APRIL 17, 1965 • SEVENTY-FIRST YEAR 50 CENTS

The International Music-Record Newsweekly

Radio-TV Programming . Phono-Tape Merchandising . Coin Machine Operating

# ColumbiaMullingChange In Title to CBS Records

### By MIKE GROSS

NEW YORK-Talks are now going on at the upper echelon levels of the Columbia Broadcasting System about changing the name of its subsidiary disk division here from Columbia Records to CBS Records.

The probability of a title change-over stems from the continual build-up of the CBS Records label overseas and the desire of many American-based labels to get a "one-logo" identification around the world.

It's a tough decision for the CBS brass to make, since Columbia Records has been an established name in the industry for the past 75 years. At any rate, it has been learned that discussions have been going on among William Paley, CBS board chairman; Dr. Frank Stanton, CBS president, and Goddard Lieberson, president of Columbia Records, on the advisability of a label change.

It is also part of the pattern of establishing CBS as an entity under one roof, which is now taking place as all the facets of the complex empire are moving into one house-the new building between 52d and 53d streets on the Avenue of the Americas. Columbia Records is partially moved in and it's expected that the transfer will be completed sometime in May.

CBS Records has become an important entity in the disk division's operation. The CBS Records label was launched in 1962 and it is now represented in 65 countries.

The concept of having a onelabel name around the world has been developing steadily among U. S.-based record manufacturers during the past several years, due to their realization of the importance and impact of "universal identification."

RCA Victor, for example, during the past four years, has

been getting its logo spread around the world. In some countries it is restrained from using the "little dog" trade-mark because this is owned in over-

### (Continued on page 8)

# **Dick Clark on British Binge**

LONDON-Dick Clark has been here buying British talent like it's about to become priceless. With big British names already set for his spring Caravan of Stars, Clark set others for the two packages he will have on the road concurrently this summer.

He booked Peter and Gordon for a tour from July 2 to Sept. 6, and the Hollies for the same period. Among others, he is clinching are the Moody Blues, the Yardbirds and Unit Four



JIMMY DEAN, America's spokesman for country music, wows them weekly on his network TV show. Many top country and western names have been showcased on the popular program that is presented every Thursday at 10 p.m., EST. Jimmy has a great new hit single, "The First Thing Every Morning," which he introduced on the show. (Advertisement)

# **Coinmen Support 1-Speed Concept**

### By CLAUDE HALL

NEW YORK-One-speed-331/3-for the music machine industry would cut operating costs, eliminate inventory confusion, increase programming, and boost revenue is the consensus of most operators, one-stop distributors, and manufacturers.

However, all believe that it's up to the record manufacturers to force the issue and some believe that stereo music-especially in discotheque locations-may eventually be the lever that will tip the full change-over.



MARTHA AND THE VANDELLAS are currently touring in Great Britain and France with the TAMLA-MOTOWN SHOW. Their Gordy Records' hit, "NOWHERE TO RUN," is climbing the top 10 of the Hot 100, and their new album, "DANCE PARTY" (Gordy 915), will be available shortly. The group will be back in the U.S. late this month. (Advertisement)

Plus Two.

Clark had some strong things (Continued on page 14)

# APRIL 13 IS SIGNIFICANT IN LEAR'S CAREER

NEW YORK-April 13 has been a noteworthy date in Bill Lear's career, particularly in his relations with RCA Victor. On April 13, 1934, Lear concluded an agreement with RCA Victor which proved to be a milestone in his business life. This year, April 13 (Tuesday), brings Lear and RCA Victor together once again.

On this date, RCA Victor plans to demonstrate the new Lear eight-track stereo cartridge for car and home use before representatives of leading record companies. An invitation was sent via wire by George Marek, RCA vice-president and general manager of the RCA Victor Record Division, to top executives of the various record companies to attend the demonstration Tuesday morning.

"A single speed is ideal for the music machine industry-and the 331/3 speed is the only one that makes rhyme or reason," said A. D. Palmer, advertising and sales promotion manager of the Wurlitzer Co.

On the operating level, a single-speed mechanism would be less complicated than the current dual-speed mechanism now in most juke boxes, Palmer pointed out, would require less service and would be cheaper to produce and it would seem, of course, that operators would be able to buy new equipment for less money and enable them to upgrade equipment more rapidly.

(Continued on page 47)

# **Paper Agents Ripped By Talent Agencies**

SAN FRANCISCO-"Paper Agents," unscrupulous independent bookers who illegitimately negotiate with colleges for entertainment packages, are an irritant plaguing professional talent agencies. The growth of these bookers was discussed publicly for Billboard by leading talent agencies at the 42d annual conference of the Association of College Unions last week at the Sheraton Palace Hotel.

Such companies as Willard Alexander, William Morris, Associated Booking Corp. and Perenchio Artists' Representa-

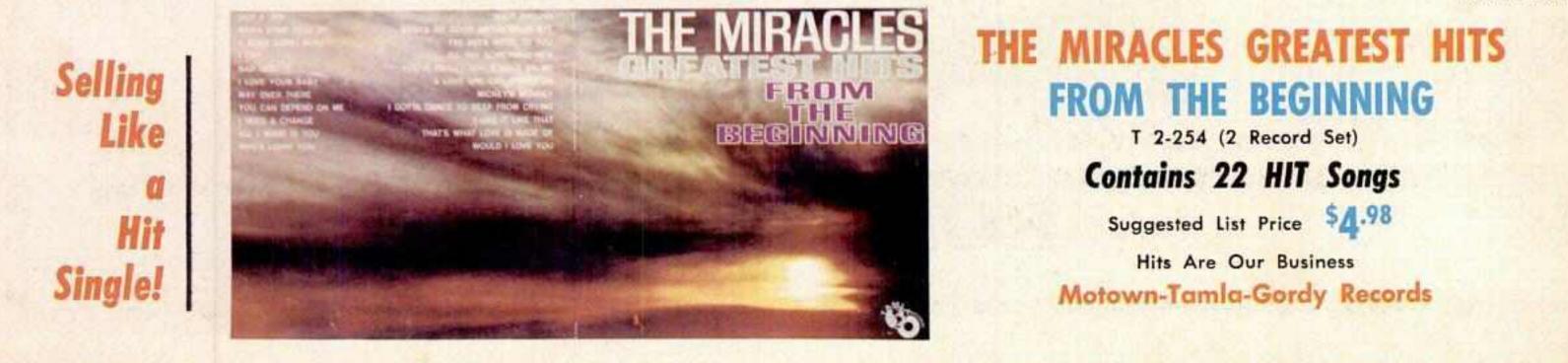
tives, all blasted the actions of these "paper agents" whom they claim pilferize unsuspecting and uninitated college talent bookers while remaining out of reach of recriminations.

### Middlemen

Applying a dab of ointment to these acerbic pronouncements (Continued on page 3)

**Complete** Coverage of the Association of **College Unions' Conference** appears on Page 3

(Advertisement)



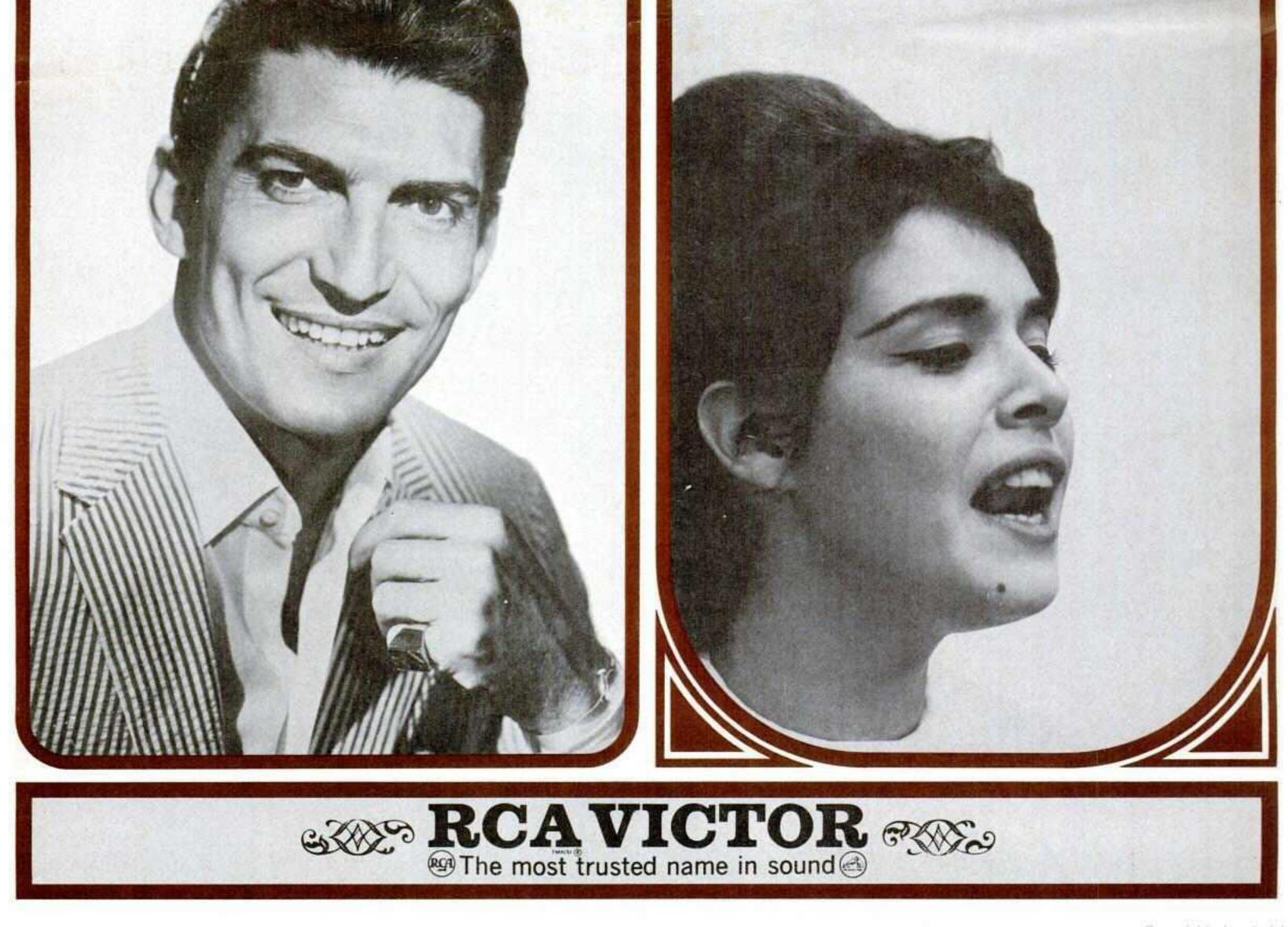


# TWO NEW SINGLES-A DOUBLE FEATURE FOR SALES

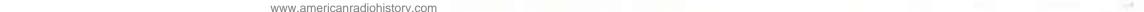
# SERGIO FRANCHI

"TAKE THE MOMENT" "/w "SOMEONE LIKE YOU" Both from the new Richard Rodgers show #8552 **GARNETT** "I'LL CRY ALONE" "WHERE DO YOU GO TO GO AWAY" from her album "Lovin' Place" #8549

GALE



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# **Talent Agencies Assail 'Paper Agents'**

# **Tab Colleges** As Easy Prey For Sharpies

## Continued from page 1

was NYU's Hans Hopf, who said there were "paper agents" with whom colleges have had reasonably good dealings. Referring to them as "middlemen," Hopf called attention to the association's own directory published last year offering guidelines for dealing with talent agents.

"Everybody has the guide," Hopf noted, "but not everybody reads it. The people who get stuck are those who don't follow the advice in the guide book."-Falling into this category are new, young student union directors plus undergraduates buying talent for student functions. In many instances the students are minors which complicates matters further. Hopf said the agencies themselves were at fault for selling acts to these middlemen.

Jerry Perenchio, head of the one-year-old agency bearing his name, said in the last few years the unauthorized agent situation has gotten worse because "the college market has developed so tremendously and the sharpies are jumping on board." With so many professional acts playing the college circuit, it has become extremely difficult for the nonprofessional collegiate talent buyer to keep track of who represents whom, Perenchio feels.

# **Talent-Buying Showcase** Formed at ACU Conference

By ELIOT TIEGEL SAN FRANCISO-A talentbuying marketplace has been established at the College Unions

conference. A record number of eight talent agencies met with college entertainment bookers. A total of 45 exhibitors displayed their wares for the union directors during the Sunday-Wednesday (4-7) convention. Approximately 725 persons attended the educator's conference, marked by two firsts. It was the ACU's first time in San Francisco and the first time overseas delegates participated in the 51-year-old organization's annual conclave.

The ACU reported its membership as 590 schools, up 1.14 over last year. The union directors, whose facilities are usually the social centers for their colleges, touched upon the entertainment aspect of their jobs in only one meeting dealing with broadening the union's musical horizons.

### **Talk Business**

It was through the in-person meetings with talent agency representatives, many of whom they had been dealing with on the phone but had never met personally, that the educators got down to the nitty gritty of talking business.

The convention was designed

tors' booths during designated hours.

Agencies exhibiting their talent rosters were Ashley Famous, Associated Booking Corp., GAC-ITA, Perenchio, W. Colston Leigh, Willard Alexander, William Morris and Universal Attractions. The Interstate Cultural Network offered material relating to elosed-circuit TV presentations of plays, opera and ballet.

Some union directors started booking dates immediately, others waited until the last two

# **Ray Charles** Moves Base To W. Coast

HOLLYWOOD - Ray Charles' musical enterprises have been incorporated in the new R.P.M. Building, 2107 W. Washington Boulevard, Los Angeles. Charles' music firms were previously in New York.

Located in the building built by the singer himself are Tangerine Records, which produces product for release by ABC-Paramount, Ray Charles Enterprises, Tangerine Music, Racer Music and Racer Personal Management. The building also houses a recording studio. Artists under contract to Tangerine are Louis Jordan, Percy Mayfield, Margie Hendrix, Lula Redd, Shirley Gunter, Terrell Prude, George Wydell, Marv Jenkins, Barbara Middleton and Donnie McGowan, among others.

days. Depending on the agency spoken to, their moods were enthusiastic or blase over business discussed.

The most significant achievement in having talent agencies meet with union directors, both parties agreed, was that it gave them a common ground to discuss their operations and gain understanding of each other's needs.

### Personal Mgrs. Attend

Several personal managers also attended the gathering, including Lee Magid, Buck Ram, Kenny Dennis and the Gerald Purcell office.

Overseas delegates were from Japan, Taiwan, Hong Kong, Puerto Rico, Philippines, England and Australia.

Entertainment was provided by the Eddie Cano quartet at the opening night banquet, Art Nortier's ragtime trio at the ACU president's reception, the Backporch Majority at the hungry i, Glenn Yarbrough at U.C.'s Berkeley campus and Earl Wrightson and Lois Hunt at the concluding conference banquet.

The emphasis at the business meetings dealt with topics designed to improve union operations, with the show business aspect one minor segment of

# ACU Maps 'Who's Who' **On** Bookers

SAN FRANCISCO-Regional directories revealing business practices of talent agents will be formulated to assist college buyers in ferreting out dishonest booking agents, revealed Hans Hopf, chairman of the Association of College Union's artists representatives committee last week.

Hopf told Billboard that ACU would set up five or six directories listing names of all bookers in those areas and their deals with colleges. When a school is approached by an agent unknown to a union director, the director need only check the region's directory located at one school to ascertain which colleges in that area have done business with the agent. The director then contacts each school to learn the legitimacy-or lack of it-of this unknown booker.

This move by the ACU is meant to minimize the incidence of members being victimized by bookers called "paper agents" who promise acts for which they are unauthorized to represent. (See separate story.)

This directory will never recommend any agency or release talent fees, Hopf said because the ACU does not want to get involved in individual commit-

### Unauthorized Reps

As the agents explained, the problem involves local agents offering colleges acts for which they are unauthorized to represent. These "paper agents" receive a down payment-oftimes substantial-and either contact the school one day before the scheduled concert to announce the act has become "unavailable," and suggesting an act they can produce, or they don't return the down payment. Sometimes these middlemen offer acts way below the standard price. "Most are not franchised," explained Perenchio, "so you can't reach them through the

# **GRAMMY FETE** TO ATTRACT RECORD CROWD

NEW YORK-The Grammy Awards presentation ceremonies Tuesday (13) in the four top music cities of the nation will attract the largest audience to ever attend the event. George Simon, executive director of the National Academy of Recording Arts and Sciences, said more than 600 will be at the presentations here, 300 in Nashville, 500 or more in Los Angeles, and 250 in Chicago.

Seven new talents have been added to the roster who'll present awards in New York City-Arthur Fiedler, Miram Makeba, Eddy Arnold, Nancy Adams, Ethel Ennis, and Father Norman O'Connor, a NARAS governor. Pat Boone has been added to the entertainment roster at Los Angeles ceremonies.

### 

to expressly eliminate exhibitor hospitality suites, so delegates spent their working hours at the meetings and visited exhibi-

unions." It's equally difficult to halt their tactics through legal action because they present themselves as "producers" not agents, Perenchio said. Sending out cease and desist letters has no effect, the agencies report.

The legitimate talent agencies would be in violation of restraint of trade if they banded together to halt these "paper agents." What they can do is pass the word around about alleged trouble makers when they become known.

(Continued on page 8)

**Cantagiro** Tour Will Include **Foreign Hops** 

ROME-If plans of promoter Ezio Radaelli take shape, Moscow, Zagreb, Paris and Madrid would be included as one night stands, along with 13 Italian cities in the 1965 Cantagiro singing tour of Italy, to be held between June 24 and July 11.

The tour, which carries 16 name singers and 16 beginners, pits one against the other in contests during the tour and then holds semi-finals and finals for elimination on the final two nights at Fiuggi, the spa near Rome. The entire entourage numbers 250.

(Continued on page 14)

## Stax's 1st Single

NEW YORK-Stax Records has issued its first single, "Goodnight Baby," with Sam & Dave. The label is distributed by Atlantic Records.

Staff a&r man is Mike Akopoff; staff arranger, Otis Hayes, with Joe Adams general manunion life.

Next year's convention will be held March 20-23 in New Orleans at the Roosevelt Hotel with Tulane University the host school.

Named to ACU's executive roster for 1965-1966 were Bill Scott, president, University of Houston; George Stevens, president-elect, Oregon State; regional vice-president Leon Kottner, Iowa University and secretarytreasurer Ed Whiting, Cornell. Outgoing president was Si Ellingson, University of Oregon.

big factor in high schools," said

Abby Hoffer of the Willard

Alexander agency. "Kids are

also becoming dance-minded

on a local level, one agent said

it was too early to start thinking

about high school tours. "If an

act has a hit record, the kids

want to hear him," said Frank

Rio of Associated Booking Corp.

ris pointed to 6,000 seat high

school auditoriums as allowing

for hugh audiences. Student

government associations can

raise the money required to pay

for a top name act. The move-

ment is big in the Midwest,

where William Morris' Bob

Ehlert says it has been growing

for the past two years. Schools

can spend from \$2,000 to

Once a school runs a success-

While the high school market

ful concert, it sets a contingency

fund which allows it to plan for

is still a relatively virgin terri-

tory, it is a new-found ambrosia

for talent and bookers looking

to fill in gaps in their schedules.

\$4,500, Ehlert explained.

future attractions.

Steve Lieber of William Mor-

While the action is currently

ments or recommendations. "The talent agencies would like us to blacklist 'paper agents' but they're isolated cases," Hopf noted.

Washington NYU The Heights union director explained the idea was for his conferes to informally pass around information about bad apples. "Our biggest weapon is that we talk to each other," he said wryly. "We are also sensitive about our own members who do foolish things."

The aggressive personality (Continued on page 8)

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# HIGH SCHOOL CIRCUITS BLOOM FOR DISK ACTS

again."

SAN FRANCISCO - High schools are developing as a new potent circuit for entertainers, a consensus among talent agencies attending the Associated Union convention revealed here.

The talent mentioned as being favored by teen-agers fell into the agency's area of specialization. A booker representing a large number of jazz bands said high school students are asking for the big sound. An agency handling rock 'n' roll acts extolled the popularity of those groups. One booker mentioned classical recitals are developing as an appealing draw.

High schools are buying small groups in the \$300-\$400 category while others through PTA sponsorship or active student solicitation are paying top price for acts. Afternoon dates bring a lower price.

Wealthy communities are in for forefront of the action with other areas of the country slowly becoming involved in pop artist shows. Small groups are favored for assemblies; larger acts for evening concerts.

**A Big Factor** "Music is becoming a very

April 17, 1965, BILLBOARD



## EDITORIAL

# A Bow to AGAC

A trade association run by dedicated officers truly serves its membership and the industry in which the membership functions. Such an organization is the American Guild of Authors and Composers, which has been conducting an educational campaign

apprising composers and lyricists of their stake in the New U.S. Copyright Bill. The last issue of the AGAC Bulletin, for instance, contains an analysis of the bill by AGAC's legal counsel, and a summary of those points of most interest to the copyright owners. The AGAC members, too, are urged to ask their Congressmen for prompt action on the bill.

Traditionally, of course, the writer has been regarded as an "other-worldly" being-a person of poetry and song, but unable to properly take care of his business interests. Today, many writers have become very wordly indeed-yet, as a whole, it can be stated that their creative efforts merit the utmost protection by men who are schooled in the intricacies of the law and who have the will and determination to project the creator.

Therefore, we commend the Burton Lanes, Alex Kramers and Leonard Whitcups-and Miriam Stern-for their continuous travail in behalf of the writer.

The music and record business, in our time, has gone through many changes. It will undergo many more convolutions. But it will always be with us-as long as there are writers who receive a fair return for their creative work.

## ON CAMPUS CIRCUIT

# **College Beat Double Play:** Ticket Sales to Disks to \$\$

NEW YORK-Record artists usually find the college circuit doubly lucrative-in ticket sales and in boosting record sales. The Smothers Brothers attracted 4,350 to a March 6 concert at Muhlenberg College, Allentown, Pa., according to campus correspondent Dave Schattenstein, and their antics "held the audience from the time they first walked on stage until the end of the concert." As a result of the concert, Anthony Pappicola at Speedy's Records in Allentown, said the sale of their albums was so good he had to reorder. The Muhlenberg Bookstore on campus reported the sale of 20 albums, mostly just previous to the concert. Ella Fitzgerald, starring in a March 19 show at the Palais Des Fetes in Strasbourg, France, was cheered wildly by 1,300 who heard her versions of "A Hard Day's Night" and "Mack the Knife," according to Francis W. H. Davies, Billboard's correspondent at Cite' Universitaire Pourtales in Strasbourg. Others in the show, all of whom scored a hit, included the Oscar Peterson Trio, Clark Terry and the Tommy Flanagan Trio, Radio Franck, a Strasbourg record dealer, reported an increase in the sales of Ella Fitzgerald albums after the concert.

ord Shop, says campus correspondent Michael Hawkinson. The concert attracted more than 2,000.

The Village Stompers drew relatively small audiences for two performances at Miami University, Oxford, Ohio, on March 12, according to correspondent Dave Bieber, but won "excellent audience reaction."

Highwaymen a Hit The Highwaymen on March 5

played to 1,200 at Ohio Uni-

# It's Settled-Columbia Inks Chad & Jeremy

NEW YORK-Columbia Records has signed a contract for world rights of Chad & Jeremy, according to Martin J. Machat, an attorney representing the British duo. Columbia Records has rights for all Chad & Jeremy product recorded after Jan. 1, 1965.

Ember Records of England retains rights to all product recorded before that date through a settlement reached March 27. The settlement included the dismissal of legal action here and in England brought by both sides. This means that Columbia will be competing against Capitol Records of Canada, Ltd., in Canada as the result of an earlier Capitol deal with Ember; World Artist Records in the U.S., which had been releasing the duo; and Ember elsewhere in the world. All have unreleased product in reserve.

World Artists has just released the single "What Do You Want With Me," by Chad & Jeremy and the record immediately hit No. 97 on the Hot 100 last week and is now 89. While World Artists had rights to the record, they did not clear rights for the song. It was written by Chad & Jeremy, who are now in an extremely good bargaining position. Machat said the matter was under discussion.

# **Everly Brothers On 9-Country** European Jaunt

# **Bob Altshuler Heads** Press and PR at Col.

### ROBERT ALTSHULER

NEW YORK-Columbia Records has named Robert Altshuler director of press and public relations. He will report to Leonard Burkat, vice-president of the label's information services. Altshuler will direct all activities with the trade and consumer press and will work closely with Columbia executives, artists and their managers.

He will also supervise the label's public information and reviewers' services.

Altshuler comes to Columbia after four years as director of publicity and advertising for Atlantic and Atco Records and the various labels associated with the Atlantic-Atco group. He also gave his services as publi-



cist for the National Academy of Recording Arts and Scienes.

His background also includes a stint as general manager of Candid Records, a jazz label, and director of advertising and publicity for United Artists Records. While at UA he also coordinated the label's promotion activities on all soundtrack albums and material from film musicals.

# Billboard

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A Feb. 23 performance at Colorado University, Denver, by Serendipity Singers boosted album sales at the University Rec-

# ASCAP \$\$ TO 4 WRITERS

NEW YORK—The American Society of Composers, Authors, and Publishers has announced awards to four writer members -all connected with successful Broadway musicals. They are: Stan Freeman, composer of the Buddy Hackett show, "If I Had a Ball"; Mark Sandrich Jr. and Sidney Michaels, writers of "Ben Franklin in Paris," and John Baker Gray, lyricist of "High Spirits." The awards are for "unique prestige value" and ASCAP has now awarded a total of \$501,750 to more than 1,400 writers.

versity, Athens, Ohio, says correspondent Neil B. Mahrer. "The audience loved every minute," said Mahrer, and the group had to make several curtain calls.

A play, "In White America," drew 2,200 at Alleghany College, Meadville, Pa., on Feb. 12, according to Steven I. Ross, campus correspondent.

Newest member of Billboard's growing network of campus correspondents is Richard Wagner at the University of Missouri, Rolla, Mo.

# **Everest Will Distribute UN** LP in U.S., Can.

HOLLYWOOD — Everest Records will distribute the United Nations album "International Piano Festival" in the U. S. and Canada.

Label president Bernie Solomon's contract with the U. N. Refugee Commission is for four years. He hopes to have the album in stores about April 20.

It has been on sale in Europe since last October. The album offered in the U.S. differs from the European package in that Solomon is donating a second LP of selected works from his catalog at no additional cost. The piano LP features Claudio Arrau, Wilhelm Backhaus, Alexander Brailowsky, Robert Casadesus, Byron Janis and Wilhelm Kempff.

Everest's donation disk offers the Fine Arts Quartet and the Musical Arts Symphony, Orchestra of the Sarre, Saltzburg Mozarteum Orchestra, London Symphony, Paris Philharmonic, Houston Symphony and the Vienna Symphony. The package will carry a suggested \$3.98-\$4.98 retail tag.

MUNICH — The Everly Brothers began their nine-country tour of Europe here Sunday (11) where they will be hosted by Teldec Records, Warner Bros.' German licensee.

While in Germany they will record four new German songs with Gerhardt Mendelson, independent producer. They will also appear on two German TV shows.

Saturday (17) they arrive in Milan to attend the convention of CGD, Warner Bros.' Italian licensee. They will appear on Italian TV and record two original songs in Italian.

Other scheduled stops are Stockholm, Oslo, Paris, Amsterdam, Utrecht, Holland and London.

TV work, personal appearances and recording sessions are on tap for all these cities.

# Wm. Driggs Is Dead at 79

BURBANK, Calif. - William King Driggs Sr., 79, died Wednesday (7) in St. Joseph's Hospital here. The head of TV's King family, he had suffered a stroke a week ago. Funeral services were held Saturday at Sherman Oaks Morman Church Mortuary, with burial in Hollywood Hills Forest Lawn.

Driggs was the father-in-law of Jim Conkling, former president of Columbia Records and Warner Bros. "The King Family" ABC-TV show featured the entire King Family.

Survivors include his widow, Mrs. Pearl Driggs; eight children, including the King sisters, Maxine, Alyce, Louise, Donna, Yvonne, and Marilyn; and 23 grandchildren.

# Patrons Coming Or Going

WASHINGTON - Internal Revenue is once again pontificating on the cabaret tax question as it concerns food and drink consumed on the premises. Latest ruling would make food and drink subject to the tax whether they are paid for before or after the entertainment period. The rule could cover discotheques where dancers are served.

Treasury Department says customers must pay tax on food and drink consumed during the time they are "witness to" or "participate in" any form of taxable entertainment. IRS says the rule applies even when a minimum is charged and paid before or after the location goes into "cabaret status" by having entertaiment available. No matter when the customer pays, if he eats or drinks during the entertainment period, the tax is on.

# Elledge Inked **By Acuff-Rose**

NASHVILLE - Jimmy Elledge this week signed three contracts with Wesley Roseas a songwriter with Acuff-Rose Publications, for management and booking with Acuff-Rose Artists Corp., and as a recording artist with Hickory Records.

## Harrison to RCA

MONTREAL - G. I. Harrison has been named vice-president of RCA Victor Company, Ltd. (Canada). He joined the company as general manager of the record division last year. In his new post he continues as general manager.

Director		 	Thomas E	E. Noonan
Pop Charts	Mgr.	 	Laurie	Schenker

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# JIMMY DEAN GETS OUT THERE

... before millions of viewers on his weekly network TV show AND SELLS RECORDS

...like his new single

"THE FIRST THING EV'RY MORNING".,\*

"AWKWARD SITUATION"4-43263

IT PAYS TO STOCK JIMMY'S ALBUMS, TOO ...



CL 1735/CS 8535=/CQ 452+ CL 2027/CS 8827\* ON COLUMBIA RECORDS "Stereo Tape e columna givancas neu printed in USA

CL 2188/CS 8988\*



# Lear: Wizard of Cartridge Age

### By LEE ZHITO

NEW YORK - William P. Lear, president of Lear Jet Corp., ignited considerable excitement with the recent disclosure that he was entering the automobile tape cartridge field. The industries affected - record, equipment and automotive-had good cause to react as they did.

It was Bill Lear, who upon passing his 60th birthday, started manufacturing private jet planes. He tooled up his plant in Wichita and went into production of the so-called busiiness jets. Experts in the field predicted he would have no buyers for a private craft that sold for the "impossible" figure of \$575,000.

### **Gets Motorola Plant**

Lear is following the same procedure in the car cartridge field. He recently acquired the Motorola warehouse in Detroit and is now in the process of tooling it for production of the Lear-engineered cartridge. How many will he need? Who will buy them? How can he justify his production schedules until he knows what the market will bear?

Lear's answer: "A year ago, we went into production of jets when I had my first two cus-

# **Mueller Gets** New Cap. Job

HOLLYWOOD-Eugene L. Mueller has joined Capitol Records to take over the new post of general controller. He will also be a member of the Capitol management team. As general controller, Mueller will report directly to Alan W. Livingston, Capitol Records president. He took over his new post on Monday (12). Mueller comes to Capitol from the Chrysler Corp. where he was general controller and treasurer of the Chrysler Leasing Corp. based in Detroit. In his assignment at Capitol, he will headquarter in Hollywood.



WILLIAM P. LEAR

tomers. Today, Lear Jets is more than \$60,000,000 backordered."

In turning to entertaining motorists, Bill Lear is back in the business in which he made his first fortune 37 years ago. He recalls those days with relish:

"It happened in 1928. I was then with the Galvin Manufacturing Co. in Chicago, who was making storage batteries and "A" battery eliminators. I had joined Paul Galvin's company to make radio chassis for the Hartman Furniture Co., then one of the biggest outlets for private brand radios.

"In the fall of 1928 I placed the first car radio ever built on Paul Galvin's desk. It created some interest around the plant, but the general feeling was that radios in cars would never go over. The chief concern was that they would be legislated out of existence for driving safety reasons. "Two weeks later, we made a 100 of them to see what would happen. Then, we made another 100, and then we were on our way to being in the car radio business.

In 1932, Lear turned back his interest in Galvin, and shortly thereafter arrived in New York to enter the aviation communications field as Lear Developments. This firm changed its name to Lear Aviation, and then to Lear, Inc. In 1962, Lear, Inc. was sold to Siegler to become Lear-Siegler, Inc. Bill Lear's interest received approximately \$19 million.

"When I came to New York in 1933," Lear recalls, "it didn't take me long to run out of money. It was a little too early for the aviation radio business, and by spring of 1934, I was flat broke.

"At that time, all-wave sets had become the craze. I had an idea for the simplified manufacture of all-wave home radio receivers and took it to RCA Victor.

"It was Friday, April 13, on the 13th hour-1 o'clock in the afternoon-that E. T. Cunningham, president of RCA Victor, expressed great enthusiasm for my proposal and bought the idea.

### Was Flat Broke

"When I walked into Mr. Cunningham's office that morning, I was flat broke. At 1 o'clock that afternoon he gave me a contract for \$250,000 including \$50,000 in cash calling for my services as a consultant over a period of several years.

"The development which I had brought to RCA Victor was later known as "The Magic Brain." During this period of the all-wave radio fad, manufacturers needed a flexible arrangement whereby mass production concepts could be applied to making sets at varying quality and price levels. It was my idea to have the "rf" or tuning portion of the set to remain the same in all units. If you wanted a bigger and better set, you would use the identical tuning head, and then add better audio, bigger speakers, and finer cabinets." Now, well-armed with new means to pursue his goal, Lear continued to work on aviation communications. He established the firm bearing his name which was the world's first to manufacture radio equipment for private planes.

# **Col. Masterworks Artists To Give Concerts in Soviet**

NEW YORK — Columbia Masterworks artists Isaac Stern, George Szell and the Cleveland Orchestra, Eugene Istomin and Philippe Entremont will take off on independent Russian tours this spring.

Stern, who is being saluted this month by Columbia with the release of five albums, arrives in Russia April 26. His four - week itinerary includes both recital and concert performances in Moscow, Tbilisi, Yerevan, Riga and Tallinn.

Under the auspices of the Cultural Presentations Program of the U. S. State Department, George Szell and the Cleveland Orchestra leave April 13 for a 24-concert tour of the Soviet Union and Western Europe. Following five weeks in Russia, the longest tour ever undertaken by an American orchestra in the USSR, Szell and the Cleveland Orchestra join pianist Leon Fleisher in Stockholm May 25. Fleisher, pianist on the Epic label, will accompany them on the remainder of their tour, concluding, in London June 26.

Eugene Istomin, Americanborn pianist arrived in Russia April 5. Following a concert in Moscow April 7, he will journey to Kiev for a recital April 11 and a concert April 13. Appearances in Minsk, Riga and Leningrad are also included on his Russian itinerary.

Pianist Philippe Entremont will begin his second Russian tour April 19. Ending May 17, the tour includes recitals and concert performances in Moscow and Leningrad. The French-born pianist recently completed a tour of the U.S., and returns here in July following his Russian tour and a visit to his native country.

# HERMAN'S HERMITS SET MARK ON HOT 100 CHART

NEW YORK-Herman's Hermits, the hottest selling act today, this week have set a precedent by having their latest single release. "Mrs. Brown, You've Got a Lovely Daughter," break into the Hot 100 chart at No. 12. This is the highest any record has ever hit the chart. The previous high was the Beatles' "A Hard Day's Night" on Capitol which came in at position 21.

Herman's Hermits now have three singles in the top 20 of the Hot 100 chart, with their "Can't You Hear My Heartbeat" at No. 6, "Mrs. Brown, You've Got a Lovely Daughter at No. 12 and "Silhouettes" at No. 19 in only three weeks on the chart.

The tune, from their latest LP, has received what is considered the heaviest airplay of any record not released as a single.

Disk jockeys were playing the cut from the group's smash LP, "Introducing Herman's Hermits," which is No. 3 on the Top LP's chart in Billboard.

# **Gerry Arrives** For U. S. Tour

NEW YORK-Gerry and the Pacemakers, British group released on the Laurie label in the U. S., arrived here Thursday (18) to begin a series of TV and personal appearances.

Eddie Mathews, vice-president of Laurie, reported that the ABC "Shindig" package tour featuring the group will include Fort Wayne, Ind., April 29; Cincinnati, April 30; Columbus, May 1; Detroit, May 2; Youngstown, Ohio, May 3; Grand Rapids, Mich., May 4; Toledo, May 2; Dayton, Ohio, May 5; Cleveland, May 7; Pittsburgh, May 8; Buffalo, May 9; Washington, May 13; New York City, May 14, 15 and 16; Providence, R. I., May 21, Baltimore, May 23, and Norfolk, May 23.

## **ABC-Para Release**

NEW YORK — ABC-Paramount Records this week released a Ray Charles single taken from the Impulse album, "Definitive Jazz Series No. 2." The single, "Without a Song," runs six minutes and 30 seconds on both sides.

6

### Name for Company

"It was a year later-Black Friday, the day the bottom dropped out of the stock market-while Paul and I were en route to a radio manufacturers' convention in Atlantic City we came up with a name for our auto radio. We decided to call it Motorola."

Bill Lear was born in Hannibal, Mo., on June 26, 1902. He was raised and educated in Chicago ("I never got past grade school"). In 1950, he was awarded an honorary doctor's degree in engineering by the University of Michigan. Some of the many honors bestowed upon him include the Collier Trophy, presented to him by the President of the United States in 1949 "for outstanding contribution in aviation," and Sweden's Bronze Thulin medal (1960) for his achievements in aviation.

He became the first man to fly his private plane into Moscow, "a story which hit the front page of every newspaper of the world on June 26, 1956the reason I remember it is because it happened on my birthday. It created a little stir. The Russians knew I was coming but the Americans didn't."

Lear later joined the Grigsby-Grunow-Hines Co. where Bill Grunow subsequently manufactured the Majestic radio.

Lear then went in business on his own. With an investment of \$500, he formed the Radio Coil & Wire Corp. In 1927, he sold this firm to Paul Galvin for a third interest in Galvin Manufacturing Co. which later had become Motorola.

# Epic's Levy in London Talks

LONDON-Len Levy, vicepresident and general manager of Epic Records, arrived here Sunday (10) for a week of conferences with Epic's European artists.

He will meet with the Shadows. Cliff Richard, the Dave Clark Five, Rolf Harris, the Yardbirds and Andy Stewart.

Levy will co-ordinate the American tour of the Dave Clark Five in June. The group will appear on several TV programs, including the "Ed Sullivan Show" and "Shindig."

Levy will also confer with Mickey Most, independent producer.

## **Randazzo to MGM**

NEW YORK-MGM Records has signed Teddy Randazzo to an independent producer's contract. Ginny Arnell will be one of the first artists who will record for the label under Randazzo's aegis.

Tuesday (20) Randazzo will be guest artist at a music publishers and record company convention in Milan.

the second s

While "Silhouettes" was just released three weeks ago, MGM was forced to release "Mrs. Brown" and to date has found the has been no effect in the sales of the other two singles by the same group.

The advanced airplay on this tune has obviously helped the LP tremendously, since customers were forced to buy the package to obtain "Mrs. Brown."

The group is scheduled to arrive in this country Monday (19) for a month of one-nighters with the Dick Clark tour starting April 30. Prior to that they will make several personal appearances.

They will appear on ABC-TV's "Shindig" May 4.

# Suit's Aftermath: Advice

GLENDALE, Calif. - Bartholomew Music owner, Jim Pitcher, has his check for \$21.01 (the final decision award in his suit against Sears, Roebuck) and strong words for small dealers around the country faced with similar competitive ilks.

Pitcher advises other dealers, faced with competitors advertising product below cost, to in-

# **Mogull Acquires 2** Songs for Harvard

NEW YORK - Ivan Mogull has acquired for his BMI firm, Harvard Music, the publishing rights of the songs, "Gypsy" and "I'll Be Here," both recorded by Murray's Monkeys on the Pye label in England. Jimmy Bowen, on his recent trip to England, picked up the disk for his Reprise label to release in the U. S. The writer of both songs is Mitch Murray, who is also the writer of Freddie and the Dreamers' current U. S. click "I'm Telling You Now." Murray, a disk producer in England, also had two recent hits in the States. They were "How Do You Do It" and "I Like It," both recorded by Gerry and the Pacemakers.

vestigate their State laws and "take the time and trouble to put a stop to the practice."

He believes his decision against Sears, which he claims advertised top-selling LP's at below cost in violation of the California Code, is a significant moral victory.

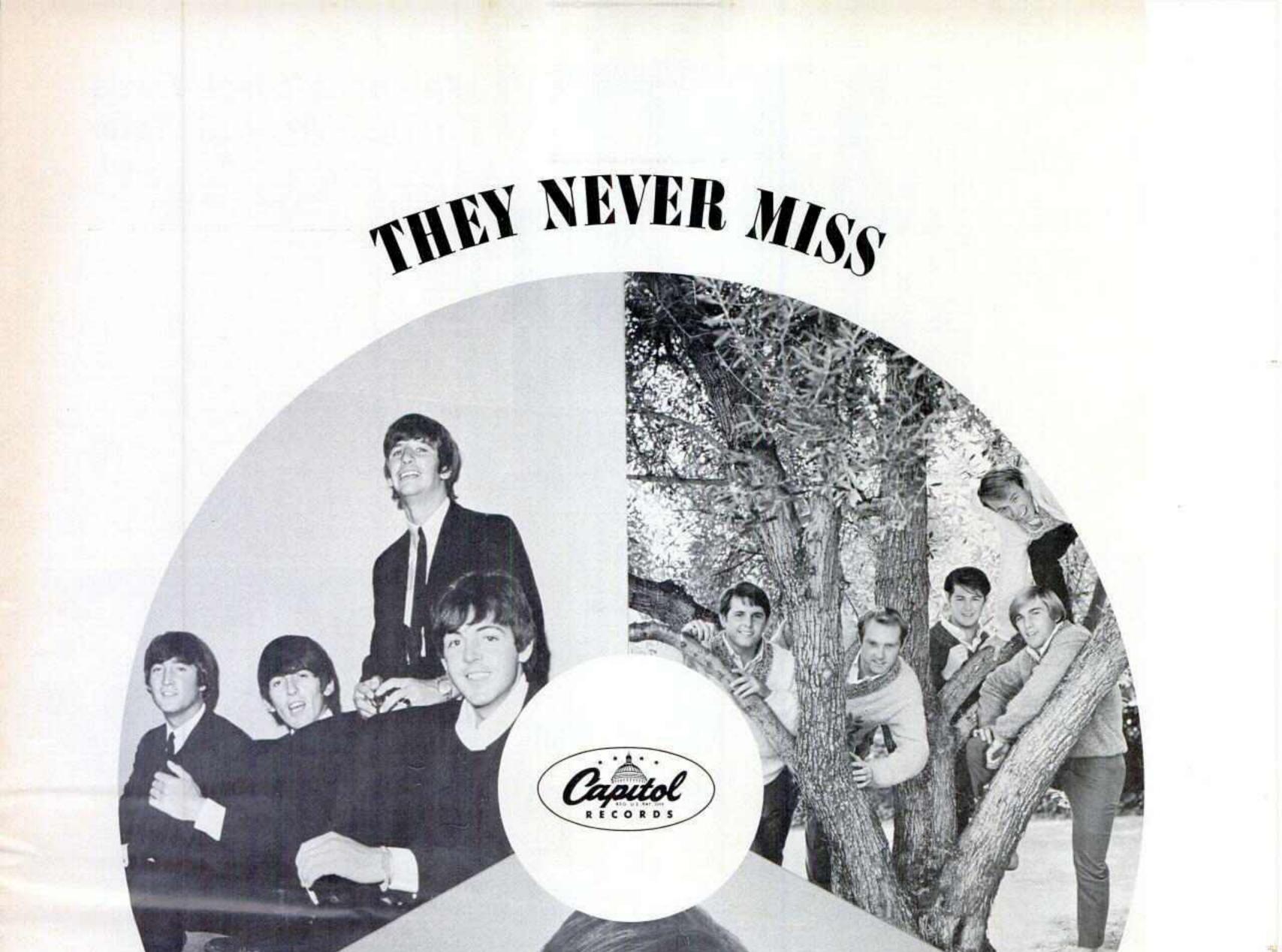
Pitcher also revealed he forwarded data compiled against the chain to the FTC for their review. Pitcher initially filed a small claims suit against the local Sears outlet last October, winning a \$173.30 judgment which Sears appealed. This figure was reduced to \$21.01 when Pitcher could not prove sufficient damages as a result of the ads. Sears did not appeal the \$21 decision.

# **Odetta to Tour**

NEW YORK-Odetta, RCA Victor recording artist, leaves this week for a two-month tour of the Far East. Her first stop will be Australia, where she will appear in concert in Sydney, Brisbane, Adelaide, Melbourne and Perth. Then she will go to Japan. She will be accompanied by Bruce Langhorne, guitarist, and Leslie Grinage, bass fiddler.

-





# VETTER WILL JODY MILLER.

# THE BEATLES TICKET TO RIDE b/w Yes It Is 5407

Just released in the U.S. and Britain. Both sides are from their forthcoming United Artists movie, **Eight Arms To Hold You.** 

# THE BEACH BOYS HELP ME, RHONDA b/w Kiss Me, Baby 5395

This could be their biggest single yet! It's the top song in their great new album, **The Beach Boys Today** DT 2269 JODY MILLER QUEEN OF THE HOUSE b/w The Greatest Actor 5402 The smash hit answer to Roger Miller's King Of The Road





# WDGY Must Take DJ Work Ban to Court

MINNEAPOLIS-The legality of a Minneapolis disk jockey's contract, prohibiting him for 18 months from working at any other station within 35 miles, must be tested in a trial, the Minnesota State Supreme Court ruled Friday (2).

The court made this finding on an appeal from Bill Bennett, who was hired by Twin City Station WDGY in 1960 as an announcer for \$1,083.33 a month. After one year, he was told this pay would not be renewed, but that he could remain at WDGY at union rates, roughly half of his contract salary.

Bennett resigned and sought a job at radio Station KSTP, NBC-affiliate, St. Paul.

That station withdrew from contract negotiations, Bennett charged in his complaint, after WDGY attorneys notified KSTP of the 18-month restriction in Bennett's former contract.

Bennett then went to work at another local station, WLOL, and obtained an injunction against enforcement of WDGY's contract. He also sued for \$25,-000.

The lower court upheld WDGY, but the State Supreme Court reversed that ruling, saying the station must prove the validity of its contract in court. The "burden of proving justification" is on the station, said the court.

WDGY is operated by Storz Broadcasting Co.



MORE THAN 20 NAME ARTISTS, such as Vic Damone, center, have come to the New York Billboard offices to tape spots urging young citizens to stay in school. The tapes are being made for Sargent Shriver's Job Corps. With Damone is Don Ovens, left, Billboard staffer, and Hal B. Cook, Billboard publisher.

# **Tab Colleges Easy Prey for Sharpies**

### Continued from page 3

Bob Willding of the Willard Alexander agency said these disreputable bookers were difficult to combat. "They take everybody's list of clients and submit them to colleges," he remarked. "They grab the deposit and nobody finds them. A lot of schools have been burned through the years by these small agents. In the last year and a half the situation has become ridiculous." It's impossible to estimate the amount of money they bilk from unsuspecting colleges, he added. Part of the problem is that on many campuses, students book talent without any faculty supervision. These schools fall prey to the "paper agents." Frank Rio of Associated Booking stated that he feels the buyer has control of the situation so he should ask the agencies whom they represent exclusively to avoid being promised an act by someone representing himself as a booking agent with major agency affiliation. A William Morris college booker requesting anonymity called the "paper agents" unscrupulous people who pick up quick money by taking advantage of naive college students who book acts unsupervised. "The 'paper agents' give out misinformation, undercut our prices, can't deliver the artists and then force the school at the last minute to accept an attraction they want them to take," he said. Bob Ehlert of Morris' Chicago office said there were about "six or seven" key "paper agen's" who were causing trouble in the New York and Boston areas. But they're also springing up "like wild fire," he said. "Schools don't want to get involved in lawsuits so they don't pursue legal action," was Ehlert's explanation for the lack of court action against these alleged dishonest agents. Other agency representatives said there were scores of these disreputable bookers. Some agents pointed to people strolling past exhibitor's booths and labaled them "paper agents." Charlie Trenda of Associated Booking said the agencies had voted last year to try to stop these dishonest agents but the situation was never pursued. All the agents agreed that attending such functions as the Union convention was important for meeting the collegians faceto-face and emphasizing whom 

they represented. But none admitted this in itself would eradicate a condition prevalent in many parts of the country.



NEW YORK - RCA Victor and Du Pont will launch a joint "Teen Pop concerts" show in August to tour 30 major markets. The back-to-school fashion-musical show aimed at youths 13 to 18 years old will star RCA Victor artists Peggy March and Bennie Thomas in the Western market and the Astronauts in the Eastern markets. Shows will be held in each market's leading department store, and will feature local teen-agers modeling Du Pont fabric clothes. Cities in the dual promotion include Boston, Pittsburgh, Cleveland, Detroit, Indianapolis, Cincinnati, Philadelphia, St. Louis, Kansas City, Mo., Dallas, Houston, San Antonio, Los Angeles, San Francisco, Portland, Seattle, Denver, Omaha, Des Moines, Minneapolis and Chicago.

# Webmans Level Three **Charges Against Spier**

NEW YORK—Belle Nardone Webman and Harold Webman, stockholders of Larry Spier, Inc., B.L. & H. Music Corp. and We Three Music, Inc., have filed suit in New York Supreme Court against Larry Spier Jr., Robert Schwartz, Eugene Schwartz, Elliot Greenberg, Schwartz Music, Laurie Productions, Inc., Just Music, Inc., Just Music Corp., S&J Music Publishing Corp., Larry Spier, Inc., B.L.&H. Music Corp. and We Three Music, Inc.

In three actions, the plaintiffs charged that Spier, in violation of his obligations to the Larry Spier corporations, devoted all his time and effort to get business for the Schwartz corporations.

They also charged the defendants with deceiving music writers "into believing that the

Schwartz corporations are affiliated with the Larry Spier corporations, thereby, implying that both groups of corporations are one and the same."

The third action charges that the defendants enticed Spier to leave the employ of the Larry Spier corporations.

The plaintiffs seek to enjoin Spier from soliciting business on behalf of the Schwartz corporations as long as he remains an officer and director of any of the Spier corporations. They also demand an accounting from Spier of any funds received by him from the Schwartz corporations.

The other defendants are asked to account for any revenue which accrued as a result of Spier's efforts.

The plaintiffs seek damages of \$250,000 and counsel costs.



# **MGM-Verve's** 'Smith Month'

NEW YORK - MGM-Verve has designated this month as "Jimmy Smith Month," with heavy promotion on the artist's "Monster" album on Verve and a sales push for Smith's catalog product.

Streamers, banners and co-op advertising mats are being sent distributors and an incentive buying program is available for distributors and their salesmen.

Radio stations are being sent Jimmy Smith product, and the artist has arranged night club and college bookings during April.

NEW YORK - Vanguard Records has named Pep Distributors in Los Angeles and the Gerber Distributing Co. in Syracuse as distributors, Herb Corsack, Vanguard sales manager, announced this week.

### 

# EPSTEIN BUYS LEGIT THEATER

LONDON-Beatles' manager Brian Epstein has taken over London's Saville Theater — he bought a controlling interest from the previous sole shareholders, Bernard Delfont and Tom Arnold, who stay on as directors.

And Epstein has hinted that John Lennon and Paul McCartney may have a show for the venue: "They are to write a musical soon," he disclosed.

With producer Peter Bridge, Epstein has already invested in a London play which he hopes to take into the West End shortly.

# Columbia Mulls Change in Title To CBS Records

Continued from page 1

seas areas by Electrical & Musical Industries (EMI). But the RCA Victor identification, even without the "little dog," is now identifiable in the major markets of Europe.

The Columbia Records imprint first appeared on recordings in 1889. It was a development of the American Graphophone Co., which was estabtablished two years earlier to develop the new recording process. In 1934, Columbia Graphophone was purchased by the American Record Corp., which also produced such famous labels as Brunswick and Vocalion. Four years later, the American Record Corp. was acquired by the blossoming Columbia Broadcasting System.

And now that CBS is playing "togetherness" by bringing all its divisions into one building, the one-world CBS Records concept appears to be an inevitability.

ELECTRONOVISION PRESIDENT BILL SARGENI, left, Nelson Riddle, center, and Al Ham, Electronovision vice-president for music, discuss "Harlow" at a recording session of the film's score. Riddle arranged and conducted the score (composed by him and Ham) for the Electronovision-Warner Bros. album.

# ACU Maps Who's Who's on Bookers

### Continued from page 3

traits of booking agents was particularly irksome to union directors, according to Hopf. "They're a different breed of person. They're aggressive and it's difficult for many of our members to successfully do business with them." Many union directors are lacking in business acumen and they especially dislike the escape clause in contracts which they feel favors the agent and leaves them holding the proverbial bag.

This escape clause which releases an act from his contract because of an act of God, has wide interpretive latitude. The agent says he's not responsible if the act backs out because he's only negotiated for the act and the contract is between the school and the performer, according to the collegians.

Committee member Adell Mc-Millan of the University of Oregon, called the percentage contract safer than a flat fee pact. "The colleges are willing to go along with percentage contracts because there is no risk," she said.

When asked to comment on the big business aspect of college entertainment, Hopf parried that the union directors were "amused" at the current publicity over their stature. "We're not big business now; it's been this way for a long time," he said. Two years ago he and Shaw Smith of Davidson University,

spent a week visiting talent agencies in New York informing them of their needs. As a result of those meetings, the agencies have begun working closely with the unions.

Miss McMillan thought the recent folk boom had brought attention to college shows, since in many areas the college auditorium is the largest arena in town and crowds follow top name draws.

Top prices for attractions also made the college circuit a big volume business, adding to the impression of a new-found market. Fad attraction acts were mentioned as helping raise the price. In order to catch the pop act which is hot today and gone tommorrow, the college has to pay what the traffic allows, Miss McMillan said.

# New Cole-SG Post to Howard

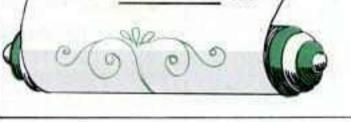
NEW YORK-Ira Howard has been named to the newly created post of director of music and talent development for the music division of Columbia Pictures-Screen Gems TV. Howard had been with Cash Box, a music industry trade paper, for 13 years. He had been music editor for five years.

Howard will co-ordinate music activities with Wally Schuster and Emil LaViola of the firm's professional departments.













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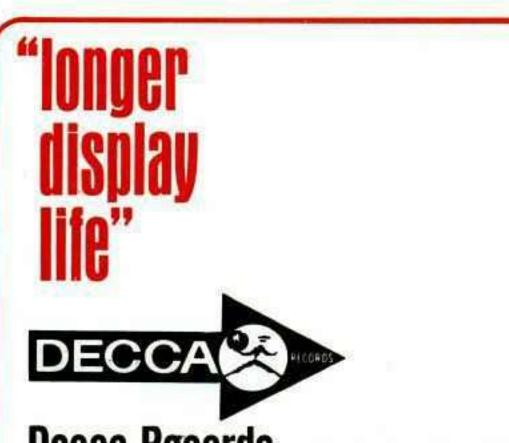


# NASHVILLE TO N. Y., VICE VERSA Dean TV Show a Trailblazer

NEW YORK—It's no secret that myriad pop and jazz performers continually descend upon Nashville — the fount of country music—to absorb some of the Nashville sound for their pop record sessions. Some examples are Connie Frances, Perry Como, Al Hirt, Al Martino, Buddy Greco and Burl Ives.

But it is really a two-way trail. In the words of Southern Music's Roy Horton, Nashville is currently going to New York —and this is likely to continue for a long, long time. Chief reason and vehicle for the return trip is the great plug afforded country artists on the ABC-TV Jimmy Dean show, which winds up a successful season May 13 and which has been renewed for next season. In appreciation of the importance of the Dean show for the entire world of country music, Dean last week (8) was given a plaque from the Country Music Association, inscribed:

"To Jimmy Dean in appreciation for the promulgation of country music through words and music." Chet Atkins, noted guitarist and head of the RCA Victor operation in Nashville, made the presentation on the Dean show.



**Decca Records** are now overwrapping albums in CRYOVAC Y-Film because of the advantage of extra product protection. Strong, tight-fitting Y-Film makes it possible for L.P. Albums to stand up under the rough and tumble abuse of self-service retailing. Its clarity and high gloss adds extra impulse appeal that insures extra sales. That's why albums in CRYOVAC Y-Film perform better at retail. Why not investigate this overwrap now and find out why it is the sure way to wrap up self-service sales.

Country acts who appeared on the Dean show during the 1964-1965 season include the following notables: Chet Atkins, Floyd Cramer, George Jones, Porter Wagoner, Rex Allen, Roy Clark, Buck Owens, Leon McAuliff, Johnny Tillotson, Carl Smith, Homer and Jethro, Judy Lynn, Sonny James, Rogen Miller, Grandpa Jones, Roy Drusky, Sheb Wooley, the Stoneman Family, Johnny Cash, Connie Smith, Faron Young, Ferlin Husky, Minnie Pearl, Flatt and Scruggs, the Stoney Mountain Cloggers and the Jordanaires.

Others who have appeared are Molly Bee (steadily), Elton Britt, Stuart Hamblen, Eddy Arnold, Tex Ritter, Hank Williams Jr., Hank Snow, Hank Thompson, the late Jim Reeves and many others.

For next season, the Dean show will continue its format, emphasizing the great acts and songs of the world of country music. Executive producer is Bob Banner; producer, Julio Benedetto; director, Bill Foster; associate producer, Tom Egan. The music director and arranger is Dan Sebesky, with Charles Grean (the same who would slap a bass on occasional c&w dates) as music consultant.

# Hy Heath, 74, Dies on Coast

HOLLYWOOD - Walter Henry (Hy) Heath, 74, former comedian and veteran songwriter, died at a local convalescent hospital April 3 of cancer. Deceased was the writer of such songs as "Mule Train," "Clancy Lowered the Boom," "Ya, Ya, Ya, Said the Little Brown Fox," among others. A native of Memphis, Heath appeared in minstrelsy many years ago and later trouped as a comedian with burlesque and tab shows. He also did considerable writing for radio. He was a close friend of the late Fred Rose, founder of Acuff-Rose, Nashville publishing firm, and was a member of the Acuff-Rose songwriting staff until his death. Heath is survived by his widow, Rose.

# 20th-Fox Handles Other Labels Under Own Logo

NEW YORK - Twentieth Century-Fox Records has embarked on a policy of distributing other labels under its TCF logo. First label to be signed for distribution under this arrangement is Hall Records, a Beaumont, Tex. firm. Hall artists are Johnny (Running Bear) Preston, Dickey (Patches) Lee, Albert Collins, Jivin' Gene and Tony Borders. Doug Moody will handle the product for the TCF group. Each record will carry two logos - that of the label and of TCF.

Distribution will be handled separately from the Twentieth Century-Fox distribution organization. Chris Saner, Twentieth Century-Fox national sales manager, will handle the new line.

Meanwhile, the parent company is putting a strong sales and promotional effort behind its original soundtrack albums. National promotion on album product is being handled by Al Calder, who also acts as liaison between the record and film companies in the exploitation department.

# AGAC Educational Drive On New Copyright Bill

NEW YORK—The American Guild of Authors and Composers (AGAC) is busily conducting an educational campaign among its members, acquainting them with the highlights of the principal revisions in the new copyright bill (H.R. 4347). Hearings on the bill start April 28. Burton Lane, AGAC president, and Leon Kellman, attorney, will be heard during the initial hearings by the House Judiciary Subcommittee.

Miriam Stern, AGAC executive director, noted that songwriters and publishers, as well as other creative segments and cultural groups, were unified in their philosophy with regard to the necessity for the revised bill. Miss Stern said, "We are fighting along with the Writers' Guild of America, the Authors League and representatives of literary agents."

Chief provisions of the new

juke box performances of copyrighted material, and payment from many nonprofit users.

AGAC urges members to write their congressmen asking for prompt action.





the impulse package for self-service sales W. R. GRACE & CO., CRYOVAC DIVISION, DUNCAN, S. C.

## **Presser Inks Perle**

BRYN MAWR, Pa. — Composer George Perle, theoretician of the 12-tone system, has signed with the Theodore Presser Co., music publishers.



Each Big, Fast-Reading Weekly issue brings you National and International Country News in a special country music section . . . 50 hot country singles chart . . . 20 top-selling country albums . . . special features, "With the Country Jockeys" and "Country Music Corner."

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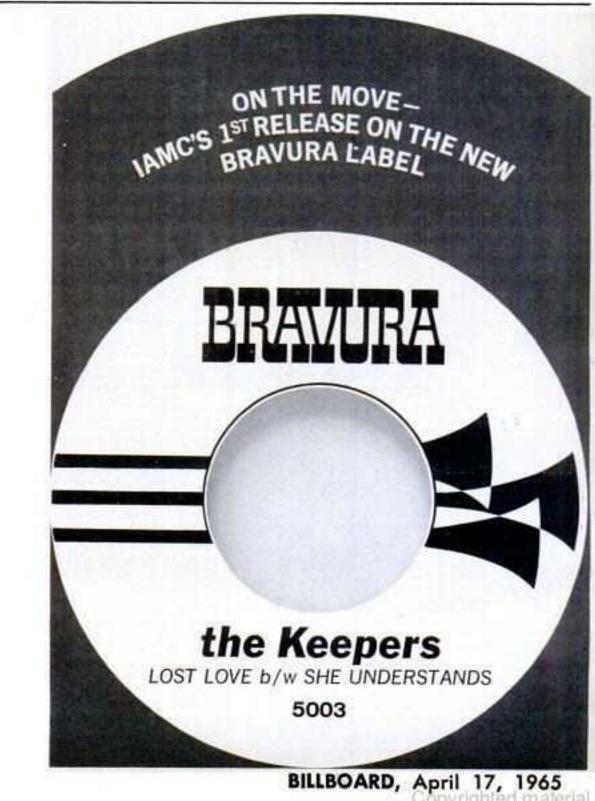
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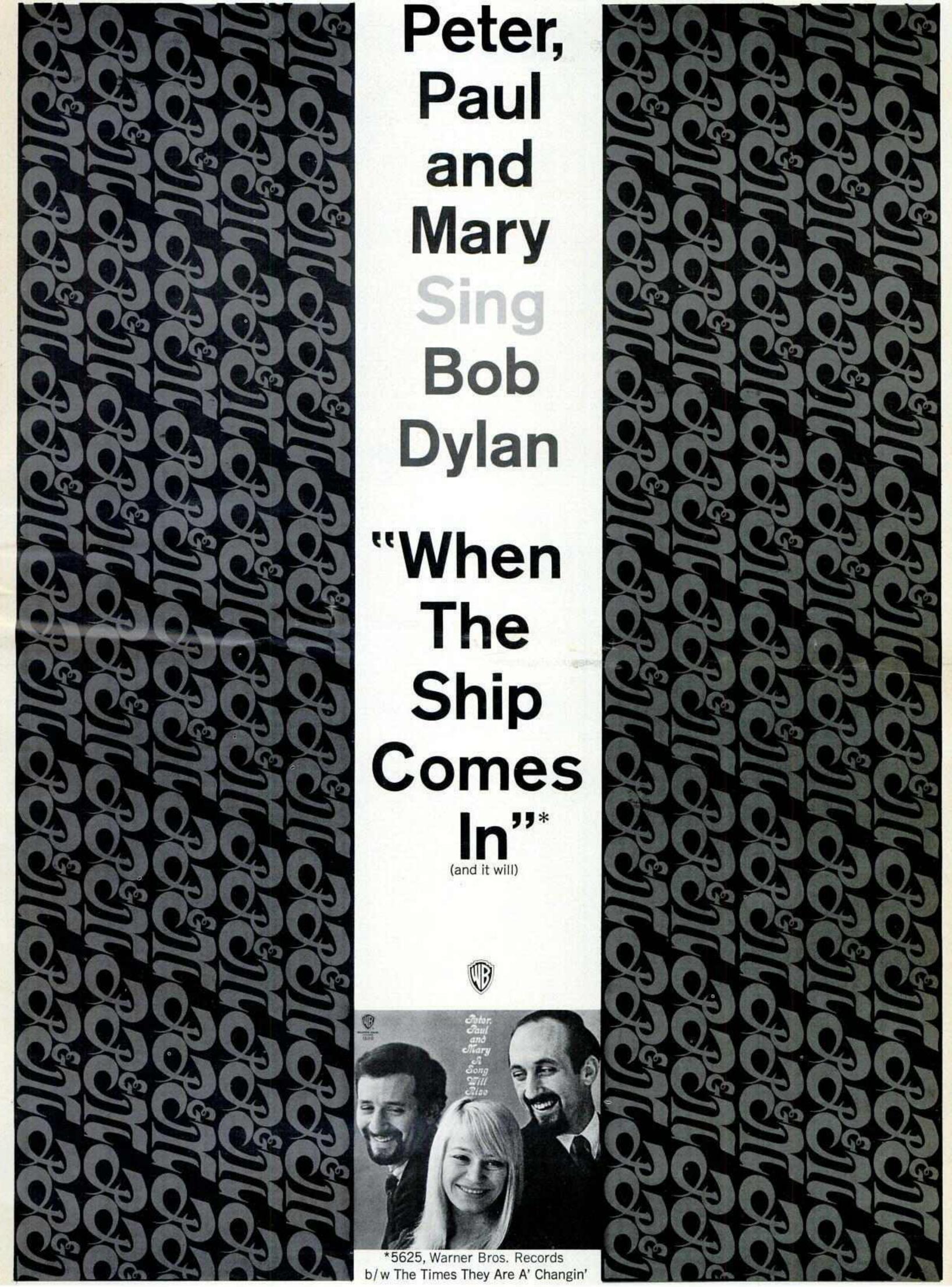
bill provide for copyright protection for life plus 50 years (bringing American practice into line with European copyright protection), an increase in record royalties; payment for

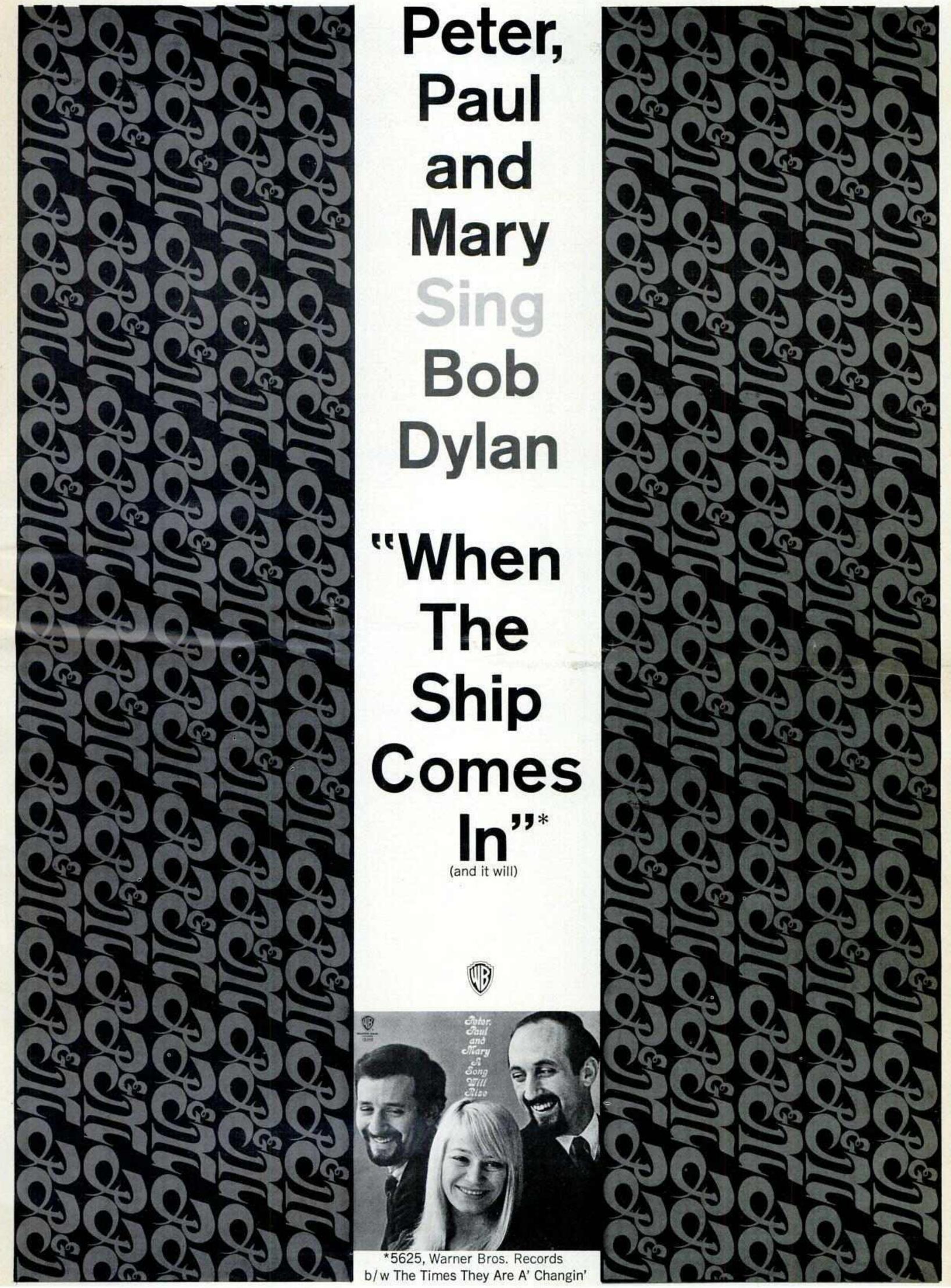
## Premier Makes 2 Appointments

NEW YORK—George Kurtz has been named director of operations for Premier Albums, Inc., President Philip Landwehr has announced. Don J. Pasin has been promoted to national sales manager, the position formerly occupied by Kurtz.









www.americanradiohistory.com

TALENT

# B'way's Songwriters Could Be Hollywood Cure-All: Drake

### By MIKE GROSS

NEW YORK—The film musical awards' runaway in the Academy Award "Oscar" race last week should once again turn Hollywood's eyes to Broadway showtune writers. That's the opinion of Ervin Drake, who wrote the score for the current long-running Broadway musical "What Makes Sammy Run" who also believes that the musical form can be the answer to many of the film business' present problems.

In Drake's view, the movie musical can be Hollywood's definitive answer to the problems presented by TV competition over the past decade. "Since TV is now virtually music-less," said Drake, Hollywood should return to the scene of its former triumphs and dig for that musical gold again."

Drake is referring to the Hol-

# Another BMI Workshop Set For Writers

NEW YORK-Another in the series of Broadcast Music, Inc., Musical Theater Workshops will be presented on three consecutive Mondays beginning April 12 at the New Theater here. The program is under Lehman Engel's direction. The series will feature varied workshop assignments, ranging from musical adaptations of scenes from contemporary dramas and novels to original material designed for the musical theater. Writer whose works will be presented in these premiere performances are Bonnie Arditti, Rolf Barnes, Karl Blumenkranz, Robert Brittan, Joan Brown, Tom Burke, Hal Frederick, Hy Gilbert, Jack Holmes, Deed Meyer, Lanny Meyers, Mel Mitchell, Virginia Radcliffe, Bob Rosenblum, Norman Sachs, Thomas Z. Shepard, Michael Small, Bernie Spiro, Brower Wagoner, Phyllis Williams, Judd Woldin and John Wolfson. The BMI Musical Theater Workshop was founded five years ago to expand the opportunity for creative and experimental activity in the theater by composers and lyricists.

lywood of the 1930's and the early 1940's when box-office hits were being made with film musicals that had scores by such Broadway musical-oriented writers as Richard Rodgers and Lorenz Hart, Cole Porter, Irving Berlin, and George and Ira Gershwin.

Drake also pointed out that the film musical has other attendant benefits that the Hollywood studios have recognized as having important values to a box-office buildup. On the promotional end there is the probability of a click song emerging from the score as well as the potential of a click soundtrack album.

The current hot - running "Sound of Music" and "Mary Poppins" soundtracks and the high sales figures racked up by the also-current "My Fair Lady" as well as the multi-million sales garnered by "West Side Story," "A Hard Day's Night" and "South Pacific," to name a few, affirm Drake's case. That many of the aforementioned soundtracks were adaptations from Broadway originals doesn't detract from his point. "A Hard Day's Night," the Beatles' picture had an original score by John Lennon and Paul McCartney, and this year's Academy Award winning score was written expressly for the "Mary Poppins" movie by Richard and Robert Sherman. They also won in the "Best Song" category with "Chim Chim Cheree."

"My Fair Lady," which won "Best Picture" award and "Mary Poppins" received "Oscars" in 13 different categories.

With the film musicals' standout achievement in the year's Academy Awards presentation, Drake feels that Hollywood's logical move now is to do more of the same. As a starting point, he suggests that the studios look into their vaults which contain a wealth of material that can be transferred into new musical properties for the screen.

# Album Brings on Revisit Of Porter Off-Broadway

NEW YORK—An album of obscure songs by the late Cole Porter released several months ago started the ball rolling for an off-Broadway musical revue that opened several weeks ago to good notices. The inspiration for the off-Broadway production, "The Decline and Fall of the Entire World As Seen Through the Eyes of Cole Porter Revisited," was the "Cole Porter Revisited," LP, originally issued on the RIC Records banner and now released on Joe Csida's new label, JJC Records. Both the album and off-Broadway production were pro-

# **PEOPLE AND PLACES**

Eugene Ormandy, conductor of the Philadelphia Orchestra, received an honorary doctorate, the degree of Doctor of Humane Letters, from Long Island University.... Charles Aznavour, who stars in the film, "Taxi From Tobruk," did a special promotion for his Reprise single, "Venice Blue," by handing out 100 free copies at the Fine Arts Theater one night last week. ... Roland Kirk, Limelight Records jazz star, will be at New York's Five Spot until May 2. ... The Four Seasons have lined up a string of concerts, night club and TV dates for the next four months. The bookings include a tour of the campus circuit, as well as a shot on the WABC-TV special, "All America Go Go" April 22 and another TV appearance on NBC's "Hullabaloo" May 4.... Songwriter George D. Weiss is honeymooning in Acapulco.... Songwriter-publisher Marvin Fisher became a grandfather last Tuesday (6). His daughter, Mrs. Penny York, gave birth to a boy in New York.... Bobby Vinton, Epic artist, flew to England last week for a recording session with disk producer Mickie Most.... Xavier Cugat and his fiancee, Charo Baeza, will headline the stageshow at New York's Paramount Theater for one week beginning May 7.

The Animals, MGM Records artists, return to the U. S. April 13 for an eight-day stay. The group will appear on NBC-TV's "Hullabaloo" and on the Clay Cole syndicated show. They are also booked for a short personal appearance in Puerto Rico and the Bahamas... Israeli singer Sarah Rubin returns to the Cafe Sahbra May 23.... Woody Allen will record his second Colpix at Basin Street East, where he begins an engagement April 19.... Folk singers Addis and Crofut are set for the Gaslight Cafe in New York on May 19.... Jay and the Americans will tape the "Hullabaloo" on April 16 for airing April 20.... Tina Scott signed with Bob Schwartz of JLJ Enterprises for personal management.... Singer Marilyn Michaels will record the title song of "The Street Is My Beat," to be produced by Harann Productions and scheduled for July release. Warner Bros. will release the record.

Miles Davis, Doris Day and Robert Goulet have been honored by the record critics in Germany for their CBS Records' albums. ... Charlie Calello will write the score for Joe Cate's first film production, "Who Killed Teddy Bear." . . . Jimmy Clanton, Amy-Mala artist, resumes his personal appearance at Mt. Ephron, N. J., April 14 after recuperating from injuries sustained in a car crash in Houston. ... Jerry Vale will headline at Blinstrub's in Boston from April 30 through May 9, and at Harold's Club, Reno, from Aug. 30 through Sept. 5.... Monique Van Vooren will be at Suttmiller's in Dayton, Ohio, April 19-24. . . . Fred Hellerman and Ronnie Gilbert will begin a three-week concert tour of Israel on May 28.... Neil Sedaka is now headlining at the Alhambra in Tel Aviv. . . Martine Dalton, United Artists disker, makes her TV debut on Joe Franklin' show April 14. ... Nina Simone heads out on another long concert tour of colleges beginning at New York's Hunter College April 15.... Comedian Ronnie Martin returns to the Copacabana on May 20 for a two-week run with Johnny Mathis. MIKE GROSS



# Signings

Ned Miller has signed with Capitol Records. Deal was set by Herb Hendler, Capitol's acting director of Artists' contracts. Miller, who will record with veteran country producer Ken Nelson, has written such tunes as "Invisible Tears" and "From a Jack to a King." Miller's recording sessions are set for this week. His first LP is scheduled for June release. Hendler also signed guitarist-singer Rosinha de Valenca. The Brazilian-born artist, who was featured with Wanda de Sah on the recently released LP "Brazil '65," will record with executive a&r producer Dave Cavanaugh. . . . Epic Records has signed the Shadows, a British group which has provided the musical background for vocalist Cliff Richard since 1958. Their solo debut for Epic will be "Mary Anne," already on the British charts. Group consist of Bruce Walsh, Hank B. Marvin, Brian Bennett and John Rostill. . . . Bob Denver, star of TV's "Gilligan's Island," and actress Patti Chandler singed pact with Burton Records. . . . The Phonetics and Jessie Hill signed with Malwyn Enterprises. Phonetics debut single is "Ghosts" on the Trudel label; Hill's first single is "I'm Tellin' You People" on the Kerwood label. . . . Linda Hall, who at one time recorded for Columbia Records, has signed with Artcraft Records, a Schenectadybased firm.

duced by Ben Bagley. Even though only Kaye Ballard is the only performer appearing on both the record and stage version, Csida reports that the LP is now selling like an original cast album. Csida added that Harry Apostelaris, head of Alpha Distributors in New York, has been getting calls from local dealers requesting the album for customers who have seen the off-Broadway production. The album contains only 14 of the 33 Porter songs used in the show, but the fact that its theme is the same and that Miss Ballard is featured in both, has put the LP into the "original cast album" classification.

To further tie in the LP with the show, which is running at the Square East in Greenwich Village, JJC has put up displays showcasing the album around the cabaret-theater and is even selling the albums there.

The album was part of RIC's "World of the Theater" series which also brought out "Rodgers & Hart Revisited." Csida, who was president of the RIC label, took over the album line when he severed relations with the company last month and formed JJC Records. He plans to continue the "World of the Theater" program and three new LP's will be added to the series later this month.

# John Levy Sets Jazz TV Series

NEW YORK—John Levy, jazz talent manager, has set up Joley Productions Inc., to present a weekly hour-long TV series aimed to encompass the entire realm of jazz music. Titled "Jazz in America," the series will premiere on May 2 on Channel 47, the new ultrahigh frequency channel with call letters of WNJV.

Levy plans to have the series emphasize all aspects of Amer-

# NEW DANCE DISK

# Chubby Checker Enjoying A Smash Diet Program

NEW YORK — Chubby Checker is riding on a dance craze once again. The singer, who clicked with the Twist and Limbo, is now running hot with the Freddie. He has recorded the tune, "Doin' the Freddie," which has given rise to the dance, for the Parkway label.

The quick takeoff of his latest record has resulted in a rash of bookings. During the next two months, Checker will appear on "Hullabaloo," "Lloyd Thaxton," tour with Danny Thomas, do a concert at the Cow Palace in San Francisco, a one-nighter in Nova Scotia and fly to Israel to star at the official festivities marking that country's Independence Week.

During his performance, Checker demonstrates the new dance and it's reported that the strenuous steps has slimmed him down from 246 pounds to 190.

With such disk hits as "The Twist," "Limbo Rock," "Pony

ican jazz culture from folk blues to progressive jazz. The series will be presented by Joley Productions, a Levy subsidiary.

Opening show's line-up will include Damita Jo, the Cannonball Adderley Sextet and the Billy Taylor Trio. Taylor will serve as permanent host of the program. Time" and "The Fly," it's been estimated that Checker's records have sold more than 15 million copies. His click with the twist won him two movie assignments pegged on the song and the dance.

As an expansion of his recording activities, Checker now owns two music publishing companies, has taken a shot at songwriting and recently formed his own production firm to package other talent.

# WEMAR GETS 'BREED' OPTION

NEW YORK—Wemar Music Corp., in an expansion move, has acquired an option to the screenplay "The Vicious Breed," and the film is scheduled for production starting in June. The title song was written by Joe Sauter, librettist of "Cindy," and Mike Lewis. "Cindy," an off-Broadway musical comedy produced and published by Wemar, is in its second year.

Wemar also announced the signing of artist Vicki Baines and has already set a master deal for her with Cameo-Parkway. Ricky Lisi and Earline Phillips have been signed by Wemar as staff writers.

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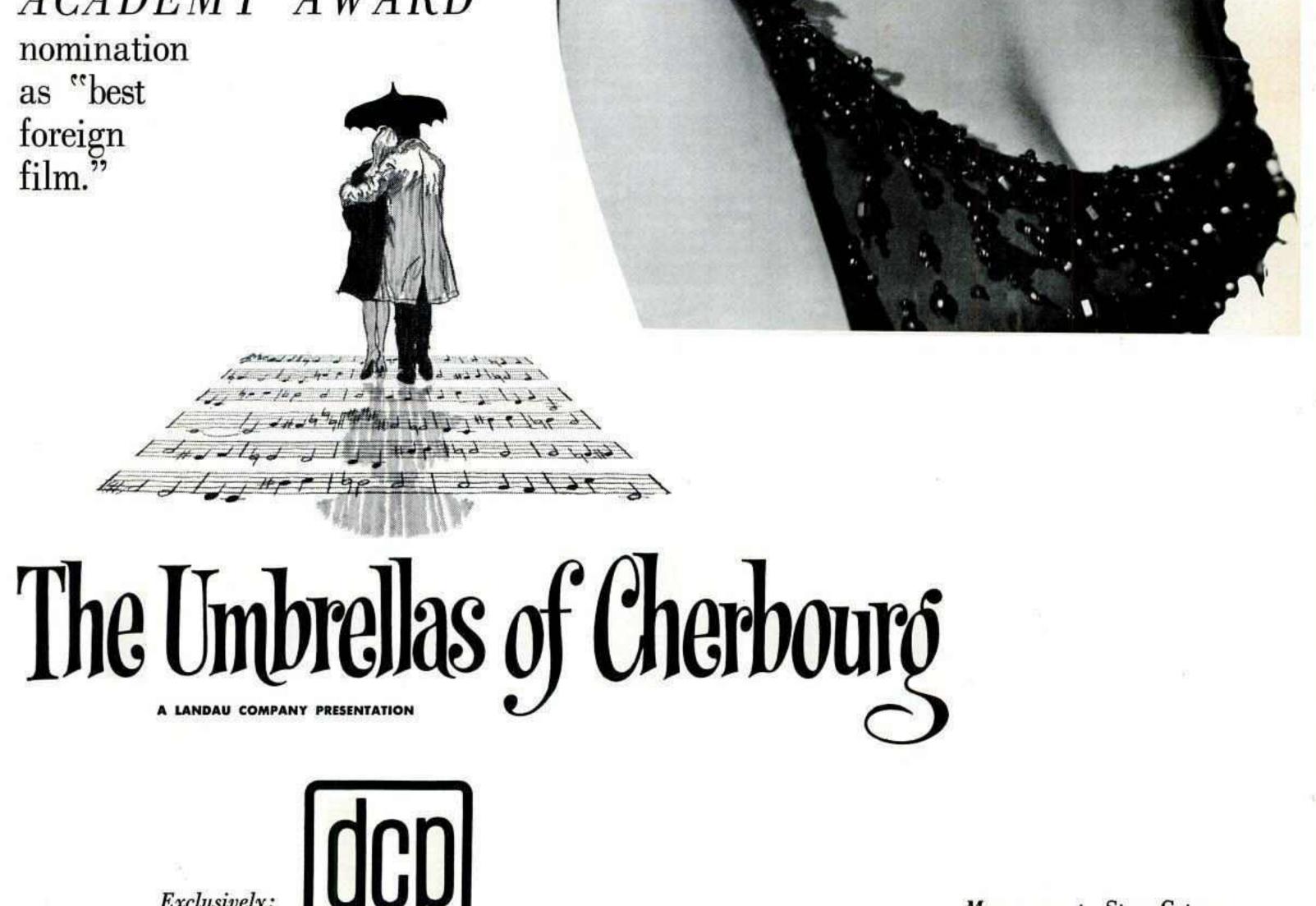
BILLBOARD, April 17, 1965



# "WHO IS DONNA FULLER?".

# She's the girl with the HIT VERSION of 'I WILL WAIT FOR YOU"

from the ACADEMY AWARD



Management: Stan Catron \*That's the title of her best-selling album on D.C.P.

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Exclusively:



# INTERNATI NAL news reports

# Int'l Hops in Cantagiro Tour

### Continued from page 1

Moscow is almost set with the contest scheduled for the Lenin Stadium which seats 100,000, Both Zagreb and Madrid are likely, but Paris is in doubt because French entertainment unions are campaigning to keep foreign artists from appearing on the two French TV channels. However, since many French artists appear in Italy without difficulty, it is believed the restriction would be relaxed lest it invite Italian reprisals.

In addition to the regular Cantagiro, Radaelli announced that the fall edition which took place in October in the U. S. last year will be repeated on a more extended basis in

1965. Full itinerary of the Cantagiro and participants will be announced when all contracts have been signed.

Adriano Celentano, Peppino di Capri and Gianni Morandi, winners of the 1962, 1963 and 1964 events, respectively, will appear as guests of honor. At present, eight Italian cities are vying for the honor of being the starting point, ultimate choice depending on the direction of the over-all tour. All songs, whose recordings have not been released before March 15, will be eligible. A special feature of the 1965 event will be a trailer outfitted as a disk store which will sell only Cantagiro recordings at the various stops.

Financing of the international jumps will be undertaken by the tourist organizations of the nations concerned, as is generally the case in Italy where provincial and local tourist boards put up fixed fees to bring the event to their locality. In addition, the tour is always accompanied by a considerable advertising caravan which is seen by the crowds who line the roads and the city streets through which it passes.

In emphasizing the Cantagiro slogan, "Victory Is Not Essential, It's Enough to Compete," Radaelli pointed out that three Cantagiro songs throughout most of the summer last year held the top three places in Billboard's list of Italian song hits.

# **News From the MUSIC CAPITALS OF THE WORLD**

## AMSTERDAM

Chet Atkins, Floyd Cramer and the Anita Kerr Singers are expected to come to Holland in early May. They will make an appearance in the Rob de Nijs TV show. . . . Han Dunk of Holland Music is handling the U.S. hit, "Can't You Hear My Heartbeat." . . . Holland Music items "Colinda," "Lapland" and "Gino" are doing very well. . . . "Heart of Stone," Rolling Stones EP, has been doing well on the Dutch market. Also RS "The Last Time" is a good seller. . . . Basart's Guus Jansen Jr. again made an European trip. In Naples he attended the Eurovision Songfestival '65, where he acquired the rights of the winning song "Poupee de Cire, Poupee de Son" by France Gall.

Belinda Music entered into a catalog agreement with Virtuosa Music, which was founded by a Coen van Orsouw. . . . Belgian CBS-artist Jacky Delmone is due to appear on the Anneke Gronloh show over KRO-TV on July 7. . . . Polydor reports that both Bert Kaempfert's "Red Roses for a Blue Lady" and LP "Blue Midnight" from which it was taken are doing very well on the Dutch market.

Phonogram reports that Lucille Starr will fly to Holland to appear on Dutch TV and to receive a gold record for "The French Song." . . . Nesehi Ertegun, Atlantic's president, paid a visit to Bovema's Gramophonehouse during his European information trip. . . . Eric Steinmetz of Kapp visited Negram's Robert Oeges this week. . . . HMV's Dutch pop singer Tony Ronald, will return to Spain for the summer. He was honored with a farewell party, also to celebrate the release of his r&b LP. . . . Funckler Records, Artone subsidiary, released an album by Sue Thomson, entitled "Paper Tiger," which is after her successful single of the same name. Delta's Hans Kellerman is happy with the records of Veronica DJ Gerard de Vries, who made two top-selling records at the same time. "Ode Aan Jim Reeves" is No. 37 in Holland and "Een Spel Kaarten" (Dutch version of Deck of Cards) is No. 8 this week. . . . Casper Koelman Inelco-RCA a&r man said his pupils Johnny Kendall and the Heralds are going to Italy. They will appear on TV there and also make some recordings. . . Melodia Music is happy with the rights of Britain's hit paraders as "Silhouettes," "In the Meantime" and "I'm Telling You Now." . . . Bovema released on the Capitol label Lou Rawls album "Lost and Lookin'" and several EP's, featuring Jo Stafford, Peggy Lee and Buck Owens. Recent releases in CBS' singles are Gene Pitney's "I Must Be Seeing Things," Johnny Cash's "Orange Blossom Special" and Eydie Gorme's "Piel Canela." As Basart is handling all Rolling Stones songs and The Beatles catalog for Holland, its position on the Dutch market is rather strong at the moment. . . . A good Dutch version has been made of the Anima's' hit "Don't Let Me Be Misunderstood" by ZZ & the Masks on the Artone label, reports Bob Schoorl of Belinda Music. . . . The Sadler Wells Opera will stage Stravinsky's "The Rage Progress" as part of this year's Holland Festival program. **RAYMOND M. J. DOBBE** 

"All-Stars" band, \$4,000 per concert, of which they want to take 80 per cent out of the country; second, the lack of a concert hall of adequate seating capacity here. which would mean business for the State Concert Agency. The Sport hall in Praha, Czechoslo-vakia, has some 14,000 seats; the one here has about 3,000 seats. Unfortunately, Armstrong did not tour Eastern Europe in the summer, when concerts at the Budapest small Sports Stadium with a seating capacity of 18,000 would have been possible. The State Agency said that lack of hard currency is the reason that until now only French songstress, Dalida, is contracted, who brings her own band, comes here for the summer season. . . . The Association of Young Communists has set April 12 and May 1 for the "Budapest Youth Days." . . . Two big jazz concerts will be held on April 20 and 23. A select number of the best Hungarian musicians-principally amateur combos-will take part; and to give the whole affair an international aspect, invitations to jazz musicians have been sent to Holland, Poland, Roumania, the German Democratic and the German Federal Republic. As these have been sent somewhat belatedly the international flavor is extremely PAUL GYONGY doubtful

## HAMBURG

Philips has just released "Hejo, Hejo, Blue River Baby," the first recording by two young Munich artists, Robert, 21 and Helmut, 24. The disk is a best-seller and has climbed to third spot on the Austrian hit parade.. . . . The Allensbach Institute for Demoskopie, West Germany's leading public opinion research organization, has polled the Germans on the European woman they admire most. The winner is recording artist Heidi Bruhl, followed by Princess Grace, Fabiola and Soraya. . . . Hans-Joachim (Hajo) Kreutzfeld has left the Rattles, Germany's top beat band, to take over his father's drugstore. Hajo has been replaced by Hermann Rugenstein, 18, a guitarist who has been playing with the Four Renders band. Hajo's departure points up the fact that in Germany music is still regarded as more of a hobby than a vocation or profession in terms of prestige. The Supremes are making their first tour of Germany. The U. S. (Continued on page 18)

# **Dick Clark on British Binge**

## Continued from page 1

to say about American promoters who have lost money on British attractions: "As I have said before in Billboard, if the artists are presented correctly, then they are currently the most valuable thing on the scene. Some Americans have stupidly been booking in acts, paying them too much money, giving them none of the right sort of promotion or supporting bill and breaking every rule in the book.

'They lost money. The acts were disappointed and no one came well out of the situation. I am not anti-British performers, as some people seem to have thought since I first aired my views; but I do believe that they must be presented correctly to the public at fair admission prices. "As a result of the ridiculous offers that have been made by these kind of promoters, I have had considerable difficulty here in booking artists at the right prices, but hopefully the dawn is awakening to more sensible deals on both sides for these shows.

one-nighters in the past yearwe had a gross turnover of \$4,500,000-and I lost out on only one British act-a group which shall remain nameless, but one which has taken the rap for other losses in the U.S. "I am able to offer top British performers bookings on two

American TV shows, my ABCnetworked 'American Bandstand' and the syndicated 'Shebang.' We are also making three motion pictures, including one

U. S. Duo 'Mucho Grande'

for Columbia in the coming months. I know I can use British talent in a big way and that at fair prices it will reward me."

Clark announced a tie-up with Danny Betesh of Kennedy Street Enterprises - the man hotly pursuing Brian Epstein's international success. His attractions include Freddie and the Dreamers, Herman's Hermits and Wayne Fontana and the Mindbenders.

"My offices in four American cities have booked over 700

MEXICO CITY - Santo & Johnny are proof of the international flavor of music. The two American brothers of Italian descent have taken a song written by a couple of Britishers and have occupied the top of the chart so long in Mexico they've almost established squatter's rights.

The song, "And I Love Her," written by John Lennon and Paul McCartney was taken from the album, "Santo and Johnny Play the Beatles' Greatest Hits.' The Canadian American Records' guitar instrumental single, released on the Gamma label in

If I a serve the state from and the

Mexico, has been No. 1 the past 12 weeks except for a oneweek dip to No. 2. In fact, Santo and Johnny have been in the top 10 south of the border since the middle of November.

Riding this disk popularity, the two brothers from Long Island, N. Y., at present are making personal appearances in Mexico City at the La Fuente night club and Lirico Theater, according to Gene Malis, general manager of Canadian American.

"Mucho Tempo," a new single by the duo, will be released within the next two weeks. A new album, "Mucho Santo & Johnny," is slated for release next week. In addition, Malis says negotiations are under way for a June or July Italian tour by Santo & Johnny.

# **AIRLIFT PLANNED**

To Jazz Fest

PARIS — Ben Benjamin, owner of the Paris Blue Note jazz club, is organizing a special airlift from Paris to the Newport Jazz Festival this summer.

Benjamin plans to charter a 120-seater plane to take French jazz fans to the Festival. For an inclusive cost of about \$500 the fans will have meals and accommodation provided, plus visits to New York jazz clubs.

The plane will leave Paris June 29 and return July 14. Fans will take their meals, during the Festival, with the musicians in the big dining hall at Newport.

Benjamin is also planning to take a French jazz quintet to the Festival, including Jean-Louis Chautemps and violinist Jean-Luc Ponty.

1. . .

### BUDAPEST

Louis Armstrong's concert tour around Hungary, visiting all other socialistic countries, aroused some speculation as to why Armstrong did not visit this country too. First, the extremely high fees of the STREET STREET

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# DUTCH TEENER FEST MAPPED

ALKMAAR, Holland-Preparations for another Dutch Teener Festival in Blokker are well under way. On Easter Monday, thousands of Dutch teen-agers will gather in the vegetable auction hall, to sit on the floor or on empty vegetable crates, to watch their favorite artists. The program lists a large number of popular artists from Holland and other countries, including the Pretty Things, German Geschwister Jacob, the Scorpions, the Gingerbreads, Lulu and the Luvvers, Edwin Rutten and the Marks. As usual, the fest is organized by Ben Essing, who in 1964 had the Beatles and Cliff Richard in his hall, He will also organize a show with the Rolling Stones this summer.

# 'A RECORD FOR SUMMER' **CONTEST BEGINS APRIL 20**

ST. VINCENT-The five-month "A Record for the Summer" competition, with six 10-minute radio transmissions daily and additional TV time, will be off and running April 20 with 44 songs, an increase of eight over a year ago, in the competition sponsored by AFI, Italian Phonograph Association, and RAI, Italian Radiotelevision.

Established singers and newcomers are included in the group of records chosen, although there is no explanation why RCA's four biggest sellers were excluded from the contest. No label has more than three participants for which the public will vote until mid-June. At that time the preliminary winners will be announced at a weekend event in the St. Vincent Casino.

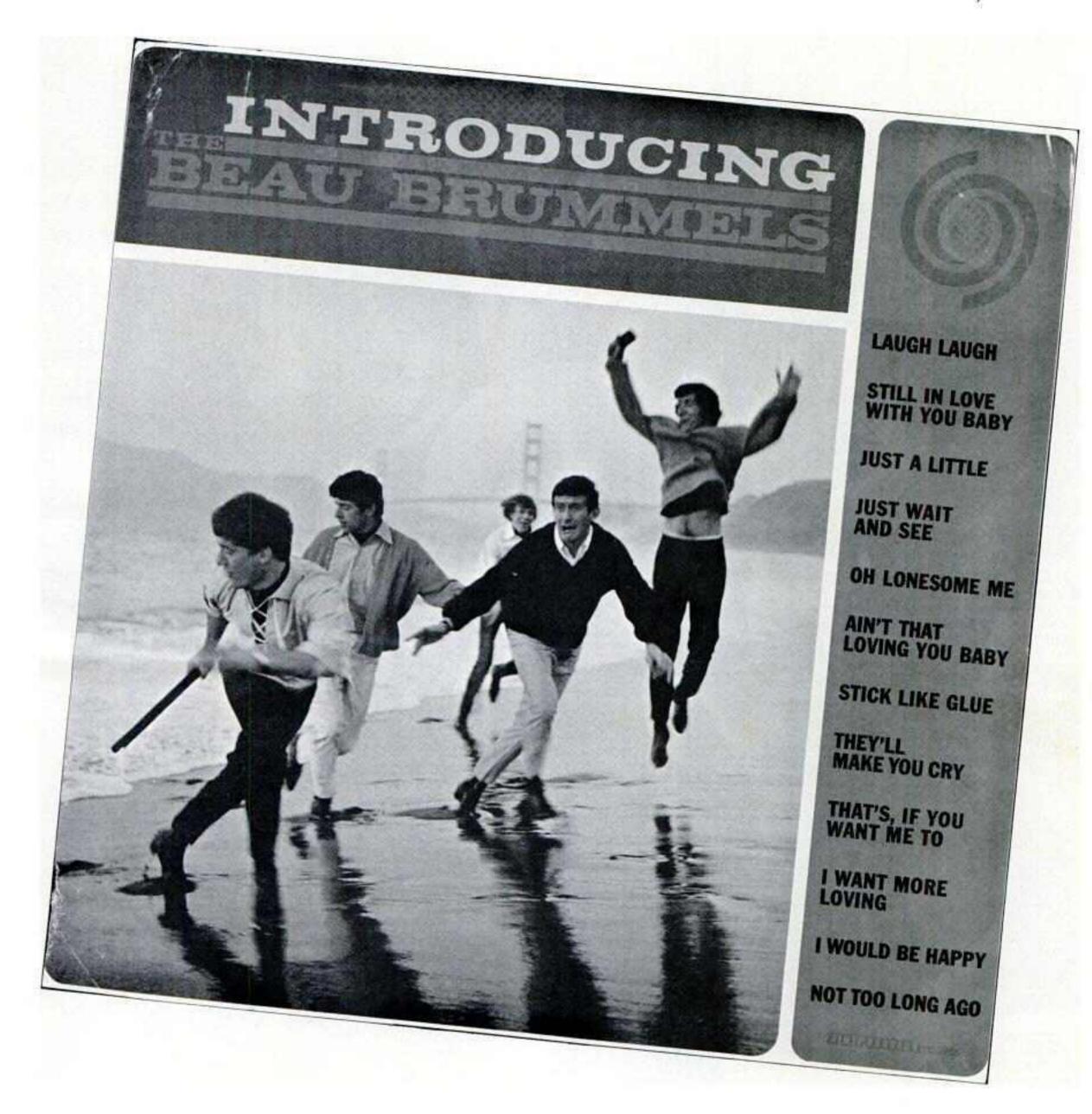
Following the public vote, records will be kept of disk sales throughout the summer; a final award will be made to the winner on this basis. Declared winner in 1964 was the trio, Los Marcellos Ferial, with "Sei Diventata Neri," although the press raised a controversy because all best seller lists throughout the summer carried John Foster's "Amore Scusami" in the first place. However, this disk was classified third in the awards to general surprise.

Among the better known participants this year are Johnny Dorelli and Betty Curtis, CGD; Little Tony, Durium; Claudio Villa and Fred Bongusto, Fonit-Cetra, Nico Eidenco, Jimmy Fontana and Louiselle, RCA; Bobby Solo and Ornella Vanoni, Ricordi; Iva Zanicchi and Tonny Dallara, Ri-Fi; Pino Donaggio and Nicola Arigliano, Voce del Padrone; Peppino di Capri, Carisch; John Foster, Style; Orietta Berti and Quartetto Cetra, Phonogram; Peppino Gagliardi, Jolly; Domenico Modugno, Curci, and Mario Abbate, Vis-Radio.



# HERE COME THE BEAU BRUMMELS!

# WITH A HIT ALBUM



# AND A HIT SINGLE! "JUST A LITTLE" B/W "THEY'LL MAKE YOU CRY"



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# INTERNATIONAL NEWS REPORTS

# This Week's NEWSMAKERS Around the World



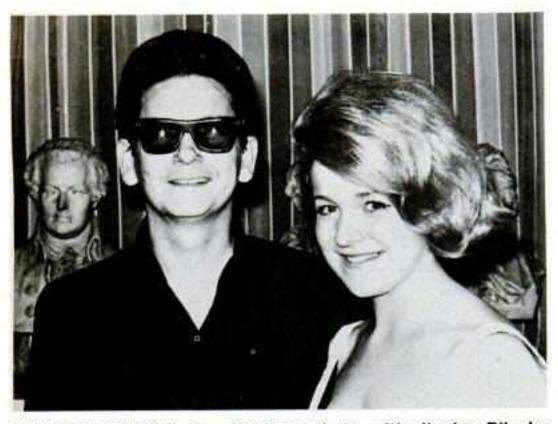
BARBARA, CBS of France recording artist, was presented with an Acedmie Cros Award, the Prix Paul Gilson, for CBS recording, "Le Temps des Lilas." The French Singer is shown with V. Peter de Rougemont, vice-president of European operations, Columbia Records International.



THE AUSTRALIAN RECORD CO., Ltd., sponsored a cocktail party for the Dave Brubeck Quartet prior to the group's appearance at the Sydney Stadium. Two performances there marked the beginning of their na-

tional concert tour. From left, are Joe Morello, drums; Bill Smith, managing director of ARC; Brubeck, piano; Paul Desmond, sax, and Eugene Wright, bass.





EUROPE-TOURING Roy Orbison chats with Ilonka Biluska, who has been appearing with him on TV shows and personal appearance shows in Holland. Roy was recently presented a gold record by Phonogram for sales of "Pretty Woman."



RIVKA RAZ, who starred in the Israeli version of "My Fair Lady," is in New York on a business-pleasure trip. During her stay, she appeared on Ed Sullivan's CBS-TV show and played various benefit performances throughout the country. She'll return to Israel in the spring to begin rehearsals for "The King and I." She's shown here with Goddard Lieberson, left, president of Columbia Records, and Ettore Stratta, manager of international artists and repertoire for Columbia. JIM BAILEY, vice-president of Dot Records, was guest at a reception given by Fred Marks, executive director of Festival Records, during Bailey's Sydney, Australia, stopover of a world tour visiting Dot licensees. At the

party were, from left, Ted Albert of J. A. Albert & Son Music Publishers; Marks; Bailey; Noel Brown, national sales manager of Festival; Bill Shepherd, producer of Festival, and Tony Brady of Belinda Music Publishers.

> DUDLEY H. TOLLER-BOND, executive vice-president of London Records, congratulates his label's composerpianist Mrs. Peggy Stuart Coolidge for being the first American woman composer to have been officially invited to perform her works and meet in symposia with composers in Russia and Poland. Looking on are J. R. Coolidge, left, and Mrs. Toller-Bond, right.

TITO RODRIGUEZ and His Orchestra played to a crowd of 60,000 at the Club Esgrima arena in Rosario during his March tour of Argentina. The Musicor artist was awarded a gold record by the Surco Record Co. for his record "Inolvidable" (Unforgettable), which sold one million copies in Argentina. He was reportedly the first foreigner to ever sell a million records here. The filming of a movie with the same title -he has been signed for three films-will begin shooting in May and costars Rodriguez with Isabel Sarli.



BILLBOARD, April 17, 1965 Copyrighted material

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# **INTERNATIONAL NEWS REPORTS**

# Epic Launches New British Rocket in U.S.

NEW YORK—Having scored a solid sales rackup in the U. S. with disk artists from overseas, Epic Records has again tapped the foreign market with the release of "For Your Love," a single by the Yardbirds, a new British vocal-instrumental group.

The record, released just a few weeks ago in the United Kingdom, is currently on the British best-seller charts. The group, consisting of five young men, is appearing at the Crawdaddy Club in London.

With the acquisition of the Yardbirds, Epic Records currently represents five major EMI (Electric & Musical Industries) artists in the U. S. The other four are the Dave Clark Five, the highly successful British group; Cliff Richard, one of England's most popular singers; Rolf Harris, the novelty singer from Australia; and Andy Stewart, a singer from Scotland.

The Dave Clark Five, which has had eight hit singles for Epic, is now in England filming "Catch Us if You Can," for release by Warner Bros. The group is expected to return to the U. S. this summer for their third American tour.

In its continued quest for marketable European material, Epic also released last week the tune, "Gabrielle," by organist Eddie Layton. The tune has been one of the all-time bestsellers in the Scandinavian countries.

According to Len Levy, Epic's vice-president and general manager, the label will continue to tap foreign sources to round out its future releases.

## **Odeon Expansion**

BUENOS AIRES — Producciones Fermata records will be manufactured and released in Argentina by Odeon, an EMI firm, as of April 1, according to Mauricio S. Brenner, Fermata general manager. Handling negotiations for Odeon was Philip Brodie, general manager.

# Top Stars Participate In TV Show

PARIS—One of the biggest parades of stars ever gathered together for one TV program took part in Albert Raisner's "Tetes de Bois et Tendres Annees" show to celebrate 10 years of rock 'n' roll.

Highlight of the program was a hookup with the famous Cavern Club in Liverpool—the club that launched the Beatles —where viewers heard and saw Petula Clark, Gene Vincent and Manfred Mann.

The French end of the show featured Nancy Holloway, Dick Rivers, Claude Francois, Claude Ciari, Eddy Mitchell, Marie Laforet, John William, Hugues Aufray, Monty, Danyel Gerard and Claude Bolling.

The show also ran film clips of Elvis Presley and Tommy Steele.

# No Holiday For Hallyday

PARIS—To discount rumors that Johnny Hallyday, France's top pop star, was being given an early release from the Army to fulfill engagements, the French Army Ministry took the unprecedented step this week of issuing a special communique stating that Hallyday would have to serve out his time.

# News From the MUSIC CAPITALS OF THE WORLD

### Continued from page 14

group is appearing under auspices of CBS Schallplatten and Aberbach Musikverlage. They have appeared on North German Television's "Music From Studio B," Germany's most prestigious music show. . . . Polydor has just released a 1965 Mardigras LP, "Mainz, Wie Es Singt und Lacht 1965." Polydor announces that it has reached an agreement with Der Stern. West Germany's leading illustrated weekly magazine, for the production and distribution of Stern-Musik. First Polydor-Stern LP's will feature Peter Alexander, Martin Lauer, Sacha Distel, Brenda Lee, and others. . . . Polydor has just sold the first 100,000 Letkiss records, with Robert Delgado (Horst Wende). . . . Peer's San Remo triumph, "Aspetta Domani," has been recorded by Philips with Kiki Dee as "Warte bis Morgen."

. . . Deutsche Grammophon is releasing "Daphne" by Richard Strauss this month (April) in the U. S. and Canada. This marks the first time that this late work of the German composer, has been available on records.

OMER ANDERSON

## LONDON

Although he has now released Chad & Jeremy for a sum "in excess" of \$150,000 to Columbia, Ember chief Jeff Kruger retains masters of 37 tracks by the duo previously unreleased in Britain and 13 of them unissued in the U. S. These will subsequently be issued here on Ember and in America on a label to be negotiated. Incidentally, Kruger has begun a drive on Ember artist Ray Singers, and signed him to Columbia in America.... Andrew **Oldham** (Rolling Stones' recording manager) is to produce all the Nashville Teens' future disks. The Teens were previously with Oldham's No. 1 rival here, Mickie Most. . . . Manfred Mann's monthlong U. S. tour planned to com-mence April 23 has been cancelled because, according to the group's manager Kenneth Pitt. suitable venues could not be found. ... The Beatles are coming out from under cover-they make five network TV appearances here this month in connection with the release of "Ticket to Ride."... Hans Schemke, International man for Busse Music, Munich, was in London to negotiate exchange deals with Dick James for copyrights and recordings from Busse's International Records. Schemke also discussed the leasing of beat material from Phil Solomons for Germany with options for other countries. . . . Decca hosted a reception for Burt Bacharach, Philips hosted for Joey Paige and CBS for the Clancey Brothers.... Bernard Delfont has sold his Management and Enterprise Co. to

his younger brother Leslie Grade's group, the Grade Organization, of which he becomes deputy chairman. By the deal, recording stars Frankie Vaughan, Jet Harris, Billie Davis, Beverley Sisters, Anne Shelton, Ruby Murray and others are now represented by Grade.... One of the two ITV entries in this year's Montreux Festival will be Southern-TV's spec featuring the New Christy Minstrels (taped here in January). CBS issues a new single by the Minstrels here April 30, coupling the two songs which came first and second in the San Remo festival "Se Piangi Se Ridi" and "The River."... Princess Margaret attended the premiere of Rodgers and Hammerstein's last joint musical, "The Sound of Music"; RCA Victor has issued the soundtrack album.... Photo-Sleeves Ltd., has introduced sleeves for singles-sold separately from the record-which do not relate to a particular release but can be sold by dealers for use with any record by a particular artist. Manfred Mann is the first to be featured on such a four-colored CHRIS HUTCHINS sleeve.

## PARIS

Daniel Filipacchi, who runs France's million-selling pop monthly Salut Les Copains and who is also a producer with commercial radio station Europe No. 1, will produce a film featuring France's top pop idols. Film, to be called "Salut Les Copains" will be directed by Jean-Marie Perier, fiance of singer Francoise Hardy. . . . Eurovision winner France Gall starts a tour of Belgium April 14. . . When Charles Aznavour returns to France at the end of this month after visits to Las Vegas, Los Angeles, New York and Mexico he will set off on a tour of Israel. . . Catherine Elia (gold-painted) is recording the "Goldfinger" theme for Scopitone. . . . Drummer Kenny Clarke personally financed recording of a big band album featuring himself and organist Lou Bennett in arrangements by trumpeter Donald Byrd. Clarke is now hoping to interest a disk company in the record.... Marjorie Noel, Luxembourg's Eurovision representative, has recorded "Va Dire a l'Amour" in Italian and will next go to London to record four titles in English. . . . Vogue released Petula Clark's French version of her latest hit "I Know a Place" ("Viens Avec Moi") to coincide with opening of Pet's twoweek engagement at the Paris Olympia Theater. French Army sergeant Johnny Hallyday got special dispensation from the French Army Ministry to star in a show filmed by West German TV at the camp in Offenburg. Germany, where he is stationed. Meanwhile, Hallyday is being pressed for around \$20,000 in back taxes. Since being drafted, Hallyday's earning power has been drastically reduced. When he leaves the Army in June he is set for tours of France and Israel and a season at the Paris Olympia in November. . . . Juliette Greco returned to Paris this week after successful lecture tours in Belgium, East and West Germany, Scandinavia, Portugal, Switzerland and Japan. In May, Greco is booked for appearances in London and Sweden. . . . Alive to the widespread interest in rock 'n' roll which still exists among French teen-agers. Decca is issuing here a series of early albums by Tommy Steele, Jerry Lee Lewis, Little Richard and Carl Perkins. MIKE HENNESSEY

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This means that the singer will not be free until the end of August. The Ministry also made it clear that Hallyday himself had not asked for early release.

Impresario Johnny Stark has had to cancel contracts for Hallyday to appear this summer at the Deauville Casino and for two concerts at the resort's Ambassadeurs Theater. The contracts were signed on the assumption t h a t Hallyday would leave the Army early in June.

# Randy Wood, Philips Huddle

LONDON — Randy Wood, president of Vee Jay Records, met with executives of Philips Records last week regarding Vee Jay product here. Wood recorded the Ad-Libs, a British group, and launched promotion for new Vee Jay artist Joey Paige, now making English TV and radio appearances.

# CBS Record Artists Win French Academy Awards

PARIS—The Academi Charle Cros of France has presented awards for CBS Recordings by Rudolf Serkin and Eugene Ormandy, Mildred Miller and Bruno Walter, Charlie Christian and the Benny Goodman Orchestra and French artist, Barbara.

The academy, composed of the principal French critics and musicologists, annually award prizes for the best recordingsin every field of music. This year, the prize-giving ceremony was held at the Palais d'Orsay here.

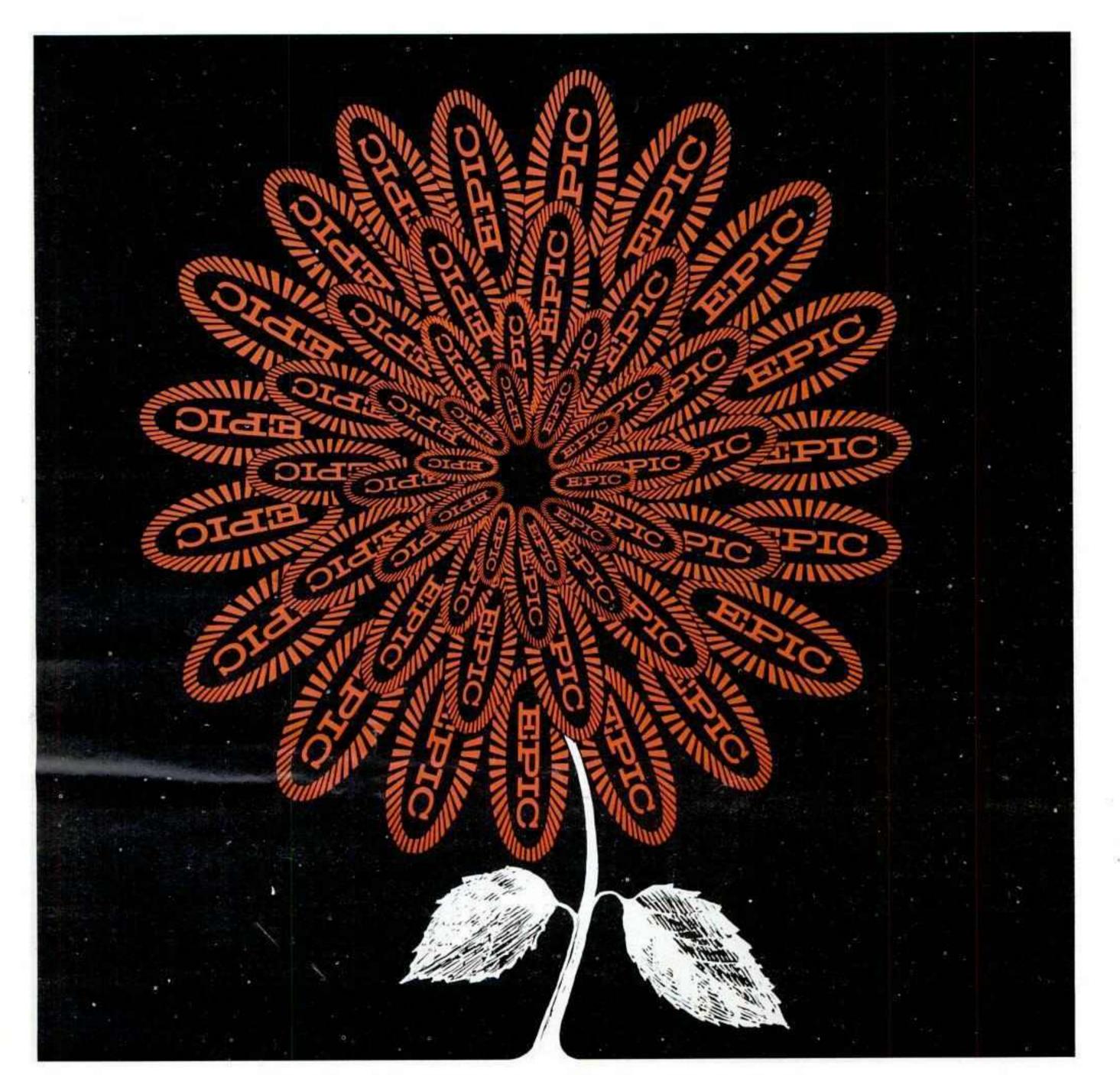
The Grand Prix for soloists

and orchestra was awarded for Brahms "Concerto No. 1 in D Minor for Piano and Orchestra," performed by Rudolf Serkin under the baton of Eugene Ormandy, and for Brahms' "Alto Rhapsody, Op. 53" and "Song of Destiny, Op. 54," as well as Mahler's "Songs of a Wayfarer" in recording by mezzosoprano Mildred Miller and the late conductor Bruno Walter. The prix re-edition was presented for "Charlie Christian With Benny Goodman," and the Prix Paul Gilson for Le Temps des Lilas, by French chanteuse Barbara.

## **RIO DE JANEIRO**

Composer Dorival Caymmi flew to Hollywood to appear in the Andy Williams show. Caymmi is the writer of Williams' new hit, "And Roses and Roses," English lyrics and by Ray Gilbert. (Continued on page 20)





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# INTERNATIONAL NEWS REPORTS

# **News From the MUSIC CAPITALS OF THE WORLD**

### Continued from page 18

"Cannonball Adderley & Gil Evans" and "For Django-Joe Pass" will be the first two Pacific Jazz LP's to be released by Elenco. . . . Bossa nova singer Claudette Soares signed with Odeon. The label released 15 LP's in its April supplement. . . "Biographical Dictionary of Popular Music" will be rolling late in May. Volume has 1,000 bios of Brazilian, U. S., British, French, Italian, German, Spanish and Latin American artists. . . . Astrud Gilberto was signed for two weeks at Rio's Zum Zum Club in May. . . . German tenorman Klaus Doldinger is touring Brazil with his "hard bop" quartet. . . . Roberto Quartin's Forma LP's will be distributed in Continental Europe by Eddie Barclay. Label is also being negotiated with Nesuhi Ertegun's Atlantic Records. . . . Singer Myrzo Barroso organized a sextet. Group will play shows and dances.

SYLVIO TULLIO CARDOSO

## ROME

Three film actresses are among Italy's latest recording artists. Annie Girardot will be released in the fall by CGD International, Georgia Moll has recorded her disk for Ariel, the new Rome label, and Marisa Solinas will now be heard on SDI Records. . . . Cab Calloway, guest on two TV shows, sang at most of Rome's Americanoperated spots. . . . The Eurovision Song Contest winner, sung by France Gall, has been recorded as "I Yes, You No." Singer turns out to be daughter of Robert Gall, composer of "Mamma," which has been recorded by **Charles Aznavour, Connie Francis** and Domenico Modugno. . . . Tentative title of Marcello Mastroianni's forthcoming musical about Rudolph Valentino is "Heart-Stealer." . . . Don Powell has taped themes from two Italian westerns for Ricordi. . . . Bobby Solo, now singing the theme of the weekly Mark Twain series on TV has been chosen for a gold record award by Ciao Amici, disk magazine, for 1964 disks. . . . Gianni Morandi's second film. "I'm Not Worthy of You," based on his Festival of the Roses winning song, received a saturation release for Easter in 50 theaters. ... Mina has done the soundtrack for the film, "A Will to Die." Japan's Romy Yomada, who made her U. S. rep in "Flower Drum Song" in Las Vegas, has just done her first Italian number for RCA. . . . Although Gianni Sanjust is representing CBS in "A Record of Summer," his song composition, "You Will Cry Again," has been issued by RCA as a new Gino Paoli record. . . . Voce del Padrone has issued an album, "Young Gigli," presenting recordings made in 1918-1919. . . . Legit actress Anna Nogara has just made her first record as singer for Fonit. . . . Arturo Testa was emcee in a special TV show featuring Timi Yuro, with Carmen Villani and Iva Zanicchi as guest artists. . . . Bruno Martino celebrated his debut with Ariston by ovening at Rome's Crazy Club. . . . The Migliacci-Zambrini team, which provided Gianni Morandi with two No. 1 disks in a row, has now composed "He," which Rita Pavone will present as her summer song. . . . Cetra Quartet will be joined by Corni Kramer in new RAI-TV series, "Music Land." Wilma Goich will sing "I Won't Be There" in San Marino's "10 Songs for 10 Singers" competition April 28. SAM'L STEINMAN

Burl Ives," released about two years ago on the Festival label, created a sales bonanza when key radio stations leaned heavily on the "Royal Telephone" track. Twelve months later Festival's aboriginal artists Jimmy Little recorded the song on a single-play disk which resulted in gaining him several top awards and two gold records. Now Festival will release the original version by Ives on a single-play disk, and it is expected that the Ives' version could easily create a similar reaction to that of the Jimmy Little waxing. "Royal Telephone" appears to have a magic formula with Australian record buyers and continues to outsell many of the hot chart winners of today. . . . It is reliably reported that Dot artist Jimmie Rodgers will make his third visit to Australia May 31 for a two-week stint at Sydney's plush Chevron Hotel. Rodgers has enjoyed phenomenal success via his chart items "The World I Used to Know," "Someplace Green," "In an English Country Garden" and many others. Album-wise the artist has become a best seller for the Dot label, and his timely visit to Australia is expected to up sales to an even greater degree. . . . Following on the success of the national TV show, "Peyton Place," Festival is releasing a single of the title theme lifted from the ABC-Paramount album by Frank De Vol and His Orchestra. The album will also be released as a follow-up to the single. . . . Australian Record Co., Ltd., feted the Dave Brubeck Quartet at a cock-

and will be released on an album titled "Hedley at the Hammond," the name of the artist's radio show from 5DN. . . . Philip's Bob Cooley has great expectations for the new single from England of Julie Rogers singing "The Hawaiian Wedding Songs." At the moment the disk is receiving heavy air exposure via imports which should lead to Rogers' third chartgetter in a row. . . . The album, "The Return of Rodger Miller," has been imported from the States and will be offered to retailers by Philips. . . . The Sands, a new local group, have just completed their first single "How Blind You Can Be," to be released on the Polydor International label. . . . TV Week, a national magazine, has announced the winners of 1964 Logie Awards for the year's finest TV performance. Honors went to Billy Thorpe, as best teen-age performer and Jimmy Hannan as most popular personality in Australian TV. GEORGE HILDER

## TOKYO

Peter and Gordon of Liverpool Sounds will give three concerts in Tokyo April 23, 25 and 28 before proceeding to local districts. They will tour in Japan until May 1. . . . Silvie Vartan will arrive from Paris May 6 to give concerts in key cities starting with Tokyo May 8 and 9. The movie, "Where Are You Going, Johnny?" in which she participated, will be released. . . . The Animals are expected to arrive May 31 for a 10-day tour. Concerts take place at Kosei Nenkin Hall June 2 and at Sankei Hall June 11 in Tokyo, in addition to two dance parties at Riki Hall (day and night) June 6 introducing "Surfin'" and "Swim." Their recording, "The House of the Rising Sun," is a hit here, too. . . . Mitch Miller and his Gang consisting of 28 singers, 12 dancers and musicians totaling 50 were booked to stage three shows in Tokyo: at Sankei Hall May 14 and at Kosei Nenkin Hall May 30 (day and night). It is certain the shows will draw packed audiences, thanks to "The River Kwai March," "Yellow Rose of Texas," "Exodus" and other hit numbers. Wilhelm Kempf will arrive May 7 on his fourth visit to Japan to give seven recitals from May 13 to June 3. Tickets have already sold out. . . . Brenda Lee is arriving June 14 with the Casuals for a series of concerts. She will sing "One Rainy Night in Tokyo," a Japanese hit, and "La Vie en Rose" in Japanese language at two concerts at Sankei Hall June 15 and 16. . . . Akeo Watanabe, musical director of Japan Philharmonic Symphony Orchestra, left for Europe and the U.S. March 28 to conduct the Northern BBC Orchestra in Manchester, the Helsinki Radio Symphony Orchestra and the Cincinnati Symphony Orchestra. . . . An Italian company comprising 15 singers with Tagliavini at top, two conductors, a producer and others are to stage 18 performances of "Tosca," "La Boheme" and "La Traviata" in Tokyo, Kyoto and Nagoya starting June 9. Costumes and stage settings are prepared in and shipped from Italy, while chorus, ballet, orchestra and minor singing rolls are furnished by J. FUKUNISHI Japanese.

General manager of the record division of RCA Victor in Canada, George Harrison, has been named a vice-president of the company after only a little more than a year at the helm. . . . Danny Harrison, young Canadian singer under contract to Coral, has a new single upcoming this month, "I'm a Rolling Stone" and "Speak of the Devil," cut in New York with a big orchestra backing. . . . With "Shakin' All Over," with the Guess Who's, breaking out in the U. S. for Scepter and still strong on the radio station charts here, Quality has released an album named for the hit single. It identifies the hitherto anonymous group, Chad Allan and the Expressions. . . . RCA Victor's affiliate company in South Africa digs the "My Fair Lady Discotheque" album with Georges Tremblay, and has picked it up from RCA Victor's's Canada-International label. The novelty of the discotheque treatment sets the LP apart from the wealth of others MFL product and sales have been good in Canada in seven weeks in the market. . . . "While I'm Away," with the Four Ems, on Quality's Barry label here from Rollo in the U.S., was written by CKWS Kington deejay Bryan Olney and another Canadian, Peter Bebee.

RCA Victor here has taken on distribution of Wolff Records' debut disk, "Say Baby (Who Am I)" and "You Should Know It," with Dee and the Yeomen, just beginning to fade after a good showing on station charts here. Tri-State Distributors in Fort Wayne, Ind., reports to Wolff that it's No. 28 on their hot pop hits. The hope is that stronger distribution will boost the single again here, and RCA will work on foreign release. ... RCA Victor hosted a luncheon for Artur Rubinstein when he appeared at the Place des Artes in Montreal Thursday (1) and presented a library of his recordings, autographed by the famous pianist, to the music libraries of McGill University in Montreal and the University of Toronto. . . . Some 5,000 Montreal fans saw Adam Faith and Sandie Shaw at a CKGM Club 980 hop and a CBC Teens '65 dance during a weekend visit the end of last month. Faith is on the Capitol label here, and Sandie Shaw's Pye disks are distributed by Allied. Quality Records played host to Bernie Binnick of the Swan label on a brief visit to Toronto last month. . . . Compo is hoping for favorable "I remember the Four Lads when . . ." reaction to the quartet's latest United Artists' single, "Thanks, Mr. Florist," answer song to "Red Roses for a Blue Lady," which has gotten a boost in airplay through deejay use of Bert Kaempfert's recorded promotion messages thanking Canadian fans for buying and playing his KIT MORGAN disks.

also wrote the song. . . . The city is now minus the caustic wit of Dan Sorkin-he moves to KFRC in San Francisco. Sorkin's plush pad in Outer Drive East is being taken over by none other than Morris Diamond. . . . Rauph Ergas comes up with another cute promotional gambit. For Glenn Yarbrough's "Baby the Rain Must Fall," Ergas is passing out pocketsize polyethylene raincoats, telling everybody: "Glenn wants you should STAY DRY." NICK BIRO

## NEW YORK

Broadcast Music, Inc., has published a new brochure on composer Ernesto Lecuona in time for Pan-American Week (April 19-24).

... Nelson Riddle has joined the Marks Music Corp's roster of concert band composers. . . . Leo Fuld, Cafe Shabra owner, composed "Where Can I Go," which was recorded by Steve Lawrence for Columbia. . . . Wave Crest Productions has expanded into record production, music publishing and artist management. Principals of the organization are Fred Bailin, president: Michael Schwartz, vice-president and treasurer. . . . Concerts, Inc.'s new singer Bruce Scott has made his disk debut on Mercury Records with "I Made an Angel Cry." . . . The score for the film "Go Go Go World," penned by Italian composers Nino Olivero and Bruno Nicolai, has been acquired by Marks Music. ... The Museum of Modern Art will begin a series of 10 "Jazz in the Garden" concerts June 17. . . . Ted Bernstein has been set as assistant art director of advertising and sales promotion for Columbia Records. . . . Chris Saner named national sales manager for 20th Century-Fox Records. . . . Abner Levin has been set as general manager for Monitor Records. . . . Kapp Records has activated three publishing firms: Cavalcade and Rosewood (ASCAP) and Highwood (BMI). . . . Juggy Gayles has resigned his promotion post at Mainstream Records. Bronislaw Kaper will write the score for a Broadway musical version of "Moulin Rouge," to be produced and directed by Jose Ferrer next season. . . . Peter Ford, 19-year-old son of Glenn Ford and Eleanor Powell, has signed for personal management with Gerald W. Purcell Associates. Ford will have his first Capitol singer released in May. . . . Lawrence Wichtel has been named to head the publicity department of the William Morris Agency. He'll work in association with Mort Sunshine, the agency's public relations consultant. . . . Tim Gayle, veteran publicist-music promotion man, has relocated in California. He's headquartering at the Halifax MIKE GROSS Hotel.

## SYDNEY

Burl Ives' original version of "Royal Telephone," featured in his Decca album the "Versatile which was the beginning of their national concert tour. . . . In Melbourne, Australian Record Co. held a reception to honor Thelonious Monk and his men, who are also doing a nationwide concert tour of Australia. Ray Bull, general sales manager of the same firm, reports the initial sales of United Artists' soundtrack album "Goldfinger," still No. 1 in the U. S., were well above average, and with the James Bond film of the same title opening this week in all major cities, should be ARC's best selling album for this month. . . . George Kirby, who has just signed with Chess Records U.S.A., is scheduled for a fourweek appearance here at the Chequres night club beginning April 12. To coincide with this visit, Australian Record Co. will release his first single for the Chess label entitled "Feeling Good" b/w "No More." Top side of the single, "Feeling Good," is from the musical production "The Roar of the Greasepaint," controled by Essex Music in Australia. ... Hello, Dolly!" has opened here with rave reviews. The cast album is doing excellent business for RCA. . . . Harry M. Miller, who recently returned from a successful business tour of the U.S., reports that his next show import will be

tail party prior to two-night per-

formance at the Sydney Stadium,

White. RCA has issued Hank Snow's latest single, "The Wishing Well," composed by Aussie composer Peter Hiscock, who hails from Adelaide, South Australia. . . . The Beatles new single "Yes It Is" will be released on the Parlophone label April 9 to coincide with the English release. There is an upsurge in c&w music, and record companies are getting right behind the move with RCA leading with an album release by Skeeter Davis, "Let Me Get Close to You," and on the Camden label "The Humorous Side of Country Music" by Homer & Jethro, EMI rushed been purchased by Philips Records an EP by Australia's top c&w artist Slim Dusty on the Columbia label titled "My Pal Alcohol." ... Radio Station 5DN, Adelaide. South Australia, has produced a tape featuring Hammond organist Hedley Smith. The material has

an all-folk show headed by Josh

## TORONTO

"Dead Sea," with the Jaguars has been picked up by Dot Records for release in the U.S. The instrumental by the French-Canadian group, on Quality's Reo label, sold some 35,000 when it was released in the Quebec market. . . . "Put You Down," with the Big Town Boys, will be released on the RCA Victor label in the U.S. ... General Artists Corp. in New York has signed folk singers Malka and Joso to a three-year contract. With their first album well on its way to becoming Capitol's best-selling Canadian LP, they'll cut a second album of more international folk songs this month. The duo is also due to tape a "Show of the Week" for the Canadian Broadcasting Corp. TV network. GAC is anxious to introduce their polished. sophisticated multi-lingual folk song act to American audiences.

## CHICAGO

It's not every day a deejay loses 50,000-plus hats. Howard Miller did just that when he promised all his women listeners a hat if it snowed after March 16-two days later it did. Miller's pay-off: A cute, miniature plastic toy hat with his compliments. . . . Carson Rennie joins WCFL. He was with WLOL, Minneapolis. . . . WAAF's Marty Faye has been named for the 1965 Good American Award in the Communications Division by the Chicago Committee of One-Hundred.

Glenn Bell, WMAQ's energetic new program manager, scores a first with his station hosting the Midwest premiere of Otto Preminger's "In Harm's Way" at the Chicago Theater April 15. The "New Q" deejays will do interviews in the lobby-Glenn will emsee from the stage. . . . Irv Garmisa, brother of the disk distributing ace, has opened a freelance record promotion and public relations office on South Dearborn Street. He's handling a record for Philips: "The Three Kids" by Jonathan, David and Elbert. The group, incidentally, is appearing at Mother Blues.

Local lad makes good angle: Wayne Swanberg, a Roosevelt University student, comes out with his first disk on Jim Golden's U.S.A. label. Wayne heads the group and

## MEMPHIS

Linda Gail Lewis, 19, sister of Jerry Lee Lewis, films for "Shindig" April 20-21-22. Show will be televised April 28. She joins a "Shindig" touring show April 29 at Wichita, Kan. She has launched a career under the name Linda Gail.

Jerry Lee, who finished a "Shindig" filming segment April 1, left Hollywood next day to begin a long string of one-nighters through the midwest, will open in New York May 6 and cover the East. ... Bill Black's Combo, Hi Record's top instrumental group, will do seven weeks of one-nighters with several top acts from April 16 to May 31. Also on the show will be Gary Lewis and the Playboys, Chad and Jeremy, Bobby Goldsboro.

Hi's Gene Simmons is doing one-nighters in the midwest. Joy's Bobby Wood, when not playing a local club, is playing one-nighters in the south. Travis Wammack, ARA recording star, is on a tour of the south and southwest.

The Beach Boys were at the Coliseum April 10, a Shindig show April 19, featuring Sue Thompson, the New Beats and others, and the Dick Clark Caravan will be there April 27. Clark will be on hand with some 15 acts, including Del Shannon and the Zombies.

ELTON WHISENHUNT



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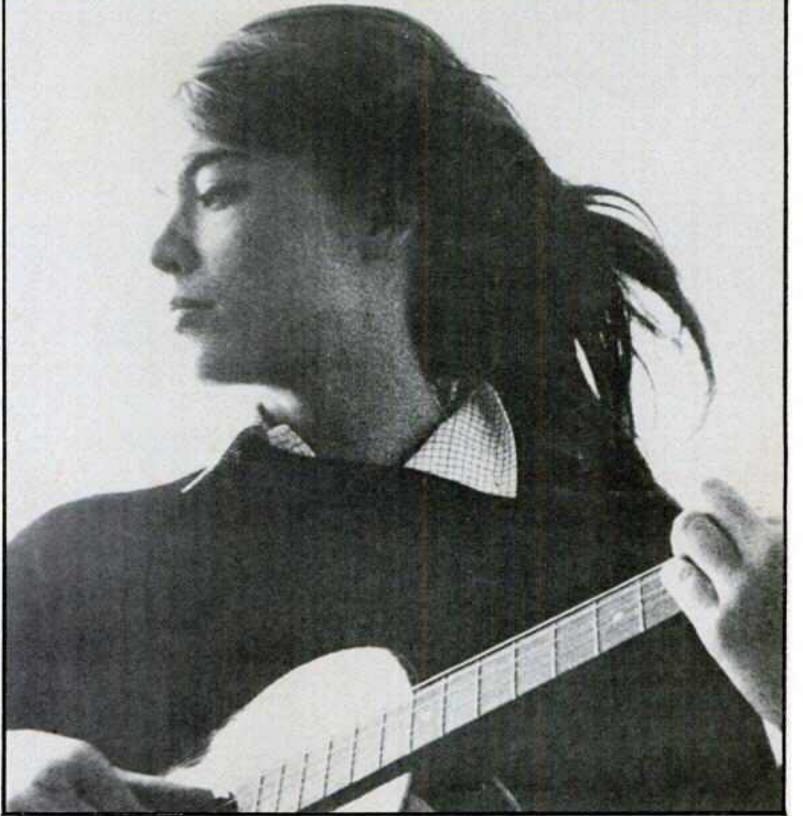
# FRANCOISE HARDY Is the greatest!

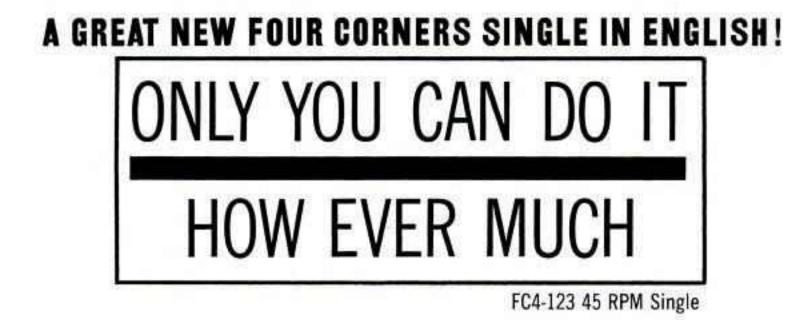
Francoise Hardy: a girl so popular, she has set all of France on its ear.

Francoise Hardy: a girl so beautiful, all the Paris couturiers have designs on her.

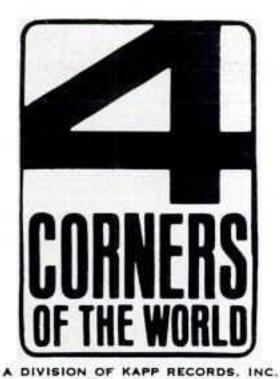
Francoise Hardy: a girl so talented, she not only sings Europe's greatest hits but writes them as well.

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# Billboard FULS OF THERE VYORID

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*Denotes local origin	9 10 CATCH THE WIND-	MONSIEUR-Adamo (Voix	(Vogue)	(Triola)—Arne Bendiksen 9 10 I LOVE YOU BECAUSE—
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1 3 TRINIDAD—Cuarteto	10 24 THE TIMES THEY ARE	Aznavour (Barclay)-	JAPAN	10 - AT THE JENKA SHOW-
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(Palette); Millie Small	(CBS)-Blossom Music	12 — SACRE CHARLEMAGNE—	*Denotes local origin	Music/Stig Anderson
(Philips); *Simonette (RCA)	11 6 I'LL NEVER FIND	France Gall (Philips)-		VED-504/01/15-41/40/15-41/01/16/01/20/22/20
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4 5 QUE TE PASA GAUCHO-	13 8 I'LL STOP AT NOTHING—	(Barclay)-Contesse	Yukiko (King)-Jasrac	1 1 LA POLLERA AMARILLA-
*Palito Ortega (RCA)-Korn	*Sandie Shaw (Pye)	15 — RUE DE LA GAITE—	2 2 UN BUCO NELLA SABBIA	Tulio Enrique Leon
5 5 EL DIA QUE ME QUIERAS	Glissando Music	Isabelle Aubret (Polydor)-	-Mina (Fontana); Hirota	(Odeon); Los Corraleros del
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MUNDO-Richard Anthony	(Brunswick)		3 10 ABASHIRI BANGAICHI-	(Sono Radio)
(Odeon)	15 18 YOU'RE BREAKING MY		*Takakura Ken (Teichiku);	2 2 POEMA-Hnos. Arraigada
7 2 ELLOS-QUE SEAS FELIZ-	HEART-Keely Smith	HOLLAND	Shirane Kazuo (Toshiba)	(Odeon); Trio Los Sombras
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8 8 SHA LA LA-Sylvie Vartan	16 29 STOP! IN THE NAME OF	*Denotes local origin	4 5 DIAMOND HEAD—Ventures (Liberty)	(Sono Radio)
(RCA)	LOVE-Supremes (Tamla	This Last	5 3 LA PLUS BELLE POUR	4 — PAPELES—Carmita Jimenez
9 — CABALGATA—*Mister	Motown)-Belinda Music	Week Week	ALLER DANSER-Sylvie	(Sono Radio); Palito Ortega
Trombone (CBS)	17 27 I'LL BE THERE-*Gerry and	1 1 LETKISS—Several artists 2 2 EIGHT DAY A WEEK—The	Vartan (Victor)-Victor	(RCA)
10 7 NOSOTROS-PIEL CANELA-	the Pacemakers (Columbia)-	2 2 EIGHT DAY A WEEK—The Beatles (Parlophone)	6 8 ONE RAINY NIGHT IN	5 — ABRAZAME FUERTE—
Eydie Gorme y Trio Los	T. M. Music	3 5 LAST TIME—The Rolling	TOKYO-*Mahina Stars	Carmita Jimenez (Sono
Panchos (CBS); *Chico Miranda (RCA)	18 13 HONEY I NEED-*Pretty	Stones (Decca)	(Victor); Los Paraguayos	Radio)
11 - SUSANA LLAMAME-*Leo	Things (Fontana)—Dunmo	4 3 COLINDA-Lucille Starr	(Philips); Koshiji Fubuki	6 6 DE RODILLAS ANTE TI-
Dan (CBS)—Melograf	Music 19 – I DON'T WANT TO GO	5 18 ROCK AND ROLL MUSIC-	(Toshiba); Hino Teruko	Tito Sur (Disc-Peru); Juan
12 12 EL FIRULETE-*Julio Sosa	WITHOUT YOU-•Moody	The Beatles (Parlophone)	(Polydor)—Jasrac	Ramon (RCA); Elmo Riveros
(CBS)	Blues (Decca)-Mellin	6 6 GOODNIGHT-Roy Orbison	7 6 LONG TALL SALLY—Beatles (Odeon)—Shinko	(Odeon); Pepe Miranda (Virrey); Neil Sedaka (RCA)
13 13 BECAUSE—CAN'T YOU SEE	Music	(London)	8 - SLAUGHTER ON 10th	7 3 CONTIGO EN LA PLAYA-
THAT SHE'S MINE—	20 28 LITTLE THINGS-*Dave	7 7 THE FRENCH SONG-	AVENUE-Ventures	Jorge Conty (Sono Radio);
Dave Clark Five (Odeon)	Berry (Decca)-United	Lucille Starr (London)	(Liberty)-Chappell-(Folster)	Nico Fidenco (RCA); Rafael
14 14 NUESTRA NOCHE-	Artists	8 26 EEN SPEL KAARTEN- *Cowboy Gerard & the	9 4 YAWARA—*Misora Hibari	Peralta (Odeon); Pepe
*Eduardo Rodrigo (RCA); *Chango Nieto (CBS)	21 — EVERYBODY'S GONNA BE	Rodeo Riders (Delta)	(Columbia)—Jasrac	Miranda (Virrey)
15 18 A MOVER EL ESQUELETO	HAPPY-Kinks (Pye)-	9 4 LOVELY LOVELY-Chubby	10 — THE HOUSE OF THE	8 5 Y YO LA QUERIA-The
-Charanga del Caribe	Kassner Music 21 29 REELIN' AND ROCKIN'-	Checker (Cameo-Parkway)	RISING SUN—Animals	Beatles (Odeon)
(CBS)-Melograf	*Dave Clark Five	10 8 PLOEM PLOEM JENKA-	(Odeon); Ventures (Liberty) -Shinko	9 7 CUMBIA QUE TE VAS DE RONDA—Carmen Rivero
16 15 A WORLD WITHOUT LOVE	(Columbia)-Jewel Music	<ul> <li>Trea Dobbs (Decca)</li> </ul>	-Simiko	(Columbia)
-Peter and Gordon	23 14 I MUST BE SEEING	11 16 THE BIRDS AND THE BEES		10 - NATALIA-Hnos. Arraigada
(Odeon); *Sandro (CBS)	THINGS-Gene Pitney	-Jewel Akens (London)	MALAYCIA	(Odeon); Gilbert Becaud
17 17 OJITOS NEGROS-*Marito	(Stateside)-Schroeder Music	12 19 RED ROSES FOR A BLUE	MALAYSIA	(Odeon)
Gonzalez (Music Hall)	24 12 YES I WILL—*Hollies	LADY—Vica Dana (Liberty)/Bert Kaempfert	This Last	
18 19 SANTANDER DE BATUNGA—Charanga del	(Parlophone)-Screen Gems	(Polydor)/Wayne Newton	Week Week	
BATUNGA—Charanga del Caribe (CBS)	25 — NOWHERE TO RUN-	(Capitol)	1 3 UNDER THE BOARDWALK	PHILIPPINES
19 - SACO, CHALECO Y	Martha and the Vandellas (Tamla Motown)-Belinda	13 15 HELLO JOSEPHINE-The	-Rolling Stones (Decca)	*Denotes local origin
PANTALON-*Palito	Music	Scorpions (CNR)	2 4 ROCK AND ROLL MUSIC—	This Last
Ortega (RCA)-Korn	26 19 1 KNOW A PLACE-*Petula	14 11 IEDERE AVOND-*Ronnie	Beatles (Parlophone)	Week Week
20 16 MAMA PROVINCIANA-	Clark (Pye)-Welbeck	Tober (Philips)	3 — OFF THE HOOK—Rolling	1 1 TO YOU FROM ME-Eydie
*Beto Fernan (Music Hall)	Music	15 17 PATSY-*Rein de Vries	Stones (Decca)	Gorme (ABC-Paramount)
	27 22 DO THE CLAM-Elvis	(Fontana)	4 1 I COULD EASILY FALL-	-Mareco, Inc.
AUCTOALLA	Presley (RCA)-Marlyn	16 10 FRATER VENANTIUS-	Cliff Richard (Columbia)	2 3 SABOR A MI-Eydie Gorme
AUSTRALIA	Music	*Wim Sonneveld (Philips) 17 - HEART OF STONE (E.P.)-	5 — EIGHT DAYS A WEEK— Beatles (Parlophone)	w/Trio Los Panchos (CBS)-
and the local sector	28 - POP GO THE WORKERS-	Rolling Stones (Decca)	6 — KEEP SEARCHING—Del	Mareco, Inc.
*Denotes local origin	*Barron Knights (Columbia)	18 9 LES FILLES DU BORD DE	Shannon (Stateside)	3 4 THE GIRL FROM
This Last	-Jewel/Belinda/Glissando/	MED Adams (III)(II)	7 I SHOULD HAVE KNOWN	IPANEMA-Astrud Gilberto

		*Denotes level colols	28		POP GO THE W
This		*Denotes local origin			<ul> <li>Barron Knights</li> <li>—Jewel/Belinda/C</li> </ul>
	k W				142 Music/Shapir
1	1	I'LL NEVER FIND			Bernstein/Ardmor
	-	ANOTHER YOU-*Seekers	1012-1000	20200	Beechwood
		(W. & G.)-Chappell's	28	20	IN THE MEANTIN
2	4	ROCK AND ROLL MUSIC-			*Georgie Fame (C
		Beatles (Parlophone)-	30	26	Feldman FIND MY WAY
3		Boosey & Hawkes TWENTY MILES—Ray	30	20	HOME-*Nashvill
3	5	Brown and the Whispers			(Decca)-Contemp
		(Festival)—Belinda			Music
4	7	RED ROSES FOR A BLUE			
62	62	LADY-Wayne Newton			
		(Capitol)—Alberts			EIRE
5	3	CAST YOUR FATE TO THE			ALTERNATION AND AND AND AND AND AND AND AND AND AN
		WIND-Sounds Orchestral		k W	
6		(Astor)—Chappell's THE BIRDS AND THE	1	4	THE LAST TIME-
.0		BEES-Jewel Atkins		-	Stones (Decca)-
		(London)-Castle	2		WALKING THE S
7	-	<b>1 KNOW A PLACE-Petula</b>			IN THE RAIN-
		Clark (Astor)-Leeds	0.000		Moore (Pye)
8	12	YOU'VE LOST THAT	3	2	IF I DIDN'T HAV
		LOVIN' FEELIN'-Cilla			DIME-Tom Du
9		Black (Parlophone)—Tucon GOODNIGHT—Roy Orbison	4	1	(HMV)—Schroede BORN TO BE WIT
0.00	0778	(London)—Acuff-Rose			Butch Moore (P
10	6	the second se			Morris
12.20	-50	WELL-*Ned Miller	5	5	NO ONE WILL ET
		(W. & G.)-Boosey &			KNOW-Sonny K
220		Hawkes	342	-	(Pye)-Robbins
п	-	I MUST BE SEEING	6	7	SILHOUETTES-H
		THINGS—Gene Pitney (CBS)			Hermits (Columbi Francis Day
12	2	IT'S NOT UNUSUAL-Tom	7	-	CATCH THE WIN
		Jones (Decca)-Leeds	102011		Donovan (Pye)
13	8	UNDER THE BOARDWALK	8	6	
		-Rolling Stones (Decca)-	1000	12	Jones (Decca)-L
	1.00	T. M. Music	9	3	I LOVE YOU MOI
14	9	SYDNEY TOWN-*Gary	S		Dolan (Pye)-Cop Control
15	10	Shearston (CBS) THE WEDDING-Julie	10	8	I'LL NEVER FIN
		Rodgers (Philips)-Boosey			ANOTHER YOU
		& Hawkes			(Columbia)-Sprin
		BRITAIN			FRANCE
		BRIDGHTMAN AND POLICE IN AND DECOMPANY	This	L	
		*Denotes local origin		k W	
	s La ek W		1	4	N'AVOUE JAMAIS
1	1	THE LAST TIME-*Rolling	1,11,125,5	95	Mardel (A.Z.)-T
03	100	Stones (Decca)—Essex	2	6	POUPEE DE CIRE
		Music			DE SON-France
2	7	CONCRETE AND CLAY-	1.753		(Philips)-Bagatel
		*Unit 4 + 2 (Decca)-	3	2	MON AMIE LA I
1.44		Apollo Music			Francoise Hardy Bagatelle
3	11	FOR YOUR LOVE-	4	7	PO PO DIS-Marc
		<ul> <li>Yardbirds (Columbia)— Hermusic</li> </ul>	0.000	1	(Polydor)
4	9	THE MINUTE YOU'RE	5	3	ALORS SALUT-C
1.05	051	GONE-*Cliff Richard		3	Francois (Philips)
		(Columbia)-Jewel Music			Plante
5	3	IT'S NOT UNUSUAL-*Tom	6	1	IL SUFFIT D'UN
		Jones (Decca)-Leeds Music			-Sheila (Philips)
6	2	SILHOUETTES-Herman's Hermits (Columbia)-	1	9	LES FILLES DU I
		Francis Day & Hunter			DE MER-Adam
7	4	COME AND STAY WITH	1 martin		de son maitre)
26		ME-*Marianne Faithfull	8	8	BONANZA-Romu
		(Decca)-Metric Music			-Chappell

POP GO THE WORKERS-	0.50		Rolling Stones (Decca)
<ul> <li>Barron Knights (Columbia)</li> </ul>	18	9	
-Jewel/Belinda/Glissando/	10		MER-Adamo (HMV)
142 Music/Shapiro-	19	14	
Bernstein/Ardmore &		14	WIND-Sounds Orchestral
Beechwood			(Pye)
IN THE MEANTIME-	20	33	1. SC TERROR SECTOR SOLUTION AND ADDRESS STREAM AND READ ADDRESS ADDRE ADDRESS ADDRESS ADDRES ADDRESS ADDRESS ADDRE ADDRESS ADDRESS ADD ADDRESS ADDRESS ADD
*Georgie Fame (Columbia)-			(Decca)
Feldman			(Decca)
FIND MY WAY BACK			
HOME-*Nashville Teens			UANA KANA
(Decca)-Contemporary			HONG KONG
Music	The	La	
200000-000-00		ek W	
HER RECEIPTION	- 1 1 S D A R S	200 0000	
EIRE	1	2	
12-13 AVES/V025			Beatles (Parlophone)
st	2	1	and an
eek			Beatles (Parlophone)
THE LAST TIME-Rolling	3	4	
Stones (Decca)-Mirage	88	- 53	Presley (RCA Victor)
WALKING THE STREETS	4	3	DIAMOND HEAD—Ventures
IN THE RAIN—Butch	12		(Liberty)
	5	-	THIS DIAMOND RING-
Moore (Pye)			Gary Lewis (Liberty)
IF I DIDN'T HAVE A	6		I'LL FOLLOW THE SUN-
DIME-Tom Dunphy	1.57		Beatles (Parlophone)
(HMV)-Schroeder	7	8	GOLDFINGER-Marty Gold
BORN TO BE WITH YOU-			(RCA Victor)
Butch Moore (Pye)-E. H.	8	6	GO NOW-Moody Blues
Morris			(British Decca)
NO ONE WILL EVER	9	-	GOODNIGHT-Roy
KNOW-Sonny Knowles			Orbison (London)
(Pye)-Robbins	10	-	THE MINUTE YOU'RE
SILHOUETTES—Herman's	- 39		GONE-Cliff Richard
Hermits (Columbia)-			(Columbia)
Francis Day			
CATCH THE WIND-			
Donovan (Pye)			ITALY
IT'S NOT UNUSUAL-Tom			11051
Jones (Decca)-Leeds			*Denotes local origin
I LOVE YOU MORE-Joe	22043	1170228	
Dolan (Pye)-Copyright		La	
Control	100	ek W	THE REAL REPORT OF AN ADDRESS OF A DESCRIPTION OF A DESCRIPANTA DESCRIPTION OF A DESCRIPTION OF A DESCRIPTI
I'LL NEVER FIND	1	1	LE COLLINE SONO IN
ANOTHER YOU—Seekers			FIORE-New Christy
(Columbia)—Springfield			Mingrole (CBC)
	1.1		Minsrels (CBS)
	2	2	SE PLANGI SE RIDI-
1150-757-75 (1992)		121	SE PIANGI SE RIDI- *Bobby Solo (Ricordi)
1150-757-75 (1992)	2	121	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley
FRANCE	3	6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia)
FRANCE		6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA
	3	6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA
	3	6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia)
FRANCE st eek N'AVOUE JAMAIS-Guy	3	6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti	3 4	6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL
FRANCE st rek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE	3 4	6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall	3 4 5	6 3 4	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA)
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle	3 4	6	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON MI DIR-*Adriano
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE—	3 4 5 6	6 3 4	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON MI DIR-*Adriano Celentano (Clan)
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE— Francoise Hardy (Vogue)—	3 4 5	6 3 4	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON M1 DIR-*Adriano Celentano (Clan) PIANGI-Richard Anthony
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE—	3 4 5 6 7	6 3 4 7 -	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON M1 DIR-*Adriano Celentano (Clan) PIANGI-Richard Anthony (Columbia)
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FRANCE st rek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE— Francoise Hardy (Vogue)— Bagatelle PO PO DIS—Marcel Amont (Polydor) ALORS SALUT—Claude	3 4 5 6 7	6 3 4 7 -	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON MI DIR-*Adriano Celentano (Clan) PIANGI-Richard Anthony (Columbia) L'UOMO CHE NON SAPEVA AMARE-*Nico Fidenco (RCA) UN ANNO D'AMORE-
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE— Francoise Hardy (Vogue)— Bagatelle PO PO DIS—Marcel Amont (Polydor) ALORS SALUT—Claude Francois (Philips)—Jacques	3 4 5 6 7 8 9	6 3 4 7 - 5	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON MI DIR-*Adriano Celentano (Clan) PIANGI-Richard Anthony (Columbia) L'UOMO CHE NON SAPEVA AMARE-*Nico Fidenco (RCA) UN ANNO D'AMORE- *Mina (Ri Fi)
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st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE— Francoise Hardy (Vogue)— Bagatelle PO PO DIS—Marcel Amont (Polydor) ALORS SALUT—Claude Francois (Philips)—Jacques Plante IL SUFFIT D'UN GARCON	3 4 5 6 7 8 9 10 11	6 3 4 7 - 5 10 - 12	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON M1 DIR-*Adriano Celentano (Clan) PIANGI-Richard Anthony (Columbia) L'UOMO CHE NON SAPEVA AMARE-*Nico Fidenco (RCA) UN ANNO D'AMORE- *Mina (Ri Fi) UNA COME TE-Sacha Distel (Pathe) IL SILENZIO-*Nini Rosso (Sprint)
FRANCE st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE— Francoise Hardy (Vogue)— Bagatelle PO PO DIS—Marcel Amont (Polydor) ALORS SALUT—Claude Francois (Philips)—Jacques Plante IL SUFFIT D'UN GARCON —Sheila (Philips)—Tutti LES FILLES DU BORD	3 4 5 6 7 8 9 10	6 3 4 7 - 5 10	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON M1 DIR-*Adriano Celentano (Clan) PIANGI-Richard Anthony (Columbia) L'UOMO CHE NON SAPEVA AMARE-*Nico Fidenco (RCA) UN ANNO D'AMORE- *Mina (Ri Fi) UNA COME TE-Sacha Distel (Pathe) IL SILENZIO-*Nini Rosso (Sprint) AMICI MIEI-Gene Pitney
st eek N'AVOUE JAMAIS—Guy Mardel (A.Z.)—Tutti POUPEE DE CIRE POUPEE DE SON—France Gall (Philips)—Bagatelle MON AMIE LA ROSE— Francoise Hardy (Vogue)— Bagatelle PO PO DIS—Marcel Amont (Polydor) ALORS SALUT—Claude Francois (Philips)—Jacques Plante IL SUFFIT D'UN GARCON —Sheila (Philips)—Tutti	3 4 5 6 7 8 9 10 11 12	6 3 4 7 - 5 10 - 12 8	SE PIANGI SE RIDI- *Bobby Solo (Ricordi) GOLDFINGER-Shirley Bassey (Columbia) IO CHE NON VIVO SENZA TE-*Pino Donaggio (Columbia) VIVA LA PAPPA COL POMODORO-*Rita Pavone (RCA) NON M1 DIR-*Adriano Celentano (Clan) PIANGI-Richard Anthony (Columbia) L'UOMO CHE NON SAPEVA AMARE-*Nico Fidenco (RCA) UN ANNO D'AMORE- *Mina (Ri Fi) UNA COME TE-Sacha Distel (Pathe) IL SILENZIO-*Nini Rosso (Sprint) AMICI MIEI-Gene Pitney (Musicor)
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Morricone (RCA)

		Beatles (Parlophone)			Mareco, Inc.
6	-	KEEP SEARCHING-Del	3		
		Shannon (Stateside)		4	
7	_	I SHOULD HAVE KNOWN			IPANEMA-Astrud Gilberto
S1 6	100	I SHOULD HAVE KNOWN			(Verve); Steve Lawrence
		BETTER-Beatles*			(CBS)-Mareco, Inc.
22	12	(Parlophone)	4	2	
8	6	I UNDERSTAND—Freddie	-		BABY-Elvis Presley
		and the Dreamers			
		(Columbia)			(RCA)-Filipinas Record
62	3 <b>4</b>		1.000		Corp.
9	7	THIS IS MY PRAYER-	5	5	OH. PRETTY WOMAN-Roy
		Linda Scott (Kapp)		-	Orbison (London)-Super
	5	WHITE ON WHITE-Danny			Records
		Williams (HMV)	10400	141	A REAL PROPERTY OF A REAL PROPER
		(Fridalita (Frida - )	6	6	MITSUE-SAN-*Ronnie
					Villar (Mabuhay)-Mareco,
					Inc.
		MEXICO	7	7	LOLLIPOPS & ROSES-
		MIL/100	1000		Steve Lawrence (CBS)-
		*Denotes local origin	1000	100	Mareco, Inc.
his	La	st	8	10	
eek			1000		Darin (Capitol); Louis
			1		Armstrong (Kapp)-Mareco,
	1	I LOVE HER-Santo and			Inc.
		Johnny (Gamma)-Pending		~	
ġ.	2	EL MUDO-*Sonora	9	9	HAUNTED HOUSE-Roy
	275	Santanera (CBS)-Mundo			Orbison (London)-Super
					Records
	-	Musical	10	8	THIS IS MY PRAYER-
	3	POLLERA COLORA-	196		
		*Carmen Rivero (CBS)-			Linda Scott (Kapp)-Mareco,
		Mundo Musical			Inc.
•	8	SOMBRAS-+Javier Solis			
	02	(CBS)—Sadaic			SWITZERLAND
	4	I WANT TO HOLD YOUR			SWITZERLAND
		HAND-Beatles (Musart)-	This	L	
		Musicmex			
	5	LA CUMBIA-*Carmen		ek W	THE REPORT OF A REPORT OF THE REPORT OF A
	190	Rivero (CBS)-Pending	1	-	LETKISS—Anton Letkiss
	SQ		10011		(Barclay)-Gerig
	6	PRETTY WOMAN-Roy	2	6	DAS IST DIE FRAGE
		Orbison (London)-Mundo	823	<i></i>	ALLER FRAGEN-Cliff
		Musical			
13	7	AHORA TE PUEDES			Richard (Columbia)-
		MARCHAR-Les Surfs	1		Aberbach
			3		RAG DOLL-The Four
	122	(Gamma)—Pending	i ven		Seasons (Philips)-Accord
	9	POLLERA AMARILLA-	240		SE PIANGI, SE RIDI-
		*Sonia Lopez (CBS)-Mundo	. 4	-	
		Musical			Bobby Solo (Ricordi)-Budde
6.0	10	INVIERNO TRISTE (Blue	5		DOWNTOWN-Petula Clark
	10				(Vogue)—Gerig
		Winter)-Connie Francis	6	3	VERGANGEN, VERGASSEN,
		(MGM)—Grever	0	3	
		85.00075500981 St#2007008101	1		VORUEBER—Freddy
					(Polydor)-Esplanade
		NORMAN	7	1	PRETTY WOMAN-Roy
		NORWAY	1530	100	Orbison (London)-Acuff-
		NATIONAL CONTRACTOR OF A DECK	1		
		*Denotes local origin	17655	128	Rose-Siegel
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his		T.A.			MITTENNACHT-Siw
Veek	W	eek			Malmkvist (Metronome)-
600	1	ROCK AND ROLL MUSIC-			Intro
1	1		1 1 22		
		Beatles (Parlophone)-	9	_	SK1 TWIST-Vico Torriani
		Edition Lyche	i waa		(Decca)-Melodie der Welt
		FROKEN FRAKEN-Sven-	10	5	SEIN BESTES PFERD-
	2		1000		Martin Lauer (Polydor)-
ŝ	2	Inevare (Philine)_Carl M			Gerig
i.	2	Ingvars (Philips)-Carl M.			110110
	-1720- 55	Iversen	1.12		
	2	Iversen DET VAR I VAR UNGDOMS	11	-	I FEEL FINE-The Beatles
	-1720- 55	Iversen DET VAR I VAR UNGDOMS	11	-	
	-1720- 55	Iversen DET VAR I VAR UNGDOMS FAGRASTE VAR-Sven-	2025	1	I FEEL FINE-The Beatles (Odeon)-Budde
	-1720- 55	Iversen DET VAR I VAR UNGDOMS FAGRASTE VAR—Sven- Ingvars (Philips)—Edition	11 12	ļ	I FEEL FINE—The Beatles (Odeon)—Budde TAXI NACH TEXAS—
	3	Iversen DET VAR I VAR UNGDOMS FAGRASTE VAR—Sven- Ingvars (Philips)—Edition Lyche	2025	Ţ	I FEEL FINE—The Beatles (Odeon)—Budde TAXI NACH TEXAS— Martin Lauer (Polydor)—
	3	Iversen DET VAR I VAR UNGDOMS FAGRASTE VAR—Sven- Ingvars (Philips)—Edition Lyche THE LAST TIME—Rolling	12	1	I FEEL FINE—The Beatles (Odeon)—Budde TAXI NACH TEXAS— Martin Lauer (Polydor)— Gerig
3	3	Iversen DET VAR I VAR UNGDOMS FAGRASTE VAR—Sven- Ingvars (Philips)—Edition Lyche	2025	-	I FEEL FINE—The Beatles (Odeon)—Budde TAXI NACH TEXAS— Martin Lauer (Polydor)— Gerig KLEINE ANNABELL—
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	5	
		Orbison (London)-Super
5	6	Villar (Mabuhay)-Mareco,
1	<u></u>	Inc.
	7	LOLLIPOPS & ROSES- Steve Lawrence (CBS)- Mareco, Inc.
3	10	HELLO, DOLLY-Bobby
01	्यत्र	Darin (Capitol); Louis Armstrong (Kapp)-Mareco, Inc.
•	9	HAUNTED HOUSE—Roy Orbison (London)—Super Records
)	8	THIS IS MY PRAYER— Linda Scott (Kapp)—Mareco, Inc.
		SWITZERLAND
	La	
	k W	
25	500	LETKISS—Anton Letkiss (Barclay)—Gerig
2	6	DAS IST DIE FRAGE
		ALLER FRAGEN-Cliff Richard (Columbia)- Aberbach
3		RAG DOLL-The Four Seasons (Philips)-Accord
4	_	SE PIANGI, SE RIDI-
5	100	Bobby Solo (Ricordi)—Budde DOWNTOWN—Petula Clark
	3	(Vogue)-Gerig
	3	VERGANGEN, VERGASSEN, VORUEBER-Freddy
	12	(Polydor)-Esplanade
7	1	PRETTY WOMAN—Roy Orbison (London)—Acuff- Rose—Siegel
8	10	KUESSE NIE NACH MITTENNACHT-Siw
		Malmkvist (Metronome)-
9	-	Intro SKI TWIST-Vico Torriani
1	14	(Decca)-Melodie der Welt
0	5	SEIN BESTES PFERD- Martin Lauer (Polydor)-
8		Gerig
1	-	I FEEL FINE—The Beatles (Odeon)—Budde
2	-	TAXI NACH TEXAS-
		Martin Lauer (Polydor)-
3	11	Gerig KLEINE ANNABELL—
	0000	Ronny (Telefunken)-Idee
4	-	DA SWAR MEIN SCHOENSTER TANZ-
		Bernd Spier (CBS-Melodie
	22	der Welt
5	2	DU, DU GEHST VORBEI- Suzie (Vogue)-Montana
L	BO	ARD, April 17, 1965
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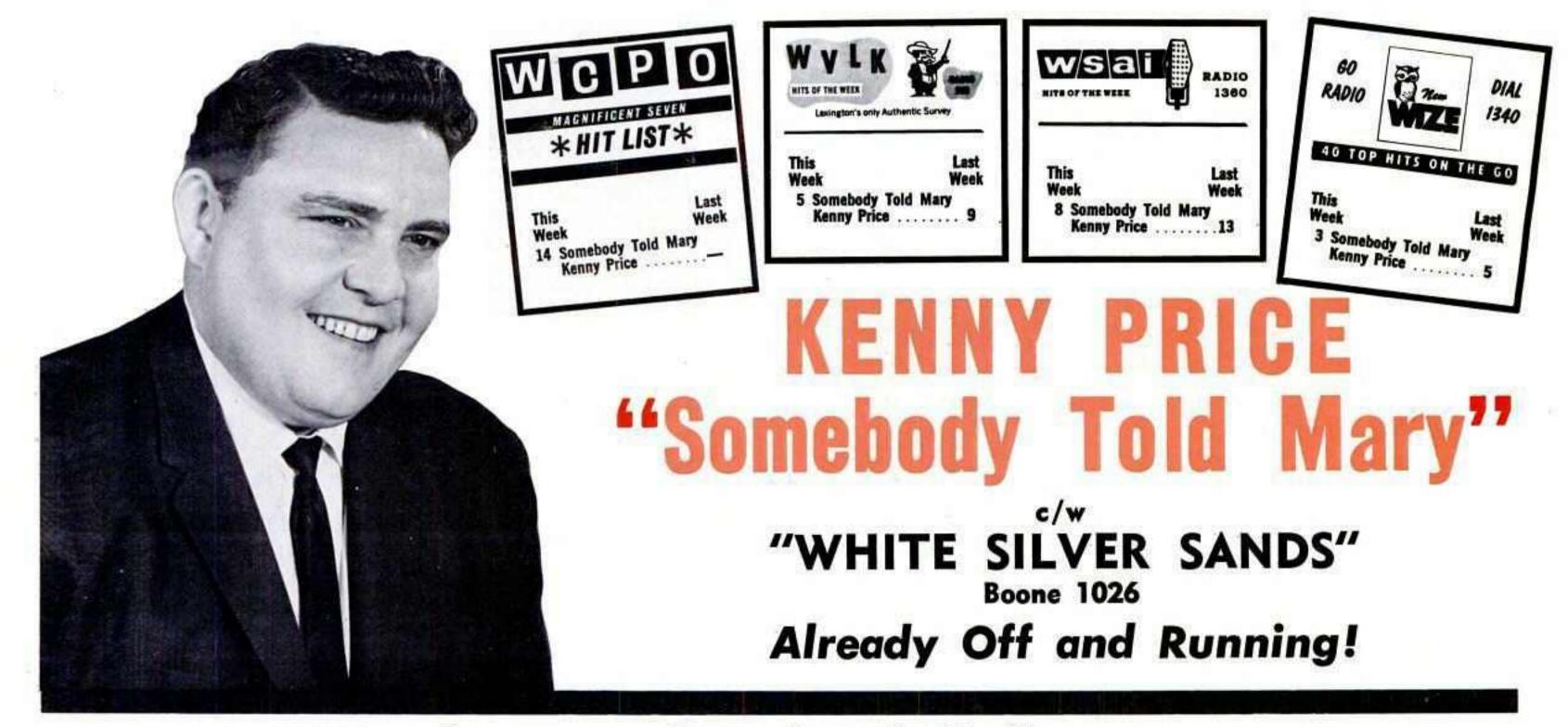
# **TEX WILLIAMS "Too Many Tigers"**

Boone 1028

- A great performance
- Great sales action the first week
- By that "Smoke, Smoke, Smoke" man
- The most timely record you'll hear
- A country smash



# **Another Great Pop Release**



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	Billboard	For Week Ending April 17, 1965
	275	1000
* STAR performer—Sides registering greate	st proportionate upward progress this week.	Record Industry Association of America seal of certification as million selling single.
Image: Second	45 49 55 LAND OF 1000 DANCES	3       67       79       96       OUT IN THE STREETS       3         8       67       79       96       OUT IN THE STREETS       3         8       67       79       96       OUT IN THE STREETS       3         8       67       85       -       SHE'S COMING HOME       2         8       69       69       72       88       THE ENTERTAINER       4         6       70       76       84       COODBYE MY LOVER       3
17       40       CAME OF LOVE.       5         10       17       40       CAME OF LOVE.       5         10       10       10       10         10       10       10       10         10       10       10       10         10       10       10       10         10       10       10       10         10       10       10       10         10       10       10       10         10       10       10       10         11       10       10       10         11       10       10       10         10       10       10       10         10       10       10       10         10       10       10       10         10       10       10       10         11       10       10       10         11       10       10       10         11       10       10       10         11       10       10       10         11       10       10       10         11       10       10       10	48 77 - IT'S GROWING Temptations, Gordy 7040	3       Searchers, Kapp 458       3         6       1       86       —       DREAM ON LITTLE DREAMER Perry Como, RCA Victor 8533       2         7       78       81       92       ALL OF MY LIFE.       4         108       13       75       75       82       WHIPPED CREAM       7         4       13       75       75       82       WHIPPED CREAM       7
Merman's Hermits, MGM 13310         Image: Marting and a state       MGM 13310         Image: Marting and state       MGM 13310 </td <td></td> <td></td>		
Moody Blues, Londen 9726         Image: Moody Blues, Londen 9726         Image: Millier, Smash 1965         Image: Millier, Smash 1965 <th< td=""><td>55 60 70 10 LITTLE BOTTLES. Johnny Bond, Starday 704 64 79 — WOMAN'S GOT SOUL Impressions, ABC-Paramount 10647 (4) 49 52 62 GIRL DON'T COME Sandie Shaw, Reprise 0342 (4) 52 58 73 I CAN'T STOP THINKING OF</td><td>6       100      </td></th<>	55 60 70 10 LITTLE BOTTLES. Johnny Bond, Starday 704 64 79 — WOMAN'S GOT SOUL Impressions, ABC-Paramount 10647 (4) 49 52 62 GIRL DON'T COME Sandie Shaw, Reprise 0342 (4) 52 58 73 I CAN'T STOP THINKING OF	6       100
37       61       84       I'LL NEVER FIND ANOTHER       4         Soekers, Cepitol S383       4         15       16       22       29       THE RACE IS ON Jack Jones, Kapp 651       8         16       31       46       79       THE LAST TIME Rolling Stones, London 9741       4         17       11       7       4       EIGHT DAYS A WEEK       9	YOU       Bobbi Martin, Coral 62447         (49)       54       68       90       CRAZY DOWNTOWN       Allan Sherman, Warner Bros. 5614         (10)       61       78       AND ROSES AND ROSES       Andy Williams, Columbia 43257         (51)       22       26       24       SEND ME THE PILLOW YOU DREAM ON       Bean Martin, Reprise 0344	6       Beau Brummels, Autumn 10         4       1         4       Peter & Gordon, Capital 5406         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         3       1         4       1         3       1         4       1         3       1         4       1         5       1         5       1         5       1         5       1         5       1         5       1         5       1         5       1         5       1         5       1         5       1         5
Image: Construction of the state in the	52         57         73         89         WE'RE GONNA MAKE IT         A           Little Millton, Checker 1105         60         71         81         SOMEBODY ELSE IS TAKING MY PLACE         A         Marrino, Capitol 5384         4           54         58         66         77         NEVER, NEVER LEAVE ME Mary Wells, 20th Century-Fox 570         5	4       86       89 APPLES AND BANANAS
Image: Construct of the state of the st	(55)       36       33       33       DON'T MESS UP A GOOD THING 1         Fontella Bass & Bobby McClure, Checker 1097         (56)       46       47       54       ANYTIME AT ALL.       67         (57)       67       74       —       THE BIRDS ARE FOR THE BEES       33         (58)       43       40       47       COME SEE       72       72       72         (58)       72       —       IT'S GOT THE WHOLE WORLD       72	6       Imit AL'S PLACE       1         3       91       93       94       - WHY DID I CHOOSE YOU       3         7       92       94       99       - HAWAII HONEYMOON       3         8       92       94       99       - HAWAII HONEYMOON       3
WIND       5         Sounds Orchestral, Parkway 942         26       27       30       39       COME AND STAY WITH ME.       8         Marianne Faithfull, London 9731       34       44       61       ONE KISS FOR OLD TIMES'       6         Ronnie Deve, Diamend 179       6         17       20       22       LONG LONELY NIGHTS       7         Bobby Vinton, Epic 9768       7	SHAKIN'       Sam Cooke, RCA Victor B539         Image: The Sham Cooke, RCA Victor	93       96 - 86       COME BACK BABY
62       88       — COUNT ME IN. Gary Lewis and the Playboys, Liberty 55778       3         30       30       36       37       WHEN I'M CONE. Brenda Hollowey, Tamia, 54111       7         10       56       — JUST ONCE IN MY LIFE. Righteous Brothers, Philles 127       2         32       32       35       45       COT TO GET YOU OFF MY       7	1       81       86       –       IKO IKO       Dixie Cups, Red Bird 10-024         64       65       65       80       THE BARRACUDA       Alvin Cash & the Crawlers, Mar-V-Lus 6005         65       74       83       –       SUBTERRANEAN HOMESICK         Bob Dylan, Columbia 43242	3       (97) 99 TRY TO REMEMBER
(32) 32 35 45 GOT TO GET TOO OFF MT MIND 7 Solomon Burke, Atlantic 2276	66 68 70 85 NOT TOO LONG AGO	5 YOU WERE ONLY FOOLING 1 Vic Damone, Warner Bros. 5616

## HOT 100-A TO Z-(Publisher-Licensee)

Al's Place (Dymor, ASCAP)       90         All of My Life (Screen Gems-Columbia, BMI)       72         And Roses and Roses (Ipanema, ASCAP)       50         Anytime at All (Duchess, BMI)       56         Apples and Benanas (Von Tilzur, ASCAP)       86         Saby the Rein Must Fall (Screen Gems-Columbia, BMI)       88         Barracuda, The (Va-Pac, BMI)       88         Barracuda, The (Va-Pac, BMI)       64         Birds and the Bees, The (Pattern, ASCAP)       13         Birds Are for the Bees (Acuff-Rose, BMI)       57         Bumble Bee (Malapi, BMI)       22         Can't You Hear My Meartbeat (Southern, ASCAP)       6         Cast Your Fate to the Wind (Friendship, BMI)       25         Clapping Song, The (Gallico, BMI)       9         Come Back Baby (Trio-Wemar, BMI)       26         Come See (Camad & Chi-Sound, BMI)       58         Count Me In (Skol, BMI)       29         Crary Downtown (Leeds, ASCAP)       49         Dear Dad (Isalee, BMI)       94         Do the Freddie (Rumbelero & Cameo-Parkway, BMI)       74         Do You Wanna Dance? (Clockus, BMI)       21         Den't Mess III as Good Thine (Arc-Sairen BMI)       55	Help Me Rhonda (Sea of Tunes, BMI)       BO         I Can't Stop Thinking of You (South Mountain, BMI)       48         I Do Love You (Chevis, BMI)       60         I Gotta Woman (Progressive, BMI)       88         I Mainer You (Chevis, BMI)       88         I More Place (Duchess, BMI)       88         I Understand (Jubilee, ASCAP)       41         I'll Be Doggene (Jobern, BMI)       20         I'll Never Find Another You (Chappeli, ASCAP)       14         I'm Telling You New (Miller, ASCAP)       14         I'm Telling You New (Miller, ASCAP)       14         I'm Setting You (Chappell, ASCAP)       14         I'm Setting You (Chappell, ASCAP)       14         I's Gorna Be Alright (Pacemaker-Unart, BMI)       63         It's Gorna Be Alright (Pacemaker-Unart, BMI)       59         It's Got the Whole World Shakin' (Kegs, BMI)       59         It's Not Unusual (Duchess, BMI)       51         Just a Little (Taracrest, BMI)       11
Den't Mess Up a Good Thing (Arc-Saico, BMI)       55         Dream on Little Dreamer (Forrest Hills-Cedarwood, BMI)       71         Eight Days a Week (Macion, BMI)       17         Eight Days a Week (Macion, BMI)       69         Ferry Cross the Morsey (Unart-Pacer, BMI)       44         Game of Love (Skidmore, ASCAP)       3         Girl Don't Come (Spectorious, BMI)       47         Goldfinger (Unart, BMI)       24         Ge Now (Trio, BMI)       10         Goodbye My Lover Goodbye (See-Lark, BMI)       70         Got to Get You Off My Mind (Cotillion, BMI)       32         Hawail Honeymoon (Zodiac, BMI)       92	Long Lonely Nights (Arc, BMI)

1		15
14	Record, The (T.M., BMI)	84
8 I.	Red Roses for a Blue Lady-Dana (Mills, ASCAP). Red Roses for a Blue Lady-Kaempfert (Mills,	18
8 1	ASCAP)	33
	Red Roses for a Blue Lady-Newton (Mills,	
1	ASCAPI	23
- 1	Reelin' and Rockin' (Arc, BMI)	83
	See You at the "Go-Go" (American, BMI)	87
- 1	Send Me the Pillow You Dream On (Four Star,	
- 1		51
- 11	and a second a second s	39
- 1	She's Coming Home (Mainstay, BMI)	68
	Shotgun (Jobete, BMI) Silhouettes (Regent, BMI)	19
- 1	Somebody Else Is Taking My Place (Shapiro-	
- 1	Bernstein, ASCAP)	53
- 1	Stop1 in the Name of Love (Jobets, BMI)	2
- 1	Subterranean Homesick Blues (Witmark, ASCAP).	
- 1	the second	98
	the manufactor of the second s	45
- 1	Think of the Good Times (Picturetone, BMI)	77
	Tired of Waiting for You (Jay-Boy, BMI) Toy Soldier (Saturday-4 Seasons, BMI)	76
	True Love Ways (Nor-Va-Jak, BMI)	
- 1	Truly, Truly, True (Leeds, ASCAP)	62
1	Try to Remember (Chappell, ASCAP)	91
- 1	We're Gonna Make It (Chevis, BMI)	52
	What Do You Want With Me (WA-A, BMI)	
	When I'm Gane (Jabete, BMI)	
- 4	Whipped Cream (Jarb, BMI) Why Did I Choose You (Mayfair-Emanuel, ASCAP).	
	Woman Can Change a Man, A (Tree, BMI)	70
- 1	Woman's Got Soul (Curtom, BMI)	
	Wooly Bully (Beckie, BMI)	61
	You Can Have Him (Harvard-Big Billy, BMI)	85
- 1	You Were Only Fooling (Shapiro-Bernstein, BMI). 1	00

# **BUBBLING UNDER THE HOT 100**

102. 103. 104. 105. 106. 107. 108. 109. 110. 111. 112. 113. 114. 115.	GOLDFINGER       John Barry & His Ork, United Artists 791         GEE BABY (I'm Sorry)       3 Degrees, Swan 4197         BABY PLEASE DON'T GO       Thom, Parrot 9727         PEANUTS       Sunglows, Sunglow 107         NOW THAT YOU'VE GONE       Connie Stevens, Warner Bros, 5610         SHAKIN' ALL OVER       Guess Who's, Scepter 1295         CARMEN       Bruce & Terry, Columbia 43238         1 CAN'T EXPLAIN       The Who, Decca 31725         EVERY NIGHT, EVERY DAY       Jimmy McCracklin, Imperial 66094         GOOD LOVIN'       Olympics, Loma 2013         THAT'LL BE THE DAY       Everly Brothers, Warner Bros, 5611         BOO-GA-LOO       Tom & Jerrio, ABC-Paramount 10638         MEXICAN PEARLS       Don Randi, Palomar 2203         THE GREATEST STORY EVER TOLD       Ferrante & Teicher, United Artists 816         THE MOUSE       Soupy Sales, ABC-Paramount 106466         CHIM CHIM CHEREE       New Christy Minstrels, Columbia 43215
117	TOMMY
118	TOMORROW NEVER COMES
119	EL PHISSY CAT Mongo Santamaria, Columbia 43171
120.	CHIM CHIM CHEREE
	Julie Andrews & Dick Van Dyke, Vista 434
122.	SAD TOMORROWS
123.	I NEED YOU
124.	IN THE MEANTIME
126.	GIRL ON THE BILLBOARD
127.	HUSH HUSH SWEET CHARLOTTE
128.	1'M THINKING
130	I'LL KEEP HOLDING ON
121.	I CAN'T HELP IT
132.	QUEEN OF THE HOUSEJody Miller, Capitol 5402
133.	POOR BOY
	SHE'S LOST YOU
	the second s



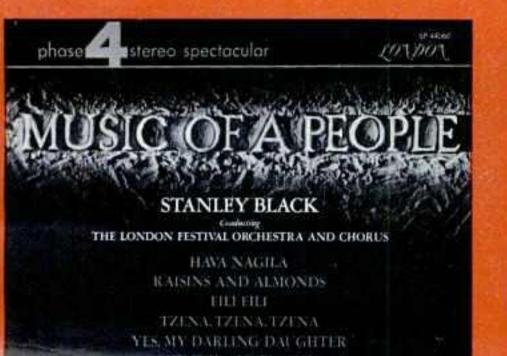
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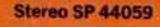
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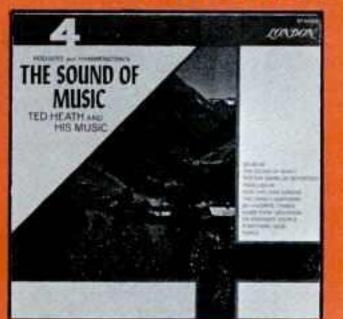
ONDON SYMPHONY ORCHESTRA



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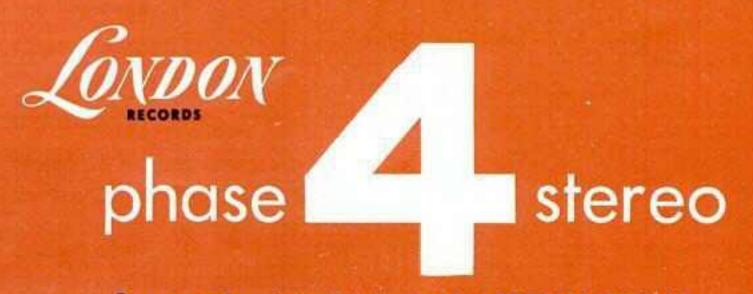
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#### Billboard For Week Ending April 17, 1965 (3) **Record Industry Association of America** STAR performer-LP's on chart 15 weeks or less registering greatest proportionate upward progress this week. \* seal of certification as million dollar LP's. Wks. on Chart This Week Whs. on Chart Last Week Title, Artist, Label Last Week This Week Title, Artist, Label lward 0 1 ٢ 2 GOLDFINGER 19 2 Soundtrack, United Artists UAL 4117 (M); UAS 5117 (5) 8 3 INTRODUCING HERMAN'S HERMITS 9 5 MGM E 4283 (M); SE 4282 (5) 9 THE RETURN OF ROGER MILLER ... 11 Û Smash MGS 27061 (M); SRS 67061 (S) 5 BLUE MIDNICHT ..... 13 6 Bert Kaempfert & His Ork, Decca DL 4569 (M); DL 74569 (5) 16 THE ROLLING STONES, NOW! .... London LL 3420 (M); P5 420 (5) 5 3 4 L-O-V-E ..... 11 Mat King Cole, Capitol T 2195 (M); ST 2195 (5) MY FAIR LADY ..... 9 28 (1) 7 1 Soundtrack, Columbia KOL 8000 (M); KOS 2600 (S) 10 YOU'VE LOST THAT LOVIN' FEELIN' 13 8 Righteous Bruthers, Philles PHLP 4007 (M); PHLP 4007 (5) 1 10 WHERE DID OUR LOVE CO. ..... 31 Supremes, Matewn MT 621 (M); 5 621 (5) 12 THE BEACH BOYS CONCERT. .... 24 11 Capital TAD 2198 (M); STAD 2198 (5) 13 DEAN MARTIN HITS AGAIN ..... 10 15 Reprise # 6146 (M); #5 6146 (5) 24 RAMBLIN' ROSE ..... 98 😟 14 Nat King Cole, Capital T 1793 (M); ST 1793 (S) 21 THE SOUND OF MUSIC Soundtrack, RCA Victor LOCD 2005 (M); LSOD 2005 (S) D 5 12/ 16 YOUR CHEATIN' HEART ..... 16 17 Soundtrack/Hank Williams Jr., MGM E 4260 (M); SE 4260 (S) 19 A LITTLE BIT OF HEAVEN ...... 13 John Gary, RCA Victor LPM 2994 (M); LSP 2994 (6) 1 20 (19 18 8

FERRY CROSS THE MERSEY ..... 26 Soundtrack, United Artists UAL 3387 (M); UAS 6387 (S) 2 23 (2) 12 MY LOVE FORGIVE ME...... 17

4

Week (52)	Week 39	THE ROLLING STONES 12 X 5 23
63	47	Landen LL 3402 (M); PS 402 (S) SHAKE 10
	66	Sam Cooke, RCA Victor LPM 3367 (M); LSP 3367 (S)
(55)	59	Nat King Cole, Capitol T 357 (M); (no Storeo)
(56)	54	Jan & Dean, Liberty LRP 3403 (M); LST 7403 (5) RIGHT NOW
57	52	Righteous Brothers, Meanglew M 1001 (M); \$ 1001 (5) HONEY IN THE HORN
~	55	Al Hirt, RCA Victor LPM 2733 (M); LSP 2733 (S)
(58)	64	Al Hirt, RCA Victor LPM 2965 (M); LSP 2965 (5)
(59)	69	Kinks, Reprise & 4143 (M); 85 4143 (S)
100	106	Various Artists, Reviette R 25293 (M); SR 25293 (S) DEAR HEART
1	53	Andy Williams, Columbia CL 2338 (M): CS 9138 (S) SAM COOKE AT THE COPA
(62) (63)	67	RCA Victor LPM 2970 (M); LSP 2970 (5) THE INCOMPARABLE MANTOVANI 24
64	58	BOBBY VINTON'S GREATEST HITS. 29
65	76	I DON'T WANT TO BE HURT ANYMORE
(66)	71	Nat King Cole, Capitol T 2118 (M); ST 2118 (S) LOVE IS EVERYTHING
67)	73	Johnny Mathis, Marcury MG 20991 (M); SR 60991 (S) THE TEMPTATIONS SING SMOKEY. 3
(8)	68	EVERYBODY LOVES SOMEBODY 36
1	110	RED ROSES FOR A BLUE LADY 2
(7)	75	Vic Dana, Dolton BLP 2034 (M); BST 8034 (5) PETER, PAUL & MARY IN CONCERT 36
1	65	THE DOOR IS STILL OPEN TO MY HEART
(12)	57	Dean Martin, Reprise R 6140 (M); R5 6140 (S) WE COULD
1	92	Al Martino, Caitel T 2200 (M); ST 2200 (S) THE MANTOVANI SOUND
(74)	61	SOMETHING NEW
(75)	77	Beatles, Capitol T 2108 (M); ST 2108 (S) COTTON CANDY
(76)	63	STANDING OVATION!
ŵ	91	WEEKEND IN LONDON
ŵ	93	Gery Lewis & the Playbuys, Liberty LEP 3408 (M); LST 7408 (5)
79	84	THE SUPREMES SING COUNTRY, WESTERN & POP
80	74	GOIN' OUT OF MY HEAD
ŵ	134	A SONG WILL RISE 2 Peter, Paul & Mary, Warner Bros. W 1589 (M); WS 1589 (S)
82	72	WHO CAN I TURN TO
(83)	86	TRINI LOPEZ AT PJ'S
84	90	THE IMPRESSIONS GREATEST HITS 5 ABC-Paramount ABC 515 (M); ABCS 515 (S)
1	96	THEMES FROM THE JAMES BOND THRILLERS 8 Roland Shaw & His Ork, London LL 3412 (M); PS 412 (5)
86	81	THE BEST OF JIM REEVES
(87)	87	WEST SIDE STORY Soundtrack, Columbia OL 5670 (M); OS 2070 (S)
88	62	CALL ME IRRESPONSIBLE AND OTHER HIT SONGS
19	103	KINKS-SIZE
90	60	GREAT SONGS FROM MY FAIR LADY AND OTHER BROADWAY HITS 30 Andy Williams, Columbia CL 2205 (M); CS 9005 (S)
1	120	ORANGE BLOSSOM SPECIAL
92	88	LICORICE STICK
93	98	DAYS OF WINE AND ROSES 100
94	111	DEAR LONELY HEARTS
95	79	IN THE WIND
96	94	THE BEATLES' SECOND ALBUM 52
97	99	PETER, PAUL AND MARY
98	89	KINGSMEN, VOL. 2
99	82	MOON RIVER & OTHER GREAT MOVIE THEMES
(100)	78	Andy Williams, Columbia CL 1809 (M); CS 8409 (S) I STARTED OUT AS A CHILD
1	116	I'VE GOT A TIGER BY THE TAIL
		and a second and the second day

eek.		seal of certification as million dollar LP's.		
This Week	Last Week		lks. on Chart	
(102)	108	RAY CHARLES LIVE IN CONCERT.	9	
(103)	115	ABC-Parameent ABC 500 (M); ABCS 500 (S) LOVE IS THE THING	66	٢
(104)	100	Net King Cole, Capitol W 824 (M); SW 824 (3) MEET THE BEATLES Capitol T 2047 (M); ST 2047 (5)	64	(8)
(105)	102	LOUIE LOUIE	66	attr.
(106)	107	Kingsmen, Wand 657 (M); (no Stores) NAT KING COLE SINGS MY FAIR LADY	16	
(107)	105	Capital W 2117 (M): SW 2117 (S) SOUTH OF THE BORDER	14	
108	113	Herb Alpert's Tijuana Brass, ALM LP 108 (M); ST 108 (S) THE SENSITIVE SOUND OF DIONNE WARWICK	7	
(109)	95	Scepter 528 (M); 5 528 (S) FOUR TOPS	8	
(10)	80	Motown M 622 (M); 5 622 (5) FUNNY GIRL	51	(8)
(	118	THE ANIMALS ON TOUR.	5	a
(12)	117	THE NEW SEARCHERS LP-MIKE, JOHN, FRANK, CHRIS	5	
T	( <del>()</del> )	FREDDIE & THE DREAMERS	1	
(114)	109	LEADER OF THE PACK	6	
(115)	104	Shangri-Laz, Red Bird RB 20-101 (M); (no Storeo) SONGS FOR LONESOME LOVERS	20	
(16	97	Ray Charles Singers, Command RS 874 (M); RS 874 SD (S) BIZET: CARMEN	8	
1	101	Maria Callas, Angel CLX 3650 (M); SCLX 3450 (S) JOHNNY RIVERS AT THE WHISKEY A GO GO	44	- 50
(118)	130	CHAD & IEREMY SING FOR YOU	4	
(11)	119	Ched Stuert & Jeremy Clyde, World Artists WAM 2005 (M): WAS 3005 (S) THE PINK PANTHER	54	
(120)	85	Henry Mancini & His Ork, RCA Victor LPM 2795 (M); LSP 2795 (3) THE NEW CHRISTY MINSTRELS		28
0		SING AND PLAY COWBOYS AND INDIANS	10	14
(12)	146	THOSE LAZY-HAZY-CRAZY DAYS OF SUMMER Nat King Cale, Capitol T 1932 (M); ST 1932 (S)	32	42
(122)	139	I LEFT MY HEART IN SAN	144	(3)
(123)	126	LORD JIM Soundtrack, Colpix CP 521 (M); SCP 521 (S)	4	
(124)	125	THE SOUND OF MUSIC.	247	۲
(125)	70	A BIT OF LIVERPOOL. Supremes, Motown MLP 623 (M); SLP 623 (S)	21	
126	127	MY FIRST OF 1965. Lawrence Welk, Det DLP 3616 (M); DLP 25616 (S)	3	
1	122	"POPS" GOES THE TRUMPET. Al Hirt/Besten Paps Orch. (Fiedler), RCA Victor LM 2729 (M); LSC 2729 (S)	30	
(128)	114	SERGIO FRANCHI-LIVE AT THE COCOANUT GROVE RCA Victor LPM 3310 (M); LSP 3310 (S)	4	12
	Service of the	CAMELOT Original Cest, Celumbia KOL 5620 (M); KOS 2021 (8)		
(130)	137	THE 4 SEASONS ENTERTAIN YOU. Philips PHM 200-164 (M); PHS 600-164 (S) APPLES AND BANANAS	2	
132	128	Lawrence Welk, Dot DLP 3629 (M); DLP 25629 (S) HOW SWEET IT IS TO BE LOVED	1	
0		BY YOU Marvin Gaye, Tamla TM 258 (M); TMS 258 (S)	8	
(133)	121	THIS IS DAMITA JO	4	
(134)	124	THE CAT Jimmy Smith, Verve 8587 (M); V6-8587 (S)	31	
(135)	144	MUSIC TO READ JAMES BOND BY. Various Artists, United Artists UAL 3415 (M); UAS 6415 (S)	6	
(136) (137)	138 132	EL PUSSY CAT Mongo Santamaria, Columbia CL 2298 (M); CS 9098 (S) TOUR DE FARCE AMERICAN	4	
0		HISTORY AND OTHER UNRELATED SUBJECTS	18	
(138)	140	Smothers Brothers, Mercury MG 20948 (M); SR 60948 (S) ROGER WILLIAMS PLAYS THE HITS	2	
(139)	143	Kapp KL 1414 (M); KS 3414 (S) NO ARMS CAN EVER HOLD YOU	2	
	_	GIRL HAPPY	1	
6	145	Elvis Presley, RCA Victor LPM 3338 (M); LSP 3338 (S) OUR SHINING HOUR	4	
9	131	Semmy Davis/Count Besie, Verve V 8605 (M); V6-8605 (S) THE SIDEWINDER	4	
(43)		THE MIRACLES GREATEST HITS		
(144)	142	Tamla T 254 (M); ST 254 (S) FRIENDLY PERSUASION	1	
(145)	148	Ray Conniff, His Ork & Chorus, Columbia CL 2210 (M); CS 9010 (S) GRITS & SOUL	2	
(46)	147	James Brown, Smash MGS 27057 (M); SRS 67057 (S) THEM COTTON PICKIN' DAYS IS	3	
(147)	150	OVER Godfrey Combridge, Epic FLM 13102 (M); FLS 15102 (S) THE GREAT OTIS REDDING SINGS		
(10)	149	SOUL BALLADS	2	
0	1843	THE SMELL OF THE CROWD Original Cest, RCA Victor LOC 1109 (M); LSO 1109 (S)	2	
(149)	-	SOUL SAUCE Cal Tiader, Verve V 8614 (M): V6-8614 (S)	1	Ż
(150)	ह्या स्थ	THE GREATEST STORY EVER TOLD. Soundtrack, United Artists UAL 4120 (M); UAS 5120 (5)	1	

(2)       13       THE BEST OF AL HIRT.       12         (2)       14       DEAR HEART AND OTHER SONCS       12         (3)       14       DEAR HEART AND OTHER SONCS       12         (3)       25       THE FOLK ALBUM       12         (3)       34       LOND LAVE, Marcial, RCA Victor LPM 2006 (5)       12         (3)       34       JOAN BAEZ/5       22         (3)       34       JOAN BAEZ/5       22         (3)       27       PEOPLE       State Barth, Sarpellet J 2110 (M); 53 2716 (3)         (3)       31       DEAR HEART AND OTHER GREAT SONCS OF LOVE       29 (3)         (3)       31       HELLO, DOLLY!       49 (3)         (3)       31       HELLO, DOLLY!       49 (3)         (3)       35       GETZ/CILBERTO       18         Frask Statts, Rapp KL 1346 (M); K5 343 (5)       9         (3)       36       THE NANCY WILSON SHOW!       11         (3)       36       THE NANCY WILSON SHOW!       11         (4)       KINCSMEN, VOL. III       203 (M); BT 2020 (M); BT 2020 (S)       10         (3)       36       THE NANCY WILSON SHOW!       11         (4)       THAT HONEY HORN SOUND       6	(23)	12	Robert Goulet, Columbia CL 2296 (M); CS 9096 (5)	17	
ABOUT LOVE         12           Ot & & Charge of Henry Machin, RCA Victor LNH 2000 (D)         12           (2)         THE FOLK ALBUM         12           (2)         33         ALL SUMMER LONG         38           (2)         33         ALL SUMMER LONG         38           (2)         33         ALL SUMMER LONG         38           (2)         PEOPLE         38         22           (2)         PEOPLE         22           (3)         21         DEAR HEART AND OTHER GREAT SONGS OF LOVE         15           (3)         31         HELLO, DOLLY!         49           (4)         22         SOFTLY, AS I LEAVE YOU         18           (3)         32         SOFTLY, AS I LEAVE YOU         18           (3)         GETZ/GILBERTO         18         10           (3)         36         THE NANCY WILSON SHOU!         9           (3)         36         THE NANCY WILSON SHOU!         10           (3)         36         THE NANCY WILSON SHOU!         11           (3)         36         THE SHOU!         11           (3)         37         GETZ/GILBERTO         110           (4)         KINGSMEN, VOL III	24	13		12	
(3)       25       THE FOLK ALBUM Trial Laper, Reprise F 4147 (M); ES 4147 (S)       12         (2)       33       ALL SUMMER LONG Beach Ber, Capital Y 2110 (M); ST 2110 (S)       38         (3)       34       JOAN BAEZ/S Barber Straitand, Calumbia CL 2215 (M); CS 9015 (S)       22         (3)       22       PEOPLE Barber Straitand, Calumbia CL 2215 (M); CS 9015 (S)       29       29         (3)       27       DEAR HEART AND OTHER GREAT SONCS OF LOVE Jack Jones, Keep KL 1415 (M); KS 3415 (S)       49       20         (3)       31       HELLO, DOLLY! Louis Armitreem, Keep KL 1364 (M; KS 3364 (S)       49       49         (3)       35       GETZ/CILBERTO Stem Getz A Jase Gilberth, Verve V 8455 (M); VEB545 (S)       46         (3)       36       THE NANCY WILSON SHOW!       10         (3)       38       KNOCK ME OUT! Wand 642 (M); 642 3 (S)       10         (3)       38       KNOCK ME OUT! Wand 642 (M); 543 237 (N); 157 3337 (S)       11         (4)       THA HONCY WILSON SHOW!       11       11         (3)       31       THE NANCY WILSON SHOW!       6         (4)       PEOPLE GET READY NICHT       6       11         (4)       PEOPLE GET READY NICHT       6       11         (4)       AI Hint, ACA Victor LTM 3337 (M); 157	25	14	ABOUT LOVE Ork & Charus of Henry Mancini, RCA Victor LPM 2990 (M);	12	
(1)       33       ALL SUMMER LONG	26	25	THE FOLK ALBUM	12	
(28)       34       JOAN BAEZ/5 Vanguard VES 9140 (M); VSD 79140 (S)       22         (28)       22       PEOPLE Barters Streitand, Columbia CL 2215 (M); CS 9015 (S)       29       (a)         (30)       27       DEAR HEART AND OTHER GREAT SONGS OF LOVE Jack Jenser, Kapp KL 1415 (M); KS 3415 (S)       15         (31)       31       HELLO, DOLLLY! Louis Armstreag, Kapp KL 1344 (M; KS 3344 (S)       49       (a)         (32)       32       SOFTLY, AS I LEAVE YOU Frank Silnatra, Reprise F 1013 (M); FS 1013 (S)       18         (33)       35       GETZ/CILBERTO Stan Getz A Jaas Gilberto, Vere V 8545 (M); V48545 (S)       9         (33)       36       CHE NANCY WILSON SHOW! Wanters, Dotton BLP 2003 (M); BST 8003 (D)       10         (36)       36       THE NANCY WILSON SHOW! Lettermer, Capital KAO 2136 (M); SKAO 2136 (S)       7         (36)       31       POOTRAIT OF MY LOVE       6         (37)       41       POOTRAIT OF MY LOVE       6         (38)       41       POOTRAIT OF MY LOVE       7         (39)       41       PORTRAIT ALADY       40         JOHNNY RIVERS IN ACTIONI       9       9         (41)       30       ROUSTABOUT       7         (42)       JOHNNY RIVERS IN ACTIONI       9         (43) <td>1</td> <td>33</td> <td>ALL SUMMER LONG</td> <td>38</td> <td>Ò</td>	1	33	ALL SUMMER LONG	38	Ò
(2)       PEOPLE Barters Streizand, Columbia CL 2215 (M); CS 9015 (S)       27       DEAR HEART AND OTHER CREAT SONGS OF LOVE Jack James, Kapp KL 1415 (M); KS 3445 (S)       15         (3)       27       DEAR HEART AND OTHER CREAT SONGS OF LOVE Jack James, Kapp KL 1415 (M); KS 3445 (S)       15         (3)       31       HELLO, DOLLY! Jack James, Kapp KL 1415 (M); KS 3445 (S)       49       (A)         (3)       32       SOFTLY, AS I LEAVE YOU Frank Silantra, Reprise F 1013 (M); KS 3445 (S)       46         (3)       35       GETZ/GILBERTO State GetZ / GILBERTO Ventures, Datas BLP 2023 (M); KST 8023 (S)       9         (3)       38       KNOCK ME OUTI Ventures, Datas BLP 2023 (M); KST 8023 (S)       10         (3)       36       THE NANCY WILSON SHOW! Ventures, Datas BLP 2023 (M); KST 8023 (S)       11         (4)       THAT HONEY HORN SOUND Al Hirt, RCA Victor LPM 3237 (M); LSP 3337 (S)       7         (3)       41       PORTRAIT OF MY LOVE Lettermes, Capital T 2270 (M); LSP 3337 (S)       7         (4)       9       VALTAL ADY Drigital Cat, Calumbia 0L 5070 (M); US 5015 (S)       41         (4)       9       VALTA Calumbia 0L 5070 (M); US 5015 (S)       41         (4)       9       VALTA CALUMA ATTER CALUATION       9         (4)       9       VALTA CALUMA ATTER CALUATION       9         (4) </td <td></td> <td>34</td> <td>JOAN BAEZ/5</td> <td>22</td> <td></td>		34	JOAN BAEZ/5	22	
30       27       DEAR HEART AND OTHER CREAT SONGS OF LOVE Jack Jones, Kapy KL 1415 (M): KS 3415 (D) Jack Jones, Kapy KL 1415 (M): KS 3415 (D) (G)       15         31       HELLO, DOLLY! Louis Ammirreng, Kapp KL 1364 (M): KS 34364 (D) (G)       49 (C)         32       SOFTLY, AS I LEAVE YOU Frank Silantian, Reprise F 1013 (M): FS 1013 (D) (M): FS 1013 (D): FS 1013 (D): SI an Getz & Jease Gilberth, Verve V 8545 (M): V6-8545 (D)       46         33       35       GETZ/CILBERTO Stam Getz & Jease Gilberth, Verve V 8545 (M): V6-8545 (D)       9         34       40       KINCSMEN, VOL III Ventures, Bolton BLP 2033 (M): 857 8033 (D)       10         35       38       KNOCK ME OUTI Ventures, Bolton BLP 2033 (M): 857 8033 (D)       10         35       38       KNOCK ME OUTI Ventures, Bolton SHOW!       11         36       THE NANCY WILSON SHOW!       6         37       THAT HONEY HORN SOUND Al Hirt, RCA Victor IPM 3337 (M): 157 3337 (S)       7         39       41       PORTRAIT OF MY LOVE Lettermen, Capital T 2270 (M): 57 2270 (S)       7         39       41       PORTRAILES—A HARD DAY'S NIGHT       40         30       THE BEATLES—A HARD DAY'S NIGHT       411 (C)         30       MY FAIR LADY MY FAIR LADY       411 (C)         43       MY FAIR LADY MY FAIR LADY       441 (C)         44       THE ZOMBIES	29	22	PEOPLE	29	٢
(1)       31       HELLO, DOLLY!       49         (2)       32       SOFTLY, AS I LEAVE YOU       18         (3)       35       GETZ/CILBERTO       46         (3)       35       GETZ/CILBERTO       46         (3)       35       GETZ/CILBERTO       46         (3)       35       GETZ/CILBERTO       46         (4)       KINCSMEN, VOL. III       9       Wand 462 (M); 462 3 (5)         (5)       38       KNOCK ME OUTI       9         (35)       36       THE NANCY WILSON SHOW!       10         (4)       THAT HONEY HORN SOUND       6         (4)       PEOPLE CET READY       7         (36)       41       PORTRAIT OF MY LOVE       6         (4)       PORTRAIT OF MY LOVE       6       6         (4)       37       THE BEATLES—A HARR DAY'S MOI: MAS 6366 (9)       6         (4)       37       THE BEATLES—A HARD DAY'S MOI: 05 2015 (5)       7         (4)       38       JOHNNY RIVERS IN ACTION!       9         (4)       39       FAIR LADY       41       6         (4)       30       ROUSTABOUT       23       7         (4)       30       ROUST	30	27	SONGS OF LOVE	15	
(2)       32       SOFTLY, AS I LEAVE YOU	31	31	HELLO, DOLLY!	49	٢
Stan Getz & Jaco Gilberto, Verve V 8545 (M); V6-8345 (S)         40       KINCSMEN, VOL. III       9         (3)       38       KNOCK ME OUTI       10         Wand 662 (M); 652 5 (S)       10         (3)       38       KNOCK ME OUTI       11         (4)       THE NANCY WILSON SHOW!       11         (5)       36       THE NANCY WILSON SHOW!       11         (4)       THAT HONEY HORN SOUND       6         (4)       PEOPLE GET READY       7         (5)       41       PORTRAIT OF MY LOVE       6         (4)       PORTRAIT OF MY LOVE       6         (4)       PORTRAIT OF MY LOVE       41         (6)       37       THE BEATLES—A HARD DAY'S         NICHT       Leftermene, Capital T 2270 (M); ST 2270 (S)       41         (4)       30       MY FAIR LADY       441         (4)       MY FAIR LADY       441         (4)       MY FAIR LADY       23         (4)       GUSTABOUT       23         (4)       ROUSTABOUT       23         (4)       ROUSTABOUT       23         (5)       HAVE YOU LOOKED INTO YOUR       7         14       ROUSTABOUT       7	-	32	SOFTLY, AS I LEAVE YOU	18	
Wand 462 (M); 662 5 (3)         (3)       38       KNOCK ME OUT! Ventures, Deltan BLP 2033 (M); EST 8033 (S)         (3)       36       THE NANCY WILSON SHOW!	33	35		46	
36       36       THE NANCY WILSON SHOW!       11         Capital KAO 2136 (M); SKAO 2136 (S)       11         42       THAT HONEY HORN SOUND       6         41       Hirt, RCA Victor LPM 3237 (M); LSP 3337 (S)       6         44       PEOPLE GET READY       7         19       44       PORTRAIT OF MY LOVE       6         39       41       PORTRAIT OF MY LOVE       6         14       PORTRAIT OF MY LOVE       6         139       41       PORTRAIT ALL ADY       40         Soundtrack, United Artists UAL 3366 (M); UAS 6366 (S)       60         14       MY FAIR LADY       441         0riginal Cast, Columbia OL 5090 (M); DS 2015 (S)       9         143       JOHNNY RIVERS IN ACTION!       9         119       Imperial LP 9280 (M); UAS 6366 (S)       9         143       JOHNNY RIVERS IN ACTION!       9         154       JOHNNY RIVERS IN ACTION!       9         164       30       ROUSTABOUT       23         164       30       ROUSTABOUT       7         175       HAVE YOU LOOKED INTO YOUR       7         176       Jerry Vale, Columbia CL 2313 (M); LSP 2999 (S)       7         16       Dave Cl	-	40		9	
Capitel KAO 2136 (M); SKAO 2136 (S)         42       THAT HONEY HORN SOUND Al Hirt, RCA Victor LPM 3337 (M); LSP 3337 (S)         44       PEOPLE GET READY Impressions, ABC-Paramount ABC 505 (M); ABCS 505 (S)         39       41         90 RTRAIT OF MY LOVE. Lettermen, Capital T 2270 (M); ST 2270 (S)         40       37         39       41         90 RTRAIT OF MY LOVE. Lettermen, Capital T 2270 (M); ST 2270 (S)         40       37         39       41         90 RTRAIT OF MY LOVE. Soundtrack, United Artists UAL 3366 (M); UAS 6366 (S)         41       30         42       MY FAIR LADY Original Cest, Columbia OL 5090 (Mi); US 2015 (S)         43       46         9       Imperial LP 9280 (M); LP 12280 (S)         43       46         44       30         7       Elvis Presley, RCA Victor LPM 2999 (M); LSP 2999 (S)         44       30         7       Jerryt Vale, Columbia CL 2313 (M); CS 9113 (S)         45       HAVE YOU LOOKED INTO YOUR HEART         7       Jerryt Vale, Columbia CL 2313 (M); LSP 2998 (S)         46       29         51       THE JIM RECVEN 2964 (M); LSP 2968 (S)         47       28         51       THE JIM RECVEN 2964 (M); LSP 2068 (S) <td>35</td> <td>38</td> <td></td> <td>10</td> <td></td>	35	38		10	
Al Hirt, RCA Victor (PM 3337 (M); LSP 3337 (S)           PEOPLE GET READY         7           Impression:, ABC-Paramount ABC 505 (M); ABCS 503 (S)         7           (3)         41         PORTRAIT OF MY LOVE         6           (40)         37         THE BEATLES—A HARD DAY'S         6           (40)         37         THE BEATLES—A HARD DAY'S         40           Soundtrack, United Artists UAL 3366 (M); UAS 6366 (S)         40           (41)         30         MY FAIR LADY         41         41           Driginal Cast, Calumbia OL 5070 (M); DS 2015 (S)         9         10         10           (41)         30         FAIR LADY         441         9           (42)         JOHNNY RIVERS IN ACTION!         9         10           Imperial LP 9280 (M); LP 12280 (S)         8         9           (43)         46         THE ZOMBIES         8           Parret PAL 61001 (M); PAS 71001 (S)         10         12         12           (44)         30         ROUSTABOUT         23         23           (44)         60         INTO YOUR         7           (44)         7         10         10         10           (44)         10         10	36	36		11	
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(1)       28       COAST TO COAST Dave Clark Five, Epic LN 24128 (M); EN 26128 (S)       16         (4)       29       SOME BLUE-EYED SOUL Righteous Brothers, Moonglew MLP 1002 (M); SLP 1002 (S)       14         (4)       45       GETZ AU GO GO Stan Getz, Verve V 8600 (M); V6-8600 (S)       18         (5)       50       HELLO, DOLLY! Driginal Cast, RCA Victor LOCD 1087 (M); LSOD 1087 (S)       61         (5)       49       CHAD & JEREMY YESTERDAY'S GONE       30         (5)       49       CHAD & JEREMY Clyde, World Artists WAM 2002 (M);       30	1	51	THE JIM REEVES WAY	0.51	
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<ul> <li>50 50 HELLO, DOLLY!</li> <li>Original Cast, RCA Victor LOCD 1087 (M); LSOD 1087 (S)</li> <li>61 (3)</li> <li>61 (3)</li> <li>(5) 49 CHAD &amp; JEREMY YESTERDAY'S GONE</li> <li>Chad Stuart &amp; Jeremy Clyde, World Artists WAM 2002 (M);</li> </ul>	CTI De S	45	Righteous Brothers, Moonglow MLP 1002 (M); SLP 1002 (S) CETZ AU GO GO	18	
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Chad Stuart & Jeremy Clyde, World Artists WAM 2002 (M);	ົ	49	CHAD & JEREMY YESTERDAY'S	Tarlet	
	-	_	Chad Stuart & Jeremy Clyde, World Artists WAM 2002 (M);	30	

Compiled from national retail sales and radio station airplay by the Music Popularity Dept. of Record Market Research, Billboard.

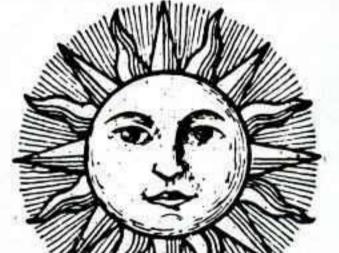














# The Day



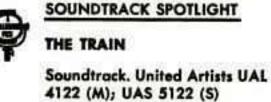
B COLUMBIA ME MARCAS REG. PRINTED IN U.S.A.

...and the excitement is her new Columbia album. 🖻 Quiet Nights of Quiet Stars Fly Me to the Moon Be True to Me Be Mine Tonight Dansero Summer Has Gone Perhaps, Perhaps, Perhaps Meditation **How Insensitive** Our Day Will Come Por Favor Slightly Out of Tune ON COLUMBIA RECORDS



# 





John Frankenheimer's film, "The Train," looks like a box-office winner, and the soundtrack, with its stirring martial music should rack up healthy sales. Maurice Jarre, who composed the music, conducts. UA has released a single of the main theme, a rouser.



**C&W SPOTLIGHT** HEART ON MY SLEEVE

Don Robertson, RCA Victor LPM 3348 (M); LSP 3348 (S)

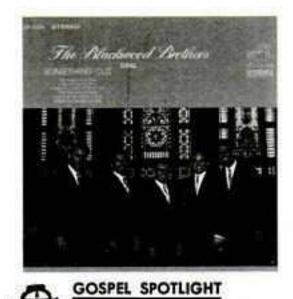
Prime entertainment is in store for the listener from Don Robertson's versions here of some of his greatest songwriting efforts -all of which were hits by many artists both in the pop and c&w fields. Robertson's rendition on piano and vocal of "Hummingbird" is as good as you'll find anywhere.



FOLK SPOTLIGHT THE CORRIE FOLK TRIO WITH PADDIE BELL Elektra EKL 291 (M); EKS 7291

This Scottish group has come up with some charming versions of several Scottish and English tunes, many of which should please any listener. Popular in Britain, they should soon be equally popular in the U.S.

(S)



THE BLACKWOOD BROTHERS SING SOMETHING OLD/ SOMETHING NEW

RCA Victor LPM 3334 (M); LSP 3334 (S)

Another outstanding selection of old tunes combined with five new songs written by the group's planist, Whitey Gleason, that may eventually become standards in the field. This album-their 19th for RCA Vic-tor-holds all of the flavor and the inner strength their fans have come to depend upon during the group's more than 30 years of song.

# BREAKOUT ALBUNG

## **H** NATIONAL BREAKOUTS

FREDDIE & THE DREAMERS

Mercury MG 21017 (M); SR 61017 (S)

## **NEW ACTION LP's**

These new albums, not yet on Billboard's Top LP's Chart, have been reported getting strong sales action by dealers in major markets.

THE EARLY BEATLES . . . Capitol T 2309 (M); ST 2309 (S)

I'M TELLING YOU NOW . . . Freddie & the Dreamers, Tower T 5003 (M); DT 5003 (S)

BAKER STREET . . . Original Cast, MGM E 7000 OC (M); SE 7000 OC (S)

COME SHARE MY LIFE . . . Glenn Yarbrough, RCA Victor LPM 3301 (M); LSP 3301 (S)

BAJA MARIMBA BAND RIDES AGAIN . . . A&M LP 109 (M); ST 109 (S)

SPY WITH A PIE . . . Soupy Sales, ABC-Paramount ABC 503 (M); ABCS 503 (S) MEXICAN PEARLS Billy Vaughn, Dot DLP 3628 (M); DLP 25628 (S)

THE RETURN OF ROCK! . . . Jerry Lee Lewis, Smash MGS 21063 (M); SRS 67063 (S)

SHINDIG . . . Various Artists, Kopp KL 1431 (M); KS 3331 (S)

JOHN BARRY PLAYS GOLDFINGER . . . United Artists UAL 3424 (M); UAS 6424 (S)

THE WINDMILLS ARE WEAKENING . . . Bob Newhart, Warner Bros. W 1588 (M); (No Stereo)

MY FUNNY VALENTINE . . . Miles Davis, Columbia CL 2306 (M); CS 9106 (S)

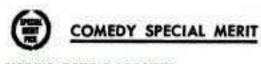
THE BEATLES SONG BOOK, VOL. 2 . . . Hollyridge Strings, Capitol T 2202 (M); ST 2202 (S)

SERENADE FOR ELISABETH . . . Gunther Kallmann German Chorus with Ork & Bells, 4 Corners, FCL 4209 (M); FCS 4209 (S)

NOBODY BUT LOU . . . Lou Rawls, Capitol T 2273 (M); ST 2273 (S)



Special Merit Picks are new releases of outstanding merit which deserve exposure and which



HERE'S PETE BARBUTTI

Vee Jay VJ 1133 (M)

Barbutti's comedy peg is music. A musician himself-on rdion, trumpe

CLASSICAL SPOTLIGHT THE BELOVED BJOERLING, VOL. III

Jussi Bjoerling. Angel COLH 150 (M)

Opera arias recorded over a period of 10 years (1936-1945) in which the voice be-comes a more splendid instrument with the passage of time. Exceptionally well re-corded, this album contains some of the most romantic arias of the repertory and so much that is exemplary of the tenor's artistry that it should find a secure audience among the many Bjoerling admirers.





Soundtrack. Fontana MGF 27539 (M); SRF 67539 (S)

Art Blakey and the Jazz Messengers in one Art Blakey and the Jazz Messengers in one of their finest performances. Though writ-ten as a film score, this music could never be called "background." It is an integral part of its environment—it comes on clean, hard and powerful. Written by J. Marray and one up in bright ribbons by Lee Morgan (trumpet), Barney Wilen (tenor and soprano saxes), Bobby Timmons (piano), Jymie Mer-ritt (bass), and, of course, Blakey. ritt (bass), and, of course, Blakey.

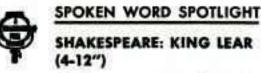


### GOSPEL SPOTLIGHT CRUSADE SOLOIST GEORGE **BEVERLY SHEA SINGS BILLY GRAHAM'S FAVORITES**

RCA Victor LPM 3346 (M); LSP 3346 (S)

Shea, backed by organ and piano, here turns out a selection of favorite hymns of Billy Graham with taste and an abundance of pleasant listening. An important aspect of this album is that Shea seems to be entertaining as much as crusading . . . therefore coming up with an album of good music.

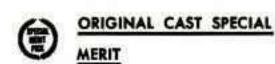




Shakespeare Recording Society. SRS-S-233 (S)

This classic is performed by an illustrious cast, headed by Paul Scofield and including Pamela Brown, Rachel Roberts, Cyril Cu-sack, Robert Stevens and John Stride. The intimacy of the recording permits a low-keyed and personal playing style rarely possible on the stage, yet it achieves an almost total realization of nobility and grandeur. The lesser roles are filled to perfection.

have commercial success within their respective categories of music.



### THE CRADLE WILL ROCK (2-12")

Original Cast. MGM E-4289-2 OC (M)

"Cradle Will Rock" plays better on record than it did on stage where little was left to the imagination. Although limited in ap-peal, the score is essentially strong and is sung well by a talented cast headed by Jerry Orbach, Lauri Peters and Joseph Bono.



### A SWINGIN', SINGIN' AFFAIR

Mark Murphy. Fontana MGF 27537 (M); SRF 67537 (S)

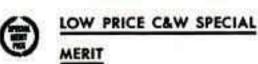
Whether it be first-rate swing or a blue mood, Mark Murphy's debut album on Fon-tana fills the bill. The Murphy style is unique. His lyric feel and phrasing are a composer's dream. Standout arrangements and interpretations include "The Best Is Yet to Come" and special material titled "Iceberg."



### THE NEW SOUND OF BROADWAY

Melachrino Strings & Ork. RCA Victor LPM 3323 (M); LSP 3323 (5)

Jerry Herman is one of Broadway's bright young composers and his works are highlighted here in a bright melodic manner by rich-sounding strings of Melachrino's or-chestra. Herman's score for "Hello, Dolly1," the highlight, but his efforts for "Milk and Honey" are to be appreciated, as well.



#### THE MAGIC TOUCH OF FLOYD CRAMER

### RCA Camden CAS 874(e) (S)

No Floyd Cramer fan will want to miss this low-price release of some of his early ma-terial in electronically reprocessed stereo. The distinctive Cramer style builds "Chattanooga Choo Choo" into a rememberable event, while his version of the theme from "Story of Three Loves" will appeal to popular fans as well as c&w.

JAZZ SPECIAL MERIT

### LEONARD FEATHER'S ENCYCLOPEDIA OF JAZZ/JAZZ OF THE 60's, VOL. 2

Various Artists. Vee Jay VJ 2506 (M)

On this outing the blues and its vital interrelation with jazz is the topic. Spotlighted in the small group jazz is the new sound of the bass clarinet of Buddy De Franco. Selections include John Coltrane's "Cousin Mary," "Straight No Chaser," by Thelonious Monk, and Dizzy Gillespie's "Kush."



### JAMBO CARIBE

Dizzy Gillespie. Limelight LS 86007 (S)

Take Diz, Caribe, jazz and a large dash of humor and stir. Result: this beguiling bit of fluff. Half serious and poignant jazz, half run and games, it's all good for what ails you. Diz is joined by James Moody (tenor sa and flute) and a splendid array of rhythm men.



### CANNONBALL & COLTRANE

Cannonball Adderley & John Coltrane. Limelight LS 86009 (S)

This album belongs in the library of every serious jazz fan who appreciates musical milestones. Recorded in February 1959, it reflects the strong musical feeling these two men shared. A powerful and compelling piece of work in every respect. Although they have gone their separate and success-ful ways, here is a collector's item when Adderley and Coltrane "swung" together.

## CLASSICAL SPECIAL MERIT

SHOSTAKOVICH: SYMPHONY NO. 8 IN C MINOR, OP. 65

Leningrad Philharmonic Symphony Orchestra (Mravinsky). Bruno BR 14064 L (M)

Recorded live, this performance possesses many of the virtues and drawbacks of such recordings. It is an exciting composition conducted with feeling. Many distracting sounds punctuate this achievement, but it is the only recording of the "Eighth" in catalog, thus is especially worthy of note.

ano, guitar-Pete does a skillful job spoofing stereotyped singers, instrumentalists and other night club performers. The bearded comedian is a discovery of Steve Allen.



### MR. OSCAR BROWN JR. GOES TO WASHINGTON

Fontana MGF 27540 (M); SRF 67540 (S)

There's an originality and excitement to Oscar Brown's work that comes over espe-cially well in this "live" recording. The material, of his own composition, is all new and with lots of offbeat qualities in lyric and musical ideas. Some will catch on. This package marks his Fontana debut.



### COFFEE HOUSE BLUES

Lightnin' Hopkins, Brownie McGhee & Sonny Terry. Vee Jay VJLP 1138 (M)

Side 1 might best be titled "Lightnin Hop-kins Performs Lightnin' Hopkins." On Side 2 he collaborates with McGhee and Terry for some M-T originals on the great blues standbys "Down by the Riverside" and "Right on That Shore." When it comes to blues, Hopkins is immortal. With McGhee and Terry he is great.

(Continued on page 30)

## SEE ALBUM REVIEWS ON BACK COVER

# ALBUM REVIEW POLICY

Every album sent to Billboard for review is heard by Billboard's Review Panel, and its sales potential is rated within its category of music. Full reviews are presented for Spotlight Picks or Special Merit Picks, and all other LP's are listed under their respective categories.





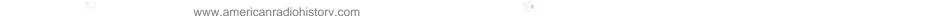


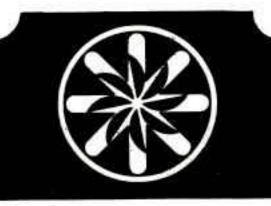
82

# THE BEES ARE FOR THE BIRDS) THE BEES ARE FOR THE BIRDS)

# BETTER WATCH YOUR STEP HICKORY 1305

HOME OF THE NASHVILLE SOUND





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# ALBUM REVIEWS

Continued from page 28

MERIT

THE STATE FUNERAL OF SIR WINSTON CHURCHILL

United Artists UAL 3427 (M); (No Stereo)

The awe-inspiring state funeral of Sir Winston Churchill, as produced by the BBC, makes an important disk documentary. The sounds from St. Paul's Cathedral, the services and some of the speeches are quite stirring.

MERIT

### "NORTH" OF THE BORDER

Mariachi Los Camperos of Nati Cano RCA Victor LPM 3340 (M); LSP 3340 (S)

The tunes are the pop favorites of today, such as "Hello, Dolly!," Love Me With All Your Heart," "Moon River" and the group is the outstanding Mariachi Los Camperos of Mexico. The sound of strings, gentle brass and the sweeping rhythm of Mexico give the pop and Latin tunes a fresh appeal.



The four-star rating is awarded new albums with sufficient commercial potential in their respective categories to merit being stocked by most dealers, one-stops and rack jobbers handling that category.

## POPULAR

THE SONG IS YOU Joe Williams, RCA Victor LPM 3343 (M); LSP 3343 (S)

RED ROSES FOR A BLUE LADY Frankie Fanelli. RCA Victor LPM 3387 (M); LSP 3387 (S)

GUY LOMBARDO & HIS ROYAL CANADIANS PRESENT KENNY GARDNER SERENADE IN SCHOLSSPARK Gunther-Dalimann Chor und Orchestra. Polydor 237365 (S)

- THE VOICE OF GREECE Nana Mouskouri. Fontana MGF 27529 (M); SRF 67529 (S)
- PLATZKONZERT IN SCHONBRUNN Das Grosse Blasorchester Der Polizeimusik Wien (Altenburger). Polydor 237352 (S)
- JUAN SERRANO AT THE WORLD'S FAIR

RCA Victor LPM 3328 (M); LSP 3328 (S)

MALY WLADZIU PIENKNIE GRA POLECZKI OD UCHA Jay Jay 1081 (M); 5081 (S)

RHYTHMUS IM BLUT Cherry Wainer Und Ihre Swinging Hammond-Orgel. Polydor 237359 (S)

BELOVED JEWISH MELODIES Hershy Kay. Capitol T 2304 (M); ST 2304 (S)

INTRODUCING THE MCPEAKE FAMILY

Fontana MFG 27536 (M); SRF 67536 (S)



ate sales potential within each record's music category.

### POPULAR

SONGS THE VIRGINS LOVE Bill Fleming. Westindy ML 1002 (M); ST 1002 (S)

GOSPEL

LITTLE COMMUNITY CHURCH Stewart Family. Hilltop G 7001 (M)

### INTERNATIONAL

SCHON BLUH'N DIE HECKENROSEN Chor und Musikkorps der 11. Panz.-Gren.-Div.-Ltg.: Major H. Friess. Polydor 237366 (S)

### SPOKEN WORD

A BAD MIND Rev. W. E. Hamilton. Nashoro LP 10-A (M)



Dear Sir:

Your article on Gospel music in the issue of Feb. 27 was good, but I wish more companies and artists would have had or indirectly connected to sale of records or phonographs to the operators because I am sure they would think as I do.

# Philips Bowing 'Sallah' Track

CHICAGO — Philips is releasing a soundtrack album from the Israeli motion picture comedy "Sallah." The film has been nominated for an academy award as Best Foreign Film. Lou Simon, Philips head, said that the album will be out well before Oscar presentation time.

The film and its cast have won several awards. Topol, the Israeli comedian who plays the lead, was named Best Actor at the San Francisco Film Festival in 1964. The film also won the Best Screen Play award.

The Pan American Press Association named Ephraim Kishon the best director. During the Foreign Film Correspondents' Golden Globe Award Ball, televised on the Andy Williams Show earlier this year, "Sallah" was named Outstanding Foreign Film and Topol International Star of Tomorrow.

# RCA Will Record Mancini's 'Race'

NEW YORK — Henry Mancini's score for Warner Bros.' movie "The Great Race" will be recorded by RCA Victor Records, according to Steve Sholes, division vice-president, popular a&r. Release of the album will be timed to coincide with the film's world premiere in the fall. Copyrights to the score are controlled by the composer's Easthill Music Co. Jack Lemmon, Tony Curtis and Natalie Wood star in the movie.

cabinet or behind a counter. Selections would be "free" since dealers play customers records free. When a set of earphones are removed from a hook switch at the side of the rack, three selections can be made until select lamp goes out. Customers could reject records by merely holding down the hook the same as you would signal on a telephone. After the three selections have played, the juke box would stop automatically at that point. All selections made would reject when all earphones are hung up. Operators could sell these units that have been converted to rack-jobbers or chain stores or rent them out. I recently discussed this proposal with the manager of the Rochester branch of Davis Distributing Corp., local Seeburg distributor, and he agreed with me that this was a very good idea worth testing. Please let me know how you feel about this proposal as I would be more than glad to receive any comments from you or anyone reading this letter.

## THERE WON'T BE A CHESS AD THIS WEEK.

OUR WRITER, ALONG WITH

# VRITER,

SACRED

ST 2285 (S)

SING JOYFULLY Choir of St. Michael's College, Ten-

bury (Nethsingha). Argo RG 423 (M); ZRG 5423 (S)

FOLK

London LL 3413 (M); PS 413 (S)

Sebastian Temple. Capitol T 2303 (M);

Eric Von Schmidt. Prestige 7384 (M)

BLUES

John Koerner. Elektra EKL 290 (M);

COMEDY

WHAT DO YOU DO WHEN YOU'RE

YOUNG AND WHITE AND JEWISH?

Ron Eliran. Capitol T 2285 (M);

AFRICA BELONGS TO THE LION

PETER LA FARGE ON THE

Folkways FN 2535 (M)

ERIC SINGS VON SCHMIDT

THE GLENFOLK FOUR

WARPATH

ST 2303 (S)

SPIDER BLUES

EKS 7290 (S)

# INTERNATIONAL

SWINGIN' ZITHER

Fritz Hemetberger und Seine Swinging Zither. Polydor 237376 (S)

DER VAGABUND AUS PARIS Sacha Distel. Polydor 237291 (S)

ZWISCHEN TAG UND TRAUM Han Carste und dem Grossen Streichorchester. Polydor 237373 (S)

EVERYONE ELSE IS IN THE STOCKROOM HELPING TO SHIP THE FANTASTIC ORDERS ON OUR HITS.\*

 Ain't No Big Thing (The Radiants) Chess 1925

Dear Dad (Chuck Berry) Chess 1926

- Don't Mess Up a Good Thing (Fontella Bass & Bobby McClure) Checker 1097
- I Do Love You (Billy Stewart) Chess 1922

Love Is a Five Letter Word (James Phelps) Argo 5499

The Entertainer (Tony Clarke) Chess 1924

We're Gonna Make It (Little Milton) Checker 1105



RECORDS

Capitol T 2298 (M); ST 2298 (S)

SHORT AND SWEET Frankie Carle. RCA Victor LPM 3300 (M); LSP 3300 (S)

DISCOTHEQUE Jack Hansen. Dance Along DAL 1319 (M)

TALKING STEEL & SINGING STRINGS Peter Drake. Smash MGS 27064 (M); SRS 67064 (S)

THE ROUTERS PLAY THE CHUCK BERRY SONG BOOK Warner Bros. W 1595 (M)

## LOW PRICE POPULAR

- Y'ALL COME Patti Page, Mercury Wing MGW 12295 (M); SRW 16295 (S)
- EVERYBODY LOVES SOMEBODY Living Strings, RCA Camden CAL 864 (M); CAS 864 (S)

BENNY GOODMAN AND HIS ORK RCA Camden CAS 872(e) (S)

HONKY TONK FAVORITES Various Artists. Mercury Wing MGW 12297 (M); SRW 16297 (S)

## CLASSICAL

SCHUBERT: TRIO NO. 1 IN B FLAT, OP. 99

The Stern/Rose/ Istomin Trio. Columbia ML 6116 (M); MS 6716 (S)

BLOCH: BAAL SHEM-SONATA NO. 1 FOR VIOLIN AND PIANO Isaac Stern/Alexander Zakin, Columbia ML 6117 (M); MS 6717 (S)

BARBER/HINDEMITH: VIOLIN CONCERTOS Isaac Stern/Leonard Bernstein; New York Philharmonic. Columbia ML 6113 (M); MS 6713 (S)

## GOSPEL

THE PLAINSMEN Hilltop G 7003 (M)

COUNTRY JOHNNY MATHIS Hilltop K 7004 (M)

HIGHWAY TO HEAVEN Jerry Luttrell & the Boone Sisters. Hilltop G 7005 (M)

## JAZZ

FLIP PHILIPS-REVISITED Sue LP 1035 (M); STLP 1035 (S) ads and more information. We are rack jobbers and department suppliers to some 700 stores in eight Southern States. We use many hundreds of gospel and sacred records, but some top artists' recordings are hard to obtain or are scarce. Your article will help but much more is needed.

Why are these companies specializing in gospel and sacred music so reluctant to sell the widest distribution outlets, rack jobbers? We are in the territory where gospel music really sells, and as record buyer I have had only one salesman selling gospel records call on me in the past year. Our volume on these recordings are well into six figures, yet companies making or handling them completely neglect our company.

> Yours truly, E. M. Farver Dixie Record Service Division of Rack Service, Inc. Mobile, Ala.

Dear Sir:

In recent issues of the Billboard I have read many glowing praises from the retailers and record companies along with some phonograph manufacturers regarding the discontinuance of 45 records. So far I have not read any article against this plan. In any other business the product that sells the best seems to be what the consumer wants.

A change of this kind will be a large added expense to the operator who has to depend on "operating alone" for his living, and that is not saying anything for the million people who have phonos that only play 45's.

I would like to see a poll of operators who are not directly Yours for the 45's Lloyd L. Kiester Cap's Amusement Co., Inc. Frontenac, Minn. 55026

Dear Sir:

I must admit that since I started distributing records four years ago, that I haven't been very successful nor have I made very much money.

During that time, however, I have learned to stand by one slogan, and that is to constantly search for something "original" or "revolutionary" which would benefit the record industry.

I believe that album sales could be stepped up even more than they are now by something revolutionary that I discovered which would concern the cooperation of juke box operators and rack-jobbers in chain store and super market record merchandising with the installation of an old juke box in the record department converted over to play all 7" 33 LP's. The little LP's would be tracks from the sealed albums on display in the racks. RSI, MOSS and Seeburg would supply jobbers with the little LP's for "listening only." Two or four tracks from an album should be on the juke box and not any more than that.

As for the juke box set-up, this would be a beautiful opportunity for operators to put all those old models that are "just hangin' 'roun' doin' nuttin' back to work. Only the program unit, a push-button wallbox, a small stereo amplifier, and a couple sets of "earphones" would be used, the cabinet would be used, the cabinet would be used unless it could be remodeled into a storage space or "browser bins." The program unit could be hidden away in the bottom of the Sincerely yours, Gerald Griffin Good Music Promotions Walton Road, Palmyra, N. Y.

# ONE-STOP

Complete line of Spirituals, R & B and Catalog Merchandise. Write to be placed on our national mailing list. We ship C.O.D. in the U.S. Check must accompany order from all international accounts.

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# **NEW ALBUM RELEASES**

This form is designed to aid dealers in ordering and broadcasters in programming.

#### ANGEL

BEETHOVEN: PIANO SONATAS 16 IN G MAJOR, & 17 IN D MINOR, VOL. 7-Artur Schnabel; COLH 57 BEETHOVEN: PIANO SONATAS 18 IN E FLAT, 19 IN G MINOR, & 20 IN G MAJOR, VOL. 8-Artur Schnabel; COLH 58

### AUTUMN

Introducing THE BEAU BRUMMELS; LP 103

### CAPITOL

BOTHO LUCAS CHORUS-Germany Sings; T 10389, ST 10389 The Nat King Cole Trio; T 2311

- Wayne Newton-Red Roses for a Blue Lady;
- T 2335, ST 2335
- PETER & GORDON-1 Go to Pieces: T 2324 ST 2324

JIMMY SHAND & HIS BAND-Scottish Ramble; T 10373, ST 10373

### CAPITOL (IMPORTS)

### GERMAN

FALL: DER FIDELE BOUER & ZELLER: Der Vogelhaendler; 83456, ST 83456 FALL: DIE DOLLARPRINZESSIN & LEHAR; Zigeunerliebe; 83457, ST 83457 PAUL ABRAHAM: Die Blune von Hawaii & Viktoria und ihr Husar; 83458, ST 83458 DAS WAR HANS MOSER; 83719 VARIOUS ARTISTS-Munich Humor; 83564 FRENCH BRAHMS: CONCERTO IN D MAJOR, OP. 77-

Philharmonia Orch. (dobrowen); COLH 80 LALO: CELLO CONCERTO IN D MINOR & DE-BUSSEY: CELLO SONATA IN D MINOR-

- (Gaubert); COLH 99 BEETHOVEN: CONCERTI NO. 3, OP. 37 & NO.
- 4, OP. 58-Philharmonia Orch. (Fischer); 30306 BEETHOVEN: SYMPHONIES NO. 1, OP. 21 &
- NO. 4, OP. 60-Vienna Philharmonic Orch. (Furtwangler); 30124
- FAURE: Nocturnes Vol. 1 Eric Heidsieck, piano; FALP 800, ASDF 800
- FAURE: Nocturnes Vol. 2 Eric Heidsieck, piano; FALP 801, ASDF 801
- LISZT: Les Annees de Pelerinage, First year (Switzerland); FALP 772, ASDF 772
- LISZT: Second Year (Italy); Aldo Ciccolini, piano; FALP 773, ASDF 773
- LISZT: Third Year (Italy); Aldo Ciccolini, piano FALP 774, ASDF 774

SCHUMANN: Fantaisie in C Major, OP. 17 & Bunte Blaetter Op. 99-Dmitri Bashkir, piano; FALP 766, ASDF 756

### COLUMBIA

BRAHMS: PIANO CONCERTO NO. 2-Philadelphia Orch. (Ormandy); ML 6115, MS 6715

- THE KENNY CLARKS-FRANCY BOLAND BIG BAND-Now Hear Our Meanin'; CL 2314 CS 9114
- JOHNNY COCO-The Exotic Sounds of the Hawaii Kai; CL 2329, CS 9129
- The Best of THE CARTER FAMILY; CL 2310, CS 9110
- LEO DAN-El Fenomeno; EX 5137 DORIS DAY-Latin for Lovers; CL 2310, CS
- 9110
- BOB DYLAN-Bringing It All Back Home; CL 2328, CS 9128
- PERCY FAITH-Do I Hear A Waltz?; CL 2317, CS 9117
- SONIA LOPEZ-La Chamaca De Oro; EX 5138 CARMEN McRAE/DAVE BRUBECK-Take Five; CL 2316, CS 9116
- PATTI PAGE-Hush, Hush, Sweet Charlotte; CL 2353, CS 9153
- RALPH SHARON TRIO-Do I Hear a Waltz?; CL 2321, CS 9121
- PAUL WINTER-Rio; CL 2315, CS 9115 Gala Performance1-Stern, Rose, Istomin-Philadelphia Orch. (Ormandy) D2L 320, D25 720

### CONCERT-DISC

MOZART: STRING QUARTET-The Fine Arts Quartet; MP 1504, SP 504

### DECCA

- HAYDN: SYMPHONIES NOS. 57 & 86-Cincinnati Symphony Orch. (Rudolf); DL 10107, DL 710107 SYLVIA MARLOWE-Works By Carter, Borem,
- De Falla & Sauguet; DL 10108, DL 710108

### DOT

- STEVE ALLEN-I Play For You; DLP 3624, DLP 25624
- PAT BOONE-The Golden Era of Country Hits; DLP 3626, DLP 25626
- THE LENNON SISTERS Sing Twelve Great Hits; Vol. 2; DLP 3622, DLP 25622 JOHNNY MADDOX-Raggin' the Hits; DLP
- 3621, DLP 25621 MURRAY McEACHERN-Warm Trombone-Silk-
- en Sax; DLP 3620, DLP 25620

# BREAKOUT SINGLES

## **\*** NATIONAL BREAKOUTS

## MRS. BROWN YOU'VE GOT A LOVELY DAUGHTER

Herman's Hermits, MGM 13341

## REGIONAL BREAKOUTS

These new records, not yet on Billboard's Hot 100, have been reported getting strong sales action by dealers in major market(s) listed in parentheses.

### SHAKEN ALL OVER . . .

The Guess Who's, Scepter 1295 (Mels, ASCAP) (Chicago, Detroit)

### BOO-GA-LOO . . .

Tom & Jerrio, ABC-Paramount 10638 (Chi-Sound & Payton, BMI) (Philadelphia)

## FUNNY HOW LOVE CAN BE . . .

Ive League, Cameo 356 (Southern, ASCAP) (Detroit)

CARMEL QUINN-It's the Irish in Me; DLP 3627, DLP 25627 **ROYAL TAHITIANS-Soft Sounds From the** South Seas, Vol. 4; DLP 3623, DLP 25623

### EPIC

- STAN HITCHCOCK-Just Call Me Lonesome; LN 24138, BN 26138
- JIM & JESSE-Y'All Come; LN 24144, BN 26144
- IGOR KIPNIS-English Harpsichord Music; LC 3898, BC 1298
- EDDIE LAYTON-Do You Remember? Radio's Greatest Themes; LN 24148, BN 26146 JEAN-PIERRE RAMPAL-Sonatas & Fantasies
- for Flute; LC 3899, DC 1299

### ERA

JEWEL AKENS-The Birds and the Bees; EL 110

## IT'S ALMOST TOMORROW . . .

Jimmy Velvet, Philips 40285 (Northern, ASCAP) (Baltimore)

### GOTTA HAVE YOUR LOVE . . .

Sapphires, ABC-Paramount 10639 (Screen Gems-Columbia, BMI) (Philadelphia)

PEANUTS . . . Sunglows, Sunglow 107 (TNT, BMI) (Detroit)

MEXICAN PEARLS . . . Don Randi, Palomar 2203 (Englewood, BMI) (Philadelphia)

I'LL KEEP HOLDING ON . . . Sonny James, Capitol 5375 (Marson, BMI) (Atlanta)

SEA CRUISE . . . Ace Cannon, Hi 2089 (Ace, BMI) (Memphis-Nashville)

TOMMY . . . Reparata & the Delrons, World Artists 1051 (Maggie, BMI) (Philadelphia)

### LUCKY TO BE LOVED . . .

Emanuel Lasky, Wild Deuce 1003 (Fineline, BMI) (Detroit)

### EVEREST

- VARIOUS ARTISTS-Gay! the Begger's Opera; 6127/2, 3127/2
- HANDEL: SAMSON ORATORIO-Choir of St. Jacobi's Church at Gottingen; 6125/3, 3125/3
- **GREGG SMITH SINGERS-Folk Songs of the** World; 6126, 3126

### FOLKWAYS

- ROSCOE HOLCOMB-The High Lonesome Sound; FA 2369
- BLIND WILLIE JOHNSON; RBF 10 VARIOUS ARTISTS-L'Honneur Des Poetes;
- FL 9944
- VARIOUS ARTISTS-Turkish Folktales; FL 9922

LOUIS ZORICH-Moby Dick; FL 9775

## IMPERIAL

GEORGIE FAME-Yeh Yeh; LP 9382, LP 12282

### LONDON

- BACH: ST. MATTHEW PASSION-Stuttgart Hymnus Boys' Choir & Stuttgart Chamber Orch. (Munchinger; A 4431, OSA 1431
- DONIZETTI: DON PASQUALE-Various Artists; A 4260, OSA 1260
- ESPLA: DON QUIJOTE VELANDO LAS ARMAS/ ALBENIZ: RAPSODIA ESPANOLA-Orch. National Espana (De Burgos); CM 9423, CS 6423
- **GREGORIAN CHANTS-Choir of the Monks of** the Abbey St. Pierra De Solesmes (Ga-(ard); 5832, OS 25832
- JAMES MCCRACKEN AND SANDRA WARFIELD; 5899, 05 25899

(Continued on page 37)

# LOOKING LIKE A MILLION SELLER... NHEN 'MGNE by Brenda another nugget from the label with Holloway the golden touch! **TAMLA 54111** TAMLA-MOTOWN-GORDY RECORDS 2640 W. Grand Blvd., Detroit, Mich. Hits are our business!

April 17, 1965, BILLBOARD



# **CLASSICAL MUSIC**

# **Opera to Highlight Series** Of Concerts at Lewisohn

### By HANK FOX

NEW YORK - Heavy emphasis will be placed on opera for this summer's Lewisohn Stadium Concert Series. However, certain evenings have been set aside for pop concert, folk and jazz attractions, according to Peter Kelley, administrator of the series, which runs from June 27-Aug. 7.

Last fall the Metropolitan Opera Co. announced it would take over the entire program. For 48 years the Stadium concerts have served as the mainstay of live entertainment in New York City during the summer. Previously Mrs. Charles S. (Minnie) Guggenheimer directed the operation.

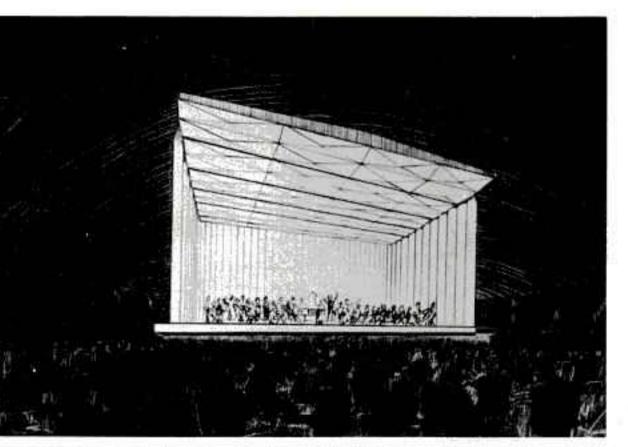
Kelley cited an expanding audience as one of the reasons for the takeover.

"The attendance for most of our performances is close to 100 per cent. Also, tickets at the Met are quite expensive. Lewisohn Stadium provides us with the opportunity to present the very best to a large number of people in both the immediate community and the greater New York area at a low cost."

The admission fee at the 18,-000-seat stadium has gone down from \$1 to 50 cents for bleacher seats, but reserved seating prices will cost up to \$4.50.

### **Another Factor**

Providing full-year employment for the Metropolitan Opera



NEW SHELL at Lewisohn Stadium will be the scene of a summer season of opera, concert, jazz and folk music.

marily vocal in nature, some instrumental programs are included in the seven-week series. Among these is an evening with Van Cliburn. The Met will continue the annual Gershwin Night and Rodgers and Hammerstein Night. Special arrangements have been made for Dave Brubeck, Duke Ellington, Theodore Bikel and Pete Seeger to appear. Ella Fitzgerald will also perform.

The city is providing a synthetic shell for the orchestra and a new sound system. Also public transportation in the surrounding area will be stepped up during concert hours. The Federal Aviation Agency will attempt to reroute planes away from the open-air stadium.

Gabor Carelli, Sandor Konya, Barry Morell, Jan Peerce and Richard Tucker, tenors; Cesare Bardelli, Walter Cassel, Russell Christopher, Frank Guarrera and William Walker, baritones; Justino Diaz, Jerome Hines, basses.

From the concert realm are Marian Anderson, contralto; William Warfield, bass, and Van Cliburn and Earl Wild, pianists. Miss Anderson is scheduled to sing her farewell concert in Carnegie Hall Easter Sunday, April 18, but she will return to be narrator in Aaron Copland's "A Lincoln Portrait" and to sing a group of spirituals July 3 with Arthur Fiedler conducting. From the world of jazz, folk and pop music are Theodore Bikel, Dave Brubeck, Duke Ellington, Ruth Fernandez, Ella Fitzgerald, Gracie Fields, Martha Perez and Pete Seeger. Martyn Greene, comedian and light opera star, will share a "Salute to Britain" with Gracie Fields June 30.

# **BEST SELLING CLASSICAL LP'S**

Below is a list of best selling Classical LP's in top Classical Retail Outlets.

This Week

- 1. BIZET-Carmen; Callas, Gedda, Massard, Guiot, Paris Opera Orch, (Pretre); Angel (3-12") SCLX 3650 (S), CLX 3650 (M).
- 2. PUCCINI-Tosca; Callas, Bergonzi, Ercolani, Trama, Paris Conserv. Orch., Th. Nat'l Op. Cho. (Pretre): Angel (2-12") \$ 3655 (S), 3655 (M).
- HOROWITZ PLAYS SCARLATTI: Columbia MS 6658 (S). ML 6058 (M).
- PRESENTING MARILYN HORNE: London 25910 (S), 4. 5910 (M).
- 5. BELLINI-Norma; Sutherland, Horne, Alexander, Cross, London Sym. Orch. & Cho. (Bonynge): RCA Victor (3-12") LSC 6166 (S), LM 6166 (M).
- 6. THE AGE OF BEL CANTO-Sutherland, Horne, Conrad, London Sym. Orch. & Cho., New Sym. Orch. of London (Bonynge): London (2-12") OSA 1257 (S), A 4257 (M).
- 7. ORFF-Carmina Burana; Harsanyi, Petrak, Presnell, Phila. Orch. (Ormandy): Columbia MS 6163 (S), ML 5498 (M).
- VERDI-La Forza Del Destino; Price, Tucker, Merrill, 8. Tozzi, Verrett, RCA Ital. Op. Orch. & Cho. (Schippers): RCA Victor (4-12") LSC 6413 (S), LM 6413 (M).
- MOZART-Magic Flute; Gedda, Janowitz, Berry, Putz, Frick, Popp, Unger, Schwarzkopf, Ludwig, Hoffgen, Phil-harmonia Orch. (Klemperer): Angel (3-12") SCL 3651 (S), CL 3651 (M).
- 10. TCHAIKOVSKY-Concerto No. 1 in B Flat for Piano and Orch.; Cliburn, Sym. Orch. (Kondrashin): RCA Victor LSC 2252 (S), LM 2252 (M).
- 11. BEETHOVEN-Symphonies (9) (Complete); Berlin Phil. (Karajan): D.G.G. (8-12") SKL-101/8 (S), KL-1/8 (M).
- BRITTEN-War Requiem; Vishneskaya, Pears, Fischer-12. Dieskau, London Sym. & Cho. (Britten) : London (2-12") 1255 (S), 4255 (M).
- 13. BACH-2 and 3 Part Inventions; Gould: Columbia MS 6622 (S), ML 6022 (M).
- FAVORITE ROMANTIC WALTZES; Philadelphia Orch. 14. (Ormandy) : Columbia MS 6687 (S), ML 6087 (M).
- 15. BACH-Organ Favorites; Biggs: Columbia MS 6261 (S). ML 5661 (M).

musicians was another factor underlying the change. The musicians' union insists upon a 12month contract. However, the Met could not afford to pay its musicians for not performing during the summer.

This month marks the first time that the Met will present something other than opera. Although the new format is pri-

### From Met List

From the Metropolitan's own roster, among others, will be Licia Albanese, Dorothy Kirsten, Anna Moffo, Zinka Milanov, Roberta Peters, Elisabeth Schwarzkopf, Renata Tebaldi, sopranos; Rosalind Elias and Regina Resnik, mezzo-sopranos;

# **ACU Role: Broad Classic Fare**

SAN FRANCISCO—Formal classical concerts, small group classical presentations plus programs utilizing school's own students are three ways of broadening collegiate musical horizons. These suggestions were put forth at a panel discussion studying music expansion before the Association of College Unions meeting here last week.

Mrs. Fannie Taylor of the University of Wisconsin, in speaking for formal classical concerts, said this music could present a standard of quality for the union, the focal point of student activity. Classical concerts could change the public's attitude of the union as being a pool hall hangout.

Labeling classical music as the means to create a "superb public image," Mrs. Taylor took umbrage with the growing trend of some unions for presenting what she called "commercial quick buck attractions." There's nothing wrong with these pop concerts provided there's room for cultural presentations, she explained.

### **Pops Lose Money**

Was she concerned with the developing trend for schools to book rock 'n' roll acts to satisfy the tastes of many students? Not

really, she replied, because at her school pop concerts lose money. "We have let commercial attractions creep in and cream off money instead of developing cultural programs with lifetime satisfaction," she charged.

Panelist William Dunbar of the Illinois Institute of Technology said a school can pick up a local rock group, hence it didn't have to book professional rock acts. Oregon's Adell Mc-Millan said you don't make any money on rock acts.

NYU's Hans Hopf, speaking for small concerts, classified them as featuring young beginning artists or esoteric groups working before 50-500 persons. "The small concert can develop as a forum for young artists," he said, and may be presented during school hours for relatively small fees.

Artists may be obtained from Columbia Artists Management, Sol Hurok, National Music League and Carnegie Hall-Jeunesses Musicales, sponsors of European artists for U.S. appearances.

### Forming Chapters

Hopf said colleges are forming chapters of this new organization. He also bade union directors to study their State's involvements with the arts. In New York State, the council on the arts will pay 50 per cent of costs in some instances, he noted. The federal government is also becoming more involved in the arts and schools should keep abreast of legislation which might lend them assistance.

Illinois Technology's Dunbar spoke out for student participation programs, calling it teaching by involvement. "Our responsibility is to allow the individual to develop his capacitities in the arts," he said. Dunbar suggested that union directors schedule informal concerts by talented students, study the formation of a campus radio station and broaden music room facilities.

His school's music room uses a converted 78 juke box for playing stereo albums. The University of Illinois at Chicago is developing a music room using a maximum of 48 stereo tape headsets. The music room's library would total 3,200 tapes when the room opens in August, using banks of tape readers.

The role of the union appeared to be to offer class musical fare with educational overtones while leaving the fad artists and rock groups to other campus organizations.

- 16. VIVALDI-Concerto in D for Guitar & Orch.; Yepes, Orch. Nac'l Espana (Alonzo): London 6201 (S), 9270 (M).
- RIMSKY-KORSAKOV-Scheherazade; London Symphony 17. Orch: (Stokowski): London SPC 21005 (S), PM 55002 (M).
- MENOTTI-Death of the Bishop of Brindisi; Chookasian, 18. London, N.E. Consv. Cho. Cath. Mem. & St. Joseph's Chos., Boston Sym. (Leinsdorf): RCA Victor LSC 2785 (S), LM 2785 (M)
- 19. PROKOFIEV-Peter and the Wolf/TCHAIKOVSKY-Nutcracker Suite; N.Y. Phil. (Bernstein): Columbia MS 6193 (S), ML 5593 (M).
- BARTOK-Concerto for Orchestra; Phila. Orch. (Or-20. mandy) : Columbia MS 6626 (S), ML 6026 (M).

# DGG to Release **New Recording** Of 'Messiah'

HAMBURG - Deutsche Grammophon is releasing this month a new complete recording of Handel's "Messiah," performed by the Munich Bach choir under Professor Karl Richter's direction.

The recording is being released in conjunction with a U.S. tour by Richter and his Munich ensemble. The tour will take them to New York, Philadelphia and Washington. It will be an all-Bach tour.

In New York, Richter will perform "St. Matthew Passion," April 18; "Mass in B Minor," April 21; "Christmas Oratorio," April 23; "St. John Passion," April 25; in Philadelphia, "Mass in B Minor," April 28; in Washington, "Mass in B Minor," April 30; "St. John Passion," May 1; "St. Matthew Passion," May 2.

All of these works, with the exception of the oratorio, already have been released in the U.S. as Archive Production recordings by Richter and his Munich group, the leading Bach ensemble today in Germany.

# NONESUCH AND CRITERE DEAL

NEW YORK-Nonesuch, the classical subsidiary of Elektra Records, has gone into a coproduction deal with Critere, the French label. The arrangement calls for Nonesuch to handle distribution of the product in the Western Hemisphere, the United Kingdom and Australia.

Jac Holzman, Elektra president, worked out the arrangement with Roland Douette, Critere executive, in Paris recently.

First releases under the new arrangement are three albums featuring brass works of Telemann and Bach.

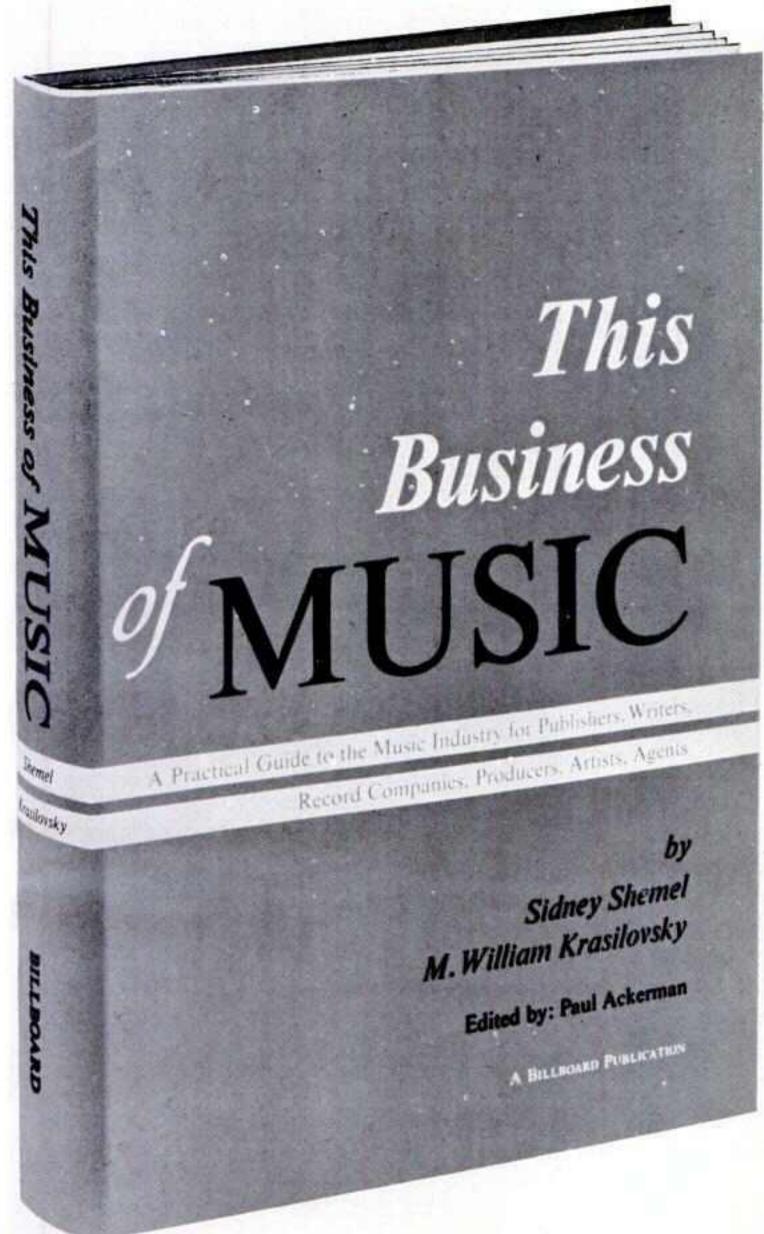
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**BUENOS AIRES** — Discos CBS, of Argentina, CBS Records' subsidiary, h a s been awarded a silver record by the magazine Buenos Aires Musical for release of Bruno Walter conducting the New York Philharmonic in a performance of Mahler's Symphony No. 2 in C Minor as the best classical recording of 1964.

The selection was made by Argentina's top music critics.



# "RAVES" FROM THE PRESS BOTH HERE AND ABROAD!



"... it should surely become a standard work of reference on the shelves of anyone whose business is American or European music."

**Record** Retailer

"It's the most complete and knowing reference work for the music and record industry that I've ever encountered."

Music Business

"... and exhaustive tome on the workings of the industry, explaining the rights and obligations of those participating in it. It has the answers to millions of tricky music business questions."

New Musical Express

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# **RHYTHM & BLUES**

# HOT RHYTHM & BLUES SINGLES

## Billboard SPECIAL SURVEY for Week Ending 4/17/65

This Week	Last Week	Title, Artist, Label & No.	Weeks on Chart
1	1	GOT TO GET YOU OFF MY MIND Solomon Burke, Atlantic 2276 (Cotili	
2	2	STOP! IN THE NAME OF LOVE	
3	3	SHOTGUN Jr. Walker & the All Stars, Soul 3500 (Jobete, BMI)	08 <b>10</b>
4	4	I'LL BE DOGGONE Marvin Gaye, Tamla 54112 (Jobete, BJ	
5	5	WHERE TO RUN	
6	7	WE'RE GONNA MAKE IT Little Milton, Checker 1105 (Chevis, B	
7	6	DON'T MESS UP A GOOD THING Fontella Bass & Bobby McClure, Check 1097 (Arc-Saico, BMI)	
8	17	IT'S GROWING Temptations, Gordy 7040 (Jobete, BM	<b>3</b>
9	8	I DO LOVE YOU Billy Stewart, Chess 1922 (Chevis, BMI	
10	11	OOO BABY BABY Miracles, Tamla 54113 (Jobete, BMI)	· · · · · · · · · · · · · · · · · · ·
11	13	THE ENTERTAINER Tony Clarke, Chess 1924 (Chevis, BMI	
12	16	Charles and the second s	
13	34	NOTHING CAN STOP ME	A Destruction of the second
14	14	MY GIRL Temptations, Gordy 7038 (Jobete, BMI	
15	12	TEASIN' YOU Willie Tee, Atlantic 2273 (Cotillion-Shi BMI)	8
16	9	PEOPLE GET READY Impressions, ABC-Paramount 10622 (C BMI)	9 hi-Sound,
17	15		5 Irna,
18	23	THE CLAPPING SONG Shirley Ellis, Congress 234 (Gallico, Bi	4
19	10	MR. PITIFUL Otis Redding, Volt 124 (East-Time, BM	
20	35	IKO IKO Dixie Cups, Red Bird 10-024 (Trio-Melder, BMI)	2200
21	21	COME BACK BABY Roddie Joy, Red Bird 10-021 (Trio-Wemar, BMI)	

This Week	Last Week	Title, Artist, Label & No.	Weeks on Chart
22	24	COME SEE Major Lance, Okeh 7216 (Camad Chi-S BMI)	ound, 7
23	19	ASK THE LONELY Four Tops, Motown 1073 (Jobete, BMI	,····. <b>11</b>
24	30	EVERY NIGHT, EVERY DAY Jimmy McCracklin, Imperial 66094 (Metric, BMI)	
25	22	YOU BETTER GET IT	
26	25	TWINE TIME Alvin Cash & the Crawlers, Mar-V-Lus (Va-Pac, BMI)	6002
27	-	WOMAN'S GOT SOUL Impressions, ABC-Paramount 10647 (C BMI)	urtom, 1
28	18	YOU GOT WHAT IT TAKES	8
29	29	BARRACUDA Alvin Cash & the Crawlers, Mar-V-Lus (Va-Pac, BMI)	
30	-	IT'S GOT THE WHOLE WORLD SH Sam Cooke, RCA Victor 8539 (Kags, B	
31	31	HURT SO BAD Little Anthony & the Imperials, DCP 1 (South Mountain, BMI)	
32	32	DANNY BOY Jackie Wilson, Brunswick 55277 (Boos Hawkes, ASCAP)	ey & 6
33	20	SHAKE Sam Cooke, RCA Victor 8486 (Kags, B	
34		THE RECORD Ben E. King Atco 6343 (T. M., BMI	1
35		JUST ONCE IN MY LIFE Righteous Brothers, Philles 127 (Scr Gems-Columbia, BMI)	1
36	36	HEART FULL OF LOVE Invincibles, Warner Bros. 5495 (Circle Seven, BMI)	******* 4
37		CRYING WON'T HELP YOU NOW Clyde McPhatter, Mercury 72407 (Leatherneck, BMI)	1
38	-	CRY ME A RIVER Marie Knight, Musicor 1076 (Sander: ASCAP)	
39		AND I LOVE HIM Esther Phillips, Atlantic 2281 (Macle Unart, BMI)	n-
40	40	그녀에야 걸 건가지 않아요~ 가슴에 다 가슴을 잘 듣고 않았다.	lumbia, 5

# HOT R&B LP's

This Week	Las We	t K Title, Artist, Label & No. Chart
1	1	TEMPTATIONS SING SMOKEY, Gordy G 912 (M); GS 912 (S) 4
2	2	PEOPLE GET READY, Impressions, ABC-Paramount ABC 505 (M); ABCS 505 (S)
3	5	SHAKE, Sam Cooke, RCA Victor LPM 3367 (M); LSP 3367 (S) 10
4	4	SAM COOKE AT THE COPA, RCA Victor LPM 2970 (M); SLP 2970 (S) 12
5	3	IMPRESSIONS GREATEST HITS, ABC-Paramount ABC 515 (M); ABCS 515 (S) 6
6	-	MIRACLES GREATEST HITS FROM THE BEGINNING, Tamla T 254 (M); ST 254 (S) 1
7	10	THE GREAT OTIS REDDING SINGS SOUL BALLADS, Volt 411 (M); (No Stereo) 2
8	-	SOUL SAUCE, Cal Tjader, Verve V 8614 (M); V6-8614 (S) 1
9	9	RAY CHARLES LIVE IN CONCERT, ABC-Paramount 500 M); ABCS 500 (S)
10	-	GRITS & SOUL, James Brown, Smash MGS 27057 (M); SRS 67057 (S). 1

# HOT SPIRITUAL SINGLES

1. PEACE, BE STILL	James Cleveland, Savoy 4217
2. WAITING FOR MY CHILD	
3. MORE THAN A HAMMER AND NAIL	Staple Singers, Epic 9748
4. YOU'VE BEEN GOOD TO ME	Gospel Harmonettes, Vee Jay 952
5. WALK AROUND HEAVEN ALL DAY	

# HOT SPIRITUAL LP's

1.	ON THE BANKS OF JORDAN, Vol. 4 James Cleveland, Savoy MG 14096
2.	PEACE, BE STILL, Vol. 3 James Cleveland, Savoy MG 14076
	HEAVEN, THAT WILL BE GOOD ENOUGH FOR ME James Cleveland, Savoy MG 14102
4.	A BRIGHT SIDE
5.	AMEN

# NEW ACTION R&B SINGLES

umer records registering solid sales in certain markets and appearing to be a week away from meriting a listing on the national Hot R&B Singles chart above. All records on the chart are not eligible for a listing here.

AIN'T NO TELLING Bobby Bland, Duke 390

BANANA JUICE Mar-Keys, Stax 166

B00-GA-L00 Tom & Jerrio, ABC-Paramount 10638

DUST GOT IN DADDY'S EYES Bobby Bland, Duke 390

**GOTTA HAVE YOUR LOVE** Sapphires, ABC-Paramount 10639 IT HURTS ME TOO Elmore James, Enjoy 2015

BMI)

IT WAS NICE Jimmy Hughes, Fame 6407

SNAKE IN THE GRASS Paul Martin, Ascot 2172

YOU CAN HAVE HIM Dionne Warwick, Scepter 1294

## DJ SPOTLIGHT **RUBY (LADY COOL BREEZE) LEWIS KBYE, Oklahoma City**

The only woman deejay in Oklahoma City radio, Ruby has been spinnin' disks for 10 years, most of it in the Amarillo, Tex., market with KBUY and KIXZ. KBYE's Good Gal is heard six days a week from 1 to 6:15 p.m. Still a resident of Amarillo, Ruby commutes weekly to see her family. She is currently working on a course to obtain her First Phone license.



## **TOP RAB JOCKEY'S PICK-OF-THE-WEEK**

RUBY (LADY COOL BREEZE) LEWIS, KBYE, Oklahoma City It Ain't No Big Thing, Radiants, Chess 1925 A Woman Can Change a Man, Joe Tex, Dial 4006

LP-Grits and Soul, James Brown, Smash MGS 27057 (M), SRS 67057 (S)

### CHUCK CUNNINGHAM, WLOU, Louisville

Nothing Can Stop Me, Gene Chandler, Constellation 149 Kiss Me Baby, Stevie Wonder, Tamla Pick-You Turn My Bitter Into Sweet, Mary Love, Modern You Can Have Him, Dionne Warwick, Scepter 1294 Woman's Got Soul, Impressions, ABC-Paramount 10647 Boo-Ga-Loo, Tom & Jerrio, ABC-Paramount 10638 Iko Iko, Dixie Cups, Red Bird 10-024

### **BILL MOSS, WVKO, Columbus, Ohio**

Chains of Love, Drifters, Atlantic You Can Have Him, Dionne Warwick, Scepter 1294 LP-The Great Otis Redding Sings Soul Ballads, Volt 411 (M)

### GEORGE (HOUND DOG) LORENZ, WBLK, Buffalo

It's Wonderful to Be in Love, Ovations, Goldwax Lonely School Days, Chuck Berry, Chess 1926

LP-Shirley Bassey Belts the Best, United Artists UAL 3419 (M), UAS 6419 (S) The Seekers, Marvel 2060 (M), 3060 (S)

### JERRY THOMAS, KNOK, Dallas-Fort Worth

Get Up and Move, Impressions, ABC-Paramount 10647 It's Wonderful to Be in Love, Ovations, Goldwax

LP-Mary Wells, 20th Century-Fox, TFM 3171 (M)

AL JEFFERSON, WWIN, Baltimore Crying Won't Help You Now, Clyde McPhatter, Mercury 72407

Lucky to Be Loved, Emanuel Lasky, Wild Deuce 1003 LP-Is It Love, Cilla Black, Capitol A 2308 (M), ST 2308 (S)

### **HERMAN GRIFFITH, KGFJ, Los Angeles**

Heart Full of Love, Invincibles, Warner Bros. 5495 Somebody's Got to Pay, Little Johnny Taylor, Galaxy 736

LP-Murray the K's Greatest Holiday Show Live From the Brooklyn Fox, Brook-Lyn 301 (M)

### RICK DARNELL, KPRS, Kansas City, Mo.

When You Love Someone, Reuben and the Chains, Peacock 1933 Let Me Down Easy, Betty Lavette, Calla 102 Chains of Love-Drifters, Atlantic Tall Girl, Harold Betters, Gateway

LP-Vibrations, Jimmy Ricks, Mainstream

### **BILL (YOUNGBLOOD) TERRELL, WDIA, Memphis**

Nothing Can Stop Me, Gene Chandler, Constellation 149 Let Me Down Easy, Betty Lavette, Calla 102

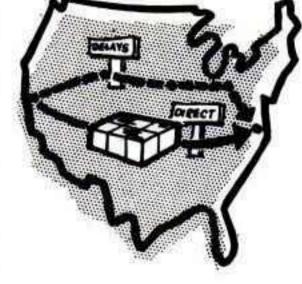
LP-The Great Otis Redding Sings Soul Ballads, Volt 411 (M)

TOMMY SMALL, WLIB, New York

A Woman Can Change a Man, Joe Tex, Dial 4006 Jerk It, Gypsies, Old Town

### AVERY (A.F.D.) DAVIS, KYOK, Houston I Can't Take It No More, Webbs, Whiz Dust Got in Daddy's Eves, Bobby Bland, Duke 390 Never Let Me Go, Joe Medwick, Monument

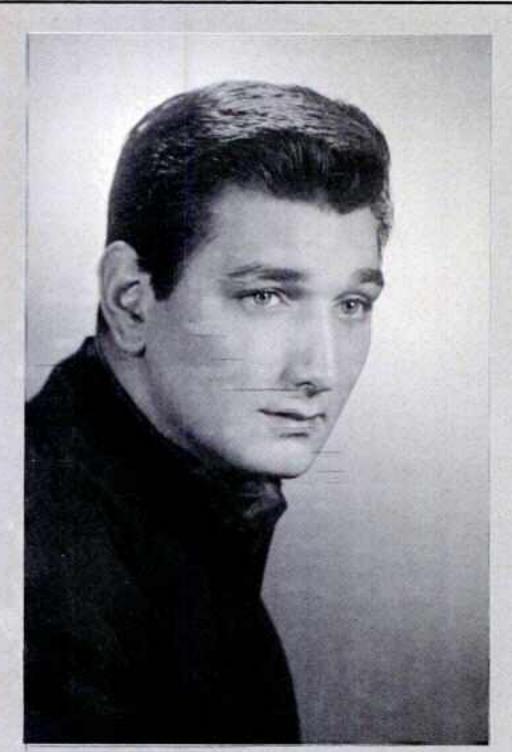
# **ZIP CODE SPEEDS YOUR PARCELS**



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- 3. There is less chance of damage.







# **MIKE LANE**

# BOOKINGS: Wilburn Brothers Connie Smith Mike Lane

THE WIL-HELM AGENCY, Inc. 801 Sixteenth Ave., S. Nashville, Tenn. Phone: 615-244-1403 APRIL 17, 1965 ... K. W. K. H. "LOUISIANA HAY RIDE" Shreveport, La. FRANK PAGE, Manager

These Artists Will Appear:

★ MIKE LANE-Singing His New Release on Buddy Records entitled-"Black Horse & Blond Headed Woman"

★ CONNIE SMITH-RCA Records-Singing-"Then & Only Then"

★ WILBURN BROS.-Decca Records-Singing Their Many Hits.

★NAT STUCKEY-Will Soon Have A New One on Fabor Records

FREE SAMPLES to D.J.'s by writing on their station letterheads "Black Horse & Blond Headed Woman"—Mike Lane—B—127 Write to: Buddy Records, Inc., 500 Locust St. Marshall, Texas

MIKE LANE BIOGRAPHY:

Born — Houston, Tex., June 30, 1940. Graduated from high school 1958. Graduated Tyler J.C. in 1960.

Started musical career 1959. First played lead guitar with Ton Williams & The Customs in Tyler. Then played with The Blazers in the Midwest. Joined Wanda Jackson's Party Timers as Bass Player working the Golden Nugget, Las Vegas, and other top clubs in the country.

Formed own group after leaving Party Timers. Singing in Fort Wayne, Ind. Then returned to E. Texas for several months. From E. Texas he ventured to the western states and then returned to Tyler where he is now booked at the Tropicana.

Mike recently signed with Buddy Records and his first release, "Black Horse & Blond Headed Woman" b/w "World of Pretend," is available at record stores just about everywhere.

The song, "World of Pretend," was written by Mike; the songs are published by Whirlwind Pub. Co., Marshall, Tex., owned by Mike's manager Joe F. Williams.

# **SPOTLIGHT ON JAZZ COMING APRIL 24**

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Billboard New York Chicago Hollywood Nashville



# **COUNTRY MUSIC**

# Key in N.Y. **On Para Deal**

NEW YORK - Jimmy Key, of Key Talent, Inc., Nashville, is due here Monday (12) to discuss final arrangements for promotion with Morris Levy, of Phase Music Corp., on the big country and western spectacular opening at the Paramount Theater on Broadway, April 30, for seven consecutive days.

Talent on the show will include Lester Flatt and Earl Scruggs and the Foggy Mountain Boys, Dave Dudley and the Roadrunners, Hank Snow and the Rainbow Ranch Boys, Kitty Wells and the Kitty Wells Show, including Johnny Wright, Bill Phillips and Ruby Wright.

The Paramount, one of Broadway's top show places, will ring with three country shows per day and four on Saturday and Sunday. Key, who is coordinating the talent for the show, says response so far has been very enthusiastic.

# Kathy Dee Unit **To Vegas Nugget**

WOOSTER, Ohio-The Kathy Dee Show, recently returned from a five-week overseas tour for the Air Force, opens May 20 at the Golden Nugget, Las Vegas. The group is currently playing service clubs and onenighters in the Ohio and Mid-South areas. Following a two-week stand at the Vegas Nugget, the Dee unit moves to the Golden Nugget, Carson City, Nev., for a fortnight's stay, opening June 3. For June and July the troupe is skedded for fair and park dates in the East. The Nevada dates were set through Miss Dee's management, B-W Music, Inc., here, and Bonanza Artists Bureau, Las Vegas.

CERTAIN, Certain, Certainly, "Certain" is a hit. Bill Anderson on Decca Records.

(Advertisement)

# 7,500 Witness KRDS C&W Spec

PHOENIX, Ariz. — Station KRDS-Radio hosted another successful c&w show, witnessed by 7,500 fans, at the Arizona State Fairgrounds here recently.

George Jones and the Jones Boys, the Willis Brothers, Dottie West, the Duke of Paducah, George Morgan, the Mavericks, Webb Pierce and the Rocking Saddles entertained during the four-hour extravaganza. KRDS-Radio, Central Arizona's only full-time c&w station, was the only means for advertising the event.

Johnny Hatfield, KRDS program director, emceed the show and reports that advanced ticket sales covered the nut. Advanced tickets were \$2. General admission for adults and children under 12 were \$1. Children under 6 were admitted free. For the first time, reserved box seat tickets were offered, with these completely sold out in advance at \$3 and \$5, according to Hatfield.

## HOT COUNTRY SINGLES

### Billboard SPECIAL SURVEY for Week Ending 4/17/65

This Week	Last Week	TITLE, Artist, Label & No.	Weeks on Chart	This Week	Last Week
1	1	KING OF THE ROAD Roger Miller, Smash 1965 (Tree, BM	<b>10</b>	26	32
2	3	10 LITTLE BOTTLES Johnny Bond, Starday 704 (Red River,		27	34
3	4	THIS IS IT Jim Reeves, RCA Victor 8508 (Accla BMI)	7 <sup>im,</sup>	28	28
4	2	I'VE GOT A TIGER BY THE TAIL		29	29
5	6	THEN AND ONLY THEN Connie Smith, RCA Victor 8489 (Moss BMI)	13 Rose,	30	31
6	8	(From Now on All My Friends Are Gonna Be) STRANGERS Roy Drusky, Mercury 72376 (Yonah-C		31	26
		BMI)	1 mar 1	32	20
7	5	ORANGE BLOSSOM SPECIAL Johnny Cash, Columbia 43206 (Leeds, J		33	38
8	9	I WASHED MY HANDS IN MUDDY WATER Stonewall Jackson, Columbia 43197 (Maricana, BMI)		34	37
9	12	A TOMBSTONE EVERY MILE Dick Curless, Tower 124 (Aroostook, B)		35	45
10	7	THE WISHING WELL Hank Snow, RCA Victor 8488 (Jasper Star, BMI)		100000	-5100
11	10	WALK TALL Faron Young, Mercury 72375 (Painted	12	36	25
		Desert, BMI)	1.00	37	48
12	18	GIRL ON THE BILLBOARD.		38	49
13	13	DO WHAT YOU DO DO WELL. Ned Miller, Fabor 137 (Central Songs,			
14	16	A DEAR JOHN LETTER Skeeter Davis & Bobby Bare, RCA Vic		39	40
15	11	8496 (American, BMI) YOU'RE THE ONLY WORLD I KNO Sonny James, Capitol 5280 (Marson,		40	41
16	17	(My Friends Are Gonna Be) STRAN	222 <u>12</u> 87 - 47243	41	-
133	(33) (31)	Merle Haggard, Tally 179 (Yonah-Owe		42	

Connie Smith, RCA Victor 8489 (Moss Rose, BMI) Ernest Tubb, Decca 31742 (Central Songs, BMI) w. 4 TIMES ARE GETTIN' HARD Bobby Bare, RCA Victor 8509 (Central Songs, BMI) THAT'S WHERE MY MONEY GOES 12 Webb Pierce, Decca 31704 (Cedarwood, BMI) JUST THOUGHT I'D LET YOU KNOW ..... 4 Carl Butler & Pearl, Columbia 43210 (Cedarwood, BMI) MATAMOROS Billy Walker, Columbia 43223 (Doss-Matamoros, BMI) BMI) Jim Nesbitt, Chart 1165 (Peach, SESAC) I CRIED ALL THE WAY TO THE BANK 2 Norma Jean, RCA Victor 8518 (Wilderness, BMI) CITY OF THE ANGELS ..... 2 Jimmy Newman, Decca 31745 (New Keys, BMI) WHEN THE WIND BLOWS IN CHICAGO 5 Roy Clark, Capitol 5350 (Irving, BMI) RIBBON OF DARKNESS ..... 1 Marty Robbins, Columbia 43258 (Witmark, ASCAP) MY OLD FADED ROSE ..... 2 Johnny Sea, Philips 40267 (Southwind, BMI) SHE CALLED ME BABY ..... 7 43 47 Carl Smith, Columbia 43200 (Central Songs, BMI) DIDN'T I 35 Dottie West, RCA Victor 8467 (Window, 44 BMI) 45 Kitty Wells, Decca 31749 (Cash, BMI) TRUE TRUE LOVIN' ..... 2 46 46 Ferlin Husky, Capitol 5355 (Marpat, BMI) 43 47 WE'D DESTROY EACH OTHER 8 48 42 Carl Butler & Pearl, Columbia 43210 (Cedarwood, BMI) PASS THE BOOZE 49 33 Ernest Tubb, Decca 31706 (Lonzo-Oscar, BMI) 50 50 "Little" Jimmy Dickens, Columbia 43243 (Yonah-Champion, BMI)

TITLE, Artist, Label & No.

LOVING YOU THEN LOSING YOU.

Webb Pierce, Decca 31737 (Cedarwood, BMI)

SIX LONELY HOURS Kitty Wells, Decca 31749 (Cedarwood, BMI)

Weeks on

Chart

..... 5

## New C&W Label

DENVER — A new country and western music label, Cheyenne Records, made its bow here recently and is slated to make its first release around June 1. Heading the new record firm is Russell Twiford, who recently signed Randy King, Bobby Buttram and Carlton Rose to a recording pact. Little Richie Johnson is handling promotion for Cheyenne.

# 'Kimberley Jim' For San Antonio

SAN ANTONIO-"Kimberley Jim," the motion picture starring the late Jim Reeves, is to be shown at the Texas Theater here April 29 as part of a Southwestern premiere.

The picture was made in South Africa only months before Reeves' death in a plane crash last summer. Reeves' widow is expected to arrive here about a week earlier to discuss the film with press, radio and television representatives.

COUNTRY SINGLES

10 Years Ago April 16, 1955

1. In the Jailhouse Now, Webb Pierce,

2. Making Believe, Kitty Wells, Decca

3. I've Been Thinking, Eddie Arnold,

4. Live Fast, Love Hard and Die Young,

Faron Young, Capitol 5. Loose Talk, Carl Smith, Columbia

6. Are You Mine? George Wright &

7. Make Believe, Red Foley &

8. Ballad of Davy Crockett, **Tennessee Ernie, Capitol** 

9. Yellow Roses, Hank Snow,

10. If You Ain't Lovin', Faron Young,

# YESTERYEAR'S COUNTRY HITS

Change-of-pace programming from your librarian's shelves, featuring the disks that were the hottest in the Country field 5 years ago and 10 years ago this week. Here's how they ranked in Billboard's chart at that time.

Decca

**RCA** Victor

**RCA** Victor

Capitol

Tom Tall, Fabor

**Kitty Wells, Decca** 

### COUNTRY SINGLES

**5 Years Ago** April 18, 1960

- 1. He'll Have to Go, Jim Reeves, **RCA Victor**
- 2. Just One Time, Don Gibson, **RCA Victor**
- 3. Please Help Me, I'm Falling, Hank Locklin, RCA Victor
- 4. Another, Roy Drusky, Decca
- 5. Above and Beyond, Buck Owens, Capitol
- 6. You're the Only Good Thing, George Morgan, Columbia
- 7. Wishful Thinking, Wynn Stewart, Challenge
- 8. Big Iron, Marty Robbins, Columbia
- 9. Sink the Bismarck, Johnny Horton,
- Columbia
- 10. El Paso, Marty Robbins, Columbia

SITTIN' IN AN ALL NITE CAFE Warner Mack, Decca 31684 (Glaser, BMI)

17

18

21

22

23

24

- THINGS HAVE GONE TO PIECES ...... 6 22 George Jones, Musicor 1067 (Glad, BMI)
- 19 15 George Jones, United Artists 804 (Marson, BMI)
- 21 20 David Houston, Epic 9746 (Gallico, BMI)
  - 23
  - 24 Sonny James, Capitol 5375 (Marson, BMI)
  - ODE TO THE LITTLE BROWN SHACK 19 OUT BACK 21 Billy Edd Wheeler, Kapp 617 (Sleepy Hollow, ASCAP)
  - 27 Dave Dudley, Mercury 72384 (Champion-Raleigh, BMI)
- 25 30 WHAT'S HE DOING IN MY WORLD ..... 4 Eddy Arnold, RCA Victor 8516 (4 Star, BMI)

## HOT COUNTRY ALBUMS

This Week	Last Week	TITLE, Artist, Label & No. Chart	n This Week	Last Week	TITLE, Artist, Label & No. Chart
1	1	I'VE GOT A TIGER BY THE TAIL 6 Buck Owens, Capitol T 2283 (M); ST 2283 (S)	11	11	THE BEST OF JIM REEVES
2	3	THE RETURN OF ROGER MILLER 8 Smash MGS 27061 (M); SRS 67061 (S)	12	13	LOVE LIFE
3	4	THE JIM REEVES WAY	13	14	YOUR CHEATIN' HEART
4	2	YOU'RE THE ONLY WORLD I KNOW	1 II.		4260 (M); SE 4260 (S)
5	6	ORANGE BLOSSOM SPECIAL 5 Johnny Cash, Columbia CL 2309 (M); CS 9109 (S)	14	10	LESS AND LESS AND I DON'T LOVE YOU ANYMORE 11 Charlie Louvin, Capitol T 2208 (M); ST 2208 (S)
6	7	ODE TO THE LITTLE BROWN SHACK OUT BACK 6 Billy Edd Wheeler, Kapp KL 1425 (M);	15	15	THE BEST OF BUCK OWENS
7	5	KS 3425 (S) I DON'T CARE	16	20	TUNES FOR TWO 2 Skeeter Davis & Bobby Bare, RCA Victor LPM 3336 (M); LSP 3336 (5)
8	12	(M); ST 2186 (S) TOGETHER AGAIN/MY HEART SKIPS	- 17	17	GEORGE JONES & GENE PITNEY 3 Musicor MM 2044 (M); MS 3044 (S)
		A BEAT	18	19	SONGS FROM MY HEART
9	9	BURNING MEMORIES	19	-	MR. & MRS. COUNTRY MUSIC 1 Johnny & Jonie Mosby, Columbia CL 2297
10	8	THE FABULOUS SOUND OF	0220		(M); CS 9097 (5)
		FLATT & SCRUGGS	20	)—()	BURNING MEMORIES



# **OPEN LETTER TO ALL** COUNTRY D.J.'S

### **COUNTRY MUSIC CORNER**

#### By BILL SACHS

Folk and country singer Hoyt Axton, son of Mae Boren Axton, well-known country music songwriter and manager, appeared as special guest on the "Bonanza" TV-er Sunday, April 4. Hoyt turned in a solid performance as the dirtydog heavy and sang nine songs, or parts thereof. Five of the tunes were penned by Hoyt himself, and two were written by his Ma. . . . Walter Hensley, now a regular on WWVA's "Jamboree," Wheeling, W. Va., was a recent guest on the Ruth Lyons' "50-50 Club," simulcast via WLW-T, Cincinnati, and Crosley Broadcasting's four-city network-Cincy, Indianapolis, and Dayton and Columbus, Ohio. Hensley is currently sporting a new album release on Capitol, "The Five-String Banjo. Today,' and a single from the same LP. "All the World Is Waiting for the Sunrise."

Johnny and Jonie Mosby, currently on tour of Northern California for Americana Corporation, Woodland Hills, Calif., begin a 10-day trek through Florida for the same office May 18. . . .

### **Cleveland Show Set**

CLEVELAND - A weekly Saturday night c&w show makes its bow at the Colair Theater here April 24, with country music artists Smokie Joe and Wes Scott producing. A new line of talent will be offered each week. Tex Clark, of Brite Star Records, Newbury, Ohio, is handling the bookings.



Americana has Freddie Hart set for an 18-day swing, starting May 6 in Denver and winding up in North Dakota. . . . Tom Tall, Chart Records artist, has just concluded a string of winter fair dates for the Americana office, and hits out for Alaska May 1. . . . Ray Sanders, recently signed by Fabor Records, cuts his first session for the label in Nashville this week. . . . Johny Bond, who guested on "Big D Jamboree," Dallas, Saturday (10), has been selected to present the winner of the c&w category of the NARS Grammy Awards Tuesday (13).

Eddie Dean began his second tour of the Far East, including stops in Japan and the Philippines, April 8. He will be gone 10 weeks. . . . Add to the list of new fulltime country and western stations WMGS, Bowling Green, Ohio, and WSLR, Akron. In addition, KCMO, Kansas City, Mo., has adopted a midnight to 5 a.m. country format, with Milt Dickey holding forth on the all-night stint. ... Orville Couch and the Troublemakers this week conclude an extended tour of the Midwest and Southwest, piloted by Orville's agent, James Borden, Dallas. Decjay copies of Orville's latest Vee Jay release, "Hello Doll" b.w. "Uncle Red," are available to platter DJ's who will write to the James Borden Agency on their station's letterhead. Address: 901 Ryan Road, Dallas, 75224.

"Louisiana Hayride," Shreveport, stages its next live show April 17, with the Wilburn Brothers and Nat Stuckey featured. . . . David Houston guests on "Grand Ole Opry," Nashville, April 24, and April 28 appears at the world premiere of the flick, "The Fool Killer," in Knoxville. He starts a tour with his group for A. V. Bamford May 1. . . . Sarah Lee and Bill Clifton added a sevenpound boy, William Grainger, to their growing family March 25.



have made mine.

I would like to find something clever I would like to find my appreciation or different to express your all time to your for voting me your all in the to your for woting sons writer in the havonite

avorite country song writers in the Bulboard walls.

Billboard polls living with words, all I who makes its in the matter thanks

come up with is a heart felt thanks

If a reason for re dedication to Count

Music had been necessary; this would have Music had been + 1 mildant ston within

musicing but I couldn't stop withing

those for are guys leke you to play them, and dedicated guys leke you to play them. Will, be trusing

Thanks again from met mine, and you hope your world is as beautiful hope made mine.

SONNY JAMES, Capitol recording artist and "Grand Ole Opry" member, is shown recording a follow-up to his recent click, "You're the Only World I Know." Ken Nelson (center), Capitol a&r director from Hollywood, produced the session, along with the label's local a&r director Marvin Hughes (right.)

This evens the score at three boys and three girls. The lad was born at the Clifton home near Sevenoaks, Ky., and will qualify for dual citizenship.

Eddy Arnold will appear as guest artist on the Third Annual World's Championship Rodeo to be held in Jacksonville, Tex., July 7-10. . . . Ernest Tubb celebrated his 25th anniversary as a Decca recording artist Sunday, April 4, when he appeared in the K-BERsponsored "Grand Ole Opry" show at Municipal Auditorium, San Antonio. Mayor Walter W. Mc-Allister presented Tubb with a special plaque to commemorate the event. . . . Phil Carter, head of Kardo Records, was in Nashville last week to select material and arrange for an upcoming session on Sam Hearn, recently signed to a recording pact by Kardo. Sammy and his Trail Blazers are slated to begin an overseason junket around mid-May.

### **ALBUM REVIEWS**

Gratefully' Harlan Howard

#### Continued from page 31

- MOZART: COMPLETE DANCES & MARCHES-Vienna Mosart- Ensemble (Boskovsky); CM 9412, CS 6412
- WERNER MULLER Plays Leroy Anderson; SP 44057
- ERIC ROGERS CHORALE-The Beloved Melodies of Stephen Foster; SP 44050
- TCHAIKOVSKY: FOURTH SYMPHONY-Lorin Maazel, Vienna Philharmonic; CM 9429, CS 6429
- TCHAIKOVSKY: SYMPHONY NO. 3 IN D-MAJOR OP. 29 (Polish)-Vienna Philharmonic Orch. (Maazel); CM 9428, CS 6428 MAGGIE TEYTE-Operetta & Song; 5889 VARIOUS ARTISTS-Irish Folk Night; LL 3414, PS 414

#### MARVEL

THE SEEKERS; 2060, 3060

- MARTY ALLEN & STEVE ROSSI-Allen and Rossi Meet the Great Society; MG 21015 SR 61015
- JOHNNY ARTHEY ORCH.-Instrumental Performances of the Same Exciting Vocal Versions; MG 20996, SR 60996
- BARBER: SYMPHONY NO. 1; MEDEA: ADAG-10: OVERTURE-Eastman-Rochester: Orch.
- (Hanson); MG 50420, SR 90420 THE DE PAUR CHORUS-Danse Calinda; MG
- 50418, SR 90418 ROY DRUSKY-Country Music all Around the

World; MG 21006, SR 61006

### Wright to Enter **Dallas Hospital**

DALLAS - Charles Wright, veteran country music recorder and song agent, will be admitted to St. Paul Hospital here Wednesday, April 21, for a series of tests and possible amputation of his right foot. He has been suffering with diabetes.

Wright is busy this week rushing scheduled recordings of masters. He has sessions set at Echo Sound Studio, Mesquite, Tex., for Joe Bill, Don Hopkins, Ronnie Murray and George McCoy.

#### DAVE DUDLEY-Rural Route #1; MG 20999, SR 60999

- GINA BACHAUER/SIR JOHN GIELGUD-Gaspard De La Nuit; MG 50391, SR 90391 EDDY HOWARD Sings Softly and Sincerely;
- MG 21014, SR 61014 QUINCY JONES & HIS ORCH .- The Pawn-
- broker; MG 21011, SR 61011
- Music of MacDOWELL & GRIFFES-Eastman-Rochester Orch. (Hanson); MG 50422, SR 90422
- The Best of MIKE NICHOLS AND ELAINE MAY; MG 20997, SR 60997
- PISTON: THE INCREDIBLE FLUTIST-Eastman-Rochester Orch. (Hanson); MG 50423 SR 90423
- Aesop's Fables THE SMOTHERS BROTHERS Way; MG 20989, SR 60989
- SARAH VAUGHAN Sings the Mancini Songbook; MG 21009, SR 61009
- THE ROMEROS Play Baroque Concertos for Four Guitars and Other Works; MG 50417, SR 90417
- JESSE COLIN YOUNG-Young Blood; MG 21005, SR 61005

#### MOBILE FIDELITY

Internationally Famous DAN GURNEY; MF 101

#### MONITOR

- Bolek Singing Polish Favorites Vol. 2; MF 435, MFS 435
- PHILLIPPINE DANCE CO.-Bayanihan on Tour; MF 428, MFS 428

SOUNDTRACK-Circle of Love; MP 602; MPS 602

#### POLYDOR

- MAX GREGER SPIELT DIE SCHONSTEN LANG-SAMEN WALZER, QUICKSTEPS, SLOWFOX;
- 237284 FRITZ SCHULZ-REICHEL-In Der Bar International; 237377
- VARIOUS ARTISTS-Picture Parade; 237628

#### RCA VICTOR

DORIS AKERS-Highway to Heaven; LPM 3335, LSP 3335

#### SWORD & SHIELD

LARRY FORD-'Till the End of Time; LPM 8008

FRANCINE MORRISON-In Times Like These; LPM 6400

MERCURY



# WCFL Takes First Step **Toward Format Change**

#### By NICK BIRO

CHICAGO-The long hopedfor programming change at WCFL in Chicago will soon be forthcoming with the appointment late last week of Ken Draper, currently KYW, Cleveland, program manager, to a similar position with the 50,000watt American Federation of Labor station.

WCFL, currently airing "standard" music, carries a heavy sports schedule which includes White Sox baseball. Station manager Tom Haviland described the soon-to-be format as a "bright, contemporary sound."

Draper, largely responsible for guiding Group W's 50,000-

watt Cleveland outlet back into the leading rating position visa-vis Metromedia's WHK in a four-year-long battle, has already hired Jim Stagg, KYW's leading deejay, released from the station several weeks ago. (Billboard, April 3). The hiring of Stagg indicates the most likely music format path WCFL will take. Both Stagg and Draper are well-versed in contemporary music radio.

Big reason for the change, Haviland said, "is to get us out of the basement. We're running about sixth." He said WCFL would go "as far as we can go," toward hitting the top spot. Jim Finnegan, currently in

charge of programming, is mov-

ing to a special post putting him in charge of special events and news. Finnegan will do two sports shows a day and will be in charge of WCFL's baseball network.

Haviland said that WCFL will continue to carry the White Sox baseball games and will expand its news department.

Haviland said that WCFL was not contemplating any "drastic changes" in personnel. The deejay staff now consists of Carson Rennie, Mike Rapchak, Dick Williamson, Josh Brady, Millard Hansen, Jay Trompeter, Dave Nodell and Sid McCoy.

#### No Hard Rock

Going into programming spe-

## Radio-TV PROGRAMMING

• YOX JOX · READY-TO-GO PROGRAMMING PROGRAMMING NEWSLETTER

cifics, Haviland said there definitely would be no effort made along the "hard rock" route, as has been rumored from time to time.

He said WCFL's sound would not be anything like the "Top 40" sound of WLS-rather it will be a cross between WGN, WIND and WMAQ, Haviland said, but different.

"There's no sense following anybody else-we want to lead.'

A moderate contemporary music format will find WCFL bumping heads with Group W's 5,000-watt WIND, long a top biller and leading pop-standard (middle-road) station in the nation's No. 2 market.

#### Switch Cited

Of importance, too, is the recent switch to more pop music and stronger air personalities by NBC-owned WMAQ, now captained by Mark Olds, former Group W executive and Glenn Bell, brought in from Denver top popper WIMN.

Other key stations in the market are CBS' WBBM, now almost completely talk and information; WGN, featuring standard-non music and proub baseamming; country's stations s music; ned 50,recently y music 000-watt e Negro eting the WAAF T (con-MT-FM WTAQ music).

	DIO	STATIONS B	Y FORMAT	standard-pop music and pro- grams, ranging from Cub base- ball to farm programming; WVON, one of the country's
	PONSE	MIAMI: Country's 23d -Market (13 AM; 8 FM). 2 Contemporary, 6 Pop Standard, 1 Standard-Pop-Conservative, 1 Standard-Pop-Classical, 2 Rhythm & Blues, 1 Country, 1 Conservative, 2 Classical, 1 Classical-Conservative.	Symphony," live 8:30 p.m. Tues. Same address and personnel as WFTL. WFUN: 5,000 watts. Rounsaville Radio, Inc., Music format: Contem- porary. Editorializes occasionally. Spe- cial programming: "Horse Racing From	leading Negro-oriented stations playing rhythm and blues music; WJJD, the Plough-owned 50,- 000 - watter which recently adopted an all-country music
MIAMI .	Second Cycle PRIL 17, 1965	WAEZ-FM: ERP 81,000 watts. In- dependent. Music format: Standard-Pop. All stereo. Special programming: "Rise and Shine" 6-9 a.m. MSat.; "Business Week Magazine Radio Series," 7 p.m. M-F.; "Show Time," 7:05 p.m. daily. Mark Roger in charge of 7-man news	Trackside," 4 times daily, M-Sat.; "Jai Alai Results From Fronton," 3 times daily, MSat.; "Miami-Nassau Boat Races," in season, "Youth Board of the Air," 11 a.m12 noon Sun.; "FUNda- mental Sports," 1-min. capsule 15 after each hour, "Marine Weather & Small	policy and WBEE, 1,000-watt daytimer, aimed at the Negro with r&b music. Completing the market picture are: WAAF (Negro-oriented); WAIT (con- servative music), WFMT-FM
TOP STATIONS	TOP DISK JOCKEYS	dept. Regular newscasts. Gen'l Mgr., Arthur E. Zucker. Prog. D'r., Roger Harvey. Send 2 copies of LP's to A. E. Zucker, Deauville Hotel, Miami Beach.	Boat Bulletin." 1-min. capsule 30 after each hour; "Liverpool Hour," featuring interviews with English recording artist, 4-5 p.m. daily, 3 90-second reports from	(classical-folk music), WTAQ (pop-country and polka music). As reported in Billboard's
Call % of Total Rank Letters Points	Call % of Total Rank Disk Jockey Letters Points	WHEN WITH ANY	local high school reporters each evening. "Call Kay," advice given to teen-agers	April 3 issue, the departure of Stagg (and now Draper) indi-
* POP Singles           1. WQAM         57%           2. WFUN         43%           * POP LP's           1. WINZ         43%           2. WIOD         39%           3. WKAT         18%	★ POP Singles           1. Rick Shaw         WQAM         38%           2. Charlie Murdock         WQAM         18%           3. Dutch Holland         WFUN         16%           4. Mort (Doc) Downey         WFUN         10%           Others         18%           (Jim Dunlap, WQAM         Jim Howell, WFUN           Lee Sherwood, WQAM         Ted Clark, WQAM)           Dick Starr, WFUN         Ted Clark, WQAM           Morning         Lee Sherwood, WQAM           Morning         Ted Clark, WQAM           Mid-Morning         Ted Clark, WQAM	WAME: 5,000 watts. ABC affiliate, Music format: Rhythm and Blues, Spe- cial programming: ABC sport shows with Howard Cossell, Chris Shenkel and Tom Harmon. China Valles in charge of news dept. 1 mobile unit. ABC news at 55, headlines and local news at 25 past the hour. Gen'l Mgr., Ted Wilson, Send 3 copies of 45's and 2 copies of LP's to Prog. Dir., Lee Wilson, 1850 N.W. Le Jeune Rd., Miami. WEDR-FM: ERP 18,000 watts. Inde- pendent. Music format: Country. Edi- torializes occasionally. Special program-	"Call Kay," advice given to teen-agers who call-in during 7-midnight program. Larry M. Kane in charge of 3-man news dept. Mobile unit and mobile jeep. "Miami Tonight," news commen- tary 11:55 p.m. Sun. Gen'l Mgr., Arnold Kaufman. Send 5 coples of 45's and 1 copy of LP's to Prog. Dir., Dick Starr, 6101 Sunset Dr., Miami. WGBS: 50,000 watts. Storer Broadcast- ing Co. Mutual affiliate. Music format: Pop Standard. Editorializes M-F. Spe- cial programming: Florida State Univer- sity football and local basketball tournament in season. Spencer E. Danes	stagg (and now Draper) indi- cates that KYW is again faced with a morale problem, with at least two other air person- alities champing to get out. The turmoil at KYW will no doubt act as a salve for WHK until the RKO General suit is settled in the U. S. Court of Appeals allowing KYW to switch properties with NBC's WRCV in Philadelphia.
* R&B	Traffic Man1. Charlie Murdock WQAM (Tie) 1. Mort (Doc) Downey, WFUN	ming: Notre Dame football in season. Jewish show 10 a.m12 noon Sun-F.	in charge of 8-man news dept. 2 mobile	
1. WAME 60%	(Tie) Early Evening Rick Shaw, WQAM	Sunday programming features foreign language shows including Greek, Rus-	units. 15-min. news at 6, 7, 8 a.m., 12 noon and 11 p.m. daily. "Close-Up,"	<b>Teen Market:</b>
2. WMBM 40%	Late EveningDutch Holland, WQAM All Night1. Bill Winters, WQAM 2. Mac Allen, WFUN	sian, Jewish, Italian, German, Armenian, Polish and Hungarian. Milt Roth in charge of 3-man news dept. News at 55 past the hour. 15-min. news at 9 a.m.,	news summary show, 5-6 p.m. M-F., and 6-7 p.m. Sat. Gen'l Mgr., Bernard E. Neary. Send 1 copy of LP's to Prog. Dir., Spencer E. Danes, 1605 Biscayne	You See It,
* C&W	* PROGRAM DIRECTOR, MUSIC	6 p.m. and 11 p.m. Gen'l Mgr., Jack Nobles, Send 2 copies each of 45's and	Blvd., Miami.	Now You Don't
1. WEDR-FM 100%	Most Co-Operative in Exposing New Records) 1. Jim Dunlap, WQAMMusic Director	LP's to Prog. Dir., Milt Roth, 1448 N.W. 36th St., Miami.	WGBS-FM: ERP 18,000 watts. Simul- cast with WGBS. WGTO, Cypress Gardens: 50,000 watts.	NEW YORK-To quote the
* CONSERVATIVE	2. Dick Starr, WFUNProgram Director	WMIE: 10,000 watts. Independent. Spanish Language Station. AM affiliate	Independent. Music format: Pop Stand- ard, Special programming: University	great Jimmy Durante "Did- ya ever have dah feelin' that
1. WGBS 100%	* TOP TV BANDSTAND SHOW (Exposing Artists & Records) "Saturday Hop" (Rick Shaw)WLBW-TV (1-3 p.m.)	of WEDR-FM. 19 hrs. a day of Spanish music and news. 5 hrs. a day of English religious programming. Same	of Florida football in season. "Welcome to Florida," 12:30-1 p.m. M-F. Jim Corbett in charge 3-man news dept.	you wantatogo, then had dah feelin' that ya wantatostay."
* CLASSICAL	* POP LP's	personnel and address as WEDR-FM.	Mobile units, wireless mikes, complete Marty sending and receiving gear. 15-	Well, radio station program- mers, network schedule plan-
1. WVCG-AM-FM 77%	1. George Cooper WINZ 38%	WFAB: 5,000 watts. Independent. 24 hrs. a day Spanish programming. Gen'l	min. newscasts 8 a.m., 12:05 noon and 5:15 p.m. M-Sat. Gen'l Sales Mgr.,	ners and TV syndicators may
(Coral Gables) 2. WKAT-FM 16%	I 2. Biggie Nevins WIOD 22% I 3. Jim Harper WINZ 11% I 4. Jack McDermott WKAT 10%	Mgr., Arthur Gordon, 1034 Biscayne Blvd., Miami.	Robert Grossman, Prog. Dir., Bill Gramer, Send 2 copies of 45's and LP's	feel that way after reading the statements of two prominent
3. WWPB-FM 7%	5. Jerry Wichner (Tie) WINZ 6%	WFTL, Fort Lauderdale: 250 watts.	to Music Dir., Hal Meyer, Box 123, Cypress Gardens.	advertising buyers in the March
THE RADIO RESPONSE RATINGS of stations and individual air per- sonalities have been determined by survey of local and national record promotion personnel, distributors and record manufacturers. Not a popularity poll, the ratings are strictly on the comparative ability	5. Buddy Holiday (Tie)       WIOD       6%         Others       7%         (Arnold Warren, WKAT       7%         Al Martinez, WKAT       7%         Dan Chandler, WIOD       8Y TIME SLOT         Morning       Buddy Holiday, WIOD         Mid-Morning       1.         Biggie Nevins, WIOD       2.         Jim Harper, WINZ       Johnny Bell, WINZ         Late Afternoon       George Cooper, WINZ         Late Afternoon       Jerry Wichner, WINZ         All Night       Jack McDermott, WKAT         *       R&B         1. Nickie Lee (Tie)       WAME         1. Milton (Butterball)       Smith (Tie)         Smith (Tie)       WAME         3. Fred Hanna       WAME	Independent. Music format: Standard- Pop-Conservative. Editorializes daily. Special programming: Local high school football and basketball in season. "Point of Law," 6:30-6:35 p.m. M-F.; "Com- munity Calendar," 5-min. spots 4 times a day. "Builder's World," 5:55 p.m. M-F. Bob Krauser in charge of news dept. News car and mobile studio. "Noon News," 12:05-12:15 p.m. M-F.; "Third Dimension," news in depth, 7:30- 8 a.m. and 4:30-5 p.m.; "Humor in the News," with Fred Pettijohn at 4:55 M-F. Gen'l Mgr., Walter B. Dunn. Send 2 copies each of 45's and LP's to Prog. Dir., Bob Roberts, P. O. Box 1400, Fort Lauderdale. WFTL-FM: 100,000 watts. Music for- mat: Conservative. Simulcast with WFTL	WINZ: 50,000 watts. Independent, Music format: Pop Standard. Editorial- izes occasionally. Special programming: "Alan Courtney Show," discussion, guests, audience call-in, 10 p.m1 a.m. M-F. Peter Pratt in charge of 5-man news dept. Helicopter and plane avail- able when necessary. 2 mobile units. 5- min. news on the hour, during drive- time every half hour. 10-min news at 7:30 a.m., 12 noon and 5:25 p.m. Gen'l Mgr., Frank Craig. Send 2 soples each of 45's and LP's to Prog. Dir., Doug China, Biscayne Hotel, Miami. WIOD: 5,000 watts. Cox Broadcasting Co. NBC affiliate. Music format: Pop Standard. Editorializes occasionally. Spe-	29 edition of Sponsor. David Ogilvy, chairman of advertising agency Ogilvy, Ben- son Mather, and author of a best selling book on advertis- ing, told a panel of teen-age critics on WNBC-TV's "Dorothy Gordon Youth Forum" that the youth market "has been gro- tesquely exaggerated recently, largely by people who publish youth magazines or have youth research organizations or some other vested interest." Ogilvy pointed out that "the average teen-age boy today has
of the stations and air personalities to influence their listeners to pur-	4. Rockin' Rogers WAME 8% 5. "Wild Man" Steve WAME 6%	10-11:30 p.m. daily. Special program- ming: "New York Philharmonic," Sun.	cial programming: College and high schol football, golf tournaments, horse,	a spending income of \$7.80 a week."
chase the singles and albums played	* JAZZ	afternoon in season. "Fort Lauderdale	(Continued on page 40)	In a feature article in the
on the air. The ratings likewise point up the importance of music of all types in building audiences and creating the framework conducive to	1. Biggie NevinsWIOD41%(Sun. 1-2 a.m.)2. Clarence Taylor3. Alan RockWMBM27%	of a "rock-n-roll" and rhythm and blues natu rock-n-roll and rhythm and blues music, as rock nature. "Pop-Standard"—Stations program	well as current singles and LP's of a non- nming current and stock singles and LP's,	same edition of Sponsor, David Yunich, president of Macy's, warned that advertisers had better start paying attention to the teen-age market
influencing the listener to purchase other products and services adver- tised on radio stations.	★ C&W 1. Cracker Jim Booker WEDR-FM 71% 2. Earl Smith WEDR-FM 23% 3. Chuck Meckley WEDR-FM 6% ★ EOLK SHOW	excluding rock-n-roll and rhythm and blues. " stations emphasizing standards to current po current or stock verions of the old standards "teen sound" excluded. "Conservative"—Static dued nature in tone and performance. Backgr	Standard-Pop''-Same as "Pop-Standard" with p singles. "Standard"-Stations programming culled primarily from LP's. Rock-n-roll and ons featuring primarily LP music of a sub- ound instrument music. "Classical," "Country	the teen-age market. Macy's, which re-entered ra- dio about six months ago after an absence of several years, has increased in-store promotion and
	★ FOLK SHOW 1. "Hootenanny" (Phil Whitelaw) W10D 100%	& Western," "Jazz," "Rhythm & Blues," "I per cent of their music in the above mentio		and advertising intensity in ra- (Continued on page 40)

BILLBOARD, April 17, 1965

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# NAB Radio **Clinics Will** Start in May

WASHINGTON-Large and small market radio station programmers will have their day in the NAB court via the 1965 Radio Program Clinics scheduled for six cities beginning in May.

The first day's session will feature: "How to Be All Things to All People in a Small Market," "How to Program a Mod-ern Music Station," "How to Program an Information Station" and "Information, Inspiration, and Profit."

On the second half-day, each clinic will be divided into large and small market groups for discussions and exchange of programming ideas, said Sherril Taylor, NAB vice-president for radio.

Registration fee is \$15, including luncheon. Registration forms are currently in the mail to NAB members. Sessions are limited to 125 delegates.

Clinic dates and places are: Hilton Inn, Atlanta, May 17, 18; Essex House, New York City, May 20, 21; Sheraton Charles, New Orleans, May 24, 25; Edgewater Beach, Chicago, May 27, 28; Denver Hilton, Denver, June 7, 8, and Continental, Los Angeles, June 10, 11.

### 'Exclusive' Battle

NEW YORK-The battle of the "exclusive" record is becom-

### WISN Has 'Em Dancing

MILWAUKEE-The wave of syndicated and network pop music shows has spawned at least one new similar local effort, with WISN-TV's five-day-a week discotheque show spotlighting "local" proponents of the contemporary sound.

Interestingly titled "Some-

thin' Else," the show, taped on Saturday before a live audience of frugging, jerking and twining young people, is aired 6 to 6:25 p.m. on the CBS affiliate.

Couples only are admitted to the two studios by pre-registrating with the station. The Tigers, one of Wisconsin's most popular rock instrumental groups, performs in one studio with a guest group appearing in the other. Two directors, working separate control rooms, correlate the activities of both

### WNCN Program **Boosted by TWA**

NEW YORK - Trans World Airways is giving a promotional

into the respective studios shows.

The "Somethin' Else" girls provide constant movement as they undulate on raised platforms bedecked in chic toggery, while Bob Trent, show host, shuttles back and forth between the two studios.

boost to WNCN's "The World of Adventure in Music," heard on the New York City FM outlet Monday and Wednesday at 8 p.m.

TWA lists the full month program guide for the show as a part of its quick-way timetable.

"The World of Adventure in Music," produced by La Brie Associates, features Frank Waldecker as host.

### Say You Saw It in Billboard



ing a risky business for some radio stations these days.

WABC, which reportedly was first to air the newest Beatle disk in Gotham, was startled to hear one of their deejays playing the same record on WMCA. Billboard learned last week that WMCA was accused by WABC of taping the record from WABC's airwaves, splicing the "clean" parts together, and playing it on their station.

It seems that the WABC device of having the deejay punctuate the record with frequent vocal interpolations and the station's calls in order to avoid taping by the competition, was allegedly not completely edited out of the version played by WMCA.

### **BIDS OPEN** FOR KWK

WASHINGTON-The FCC has written the final chapter to the license revocation of KWK, St. Louis, and thrown open the station's frequency to new appli-cants. KWK, which lost its license for conducting fraudulent treasure hunts, ceases operation June 30, 1965. Newcomers must have applications in by May 31, 1965.

FCC says it will consider requests for interim operation by joint applicants for permanent authority, or individual applications by parties not seeking permanent authority.

KWK has been fighting the death penalty since May 1963 at the Commission and in court. Recent refusal by the Supreme Court (March 1, 1965) to hear KWK's plea against a lower court decision upholding the revoke wrote finis to the KWK story.

April 17, 1965, BILLBOARD

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SPECIALTY		YEARS OF	EXPERIENCE
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### **VOX JOX**

#### By GIL FAGGEN

KPOI (Hawaii) DJ Michael Gwynne, apparently has survived his marathon radio drumathon staged April 6 for more than 90 hours. Some guys really take a beating.

Learned last week that another buddy has bitten the matrimonial dust, Joe Brooks, WNEW publicity chief, bride in tow, stole quietly off to a Puerto Rico honeymoon. . . . and Joe, not even a release?

Speaking to Coral's recording star, Bobbi Martin this past weekend. Learned that WKWK's Bob Campo was largely responsible for kicking off her "Don't Forget I Still Love You" which spread from the Wheeling, W. Va., area.

KIMN (Denver) held a highly successful "April Shower of Stars" Saturday (10) starring the **Righteous Brothers, Gary Lewis,** Dick & Dee Dee, Glen Campbell, the Fugitives and others.

My personal thanks to Joe Finan, Dick Wheeler, Tom Griffits, KTLN; Ken Palmer, Ted Atkins, KIMN: Ed Little, Don Armstrong, George Michaels, KBTR; for helping make my trip to glorious Denver, Colo. so memorable. As they say on radio...."I'll have a report."

A wild, cheering, sign-waving crowd greeted KFWB's prodigal son, B. Mitchell Reed, upon his arrival at L. A. International Airport recently to rejoin KFWB. Reed was welcomed by KFWB deejays Bill Ballance, Gene Weed, Reb Foster, Larry McCormick and PD Don French. Surrounding



B.M.R. in the photo are Cher, Lesley Gore and Sonny. Also on hand were Jan & Dean, the Beach Boys, Vic Dana, and R.

J. Crasmonie. KFWB awarded a prize of \$98.00 for the best welcoming sign prepared for the occasion.



Vee-Jay's newest, exciting thrush, Vi Velasco, left, greets yours truly and Mrs. Faggen and WLIB deejay Tommy Smalls (approaching from rear) at a party held in New York east side discotheque Ondine on the occasion of releasing "The Vi Velasco Album."

### STATIONS BY FORMAT

#### Continued from page 38

boat and car racing in season. "Larry King Show," featuring interviews, 10:10 p.m.-1 a.m. M-Sat.; "Luther Evans Sports," interviews with sports personalities, 10:10 p.m.-1 a.m. Sun.; "Let's Look It Up," panel show featuring local librarians, 4:30-5 p.m. Sun.; "Law in Your Life," with a panel of attorneys and judges 5-5:30 p.m. Sun.; "Monitor," Sun. Les Smith in charge of 6-man news dept. "Morning News Journal" 7:50-8:05 a.m. M-Sat., "Evening News Journal" 5:30-7:05 p.m. M-Sat. Gen'l Mgr., James M. Le Gate, Prog. Dir., Scott Bishop. Send 2 copies of 45's and 1 copy of LP's to Music Library, P. O. Box 1177, Miami.

WIOD-FM: ERP 50,000 watts. Simulcast with WIOD.

WKAT: 5,000 watts. CBS affiliate. Music format: Pop Standard, Editorializes occasionally, local high school foot-

call-ins, 12-3 p.m. M-F.; "Arthur Godfrey Time," 10:10-11 a.m. M-F.; "Art Linkletter's House Party," 11:10-11:30 a.m. M-F.; "Let's Talk to Lucy," 11:35-11:45 a.m. M-F. 5-min. CBS net daily shows include: "Dear Abby," "In Hollywood," "Kirby's Korner," "Ask Betty Furness," "Fashion Notes From Edith Head," "Personal Close-Ups With Mike Wallace" and "Collingwood Report." David Blount in charge 9-man news dept. 1 mobile unit. 12 15-min. news on the hour M-F. "The Evening Report" 6-8:15 p.m. M-F.; "The Morning Report" 8:30-8:35 a.m. M-F.; "Metropolitan Report" 2-5:30 p.m. Sat. Gen'l Mgr., Sidney Levin. Send 1 copy of 45's and 2 copies of LP's to Prog. Dir., Bill Smith, 1759 Bay Rd., Miami.

WKAT-FM: ERP 17,500 watts. Music format: Classical. Simulcast with WKAT from 12 midnight to 12 noon daily. Send records to Prog. Dir., Congress Bldg., Miami.

son; "Progress Report," interviews and news show with Blanche Calloway, in 5-min. capsules 8 a.m., 1 p.m. and 6 p.m.; "Focus," with Hendrick J. Berns in 5-min. capsules 9:30 a.m., 5:30 p.m. and 7:55 p.m.; "Open Mike," a commentary show 8-9:30 p.m. M-F. Delmer Stirrup in charge of 4-man news dept. 5-min. news on the hour, AP headlines on the half hour. Gen'l Mgr., Allan B. Margolis. Prog. Dir., Rev. Ira McCall. Send 5 copies of 45's and 2 copies of LP's to Joseph Liebman, 814 First St., Miami. WMBM-FM: ERP 13,500. Simulcast

with WMBM.

WQAM: 5,000 watts. Storz Broadcasting. Music format: Contemporary. Special programming: "Lee Vogel Open Phone Forum" 11 p.m.-2 a.m. M-Sat. Robert Kaye in charge of 4-man news dept. 1 mobile car unit on the highways of South Florida 16 hours a day. Regular newscasts. Gen'l Mgr., Jack L. Sandler. Operations Dir., Charles K. Murdock. Send 3 copies of 45's and 1 copy of LP's to Music Co-ordinator Jim Dunlap, Schine-McCallister Hotel. Miami.

500": "ABC Breakfast Club," 10-11 a.m. M-F. Public Service Program for local Music Clubs. News at 55 past the hour. News round-up 5:30-5:45 p.m. Gen'l Mgr., George W. Thorpe. Send 2 Stereo copies of LP's to Prog. Co-Ordinator, Richard Babl, 377 Alhambra Cir., Coral Gables.

WVCG-FM: ERP 160,000. Music format: Classical. Special programming: All Univ. of Miami Symphony Concerts live in season. Simulcast with WVCG except for 10-11 a.m. and 6-12 midnight. Same personnel and address as WVCG.

WWPB-FM: ERP 31,000 watts. Independent. Music format: Standard-Pop-Classical. Special programming: "Broadway Show Hour," featuring orig. cast album, 10 p.m. Fri. 15-min. patriotic talk show 10 p.m. Wed, Live storyteller and orig. cast album 8-9 p.m. Wed. No news. Gen'l Mgr., Paul Brake. Send 1 copy of Stereo LP's to Prog. Dir., John B. Cash, 422 S.W. 2d Ave., Miami.

**CORRECTION:** Billboard's Radio Re-

### SEGUE

Bob Morgan, formerly with KEWB (Oakland) to KHJ (L.A.) as morning man, replacing Red McIlvaine.... Johnny Gilbert, recently on KFWB (L. A.) as "Johnny G," takes over KEWB evening slot. . . . Dave Diamond formerly with KBTR (Denver), now doing all-night show on KHJ.... Ben Laurie moves into all-night show as WFAA (Dallas) inaugurates 24-hour broadcast policy.... Harry B. Raiborne, WLW (Cincinnati) staffer, retires after 25 years with the Crosley station. Raiborne arranged the theme written by Ruth Lyons for her first show on WLW in '42.... Jim Stagg, KYW (Cleveland) DJ, joins WCFL (Chicago) in similar capacity (see separate story).... Harvey Hauptman, appointed staff reporter for WCBS news. . . . Brad Sherman, ABC net newscaster, joins WINS (New York) as a featured newsman.... Henry J. Marcotte, news director of KDWB (Minneapolis), to WINS as newscaster. Ken Draper, program manager, KYW (Cleveland), appointed to similar post with WCFL (Chicago). . . . Buck Herring, KXOA (Sacramento) DJ, returns to KEWB (Oakland-San Francisco) as program director. ... Gene Edwards, program director, WFYI (Long Island), named program director, WTFM (Fresh Meadows, L. I.).... Glenn Kensinger named general manager of KMSC-FM (Houston).... Richard Pack, vicepresident, programming, Group W, appointed to newly created post of senior vice-president. . . . Gerald M. Goldberg, director of public relations, WINS (New York) upped to the newly created position of manager of public relations projects, Group W.... Jim Wesley, WSB executive since 1955, appointed station manager, WIOD AM-FM (Miami). Mike Hunter succeeds Guy Williams as program didirector to operations manager at will continue his 3-6 p.m. air show.... Scotty Day (Jimmie Neill) promoted from program director to operations manager at Bartell-owned KCBQ (San Diego). . . . Harv Moore, morning deejay and music director at 10,000-watt WPGC (Washington, D. C.), named program director. ... Bob Fuller, noon to 3 p.m. DJ on WTRY (Troy), named assistant program manager.

ball and Major League baseball in sea-"The Grocery Game," a quiz son. show, 11:45-12 noon M-F .; "The Talk of Miami," with interviews and audience

WMBM: 250 watts. Independent. Music format: Rhythm and Blues. Editorializes occasionally. Special programming: Florida A & M football in sea-

WVCG: 10,000 watts. ABC affiliate.

sponse Ratings for Memphis in the April 3 issue enroneously listed Bill Terrell as a WLOK deejay. He is no longer associated with the station.

### YESTERYEAR'S HITS

Change-of-pace programming from your librarian's shelves, featuring the disks that were the hottest in the land 5 years ago and 10 years ago this week. Here's how they ranked in Billboard's chart at that time:

POP SINGLES-5 Years Ago	POP SINGLES-10 Years Ago	This Week	Last Week	0220
April 18, 1960	April 16, 1955	1	1	KING
1. Theme From a Summer Place, Percy Faith, Columbia	1. Ballad of Davy Crockett, Bill Hayes, Cadence	23	4	THE
2. Greenfields, Brothers Four, Columbia	2. Crazy Otto Medley, Johnny Maddox,	4	9	RED
3. Puppy Love, Paul Anka, ABC-Paramount	Dot 3. Tweedle Dee, Georgia Gibbs,	6	10 5	CAST
4. Sweet Nothin's, Brenda Lee, Decca 5. Sink the Bismarck, Johnny Horton,	4. Cherry Pink and Apple Blossom White, Prez Prado, RCA Victor	8	6	RED
Columbia 6. Stuck on You, Elvis Presley, RCA	5. Sincerely, McGuire Sisters, Coral 6. Ballad of Davy Crockett,	9 10	13	BAB IF I
Victor 7. Wild One, Bobby Rydell, Cameo	Fess Parker, Columbia 7. Melody of Love, Billy Vaughn, Dot	11 12	14 16	I CA
8. He'll Have to Go, Jim Reeves, RCA Victor	8. Dance With Me Henry, Georgia Gibbs, Mercury 9. How Important Can It Be?	13 14 15	19 7 18	AND SEN SOM
9. Sixteen Reasons, Connie Stevens, Warner Bros.	Joni James, MGM 10. Ballad of Davy Crockett,	16 17	12 20	ANY
10. Mama, Connie Francis, MGM	Tennessee Ernie Ford, Capitol	18 19 20	21 23 22	SUB DRE WHI
R&B SINGLES-5 Years Ago	POP LP's-5 Years Ago	21 22	24	APPI AL'S
April 18, 1960	April 18, 1960	23 24	25 26	WHY
1. Fannie Mae, Buster Brown, Fire 2. Baby, Brook Benton & Dinah	1. The Sound of Music, Cast, Columbia	-	1767	
Washington, Mercury 3. Doggin' Around, Jackie Wilson,	2. Theme From a Summer Place, Billy Vaughn, Dot	S	ario	
Brunswick 4. I Love the Way You Love,	3. Sixty Years of Music America Loves Best, Various Artists, RCA Victor		AUS	(1
Marv Johnson, United Artists 5. White Silver Sands, Bill Black's Combo, Hi	4. Italian Favorites, Connie Francis, MGM	tho	from	and
6. Money, Barrett Strong, Anna	5. Faithfully, Johnny Mathis, Columbia		its Billt	
7. Theme From a Summer Place, Percy Faith, Columbia	6. This Is Darin, Bobby Darin, Atco	10000	sur	
8. (Do the) Mashed Potatoes, Nat Kendrick, Dade	7. Here We Go Again, Kingston Trio 8. Heavenly, Johnny Mathis, Columbia		n PD	
9. This Magic Moment, Drifters,	9. That's All, Bobby Darin, Atco	1.00		Sec.

- Nat Kendrick, 9. This Magic Moment, Drifters, Atlantic
- 10. Night, Jackie Wilson, Brunswick

### 'Shindig' on Film

HOLLYWOOD - ABC-TV's "Shindig" has garnered such an enthusiastic response from viewers that a movie version of the

Wednesday night musical series will go into production this month. The feature-length film will star many of the TV series regulars including the "Shindig" dancers and orchestra.

Music format: Classical-Conservative. programming: "Indianapolis Special

### MIDDLE-ROAD SINGLES

Not too tar out in either direction, the following singles, selected from the current Hot 100, are the most popular middle-road records of the week. Rank order here is based on relative standing in the Hot 100.

This Week	Last Week	From this week's Hot 100 Weeks on TITLE, ARTIST, LABEL Hot 100
1	1	KING OF THE ROAD, Roger Miller, Smash 1965
2	4	THE RACE IS ON, Jack Jones, Kapp 651
3	2	THE RACE IS ON, Jack Jones, Kapp 651
4	9	RED ROSES FOR A BLUE LADY, Wayne Newton, Capitol 5366
5	3	GOLDFINGER, Shirley Bassey, United Artists 790
6	10	CAST YOUR FATE TO THE WIND, Sounds Orchestral, Parkway 942 5
7	5	LONG LONELY NIGHTS, Bobby Vinton, Epic 9768
8	6	RED ROSES FOR A BLUE LADY, Bert Kaempfert & His Ork, Decca 31722
9	13	BABY THE RAIN MUST FALL, Glenn Yarbrough, RCA Victor 8489 6
10	8	IF I LOVED YOU, Chad & Jeremy, World Artists 1014
11	14	I CAN'T STOP THINKING OF YOU, Bobby Martin, Coral 62447 6
12	16	CRATY DOWNTOWN Allan Sherman Warner Bros 5614 4
13	19	AND ROSES AND ROSES, Andy Williams, Columbia 43257 3 SEND ME THE PILLOW YOU DREAM ON, Dean Martin, Reprise 0344 9
14	7	SEND ME THE PILLOW YOU DREAM ON. Dean Martin, Reprise 0344 9
15	18	SOMEBODY ELSE IS TAKING MY PLACE, AI Martino, Capitol 5384 4
16	12	ANYTIME AT ALL, Frank Sinatra, Reprise 0350
17	20	TRULY, TRULY, TRUE, Brenda Lee, Decca 31762
18	21	SUBTERRANEAN HOMESICK BLUES, Bob Dylan, Columbia 43242 2
19	23	DREAM ON LITTLE DREAMER, Perry Como, RCA Victor 8533 2
20	22	WHIPPED CREAM, Herb Alpert's Tijuana Brass, A&M 760
21	24	APPLES AND BANANAS, Lawrence Welk, Dot 16697
22	100	AL'S PLACE, Al Hirt, RCA Victor 8542
23	25	WHY DID I CHOOSE YOU, Barbra Streisand, Columbia 43248
24	26	HAWAII HONEYMOON, Waikikis, Kapp Winners Circle 52

### at KAZZ

, Tex. — KAZZ-FM, eaturing music rangontemporary to Bee-Bach, is distribut-Fifty hit list based d's Hot 100 and loaccording to stam Kelley.

### **New Call Letters**

HARTFORD, Conn.-WHAY has adopted new call letters, WRCH, in connection with an expanded broadcast schedule of 24 hours a day. The station has dropped its contemporary music-deejay format in favor of a more conservative approach.

### **Teen Market**

#### Continued from page 38

dio and TV to attract more teen-agers.

Yunich stated in the article that the teen-ager must be converted into consumers, both for the present and for tomorrow.

"The teen years are when loyalties are formed" ... "teenagers have money to spend as they wish" . . . "family purchasing is influenced by teenagers" . . . "young marrieds within the teen-age market are a major consumer force," are the four reasons, according to Yunich, why Macy's is out to woo the younger set.



40

- Mercury
- 10. Encores of Golden Hits, Platters,

www.americanradiohistory.com



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### POP

- FREDDIE AND THE DREAMERS—DO THE FRED-DIE (Fling-Daysheal, BMI)—Currently on the Hot 100 chart in No. 1 and 41 positions, the British group comes up with another winning sound. Not to be confused with the Chubby Checker hit; different song. Flip: "Tell Me When" (Southern, ASCAP). Mercury 72428
- ELVIS PRESLEY—CRYING IN THE CHAPEL (Valley, BMI)—Taken from the Presley album "His Hand in Mine" this is the first time for release for this strong revival. Flip: "I Believe in the Man in the Sky" (Rosarita, ASCAP). RCA Victor 0643
- THE DRIFTERS—COME ON OVER TO MY PLACE (Screen Gems-Columbia, BMI)—Following up their successful "At the Club" single is a happy rhythm piece with a good dance beat. Flip: "Chains of Love" (Stilran-Downstairs-Web IV, BMI).

#### Atlantic 2285

- UNIT FOUR PLUS TWO—CONCRETE AND CLAY (Saturday, BMI)—Rapidly climbing the British Best Seller charts is this intriguing Pachanga beat number, with off-beat lyric. Flip: "When I Fall in Love" (Northern, ASCAP). London 9751
- GALE GARNETT--I'LL CRY ALONE (Leprechaun, BMI)-An original Garnett composition features her deep-toned vocal pitted against a hard-driving, bigband backing. Good sound throughout. Flip: "Where Do You Go to Go Away" (Leprechaun, BMI). RCA Victor 8549
- THE AD LIBS HE AIN'T NO ANGEL (Trio, BMI)—The "Boy From New York City" group comes up with a winner in a rocker from the pen of hit composers Jeff Barry and Ellie Greenwich. Flip: "Ask Anybody" (T.M., BMI). Blue Cat 114
- PEGGY LEE—SNEAKIN' UP ON YOU (Blackwood, BMI)—Taken from her night club act this is a clever and catchy piece of material in the vein of her "I'm a Woman" success. First-rate vocal with Lou Levy arrangement to match. Flip: "Bewitched" (Screen Gems-Columbia, BMI). Capitol 5404

- SI ZENTNER AND HIS ORK—IN A LITTLE SPAN-ISH TOWN (Feist, ASCAP)—Powerful dance beat backing Tex-Mex brass and big band sound. Left fielder that should go! Flip: "Dear Heart" (Witmark & Northridge, ASCAP). RCA Victor 8550
- THE ALLEY CATS—I SHOULD HAVE STAYED AT HOME TONIGHT (Varona, ASCAP)—Good group sound on a well-written piece of teen material and driving dance beat. Flip: "Lily of the West" (Varona, ASCAP). Epic 9778
- JIMMY DEAN—THE FIRST THING EV'RY MORN-ING (Plainview, BMI) — A beautiful sing-a-long type piece of material from Dean's pen is given a first-rate reading from Jimmy and group. Good summertime winner! Flip: "Awkward Situation" (Leeds, ASCAP). Columbia 43263
- IAN WHITCOMB—YOU TURN ME ON (TURN ON SONG) (Burdette, BMI)—The British scholar met with success in his first release "The Sporting Life." This one has a good dance beat to push it up the charts faster. Whitcomb now in U. S. with much TV exposure forthcoming. Flip: "Poor But Honest" (Burdette, BMI). Tower 134
- GORDON LIGHTFOOT I'M NOT SAYIN' (Witmark, ASCAP)—Popular Canadian singer and composer offers a well written pop-folk piece of material much in the vein of the Peter, Paul and Mary successes. Good vocal style and arrangement. Flip: "For Lovin' Me" (Witmark, ASCAP).

Warner Bros. 5621

- SANDY AND TROY—GINGER (Wormwood, BMI)— Well-written teen ballad dedicated to all the gals named Ginger and an unusual vocal blend by the duo. Flip: "Who in the World" (Shapiro-Bernstein, ASCAP). Monument 878
- JIMMY GILMER-BORN TO BE WITH YOU (Mayfair, ASCAP)—The oldie written by Don Robertson has been No. 1 in Ireland for weeks on the BB chart. This U. S. version by Gilmer is well performed, arranged and produced. Off-beat with hit

### COUNTRY

- GEORGE JONES—THE OLD OLD HOUSE (Glad, BMI)—Currently riding the charts with two hits on two labels, this original by Jones will join them in short order! Flip: "Wrong Number" (Glad, BMI). United Artists 858
- CONNIE SMITH—I CAN'T REMEMBER (Moss Rose, BMI)—With "Then and Only Then" still climbing the chart, this cleverly written rhythm piece by Bill Anderson is given a fine Smith reading. Flip: "Senses" (4-Star, BMI). RCA Victor 8551
- JIMMY NEWMAN—CITY OF THE ANGELS (New Keys, BMI)—Fine, heartfelt rendering from Newman on good ballad material which he composed and dedicated to Los Angeles. Flip: "Back in Circulation" (New Keys, BMI). Decca 31745
- WARNER MACK—THE BIGGEST PART OF ME (Forest Hills, BMI)—His latest release "Sittin' in an All Nite Cafe" has been on the country charts for 21 weeks! This catchy but sad material is given another outstanding Mack reading, and will last as long as his current hit. Flip: "The Bridge Washed Out" (Peach, SESAC). Decca 31774
- HANK SNOW—TROUBLE IN MIND (Leeds, ASCAP —As a follow-up to his "Wishing Well" success, the famous Snow style offers an outstanding reading of the Richard Jones favorite. Flip: "In the Misty Moonlight" (4 Star, BMI).

RCA Victor 8548

### R&B

- CHUCK JACKSON AND MAXINE BROWN— SOMETHING YOU GOT (Tune-Kel, BMI)— Powerful wailin' duo with equally powerful material. Should climb the pop charts as well. Flip: "Baby Take Me" (Flomar-CJ, BMI). Wand 181
- BARBARA AND THE BROWNS-I DON'T WANT TROUBLE (Beckie, BMI)-A rockin' beat with a

- JEFF BARRY—I'LL STILL LOVE YOU (Trio, BMI) —Hit composer Barry tries his hand at performing and has a hit sound on his first try. Well written, arranged and produced. Flip: "Our Love Can Still Be Saved" (Trio, BMI). Red Bird 10-026
- JANICE HARPER THERE GOES MY HEART (Feist, ASCAP)—Pop, commercial revival of the oldie. The Harper vocal begins in quiet speech which she builds into a beautiful production with strong support from the Dick Hyman arrangement. Watch this one! Flip: "Return My Heart" (Regent, BMI). RCA Victor 8557
- THE YARDBIRDS—FOR YOUR LOVE (Blackwood, BMI)—Currently in the Top 10 in Britain, this rouser has hit written all over it! Flip: "Got to Hurry" (Roar, ASCAP).
- BUZZ AND BUCKY—TIGER A-GO-GO (Buckhorn, BMI)—With a Jan and Dean sound and strong dance beat, this one should go all the way. Flip: "Bay City" (Buckhorn, BMI). Amy 924

sounds throughout. Flip: "Lonesome Tears" (Nor-Va-Jak, BMI). Dot 16714

#### **REVIEWED THIS WEEK, 163—LAST WEEK, 133**



Each week a program director and/or deejay is invited to sit-in and help Billboard's Review Panel select Spotlights. When unable to come to the New York office, guest panelists listen and vote via special WATS longdistance speaker-telephone hook-up.

strong solo and group vocal workout. Can't miss. Flip: "My Lover" (Beckie, BMI). Stax 164

- JIMMY JONES-WALKIN' (Branston, BMI)-This rockin' wailer has the hit sounds for both r&b and pop markets and should hit simultaneously. Flip: "Pardon Me" (Branston, BMI). Roulette 4608
- SHEP GRANT—YOU'LL CRY TOMORROW (Roosevelt, BMI)—A combination of powerful performance, writing and production. A winner! Flip: "You Found My Lonely Heart a Home" (Puddie, BMI). Musicor 1074
- MARGIE HENDRIX—PACKIN' UP (Ghazi, BMI)— A wailin' rocker from start to finish with an exceptional gospel-flavored performance. Flip: "Baby" (Ghazi, BMI). Mercury 72420

### GOSPEL

STAPLE SINGERS — SAMSON AND DELILAH (Staple, BMI)—Beautiful warm blend of voices pitted against a hand-clapper backing. Can't miss! Flip: "Do Something for Yourself" (Staple, BMI). Epic 9776

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### POP

- LENNY WELCH-Darling Take Me Back (Murbo, BMI). Kapp 662 BURL IVES-Someone Hangin' 'Round You All the Time (Way-
- Farer, ASCAP). DECCA 31772 SARAH VAUGHAN—Bye-Bye (Northridge, ASCAP). MERCURY
- 72417 PUSSYCATS—I Want Your Love (Tender Tunes, BMI). COLUMBIA
- 43272
- KITTY KALLEN-Lies & More Lies (Shapiro-Bernstein, Jonahan, ASCAP). 20th CENTURY-FOX 471
- HUMAN BEINGS-Because I Love Her (Reviak & Saloon, BMI). WARNER BROS. 5622
- EXPRESSIONS-Playboy (Oracle, BMI). REPRISE 0360
- DANNY HARRISON-I'm a Rollin' Stone (T. M., BMI). CORAL 62450
- LEMME B. GOOD-Good Lovin' (T. M., BMI). MERCURY 72418 KELLY GARRETT-Save Me From Myself (American, BMI). PALOMAR 2207
- RUDY VALENTYNE-I Won't Cry Anymore (United, ASCAP). ROULETTE 4611
- GLENN SUTTON-Maurice the Police (Lowery, BMI). MGM 13333 SAMMY KAYE & HIS ORK-Blue Prelude (World, ASCAP). DECCA 31773

### G SPOTLIGHT WINNERS OF THE WEEK

SINGLES REVIEW POLICY

Every single sent to Billboard is heard by Billboard's Review Panel, and its programming and sales potential is rated within its category of music. Reviews are presented for Spotlights only. No listing is printed of records receiving a 3 Star rating or under. JAINE GRANT-There Ain't No Party Tonight (Bourne, ASCAP). UNITED ARTISTS 843

**∆** ★★★★

- COMPARSA UNIVERSITARIA DE LA LAGUNA-Magic Trumpet. RCA VICTOR F4-6
- THE O'JAYS-Lipstick Traces (Minit, BMI). IMPERIAL 66102 DREAMLINERS-Best Things in Life (Senisa, ASCAP). JOX 037
- LEGENDS-Just in Case (Acuff-Rose, BMI). PARROT 4501 DICKY DOO & DON'TS-Don't Count Me Out (Patsy Ann &
- Unart, BMI). ASCOT 2178
- BOBBETTES-You Ain't Seen Nothin' Yet (Picturetone, BMI), DIAMOND 181
- HONEY BEES-You Turn Me On Baby (Screen Gems-Columbia, BMI). FONTANA 1505
- BOBBY EMMONS-Mack the Knife (Harms, ASCAP). HI 2090
- THE FOUR'EM-While I'm Away (Karin, ASCAP). ROLLO 5905 MICKEY LEE LANE-Little Girl (I Was Wrong) (Survey, BMI).
- SWAN 4210 FLIP BACK-Down Our Street (Benell-Cub-Bron, BMI). JUBILEE 5499
- MORT SHUMAN-Poppa Come Home (Rumbalero, BMI). CO-LUMBIA 43239
- CURTIS KNIGHT-Ain't Gonna Be No Next Time (RSVP, BMI). RSVP 1111
- DAL PERKINS-Money Greases the Wheels (Sure-Fire, BMI). CHALLENGE 59288
- KATHY KIRBY-I Belong (Miller, ASCAP). LONDON 9750
- JIMMY SATIN-Donna (Kemo, BMI). ABC-PARAMOUNT 10651 THE ATLANTICS-Fine Fine Fine (Robin Hood, BMI). RAMPART 643
- THE CRESTMEN-The Mouse (Silvia, BMI). SYLVIA 5004
- MARY LOVE-You Turned My Bitter Into Sweet (Jobete, BMI). MODERN 1006
- FRANCOISE HARDY-Only You Can Do It (Unart, BMI). 4 CORNERS 123

STEVIE WONDER-Kiss Me Baby (Jobete, BMI). TAMLA 54114

#### COUNTRY

JIM NESBITT-I Laughed When You Said You Were Leaving (Peach, SESAC). CHART 1200

4 \*\*\*\*

- RAY BAKER-What Chance Is There (For a Poor Boy Like Me) (Acclaim-Samos Island, BMI). MUSICOR 1080
- TEXAS TROUBADOURS-Honky Tonks and You (Tubb, BMI). DECCA 31770
- LUCKY LEE-Heartaches Comin' On (Camarillo, BMI). DECCA 31771

R&B

4 \*\*\*\*

- DONNIE ELBERT-A Little Piece of Leather (Celestine, BMI). GATEWAY 757
- DAVID CLAYTON THOMAS—Walk That Walk (Spanka, BMI). ATCO 6347
- MAGNIFICENT (7)-Stubbon Kind of Fellow (Jobete, BMI). LEMCO 882
- LITTLE JOHNNY TAYLOR-Somebody's Got to Pay (Cireco-Escort, BMI). GALAXY 736
- FRANK POLK-Welcome Home Baby (Screen-Gems-Columbia, BMI). CAPITOL 5387
- McKINLEY MITCHELL—I'm Ready (Va-Pac, BMI). ONE-DERFUL 4832
- WILLIE SMALL-How High Can You Fly (Angie-Mary Sil, BM1). JESSICA 967
- CICERO BLAKE-Sad Feeling (Conrad, BMI). MAR-V-LUS 6004 OTIS LEAVILL-To Be or Not to Be (Curtom, BMI). BLUE ROCK 4015
- JAMES PHELPS-Love Is a 5-Letter Word (Chevis, BMI). ARGO 5499
- SAM AND DAVE A Place Nobody Can Find (East-Cotillion, BMI). STAX 168





# audio/video retailer

PHONOGRAPHS . RADIO . TELEVISION . TAPE . HI-FI COMPONENTS . ACCESSORIES

### EQUIPMENT NEWSLETTER

## **Entertainment: A Prophesy**

#### By DAVID LACHENBRUCH Contributing Editor

Where will the strong spots be in the 1965 home entertainment equipment market?



On the basis of trends during 1964 and early 1965, here is the best available evidence of what will be on the best-seller lists this year:

Television: The two high spots will continue to be color TV and black-and-white tinyvision. So far this year, color TV sales (at distributor-to-deal-

er level) are running about 80 per cent higher than last year. This is an annual rate of more than 2.3 million, as compared with 1.4 million sets last year. However, the 2.3-million-set figure might not be attained because of the limiting factor of color picture-tube production.

Tinyvision (screen size less than 16 inches) was last year's black-and-white phenomenon and should continue to be the big seller this year, although prices may become somewhat more eroded. Total black-and-white sales are running at just about last year's pace so far in 1965, but the mix is different. Tinyvision sales are running about 1<sup>1</sup>/<sub>2</sub> times higher than last year, while everything else is down. Sales of 16-inch sets are down nearly 10 per cent, 23-inch and larger down about 13 per cent. Even the popular 19-inch category is showing its first decline, although the drop is only about 2 per cent.

Stated another way, black-and-white console sales are down 15 per cent, TV-radio-phono combinations have dropped nearly 50 per cent, while portables are up about 16 per cent. Clearly, then, the 1965 black-and-white market is becoming a portable market and a tinyvision market. In fact, you can cross black-and-white combos completely off your list this year, and eliminate black-andwhite consoles from the scene next year. Radio: Radio sales have been roaring along at an all-time record rate so far this year, but nobody knows exactly why. Every category is up, the average increase being about 30 per cent over 1964. Preliminary information indicates that the best bets for 1965 will be FM-AM table models, clock radios, FM-AM transistor radios and multi-band transistor radios. These won't necessarily be the biggest, most important categories, but they're likely to provide your biggest profit opportunity.

**Phonographs:** For most of 1964, console sales overshadowed portables, in terms of increase over 1963. Unquestionably, 1964 blazed a trail in console phono sales. However, the pendulum began to swing the other way in November, and portables have been gaining ground ever since.

So far in 1965, phonograph sales have been up sharply over 1964's pace—but the entire increase is in the portable-table model category. Manufacturers say high-end portables are doing especially well, and the new category of "component-type" solid-state stereo portables may be accounting for the bulk of the increase. Highquality, high-style, high-priced portables promise to be the highlight of the package phonograph business this year.

Console sales should hold up well, although their increase over 1964, if any, will be small. The console without FM-AM radio is becoming somewhat of a rarity, and this trend should continue. Only in the extreme low end of the console field will non-radio units be acceptable this year.

**Tape recorders:** The prospects are for a 15 to 25 per cent sales increase this year. Most or all of this rise should come from the non-audiophile market. The "average consumer" is finally becoming tape-recorder conscious, and this means that good quality, easy-to-operate units will be most in demand, with the \$150 to \$300 category showing the most promise.

Automobile tape recorders are beginning to come into their own. Like the auto radio market, the auto manufacturers are going to try to preempt this market. Unlike the car radio market, however, saturation is close to zero, and the dealer who really becomes an expert in this category and can offer or arrange installation—stands to get in on the ground floor of a new, growing market.

### NEW PRODUCTS

The following new products were selected by Billboard because of the special interest they may have for record dealers. For more information write Audio-Video Editor, Billboard, 188 West Randolph, Chicago 1, III.

### **Admiral Adds Phonos, Radios**



#### PENTHOUSE STEREO

INCLUDED IN A COMPLETE new line of Admiral phonographs and radios is this bookshelf model radio-phono combination with transistorized chas-

sis. Listed at \$199.95 the unit has a wood cabinet, walnutgrained vinyl covering, fourspeed changer and FM-AM radio with FM stereo multiplex.

**Component high fidelity:** All signs indicate that the audio specialist will have a good year, but with no sensational increase in any category of equipment. Improvements in console and portable merchandise are going to keep some purchasers out of the component market, but prospects in the component field look better than they did a few months ago. So far, it appears that the package phono manufacturers' forays into the component field have had no effect one way or the other on the sales of audiophile equipment. The swing to all-transistor components will be virtually complete this year, bringing with it a continued trend to higher average prices.

OUR GUARANTEE ... orders for diamond and sapphire needles, Power Points®, cartridges, spindles, tape and accessories are shipped from our central Mid-West location (near Chicago) the same day order is received ... and at direct to-you low prices.



Originators of the \$9.95 Diamond Needle

# Calif. Disker Shoots & Hits Triple Target

SACRAMENTO, Calif. — Tower Records of Sacramento is a one-stop organization with a triple target. In addition to selling to music operators, the company also conducts a retail record business at two stores, and the firm's president, Russell Solomon, sponsors local appearances to tie in with both of the other enterprises.

The three functions co-ordinate well with one another, and Tower may be the only onestop to work on such a basis. According to Charlie Shaw, newly named buyer of single records for the main store at 1518 Broadway, and assistant store manager, the press of business by operators is at exactly the time of day when retail sales are slowest, and vice versa. The operators buy in the early morning, and by midday and

### New Unit Has Tact

LOS ANGELES—A transistorized phonoradio by Tact of Japan is being distributed by Products of the World here. The compact unit sells for \$39.88 and plays 45 and 33 r.p.m. disks. It receives its power from three flashlight batteries.

The unit also has an AM radio which can be played in any location.

afternoon when they are out servicing locations, the retail customers do their record purchasing.

In addition, Solomon is doing record rack jobbing, and maintains an outlet on the campus of the University of California at Davis, about 12 miles west of Sacramento.

Solomon calls his talent booking division Talent Productions. Through this service he has developed a co-ordinated promotional program for operators and retail stores. The talent portion of his multifaceted operation has been developed during the past 18 months.

### Motorola Adds Nine Radio Sets



MOTOROLA MINIATURE



#### MOTOROLA PERSONAL

MOTOROLA'S 1965 portable radio line includes the Personal (XP58B) 8 transistor, 1 diode, 1 varistor model, with 4-inch speaker with optional AC power jack. Uses "D" batteries and lists for \$29.95. The Miniature (XP-69B) has 6 transistors, 1 diode, 1 varistor. Gift pack includes earphone, carrying case and penlight batteries. List price is \$9.95.

### **3-Channel Sound**



JENSEN INDUSTRIES' new X3D phonograph cartridge provides a central sound channel (in addition to stereo right and left) which blends the two stereo channels. Cartridge is designed to service a third center speaker.

### **New Ohio Dealer**

CANTON, Ohio — Samuel Krugliak heads Tri-City Records, a new retail outlet handling .phonograph records and musical instruments at 804 Reikert Building here. The firm is starting with 250 shares of no-par common stock.

BILLBOARD, April 17, 1965 Copyrighted material



### SPECIALIZED DEALER **Components, Classics Are Ideal Sales Team**

CLEVELAND-Hi-fi sound equipment is one of the hardest things to sell, but also proably one of the most rewarding to a music-loving store owner.

Ray Dehn and his wife have turned a hobby of enjoying good music into a retail business.

Their store, Custom Classics, at 13421 Euclid Avenue, could best be desribed as a specialty shop for the serious music customer. Gently but firmly easing out the teen-age rock and roll record customer, Custom Classics handles only classical records or what Dehn refers to as "long-lived modern" and full lines of custom hi-fi equipment.

#### **Classy Booths**

Since Dehn believes that you can't sell records or sound equipment unless the music playback sounds excellent to the customer, he invests in only top quality equipment for installation in his booths.

To make customers feel closer to the shoes-taking-off stage, Custom Classics sound booths are furnished with thick carpets, sofas and arm chairs and relaxing wall colors.

Regarding the sale of high fidelity equipment, Dehn said, "Too many customers decide to buy hi-fi equipment mainly as a means of keeping up with the Joneses rather than really knowing what it is about."

#### Start at Scratch

Starting at scratch is the best way to acquaint the newcomer with the hi-fi field, Dehn feels. At Custom Classics, Dehn

likes to talk to a customer for

about an hour then have him come back for another one-hour session.

In selling hi-fi equipment, Dehn likes to stress quality. He also points out to customers that the equipment brings immediate results. Long training or skill is not necessary to operate it.

Dehn doubts whether hi-fi will ever blossom in popularity to the present extent of television.

"Although the comparative cost is about the same, the appeal is different, and hi-fi is definitely not a bread and butter item."

Cleveland itself, he added, is not the most ideal hi-fi market in the country and is sometimes an uphill battle to sell that type of equipment here.

#### Promotion

Probably the best promotion of hi-fi is through word of mouth, IDehn feels.

Another technique used by Custom Classics is a small fourpage news bulletin, "Hi-Fi Notes," sent out to customers each month.

The publication, which is written and published by the Dehns, was started last June with a mailing list of about 600. Right now, the circulation is over 2.000.

Some of the more technical aspects of hi-fi equipment as well as answers to most frequent questions usually heard in the store are included in the booklet, as well as reviews of new records and illustrations of hi-fi equipment.

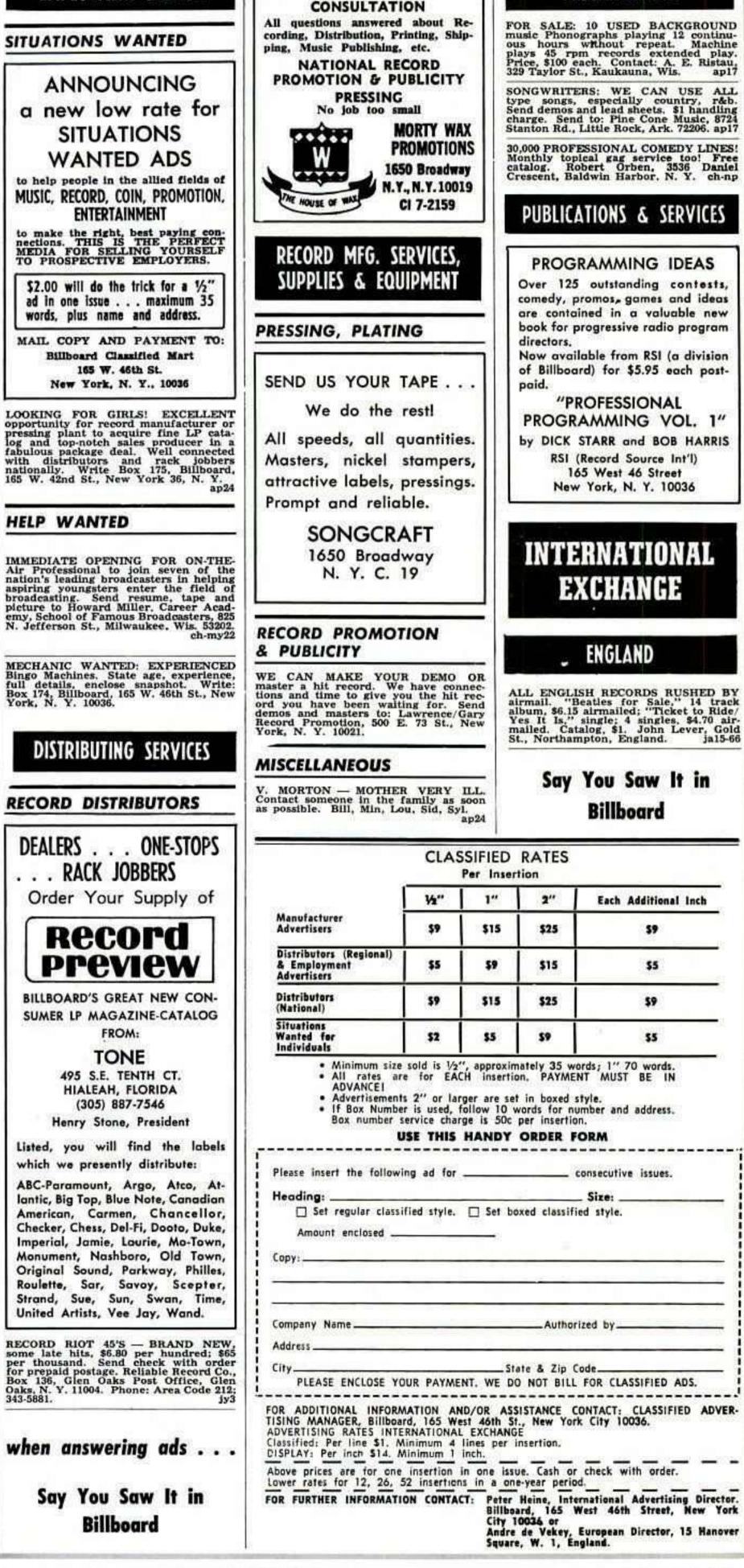
### **Billboard Buyers & Sellers** 1/ 1 CLASSIEED

A convenient market place for the best sources of equipment, supplies, services and personnel . . . serving more than 20,000 buyers, sellers, and users of music, records, tapes, home entertainment equipment, coin machines and many other related products throughout the entire world.

DISTRIBUTION ARRANGED

MISCELLANEOUS

### EMPLOYMENT SECTION



### DEALER DIALS CUSTOMERS IN

DALLAS - Buyers shopping for hi-fi and stereo components at the growing Radio Shack in Dallas can literally dial in to get the exact listening effects desired. This unique switching arrangement in Radio Shack's audio section allows each buyer to hear the speaker of his choice, cabled in with any tuner and amplifier. If the prospective buyer isn't satisfied with a certain arrangement of amplifier and speakers, a single dial on the control box can be switched to another speaker, or amplifier, until the customer "hears" the exact reproduction he wants.

### **Olympic Tiny TV**



OLYMPIC'S COLLINS has a 12-inch screen, 82-channel UHF-VHF tuning, 40-inch monopole antenna, foldaway UHF ring antenna, solid-state power supply, 13,000 volts of picture power, front-mounted speaker with listening jack and is available in ebony with white trim, golden wheat with brown trim or sand with brown trim.

# RCA Will **Expand Tape** Unit Line

CHICAGO-RCA will broaden its tape recorder line from four to a dozen models with new units slated for introduction in August.

So said Bryce S. Durant, president of RCA Sales Corporation, at last week's promotional and distributor meeting held here.

The introduction will come at a special show in time for the big Christmas sales of this type product.

RCA's wider offering in the tape field is in recognition of current industry trends, Durant explained.

### **Caroline to Have** A U.S. Flavor

NEW YORK - Radio Caroline, the off-shore radio stations, will be combating the English record invasion by the U. S. by "Americanizing their daily 15-hour format," according to George Bernard, Radio Caroline director of broadcast operations here.

Currently, the pirate radio station is interspersing occasional American disks with those of the British. WMCA disk jockey Jack Spector is now taping five shows a week, for 7 to 8 p.m., Monday through Friday on Caroline North and South. Roulette Records has purchased airtime on the stations which beam to some 40 million English-speaking listeners.

April 17, 1965, BILLBOARD

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# BULK VENDING news Sales, Attendance Up at Chicago Show

### **Crisman Wins Re-Election; Open Show Likely in '66**

#### By RAY BRACK

CHICAGO-The convention pulling power of Chicago was demonstrated again as a crowd described by National Vendors Association officials as "one of the largest we've ever had" examined exhibits at the organization's 15th annual trade show here.

By the time the show closed at noon Sunday (4), some 350 tradespeople had clicked through the turnstiles to view the wares of 11 exhibitors. And with a market not dominated by a single red-hot item (as with the trolls last year) a record number of new merchandise items were on display. (See other stories in this and subsequent issues.)

All exhibiting companies reported brisk sales in spite of extensive criticism-chiefly from operators-of the "room show" convention arrangement.

#### Peep Show

"It's like a peep show," observed a trade veteran. "And if you don't buy the first time you visit a room, you hesitate to return."

Largely because of this type of psychological barrier, convention officials told Billboard, the 1966 show, to be held in Chicago, will undoubtedly be of the open-floor type.

In Saturday afternoon's election meeting, Chicagoan Paul Crisman, incumbent NVA president, was returned to office, as were Vice-President Harry Bell of Chicago and Secretary Harold Folz of Oceanside, New York. Arthur Bianco of New York City, 1964 "operator of the year," was elected association treasurer. None of the candidates were opposed.

#### **Ops Meet**

An unprecedented meeting of operators was held following the Friday afternoon business session. Termed a "bull session," the meeting was presided over by Michael Goldberg of Franklin Square, N. Y., and attracted 40 operators. The businessmen drafted four resolutions for presentation at Saturday's business session. Two of the resolutions —1) An open floorshow in 1966. and 2) a lower fee for new convention exhibitors - were presented to the convention body by Goldberg and will be taken up at the next NVA board of directors meeting in Miami this fall.

The other two resolutions, calling for additional operator

(Continued on page 46)



CONGRESSMAN DAN ROSTENKOWSKI OF ILLINOIS addresses one of the best-attended business sessions ever conducted by the National Vendors Associations during a trade show. The Chicago Democrat discussed "The Impact of Trade Associations on Federal Legislation."

# 42 Member Net NVA Gain in 1964

CHICAGO-The 1964 membership drive set an all-time National Vendors Association record, Chairman Leo Leary announced at the convention last week.

Enlistment of 55 new members and the loss of only 13 left a net increase of 42. Much of the enrollment surge came from the Carolinas, New York and Illinois, Leary told the assembled members.

special recognition for her membership activities during the year. NVA president Paul Crisman later named her a regional membership chairman.

Leary recommended to the convention that the NVA maintain a calendar of the meetings of the 10 State bulk vending associations and attempt to send NVA representatives to each



COFFEE BREAK is enjoyed by Paul Crisman shortly after associ-

### YOU COUNT MORE WITH OAK



### WRAPPED GUM VENDOR

This new concept in vending dispenses paper wrapped merchandise without stacking. Think of the time you save in service. Just 'dump in' merchandise the same as you would ball gum, nuts or charms. Attractively designed with all the popular features of the Vista Model machines, the new wrapped gum vendor accommodates any of the many wrapped items soon to hit the market. The dispensing unit is precision engineered and crafted of long life Tuflon which assures you trouble-free operation. Oak's wrapped gum ∩ ⊑ vendor measures 16¼" high, 8" 10 IO.JJ wide, and 8" deep. Wt is, 7½ lbs. F.O.B. Los Angeles

Oak MANUFACTURING CO., INC. 650 SOUTH AVENUE 21, LOS ANGELES, CALIFORNIA 90031



The annual NVA membership contests for operators and dis-



tributors were won by Art Bianco of A&B Vending Service of the Bronx, N. Y. and Nick Schiro, Schiro Distributing, New Orleans, La.

LEARY

Leary singled out Margaret Kelly of the Penny King Co. for

CHICAGO-One of the top-

ics arising for zestful debate

during the meeting of the board

of directors of the National

Vendors Association last Thurs-

day (1) was the suggestion that

meeting "to tell the national association story and sell local members on a joint effort with NVA."

The formation of a new Nebraska-Iowa bulk vending association under the guidance of Jerry Sumner was also disclosed by Leary.

In addition to Mrs. Kelly, other regional membership chairmen appointed by Crisman are Art Bianco, Bernard Bitterman, Lee Smith, Herb Goldstein, Walter Gray, Dwayne Lohrke, Tom Erns, H. B. Hutchinson and Dave Bradford.

ation voted to retain him as president for another term.



"AND YET ANOTHER NEW ITEM," says Sid Eppy to Dave Winarsky of Jacksonville, Fla., in touting one of a score of new charm items introduced by the firm at the show.



CHARMED AMID KNIGHT Toy & Novelty's new merchandise is Patricia Ann Kanak, daughter of Mr. and Mrs. Charles Kanak, Charles Kanak Vending.

sions and contributed ideas in the "bull-session" held by the operators late Friday afternoon. The award will be retained by Rich for one year, with his name inscribed under that of last year's honored operator, Art Bianco of Bronx, N. Y.

### BILLBOARD, April 17, 1965

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perhaps a national trade show for the bulk vending industry is a waste of time and money. The suggestion prompted several eloquent defenses of the trade convention concept, highlighted by the impromptu comments of Lee Smith, president of the Southeast Bulk Vendors

No Convention?

#### Recalls 1775

Association.

Declared the Charlotte, N. C. businessman: "You will recall another convention, held in 1775, which made possible our holding this convention here in Chicago."

Calling for a "communion of common interest," Smith reminded the directors that "we either hang together or hang separately."

After considerable discussion, president Paul Crisman called for a secret ballot to determine

"whether or not we wish to keep things the way they are."

The directors voted to continue holding national trade shows.

H. R. Rich Is 'Operator Of the Year'

CHICAGO - National Vendors Association's annual "operator of the year" is H. R. Rich of Rich Vending, Salt Lake City.

Rich, who drew resounding applause for an extemporaneous speech on behalf of the small operator during the Friday afternoon business session, was presented a plaque at the Saturday night banquet.

Rich, who attended the convention with his wife, was active in nearly all the business ses-





NEW DISTRIBUTOR Dave Winarsky, of Shel-Ame Enterprises, Inc., Jacksonville, Fla., is treated to demonstration of Harby Komet vender by Mrs. Harold Probasco.



LEO LEARY (left) and Ed Leaf look over the Rainbow display rack shown for the first time by Leaf Brands at the NVA convention.



# 1965 Vendors' Bazaar

Here, in convenient format, is a report on new merchandise displayed by 12 firms at the 1965 National Vendors Association Convention and Trade Show in Chicago. Though fewer suppliers were on hand than in recent years, an abundance of imaginative new products were displayed. Exhibitors reported brisk sales.

### Cramer Gum

Two new bubble gum items were introduced by Cramer Gum Co. at the show: Rat Fink and Kreepy. Both are 1-cent confections. Greeting operators at the Cramer exhibit room was Carmen DiAngelo. Cramer Gum Co., Inc., 150 Orleans Street, East Boston, Mass.

### Eppy Charms

George, Sid and Helen Eppy placed 400 individual items on display, including "Tiger Tail Lapel Buttons" "Doggie in the Window" display mix, "Twisties," "Monster Horror Heads," "Ollie Oop," "Pop-It-Birds," "Catty-Pillar," "Blinky Wink Rings," "Goldfinger Secret Message Bullets," and assorted additional new products. The firm also unveiled its new animated display fronts for penny, nickel and dime machines. These are supplied free with the purchase of 5,000 assorted charms. Eppy Charms, Inc., 91-15 144th Place, Jamaica, N. Y.

### Fleer Corp.

The trade got its first look at Fleer's new line of pan candies at the Chicago show. On hand to introduce the new confection array were vice-president Walter Diemer, sales manager Glen C. Stevens and field sales manager Henry Michaelson. Fleer also exhibited its specially designed wrapped bubble gum

that the company's expanded plant facilities will be open in May. (See story elsewhere.) Knight Toy & Novelty, Inc., 83 Hanse Avenue, Freeport, N. Y.

### Leaf Brands

Ed Leaf and Leo Leary stood by at the Leaf exhibit touting "Cherry Tartz" and "Big Apple" confections which were introduced at the show. The recently introduced "Pal Bubble Gum," a wrapped product with comics, fortunes and premiums was also exhibited with the wide Leaf line. A special "Rainbow Display" was shown for the first time at the Leaf exhibit: designed for distributor showrooms. It shows off 15 items quite handsomely. Leaf Brands, Inc., 1155 N. Cicero Avenue, Chicago.

### National Sanitary Labs.

"The real answer for those who can't brush after every



meal," was the way district sales manager Clayton C. Nemeroff described National Sanitary's new "Pick-A-Dent" permanent toothpick to visiting operators. The intriguing new product, which can be imprinted for promotional hand-out purposes, was displayed and demonstrated with several "Pick-A-Dent" vending machines. National Sanitary Laboratories, Inc., 6652 North Western Avenue, Chicago 45.

### Northwestern Corporation

That kiddie eye-catcher, the "Saturn 2000," the "Model 60," the "Super 60" (with larger merchandising unit), the "Showcase Stand," the "Candy Stripe Stand," the "Showcase I, II, III Stand" and the "National Postage Service" unit were exhibited by Northwestern. Demonstrating the units through the four-day show were Ray Greiner and Bill Hamilton. The Northwestern Corp., Morris, Ill.

### Oak Mfg. Co.

The spreading Oak line, in-cluding the new "Wrapped Gum Machine" and "Vista Model Cabinet Machine" were exhibited during the show. Also on view were the Oak "Futura" and "Oak Tree" stands, "Vista Model 300," "Vista Model 350,"

(Continued on page 46)



chandise) for new Victor Topper 

H. B. HUTCHINSON, JR. Southeast Distributor for Victor 1784 N. Decatur Rd., N.E. Atlanta 7, Ga. DR 7-4300

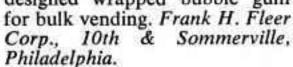
	GUARANTEED
N.W. Deluxe, N W. 10-Col. 1 N.W. Model # verted for 1 Atlas 1¢ & 5¢ 1 Mills 1c Tab G	9, 16.or 5 <i>t</i>
MERCHAN	DISE & SUPPLIES
Red	, Jumbo Queen,\$ .77
	, Jumbo Queen,
	e
Peanuts, Jumi	bo45

DON MITCHELL, NVA counsel, is surrounded at podium during board of directors meeting by (from left) Harold Folz, Rolfe Lobell and Paul Crisman.



MARGARET KELLY, manager, the Penny King Co., talks bright shining rings to Ed Muckenthaler, Wichita, Kan., operator and distributor.





### Guggenheim

After 14 months of development, Karl Guggenheim presented the "Good Luck Globs" to the bulk trade at the show. Inspired by an idea proffered by an operator, the new-concept capsule items are available in 100-plus interchangeable shapes and colors. Showing the "Globs" -along with a new "Goldfinger Pin"-were Bob Guggenheim and Fred Loewus, Karl Guggenheim, Inc., 159-07 Archer Avenue, Jamaica 31, N.Y.

### **Harby Industries**

The "Komet," "Galaxy," and "Kompak" venders were displayed by this West Coast firm. Also exhibited were the "King Koin Dual Stand," the "King Koin Swing Stand" and a full line of vending wheels. On hand to answer operator questions were Mr. and Mrs. Harold Probasco. Two new Harby Industries distributors were announced during the show. (See story elsewhere.) Harby Industries, 14753 Arminta, Van Nuys. Calif.

### **Knight Toy** And Novelty

For the 1-, 5- and 10-cent market, Knight Toy & Novelty, Inc., introduced an "007 Secret Agent Identi-Kit," a "Go-Go Lucky Pin" (with rabbit fur tails), "Dan'l Boone Miniature Toys" and a "Horror Series." The firm's products come with free skin-packed display fronts. President Bill Falk announced



PAN CANDIES, a new entry by the Fleer Co., are sampled by the firm's (from left) Glen C. Stevens, sales manager; Walter Diemer, vice-president, and Henry Michaelson, field sales manager.



PICK-A-DENT vender is pointed out by National Sanitary Laboratories district sales manager Clayton C. Nemeroff to Jack Schoenbach (left), long-time operator and distributor.



TV MONSTERS from Karl Guggenheim are examined by John Debinski, Debbie Sales, St. Claire Shores. Mich., and described by Frederick Loewus (left), of the trade supply firm.





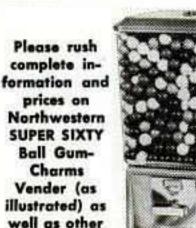
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Coming Soon:

- June 3-5-North Carolina Vending Association convention, Ocean Forest Hotel, Myrtle Beach, N. C.
- June 29-Western Vending Machine Operators Association, Los Angeles. Location to be announced.
- Oct. 16-19-National Automatic Merchandising Association Convention, Miami Beach, Fla.
- Oct. 16-19 National Vendors board of directors meeting, Miami Beach, Fla.





# Congressman Calls NVA 'Vital Link in Government'

CHICAGO - Rep. Daniel Rostenkowski (D., Ill.), in a business session address to members of National Vendors Association, described trade associations as "the voice of the people."

Speaking to one of the largest crowds ever to attend an NVA business session, Rostenkowski told the delegates: "Trade associations play an essential role in our Democratic system in acquainting elected representatives with public problems."

Rostenkowski cited the excise tax cut proposal as an example of how business groups influence legislation.

#### **Future Chairman**

A member of the House Ways and Means Committee, and reportedly being groomed as future chairman of that influential committee, Rostenkowski said, "When the excise tax cuts come up in hearings before our committee, the members of the committee are interested in hearing from you."

He added, "I'm hopeful that the excise tax pattern we will set



#### ROSTENKOWSKI

will benefit most people-including you in this industry."

Encouraging contact with legislators, Rostenkowski confided to NVA members that he gives greatest attention to correspondence which arrives in his office with a butter smudge, or perhaps a spot of jam.

### **Crisman Wins Re-Election**

#### Continued from page 44

representation on the NVA nominating committee and for a graduated trade levy to create a legal contingency fund were dropped for undisclosed reasons.

Secretary Harold Folz, in delivering the NVA financial report, announced that a surplus in association funds exists and is available for combatting adverse legislation.

rather than at a motel in the vicinity of O'Hare International

Special speakers at business sessions were Rep. Dan Rostenkowski (D., Ill.); Milton T. Raynor, NVA counsel; Dick Schreiber, editor and publisher of Vend Magazine, and Don Mitchell, NVA counsel. (See stories this issue.)

Committee chairmen appointed by Crisman for the coming year included Harold Folz (Ways and Means), Leo Leary (Membership), Rolf Lobell and George Eppy (convention co-chairmen).

### Meanwhile, in London . . .



FRED SCHONE, of A.&B.C. Chewing Gum, Ltd., demonstrates a Northwestern vender during the London International Vending exhibition held March 15. A.&B.C. is a Northwestern outlet.

### 1965 Vendors' Bazaar

Continued from page 45

"Titan," "Oak 450," "Oak Tab Gum Selector," "Standard Acorn Vendor," "Acorn Hot Nut Vendor," "Oak Big Leaguer" and the "Oak 350 Service Head." Presiding over sales was Herb Goldstein. Oak Mfg. Co., 650 S. Avenue 21, Los Angeles.

### Penny King

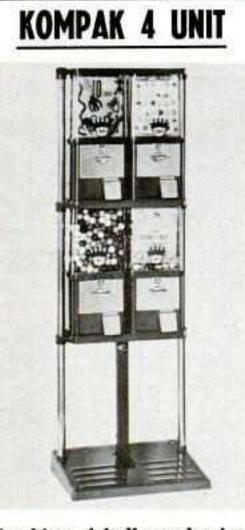
assistant, Louis G. Katz. Paul A. Price, 5 Skillman Street, Roslyn, L. I., N. Y.



Airport.

Northwestern machines.
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Fill in coupon, clip and mail to:
BIRMINGHAM VENDING COMPANY

520 Second Ave., North Birmingham, Alabama Phone: FAirfax 4-7526



**Combines 4 bulk vendor into** one unit. Secured by ace lock. Lever Action provides direct access to any unit desired without disturbing adjacent unit.

HARBY INDUSTRIES 14753 Arminta St., Van Nuys, Calif. 785-6629, Area Code 213 Eastern Representative: Manny Greenburg =2 Neil Court, Oceanside, L. I., N. Y. 516-RO 6-0047

#### **New Policy**

Convention chairman Rolf Lobell announced that the new policy of advance registrations was highly successful, netting 175 pre-convention applications.

"The business sessions at this meeting are the best attended of any in our 15-year history," he said.

An unofficial poll of registrants indicated that most preferred to hold next year's convention in a downtown hotel

**Coinmen Sue** Columnist

TUCSON, Ariz.-Three libel suits totaling \$150,000 have been filed in Superior Court here against columnist Victor Riesel and The Tucson Daily Citizen over a story about a coin-operated pool table for a bowling alley.

The suits were filed March 25 by attorney Joseph Soble in behalf of three clients who sought \$50,000 each in punitive damages plus "just and reasonable" compensatory damages.

The suits stemmed from Riesel's column about vending machines which appeared in the March 22 editorial of the daily newspaper.

It was charged in the suits that the column was "prejudicial and defamatory" toward Charles Battaglia, his brother-in-law, T. Kay Estes, both of Tucson, and Salvatore Spinelli, of Albuquerque, N. M.

The suits asked punitive damages of \$50,000 each from Riesel, the newspaper and XYZ Publishers of New York, which handles Riesel's column.

During the Saturday afternoon business meeting, special recognition trophies were presented to Crisman, Folz, Bell, out-going Treasurer Paul Guynes, Tom King, Lobell and Mike Sparacino, described by Crisman as "one of the hardest workers at every convention."



LES HARDMAN of Penny King Co. speaks briefly to assembled NVA directors, as Harold Folz, association secretary, and executive secretary Jane Mason listen soberly.



NVA DIRECTORS listen to alternatives before voting to hold future conventions of the type held during the past 15 years.

A dazzling array of new charm products caught the trade's eye in the Penny King exhibit room. Among the many new numbers were a "Rocket Charm" line, 10-cent capsule mixes, 5-cent capsule mixes and an extensive selection of lowpriced feature items. Explaining the features of the new items were Margaret Kelly and Les Hardman. Penny King Co., 2538 Mission Street, Pittsburgh

### Paul A. Price

Operators dropping into the Paul A. Price display room gazed at the "Gonk," a new "Rat Fink Ring," a variety of new "Weird Creatures" just added to the firm's "Scarum" line, some new "Fire Dragons," and a new "Monster Ring Series." Company president Paul A. Price was on hand with his

### Harry Bell In Hospital

CHICAGO - National Vendors Association Vice-President Harry Bell returned to office at the association's recent meeting, was admitted to the hospital shortly before the convention opened.

Bell is reportedly suffering from a circulatory ailment and is expected to remain in the hospital for six weeks.

A large trophy awarded to Bell during the convention was delivered to the ailing businessman at Mt. Sinai Hospital by NVA President Paul Crisman last week.

Get-well cards may be addressed to Bell at Mt. Sinai Hospital, 15th Street at California Avenue, Chicago.

count gum, V

and V-2 capsules. Available with 1¢, 5¢, 10¢, 25¢ or 50¢ coin mechanism.

Removable cash box for easy collecting. Large capacity. Holds 1800 balls (100 count), 575 V capsules, 250 V-1 capsules and 80 V-2 capsules.

PRICE \$39.00 each with chrome front WRITE, WIRE OR PHONE LOGAN DISTRIBUTING, INC. 1850 W. Division St., Chicago, III. 60622 Phone: (312) HU 6-4870

### SCHOENBACH CO. Manufacturers Representative

Acorn - Amco Distributor

LI	
BUDS, while they last \$ .	65
Pistachio Nuts, 4 Star	
	77
	82
	79
	45
	57
	32
	47
	*
	34
140 ct., 170 ct., 210 ct	32
300 lb. minimum prepaid on a Rain-Blo.	.11
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	17.
Disneykins & Mary Poppins,	50
Hot "GLOBS " per bag 8.	50
	-
the second of the second se	
MACHINES	
	-
GREAT TIME SAVER! Coin Weighing Scale\$22.	00
SCHOENBACH CO	
715 Lincoln Pl., Brooklyn 16, N.	۲.
(212) PResident 2-2900	0et.0
	Cashew, Whole Cashew, Butts Peanuts, Virginia Blanched Spanish Mixed Nuts Assorted Panned Candy Hershey-ets Leaf Brand Rain-Blo Gum, 100 ct. 140 ct., 170 ct., 210 ct. 300 lb. minimum prepaid on a Rain-Blo. HOT 10¢ Vend Capsule Item 250 per bag, with display from Disneykins & Mary Poppins, per bag Not "GLOBS," per bag Rat Finks (with hair), per bag 7. S¢ Rat Fink & Ring, per bag 4. Penny Kings, S¢ & 10¢ Capsu Mixes. Parts, Supplies, Stands & Globe Everything for the operator. MACHINES GREAT TIME SAVER! Coin Weighing Scale



COIN MACHINE news

**Baltimore County Bingo Ban Proposal Defeated** 

#### **By RAY BRACK**

BALTIMORE-A Baltimore county administration bill that would have outlawed bingo games was defeated in a 5-2 vote by the county council last Monday (5).

Patterned after the New York State penal code, the bill was supported by a prominent local judge, a Methodist Bishop and county law enforcement officials.

Opposing the measure were the Maryland Amusement Machine Operators Association and the county's Tavern and Restaurant Owners Association.

#### **Preamble Criticized**

Councilmen who voted against the measure expressed displeasure with its preamble, which asserted the machines "tend to breed crime, rackets and gangsterism."

Council chairman Frederick L. Dewberry Jr. said, following a March 31 hearing, that he felt the bill's preamble was unjustifed. Councilman G. Walter Tyrie, on the same occasion, said that testimony against the bill during the hearing had impressed him.



#### **IRV GOLDNER**

Tavern and Restaurant Owners Assn.

#### **Minors** Cited

Declared Feeley: "There are 427 machines in Baltimore county, but only 87 are in places which admit minors. How can 87 machines, spread throughout Baltimore county, be a cause of juvenile delinquency?"

Feeley's statement was prompted in part by a remark by Judge John E. Rayne Jr., as quoted in The Baltimore Sun: "I recall where crimes have been committed so that money could be obtained to play pinball machines."

sands of taxpayers who derive pleasure from these machines," and added: "These are good, hardworking people who can't afford country clubs or symphony orchestras, so the neighborhood tavern becomes their country club and the juke box their symphony."

Attorney Baldwin termed the bill's controversial preamble a "tremendous insult" to his clients.

#### No Gambling Conviction

"I'm not going to suggest to you that there is no gambling on these machines," he said. But he went on to remind the council that no conviction for gambling on pinball machines has been made in the county for many years.

County Police Chief Robert J. Lally had urged that the machines be banned because it is impossible to enforce the present law, under which persons must be caught in the act of paying off.

At the March 31 preliminary hearing, two New York City police officials, at the invitation of the Administration, testified to the effectiveness of their similar legislation in ridding New York of coin machine gambling. "We don't have any problem with slot machines or pinball machines," declared Louin Roos, (Continued on page 54)

### A Vital Link

EDITORIAL

Trade associations, like motherhood and baseball, are generally thought to be among the good things in the American way of life, but like the latter two, their positive effects can often be obscured.

During a convention of the National Vendors Association in Chicago last week (reported in full in Billboard's Bulk Vending department) a U.S. congressman of stature hit one of the key reasons why trade associations should not only exist, but are a very necessary part of our democratic process.

Rep. Daniel Rostenkowski (D., Ill.) called trade associations "the voice of the people," noting they "play an essential role in acquainting elected representatives with public problems."

This is a new way of stating an easily forgotten point. In the democratic process, we have a chance to have our voice heard in government. But unless that voice is used, and used effectively, it serves no purpose.

In West Virginia recently, operators were successful in defeating five separate pieces of discriminatory legislation, one of which alone saved the State's operators upward of \$50,000 per year. The West Virginia Music and Vending Association played a key role in the victory.

Were it not for the work of a national association-Music Operators of America-operators long ago would have been assessed copyright payments by such performance rights societies as ASCAP and BMI.

Operators in such States as Virginia, New York, Nebraska, California. South Dakota and Illinois don't have to be told that the best way of getting a hearing before lawmakers or other State and local officials is through their individual State associations.

The U.S. Treasury is now studying a change in coinage because of a national silver shortage. The coin machine industry has indicated it is in favor of any coin which will work in existing coin mechanisms and has made numerous appearances before government officials. Leading the fight is the National Automatic Merchandising Association, the vending industry's trade group and such associations as MOA and the coin-operated laundry and dry-cleaning associations.

The list is endless, but the point is obvious. As a single voice, an operator represents only himself. Through an association, he speaks for an entire industry.

Nearly all the testimony against the measure came from Irving Goldner, president of the Maryland Amusement Machine Operators Assn., Paul J. Feeley, AMO attorney and Maurice W. Baldwin, an attorney for the

Goldner called the proposed legislation "insulting to the thou-

# Denver School Has First Grads

DENVER-The Institute of Coin Operations, a training school for vending, music and amusement equipment mechanics, will graduate its first 15-man class April 22.

According to Jack Moran, founder of the school, the graduates will be immediately placed with operating firms in the Denver area. The second class has been enrolled and is to begin classes Monday (12).

Certificates will be presented to the first group of grads at a banquet. Moran told Billboard he is arranging for a speaker from the Music Operators of America on that occasion.

The budding mechanics attend classes five days a week for five months, receiving instruction in theory, basic electronics systems and reading of schematics. Considerable time is also spent giving the students on-equipment experience.

Because of the acute shortage of qualified servicemen in this area, firms with which trainees are placed readily pay the \$500 tuition fee, Moran reports.



SOUTH DAKOTA DISCOTHEQUE installation in the Surfwood Club at Aberdeen is inspected by John Trucano (right), of Deadwood, a member of the board of directors of the State and national trade associations. Solly Rose, of Lieberman Music, Minneapolis, explains how it works. Dean Schroeder, of Aberdeen, contracted the installation.

Continued from page 1

"I would love to see all records on 331/3," said Harry Rosen, vice-president of David Rosen, Inc., Philadelphia Rowe-AMI distributor. "For one thing, it would cut down our inventory, which is double now because we have to stock both 45 and 331/3 speed records."

Bernie Boorstein, who operates a one-stop at Freeport, N. Y., said one-speed "makes a lot of sense. It wouldn't improve my business any, of course, but I think both manufacturers and operators would gain." He pointed out that operators now had to have machines with both speeds on their routes. One of his customers, he said, had switched over 20 to 30 machines from the old one-speed-only to the dual speed machines during the past few weeks. This, in effect, is the main criticism.

Eric Bernay, head of A-1 Record Sales, Inc., said, "Forget it. It would be the kiss of death." There are too many machines out which will handle only 45-speed records. "You can't scrap an entire industry. What would you gain with one-speed?" He said that a large percentage of the machines operated by his customers were still 45-speed-only machines.

Bernie Boorstein voiced what may be worrying record manufacturers: if popular tunes

were recorded on 331/3 speed, album sales could drop off.

It's quite obvious record manufacturers will have to do the triggering on the change-over. Meyer Parkoff, head of Atlantic New York Corp., Seeburg distributor, brought up the argument that might bring about the change. "More and more juke boxes are being turned out that are capable of stereo, but most stereo is available only on 331/3 speeds. Thus, the full capabilities of most machines are now being realized."

Harry Rosen also felt that stereo music would be the determining factor forcing the changeover. "Stereo is gaining

more momentum every week. I feel that in the future there won't be anything but stereo."

On the other hand, Harry Siskind, a Brooklyn operator, believes that the one-speed idea is "all wet." "You've got to have both speeds," he said. He felt that "maybe in time . . . five, six or seven years . . . when 45-speed machines will be old ... operators can change to the dual-speed machines. This would solve their programming problems."

He was not in favor of 331/3 singles, saying that a lot of good old songs were made only in the 45 speed. Anyway, he said, (Continued on page 54)



ROWE AC DISTRIBUTORS and sales managers gathered in Chicago's Sheraton Hotel last week for briefings on the firm's new discotheque program. Ed Claffey (left), general sales manager, and Fred Pollak (right), vice-president in charge of marketing, conducted the session. Similar meetings were held in New Orleans and Whippany, N. J.



# Calamari Named **Bally Sales Mgr.**

CHICAGO — Bally veteran Paul Calamari was last week named sales manager of the firm by Bill O'Donnell, president. Calamari has been with Bally since 1937, starting as a production worker on the assembly lines, later working in engineering on the development of several Bally games.

O'Donnell noted that "Paul is one of the most widely known men in the industry. His background is production and engineering specifically qualifies him for the job of daily contact with Bally distributors."

During World War II, Calamari served in the Army, returning to Bally where he was instrumental in setting up the industry's first service schools. In 1946, he was appointed chief field engineer and traveled ex-



#### PAUL CALAMARI

tensively throughout the U.S. and Europe.

In 1963, he was appointed to a sales promotion post, assisting O'Donnell.

### **Coin Location Grosses Up**

WASHINGTON - Establishments featuring coin-operated amusement devices, including juke boxes, grossed \$283 million in 1963, a jump of 23.3 per cent in gross take over 1958, according to Census Bureau's advance figures on Selected Services for its 1963 census of business.

Commerce department includes in this category coinoperated amusement devices and juke boxes either on location or in amusement parlors or arcades. Games in the establishments surveyed include pinball

machines, mechanical games, slot machines where legally authorized, and others. Penny arcades and amusement parlors come under this category.

Payroll for the coin-game locations amounted to \$50.2 million, and there were 11,142 paid employees as of Nov., 1963. In addition, Commerce says 4,794 proprietors helped in running the businesses. Census points out that many establishments of this type are seasonal, and paid employment is at its lowest in November, when payroll figures are collected for the Commerce survey.

### SINCE 1912 **Munves Brothers on the Move**

NEW YORK - Mike and Joe Munves are far from taking life easy despite the fact that the coin machine and arcade business has been their prime interest since 1912. The brothers have just refurbished their entire 10th Ave. building, enlarged their groundfloor showroom facilities, embarked on U.S. and foreign distribution for several new amusement devices and have even created another new coin-operated machine that should be making money for operators for many years.

Brother Mike prefers to let Joe do most of the talking but comes into a conversation from time to time with a humorous comment or reminder for brother Joe to mention a certain topic, event or individual. Joe said, "we've now got a nice showroom on the ground floor where people can come and look at our new items. We've been talking about it for a long time. Now we've done it."

#### Museum-like Displays

Upper floors of the building contain a veritable treasure of old-time coin-operated devices, many of them originals by Mun-

**Bart Makes** Noise With Wurlitzer

By GODFREY LEHMAN



MIKE MUNVES "You tell 'em. Joe"

ves. The opportunity to see such machines, refurbished and in perfect working condition is a most pleasurable one. Coin operators and arcade and park owners from all over the world still not only remember fondly when such machines made good profits for them but also frequently comment on having one of the machines still in service.

The secret of much of the Munves success is the quality that has been built into their products. Joe points to machines bearing the Munves mark and proudly calls attention to the way certain items have stood the ravages of time.

Joe recently attended the Chicago convention of the National Association of Amusement Parks, Pools and Beaches, where the firm showed new equipment and acquired other devices for distribution.

be provided to accommodate any foreign coins.

The mirror stops its cycles in a position that gives it the appearance of a normal mirror. This takes advantage of the normal attraction any person has to a mirror when they pass one. It can be set to stop its cycle at a predetermined position other than normal and also can be set for free operation for those wishing to use it as a bally.

The Munves firm also has acquired national and international distribution rights to the Fish Bowl Race, a group game that is played by directing streams of water from a pistollike device at plastic fish. Striking the fish in the mouth moves it up a rod. The more accurate the aim, the quicker the player's fish climbs and becomes the winner.

Another item acquired for distribution to parks and arcades is the "Rainbow" two-player machine which utilizes some of the principles of Fascination. The new game, like Fascination and Top Gun, are developments of John T. Gibbs, Taylor Engineering Corp. of California.

"We're always looking for new ideas . . . and have an open door policy for anyone who wants to come in with one," said Joe.

And Mike chimed in, "Don't overlook our enlarged service and repair department."

A lot of coin businessmen wouldn't know where to find a part or a new machine were it not for the efficient Munves operation.





SAN FRANCISCO—Anthony Bartholomew, known more familiarly as "Bart," knows the music business because he spent most of his career as an operator in San Diego. Bart is the just-named manager of the northern California distribution offices of The Wurlitzer Co., here. In his new post, Bart plans to introduce several new services for operators.

San Francisco Wurlitzer has started a Fac-

tory Service School every other Tuesday. The school is a free service for mechanics and operators and consists of BARTHOLOMEW instruction in the maintenance and mechanics.

Instruction is given by Leonard Hicks, who has been in the Los Angeles offices of Wurlitzer. Classes are held both during the day and in the evening. Some 14 persons attended the initial classes.

The new manager is also planning to make a series of visits to operators throughout his territory in northern California and northern Nevada.

Other moves have been made in the office. Ken Tvete has become manager of the parts department and a floor salesman. He was formerly with the Music Box One Stop which was closed last fall, and most recently has been manager of Studio Records, a retail store in Oakland. Tvete succeeds Stu Brickley who has been moved to the amplifier department.

Jim Ellison, service manager, will also join the sales department in April, increasing the sales staff to three persons. He is succeeded in that position by Hugh Darnell, who was a mechanic.

#### New Laff Mirror

An item that forced expansion of production facilities is the new Laff Mirror. Joe calls it "10 mirrors in one." He pointed out that "it is one mirror that provides all the interest and fun that people used to get at a fun house. But there, they have to walk from one mirror to another to get the amusing effects. With our new Laff Mirror, the customer stands still in front of the mirror and it provides all the interesting and humorous effects." It is set for 10-cent operation and can



MIKE MUNVES CORPORATION. New York, is now distributing the Mechanical Laff Mirror designed for coin operation on locations ranging from supermarkets to amusement parks. It is almost seven feet high and features a special stainless steel mirror that automatically changes positions. Priced at \$495, f.o.b. factory.



BILLBOARD, April 17, 1965 Copyrighted material



### Seeburg Rec-o-Dance

alone have the musical content, the 3phase stereo sound quality, and the distortion-free volume necessary for Discothèque play.

And they're the only dance records that provide the expert 3-way programming designed by Seeburg — now proved in use in thousands of Seeburg Discothèques—as a builder of food and beverage business.

This is where locations make the big money. And it's the most powerful incentive you can offer to get your locations to set up Seeburg Discothèques. Rec-o-Dance records are the secret that makes a Discothèque go go go! They pack the dance floor. They keep the bar busy. Because they're designed to do both!



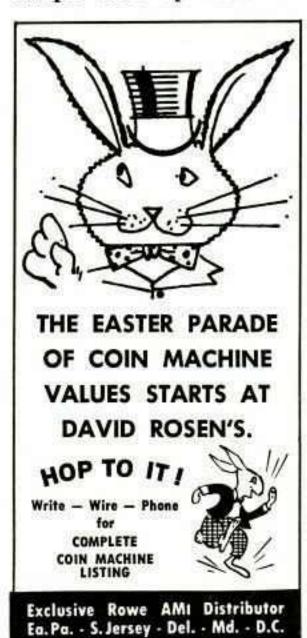
They are exclusively yours with Seeburg Discothèque.

# Seeburg ance are the only records in the world purposely designed for continuous Discothèque dancing and listening.



### TED WELCH Sawdust, Soybeans 'n' Service

OTTUMWA, Ia. - Gentlemannered, teetotaling Ted Welch permits himself but two excesses. He wears a diamond stickpin close up under the



DAVID ROSEN INC

855 N. BROAD ST., PHILA., PA. 19123

Phone: (215) CEnter 2-2900

Sales Manager

knot of his tie when he dresses up, and he operates the most extensive string of games, phonos and venders in the Hawkeye State.

Welch launched his operation in Centerville, Ia., 33 years ago when that Southern Iowa town was the crossroads of the thriving lower-Iowa, upper-Missouri mining region.

"But now that industry is dying out," Welch reports wistfully. "Our economy is based on the soybean crop today. Incidentally, the crop was good this year. Even the kids have plenty of coins to spend on games and juke boxes."

Welch's operation is now centered here. His foreman, Boyd Mullins, with six assistants, tends 250 phonographs, 800 games and dozens of vending machines located within a 150 - mile radius of town. Ted's Novelty Co., as the firm is known, diversified into vending two years ago.

#### **Honky-Tonk Holdout**

The Welch operation may well be one of the most extensive "honky-tonk" holdouts in the Midwest.

"The best year-round music spot for us is the honky-tonktype tavern," the operator asserted. "In fact, one of my biggest money-makers is a ramshackle roadside inn with a sawdust floor and bar and booths



#### TED WELCH made of rough, unpainted planks covered with linoleum."

Properly programmed in such a spot, Welch said, is c&w and r&b material.

Another anachronistic aspect of the Welch operation is the continuation of nickel play.

"Fifty per cent of our machines are retained on 5-cent play. It's an incentive for kids to play. We make more money -although it takes more playconstant play-to achieve it.'

Set Their Clocks

Despite the rural flavor of the operation, it shouldn't be assumed that modern methods have bypassed this business. Vital to a profitable operation, Welch emphatically declared, is "service. We offer careful and considerate service. We cover every location every two weeks -always on the same day and always at the same hour on that day. Location owners can set their clocks by the arrival of our servicemen!"

According to Welch, it is often easier to sell a location on skilled and adequate service than on equipment. Coming from one of the industry's notable and wise old gentlemen, that is an opinion well worth noting.

### DISCOTHEQUE RECORDS

#### Selected for Operator Programming

The following single records have been selected by the Billboard Review Panel and are recommended to operators for discotheque programming.

ARTIST

The Beatles

The Beach Boys

Mindbenders

Elvis Presley

Petula Clark

Shirley Ellis

The Searchers

Marvin Gaye

The Newbeats

Bobby Dylan

**Chubby Checker** 

Gary Lewis & The Playboys Liberty 55778

Glenn Yarbrough

Martha & the Vandellas

Freddie & The Dreamers

Wayne Fontana & the

#### HOT 100 TITLE

EIGHT DAYS A WEEK NOWHERE TO RUN I'M TELLING YOU NOW **DO YOU WANNA DANCE** GAME OF LOVE

DO THE CLAM I KNOW A PLACE THE CLAPPING SONG BUMBLE BEE

I'LL BE DOGGONE BABY THE RAIN MUST FALL THE BIRDS ARE FOR THE BEES SUBTERRANEAN HOMESICK BLUES DO THE FREDDIE COUNT ME IN

#### SPOTLIGHTS

IT'S GOT THE WHOLE WORLD SHAKIN' Sam Cooke		RCA Victor 8539
IT'S GONNA BE ALRIGHT	Gerry & The Pacemakers	Laurie 3293
DON'T LET THE HAND KNOW	Joe Tex	Dial 4006
SHE'S COMING HOME	The Zombies	Parrot 9747
HONEY I NEED	The Pretty Things	Fontana 1508

### Mo. Ops Click With 'Theque

#### **By EARL PAIGE**

ST. LOUIS-A survey of area discotheque installations here reveals the well-organized promotion on the part of the staffers at L & R Distributing Co. who launched the Seeburg disk-dance format with a premiere showing at the Playgirl Club earlier this year. But while the enthusiasm of metropolitan operators may have been expected, the survey is revealing that discotheque is also successful in many out-State areas. An excellent examplecoinman George Close's installation in the Club 79 in Winfield, Mo., which has a population of 477. "People around here have

never seen anything like this," Close reported, and much the same sentiment came from Bill Meese whose installations in the Castaways Lounge in Crystal City, Mo., and the Magic Carpet in Festus, where his amusement company is headquartered, have been highly successful.

LABEL

Capitol 5371

Gordy 7039

Tower 125

Capitol 5372

Fontana 1503

Congress 234

Kapp Winners

Tamla 54112

Hickory 1305

Parkway 949

RCA Victor 8498

Columbia 43242

Circle 49

**RCA Victor 8500** 

Warner Bros. 5612

#### SPRING . . . THE TIME TO BUY Smokeshop, new, write for special prices and CIGARETTE VENDORS Corsair 20, 20 col....\$125 Corsair 30, 30 col.... 135 Continental 30,

225

CANDY VENDORS DuGrenier Candy-

ARCADE SPECIALS 25 Watling Fortune 

Continental 30,	DuGrenier Candy-	25 Assorred IC
830 cap 225	mart, 8 col\$125	Sidewalk Engin
DuGrenier, 11 col 125		10 Model =9 Au
DuGrenier M20,	Stoner 6 Col., 102 cap. 115	Photo
720 cap 225	Stoner 8 Col., 160 cap. 150	3 Mercury Floo
Eastern Elec. Mark,	Stoner 8 Col., 180 cap. 185	Grippers
11-22 col 110	Stoner 11 Col.	Foot Vibrators
Eastern Elec. C12 100	Stonermatic, 260 cap.	Genco Grandm
National 9M, 9 col., 95	U-Select-It J, 74 cap 65	
	U-Select-It, 188 cp.,	Standard Metal
National 9ML, Low., 110	2 col 125	Typers
National 11ML, 11 col. 150	Shipman, 6 col 75	Williams Crane
National 113, 13 col 215	Northwestern Sweet	Williams Road
National 222, 22 col 295	Sixteen 245	United Bowl-a-
LeHigh, 12 sel 85	Rowe Showcase,	20'
Rowe Commander,		Bally Bowlers,
11 col 125		bany bowlers,
Rowe Ambassador,	Rowe Tasty, 20 col 350	Carl State and A
14 col 125	Rowe Candy Mer-	BASEBA
Rowe 20 700E, 20 col. 175	chant, 7 col 95	<b>Bally Big Innin</b>
Rowe 20 700M 175	Westinghouse Candi-	<b>Bally Heavy Hi</b>
Rowe Riviera, 20 col 325	mat, 8 col 230	
Seeburg E-1, 22 col 125	Westinghouse Candi-	Bally Batting P
Seeburg E-2, 22 col 150	mat, 9 col 245	<b>Bally Targette</b>
	Automatic's Candyshop,	Chicago Coin B
Smokeshop Slimline	700 cap., new, write for	Chicago Coin
V-18 150	special prices and cir-	Bull's-Eye
Smokeshop Slimline	culars.	Midway Top Ha
V-27 195		Un. Bonus Base
Smokeshop Slimline	DAIRY VENDORS	
V-36 250	Vendo Pre-Select	Un. Yankee Ba
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	Vendo Post-Select	Wms. Big Innir
	Milk 450	Wms. Short Sto
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and an	pre-select 325	Wms. Major Le
D)	Vendo Ice Cream,	Wms. World Se
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ng .....\$150 litter .. 165 Practice 175 e ..... 175 Big Hit. 250 145 1at .... 395 seball .. 225 aseball. 210

Swat ... 110 itter ... 225 ing .... 395 op .... 165 eague.. 375 ieries .. 295 lam ... 450

2029 PROSPECT AVE , CLEVELAND 15, OHIO

All Phones, Tower 1 6715

### Live Talent For N. H. Clubs

CONCORD, N. H.-Juke box operators could be affected by one of the latest bills to be introduced in the New Hampshire Legislature. It would permit "live entertainment" in social clubs, at any time during the week, and other places where liquor or beer are served. The proposal would create more jobs for musicians in the State, according to its sponsor, Rep. Laurence M. Pickett of Keene, who also introduced the bill which gave New Hampshire the nation's only State-operated sweepstakes lottery.

### N. C. M. D. A. THE GROWTH ASSOCIATION

DIN

#### **THOUGHTFUL DISTRIBUTORS**

- · do not think of trade association work as a miraculous thing whose magic will perpetually insure their firm, if a member, against red ink.
- conclude that successful trade association work is not self-starting-that it can come about only through the sustained enthusiasm of people who must express themselves FIRST THROUGH JOINING THEIR OWN TRADE ORGANIZATION and then HELPING TO MAKE THE PROGRAMS ADOPTED FUNCTION EFFECTIVELY.
- DO NOT propose to participate in the better conditions brought about by THEIR TRADE ASSOCIATION in their field WITHOUT DOING THEIR SHARE.

ARE YOU A MEMBER OF YOUR TRADE ASSOCIATION?

The Mantle of Distinction --- Membership in NCMDA!

### THE NATIONAL COIN MACHINE DISTRIBUTORS ASSOCIATION

30 North La Salle Street, Chicago, Illinois 60602

# **Court Rules** Texas Tax OK

AUSTIN, Tex. - The State may levy ad valorem taxes on coin-operated machines even though they are on a United States military installation, the Third Court of Civil Appeals ruled. The court reversed a lower court judgment which awarded \$1,342 to W. Henry Adams, who sought recovery for taxes he paid on amusement machines at Fort Hood.

"It is conceded that the taxes, the recovery of which are sought, were properly calculated and are not recoverable unless the location of the amusement machines on the post during the period for which the taxes were paid precludes the State from levying and collecting taxes thereon,' said the court's opinion by Associate Justice Robert Hughes.

The 157,588-acre tract of land for the fort was conveyed to the federal government in September 1950, but the State retains the right to levy taxes on personal property privately owned by persons, firms or associations, the court said, even though the deed of cessation to the government did not contain that reservation.

#### **Bar Business Up**

Operators east of the Mississippi here like G. C. Spangenberg, who has just installed a discotheque in the Roadhouse, Ill., V.F.W., and the Victory Amusement people who have an installation in the Lamplight at Lebanon, Ill., are all reporting an increase in collections and in bar business.

"Bar business is the big surprise," reported Lawson Obermiller, of Obermiller Bros. Amusement Co. over in Columbia, Mo., "that, and the fact that a lot of spots can now cut down on the expense of live music."

The sentiments of urban operators are also reflected by many local coinmen here in the city. The Starlight Ballroom has been doing great business for O.K. Novelty and one of the best discotheque spots in town is the Carousel where Anthony Novelty has made an installation.



WITH A PORTRAIT of Enrico Caruso as an appropriate backdrop, Patrick O'Malley, (center) Auto-matic Canteen Co. of America president, signs a 10-year contract to operate restaurant facilities in New York's Metropolitan Opera House in Lincoln Center.

BOB SLIFER **Executive Director** 



**Our 17th Year** 



Phone: STate 2-6096

# S. D. Ops' Convention Highlights



**REGISTRATION** at Alonzo Ward Hotel sees associate member Warren Sandler of Minneapolis checking in for two days of business forums. (Billboard staff photo)



TETE A TETE here is between Mrs. Janet Trucano, mother of the association's past president, and Kenneth Glenn of St. Paul, one of the association's longtime supporters. (Billboard staff photo)



"REMEMBER THE GOOD OL' DAYS," says Harold Scott during banquet speech. Scott, a longtime officer in the South Dakota association, gained national industry recognition for his monthly newsletters. (Billboard staff photo)

# **Des Moines Ops Find** It Pays to Advertise

#### By JEAN LEMMON

DES MOINES-Des Moines coin operators are experimenting with whether or not it pays to advertise. The past several weeks have shown a great increase in radio and newspaper advertising by operators and the selling point of the ads is their coin machines, rather than menu specialties or atmosphere.

Scopitone is just beginning to emerge in the Des Moines area with nine locations featuring the new entertainment. Operators from Le Salon Blue in Des Moines' Savery Hotel, the Fluer Tap, Dominoes, Merle Hay Lanes, Greenwood Lounge, Executive Lounge, two Holiday

Inn motels and the West Des Moines Vet's Club have joined forces to share radio advertising playing up the new Scopitone. A solid schedule of spots has been aired on KCBC-Radio, Des Moines' good music radio station.

Al (Babe) Bisignano, owner and operator of Babe's, a wellknown Des Moines restaurant, is trying for results with newspaper advertising for his Discotheque by Seeburg, with the Seeburg name prevalent in large ads on the entertainment pages of Des Moines papers.



# Ski 'N Skore **Scores During Philly Show**

PHILADELPHIA — A coinoperated Ski 'N Skore game proved to be the biggest attraction of all last week's third annual Travel and Resort Show in the Philadelphia Armory.

The machine, exhibited by Joe Ash's Active Amusement Company, had a constant line of youngsters waiting to try their skill at sliding down a miniature ski slope.

Frank Ash, company sales manager and son of the company head, termed public response "Phenomenal."

### DEL COLEMAN NAMED TO CHI CIVIC POST

CHICAGO - Delbert Coleman, Seeburg board chairman, was last week named to Chicago Mayor Richard Daley's Urban Renewal Board. Coleman takes the unexpired term of Remick McDowell, board chairman of People's Gas, Light & Coke Co., which runs through Jan. 1, 1967. Coleman serves in the honorary civic position without pay. The board deals with slum clearance and conservation.



### beauty! big sound! wide selection!



Model 424

### new ROCK-OLA **Princess Royal**

Never before has such beauty, quality of sound, compactness and versatility been combined in one phonograph! Rock-Ola's new Princess Royal plays 100 selections of 331/3 or 45 RPM, 7" albums or singles, stereo or monaural. Exclusive Rock-Ola Mech-O-Matic Intermix. Only 301/2" wide and 431/2" high. Famous Rock-Ola quality and design mean less servicing . . . longer, trouble-free life. Beautiful Walnut Conolite sides.

LOOK TO ROCK-OLA FOR ADVANCED PRODUCTS FOR PROFIT Rock-Ola Manufacturing Corp. 800 N. Kedzie Ave. . Chicago, 111. 60651

### **Seeks Doubled Cigaret** Tax

SPRINGFIELD, Ill. - Gov. Otto Kerner last Wednesday (31) asked for a doubling of the State cigaret tax to help meet his \$4 billion plus budget request for the next two years.

Public utilities, gasoline and race track taxes were also singled out for increases.

If the State Legislature follows the Governor's recommendation, cigaret taxes will go from 4 to 8 cents per pack.

According to Bill Poss of Aurora, president of the Illinois Coin Machine Operators Association, the increase would mean for most cigaret vending firms an across-the-board pricing arrangement of 35 cents per pack.

"For many operators, this would mean a slight increase in profits," he said.

### ELLIP'POOL, TIC-TAC-TOE GETS HEAVY EXPOSURE

BALTIMORE-Great Lakes Games Corp.'s Elliptipool and the remote-control games of Orbit Manufacturing are being introduced to operators in one of the most ambitious series of distributor shows in recent years.

The latest in the series will be held Tuesday (13) at General Vending Sales Corp. here, hosted by Harry Hoffman and George Goldman. On Sunday the same distributor showed the equipment to Virginia operators at the William Bird Hotel, Richmond. On March 29 Harold Hoffman and Clint Shockey, of Royal Distributing, Inc., Cincinnati, held open house for area operators, exhibiting the games. On March 30 Dick Gilger, of the firm's branch in Columbus, Ohio, hosted a similar affair. Elliptipool inventor Art Frigo has been present at the numerous shows held to date. The merchandise campaign, which utilizes elegant invitations to area operators, is the brain child of Bill Weikel.

Active makes a point of exhibiting at public shows in an effort to build consumer acceptance for its products. Ash estimated that thousands of potential players were developed at last week's show.

In addition to the Ski 'N Skore device, Ash also exhibited a coin-operated billiard table.

### \$5,660 for **UJA Fund**

NEW YORK-The Coin Machine Division of the United Jewish Appeal of Greater New York has received \$5,660 in donations thus far toward its annual fund drive, it was announced at a meeting Wednes-day night (31) here at the Statler Hilton Hotel. More than 160 tickets have been sold for the June 19 victory dinner.

Mr. and Mrs. Max Bloom, a location owner, celebrated their 32d wedding anniversary at the meeting.

# UNREPEATABLE **OFFER!**

Limited Number of **Fully Re-Conditioned** SCOPITONE

**Film Boxes** 

### In First-Class Condition with

### **Good Selection of Films**

PRICES UP TO 30% BELOW **ORIGINAL COST, DEPENDING** ON QUANTITY ORDERED

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April 17, 1965, BILLBOARD

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### Our modern new Factory is devoted exclusively to manufacturing

### SCHMELKE

### QUALITY CUE STICKS

**Professional Design-Long Life** 

Write for details.

SCHMELKE MFG. CO.

SHAKOPEE, MINNESOTA

### ALL MACHINES READY FOR LOCATION

Gottlieb Flipper Clown	\$195.00
Gottlieb Gaucho	345.00
Seeburg B	75.00
AMI Continental I	375.00
AMI 200 Sel. Wall Boxes. Ea.	35.00
Seeburg 3W1 Wall Boxes. Ea.	12.95
Seeburg 200 Sel. Wall Boxes. Ea.	35.00
Wurlitzer 5210 Wall Boxes	39.50
Kwik-Kafe Coffee Machine	55.00

Call, Write or Cable. Cable: LEWJO

-ewones Distributing Co. Exclusive Wurlitzer Distributor 1311 N. Capitol Ave. Indianapolis, Ind. Tel.: MElrose 5-1593

when answering ads . . . Say You Saw It in Billboard

# Dallas Ops Study Wurlitzer

DALLAS-Following on the heels of a highly successful servicing seminar in Atlanta recently, Wurlitzer held another in Dallas March 22-26 for some 19 servicemen and operators.

C. B. Ross, Wurlitzer service manager, and Karl Johnson, field service engineer, gave the students an accelerated course on circuitry, schematic reading and trouble-shooting.

Wurlitzer followed a formula which has become a standard. Students are divided into two groups. One gets the electronic course, the other is given a session in complete teardown and reassembly of the Wurlitzer Model 2900.

Then the two groups change. On the final day, deliberate malfunctions are set up in the machines and the students try their hand at trouble-shooting.

Winding up the school was a banquet Thursday evening (25), at which time certificates were awarded the class. Ralph D. Cragan, district sales manager for Wurlitzer, attended the dinner.

### **Picture Group Honors Pries**

PHILADELPHIA-Ralph W. Pries, vice-president of Berlo Vending Co., a division of ABC Consolidated Corp., has been named recipient of the annual Benjamin Franklin Award of the Motion Picture Preview Group. The organization, a women's group identified with the motion picture industry, will present the award to Pries at its annual award luncheon Thursday (8) at the Barclay Hotel.

Eastern Tabs Two for Post

PHILADELPHIA - Eastern Vending Distributors, Seeburg outlet here, has named Roy Prince and Joseph L. Furjanic sales supervisors of its full line vending sales.

Jon Brady, Jack Eskew and Ralph Cragan.

Prince was formerly assistant manager of technical training and joined Eastern in 1951.

Furjanic was formerly a consultant in the insurance business.

### **D&R** Industries Names Rogness

WURLITZER SERVICE SCHOOL graduates who completed a recent five-

day course in Dallas are, rear row, left to right: Clyde D. Gage, Howell

J. Grisham, Jules J. Hebert, Charles B. Cox, M. J. Keel, Lewis L. Soule,

Joe DiMatteo and Victor J. Janosec. Center row, left to right: Woody

W. Richardson, Lewis E. Taylor, Harold Johnson, Raymond Chvojka,

C. O. Alston, Thomas Prophet, J. W. Morton and H. O. Bussey. Front

row, left to right, C. B. Ross (Wurlitzer service manager), Karel John-

son (field service engineer), James Meech, Gene Williams, Edd Owen,

20

CHICAGO-D&R Industries. suppliers to the coin trade nationally, has announced the appointment of Dean Rogness as salesman for Minnesota, Wisconsin, Iowa and Missouri.

The border cities of Kansas City, Kan.; Omaha, Neb., and Sioux Falls, S. D., will also be serviced by Rogness.

The appointment, announced by D&R partners Richard Utanoff and Dennis Ruber, expands the firm's field sales force to five. A sixth representative will soon be added for the Illinois-Michigan-Indiana region.

# **Oregon May** Tax Smokes

SALEM, Ore .--- The only State in the nation without a cigaret tax may soon have one.

The House Taxation Committee of the Oregon Legislature has approved a 5-cent-a-package cigaret tax with 20 per cent of the revenue earmarked for cities.

The bill would be on the primary election ballot in May 1966.

In its original form, the measure sought a 4-cent tax, but Rep. Robert F. Smith of Burns, House Republican leader, moved to increase it to 5 cents, with the extra cent going to the cities. The State's share of the expected revenue would be used for local property tax relief.

### **New Cue Tip On Market**

ST. CLAIR SHORES, Mich .--Billiards Research and Development, better known as BRAD, has marketed a new cue tip of the stem plug-in type, using polyurethane as a base material in manufacture.

According to company President Howard Reinhart, the new tip "holds chalk better than most leathers and answers a great demand from the industry."

Added Reinhart: "It won't come off."

The new tip is now in distribution and was shown last week to New York operators at an open house and service school at Bilotta Enterprises, Inc., offices in Newark, N. Y. Bilotta and business partner Joe Agrilla are distributors for the new product.



Rogness, who is married and has five children, is headquartered at 127 Second Avenue, North, Albert Lea, Minn.

The manufacturer is located at 24011 Talbot Avenue here.



A COIN-OPERATED COPYING MACHINE, produced by the Federal division of the Victoreen Instrument Co., Garden City, N. Y., is finding favor in a number of bowling alleys around the country. "For 25 cents, bowlers can take home a copy of their score," the company points out. The unit is simply plugged in and requires no special installation. The company also offers special Vico-Matic promotion package of displays to build traffic.



### **U. S. Mulls Cigaret Health** Warnings: Fear for Minors

WASHINGTON - Government might one day be asked by the Public Health Service to consider legislation to keep vended cigarets out of the hands of minors. The subject came up during last week's hearings by the Senate Commerce Committee on bills to put health hazard warnings on cigaret labels, and possibly on cigaret advertising.

While members of the Senate committee split on the subject of health hazard warnings in cigaret advertising-most favoring only a general warning on the package-all agreed that industry should try to prevent youngsters from acquiring the cigaret habit. Doctors testified that youngsters in fourth and fifth grades are starting to smoke, where once high schools or junior high schools were the starting places.

It was pointed out that a number of States forbid the sale of cigarets over the counter to minors, but "no one can stop them from buying cigarets in a public vending machine."

Sen. Warren Magnuson (D., Wash.), chairman of the Commerce Committee, said Surgeon General Luther Terry had not asked for "remedy" from government in vending of cigarets available to minors, but "the day may come when he will."

The Federal Trade Commission has already completed rulemaking which will require hazard warnings on cigaret labels and in advertising by July 1, 1965, but congress may legis-



late to take the matter out of the agency's hands, especially in the advertising area. The House Commerce Committee begins hearings this week (Apr. 6) on bills to bar the FTC from authority on cigaret hazard warnings, and set up a federal standard health hazard warning for cigaret labels.

### **General Vending Elects Officers**

BALTIMORE - The board of directors of General Vending Sales Corp. here has elected Harry Hoffman president, and George Goldman, vice-president, secretary and treasurer.

The corporate move was necessitated by the recent death of Irv Blumenfeld, long-time

partner in the distributorship with Goldman and Hoffman.

"Our continuity of service is unbroken and our policies are the same," announced Hoffman.

The firm's service department is under the direction of the veteran Irv Block.

Sales chief for the Washington-Baltimore region is Irv Golenbeck. Jerry Harris is the firm's Virginia representative. Corporation controller is

Arnold A. Kaminkow.

### **Texas Eyes** Bill to OK Free Games

AUSTIN, Tex-Sen. George Parkhouse of Dallas has introduced a bill in the Texas Legislature here which would legalize free games on pinball machines in Texas by specifically exempting them from a law prohibting gambling.



- April 14-St. Joseph Valley Music Operators monthly meeting, South Bend, Ind.
- April 24-Coin Machine Operator Association of South Carolina, social and business meeting, Columbia, S. C.
- April 24-NAMA State Council Annual Meeting, Portland, Ore., Sheraton Motor Inn, 1000 Northeast Multnomah Street.
- April 25-Illinois Coin Machine Operators Association meeting, Chicago.
- May 1-NAMA Oklahoma State Council annual meeting, Skirvin Hotel, Broadway and Park Avenue, Oklahoma City.
- May 8-NAMA Illinois State Council meeting, LaSalle Hotel, 10 North LaSalle Street, Chicago.
- May 14-St. Joseph Valley Music Operators monthly meeting, South Bend, Ind.
- May 15 NAMA Tennessee State Council annual meeting, Hotel Peabody, Memphis.
- May 16-Music Operators Association of North Carolina meeting, Manger Motor Inn, Charlotte, N. C.
- May 18 Associated Buyers Club of Chicago meeting, Neilson Restaurant, 7338 West North Avenue, Chicago.

### Wurlitzer Ups Stock Dividend

CHICAGO - Wurlitzer has increased its quarterly stock dividend from 20 to 25 cents, or \$1 per share per year.

The dividend is payable June 1 to shareholders of record May 6, 1965.





Bally Deluxe Club Bowler\$	95.00
Bally DeLuxe Jumbo Bowler .	95.00
Gottlieb Sunshine Pinball	50.00
20 ft. American Shuffle Board	195.00
Corsair 20 Com- pletely Rebuilt .	95.00
Rowe_20-700 Com- pletely Rebuilt	175.00
Barrel O Fun 60	
Barrel O Fun 61	

Shoot A Line

Send 1/2 deposit to

Guerrini's 1211 W. 4th St., Lewiston, Pa.

### Say You Saw It in Billboard

# 'Be Specific,' Says Mitchell

CHICAGO—Speaking at a convention business session last week, NVA counsel Don Mitchell offered several practical suggestions to members regarding improved service by the association.

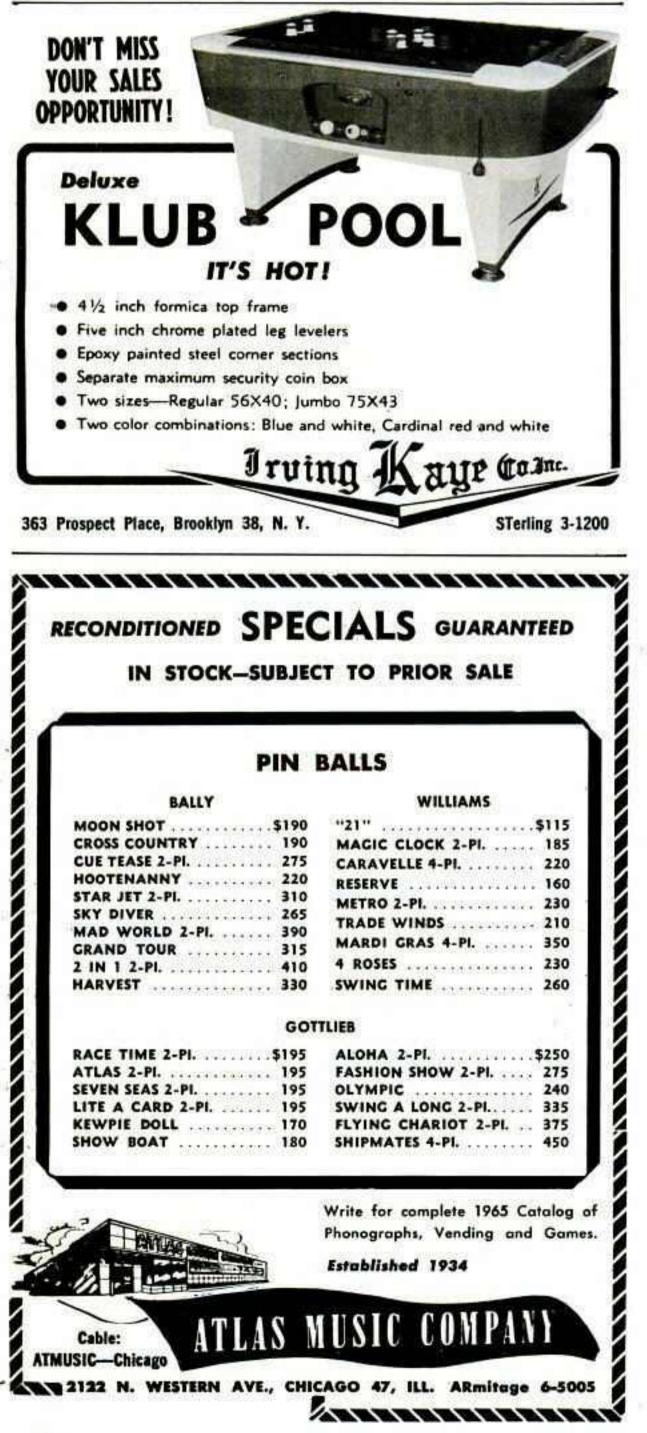
In a speech entitled "Who, What, Where?" Mitchell urged operators confronted by legal problems to "be specific."

Said the attorney, "Rumors grow faster than facts. Therefore, when trouble arises, find out 1) Who is involved, 2) What is involved (get it in writing) and 3) Where it occurred.

In "being specific," Mitchell said, "we'll avoid that other kind of BS."

### N. H. Kills Tax

CONCORD, N. H. — The New Hampshire House of Representatives has killed House Bill 52, which would have provided a 7 per cent mark-up on tobacco products for the cost of doing business in defining cost to the retailer under the Unfair Sales Act.



# CONMEN in the news

### PHILADELPHIA

James F. Hutton, president of the Business and Industry Services, Automatic Retailers of America, was honored by the Women's Auxiliary of the Mary Bailey Institute for Heart Research, at its April in Paris Ball Saturday evening (April 3) at the Bellevue-Stratford Hotel. Hutton was presented the group's second annual Gold Heart Award. The presentation was made by Dr. William Likoff, noted heart surgeon at Hahnemann Hospital here. Mrs. Leonard Weinfeld, chairman of the ball, said Hutton was chosen as the award recipient for his civic and charitable activities, which includes being president of the Mary Bailey Institute. He was previously president of Slater Food Service Management here when the company was merged with Automatic Retailers in 1961. His division of the company serves business, industry, government and military clients in 40 States and Puerto Rico.

The city has awarded the contract to operate vending machines in the newly built Municipal Services Building to the Macke Variety Vending Co. The firm's bid offering 26.8 per cent of gross revenues for three years was the highest offered. The Macke firm will put two beige-colored machines on each of the 16 floors of the new city office building. One machine will dispense coffee, and the other will offer cookies and candies. In addition, three of the floors will have an additional machine to dispense milk. Profits from the machines will be distributed among city employee groups and clubs.

It was a "double" celebration that Globe Consumer Discount Corp. tendered **David Rosen** on Sunday night (21) at the CR Club. Rosen is president of David Rosen, Inc., Rowe-AMI distributors in the area; and Globe Corp. has been a source of financial strength and support for the amusement machines industry for many years. The occasion was to mark a "double" event—Rosen's 50th birthday and his 25th year as a member of the board of directors of the Globe Corp. The celebration was staged by the officers and board of the corporation and only the immediate members of the Rosen family were invited.

Morris Schuchman, secretary and managing director of Globe, presented Rosen with a gold Variety Vending Co., local vending firm, announced that Jack Brackbill, supervisor of mechanics for the company, has been promoted to manager of maintenance and repairs.

#### MAURIE H. ORODENKER

#### SAN FRANCISCO

"Rosie" Rosenberg has joined Advance Automatic Sales as manager for music after about 15 years with the Emarcy Distributing Co., a coin machine distribution firm which has been closed. Louis Wolcher is general manager of Advance, which is northern California distributor for Seeburg. Peter DeLucca has been named manager of Nor Cal One-Stop, 1175 Howard Street here, succeeding Joyce Richardson who has joined a record distributor in San Diego. De Lucca has spent the past seven years as assistant manager at Nor Cal.

The first in a series of Cold Drink Marketing Conferences will be held at the Bellevue Hotel here on March 24 and 25 by the Seven-Up Co. of St. Louis. The conference will be addressed by Norman Murray, vender cooler manager, as well as vice-president and sales manager D. J. O'Connell. It is one of five to be held throughout the country in Oklahoma City, Minneapolis, Atlanta and Indianapolis, and will be attended by regional franchise bottlers.

Other speakers include fountain sirup manager Ray Wenstrom and western regional sales manager E. J. Cunningham of San Francisco.

Russ Catanho and Sam Tessler have broken up



their partnership of the last approximately five years and have opened separate businesses of their own.

The owners of the Oakland firm known alternately as Sam-Russ, Inc., and Oakland Automatic Sales Co. are both conducting coin-operated phonograph services, as well as auto-

MELONE graph

matic cigarette and other vending matchines. Catanho has moved to 19 Alice Street and retains the name Oakland Automatic. Tessler remains at the original address, 125 10th Street and continues in business simply as Sam Tessler.

American Shuffleboard Co.'s Nick Melone was

clip and an appropriate scroll. Entertainment was headlined by Lou Monte, singing star whose Warner-Reprise records are distributed by the Rosen firm. For the occasion, Monte, who is identified with the hit "Mouse Song," presented Rosen with a gold mouse figure. Albert M. Rodstein, president of Macke in town last week to exhibit product at a college show. While in the Bay area he called on Stan Lystad at American Shuffleboard Sales of Northern California in Oakland. He planned to see John Weiss at American Shuffleboard Sales of Southern California and Les Lystad of the company's Seattle outlet before flying back to Union City, N. J. GODFREY LEHMAN

**Baltimore Bingo** 

Continued from page 47

former commander of the New York City Police Department's legal bureau.

#### **Police Present**

Norman Boyle, the New York Police Department's chief engineer, was also present.

There are reportedly about 500 units in this county which carry the \$250 federal license stamp. Their annual gross has been estimated at \$5 million.

Removal of these machines by law was strongly advocated by Bishop John Wesley Lord, of the Baltimore-Washington region of the Methodist Church.

The bishop said the ban "would make stronger the democratic supports of our nation," and would "strengthen not only the moral and spiritual life of the country but also its political and economic life."

#### Payoffs

County patrolman Ray E. Nichols testified on March 31 that in surveying 38 locations he observed seven payoffs and was paid off once himself.

The bill's authors said that only multiple - odds machines would be barred; not the simpler pinball devices of the skillamusement variety.

The March 31 and April 5 hearings attracted overflow crowds which could not be accommodated in the largest meeting room of the Towson Courthouse. Fire Bureau officials were forced to clear the aisles at one point.

### Change-Over to all 331/3 Play

#### Continued from page 47

the single record market in the 45-speed was too important— especially with teen-agers — to eliminate.

Al Bodkin, a New York operator, said he went along with the one-speed 33<sup>1</sup>/<sub>3</sub> movement . . . "When you got a winner, go to dinner."

Fred Pollak, vice-president at Rowe AC Manufacturing, said that "It makes no difference to us what speed as our machines now have the automatic mixer, and it's a relatively inexpensive accessory." He did feel, however, that operators would be able to get more stereo music on the 331/3 speed and this might be better for discotheque locations. Also, he said 331/3 speed might give operators an opportunity across the nation to lift themselves out of the rut of the 5- and 10-cent play.

Many people feel that the

### Lazars Take Bermuda Jaunt

MANCHESTER, N. H.— John T. Lazar, owner of the Manchester Music Co., which operates amusement machines in the area, has returned from a nine-day trip to Bermuda. He and Mrs. Lazar were accompanied by a party of friends on the trip and made their headquarters at he Bermudiana Hotel in Hamilton. 45-only-speed machines left in operation are in class Z locations and virtually approaching junking age. As a practical matter, A. D. Palmer of Wurlitzer feels that most singlespeed, 45-only phonographs should not be operating. He pointed out that a phonograph machine depreciates fully in four years and only dual-speed machines have been made during the last four years. The economics of keeping a phonograph longer than four years is questionable, he added.

In 1949, Palmer recalled, Wurlitzer gave operators a choice of a 331/3 or 45 phonograph which played a seveninch record. This was when Columbia and RCA Victor were waging the battle of the speeds and it was uncertain which speed would replace the 78. The spate of single-speed 45 players for teen-agers and the emergence of the 331/3 as the album speed for adults were primarily responsible for the current two-speed industry, Palmer said.

Palmer pointed out that Wurlitzer's latest programming move—the introduction of 10 discotheque little LP's, all 33<sup>1/3</sup> speed — reinforces the company's belief in the 33<sup>1/3</sup> speed.

Al Denver, president of the New York Operators Association, said he was for anything that would make things easier, but felt he couldn't comment about the benefits of one or two speeds.

BILLBOARD, April 17, 1965

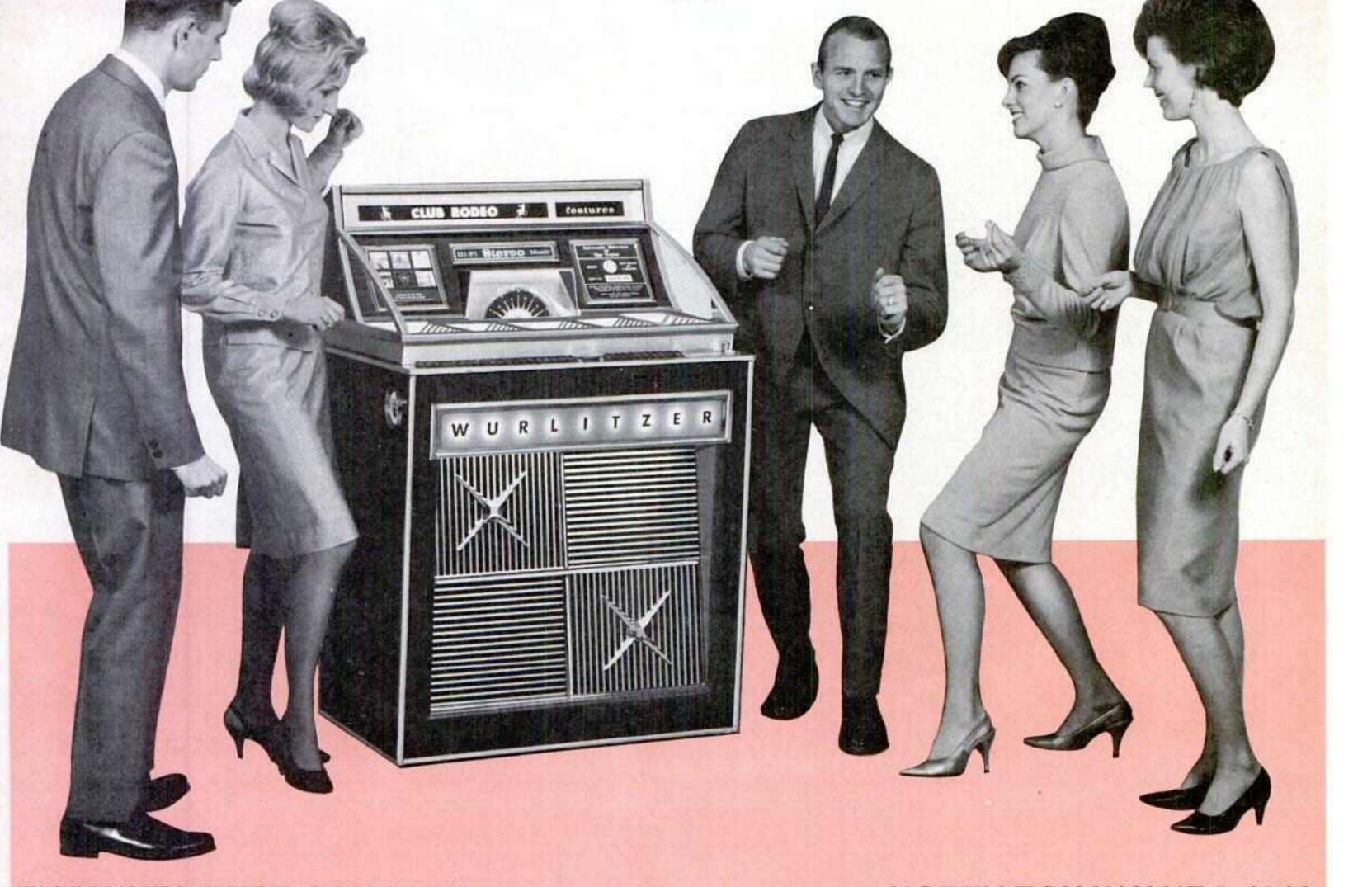


# The WURLITZER 2900 gives listeners <u>better</u> stereophonic music because of solid state amplification—gives the player <u>better</u> value because of its Golden Bar Top Tunes feature gives the operator <u>better</u> return on his investment because of the high earning power and lower service costs.

Hadn't you better see your Wurlitzer Distributor now?







THE WURLITZER COMPANY • 109 Years of Musical Experience • NORTH TONAWANDA, N.Y.



藍 巨人西巴人西 喝来过高

Pop LP Spotlights are those albums with sufficient sales potential, in the opinion of **Billboard's Review Panel**, to achieve a listing on Billboard's Top LP's charts. Spotlight winners in other categories are selected on the basis of their potential to become top sellers in their respective areas.

### NAL CAST SPOTLIGHT DO I HEAR A WALTZ?

#### Original Cast. Columbia KOL 6370 (M); KOS 2770 (S)

Blending of Richard Rodgers' music and Stephen Sondheim's lyrics makes this one of the most melodic and word-wise Broadway musical sets to come along in some time. Stars Elizabeth Allen and Sergio Franchi give songs like "Stay," "Take the Moment" and title song strong appeal.

Do I Hear A Waltz?

Elizabeth Allen Sergio Franchi

EXCLUSIO BODY J.E. STEPHEN SPACETY

ARTHUR L M RUNTS.

CARGE BRIEZ

Roset, 9422328

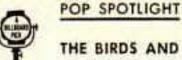
#### POP SPOTLIGHT PASS ME BY

ST 2320 (S)

### Peggy Lee. Capitol T 2320 (M);

A combination of the irresistible, indestructible Peggy Lee, fine material with expert ad-lib arrangements by Lou Levy and it's a winner! Peggy, with her natural ease and grace segues from her catchy night club material, "Sneakin' Up on You," to "I Wanna Be Around" and on to a swinging "Hard Day's Night." Her interpretation of the TV theme "Bewitched" is another standout.

STORY STREET, STOR



#### THE BIRDS AND THE BEES Jewel Akens, Era EL 110 (M)

From the "Birds and Bees" hit single (included here), emerges a new vocal talent on the pop LP market. Material in the package is much in the vein of his current hit and strong backing is provided by the Don Ralke arrangements. The Akens delivery is fresh and full of authority. His original tune, "Tic Tac Toe," is a clever and catchy piece of material,

WEL AKEL

#### POP SPOTLIGHT

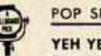
**CONNIE FRANCIS SINGS FOR** MAMA

#### MGM E 4294 (M); SE 4294 (S)

Based on her recent single successes, "For Mama" and "Whose Heart Are You Breaking Tonight," this package contains an additional 10 tunes performed in the familiar Francis style. "No One Ever Sends Me Roses" has single hit possibilities. Other original material contained is well performed and arranged. Another winning LP.







POP SPOTLIGHT YEH YEH Georgie Fame

Imperial LP 9282 (M); LP 12282 (S)Making his album debut based on the hit

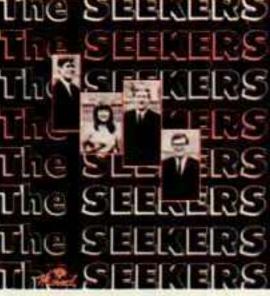
single, "Yeh, Yeh," the British import displays a definite feel and understanding of

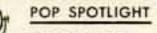


POP SPOTLIGHT HUSH, HUSH, SWEET CHARLOTTE

Patti Page. Columbia CL 2353 (M); CS 9153 (S)

Backed by lush string arrangements of Robert Mersey and Bob Johnston, the singing rage offers one of the finest packages





THE SEEKERS Marvel 2060 (M); 3060 (S) Currently riding the Hot 100 chart with their Capitol single, "I'll Never Find Another You," the Australian group in this LP presents material they have performed throughout England (their present home). The group, consisting of three boys and a girl,



POP SPOTLIGHT LATIN FOR LOVERS Doris Day. Columbia CL 2310

(M); CS 9110 (S)

In her inimitable, fresh, warm style, Doris Day delivers a dozen well-chosen selections with the added plus of bossa nova arrange-



POP SPOTLIGHT MY KIND OF WALTZTIME

> Ethel Ennis. RCA Victor 2986 (M); LSP 2986 (S)

Ethel Ennis' vocal prowess on the waltz mood is effectively put in focus here. She



rhythm and blues and/or rock-oriented material. "I'm in the Mood for Love" is heard in melody on the organ but with new lyrics. Fame has a tremendous sense of creativity and imagination.

of her career. In full command of the haunting, folk-flavored material such as "The Green Leaves of Summer," "Scarlet Ribbons" and "Black is the Color of My True Love's Hair," Patti is superb.

blend richly as they sing such greats as "This Train," "Chilly Winds" and "Run Come See." The solo work of Judith Durham on "All My Sorrows" is one of warmth, sensitivity and outstanding vocal control.

ments by Mort Garson. Absent from LP's recently and missed, she one again proves her sensitivity for lyric content on such as "Fly Me to the Moon" and "Quiet Nights of Quiet Stars." Excellent package.

CLASSICAL SPOTLIGHT

This superb version of "Parsifal," recorded live at the Bayreuth Festival by the Bay-

reuth Festival Orchestra, features such top U. S. performers as Jess Thomas and George

London. Knappertsbusch, of course, is one

of the great interpreters of Wagner. The

five-record package is a fine job.

WAGNER: PARSIFAL (5-12")

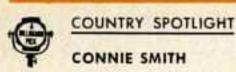
Various Artists/Chorus and

Orchestra of the Bayreuth Fes-

tival (Knappertsbusch), Philips

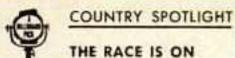
PHM 5-550 (M); PHS 5-950 (S)

knows how to set up a mood that stays warm and winning through a repertoire that includes a standard like "The Song Is Ended" and a comparative newcomer like "Coloring Book."



#### RCA Victor LPM 3341 (M); LSP 3341 (S)

This package is her first album. Already known for her hit, "Once a Day" (included here), this album is additional evidence that Miss Smith has the true country quality, Listeners will like the tangy nature of her voice and the authentic country songs and arrangements, including "The Other Side of You" and "Tell Another Lie."



Name ateress

#### George Jones. United Artists UAL 3422 (M); UAS 6422 (5)

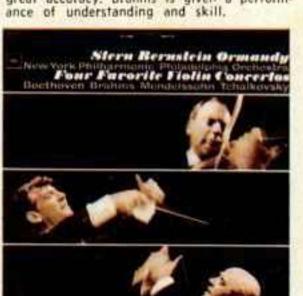
Starting with his hit single, "The Race Is On," this package of lost love material is a powerhouse, with exceptional readings by Jones. Standouts include "World's Worst Lover," "She's Mine" and "I'll Never Let Go of You." "Your Heart Turned Left" sounds like a potential follow-up to "The Race Is On.

George Jones the sace is of

#### CLASSICAL SPOTLIGHT FOUR FAVORITE VIOLIN

CONCERTOS (3-12") Isaac Stern/New York Philharmonic (Bernstein)/Philadelphia Orchestra (Ormandy). Columbia D3L 321 (M); D3S 721 (8)

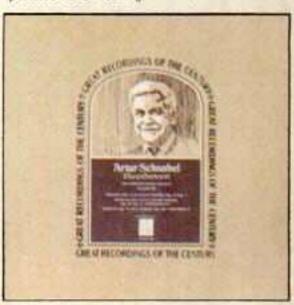
This three-record set is magnificent. In the Beethoven work, Stern finds the mark with great accuracy. Brahms is given a perform-



BATREL'IN FERTIVAL RECORDING. RICHARD WAGNER PARSIFAL WHAN SOUTH A WALL IN ALL AND



This record is one in a series of 13 being offered separately after originally being released in one package. In this, as in the other LP's which feature the complete sonata works, Schnabel displays the unique style for which he is famous. He is lyrical, positive and feeling.





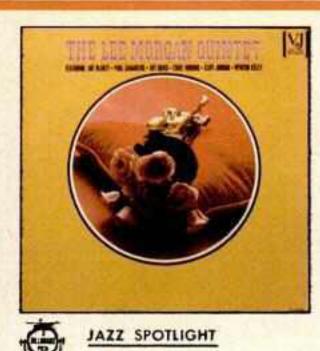


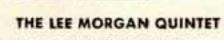
DVORAK: CELLO CONCERTO/ TCHAIKOVSKY: VARIATIONS

CLASSICAL SPOTLIGHT

Leonard Rose; Philadelphia Orch. (Ormandy). Columbia ML 6114 (M); MS 6714 (S)

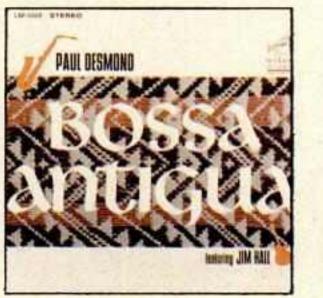
Two highly melodious works by popular composers are well performed and cleanly recorded to combine in providing strong sales potential.





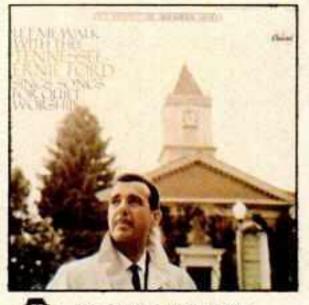
Vee Jay VJ 2508 (M)

Lee Morgan (trumpet) is a veteran of Diz's big band and of the famous Jazz Messengers. Art Blakey, drummer-leader of the Messengers, supports Lee on this album together with several other great jazz players. A commanding stylist, his technique is clean and sharp without being harsh. A pleasant and inventive player with a great tuture.



JAZZ SPOTLIGHT **BOSSA ANTIGUA** Paul Desmond, RCA Victor LPM 3320 (M); LSP 3320 (S)

The bossa beat and the educated sax of Desmond are a jazz fait accompli. Add the tender touch of Jim Hall to a guitar that almost speaks, and the punctuation of Connie Kay's drumming and Gene Wright on bass, and there is jazz mellow, flowing and uplifting. The tenor of the presentation and the name of Desmond will give this LP pop sales potential as well,



#### **RELIGIOUS SPOTLIGHT** LET ME WALK WITH THEE

#### Tennessee Ernie Ford. Capitol T 2296 (M); ST 2296 (5)

Eleven outstanding songs of faith are beautifully and reverently interpreted by the rich baritone voice of Ernie Ford. As in his past successful religious LP's, Ernie has chosen a fine program of material, most of which is well known. The arrangements and choir work of Jack Fascinato lend melodic support.



RHYTHM & BLUES SPOTLIGHT THE GREAT OTIS REDDING SINGS SOUL BALLADS

Volt 411 (M)

Redding has had a considerable career as a hit-maker. Such sides as "That's How Strong My Love Is," "Chained and Bound" and "Come to Me" have all been big chart entries, Otis' many fans will appreciate his writing talents, amply displayed in this LP, as well as the music of Sam Cook.

