo. Tel: (03) 862-1381. Pres.: Yasuyoshi Tokuma. Labels: (Owned) Minoruphone, Mama, Dan, Harvest.

Modern Import Co. Inc., 711 Fukoku Bldg., 2-2-2 Uchisaiwai-cho, Chiyoda-ku, Tokyo. Tel: (03) 591-5521. (Importer).

Muse Trading Co. Ltd., Meiwa Bldg., Sakuragawa, Shiba, Nishikubo, Minato-ku, Tokyo. Tel: (03) 504-2525. (Distributor/Importer).

Nippon Columbia, 4-14-14, Akasaka, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: Takami Shobochi; Gen. Mgr.: Manya Harada; Sales Mgr.: Daihiko Nada.

Labels: (Owned) Columbia, Denon; (represented) Amadeo (Austria), Alpha (Belgium), Alshire (USA), Alvares (France), Artone (Netherlands), BAM (France), BYG (France), Baerenreiter-Musicaphon (Germany), Buddha (USA), Candide (USA), Cantate (Germany), Chant du Monde (France), Chart (USA), Concert-Disc (USA), Counterpoint/Esoteric (USA), Da Camera (Germany), Disc'AZ (France), Ember (UK), Erato (France), Eurodisc (Germany), Everest (USA), Festival (France), Folkways (USA), Hickory (USA), Hispavox (Spain), Impact (France), Italdisc (Italy), Janus (USA), Kama Sutra (USA), Lyricord (USA), MPS (Germany), Mainstream (USA), Melodia (USSR), Metromedia (USA), Monitor (USA), Mouloudji (France), Musica & Litera (Germany), Musidisc (France), Muza (Poland), PPX (USA), Palette (Belgium), Peerless (Mexico), Pelca (Switzerland), Perception (USA), Phonag (Switzerland), Preiser (Austria), Protone (USA), Pye (UK), Roulette (USA), Supraphon (Czechoslovakia), T-Neck (USA), Turicaphon (Switzerland), Turnabout (USA), Unicorn (UK), Valois (France), Viking (New Zealand), Vox (USA).

Cartridge 8-tr., cassette & open reel: (Owned) Columbia; (represented) BYG (France), Baerenreiter-Musicaphon (Germany), Columbia (worldwide), Disc'AZ (France), Janus (USA), Kama Sutra (USA), MPS (Germany), Mainstream (USA), Pye (UK), Time (USA).

Nippon Gakki, Pearl Bldg., 7-9-14 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-3111. Pres.: Genichi Kawakami; Mgr.: Masayuki Nihei. (Distributor).

SMEでは新譜及びBillboard誌のTop・LPをいつも豊富に取り揃えています。

LARGEST WHOLESALERS OF IMPORTED RECORDS • TAPES • POSTERS

San Francisco Musical Exchange

TOKYO OFFICE:
Satake Bldg., 2nd Flr.
4-9-1 Roppongi
Minato-ku, Tokyo, Japan
TEL: (03) 404-5648, 5649



LOS ANGELES OFFICE
22433 S. Vermont Avenue
Torrance, Calif. 90502
TEL: (213) 775-2131
(213) 325-1535

continued on page 328

ALL AROUND MUSICMAN



Biggest plus Most Active

NICHION



- Subsidiary of TBS, Tokyo Broadcasting System, Inc. (The Foremost Nationwide Radio & TV Network)
- Representative for Warner Bros. Music, Inc.
- Representative for Famous Music Corp.
- Representative for Campbell Connelly & Co. Ltd., and others
- Full Promotion of International Hit Songs
- Producing Original Japanese Hit Songs
- Producing Masters
- Music Publications
- Merchandising
- President: SHIGERU AKIMOTO
- Address: TBS 2nd Bldg., No.3-50, 5-chome, Akasaka, Minato-ku, Tokyo, Japan.
- Cable: "PUBLISHMUSIC TOKYO"
- Phone: Tokyo (584) 4711



**....most advanced and creative
in Publishing and Exploitation
in Far East....**

**Publisher
Recording Producer
of**

POP, JAZZ, DANCE
SCREEN, FOLKLORE
AND MOOD MUSIC

**Write us !
Right away !**

Eastern Music
Publishing Co., Ltd.

Eastern Sun
Enterprises Co., Ltd.

Hirasawa Bldg., 34, Kotohira-cho Shiba, Minato-ku, Tokyo, Japan.

continued

Nippon Grammophon Co. Ltd., 1-8-4 Ohashi, Meguro-ku, Tokyo. Tel: (03) 462-5131. Pres.: Kenichi Morita; Gen. Mgr.: Naosuke Aizawa; Sales Mgr.: Motosuke Tachikawa.
Labels: (Owned) Polydor; (represented) Archiv (Germany), DGG-Deutsche Grammophon (Germany), Heliodor (Germany), MGM (USA), Polydor (Germany), Ricordi (Italy), Riverside (USA), Stax (USA), Verve (USA).
Cartridge 8-tr., cassette & open reel: (Owned) Polydor; (represented) Archiv (Germany), DGG-Deutsche Grammophon (Germany), MGM (USA), Polydor (Germany), Riverside (USA), Stax (USA), Verve (USA).
 Nippon Phonogram Co. Ltd., Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo. Tel: (03) 403-7511. Pres.: Kokichi Matsuno; Gen. Mgr.: Nobuya Ito; Sales Mgr.: Mr. Koizumi.
Labels: (Owned) Philips; (represented) Connoisseur (USA), Fontana (Netherlands), Island (UK), Mercury (USA), Philips (Netherlands), Ri-Fi (Italy), Vertigo (UK).
 Nippon Reader's Digest of Japan, Palace Side Bldg., 1-1-1 Hitotsubashi, Chiyoda-ku, Tokyo. Tel: (03) 213-8181. Pres.: W. H. Candish.

Nippon Shuppan Boeki, 1-2-1 Sarugaku-cho, Chiyoda-ku, Tokyo. (Exporter).
 Nishiyama (Grammo Shop), 3-19 Kita-Horiyodori, Nishi-ku, Osaka. Tel: (06) 538-3456. Rep.: Kenichi Nishiyama. (Distributor).
 Overseas, see Teichiku.
 Phenix Trading, Central PO Box 631, Osaka. 53091. Tel: (06) 363-7106. (Distributor/Importer).
 Philips, see Nippon Phonogram.
 Pioneer, see Warner Bros.-Pioneer.
 Polydor, see Nippon Grammophon.
 Reprise, see Warner Bros.-Pioneer.
 Rolling Stones, see Warner Bros.-Pioneer.
 Ryogaeya, 2 Ohtedori, Nagaoka-shi. Tel: (02582) 2-2215. Rep.: Tamakichi Shimizu. (Distributor).
 San Francisco Musical Exchange, 4-9-1 Roppongi, Minato-ku, Tokyo. Tel: (03) 404-5648. (Distributor/Importer). (SEE ADVERTISEMENT)
 Seikodo Co. Ltd., 2-65-8 Itabashi, Itabashi-ku, Tokyo. Tel: (03) 961-4651. Pres.: Masanobu Tihara. (Distributor).
 Seven-Seas, see King.
 Shinko Tsusho, 5-33 Aoyama, Minami-cho, Akasaka, Minato-ku, Tokyo. (Distributor).

Shinsei Serv. Co. Ltd., 3-51 Andojibashi-dori, Akasaka, Minato-ku, Tokyo. Tel: (03) 251-1119. (Distributor/Importer).
 Shinsekai, Saiwai Bldg., 2-3 Uchisaiwai-cho, Chiyoda-ku, Tokyo. Tel: (03) 591-0968.
Labels: (Owner) Shinsekai (distributed by Victor); represented MK (USSR).
 Sumiya, 1 Gofuku-cho, Shizuoka-shi. Tel: (0542) 52-1233. Rep.: Shigeru Kawaberi. (Distributor).
 Sunkyo Music Co. Ltd., 1-20-4 Nishi-Shimbashi, Minato-ku, Tokyo. Tel: (03) 501-2667. Pres.: Ichiro Takeuchi (Importer).
 Tam, see Toho.
 Teichiku Recs Co. Ltd., 2-1 Nishi-Shinbashi, Minato-ku, Tokyo. Tel: (03) 502-6653. Pres.: Toyoji Nanko; Int'l Mgr.: Ichiro Kinoue; Sales Mgr.: Tadashi Nagamine.
Labels: (Owned) Overseas, Teichiku, Union; (represented) CGC, GRT, GWP, Monument, Scepter (all USA); Metronome (Germany); Orfeon (Mexico); Sonet, Metronome (both Sweden).
Cartridge 8-tr. & cassette: (Owned) Overseas, Teichiku; (represented) CGC, Crewe, GRT, GWP, Maxwell, Monument, Scepter (all USA); Metronome, Stereo Tape (both Germany); Metronome, Sonet (both Sweden). (SEE ADVERTISEMENT)
 Toho Geion Co. Ltd. (Toho Recs.), 1-14 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: (03) 591-1211. Pres.: Jushiro Hasegawa; Gen. Mgr.: Mitsutoshi Kikuchi; Sales Mgr.: Chuya Nagasawa.
 Int'l branches: Brazil, France, Hong Kong, Italy, USA.
Labels: Tam, Toho. (SEE ADVERTISEMENT)
 Tokyo Denka Co. Ltd., 577 Hamasaki, Asaka-shi, Saitama-Ken. (Distributor).
 Toshiba Music Inds. Ltd., 2-2-17 Akasaka, Minato-ku, Tokyo. Tel: (03) 585-1111. Pres.: Yosuke Suga; Gen. Mgr.: Noriichiro Ishizaka; Sales Mgr.: Hiroshi Yoden.
Labels: (Owned) Express, Toshiba; (distributed) Alfa; (represented) Angel (UK), Apple (UK), Blue Note (USA), Capitol (USA), Carnaby (UK), DJM (UK), Hot Wax (USA), Immediate (UK), Invictus (USA), Liberty (USA), Major Minor (UK), Page One (UK), Stateside (USA).
Cartridge 8-tr., cassette & open reel: (Owned) Toshiba; (represented) Angel (Worldwide), Apple (UK), Blue Note (USA), Capitol (USA), Carnaby (UK), DJM (UK), Immediate (UK), Liberty (USA), Major Minor (UK), Odeon (Worldwide), Page One (UK), Stateside (UK).
 Int'l reps.: France (Pathe-Marconi), Germany (Electrola), Netherlands (Bovema), UK (EMI), USA (Capitol). (SEE ADVERTISEMENT)

JAPAN'S EVER-GROWING MAIL ORDER HOUSE



WORLD FAMILY RECORD

Minami-Aoyama Daiichi Bldg., 1-10, 5-Chome,
 Minami-Aoyama, Minato-Ku, Tokyo, Japan.
 TEL: (03) 407-5121

NIPPON GRAMMOPHON CO., LTD.

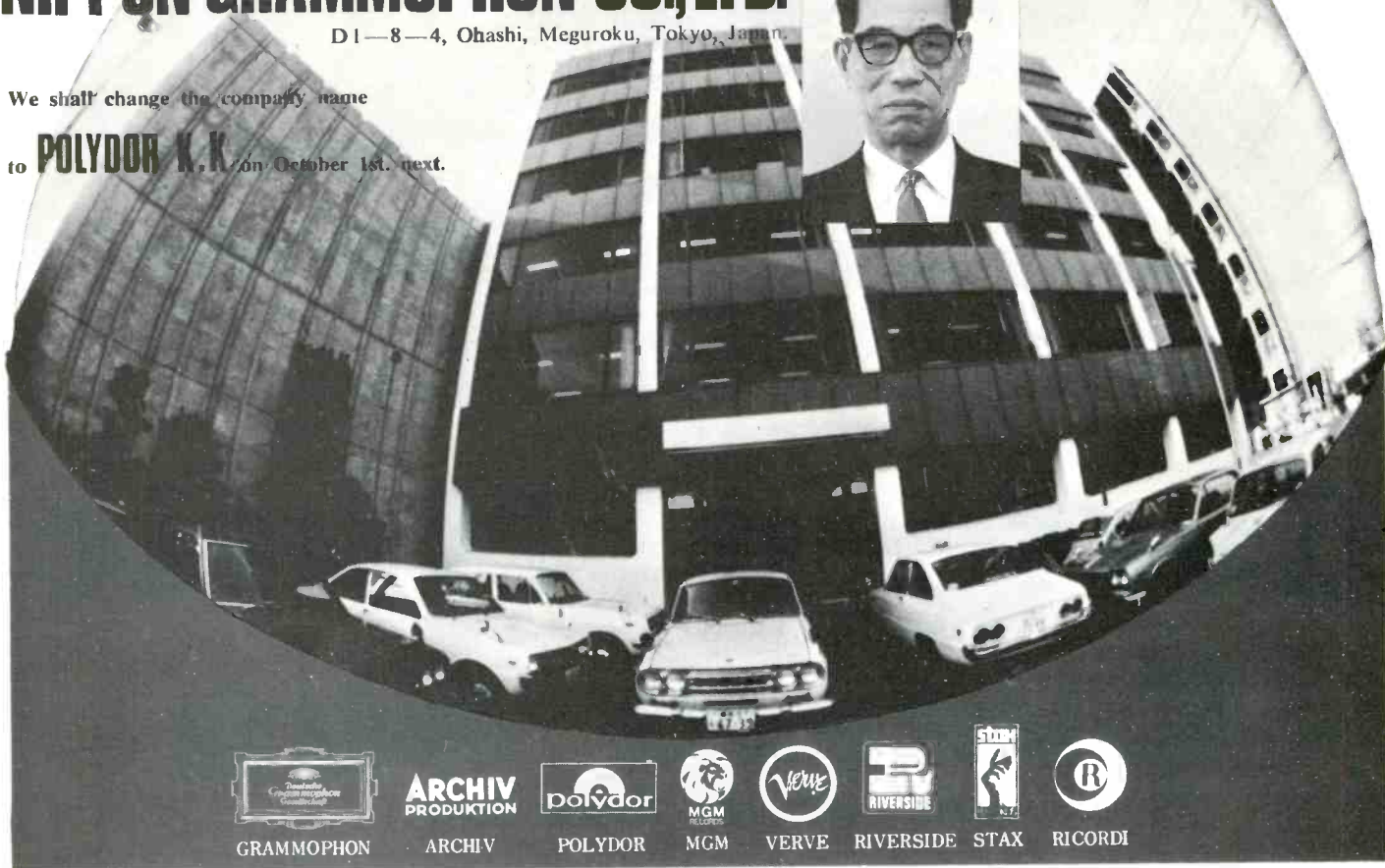
D1-8-4, Ohashi, Meguroku, Tokyo, Japan.

We shall change the company name

to **POLYDOR N.K.** on October 1st. next.



President
KENICHI MORITA





FOREMOST AND MOST PROGRESSIVE RECORD COMPANY

Covering Local and International Records, Tapes, Video-tapes and Music Publishing



OF JAPAN

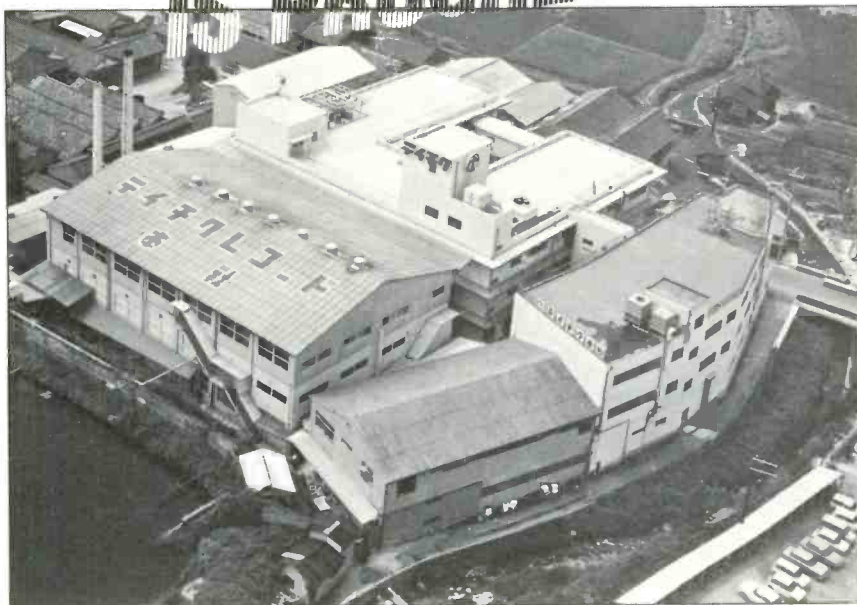
TOSHIBA MUSICAL INDUSTRIES LTD.

17, AKASAKA 2-2, MINATO-KU , TOKYO, JAPAN

TOSHIBA MUSIC PUBLISHING CO.LTD.

TAISEI BLDG., 15, AKASAKA 4-5, MINATO-KU , TOKYO, JAPAN

TEICHIKU RECORDS IS PROGRESSING!



DOMESTIC LABELS



UNION
RECORDS



TEICHIKU
INTERNATIONAL GROUP



GRT
RECORDS

GWP
RECORDS



SONET



metronome
M

RECORDS VIDEO TAPE CARTRIDGE TAPE CASSETTE TAPE MUSIC PUBLICATION

TEICHIKU RECORDS CO., LTD.

Tokyo Main Office

Address: No. 1, 2-Chome, Nishi-Shinbashi, Minato-Ku, Tokyo Japan

Cable: TEICHIKU TOKYO President: TOYOJI NANKO

continued

Trio Electronics Inc., Sumitomo-shintaku-Bank Bldg., 1-10-6 Jingu-dori, Shibuya-ku, Tokyo. Tel: (03) 462-0325. Pres.: Hideo Nakano; Rec. Mgr.: Takafumi Ohkuma.

Labels: (Owned) Trio; (represented) Charling (France), Wergo (Germany).

Union, see Teichiku.

Universal Corp. of Japan Ltd., 1-17-9 Uchikanda, Chiyoda-ku, Tokyo. Tel: (03) 291-0326. (Distributor).

Victor Co. of Japan, Akasaka Tokyu Bldg., 2-14-13 Nagata-cho, Chiyoda-ku, Tokyo. Tel: (03) 581-3211. Pres.: Yoshiro Kitano; Gen. Mgr.: Hidemasa Nishigaki; Sales Mgr.: Taketo Kotoh.

Labels: (Owned) Victor, Green City; (distributed) Shinsekai; (represented) Aides (France), Aristocrat, Avco Embassy (USA), CAM (Italy), Congress (USA), Coral (USA), Crown, Decca (USA), Durium (Italy), ESP-Disk' (USA), Egrem, Elektra (USA), General Publ'g Co. (Greece), Individual Artists, Iramac (France), Kapp (USA), Michel Legrand (France), MCA (USA), Milestone (USA), Miura (Italy), Motown (USA), Music of Polynesia, Musicor (USA), Palamount, Paramount (USA), Pelikan (Switzerland), Prestige (USA), RCA (worldwide), Ranwood (USA), Revue (USA), Shamley (USA), Shotgungimme Holdings (Canada), Sidel (Italy), Sounds of Hawaii, Transatlantic (UK), Trova (Argentina), 20th Century-Fox (USA), Universal City (USA), Vee Jay (USA), Vocalion (USA), Vogue (Belgium, France, Germany).

Cartridge 8-tr., cassette & open reel: (Owned) Victor, Green City, Shinsekai; (represented) ESP-Disk' (USA), Elektra (USA), MCA (worldwide), Milestone (USA), Motown (USA), Paramount (USA), Prestige (USA), RCA (worldwide), 20th Century-Fox (USA), Vee Jay (USA), Vogue (Belgium, France, Germany).

Warner Bros.-Pioneer Corp., Fuji Bldg., 4-11-10 Roppongi, Minato-ku, Tokyo. Tel: (03) 401-7131. Pres.: Yozoh Ishizuka; Gen. Mgr.: Kazuyoshi Ohno; Sales Mgr.: Hitoshi Watanabe.

Labels: (Owned) Atlantic, Pioneer, Reprise, Rolling Stones, Warner Bros.

Cartridge 8-tr. & cassette: Same as record labels.

Windsor Rec., Hakuoh Bldg., 54 Sanko-cho, Shinjuku-ku, Tokyo. Tel: (03) 208-0771. Rep.: Sadoo Ochiai. (SEE ADVERTISEMENT)

World Family Rec. Co. Ltd., Minami Aoyama Dai-ichi Bldg., 5-1-10 Minami Aoyama, Minato-ku, Tokyo. Tel: (03) 407-5121. Rep.: Shigeru Saitoh. (SEE ADVERTISEMENT)

Yamano Gakki, 3-10-20, Ginza Higashi, Chuo-ku, Tokyo. Tel: (03) 541-5901. Rep.: Shozo Yamano. (Distributor).

● independent record producers

All Staff Music Co. Ltd., Fountain Bldg., 1-3-6 Nishi-azabu, Minato-ku, Tokyo. Tel: (03) 402-8281. Pres.: Takao Imaizumi; Gen. Mgr.: Masami Naitoh; Sales Mgr.: Seiji Itoh. Label credit: Garlic.

Geion Recs. Co. Ltd., Nakazawa Bldg., 1-58 Yoyogi, Shibuya-ku, Tokyo. Tel: (03) 379-2266. Pres.: Tsutomu Kimura; Gen. Mgr.: Katsumi Yamamoto. Label credit: Kit Rec.

J A M C O, Magatani Bldg., 21 Yawata-cho, Shiba, Nishikubo, Minato-ku, Tokyo. Tel: (03) 434-6668. Rep.: Yukio Sakamoto. (SEE ADVERTISEMENT)

Pacific Music Publ'g Co. Ltd. (PMP), PO Box 159, World Trade Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 435-4905. Pres.: Johnny I. Takasaki; A&R & Int'l Mgr.: Ichiro Asatsuma.

Int'l branch: USA. Label credits: CBS/Sony, Canyon, Capitol, Columbia, Denon, Express, Polydor, Union.

Watanabe Prod'ns Co. Ltd., 5F Matsui Bldg., 1-4, Yuraku-cho, Chiyoda-ku, Tokyo. Tel: (03) 502-0541. Pres.: Shin Watanabe; Gen. Mgr.: Haruo Matsushita. (SEE ADVERTISEMENT)

● music publishers

Aberbach Tokyo KK, see Intersong.

Alfa Music Ltd., Mita-Tokyu Apts., Rm. 233, 4-15-29 Mita, Minato-ku, Tokyo. Tel: (03) 452-7976. Pres.: Kunihiko Murai; Gen. & Sales Mgr.: Noritaka Matsushita.

Int'l firms represented: Eddie Barclay (France), Marouani (France), RSO (UK), Saravah (France), Winsak (UK).

All Staff Music Co. Ltd., Fountain Bldg., 1-3-6 Nishi-azabu, Minato-ku, Tokyo. Tel: (03) 402-8281. Pres.: Takao Imaizumi; Gen. Mgr.: Masami Naitoh; Sales Mgr.: Seiji Itoh. Affiliate: New Orient Music Inc.

Altus Hara Music Ltd., see Hara

Aoyama Music Promo. Co. Ltd., Torikatsu Bldg., 5-2-5 Roppongi, Minato-ku, Tokyo. Tel: (03) 404-9406. Pres.: Yoshio Aoyama; Sales Mgr.: Mr. Matsueda.

Affiliate: Associated Music Publ'r.

April Music (div. of CBS/Sony Recs. Inc.), 3-17 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Toshio Nirazuka.

Int'l branch: Hong Kong.
Int'l firms represented: April/Blackwood, Blue Seas/Jac, Lowery (all USA).

Associated Music Publ'r, Sales Mgr.: Mr. Ogawa. See Aoyama Music Promo.

Big Hill Music Publ'rs, Chateau Akasaka, 6-5-22 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 582-7870. Contact: Kiyoshi Saito.

Chuo Music Publ'g Co. Ltd., Sanshi Kaikan, 1-7 Yuraku-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 281-4864. Contact: Shinzo Takahashi.

Crown Music Publ'r Inc., 2-10-8 Akasaka, Minato-ku. Tel (03) 582-4741. Pres.: S. Kosaka; Gen. Mgr.: T. Kamei.

Int'l firm represented: Cadencia (Spain).

Walt Disney Ent's., Kanesaka Bldg., 5-4 Shimbashi, 2-chome, Minato-ku, Tokyo. Tel: (03) 591-5836.
Int'l firms represented: Disney (USA), Wonderland (USA).

Eastern Music Pub'g Co. Ltd., Kowa Bldg., 34 Shiba Kotohira-cho, Minato-ku, Tokyo. Tel: (03) 501-0344. Pres.: M. Isomura.

Int'l firms represented: Herman Darewski, Dix, Donna, B. Feldman, Francis Day & Hunter, Husting, Robbins, Feist, Miller. (SEE ADVERTISEMENT)

Essex, see TRO-Essex.

Mrs. George Thomas Folster & Assocs., Hibiya Park Bldg., Rm. 423, 1 Yuraku-cho, 1-chome, Chiyoda-ku, Tokyo. Tel: (03) 271-6084. Pres.: Mrs. George Thomas Folster.

Int'l firms represented: Belwin-Mills, Irving Berlin, Big Seven, Bourne, Burlington/Palace, Chappell, Campbell-Connelly, Criterion, Daywin, Famous Paramount, Gil, Michael H. Goldsen, Lawson Gould, Lois, Peter Maurice, Mietsu, Edwin H. Morris, Morro, Northern Songs, Peer, Keith Prowse, Regent, G. Schirmer, Southern, Vogue, Lawrence Wright.

Friendship Music Co. Ltd., Dai-ichi Phenix Mansions, 7-7-20 Minami-Aoyama, Minato-ku, Tokyo 107. Tel: (03) 400-6591. Pres.: HIKARU SUGIURA.

Fuji Int'l Music Co. Ltd. Pres.: Shinpei Matsuoka. See Zen-On.

Fuji Music Inc., c/o Nobuo Kimura, 5-20-21 Yoyogi, Shibuya-ku, Tokyo 151. Tel: (03) 467-7494. Contact: Kihelji Amano.

Fuji Telecasting Co. Ltd., 7 Kawada-cho Ichigaya, Shinjuku-ku, Tokyo. Tel: (03) 353-1111. Pres.: Nobutaka Shikauchi; Gen. Mgr.: Saburo Higashide.

continued on page 332

**International Music Publishing Company
in Japan**

INTERSONG K. K.

(Former ABERBACH TOKYO K.K.)

**P.O. Box 13
TRADE CENTER
TOKYO,
105 JAPAN.**

Telephone: (435) 5276, 5277

Telex: NIPHILTK TK6388

CABLES: INTERSONG

WORLD
WIDE



INTERSONG

International Music Publishing N.V. Amsterdam

JAPAN'S * Shoo Kusano

SHINKO

MUSIC PUBLISHING CO., LTD.

Address: Wako Bldg., 2-chome, Tsukasa-cho Kanda,
Chiyoda-ku, Tokyo, Japan
Cable: Shinkomusic Tokyo
TEL. (292) 2861 ~ 2868



Music Publishing
Musical Books Publication
Instrument Deals
Monthly Popular Music Magazine
musicLife
and Active
Record Master Production

TOHO RECORDS



**Newest and
Most Active**

THE NEW INTERNATIONAL
LABEL "OVATION"
JOINING IN OUR LINE



A Division of TOHO CO., LTD.

A Giant of Entertainment

Field in Japan



TOHO GEION CO., LTD.

Head Office :
14, 1-Chome, Yuraku-Cho, Chiyoda-ku,
Tokyo, Japan Tel.: 591-1211

Branch Offices :
Toho International, Inc.
834, South La Brea Ave., Los Angeles,
California-90036 U.S.A.
Tel.: 933-5877

Toho International, Inc., New York Office.
1501 Broadway, New York, N.Y. 10036,
U.S.A. Tel.: Lo-3-5258

Toho Film Roma Office.
Via Reno 4, 00198, Roma, Italy.
Tel.: 850617

Mr. Kazuhiko Tomioka
5, Rue Villaret de Joyeuse, Paris 17e,
France. Tel.: 7546994

Toho Filmes America Do Sul Ltda.
Avenida da Liberdade 65, Sao Paulo,
Brasil. Tel.: 36-1276

Toho Film Co., (H.K.) Ltd.
Rm. 531, Central Bldg., Pedder Street,
Hong Kong. Tel.: 236202, 232775

continued

Geiei Music Publ'rs Co. Ltd., Nakamura Bldg., 13-13 Akasaka, 3-chome, Minato-ku, Tokyo. Tel: (03) 584-0943. Pres.: T. Suzuki.
Int'l firms represented: Arima, Miraka, Mirwood.

Geion Music Publ'g Co. Ltd., Nakazawa Bldg., 1-5 Yoyogi, Shibuya-ku, Tokyo. Tel: (03) 379-2266. Pres.: Tsutomu Kimura; Gen. Mgr.: Nobuo Kamei.

Grammophon Publ'g & Promo. KK, 1-8-4 Ohashi, Meguro-ku, Tokyo. Tel: (03) 462-5131. Pres.: Naotaka Aizawa; Gen. Mgrs.: Tadashi Hino, Wasaburo Kimura.

Int'l firm represented: Montgrove (UK).

'Hara Music Publ'rs Ltd., 1-2-5 Shirokanedai, Minato-ku, Tokyo 108. Tel: (03) 445-4545, 441-5547. Pres. & Gen. Mgr.: Richard Noboru Uehara; Sales Mgr.: Yoichi Maeda.

Int'l firms represented: Altus-Global (Germany), Anagon (Netherlands), CTI (USA), Charliz (USA), Contemporary Music (Germany), Europaton (Germany), Global (Germany), Heathside (UK), March Hare (USA), Page Full of Hits (UK), Pomo (Germany), Cyril Shane (UK), Swington (Germany), Three Brothers (USA).
Int'l rep.: USA (Overseas).

Heibon Publ'rs Co. Ltd., 13-7 Ginza 3-chome, Chuo-ku, Tokyo. Tel: (03) 541-3211. Pres.: K. Iwahori.

International Music Publ'rs Co. Ltd., Mansui Bldg., 14 Ogawa-cho, 3-chome, Kanda, Chiyoda-ku, Tokyo. Tel: (03) 292-7256. Pres.: Y. Kitagawa.

Int'l firms represented: Aznavour (France), Curci (Italy), Hans Gerig (Germany), Ricordi (Italy), Song Edition.

Intersong KK, PO Box 13, Trade Center, 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-5276. Rep.: Wisse Dekker; Mng. Dir.: P. J. Sips.

Home office: Netherlands.

Affiliate: Aberbach Tokyo KK. (SEE ADVERTISEMENT)

J A M C O, Magatani Bldg., 21 Yawata-cho, Shiba, Nishikubo, Minato-ku, Tokyo. Tel: (03) 434-6668. Rep.: Yukio Sakamoto. (SEE ADVERTISEMENT)

Japan CAM Ltd., 2-6-4 Ginza, Chuo-ku, Tokyo. Tel: (03) 562-0111. Pres.: Nagamasa Kawakita; Gen. Mgr.: Shigeasa Oheda; Sales Mgr.: Yoshihiko Suzuki.

Home office: Italy, CAM.

Japan-Soviet Music Inc., Hirose Bldg., 1-12-14 Kanda, Chiyoda-ku, Tokyo. Tel: (03) 255-5642. Pres.: Youichi Moguchi.

Int'l firm represented: Mezhdunarodnaya Kniga (USSR).

Kanai Music Publ'rs, Takakyu Bldg., 2-8 Ebisu-nishi, Shibuya-ku, Tokyo 150. Tel: (03) 462-0891. Contact: Hiroshi Hara.

Kawai-Cakufu Co. Ltd., 2-6-7 Komagome, Toshima-ku, Tokyo. Tel: (03) 910-7455. Pres.: Osamu Shimizu; Gen. Mgr.: Kenzo Itoh.

Kusano Music Inc., see Shinko.

Manase Music Publ'rs Co. Ltd., Mitoko Bldg., 6-2-4 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-5511. Pres.: Hanako Manase; Gen. Mgr.: Yoza Manase; Sales Mgr.: Toshio Manase.

Musical Rights (Tokyo) Co. Ltd., Zenkyoren Bldg. 2-7-9 Hirakawa-cho, Chiyoda-ku, Tokyo. Tel: (03) 265-3291. Pres.: S. Kojima.

Int'l firms represented: Algonquin, Ampco, Czechoslovak Music Publ'g Ltd., Caesar Dino, Elmwin, Franco-London, Gaslight, General Music, JPB, Just Music, Keetch, Mellin, Robert Mellin, Neapolis, Pab, Pamco, Roznique, S&J, Sherwin.

New Orient Music Inc., see All Staff.

Nichion (Nihon Ongaku Shuppan KK), TBS TV, 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-4711. Pres.: Shigeru Akimoto; Gen. Mgr.: K. Takahashi.

Int'l firms represented: Combine (USA), Campbell-Connelly (UK), Dratleaf (UK), Famous Music (USA), Island (UK), Warner Bros. (USA). (SEE ADVERTISEMENT)

Nippon Americana Music Publ'rs Co. Ltd., 4-2-20 Imagawa, Suginami-ku, Tokyo. Tel: (03) 271-2170. Pres.: F. Tokubo.

Int'l firms represented: Fermata (Brazil), Hnos. Marques (Mexico), Alfredo Perrotti, Ultra Modern.

Nippon Columbia Musical Publ'rs Co. Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: Tetsuo Maruyama; Publ'g Div. Mgr.: Jun Hayashi.

Int'l branches: Germany, USA.

Int'l firms represented: Belmusic, Karero, Ragtime, Rideau Rouge, World Music.

Ohta Music Publ'rs Inc., Prince Bldg., 5-10-1 Ginza, Chuo-ku, Tokyo 104. Tel: (03) 571-7923. Contact: Koji Ota.

Ongaku-No-Tomo Sha Corp., 6-30 Kagurazaka, Shinjuku-ku, Tokyo. Tel: (03) 268-6151/0231. Pres.: Sansaku Meguro; Mng. Dir.: Sunao Asaka.

Affiliates: Suisei Sha, Toa Music Co.
Int'l firms represented: Belwin, E.B. Marks, Theodore Presser (all USA). (SEE ADVERTISEMENT)

Oriental Music Co., 2-22-13 Daizawa, Setagaya-ku, Tokyo 155. Tel: (03) 421-4123. Contact: Tadashi Yoshida.

continued on page 334

IN JAPAN



**WINDSOR
RECORDS**

前
海
会
員
貞
雄

This is the signature of Sadao Ochiai, our president—one of the youngest record company presidents in Japan. WINDSOR, too, is young and so are 90% of Japanese record buyers!

PLEASE CONTACT US AT
FOLLOWING ADDRESS

NO. 54, SANKO-CHO
SHINJUKU-KU TOKYO,
JAPAN.

PHONE (03) 208-0771

NIHON WINDSOR
ONGAKU KOGYO CO., LTD.

Top



AKIRA FUSE



SHIN-ICHI MORI

entertainment organization



PYG

in



CHIYO OKUMURA



MIE NAKAO



MARI SONO



RUMIKO KOYANAGI

Japan



MARI HENMI



NANA



THE PEANUTS



TOI et MOI



WATANABE

WATANABE PRODUCTION CO., LTD.

President: SHIN WATANABE

WATANABE MUSIC PUBLISHING CORP.

President: MISA WATANABE

Matsui Bldg. #4, 1-chome yurakucho chiyoda-ku, Tokyo, Japan.

phone. 502-0541 cable: PROWATANABE

telex: 222-4387 WATANABD PRO TOKYO

continued

Overseas Music Publ'rs Co. Ltd., 25 Higashi-gokencho, Shinjuku-ku, Tokyo. Tel: (03) 260-5430. Pres.: Eijiro Shimada.
Int'l firms represented: Ludwig Doblinger (Austria), Nazionalmusic Org. (Italy), Shapiro, Bernstein (USA), Sprint (Italy) Suvini Zerboni (Italy), Josef Weinberger (UK).
 Pacific Music Publ'g Co. Ltd. (PMP), PO Box 159, World Trade Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo 105. Tel: (03) 435-4905. Pres.: Johnny I. Takasaki; Int'l Mgr.: Ichiro Asatsuma.
Int'l branch: USA.
Affiliate: Tanabe (JASRAC).
Int'l firms represented: Barton, Ding Dong, Maraville, Midwood, Mr. Music, Ritchie, Saga, San Dino, Sands, Eddie Shaw, Sinatra Songs, Trans Music (all USA).
 Pamper Music Japan Ltd. Pres.: Shinpei Matsuoka. See Zen-On.
 Revue Japan Ltd., Maison Hirakawa, 2-2 Hirakawacho, Chiyoda-ku, Tokyo. Tel: (03) 265-5726. Pres.: Masanobu Araya.
Int'l firms represented: Claridge (USA), Leeds (UK), MCA (USA), Masedezioni Musical (Italy), New World (UK), Shaftesbury (UK), Welbeck (UK).

Rhythm Music Publ'rs Co. Ltd., Kyodo Bldg., 5-9-15 Minami Aoyama, Minato-ku, Tokyo. Tel: (03) 409-8292. Pres.: K. Hamaguchi; Gen. Mgr.: Shinpei Hamaguchi.
 Samy Music Corp. see Toyo-Kikaku.
 A. Schroeder Music (Far East) Ltd., Sumitomo Bldg., Suite 832, J-4-4 Marunouchi, Chiyoda-ku, Tokyo. Tel: (03) 211-6747. Pres.: Masami Yamashiro; Gen. Mgr.: Hitochi Horiguchi.
Home office: USA.
Int'l firms represented: Arch, Sam Fox, January, A. Schroeder, Sealark, Slamina, Yameta.
 Seven Seas Music Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku Tokyo. Tel: (03) 945-2111. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Teruchiyo Miyamoto.
Int'l firms represented: Ampa group, Pamco, Westpar, Porgie, Ampco, Wingate, Neil, Skyview (all USA); Fermata (Brazil), Sugar Music (Italy).
Int'l rep.: Brazil (Fermata).
 Shinko Music Publ'g Co. Ltd. (JASRAC), Wako Bldg., 2-13 Tsukasa-cho, Kanda, Chiyoda-ku, Tokyo. Tel: (03) 292-2861. Pres.: Teiji Kusano; VP & Gen. Mgr.: Shoichi Kusano.
Affiliate: Kusano Music Inc. (JASRAC).
Int'l firms represented: Acuff-Rose, Big Sky, Charing Cross, Dunbar, Dwarf, Don Kirshner, Ivan Mogull, Music Music Music, Screen Gems/Columbia, Spanka, Sunbury, Venice (all USA); World Music (Belgium); Dunbar, Sunbury (Canada); Chrysalis, Noel Gay, Warlock (all UK).
 Shogakukan Prod'n Co. Ltd., Shoko Bldg., 1-29-4, Jinbo-cho, Kanda, Chiyoda-ku, Tokyo. Tel: (03) 294-8661. Pres.: T. Sohga.
Int'l firm represented: Tree (USA).
 Stone Wells Music Publ'g Co. Ltd., Fugetsudo Bldg., 6-6-1 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-0355. Pres.: Kyoko Asabuki; Gen. Mgr.: Yoshiko Ishii.
 Suisai Sha, see Ongaku-No-Tomo Sha.
 Sunkyo Music Co. Ltd., 1-20-4 Nishi-Shimbashi, Minato-ku, Tokyo. Tel: (03) 501-2667. Pres.: Ichiro Takeuchi.
 T R O Essex Japan Ltd., 2-13 Tsukasa-cho, Kanda, Chiyoda-ku, Tokyo. Tel: (03) 292-2868. Gen. Mgr.: Shoichi Kusano; Sales Mgr.: Shigeki Aoyagi.
Home office: England, Essex.
Int'l firms represented: Essex, TRO—The Richmond Org. (worldwide).
 Taiyo Music Inc./United Artists Music (Japan) Inc., 3-25 Azabu, Iikura, Minato-ku, Tokyo. Tel: (03) 585-3481. Pres.: Tatsui Nagashima; Gen. Mgr.: Hajime Fujii.
Int'l firms represented: Cotillion, Jobete, Prono, Twentieth Century Music, United Artists Music group (all USA).
 Tanabe, see Pacific Music Publ'g.
 Teichiku Music Supply Co. Ltd., 2-1 Nishi-Shimbashi, Minato-ku, Tokyo. Tel: (03) 502-6653. Pres.: Hirokazu Ido; Int'l Mgr.: Ichiro Kinoue. (SEE ADVERTISEMENT)
 Toa Music Co. Pres.: S. Asaka. See Ongaku-No-Tomo Sha. (SEE ADVERTISEMENT)
 Tokyo Int'l Music Publ'g Co. Motoakasaka Bldg., Rm. 306, 1-3-3 Motoakasaka, Minato-ku, Tokyo 107. Tel: (03) 403-5914. Contact: Gosuke Imai.
 Tokyo Music Publ'g Co. Ltd., Wako Bldg., 4-8-5 Roppongi, Minato-ku, Tokyo. Tel: (03) 401-9327. Pres.: Susumi Izaki; Gen. Mgr.: Mr. Sekiguchi.
 Tone Music Co. Ltd., Daisan Mori Bldg., 1-4-10 Nishinbashi, Minato-ku, Tokyo. Tel: (03) 502-8215. Pres.: Katsuma Katoh.
 Top Music Publ'g Co. Ltd. Kiyo Bldg., 3-9-1 Akasaka, Minato-ku, Tokyo 107. Tel: (03) 584-7581. Contact: Takeo Hori.
 Toshiba Music Publ'g Co. Ltd., 5-15-4 Akasaka, Minato-ku, Tokyo. Tel: (03) 583-8707. Pres.: Norihiro Ishizaka; Gen. Mgr.: Hideo Kusumoto; Publ'g Mgr.: Takeji Kojima.
Int'l firms represented: AA Music (Belgium), Beechwood/Glenwood group (USA), Cents & Pence (USA), Fall River group (USA), Gold Forever (USA), Good Time (USA), Intune (UK), Ja-Ma (USA), MC (UK), Marsaint (USA), Mervyn (UK), Mother Mistro group (UK), Open Dor (USA), Sansu (USA), Shelby Singleton group (USA), Larry Weiss (USA).
Int'l rep.: Worldwide (EMI) (SEE ADVERTISEMENT)
 Toyo-Kikaku Music Publ'g Co. Ltd., 6-2-7 Ginza, Chuo-ku, Tokyo. Tel: (03) 573-3321. Pres.: Kazuo Kibe; Gen. Mgr.: Shigenobu Kanagihara; Sales Mgr.: Akira Sakamoto.
Affiliate: Samy Music Corp.
 Victor Publ'g Co. Ltd. of Japan, Sukiyabashi Bldg., 5-1-7 Ginza, Chuo-ku, Tokyo. Tel: (03) 573-1541. Co-Pres.: Katsunori Kasajima, Ichiro Itoh.
Int'l firms represented: Avco Embassy, CG, Canopy, Modo Revolution, Peanut Butter, Talisman, Trousdale, (all USA), Michel Legrand (France).
 Watanabe Music Publ'g Corp., 5F Matsui Bldg., 1-4 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: (03) 502-2571. Pres.: Misa Watanabe; Gen. Mgr.: Haruo Matsushita. (SEE ADVERTISEMENT)
 Zen-On Music Co. Ltd., 25 Higashigoken-cho, Shinjuku-ku, Tokyo 162. Tel: (03) 269-0121. Pres.: Eijiro Shimada; Gen. Mgr.: Shinpei Matsuoka; Sales Mgr.: Yaichiro Samejima.
Affiliates: Fuji Int'l Music Co. Ltd., Pamper Music Japan Ltd.

Int'l firms represented: Sammy Birchard, Danby, Carl Fischer, Fred Fisher, Five Continents, Marvin, Pamper, G. Schirmer, Valley Spring (all USA), Boosey & Hawkes (UK).
 Int'l reps.: UK (Boosey & Hawkes), USA (Sammy Birchard).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

All Band Directors Ass'n, c/o Senshu Co. Ltd., 4-2-4 Kita Kudan, Chiyoda-ku, Tokyo. Tel: 261-8411.
 All Japan Federation of Brass Bands, c/o Asahi-Shinbun, 2-3 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: 212-0881.
 All Japan Federation of Choirs & Choruses, c/o Asahi-Shinbun, 2-3 Yuraku-cho, Chiyoda-ku, Tokyo. Tel: 212-0881.
 Council of Univ. Music Depts., c/o Musashino Univ. of Music, 1-13 Hazawa, Nerima-ku, Tokyo. Tel: 992-1121.
 Electronic Industries Ass'n of Japan, 3-14 Marunouchi, Chiyoda-ku, Tokyo. Tel: (03) 211-2765. Pres.: Masao Tsuchiya.
 J A S R A C (The Japanese Society of Rights of Authors & Composers) JASRAC House, 7-13-1 Nishishimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6551. Acting Bd. Chm.: Shin Yoshida; Mng. Dir.: Kenji Kitaoka; Copyright Admin. Bureau Exec. Dir.: Masanori Morita.
 Japan Academy of Musicology, c/o Tokyo Univ. of Arts, 12-8 Ueno Park, Taito-ku, Tokyo. Tel: 828-6111.
 Japan Chopin Society, c/o Kawai Gakki, 1-13-1 Ginza, Chuo-ku, Tokyo. Tel: 563-3958.
 Japanese Composers Society, Ginza Dentsu Bldg., 7-4-17 Ginza, Chuo-ku, Tokyo. Tel: (03) 571-4523. Pres.: Masao Koga.
 Japan Gustav Mahler Society, 4-8-4 Nishi-Ochiai, Shinjuku-ku, Tokyo. Tel: 951-5710.
 Japan Haydn Society, c/o Ochanomizu Univ., 2-1-1 Ohtsuka-cho, Bunkyo-ku, Tokyo. Tel: 943-3151.
 Japan Hugo Wolf Society, c/o Kawai Gakki, Sanko Bldg., 1-13-1 Ginza, Chuo-ku, Tokyo. Tel: 563-3958.
 Japan Mozart Society, c/o Nippon Gakki, Pearl Bldg., 7-1 Ginza, Chuo-ku, Tokyo. Tel: 572-3111.
 Japan Musical Copyright Ass'n, 1-7-13 Nishishimbashi, Minato-ku, Tokyo. Tel: 502-6551.
 Japan Music Publ'rs Ass'n, Kyowa Bldg., 34 Kotohira-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 501-0344. Pres.: Jun Asaka.
 Japan Phonograph Rec. Ass'n, c/o Record Kaikan, 2-8-9 Tsukiji, Chuo-ku, Tokyo. Tel: (03) 541-4411. Pres.: Yuzuru Ando.
 Japan Smetana-Dvorak-Janacek Society, Dainana Bldg., 7-10-16 Ginza, Chuo-ku, Tokyo. Tel: 992-1121.
 Japan Society of Christian Music, c/o Christian Music Publ'g, 2-193 Ogikubo, Suginami-ku, Tokyo. Tel: 334-3247.
 Japan Society of Gregorian Music, c/o Paris Gaikoku-senkyo, 3-7-18 Mejirodai, Bunkyo-ku, Tokyo. Tel: 941-0902.
 Music & Ballet Critics Ass'n of Japan, 4-8-4 Nishi-Ochiai, Shinjuku-ku, Tokyo. Tel: 951-5701. Cable: MUSIKIRANO.
 Music Mgmt. Ass'n of Japan, Nakaginza Bldg., 8-11-9 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-2671. Pres.: Shin Watanabe.
 National Rec. Dealers Union, Yaesu Bldg., 6-5 Yaesu, Chuo-ku, Tokyo. Tel: 271-3820.
 Nippon Conductors Ass'n (NCA), 4-18-20 Ogikubo, Suginami-ku, Tokyo. Tel: (03) 392-0704. Pres.: Hideo Saito.
 Nippon Geijutsuin (Japan Academy of Arts), 1-30 Ueno Kohen, Taito-ku, Tokyo. Tel: 821-7191.
 Twentieth Century Music Society, c/o Yamaha Hall, 7-9-14 Ginza, Chuo-ku, Tokyo. Tel: 572-3111.

DESIGN & ARTWORK

Nichion (Nihon Ongaku Shuppan KK), TBS TV, 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-4711. Pres.: Shigeru Akimoto; Gen. Mgr.: K. Takahashi. (SEE ADVERTISEMENT)

DIRECT-MAIL SERVICE

Asahi Music Servs. Inc., 2-2 Ohoyo-cho Minami, Ohyo-ku, Osaka. Tel: (06) 458-5321. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

LICENSING ORGANIZATIONS, MUSIC

Mrs. George Thomas Folster & Assocs., Hibiya Park Bldg., Rm. 423, 1 Yuraku-cho, 1-chome, Chiyoda-ku, Tokyo. Tel: (03) 271-6084. Pres.: Mrs. George Thomas Folster. (Mechanical & performing rights).
 J A S R A C (The Japanese Society of Rights of Authors & Composers), JASRAC House, 7-13-1 Nishishimbashi, Minato-ku, Tokyo 105. Tel: (03) 502-6551. Acting Bd. Chm.: Shin Yoshida; Mng. Dir.: Kenji Kitaoka; Copyright Admin. Bureau Exec. Dir.: Masanori Morita. (Mechanical & performing rights).
 Nichion (Nihon Ongaku Shuppan KK), TBS TV, 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-4711. Pres.: Shigeru Akimoto; Gen. Mgr.: K. Takahashi. (Mechanical rights). (SEE ADVERTISEMENT)

WE ARE NEW . . .

WE TRY HARDER!

JAMCO

JAPAN MUSIC CREATIVE ORGANIZATION

MUSIC PUBLISHING
 PROMOTION & PUBLICITY
 RECORD/TAPE MASTER PRODUCTION

Magatani Bldg., 21 Yawata-cho, Shibanishikubo, Minato-ku, Tokyo, Japan
 Tel: 03-434-6668, 6669

Japan's Leading Public Relations Firm

- Publicity
- Copywriting
- Editing and Publishing
- Advertising & Direct Mail
- Marketing Research & Sales Promotion
- Design & Display

COSMO PUBLIC RELATIONS CORPORATION

Isehan Bldg., 3-7, Ginza 8-chome, Chuo-ku, Tokyo 104, Japan Tel: 03 572-3661



CENTRAL SANSHO INC.

in TOKYO

PLANNING/SALES PROMOTION

TV Publicity, Radio CM & CF Production, PR Movies, Newspaper & Magazine ADS, Commercial Photo, Printing, Publishing, Creative Design, Leisure Planning.

New Products Development
 Overseas Tour Promotion
 AIU Insurance Agent

Hayama Bldg.
 1-3-14 Hiroo, Shibuya-Ku, Tokyo
 TEL (03) 444-6616

LICENSORS, TAPE & RECORD

Asahi Music Servs. Inc., 2-2 Ohyo-do-cho Minami, Ohyo-do-ku, Osaka. Tel: (06) 458-5321. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

C B S/Sony Recs. Inc., 3-17 Roppongi, Minato-ku, Tokyo 106. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Tatsu Nozaki; Sales Mgr.: Kikui Nishitani.

Canyon Recs. Inc., World Trade Center Bldg., 3-5, Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-6305. Pres.: Tatsuro Ishida.

'Hara Music Publ'rs Ltd., 1-2-5 Shirokanedai, Minato-ku, Tokyo 108. Tel: (03) 445-4545, 441-5547. Pres. & Gen. Mgr.: Richard Noboru Uehara; Sales Mgr.: Yoichi Maeda.

King Rec. Co. Ltd., 2-12-13 Otowa-cho, Bunkyo-ku, Tokyo. Tel: (03) 945-2111. Pres.: Kazumitsu Machijiri; Gen. Mgr.: Naondo Ogawa; Sales Mgr.: Misao Masuo.

Nichion (Nihon Ongaku Shuppan KK), TBS TV, 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-4711. Pres.: Shigeru Akimoto; Gen. Mgr.: K. Takahashi. (SEE ADVERTISE-
MENT)

Nippon Columbia, 4-14-14 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-8111. Pres.: Takami Shobochi; Gen. Mgr.: Many Harada; Sales Mgr.: Daihiko Noda.

Nippon Crown Co. Ltd., 2-10-8 Akasaka, Minato-ku, Tokyo. Tel: (03) 582-4741. Pres.: Y. Yoshida. Gen. Mgr.: T. Kamei; Sales Mgr.: Y. Yoshida.

Nippon Grammophon Co. Ltd., 1-8-4 Ohashi, Meguro-ku, Tokyo. Tel: (03) 462-5131. Pres.: Kenichi Morita; Gen. Mgr.: Naosuke Aizawa; Sales Mgr.: Motosuke Tachikawa.

Nippon Phonogram Co. Ltd., Wako Bldg., 4-8-5, Roppongi, Minato-ku, Tokyo. Tel: (03) 403-7511. Pres.: Kokichi Matsuno; Gen. Mgr.: Nobuya Ito; Sales Mgr.: Mr. Koizumi.

Teichiku Recs. Co. Ltd., 2-1 Nishi-Shinbashi, Minato-ku, Tokyo. Tel: (03) 502-6653. Pres.: Toyoji Nanko; Int'l Mgr.: Ichiro Kinoue. (SEE ADVER-
TISEMENT)

Toshiba Musical Inds. Ltd., 2-2-17, Akasaka, Minato-ku, Tokyo. Tel: (03) 585-1111. Pres.: Yosuke Suga; Gen. Mgr.: Norihiro Ishizaka; Sales Mgr.: Hiroshi Yoden. (SEE ADVERTISE-
MENT)

Toyokikaku Co. Ltd., 6-2-7 Ginza, Chuo-ku, Tokyo. Tel: (03) 573-3321. Pres.: Kazuo Kibe; Gen. Mgr.: Shigenobu Kanagihara.

Trio Electronics Inc., Sumitomo-Shintaku-Bank Bldg., 1-10-6 Jingu-dori, Shibuya-ku, Tokyo. Tel: (03) 462-0325. Pres.: Hideo Nakano.

Victor Co. of Japan, Akasaka Tokyu Bldg., 2-14-13, Nagata-cho, Chiyoda-ku, Tokyo. Tel: (03) 581-3211. Pres.: Yoshiro Kitano; Gen. Mgr.: Hide-
masa Nishigaki; Sales Mgr.: Taketo Kotoh.

PROMOTION & PUBLICITY

Aoyama Music Promo. Co. Ltd., Torikiatsu Bldg., 5-2-5 Roppongi, Minato-ku, Tokyo. Tel: (03) 404-9406. Pres.: Yoshio Aoyama; Sales Mgr.: Mr. Matsueda.

Asahi Music Servs. Inc., 2-2 Ohyo-do-cho Minami, Ohyo-do-ku, Osaka. Tel: (06) 458-5321. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

Central Inc. Rep.: Hideki Mori. (SEE ADVERTISE-
MENT)

Cosmo PR, Isehan Bldg., 8-3-7 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-3661. Rep.: Shinzo Takahashi. (SEE ADVERTISE-
MENT)

Grammophon Publ'g & Promo. KK, 1-8-4 Ohashi, Meguro-ku, Tokyo. Tel: (03) 462-5131. Pres.: Naotaka Aizawa; Gen. Mgr.: Tadashi Hino, Wasaburo Kimura.

Ishii Music Promo., Fugetsudo Bldg., 6-6-1 Ginza, Chuo-ku, Tokyo. Tel: (03) 572-0351. Pres.: Yoshiko Ishii; Gen. Mgr.: Harumitsu Hattori; Sales Mgr.: Yutaka Niijama.

Nichion (Nihon Ongaku Shuppan KK), TBS TV, 2nd Bldg., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 584-4711. Pres.: Shigeru Akimoto; Gen. Mgr.: K. Takahashi. (SEE ADVERTISE-
MENT)

RECORDING STUDIOS

Aoi Studio Co. Ltd. (1955), 1-1, Azabu-juban, Minato-ku, Tokyo. Tel: (03) 582-7311. Owner: Jin Kikuchi; Studio Mgr.: Takayuki Kobayashi.

Asahi Music Servs. Inc., 2-2 Ohyo-do-cho Minami, Ohyo-do-ku, Osaka. Tel: (06) 458-5321. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

Avaco Studio (div. of Christian Audiovisual Center) (1949), 13 Shibuya, 4-chome, Shibuya-ku, Tokyo. Tel: 400-4121. Studio Mgr.: Mathew S. Ogawa; Chief Eng.: Motoyoshi Nakanishi; Mixers: S. Hayashi, H. Kobayashi, H. Komazaki, M. Tsuruta. No. of engs. 10.

Avaco Waseda Studio (1970), 1-551 Totsuka-Machi, Shinjuku-ku, Tokyo 160. Tel: (03) 203-4121. Owner & Studio Mgr.: Mathew S. Ogawa; Chief Eng.: Motoyoshi Nakanishi; Mixers: K. Matsuda, K. Machida; Re-Mixers: S. Hori, G. Gokan, E. Miyauchi, F. Itoh, M. Sekine, M. Fukushima.

Bancho Rec'g Studio Co. Ltd. (1964), 3 Minami-Moto-Machi, Shinjuku-ku, Tokyo. Tel: 357-7918. Owner: S. Hirao; Studio Mgr.: R. Higuchi; Chief Eng.: Kazuo Miyazaki; Mixers: H. Tanaka, T. Terashita; Re-Mixers: Y. Hashiguchi, K. Harada. No. of engs. 2; mixers 3; re-mixers 6.

Hikohkan Studio (1960), 18-1 Shinbashi, 1-chome, Minato-ku, Tokyo. Tel: (03) 591-8121. Owner:

Heibe Sakaguchi; Studio Mgr.: Koshiro Katoh; Chief Eng.: Mr. Serizawa; Mixers: Messrs. Satoh, Shimizu, Aihara.

Kokusai Radio-Televi Centre (1953), 8-6-26 Akasaka, Minato-ku, Tokyo. Tel: (03) 408-2161. Owner: Hideo Shiotsugu; Studio Mgr.: Takaaki Negase; Chief Eng.: Matsuo Imaizumi; Mixer: Misao Yoshikawa; Re-Mixers: Hisashi Tanabe, Ryuzo Kasahara. No. of engs. 4; mixers 6; re-mixers 8.

Mouri Studio (1970), 3-5-5 Meguro, Meguro-ku, Tokyo 153. Tel: (03) 712-0151. Owner: Naritaka Mouri; Studio Mgr.: Yoshiki Kuwahara; Chief Eng.: Touji Tegiguchi; Mixers & Re-Mixers: Touji Sekiguchi, Naohiro Kabayashi. No. of engs. 2; mixers 3; re-mixers 2.

Nippon Grammophon Studio, 8-4 Ohashi, 1-chome, Meguro-ku, Tokyo. Tel: 462-5131. Studio Mgr.: Dr. T. Yanagimoto; Chief Eng.: S. Takahashi; Mixers: N. Sugita, S. Ono, K. Maeda, Y. Kitajima; Re-Mixers: K. Handa, S. Mogi, H. Senuma, T. Kitagawa, A. Ito, K. Zenmyoji. No. of engs. 2; mixers 4; re-mixers 6.

Sanno Studio (1960), 4 Akasaka, 5-chome, Minato-ku, Tokyo. Tel: 583-8161. Owner & Pres.: Terusato Yamamoto; Studio Mgr.: Ryuzo Kimura; Chief Eng.: Katsushiro Ishii; Mixers: Susumu Yasuda, Katsushiro Ishii; Re-Mixers: Shoichiro Wakui. No. of engs. 25; mixers 6; re-mixers 6.

Teichiku Kaikan Studio (1965), 2-1 Nishi-shinbashi, Minato-ku, Tokyo. Tel: (03) 502-6651. Owner & Studio Mgr.: Hirokazu Ido; Chief Eng.: Tsumoru Sakakibara; Mixer: Takuro Kawabe. No. of engs. & mixers 9.

Tokyo Studio Center (1965), 6-24 Akasaka 9-chome, Minato-ku, Tokyo. Tel: (03) 404-3811. Owner: Yukio Ikeda; Gen. Mgr.: Akira Muramatsu, Fumio Hayasaki; Studio Mgr.: Seiji Iwahashi; Chief Eng.: Taku Takayama; Mixers: Shotaro Yoshida, Syuichi Akasaka.

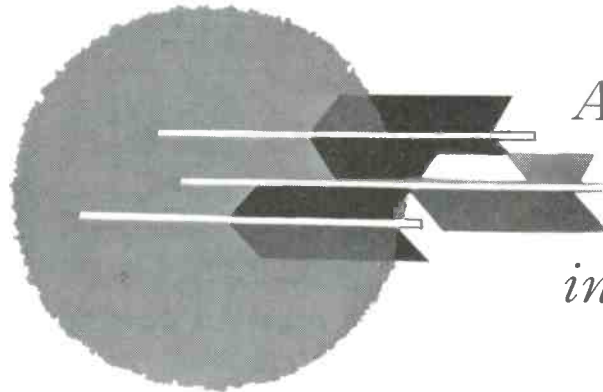
Toshiba Studios, 2-17 Akasaka, 2-chome, Minato-ku, Tokyo. Tel: (03) 585-1111.

Victor Studios (1969), 2-21-1 Jingu-mae, Shibuya-ku, Tokyo 150. Tel: (03) 403-0111. Studio Mgr.: M. Shimatani; Chief Eng.: K. Okumura; Mixers: H. Yoda, N. Sato, N. Yoshizawa, E. Uchinuma, T. Umetsu. No. of engs. 22; mixers 18.

TAPE CUSTOM DUPLICATORS

Apollon Musical Ind. Co. Ltd., 1-5 Wakaba-cho, Shinjuku-ku, Tokyo. Tel: (03) 353-0191. Pres.: Misa Watanabe; Gen. Mgr.: Hidetaka Aoi; Sales Mgr.: Hideki Hayashi. Int'l branch: USA. Cartridge 8-tr.: King.

continued on page 336



*All-embracing music
publishing group
with a proud tradition
in Japan*

ONGAKU-NO-TOMO SHA CORP.

President: SANSAKU MEGURO / Managing Director: SUNAO ASAKA

■ *Walking together, working for progress*

SUISEI-SHA TOA MUSIC CO.

Managing Director: MICHIKO SEKINE

President: SUNAO ASAKA

Address: Kagurazaka, 6-30 Shinjuku-ku, Tokyo, Phone: 268-6151 ~5

continued

C B S/Sony Recs. Inc., 3-17-7 Roppongi, Minato-ku, Tokyo. Tel: (03) 585-0411. Pres.: Norio Ohga; Gen. Mgr.: Toshio Nirazuka; Sales Mgr.: Kikujii Nishitani.
Int'l branch: Hong Kong.
Open reel: Gramophon, King.
 Pony Inc., World Trading Center Bldg., 3-5 Hamamatsu-cho, Shiba, Minato-ku, Tokyo. Tel: (03) 435-4924. Pres.: T. Ishida; Gen. Mgr.: R. Minami; Sales Mgr.: A. Iijchi.
Int'l branch: USA, USA Pony Inc.
Cartridge 4-tr., 8-tr. & open reel: Ponycolupack, Toshiba.
 T B S Serv. Co. Ltd., 5-3-50 Akasaka, Minato-ku, Tokyo. Tel: (03) 582-7351. Pres.: S. Akiyama; Gen. Mgr.: Y. Sugiyama; Sales Mgr.: Mr. Miyake.
Cartridge 8-tr.: Columbia, Toshiba.
Cassette: Toshiba.
 T D K Electronics Co. Ltd., 2-14-6 Uchikanda, Chiyoda-ku, Tokyo. Tel: (03) 256-6111. Pres. & Sales Mgr.: F. Sono; Gen. Mgr.: Mr. Kamiya.
Int'l branch: USA.
Open reel: Toshiba.
 Teichiku Co. Ltd., 148 Tsukamachi, Nara City, Nara Prefecture. Tel: (0742) 22-0468. Pres.: T. Nanko; Sales Mgr.: K. Katsuura.
Branch: Osaka, 2-1 Suekichibashi dori, Minami-ku. Tel: (06) 261-1225.
Cartridge 8-tr.: Asahi Music.

TAPE DUPLICATOR/MARKETER

Asahi Music Servs. Inc., 2-2 Ohyo-do-cho Minami, Ohyo-do-ku, Osaka. Tel: (06) 458-5321. Pres.: Kiyoshi Hara; Gen. Mgr.: Kichijiro Shimojo; Sales Mgr.: Kazuyuki Yagi.

● supplies

RECORDING STUDIO EQUIPMENT MANUFACTURERS

Aiwa Co. Ltd., 2-3 Sofokanda, 8-chome, Chiyoda-ku, Tokyo. Pres.: Yusuke Sanbe; Sales Mgr.: Hiroshi Koimoto.
Product: (Recording & Monitoring Equip.) Microphones, Microphone Booms & Stands.
 Akai Electric Co. Ltd., 12-14 Higashi-Kojima, 2-Chome, Ohita-ku, Tokyo. Tel: (03) 742-5111. Pres.: Saburo Akai; Gen. Mgrs. Foreign Trade Dept.: Hiroyasu Yoshimura, Yuichiro Suzuki.
Product: (Recording & Monitoring Equip.) Tape Recorders—8-tr. & 4-tr., Microphones, Microphone Booms & Stands, Amplifiers—Monitor, Speakers—Monitor, Headphones; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank; (Tape Equip. & Accessories) Heads, Head Demagnetizers, Tape—Raw.
 Coral Audio Corp., 1971 Shiba, Kawaguchi-city, Saitama-ken 332. Tel: (0482) 65-1011. Sales Mgr.: M. Tomita.
Product: (Recording & Monitoring Equip.) Speakers—Monitor, Headphones.
 Denon, see Nippon Columbia.
 Hitachi Ltd., New Marunouchi Bldg., 1-5 Marunouchi, 1-chome, Chiyoda-ku, Tokyo. Tel: (03) 212-1111. Pres.: Kenichiro Komai.
Product: (Video Equip.) Video Tape Recorders; (Professional Film Equip.—35mm) Slide Film Equip.
 J V C, see Victor Co. of Japan.
 Nippon Columbia Co. Ltd., 14-14 Akasaka, 4-chome, Minato-ku, Tokyo 107. Tel: (03) 591-7124, 584-8111. Pres.: Takami Shoboji; Sales Mgr.: Toshiyuki Kobayashi; Studio Equip. Dept. Mgr.: Tohru Hijikata.
Product: (Recording & Monitoring Equip.) Consoles—16 inputs, 16-1 outputs, tape recorders—8-tr.-1-tr., Amplifiers—Monitor, Speakers—Monitor, Turntables, Styli—Pickup; (Special Electronic Equip.) Compressors; (Video Equip.—Closed Circuit Cameras); (Professional Film Equip.—35mm) Slide Film Equip.; (Tape Equip. & Accessories) Heads, Head Demagnetizers, Tape—Raw; (Other) Automatic tape changer for broadcasting.
Brand name: Denon.
 Shibaden, see Shiba.
 Shiba Electric Co. Ltd., Hibiya-kaikan Bldg., 1-6 Uchisaiwai-cho, 2-chome, Chiyoda-ku, Tokyo. Tel: (03) 591-4241. Pres.: Iwao Kubota; Ass't Gen. Mgr. Overseas Dept.: Takao Aoki; Overseas Dept. Sales Mgr.: M. Takekawa.
Product: (Special Electronic Equip.) Measuring & Testing Equip.; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank.
Brand name: Shibaden.
 Victor Co. of Japan Ltd., 4-1-1 Nihonbashi-Honcho, Chuo-ku, Tokyo 103. Tel: (03) 241-7811. Pres.: Y. Kitano; Export Mgr.: S. Harada.
Product: (Recording & Monitoring Equip.) Consoles—24 inputs, 16-8-4-2 outputs, Tape Recorders—16-tr., 8-tr., 4-tr. & 2-tr., Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Headphones, Turntables; (Special Electronic Equip.) Compressors, Equalizers, Filters, Limiters, Reverberation Units—Spring & Plate; (Video Equip.) Video Tape Recorders, Closed Circuit Cameras, Video Tape—Blank; (Professional Film Equip.—35mm) Dubbers & Recorders, Projectors; (Tape Equip. & Accessories) Heads.
Brand name: JVC.

● manufacturers of record dealer accessories & supplies

Modern Import Co. Inc., 711 Fukoku Bldg., 2-2 Uchisaiwai-cho, Chiyoda-ku, Tokyo 100. Tel: (03) 591-5521. Pres.: Wesley K. Oyama; Gen. Mgr.: Henry A. Nakayama; Sales Mgr.: Akira Kishida. (Cleaners, cloths & brushes; tape splicing blocks).
 Nagaoka Seiki, 3-16-3 Kita-Otsuka, Toshima-ku, Tokyo. (Needles).
 Nippon Chikushin, 935 Tozuka-cho 3-chome, Shinjuku-ku, Tokyo. (Needles).
 Ogura Hoseki, 7-12 Omori Kita 5-chome, Ohta-ku, Tokyo. (Needles).

LEBANON

Population: 2,645,000.
 Rate of exchange: \$1 (US)=3.33 pounds.
 Per capita income: \$480.
 Holidays: January 1, March 30 (Moslem New Year), May 1 (Labor Day), May 6 (Martyr's Day), June 20 (Mohammed's Birthday), November 22 (Independence Day), December 25, Moslem & Christian religious holidays.

● record manufacturers/distributors/importers

Angel, see EMI.
 Archiv, see Phonogram.
 Byblos, see A. Chahine.
 Cairophone, see A. Chahine.
 Capitol, see EMI.
 A. Chahine & Fils, Rue Georges Picot, Bab Edriss. Tel: 24-28-88, 23-16-95, 23-48-10, 28-00-13. Pres.: Joseph A. Chahine; Gen. Mgr.: Bernard A. Chahine; Sales Mgr.: Michel N. Acar.
Labels: (Owned) Voix de l'Orient; (distributed) Byblos, Cairophone, Phenicia, all EMI labels; (represented) AZ (France), Apple (UK), Bell (USA), Disneyland (USA), Ember (UK), Encore, Liberty (USA), Paramount (USA), President (UK), Vogue (France).
Int'l reps.: Argentina (Odeon), Brazil (Odeon), France (Pathe-Marconi), Greece (Music-Box), UK (EMI), USA (Capitol).
 Columbia, see EMI.
 D G G, see Phonogram.
 Ducretet-Thomson, see EMI.
 E M I Lebanon SaL, PO Box 6062, Imm. Cesar Eliane, Mekalles, Beirut. Tel: 28-00-13. Mng. Dir.: John G. Deacon; Mgr.: George R. Makzoumeh. (Distributed by A. Chahine & Fils).
Labels: (Owned) Angel, Capitol, Columbia, Ducretet-Thomson, HMV, Harvest, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, State-side, Trianon, Waverley; (represented) Apple (UK), Bell (USA), Blue Thumb (USA), Disc'AZ (France), Disneyland (USA), Dot (USA), Dunhill (USA), Encore, Famous (USA), Flybug (UK), Hot Wax (USA), Invictus (USA), Liberty (USA), Minjit (USA), PDU (Italy), Paramount (USA), Penny Farthing (UK), President (UK), Probe (USA), RAK (UK), Steed (USA), Sunset (USA), Vogue (France).
Note: EMI does pressing for the following labels: Byblos, Cairophone, Decca group, Morico, Voix de l'Islam, Voix du Liban.
 Empire, see Societe Libanaise du Disque.
 Les Fils de Georges Haddad & Co., PO Box 4680, Cinema Empire Bldg., Beirut. Tel: 25-22-22. Pres. & Gen. Mgr.: Mario Haddad; Sales Mgr.: Suzanne Charelian.
Labels: (Represented) Double Shot (USA), Elektra (USA), Eraflo (France), Reprise (USA), Riviera (France), United Artists (USA), Warner Bros. (USA).
 Fontana, see Phonogram.
 H M V, see EMI.
 Harvest, see EMI.
 Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73. Gen. Mgr.: Robert S. Kattan; Sales Mgr.: William S. Kattan.
Labels: (Owned) Ruby, Select; (represented) Fonior (Belgium), Sono-Cairo (UAR), Telefunken-Decca (Germany).
 Melodisc, see Societe Libanaise du Disque.
 Mercury, see Phonogram.
 Metrophon, see Mitri Murr.
 Mitri Murr & Fils, PO Box 1211, Beirut. Tel: 24-46-20, 22-38-08. Gen. Mgr.: George M. Murr.
Labels: (Owned) Metrophon; (represented) Chapter One, Decca, Deram, London, MAM, Rex, Telefunken, Threshold, Turnabout, Vega, Week End.
Int'l rep.: UK (Decca).
 Odeon, see EMI.
 Parlophone, see EMI.
 Pathe, see EMI.
 Phenicia, see A. Chahine.
 Philips, see Phonogram.
 Phonogram Middle East, PO Box 670, Rue Verdun, Beirut.
 Gen. Mgr.: Andre Lebbink.

Labels: Archiv, DGG—Deutsche Grammophon, Fontana, Mercury, Philips, Polydor.
 Polydor, see Phonogram.
 Regal, see EMI.
 Regal Zonophone, see EMI.
 Ruby, see Kattan.
 S L D, see Societe Libanaise du Disque.
 Select, see Kattan.
 Societe Libanaise du Disque SaL, PO Box 4758, Beirut. Tel: 25-22-22, 24-72-09. Pres. & Gen. Mgr.: Mario G. Haddad; Sales Mgr.: Selim Ramia.
Labels: (Owned) Empire, Melodisc, SLD; (represented) ABC (USA), Avco Embassy (USA), Barclay (France), La Compagnie (France), Ember (UK), Festival (France), Fleche (France), Jolly (Italy), Monument (USA), Motown (USA), Musidisc (France), Pama (UK), Pickwick (UK), Ri-Fi (Italy).
 Societe Rimaphone (Mohamed Salman & Cie.), PO Box 4902, Rue de la Mere Gellas, Beirut.
 Stateside, see EMI.
 Trianon, see EMI.
 Voix de l'Orient, see A. Chahine.
 Waverley, see EMI.

● music publishers

Kattan Bros., Bechara Khoury Ave., Beirut. Tel: 23-64-74. Gen. Mgr.: Robert S. Kattan; Sales Mgr.: William S. Kattan.
 Mitri Murr & Fils, PO Box 1211, Beirut. Tel: 24-46-20, 22-38-08. Gen. Mgr.: George M. Murr.
Int'l rep.: UK (Burlington).
 S L D (Eds. Musicales), PO Box 4758, Beirut. Tel: 25-22-22. Pres. & Gen. Mgr.: Mario G. Haddad.

● services

PRESSING PLANTS

E M I Lebanon SaL, PO Box 6062, Imm. Cesar Eliane, Mekalles, Beirut. Tel: 28-00-13. Mng. Dir.: John G. Deacon; Mgr.: George R. Makzoumeh.
 Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73. Gen. Mgr.: Robert S. Kattan; Sales Mgr.: William S. Kattan.
 Societe Libanaise du Disque SaL, PO Box 4758, Beirut. Tel: 25-22-22, 24-72-09. Pres. & Gen. Mgr.: Mario G. Haddad; Sales Mgr.: Selim Ramia.

RECORDING STUDIO

Baalbeck Studios SaL (1958), PO Box 4665, Beirut. Tel: 260150. Chm.: Badie Bulos; Chief Eng.: Stanley H. Khouri; Mixers & Re-Mixers: Iskandar Shahwan, Farid Aboul Kheir. No. of engs. 3; mixers 3.

TAPE CUSTOM DUPLICATOR

Kattan Bros., PO Box 2594, Bechara Khoury Ave., Beirut. Tel: 23-90-73. Gen. Mgr.: Robert S. Kattan; Sales Mgr.: William S. Kattan.

MALAYSIA

Population: 10,583,000.
 Rate of exchange: \$1 (US)=3.12 Malaysia dollars.
 Per capita income: \$280.
 Holidays: January 30-31 (Chinese New Year), May 11 (Wesak Day), June 5 (Monarch's Birthday), August 31 (Malaysia Day), December 25 plus Religious holidays.

● record manufacturers/distributors/importers

Angel, see EMI.
 Borneo Co., PO Box 151, Kuala Lumpur, Selangor.
Labels: (Represented) Angel (India), Capitol (USA), Columbia (UK, USA), EMI (UK), Pathe (France, Hong Kong), Parlophone (UK).
 Columbia, see EMI.
 Cosdel (Malaysia) Ltd., China Insurance Bldg., 8th fl., 174 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor. Tel: 82-234.
Labels: (Owned) Cosdel; (represented) Atco (USA), Atlantic (USA), Cotillion (USA), Durium (Italy), Elektra (USA), Festival (Australia), GRT (USA), Nonesuch (USA), Paramount (USA), Pye (UK), RCA (Australia, UK, USA), Reprise (USA), Rolling Stones (USA), Tamlam/Motown (USA), Warner Bros. (USA).
 Cycle & Carriage, 362 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor. Tel: 23-381.
Labels: (Represented) Polydor (worldwide).
 Decca Ltd., 241-A Victoria St., Penang. Tel: 60-671.
Labels: (Owned) Decca; (represented) Ace of Clubs, Ace of Diamonds, Chapter One, Contemporary, Decca, Deram, Emerald, London, London Globe (all UK).
Int'l reps.: Ceylon (Lewis Brown), China (Linfair Eng'g & Trading), Hong Kong (Moutries), India (Gramophone), Japan (King), Korea (Eun Sung Trading), Macao (Universal Agencies), Pakistan (Gramophone), Philippines (Super), Thailand (Black & White, Ching Thai), Viet Nam (Georges Brown).

E M I (Malaysia) Sdn. Bhd., 116 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor.
Labels: (Owned) Angel, Columbia, Parlophone, Pathe, Regal; (represented) ABC (USA), Apple (UK), Bell (USA), Capitol (USA), Disneyland (USA), Dunhill (USA), EMI group (UK), Ember (UK), Monument (USA).
Int'l rep.: Worldwide (EMI).

Far East Rec. Co. Ltd., 6006 Jalan Tong Seng, Kuala Lumpur, Selangor. Tel: 25-893.
Labels: (Represented) EMI group (UK).

Fontana, see Phonogram & William Jacks.

E. S. Isaac Sdn. Bhd., 205 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor. Tel: 80-630.
Labels: (Represented) Accent (USA), Angel (USA), Columbia (UK), Crescendo (USA), Everest (USA), HMV (UK), Hi Fi (USA), Parlophone (UK), Telefunken (Germany), Vogue (France).

William Jacks Sdn. Bhd., Chartered Bank Bldg., Jalan Ampang, Kuala Lumpur, Selangor. Tel: 25-431.
Labels: (Distributed) Fontana, Philips, Polydor, Pop Sound.

Life, see Musical Inds.

Malaysia Recs. Sdn. Bhd., PO Box 1013, Jalan Semangat, Selangor. Tel: 54-584.
Labels: (Represented) DGG, Mercury, Polydor (USA).

Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: 52-119. Mng. Dir.: Ng Lian Chin.
Labels: (Owned) Life; (distributed) Cosdel; (represented) CBS, Harmony, Kapp, Vocalion (all USA).

Parlophone, see EMI.

Pathe, see EMI.

Philips, see Phonogram & William Jacks.

Phonogram Far East Pte. Ltd., Jalan Bukit Bintang, 1st fl., No. 20, Kuala Lumpur, Selangor. Tel: 81-571. Mgr.: Mustafa Sheriff.
Labels: (Owned) Fontana, Philips, Polydor, Pop Sound; (represented) A&M (USA), Buddah (USA), Island (UK), MGM (USA), Mercury (USA), Page One (UK), Riverside (USA), Roulette (USA), Stax (USA), Vanguard (UK), Verve (USA).
Int'l reps.: Germany (DGG), Netherlands (Philips).

Polydor, see Phonogram & William Jacks.

Pop Sound, see Phonogram & William Jacks.

Regal, see EMI.

DIRECT-MAIL SERVICE

E. S. Issac Sdn. Bhd., 205 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor. Tel: 80-630.

Musical Inds. Sdn. Bhd., Lot 5, Jalan 13/2, Petaling Jaya, Selangor. Tel: 52-119. Mng. Dir.: Ng Lian Chin.

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 2266. Dir.: Tan Sri Hian-Tsin Tan.
Home office: USA, Jechan Scientific Co.

PROMOTION & PUBLICITY

Cosdel (Malaysia) Ltd., China Insurance Bldg., 8th fl., 174 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Selangor. Tel: 82-234.

RECORDING STUDIO

Kinetex Studios (Pte.) Ltd. (1971), Shah's Bowling Alley, Petaling Jaya, Selangor, West Malaysia.
Owner: Arthur C. Symons; **Studio Mgr.:** H.M. Shah.

IMPORTERS OF RECORDING STUDIO EQUIPMENT

Eastland Trading Co., 301 Jalan Pekeliting, Kuala Lumpur, Selangor, West Malaysia. Tel: 25302.
Pres.: Quek Tee Sin; **Sales Mgr.:** Wong Awa.
Home office: Singapore (see for product imported).

O'Connor's (Pte.) Ltd., Federal Hwy., Petaling Jaya, Selangor, West Malaysia. Tel: 51562.
Home office: Singapore (see for product imported).

Societa Commissionaria Di Esportazione Di Importazione, 91 Janal Campbell, Kuala Lumpur, Selangor, West Malaysia. Tel: 85532. **Contact:** Mr. Sung.

Home office: Singapore (see for product imported).

supplies

POLYETHYLENE BAGS

Panda Inds. Sendirian Berhad, Kamunting Ind'l Estate, Taiping, Perak. Tel: 2266. Dir.: Tan Sri Hian-Tsin Tan.
Home office: USA, Jechan Scientific Co.

MEXICO

Population: 48,313,438
Rate of exchange: \$1 (US) 12.50 pesos.
Per capita income: \$527

Records sold domestically: LPs 1970-7,093,266 units; 1969-6,968,130 units. EPs 1970-6,109,894 units; 1969-7,146,468 units. Singles 1970-8,094,033 units; 1969-7,769,280 units.

Records exported: LPs 1970-116,813 units. EPs 1970-54,737 units. Singles 1970-1,554 units.

Records imported: LPs 1970-45,971 units.

Pre-recorded tape sold domestically: Cartridge 1970-154,080 units. Cassette 1970-34,673 units.

Pre-recorded tape exported: Cartridge 1970-184 units. Cassette 1970-18 units.

Pre-recorded tape imported: Cartridge 1970-2,246 units. Cassette 1970-7,977 units.

Holidays: January 1, February 5 (Promulgation of the Constitution), March 21 (Birthday of Don Benito Juarez), May 1 (Labor Day), May 5 (Victory of General Ignacio Zaragoza), September 16 (Independence Day), October 12 (Columbus Day), November 20 (Anniversary of the Revolution), December 25, all traditional Christian holidays.

● record manufacturers/distributors/importers

Advanced, see Tizoc.

Apolo (Discos) SA, Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-00-55. **Pres.:** Ing. Pedro Camarena M.; **Gen. Mgr.:** Lic. Gerardo Mier N.; **Sales Mgr.:** Ignacio Aguilar D' La Torre.
Labels: (Owned) Apolo, Cohete, Vida; (represented) Alpha (USA), Arne Bendiksen (Norway), Demarco (USA), Gemini (UK), Movieplay (Spain), Panton (Czechoslovakia), Sonet (Sweden).
Int'l rep.: Venezuela (La Discoteca).

Ariel, see Orfeon.

Aristos, see Tizoc.

Aza, see Son*Art.

Belart, see Polydor.

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. **Pres.:** Juan Manuel Villarreal P.; **Gen. Mgr.:** Armando de Llano A.; **Sales Mgr.:** Raul Bejarano T.
Labels: (Owned) CBS, Epic.
Cartridge 8-tr., cassette & open reel: (Owned) CBS.

continued on page 338



LA "ONDA" PESADA



ORFEON VIDEOVOX, S. A.
Calle 8 Esq. Alce Blanco Frac. Alce Blanco 2a. Sección Naucalpan de Juárez, Edo. de México

continued

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Admin. Mgr.: Fernando Hernandez; A&R Mgr.: Alfredo M. Gil; Int'l A&R Mgr.: Armando Martinez; Sales Mgr.: Luis Gomez Ocariz. Labels: (Owned) Capitol, Capitol Pops; (represented) Apple (UK), Bell (USA), Blue Thumb (USA), Brother (USA), Capitol (USA), Dunhill (USA), EMI group (Worldwide), Motown (USA), Tonsil (USA), Top Hits (Venezuela), Joan Manuel Serrat (Spain).
Cartridge 8-tr. & cassette: (Owned) Capitol, Odeon; (represented) Apple (UK), Bell (USA), Dunhill (USA), EMI group (worldwide), Motown (USA).
 Int'l reps.: Bolivia (Discolandia Dueri), Colombia (CBS), Ecuador (IFESA), Japan (Toshiba), Nicaragua (Sonido), Peru (IEMPSA), Venezuela (Corp. Los Ruices), Worldwide (EMI). (SEE ADVERTISEMENT)
 Centro Musical de Tijuana SA, 917 Constitution Ave., Tijuana, B.C. Tel: 5-13-22. Gen. Mgr.: Luis Alonso (Distributor).
 Ciro, see Coro.
 Cisne SA (Discos), Carracci 64, Mexico 19, D.F. Tel: 5-63-29-00. Pres.: Rafael Ficachi Gonzales; Gen. Mgr.: Raul Ficachi Gonzales.
Cartridge 4-tr.: (Owned) Cisne, Raff.
 Corito, see Coro.
 Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.
 Labels: (Owned) Coro, Coro, Corito, In.
 Delta, see Tizoc.
 Diana, see Gamma.
 Dimsa, see Orfeon.
 Fco, see Peerless.
 Fpic, see CBS.
 Fermata (Discos) SA, Apdo. 11-620, Av. Division del Norte 31, Mexico 11, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg.
 Home office: Brazil.
 Labels: (Represented) Biram (Switzerland), Fermata (Brazil), DJM (UK), Minerva (Germany), Premier (Brazil), RGE (Brazil), Som/Maior (Brazil).
Cartridge 8-tr. & cassette: (Represented) Fermata, Premier, RGE, Som/Maior, Young (Brazil).
 Fontana, see Polydor.
 Gamma SA, Apdo. 7762, Ejercito Nacional 167, 1st fl., Mexico 1, D.F. Tel: 5-45-73-60. Pres.: Jose M. Vidal Zapater; Gen. Mgr.: Carlos J. Camacho; Int'l Mar.: Luis M. Moyano.
 Labels: (Owned) Diana, Gamma; (represented) ABC (USA), AZ (France), Alvorada (Portugal),

Amadeo (Austria), Amaret (USA), BWD (UK), Bang (USA), Bluebell (Italy), Carosello (Italy), Command (USA), Connoisseur Society (USA), Cynus (France), Chess/Checker/Cadet (USA), Discomoda (Venezuela), Dot (USA), Double Shot (USA), Ducretet-Thomson (France), Durium (Italy), Elektra (USA), Erato (France), Everest (USA), Festival (France), GRT (USA), Hallmark (UK), Hispavox (Spain), Hypopotam (France), Janus (USA), Jewel-Paula (USA), Laurie (USA), Map City (USA), Mio Int'l (USA), Musical Heritage (USA), Original Sound (USA), Paramount (USA), Pye (UK), Reprise (USA), Riviera (France), Stereo Dimension (USA), Supraphon (Czechoslovakia), Symphony Tone (Austria), Tangerine (USA), Total Sound (USA), 20th Century-Fox (USA), Vanguard (USA), Vogue (France), Warner Bros. (USA), White Whale (USA).
Cartridge 8-tr.: (Owned) Gamma; (represented) Amaret (USA), Artia (Czechoslovakia), Bluebell (Italy), Carosello (Italy), Chess (USA), Cynus (France), Discomoda (Venezuela), Double Shot (USA), Durium (Italy), Erato (France), Hispavox (Spain), Janus (USA), Jewel (USA), Laurie (USA), Original Sound (USA), Outburst (USA), Project 3 (USA), Pye (UK), Riviera (France), Reprise (USA), Symphony Tone (Austria), 20th Century-Fox (USA), Vanguard (USA), Vogue (France), Warner Bros. (USA), White Whale (USA).
Cassette: Same as 8-tr. except for Gamma (SEE ADVERTISEMENT)
 Golden, see Juventa.
 Heliodor, see Polydor.
 In, see Coro.
 Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria Gonzales Y Romero; Sales Mgr.: Rafael de Paz.
 Labels: (Owned) Golden, Juventa.
 Karussell, see Polydor.
 Maya, see Orfeon.
 Musart (Discos) SA, Av. Cuiclahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres. & Gen. Mgr.: Eduardo L. Baptista; Sales Mgr.: Francisco Bosch.
 Labels: (Owned) Musart, Musart Norteno, Trebol; (represented) Codiscos (Colombia), Liberty/UA (USA), Music Hall (Argentina), Musidisc (Brazil), Novola (Spain), Zafiro (Spain).
Cartridge 8-tr.: (Owned) Musart; (represented) Liberty (USA), Musidisc (Brazil), United Artists (USA).
Cartridge 4-tr.: (Owned) Musart.
Cassette: Same as 8-tr.
 Int'l reps.: Argentina (Sicamericana), Bolivia (Discolandia Dueri), Chile (IEM Odeon), Colombia (Codiscos), Dominican Republic (Distribui-

dora Dominicana de Discos), Ecuador (IFESA), Guatemala (Discos de Centroamerica), Panama (Discos de Panama), Peru (IEMPSA), Spain (Zafiro), Venezuela (Discoteca), USA (Record Disks of America, Musical Recs., Musical Tapes). (SEE ADVERTISEMENT)
 Musica de Mexico, Esteva 26A, Mexico 18, D.F. Tel: 5-15-35-90, 5-15-64-84. Pres. & Gen. Mgr.: Dario A. Zorzano.
 Label: (Owned) Tequila.
 Norfeno, see Musart.
 Omega, see Son*Art.
 Opem, see Orfeon.
 Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-25-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto; Int'l Mgr.: Luis Alberto San Martin.
 Int'l branch: USA.
 Labels (Owned) Ariel, Dimsa, Maya, Orfeon; (distributed) Opem; (represented) Barclay (France), Guitarra (Spain), Jubilee group (USA), MCA (USA), Monument (USA), Roulette (USA), Scepter (USA), Sonolux (Colombia).
Cartridge 8-tr.: (Owned) Dimsa, Orfeon; (represented) Alshire (USA), Barclay (France), MCA (USA), Roulette (USA), Scepter (USA).
Cassette: Same as 8-tr. except Dimsa. (SEE ADVERTISEMENT)
 Panamusic SA, Apdo. 151, Calle Dos 11-B, Naucalpan. Tel: 5-76-14-73. Pres.: Alberto Guindi Sidauy; Gen. Mgr.: Casimiro P. Flores O.; Sales Mgr.: Ramiro Gamboa Segui.
 Labels: (Owned) Panamusic, Sol; (represented) Bemol (Brazil), Beverly (Brazil), Campeao (Brazil), Mallarini (Uruguay), Westminster (USA).
Cartridge 8-tr.: (Owned) Panamusic, Sol; (represented) Campeao (Brazil).
 Int'l reps.: Brazil (Campeao), Uruguay (Mallarini).
 Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich.
 Labels: (Owned) Eco, Peerless; (represented) Azteca (USA), Chantecler (Brazil), Decca (France, Italy), Del Valle (USA), Deram (UK), Fuentes (Colombia), Hi (USA), INDICA (Costa Rica), London (UK), MAM (UK), Onix (Ecuador), Palacio (Venezuela), Richmond (UK), Seeco (USA), Starbright (USA), Telefunken (Germany), Threshold (UK), Turnabout (USA), Virrey (Peru), Vox (USA).
Cartridge 8-tr.: (Owned) Eco, Peerless; (distributed) Gamma; (represented) London (UK, USA).
Cartridge 4-tr. & cassette: (Owned) Peerless; (represented) London (UK, USA).
 Int'l reps.: Argentina (Famous) Chile (Philips),



LATIN AMERICA'S BEST CATALOG FOR YOUR COUNTRY

THE BEST PROMOTION AND DISTRIBUTION FOR YOUR LABEL IN MEXICO

DISCOS MUSART, S. A.
Apdo. Postal 17503 México 17, D. F. - México

MANUFACTURERS AND DISTRIBUTORS OF:

MUSART • TREBOL • OASIS • MUSART NORTEÑO • FANTASY
LIBERTY • ZAFIRO • NOVOLA • MUSIDISC • ZEIDA • COSTEÑO



Colombia (Fuentes), Costa Rica (INDICA), Dominican Republic (Guarachita), Ecuador (Fabrica de Discos), Japan (Nippon Columbia), Peru (Virrey), Portugal (Radio Triunfo), South Africa (Coronet), Spain (Hispanvox), USA (Musical Tapes, Sunshine), Venezuela (Buena Musica). (SEE ADVERTISEMENT)

Philips, see Polydor.

Polydor SA (Discos Universales), Av. Insurgentes Sur 1877, 13th fl., Mexico 20, D.F. Tel: 5-48-41-6B. Gen. Mgr.: Luis Baston T.; Sales Mgr.: Enrique de Noriega.

Labels: (Owned) Belart, Fontana, Heliodor, Karussell, Philips, Polydor, Spectrum; (distributed) Discos Zave; (represented) Atlantic/Stax (USA), Buddah (USA), Colossus (USA), Columbia (Spain), Egrem (Cuba), Heritage (USA), Island (UK), Kama Sutra (USA), MGM (USA), Mercury (USA), Vertigo (UK), Verve (USA).

Cartridge 8-tr.: (Represented) Atlantic, Buddah, Kama Sutra, MGM, Mercury, Verve (all USA).

Cassette: (Owned) Belart, Philips, Polydor; (represented) Atlantic, Buddah, Kama Sutra, MGM, Mercury, Verve (all USA).

Int'l reps.: Peru (Virrey), USA (Miami Recs.).

R C A SA de CV Rec. Div., Cuiclahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Gen. Mgr.: J.M. Vias Jr.; Sales Mgr.: E. Tort Parada.

Labels: (Owned) RCA, Camden; (represented) A&M (USA), Audio Fidelity (USA), Delite (USA), Super K (USA).

Cartridge 8-tr. & cassette: (Owned) RCA; (represented) A&M, Audio Fidelity, Crewe (all USA).

Int'l rep.: Worldwide (RCA). (SEE ADVERTISEMENT)

Raff, see Cisne.

Regis, see Son*Art.

Sol, see Panamusic.

Son*Art (Discos) SA, Lago Hielmar 26, Mexico 17, D.F. Tel: 5-31-58-71. Pres.: Jose Manuel Mantecón Olavarrieta; Gen. Mgr.: Teodoro Mantecón Olavarrieta; Comm'l Mgr.: Bernardo Gonzalez Bernaldez.

Labels: (Owned) Omega, Regis, Son*Art; (distributed) Aza; (represented) DINSA (Peru), Etiqueta Verde (Venezuela), Fono (Guatemala), King (Japan), Kubaney (USA), Tal' Recs. (Colombia), Tropical (Colombia), Vega (France), Vergara (Spain), Victoria (Columbia).

Cartridge 8-tr. & cassette: (Owned) Son*Art.

Int'l reps.: Colombia (Tropical), Guatemala (Fono), Peru (Industria Fonografica Peruana), Spain (Vergara), USA (South Eastern Recs.), Venezuela (Buena Musica).

Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de la O.; Sales Mgr.: Jose Felipe Villaburu.

Spectrum, see Polydor.

Tequila, see Musica de Mexico.

Tizoc (Discos) SA, Apdo. 11-620, Mexico 11, D.F.; Division del Norte 31, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg; Gen. Mgr.: Francisco D. Cardenas G.; Sales Mgr.: Teodoro Baston.

Int'l branch: USA, Frey Int'l Ltd.

Labels: (Owned) Advanced, Aristos, Delta, Tizoc; (represented) Ad-Rhythm (UK), A&R (USA), Avco Embassy (USA), Belter (Spain), Ember (UK), GNP Crescendo (USA), Hi Fi (USA), Ovation (USA), Palette (Belgium), Penny Farthing (UK), Pickwick Int'l (USA), Tempo Int'l (USA), Verdette (Italy).

Int'l rep.: Spain (Belter).

Trebol, see Musart.

Universales (Discos), see Polydor.

Zave (Discos), see Polydor.

Brambila Musical Mexico SA, 2305 Av. Cuiclahuac, Mexico 16, D.F. Tel: 5-27-83-83.

Affiliates: Songs of Mexico Inc., United Mexican Music Publ'rs Inc.

Int'l firms represented: Ardmore & Beechwood (UK), Campbell-Connelly (UK), Walt Disney (USA), Sam Fox (USA), Edwin H. Morris (USA).

Int'l reps.: Argentina (Alfred Perrotti), Brazil (Irmaos Vitale), San Salvador (Ed. Centroamericana), USA (Songs of Mexico).

Camarena Musical SA, Revillagigedo 104-B, Mexico 1, D.F. Tel: 5-85-02-02. Pres.: Ing. Pedro Camarena M.; Gen. Mgr.: Guadalupe M. De Camarena.

E M E X Publicidad Musical, see Hnos. Marquez.

Fermata Mexicana SA, Apdo. 11-620, Av. Division del Norte 31, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg; Gen. Mgr.: Rafael Farias de la Torre.

Int'l firms represented: Arapua (Brazil), Brasil Musica (Brazil), Fermata (Argentina, Brazil, USA), Melodias Americanas (Brazil), Minerva (Germany), Musica Brasileira Moderna (Brazil), Seresta (Brazil), Sidomar (Brazil), Sonata (Brazil).

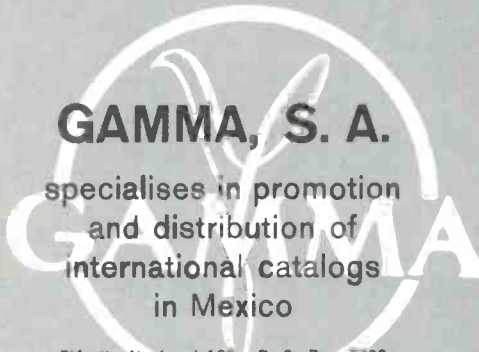
● music publishers

Beechwood de Mexico SA, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Gen. Mgr.: Fernando Hernandez.

Int'l firms represented: Beechwood (USA), EMI (worldwide), Jobete (USA), KPM (UK), Stein & Van Stock (USA).

Int'l reps.: Worldwide (EMI).

continued on page 340




GAMMA, S. A.
specialises in promotion
and distribution of
international catalogs
in Mexico

Ejército Nacional 167 - P. O. Box 7762
México 1, D. F. MEXICO - (Phone: 45-73-60)


get action and money in méxico

through...

RECORD COMPANY
DISCOS TIZOC, S.A.



PUBLISHING COMPANY
EDITORIAL TEOCALI, S.A.



P.O. BOX 11-620
México 11, D.F. MEXICO

continued

Grever Int'l SA, Yauatepec 107, Mexico 11, D.F. Tel: 5-53-36-03. Pres.: Charles E. Grever; Gen. Mgr.: Fernando Arizmendi; Sales Mgr.: Angel Hernandez Chavez.

Juventa (Ed. Musical), Tonalá 194-G, Mexico 7, D.F. Tel: 5-74-12-78. Pres. & Gen. Mgr.: Rosamaria Gonzalez Y Romero; Sales Mgr.: Rafael de Paz.

Int'l firms represented: Curci (Italy), Rhyma (Colombia), Susy (Italy), Suvini Zerboni (Italy), Tone (Japan).

Int'l reps.: Argentina (Korn), Spain (SGAE), USA (Songs of Mexico).

Hnos. Marquez (Eds.) SA (SACM), Av. Chapultepec 43, Mexico 1, D.F. Tel: 5-88-01-02, 5-88-25-16. Pres.: Jose Marquez; Gen. Mgr.: Ramon Marquez.

Affiliate: EMEC Publicidad Musical.

Int'l rep.: USA (Mexican Music).

Meximusic SA, Av. Division del Norte 31, Mexico 12, D.F. Tel: 5-43-72-40.

Int'l firms represented: Alpane (USA), Arvee (USA), Copyright Serv. Bureau (USA), Nemperor (USA), Sweden Music (Sweden).

Mundo Musical SA, Puebla 286, Mexico 7, D.F. Tel: 5-33-20-80. Pres.: Juan Manuel Villarreal P.; Gen. Mgr.: Hector Martinez Anaya.

Int'l firms represented: April/Blackwood (worldwide), Blue Seas/Jac (USA), Lowery (USA), Melograf (Argentina), Tree (USA).

Int'l reps.: Argentina (Melograf), Brazil (Mundo Musical), Costa Rica (Mundo Musical), Peru (Edimusa), worldwide (April/Blackwood).

Musart (Ed. Musical) SA, Av. Cuitlahuac 2327, Mexico 16, D.F. Tel: 5-27-00-20. Gen. Mgr.: Eduardo L. Baptista.

Int'l firms represented: Jac (USA), Zafiro (Spain). (SEE ADVERTISEMENT)

Musica de Mexico (SACM), Esteva 26A, Mexico 18, D.F. Tel: 5-15-35-90, 5-15-64-84. Pres. & Gen. Mgr.: Dario A. Zorzano.

Affiliate: Z-19-Mexico (SACM).

Int'l reps.: Spain (SGAE), USA (Songs of Mexico).

Orfeon (Ed.), Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Gen. Mgr.: Enrique Marquez. (SEE ADVERTISEMENT)

Planetary Nom de Mexico SA, Calle Dos 138, Naucalpan. Tel: 5-76-06-38.

Polyphon de Mexico (Ed.) SA, Insurgentes Sur 1877, 12th fl., Mexico 20, D.F. Tel: 5-48-35-29. Gen. Mgr.: Jose Gonzalez Monroy.

Int'l firms represented: Artemis (Netherlands), Egrem (Cuba), Kama Sutra (USA), Kaskat (USA), Ten East (USA).

Pronociones & Ediciones Int'les SA (SACM), Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-33-31-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Jose Luis Vela.

Int'l reps.: Spain (Canciones del Mundo), Venezuela (Contrapunto).

Promotora Mexico Musical (SACM), Revillagigedo 96-303, Mexico 1, D.F. Tel: 5-21-39-29. Pres. & Gen. Mgr.: Luis Carlos Peredo; Sales Mgr.: Heriberto Aceves.

R C A Victor (Ed.) SA de CV (SACM), Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Gen. Mgr.: Alfredo Gil Jr.

Int'l firms represented: Dunbar (USA), RCA (Brazil, Italy, Spain), Kirshner (USA), McClen (USA), Relay (Argentina), Soninter (Colombia), Sunbury (Canada, UK, USA).

Int'l reps.: Argentina (Relay), Brazil (RCA), Canada (Sunbury), Italy (RCA), Spain (RCA), UK (Sunbury), USA (Dunbar, Sunbury). (SEE ADVERTISEMENT)

Songs of Mexico Inc., see Brambila.

Teocali (Ed.) SA, Division del Norte 31, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg; Gen. Mgr.: Rafael Farias de la Torre.

Int'l firms represented: Avco Embassy (USA), Avemb (USA), Belter (Spain), La Compagnie (France), Fazer (Finland) Florida (UK), Heathside (UK), Michael Legrand (France), Musica de Hoy (Spain), Neil (USA), Page Full of Hits (UK), Rideau Rouge (France), Skyview (USA), Sparta (UK).

United Mexican Music Publ'rs Inc., see Brambila.

Z-19-Mexico, see Musica de Mexico.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A M P E M (Asociacion Mexicana de Promotores & Editores de Musica), Av. Chapultepec 43, Mexico 1, D.F. Tel: 12-02-28.

A M P R O F O N A (Asociacion Mexicana de Productores Fonograficos AC), Guanajuato 65, Mexico D.F. Tel: 5-11-83-81, 5-11-85-34.

Camara Nacional de la Industria de Radiodifusion, Plaza de la Reforma 400-302, Mexico 6, D.F.

DESIGN & ARTWORK

C B S/Columbia SA, Av. 16 de Septiembre 51, Naucalpan. Tel: 5-76-03-33.

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-13-70.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto. (SEE ADVERTISEMENT)

Tizoc (Discos) SA, Apdo. 11-620, Mexico 11, D.F.; Division del Norte 31, Mexico 12, D.F. Tel: 5-43-72-40. Pres.: Mario Freidberg; Gen. Mgr.: Francisco D. Cardenas G.

DIRECT-MAIL SERVICE

C B S/Columbia SA, Av. 16 de Septiembre 51, Naucalpan. Tel: 5-76-03-33.

LICENSING ORGANIZATION, MUSIC

S A C M (Sociedad de Autores & Compositores de Mexico SA), Calzada Mayorazgo 96-A, Xoco, Coyoacan, Mexico 29, D.F. Tel: 24-55-95. Cable: COMPAS.

LICENSORS, TAPE & RECORD

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-13-70.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.

Musart (Discos) SA, Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres. & Gen. Mgr.: Eduardo L. Baptista. (SEE ADVERTISEMENT)

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto. (SEE ADVERTISEMENT)

PLATING & PROCESSING PLANTS

C B S/Columbia SA, Av. 16 de Septiembre 51, Naucalpan. Tel: 5-76-03-33.

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Sales Mgr.: Luis Gomez Ocariz. (SEE ADVERTISEMENT)

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-13-70.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.

Musart (Discos) SA, Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres. & Gen. Mgr.: Eduardo L. Baptista. (SEE ADVERTISEMENT)

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto.

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. (SEE ADVERTISEMENT)

PRESSING PLANTS

C B S/Columbia SA, Av. 16 de Septiembre 51, Naucalpan. Tel: 5-76-03-33.

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Sales Mgr.: Luis Gomez Ocariz. (SEE ADVERTISEMENT)

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-13-70.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.

Musart (Discos) SA, Av. Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres. & Gen. Mgr.: Eduardo L. Baptista. (SEE ADVERTISEMENT)

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto. (SEE ADVERTISEMENT)

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. (SEE ADVERTISEMENT)

PRINTERS & LITHOGRAPHERS

C B S/Columbia SA, Av. 16 de Septiembre 51, Naucalpan. Tel: 5-76-03-33.

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel: 5-63-13-70.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto. (SEE ADVERTISEMENT)

R C A SA de CV, Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. (SEE ADVERTISEMENT)

PROMOTION & PUBLICITY

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.

Hnos. Marquez (Eds.) SA, Av. Chapultepec 43, Mexico 1, D.F. Tel: 5-88-01-02, 5-88-25-16. Pres.: Jose Marquez; Gen. Mgr.: Ramon Marquez.

RECORDING STUDIOS

C B S/Columbia Int'l SA (1947, remodelado 1970), 16 de Septiembre 784, Naucalpan. Tel: 5-76-03-33. Studio Mgr.: Antonio Garcia Escobedo; Chief Eng.: Rodolfo Zamudio F.; Mixers: Rodolfo Zamudio F., Daniel Esteves, Antonio Zamora; Re-Mixers: Rodolfo Zamudio F., Antonio Zamora, Ramon Lopez. No. of engs. 15; mixers 3; re-mixers 3.

Capitol de Mexico (Discos) SA de CV, Ayuntamiento 54, Mexico 1, D.F. Tel: 5-18-13-20. Pres.: John Bush; Sales Mgr.: Luis Gomez Ocariz.

Cartuchos Magneticos SA, Lago Zirahuen 156, Mexico 17, D.F. Pres.: Mario Simonetti; Gen. Mgr.: Gabriel Gonzalez de La O.; Sales Mgr.: Martin Luke.

Hnos. Marquez (Eds.) SA, Av. Chapultepec 43, Mexico 1, D.F. Tel: 5-88-01-02, 5-88-25-16. Pres.: Jose Marquez; Gen. Mgr.: Ramon Marquez.

Musart, Cuitlahuac 2335, Mexico 16, D.F. Tel: 5-27-01-00. Pres. & Studio Mgr.: Eduardo L. Baptista; Chief Eng.: Jorge Mendoza. No. of engs. 2; mixers 4; re-mixers 2. (SEE ADVERTISEMENT)

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto. (SEE ADVERTISEMENT)

Peerless SA (Fabrica de Discos) (1947), Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15. Gen. & Studio Mgr.: Peter Ulrich; Chief Eng.: Jurgen Ulrich. No. of engs. 2; mixers 3; re-mixers 2. (SEE ADVERTISEMENT)

Polydor SA (Discos Universales), Av. Insurgentes Sur 1877, 13th fl., Mexico 20, D.F. Tel: 5-48-41-68. Gen. Mgr.: Luis Baston T.; Sales Mgr.: Enrique de Noriega.

R C A SA de CV (1925), Av. Cuitlahuac 2519, Mexico 16, D.F. Tel: 5-27-60-20. Studio Mgr.: Francisco D. Cardenas; Chief Eng.: Fernando Montes de Oca. No. of engs. 2; mixers 2; re-mixers 2. (SEE ADVERTISEMENT)

SHIPPING SERVICES

C B S/Columbia SA, Av. 16 de Septiembre 51, Naucalpan. Tel: 5-76-03-33.

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.

TAPE CUSTOM DUPLICATORS

Cartuchos Magneticos SA, Lago Zirahuen 156, Mexico 17, D.F. Pres.: Mario Simonetti; Gen. Mgr.: Gabriel Gonzalez de La O.; Sales Mgr.: Martin Luke.

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto. (SEE ADVERTISEMENT)

Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel: 5-45-72-15, 5-31-33-20. Pres.: Heinz Klinckwort; Gen. Mgr.: Peter Ulrich. (SEE ADVERTISEMENT)

Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel: 5-31-49-52. Pres.: Oscar Rivero A.; Gen. Mgr.: Gabriel Gonzalez de La O.

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 5-76-06-38, 5-76-16-15, 5-76-51-43. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

TAPE DUPLICATOR/MARKETER

Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan. Tel: 5-76-06-38, 5-76-16-15, 5-76-51-43. Pres.: Alberto Guindi; Gen. Mgr.: Casimiro P. Flores Ochoa; Sales Mgr.: Ramiro Gamboa.

continued on page 342

en MEXICO se escucha... VA CAYENDO UNA LAGRIMA

con LOSBABY'S por supuesto son..... Peerless

RCA

Presenta: Los lanzamientos con mayor proyección internacional en '71



Usted nunca
estará solo con

Guadalupe Grigo

Un nuevo concepto
en la música mexicana

Un muñeco de madera
Oye mamá, oye papá
He bajado al infierno
En ellos creo
Soy rebelde
Tabu, tabu
Tu te has ido
La última palabra
Bada-bada-ba
Unete a mí

MKL/S - 1919



Mi ciudad
El último poeta
Soñador
Veloz
Hoy no salgo a la cantina
Pajarero
La milpa de Valerio
En el nombre de Dios
El morral
La yunta y el rebozo
Genoveva
Ay que será de mi tierra
MKL/S - 1913

continued

BOVEMA



EMI

**REPRESENTING
YOU IN HOLLAND
MEANS SUCCESSFUL
BUSINESS.
JUST ASK:**

ABC DUNHILL
A & R
APPLE
BELL
BLUE THUMB
CONTEMPORARY
FANTASY
INVICTUS
LIBERTY-UA GROUP
MONUMENT
MUSICOR

STATESIDE:
BROTHER RECORDS
CREWE RECORDS
CARNABY RECORDS
TARANTULA-FLY
STRAIGHT
TAMLA-MOTOWN GROUP
TRANSATLANTIC
WALT DISNEY
BACILLUS
CAPITOL
COLUMBIA
EMIDISC
HARVEST
HIS MASTERS VOICE
IMPERIAL-CATFISH
ODEON-PARLOPHONE
PATHE
REGAL-ZONOPHONE

● **supplies**

**JACKET MANUFACTURER
LABEL MANUFACTURER
POLYETHYLENE BAGS**

C B S/Columbia SA, Av. 16 de Septiembre 51, Naucalpan. Tel: 5-76-03-33.

**RECORDING STUDIO EQUIPMENT
MANUFACTURER**

Ampex de Mexico SA de CV, Av. Division del Norte 1832, Mexico 13, D.F. Tel: 5-39-68-70, 5-32-51-26.

Chief product: Audio & videotape recorders.

**RECORD PROCESSING MACHINERY
MANUFACTURER**

Orfeon Videovox SA, Av. Universidad 1273, Mexico 12, D.F. Tel: 5-24-25-00. Pres.: Guillermo Infante; Sales Mgr.: Hector Basurto. (SEE ADVERTISEMENT)

SLEEVE MANUFACTURER

CBS Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, Mexico. Tel: 5-76-03-33. Pres.: Juan Manuel Villarreal P.; Gen. Mgr.: Armando de Llano A.; Sales Mgr.: Raul Bejarano T. units; 1969-6,968,130 units. ESPs 1970-6,

● **manufacturer of
record dealer
accessories & supplies**

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel: 5-31-29-00.
Product: Racks.

NETHERLANDS

Population: 12,957,584.
Rate of exchange: \$1 (US)=3.55 guilders.
Per capita income: \$1,449.
Holidays: January 1, Good Friday, Easter Monday, April 30 (Queen's Birthday), Ascension, May 3 (Remembrance Day), Whit Monday, December 25, 26.

● **record manufacturers/
distributors/importers**

Aphrodite, see Negram-Delta.
Ariola-Athena, see Ariola-Eurodisc.
Ariola-Eurodisc-Benelux NV, Baan 15, Haarlem. Tel: (023) 32-26-40. Mng. Dirs.: Jan van Schalkwijk, Egmont Luftner.
Home office: Germany.

Labels: (Owned) Ariola, Ariola-Athena, Baccarola, Baccarola-Auslese, Baccarola-Int'l, Eurodisc; (distributed) Maritim, TWR, Veb; (represented) A&M (UK), Ariston (Germany), Avco Embassy (USA), Cetra (Italy), Fonit-Cetra (Italy), Gemini (UK), Help (Italy), Island (UK), Jayboy (UK), Joy (UK), Jubilee (UK), Mayfair (UK), Ode '70 (UK), President (UK), Sussex (UK), Trojan group (UK).

Cartridge 8-tr.: (Owned) Ariola, Eurodisc; (represented) A&M (UK, USA).
Cassette: (Owned) Ariola, Eurodisc, Melodia-Eurodisc; (distributed) Maritim; (represented) A&M (UK, USA), President (UK), Pye (UK).

Open reel: (Owned) Ariola, Eurodisc.
Armada Recs. (div. of Bospel Music NV), Warmoesstr. 86, Amsterdam. Tel: (020) 22-63-94. (Distributed by CNR).

Artone, see CBS-Artone.
B L M, see B. Munnikendam's.
Baccarola, see Ariola-Eurodisc.
Baccarola-Auslese, see Ariola-Eurodisc.
Baccarola-Int'l, see Ariola-Eurodisc.

Barclay Nederland (Grammofoonplaten my) NV, Singel 104, Amsterdam. Tel: (020) 23-43-61. Pres.: B.R. Maassen.

Home office: France.
Labels: (Owned) Barclay, Riviera; (represented) Buddah (USA), Kama Sutra (USA).
Cartridge 8-tr. & cassette: (Owned) Barclay, Riviera.

Basart Recs. Int'l, Oud Bussem, Flevolaan 41, Naarden. Tel: (02159) 4-62-66. Pres. & Gen. Mgr.: F. Basart; Sales Mgr.: Mrs. W. P. Zwart.

Int'l branch: Belgium.
Labels: (Owned) Europhon, Musiphon, Park, Purple Eye, Turnette, Whamm; (represented) Asch (USA), Candide (USA), Canfate (Germany), Christophorus (Switzerland), Clan Celentano (Italy), Da Camera (Germany), Durium (Italy), Folkways (USA), Pelca (USA), Psallite (Germany), Saar (Italy), Sastruphon (Germany), Turnabout (USA), Vox (USA).
Int'l reps.: Australia (Vanguard), Belgium (Basart), Italy (Clan Celentano).

Blue Elephant, see Dureco.

Bosheck Grammofoonplaten, PO Box 53, Zandvoortweg 57A, Aerdenhout. Tel: (023) 24-08-50. Telex: 41585. Pres. & Gen. Mgr.: Wim We Bosheck; Sales Mgr.: P. J. van Epen.
Labels: (Owned) Kritos, Nevofoon, Onyx, Trafic; (distributed) CPR; (represented) Alvorada (Portugal), Carioca, Clave (Portugal), Copacabana (Brazil), Discophon (Spain), Orfeu (Portugal), Rapsodia (Portugal), Unidisc (France), Vibra (Belgium).
Cassette: (Owned) Kritos.

Int'l rep.: Belgium (Vibra).
Bovema-EMI (NV), Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg; Finance & Admin. Dir.: T.M. Pottker; Gen. Affairs & Prod'n Dir.: N.L.A. Hutter; A&R Mgr.: R.R. Kruijze; Adv Mgr.: C.J.J. Sprangers; Promo. Mgrs.: K.H. Hille, O. Klijn; Electronics Div. Mgr.: R. Mays.

Labels: (Owned) Caffish, Columbia, Credo, HMV, Imperial, Odeon; (represented) ABC, Ades, Angel, Apple, Ascot, BBC, BYG, Bell, Blue Note, Bluesway, Blue Thumb, Buena Vista, Capitol, Columbia, Command, Contemporary, Credo, DCP, Delyse, Disneyland, Ducretet-Thomson, Dunhill, Eymark, Fantasy, Gloria, Gordy, HMV, Harvest, Hoer Zu, Immediate, Imperial, Impulse, Liberty, Minif, Monument, Motown, Movietone, Odeon, Olympus, Pacific Jazz, Parlophone, Pathe-Marconi, Pret, Regal, Regal Zonophone, Relax, Rising Sons, Seraphim, 77 Rec., Sidewalk, Solid Star, Soul, Sound Stage 7, Stateside, Straight, Sunset, Sydney Thompson, Talisman, Tamla, Tangerine, Tower, Transatlantic, Unart, United Artists, Veeep, Volksplatte, Waverley, Wergo, Westminster, Whitehall, World Pacific, Xtra, Zapple.
Cassette: All represented labels. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Telex: 41051. Gen. Mgr. & A&R: John J. Vis; Mfg. Opns. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosh; Sales Mgr.: George Bischoff; Mktg. & Tape Prod.: Pauj Blitz; Artist Relations & Promo.: Leo Moolenijzer; Repertoire Licensing: Hemmy Wapperom.

Home office: USA (CBS Int'l).
Labels: (Owned) Artone; (represented) Arion (France), Baerenreiter (Germany), Blue Horizon (USA), CBS (USA), Epic (USA), Hickory (USA), Palette (Belgium), Scout (USA).
Cartridge 8-tr. & cassette: (Owned) CBS; (represented) Arion (France).

C C A, see Polydor.
C N R (NV Grammofoonplatenmaatschappij), Rembrandtstr. 17-23, Leiden. Tel: (01710) 4-42-44. Pres.: Hans van Zeeland; Prod. Mgr.: Gert van der Meent.

Labels: (Owned) CNR, Injection, Lowland; (distributed) Armada, Harem; (represented) A&M (USA), Allegro (USA), Ariola-Eurodisc (Germany), Avco Embassy (USA), Baccarola (Germany), Barclay (France), Buddah (USA) Celestophone, Classic (France), La Compagnie (France), Erato (France), Hed Arzi (Israel), Island (UK), MPS (Germany), Maritim (Germany), Melodia (USSR), Disques Meys (France), Disques Ora, Ovalton, Proud, Reflection, Riviera (France), Spark (UK), Telefunken (Germany), 20th Century-Fox (USA), Unicorn (USA).

Cartridge 8-tr.: (Represented) A&M (USA), Ariola-Eurodisc (Germany), Barclay (France), Erato (France), Riviera (France), Telefunken (Germany).

Cassette: (Owned) CNR, Lowland; (represented) A&M (USA), Ariola-Eurodisc (Germany), Barclay (France), Classic (France), La Compagnie (France), Erato (France), MPS (Germany), Melodia (USSR), Riviera (France), Telefunken (Germany).

Open reel: (Represented) A&M (USA), Ariola-Eurodisc (Germany).

continued on page 344



**Universal Songs
For The Benelux
UNIVERSAL SONGS
52, Vossiusstraat, Amsterdam
Phone: 020-799973**

**ALL YOUR ARTISTS DESERVE THE BEST
PROMOTION AND DISTRIBUTION
JOIN CNR FOR THE MOST DYNAMIC
REPRESENTATION IN THE BENELUX AND
GET THE SAME TOP-TREATMENT AS:**

HEINTJE

- CNR

KEITH MICHELL - SPARK

PETER MAFFAY

- TELEFUNKEN

UDO JÜRGENS - ARIOLA

CHARLES AZNAVOUR - BARCLAY

ROBERT STOLZ - EURODISC

DAVID OISTRAKH - MELODIA

HERB ALPERT - A&M

MIREILLE MATHIEU - BARCLAY

EQUALS - PRESIDENT

MELANIE

- BUDDAH

AND THERE'S ROOM FOR MORE

GET IN TOUCH WITH HANS VAN ZEELAND FOR FURTHER INFORMATION



CNR P.O. BOX 420 LEIDEN HOLLAND CABLE: CENER PHONE: 01710/44244 TELEX: 32686



FOR BENELUX

ERIKSOUND

Your Stereo-8

Specialist

Amsterdam

Vondelstraat 90

Phone: 187972

Telex: 16065

We do not just dig

Stereo-8

We even dog it

continued

C P R, see Bosheck.
 Capi (NV), Basisweg 38, Amsterdam. Tel: (020) 11-15-55.
Label: (Represented) Musica Sacra.
 Capri, see Durco.
 Catfish, see Bovema-EMI.
 Cinerec Supraphon-Holland NV, Frans Halslaan 2, Hilversum. Tel: (02150) 1-53-53, 4-94-38.
Label: (Represented) Supraphon (Czechoslovakia).
 Citadel, see Durco.
 Columbia, see Bovema-EMI.
 Credo, see Bovema-EMI.
 Decor, see Fa. van den Brink en De Ruiter.
 De Koekkoek (NV), Schermerweg 29B, Alkmaar. Tel: (02200) 1-48-41.
Label: (Represented) Music Minus One-MMO.
 Delta, see Negram-Delta.
 Delta Show Series, see Negram-Delta.
 Dirty, see Polydor.
 Durco (Dutch Rec. Co.), PO Box 8224, Kabelweg 47, Amsterdam. Tel: (020) 16-03-21. Pres.: E. Palmans; Gen. Mgr.: Robert A. Aardse.
Labels: (Owned) Blue Elephant, Capri, Citadel, Durco, Elf Provincien, Mata Hari, O La La, Omega Int'l, Pink Elephant, Te Deum; (represented) Ad-Rhythm (UK), Audio Fidelity (USA), 8AM (France), Bang (USA), Bellaphon (Germany), CTI (USA), Disc AZ (France), Hansa (Germany), Hebra (Belgium), Historia (Germany), Metronome (Germany), PPX (USA), Sire (USA), Top Classic (Germany), Vega (France).
Cartridge 8-tr. & cassette: (Owned) Blue Elephant, Elf Provincien, Mata Hari, Omega, Pink Elephant, Te Deum.
Int'l reps.: Belgium (Fonior), France (Sofrason), Evan Durlacher Audio-Visual Prod'ns, Nagtiglaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.
Labels: (Owned) Durlaphone, Obelisk, Pop Sound, Veronica.
 Durlaphone, see Evan Durlacher.
 Elf Provincien, see Durco.
 Eriksound Ltd., Symphonyhouse, Vondelstr. 90, Amsterdam. Tel: (020) 18-79-72. Mng. Dir.: Erik Schoenland. (Distributor). (SEE ADVERTISE-
 MENT)
 Eurodisc, see Ariola-Eurodisc.
 Europese Fono Club, 262 Singel, Amsterdam. Tel: (020) 23-87-28.
 Europhon, see Basart.
 Explosion, see Negram-Delta.
 40+, see Negram-Delta.
 Glorieklanken, see Fa. van den Brink en De Ruiter.
 Grand Gala, see Intermia.
 Green Light, see Negram-Delta.
 H M V, see Bovema-EMI.
 Harem, see CNR.
 Havoc, see Negram-Delta.
 Havo Int'l, PO Box 9702, The Hague. (Exporter).
Home office: USA.
 Hosat (NV), Ruyschroeklaan 88, The Hague. Tel: (070) 24-74-02.
Labels: (Represented) Arhoolie (USA), BAM-Boite a Musique (France), Belter (Spain), Casa Silva, Chant du Monde (France), Ocora (France), Oryx, Silva, Valois (France).
 I F O Int'l Rec. Prod'ns, PO Box 3524, Amsterdam. Tel: (020) 6-35-62. Pres.: Peter Rensen. (Distributed by Showunie).
 Imperial, see Bovema-EMI.
 Inelco Holland NV, A. J. Ernststr. 801, Amsterdam. Tel: (020) 42-17-22. Pres.: W. Brandsteder; Sales Mgr.: J. Beutler.
Labels: (Represented) Amadeo (Austria), Elite (Switzerland), MCA (USA), RCA (USA), Vanguard (USA).
Cartridge 8-tr. & cassette: (Represented) MCA, RCA, Vanguard (all USA).
 Injection, see CNR.
 Intermia NV, Nassauiaan 46a, Baarn. Tel: (02154) 37-12.
Labels: (Owned) Grand Gala, Studio 33; (represented) Fass (Germany).
Int'l reps.: Belgium (Discobel), Germany (Austrophon), Sweden (Contitrade).
 J R, see Polydor.
 Killroy, see Telgram.
 Klavertje Vier, see Negram-Delta.
 Kritos, see Bosheck.
 Laudate, see Telgram.
 Lowland, see CNR.
 Maritim, see Ariola-Eurodisc.
 Mata Hari, see Durco.
 Miller Int'l Grammofoonplaten NV, PO Box 85, Pampuslaan 221, Weesp. Tel: (02940) 45-57.
Home office: Germany.
Labels: (Represented) Europa (Germany) Somerset (Germany).
Cassette: (Represented) Europa (Germany), Somerset (Germany).
 Munich, see B. Munnikendam's.
 B. Munnikendam's Groothandel NV, Krommewaal 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres. & Gen. Mgr.: J.C. Zomer; Sales Mgr.: H.P.B. Happel.
Labels: (Owned) Munich; (distributed) BLM; (represented) Afrotone (USA), Ampex (USA), Albarros (USA), Alma (USA), Ansonia (USA), Anthologie (USA), Arcrive (USA), Azteca (USA), Biograph (USA), Bronjo (USA), Caracol (UK), Cetra (USA), Collector (Denmark), Colombia (USA), Counterpoint (USA), Custom (USA), Debut

(USA), ECM (Germany), Embajador (USA), Ethnosound (USA), Esoteric (USA), Eterna (USA), Eurotone (USA), Everest (USA), Exilo (USA), Exodus (USA), Explorer (USA), GNP Crescendo (USA), Grand Award (USA), Hilary (USA), Historical (USA), JC Recs. (Germany), Jazz Collector (UK), Kent (USA), Lyricord (USA), Mace (USA), Matchbox (UK), Melodone (USA), Metropolitan (UK), Mira (USA), Mirwood (USA), Modern (USA), Monitor (USA), Movie-tone (USA), Musi-O-Disc (USA), Nonesuch (USA), Palm (UK), Period (USA), Prestige (USA), Primaphon (Germany), Richmond (USA), Riney (USA), Rumba (USA), San Miguel (USA), Savoy (USA), Saydisk (USA), Scala (USA), Seeco (USA), Seraphim (USA), Spook (UK), Stinson (USA), Strike (USA), Tiffon (USA), Time (USA), Tradition (USA), Tropical (USA), United (USA), Up Front (USA), Vedette (Italy), Zel (UK).
Cartridge 8-tr. & cassette: (Represented) Ansonia (USA), Car (Switzerland), Monitor (USA), Perl (Switzerland), Vedette (Italy).
Int'l reps.: France (Futura), Germany (Phonogram), USA (Star).
 Musiphon, see Basart.
 Muzikale Meesterwerken Serie NV (MMS), Paulus Potterstr. 12, Amsterdam-Z. Tel: (020) 73-49-11. (Distributor/Importer).
 Nederlandse Boekenclub, Prinsenvinkelpark 2, The Hague. Tel: (070) 51-20-81. (Distributor/Importer).
 Negram-Delta (NV), PO Box 345, Zijlweg 154, Haarlem. Tel: (023) 31-71-84. Gen. Mgr.: Hans I. Kellerman; Sales Mgr.: Ben L. Bunt; Label Mgr.: Hans Officier; Pub. & Adv.: Cor Aafink; Press & Promo.: Geert Jan Bak.
Labels: (Owned) Delta, Delta Show Series, 40+, Green Light, Havoc, Klavertje Vier, Negram, Negram Int'l, Sanctus, Sexclusief; (distributed) Aphrodite, Explosion, Pluf, Silver Sun, TSR, Universe; (represented) Acta (USA), Allegro (UK), Amaret (USA), Amazon (USA), America (France), Anoolie (USA), Bel Air (France), Boulevard (UK), Buttercup (USA), Cardinal (Belgium), Clave (Spain), Cornet (Germany), Dandelion (UK), Design (USA), Dot (USA), Double Bayou (USA), Elektra (USA), Ember (UK), Euphoria (USA), Famous (USA), Festival (France), Hallmark (UK), Hilltop (USA), Hot Wax (USA), Janus (USA), Josie (USA), Jubilee group (USA), Marfer (Spain), Metromedia (USA), Mushroom (UK), Musidisc (France), Nonesuch (USA), Pantonio (UK), Paramount (USA), Peerless (Mexico), Pickwick (USA), Planitron (USA), Ranwood (USA), Reprise (USA), SFP (France), SSS Int'l (USA), Saga (UK), Steed (USA), Sun (USA), Valiant (UK), Warner Bros. (USA), Westbound (USA), Wet Soul (USA).
Cassette: (Owned) Negram.
Int'l reps.: Australia (EMI, Festival), Belgium (Cardinal), France (Disc AZ), Germany (Hansa, Teldec), Italy (Saar), Portugal (Arnaldo Trindade), South Africa (EMI, RPM), Spain (Hispavox, Talar), Sweden (Sonet), UK (EMI), USA (Colossus).
 Nevofoon, see Bosheck.
 Nigram, see Fa. van den Brink en De Ruiter.
 Obelisk, see Evan Durlacher.
 Odeon, see Bovema-EMI.
 Ojee, see Telgram.
 O La La, see Durco.
 Omega Int'l, see Durco.
 Onyx, see Bosheck.
 P R P Int'l Rec. Prod'ns, PO Box 3524, Amsterdam. Tel: (020) 6-35-62. Mng. Dir.: Peter Rensen; A&R: Peter King; Press, Pub. & Promo.: Emanuel Damsteeg.
Label: (Owned) PRP (distributed by Showunie).
 Park, see Basart.
 Pink Elephant, see Durco.
 Pluf, see Negram-Delta.
 Polydor Nederland NV, Piet-Hein Plein 6, The Hague. Tel: (070) 65-88-33. Pres.: G.P. Vrugt; Gen. Mgr.: Rob Oeges; Sales Mgr.: Jan Gaasterland; Mktg. Mgr.: Ted De Klerk; Prod. Mgr.: Nico van Biemen; Adv.: Wybe Andringa; Press & PR: Frank Visser; Pop Comm'l Mgr.: Harry Knipschild; Nat'l Prod.: Lucien Bergamin; Label Mgrs.: Jan van Bart (DGG, Archiv, Supraphon), Giovanni Tonino (Atlantic, Verve, MGM), Rolling Stones, Stax, Blue Horizon, San Francisco), Wim Vroeghe (Polydor Int'l, Sire, King, Musicassettes).
Home office: Germany.
Labels: (Owned) Polydor; (distributed) CCA, Dirty, JR, Red Bull; (represented) Ades (France), Archiv (Germany), Atlantic (USA), Blue Horizon (USA), Chess (USA), DGG (Germany), King (USA), MGM (USA), Riverside (USA), Rolling Stones (USA), San Francisco (USA), Sire (USA), Stax (USA), Supraphon (Germany), Verve (USA).
Cassette: (Owned) Polydor; (represented) Archiv (Germany), Atlantic (USA), DGG (Germany), MGM (USA), Polydor (Germany), Verve (USA).
Open reel: (Represented) DGG (Germany), Polydor (Germany).
 Pop Sound, see Evan Durlacher.
 Purple Eye, see Basart.
 Red Bull Prod'ns/Nederland 1, De Rijklaan 1, Hilversum. Tel: (02150) 1-64-51. Gen. Mgrs.: Fred Haayen, Willem van Kooten.
Label: (Owned) Red Bull (distributed by Polydor).

Int'l rep.: USA (Perception). (SEE ADVERTISE-
 MENT)
 Riviera, see Barclay.
 Sanctus, see Negram-Delta.
 Sexclusief, see Negram-Delta.
 Showunie, PO Box 2100, Amsterdam. Tel: (020) 6-35-62. Mng. Dir.: Emanuel Damsteeg, Peter Rensen; A&R: Peter King.
Labels: (Owned) Showunie; (distributed) IFO, PRP.
 Silver Sun, see Negram-Delta.
 Studio 33, see Intermia.
 T S R, see Negram-Delta.
 T W R, see Ariola-Eurodisc.
 Te Deum, see Durco.
 Telgram, PO Box 70, Weert. Tel: (04950) 3-56-40. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.
Labels: (Owned) Killroy, Laudate, Ojee, Telstar, Uniek; (represented) Chart (USA), Ronnex (Belgium), Start (Belgium).
Cassette: (Owned) Ojee, Telstar.
Int'l reps.: Belgium (Discobel), France (Carre), Germany (Cornet), Ireland (Emerald), Switzerland (Turicaphon), UK (Decca).
 Telstar, see Telgram.
 Traffic, see Bosheck.
 Turnette, see Basart.
 Uniek, see Telgram.
 Universe, see Negram-Delta.
 Fa. van den Brink en De Ruiter, Vreeswijkstr. 61, The Hague. Tel: (070) 36-17-81.
Labels: (Owned) Decor, Nigram, Glorieklanken.
Note: Producers of premium rec'gs & rack jobbing rec'gs.
 Veb, see Ariola-Eurodisc.
 Veronica, see Evan Durlacher.
 Vogue Nederland NV, 55 Spaarne, Haarlem. Tel: (023) 32-00-55. Gen. Mgr.: Jose LeRuth; Sales Mgr.: Henk Coops.
Labels: (Owned) Vogue; (represented) Canyon (USA), Motor's (France), Pye (UK), Roulette (USA), Motherin' Else (France), Vogue (France, Germany), Young Blood (UK), Zafiro (Spain).
 Whamm, see Basart.

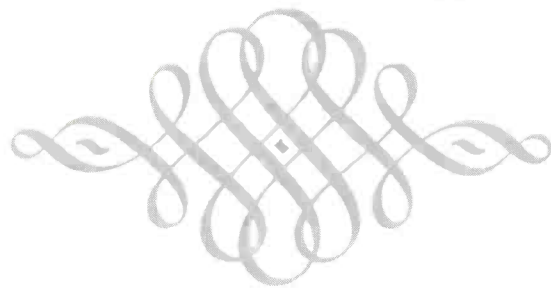
independent record producers

Goldway Prod'ns, De Wittenkade 118, Amsterdam 1014. Tel: (020) 18-71-38. Mgr.: Johan C. Keijser.
 Intermic NV, Prinsengracht 73, Amsterdam-C. Tel: (020) 23-13-90. Pres.: Cees van Zijveld; Gen. Mgr.: Pauline van Zijveld; A&R Mgr.: Eddy Ouens.
Label credits: Action, CNR, Delta, Explosion, Negram, Polydor.
 John Mill Prod'ns, PO Box 455, Amsterdam. Tel: (01736) 32-55.
 B. Munnikendam's Groothandel NV, Krommewaal, 18-19, Amsterdam. Tel: (020) 24-89-94, 6-33-50. Pres. & Gen. Mgr.: J.C. Zomer; Sales Mgr.: H.P.B. Happel.
Label credit: BLM.
 Red Bull Prod'ns/Nederland NV, De Rijklaan 1, Hilversum. Tel: (02150) 1-64-51. Gen. Mgrs.: Fred Haayen, Willem van Kooten.
Label credits: CNR, Philips, Polydor. (SEE ADVERTISE-
 MENT)
 Rembrandt Prod'ns, PO Box 3524, Amsterdam. Tel: (020) 6-35-62. Pres.: Peter Rensen.
Label credits: IFO, PRP, Showunie.
 Peter Rensen Prod'ns, PO Box 3524, Amsterdam. Tel: (020) 6-35-62. Pres.: Peter Rensen.
Label credits: IFO, PRP, Showunie.
 Ring Prod'ns (NV), PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84. Gen. Dir.: Theo De Vos.

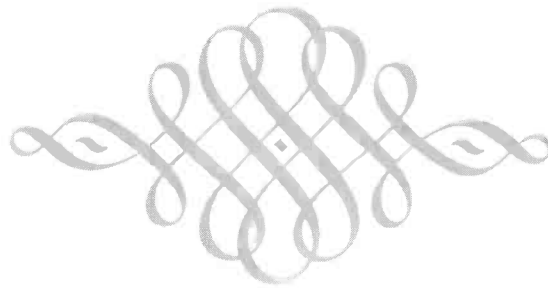
music publishers

Aberbach, see Basart-Belinda.
 Actueel NV (Eds.), Baan 17, Haarlem. Tel: (023) 31-77-73. Pres. & Gen. Mgr.: Jan van Schalkwijk.
Affiliate: Blow Music.
Int'l firms represented: Altus (Germany), Capriole (Germany), Ho-Bel (Belgium), Literatone (Germany), Montana (Germany), Wiener Boheme (Germany).
 Akela Music, see Universal Songs.
 Alsbach & Doyer, see Basart.
 Altona NV (Eds.), see Basart.
 Altus Int'l, Frederic van Eedenplein, Heemstede. Tel: (02322) 8-49-99.
Int'l rep.: Global Music (Germany).
 Amelanie Music, see Basart-Intersong-Basart.
 Amsterdam Tree, c/o Muziekuitgeverij J. Portengen NV, 8-10 Kruisstr., Haarlem.
Home office: USA, Tree.
 Anagon Music Publ'rs, Tulpenkade 1, Haarlem. Tel: (023) 31-79-40. Pres.: Gerry Oord; Gen. Mgr.: Peter Schoonhoven.
Affiliates: Blue Tulip Music, Freetone NV, Schaltone NV, Sunshower Music.
Int'l firms represented: Big Sky (USA), Gale (UK), KPM (UK), Stonebridge (USA), Walrus (UK), Warlock (UK), Warner Bros. (UK).
Int'l rep.: Worldwide (EMI).

continued on page 346



IT'S ABOUT TIME THE WORLD FOUND OUT ABOUT DUTCH COPYRIGHTS



VENUS BY SHOCKING BLUE WAS NUMBER ONE IN THE STATES, GERMANY, BELGIUM, HOLLAND, SPAIN, FRANCE AND ITALY. TOM JONES RECORDED IT. MA BELLE AMIE BY TEE-SET WAS A STATESIDE WINNER TOO AND IT WAS INCLUDED IN ONE OF JOSE FELICIANO'S SUPERB ALBUMS. BACK HOME BY THE GOLDEN EARRING SWEEPED THE GERMAN CHARTS. MIGHTY JOE BROUGHT SHOCKING BLUE BACK TO THE CHARTS OF NUMEROUS COUNTRIES. OSAKA WARMED THE HEARTS OF THE PEOPLE OF ITALY. SO DID SEASONS BY EARTH AND FIRE, JUST BEFORE THE SONG CAPTURED THE JAPANESE MARKET. WHICH REMINDS US THAT SHOCKING BLUE'S NEVER MARRY A RAILROAD MAN SOLD A MILLION IN JAPAN. NOW WHO DOESN'T WANT TO FIND OUT ABOUT THE OTHER SONGS THOSE PEOPLE WROTE AND RECORDED.



MUZIEKUITGEVERIJ DAYGLOW N.V.

A DIVISION OF RED BULLET PRODUCTIONS NEDERLAND N.V.
DE RIJKLAAN 1 HILVERSUM-HOLLAND (02150-16451)

continued

April Music Holland NV, 8-10 Kruisstr., Haarlem 1501. Tel.: (023) 32-05-25. Telex: 41051. Acting Dir.: Adrian A. Kappers; Exec. Ass't: Bas Mul.

Affiliates: Carnaby Music, Jolio Music, Lotus Publ'ns, Ed. Malando, Muziekuitgeverij J. Portengen.

Int'l firms represented: April/Blackwood worldwide, CBS Int'l (USA), Petra (USA), Tuna Fish (USA).

Int'l rep.: Worldwide (April/Blackwood).

Arena Eds., see Basart & Polydor.

Ars Nova (Muziekuitgeverij), 92 Oostsingel, Goes. Tel.: (01100) 58-16.

Aura, Oude Gracht 305, Utrecht. Tel.: (030) 1-20-51.

Annie Bank, Anna Vondelstr. 13, Amsterdam 1013. Tel.: (020) 38-54-83. Pres. & Gen. Mgr.: Annie Bank.

Affiliates: W. Bergmans, Van Rossum, Herman Zengerink.

Int'l rep.: UK (J. & W. Chester).

Basart NV (Les Eds. Int'l'es), Oud Bussem, Flevolaan 41, Naarden. Tel.: (02159) 4-62-66. Cable: EDITORAS. Pres.: A. J. C. Strengholt; Mng. Dirs.: H. Ch. Gomperts, Guus Jansen Jr.

Affiliates: Arena, Belwin-Mills NV, Campbell-Connelly, Essex Holland NV, Gaba Music, Goodman Music NV, Leeds Muziek Holland NV, Rondor NV, A. Schroeder Holland.

Affiliated groups: Alsbach & Doyer; Altona NV (Eds.)—Bron Assoc'd Publ'g, Kassner-Altona, Palace Music Holland (NV Muziekuitgeverij), Uitgeverij Climax NV, United Artists Music (Nederland) NV; Belinda—Aberbach, Hill & Range, Mix, Molen, Progressive, Sunrise, Victoria; De Eerste Muziekcentrale; Intersong-Basart NV—Amelanie Music, Carlin, Fox Fanfare, Kama Rippa, Kama Sutra, Kaskat, Pocket Full of Tunes, Ryan Music, Trio Music, 20th Century.

Belinda, see Basart.

Belwin-Mills NV, see Basart.

Benelux Music, PO Box 70, Weert. Tel.: (04950) 3-56-40, 2-26-20. Pres.: Johnny Hoes; Gen. Mgr.: Mrs. Jacqueline Hoes.

Affiliate: Tierloff-Muziekcentrale.

W. Bergmans, see Annie Bank.

Blow Music, see Actueel.

Blue Tulip Music, see Anagon.

Bospel Music NV, Kadelweg 47, Amsterdam. Tel.: (020) 22-63-94. Pres.: Eddy Palmans, Janine Bosmans; Gen. Mgr.: Joop Gerrits.

Fonior (Belgium), Gerard Tournier (France), Trousdale (USA).

Int'l firms represented: Bens (Belgium), Fonior (Belgium), Gerard Tournier (France), Trousdale (USA).

Broekmans & Van Poppel, Van Baerlestr. 92-94, Amsterdam. Tel.: (020) 72-80-84, 79-65-75. Pres.: G. Ganzinotti.

Int'l firms represented: Chester (UK), Forsyth Bros. (UK), Israeli Music (Israel), Kultura (Hungary), Russian State Music (USSR).

Int'l reps.: UK (Kalmus, Universal), USA (Peters).

Bron Assoc'd Publ'g, see Basart—Altona.

Campbell-Connelly, see Basart.

Carlin, see Basart—Intersong-Basart.

Carnaby Music, see April.

Chappell & Co. Holland NV, Singel 170-172, Amsterdam. Tel.: (020) 6-47-90, 22-95-39. Gen. Mgr.: Jan De Winter.

Home office: USA.

Climax (Uitgeverij) NV, see Basart—Altona.

Coolma Solo, Oude Gracht 305, Utrecht. Tel.: (030) 1-20-51.

Creyghton Musicology-Musica Antiqua, Lassuslaan 45, Bithoven. Tel.: (030) 78-37-14. Cable: MUSICANT.

Dayglow (Muziekuitgeverij) NV, De Rijklaan 1, Hilversum. Tel.: (02150) 1-64-51. Gen. Mgrs.: Fred Haayem, Willem van Kooten.

Affiliates: Harlekijn Muziek, Polydor Nederland NV.

Int'l firms represented: Andwellia (UK), B&B (USA), Chrysalis (UK), Fat Zach (USA), Great Honesty (USA), Island (UK), Labrador (France), RSO (UK), Skinny Zach (USA).

Int'l rep.: USA (Fat Zach).

De Eerste Muziekcentrale, see Basart.

De Harp Muziekfondos, Cromme Camp 2, Amsterdam-Osdorp 18. Tel.: (020) 19-62-91. Pres.: J. M. Pijlman.

Dennis Music, PO Box 53, Zandvoortterweg 57A, Aerdenhout. Tel.: (023) 24-08-50. Telex: 41585. Pres. & Gen. Mgr.: Wim We Bosheck.

Int'l firms represented: Eureka (Belgium), Papper (Belgium), Ring (Germany), Sforzando (France), Top 2000 (France).

Int'l rep.: France (Sforzando).

Dreissen-Basart NV, see Tierloff.

Essex Holland NV, see Basart.

Euroklavar, see Klavarskribo.

Fox Fanfare, see Basart—Intersong-Basart.

Francis Day Muziekuitgevers NV, see Universal Songs.

Freetone NV, see Anagon.

Gaba Music, see Basart.

Goodman Music NV, see Basart.

Harlekijn Muziek, see Dayglow.

Harmonia Uitgave, Roelfjesweg 23, Hilversum. Tel.: (02150) 1-43-18.

Hees, Choorstr. 1-3, Delft. Tel.: (01730) 2-41-83.

Heinrichshofen-Ed., Raamgracht 10, Amsterdam. Tel.: (020) 24-69-33.

Hill & Range, see Basart—Belinda.

Holland Music NV (Zuid Amerikaanse Muziekuitgeverij NV), Singel 500, Amsterdam 1001. Tel.: (020) 23-11-63. Dirs.: Han Dunk, Elbert van Zoeren.

Int'l firm represented: Peer-Southern (worldwide).

I F O Music, PO Box 3524, Amsterdam. Tel.: (020) 6-35-62. Pres.: Peter Rensen.

Affiliate: PRP Int'l Music Publ'g.

Immediate Music (Holland), NV, see Intermusic.

Intermusic NV, Prinsengracht 73, Amsterdam-C. Tel.: (020) 23-13-90. Pres.: Cees van Zijtveld; Gen. Mgr.: Pauline van Zijtveld.

Affiliates: Immediate Music (Holland) NV, Morgan Music Benelux.

Int'l firms represented: Butterfly, Immediate, In-Music, Morgan, Mr. Sam, Titanic (all UK).

Int'l reps.: Iraly (Ri-Fi), UK (Morgan).

Intersong-Basart NV, see Basart.

Kama Rippa, see Basart—Intersong-Basart.

Kama Sutra, see Basart—Intersong-Basart.

Kaskat, see Basart—Intersong-Basart.

Kassner-Altona, see Basart—Altona.

J R Prod., see Polydor.

Michael Jary-Prod'n, see Nagel.

Jolio Music, see April.

Peter King Music, see PRP.

Klavarskribo, Benedenrijweg 355, Slikkerveer. Tel.: (01804) 23-39. Pres.: C. Pot; Gen. Mgr.: J.L. Riisdijk.

Affiliate: Euroklavar.

Int'l rep.: UK (Klavarskribo Institute).

Krips Muziek, Thorbeckelaan 71, The Hague. Tel.: (070) 68-96-55. Pres.: P.H. de Slegte.

Affiliates: J.J. Lispet, Musico, XYZ.

Int'l firms represented: Apollo (Germany), Holzschuh (Germany), Le Mediator (France), Preissler (Germany), Ragotsky (Germany), Wild (Switzerland).

Leeds Muziek Holland NV, see Basart.

W. F. Lichtenauer, Kruisplein 44, Rotterdam. Tel.: (010) 11-82-53.

J. J. Lispet, PO Box 56, Hilversum.

Affiliate: Krips Muziek.

Lotus Publ'ns, see April.

Malando (Eds.), see April.

Mata Hari Music, see Universal Songs.

Melodia Muziekuitgaven, Amstel 52, Amsterdam-C. Tel.: (020) 23-88-00, 35-26-14. Pres.: Cor Smit Jr.; Sales Mgr.: Wim Eweg.

Mix, see Basart—Belinda.

Ivan Mogull, c/o Stemma, Marius Bauerstr. 30, Amsterdam 17.

Molen, see Basart—Belinda.

Molenaar's Muziekcentrale NV, Zuideinde 18, Wormerveer. Tel.: (02980) 8-68-59, 8-20-13, 8-22-67. Pres.: J. Molenaar; Gen. Mgr.: B. Molenaar.

Int'l firms represented: Martin (France), Rubank (USA), Volkwein (USA).

Int'l reps.: Denmark (Hansen), France (Martin), Japan (Zenon), Luxembourg (Pierre Wagner), Norway (Tonika), Switzerland (Ruh), UK (Wright & Round).

Morgan Music Benelux, see Intermusic.

Musico, see Krips.

Nagel, Singel 160-162, Amsterdam. Tel.: 6-46-64, 6-47-90.

Affiliate: Michael Jary-Prod'n.

P R P Int'l Music Publ'g, PO Box 3524, Amsterdam. Tel.: (020) 6-35-62.

Affiliates: IFO Music, Peter King Music, Peter Rensen Music, Rembrandt Music.

Palace Music Holland (NV Muziekuitgeverij), see Basart—Altona.

Pocket Full of Tunes, see Basart—Intersong-Basart.

Polydor/Nederland NV, Piet Hein Plein 6, The Hague. Tel.: (070) 65-88-33. Pres.: G.P. Vrugt; Mng. Dir.: Rob Oeges.

Home office: Germany.

Affiliates: Arena Eds., Dayglow, JR Prod. J. Portengen (Muziekuitgeverij), see April.

Progressive, see Basart—Belinda.

Rembrandt Music, see PRP.

Peter Rensen Music, see PRP.

Ring Eds. (CV), PO Box 601, Hazenstr. 83, Hilversum. Tel.: (02150) 4-10-84. Gen. Dir.: Theo De Vos.

Rondor NV, see Basart.

Ryan Music, see Basart—Intersong-Basart.

Schallone NV, see Anagon.

A. Schroeder Holland, see Basart.

S. Spiero, Kerkrstr. 19, 's-Hertogenbosch.

Sunrise, see Basart—Belinda.

Sunshower Music, see Anagon.

Tierloff-Muziekcentrale, Markt 90-92, Roosendaal. Tel.: (01650), 3-45-51. Pres.: A.W.H. Vergonnen; Gen. Mgr.: A. Hector.

Affiliates: Benelux Music, Dreissen-Basart NV.

Int'l firms represented: Andel (Belgium), Geofg Bauer (Germany), Champel (France), Musica (Belgium), Emil Ruh (Switzerland).

Int'l reps.: Belgium (Gaspj), Norway (Tonika), Sweden (Tonika in Norway), Switzerland (Emil Ruh), USA (Elkan).

Trident NV (Muziekuitgeverij), see Universal Songs.

Trio Music, see Basart—Intersong-Basart.

20th Century, see Basart—Intersong-Basart.

United Artists Music (Nederland) NV, see Basart—Altona.

Universal Songs Holland NV, Vossiusstr. 52, Amsterdam. Tel.: (020) 79-99-73. Pres. & Gen. Mgr.: Wim Landman.

Affiliates: Akela Music, Francis Day Muziekuitgevers NV, Mata Hari Music, Muziekuitgeverij Trident NV.

Int'l firms represented: Mews (UK), RCA (Brazil, France, Italy, Mexico, Spain), Sunbury-Dunbar (USA).

Int'l reps.: Barbados (Discovery), UK (Mervyn, Tembo). (SEE ADVERTISEMENT)

Van Leest (Muziekhandel) NV, Hermanus Boexstr. 12-14, Eindhoven. Tel.: (040) 6-58-59.

Van Rossum, see Annie Bank.

Van Teeseling Muziekuitgeverij, Bredestr. 138, Nijmegen. Tel.: (08800) 7-04-50.

Victoria, see Basart—Belinda.

Vogue Int'l, 55 Spaarne, Haarlem. Tel.: (023) 32-00-55. Gen. Mgr.: Jose LeRuth.

Weekend Music, De Wittenkade 118, Amsterdam 1014. Tel.: (020) 18-71-38. Mng. Dir.: Johan C. Keijser. (Administered by Universal Songs).

X Y Z, see Krips.

Herman Zengerink, Anna Vondelstr. 11-13, Amsterdam 1013. Tel.: (020) 38-54-83. Pres. & Gen. Mgr.: Herman Zengerink.

Affiliate: Annie Bank.

Int'l firms represented: Carrara (Italy), Edelweiss (Belgium), Paulus (Switzerland), World Library (USA).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Amsterdam Arts Council, Town Hall, Rm. 167, O.Z. Voorburgwal 199, Amsterdam.

C C G C (Foundation for Collective Gramophone Cos.), Oosteinde 23, Amsterdam. Tel.: (020) 24-10-32.

Country & Western Documentatiecentrum, PO Box 407, Eindhoven 4501. Tel.: (040) 43-69-56. Pres.: Theresa Smulders.

Foundation of Netherlands Musical Interests, Marius Bauerstr. 30, Amsterdam 17. Tel.: (020) 15-68-22.

International Society for Contemporary Music, Herengracht 458, Amsterdam.

N V G I (Nederlandse Vereniging voor Grammofoonplaten Importeurs & Fabrikanten), Drenthe-str. 11, Amsterdam.

Ned. Bond van Piano & Orgelhandelaren & Fabrikanten, Nieuwe Binnenweg 132, Rotterdam. Tel.: (010) 25-16-60, 25-24-72.

Nederlandse Vereniging van Grammofoonplaten Destrilhandelaren, Nieuwe Binnenweg 132, Rotterdam. Tel.: (010) 25-16-60, 25-24-72. (Dutch Record Retailers Ass'n).

Royal Netherlands Musicians' Society (Koninklijke Nederlandse Toonkunstenaars Vereniging), Vondelstr. 66, Amsterdam.

Society for Dutch Musical History (Vereniging voor Nederlandse Muziekgeschiedenis), Steenvoorde-laan 94, Rijswijk ZH. Tel.: (070) 98-24-96. Pres.: Dr. C. Maas; Gen. Mgr.: A. Serlie.

Vereniging van Muziekinstrumentenhandelaren, Nieuwe Binnenweg 132, Rotterdam. Tel.: (010) 25-16-60, 25-24-72.

DESIGN & ARTWORK

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel.: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel.: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opns. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel.: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.

Telgram, PO Box 70, Weert. Tel.: (04950) 3-56-40. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.

DIRECT-MAIL SERVICE

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel.: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

Misset-Fonorama NV, PO Box 26, Kon Wilhelminaalaan 12, Amersfoort. Tel.: (03490) 1-87-45. Pres.: P.M. Fock; Editorial Mgr.: Frits Versteeg; Sales Mgr.: Ben Vos.

B. Munnikendam's Groothandel NV, Krommewaal 18-19, Amsterdam. Tel.: (020) 6-33-50, 24-89-94. Pres. & Gen. Mgr.: J.C. Zomer; Sales Mgr.: H.P.B. Happel.

Showunie, PO Box 2100, Amsterdam. Tel.: (020) 6-35-62. Pres.: Emanuel Damsteeg; Mng. Dir.: Peter Rensen.

LICENSING ORGANIZATIONS

International Disc-Jockey Org., PO Box 3524, Amsterdam. Tel.: (020) 6-35-62. Pres.: Peter Rensen.

LICENSORS, TAPE & RECORD

Bosheck Grammofoonplaten, PO Box 53, Zandvoortterweg 57A, Aerdenhout. Tel.: (023) 24-08-50. Telex: 41585. Pres. & Gen. Mgr.: Wim We Bosheck.

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

B. Munnikendam's Groothandel NV, Krommewaal 18-19, Amsterdam. Tel: (020) 6-33-50, 24-89-94. Pres. & Gen. Mgr.: J.C. Zomer; Sales Mgr.: H.P.B. Happel.

PLATING & PROCESSING PLANTS

Bovema-EMI NV, Tulpenkade 1, Haarlem Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

PRESSING PLANTS

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

PRINTERS & LITHOGRAPHERS

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

Telgram, PO Box 70, Weert. Tel: (04950) 3-56-40. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.

PROMOTION & PUBLICITY

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.

Eurofoto, see Showunie.

Foundation Conamus, Marius Bauerstr. 30, Amsterdam. Tel: (020) 15-68-22. Mgr.: Henry Mildenberg.

Intermusic NV, Prinsengracht 73, Amsterdam-C. Tel: (020) 23-13-90. Pres.: Cees van Zijtveld; Gen. Mgr.: Pauline van Zijtveld.

Han Kuiper Music Prod'ns, Dr. J.R. Thorbeckelaan 146, Heemstede. Tel: (023) 28-59-57. Pres.: Wim Johan Kuiper.

Branch: Amsterdam, Eerste van der Helststr. 42. Tel: (020) 71-55-09.

B. Munnikendam's Groothandel NV, Krommewaal 18-19, Amsterdam. Tel: (020) 6-33-50, 24-89-94. Pres. & Gen. Mgr.: J.C. Zomer; Sales Mgr.: H.P.B. Happel.

National Promoting System, PO Box 1035, Leiden. Tel: (01710) 3-27-77. Mgr.: F. van Duuren.

Pop-Telescoop, PO Box 2100, Amsterdam. Tel: (020) 6-35-62. Editor: Emanuel Damsteeg; Sales Mgr.: Peter Rensen.

Radio Paramaribo (Commercial), PO Box 3524, Amsterdam. Tel: (020) 6-35-62.

Ring Co., PO Box 601, Hazenstr. 83, Hilversum. Tel: (02150) 4-10-84. Gen. Dir.: Theo De Vos.

Showunie, PO Box 2100, Amsterdam. Tel: (020) 6-35-62. Pres.: Emanuel Damsteeg; Mng. Dir.: Peter Rensen.

Fred van Duuren Holland Mgmts., 75 R. Hollstr., Leiden. Tel: (01710) 3-27-77. Gen. Mgr.: F. van Duuren.

RECORDING STUDIOS

Bovema Studio (div. of EMI Ltd.) (1959), Overboslaan 6, Heemsvede. Tel: (023) 287871. Studio Mgr. & Chief Eng.: G. Hali. No. of engs. 6; Mixers 3; re-mixers 1. (SEE ADVERTISEMENT)

Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.

B. Munnikendam's Groothandel NV, Kromme Waal 18-19 Amsterdam. Tel: (020) 63350, 248994.

Phonogram Studio (1953), Honingsstraat 14a, Hilversum. Tel: (02150) 14956, 11596. Studio Mgr.: R. H. A. van Lieshout; Chief Eng.: A. Kos. No. of engs. 5; rec'g ass'ts 5.

Studio Soundpush CMS (1966), Huizerweg 13, Blaricum. Tel: (02153) 6050, 6638. Owner & Studio Mgr.: Frans Mijts; Chief Eng.: Jan Audier. No. of engs., mixers & re-mixers 3.

Telgram, PO Box 70, Weert. Tel: (04950) 3-56-40. Pres.: Johnny Hoes; Gen. Mgr.: Hans Timman.

SHIPPING SERVICES

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

B. Munnikendam's Groothandel NV, Krommewaal 18-19, Amsterdam. Tel: (020) 6-33-50, 24-89-94. Pres. & Gen. Mgr.: J.C. Zomer; Sales Mgr.: H.P.B. Happel.

TAPE CUSTOM DUPLICATORS

Philips' Phonographische Industrie (PPI) NV, Gerrit van der Veenlaan 4, Baarn Tel: (02154) 3551. Pres.: C. Solleveld.

Configurations: Cassette & open reel.

Studio Stereo Sound, 2 Kiefhoekstr. 39, Rotterdam 25.

● supplies

JACKET MANUFACTURERS

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

LABEL MANUFACTURERS

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

RECORDING STUDIO EQUIPMENT MANUFACTURERS

Evan Durlacher Audio-Visual Prod'ns, Nagtglaslaan 18, Naarden. Tel: (02159) 4-27-60. Pres. & Gen. Mgr.: Evan Durlacher.

Chief product: Control desks for special purposes.

SLEEVE MANUFACTURERS

Bovema-EMI NV, Tulpenkade 1, Haarlem. Tel: (023) 31-93-80. Mng. Dir.: G.M. Oord; Mktg. & Sales Dir.: B.J. van den Berg. (SEE ADVERTISEMENT)

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

● manufacturers of record dealer accessories & supplies

C B S-Artone NV, 8-10 Kruisstr., Haarlem. Tel: (023) 31-92-50. Gen. Mgr.: John J. Vis; Mfg. Opls. Mgr.: Peter P. Bouwens; Prod. Mgr. & Co-ord.: Gerard Hulsebosch; Sales Mgr.: George Bischoff.

Product: Catalog servs.

Polydour Nederland NV, Piet Hein Plein 6, The Hague. Tel: (070) 65-88-33. Pres.: G.P. Vrugt; Mng. Dir.: Rob Oeegs; Mktg. Mgr.: Ted De Klerk; Sales Mgr.: Jan Gaasterland; Prod. Mgr.: Nico van Biemen.

Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, racks.

NEW ZEALAND

Population: 2,808,590.

Rate of exchange: \$1 (US) = 0.89 NZ dollars.

Per capita income: \$1,930.

Records sold domestically: LPs 1970-2,394,940 units, \$9,004,974; 1969-1,847,078 units, \$5,770,512. Singles 1970-1,742,108 units, \$2,264,740; 1969-1,642,071 units, \$1,706,817.

Records manufactured for domestic & export sale: LPs 1970-2,527,992 units, \$9,505,249; 1969-1,944,293 units, \$6,084,567. Singles 1970-1,850,983 units, \$2,406,278; 1969-1,728,495 units, \$1,339,918.

Imports from USA (records, blanks, pre-recorded tape): 1970-\$26,816; 1969-\$22,985.

Records imported from countries other than USA (factory value): 1970-6,817 units, \$28,358; 1969-6,175 units, \$24,175.

Records exported to USA: 1970-6,817 units, \$3,489; 1969-1,909 units, \$2,702.

Records exported to countries other than USA (factory value): 1970-23,270 units, \$87,495; 1969-19,950 units, \$58,665.

Average retail price per record: LPs-\$3.76; singles-\$1.30.

Average retail price per pre-recorded tape: Cassette-\$5.99.

Import/export regulations: All records sold in New Zealand irrespective of country of origin bear sales tax. This is levied at 20% of the whole-

sale (distributor) value. Records, magnetic recordings of sound or other phenomena, matrices for the production of records, prepared record blanks, film for mechanical sound recording prepared tapes, wires, strips & like articles of a kind commonly used for magnetic recording, blank tape & recorded discs are all subject to import licensing. Master recordings & master tapes may be imported free of license on declaration that they are part of manufacturing process. Records are included in the New Zealand-Australian Free Trade Agreement. Import duty is based on current domestic value. No duty is incurred under the British Preferential Tariff; a duty of 20% is applied to imports from countries entitled to MFN (Most Favored Nation) treatment while imports from other sources incur 30% duty.

Holidays: January 1 (New Year's Day), April 25 (Anzac Day), June 3 (Queen's Birthday), October 28 (Labor Day), December 25, 26.

● record manufacturers/distributors/importers

A I R, see Allied Int'l.

Academy of Dancing, see Salem.

Action, PO Box 2144 Christchurch. Tel: 41-212. Cable: HITSOUND. Mng. & Int'l Dir.: Paul M. Marks; Import/Export: Gavin Millard; Promo.: A. Britfenden.

Labels: (Owned) Action, Fusion, Mecca; (distributed) Kiwi; (represented) Audio Fidelity.

Allied Int'l Recs. Ltd. (div. of Pye Group of Cos.), PO Box 3043, Nimu Bldg., O'Connell St., Auckland 1. Tel: 30-899. Cable: GROOVE. Mgr.: Tim Murdoch; A&R: Fred Noad; Regional Mgr.: Colin Misseldine.

Labels: (Owned) Pye; (distributed) AIR, Impact, Janus, RCA; (represented) Brunswick (USA), Camden (USA), Decca (USA) Goldengroove (UK), Gregar (USA), MCA (USA), Marble Arch (UK), Kapp (USA), Pye (UK), Shamley (UK), Uni (USA).

Cassette: (Owned) Pye; (represented) RCA. (SEE ADVERTISEMENT)

Archive, see Delta.

Argo, see Delta.

Armar, see Festival.

Joe Brown, see Manufacturers Dist.

Canaan, see Sacred.

D G G, see Delta.

Delta Trading Co., PO Box 6022, Wellington. Tel: 554-717. Cable: PICKUP. Contact: P. Gorter.

Labels: (Distributed) Archive, Argo, DGG-Deutsche Grammophon, Heliodor, Jupiter, Supraphon, Tetragrammaton.

Festival Recs. (NZ) Ltd., PO Box 1170, 246 Queen St., 4th fl., Auckland 1, Tel: 33-885. Gen. Mgr.: R. Porter.

Labels: (Owned) Armar, Festival, Odessa; (distributed) Ode; (represented) A&M, ATA, Abnak, Ad-Rhythm, Avco Embassy, B&C, Barclay, Carnaby, Clarion, Commonwealth United, Crews, DJM, Double Shot, Durium, Emerald, Eurovox, Festival Int'l, GNP Crescendo/Accent, GRT, Hispavox, Infinity, Interfusion, International Artists, Invictus, Island, King (Japan), Lantern, Laurie, Liberty/UA group, Metromedia, Monument, Negram-Delta, Ode '70, Page One, Paramount/Dot, Paula, Project 3, Ranwood, Riviera, Royal American, Scepter, Shelby Singleton group, Spark, Spin, Steady, Stereo Dimension group, Sun, Sunset, Tangerine, Target, Tarantula, Tonsil, 20th Century-Fox, Viva, Vogue, Wallis Original, White Whale.

Cassette: (Owned) Festival.

Fusion, see Action.

Gem, 12-14 Kitchener St., Auckland. (Importer/Exporter).

H M V, PO Box 296, 162-172 Wakefield St., Wellington C1, Tel: 553-749. Cable: GRAMOPHONE. Mgr.: A.J. Wyness; Sales: Graham B. Feasey; Prod. Mgr.: C. Callcut.

Labels: (Owned) HMV; (represented) ABC, Ace of Clubs, Ace of Diamonds, Amadeo, Amos, Angel, Apple, Atco, Atlantic, Bang, Beacon, Bell, Belfona, Bluesway, Blue Thumb, Bovema, Buena Vista, Cadet, Capitol, Chapter One, Checker, Chess, Columbia (UK), Command, Cotillion Decca (UK), Deram, Disneyland, Dunhill, Eclipse, Electrola, Elektra, Ember, Emerald, Encore, Epic, Euphoria, Fame, Gordy, Harvest, Hi, Imperial (Netherlands), Impulse, Justice, Joys, Laurie, Loma, London, MAM, Mainstream, Major Minor, Melodiya, Motown, Music Box, Nashville, Odeon, Okeh, Our, Pacemaker, Parlophone, Parrot, Pathe-Marconi, Pompeii, President, Probe, RAK, Regal, Regal-Starline, Regal-Zonophone, Reprise, Rex, San Francisco, Sansu, Sire, Soul, Starday, Stateside, Talisman, Tamla, Tangerine, Threshold, Toshiba, Tower, Transatlantic, Vault, Vocalion, Warner Bros., Waverley, Westminster, Windfall.

Cassette: (Owned) HMV; (represented) ABC (USA), Apple (UK), Atlantic (USA), Bell (USA), Capitol (USA), Columbia (UK), Decca (UK), Deram (UK), Dunhill (USA), Elektra (USA), Epic (USA), Gordy (USA), HMV (UK), London (UK), Motown (USA), Parlophone (UK), Reprise (USA), Soul (USA), Stateside (UK), Tamla (USA), Threshold (UK), Warner Bros. (USA).

continued on page 348

continued

Heliodor, see Delta.
 Houghton Hughes Ent's., PO Box 1728, 149-A High St., Christchurch. Tel: 30-187. Cable: MASTER-DISC. Mng. Dir.: H. Hughes; Sales: P. Albrett. Labels: (Owned) Maestro, Master, Sambo; (distributed) National Dance; (represented) Astor (Australia), W&G (Australia), Transatlantic (UK), Dolphin, (Eire), Sportsdisc (UK), Pickwick Int'l (UK), York (UK), Cambrian (Wales).
 Impact, see Allied Int'l.
 Janus, see Allied Int'l.
 Jupiter, see Delta.
 Kiwi Recs., PO Box 6002, Te Aro, Wellington. Tel: 58-849. Contact: A.A. Tony Vercoe. (Distributed by Action). Labels: (Owned) Kiwi; (represented) Bach Rec'g (UK), Folkways (USA), Hibiscus, MK (USSR), Pathe-Marconi (France).
 Cassette: (Owned) Kiwi.
 La Gloria, PO Box 3534, 12 O'Connell St., Auckland; (Importer/Exporter).
 Light, see Sacred.
 Maestro, see Houghton Hughes.
 Manufacturers Dist., PO Box, 1488, 77 Ferry Rd., Christchurch. Tel: 65-244. Cable: MANDISC. Mgr.: Austin Hadler.
 Branches: Auckland, PO Box 8753. Tel: 16-123 -Wellington, PO Box 3517. Tel: 57-250.
 Labels: (Distributed) Joe Brown, Viking; (represented) Blue Note, CBS, Crown, Diplomat, ERW, Ember, Fontana, Kapp, King, Kingsway, Mercury, Octagon, Peak, Peter Pan, Philips, Polydor, Riverside, Robbins, Spin-O-Rama, Word.
 Mark, see Record Dist'g.
 Master, see Houghton Hughes.
 Mecca, see Action.
 Minex, see Record Dist'g.
 Music for Leisure Ltd., PO Box 3517, Wellington C3. Tel: 59-859. Mgr.: W. Morton; Sales Mgr.: B. McCallum; Int'l Co-ord.: J. McCready. Labels: (Represented) Ambassador, Crown, Fontana Special, Karusell, Peter Pan, Pickwick, Wing.
 National Dance, see Houghton Hughes.
 Ode Rec'g Co. Ltd., PO Box 9314, Wellington. Tel: 766-485. Mng. Dir.: Terence P. O'Neill-Joyce. (Distributed by Festival).
 Odessa, see Festival.
 Peak, PO Box 1757, 76 Chester St., Christchurch. Tel: 65-982. Cable: HITDISC. Mng. Dir.: Jack Uriwin; Promo. Mgr.: Jacqueline Clegg. Labels: (Owned) Peak; (represented) Artone (Netherlands), Bellaire (USA), CBS/Oriole (UK), Centaur (USA), Circa (USA), Claridge (USA),

Columbia (USA), Delta (USA), Don Ray (USA), Downey (USA), Elite Special (Switzerland), Ember (UK), Epic (USA), Ford (USA), GTA (Italy), Joda (USA), Kent (USA), King (USA), Lee Magid (USA), Modern (USA), North Lake Prod'ns (USA), Prestige (USA), Prima Magnagroove (USA), Saga (USA) So Deska (USA).
 Philips, see Polygram.
 Polydor, see Polygram.
 Polygram, Recs. (NZ) Ltd., PO Box 3517, Philips House, 181-195 Wakefield St., Wellington. Tel: 59-859. Cable: ARGENTA. Gen. Mgr.: William Morton; Mgr.: John McCready; Sales Mgr.: Brian Pitts; Pop A&R: Terry Condon; Classical A&R: Chris Thompson; Press Liaison: Louise Warren.
 Labels: (Owned) Philips, Polydor; (represented) BBC, Barnaby, Big Tree, Blue Horizon, Buddha, CBS, CBS/Sugar, CGD, CTI, Calla, Caytronics, Charisma, CoBurl, Colossus, Columbia (USA), Curton, Dynamo, Event, Fontana, Gazette, Harmony, Kama Sutra, Kinetic, Kuckuck, MGM, Mercury, Musicor, Nepentha, Philips, Polydor, Quad, Roulette, Riverside, Saga, Sire, Spindizzy, Spring, Smash, Stax, T-Neck, Thunder, Tico, Thomas, UPC, Vanguard, Vertigo, Verve, Volt, Wayside.
 Cassette: (Owned) Philips, Polydor; (represented) Buddha, CBS, Fontana, Limelight, MGM, Mercury, Vertigo, Verve.
 Pye, see Allied Int'l.
 R C A, see Allied Int'l.
 Record Dist'g Co. of New Zealand, PO Box 86, 377 Oxford St., Levin. Tel: 5-879. Dir.: W. L. Clark.
 Labels: (Distributed) Mark, Minex, Tala; (represented), Singispring, Zondervan (both USA).
 Sacred Recs. (NZ) Ltd., PO Box 275, 86 Oxford St., Levin. Tel: 4-005. Cable SACORDS. Mng. Dir.: Peter Harris.
 Home office: USA.
 Labels: (Owned) Sacred, Canaan, Light, Word. Salem, 96 Courte, Wellington. Tel: 552-650. Dirs.: Peter Caihness, Dennis Bailey.
 Labels: (Owned) Salem; (distributed) Academy of Dancing; (represented) Carinia (Australia), Telefunken (Germany).
 Cassette: (Owned) Salem.
 Sambo, see Houghton Hughes.
 Stebbing, 7 Saratoga Ave., Herne Bay, Auckland, W1. Tel: 12-426. Contact: E. C. Stebbing.
 Supraphon, see Delta.
 Supreme Prod'ns (SEA) Ltd., PO Box 18, Oxford St., Levin. Tel: 4-079. Pres.: Paul Mickelson. Int'l branch: Australia.
 Labels: (Represented) Supreme, Supreme/Budget, Console, Cornerstone.

Tala, see Record Dist'g.
 Tetragrammaton, see Delta.
 Viking/La Gloria, PO Box 1431, Wellington. Tel: 59-759. Mng. Dir.: Murdock Riley.
 Labels: (Owned) Viking; (represented) Artone (Netherlands), Backbeat (USA), Criterion (USA), Delmark (UK), Dominion (Canada), Dureco (Netherlands), Everest (UK), Palette (Belgium), Quality (Canada), Red Rooster, CN Rood (Netherlands), Tahiti (Tahiti).
 Int'l reps.: Australia (Viking), Canada (Quality), France (EMI), UK (EMI).
 Cassette: (Owned) Viking.
 Word, see Sacred.
 World, PO Box 30698, Lower Hutt, Wellington.

● independent record producers

Action, PO Box 2144, Christchurch. Tel: 41-212. Prod'r: Phil Cohen.
 Barry M. Coburn Prod'ns, PO Box 6330, 21 Te Kowhai Pl., Auckland. Tel: 546-132.
 Label credits: Philips, Polydor, Ventura, Viking.
 Levin Rec'g Studios, 377 Oxford St., Levin. Tel: 5-879. Owner: W. L. Clark.
 Maverick Ent's. (NZ), PO Box 1837, Auckland. Exec. Prod'r: Antonio Santa Maria-Fernandez; Ass't Prod'r: John Bridson, Eldon H. Hatfield.
 Ode Rec. Co. Ltd., PO Box 9314, Wellington. Tel: 766-485. Mng. Dir.: Terence P. O'Neill-Joyce.

● music publishers

J. Albert & Sons, 2-4 Willis St., Wellington.
 Charles Begg, PO Box 889, 19-21 Manners St., Wellington.
 Belcas, c/o HMV, PO Box 296, 162-172 Wakefield St., Wellington. Tel: 553-749.
 Chappell & Co. Ltd., 39 Lower Cuba St., Wellington C1.
 Home office: USA.
 Marquis, PO Box 405, Christchurch.
 Melas, 7 Clifton Terr., Wellington.
 Seven Seas, 57 Tory St., Wellington.
 Southern Music Publ'g Co. (A/Asia) Pty. Ltd., PO Box 656, 12 Security Bldg., 198 Queen St., Auckland C1. Tel: 23-851. Cable: SOUTHMUSIC. Mgr.: Warwick Ransom.
 Home office: USA.
 Int'l firm represented: Sam Fox (USA).

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Federation of the Phonographic Ind., PO Box 2885, Wellington. Tel: 533-523. Cable: PHONOGRAPH.
 Radio & Television Mfrs. Federation, PO Box 1605, Wellington.

LICENSING ORGANIZATIONS, MUSIC

Attorneys & Trustees for Composers & Authors & Publ'rs of Music.
 Australasian Performing Rights Ass'n Ltd., Conference Chambers, 3-17 Farish St., Wellington. Tel: 42-488. Mgr.: D. B. McKinnon. (Performing rights only).
 Home office: Australia.
 Phonographic Performances, PO Box 2885, Wellington.

PRESSING PLANTS

H M V, PO Box 296, 162-172 Wakefield St., Wellington C1. Tel: 553-749. Mgr.: A. J. Wynness; Sales: Graham B. Feasey.
 Music Carriers (NZ) Ltd., Bay Rd., Kilbirnie, Wellington.
 Plastics Inds. (Auckland), Taia Hall, Bay Rd., Wellington E3.
 Branch: Auckland, 72 Surrey Crescent.
 Radio Corp. of New Zealand, PO Box 696, Paeroa, Wellington.

PROMOTION & PUBLICITY

Barry M. Coburn Prod'ns, PO Box 6330, 21 Te Kowhai Pl., Auckland. Tel: 546-132.
 Gray, Scott, Inch & Assocs., Corner York & Parnell Rd., Auckland.
 M C I Films, PO Box 405, Christchurch.
 New Zealand Musical Inds., PO Box 2144, Christchurch.

RECORDING STUDIOS

Action, PO Box 2144, Christchurch.
 Astor, 48 Shortland St., Auckland.
 H M V Rec'g Studios, PO Box 296, 162-172 Wakefield St., Wellington C1. Tel: 553-749. Studio Mgr.: S. Frank Douglas; Chief Eng.: P. Hitchcock. No. of engs. 3; mixers 1, re-mixers 1.
 Levin Rec'g Studio, 377 Oxford St., Levin. Tel: 5-879. Owner: W. L. Clark.
 Mascot Rec'g Studios, 34 Sharlot St., Auckland. Tel: 49-897. Owner, Studio Mgr. & Chief Eng.: Bruce Barton.
 New Zealand Broadcasting Corp., Broadcasting House, Bowen St., Wellington. Tel: 48-200. Studio Mgr.: Clifford M. Walker. No. of engs. 3; mixers 3; re-mixers 3.

2.8 MILLION PEOPLE OFFER THE WORLD'S BIGGEST MARKET

IN NEW ZEALAND, MAKE TIM MURDOCH YOUR MAN



New Zealand is the world's biggest per capita pop record market. Tim Murdoch is in touch with this big market. He's right in the middle of it. In Auckland. Within 100 miles of Auckland live 43% of New Zealand's population. The people who account for 60% of New Zealand's record sales. New Zealand radio is all AM. All

music. And Tim Murdoch and our young aggressive Allied International sales team work closely with every station. We also offer the tightest, fastest retail liaison throughout New Zealand.

We have the most modern, efficient factory in New Zealand, pressing records, producing cassettes. We have our own publishing company. And we're the only Auckland based company right in the heart of the world's largest per capita pop record market.

Don't overlook New Zealand. Get in touch with Tim.

Tim Murdoch, Manager, **ALLIED INTERNATIONAL RECORDS LTD.**

P.O. Box 3043, Auckland, New Zealand. Telephone 30-899 Cables GROOVE Telex number NZ 2395

Zodiac Studios, 7 Saratoga Ave., Herne Bay, Auckland. Tel: 762-426. Owner & Studio Mgr.: Eldred Stebbing; Chief Eng.: J. Hawkins.

TAPE CUSTOM DUPLICATORS

H M V, PO Box 296, 162-172 Wakefield St., Wellington Cl. Tel: 553-749. Mgr.: A. J. Wynnes; Sales: Graham B. Feasey. Configuration: Cassette.

Polygram Recs. (NZ) Ltd., PO Box 3517, Philips House, 181-195 Wakefield St., Wellington. Tel: 59-859. Gen. Mgr.: William Morton; Mgr.: John McCready; Sales Mgr.: Brian Pitts. Configuration: Cassette.

● supplies

JACKET MANUFACTURERS

Bond Print, 70 Jervois Quay, Wellington.
Cello-Kraft (1966) Ltd., 61 Ira St., Miramar.
Coulls Comerville, 76 Kent Terr., Wellington C3,
Litho Prod'ns, 148 Tory St., Wellington C3.
Manifold Servs. Ltd., 148 Tory St., Wellington C3.
Rotowax, 98 Hanson St., Wellington S1.
Waikato Times, Hamilton.

MANUFACTURER/IMPORTER OF RECORDING STUDIO EQUIPMENT

W. G. Leatham Ltd., 58 Kent Terr., Wellington 1. Tel: 59-408. Mng. Dir.: W.G. Leatham; Sales Mgr.: B.P. Raat.
Product: (Recording & Monitoring Equip.) Acoustical monitoring speakers & amps, Ampex consoles & tape recorders—to 24-tr., Beyer headphones, EMT & Neumann portable mixers, EMT turntables, Neumann mikes, mike booms & stands, disk cutting lathes, cutting systems, disk recording styli; (Special Electronic Equip.) Dolby noise reducers, EMT & Neumann attenuators & equalizers, EMT & Teletronix limiters, EMT reverberation units—plate, Wayne Kerr VFO, Wayne Kerr/Advance measuring & testing equip., Neumann filters, Teletronix compressors; (Video Equip.) Ampex & Ikegami closed circuit cameras, Ampex video tape recorders & blank video tape; (Tape Equip. & Accessories) Ampex heads, head demagnetizers & tape.

NICARAGUA

Population: 1,915,000.
Rate of exchange: \$1 (US)=2.77 cordobas.
Per capita income: \$350.
Holidays: January 1, February 1 (Air Force Day), May 1 (Labor Day), May 27 (Army Day), September 15 (Independence Day), October 12 (Columbus Day), December 25, Christian holidays.

● record manufacturers/distributors/importers

Discolandia, Apdo. 24, Av. Roosevelt 110, Managua. Tel: 3-596, 71-530.
Discos SA, Apdo. 2571, Kilometro 5/2, Carretera Norte, Managua. Tel: 24-924. Cable: DISCOSA. Labels: (Owned) Del Campo, Discosa, Discos Nacionales, Holiday; (represented) Alegria, Audio Mex, Cisne, Crescendo, Dorado, Microfron, Pickwick, Zafiro-Novola.
Discos Murra, Apdo. 2503, Managua.
Discoteca Universal, Calle 15 de Septiembre 301, Managua.
Miguel G. Hernandez, 5a Calle SE 504, Managua. Tel: 2-038.
I N D I C A (Industria de Discos Centroamericana), 4a Av. NE, No. 401, Managua. Tel: 5-973.
S I S A (Sonido Industrial SA), Kilometro 12, Jilao, Managua. Tel: 22-946. Pres.: Luis Pallais D.; Sales Mgr.: Carlos Alvarado C. Labels: (Owned) Istmo; (represented) ABC (USA), Apple (UK), Bell (USA), Borinquen (Puerto Rico), Dunhill (USA), EMI (UK), Favedica (Venezuela), Lider (Peru).
Solorzano, Apdo. 481, Villa Pereira Comercial, Managua. Tel: 3-501.

● music publisher

Edimourra Ed. Musical, Apdo. 2503, 6a Av. No. 702, Managua.

NIGERIA

Population: 63,870,000.
Rate of exchange: \$1 (US)=0.36 pound.
Per capita income: \$63.
Holidays: January 1, July 1 (Birth of Prophet), October 1 (Independence Day), December 26 (Boxing Day), traditional Moslem & Christian holidays.

● record manufacturers/distributors/importers

E M I (Nigeria) Ltd., PO Box 417, 7 Wharf Rd., Apapa. Tel: 45-164. Cable: EMINIG LAGOS. Chm.: W. J. Richmond; Mng. Dir.: M. S. Wells. Labels: (Owned) Capitol, Columbia, HMV, Parlophone, Regal, Stateside; (represented) Bell, CBS, Command, Dot, Dunhill, Happy Time, Immediate, Impulse, Melodisc, Pama, Pickwick, President, Stax.
Philips (West Africa) Recs. Ltd., PO Box 2997, 6 Ijora Causeway, Lagos. Tel: 45-414. Cable: PHILREC. Gen. Mgr.: Fred Niewenhuis; A&R: Inyng T. Henshaw; Prod. Mgrs.: Edison U. Arjhu, Adrian J. De Bruijn. Labels: (Owned) Badejo, Nigerphone, Philips, Polydor; (represented) DGG, Philips & Pye groups.
Int'l reps.: Worldwide—Philips (PPI), Polydor (DGG).

● services

PLATING & PROCESSING PLANT PRESSING PLANT RECORDING STUDIO

Philips (West Africa) Recs. Ltd., PO Box 2997, 6 Ijora Causeway, Lagos. Tel: 45-414. Gen. Mgr.: Fred Niewenhuis.

NORWAY


Population: 3,867,400.
Rate of exchange: \$1 (US)=7.10 krone.
Per capita income: \$1,453.
Holidays: January 1, Maundy Thursday, Good Friday, Easter Monday, May 1 (Labor Day), May 17 (Constitution Day), Ascension Day, Whit Monday, December 24 (half day) 25, 26.

● record manufacturers/distributors/importers

Akkompagnementsplaten, see Norsk Grammofonkompani.
Ansgar, Møllergaten 26, Oslo 1. Tel: (02) 42-07-47.
Artimpex, Vibes gate 10, Oslo. Tel: (02) 46-85-07. Gen. Mgr.: N.E. Larsgaard. Labels: (Represented) Da Camera (Germany), Supraphon (Czechoslovakia).
Barneplaten, see Norsk Grammofonkompani.
Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfssen; Sales & Promo.: Hailvard Kvale. Labels: (Owned) Country, Flora, Flower, Forum, Sonet, Triola; (distributed) Manu; (represented) Chess-Checker-Cadet (USA), Crescendo (USA), Chrysalis (UK), Europa (Germany), GRT (USA), Hickory (USA), Island (UK), Metromedia (USA), Roulette (USA), SSS Int'l (USA), Somerset (Germany), Sonet (Denmark, Sweden, UK), Sun (USA), Transatlantic (UK), Vanguard (USA), Vogue (France, Germany).
Cartridge 8-tr. & cassette: Same as record labels. (SEE ADVERTISEMENT)
Camp, see Nor-Disc.
Columbia, see EMI.
Continental Recs. A/S, Youngsgaten 1, Oslo 1. Tel: (02) 20-13-16, 20-18-24, 20-14-33, 20-15-73. Pres. & Gen. Mgr.: Barry Matheson; Sales Mgr.: Leif Hemmingsen. Labels: (Owned) Continental, Play, Studio 11; (distributed) Nor-Artist; (represented) Avenue (UK), Pagent (UK), Stereo Gold Award (USA).
Cartridge 8-tr. & cassette: (Owned) Continental, Play, Studio 11; (represented) Avenue (UK), Pagent (UK), Stereo Gold Award (USA).
Int'l reps.: Denmark (Kleinert), Sweden (Tonitron), see Arne Bendiksen.
E M I Norsk A/S, Postboks 42, Frysjaeveien 33, Korsvoll, Oslo 8. Tel: (02) 23-14-88. Cable: EMIGRAM. Mng. Dir.: Hans Ro; A&R Mgr.: Rolf Syversen; Sales Mgr.: Rolf Ruud. Labels: (Owned) Columbia, HMV, Odeon, Parlophone; (represented) ABC, Apple, Barclay, Bell, Blue Thumb, Brother, Capitol, Carnaby, Command, Contemporary, Disneyland, Dot, Dunhill, Electrola, Gemini, Harvest, Impulse, Liberty, Musicor, Paramount, Pathe, Platina, President, Probe, RAK, Regal Starline, Riviera, Stateside, Straight, Svensk American, Tamla/Motown, Tribune, United Artists, Westminster.
Cartridge 8-tr. & cassette: (Owned) Columbia, HMV, Odeon, Parlophone; (represented) Apple (UK), Barclay (France), CED (France), Capitol (UK, USA), Columbia (UK), HMV (UK), Liberty (UK, USA), Odeon (UK), Parlophone (UK), Rediffusion (UK), Tamla/Motown (USA).
Open reel: (Represented) Apple (UK), Columbia (UK), HMV (UK), Odeon (UK), Parlophone (UK), Tamla/Motown (USA).
Jorg-Fr. Ellertsen A/S, Jernbanetorget 4, Oslo 1. Tel: (02) 33-69-95. Cable: TROLLMUSIC. Pres.: Jorg-Fr. Ellertsen; A&R: Lasse Hovd, Yngvar

Numme. Labels: (Owned) Mini-Troll, Troll; (represented) Polar (Sweden), Ranwood (USA).
Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo. (Distributor).
Eurotron A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97. Pres.: E. Kast; Sales Mgr.: B. Andersen. Labels: (Owned) Eurotron, Volt; (represented) Darris (USA), Eurovox (Belgium), Polyband (Germany), Polymax (Denmark, Finland, Germany, Sweden, UK).
Cartridge 8-tr.: (Owned) Eurotron, Volt; (represented) Carson (France), Certron (USA), Polyband (Germany), Polyband Opp (Germany), Polymax (Germany), Radiant (USA).
Cassette: (Owned) Eurotron; (represented) Carson (France), Certron (USA), Polyband (Germany), Polyband Opp (Germany), Polymax (Sweden), Radiant (USA).
Open reel: (Owned) Eurotron, Volt; (represented) Certron (USA), Polyband (Germany).
Int'l reps.: Denmark, Finland, Germany, Sweden, UK (all Polymax).
Eventyrplaten, see Norsk Grammofonkompani.
Filadelfia Forlaget, St. Olavsgate 24, Oslo 1. Tel: (02) 20-32-27. Mng. Dir.: Kjell Ruud. Labels: Joy, Klango.
Flora, see Arne Bendiksen.
Flower, see Arne Bendiksen.
Fontana, see Norsk Phonogram.
Forum, see Arne Bendiksen.
Globe, see Strike Grammofon.
H M V, see EMI.
Harmoni, see Norsk Grammofonkompani.
Joy, see Filadelfia Forlaget.
Klango, see Filadelfia Forlaget.
Manu, see Arne Bendiksen.
Mini-Troll, see Jorg-Fr. Ellertsen.
Musica, see Nera.
Musikk-Distribusjon, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02, 46-39-52. Gen. Mgr.: Mr. Doornbos.
Nera (Aksjeselskapet), Pilestredet 75 C, oppgang D, Oslo 3. Tel: (02) 46-19-50. Pres.: Eilif Meyer; Gen. Mgr.: John Johanson; Sales Mgr.: Arild Tegmeier. Labels: (Owned) Musica; (represented) Cupol (Sweden), MCA (USA), MPS (Germany), Monument (USA), Musica Sacra (Germany), RCA (USA), Telefunken (Germany), Weltmelodie (Germany).
Int'l reps.: Germany (Telefunken), Sweden (Electra), USA (RCA).
Cartridge 8-tr.: (Owned) Musica; (represented) Camden (USA), Cupol (Sweden), MCA (USA), Monument (USA), RCA (USA).
Cassette: Same as 8-tr. plus (represented) Telefunken (Germany).
Nor-Artist, Risalleen 6, Oslo 3. Tel: (02) 69-63-26. (Distributed by Continental).
Cartridge 8-tr. & cassette: (Owned) Nor-Artist.
Nor-Disc (A/S), Rosenborggaten 19, Oslo 3. Tel: (02) 46-39-52. Pres. & Gen. Mgr.: Totto Johannessen; Sales Mgr.: Odd Loken; Classical Dept.: Sverre Dahl; PR & Press: Anne Rostad. Labels: (Owned) Nor-Disc; (distributed) Camp; (represented) A&M (USA), Ace of Clubs (UK), Ace of Diamonds (UK), Archiv (Germany), Argo (UK), Atco (USA), Atlantic (USA), Belfona (Germany), Brilliant (Denmark, Germany, Sweden), Buddha (USA), Cotillion (USA), DGG (Germany), Decca (UK), Deram (UK), Elektra (USA), Ember (UK), Heliodor (Germany), Kama Sutra (USA) Karussell (Germany), London (UK), MGM (USA), Melodia-Eurodisc (Germany), Metronome (Denmark, Sweden, USA), Nonesuch (USA), Ode (USA), L'Oiseau Lyre (France), Polydor (Denmark, Germany, Sweden, UK, USA), Reprise (USA), Stax (USA), Tip (Germany), Verve (USA), Vortex (USA), Warner Bros. (USA).
Cartridge 8-tr. & cassette: (Represented) A&M (USA), Atco (USA), Atlantic (USA), Buddha (USA), DGG (Germany), Decca (UK), Elektra (USA), Ember (USA), MGM (USA), Metronome (Denmark, Sweden), Polydor (Germany), Reprise (USA), Stax (USA), Verve (USA), Warner Bros. (USA).
Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Pres. & Gen. Mgr.: O. Knudsen; Sales Mgr.: Joh. A. Hellum. Labels: (Owned) Akkompagnementsplaten, Barnepalaten, Eventyrplaten, Harmoni; (represented) Design (USA).
Cartridge 8-tr. & cassette: (Represented) Pickwick (USA).
Norsk Phonogram A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02. Gen. Mgr.: Haakon Tveten; Sales Mgr.: Kjell Eek. Labels: (Owned) Fontana, Philips; (represented) Amadeo (Austria), CBS (USA), DJM (UK), Fontana (Netherlands), Hot Wax (USA), Invictus (USA), Mercury (USA), Philips (Netherlands), Pye (UK), Sonora (Sweden), Uni (USA), Vertigo (Netherlands).
Cartridge 8-tr.: (Represented) CBS (USA), Pye (UK).
Cassette: (Owned) Fontana, Philips; (represented) CBS (USA), Mercury (USA), Pye (UK), Vertigo (Netherlands).
Open reel: (Owned) Fontana, Philips; (represented) CBS (USA), Mercury (USA).

continued on page 350



LOTSA SHOWBIZ UNDER ONE HAT

(in fact the biggest independent hat in Norway)

Looking for a good connection in Scandinavia? May we offer you our services: record dept. (the definite leading on locally produced single hits), concert agency, background music, publishing, sound equipment, recording facilities.

Local recording on Triola- and Sonet-label (constantly on the charts).

DISTRIBUTION:

CHESS-CHECKER-CADET — CRESCENDO

— CRYALIS — EUROPA — GRT —


HICKORY — ISLAND — METROMEDIA

— ROULETTE — SHELBY-SINGLETON

INT. (SSS) — SOMERSET — SONET —

SUN — TRANSATLANTIC — VANGUARD

— VOGUE



**ARNE BENDIKSEN AS
NORSK
MUSIKK
PRODUKSJON**

OSTERDALSGET. 1, OSLO
TLF. 67 67 90, CABLEADR.:
"BENDIKMUSIC."

—the progressive and trusted firm that's setting the trend in Scandinavian showbiz.

continued

Odeon, see EMI.
Parlophone, see EMI.
Philips, see Norsk Phonogram.
Play, see Continental.
Olaf T. Ranum A/S, Wholesale Dept., Kjøpmannsgaten 16, 7001 Trondheim. Tel: (075) 22-902. Pres.: Olaf T. Ranum; Gen. Mgr.: Mrs. Ingeborg Ranum Vinje; Sales Mgr.: Odd Aunemo. Labels: (Distributed) Camden, Celesta, Cuppl, Monument, Olga, RCA, Scepter, Telefunken, Victor, all labels imported by Nera.
Snape, see Strike Grammofon.
Sonet, see Arne Bendiksen.
Strike Grammofon A/B, Jernbanetorget 4, Oslo. Home office: Sweden. Labels: Globe, Snape, Strike.
Studio 11, see Continental.
Triola, see Arne Bendiksen.
Troll, see Jorg-Fr. Ellertsen.
Volt, see Eurotron.

● independent record producer

Continental Music Prod'n, Youngsgaten 1, Oslo 1. Tel: (02) 20-13-16, 20-18-24, 20-14-33, 20-15-73. Gen. Mgr.: Barry Matheson.

● music publishers

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfssen; Sales & Promo.: Hallvard Kvale. Affiliates: Harmoni House, Manu, Skandia Musikproduksjon. Int'l firms represented: Acuff-Rose, April Music, Blackwood, Bron, Essex, Robbins, Southern, Warner Bros. (SEE ADVERTISEMENT)
Brodr. Hals Forlag, see Norsk Musikforlag.
Oluf By's Forlag, see Norsk Musikforlag.
Disco (A/S), Pilestredet 75C, oppgang D, Oslo 3. Tel: (02) 46-19-50. Pres.: Eilif Meyer; Gen. Mgr.: John Johanson.
Jorg-Fr. Ellertsen A/S, Jernbanetorget 4, Oslo 1. Tel: (02) 33-69-95. Cable: TROLLMUSIC.
Filadelfia Forlaget, St. Olavsgate 24, Oslo 1. Tel: (02) 20-32-27. Mng. Dir.: Kjell Ruud.
Harmoni House, see Arne Bendiksen.
Intersong (Sonora Musikforlag) (NCB), Rosenborgsgaten 19, Oslo 3. Tel: (02) 46-39-52. Pres.: Aase Mathisen; Gen. Mgr.: Totto Johannessen. Affiliates: Sonora Musikforlag AB, Southern Music AB. Int'l firms represented: Intersong (worldwide), Southern (worldwide). Int'l reps.: Worldwide (Intersong, Southern).
Harold Lyche, Kongensgate 2, Oslo. Tel: (02) 41-44-85.
Manu, see Arne Bendiksen.
Musikk-Huset A/S (TONO/NCB), Karl Johansgaten 45, Oslo. Tel: (02) 33-48-97. Pres.: Sigurd Kjølland; Gen. Mgr.: Arne Damsgaard. Int'l firms represented: Carl Gehrman's (Sweden), G. Henle (Germany). Int'l reps.: Germany (Rudolph Erdmann), Sweden (Carl Gehrman's).
Norsk Imudico A/S, Postboks 42, Frysjaeveien 33, Korsvoll, Oslo 8. Tel: (02) 23-14-88. Mgr.: Einar Jemfland. Home office: Denmark; Imudico (see for Int'l firms represented).
Norsk Musikforlag A/S, Postboks 1499, Vika, Oslo 1. Tel: (02) 42-42-00. Cable: MUSIKFORLAGET. Affiliates: Oluf By's Forlag, Brodr. Hals Forlag, Carl Warmuth. Int'l firms represented: Wilhelm Hansen (Denmark), Nordiska (Sweden).
Norway Music, Youngsgaten. 1, Oslo. Pres. & Gen. Mgr.: Edgar Skjønhal.
Skandia Musikproduksjon, see Arne Bendiksen.
Sonora Musikforlag AB, see Intersong.
Southern Music AB, see Intersong.
Carl Warmuth, see Norsk Musikforlag.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Grammofonplategrossistenes Forening (Record Wholesalers' Org.), Postboks 42, Frysjaeveien 33, Korsvoll, Oslo 8. Tel: (02) 23-14-88. Contact: Brodrene Johnsen.
Norges Musikkhandlerforbund (Record Dealers' Org.), Meltzergate 4, Oslo. Tel: (02) 56-22-95.
Norsk Musikerforbund (Norwegian Musicians' Union), Stortingsgaten 28, Oslo 1. Tel: (02) 42-55-21. Pres.: Sigurd Lonseth.

DESIGN & ARTWORK

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfssen; Sales & Promo.: Hallvard Kvale. (SEE ADVERTISEMENT)

LICENSING ORGANIZATIONS, MUSIC
Norwegian Composers Society, Klingenberg G 5, Oslo.

T O N O (Norsk Komponistforenings Internasjonale Musikkbyrå), Klingenberggaten 5, Oslo 1. Tel: (02) 42-18-08.

LICENSORS, TAPE & RECORD

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfssen; Sales & Promo.: Hallvard Kvale. (SEE ADVERTISEMENT)

PLATING & PROCESSING PLANTS

Heger Plastics A/S, Kjelsaas, Oslo 4. Tel: (02) 21-72-17. Telex: 11764. Int'l branch: Sweden.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.

PRESSING PLANTS

Ulf Corneliussen, 3464 Steinsfjeringen, Honefoss. Tel: (067) 39-208.
Euronett Norsk A/S, Prof. Birkelandsvei 25, Grorud, Oslo.
Heger Plastics A/S, Kjelsaas, Oslo 4. Tel: (02) 21-72-17. Telex: 11764. Int'l branch: Sweden.

Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.

Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Pres. & Gen. Mgr.: O. Knudsen; Sales Mgr.: Joh. A. Hellum.

Norsk Phonogram A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02. Gen. Mgr.: Haakon Tveten; Sales Mgr.: Kjell Eek.

PRINTERS & LITHOGRAPHERS

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfssen; Sales & Promo.: Hallvard Kvale. (SEE ADVERTISEMENT)

Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.

Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Pres. & Gen. Mgr.: O. Knudsen; Sales Mgr.: Joh. A. Hellum.

PROMOTION & PUBLICITY

Arne Bendiksen A/S, Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Cable: BENDIKMUSIC. Dir.: Arne Bendiksen; Gen. Mgr.: Birger Brynjulfssen; Sales & Promo.: Hallvard Kvale. (SEE ADVERTISEMENT)

Barry Matheson Music Prod'n, Youngsgaten 1, Oslo 1. Tel: (02) 20-13-16, 20-18-24, 20-14-33, 20-15-73. Pres.: Barry Matheson.

RECORDING STUDIOS

Roger Arnhoff Sound Studio, St. Olavsgate 26, Oslo. Tel: (02) 20-09-23. Owner, Studio Mgr.: & Chief Eng.: Roger Arnhoff; Mixer: Magne Mikkelsen; Re-Mixer: Tor Tøllerud. No. of engs. 5.
Arne Bendiksen A/S Rec'g Studio (1957), Osterdalsgaten 1, Oslo 6. Tel: (02) 67-67-90. Studio Mgr. & Chief Eng.: Jan Erik Kongshaug. No. of engs. 2; mixers 3. (SEE ADVERTISEMENT)
Muikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.
Norsk Grammofonkompani A/S (1935), Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Owner: O. Knudsen; Chief Eng.: Nils Johnsen. No. of engs. 2.

TAPE CUSTOM DUPLICATION

Roger Arnhoff Studio A/S, St. Olavsgaten 26, Oslo 1. Tel: (02) 20-09-23, 20-20-64. Pres.: Roger Arnhoff; Gen. Mgr.: Sturla Standly.
Euraton A/S, Manglerud Gard, Oslo 6. Tel: (02) 26-78-46, 26-99-97. Pres.: E. Kast; Sales Mgr.: B. Andersen.
Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.
Norsk Grammofonkompani A/S, Wergelandsveien 1, Oslo 1. Tel: (02) 20-86-53, 20-87-53. Pres. & Gen. Mgr.: O. Knudsen; Sales Mgr.: Joh. A. Hellum.

● supplies

JACKET MANUFACTURER LABEL MANUFACTURER POLYTHYLENE BAGS

Musikkindustri A/S, Sandakerveien 16, Oslo 4. Tel: (02) 37-99-44. Pres.: Haakon Tveten; Gen. Mgr.: Piet Tj. Vellema.

RECORDING STUDIO EQUIPMENT MANUFACTURER

Norsk Phonogram A/S, Rosenborggaten 19, Oslo 3. Tel: (02) 69-59-02. Gen. Mgr.: Haakon Tveten; Sales Mgr.: Kjell Eek.

continued

Artists (USA), Vanguard (USA), Warner Bros. (USA).

Cartridge 8-tr. & cassette: (Owned) Alvorada, Aquila; (represented) A&M (UK, USA), Ariola (Germany), Atlantic (USA), CBS Int'l (USA), Erato (France), Chantecler (Brazil), Copacabana (Brazil), Dot (USA), Epic (USA), Hispavox (Spain), Liberty (USA), Paramount (USA), United Artists (USA), Vanguard (USA).
Int'l reps.: Brazil (Continental), Canada (Penco), South Africa (Gallo), Spain (Hispavox), USA (Penco).

Rapsodia (Discos), Morais Soares 41A, Lisbon. Tel: 838594.

Riso & Ritmo (Discos) Lda., Calçada da Quintinha 2-S/cv, Lisbon 1. Tel: 683968. Pres.: Eugenio Pepe; Gen. Mgr.: Francisco Nicholson; Sales Mgr.: Armando Cortez.
Int'l branch: France, Bagatelle.
Labels: (Owned) FF, RR (distributed by Arnold Trindade); (represented) Bagatelle (France).

Tagus, see Tecla.

Tecla (Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.
Labels: (Owned) Tagus, Tecla, Vertice; (represented) Ariston (Italy), Bla-Bla (Italy), Carson (France), Cid (Brazil), Ember (UK), Fleche (France), Fonograma (Venezuela), GNP Crescendo (USA), Gemini (UK), Itamaraty (Brazil), Janus (USA), Jaubert (France), Kent (USA), Ona Nueva (Venezuela), Sintonia (Spain), Souvenir (Venezuela), Star (Belgium), Vedette (Italy), W&G (Australia), Westbound (USA).
Cartridge 8-tr. & cassette: (Owned) Tagus, Tecla, Vertice; (represented) ATD (USA), Altone (USA), Ariston (Italy), Carson (France), Metrosound (UK), Pickwick (USA), Radiant (USA), Vedette (Italy).
Int'l reps.: Argentina (Famous), Australia (W&G), Belgium (Barclay), Brazil (Cid), Denmark (Barclay), France (Barclay), Germany (Barclay), Italy (Barclay), Luxembourg (Barclay), Netherland (Barclay), Norway (Barclay), Spain (Sintonia), Sweden (Barclay), Switzerland (Barclay), Venezuela (Palacio).

Telectra—Empresa Technica de Equipamentos Electronicos Sarl, Rua Rodrigo da Fonseca 103—r/c, Lisbon 1. Tel: 686072. Pres.: Adriano Vaz Pinto; VP Rec. Div.: Fernando Vaz Pinto; Sales Mgr.: Jose Varatojo da Silva.
Labels: (Owned) Telectra; (represented) RCA (USA).
Cartridge 8-tr. & cassette: Altone (USA), Carnaby (UK), Flair (USA), RCA (worldwide), Radiant (USA).
Int'l reps.: South Africa (Teal).

Trevo, see Mundusom.

Arnaldo Trindade & Ca. Lda., Rua Santa Catarina 117, Porto. Tel: 381341. Co-Pres.: Manuel Albuquerque, Arnaldo Trindade; Gen. Mgr.: Fernando Pereira; Sales Mgr.: Adalberto Pinheiro.
Labels: (Owned) Orfeu; (distributed) RR; (represented) Ariola (Germany), AZ (France), Durium (Italy), Island (UK), Negram (Netherlands), Pye (UK), Tamla/Motown (USA), Vergara (Spain), Vogue (France).
Int'l reps.: France (Vogue), Netherlands (Bo-sheck), USA (Penco), Venezuela (Palacio).

Vertice, see Tecla.

Zip-Fado, see Zip-Zip.

Zip-Zip Organizacoes-Publicidade Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753, 533692, 54418. Pres.: Fialho Gouveia; Gen. Mgr.: Francisco Santos; Sales Mgr.: Joao Viegas.
Labels: (Owned) Fama, Zip-Fado, Zip-Zip; (represented) A&R (USA), Ampex (worldwide), Bellaphon (Germany), Chess-Checker-Cadet/Concept (USA), Ember (UK), GRT (USA), Gamma (Canada), PDU (Italy), Reflection (UK), Transatlantic (UK), Victor group (Japan).
Int'l reps.: Brazil (CBD), Italy (PDU).

music publishers

Belter (Ed.), Rua Alegria 140, Porto. Tel: 25859.
Branch: Lisbon, Av. Defensores Chaves 3. Tel: 59062.
Home office: Spain.

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

Costa Pinto (Ed. Musicais) (SECTP), Rua Eca de Queiros 20, 3rd fl., Lisbon. Tel: 560405. Pres.: Jorge Costa Pinto; Gen. Mgr.: Rocha Oliveira.

Telectra—Empresa Technica de Equipamentos Electronicos Sarl, Rua Rodrigo da Fonseca 103-r/c, Lisbon 1. Tel: 686072. Pres.: Adriano Vaz Pinto.
Int'l firms represented: Sam Fox (USA), RCA (Brazil, Italy, Spain), Victor (Brazil).

Triunfo (Ed. Musicais), Praca da Municipio 309, Porto. Tel: 21445, 33624. Pres.: Rogerio de Seixas Costa Leal.

Zip-Musica (SECTP), Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753. Pres.: Dr. Magalhães Pereira; Gen. Mgr.: Manuela Fernandes.
Int'l firms represented: Andwella-Carlín (UK), Arlequim (Brazil), Bagatelle (France), PDU (Italy), Sparta-Florida group (UK).

services

DESIGN & ARTWORK

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogerio de Seixas Costa Leal; D&A Mgr.: Antonio Matos.

DIRECT-MAIL

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

LICENSING ORGANIZATIONS, MUSIC

S E C T P (Sociedade de Escritores & Compositores Teatrais Portugueses), Av. Duque de Louie 111, Lisbon.

Zip-Zip Organizacoes-Publicidade Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753. Pres.: Fialho Gouveia; Gen. Mgr.: Francisco Santos. (Mechanical rights only).

LICENSOR, TAPE & RECORD

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

PLATING & PROCESSING PLANTS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

Radio Triunfo Lda., Rua do Campo Lindo 208, Porto. Tel: 45876. Gen. Mgr.: Rogerio de Seixas Costa Leal; Chief Eng.: Domingos Lupi Nogueira.

PRESSING PLANTS

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

Fabrica Portuguesa de Discos da Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogerio de Seixas Costa Leal; Mgr.: Domingos Lupi Nogueira.

PRINTER & LITHOGRAPHER

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

PROMOTION & PUBLICITY

Valentim de Carvalho Ci. SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

Radio Triunfo Lda., Rua do Carmo 23, Lisbon. Tel: 34708. Mgr.: Carlos Parga; Pub. & Promo. Mgr.: Carlos Lacerda.

Zip-Zip Organizacoes-Publicidade Lda., Av. Fontes Pereira de Melo 30, 7th fl., Lisbon 1. Tel: 539753. Pres.: Fialho Gouveia; Gen. Mgr.: Francisco Santos.

RECORDING STUDIOS

Estudios Valentim de Carvalho Ci SarL, Estrada Porto Salvo, Peco d'Arcos. Tel: 2432195/3398. Studio Mgr.: J. Belchior Viegas; Chief Eng.: Hugo Ribiero; Mixer: Jose Carvalho; Re-Mixer: Joao Digo. No. of ens. 3.

Nacional Filmes Lda., Calçada de Sant'Ana 195, Lisbon.

Alberto Nunes, Rua Nova da Trindade 3, Lisbon.
Polysom (1969), Rua Campolide 103c, Lisbon 1. Tel: 681866. Owner: E. Mateus; Studio Mgr.: A. Martins; Chief Eng.: Jean F. Beaudet; Mixer: Moreno Pinto; Re-Mixer: Mr. Vidiera. No. of engs. 2; mixers 1; re-mixers 1.

Radio Triunfo Lda., Estrada da Luz 26, Lisbon. Tel: 785852. Gen. Mgr.: Rogerio de Seixas Costa Leal; Mgr.: Carlos Parga; Studio Chief: Jose Fortes.

SHIPPING SERVICES

Valentim de Carvalho Ci SarL, Rua Nova do Almada 95-99, Lisbon 2. Tel: 367051. Co-Pres.: Dr. Maria da Graca B. de Carvalho, Rui Valentim de Carvalho; Gen. Mgr.: Dr. Antonio dos Santos.

Radio Triunfo Lda., Lugar do Seixo, S. Mamede de Infesta. Tel: 950152. Gen. Mgr.: Rogerio de Seixas Costa Leal; Sales Mgr.: Alberto Eiras; Serv. Mgr.: Mario Lourenco.

TAPE CUSTOM DUPLICATOR

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.

accessories

Tecla Sociedade Comercial de Discos Lda., Rua Sousa Martins 5, 1st fl., Lisbon. Tel: 560405, 562850. Pres.: Jorge Costa Pinto; Gen. Mgr.: Jorge Miranda; Sales Mgr.: Branco Oliveira.
Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles, racks.

PUERTO RICO

Population: 2,765,000.
Records sold domestically: LPs 1970—\$2,500,000; 1969—\$2,187,500.

Records imported from USA (factory value): 1970—\$1,992,777; 1969—\$1,331,619.

Import/Export regulations: No custom duty or local tax on records coming from the USA. Federal custom rate of approximately 15% ad valorem applies on records imported from foreign sources.

Holidays: January 1, April 16 (Birthday of Jose de Diego), July 17 (Birthday of Luiz Munoz), July 28 (Constitution Day), November 19 (Discovery of Puerto Rico), December 25, various holidays similar to U.S.

record manufacturers/distributors/importers

A & C, see Allied Whsls.
Acuaris, see Quality Sound.

Alcazar Recs., PO Box 292, San Juan 00902. Tel: (809) 723-3213. Pres.: Arturo Somohano.

J. E. Alers & Assocs., 1207 Luchetti St., Santurce 00907. Tel: (809) 723-3843. Pres.: J. E. Alers. Label: (Owned) Dorilu.

Allied Whsls. Co. of Puerto Rico Inc., 610 Cerra St., Santurce 00907. Tel: (809) 725-9255. Cable: AWC0. Pres.: Charles Terrab; VP & Sales Mgr.: Alberto Dircie.
Labels: (Owned) A&C; (distributed) Fania, Parnaso, Latin budget lines.

Aponte One Stop, 624 Cerra St., Santurce 00907. Tel: (809) 723-5545. Owner: Pablo Aponte. (One Stop—singles only).

Apple, see Antonio Contreras.

Astro Recs., 624B Cerra St., Santurce 00907. Tel: (809) 725-5542. Co-Pres.: Guiraldo & Leovel Mojena.
Labels: (Owned) Astro, Mariel; (distributed) Canovar.
Cartridge 8-tr.: (Owned) Mariel.

Borinquen (Producciones Discos), PO Box 4785, San Juan 00936. Tel: (809) 765-8115, 764-3960. Pres.: Dario Gonzales. (Manufacturer/Distributor).
Int'l branches: Dominican Republic, USA, Venezuela.
Label: (Owned) Borinquen.
Cartridge 8-tr.: (Owned) Borinquen; (represented) Phonograma, Novola, Philips, Polydor, Zafiro (all Spain).

Int'l reps.: Colombia (Sonolux), Ecuador (SA-DISA), Nicaragua (Sonido), Peru (Sica Peruana).
Canovar, see Astro.

Capitol, see Antonio Contreras.

Caribe, see Island.

Casa Aponte Inc., 62B Cerra St., Santurce 00907. Tel: 724-7790. Mgr.: Roger Juarez. (Distributor).
Labels: (Distributed) Acuaris, Hit Parade.

Casa Fragoso Inc., PO Box 2774, San Juan 00903. Tel: (809) 723-0504. Pres.: Lino Fragoso. (Manufacturer/Rack Jobber).
Label: (Owned) Fragoso.
Cartridge 8-tr. & cassette: (Owned) Fragoso; (distributed) Capitol, Columbia, Fania, Gema, Kubaney, Musart, RCA.

Caytronics Corp. of New York, Calle 2, No. 58, Villamar, Santurce 00913. Tel: (809) 791-2954. Rep.: Sergio Ballesteros.
Home office: USA.
Labels: (Distributed) Audio Latino, CBS Latin.
Cartridge 8-tr. & cassette: Same as record labels.

Chiroldes (Empresas), 2424 Loiza St., Santurce 00913. Tel: (809) 724-3821. Pres.: Tony Chiroldy.
Labels: (Owned) Vilton.

Conrad (of St. Thomas) Ltd., PO Box 5475, Puerta de Tierra 00906. (Distributor/Importer/Exporter).
Home office: Virgin Islands.

Antonio Contreras, PO Box 6886, Loiza Sta., Santurce 00914. Tel: (809) 722-3441. (Factory Rep.).
 Labels: Apple, Capitol, Dot, Invictus, Paramount, Viva.
Cartridge 8-tr. & cassette: Same as record labels.

Costeno, see Musical Recs. & Tapes.
 Cuna, see La Cuna.
 D N D, see Distribuidora Nacional de Discos.
 Davila, see Ultra.
 Dial, see Stop 15.
 Discuba, see Musical Recs. & Tapes.
 Distribuidora Electronic Dec. Inc., PO Box 3993, San Juan 00936. Tel: (809) 783-5818. Pres.: Jack Delaster; Sales Mgr.: Willey Rosell. (Distributor).

Distribuidora Nacional de Discos Inc., 606 Cerra St., Santurce 00907. Tel: (809) 724-4964. Pres.: Gilberto Gonzales Arenas; VP & Sales Mgr.: Pedro Oruna. (Manufacturer/Distributor).
Int'l branch: Dominican Republic, Distribuidora Dominicana de Discos.
Label: (Owned) DND.

Dorilu, see J.E. Alers.
 Dot, see Antonio Contreras.
 Eco, see Musical Recs & Tapes.
 Eddin Ents. of Puerto Rico, 2014 Ave. A, Santurce 00915. Tel: (809) 725-6522. Gen. Mgr.: Ed. Dinallo; Mgr.: Pedro Merced. (Distributor).
Label: (Distributed) Cotique.

Empire Distis. Inc., 624A Cerra St., Santurce 00907. Tel: (809) 725-3634. Mgr.: Miguel Urbina.
Labels: (Distributed) Flo-Mex, Inca.

Fania, see Allied Whsle.
 Flo-Mex, see Empire.
 Fonseca Recs., 629 Cerra St., Santurce 00907.
 4Point, see Ultra.
 Frago, see Casa Frago.
 G M A Distis. Inc., 626 Cerra St., Santurce 00907. Tel: (809) 725-4408. Pres.: Guillermo Alvarez Guedes; Mgr.: Angel L. Mont. (Wholesaler).
Home office: USA.
Label: (Owned) Gema.
Cartridge 8-tr. & cassette: (Owned) Gema.

Gema, see GMA.
 Gonzalez-Bonilla Distis., see La Cuna.
 Guarani, see Island.
 Hit Parade, see Quality Sound.
 Hope, see Solfeo.
 Silvio Iglesias Tape Center, 104 Munoz Rivera Ave., Hato Rey 00918. Tel: (809) 764-6809. (Wholesaler).

Inca, see Empire.
 Invictus, see Antonio Contreras.
 Island Recs. Inc., PO Box 8607, Santurce 00908. Tel: (809) 782-7772. Pres.: Bernardo Herger. (Manufacturer/Rack Jobber).
Branch: Rio Piedras 00920, 504 Sirio St., Urb. Altamira.
Labels: (Owned) Guarani, Island, Rico-Vox; (distributed) Caribe; (represented) Hispavox (Spain), Palacio (Venezuela).
Cartridge 8-tr., cassette & open reel: (Owned) Guarani, Island, Rico-Vox.

Kelvinator Sales of Puerto Rico Inc., PO Box G, Rio Piedras 00928. Tel: (809) 765-1360. Pres.: Carlos Rom; Rec'g & Sales Mgr.: Ignacio Mena.
Label: (Distributed) RCA.
Cartridge 8-tr. & cassette: (Distributed) RCA.

La Cuna Recs., 1965 Ave. Puerto Rico, Santurce 00912. Tel: (809) 724-2029. Pres.: Luis Gonzalez Bonilla. (Distributor as Gonzalez-Bonilla Distis).

Lozano Distis., PO Box 7826, Santurce 00916. Tel: (809) 791-1868. Owner: Juan Lozano.
Label: (Owned) Lozano.

Mariel, see Astro.
 Marvella, see Puerto Rico Recs.
 Mary Lou Rec. Co. Inc., AL-1, Calle 45, Carolina 00630.
Home office: USA.

Melly Latino, see Solfeo.
 Modiner, see Ultra.
 Montilla, see Ultra.
 Musart, see Musical Recs. & Tapes.

Musical Recs. & Tapes, PO Box 3353, San Juan 00936. Tel: (809) 765-5301. Mgr.: Emilio Jorge. (Wholesaler).
Branch: Hato Rey, Tous Soto, No. 266, Urb. Baldrich. Zip: 00928. Tel: (809) 765-5301.
Int'l branch: USA.
Labels: (Owned) Costeno, Discuba, Eco, Musart, Musidisc, Nilsen, Peerless, Rex.
Cartridge 8-tr. & cassette: Same as record labels.

Musidisc, see Musical Recs. & Tapes.
 Neliz Rec. Corp., 624 Cerra St., Santurce 00907. Tel: (809) 722-4407. Pres.: Nelson Valazquez.
Labels: (Owned) Neliz, Spanoram.
Cartridge 8-tr.: (Owned) Neliz, Spanoram.
Cassette: (Owned) Neliz.

Nilsen, see Musical Recs. & Tapes.
 Oliveras Distis., corner Laredo & Reno, Urb. Vista Bella, Bayamon 00619. Tel: (809) 786-3244. Owner: B.E. Oliveras. (Wholesaler).

Otoao Recs. Co. Int'l Ltd., Dr. Chanca CR9, Levittown Lake, Catano, Br. Bayamon 00632. VP: R. Bernard.
Home office: USA.
 Paramount, see Antonio Contreras.
 Parnaso, see Allied Whsle.
 Patty Recs., 610 Cerra St., Santurce 00907. Tel: (809) 725-9255. Pres.: Enrique Mendez.
Int'l branch: USA.

Peerless, see Musical Recs. & Tapes.
 Puerto Rico Recs. Inc., PO Box 2027, San Juan 00903. Tel: (809) 724-1742. Pres.: Felix Rodriguez. (Wholesaler as Martinez Vela Inc.).
Label: (Owned) Marvella.
Cartridge 8-tr.: (Owned) Marvella.
 Quality Sound Inc., PO Box 1282, Hato Rey 00918. Tel: (809) 765-2545. Pres.: Paquito Cordero.
Labels: (Owned) Acuaris, Hit Parade.
 R C A, see Kelvinator.
 Jesus Rabell Co., 1501 Mirsonia St., Santurce 00911. Tel: (809) 723-1993. (Wholesaler).
 Rex, see Musical Recs. & Tapes.
 Rico-Vox, see Island.
 Solfeo Rec. Distis., 623 Cerra St., Santurce 00907. Tel: (809) 725-0954. Owner: Anibal Torres.
Int'l branch: USA.
Labels: (Distributed) Hope, Melly Latino.
Cartridge 8-tr.: (Distributed) Hope, Uniart.

Spanoram, see Neliz.
 Stop 15 Distis., 604 Cerra St., Santurce 00907. Owner: Ismael Gonzalez; Mgr.: Modesto Lopez. (Wholesaler).
Label: (Distributed) Dial.

T C Recs., 2001 McLeary Ave., Santurce 00911. Tel: (809) 725-8048. Pres.: Tito Rodriguez.
 Ultra Distis., 710 Europa St., Santurce 00909. Tel: (809) 725-1140. Mgr.: Freddy Garcia. (Wholesaler).
Int'l branch: USA.
Labels: (Distributed) Davila, 4Point, Modiner, Montilla.

Uniart Distis., 951 Fernandez Juncos Ave., Santurce 00907. Owner: Ruben Haddock.
Cartridge 8-tr.: (Owned) Uniart.
Cartridge 8-tr.: (Owned) Uniart.

Martinez Vela Inc., see Puerto Rico Recs.
 Velvet Recs. Inc., 558 Maximo Gomez, Urb. Baldrich, Hato Rey 00918. Tel: (809) 766-7137. Mgr.: Frank Torres.
Home office: USA.

Viera Distis., 51-26 Calle 49, Urb. Sierra Bayamon. Bayamon 00619. Tel: (809) 786-8362. Owner: Rafael Viera. (Wholesaler).

Vilton, see Chilroides.
 Viva, see Antonio Contreras.

music publishers

Jack Holland Prod'ns (ASCAP), 16C Cond-Los Robles, San Juan. 00931. Tel: (809) 766-7262. Gen. Mgr.: Bob Handshu.
Home office: USA.

Peer Int'l Corp. of Puerto Rico, Edif. Banco de Ponce, 11250 Ponce de Leon Ave. Of. 705, Santurce 00926. Tel: (809) 725-2380. Cable: SOUTHMUSIC. Mgr.: Angel I. Fonfrias.
Home office: USA, Southern.

services

RECORDING STUDIOS

Borinquen Rec'g Studios (1968), 1383 Ponce de Leon, Urb. San Jose Ind'l, Rio Piedras 00926. Tel: (809) 764-3960. Owner & Pres.: Dario Gonzalez; Chief Eng., Mixer & Re-Mixer: Richard Stanley.

Echo Sound Rec'g Studio, 28 Calle C, Urb. Ind. Julia, Caparra Heights 00922. Tel: (809) 723-8307.

Film & Dubbing Prod'ns Inc. (div. of El Mundo Ents.) (1956), 383 F. D. Roosevelt Ave., Hato Rey 00918. Tel: (809) 764-3000. Gen. Mgr.: Esther Pales Rodriguez.

Laboratorio de Sonidos (div. of Echo Sound Corp.), Bloque C, No. 20, Urb. Industrial Dr. Julia, Puerto Nuevo. Pres. & Chief Eng.: Jorge Luis Pagan; Studio Mgr.: Margarita O. de Pagan. No. of engs. 1; mixers 1; re-mixers 1.

Mayoral Rec'g Studio, 555 De Diego Ave., Puerto Nuevo 00920. Tel: (809) 784-2916. Owner, Studio Mgr. & Chief Eng.: Humberto Mayoral.

Montilla Rec'g Studio (1965), PO Box 594, Canovanas 00629. Tel: (809) 876-4350. Owner & Chief Eng.: Fernando J. Montilla; Studio Mgr.: Dick Stanley. No. of engs. 1; mixers 1.

Ochoa Rec'g Studios Inc. (1952), PO Box 13396, Santurce 00908; Angel Buonomo 46, Urb. Tres Monjitas, Hato Rey 00918. Tel: 764-4440. Owner & Studio Mgr.: Antonio L. Ochoa; Chief Eng.: Antonio L. Ochoa, J. M. Bush. No. of engs. 6; mixers 6; re-mixers 6.

Trans-Recording Studios (1966), 1506 Roosevelt Ave., Caparra Heights 00922. Tel: (809) 783-3711. Owner & Pres.: Jose Luis Martinez; Studio Mgr.: Doris La Costa; Chief Eng.: Juan E. Aviles. No. of engs. 2; mixers 1; re-mixers 1.

United Artists Rec'gs of Puerto Rico (1970), Box A, Old San Juan Sta., San Juan 00902. Tel: (809) 723-5375. Studio Mgr. & Chief Eng.: Juan G. Blanco. No. of engs. 2.

supplies

JACKET MANUFACTURER

Rio Piedras Rec. Mfg. Inc., PO Box 4785, San Juan 00936. Tel: (809) 764-3960. Pres.: Dario Gonzales.

LABEL MANUFACTURER

Linear Prods. of Puerto Rico, Old Long Bldg., Mata-dora Rd., Puerto Nuevo 00936. Tel: (809) 783-4986. Branch Mgr.: Ralph Gonzalez.
Home office: USA, New York, N.Y.

RECORDING STUDIO EQUIPMENT MANUFACTURER/IMPORTER

Electronics Center Corp., 1316 Edez. Juncos Ave., Santurce 00910. Tel: (809) 724-3823/0175. Sales Mgr.: Manuel Frias Jr.
Imports: AR & J.B. Lansing monitor speakers, AR & Thorens turntables, Atlas mike booms & stands, Akai & Tandberg tape recorders—full tr., 1/2-tr. & 1/4-tr., Bogen & McIntosh monitor amps, Bogen & Shure mixers, Electro-Voice & Shure mikes, Empire, Pickering & Shure pickup styli, Sharpe & Superex headphones; (Special Electronic Equip.) Shure equalizers, RCA & Simpson measuring & testing equip.; (Video Equip.) Akai video tape recorders, BASF & Irish blank video tape, GBC closed circuit cameras; (Tape Equip. & Accessories) Akai & Robins head demagnetizers, BASF & Irish tape.

SINGAPORE

Population: 2,033,600.
 Rate of exchange: \$1 (US)=3.12 Singapore dollars.
 Per capita income: \$533.
 Holidays: New Year's Day, January 2, 3 (Hari Raya Puasa), Feb. 17, 18 (Chinese New Year), February 27 (Thaipusam), March 10 (Hari Raya Haji), May 1 (Labor Day), May 30 (Vesak Day), August 9 (National Day).

record manufacturers/distributors/importers

Angel, see EMI.
 Baal Recs., 12 Orchard Rd., Singapore 9. Tel: 34774. Pres.: S. Balram; Gen. Mgr.: S. Jay. Labels: (Owned) Baal; (represented) Electrola (Germany), Fermata (Latin America), Festival (Australia), Metronome (Sweden), Nippon Gramophone (Japan), Polydor (Canada, UK, USA), Polygram (New Zealand).

Borneo Co. (Singapore) Sdn. Bhd., Crosby House, Robinson Rd., Singapore. Tel: 79415. (Distributor).
Labels: (Distributed) Angel (India), Capitol (USA), Columbia (UK, USA) EMI (UK), Parlophone (UK), Pathe (France, Hong Kong).
Cassette: (Distributed) Angel, Capitol, Columbia, Command, Harvest, Odeon, Parlophone, Pathe, Stateside.

Chiang Huat Co. Pte. Ltd., 195/199 Outram Park, Singapore 3. Tel: 74144, 97721. Chm.: Tan Boo Chiang; Gen. Mgr.: T. T. Quek; Sales Mgr.: Koh Kok Thye.
Labels: (Owned) Echo; (represented) Fantasy, Liberty, United Artists (all USA).
Cartridge 8-tr.: (Distributed) Sima, Sun Sin, Victory (represented) Atlantic, Liberty, RCA, United Artists (all USA).
Cassette: (Owned) Art, Echo; (distributed) Sai San, Sima, Sun Sin, Universal, Victory; (represented) Atlantic (USA), Auto Stereo (Germany), Decca (UK), Liberty (USA), RCA (USA), United Artists (USA).

Columbia, see EMI.
 Cosdel (Singapore) Pte. Ltd., 50F. Armentian St., Singapore 6. Tel: 362911, 361684, 35047, 30480. Mng. Dir.: S.P. Sim
Regional branch: Malaysia.
Labels: (Owned) Cosdel; (represented) Atco (USA), Atlantic (USA), Cotillion (USA), Durium (Italy), Elektra (USA), Festival (Australia), GRT (USA), Nonesuch (USA), Paramount (USA), Pye (UK), RCA (Australia, UK, USA), Reprise (USA), Tamla/Motown (USA), Rolling Stones (USA), Warner Bros. (USA).
Cartridge 8-tr.: (Represented) Atlantic (USA), Chess/Checker (USA), Elektra (USA), Monument (USA), Motown (USA), Paramount (USA), Pye (UK), RCA (USA), Warner Bros./Reprise (USA).
Cassette: (Represented) Atlantic (USA), Chess/Checker (USA), Elektra (USA), Monument (USA), Motown (USA), Paramount (USA), Pye (UK), RCA (Australia, USA), Ranwood (USA), Warner Bros./Reprise (USA).
Open Reel: (Represented) Paramount (USA), RCA (USA).

Cycle & Carriage Pte. Ltd., 41/3 Orchard Rd., Singapore 9. Tel: 39381.
Label: (Represented) Polydor (Worldwide).

Decca Orient Pte. Ltd., E6 MacDonald House, Orchard Rd., Singapore 9. Tel: 27071, 361077, 20537, 361196. Mng. Dir.: Derrick J. Coup-land; Dirs.: E.H. D'Nerto, W. Bell; Regional Sales Mgr.: Mrs. Esther Lim; Sales Exec.: John Aw.
Regional branch: Malaysia.
Labels: (Owned) Decca; (represented) Ace of Clubs, Ace of Diamonds, Chapter One, Contemporary, Decca, Deram, Emerald, London, London Globe (all UK).
Cartridge 8-tr.: (Represented) London (USA).
Cassette: (Represented) Decca (UK), Deram (UK), London (UK, USA).
Open reel: (Represented) London (USA).

continued on page 356

continued

Int'l reps.: Ceylon (Lewis Brown), China (Lin-fair), Hong Kong (Moutries), India (Gramophone), Japan (King), Korea (Eun Sung), Macao (Universal Agencies), Pakistan (Gramophone), Philippines (Super), Thailand (Black & White, Ching Thai), Viet Nam (Georges Brown).

E M I (Electric & Musical Inds.) Recs. (SEA) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001. Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H.T. Chua.
Home office: England.
Labels: (Owned) Angel, Columbia, Parlophone, Pathe, Regal; (represented) ABC/Dunhill (USA), Apple (UK), Bell (USA), Capitol (USA), Disneyland (USA), EMI group (UK), Ember (UK), Monument (USA).
Cassette: Angel, Capitol, Columbia, Command, Harvest, Odeon, Parlophone, Pathe, Stateside.
Int'l rep.: Worldwide (EMI).

Eagle, see Teo Kwan.
Echo, see Chiang Huat.
Fontana, see Phonogram.

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873.
Branch: Singapore 7, Music City, 469 N. Bridge Rd. Tel: 34693.
Labels: (Owned) Life; (distributed) Cosdel; (represented) CBS, Harmony, Kapp, Vocalion (all USA).
Cartridge 8-tr. & cassette: (Represented) CBS (UK).

E. S. Isaac & Co. Pte. Ltd., 168A Cecil St., Singapore 1. Tel: 78460, 78466. Cable: ISAACNCO. Contact: M.E. Isaac.
Labels: (Represented) Accent (USA), Angel (UK), Columbia (UK), Crescendo (USA), Everest (USA), HMV (UK), Hi Fi (USA), Parlophone (UK), Telefunken (Germany), Vogue (France).

Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 32154, 34501. Owner: Ang Mia Yang; Gen. Mgr.: Ang Keng Mui; Sales Mgr.: Ang Keng How.
Labels: (Distributed) Fontana, Mercury, Philips, Pop Sound; (represented) A&M (USA), Apple (UK), Audio Fidelity (USA), Bell (USA), CBS (USA), Capitol (USA), Columbia (USA), DGG (Germany), Decca (USA), Dot (USA), Festival (Australia), London (USA), MGM (USA), Motown (USA), Philips (Netherlands), Polydor (worldwide), RCA (USA), Reprise (USA), Verve (USA), Vogue (France), Warner Bros. (USA).
Cartridge 8-tr., cassette & open reel: (Represented) CBS (USA), Capitol (USA), DGG (Germany), Decca (UK), Dot (USA), Imperial (USA), London (UK, USA), Parrot (UK, USA), Polydor (Germany), RCA (USA), Stax (USA).

Libra Recs. Pte. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801458, 807033, 87179. Gen. Mgr.: Watson Tay; Sales Mgr.: Jap Chong.

Life, see Hup Hup.
Music City, see Hup Hup.
Parlophone, see EMI.
Pathe, see EMI.
Philips, see Phonogram.

Phonogram Far East Pte. Ltd., International Bldg., 8th fl., 360 Orchard Rd., Singapore 9. Tel: 372576, 372787, 372998. Mng. Dir.: T.A. van Holten; Sales & Mktg. Mgr.: R. Garretsen.
Regional branch: Malaysia.
Labels: (Owned) Fontana, Philips, Polydor, Pop Sound; (represented) A&M (USA), Buddha (USA), Island (UK), MGM (USA), Mercury (USA), Page One (UK), Riverside (USA), Roulette (USA), Stax (USA), Vanguard (USA), Verve (USA).
Int'l reps.: Germany (DGG-Deutsche Grammophon), Netherlands (Philips).
Cassette: (Owned) Fontana, Philips, Polydor, Pop Sound, Vertigo; (represented) A&M (USA), Ariola (Germany), Buddha (USA), Island (UK), Kama Sutra (USA), MGM/Verve (USA), Mercury (USA), Metronome (Germany).

Polydor, see Phonogram.
Pop Sound, see Phonogram.
Regal, see EMI.

Teo Kwan Electric Recs. Co., 17 Dhoby Ghaut, Singapore 9. Tel: 360402, 28265. Mng. Dir.: Chan Teo Kwan.
Labels: (Owned) Eagle; (distributed) Cosdel, EMI.

Tribunal (Far East) Corp., 557B Balestier Rd., Singapore 12. Tel: 532154. Gen. Mgr.: C. K. Liew; Sales Mgr.: Philip M. Ariken.
Label: (Owned) Tribune.

Tribune, see Tribunal.

Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23932, 30888.
Label: (Distributed) Cosdel
Cartridge 8-tr. & cassette: (Owned) Victory.

Williams Jacks & Co. (Singapore) Sdn. Bhd., International Bldg., Ground fl., Orchard Rd., Singapore 9. Tel: 371470.
Labels: (Distributed) Fontana, Mercury, Philips, Pop Sound, Vertien.

● independent record producers

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873.
Label credits: Ball, Libra.

Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882321. Mng. Dir.: Arthur C. Symons.
Label credits: Cosdel, Decca.

Phonographic Inds. Pte. Ltd., Flatted Factories, 1st fl., 701 E. Commonwealth Dr., Singapore 3. Tel: 649457, 645012. Mng. Dir.: Tony van Holten.
Label credits: Decca, Fontana, Liberty, Mercury, Philips, Playboy, Polydor, Pop Sound, White Crane.

Rediffusion (Singapore) Pte. Ltd., PO Box 608, Singapore. Tel: 25011. Gen. Mgr.: J. Snowden.
Label credits: Cosdel, Decca, RCA.

● music publishers

Baal Music-Balram Co., 12 Orchard Rd., Singapore 9. Tel: 34774. Pres.: S. Balram; Gen. Mgr.: S. Jay.

Int'l reps.: France (EPOC), Germany (Accord), Japan (Shinko), Latin America (Fermata).

Intersong Far East Pte. Ltd., International Bldg., 8th fl., 360 Orchard Rd., Singapore 9. Tel: 372576, 372998, 372987. Pres.: T.A. van Holten; Gen. Mgr.: R. Garretsen.
Int'l firms represented: Aberbach (Germany), Abigail (UK), Chappell (UK, USA), Kama Sutra (USA).
Int'l reps.: Germany (Intersong), Netherlands (Artemis).

Pathe Publns (Far East), Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001.
Int'l firm represented: Ardmore & Beechwood, Carlin, B. Feldman, Dick James, KPM group, Cyril Shane (all USA).

● services

DESIGN & ARTWORK

Cosdel (Singapore) Pte. Ltd., 50F Armenian St., Singapore 6. Tel: 362911, 35047, 30480, 36-1684. Mng. Dir.: S.P. Sim.

Libra Recs. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801458, 87179, 807033. Gen. Mgr.: Watson Tay; Sales Mgr.: Jap Chong.

DIRECT MAIL

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873.

E. S. Isaac & Co. Pte. Ltd., 168A Cecil St., Singapore 1. Tel: 78460, 78466. Contact: M. E. Isaac.

Kwang Sia Rec. Co., 104 Hill St., Singapore 6. Tel: 32154, 34501. Owner: Ang Mia Yang; Gen. Mgr.: Ang Keng Mui; Sales Mgr.: Ang Keng How.

Tribunal (Far East) Corp., 557B Balestier Rd., Singapore 12. Tel: 532154. Gen. Mgr.: C.K. Liew; Sales Mgr.: Philip M. Ariken.

PLATING & PROCESSING PLANT

E M I (Electric & Musical Inds.) Recs. (SEA) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001. Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H.T. Chua.

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873.

Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882-321. Mng. Dir.: Arthur C. Symons.

Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23932, 30888.

PRESSING PLANTS

E M I (Electric & Musical Inds.) Recs. (SEA) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001. Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H.T. Chua.

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873.

Kinetex Studios Pte. Ltd., 9 Wan Tho Ave., Singapore 13. Tel: 882321. Mng. Dir.: Arthur C. Symons.

Phonogram Far East Pte. Ltd., International Bldg., 8th fl., 360 Orchard Rd., Singapore 9. Tel: 372576, 372787, 372998. Mng. Dir.: T.A. van Holten; Sales & Mktg. Mgr.: R. Garretsen.

Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23932, 30888.

PRINTER & LITHOGRAPHER

Libra Recs. Pte. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801458, 87179, 807033. Gen. Mgr.: Watson Tay; Sales Mgr.: Jap Chong.

PROMOTION & PUBLICITY

Cosdel (Singapore) Pte. Ltd., 50F Armenian St., Singapore 6. Tel: 362911, 35047, 30480, 36-1684. Mng. Dir.: S.P. Sim.

Libra Recs. Pte. Ltd., 1126A Serangoon Rd., Singapore 12. Tel: 801458, 87179, 807033. Gen. Mgr.: Watson Tay; Sales Mgr.: Jap Chong.

RECORDING STUDIOS

E M I Recs. (Southeast Asia) Pte. Ltd., MacDonald House, Orchard Rd., Singapore 9. Tel: 32001.
Studio Mgr.: Mrs. D. Devan; Prod'n Mgr.: Lee Choh Ming; Chief Eng.: Ng Seng Ngee. No. of engs. 2.

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873.

Kinetex Studios (Pte.) Ltd. (1955, remodeled 1970), 9 Wan Tho Ave., Singapore 13. Tel: 882321. Owner & Mng. Dir.: Arthur C. Symons; Studio Mgr.: R. Lim. No. of engs. 2.

Life Rec. Inds. (Pte.) Ltd. (1969), 5 Lorong Tukang Lima, Jurong, Singapore 22. Tel: 650137, 651333, 65187. Mgr.: Konny Foo. No. of engs. 3.

Rediffusion (Singapore) Pte. Ltd. (1948), 182 Clemenceau Ave., Singapore 9. Tel: 25011. Mgr.: Mike Ellery; Studio Mgr.: Ong Su Tow; Chief Eng.: N. V. Symons. No. of engs. 3.

Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23932, 30888.

SHIPPING SERVICE

Hup Hup Ltd., 232 Serangoon Rd., Singapore 8. Tel: 30129, 31873.

TAPE CUSTOM DUPLICATORS

E M I (Electric & Musical Inds.) Recs. (SEA) Pte. Ltd., MacDonald House, 4th fl., Orchard Rd., Singapore 9. Tel: 32001. Mng. Dir.: K.F. Bruce; Comm'l Mgr.: H. T. Chua.

Victory Recs. Co., 487 N. Bridge Rd., Singapore 7. Tel: 23932, 30888.

IMPORTERS OF RECORDING STUDIO EQUIPMENT

Eastland Trading Co., Selegie Shopping & Office Complex, 283-A Selegie Rd., Singapore. Tel: 21021. Pres.: Quek Tee Sin; Sales Mgr.: Wong Awa.
Imports: (Recording & Monitoring Equip.) Ampex & Nagra tape recorders, Audiocass blank discs, Beyer headphones, Neumann & Sela portable mixers, Neumann consoles, mikes, disk cutting lathes & cutting systems, J. B. Lansing monitor speakers & amps; (Video Equip.) Ampex video tape recorders, closed circuit cameras & blank video tape.

O'Connor's (Pte.) Ltd., 124/126 Robinson Rd., Singapore 1. Tel: 77181. Technical Mgr.: Keen Wong.
Imports: Altec, Magnasync/Moviola & Pye consoles—24-4 inputs & 4-1 outputs, Altec Lansing & Pye monitor amps & portable mixers, Altec monitor speakers, Omega recorders & reproducers, Philips tape recorders—8-tr., 4-tr. & 2-tr., mikes, mike boom & stands & headphones, Pye turntables, Westrex disk cutting lathes, cutting systems & disk recording styli; (Special Electronic Equip.) Altec & Pye equalizers & limiters, Altec attenuators, compressors & filters, Avo & Fluke VFO & measuring & testing equip., Dolby noise reducers, Fluke synthesizers, Philips reverberation units—spring; (Video Equip.) Ikegami & Philips video tape recorders, Ikegami & Pye closed circuit cameras, Pye & TVT broadcast studio & video equip.; (Professional Film Equip.—35mm) Cinematronics & Westrex projectors, Magnasync/Moviola dubbers & recorders, Rank Aldis slide film equip.; (Tape Equip. & Accessories) Westrex heads.

Societa Commissionaria Di Esportazione Di Importazione, Afro Asia Bldg., 4th fl., 63 Robinson Rd., Singapore 1. Tel: 70703. Sales Mgr.: Mr. Sung.
Imports: (Recording & Monitoring Equip.) BSR & EMT turntables, EMT portable mixers, Goodmans monitor speakers & amps, Shure mikes, mike booms & stands, headphones & pickup styli, Studer consoles—16-2 inputs & 16-2 outputs, tape recorders—16-tr.-2-tr.; (Special Electronic Equip.) EMT attenuators, compressors, equalizers, filters, limiters, noise reducers, reverberation units & measuring & testing equip.; (Professional Film Equip.) Kinotechnik projectors, Perrot slide film equip.

SOUTH AFRICA, REPUBLIC OF

Population: 19,618,000.
Rate of exchange: \$1 (US)=0.71 rand.
Per capita income: \$550.
Records sold domestically: LPs 1970—2,678,620 units, \$15,675,284; 1969—2,768,838 units, \$16,474,585. EPs 1970—140,639 units, \$291,404; 1969—68,988 units, \$145,840. Singles 1970—4,702,789 units, \$5,364,302; 1969—4,632,516 units, \$5,346,640.
Import/export regulations: Import permits are required for records, cartridges, cassettes & virtually all other products.
Holidays: January 1, April 6 (Van Riebeeck Day), May 31 (Republic Day), July 14 (Family Day), October 10 (Kruger Day), and traditional Christian holidays.

● record manufacturers/distributors/importers

A A E, see EMI.
Atlantic City, see Teal.
B B, see Brigadiers.

Berg, see Teal
Big Bear, see Meteor.
Bonus, see Meteor.
Boom, see Teal.
Brigadiers Music Co. Pty. Ltd., PO Box 8480, Main Rd., Fordsburg, Johannesburg. Tel: 838-4048. Pres.: Albie S.J. Venter; Gen. Mgr.: M.J. Botha; Sales Mgr.: W.F. Pretorius.
Labels: (Owned) Brigadiers (distributed by Gallo), BB Jabulani, Kayalami, Klank, Luistergenot, Molelo, Soulbeat, Treffer.
Cartridge 8-tr. & cassette: (Owned) Brigadiers.
Int'l reps.: UK (Decca), USA (London).
C B S, see Gramophone.
City Late, see Teal.
City Special, see Teal.
Cool Beat, see Teal.
Coronet Recs. & Publ'g Co. Pty. Ltd., PO Box 749, Johannesburg. Tel: 22-5084. Cable: CORODISC. Dir.: Hilary Saidel.
Labels: (Owned) Coronet, Maximum Stereo, Smart; (represented) Copacabana (Brazil), Festival (France), Ofir (Portugal), Peerless (Mexico), Zafiro (Spain).
Date, see Gramophone.
Dominant Recs. Pty. Ltd., PO Box 9470, Johannesburg. Tel: 46-3893. Dirs.: E. & V. Bergman. (Distributed by Trutone).
E M I (SA) Pty. Ltd. (Electric & Musical Inds.), PO Box 11254, 32 Steel St., Steeldale, Johannesburg. Tel: 869-2661. Cable: SOUNDBOX. Telex: 43-7409. Pres.: W.J. Richmond; Mng. Dir.: G. Collins; A&R Dir.: J. Nofal; Sales Mgr.: G. Williams.
Home office: England.
Labels: (Owned) AAE, Little Giant, 'Nkanyezi, Shonalanga, Umsakazo; (distributed) Nitty Gritty; (represented) Beatt Int'l (UK), Bell (USA), Capitol (USA), Classics for Pleasure (UK), Columbia (UK), Dunhill (USA), Ember (UK), HMV—His Master's Voice (UK), Hot Wax (USA), Invictus (USA), Music for Pleasure (UK), Musicor (USA), Parlophone (UK), Pathe-Marconi (France), RAK (UK), Stateside (UK).
Cartridge 8-tr.: (Owned) Little Giant; (represented) Bell (USA), Capitol (USA), Columbia (UK), Dunhill (USA), HMV—His Master's Voice (UK), Musicor (USA), Parlophone (UK), Pathe-Marconi (France), Stateside (UK).
Int'l reps.: Worldwide (EMI).
Envee, see Trutone.
Epic, see Gramophone.
Galaxie, see Meteor.
Gallo (Africa) Ltd., Gallo Centre, corner Kerk & Goud Sts., Johannesburg. Tel: 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Peter Gallo; Sales Mgr.: Fred Bugnath.
Labels: (Owned) Gallo, Motella, Welkom; (distributed) Brigadiers, Souttown, Storm; (represented) Alshire (USA), Apple (UK), Audio Fidelity (USA), Euddah (USA), Buena Vista (USA), Decca (UK), Hispavox (Spain), Kama Sutra (USA), MCA (USA), Scepter (USA), 20th Century-Fox (USA).
Cartridge 8-tr. & cassette: Same as record labels excluding Motella.
Int'l rep.: UK (Decca).
Go-Go, see Teal.
Gramophone Rec. Co. Ltd. (GRC), PO Box 2445, 132 Kerk St., Johannesburg. Tel: 23-0546. Cable: AFRICORD. Mng. Dir.: Arnold Golembo; A&R: Ivor Golembo, Alan McInnes; Sales: John de Beer; Promo: Muriel Pienaar.
Branches: Bulawayo, Cape Town, Durban, Port Elizabeth.
Labels: (Owned) CBS, Date, Epic, Harmony, Map, Project 3, Unika; (represented) Alvorada (Portugal), CRS Int'l (USA), Hallmark (UK), Project 3 (USA).
Harmony, see Gramophone.
Intercontinental, see Teal.
Jabalani, see Brigadiers.
Juwel, see Trutone.
Kalahari, see Teal.
Kayalami, see Brigadiers.
Klank, see Brigadiers.
Kristal, see Meteor.
Little Giant, see EMI.
Luister, see Teal.
Luistergenot, see Brigadiers.
M V N, see Teal.
Map, see Gramophone.
Maximum Stereo, see Coronet.
Meritone, see Meteor.
Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: 27-3326. Pres.: R.R. Moskowitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs.
Branch: Cape Town, 11 Upper Darling St. Tel: 2-8725. Gen. Mgr.: Louis Gordon.
Labels: (Owned) Big Bear, Bonus, Galaxie, Kristal, Meteor, Meritone, Minaret, Panorama, Saffier, Themba; (represented) Metronome (Germany), Special (Germany), Vedette (Italy), Victor (Japan).
Minaret, see Meteor.
Molelo, see Brigadiers.
Mosaic, see Teal.
Motella, see Gallo.
Nitty Gritty, see EMI.
'Nkanyezi, see EMI.
Panorama, see Meteor.
Perel, see Trutone.
Plastic, see Teal.
President, see Teal.

Quality, see Trutone.
R P M (Record Prod'rs & Mfrs.) Pty. Ltd., 288 Commissioner St., Johannesburg. Tel: 24-7941. Pres.: Matt Mann; Gen. Mgr.: Ivor Schlosberg; Sales Mgr.: Mike Westcott.
Labels: (Owned) RPM, Uno, Wawiel; (represented) Abnak, Avco Embassy, Evolution, Monument, Pickwick, Royal American, SSS Int'l, Stereo Dimension, Sun (all USA).
Int'l reps.: France (Erato), Italy (Ariston), UK (Ad-Rhythm, Pama, Reflection).
Rave, see Trutone.
Renown, see Trutone.
S D V, see Trutone.
Saffier, see Meteor.
Shonalanga, see EMI.
Smart, see Coronet.
Soulbeat, see Brigadiers.
Souttown, see Gallo.
Star Black, see Teal.
Ster Rec. Inds., President House, 102 President St., Johannesburg. Tel: 22-9114.
Labels: (Represented) Vox (USA).
Stokvel, see Trutone.
Storm, see Gallo.
Teal Rec. Co. Ltd., corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes; Rec. & Cassette Sales: 1. Nathan; Cartridge Sales: R. Taylor; Prod'n & Repertoire: H. Friedman; Promo. & Adv.: A. Marshall.
Int'l branches: Mozambique, Rue Donna Maria 11 70, Summerschild, Lorenzo Marques. Gen. Mgr.: T. Relf—Rhodesia, PO Box 619, Bulawayo. Gen. Mgr.: H. Carl—Zambia, PO Box 280, Ndola. Tel: 2273. Gen. Mgr.: C. Ford.
Labels: (Owned) Atlantic City, Berg, Boom, City Late, City Special, Cool Beat, Go-Go, Intercontinental, Kalahari, Luister, MvN, Mosaic, Plastic, President, Star Black, Teal, Up. Up. World; (represented) ABC (USA), A&M (USA), Amaret (USA), Ariola-Eurodisc (Germany), Atlantic (USA), Blue Note (USA), CTI (USA), Cadet (USA), Comand (USA), Cream (USA), Deutsche Vogue (Germany), Durium (Italy), Elektra (USA), GWP (USA), Hickory (USA), Imperial (USA), Impulse (USA), Janus (USA), Liberty (USA), Melromedia (Belgium), Palette (UK), Penny Farthing (UK), Pye (UK), RCA (USA), Reprise (USA), Tamla/Motown (USA), Transatlantic (UK), Vogue (France), Warner Bros. (USA), Westminster (USA), World Pacific (USA).
Cartridge 4-tr. & 8-tr.: Same as record labels.
Int'l reps.: Kenya (AIT), Madagascar (Discomad).
TeeVee, see Trutone.
Themba, see Meteor.
Treffer, see Brigadiers.
Trutone Pty. Ltd., PO Box 9299, Johannesburg. Tel: 23-0791. Mng. Dir.: D.G. Fine; Gen. Mgr.: Theo Rosengarten; Sales Mgr.: H. Butlion.
Labels: (Owned) Envee, Juwel, Perel, Quality, Rave, Renown, Stokvel, TeeVee, Trutone, Winner; (distributed) Dominant, SDV; (represented) Amadeo (Austria), Caedmon (USA), DGG/Polydor (Germany), Dot/Paramount (USA), Fontana (Netherlands), Island (UK), MGM/Verve (USA), Mercury (USA), Philips (Netherlands), Riverside (USA), Roulette (USA), Stax (USA), United Artists (USA), Vanguard (USA), Vox (USA).
Cartridge 8-tr.: (Owned) Trutone; (represented) DGG/Polydor (Germany), Dot/Paramount (USA), Fontana (Netherlands), Island (UK), MGM/Verve (USA), Mercury (USA), Philips (Netherlands), Stax (USA), United Artists (USA), Vanguard (USA), Vox (USA).
Cassette: (Owned) Trutone; (represented) Amadeo (Austria), Caedmon (USA), DGG/Polydor (Germany), Dot/Paramount (USA), Fontana (Netherlands), Island (UK), MGM/Verve (USA), Mercury (USA), Philips (Netherlands), Stax (USA), United Artists (USA), Vanguard (USA), Vox (USA).
Umsakazo, see EMI.
Unika, see Gramophone.
Uno, see RPM.
Up. Up. Up., see Teal.
Wawiel, see RPM.
Welkom, see Gallo.
Winner, see Trutone.
World, see Teal.

Int'l firms represented: Bayshore (USA), Beechwood (Canada), Central Songs (USA), Cents & Pence (UK), DoraFlo (USA), Gold Forever (USA), KPM group (UK), Alan Price (UK), Prophet (USA), Saturday (USA), Stonebridge (USA), Tallyrand (USA), Larry Weiss (USA).
Int'l reps.: France (Pathe-Marconi), Germany (Accord), Netherlands (Anagon), UK (KPM), USA (Beechwood).
Arwin Music of South Africa Pty. Ltd., Newkirk, 132 Kerk St., Johannesburg. Tel: 28-2400. Pres.: Alec Delmont; Gen. Mgr.: Ralph Trehwela.
Int'l firms represented: Artists (USA), Daywin (USA).
Bandstand, PO Box 10217, Johannesburg. Tel: 24-7311.
Brigadiers Music Publ'g Co., PO Box 8480, Main Rd., Fordsburg, Johannesburg. Tel: 838-4048. Pres.: Albie S.J. Venter, Gen. Mgr.: Andre Viljoen.
Affiliate: MEA (Pty.) Ltd.
Brownhut, PO Box 6216, 132 Kerk St., Newkirk, Johannesburg.
Carstens De Waal Music (Pty.) Ltd., Newkirk, 132 Newkirk St., Johannesburg. Tel: 22-8146. Pres.: Eric Gallo; Gen. Mgr.: Anton De Waal.
Affiliate: Impala Music Co.
Chappell Music Africa Pty. Ltd., Newkirk, 132 Kerk St., Johannesburg. Tel: 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Ralph Trehwela.
Home office: USA.
Clan Music Publ'g Co. Pty. Ltd., 288 Commissioner St., Johannesburg. Tel: 24-7941. Pres.: Matt Mann; Gen. Mgr.: Chris Krizinger.
Int'l firms represented: Avco Embassy (USA), Avemb (USA), BnB (USA), Earl Barton (USA), Blendingwell (USA), In Music (UK), Mr. Sam (UK), Morgan (UK), Shelby Singleton (USA).
Dee-Jay, PO Box 7186, Johannesburg. Tel: 48-3038.
Essex, PO Box 6857, 603 Franwell House, President & Eloff Sts., Johannesburg.
Francis-Day, 901 Silvern House, 139 Commissioner St., Johannesburg.
Impala Music Co., see Carstens De Waal.
Intersong Pty. Ltd., PO Box 10678, Johannesburg. Tel: 22-0626. Gen. Mgr.: A.M. Heatlie.
Int'l firms represented: Abigail (Australia), Artemis group (Netherlands), Carlin group (UK), Flamingo (UK), Hill & Range group (USA), Lawrence Wright (UK), Tutti (France).
Int'l reps.: France (Tutti), Netherlands (Artemis), UK (Flamingo), USA (Chappell).
Leafrec Music Publ'rs, Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Contact: A. Friend-Smith.
Int'l firms represented: Acuff-Rose (USA), Contemporary (USA), Jobete (USA), Kinney (UK), Screen Gems/Columbia, Sunbury, United Artists, Warner Bros. (all USA).
Int'l rep.: USA (Acuff-Rose).
M E A Pty. Ltd., see Brigadiers.
Mavuthela Music Co. Pty. Ltd., see Music Publ'g Co.
Melody Music Pty. Ltd., see Music Publ'g Co.
Meritone Music, Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: 27-3326. Gen. Mgr.: A. Lombaard.
Edwin H. Morris (Africa) Pty. Ltd., Newkirk, 132 Kerk St., Johannesburg. Tel: 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Ralph Trehwela.
Home office: USA.
Music Publ'g Co. of Africa Pty. Ltd., Newkirk, 132 Kerk St., Johannesburg. Tel: 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Ralph Trehwela.
Affiliates: Mavuthela Music Co. (Pty.) Ltd., Melody Music (Pty.) Ltd.
Int'l firms represented: Burlington-Palace, Cyril Shane (both UK).
Int'l rep.: Worldwide (Burlington-Palace).
Planetary-Nom (Africa) Pty. Ltd., Newkirk, 132 Kerk St., Johannesburg. Tel: 28-2400. Gen. Mgr.: Ralph Trehwela.
Int'l firm represented: Big Seven (USA).
Protea, 132 Kerk St., No. 803, Newkirk, Johannesburg.
Southern, 132 Kerk St., 6th fl., Newkirk, Johannesburg. Tel: 22-6222. Cable: SOUTHMUSIC.
Sun Pacific, PO Box 17004, Hillbrow Johannesburg. Tel: 724 8278. Cable: REKLAMA.
Virlea Music Pty. Ltd., PO Box 9470, Johannesburg. Tel: 46-3893. Dirs.: E. & V. Bergman.

● independent record producer

R P M (Record Prod'rs & Mfrs.) Pty. Ltd., 288 Commissioner St., Johannesburg. Tel: 24-7941. Pres.: Matt Mann; Gen. Mgr.: Ivor Schlosberg; Sales Mgr.: Mike Westcott.
Label credits: Ad-Rhythm (UK), Ariola (Germany), Emerald (Eire), Stereo Dimension (USA).

● music publishers

April Music Co. Pty. Ltd., Newkirk, 132 Kerk St., Johannesburg. Tel: 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Ralph Trehwela.
Int'l firm represented: CBS (worldwide).
Int'l reps.: Worldwide (CBS).
Ardmore & Beechwood (SA) Pty. Ltd. (SAMRO), Music Centre, 124 President St., 7th fl., Johannesburg. Tel: 23-1874. Cable: ABEE-MUSIC. Telex: 43-7409. Dir.: W.F. Fraser; Promo. Mgr.: R. Schroeder.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of the Southern African Phonographic Ind. PO Box 5411, Johannesburg. Tel: 23-1874.
N O R M (National Org. for Reproduction Rights in Music in South Africa Pty. Ltd.), c/o W. F. Fraser, PO Box 8213, Johannesburg. Tel: 23-1874, 23-4638, 23-4530. Sec'y-Dir.: W. F. Fraser.
S A R M D A (The Southern African Rec. Mfrs. & Distrs.' Ass'n), PO Box 8213, Music Centre, 124 President St., 7th fl., Johannesburg. Tel: 23-1874, 23-4638, 23-4530. Sec'y-Treas.: W.F. Fraser.

continued on page 358

continued

DESIGN & ARTWORK

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes.

LICENSING ORGANIZATIONS, MUSIC

S A M R O (South African Music Rights Org. Ltd.), PO Box 9292, Johannesburg. Tel: 23-4025. (Performing rights only).

S A R R A L (South African Rec'g Rights Ass'n Ltd.), PO Box 4378, Johannesburg. Tel: 23-8757. (Mechanical rights only).

PLATING & PROCESSING PLANT

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs. Branch: Cape Town, 11 Upper Darling St. Tel: 2-8725. Gen. Mgr.: Louis Gordon.

PRESSING PLANTS

Gallo (Africa) Ltd., Gallo Centre, corner Kerk & Goud Sts., Johannesburg. Tel: 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Peter Gallo; Sales Mgr.: Fred Bugnatto.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs. Branch: Cape Town, 11 Upper Darling St. Tel: 2-8725. Gen. Mgr.: Louis Gordon.

Music & Entertainments of Africa Pty. Ltd., PO Box 8480, Main Rd., Fordsburg, Johannesburg. Tel: 838-4048. Pres.: Albie S.J. Venter; Gen. Mgr.: Boet Pretorius.

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes.

PRINTER & LITHOGRAPHER

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes.

RECORDING STUDIOS

E M I (South Africa) Pty. Ltd., 124 President St., Johannesburg. Tel: 23-4638. Studio Mgr.: Kenneth Talbot; Chief Eng.: Leo Lagerwey. No. of engs. 5.

Gallo Sound Studios, Kerk & Goud Sts., Johannesburg. Tel: 28-2400. Studio Mgr.: C. Parkes; Chief Eng.: F. Ridgard; Mixers: P. Korsten, P. Thwaites; Re-Mixers: F. Ridgard, P. Korsten, P. Thwaites. No. of engs. 5; mixers 3; re-mixers 3.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs. Branch: Cape Town, 11 Upper Darling St. Tel: 2-8725. Gen. Mgr.: Louis Gordon.

R P M Studios (Pty.), 288 Commissioner St., Johannesburg. Tel: 247-7941. Studio Mgr.: Dan Hill; Chief Eng. Geoff Tucker; Mixer Brian Asche; Re-Mixer David Lang. No. of engs. 2.

Sono100 Prod'ns (Pty.) Ltd. (1970), PO Box 9190, 100 Plein St., Johannesburg. Tel: 23-9881. Mng. Dir. & Chief Eng.: David Gooden. No. of engs. 3.

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes.

Manley van Niekerk (Pty.) Ltd. (div. of Teal Rec. Co.) (1964-70), 40 Troye St., Johannesburg. Tel: 22-7234. Studio Mgr.: D.C. Challen; Chief Eng.: G.M. Halliwell; Mixers & Re-Mixers: Ian Martin, Whitney Walls (film), Barry Coppin, Gordon Hoffman, Terry Daniels. No. of engs. 7; mixers 4; re-mixers 3.

TAPE CUSTOM DUPLICATORS

Gallo (Africa) Ltd., Gallo Centre, corner Kerk & Goud Sts., Johannesburg. Tel: 28-2400. Pres.: Eric Gallo; Gen. Mgr.: Peter Gallo; Sales Mgr.: Fred Bugnatto.

Meteor Recs. Pty. Ltd., Meteor Centre, Evelyn & Wattle Sts., Newlands, Johannesburg. Tel: 27-3326. Pres.: R.R. Moskovitz; Gen. Mgr.: P.J. Lombard; Sales Mgr.: Peter Jacobs. Branch: Cape Town, 11 Upper Darling St. Tel: 2-8725. Gen. Mgr.: Louis Gordon.

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes.

Trutone Pty. Ltd., PO Box 9299, Johannesburg. Tel: 23-0791. Mng. Dir.: D.G. Fine. Gen. Mgr.: Theo Rosengarten; Sales Mgr.: H. Bullion. Configuration: Cassette.

● **supplies**

JACKET MANUFACTURER

LABEL MANUFACTURER

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes

● **recording studio equipment manufacturer**

Manley van Niekerk (Pty.) Ltd. (MVN), 40 Troye St., Johannesburg. Tel: 22-7234. Pres.: D.C. Challen; Sales Eng.: G.M. Halliwell.

Product: (Recording & Monitoring Equip.) Killi portable mixers, Leavers-Rich tape recorders—8-tr.; MVN monitor amps; (Special Electronic Equip.) Leavers-Rich equalizers; (Video Equip.) IVC & RCA tape recorders, Inelco & RCA closed circuit cameras, RCA blank video tape; (Professional Film Equip.—35mm) Killi dubbers & recorders, Prevost & Zeiss projectors, Prevost editing tables; (Tape Equip. & Accessories) RCA tape.

SLEEVE MANUFACTURER

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes

● **manufacturer of record dealer accessories & supplies**

Teal Rec. Co. Ltd., Corner Fox & Goud Sts., Johannesburg. Tel: 28-2950. Pres.: A.G.J. McGrath; Gen. Mgr.: J.A. Bailes

SPAIN

Population: 32,949,000.

Rate of exchange: \$1 (US)=70.00 pesetas.

Per capita income: \$719.

Holidays: January 1, January 6 (Epiphany), March 19 (St. Joseph), Good Friday, May 1 (St. Joseph the Worker), Ascension, Corpus Christi, June 29 (Sts. Peter & Paul), July 18 (Spanish Labor Day), July 25 (St. James of Compostela), August 15 (Assumption), October 1 (Day of the Caudillo), October 12 (Columbus Day), November 1 (All Saints Day), December 25.

● **record manufacturers/distributors/importers**

Accion Discos, see Productora de Grabaciones & Zafiro.

Acropol (Industria Fonografica), Av. Jose Antonio 68, 12th fl., Madrid 13. Tel: (91) 248-31.80, 247.61.15. Gen. Mgr.: Noumbar Hamaljis; Sales Mgr.: Francisca E. Ortega.

Alacran, see Columbia.

Alba-C, Dr. Fleming 35, 5th fl., Madrid 16. Tel: (91) 250.10.00, 259.01.07 x 42. Gen. Mgr.: Damian Alcea Munoz; Artistic Mgr.: Mario Selles Roig. (Distributed by Distribuidora Discografica).

Alhambra, see Columbia.

Alondra, see Ekipo.

Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 222.75.21. Pres. & Gen. Mgr.: Angel Fabregues; Sales Mgr.: Jordi Vendrell. Labels: (Owned) Als 4 Vents, Barlovento, Diabolo, Dido. Cassette: (Owned) Als 4 Vents (distributed by Movieplay).

Int'l rep: Switzerland (GCP).

Ariola, see Ariola-Eurodisc.

Ariola-Eurodisc SA, Calle Aragon 204, Barcelona 11. Tel: (93) 254.98.01. Cable: HISPARIOLA. Comm'l Dir.: Alberto Serra Pujol; Art Dir.: Ramon Segura Martinez; Sales Mgr.: Antonio R. Ibanez; Int'l Coord.: Helmut Neuhaus; Int'l Div.: Mrs. Felicia Wenger.

Branch: Madrid 16, Calle Dr. Fleming 31. Tel: (91) 250.35.39, 458.26.44. Rep.: Jose Batlle; Promo.: Jose Maria de Juana.

Home office: Germany. Labels: (Owned) Ariola, Baccarola, Eurodisc, Vergara; (distributed) Explosion; (represented) Ariola (Germany), Ariola-Eurodisc-Benelux (Netherlands), Avco Embassy—Portugal only (USA), Clan Celentano (Italy), Concord (UK), Ember (UK), Eurodisc (Germany), Hollies (UK), Island (UK), Musicor (USA), PFX Ents. (USA), President (UK), Pickwick Int'l (UK), Spark (UK), Trojan (UK).

Cassette: (Owned) Ariola, Eurodisc, Vergara; (represented) Durium (Italy), Festival (France), Melodiya (USSR).

Int'l reps.: Mexico (Musart), Portugal (Arnaldo Trindade).

Arlequin, see Belfer. Arpeggios, see Estebanaz & Fidiás. Audiens, see CIMASA. 8 C D, see Fonogram. Baccarola, see Ariola-Eurodisc. Barlovento, see Als 4 Vents. Barnafon SA, Av. de la Fama 16, Cornella de Llo-

bregat, Barcelona. Tel: (93) 277.15.63. Pres.: Taticrio Gutierrez Herrero; Gen. Mgr.: Fernando Castano Artigas; Sales Mgr.: Jose Mane Orriols.

Belter (Discos) SA, Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.00. Pres.: Luis Portabella Conte-Lacoste; Gen. Mgr.: Francisco Roses; Adm'n. Mgr.: Jose Fernandez; Sales Mgr.: Juan Fernandez; Artistic Mgr.: Manuel Cubedo; Promo. Mgr.: Gabriel Orfila.

Branch: Madrid 13, Calle Salud 17. Tel: (91) 231.61.69, 231.28.60.

Labels: (Owned) Arlequin, Belfer, Saef; (represented) Larry Douglas (France, USA), Equipe (Brazil), Lertronomie (Germany), Minerva (Germany), Palette (Belgium), Tizoc (Mexico).

Cartridge 8-tr. & cassette: (Owned) Belfer. Int'l reps.: Argentina (IEM-Odeon), Australia (Carinia), Belgium (Sonobel), Canada (Archambault), France (Pathe-Marconi), Germany (Disco-teca Espanola), Luxembourg (Sonobel), Mexico (Tizoc), Paraguay (IEM-Odeon), Puerto Rico (Southeastern), Switzerland (Finsterwald & Cantacuzene), Uruguay (IEM-Odeon), Venezuela (Promus).

Berta, see Fonogram. Bocaccio, see Compania Fonografica & RCA.

C B S (Discos) SA, Princesa 1, Madrid 13. Tel: (91) 248.80.00. Gen. Mgr.: Tomas Munoz; Sales Mgr.: Jose M. Camara.

Labels: (Owned) CBS; (represented) Arion (France), Barnaby (USA), Blue Horizon (UK), CBS (USA), Epic (USA).

Cassette: (Owned) CBS; (represented) Arion (France), Barnaby (USA), Blue Horizon (UK), CBS (USA), Epic (USA).

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Ruberto Berjon; Sales Mgr.: Carlos Garcia Diez.

Label: (Owned) Audiens. Canigo, see Sayton. Capitol, see Odeon. Carillon, see Marfer. Carnaby, see Columbia. Clave, see Hispavox. Clavel, see Estebanaz.

Columbia (Discos) SA, Libertad 24, Madrid 4. Tel: (91) 221.10.93. Cable: DISCOLUMBIA. Pres.: Enrique Inurieta; Gen. Mgr.: Enrique M. Garea; Int'l Promo. & PR Dir.: Gerhard Haltermann.

Labels: (Owned) Alhambra, Carnaby, Columbia, Iberia, Top Recs.; (distributed) Lola Recs.; (represented) Alacran—worldwide excluding Spain & USA (Spain), Avco Embassy (USA), Chapter One (UK), Decca (UK), Deram (UK), London (USA), MAM (UK), Metromedia (USA), Roulette (USA), Threshold (UK).

Cassette: (Owned) Columbia, Alhambra; (represented) Argo (UK), Avco Embassy (USA), Bellaphon (Germany), Decca (UK), Deram (UK), Jad (USA), London (USA), MAM (UK), Major Minor (UK), Metromedia (USA), Roulette (USA), Threshold (UK).

Int'l reps.: Argentina (CBS), Chile (Philips), Columbia (Philips), France (Decca), Germany (Decca), Italy (Decca), Japan (King), Mexico (Polydor), Panama (Onda Nueva), Peru (Sono-Radio), Portugal (Vadeca), UK (Decca), USA (London), Uruguay (CBS), Venezuela (Palacio).

Compania Fonografica Espanola SA, Augusto Figueroa 39, Madrid 4. Tel: (91) 222.74.74. Gen. & A&R Mgr.: Alain Kihlhaud; Admin. Mgr.: Feliciano Martin; PR & Promo.: Paco Delafonte.

Labels: (Owned) Bocaccio, Poplandia (distributed by RCA), Explosion (distributed by Ariola-Eurodisc).

Int'l reps.: Portugal (Castro, Paz), Venezuela (Favedica).

Concentric (Discos), Apdo. 717, Muntaner 45, Barcelona 11. Tel: (93) 253.73.82, 253.69.80. Labels: (Owned) Concentric; (distributed) Productora Tic.

Cassette: (Owned) Concentric. D D C, see Discophon. Daibolo, see Als 4 Vents. Diana, see Fonogram. Dido, see Als 4 Vents.

Dim (Sociedad Espanola de Divulgacion Musical), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415.44.40. Gen. Mgr.: Ismael de Lera Mancenido.

Dimension, see Ekipo. Discophon SA, Calle Valencia 288, Barcelona 7. Tel: (93) 215.38.56. Gen. & Sales Dir.: Manuel Alavedra; Gen. & A&R Dir.: Francisco S. Ortega.

Branch: Madrid, Calle Concepcion Arenal 3. Tel: (91) 231.08.49. Contact: Miguel Mezcuriz.

Labels: (Owned) DDC, Discophon, Inici; (represented) Scepter (USA), Sonet (Sweden), Supraphon (Czechoslovakia).

Cassette: (Owned) Discophon; (represented) Scepter (USA), Sonet (Sweden), Supraphon (Czechoslovakia).

Distribuidora Discografica SA, Paseo Zona Franca 202, Barcelona. Tel: (93) 223.00.64. Gen. Mgr.: Pablo Lopez Balada.

Labels: (Owned) Palobal; (distributed) Alba-C; (represented) Coro (Mexico), Crescendo (USA), Durium (Italy), Everest (USA), Vedette (Italy). Cassette: (Owned) Palobal. Int'l reps.: Italy (Durium, Vedette).

- Duende, see Ekipo.
E M I, see Odeon.
Ecliptica, Libertad 27, 1st fl., Madrid. Tel: (91) 222.50.32. Gen. Mgr.: Manuel Santar Rodriguez. (Distributed by Movieplay).
Ediga (Editora General SA), Av. Jose Antonio 654, Barcelona. Tel: (93) 232.35.01.
Labels: (Owned) Ediga, Ediga-Gaiaxia, Ediga-Xistral; (represented) Arcaphon (Italy), Harmonia Mundi (France).
Cassette: (Owned) Ediga.
Int'l reps.: France (Harmonia Mundi), Italy (Arcaphon), USA (Vox).
Ekipo Recs. & Tape SA, Rosellon 79, Barcelona 15. Tel: (93) 321.02.50, 230.30.37. Cable: EKIPOSA. Gen. Mgr.: Arturo Mas Aguado; Sales Mgr.: Francisco L. Soler; Int'l Dept.: Maria Dolores Grutovil.
Labels: (Owned) Alondra, Ekipo, Exit, Subur; (distributed) Dimension, Duende, Trebol, Unic; (represented) Amaret (USA), Audio Fidelity (USA), Carnaby (UK), Crewe (USA), Elite Special (Switzerland), Emerald (Eire), Gemini (UK), Jayboy (UK), Kent/Modern (USA), Star (Switzerland).
Cartridge 8-tr. & cassette: (Owned) Alondra, Ekipo, Exit, Subur; (distributed) Dimension, Duende, Trebol, Unic; (represented) Amaret (USA), Audio Fidelity (USA), Carnaby (UK), Crewe (USA), Elite Special (Switzerland), Emerald (Eire), Event (USA), Gemini (UK), Jayboy (UK), Kent Modern (USA), Olga (Sweden), SSS Int'l (USA), Star (Switzerland).
Int'l reps.: Switzerland (Turicaphon), USA (Overseas).
Emidisc, see Odeon.
Esterbaranz SA, Jazmin 70, Madrid 20. Tel: (91) 202.43.50.
Labels: (Owned) Arpegios, Pussy (both distributed by Fidas), Clavel.
Eurodisc, see Ariola-Eurodisc.
Exit, see Ekipo.
Expense, see Fidas.
Explosion, see Compania Fonografica & Ariola-Eurodisc.
Fidias SA, Claudio Coello 76, Madrid 1. Tel: (91) 276.42.09. Pres.: B. Montuenga Garcia; Gen. Mgr.: J. Miguel Estebarez; Sales Mgr.: Andres Herrero.
Labels: (Owned) Expense, Fidas; (distributed) Arpegios, Pussy, Sagitario; (represented) Baerenreiter (Germany), Beatt Int'l (UK), Ember (UK), Reflection (UK).
Fonogram SA, Av. de America s/n, Madrid 17. Tel: (91) 267.42.00. Gen. Mgr.: Mariano de Zuniga; Tape Mktg. Mgr.: Jose Maria Duran.
Branch: Barcelona 6, Plaza de Narciso Oller 9. Tel: (93) 228.10.13.
Labels: (Owned) BCD, Berta, Diana, Philips, Polydor.
Philips Div.: (Owned) Philips; (represented) Fontana (Netherlands), Island (UK), Mercury (USA), Philips (Netherlands), Uni (USA), Vertigo (UK). Mgr.: Manuel Bejar; Pop Program Mgr.: Victor Villegas; Classical Program Mgr.: Ricardo Fernandez de Latorre; Sales Mgr.: Jose Manuel Chozas; Promo.: Javier Alonso; Pub.: Angel Sancliz.
Polydor Div.: (Owned) Polydor; (represented) Archiv (Germany), Buddha (USA), DGG-Deutsche Grammophon (Germany), Heliodor (Germany), Kama Sutra (USA), MGM (USA), Polydor (Germany), Ricordi (Italy), Riverside (USA), Tip (Germany) Verve (USA). Mgmt. & Mktg.: Saul Tagarro, Christian Lohse; Pop A&R: Jesus Maria Campos; Classical A&R: Ricardo Fernandez de Latorre; Sales: Antonio Rovira; Promo.: Felix Rodriguez; PR: Angel Romero.
Cassette: (Owned) Philips, Polydor; (represented) Archiv (Germany), Buddha (USA) DGG-Deutsche Grammophon (Germany), Fontana (Netherlands), Island (UK), MGM (USA), Mercury (USA), Verve (USA).
Guitarra, see Movieplay.
Happyband, see Sayton.
Harvest, see Odeon.
Hispavox SA, Torrelaguna 102, Madrid 17. Tel: (91) 415.23.04. Cable: VOX. Telex: 22931. Pres.: Jose Manuel Vidal Zapater; Gen. Mgr.: Luis Vidal Zapater; Sales Mgr.: Gonzalo Llodra Mompalier; Int'l Mgr.: Luis Calvo.
Labels: (Owned) Clave, Hispavox; (represented) A&M (USA), ABC (USA), AZ (France), Alvorada (Portugal), Amadeo (Austria), Apple (UK), Atlantic (USA), Carosello (Italy), Chant du Monde (France), Command (USA), Copacabana (Brazil), Cygnus (France), Disneyland (USA), Elektra (USA), Erato (France), Gamma (Mexico), General Music (Italy), Impulse (USA), Janus (USA), Laurie (USA), Liberty (USA), Map City (USA), Music Hall (Argentina), Paramount-Famous (USA), Peerless (Mexico), Project 3 (USA), Pye (UK), Reprise (USA), Rolling Stones (UK), Stereo Dimension (USA), 20th Century-Fox (USA), United Artists (USA), Vanguard (USA), Viva (USA), Warner Bros. (USA), Wergo (Germany).
Cassette: (Owned) Hispavox; (represented) A&M (USA), ABC (USA), Amadeo (Austria), Atlantic (USA), Command (USA), Erato (France), Liberty (USA), Peerless (Mexico), Project 3 (USA), Reprise (USA), United Artists (USA), Vanguard (USA).
Int'l reps.: Austria (Polydor), Argentina (Sicamericana), Australia (Festival), Belgium (Polydor), Bolivia (Hermen), Brazil (Gravacoes Electronicas), Canada (ABC, A&M, Columbia, Command, Decca, Epic, MGM, Musical Heritage, United Artists, Vanguard, Westminster), Central America Dicesa in El Salvador), Chile (Asfona), Colombia (Fuentes), Ecuador (IFESA), Eire (A&M, United Artists), France (Erato, Polydor), Germany (Polydor), Greece (Music Box), Israel (Hatakliit), Italy (Carosello, Ricordi), Japan (Nippon Columbia), Mexico (Gamma), Netherlands (Negram), New Zealand (Festival) Peru (Virrey), Philippines (Mareco), Portugal (Radio Triunfo), Scandinavia (A&M, Polydor), Switzerland (Finsterwald & Cantacuzene), UK (A&M, United Artists), USA (ABC, A&M, Columbia, Command, Decca, Epic, MGM, Musical Heritage, United Artists, Vanguard, Westminster), Uruguay (Palacio), Venezuela (Buena Musica).
Iberia, see Columbia.
Inici, see Discophon.
Lola Recs., Av. de America 22, Madrid. Tel: (91) 245.46.00, 246.02.05. (Distributed by Columbia).
Marfer SA, Paseo Alto de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00. Pres.: Manuel Perez; Gen. Mgrs.: Emilio Fernandez, Antonio Martinez; Sales Mgr.: Jose Luis Navarro; Int'l Mgr.: Jose Coma.
Labels: (Owned) Marfer, Trama, Valor; (distributed) Carillon; (represented) Ariston (Italy), Artone (Netherlands), Combo (Italy), Monitor (USA), Musidisc (France), Palacio (Venezuela), Pickwick Int'l (USA), Pierre Cardin (France), Ri-Fi (Italy), Virrey (Peru), Vox (USA).
Cartridge 8-tr. & cassette: (Owned) Marfer; (represented) Cisne (Mexico), Combo (Italy), Fantasy (USA), Musidisc (France), Palacio (Venezuela), Ri-Fi (Italy).
Int'l reps.: Brazil (Chantecler), Canada (Canadian), Colombia (E. Fortou), Ecuador (Emporio Musical), Italy (Combo), Japan (Nippon Gramophon), Netherlands (Negram), UK (Pye), USA (Campus Latino, Monitor), Venezuela (Palacio).
Montilla, see Zafiro.
Movieplay (Discos) SA, Serrano 190, Madrid 2. Tel: (91) 457.08.50. Gen. Mgr.: Manuel Sancho; Sales Mgr.: L. Ramos.
Labels: (Owned) Guitarra, Movieplay, Yupy; (distributed) Drums, Ecliptica, Opalo, Showman; (represented) Actuel (France), Alshire (USA), Barclay (France), BYG (France), Everest (USA), Imnus (Germany), MCA (USA), Monument (USA), Orange (Germany), Riviera (France), Stax-Volt (USA).
Cartridge 8-tr.: (Owned) Movieplay, Yupy; (distributed) Showman; (represented) Barclay (France), MCA (USA), Riviera (France), Stax-Volt (USA).
Cassette: (Owned) Movieplay, Yupy; (distributed) Als 4 Vents, Drums, Guitarra, Showman; (represented) Alshire (USA), Barclay (France), MCA (USA), Monument (USA), Riviera (France), Stax-Volt (USA).
Int'l reps.: Colombia (Discoteca), Mexico (Apolo), Netherlands (Basart), Panama (Istmenos), Paraguay (Clave, IEMSA), Peru (Sono-Radio), Portugal (Movieplay-Procope), USA (La Flor), Uruguay (Clave, IEMSA), Venezuela (Discoteca).
Musical Pax, see Pax.
Novola, see Zafiro.
Odeon (Compania del Gramofono) SAE, Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Pres.: L. Sagi-Vela; Gen. Mgr.: P. Magez; Sales Mgr.: E. Gasco.
Labels: (Owned) Capitol, Emidisc, Harvest, Odeon, Pathe, Regal, Stateside, La Voz de su Amo; (distributed) Ediga; (represented) Bell (USA), Blue Thumb (USA), Brother (USA), Contemporary (USA), DJM (UK), Dunhill (USA), Good Time Jazz (USA), Penny Farthing (UK), RAK (UK), Young Blood (UK).
Cassette: (Owned) Capitol, Emidisc, Odeon, Pathe, Regal, Stateside, La Voz de su Amo; (represented) Bell (USA), Blue Thumb (USA), Contemporary (USA), DJM (UK), Dunhill (USA), EMI labels (worldwide), Penny Farthing (UK).
Int'l rep.: Worldwide (EMI).
Opalo, see Productora de Grabaciones & Movieplay.
Palobal, see Distribuidora Discografica.
Pathe, see Odeon.
Pax (Discoteca), Calle Acebo 54, Madrid 16. Tel: (91) 250.53.10. Gen. Mgr.: Jose R. Boeta; Sales Mgr.: Catalina Jaume.
Labels: (Owned) Musical Pax, Pax.
Philips, see Fonogram.
Polydor, see Fonogram.
Poplandia, see Compania Fonografica & RCA.
Presa, Av. del Generalisimo Franco 463bis, Barcelona 11. Tel: (93) 321.72.41.
Productora de Grabaciones SA, Av. Jose Antonio 32, 6th fl., Madrid 13. Tel: (91) 221.87.97. Gen. Mgr.: Jesus Domingo; A&R Mgr.: Manolo Diaz; Sales Mgr.: J. Ramon Martinez; Int'l: Katia Brunner.
Labels: (Owned) Accion (distributed by Zafiro), Opalo (distributed by Movieplay); (represented) CTI (USA), Carrere (France), Evasion (Switzerland), Kudu (USA), Pharaon (France), Victory (Italy).
Cassette: (Owned) Accion (distributed by Zafiro).
Productora Tic, see Concentric.
Pussy, see Estebanz & Fidas.
R C A SA, Dr. Fleming 43, Madrid 16. Tel: (91) 457.46.00. Gen. Mgr.: Gil A. Belfran; A&R Int'l Liaison: Alkisti Bizzio.
Branches: Barcelona, Bilbao, Seville, Valencia. Labels: (Owned) RCA; (distributed) Bocaccio, Poplandia; (represented) Tamla/Motown (USA), White Whale (USA).
Cassette: (Owned) RCA.
Int'l rep.: Worldwide (RCA).
Regal, see Odeon.
Saef, see Belter.
Sagitario, see Fidas.
Sayton SA, Gran Via de Carlos III 17-19, Barcelona 14. Tel: (93) 230.31.04. Pres.: Luis Ferrer; Admin.: C. Morales; Sales Dir.: C. Capaces; Artistic Dir.: J. Valero; Promo.: C. Calvet.
Labels: (Owned) Canigo, Happyband, Sayton.
Cassette: (Owned) Canigo, Sayton.
Showman, see Movieplay.
Sintonia SA, Vallehermoso 32, Madrid. Tel: (91) 224.49.99. Pres.: Valeriano Castillo Palacios; Gen. Mgr.: Bartolome Espadale.
Labels: (Owned) Sintonia, Triangulo.
Cassette: (Owned) Sintonia, Triangulo.
Spiral, Gomis 42, Barcelona 6. Tel: (93) 211.22.04. Gen. Mgr.: Luis Vives; Promo.: Sofia Serra; Prod'n: Alfonso R. Serra.
Labels: (Represented) Edith (Venezuela), Eurovox (Belgium), Hansa (Germany).
Stateside, see Odeon.
Subur, see Ekipo.
Top Recs., see Columbia.
Trama, see Marfer.
Trebol, see Ekipo.
Triangulo, see Sintonia.
Unic, see Ekipo.
Valor, see Marfer.
Vergara, see Ariola-Eurodisc.
Voz de su Amo (La), see Odeon.
Yupy, see Movieplay.
Zafiro SA, Campomanes 10, Madrid. Tel: (91) 241.50.04. Pres.: Patricia Guitierrez; Gen. Mgr.: Esteban Garcia Morencos; Sales Mgr.: Jose Sagi-Vela.
Labels: (Owned) Montilla, Novola, Zafiro; (distributed) Accion; (represented) Fonit (Italy), Musart (Mexico), Rex (Mexico).
Cassette: (Owned) Novola, Zafiro; (distributed) Accion; (represented) Musart (Mexico).

● independent record producers

- Als 4 Vents, Trafalgar 78, 1st fl., Barcelona 10. Tel: (93) 222.75.21. Pres. & Gen. Mgr.: Angel Fabregues; Sales Mgr.: Jordi Vendrell.
Label credits: Cactus, Productora Tic.
Alain Milhaud, Augusto Figueroa 39, Madrid. Tel: (91) 222.74.74.

● music publishers

- Alba'C, Dr. Fleming 35, 5th fl., Madrid 16. Tel: (91) 250.10.00. Gen. Mgr.: Damian Aldea Munoz.
April, Torre de Madrid, Princesa 1, Madrid 8. Tel: (91) 248.80.00.
Arabella, Aragon 204, Barcelona. Tel: (93) 254.98.05. Gen. Mgrs.: Alberto Serra, Ramon Segura.
Arbx Music Corp., see Universal.
Armonico (Grupo Ed.) (SGAE), Ramba Catalana 10, 3rd fl., Barcelona 7. Tel: (93) 222.18.47, 221.69.12. Gen. Mgr.: Julio Guiu Clara; Gen. Prof. Mgr.: Francisco Vinuesa Gimenez; PR: Julio Guiu Arbeloa.
Affiliates: Eds. Armonico (SGAE), Eds. Clipper's (SGAE), Eds. Hit (SGAE).
Int'l firms represented: Arc (USA), Ariston group (Italy), Campbell-Connelly group (UK), Charing Cross (USA), Christabel (UK), Early Morning (Canada), Kirshner (USA), Lowery group (USA), Regent (USA), Ricordi group (Italy), Su-Ma (USA).
Astarte Europa, Serrano 190, Madrid 17. Tel: (91) 457.08.50.
Atlantico (Eds. Musicales) (SGAE), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415.44.40. Pres.: Carmen Maticior Jdraque; Gen. Mgr.: F. Moreno-Torroba Larregia; Gen. Prof. Mgr.: F. Moreno-Torroba Jr.
Int'l firms represented: Paraguayan Music Centre, Songs of Mexico, United Mexican Music (all USA).
Int'l rep.: USA (Casa Latina).
Audiens (Ed.), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon.
Balmes, Duran & Bas 9, Barcelona 2.
Barna, Via Layetana 158, Bajos Barcelona 9. Tel: (93) 228.69.67.
Belter (Eds. Musicales) SL (SGAE), Calle Gomis 1, Barcelona 6. Tel: (93) 211.55.04. Mgr.: Francisco Figueras.
Int'l firms represented: Allo (France), Bleu Blanc Rouge (France), Larry Douglas (France, USA), Intro (Germany), Roland Kluger (Belgium), Minerva (Germany).
Int'l reps.: Belgium (Roland Kluger), France (Allo, Bleu Blanc Rouge, Larry Douglas), Germany (Intro, Minerva), USA (Larry Douglas).

continued on page 360

continued

Brincos (Ed. Musicales), see Erika.
 Burlington Music Espanola SA, see Notas Magicas.
 C P I Compania Fonografica, Av. del Generalissimo 4, Madrid. Tel: (91) 262.41.66.
 Cadencia (Ed.) (SGAE), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415.44.40. Pres.: Carmen Macicior Jadraque; Gen. Mgr.: F. Moreno-Torraba Larregla; Gen. Prof. Mgr.: F. Moreno-Torraba Jr.
 Int'l firms represented: Crown (Japan), Five Continents (USA).
 Int'l rep.: USA (Casa Latina).
 Calypso (Eds. Musicales), see Quiroga.
 Canciones del Mundo SA, Magallanes 21, Madrid 15. Tel: (91) 223.49.87. Pres.: Augusto Alguero.
 Branch: Barcelona, Bruch 136-138. Tel: (93) 258.18.02. Gen. Mgr.: Rosa Alguero.
 Carcelle SA (SGAE), Farrel 4, Hostafranch (Barcelona).
 Chappell Iberica SA, Tetuan 22-24, Madrid 13. Tel: (91) 222.25.55.
 Home office: USA.
 Int'l firms represented: Chappell (UK), Edwin H. Morris (UK).
 Clave (Eds. Musicales), see Quiroga.
 Clipper's (Eds.), see Armonico.
 Coculsa, Torregalindo 5, Madrid 16. Tel: (91) 250.23.30.
 Daimon, Provensa 284, Barcelona 8. Tel: (93) 288.99.28. Cable: EDIDAIMON.
 Dim (Eds. Musicales), Gustavo Fernandez Balbuena 20, Madrid 2. Tel: (91) 415.44.40. Gen. Mgr.: F. Moreno-Torraba Larregla; Gen. Prof. Mgr.: F. Moreno-Torraba Jr.
 Int'l rep.: USA (Casa Latina).
 Ducal (Ed. Musicales) SA, Calle Valencia 288, Barcelona 7. Tel: (93) 215.13.70. Gen. Mgr.: Manuel Alavedra, Francisco S. Ortega.
 E G O Musical SA (SGAE), Tuset 23-25, Barcelona 6. Tel: (93) 227.31.81. Pres.: L. Sagi-Vela; Gen. Mgr.: F. Ribe.
 Int'l firms represented: Ardmore & Beechwood (UK), Beechwood (USA), Dick James group (UK), KPM group (UK), Northern Songs (UK).
 Int'l rep.: Worldwide (KPM group).
 E M S A (Ed. Musicales) SA; Rosellon 79, Barcelona 15. Tel: (93) 321.02.54. Cable: EMSASA. Gen. Mgr.: Arturo Mas Aguado; Musical Dir.: Jose Valero.
 Erika Musical (SGAE), Campomanes 10, Madrid. Tel: (91) 241.83.65, 241.82.62.
 Affiliate: Ed. Musicales Brincos (SGAE).
 Essex Espanola (Eds.) SA (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.84.89. Cable: SEXMUS. Gen. Mgr.: Manuel G. Salinger.
 Branch: Madrid 16, Encina 36. Tel: (91) 221.36.50.
 Int'l firms represented: Chrysalis group (UK), Essex group (UK), Island group (UK), TRO group (USA).
 Fiesta en Triana (Ed.), Virgen de Lujan 47, 2nd fl., Barcelona. Tel: (93) 27.92.84. Gen. Mgr.: Juan Valenzuela Mostazo.
 Fontana (Eds. Musicales) SA, Magallanes 21, Madrid 15. Tel: (91) 223.49.87. Gen. Mgr.: Luis Regatero Bouso.
 Hispania (Eds.); Av. Jose Antonio 31, Madrid 13. Tel: (91) 231.26.33. Pres. & Gen. Mgr.: Julian Mario Suarez; Sales Mgr.: Mario S. Ruiz.
 Int'l firms represented: Kassner (UK), SESAC (USA).
 Int'l rep.: USA (SESAC).
 Hit (Eds.), see Armonico.
 I F I, Marques del Duero 106, Barcelona 15.
 Joya, Apdo. Correos 14-435, Concepcion Arenal 5, Madrid 13.
 Kama Music, see Universal.
 Madrid (Musicales) (SGAE), Mayor 27, Madrid 13.
 Marfer SA Eds. Musicales, Paseo Alto de la Virgen del Puerto 7, Madrid 5. Tel: (91) 265.78.00.
 Gen. Mgr.: Emilio Fernandez, Antonio Martinez.
 Mills Music Espanola (Ed.), see Quiroga.
 Ivan Mogull Espanola SA, Desengano 4, Madrid. Tel: (91) 232.58.18. Pres.: Enrique Inurrieta; Gen. Mgr.: Enrique M. Garea.
 Home office: USA.
 Affiliate: Notas Magicas SA.
 Int'l firms represented: Avco Embassy (USA), Avemb Songs (USA), Prophet (USA), Stonebridge (USA).
 Mundo de Ritmos (Ed.), see Quiroga.
 Musica de Espana (Ed.) (SGAE), Av. Jose Antonio 62, Madrid. Tel: (91) 241.37.94, 241.41.02.
 Branch: Barcelona, Conde del Asalto 73. Tel: (93) 241.04.88.
 Int'l firm represented: Bourne (USA).
 Int'l reps.: Belgium (Ardmore & Beechwood), Germany (Accord), Netherlands (Anagon), Puerto Rico (EME Americana).
 Musica de Hoy (SGAE), Cuesta de Santo Domingo 11, Madrid. Tel: (91) 247.07.25, 247.07.11.
 Musical Emporium, Rambla Canalefats 129, Barcelona 2.
 Musica Moderna (Ed.) (SGAE), Marques de Cubas 6, Madrid 14. Tel: (91) 221.55.93. Ed. & Gen. Mgr.: Antonio Carmona.
 Notas Magicas SA (SGAE), Desengano 4, Madrid 13. Tel: (91) 232.58.18. Pres.: Enrique Inurrieta; Gen. Mgr.: Enrique M. Garea.
 Affiliates: Burlington Music Espanola SA, Ivan Mogull Espanola SA.

Int'l firms represented: Burlington/Palace group (worldwide), Felsted (USA), Ivan Mogull (USA).
 Paulinas (Eds.), Profasio Gomez 15, Madrid 17. Tel: (91) 204.15.40. Pres.: Angel Rey; Gen. Mgr.: Secundino Melon.
 Pax (Eds.), Calle Acebo 54, Madrid 16. Tel: (91) 250.53.10. Gen. Mgr.: Jose R. Boeta.
 Penta-Music SA (SGAE), Serrano 190, Madrid 2. Tel: (91) 457.08.50. Gen. Mgr.: Manuel Sanchez.
 Int'l firms represented: BYG (France), Combine group (USA), Heathside (UK).
 Puerta del Sol (Eds.), see Quiroga.
 Quiroga (Eds.) (SGAE), Alcalá 70, Madrid 9. Tel: (91) 276.39.50, 276.39.66. Pres.: Manuel Lopez-Quiroga; Gen. Mgr.: Carlos P. Cancio; Sales Mgr.: Manuel Lopez-Quiroga Jr.
 Branch: Barcelona 2, Canuda 45. Tel: (93) 231.08.86. Gen. Mgr.: Jose Cruells Solbes.
 Affiliates: Eds. Musicales Calypso (SGAE), Eds. Musicales Clave (SGAE), Ed. Mills Music Espanola (SGAE), Ed. Mundo de Ritmos (SGAE), Eds. Puerta del Sol (SGAE).
 Int'l firms represented: Belwin-Mills (UK, USA), Sam Fox (USA), Edward B. Marks (USA), Ed. Musicabana (Cuba), Eds. Musicales (Cuba), B. Schott's Sohne (Germany), A. Schroeder (UK, USA), Eds. Tonos (Germany), Thomas J. Valentino (USA), Josef Weinberger (UK).
 Int'l reps.: Canada, UK, USA (all Belwin-Mills).
 Ritmo & Melodia (SGAE), Villarroel 18, Barcelona 11.
 Sagitario (Musicales) (SGAE), Av. Generalissimo, Barcelona.
 Sirius (SGAE), Av. Jose Antonio 578, Barcelona 11. Tel: (93) 254.61.12.
 Int'l firm represented: Euterpe de Genova (Italy).
 Southern Music Espanola SA (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. Cable: SOUTHMUSIC. Mgr.: Manuel G. Salinger.
 Branches: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61. Prof. Mgr.: Antonio Barta Sanchez -Valencia 5, Arzobispo Melo 3. Tel: (960) 33.19.35. Prof. Mgr.: Enrique Piedra Albis.
 Home office: USA.
 Int'l firms represented: Southern-Peer group (worldwide), Leeds (USA, UK), MCA (USA), Sugar Music group (Italy).
 T R O—The Richmond Org., see Essex.
 Total Music, Av. de America 22, Madrid. Tel: (91) 245.46.00, 246.02.05.
 Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14. Tel: (91) 221.46.12. Gen. Mgr.: Antonio Chapa Bermejillo.
 Int'l firm represented: Associated Music (USA).
 Int'l reps.: Benelux (Salabert in France), Italy (Ricardi), France (Salabert), Germany (Otto Junne), UK (United Music), USA (Associated Music).
 Universal (Eds. Musicales) SA (SGAE), Chinchilla 2, Madrid 13. Tel: (91) 222.88.99, 222.72.49. Pres.: Antonio Garcia Padilla; Gen. Mgr.: Antonio Perez Solis.
 Affiliates: Arbx Music Corp., Kama Music.
 Int'l firm represented: Mother Mistro (UK).
 World Music Espanola (SGAE), Diputacion 337, Barcelona 9. Tel: (93) 225.61.97. Gen. Mgr.: Manuel G. Salinger.
 Branch: Madrid 4, Hortaleza 18. Tel: (91) 231.06.61. Prof. Mgr.: Antonio Barta.
 Int'l firm represented: Worldwide (World Music group).
 Zafiro Eds. (SGAE), Campomanes 10, Madrid. Tel: (91) 241.83.65. Pres.: Patricio Gutierrez; Gen. Mgr.: Ernesto Garcia Soto.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Sindicato Nacional de Artes Graficas, Paseo del Pardo 18-20, Madrid. Tel: (91) 230.40.78, 467.08.72.
 Sindicato Nacional de Industrias Quimicas, San Bernardo 62, Madrid. Tel: (91) 221.65.81, 221.93.23.
 Sindicato Nacional del Espectaculo, Cuesta de Santo Domingo 7, Madrid.

LICENSING ORGANIZATION, MUSIC

S G A E (Sociedad General de Autores de Espana), Fernando VI 4, Madrid. Tel: (91) 419.00.92.

PLATING & PROCESSING PLANTS

C G O S A E, Carretera del Aeropuerto a Barcelona, Prat de Llobregat, Barcelona. Gen. Mgr.: Rene Maget.
 C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.
 Cofasa, Av. de America s/n, Madrid 17. Tel: (91) 267.42.00. Gen. Mgr.: Mariano de Zuniga.
 Hispavox, Torrelaguna 102, Madrid 17. Tel: (91) 415.23.04. Gen. Mgr.: Jose Manuel Vidal Zapater.
 Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.
 Sonopress, Torrelaguna 102, Madrid 17. Tel: (91) 415.23.04. Gen. Mgr.: Luis Vidal Zapater.

PRESSING PLANTS

Barnafon SA, Av. de la Fama 16, Cornella de Llobregat, Barcelona. Tel: (93) 277.15.63. Pres.: Patricio Gutierrez Herrero; Gen. Mgr.: Fernando Castano Artigas; Sales Mgr.: Jose Mane Oriols.
 Belter, Gomis 1, Barcelona 6. Tel: (93) 211.55.00. Gen. Mgr.: Francisco Roses.
 C G O S A E, Carretera del Aeropuerto a Barcelona, Prat de Llobregat, Barcelona. Gen. Mgr.: Rene Maget.
 C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.
 Cofasa, Av. de America s/n, Madrid 17. Tel: (91) 267.42.00. Gen. Mgr.: Mariano de Zuniga.
 D A F (Difusora Audio Fonografica SA), Pallars 76, Barcelona.
 Hispavox, Torrelaguna 102, Madrid 17. Tel: (91) 415.23.04. Gen. Mgr.: Jose Manuel Vidal Zapater.
 Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.
 Vergara, General Mola 9, Barcelona 9. Tel: (93) 257.94.05.

PROMOTION & PUBLICITY

C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.
 Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.
 Melodix, Pedro Muguruza 8, Madrid. Tel: (91) 250.37.11.

RECORDING STUDIOS

Audiofilm (div. of Batlle-Navarro & Cia.) (1967), C/Alonso Cano 68, Madrid 3. Tel: 254.47.66.
 Studio Mgr. & Chief Eng.: Jose M. Batlle; Engs. & Mixers: Raul Marcos, Luis Fernandez Soria; Re-Mixers: Antonio Morales, Luis Miguel Gonzalez. No. of engs. 3; mixers 2; re-mixers 2.
 Belter Estudios (1965), Gomis 1, Barcelona 6. Tel: 211.55.00. Chief Eng.: Dr. Ed Benet; Mixers & Re-Mixers: J. Gallego, J. M. Llobli. No. of engs. 3.
 C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.
 Celada, Av. de America 22, Madrid 17. Tel: (91) 254.46.00, 246.02.05. Gen. Mgr.: Juan Celada.
 Columbia SA (Discos) (1909), Libertad 24, Madrid 4. Tel: 221.10.93. Studio Mgr.: Jose Manuel Pardo; Chief Eng.: Rafael Olive. No. of engs. 6; mixers 3; re-mixers 3.
 E M I (div. of Compania del Gramofono Odeon) (1969), Parruco Ubach 30, Barcelona 6. Tel: 211.38.66. Studio Mgr. & Chief Eng.: J. L. Perpina; Mixers & Re-mixers: J. Surribas, J. Moreno. No. of engs. 1; mixers 2; re-mixers 2.
 Fonogram SA (1963), Av. de America s/n, Madrid. Tel: 267.42.07. Studio Mgr. & Chief Eng.: Rafael Jaimez. No. of engs. 4.
 Gema, Sagrado Corazon 15, Barcelona 17. Tel: 203.02.73; Cerdana 228, Barcelona 13. Tel: 245.77.30.
 Hispavox (1953), Torrelaguna 102, Madrid 17. Tel: 415.63.50. Chief Eng.: M. Llewellyn-Jones. No. of engs. 2.
 Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.
 Publivox, Av. de Jose Antonio 68, Madrid 13. Tel: 248.88.15, 241.30.20. Contact: Jose Luis Alvarez.
 R C A SA (1952), Dr. Fleming 43, Madrid 16. Tel: 457.46.00. Mng. Dir.: Gil Beltran; Studio Mgr.: Francisco Rivera. No. of engs. 4.
 Regson (Estudios) (1966), C/Gustavo Fernandez Balbuena 24, Madrid 2. Tel: 415.15.59. Studio Mgr.: Antonio Hurtado; Chief Eng.: Pedro Mengibar; Mixers: Jose Valeiras, Santiago Tarcido; Re-Mixers: Antonio Benito, Ricardo Iriazabal. No. of engs. 1; mixers 2; re-mixers 2.
 Sintonia SA, Vallehermoso 32, Madrid 15. Tel: 224.49.99, 223.98.81. Pres.: Valeriano Castillo Palacios; Gen. Mgr.: Bartolome Espadale.
TAPE CUSTOM DUPLICATORS
 C I M A S A (Compania Industrial de Materiales Acusticos SA), Vallehermoso 14, Madrid 15. Tel: (91) 223.94.56. Pres.: Jose A. Tenorio Lopez; Gen. Mgr.: Roberto Berjon; Sales Mgr.: Carlos Garcia Diez.
 Iberofon SA, Av. Valladolid 63, Madrid 8. Tel: (91) 247.94.03. Pres.: Luis Carbo Jofra; Gen. Mgr.: Carlos Saval Monleon; Sales Mgr.: Alberto de la Cruz Calvo.
 Sintonia SA, Vallehermoso 32, Madrid. Tel: (91) 224.49.99. Pres.: Valeriano Castillo Palacios; Gen. Mgr.: Bartolome Espadale.

continued

Love, see CBS.
 Lyra, see CBS.
 Mallwax, see Metronome.
 Malmo Skivimport AB, Lilla Torg 1, 211 34 Malmo. Tel: (040) 336-33. Pres.: Hans Ingvar Hansson; Gen. Mgr.: Lennart Carlsson; Sales Mgr.: Klas Lindstrom. (Wholesaler/Importer).
 Marilla, see CBS.
 Mercury, see Philips-Sonora.
 Metodisc, see CBS.
 Metronome Recs. AB, Storangsvagen 27, 115 34 Stockholm. Tel: (0B) 61-06-16. Pres.: Mats Bierke; Gen. Mgr.: Borje Ekberg. (Distributed by GDC).
 Labels: (Owned) Mallwax, Metronome, Snurr; (represented) Ampex (USA), Atco (USA), Atlantic (USA), CTI (USA), Cotillion (USA), Elektra (USA), Reprise (USA), Rolling Stones (USA), Warner Bros. (USA).
 Cartridge 8-tr. & cassette: (Owned) Metronome.
 Int'l reps.: Austria, Belgium, Denmark, Germany, Netherlands, Norway, Switzerland (all Metronome); Finland (Scandia Musiikk).
 Musica, see Electra.
 Music Explosion, Utanbyg 3C, Vasteras. (Importer).
 Music Network Corps, see CBS.
 Nashville, see CBS.
 Nya Bokforlags Akiebolaget, Box 5020, 120 41 Stockholm. Tel: (0B) 67-01-55. Gen. Mgr.: Karl Erik Hellberg.
 Label: (Owned) Angelica.
 Odeon, see EMI.
 Olga, see Europa-Produktion & CBS.
 Onskesagan, see Record-Materiel.
 Parlophone, see EMI.
 Pep, see Iver.
 Philips-Sonora AB, Banergatan 43, Fack, 100 55 Stockholm 10. Tel: (0B) 67-04-40. Gen. Mgr.: Boo Kinnforh; Sales Mgr.: Gunnar Johnson. (Distributed by GDC).
 Labels: (Owned) Dux, Fontana, Mercury, Philips, Sonata, Sonora, Vertigo; (distributed) Discophon, Svenska Ljud; (represented) Amadeo (Austria), DJM (UK), Dawn (UK), Flying Dutchman (USA), Hot Wax (USA), Invictus (USA), Middle Earth (UK), Penny Farthing (UK), Pye (UK), Trend (UK), Uni (USA).
 Cartridge 8-tr. & cassette: (Owned) Philips, Sonora.
 Phonograph Import & Promo., Anna Sandstromsgata 4, Hagersten, S-126 64 Stockholm. Tel: (0B) 46-22-9B. Pres.: G. Soderman. (Importer).
 Pilot, see CBS.
 Platina Recs. AB, St. Arodsgatan 29, H. Backa, 422 43 Gothenburg. Tel: (031) 22-66-93. Pres.: Evert Jakobsson. (Distributed by EMI).
 Cartridge 8-tr. & cassette: (Owned) Platina.
 Int'l rep.: Norway (Norsk EMI).
 Playback Inspelnings AB, Hillerodsvagen 4C, 217 47 Malmo. Gen. Mgr.: Lennart Christiansson. Label: (Owned) Playback (distributed by CBS).
 Polar Recs. AB, Box 5265, Jungfrugatan 1B, 102 45 Stockholm 5. Tel: (0B) 61-75-30, 60-22-87. Co-Pres.: Stig Anderson, Bengt Bernhag. (Distributed by GDC).
 Labels: (Owned) Polar; (represented) Avco Embassy, Bang, Jad (all USA).
 Cartridge 8-tr. & cassette: (Owned) Polar.
 Polydor AB, Skeppargatan 4B, Stockholm. Tel: (0B) 63-5B-20. Pres.: Ivan Nordstrom; Gen. Mgr.: Per-Arne Lindholm; Sales Mgr.: Rolf Hellenius. (Distributed by GDC).
 Labels: (Owned) Joker, Karusell, Polydor; (represented) A&M (USA), Archiv (Germany), Blue Horizon (UK), Buddha (USA), DGG-Deutsche Grammophon (Germany), Ember (UK), Heliodor (Germany), Kama Sutra (USA), Karussell (Germany), King (USA), MGM (USA), Polydor (worldwide), Riverside (USA), Stax (USA), Sussex (USA), Tip (Germany), Track (UK), Verve (USA).
 Int'l rep.: Worldwide (Polydor).
 Cartridge 8-tr. & cassette: (Owned) Karusell, Polydor.
 Premieskivan, see Filadelfia.
 Prim, see Filadelfia.
 Record-Materiel AB, Industriva. 20, 191 47 Sollentuna. Tel: (0B) 96-01-95. Pres.: Kurt Westman. Labels: (Owned) Inter-Disc, Jockey, Onskesagan; (represented) PPX (USA).
 Regal, see EMI.
 Rival, see CBS.
 Romance, see CBS.
 Round Up, see CBS.
 S R, see EMI.
 S S P, see CBS.
 Safir, see CBS.
 Scan-Disc, see Iver.
 Shane, see Haparanda.
 Signatur, see Svenska Missionsforbundets.
 Sirius, see Svenska Missionsforbundets.
 Skandinavisk Musiktjanst, Sandbacksgatan 4, 116 21 Stockholm. Tel: (0B) 43-BB-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth. Labels: (Owned) Bourre, Gavotte.
 Snap, see Strike.
 Snurr, see Metronome.
 Solist, see Svenska Missionsforbundets.
 Sonata, see Philips-Sonora.
 Sonet Gramofon AB, Torsviksvangen 7A, S-181 05 Lidings. Tel: (0B) 767-01-50. Telex: 10037. Pres.: Gunnar Bergstrom; Gen. Mgr.: Dag Haeggqvist. (Distributed by GDC).

Int'l branch: England.
 Labels: (Owned) Cirkus, Gazell, Grand Prix, Knappupp, Sonet, Storyville; (distributed) Ibra; (represented) Amaret (USA), Arhoolie (USA), Bronze (UK), Cadet (USA), Checker (USA), Chess (USA), Chrysalis (UK), Europa (Germany), Excello (USA), Folkways (USA), GNP Crescendo (USA), GRT (USA), Hickory (USA), Island (UK), Janus (USA), Metromedia (USA), Nashboro (USA), Palette (Belgium), Plantafon (USA), Reflection (UK), Roulette (USA), SSS Int'l (USA), Somers (Germany), Sonic (Germany), Sonet (UK), Speciality (USA), Sun (USA), Super K (USA), Supraphon (Czechoslovakia), Takoma (USA), Transatlantic (UK), Trojan (UK), Vanguard (USA), Xtra (UK).
 Cartridge 8-tr. & cassette: (Owned) Sonet, Knappupp.
 Int'l reps.: Italy (Clan Celentano), Japan (Teichiku), Spain (Discophon). (SEE ADVERTISEMENT)
 Sonora, see Philips-Sonora.
 Stateside, see EMI.
 Stoa, see CBS.
 Storyville, see Sonet.
 Strike of Sweden AB, Virebergsvagen 16, S-171 40 Solna. Tel: (0B) 730-02-90. Pres.: Leif Malmberg; Gen. Mgr.: Lars Holm.
 Int'l branch: Denmark.
 Labels: (Owned) Strike (distributed by CBS), Globe, Snap; (represented) Concord (UK), Harvard (UK), Stoa (Denmark).
 Int'l reps.: Denmark (Telefunken), Finland (Finnlevy), Norway (Nera).
 Studio 7, see CBS.
 Svenska Ljud, see Philips-Sonora.
 Svenska Missionsforbundets forlag, PO Box 6302, Tegnergatan B, 113 B1 Stockholm. Tel: (0B) 34-96-80. (Distributed by GDC).
 Labels: (Owned) Signatur, Sirius, Solist.
 Cassette: (Owned) Signatur, Solist.
 Sveriges Radio-SR (Swedish Broadcasting Corp.), S-105 10 Stockholm. Tel: (0B) 63-10-00. Pres.: Sixten Eckerberg; Gen. Mgr.: Otto Nordenskiold; Sales Mgr.: Goran Waldau. (Distributed by EMI).
 Cartridge 8-tr. & cassette: (Owned) Sveriges Radio-SR.
 Swedisc Rec. Co., Sodergardevagen 3, 132 00 Saltsjo-Boo. Tel: (0B) 715-4B-86.
 Swedish Society Discofil, see Electra.
 Swereco AB, Fack, 121 06 Johanneshov 6. Tel: (0B) 39-32-00. Pres.: A. Setterwall; Gen. Mgr.: H. Kolmark.
 Labels: (Represented) America (France), Everest (USA), Musidisc (France), Saga-Eros (UK), Saga-Pan (UK).
 Swing-Star, see CBS.
 Tangent, see CBS.
 Telear, see Electra.
 Toni, see CBS.
 Triol, see CBS.
 V M P, see CBS.
 Vertigo, see Philips-Sonora.
 Young Blood, see CBS.
 Zonophonic, see EMI.
 Zoom, see CBS.

Barton (Scandinavia) AB, see Ehrlingforlagen.
 Belinda (Scandinavia) AB, see Sonora.
 Blue Crest Music, see Sweden Music-Palace.
 Burlington Music Co. Ltd., see Sweden Music-Palace.
 Hans Busch Musikforlag AB, Stubbstigen 3, S-181 46 Lidings. Tel: (0B) 765-12-30.
 Affiliate: Der Musikus J.F. Busch's Musikverlag. J. F. Busch's Musikverlag (Der Musikus), see Hans Busch.
 Cedarwood (Scandinavia) AB, see Sonora.
 Chappell Nordiska AB, see Ehrlingforlagen.
 City (Ed.), see Europa-Produktion.
 Colgems Music Inc., see Sweden Music-Screen Gems.
 Deep Fork Music Inc., see Sweden Music-United Artists.
 Detail Music Inc., see Sweden Music-United Artists.
 Dominion Music Ltd., see Sweden Music-United Artists.
 Duchess Music Corp., see Sweden Music-Universal-film.
 Ehrlingforlagen AB, PO Box 526B, Linnegatan 9/11, S-102 45 Stockholm 5. Tel: (0B) 62-10-23. Cable: Ehrlingmusik.
 Affiliates: Barton (Scandinavia) AB, Chappell Nordiska AB, Thore Ehrling Musik AB, Edwin H. Morris Nordiska AB, Nils-Georgs Musikforlags AB, Ed. Sylvain AB.
 Ehrling & Lovfvenholm, see Nordiska.
 Thore Ehrling Musik AB, see Ehrlingforlagen.
 Essex Musikforlag AB (STIM/NCB), Brahegatan 20, 114 37 Stockholm. Tel: (0B) 23-49-85. Pres.: Lennart Reuterskiold; Gen. Mgr.: Christian Sylvan.
 Int'l firms represented: Essex group (UK), TRO (USA).
 Int'l reps.: UK (Essex), USA (TRO).
 Europa-Produktion, Kungsgatan 54, 111 35 Stockholm. Tel: (0B) 11-62-20, 20-4B-71. Cable: EUROPASONG.
 Affiliates: Ed. City, Louis (Scandinavia).
 Felsted Music Corp., see Sweden Music-Palace.
 Filadelfia Forlaget AB (STIM/NCB), Vultejusvagen 61, Bromma, S-161 B2 Stockholm. Tel: (0B) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg.
 Affiliate: Normans Forlag (STIM/NCB).
 Int'l firms represented: Gospel (USA), Lillenas (USA), Rodeheaver (USA), Singpiration (USA).
 Flam Music, see Imudico.
 Flamingo Musikforlag, Sodergardevagen 3, 132 00 Saltsjo-Boo. Tel: (0B) 715-4B-86.
 Four Star Music Group, see Sweden Music-Palace.
 Carl Gehrman, PO Box 505, 101 26 Stockholm. Tel: (0B) 10-09-52. Cable: MUSIKGEHRMAN.
 Glad Music Co., see Sweden Music-Palace.
 Gronstedts, Borgargatan 4, Stockholm Sv. Tel: (0B) 69-22-07.
 H B Artistproduktion AB, see Young Music.
 Hawaii Music Inc., see Sweden Music-Universal-film.
 House of Cash Inc., see Sweden Music-Screen Gems.
 Immediate Music Ltd., see Sweden Music-United Artists.
 Imudico AB, Sandhamnsgatan 39, 115 2B Stockholm 27. Tel: (0B) 22-45-80. Mgr.: Leif Karlsson.
 Home office: Denmark (see for international firms represented & reps.).
 Affiliates: Flam Music (NCB), Platina Musikforlag (NCB), Seven Bros. Music (NCB).
 Intreco AB, see Sonet.
 Jec Music Corp., see Sweden Music-Palace.
 John's Music, see Sonet.
 Kassner Musik AB, see Stockholms Musikproduktion.
 Don Kirshner Ent., see Sweden Music-ATV-Kirshner.
 Lani, see Schlagerforlaget.
 Lappland Music, see Sonet.
 Leeds Music Ltd., see Sweden Music-Universal-film.
 Liberty (Ed.) AB, Box 117B, Ankdammsgatan 5, S-171 23 Solna. Tel: (0B) 82-04-80. Prof. Mgr.: Rolf Loenber.
 Int'l firms represented: Kinney (UK), Sunbury (Canada, UK, USA).
 Lois (Scandinavia) AB, see Sonora.
 Louis (Scandinavia), see Europa-Produktion.
 Lunden (Ed.), Bromsvagen 25, Alvsjo. Tel: (0B) 47-35-46.
 Abr. Lundquist Musikforlag AB, Katarina Bangata 17, S-116 25 Stockholm. Tel: (0B) 43-67-67. Pres.: Helge Roundquist; Sales Mgr.: Anders Roundquist.
 M C A Music Inc., see Sweden Music-Universal-film.
 Maxana Music Inc., see Sweden Music-Screen Gems.
 Melanie Music Ltd., see Sweden Music-Universal-film.
 Robert Mellin (Scandinavia) AB, see Sonora.
 Metric Music Group, see Sweden Music-United Artists.
 Mimosa Music, see Sonet.
 Morgonstjarnan, see Ahlins.
 Edwin H. Morris Nordiska AB, see Ehrlingforlagen.
 Mortimer Music Ltd., see Sweden Music-United Artists.
 Multitone AB, Storangsvagen 27, 115 34 Stockholm. Tel: (0B) 61-13-16. Pres.: Mats Bierke; Gen. Mgr.: Sven-Olov Bagge.
 Int'l firm represented: Cotillion (USA).
 Nils-Georgs Musikforlags AB, see Ehrlingforlagen.

continued on page 364

ALPHA record manufacturing equipment

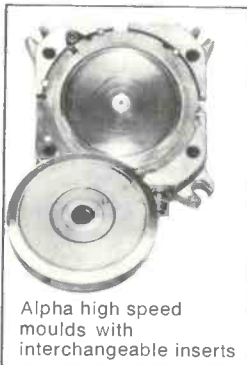
gives you

- Unmatched production
- Highest reliability
- Lowest servicing costs
- Simple operation and servicing
- Highest Swedish quality

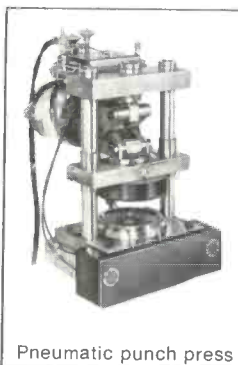
We offer
All equipment required for a complete
and efficient record pressing plant.



Alpha automatic press



Alpha high speed
moulds with
interchangeable inserts



Pneumatic punch press



Hot-knife trimmer



Preplastifying extruder



Hot-air preheater

Serving the world's record industry since 1942.
Write or call for further information and catalogues.

TOOLEX

MANUFACTURERS OF **ALPHA** GRAMOPHONE RECORD EQUIPMENT

ADDRESS: FABRIKSVAGEN 10, 171 48 SOLNA, SWEDEN TELEPHONE: 08/83 02 80 TELEGRAMS: TOOLEXALPHA, STOCKHOLM.

Billboard 1971-1972 International Music-Record Directory

continued

Nordiska Musikforlaget AB, PO Box 745, Drottninggatan 37, 101 30 Stockholm 1. Tel: (08) 24-94-30. Cable: MUSICALIA.
 Affiliate: Ehrling & Lofvenholm.
 Int'l firm represented: Ed. Wilhelm Hansen (Denmark).
 Normans Forlag, see Filadelfia.
 Northern Music Corp., see Sweden Music—Universal-film.
 Palace Music, see Sweden Music.
 Passkey Music Inc., see Sweden Music—Palace.
 Pickwick Music Ltd., see Sweden Music—Universalfilm.
 Platina Musikforlag, St. Arodsgratan 29, H. Backa, 422 43 Gothenburg. Tel: (031) 22-66-93. Pres.: Evert Jakobsson. (See Imudico).
 Polar Music, see Sweden Music.
 Reuter & Reuter Forlags AB, Brahegatan 20, Stockholm. Tel: (08) 23-49-85. Pres.: Lennart Reuterskiold; Gen. Mgrs.: Lennart Reuterskiold, Miss Kerstin Selin.
 Int'l firms represented: G. Henle (Germany), The Big 3, Jobete, G. Schirmer, Stein & Van Stock (all USA).
 Roosevelt Music Inc., see Sweden Music—Screen Gems.
 Rudstroms Musik AB, c/o Skandinavisk Musiktjänst, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.
 S B A Music, see Sonet.
 Schlagerforlaget, Hantverkargatan 62, Stockholm K. Tel: (08) 53-53-00.
 Affiliate: Lani.
 Screen Gems, see Sweden Music.
 Seven Bros. Music, see Imudico.
 Shadows (Scandinavia) AB, see Sonora.
 Sonet Music AB (STIM/NCB), Torsviksvängen 7A, S-181 05 Lidingö 5. Tel: (08) 767-01-50. Telex: 10037. Gen. Mgr.: Dag Haeggqvist; Prof. Mgr.: Ove Hansson.
 Affiliates: April Forlags AB, Intreco AB, John's Music, Lappland Music, Mimosa Music, SBA Music.
 Int'l firms represented: Arends (Germany), Bron (UK), Charing Cross (USA), Early Morning (Canada), Eden (USA), Robin Gibb (UK), Heathside (UK), Hodolog (USA), Island (UK), Joyful Wisdom (USA), Lupus (UK), McDonald (USA), Neil (USA), Seafood (USA), Skyview (USA), Tembo (UK), Tradition (USA), Venice (USA), Warner Bros. group (USA), Winsak (UK).
 Int'l reps.: Canada (Stainless), Japan (April), Netherlands (Sonet), UK (Sonet), USA (Stainless). (SEE ADVERTISEMENT)
 Sonora Musikforlags AB, Box 5222, Kommendorgatan 26, S-102 45 Stockholm 5. Tel: (08) 63-54-90. Pres.: Olle Bergman.
 Int'l branch: Norway.
 Affiliates: Belinda (Scandinavia) AB, Cedarwood (Scandinavia) AB, Lois (Scandinavia) AB, Robert Mellin (Scandinavia) AB, Shadows (Scandinavia) AB.
 Int'l firms represented: Aberbach group, Abigail, Artreff/Commuse, Aurelius, Big Seven, Bob-Cor, Buddah, Bygosh, Cachand, Carlin, Cedarwood, Harry Da Luggage, Dratleaf, Early Frost, Fabel, Fox Fanfare, Ganja, Gladys, Grass Roots, Hill & Range, Kama Ripa, Kama Sutra, Kaskat, Lois, Marks, Robert Mellin, Noma/Rhino, Norrie Paramor, Peyotl, Pickwick Int'l, Pocket Full of Tunes, Elvis Presley, Quartet, RSO, Razzle Dazzle, Ryan, St. George, Scheffrin-Zager, A. Schroeder, Shadows, Sparta, Tarot, Time/Redwal, Trio, Twentieth Century, US Songs, Roy Wood.
 Southern Music AB, Grev Turegatan 38, 114 38 Stockholm. Tel: (08) 67-99-10. Pres.: Lennart Hanning. Cable: SOUTHMUSIC.
 Home office: USA.
 Starton AB, Ulvsundavägen 168, S-161 30 Bromma. Tel: (08) 26-26-85. Pres.: Helge Roundquist; Sales Mgr.: Anders Roundquist.
 Stockholms Musikproduktion, Drottninggatan 55, S-111 21 Stockholm. Tel: (08) 21-69-97. Pres.: Lisbeth Stahl; Gen. Mgr.: Felix Stahl.
 Affiliate: Kassner Musik AB.
 Sugar group, see Sweden Music—Sugarmusic.
 Sugarmusic, see Sweden Music.
 Sweden Music AB, Box 5265, Jungfrugatan 18, 102 45 Stockholm 5. Tel: (08) 61-75-30, 60-22-87. Pres. & Gen. Mgr.: Stig Anderson.
 Affiliates: Polar Music AB, Union Songs AB.
 Affiliated groups: ATV-Kirshner—ATV-Kirshner Ltd., Don Kirshner Ent., Welbeck Music Ltd.; Palace Music—Acclaim Music Inc., Blue Crest Music, Burlington Music Co. Ltd., Felsted Music Corp., Four Star Music group, Glad Music Co., Jec Music Corp., Screen Gems—Colgems Music Inc., House of Cash Inc., Maxana Music Inc., Roosevelt Music Inc., Screen Gems/Columbia Music Inc., Screen Gems/Columbia Music Ltd.; Sugarmusic—Sugar group; United Artists—Deep Fork Music Inc., Detail Music Inc., Dominion Music Ltd., Immediate Music Ltd., Metric Music group, Mortimer Music Ltd., Unart Music Corp., United Artists Music Co. Inc., United Artists Music Ltd.; Universalfilm—Duchess Music Corp., Hawaii Music Inc., Leeds Music Ltd., MCA Music Inc., Melanie Music Ltd., Northern Music Corp., Pickwick Music Ltd.

Int'l firms represented: Bens, Carlew (UK), Cirrus (Canada), Cordell-Russell (USA), Fame (USA), Freshwater (UK), Gale (UK), Al Gallico (USA), Gypsy Boy (USA), Hall-Clement (UK), Lee Hazlewood (USA), Louvigny-Marquee (USA), Lowery group (USA), Ivan Mogull (USA), Mother Mistro (UK), No Exit (USA), Rondor group (USA), Shelby Singleton (USA), Skyhill (USA), Stranger (USA), Trousdale (USA), Vaudeville (UK), Warlock (UK), Wind & Sand (USA), Lawrence Wright (USA).
 Sylvain (Ed.) AB, see Ehrlingforlagen.
 Toniton AB, Box 1122, Storaängsvägen 22, 141 23 Huddinge. Tel: (08) 774-02-90.
 Unart Music Corp., see Sweden Music—United Artists.
 Union Songs AB, see Sweden Music.
 United Artists, see Sweden Music.
 Universalfilm AB, see Sweden Music.
 Welbeck Music Ltd., see Sweden Music—ATV-Kirshner.
 Young Music of Scandinavia, Box 1189, 141 24 Huddinge. Tel: (08) 777-70-07.
 Affiliate: HB Artistproduktion AB.
 Int'l firms represented: Lynn (UK), Minerva (Germany).

services

ASSOCIATION & PROFESSIONAL ORGANIZATION

S K A P (Svenska popularaurother—Swedish Ass'n of Popular Music Writers), Tegnerlunden 3, Stockholm. Tel: (08) 24-29-50.

DESIGN & ARTWORK

Thure Aberg Prod'n, PO Box 2161, 103 14 Stockholm 2; Skottgränd 5, 111 30 Stockholm. Tel: (08) 10-47-87. Mng. Dir.: Thure Aberg.
 Filadelfia Forlaget AB, Vultejevägen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.

DIRECT-MAIL SERVICE

Malmö Skivimport AB, Lilla Torg 1, 211 34 Malmö. Tel: (040) 336-33. Pres.: Hans Ingvar Hansson; Gen. Mgr.: Lennart Carlsson; Sales Mgr.: Klas Lindstrom.

LICENSING ORGANIZATION, MUSIC

S T I M (Svenska Tonsättares Int'le Musikbyrå—Swedish Performing Rights Society), Tegnerlunden 3, Stockholm C. Tel: (08) 24-29-50. (Performing rights only).

PLATING & PROCESSING PLANT

Heger Plastics AB, Stallarholmen. Tel: (0152) 405-85.
 Home office: Norway.

PRESSING PLANTS

Heger Plastics AB, Stallarholmen. Tel: (0152) 405-85.
 Home office: Norway.
 Svensk Grammofonindustri, Sveavägen 17, Stockholm. Tel: (08) 10-63-67.

PRINTER & LITHOGRAPHER

Filadelfia Forlaget AB, Vultejevägen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.

PROMOTION & PUBLICITY

Thure Aberg Prod'n, PO Box 2161, 103 14 Stockholm 2; Skottgränd 5, 111 30 Stockholm. Tel: (08) 10-47-87. Mng. Dir.: Thure Aberg.
 Filadelfia Forlaget AB, Vultejevägen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.
 Helan Information, Torsviksvängen 7A, 181 34 Lidingö. Tel: (08) 7-67-01-50. Pres.: Lars-Olof Helen.
 Interpromco PR, c/o Skandinavisk Musiktjänst, Sandbacksgatan 4, 116 21 Stockholm. Tel: (08) 43-88-85. Pres.: Pierre Westerman; Gen. Mgr.: Claes G. Lindroth.
 Phonograph Import & Promo., Anna Sandstromsgata 4, Hagersten, S-126 64 Stockholm. Tel: (08) 46-22-98. Pres.: G. Soderman.

RECORDING STUDIOS

A B Europa Film Studio, Box 200 65, 161 20 Bromma. Tel: (08) 28-28-00. Owner: Mrs. Kim Schuetz; Studio Mgr.: Bjorn Bergqvist; Chief Eng.: Bengt Runsten. No. of engs. 3; mixers 4; re-mixers 2.
 Decibel dB (Studio) (1970), Katarinavägen 20, 116-45 Stockholm. Tel: (08) 23-34-37. Studio Mgr.: Ingemar Ohlsson; Chief Eng.: Anders Lind; Technical Supervisor: B. Goran Staat; Mixer: Goran Fuese. No. of engs. 4.
 E M I Studio, Palandergratan 33, S-121 47 Stockholm. Tel: (08) 49-11-39, 49-11-99. Studio Mgr.: Bengt Sundstrom.
 Filadelfia Forlaget AB, Vultejevägen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.

K M H Studio AB, Virebergsvägen 16, S-171 40 Solna. Tel: (08) 730-02-90. Pres.: Leif Malmberg; Gen. Mgr.: Lars Holm.
 M A B Studio (div. of Moonlighters AB) (1969), Langsjoheden 41, Alvsjö, 125 31 Stockholm. Tel: (08) 47-20-55. Studio Mgr. & Chief Eng.: Lennart Carlsmyr. No. of engs. 2.
 Philips Studios (1963), Lidingövägen 50, 102 50 Stockholm. Tel: (08) 63-50-00. Studio Mgr.: Bo Lofberg; Ass't Studio Mgr.: Per Lindblom; Chief Eng.: Rolf Plahn. No. of engs. 2; mixers 2; re-mixers 2.
 Playback Inspelings AB, Hillerodsvägen 4C, 217 47 Malmö. Gen. Mgr.: Lennart Christiansson.
 Sela Studio (div. of Svenska Elektronik-Apparater AB) (1951), Gubbangstorget 119, Fack, 112 06 Enskede 6. Tel: (08) 94-02-70. Studio Mgr. & Chief Eng.: Sten Hagberg. No. of engs. 2.
 Sveriges Radio (Swedish Broadcasting Corp.), S-105 10 Stockholm. Tel: (08) 63-10-00. Pres.: Sixten Eckerberg; Gen. Mgr.: Otto Nordenskiöld.

SHIPPING SERVICE

Filadelfia Forlaget AB, Vultejevägen 61, Bromma, S-161 82 Stockholm. Tel: (08) 87-93-80. Pres.: Abner Dahl; Gen. Mgr.: Bror Lindberg; Sales Mgr.: Moody Rutegard.

TAPE CUSTOM DUPLICATOR

Ulvex AB, Ekbacksvägen 10-14, 161 31 Bromma. Tel: (08) 26-25-60, 29-68-17. Gen. Mgr.: Bengt Lizell; Sales Mgr.: Anders Key; Tape Eng'g Dir.: Roland Skaerlund.
 Cartridge 8-tr.: Anette, Decca, EMI, Metronome, Polar, RCA, Sonet, Telesar.
 Cassette: Anette, Decca, EMI, Metronome, Polar, Polydor, RCA, Signatur, Solist, Sonet, Telesar.

supplies

RECORDING STUDIO EQUIPMENT MANUFACTURERS

Spectrasound, Box 24, Akerbyvägen 188, S-183 21 Taby. Tel: (08) 758-36-39. Pres.: L. Hansen.
 Chief product: Amplifiers, electronic filters, equalizers, microphones, compressors, limiters, echo & reverb units.
 Toolex, Fabriksvägen 10, 171 48 Solna. Tel: (08) 83-02-80. Cable: TOOLEXALPHA, Stockholm.
 Chief product: Automatic presses, high speed moulds, pneumatic punch presses, hot-knife trimmers, extruders & hot-air preheaters (Alpha). (SEE ADVERTISEMENT)

SWITZERLAND

Population: 6,230,000.
 Rate of exchange: \$1 (US) = 4.10 francs.
 Per capita income: \$2,062.
 Holidays: January 1, Easter Monday, Ascension Day, Whit Monday, August 1 (Anniversary of the founding of the Swiss Confederation), December 25 plus a number of local holidays.

record manufacturers/distributors/importers

Alpina, see Electromusic.
 Archiv, see Polydor.
 Arifon, see Turicaphon.
 Asmahan, see Turicaphon.
 Bacillus, see Phonogram.
 Baidaphon, see Turicaphon.
 Baniola, see Werner Weber & Metronome.
 Barclay Rec. SA, Rue du Roveray 14, 1207 Geneva. Tel: (022) 36.56.80. Gen. Mgr.: Claude Aubert; Business Mgr.: Brando Parlatano; Sales Mgr.: Francois Magnenet.
 Home office: France.
 Labels: (Owned) Barclay, Neuilly, Riviera; (distributed) Evasion, Splendid; (represented) Atco (USA), Atlantic (USA), Bellaphon (Germany), Black & Blue (France), CMF (France), Cadet (USA), Checker (USA), Chess (USA), Cotillion (USA), Douglas (USA), Embryo (USA), Erato (France), Excello (USA), Fidelio (France), Fleche (France), GRT (USA), Gamma (Canada), Jag (France), Magellan (France), Maxi (France), Meys (France), Motors (France), Ocora (France), Ovation (USA), pDG (France), Rare (Italy), Serp (France), 20th Century-Fox (USA), Vibration (Italy).
 Cartridge 8-tr.: (Owned) Barclay, Classic, Riviera; (represented) Atco (USA), Atlantic (USA), Bellaphon (Germany), Cadet (USA), Checker (USA), Chess (USA), Cotillion (USA), Embryo (USA), Erato (France), GRT (USA), 20th Century-Fox (USA).
 Cassette: (Owned) Barclay, Riviera, Classic; (represented) Atco (USA), Atlantic (USA), Bellaphon (Germany), Cadet (USA), Checker (USA), Chess (USA), La Compagnie (France), Cotillion (USA), Embryo (USA), Erato (France), Evasion (UK), GRT (USA), 20th Century-Fox (USA).

C B S Schallplatten AG, Unter Altstadt 10, 6301 Zug. Tel: (042) 21.62.22. Gen. Mgr.: Yves Helfenberger; Sales Mgr.: Marc Laeng.

Home office: USA, CBS Int'l.
Labels: (Represented) Artone (Netherlands), Bell (USA), CBS (USA), CGD (Italy), Epic (USA), Funkler (Netherlands), Scout (Germany), Temporel (France), Vee Jay (USA).
Cartridge 8-tr.: (Represented) Bell (USA), CBS (USA), Epic (USA).
Cassette: (Represented) Bell (USA), CBS (USA), CGD (Italy), Epic (USA).

Camarata, c/o Moeseler Verlag, Schweizergrasse 21, 8021 Zurich. Tel: (051) 25.00.36. Cable: MOE-SELERVERLAG.

Home office: Germany.
Cavalier, see Metronome.
Cellier, see Disques Office.
D G G-Debut, see Polydor.
D G G-Deutsche Grammophon, see Polydor.
D G G-Privilege, see Polydor.
Deutsche Grammophon, see Polydor.
Discophon, see Werner Weber & Metronome.
Disques Office, Av. de la Glane 35, 1700 Fribourg. Tel: (037) 24.62.61. Pres. & Gen. Mgr.: J. C. Vial; Sales Mgr.: B. Chassot.

Labels: (Owned) Cellier; (distributed) Foraton, Tell; (represented) Supradidac (Belgium); Adele, Aedes, America, Arion, Assimil, BAM-Boite a Musique, Bel-Air, Canetti, Carson, Deesse, Discodisc, Disneyland, Duplessis, Festival, Florilege, Germinal, Hachette, Katema, Lutece, Musidisc, Musicora, National, Ocora, Predidac, Rigolo, Savoy, Sonopresse, Typic, Visadisic (all France); Qualiton (Hungary); Electrecoad (Roumania); Ekipo (Spain); Decon, Pickwick, President (all UK); Everest, NMC, Pickwick (all USA).

E M I (Electric & Musical Inds.) Recs. (Switzerland) AC Badenerstr. 569, 8048 Zurich. Tel: (051) 54.00.10. Telex: 55695. Mng. Dir.: George C. Alexander; Gen. Mgr.: Max Brunner; Sales Mgr.: Peter Mampell.

Labels: (Represented) ABC, Ampex, Angel, Apple, Blue Note, Bluesway, Capitol, Columbia (UK), Command, Contemporary, Dot Dunhill, Electrola, Fantasy, Galaxy, Good Time Jazz, HMV, Harvest, Immediate, Impulse, Invictus, Liberty, Odeon, Paramount, Parlophone, Pathe, Probe, Rare Earth, Regal, Sapor, Solid State, Stateside, Straight, Sunset, Tama/Motown, Tower, United Artists, Valut, Voix de Son Maitre, World Pacific Jazz, Zapple.
Cartridge 8-tr. & cassette: (Owned) Columbia; (represented) ABC (USA), Ampex (USA), Angel (USA), Apple (UK), Blue Note (USA), Bluesway (USA), Capitol (USA), Columbia (UK), Command (USA), Contemporary (USA), Cornet (Germany), Dbt (USA), Dunhill (USA), Electrola (Germany), Fantasy (USA), Galaxy (USA), Good Time Jazz (USA), HMV (UK), Harvest (UK), Immediate (UK), Impulse (USA), Instant (USA), Invictus (USA), Liberty (USA), Minit (USA), Odeon (France), Paramount (USA), Parlophone (UK), Pathe (France), Probe (USA), Rare Earth (USA), Regal (UK), Stateside (UK), Solid State (USA), Steed (USA), Straight (USA), Sunset (USA), Tama/Motown (USA), Tower (USA), Voix de Son Maitre (France), United Artists (USA), Vault (USA), World Pacific Jazz (USA).

Electromusic Ltd., Baslerstr. 9, 4102 Binningen. Labels: (Owned) Tell (distributed by Disques Office), Alpina; (represented) Alpha, Discophon (Spain), Lyra (Greece), Studio 33 (Netherlands), Tempo (Germany).

Elite, see Turicaphon.
Elite Special, see Turicaphon.
Eurex Rec., Russikerstr. 2, 8330 Pfäeffikon/Zurich. Tel: (051) 97.42.31. Pres. & Gen. Mgr.: Hans R. Buechi; Sales Mgr.: Roland Meier. (Distributed by Finsterwald & Cantacuzene).

Labels: (Owned) Eurex, Eurex Int'l, Lunarex. Cartridge 8-tr.: (Owned) Carex (distributed by Metronome).
Int'l rep.: Germany (Aronda).

Evasion, see Barclay.
Exklusiv, see Finsterwald & Cantacuzene.
F & C, see Finsterwald & Cantacuzene.
Fass, see Phonogram.
Favorit, see John Lay.

Finsterwald & Cantacuzene (Eds. Musicales), Av. des Alpes 70, 1820 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene.

Labels: (Owned) F&C; (distributed) Eurex, Exklusiv, Star; (represented) AZ (France), Bellidisc (Italy), Belter (Spain), Bouvier (France), Canadian-American (Italy), Caracol (Brazil), Charlin (France), Christophorous (Germany), Circus (Italy), Collector (UK), Contact (Italy), Contrepoint (France), Dawn (UK), Deutsche Vogue (Germany), Design (USA), Disneyland (USA), Durium (Italy), Ember (UK), Gerbe (France), Golden Guinea (UK), Hebra (Belgium), Hispavox (Spain), Jericho (France), Joker (Italy), King Universal (Italy), Lucy (UK), Lumen (France), Main Recs. (Germany), Marble Arch (UK), Mode (France), Mondo Music (France), Musica Mundi (Germany), Musica Sacra (Germany), Orpheus (France), Pacific (France), Palm (UK), Pastorale & Musique (France), Pickwick (USA), Prestige (UK), Primaphon (Germany), Pye (UK), Roulette (USA), Royal (Italy), Schwann (Germany), Signal (Italy), Sonet (Sweden), Sprint (Italy), Stella (Italy), Storyville (Denmark),

Studio SM (France), Top Brass (UK), Top Hill (UK), Typic (France), Unidisc (France), Vergara (Spain), Virtuoso (UK), Vogue (France), Young Blood (UK).

Fono GmbH, Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 22.22.88. Contacts: Louis J. & Dr. Paul Cron.
Label: (Owned) Fono.
Int'l rep.: Germany (Harmonia Mundi).

Fontana, see Phonogram.
Foraton, see Disques Office.
Grossman, see Phonogram.
Hallelujah, see Phonog.
Hazyland, see Mabel.
Heco, see Helbling & Phonogram.

Helbling & Co., Haus Melodie, 8604 Volketswil/Zurich. Tel: (051) 86.43.93. Gen. Mgr.: Albert Brunner. (Distributed by Phonogram).
Labels: (Owned) Heco, Swiss Disc.

Heliodor, see Polydor.
Helvetia, see Phonog.
Hot Pick, see Pick.

Hug, Lindenhofstr. 16, 4000 Basel. Tel: (061) 35-10-77.
Labels: (Represented) Bartok, Encore, L'Encyclopedie Sonore, Jupiter, King, Monitor, Musicdisc, Star Linguaphon, Trianon.

Iramac, Burgerstr. 17, 6000 Lucerne.
Home office: France.
Labels: (Represented) Iramac, Relax.

Jacklin Reamistr. 42, 8024 Zurich. Tel: (051) 24.39-41.
Branch: Zurich, Lowenstr. 71. Tel: (051) 27.10-72.

Karussell, see Polydor.
John Lay, Bundesstr. 13, 6000 Lucerne. Tel: (041) 23.44.55.
Labels: Favorit, Layola.

Layola, see John Lay.
Librairie Nouvelle (La), Rue de Carouge 18, 1200 Geneva. Tel: (022) 25.98.76.
Label: (Represented) Le Chant du Monde.

Literarisches Archiv, see Polydor.
Lunarex, see Eurex.

Mabel-Recs., Schifflaende 26, 8001 Zurich. Tel: (051) 34.84.21. Cable: OSTERWALDMUSIC. Telex: 54721. Pres.: R. Hazy Osterwald; Gen. Mgr.: G. S. Lang; Sales Mgr.: H. W. Stammeler.

Labels: (Owned) Mabel (distributed by Phonog), Hazyland.
Cartridge 8-tr. & cassette: (Owned) Hazyland, Mabel.

Int'l reps.: Austria (Ariola-Eurodisc), Belgium (Supreme), France (Polydor), Germany (Ariola-Eurodisc), Luxembourg (Ariola-Eurodisc), Netherlands (Ariola-Eurodisc), Spain (Ariola-Eurodisc).

Mandolino, see Turicaphon.
Mercury, see Phonogram.

Metronome Recs. AG, Weberstr. 5, 8036 Zurich. Tel: (051) 39.66.14. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin; Sales Mgr.: Andreas Baur.

Home office: Germany.
Labels: (Distributed) Baniola, Cavalier, Discodn, Rimaphon, Top-Disc; (represented) Ad-Rhythm (UK), AMS-Studio (Germany), Allegro (UK), Ampex (USA), Archive of Jazz (France), BYG (France), Blossom (Netherlands), CTI (USA), ECM (Germany), Everest (USA), Falcon (Germany), Fonola (Italy), Gala (Germany), Golden Sound (Germany), Golden 12 (Germany), Goody (France), Hallmark (UK), Historia (Germany), Hit (Germany), Intim (Germany), Iris (Netherlands), Jugoton (Yugoslavia), Kontakt (Netherlands), Metronome (Germany), Mondial (Germany), Musica Bavarica (Germany), Musica Mundi (Germany), Musica Sacra (Germany), Narcis (Netherlands), Nonesuch (USA), Ohr (Germany), Perl (Germany), Play (Italy), Pop Music (Germany), Rex (Germany), Schwann (Germany), Sonet (UK), Standard (Germany), Starlet (Austria, Germany), Sunderland (Netherlands), TT (Germany), Top Classic (Germany), Transatlantic (UK), Tulipe (Netherlands), Welt Melodie (Germany), Xtra (UK).

Cartridge 8-tr. & cassette: (Distributed) Baniola, Carex, Car Music, Car Play, Cavalier, Discophon, Top-Disc; (represented) AP, Ad-Rhythm (UK), Allegro (USA), BYG (France), CTJ, Combo, Elektra (USA), Epsilon, Escargot (France), Falcon (Germany), Florett, GD, Golden Sound (Germany), Golden 12 (Germany), Hallmark (UK), Historia (Germany), Intim (Germany), Iris (Netherlands), Kontakt (Netherlands), Leko, Metronome (Germany), Mondial (Germany), Narcis (Netherlands), Nonesuch (USA), Ohr (Germany), Perl (Germany), Pink Elephant (Netherlands), Pop Music (Germany), Rex (Germany), Schwann (Germany), Standard (Germany), TT (Germany), Top Classic (Germany), Tulipe (Netherlands), Welt Melodie (Germany).

Musikverlag zum Pelikan, Bellerivest. 22, 8034 Zurich. Tel: (051) 32.57.90. Pres.: Dr. Ernst Brandenberger.
Labels: (Owned) Pelca; (represented) Camerata

(Germany), Harmonia Mundi (France), MMO (USA), Monitor (USA), Quadriga (Germany).
Int'l rep.: Germany (Karl Merseburger).

Musikvertrieb AG, Badenerstr. 555, 8040 Zurich. Tel: (051) 54.97.54. Pres.: M. A. Rosengarten; Ass't to Pres.: J. Dimenstein; Sales Mgr.: L. Schmucki. (Distributor/Importer).
Labels: (Distributed) Elite Special, Swiss Jazz; (represented) A&M, Ace of Clubs, Ace of Diamonds, Amico, Amos, Apollo, Arc, Argo, Ariette, Ariola, Ariston, Athena, Avco Embassy, Baccarola, Bentler, Bla Bla, Camden, Carosello, Chapter One, City, Clan, Celentano, Commodore, Decca, Deram, Eclipse, Ember, Emerald, Eurodisc, Fabor, Fania, Festival, First, Gregar, Hansa, Hed-Arzi, Hi, Hickory, Jet, Joy, Kirshner, LHJ, Little Recs., London, MAM, Magic Carpet, Mainstream, Maritim, Mayfair, Melodia, Monument, Neon, New, Nova, Numero Uno, Ode '70, l'Oiseau Lyre, Page One, Poppy, President, RCA, RCA Int'l, Ranwood, Reprise, Request, Scepter, 7 Recs., Something' Else, Sorriso, Spark, Supraphon, Talent, Telefunken, Threshold, Trans World, Triola, Valiant, Vega, Victor, Victoria, Wand, Warner Bros.
Cartridge 8-tr.: (Distributed) Swiss Sound; (represented) Ariola (Germany), Monument (USA), RCA (USA), Reprise (USA), Telefunken (Germany), Warner Bros. (USA).
Cassette: (Distributed) Elite Special; (represented) same as cartridge 8-tr.

Neully, see Barclay.
Office, see Disques Office.

Oversea Recs. AG, Zurcherstr., CH-8154 Oberglatt/Zurich. Tel: (051) 95.71.50. Gen. Mgr.: Michel Libel.

Int'l branch: Germany, Deutsche Oversea.
Labels: (Owned) Oversea, WAM; (represented) Antoniano (Italy), Athenee (Greece), Diskosan (Turkey), Equipe (Italy), Garnet (Germany), Luxembourg Sound (Luxembourg), Maietti (Italy), Melody (Greece), Palobal (Spain), Primary (Italy), Produttori Associati (Italy), Ri-Fi (Italy), Said (Italy), Sayton (Spain), Sonor (Italy), Togo (Italy), Topas (Germany), Variety (Italy), Zecchino d'Oro (Italy), Zephyr (Italy).
Cartridge 8-tr. & cassette: (Owned) Oversea; (represented) Ca-Di (Italy), Clan (Italy), Clariphon, Ri-Fi (Italy).

P I P S (Prod'n Int'l de Propagande Sonore), Posfach 78, CH-8703 Erlenbach. Tel: (051) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.
Labels: (Owned) PIPS; (distributed) Uniton.
Cartridge 8-tr.: (Owned) PIPS, Car-Stereo-Music, Cascart Wunderland; (represented) Arcade (Benelux), Ewen (Germany), Fuchs Prods. (Germany), Symphony Tone (USA).
Cassette: PIPS, Autocas, Car-Stereo-Music; (represented) same as 8-tr.

Pelca, see Musikverlag zum Pelikan.
Pergola, see Phonogram.
Philips, see Phonogram.

Phonag Schallplatten AG, Straelistr. 1, 8400 Winterthur. Tel: (052) 22.50.33. Gen. Mgr.: Helmut Bischof.

Labels: (Owned) Hallelujah, Helvetia; (distributed) Mabel; (represented) Amadeo (Austria), Fonit-Cetra (Italy), Help (Italy), Interco (Germany), MCA (USA), MPS (Germany), Phonocolor (Italy), Tip (Germany), Vanguard (USA), Vedette (Italy).

Cartridge 8-tr.: (Owned) Helvetia; (distributed) Mabel; (represented) Fonit-Cetra (Italy), MCA (USA), Meazzi (Italy), Vanguard (USA), Vedette (Italy).

Cassette: (Owned) Helvetia; (distributed) Mabel; (represented) Amadeo (Austria), Coral (USA), Fonit-Cetra (Italy), Intercord (Germany), MCA (USA), MPS (Germany), Meazzi (Italy), Popular (Germany), Vanguard (USA), Vedette (Italy).
Int'l reps.: Germany (Bellaphon), Italy (Durium).

Phonogram AG, Bahnhofstr. 6, CH-8952 Schlieren. Tel: (051) 98.69.45. Pres.: A. Plaschy; Gen. Mgr.: W. Zimmermann; Sales Mgr.: E. Anderegg.

Labels: (Owned) Philips, Bacillus, Fass, Fontana, Mercury, Pergola, Trend, Vertigo, Wing; (distributed) Grossman, Heco, Swiss Disc; (represented) Amsterdam (USA), B&C (UK), Blues-time (USA), Carrere (France), Charisma (UK), Ember (UK), Fleche (France), Flying Dutchman (USA), Global (Germany), Head (UK), Lands-downe (Netherlands), Limgelht (USA), Penny Farthing (UK), Tay (Italy), Telerecords (Italy), Uni (USA).

Cassette: (Owned) Philips, Fass, Fontana, Mercury, Pergola, Vertigo, Wing; (distributed) Grossman, Heco, Swiss Disc; (represented) Island (UK), Penny Farthing (UK), Tay (Italy), Trojan (UK), Uni (USA).

Open reel: (Owned) Philips, Fass, Fontana, Mercury, Pergola, Vertigo, Wing; (represented) Island (UK), Trojan (UK), Uni (USA).

Pick Schallplatten-Vertrieb, Brunnwiesenstr. 26, 8049 Zurich. Tel: (051) 56.70.60, 56.44.40. Cable: MUSIKCENTER. Telex: 56636.

Labels: (Owned) Hot Pick, Pick.
Cartridge 8-tr., cassette & open reel: (Owned) Pick.

continued on page 366

continued

Polydor AG, Bahnhofstr. 6, CH-8952 Schlieren. Tel: (01) 98.69.45. Gen. Mgr.: Eugen Volger; Sales Mgr.: Manfred Wipfli.
Home office: Germany.
Labels: (Owned) Archiv, DGG—Deutsche Grammophon, DGC-Debut, DGG-Frivilege, Heliodor, Karussell, Literarisches Archiv; (represented) Buddah (USA), Colossus (USA), Event (USA), Kestuck (UK), Kama Sutra (USA), King (USA), Kuckuck (Germany), Langenscheidt (Germany), Lionel (USA), MGM (USA), Metro (USA), Palette (Belgium), Ricordi (Italy), Riverside (USA), Sire (USA), Spring (USA), Stax (USA), Track (UK), Triumph (France), Verve (USA), Volt (USA).
Cartridge 8-tr., cassette & open reel: (Owned) Archiv, DGG Deutsche Grammophon, Polydor.
 Production Int'l de Propagande Sonore, see PIPS.
 R C A Overseas (European Liaison Office), Blvd. Helvetique 31, Geneva. (See Musikvertrieb for product).

Relax, see Iramac.
 Rimaphon, see Metronome.
 Riviera, see Barclay.
 Alfred Sacher, Oetflingerstr. 39, 4000 Basel. Tel: (061) 33.94.48. (Importer).
Label: (Represented) Music Minus One (USA).
 Sonographic Rec'g Co. AG, Krampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
Label: (Owned) Sonographic.

Splendid, see Barclay.
 Star, see Finsterwald & Cantacuzene.
 Swiss Disc, see Helbling & Phonogram.
 Swiss-Jazz, see Musikvertrieb.
 Tell, see Electromusic & Disques Office.
 Top-Disc, see Werner Weber & Metronome.
 Trend, see Phonogram.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.
Labels: (Owned) Artiphon, Elite, Elite Special, Mandolino, (distributed) Asmahon, Baidaphon; (represented) Ekipo (Spain), Triola (Denmark).
Cartridge 4-tr. & cassette: (Owned) Artiphon, Elite Special.
Int'l reps.: Argentina (Surco), Australia (Carina), Austria (Centrucord), Belgium (Anvers Radio), Brazil (RCA), Denmark (Moerks), France (Sopholest), Germany (Deutsche Austrophon), Italy (Piliogo), Netherlands (Inelco), Spain (Ekipo), UK (Disc Impcrt), Yugoslavia (Jugoton).
 Union, see PIPS.
 Vertigo, see Phonogram.
 W A M, see Oversea.
 Wing, see Phonogram.

● independent record producers

K S Prod'ns, Carmenstr. 25, 8032 Zurich. Tel: (051) 47.60.31. Pres.: Hans Kennel Jr.; Gen. Mgrs.: Bruno Spoerri, Freddy Burger.
Label credits: CBS, Decca (Switzerland, UK), EMI.
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
Labels credits: CBS, DGG, EMI, Unitel.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.
Label credits: Amadeo, CBS, Tell, Vogue.

● music publishers

A M E-Kassner (Ed.) GmbH, see Helbling.
 Aberbach (Alpina) GmbH, see Turicaphon.
 Acuff-Rose Verlag AG, Badenerstr. 332, 8040 Zurich 4. Tel: (051) 54.64.77. Gen. Mgr.: Joe Felder.
Home office: USA.
 Annabella Musikverlag GmbH, see Turicaphon.
 Arena Musikverlag GmbH, see Turicaphon.
 Belletulipe SA, see Sidem.
 Belmont (Eds. Musicales) SA, La Coche, 1852 Roche. (See Finsterwald & Cantacuzene).
 Campana, Rue de l'esse 8, 1211 Geneva.
Home office: Italy, CAM.
 Campbell Connolly Co. Ltd., see Helbling.
 Cecil-Music, see Oversea.
 Chappell Catalogue, see Helbling.
 Cine-Radio, see Sidem.
 Coda (Ed.), Postfach 260, Brunnwiesenstr. 26, 8049 Zurich. Tel: (051) 56.70.60, 56.44.40. Cable: MUSIKCENTER. Telex: 56636.
Affiliates: Francis-Day, Ed. Jeanne & Anton Peterer, Meisel, Ed. Melodie, Montana, Ed. Pan.
 Cron (Ed.), Seidenhofstr. 14, CH-6002 Lucerne. Tel: (041) 23.43.25. Gen. Mgr.: Dr. Paul Cron.
Int'l firms represented: A. Boehm (Germany), Styria (Austria).
 Edifo (Eds.), Badenerstr. 332, 8040 Zurich 4. Tel: (051) 54.64.77. Pres.: Dr. Veit Wyler; Gen. Mgr.: Joe Felder.
 Eulenbug GmbH (Ed.), Gruenstr. 28, 8134 Adliswil. Tel: (051) 91.36.81.
 Fanfan Music, see Sidem.

Finsterwald & Cantacuzene Eds. Musicales, Av. des Alpes 70, 1620 Montreux. Tel: (021) 62.45.55. Pres.: Jean-Jacques Finsterwald; Gen. Mgr.: Ivan Cantacuzene.
Affiliate: Ed. Musicales Belmont SA.
Int'l firms represented: Ailo (France), Alpha (France), Belmont (Germany), Carrousel (France), Durium (Italy), Vogue Int'l (France).

Flora Musikverlag GmbH, see Turicaphon.
 Francis-Day, see Coda.

Hazyville (Ed.), Schifflaende 26, 8001 Zurich. Tel: (051) 47.24.27. Cable: OSTERWALDMUSIC. Telex: 54721. Pres.: R. Hazy Osterwald; Gen. Mgr.: G. Sunny Lang; Sales Mgr.: Joe H. Buerli.
Int'l branch: Germany, Ed. Hazyland.
Int'l firms represented: Paul C. Arends (Germany), Fonior (Belgium), Ital-Melodie (Germany), Noslén (USA), Peach Music (USA), Shirley (Germany), Trumpf (Germany), Yonah (USA).

Int'l reps: Austria (Weltmusik), Belgium (Frankie, Intermision), Canada (Four Star), Germany (Pau. C. Arends), USA (Four Star).
 Helbling (Ed.), Heuz Melodie, 8604 Volketswil Zurich. Tel: (051) 86.43.93. Gen. Mgr.: Albert Brunner.

Affiliate: Ed AME-Kassner GmbH, Campbell Connolly Co. Ltd., Chappell Catalogue, Hush-A-Bye Music Co., Ed. Nova GmbH, Southern Music AG, World Music.
Int'l firms represented: Kassner (UK), Sikorski (Germany).
 Hush-A-Bye Music Co., see Helbling.

Impact SA, Via del Tiglio 11, 6900 Cassarate/Lugano. Tel: 51.80.71. Pres.: Dr. Aldo Libanione.

International Melodies Geneva, see Sidem.
 Meisel, see Coda.
 Melodie (Ed.), see Coda.

Mondialmusic SarL, see Sidem.
 Montana, see Coda.
 Musikus Musikverlag, see Turicaphon.
 Musikverlag zum Pelikan, Balleristr. 22, 8034 Zurich. Tel: (051) 32.57.90. Pres.: Dr. Ernst Brandenberger.

Int'l firms represented: G. Heine, Moeck, Moeseler, Sikorski, Stella, Volk (all Germany).
Int'l rep.: Germany (Merseburger).
 Musikvertrieb AG, Badenerstr. 555, 8040 Zurich. Tel: (051) 54.97.54. Pres.: M.A. Rosengarten; Gen. Mgr.: Mrs. S. Dimenstein.
Int'l firms represented: Avco Embassy (USA), Blue Mountain (UK), Island (UK), Libra (UK), Marquee-Dolan (UK), Melodie der Welt (Germany), Ivan Mergul (USA), RCA (Italy), Trees (UK), United Artists (USA), Walrus (UK).

Nova (Ed.) GmbH, see Helbling.
 Oversea Music, Zurcherstr., CH-8154 Oberglatt/Zurich. Tel: (051) 94.71.50. Gen. Mgr.: Michel Liber.

Affiliate: Cecil-Music.
 Par (Ed.), see Coda.
 Jeanne & Anton Peterer (Ed.), see Coda.
 Sidem (Eds.) SA (SUISA), Rue de Hesse 8, Geneva. Tel: (022) 25.59.55. Pres.: Willy Wacntl; Gen. Mgr.: Heinz Liechti.
Affiliates: Belletulipe SA, Cine-Radio, Fanfan Music, International Melodies Geneva, Mondialmusic SarL.
Int'l firms represented: The Big 3 (USA), Fermata (Brazil), Warner Bros. (USA).

Southern Music AG, see Helbling.
 Turicaphon (Ed.) AG, Brunnenstr. 9, 8610 Uster. Tel: (051) 87.14.34, 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.
Affiliates: Aberbach (Alpina) GmbH, Annabella Musikverlag GmbH, Arena Musikverlag GmbH, Flora Musikverlag GmbH, Musikus Musikverlag, Violinada Musik Verlag, Postfach 78, CH-8703 Erlenbach. Tel: (051) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.

Werner Weber Music (SUISA), Alpenstr. 33, 8810 Thalwil. Tel: (051) 92.50.97. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin.
 World Music, see Helbling.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS
 Anthology of Swiss Music, c/o La Communauté de Travail, Av. du Grammont 11bis, 1007 Lausanne 13. Tel: (021) 26.63.71. Pres.: Hermann Haller; Gen. Ingr.: Jean-Claude Gehrig; Sales Mgr.: Hans Steinbeck.
 Association of Swiss Musicians, Av. du Grammont 11bis, 1007 Lausanne. Tel: (021) 26.63.71.
 European Ass'n of Music Festivals, Villa Moynier, Rue de Lausanne 122, Geneva.
 International Federation of Musicians, Kreuzstr. 60, 8008 Zurich. Tel: (051) 47.45.67.
 International Musicological Society, Postfach 588, 4001 Basel.
 Swiss Musicians' Union, Talstr. 11, 8001 Zurich.

DESIGN & ARTWORK

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.

LICENSING ORGANIZATIONS, MUSIC

Mechanlizenz (Swiss Society for Mechanical Copyright), Bellariastr. 82, 8038 Zurich. Tel: (051) 45.77.00. Pres.: Heinrich Sutermeister; Deputy Dir.: Ferdinand Kundert. (Mechanical rights only).
 S U I S A (Schweizerische Gesellschaft der Urheber & Verleger, Societe Suisse des Auteurs & Editeurs), Bellariastr. 82, 8038 Zurich. Tel: (051) 45.77.00. (Performing rights only).
 Symphony Tone Prod'ns, Rt. de Lussy, CH-1162 St. Prex/Vaud. Tel: (021) 76.10.26. (Performing rights only).
Home office: Austria.

LICENSORS, TAPE & RECORD

P I P S (Prod'n Int'l de Propagande Sonore), Postfach 78, CH-8703 Erlenbach. Tel: (051) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.
 Symphony Tone Prod'ns, Rt. de Lussy, CH-1162 St. Prex/Vaud. Tel: (021) 76.10.26.
Home office: Austria.

PLATING, PROCESSING & PRESSING PLANTS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

PRINTERS & LITHOGRAPHERS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

RECORDING STUDIOS

Hug (Tonstudio), Fusslestr. 4, 8022 Zurich. Tel: (051) 25.69.40. Owner: Adolf Hug; Studio Mgr.: K. Angst.
 Max Lussi, Leimenstr. 76, 4000 Basel.
 Oversea Recs. AG, Zurcherstr., 8154 Oberglatt. Tel: (051) 94.71.50. Pres.: Michel Liber; Gen. Mgr.: Alice Liber.

P I P S (Prod'n Int'l de Propagande Sonore), Postfach 78, CH-8703 Erlenbach. Tel: (051) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.
 S M Int'l, Giuchstr. 15, 8953 Dietikon. Tel: (051) 88.23.23. Telex: 78892. Mgr.: Hans Kennel Jr.
 Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
 Stereo Tape AG, Wabersackerstr. 111, CH-Koeniz/Bern. Tel: (031) 53.49.94.
Home office: Germany.

Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

TAPE CUSTOM DUPLICATORS

Atlantida, Rue du Clos 9-11, CH-1207 Geneva. Tel: (022) 36.68.60. Cable: Asainter.
 P I P S (Prod'n Int'l de Propagande Sonore), Postfach 78, CH-8703 Erlenbach. Tel: (051) 90.85.85. Pres. & Gen. Mgr.: Eugene Tiel.
 Ruba Beerli & Co., Untere Rebasse 18, CH-4000 Basel. Tel: (061) 33.23.94.
 Union Studios E. Heers, Schulstr. 56, 8105 Regensdorf.
 Werner Weber, Weberstr. 5, 8036 Zurich. Tel: (051) 39.66.11. Pres.: Werner Weber; Gen. Mgr.: Bruno Moschin; Sales Mgr.: Andreas Baur.

● supplies

ENVELOPES & MAILERS

Reliance Folding Carton Corp., 5 Quai du Mont-Blanc, 1201 Geneva.
Home office: USA.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

JACKET MANUFACTURERS

LABEL MANUFACTURERS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand.
 Turicaphon AG Schweizer Schallplattenfabrik, CH-8611 Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

POLYETHYLENE BAGS

Sonographic Rec'g Co. AG, Kampstr. 16, CH-8952 Schlieren. Tel: (051) 98.22.29. Pres.: R. Egli; Gen. Mgr.: W.A. Wettler; Sales Mgr.: A. Brand

RECORDING STUDIO EQUIPMENT MANUFACTURER

K S Prod'ns, Carmenstr. 25, 8032 Zurich. Tel: (051) 47.60.31. Pres.: Hans Kennel Jr.; Gen. Mgrs.: Bruno Spoerri, Freddy Burger.
Chief product: Electronic Music Synthesizers

SLEEVE MANUFACTURER

Turicaphon AG Schweizer Schallplattenfabrik, CH-8611, Riedikon/Zurich. Tel: (051) 87.43.11. Pres. & Gen. Mgr.: Hans Oestreicher Sr.; Sales Mgr.: Hans Oestreicher Jr.

● manufacturer of record dealer accessories & supplies

Reliance Folding Carton Corp., 5 Quai du Mont-Blanc, 1201 Geneva. Home office: USA. Product: Carrying cases.

THAILAND

Population: 34,738,000.
Rate of exchange: \$1 (US)=20.00 bahts.
Per capita income: \$130.
Holidays: January 1, February 13 (Makha Bujai), May 5 (Coronation Day), July 10 (Buddhist Lent), August 12 (Queen's Birthday), December 5 (King's Birthday), December 10 (Constitution Day).

● record manufacturers/distributors/importers

Black & White, 708 Mahachai Rd., Bangkok. Tel: 230-002.
Label: (Represented) Decca (UK).
Cathay, Charoenkrung Rd., Bangkok.
T. Ngeck Chuan, 96 Phrasumeru Rd., Bangkok. Tel: 20-560.
Kamol Sukosol, PO Box 178, Bangkok.
Sri Krung Phonograph Rec. Co. Ltd., 129 Sukhumvit 21, Bangkok. Tel: 914-113, 917-309. Pres.: Manit Vasuvat; Gen. Mgr.: Chaichan Vasuvat; Sales Mgr.: Oran Vasuvat.
Label: SKS—Sri Krung.
Philips Electrical Co. of Thailand Ltd., 283 Silom Rd., Bangkok. Tel: 36-985. Cable: PHILITHAI. (Imports & distributes Musicassettes).
S C, see Sugree.
Star, see Sugree.

Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71, Prakanong, Bangkok. Tel: 917-302. Gen. Mgr.: Sugree Chorakan.
Labels: (Owned) SC, Star, Top of the Week, World; (represented) Ember (UK), Fantasy (USA), Fontana (Netherlands), Island (UK), Mercury (USA), Philips (Netherlands), Roulette (UK), United Artists (USA), Vertigo (UK).
Ching Thai, 669 Chakraphet Rd., Burapa Palace, Bangkok. Tel: 24-471. (Importer).
Top of the Week, see Sugree.
World, see Sugree.

● services

PRESSING PLANTS

Kamol Sukosol, PO Box 178, Bangkok.
Sri Krung Phonograph Rec. Co. Ltd., 129 Sukhumvit 21, Bangkok. Tel: 914-113, 917-309. Pres.: Manit Vasuvat; Gen. Mgr.: Chaichan Vasuvat.
Virulhathakich, c/o Kamol Sukosol, PO Box 178, Bangkok.

PROMOTION & PUBLICITY

Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71, Prakanong, Bangkok. Tel: 917-302. Gen. Mgr.: Sugree Chorakan.

RECORDING STUDIO

Kamol Sukosol, PO Box 178, Bangkok.

● supplies

JACKET MANUFACTURER

LABEL MANUFACTURER

SLEEVE MANUFACTURER

Sugree Dist'n Ltd. Partnership, PO Box 1560, 592 Sukumvit 71, Prakanong, Bangkok. Tel: 917-302. Gen. Mgr.: Sugree Chorakan.

TRINIDAD & TOBAGO

Population: 1,040,000.
Rate of exchange: \$1 (US)=2.00 Trinidad & Tobago dollars.
Per capita income: \$630.
Holidays: January 1, Good Friday, Easter Monday, May 1 (May Day), Whit Monday, Corpus Christi, June 8 (Queen's Birthday), August 3 (Discovery Day), August 31 (Independence Day), December 25, 26.

● record manufacturers/distributors/importers

International Rec'g Co. Ltd., 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435. Pres.: Leslie C.D. Lucky-Samaroo; Gen. Mgr.: Manfred Goldfish.
Labels: (Owned) Guardian, IRC, Tropico; (represented) MCA Int'l (USA), RCA (USA).
National Rec'g, Simeon Rd., Petit Valley, Diego Martin, Trinidad.
Trinidad Rec'g House (TRH), 131 Long Circular Rd., Port of Spain, Trinidad. Tel: 22-335.
West Indies Telecommunications & Electronics Ltd., PO Box 890, Mount Hope, Port of Spain, Trinidad. Tel: (63B) 3354. Chm.: Max Serrao; Mng. Dir.: Dennis Ormerod; Mgr.: Raymond M. Gomes.
Labels: (Owned) Village; (distributed) Gardette, Telco; (represented) Marble Arch, Pama, Pye (all UK).

● music publishers

Federal Music Co. Ltd. (PRS/MCPS), 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435. Pres.: Leslie C.D. Lucky-Samaroo; Gen. Mgr.: Manfred Goldfish.
Witelco Music Co., PO Box 890, Port of Spain, Trinidad. Tel: (63B) 3354.

● services

LICENSOR, TAPE & RECORD

PLATING, PROCESSING &

PRESSING PLANT

PRINTER & LITHOGRAPHER

International Rec'g Co. Ltd., 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435. Pres.: Leslie C.D. Lucky-Samaroo; Gen. Mgr.: Manfred Goldfish.

RECORDING STUDIO

I R C Studios (div. of International Rec'g Co. Ltd.) (1970), PO Box 517, 16 Milling Ave., Sea Lots, Port of Spain, Trinidad. Tel: (62) 36435, 31092. Gen. Mgr.: Manfred Goldfish; Mixer: Eric Mischeud. No. of engs. 1; mixers 1.

TURKEY

Population: 34,375,000.
Rate of exchange: \$1 (US)=14.50 pounds.
Per capita income: \$280.
Holidays: January 1, April 23 (National Sovereignty Day), May 1 (Spring Day), May 19 (Youth & Sports Day), May 27 (Freedom & Constitution Day), August (Victory Day), October 29, 30 (Republic Day), & important religious holidays.

● record manufacturers/distributors/importers

Balet, see Grunberg.
Capitol, see Gramofon.
Columbia, see Gramofon.
Diskofon, Dogubank Is Hani 401/405, Sirkeci, Istanbul.
Ducretet-Thomson, see Gramofon.
Faruk Eregul, Karakoy, Sogut Sokak 1. Tel: 49-52-17.
Imports: Vox (USA).
Gramofon Limitet Sirketi, Halkali Caddesi 85, Yesilkoy-Istanbul. Tel: 73-89-76. Gen. Mgr.: Michel Berson; Sales Mgr.: Baki Cetinor.
Labels: (Owned) Capitol, Columbia, Ducretet-Thomson, HMV, Odeon, Parlophone, Pathe, Regal, Stateside, Trianon; (represented) ABC (USA), AZ (France), Apple (UK), Beacon (UK), Bell (USA), Brotherphone (Lebanon), Chant du Monde (France), Command (USA), Dot (USA), Dunhill (USA), Ember (UK), Invictus (UK), Lyra (Greece), Markal (Belgium), Minos (Greece), Monument (USA), Ngram (Netherlands), PDU (Italy), Paramount (USA), Penny Farthing (UK), President (UK), Prosadis (France), RAK (UK), Reciffusion (UK), Sagittaire (France), Something Else (France), Tacoun (France), Voix de l'Orient (Lebanon), Voix du Liban (Lebanon), World Club (UK), Young Blood (UK).
Int'l rep.: Worldwide (EMI).

Grunberg Ticaret Anonim Sirketi, Rizapasa Yukusu-Milas Han, Istanbul. Tel: 26-32-60. Pres.: Leon Grunberg; Gen. Mgr.: Beno Merovic; Sales Mgr.: Baruh Pinto.
Labels: (Owned) Balet; (represented) Apple (UK), Biram (France), Carrere (France), Fleche (France), International Shows Rep. (France), Odeon (UK), Parlophone (UK), Scepter (USA), Stateside (UK), Vogue (France).
H M V, see Gramofon.
Melodi, Istiklal Caddesi 348, Beyoalu-Istanbul. Tel: 44-26-36.
Branch: Ankara, Mithatpasa Caddesi 61. Tel: 12-73-18.
Labels: (Owned) Melodi; (distributed) Ozan;

(represented) Atlantic (USA), Decca, Pye (UK), RCA (USA), Reprise (USA), Warner Bros. (USA).
Odeon, see Gramofon.
Ozan, see Melodi.
Parlophone, see Gramofon.
Pathe, see Gramofon.
Regal, see Gramofon.
Sencalar, Tarlabasi, Turan Caddesi 100/102, Beyoglu, Istanbul.
Stateside, see Gramofon.
Trianon, see Gramofon.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Association of Phonograph Music Prod'rs (Fono Muzik Prod'ktorleri Dernegi), Halkali Caddesi 85, Yesilkoy-Istanbul.

U.S.S.R.

Population: 241,748,000.
Rate of exchange: \$1 (US)=0.90 rubles.
Per capita income: \$1,200.
Holidays: January 1, March 8 (International Women's Day), May 1, 2 (May Day), May 9 (VE Day), November 7, 8 (October Revolution), December 5 (Soviet Constitution).

● record manufacturers

Melodiya, 24 Tversoi Bulvar, Moscow K-9.
V/O Mezhdunarodnaya Kniga, 32/34 Smolenskaya-Sennaya Pl., Moscow G-200. Tel: 244-10-22.
Pres.: Boris K. Makarov; VP: Raissa F. Kalianko.
Label: (Owned) Melodiya.
Int'l reps.: France (Chant du Monde, Pathe Marconi), West Germany (Ariola), Japan (Nippon Columbia, Victor), Netherlands (CNR), UK (EMI), USA (Angel).

● music publishers

Soviet Composer Publ'rs, Moris Torez Embankment 30, Moscow V-35.
State Publ'rs Music, Neglinnaya 14, Moscow K-45.

● services

ASSOCIATION & PROFESSIONAL ORGANIZATION

Union of Composers of the USSR, Ul. Nyezhdanovoi 8, Moscow K-7. Tel: 229-54-44, 229-48-93.

UNITED ARAB REPUBLIC

Population: 32,501,000.
Rate of exchange: \$1 (US)=0.66 pound.
Per capita income: \$160.
Holidays: April 11 (Moslem New Year), June 18 (Evacuation Day), July 23 (Anniversary of the Revolution), traditional Christian & Moslem holidays.

● record manufacturers/distributors/importers

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikia, Cairo. Tel: 77-050. Pres.: Taha Nasr; Gen. Mgr.: Hazemel Nahri; Promo. Mgr.: Magdi Ghoneim.
Labels: (Owned) Sono Cairo; (represented) ABC (USA), AZ (France), Beacon (UK), Bell (USA), Blue Thumb (USA), EMI group (UK), Ember (UK), Hot Wax (USA), Invictus (USA), Paramount/Dot (USA), Pathe-Marconi (France), Probe (USA), RAK (UK).
Int'l reps.: Europe (Cofinex), Lebanon (Kattan).
Michael Yacoumopoulos, 28 Saad Zaghloul, Alexandria. Tel: 30-934. Pres.: Michael Yacoumopoulos; Gen. Mgr.: George Yacoumopoulos; Sales Mgr.: Calliopi Bonis. (Distributor/Importer).
Labels: (Represented) EMI group (UK).

● services

PLATING, PROCESSING &

PRESSING PLANT

PRINTER & LITHOGRAPHER

PROMOTION & PUBLICITY

RECORDING STUDIO

SHIPPING SERVICE

Sono Cairo Rec. Co., PO Box 2017, 18 Borsa St., Tewfikia, Cairo. Tel: 77-050. Pres.: Taha Nasr; Gen. Mgr.: Hazemel Nahri.

continued on page 368

continued

UNITED KINGDOM

Rate of exchange: \$1 (US)—0.41 pound.
 Population: 55,534,000.
 Per capita income: \$1,358.
 Holidays: January 1, Good Friday, Whit Monday, June 3 (Spring Bank Holiday), July 9 (Queen's Birthday), September 2 (Late Summer Bank Holiday), December 25, 26.

● record manufacturers/distributors/importers

A B C/Dunhill, 170 Piccadilly, London W1. Tel: (01) 493-5834. Int'l rep.: Dave Chapman. (Distributed by EMI).
 Home office: USA.
 A & M Recs., 1 St. George St., London W1. Tel: (01) 493-1693. Cable: ALPERMOSS. Telex: (851) 267844. European Dir.: Larry Yaskiel; Gen. Mgr.: John Deacon; Promo. Mgr.: Kenny Barker; Prod. Mgr.: Keith Lewis; Press Dir.: Patricia Pretty; Export Dir.: May Henderson; Copyright Mgr.: Nigel Burlinson; Sales Promo.: Robin Blanchflower.
 Home office: USA.
 Labels: (Owned) A&M, Mayfair; (represented) Ode '70, Shelter, Sussex (all USA).
 Cartridge 8-tr. & cassette: (Owned) A&M, Mayfair; (represented) Ode '70 (USA).
 Abbey Rec'g Co. Ltd., Abbey St., Eynsham, Oxford. Tel: Eynsham 388. Pres.: H.F. Mudd; Gen. Mgr.: J. Eynstone; Sales Mgr.: Derek Evans.
 Labels: (Owned), Abbey, Abbey Street, Folk.
 Int'l reps.: Worldwide (EMI).
 Abbey Street, see Abbey.
 Abreaction Recs., 12 Humbledon View, Sunderland. Tel: (0783) 6-8277. Mng. Dir.: Ian Lish. (Distributed by Multicord).
 Acclaim Recs., 22 Buckingham St., London WC1. Tel: (01) 839-3690.
 Ace of Clubs, see Decca.
 Ace of Diamonds, see Decca.
 Ace of Hearts, see Decca.
 Ackee, see Bamboo & Pama.
 Action, see B&C.
 Acuff-Rose Music Ltd., 15 St. George St., London W1. Tel: (01) 629-0392. European Dir.: Ron Randall.
 Home office: USA.
 Label: (Owned) Hickory.
 Ad-Rhythm Recs., 14a Broadwalk Pinner Rd., North Harrow, Middx. Tel: (01) 863-1841. Dirs.: John C. Jackson, Malcolm Jackson, David Burrows, John Gummer.
 Int'l sales office: Herts., 13 Denham Way, Rickmansworth. Tel: Rickmansworth 7-2351.
 Cable: JACMUSIC.
 Cartridge 8-tr. & cassette: (Owned) Ad-Rhythm, Jackson. (SEE ADVERTISEMENT).
 Airborne, see Noel Brown.
 All About Music, see Discourses.
 Allegro, see Pickwick Int'l.
 Amalgamated, see Trojan.
 Amberlee Recs. Ltd., 494 Harrow Rd., London W9. Tel: (01) 969-2315. Owner: John Peters; Gen. Mgr.: Ray Peffrin; Sales Mgr.: O. Lamas.
 Labels: (Owned) Amberlee (distributed by Audio Impact); (distributed) Eyemark.
 Amity, see Orange.
 Apollo Sound, 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: H. Herschmann.
 Labels: (Owned) Apollo Sound (distributed by Audio Impact); (distributed) Audio Impact.
 Int'l reps.: Switzerland (Eulenburg).
 Apple Corps. Ltd., 3 Savile Row, London W1. Tel: (01) 734-8232. Dirs.: John Lennon, George Harrison; Gen. Mgr.: Bernard Brown. (Distributed by EMI).
 Int'l branch: USA, Abkco.
 Label: (Owned) Apple.
 Cartridge 8-tr. & cassette: (Owned) Apple.
 Int'l reps.: Canada (Capitol), USA (Capitol), worldwide (EMI).
 Archive, see Polydor.
 Argo Rec. Co., 115 Fulham Rd., London SW3. Tel: (01) 589-5293. Mng. Dir.: Harley Usill. (See Decca).
 Aristocrat, see KPM Music.
 Astron Music Promos., 1 Atkinson St., Shipley, Yorks. Tel: Shipley 5-6829. Owner: Derek Arnold.
 Labels: (Owned) Astron, NDS.
 Atlantic, see CBS.
 Attack Recs., 117c Fulham Rd., London SW3. Tel: (01) 584-4533. (Distributed by Trojan).
 Audio Impact Ltd., 11 St. George St., London W1. Tel: (01) 499-3729. Pres.: Gerald Wombwell.
 Labels: Audio Impact (distributed by Apollo Sound); (distributed) Amberlee, Apollo Sound, Fantasy, Leader, MacDonald & Evans, Pearl, Saydisc, Selection, Sonologue, Stream, Tangent.
 Aurora Recs., 15 Berkeley St., London W1X 5AE. Tel: (01) 493-2506. Cable: SCHROMUS. Contacts: Arthur Christof, Ken Boyle. (Distributed by CBS).

Avant Garde Recs. Ltd., Gloucester House, 19 Charing Cross Rd., London WC2. Tel: (01) 839-5722/3655. Mng. Dir.: Jack Jones.
 Avenue Rec'gs Ltd., 203 Chingford Mount Rd., Chingford, London E4. Tel: (01) 524-1341. Pres.: G.C.N. Melville; Sales Mgr.: Keith Long.
 Labels: (Owned) Avenue, Phoenix (distributed by CBS).
 Int'l reps.: Japan (Cine Publicity), Netherlands (Supertone/Holland), South Africa (Rai).
 B A F Recs. Ltd., 40 Church St., London NW 8. Tel: (01) 262-7800.
 B B C Radio Ent's., Villiers House, Haven Green, New Ealing Broadway, London W5 2PA. Tel: (01) 743-8000. Gen. Mgr.: Dennis Scuse; Promo. Mgr.: Guy Carr; Ass't Promo. Mgr.: Roy Curtis-Bramwell; Exploitations Mgr.: Roy Williams; Ass't Exploitations Mgr.: Mrs. Myrille Ross.
 Label: (Owned) BBC.
 Cartridge 8-tr. & cassette: (Owned) BBC.
 Int'l reps.: Australia (Discovery), Canada (Polydor), New Zealand (Philips), USA (Westminster).
 B & C Recs., 37 Soho Sq., London W1. Tel: (01) 734-3932. Mng. Dir.: Lee Gophal; Dirs.: Fred Parsons, Jim Flynn; Press: Max Needham; Promo.: Des McKeogh, Steve Weltman. (Distributed by EMI).
 Labels: B&C, Action, Charisma, Pegasus.
 Bach Rec'gs, see Oryx.
 Backtrack, see Track.
 Bamboo Recs. Ltd., 88 Stroud Green Rd., London N4. Tel: (01) 263-0411. Pres.: J. Lincoln; Sales Mgr.: Barry Chin Fook.
 Labels: (Owned) Bamboo (distributed by CBS & Pama), Ackee, Banana, Now (distributed by Pama).
 Banana, see Bamboo & Pama.
 Beacon Inds. Ltd., 98 Seymour Pl., London W1. Tel: (01) 262-2785. Pres.: Milton M. Samuel; Gen. Mgr.: Noel Moore; Sales Mgr.: Lee Willis. (Distributed by EMI).
 Labels: (Owned) Beacon, Upront; (distributed) Mothgr, Young Blood.
 Int'l reps.: Australia (EMI), Austria (Teldec), France (Philips), Germany (Teldec), Greece (EMI), Israel (Gal-Ron), Italy (EMI), Japan (Toshiba), Netherlands (Phonogram), Portugal (Talar), Spain (Talar), Switzerland (Teldec), USA (Motown).
 Beat, see Disc Imports.
 Beatt Int'l Ltd., 168 Victoria St., London SW1. Tel: (01) 828-6933. Mng. Dir.: Desmond Beatt.
 Labels: (Owned) Beatt Int'l; (represented) Polyband.
 Bell Recs., 49 Conduit St., London W1R 9FE. Tel: (01) 734-6143. Gen. Mgr.: Dick Leahy.
 Home office: USA.
 Beltona, see Decca.
 Big, see Pama & Trojan.
 Big Ben, see West End.
 Big Shot, see Trojan.
 Big T, see Transatlantic & EMI.
 Billboard Music Ltd., 28-30 Gloucester Mansions, Cambridge Circus, London WC2. Tel: (01) 836-2816. Contact: David Rabin.
 Home office: USA, Flamingo Recs.
 Black Lion, see Polydor.
 Black Swan, see Trojan.
 Blue Horizon Recs. Ltd., Blue Horizon House, 65 Parkway, London NW1. Tel: (01) 267-3317.
 Cable: BLUEHORIZON. Chm.: Mike Vernon; Mng. Dir.: Richard Vernon; Promo. Mgr.: Sam Hamilton; Admin. Ass't: Linda Baldwin.
 Int'l branch: USA.
 Labels: (Owned) Blue Horizon (distributed by Polydor); (represented) Excello, Mankind, Nasco, Nashboro, Sire (all USA).
 Cassette: Blue Horizon (distributed by Polydor).
 Int'l reps.: Austria (Phonogram), Benelus (Polydor), France (AZ), Germany (Phonogram), Italy (Saar), Scandinavia (Karusell), Switzerland (Phonogram), USA (Polydor).
 Blue Note, see Liberty.
 Blues Power, see Head.
 Bread, see Trojan.
 Broadside, see English Folk Dance & Song Society.
 Bronze Recs. Ltd., 29/31 Oxford St., London W1. Tel: (01) 437-5063. Telex: 261653. Mng. Dir.: Gerry Bron. Label Mgr.: Rod Buckle.
 Label: (Owned) Bronze (distributed by Island).
 Noel Brown Prod'ns Ltd. (NBP), 69 Denmead House, Highcliff Rd., London SW15. Tel: (01) 876-9581. Mng. Dir.: Noel Brown.
 Label: (Owned) Airborne.
 Brunswick, see Decca.
 Buena Vista, see Walt Disney.
 Buffalo, see Head.
 Bullet, see Pama.
 C B M, see Ember.
 C B S Recs. (div. of CBS UK Ltd.), 28/30 Theobalds Rd., London WC1X 8PB. Tel: (01) 242-9000. Mng. Dir.: Richard J. Robinson; Deputy Mng. Dir.: Maurice L. Oberstein; Sales Mgr.: Jack Florey.
 Home office: USA.
 Labels: (Owned) CBS, Direction, Epic, Harmony, Inheritance, Realm; (distributed) Atlantic Avenue, Bamboo, Concord, Disneyland, Elektra, Head, Phoenix, Reprise, UBE, Valiant, Warner Bros.
 Cartridge 8-tr. & cassette: (Owned) CBS.
 Int'l rep.: Worldwide (CBS).
 C M C Recs., 17 Saville Row, London W1X, 1AE.

C R D (Continental Rec. Dists. Ltd.), 97/9 Dean St., London W1. Tel: (01) 437-1002. Mng. Dir.: G. A. Pauncefort; Sales Mgr.: R. T. South.
 Labels: (Distributed) Roots, Saydisc; (represented) Arhoolie (USA), BYG (France), Biograph (USA), CBS (France, Germany, Italy, Netherlands, USA), Collector Classics (Denmark), ESP-Disk' (USA), Erato (France), Historical (USA), Lyricord (USA), Polydor (France, Germany, Italy, Netherlands, USA), Storeyville (Denmark).
 Cambrian Recs., 5 Primrose Rd., Uplands, Nr. Swansea. Tel: (04416) 331. Contact: Josiah Jones.
 Camden, see RCA & Pickwick Int'l.
 Campbell, Connelly & Co. Ltd., 10 Denmark St., London WC2H 8LU. Tel: (01) 836-1653. Dir.: Roy Berry; Gen. Mgr.: George Seymour; Sales Mgr.: John A. B. Read. (Distributed by CBS).
 Labels: (Owned) Concord, Harvard.
 Int'l reps.: Australia (Radio Corp.), Austria (Ariola), Belgium (Ariola), Germany (Ariola), Netherlands (Ariola), New Zealand (Polygram), South Africa (Teal), Spain (Ariola), Switzerland (Ariola).
 Capitol, see EMI.
 Carnaby Recs. (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Mng. Dir.: Mervyn Conn. (Distributed by Philips).
 Labels: (Owned) Carnaby, Nashville.
 Int'l reps.: Argentina (EMI, Trova), Australia (Fable, Festival), Belgium (Ariola), France (AZ), Germany (Electrola, Global, Liberty/UA), Italy (RCA), Japan (Toshiba), Netherlands (EMI), Scandinavia (EMI), Spain (Ekipo), USA (Capitol).
 Cathedral Rec'gs Ltd., 89 High St., Eton, Windsor, Berks. Tel: Windsor 6-4106. Mng. Dir.: David V. Woodford.
 Label: (Owned) Cathedral (distributed by Lug-t'n's).
 Chapter One Recs. Ltd., 35 Soho Sq., London W1. Tel: (01) 439-1755. Pres.: Les Reed; Gen. Mgr.: Jack Baverstock. (Distributed by Decca).
 Labels: (Owned) Chapter One, Greenwich Gramophone, Stud.
 Charisma, 87 Brewster St., London W1. Tel: (01) 734-9186. Mng. Dir.: Tony Stratton-Smith. Press: Glen Colson.
 Labels: (Owned) Charisma (distributed by B&C & EMI).
 Chart Recs. Ltd., 24 Moorfields, Liverpool.
 Chrysalis Recs., 388-392 Oxford St., London W1. Tel: (01) 493-9461. Mng. Dirs.: Terry Ellis, Chris Wright. (Distributed by Island).
 Circle, see Technicord.
 Claddagh, see Outlet.
 Clandisc, see Trojan.
 Classics for Pleasure, see Music For Pleasure & EMI.
 Clyde Factors (Electrical) Ltd., 79 Washington St., Glasgow C3, Scotland. Tel: (041) 221-9844. Pres.: Edward Woodper J.P.; Sales Mgr.: S. Wolfson. (Distributor).
 Colortone Recs. Ltd., 1-2 Royal Parade, Dawes Rd., London SE6.
 Columbia, see EMI.
 Concord, see Campbell, Connelly & CBS.
 Conquest, see World Rec. Club.
 Contour, see Musical Rendezvous.
 Crab, see Pama.
 Crossgates Music Ltd., 88 Chancery Ln., London WC2. Tel: (01) 405-5636. Dir.: P. Collins.
 Label: Grease Lightnin'.
 D G G—Deutsche Grammophon, see Polydor.
 D J M Recs. Ltd., James House, 71/75 New Oxford St., London WC1A 1DP. Tel: (01) 836-4864. Pres.: Stephen James; Gen. Mgr.: Dennis Berger; Sales Mgr.: Eddie Foster. (Distributed by Pye).
 Labels: (Owned) DJM, DJM Silverline.
 Int'l reps.: Australia (Festival), Belgium (Supreme), Brazil (Fermata), Canada (Universal City in USA), Czechoslovakia (EMI), Denmark (Polyphon), France (Agence Musicale Int'l), East Germany (EMI), West Germany (Hansa), Greece (Helladic), Hungary (EMI), India (EMI), Italy (Ricordi), Japan (Toshiba), Kenya (R. Hattasby), Mexico (Fermata), Netherlands (Phonogram), Norway (Norsk Phonogram), Pakistan (EMI), Poland (EMI), Portugal (Valentin de Carvalho), Rumania (EMI), Singapore (Phonogram), South Africa (Teal), Sweden (Philips Sonora), USA (Bell, Dick James, Universal City), USSR (EMI).
 D J M Silverline, see DJM.
 D T S, see English Folk Dance & Song Society.
 Dandelion Recs. Ltd., 2 Catlin Crescent, Shepperton, Middx. Tel: Walton-on-Thames 4-2689. Dirs.: John Peel, Clive Selwood. (Distributed by Kinney).
 Dart Recs. Ltd., c/o Michael Montgomery Mgmt., 23 Haymarket, London SW1. Tel: (01) 839-6537. Cable: SUPASTAR. Pres.: Clive Stanhope; Gen. Mgr.: Tim Satchell.
 Int'l branch: USA, Creative Talent Assocs.
 Dawn, see Pye.
 Deacon Recs. Ltd., 173 Wardour St., London W1. Tel: (01) 437-3877, 734-2525. Telex: 267 458.
 Decca Rec. Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111. Chm.: Sir Edward Lewis; Dirs.: M. A. Rosengarten, W. W. Townsley, A.C.W. Haddy;
 Int'l rep.: Worldwide (CBS).

continued on page 370

You'll find all you need to know about the record market in

U.K.
West Germany
France
Italy
Spain
Ireland
Portugal
Belgium
Holland
Sweden
Denmark
Norway
Finland
Austria

Switzerland
Greece
Turkey
USA
Canada
Mexico
Central America
The Caribbean
Uruguay
Paraguay
Bolivia
Argentina
Brazil
Chile

Venezuela
Columbia
Ecuador
Peru
Japan
India
Pakistan
South East Asia
Australia
New Zealand
Nigeria
and
South Africa
in

WORLD RECORD MARKETS



EMI's new publication 'World Record Markets' brings you the essential facts and figures - up-to-date and in detail - about the record business and it's associated activities throughout the world.

If you would like a copy please send
\$6 (£2.50) to
EMI Limited (World Record Markets)
4 & 5 Grosvenor Place · London SW1
England



INTERNATIONAL LEADERS IN ELECTRONICS, RECORDS AND ENTERTAINMENT

Pop Artists Mgr.: H. Mendl; Exec. Pop Prod'rs: R. B. Rowe; Classical Rec'g Mgr.: R. Minshull; Mktg. Mgr.: C. Borland; Sales Mgr.: F. R. Towers; Pub. & Adv. Mgr.: E.M. Roach; European Pop Promos.: M. Stielman; Classical Promo. Mgr.: P. Goodchild; Export Mgr.: H. Watson.

Branches: London W1, 18 Great Marlborough St. Tel: (01) 734-9286. Pop Promo. Mgr.: D. Wardell-London SW3, The Argo Rec. Co., 115 Fulham Rd. Tel: (01) 589-5293. Dir.: H. Usill.

Int'l branches: Canada (London), Eire (Irish Rec. Factors), Germany (Teldec Telefunken-Decca), Italy (Decca), Nigeria (Decca), Singapore (Decca Orient), USA (London).

Labels: (Owned) Ace of Clubs, Ace of Diamonds, Ace of Hearts, Argo, Beltona, Brunswick, Decca, Deram, Eclipse, London, London Globe, L'Oiseau Lyre, phase 4, Qualiton (Wales), Rex, Sugar, Telefunken, Threshold; (distributed) Chapter One, Emerald, Emerald Gem, MAM, MCA, M&M; (represented) Brunswick, Challenge, Coral, Decca, DeLuxe, GNP Crescendo, Hi, Hickory, Jamie, Kapp, Laurie, Mainstream, Ovation, Ranwood, Scepter, Starday, Steady, TRX, Turnabout, Uni, Vox, Wand (all USA).

Cartridge 8-tr. & cassette: (Owned) Decca, Deram, London, phase 4, Threshold; (represented) Wand (USA).

Int'l reps: Argentina (Odeon), Australia (EMI, Scala), Austria (Musica Schallplatten), Belgium (Fonior), Bolivia (Discolandia Dueri), Brazil (Odeon), Central America (INDICA in Costa Rica), Chile (Odeon), Colombia (Darro), Denmark (Polyphon), Dominican Republic (La Guarachia), Ecuador (Emporio Musical), Eire (Solomon & Peres), Finland (Finnlevy), France (Societe Francaise du Son), Greece (Music Box), Hungary (Qualiton), India (Gramophone), Jamaica (Federal), Japan (King), Kenya (Phonogram), Korea (Sung Eum), Lebanon (Mitri Murr), Mexico (Peerless), Netherlands (Phonogram), New Zealand (Delta, HMV), Norway (Nor-Disc), Pakistan (Gramophone), Philippines (Super), Peru (IEM), Portugal (Valentim de Carvalho), South Africa (Gallo), Spain (Columbia), Sweden (Grammofon), Switzerland (Musikvertrieb), Turkey (Melodi), Uruguay (Clave), Venezuela (Palacio), Yugoslavia (Jugoton), Zambia (Musical Dists.). (SEE ADVERTISEMENT).

Delyse, ATV House, Great Cumberland Pl., London W1. Tel: (01) 262-5502. Mng. Dir. & A&R: Isabella Wallich.
Labels: (Owned) Delyse, Envoy (distributed by Pye).

Denver, see Outlet.

Deram, see Decca.

Deutsche Grammophon, see Polydor.

Direction, see CBS.

Disc Imports Ltd. (Eurobeat), 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Cable: IMDISC. Mng. Dir.: Irving T. Wilson; Gen. Mgr.: Lesley Devine.
Labels: (Owned) Beat, Pentaphon; (distributed) Equator, Wave; (represented) America (France), Ariola (Germany), Beat (Italy), Belair (France), Belter (Spain), Chant du Monde (France), Fonit-Cetra (Italy), Musica Mundi (Germany), Musica Sacra (Germany), Musidisc (France), Valois (France), Vogue (France).

Cartridge 4-tr., 8-tr., cassette & open reel: General background music tapes distributed & licensed internationally.

Discourses Ltd., 34 High St., Tunbridge Wells, Kent. Tel: Tunbridge Wells 2-6397. Pres. & Gen. Mgr.: Robert F. Hardcastle; Sales Mgr.: John Walton.
Labels: (Owned) Discourses, All About Music; (distributed) Era, Listen, New English Bible, Wren; (represented) Echo Institute, L'Oiseau Musicien (both France).

Int'l rep.: USA (CMS).

Disneyland, see Walt Disney & CBS.

Walt Disney Prod'ns Ltd., 83 Pall Mall, London SW1. Tel: (01) 839-8010. European Dir.: Frank Weintrop.
Home office: USA.
Labels: (Owned) Buena Vista, Disneyland.
Cartridge 8-tr. & cassette: (Owned) Buena Vista, Disneyland.

The Ditchburn Org. Ltd., Dock Rd., Lytham, Lancs. Tel: (039) 16-3141. Mng. Dir.: J. Harvie-Watt; Deputy Mng. Dir.: M. H. Town.
Labels: (Owned) Domino.
Cassette: (Owned) Symphonair background music.

Int'l reps: Austria (Ariola), Canada (Archambault), Germany (Ariola), Switzerland (Ariola).

Doctor Bird Recs., 117c Fulham Rd., London SW3. Tel: (01) 584-4533. Mng. Dir.: Graeme Goodall. (Distributed by Trojan).
Labels: Doctor Bird, Pyramid.

Dolphin, see Outlet.

Domino, see the Ditchburn Org.

Doodisc, see Trojan.

Dove, see Reflection.

Downtown, see Trojan & EMI.

Duke, see Trojan.

Duke Reid, see Trojan.

Dynamic, see Trojan.

E F D S S, see English Folk Dance & Song Society.

E M I Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Mng. Dir.: P. Brodie; Ass't Mng. Dir.: R.N. White; Pop Repertoire & Mktg. Gen. Mgr.: R. Featherstone; Pop Repertoire & Mktg. Mgr.: C. Burn; Classical Div. Gen. Mgr.: L. Smith; Mktg. Planning & Servs. Mgr.: R. Duntun; Sales & Dist'n Gen. Mgr.: C. Busby; Promo. Mgr.: J. Howson; Press Officer: A. Newton; Int'l Sales Div. Gen. Mgr.: A.M. Smith.

Int'l branches: EMI (worldwide).

Labels: (Owned) Capitol, Classics for Pleasure, Columbia, Encore, HMV-His Master's Voice, Harvest, Music for Pleasure, Parlophone, Regal Zonophone, Starline, Stateside, Talisman, Waverley, World Rec. Club; (distributed) Apple, B&C, Beacon, Big T, Charisma, Downtown, Fly, Granada, Horse, Island, Mother, Plexium, RAK, Square, Transatlantic, Trojan, Unicorn, Upright, Upsetter, Wizard, York, Young Blood; (represented) ABC, Amaret, Bell, Brother, Command, Dot, Dunhill, Famous, Grand Award, Hot Wax, Impulse, Inivictus, Paramount, Probe, Project 3, Tamla/Motown, Westminster (all USA).

Cartridge 8-tr. & cassette: (Owned) Capitol, Columbia, HMV-His Master's Voice, Harvest, Parlophone, Regal Zonophone, Stateside, Talisman, Waverley; (distributed) Liberty, RAK, United Artists; (represented) Bell, Command, Dot, Dunhill, Famous, Hot Wax, Impulse, Inivictus, Paramount, Probe, Stax, Tamla/Motown (all USA).

Open reel: (Owned), Capitol, Columbia HMV-Mis Master's Voice, Harvest, Parlophone, Regal Zonophone, Stateside, Talisman, Waverley; (distributed) RAK; (represented) Paramount, Tamla/Motown (both USA).

Int'l reps: Canada (Capitol), France (Pathe-Marconi), Germany (Electrola), Netherlands (Bovema), USA (Capitol). (SEE ADVERTISEMENT).

E S P-Europ' Ltd., 26 Avondale Park Gardens, London W11. Mng. Dir.: Victor Schonfield.
Home office: USA.
Cartridge 8-tr. & cassette: (Owned) ESP-Disk'.
Eclipse, see Decca.
Economy, see Pama.
Elektra, see Kinney & CBS.
Ember Recs. Ltd., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Pres.: Jeffrey S. Kruger; Gen. Mgr.: Jeffrey L. Horton; Sales Mgr.: Leslie Lewis.
Int'l branch: USA.
Labels: (Owned) Ember, Explosion, Famous Artists, Great Voices of the Century, Specialty; (distributed) CBM.
Cartridge 8-tr. & cassette: (Owned) Ember, Explosion, Famous Artists, Great Voices of the Century.

Int'l reps: Argentina (IEM), Australia (W&G), Belgium (Supreme), Brazil (Caravelle), Canada (Trans World), Finland (Finnlevy), France (Philips), Germany (Ariola, Deutsche Vogue), Greece (Plomariis), India (EMI), Italy (Durium), Japan (Nippon Columbia), Lebanon (Societe Libanaise du Disque), Mexico (Polydor, Tizoc), Netherlands (Negram-Delta), New Zealand (Viking), Nigeria (EMI), Norway (Nor-Disc), Pakistan (EMI), Philippines (EMI), Portugal (Zip Foni), Singapore (EMI), South Africa (EMI), Spain (Ariola), Sweden (Polydor), Thailand (Sugree), Turkey (EMI), Venezuela (Polydor), Yugoslavia (Radio Television Belgrade).

Emerald Gem, see Emerald Recs. & Decca.

Emerald Recs., 67/69 Ann St., Belfast BT1 3HL. Tel: (0232) 3-1616. Dirs.: Mervyn A. & Maurice Solomon. (Distributed by Decca).
Labels: (Owned) Emerald, Emerald Gem, Great Band Series, M&M.

Encore, see EMI.

The English Folk Dance & Song Society, Cecil Sharp House, 2 Regents Park Rd., London NW1 7AP. Tel: (01) 485-2206. Gen. Sec'y: Kenneth Goode; Publ'ns Officer: Tony Wales.
Labels: (Owned) DTS, EFDSS, Folk Classics; (distributed) Broadside, Thule; (represented) Folk Legacy (USA).

Envoy, see Delyse & Pye.

Epic, see CBS.

Equator, see Disc Imports.

Era, see Discourses.

Escort, see Pama.

Esquire Recs. London Ltd., 76 Bedford Ct. Mansions, Bedford Ave., London WC1B 3AE. Tel: (01) 636-1810. Gen. Mgr.: Carlo Kraemer.
Labels: (Owned) Esquire, Starlite.

Eurobeat Ltd., see Disc Imports.

Evangelical Rec'gs, 141 Richmond Rd., Kingston, Surrey. Tel: (01) 546-2800. Gen. Mgr.: A. Hogbin.
Label: (Owned) Evangelical.

Evolution Recs., 63 Old Compton St., London W1A 4NB. Tel: (01) 734-5156. Pres.: M. Zackariya.
Labels: (Owned) Evolution, Golden Disc, Inter-Zel, Zel.

Int'l reps: France (Vogue), Germany (Vogue), Italy (CBS-Sugar), Sweden (Philips-Sonora).

Exploring the World of Music, see Oryx.

Explosion, see Ember & Trojan.

Eyemark, see Amberlee.

Famous Artists, see Ember.

Famous Music (UK) Ltd., 162/170 Wardour St., London W1V 4AB. Tel: (01) 437-7700. Mng.

Dir.: Leslie Gould; Artistic Dir.: Ralph Mace.
Labels: (Owned) Famous; (represented) Dot, Paramount, Steed (all USA).

Fan Recs., 101 Wardour St., London W1. Tel: (01) 437-7061. Mng. Dir.: J. F. Hitching; Dir.: R. Leaper.
Labels: (Owned) Fan.

Fantasy Recs., 1 Horley Close, Bexleyheath, Kent. Tel: Graybord 2-1179. Mng. Dir.: R. Gair; Sales: M. K. Gair. (Distributed by Audio Impact).

Festival Recs. Int'l Ltd., 55 Harley House, Marylebone Rd., London NW1. Tel: (01) 935-6856. Cable: FESTINT. Chm.: K.R. Murdock; Vice Chm.: P.J. Gormley; Mng. Dir.: M.A. Floman; Int'l Co-ord: Vicki Walton. (Distributed by Pye).

Home office: Australia.
Cassette: (Owned) Festival.
Int'l reps: Australasia (Festival), USA (Bell, Polydor, Uni), rest of world (Polydor).

Fire, see Scotia Songs.

Fly Recs., Dumbarton House, 68 Oxford St., London W1N 9LA. Tel: (01) 636-4456. Dirs.: D. Platz, C. Stamp, K. Lambert; Label Mgr.: Malcolm Jones; Press & Promo.: David Ruffell. (Distributed by EMI).
Labels: (Owned) Fly Recs., Flyback.

Flyback, see Fly Recs.

Folk, see Abbey.

Folk Classics, see English Folk Dance & Song Society.

Folk Heritage Rec'gs, 3 Bowness Ave., Cheadle Hulme, Cheadle, Cheshire SK8 7HF. Tel: (061) 485-1169. Contact: Alan Green.

Folklore, see 77.

Fontana, see Philips.

Fontana Special, see Musical Rendezvous.

Footpath Recs., 13 Sandringham Gardens, Barking-side, Ilford, Essex. Tel: (01) 550-8766. Pres.: Martin Newman.

G G, see Trojan.

Gael Linn, see Outlet.

Gas, see Pama.

Gayfeet, see Trojan.

Gemini, see President.

Glenside, see Outlet.

Golden Disc, see Evolution.

Golden Guinea, see Pye.

Golden Hour, see Pye.

Governor, see MY Tape Cartridge.

Grampian Recs., 19 Bank Row, Wick. Tel: Wick 2787. Mng. Dir.: James W. Johnston.
Labels: (Owned) Grampian, Morven.

Granada, see EMI.

Grape, see Trojan.

Grease Lightnin', see Independent.

Great Band Series, see Emerald.

Great Voices of the Century, see Ember.

Greenwich Gramophone, see Chapter One.

Grosvenor Recs., 16 Grosvenor Rd., Birmingham 20. Tel: (021) 356-4246. Cable TAYHOLLY. Dirs.: Charles Hollick, John Taylor.

H M V, see EMI.

Hallmark, see Pickwick Int'l.

Harmony, see CBS.

Harp Budget, see Shamrock Souvenir.

Harris & Goldring Ltd., 1a Wendover Rd., London NW 10. Tel: (01) 965-6673. (Distributor).

Harry J, see Trojan.

Harvard, see Campbell, Connelly.

Harvest, see EMI.

Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A. T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E. B. Drosin.
Labels: (Owned) Head (distributed by CBS), Blues Power, Buffalo.
Int'l rep.: Worldwide excluding Canada, UK, USA (Philips).

Herald, see Word.

Hickory, see Acuff-Rose.

Highnote, see Trojan.

His Master's Voice, see EMI.

Hit Recs., 30 Bardolph Rd., London N7. Tel: (01) 607-8544. Mng. Dir.: Des Dolan.

Honey, see Outlet.

Hope, see Pilgrim.

Horse, see EMI.

Hot Rod, see Trojan.

Impact, see Topic.

Incus Recs., Gattens, 22b Edward Rd., Bromley, Kent. Tel: 460-1197. Mng. Dir.: Michael Walters.

Inheritance, see CBS.

Inset, see Outlet.

International Dance Recs., Regent House, 235-241 Regent St., London W1. Tel: (01) 734-8851.

Intersound Rec'gs Ltd., 10 Bramley Rd., London W10. Tel: (01) 727-5530. Mng. Dir.: John Cassidy.
Label: Dialectics of Liberation.

Inter-Zel, see Evolution.

Island Recs. Ltd., 8/11 Basing St., London W11. Tel: (01) 229-1229. Cable: ACKEE. Mng. Dir.: David Beteridge; A&R: Muff Winwood; Mktg. Dir.: Tim Clark; Press: Dave Sanderson; Int'l Dir.: Tom Hayes.
Sales office: London NW10, Music House, 12 Neasden Ln. Tel: (01) 459-6212. Telex: 923 025.
Labels: (Owned) Island (distributed by EMI); (distributed) Bronze, Chrysalis, Trojan.

continued on page 372

The Decca Record Company Ltd.
of England and its U.S.A. subsidiary
London Records Inc. offer American
record labels a first-class
world-wide distribution service.

Decca House 9 Albert Embankment London SE1 7SW England



continued

- Cartridge 8-tr. & cassette: (Owned) Island; (distributed) Trojan.
- J Dan, see Trojan.
J J, see Trojan.
Jackpot, see Trojan.
Jayboy, see President.
Joes, see Trojan.
Joy, see President.
Jubilee, see President.
Jupiter Rec'g. Ltd., 140 Kensington Church St., London W4. Tel: (01) 229-9531. Gen. Mgr.: T. W. Southam.
Label: (Owned) Jupiter.
Int'l reps.: New Zealand (Delta), USA (Folkways).
- K P M Music Ltd., 21 Denmark St., London WC2. Tel: (01) 836-3856/5501. Mng. Dir.: J. J. Phillips; Gen. Mgr.: Robin Phillips.
Labels: (Owned) KPM Rec'd Music Library, Aristocrat, Radio Program Music, Transworld; (represented) CBS Library, Capitol Hi-Q Library, Major Library (USA).
- K P M Rec'd Music Library, see KPM Music.
Karussell, see Polydor.
Key, see MGO.
King, see Pilgrim.
Kinney Rec. Group Ltd., 69 New Oxford St., London WC1. Tel: (01) 836-9381. Cable: WARNER-ECS. Telex: 261425. Mng. Dir.: Ian Ralfini. A&R: Martin Wyatt, Derek Johns; PR: Brian Hutch; Pub. & Promo.: Des Brown; Press: Carole Osborne. (Distributed by CBS).
Labels: (Owned) Warner Bros., Reprise, Elektra, Dandelion, Nonesuch, Rolling Stones.
Cartridge 8-tr. & cassette: (Owned) Warner Bros., Reprise, Elektra, Dandelion.
- Leader Sound Ltd., 5 North Villas, London NW1. Tel: (01) 485-8906. Pres.: Bill Leader; Sales Mgr.: Helen Leader.
Labels: (Owned) Leader, Trailer (distributed by Transatlantic).
- Leomark, Winchester House, 77 London Wall, London EC2. Tel: (01) 588-1815. Prod'r: F.W. Bradshaw.
- Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
Home office: USA, United Artists.
Labels: (Owned) Liberty, United Artists, Sunset, Blue Note; (represented) Fantasy (USA).
Cartridge 8-tr. & cassette: (Owned) Liberty, United Artists (distributed by EMI).
- Listen, see Discourses.
London, see Decca.
London Globe, see Decca.
Lucky, see Pye.
Lugton & Co. Ltd., 209/212 Tottenham Ct. Rd., London W1A 2BN. Tel: (01) 636-3261. Mng. Dir.: Walter Ficker. (Distributor).
Labels: (Distributed) Abbey, Ackee, Ad-Rhythm, Allegro, Amalgamated & Sacred Series, Andys, Apollo Sound, Aristocrat, Attack, BAF, BBC Publ'ns, BBC Radio Ents., Bach Rec'g, Bamboo, Banana, Beacon, Big, Big Ben, Big Shot, Black Swan, Blue Beat, Blue Cat, Bread, Bullet, CBM, Caltone, Cambrian, Camden, Camel, Caribou, Carnival, Cathedral, Celebrity, Chad Valley, Chappie, Clandisc, Crab, Crystal, Daily Express, Denver, Dice, Discourses, Doctor Bird, Domain, Down Beat, Downtown, Double D, Drum Major, Duke (Melodisc), Duke (Trojan), Duke Reid, Dynamic, Economy, Ember, Escort, Exploring the World of Music, Explosion, Fab, Famous Artists, Fan, Flams, Folkways, GG, Gala, Gas, Gayfeet, Gemini, Giant, Golden-tone, Gold Label (BBC), Grape, Green Door, Hallmark, Happy Time, Harry J, High Note, Honey, Horse, Hot Rod, Inset, Instant Language Courses, International Dance Recs., Iramac, JJ, Jack Pot, Jackson, Jay-Boy, J-Dan, Jewel, Joe's, Jolly, Joy, Jubilee, Kalyso, King, LBJ, Limbo, Linguaphone, MWM, Mary Lynn, Masquerade, Master Time, Medidisc, Melodisc, Mood Disc, Moon, Mother, Murray Banks, Mushroom, Musica Rara, Now, Nu-Beat, Ocean, Oryx, Oryx Collectors Series, Outlet, Pama, Pickwick, Pilgrim, Pineapple, President, Pressure Beat, Prima, Punch, Quality, R&B, RCA Camden, Rainbow, Rainbow Language Courses, Randy's, Rediffusion, Revolution, Roundabout, Rubber, Sacred, Seco, Secco, Shade, Sharon, Shell Bird Series, Simcha, Ska Beat, Smash, Song Bird, Sonodisc, Sonologue, Specialty, Spin, Spinning Wheel, Sportsdisc, Square, Stanley Schofield, Star, Stardust, Star Explosion, Storytime, Success, Summit, Sunshine, Supreme (Pama), Supreme (Pilgrim), Supraphon, Sydney Thompson, Tabernacle, Tangent, Techniques, Templar, Three Centuries of Music, Torpedo, Treasure Isle, Trojan, Unity, Upfront, Upsetter, Viking, Viva, Wit, Young Blood.
- Lyrta Rec'd Edition, Burnham, Bucks, SL1 8EG. Tel: (06286) Burnham 4208. Owner: A. R. Ifter.
Label: (Owned) Lyrta (distributed by CRD).
Int'l reps.: Australia (World Rec. Club), USA (Musical Heritage Soc.).
- M A M (Management Agency & Music) Ltd., 24/25 New Bond St., London W1. Tel: (01) 629-9255. Cable: MAMARTISTE. Telex: 27867. Chm.: Gordon Mills; Mng. Dir.: W. L. Smith.
Label: (Owned) MAM (distributed by Decca).
- Int'l reps.: USA (London), Worldwide (Decca). (SEE ADVERTISEMENT).
- M C A Recs. Ltd., 139 Piccadilly, London W1. Tel: (01) 629-7211. Mng. Dir.: Derek Everett.
Home office: USA.
Labels: (Owned) MCA, Uni (distributed by Decca).
Cartridge 8-tr. & cassette: (Owned) MCA.
- M G O Ltd., 10 Seaforth Ave., New Malden, Surrey. Tel: (01) 942-8847. Chm.: David A. Payne; Sales Mgr.: Geoffrey R. Shearn.
Label: (Owned) Key.
- M & M, see Emerald & Decca.
- M Y Tape Cartridge Co. Ltd./Kingstereo, 7 W. Halkin St., Belgrave Sq., London SW1. Tel: (01) 235-6424. Mng. Dir.: Martin Yale; Musical Dir.: Peter Winslow.
Label: Governor.
Cartridge 4-tr., 8-tr., cassette & open reel: (Owned) Governor.
- MacDonald & Evans, see Audio Impact.
Management Agency & Music Ltd., see MAM.
Marble Arch, see Pye.
Marlison Rec'gs, Marlison House, Halesowen, Worcs. Tel: (021) 550-3210.
- Mascall Recs., see Sportsdisc.
Masquerade, see Sportsdisc.
Matchbox, see Saydisc.
Mayfair, see A&M.
- Melodisc Recs. Ltd., 15 Heitley Rd., London W12. Tel: (01) 749-1997.
- Merry Makers Rec. Prod'n Ltd., 44 Chasefield Rd., Tooting, London SW17. Tel: (01) 622-0714. Mng. Dir.: J. Smyth.
- Middle Earth Recs., Warwick House, 38 Soho Sq., London W1. Tel: (01) 437-3493. Mng. Dir.: Geoffrey Heath; Dirs.: Dave Howson, Paul & Brian Waldman.
- Midland Rec. Co., 147 Ebury St., London SW1. Tel: (01) 730-2136. Dirs.: W. Riley, J. Skidmore, M.J. Stearn. (Distributor).
Head office: Staffs, Main St., Shenstone.
Labels: Closeouts.
- Mojo, see Polydor.
Moonbeam, see Scotia.
Morven, see Gramplan.
Mother, see EMI & Beacon.
- Multicord Recs., 46 Frederick St., Sunderland. Tel: Sunderland 5-8950. Mng. Dir.: Ken McKenzie.
Label: (Owned) Multicord, Porage, (distributed) Abreaction.
- Mushroom Recs., 1a Belmont St., London NW1 8HJ. Tel: (01) 267-1495. Dirs.: Vic Keary, Emil Shalit; Press: Pam Harmer.
- Musical Rendezvous Ltd., 16 St. George St., Hanover Sq., London W1. Tel: (01) 493-8945. Cable: MUSIKON. Gen. Mgr.: David Allwood.
Labels: Contour, Fontana Special (distributed by Phonodisc).
- Musica Rara, see Oryx.
Music for Pleasure Ltd., 42 The Centre, Feltham, Middx. Tel: (01) 751-8400. Cable: PLEASBOOK. Mng. Dir.: Richard Baldwin; Deputy Mng. Dir.: Anthony Morris; A&R: Frances Welch; Mkt. Mgr.: Tom Parkinson; Adv. Mgr.: Mary Jennings. (See EMI).
- Int'l branches: Belgium, France, Germany, Netherlands, South Africa.
Labels: (Owned) Music for Pleasure, Classics for Pleasure, Surprise! Surprise!
- Music Man, see Spark.
N D S, see Astron.
Nashville, see Carnaby.
Neon, see RCA.
- Nepentha Recs. Ltd., 4 Tilney St., Park Ln., London W1. Tel: (01) 493-8873. Dirs.: Larry Page, Terry Noon.
- New Beat, see Pama.
New English Bible, see Discourses.
99, see Polydor.
Nonesuch, see Kinney.
Now, see Baniboo & Pama.
Ocean, see Pama.
O'iseau Lyre, see Decca.
- Onlo Recs., 61 Kingswood Rd., London SW2 4JN. Tel: (01) 674-0705, Hoddesdon Tel: (046) 6-2528. Pres. & Gen. Mgr.: E. Onlo; Sales Mgr.: Mrs. F. J. Shellshear.
Int'l rep.: USA (Conversa-Phone).
- Orange Recs., 3/4 New Compton St., London WC2. Tel: (01) 836-7811. Mng. Dir.: Cliff Cooper.
Labels: Amity, Orange.
- Oryx, 167 Burwood Rd., Walton-on-Thames, Surrey. Tel: Walton-on-Thames 2-8473.
Labels: (Owned) Bach Rec'gs, Exploring the World of Music, Musica Rara, Oryx, Three Centuries of Music; (represented) Cantate (Germany).
- Outlet Rec. Co. Ltd., 63/67 Smithfield, Belfast BT1 1JD. Tel: (0232) 40896. Pres. & Sales Mgr.: William McBurney; Gen. Mgr.: R. McBurney; Sales Mgr.: William McBurney.
Labels: (Owned) Outlet, Inset, Super; (distributed) Claddagh, Denver, Dolphin, Gael Linn, Glenside, Hit, Honey, Play, Release, Robin, Rose, Ruby, Target, Tribune.
Int'l rep.: Canada (Canadian Music Sales).
Page Int'l, see Penny Farthing.
Page One, see Phillips.
Palette Recs., 10 Grays Inn Sq., London WC1.
Pama Recs. Ltd., 78 Craven Park Rd., London NW10. Tel: (01) 965-2267. Pres.: C. H. Palmer; Gen. Mgr.: Jeff Palmer; Sales Mgr.: C. C. Palmer.
Int'l branch: Jamaica
- Labels: (Owned) Pama (distributed by Pye), Bullet, Crab, Economy, Escort, Gas, New Beat, Ocean, Punch, Supreme, Unity; (distributed) Ackee, Bamboo, Banana, Big, Now, Success.
- Int'l reps.: Belgium (Frankie), Germany (Arjola), Middle East (SLD in Lebanon), Netherlands (Phonodisc), Portugal (Triunfo), South Africa (RPM), Spain (Discographica), USA (Randys), West Africa (EMI), West Indies (West Indies Recs.).
Parlophone, see EMI.
Pathway, see Reflection.
Pavilion Recs. Ltd., 56 Hopwood Gardens, Tunbridge Wells, Kent. Tel: Tunbridge Wells 2-0196. Pres. & Sales Mgr.: Gregory Wyatt.
Labels: (Owned) Pavilion, Pearl.
Int'l rep.: Japan (Nippon Columbia).
Pearl, see Pavilion.
Pegasus, see B&C.
Penny Farthing Recs. Ltd., 4 Tilney St., Park Ln., Mayfair, London W1. Tel: (01) 493-8873. Cable: PENSONG. Dir.: Larry Page.
Labels: (Owned) Page Int'l, Penny Farthing.
Cassette: (Owned) Penny Farthing.
- Pentaphon, see Disc Imports.
Phase 4, see Decca.
- Philips Recs. Ltd., Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788. Mng. Dir.: F. C. Marks; Mktg. Mgr.: H. Price.
Home office: Netherlands, Phonogram Int'l.
Labels: (Owned) Philips, Fontana, Vertigo; (distributed) Page One, Trend; (represented) Mercury, Sun, Tangerine (all USA).
Cassette: (Owned) Philips, Fontana, Vertigo; (distributed) Page One; (represented) Mercury (USA).
- Phoenix, see Avenue & CBS.
Phonodisc (Sales) Ltd., PO Box 13, 60-70 Roden St., Hlrod, Essex. Tel: (01) 553-3434. (Distributor).
- Pickwick Int'l Inc. (GB) Ltd., Victoria Works, Edgware Rd., London NW2. Tel: (01) 450-7746. Cable: RAINBOREX. Mng. Dir.: Monty Lewis; Sales Dir.: Alan Friedlander.
Home office: USA.
Labels: (Owned) Allegro, Hallmark; (distributed) Camden.
- Tony Pike Orig., 31 Dryburgh Rd., Putney, London SW15. Tel: (01) 788-4928, 6364. Contact: Tony Pike.
Label: Tepee.
- Pilgrim Rec'gs, Blundell House, Goodwood Rd., London SE14 6BL. Tel: (01) 692-8282. Gen. Mgr.: Frank Waller.
Labels: (Owned) Pilgrim, Hope, King, Quest, Sharon; (distributed) York; (represented) Supreme (USA).
Int'l rep.: Australia (John Bacon).
- Pineapple Recs., 40 Church St., London NW8. Tel: (01) 262-2410.
Play, see Outlet.
- Plexium Recs. Ltd., 9 Oxford Circus Ave., London W1. Tel: (01) 437-2434. Dir.: Gordon Lotinga. (Distributed by EMI).
- Polydor Recs. Ltd., 17/19 Strafford Pl., London W1N 0BL. Tel: (01) 499-8686. Mng. Dir.: John Fruin; Admin Dir.: Peter Erdmann; A&R Mgr.: Wayne Bickerton; Gen. Mktg. Mgr.: Tim Harold; Pop Mktg. Mgr.: Trevor Timmers; Classical Mktg. Mgr.: Gilles Marchand; Gen. Sales Mgr.: Eddie Webster; Export Sales: George McManus.
Labels: (Owned) Polydor, Archive, DGG Deutsche Grammophon, Karussell, Privilege; (distributed) Black Lion, Blue Horizon, Mojo, 99, Reaction, Track; (represented) Atlantic, Buddah, Kama Sutra, MGM, Riverside, Stax, Verve.
Cassette: (Owned) Polydor, Archive, DGG--Deutsche Grammophon; (distributed) Track; (represented) Atco, Atlantic, Buddah, Capricorn, Colossus, Enterprise, Kama Sutra, King, MGM, Riverside, Sire, Stax, Verve (all USA).
- Polymax Music Ltd., 24 Holborn Viaduct, London EC1. Tel: (01) 236-4655. Mng. Dir.: Alan Lester; Press: Jane Watson.
Labels: (Owned) Polymax, Rural Rhythm.
- Porage, see Multicord.
- President Recs. Ltd., Kassner House, 1 Westbourne Gardens, Porchester Rd., London W2 5NR. Tel: (01) 229-3411. Pres.: Edward Kassner; Gen. Mgr.: Roger Bolton; Sales Mgr.: Cliff Fraser.
Labels: (Owned) President, Gemini, Jayboy, Joy, Jubilee, Torpedo.
Int'l reps.: Worldwide (EMI).
- Pressure Beat, see Trojan.
Privilege, see Polydor.
Punch, see Pama.
- Purple Recs. Ltd., 25 Newman St., London W1. Tel: (01) 637-2586. Dirs.: Anthony Edwards, John Colletta. (Distributed by EMI).
- Pye Recs. Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Mng. Dir.: Isaac Louis Benjamin; Dir. & Gen. Mgr.: Geoffrey Noel Bridge; Mktg. Dir.: Colin Philip Hadley.
Branch: London W1, Pye House, Seymour St.
Int'l branch: New Zealand.
Labels: (Owned) Pye, Pye 4D, Pye Int'l, Pye Special, Dawn, Golden Guinea, Golden Guinea Collector Series, Golden Hour, Marble Arch, Virtuoso; (distributed) DJM, Delyse, Envoy, Festival, Lucky, Pama, Reflection, Revival, Spark; (represented) A&M, Alshire, Ambassador, Colpix, Crewe, Damil, GWP, Musicor (all USA); Rose, Target (both Eire); Vogue (France).

Cartridge 8-tr. & cassette: (Owned) Pye.
Int'l reps.: Argentina (Sicamericana), Australia (Astor), Austria (Ariola-Eurodisc), Belgium (Vogue), Brazil (Musidisc), Canada (Phonodisc), Denmark, (Moerks), Finland (Finnlevy), France (Vogue), Germany (Ariola-Eurodisc), Greece (Helladisc), Hong Kong (Cosdel), Italy (Ricordi), Japan (Nippon Columbia), Kenya (Phonogram), Lebanon (Melody), Mexico (Gamma), Netherlands (Vogue), Nigeria (Philips), Norway (Norsk Phonogram), Philippines (Dyna Prods.), Portugal (Arnaldo Trindade), San Salvador (Discos Centroamericanos), Singapore (Cosdel), South Africa (Teal), Spain (HispaVox), Sweden (Philips Sonora), Switzerland (Vogue), Trinidad (West Indies Telecommunications), Venezuela (Palacio).

Pyramid, see Doctor Bird.
 Q, see Trojan.
 Qualiton (Wales), see Decca.
 Quest, see Pilgrim.
 R A K Recs. Ltd., 155/157 Oxford St., London W1. Tel: (01) 437-6671. Mng. Dir.: Micki Most; Dirs.: Christina Most, Ron Maddison.
Int'l reps.: Canada & USA (CBS), rest of world (EMI).
 R C A Recs., 50 Curzon St., London W1. Tel: (01) 499-3901. Mng. Dir.: Kenneth D. Glancy; Comm'l Mgr.: Olav Wyper; Mktg. Mgr.: Geoff Hanington.
Home office: USA.
Labels: (Owned) Victor, Red Seal, Camden, Neon; (distributed) Revolution; (represented) Barclay (France), Vanguard (USA).
Cartridge 8-track & cassette: (Owned) Victor, Red Seal, Camden.
 Radio Program Music, see KPM Music.
 Rama Recs. Ltd. (div. of The Pleasurama Group), 7 Welbeck St., London W1. Tel: (01) 486-2446. Cable: PLEASURAMA. Dirs.: Alan Jolson, John Kennedy, E.H. Thomas; Gen. Mgr.: Roger Baldwin.
Labels: (Owned) Rama, Xanadu.
Int'l reps.: Canada (United Artists), France (Philips), Germany (Ariola-Eurodisc), Japan (United Artists), USA (United Artists).
 Randy's, see Trojan.
 Reaction, see Polydor.
 Reader's Digest Ass'n Ltd., 25 Berkeley Sq., London W1X 6AB. Tel: (01) 629-8144. Cable: READINGEST. Rec. Dept. Mgr.: Richard Hewett.
Home office: USA.
 Realm, see CBS.
 Record Ents., 244 Bath St., Glasgow C2. Tel: (041) 332-0628. (Distributor).
 Record Mdsrs., Crown Works, Clayton Rd., Hayes, Middx. Tel: (01) 573-6672. Mng. Dir.: I.F. Miles; Press: D.G. Thomas.
Label: (Owned) Stereo Gold Award.
 Record Specialties & Henry Stave, 9 Dean St., London W1V 6DA. Tel: (01) 437-2757/4153. Mng. Dir.: Derek Lawson. (Distributor/Importer/Exporter).
Labels: (Imported) Amadeo, Caedmon, Cinesound Int'l, Music Minus One.
 Red Bus Recs. Int'l, PO Box 4PW, 33/37 Wardour St., London W1. Tel: (01) 734-9466. Dir.: Eliot M. Cohen.
 Redemption Recs., 32 Albion St., Glasgow C1. Tel: (041) 552-5044. Chm.: C.J. Pickering; Mng. Dir.: Andrew Gray.
 Redifussion Int'l Music, 2/16 Goodge St., London W1P 1FF. Tel: (01) 580-9506. Pres.: R.M. Denny; Gen. Mgr.: W. A. Fenton; Sales Mgr.: N. Austin.
Label: (Owned) Redifussion.
Int'l reps.: Australia (Astor), Belgium (Radio Anvers), Denmark (Moerks), Japan (Nichion), Netherlands (Besart) New Zealand (Pye), Norway (EMI), Sweden (Interbroker), USA (CBS Special Prods.).
 Red Lightnin', 35 Cantley Gardens, Gants Hill, Ilford, Essex. Tel: 554-2183.
 Red Seal, see RCA.
 Reflection Recs., 11 Albemarle St., London W1. Tel: (01) 493-3651. Pres. & Sales Mgr.: Ian Brown.
Labels: (Owned) Reflection (distributed by Pye), Pathway; (distributed) Dove, Revival, Sunnyland; (represented) Bellaphon (Germany).
Int'l reps.: Denmark (Sonet), Germany (Bellaphon), Italy (Ariston), Netherlands (CNR, Dureco), Norway (Arne Bendiksen), Sweden (Sonet), USA (Dunhill).
 Regal Zonophone, see EMI.
 Release, see Outlet.
 Reprise, see Kinney & CBS.
 Revival, see Pye & Reflection.
 Revolution Recs. (div. of Dave Hadfield Prod'ns Ltd.), 488/490 Old Kent Rd., London SE1. Tel: (01) 237-1737. Pres.: Dave Hadfield; Gen. Mgr.: S. M. Forbes-Keir; Sales Mgr.: John Harper. (Distributed by RCA).
 Rex, see Decca.
 Robin, see Outlet.
 Rolling Stones, see Kinney.
 Roots, see CRD.
 Rose, see Outlet.
 Ruby, see Outlet.
 Rural Rhythm, see Polymax.
 Ryemuse, see Spot.
 Sacred, see Word.
 Saga Recs. Ltd., 326 Kensal Rd., London W10. Tel: (01) 969-6651. Mng. Dir.: Marcel Rodd.

Cartridge 8-tr. & cassette: (Owned) Sagatone, Boulevard.
 Saydisc Specialized Rec'gs Ltd., The Barton, Inglesstone Common, Badminton, Gloucester GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.
Labels: (Owned) Village Thing (distributed by Sonet & Transatlantic), Saydisc, Matchbox; (represented) Ahura Mazda (USA), Bornand (USA), Roots (Austria).
Int'l reps.: Australia (Discimport), Austria (Roots), Germany (Schwenken), Norway (Arne Bendiksen), USA (Nostalgia, Southland Recs. Dists.).
 Scotia (Scotland's Master Disc-SMD), 6 Greenlaw Dr., Paisley, Scotland. Tel: (04) 889-6778. Exec.: James B. Wallace.
Labels: Scotia, Moonbeam.
 Scotia Songs Ltd., 1 Duke St., London W1. Tel: (01) 486-4851.
Labels: Fire, Smoke (distributed by Transatlantic).
 Selecta, 50 Southwark Bridge Rd., London SE1. Tel: (01) 928-9040. (Distributor).
Branches: Earl Shilton, Leicester Rd. Tel: Earl Shilton 2341. Telex: 34632-Glasgow 53, 137 Shawbridge St., Pollokshaws. Tel: (041) 649-4599. Telex: 778273-Manchester M35 OBL, GPO Box 4, Selecta House, Morton St., Fails-worth. Tel: Failsworth 4071. Cable: DIAGRAM. Telex: 66289.
 Selection, see Audio Impact.
 77 Recs., 77 Charing Cross Rd., London, WC2. Tel: (01) 437-4197/3075. Mng. Dir.: D.A. Dobell.
Labels: (Owned) 77, Folklore, Swift.
Int'l rep.: Worldwide (EMI).
 Shamrock, see Shamrock Souvenir.
 Shamrock Souvenir Recs., 48 Dublin St., Monaghan. Tel: Monaghan 334. Contact: Gerry Devine.
Labels: Harp Budget, Shamrock.
 Sharon, see Pilgrim.
 Silverline, see DJM.
 Smash, see Trojan.
 Smoke, see Scotia Songs.
 Solomon & Peres Ltd., 67/69 Ann St., Belfast 1. Tel: (0232) 3-1616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller. (Distributor).
Int'l branch: Eire.
Labels: (Owned) Emerald, Gem, Great Bands, M&M; (distributed) Decca, Dolphin, Honey, Polymax, Release, Ruby, Velvet, Word; (represented) CBS (USA), Dandelion (USA), Disneyland (USA), Elektra (USA), Epic (USA), Kinney group (USA), MCA (USA), Neon (USA), RCA (USA), Reprise (USA), Rolling Stones (USA),

Warner Bros. (USA).
Int'l reps.: Africa (Gallo), Australasia (Festival), Canada (London), USA (London).
 Songbird, see Trojan.
 Sonet Prod'ns Ltd., 29 Oxford St., London W1. Tel: (01) 437-5063. Pres.: Rodney H. Buckle; Gen. Mgr.: Dag Haeggqvist.
Home office: Sweden.
Labels: (Owned), Sonet, Specialty; (distributed) Village Thing; (represented) Gazell (Sweden), Sonet (Sweden), Specialty (USA), Takoma (USA).
Int'l reps.: Belgium (Tyrec), France (Pathe-Marconi), Germany (Ariola-Eurodisc), Italy (Clan Celentano), Scandinavia (Sonet), Spain (Discophon).
 Sonologue, see Audio Impact.
 Sounds Express Int'l Ltd., 147 Ebury St., London SW1. Tel: (01) 730-1575. Dirs.: W. Riley, M.J. Stearn. (Importer/Exporter).
 Spark Recs. Ltd., 8 Denmark St., London WC2. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Dirs.: Robert C. Kingston, Freddie Poser. (Distributed by Pye).
Labels: (Owned) Spark, Music Man.
Int'l reps.: Australia (Festival), Germany (Ariola-Eurodisc), Netherlands (CNR), Sweden (Spark).
 Specialty, see Ember.
 Specialty (USA), see Sonet.
 Spinning Wheel, see Trojan.
 Spin Rec. Co., Dunville Bldgs., Adelaide St., Belfast 2. Tel: Belfast (0232) 2-1939. Mng. Dir.: Gordon Smyth; Deputy Dir.: A. E. McCormick.
 Sportsdisc, 2 Old Brompton Rd., South Kensington, London SW7. Tel: (01) 584-4698. Dir.: H.J. Morgan; Gen. Mgr.: J. Reeves. (Importer/Exporter as Mascall Recs.).
Labels: (Owned) Sportsdisc, Masquerade.
Int'l rep.: New Zealand (Hoghton Hughes Ents.).
 Spot Recs. Ltd., 64 S. Molton St., London W1. Tel: (01) 499-7173. Mng. Dir.: Gary J. Levy.
Labels: (Owned) Spot, Ryemuse.
 Square Recs. Ltd., 43 Welbeck St., London W1. Tel: (01) 486-6363. Mng. Dirs.: Michael Weston, Leslie Phillips.
Labels: (Owned) Square (distributed by EMI); Workshop; Mencap (distributed by Pye).
 Starline, see EMI.
 Starlite, see Esquire.
 Stateside, see EMI.
 Stereo Gold Award, see Record Mdsrs.

continued on page 374

International Representation THE BURLINGTON—PALACE MUSIC GROUP

(The World's fastest growing Publishing Organisation)

BRITISH ISLES
 BURLINGTON MUSIC CO. LTD.
 9 Albert Embankment,
 London, S.E.1. and
U.S.A.
 BURLINGTON MUSIC CORPORATION
 539 West 25th Street,
 New York 10001 and
CANADA
 BURLINGTON MUSIC OF CANADA LTD.
 190 Graveline Road,
 St. Laurent, P.Q. and
AUSTRALIA
 PALACE MUSIC (PTY) LIMITED
 4th Floor, 381 Pitt Street,
 Sydney, N.S.W. 2000
BENELUX COUNTRIES
 N.V. PALACE MUSIC HOLLAND
 Vondelstraat 90,
 Amsterdam W.
SCANDINAVIA
 PALACE MUSIC (SWEDEN) A/B
 Jungfrugatan 18,
 S-102 45 Stockholm 5.
ITALY
 EDIZIONI MUSICALI PALACE Srl.
 Piazzetta Pattari I-3,
 Milano
SPAIN
 BURLINGTON MUSIC ESPANOLA
 Desegano 4, 5,
 Madrid 13
SWITZERLAND
 PALACE MUSIKVERLAG A. G. ZURICH
 Badenerstrasse 555,
 Zurich

PALACE MUSIC CO. LTD.
 9 Albert Embankment,
 London, S.E.1.
FELSTED MUSIC CORPORATION
 539 West 25th Street,
 New York, N.Y. 10001
FELSTED MUSIC OF CANADA LTD.
 190 Graveline Road,
 St. Laurent, P.Q.
SOUTH AFRICA
 BURLINGTON MUSIC (AFRICA)
 a division of:
 MUSIC PUBLISHING CO. OF AFRICA
 (PTY) LIMITED
 Cr. Kerk & Goud Streets,
 Johannesburg
GERMANY & AUSTRIA
 BURLINGTON MUSIKVERLAG GmbH.
 Hoehenweg 22,
 8211 Rimsting (Chiemsee),
 Bavaria, Germany
FRANCE & FRENCH UNION
 EDITIONS MUSICALES PALACE Sarl.
 5, Rue Denis-Poisson
 Paris 17
ORIENT
 BURLINGTON-PALACE MUSIC ORIENT
 1112 Star House,
 LTD.
 3, Salisbury Road,
 Kowloon, Hong Kong and
 E6, Mac Donald House
 Orchard Road
 Singapore 9.

continued

Stream Recs., 10 Bramley Rd., London W10. Tel: (01) 727-5530. Mng. Dir.: John Cassidy. (Distributed by Audio Impact).

Stud, see Chapter One.

Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.
Labels: Studio G, Tempest.
Int'l reps.: Australasia (J. Albert & Son), Europe (Brull) Japan & Far East (Brull), USA (Emil Ascher).

Success, see Pama.

Sugar, see Decca.

Summit, see Trojan.

Sunnyland Recs. Ltd., 38 North St., Carshalton, Surrey. Tel: 647-8360. (Distributed by Reflection).

Sunset, see Liberty.

Super, see Outlet.

Supreme, see Pama.

Surprise! Surprise!, see Music for Pleasure.

Swift, see 77.

The Symphola Co. Ltd., 14-18 Adelaide St., Belfast BT2 8GG. Tel: (0232) 2-1939, 2-1465. Mng. Dir.: R. Gordon Smyth; Gen. Mgr.: A.E. McCormick.
Int'l branch: Eire.
Labels: (Owned) Spin; (distributed) EMI group, Philips group, Polydor group, Pye group, Apple, B&C, Gold Award, Island, MFP Stereo, Outlet, Spin, York.

Talent Rec. Co. Ltd., 76 Bedford Ct. Mansions, Bedford Ave., London WC1B 3AE. Tel: (01) 636-1810. Gen. Mgr.: Carlo Krahmer.
Label: (Represented) Delmark (USA).

Talisman, see EMI.

Tamla/Motown Recs. Ltd., 8 Rathbone Pl., London W1P 1DE. Tel: (01) 636-6088. Cable: MOTO-TOWNRECS. Int'l rep.: John Marshall.

Tangent, see West End & Audio Impact.

Target, see Outlet.

H.R. Taylor, 34 Pershore St., Birmingham 5. Tel: Midland 8454, 5250. (Distributor).

Teal Rec. Co. (GB) Ltd., 19 Cumberland Mansions, George St., London W1. Tel: (01) 402-4757.
Mgr.: Sheila Parkinson.
Home office: South Africa.

Technicord Recs. Ltd., Forest Mill, Selkirk. Tel: 07502. Dirs.: G.M. Millar, G.M. Brown, G. Inglis.
Label: Circle.

Techniques, see Trojan.

Telefunken, see Decca.

Tempest, see Studio G.

Tepee, see Tony Pike.

Thistle, 65 Berkeley St., Glasgow C3. Tel: (041) 248-2791. Mng. Dir.: Gavin D. Farquhar.

Sydney Thompson Dance Recs., Eastcote Point, Cuckoo Hill, Pinner, Middx. HA5 2AL. Tel: (01) 866-8310.

Three Centuries of Music, see Oryx.

Threshold Recs. Ltd., 53/55 High St., Cobham, Surrey. Tel: 266-4142. Mng Dir.: Gerry Hoff; Dirs.: John Lodge, Justin Hayward, Mike Pinder, Ray Thomas, Graeme Edge, Tony Clarke.
Label: Threshold (distributed by Decca).

Thule, see English Folk Dance & Song Society.

Topic Recs. Ltd., 27 Nassington Rd., London NW3 2TY. Tel: (01) 435-9983. Mng Dir.: G. Sharp.
Labels: (Owned) Impact, Topic.
Int'l reps.: Australia (EMI), Canada (Musimart), France (Pathe-Marconi), Germany (Electrola), Scandinavia (Nor-Artists), USA (Peters Int'l).

Torpedo, see President.

Track Recs., 70 Old Compton St., London W1. Tel: (01) 439-1741. Mng. Dirs.: Christopher Stamp, Kit Lambert; Press: David Ruffell.
Labels: (Owned) Track (distributed by Polydor), Backtrack.

Trailer, see Leader & Transatlantic.

Transatlantic Recs. Ltd., 86 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353. Pres.: Nathan Joseph; Sales Mgr.: John Cooper.
Labels: (Owned) Big T, Transatlantic (distributed by EMI); Tra Sam, Xtra; (distributed) Leader, Trailer, Village Thing; (represented) Sonet (Sweden); Conversa-Phone, Everest, Folkways, Pioneer, Yazoo (all USA).
Cartridge 8-tr. & cassette: (Owned) Transatlantic.
Int'l reps.: Australia (Festival), Austria (Metronome), Denmark (Dansk), Eire (Irish Rec. Factors), Finland (Sonet), France (Gerard Tournier), Germany (Metronome), Israel (Unatex), Italy (Ariston), Japan (Victor), Netherlands (Bovema), New Zealand (Hoghton Hughes), Norway (Arne Bendiksen), South Africa (Teal), Spain (Talar), Sweden (Sonet), Switzerland (Werner Weber).

Transworld, see KPM Music.

Tra Sam, see Transatlantic.

Treasure Isle, see Trojan.

Trend Recs. (div. of Class Int'l), 113 Westbourne Grove, London W2. Tel: (01) 727-3503. Cable: TRENDISC. Telex: 27382. Dir.: Rod Harrod. (Distributed by Philips).

Tribune, see Outlet.

Trojan Recs. Ltd., 12 Neasden Ln., London NW10. Tel: (01) 459-6212. Pres.: Graeme Walker; Gen. Mgr.: Rob Bell.
Labels: Trojan (distributed by EMI & Island), Amalgamated, Attack, Big, Big Shot, Black

Swan, Bread, Clandisc, Doctor Bird, Doodisc, Downtown, Duke, Duke Reid, Dynamic, Explosion, GG, Gayfeet, Grape, Harry J, Highnote, Hot Rod, J Dan, JJ, Jackpot, Joes, Pressure Beat, Q, Randy's, Smash, Songbird, Spinning Wheel, Summit, Techniques, Treasure Isle, Upsetter.

U P C Recs., 35 Portland Pl., London W1. Tel: (01) 580-2000. Mng. Dir.: George Clouston. (Distributed by CBS).

Uni, see MCA & Decca.

Unicorn Recs. Ltd., 27-29 York Rd., Waterloo, London SE1. Tel: (01) 748-3686. Pres.: John C. Goldsmith; Gen. Mgr.: John Broad. (Distributed by EMI).
Int'l reps.: Australia (WRC), Belgium (Barclay), France (Pathe-Marconi), Japan (Nippon Columbia, Victor), Netherlands (CNR), Switzerland (Jecklin), USA (Nonesuch, Vox).

United Artists, see Liberty.

Unity, see Pama.

Upfront, see Beacon & EMI.

Upsetter, see EMI & Trojan.

Valiant, see CBS.

Vertigo, see Philips.

Victor, see RCA.

Village Thing, see Saydisc.

Virtuoso, see Pye.

Vistula, Vistula House, 164 Old Brompton Rd., London SW5. Tel: (01) 271 Preamante 1937. (Importer).

W R C, see World Rec. Club.

Warm Recs., Townsend House, Flat 3, 22 Dean St., London W1. Tel: (01) 437-8512/7220. Mng. Dir.: Mike Hurst; Contact: Mel Collins.

Warner Bros., see Kinney & CBS.

Wave, see Disc Imports.

Waverley, see EMI.

West End Recs Ltd., 52 Shaftesbury Ave., Suite 11, London W1. Tel: (01) 734-8862, 603-3641.
Labels: Big Ben, Tangent.

Wigwam Recs., 71 Rutland Rd., Chesterfield, Derbys. Tel: (0246) 7-9976. Mng. Dir.: Tony Hedley; Dir.: Keith Redfearn. (Distributed by Polydor).

Wizard, see EMI.

Word (UK) Ltd., Greycaines House, Greycaine Rd., North Walford, Herts. Tel: Walford 3-4133. Mng. Dir.: W.T. Hamilton.
Home office: USA.
Labels: (Owned) Herald, Sacred; (distributed) EMI group, MFP, Pickwick, Pye, RCA, Spin; (represented) Canaan (USA), Word (USA).
Int'l reps.: World wide excluding Canada & USA (EMI).

Workshop, see Square.

The World Rec. Club Ltd., Parkbridge House, Little Green, Richmond, Surrey. Tel: (01) 940-8331. Gen. Mgr.: D.A. Sinclair; Sales Mgr.: A.F. Bennett. (See EMI).
Labels: (Owned) Conquest, WRC.
Cartridge 8-tr. & cassette: (Owned) Conquest, WRC.

Wren, see Discourses.

Xanadu, see Rama.

Xtra, see Transatlantic.

York Recs. Ltd., 106 Kirkstall Rd., Leeds LS3 1JS. Chief Exec.: E. Stuart; Press: Tony Male. (Distributed by EMI & Pilgrim).

Young Blood Recs., 138 New Bond St., London W1. (Distributed by EMI & Beacon).

Zel, see Evolution.

● independent record producers

Active Recs. & Tapes Ltd., Townsend House, Suite 3, 22/25 Dean St., London W1V 5AL. Tel: (01) 437-7220/8512. Cable: ACTIVEMAN. Pres.: Mel Collins.
Label credits: CBS (USA), Decca (UK), Island (UK), Metromedia (USA), Polydor (UK, USA).

Air (London) Ltd., 108 Park St., London W1. Tel: (01) 493-4131.

Billboard Music Ltd., 28-30 Gloucester Mansions, Cambridge Circus, London WC2. Tel: (01) 836-2816. Exec.: David Rabbin.
Home office: USA, Flamingo Recs.

Boscobell Prod'ns, 12a St. George St., London W1. Tel: (01) 493-1141.

Chandos Prod'ns, 41 Charing Cross Rd., London WC2. Tel: (01) 437-1448. Mng. Dir.: Brian Couzens.

Chart Prod'ns, 23 Haymarket, London SW1. Tel: (01) 839-6537.

Tony Clarke, c/o Threshold Recs., 53 High St., Cobham, Surrey. Tel: Cobham 4142.

The Mervyn Conn Org., Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Prodr's: Mervyn Conn, Cyril Smith.
Label credits: Carnaby, Philips.

Marijn Coulter Ent's., 122 St. George Sq. Mews, London SW1. Tel: (01) 826-3780. Contacts: Bill Martin, Phil Coulter.

Edwards, Colerita Ltd., see Purple Prod'ns.

Eurobeat Ltd., 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Cable: IMDISC. Mng. Dir.: Irving T. Wilson.
Label credits: Beat, Pentaphon.

Ashley Fields, 61 Fifth St., London W1. Tel: (01) 734-7462/5020. Cable: FIELDMUS. Mng. Dir.: Harold Fields.

Finito, 60 Castellain Rd., London W9. Tel: (01) 289-0534. Mng. Dirs.: Adrian Rudge, Tony Palmer.

Gem Music Prod'ns Ltd., Prod'rs: Mike Leander, Don Hunter. See Gem Rec. Prod'ns.

Gem Rec. Prod'ns Ltd., 252/260 Regent St., London W1. Tel: (01) 734-9517. Prod'r: Tony Macaulay.
Affiliated companies: Gem Music Prod'ns Ltd., Indian Branded Prod'ns.

Hensley Music Publ'g Co. Ltd., 82 Oakwood Ct., London W14. Tel: (01) 602-2220. Pres.: Tony Evers.
Label credits: Ampex, Deacon, EMI, Deutsche Vogue, Global, Metronome (Germany), Philips, Vedette (Italy).

Indian Branded Prod'ns, Dir. & Prod'r: Peter Eben. See Gem Rec. Prod'ns.

Jackson Rec'g, The Studios, Rickmansworth, Herts. Tel: Rickmansworth 2351. Contact: John Jackson.

Leader Sound Ltd., 5 N. Villas, London NW1. Tel: (01) 485-8906. Pres.: Bill Leader; Sales Mgr.: Helen Leader.
Label credits: Chrysalis, Fontana, Topic, Transatlantic.

Gordon Mills, 24-25 New Bond St., London W1.
Label credit: Parrot.

Mustard Prod'ns, 273 Regent St., London W1. Contact: Tony Macaulay.

Norman Newell Org., 66 Montagu Mansions, York St., London W1. Tel: (01) 935-4133.

Nexus Rec. Prod'ns Ltd., 37 Soho Sq., London W1. Tel: (01) 437-1893.

Norrie Paramor Prod'ns Ltd., 14 Upper Harley St., London NW1. Tel: (01) 486-4182. Pres.: Norrie Paramor.

Pleasurama Recs. Ltd., 7 Welbeck St., London W1. Tel: (01) 486-6457.

Purple Prod'ns Ltd., 25 Newman St., London W1. Tel: (01) 637-2586. Dirs.: Anthony Edwards, John Colletta.

Record Supervision Ltd., Lansdowne House, Lansdowne Rd., London W11. Tel: (01) 727-0041. Cable: SUPERCORD. Pres.: Denis Preston.
Label credit: Lansdowne Series.

Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel: (01) 352-2882. Pres.: Peter Douglas; Gen. Mgr.: Robert Bain.

Rutland Recs. Ltd., see Wigwam.

Straight Ahead Prod'ns, 68 Oxford St., London W1. Tel: (01) 580-6266. Contact: Denny Cordell.

Vox Prod'ns (GB) Ltd., 11 Elgoad House, Wellington Rd., London NW8. Contact: P. Fejer.

Wigwam Recs. Ltd., 71 Rutland Rd., Chesterfield, Derbys. Tel: (0246) 7-9976. Pres.: Anthony Hedley; Gen. Mgr.: Keith Redfearn; Sales Mgr.: Malcolm Perkins.
Label credits: Polydor.

Witch Season Prod'ns Ltd., 155/7 Oxford St., London W1. Tel: (01) 734-9710. Dirs.: Marian Bain, Brenda Ralfini, J. Leftly.
Label credits: Island, Neon, Reprise, Vertigo.

● music publisher

A I R, see Dick James.

A J Music Ltd., see Kassar.

A M P, see Carlin.

A T V-Kirshner Music Ltd., 12 Bruton St., Mayfair, London W1. Tel: (01) 499-0673. Pres.: Geoffrey Heath; Gen. Mgr.: Len Beadle.
Home office: USA.
Affiliates: Elizabethan Music Co., Vocabal Music Co. Ltd., Lawrence Wright Ltd.

Abacus, see Carlin.

Abigail Music (London) Ltd., see RSO.

Accolade Music, see Shapiro, Bernstein.

Acuff-Rose Music Ltd., 15 St. George St., London W1. Tel: (01) 629-0392. European Dir.: Ron Randall. (See Chappell).
Home office: USA.
Int'l firm represented: Glaser (USA).

Adelphi Music Ltd., 20 Buckingham St., London WC2N 6EF.
Larry Adler, see Chappell.

Admiral One Music Ltd., see Margaret Brace.

Admiration, see Robert Mellin.

Aeolian Music Ltd., see Bourne Music.

Airborne Music Ltd. (PRS), 69 Denmead House, Highcliffe Dr., London SW15. Tel: (01) 876-9581. Mng. Dir.: Noel Brown.

Albamarle Music, 9 Bleinheim St., London W1. Tel: (01) 493-6428. Cable: TELEVIEW. Exec.: Norman Payne.

Alexander Music Ltd., see Screen Gems/Columbia.

Alger, see Robert Mellin.

Alice Music Ltd., 9 Cavendish Sq., London W1. Tel: (01) 995-1191. Mng. Dir.: B.H.J. Alford.

Allegro, see Essex.

W. H. Allen & Co. Ltd., 43 Essex St., London WC2R 3JG. Tel: (01) 583-0127. Cable: ALLEN-ESTRA.

Alliance, see Chappell.

Alto, see Dick James.

Altogther Music, see April.

Altus Music Ltd., see Fanfare.

Ambassador Music Ltd., 23 Greek St., London 1V 5LG. Tel: (01) 437-7053. Pres.: George Pincus; Gen. Mgr.: Ray Mills.
Affiliates: Hallelujah Music, RHM Music.

Ambleside, see KPM.

Amen, see Carlin.

Andwellia, see Carlin.

Anglo-Pic, see Chappell.
 Anglo Southern Film Music, see Southern.
 Anglo-Soviet Music Press, see Boosey & Hawkes.
 Anim, see A. Schroeder.
 Anita, see Carlin.
 Apex Music Ltd., 12 Elgin Mansions, Elgin Ave., London W9. Tel: (01) 629-0686.
 Apollo Music Ltd., 37 Soho Sq., London W1. Tel: (01) 734-3835.
 Apple Publ'g Ltd., 3 Savile Row, London W1. Tel: (01) 734-8232. Dir.: George Harrison, Neil Aspinall; Gen. Mgr.: Bernard Brown.
 Affiliates: Harrison Music Ltd., Ono Music Ltd., Pyihon Music Ltd., Startling Music Ltd.
 Int'l reps.: Canada (Apple), USA (Abkco), world-wide (Essex Int'l).
 April Music Ltd., 1 Wardour St., London W1. Tel: (01) 439-1845. Dir.: Deke Arlon.
 Affiliates: Altogether Music, BL Music, Bake Music, Charlie Tunes, Finito Music, Kangaroo Music, Magdalen Music, Molloy Music, Polygon Music, Revelation Music, Revolver Music, Sherwood Music, Tomorrow Music, Phil Wainman Music, Wurzon Music.
 Int'l firms represented: Bizarre, Blackwood, Country Road, Em Dee, Kangaroo, Musical Frontiers, Patian, Tradition (all USA).
 Int'l reps.: Worldwide (April).
 Aquarius Music Ltd., 71 Berkeley House, Hay Hill, London W1. Tel: (01) 493-4974. Dir.: D. Arden, S. Black, D. Reed.
 Affiliate: Sunbury.
 Arcadia Music Publ'g Co. Ltd., 10 Sherlock Mews, London W1. Tel: (01) 935-5469.
 Arch, see A. Schroeder.
 Ardmore & Beechwood, see KPM.
 Arf Arf, see Carlin.
 Arnakata Music Ltd., 90 York St., London W1. Tel: (01) 262-2067. Mng. Dir.: Mike Dolan, Jim Dawson.
 Int'l branch: USA.
 Affiliates: Eddie Hardin Music Co., Marquee-Dolan Music Ltd.
 Int'l firm represented: Raj Kumar (USA).
 Int'l reps.: Germany (Melodie der Welt), Italy (Curci), Netherlands (Anagon).
 Arsenal Music Ltd., see United Artists.
 Ascherberg Hopwood & Crew Ltd., 50 New Bond St., London W1A 2BR. Tel: (01) 629-7600. Gen. Mgr.: R. C. Noel-Johnson. (see Chappell).
 Edwin Ashdown Ltd., 275-281 Cricklewood Broadway, London NW2 6QR. Tel: (01) 450-5237. Mng. Dir.: S. E. Ashdown; Joint Mng. Dir.: Mrs. Margaret Sharpe; Dir. & Sec'y: J. R. Sharpe; Dir.: L. H. Clark.
 Int'l firm represented: Enoch (France).
 Astron Music, 1 Atkinson St., Shipley, Yorks. Tel: Shipley 5-6829. Owner: Derek Arnold.
 Avaris, see A. Schroeder.
 Avemb Songs Ltd., see Cyril Shane.
 Avenue, see Chappell.
 Aviva Music, see Shapiro, Bernstein.
 B & C Music, see Island.
 B L Music, see April.
 B V F Angelo Continental Music Co. Ltd., see Bron.
 Background Music Publ'rs Ltd., see Josef Weinberger.
 Baerenreiter (London) Ltd., 32/3 Great Titchfield St., London W1. Tel: (01) 580-9008. Contact: Mrs. E. Pap.
 Home office: Germany.
 Bake Music, see April.
 P. E. Baker Music Ltd., see RSO.
 Baker Street, see Robert Mellin.
 Bamboo Music Ltd., 88 Stroud Green Rd., London N4. Tel: (01) 263-0411. Pres.: J. Lincoln; Gen. Mgr.: Barry Chin Fook.
 Int'l firms represented: Jamaica Music Publ'rs (Jamaica).
 Barnrose Music (London) Ltd., 90/94 Shaftesbury Ave., London W1V 7DH. Tel: (01) 734-2620/4221. Cable: MILLAFRICA. Mng. Dir.: Bryan S. Miller.
 Barton, see Leeds.
 Bayley & Ferguson Ltd., 16 Mortimer St., London W1. Tel: (01) 636-3562.
 Beacon Music Ltd., see B. Feldman.
 Beautiful Music Ltd., 23 Haymarket, London SW1. Tel: (01) 839-6537. Pres.: Clive Stanhope; Sec'y: Tim Satchell. (See Sunbury).
 Bee Bee, see Carlin.
 Belafonte, see Chappell.
 Belgravia, see Tee Pee.
 Bella Godiva, see A. Schroeder.
 Belsize, see Louvigny-Marquee.
 Belwin-Mills Music Ltd., 35 Soho Sq., London W1V 5BA. Tel: (01) 437-7533. Mng. Dir.: Cyril Gee; Prof. Mgr.: David Paramor.
 Branch: Surrey, 230 Purley Way, Croydon CR9 4QD. Tel: (01) 681-0855.
 Home office: USA.
 Affiliates: Multimood Music Ltd., Paradise Music Ltd.
 Int'l firms represented: Alfred (USA), Mel Bay (USA), Music Minus One (USA), Sikorski (Germany).
 Benday, see Carlin.
 Bens Music Ltd., see Kassner.
 Fred Benson Ltd., see Josef Weinberger.
 Beppo Music, 20 Chipstead St., London SW6. Tel: (01) 736-7980. Dir.: Tim Sharman.
 Irving Berlin, see Chappell.
 Berry Music, see Campbell, Connelly.
 Beverly Music, 78 Craven Park Rd., London NW10.

Tel: (01) 965-2267. Pres.: Harry Palmer; Gen. Mgr.: Alf Brown.
 Affiliates: Clarion, Palmer.
 Big Secret Music Ltd., see Rondor.
 Billboard Music Ltd., 28-30 Gloucester Mansions, Cambridge Circus, London WC2. Tel: (01) 836-2816. Exec.: David Rabia. (See Lorna).
 Home office: USA, Flamingo Music Inc.
 Bird, 117C Fulham Rd., London SW3. Tel: (01) 584-4533.
 Bisquit Music Ltd., 2 Catlin Crescent, Shepperton, Middx. Tel: (098) 4-2689. Mng. Dir.: J. Ravenscroft.
 Affiliate: Warner Bus Music.
 Blackberry, see Robert Mellin.
 Blackhill Music Ltd., 32 Alexander St., London W2. Tel: (01) 229-8211. Mng. Dir.: Andrew King, Peter Jenner.
 Black L, 142 Charing Cross Rd., London WC2. Tel: (01) 836-3917.
 Black Swan, see KPM.
 Blue Mountain Music, see Island.
 Blue Note Music, see Shapiro, Bernstein.
 Blue Seas/Jac Music Ltd., see Franklyn Boyd.
 Bondola, see Chappell.
 Bonney Music Ltd., see Kassner.
 Boosey & Hawkes Music Publ'rs Ltd., 295 Regent St., London W1A 1BR. Tel: (01) 580-2060. Cable: SONOROUS. Mng. Dir.: David S. Adams.
 Int'l branches: Australia, Canada, France, Germany, South Africa, Switzerland, USA.
 Affiliates: Anglo-Soviet Music Press, Cavendish, Ed. A. Gutheil, J. R. Lafleur & Son, Winthrop Rogers, Rudall Carte, Eds. Russe de Musique.
 Int'l firms represented: Artia (Czechoslovakia), Bourne (USA), Carl Fischer (USA), Kultura (Hungary), Luverne (USA), Edward B. Marks (USA), Southern Music Co., Tex. (USA), Soviet State Publ'g (USSR).
 Int'l reps.: Austria (Eirich), Belgium (ALMO), Denmark (Wilhelm Hansen), Italy (Carisch), Japan (Academia, Nippon Gakki), Netherlands (Albersen), Norway (Norsk), South America (Barry), Spain (Vidal Llimona & Boceta), Sweden (Carl Gehrmans).
 Bootleg Music, 13 Westmoreland Mews, London W2. Tel: (01) 229-8228. Mng. Dir.: Richard Thomas; Dir.: W. Bardell.
 Boscoe Publ'g Co. Ltd., 203 Chingford Mount Rd., Chingford, London E4. Tel: (01) 524-1341. Gen. Mgr.: George Watkins. (See A. Schroeder).
 Bosworth & Co. Ltd., 14/1B Heddon St., London W1R 8DP. Tel: (01) 734-4961. Dir.: A.P. Dickin.
 Bourne Music Ltd., 34/36 Maddox St., London W1R 9PD. Tel: (01) 493-6412/6583. Gen. Mgr.:

Len A. Taylor.
 Home office: USA.
 Affiliate: Aeolian Music Ltd. (PRS/MCPS).
 Int'l firms represented: Capella, Cobble Hill, Coldwater, Concert, Memnon, Tithonus, Yellow River (all USA).
 Box & Cox, 7 Denmark St., London WC2. Tel: (01) 836-8969. Mng. Dir.: H.E. Box.
 Franklyn Boyd Music Ltd. (PRS), 24 Parkside Knightsbridge, London SW1. Tel: (01) 245-9026. Pres. & Gen. Mgr.: Franklyn Boyd. (See Robert Mellin).
 Affiliates: Blue Seas/Jac Music Ltd. (PRS), Sagittarius Music Ltd. (PRS), Stanyan Music Ltd. (PRS).
 Int'l firms represented: Blue Seas/Jac, James William Guercio, Hidden Valley, J.C. Music, Razzle Dazzle, Stanyan, Yuggoth (all USA).
 Margaret Brace Copyright Ltd., 41 Oxford St., London W1. Tel: (01) 437-3711. Mng. Dir.: Margaret Brace; Dir.: Robbie Dale, Meyrick Greenleaf.
 Affiliates: Admiral One Music Ltd., Double A Music Ltd., Hensley Music Publ'g Co. Ltd., Kenmar Music Co., Realm Music Ltd., Revival Music Ltd., Sharcha Music Ltd.
 Int'l firms represented: Eliseo, Sciascia (both Italy).
 Bradbury Wood, see Chappell.
 Bregman, Vocco & Conn, see Chappell.
 Brio, see Southern.
 Britannia, see Chappell.
 British Bandsman, 210 Strand, London WC2. Tel: (01) 353-1166.
 British & Continental Music Agencies Ltd., see B. Feldman.
 Britten, see KPM.
 Bron Assoc'd Publ'rs Ltd., 29/31 Oxford St., London W1. Tel: (01) 437-5063. Dir.: Sydney Bron, F. Bron, Gerry Bron.
 Affiliates: BVF Anglo Continental Music Co. Ltd., Sydney Bron Music Co. Ltd., Carrie Music Ltd., Colosseum Music Ltd., Debmar Publ'g Co. Ltd., Hazzard Music Ltd., Hit Songs Ltd., Mann Music Publ'rs Ltd., Marklon Music Ltd., Merrin Melodies, Osibisa Music Ltd., Pitney Music Ltd., Yale Music Corp. Ltd.
 Int'l reps.: Austria (Fanfare), Canada (Dick James), Finland (Sonet in Sweden), France (Bagatelle), Germany (Fanfare), Iceland (Sonet in Sweden), Italy (Ed. Melodi), Netherlands (Les Eds. Internationales), Scandinavia (Sonet in Sweden), Switzerland (Fanfare), USA (Dick James).

continued on page 376

AD-RHYTHM RECORDS

THE FINEST ORGAN, ELECTRONIC AND SYNTHESISED SOUNDS



Ad-Rhythm Productions, Inc.

SALES:

14a Broadwalk, Pinner Rd. North Harrow
 Middlesex England Tel: 01-863 1841

INTERNATIONAL:

13 Denham Way Rickmansworth
 Hertfordshire Tel: Rickmansworth 72351
 Cable: JACMUSIC Rickmansworth

RECORD MANUFACTURERS & DISTRIBUTORS

continued

Sydney Bron Music Co. Ltd., see Bron.
 Bruce Music Ltd., see RSO.
 Charles Brull Ltd., 26 West St., London WC2. Tel: (01) 836-1724.
 Bucks, see Essex.
 Eric Burdon, see Carlin.
 Burlington Music Co. Ltd., 9 Albert Embankment, London SE1. Tel: (01) 735-2692, 942-7507.
 Gen. Mgr.: John Nice; Professional Mgr.: John Merritt.
Int'l branches: Australasia (Palace in Australia), Benelux (Palace in Netherlands), Canada (Burlington), France & French Union (Palace), Germany (Burlington), Italy (Palace), Orient (Burlington-Palace in Hong Kong, Singapore), Scandinavia (Palace in Sweden), South Africa (Burlington), Spain (Burlington), USA (Burlington).
Affiliate: Palace Music Co. Ltd.
Int'l firm represented: **Burlington Music Ltd.**,—Acclaim, Admont, Alob, American Jazz, Arcade, Arima, Arvee, Arvon, Ascot, Bab, Blue Crest, Brand, Brasiero, Breck, Brent, Brownwood, Bud-Don, Calvin, Jerry Chesnut, Christopher, Cireco, Clifton, Co-Jac, Collins, Country Spirituals, Danbury, Decca, De Gaal, Delta Research & Eng'g, Dextro, Drexall, Equinox, Escort, Eveningside, Felfar, Felstead, Fish, Forsythe, Glad, Gold, Harbor, Hartsdale, Hearstone, Hollenden, Honeycomb, Jack Howard, Jarb, Jazz Workshop, Jec, Jondora, Kearny, Kempto, Liz-Lee, Ma-Ree, Marion, Marjay, Martha's, Melody, Miraka, Mirwood, Motion, Munson, Music Publ'g Co. of Africa (PTY), Nielson, Norfolk, Open Air, Open Road, Johnny Otis, Overland, Parker, Passkey, Pompeii, Quartz, Radcliffe, Rapport, Reeklein, Mary Reeves, Ross, Rural Hill, Russell, Seabreeze, Selma, Seven B., Shifty, South Coast, Standby, Stanford, Starrite, Steinway, Tamasa, Ten-Hi, Tuckahoe, Tune-Kel, Ukon, Valley Brook, Vesuvius, Veytig, Wadsworth, Westbury, Whitehall; **Palace Music Co. Ltd.**—Arrowhead, Fifth World, Four Most, 4-Star, Golden West, Tony Hiller, Jar, Mee Moo, Tai, Western Music. (SEE ADVERTISEMENT).
 Butterfield, see Essex.
 Buzz Music Ltd. Dirs.: N. Graham, Bill Wyman. See Gem & Sunbury.
 C A M London Ltd., 66 Montagu Mansions, London W1. Tel: (01) 486-6942. Cable: CAMDON. Mgr.: Alan Lockey; Gen. Prof. Mgr.: Richard Hudd.
Home office: Italy.

Camad, see Carlin.
 Campbell, Connelly & Co. Ltd. (PRS), 10 Denmark St., London WC2H 8LU. Tel: (01) 836-1653.
 Dir.: Roy Berry; Ass't to Dir.: John A. B. Read; Gen. Mgr.: George Seymour; Prof. Mgr.: Philip Ward.
Affiliates: Berry Music, Cinephonic, Cross, Dash, Max Diamond, Evergreen, Harrison, Hournew, Ivy, Montclare, Shere (Surrey), Show, Sikorski, Titan, Toad Tunes, Vinco (all PRS).
Int'l firms represented: Garrett, Notable (both USA).
Int'l reps.: Argentina (Connelly), Australia (Campbell Connelly), Belgium (Connelly Basart), Brazil (Ed. Latino Americano de Musica), Denmark (Reg Connelly), Germany (Connelly), Italy (Fulginea), Japan (Nichion), Netherlands (Connelly Basart), South Africa (Plymouth), Spain (Connelly), USA (Campbell Connelly, Bransdene).
 Cardinal, see Carlin.
 Carlin Music Corp., 17 Savile Row, London W1X 1AE. Tel: (01) 734-3251. Pres.: Frederick S. Bienstock; Gen. Prof. Mgr.: Ray Walter; Int'l Mgr.: Paul Rich.
Int'l branch: USA, Carbert Music Inc.
Affiliates: AMP, Abacus, Amen, Andwella, Anita, Arf Arf, Bee Bee, Benday, Eric Burdon, Camad, Cardinal, Chad & Jeremy, Contempo, Coronet, Dabe, Miki Dallon, Davray, Design, Destiny, Johnny Devlin, Early Bird, Kevin Eggers, Engel Songs, Enquiry, Escort, Fiesta, Fluke, Fortitude, Fugal, Gamble-Huff, Gelaway, Gloria Gold Disc, Jack Good, Hamarlane, Lee Hazlewood, Helios, Leon Henry, Hercules, Tim Hollier, Jetstar, Joaneline, Jobete-Carlin, Jodrell, Joker, Joker Two, Kalmann, Kenmoss, Kieron, Knox, Lark, Leiber-Stoller, Lillian, Linvoy, Ludix, Kenny Lynch, Manor, Marlyn, Maycroft, Miracle Songs, Noble, Oaktree, October, Pantryan Songs, Penjane, Peterman, Alan Price, Pulsar, Revolution, Ryan, SPR, Sam Songs, Sempirini, Shadamm, Shadows, Stamina, Smooth, Solmusica, Stratsong, Stylus, Supreme, Swansong, TM, Tarot, Tollak, Tollie, Eddie Tre-Vett, Trio, Vicki, Warland, Waterloo, Roy Wood, Zan.

Carlton Facilities Ltd., see Lemmel.
 Carnaby, see Chappell.
 Carrie Music Ltd., see Bron.
 Carter-Lewis, see Southern.
 L. J. Cary, see Chappell.
 Casanova Music Ltd., see Intune.
 Reg Casson Publ'ns, 12 Little Newport St., London EC2. Tel: (01) 437-5039.
Casual Music Ltd., see Sunbury.
 Cavendish, see Boosey & Hawkes.
 Cedarwood, see Southern.
 Chad & Jeremy, see Carlin.
 Chalet, see Chappell.
 Chandos Music Ltd., 41 Charing Cross Rd., London WC2. Tel: (01) 437-1448. Mng. Dir.: Brian Couzens.
Affiliate: Filmscores Ltd.
 Chanter, see Chappell.
 Chappell & Co. Ltd., 50 New Bond St. London W1. Tel: (01) 629-7600. Cable: SYMPHONY. Gen. Mgr.: Frank Coochworth.
Home office: USA.
Affiliates: Acuff-Rose, Larry Adler, Alliance, Anglo-Pic, Ascherberg Hopwood & Crew, Avenue, Belafonte, Irving Berling, Bondola, Bradbury Wood, Bregman Vocco & Conn, Britannia, Carnaby, L. J. Cary, Chalet, Chanter, Chappell-Soloman, Clarence, Commair-Chappell, Compass, Continental, Delfont, Walt Disney, EFDS, Empire Consul, Erle, Famous Chappell, Frank, Friday, Goodie Two Shoes, Grahple, Grob-Chappell, Hagen, Ipanema, International Music, Jewel, Keyboard Chappell, Le Vion, Joseph E. Levine, Lissauer, Lowery, Maddox, Magic, Majority, Mander, Michele, Midas, Minstrel, Edwin H. Morris, New World Music, New World Publ'rs, Terry Oates, Our Songs, PK, Patricia, Paxwin, Radview, Rumbalero, Space, Spindrift, Springfield, Sterling, Stratford, Tele-Copyrights, Valando, Victoria, Walton, Williamson.
 Chappell-Soloman, see Chappell.
 Charlie Tunes, see April.
 Charter Film Music Ltd., see B. Feldman.
 J. & W. Chester Ltd., 7 Eagle Ct., London EC1. Tel: (01) 253-6947/6276. Cable: GUARNERIUS. Dirs.: H. Wilhelm Hansen, C.N. Johnson, G. Rizza.
 Chic's Own Music, see Planetary-Nom.
 Christabel Music Ltd., see Cyril Shane.
 Cinderella, see Lorna.
 Cinephonic, see Campbell, Connelly.
 City Music Ltd., see Kassner.
 Clare Music, see Shapiro, Bernstein.
 Clarence, see Chappell.
 Clarion, see Beverly.
 Clodagh Music Ltd., see Sunbury.
 Coda, see Essex.
 Cokkaway, see Dick James.
 Collier/Dexter Music Ltd., see Hansen Publ'ns.
 Colosseum Music Ltd., see Bron.
 Combine, see KPM.
 Comet, see Dick James.
 Commair-Chappell, see Chappell.
 Compass, see Chappell.
 Concord, see Essex.

Concordia Publ'g House Ltd., 117/123 Golden Ln., London EC1. Tel: (01) 253-8884. Cable: CONPUBHO. Mgr.: Eric Smith.
 Contempo, see Carlin.
 Continental, see Chappell.
 Cooper, see KPM.
 Coppa, see KPM.
 Coronado, see KPM.
 Coronet, see Carlin.
 Coslow-Kassner Ltd., see Kassner.
 J. B. Cramer & Co. Ltd., 99 St. Martins Ln., London WC2. Tel: (01) 240-1612.
 Crest, see Dick James.
 Cricket, see Leeds.
 Cricklewood Music Ltd., Victoria Works, Edgware Rd., London NW2. Tel: (01) 450-7746. Cable: RAINBOREC. Mng. Dir.: Monty Lewis.
 Croma Music Ltd., 61 Frith St., London W1. Tel: (01) 734-7462/5020. Cable: FIELDMUS. Mng. Dir.: Harold Fields.
Affiliate: Roncom Music Ltd.
 Cromwell, see Essex.
 Cross, see Campbell, Connelly.
 Crow Publ'g Ltd. (PRS), 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9026. Mng. Dir.: Craig Baguley.
 Crystal, see Dick James.
 Cumberland Music Ltd., see Kassner.
 Cynara, see Essex.
 Czechoslovak Music, see Robert Mellin.
 Dabe, see Carlin.
 Miki Dallon, see Carlin.
 Herman Darewski Music Publ'g Co., see B. Feldman.
 Daroda, 17 Monmouth St., London WC2. Tel: (01) 240-2112.
 Dash, see Campbell, Connelly.
 Spencer Davis, see Dick James.
 Davray, see Carlin.
 Dean Street Music Ltd., see B. Feldman.
 Blossom Dearie, see Louvigny-Marquee.
 Debmair Publ'g Co. Ltd., see Bron.
 Debonaire, see Dick James.
 DeKapa Music, see Shapiro, Bernstein.
 Delfont, see Chappell.
 Design, see Carlin.
 Destiny, see Carlin.
 Johnny Devlin, see Carlin.
 DeWolfe Ltd., 12a Bouchier St., London W1. Tel: (01) 743-2149.
Branch: London W1, 80/82 Wardour St. Tel: (01) 437-4933.
 Max Diamond, see Campbell, Connelly.
 Digger Dog Music, see Shapiro, Bernstein.
 Walt Disney Prod'ns Ltd., 83 Pall Mall, London SW1. Tel: (01) 839-8010. European Dir.: Frank Weinrop. (See Chappell).
Affiliate: Wonderland.
 Dix Ltd., see B. Feldman.
 Doheny, see Leeds.
 Dolmyn Music, see Louvigny-Marquee.
 Dominic, see Dick James.
 Dominion Music Co. Ltd., see United Artists.
 Donna Music Ltd., 35 Soho Sq., London W1. Tel: (01) 439-1755. Contact: Les Reed. (See Francis, Day & Hunter).
 Donovan, see Southern.
 Dorsey Bros., see Essex.
 Double A Music Ltd., see Margaret Brace.
 Dratleaf Ltd., see RSO.
 The Dreamers Music Co. Ltd., see B. Feldman.
 Drill Music Ltd., see Page Full of Hits.
 Dulcimer Music Ltd., see Page Full of Hits.
 Dunbar, see Sunbury.
 Dunmo, see Southern.
 Durham, see Essex.
 E F D S Publ'ns Ltd., 50 New Bond St., London W1. Publ'ns Officer: Tony Wales. (See Chappell).
 E M I Film Music, see KPM.
 Early Bird, see Carlin.
 Eden, see Essex.
 Kevin Eggers, see Carlin.
 Eldon Music, c/o Ronnie Scott's Club, 47 Frith St., London W1. Tel: (01) 437-4752/4239. Cable: JAZZCO.
 Elizabethan Music Co., see ATV-Kirshner.
 Elkin, see Novello.
 Elstree, see KPM.
 Em-Jay, see A. Schroeder.
 Empire Consul, see Chappell.
 Engel Songs, see Carlin.
 Englewood, see A. Schroeder.
 Enquiry, see Carlin.
 Erle, see Chappell.
 Escort, see Carlin.
 Esquire Music Co., 76 Bedford Ct. Mansions, Bedford Ave., London WC1B 3AE. Tel: (01) 636-1810. Gen. Mgr.: Greta Krahrmer.
Int'l firm represented: Sue-Kay (USA).
 Essex Music Group, Dumbarton House, 68 Oxford St., London W1N 9LA. Tel: (01) 636-7906. Cable: SEXMUS. Mng. Dir.: David Platz.
Int'l branch: USA, TRO—the Richmond Org.
Affiliates: Allegro, Bucks, Butterfield, Coda, Concord, Cromwell, Cynara, Dorsey Eros., Durham, Eden, Fabulous, Greenwich, Harmony, Horizon, Jubilation, Kensington, Key, Lakeview, Majestic, Ivan Mogull, Musical Comedy Prod'ns, New Ikon, Romney, Rutland, Standard, Tyler, Wildwood, Writers Workshop.
Int'l reps.: Australia (Essex), Canada (Essex), France (Essex), Germany (Essex), Italy (Aromando), Japan (TRO-Essex), Mexico (TRO-Essex), Netherlands (Essex), South Africa

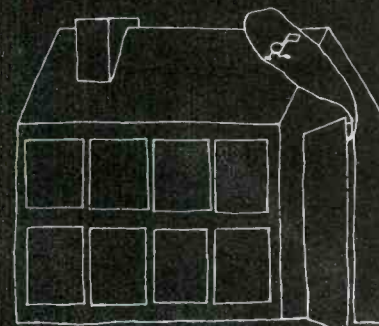
MY HOUSE By Mildred Fields

Much is said for SIMULTANEOUS RELEASE in all territories being vital to the success of American repertoire. To achieve it, you can begin the long, costly and arduous series of transoceanic correspondence, cables and phone calls to the many companies in each foreign territory.

Or,

at no risk, you can make one local stop or telephone call to my house, which is also the home of the most active and aggressive record and publishing companies throughout the world; companies well known for their success with American repertoire.

My house is your house.



TRANSACTION MUSIC LTD.

119 West 57 Street, Suite 903, New York, N. Y. 10019 U.S.A.
 Phone: (212) 246-6366 Cable: TRANSMUSIC Telex: 421943

- (Essex), Spain (Essex, Musica del Sur), Sweden (Essex), Switzerland (TRO-Essex), USA (TRO). Eugene, see Leeds.
- Europeat Ltd., 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Cable: IMDISC. Mng. Dir.: Irving T. Wilson. Int'l rep.: Italy (Beat).
- European North American Music Ltd. Mng. Dir.: Desmond Beatt. See Motive.
- Evergreen, see Campbell, Connelly.
- Expansive Sound Prod'ns, see KPM.
- Faber Music Ltd., 38 Russell Sq., London WCB 5DA. Tel: (01) 636-9543/1343. Mng. Dir.: Donald Mitchell.
- Fabulous, see Essex.
- Falcon Music Ltd., see Page Full of Hits.
- Famous Chappell, see Famous & Chappell.
- Famous Corp., International Div., 162/170 Wardour St., London W1V 4AB. Tel: (01) 437-7700. Int'l Opns. Dir.: Leslie Gould; Artistic Dir.: Ralph Mace. (See Chappell). Home office: USA. Affiliate: Famous Chappell Ltd.
- Fanfare Music Co. Ltd., 27 Forest Dr., Keston, Kent. Tel: Farnborough 5-4491. Cable: ATMUS BROMLEY. Mng. Dir.: Fred Jackson. Affiliates: Altus Music Ltd., Klynch Music Ltd., Le Bill Music Ltd., Mason Music Ltd., Mondo Music Ltd., Tin Pan Alley Music Ltd., Tunetime Music Ltd. Int'l firms represented: Five Continents (USA), Le Bill (USA).
- Favourite, see Tee Pee.
- Leo Feist Ltd., see Robbins.
- B. Feldman & Co., 64 Dean St., London W1V 6AU. Tel: (01) 437-9336. Cable: HUMFRIV. Gen. Mgr.: B.S. Nisbet. Affiliates: Beacon Music Ltd., British & Continental Music Agencies Ltd., Charter Film Music Ltd., Herman Darewski Music Publ'g Co., Dean Street Music Ltd., Dix Ltd., The Dreamers Music Co. Ltd., H. Freeman & Co., Gerrard Music Ltd., Henrees Music Ltd., Hermusic Ltd., Ivor Music Ltd., Jade Music Ltd., Kennedy Street Music Ltd., Manchester Music Ltd., Reeder & Walsh, Roar Music Ltd., Yardbirds Music Ltd.
- Ferris, see KPM.
- John Fields Music Co. Ltd., 63 Frith St., London W1. Tel: (01) 734-7462.
- Fiesta, see Carlin.
- Filmscores Ltd. Mng. Dirs.: Brian Couzens, Ron Goodwin. See Chandos.
- Filmusic, see Dick James.
- Finito Music, see April.
- Firewater Music Ltd., see Screen Gems/Columbia.
- First Floor, see KPM.
- First Music Ltd., see Kassner.
- Flamingo Music Ltd., 14 St. George St., London W1. Tel: (01) 499-0060/0067. Gen. Mgr.: Dave Carey. Affiliates: Landester Music Ltd., Stanhope Music Ltd. Int'l firms represented: Cachand (USA), Char Liz (USA), Intersong (worldwide), Kama Sutra (USA), Kaskat (USA), Mourbar (USA), Ten East/Five West (USA). Int'l rep.: Worldwide (Intersong).
- Fluke, see Carlin.
- Flying D, see Robert Mellin.
- Forsyth Bros. Ltd., 190 Grays Inn Rd., London WC1. Tel: (01) 837-4768. Mng. Dir.: K.F. Howes.
- Fortitude, see Carlin.
- Sam Fox, see KPM.
- Francis, Day & Hunter Ltd., 138-140 Charing Cross Rd., London WC2H 0LD. Tel: (01) 836-9351. Mng. Dir.: E. C. Day; Dir. & Gen. Mgr.: D. Day; Prof. Mgr.: A.C. Corri. Int'l branches: Belgium, Denmark, France, Germany, Italy, Netherlands, South Africa, Spain, Switzerland. Affiliates: Donna Music Ltd., Magna Music Co. Ltd., Sun Music Publ'g Co. Ltd. Int'l reps.: Australia (J. Albert & Son), Japan (Eastern).
- Franco-London, see Robert Mellin.
- Frank, see Chappell.
- H. Freeman & Co., see B. Feldman.
- Fresh Water Music, see Island.
- Friday, see Chappell.
- Fugal, see Carlin.
- G H Music Ltd., see Sunbury.
- G L H Music Ltd., see Kassner.
- G M, see Dick James.
- Gabby Music, see Robbins.
- Galahad Music Ltd., see United Artists.
- Gale & Gayles Music Ltd., see Kassner.
- Gale Music Ltd. Dirs.: Alan Blakey, Len Hawks. See Gem.
- Galliard Ltd., Queen Anne's Rd., Great Yarmouth, Norfolk. Tel: (0493) 4281.
- Gallico, see KPM.
- Gamble-Huff, see Carlin.
- Gannet Music Ltd., see Page Full of Hits.
- Garnett, see KPM.
- Noel Gay Music Co. Ltd., 24 Denmark St., London WC2. Tel: (01) 836-3941. Pres.: Richard Armistage; Gen. Mgr.: Ron McCreight. Affiliates: Glebe Music, NWR Music, Two-Four Music, Wednesday Music. Int'l reps.: Argentina (Odeon), Australia (Rango), Denmark (Imudico), France (Claude Pascal), Germany (Intro Gebr. Meisel), Hong Kong (Pathe), Italy (Voce del Padrone), Japan (Shinko), Netherlands (Basart), Singapore (Pathe), South Africa (Essex), Spain (EGO), Sweden (Imudico), USA (Frank).
- Gem Music Publ'g Ltd., 252/260 Regent St., London W1. Tel: (01) 734-9517. Dir.: Laurence Meyers; Mgr.: Hugh Ogilvie. Affiliates: Buzz Music Ltd., Gale Music Ltd., Indian Brandee Music Ltd., Mustard Music Ltd.
- Gerrard Music Ltd., see B. Feldman.
- Getaway, see Carlin.
- Glad Music, see Shapiro, Bernstein.
- Glebe Music, see Noel Gay.
- Gloria, see Carlin.
- Gold, see Carlin.
- Golden Egg Music Ltd., see Intune.
- Goodie Two Shoes, see Uncle Doris.
- Jack Good, see Carlin.
- Goodwin & Tabb Ltd., 36 Dean St., London W1. Tel: (01) 437-1574.
- Grahple, see Chappell.
- Grallo, see Dick James.
- Grand Canyon Music Ltd., see United Artists.
- Green Light, see Intersong Music.
- Greenwich Music Ltd., 35 Soho Sq., London W1. Tel: (01) 439-1755. Contact: Les Reed. (See Essex).
- Grob-Chappell, see Chappell.
- Groovy Music Ltd., see Sunbury.
- A. Gutheil (Ed.), see Boosey & Hawkes.
- Gwyneth, see Dick James.
- Hagen, see Chappell.
- Hallelujah Music, see Ambassador.
- Hamarlane, see Carlin.
- A. Hammond & Co., 11 Lancashire Ct., London W1. Tel: (01) 629-1984. Contact: J.B. Hammond.
- Hammond Organ Studio, 295 Regent St., London W1. Tel: (01) 580-2060.
- Charles H. Hansen Music Corp., see Hansen Publ'ns.
- Hansen Publ'ns Ltd., 21-25 Earl St., London EC2. Tel: (01) 247-0237/7141. Telex: 887964. Chm.: Charles H. Hansen; Mng. Dir.: Tony Collier; Dir.: Harry Dexter. Affiliates: Collier/Dexter Music Ltd., Charles H. Hansen Music Corp., Music of Today, Ethel Smith Music Corp., Silhouette Music.
- Eddie Hardin Music Co., see Amakata.
- Harmony, see Essex.
- Harriet, see Robert Mellin.
- Frederick Harris Music Co. Ltd., see Alfred Lengnick.
- Harrison, see Campbell, Connelly.
- Harrison's Ltd., see Apple.
- Harvard Music Ltd., see Screen Gems/Columbia.
- P.J. Hayes Ltd., 88 Brewery Rd., London N7. Tel: (01) 607-3849.
- Lee Hazlewood, see Carlin.
- Hazy Music, 9 Ravenscroft Ave., London NW11 0SA. Tel: (01) 455-4556. Mng. Dir.: Barbara M. Hayes. Affiliate: Juncmusic. Int'l rep.: USA (R&M).
- Hazzard Music Ltd., see Bron.
- Head Music Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A. T. Curd; Gen. Mgr.: S. Sigallias. Affiliate: Straight Music.
- Heathside Music Ltd., 86 Marylebone High St., London W1M 4AY. Tel: (01) 486-4353. Pres.: Nathan Joseph; Gen. Mgr.: Robert Gold. Affiliates: Leading Note Music, Maypole Music, Slane Music. Int'l reps.: Australia (Essex), Austria (Rudolf Slezak), Belgium (Roland Kluger), Canada (Summerlea), France (Gerard Tournier), Germany (Rudolf Slezak), Italy (Ariston), Netherlands (Roland Kluger), New Zealand (Essex), Portugal (Penta), Scandinavia (Sonet), South Africa (Essex), Spain (Penta).
- Hedleysongs Music Ltd. (PRS), 71 Rutland Rd., Chesterfield, Derby. Tel: (0246) 7-9976. Pres.: Anthony Hedley; Gen. Mgr.: Keith Redfearn. (See A. Schroeder). Affiliate: Wigwam Music (PRS). Int'l rep.: Worldwide (A. Schroeder).
- Helios, see Carlin.
- Hemdale Group of Assoc'd Cos., 39 South St., London W1. Tel: (01) 499-1553.
- Henrees Music Ltd., see B. Feldman.
- Henrietta Music, see Shapiro, Bernstein.
- Leon Henry, see Carlin.
- Hensley Music Publ'g Co. Ltd., 82 Oakwood Ct., London W14. Tel: (01) 602-2220. Pres.: Tony Evers. (See Margaret Brace).
- Hermusic Ltd., see B. Feldman.
- Hero Music, 101 Wardour St., London W1. Tel: (01) 437-7061. Affiliate: Peter Rice Music.
- Hillcrest, see Robert Mellin.
- Hilltrent Music Ltd., 11 Albermarle St., London W1. Tel: (01) 493-3651. Pres.: Ian Brown. Int'l firms represented: Berkeley Square, Church Lane (both USA). Int'l reps.: Belgium (Dayglow), France (Claude Pascal), Germany (Rolf Budde), Italy (Ariston), Netherlands (Dayglow), Portugal (Zip Zip), Scandinavia (Air Music), USA (Berkeley Square, Church Lane).
- Hinrichsen Ed., 10 Baches St., London N1. Tel: (01) 253-1638. Cable: MUSIPETERS. Mng. Dir.: Mrs. C.E. Hinrichsen.

continued on page 378

British Air Personality

TONY MERCER'S

New Radio Series Is Now

Available in the U.S.A.

FOR AIR CHECK, ETC., CONTACT:

JIM TRAVIS

International Distribution

322 SHIN OAK,

SAN ANTONIO, TEXAS 78218

OR CALL HIM NOW ON:

(512) 655-0924-1144



TONY MERCER PRESENTS



AVENUE RECORDINGS LTD.,
203, Chingford Mount,
Chingford, London, E.4.
01-524 1341

If you see
yourself
in **Billboard**
you know that
33,750 other
music industry pros
will see you
too. It pays to
advertise!

In **Billboard**.

continued

Branch: London W1, 119 Wardour St. Tel: (01) 437-1456.
Int'l firm represented: C. F. Peters (USA).
Hitmaker, see Mother Mistro.
Hit Songs Ltd., see Bron.
Tim Hollier, see Carlin.
Hooray, see Lorna.
Horizon, see Essex.
Hournew, see Campbell, Connelly.
Hurleywood Music, 94 Richmond Rd., Kingston, Surrey.
Hyde Park, see Tee Pee.
Imperia, see KPM.
Indian Brandee Music Ltd. Dir.: Peter Eben. See Gem.
Initial, see KPM.
In-Music, see Morgan.
Inter-Art Co. Ltd., see Josef Weinberger.
International Music, see Chappell.
Intersong Music Ltd., 4 Amen Lodge, Warwick Ln., London EC4. Tel: (01) 236-2439.
Affiliate: Green Light.
Intune Ltd., 10/11 Lower John St., London W1R 3PE. Tel: (01) 439-0312. Dirs.: Mitch Murray, Peter Callander; Gen. Mgr.: Ronald Cole.
Int'l branch: USA.
Affiliates: Casanova Music Ltd., Golden Egg Music Ltd.
Ipanema, see Chappell.
Isalee, see A. Schroeder.
Island Music Ltd., 155/157 Oxford St., London W1. Tel: (01) 734-9717. Cable: IMUS. Gen. Mgr.: Lionel Conway.
Affiliates: B&C Music, Blue Mountain Music, Freshwater Music, Libra Music, Pinewalk Music, Trees Music.
Int'l reps.: Australia (Essex), Belgium (Primavera), France (Labrador), Germany (Melodie der Welt), Hong Kong (Burlington-Palace), Italy (Aromando), Japan (Nichion, Shinko), Portugal (Essex), Scandinavia (Air, Sonet, Sweden), Singapore (Burlington-Palace), South Africa (Essex), Spain (Essex), USA (Irving).
Iver Rec'g, see Southern.
Ivor Music Ltd., see B. Feldman.
Ivy, see Campbell, Connelly.
Jackson, The Studios, Rickmansworth, Herts. Tel: Rickmansworth 7-2351. Cable: JACMUSIC.
Jade Music Ltd., see B. Feldman.
Jaep, see Dick James.
Dick James Music Ltd., James House, 71/75 New Oxford St., London WC1A 1DP. Tel: (01) 836-4864. Pres.: Richard L. James.
Int'l branch: USA.
Affiliates: AIR, Alto, Comet, Cokkaway, Crest, Crystal, Spencer Davis, Debonaire, Dominic, Filmusic, GM, Galto, Gwyneth, Jaep, Jamil, Jamsham, Josid, Lords, Maribus, Medallion, Metro, Northern Songs, Nuova, Pacermusic, Pall Mall, Santa Ponsa, Shair, Together, Wonder, Zoom.
Int'l reps.: Australia (Leeds), France (Agence Musicale Int'le); Germany (Rolf Budde), Japan (Mrs. G. T. Folster). (SEE ADVERTISEMENT)
Jamil, see Dick James.
Jamsham Music Ltd. Dirs.: R. L. James, H. Shampaan. See Dick James.
Janice, see Leeds.
January, see A. Schroeder.
Jasol, see Tee Pee.
Jasper, see Leeds.
Jaytee Music Ltd., 14 Hanover St., London W1. Tel: (01) 629-4218.
Jetstar, see Carlin.
Jewel, see Chappell.
Jill Music Ltd., Townsend House, Suite 3, 22/25 Dean St., London W1V 5AL. Tel: (01) 437-8512/7220. Pres.: Mel Collins. (See Screen Gems/Columbia).
Joaneline, see Carlin.
Jobete-Carlin, see Carlin.
Jodrell, see Carlin.

Joker, see Carlin.
Joker Two, see Carlin.
Jones-Bones, see A. Schroeder.
Jonjo, see Marquis.
Josid, see Dick James.
Jubilation, see Essex.
Juncomusic, see Hazy.
K P M Music Group, 21 Denmark St., London WC2. Tel: (01) 836-3856/5501. Mng. Dir.: Jimmy Phillips; Gen. Mgr.: Peter Phillips.
Affiliates: Ambleside, Ardmore & Beechwood, Black Swan, Britten, Combine, Cooper, Coppa, Coronado, EMI Film Music, Elstree, Expansive Sound Prod'ns, Ferris, First Floor, Sam Fox, Gallico, Garnett, Imperia, Initial, KPM Music Ltd., Macmelodies, Manhattan, Marlboro, Peter Maurice, Melita, Moss Rose, Mutual, Nightingale, Pepe, Keith Prowse, Reynolds, Television, Tribune, Varda, World Copyrights, World Wide Music.
Int'l firms represented: Ahab, Cents & Pence, Combine, Fame, Gallico, Gold Forever, Good Time, Lois, Marsaint, Moss Rose, Open-Dor, Pix-Russ, Prophet, Sansu, Saturday, Shelby Singleton, Stonebridge, Tallyrand, Larry Weiss (all USA).
Int'l reps.: Argentina (Odeon), Australia (Castle), Belgium (Ardmore & Beechwood, Peter Maurice), Brazil (Sociedade Brasileira de Edicoes Publicidade Services Artisticos), Canada (Beechwood), Chile (Sociedad Chilena de Ediciones Musicales), Denmark (Imudico), France (Pathe-Marconi, Peter Maurice), Germany (Accord, Hans Gerig), Greece (Arion), Hong Kong (Pathe), Italy La (Voce Del Padrone, Peter Maurice), Japan (Toshiba), Mexico (Beechwood), Netherlands (Anagon), New Zealand (Belcas), South Africa (Ardmore & Beechwood), Spain (EGO), Sweden (Imudico), USA (Beechwood, Al Gallico, Peter Maurice).
Kadence Music, see Robbins.
Kags, see Leeds.
Kaimann, see Carlin.
Alfred A. Kalmus Ltd., 2 Fareham St., London W1. Tel: (01) 437-5203. Cable: ALKAMUS. Dirs.: A. A. Kalmus, H. Herrmann, W.M. Collieran, J. Palmer.
Kama Sutra Music Ltd., see United Artists.
Kangaroo Music Ltd., 258 Finchley Rd., London NW3. Tel: (01) 435-4085. Contact: Kenny Young. (See April).
Home office: USA, Kenny Music.
Kassner Assoc'd Publ'rs Ltd., Kassner House, 1 Westbourne Gardens, Porchester Rd., London W2 5NR. Tel: (01) 229-3411. Cable: KASS-MUSIC. Pres.: Edward Kassner; Gen. Mgr.: Cyril Black.
Int'l branches: Belgium, Canada, France, Germany, Netherlands, South Africa, Spain, Sweden, Switzerland.
Affiliates: AJ Music Ltd., Bens Music Ltd., Bonney Music Ltd., City Music Ltd., Coslow-Kassner Ltd., Cumberland Music Ltd., First Music Ltd., GLH Music Ltd., Gale & Gayles Music Ltd., Edward Kassner Music Co. Ltd., Cecil Lennox Ltd., Pan-Music Ltd., Scheffers-Kassner Music Ltd., Success Music Ltd., Yukon Music Ltd.
Int'l reps.: France (Monica), Germany (AME), Italy (Ariston), South Africa (Gallo), USA (Copyright Serv. Bureau).
Edward Kassner Music Co. Ltd., see Kassner.
Kat Prod'ns, 20 Chipstead St., London SW6. Tel: (01) 736-7980.
Affiliate: Marcus.
Alan Keen Music Publ'rs, 18 Carlisle St., London W1. Tel: (01) 437-6601. Mng. Dir.: Alan Keen.
Affiliate: Quaver.
Kenmar Music Co., see Margaret Brace.
Kensmo, see Carlin.
Kennedy Street Music Ltd., see B. Feldman.
Kensington, see Essex.
Kerroy Music Publ'g Co. Ltd., 42 Westbourne Terr., London W2. Tel: (01) 262-2948. Mng. Dirs.: Royston Cowen, John Culler Kerr; Exec. Reps.: Hori R. Thomas, Leslie Roy.
Key, see Essex.
Keyboard Chappell, see Chappell.
Kieron, see Carlin.
Kinney Music Ltd., 69 New Oxford St., London W1. Tel: (01) 836-9381. Mng. Dir.: Ian Ralfini; Gen. Mgr.: Tony Roberts.
Kipper Songs Ltd., see Cyril Shane.
Klynch Music Ltd., see Fanfare.
Knox, see Carlin.
Laetrec (GB) Ltd., 19 Cumberland Mansions, George St., London W1. Tel: (01) 402-4757. Mgr.: Sheila Parkinson.
Home office: South Africa.
J. R. Laffleur & Son, see Boosey & Hawkes.
Lakeview, see Essex.
Landester Music Ltd., see Flamingo.
Lantern Music Publ'g Co. Ltd., Westcombe House, Whitecombe St., London WC2. Tel: (01) 839-4688.
Lar-Bell, see A. Schroeder.
Lark, see Carlin.
Lassie, see A. Schroeder.
Latin-American, see Southern.
Laurel, see Lorna.
Leading Note Music. Pres.: Bill Leader. See Heathside.
Learo Music Ltd., see Screen Gems/Columbia.
Le Bill Music Ltd., see Fanfare.



(For World-Wide Publishing And Recordings)

IVAN MOGULL MUSIC ASSOCIATES

CABLE: IMOGULL, NEW YORK

Leeann, see Robert Mellin.
 Leeds Music Ltd., 138 Piccadilly, London W1. Tel: (01) 629-7211. Dirs.: Cyril Simons, A. J. Jones F.C.A.; Prof. Mgr.: Don Agness.
Home office: USA.
Affiliates: Barton, Cricket, Doheny, Eugene, Janice, Jasper, Kags, London Tree, MAM, M&M, Match, Melanie, Pickwick, Rowlou, Spoon, Tangerine, Threshold, Valley.
 Leiber-Stoller, see Carlin.
 Lemmel Music Ltd., Kings Ct., 2/16 Goodge St., London W1P. Tel: (01) 580-9506. Pres.: R. M. Denny; Exec. Dir.: Charles Berman.
Affiliate: Carlton Facilities Ltd.
Int'l firm represented: Plymouth (South Africa).
Int'l reps.: Canada (Blackwood), South Africa (Plymouth), USA (Blackwood).
 Alfred Lengnick & Co. Ltd., 421a Brighton Rd., South Croydon, Surrey. Tel: (01) 660-7646.
Affiliates: Frederick Harris Music Co. Ltd.
Int'l firms represented: CeBeDeM (Belgium), Donemus (Netherlands), Frederick Harris (Canada).
Int'l rep.: Canada (Frederick Harris).
 Cecil Lennox Ltd., see Kassner.
 Le Vien, see Chappell.
 Joseph E. Levine, see Chappell.
 Liber-Southern, see Southern.
 Libra Music, see Island.
 Lillian, see Carlin.
 Limbridge Music Ltd., see Screen Gems/Columbia.
 Linvoy, see Carlin.
 Lissauer, see Chappell.
 London Tree, see Leeds.
 London Tunessmith Ltd., 43 Welbeck St., London W1. Tel: (01) 486-6363. Mng. Dir.: Michael Weston; Publ'g Admin.: David Toff.
 Loner, see Lorna.
 Lords, see Dick James.
 Lorna Music Co. Ltd., 5 Denmark St., London WC2 H8LP. Tel: (01) 836-4741. Pres.: Alan Paramor; Gen. Mgr.: Peter Pavey.
Affiliates: Billboard, Cinderella, Hooray, Laurel, Loner, Mayhew, Norrie Paramor, Pattern, Speedee, Woodside.
Int'l firms represented: Charing Cross, Criterion, Dundee (all USA).
 Louvigny-Marquee Music Ltd., 38 Hertford St., London W1Y BBA. Tel: (01) 493-5961. Telex: 263912. Mng. Dir.: Alan Keen; Gen. Mgr.: G. A. Wilkins.
Affiliates: Belsize, Blossom Dearie, Dolmyn Music, Pop-Gun.
 Lowery, see Chappell.
 Ludix, see Carlin.
 Kenny Lynch, see Carlin.
 Lynn Music Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 834-4016/0827.
 Lynx, see Mother Mistro.
 M A M (Management Agency & Music) Music Publ'g Ltd., 24/25 New Bond St., London W1. Tel: (01) 629-9255. Cable: MARMARTISTE. Telex: 27867. Chm.: Gordon Mills; Gen. Mgr.: Roy L. Smith. (See Leeds).
Int'l branch: USA.
Affiliates: Melanie, Shaftesbury, Spanka, Sphere.
Int'l firm represented: Spanka (USA).
Int'l rep.: USA (MCA). (SEE ADVERTISEMENT)
 M A P Eds., 26 Eastcastle St., London W1. Tel: (01) 580-4900.
 M C Music, see Mervyn.
 M & M, see Leeds.
 M W Y Int'l Music Co. Ltd., 7 W. Halkin St., Belgrave Sq., London SW1. Tel: (01) 235-6424. Mng. Dir. & Musical Dir.: Peter Winslow.
 Macmelodies, see KPM.
 Maddox, see Chappell.
 Magdalen Music, see April.
 Magic, see Chappell.
 Magna Music Co. Ltd., see Francis, Day & Hunter.
 Majestic, see Essex.
 Majority, see Chappell.
 Manchester Music Ltd., see B. Feldman.
 Mander, see Chappell.
 Manhattan, see KPM.
 Manistee, see A. Schroeder.
 Mann Music Publ'rs Ltd., see Bron.
 Manor, see Carlin.
 Marcus, see Kat.
 Jamie Marden Ltd., see Musicus.
 Maribus, see Dick James.
 Marklon Music Ltd., see Bron.
 Marlboro, see KPM.
 Marlyn, see Carlin.
 Marmalade Music, see RSO.
 Marquee-Dolan Music Ltd., see Arnakata.
 Marquis Music Co. Ltd., 37 Soho Sq., London W1. Tel: (01) 437-9405. Mng. Dirs.: Joe Roncoroni, K. Jones; Gen. Mgr.: Carole Broughton.
Affiliates: Jonjo, Mistletoe, Verulam.
Int'l rep.: USA (Mainstay).
 Marshall, Morgan & Scott, 1/5 Portpool Ln., Holborn, London EC1. Tel: (01) 405-7011.
Int'l firm represented: Zondervan (USA).
Int'l reps.: Australia (John Bacon), Canada (Home Evangel Books), Kenya (University Press of Africa), New Zealand (G.W. Moore), South Africa (Cotton & Hardie).
 Mason Music Ltd., see Fanfare.
 Masquerade Music, 2 Old Brompton Rd., South Kensington, London SW7. Tel: (01) 584-4698. Dir.: H. J. Morgan.
 Match, see Leeds.
 Matchbox Music, see Saydisc.

Peter Maurice, see KPM.
 Maximum Music, 1A Belmont St., London NW1 8HJ. Tel: (01) 267-1495. Dirs.: Vic Keary, Emil Shalit, Allan Crawford; Press: Pam Harmer.
 Maycroft, see Carlin.
 Mayhew, see Lorna.
 Maypole Music, see Heathside.
 Medallion, see Dick James.
 Mediatris, 39 Charing Cross Rd., London W1. Tel: (01) 734-4502. Contacts: Richard Gregson, Gareth Wigan.
 Melanie, see MAM & Leeds.
 Melita, see KPM.
 Robert Mellin Ltd. (PRS), 24 Parkside, Knightsbridge, London SW1. Tel: (01) 245-9026. Pres.: Robert Mellin; Gen. Mgr.: Craig Baguley.
Affiliates: Admiralty, Alger, Baker Street, Blackberry, Franklyn Boyd, Czechoslovak Music, Flying D, Franco-London, Harriet, Hillcrest, Leeann, Robert Mellin Prod'ns, Melwyn, Paniel, Popo, Roxborough, Satellite, Schwartz, Sherwin, Singular, Subar (all PRS).
Int'l firms represented: Algonquin (USA), Ampco (USA), General Music (Italy), Neapolis (Italy), Pamco (USA), Roznique (USA), Stardust Songs (USA).
Int'l reps.: France (Robert Mellin), Germany (Robert Mellin), Italy (Neapolis), Spain (Robert Mellin Ibercia), Sweden (Mellin), USA (Robert Mellin).
 Aron Mellisa Ltd., 2a Duck Ln., London W1. Tel: (01) 437-0231.
 Melwyn, see Robert Mellin.
 Meridian, see Southern.
 Merrin Melodies, see Bron.
 Mervyn Music (div. of Mervyn Conn Org.), Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255. Mng. Dir.: Mervyn Conn; Gen. Mgr.: Dick Heeny.
Affiliates: MC Music.
Int'l reps.: Australia (Festival), Benelux (Universal Songs), Germany (Altus), Japan (Toshiba), USA (Chandos).
 Meteor, see Southern.
 Metro, see Dick James.
 Mews Music Ltd., see Screen Gems/Columbia.
 Michele, see Chappell.
 Midas, see Chappell.
 Minstrel, see Chappell.
 Miracle Songs, see Carlin.
 Mr. Sam, see Morgan.
 Mistletoe, see Marquis.
 Ivan Mogull, see Essex.
 Molloy Music, see April.
 Mondo Music Ltd., see Fanfare.
 Monique, see Southern.
 Montagu Music Ltd., 98 Seymour Pl., London W1. Tel: (01) 262-2785. Pres.: Milton Samuel; Gen. Mgr.: Noel Moore.
 Montclare, see Campbell, Connelly.
 Moon Publ'g Co. Ltd., see Musicus.
 Morgan Music Co. Ltd. (PRS/MCPS), 169/171 High Rd., Willesden, London NW10. Tel: (01) 459-7244. Gen. Mgr.: Monty Babson.
Affiliates: In-Music, Mr. Sam (both PRS/MCPS).
Int'l firm represented: Inter-Music (Belgium, Luxembourg, Netherlands).
Int'l reps.: Benelux (Morgan), Canada (Guvnor Songs), Italy (Melodi), South Africa (Clan), USA (Guvnor Songs).
 Edwin H. Morris, see Chappell.
 Mortimer Music Ltd., see United Artists.
 Moss Rose, see KPM.
 Mother Mistro Music Ltd. (PRS) 1 Duke St., London W1. Tel: (01) 486-4851. Mng. Dir.: Mike Collier; Prof. Dir.: Dave Watson; Copyright Mgr.: Marge Spicer.
Affiliates: Hitmaker, Lynx, Nirvana, Quorum, Same Old Songs (all PRS).
Int'l firms represented: Artists, Daywin, Melcher (all USA).
Int'l reps.: France (Claude Pascal), Germany (Rudolf Slezak), Japan (Toshiba), Netherlands (Basart), Scandinavia (Stig Anderson).
 Motive Music Int'l Ltd. (div. of Beatt Int'l Ltd.), 168 Victoria St., London SW1. Tel: (01) 828-6933. Cable: BEATTINT. Mng. Dir.: Joan Walker.
Affiliate: European North American Music Ltd.
 Mozart Ed. (Great Britain) Ltd. (PRS), 199 Wardour St., London W1V 3FA. Tel: (01) 734-3711. Dir.: Dr. G. Zagler; Mng. Dir.: J. Cohen.
Int'l branches: Germany, USA.
Int'l firm represented: Raphael (Germany).
 Multimood Music Ltd., see Belwin-Mills.
 Musical Comedy Prod'ns, see Essex.
 Musica Rara, 2 Great Marlborough St., London W1V 2EE. Tel: (01) 437-1576.
 Music Assocs. Ltd., see Screen Gems/Columbia.
 Music Maker Ltd. (div. of the Ditchburn Org.), Dock Rd., Lytham, Lancs. Tel: (039) 16-3141. Mgr.: J. M. Thomas.
 Music of Today, see Hansen Publ'ns.
 Musicus Ltd., 74 Newman St., London W1. Tel: (01) 580-0074.
Affiliates: Jamie Marden Ltd., Moon Publ'g Co. Ltd., Edward White (Compositions) Ltd., Edward White Orchestras.
 Musigraph Ltd., 13 Theobalds Rd., London WC1. Tel: (01) 405-3243.
 Mustard Music Ltd. Dir.: Tony Macaulay. See Gem.
 Mutual, see KPM.
 Newday, see Strawberry.
 N W R Music, see Noel Gay.

New Ikon, see Essex.
 Newville Music Ltd., see Page Full of Hits.
 New World Music, see Chappell.
 New World Publ'rs, see Chappell.
 Nightingale, see KPM.
 Nirvana, see Mother Mistro.
 Noble, see Carlin.
 Northern Songs, see Dick James.
 Novello & Co. Ltd., Borough Green, Sevenoaks, Kent. Tel: Borough Green 3261. Cable: NOVELLOS SEVENOAKS. Telex: 95129. Sales Mgr.: Spencer W. Freeman; Adv. & Pub.: John Woodman.
Branch: London W1, 27 Soho Sq.
Affiliates: Elkin, Paxton.
Int'l firms represented: Hansler, Henle, Kahnt, Kistner & Siegel, Leuckart, Moseler, Muller, Zimmermann (all Germany), Rubank (USA). (SEE ADVERTISEMENT).
 Nuova, see Dick James.
 Oaktree, see Carlin.
 Terry Oates, see Chappell.
 Obelisk Music (PRS), 32 Ellerdale Rd., London NW3. Tel: (01) 435-5255. Pres. & Gen. Mgr.: Heinz Hirschmann.
Int'l firm represented: Melo-Musik (Switzerland).
Int'l rep.: Switzerland (Melo-Musik).
 Object Music Ltd., Little Birchwood, Cock Clarks, Chelmsford, Essex. Tel: Purleigh 441. Mng. Dir.: Mark Pasquin.
Affiliate: Pinetree Music Ltd.
 Octava Ltd., see Josef Weinberger.
 October, see Carlin.
 One Four Two, see Tee Pee.
 Ono Music Ltd., see Apple.
 Osibisa Music Ltd., see Bron.
 Our Music Ltd., see The Red Bus.
 Our Songs, see Chappell.
 P K, see Chappell.
 P S Music Ltd., see United Artists.
 Pacermusic, see Dick James.
 Page Full of Hits, 4 Tilney St., Park Ln., Mayfair, London W1. Tel: (01) 493-8873. Cable: PENSONG. Dirs.: Terry Noon, Larry Page.
Affiliates: Drill Music Ltd., Dulcimer Music Ltd., Falcon Music Ltd., Gannet Music Ltd., Newville Music Ltd., Tally Ho Music Ltd., Tower Bridge Music, White Dove Music Ltd.

Pagsol, see Tee Pee.
 Palace Music Co. Ltd., see Burlington.
 Pall Mall, see Dick James.
 Palmer, see Beverly.
 Paniel, see Robert Mellin.
 Pan-Music Ltd., see Kassner.

continued on page 380



CUSTOM PRESSING

THE

SPECIALISTS FOR THE

MANUFACTURE OF ALL TYPES

OF GRAMPHONE RECORDS

KEENEST RATES IN U.K.

DAILY DELIVERIES IN

LONDON AREA

ENQUIRIES INVITED

INDUSTRIAL COMMERCIAL

PLASTICS LTD.

DEACON STREET, LEICESTER LE2

7EF ENGLAND. TEL: 0533-56608/9.

LONDON OFFICES:

173, Wardour Street

LONDON, W1V 3PA

Tels: 01-437 3877—8-9

Telex: 267458

continued

Pantryan Songs, see Carlin.
 Paradise Music Ltd., see Belwin-Mills.
 Paragon Music Co. Ltd., see Preston-Stevens.
 Norrie Paramor Music Ltd., 5 Denmark St., London WC2 HBLP. Tel: (01) 836-4741. Pres.: Norrie Paramor; Gen. Mgr.: Alan Paramor. (See Lorna).
 Parnes Music Ltd., see United Artists.
 Pat, see Tee Pee.
 Paterson's Publ'ns Ltd., 36 Wigmore St., London W1H OEX. Tel: (01) 935-3551.
 Patricia, see Chappell.
 Pattern, see Lorna.
 Paxton, see Novello.
 Pedro Music Ltd., see Cyril Shane.
 Peer-Int'l Library Ltd., see Southern.
 Penjane, see Carlin.
 Pennine Music Ltd., see Sunbury.
 Pepe, see KPM.
 Petebern Music, see Robbins.
 Peterman, see Carlin.
 Petrone, see A. Schroeder.
 Piccadilly Music, 70 Shaftesbury Ave., London W1. Tel: (01) 437-6144.
 Pickwick, see Leeds.
 Pinetree Music Ltd., see Object.
 Pinewalk Music, see Island.
 Pitney Music Ltd., see Bron.
 Planetary-Nom London Ltd., 39/42 New Bond St., London W1Y 9HB. Tel: (01) 493-3074/4800. Gen. Mgr.: Iain McCarthy.
Home office: USA, Big Seven.
Affiliate: Chic's Own Music.
Int'l reps.: Argentina (Fermata), Australia (Norman Whiteley), Brazil (Fermata), Denmark (Decapo), France (Vogue), Germany (Planetary), Italy (Star), Japan (Mrs. George Thomas Foster), Mexico (Ed. Musical Latino Americano), Netherlands (Basari), South Africa (Planetary-Nom), Spain (Francis, Day), Sweden (Sonora).
 Plexium Music Co., 9 Oxford Circus Ave., London W1. Tel: (01) 437-2434. Dir.: Gordon Litinga.
 Polygon Music, see April.
 Pop-Gun, see Louvigny-Marquee.
 Poppo, see Robert Mellin.
 Freddie Poser Music Ltd., 19 Ruxley Ridge, Claygate, Surrey. Dirs.: Freddie & S.G. Poser.
 Preston-Stevens Music Co. Ltd., Lansdowne House, Lansdowne Rd., London W11. Tel: (01) 727-0041. Pres.: Denis Preston; Gen. Mgr.: Lionel G. Stevens.
Affiliate: Paragon Music Co. Ltd.
 Alan Price, see Carlin.
 Proud Prod'ns Ltd., see United Artists.
 Keith Prowse, see KPM.
 Pulsar, see Carlin.
 Purple Music Ltd., 25 Newman St., London W1. Tel: (01) 637-2586. Dirs.: Anthony Edwards, John Colletta.
 Python Music Ltd., see Apple.
 Quaver, see Alan Keen.
 Quorum, see Mother Mistro.
 R A K Publ'g Ltd., 155/157 Oxford St., Penthouse Suite, London W1. Tel: (01) 437-6671. Gen. Mgr.: David Most.
Int'l reps.: France (Baboo), Germany (Melodie der Welt).
Affiliate: Stud Music.
 R H M Music, see Ambassador.
 R P M Music, see Shapiro, Bernstein.
 R S O (Robert Stigwood Org.) Publ'g Ltd., 67 Brook St., London W1. Tel: ((01) 629-9121. Mng. Dir.: Sam Mortimer.
Affiliates: Abigail Music (London) Ltd., P.E. Baker Music Ltd., Bruce Music Ltd., Draitleaf Ltd., Marmalade Music, St. George Music Ltd., Throat Music Ltd., Venice Music.
Int'l reps.: Australia, Belgium, Canada, France, South Africa, USA (all RSO); Austria, Germany, Switzerland (Rudolf Slezak). (SEE ADVERTISEMENT)

Radley, see A. Schroeder.
 Radview, see Chappell.

novello

**publishers of
Church Organ**

Choral Educational

Orchestral Brass Band

**Military Band &
All Instrumental Music**

**NOVELLO
Borough Green
Sevenoaks Kent**

Rawlou, see Leeds.
 Realm Music Publ'g Ltd., 173 Wardour St., London W1. Tel: (01) 437-3877, 734-2525. Telex: 267-458. (See Margaret Brace).
 The Red Bus Co., PO Box 4PW, 33/37 Wardour St., London W1. Tel: (01) 734-9466. Dir.: Eliot M. Cohen.
Affiliates: Our Music Ltd., Red Bus Music Int'l.
 Reeder & Walsh, see B. Feldman.
 Les Reed Music Ltd., 13B Charing Cross Rd., London WC2. Tel: (01) 240-3970, 836-0524.
 Reindeer Music Publ'g Co. Ltd., 5 Denmark St., London WC2. Tel: (01) 836-4076.
 Revelation Music, see April.
 Revival Music Ltd., see Margaret Brace.
 Revolution Music Ltd., 48B/490 Old Kent Rd., London SE1. Tel: (01) 237-1737. Pres.: Dave Hadfield; Gen. Mgr.: S. M. Forbes-Keir. (See Carlin).
 Revolver Music, see April.
 Reynolds, see KPM.
 Peter Rice Music, see Hero.
 G. Ricordi & Co. (London) Ltd., 36 Wigmore St., London W1. Tel: (01) 935-2473.
 Roar Music Ltd., see B. Feldman.
 Robbins Music Corp. Ltd., 35 Soho Sq., London W1. Tel: (01) 437-0068. Mng. Dir.: Alan Holmes.
Affiliates: Leo Feist Ltd., Gabby Music, Kadence Music, Petebern Music, Young Music Ent. Ltd.
Int'l firms represented: Canciones del Mundo (Spain), Curci (Italy), France Melodie (France), Reuter & Reuter (Sweden), Trident (Netherlands).
Int'l reps.: France (France Melodie), Italy (Curci), Netherlands (Trident), Spain (Canciones del Mundo), Sweden (Reuter & Reuter), USA (Big 3).
 Rockbottom Music Ltd., see Warlock.
 Rogers Music Ltd., see United Artists.
 Winthrop Rogers, see Boosey & Hawkes.
 Romney, see Essex.
 Roncom Music Ltd., see Croma.
 Rondor Music (London) Ltd., 147 Oxford St., London W1. Tel: (01) 493-1693. Gen. Mgr.: Derek Green.
Home office: USA.
Affiliate: Big Secret Music Ltd.
 Roxborough, see Robert Mellin.
 Rudall Carte, see Boosey & Hawkes.
 Rumbalero, see Chappell.
 Russe de Musique (Eds.), see Boosey & Hawkes.
 Rutland, see Essex.
 Ryan, see Carlin.
 S P R, see Carlin.
 Sagittarius Music Ltd., see Franklin Boyd.
 St. George Music Ltd., see RSO.
 Same Old Songs, see Mother Mistro.
 Sam Songs, see Carlin.
 Sanah, see Uncle Doris.
 Santa Ponsa, see Dick James.
 Satellite, see Robert Mellin.
 Saydisc Specialized Rec'gs Ltd., The Barton, Inglestone Common, Badminton, Gloucester GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena.
Affiliates: Matchbox Music, Village Thing Music.
 Schaeffers-Kassner Music Ltd., see Kassner.
 Schott & Co. Ltd., 48 Great Marlborough St., London W1. Tel: (01) 437-1246.
 A. Schroeder Music Publ'g Co. Ltd., 15 Berkeley St., London W1X, 5AE. Tel: (01) 493-2506. Cable: SCHROMUS. Contacts: Arthur Crisford, Ken Boyle.
Home office: USA.
Affiliates: Anim, Arch, Avaris, Bella Godiva, Boscoe, Em-Jay, Englewold, Hedleysongs, Isalee, January, Jones-Bones, Lar-Bell, Lassie, Manistee, Petrone, Radley, Sea-Lark, Woldox, Wolper, Wrathor, Yameta Co. Ltd. of the Bahamas.
 Schwab, 4 Bertha Pl., Leeds.
Int'l branch: USA.
 Schwartz, see Robert Mellin.
 Scoebert (PRS), 3331/333 Willesden High Rd., London NW10. Tel: (01) 459-2333.
 Scott/Solomon, see Tee Pee.
 Screen Gems/Columbia Music Ltd., 19/23 Wells St., London W1. Tel: (01) 580-2090. Mng. Dir.: Jack McGraw; Gen. Mgr.: Terry Oates.
Home office: USA.
Affiliates: Alexander Music Ltd., Firewater Music Ltd., Harvard Music Ltd., Jill Music Ltd., Learoy Music Ltd., Limbridge Music Ltd., Mews Music Ltd., Music Assocs. Ltd., Shawbury Music Ltd., TR Music Ltd. (all PRS).
Int'l firms represented: Belldale, Colgems, Gower, House of Cash, Righteous Bros. (all USA).
 Sea-Lark, see A. Schroeder.
 See Saw Music Ltd., see Southern.
 Semprini, see Carlin.
 Shadamin, see Carlin.
 Shadows, see Carlin.
 Shaftesbury, see MAM.
 Shair, see Dick James.
 Cyril Shane Org., 69 Harley House, Marylebone Rd., London NW1 5HN. Tel: (01) 486-4651/4886. Pres.: Cyril Shane; Gen. Mgr.: Stephen Shane.
Int'l branch: USA.
Affiliates: Avemb Songs Ltd., Christabel Music Ltd., Kipper Songs Ltd., Pedro Music Ltd., Cyril Shane Music Ltd., Shanfidd Music Ltd., Shanklin Music Ltd., Telescope Music Ltd.,

Tip Top Songs Ltd., Univista Music Ltd.
Int'l firms represented: Avco Embassy, Avemb Songs, Fullness, Thunderclapp (all USA).
Int'l reps.: Australasia (Festival), Far East (Pathe), Japan (Hara), Mexico (Fermata), Scandinavia (Air Music), South Africa (Music Publ'g Co. of Africa), South America (Fermata do Brasil).
 Shanfidd Music Ltd., see Cyril Shane.
 Shanklin Music Ltd., see Cyril Shane.
 Shapiro, Bernstein & Co. Ltd., Warwick House, 38 Soho Sq., London W1. Tel: (01) 437-3493.
Affiliates: Accolade Music, Aviva Music, Blue Note Music, Clare Music, DeKapa Music, Digger Dog Music, Glad Music, Henrietta Music, RPM Music, Skidmore Music, Veronica Music.
 Sharcha Music Ltd., see Margaret Brace.
 Shawbury Music Ltd., see Screen Gems/Columbia.
 Shere (Surrey), see Campbell, Connelly.
 Sherwin, see Robert Mellin.
 Sherwood Music, see April.
 Show, see Campbell, Connelly.
 Sikorski, see Campbell, Connelly.
 Silhouette Music, see Hansen Publ'ns.
 Singular, see Robert Mellin.
 Skidmore Music, see Shapiro, Bernstein.
 Slamina, see Carlin.
 Slane Music, see Heathside.
 Ethel Smith Music Corp., see Hansen Publ'ns.
 Smooth, see Carlin.
 Soho Music Ltd., see United Artists.
 Solmusica, see Carlin.
 Dorothy Solomon Assoc'd Artists, see Tee Pee.
 Sonet Publ'g, 29 Oxford St., London W1. Tel: (01) 437-0806. Gen. Mgr.: Rodney Buckle.
Affiliate: Village Thing Music.
Int'l firms represented: Country Joe, Denson, MacDonald (all USA).
 Southern, B Denmark St., London WC2. Tel: (01) 836-4524. Cable: SOUTHMUSIC. Mng. Dir.: R.C. Kingston.
Home office: USA.
Affiliates: Anglo Southern Film Music, Brio, Carter-Lewis, Cedarwood, Donovan, Dunmo, Iver Rec'g, Latin-American, Liber-Southern, Meridian, Meteor, Monique, Peer-Int'l Library Ltd., See Saw Music Ltd., Southern Library of Rec'd Music, Southern Monarch Film Music.
 Southern Library of Rec'd Music, see Southern.
 Southern Monarch Film Music, see Southern.
 Space, see Chappell.
 Spanka, see MAM.
 Sparta Florida Music Group Ltd. (PRS), 155/157 Oxford St., London W1. Tel: (01) 437-2468. Pres.: Hal Shaper; Gen. Mgr.: Mike Berry.
Int'l firms represented: Hillbrow, Kenwood (both USA).
Int'l reps.: Australia (Albert & Sons), Canada (Kenwood), France (Marouani), Germany (Hans Wewerka), Italy (Suivini Zeroni), USA (Kenwood).
 Speedee, see Lorna.
 Sphere, see MAM.
 Spindrift, see Chappell.
 Spinning Top Music Ltd. (div. of Class Int'l), 113 Westbourne Grove, London W2. Tel: (01) 727-3503. Cable: TRENDISC. Telex: 27382. Dir.: Rod Harrod.
 Spooone, see Leeds.
 Springfield, see Chappell.
 Stainer & Bell Ltd., 29 Newman St., London W1P 3PE. Tel: (01) 636-2967. Mng. Dir.: B.A. Braley; Exec. Dir.: A.D. Bonner.
Branch: Great Yarmouth, Queen Ann's Rd, Southtown. Tel: Great Yarmouth 4281.
Int'l rep.: USA (Galaxy).
 Standard, see Essex.
 Stanhope Music Ltd., see Flamingo.
 Stanyan Music Ltd., see Franklin Boyd.
 Starfire Music Ltd., see United Artists.
 Startling Music Ltd., see Apple.
 Sterling, see Chappell.
 Sticks Music Ltd., see United Artists.
 Robert Stigwood Org., see RSO. (SEE ADVERTISEMENT)
 Straight Music, see Head.
 Stratford, see Chappell.
 Stratsong, see Carlin.
 Strawberry Music Ltd., 9 Tennyson Rd., Hounslow, Middx. Tel: (01) 570-323B. Pres.: D.J. Cousins.
Affiliate: Newday.
 Studio G (PRS/MCPS), 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gales; Gen. Mgr.: P. Villiers.
Affiliate: Tempest (PRS, MCPS).
Int'l firm represented: Charles Fuller (USA).
Int'l reps.: Australasia (J. Albert & Son), Japan & Far East (Brull), USA (Emil Ascher, Crump).
 Stud Music, see RAK.
 Stylus, see Carlin.
 Subar, see Robert Mellin.
 Success Music Ltd., see Kassner.
 Sugartown Music Co. Ltd., see United Artists.
 Sunbury Music Ltd., 1 Derby St., London W1. Tel: (01) 493-9772. Gen. Mgr.: J. T. Heath.
Affiliates: Beautiful Music Ltd., Buzz Music Ltd., Casual Music Ltd., Clodagh Music Ltd., GH Music Ltd., Groovy Music Ltd., Pennine Music Ltd., Sunshin Music Ltd. (SEE ADVERTISEMENT).
 Sun Music Publ'g Co. Ltd., see Francis, Day & Hunter.

continued on page 382

DICK JAMES MUSIC LIMITED

is still the home of
The World's
GREATEST HITS!



The World Wide Organisation of
Dick James Music Limited
AND THE ASSOCIATED COMPANIES



D.J.M. (DISTRIBUTORS) LIMITED

DICK JAMES MUSIC LTD.,

James House, 71/75 New Oxford St., London W.C.1.

Tel: 01-836 4864 Cables: Dejamus, London, WC1.

Telex: 27135 (Dejamus, London)

FOR USA, CANADA, MEXICO & THE PHILIPPINES
SUITE 1200, 1780, BROADWAY, NEW YORK, N.Y. 10019

continued

Sunshine Music Ltd., 37a Maida Vale, London W9. Tel: (01) 289-3366.
Affiliated company: Sunbury Music Ltd.
 Supreme, see Carlin.
 Sure, 361 Oxford St., 2nd fl., London W1. Tel: (01) 629-6785. Cable: IMAGEPUB.
 Swansong, see Carlin.
 Synchronox Music Library, 21 Parke Rd., Barnes, London SW13. Tel: (01) 748-6626. Gen. Mgr.: Andrew Adorian.
Home office: USA, Sam Fox.
Int'l firm represented: Makeba (USA).
Int'l reps.: Australia (Sam Fox), Canada (Gordon V. Thompson), France (Labrador), Germany (Fund of Music), Israel (Subar), Japan (A. Schroeder), Mexico (Brambila), New Zealand (Sam Fox in Australia), Portugal (Telectra), Spain (Calypso).
 T M, see Carlin.
 T R Music Ltd., see Screen Gems/Columbia.
 Tally Ho Music Ltd., see Page Full of Hits.
 Tangent Music Ltd., 52 Shaftesbury Ave., Suite 11, London W1. Tel: (01) 734-8862, 603-3641.
 Tangerine, see Leeds.
 Tarot, see Carlin.
 Taurus Music Ltd., 17 Nottingham St., London W1. Tel: (01) 935-1159. Mng. Dir.: Chris McCloud; Co-Dir.: Paul Brady.
Int'l rep.: Worldwide (Chappell).
 Tee Pee, 58/59 Great Marlborough St., London W1. Tel: (01) 437-5803.
Affiliates: Belgravia, Favourite, Hyde Park, Jasol, One Four Two, Pagsol, Pat, Scott/Solomon, Dorothy Solomon Assoc'd Artists.
 Tele-Copyrights, see Chappell.
 Telescope Music Ltd., see Cyril Shane.
 Television, see KPM.
 Tempest, see Studio G.
 Threshold, see Leeds.
 Throat Music Ltd., see RSO.
 Tin Pan Alley Music Ltd., see Fanfare.
 Tip Top Songs Ltd., see Cyril Shane.
 Tifan, see Campbell, Connelly.
 Toad Tunes, see Campbell, Connelly.
 David Toff Music Publ'g Co. Ltd., 74 Newman St., London W1P 3LA. Tel: (01) 580-0641.
 Together, see Dick James.
 Tollak, see Carlin.
 Tollie, see Carlin.
 Tomorrow Music, see April.
 Tower Bridge Music, see Page Full of Hits.
 Tumble Music Co. Ltd., 5 Denmark St., London WC2. Tel: (01) 836-7691.
 Trees Music, see Island.
 Eddie Tre-Vett, see Carlin.
 Tribune, see KPM.
 Trio, see Carlin.
 Tristan, 60/62 Old Compton St., Suite 2, London W1.
 Tuesday Prod'ns Ltd., 68 Oxford St., London W1. Tel: (01) 636-6317, 580-4877.
 Tunetime Music Ltd., see Fanfare.
 Twentieth Century Music Corp. Ltd., Twentieth Century House, Soho Sq., London W1V 6AP. Tel: (01) 437-7766. Gen. Mgr.: Leslie Lowe.
Int'l firms represented: Fox Fanfare (USA), Twentieth Century Music (USA).
 Two-Four Music, see Noel Gay.
 Tyler, see Essex.
 Uncle Doris Music Ltd., Blue Horizon House, 65 Parkway, London NW1. Tel: (01) 267-3317. Cable: BLUHORIZON. Mng Dir.: Richard Vernon; Dir.: Mike Vernon; Copyright & Admin.: Linda Baldwin.
Int'l branch: USA.
Affiliates: Goodie Two Shoes, Sanah.
 United Artists Music Ltd., 37/41 Mortimer St., London W1A 2JL. Tel: (01) 636-1655. Dirs.: John Spalding, Noel Rogers.
Home office: USA.
Affiliates: Arsenal Music Ltd., Dominion Music Co. Ltd., Galahad Music Ltd., Grand Canyon Music Ltd., Kama Sutra Music Ltd., Mortimer Music Ltd., PS Music Ltd., Parnes Music Ltd., Proud Prod'ns Ltd., Rogers Music Ltd., Soho Music Ltd., Starfire Music Ltd., Sticks Music Ltd., Sugartown Music Co. Ltd., Zel Music Ltd.
Int'l firms represented: Bar-Thel, Frandell, Liz-Bet, Prestige, Primebeat, Rich-Car, Tempo, UA Music Int'l, Unart (all USA).
Int'l reps.: Argentina (UA), Australia (United Artists), Austria (UA), Brazil (Iraomas Vitale), France (United Artists), Germany (United Artists), Hong Kong (Pathe), Israel (Subar), Italy (Tevere), Japan (United Artists), Mexico (Editorial Musical Latino Americana), Netherlands (UA), South Africa (United Artists), Spain (Hispavox), Sweden (United Artists), Switzerland (United Artists).
 Universal Songs Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel: (01) 352-2882. Pres.: Peter Douglas; Gen. Mgr.: Robert Bain.
Int'l branch: France.
Int'l reps.: France (Paul Beuscher), Japan (Alfa).
 Univista Music Ltd., see Cyril Shane.
 Valando, see Chappell.
 Valley, see Leeds.
 Vanguard Music Ltd., Gloucester House, 19 Charing Cross Rd., London WC2. Tel: (01) 839-5722/3655. Mng. Dir.: Jack Jones.
Home office: USA.

Varda, see KPM.
 Venice Music, see RSO.
 Veronica Music, see Shapiro, Bernstein.
 Verulam, see Marquis.
 Vicki, see Carlin.
 Victoria, see Chappell.
 Village Thing Music, see Saydisc & Sonet.
 Vinco, see Campbell, Connelly.
 Vocable Music Co. Ltd., see ATV-Kirshner.
 Phil Wainman Music, see April.
 Walrus Music Ltd., 6 Southampton Pl., London WC1. Tel: (01) 405-0943.
 Walton, see Chappell.
 Warland, see Carlin.
 Warlock Music Ltd., 155-157 Oxford St., London W1. Tel: (01) 734-9710. Dirs.: Brenda Ralfini, Marian Bain, J. Leftly; Gen. Mgr.: Brenda Ralfini.
Affiliate: Rockbottom Music Ltd.
Int'l rep.: USA (UFO).
 Warner Bus Music, see Bisquit.
 Waterloo, see Carlin.
 Jeff Wayne, 11 Aldwych, London WC2. Tel: (01) 836-3187/7441.
 Wednesday Music, see Noel Gay.
 Josef Weinberger Ltd., 10-16 Rathbone St., London W1P 2BJ. Tel: (01) 580-2827. Dirs.: S. Buchman, R.M. Toeman, Dr. O. Blau, Mrs. R. Blau.
Affiliates: Background Music Publ'rs Ltd., Fred Benson Ltd., Inter-Art Co., Octava Ltd.
Int'l firms represented: Ring (Germany), Sforzando (France), Wien Melodie (Austria).
Int'l reps.: Australia (Chappell, W.H. Paling), Austria (Wien Melodie), France (Sforzando), Germany (Ring), Italy (Nazionalmusic, Ed. Musicale Video), Netherlands (Holland Music), South Africa (Bandstand), Switzerland (Tefima), USA (Emil Ascher).
 White Dove Music Ltd., see Page Full of Hits.
 Edward White, see Musicus Ltd.
 Wigwam Music, see Hedleysongs.
 Wildwood, see Essex.
 Williamson, see Chappell.
 Enno Winkler, 29 Percy Rd., Isleworth, London.
Home office: Germany.
 Woldo, see A. Schroeder.
 Wolper, see A. Schroeder.
 Wonder, see Dick James.
 Roy Wood, see Carlin.
 Woodside, see Lorna.
 World Copyrights, see KPM.
 World Wide Music, see KPM.
 Wrathler, see A. Schroeder.
 Lawrence Wright Ltd., see ATV-Kirshner.
 Writers Workshop, see Essex.
 Wurzum Music, see April.
 Xanadu Music Ltd. (div. of The Pleasurama Group), 7 Welbeck St., London W1. Tel: (01) 486-2446. Cable: PLEASURAMA. Pres.: John Kennedy.
Int'l rep.: USA (United Artists).
 Yale Music Corp. Ltd., see Bron.
 Yameta Co. Ltd. of the Bahamas, see A. Schroeder.
 Yarbbirds Music Ltd., see B. Feldman.
 T. Yason, 67 Agar Gro., London NW1. Tel: (01) 485-7532.
 Yessongs Ltd., 10 St. Georges' St., Hanover Sq., London W1.
 Young Int'l, 6 New Compton St., London WC2. Tel: (01) 836-8171.
Int'l firm represented: BYG Music (France).
 Young Music Ents. Ltd., see Robbins.
 Yukon Music Ltd., see Kassner.
 Zan, see Carlin.
 Zel Music Ltd., see United Artists.
 Zoom, see Dick James.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

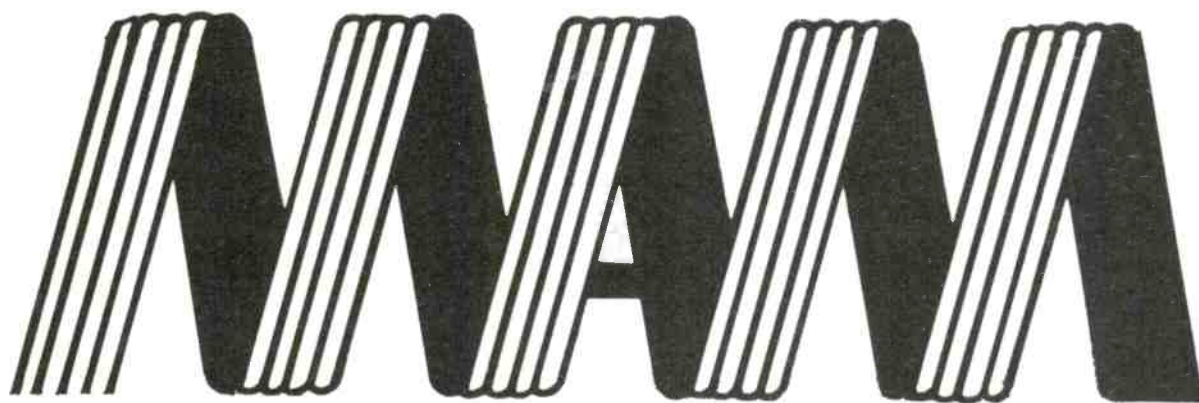
Amusement Trades Ass'n Ltd., Gloucester House, 19 Charing Cross Rd., London WC2H OES. Tel: (01) 930-9179. Pres.: P. Shefras; Gen. Sec'y: A.P. Willis.
 Arts Council of Great Britain, 105 Piccadilly, London W1V 0AU. Tel: (01) 629-9495.
Branches: Scotland, Scottish Arts Council, 11 Rothsay Terr., Edinburgh 3. Tel: (031) 225-2769—Wales, Welsh Arts Council, Holst House, 9 Museum Pl., Cardiff CF1 3NY. Tel: (0222) 4-3055.
 Associated Board of the Royal Schools of Music (Royal Academy of Music, Royal College of Music, Royal Manchester College of Music, & Royal Scottish Academy of Music & Drama), for Local Examinations in Music, 14 Bedford Sq., London WC1B 3JG. Tel: (01) 636-4478, 580-2470.
 Associated Trade Publ'ns Ltd., 259 Grays Inn Rd., London WC1. Tel: (01) 837-3311.
 The Association of Exhibition Organisers, 1 New Bond St., London W1. Tel: (01) 493-7126.
 Association of Musical Entertainments, Orchestras & Artists, 39 Wardour St., London W1. Tel: (01) 734-4550.
 Association of Musical Instrument Inds., 8 Hollywood Way, Woodford Green, Essex. Tel: Larkswood 1171.
 Association of Professional Rec'g Studios Ltd., 3 Strathray Gardens, London NW3 4PA. Tel: (01) 794-2474. Gen. Sec'y: W.N.H. Barrett.

Board of Ballroom Dancing, 115 High Holborn, London WC1. Tel: (01) 405-2341.
 Board of Trade, 1 Victoria St., London SW1. Tel: (01) 222-7877.
 British Federation of Music Festivals, 106 Gloucester Pl., London W1H 3DB. Tel: (01) 935-6371. Sec'y: Mrs. Eileen Craine.
 British Institute of Rec'd Sound, 29 Exhibition Rd., London SW7. Tel: (01) 589-6603. Dir.: Patrick Saul.
 British Music Information Centre, 10 Stratford Pl., London W1N 9AE. Tel: (01) 499-8567.
 British Rec'd Tape Development Committee, 20 Manchester Sq., London W1. Tel: (01) 486-4488.
 Campaign for Independent Broadcasting, 13 Ashwood House, London NW4. Tel: (01) 203-0861. Chm.: David Prewett; Sec'y: A. M. Bunzl; Press & PR: Martin Rosen.
 Campaign for the Advance of Live Music, 116 Shaftesbury Ave., London W1. Tel: (01) 734-2964.
 Chingford Amateur Dramatic & Operatic Society, Friday Hill House, Simmons Ln., London E4.
 Composers' Guild of Great Britain, 10 Stratford Pl., London W1N 9AE. Tel: (01) 499-8567.
 Country Music Ass'n (Great Britain), c/o M. Kash, Mervyn Conn Org., 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255.
 English Folk Dance & Song Society (EFDSS), Cecil Sharp House, 2 Regents Park Rd., London NW1 7AY. Tel: (01) 485-2206. Pres.: H.R.H. Princess Margaret; Gen. Sec'y: Kenneth Goode; Publ'ns Officer: Tony Wales.
 Federation of British Artists, 6 Suffolk St., London SW1. Tel: (01) 930-6844.
 Federation of British Audio, 49 Russell Sq., London W1. Tel: (01) 580-3586.
 G R R C (Grammophone Rec. Retailers Committee of the Music Trades Ass'n), 34a Paddington St., London W1M 4DJ. Tel: (01) 935-6156. Sec'y: Christopher Foss.
 Incorporated Society of Musicians, 48 Gloucester Pl., London W1H 3HJ. Tel: (01) 935-9791. Gen. Sec'y: Denis Brearley.
 International Federation of the Phonographic Ind., 123 Pall Mall, London SW1. Tel: (01) 930-1752. Cable: INTERFONIC. Telex: 91 90 44.
 London Orchestral Ass'n, 13/14 Archer St., Great Windmill St., London W1V 7HG. Tel: (01) 437-1588. Sec'y: A. Fawcett.
 M T A (Music Trades Ass'n) Training Centre Ltd., 29 Exhibition Rd., Kensington, London SW7. Tel: (01) 589-1203. Sec'y & Training Officer: Margaret Davis.
 Musician's Union, 29 Catherine Pl., Buckingham Gate, London SW1. Tel: (01) 834-1348.
 Music Publishers' Ass'n Ltd., 73/75 Mortimer St., London W1N 7TB. Tel: (01) 580-3399, 636-6027. Pres.: David Toff; VP: R. C. Noel Johnson.
 Music Teachers Ass'n, 106 Gloucester Pl., London W1H 3DB. Tel: (01) 935-6371. Sec'y: Mrs. Eileen Craine.
 Music Trades Ass'n, 139 Piccadilly, London W1. Tel: (01) MAY 7211.
 National Federation of Music Societies, 29 Exhibition Rd., London SW7. Tel: (01) 584-5797. Sec'y: T. Maunsell.
 National Jazz Federation Ltd., 18 Carlisle St., London W1.
 Phonograph Operators Ass'n Ltd., Gloucester House, 19 Charing Cross Rd., London WC2H OES. Tel: (01) 930-9179. Chm.: H. Cowan; Gen. Sec'y: A.P. Willis.
 Ernest Reed Music Ass'n, 151 King Henry's Rd., London NW3. Tel: (01) 722-9644.
 Songwriters Guild of Great Britain, 32 Shaftesbury Ave., London W1. Tel: (01) 437-1554/1439.
 Variety Artists Benevolent Fund, 18 Charing Cross Rd., London WC2. Tel: (01) 836-6310/3985.
 Variety Club of Great Britain, 1/4 Argyll St., 5th fl., London W1. Tel: (01) 437-9511.

DESIGN & ARTWORK

Amberlee Artists, 494 Harrow Rd., London W9. Tel: (01) 969-2315. Contacts: John Peters, Ray Perrin.
 Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Pres.: Claude E. Day; Gen. Mgr.: J. S. Miller; Sales Mgr.: D. Hammond.
 Ember Recs Ltd., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Pres.: Jeffrey S. Kruger; Gen. Mgr.: Jeffrey L. Horton; Sales Mgr.: Leslie Lewis.
 Harrison & Sons Ltd., Printing House Ln., Hayes, Middx. Tel: (01) 573-3828. Chm.: B. T. Coulton; Gen. Mgr.: R. A. Boxall; Sales Mgr.: G. A. Snell.
Branch: Bucks, Coates Ln., High Wycombe. Tel: (0494) 3-3321. Mgr.: R. F. York.
 Leader Sound Ltd., 5 N. Villas, London NW1. Tel: (01) 485-8906. Pres.: Bill Leader; Sales Mgr.: Helen Leader.
 Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
 Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel: (01) 352-2882. Pres.: Peter Douglas; Gen. Mgr.: Robert Bain.

continued on page 384



(The Tom Jones-Englebert Humperdinck Family)

MAM AGENCY LTD.
MAM PROMOTIONS LTD.
MAM RECORDS LTD.
MAM MUSIC PUBLISHING LTD.



Management Agency & Music Ltd.

24/25, New Bond Street, London, W. 1.

Tel: 01-629-9255

Cables: MAMARTISTE LONDON

Telex No: 27867

continued

Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.
 The Upton Printing Group, Upton House, 130 Barlby Rd., London W10. Tel: (01) 969-8343. Chm.: J.G. Lawson; Group Sales Dir.: Colin Brown.
 West Bros. Printers Ltd., 212 Durnsford Rd., London SW19. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.Y. Pinnell; Sales Mgr.: D. Higgs.

DIRECT-MAIL SERVICE

Amberlee Artists, 494 Harrow Rd., London W9. Tel: (01) 969-2315. Contacts: John Peters, Ray Perrin.
 Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
 Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel: (01) 352-2882. Pres.: Peter Douglas; Gen. Mgr.: Robert Bain.
 Saydisc Specialized Rec'gs Ltd., The Barton, Inglestone Common, Badminton, Gloucester GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.

The Upton Printing Group, Upton House, 130 Barlby Rd., London W10. Tel: (01) 969-8343. Chm.: J.G. Lawson; Group Sales Dir.: Colin Brown.
 West Bros. Printers Ltd., 212 Durnsford Rd., London SW19. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.Y. Pinnell; Sales Mgr.: D. Higgs.

LICENSING ORGANIZATIONS, MUSIC

Britico (British Copyright Protection Ass'n Ltd.), 29/33 Berners St., London W1P 4AA. Tel: (01) 580-5544. Cable: BIEMUSICO, WESDO. Gen. Mgr.: M. Bennett. (Mechanical rights only).
 M C P S (Mechanical-Copyright Protection Society Ltd.), Elgar House, 380 Streatam High Rd., London SW16 6HR. Tel: (01) 769-3181. Cable: MECOLICO. Pres.: J. Leslie Abbott; Gen. Mgr.: John M. Edwards. (Mechanical rights only).
 P R S (The Performing Right Society Ltd.), 29/33 Berners St., London W1P 4AA. Tel: (01) 580-5544. Cable: PERFORIGHT. Gen. Mgr.: M. Freegard. (Performing rights only).
 Phonographic Performance Ltd., Evelyn House, 62 Oxford St., London W1. Tel: (01) 636-1472. Gen. Mgr.: H. G. S. Gilbert. (Performing rights only).

LICENSORS, TAPE & RECORD

Disc Imports Ltd, 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Cable: IMDISC. Mng. Dir.: Irving T. Wilson; Gen. Mgr.: Lesley Devine.
 Ember Recs. Ltd., Carlton Tower Pl., Suite 4, Sloane St., London SW1X 9PZ. Tel: (01) 235-8243. Pres.: Jeffrey S. Kruger; Gen. Mgr.: Jeffrey L. Horton; Sales Mgr.: Leslie Lewis.
 Synchrofax Music Library, 21 Parke Rd., Barnes, London SW13 9NJ. Tel: (01) 748-6626. Gen. Mgr.: Andrew Adorian.

PLATING & PROCESSING PLANTS

British Homophone Co. Ltd., Excelsior Works, Rollins St., Ilderton Rd., London SE15. Tel: (01) 639-2080. Technical Mgr.: E. B. Pinniger; Sales Mgr.: P. W. Shrubbsall.
 Decca Rec. Co. Ltd., Albert Rd., New Malden, Surrey. Tel: (01) 942-2464. Factory Mgr.: N. Harper.
 Branch: Dorset, Holton Heath, Poole. Tel: Lytchett Minster 351, 279, 411. Factory Mgr.: N. Harper.
 Industrial Comm'l Plastics (1968) Ltd., Deacon St., Leicester. Tel: Leicester (0533) 5-6608. Mng. Dir.: R. Gouldstone. (SEE ADVERTISEMENT)
 Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
 Linguaphone Institute Ltd., 207/209 Regent St., London W1R 8AU. Tel: (01) 734-4347. Sec'y: S. Evans.
 Orlake Ltd., Sterling Works, Rainham Rd. S., Dagenham, Essex. Tel: (01) 592-0242. Mng. Dir.: R. Clark; Gen. Mgr.: J. Rooke.

PRESSING PLANTS

Allied Recs. Ltd., 326 Kensal Rd., London W10. Tel: (01) 969-6651. Mng. Dir.: Marcel Rodd.
 British Homophone Co. Ltd., Excelsior Works, Rollins St., Ilderton Rd., London SE15. Tel: (01) 639-2080. Technical Mgr.: E. B. Pinniger; Sales Mgr.: P. W. Shrubbsall.
 Decca Rec. Co. Ltd., Albert Rd., New Malden, Surrey. Tel: (01) 942-2464. Factory Mgr.: N. Harper.
 Branch: Dorset, Holton Heath, Poole. Tel: Lytchett Minster 351, 279, 411. Factory Mgr.: N. Harper.
 E M I Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Mng. Dir.: P. Brodie.
 Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E. B. Drosin.

Industrial Comm'l Plastics (1968) Ltd., Deacon St., Leicester. Tel: Leicester (0533) 5-6608. Mng. Dir.: R. Gouldstone. (SEE ADVERTISEMENT)
 Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
 Linguaphone Institute Ltd., 207/209 Regent St., London W1R 8AU. Tel: (01) 734-4347. Sec'y: S. Evans.
 Lyntone Rec'gs Ltd., 7/9 Wedmore St., London N19 4RU. Tel: (01) 263-1378. Mng. Dir.: P.S. Lynton.
 Orlake Ltd., Sterling Works, Rainham Rd. S., Dagenham, Essex. Tel: (01) 592-0242. Mng. Dir.: R. Clark; Gen. Mgr.: J. Rooke.
 Phillips Recs. Ltd., Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788.
 Polydor Recs., 17/19 Stratford Pl., London W1. Tel: (01) 499-8686.
 C. H. Rumble Ltd., 145 Franches Rd., Redhill, Surrey. Tel: Redhill 65204.
 Tranco Ltd. (Transcription Mfg. & Rec'g Co.), James Estate, Western Rd., Mitcham, Surrey. Tel: 648-7000.

PRINTERS & LITHOGRAPHERS

Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Pres.: Claude E. Day; Gen. Mgr.: J. S. Miller; Sales Mgr.: D. Hammond.
 Harrison & Sons Ltd., Printing House Ln., Hayes, Middx. Tel: (01) 573-3828. Chm.: B. T. Coulton; Gen. Mgr.: R. A. Boxall; Sales Mgr.: G. A. Snell.
 Branch: Bucks., Coates Ln., High Wycombe. Tel: (0494) 3-3321. Mgr.: R. F. York.
 Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E. B. Drosin.
 Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
 MacNeill Press Ltd., Newham's Row, 175 Bermondsey St., London SE1. Tel: (01) 407-5016. Pres.: J. M. Maciejewski; Gen. Mgr.: J. E. Chorley.
 Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel: (01) 352-2882. Pres.: Peter Douglas; Gen. Mgr.: Robert Bain.
 Shorewood Packaging Co. Ltd., College Rd., Aston Clinton, Bucks. Gen. Mgr.: Denis Rex.
 Home office: USA, New York, N.Y.
 The Upton Printing Group, Upton House, 130 Barlby Rd., London W10. Tel: (01) 969-8343. Chm.: J.G. Lawson; Group Sales Dir.: Colin Brown.
 West Bros. Printers Ltd., 212 Durnsford Rd., London SW19. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.Y. Pinnell; Sales Mgr.: D. Higgs.

PROMOTION & PUBLICITY

Amberlee Artists, 494 Harrow Rd., London W9. Tel: (01) 969-2315. Contacts: John Peters, Ray Perrin.
 Aquarius Mgmt. Ltd., 71 Berkeley House, Hay Hill, London W1. Tel: (01) 493-4974. Dirs.: D. Arden, S. Black, D. Reed.
 Barrett Maxwell Partners, 56 Princess Gate Mews, London SW7. Tel: (01) 584-9226.
 Tony Barrow Int'l Ltd., Abbott House, 1/2 Hanover St., London W1R 9WB. Tel: (01) 734-4742. Chm. & Mng. Dir.: Tony Barrow; Exec. Press Officers: Bess Coleman, Norman Dival, Marion Rainford.
 Beppo Mgmt., 20 Chipstead St., London SW6. Tel: (01) 736-7980. Dir.: Tim Sharnan.
 David Block Assocs., 12 Great Newport St., London WC2. Tel: (01) 240-1651.
 Tony Brainsby Publicity Ltd., 10 Kinnerton St., London SW1. Tel: (01) 235-3025, 589-3961. Dir.: Tony Brainsby.
 Gloria Bristow (Promos.) Ltd., 43 Aylesford St., SW1V 3RY. Tel: (01) 828-6803. Mng. Dir.: Gloria Bristow.
 Robin Britton, 1 Wyndham Mews, Upper Montague St., London W1. Tel: (01) 723-8416.
 Mervyn Conn Promos. Ltd., Chandos House, 45/46 Chandos Pl., London WC2. Tel: (01) 836-7255/9970. Cable: PROMDISC. Mng. Dir.: Mervyn Conn.
 Finita, 60 Castellain Rd., Maida Vale, London W9. Tel: (01) 289-0534.
 Flag Tidings, 21 Churton Pl., London SW1. Tel: (01) 828-2281.
 David Forshaw Ents., 6 Daley Pl., Boofle 20, Lancs. Tel: Aintree 9654.
 Tony Hall Ents. Ltd., 19/20 Noel St., London W1. Tel: (01) 437-1958. Pres.: Tony Hall.
 Bill Harry, 155/157 Oxford St., London W1. Tel: (01) 734-9233.
 Herbicide Prod'ns, c/o Ewan Stephens, 50 Rhodes Ave., Alexandria Park, London N22. Tel: (01) 888-2812. Mng. Dir.: Ewan Stephens; Promo.: Geof Syrett.
 Home office: USA, H. Goldberg Ents.
 Nigel Hutchinson Assocs., 29 South St., London W1. Tel: (01) 499-1553.
 Brian Innes, 21 Great Windmill St., London W1. Tel: (01) 437-6040.
 KayGee Publicity Consultants, 7 Denmark St., London WC2. Tel: (01) 836-5067, 240-1641.

Pres.: Keith Goodwin; Gen. Mgr.: Mac McIntyre.
 M A M (Management Agency & Music) Promos. Ltd., 24/25 New Bond St., London W1. Tel: (01) 629-9255. Cable: MAMARTISTE. Telex: 27867. Chm.: Gordon Mills; Mng. Dir.: W. L. Smith. (SEE ADVERTISEMENTS)
 Tony Mercer, 233a Cavendish Rd., Balham, London SW12. Tel: (01) 673-5224.
 Int'l branch: USA (Jim Travis in San Antonio, Tex.). (SEE ADVERTISEMENT)
 Mosk, 10 Oxford Circus Ave., London W1.
 Mitch Murray Ents. Ltd., The Mill Hilton, 13 Sunnyfield Mill Hill, London NW1. Tel: (01) 959-1411.
 New Dimension Public Relations Consultants, 19 Garrick St., London WC2. Tel: (01) 836-0077. Pres.: Chris Williams.
 Kay O'Dwyer Publicity Ltd., 6 Denmark St., London WC2. Tel: (01) 240-0891.
 Overlord Publicity (div. of Class Int'l), 113 Westbourne Grove, London W2. Tel: (01) 727-3503. Cable: TRENDISC. Telex: 27382. Dir.: Rod Harrod.
 Partnerplan Ltd., 61 Fleet St., London WC4. Tel: (01) 583-0961.
 Leslie Perrin Assocs. Ltd., Dumbarton House, 68 Oxford St., London W1. Tel: (01) 687-7122.
 Peter Richard Prod'ns Ltd., 1 Munro Terr., Cheyne Walk, London SW10. Tel: (01) 352-2882. Pres.: Peter Douglas; Gen. Mgr.: Robert Bain.
 Pied Piper Publicity, 5 Wardour St., London W1. Tel: (01) 734-8501.
 Kenneth Pitt Ltd., 39 Manchester St., London W1M 5PE. Tel: (01) 486-4293. Pres.: Kenneth Pitt.
 Prestige Public Relations Ltd., 361 Oxford St., London W1. Tel: (01) 629-6785.
 Publicity & Allied Interests Ltd., 72 Brook St., London W1. Tel: (01) 493-3045.
 R C B (Consultants) Ltd., 38 Edith Grove, London SW10. Tel: (01) 352-7360.
 Burnett Rigg, 507A Kings Rd., London SW10. Tel: (01) 351-0295.
 Solomon & Peres Ltd., 67/69 Ann St., Belfast 1. Tel: (0232) 3-1616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
 Int'l branch: Eire.
 Brian Sommerville, 23 Denmark St., London WC2. Tel: (01) 838-0535.
 Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.

RECORDING STUDIOS

A I R Rec'g Studios (1970), 214 Oxford St., London W1. Tel: (01) 637-2758. Chm.: George Martin; Studio Mgr. & Chief Eng.: Keith T. Slaughter; Mixers & Re-Mixers: Jack Clegg, Bill Price, John Punter, Alan Harris. No. of engs. 5; mixers 4; ass't mixers 6.
 Advision Ltd. (1954), 23 Gosfield St., London W1P 7HB. Tel: (01) 580-5707. Mng. Dir.: K.S. Hibberd; Gen. Mgr.: Roger Cameron; Chief Eng.: Andy Whetstone; Mixers: Roger Cameron, E. Offord, M. Rushtent, R. Beale; Re-Mixers: A. Whetstone, G. Middleton. No. of engs. 9; mixers 5; re-mixers 2.
 Amberlee Artists, 494 Harrow Rd., London W9. Tel: (01) 969-2315. Contacts: John Peters, Ray Perrin.
 Anvil Film & Rec'g Group Ltd. (reconstructed 1967), Denham Studios, Denham, Uxbridge, Middx. Tel: Denham 3522. Studio Mgr.: K.A. Cameron; Chief Eng.: Eric A. Tomlinson; Mixers: Eric A. Tomlinson, Ken Scriver; Re-Mixers: Doug Hurring, Pat Jeffries. No. of engs. 10; mixers 4; re-mixers 2.
 Banner Rec'd Sound Ltd. (1970), Rear 130 Alfreton Rd., Nottingham. Tel: (0602) 5-0793. Dir. & Studio Mgr.: P. K. Smith; Chief Eng.: Bill Moseley. No. of engs. 1.
 CALREC, Calder Rec'gs Ltd., Regent St., Hebden Bridge, Yorks. Tel: Hebden Bridge 2159. Chief Eng.: Howard Smith.
 C A M, 34 Moorfields, Liverpool 2. Tel: Liverpool Central 8200. Chief Eng.: Charles Weston.
 C B S (1964), 28-30 Theobalds Rd., London WC1. Tel: (01) 242-9000. Opns. Dir.: M.L. Oberstein; Studio Mgr.: Reg Warbuton; Chief Eng.: George Balla.
 Calder Rec'gs Ltd., see CALREC.
 Central Sound, 9 Denmark St., London WC2. Tel: (01) 836-6061.
 Chalk Farm Studios (1969), 1a Belmont St., London NW1. Tel: (01) 267-1542/1495. Owners: Vic Keary, Emil Shalit; Dir., Studio Mgr. & Chief Eng.: Vic Keary; Mixers: John Smith, Mike Craig. No. of engs. 3.
 Chappell Rec'g Studio (1966), 52 Maddox St., London W1. Tel: (01) 629-4668/7600. Dir.: E.C. Holmes; Studio Mgr. & Chief Eng.: John Timperley. No. of engs. 6; mixers 3; re-mixers 3.
 Cine-Lingual Sound Studios (1969), 27-29 Berwick St., London W1V 3RF. Tel: (01) 437-0136. Owners: A. Ancombe, E.H. Quainton; Studio Mgr.: A. Ancombe; Chief Eng.: E.H. Quainton; Mixers: A. Ancombe, H. Fairbairn. No. of engs. 6; mixers 2.
 Cine Tele Sound Studios Ltd. (1959), 49-52 Kensington Gardens Sq., London W2 4BA. Tel: (01) 229-9476. Dir.: A. Olivestone; Chief Eng.: Peter Harris; Mixers: John Richards, Dick

- Lewzey; Dubbing Mixers: Paul Carr, Norman Waring. No. of engs. 3.
- Command Studios (1970), 201 Piccadilly, London W1V 9LE. Tel: (01) 734-0181. Telex: 266662. Dir.: Denis Comper. No. of engs. 10; mixers 8.
- Craighall Rec'g Studio (div. of George Jeffrey Ltd.) (1961), 68 Craighall Rd., Edinburgh. Tel: (031) 552-3685. Mng. Dir. & Studio Mgr.: T. B. Laing; Chief Eng.: Robert Sibbald. No. of engs. 2.
- D J M (1970), 71-75 New Oxford St., London WC1. Tel: (01) 836-4864. Owner: Dick James; Studio Mgr.: Clive Franks; Chief Eng.: Clive Franks, Jeff Titmus. No. of engs. 2.
- Decca Rec. Co. Ltd., 165 Broadhurst Gardens, London NW6. Tel: (01) 624-7711/0851. No. of engs. 10.
- De Lane Lea Music Centre (1971), Engineers Way, Wembley, Middx. Tel: (01) 903-4611. Dir. & Studio Mgr.: Dave Siddle; Chief Eng.: Martin Birch; Mixers: Martin Birch, Louis Austin. No. of engs. 6.
- Deroysound Serv. (1966), High Bank Studio, Hawk St., Carnforth, Lancs. Tel: Carnforth 2273. Dir. & Studio Mgr.: A. D. Marsh; Chief Eng.: G. Crompton; Mixers: G. Crompton, B. Marsh. No. of engs. 2; mixers 1.
- Discotape Rec'g Studio (1967), Half Acre, Church Ln., Dore, Sheffield S17 3GT. Tel: Sheffield 365059. Owner & Studio Mgr.: N. J. Walsh; Chief Eng.: R. A. Clethro. No. of engs. 3.
- Discourses Ltd., 34 High St., Tunbridge Wells, Kent. Tel: Tunbridge Wells 2-6397. Pres. & Gen. Mgr.: Robert F. Hardcastle; Sales Mgr.: John Walton.
- Domino Rec'g Co. (1963), High St., Albrighton, Wolverhampton, Staffs. Tel: Albrighton 2384, 2900. Owner, Studio Mgr., Chief Eng. & Mixer: Andy McLachlan; Eng.: Ian Taylor. No. of engs. 2.
- E M 1 Rec'g Studios (1930), 3 Abbey Rd., St. John's Wood, London NW8 9AY. Tel: 286-1161. Studio Mgr.: G. W. Cook; Ass't Mgr.: K. N. Townsend; Pop Mixers & Re-Mixers: P. Bown, P. Vince P. Mew, P. McDonald, A. Clark, R. Lush, A. Parsons; Classical Mixers & Re-Mixers: C. Parker, R. Gooch, M. Gray, N. Boyling, S. Eltham. No. of engs. 12; mixers 12.
- Eden Studios Ltd. (1968), 11 Eden St., Kingston Upon Thames, Surrey. Tel: (01) 546-5577. Dirs.: Philip Love, Mike Gardner, Piers Ford-Crush; Studio Mgr.: Philip Love; Chief Eng.: Mike Gardner. No. of engs. 3.
- Fraser Peacock Assocs. Ltd. (1970), 94 High St., Wimbledon Village, London SW19. Tel: (01) 947-2233. Studio Mgr. & Chief Eng.: Barry Heath. No. of engs. 2; mixers 1; re-mixers 2.
- Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E.B. Drasin.
- Highbury Studios (1962), Swan Yard, London N1. Tel: (01) 226-3919/3746. Owner, Studio Mgr. & Chief Eng.: C. Clayton.
- Hollick & Taylor Rec'g Co. Ltd. (1945), 16 Grosvenor Rd., Birmingham 20. Tel: (021) 356-4246. Owners: Charles Hollick, John Taylor; Studio Mgr.: Jean Taylor; Chief Eng.: John Taylor. No. of engs. 3; mixers 2; re-mixers 2.
- I B C Sound Rec'g Studios Ltd. (div. of St. Katherine's Investment Holdings Ltd.) (1936), 35 Portland Pl., London W1N 3AG. Tel: (01) 637-2111. Studio Dir.: Michael Clayton; Technical Dir.: Dennis King; Mixers: John Pantry, Damon Lyon-Shaw, Bryan Stott, Andy Knight. No. of engs. 7; mixers 5.
- Independent Rec'g Studio (1967), 39 Harmer St., Gravesend, Kent. Tel: Gravesend 5687. Owner, Studio Mgr. & Chief Eng.: John Oram. No. of engs. 2.
- Intersound Rec'g Studios (div. of London Weekend Television) (1970), Wembley Park Dr., Wembley, Middx. HA9 0AA. Tel: (01) 902-9711. Studio Mgr.: Alan Evans; Chief Eng.: Vic Finch; Mixers: Ian Southern, David Taylor. No. of engs. 2; mixers 2.
- Island Studios (1969-70), 8-10 Basing St., London W11. Tel: (01) 229-1229. Owner: Chris Blackwell; Studio Mgr.: Joseph Yu; Engs.: Brian Humphries, Frank Owen, P. Brown. No. of engs. 4.
- The Jackson Rec'g Co. Ltd. (1957), The Studios, Rickmansworth, Herts. Tel.: Rickmansworth 72351. Owners: J. C. & M. Jackson; Studio Mgr.: J. C. Jackson; Chief Eng.: M. Jackson. No. of engs. 2.
- Stuart Johnson Prod'ns Ltd. (1964), 1 Gledwood Dr., Hayes, Middx. Tel: (01) 573-8744. Owner, Studio Mgr., Chief Eng. & Mixer: Stuart Johnson.
- R. G. Jones Ltd. (1969), Beulah Rd., Wimbledon, London SW19. Tel: (01) 542-4368, 540-4441. Studio Mgr.: Gerry Kitchingham; Chief Eng.: Robin Jones; Mixers: Gerry Kitchingham, Geoff & Robin Jones. No. of engs. 3; mixers 3; re-mixers 3.
- Kay Sound Rec'g Studio, 22 Soho Eq., London W1. Tel: (01) 437-7811; 72a Carlton Hill, St. Johns Wood, London NW8. Tel: (01) 624-1141. Mng. Dir.: Charles T. Parkhouse; Studio Mgr.: G. Latter.
- Lansdowne Rec'g Studios Ltd. (1957), Lansdowne House, Lansdowne Rd., Holland Park, London W11. Tel: (01) 727-0041. Gen. Mgr., Dir. & Chief Eng.: Adrian N. Kerridge. No. of engs. 4.
- Leader Sound Ltd., 5 N. Villas, London NW1. Tel: (01) 485-8906. Pres.: Bill Leader; Sales Mgr.: Helen Leader.
- Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
- Linguaphone Institute Ltd., 207/209 Regent St., London W1R 8AU. Tel: (01) 734-4347. Sec'y: S. Evans.
- Majestic Rec. Studios (1970), 146 Clapham High St., London SW4. Tel: (01) 622-1228. Owners: M. C. & J. D. Collier; Etudio Mgr.: Mike Collier; Chief Eng.: Roger Wilkinson; Mixers: Roger Wilkinson, Alan Grandy.
- Chief Eng.: Roger Wilkinson; Mixers: Roger Wilkinson, Alan Grandy.
- Marquee Electronics Ltd. (1964), 10 Richmond Mews, Dean St., London W1. Tel: (01) 437-6731. Mng. Dir.: Gery Collins; Chief Eng.: Phil Dunne; Mixers: Phil Dunne, Colin Caldwell, Tony Taverner. No. of engs. 3.
- Maximum Sound Ltd. (1965), 488 Old Kent Rd., London SE. Tel: (01) 237-1737. Studio Mgr. & Chief Eng.: Dave Hadfield. No. of engs. 2.
- Mayfair Sound Studios (Spot Prod'ns Ltd.) (1962), 64 S. Molton St., London W1Y 1HH. Tel: (01) 499-7173. Owners: Rye/Lawrence & Leman; Mng. Dir.: Gary Levy; Studio Mgr. & Chief Eng.: John Hudson; Mixer & Electronics: David Maynard. No. of engs. 2; ass't engs. 2.
- Midland Sound Rec'gs (1961), Meeting House Ln., Balsall Common, Coventry, Warwickshire. Tel: Berkswell 2468. Owner: B. P. Shiers; Studio Mgr.: R.S.W. Goult; Chief Eng.: G. Lewellen. No. of engs. 4.
- Morgan, 169-171 High Rd., Willesden, London NW 10. Tel: 459-7244. Studio Mgr.: Roger Quedsted; Chief Eng.: Harry Davies; Mixers & Re-Mixers: Roger Quedstad, Harry Davies, Robin Black, Mike Bobak, Paul Tregurtha. No. of engs. 5; mixers 5; re-mixers 5.
- Nottingham Sound Studios (1963), 652 Nuthall Rd., Cinderhill, Nottingham. Tel: (0602) 77351. Owner, Mng. Dir., Studio Mgr., Chief Eng. & Mixer: Colin F. Horton. No. of engs. 2; mixers 3.
- Nova Sound Rec'g Studios (div. of Scotia Investment Co. Ltd.) (1946), 27-31 Bryanston St., London W1H 7AB. Tel: (01) 493-7403. Studio Mgr.: George E. Pastell; Chief Eng.: Gerald Chevin; Chief Electronics Eng.: David E. Hawkins; Mixers: Mike Weighell, Richard Dodd.
- Olympic Sound Studios, 117 Church Rd., Barnes, London SW13. Tel: (01) 748-7961. Studio Mgr. & Chief Eng.: Keith R. Grant; Engs.: Vic Smith, Alan O'Duffy, George Chkiantz, Bob Hall, Keith Harwood, Anton Matthews, Chris Kimsey. No. of engs. 8.
- Orange & Rec'g Studio (1968), 3 New Compton St., London WC2. Tel: (01) 240-3159, 836-7811/2137. Studio Mgr. & Chief Eng.: Brian Hatt. No. of engs. 3; mixers 1.
- Pan Sound Studio (1971), 35a Broadhurst Gardens, London NW3. Tel: (01) 328-7222. Chief Eng.: Mike Cooper. No. of engs. 3; mixers 1.
- Philips Studio (1956), Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788. Studio Mgr.: T. W. Stephenson; Ass't Studio Mgr.: P. J. Olliff; Chief Eng.: R. L. S. Godwyn; Mixers: P. J. Olliff, R. T. Wake.
- Tony Pike Music Ltd. (1962), 31 Dryburgh Rd., Putney, London SW15. Tel: (01) 788-6364/4928. Owner, Studio Mgr. & Chief Eng.: Tony Pike; Eng.: David Stephens.
- Polydor Recs. Studio London (div. of Grammophon Philips Group) (1965), Stratford Pl., London W1N 0BL. Tel: (01) 499-8686. Studio Mgr. & Chief Eng.: Carlos Olms. No. of engs. 3.
- Pye Rec'g Studios, ATV House, Great Cumberland Pl., London W1. Tel: (01) 262-5502. Studio Mgr.: Patrick Godwin; Chief Eng.: Jay Prickett. No. of engs. 6.
- Recorded Prod'ns (London) Ltd. (1948), 1 Jermyn St., London SW1. Tel: (01) 839-2618. Owners: John & Margery Hale; Studio Mgr.: John Hale. No. of engs. 2.
- Rediffusion Reditune Ltd. (1956), Cray Ave., Orpington, Kent. Tel: MM 3-2121. Studio Mgr. & Chief Eng.: David Sayers. No. of engs. 5; mixers 3.
- Regent Sound Studio, 4 Denmark St., London W1. Tel: (01) 836-6769/6560. Studio Mgr. & Chief Eng.: Glyn Jones. No. of engs. 3; mixers 1.
- Revolution Recs. (div. of Dave Hadfield Prod'ns Ltd.), 488/490 Old Kent Rd., London SE1. Tel: (01) 237-1737. Pres.: Dave Hadfield; Gen. Mgr.: S. M. Forbes-Keir; Sales Mgr.: John Harper.
- Saga Sound Studios, 15 Maresfield Gardens, London NW3. Tel: (01) 435-1177. Mng. Dir.: Marcel Rodd; Chief Eng.: Richard Charles. No. of engs. 2; mixers 2; re-mixers 1.
- Saydisc Specialized Rec'gs Ltd., The Barton, Inglestone Common, Badminton, Gloucester GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.
- Solomon & Peres Ltd., 67/69 Ann St., Belfast 1. Tel: (0232) 3-1616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller. Int'l branch: Eire.
- Sound Assocs. Ltd. (1966), Redan Pl., Queensway, London W2. Tel: (01) 229-0101. Owner & Mng. Dir.: Peter B. Lodge; Studio Mgr.: Stephen Holder.
- Sound Developments (1971), Spencer Court, 7 Chalcot Rd., London NW1 8LH. Tel: (01) 586-4488. Studio Mgr.: Roger Sinclair; Chief Eng.: Harry Day; Mixers & Re-Mixers: Roger & Peter Sinclair, Harry Day.
- Sound News Prod'ns (1952), 18 Blenheim Rd., Woodstock Rd., London W4. Tel: (01) 995-1661/1149. Owner: A. Tarcy; Studio Mgr.: M. Bull; Chief Eng.: P. Collins. No. of engs. 4.
- Sound Techniques Ltd. (1965), 46a Old Church St., London SW3. Tel: (01) 352-2354. Studio Mgr.: John Wood; Mixers: Vic Gamm, Jerry Boys, Roger Mayer, John Wood. No. of engs. 1; mixers 4.
- Strawberry Rec'g Studio (div. of Inter City Studios Ltd.), 3 Waterloo Rd., Stockport, Cheshire. Tel: (061) 480-9711. Dir.: C. N. Dixon; Studio Mgr.: P. H. Tattersall; Mixers & Re-Mixers: Eric Stewart, P. H. Tattersall. No. of engs. 2; mixers 2; re-mixers 2.
- Studio G (1966), 195 Wardour St., London W1. Tel: (01) 734-5784. Owner & Mng. Dir.: John Gale; Studio Mgr. & Chief Eng.: Alan Bailey. No. of engs. 2; mixers 2.
- Studio Republic, Church Farm, High St., Pinner, Middx. Tel: (01) 868-5555. Mng. Dir.: John C. Bales; Studio Mgr. & Chief Eng.: J. Carpenter. No. of engs. 2.
- Sun Studios (div. of Sun Broadcasting Co. Ltd.) (1970), 117c Fulham Rd., London SW3. Tel: (01) 584-4533. Studio Mgr.: H. Morgan; Technical Dir. & Chief Eng.: H. Graeme Goodall. No. of engs. 2.
- Sutton Sound (1969), 23 Redan Pl., London W2. Tel: (01) 727-6681, 229-0100. Owner: Ivan Sutton MBE; Studio Mgr.: Mark Sutton; Chief Eng.: Michael Hall. No. of engs. 3.
- Tangerine Rec'g Studios (1969), 570 Kingsland Rd., Dalston, London E8, 4AR. Tel: (01) 254-9494/3544. Owner: D. P. White; Mng. Dir.: Frederick St. John-Lloyd; Studio Mgr.: Steve Tracey; Chief Eng.: Robin Sylvester. No. of engs. 2.
- Theatre Projects Sound Ltd. (1969), 11 Neals Yard, Moomouth St., London WC2. Tel: (01) 836-1168/7878. Dir. & Studio Mgr.: D. J. Collison; Chief Eng.: M. J. Moor; Mixers: A. Horder, J. Sutro. No. of engs. 2; mixers 2.
- Trident Studios (div. of Centre Disc Ltd.) (1967), 17 St. Anne's Ct., Wardour St., London W1. Tel: (01) 734-9901. Dir. & Studio Mgr.: B. Sheffield; Mixers: Robin Cable, Roy Baker, Ken Scott. No. of engs. 3; mixers 5.
- Venus Rec'g Studios (1970), 85 Whitechapel Rd., London E1. Tel: (01) 247-5929. Owner & Chm.: Martin Jay; Studio Mgr. & Chief Eng.: Ronald Jay; Mixers & Re-Mixers: Martin & Ronald Jay. No. of engs. 2; mixers 2; re-mixers 2.
- Warren Rec'gs (1956), 59 Hendale Ave., Hendon, London NW4. Tel: (01) 203-0306. Owner & Studio Mgr.: Stanley Warren. No. of engs. 1; mixers 1.
- Wessex Sound Studios (1963), 106 Highbury New Park, London N5. Tel: (01) 359-0051. Studio Mgr.: Adrian Ibbotson; Chief Eng.: Mike Thompson. No. of engs. 7; mixers 3.
- Zella Rec'g Studios (1965), 32 Bristol St., Birmingham. Tel: (021) 622-2681. Owner: Mng. Dir., Studio Mgr. & Chief Eng.: W. Johnny Haynes.

SHIPPING SERVICES

- Disc Imports Ltd., 36 John Dalton St., Manchester M2 6LD. Tel: (061) 834-7292. Cable: IMDISC. Mng. Dir.: Irving T. Wilson; Gen. Mgr.: Lesley Devine.
- Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E. B. Drasin.
- Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
- Transcriptors Ltd., 2 Theobald St., Borehamwood, Herts. Tel: (01) 953-0771. Pres.: D. Gammon; Sales Mgr.: A.G. Nowell.

TAPE CUSTOM DUPLICATORS

- Ampex Stereo Tapes Int'l, 1 Yarmouth Pl., Piccadilly, London W1Y 7DW. Tel: (01) 629-9942. Mktg. & Int'l Mgr.: Bertie Eccles; Prod. Mgr.: Stan West; UK Sales Mgr.: Jim Humberstone.
Home office: USA.
Cartridge 8-tr.: Decca, Deram, London, phase 4, Threshold.
- The Decca Rec. Co. Ltd., Decca House, 9 Albert Embankment, London SE1 7SW. Tel: (01) 735-8111.
Tape Div. Mgr.: G. Smith.
Factory: Shrops., Decca Radio & Television, Pale Meadow Works, Hospital Ln., Bridgenorth. Tel: Bridgenorth 2521.
- E M 1 Ltd., Blyth Rd., Hayes, Middx. Tel: (01) 573-3888.
Cartridge 8-tr., cassette & open reel: Various labels.
- Liberty-United Artists Ltd., Mortimer House, 37/41 Mortimer St., London W1. Tel: (01) 636-1655. Mng. Dir.: Martin Davis; Sales Mgr.: Denis Knowles.
- Philips Electrical Ltd., Century House, Shaftesbury Ave., London WC2. Tel: (01) 437-7777.
Cassette: EMI, Linguaphone.

continued on page 386

continued

Precision Tapes Ltd., ATV House, 17 Great Cumberland Pl., London W1H 8AA. Tel: (01) 262-5502. Chm.: Louis Benjamin; Gen. Mgr.: Walter S. Woyda; Sales Mgr.: Mike Hawgood.
Cartridge 8-tr. & cassette: Various labels.
 Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.
 The Tape Dupl'g Co. (GB) Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham Cross 3-1933. Dir.: D. L. Watson.
 Trident Tape Servs. Ltd., 4/10 North Rd., 3rd fl., Islington, London N7. Tel: (01) 609-0087. Gen. Mgr.: R. A. Goodwin.
Cartridge 8-tr.: CBS, Pye, Reflection.
Cassette: Decca, Pye, Reflection.

● **supplies**

ENVELOPES & MAILERS

Clout & Baker Ltd., 45 Upper Stone St., Maidstone, Kent. Tel: Maidstone 5-4648, 5-6898. Pres.: D. P. Chalklin; Sales Mgr.: J. Benoy.
 Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Pres.: Claude E. Day; Gen. Mgr.: J. S. Miller; Sales Mgr.: D. Hammond.
 E M I Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Mng. Dir.: P. Brodie.
 Saydisc Specialized Rec'gs Ltd. The Barton, Inglestone Common, Badminton, Gloucestershire GL9 1BX. Tel: Wickwar 266. Pres.: Gef Lucena; Sales Mgr.: Genny Lucena.
 Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 2-4225. Pres.: D.P. Chalklin; Sales Mgrs.: C. Garrett, D. Exall.
 The Upton Printing Group, Upton House, 130 Barlby Rd., London W10. Tel: (01) 969-8343. Chm.: J.G. Lawson; Group Sales Dir.: Colin Brown.

JACKET MANUFACTURERS

Clout & Baker Ltd., 45 Upper Stone St., Maidstone, Kent. Tel: Maidstone 5-4648, 5-6898. Pres.: D.P. Chalklin; Sales Mgr.: J. Benoy.
 Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Pres.: Claude E. Day; Gen. Mgr.: J.S. Miller; Sales Mgr.: D. Hammond.
 Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E.B. Drosin.
 MacNeill Press Ltd., Newham's Row, 175 Bermondsey St., London SE1. Tel: (01) 407-5016. Pres.: J.M. Maciejewski; Gen. Mgr.: J.E. Chorley.
 Shorewood Packaging Co. Ltd., College Rd., Aston Clinton, Bucks. Gen. Mgr.: Denis Rex.
Home office: USA, New York, N.Y.
 Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 2-4225. Pres.: D.P. Chalklin; Sales Mgrs.: C. Garrett, D. Exall.
 The Upton Printing Group, Upton House, 130 Barlby Rd., London W10. Tel: (01) 969-8343. Chm.: J.G. Lawson; Group Sales Dir.: Colin Brown.
 West Bros. Printers Ltd., 212 Durnsford Rd., London SW19. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.Y. Pinnell; Sales Mgr.: D. Higgs.

LABEL MANUFACTURERS

John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-8121.
 Astron Music Promos., 1 Atkinson St., Shipley, Yorks. Tel: Shipley 5-6829. Owner: Derek Arnold.
 G. Bamford, 18 Gatesden, Cromer St., London WC1. Tel: (01) 837-8660.
 Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Pres.: Claude E. Day; Gen. Mgr.: J.S. Miller; Sales Mgr.: D. Hammond.
 Garrod & Lofthouse Ltd., 6 Langley St., London WC2. Tel: (01) 240-3322. Telex: 262-554. Chm. & Mng. Dir.: N.J. Garrod; Sales Dir.: R. Royston.
 E. Hannibal & Co. Ltd., Pinfold Rd., Thurmaston, Leicester. Tel: Syston 5413. Mng. Dir.: L.E. Hannibal.
 Harrison & Sons Ltd., Printing House Ln., Hayes, Middx. Tel: (01) 573-3828. Chm.: B. T. Coulton; Gen. Mgr.: R.A. Boxall; Sales Mgr.: G.A. Snell.
Branch: Bucks., Coates Ln., High Wycombe. Tel: (0494) 3-3321. Mgr.: R.F. York.
 P. J. Hayes Ltd., 78, 88 Brewery Rd., London N7. Tel: (01) 607-3849.
 Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd. Mgr.: S. Sigallias; Sales Mgr.: E.B. Drosin.
 K B Litho Ltd., 88 Brewery Rd., London N7.
 Lowe & Brydone Ltd., Victoria Rd., London NW10. Tel: (01) 965-7821. Cable: MUSICORUM.
 Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326.
 Novello & Co. Ltd., 27 Soho Sq., London W1. Tel: (01) 437-1222. (SEE ADVERTISEMENT)
 The Presto Copying Serv., The Studio, Gatesden Flats, Cromer St., London WC1. Tel: (01) 837-8660.

The Shalford Press Ltd., 85B Bradford St., Braintree, Essex. Pres.: R. Capon; Gen. & Sales Mgr.: R. New.
 Shorewood Packaging, Griffin Ln., Aylesbury. Tel: Aylesbury 85774.
 Solomon & Peres Ltd., 67/69 Ann St., Belfast 1. Tel: (0232) 3-1616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
Int'l branch: Eire.
 West Bros. Printers Ltd., 212 Durnsford Rd., London SW19. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.Y. Pinnell; Sales Mgr.: D. Higgs.
 West Central Printing Co. Ltd., 33/34 Rathbone Pl., London W1P 1AD. Tel: (01) 636-8572.

POLYETHYLENE BAGS

Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E.B. Drosin.
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. Tel: St. Albans 5-0611. Pres.: Mrs. P. Blank; Gen. Mgr.: B. Plank; Sales Mgr.: E.W. Lyon.
 Solomon & Peres Ltd., 67/69 Ann St., Belfast 1. Tel: (0232) 3-1616. Pres.: M.H. Solomon; Gen. Mgr.: R. H. Dickson; Sales Mgr.: N. Spiller.
Int'l branch: Eire.
 Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 2-4225. Pres.: D.P. Chalklin; Sales Mgrs.: C. Garrett, D. Exall.

RECORDING STUDIO EQUIPMENT MANUFACTURERS/IMPORTERS

Brenell Eng'g Co. Ltd., 231/235 Liverpool Rd., London N1. Tel: (01) 607-8271. Sales Mgr.: S. F. Kurland.
Product: (Recording & Monitoring Equip.) Tape Recorders—4-tr., 2-tr., full-tr.
 D T V Group Ltd., 126 Hamilton Rd., West Norwood, London SE27. Tel: (01) 670-6166. Mng. Dir.: Alfred Rose.
Product: (Recording & Monitoring Equip.) Russian Turntables, Spotmaster Tape Recorders—1-tr. & Cue Mixers—portable.
 Dolby Labs. Inc., 346 Clapham Rd., London SW1. Tel: (01) 720-1111. Pres.: Ray M. Dolby; Sales Mgr.: Ioan Allen.
Int'l office: USA.
Product: (Special Electronic Equip.) Noise Reducers.
 Feldon Audio Ltd., 126 Great Portland St., London W1. Tel: (01) 580-4314. Pres.: K. S. Hibberd; Sales Mgr.: D. Fellner.
Product: (Recording & Monitoring Equip.) J. B. Lansing Speakers—Monitor, Scully Tape Recorders—16-tr. & Lathes—Disk Cutting; (Special Electronic Equip.) Dolby Noise Reducers, Moog Synthesizers, NTP Equalizers, Filters & Limiters; Spectra Sonics Compressors; (Tape Equip. & Accessories) Nortronic Heads.
 R. G. Jones Ltd., Beulah Rd., Wimbledon, London SW19. Tel: (01) 540-4441, 542-4368. Mng. Dir.: R. G. Jones.
Product: (Recording & Monitoring Equip.) Speakers—Monitor.
 Leever-Rich Equipments Ltd., 319 Trinity Rd., London SW18. Tel: (01) 874-9054. Mng. Dir.: P. B. Richards; Sales Mgr.: N. V. Nichols.
Product: (Recording & Monitoring Equip.) Tape Recorders—up to 8-tr.; (Special Electronic Equip.) Equalizers; (Professional Film Equip.—166mm & 35mm; Dubbers & Recorders; (Tape Equip. & Accessories) Heads. (Other) Bulk tape demagnetizers.
Brand names: Lee Raser, Leever-Rich.
 Rupert Neve Co. Ltd., Cambridge House, Melbourn near Royston, Herts. Tel: (076) 386 776. Sales Mgr.: A. S. N. Foster.
Product: (Recording & Monitoring Equip.) Consoles; (Other) Switching equip.
 Orange Rec'g Studio, 3 New Compton St., London WC2. Tel: (01) 836-7811/2137, 240-4159. Studio Mgr.: Brian Hatt.
Product: Recording & Monitoring Equip.) Custom Consoles, Tape Recorders—16-tr.-1", 8-tr.-1/4", 4-tr., 2-tr. & full-tr. Amplifiers—Monitor, Speakers—Monitor, Mixers—Portable, Turntables; (Special Electronic Equip.) Attenuators,, Equalizers, Filters, Panners, Reverberation Units—spring & acoustic, VFO.
 Sound News Prod'ns, 18 Blenheim Rd., Woodstock Rd., London W4. Tel: (01) 995-1661/1149. Owner: A. Tarcy.
Product: (Recording & Monitoring Equip.) Mixers.
Brand name: Unimixer.
 Sound Techniques Ltd., 46a Old Church St., London SW3. Tel: (01) 352-2354. Pres.: Geoff Frost; Liaison Eng.: Ron Pender.
Product: (Recording & Monitoring Equip.) Custom Consoles; (Special Electronic Equip.) Equalizers, Filters.
 Unimixer, see Sound News Prod'ns.
SLEEVE MANUFACTURERS
 John V. Armstrong Ltd., 142 Charing Cross Rd., London WC2. Tel: (01) 836-8121.
 Astron Music Promos., 1 Atkinson St., Shipley, Yorks. Tel: Shipley 5-6829. Owner: Derek Arnold.
 G. Bamford, 18 Gatesden, Cromer St., London WC1. Tel: (01) 937-8660.

Clout & Baker Ltd., 45 Upper Stone St., Maidstone, Kent. Tel: Maidstone 5-4648, 5-6898. Pres.: D.P. Chalklin, Sales Mgr.: J. Benoy.
 Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Pres.: Claude E. Day; Gen. Mgr.: J.S. Miller; Sales Mgr.: D. Hammond.
 Garrod & Lofthouse Ltd., 6 Langley St., London WC2. Tel: (01) 240-3322. Telex: 262-554. Chm. & Mng. Dir.: N.J. Garrod; Sales Dir.: R. Royston.
 P. J. Hayes Ltd., 78, 88 Brewery Rd., London N7. Tel: (01) 607-3849.
 Head Recs. Ltd., 25 S. Molton St., London W1. Tel: (01) 629-6391. Pres.: John A.T. Curd; Gen. Mgr.: S. Sigallias; Sales Mgr.: E.B. Drosin.
 K B Litho Ltd., 88 Brewery Rd., London N7.
 Lowe & Brydone Ltd., Victoria Rd., London NW10. Tel: (01) 965-7821. Cable: MUSICORUM.
 MacNeill Press Ltd., Newham's Row, 175 Bermondsey St., London SE1. Tel: (01) 407-5016. Pres.: J.M. Maciejewski; Gen. Mgr.: J.E. Chorley.
 Frank S. Manley (Printers) Ltd., 22 Monson Rd., London NW10. Tel: (01) 965-7326.
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. Tel: St. Albans 5-0611. Pres.: Mrs. P. Blank; Gen. Mgr.: B. Plank; Sales Mgr.: E.W. Lyon.
 Novello & Co. Ltd., 27 Soho Sq., London W1. Tel: (01) 437-1222. (SEE ADVERTISEMENT)
 The Presto Copying Serv., The Studio, Gatesden Flats, Cromer St., London WC1. Tel: (01) 837-8660.
 Shorewood Packaging Co. Ltd., College Rd., Aston Clinton, Bucks. Gen. Mgr.: Denis Rex.
Home office: USA, New York, N.Y.
 Robert Stace & Co. Ltd., North Farm Ind'l Estate, Tunbridge Wells, Kent. Tel: Tunbridge Wells 2-4225. Pres.: D.P. Chalklin; Sales Mgrs.: C. Garrett, D. Exall.
 Studio G, 195 Wardour St., London W1. Tel: (01) 734-5784. Pres.: John Gale; Gen. & Sales Mgr.: P. Villiers.
 The Upton Printing Group, Upton House, 130 Barlby Rd., London W10. Tel: (01) 969-8343. Chm.: J.G. Lawson; Group Sales Dir.: Colin Brown.
 West Bros. Printers Ltd., 212 Durnsford Rd., London SW19. Tel: (01) 947-2106. Telex: 25694. Pres.: H.L. West; Gen. Mgr.: H.E.Y. Pinnell; Sales Mgr.: D. Higgs.
 West Central Printing Co. Ltd., 33/34 Rathbone Pl., London W1P 1AD. Tel: (01) 636-8572.

● **manufacturers of record dealer accessories & supplies**

B M B (Sales), Fleming Way, Crawley, Sussex. Tel: Crawley 28765.
Product: Sapphire & diamond styli, record cleaning fluid, record cleaning pads & sponges, stylus brushes, record center adaptors, replacement cartridges.
 Broomhall Joinery Co. Ltd., 222 High St., Uxbridge, Middx. Tel: Uxbridge 3-7311. Dir.: F.D. Bone.
Product: Browser boxes, racks.
 Bush & St. Clair, Diadem Prods. (Audio), 305 Holdenhurst Rd., Bournemouth BH8 8BU. Tel: Bournemouth 3-4796.
Product: Carrying cases, cleaners, cloths & brushes, needles.
 Clendisc (Mail Order) Ltd., 7 Trinity Ct., Grays Inn Rd., London WC1. Tel: (01) 837-9088. Pres.: Mrs. Erna Smith; Gen. Mgr.: Beatrice Parker.
Product: Cleaners, cloths & brushes.
 Cosmocord Ltd., Acros Works, Eleanor Cross Rd., Waltham Cross, Herts. Tel: Waltham Cross 2-7961, 2-7331. Cable: ACOS. Mng. Dir.: J. Walker; Gen. Sales Mgr.: G. Edwards; Sales Mgr.: D. Horner.
Product: Needles.
 Ernest J. Day & Co. Ltd., Olaf St., London W11. Tel: (01) 229-3499. Pres.: Claude E. Day; Gen. Mgr.: J.S. Miller; Sales Mgr.: D. Hammond.
Product: Catalog servs.
 Decca Special Prods., Ingate Pl., Queenstown Rd., London SW8. Tel: Macaulay 6677.
Product: Decadec deluxe, Decalift, Microlift, stylus cleaner, center locator.
 E M I Recs. (The Gramophone Co. Ltd.), EMI House, 20 Manchester Sq., London W1. Tel: (01) 486-4488. Mng. Dir.: P. Brodie.
Product: Cleaners, cloths & brushes.
 The Goldring Mfg. Co. (GB) Ltd., 10 Bayford St., Hackney, London E8 3SE. Tel: (01) 985-1152. Pres.: E. Scharf; Gen. Mgr.: G. L. Sharp.
Product: 45 RPM adaptors, needles.
 Industrial Instruments Ltd., 1a Stanley Rd., Bromley, Kent. Tel: 460-9212.
Product: Transiclean ultrasonic cleaners.
 Lennard Developments Ltd., Lockfield Ave., Brimsdown, Enfield, Middx. Tel: (01) 804-8141. Gen. Mgr.: E.G. Leonard.
Product: Carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles, title strips.
 Linguaphone Institute Ltd., 207/209 Regent St., London W1R 8AU. Tel: (01) 734-4347. Secy: S. Evans.
Product: Carrying cases.

Lugton & Co. Ltd., 209/212 Tottenham St. Rd., London W1A 2RN. Tel: (01) 636-3261. Mng. Dir.: Walter Ficker.
Product: Cleaners, cloths & brushes.
 Metrosound Mfg. Co. Ltd., Audio Works, Cartersfield Rd., Waltham Abbey, Essex. Tel: Waltham 3-1933. Sales Dir.: R. Lyons.
Product: Cleaners, cloths & brushes, 45 RPM adaptors, needles.
 Multicore Solders, Maylands Ave., Hemel Hempstead, Herts. Tel: Hemel Hempstead 3636. Telex: 82363.
Product: Disc cleaners.
 Musonic Ltd., 34/38 Verulam Rd., St. Albans, Herts. Tel: St. Albans 5-0611. Pres.: Mrs. P. Blank; Gen. Mgr.: B. Blank; Sales Mgr.: E.W. Lyon.
Product: Carrying cases, cleaners, cloths & brushes, divider cards, 45 RPM adaptors, needles, racks, (Colton).
 Philips Recs., Ltd., Stanhope House, Stanhope Pl., London W2. Tel: (01) 262-7788.
Product: Record racks, record cases & carriers, record albums, cassette caddy, 6 cassette interlocking holders, cassette racks, record grips, discleaners, center adaptors, 12-inch polypaper inner lines.
 Power Judd & Co. Ltd., 94 East Hill, London SW18. Tel: (01) 870-3304.
Product: "Paddock" anti-warp record holder.
 Record Signs Ltd., 391 Durnsford Rd., London SW19. Tel: (01) 946-7193/6941. Pres.: J.N. Plackett; Gen. Mgr.: T. Marshe; Sales Mgr.: R. Kemp.
Product: Illuminated signs, illuminated record charts.
 Selecta (London), 50 Southwark Bridge Rd., London SE1. Tel: (01) 928-9040.
Product: Record racks, record cases, record albums, styli, styli brushes, spray fluid, center adaptors, ionizers, sponges, record care kits, pressure gauges, stroboscopes, polyethylene covers.
 Solomon & Peres Ltd., 67/69 Ann St., Belfast 1. Tel: (0232) 3-1616. Pres.: M.H. Solomon; Gen. Mgr.: R.H. Dickson; Sales Mgr.: N. Spiller.
Int'l branch: Eire.
Product: Browser boxes, carrying cases, cleaners, cloths & brushes, 45 RPM adaptors, needles, racks.
 The Upton Printing Group, Upton House, 130 Barby Rd., London W10. Tel: (01) 969-8343. Chm.: J.G. Lawson; Group Sales Dir.: Colin Brown.
Product: Catalog servs., divider cards.
 Cecil E. Watts, Darby House, Sunbury on Thames, Middx. Tel: Sunbury on Thames 3252.
Product: Record maintenance equipment, "Dust Bug," disc preener, manual parastat, hi fi parastat, stylus cleaner, humid mop.

Gen. Mgr.: Juan Carlos Mallarini.
 Labels: (Owned) Dumyl, ECG, Eco, JCM Recs. Argentina, MCT, Mallarini Producciones; (represented) Distribuidora Continental (Panama), Panamusic (Mexico), Records Int'l (Argentina), Sol (Mexico), Tico (Mexico).
Int'l reps: Argentina (Records Int'l), Costa Rica (Distribuidora Continental), El Salvador (Distribuidora Continental), Guatemala (Distribuidora Continental), Honduras (Distribuidora Continental), Mexico (Panamusic), Nicaragua (Distribuidora Continental), Panama (Distribuidora Continental).
 Hemisferio SC, Ituzaingo 1328, Esc. 203, Montevideo. Tel: 9-19-59. Pres.: Luis O. Onel; Gen. Mgr.: Carlos A. Firpo; Sales Mgr.: Ruler Olivera.
 Labels: (Owned) America Hoy, Macondo; (represented) AMB Discografica (Argentina), Asfona (Chile), Fonema (Argentina), Pena de los Parra (Chile), Virrey (Peru).
Int'l reps: Argentina (Fonema), Chile (Asfona), Peru (Virrey).
 J C M Recs. Argentina, see Eco-Mallarini.
 Jacqueline, see Prodisa.
 M C T, see Eco-Mallarini.
 Macondo, see Hemisferio.
 Mallarini Producciones, see Eco-Mallarini.
 Orfeo, see Palacio.
 Palacio de la Musica Ricardo & Rodolfo Gioscia SA, 18 de Julio 1100, Montevideo. Tel: 8-01-13, 8-48-25. Pres.: Ricardo Gioscia Zamalvide; Sales Mgr.: Alfredo Aviotti Robido.
 Labels: (Owned) Orfeo; (represented) ABC/Dunhill (USA), A&M (USA), Angel (UK), Apple (UK), Belfer (Spain), Capitol (USA), Decca (USA), EMI group (UK), Hispavox (Spain), Liberty (USA), Odeon (UK), United Artists (USA).
 Philips del Uruguay SA, Av. Uruguay 1287, Montevideo. Tel: 8-49-54, 9-56-41. Pres.: C.A. van Waes; Gen. Mgr.: Enrique P. Lazzano; Sales Mgr.: Eduardo Angulo.
 Labels: (Owned) Philips, Polydor; (represented) Archiv (Germany), Atlantic (USA), Buddha (USA), DGG (Germany), Disneyland (USA), Kama Sutra (USA), Mercury (USA), Philips (Netherlands), Polydor, Vertigo.
Int'l reps: Germany (Heliodor), Italy (Carrousell, Ricordi), Netherlands (Fontana), USA (MGM, Verve).
 Polydor, see Philips.
 Prodisa (Ed. Fonografica) Srl, Av. Millan 4109, Montevideo. Tel: 3-72-58. Pres.: Edgar F. Barros; Gen. Mgr.: Edgar Barros Jr.; Sales Mgr.: Gustavo A. Barros.
 Labels: (Owned) Jacqueline, Prodisa; (represented) Elite Special (Switzerland), Grand Award (USA), Hot (Brazil), Monument (USA), Project 3 (USA), Qualiton (Argentina), Stereo Dimension (USA), Tonodisc (Argentina), Westminster (USA), White Whale (USA).
 Sondor SA, Nicaragua 1478, Montevideo. Tel: 2-75-30. Pres.: E. Abal Salvo; Gen. Mgr.: E. Abal Oliu.
 Labels: (Owned) Sondor; (represented) CBS Int'l (USA), Disc Jockey (Argentina), Epic (USA), Fermata (Argentina, Brazil).
Int'l rep.: Worldwide (CBS).
 Tonodisc, Constituyente 1903, Montevideo. Tel: 40-11-69.
 Label: (Owned) Tonodisc.

Sondor SA, Nicaragua 1478, Montevideo. Tel: 2-75-30. Pres.: E. Abal Salvo; Gen. Mgr.: E. Abal Oliu.

PRESSING PLANTS

American Prods. SA, Av. Italia 4230, Montevideo. Tel: 59-30-15.
 F I M A S A (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo. Tel: 9-60-74. Pres.: Jose Pedro Lopez Vidaur; Gen. Mgr.: Jorge Raggio.
 Sondor SA, Nicaragua 1478, Montevideo. Tel: 2-75-30. Pres.: E. Abal Salvo; Gen. Mgr.: E. Abal Oliu.

PRINTERS & LITHOGRAPHERS

Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.
 Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel: 98-24-35, 9-72-32. Pres. & Gen. Mgr.: Jaime Socolovsky.
 Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

PROMOTION & PUBLICITY

Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.
 Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.

RECORDING STUDIOS

Eco (1962), Jackson 1142, Montevideo. Tel: (4) 5720. Owner: Sucesion Ferreiro; Gen. & Studio Mgr.: Juan Carlos Mallarini; Chief Eng.: Juan Carlos Borde; Mixers: Juan Carlos Borde, Carlos Walter Mallarini, Wilfredo de Leon. No. of engs. 2; mixers 3.
 Sondor SA, Rio Branco 1536, Montevideo. Tel: (9) 2670. Pres. & Chief Eng.: Enrique Abal Salvo; Studio Mgr.: Quirno Melian; Mixers: Hugo Manzini, Daniel Silberberg, Douglas Henderson, Jose Garcia. No. of engs. 4; mixers 5.

● supplies

ENVELOPES & MAILERS

Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.

JACKET MANUFACTURERS

Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.
 Imprenta Cervantes (Socolovsky SA), Calle Durazno 939, Montevideo. Tel: 98-24-35, 9-72-32. Pres. & Gen. Mgr.: Jaime Socolovsky.
 Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
 Impresora Rex SA, Gaboto 1525, Montevideo. Tel: 4-88-62, 4-90-48. Pres.: Carlos A. Casares; Gen. Mgr.: Osvaldo Miguel Salom.
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

LABEL MANUFACTURERS

Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
 Impresora Rex SA, Gaboto 1525, Montevideo. Tel: 4-88-62, 4-90-48. Pres.: Carlos A. Casares; Gen. Mgr.: Osvaldo Miguel Salom.
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

RECORDING STUDIO EQUIPMENT MANUFACTURER

Compania Radioelectrica Uruguaya SA (CRUL), Guana 2228, Montevideo. Tel: 40-09-29, 41-09-35. Pres.: Tydeo Larre Borges; Gen. Mgr.: Dante Tartaglia; Sales Mgr.: Charles Lermite.
Chief product: Consoles, sound equipment.

SLEEVE MANUFACTURERS

Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.
 Lagomarsino SA, Sarandi 429, Montevideo. Tel: 8-23-45. Pres.: Daniel Lagomarsino; Gen. Mgr.: Alberto Lagomarsino.

● manufacturers of record dealer accessories & supplies

Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-37. Cable: CLALIM. Mng. Dir.: Leon Jurburg.
Product: Cleaners, cloths & brushes.

continued on page 388

URUGUAY

Population: 2,852,000.
 Rate of exchange: \$1 (US) = 250.00 pesos.
 Per capita income: \$622.

Holidays: January 1, May 1 (Labor Day), May 18 (Battle of Las Piedras), June 19 (Birthday of Artigas), July 18 (Constitution Day), August 25 (National Independence Day), October 12 (Columbus Day), December 8 (Blessing of the Waters), December 25.

● record manufacturers/distributors/importers

America Hoy, see Hemisferio.
 American Prods. SA, Av. Italia 4230, Montevideo. Tel: 59-42-17. Cable: APSA.
 Labels: (Represented) RCA Victor, RCA Camden, Victrola, Colgems, Vik.
 Anaconda Srl, Convension 1465, Esc. 3, Montevideo. Tel: 9-12-59.
 Label: Gaviilan.
 Antar SA, Rio Branco 1287, Montevideo. Tel: 8-70-03. Pres.: Carlos R. Ballarino; Gen. Mgr.: Juan Jose Puig.
 Labels: (Owned) Antar; (represented) Equipe (Brazil).
 Clave (IEMSA), Maldonado 1049, Montevideo. Tel: 98-58-37. Cable: CLALIM. Mng. Dir.: Leon Jurburg; A&R Mgr.: Manuel de Campo.
 Labels: (Owned) Clave; (represented) BGM (Argentina), Discomoda (Venezuela), London (UK), MAM (UK), Movieplay (Spain), Music Hall (Argentina), Palacio (Venezuela), Scepter (USA), Threshold (UK), Trova (Argentina), Vega (France).
 De la Planta Srl, Colonia 844, Esc. 4, Montevideo. Tel: 98-39-89. Mng. Dir.: Jorge Abuchalja; Sales Mgr.: Ricardo Paredes.
 Labels: (Owned) Discos de la Planta, Divertimento; (represented) Mandioca (Argentina), Tinne (Argentina).
Int'l rep.: Argentina (Trova).
 Discos de la Planta, see De la Planta.
 Divertimento, see De la Planta.
 Dumyl, see Eco-Mallarini.
 E C G, see Eco-Mallarini.
 Eco-Mallarini Producciones, Juan D. Jackson 1142, Montevideo. Tel: 41-57-20, 41-74-27. Pres. &

● music publishers

Discoteca, Maldonado 1049, Montevideo. Tel: 98-58-32.
 Edami (Southern & Peer), Juan Jackson 1401, Montevideo.

● services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion Uruguaya de Musicos, Maldonado 983, Montevideo. Tel: 98-73-70. Acting Dir.: Juan Verrone, Walter Silva, Raquel Goldemberg.
 Camara Uruguaya del Disco, Canelones 1974, Montevideo. Tel: 4-30-52. Pres.: Enrique P. Lazzano; Sec'y: Ricardo Gioscia.
 Centro Cultural de la Musica, PO Box 5, Av. 18 de Julio 1006, 6th fl., Montevideo.
 Juventudes Musicales del Uruguay, Av. Uruguay 1592, Montevideo.

DESIGN & ARTWORK

Imprenta AS, Rincon 387, Montevideo. Tel: 9-45-76, 98-56-68. Pres. & Gen. Mgr.: Jorge de Arteaga; Sales Mgr.: Eduardo Diaz.
 Imprenta Garcia SA, Rio Branco 1511, Montevideo. Tel: 8-63-80. Pres.: Israel B. Garcia Gonzalez; Gen. Mgr.: Quito Goldemberg.

LICENSING ORGANIZATION, MUSIC

A G A D U (Asociacion General de Autores del Uruguay), Canelones 1130, Montevideo. (Mechanical & performing rights).

PLATING & PROCESSING PLANTS

F I M A S A (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo. Tel: 9-60-74. Pres.: Jose Pedro Lopez Vidaur; Gen. Mgr.: Jorge Raggio.

continued

VENEZUELA

Population: 10,035,000.
 Rate of exchange: \$1 (US)=4.50 bolivares.
 Per capita income: \$850.
 Holidays: January 1, April 19 (Declaration of Independence), May 1 (Labor Day), July 5 (Independence Day), July 24 (Birthday of Simon Bolivar), December 25, various traditional Christian holidays.

● record manufacturers/distributors/importers

Allum's Maracaibo Import, Centro Comercial, El Parque, Av. Los Palos Grandes 3a, Caracas 106. Tel: 32-76-44, 33-58-10.
 Labels: (Distributed) A&M, Capitol, Columbia, Discosmoda, London, Odeon, Palacio, Polydor, RCA Victor, Velvet.
Cartridge 8-tr., cassette & open reel: (Represented) Ampex, CBS, Capitol (all USA).
Antor (Hnos.), Apdo. 40200, Nueva Granada; Calle Baruta 60, El Valle, Caracas. Tel: 69-18-81. Cable: CONTIDISCO. Label: (Owned) Souvenir; (represented) RCA (USA). Cassette: (Owned) Antor.
Buena Musica SA (La), Calle Las Nieves, Urb. Las Fuentes, El Paraiso, Caracas. Tel: 49-13-36. Dir.: Heinz Klinckwort; Gen. Mgr.: Carlos Esparragoza V. Labels: (Owned) Soul; (represented) Alshire (USA), Hispavox (Spain), Liberty (USA), Peerless (Mexico), Son*Art (Mexico). Cartridge 8-tr. & cassette: (Owned) Soul; (represented) Imperial (Brazil), Liberty (USA), Peerless (Mexico). Int'l rep.: Mexico (Peerless).
C B S/Columbia CA, ICIL Bldg., Final Av. Principal, Los Cortijos de Lourdes, Caracas. Mgr.: Jaime Grino. Labels: (Owned) CBS, Epic. Cartridge 8-tr., cassette & open reel: (Owned) CBS, Epic.
Cordica (Corporacion Latinoamericana del Disco CA), Apdo. 70232, Caracas. Tel: 34-10-03. Cable: CORDIS. Pres.: Sev Borzak. Labels: (Represented) Crewe, Kirshner, Maxwell, RCA (all USA). Cartridge 8-tr. & cassette: (Represented) Crewe, Maxwell, RCA. (SEE ADVERTISEMENT)
Corporacion Los Ruices SA, Apdo. 70251, Calle Milan 402, Caracas. Tel: 34-46-83. Pres.: Wilhelm Ricken; Mktg. Mgr.: Stanley W. Steinhau; Sales Mgr.: Enrique Barros. Labels: (Owned) Odeon; (represented) Beacon (UK), Bell (USA), Capitol (USA), Cream (USA), Dunhill (USA), Gemini (UK), Odeon (Worldwide), Plantation (USA), President (UK), SSS Int'l (USA), Vogue (France). Cartridge 8-tr. & cassette: (Represented) Bell (USA), Capitol (USA), Dunhill (USA), EMI Labels (worldwide), SSS Int'l (USA). Int'l rep.: Worldwide exclusive of USA (SMI Ltd.).
D C M-Pop, see Favedica. Discosmoda, see Favedica. Distribuidora Nacional de Discos, Apdo. 8535, Caracas. Tel: 42-20-19, 41-40-62. Cable: DINA-DISCO. Int'l branch: USA. Label: (Owned) Velvet. Cartridge 4, 8-tr. & cassette: (Owned) Velvet.
Don Disco CA, Plaza de Chacaito, Caracas. Tel: 71-80-56, 72-93-66. Pres. & Gen. Mgr.: Gervasio Garcia Mundet.

Labels: (Owned) Espiral; (imported) labels from France, Germany, Italy, Spain, UK, USA. Epic, see CBS/Columbia. Espiral, see Don Disco. Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada D. Int'l branch: Colombia, Discosmoda. Labels: (Owned) DCM-Pop, Discosmoda, Impacto, Orbe; (represented) Amaret (USA), Chantecler (Brazil), Decca (Portugal), Duke/Peacock (USA), Elektra (USA), FTA (Peru), GNP-Crescendo (USA), Jolly/Joker (Italy), King (Japan), Onix (Ecuador), Reprise (USA), Ri-Fi (Italy), Signal (Italy), Style (Italy), Warner Bros. (USA). Cartridge 8-tr. & cassette: (Owned) DCM-Pop, Discosmoda, Impacto, Orbe; (represented), Amaret (USA), Chantecler (Brazil), Decca (Portugal), Duke/Peacock (USA), GNP Crescendo (USA), Hispavox (Spain), Jolly/Joker (Italy), King (Japan), Onix (Ecuador), Reprise (USA), Ri-Fi (Italy), Vogue (France), Warner Bros. (USA). Int'l reps.: Argentina (Odeon), Brazil (Chantecler), Central America (Sonido), France (Vogue), Germany (Vogue), Italy (Ri-Fi), Japan (Warner Bros.-Pioneer), Mexico (Gamma), USA (Discosmoda), rest of world (EMI).
Fermata Venezolana CA, Apdo. 2644, Reducto a Miranda 69, Caracas. Tel: 42-63-43. Home office: Brazil.
Fonograma, Av. Paez, Qta. Aribi, El Paraiso. Tel: 49-36-13, 49-38-57. Int'l reps.: Colombia (Tropical), Costa Rica (INDICA), Ecuador (Centenario), Puerto Rico (Casa Frago), USA (Miami Recs.).
Hogarama CA, Apdo. 2021, Caracas. Tel: 91-36-91. Cable: AEROSERBOL. (Distributor/Importer/Exporter). Cassette: (Distributed) Antor, Philips group (Netherlands).
Impacto, see Favedica. Odeon, see Corporacion Los Ruices. Orbe, see Favedica. Palacio de la Musica SA (El), Apdo. 3637, Guayabal a Venado 4-1, Caracas. Tel: 45-10-46, 45-48-48, 45-19-39. Label: (Owned) Palacio. Cartridge 8-tr. & cassette: (Owned) Palacio; (represented) A&M (USA), ABC (USA), Cotique (USA), Decca (UK), Fania (USA), Monument (USA), Motown (USA), Seeco (USA), United Artists (USA).
Philips, see Polydor. Polydor SA, Avo Bldg., 2nd fl., Calle Milan, California Sur, Caracas. Tel: 35-66-35. Gen. Mgr.: Harry Alex; Sales Mgr.: Manuel Pulido. Labels: (Owned) Philips, Polydor; (represented) Apple-exclusive of Beate prod. (UK), Archiv (Germany), Atco (USA), Atlantic (USA), Colossus (USA), DGG-Deutsche Grammophon (Germany), Ember (UK), Fontana (Netherlands), Heliodor (Germany), Heritage (USA), Island (UK), Karussell (Germany), MGM (USA), Mercury (USA), Philips (Netherlands, USA), Polydor (Germany), Ricordi (Italy), Stax (USA), Tip (Germany), Vertigo (UK), Verve (USA), Volt (USA), Wing (USA). Cartridge 8-tr. & cassette: (Owned) Philips, Polydor; (represented) Atlantic (USA), Buddah (USA), MGM (USA), Mercury (USA), Ricordi (Italy), Stax (USA), Verve (USA), Volt (USA). Int'l rep.: Worldwide (DGG-Philips).
Robogomer, Av. Intercomunal de Antimano 58, Carapa, Caracas. Tel: 49-80-79, 49-49-09. Labels: (Owned) Robogomer; (represented) Fuentes (Colombia). Int'l reps.: Colombia (Fuentes). Soul, see Buena Musica. Souvenir, see Antor. Velvet, see Distribuidora Nacional de Discos. Zeida (Dist. de Discos), San Pedro Bldg., Local B, Castan 2 Palmita, Caracas. Tel: 42-51-95. Label: (Represented) Codiscos (Colombia).

● music publishers

Contrapunto CA, Calle Las Nieves, Urb. Las Fuentes, El Paraiso, Caracas. Tel: 49-13-36. Gen. Mgr.: Carlos Esparragoza V.
Int'l firms represented: Mundo Musical, Musart, Predisa, RCA Victor (all Mexico).
Int'l reps: Mexico (Mundo Musical, Musart, Predisa, RCA Victor).
Orbe Eds. Musicales SA (Orbemusa) (SACVEN), Apdo. 3402, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Ligia de Garcia; Ass't Mgr.: Jorge E. Ramirez F. Int'l firms represented: Eusa (Peru), Musicol (Colombia).
Int'l reps: Colombia (Musicol), Peru (Eusa).
Peer Int'l de Venezuela, ICA Bldg., 3rd fl., Santa Teresa a Cipreses 83, Caracas 101. Tel: 45-25-84. Contact: Alfonso Sanchez Lopez. Home office: USA, Southern Music Publ'g. Universal Music Publ'rs CA, Apdo. 70251, Calle Milan 402, Caracas. Tel: 34-46-85. Pres.: Bernardo Brecht.
Int'l firm represented: SOCHEM (Chile).

● services

DESIGN & ARTWORK

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada D.

LICENSING ORGANIZATION, MUSIC

S A C V E N (Sociedad de Autores & Compositores de Venezuela), Vam Bldg., 9th fl., Av. Andres Bello, Caracas. Tel: 54-67-27. (Mechanical & Performing rights).

PLATING & PROCESSING PLANT

PRESSING PLANT

PRINTER & LITHOGRAPHER

PROMOTION & PUBLICITY
 Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada D.

RECORDING STUDIO

Sonomatrix CA (div. of Fabrica Venezolana de Discos CA) (1964), 4a Calle 41, Urb. Industrial Carapa, Caracas 102. Tel: (02) 49-74-91. Studio Mgr.: Eusebio Estrada D.; Chief Eng.: Alvaro Rodriguez; Mixers: Alejandro J. Lopez, Simon Ramirez Romero; Re-Mixers: Ligia Diaz. No. of engs. 1; mixers 2; re-mixers 1.

SHIPPING SERVICES

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada D.

TAPE CUSTOM DUPLICATORS

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada D.
 Polydor SA, Avo Bldg., 2nd fl., Calle Milan, California Sur, Caracas. Tel: 35-66-35. Gen. Mgr.: Harry Alex; Sales Mgr.: Manuel Pulido.

● supplies

JACKET MANUFACTURER

LABEL MANUFACTURER

SLEEVE MANUFACTURER

Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 101. Tel: 49-74-91. Pres.: Cesar Roldan; Gen. Mgr.: Eusebio Estrada D.

VIRGIN ISLANDS (U. S.)

Population: 63,200.
 Records imported from USA & Puerto Rico: 1970—\$199,084.
 Holidays: January 1, 6, 30, February 12, 22, March 31, April 7-9, 11, May 30, June 22, July 4, 25, September 5, October 25, November 1, 11, 24, December 25, 26.

● record manufacturers/distributors/importers

AC Lib Book Center, International Plaza, Charlotte Amalie, St. Thomas 00801. Tel: 774-2179 (Importer).
 Benjamin Music Shop, 31 King St., Christiansted, St. Croix 00820. Tel: 773-0110. (Importer).
 Bible Book Nook, 5A Commandant Gade, Charlotte Amalie, St. Thomas 00801. Tel: 774-4032. (Importer).
 Branch: St. Croix, 14 Queen St., Christiansted. Zip: 00820. Tel: 773-2968.
 Big R L. Soul, 39 Company St., Christiansted, St. Croix 00820. Tel: 773-2680. (Importer).

CORDICA

Corporacion Latinoamericana del Disco, C.A.

Exclusive Distributors of
 RCA Records, Stereo 8 Cartridges, Cassettes & Audio Tape

Edificio Canaca, Apartado 70.232
 Caracas—Venezuela
 Telf. 35-35-36 & 34-10-03

Calypso Rec. Shop, PO Box 744, Fredericksted, St. Croix 00840. (Importer).

Conrad of St. Thomas Ltd., PO Box 3187, Kronprindsens Gade Sta., St. Thomas 00801. Tel: 774-2433. Pres.: G.G. Connelly. (Distributor).
Branch: St. Croix, 36 Company, Christiansted. Zip: 00820. Tel: 773-1230.
Int'l branch: Puerto Rico.

Creque's Rec. Shop, 12 Norre, Charlotte Amalie, St. Thomas 00801. Tel: 774-0250. (Importer).

Crucian Rec. Shoo, 20A Market St., Christiansted, St. Croix 00820. (Importer).

Hart Rec. Shop, 78 Store Straade, Charlotte Amalie, St. Thomas 00801. Tel: 774-6895. (Importer).

The Home Store, Vitraso Mall Christiansted, St. Croix 00820. Tel: 723-1400. (Importer).

Islands Handcrafts, Caravan Hotel, Charlotte Amalie, St. Thomas 00801. Tel: 774-6735. (Importer).

Music Box, 2 Company St., Christiansted, St. Croix 00820. Tel: 773-1375. (Importer).

Music Butik, Golden Rock Shop Center, Charlotte Amalie, St. Thomas 00801. Tel: 773-0757. (Importer).

Nix Nax's Shop, 14 King St., Christiansted, St. Croix 00820. Tel: 773-2880. (Importer).

Paperbook Gallery, Palm Passage 10, Charlotte Amalie, St. Thomas 00801. Tel: 774-2626. (Importer).

The Paper Tree, Richmond, Christiansted, St. Croix 00820. Tel: 773-1952. (Importer).

St. Thomas Stationers, 36 Main St., Charlotte Amalie, St. Thomas 00801. Tel: 774-6735. (Importer).

Soul Shack, 43 Kronprindsen Gade, Charlotte Amalie, St. Thomas 00801. Tel: 774-4110. (Importer).

Spenceley's Recs., 3B Drongns, Charlotte Amalie, St. Thomas 00801. Tel: 774-0581. (Importer).

Tonesville Rec. Shop, 7B Bred., Charlotte Amalie, St. Thomas 00801. Tel: 774-6735. (Importer).

Westindy, PO Box 2896, Barbel Plaza Shopping Center, Charlotte Amalie, St. Thomas 00801. Tel: 774-4488.

music publisher

Westindy (ASCAP), JO Box 2896, Barbel Plaza Shopping Center, Charlotte Amalie, St. Thomas 00801. Tel: 774-4488.

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Federation of Musicians (FMVI), Charlotte Amalie, St. Thomas 00801.

RECORDING STUDIOS

Soul Shack (1971), 43 Kronprindsen Gade, St. Thomas 00801. Tel: (809) 774-4110; NYC. Tel: (212) 765-0796. Studio Mgr.: Frank Schlesinger; Chief Eng.: Russell O. Hamm.

YUGOSLAVIA

Population: 20,351,000.
Rate of exchange: \$1 (US)=16.66 dinars.
Per capita income: \$510.

Records sold domestically: LPs 1970-180,000 units, \$450,000; 1969-110,000 units, \$330,000. Singles & EPs 197-8,500,000 units, \$5,500,000; 1969-6,500,000 units, \$4,000,000.

Holidays: January 1, May 1, May 9 (Victory Day), July 4 (Fighter's Day), November 7 (October Revolution), November 29 (Republic Day), December 22 (People's Army Day).

record manufacturers/distributors/importers

Beograd Disk, Ljubicka 15, Belgrade. Tel: 440-786. Diskos, Aleksandraovac Zupski.

Jugoslovenska Knjiga, Obilicev Venac 24, Belgrade. Tel: 623-799. (Importer/Exporter).

Jugoton Recs., PO Box Dubrava 4, 41040 Zagreb. Tel: 644-522. Dir.: Slavko Kopun; Sales Mgr.: Ignac Pintaric.

Labels: (Owned) Jugoton; (represented) Apple (UK), Camden (Italy, USA), Capitol (USA), Cetra (Italy), Columbia (USA), Decca (UK), Deram (UK), Durium (Italy), Elite Special (Switzerland), Fonit HMV-His Master's Voice (UK), Harvest (USA), Parlophone (UK), Red Seal (Italy, USA), Stateside (USA), Victor (Italy, USA), Victrola (Italy, USA).

Int'l reps.: Australia (Mercur Overseas), France (Youngfranc), West Germany (Deutsche Oversea, Globe Trading, Krolo & Kotarac, Milardovic Imoex), USA (Monitor, Worldtone).

P G P R T B, see Record Prod'n.
Prosveta, Narodnog Fronta 56, Belgrade. Tel: 643-397, 643-222. (Importer/exporter).

Record Prod'n of Radio-Television Belgrade, 21 Makedonska St., Belgrade. Tel: 20-277. Gen. Mgr.: Slobodan Markovic; Sales Mgr.: Milorad Babic.

Labels: (Owned) PGP RTB; (represented) A&M (represented) A&M (USA), Buddah (USA), CGD (Italy), DGG (West Germany), Ember (UK), Fontana (Netherlands), Karussell (Germany), Lyra (Greece), Mercury (USA), Philips (France, Netherlands), Polydor (West Germany, UK), Ricordi (Italy), Uni (USA), Zodiac (Greece).
Int'l reps.: Netherlands (Philips), USA (Everest group).

music publishers

Jugoton Eds. Musicales JEM, Pokupska bb, 41040 Zagreb. Tel: 644-522. Dir.: Slavko Kopun.

Kinell Music, Vinogradska 3, 41000 Zagreb. Tel: (041) 573-462. Pres. & Gen. Mgr.: Mario Kinell; Sales Mgr.: Vera Kinell.

Int'l branch: Italy, International Music Business.

Int'l firms represented: Bla Bla, Cambi, Cielo-Video, Jumo, Leonardi (all Italy).

Metronome (SAKOJ), Ruzveltova 19, Belgrade. Tel: 28-010.

Zabavne Melodije (Music Eds.), Verislaviceva 9, Zagreb. Tel: 442-084. Pres.: Dragisa Dukic; Gen. & Sales Mgr.: Ivo Korbler.

services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Croatian Composers, Berislaviceva 9, Zagreb. Tel: 442-084. Pres.: Dragisa Dukic; Gen. & Sales Mgr.: Ivo Korbler.

Association of Jazz & Light Music Musicians, Dusanova Str. 96, Belgrade. Tel: 333-627.

Union of Yugoslav Performing Artists, Terazije 26, Belgrade.

LICENSING ORGANIZATION, MUSIC

Savez Kompozitora Jugoslavije, Misarska, Belgrade. Tel: 334-773, 334-771. Pres.: Miroslav Spiler; Sec'y Gen.: Vojislav Kostic.

Zavod za sastitu autorskih malih prava (Performing & Mechanical Rights Society), Misarska 12, Belgrade.

PLATING & PROCESSING PLANT PRESSING PLANT

Jugoton Recs., PO Box Dubrava 4, 41040 Zagreb. Tel: 644-522. Dir.: Slavko Kopun.

accessories

Jugoton Recs., PO Box Dubrava 4, 41040 Zagreb. Tel: 644-522. Dir.: Slavko Kopun.
Product: 45 RPM adaptors.

accessories

Continued from page 246

Guy Barry Ents. Inc.
Central Plastics Dists. Co.
Display Equip. Mfg. Co.
Elmira Custom Rec. Sales.
Fine-Tone Audio Prods. Co. Inc.
Freedman Aircraft Eng'g Corp.
Gusdorf & Sons Inc.
Hamilton Fixture Co.
Le-Bo Prods. Co. Inc.
Raynor Sales Co. Inc.
Recoton Corp.
Royal Rec. & Tape Racks.
Royal Sound Co. Inc.
Seebro Prods. Co.
Sentry Inds. Inc.
Wiremaid Prod. Corp.
Wiremaster Corp. of America.

TITLE STRIPS

Art-Phyl Creations—title strip holders.
Colan Creative Lithographers.
Elmira Custom Rec. Sales.
Gopher Prods. Corp.
Hit Program Serv.
Robins Inds. Corp.
Star Title Strip Co. Inc.
Sterling Title Strip Co. Inc.

WE MEAN BUSINESS

New York's leading one-stop, rack jobber & exporter.

We provide total service.

Our merchandising methods have proven to be more profitable than any other for dealers, chain stores & discounters.

win
records inc.

COAST TO COAST

Please contact George Weiss for details.

FOR ALL YOUR RECORD NEEDS.

WIN RECORDS, INC.

628 West 45 St. • (212) 489-9490

profit from cassette & cartridge duplication



Produce 1,400 to 30,000 C-30 cassettes per 3-shift workday on the new Infonics Super Cassette Duplicator. It offers professional-quality 12,000 Hz frequency response... only **\$3895**
Produce 3 eight-track 150-foot cartridge tapes per minute at 30 ips on the professional Infonics D-8 Duplicator. The single-pass D-8 gives 12,000 Hz response and puts you in the high-profit 8-track business for only **\$6995**
Send for free color brochure today.



infonics

1724 Cloverfield Boulevard
Santa Monica, California 90404
(213) 828-6471 · Cable: Infonics

tape wholesalers

Continued from page 175

Atlantic, Berlitz, Brunswick, Coral, Decca, DGG, Elektra, Fantasy, GRT, Kapp, Liberty, Mercury, Motown, Original Sound, Paramount, Polydor, RCA, Reprise, Scepter, Uni, United Artists, Vanguard, Wand, Warner Bros.

Open reel: A&M, Ampex, Bell & Howell, Brunswick, Coral, DGG, Decca, Elektra, Fantasy, GRT, Motown, Original Sound, Paramount, Polydor, RCA, Reprise, Scepter, Vanguard, Wand, Warner Bros.

Playback equip.: Belair, Belle Wood, Decca, Kraco, Tenna.
Accessories: Head cleaners, storage cases, demagnetizers, cleaning kits, (Le-Bo); storage cases (Amberg); blank loaded tape, head cleaners, storage cases (Decca).

Ballard Rec. Dist., 5512 20 Ave. NW. Zip: 98107. Tel: SU 2-8616. Owner: Herbert Johnson. (I).

Imports: Pre-recorded tape from Finland, Norway, Sweden.

Capitol Recs., 5511 First Ave. S. Zip: 98108. Tel: RO 7-7605. (D).

Cartridge 8-tr. & cassette: Capitol, Angel, Melodiya/Angel, Apple, Harvest, Invictus, Island, Shelter.

Craig Corp., 540 S. Front St. Zip: 98108. Tel: 763-2450. Owner: Robert Craig; Mgr.: James Fuscald; Buyer: Richard A. Meston. (D).

Cartridge 8-tr. & cassette: Columbia, Date, Epic, Okeh, Barnaby, Fillmore.

Playback equip.: Craig, Masterwork.

Accessories: Blank loaded tape, storage cases (Columbia).

Disc City One Stop, 410 Elliott Ave. W. Zip: 98119. Tel: AT 4-7555. Owner & Mgr.: Larry Dolgoff; Buyer: Norma Bieglow. (OS).

Fidelity Rec. & Tape Sales Inc., 309 Boren Ave. N. Zip: 98109. Tel: MU 2-9370. VP & Gen. Mgr.: Wallis J. Tollis; Buyer: Robert Hards. (D), (OS as Seattle Rec. One Stop).

Branch: Portland, Ore., Sea-Port One Stop. (OS & RJ).

Cartridge 8-tr. & cassette: Bell, Buddah, Mercury, Motown, RCA, Ranwood.

General Rec. Serv. Inc., 6565 Seventh Ave. S. Zip: 98108. Tel: RO 7-7444. Pres. & Gen. Mgr.: Paul H. Portheus; Buyer: P. J. Portheus. (RJ).

Liberty/UA, see UDC Inc.

Major Dists., 620 NW Bright St. Zip: 98107. Tel: 789-1600. Mgr.: Robert Anderson; Buyer: James Kinney. (RJ).

Seattle Rec. One Stop (OS), see Fidelity Rec. & Tape Sales Inc.

Transcontinental Music Corp., 9860 40 Ave. S. Zip: 98118. Tel: 725-2500. Mgr.: Al Zangrillo. (RJ).

Home office: New York, N.Y., Transcontinental Investing Corp.

U D C Inc., 414 NW 70 St. Zip: 98107. Tel: 624-7607. Sales Mgr.: Dick Cummings. (D).
Cartridge 8-tr. & cassette: United Artists.

• SPOKANE (Area Code 509)

Tri State Dist., 920 N. Howard. Zip: 99201. Tel: FA 6-2055. Pres. & Mgr.: Don Dickson. (D).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, Polydor, RCA, Scepter.

Playback equip.: Lear Jet, Westinghouse, Westbury.

Accessories: Audiovox, Le-Bo, Muntz.

WEST VIRGINIA

• CHARLESTON (Area Code 304)

3-D Whse. Co., 780-A Walnut St. Zip: 25320. Tel: 984-9488. Owner: D. L. Ferrell. (RJ).

• FRIENDLY (Area Code 304)

Mobile Rec. Serv. Co., PO Box 67. Zip: 26146. Tel: 657-2748. Mgr.: Don R. Gretz. (OS).
Home office: Pittsburgh, Pa.

• HUNTINGTON (Area Code 304)

House of Tapes, 1020 Sixth Ave. Zip: 25701. Tel: 525-3801. Pres.: John Courts; Mgr.: Mike Neumeyer; Buyer: Angela Neumeyer. (OS & RJ).

Music Man Inc., 1941 Third Ave. Zip: 25703. Tel: 522-7551. Pres.: F. J. McGlynn; Mgr.: C. L. Blankenship; Buyer: Billy Simpson. (OS & RJ).

WISCONSIN

• BROOKFIELD (Area Code 414)

National Tape Dists. Inc., 3515 N. 124 St. Zip: 53005. Tel: 781-2200. Pres.: James J. Tiedjens; VP: Robert E. Well; Mds. Mgr. & Purchase Dir.: F.G. Rohloff; Nat'l Sales Mgr.: Theodore Cohen. (Exec. office only).

Branches: Los Angeles, Calif., United Tape Corp. (D & OS), National Tape & Rec. of California Inc. (RJ); Atlanta, Ga. Stereo South (D), National Tape & Rec. of Ga. Inc. (RJ); Linden, N.J., National Tape & Rec. of N.J. Inc. (RJ); Oklahoma City, Okla., B&K Dist'g Co. Inc. (D & OS); Dallas, Tex., B&K Dist'g Co. Inc. (D & OS); Houston, Tex., National Tape & Rec. of Tex. Inc. (RJ); Milwaukee, Wis., National Tape & Rec. of Wis. Inc. (RJ).

• BURLINGTON (Area Code 414)

Music Mart, 164 E. Washington St. Zip: 53105. Tel: 763-3361. Pres.: Robert Ruedebusch; Mgr.: Lucille Waardenburg; Buyer: Jeanette Kuhn. (OS).

• EAU CLAIRE (Area Code 715)

Arrow Racks, 1609 Laurel Ave. Zip: 54701. Tel: 832-2533. Owner & Mgr.: R.W. Meyer. (RJ).

• GREEN BAY (Area Code 414)

Packerland Chemical Corp., 1B20 Morrow St. Zip: 54301. Tel: 435-4497. Pres.: C. Hilbert. (RJ).

• MADISON (Area Code 608)

Rapid Sales Co. Inc., 1019 Jonathon Dr. Zip: 53713. Tel: 271-2551. Owner: Rolf V. Voegelin; Buyer: Donald E. Smith. (D & RJ).

Cartridge 8-tr. & cassette: Ampex, Capitol, Columbia, DGG, Decca, Elektra, GRT, Liberty, Mercury, Polydor, Scepter, Vanguard, Word.
Open reel: Same as 8-tr. plus Bell & Howell.

• MILWAUKEE (Area Code 414)

M C A Dist'g Corp., 4404 S. 80 St. Zip: 53220. Tel: 272-1086, 543-8611. Branch Mgr.: Bob Blie. (D).

Cartridge 8-tr.: Decca, Kapp, Uni, Coral, Vocalion.

Cassette: Same as 8-tr. excluding Vocalion.

Open reel: Decca, Kapp, Coral.

Playback equip.: Decca.

Accessories: Blank loaded tape, carrying cases, display racks, head cleaners (Decca).

National Tape & Rec. of Wis. (div. of National Tape Dists. Inc.), 530 N. 22 St. Zip: 53233. Tel: 342-3188. Branch Mgr.: Gene Reske. (RJ).

Home office: Brookfield, Wis., National Tape Dists. Inc.

Radio Doctors Inc., 240 W. Wells St. Zip: 53203. Tel: 276-6422. Owner: Stuart L. Glassman; Mgr.: Jerry Friebert; Buyer: David Weiss. (D & OS). Branch: 2225 N. Third St. Zip: 53212.

Tel: 562-7607. Mgr.: Michael Mowers; Buyer: Mark Olson. (OS).

Cartridge 8-tr.: Chart, Comedians, Jay Jay, Thunderbird.

Record City Inc. (div. of Taylor Electric Co.), PO Box 2359. Zip: 53212. Tel: 241-3970. Mgr.: Harold E. Rietz; Buyer: Gordon Pelzek. (OS & RJ).

Taylor Electric Co., 1000 W. Donges Bay Rd., Mequon 53092. Tel: 241-4321. Owner: James A. Taylor Sr.; Gen. Mgr.: Peter D. Stocke; Sales Mgr.: Jim Hanke; Buyer: Vera Ugoretz. (D, OS & RJ), (OS & RJ as Record City Inc.).
Branch: Chicago, Ill.

Cartridge 8-tr., quad-8, cassette & open reel: All lines.

Playback equip.: Belle Wood, RCA.

Accessories: Amberg, Crest, Franco, Le-Bo, Pick-a-Disc.

• RACINE (Area Code 414)

B S U/Grass Roots, 507 Main St. Zip: 53403. Tel: 634-9633. Owner: Arthur Hester; Mgr. & Buyer: Melvin Knox. (OS & RJ).

• WAUSAU (Area Code 715)

B M I Music Dists., 229 Third St. Zip: 54401. Tel: 842-3995. Owner & Buyer: Robert Peyovich; Mgr.: Pat Zachmeyer. (D, OS & RJ).

Cartridge 8-tr.: Fiesta, Jubilee, Music-O, Pickwick Int'l, SSS Int'l; sub-dist. for Atco, Atlantic, Capitol, Elektra, GRT, Gordy, Liberty, London, Mala, Motown, RCA, Reprise, Stax, United Artists, Volt, Warner Bros.

Playback equip.: Belair, Boman Astrosonix, Car Tapes, JVC, Lloyds, MGA, Morse Electro, Panasonic, Qatron, Roberts, Sanyo, Telex, Viking.

Accessories: Amberg, GC Electronics, Le-Bo.

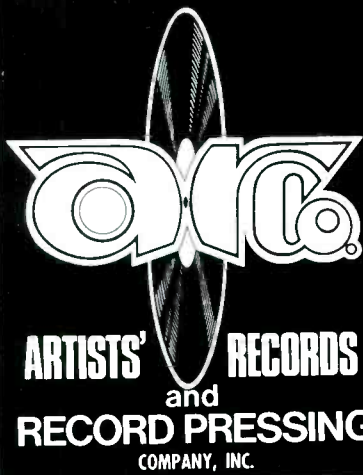
Index to Advertisers

Listed Alphabetically

A guide to valuable sources of music, record and related services and products around the world. This index is provided as an additional service to readers. The publisher does not assume liability for errors or omissions.

Advertiser	Page	Advertiser	Page	Advertiser	Page
A					
A-1 Record Sales	144	Davis Sales Company	129	Levinson-Ross	191
A & L Dist.	173	Decca	371	London Recs.	35
A & M Records	33, 195	Disc Az	297	M	
A & M Records (Irving & Almo)	81	Disneyland Recs.	253	M. A. M.	383
Ad-Rhythm Records	375	Dolby Labs	205	M. C. A. Intl.	260, 261
Adrian Assoc.	202	Double B Recs.	146	M. C. A. Technology	215
Albatross Productions	292	Ducale Edizioni Musicali	320	McAlpin Alpine Cellar	52
Alco Research	189	Duke/Peacock	53	Malaman	129
Alpha Dist.	145	E			
Allied Intl. Records Ltd.	348	E M I	369	Malverne Dist.	148
Allied Records	185	Eastern Music	327	Martin & Snyder	140
All Tapes Unltd.	162	Ecofina S. R. L.	318	Melodie Der Welt	308
Almada Corp.	274	Editions Paul Beuscher	296	Mercer, Tony	377
Amberg File	241	Editions Saravah	301	Merit Music	140
Ampex	201, 221, 393	Electro-Voice	2	Met Richmond	263
Ampex (Canada)	273	Eltron Export	146	Metromedia Music	99
Ansonia	56	Eriksound	343	Mills, Irving Pub.	98B, 98C
Apple Records	11 to 20	Eskin, David	144	Mogull, Ivan	378
Arion	296	Eva-Tone Div.	197 to 199	Monarch Elect.	218
Artists Records	392	F			
As De Trefle	295	Fanta Sound	233	Mood Music	293
Assoc. Rec. Studios	209	Fidelitone	246	Motown	22, 23
Audio Magnetics	219	Fine-Bilt	43, 223	Musart	338
Audiomatic Corp.	217	Fine-Tone	169	Musidisc—Europe	296
Audio Video Comm.	194, 214, 218	Fontana	319	Myers, Lee	229
Automatic Radio	250	Futura Recs.	292	N	
Auto Tapes Unltd.	218	G			
Auvis Asona, K. G.	309	G. R. T.	394	Nartrans	244
Avenue Records	378	G. R. T. Canada	277	Nashboro Recs.	61
B					
Basf, A. G.	305	Galgano Dist.	133	Natural Sound St.	204
Bell Recs.	25	Gallico, Al	107	Nehi Recs.	128
Belwin Mills	83	Gamma	339	Nichion	326
Bendiksen, Arne	350	Gates City Rec. Service	132	Nippon Gramophone	328
Best Way Productions	184	Gemini Rising Inc.	242	Novello	380
Beta	149	General American Recs.	57	Nylex (George Patterson)	251
Big Seven	85	General Dist.	137	O	
Big Three	89	Gersch, Richard	193	One-Stop Services	230
Blue Horizon	48	Gil Music	119	Orfeon	337
Bovema	342	Global Recs.	306	Original Sound	392
Box Office	298	Golden Recs.	56	P	
Bretagne	292	Goodwin Dist.	132	Paramount	41
Brite Star	193	H			
Brothers Dist.	151	Hansa Recs.	307	Paramount Wire	244
Brown Paper Bag	237	Harms, T. B.	115	Pathe-Marconi	299
Burlington Music	373	I			
By-Buk	223	I. C. P. Ltd.	379	Peer-Southern	111
C					
C. B. S. Intl.	29	Ind. Music Sales	125	Peerless	340
C. B. S. Records (Israel)	287	Infonics	390	Perception Recs.	59
C N R N. V.	343	Intersong	331	Peters Intl.	144
Calif. Rec. Dist.	128	Intl. Reco-Tape	143	Phillips Records	186
Calif. Recorder	200	Irving & Almo (A & M)	81	Phonogram S. P. A.	323
Capitol Rec. Canada	267	J			
Capitol Rec. Mexico	335	Jamco	334	Plastic Productions	186
Carabine Music	297	James, Dick, Music Ltd.	381	Polydor	37
Cardinal Exp.	146	Jamie/Guyden	52	Precision Rec. Press.	188
Caytronics	47	Jewel-Paula	59	Program One-Stop	142
Central Sanslo	334	Jobete	95	Progressive Labels	229
Century Recording	207	K			
Chapman Dist.	128	Kena Trading Co.	150, 171	Q	
Chappell and Company	87	Kent Recs.	50	Quality Recs. Ltd.	275
Chips Dist.	153	Keystone Printing	189	Queen City Album	187
Cleveland Rec. Co.	211	King Karol	148	Queens Litho. Corp.	190
Columbia Rec. Canada	269	Kinnara Dist.	134	R	
Commander Publi.	121	Kirby, Bruce	232	R. C. A. Intl.	256, 257
Corpico	388	Kirshner Ent.	91	R. C. A. Canada	271
Cosmo Productions	334	L			
Creative Pck.	247	Labrador Pub.	294	R. C. A. France	294
Creative Sound	56	Laff Recs.	55	R. C. A. Mexico	341
Criterion Music Corp.	298	Law/Arts Publ.	31	R M S Elect.	242
Custom Fidelity	189	Leanord, Hal	97	Record Merch Co.	128
D					
E					
F					
G					
H					
I					
J					
K					
L					
M					
N					
O					
P					
Q					
R					

continued on page 392



**ARTISTS' RECORDS
and
RECORD PRESSING
COMPANY, INC.**

THE LARGEST AND LATEST EQUIPMENT
PROVIDING OUR CUSTOMER WITH
THE FINEST SOUND

•••
ENDLESS SELECTION OF
FULL COLOR STOCK JACKETS
MASTERING, "MONO AND STEREO"
PROFESSIONAL SOUND ENGINEERING
PLATING - RECORD LABELING
ART AND ALBUM DESIGN
FROM OUR FULLY STAFFED
ART DEPARTMENT
THE LATEST AND LARGEST
OFFSET PRINTING PRESSES
COMPLETE RECORD PRESSING PLANT
SHIPPING & WAREHOUSING
•••

LOCATED TO SERVE THE NATION

320 MILL STREET, CINCINNATI, OHIO 45215
AREA CODE 513 - 761-0011

Index to Advertisers

Advertiser	Page	Advertiser	Page
S			
S. E. E. D.	301	Toolex	363
S. E. S. A. C.	113	Topp, Mr., Tapes	170
San Francisco Musical Exchange	326	Toshiba Musical Ind.	329
Schwartz Bros.	130	Town Hall Recs.	147
Scorpio Music Dist.	152	Transaction Music Ltd.	376
Screen Gems	101	Trans-Musique	272
Scully Rec.	203	Troy Mfg.	222
Seaboard	138	Tub/Tuba Pub.	298
Shinko Music	331	U	
Sire Recs.	49	U. F. A. Musikverlage	311
Slezak, Rudolf, Musikverlage	310	United Artists	5
Sofratenco	301	United Rec. Dist.	131, 162
Sommers, Henry J.	117	Universal Records	153
Sonet Grammofon	361	Universal Songs	342
Sound-Pak Recs.	61	Universal Songs (Brussels)	258
Southland Dist.	132	Universal Tape City	173
Sparmoc	252	V	
Specialty Rec.	184	Valentino, Thom J.	149
Sprial Rec. Corp.	119	Vesuvio Restaurant	27
Spring	45	Viewlex	179, 180
Stans Records	136	W	
Star Title Strip	153	Wakefield Mfg.	189
Stax-Volt	39	Watanabe	333
Stigwood Org	103	Wax, Morty	191
Strawberry Studio	300	Wendy Dist.	142
Summit Dist.	133	West Coast Music	125
Sunbury Dunbar	93	White, Edward R.	229
Sunfire Sound System	234	Whitney Recs.	200
T			
T. O. A. Music	335	Williams, Mary	117
T. R. O. Music	105	Windsor, Recs.	332
Tamusico	109	Winn Records	389
Teichke Records	330	Word, (Inc.), Recs.	58
Texas Elect.	224	Worldex Mfg.	126
Tizoc	339	World Family Recs.	328
Toho Recs.	332	World Music Pro.	259
Z			
		Zamoiski, Jos. M., Company	137

Now there are eleven volumes! OLDIES BUT GOODIES.



THE "ORIGINAL" AND STILL THE BEST WITH "PROVEN CONSUMER ACCEPTANCE"!

All original recordings of the GREATEST HITS of all time!
OLDIES BUT GOODIES contain many of the Hard-To-Get records.
Available in albums, tapes, and cassettes.

**Remember, OLDIES BUT GOODIES are heard consistently on
"Solid Gold Rock & Roll" stations, the "History of Rock & Roll,"
and all major radio stations "Golden Weekends."



ORIGINAL SOUND RECORDS
7120 Sunset Boulevard
Hollywood, Calif. 90046
Phone: (213) 851-2500

(For Distributor Information, Call Collect)

**THE BEST NAME
IN THE BUSINESS
AMPEX
BRINGS YOU THE
GREATEST NAMES
IN THE
MUSIC BUSINESS.**

AMPEX

MUSIC DIVISION

AMPEX STEREO TAPES features over 70 different recording company labels with more than 7000 selections by over 650 artists. Rock. Soul. Pop. Jazz. Folk. Classical. On 8-track cartridges, cassettes, micro cassettes, open reel.

AMPEX RECORDS has its own exclusive repertoire of artists that expands daily. "Purlie" the Broadway hit and "Touch" the new off-Broadway sensation are but samples of the new trails Ampex is blazing.

AMPEX MUSIC PUBLISHING rounds out the Ampex worldwide music activities. The three publishing companies; Clear Sky Music (BMI), Deer Patch Music (ASCAP), and Sweet River Music (BMI) although still in their infancy have already charted some notable successes.

MARKETING OFFICE: 555 Madison Avenue, New York, New York. SALES OFFICES: 555 Madison Avenue, New York, New York. SOUTHWEST: 1615 Prudential Drive, Dallas, Texas. WEST: 500 Rodier Drive, Glendale, California. MIDWEST: 2201 Lunt Avenue, Elk Grove Village, Ill. HAWAII: 419 Waipamill Rd., Honolulu, Hawaii/AMPEX OF CANADA: 2832 Slough St., Malton, Ontario, Canada/AMPEX STEREO TAPES INTERNATIONAL: 1 Yarmouth Place, London W1Y 7 DW

Blues. Bubblegum. Bellowing. Bible-thumping.

We've got it all on tape.

With GRT Music Tape there's a lot to like—from lowdown blues to fiery gospel. If it's on records, or if it's red-hot on the charts, it's on GRT tape. We've got more than 600 different cassette and 8-track titles, representing 67 record manufacturers. We run the gamut: From ABC to Windfall. Our chart-busters include Richie Havens, The Osmonds, Bobby Sherman, Keol & The Gang, Conway Twitty, Funkadelic, James Brown, The Violinaires, Three Dog Night, Steppenwolf, B. B. King, Mountain, Ramsey Lewis, The James Gang, and hundreds more.

Now, that's some kind of roster. We're really in the music scene. We're not a shirt-tailing operation. GRT is discovering new artists, new trends, shipping out the hits, and supporting every tape with the best in advertising and sales promotion.

When it comes to today's music, swing with a pro. Go where the action is, where the exciting artists are, and where the real sounds can be heard. Go with GRT. It's the natural thing to do.

GRT
MUSIC
TAPES

Division of GRT Corporation,
Sunnyvale, California
In Canada: GRT of Canada, Ltd.
London, Ontario

The Natural One To Ask For.

