Miller Int'l to Hold (\$\$) Line

By OMER ANDERSON

HAMBURG — Miller International has broken with the German record industry on hiking disk prices because of the new added-value tax. Miller said that it will hold the price line on all of its catalog, including both its Somerset and Europa labels.

Miller, the maverick of the German disk industry, criticized the German industry for instituting price hikes because of the added-value tax. The label said the price boosting was a reflection of the German record industry's general hostility toward budget pricing.

The statement accused the "traditional" German record firms of looking backward, and failing to grasp the possibilities for vastly expanding sales under the new market conditions being created by the European Common Market. Major German record companies have adopted the policy of hiking disk prices by around 3 per cent on all disk product selling for under \$5.

(Continued on page 10)

AAMA WRAP-UP

Dealers Fully Tuned to Tape

By HANK FOX

PHILADELPHIA - "I don't think we'll come back as exhibitors next year," an executive of a major tape CARtridge duplicator said, referring to the annual Automotive Accessories Manufacturers of America (AA-MA) trade show, held here Jan. 29-31. "Most of the missionary work has been completed," the executive explained, "so the music people can leave the selling to product distributors. Auto accessories dealers are aware of cartridges, players and the scope of the cartridge market."

Most tape cartridge and player manufacturers and distributors agreed that the buyers attending the exposition, representing more than 300,000 auto accessories retail outlets, knew about tape cartridges.

(Continued on page 44)

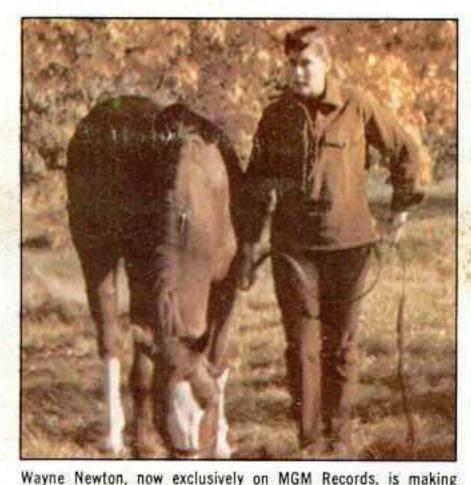
Source Marking to Raise Business 100%: Steinberg

CHICAGO—Mercury Record Corp. Executive Vice-President Irwin H. Steinberg said last week that if the trend to mergers of giant retail suppliers leads to a uniformity of methods, including a system for source pre-ticketing merchandise, the industry will double its present volume. The industry currently does \$800 million annually in retail sales.

Commenting on the recent purchase of five rack operations by Transcontinental Investing Corp. (TIC), Steinberg said, "What this trend means depends on how conglomerates such as TIC use their strength.

Some Questions

"Will it mean better service? Will it mean sufficient financing so that there is a step-up in the cycle of receivables flowing back to the man-



new fans with a new country-pop sound on his latest single, "All the Time" (K-13891), included in his first fantastic alburn for MGM, "Walking On New Grass" (E/SE-4523). Watch for Wayne on his own ABC-TV special, "One More Time."

ufacturer? Will conglomerates recognize the need for more profit oxygen at all levels of the business? Will it mean still more marketing sophistication such as a system for pre-ticketing merchandise at the manufactured level?

Noting that the five rack operations acquired by TIC encompassed warehouses in widely separated geographical regions. Steinberg said, "This merger should mean more co-ordination in the delivery of product, less geographical over-lap, less crossing of lines of distribution by different suppliers.

By the time merchandise reaches a store serviced by a rack jobber miles away, radio air time has occurred, trade paper charts have reflected action and people have come in asking (Continued on page 10) for the product.



"The End of Our Road," Soul 35042, is the new pulsating single of Gladys Knight and the Pips which follows up their recent smash, "I Heard It From the Grapevine." A sure-fire hit, it's a mover that will head right for the top of the charts.

Atl. TV Spots to Spotlight LP's

By MIKE GROSS

NEW YORK-Atlantic Records album product is being lined up for TV exposure. Atlantic, as well as several other record companies, have been using TV mini-films to promote their single product, but Atlantic now figures that a TV film clip promoting an album offers a longer run for the money.

An Atlantic spokesman said that the films pegged on albums cost much more than

those heretofore prepared for a single since much more goes into the production but he says it's worth it because of the longer life of the album. The film promoting an album, he says can be shown from three to four months after release of the LP but the life of film clip promoting a single can be cut short quickly if the record fails to take off.

The films spotlighting the

LP's run from three to four minutes each, are shot on location and without any lip-sync gimmicks.

In opening its TV campaign for its LP's, Atlantic has hired Charlatan Productions, a Hollywood firm, to produce two films, one for Aretha Franklin's LP titled "Lady Soul," and one for the Rascal's LP titled "Once Upon a Dream." Three cuts (Continued on page 10)

The International Music-Record Newsweekly

Films to Spark Decca's Drive

NEW YORK - Motion pictures, on re-release in theaters and on reruns and first-run on TV, will be sparking Decca Records new album drive. Decca is getting behind the theatrical re-release of "Around the World in 80 Days," and the first-run showing of Universal's "Flower Drum Song" on NBC-TV Saturday (3) and the rerun of the "Hans Christian Andersen" movie on ABC-TV March 13 with a special push for the three soundtrack albums.

"Around the World in 80 Days" will begin its re-release in New York Wednesday (7) and the United Artists Corp., the film's distributor, is expected to have it in about 300 theaters within the next few months. The soundtrack album. which features Victor Young's score, has sold more than 1

(Continued on page 10)

Lyrics Bill in Georgia Gets Toned Down

By BILL WILLIAMS

ATLANTA — A State bill that would require lyrics be printed on jackets has been "tempered" as the result of a meeting here between recordmen and State Rep. Edwin G. Mullinax.

The meeting Thursday (3). called by Representative Mullinax, discussed the controversial legislative bill 867 which had been reported out of committee two weeks ago, and was before the lower Georgia House of Representatives.

Meeting with Mullinax were Jack Geldbart of L. & P. Distributors; Don Comstock of Comstock Distributors; Bill Lowery of Lowery Music Publishing; Zenas Sears, manager of WACK, and Jim Sallee, a record retailer.

A Felony

The bill, in its original form. would have made it a felony punishable by fine or imprison-(Continued on page 10)

(Advertisement)

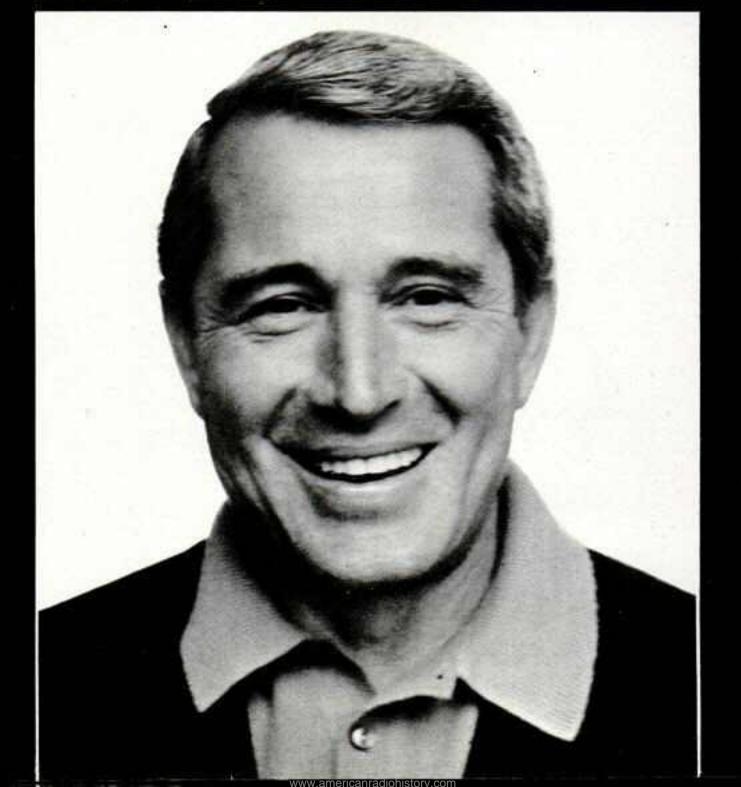




Perry expresses every parent's prayer with his new Victor single.

"The Father of Girls"

c/w "Somebody Makes It So" #9448



Closer Policy Ties Between Kapp And Uni Being Planned by MCA

LOS ANGELES—MCA plans closer ties between its Uni label, located here, and Kapp Records, its newest purchase, in New York. Artistically both companies will remain apart.

Areas in which the two labels may be tied include product control, music clearance and royalty payments. MCA has already instituted a program of fewer single releases for Kapp to bring it in line with the Uni concept of select releases and heavy promotional emphasis.

The emphasis at Kapp will be on strengthening its contemporary singles output, with newly hired John Walsh seeking independent production deals.

MCA plans using some of the concepts on Kapp developed for its 11-month-old Uni label.

MCA also believes in remaining on a single which has shown signs of public acceptance in some markets. "There is a tendency to expect immediate response," Taten says. "The business moves so fast that you have no margin for error." The Straw Alarm Clock's "Incense and Peppermints" single took five months to develop into a national hit.

Revue, the corporation's twomonth-old rhythm and blues label, puts out two disks a month. Russ Regan, Uni's general manager, with a strong background in r&b promotion. buys masters for Revue in conjunction with Josea Wilson, Revue's promotion man.

Tanen is MCA's contact man with Regan and Jack Wiedenmann, Kapp's new general man-

Fits Label's Image

MCA's soundtracks from its feature picture and TV wings are now being assigned to MCAowned record companies to fit a particular label's image. Decca received "Sweet Charity," for

Pfanstiehl Chemical Moves Into Cassette & CARtridge

WAUKEGAN, Ill. - Pfanstiehl Chemical Corp., a 36year-old supplier of phonograph needles and record accessories, is now marketing blank cassettes and 4 and 8track CARtridge blanks. President Bruce Wight said last week that Pfanstiehl thinks the cassette will become the dominant configuration in the tape CARtridge field and that the cassette poses no threat as a medium for the home recording of material on phonograph records.

"We have analyzed the tape market and believe the cassette system will take the place of the small reel-to-reel recorder and become the dominant configuration for prerecorded music," said Wight, in announcing Pfanstiehl's entry as a blank

tape supplier.

3 Lengths Pfanstiehl will offer cassette blanks in three lengths-60minute, 90-minute and 120minute; the list price respectively will be \$2.75, \$3.75 and \$4.75. The firm will also offer 8-track blanks, a 32-minute package for \$2.95 and a 64minute tape to list at \$3.95. Phanstiehl will offer a 32-minute 4-track blank to list for \$2.95, Wight said.

"I don't believe the cassette will be used to make recordings from phonograph records. This was said years ago when record making machines were first introduced. It has happened to a degree with reelto-reel equipment, but basically, it's too much trouble to make recordings and blank tape is not that cheap.

"Tape cartridges will co-exist with records just as records have co-existed with radio and television," Wight said. "When radio first came into the picture I recall people saying records would die. Just the opposite happened when radio stations began programming records extensively.

"Then television came into the picture and people said radio would die and this hasn't happened. I know from our experience in needle sales that when a television station first opens in a market sales do drop

(Continued on page 42)

RCA & Col. Off-B'way -Wax'Thing,'&'Brel'

NEW YORK — RCA Victor and Columbia Records moved in again on the off-Broadway musical scene last week. Victor

ARETHA SLATES 'HOMECOMING'

NEW YORK-Aretha Franklin has been set for a "Homecoming Concert" in Detroit's Cobo Hall Feb. 16. It will mark her return to her native Detroit after having scored as top singer of 1967. She was awarded four gold records in 1967 for three RIAA-certified million selling singles on Atlantic and one \$1 million Atlantic album.

So far in 1968, she has already won a gold record for "Chain of Fools." At the Cobo

Hall concert, Miss Franklin will receive Billboard plaques for her 1967 achievement.

recorded the original cast album of "Your Own Thing" and Columbia recorded "Jaques Brel Is Alive and Well and Living in

The score for "Your Own Thing" was written by Hal Hester and Danny Apolinar. It marks the second rock musical that Victor has recorded in the past six months. The first, "Hair," opened off-Broadway at the New York Shakespeare Festival Public Theatre and it will open shortly at a Broadway house.

The "Jacques Brel" musical is based on Brel's songs. Brel is a French composer - performer. The production and the English translations of the lyrics were made by Eric Blau and Mort Shuman.

Featured in "Your Own Thing" are Rusty Thacker and Leland Palmer. Elly Stone. Shawn Elliott, Alice Whitfield and Mort Shuman are in the "Jacques Brel Is Alive . . ." production.

example. Uni and Kapp will not accept pop music tracks just to have that kind of material, Tanen says. The trend at film studios around town is to stop offering soundtracks from every picture to the record industry.

Uni has been placing its acts in Universal TV features, the MCA-TV operation. The Pleasure Faire has appeared in "Iron Sides," the Visions in "Run for Your Life" and the Strawberry Alarm Clock is being set for one or two shots in upcoming two-hour films for NBC-TV.

MGM & CAMEO NEGOTIATE TO **BUY CHAPPELL**

NEW YORK-Negotiations were under way last week for the acquisition of Chappell by MGM and Cameo-Parkway for \$60 million. MGM would gain control of Chappell & Co. Ltd., the overseas holdings. from Cameo-Parkway, reprewhereas Cameo-Parkway would secure the American holdings. Late in the week it was announced that the executive committee of MGM had approved in principle the purchase of the overseas holdings from Cameo-Parkway, represented by Allen Klein.

The entire deal hinges upon Cameo-Parkway acquiring the Chappell enterprises from pres-

ent owners.

Warn KGFJ On DJ's Ties

WASHINGTON-The FCC has warned KGFJ, r&b station in Los Angeles, about possible ties between deejays and record and publishing interests. The deejays can influence record play and pressure talent into free appearances at deejay's record hops, according to the FCC. The Commission found that one deejay had played a record 17 times in five hours in a June 1967 program, in violation of station rules. Regarding a record shop program, the FCC said the shop's owner apparently had a "financial interest in the record."

The FCC said it doubted the station's claims that it exercised complete control of deejays, adding that KGFJ deejays, without violating the rules of the station, could advance their personal interests by not giving play to certain records or laying on other records.

ATL'TA DECCA TAKES AWARD

NEW YORK-The Atlanta sales branch of the Decca Distributing Corp. has won the firm's "Branch of the Year" award for the second consecutive year. In addition to the branch award, individual achievement plaques will be presented to Ed Russell, Decca's Southeastern District manager; and the branch's sales and promotion staff consisting of Kent Ortman, branch manager, and staffers Chester Hosmer, Bill Lambert, Fred Haas, Ray Mc-Dougal and Danny Rippy.

BILLBOARD REVISES ITS STAR PERFORMER RATING

NEW YORK-Billboard, in an effort to produce a Hot 100 chart which would more accurately single out those records evidencing greatest action, has revised its star performer system effective this issue.

Under the new system, a record, to be designated as a star performer, must have shown at least a 25 per cent gain over its performance the previous week in the general areas of sales and airplay. Furthermore, to emphasize the sales element, a star performer coming from the top 40 must have shown gains both in the number of dealers reporting a record as a best seller and in the position it holds within these dealer reports. It must show gains in two out of the following four airplay areas: (1) Of small market stations, (2) strength within these stations, (3) number of large market stations and (4) strength within these stations.

A record coming from 41 to 100 must show gains in two out of the following three sales areas: (1) Number of dealers reporting record as best seller, (2) strength within these reports and (3) sales spread and strength over the 21 markets whose sales are sampled. It must show the same gains in airplay as a record coming from

Star performers among newcoming records will be determined by a 25 per cent over-all increase in sales and radio play.

It is felt that with this system a record's performance will determine its star performer status, not its position on the chart.

EAC Develops a Prototype Of Tape Retrieval System

NEW YORK — A prototype of the retrieval system enabling automatic and instant choice of any selection on a tape CARtridge or cassette has been built by Electronic Arts Corp. (EAC) (Billboard, Nov. 18, 1967).

The demonstration model is a cassette portable recorder, modified with the EAC patented system. With the application of a pushbutton selector, any specific number can be selected. The device functions in conjunction with the fast forward and reverse controls on the cassette unit and the fast forward lever on continuous loop cartridges. The tape is coded with patented magnetic marker which functions similarly to systems which previously have been available in huge, costly computer mechanisms. The EAC design breakthrough is

a low-cost miniaturization of that system.

Aside from its record industry applications, the device opens new avenues in the educational and business equipment areas. In the educational field, the device functions as a lowcost portable training lab, allowing students easy repetition and retrieval of any segment of information.

Major applications lie in the business equipment market, in which it can play a key role in dictation and video and microfilm playback. A secretary can program or individually select any section of dictation until she has finished the entire transcript. Also, the mechanism can be incorporated into a low-cost K portable file retrieval system which can be centralized or used as a desk-type model.

MYSTERY SHOPPER DRIVE

Confused Buyer in Oregon Is Having Difficult Time

NEW YORK—The question of what is being done on the retail level to convert the monaural customer to stereo, which Billboard is exploring through its "Mystery Shopper" campaign (Billboard, Jan. 27), was spotlighted anew by R. S. Moore, a Billboard subscriber in Portland, Ore., who refers to himself as a "record purchaser."

The problem facing Moore, as a consumer, is the fact that he has a Magnavox player which he purchased in 1960. "Until the freeze-out of monaural records," he says, "I purchased two or more monaural albums every week. For more than six months I have not bought any albums." He then decided to buy a record, it was a stereo LP, and after playing it through once, he felt that the sound was unclear and has not played it again for fear of damaging the diamond needle on the machine.

Moore adds that the manager of the record department where he shops, told him that the supply house took all his monaural records away and that he is left with stereo-only which has cost him quite a lot of patronage. A friend of Moore's was told by a clerk in one of Portland's largest de-

partment stores that even if they ordered monaural records they were sent stereo instead.

Moore also says that when he talked to the firm which services his player, they told him that it would be "quite expensive" and "might not be satisfactory" to try to convert it to stereo, "We would be willing to pay the stereo price for monaural records if we could get them," he says, "so why not stock both kinds at one price and keep on making sales?"

HERRICK GETS BB EXEC POST

NEW YORK—Thomas L. Herrick has been named Midwest publishing director for Billboard Publications, Inc., effective Feb. 19. Herrick who will operate from Billboard's Chicago office, will direct editorial, advertising and circulation activities there. Before joining Billboard, Herrick was group vice-president in charge of the musical instrument divisions of the Seeburg Corp. in Chicago. He was publisher of Down Beat Magazine from 1950-52.

HIGHLIGHTS OF THE WEEK IN

Billboard

AUDIO RETAILING

ALL-TIME RECORD dollar volume was registered by the consumer electronics industry in 1967.

PHILHARMONIC ANNIVERSARY, Corumbia Records marks 125th anniversary of New York Philharmonic with four album releases. Vox to start intermediate-price label. Angel debuts Busoni "Piano Concerto."

INTERNATIONAL

MERCURY IS NOW operating as a separate division from Philips, giving the label a greater independence in the British market.

GUITAR GOES TO COLLEGE, but only in classical style.

RADIO-TV PROGRAMMING

"THE YOUNG SOUND" will bow a special "spotlight" feature to announce new pick hits on all CBS-FM operations.

"DARLING OF THE DAY," Theatre Guild-Joel Schanker musical production, opens on Broadway. RCA Victor has rights to original cast album.

TAPE CARtridge42

ITCC HAS WRITTEN more than \$4 million in purchase orders as a result of its first quarter sales incentive program.

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Vol. 80

No. 6

Rose Wins in Williams Renewal

By WAYNE GREENHAW

copyrights would not have had to be renewed until 1973 and

that they would be worth

much more at the time. They

also said Hank Jr. would be of

age and would be able to make

his own decision at that time.

evidence only in the light of

what was in the best interest of

benefit of hindsight in now

looking back to the year 1963,

it is inescapable that the con-

tract in question was then and

is now in the best interest of

Jr. was his father's sole heir. A

hearing was held by the court

last fall on the question of an

alleged illegitimate child who

was born before the singer's

The judge found that the

child does not have any right

in the copyrights or the re-

newal rights of the late Hank

to the unpublished songs,

Judge Emmet said they "do not

contain sufficient clarity." He

said these provisions must be

As to the provisions relating

Emmet also ruled that Hank

the ward," he said.

Hank Jr.

death.

Williams.

Emmet said he weighed the

"In this light, and with the

They contended that the

MONTGOMERY, Ala. — A Montgomery circuit judge ruled Jan. 30 that a 1963 contract giving a Nashville music company renewal rights to songs of the late Hank Williams was in the best interest of the singer's son, Hank Jr.

However, Judge Richard Emmet added that certain provisions in the contract pertaining to the composer's unpublished songs were not clear.

The ruling gave Fred Rose Music, Inc., of Nashville, renewal rights to copyrights on the late singer's songs.

Originally, the renewals were awarded to the company in 1963 by Mrs. Irene Smith, Hank Williams' sister and guardian of his Alabama estate, following his death in 1953.

Rose music was to continue publishing and promoting the Williams song catalog according to the 1963 agreement for another 28-year renewal period, paying royalties to Hank Jr. The company also paid the estate a \$25,000 bonus in 1963.

Audrey Williams, the late singer's divorced wife, and Hank Jr. filed a suit in Circuit Court here last March asking that the 1963 renewal contract be declared invalid.

Roulette Doing Revamping in **Bolster Drive**

NEW YORK-Roulette Records is revamping, according to president Morris Levy. The 4000 series in singles will be replaced by the 7000 series; in albums, a new 4200 series will replace the former 2500 series. Levy said that several items will be discontinued; others will be repackaged.

Red Schwartz, national sales manager, confirmed that a drive was currently under way to revitalize Roulette as a label and bring it back to power in

the industry.

In line with this, Roulette is moving into new quarters at 17 West 60th Street in May. The label has taken the penthouse and top floor. Levy said that he will also be expanding his Big 7 publishing firm. Roulette is also initiating new distributor policies.

ABC Tie With Book-of-Month On 'Dr. Dolittle'

NEW YORK-ABC Records and Book-of-the-Month (B-O-M) Club are co-operating on a tiein between the de luxe edition of "Doctor Dolittle, a Treasury," and the soundtrack album of the 20th Century-Fox film, which ABC distributes.

The book, with 65 illustrations and containing a collection of "Doctor Dolittle" stories, sells for \$5.95 to B-O-M members. The album lists for \$6.79. The Club is offering the two for \$10.95. The member may buy the book without the album.

The deal is being promoted in the B-O-M monthly newsletter. Bud Katzel of ABC worked out the arrangements with the Club, and Lou Klayman of States Distributors, part of ABC's New Deal complex, is handling distribution to the Club.

straightened out between the parties concerned or be brought back before him at a later date.

When the case was first heard in Circuit Court, the Rose Music Co. had published more than 100 Williams songs. They had paid Hank Williams royalties until his death and had later paid royalties to the Alabama estate and to Audrey Williams, his former wife who received half the royalties as part of the property settlement when the couple were divorced.

Evidence presented showed that an average of \$50,000 per year was paid to Williams' interests in royalties. Some \$150,-000 was paid in 1966, according to testimony.

From Nashville, Wesley Rose, Rose Music president, said he was delighted that the lawsuit was over and that the Montgomery court had reaffirmed the contract.

During the trial last September some of the most famous names in the country music field testified. Witnesses included Tex Ritter, Pee Wee King, Paul Ackerman, Leo Strauss, Leone Payne, Sam Phillips and Theodore Zavin.

The MIDEM Aftermath— Notables Take a Hard Look

CANNES — MIDEM folded its tent and Cannes is once again wrapped in the stillness of a seashore resort at off season.

As the music-record industry's notables returned to their far-flung home bases and Cannes' convention - inflated prices rolled back to their pre-MIDEM level, many who attended took stock of the meaning and worth of the Bernard Chevry promotion.

All agreed that the Cote d'Azur is pleasant during the day, and that an international get-together of industry people is rewarding. Some said the actually did business while here. A number felt that MIDEM was too unwieldy or otherwise structured against them being able to accomplish any significant financial benefit.

Many left here ahead of schedule, frustrated by inadequate facilities, jammed corridors, confirmed room reservations which did not pan out (some had to move several times during their stay here because of mix-ups in accommodations), exhorbitantly high prices, and a maze of meaningless routines and procedures.

Others pointed to the poorly produced so-called galas as being worthless, and asked: Why should a record company expose its new talent to competitive labels? Still others said that most labels and music firms already had international affiliations, and their presence here was a needless expense of time and money.

Many decried the total lack of business seminars devoted to the betterment of the global music industry, and called MIDEM a mere auction which only served to inflate the price of masters and copyrights. Some blamed it on what they called a lack of music business knowhow on the part of MIDEM's architects.

Still others, as they basked in the Riviera winter sun and sampled the superb cuisine, nodded approvingly that perhaps MIDEM here was worthwhile. The pros and cons are still being weighed by the world's music business leaders, and the true answer as to MIDEM's worth will be found in how many of the 1968 participants will return for more.

Elektra to Stop Monaural & Switch to Stereo Singles

NEW YORK — Elektra Records will switch to compatible stereo on singles. Jack Holzman, Elektra president, said that all monaural production will be discontinued within 90 days.

Aside from record labels which have issued stereo singles in limited quantities — are which have made them under contract for jukebox manufacturers-Elektra is the first label to make the switch to stereo singles.

The move is bound to be greeted with enthusiasm by jukebox operators. For the last decade, the operators have been complaining that while their equipment is geared for stereo play, the only stereo product available has been little LP's

and singles produced on a custom basis for jukebox manufacturers.

Holzman feels that the lack of stereo on singles has been partially responsible for the drop in share of market of 45's.

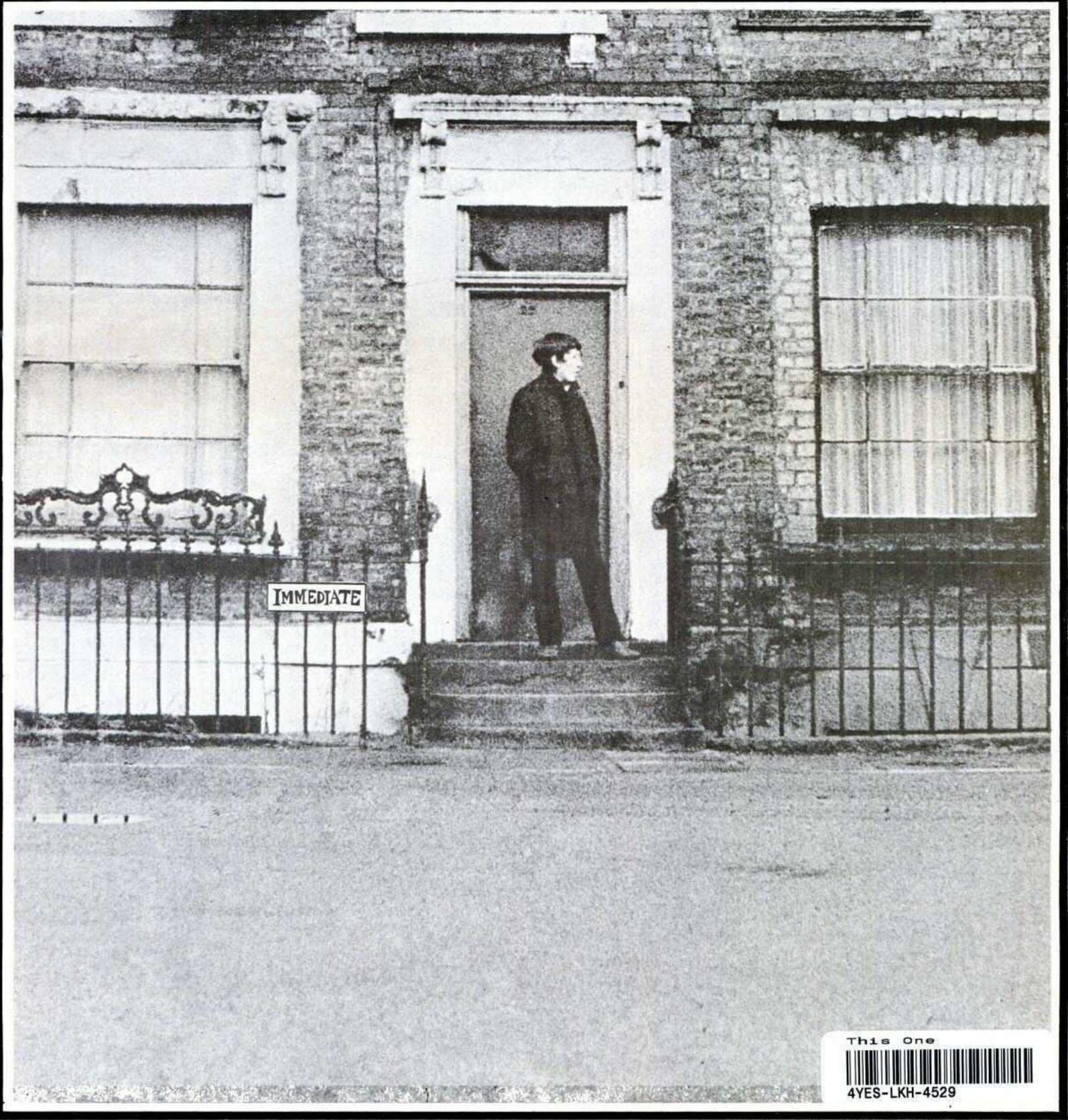
Holzman was also a pioneer is moving the album industry toward an all-stereo format. His was among the first pop labels to discontinue monaural records, and Holzman's appeal for an all-stereo industry is credited with starting the movement.

The new singles will be cut with vertical limiting, so that radio stations with modern monaural pickup equipment will be able to reproduce them without difficulty.

FEBRUARY 10, 1968, BILLBOARD

THE ORIGINAL ENGLISH HIT Chris Farlowe HANDBAGS&GLADRAGS

written&produced by Michael d'Abo





RECORD TURNOUT has 14 manufacturers' representatives lined up at Main Line's presentation. From left, first row: Al Clark, RCA; Jerry Sharell, Main Line; David Greenman, United Artists national sales manager; Joe Berger, national sales manager, Kapp; Joe Simone and Gene Shipley, Main Line. Second row, from left: Bob Kruger, regional sales manager, RCA; Marty Hirsch, regional sales manager, Warner Bros.; Dick Sherman, national sales manager, Warner Bros. Third row, from left: Ron Wiesner, promotion director, Verve; Mel Posner, national sales manager, Elektra; Mort Weiner, manager of single sales, Verve; Bud Katzel, vice-president of album sales, ABC; David Carrico, promotion manager, Elektra. Fourth row, from left, Bob Levy, Playtape and Marv Helfer, national promotion manager, Dunhill Records.

Releases on 19 Lines Shown by Main Line

CLEVELAND — Main Line Records, major Ohio independent record distributor, hosted a dinner meeting and tape and slide show for 300 manufacturers' representatives, dealers and radio representatives Jan. 23 at the Hotel Sheraton-Cleveland, showing current album releases on 19 lines.

The show featured LP's from Theodore Bikel to the Bubble Gum Machine, on RCA, MGM, Verve, Musicor, A&M, Warner Brothers, Reprise, Kapp, Vanguard, Bell Records, United Artists, Elektra, London Group, ABC, Dunhill, Motown, Laurie, Monument and Uni.

Emceeing was Joe Simone, Main Line's newly appointed vice-president and general manager of distribution. The show was written by Main Line president Eugene V. Shipley and new promotion director Jerry Sharell.

We're getting into the tape business big," Shipley told the audience, "and I heartily urge you to do the same."

He cited two national consumer surveys (RCA) with owners of Stereo 8 CARtridges, one in April 1966, and one in May 1967, which showed that the median buying age had dropped from 39 to 35. Buyers are mostly male (85 per cent) and 47 per cent of them own a stereo record player, he said.

"There is no indication that tape is a novelty item in which interest is lost after a short period," Shipley added. Most stereo users are planning one in their next car, he said. In 1966, 28 per cent of the purchases were made in stores, in 1967, 46 per cent.

Next year's presentation is planned for Scottsdale, Ariz.

Monument Seeking Stronger Ties in R&B, Soundtracks

LOS ANGELES — Monument will be seeking strength in the rhythm and blues and soundtrack fields, reports President Fred Foster.

R&b product is released on the Sound Stage 7 label, with Joe Simon the top selling act. Foster indicates he is in negotiation with several r&b acts to fill out the Sound Stage 7 roster, which presently numbers seven acts. Joe Richbourg is the

MGM Adds'Valiant' To Cartoon Series

NEW YORK — MGM Records continues its comic strips on record series with "Prince Valiant." The record of the cartoon strip hero, created by Hal Foster 30 years ago and featured in more than 600 newspapers, will be released on the Leo the Lion label. MGM also has Superman, Batman and Flash Gordon albums. label's chief r&b producer, handling sessions in Nashville and Memphis.

In the soundtrack field, Foster says he'll be seeking motion picture personalities "for special type recordings." Movie tough man Robert Mitchum is the newest country vocalist on the Monument roster, with Fran Jeffries handling pop tunes.

Jim Malloy, Foster's assistant will be spending more time here recording top 40-type acts, the executive indicated. Malloy was formerly an engineer with RCA here.

On the subject of sound, Foster says he plans buying property in Nashville to build two recording studios and two overdub rooms. Monument's downtown Nashville studio will remain in business. Foster is also exploring building a videotape production center to service the fraternity of TV producers who videotape music shows for syndication.

4 Chess Reps In Follow-Up Distrib Tour

CHICAGO — Four Chess Producing Corp. representatives conducted a follow-up, whirlwind tour of distribution points following the company's recent national sales meeting in the Virgin Islands.

Over a six-day period, company executives Bert Loob, Dick La Palm, Richie Salvador and Max Cooperstein called on 20 cities. At each stop, the quartet presented to distributor sales and promotion staff personnel the 1968 programs announced to distributor brass at St. Thomas.

LaPalm, who is Chess' director of marketing and merchandising, said he found the followup procedure to be effective because "we were talking to the men who are actually out calling on accounts."

Among the facts that the Chess executives learned from the tour, LaPalm said, is that "monaural is dead."

And he observed, "We came back amazed at the number of records that the typical salesman is out trying to sell before he's listened to it in depth. We stressed to all distributor sales men the value of knowing the merchandise."

Chess Scores In Art Stakes

CHICAGO—The Chess Producing Corp. art department scored in the 1967 jacket art sweepstakes, taking several top art magazine awards.

The jacket for "Bill Stewart Teaches Old Standards New Tricks" won the top record jacket award.

Communications Arts magazine gave a merit award to the jacket for Ahmad Jamal's "Cry Young" album.

In addition, the cover for "Groovin' With the Soulful Strings" won international recognition by the Zurich-based magazine, Graphic Press.

Chess art director Jerry Griffith was responsible for the Jamal and Soulful Strings jackets. Assistants Bill Sharp and Howard Blume did the Stewart jacket.

ASCAP Group Picks Candidates

NEW YORK—ASCAP Nominating Committees have named the following writer candidates for the Society's Board of Review: In the popular production division, authors Lee Adams, Harold Adamson, Sammy Cahn, Martin Charnin, Dorothy Fields, Leo Robin, and Harry Ruby; composers Elmer Bernstein, Sammy Fain, Burton Lane, and Harry Warren; and in the standard division: composers Robert Russell Bennett, William Bergsma and Virgil Thomson.

The following publisher candidates were named for the Board of Review: In the popular production division: Richard Ahlert, Sidney Herman, Paul Kapp, Alex C. Kramer, Harold Leventhal, John D. Marks, Herb Reis, Michael Stewart; and in the standard division: Ernest R. Farmer, Donald H. Gray, John M. Kernochan, and Walter E. Volkwein.

Copyright Revision Hangs On Cable TV Liability Issue

WASHINGTON — The fate of the copyright revision law now hinges more strongly than ever on the Cable TV liability issue, because the time element is becoming crucial. Sen. John L. McClellan (D., Ark.), chairman of the Senate Copyrights Subcommittee is trying to hurry things somewhat, as the CATV copyright issue hangs fire in industry negotiations.

McClellan, whose subcommittee will frame the final CATV liability terms in the Senate's revision bill, recently called on negotiating copyright owners and Cable TV people to give him their "current position" on copyright by mid-March. Because CATV association board meetings come at the end of March, the National Cable TV Association (NCTA) has asked for, and will very likely get, a little more time—making the report deadline April

Senator McClellan's request to the NCTA, and to the movie film owners and music licensors asked that the reports include "appropriate statutory language necessary to implement the recommendations of your association."

The subcommittee is facing a race with time to get the CATV issue de-fused in the revision bill, win full judiciary committee approval, Senate vote, and finally House agreement, before copyright revision can be voted into law in this second session of the 90th Congress. Last session, fighting on the House floor over proposed grading of CATV copyright liability was so rough that the whole section was killed, leaving CATV with naked liability for performance

royalty on the programming it picks up from TV stations for its paying subscribers.

Betting is divided as to whether the subcommittee will risk an all-out broadcaster attack over the proposal to give recordings a performance royalty right—or put this over for another Congress to handle.

On another front, music licensors and copyrighted film owners are closely watching the court action. The Supreme Court has promised a hearing in mid-March on whether CATV is liable under current law for performance fees. A decision by June is conceivable. NCTA has recently retained the New York law firm of Katz, Mozelle and Schier to represent them.

Music interests may in the long run earn far more of their revenue and be more heavily involved in the whole matter of cable-TV liability and licensing than appears at this stage of its development. The possibility of putting home entertainment TV on cable, to free spectrum space for industry, government and scientific use, is being seriously considered by a Presidential Task Force, and the FCC.

Record manufacturers and talent will have a bigger stake in all forms of electronic home entertainment as two-way cable promises new miracles in audio-video distribution and replay on home sets. A few weeks ago, RCA Victor announced changes and additions to its promotional setup because of the "growing importance of radio and TV exposure and artist exploitation," in the record field. (Billboard, Jan. 20, 1968).

CLUB REVIEW

Jack Jones at Copacabana: Tops in All Musical Styles

NEW YORK — RCA artist Jack Jones began a two-week stand at the Copacabana Thursday night (1) with a session of balmy ballads and some punchy rhythm numbers. Jones and his comfortable, living room baritone pleased the audience with a stream of his popular songs, punctuated with a lively dip into the jazz bag.

Jones opened the evening with "A Hard Day's Night," a Beatles winner and, after keeping the beat with "She Loves Me," he relaxed back into "Getting Sentimental Over You." Fulfilling audience anticipation, Jones soothed the crowd by gliding through the material that heralded his popular success, including "Lady," "Alfie," "Impossible Dream" and "Lollipops and Roses." Slick and polished, the RCA artist breezed, drifted and bounced through "Am I Blue," Oscar Brown's "Brother, Where Are You?" and "Michele." His new song, modeled after his other soft sell successes, was warmly delivered-and received.

Diamond Inks Kerr

NEW YORK — George Kerr of Bawes Productions has been signed to produce Ruby Winters and Johnny Thunder for Diamond Records. The first disk under the production deal is "We Only Have One Life (Let's Live It Together)." Kerr also has produced Linda Jones, the O'Jays and Troy Keys for other labels.

After rushing through "Donkey Serenade" with racehorse rapidity, Jones introduced his father, singer Alan Jones, who first recorded the standard on the day his son was born.

ED OCHS

MGM Push on Beacon St. Union

NEW YORK — MGM Records has introduced a promotion campaign featuring huge posters and a TV film to back the Beacon Street Union in their series of discotheque appearances around the nation. The Boston group appeared Friday and Saturday (2 & 3) at the Grandie Ballroom in Detroit; they're slated for the Los Angeles Cheetah Feb. 16-18, the Chicago Cheetah Feb. 23-24, and then an extended engagement at the Scene in New York. The TV film, which features the group playing cuts from their "The Eyes of the Beacon St. Union" album, is available to any TV station that wants it, said MGM Records' Lenny Scheer.

Gaye's Single

The song title of Marvin Gaye's current hit single, "You," Tamla 54160, was incorrectly printed in the front-page cut and caption appearing in Billboard, Jan. 27.

Chuck's first on Motown

is an outright smash

(YOU CAN'T LET THE BOY OVERPOWER)

THE MARK IN YOU IN YOU

Motown 1118

CHUCK JACKSON

Chuck's happening on...

MOTOWN
RECORD CORPORATION
The Sound of Young America

CHUCK JACKSON ARRIVES!

His New Single Released From His Forthcoming Album

CHUCK JACKSON ARRIVES!

M-667, MS-667

Market Quotations

As of Closing Thursday, February 1, 1968

	450						
NAME	High		ek's Vol. n 100's	Week's High	Week's Low	Week's Close	Net Change
Admiral	38	17	479	181/4	17	173/4	- 1/4
American Broadcasting	102	561/4	467	64%	561/4	57%	-51/
Ampex	403/4	223/4	681	341/2	31%	321/4	-17/8
Audio Devices	331/8	20	233	303/4	275/8	29	- 7/
Automatic Radio	25%	31/4	279	213/8	191/2	191/2	-1
Automatic Retailer Assoc.	861/4	513/4	221	82%	78%	79	-3
Avnet	53%	12%	723	44%	413/8	42%	- 1/2
Cameo Parkway	76%	21/8	600	721/4	56	721/4	+51/
Canteen Corp.	283/8	193/8	287	253/4	233/4	25	+ 1/2
CBS	76%	47	979	52	50%	511/8	- 1/6
Columbia Pic.	301/2	13	339	273/4	247/8	251/4	-21/4
Consolidated Elec.	573/4	351/2	162	405/a	391/8	391/4	- 1/2
Disney, Walt	63	371/2	224	58%	561/4	573/4	- 3/4
EMI	71/4	31/2	3483	71/4	63/8	67/8	+ 1/2
General Electric	115%	821/2	1135	913/4	871/4	89%	-13/8
Gulf + Western	661/8	30%	3317	595/8	531/8	543/8	-33/4
Handleman	58	171/6	126	561/4	531/2	54	- 3/
Harvard Ind.	34	4	240	251/a	191/2	24	+ 37/8
Kinney Services	651/8	261/4	210	651/a	63	641/4	+134
MCA	74	343/4	97	673/8	631/4	64	- 3/4
Metromedia	661/4	403/8	118	591/2	573/8	573/4	-11/8
MGM	643/4	323/4	490	471/4	421/2	44	-25/8
3M	96	75	304	90	863/4	87	-21/2
Motorola	1461/2	90	432	1091/4	1011/4	1031/2	-41/4
RCA	651/2	425/8	2238	50%	47	471/4	-3
Seeburg	291/2	15	1488	303/8	273/8	28%	- 3/8
Trans Amer.	58	281/2	1087	58	51%	527/s	-27/6
Transcontinental Invest.	217/8	15/8	2333	191/8	15%	171/4	-15/
20th Century	351/8	11	1217	34	311/8	313/8	-15/6
WB-7 Arts	421/8	191/2	667	37%	353/4	36%	- 1/6
Wurlitzer	36	181/8	100	231/2	223/	223/8	- 1/4
Zenith	721/4	473/4		561/2	513/4	52%	-27/8
OVER THE COUNTER*	Week's High	Week's Low	Week's Close				

DAEK THE COONTER	See Consent	A	(00000)	
	s of Closing	Thursday,	February	1, 1968
GAC	11	101/4	103/4	
ITCC	111/2	10	10	
Jubilee Ind.	213/4	181/2	181/2	
Lear Jet	211/4	181/2	193/4	
Merco Ent.	12	11	11	
Mills Music	32	211/2	211/2	
National Mercantile	93/4	71/2	91/4	
Orrtronics	71/4	63/4	7	
Pickwick Int.	161/2	151/2	153/4	
Telepro Ind.	3	21/4	23/4	
Tenna Corp.	91/4	83/4	83/4	

*Over-the-counter prices shown are "bid" (as opposed to "asked"). Neither the bid nor the asked prices of unlisted securities represent actual transactions. Rather, they are a guide to the range within which these securities could have been sold or bought at the time of compilation.

The above quotations compiled for Billboard by Merrill Lynch, Pierce, Fenner & Smith, Inc., member of the New York Stock Exchange and all principal stock exchanges.

Atlantic Putting Its R&B History Series Into High

NEW YORK—Atlantic Records is in full swing on its campaign for the "History of Rhythm & Blues" series. The program encompasses advertising in both consumer, college and underground newspapers, radio commercials, commercial and college stations and mailings to dealers, rack jobbers, one stops, book stores and libraries.

The campaign has been implemented by Atlantic due to the enthusiastic reception accorded to the "History of Rhythm & Blues" series by consumers as well as distributors, dealers, rack jobbers and disk jockeys.

The four-volume LP set is a history of the rhythm and blues trend from 1947 to 1960, spotlighting hit sides by such artists as the Orioles, the Clovers, Ruth Brown, Joe Turner, La Vern Baker, Ray Charles, Clyde McPhatter, the Drifters, among others.

The "History of Rhythm & Blues" albums are available individually. In addition, a special pre-pak for dealers has been made by the firm, which consists of an assortment of the four LP's plus a browser box that can be mounted on store counters on its own special stand.

Jubilee Using 7-Man Team In 'Perpetual Promo' Plan

NEW YORK — Jubilee Records has instituted a "perpetual motion" promotional system under Mickey Eichner, Jubilee's vice-president and director of a&r and national promotion. Includes a seven-man promotion team concentrating on the East Coast, Midwest, South and West Coast with overlapping "so that at no time is an area without promotional service, Eichner explained.

Each of the promotion men only works for Jubilee and its affiliated labels. Each man follows through beyond radio station servicing, including close contact with rack jobbers, distributors and artist relations,

Phil Colbert, the newest member of the promotion team, will concentrate on r&b product. Stan Eddis, Charles Gray and Steve Wax double in the South and Midwest, while Mer-

Musicor Tells Distribs 1968 Product Story

NEW YORK - Under the slogan "Music Is Great for '68," Musicor executives fanned out across the nation last week to introduce the label's new release to distributors. President Art Talmadge was also unveiling a new incentive program, combined with a monaural exchange plan. The new product is highlighted by a bookfold package titled "The Gene Pitney Story," featuring two albums of his greatest hits as well as a number of new songs. Product also includes releases by the Platters, a Vol. III soul package, Paul Tripp, and George Jones. On Dynamo, distributed by Musicor, are LP's by Inez and Charlie Foxx. Musicor has also released Latin product by Bobby Capo, Kako and his band, the Orquesta Broadway, Mark Weinstein, Willie Rosario, Tito Rodriguez and Dioris Valladares.

Hyman Disks Spark R&B On Command

NEW YORK — Command Records' effort to expand into the pop and r&b fields gained momentum, with the release of the Dick Hyman single of "Heat of the Night" and also the r&b interest in Hyman's "Mirrors" album.

Loren Becker, Command vice-president and general manager, said that 2,000 blow-ups of the "Mirrors" album are being distributed as a result of interest expressed by r&b jockeys. Hyman wil promote the album in Gimbels here Feb. 15. In-store streamers are also being distributed.

Hyman was considered an easy listening-type performer, but his latest album was an attempt to capture sales in the r&b and jazz fields.

Also, this week Command issued its first contemporary pop album, "Love Cycle" with the Crome Syrcus.

NARM to Hear S.F. Reed, Editor

HOLLYWOOD, Fla.—Stanley Foster Reed, editor of Mergers & Acquisition, will be featured speaker at the opening business session of the National Association of Record Merchandisers Convention, which gets under way at the Diplomat Hotel here March 18.

He will discuss the truths and myths of mergers, with application to the record and tape CARtridge industries.

Norman Racusin, vice-president and general manager of RCA Victor Records, will deliver the keynote speech. The convention ends March 22.

vin Harmon and Harry Goldstein handle the West Coast. The East Coast will be handled by Eichner and Ben Blaine.

Eichner noted that as a&r director he has initiated a system so that any independent producer can receive an answer within 24 hours on material submitted. He said that Select Sound, Jubilee's recording studios, had recently converted from 4 to 8-track.

Disney Plugs 3-Track LP's Keyed to Children's Mart

LOS ANGELES—The record division of Walt Disney Enterprises will concentrate on promoting three major soundtracks albums, with major emphasis on children's product,

In addition to "The Happiest Millionaire" and "Jungle Book" soundtracks, the Disney staff is preparing a major push on the film musical, "The One and Only Genuine Original Family Band," with the score by Robert and Richard Sherman.

The importance of children's product can be seen in this: The soundtrack storyteller from "Jungle Book"—Walt Disney Presents the Story and Songs—has passed the 200,000 mark, and is approaching "Mary Poppins" as the best-selling children's storyteller album in the firm's history.

The adult-oriented "Jungle Book" soundtrack on Vista has sold 25,000 copies, while the second cast album on Disneyland, the budget line, has sold 75,000.

"Happiest Millionaire" sound track, out since June 1, has sold 100,000 copies, and a new promotional drive is pending now that the film, Disney's first hardticket movie, is at "popular prices" in 60 cities.

Release schedule on "Genuine Family Band," opening on Easter at Radio City Music Hall in New York, calls for the soundtrack album to be completed March 1, with the second cast album and the children's storyteller to be released in May or June.

The combination of product from the two motion pictures—
"Happiest Millionaire" and the "Jungle Book"—and catalog orders have given Disney its best first quarter sales kickoff in history. "Our sales for the first quarter show a 55 per cent increase over the same period last year," says Jimmy Johnson, president of the Disney record-publishing division.

Mullinax: One-Man Public Conscience

LA GRANGE, Ga. — Edwin Mullinax is a veteran radio man involved in State politics who believes in the policy of keeping politics in Atlanta and broadcasting in La Grange. He has been general manager of WLAG, 1,000 - watt station here, since it went on the air in 1941. He's now president of the corporation that owns the station and vice-president of the Community Telecable of Georgia CATV system here and a stockholder in both.

But more than this, Mullinax has always been highly involved in local community affairs. Even the programming of his station reflects this. He features two hours of country music a day for country music fans; two hours of rock 'n' roll for teens, and a heavy slate of easy listening music, plus news, local sports, and community programs. It has paid off with "a Trendex rating almost as high in listeners as the next three stations in the country combined." Interested in the children and teens of the community led him to push a State bill requiring printed lyric of all songs with records and tapes. An amendment is now on the bill, still in the State Legislature, that Mullinax felt would be "acceptable to all segments of both the radio and record industries." The bill, in

AA's Massler Back -Toured 6 Nations

NEW YORK — A. I. Massler, president of A. A. Records, Inc., has returned from a six-country trip in which he worked on distributing Golden Records. He also has been negotiating for film rights to foreign children's productions. During his trip, Massler visited Britain, Morocco and Belgium.

ESP Names Susan

PITTSBURGH — Susan Distributors has been named to handle ESP, ORO, and Showcase Records in the Pittsburgh area here. its original form, had brought 131 letters from State residents supporting it. In addition, 21 States had asked for copies and received them—of the bill in its original form.

"But my theory is that selfregulation is the best regulation," he said, adding that even the record people were against dirty or suggestive lyrics. The modified bill, he said, will leave "everybody happy."

Mullinax began in radio in 1935 at WJBY in Gadsen, Ala. He has also worked at WSIX, Nashville, and WHMA, Anniston, Ala., in various positions ranging from deejay to program director to sales director. He remarked about his general managership of WLAG... "Well, it looks like a permanent job."

Motorola Ousts VW Dash Unit

NEW YORK - Because of the shape of the dashboard of new Volkswagens, Motorola will no longer manufacture a dashboard model of the 8-track tape cartridge player. This will give added impact to the new Sapphire PlayTape I 2-track model announced at a joint press function Feb. 1 by Motorola and PlayTape. Motorola, as reported exclusively in Billboard last week, will manufacture two PlayTape units for inclusion in Volkswagens — a dashboard model with AM radio at \$84-\$95 and a hang-on cartridge-only unit-the Sapphire PlayTape II at \$49.95. Motorola will continue manufacturing an 8track hang-on cartridge player that can be used in Volkswag-

Sire Signs Monti

NEW YORK — Monti Rock III, TV, film and record personality, has been signed to an exclusive Sire Records pact, according to Richard Gottehrer, president. A single and an album are planned for immediate release.

FEBRUARY 10, 1968, BILLBOARD

Fudgepower!

new hit single

"WHERE IS MY MIND" Vanilla Fudge

Atco 6554
Produced and Directed by SHADOW MORTON

new hit album



The Beat Goes On

Vanilla Fudge

Atco 33-237/SD-33-237
Produced and Directed by SHADOW MORTON



Cannon Takes a New Blast At Jukebox Programming

COLUMBIA, S. C. — Music Operators Of America President Bill Cannon, in a speech here last week before the South Carolina Coin Operators Association, Cannon, a Haddonfield, N. J., jukebox operator, said, "Jukebox programming across the country has degenerated from an art conducted with pride to a system of merely delivering records we've sometimes never heard, or never listened to, chosen for us by one stops that can't possibly know our location's preferences.

"Many of these records are chosen for us, not for suitability, but because the operator doesn't give a damn, or because it's easier for the one stop to handle only the highly promoted merchandise that sells by the pound and because, many times, there is more profit in one record

than in another."

In speeches over the country, Cannon has criticized stereotyped programming as a "rubber stamp" process. Last week he said, "The singles market today is largely out of the control of its largest customer, the jukebox operator. You have handed over your buying power and your great influence on musical tastes to the one-stops and this abdication is drying up the stream and tributaries of popular music.

"The main stream of popular music is growing narrower each year as the various branches of popular music are merging at the same time radio stations are continually shortening their play

lists.

"It's becoming increasingly difficult for manufacturers to get exposure for top product, much less fringe material. It's becoming increasingly difficult

International Record & Tape Clubs

DIRECT TO CONSUMER PLANS

(A World-Wide Service)
PLUS DOLLARS FOR YOU—

Will market test and set up your complete company selling Entertainment — Leisure — Educational Products

OJO: Elaboracion Completa de DISCO-CINTA CLUB— VENTAS DIRECTAS

Otro Negocio. Ingresos mayores en la ampliacion de su nueva empresa. Servicio total en Espanol en su oficina

R. BRUN

104-20 Queens Blvd., Forest Hills, New York 11375 • (212) 897-8197 Formerly Director, Columbia Record Club, CBS Int'l. for a new artist to gain exposure, too, especially if his talents or material differ greatly from the norm of the time.

"This fringe material—which could give life and vitality to jukebox programming and the entire record industry—will disappear if our industry does not get back to individualized programming. If we don't buy it the manufacturers won't produce it.

"The jukebox is the only exposure medium which can accurately feed back public preference because each time a record plays it registers on a play meter. The jukebox is the only medium by which the public can sample at will new artists and new material.

"But this feedback is no longer functioning because the production of a single is not based on the actual public pulse, but, because of our passivity, is becoming a product based largely on imitations of the few giant talents that have made it and on merchandising techniques."

Miller Int'l to Hold (\$\$) Line

Continued from page 1

Miller, which is concentrated entirely in the budget field, says that price hikes at the present state of development in the budget field are a "serious error." The label added that price hikes will serve to damage seriously the budget disk "image" and will encourage German retailers to think in terms of further price hikes instead of price reductions.

Miller challenged the German disk industry to overhaul completely its concept of disk merchandising.

Miller said that it has found tremendous response for budget disk pricing with department stores and consumer co-operatives, and that it intends expanding into the supermarkets.

Miller added that its ultramodern new plant at Quickborn, near Hamburg, gives it a sharp competitive edge in the German disk market.

Miller's Europa label titles are priced at \$1.25, and those on its Somerset label at \$2.45.

Source Marking to Raise Business 100%: Steinberg

· Continued from page 1

"I have often wondered how many stations come off a record because it was not delivered into a market fast enough. The merger of widely separated suppliers into a concentrated distribution system should greatly improve logistics of delivery.

Pre-Ticketing

Steinberg, who thinks one aspect of such concentration could mean the adoption of a preticketing system, first suggested such a plan to the National Association of Record Merchandisers in 1964. "The dress industry," he said, "saw the value of pre-ticketing merchandising as early as the 1930's.

"Mercury was one of the first companies to use electronic data processing," Steinberg said. "We now know each week what individual product is doing in each major market and have for a long time been in a position to spot unusual activity, such as break outs, and concentrate our attention on it.

"But there are areas where we as an industry could have more sophistication. For example, we need to know when a transaction is made at the retail level. We're dealing with a product subject to impulse purchase and one that is perishable. We need daily totals.

"We also need to know when a transaction is not fulfilled. Again, if a customer asks for a record and it's out of stock this needs to be relayed somehow back to the supplier. This unfilled transaction may be a sale we never make."

Rack's Service

Looking further into the future, Steinberg said he suspects that rack jobbers will begin servicing independent dealers. "This is already happening in some markets. This kind of service will require research outside the rack concept and will entail a normal risk distribution concept. Independent dealers need to be racked with a different point of view."

Steinberg said: "All these factors, better service, playing a more proper investment role, realizing the need for more profit oxygen at all levels, a pre-ticketing system, all lead to the prime idea and that is sustaining the music and poetry that revitalizes our industry.

"Without the music and poetry all this sophis-

tication is meaningless."

Atl. TV Spots to Spotlight LP's

Continued from page I

from each album will be used in each film and Atlantic executives have selected the cuts to be used with an eye to future release as a single.

Atlantic expects to sell the film clips to its licensees overseas who, in turn will probably sell it to TV stations abroad who are in the market for such items. Atlantic also may show the film featuring Miss Franklin at her "Homecoming" concert at Detroit's Cobo Hall Feb. 16.

Both the Rascals and the

Franklin films will be ready for distribution to TV stations around the country and abroad by mid-February. Charlatan is now working on a distribution setup, which it hopes to have in operation by mid-March, whereby it will handle the shipping out and the picking up of the film from the local TV stations. The distribution of the films, according to the Atlantic spokesman, has been a time consuming problem to the record companies.

Charlatan Productions is run by Tom Rounds and Peter Gardner. Rounds formed the Charlatan company a little more than a year ago after a hitch as program director of KFRC, a top-rated station in San Francisco. Charlatan has been making films plugging single product for Columbia, MGM/Verve and Warner Bros./Reprise, among others. The firm also has done special film work for the movies and TV shows.

Films to Spark Decca's Drive

Continued from page 1

million copies since its release in 1957.

"Flower Drum Song," which had okay sales as a soundtrack set, is expected to perk anew with the picture's showing on network TV. Sydney N. Goldberg, Decca's sales vice-president, says that the bullish attitude for "Flower Drum Song," with a score by Richard Rodgers and Oscar Hammerstein 2d. is based on the sales action on Decca's soundtrack set of "Hans Christian Andersen" when it was shown on TV about six months ago. In turn, he expects another good sales showing for the "Andersen" package when ABC-TV shows it again next month.

Meantime, the company is backing the three soundtrack packages with a February release of 12 albums on the Decca and Coral labels. Featured in the release are alalbums by Earl Grant, Carmen Cavallaro, the Tres Bien, Bill Anderson and Jan Howard, Loretta Lynn, the Wilburn Brothers, Burl Ives, Rafael Mendez, the Clebanoff Strings, Tommy Drennan and the Monarchs and the Pet of the Pipers.

Million for Dionne

NEW YORK—Scepter Records reports selling more than one million copies of Dionne Warwick's two-sided hit single "I Say a Little Prayer" and "Theme From Valley of the Dolls." Scepter is not a member of RIAA.

Georgia Bill on Lyrics Gets Watered Down

Continued from page 1

ment not to print the lyrics of all recorded songs on album jackets or record envelopes, or attached to magnetic tape.

"Mr. Mullinax, who no intention of trying to destroy the recording industry here, has agreed to amend all portions of his proposal," Geldbart said.

This bill would have been disruptive, many recordmen felt, to any firm selling records in Georgia. Mullinax, who is a radio station owner in La Grange, Ga., is said to have made two basic changes. The new bill will not require that lyrics be included with the records, and violation of the amended proposal would be a misdemeanor on the first offense, punishable only by a light fine.

Laurie Adds R&B Distrib

NEW YORK — Laurie Records made a move into the r&b
field through a distribution deal
with Drew Records in Detroit.
Laurie will act as national distributor for part of the Drew
line in addition to the regular
Drew distribution set-up. The
first release under the new agreement is "Instant Heartbreak" by
the Precisions.

Dick Vanderbuilt, head of Laurie field promotion, is on a two-week Midwest trip to promote other Laurie releases including "Just for Tonight" by the Chiffons, "A Question of Temperature" by the Balloon Farm, and "Sweet Little Innocent Lorraine" by the Clock-Work Orange.

The amendment instead would state that a recording company provide, upon written request from the parent or guardian of a juvenile, the lyrics to any specified song within a period of 30 days from the time of such request.

Up to Distrib

"This is not hard to live with," Geldbart said. "Actually, it would become the responsibility of the distributor, since he is the highest level agent of the record firm within the State of Georgia." Geldbart said everyone at the meeting felt that Mullinax was completely sincere in his efforts to bring about an anti-obscenity policy, and felt that no one is in favor of harboring obscene records.

"Any parent who feels his youngster has brought home a single or album with dirty lyrics need only make a written request for a copy. The manufacturer has a copy, so providing it will be no problem. Actually, though we may have several requests at first, I don't anticipate any great number over the long run," Geldbart said.

Earlier, it had been indicated that growing constituency opposition had slowed down the movement of the original measure.

Ed Killoren, attorney representing the Record Industry Association of America, said the original version would have damaged the industry irreparably. Several groups, including the Georgia Chamber of Commerce and the State Retailers' Association, had expressed opposition to it. "There won't be much in the way of opposition to it now," Geldbart said. "In fact it might be a model bill."

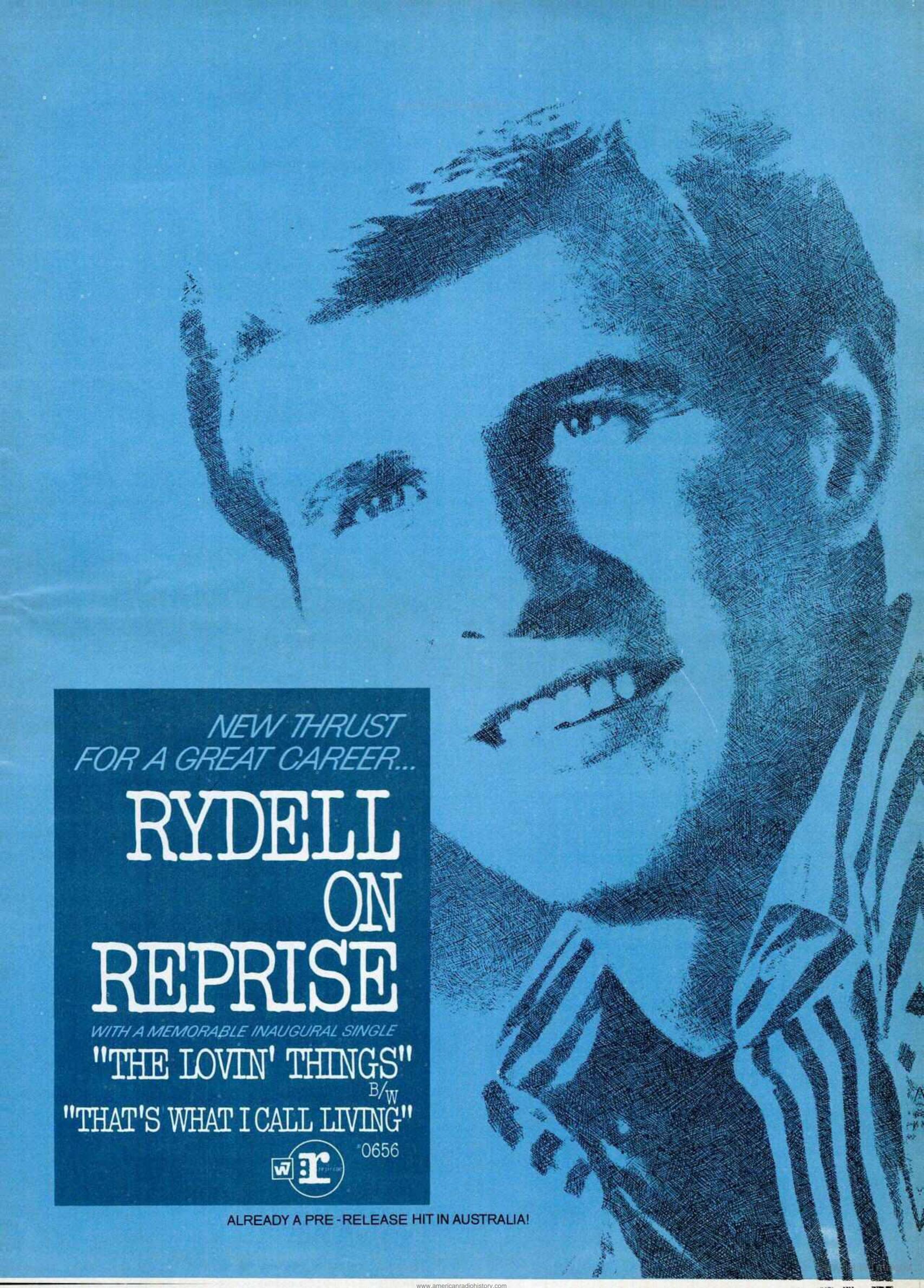
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Musical Instruments

Guitar Interest at College Level Primarily Classical

By RAY BRACK

CHICAGO — A few colleges have opened their music school curricula to the guitar—ensuring that more future high school music teachers are getting exposed to the instrument—but the existing college programs are almost exclusively classical. No pop guitar program of note at the college level has been reported.

As reported here in several recent articles, virtually no formal guitar instruction programs exist at the high school level, despite the fact that 10 million persons are playing the guitar now and the market is about 1.5 million instruments per year.

The pioneer guitar instruction program proposed by New York guitar teacher Kent Sidon for that State's high school curriculum caught the interest of the musical instrument industry enough to be considered for support by the board of the Guitar and Accessories Manufacturers Association (GAMA) at its recent board meeting. It was considered, yes, but rejected as a program worthy of \$10,000 grant.

High school music educators, meanwhile, snub the guitar universally as a legitimate learning and performing instrument. The typical high school bandmaster views the guitar as representative of inferior musical

Progressive thinkers in the musical instrument business attribute much of this attitude to community pressures for a band and an orchestra and the fact that most high school music teachers were taught band and orchestra instruments in college but received no familiarization with guitar.

This is changing now, reported the American Music Conference recently, at least so far as classical guitar is concerned.

Classical guitar courses for credit are now offered by the University of Miami at Coral Gables, California's University of Redlands, the Conservatory of Music at the University of Missouri, the North Carolina School of the Arts, American University in Washington, Hartt College of Music at the University of Hartford, Western Reserve University in Cleveland (experimental program), Loyola University in New Orleans, the New England Conservatory in Baltimore, Immaculate Heart Boston, Peabody Institute in College in Los Angeles, Catholic University of America in Washington, Butler University in Indianapolis, among a few others.

Many musical instrument dealers and manufacturers view

the acceptance of the guitar in the public schools as an important factor in the growth of the market as was the early adoption of band and orchestral instrument teaching and performing programs in schools. But the teachers must come first. It is significant that all the combos which play for high school hops today learn and practice their instruments with no official school encouragement. It is also significant that high school hops and teen-age clubs draw one hundredfold the teen audience annually attracted by high school band and orchestra concerts. The latter events, the casual observer notes, are attended primarily by the adult community.

Floyd T. Christian, Florida State Superintendent of Public Instruction, admitted recently that high school music programs in his State are involving only 5 per cent of all students.

"What are we doing for the other students?" he asked rhetorically. "To say that those other students do not like music would be wrong, for we know they do. We know that music is big business in this country, and that the teen-age market is the biggest. Listen to any radio station any time of the day. It may not be your kind of music, or my kind of

W.M.I. Sales Up 50%

CHICAGO — While the musical instrument industry at large has been reporting 7 per cent sales increases for 1967, W.M.I. Corp. in suburban Evanston, Ill., reported 50 per cent increase in sales of musical merchandise over 1966.

The increase, company officials said, resulted in the biggest sales year in company history. They attributed the increase to "extensive advertising at the consumer level, dynamic merchandising programs and competitive pricing" of products.

W.M.I. distributes Teisco Del Rey guitars, Checkmate amps, Teischord combo organs, Del Rey drums and an extensive line of accessories.

Seek Trade Aid on Poverty

CHICAGO — The music industry is being asked to assist this city's youth this summer by the Chicago Committee on Urban Opportunity, Chicago's official anti-poverty agency.

Manufacturers and wholesalers are being asked to donate musical instruments for musical groups in 14 poverty areas of Chicago. The groups are being formed with youths from 14-19 years old.

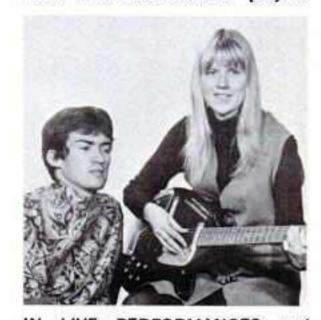
Last summer, a poll of youths participating in committee-sponsored activities showed that 39 per cent expressed a strong de-

music, but it is music—and our youngsters are listening. This is all of them—not only the 5 per cent in our schools who are in music classes."

Christian concluded: "We need to devise a method or program to reach not only the 5 per cent but the 100 per cent. And if it takes guitar lessons or some of this so-called modern music, maybe that's the route we ought to take."

sire for music training. Mayor Richard J. Daley is chairman of the committee with Dr. Deton J. Brooks as executive director.

Brooks explained, "This generation of youths is the most musically dedicated in our history. They live with sound day and night—and they help determine what sounds are played.



IN LIVE PERFORMANCES and recording sessions, Good and Plenty will be using the Coral electric sitar under terms of a new endorsement contract.

ASK HERMAN ABOUT MIKE

UNISPHERE

IS THE OFFICIAL MICROPHONE OF HERMAN'S HERMITS ON TOUR

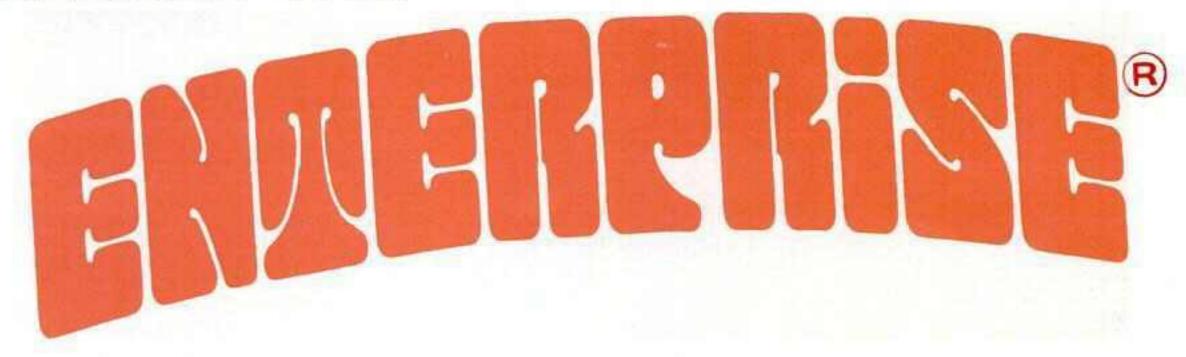
A wildly cheering audience is great except that the stage microphones better have the ability to pick up the sound of Herman's Hermits and not the fans (bless 'em). The world-famous Shure Unispheres on stage do exactly that because they're designed to pick up sound from the front and suppress close-up breath "pop" while uniformly rejecting unwanted sounds from sides and rear thereby eliminating howling "feedback" or "boominess." That means you hear Herman's Hermits, naturally, regardless of the audience sound. Pretty tough test for a microphone-routine for the incomparable Unisphere.





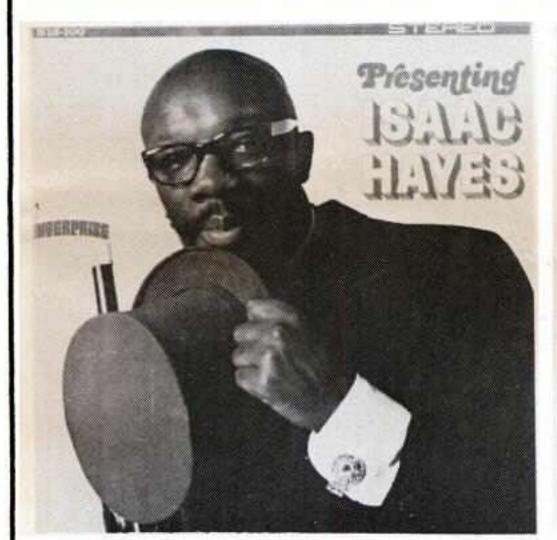
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NEW RELEASES ON

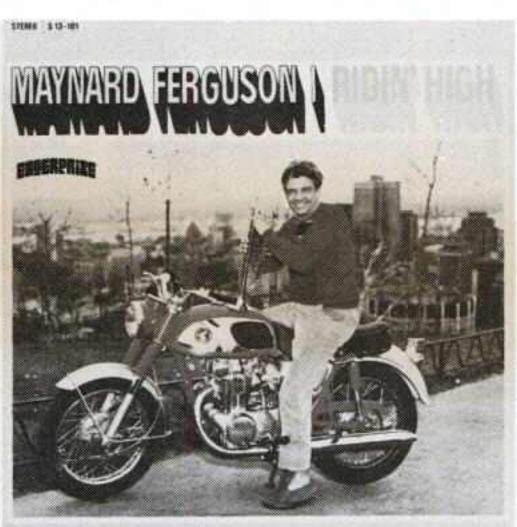


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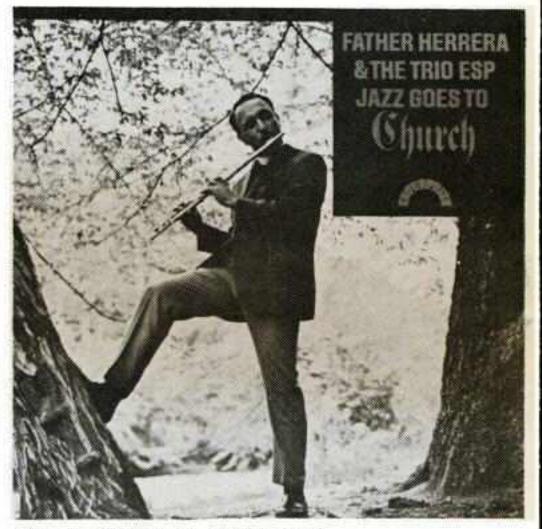
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Shirley Walton
"I WAS BORN
TO LOVE YOU"

Enterprise 001
Produced by AL JACKSON & EDDIE FLOYD



Price, Routledge Fine in 'Darling'

NEW YORK — "Darling of the Day," a variable, old-fashioned musical opened at the George Abbott Theater here on Jan. 27 with the main assets being fine performances by the show's two stars Vincent Price



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and Patricia Routledge. RCA Victor has original cast rights for the Theater Guild-Joel Schenker production.

The show is based on Arnold Bennett's "Buried Alive," with Price playing Priam Farll, the painter whose butler is buried in Westminster Abbey in his place, and he assumes the seemingly-carefree life of the deceased butler. Miss Routledge played Alice Challice, the fiance of the valet through a matrimonial agency, mail courtship.

After a lengthy first act, "Darling of the Day" produced several bright spots, including "Not on Your Nellie, "which was led by Miss Routledge, whose portrayal was a delight throughout, disarming yet polished. The number was the show-stopper of the evening.

Price, in his first Broadway musical, was well cast as the painter and his singing was adequate enough, especially in his two big numbers, "To Get Out of This World Alive," where he muses on changing places with the butler, and "Butler in the Abbey," when he assures a court that to officially declare him Priam Farll would mean a butler was buried in Westminster Abbey.

The supporting cast also was quite capable, especially Peter Woodthorpe as the unscrupulous art dealer and Brenda Forbes as Lady Vale, patroness of the supposedly-dead Farll. Their duet "Panache" was an effective comic number.

Among the musical's drawbacks, in addition to that long first act, is the period, early 20th-century England, which is becoming overused as a locale, and the lack of a really outstanding song, despite the fact that two of the top writing talents, composer Jule Styne and E. Y. Harburg, wrote the score.

The dance music by Trude Rittman and Lee Theodore's choreography were effective. Good performances in supporting roles were turned in by Teddy Wilson, Marc Jordan, Beth Howland and Reid Klein. FRED KIRBY

HERE'S WHAT DAILIES SAID

NEW YORK — "Darling of the Day," a musical starring Vincent Price and Patricia Rutledge, with a score by Jule Styne and E. Y. Harburg, opened at the George Abbott Theatre Jan. 27. Following are excerpts from reviews by the daily newspaper critics:

TIMES: "Blandness and staleness are the problems. The score is slight."

NEWS: "... a bountiful musical. High on the credit list stand Jule Styne, the composer, and E. Y. Harburg, the lyricist. They have turned out a double handful of jaunty songs."

POST: "It has charm, tunefulness, humor, imagination, a good book, impeccable taste and a handsome production."

Mendes Beats a Strong Show at Philharmonic Hall

NEW YORK—In an age of psychedelic music and other ear-shattering sounds, the beat of the Brazilian easy-swinging bossa nova continues to be a vital sound in the record-music industry. And there's no better south-of-the-border music than that which beats from Sergio Mendes and Brazil '66, the highly successful group who record on both A&M Records and Atlantic Records.

Mendes' popularity is well documented not only by his hit records but also by the fact that he was sold out for both

fever tree

is coming

his Philharmonic Hall concerts
Saturday evening (27). The sextet consists of two girl singers,
Janis Hansen and Lani Hall,
and Jose Soares, percussion;
Bob Matthews, bass; Joao
Palma, drums, and Mendes,
piano. Their act is smooth and
well organized, led by Mendes'
strong, able hands on the piano and his driving force as
conductor.

Herbie Mann, jazz flutist, made a surprise appearance, for one samba-rocker, "Daytripper." The improvisational session rang with excitement as Mann and Mendes showed brilliant styles.

The Fifth Dimension, Soul City label artists, opened the concert with an hour of songs that ranged from soul to their hit, "Up, Up and Away." The quintet was backed by the talented instrumental foursome they tour with. The Dimension is a versatile unit, and though billed as an extra attraction, provided more than their share of the evening's vitality and entertainment.

ROBERT SOBEL

Pitney Award

NEW YORK — A photo caption in last week's Billboard said that Gene Pitney, Musicor artist, received his second silver disk award in Great Britain for "Something's Gotten Hold of My Heart" on EMI's Stateside label. The caption added that the award is made for sales of "250 copies." It should have read "250,000 copies."

Delightful Remembrances of Things Past as Seen by Cosby

NEW YORK — Bill Cosby, everybody's favorite spy, came in from the cold, Jan. 28 to delight a following at Philharmonic Hall. Liberty artists, the Pair Extraordinaire, balanced the bill which found Cosby revisiting old neighborhood buddies, supplying a child's-eye view of parents and playing a dual role in Noah's Ark.

Cosby, who records his comedy and now sings on the Warner Bros. label, owns a style of
delivery as natural as conversation, acutely perceptive yet airy
when treated with the Cosby
tease. His child-like stammerings
and digressions sketch a picture
with mischievous glee and
good nature. And accompanied
with a burlesque of rubber
smirks, popping eyeballs and a
liquid lankiness. Cosby's routines are a feather under the
heart. He is one of our best

comedians, and his modesty and warmth polished his act with personal charm.

Displaying the form he shows weekly on NBC-TV's "I Spy" with Robert Culp, Cosby revisited Weird Harold, Fat Harold and the scene of some of the more memorable pranks and their leftover glory. He remembered also the built-in authority of his father's booming bass, always resonant in reprimanding young Cosby. In turn, he recalled the frustration of teaching his own children how to swim in the backyard pool. To Cosby's fans, he was Mark Twain in Wonderland, a peeping, lurking elf able to tickle an audience just by being himself.

The Pair Extraordinaire, singer and bassist, supplied some lively music, but their slick, tasteless comedy and disconnected banter hung a cloud over their music. ED OCHS

'Flowers' Droops as Songs, Acting Score

NEW YORK — The off-Broadway revival of the Truman Capote-Harold Arlen "House of Flowers" turned out to be disappointing despite good songs and good performances. The voodoo musical, which opened at the Theatre de Lys on Jan. 27, was hampered by a small stage, small orchestra and labored book. United Artists Records has original cast rights for the revival.

Josephine Premice, who plays Madame Fleur, the madam of the Caribbean island brothel, handles the role well with the necessary boughty manner, but has only one solo "Somethin' Cold to Drink," far less than Pearl Bailey had in the original Broadway version.

Yolande Bavan is charming as Ottilie; her "I Never Has Seen Snow," is a standout. As her mountain - boy husband, Royal, Robert Jackson also fares well. Thelma Oliver almost steals the show as Pansy, while Hope Clarke excelled as Tulip, Their "Two Ladies in De Shade of the Banana Tree" and "Waitin'" were topnotch and they also teamed well with Miss Bavan in "A Sleepin' Bee."

But, the capable performances couldn't hide the tediousness of the book. The show actually was at its best when approaching camp, such as Carla Pinza's delightful Senorita Maria. Miss Oliver and Novella Nelson, the Madame Tango, both tossed off their comic lines effectively.

While the choreography of Talley Beatty served its purpose, the small stage definitely was a problem. The Caribbean-style melodies also lacked such instrumentation as strings and a steel band. Joseph Hardy staged the production.

FRED KIRBY

Guthrie Drawing 'Em In

LOS ANGELES — Arlo Guthrie's droll humor and his blues saga about "Alice's Restaurant" are luring folk fans to the Troubadour.

Guthrie's Jan. 23 opening marked his debut here since his smash appearance at the Newport Folk Festival last year. The young man with the nasal voice and the long flowing curly hair snug under a black cowboy hat, enjoys keeping his audience laughing. His 20-minute version of the comedic track from his debut Reprise LP is the highlight of the presentation.

Guthrie sang only five songs, including "The Motorcycle Song" a foolish, nonsensical waste of time, a sardonic "Lyndon Johnson Sneak in Blues" and a too quickly ending "The Pause of Mr. Claus."

His accompanying bassist and drummer have merely to lay down the simplest of rhythm patterns for Guthrie's voice and his unamplified guitar work shout out as strongly as if there were a chorus of voices on stage. Guthrie's wit is easily understood and he chooses to attack, pierce and probe a topic in a straightforward manner rather than going into symbolisms.

Hearts and Flowers opens the bill, with fare soft and subtle, punctuated by an autoharp and good three-part harmony.

ELIOT TIEGEL

Signings

Archie Shepp re-signed with Impulse Records. His next album will be "The Magic of Ju Ju."... Ars Nova signed with Elektra Records. A single, "Pavan for My Lady," and an album by the group are slated for late February release. ... MGM inked Julie Budd, who will be produced for the label by Herb Bernstein. Her first single will be "Yesterday's Sunshine" and "New Hope."... Eddie Hazel signed a one-album deal with Eden Records. Release is slated for this month.

Say You Saw It in Billboard

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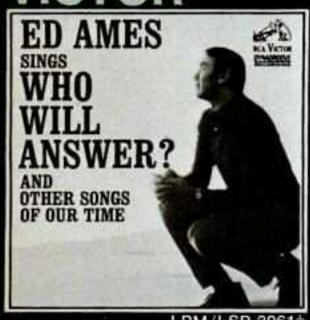




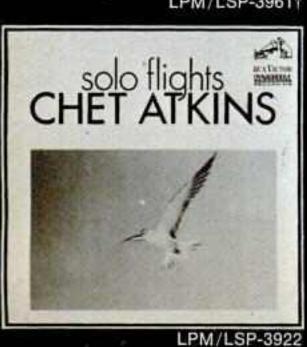


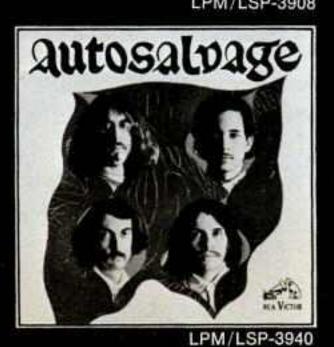
New Albums for February

VICTOR



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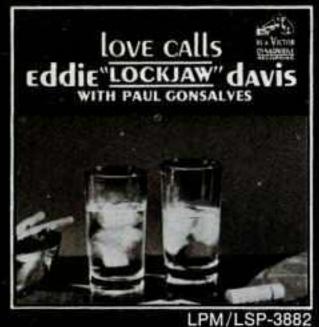




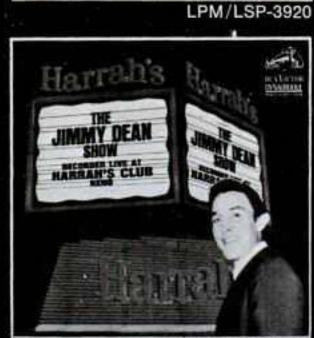










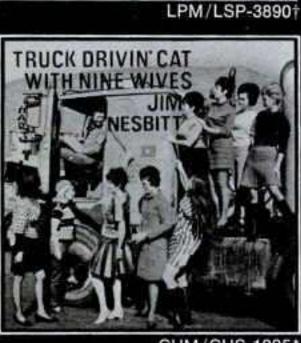








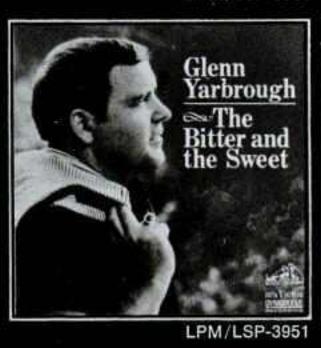


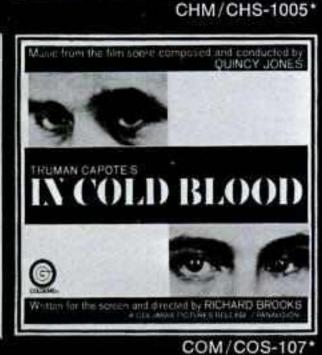










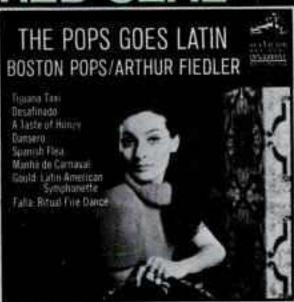




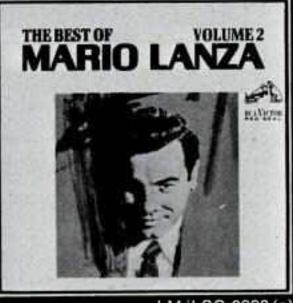
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RED SEAL



LM/LSC-2988



LM/LSC-2998 (e)



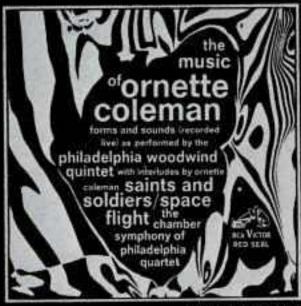
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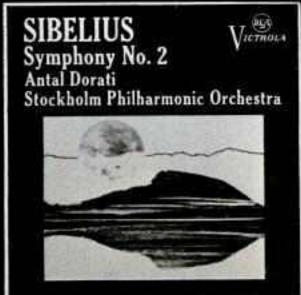
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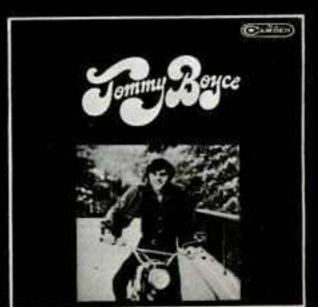
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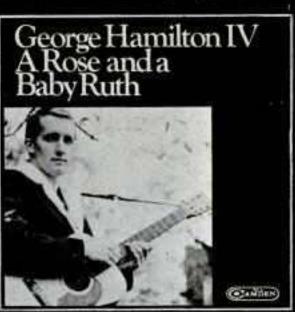
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Smothers' Writer Plays It Serious

NEW YORK - Mason Williams, co-writer of CBS-TV's "Smothers Brothers Show," came to New York last week mainly for two reasons: to promote his upcoming Warner Bros. album and to preside at a pop art exhibition at the Museum of Modern Art featuring his lifesize photograph of a Greyhound

Of the two, the album, "Mason Williams Phonograph Record," is the easier to explain. It is the comedy writer's first major recording effort. The LP, original as some of Williams' TV sketches, boasts an overture made up of all the melodies in the album. By the potpourri of songs inside, the LP threatens to be a zany adventure in listening. Among the selections, all written and sung by Williams, are a solo banjo tune, orchestrated rock numbers, harp and string ensembles, classical guitar, a taste of country, a baroque bossa nova, a comedy song and a movie theme. But the giant paper bus is another story.

"It began by accident," said Williams, "Sort of a put-on that grew." Folded into an 11-pound cardboard box, the project is boldly titled on the cover, "BUS," and in smaller type it says: "by Mason Williams. Warning—Do not open in the wind." "I made 200 copies," he said, "So far I've sold about 150. I charge only what they cost me-\$35 each-so I don't make any money on it. The oversized bus was merely another whim-come-true for a man who has roadtested a Royal typewriter by throwing it out of a car, and "painted" a sunflower by skywriting stem and leaves around the sunwhich was the blossom.

Though Williams writes for the popular Smothers Brothers and wears a Mickey Mouse watch, he is surprisingly quiet and concerned about his work, its quality and progress. About Tom Smothers, Williams says, "He is getting very tired of playing 'stupid' and it's getting harder for him to maintain his TV personality and function openly as his real self. Tom is intelligent and intensely involved in satire, writing and world matters. He is very interested in helping people." Tom recently participated in New York's Broadway for Peace benefit. Dick Smothers, Williams adds, "is probably the best straightman in the business."

As co-writer with Alan Blye,

MANAGERS WILL HOLD A BENEFIT

LOS ANGELES — The Conference of Personal Managers, West, will present a benefit allstar show March 9 at the Santa Monica Civic Auditorium. The proceeds will go to the Motion Picture and Television Relief Fund's \$40 million endowment and building campaign for the construction of medical, housing and recreational facilities at the Motion Picture Country House and Hospital in Woodland Hills.

Williams tries to keep controversy alive on the "Smothers Brothers Show." Said Williams, "We're just trying to wake people up a little, open a few eyesnot trying to pass off our political opinions. We're trying to show that this censorship thing is foolish. The 'Smothers Brothers Show' has three censors while most shows only have one. Because of the quality of the show, I think that the 'Smothers Brothers Show' is watched even by those people who don't normally watch TV."

Williams is writing the summer replacement for the "Smothers Brothers Show" along with comedian Pat Paulsen. Williams' LP, soon to be released on Warner Bros., is another labor of love by Williams in the serious business of comedy. "The demand for comedy material is in-



CLIVE J. DAVIS, president of CBS Records, stands behind singer-composer Laura Nyre who will soon be making her debut on Columbia Records.

credible," he adds. "For me, it is serious writing, demanding and difficult, and I wouldn't want to do anything else."

Cotton Plants Great Pkg. Of Down-to-Earth Blues

NEW YORK-James Cotton, a showman extraordinaire, left an audience at the Cafe au Go Go Jan. 25 on their feet begging for more. More of one of the raunchiest harmonicas in the nation, more of real downto-earth blues, more of everything James Cotton has to offer. And his group offers everything from one of the best honky tonk pianos, played by Albert Eugene Gianquint, to somersaults in the aisle by Cotton, wrapped up in the nitty-gritty of a song such as "Let Your Love Light Shine." This song packed the most power of the evening, building in tempo, then breaking down for a recitation, and building up in tempo higher and higher.

Cotton, a Verve/Forecast artist who performed in the Muddy Waters band for 12 years, comes out of the Arkansas/Mississippi belt. He claims his harmonica playing is reflective of Rice Miller, who went

under the name of Sonny Boy Williamson (not the original). He started with "Off the Wall," a raunchy, funky number, then shifted into "Don't Start Me to Talking or I'll Tell Everything I Know," with strong piano backing by Gianquint. Luther Tucker, guitarist, and Gianquint, in harmony on a repeating pattern made Cotton's "Something on Your Mind" shine.

The Blood, Sweat and Tears group of Al Kooper exhibited also a funky sound, reminiscent of a big band blues band except for two factors. One is that Al Kooper led all tunes with excellent organ effects. The tune "More and More" appealed most to me, a hard rock, driving blues song emphasized by brass and psychedelic guitar. "So Much Loving" weaves through a symphonic musical structure, then becomes discordant, purposely, on ending. A very good group; this first album, due out soon, should be explosive.

Another group, in training at (Continued on page 44)

Phil Gernhard Asks Industry to Crack Down on Phony Producers

By AARON STERNFIELD

NEW YORK — Phil Gernhard, Florida-based independent producer who does sessions throughout the South, this week proposed that the record industry take steps to warn the public about transient promoters posing as independent producers.

According to Gernhard, the promoter will attend a record hop, approach one of the groups, and suggest that the group has enough talent to cut a record.

He will give the group leader his card, telling him that if he's interested, to call him at the hotel. The leader, generally a teen-ager, will then tell his par-

ents, who usually accompany the youngster to meet the promoter. At this point, the promoter will agree to do the session. But he'll get the parent aside and explain that while he (the promoter) is willing to sink his own money into the budding young artist, he is not able to swing the "payola" which is needed to get the record off the ground. At that point, the parent is an easy

Takes \$500-\$2,000

The parent then signs a contract for one record. The promoter takes what he can getgenerally from \$500 to \$2,000. The producer explains that he

is not going to tie up the artist. By this, the parent is led to believe that when the record breaks big, the artist is free to sign a fat contract with a major label. The contract also calls for artist royalties on the record.

The promoter actually does buy time at a local studiofor about \$100, and he does press 100 records for about \$80. Thus, he fulfills his part of the contract.

Publishing is the frosting on the cake. The promoter tells the parent about the joys of music publishing, and tells him that he can get the artist set up in a publishing firm for \$100 or \$200, depending on the size of his bank account.

Provides Forms

The promoter's action in setting up a publishing firm consists of providing the artist with BMI and ASCAP forms. According to Gernhard, these promoters generally work one area for about three months, then move off to greener pastures. In addition to the amateur artists, the legitimate independent production men are being hurt by this practice, Gernhard feels. (Continued on page 44)

Jackie and Roy Keep Their Cool Electronically

NEW YORK - Jackie and Roy have gone electronic, but they still maintain their nonpsychedelic cool. Roy now accompanies his wife on an electronically gaffed piano, with backing from a Fender bass and drums. It's not a big beat sound. The electronic effects are used sparingly to give dimension to Jackie's polished performance and to Roy's relaxed and casual vocal accompaniment.

"Stay With Me Forever," an original ballad which could be a strong dance tune, was performed with style by Jackie. And so was another new ballad, "Counting."

Jackie and Roy teamed effectively on "Runaround," a comic song with mile-a-minute lyrics, as they did with John Sebastian's "Didn't Wanna Have to Do It" and the Beatles "We Can Work It Out."

The husband-and-wife team has recorded for MGM/Verve, but now has no record company affiliation. This should be a temporary situation.

AARON STERNFIELD

Hamilton at Nashville Rm.

NEW YORK - Although lacking the sitar accompaniment of his current hit record, the live version of "Little World Girl" that George Hamilton IV performed Wednesday (31) at the Hotel Taft's Nashville Room was packed with dynamic pop appeal and as close to the record version as his lead guitar and bass players could make it.

The RCA Victor Records artist was backed on the record session by Chet Atkins on sitar. Under a new contract with the record label, Atkins and John D. Loudermilk co-produced the session. Hamilton introduced the song on his show as a "nitty gritty, uptight, psychedelic country song . . . I called it country flower power."

Hamilton, one of the forerunners of country artists who rely heavily on folk material, included in his repertoire Gordon Lightfoot's "Early Morning Rain" and "Steel Rail Blues," both have been country hits by Hamilton and both were extremely well done in his show.

But the best musical accomplishment by Hamilton of the night, except perhaps his "Little World Girl," was John D. Loudermilk's "Break My Mind." Hamilton played a three-quarter size Gibson. Leading off the night's entertainment was Terry White, Capitol Records artist who heads the house band. Lee Arnold, music director of WJRZ, emceed the show. CLAUDE HALL

Techniques End **Extended Tour** Of 15 Cities

CHARLOTTE, N. C. — Smash Records' Jay and the Techniques finished a threeweek, 10,000-mile tour through 15 cities here last week.

The group immediately left for Allentown, Pa., their home base, for a few weeks' rest.

The group's tour, of the type that Mercury Record Corp. has been according its hot acts of late, began Jan. 6 at Cleveland. They traveled in a 20-seat, specially equipped Convair aircraft.

The group, which is on the charts with "Strawberry Shortcake," visited some 40 radio stations and 30 teen-oriented TV shows.

The highlights of the tour was in Houston, where the group entertained at half-time during the nationally televised UCLA-Houston University basketball game played before 55,000 people at the Astrodome.

Nice Sharp Musicians

NEW YORK — A talented English hard rock group, the Nice, which opened its first American engagement at the Scene on Monday (29), displayed a high degree of musical ability and an organist, Keith Emerson, who could be one of the top rock musicians around. He certainly is one of the wildest. The quartet's first U. S. single, "The Thoughts of Emerlist Davjack," has been released on Immediate Records.

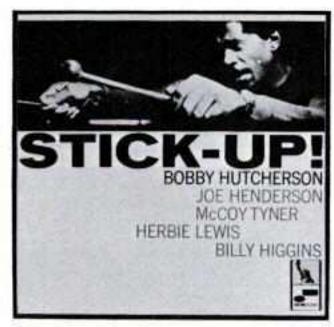
In one number Emerson flashed between two Hammond Organs, but it was in "Rondo," the final number of the first set on Wednesday (31), an instrumental, that Emerson blazed. His music was intricate and intense; he pulled and shoved the organ, even turning the keyboard toward the audience once; he vaulted the organ, played it from the other side; he stood on the keyboard and snapped a whip. But through the torrent of sound, the music came through.

Brian (Blinky) Davison, provided a steady beat on his Slingerland Drums throughout the set with "She Belongs to Me," one of his top numbers. The two vocalist, Lee Jackson on Fender Bass and David O'List on Fender Guitar, were capable, but the group's main strength is in its instrumentation. The young Scene crowd, which usually dances during the sets, as they did with One, an English-oriented American group also on the program, listened, watched and enthusiastically responded.

FRED KIRBY



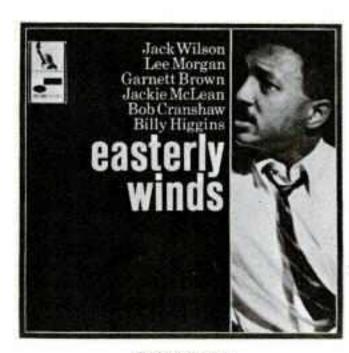
ON BLUE NOTE RECORDS







BST-84268



BST-84270

Radio-TV programming

CBS-FM's 'Young Sound' Bows Feature to Spotlight Singles

By CLAUDE HALL

NEW YORK—"The Young Sound," the syn-dicated package developed by CBS-FM and aired on its owned-and-operated FM radio stations across the country, has just launched a special feature to spotlight new singles. This could be a boon to the record industry. New records will be billed probably as "The New Sound of the Young Sound" and the artist and title will be announced, according to John DeWitt, music director of the CBS-FM operation. DeWitt said that he would be exposing about 10 new singles a week, "but only if they have hit potential." He felt that this would add tremendous listenership value to "The Young Sound" package, "because we obtain copies of records here many times several days before the record company distributes them to radio stations in general."

This means that stations using the "Young Sound" package, all FM operations, could conceivably score with "exclusives" on new records. Besides the CBS-FM stations, the package is aired on more than a dozen other stations and William Greene, who heads CBS-FM, has stated that several more FM stations will soon be joining.

The special exposure of singles, a reversal in general of the programming policy of the Young Sound, has already started in New York and should spread to the other CBS stations in the next few weeks. The Young Sound has achieved fairly decent ratings in New York, but Greene recently added a personality-Wally King-on the morning show for New York only. Previously, all records were back-announced every quarter hour. This is still the case on the syndicated show. However, the spotlighting of singles would mean a change. Greene's original concept of the format of the show was "today's sound by today's artists," but avoiding the raucous sounds. This is still the way things are done, although it does give considerable exposure to artists it feels fit its sound. This includes Jim and Jean on Verve/Forecast, Toni and Terri on Monument, the Eighth Day on Kapp, and the Love Generation on Liberty.

DeWitt said that one reason for the decision to announce new important singles was that the office had been receiving four or five telephone calls an hour from people wanting to know what was being played.

EDITORIAL

Promote Grammy

The high point of the year for the record artists and the record companies is the annual Grammy Awards night of the National Academy of Recording Arts and Sciences (NARAS). It's a magic night . . . equally the equivalent of the Oscar Awards night of the movie industry. This is the night of the year for the people who provide the music you play. You can help make the night even more memorable.

I call upon every radio station in the nation to get behind the Grammy Award nominations. You can feature on-the-air contests, asking listeners to guess who'll win the final award. This can be tailored to fit your format. Record distributors and dealers are only eager to participate and help out. Perhaps, records can be the prizes.

You'll be receiving a list of the nominations within the next week and Billboard will also print a list.

You can also help by keeping the night of the awards-Feb. 29 —in the minds of your listeners. By promoting the NARAS Grammy Awards, you only help yourself. You will soon be receiving a kit from NARAS with suggestions for promotions. If you need any further aid, please contact George Simon, executive director, NARAS, 212-PL 5-1535.



WITH THE HELP OF TEX RITTER and Kaye Stevens, Mike Douglas (with mike in hand) hands out gold plaques to the Hollies of Epic Records. Awards were presented on a recent program of "The Mike Douglas Show." Awards, representing million-sellers, came from Epic Records for "Carrie Anne" and Imperial Records for "Bus Stop," "Stop, Stop, Stop," and "On a Carousel." In addition, the Hollies received an award for a \$1 million in sales on "The Hollies Greatest Hits" on Imperial.

PERSONALITY PROFILE

Disk Business Rules Play: WPGC's Duffy

WASHINGTON — "Radio stations are really at the mercy of the record business," said Warren Duffy, program director of Hot 100 formated WPGC here. "If the pop record product on any given week is weak it hurts the radio station. If the whole record business goes into a bag, like it is now for psychedelic music, a station runs the risk of losing a big segment of its audience by playing too much of one kind of sound." It's so difficult to maintain a playlist of 50 good records that WPGC, the dominant Hot 100 format station here, uses oldies to "neutralize" the situation, said Duffy.

"It's not difficult to come up with a Best Bet because there's a lot of good established artists turning out product. The difficulty is finding 50 good records." Duffy said that his play-

TWENTY-THREE RECORD DISTRIBUTORS and dealers were the guests recently of 50,000-watt WLW, Cincinnati. The party was hosted by Charles K. Murdock, vice-president and general manager of the station, to acquaint local record industry with the station, its personnel, and the thought behind its easy listening programming. Chatting at left, from left: WLW's Richard King; Dave Wheeler, of Ohio Appliances;

KSFR-FM Moves & Woos Adults

By BRUCE WEBER

SAN FRANCISCO-A subtle, but gradual, programming switch is giving KSFR-FM, the 70,000-watt Metromedia listening outpost here, new acceptance. By straying from its vintage "classical only" format to a college of lively sounds, KSFR-FM is now wooing a contemporary audience.

Al Covaia, program director, has sandwiched a new weekend "underground music" format around the station's more conservative midweek music concept.

Specifically, "adult rock," the most recent contribution to the evolution of music, according to Covaia, is featured weekends on the station's new

"Underground Sunshine" program.

Add a weekend folk music program, "Traveling Drummer," and a mainstream jazz-rock-folk show from midnight to 6 a.m., and you have a station going after San Francisco's numerous "underground" listeners.

Forced to Change

"Musical demands by contemporary listeners have changed FM programming and forced stations to create a new concept in programming music," believes Covaia. "We're straying away from classical and strait-laced formats in favor of contemporary sounds," he says.

"Underground Sunshine" will emphasize longer album tracks, without interruption, in an attempt to musically delineate trends in modern song composition," asserts Stefan Ponek, host of the Satur-

day night program.

list varies from 40 records some

week to 60 records. "But I won't

play the bad stuff," he said. He

thought that product around

at all if there were more good

records turned out each week.

Blended well, they help build

an audience. At this time, we're

playing an oldie every other

(Continued on page 22)

"I would not get off oldies

Christmas was terrible.

Originally a product of the Avalon and Fillmore Auditorium, and of such local groups as the Jefferson Airplane, Big Brother and the Holding Company, adult rock has transcended all previously established lines of categorization, such as jazz, folk, rock, blues and classics.

About adult rock, Ponek says:

"This merging of styles and rejections of previous limitations in creative musical expression has produced some of the most exciting music."

A lot of adult rock is just noise, says Ponek, "but what I'll be trying to do on 'Underground Sunshine' is to feature the music that is reaching deeper into the soul for blues and higher for raw emotion than any previous white-American form. A Set Pattern

KSFR-FM's midweek programming follows a set pattern: light classics, 6 to 9 a.m. with Ponek; "Men of Music," a classical hour with Covaia; "Stereo Showcase," lush concert sounds, 10 to noon; "Matinee a la Carte," accents music of the light baroque and classical, with Ponek; "Music and Words," two hours of spoken word albums, 2 to 4 p.m.

Lee Whiting, who does the folk stint on weekends, dominates the dial from 4 to midnight with "Concert Carousel," pop and show tunes; "Concert by the Bay" and "Variety of Music." Jim Eason has the owl shift, midnight to 6 a.m., with pop,

jazz, rock and folk.

But it's the weekend "underground" program-

ming that has the natives stirred up.

WKYC Bows Power Radio With a Capital Promotion

CLEVELAND — Last summer it was "flower power." This week WKYC Radio is launching its "Power Radio" sound and Hot 100 listeners will be minding their "p's." Twenty-six billboards will go up with the words, "Push the power button," showing a WKYC radio dial. Bus cards will also carry the slogan.

There'll be "power plays," triple play of records with at least one oldie ("past powers") sandwiched in. New records will be "potential powers."

"Our promotion is based on the fact that WKYC Radio is a powerful 50,000-watt station," said program director Hal Moore. WKYC is the only Hot 100 format with that wattage here and is considered one of the most powerful in the coun-

try.
The new line-up includes Charlie & Harrigan, 6-9 a.m.; Bob Cole, 9-noon; Bob (Boomer) Brenson from WRIT, Milwaukee; noon-3 p.m.; Chuck Dunaway from KILT, Houston; 3-6:30 p.m.; Dave Diamond from KFWB, Los Angeles; 7:05to 10; Les Sims from WPOP, Hartford, Conn. 10 p.m. to 2 a.m.; Pete Jerome from WHK, 2-6 a.m.



Julie Godsey, of Main Line Distributors; Chuck Moore, of Columbia Records; Tom Moore, of Capitol Record Distributors; WLW's Gene Packard, and James Francis Patric O'Neill. Other picture shows, from left: King; Danny Engel, of the Song Shop; WLW's Pat Patterson; Julie Godsey; WLW program director Stu Bowers and his secretary, Millie Birnbaum. Party was held in station's new executive dining room.

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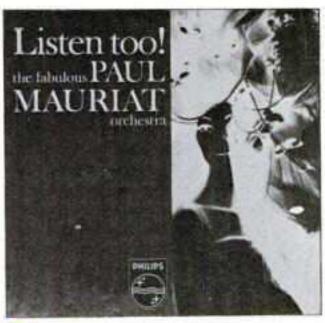
3 MORE MAURIAT
PHS 600-226 / PHM 200-226

With hits like: Black Is Black
• Sunny • Reach Out I'll Be
There • Lara's Theme From
Doctor Zhivago and others.



OF VODKA AND CAVIAR
PHS 600-215 / PHM 200-215

All-time favorites: Meadowland • Two Guitars • The Volga Boatman.

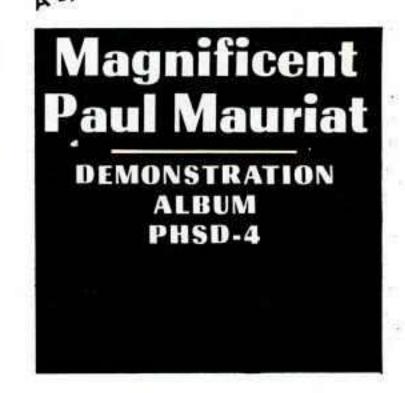


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The hipple

'Deep down, near my skull, there's a robin ..."

The traffic cop

'Officer, I was dazed...The girl in the car kissed me so hard, I lost air in my head."

Jonathan Winters...Wings It!



CL 2811/CS 9611

The deer hunter "Tom, you shot Chick." "Put him on the bumper."

King Kwazi

"If you don't give my country the eighty-five million, I'll become a communist.

Maude Frickert

"I'm going to tell you about the birds and the bees ... there's Dad and I in our pad."

You've heard just some of the reasons for his growing national popularity. Which is why he'll wing it to the top of the charts with his first Columbia album.

Jonathan Winters is very funny. On Columbia Records

"COLUMBIA." MARCAS BED, PRINTED IN U.S.A.

VOX JOX

Robert E. Lee has been named program director of KIMN in Denver, replacing Jack Merker, who takes over Dick Starr's old position as operations manager of WFUN, Miami. Starr recently shifted to KYA, San Francisco. Lee had been sales promotion director of KIMN and an air personality there the past seven years. Upped to music director of KIMN is Ross Reagon, morning air personality. . . . Cliff Cole, former air personality with WACY in Moss Point, Miss., has joined WUNI in Mobile, Ala.,



CAPITOL ARTIST GLEN CAMPBELL (center), in Cincinnati recently to plug his latest single, "By the Time I Get to Phoenix," is greeted by WSAI deejays (left to right) Jerry Brooke, Tom Kennington and Roy Cooper. On the occasion, Tom Moore (right), Capitol's area promotion man, presented the station a gold record and a plaque for being one of the first in the nation to pick Campbell's "Phoenix" disk. Brooke resigned his WSAI post last week.

Disk Business Rules Play: WPGC's Duffy

Continued from page 20

record. If you restrict yourself to just the current hit records you're at the mercy of the record business.

Does Mom Dig?

"The problem is that I doubt if Mom understands the message in much of today's psychedelic music and we've got to get Mom-the adult numbersto get salable ratings that can be translated into dollars. I'm not sure we could accomplish this with a steady diet of psychedelic records."

He felt there is more talented people in records today than ever before and they're doing more good things than ever before. "But you have to have a blend for successful radio."

Duffy is successful. The Washington radio picture is complicated. WOL, powerhouse r&b station, had fought to the top in the Washington market -largely because of the com-petition between WPGC and WEAM for teen and young adult listeners. But lately, Rudy Runnels, a former WOL air personality who now is on WOOK, had dipped into the Negro au-dience of WOL. The result was that Duffy, in his 2-6 p.m. time slot, came up on top in a recent ARB audience ratings survey.

Of course, a lot of the success of WPGC hinges on its programming and the effectiveness of its air personalities. Duffy believes that a Hot 100 radio station can no longer limit itself to "time and temperature. You have to be a combination of a whole bunch of ingredients blended carefully." He felt that deejays need more than any 10 seconds in which to be a personality.

Every Other Hour

The No. 1 record gets played every other hour on WPGC.

During the odd hour the Best Bet is played with a flourish. For example, last week the station selected "(Sittin' On) the Dock of the Bay," by Otis Redding for Best Bet. Duffy instructed all of the deejays to have prepared some kind of tribute to the guy in their own words.

"Our key is a blend of music and personalities."

Duffy has been a personality -either in music, radio, or TV -nearly all of his life. He was performing at the age of 26 months, singing "Playmates" and other such hits from the stage of the Hippodrome in Baltimore for a radio show on WCMB. Bert Claster, producer of the radio shows, started producing a TV show on WBAL-TV in Baltimore (He was the man who

(Continued on page 23)

and is doing the 6-midnight show. He invites all country artists to call him on the nightline-205-438-4516. His comrades include Charlie Mon, Mike Malone and Bob Bell and WUNI is a Pulse topper.

Paul Coburn is now music director of KLUB, the 5,000-watt easy listening operation at Salt Lake City. Coburn, who'd been with KSXX in Salt Lake City, reports that KLUB is top-rated according to the latest Pulse and ARB. . . . Mark H. Isaacson, who worked under the name Mark Harris at both WRNJ-FM (jazz and big band format) and WLDB (country music format) in Atlantic City, is now an Airman First Class working with the Armed Forces Radio and TV Service at Karamursel Air Station, Turkey. Says he's holding down a show on Saturday and Sunday and serving as record librarian. In March, he's slated to take over a full-time air slot. Any of his friends want to write him, drop a note to TUSLOG Det 124-2, APO N. Y. 09324.

KSWO of Oklahoma Quality Broadcasting in Lawton, Okla., has added three men to its announcing staff: Leon Anthony, formerly with WKY in Cleveland, now handling the 9-midnight slot;

Tony Books, former program director of WTBC, Tuscaloosa,

Ala., now doing the 6-9 p.m. show; and Phil Walker, formerly with KOA in Denver, doing the weekend stints. KSWO, which features a Hot 100 format, is pushing r&b records pretty hard in the late evening. Whoops, almost forgot to mention that all three of the above gentlemen are serving at Fort Sill near Lawton in the U. S. Army. I spent some time at the particular government facility, myself.

Bob Chesson, former production director at WUBE in Cincinnati and WCOG in Greensboro, N. C., is the new production director of WGH, Norfolk, Va.... Old buddy Ed Giller, program di-rector of WDAF and WDAF-FM in Kansas City, Mo. has just been named general manager of WFBG, Altoona, Pa., a Triangle outlet. . . Tom (T.J.) Johnson has resigned as music director of WOR-FM, the golden oldie operation in New York. This follows right on the heels of the resignation of Bert Lambert, who'd been station manager.

Jonathan Summers has taken over the 10 a.m.-1p.m. slot on WSAI, the Cincinnati Hot 100 format station; he'd been with WKLO in Louisville, Ky. . . .

(Continued on page 24)



THE YOUNG RASCALS attracted a sellout crowd for a concert sponsored by WNHC, New Haven. The show was emceed by Wild Willy Mitchell, the 3-7 p.m. air personality. Here he interviews Dino Danelli, left, of the Atlantic Records group.

Copyrighted material

Yesteryear's Hits

Change-of-pace programming from your librarian's shelves, featuring the disks that were the hottest in the land 5 years ago and 10 years ago this week. Here's how they ranked in Billboard's charts at that time.

POP SINGLES—5 Years Ago February 9, 1963

- 1. Hey Paula—Paul & Paula (Phillips)
 2. Walk Right In—Rooftop Singers
- (Vanguard)
- 3. The Night Has a Thousand Eyes— Bobby Vee (Liberty)
- Loop De Loop—Johnny Thunder (Diamond)
- 5. Up on the Roof—Drifters (Atlantic)
 6. Walk Like a Man—Four Seasons
- (Vee Jay)
- 7. Ruby Baby—Dion (Columbia)
 8. You've Really Gotta Hold on Me—
- 8. You've Really Gotta Hold on Me Miracles (Tamla)
- 9. Rhythm of the Rain—Cascades (Valiant)
- 10. Go Away Little Girl—Steve Lawrence (Columbia)

POP SINGLES—10 Years Ago February 10, 1958

- 1. Don't/I Beg of You—Elvis Presley (RCA Victor)
- 2. At the Hop—Danny & the Juniors (ABC-Paramount)
- 3. Get a Job-Silhouettes (Ember)
 4. Stood Up/Waitin' in School-
- Ricky Nelson (Imperial)
 5. Sail Along Silvery Moon/Rauchny—
- Billy Vaughn (Dot)
- 6. Short Shorts—Royal Teens (ABC-Paramount)
- 7. The Stroll—Diamonds (Mercury)
 8. Sugartime—McGuire Sisters (Coral)
- 9. Catch a Falling Star/Magic
- Moments—Perry Como (RCA Victor)

 10. Great Balls of Fire/You Win Again—
 Jerry Lee Lewis (Sun)

R&B SINGLES—5 Years Ago February 9, 1963

- 1. Two Lovers-Mary Wells (Motown)
- 2. You've Really Got a Hold on Me-Miracles (Tamla)
- 3. Hotel Happiness—Brook Benton (Mercury)
- 4. Up on the Roof-Drifters (Atlantic)
- 5. That's the Way Love Is— Bobby Bland (Duke)
- 6. You Are My Sunshine—Ray Charles (ABC-Paramount)
- 7. Walk Right In—Rooftop Singers
- (Vanguard)
 8. Hey Paula—Paul & Paula (Phillips)
- 9. Loop De Loop—Johnny Thunder (Diamond)
- 10. Mama Didn't Lie—Jan Bradley (Chess)

POP LP'S—5 Years Ago February 9, 1963

- The First Family—Vaughn Meader (Cadence)
- My Son, the Folk Singer— Allan Sherman (Warner Bros.)
- 3. My Son, the Celebrity—
 Allen Sherman (Warner Bros.)
- Allen Sherman (Warner Bros.)
 4. West Side Story—Sound Track
 (Columbia)
- 5. Moving—Peter, Paul & Mary
- (Warner Bros.)
 6. Peter, Paul & Mary—(Warner Bros.)
- 7. Jazz Samba—Stan Getz & Charlie Byrd (Verve)
- 8. Girls! Girls!—Elvis Presley
- (RCA Victor)

 9. Pepino, the Italian Mouse & Other Italian Fun Songs—Lou Monte
- (Reprise)

 10. I Left My Heart in San Francisco—
 Tony Bennett (Columbia)

KDWB's Trout Bows Beatles Show Drive

MINNEAPOLIS - A nationwide "Bring the Beatles Back" campaign has been launched by deejay Earl L. Trout III of KDWB here, and it's snowballing. Trout actually started the campaign on his show a couple of months ago. He drew 25,000 letters, cards, and petition signatures. But now several deejays have banded with Trout in an effort to raise more than a million cards, letters and signatures-all claiming to be quiet if the Beatles will do another concert series.

Trout has been talking on the air via phone with other deejays who're participating in the campaign. This puts both deejays on the air in both cities at the same time. Trout hopes to take all of the cards to London to present them in person to the Beatles.

Deejays and stations involved in the campaign include Jim Wood, KRLA, Los Angeles; Johnny Holliday, KYA, San Francisco; Jay Mack, KIMN, Denver; Phil Motta, KRIZ, Phoenix; Kris Stevens, WQXI, Atlanta; T. Michael Jordan, KMEN, San Bernardino, Calif.; Steve Lunde, KILT, Houston; J. Scott Allen, WEBC, Duluth, Minn.; B. Baily Brown, KONO, San Antonio; George Michaels, WFIL, Philadelphia; Ron Robbins, WMEX, Boston; Mike Selden, KXOL, Fort Worth;

Buzz Bennett, WTIX, New Orleans; Jerry Clifton, KAFY, Bakersfield, Calif.; Richard Curtis, KOL, Seattle; Dick Kemp, WIXY, Cleveland, and Bobby Wayen, KCBQ, San Diego.



Gabor Szabo's latest, "Sorcerer," proves he is a wizard. His latest release (Impulse A 9146M; AS 9146S) launches him into "Space," a new one with a farout sound. In a more terrestial tune, "The Beat Goes On" his sound is unique, and the rock rhythm refined and disciplined. Also included are two tunes guaranteed to haunt: "Mizrab" and "Stronger Than Us." Gabor Szabo's guitar must carry him into "Space" and every corner of the jazz world, too. That's why he plays a Gibson guitar. (Advertisement)

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clock r&b format station. WTLC-FM takes the place of WAIV-FM, which had been featuring classical music. New owners took over the station in the middle of December and one of the stockholders, station manager Tom Mathis, switched the station to r&b last week.

In conjunction with the new format, station hopes to go stereo and increase the power to 100,000 watts on the first of March. Mathis already has the equipment and is waiting only for FCC approval.

Program director of the station is Sid Wood, who'd been the major air personality on Indianapolis WGEE, a 5,000-watt daytimer that has split its programming between r&b and country.

The station will use an integrated staff; additional men were being acquired last week. It is one of the few radio stations in the nation operating under integrated ownership. Two of the 11 stockholders are Negroes. Although most of the music played will be r&b and blues, Mathis said that soul jazz artists like Jimmy Smith, Wes Montgomery and Cannonball Adderley will be played. Mathis had been an air personality three years on WIFE, the local Hot 100 format radio station that Mathis now considers his major competition.



WPGC's Duffy

Continued from page 22

created "Romper Room," according to Duffy) and Duffy became a co-host of that at the age of 12. Duffy graduated from high school at 15 and attended the Peabody Conservatory of Music. His performing career had, temporarily, taken a nose dive when his voice changed, but at the age of 17 he got a job part-time on WFBR in Baltimore, playing pop music. He later worked on WASA in Havre de Grace, Md., for one summer and then went to WFMD in Frederick, Md., for a year. His next job was with WAQE in Baltimore under Bob Howard, the present general manager of WPGC. Duffy joined WHLO in Akron, Ohio, in 1959 and was with Susquehanna for the next six years until moving to WPGC.



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AD DEADLINE - FEBRUARY 9

Vox Jox

Continued from page 22

I've heard from about three or four sources, including the fantastic Eddie Briggs, that Hugh Jarret has joined the 10,000-watt KBBQ country music operation in Burbank, Calif. Jarret, one of the Jordanaires years ago, had been with WPLO in Atlanta. He'll do a noon-3 p.m. show on KBBQ. Geoff Edwards, formerly of KFI, Los Angeles, has moved over to the 9-noon slot on KMPC, the easy listening powerhouse. Ira Cook shifts into a noon-1 p.m. slot on KMPC and will become a community service specialist for the station.

Fred King, veteran country music performer in Canada, is bowing an hour-and-a-half country music show (he'll spin records, not sing) on CKPR, 5,000-watt Port Arthur, Ontario, station. The show is also simulcast on CKPR-FM, which is carried on CATV through several Ontario cities. Station programs contemporary music and King will continue his 6-9 a.m. show. He needs country records and country artists may call him at 807-344-7391. Plans

are for the station to sponsor live shows throughout the area featuring Fred King and the CKPR Kingsmen. . . . Jim De Hart, music director of KDBS in Alexandria, La., should get a vote of thanks from the Ventures. Hart took a cut from the "Super Psychedelic" Ventures album and "phased it," KDBS morning man Dave Richards began using it as a theme song. The "theme song" began getting requests. Hart sent his goosed up copy to the record company and now they've come out with goosed up version that Hart admits "sounds better than mine," Curtis Lindsey of Record Sales of Louisiana in New Orleans helped.

George Koehler, station manager of WFIL in Philadelphia, has been named general manager of the Hot 100 format station and general manager of the Triangle radio-TV division. He replaces Roger W. Clipp, who has reached the mandatory retirement age, but will continue as consultant. . . . Jerry Powers from WHBI-FM, N. Y., to WBBM, Miami Beach, Ela.

WE GOOFED!

"Driftin' Blues"

b/w

"If You Could Read My Mind"

Duke 432

BOBBY BLAND



"A Piece of Gold"

b/w

"Honey Child"

Duke 433

BOBBY BLAND

"What Happened to Us"

b/w

"Ground Hog"

Duke 424

Clarence Green & The Rhythmaires

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2809 Erastus St., Houston, Texas

R&B Singles

* STAR Performer-LP's registering greatest proportionate upward progress this week.

6609 FY		x sixx rename to s regimently greater	u
This L. Week W	ast Veek	Title, Artist, Label, No. & Pub. Weeks on Chart	
Billboard Award	1	CHAIN OF FOOLS	
2	2	IF I COULD BUILD MY WORLD AROUND YOU	
會	7	I WISH IT WOULD RAIN	
4	4	WE'RE A WINNER	
5	5	BACK UP TRAIN	
6	3	Smokey Robinson & the Miracles, Tamla 54159 (Jobete, BMI)	
7	8	THERE WAS A TIME 3 James Brown & His Famous Flames, King 6144 (Galo, BMI)	
û	13	MY BABY MUST BE A MAGICIAN	
9	6	I'M IN LOVE Wilson Pickett, Atlantic 2448 (Pronto/ Tracebob, BMI)	
10 1	10	TELL MAMA	
•	15	BORN FREE Hesitations, Kapp 878 (Screen Gems-Columbia, BMI)	
12	12	I CAN'T STAND MYSELF (When You Touch Me)	
13	11	OH HOW IT HURTS	*
14	14	COME SEE ABOUT ME	
15	9	I HEARD IT THROUGH THE GRAPEVINE 16 Gladys Knight & the Pips, Soul 35039 (Jobete, BMI)	
1	25	YOU 2 Marvin Gaye, Tamla 54160 (Jobete, BMI)	
血	37	(Sittin' On) THE DOCK OF THE BAY 2 Otis Redding, Volt 157 (East/Pine/Radwal, BMI)	
10 1	22	LOST Jerry Butler, Mercury 72764 (Double Diamond/ Downstairs/Parabut, BMI)	
19 2	20	MAN NEEDS A WOMAN	
20 2	21	LOOKING FOR A FOX Clarence Carter, Atlantic 2461 (Fame, BMI)	
21 1	19	HONEY CHILE	
22	16	PICK UP THE PIECES	
23		(East/Groovesville, BMI) SKINNYLEGS AND ALL Joe Tex, Dial 4063 (Tree, BMI)	
24	17	(1-2-3-4-5-6-7) COUNT THE DAYS 7 Inez & Charlie Foxx, Dynamo 112 (Catalogue/Cee & Eye, BMI)	

This Week	Last Week	Title, Artist, Label, No. & Pub.	Weeks on Chart
25	27	TWO LITTLE KIDS	7 BMI)
26	31	FUNKY WAY Calvin Arnold, Venture 605 (Mikim, B	3
创	44	I THANK YOU Sam & Dave, Stax 242 (East/Pronto,	2
28	29	NO SAD SONGS Joe Simon, Sound Stage 7 2602 (Pres	5
囟	-	A MILLION TO ONE Five Stairsteps & Cubie, Buddah 26 (Jobete, BMI)	1
30	28	UPTIGHT GOOD MAN Laura Lee, Chess 2030 (Chevis, BMI)	
愈	36	COLD FEET Albert King, Stax 241 (East, BMI)	3
愈	-)	GIVE IN Webs, Pop-Side 4595 (Emalou/Andros,	BMI) 1
33	33	EVERY DAY WILL BE A HOLIDAY William Bell, Stax 237 (East, BMI)	6
34	32	BOOGALOO DOWN BROADWAY Fantastic Johnny C., Phil-L. A. of Sou (Dandelion/James Boy, BMI)	19 I 305
愈	-	I WORSHIP THE GROUND YOU WA Jackie Montre El, ABC 11035 (Zira/Floteca, BMI)	LK ON. 1
36	38	DANCE TO THE MUSIC	3
血	46	(Daly City, BMI) STOP Howard Tate, Verve 10573 (Ragmar/ Rumbalero, BMI)	2
1	50	IN THE MIDNIGHT Mirettes, Revue 11004 (East/Cotillion,	BMI) 2
. 39	35	MELLOW MOONLIGHT Leon Haywood, Decca 32230 (Evejim,	
40	41	NOBODY Larry Williams & Johnny Watson, Oke (Mikim/Nelchell, BMI)	7300
山	48	DO UNTO ME James & Bobby Purify, Bell 11700 (Big Seven, BMI)	2
42	42	CROSS MY HEART Billy Stewart, Chess 2002 (Chevis, BM	1)
43	40	FUNKY BOO-GA-LOO	3
由	-	LOVE EXPLOSION Troy Keyes, ABC 11027 (Zira/Floteca/Mia, BMI)	1
45	45	NOBODY Kim Weston, MGM 13881 (Mikim/Nel BMI)	4 chell,
46	47	DO WHAT YOU GOTTA DO	2
W	5 — 2	BABY BABY PLEASE Timothy Wilson, Buddah 19 (Zira, BM	1)
1	-	LA-LA MEANS I LOVE YOU DelFonics, Philly Groove 150 (Nickel Shoe, BMI)	
49	49	I WAS MADE TO LOVE HER King Curtis & His Kingpins, Atco 654 (Jobete, BMI)	
1	-	GOT WHAT YOU NEED Fantastic Johnny C., Phil L.A. of Soul (Dandelion/James Boy, BMI)	309

R&B LP's

STAR Performer—LP's registering greatest proportionate upward progress this week

		* STAR Performer-LP's registering great	ıt
This Week	Last Week	Title, Artist, Label, No. & Pub. Weeks on Chart	
illboard Award	1	IN A MELLOW MOOD Temptations, Gordy 924 (M); 924 (S)	
2	3	HISTORY OF OTIS REDDING 6	
3	2	DIANA ROSS & THE SUPREMES GREATEST HITS	
4	4	DIONNE WARWICK'S GOLDEN HITS— Part I	
5	11	A DAY IN THE LIFE	
6	6	THE TEMPTATIONS GREATEST HITS 61 Gordy 919 (M); S 919 (S)	
7	5	FOUR TOPS GREATEST HITS 20 Motown M 662 (M); 5 662 (S)	
8	9	ARETHA ARRIVES	
9	10	MARVIN GAYE & TAMMI TERRELL UNITED	
10	7	MAKE IT HAPPEN 20 Smokey Robinson and the Miracles, Tamla T 276 (M); TS 276 (S)	
11	17	ARE YOU EXPERIENCED?	
12	14	EVERYBODY NEEDS LOVE Gladys Knight & the Pips, Soul 706 (M); S 706 (S)	
13	15	ALIVE AND WELL AT THE WHISKEY	
14	12	I NEVER LOVED A MAN THE WAY I LOVE YOU	
15	8	8139 (5) GROOVIN' WITH THE SOULFUL STRINGS 11 Cadet LP 796 (M); LPS 796 (S)	

	-	O
proportio	nate u	pward progress this week.
This Week	Last Week	Title, Artist, Label, No. & Pub. Weeks on Chart
山	25	COWBOYS AND COLORED PEOPLE 13 Flip Wilson, Atlantic 8149 (M); SD 8149 (S)
17	21	REACH OUT
18	16	BEST OF WILSON PICKETT
19	19	RESPECT
20	22	SOUL MEN
仚	29	OTIS REDDING LIVE IN EUROPE15
22	20	OUR FAMILY PORTRAIT 4 5 Stairsteps & Cubie, Buddah BDM 1008 (M); BDS 1008 (S)
23	18	WITH A LOT O' SOUL
24	24	THE TIME HAS COME 2 Chambers Brothers, Columbia CL 2722 (M); CS 9522 (S)
25	23	PATA PATA Miriam Makeba, Reprise R 6274 (M); RS 6274 (S)
26	27	74 MILES AWAY Cannonball Adderley, Capitol T 2822 (M); ST 2822 (S)
27	26	HERE WHERE THERE IS LOVE
28	13	A COLLECTION OF SIXTEEN ORIGINAL BIG HITS, VOL. 8
29		GOLDEN DUETS Peaches & Herb, Date TEM 3007 (M); TES 4007 (S)
30	28	WINDOWS OF THE WORLD

Country Music

Cap. Co-Op Promo Will Mark Tubb Record Shop's 20th Yr.

By BILL WILLIAMS

NASHVILLE — A year-long co-operative promotion between Capitol Records and the Ernest Tubb Record Shop will be kicked off in February to mark the store's 20th anniversary.

The record firm and record retailer will, among other things, give away free holidays in Miami or Las Vegas to 20 instore and 20 mail-order customers. It also will feature a package whereby a customer may purchase any three (of a choice of five) Capitol albums for the price of two.

Sue Beaty, general manager of the Ernest Tubb Shop, said fliers are being sent to all mail-order customers and to 20,000 prior store customers, all of whose names are kept on an addressograph system.

The first order by mail into the shop each work morning during February will receive a free vacation, including accommodations for four days and three nights for husband and wife in either of the resort sites. Additionally, on each of the four weekends, the holiday certificates will be given in the store to five customers.

The campaign will be emphasized by an over-all display, with window signs, posters, a giant plastic swimming pool, etc. This is being done by Bill Hendricks.

The Capitol promotion is under the supervision of John Leffler, Capitol district manager in Cincinnati, and Buz Wilburn, territorial manager in Nashville.

"A profitable return in the promotion is expected," Wilburn said. "Capitol started the year

Philly Chamber Begins a Tour

GREENVILLE, S. C. — The Chamber Symphony of Philadelphia began a 6-week 16-city tour of the South and West here on Thursday (1). A total of 33 concerts is slated. Stuart Canin, concertmaster, will be soloist at McAlester, Okla.; Wichita, Kan.; Madison, Wis., and Iowa City, Iowa. Tour programs will include baroque, classical, romantic and contemporary repertoire.

The States to be visited are Virginia, Kentucky, North Carolina, South Carolina, Georgia, Florida, Ohio, Indiana, Wisconsin, Minnesota, Iowa, Kansas, Oklahoma, Texas, Louisiana and Mississippi. Ahsle Anshel Brusilow is the conductor of the orchestra, which records for RCA Victor.

WPLO 'SHOWER' A SELLOUT

ATLANTA — The WPLO "Shower of Stars," set for later this month (24) at the auditorium here, already is a sellout and may go to two full shows.

The show features Sonny James, Connie Smith, Porter Wagoner, Dolly Parton and Waylon Jennings. Dorothy Kuhlman, promotion director of the station, said that if the demand for tickets continues, a second show will be scheduled.

Million Scheduled.

off dominating the top of the charts, and we expect to double the sale of our country product in 1968." The Ernest Tubb Shop is the largest country record shop in the world. It sells pop product as well, but specializes in country.

Miss Beaty said that sales at the Ernest Tubb Shop in 1967 were up 22 per cent over those of the previous year. This "largest country promotion ever under taken by a single record shop" is expected to spur sales even more.

The co-operative firms have purchased broadcast spots on the WSM "Opry Star Spotlite," the "Grant Turner Early Morning Show," and the Ernest Tubb "Midnight Jamboree."

Radio stations WMTS, Murfreesboro, and WENO, Madison, have scheduled remote broadcasts from the store. The eight girl employees of the shop will be dressed in attire suitable to the vacation spots.

The Ernest Tubb Record Shop, which started in a small way on Commerce Street in May of 1948, has never been a discount store. It operates on a strict retail basis.

It has conducted numerous small promotions in the past, but never anything on this scale. Continuing promotions through the year are anticipated.

"We just want to show that country music has become so big it can support a full-scale promotion," Wilburn said. "We hope other retailers around the country carry out something of a similar nature."

Country Artists Overseas Clubs' Hits; Capture GI's

NASHVILLE — More and more overseas impresarios are booking country acts in clubs abroad, spreading this form of music around the world.

In addition to USO bookings, which have maintained a steady pace over recent years, promoters in the Far East and Europe have stepped up their use of country formats.

Gisela Gunther, operating from Frankfort, has been reaching to Nashville for at least one country act a month to book on the Continent. Playing mostly service clubs, NCO clubs, etc., the country artists have been reaching primarily the enlisted man. Miss Gunther works through the Jolly Joyce Agency in New York, which in turn contacts the Nashville bookers.

Mickey Hayes, operating from Liverpool, is bringing a steady stream of country acts to England, and then placing them in clubs on the Continent.

Similarly, the Synder Office in Wiesbaden, is now bringing in country performers on a regular basis. In the Far East, Dave Moore continues a run of country acts through the Orient, playing Okinawa, Korea, Taiwan, Vietnam and Thailand.

"This is the most sought after type of music by servicemen," said Hubert Long, president of the Hubert Long Talent Agency and of the Country Music Association. "The average enlisted man wants country music, and these overseas promoters are giving him more to supplement what the USO has been doing." Although admittedly playing for less money overseas, the artists are anxious to entertain servicemen. Additionally, they usually make local TV and club appearances when in a foreign country, adding to their exposure.

Optimistic

"I'm extremely optimistic about the future of overseas bookings," Long said, "even with scheduled cutbacks."

He pointed out that some artists, LeRoy Van Dyke, for example, had played such countries as Spain, Italy and Holland during his last swing through Europe, in addition to the usual bases in Germany. France, of course, has been blacklisted by President De-Gaulle.

Two or three Japanese promoters also have begun to move into the Far East booking field, adding to the potential.

Meanwhile, it's been announced that Marti Brown, Dolly recording artist, will return to Vietnam in March for her second swing—this time under the auspices of the USO. She was there a few months ago under private booking. With her will be the Swanee River Boys, a gospel group, who will go this time as a variety act.

NARAS Awards to Widen Music Show

NASHVILLE — A completely diversified show, featuring acts from Nashville and Memphis, will be the highlight of the entertainment section of the annual NARAS awards banquet here (29).

Ralph Emery, entertainment chairman of the plush function, said the show would include Roger Miller, Glen Campbell, and Booker T. and the M-G's. Negotiations also are under way for one female act.

Miller, a Smash artist, was the recipient of most of the NARAS country awards two years ago. He will present his club show, with a full orchestra under the direction of Owen Bradley.

Campbell, the Capitol singer with two consecutive hits, will perform such numbers as "By the Time I Get to Phoenix" and "Gentle On My Mind."

Booker T. and the M-G's have had consistent best sellers on the Stax label. This represents the first time an r&b group has been utilized at a Nashville NARAS function. Jim Stewart worked out the arrangements.

Frank Jones, Columbia, and Hal Neeley, Starday, are cochairmen of the event.

The show, this year, is being moved out of the country clubs to the spacious National Guard Armory to accommodate an expected crowd of 1,000. Heretofore, attendance was limited to 300 by size restrictions. Tickets will go on sale at once on

(Continued on page 28)

Campbell Gl's Visit Museum

NASHVILLE — Troops from Fort Campbell, Ky., heading for the Far East, began the first in a series of trips to the Country Music Hall of Fame and Museum last week.

Dorothy Gable, director of the museum, said 160 troops were brought by bus to the Hall of Fame, and given guided tours through the structure. Tex Ritter and Stu Phillips greeted the soldiers.

The military plans to bring a similiar number to the building each week until all troops have visited. According to Mrs. Gable, this is the first such undertaking of this size by the military.



BACKSTAGE at the Shrine Auditorium, Los Angeles, Monument's Henson Cargill chats with KBBQ's Larry Scott and Harry Newman. The event was the KBBQ-KFOX Country Music Show. It was a sellout.

WMAD Contest Turns Into Surprise for Songwriter

MADISON, Wis. — Radio Station WMAD here has a country music promotion which has, in effect, gotten out of hand.

The station sponsored a contest during country music month, October, in which listeners sent in their own lyrics to a country-oriented tune. The station offered to set the winning lyrics to music, press 500 copies and sell them locally.

The record, "Trouble, Sweet Trouble," reportedly got such strong reaction locally that it now is being released nationally on the Top Gun label.

Johnny Howard, program di-

rector, produced the session, and a follow-up which will be released in March. The lyrics of the winning song (with a sub-title "Just a Bar Stool Away") were written by John Kerttulla, a local store employ-ee. It was his first venture into songwriting. The music was scored by Curley Fields, Milwaukee, a local country music performer, who also does the recording.

On the follow-up song, "Big Rig Rollin' Man," Howard wrote the tune. He said there now is distributorship in Wisconsin, Iowa, Minnesota and Illinois, and that plans are under way to move the song through a national distributor.



WENDELL HANDBERRY, center, is the first employee to retire from Acuff-Rose Publications, Nashville's first music publishing company. He had headed the sales shipping department since 1946. Wesley Rose presented him an engraved silver service, as Mrs. Roy Acuff looked on.

TOP 20 COUNTRY SPOTLIGHT

DAVID ROGERS—"I'D BE YOUR FOOL AGAIN" (Prod. Frank Jones) (Writers: Lewallen-Rogers) (Window, BMI)

—This strong ballad performance has all the ingredients to fast establish the fine performer as a top chart winner. Exceptional and commercial entry. Columbia 44430

(Billboard Review Feb. 3)

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Country Singles Billboard SPECIAL SURVEY For Week Ending 2/10/68

This Week	Last		eks on Chart	This Week	Last	TITLE, Artist, Label Weeks on
lboard ward	1	SKIP A ROPE		38	33	THE SON OF HICKORY HOLLER'S TRAMP 8 Johnny Darrell, United Artists 50235
2	2	HERE COMES HEAVEN	11	1	52	(Blue Crest, BMI) ALL RIGHT (I'll Sign the Papers) 5 Mel Tillis, Kapp 881 (Cedarwood, BMI)
3	3	(Hill & Range, BMI) SING ME BACK HOME		1	51	HOW LONG WILL MY BABY BE GONE 3 Buck Owens & His Buckaroos, Capitol 2080 (Blue Book, BMI)
4	4	PROMISES, PROMISES Lynn Anderson, Chart 1010 (Yonah, BMI)	2046	41	36	HEAVEN HELP THE WORKING GIRL 13 Norma Jean, RCA Victor 9362 (Wilderness, BMI)
5	5	ROSANNA'S GOING WILD Johnny Cash, Columbia 44373 (Melody Lane Copper Creek, BMI)		仚	47	WALK ON OUT OF MY MIND
6	6	FOR LOVING YOU Bill Anderson & Jan Howard, Decca 32197 (Painted Desert, BMI)	16	43	21	IT TAKES PEOPLE LIKE YOU (To Make People Like Me)
Û	10	THE LAST THING ON MY MIND	.11	44	43	THIS ONE'S ON THE HOUSE
8	7	BY THE TIME I GET TO PHOENIX Glen Campbell, Capitol 2015 (Rivers, BMI)	16	45	48	DOWN IN THE FLOOD
9	9	I HEARD A HEART BREAK LAST NIGHT	. 15	由	57	I WOULDN'T CHANGE A THING ABOUT YOU 5 Hank Williams Jr., MGM 13857 (Ly-Rann, BMI)
•	18	(Hill & Range, BMI) JUST FOR YOU	. 8	47	41	DON'T MONKEY WITH ANOTHER MONKEY'S MONKEY
11	211272	Ferlin Husky, Capitol 2048 (Tree, BMI) I'D GIVE THE WORLD	.14	4	56	Johnny Paycheck, Little Darlin' 0035 (Mayhew, BMI) BABY'S BACK AGAIN
12	8	THE COUNTRY HALL OF FAME	7000	~		Connie Smith, RCA Victor 47-9413 (Marchar, BMI)
_		Hank Locklin, RCA Victor 9323 (Yellow River, ASCAP)		1	STEEL N	Webb Pierce, Decca 32246 (Tuesday, BMI)
TE .	39	WORLD OF OUR OWN Sonny James, Capitol 2067 (Chappell, ASCA	. 4 (P)	50	60	YOUR LILY WHITE HANDS
14	16	Jack Reno, Jab 9009 (Tree, BMI)	. 10	51		THANKS A LOT FOR TRYIN' ANYWAY 8 Liz Anderson, RCA Victor 9378 (Glaser, BMI)
15	15	LOVE'S GONNA HAPPEN TO ME	.14	1		HEY LITTLE ONE
面	20	TAKE ME JUST AS I AM (Or Let Me Go) Ray Price, Columbia 44374 (Emanuel, ASCAP)	. 7	由	65	MY BIG TRUCK DRIVIN' MAN
山	23	MY GOAL FOR TODAY	. 9	愈	64	BY THE TIME YOU GET TO PHOENIX 3 Wanda Jackson, Capitol 2085 (Rivers, BMI)
18	19	WEAKNESS IN A MAN	.14	55	55	GREENWICH VILLAGE FOLKSONG SALESMAN 3
19	11	BLUE LONELY WINTER Jimmy Newman, Decca 32202 (Newkeys, BMI	. 16	56	31	Jim & Jesse, Epic 10263 (Newkeys, BMI) TUPELO MISSISSIPPI FLASH
愈	24	THE DAY THE WORLD STOOD STILL Charley Pride, RCA Victor 9403 (Hall-Clement, BMI)	. 6	57	58	Jerry Reed, RCA Victor 9334 (Vector, BMI) EVERYBODY GOTTA BE SOMEWHERE 5 Johnny Dollar, Date 1585 (Mayhew, BMI)
21	22	MY CAN DO CAN'T KEEP UP WITH MY WANT TO		58	62	BARBARA George Morgan, Starday 825 (Home Folk, BMI)
A	20	Nat Stuckey, Paula 287 (Stuckey, BMI)		59		GREAT PRETENDER 5 Lamar Morris, MGM 13866 (Panther, ASCAP)
W	29	LITTLE WORLD GIRL George Hamilton IV, RCA Victor 9385 (Windward Side, BMI)				SAY IT'S NOT YOU
24		TAKE ME TO YOUR WORLD Tammy Wynette, Epic 10269 (Gallico, BMI)		1	71	ROCKY TOP
24	25	STOP THE SUN	. 8	盦	72	I'M NOT READY YET
25	27	YOUR LILY WHITE HANDS Johnny Carver, Imperial 66268 (T.M./ Blue Echo, BMI)	. 8	由		AN OLD BRIDGE
26		WOMAN HUNGRY Porter Wagoner, RCA Victor 9379	. 9	仚		LET'S WAIT A LITTLE LONGER
27		(Owepar, BMI) ANYTHING LEAVING TOWN TODAY Dave Dudley, Mercury 72741	.15	₫		I AM THE GRASS
28	30	(Newkeys, BMI) CHILDHOOD PLACES Dottie West, RCA Victor 9377 (Tree, BMI)	. 9	66		I MADE THE PRISON BAND
畲	42	IT'S ALL OVER	4	67	68	SHE GETS THE ROSES (I Get the Tears). 4 Donna Odom, Decca 32214 (Page Boy, SESAC)
愈	38	(Gallico, BMI) LOUISVILLE Leroy Van Dyke, Warner Bros. 7155	. 6	68	67	LOVE'S DEAD END
		(Moss Rose, BMI)	1	69		LITTLE THINGS 1 Willie Nelson, RCA Victor 47-9427 (Pamper, BMI)
32		Carl Smith, Columbia 44396 (Milene, ASCAP) ANNA, I'M TAKING YOU HOME		70	73	TOO MUCH OF NOT ENOUGH 2 Ernest Tubb, Decca 32237 (Tubb, BMI)
33		Leon Ashley, Ashley 2025 (Gallico, BMI) TELL MAUDE I SLIPPED	2170	仚	-	THE CAJUN STRIPPER
		Red Sovine, Starday 823 (Champion, BMI) TOGETHERNESS		硇	_	(Acuff-Rose, BMI) HE LOOKS A LOT LIKE YOU
35		Freddie Hart, Kapp 879 (Blue Book, BMI) WONDERFUL WORLD OF WOMEN	250	由	-	Harden Trio, Columbia 44420 (LyRann, BMI) HELPLESS Dal Perkins, Columbia 44343 (Four Star, BMI)
		Faron Young, Mercury 72728 (Cedarwood, BM	1)	74	45	A GIRL DON'T HAVE TO DRINK
36		WHAT LOCKS THE DOOR Jack Greene, Decca 32190 (Acclaim, BMI)				TO HAVE FUN
W		DARK END OF THE STREET	. 6	75		YOUR OLD HANDY MAN

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RALPH EMERY, WSM, Nashville

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LEE ARNOLD, WJRZ, Newark

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THE DARK END OF THE STREET #9401 ARCHIE CAMPBELL & LORENE MANN

Here are some more top DJs who are on this record:

Mac Curtis, WPLO, Atlanta
Bob Finnigan, WWVA, Wheeling
Mike Hanes, WYDE, Birmingham
Jim Beatty, WWOK, Charlotte
Claude Tomlinson, WIVK, Knoxville
Ed Hamilton, WENO, Nashville

Paul Perry, WENO, Nashville Don Howser, WENO, Nashville Neal Merritt, WENO, Nashville Hap Wainright, WYAN, Mobile Bob Jennings, WLAC, Nashville Jay Perry, WHBO, Tampa Tom Reeder, WDON, Wheaton, Maryland Dave Carr, WEXL, Detroit Dave Olson, WMGS, Bowling Green Don Evans, WEEP, Pittsburgh Boots Rabell, KSON, San Diego

And these great stations are also on it:

WONW, Fairfield, Ohio WBZI, Xenia, Ohio WMTS, Murfreesboro, Tenn. WGBG, Greensboro, N. C. KTCR, Minneapolis, Minn. WHIN, Gallatin, Tenn. WIBW, Topeka, Kan. WLAC, Nashville WMNI, Columbus, Ohio KIKK, Houston, Texas WKMF, Flint, Mich. WJAB, Portland, Maine KUSN, St. Joseph, Mo. WOAH, Miami, Fla. KOGT, Orange, Texas Channel X, Hickory, N. C. WXCL, Peoria, III. KLOL, Lincoln, Neb. KBAR, Burley, Idaho WELE, Daytona Beach, Fla. WMIL, Milwaukee, Wis.





TV Missing Picture On Country: Halsey

INDEPENDENCE, Kan. — TV producers are missing a good bet by ignoring country music artists, believes manager Jim Halsey. "Television shows are exposing classical music artists, but they're overlooking country artists that constantly draw thousands to live shows," he said. "And yet, when you talk to a producer, they'll try to tell you that the appeal of country music is too limited." The few exceptions, he felt,

were "The Joey Bishop Show," "The Merv Griffin Show," and the "Mike Douglas Show," all of which have been receptive to country music artists. Halsey manages Minnie Pearl, Hank Thompson, Wanda Jackson, Roy Clark, and Tex Williams, among others.

"Joey Bishop has been very good about exposing country music artists," Halsey said, "but best of all he displays country music so that the artist comes

Yesteryear's Country Hits

Change-of-pace programming from your librarian's shelves, featuring the disks that were the hottest in the country field 5 years ago and 10 years ago this week. Here's how they ranked in Billboard's charts at that time.

COUNTRY SINGLES-5 Years Ago February 9, 1963

- 1. Ballad of Jed Clampett—Lester Flatt & Earl Scruggs (Columbia)
- 2. Don't Let Me Cross Over-
- Carl Butler (Columbia) 3. Ruby Ann-Marty Robbins
- (Columbia) 4. Second Hand Rose-Roy Drusky
- (Decca) 5. T for Texas-Grandpa Jones
- (Monument)
- 6. Sing a Little Song of Heartache-Rose Maddox (Capitol) 7. From a Jack to a King-Ned Miller
- (Fabor) 8. Does He Mean That Much to You?-
- Eddy Arnold (RCA Victor) 9. I've Enjoyed as Much of This as I Can Stand-Porter Wagoner
- (RCA Victor) 10. Hello Trouble-Orville Couch (Vee Jay)

COUNTRY SINGLES-10 Years Ago February 10, 1958

- 1. The Story of My Life-Marty Robbins (Columbia)
- 2. Great Balls of Fire/You Win Again-Jerry Lee Lewis (Sun)
- 3. Ballad of a Teen-Age Queen-Johnny Cash (Sun)
- 4. I Beg of You/Don't-Elvis Presley (RCA Victor)
- 5. My Special Angel-Bobby Helms (Decca)
- 6. Kisses Sweeter Than Wine-
- Jimmie Rodgers (Roulette) 7. Geisha Girl-Hank Locklin
- (RCA Victor) 8. Jailhouse Rock-Elvis Presley
- (RCA Victor) 9. Wake Up Little Susie-
- Everly Brothers (Cadence) 10. Stood Up/Waitin' in School-Ricky Nelson (Imperial)

across very well on the show." Eventually, Halsey felt, country music has to break through on network television. He pointed to the growing number

of country music radio stations and their vast audiences, feeling that TV producers would sooner or later realize this untapped potential TV audience.

Halsey does quite well placing his artists on TV shows. Minnie Pearl has appearances on Dean Martin and Carol Burnett shows coming up.

Buttram to Host Awards Show

LOS ANGELES - Pat Buttram will host the third annual Academy of Country and Western Music awards show March 4 at the Century Plaza Hotel.

First named award presentors are TV personalities Linda Cristal, Richard Long, Peter Brock and Glenn Corbett.

The organization reports advance ticket sales exceeding \$3,000.

NARAS Awards

- Continued from page 25
- a first come basis for NARAS membership.

Under membership chairman Don Light, the list of members has grown by more than 30 per cent during the past year.

Teddy Bart, Acuff-Rose writer and local TV performer, will serve as emcee. John D. Loudermilk is in charge of presentations. Decorations are being handled by Juanita Jones and Emily Bradshaw.

rshville Scene

Casey and Liz Anderson have announced the engagement of their daughter. Lynn Anderson to Glenn Sutton. Lynn, who records for Chart and is a regular on the "Lawrence Welk Show," will marry Sutton May 4 in Hendersonville, Tenn. Sutton is the writer of such hits as "Almost Persuaded," and is a producer for Epic. . . . Duane Dee, out of the Army, is starting to make personals again, to help his Capitol recordings. . . . Sandra Rucker, an 18-year-old from Maryland, is the latest find of Joe Taylor, who will manager her affairs. . . . Ray Pillow will be the first Victor artist produced by Danny Davis under the new regime here. . . . Maxine Brown has concluded her first sessions for Chart. . . . Sheila Carlisle, recovering from surgery, has had her place in the Bill Carlisle group taken by Marshall Barnes, long-time versatile entertainer. . . Lorene Mann and Archie Campbell have cut five TV shows for "TV Party Line," a syndication done at WAGA in Atlanta, hosted by Bob Poole. . . . The new Tex Williams version of "Smoke, Smoke, Smoke, '68," on Boone, is backed by strings, horns and voices. The original version, published in 1947, sold 2,500,000 records. The updated lyrics were written by Merle Travis.

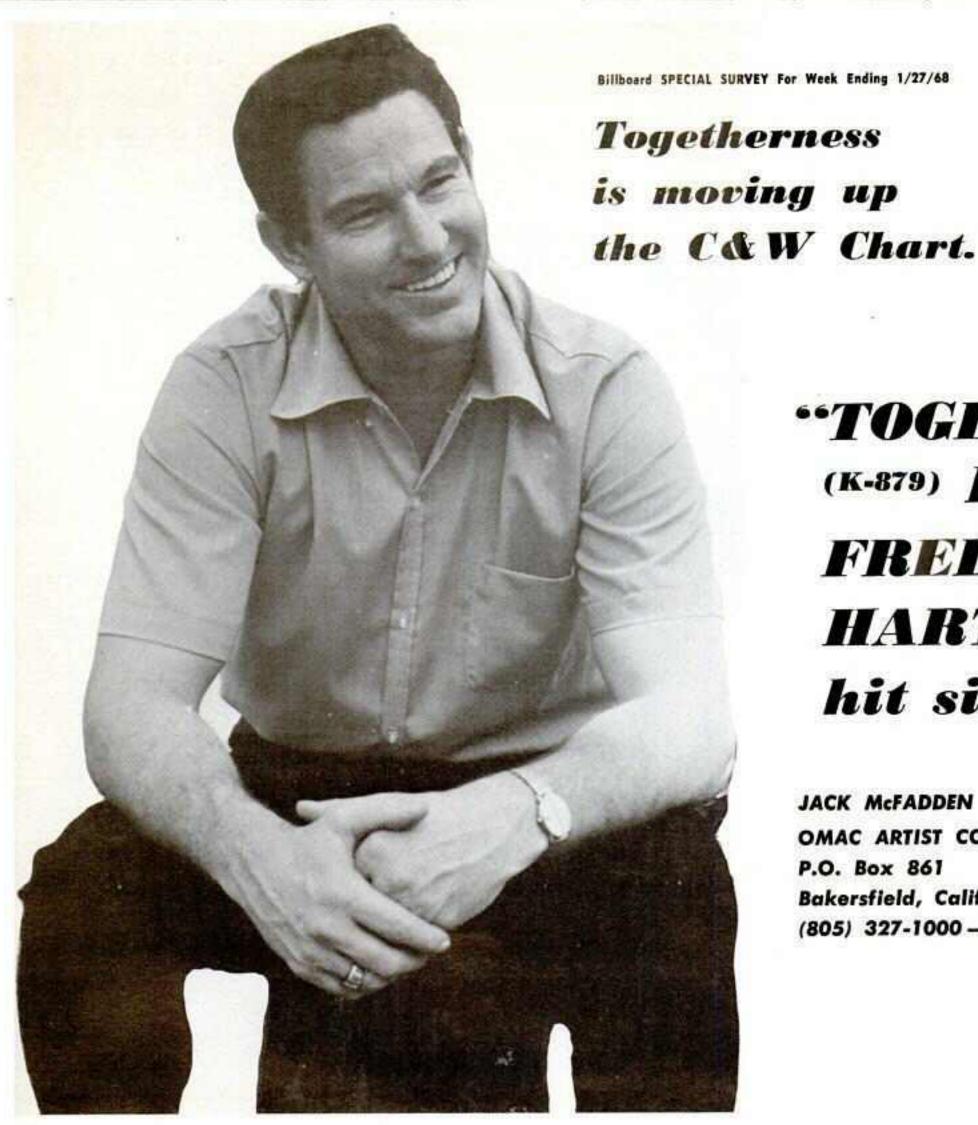
Doug Jernigan, steel guitarist just back from Vietnam, has joined David Houston's group the Persuaders. David has just purchased a new bus for the group. His new single is due for immediate release. . . . A promotional mailing for the Thoroughbred label version of "Bourbon Backlash" has brought more attention to the mailing than the record. . . . Cobo Hall in Detroit seated 15,800 in

two shows for a package which included Carl Smith, Jim Ed Brown and Faron Young. The gate grossed \$40,000. . . . Marion Worth's new song, "Mamma Says" is due out right away. She also wrote the Decca release. . . . Jimmy Dean, who played Melodyland near Los Angeles, was guest of honor at a luncheon presented by KBBQ, Burbank. . . . Jimmy Lewallen, who wrote the new David Rose release "I'd Be Your Fool Again," has started recording on his own. He will cut a session in Nashville this week for Mark IV Records. The firm is located in Atlanta. . . . The Country Gentlemen's KDAV "Bottle & Can" award was presented to Jim Ed Brown during a live show at the Lubbock Audi-

(Continued on page 29)



CHART RECORDS president Slim Williamson, standing, watches as Lloyd Green signs a contract to join the label.



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Hot Billboard SPECIAL SURVEY For Week Ending 2/10/68 Country LP's

This Week	Last	
illboard	2	BY THE TIME I GET TO PHOENIX
Award 2	1	Glen Campbell, Capitol T 2851 (M); ST 2851 (S) TURN THE WORLD AROUND
3	3	Eddy Arnold, RCA Victor LPM 3869 (M); LSP 3869 (S) WHAT LOCKS THE DOOR
4	4	Jack Greene, Decca DL 4939 (M); DL 74939 (S) YOU MEAN THE WORLD TO ME
5	5	David Houston, Epic LN 24338 (M); BN 26338 (5) BRANDED MAN
6	6	Merle Haggard & the Strangers, Capitol T 2789 (M); ST 2789 (S)
70.	1050	Charley Pride, RCA Victor LPM 3895 (M); LSP 3895 (S)
7	7	QUEEN OF HONKY TONK STREET
B	24	Merle Haggard, Capitol T 2848 (M); ST 2848 (S)
9	8	RCA Victor LPM 3565 (M); LSP 3565 (S)
10	10	LAURA
	18	Buck Owens & His Buckaroos, Capitol T 2841 (M); ST 2841 (5)
12	9	SINGIN' WITH FEELIN' Loretta Lynn, Decca DL 4930 (M); DL 74930 (S)
13	12	GENTLE ON MY MIND
14	14	THE BUCKAROOS STRIKE AGAIN
15	15	I'LL HELP YOU FORGET HER
16	16	BILL ANDERSON'S GREATEST HITS
血	20	RAY PRICE'S GREATEST HITS, VOL. 2
18	13	GEMS BY JIM
19	19	THE ONE AND ONLY Waylon Jennings, RCA Camden CAL 2183 (M); CAS 2183 (S)
20	26	PHANTOM 309 5
21	21	Red Sovine, Starday 414 (M); S 414 (S) ALL THE TIME
22	11	Jack Greene, Decca DL 4904 (M); DL 74904 (5) THIS IS JAN HOWARD COUNTRY
ŵ	27	Decca DL 4931 (M); DL 74931 (S) LOVE'S GONNA HAPPEN TO ME
24	17	Wynn Stewart, Capitol T 2849 (M); ST 2849 (S) TONIGHT CARMEN
25	25	Marty Robbins, Columbia CL 2725 (M); CS 9525 (S) ODE TO BILLIE JOE
4	32	Bobbie Gentry, Capitol T 2830 (M); ST 2830 (S) JUST BETWEEN YOU AND ME
100	32	Porter Wagoner & Dolly Parton, RCA Victor LPM 3926 (M); LSP 3926 (S)
27	29	YOUR TENDER LOVING CARE
28	22	HELLO, I'M DOLLY
4		FLOYD CRAMER PLAYS COUNTRY CLASSICS
30	36	BEST OF CONNIE SMITH
31	33	EVERLOVIN' WORLD OF EDDY ARNOLD
愈	38	SOUL OF COUNTRY MUSIC
33	34	COUNTRY HITS BY CANDLELIGHT*
34	31	JOHNNY CASH'S GREATEST HITS, VOL. I
35	30	ENGLISH COUNTRY SIDE
36	37	WHAT DOES IT TAKE (To Keep a Man Like You Satisfied?) .12
如	42	PROMISES, PROMISES
38	39	Lynn Anderson, Chart CHM 1004 (M); CHS 1004 (S) A WOMAN NEEDS LOVE
1	-5	FROM SEA TO SHINING SEA
40	41	TEAR TIME
41	23	TRAVELING SHOES
42	35	HITS BY GEORGE
1	-	GREATEST HITS, VOL. II
企	- 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10	TAKE ME TO YOUR WORLD
45	45	THIS ONE'S ON THE HOUSE

Country Music

Nashville Scene

Continued from page 28

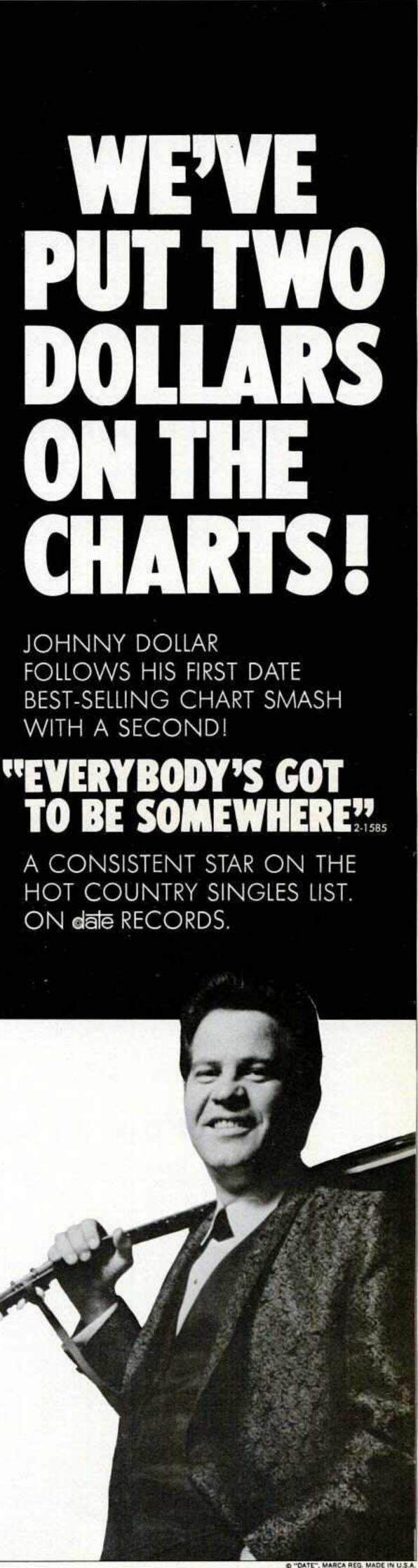
torium. Also on the show were Tex Ritter, Webb Pierce and Bob Wills. . . . Bob Lissauer is coproducer and publisher of the new Leroy Pullins tune.

Composer Gladys Shelley has written a country tune for the Bulldof Breed on Coral. It's titled "If Tears Were Roses." . . . This month marks the 43d anniversary of KCKN Radio, Kansas City, which will be observed by a show Sunday (4) at Memorial Hall. Headlining the show will be Hank Locklin, David Houston and the Persuaders, Liz Anderson, Lynn Anderson, Conway Twitty and the Lonely Blue Boys, Charlie Walker, Archie Campbell, John L. Sullivan and Bill Laundy. In addition, the full roster of eight Country Gentlemen from the station will be on hand. . . . Decca's Hank Mills has released his novelty "City Woman" from the Southeastern Pictures comedy film "Cottonpickin' Chickenpick-ers." It was filmed on location in Southern Florida. Other artists who have recently recorded movie. music include Bill Anderson, Hugh X. Lewis and Leroy Van Dyke. . . . There is a misprint on the label of the new release by Ronie Barth on K-Ark. The label reads "I'll Wait Till Tomorrow" but the correct title is "I'll Wait for Tomorrow." ... Jimmy Payne, Epic, leaves on a 10-week tour of the Orient on a USO trip next week. He is co-writer of the hit "Woman, Woman." . . . Liberty has a release out titled "The 12 Top Country Hits of the Year,' done by Larry Butler. . . . A former member of the Jordanaires, Hugh Jarrett, has joined the programming department of KBBQ.

In the WPLO "Country Artist of the Year" contest, the current leaders are Merle Haggard, David Rogers, Ferlin Husky, Jack Green, Sonny James and Mac Curtis.... Durward Erwin playing big dates in the Phoenix area. On his new album, on the Canary label, he is backed by the Nashville Sounds. . . . Billy Deaton has just concluded a jingle session in Nashville. . . . Faron Young has done a string of commercials for a San Antonio firm. . . . Lloyd Green has signed a recording contract with Chart, joining a roster of artists. Green, a fine guitar-ist, currently is playing on 16 of the songs in the current charts.
. . . Connie Smith has a string of Texas, Michigan and Georgia dates coming up. . . . Molly Bee has signed to appear at the Cork Club in San Antonio for two weeks beginning Monday, Feb. 19. That will run concurrently with the Houston Rodeo and Livestock Show. Ken Rogers, National Records, has been signed to do several sides for Equippe

Records of Brazil. The new Flatt and Scruggs album includes five songs written by Bob Dylan. . . . WZZM Radio, Grand Rapids, Mich., is in need of help from record companies. It has a shortage of country music, which it programs 42 hours a week. . . . Jean Valli now recording for Stop Records. . . . Johnny Carver has filmed the Midwestern Hayride in Cincinnati, and now is off on the Hank Williams Jr. tour. . . . Wilma Lee and Stony Cooper are doing a pilot TV show. . . . Capitol's new West Coast brother act, the Chapparals, are getting strong air play in many parts of the nation with their modern country sound. . . . Charlie Louvin is playing the grand opening of Katz Drugs in Topeka, Kan. (13). . . . Successful songwriter Dick Myles has cut his own recitation record which was produced by Kelso Herston independently, and now Capitol has picked up the master and the song will be released Feb. 19.... Dallas Frazier has cut a new

single, as has Tex Ritter.



Classical Music

4 Bernstein-Led Titles on Col. Mark Philharmonic 125th Yr.

NEW YORK — Columbia Records is celebrating the 125th anniversary of the New York Philharmonic with four releases, including a specially priced package, listed for this month. Leonard Bernstein, the orchestra's current music director, conducts the four titles.

One album, a pairing of Schubert's "Symphony No. 8 (Unfinished)" and Mendelssohn's "Symphony No. 4 (Ital-

ian)," also includes a bonus record with 10 complete selections each with the orchestra conducted by a past principal conductor of the Philharmonic. One of these, a performance of the nocturne from Mendelssohn's "Midsummer Night's Dream," is the first title on Columbia by Arturo Toscanini. The tape was obtained from the old Brunswick catalog.

The other conductors on the

bonus LP are William Mengelberg, Sir Thomas Beecham, Sir John Barbirolli, George Szell, Leopold Stokowski, Igor Stravinsky, Bruno Walter, Dimitri Mitropoulos and Artur Rodzinski.

Retails for Price of 2

The multiple set, a three-record album retailing for the price of two, has Haydn's six "Paris" symphonies, Nos. 82-87. Mahler's "Symphony No. 1," part of Bernstein's 14-LP package of Mahler's complete symphonies, is being issued sepa-

The other album pairs first listings of two contemporary works: Copland's "Organ Symphony" featuring organist E. Power Biggs and Bernstein's "Serenade for Solo Violin, String Orchestra, Harp and Percussion" featuring violinist

Zino Francescatti. Another Biggs album contains music of Gabrielli, the first time that 16th-century composer's works were recorded in the Basilica San Marco in Venice. The music was composed for performance at the basilica. Vittorio Negri conducts the performances, by Biggs, the Gregg Smith Singers, the Texas Boys Choir, and the Edward Tarr

Williams Plays

Brass Ensemble.

Guitarist John Williams plays concertos of Rodrigo and Dodgson, a first for the latter work, with Charles Groves and the English Chamber Orchestra. Pianist Philippe Entremont performs Igor Stravinsky with the composer conducting the Columbia Symphony.

A third "Greatest Hits" volume by Eugene Ormandy and the Philadelphia Orchestra and a Beethoven overture album by Szell and the Cleveland Orchestra round out the Columbia titles. The only album slated on the CBS label has Pierre Boulez conducting the New Philharmonia Orchestra in Debussy.

Three multiple sets are included in the low-price Odyssey release, two of historic monaural-only performances. The

Panton Expanding on Global Front

(Continued on page 35)



E. POWER BIGGS, right, organist, and conductor Vittorio Negri confer during arecording session for "The Glory of Gabrielli" in Venice's Basilica San Marco. The album, being released on Columbia Masterworks this month, also features the Gregg Smith Singers, the Texas Boys Choir, and the Edward Tarr Brass Ensemble.

1st Waxing of Busoni Works Out by Angel

HOLLYWOOD — The first recording of Ferruccio Busoni's "Piano Concerto" is being issued on two LP's by Angel this month. Featured are pianist John Ogden and the Royal Philharmonic under Daniell Revenaugh. Two studies from "Doktor Faust" comprise the fourth

Angel also has Wilhelm Pitz and the New Philharmonia Orchestra and Chorus in five unaccompanied Bruckner motets on an album with selections by Mozart, Brahms, Beethoven, Wolf and van Nuffel.

Sir John Barbirolli conducts three orchestras on three albums, including a Brahms concerto with pianist Daniel Barenboim and the New Philharmonia and two Mahler song cycles with mezzo-soprano Janet Baker and the Halle Orchestra. The third album has the BBC Symphony in Beethoven.

Sir Adrian Leads

Sir Adrian Boult leads the New Philharmonia in a Vaughn Williams set that also features violinist Hugh Bean. Rounding out the Angel titles is a collection of Schubert lieder by Christa Ludwig. Geoffry Parsons is the piano accompanist.

Melodiya/Angel features bass

Boris Shtokolov in a recital of Russian operatic arias and romances, including three arias from Dzerzhinsky's "A Man's Destiny," first listings for the contemporary Soviet composer. The other operatic arias are by Glinka, Rimsky-Korsakov and

Mussorgsky. Sergei Yeltsin con-

ducts the Leningrad Kirov Theater Orchestra.

Melodiya/Angel also has Pergolesi's "Stabat Mater," with soprano Galina Pisarenko and mezzo-soprano Irina Arkhipova as soloists. The performance also includes the RSFSR Russian Chorus and the Moscow Chamber Orchestra under Rudolf Barshai. The other Melodiya disk contains Bach organ preludes played by Harry Grodberg on the organ of the Moscow Con-

servatory. Gobbi Set

The low-price Seraphim line is issuing a two-LP set by baritone Tito Gobbi., which also includes piano accompanist Gerald Moore, Alberto Erede and the Philharmonia Orchestra, harpsichordist Roy Jessen and conductor Annibale Bizzelli.

Another Seraphim album features Erika Koeth, Peter Schrier, Hermann Prey and Walter Berry in comic Mozart selections with the Convivium Musicum of Munich conducted by Erich Keller, and the Vienna Akademie Kammerchor conducted by Xaver Mayer. Rounding out the Seraphim release are pianist Maurisio Pollini in a Chopin concerto with Paul Kletzki and the Philharmonia Orchestra, and Bizet suites by Andre Cluytens and the Paris Conservatoire Orchestra.

On Capitol Classics Sir Malcolm Sargent conducts the Philharmonia Orchestra and Royal Philharmonic in music of Vaughn Williams, Warlock and Holst. A second Capitol album has Alexander Gibson conducting the Scottish National Orchestra in music of Sibelius.

Two Recordings Out by Moravec

NEW YORK — Connoisseur Society is issuing two recordings by pianist Ivan Moravec this month, one of Beethoven and the other of Mozart. Also slated is music from the Festival of Saintes Marie de la Mar by guitarist Manitas de la Plata, and Indian music by Ali Albar and Rajdulari Khan, and Mahapurush Misra.

VOX PLANS TO LAUNCH A MIDDLE-PRICED LABEL

NEW YORK—Vox Records is expected to announce the launching of an intermediate-priced label next month. The stereo-only label will consist of newly recorded material and will include a new Karlheinz Stockhausen work, "Procession," which the composer has recorded for Vox.

The company also is completing negotiations with the Eastman Philharmonia of Rochester, conducted by Walter Hendl, for the new label.

Plans call for recording the orchestra in Rochester next month. Vox also is negotiating with another American orchestra. Turnabout, Vox's low-price label, has released new product by the Dallas Symphony. About 60 per cent of Turnabout's releases consist of new recordings.

Vox also has signed the Philharmonia Hungarica to an exclusive contract and contracted for composer Dariud Milhaud to conduct two albums of his works. The company's first recording sessions with pianist Abbey Simon were conducted in New York on Wednesday (1). Simon played Chopin. Some of these new artists will appear on the new label.

The price for this label has not been set yet. Two \$3.50 classical labels were started last fall: Crossroads by Elektra and Cardinal by Vanguard. Both lines, also stereo only, release only

Vox plans to complete three major recording projects this year with the final volumes of the complete chamber music of Beethoven, Satie's piano music with Frank Glazer, and Nielsen's piano music with Arne Rasmussen as soloist.

Classical Notes

Roy Harris will conduct the world premiere of his "Eleventh Symphony: 1967" with the New York Philharmonic on Thursday (8). The concert will be repeated on Friday (9) and Monday (12). Soprano Phyllis Curtin will be soloist with Andre Kostelanetz and the Philharmonic on Saturday (10). . . . Pianist Phillippe Entremont will be soloist with Alfred Wallenstein and the Washington National Symphony on Tuesday (6) and Wednesday (7) in Washington's Constitution Hall, Thursday (9) at George Washington University, and Sunday (11) at New York's Philharmonic Hall. . . . Nina Makarova, the Soviet composer and wife of composer Aram Khachaturian, will perform her own compositions on the piano at Carnegie Recital Hall on Wednesday (7).

Soprano Ina Delcampo's Met debut was deferred from Thursday (1) to Feb. 10 because of illness. Lucine Amara replaced Miss Delcampo on Thursday in Verdi's "La Forza Del Destino" and will sing Leonora again on Feb. 23. Miss Delcampo will be replacing Ludmila Dvorakova as Chrysothemis in "Elektra" for her debut, Montserrat Caballe will sing the title tole of "Luisa Miller" on Feb. 26 replacing Miss Amara. . . . The Met has switched operas for Wednesday (7) with "Martha" being replaced by "Tosca" with Leonie Rysanek, Franco Corelli and Cornell MacNeill, George Schick conducting. . . . The New Wind Quartet performed at Queens College on Feb. 2 at 1 p.m.

Bruce Hungerford, Pianist whose American recording debut is being made on Vanguard, gives a Carnegie Hall recital on March 4.

. . . Rosalyn Turek will appear as pianist, harpsichordist and conductor in an all-Bach concert with (Continued on page 35)

PRAGUE—Panton Records, Czechoslovakia's second record company, is branching out from the contemporary music to record Czech artists in international repertoire with co-operation from companies from abroad.

Panton Music Publishers has acquired a license to manufacture and sell disks and to conclude its own international contracts, thereby eliminating the monopoly Supraphon has had here. However, Panton product is pressed at the Supraphon factory.

Composers' Guild The new label also probably will rely on Supraphon's net of specialized record shops for distribution in Czechoslovakia until Panton can build up its own distribution. While Panton apparently will not be able to compete with Supraphon in total yearly production, it has advantages in contemporary repertoire as the company of the Czechoslovak Composers' Guild.

Panton has stressed its readiness to introduce live pressings of new Czechoslovakian works. Panton's first 12 LP's this year were produced in co-operation with Czechoslovakian radio from last year's previews of new works by Czechoslovakian composers.

Young Artists

Performing Concert Artistes, a section of the Composers' Guild, gives Panton access to Czechoslovakian concert artists not exclusively contracted to Supraphon. Dr. Jan Matejcek, Panton Matejcek, Panton managing director, explained "Panton will not try to build a repertoire of world's classics for its own sake, but will not hesitate to record such works in interesting and first-class interpretations by Czech and Slovak concert artists. In co-operation with Pragokoncert Concert Agency, we also prepare a series of LP records introducing young and not yet fully recognized talents among our concert artists. As far as world classical repertoire is concerned, "we expect to record it . . . in co-operation with . . . companies from abroad."

Supraphon Varied Supraphon, whose catalog has ranged from standard to avant-garde material, will continue its present policies. Dr. Ladislav Sip, Supraphon's recording director, explained that within the framework of the company's annual releases "we shall continue to renew our catalog with new versions of older recordings, as well as enlarge it by new works of contemporary Czech and Slovak music and of the world's classics. We record with

. . . Czech and Slovak artists and leading artists from abroad, and the relation between contemporary music and the world's classics will remain unchanged." Classical disk exports from Czechoslovakia far exceed pop exports.

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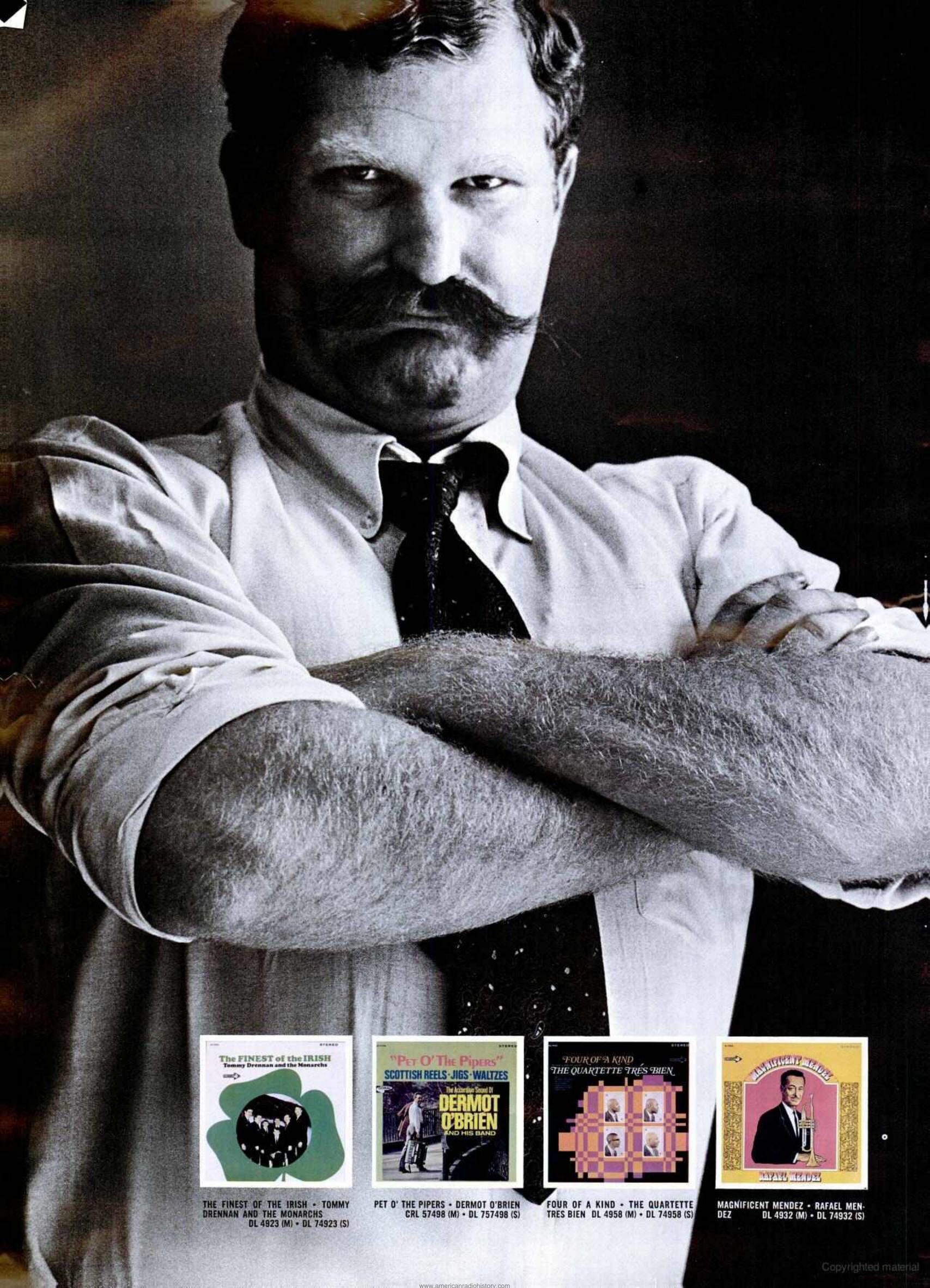


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WHO SAYS GOD IS DEAD! - LORETTA LYNN DL 4928 (M) - DL 74928 (S)



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FOOL, FOOL, FOOL . WEBB PIERCE DL 4964 (M) - DL 74964 (S)



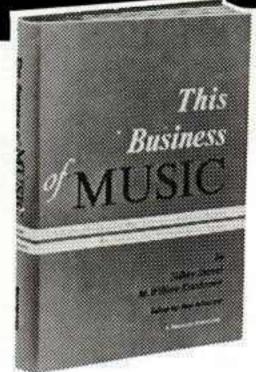
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IT'S ANOTHER WORLD . THE WILBURN BROTHERS DL 4954 (M) . DL 74954 (S)

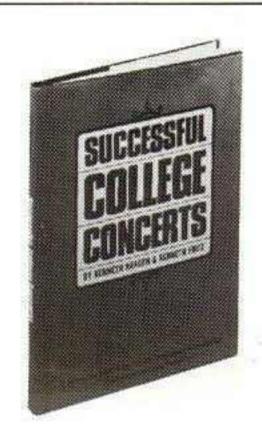
(M) Monaural (S) Stereo

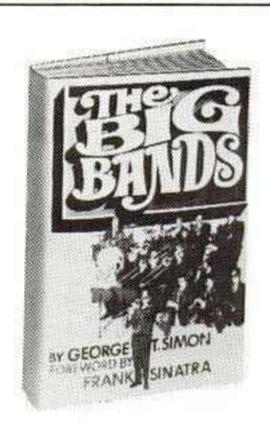
Music men rave about the world of music knowledge available from the Billboard Bookshelf...

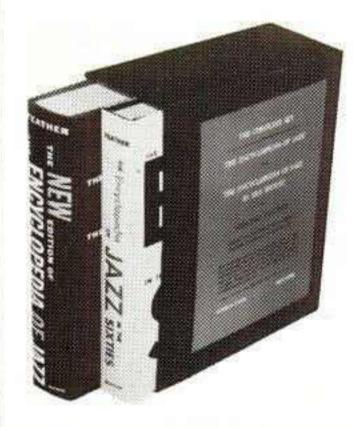


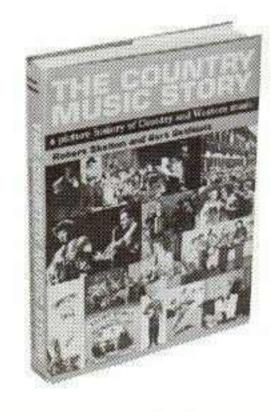
Ralph Gleason, renown music columnist writes about THIS BUSINESS OF MUSIC — "Everything is in it and it's worth the \$12.50 and the time it takes to read it. Not only does it cover song publishing, but it covers record contracts, taxes, etc., etc. It is the very best thing that has been made available and one lawyer I know of insists that clients (when they are a rock group) buy this book and read it before he'll talk contracts with them."

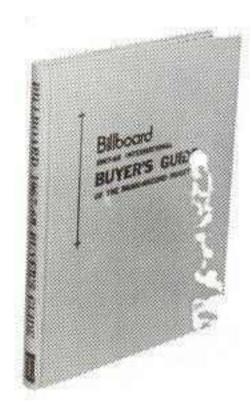
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Classical Notes

Continued from page 30

the International Bach Society Orchestra at the Los Angeles Music Center on Feb. 18. . . . Cellist Gisela Depkat, who won last June's National Instrumentalist Competition finals of WBZ-TV, Boston, will perform at Carnegie Hall on Tuesday (6). . . The San Diego Opera Co. will open its spring season March 14 and 16 with Bizet's "Carmen." Dorothy Krebil will sing the title role with William Olvis as Don Jose. Walter Herbert, artistic director of the company, will direct.

Jorma Panula and the Helsinki Philharmonic appear at Washington's Constitution Hall on Saturday (10). . . . Pianist Artur Rubinstein will perform in the Great Artists' Series at UCLA on March 9. . . . The New York City Opera Co. will return to Los Angeles in November for 14 performances of eight operas. . . . Pianist Zadet Skolovsky will give a Carnegie Hall recital on Feb. 21. The concert, originally scheduled for last Nov. 21, was postponed because of the artist's illness. . . Felix Popper, conductor and music administrator of the New York City Opera Co., has been named general director of the City Center Gilbert and Sullivan Co. in New York. . . . Tenor James McCracken replaced the indisposed Franco Corelli in "La Forza Del Destino" at the Met on Thursday (1). McCracken also sang in "Aida" on Friday (2).
FRED KIRBY

NY City Opera Opens Feb. 22

NEW YORK — The New York City Opera Co. opens its new season on Feb. 22 at the New York State Theater with a double bill of Stravinsky's "Oedipus Rex" and Orff's "Carmina Burana," conducted by Julius Rudel. The New York premieres of Ginestera's "Bomarzo" and Moore's "Carry Nation" are listed.

The 65-performance, 14-week season also includes a new production of Massenet's Manon and a revival of Ward's "The Crucible." Other operas to be presented are Puccini's "Tosca," Bizet's "Carmen," Puccini's "La Boheme," Mascagni's "Cavalleria Rusticana" and Leoncavallo's "I Pagliacci," Verdi's "La Traviata," Mozart's "The Marriage of Figaro," Puccini's "Madama Butterfly," and Handel's "Julius Caesar."

Bernstein Titles

Continued from page 30

historic packages, with three LP's each, have Beecham and the Royal Philharmonic in Mozart's last six symphonies, and Henryk Szeryng in his Grand Prix du Disque set of Bach's complete violin sonatas and partitas.

The other multiple, a two-LP package, has Max Goberman and the New York Sinfonietta in Bach's six Brandenburg Concertos. Rounding out the Odyssey titles are the Brazilian String Quartet in quartets of Villa-Lobos and Nepomuceno, a first listing for the latter, and the Ancient Instrumental Ensemble of Zurich in music of the 14th and 15th centuries.

*Classical LP's

Billboard Special Survey For Week Ending 2/10/68

This Week	W	eek TITLE, Artist, Label & Number Chart	on T	his Veek	La	eek TITLE, Artist, Label & Number Chart
	1	WEST MEETS EAST Yehudi Menuhin/Ravi Shankar, Angel 36418 (M); S 36418 (S)	31 21		17	PENDERECKI: PASSION ACCORDING TO ST. LUKE (2 LP's). 12 Various Artists/Talzer Boys Choir, Cologne Radio Symphony (Czyz), RCA Victrola VIC 6015 (M); VICS 6015 (S)
2	2	STRAUSS: ELEKTRA (2 LP's) Nilsson/Resnik/Collier/Various Artists/Vienna Philharmonic (Solti) London A 4269 (M): OSA 1269 (S)	5 22			SATIE: PIANO MUSIC, VOL. 2 Aldo Ciccolini, Angel (No Mono); S 36459 (S)
3	6	(Solti), London A 4269 (M); OSA 1269 (S) VERDI: AIDA (3 LP's) Nilsson/Bumbry/Corelli/Various Artists/Rome Opera	4 23		30	PENDERECKI: ST. LUKE'S PASSION (2 LP's) Various Artists/Cracow Philharmonia (Czyz), Philips (No Mono); PHS 2-901 (S)
4	4	House Orch. (Mehta), Angel (No Mono); SCL 3716 (S) LEONTYNE PRICE—PRIMA DONNA, VOL. 2 RCA Victor LM 2968 (M); LSC 2968 (S)	19		21	PROKOFIEV: PETER AND THE WOLF/TCHAIKOVSKY: NUTCRACKER SUITE
5	3	VERDI: LA TRAVIATA Caballe/Bergonzi/Milnes/RCA Italiano Orch. (Pretre), RCA Victor LM 6180 (M); LSC 6180 (S)	16 25		22	New Philharmonia Orch. (Klemperer), Angel 3708 (M);
6	8	HOMAGE TO GERALD MOORE (2 LP's) De los Angeles/Schwarzkopf/Fischer-Dieskau, Angel (No Mono); SB 3697 (S)	14 26		32	Concerts Arts Symphony (Leinsdorf), Capitol P 8660 (M);
7	5	WY FAVORITE CHOPIN Van Cliburn, RCA Victor LM 2576 (M); LSC 2576 (S)	27		25	Various Artists/U.S.S.R. Symphony (Stasevich),
8	1	PUCCINI: LA RONDINE (2 LP's) Moffo/Barioni/RCA Italiano Orch. & Chorus (Molinari- Pradelli), RCA Victor LM 7048 (M); LSC 7048 (S)	22 28	8	27	Melodiya/Angel RB 4103 (M); SRB 4103 (S)
)	9	MAHLER: SYMPHONY NO. 8 (2 LP's) Various Artists/London Symphony (Bernstein), Columbia M2L 351 (M); M2S 751 (S)	53 29	Œ.	23	Orch. (Ormandy), Columbia M2L 263 (M); M2S 607 (S) HOROWITZ IN CONCERT (2 LP's)
)	26	PONCHIELLA: LA GIOCONDA (3 LP's) Tebaldi/Various Artists/Orch. (Gardelli) L'Academie di Santa Cecelia, London (No Mono); OSA 1388 (S)	2 30	Ę.	28	Vladimir Horowitz, Columbia M2L 357 (M); M2S 757 (S) MAHLER: COMPLETE NINE SYMPHONIES (14 LP's) New York Philharmonic/London Symphony (Bernstein),
1	12	TCHAIKOVSKY: CONCERTO NO. 1 Van Cliburn, RCA Victor LM 2252 (M); LSC 2252 (S)	79 31		_	Columbia (No Mono); GMS 765 (S) VERDI: RARITIES Montserrat Caballe, RCA Victor LPM 2995 (M); LSC 2995 (S)
2	14	BERNSTEIN'S GREATEST HITS New York Philharmonic (Bernstein), Columbia ML 6388 (M); MS 6988 (S)	34 32		33	17 (17 (17 (17 (17 (17 (17 (17 (17 (17 (
3	15	HANDEL: JULIUS CAESER (3 LP's) Treigle/Sills/Various Artists/N. Y. City Opera (Rudel),	8 33	ř.	37	(Von Karajan), DGG 39 229/233 (M); 139 229/233 (S) BEETHOVEN: COMPLETE NINE SYMPHONIES (8 LP's)
4	18	RCA Victrola LOC 6182 (M); LSC 6182 (S) GERSHWIN: RHAPSODY IN BLUE New York Philharmonic (Bernstein), Columbia ML 5412	77 34		31	NBC Symphony (Toscanini), RCA Victrola VIC 8000 (M); (No Stereo) MAHLER: SYMPHONY NO. 2 (2 LP's)
5	11	(M); MS 6091 (S) BELLINI: BEATRICE DI TENDI (3 LP's)	1076		57.	Sills/Kopleff/Utah Symphony (Abravanel), Vanguard Cardinal Series (No Mono); C/10003/4 (S)
		Sutherland/Various Artists/London Symphony (Bonynge), London A 4384 (M); OSA 4384 (S)	35		34	RIGHT AS RAIN Leontyne Price/Andre Previn, RCA Victor LM 2983 (M); LSC 2983 (S)
		CHOPIN NOCTURNES (2 LP's) Artur Rubinstein, RCA Victor LM 7050 (M); LSC 7050 (S)	36	6	38	BORODIN: PRINCE IGOR (3 LP's) Christoff/Various Artists/Sofia National Opera (Semkov),
	10	ORFF: CARMINA BURANA Various Artists/New Philharmonia Orch. (De Burgos), Angel 36333 (M); S 36333 (S)	77 37		39	Angel (No Mono); SLC 3714 (S) TCHAIKOVSKY: OVERTURE 1812
В	13	PUCCINI: MADAME BUTTERFLY (3 LP's) Scotto/Bergonzi/Various Artists/Rome Opera House Orch. (Barbirolli), Angel (No Mono); SCL 3702 (S)	19 38	ě		Minneapolis Symphony Orch. (Dorati), Mercury MG 50054 (M); SR 90054 (S)
9	19	BEETHOVEN: NINTH SYMPHONY Mormon Tabernacle Choir/Philadelphia Orch. (Ormandy),			_	PUCCINI: ARIAS Mirilla Freni, Angel (No Mono), S 36449 (S) STOCKHAUSEN: GESANG DER JUENGLINGE/KONTAKTE
0	16	Columbia ML 6416 (M); MS 7016 (S) BEETHOVEN: COMPLETE NINE SYMPHONIES (8 LP's) Berlin Philharmonic (Von Karajan), DGG (No Mono); SKL 101/108 (S)	39 40	Î	40	DGG (No Mono), 138811 (S) MAHLER: SYMPHONY NO. 2 (2 LP's)

Bartok Quartets Included in 17-Album Release by Dover

NEW YORK — Dover Records is issuing Bartok's six quartets on three LP's as part of the label's 17-album classical release. The three albums, each coupling two quartets, feature the Tatrai String Quartet. The group also appears on a Kodaly pressing.

Pianist Beveridge Webster plays Rachmaninoff on one album and Berg, Schoenberg and Webern on another. Violinist Denes Kovacs and pianist Mihaly Bacher perform on two Mozart LP's and one of Beethoven. A Beethoven-Bartok album features the Wiener String Quartet.

Denis Stevens conducts the Ambrosian Singers and consort, and In Nomine Players in a set of choral music of Morales, Victoria, Byrd and Gabrielli, and an album of German renaissance music. The Hungarian String Trio performs Mozart and Bach in one album, and Purcell on another, which includes a Haydn performance by oboist Peter Pongracz and the Hungarian Radio and Television Symphony under Janos Sandor.

Hans Grischkat conducts Lasso's "St. Matthew Passion" with soprano Fredericke Sailer, alto Marguerete Bence, tenor Naan Toeld and bass August Messthaler as soloists with the Swabian Chorale. Grischkat also leads the Swabian and Grischkat chorales in a collection of Lasso madrigals and motets. Rounding out the release is a Bartok album featuring violinist Gyorgy Pauk, clarinetist Bela Kovacs and pianist Peter Frankl.

Rotate Winners Of Mitropoulos

NEW YORK—The four winners of the Dimitri Mitropoulos Competition will be rotated as assistant conductors with the New York Philharmonic and Washington National Symphony instead of having three serve with the Philharmonic and one with the National. Leonard Bernstein, the Philharmonic's

JTS -

Gernhard Pitching

tano Delogu, 33, of Italy.

music director, announced the

decision after a Philharmonic

concert on Monday (29) in

which all four conducted. The

winners were Francoie Huy-

brechts, 21, of Belgium; Boris

Brott, 23, of Canada; Farhad

Mechkat, 29, of Iran; and Gae-

NEW YORK — Phil Gernhard, producer and law student, is making a promotion tour for Laurie's Royal Guardsman during his school intercession. Gernhard will promote the group's first blues-rock single, "I Say Love," to disk jockeys in Chicago, Detroit, Cleveland, Pittsburgh and New York.



BENNY DEBUTS

WITH BOSTON

BOSTON — Jack Benny makes his Boston Symphony debut on Sunday (11) as violin soloist in the orchestra's 143d Pension Fund Concert. Erich Leinsdorf will conduct. Benny is slated to play Sarasate's "Zigeunerweisen," the first movement of Mendelssohn's "Violin Concerto," and Rimsky-Korsakov's "Cappriccio Espagnole."

International News Reports

French Firms at MIDEM Set A Unity Policy on Promotion

CANNES-Efforts to achieve greater unity and solidarity among the main French record companies took a further step forward during MIDEM when the promotion chiefs of the 10 main record companies met to evolve a common promotion policy in France.

Reporting on the meeting, Andre Asseo, promotion chief of Philips, said: "Though efforts to bring the heads of the main record companies together have not met with success in the past, we have now succeeded in doing this on the promotional level.

"Today promotion is as important for record sales as artistic production, and disk jockeys and radio and TV producers have tremendous power to influence the market. Individually we are at their mercy, but together we can work more effectively and achieve better

"Our first decision is to cut down free disk service to people in radio, discotheques and newspapers who have no influence on sales and we plan to meet regularly in Paris to discuss mutual problems."

Special Importance This move has a special significance in France where bitter competition among record companies in the past has often resulted in hampering the progress of the industry as a whole.

Represented at the meeting were promotion heads from Disc'AZ, Pathe-Marconi, Philips CBS, Barclay, Vogue, Festival, RCA, Riviera and Polydor.

Another sign of closer cooperation within the French industry was the stand at MIDEM of the Centre d'Information et de Documentation du Disque, an organization created by the Syndicat National de l'Indus-

trie et du Commerce Phonographiques (SNICOP) as a public relations office for the French record business.

Neither Barclay nor Vogue are currently members of SNICOP, but both companies are actively collaborating with member companies to support the public relations operation.

Delyse Shifts Distribution to **British Decca**

LONDON - Delyse has switched distribution of its product from EMI to Decca. All Delyse, Envoy and the company's children's product is now ordered from Selecta, Decca's distribution subsidiary.

But the new deal does not affect Delyse's overseas business. EMI will continue to handle the company's existing overseas licensing agreements. And Delyse's children's catalog Pied Piper will continue to be pressed by EMI.

The new seven-year contract with Decca involves a joint partnership giving Decca policy control on pressing and distribution and Delyse the "widest possible latitude on repertoire and production."

Delyse intends to double its catalog during the next 12 months. Specialized recordings from major labels outside the U.K. will be added to the catalog. And from April the company will release at least five new albums plus six children's records monthly.



DIANA ROSS AND THE SUPREMES pass the time of day with Paul McCartney after the Supremes' opening at Talk of the Town Club in

Unions Pose Boycott Of S. R. Fest Stations

CARACAS — Local artist unions have protested the sudden exclusion of Venezuelan singer Mirla Castellanos from the Festival of San Remo after she was promised participation in the event. Angered artists have promised to boycott any radio or television station, and other news media, which transmits the event.

Miss Castellanos traveled to Italy in November sponsored by her record label (Velvet) and Radio Caracas Television, which has continued sending her monthly pay check called for in her Caracas Television contract.

The singer had even bought the dresses in San Remo she would wear on her appearances and that she only waited to be assigned the song she would interpret in the Festival when she was told that there was no song for her.

The situation is not clear to many local newspapermen who

feel that either she was accepted or rejected to begin with. Promoters of the boycott feel that she should have been told of her chances a long time ago.

The boycott will probably have no effect since Radio Caracas Television and Radio Tropivise and radio the event and will probably convince the Union of the harshness of the measure.

But local artists insist that the Venezuelan singer was wronged and have also considered the possibility of banishing Italian artists from Venezuelan stages as a retaliatory measure. Meanwhile, cooler TV and radio executives are expecting an explanation from the Festival's officials.

Aussie Record In Low Price With Harmony

By JOCK VEITCH

SYDNEY — The Australian Record Co. (ARC), Australian agents for CBS, will enter the low-price LP field next month with a new Harmony label.

The records will sell for \$2.80, and will compete with Festival Records' Calander, EMI's Regal, Philip's Verve Gold and RCA's Camden labels.

Harmony will be separate from ARC's World Record Club disks and include material previously issued in the reguarly priced \$5.90 Columbia (issued here on a CBS label) and Coronet. They will be released here possibly in both stereo and mon-

aural versions. An ARC spokesman said the company would not go into any special promotional campaign.

P.-S.'s Garcia on Trip

(Continued on page 38)

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NEW YORK-Provi Garcia, Peer-Southern's Latin manager, will leave Saturday (10) on a one-month business and goodwill tour throughout South and Central America. Miss Garcia will meet with affiliates and writers in Peru, Colombia, Mexico and Brazil.

Czech Gala Springboard for **Artists' World Development**

CANNES — The Czechoslovakian gala at MIDEM was successful not only on an artistic level but also in helping develop international careers for the artists who took part.

The gala also represented the first important collaboration between the various agencies of the Czechoslovakian music-record industry-the export company Artia, the state concert agency Pragokoncert, and the music publishing and record companies Supraphon and Pan-

Representing Supraphon were Waldemar Matuska, Vaclav Neckar, Marta Kubisova, Helena Vondrackova, Karel Gott, Yvonne Prenosilova, Helena Bleharova and Judita Cerovska. Completing the bill were Josef Laufer (Panton) and Hana Hegerova (Philips).

International Recital Ends

After a lukewarm opening, the audience responded with enthusiasm and were particularly impressed by Marta Kubisova, Helena Vondrackova and Vaclav Neckar, who were presented first of all as soloists and

Most of the songs were written by Bob Ondracek who had flown to Cannes from London where he had sold a number of his songs to British publishers. Ondracek's songs are handled for the rest of the world by Haerman Schneider, Vienna.

The following day the Supraphon office received many visits from record companies interested in all of the artists. Representatives of Philips, Ariola and Polydor discussed recording projects and also radio and TV appearances and concert tours.

MIDEM MUSINGS

Brazilian singer Ellis Regina, who shone in the opening international gala at MIDEM, has been signed by impresario Bruno Coquatrix for an appearance at the Olympia Theater, Paris.

Jimmy Philips of KPM, London, took \$10,000 in advances during the run of MIDEM and Gerald Benson, director of Pan-Musik, Ltd., London, had sold all the material he brought with him by the half-way stage.

Estimated cost of MIDEM '68: \$300,000.

Archie Montgomery of the British Music Publishers Association, 221 of whose 338 members were represented at MIDEM, announced, "We shall all be back next year."

Tom Jones' triumph at the MIDEM Trophy Gala redeemed the disastrous British gala.

Paul Beuscher sold François Deguelt's songs "La Melancholie" and "La Rencontre" in Britain, U. S., Spain, Italy and Germany.

The Czechoslovakian delegation reported at MIDEM that this year's Bratislava Pop Music Festival would be held from June 13-16 and support had been promised from record companies in Britain, Germany, France, Spain,

Sweden, Norway, Holland, Poland and Yugoslavia.

For MIDEM 1969 Bernard Chevry will take over all the Martinez Hotel, offering 450 offices to participants. He anticipates attendance at MIDEM '69 will top 4,000. For MIDEM 1970, the Palais des Festivals will be extended.

The Non - Stop Shows of MIDEM '68, designed to bring attention to up-and-coming artists, failed to attract sufficient numbers to the Salle Jean Cocteau in the Palais des Festivals. A new formula for the shows is being studied and next year they will be held in the Martinez.

Following critisicisms of the over-burdened telephone system, Chevry will install an additional switchboard for internal calls next year and will equip all offices with phones linked directly to the Cannes exchange, for outside calls.

The success of Paul Mauriat's "Love Is Blue" instrumental in the States, published by Philips with Posters along the Croisette, Cannes, during MIDEM, resulted in brisk sales of songs by "Love Is Blue" writer Pierre Cour and Andre Popp. Song was last year's Luxembourg Eurovision entry as sung by Vicki.

Classical Series at MIDEM CANNES — MIDEM's se-

ries of classical concerts came to an end with an international recital by the Amati Ensemble of Germany, Hungarian cellist Lazlo Mezo, Russian violinist Irina Botchkova and Russian pianist Alexandre Slovodianik.

Slovodianik, only 22, gave a superb interpretation of Moussorgsky's "Pictures in an Exhibition" and Botchkova brilliantly played 10 preludes by Shostakovich.

Mezo, a pupil of Casals, won deserved use for his playing of the difficult Capriccio by Kodaly. The concert, which had opened with the Amati Ensemble's performance of the Concerto in E for violin by Bach, was closed by Bartok's "Divertimento" by the same ensemble.

Earlier in the week, Poland's classical concert, attended by only 200, was dominated by the virtuoso violin playing of the young Konstanty Kulka. The Polish concert was produced by Jerzy Waldorf who afterwards

admitted to feelings of satisfaction and disappointment.

Waldorf said, "If classical music is to have a permanent place in MIDEM, then it must enjoy the same advantages of publicity and promotion as popular music. There was not sufficient publicity for the classical concerts. We made a special effort to bring Kulka and the ensemble Fistulatores et Tubicinatores Varsoviensis, who play ancient music on ancient instruments, to Cannes and they were worthy of a much bigger audience than 200-although I am aware that the Hungarian and Czechoslovakian concerts only attracted 60 people."
Nevertheless Waldorf added

that violinist Kulka received a number of concert offers after the recital.

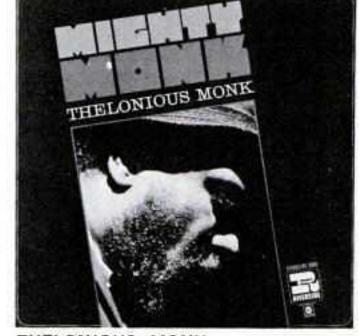
MIDEM organizer Bernard Chevry reported plans to extend classical participation in next year's MIDEM and aims to devote one floor of the Martinez exclusively to classical music publisher and record labels.

MIKE HENNESSEY

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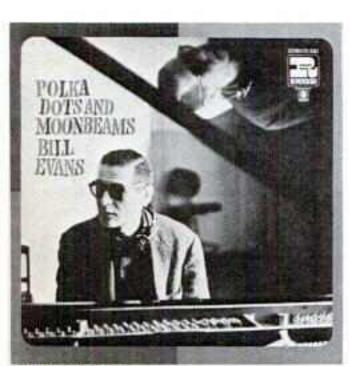
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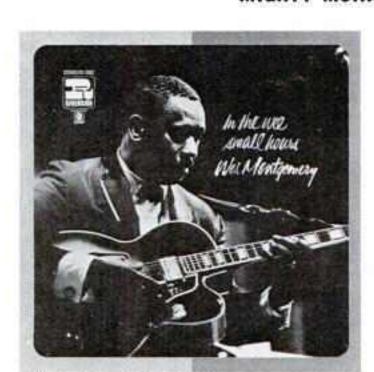
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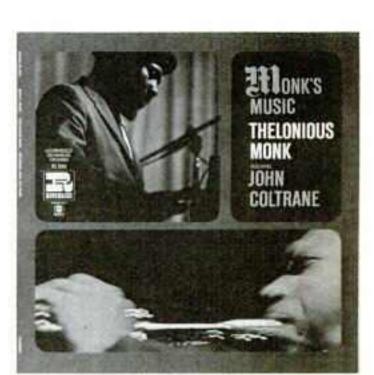


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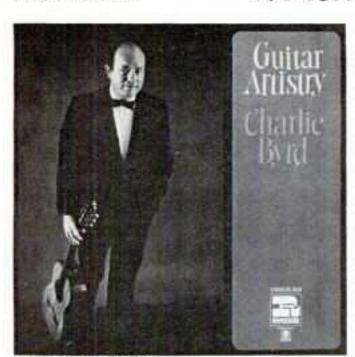


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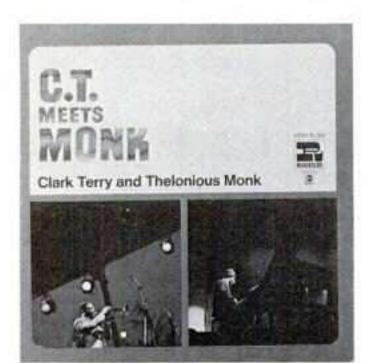
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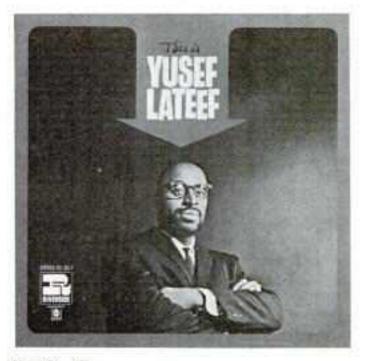
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CBS Planning Push on U.S. Acts

LONDON — A host of major CBS acts from the U.S. are coming to Britain for concert tours over the next few months and CBS here is planning special campaigns to boost album sales while the artists are here.

First of these is for Maurice Chevalier, currently on a world tour. He will be in the U.K. from Feb. 11-28. To coincide with the visit CBS will release a new LP which was recorded in Paris and titled "His 80th Birthday."

Chevalier is Tim Rose who will he here for a month's tour plus TV dates. His latest album "Tim Rose" will be released during his visit as well as a new single "I Got a Loneliness."

Manitas de Plata arrives Feb. 20 for a 10-day concert tour followed by TV dates in March. A new album will be released when he arrives and his last LP "Manitas et Les Siens" will also be promoted during his

Tony Bennett will be here in

CBS is planning an intensive campaign on Bennett material over March, in the first of special monthly promotions for particular artists which will run throughout the summer. Bennett has several concerts in London plus appearances in Manchester, Glasgow and Leeds.

To tie in with a tour by June Carter, Johnny Cash and other country artists, May has been set aside as country and western month featuring the label's entire country catalogue.

Other CBS artists due to tour here later are Simon and Garfunkel (March 1-9), the Clancy Brothers and Tommy Makem (April 7 to May 12), and the New Christy Minstrels, also due

in April.

NEMS to Bow Oval Label

LONDON - NEMS Enterprises will introduce its own label-Oval-on the British market this year. The company's new managing director, Vic Lewis, is negotiating a pressing and distribution deal. The label will be used to record new local talent though there is a possibility that some of the NEMS acts might record for the label when their present record contracts expire. Lewis said in London, "Obviously acts like the Beatles and Cilla Black will remain with their present labels, but some of the smaller acts signed to NEMS might eventually record for Oval."

NEMS will move into its new offices in Hills Street, Mayfair, later this week. NEMS has also changed its name and will in future be known as Nemperor.

Aussie Record

Continued from page 36

"The other companies have virtually done the job for us," he said.

The only advertising planned was a series of display cards for shops.

Artists include Art Vanne Damme, Stanley Holloway, Art Blakey, Liberace, J. J. Johnson, Kai Winding, Erroll Garner, Billy Holiday, Buddy Greco, Ken Griffin, and Frankie Laine.

Initial release will be 40 titles, with about 10 a month to follow. Material for a start will be middle-of-the-road pop and jazz. Future albums will include an occasional classical number and musicals.

DYLAN LP GETS PITCH IN U. K.

LONDON — A major fourweek promotion campaign is under way here to promote Bob Dylan's new album "John Wesley Harding" which will be re-leased by CBS on Feb. 23. Theme of the campaign is "Dylan Now" which is included in all promotion media. Display posters feature a reproduction of a painting of Dylan which is in New York's Museum of Modern Art. In addition to dealer mailings and radio plugs, there will be extensive advertising in the consumer music press.

GOTT AUSTRIA CONTEST REP.

HAMBURG - Polydor announced that Karel Gott, the Czech pop singer under exclusive contract to Polydor, will represent Austria at the gala staging of Grand Prix Eurovision de la Chanson on April 6 in London. Polydor said Gott signed the contract for the appearance at a ceremony in Prague. He will sing a composition by Udo Juergens, the 1966 Eurovision victor. It is the first time that an East bloc artist has represented a Western country in pop music competition.

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JONATHAN WESTON, seated, signs a deal in London with the new Mercury oepration for his group, Freedom, to record for the label. With Weston, from left, are Mercury president Irving Green, Mercury's Lou Reizner and Philips managing director Leslie Gould.

Merc. Separate Unit From Philips in U.K.

LONDON — Mercury is now operating as a separate division from Philips, giving the label greater independence on the local market. The American label is headed now in this country by Paddy Fleming who for 14 years has supervised Philips' exploitation department. Fleming will run the Mercury operation within the Philips' camp working with Mercury's Lou Reizner. Reizner will supervise signings and recording of British talent for the label. The company has already begun to sign up local acts. The first is a new group called Freedom which features two ex-members of the Procol Harum group. Other new Mercury acts included in the roster are the Ferris Wheel and Les Flambeaux.

Mercury plans to launch its American subsidiary, Smash la-

bel, here on a Mercury-Smash series. Under the new set up the company has already released singles by Lesley Gore, Horst Jankowski and Spanky and Our Gang. The label features several British recording acts here such as Julie Rogers who might be switched to the Philips logo or its sister Fontana label. Mercury's back catalog will continue to be issued on the budget Wing label.

The company is setting up similar record operations on the Continent, the first is in Baarn, Holland, under Herman Cats. Philips managing director Leslie Gould said here when he announced the new Mercury division that Fleming would report to him and that the new division had been formed to give further emphasis to the label in Britain.

Polydor to Push Kaempfert With 6 Albums, 2 Cassettes

LONDON — A major promotion campaign by Polydor to boost sales of Bert Kaempfert product gets under way here next week with the release of six new albums plus two cassettes by the artist. It is planned, subject to the success of the U.K. promotion, to have an annual "Bert Kaempfert Month" every February throughout the world in conjunction with local licensors of Kaempfert material.

A low - price teaser album "This Is Bert Kaempfert," which is also the title of the campaign, selling at \$1.20, spearheads the promotion. The other new albums specially released

for the campaign include a medium-price LP, "Kaempfert a La Carte," selling at \$2.60 and four full-price albums, "The World We Knew," "If I Had You," "Tenderly" and "Love Letters." "Hold Me" and "Living It Up" are the titles of the cas-

Display material will be issued to retailers and it is hoped to get Kaempfert to visit the U.K. for a premiere TV spectacular. In addition to the new product, Kaempfert's other albums-his total is 23-will be promoted during the monthlong campaign.



PROF. CHRISTIAN BARNARD, heart transplant surgeon, left, exchanges albums with South African recording artist, Ge Korsten. Barnard has documented his famous operation on two albums, and Korsten plans to turn over royalties on his LP "Always" to the Chris Barnard Fund for surgical research.

From The Music Capitals of the World

DETROIT

Janis Ian appeared in concert Friday (26) at the Masonic Auditorium. . . . The Sam and Dave Revue opened Friday (2) at Cobo Hall, including an 18-piece orchestra and other acts from the Stax/Volt stable of artists. . . . Rhetta Hughes appeared in the

2 Transplant LP's Bought

JOHANNESBURG — Gallo of Africa and Brigadiers Ltd. has bought the world rights to two albums on the heart transplant operations recorded by Prof. Christian Barnard, head surgeon on the transplant team.

The LP, "Human Heart Transplantation," is a discussion for medical men on the operation, including details on donor selections, precautions, tissue selection and how the actual operation is performed.

Aside from the albums' appeal as a standard medical reference, they are an historical attraction for collectors. Pressing rights for the records are being negotiated in Europe and the U. S.

Italian Concert Is 'Multo Bene'

CANNES — Although featuring 13 artists, the Italian gala at MIDEM had the merit of limiting itself to 90 minutes, time enough for most of the acts to perform two songs.

The evening suffered from none of the electrical mechanical failures relief to the suffered from the collaboration of the electrical mechanical failures relief.

The evening suffered from none of the electrical mechanical failures which characterized some of the earlier galas and the audience received the professional but insufficiently varied program with enthusiasm.

Domenico Modugno proved the biggest success of the evening which also featured Memo Remigi, Fausto Leali, Elio Handolfi, Rocky Roberts, Iva Zanicchi, Mario Zenilotti, Umberto Bindi, Sergio Endrigo, Claudio Villa, Little Tony, Jimmy Fontana and Ornella Vanoni. Roostertail's main dining room during the week of Jan. 18-24. ... Red Buttons headlined at the Roostertail for 10 days through Feb. 3, and the Four Tops are scheduled to open there Monday (12)... MGM Records will pre-

(12).... MGM Records will present the Every Mother's Son as part of a promotional campaign at the Roostertail's Upper Deck for Robin Seymour's celebrity night on Wednesday (14)....

Bob Harper is the new disk jockey at WKNR, filling the all-night spot.

Bob Harper is the new disk jockey at WKNR, filling the all-night spot. . . . The all-night spot at WCHB is now being filled by Ron White, and Leon Ivan is the new early afternoon disk jockey for WJLB.

Dave Schaefer, formerly with CKLW, is now head promotion man for Record Distributors here.

Tom Shannon, top disk jockey at CKLW, has scheduled his second TV production with WJBK Channel 2 for Friday (16). The format of the show will consist of a discussion about radio with other Detroit area disk jockeys. Representing the other stations in the area for Shannon's discussion will be Ernie Durham for WJLB, Dick Purtan for WKNR, Hank O'Neal for WJBK, and Bill Williams for WCHB. Video tapes will be shown of performances by the Temptations,

Polydor Plans to Import LP's for U.K. From Saba

LONDON — Polydor will import albums from the German Saba label for retail here, beginning April 1. The stereo-only LP's in luxury double-fold packs with multi-lingual sleeves will sell for \$4.80.

The Saba label is part of the large radio, TV and electrical company centered in the Black Forest. The company entered the record market two years ago and now has a catalog of almost 200 albums. Jazz and classical material predominate but the label caters for a wide variety of specialist tastes.

Polydor will issue six albums on April 1 and these will probably include Annie Ross, Roland Kirk and Rumanian artist Eugen Cicero. A special "Saba Stereo Sound" sampler LP will also be issued here to introduce the label.

Marvin Gaye, and Every Mother's Son. . . . Laura Lee is currently performing at the Phelps Cocktail Lounge, and James Carr has just closed there. . . . CKLW Channel 9 plans to begin a weekly taping of live, nightclub type shows at the 20 Grand Driftwood Lounge, to be telecast on Thursdays.

Aretha Franklin will perform her first Detroit concert Friday (16) at the Cobo Hall Arena. With her will be Erma Franklin and the Young-Holt Unlimited. . . . Al Williams will present the "Memphis sounds Show" at the Riviera Theater for seven days, Feb. 23-29. This show will include Eddie Floyd, Barbara Merger, Pat Lewis, J. J. Barnes, the Holidays, Pig Meat Markham, the Cassanovas, Dusty Williams, Denis Thomas, Ruby Andrews and Timmy Willis. . . . Don Davis, formerly the music director for Solid Hitbound Productions here, has set out to start his own operation under the name of Groovesville Records. One of the first acts signed on WCHB, has been appointed production manager for that station. . . . Motown Record Co. has filed suit for \$1 million against a theater here which recently opened, calling itself the "Beverly Motown Theater." Motown Records contends the name is a fraud on the public and an "unlawful infringement" on the Motown trade name. . . . MGM's Orpheus is set for the Chessmate through Sunday (11). . . . Philip's 4 Seasons are scheduled for a Detroit concert Friday (23).

ROGER BASS

LONDON

Former EMI staff recording manager Norrie Paramor has already started three companies in readiness for his independent operations. Another EMI recorder, Tim Rice, has left the company to join Paramor as his assistant. Paramor will initially operate his firms, Norrie Paramor Music, Norrie Paramor Productions and Norrie Paramor Records, from his North London home. Although he will continue to wax certain acts for EMI, Paramor will develop new talent through his production company and lease the results to interested majors.

Tamla Motown President Berry Gordy and Barney Ales were in town last week for a brief visit on their return from the MIDEM.

French Film Out Featuring Songs Sung in English

PARIS — For the first time, a French film has been released here featuring songs sung in English.

The film, Marcel Carne's "Les Jeunes Loups" has a soundtrack written by Jacques Arel and Christian Hai, and published by Norbert Saada's Editions La Compagnie.

Main song from the film is "I'll Never Leave You," which was presented in the French gala at MIDEM by Nicole Croisille, the singer who duetted with Pierre Barouh on the bigselling title song from the Claude Lelouch film "A Man and a Woman."

With the adopted anglicized name of Tuesday Jackson, Miss Croisille has recorded the song for Riviera in France and the record will be released by Mercury in the U. S., and by CGD

Norbert Saada, who is exclusive publisher of the songs of Hugues Aufray and whose staff songwriters include Jacques Arel, Jean-Michel Rivat, Frank Thomas, Philippe Monet and Yves Stephane, will next month create his own record label, "La Compagnie Records," which will be distributed in France by the new distribution company Discodis (Billboard, Jan. 27).

Motown artist Edwin Starr is currently on a promotion visit to this country. EMI hosted a reception for the singer before he embarked on his dates. . . . U. S. recording act, the Cowsills, were in London last week and their record label MGM held a reception for them at London's Hatchetts club. Among those in attendance were MGM President Mort Nasatir, Eric Steinmetz and several top disk jockeys, including Tony Blackburn, currently on MGM. Pickwick International Vice-President Joe Abend was in London on his way back from MIDEM to see the company's British chief, Monty Lewis, to discuss plans for the new full-priced P.I.P. label here, Abend said. Pickwick will record the first album by Bing Crosby for P.I.P. to be called "Thoroughly Modern Bing." In MIDEM Abend got the release rights for America of a song called "Where the Rainbow Ends," by the Tony Hiller Orchestra. The song written by Roger Greenway and Roger Cook will be released on the P.I.P. label in the U. S. later this month. The song will also be featured as the theme song for the new "Maigret" series in Italy.

PHILIP PALMER

LOS ANGELES

Don Ho takes his show to Australia in April for a six-city, 14-concert tour, with dates in Sydney, Melbourne, Canberra, Perth and Adelaide. Empire Attractions guarantees Ho \$100,000 for the 18-day assignment. . . . Irv Weinhaus has signed the Rose Garden to a personal management contract. . . . The Superbs sign similar pact with Stan Pat Enterprises. . . . Paul Revere and the Raiders have 13 one-nighters for February and March. Dates are: Charleston (Friday, 9), Dayton (Saturday, 10), Chicago (Sunday, 11); Sterling, Ill. (Monday, 12); Warrensburg, Mo. (Tuesday, 13); Cape Girardeau, Mo. (Wednesday, 14); Springfield, Ill. (Thursday, 15); Wichita (Friday, 16), Kansas City (Saturday, 17), and Denver, Feb. 18. March dates include Seattle (16), Vancouver (16) and Spokane (17).

Television dates: Glen Campbell on Smothers Brothers, March 3; Nancy Ames on "The Hollywood Palace," Feb. 20; Bobbie Gentry on Ed Sullivan Show, Feb. 18; The Clingers on "Operation Entertainment," Feb. 23 and March 1, and Julius Wechter & the Baja Marimba Band on "Operation Entertainment," April 5.

Screen happenings: Jimmy Haskell to score "Buckskin" after completing "Rogue's Gallery"; George Romanis to do "The Ugliest Girl in the World"; Quincy Jones to pen "The Split"; Peter Chatman to play and sing in "The Sergeant"; David Grusin to (Continued on page 40)



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From The Music Capitals of the World

• Continued from page 39

of "The Ghost and Mrs. Muir," and Johnny Williams to score "Heidi."

The Checkmates Ltd. appear at The Cave Supper Club, Vancouver, B. C., Feb. 20 through March 9. . . Fred Waring at the Los Angeles Music Center, Feb. 21. . . . The Sunshine Company and the Iron Butterfly at LaSalle High School in Pasadena, Feb. 17. . . . Ed Ames at Carousel Theater in West Covina, Tuesday (13). . . . Vikki Carr joins Jack Benny at the Miami Hilton Monday (5). . . . The Youngbloods at Whiskey A Go-Go, Feb. 8-11. The "Petula Clark Special" on NBC-TV scheduled for April 2. Leslie Uggams special on ABC-TV set for May I, with Robert Morse and Noel Harrison. ... Next Herb Alpert special on CBS-TV to air April 22. . . . Creative Management Associates, Ltd., to handle Tommy Boyce and Bobby Hart (A&M). . . . Jefferson Airplane to record new album here Feb. 5-9. BRUCE WEBER

MILAN



NEW YORK

Trini Lopez, Reprise artist, headlines for two weeks at the Waldorf-Astoria Hotel beginning May 31. Lopez currently is on a three-week South African tour.

. . . Mitch Ryder, New Voice artist, has been named Prince of Hearts by the American Heart Association. . . Lionel Hampton and his Jazz Inner Circle give a benefit concert for Harlem Hospital School of Nursing at Town Hall Feb. 18. . . . Glenn Yarbrough, Warner Bros. artist, is on

a tour of more than 75 cities which ends April 20. . . . Erroll Garner began a seven-week tour of college concerts and nightclub engagements after his Joey Bishop Club appearance on Thursday (1). Included is an appearance at Al Hirt's Club in New Orleans Monday (5). . . Al Caiola of United Artists tapes a Mike Douglas Show Monday (12).

Joe Williams opens at the Rainbow Grill Monday (5). . . . D'Lisa Music has signed Mike Manieri and Sally Waring to exclusive writing contracts. . . . MGM's Johnny Tillotson tapes a Pat Boone Show Tuesday (6). . . . Charlie Foxx scored the NBC-TV special "I Remember Illinois," which will be shown Feb. 18. Steve Allen wrote the music for the show. . . . Johnny Desmond playing a two-week string at the Latin Quarter. . . J. J. Jackson of Loma Records will play the annual anniversary show of WABQ in Cleveland Sunday (11). Jackson will start a tour of Britain later this month. . . . Jo Lea, Ray Starling Foursome, and Charles De Forest have been held over at the Apartment. . . . The Pair Extraodinaire open Las Vegas' Frontier Hotel Tuesday (6).

Miriam Makeba, Count Basic and Wes Montgomery play the Westchester County Center in White Plains, N. Y. Saturday (10). Miss Makeba's "Pata Pata," which she recorded for Reprise, will provide the background music for a U. S. Information Agency film on an African boutique in Watts.... Country Joe & The Fish of Vanguard opened the new Crawdaddy Concert Series with two concerts at the Anderson Theater Friday (2), along with Jim Kweskin & the Jug Band, and the Soft White Under Belly. Country Joe returns to the Anderson Feb. 24. . . Songwriters Bobby Arlin and Buddy Sklar joined Jebsy Music Co. . . . Composer - arranger Johnny Keating re-signed with London.

Pearls Before Swine, ESP-DISK artists, play the Village Theater Feb. 23 and 24. . . . Associated Booking signed Tommy James & the Shondells, Roulette artists. . . . Clyde Otis has been signed by MGM as a&r producer for Talya Ferro's MGM debut disk. He also is producing Jean Wells' single for Calla. . . . Gordon Jenkins will produce the Gordon Jenkins Singers for Murbo with the first release being "Inka Dinka Doo" and "Imagination." . . . Johnny Stewart, formerly of the Kingston Trio and Buffy Ford of the Young American are teaming for live performances. They currently are playing a three-week stand at the Glendale Ice House.

Every Mothers' Son, MGM artists, return to the Scene on Thursday (15) for three nights. . . . The Beacon Street Union, another MGM act, opens a threenight stint at the Los Angeles Cheetah Feb. 23 and 24 and the Scene Feb. 26 through March 10. . . . Nina Simone playing two months of concerts and radio-TV appearances on the West Coast. . . . Yoel Dan & His Trio playing a four-week engagement at the Cafe Sahara. . . . Steve De Pas gives a Town Hall concert Saturday (10). . . . The First Edition, Reprise artists, open two weeks at the Carousel in Omaha, Neb., Feb. 19 after a date at the Bistro in Columbus, Ohio. . . . Barbara McNair headlines for two weeks at Las Vegas' Frontier Hotel beginning Feb. 29.

Paul Anka, RCA Victor artist, plays El San Juan, Puerto Rico, March I and the Bahamas' Kings Inn March 11. . . . Capitol's the Lettermen play the Mike Douglas Show Feb. 26. . . . Tennessee Ernie Ford, also with Capitol, opens a one-week engagement at the Carousel in West Covina, Calif., Feb. 20. . . . Writer-guitarist Tommy Hill signed a writing and recording contract with Don Costa Production. His first single, two of his own compositions, will be "A Quiet Invective for Hill No. 861" and "Casandra.". The Cautions, Hi artists, signed with Continental Artist, Inc., for booking. . . Brenton Wood of Double Shot Records is on a threeweek European promotional tour.

Bang artist Neil Diamond gave a Nova Scotia concert Sunday (4). He is producing Penny Candy's recording sessions. . . . The Hello People are on an East and Midwest promotion tour to plug their first Philips album. . . . Sandy Posey of MGM signed with HEROIC Age Publicity Inc. for press representation. . . . Kathy Renn has signed with Lissauer Music Companies. . . . Epic's Doodletown Pipers begin one week at St. Louis' American Theater March 11. They open a two-week stint at the Nugget in Sparks, Nev., March 8. . . . Hildegarde is singing three Gladys Shelley tunes in her St. Regis Maisonette program. . . . Lovelace Watkins opens a one-month engagement at Shepheards in the Drake. . . . Tommy Faia has signed with E.S.I. Productions and will record as Tommy & the True Blue Facts. . . Ken & Beverly to Wednesday's Child Productions.

MIKE GROSS

SAN JUAN

Tony Bennett (CBS Columbia) is at the Caribe Hilton Hotel through Monday (15) to be followed by Diana Ross and the Supremes Tuesday 16 to 29. . . . Jerry Vale (CBS Columbia) at El San Juan Hotel for a seven-day engagement. . . . Julius La Rosa (MGM), at El Flamboyan Hotel.

ANTONIO CONTRERAS

TORONTO

Roster of Stone's country label, Caledon, continues to grow with the addition of veteran country artist Dallas Harms, with "Survival of the Fittest" and his own composition "She's Gone," and a new country act, the Coulson Brothers, with "One in a Million," by Gerry Coulson and Dylan's "It Ain't Me, Babe."... Arc is releasing an album, "Songs I Learned at My Mother's Knee.... and Other Joints," by Anita Scott, who recorded in England with the Stardusters several years ago and is now a regular performer on the CTV network's top



PYE RECORDS (London) chief Louis Benjamin presents a gold disk to three members of the Foundations to mark a million sales of their first record, "Baby Now That I've Found You." Benjamin is flanked left by the group's manager, Barry Class.

Canadian variety show, "Pig 'N Whistle."

London Records' national sales manager Adrian Bilodeau and Jacques Druelle, sales and promotion manager, classical division, were in Toronto with a new product presentation for the Ontario branch. Bilodeau and Gary Kouri, national sales and promotion manager for the Mercury-Philips lines, attended the recent meeting of Mercury and affiliated labels in Chicago. . . Edward (Pete) Aldridge, head shipper with London Records' Ontario branch, is among staff members receiving long-service pins, after 15 years with the company.

International recording artist Vicky (Philips in Germany, Polydor in France), whose "L'Amour est bleu" is big for RCA Victor in French-Canada and has just been released in English across the country, spent two weeks in Canada last month on a promotional visit accompanied by her father, also her manager, record producer Leo Leandros. Vicky performed on a dozen TV shows in Montreal, plus radio, TV and press interviews; then in one day in Toronto taped interviews for three CBC radio programs, appeared on one CBC-TV show, visited four radio stations and gave press interviews, then flew to New York to set up Vicky Records in the

The Irish Rovers' new Decca single, "The Unicorn," from the new LP of the same title, an instant breakout in home-base Toronto. The group is currently at the New Gnu in Vail, Colo. (Feb. 5-18), then headlines the "Sound of Ireland" package touring North America, opening at Eaton Auditorium in Toronto (March 4-6) with emcee - comedian - singer Jimmy Kennedy, the Malachy Doris Ceili Band, traditional Irish harpist Caroline Flanagan, and the seven Towers Dancers. . . . Shout

recording artist Freddie Scott made his first Toronto appearance last month at the Hawk's Nest, a teen nightclub, and the Blue Note, weekend r&b club, in what was primarily a promotional visit to meet Bang and Shout distributors, Allied Record Corp., and radio, TV and press. The visit created interest in his upcoming single, "You'll Never Leave Him,"halted midway in recording with the death of Bang president Bert Berns. Scott returns to Le Coq d'Or March 11-17 under the aegis of the Producers, new Toronto record production-stage presentation-promotion firm formed by Scott, Billy Arnold of the firm of the same name in New York, and Don Archibald of Toronto's music scene.

Pianist and musicologist Glenn Gould is host-commenator of a new CBC-TV network series of concerts and musical documentaries which will feature such programs as a concert by the Zagreb Soloists chamber orchestra, a documentary on Claudio Monteverdi; concerts by the Berlin Philharmonic and the Boston Symphony; a two-hour production of Mozart's opera, "Abduction from the Seraglio." The series includes programs from BBC-TV, ORTF in France, BETA in Germany, and the U. S., as well as CBC-TV productions. . . . Major Minor artist David McWilliams, on Epic here, worked in radio and press promotion visits on behalf of his new single, "Days of Pearly Spencer" while in Toronto to tape the CBC-TV network show, "In Person.". . . French-Canadian folk singer Jacques Labrecque, with five LP's on the London label, appears at the Canadiana Gallery of the Royal Ontario Museum in Toronto (Feb. 11). . . . Arc artists, the Brothers-in-law and Bernie Black team for a comedyand-song concert at Toronto's Massy Hall March 3.

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ARGENTINA

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Week		
Week 1	31000	ESTA TARDE VI LLOVE —Armando Manzanero (RCA); *Robert Yanes (CBS); Olga Guillot (Music Hall); Hermanos Arriagada (Odeon); *Kin
		Arriagada (Odeon); *Kir Clave (Polydor); *Polo

- Marquez (Microfon)—Relay
 3 NO PISEN LAS FLORES— *Palito Ortega (RCA)-Fermata
- QUIERO LLENARME DE TI *Sandro (CBS); *Cinco
 Latinos (Quinto); *King
 Clave (Polydor)—Melograf
 PATA PATA—Miriam
 Makeba (Music Hall)
 LA BALSA—*Los Gatos
 (RCA); *Sonny Boy (Erato)
 —Fermata
 AL PONERSE EL SOL—
 Raphael (Music Hall)—
- Raphael (Music Hall)-Fermata
- NO-Armando Manzanero 8 NO—Armando Manzanero
 (RCA); Olga Guillot
 (Music Hall); Carlos Lico
 (Odeon); Carmita Jimenez
 (CBS); *Vincent Morocco
 (Polydor); Rosamel Araya
 (Disc Jockey); *Daniel
 Riolobos (Belter); *Polo
 Marquez (Microfon)—Relay

 6 TODO ES MENTIRA—

 *Palito Ortega (RCA)—
- *Palito Ortega (RCA)-Fermata
- THE LAST WALTZ—Mireille Mathieu (Disc Jockey); Engelbert Humperdinck (Odeon); Caravelli (CBS); *Donald (RCA)—Relay DANDY—Herman's Hermits

BUENOS AIRES

(Odeon)

(Courtesy Los Consagrados en el) *Denotes local origin

This Last Week Week

- PATA PATA—Mirian Makeba (MH) LA PATA PELA—Bovea y
- SUS Vallenatos QUIERO LLENARME DE TI -Sandro (CBS) EL REY LLORO-Los Gatos
- ESTA TARDE VI LLOVER-
- Armando Manzanero (RCA)
 LA LLUVIA EL PARQUE Y
 OTRAS—Coswills (PH)
 EL MUNDO QUE CONOC—
 Frank Sinatra (MH)
 LA BALSA—Los Gatos
- (RCA)
 YO TE AMO, TU ME
 AMAS—Anthony Quinn
- 10 LENITA-Nilton Cesar (RCA)

BELGIUM

(Courtesy Moustique magazine) This Last Week Week

- 1 LES ROSES BLANCHES-
- Les Sunlights (Vogue)—
 Southern Song
 NUMERO UN AU HIT
 PARADE DE MON
 COEUR—Marc Aryan
 (Markal)—Ardmore and Beechwood
- HELLO, GOODBYE—Beatles (Parlophone)—Agence
- Musicale Int.
 MASSACHUSETTS—Bee
 Gees (Polydor)—Gerard Tournier
- MOVE—Jess and James (Palette)—World Music CALL MY NAME—James Royal (CBS)
- LA DERNIERE VALSE-Mireille Mathieu (Barclay)-Francis Day
- LE KILT-Sheila (Philips)-Ed. Carrere DAYS OF PEARLY
- SPENCER-David McWilliams (Decca)-Ag. Mus. Int.
- BABY, COME BACK—Equals (President)—Primavera

BRITAIN

(Courtesy Record Retailer) *Denotes local origin

This Last Week Week

- 2 EVERLASTING LOVE—Love Affair (CBS)—Peter Maurice (Mike Smith)
- (MIKE SMITH)

 BALLAD OF BONNIE AND

 CLYDE—*Georgie Fame

 (CBS)—Clan (Mike Smith)

 AM I THAT EASY TO

 FORGET—Engelbert

 Humperdinck (Decca)—

 Burlington (Dick Bone)
- Burlington (Dick Rowe)
 JUDY IN DISGUISE—John
 Fred and Playboy Band (Pye)
 —Jewel (John Fred/A. Bernard)
- 5 11 BEND ME, SHAPE ME-Amen Corner (Deram)— Carlin (Noel Walker)
- EVERYTHING I AM-Plastic Penny (Page One) MIGHTY QUINN—Manfred
- Mann (Fontana)—Feldman (Mike Hurst) SHE WEARS MY RING— Solomon King (Columbia) SUDDENLY YOU LOVE ME
- -Tremeloes (CBS)-Shapiro-Bernstein (Mike Smith)
- 9 TIN SOLDIER-*Small Faces (Immediate)—Avakak/ Immediate (Steve Marriott-Roy Lane)

- 6 DAYDREAM BELIEVER-Monkees (RCA Victor)-Screen Gems (Chip Douglas)
- 5 MAGICAL MYSTERY TOUR—*Beades (Parlophone)—Northern (George Martin)
- 7 WALK AWAY RENEE— Four Tops (Tamla-Motown) Flamingo (Holland, Dozier)
- 17 I CAN TAKE OR LEAVE YOUR LOVING—Herman's Hermits (Columbia)—Active (Mickie Most)
- 21 GIMME LITTLE SIGN-Brenton Wood (Liberty)— Metric (Hooven Winn) 8 HELLO, GOODBYE-*Beatles
- (Parlophone)—Northern (George Martin) 25 DARLIN-Beach Boys
- (Capitol)-Immediate (Brian Wilson) 12 WORLD—*Bee Gees (Polydor)—Abigail (Bill Shepherd)
- 15 PARADE LOST & HERD -(Fontana)-Lynn (Steve
- Rowland) 16 I'M COMING HOME—*Tom Jones (Decca)—Donna (Peter Sullivan)
- 21 18 IF THE WHOLE WORLD STOPPED LOVING—*Val Doonican (Pye)—Immediate (Ken Woodman)
- 22 19 THANK U VERY MUCH—

 *Scaffold (Parlophone)—

 Noel Gay (Tony Palmer)

 23 23 HERE WE GO AROUND

 THE MULBERRY BUSH—
- THE MULBERRY BUSH—
 *Traffic (Island)—United
 Artists (Jimmy Miller)

 24 20 KITES—*Simon Dupree
 (Parlophone)—Robbins
 (David Paramor)

 25 32 BEST PART OF BREAKING
 UP—Symbols (President)—
 Carlin (Danny O'Donovan)

 26 24 NIGHTS IN WHITE SATIN
 —*Moody Blues (Deram)—
 Essex (Tony Clarke)

 27 34 LAST WALTZ—*Engelbert
 Humperdinck (Decca)—
 Donna (Peter Sullivan)

 28 22 SOMETHING'S GOTTEN
 HOLD OF MY HEART—
 Gene Pitney (Stateside)—
 Maribus (Stanley Kaham)

 29 29 IN AND OUT OF LOVE—
 Diana Ross and the

- Diana Ross and the Supremes (Tamla-Motown)— Jobete/Carlin (Holland,
- Jobete/Carlin (Holland,
 Dozier)
 30 49 PICTURES OF
 MATCHSTICK MEN—
 Status Quo (Pye)—Valley
 (John Schroeder)
 31 43 SO MUCH LOVE—Tony
 Blackburn (MGM)—
 Screen Gems (Jimmy Smith)
 32 38 I SECOND THAT EMOTION
 —Smokey Robinson and the -Smokey Robinson and the Miracles (Tamla-Motown)-
- Jobete/Carlin (Smokey Robinson) CARELESS HANDS—Des O'Connor (Morris)—Norman 28
- Newell 34 27 THE OTHER MAN'S GRASS
- —*Petula Clark (Pye)—
 Welbeck (Tony Hatch)
 ANNIVERSARY WALTZ—
 Anita Harris (CBS)—Morris
- (Mike Margolis)
 42 HONEY CHILE—Martha and
 Vandellas (Tamla-Motown)
 —Jobete/Carlin (Fugua, Bristol)-Jobete/Carlin (R.
- Morris)
 DON'T STOP THE
 CARNIVAL—Alan Price
 Set (Decca)—Carlin (Alan
- Price) 50 BACK ON MY FEET AGAIN—Foundations (Pye)—Welbeck-Schroeder
- (Tony Macaulay)
 31 LET THE HEARTACHES
 BEGIN—*Long John
 Baldry (Pye)—Schroeder
 (Tom Macauley/John
- Macleod)
 35 MR. SECOND CLASS—
 Spencer Davis Group
 (United Artists)—Dick
- James/Mike Hurst

 James/Mike Hurst

 WORDS—Bee Gees (Polydor)

 —Abigail (Robert Stigwood)

 42 37 SATISFACTION—Aretha
 Franklin (Atlantic)—Mirage
 (Jerry Wexler)

 43 30 ALL MY LOVE—*Cliff
 Richard (Columbia)—
- Richard (Columbia)— Shapiro-Bernstein (Norrie Paramor)
 36 EVERYBODY KNOWS—
 *Dave Clark Five
 (Columbia)—Donna (Dave
- Clark)
- 48 SOUL MAN—Sam and Dave
 (Stax)—Tee Pee (Issac
 Hayes/David Porter)
 40 RELEASE ME—*Engelbert
 Humperdinck (Decca)—
 Burlington (Charles
- Blackwell)
 46 GROOVY—P. P. Arnold (Immediate)—Immediate (Lane-Marriott) JACKIE—*Scott Walker (Philips)—Carlin (John
- Franz)
- 41 IF I COULD BUILD MY
 WHOLE WORLD
 AROUND YOU—Marvin Gaye and Tammi Terrell (Tamla-Motown) ONLY LIVE TO LOVE
- 33 I YOU-*Cilla Black (Parlophone)—Shapiro-Bernstein (Geo. Martin)

CZECHOSLOVAKIA

(Courtesy Melodie) *Denotes local origin

This Last Week Week

2 VRACE MI SRCE—S. Matl (Supraphon)—Thedorakis-Supraphon

- L'IMPORTANT C'EST LA
 ROSE—*H. Vondrackova
 (Supraphon)—Le Rideau
 Rouge-Supraphon
 A DEAR JOHN LETTER—
- N. Urbankova, Country
- Beat (Supraphon)
 NAHROBNI KAMEN-*P.
- Novak, Flamengo
 (Supraphon)—Supraphon
 DLOUHA BAJ—*K. Gott
 (Supraphon)—Supraphon
 VSDALENY HLAS—*H.
 Vondrackova (Supraphon)—
- Supraphon ZRCADLO-*K. Cernoch, Juventus (Supraphon)-
- Supraphon LE ROSSIG OL ANGLAIS— *W. Matuska (Supraphon)—
- La Compagnie SUPER GIRL-V. Neckar
- (Supraphon)
 ZELVA—*Olympic
 (Supraphon)—Supraphon

FRANCE

- *Denotes local origin This Last
- Week Week 2 DANS UNE HEURE—*Sheila (Carrere)—Carrere 1 LA DERNIERE VALSE—
- Mireille Mathieu (Barclay)-Francis Day COMME D'HABITUDE—
- *Claude Francois (Philips)— Meridian
- HELLO, GOODBYE—Beatles (Odeon)—Tournier LES ROSES BLANCHES— *Les Sunlights (A.Z.)— Meridian DAYS OF PEARLY SPENCER—David
- McWilliams (Maxi)— Tournier
- 3 IL FAUT CROIRE AUX ETOILES—*Richard Anthony (Columbia) 5 HISTOIRE DE CLOU— *Adamo (Voix de son Maitre)—Pathe TONTON CRISTOBAL—
- Pierre Perret (Vogue)-COMME UN GARCON-*Sylvie Vartan (RCA)-

HOLLAND

(Courtesy Radio Veronica and Platennieuws) *Denotes local origin

This Last

- Week Week WORLD-Bee Gees (Polydor)
- -Basart NIGHTS IN WHITE SATIN -Moody Blues (Deram)-Essex Holland/Basart
- SHE'S A RAINBOW-Rolling Stones (Decca)—Essex Holland/Basart
 2 HELLO, GOODBYE—Beatles
- (Parlophone)—Leeds/Basart
 MIEN WAAR IS MIJN
 FEESTNEUS?—*Toon
 Hermans (Relax)
 DAYDREAM BELIEVER—
 Monkees (RCA Victor)—
 Let Murial Comp.
- Int. Muziek Comp.
 MAGICAL MYSTERY
 TOUR—Beatles
- (Parlophone)—Leeds/Basart DEAR ELOISE—Hollies (Parlophone)—Leeds/Basart TIN SOLITIER—Small Faces
- (Immediate) LITTLE BIRD—Tielman Brothers (Delta)-Impala/

ITALY

(Courtesy Musica e Dischi, Milan) *Denotes local origin

This Last Week Week

- 1 L'ORA DELL'AMORE— *Camaleonti (CBS)—
- Aromando DUE MINUTI DI FELICITA'

 —Sylvie Vartan (RCA)— Les Copains
 L'ULTIMO VALZER—Dalida
 (Barclay)—Francis Day
 NEL CUORE NELL'ANIMA
 —*Equipe 84 (Ricordi)—El
 & Chris/Fama
 TENEREZZA—*Gianni
- TENEREZZA—*Gianni
 Morandi (RCA)—RCA
 MAMA—Dalida (Barclay)—
 R. R. Ricordi
 MASSACHUSETTS—Bee
- Gees (Polydor)
 IL SOLE E' DI TUTTI—
- *Dino (Arc)—RCA SAN FRANCISCO—Scott McKenzie (CBS)—R. R. Ricordi
- POESIA—*Don Backy (Clan)
 —El & Chris
 DAN DAN DAN—Dalida (Barclay)
 IO TI AMO-*Alberto Lupo
- (Cetra)—Chappell
 PIPPO NON LO SA—*Rita
 Pavone (Ricordi)—Melody
 IL SOLE E' DI TUTTI—
- Stevie Wonder (Tamla-Motown)—RCA

 15 PAROLE—*Nico e i Gabbiani
 (City)—Ariston

JAPAN

(Courtesy Original Confidence Co., Ltd.) *Denotes local origin

This Last Week Week

- KAETTE KITA YOPPARAI
 Fold Crusaders (Toshiba) -Art Music
- 1 LOVE YOU TOKYO-Kurosawa Akira and Los Primos (Crown)-Crown

- 2 KIMIDAKE NI AI O (LOVE ONLY FOR YOU)—*Tigers (Polydor)—Watanabe 9 ITSUMADEMO DOKOMADEMO—*Spiders
- (Philips)—New Orient
 SEKAI WA FUTARI NO
 TAMENI—*Sagara Naomi
 (Victor)—All-Staff
 OTOME NO INORI—
 *Mayuzumi Jun (Capitol)—
 Iehibara
- Ishihara NIJIIRO NO MIZUUMI— *Nakamura Akiko (King)—
- Oriental
- Oriental
 MABOROSHI NO
 AMARYLLIA—*Kayama
 Yuzo (Toshiba)—Watanabe
 (THEME FROM) THE
 MONKEES—Monkees
 (Colgems)—Shinko
 INOCHI KARETEMO—
 *Mori Shin-ichi (Victor)—
 Yamada
- Yamada
- MURASAKI NO YOAKE—

 *Misora Hibari (Columbia)
 —Columbia

 SAKARIBA BLUES—*Mori
 Shin-ichi (Victor)—
 Watanabe
- OKAY!-Dave Dee Group (Philips) SUKIDAKARA—*Village
- Singers (CBS)—Top HELLO, GOODBYE—Beatles (Odeon)-Toshiba AI NO KOKORO—*Fuse Akira (King)—Watanabe KUCHINASHI NO
- BALLADE—*Funaki Kazuo
 (Columbia)—Columbia
 NAMIDA NO KAWAKU
 MADE—*Nishida Sachiko
 (Polydor)—Watanabe
 OMOIDE NO CATHERINA
 —*Hashi Yukio (Victor)—
- Seven-Seas

 NITAGUNI NO FUTARI (IN
 A LONESOME CITY)—*J. Yoshikawa and Blue Comets (CBS)-Watanabe

MALAYSIA

(Courtesy Radio Malaysia) This Last

- Week Week MASSACHUSETTS-Bee Gees (Spin) DON'T GO OUT INTO THE RAIN—Swinging Blue Jeans
- (Columbia)
 WHEN WILL THE GOOD
 APPLE FALL—Seekers
- (Columbia) HOMBURG-Procol Harum (Deram) THE LETTER-Box Tops
- (Stateside)
 IF THE WHOLE WORLD
 STOPPED LOVING—Val
- Doonican (Pye) HELLO, GOODBYE—Beatles (Parlophone) EVERYBODY KNOWS-8 THE OTHER MAN'S GRASS
 - IS ALWAYS GREENER—
 Petula Clark (Pye)
 SAN FRANCISCO—Scott McKenzie (CBS)

MEXICO

(Courtesy Audiomusica) *Denotes local origin

- This Last Week Week 2 LOOK OUT-Monkees (RCA) -Pending YO, TU Y LAS ROSAS (IO,
- *Piccolinos (CBS)—Pending
 ESTA TARDE VI LLOVER
 —*Manzanero (RCA)—RCA
 QUINCEANERA—*Vlamers (Musart)—RCA
 ME DAS UNA PENA—
 *M. A. Vazquez (Peerless)
- -Pham THEME OF THE MONKEES

 —(RCA)—Pending

 MUSITA—*Sonora Santanera
- (CBS)—Pham BALADA DEL VAGABUNDO—Rosamaria Guardiola (Sonart)-Pending 3 HOY-*Manzanero (RCA)-

-Pending

RCA

NEW ZEALAND

CENIZAS-Yaqui (Capitol)

- (Courtesy New Zealand Broadcasting This Last
- Week Week HELLO, GOODBYE-Beatles (Parlophone)
 MOVIN' AWAY—Mr. Lee
 Grant (HMV)
- DAYDREAM BELIEVER-Monkees (RCA) LOVE IS ALL AROUND— Trougs (Parlophohne)
 ZABADAK—Dave Dee, Dozy,
 Beaky, Mick and Tich
- (Fontana) EVERYBODY KNOWS-Dave Clark Five (Columbia)
 ALL MY LOVE—Cliff
 Richard (Columbia)
 I'M COMING HOME—Tom

Jones (Decca)

THERE IS A MOUNTAIN— Donovan (Epic) NEON RAINBOW-Box Tops (Stateside)

PHILIPPINES

- This Last Week Week
- APARTMENT NO. 9-Tammy Wynette (Epic)— Mareco, Inc. NEVER MY LOVE—
- Association (Valiant)-Mareco

- 2 COME ON DOWN TO MY BOAT-Every Mother's Son BOAT—Every Mother's Son (MGM)—Mareco, Inc.

 I'LL BE BACK—Buckinghams (CBS)—Mareco, Inc.

 JUST YOU—Sonny and Cher (Atco)—Mareco, Inc.

 HEY BABY (THEY'RE PLAYING OUR SONG)—Buckinghams (CBS)—Mareco, Inc.

 GETTIN' TOGETHER—Tommy James and the Shondells (Roulette)—
- Shondells (Roulette)-
- Mareco, Inc.
 NOW I KNOW—Jack Jones
 (Kapp)—Mareco, Inc.
 DON'T YOU CARE—
- Buckinghams (CBS)-Mareco, Inc.
 THE LETTER—Robert Knight (Monument)-Mareco, Inc.

SINGAPORE

*Denotes local origin (Courtesy Radio Singapore)

- This Last Week Week
- 1 BABY, NOW THAT I'VE FOUND YOU—Foundations (Pye)
 4 UNSPOKEN WORDS—
 *Theresa Khoo and her Five
- Notes (Decca)
 MASSSACHUSETTS—Bee
- Gees (Spin)
 TO SIR WITH LOVE—Lulu
 (Columbia)
 SMALL TALK—Claudine
- Longet (A&M)
 THE OTHER MAN'S GRASS
 IS ALWAYS GREENER—
- Petula Clark (Pye)

 MAKE ME A WOMAN—
 Sylvia (Fontana)

 ALL MY LOVE—Cliff
 Richard (Columbia)

 HELLO, GOODBYE—Beatles

(Parlophone) 6 ITCHYCOO PARK-Small

Faces (Decca)

SOUTH AFRICA (Courtesy Springbok Radio-EMI)

- This Last Week Week MASSACHUSETTS—Bee
 Gees (Polydor)—Abigail
 TIMOTHY—Four Jacks and a
 Jill (RCA)—Acuff Rose
 DAYDREAM BELIEVER—
 Monkees (RCA)—Screen
 Gems-Columbia
- TIMOTHY—Carike Keuzenkamp (Columbia)—
- Acuff-Rose I'M COMING HOME—Tom Jones (Decca)—Donna ALL MY LOVE—Cliff Richard (Columbia)—
- Ardmore and Beechwood

 4 COME BACK WHEN YOU
 GROW UP—Bobby Vee
 (Liberty)—S. Bernstein

 8 THE LETTER—Box Tops
 (Stateside)—B. Feldman

 MASTER JACK—Four Jacks
 and a Jill (RCA)—Acuff-

Rose

Glissando

Ardmore and Beechwood

YOU'VE NOT CHANGED-

Sandie Shaw (Pye)-

New Album

Releases

A&M LEE MICHAELS-Carnival of Life; 140, SP

- ☐ ANGEL BUSONI: CONCERTO FOR PIANO & ORCH. OP. 39-Royal Philharmonic (Revenaugh); VAUGHN WILLIAMS: SYMPHONY NO. 6 IN E MINOR-New Philharmonic (Boult); S
- OP. S5-BBC Symphony (Barbirolli); S CHRISTA LUDWIG/SCHUBERT LIEDER-Geoffrey Parsons, Piano; 5 36462 BRAHMS: CONCERTO FOR PIANO & ORCH. NO. 1 IN D MINOR OP. 15-New Phil-harmonic (Barbirolli); S 36463 MAHLER: KINDERTOTENLIEDER SONGS OF A

WAYFARER-Halle Orch, (Barbirolli); S

BRUCKNER: FIVE UNACCOMPANIED MOTETS -New Philharmonic (Pitz); 5 36428

☐ ANGEL/MELODIYA PERGOLESI: STABAT MATER-Moscow Chamber Orch./Various Artists; SR 40044 BACH: CHORALE PRELUDES—Organ of the Moscow Conservatory (Grodberg);

BORIS SHTOKOLOV-Russian Opera Arias; SR

☐ ATCO

40038

BEE GEES-Horizontal; LP 33 233, SD 33 233 IRON BUTTERFLY-Heavy; LP 33 227, SD The Last Words; LP 33 235, SD 33 235 The Rose Garden; LP 33 225, SD 33 225

☐ ATLANTIC

BROTHER JACK McDUFF/DAVID NEWMAN-Double Barrelled Soul; 1498, SD 1498 SOLOMON BURKE-King Solomon; 8158, SD

> (Continued on page 45) 41

by Larry Finley

The fantastic success of the ITCC First Quarter Promotion is the talk of the entire music industry. The fabulous prizes and the very carefully thought out merchandising plan has been acclaimed by distributors, distributor salesmen and dealers as the most exciting program ever presented. The enthusiasm created and the results to date have justified ITCC's faith in the future of the stereo tape cartridge industry.

ITCC once again evidenced its leadership by presenting a complete package which is designed to move merchandise off of the dealers' shelves and not to load the distributor with an inventory which stays on the distributor's shelves. The selection of topselling cartridges, the display kit, the fabulous prizes for dealers, distributors and distributor salesmen, are stepping stones which will prove that cartridges, properly displayed and with a wide selection of titles, can be readily accepted by the consumer.

In addition, the special 30 pack of "top name-top label" 4 and 8 track cartridges that ITCC offers at a suggested list price of \$2.99 is creating a fresh interest on the part of the consumer in stereo tape cartridges.

The over-all ITCC First Quarter Promotion is proving to distributors that this program can open up thousands of new retail outlets who will find that there is a market for tape cartridges and that there are "plus" profits to be made from the sale of stereo tape cartridges. This applies to retailers, presently engaged in the record business, as well as automotive, electronic and other types of retail outlets.

Jerry Geller, ITCC's national sales manager, is now arranging for screenings of a special 16mm film, produced by 20th Century-Fox Film Corporation and narrated by Anthony Newley, which shows behind-the-scenes activity during the filming of "Doctor Dolittle." This film, together with the special film presentation of the ITCC First Quarter Promotion, is available for showings by ITCC distributors for their dealers.

It is the writer's hope that other duplicators, record companies, and stereo tape deck manufacturers and importers will follow the pattern set by ITCC which can help bring the stereo tape industry to its rightful place in our national economy.

Tape CARtridge

ITCC's Incentive Plan Clicks To Tune of \$4 Mil. in Orders

NEW YORK-The International Tape Cartridge Corp. has written more than \$4 million in purchase orders as a result of its first quarter sales incentive program, according to ITCC President Larry Finley. Finley said this record total in purchase orders for the first three months of 1968 represents orders for some 60 per cent of the firm's distributors, and that he anticipates the total figure to be substantially higher once all of its wholesalers have been pitched the program. The \$4

million is figured at ITCC's level when it bills distributors.

ITCC's first quarter sales incentive program, as exclusively reported by Billboard (Jan. 27 issue), calls for retailers to buy a 100-cartridge pack of assorted titles to qualify in a window and/or in-store display contest offering major prizes. Distributor purchase orders to date, Finley said, represents 1,229,000 cartridges in 100 cartridge packs alone, and projects more than 11,000 window and in-store displays.

Finley said the ITCC sales

incentive program will pay off in more than sales of the company's cartridge product, but will "benefit the entire industry by promoting the cartridge concept directly to the consumer as a result of thousands of dealer displays."

The displays, to be judged by the D. L. Blair Corp., will be constructed from material supplied by ITCC, heralding cartridge product from 20th Century-Fox' "Dr. Dolittle" film, A&M records, and other labels in ITCC's record company roster.

More Disney Titles to PlayTape

LOS ANGELES — Although Walt Disney Enterprises has stayed away from tape cartridge involvement, and that policy will continue this year, a limited amount of children's product has been made available to PlayTape in the fall 1967, and will add more product this year. The Disneyland player, considered a "toy item" by studio executives, retails for \$16.95 at Sears, Roebuck & Co. and carries the Disney label.

Tapes, sold in conjunction with the Disneyland player, sell for \$1.99 for an LP, \$1.39 for a children's tape and \$1.29 for an EP.

Although Disney made several original cast soundtracks available on 8-track through RCA Victor, it maintains a hands off policy, according to Jimmy Johnson, president of the Disney record-publishing divi-

"Because of our basic involvement with children," says Johnson, "we don't have to concern ourselves with the tape market, which is primarily adultoriented.

"But we are doing some soul-

searching here at the studio concerning the future of the industry and Disney's involvement in it," he says.

He feels the tape cartridge field is "chaotic" and will continue to be until the industry decides on one system.

GRT Reports 6-Mth. Spurt

SUNNYVALE, Calif.—General Recorded Tape, Inc. reported sales of \$2,721,630 and net earnings of \$220,071 during the first six months of fiscal 1968 ended in December. Sales and earnings for this period exceeded the entire fiscal year ended June 30, 1967, when sales were \$1,867,856 and net earnings \$88,053.

General Recorded Tape produces reel-to-reel tapes, and 8track tape cartridges, home cassettes and automobile tape players. The company also makes instructional tapes.

Viva Realigns Its **Tape Contracts**

LOS ANGELES - Viva Reccords has realigned its tape affiliations after dropping Muntz Stereo-Pak and General Re-corded Tape. Viva is now con-tracted with Ampex for 4 and 8-track, reel-to-reel and casset-

Installation TOKYO — The third installation in Japan of Gauss highspeed tape duplicating equipment (240 inches per second) has just been completed at the Kyoto plant of Hitachi. William Cara, vice-president and general manager of Gauss, now in Tokyo, claimed that with the three Gauss installations in

Japan Gets

Third Gauss

U.S. Other Gauss installations in Japan are Toyo Kasei and TDK. It is expected that at least three, and possibly six more Gauss installations, will be made in Japan during the next six months.

Japan that the country has the

largest high-speed tape duplicat-

ing capability outside of the

All Gauss equipment has a plug-in head assembly feature which permits change of format within one hour to 8-track, cassette, playtape, etc.

Pfanstiehl Goes Into Cassettes

Continued from page 3

off initially, but they come right back in six months and remain the same or increase.

"The phonograph record is still the most convenient medium of recorded entertainment. It's so much easier to drop a needle on an LP and hear what you want when you want to hear it. Tape cartridges, even when cartridges have selectivity, will not mean the end of records."

Wight said that the addition of blank cartridges to the firm's line was a natural extension of its whole accessories service. "We have been supplying blank reel-to-reel tape for a number of years," he said.

Pfanstiehl will furnish its blank cassettes, 4 and 8-track cartridges in skin-pack packages and with hang-up cards. Display racks will also be furnished. In addition, Pfanstiehl is marketing a tape head cleaning cartridge to list at \$2.50 in cassette, 4 and 8-track configurations.

Cassette System Makes Stand at AAMA Show

PHILADELPHIA—The cassette system, while at present having no significant share of the automobile market, attempted a show of strength at the Automobile Accessories Manufacturers of America exposition, with the unveiling of slot-loaded stereo automobile players. Slot-loading is similar to the 4 and 8-track method of inserting the cartridge into the player.

Norelco, Automatic Radio, Tenna and AIWA displayed units, and Mercury announced the inclusion of a slot-load cassette player in its spring equipment showing. For Automatic Radio and Tenna, it was their first entry into the cassette system. Both units are player-only types, featuring the Starr Sys-tem Operation. The machines function by simply inserting cassettes, face forward. Playback automatically begins upon insertion, with the cassette popping out at the conclusion of each side of program material. The unit shuts off automatically. No prices for either unit were disclosed, but the cost is expected

to be in the \$100-\$150 range. AIWA's unit combines both recording and playback. Playback is stereo, while recording is limited to 2-track monaural. The unit also utilizes the Starr principle, but unlike existing cassette units, it provides no protection for accidental recording on prerecorded product. In cassette recording equipment currently on the market, the units feature an automatic guard system which work in conjunction with two prongs on the back of the cassette. When the prongs are removed, no recording is possible. However, since the cassette in the Starr unit is inserted with the back facing outward. No protection can be had.

The Norelco unit features slide-in insertion, but lengthwise, thus insuring record protection. The unit will be available in the spring. Mercury's player-recorder slot-load unit will be the lowest price of the slide-in cassette machines shown. Officials of the company say the price will be below \$80.

PRE-TICKETING ADOPTED BY TAPE DISTRIBUTORS

CHICAGO-Tape Distributors of America here has adopted pre-ticketing of all tapes for improved facility in controlling dealer inventory and reordering.

To each tape shipped is now affixed a colored ticket, color-coded by month, containing list price, description and reorder number. To reorder, the dealer need only send back the stub which is torn from the ticket at the time of sale.

The color-coding enables the dealer to determine at a glance which tapes are slow movers.

CHANNEL your FIDELIPAC. TelePac

CARTRIDGE ORDERS THRU TELEPRO DISTRIBUTORS HEAD CLEANING CARTRIDGES 4 Track-8 Track-Cassettes

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 U. S. MADE LOADED BLANK CASSETTES

All standard lengths 4 & 8 TRACK LOADED Available in all lengths



Cherry Hill, N. J. 08034

GUIXONIC

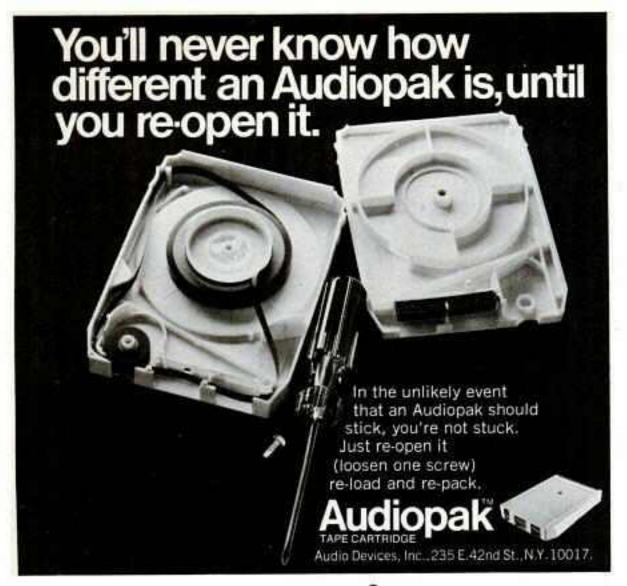
When it came to Stereo Tape Cartridges...

We took out all the Bugs



and a lot of the Cost!





The HOT Line

STEREO CARTRIDGES

8 track • cassettes • 4 track

RAMSEY LEWIS

Artist of the Month

GENERAL RECORDED TAPE, INC. 1286 Lawrence Station Road Sunnyvale, Calif. 94086 • (408) 734-2910

Phil Gernhard Asks Industry To Crack Down

Continued from page 18

After a promoter works an area, the legitimate operator has a difficult time talking to groups.

Gernhard is trying to interest industry leaders to battle this practice. He feels that disk jockeys should warn young performers about signing any contracts which call on them to shell out money. A bona fide producer does not seek money from the act.

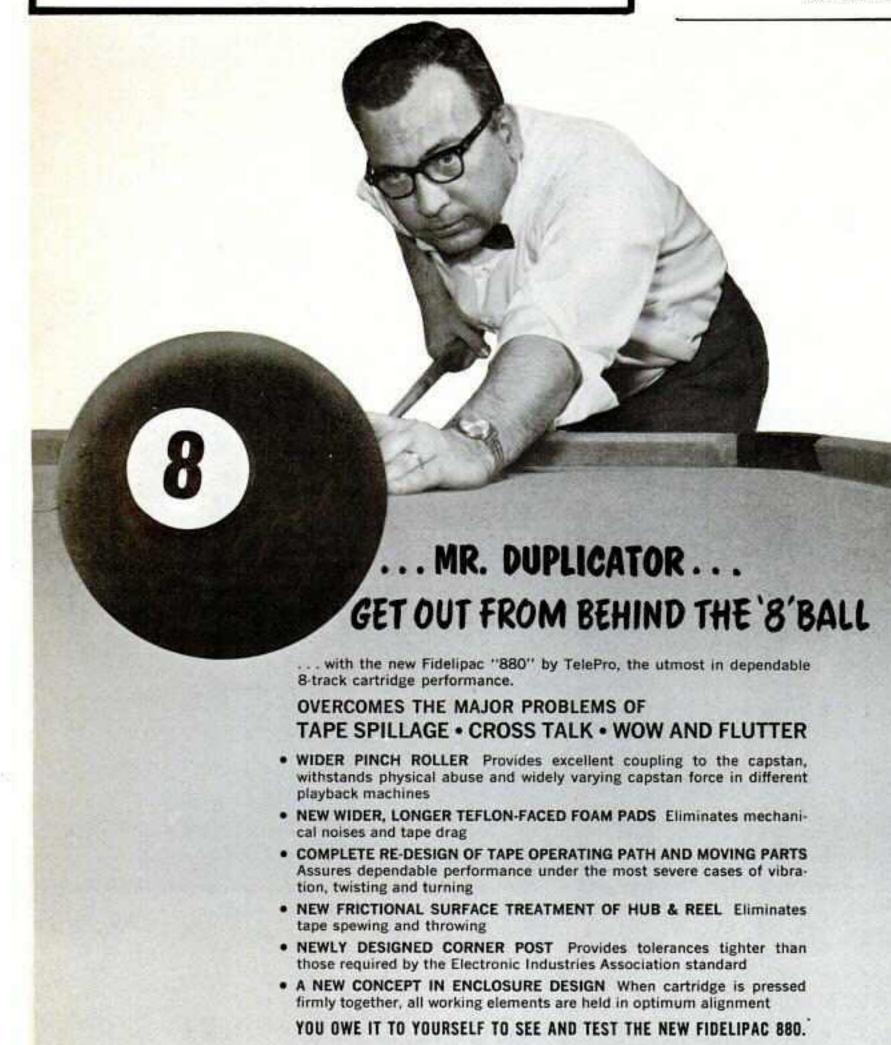
Gernhard is also trying to get publicity in national consumer publications.

Cotton Plants

Continued from page 18

the Cafe au Go Go, was the Sidetrack. They played some good material, but their best effort was "Robin Dar," a haunting theme surrounded by windish sounds. Unfortunately, the group lacks musical direction; they weren't really working together.

CLAUDE HALL



TELEPRO Broadcast Sales Dept.
Cherry Hill Industrial Center
Cherry Hill, N. J. 08034

A Multiple Purpose Unit Made by Tenna

of Cleveland has introduced a compact home entertainment unit of the "bookshelf" variety incorporating television, AM-FM radio and stereo 4 and 8-track cartridge tape player.

Tenna claims that its unit, at \$299.95, is the first on the market embracing TV, radio and tape player in one package.

The unit is called the Concerto and, according to executive vice-president Harvey A. Ludwig, "is intended for newly marrieds, principally, for whom space considerations and value are important factors."

The Concerto, with two external speakers, has a 10-inch television screen (diagonally). The console cabinet measures 24 by 11 by 9 inches. The speakers are 8 by 11 by 9 inches each.

The new product was shown for the first time at the Automotive Accessory Manufacturers Association show.

Retailers Seek More Mfr. Promotion on CARtridge

Continued from page 1

But disparate opinions prevailed as to the extent of the buyers' active involvement in moving cartridge product off the retail shelves. Retailers on the other hand, lamented about the death of consumer advertising at the manufacturer level.

"Many dealers sell cartridges and players in spite of themselves," said one cartridge industry executive. "If the product is in demand," he continued, "inventory turnover is high. If the demand is slight, the product sits there. Auto accessories dealers, for the most part, are going along for the ride."

"It depends on the store," a manufacturer said. "Some are going all out, doing excellent business, while others just put the machines on a shelf and expect them to sell themselves."

"We're given a new concept in automobile entertainment," said one retailer, "we're expected to develop that market without any aid from the manufacturer. If the 8-track concept fails," he continued, "it will be by default."

However, tape cartridges have taken their place among the giants of the auto accessories industry. Dealers, who last year saw the tape cartridge concept as a fad, are now doing double takes. Success stories circulating through the Philadelphia Civic Center had opened many eyes and all exhibitors displaying cartridge product said they had written more business than they expected. Despite the confusion still apparent in the cartridge industry, auto accessories dealers are moving ahead in stocking cartridge equipment. The accessories market represents the largest percentage of cartridge product sales of the total industry.

Some 30 exhibitors displayed cartridge equipment—8-track

product accounting for the lion's share. Cassette recorders and players were also shown, but the emphasis was on car units of the future (see separate story). And Muntz Stereo-Pak chiefly carried the ball for the 4-track system.

The 8-track system currently appears firmly entrenched as the choice of the accessories industry. Only a few new units were displayed, but with endorsement from the Detroit automakers, the accessories people are accepting the 8-track configuration as the standard. Most equipment manufacturers have deserted the 4-track system, leaving this facet of the industry primarily to Muntz. But according to reports from dealers stocking 4-track equipment (especially on the West Coast), player and cartridge sales continue to expand. Retailers view the 4-track configuration as far from dying, saying that while its percentage of growth compared to the total cartridge market is shrinking, unit and cartridge sales are increasing.

Lack of cartridge promotion, on an industry-wide basis, however, is outwardly causing more concern now than the war of the configurations. But underlying this concern is the massive promotion and advertising campaign launched by the cassette advocates and spearheaded by North American Philips. While 8-track maintains a strong foothold in the market, dealers and distributors are concerned with their inventory investments as the public, mainly through consumer newspaper and magazine advertising, and in-store and window displays, are becoming educated on the cassette system.

The realization of the exposure gains attained by cassette manufacturers is spurring several 8-track manufacturers to bolster their future consumer and dealer sales promotion and advertising.

DGG Steps Up Its Cassette Program With 10 New Titles

HAMBURG — Deutsche Grammophon has released 10 new classical titles in an acceleration of its cassette program.

Grammophon is driving to establish leadership in classical musicassette production beyond immediate challenge by the proliferating competition in the musicassette and music cartridge fields.

With the new releases, Grammophon is continuing its policy of adapting classical material to the musicassette format, in preference to transferring intact to tape the wax product.

The 10 new releases include excerpts from "Cavalleria Rusticana" (with the choir and orchestra of Milan's La Scala under Herbert von Karajan), Serge Jaroff's Don Cossack Choir, excerpts from Mozart's "Magic Flute" (the new recording by Karl Boehm and the Berlin Philharmonic; and Mussorgsky's "Pictures at an Exhibition" with Karajan and the Berlin Philharmonic.

New Album Releases

Continued from page 41

THE DRIFTER'S Greatest Hits; 8153, SD 8153 The Electrifying EDDIE HARRIS: 1495, SD

The Complete YUSEF LATEEF; 1499, SD 1499 JOE TEX-Live and Lively; 8156, SD 8156 VARIOUS ARTISTS-This is Soul; 8170, SD

☐ BLUE NOTE

BOBBY HUTCHINSON-Stick Up!; BLP 4244, BST 84244 STANLEY TURRENTINE-Easy Walker; BLP 4268, BST 84268 JACK WILSON-Easterly Winds; BLP 4270, BST 84270

☐ CAEDMON

ARTHUR MILLER-After the Fall; TRS 326 LANGSTON HUGHES-Simple Stories; TC 1222 ED BEGLEY-Rip Van Winkle; TC 1241 ED BEGLEY-The Legend of Sleepy Hollow; TC 1242

☐ CALENDAR

Golden Rainbow: KOM 1001, KOS 1001

☐ COLGEMS

SOUNDTRACK-Guess Who's Coming to Dinner; COM 108, COS 108 FILM SCORE/QUINCY JONES-In Cold Blood; COM 107, COS 107

☐ CAPITOL

JACKIE GLEASON-Doublin' in Brass; SW SANDLER & YOUNG-Sunshine Days; ST 2854 HARRY MIDDLEBROOKS-Funny How Time Slips Away: ST 2850 THE FOUR AMIGOS—The Amigos "Live" at

the Ilikai Hotel, Hawaii; ST 2860 HEDGE & DONNA; ST 2869 FERLIN HUSKY-Just for You; T 2870, ST JEAN SHEPARD-Heart to Heart; T 2871,

ST 2871 BONNIE OWENS-Somewhere Between; T 2861, ST 2861 JAMES BURTON/RALPH MOONEY - Corn Pickin' and Slick Slidin'; T 2872, ST 2872

CAPITOL OF THE WORLD

RAVI SHANKAR-Ravi; ST 10504

LETTA MBULU; T 2874, ST 2874

The Best of India's New Motion Picture Music; ST 10500 JON HIGGINS-Carnatic Music of India; ST The Sitar Genius of NIKHIL BANERJEE: ST 10502 India's LALGUDI JAYARAMAN TRIO; ST

☐ COLUMBIA

BRUCKNER: SYMPHONY NO. 5 TE DEUM-Various Artists/Philadelphia Orch. (Ormandy); M2S 768

LEONARD COHEN; CL 2733, CS 9533 PAT LUNDY-Soul Ain't Nothin' But the Blues; CL 2788, CS 9588

MORMON TABERNACLE CHOIR/PHILADELPHIA ORCH, (Ormandy)-Anvil Chorus; MS 7061 PAUL REVERE AND THE RAIDERS-Goin' to Memphis; CL 2805, CS 9605

VARIOUS ARTISTS-The Music of Arnold Schoenberg, Vol. VII; M2S 767
VARIOUS ARTISTS—Isaac Stern Plays Mozart;

VIVALDI: COMPLETE FLUTE CONCERTOS-Rampal/1 Solisti Veneti (Scimone); D3S JONATHAN WINTERS . . . Wings It!; CL 2911, CS 9611

COMMAND

DICK HAYMAN & THE GROUP-Mirrors; RS PITTSBURGH SYMPHONY (Steinberg)-Curtin Call: CC 11039 SD

CONTEMPORARY COMPOSERS SERIES

TOCH: PIANO CONCERTO OP. 38/CELLO CONCERTO, OP. 35-Toch/Mottier/Forum Group (Barth/Vienna Symphony (Haefner);

CORNERSTONE

JIM BOHI-I'll Fly Away; CRS 4003 PAUL CHANG Chinese Singing Ambassador; CRS 7001

□ DECEMBER

TAMIKO JONES-Tamiko; DR 8500, DR 8500

DERAM

TONY OSBORNE'S THREE BRASS BUTTONS-Brass in the Night; SML 13704 THE PIANOS OF TONY OSBORNE-Piano in the Night; SML 13705 GORDON FRANKS & HIS ORCH .- Strings in the Night; SML 13706 GORDON FRANKS & HIS ORCH.—Orchestral in the Night; SML 13701
PETER KNIGHTS ORCH, & VOICES-Voices in DAVID WHITAKER ORCH .- Latin in the Night;

□ DGG

BRUCKNER: SYMPHONY NO. 5-Bavarian Radio Orch. (Jochum); 138 967/68 HENZE: DER JUNG LORD-Various Artists/ Deutschen Oper Berlin (Dohnanyi); 139 257/59

SCHUMANN: LIEDER-Dietrich Fischer-Dies-

kau: 139 326 TCHAIKOVSKY: OVERTURE 1812/MARCHE SLAVE/ROMEO & JULIET-Don Cossack Choir/Berlin Phil, (Karajan); 139 029

MAHLER: SYMPHONY NO. 3-M. Thomas/

Bavarian Radio Symphony (Kubelik); 139

FIESTA

RUTHIE MORRISSEY-Irish Folk Songs; FLP 1496, FLPS 1496 BAALBECK INTERNATIONAL FESTIVAL-Lebanese Folk Music; FLP 1497, FLPS 1497 ERNST NEGER-Die Grosse Stimmungsparade; FLP 1501, FLPS 1501

ANTON KARAS - Heurigenstimmung; FLP 1502, FLPS 1502 DIE RIXDORFER SANGER-Erinnern sie sich?; FLP 1503, FLPS 1503

□ FLEETWOOD

KEN COLEMAN-The Impossible Dream; FCLP 3024

☐ FONTANA

VARIOUS ARTISTS-Jerusalem of Gold; MGF 27572, SRF 67572

☐ HELIODOR

BACH: FAMOUS ORGAN WORKS-Helmut Walcha, HS 25068 BEETHOVEN: SYMPHONY NO. 7-Berlin Philharmonic (Fricsay); HS 25065 DVORAK: SERENADES—Hamburg Radio Sym-phony (Schmidt-Isserstedt); HS 25066 KODALY/STRAVINSKY/VONEINEM - Berlin Radio Symphony (Fricsay); HS 25069 HUMAN: SYMPHONY NO. 4/HAYDN: SCHUMAN: SYMPHONY NO. 4/HAYDN: SYMPHONY NO. 88-Berlin Philharmonic

(Furtwangler); H 25073
VILLA-LOBOS/TCHEREPNIN: CONCERTOS FOR HARMONIC - Sebastian/Stuttgart Symphony (Schwieger); HS 25064 WAGNER: THE FLYING DUTCHMAN (Highlights)-Kupper/Metternich/Various Artists/ Berlin RIAS Symphony (Fricsay); HS 25070

☐ HOLIDAY INN

DOLLY HOLIDAY-Nighttime; HIA 9531

☐ IMPERIAL

THE SUNSHINE COMPANY; LP 9368, LP 12368

□ KAPP

THE LATIN SOULS-Tiger Boo-Ga-Loo; KL 1553, KS 3553

☐ LIBERTY

Boogie With Canned Heat; LST 7541 THE 50 GUITARS OF TOMMY GARRETT-Our Love Affair; LMM 13041, LSS 14041

☐ LONDON

BACHELORS '68; LL 3528, PS 528 MANTOVANI & HIS ORCH.-The Mantovani Touch; LL 3526, PS 526 MARGARET WHITING-Pop Country; LL 3527, PS 527

4-TRACK STEREO CARTRIDGES

□ PACIFIC JAZZ

VICTOR FELDMAN-The Venezuela Jorppo; ST 20128

POLYDOR

PETER ANDERS-Eine Stimme, Die Nie Verklingt; 249 136 MAX GREGER & ORCH .- Greger in Rio; 249

HEINZ HOPPE-Ave Maria; 249 116 VARIOUS ARTISTS-Der Fidele Bauer/Dir Rose Von Stambuz; 249 148

☐ PROJECT 3

MEL DAVID & THE RICKY TICKY BRASS-Enoch Light Presents Music for Weight Watchers; PR 50175D

☐ RCA CAMDEN

TOMMY BOYCE-A Twofold Talent; CAL 2202, CAS 2202 GEORGE HAMILTON IV-A Rose and a Baby Ruth; CAL 2200, CAS 2200 LIVING BRASS-Mexico Lindo; CAL 2197, LIVING JAZZ-An Ode to Young Lovers; CAL 2196, CAS 2196 LIVING STRINGS-How Now, Dow Jones; CAL

RCA VICTOR

2189, CAS 2189

ED AMES Sings Who Will Answer & Other Songs of Our Times; LPM 3961, LSP 3961 LIZ ANDERSON Sings Her Favorites; LPM 3908, LSP 3908

DON BOWMAN-Funny Folk Flops; LPM 3920, THE GARY BURTON QUARTET-Lofty Fake Anagram; LPM 3901, LSP 3901 EDDIE (LOCKJAW) DAVIS-Love Calls; LPM

MARGIE DAY-Dawn of a New Day; LPM 3899, LSP 3899 The JIMMY DEAN Show Recorded Live at Harrah's Club Reno; LPM 3890, LSP 3890 SERGIO FRANCHI-I'm a Fool to Want You; LPM 3933, LSP 3933 WAYLON JENNINGS-Hangin' On; LPM 3918,

The GLENN MILLER ORCH, Returns to Glen Island Casino; LPM 3880, LSP 3880
ORIGINAL SOUNDTRACK—Half a Sixpence; LOC 1146, LSO 1146 The Best of GEORGE BEVERLY SHEA; LPM 3904, LSP 3904 The Best of DEL WOOD; LPM 3907, LSP 3907

☐ REPRISE

RAMBLIN' JACK ELLIOTT-Young Brigham; R 6284, R5 6284 FUGS-Tenderness Junction; R 6280, RS 6280 JIMI HENDRIX EXPERIENCE-Axis, Bold as Love; R 6281, RS 6281 DON HO-Instant Happy; R 6283, R5 6283 JEREMY & THE SATYRS; R 6282, RS 6282 Something Else by THE KINKS: R 6279, RS

TRINI LOPEZ-It's a Great Life; R 6285, RS 6285 FRANK SINATRA/DUKE ELLINGTON-Francis A. & Edward K.; F 1024, RS 1024

FRANK NEWMAN-Frankly Speaking; M 1001

☐ SERAPHIM

□ REVERB

The Art of TITO GOBBI-Opera Arias, Classical Songs; SIB 6021 VARIOUS ARTISTS—The Comic Mozart; S BIZET: L'ARLESIENNE SUITES NOS. 1 & 2-Paris Conservatoire Orch./Andre Cluytens: 5 60064 CHOPIN: CONCERTO NO. 1 IN E MINOR-

Maurizio Pollini/Philharmonia Orch. (Kletzki); \$ 60066

☐ SIDEWALK

SOUNDTRACK-The Glory Stompers; DT 5910

TELEFUNKEN

STUDIO DER FRUEHEN MUSIK-Weltliche Musik UM 1300; SAWT 9504-A

☐ TOWER

KAY ADAMS-Make Mine Country; ST 5069 SIMON DUPREE & THE BIG SOUND-Without Reservations; ST 5097 VARIOUS ARTISTS-Waikiki Swings; ST 5101

☐ UA INTERNATIONAL

INDIAN FOLK & DANCE GROUP-Hymns to India; UN 14522, UNS 15522 MINA-La Banda; UN 14536, UNS 15536 CARLOS RAMOS-Lisbon Fado: UN 14533. VARIOUS ARTISTS-Music From Bali; UN 14535, UNS 15535

☐ UA LATINO

RAPHAEL-When the Sun Sets; L 31004, LS

UNITED ARTISTS

Here Comes TOMMY CASH; UAL 3628, UAS 6628 JOHNNY DARRELL-The Son of Hickory Holler's Tramp; UAL 3634, UAS 6634 FERRANTE & TEICHER-Live for Life & Other Great Themes; UAL 3632, UAS 6632 THE HASSLES; UAL 3631, UAS 6631 The Best of DEL REEVES; UAL 3635, UAS

☐ VOCALION

Here's PEARL BAILEY; VL 3816, VL 73816 LENNY DEE-Organ Special; VL 3817; VL TOMPALL & THE GLASER BROTHERS-Country Folks; VL 3807, VL 73807

☐ WARNER BROS.

THE BONNIWELL MUSIC MACHINE; WS 1732 HAMILTON CAMP-Here's to You; WS 1737 PETULA CLARK-The Other Man's Grass Is Always Greener: WS 1719 BILL COSBY-Hooray for the Salvation Army Band; WS 1728 BUD DASHIELL-I Think It's Gonna Rain To-SAN SEBASTIAN STRINGS-The Sky; WS 1720

STEREO-PAK **PRESENTS**





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MT-E-118 RAY CHARLES' GIANT HITS - Georgia/Hit The Road, Jack/ I Can't Stop Loving You/Let's Go Get Stoned MT-E-120 THE IMPRESSIONS' GIANT HITS - People Get Ready/Keep On Pushing/ MT-E-110 THE SEEDS' GIANT HITS - Pushin' Too Hard/Mr. Farmer/Can't Seem To Make You Mine/Trip Maker CRESCENDO MT-E-111 LAWRENCE WELK'S GIANT HITS - Calcutta/Moon River/Bubbles In The MT-E-112 BILLY VAUGHN'S GIANT HITS - Sail Along, Silv'ry Moon/Melody Of Love/Blue Hawaii/Wheels DOT MT-E-119 THE MAMAS AND THE PAPAS' GIANT HITS - California Dreamin'/ Monday, Monday/Creeque Alley/Dedicated To The One I Love DUNHILL MT-E-113 DONOVAN'S GIANT HITS - Colours/Catch The Wind/Universal Soldier/ Turquoise HICKORY MT-E-121 THE PLATTERS' GIANT HITS - Twilight Time/Smoke Gets In Your Eves My Prayer/The Great Pretender MERCURY MT-E-122 JOHNNY MATHIS' GIANT HITS - The Shadow Of Your Smile/On A Clear Day (You Can See Forever)/Michelle/Yesterday MERCURY MT-E-123 LESLEY GORE'S GIANT HITS - It's My Party/Judy's Turn To Cry/ Sun-MERCURY MT-E-124 THE BLUES MAGOOS' GIANT HITS - We Ain't Got Nothin' Yet/Pipe Dream/There's A Chance We Can Make It/I'll Go Crazy MERCURY MT-E-125 CHUCK BERRY'S GIANT HITS — Maybelline/School Days (Ring, Ring Goes MERCURY MT-E-126 THE 4 SEASONS' GIANT HITS - Rag Doll/Let's Hang On! /Sherry/Big MT-E-114 THE RIGHTEOUS BROTHERS' GIANT HITS - You've Lost That Lovin' Feeling/Unchained Melody/Just Once In My Life/Ebb Tide PHILLES MT-E-101 FRANK SINATRA'S GIANT HITS - That's Life/September Of My Years/ Strangers In The Night/ Summer Wind..... REPRISE MT-E-102 DEAN MARTIN'S GIANT HITS - Everybody Loves Somebody/(Remember Me) I'm The One Who Loves You/Houston/Send Me The Pillow You Dream REPRISE MT-E-107 NANCY SINATRA'S GIANT HITS - Jackson / These Boots Are Made For Walkin' MT-E-108 THE KINKS' GIANT HITS - All Day And All Of The Night/Sunny Afternoon/You Really Got Me/Who'll Be The Next In Line MT-E-116 ROGER MILLER'S GIANT HITS - Dang Me/England Swings/King Of The Road/Walkin' In The Sunshine SMASH MT-E-117 JAMES BROWN'S SUPER HITS - Papa's Got A Brand New Bag (Part 1)/Try Me/Outa Sight/Mercy, Mercy, Mercy SMASH MT-E-103 PETULA CLARK'S GIANT HITS - Downtown/Call Me/This Is My Song/ My Love WARNER BROS. MT-E-104 THE EVERLY BROTHERS' GIANT HITS - Cathy's Clown/So Sad/ CryingIn The Rain/Lucille WARNER BROS. MT-E-105 PETER, PAUL & MARY'S GIANT HITS - Puff (The Magic Dragon)/Lemon Tree/ If I Had A Hammer/Blowin' In the Wind WARNER BROS. MT-E-106 THE ASSOCIATION'S GIANT HITS - Along Comes Mary/Cherish/Windy/ Pandora's Golden Heebie Jeebies WARNER BROS. MT-E-109 BILL COSBY'S GIANT HITS - Street Football/The Toothache/Noah WARNER BROS.

Audio Retailing

1967 Unit Sales Behind '66, But Dollar Volume Sets Record

WASHINGTON — Color TV carried the home electronics to dollar volume record in 1967 despite the fact that total unit sales lagged slightly behind 1966's record performance.

Electronic Industries Association (EIA) figures just released include the estimate that sales for 1967 exceeded \$5 billion.

Unit sales for the year were the second best in history behind 1966.

EIA reported that nearly half of the 10,652,027 total television dealer sales in 1967 were color sets. Some 5,223,600 color sets were sold. The 1966 total for television sales was 11,652,207 units.

Radios lagged behind the 1966 record performance as well.

Home radio sales of 12,401,116 units in 1967 were an 8.8 per cent drop from 1966. Auto radios dropped only 5.2 per cent below 1966 to 8,899,283 units sold.

The EIA reported that portable and table phonograph sales showings were good, if slightly below 1966. The actual figures were 3,892,812, 9.7 per cent below 1966. Despite a strong last week in December, distributor sales of consoles fell 16.3 per cent under 1966 to 1,702,609 units.

	RADIO	S	
	1967	1966	% CHANGE
Home	12,401,116	13,601,781	- 8.8
Auto	8,899,283	9,389,288	- 5.2
Total	21,300,399	22,991,069	- 7.4
	PHONOGR	APHS	
Portable and Table	3,892,812	4,310,309	- 9.7
Console	1,792,609	1,792,609	-16.3
Total	5,393,247	6,102,918	-11.6
	TELEVIS		
Monochrome	5,434,633	6,949,744	-21.8
Color	5,223,600	4,702,463	+11.1
Total	10,658,233	11,652,207	- 8.5



SOPRANO ELIZABETH SCHWARTZKOPF spent an hour last week autographing her Angel LP's at Rose Records downtown Chicago shop.

Scanning The News

The Playhouse Music Shoppe at 3331 West Alameda Avenue in Denver had its grand opening Jan. 6, giving away \$200 in door prizes. The company is reported phasing



CHEMICAL CORPORATION . BOX 498

104 LAKEVIEW AVE. . WAUKEGAN, ILLINOIS

Originators of the \$9.95 Diamond Needle

out its exclusive distribution of Norelco color cameras under an agreement with Philips Broadcast for the past three years. The firm will expand its own manufactured product lines, expected to overlap with the Philips lines eventually. Among other items, both firms plan introduction of new audio product lines, according to Visual President James B. Tharpe. . . . Olson Electronics in Cincinnati held a "stereo festival" recently for the specific purpose of introducing its customers to the town's new stereo FM station, WEBN-FM. . . . Across from Penney's in Denver at 30 South Broadway. The Stereo Center, Inc., held a grand opening party recently.... Arrow Electronics, Inc., has been named by Ampex Corp. as franchised dealer for the metropolitan New York area, according to Leon A. Wortman, Ampex marketing manager for professional audio products. Arrow will handle the entire Ampex line of professional audio recording equipment. . . . Raymond W. Ketchledge, executive director of the electronic switching division of Bell Tele-phone Laboratories, delivered the commencement address at the graduation ceremonies of Illinois Institute of Technology Jan. 26.... Norelco is expanding its radio department because, according to manager William B. Keepin, of "rapid growth experienced during the past year." . . . In Kansas City, Mo., on Jan. 19 and 20, the Wurlitzer Co. retail store held open house and gave away \$25 worth of free records to each buyer of stereo units. Dick Mc-Cloud from the Wurlitzer plant was on hand to answer questions

Ampex Release CHICAGO — Twelve W

Welte Legacy in

CHICAGO — Twelve Welte Legacy recordings by 19th and 20th century piano masters are included in Ampex Stereo Tapes' February open reel release.

The recordings were transcribed by modern electronic processes from rolls created by the famous "Welte Vorsetzer" device which captured the exact touch, tone, expression and dynamics of the pianist.

The Ampex release includes transcriptions of original Welte rolls by Josef Hofmann, Claude Debussy, Maurice Ravel, Ignace Jan Paderewski, Olga Samaroff, Camille Saint-Saens, Vladimir de Pachmann, Ferruccio Busoni, Enrique Granados, Manuel de Falla, Teresa Carreno, Rudolph Ganz (still alive and teaching in Chicago), Eugen d'Albert and Richard Strauss.



INTRODUCTION of this LT-112B-1 FET FM broadcast monitor tuner kit has been announced by H. H. Scott, Inc. It retails for \$199.95.

about stereo equipment. . . . Philco-Ford has leased a new 30,000square-foot building in Nnoxville, Tenn., as headquarters for its Knoxville sales district. Lewis E. Bridges is district manager. . . . Personnel Moves: At Zenith Radio Corp., Willis C. Stevenson has been named manager of corporate accounting and Seymour Lipton become manager of internal auditing; Zenith Sales Corp. moves Edward J. Kob to assistant national service manager, Frank Hadrick to manager of technical and service publications, James R. Iden to field service training manager and William P. Ghent comes in as field service engineer; Peter R. Butler to sales promotion manager for Concord Electronics Corp.; at Philco-Ford, two new district zone management positions are now filled by John W. Miller (over Boston, Newark, Pittsburgh, Cleveland, Omaha, Indianapolis, Minneapolis, Seattle and San Francisco) and George S. Strotmeyer Jr. (over districts in Miami, Knoxville, Birmingham, Dallas, Oklahoma City, Phoenix, (Continued on page 47)



NEW DEALER FOR AMPEX in the New York area is Maurice Goldberg, president of Arrow Electronics, Farmingdale, Long Island (holding literature). Others in the picture are, from left, Bob Strome, Ampex district sales manager for the New York area; Howard Winch, Arrow Electronics sales engineer; Leon A. Wortman, Ampex Corp. marketing manager for professional audio products; Goldberg and Ed Dietrich, Ampex national sales manager for professional audio products.



CROSS REFERENCE manual counter displays like this are now available from Sonotone.

Speaker System For Vietnam War

OKLAHOMA CITY — University Sound, a division of LTV Ling Altec, Inc., has developed what it calls the world's most powerful airborne speaker system capable of producing 1,800 watts to project a message downward 10,000 feet.

The firm expects that the sys-

94% of All Homes Have TV

WASHINGTON—The latest analysis of TV set ownership by the U. S. Department of Commerce indicates that as of June 1967 94.1 per cent of all households had one TV set or more.

The figure as of August 1966 was 93.4 per cent and in August of 1965 was 92.4 per cent.

As of June last year 24.9 per cent of all U. S. homes had two or more TV sets. This figure in August 1966 was 22.6 per cent and was 19.5 per cent the preceding year.

Color set penetration has jumped from 7.4 per cent in 1965 to 19.3 per cent as of June 1967.

Some 42.1 per cent of households now have sets equipped for UHF reception compared to 33.8 per cent in 1966 and 22.8 per cent in August 1965.

The report, "Housing Characteristics, Series H-121, No. 14," is available from the Superintendent of Documents, U. S. Government Printing Office, Washington, D. C. 20402. It costs 20 cents per copy.

tem will be used in Vietnam for psychological warfare and direction of ground troops.

Sonotone Display Available

ELMSFORD, N. Y. — The Sonotone Corp. has introduced a two-color counter display for its new phonograph cartridge cross-reference manual.

Compact enough for most counters, the new display, which holds 4 manuals, is being offered free to all dealers through March 31 with an order of 36 assorted Sonotone cartridges. The offer is part of a company promotion called "Operation Turn Around."

Dealer Honored

SAN DIEGO — Harry Callaway, owner of Thearle Music Co., four-store chain here, was honored for outstanding contributions toward the betterment of San Diego and humanity by the Women's Guild of Temple Emanuel. The Guild selected Callaway for his community leadership. The company is offering to supply dealers with an unlimited quantity of free manuals, and the display, the company says, will last for years.

"It's imporant to all distributors that they get the Sonotone cross-reference in the hands of their customers," said Sonotone distributor sales manager Don Grossman. "It's beneficial to those who use and buy Sonotone cartridges. It can mean a quicker turnover in Sonotone stock, plus more sales."

The Sonotone computerized cross-reference manual contains 6,600 cartridge listings broken down in two sections. The first section shows all Sonotone cartridges cross-referenced to competitor cartridges. The second section lists all Sonotone cartridges referenced to phonographs.

Audio Retailing



RETAILER WILLIAM COOK and wife examined the new Columbia Maserwork audio line in Chicago recently. Cook owns Harbor Music Discount Center in East Chicago, Ind.



THE ROSE BROTHERS, Merril and Aaron, were among the many dealers at the Masterwork exhibition in Chicago. Here attendants Gertrude Mix and Carm D'Alessandro talk up the line's features.



MASTERWORK'S Complementary Symmetry audio line was described by pert Carol Winter.



THE ROVER by Masterwork was demonstrated at the Chicago showing recently by Carm D'Ales-

Scanning The News

Continued from page 46

Denver, Houston, New Orleans and Atlanta), also at Philco-Ford, John F. Mayhew to director of public relations; at Norelco Radio, Robert W. Parson to Eastern regional sales manager, John C. sales manager and John A. Weigel to operations manager; John J. Kussmaul to director of pur-chases for the Waters Conley Co., Inc. Lewis C. Radford Jr. to national sales manager for Visual Electronics; at Califone-Roberts, John Mayer to the newly created post of marketing staff assistant; Jack E. Burchfield becomes manager of advanced product development, a new position, at the Bogen Communications Division

of Lear Siegler, Inc.; at Sylvania Electric Products, Inc., O. John Hayles is now manager of Sylvania Entertainment Products, John Arnos now heads the new Chicago regional sales territory, Guy Hagerty heads the new Los Angeles sales territory, Joseph Lagore heads the new Philadelphia territory, Paul O'Connell heads the new Boston territory, Ludwig Ulrich heads the new Dallas territory, John J. Davin takes charge of director of procurement and facilities planning; Len Pinkowski has been elected vice-president of the Mike Stobin Co., Inc.; and Joel J. Zimmer via election to executive vice-president of Symphonic Electronic Corp.

RAY BRACK

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- 1					1141077	PROPRIORIES AND		DOWNSTERN.	100000012005
7	STAR	PERFORMER—Sides	registering	greatest	proportionate	upward	progress	this	week.
	20,711	I was determined assess			and the second s	CONTRACTOR STATES	CHARLES TO STATE OF CASE		

Record Industry Association of America seal of certification as million selling single.

E	Wk. Age	Wht. Age	Wht. Age	TITLE Artist (Producer), Label & Humber	Weeks On Chart	
Billboard Award	7	18	47	LOVE IS BLUE	6	
(2)	1	3	5	GREEN TAMBOURINE Lemon Pipers (Paul Leka), Buddah 23	9	
•	4	7	16	SPOOKY (Buddy Buie), Imperial 66259	8	
0	2	1	1	JUDY IN DISGUISE (With Glasses) John Fred & His Playboy Band (J. Fred & A. Bernard), Paula 282	12	
(5)	3	2	2	CHAIN OF FOOLS	10	10
•	10	15	45	I WISH IT WOULD RAIN	5	
a	9	17	22	COIN' OUT OF MY HEAD/ CAN'T TAKE MY EYES OFF YOU Lettermen (Kelly Gordon), Capital 2054	10	
(8)	8	12	17	NOBODY BUT ME	10	
(9)	6	4	4	WOMAN, WOMAN	13	
(ii)	5	5	7	BEND ME, SHAPE ME	11	6
Ö	11	11	13	SUSAN (James William Guercio).	10	
12	13	20	20	BABY, NOW THAT I'VE FOUND YOU Foundations (Tony Macaulay), Uni 55038	8	
仚	20	26	38	I WONDER WHAT SHE'S DOING TONIGHT	8	
1	22	28	48	BOTTLE OF WINE	7	
企	33	61	77	(Theme From) VALLEY OF THE DOLLS	4	
(16)	16	16	21	ITCHYCOO PARK	14	
Ī	21	21	26	MY BABY MUST BE A MAGICIAN	9	
(18)	18	19	25	AM I THAT EASY TO FORGET. Engelbert Humperdinck (Peter Sullivan), Parret 40023	9	
(19)	19	24	29	DARLIN' (Beach Boys), Capitol 2968	7	
20	14	13	2305	DIFFERENT DRUM	14	
A	- 22	200	= 97	Cowsills (Bill & Bob Cowsill), MGM 13886	5	
位	38	48	00	LOVING	5	
4	28	29	41	TOMORROW Strawberry Alarm Clock (Frank Slay & Bill Holmes),	7	
(24)	27	32	42	JUST AS MUCH AS EVER Bobby Vinton (Billy Sherrill), Epic 10266	7	
	26	35	37	SKIP A ROPE	8	
1	32	39	49	SOME VELVET MORNING Nancy Sinatra & Lee Hazlewood (Lee Hazlewood),	6	
1000	36	47	62	WE'RE A WINNER Impressions (Johnny Pafe), ABC 11022	7	
1	47	67	_	(Sittin' On) THE DOCK OF THE BAY	3	
(29)	30	30	39	TO CIVE (The Reason I Live) Frankie Valli (Bob Crewe), Philips 40510	7	
1	31	41	51		6	191
(31)	12	6	3	HELLO GOODBYE	11	

愈	46	64	79	WORDS Bee Gees (Robert Stigwood & the Bee Gees), Atto 6548	4
(33)	25	22	27	LOVE POWER	12
<u>3</u> 4	17	14	8	I SECOND THAT EMOTION Smokey Rebinson & Miracles ("Smokey" A. Cleveland), Tamia 54159	15
(35)	35	45	55	YOU Gaye (I. Hunter), Tamia 54160	5
36)	29	10	10	WORLD AROUND YOU Marvin Gays & Tammi Terrell (Fugus, Bristol), Tamia 54161	10
创	58	77	(SIMON SAYS	3
愈	62	-	-	YOU	2
(39)	23	23	23	TELL MAMA	14
40	50	60	80	STRAWBERRY SHORTCAKE Jay & The Techniques (Jerry Ross), Smash 2142	4
<u>(1)</u>	41	51	58	BACK UP TRAIN	10
42)	39	37	15	MONTEREY	9
43)	15	9	9	GRAPEVINE	17
1	60	72	_	Gladys Knight & the Pips (H. Whitfield), Soul 35039 I THANK YOU Sam & Dave (Isaac Hayes & David Porter), Stax 242	3
1	55	56	67	BORN FREE	6
4	71	_	-	WALK AWAY RENEE	2
血	61	65	81	THERE WAS A TIME	4
1	56	66	82	THERE IS	4
(49)	49	50	60	NO SAD SONGS	6
1	67	83	-	GUITAR MAN Presley, RCA Victor 47-9425	3
愈	53	63	69	CARMEN Herb Alpert & the Tijuana Brass, A&M 890	5
(52)	52	55	65	ZABADAK	6
(53)	64	69	73	SUNSHINE OF YOUR LOVE Cream (Felix Pappalardi), Atco 6544	5
愈	63	78	78	MISSION: IMPOSSIBLE Lale Schiffin (Tem Mack), Det 17059	6
(55)	54	54	32	BEST OF BOTH WORLDS	9
1	97	_	_	CARPET MAN	2
(57)	48	49	59	MONEY Spoonful & Joe Wissert), Kama Sutra 241	6
愈	66	81	-	GET OUT NOW	3
59	68	70	85	HEY LITTLE ONE	4
60	40	33	33	EXPLOSION IN MY SOUL Seel Survivors (Gamble-Huff), Crimson 1012	8
61	59	59	70	OH, HOW IT HURTS	8
62	51	52	64	NEW ORLEANS	6
63		-	-	JUST DROPPED IN (To See What Condition My Condition Was In) First Edition (Mike Post), Reprise 0655	1
64)	37	25	30	SHE'S A RAINBOW Rolling Stones (Rolling Stones) London 906	7

(65)	44	34	44	THE LESSON	8
1	92	_	-	LA-LA MEANS I LOVE YOU Delfonica (Stan & Bell), Philly Greeve 150	2
血	_	_	_	LOOK, HERE COMES THE SUN Sunshine Company (Joe Seraceno), Imperial 66200	1
1	-	_	_	THE END OF OUR ROAD	1
69)	84	92	-	CAB DRIVER	3
10	80	80	83	MAN NEEDS A WOMAN James Carr (Quinton Claunch & Rudelph Russell), Goldwax 332	6
(11)	88	_	_	BURNING SPEAR	2
如	-	_	_	DANCE TO THE MUSIC	1
由	-	—	_	LOVE IS BLUE.	1
74)	74	74	74	WORKING MAN'S PRAYER Arthur Prysock (Hy Weiss), Verve 10574	6
(75)	73	73	75	DO UNTO ME	5
如	_	_	-08	TOO MUCH TALK Paul Revere & the Raiders (Mark Lindsay), Columbia 44444	1
11)	83	88	91	LOOKING FOR A FOX	4
(78)	78	79	90	UNITED (Gamble-Huff), Gamble 210	7
(79)	89	89	99	FUNKY WAY	5
<u>®</u>	81	84		A MILLION TO ONE	3
(81)	82	82	-11	STOP Howard Tate (Jerry Ragovoy), Verve 10573	3
62	-	-	-	HERE COMES THE RAIN, BABY Eddy Arnold (Chet Athins), RCA Victor 47-9437	1
(83)	90	-		TRY IT L. Kate & J. Kasenetz), Cames 2001	2
	-	_	-	THANK U VERY MUCH Scaffold (Tony Palmer), Bell 701	1
85)	85	85	_	MALAYISHA	3
86	87	-	_	COLD FEET Albert King (Al Jackson Jr.), Stax 241	2
® 7	100) —	-	(You've Got) PERSONALITY & CHANTILLY LACE Mitch Ryder (Bob Crewe), Dynevoice 905	2
(88)	94	95	96	TO EACH HIS OWN Frankie Laine (Beb Thiele), ABC 11032	4
89	=	<u> </u>	-	I'M GONNA MAKE YOU LOVE ME	1
90	-	_	N/OH	Madeline Bell (Johnny Franz), Philips 40517 MAYBE JUST TODAY Bobby Vee & the Strangers (Dallas Smith), Liberty 54014	1
(91)	-	-	76	I WAS MADE TO LOVE HER King Curtis & His Kinepins (Tom Dowd & Tommy Coghill), Atco 6547	5
(92)	-	_	_	WHERE IS MY MIND Vanilla Fudge (Shadow Morton), Atco 6554	1
93	-	_		YOU DON'T HAVE TO SAY	1
(94)	_	_	_	LOVEY DOVEY Otis & Carlo (Prod. by Staff), Stax 244	1
(95)	95	_	_	PEOPLE WORLD	2
96)	99	99	_	NO ONE KNOWS	3
(97)	98			IT'S NOT EASY	2
98	_	_		MEN ARE GETTIN' SCARCE	1
99	_	_	_	GOT WHAT YOU NEED	1
				GENTLE ON MY MIND	1
w)	9==	157	-75	Patti Page (Jack Gold), Columbia 44353	

HOT 100-A TO Z-(Publisher-Licensee)

Baby, New That I've Found You (January/Welbeck, BMI) Back Up Train (Tested, BMI). Bend Me, Shape Me (Hellos, BMI). Best of Both Worlds (James, BMI). Born Free (Screen Gems-Calumbia, BMI). Buttle of Wine (Deep Fork, ASCAP). Burning Spear (Discus, BMI).	45
Cab Driver (Blackhawk, BMI)	50
Dance to the Music (Daly City, BMI)	20
End of the Road, The (Jobets, BMI) Everything That Touches You (Beechwood, BMI) Explosion in My Soul (Double Diamond/ Downstairs, BMI)	
Funky Way (Mikim, BMI)	79
Gentle on My Mind (Sherman-DeVorzan, BMI)	58
(Vogue/Saturday/Season's Feur, BMI)	99
Hello, Geodbye (Macien, BMI) Here Comes the Roin, Baby (Acuff-Rose, BMI) Hey Little One (Sherman-DeVorzan, BMI)	87
I Can Take or Leave Your Loving (Miller, ASCAP)	2

Am I That Easy to Forget (Four Ster, BMI)..... 18

Contract to the second	I Second That Emotion (Jobeta, BMI). I Thank You (East/Pronto, BMI). I Was Made to Love Her (Jobete, BMI). I Wish It Would Rain (Jobete, BMI). I Wonder What She's Doing Tonight (Screen Gems-Columbia, BMI). If I Could Boild My Whole World Around You (Jobete, BMI) I'm Gonna Make You Love Me (Act Three, BMI). Itchycoo Park (Nice Songs, BMI).	13 36 89	
	It's Hot Easy (Screen Gems-Columbia, BMI)	97	
	Judy in Disguise (With Glasses) (Su-Ma, BMI) Just as Much as Ever (Roosevelt, BMI) Just Dropped In (To See What Condition My Condition Was In) (Acuff-Rose, BMI)	300	
Charles of the lateral of the latera	La-La Means I Love You (Nickel Shoe, BMI) Lesson, The (Alta, ASCAP) Look, Here Comes the Sun (Chardon, BMI) Looking for a Fox (Fame, BMI) Leve Is Blue (Croma, ASCAP) (Paul Mauriat) Love Is Blue (Croma, ASCAP) (Al Martino) Love Power (Unbelievable, BMI) Lovey Dovey (Progressive, BMI)	65771733	
	Maleyisha (Raj Kumar, BMI) Man Needs a Woman, A (Rise/Aim, BMI) Maybe Just Today (Screen Gems-Columbia, BMI) Man Are Gettin' Scarce (Tree, BMI) Million to One, A (Jubete, BMI) Mission: Impossible (Bruin, BMI) Monterey (Faithful Virtue, BMI) Monterey (Slamina/Sea-Lark, BMI) My Baby Must Be a Magician (Jobete, BMI)	70 90 98 80 54 57 42	
	New Orleans (Rock Masters, BMI)	62 8 96 49	
	THE MAN IN MARKS (MIASSENISTAN MARI)	-	

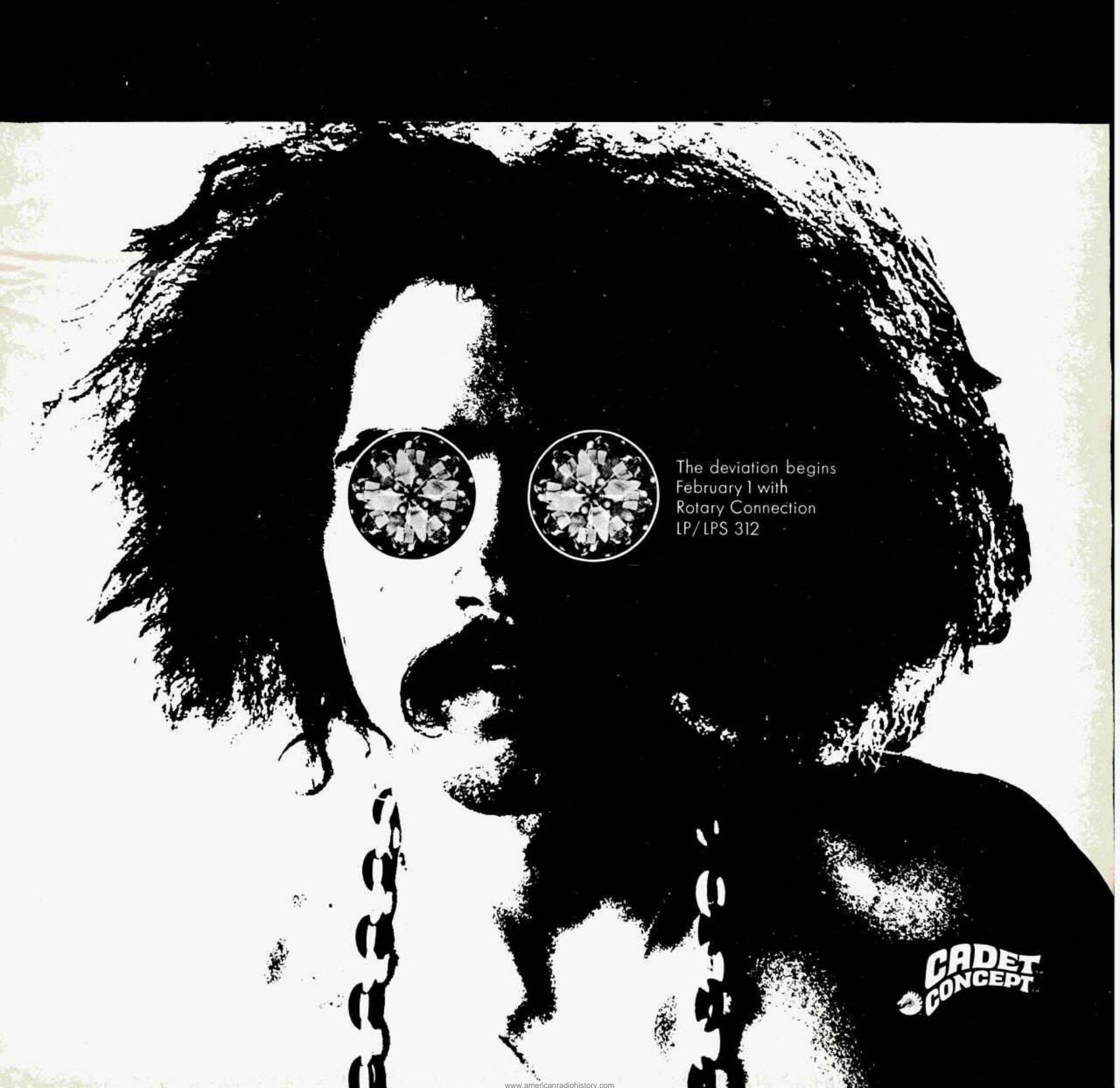
People World (Akbestel, BMI). She's a Rainhow (Gideon, BMI). (Sittin' On) The Dock of the Bay (East/Pine/Radwal, BMI) Skip a Rope (Tree, BMI). Simen Says (Masket, BMI). Some Velvet Morning (Hazlewood, ASCAP). Spooky (Lowery, BMI). Stop (Ragmar/Rumbalere, BMI). Strawberry Shoricake (Bradley, BMI). Surshine of Your Love (Dratisel, BMI). Susshine of Your Love (Dratisel, BMI). Susan (Diogenes/Bag of Tunes, BMI).	28 25 37 26 3 81 40 30
Tell Mama (Feme, BMI). Thank U Very Much (Felicia, BMI). (Theme Frem) Valley of the Dolls (Feist, ASCAP). There is (Chevis, SMI). There Was a Time (Gale, BMI) To Each His Own (Paramount, ASCAP). To Give (The Reason I Live) (Saturday/Season's Foor, BMI). Tomorrow (Alarm Clock, ASCAP). Too Much Talk (Boom, BMI). Try it (Blackwood, BMI).	48 47 88
United (Razor Sharp/Blockhuster, BMI). Walk Away Renee (Twin Tone, BMI). We Can Fly (Akhestai/Luvlin, BMI). We're a Winner (Camad, BMI). Where Is My Mind? (Cotillion/Vanilla Fudge, BMI). Woman, Woman (Glaser, BMI). Words (Nemperor, BMI) Working Man's Prayer, A (Flower/Sark, BMI)	78 44 21 27 92 9
You Don't Have to Say You Leve Me (Robbins, ASCAP) (You've Got) Personality & Chantilly Lace (Lleyd & Logan/Glad, BMI)	87

BUBBLING UNDER THE HOT 100

102.	LOVE IS BLUE
105.	FOGGY MOUNTAIN BREAKDOWN
106.	BIRDS OF A FEATHER
	A QUESTION OF TEMPERATURE
	RED, GREEN, YELLOW & BLUE
	GREEN GREEN GRASS OF HOME
	1941
113.	DEAR DELILAH
114.	UNCHAIN MY HEART Herbie Mann, A&M 896
115.	LIFE IS BUT A MOMENT Eydie Gorme, Columbia 44299
116.	WHO AM I
117.	YOU HAVEN'T SEEN MY LOVEOnes, Metewn 1117
118.	LIVE IS ALL AROUNDTroggs, Fontana 1607
119.	YOU'VE GOT TO BE LOVED
	MR. SOUL SATISFACTIONTimmy Willis, Veep 1279
121.	MUSIC, MUSIC, MUSIC
122.	NIGHTS IN WHITE SATIN
123.	WHAT YOU WANT Music Explosion, Laurie 3429
124.	I SAY LOVE
125.	DOTTIE I LIKE ITTommy Roe, ABC 11039

Compiled from national retail sales and radio station airplay by the Music Popularity Dept. of Record Market Research, Billboard.

CADET/CONCEPT A SLIGHT DEVIATION FROM THE NORM



Album Reviews

Records

Albums

* NATIONAL BREAKOUTS

NO NATIONAL BREAKOUTS THIS WEEK

* NEW ACTION LP's

GOLDEN DUETS . . . Peaches & Herb, Date TEM 3007 (M); TES 4007 (S)

THE TIME HAS COME . . . The Chambers Brothers, Columbia CL 2722 (M); CS 9522 (S)

H. P. LOVECRAFT . . . Philips, PHM 200-252 (M); PHS 600-252

BEAT GOES ON . . . Vanilla Fudge, Atco 33-237 (M); SD 33-237 (S)

WOMAN WOMAN . . . Union Gap Featuring Gary Puckett, Columbia CL 2612 M); CS 9412 (S)

TOUCH OF THE BLUES . . . Bobby Bland, Duke DLP 88 (M); (No Stereo)

SOMETHING SPECIAL . . . Tommy James & the Shondells, Roulette R 25355 (M); SR 25355 (S)

GET ON UP/AND GET AWAY . . . Esquires, Bunky BM 30 (M); BS 300 (S)

TENDERNESS JUNCTION . . . Fugs, Reprise R 6280 (M); RS 6280 (S) FEELIN' GOOD AT THE CADILLAC

Billy Paul, Gamble (No Mono); SG 5002

BOOGALOO DOWN BROADWAY . Fantastic Johnny C, Phil.-L.A. of Soul PH-LPM 4000 (M); PH-LPS 4000 (S)

JOURNEY WITHIN THE CHARLES LLOYD QUINTET . . . Atlantic 1493 (M); SD 1493 (S)

SEEN IN GREEN . . . Seekers, Capitol KAO 2821 (M); SKAO 2821 (S)

THE EYES OF LOVE . . . Skitch Henderson & His Piano & Ork, Columbia CL 2675 (M); CS 9475 (S)

FAMILY PORTRAIT . . . Various Artists, A&M LP 19002 (M);

SP 19002 (S) WHAT NOW . . . MITCH RYDER . . .

MY LOVE . . . DynoVoice DV 31901 (M); (No Stereo) WALT DISNEY PRESENTS THE JUNGLE

BOOK . . . Soundtrack, Buena Vista BV 4041 (M); STAR 4041 (S)

AN OPEN LETTER . . . Victor Lundberg, Liberty LRP 3547 (M); LST 7547 (S)

ONCE UPON A DREAM ... Rascals, Atlantic 8169 (M); 8169 (S)

THE GREATEST . . . Wayne Newton, Capitol T 2847 (M); ST 2847 (S)

GREEN TAMBOURINE . . . Lemon Pipers, Buddah B DM 1900 (M); BDS 5009 (S)

CRUSADE . . . John Mayall Blues Breakers, London LL 3529 (M); PS 529 (S)

MUSIC FROM "A FISTFUL OF DOL-LARS," "FOR A FEW DOLLARS MORE," "THE GOOD, THE BAD AND THE UGLY" Hugo Montenegro & His Ork, RCA Victor LPM 3927 (M); LSP 3927 (S)

BEAUTIFUL PEOPLE . . . Kenny O'Dell, Vegas V 401 M (M); V 401 5 (S)

IT MUST BE HIM . . . Ray Conniff, Columbia CL 2795 (M); CS 9595 (S)

ON THE GROOVY SIDE . . . Lennon Sisters, Dot DLP 3829 (M); DLP 25839 (S)

> More Album Reviews on Pages 53 61 & 62

Singles

* NATIONAL BREAKOUTS

JUST DROPPED IN (To See What Condition My Condition Was In) . . . First Edition, Reprise 0655 (Acuff-Rose,

LOOK, HERE COMES THE SUN . . . Sunshine Company, Imperial 66280 (Chardon, BMI)

THE END OF THE ROAD . . . Gladys Knight & the Pips, Soul 35042 (Jobete, BMI)

* REGIONAL BREAKOUTS

ANOTHER TIME . . . Sagittarius, Columbia 44398 (Since, BMI) (San Francisco)

QUESTION OF TEMPERATURE . . . Balloon Farm, Laurie 3405 (H & L, BMI) (Detroit)

DEAR DELILAH . . . Grapefruit, Equinox 70000 (Egg, BMI) (San Francisco)

MODERN JIVE . . . Prettie Purdie, Date 1587 (Who, BMI) (Baltimore)

★★★★ 4 STAR

POPULAR ***

BACHELORS '68-London LL 3528 (M); PS 528 (S) ORGAN SPECIAL-Lenny Dee. Vocalion VL 3817 (M); VL 73817 (S) EDEN'S CHILDREN-ABC ABCS 624 (5) LIVE FOR LIFE & OTHER GREAT THEMES-Ferrante & Teicher. United Artists UAL

3632 (M); UAS 6632 (S) GREGER IN RIO-Max Greger & Orch. Polydor 249 112 (5) TAMIKO-Tamiko Jones. December DR 8500 (M); DR 8500 (S)
GIVE ME TOMORROW — Melveen Leed.

Makaha M 2061 (M); MS 2061 (S)
THE GLENN MILLER ORCH. RETURNS TO
GLEN ISLAND CASINO—RCA Victor LPM 3880 (M); LSP 3880 (S)
FRANKLY SPEAKING—Frank Newman, Reverb

M 1001 (M)
WAIKIKI SWINGS-Various Artists. Tower ST 5101 (S)

LOW-PRICE POP ***

A TWOFOLD TALENT—Tommy Boyce. RCA Camden CAL 2202 (M); CAS 2202 (S) MEXICO LINDO—Living Brass. RCA Camden CAL 2197 (M); CAS 2197 (S)
AN ODE TO YOUNG LOVERS—Living Jazz.
RCA Camden CAL 2196 (M); CAS 2196 (S)
HOW NOW, DOW JONES—Living Strings.
RCA Camden CAL 2189 (M); CAS 2189

LOW PRICE COUNTRY ***

COUNTRY FOLKS-Tompall & The Glaser Brothers. Vocalion VL 3807 (M); VL

LOW-PRICE CLASSICAL ***

BEETHOVEN: SYMPHONY No. 7-Berlin Philharmonic (Fricsay). Heliodor HS DVORAK: SERENADES-Hamburg Radio Sym. (Schmidt-Isserstedt), Heliodor HS 25066

HAYDN: VIOLIN CONCERTOS Nos. 1 & 3-Nell Gotkousky/Toulouse Chamber Orch. (Auriocombe). Nonesuch H 71185 (5)

RHYTHM & BLUES ***

TAJ MAHAL-Taj Mahal, Columbia CL 2779 (M); CS 9579 (S)

INTERNATIONAL ***

TIGER BOO-GA-LOO-The Latin Souls. Kapp KL 1553 a)m); KS 3553 (S)

LA BANDA!—Mina. UA International UN
14536 (M); UNS 15536 (S)

BLUMEN AUS DEM SUDEN—Ingeborg Hallstein/Heinz Hoppe. Polydor 249 178 (S)

HUMNA TO INDIA—Indian Folk & Dance

Group, UA International UN 14522 (M);

UNS 15522 (S)
LISBON FADO—Carlos Ramos, UA International UN 14533 (M); UNS 15533 (S)
JERUSALEM OF GOLD—Various Artists.
Fontana MGF 27572 (M); SRF 67572 (S)

ALBUM REVIEW RANKING



STAR PERFORMER SPOTLIGHT Cream of the week's new releases in their respective categories. Albums which are expected to reach the upper half of the Top LP's chart, any position on Billboard's special survey charts, or have long term sales.



CHART SPOTLIGHTS Albums which are expected to have sufficient sales to reach the Top LP's chart or have long term sales.

4-STARS Moderate sales potential albums which may not reach Billboard's LP chart but ** * which should have enough sales activity to warrant their being stocked by most dealers, rack jobbers and one-stops handling that category.

SPECIAL MERIT New releases of outstanding merit which deserve exposure and which could have commercial success within their respective categories MUSIC FROM BALI-Various Artists. UA International UN 14535 (M); UNS

SPECIAL MERIT PICKS

POPULAR

JEREMY & THE SATYRS-Reprise R 6282 (M); RS 6282 (S)

Not a musically polished group, Jeremy & the Satyrs rely on adding flute and jazz piano to r&b sounds and songs. The result is more jazz than pop. "She Didn't Even Say Goodbye" is a bluesy and probably best of the lot. "In the World of Glass Teardrops" is semi-psychedelic.

HASSLES-United Artists UAL 3631 UAS 6631 (S) The Hassles move out in front with their single, "Every Step | Take," but tumble in and out of mediocrity with a bunch of ho-hum and hysteria rockers, "Coloured Rain" and "You Got Me Hummin" are a cut above the others and show promise, but the inconsistencies and aping of the Rascals strike a sour note outside of the

CARNIVAL OF LIFE-Lee Michaels, A&M 140 (M); SP 4140 (S) Lee Michaels rocks in today's vein with catchy numbers bolstered with all the electronic and orchestral aids given in support of an effort with promise. His "Carnival of Life," "Why" and "Tomorrow" are strong contenders for acclaim and could start a fire under Michaels when he finally lands a spot on the charts.

WITHOUT RESERVATIONS—Simon Dupree & the Big Sound. Tower ST 5097 (S) This good English group has quality material and performance going for it in this highly danceable album. Three British singles, "I See the Light," "Day Time, Night Time," and "Reservations," are included. "Love," "Get Off My Bach," and "Teacher, Teacher" also are gems. "Amen" gets an appropriate hand-clapping treat-

NIGHTTIME-Dolly Holiday, Holiday Inn HIA 9531 (M) This is the first album of Dolly Holiday,

the soft-voiced deejay of the night heard on about 60 radio stations across the nation via syndication. The LP contains "Blue Moon" and "Fascination," as well as some new tunes, It marks the debut of the new label of the motel chain. Miss Holiday is not an exciting singer, but is comfortable.

COUNTRY

MAKE MINE COUNTRY-Kay Adams. Tower Kay Adams does an answer song to "Six Days on the Road" and it's "Six Days a'Waiting," her latest single. Perhaps she waited too long for this one. She does a good job on "She Didn't Color Daddy," a good old-fashioned tearjerker. "Anymore" is also fairly good.

CLASSICAL

AVE MARIA-Heinz Hoppe. Polydor 249 116

A stunning performance by this outstanding robust German tenor as he sings religious material by leading composers. Sandwiched between versions of the title, selections by Schubert and Gounod are such gems as the "Largo" from Handel's "Xerxes" and Mozart's "Ave verum corpus." Two Rossini selections are standouts as is a musicianly "I geminso" from Verdi's "Requiem."

LOW PRICE CLASSICAL

SCHUMANN: SYMPHONY No. 4/HAYDN: SYMPHONY No. 88—Berlin Philharmonic. (Furtwangler). Heliodor H 25073 (S) The record was originally released as part of a DGG set five years ago, nearly a decade after the conductor's death. But (Continued on page 53)

BEST SELLING P'S

This Week	Last Week		Weeks on Chart
Billboard Award	1	A DAY IN THE LIFE	19
2	3	GROOVIN' WITH THE SOULFUL STRINGS Cadet LP 796 (M); LPS 796 (S)	11
3	8	SORCERER Gabor Szabo, Impulse A 9146 (M); AS 9146 (S)	9
4	4	74 MILES AWAY	(S) 11
5	2	RESPECT	18
6	6	ALLIGATOR BOOGALOO	
7	7	CRY YOUNG Ahmad Jamal with Voices, Cadet LP 792 (M); LPS	792 (S)
8	10	SERGIO MENDES & BRASIL '66	
9	11	ALIVE AND WELL AT THE WHISKEY Hugh Masekela, Uni 3015 (M); 73015 (S)	4
10	15	BURT BACHARACH: REACH OUT	4
11	13	GLORY OF LOVE Herbie Mann, A&M LP 2003 (M); SP 3003 (5)	2
12	5	BEST OF WES MONTGOMERY Verve V 8714 (M); V6-8714 (S)	10
13	9	WAVE Antonio Carlos Jobim, A&M 2002 (M); SP 3002 (S)	
14	12	JOURNEY WITHIN THE CHARLES LLOYD QUI Atlantic 1493 (M); SD 1493 (S)	NTET 6
15	16	THE NEW ONE Buddy Rich Big Band, Pacific Jazz PJ 10126 (M); ST	20126 (5)
16	14	DYNAMIC DUO	
17	18	SWING LOW, SWEET CADILLAC Dizzy Gillespie, Impulse A 9149 (M); AS 9149 (S)	
18	19	SORCERER Miles Davis, Columbia CL 2732 (M); CS 9532 (5)	8
19	-	FURTHER CONVERSATIONS WITH MYSELF Bill Evans, Verve V 8727 (M); V6-8727 (S)	
20	-	THE HERBIE MANN STRING ALBUM	
		Billhoard SDECIAL SUBVEY For Work E	-di 0/10/60

2-Way Build-Up for Aznavour

LOS ANGELES - Monument is releasing an Italian language album by French vocalist Charles Aznavour while Reprise, which also releases the

Blue Note Rechannels

LOS ANGELES-Blue Note is rechanneling 100 of its major catalog albums for stereo. The move comes as the jazz line enters the new year riding the waves of its best half-year fiscal period.

Sales manager Mel Fuhrman reports consumer requests for stereo versions of the catalog titles which previously were only recorded monaurally.

Blue Note's sales strength is based on products by Lou Donaldson, its first pop chart artist, plus: Ornette Coleman, Horace Silver, Freddie Hubbard, Wayne Henderson, Jackie Mc-Lean, Herbie Hancock, Wayne Shorter, Art Blakey, McCoy Tyner, Bobby Hutcherson and the Three Sounds.

U.S., Canada Rights To 'Clyde' to P-S

NEW YORK-Peer-Southern Music Publishers has bought the U. S. and Canadian rights to Georgie Fame's "Bonnie and Clyde," from Clan Music. Epic is releasing Georgie Fame's version of the English hit, while Kama Sutra's subsidiary Buddah Records has recorded the song by the Chicago Prohibition of 1931.

performer, plans emphasizing language product.

The Monument LP out this week is the fifth offered domestically of material originally recorded in Europe. The Italian LP was obtained from Disques Barclay of Paris which produced it for RCA Italiana.

The Burbank company will release one new single every three months; alternate English with French albums, and seek out a contemporary producer for singles material. Aznavour's Reprise catalog LP's have mainly been in French. "We've had good acceptance on his French material," says Reprise general manager Mo Ostin. "Now we have to find a way to break him with English material. The only way to break and sustain him is through a more consistent flow of product."

Aznavour will be in the U.S. for one month in March. Monument hopes to place him on TV shows in markets with heavy Italian population. Reprise plans sending out a promotion man to boost his records when the vocalist hits the college trail.

'Redding' to Stroud

NEW YORK-Andy Stroud, president of Stroud Productions and Enterprises, bought the master of "The Legend of Otis Redding," performed by Roy Roberts. The single, originally on Curtiss Records of Greensboro, N. C., will be released on the Ninandy label. Stroud also acquired world-wide publishing rights to the song for Ninancy Music (BMI).

FEBRUARY 10, 1968, BILLBOARD

The "Dolls" The #1 Box Office Attraction The #1 Best Selling Book Now on it's way to the #1 Soundtrack.

Valley of the Dolls THE MOTION PIGTURE VALLEY OF THE DOLLS IS BASED M A BOOM BY JACQUELINE SUSANN

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Billboard		01	Sy
	5		tening
These are national ret	best ail sa	sellii les ai	ng middle-of-the-road singles compiled from nd radio station air play listed in rank order.
T Age	Ago	3 Ago	Chart
1	Wks	Wks	TITLE, Artist, Label & Number ≥ 5
(1) 3	9	12	THE LESSON 7 Vikki Carr, Liberty 56012 (Alta, ASCAP)
$(2)^{18}$	28	area	TO EACH HIS OWN
(3) 4	10	13	(Paramount, ASCAP) LOVE IS BLUE 9 Paul Mauriat, Philips 40495 (Croma, ASCAP)
\(\frac{1}{4}\)	3	9	AM I THAT EASY TO FORGET 7 Engelbert Humperdinck, Parrot 40023
(5) 2	2	8	(Four Star, BMI) GOIN' OUT OF MY HEAD/
©		1-1-07	CAN'T TAKE MY EYES OFF YOU 8 Lettermen, Capitol 2054 (Vogue/Saturday/Seasons' Four, BMI)
(6) ⁷	14	29	CARMEN Herb Alpert & the Tijuana Brass, A&M 890 (Irving, BMI)
(7) -	_	-	LOVE IS BLUE
8 6	7	7	I'VE GOT TO BE ME
9 8	13	16	(Damila ASCAP) FOWL PLAY Julius Wechter & the Baja Marimba Band,
10 25	30	30	A&M 892 (Almo, ASCAP) CARAVAN
11) 13	20	22	(American Academy of Music, ASCAP) JUST AS MUCH AS EVER
12 5	1	1	IN THE MISTY MOONLIGHT10
(13) 26	38	_	Dean Martin, Reprise 0640 (Four Star, BMI) IN THE SUNSHINE DAYS
<u></u>	29	-	KEEP THE BALL ROLLIN'
(14) 15	18	28	Al Hirt, RCA Victor 47-9417 (Screen Gems-Columbia, BMI) GLORY OF LOVE/GUESS WHO'S
(15) 13			Vic Damone, RCA Victor 9399 (Shapiro-Bernstein/Colgems, ASCAP)
(16) -		_	DON'T TELL MY HEART TO STOP LOVING YOU
O 29	32	_	Jerry Vale, Columbia 44432 (White Plains, ASCAP) TO GIVE (The Reason I Live)
(1) 2	77.87	•	Frankie Valli, Philips 40510 (Saturday/Seasons Four, BMI) THE OTHER MAN'S GRASS IS
(18) 9	9	3	ALWAYS GREENER
(19) 14	6	6	(Northern, ASCAP) WHO WILL ANSWER Ed Ames, RCA Victor 9400 (Sunbary, ASCAP)
(20) 16	12	10	WINDY Wes Montgomery, A&M 883 (Almo, ASCAP)
(21) 23	23	31	INSTANT HAPPY
<u>(22)</u> –	-		(Pomona, BMI) I SAY A LITTLE PRAYER 1 Sergio Mendes, Atlantic 2472
<u>23</u> -		-	(Blue Seas/Jac, BMI) WE'RE A HOME
(24) 12	16	19	(United Artists, ASCAP) CAMELOT
(25) 40	-	_	King Richard's Fluegel Knights, MTA 138 (Chappell, ASCAP) WE CAN FLY
26) -	10.5	2000	Cowsills, MGM 13886 (Akbestal/Luvlin, BMI) MISSION: IMPOSSIBLE
27) -	-	200	(Theme From) VALLEY OF THE DOLLS 3
(28) 34	35	2111	Dionne Warwick, Scepter 12203 (Feist, ASCAP) THE GOOD, THE BAD, AND THE UGLY . 3
(29) 38	2013	_	Hugo Montenegro, RCA Victor 47-9423 (Unart, BMI) IF MY HEART HAD WINDOWS
\simeq	_	-	Andy Russell, Capitol 2072 (Glad/Blue Crest, BMI) GREEN, GREEN GRASS OF HOME 1
(30) -	_	_	Skitch Henderson & His Ork, Columbia 44333 SOUL COAXIN' (Ame Caline)
(31)	_	_	Raymond La Fevre, 4 Corners of the World 141 (Southern, ASCAP) WINDS OF CHANGE
32	34	40	Ray Conniff Singers, Columbia 44422 (Colgems, ASCAP) BY THE TIME I GET TO PHOENIX 5
(33)	. 5	5	Floyd Cramer, RCA Victor 9396 (Rivers, BMI)
<u></u>	56	_	Al Martino, Capitol 2053 (Case, ASCAP) MY WORLD IS SLIPPING AWAY
(35)	11	A)	Connie Francis, MGM 13876 (Screen Gems-Columbia, BMI)
36)	40	, 25 25 25 25 25 25 25 25 25 25 25 25 25 2	Andy Williams, Columbia 44325 (Claudine, BMI)
(37) 37	40	-	HOUSE BUILT ON SAND
38) 22	22	33	HOW COULD I BE SO WRONG 7 Eydie Gorme, Calendar 1002 (Damila, ASCAP)
(39) -			L. DAVID SLOANE
(40) 24	24	35	A WORKINGMAN'S PRAYER
			(Flower/Sark, BMI)

BIG ADVANCE FOR BLUE CHEER

CHICAGO—Philips Records has received the largest advance order for an LP by a new group, reports product manager Lou Simon.

Though "Vincebus Eruptum," by Blue Cheer is not scheduled for release until Thursday (1), orders have hit the 30,000 unit mark. Most of the orders have come from the West Coast. Blue Cheer is a San Francisco act, the first signed under Philips' just-instituted "New Establishment" product theme.

Suron Bows Label

NEW YORK—Suron Productions last week bowed a record label—Gold Dust Records. Susan Rewis, president of the label, said the first release will feature Jesse Henderson with "What Happened (to All That Love)." The record was produced by Ronnie Savoy, a&r director of the production firm. Marge Monahan is general manager of the label.

Savoy, a former artist on MGM and Atlantic Records, produced "The Whole World Is a Stage" by the Fantastic Four for Ric Tic Records. Susan Rewis has recorded for Jamie, 20th Century-Fox, and Columbia Records. Besides Henderson, the label will feature Ann Duquesnay, as well as Savoy and Miss Rewis. Suron Productions also produces Brenda Jo Harris and Shane Hunter for Revilot Records.

CARAVAN Bert Kaempfert (Decca) (London) Wes Montgomery (Verve) COUNT THE WAYS Society's Children (Atco) SERENATA Sergio Franchi (RCA Victor) TALKING TO THE RAIN Jerry Shore(Philips) RED ROSES FOR A BLUE LADY Al Hirt (RCA Victor) Ernie Freeman (Dunhill) ALL MY LOVE Billy Vaughn(Dot) YOU'VE GOT YOUR TROUBLES Cab Calloway(PIP) PLEASE SPEAK TO ME OF LOVE Earl Wilson Jr. (Mercury) LITTLE SUNSHINE Arnie Corrado (Columbia) WHO'S SORRY NOW Bobby Vinton (Epic)
Guitar Underground (Project 3) THE SHEIK OF ARABY MOOD INDIGO Jim Kweskin Jug Band (Reprise) HOW COME YOU DO ME LIKE YOU DO John Davidson(Columbia) STAR DUST STARS FELL ON ALABAMA Urbie Green/21 Trombones (Project 3) SOLITUDE ST. JAMES INFIRMARY Eileen Romey (Audio Fidelity) FIDDLE FADDLE AND 14 OTHER LEROY ANDERSON FAVORITES Utah Symphony (Vanguard)



MILLS MUSIC, INC. 1790 Broadway New York.

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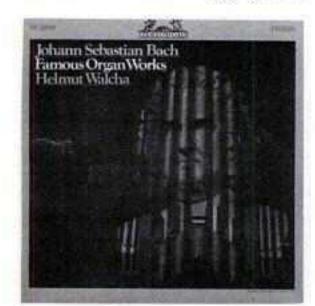
Album Reviews continued





ENOCH LIGHT PRESENTS MUSIC FOR WEIGHT WATCHERS-Mel David & The Ricky Ticky Brass. Project 3 PR 5017SD (S)

The Ricky Ticky Brass' approach bears a marked resemblance to that of Spike Jones. Selections, shown prominently on the album cover, are standards bearing the names of fattening food. The gimmick is catching, and the Brass have an engaging sound.

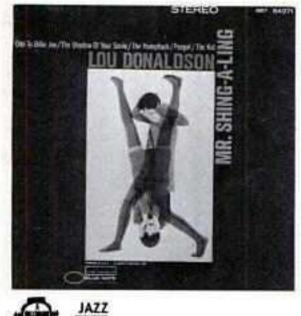




LOW-PRICE CLASSICAL

BACH: FAMOUS ORGAN WORKS-Helmut Walcha, Heliodor HS 25068 (S)

Walcha's extraordinary touch and mastery on the organ make fascinating listening to these four works of preludes and fugues. The artist, in turn, can be gentle, forceful, romantic or dramatic, backed by amazing technique.



MR. SHING-A-LING-Lou Donaldson. Blue Note BST 84271 (S) Lou Donaldson has teamed again with Lonnie Smith and Leo Morris for the same sound that sparked his previous LP, "Alligator Bogaloo." For those who enjoy the treatment of saxophone on recognizable melodies like "Ode to Billie Joe" and "Shadow of Your Smile," this number should mark time with easy-going easy listening.

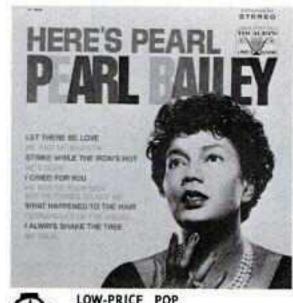




INTERNATIONAL

DAS GROSSE WUNSCHKONSERT-Freddy, Polydor 249 191 (S)

Freddy's sales are strongest in Germany, but the balladeer sells well all over the world. This representative album-with such favorites as "Goodbye Jonny" and "O, Mein Papa" is in the best Freddy tradition.





LOW-PRICE POP

HERE'S PEARL BAILEY-Vocalion VL 3816 (M); VL 73816 (S)

The smashing success of Pearl Bailey in Broadway's "Hello, Dolly" should spur interest in this fine budget album of essentially familiar tempo done in upbeat fashion. Included are "My Ideal," "He May Be Your Man But He Comes to See Me," "Me and My Shadow" and "I Cried For You." "What's Happened to the Hair (on the Man I Love)" is a beauty.





FOLK

I THINK IT'S GONNA RAIN TODAY-Bud Dashiell, Warner Bros. W 1731 (M); WS 1731 (S)

Bud Dashiell, part of the former Bud & Travis folk team, goes it alone. Has a good voice. The LP sticks too close to folk. "El Maintenant" is the best-produced . a French tune with Latinesque guitars. "Vereda Tropical" is pleasant.

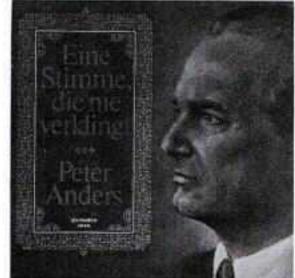




BLUES

BLUES ON TOP OF BLUES-B. B. King. Bluesway BL 6011 (M); BLS 6011 (S)

B. B. King is one of the great blues men of this era, and this package is a good example of his art. His style is earthy and soulful and when he couples these qualities with tunes of his own writing - tunes which reflect his own experiences-the result is a fine, honest album. Aficionados will like this.





INTERNATIONAL

EINE STIMME, DIE NIE VERKLINGT-Peter Anders. Polydor 249 136 (S)

One of the best-known operetta tenors, Peter Anders delivers 14 selections, mainly from Viennese operetta in top idiomatic style. Spirited in the "Champagnerlied" from Strauss' "Karneval in Rome," tender in "Immer nur laechrin" from Lehar's "The Land of Smiles," Anders is in fine form. Included are selections from other Strauss and Lehar operettas, plus selections by Kalman, Oscar Strauss and Kattnigg.

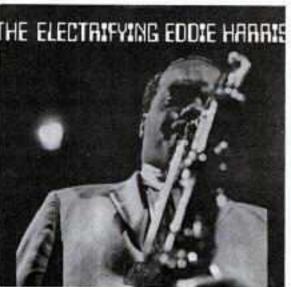




LOW-PRICE CLASSICAL

VILLA-LOBOS/TCHEREPNIN: CONCERTOS FOR HARMONICA-Sebastian/Stuttgart Radio Symphony (Schwieger), Heliodor HS

This budget album offers important catalog additions of unfamiliar repertoire. John Sebastian plays brilliantly as harmonica soloist. Tcherepnin's concerto is a delight throughout, while any new Villa-Lobos pressing is welcome. Hans Schweiger, conductor of the Kansas City Philharmonic, conducts the Stuttgart Radio Symphony expertly.





JAZZ

THE ELECTRIFYING EDDIE HARRIS-Atlantic 1495 (M); SD 1495 (S)

Eddie Harris has put his saxophone to his compositions and come up with a demon-stration of jazz versatility. "Listen Here" and "Sham Time" feature Harris' individual style and control, always building up with jazz crescendos, calpyso beat and blues. Also on the LP is work by Ray Barretto and King Curtis, a supporting cast indicative of the LP's quality.





RELIGIOUS

THE BEST OF GEORGE BEVERLY SHEA-RCA Victor LPM 3904 (M); LSP 3904 (5)

Lovers of gospel music and dealers with such a clientele will require this package. It is a reissue and it is great, included are "This Is My Father's World," "He's Got the Whole World in His Hands" and "Faith of Our Fathers." 'Nuff said.

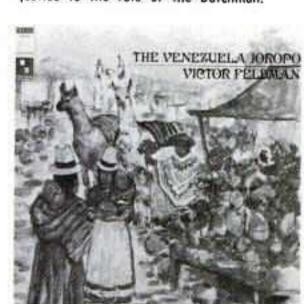




LOW-PRICE CLASSICAL

WAGNER: THE FLYING DUTCH-MAN (Highlights)—Kupper/Metter-nich/Various Artists/Berlin RIAS Symphony (Fricsay), Heliodor HS

Ten years ago, Fricsay and the RIAS Symphony recorded highlights from this turbulent, violent opera on DGG. It's still an impressive recording, and the powerful baritone voice of Josef Metternich does full justice to the role of the Dutchman.





JAZZ

THE VENEZUELA JOROPO-Victor Feldman, Pacific Jazz ST 20128 (S)

Actually, this is a very pop album. Victor Feldman, former pianist with Miles Davis, explores Venezuelan sounds, as well as some folk tunes. "El Gavilan" is uptempo, but "The Shadow of Your Smile" is slow enough to read a book by. "Frenesi" and "Po El Camino Real" are also here.





COMEDY

JONATHAN WINTERS . . . WINGS IT!-Columbia CL 2911 (M); CS 9611 (S)

Aided by his successful TV series, the very funnyman Winters should be able to make it big on this LP. It's hilarious and filled with Winters at his best-especially as the master of improvisation, and even the famous Maude Frickert is present, showing off Winters' vivid imagination.

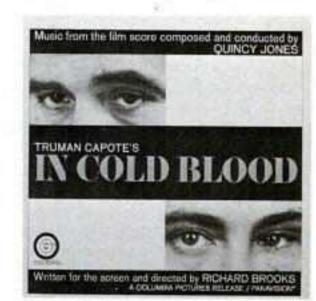




LOW-PRICE CLASSICAL

SCHOENBERG: ODE TO NAPOLEON BONAPARTE-Claremont Quartet, Nonesuch M-71186 (5)

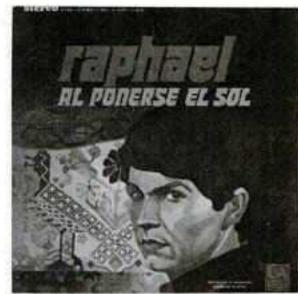
This piece by Schoenberg dates back to 1943, but it ranks with the best contemporary classical music today. The atonal poem spins along in an unpredictable, but exciting manner. Coupled with "Ode" are works by Anton Webern and Igor Stravinsky. An excellent recording.





IN COLD BLOOD-Quincy Jones. Colgems COM 107 (M); COS 107

Truman Capote's "In Cold Blood," a book, a movie and now film score by Quincy Jones, has been translated from the chilling, graphic themes of the movie into a brooding score. Dramatically packed with realism and intensity, the score thentic, sounding out themes with percussive power and distinction.





INTERNATIONAL

WHEN THE SUN SETS-Raphael. UA Latino L 31004 (M); LS 61004 (5)

A Spanish lad who scores high with the younger set, Raphael has another excellent package of ballads, including "Al Ponerse El Sol." The rendition is soulful, the background is lush orchestral support. This album also marks a division of UA International into UA Latino, the latter to concentrate on Latin markets.

SPECIAL MERIT PICKS

Continued from page 50

the recording stands up well today. It certainly compares favorably with the best classical recordings of 1968.

JAZZ

LOFTY FAKE ANAGRAM-The Gary Burton Quartet. RCA Victor LPM 3901 (M); LSP 3901 (S) Behind the LP's psychedelic title are

grooves and grooves of pleasant jazz. Burton's interpretations in "June 15" and "Fleurette Africaine," among others, are quality streams of jazz consciousness that still are definable and easy to follow. Burton's vibes ring out a metallic patter of digestible jazz that pleases and does not intrude with complexity.

LOVE CALLS-Eddie (Lockjaw) Davis. RCA Victor LPM 3882 (M) The packaging is pop, but the sound is jazz. There's some groovy tenor sax work by Davis, and more of the same by Paul

Gonsalves. It's an old fashioned romantic jazz, and that's the kind that has an across-the-board appeal.

FOLK

YOUNG BRIGHAM-Ramblin' Jack Elliott. Reprise R 6284 (M); RS 6284 (S) This LP is interesting, but Jack Elliott leans too much on material of others to give any indication that he's a talent to be reckoned with. "912 Greens" shows promise, LP is highlighted by some fascinating guitar work, especially on "If I Were a Carpenter." Basically an old-style presentation.

INTERNATIONAL

WIEN WIEN NUR DU ALLEIN - Various Artists. Polydor 249 151 (S) A delightful collection of familiar Viennese melodies marvelously performed by outstanding artists leading off with Fritz Wunderlich's singing of the album's title song. Other highlights include Peter Alexander's "Wien wird bei Nacht erst schoen," and two duets by Erni Bieler and Rudi Hofstetter. Also featured are Hans Moser, Maria Angdergast, Hans Lang, Lolita, Elfriee Ott and Paul Hoerbiger.

DER FIDELE BAUER/DIE ROSE VON STAMBUZ-Various Artists. Polydor 249-

Highlights of two fall operettas are splendidly performed by all-star line-ups. Heinz Hoppe, who is in both works, is a standout in "Die Rose von Stambul," where he teams with the glowing so-prano of Ingeborg Hallstein. Herta Talmar, Willy Hofmann, Peter Alexander and Ru-dolf Bautz excel in "Der fidele Bauer," while Rita Bauer sings well in the other work. Peter Kraus is fine in both.

Say You Saw It in Billboard

53

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FEBRUARY 10, 1968, BILLBOARD

ight Singles

NUMBER OF SINGLES REVIEWED

> THIS WEEK 145

LAST WEEK 114

*This record is predicted to reach the TOP 40 EASY LISTENING Chart

10P20P0PSP0TLGHT 10P20

Spotlights Predicted to reach the top 20 of the HOT 100 Chart

*PETULA CLARK-KISS ME GOODBYE

(Prod. Tony Hatch) (Writers: Reed-Mason) (Donna, ASCAP)—Miss Clark has another "This is My Song" in this beautiful ballad, penned, ar-ranged and conducted by Les Reed. Exceptional performance is matched by Tony Hatch's production work. Flip: "I've Got Love Going For Me" (Northern, ASCAP). Warner Bros. 7170

TREMELOES-SUDDENLY YOU LOVE ME

(Prod. Mike Smith) (Writers: Callander-Pace-Panzeri-Pilat) (Ponderosa, BMI)—One of their most powerful entries to date is this infectious and rhythmic rocker that should quickly surpass their "Even the Bad Times Are Good" and bring them back to the "Silence Is Golden" selling class. Flip: "Suddenly Winter" (Mainstay, BMI). Epic 10293

SANDY POSEY—SOMETHING I'LL REMEMBER

(Prod. Joe South) (Writers: Buie-Cobb) (Low-Sal, BMI)-Miss Posey is in top vocal form with this beautiful ballad that should bring her back to the "I Take It Back" and "Single Girl" selling area of the Hot 100. The Joe Smith production is tops. Flip: "Silly Girl, Silly Boy" (Sanblu,

GRASSROOTS-MELODY FOR YOU

(Prod. Steve Barri) (Writers: Sloan-Barri) (Trousdale, BMI)-With even more airplay and sales potential than their recent "Wake Up, Wake Up," this infectious rhythm item should hit hard and fast and head straight for the top. High-powered vocal workout, Flip: "Hey Friend" (Trousdale, BMI). Dunhill 4122

ROYAL GUARDSMEN-I SAY LOVE

(Prod. Gernhard Ent.) (Writers: Winslow-Taylor) (Roznique, BMI)—Another departure from the successful "Snoopy" series is this hard-driving rocker that the group grooves from start to finish. Can't miss the top of the charts. Laurie 3428

BILLY VERA & JUDY CLAY-

COUNTRY GIRL-CITY MAN

(Prod. Chip Taylor & Ted Daryll) (Writers: Taylor-Daryll) (Blackwood, BMI)— The talented duo made a big dent on the Hot 100 with their "Storybook Children," and this knockout follow-up has what it takes to carry them into the smash hit category. Flip: "So Good (To Be Together)" (Blackwood, BMI). Atlantic 2480

TOP 60 POP SPOTLIGHT

Spotlights Predicted to reach the top 60 of the HOT 100 Chart

WILSON PICKETT—JEALOUS LOVE

(Prod. Tom Dowd & Tommy Cogbill) (Writers: Womack-Curtis) (Cotillion/ Tracebob, BMI)-Hot on the heels of his two-sided winner "Stagger Lee" and "I'm in Love," Pickett comes on with a driving vocal workout that should prove a big one in both pop and r&b markets. Groovy rock number. Flip: "I've Come a Long Way" (Cotillion/Tracebob, BMI).

SONNY & CHER-CIRCUS

(Prod. Sonny Bono) (Writer: Bono) (Chris Marc/Cotillion, BMI)—That "Good Combination" has a hard-hitting rocker that should prove a discotheque giant. Written and produced by Sonny, the duo's raucous treatment carries it on home. Flip: "I Would Marry You Today" (Chris Marc/Cotillion, BMI). Atco 6555

*CLAUDINE LONGET-LOVE IS BLUE

(Prod. Tommy LiPuma) (Writers: Blackburn-Cour-Fopp) (Croma, ASCAP)-The haunting melody from France, currently No. 1 on the Hot 100 via Paul Mauriat's instrumental version, is the perfect vehicle for the whisperlike voice of Miss Longet. Compelling English narration enhances the Franch vocal. Flip: "Think of Rain" (Blackwood, BMI) A&M 909

MANFRED MANN-THE MIGHTY QUINN

(Writer: Dylan) (Dwarf, ASCAP)-Currently riding in the top 10 on the British charts, this intriguing Bob Dylan number should quickly bring the Mann group to a high spot on the Hot 100. Flip: "By Request—Edwin Garvey" (James, BMI. Mercury 72770

THIRD RAIL-IT'S TIME TO SAY GOODBYE

(Prod. Levine-Resnick-Cooper) (Writers: Cooper-Brooks) (Melrose, ASCAP)-Group made their mark on the Hot 100 with "Run, Run, Run," and this smooth production ballad with equally impressive vocal work should prove an even bigger sales winner. Flip: "Overdose of Love" (T. M., BMI).

*TRINI LOPEZ-SALLY WAS A GOOD GOOD GIRL

(Prod. Don Costa Prod.) (Writer: Howard) (Pamper, BMI)-Lopez updates the oldie in his own infectious style and it should bring him back to the Hot 100 in short order. One of his hottest entries to date. Flip: "It's a Great Life" (Tapez, ASCAP). Reprise 06590

JACKIE WILSON & COUNT BASIE— FOR YOUR PRECIOUS LOVE

(Prod. Nat Tarnopol & Teddy Reig) (Writers: Butler-Brooks-Brooks) (Sun-

flower, BMI)-Wilson and Basie combine efforts and come up with a powerhouse revival of the Jerry Butler classic that should keep Wilson in his "Since You Showed Me How to Be Happy" selling bag. Flip: "Uptight" (Jobete, BMI). Brunswick 55365.

*CHRIS MONTEZ—THE FACE I LOVE

(Prod. Nick DeCaro) (Writers: Gilbert-Valle-Pingarilho) (Barnaby/Janiero, ASCAP)—The easy-beat vocal style of Montez lends itself perfectly to this smooth rhythm ballad which should bring him back up the charts in a hurry. Top programmer and jukebox item. Flip: "Once in Awhile" (Miller, ASCAP). A&M 906

CHARLIE RICH-SET ME FREE

(Prod. Billy Sherrill) (Writer: Putman, Jr.) (Tree, BMI)-Rich offers a powerhouse pop version of Curly Putman's country ballad hit much in the vein of "Green, Green Grass of Home." Has all the ingredients for fast smash. Flip: "I'll Just Go Away" (Makamillion, BMI). Epic 10287

PIECES OF EIGHT-PARTY TIME

(Prod. Action Prod. Co.) (Writers: Penn-Oldham) (Fame, BMI)-The "Lonely Drifter" group has a rousing dance item with even more sales and airplay potential than their initial hit. Driving vocal work is supported by equally strong beat. Flip: "It Will Stand" (Minit, BMI). A&M 907

COUSINS-IF YOU COULD ONLY BE ME

(Prod. Harry Ascola) (Writers: D'Errico-Atkins) (Screen Gems-Columbia, BMI)-Good new group sound with exceptional material should make it big on the Hot 100 with this infectious entry, Flip: "Lark Day" (April/Gregar, BMI). Verve/Forecast 5078

BERKELEY KITES-HANG UP CITY

(Frod. Finley Duncan) (Writer: Benninghoft) (Chu-Fin, BMI)-Easy-beat rocker gets a smooth vocal workout by the new group and should garner much airplay and sales to carry them straight up the Hot 100.

SPECIAL MERIT SPOTLIGHT

Spotlighting new singles deserving special attention of programmers and dealers.

PERRY COMO-The Father of Girls (Cromwell, ASCAP)-Somebody Makes It So (Roncom, ASCAP). (Prod. Andy Wisewell) (Writer: Drake)-(Prod. Andy Wisewell) (Writers: Vance-Snyder)-First side is a compelling and sentimental ballad, while the flip is an infectious rhythm item in the same groove as "Round and Round." RCA Victor 47-9448

GLENN YARBROUGH-Face in the Crowd (Screen Gems-Columbia, BMI). (Prod. Al Schmitt & Neely Plumb) (Writer: Gates)—Top material, production and arrangement are only surpassed by Yarbrough's fine vocal treatment of this powerful ballad, RCA Victor 47-9452

*RICHARD BURTON—Camelot/How to Handle a Woman (Chappell, ASCAP). (Writers: Lerner-Loewe)-Two sparkling performances by Burton, culled from the Original Broadway cast recording of Camelot, are a jukebox and programming must. Columbia 44437

*ROGER WILLIAMS-The Glory of Love (Shapiro-Bernstein & Co., ASCAP). (Prod. Hy Grill) (Writer: Hill)-Williams' piano and chorus offer another interpretation of the much recorded standard featured in the new film "Guess Who's Coming to Dinner" Kapp 890

*PETER DE ANGELIS SINGERS-When Will Love Rule the World (Ampco, ASCAP). (Prod. Peter De Angelis) (Writers: Segall-Shuman)-Beautiful ballad theme from "Custer of the West" film is given a smooth vocal performance by the exceptional group. ABC 11041

CHRIS FARLOWE-Handbags and Gladrags (Lovely, ASCAP). (Prod. Michael D'Abo) (Writer: D'Abo)—The original British hit proves an intriguing piece of rock ballad material well performed by Farlowe. Immediate

*PERCY FAITH, HIS ORCHESTRA & CHORUS-For Those in Love (Feist, ASCAP), (Prod. Jack Gold) (Writers: Hart-Lawrence)-A must for middleof-the-road programming and jukeboxes is this easy swinging item by the smoothly blended Faith group. Columbia 44446

PENNY NICHOLS-Look Around Rock (Whatever, BMI). (Prod. Coastal Strawberries Prod.) (Writer: Nichols)-Unusual and Intriguing instrumental/vocal material marks Miss Nichols Buddah debut. Buddah 28

"JOHNNY BROWN-You're Too Much in Love with Yourself (Silver Arrow/ Fo:ward, ASCAP). (Writers: Saffer-Fields)—With a voice remarkably like Satchmo, Brown does a bang-up job on a sing-a-long gem that must be heard. Atlantic 2475

HUMAN BEINZ-Pied Piper (Chardon, ASCAP). (Writers: Kornfield-Duboff)
—Currently riding high on the Hot 100 with "Nobody But Me" on Capitol, group has a rousing revival of the Crispian St. Peters hit. Gateway 838

TOYS-You Got It Baby (Catalogue/Copperleaf, BMI). (Prod. Stan Kahan) (Writers: Arnell-Lisi-Rome)—Marking their debut on Musicor, group comes up with a driving rocker that's sure to garner much attention. Musicor 1300

LITTLE TONY-I Love Mary (Gil, BMI). (Prod. Brian Chalmers) (Writer: Kongas)—One of Italy's top vocalists makes his English debut on W.B. with a compelling rhythm ballad. Warner Bros. 7166

PETER'S PIPERS-Airplane (Cristobell, BMI). (Prod. Dick Corby) (Writers:

Hewlett-Tiley)—New group with a good new sound makes an im-

pressive disk debut with this easy beat rocker. Philips 40518 SHARON TANDY-World (Nemperor, BMI). (Prod. Richard Hill) (Writers: Gibb-Gibb)-Tune is currently riding the British charts via the Bee

Gees version, and Miss Tandy's treatment is its first introduction to the States, Atco 6556 LADY NELSON & HER LORDS-Picadilly Pickle (Timsonac, ASCAP). (Writer: Nelson)-Delightful and infectious instrumental should prove a left-

fielder to watch. Dunhill 4121 ARCHIE BELL & DRELLS-Dog Eat Dog (Cotillion/Orellia, BMI). (Prod. L. J. F. Prod.) (Writer: Bell)-Pop and r&b markets will latch on to

PAT FARRELL & BELIEVERS-All My Love (Ponderosa, BMI). (Prod. Ferbar Prod.) (Writers: Callander-Arduini)—Top production ballad is given a powerful vocal workout with much airplay and jukebox potential Diamond 239

this groovy rocker with something to say. Atlantic 2478

COUNTRY

Spotlights Predicted to reach the top 20 of the HOT COUNTRY SINGLES Chart

LORETTA LYNN-FIST CITY

(Writer: Lynn) (Sure-Fire, BMI)-The country's top female vocalist adds another link to her chain of Top 20 winners with this rhythm follow-up to "What Kind of a Girl." Powerhouse vocal and arrangement. Flip: "Slowly Killing Me" (Sure-Fire, BMI), Decca 32264

BILLY WALKER-SUNDOWN MARY

(Prod. Fred Foster) (Writers: Gantry-Baunach) (Combine, BMI)—Walker has a sure-fire smash with this change of pace rhythm ballad follow-up to his "I Taught Her Everything She Knows." Should hit the charts with impact. Flip: "Oh, Matilda" (Matamaros, BMI). Monument 1055

JEANNIE SEELY-WELCOME HOME TO NOTHING

(Prod. Fred Foster) (Writer: Hank) (Pamper, BMI)—Miss Seely shows a sparkling new side of her talents with this up-tempo Hank Cochran ballad, that should quickly surpass her "I'll Love You More" on the country charts, Flip: "Maybe I Should Leave" (Pamper, BMI). Monument

TEX RITTER-BUMP TIDDIL DEE BUM BUM

(Prod. Kelso Herston) (Writer: Walker) (Vidor, BMI)-Ritter should ride right to the top of the country charts and then swing over to the Hot 100. Clever material and exceptional performance is one of his most potent entries ever. Flip: "I Just Can't Get Away" (Vidor, BMI). Capitol 2097

DAVE DUDLEY-THERE AIN'T NO EASY RUN/ WHY I CAN'T BE WITH YOU IS A SHAME

(Prod. Jerry Kennedy) (Writers: Dudley-Hall) (Newkeys, BMI)-(Prod. Jerry Kennedy) (Writer: Dudley) (Newkeys, BMI)-Dudley follows up his "Anything Leaving Town Today with two powerror his "Truck Drivin" vein, while the flip is an exceptional original ballad with much pop potential. Mercury 72779

MARGIE SINGLETON-WANDERING MIND

(Prod. Merle Kilgore & Leon Ashley) (Writers: Singleton-Ashley-Kilgore) (Gallico, BMI)—Miss Singleton turns in a topnotch vocal performance of this smooth and meaningful ballad, which she penned with Leon Ashley and Merle Kilgore. Should prove her biggest hit to date. Flip: "Your Conscience Sends Me Flowers" (Ashmar, BMI). Ashley 2050

CHART

Spotlights Predicted to reach the HOT COUNTRY SINGLES Chart

JOHNNY WILLIAMS—Lock the Door Between Us (Cedarwood, BMI). HICKORY 1491 RAY CORBIN-Absence (Tree, BMI), MONUMENT 1050 BILL BOHANNON-Shreveport, Louisiana (Blue Crest, BMI), PAULA 292 DAVE KIRBY-Overnight (Pamper, BMI). ABC 11036



R&B

Spotlights Predicted to reach the TOP 20 of the TOP SELLING R&B SINGLES Chart

BOBBY BYRD & JAMES BROWN-YOU'VE GOT TO CHANGE YOUR MIND

(Prod. James Brown) (Writers: Brown-Byrd-Redd-Lenhoff) (Golo, BMI)— Byrd and Brown join forces in this groovy rock ballad that's given a wailing, soulful vocal workout. Loaded with top sales potential for both pop and r&b markets. Flip: "I'll Lose My Mind" (Golo, BMI). King 6151

CHART Spotlights Predicted to reach the R&B SINGLES Chart

JOHNNY THUNDER & RUBY WINTERS—We Only Have One Life (Let's Live It Together) (Zira, BMI). DIAMOND 238 J. J. BARNES-Hold On to It (Lebaron, BMI). REVILOT 216
CLIFF NOBLES-The More I Do for You, Baby (Dandelion, BMI). PHIL-L.A. of SOUL 310

All records submitted for review should be addressed to Record Review Department, Billboard, 165 W. 46th Street, New York, N. Y. 10036.

The Face I Love

B/W-ONCE IN AWHILE - A&M 906





Billboard



						APE KAG		ar D				THE RESIDENCE WAS DESIGNED BY		ACI	
b	ar a			STAR PERFORMER—LP's on chart 15 weeks or less registering greatest		ILAE		n Dollar	hart		-	Awarded RIAA seal for sales of 1 Million dollars at manufacturer's level. RIAA seal audit available	I A	VAI I	LA
rform	5	¥	WEEK	proportionate upward progress this week.	\ \ \	۳	O REE	Million	6	Week	WEEK	and optional to all manufacturers.	8	ž	Ë
ar Pe	eeks	st We	HIS V		8-TRACK	ASSET	EEL T	RIAA 1	Veeks	A tse.	THIS	ARTIST — Title — Label & Number	8-TRA	4-TRA	2466
. 55	8	1	1	BEATLES—Magical Mystery Tour		٦,	•	(3)	144	34	44	HERB ALPERT & THE TIJUANA BRASS-Whipped Cream		ŀ	1
)	8	2	2	Capitol MAL 2835 (M); SMAL 2835 (S) ROLLING STONES—Their Satanic Majesties Request				Nage (Diese.			& Other Delights A&M LP 110 (M); SP 4110 (S)		225	
j	20	2	2	London NP 2 (M); NPS 2 (S) DIANA ROSS & THE SUPREMES—Greatest Hits	20 0			(3)	35	42	45	Parrot PA 61012 (M); PAS 71012 (S)	*	•	ŀ
	20	3	3	Motown M 2-663 (M); MS 2-663 (S)					8	46	46	ROYAL GUARDSMEN—Snoopy & His Friends Laurie LLP 3042 (M); SLLP 2042 (S)			١
ř	8	5	4	HERB ALPERT & THE TIJUANA BRASS-Ninth A&M LP 134 (M); SP 4134 (S)		1		(<u>5</u>)	47	35	47	DOORS Elektra EKL 4007 (M); EKS 74007 (S)			ŀ
*	3	48	5	BOB DYLAN—John Wesley Harding Columbia CL 2804 (M); CS 9604 (S)		ı		(3)	54	50	48	MONKEES—More of the Colgems COM 102 (M); COS 102 (S)	٠		l
)	12	4	6	MONKEES—Pisces, Aquarius, Capricorn & Jones, Ltd. Colgems COM 104 (M); COS 104 (S)	1	ı		(3)	40	53	49	ANDY WILLIAMS—Born Free Columbia CL 2680 (M); CS 9480 (S)	Ě	•	ı
	13	7	7	TURTLES—Golden Hits White Whale WW 115 (M); WWS 7115 (S)	11	1	*	(8)	122	51	50	HERB ALPERT & THE TIJUANA BRASS-Going Places	•	ŀ	ŀ
	10	8	8	CREAM—Disraeli Gears Atco 33-232 (M); SD 33-232 (S)	П	ı		(3)	37	56	51	A&M LP 112 (M); SP 4112 (S) HERB ALPERT & THE TIJUANA BRASS—Sounds Like	•		ŀ
	14	9	9	MAMAS & PAPAS—Farewell to the First Golden Era Dunhill D 50025 (M); DS 50025 (S)	1.	١.	•	4	. 9	62	52	BOBBY VINTON—Please Love Me Forever			ı
	8	10	10	Parrot PA 61015 (M); PAS 71015 (S)	1.	•	٠	7	5	58	53	NANCY SINATRA-Movin' With			١.
	14	11	11	SOUNDTRACK—Camelot		•	٠	X	40	63	54	Reprise R 6277 (M); RS 6277 (S) BILL COSBY—Revenge		١.	ı
	17	12	12	Warner Bros. B 1712 (M); BS 1712 (5) VIKKI CARR—It Must Be Him		•		(8)	25	3763	55	Warner Bros. W 1691 (M); WS 1691 (5) ARETHA FRANKLIN—Aretha Arrives			
	34	6	13	Liberty LRP 3533 (M); LST 7533 (S) BEATLES—Sgt. Pepper's Lonely Hearts Club Band		·		11200	25	52	33	Atlantic 8150 (M); SD 8150 (S)			
	13	14	14	Capitol MAS 2653 (M); SMAS 2653 (S) DIONNE WARWICK—Golden Hits, Part 1				(1)	92	49	56	HERB ALPERT & THE TIJUANA BRASS—What Now My Love A&M LP 114 (M); SP 4114 (S)		ľ	l
	19	15	15	Scepter SRM 565 (M); SPS 565 (S) WES MONTGOMERY—A Day in the Life					24	54	57	DEAN MARTIN—Welcome to My World Reprise R 6250 (M); RS 6250 (5)	•		١
	0.041404611		16	A&M LP 2001 (M); SP 3001 (S) SOUNDTRACK—Dr. Zhivago				(3)	65	47	58	SOUNDTRACK—A Man & a Woman ("Un Homme Et Une Femme")	•	ŀ	l
	100	16	10	MGM 1E-6ST (M); 1SE-6ST (S)					27	55	59	United Artists UAL 4147 (M); UAS 5147 (5) YOUNG RASCALS—Groovin'			١
	25	19	1/	Reprise R 6261 (M); RS 6261 (S)	1514	75 35 T	3		18	61	60	Atlantic 8148 (M); SD 8148 (S) SOUNDTRACK—Dr. Dolittle		١.	١
	13	18	18	Columbia CL 2766 (M); CS 9566 (S)	•		31.		45	64	61	20th Century-Fox DTC 5101 (M); DTCS 5101 (S) ARETHA FRANKLIN—I Never Loved a Man the		١.	ı
	8	21	19	Gordy 924 (M); 924 (S)	Π	ı		(<u>ē</u>)	45	04	01	Way I Love You Atlantic 8139 (M); SD 8139 (S)			ı
	8	17	20	JEFFERSON AIRPLANE—After Bathing at Baxters RCA Victor LOC 1511 (M); LSO 1511 (S)	•	ı		(3)	108	72	62	ORIGINAL CAST—Man of La Mancha Kapp KL 4505 (M); KS 5505 (S)	•	ŀ	١
*	11	26	21	OTIS REDDING—History of Volt 418 (M); S 418 (S)	•	•			23	59	63	LEROY HOLMES & HIS ORK-For a Few Dollars More	•	ŀ	l
	14	23	22	BARBRA STREISAND—Simply Streisand Columbia CL 2682 (M); CS 9482 (5)	*	•	•	4	. 6	89	64	JUDY COLLINS—Wild Flowers	П		ı
*	12	28	23	LETTERMEN— "And Live!" Capitol T 2758 (M); ST 2758 (5)		٠			47	68	65	ANITA KERR/ROD McKUEN/SAN SEBASTIAN STRINGS-	•		l
	18	25	24	SOUNDTRACK—Gone With the Wind MGM 1E-10 (M); S1E-10 (S)		٠.				>1.0		The Sea Warner Bros. W 1670 (M); WS 1670 (S)			١
	6	27	25	DONOVAN-A Gift From a Flower to a Garden	11	ı		(3)	71	69	66	MONKEES Colgems COM 101 (M); COS 101 (5)			١
	152	13	26	SOUNDTRACK—The Sound of Music	•	١		*	. 8	81	67	VENTURES—\$1,000,000 Weekend Liberty (No Mono); LST 8054 (S)	П	ı	١
	15	22	27	RCA Victor LOCD 2005 (M); LSOD 2005 (5) DOORS—Strange Days				*	. 6	80	68	WHO—Sell Out Decca DL 4950 (M); DL 74950 (S)	П		١
	9	30	28	Elektra EKL 4014 (M); EKS 74014 (S) ED AMES—When the Snow is on the Roses	•	ı		(3)	103	75	69	BILL COSBY—Is a Very Funny Fellow, Right? Warner Bros. W 1518 (M); (No Stereo)	٠	ŀ	١
	61	20	29	RCA Victor LPM 3913 (M); LSP 3913 (5) TEMPTATIONS—Greatest Hits				095917	8	67	70	COUNTRY JOE & THE FISH-I Feel Like I'm	٠	•	١
	7	31	30	Gordy 919 (M); 919 (S) BEACH BOYS—Wild Honey				20app.c		70	71	Fixing to Die Vanguard VRS 9266 (M); VSD 79266 (S)		ä	I
	20		21	Capitol T 2859 (M); ST 2859 (S) ASSOCIATION—Insight Out	520				62	78	71	HERB ALPERT & THE TIJUANA BRASS-S.R.O. A&M LP 119 (M); SP 4119 (5)	Û		١
	30	32	31	Warner Bros. W 1696 (M); WS 1696 (S)					25	57	72	Atco 33-223 (M); SD 33-223 (5)	•		ı
	35	29	32	MONKEES—Headquarters Colgems COM 103 (M); COS 103 (S)					24	71	73	PETER, PAUL & MARY—Album 1700 Warner Bros. W 1700 (M); WS 1700 (S)		•	١
	20	24	33	FOUR TOPS—Greatest Hits Motown M 662 (M); MS 662 (S)	11	1	•		20	74	74	SMOKEY ROBINSON & THE MIRACLES—Make It Happen Tamla T 276 (M); TS 276 (S)	•	•	ı
	15	33	34	STRAWBERRY ALARM CLOCK—Incense & Peppermints Uni 3014 (M); 73014 (S)	11.	1			37	96	75	RAY CONNIFF & THE SINGERS—This Is My Song Columbia CL 2676 (M); CS 9476 (S)	ŀ	•	ı
	22	36	35	VANILLA FUDGE Atco 33-224 (M); SD 33-224 (5)		١.	**	(8)	75	76	76		•	•	١
+	9	73	36	PAUL MAURIAT & HIS ORK-Blooming Hits		٠.		1,5,000	8	83	77	JOHNNY MATHIS-Up, Up & Away		•	ı
	13	37	37	Philips PHM 200-248 (M); PHS 600-248 (5) ARLO GUTHRIE—Alice's Restaurant					10	79	78	Columbia CL 2726 (M); CS 9526 (S) MIRIAM MAKEBA—Pata, Pata			l
	15214	NAME OF THE OWNER OWNER OF THE OWNER OWNE	20	Reprise R 6267 (M); RS 6267 (S) WILSON PICKETT—The Best of					13	60	79	Reprise R 6274 (M); R5 6274 (5) CHER—With Love	П		l
	14	38	30	Atlantic 8151 (M); SD 8151 (S)	55 3		100		10	82	80	Imperial LP 9358 (M); LP 12358 (S) HARPERS BIZARRE—Anything Goes	١.		ı
	18	39	39	MITCH RYDER—All Hits New Voice NV 2004 (M); NVS 2004 (S)	•	•	• %	(3)	90	86	81	Warner Bros. W 1716 (M); WS 1716 (S) BILL COSBY—Wonderfulness			
	11	41	40	ELVIS PRESLEY—Clambake RCA Victor LPM 3893 (M); LSP 3893 (S)	•				7	85	82	Warner Bros. W 1634 (M); WS 1634 (S) DONOVAN—Wear Your Love Like Heaven			
	25	45	41	FLIP WILSON—Cowboys & Colored People Atlantic 8149 (M); SD 8149 (S)			•		14	40	92	Epic LN 24349 (M); BN 26349 (S) LULU—To Sir, With Love			1
	15	43	42	COWSILLS					10	84	84	Epic LN 24339 (M); BN 26339 (S) WES MONTGOMERY—The Best of			
	13	44	43	MGM E 4498 (M); SE 4498 (S) RAVI SHANKAR—At the Monterey International Pop				-A	5	95	85	Verve V 8714 (M); V6-8714 (S) BUTTERFIELD BLUES BAND—The Resurrection of Pigboy	1	8 10	
	25017	10.908	IN THE	Festival World Pacific WP 1442 (M); WPS 21442 (S)				×	i come	6.50	SCH!	Crabshaw Elektra EKL 4015 (M); EKS 74015 (S)	П		

1968

Compiled from National Retail Stores by the Music Popularity Chart Department and the Record Market Research Department of Billboard.

Continued on page 58

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				C	ONTINUED FROM PAGE 56								6	126	120	HUGH MASEKELA—Alive and Well at
2					De la constant de la		T	APE					22	121	121	RIGHTEOUS BROTHERS—Greatest Hits Verve V 5020 (M); V6-5020 (S)
oller		2		14	STAR PERFORMER-LP's on chart 15		ACI	KAG	ES				13	116	122	SAM & DAVE—Soul Men Stax 725 (M); \$ 725 (S)
o moi	Performer	Sar		WEEK	weeks or less registering greatest proportionate upward progress this week.	-1	1	ı	I				22	124	123	DIONNE WARWICK—Windows of the Scepter SRM 563 (M); SPS 563 (S)
RIAA Million Dollar		Weeks on	Week	50		8-TRACK	SACK	SETTE	REEL TO R		(1)		30	127	124	ROLLING STONES—Flowers
R	Star	×	Las	=	ARTIST — Title — Label & Number	8-1	4-1	3	RE				5	125	125	HERMAN'S HERMITS-The Best of, V
٠		48	94	86	MAMAS & PAPAS Deliver Dunhill D 50014 (M); DS 50014 (S)			l.	П		(3)		105	128	126	
		7	88	87	JIMI HENDRIX/CURTIS KNIGHT—Get That Feeling Capitol T 2856 (M); ST 2856 (S)	1.							10	129	127	MGM E 4324 (M); SE 4324 (5) HENRY MANCINI—Encore! More of th
		229	97	88	ORIGINAL CAST—Camelot Columbia KOL 562C (M); KOS 2031 (S)			١	•				21	102	128	
		13	87	89	BOX TOPS—The Letter-Neon Rainbow Bell 6011 (M); 60115 (S)	1.	ľ	ı	П	3	٩		44	132	129	
		24	77	90	BYRDS—Greatest Hits Columbia CL 2716 (M); CS 9516 (S)	1.	•		П	3	9		16	66	130	RAMSEY LEWIS—Dancing in the Street
(1)		41	90	91	BOB DYLAN—Greatest Hits Columbia KCL 2663 (M); KCS 9463 (S)		٠	l	П				47	133	131	RAY CHARLES—A Man & His Soul
		50	92	92	ED AMES—My Cup Runneth Over RCA Victor LPM 3774 (M); LSP 3774 (S)	١.		ı	ŀ				14	101	132	ABC ABC 590 X (M); ABCS 590 X (S) SOULFUL STRINGS—Groovin' With the
		19	93	93	MARVIN GAYE & TAMMI TERRELL—United Tamia T 277 (M); TS 277 (S)		•	ı	H			4		151	133	Cadet LP 796 (M); LPS 796 (S) LOVIN' SPOONFUL—Everything Playin
		18	103	94	GLADYS KNIGHT & THE PIPS—Everybody Needs Love Soul S 706 (M); SS 706 (S)				П			×		122	72,250	Kama Sutra KLP 8061 (M); KLPS 8061 BILL COSBY—Sings/Silver Throat
		40	91	95	CREAM—Fresh Atco 33-206 (M); SD 33-206 (S)		ŀ		П					144	135	Warner Bros. W 1709 (M); WS 1709 (S 5th DIMENSION—The Magic Garden
(1)		123	99	96	BILL COSBY—I Started Out as a Child Warner Bros. W 1567 (M); (No Stereo)	-			ŀ					20012-02	136	Soul City SCM 91001 (M); SCS 92001
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9		18	65	100	AL MARTINO—Mary in the Morning			П	ŀ				24	141	139	Crimson CR 502 (M); CR 502 S (S) NANCY SINATRA—Country, My Way
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	•	7	130	103	GLEN CAMPBELL—By the Time I Got to Phoenix	١.				-8		+	2	176	142	SOUNDTRACK—Walt Disney Presents
	^	19	106	104	Capitol T 2851 (M); ST 2851 (S) EDDY ARNOLD—Turn the World Around											of the Jungle Book Disneyland 3948 (M); ST 3948 (S)
		27	108	105	RCA Victor LPM 3869 (M); LSP 3869 (S) FOUR TOPS—Reach Out		П	П					58	142	143	Scepter SRM 555 (M); SPS 555 (S)
		11	107	106	Motown M 660 (M); \$ 660 (S) STONE PONEYS—Evergreen, Vol. 2		١.	П					12	153	144	CLEAR LIGHT Elektra EKL 401-1 (M); EKS 7401-1 (S)
		200400		107	Capitol T 2763 (M); ST 2763 (S)		1						5	159	145	ANTONIO CARLOS JOBIM—Wave A&M LP 2002 (M); SP 3002 (5)
		27	110	Texas	Gordy M 922 (M); S 922 (S)		Ш	П			(3)		72	157	146	MAMAS & PAPAS Dunhill D 50010 (M); DS 50010 (S)
9		40	109	108	PAUL REVERE & THE RAIDERS—Greatest Hits Columbia KCL 2662 (M); KCS 9462 (S)	1	ì		3.4				35	156	147	5th DIMENSION-Up, Up & Away Soul City SCM 91000 (M); SCS 92000
	*	2	138	109	20th Century-Fox 4196 (M); S 4196 (S)				•				37	149	148	HOLLIES—Greatest Hits Imperial LP 9350 (M); LP 12350 (S)
		136	113	110	HERB ALPERT & THE TIJUANA BRASS— South of the Border	1	•	٠	1				24	147	149	PETULA CLARK-These Are My Songs Warner Bros. W 1698 (M); WS 1698 (S
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	×	4	190		Columbia CL 2775 (M); CS 9575 (S)					6	٦		59	160	157	ABC ABC 595 (M); ABCS 595 (S) FRANK SINATRA—That's Life
9		129	118	117	BILL COSBY—Why Is There Air? Warner Bros. W 1605 (M); (No Stereo)	•	•	•	•		3		76	165	158	Reprise F 1020 (M); FS 1020 (S) RAY CONNIFF & THE SINGERS—Som Columbia CL 2519 (M); CS 9319 (S)
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	RIAA Million Dollar L	Jet.	hart		×	Awarded RIAA seal for sales of 1 Million dollars at manufacturer's level. RIAA seal audit available		ACI VAII	2.00	ES
	A Millio	Star Performer	Weeks on Chart	Last Week	THIS WEEK	and optional to all manufacturers.	8-TRACK	4-TRACK	CASSETTE	REEL TO RE
	₽	55	≽	126	120	HUGH MASEKELA—Alive and Well at the Whiskey	*		J	~
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			13	116	123	Stax 725 (M); S 725 (S)		(A)	140	8
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			30	127	124	ROLLING STONES—Flowers London LL 3509 (M); PS 509 (S)	ľ	ľ		
			5	125	125	MGM E 4505 (M); SE 4505 (S)	•	1000	•	
	(3)		105	128	126	ANIMALS—The Best of MGM E 4324 (M); SE 4324 (S)	•	•	•	
			10	129	127	HENRY MANCINI—Encore! More of the Concert Sound of RCA Victor LPM 3887 (M); LSP 3887 (5)	ľ			•
			21	102	128	SOUNDTRACK-To Sir, With Love Fontana MGS 27569 (M); SRF 67569 (5)	•	٠	٠	٠
	(3)		44	132	129	SOUNDTRACK—Thoroughly Modern Millie Decca DL 1500 (M); DL 71500 (S)	•	•		•
			16	66	130	RAMSEY LEWISDancing in the Street Cadet LP 794 (M); LPS 794 (S)	•	•	•	٠
			47	133	131	RAY CHARLES—A Man & His Soul ABC ABC 590 X (M); ABCS 590 X (S)	•	٠	٠	٠
			14	101	132	SOULFUL STRINGS—Groovin' With the Cadet LP 796 (M); LPS 796 (S)				
		*	4	151	133	LOVIN' SPOONFUL—Everything Playing	٠		٠	٠
		TO B	24	122	134	A STATE OF THE PROPERTY OF THE		•		٠
			5	144	135	Warner Bros. W 1709 (M); WS 1709 (S) 5th DIMENSION—The Magic Garden				
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			5	135	137	Dot DLP 3831 (M); DLP 25831 (S) SANDPIPERS—Misty Roses			٠.	
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			58	142	143	DIONNE WARWICK—Here There Is Love Scepter SRM 555 (M); SPS 555 (S)	•	٠	•	٠
			12	153	144	CLEAR LIGHT Elektra EKL 401-1 (M); EKS 7401-1 (S)				٠
			- 5	159	145	ANTONIO CARLOS JOBIM-Wave		٠	•	٠
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			19	148	151	Dunhill D 50006 (M); DS 50006 (S) JIMMY SMITH—Respect				
			320 424		152	Verve V 8705 (M); V6-8705 (S) BUFFALO SPRINGFIELD—Again	10	100		15.00
			13	136	153	Atco 33-226 (M); SD 33-226 (5)	123	125		3
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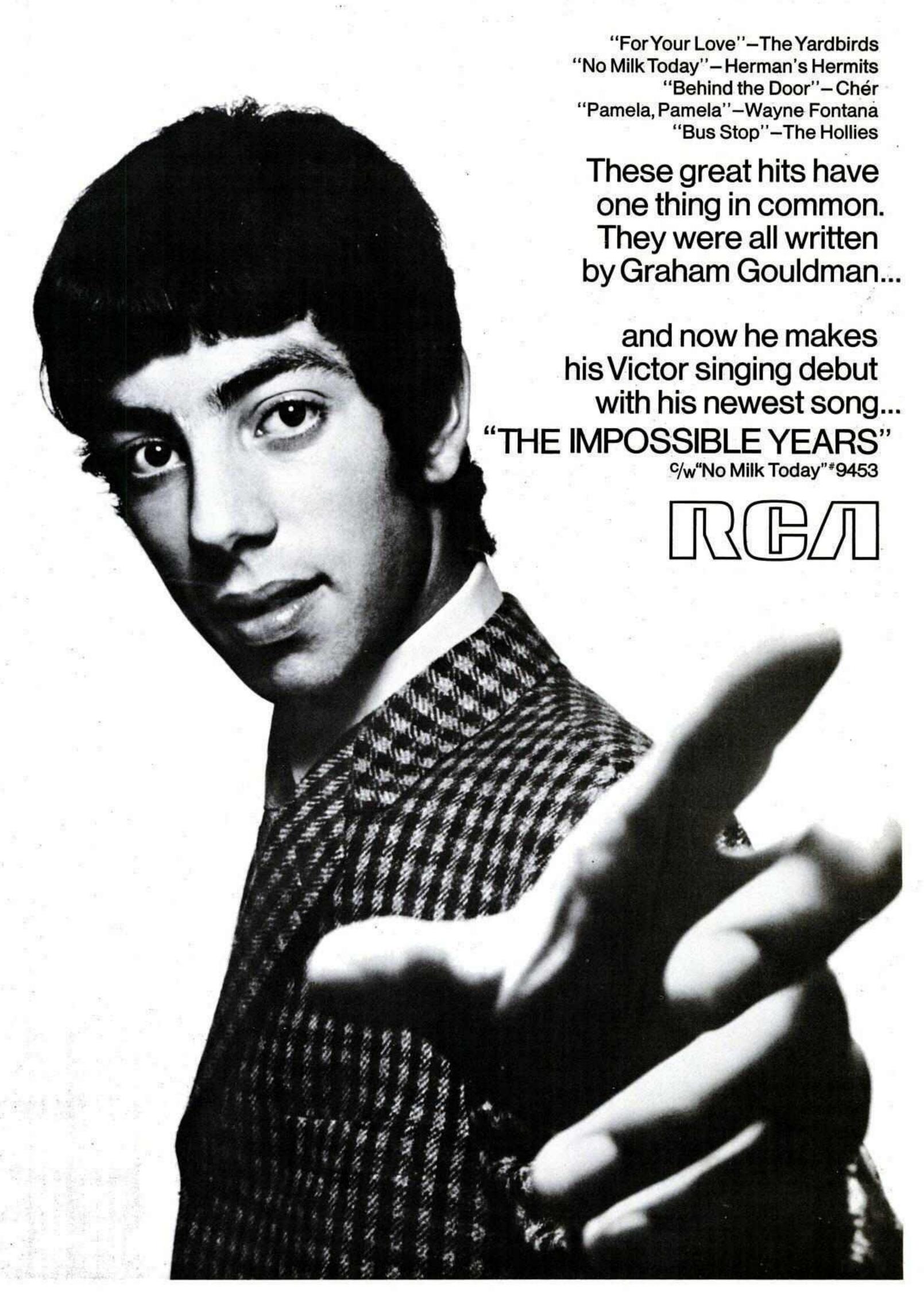
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		Weeks on Cha	weeks or less registering greatest proportionate upward progress this week.	proportionate upward progress this week.	8-TRACK	4-TRACK	CASSETTE	REEL TO BEEL	
		6	164	161	ELECTRIC PRUNES—Mass in F Minor Regrise R 6275 (M); RS 6275 (S)		•		
		70	162	162	SOUNDTRACK—The Wild Angels Tower T 5043 (M); ST 5043 (S)				
(1)		76	161	163	BEATLES—Revolver Capitol T 2576 (M); ST 2576 (S)	٠		ľ	
		4	168	164	JERRY BUTLER-Mr. Dream Merchant Mercury MG 21146 (M); SR 61146 (5)		•		
		56	170	165	YOUNG RASCALS—Collections Atlantic 8134 (M); SD 8134 (S)	٠	•	•	٠
		5	171	166	TONY BENNETT—For Once in My Life Columbia CL 2773 (M); CS 9573 (S)	٠	•		
		7	163	167	VARIOUS ARTISTS—Collection of Sixteen Original Big Hits, Vol. 8 Motown M 666 (M); MS 666 (S)		•	•	99
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		4	172	169	JULIUS WECHTER & THE BAJA MARIMBA BAND—Fowl Play A&M LP 136 (M); SP 4136 (S)	٠	•	•	•
		2	174	170	NANCY WILSON—Welcome to My Love Capitol T 2844 (M); ST 2844 (S)	•			
		46	179	171	TEMPTATIONS—Live! Gordy 921 (M); S 921 (S)	٠	•		ß.
		20	137	172	BEACH BOYS—Smiley Smile Brother T 9001 (M); ST 9001 (S)	a.•.	•		ji)®
	*	2	188	173	JOHN FRED & HIS PLAYBOY BAND—Agnes English Paula LP 2197 (M); LPS 2197 (S)	<u>, (</u> •	•		
	*	1	-	174	AL HIRT—Plays Bert Kaempfert RCA Victor LPM 3917 (M); LSP 3917 (S)	•			
	*	1	-	175	BUCKINGHAMS—Portrait Columbia CL 2798 (M); CS 9598 (S)	•			
	*	4	197	176	VARIOUS ARTISTS—Lyndon Johnson's Lonely Hearts Club Atco 33-230 (M); 33-230 SD (S)			1	
		3	178	177	WE FIVE—Make Someone Happy A&M LP 138 (M); SP 4138 (S)	•	•	+	•

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22	200	180	BAJA MARIMBA BAND—Heads Up! A&M LP 123 (M); SP 4123 (S)	•	•	•	•
	181	181	OTIS REDDING—Live in Europe Voit 416 (M); S 416 (S)	П			П
18	167	182	VARIOUS ARTISTS—A Collection of Sixteen Original Big Hits, Vol. 7 Motown M 661 (M); MS 661 (S)		•		1
27	187	183	SOUNDTRACK—Fistful of Dollars RCA Victor LOC 1135 (M); LSO 1135 (S)	•			ŀ
21	184	184	MANTOVANI—Hollywood London LL 3516 (M); PS 516 (S)	•	٠		ŀ
467	185	185	JOHNNY MATHIS—Johnny's Greatest Hits Columbia CL 1133 (M); CS 8634 (S)		•		П
3	186	186	ROD McKUEN-Listen to the Warm	ŀ			П
36	166	187	COUNTRY JOE & THE FISH—Electric Music for the Mind & Body Vanguard VRS 9244 (M); VSD 79244 (S)	•	•	•	1
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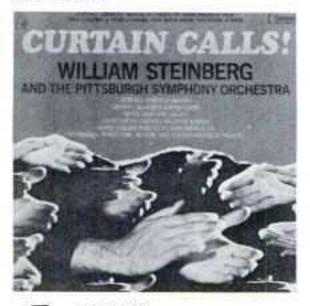
Album Reviews Continued





THE BEST OF DEL WOOD-RCA Victor LPM 3907 (M); LSP 3907 (S)

Del Wood pounding out some of her best, including "Down Yonder," "Waiting for the Robert E. Lee," and "Beer Barrel Polka." A nutsy sort of "Tennessee Waltz" is also here.





CLASSICAL

CURTAIN CALL-Pittsburgh Symphony (Steinberg), Command CC 11039 SD (S)

Here are some of the more popular and melodic works of Berlioz, Ovorak, Bizet, Saint-Saens, Ravel and Johann Strauss performed with great feeling by the Pittsburgh Symphony. The works are "light" in the classical sense, but the performance is heavyweight all the way.





LOW-PRICE CLASSICAL

KODALY/STRAVINSKY/VON EINEW Berlin Radio Symphony. (Fricsay). Heliodor HS 25069 (S)

This valuable new budget disk offers first low price listings of Kodaly's "Hary Janos Suite" and Stravinsky's "Movements for Piano and Orchestra" and a catalog restoration of Gottfried von Einem's "Ballade for Orchestra, Op. 23." The late Ferenc Fricsay ably conducts the excellent Berlin Radio Symphony in this album formerly available on Deutsche Grammophon,





I'M A FOOL TO WANT YOU-Sergio Franchi, RCA Victor LPM 3933 (M); LSP 3933 (S)

Exotic Mediterranean atmosphere permeates the whole album and Sergio Franchi enchants in songs such as the uptempo "Serenata" that jazzes romantically. Recommended for easy listening radio stations. "I'm a Fool to Want You" is slow, but still romantic.





LOW-PRICE COUNTRY

A ROSE AND A BABY RUTH-George Hamilton IV. RCA Camden CAL 2200 (M); CAS 2200 (S)

If the artist is big enough, a budget package like this can hit the chart fairly strong and George Hamilton IV is big enough. Here's his million-selling "A Rose and a Baby Ruth," as well as excellent versions of "The Wall," and "(That's What You Get) for Lovin' Me."





CLASSICAL

VIVALDI: COMPLETE FLUTE CONCERTOS-Rampal/Solisti Veneti (Scimone). Columbia D3S 770 (S)

This three-LP set, part of a special price series, displays Rampal in virtuosic style, And there's no parallel to the magnificent, precise way he treats soaring passages and the dramatic material. A tour de force, I Soloisti Veneti, directed by Claudio Scimone, plays flawlessly.





THE COMPLETE YUSEF LATEEF-Atlantic 1499 (M); SD 1499 (5)

This brilliant jazzman displays his amazing versatility on a number of instruments, and three of the tunes were written by him. His flute on "Rosalie" really moves; on "Kongsberg" his sax swings; and his obae work on "In the Evening" is groovy





THE DRIFTER'S GOLDEN HITS-Atlantic 8153 (M); 5D 8153 (5)

This package should prove a great golden oldie. It contains the group's smash hits from 1959 on up, included are "There Goes My Baby," "Save the Last Dance for Me," "Up on the Roof" and many more. Plenty of history here, as well as a dozen fine performances.





CLASSICAL

RACHMANINOFF: SYMPHONY No. 3/FANTASY-London Symphony (Previn), RCA Victor LM 2990 (M); LSC 2990 (S)

Andre Previn's growing stature as a conductor will be enhanced by this excellent recording. Under Previn's baton, the London Symphony captures the thoroughly Slavic flavor of these works. The "Fantasy for Orchestra, Op. 7" is a first listing.

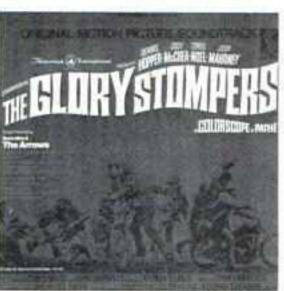




LOW-PRICE CLASSICAL

VERDI: RIGOLETTO MILLER/I LOMBARDI (Excerpts) -Various Artists/NBC Symphony (Toscanini). RCA Victrola VIC 1314 (M); VICS 1314 (S)

With Toscanini conducting, Warren, Milanov, Peerce, Moscona and Merriman sang the Fourth Act of "Rigoletto" in Madison Square Garden in 1944. This re-release of the performance should grace every opera buff's collection. The other side features Vivan Della Chiesa, cona in their 1943 and 1945 NBC broad-





SOUNDTRACK

THE GLORY STOMPERS-Soundtrack, Sidewalk DT 5910 (S)

The Arrows, familiar from the "Wild Angels" soundtracks, again shine with their hard-driving instrumentals in this soundtrack album, "The Stomper's Party" and "In a Dream Away" are top cuts by them in this psyched-lic, motorcycle film Other good drivers include "There is a Party Coing On" by Max Frost and the Troopers and "The Stompers' Ride" by Eddie and the Stompers.

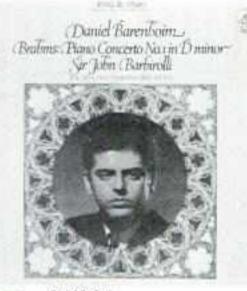




POP

BOOGIE WITH CANNED HEAT-Liberty LST 7541 (S)

A good follow-up to their previous chart album, is this bluesy 11-cut LP with the instrumental sections of numbers clearly the high points. The lengthy "Fried Hockey Boogie," virtually all instrumental, is a good example of this. "Turpentine Moan" and "Evil Woman" also are good cuts.





CLASSICAL

BRAHMS: CONCERTO No. 1-Barenboim / New Philharmonia Orch. (Barbirolli), Angel S-36463 (S)

Daniel Barenboim grows in stature with each appearance and each recording and this pressing of the familiar "Piano Con-certo No. 1" is another case in point, Dexterous, yet delicate, Barenboim is a pleasure to hear. Sir John Barbirolli conducts the superb New Philharmonia Orchestra in a tight performance.





LOW-PRICE CLASSICAL

THE ART OF TITO GOBBI-Seraphim 51B 6021 (5)

Gobbi's artistry is displayed in arias and songs in this two-record set, a true bargain. Alberto Erede expertly conducts the Philharmonia Orchestra in the aria side, which includes such gems as "Plebe! Patrizi" from "Simon Boccenegra" and the Credo from "Otello," Gerald Moore is the accompanist for a "Romantic Songs" side. Well-known selections abound in a side of Italian and Neopolitan popular songs.





THE LAST WORDS-Atco LP 33 235 (M); SD 33 235 (S)

Here's a young American group with a truly bright future in a first-rate debut album, Including two singles, "Can't Stop Lovin' You" and "I Wish I Had Time," this disk is loaded with good material. Their extended versions of older rock numbers such as "You've Lost That Lovin" Feelin'," "No Reply" and "Be My Baby" are fresh with different twists. Mark Lindsay's "Mor'een" also is done well.





OUR LOVE AFFAIR-The 50 Guitars of Tommy Garrett. Liberty LSS 14041 (S)

The rippling, melodic interpretations of Tommy Garrett and his 50 guitars . . . this time involved in a theme of romance. Tunes include "This Is My Song," "If Ever I Would Leave You" and "Never My Love." A beautiful, relaxing album.





CLASSICAL

SCHUMANN: LIEDER - Dietrich Fischer-Dieskau, DGG 139 326 (\$

Twenty-one beautiful little romantic pieces receive sparkling treatment from Dieskau's rich, vibrant voice. Included are Schumann's adaptations from Bruns' "The Captain's Wife" and his "The Highlander's Farewell," and Byron's "The Riddle." Joerg Demus' plano accompaniment is su-





LOW-PRICE CLASSICAL

SCHUBERT: SYMPHONIES Nos. 8 & 5-NBC Symphony (Toscanini). RCA Victrola VIC 1311 (M); VICS 1311 (5)

Time has not tarnished the glamour of this disk, and the critics and record buyers will realize it. The "Unfinished," with its haunting melody, remains a highlight of the great maestro's recording career.





THE SUNSHINE COMPANY-Imperial LP 9368 (M); LP 12368 (5)

The Sunshine Company, another group inspired by the Mamas & Papas, Spanky, etc., has packaged a cheery bundle of fun tunes, streamlined with smooth, bouncy harmonies like "Look, Here Comes the Sun" and "It's Sunday." The LP, sure to challenge the charts, has other neatly done songs with the California flavor that merit an audience.





POP

SOUL AIN'T NOTHIN' BUT THE BLUES-Pat Lundy, Columbia CL 2788 (M); CS 9588 (S)

Miss Lundy makes an impressive album debut after a good selling single, "City of Stone" (included in this LP). Her voice is earthy, penetrating; her style combines soul with blues. Material is broad, ranging from a rocking "What Now My Love" to an exceptionally fine blues effort on "God Bless the Child." Arrangements are exciting.

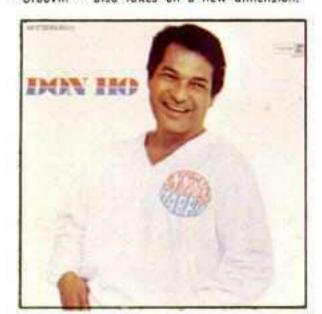
Album Reviews





LADY SOUL-Aretha Franklin. Atlantic 8176 (M); SD 8176 (S)

A hot artist with a hot album, Aretha Franklin not only has two big singles here in "A Natural Woman" and "Chain of Fools," but eight other soul-filled selections. For uptempo cuts, it would be dif-ficult to beat James Brown's "Money Won't Change You" or Ray Charles' "Come Back Baby," while "Ain't No Way" is charged with excitement in a slower vein. "Groovin" " also takes on a new dimension.





INSTANT HAPPY-Don Ho. Reprise R 6283 (M); R5 6283 (S)

Don Ho continues to grow and "Instant Happy," has just added to his fame, to the people's enjoyment. Other good tunes-"Sands of Gold," "White Silver Sands," "I'm Home," and "Mahi Puni," All should get radio exposure, thus boosting the LP.





LOVE, LOST & FOUND-Jay & The Techniques. Smash MG5 27102 (M); SRS 67102 (S)

Starting off with their current hit "Strawberry Shortcake," Jay & the Techniques have a winning collection of mainly easy-to-take upbeat material. "You Gave Me Somebody to Love," "If I Should Lose You," and "When Love Slips Away" also are good numbers in this 12-cut al-





COUNTRY

HEART TO HEART-Jean Shepard. Capitol ST 2871 (S)

In "Break My Mind," Jean Shepard has wrapped a vocal package of dynamite up in one song. A superlative performance and a potential hit single. "I Don't See How I Can Make It" swings, "Hangin" On" is smooth and mellow.





GOIN' TO MEMPHIS-Paul Revere & The Raiders. Columbia

CL 2805 (M); CS 9605 (S)

Memphis soul music is a natural for Paul Revere and the Raiders (featuring Mark Lindsay). The group has always had soul elements in its style. An example is the Raiders recent hit "Peace of Mind," which tits in here with such other material as "I Don't Want Nobody (To Lead Me On)," "Boogaloo Down Broadway," "No Sad Songs," and "Soul Man." "Cry on My Shoulder" also is outstanding.





THE MANTOVANI TOUCH-Mantovani & His Orch. London LL 3526 (M); PS 526 (5)

The Mantovani touch, precise and flowing, was never better than it is on this album, His arrangements are colorful and original, Tunes include "Alfie," "Impossible Dream," "What Now My Love" and "Puppet on a String." An album of pure delight.

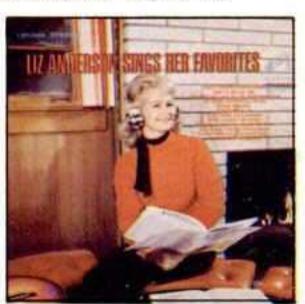




POP

SOMETHING ELSE BY THE KINKS -Reprise R 6279 (M); RS 6279 (5)

Still specializing in inventive lyrics and melodic take-offs, the Kinks have another in their series of bright albums. Suggestions of vaudeville are evident in "End of the Season," while Romberg's "The Desert Song" is recalled in "Toy Soldier." "David Watts" and "Waterloo Sunset" offer social comment. Other top selections include "Death of a Clown," "Love Me Till the Sun Shines" and "Lazy Old Sun."

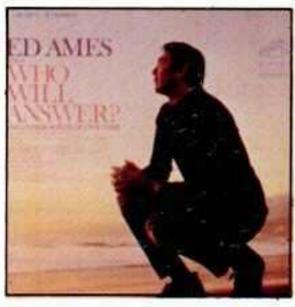




COUNTRY

LIZ ANDERSON SINGS HER FAVORITES-RCA Victor LPM 3908 (M); LSP 3908 (5)

Tasteful is the word for this album. The term is applicable to Miss Anderson's performances, to the choice of songs, and finally, to the production by Felton Jarvis. Jockeys and dealers will undoubtedly like this one.





ED AMES SINGS WHO WILL ANSWER & OTHER SONGS OF

OUR TIMES-RCA Victor LPM 3961 (M); LSP 3961 (S)

This one has all the ingredients for one of the big records of the year. Titled after Ames' hit single, the rest of the album shows the artists' range with such diverse hits as "Blowin' in the Wind," "Massachusetts" and "Monday, Monday."





IT'S A GREAT LIFE-Trini Lopez. Reprise R 6285 (M); RS 6285 (S)

Lopez sings out in his exciting style on another high scoring LP. Title tune starts things rolling as Lopez turns on his smooth charm and never lets go. Don Costa's fastpaced arranging couldn't be better.





POP

LP 33 227 (M); SD 33 227 (5)

HEAVY-Iron Butterfly, Atco

A group, conscious of today's music, with the ability to construct expressive themes. Lyrics pack wallop; the music drives. "Get Out of My Life, Woman" has obvious blues influence. "Gentle as It May Seem" very danceable; commercial. Recommended: "So-Lo," "Iron Butterfly Theme."





COUNTRY

THE SON OF HICKORY HOLLER'S TRAMP-Johnny Darrell, United Artists UAL 3634 (M); UAS 6634 (S)

This is a solid package and it opens with the strong single, "The Son of Hickory Holler's Tramp"-a great piece of material. Darrell maintains the impact with such tunes as "My Elusive Dreams," "Break My Mind," "Laura" and others.





HORIZONTAL-Bee Gees. Atco LP 33-233 (M); SD 33-233 (S)

The Bee Gees' popularity can only increase with material as fine as the 12 cuts in this, their second Atco album. In addition to the title song and the hit "(The Lights Went Out in) Massachusetts," the quintet goes blues in powerful "And the Sun will Shine" and "The Change Is Made" and harder in "Day Time Girl." "Really and Sincerely" is another gem.





POP

THE ROSE GARDEN-Atco LP 33-225 (M); SD 33-225 (S)

Beginning with their Top 20 hit "Next Plane to London," the Rose Garden has an auspicious album debut here. The folk-rock group is at its best in upbeat numbers, such as "Till Today" and "Coins of Fun." Other gems include "Look What You've Done" and "February Sunshine."





THE BONNIWELL MUSIC MACHINE—Warner Bros. W 1732 (M); WA 1732 (S)

The importance of electronics to today's sound is best demonstrated in this 14-cut album with the renamed Bonniwell Music Machine, now acknowedging Sean Bonniwell, who wrote all the material. This LP features the singles "Me, Myself, and I," "Astrologically Incompatible" "Bottom of the Soul," "Double Yellow Line" and "The Eagle Never Hunts the Fly." "Soul Love" is also topnotch.





COUNTRY

BONNIE GUITAR-Dot DLP 3840 (M); DLP 25840 (S)

"Stop the Sun" is her current hit single, but it's on a song such as "A Woman in Love," an uptempo ballad, that Bonnie Guitar really excels. She has a voice as clear as a mountain stream and her performance on "Wings of a Dove" and "Sweet Dreams" is just as refreshing,





I'M IN LOVE-Wilson Pickett. Atlantic 8175 (M); SD 8175 (S)

You can't sit still while Wilson Pickett's "Stagger Lee" is spinning. Matter of fact, it's difficult to sit still on any of the carousers on this soul-carousel . . . even the slow, drifting, emotional "I'm in Love," his current hit single. "Don't Cry No More" combines a soul-sax-solo by King Curtis with the soul-searching vocal of Pickett.





POP COUNTRY-Margaret Whiting. London LL 3527 (M); PS 527 (5)

Margaret Whiting spins a deft touch on a country song called "I Almost Called Your Name" that was an easy listening hit and "It Keeps Right on a Hurtin" is a new single just released that will get heavy airplay. Both are here, along with a zinging "I Hate to See Me Go." She's really a country girl at heart . , . or so you'll believe after listening to this pleasant pop-flavored country package.





COUNTRY

JUST FOR YOU-Ferlin Husky & The Hush Pupples. Capitol ST 2870 (S)

"Just for You," his current hit, and "You Pushed Me Too Far" stack up as the sales impetus for this LP, but special mention should be made of Ferlin Husky's tribute to a writer named Jimmy Peppers, who's present with five tunes here, including two that are quite good—"Lonesome Out To-night" and "The Bridge I Have Never Crossed." The latter could become a major





COUNTRY

man. RCA Victor LPM 3920 (M); LSP 3920 (S)

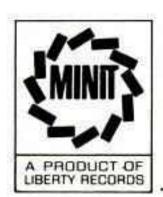
Don Bowman turns his comic barbs at folk singers and hippies in this successful set of spoofs. Legit folk songs provide background and points of departure in some cases, but "Green Sleeves" never before sounded like it does in this album. Other top cuts include "Tom Dooley Baby," "Streets of San Francisco," "Deal-yer's Stoned," and "House of the Setting Sun."

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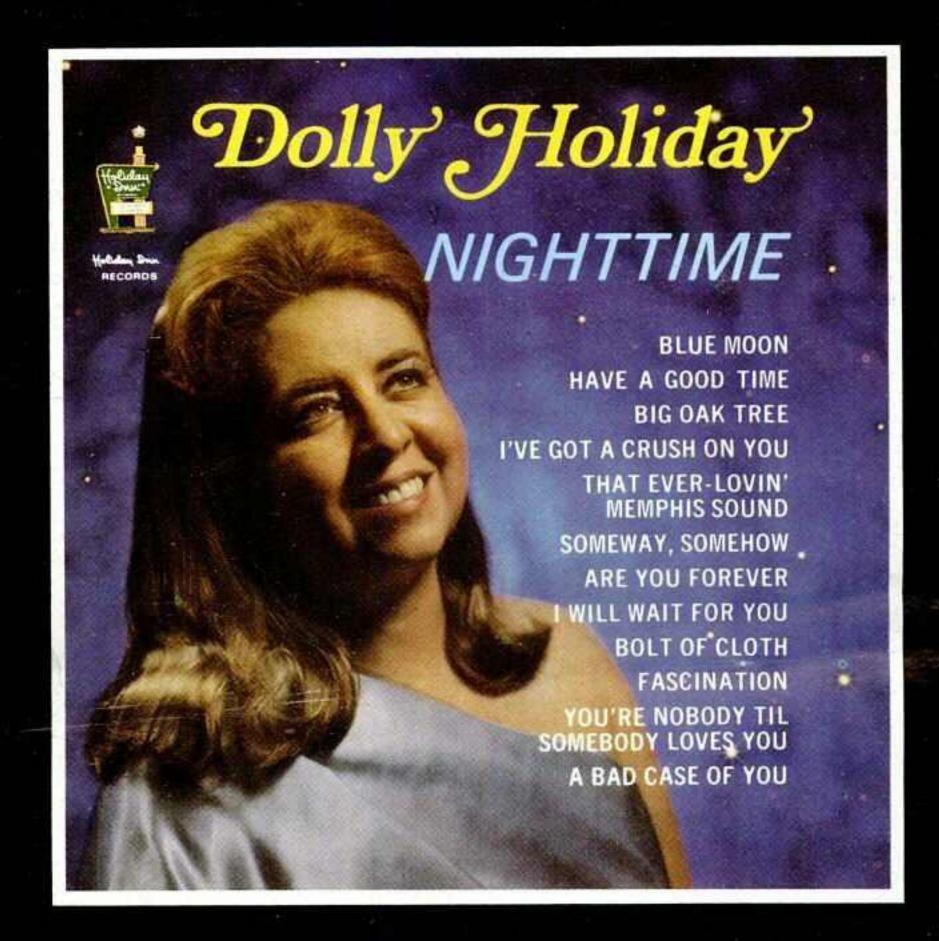


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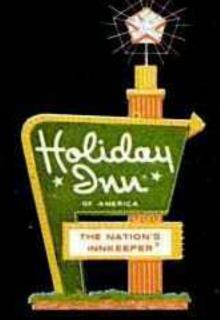


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