

(ABP)

# Hot Times in Old **Towns for Rogers**

### Ohio Firm's Been Staging 'Big Doings' For Community Birthdays Since 1920's

### By HERB DOTTEN

FOSTORIA, O .--- Is your village, town or city approaching its silver jubilee, golden anniversary, centennial or sesquicentennial?

If it is, the home-town fathers may soon expect to hear a sales pitch by a representative of the Fostoria-based John B. Rogers Producing Company on why they should have the company stage a big doings to commemorate the anniversary.

small hamlets as well as in large and thru the celebration. cities.

recruiting natives to serve free and execute the various events and contests.

### **Contests Time-Tested**

Time-tested, the contests are geared to add atmosphere to the celebration and to make money for the celebration and the Rogers company or its affiliate, OHM, Inc.

One of the contests is a beardgrowing contest, usually broadly participated in by the men of the community who also take to wearing string bow ties and novelty-They will be told and be shown type derby or straw hats which evidence that the company is far carry the names and dates of the and away the leader in its field, celebration. The women shift to with little competition; that it has wearing sunbonnets and old-time staged celebrations in several thou long cotton dresses. Often wooden sand communities since the '20's, money becomes an accepted mediand that such events can pay off in um of exchange in the town up to The derbies, hats, sunbonnets, ties, wooden money, etc., are sold A Rogers representative will at a bulk rate thru OHM and in make a careful survey of the com- turn sold at retail prices by the munity, arrive at an estimate of the local committee. The many cosfinancial support that may be ex- tumes for the spec, along with pected from the merchants, the sum lighting, scenic and sound equipthat may be anticipated from the ment, are provided by Rogers on a

### CROSLEY TELLS WEATHER WITH RADAR SYSTEM

CINCINNATI -- Crosley Broadcasting Corporation Monday (23) unveiled the newest wrinkle in the science of weather forecasting in the form of a special radar operation, the only installation of its kind in the world.

With a specially adapted antenna installe-l atop WLW's transmitter building overlooking Cincinnati and a radarscope at the downtown WLW weather station in Crosley Square, the new unit can track approaching storms within a 125-mile radius of Cincinnati.

The radar installation will provide WLW-televiewers the opportunity of actually watching the weather on the radarscope as it moves across WLW's television territory.

Meteorologist Jim Fidler, director of WLW's weather service, and his assistant, Tony Sands, interpreting weather charts with the aid of their \$25,000 Deeca radar equipment imported from England. will be able to forecast with pin-point accuracy the direction, speed and time of arrival in the WLW-television area of any thunderstorm, tornado or unusual weather. Radar will allow us much as an eight-hour speed-up in weather forecasting, according to Fidler. The radar installation was formally put into operation with a 30-minute telecast attended by Ohio and Indiana State dignituries, officials of the U. S. Weather Bureau and members of the press.

# Canned Milk Can't **Cow Canned Music** On Quota of Laughs

### Record Industry's Publicity Puts Other Can Businesses to Shame

### By REN GREVATT

NEW YORK-The canned mu sic business (\$225,000,000 a vear in record sales) may be small potatoes compared to, say, the canned milk business (\$369,000, 000 a vert). A fantastic flood of publicity, however, covering such angles as payola, glamour, juvenile lost, lonely years," actually parts of delinquency and psychiatrists, not song lyrics, drew the wrath of to mention artists and records, is pubber George Pincus, who dekeeping the trade well supplied scribed them as "absurd and ridicwith laughs.

In fact, thanks to publicity, it's getting so that Columbia Records' Mitch Miller

Some of the 13 publishers pietured in the article as among those who troop to Miller's office on his Monday audition dates are reportedly disturbed over the captions attached to their photos. Captions such as "Paris is a woman" and "What a fool I have been all these ulous."

### Endorsements

Miller has also been seen in reartist and repertoire chief, Mitch cent months smilingly endorsing Miller, pops up these days in prac products like Thom McAn shoes tically any medium you can name, and Heublein's cocktail mixes in full-page ads.

### Survey Potential

centennial's own income, and then rental basis. set up a budget.

will add up to "a big doings," one out a permit good-humoredly pay a that will be long remembered.

Once the contract is signed, the Rogers company, clued in by a local historian, will prepare the script for the pageant or spectacle, as Rogers people prefer to call it.

The Rogers company will supervise the entire event, enlisting local amateur talent for the spec and

# Anybody Got Frock Coat?

FOSTORIA, O. -- Indian and gay '90's numbers are used in more. celebration spectacles than any other numbers, according to Harry E. Munsey, president of the John B. Rogers Producing Company, the biggest produce of such shows.

Frock coats used in such specs are becoming extremely difficult to find, Munsey says. "We've got people looking in major cities, but they have been able to obtain only a few to add to our supply," he added.

Biggest surprise that any par-Heipant had in the several thousands of specs staged by the Rogers company occurred last year when an amateur actor in a Parsons, Kan., celebration show discovered the carefully cleaned army hat he

### Money-Making Gimmicks

Invariably the budget, which will The contests have money making call for a flat fee to be paid to the gimmicks. For instance, a merchant Rogers company for its varied serv- or prominent man who balks at ices, will stipulate that the company raising a beard usually vields easily will produce and stage a historical when tapped to pay for the privipageant depicting the community's lege of going clean shaven and in history plus many special events, a return gets a permit, also sold thru parade and contests. Together, they Rogers. Those beardless and with-

(Continued on page 52)

# NEWS OF THE WEEK

### Sen. Bricker Blasts CBS, NBC

With Monopoly Charge . . .

A charge of monopoly was leveled at the two major TV networks, CBS and NBC, by Sen. John Bricker, member of the Senate Committee on Interstate and Foreign Commerce, Bricker's charge was swiftly denied by CBS President 

### Pay TV's Stand Draws Look.

of Favor From Wash. . . .

Subscription TV proponents seemed to be making major strides last week in gaining approval from Washington authorities for pay TV. Help to UHF stations and increased competition for the TV networks are two major 

### Original Disk Versions Hold

Own Versus 'Cover' Wax . . .

Original waxings, particularly those by indie artists in the rhythm and blues fields, are holding their own over covers on the the pop charts more and more, according to a recent survey of The Billboard charts. .... Page 18

### Court Denies Billy Rose Motion For Examination in 'Gang' Suit . .

U. S. Federal Judge denies motion by Billy Rose for a sweeping examination of the books and records of music publisher Bourne, Inc., in connection with the song, "That Old Gang of Mine." Rose, who wishes to recapture the

April issue of The Saturday Eve include Mercury Records" Art Talning Post as "the shaggy genius madge and Imperial Records" said that stores have sold 80,000,- named Calvert "men of distinc-000 Miller records, "a more im tion." pressive total than most of his maclaim."

and juke box circuit at once."

quire described Miller as "a classi about 40 become smash hits. cal virtuoso whose musical intelli In another vein, The New York gence endows him with a removed Daily News has devoted considperspective on the popular art in erable space in recent issues to the

Miller, for example, cracked an Other recent product endorsers of pop music." In the story, it's Lew Chudd, both of whom were

Only last week. Joe Carlton, jor competitors combined can head of popular artists and repertoile at RCA Victor Records, broke Author Dean Jennings also points into consumer print in The New out that Miller "often has a half York Post hi-fi supplement Mondozen hit songs making the radio day (23). In the bylined story, Carlton indicated that of his 364 In another spread, the May Es- sides released each year, only

which his judgment is his fortune." phenomenon of "pavola" in the music husiness, as well as an expose of the "sinful influence" of rock and roll of teen-agers.

### Eric Sevareid

On the latter issue, Eric Sevareid, CBS commentator, covered the entire rock and roll picture in a 15 minute show. Even in this unlikely setting, Mitch Miller again, suddenly appeared, giving his own views on the subject. In other interviews on the show, several psvchiatrists got into the act as well, to examine the alleged tic-in be-

(Continued on page 21)

# Warren Has **Publicity Day**

NEW YORK - Veteran songwriter Harry Warren climbed on the music business publicity bandwagon Friday (27) with his guesting on the Martha Deane Women's show on WOR, Mutual outlet here.

"America isn't hearing what it wants to hear," declared Warren. "It's hearing what the a.&r. men want it to hear." In another vein, he added, "It's getting now so that you can't even get a tune published unless it's in a show or a movie." Warren is the composer of the score for the upcoming legit

"unconscionable' because it had been made prior to the advent of sound film and TV Page 19

### Annual MOA Show to Draw Juke, Disk Trade Crowe to Chicago . . .

The Music Operators of America convention, staged at the Morrison Hotel, Chicago, Sunday thru Tuesday (6-8), will bring music, diskery and juke box people together for the annual round-up. The big show offers business sessions, speeches and open discussion. Fortytwo exhibitors will display music, record and 

### Juke Box Ops Give Formulas

For Good Disk Programming . . .

How important is programming to the juke box operator? Operators surveyed by The Billboard feel it's vital to good business, with most of them having definite ideas about how it should be done. They slant selections to the respective locations, tell what tunes should be available in each spot.....Page 84

### DEPARTMENTS AND FEATURES

DECARTMENT	and a survey of survey of the
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# TELEVISION

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THE BILLBOARD

2

Communications to 1564 Broadway, New York 36, N. Y.

# Bricker Blasts Nets, Quotes Huge Profits Earned in '54

### Decries Economic Grip of Two Webs, Affils, Says '55 Take to Be Higher

### By MILDRED HALL

WASHINGTON --- The enormous rate of profit nets make on their big-city owned stations is the most striking feature of the network monopoly report released by Sen. John W. Bricker April 27. The Bricker financial survey of television in 1954 reports one New York "superstation" earned over \$8,000,000, making a 1,834 per cent profit before taxes, and another New York net-owned giant reportedly hit over \$6,000,000, making 16 times its investment for the year.

This feature of net profit taking has fired Bricker to ask that Congress or the Federal Communications Commission be authorized to cut back big city station coverage to "restore the integrity of all smaller television cities." Also, the Senate Commerce committee member has introduced a bill limiting station ownership not by the number of stations but by a population yardstick. No one owner could cover more than 25 per cent of the nation's population. (NBC, the report states, holds the largest coverage-23,000,000.)

Program Key

Net programming, "Gateway to TV Revenue," was given as a strong factor in the net dominance which gave CBS and NBC a combined take of \$41,400,000 out of an industry total of \$90,300,000 net income before taxes. Whether a station is a net affiliate or not, Bricker's report states, "actual access to substantial amounts of net programming is nearly 100 per cent essential to profitable operation of an individual station." Loss of net programming also means loss of sales of national "spots adjacent to the favored net programs. ates costs smaller stations their net programs.

net programming in top 20 markets of the richly populated East Coast zone took about \$62,500,000, or over 87 per cent of the total income of all 73 stations in those markets. This represented over 56 per cent of the net income for the whole 410 TV stations operating in 1954. VHF net affiliates, having very few net programs, in smaller cities, went into the red, and UHF's fared even worse.

NEW YORK---CBS President Frank Stanton branded as "utterly without foundation" Senator Bricker's charge that CBS was monopolistic.

"Instead of using the . . . accepted standard of a company's share of the market . . . Senator Bricker has chosen to use only profit" as a gauge of monopoly, Stanton charged.

Furthermore, Stanton pointed out, "he has used profit figures based on invested capital in physical facilities in a business where it is well known that such invested capital represents only a fraction of the total actual investment" a network must make. CBS net profits in 1954, Stanton pointed out, were only 4.6 per cent of its sales, whereas, the average net profits of some 3,000 leading companies that year was 6.1 per cent of sales. FCC figures "which Senator Bricker chose to ignore," Stanton noted, show that the net profit of 377 independent TV stations in 1954 was 9 per cent of sales, "almost twice the percentage of profits" of CBS-TV. "We estimate," Stanton said, "that in 1954, the total net profits of seven independently owned affiliates exceeded the net profit of the entire CBS Television Network.'

Network control of advertising Overlap of preferred big-city affili- and rates are a feature of nets' "exorbitant" profits, Bricker says citing charges of big-city stations at Income of combined CBS and up to \$8,400 an hour, with the NBC net affiliates carrying heavy average cost between \$2,000 and \$4,000. Cut-back of coverage by net-owned and affiliate stations would reduce their ad rates and put smaller independents in a competitive position, Bricker says. With smaller network and rates, the advertiser could spread his dollar to cover substantially the same area that he now gets over the webs, the report indicates.

Here is a breakdown on the money-making categories cited in the report-which is destined for hard usage by Senator Magnuson when the Commerce Committee probers go into independent station problems in May hearings, and net dominance in June. Figures are for 1954 and were supplied Bricker by the FCC.

Gross revenues of CBS and NBC with their eight wholly owned sta-(Continued on page 13)

### ABC Sells 1st Ut M CL

# **EFFICIENCY FIRM GIVES** NBC SET-UP GOING OVER

NEW YORK-NBC again is being given a thoro going over by Booz, Allen & Hamilton, management consultants called in by web toppers to make certain the operation is being efficiently managed. In the late 1940's, Booz, Allen & Hamilton performed the same job for NBC and was responsible for a key decision which separated the radio network from the TV web.

The management consultants are there to bring a fresh viewpoint to the operation of NBC, to chop away the deadwood, eliminate duplication and make suggestions as to ways and means of obtaining greater efficiency. Interviews are being obtained with top network executives and other key personnel who are reporting on their operations. A final report will soon be forthcoming from Booz, Allen & Hamilton,

The presence of Booz, Allen & Hamilton has occasioned some anxiety among top network personnel. There have been rumors that the network is overstaffed with vice-presidents, an estimated 40 having that title. Reports are also current that the West Coast may be in for some changes in top executive ranks. And the finger has also been pointed at the programming department as an area in which duplication of duties is present.

# **ABC ENJOYS GOOD** YR., READIES FALL

### Billings Hit 19-Mil. for First '56 Fourth; Web Expects SRO on Improved Line-Up

NEW YORK --- Concrete evi- | team that bankrolled it this year, dence of the extent of ABC-TV's and "Dunninger" or another show growing strength is provided by its will fly the American Tobacco and latest billings report for the first Pearson Pharmacal banner 8:30-9 quarter of 1956, which shows a p.m. ABC is currently awaiting 73.4 per cent increase over its Dodge's decision on whether or not 1955 billings for the same period. it will be back in the 9:30-10 p.m. The web, which billed \$11,092,-316 in the first quarter of 1955, NEW YORK --- ABC-TV re- has pulled in \$19,504,184 for the first quarter of 1956, an increase of \$8,411,868 over last year's Tho its billings for the first quarter has improved tremendously over last year, it's expected that there will be an even greater Founded 1894 by W. H. Donaldson percentage increase for the last half of the year. The web has little doubt that sold to American Chicle and Proc- by the time the new season rolls ter & Gamble, but the latter bank- around, practically all of its prime roller changed its mind at the last time will be filled with commerminute, permitting the web to cially sold properties of a better bring in Chesebrough as the alter- quality than last season. It expects nate sponsor. Inability to agree on also that its daytime programming the program for the time slot is will be expanded beyond the curunderstood to be the major reason rent two hours daily across the for P&G's change of mind. The board. Its Tuesday, Wednesday advertiser, however, is understood and Friday night schedules are to be eying other ABC-TV time already pretty solidly filled with programs and sponsors that are set for next season.

spot with "Break the Bank" or an-(Continued on page 6)

MAY 5, 1956

# **Godfrey May** Stay in Wed.

NEW YORK-Reports of the death of "Arthur Godfrey and His Friends" may be grossly exaggerated. CBS-TV is reconsidering the withdrawal of "Godfrey and His Friends." It may yet be back in the Wednesday evening, 8-9 slot next season.

Presumably the reason for the change of heart is the web's inability to effect the switchover of "Gunsmoke" from Saturday night to the Wednesday 8-8:30 p.m. slot. "Gunsmoke" wants to stay put, Saturdays, 10-10:30 p.m., its current time period, but this leaves unanswered the question of the for Saturdays 10-11 p.m.

### Elgin Wants Out of 'Person to Person'

NEW YORK--Elgin is seeking to drop out as alternate week bankroller of CBS' "Person to Person" program.

The bankroller reportedly wants to cancel its share of the sponsorfuture of "Perry Mason," ticketed ship of the program before the summer starts.

### MONEY-SAVING SUBSCRIPTION ORDER

Enter my subscription to The Billboard for a full year (52 issues) at the rate of \$12 (a considerable saving over single copy rates). Foreign rate \$24.

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### **UT NEW SHOWS**

portedly has made its first program sale from among the new properties being offered for next season. figure. The web, it's understood, has sold "The Tempered Blade" to American Chicle and Chesebrough Manufacturing for airing next season in the Friday, 8-8:30 p.m. time slot.

The period initially had been periods.

Produced by Lou Edelman, who's been turning out "Wyatt Earp" and "Make Room for Daddy" for ABC, "The Tempered Blade" is an adventure series about the historical frontier character, Jim Bowie.

# **Appliances** for **NBC** Tuesday

NEW YORK --- Universal Appliances this week bought the Tuesday evening 7:45-8 time period from NBC-TV for a new musical show to begin in September. The time period is currently occupied by Dinah Shore for Chevrolet, but she will be cut back to Thursdays 7:45-8 next season by her sponsor. The advertiser will also use the singer on several Tuesday 8-9 p.m. shows next fall. Dancer, Fitzgerald & Sample is the agency.

Hope For Sunday Spec

### The Line-Up

ABC's line-up for next season, as it now shapes up, is as follows: Monday: "Journey" is solidly

set for 7:30-8 p.m. under the sponsorship of Ralston; 8-8:30 p.m. is being held pending word from Studebaker on whether it will renew the period for "TV Reader's Digest," tho indications are that Studebaker will not be able to return; 8:30-9 is pinned down by Firestone for its "Voice of Firestone," 9-9:30 p.m. is tentatively scheduled to hold Bishop Sheen, tho ABC will be happy to sell the period for another show if a sponsor can be found, and 9:30-10:30 p.m. is wide open.

Tuesday: "Warner Bros. Presents," now three-fourths open for sale, will definitely return in the 7:30-8:30 p.m. slot; "Wyatt Earp" similarly will be back in the 8:30-9 p.m. spot, bankrolled by General Mills and Procter & Gamble; 9-9:30 p.m. has been bought by General Electric, which is seeking a show; 9:30-10 p.m. will be NEW YORK-Bob Hope will filled by du Pont with an imdo a Sunday spectacular for NBC- proved version of its "Cavalcade TV-in June. Titled "A Day in the Theater," and the 10-10:30 p.m.

# Billböard

The Amusement Industry's Leading Newsweekly

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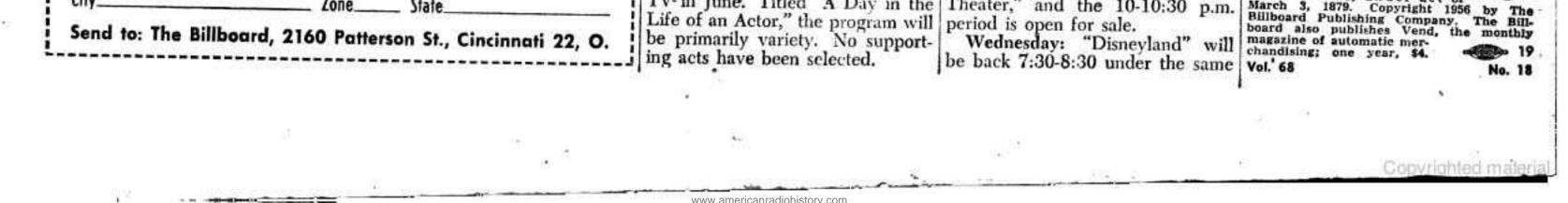
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### THE BILLBOARD

# PAY TV BOOSTS POSITION WITH AID TO UHF CLAIM

### **Interests Tell Probers Fee TV Is** Answer to FCC, Congress Posers

ror of its opponents, pay TV ap- from the present set-up and would UHF would have "hope ... which pears to be improving its position. only use outlets and programming is more than it has now." They The time and climate have been made right for the big subscription Cox pushed the question until he thority to allow pay TV, while op-TV push by the failure of the Federal Communications Commission to broaden the base of U.S. television, and the intensifying control of the nets over stations and programming. Pay TV makes rosy promises to relieve both ills by new competitive programming and support of new station outlets.

The new confidence of pay TV'ers became more obvious with each day of a full week of hearings - sometimes lasting from 10 a.m. to 6 p.m. - held here last week (April 23-28) by the Senate Commerce Committee's broadcast probers. The hearing room was background to weighty briefs, elaborate charts, streams of wit-nesses that included net vice-presidents, plain citizens, spokesmen for CIO-AFL, for the National Association of Radio & Television Broadcasters, for opera and the talent unions.

There were representatives of movie exhibitors, independent station owners and spokesmen for Skiatron, Telemeter, Zenith and Jerrold Electronics. Predominant was a new awareness that this might be the deciding moment for or against a trial for toll TV in America.

Low Prices?

WASHINGTON-To the hor-|sisted they would take nothing help UHF now. Toll TV'ers said now available on sponsored TV. also claimed the FCC has the augot an admission from James Landis, for Skiatron, that the competi- lows said it would take an act of tion could "become very permeat- Congress. ing" but was "not to be feared." Also, Landis claimed that competi- ingly apparent that pay TV is gettion for programs and talent is common to the entertainment industry.

> "save" UHF, Cox pointed out that and giving independent station the present pay TV schedule re- owners, admen, programmers and quiring two years to start, couldn't TV film producers a break.

ponents like NARTB President Fel-

The hearings made it increasting a longer look because it would fill the vacuum of inaction left by To claims that pay TV would getting TV into competitive status

### Hazel Bishop Buys Summer Band Seg

NEW YORK ---- Hazel Bishop has bought a new music show hosted by Paul Whiteman for Tuesday, 8:30-9 p.m., on NBC-TV this summer. The show will feature a different band each week. of charges of alleged monopolistic Raymond Spector is the agency. Preceding it, 8-8:30 will be reruns of "Dear Phoebe," which is as yet unsold.

### 'Impact' Near Wed. At 8. P.M. on NBC

NEW YORK --- "Impact," a vidfilm series produced by Al Simon for NBC-TV, looks as if it will go to the Wednesday 8-8:30 time peboth the FCC and Congress in riod on that network next season. Six films have already been made. The dramatic program acdrama.

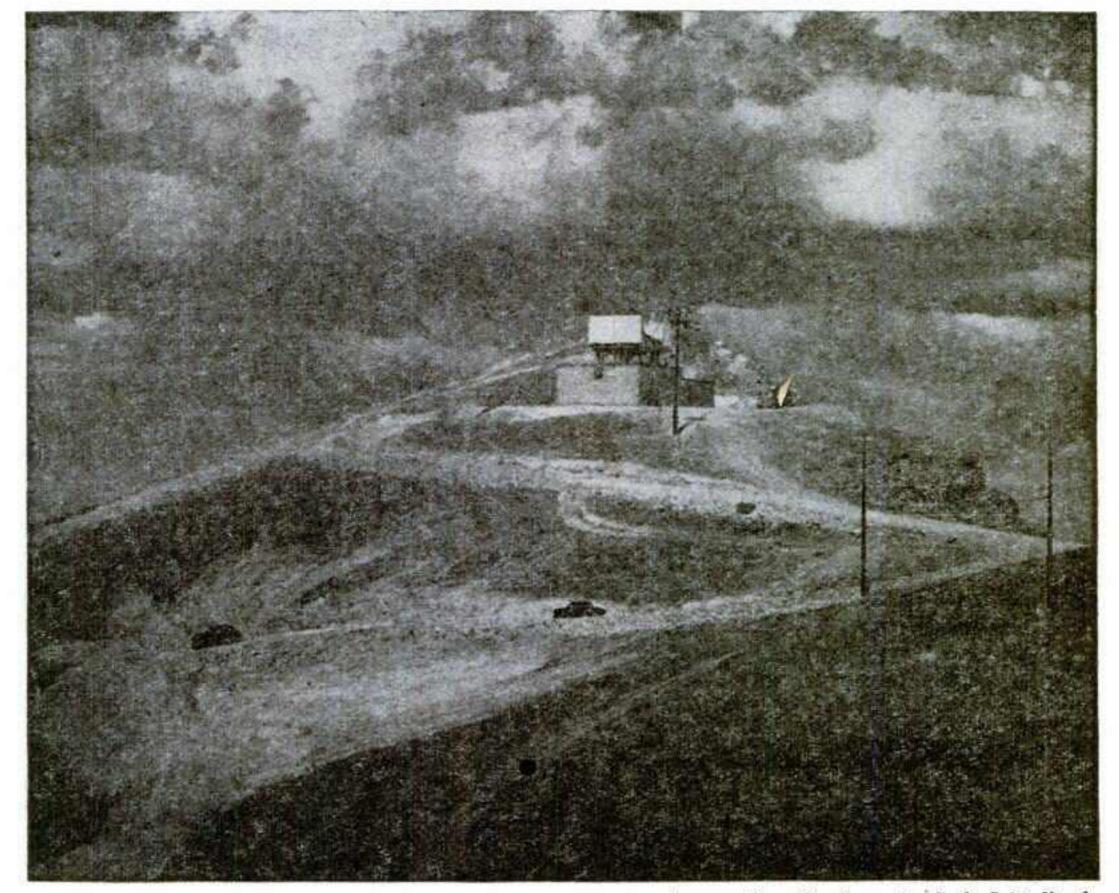


TELEVISION

HOLLYWOOD --- Investigation practices by the networks quietly moved to Hollywood last week when two counsels of the Senate Interstate Commerce Committee appeared on the scene.

Reportedly the investigators were interested primarily in the operation of independent film producers, their status in the industry, and the TV film picture in general. It's understood that no testimony on specific grievances was taken at this time.

The committee will, possibly, cents a psychological treatment of hold hearings on the West Coast if the investigation warrants.



The pay TV'ers, in addition to adopting the orphan of community television and offering new programs to select groups, propose to do it all at prices of from 25 cents to \$1, plus an installation fee and equipment totaling from \$40 to \$50, or a rental toll monthly, as in Zenith's case. They propose to do it without any serious inroads on free TV. "Give us your unwanted UHF's," was the major theme, "and you can keep the mass market of sponsored television as is."

**Opponents-nets**, NARTB, labor forces-retorted that:

1. Pay TV can't support community stations that are badly sit-uated financially any more than sponsored TV could.

2. Pay TV can't survive on the small-audience segments it claims satisfactory but will push into mass markets for its profits, and may even adopt commercials.

3. Toll program sources can't go beyond those now being shown for free, particularly in the field of the legitimate theater (physically unsuited to anything but TV adap-tation) and in first-run films. First runs will not be released to pay TV audiences to any greater extent than to sponsored TV, opponents say, unless it is proved that ad-vance TV showing boosts boxoffice take. In that case, the first runs will be available to free TV, as in the case of recently released "Richard III" and the Davy Crockett films.

### **Cross-Examination**

Umpiring the match, the Commerce Committee spokesmen, par-ticularly Senator Pastore, warned that "if" pay TV is authorized, it will be closely watched and carefully regulated as to price, type of program and time available-now under a 25 per cent ceiling. "We wouldn't want to see another situation get ouf of hand like the VHF-UHF situation we have now."

A big question put by the com-mittee and its counsel, Kenneth Cox, was: Will the free TV deteriorate as a result of pay TV's taking audience and talent from the spon-

Access road to radio relay station, Rocky Point, Nevada.

# A TV CHANNEL IS PART ROAD

The more than 500 radio relay towers of the Bell System are found in all imaginable types of terrain from a Nevada mountaintop to the roof of a New York skyscraper. Yet each must be accessible for maintenance in any season, and under any weather condition.

So the Bell System builds roads which help insure dependable network service for the television industry. In bad weather, jeeps or specially designed snow tractors are needed in some locations.

For a radio relay network is more involved than it might appear. It needs access roads . . . and generators for standby emergency power. And it requires a skilled corps of highly trained maintenance experts across the nation, always available when trouble occurs.

Every Bell System relay station is a combination of all these many elements. Together they help insure the best television transmission it is possible to provide across almost 70,000 channel miles.

### BELL TELEPHONE SYSTEM

**PROVIDING INTER-CITY CHANNELS FOR** NETWORK RADIO AND TELEVISION THROUGHOUT THE COUNTRY





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**X**:

2



Make a list of the fastest-moving Westerns in television, and you're bound to include Annie Oakley, Range Rider, Gene Autry and Buffalo Bill, Jr. – all produced by Flying A Pictures. And now there's another Flying A thoroughbred – <u>The Adventures of Champion, starring</u> Champion the Wonder Horse...the story of a wild stallion, a boy and his dog in lawless cattle country.

One of the best-known animal heroes in showbusiness, Champion has been featured in more than 100 television programs, 85 motion pictures, all of Gene Autry's tours and Championship Rodeos...and in Champion comic books with annual sales of more than three million copies!

On the CBS Television Network, <u>The</u> <u>Adventures of Champion</u> clocked a 17.9 rating at 7:30 pm\*– a neatly balanced audience of 26% men, 29% women and 45% children.\*\* Which bears out Billboard's evaluation: "Champion is solid entertainment...

excellent production...over all, the kind of fare that parents can sit down with their children to watch!"

The kind of fare you'd do well to look
into...by calling CBS Television
Film Sales, distributor of the fastestmoving films in television.

### CBS TELEVISION FILM SALES, INC.

New York, Chicago, Los Angeles, Detroit, San Francisco, Boston, Atlanta, Dallas and St. Louis. Distributor in Canada: S.W. Caldwell, Ltd. \*Nielsen-Nov. 1955 (first report) \*\*ARB-Nov. 1955



CHAMPION

### TELEVISION

### MAY 5, 1956

### FOR SUMMER

## 'Howdy' to Lead NBC Sat. Morns.

NEW YORK--"Howdy Doody" will lead off the new NBC-TV summer line-up of Saturday shows at 10 a.m. Following it will be "I Married Joan" at 10:30; "Fury," sponsored by General Foods, at 11; "Uncle Johnny Coons" at 11:30, sponsored on alternate weeks by Swift and the Heinz property; "Captain Gallant," at 12.

This last show will return to its Sunday afternoon position at 5:30 in the fall for its bankroller. The network, however, will make some important changes in its Saturday morning line-up for next fall, with several stronger kid film shows expected to be inserted.

# **NBC Hunts** Morn Strip

NEW YORK--NBC-TV is now shopping for a new daytime property for its 10:30-11 strip. Ernie Kovacs will move out of the time period to do his new summer hour show, Monday 8-9, where he will replace Sid Caesar, who is moving to Saturday, the same hour, next fall.

used to spell Steve Allen on "Tobig-time on Sunday 8-9.

### Pearson to Share **Dunninger Show**

### TV ON ITS OWN, SAYS SARNOFF

WASHINGTON --- Television cannot advance by applying Hollywood or by confining itself to stereotype programming, President Robert Sarnoff told a distinguished gathering of dignitaries at a banquet last week to honor the 10th anniversary of "Meet the Press.

Sarnoff pointed out that the network's cutltural attractions had increased TV's audiences tremendously. As specific examples, he gave "Peter Pan," which was seen by 67,000,000 viewers and the Sadler's Wells Ballet which had an audience of 30,000,000.

No other program source and no other medium can even approach the scope, variety and volume of daily service provided by the networks, he said.

# NBC Has Corner on Aluminum

NEW YORK-NBC-TV virtually has a corner on the important Kovacs will most likely also be aluminum industry as network sponsors. The purchase by Kaiser night" next season when Allen goes Aluminum of alternate Tuesdays at 9:30-10:30 on NBC for a dramatic show makes it the third aluminum company to use the web, Reynolds and Alcoa being the other two.

# ADVISORY BOARD SURVEY 1<sup>1</sup>/<sub>2</sub>-Hour Shows: Keep 'Em Good; Cut Us In!



Consisting of one key executive from each leading sponsor advertising agency, TV broadcaster, producer and film company.

Quality was the big bone of contention among the members at the TV Editorial Advisory Board considering the trend toward longer network shows. Two questions were posed regarding hourand-a-half programming, specifically the feature films such as ABC's "Famous Film Festival" and "Afternoon Film Festival," and the projected made-for-TV 90-minute shows such as "Playhouse 90" and "Command Performance.'

Altho the voting generally favored the longer shows, by no means was it a clear cut victory. Those who favored the "Film Festivals," some 47 per cent, thought that this type of programming would raise the quality level. But 20 per cent feared that these shows might provide a perfect dumping ground for Grade B, C and D pictures. An added 19 per cent, taking an impartial stand, said these shows might be okay if the quality were kept high. This also was a view expressed by many of the 12 per cent who at this time indicated they didn't know.

The stations were particularly divided on network use of features, with 33 per cent in favor and almost 30 per cent giving them the bird. Quality wasn't the only point of contention here. There was plenty to say about option time, preemption of breaks and "monopoly with monotony."

Whereas there was much favorable station comment such as "we are on it and like it. . . . ABC allows stations to sell spots at no cost. . . . Holds audiences . . . and saves the stations the price of live and local film programming and gives them an opportunity to sell participations in quality programming," the opponents were

leaned heavily in favor of these projects, tho the voting among stations was contentious. Altho 59 per cent in the station category and 60 per cent among the agencies gave the nod, 27 per cent of the stations said "sounds bad" and about 14 per cent reserved opinion. Likewise among the agencies 31 per cent nixed the plans and about 9 per cent would wait for the ball to bounce.

The stanchest opposition to longer network shows was expressed by one film distributor this way: "Just another plan to usurp more station

### HOW THEY VOTED

What is your opinion of network programming of feature films such as in "Famous Film Festival" and "Afternoon Film Festival?"

Like It	Dislike It	Impartial	Don't Know
Stations and Networks 17	15	8	11
Ad Agencies 26	3	9	1
Network Sponsors 3		4	1
Regional, Local and	(4.)		
Spot Advertisers 5	3	1	2
Distributors 7	6	3	3
Producers 13	4	5	1
71	31	30	19

What do you think of the programming of weekly hourand-a-half dramatic shows, e.g., "Playhouse 90" and "Command Performance"?

	ounds Good	Sounds Bad	No Opinion	
Stations and Networks	. 31	14	7	
Ad Agencies		12	3	
Network Sponsors		4	000	
Regional, Local and Spot Advertisers		3		
Distributors		4	3	
	1000	372	2	

KAISER 3RD

NEW YORK --- Pearson Pharmacal has joined American Tobacco Company as co-sponsor of the Dunninger show, which replaces "M-G-M Parade" this summer in ABC's Wednesday 8:30-9 p.m. time slot.

Pearson replaces General Foods, which is dropping out as alternate To One-Year Contract bankroller in the time period when "M-G-M Parade" goes off the air.

### ABC's Big Year Continued from page 2

other show. The 10-11 p.m. period will definitely be filled with boxing bouts sponsored by Pabst and Mennen.

Thursday: This night is currently wide open for sale. "Lone Ranger," half sponsored by General Mills, is tentatively set for 7:30-8 p.m. "International Theater" or "Wire Service" is being pitched in the 8-9 p.m. spot, and "Command Performance" is similarly being offered for the 9-10:30 p.m. period. Thus far, however, there have been no firm sponsor commitments made on either of these shows, and if the web is be open for other programs.

Friday: ABC is waiting Nabisco's word on renewal of the Drug and Lentheric. 7:30-8 p.m. spot for "Rin Tin Tin" 8:30-9 p.m. for "Crossroads." being pitched to sponsors.

Alcoa and Aluminium, Ltd., in the past have used CBS-TV. The dramatic show will be budgeted at \$55,000 gross weekly for talent. No producer has been selected. NBC will produce the property.

# NBC Inks Ken Murray

NEW YORK --- NBC-TV has signed Ken Murray to a year's contract as a producer-director. No definite plans have been made for his services as yet, but he may be used Tuesdays, 8-9 p.m. next fall in the network's catch-all variety format.

Murray's last network stint was for CBS-TV in an hour-long variety show.

"Treasure Chest" will replace "Dollar a Second" in the 9-9:30 p.m. time slot for Mogen David and Helene Curtis. Sterling Drug has renewed the 9:30-10 p.m. period and probably will come back with "The Vise," tho it could be another show. The 10-10:30 period is available for sale.

Saturday: The only spots definite for this night are the Lawrence unable to sell them, Thursday will Welk show for 9-10 and "Masquerade Party" for 10-10:30 p.m. under the sponsorship of Emerson

Sunday: "Famous Film Festior whether it will accept NBC's val" will return on a participating offer to switch. "The Tempered sponsorship basis 7:30-9 p.m. with Blade" is set to air 8-8:30 p.m. American films that have not as for American Chicle and Chese- yet been bought. "Omnibus" will brough. Chevrolet has renewed air 9-10:30 p.m. and is currently



equally loquacious.

Warned various stations: "TV should be more than a fifth-rate movie house . . . not enough station breaks . . . we can be in the film business as well as the nets . . . networks should concentrate on creative shows . . . and the motion picture companies will ruin TV with the same stuff that ruined the movie industry."

The board had a somewhat better reaction to the weekly made-for-TV hour-and-a-half shows now planned by the networks. In reply to the question on these shows, 62 per cent of the board thinks they sound good, 27 per cent has its dander up against them and 10 per cent will wait and see.

The network sponsors specifically were split 50-50 on the issue. Other facets of the industry

### ADVERTISERS AND AGENCIES SAY ...

RICHARD KRESS, HOTPOINT COMPANY, Chicago: "Feature films on network are okay, but when they encroach on evening time at the expense of current and new shows, I don't like them."

EDWARD M. RAYNOLDS, director of research and media, LAMBERT PHARMACAL COMPANY, Jersey City, N. J.: "Most of the hour-and-a-half dramas are not worth the time, talent and effort put into them. I have seen some awful turkeys among the spectaculars."

ALAN RYAN, advertising manager, HEKMAN **BISCUIT COMPANY**, Grand Rapids, Mich.: "Feature films generate genuine problems . . . for regional advertisers by additional encroachment of networks on station option time. . . . Likewise, the long dramas may tend to improve programming, that is if the nets do not have plans to further encroach on station option Class AA time."

MAXFIELD S. GIBBONS, account executive, KETCHUM, McLEOD & GROVE, New York: "Long dramas sound good. Few half-hour dramas are complete enough for dramatic impact, leave the viewer up in the air, offer too easily the possibility of dialswitching."

DALE ABVIDSON, radio - TV director, GRUBB & PETERSEN, Champaign, Ill.: "Movies on networks are okay as long as the network leaves some participation for individual station clients. . . . Nice national tie-in for locals."

DONALD SHEERIN, WEBBER ADVERTISING AGENCY, Grand Rapids, Mich.: "One or two per week (of the hour-and-a-half dramas) per network could create problems for smaller advertisers. More than one or two shows would prove ruinous as far as prime available time is concerned."

Producers ..... 16

option time. Soon the networks will be starting at six and running to midnight if this plan is permitted. None of this is in the 'public interest.' It is merely in the network interest. Stations, sponsors, viewers do not like it, as proved by low ratings and sponsor cancellations.

The ad manager of one sponsor of several network shows stated his opposition to the longshow trend this way: "I don't think there are enought good ones to hold viewer interest for one and a half hours. The cost-per-thousand on an average audience basis therefore can be quite high."

### STATIONS SAY ...

J. HARLEY HUBBARD, general manager, KTXL-TV, San Angelo, Tex.: "As a station, we make our money on the break periods. With networks going longer-no breaks, no money. If they would give us a minute break -okay."

ROY E. MORGAN, executive vice-president, WILK-TV, Wilkes-Barre, Pa.: "I like the movie shows altho I should add that the replaying of the same film on the afternoon program and the Sunday night program is obviously somewhat resented by our viewers . . . may be repeated too often."

EDWIN J. LASKO, program manager, WSJV, Elkhart, Ind.: "Movies on TV save the non-NBC and CBS stations the price of live or local film programming and give them an opportunity to sell participations in quality programming."

AARON B. ROBINSON, president and general manager, WDXI-TV, Jackson, Tenn.: "The stations program enough movies to satisfy all movie fans, and I believe the network should concentrate on programs other than movies and leave the movie field to the stations."

E. K. HARTENBOWER, general manager, KCMO-TV, Kansas City, Mo.: "Networks should do more creative programming. Local stations can offer film services.

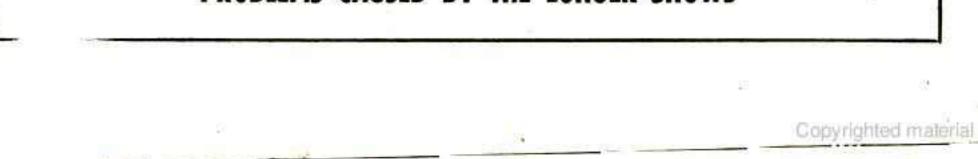
J. S. SAMPLE, president, KOOK-TV, Billings, Mont.: "Networks compete for spot business. A feature takes too much prime station time, and there's not enough change of pace in programming."

### DISTRIBUTORS SAY ....

AL LE VINE, sales manager, SPORTSVISION, Chicago: "The festivals are part of a network plan to grab more station option time. Since prime time is generally unavailable, stations should have the right to program and sell afternoon slots locally."

In the next TV Editorial Advisory Board study: PROBLEMS CAUSED BY THE LONGER SHOWS





THE BILLBOARD

TELEVISION

# Jo Stafford: OUR FAIR LADY!



MAY 5, 1956

# Her world-wide record receipts top all these money-makers combined!

The wonderful sound that is Jo Stafford's voice is known on every continent...to almost half-a-billion people.

Her world record receipts are rapidly reaching a staggering \$50,000,000.

The Gallup Poll rates her among the handful of television's most admired women.

Her fabulous following assures the fact that virtually any new record she puts out is an automatic best-seller.

She is, perhaps, the most listened-to female singer in history.



TV FILM

WHO PAYS DISTRIBS?

# **Community Antenna System Raises** Hot NTFC Debate Over Revenue

posure their product gets via is not offering to pay enough. closed-circuit, community antenna systems? The problem, which has practical for the distributor to ask been plaguing the trade over re- additional revenue from the origicent months, was the subject of a nating station, since in a syndicablunt debate at the National Television Film Council luncheon this week. Over and hour and a half of argument produced no reconciliation, the each side managed to get its position down to the circuit. essentials.

Arche Mayers, distribution vicepresident of the NTFC, asserted We're being robbed." Estimating three feature films per day going on 300 community antenna systems at a value of \$25 a play, Mayers concluded that feature film distributors alone were being "robbed" of over \$8,000,000 a year.

Speaking for the community-antenna fraternity, Zal Garfield, assistant to the president of Jerrold Electronics, agreed that the distributors should be paid for c.a. coverage of their programs. But, he said, "We are a signal reception service. We are not in the program London's Captain Grief character. business." He suggested that the distributor should get a higher rate from the station that bought the film when its coverage is extended to additional homes by closed circuit.

Speaking from the floor, Ralph Cohn, head of Screen Gems, vindicated the antenna people from the charge of "stealing," since, he TWO OUT, ONE IN said, it is obviously not their motive to take something that doesn't belong to them. In fact, he pointed out, in situations in which Jerrold is originating film programs on its own projectors for closed-circuit distribution, it is buying the film

the TV film distributors for the ex- trouble there, he added, is that it coverage for which Jerrold has no

Cohn claimed that it was imtion deal the program is often sold directly to a local sponsor such as a dairy, bakery or jewelry store which may have no distribution in the community added by closed

Garfield answered with an analogy. He said Jerrold buys space



NEW YORK-Guild Films this week hired Bob Hoffman as its national sales director. Hoffman's immediate task will be to find national clients for Guild's two new vidfilm properties, "Here Comes Tobor" and a series based on Jack

Hoffman's last sales post was with Associated Artists, and previous to that he was with Television Programs of America. Art Gross continues as general sales manager sales.

NEW YORK--Who should pay on the open market. The only in newspapers with extensive rural use. Nevertheless, he said, it has to pay space rates based on the total circulation of the paper.

### Legal Cases

Attorney Ted Kupferman opened the debate by reviewing all the legal cases that might serve as precedents for this problm. He cited a case in which the court enjoined a hotel from piping radio music into its rooms, for, the court said, it was "reaping where it had not sown."

Cohn maintained that once an antenna served more than one home it was redistributing the signal and thereby reaping by the appeal of programming it had not sown.

Garfield asserted Jerrold's sole aim is to extend TV coverage. He said there were 475 community antenna systems in the U.S. serving over 300,000 homes. He declared that his industry had invested an estimated \$40,000,000 in these systems. He concluded that the continuing development of this service will not only aid the objective of a that it will in the long run produce more money for the TV film in- the property. dustry.

The only problem remaining when the debate wound up was of Guild, responsible for syndicated the one it started with: Who's going to pay the distributors?

# **AMPEX PEDDLES 8 TAPE RECORDERS; TOTAL 80**

REDWOOD CITY, Calif .--- Ampex Corporation sold eight more of its video tape recorders last week, bringing the total to 80 since the NARTB convention (The Billboard, April 28).

Included in last week's purchasers was the first production company, located in New York. Deal was on a confidential basis, however, and Ampex is not revealing the name at present.

Other buyers are the Audio & Video Company of New York, who are in the pre-recorded audio tape and manufacturing and instrumentation business; WTOP-TV, Washington, and WMBR-TV, Jacksonville, Fla., both owned by The Washington Post.

Each of the deals is for two recorders, with deliveries of June, 1937. The company estimates that it can turn out approximately 15 machines monthly once it gets into production.

There is, as yet, no editing equipment available, with company execs feeling that they want to get the machines rolling off the production line before they begin working more seriously on that problem. It is possible, however, to mark and edit the tape thru utilization of the audio track.

Ampex stock, listed over-the-counter, was 32 bid, 34 asked Friday (28). At the start of the year it stood 18.

# NBC Film Emphasis on Calif. **Studios in First Expansion**

HOLLYWOOD-First move in | NBC thus will become the first the expansion of the NBC Film Di- network to take charge of physical vision (The Billboard, April 7) will production of its own film series. be the concentration of the net- Alan Livingston, president of work's film programs at California Kagran Corporation (of which NBC Studios. It's understood that a so- Film is a subsidiary) will supervise lution is now being sought to legal the operation. truly nation-wide TV service, but difficulties, in order to permit the web to take over long-term lease of only four of the nine stages on the



The network will, at first, utilize lot. Gross-Krasne presently has a 10-year lease on the studio, owned by the Klune Memorial estate, and it's the problem of how to transfer this that must be worked out before NBC can take over the entire operation.

Shows which will probably make the move to California Stu-

# Screen Gems Sets Reruns

HOLLYWOOD-Screen Gems will bring out three anthology series in the rerun market next year. They are "Celebrity Playhouse," "Damon Runyon Theater" and "Ford Theater," with 39 half hours in each.

Ford reruns have been sold in the past, but "Celebrity" and "Runyon" will go on the market for the first time. The shows may be sold separately or combined together into one large package.

The company also expects to Page show, which Oldsmobile now spotbooks. Seventy-eight episodes of the 15-minute musical series are in the can.

# MCA 'Trooper' for 70 Falstaff M'kts

from MCA-TV for a spread of more sor has found it too expensive. than 70 markets. When it debuts The brewery bought "City Detecin the fall, Falstaff will drop its tive," also starring Cameron, from two other film series, "Celebrity MCA-TV three years ago. There Playhouse" and "City Detective." are only about 65 films in that

"Trooper," starring Rod Cam-eron, has had a checkered career since the pilot was shot last summer. Falstaff was interested in the show last fall, but the deal fell Falstaff's agency. thru at that time, apparently because of the similarity with "Highway Patrol," which was just then going into syndication. MCA-TV then sold it to Chesebrough Manufacturing, which was looking for a network slot. But now it seems have available reruns of the Patti Chesebrough will buy a show from ABC-TV.

Falstaff has been carrying "Celebrity," a Screen Gems anthology,

NEW YORK --- Falstaff Beer | The show has produced good rat-last week bought "State Trooper" ings, but it is understood the sponseries, and Falstaff has been reits territory.

Dancer - Fitzgerald - Sample is

NEW YORK-After changing the title of its "Cavalcade of America" reruns from "The American Story" to "The American Legend," Official Films has racked up a dozen sales on the property. Half of them were to stations, the others directly to sponsors, mostly institutional.

Laclede Gas, which previously sponsored the local symphony, will telecast "Legend" on KDS-TV, St. Louis. "Legend" was also sold to a bank in Minneapolis and another gas company in El Paso, Tex. Other purchases included deals in running them extensively thruout Little Rock and Las Vegas, Nev. The original title conflicted with a radio property owned by Broadcast Music, Inc.

# **CBS Film's Terrytoon** Sales Close to 600G

NEW YORK --- CBS-TV Film toon cartoons package, which this Sales has racked up close to week was sold to WOR-TV, New in about 40 markets since last fall. \$600,000 in billings on its Terry- York. Twenty-seven other stations had previously picked up the cartoon bundle, which was put on the syndication market about eight weeks ago following the purchase by CBS of the entire Terrytoon operation.

> Most of the stations which bought the package, consisting of 156 cartoons, signed a two-year, unlimited play deal. The cartoon series included in the CBS-TV Film Sales Syndication package star Puddy the Pup, Kicko the Kangaroo and Farmer Alfalfa.

> Other Terrytoon cartoons are being used on the network on CBS-TV's "Mighty Mouse Playhouse," and the web is considering taking another batch off the shelf as a summer replacement for "Brave Eagle.'

been sold to WFIL, Philadelphia;

dios are "Life of Riley" and "Frontier," presently shot at Hal Roach; "Medic" (Ziv Studios), and "You Bet Your Life," production of which NBC is acquiring from Filmcraft.

# **Official Close On 2 for Nets**

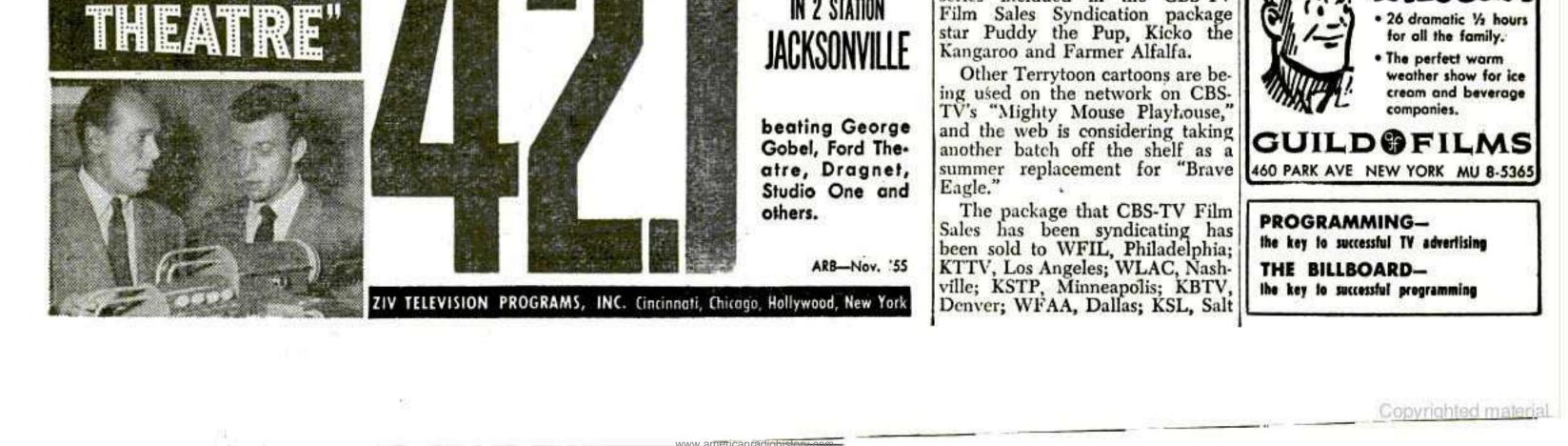
NEW YORK-Official Films is close to having two new properties riding the networks next season. Sylvania has bought "The Buccaneers" to replace "Beat the Clock," on CBS-TV Saturdays 7:30-8 p.m., and "Lancelot" looks ready to move into Mondays, 8-8:30, at NBC-TV. Official has also acquired a new property, an hourlong Western titled "Fort Courageous," which is being produced by Howard Koch's and Aubrey Schenck's Bel-Air Productions.

The film distribution firm has written a total of \$4,400,000 in contracts this month. It includes the sale of the "Scarlet Pimpernel" to the Canadian Broadcasting Corporation, and two Australian sta-tions, and the renewal of "Robin Hood" by Wildroot and Johnson & Johnson, besides other sales.



PROGRAMMINGthe key to successful TV advertising THE BILLBOARD-

# ZIV HAS THE HOT SHOWS! "SCIENCE





# IN 2 STATION

### **TBA COIN BREAKDOWN ON 4** BASIC TYPES OF SPOT BUYS

NEW YORK--The Television Bureau of Advertising revealed last week how much national spot advertisers spent for each of the four basic types of time segments during the last quarter of 1955. This is another analysis of the N. C. Rorabaugh survey released two weeks ago, which put gross spot time expenditure, October thru December, 1955, at \$103,872,000.

Time	<b>Gross</b> Expenditure	Percentag
Programs	\$ 23,169,000	22.3
Participations	23,509,000	22.6
Station Breaks	45,144,000	43.5
ID's	12,050,000	11.6
Total	\$103,872,000	100.0

# WFIL to Start Screen Gems' 3 RKO Pkg. Slots June 18

PHILADELPHIA --- W F I L-TV here will rename its three daily feature film theaters "Movietime USA" when it begins on June 18 acquired from C&C Television. The station is also preparing a package sales plan for participattitle C&C applies to the RKO lithereby get the benefits of a nation-wide promotion C&C is planning.

Motion Pictures for Television, tion. Tele-Pictures and Quality. WFIL all three of its stations.

This was the first actual deal on Rangers." C&C library to be acknowledged The new Screen Gems propersince the sales effort started three months ago. But C&C is now reported to be close to deals with 10 or more other stations, including three in Westinghouse Broadcasting.

# Sales Hit Peak

NEW YORK-Tho the selling season on new network properties for next season has scarcely begun, Screen Gems has already lined up to use the RKO pictures it just enough network business to top its record-breaking current season.

Five of its six network shows have been renewed. In addition, ing sponsors. "Movietime" is the it has sold one of its new shows, "Circus Boy," to NBC and has brary, and the distributor makes it made a deal to produce eight highavailable to the stations, which budgeted, 90-minute film dramas for CBS' "Plavhouse 90."

WFIL-TV will continue to use make up for the "Damon Runyon Theater," canceled by Budweiser. pictures it has under contract from It will probably go into syndica-

The Screen Gems renewals are go. the RKO library when Triangle "Ford Theater," "Father Knows Publications signed with C&C for Best," "Rin Tin Tin," "Captain Midnight" and "Tales of the Texas

> ties available for national sale include "Mystery Writer's Theater," "The Wel," "Criminal Code," "You Can't Take It With You," "Emergency," "Shore Leave" and "The Body, the Face and the Brain." Another property, "Ivanhoe," may be produced in polite form in England shortly, the Screen Gems has not vet lined up a producer for it.

Smolin Joins AAP; Kalman, Morin Moved

NEW YORK --- Associated Artists Productions has made another couple of switches in the process of expanding its operations. Jay ge Smolin is joining AAP next week as advertising-promotion director. Smolin has been promotion head of NBC Television Films the past several years. Bob Morin, who had bee.. assigned the promotion job at AAP, is moving into the sales staff, working in the Eastern division.

Art Kalman, who had been named manager of the Midwest division, is being reassigned to manager of the Eastern division. In addition to Morin, he will have Herman Katz and Seymour Abeles covering the East.

This leaves the Midwest manarership open. Bob Rich, general sales manager, said he expects to have this resolved this week.

AAP has four territorial divisions. Don Klauber is over-all station sales director.

### Sixth Pilot for 'Waldo'

NEW YORK--Television Programs of America will be getting These new deals more than its sixth pilot in another couple of weeks. It's "Waldo," a comedy about a chimp. TPA will co-produce it with Bob Maxwell.



**Clift Eyes Nat'l** Deal for 'Aggie'

NEW YORK--Clift TV Films, headed by Nat Kramer, is looking for a national deal on "The Adventures of Aggie," a new half-hour series starring Joan Shawlee. The show was produced by Mid-Ocean Productions, Ltd., which was set up in England last fall by Bruce Yorke and Michael Sadlier, a legit theater in Bermuda the past couple buyer for a Fifth Avenue departof "Aggie" in the can.

production of a second series, "Mitch" Green plays an adventurer tions that buy the packages get who runs a small boat in the first refusal on the national spon-Mediterranean. Four films have sorship. been completed. Mid-Ocean has set plans for two more series. It produces at the Nettlefold Studios.

Kramer set up Clift TV last fall. In addition to "Aggie," Clift distributes "Case Histories of Scotland Yard" (13 half hours) and 30 feature films, nine of them produced by London Films.

### Unity in New Push On 'Crusader' Pix

NEW YORK---- Unity Television has been putting on a new sales campaign for "Crusade in Europe," the TV film series based on President Eisenhower's book, and in less for work July 1. The McGowan than a month it has paid off with brothers have been operating out a dozen station sales.

Among the buyers are WABD, New York; KGGM-TV, Albuquer- Days" for Pacific Coast Boras and que, N. M.; XETV, San Diego, "Sky King" for Nabisco. The firm

# 52 Warner Pix Get Nat'l **Co-Sponsors**

NEW YORK --- Two national advertisers have ordered co-sponsorship of 52 Warner Bros. pictures from Associated Artists' Producof years. Miss Shawlee, a Bob tions. AAP refused to identify the Hope discovery, plays a fashion sponsors but said they are out of one agency and have ordered 70 ment store. There are 26 episodes markets. They will sponsor the first run on a spot basis. The 52 Mid-Ocean has already begun pictures consist of an average of four from each of the 13 packages "Mitch," starring Lorne Green. In AAP is selling stations. The sta-

> Aside from these 52 pictures, there are options on numerous others in the library of 754 for various lengths of time to permit national sales, spot network, and theatrical reissue.



HOLLYWOOD -- McGowan Productions has bought a 58,000 square foot plant at 915 North La Brea Avenue here, which it will convert to a TV film studio. It will have three sound stages ready of Kling Studios.

McGowan films "Death Valley

Tresenting A BRAND NEW, HIGH-APPEAL TV FILM SERIES

with friendly warmth for mass audience . . . musical artistry for solid entertainment value and outstanding programming

CINO GERZE by America's great duo-pianists WITTEMORE and of RCA Victor Red Seal Records and national concert tour 13 first run quarter-hour TV FILMS available for your local market 13 more currently in production **RCA** Victor Red Seal Album Release for June Ideal local programming at realistic WHITTEMORE prices you'll be glad to hear about and LOWE (Duo-Pianists) 8.0 (ARB-Feb. '56)-Dallas-Ft. Worth **TWO GRAND** Audience - building ranked second to "The Lucy Show" in its prestige show LM-1989 Red Seal

Personal appearances in conjunction with the annual national concert tour

time period.

Over a million Whittemore and Lowe RCA Victor Red Seal Records sold to date.

Write, wire or phone today for audition prints and your market price

NATIONAL TV FILM DISTRIBUTORS, INC.

550 Fifth Avenue

New York 36, N. Y.

CIrcle 5-4042

## Calif.; WDAK-TV, Columbus, Ga., and WDAY-TV, Fargo, N. D. has shot a pilot for a new Western series, "The Sheriff."

Copyrighted material



30 million youngsters...

the exciting new <sup>1</sup>/<sub>2</sub>-hour film series in color or black-and-white



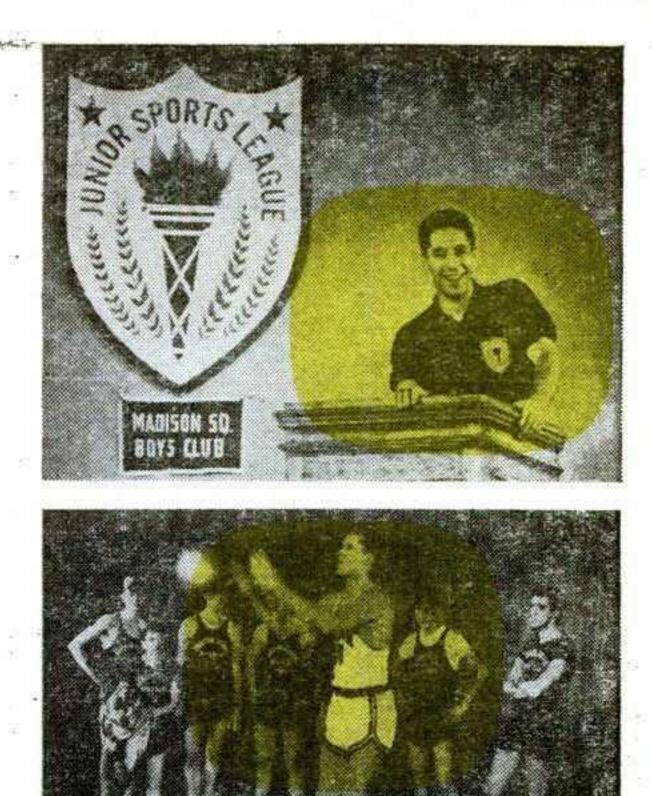


11

JUNIOR SPORTS LEAGUE belongs to America's kids...all 30 million of them! Weekly half-hour television "club meetings" with baseball star Phil Rizzuto as National Sportsmaster offer these actionpacked attractions:

- Sports lessons by America's champions. Big names, such as Bob Cousy, Frankie Frisch, Tom Gola, Jesse Owens.
- Biographies of America's idols Babe Ruth . . . Knute Rockne . . . Connie Mack.
- Quiz games viewers match wits with the experts.
- A complete package of fun and weekly surprises!

JUNIOR SPORTS LEAGUE is an exciting new departure in TV entertainment for sports-minded Young America. Week after week, month after month, the programs follow the sports calendar, covering every type of sport and game. Any boy or girl enrolled in a recognized national or local club can become a JSL member, complete with a valuable membership card. Once seen, JUNIOR SPORTS LEAGUE will keep drawing its young audience back with unswerving loyalty.



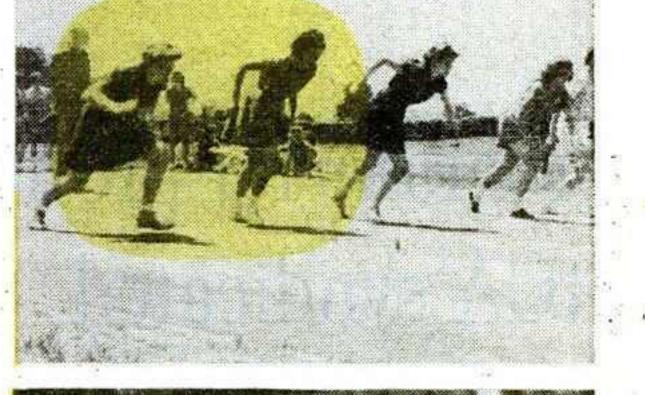
# Sports League

JUNIOR SPORTS LEACUE provides sponsors with a ready-made juvenile market, putting them directly in touch with every boy and girl. Public service tie-ins and JSL support offer unique merchandising plusses and an opportunity to win community prestige.

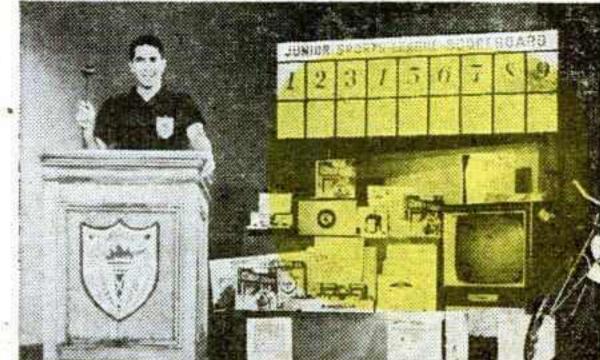
JUNIOR SPORTS LEAGUE, distributed exclusively by RCA Recorded Program Services, is available in color and black-and-white. For complete details, contact RCA Recorded Program Services today.



155 East 24th Street, New York 10, N. Y., MUrray Hill 9-7200 / 445 N. Lake Shore Drive, Chicago, Ill., WHitehall 4-3530 / 522 Forsyth Building, Atlanta 3, Ga., LAmar 7703 / 1907 McKinney Avenue, Dallas 1, Texas, Riverside 1371 / 1016 N. Sycamore Avenue,









### THE WORLD AROUND US

26 dramatic quarter-hours of nature's most startling adventures. They capture the imagination of young and old with rare, spectacularly filmed scenes of animals, birds, tornadoes, forest fires and other exciting phenomena of nature.

### TOWN AND COUNTRY TIME

52 fast-moving quarter-hours featuring Jimmy Dean, The Texas Wildcats and other great, great country-style stars. Your opportunity to cash in on the mushrooming popularity of Country-and-Western music. Also 26 half-hours available in black-and-white only.

# program for profit with RCA syndicated tv-film shows RCA Recorded Pr your audiences bu Contact your loce

RCA Recorded Program Services have the film programs you're looking for to keep your audiences building. Each one of them is available in color and black-and-white. Contact your local RCA Recorded Program Services Representative for details.

# RGA) recorded program services

155 East 24th Street, New York 10, N. Y., MUrray Hill 9-7200 / 445 N. Lake Shore Drive, Chicago, Ill., WHitehall 4-3530 / 522 Forsyth Building, Atlanta 3, Ga., LAmar 7703 / 1907 McKinney Avenue, Dallas 1, Texas, Riverside 1371 / 1016 N. Sycamore Avenue, Hollywood 38, Calif., OLdfield 4-1660.

### THE SAM SNEAD SHOW

39 five-minute golf shows with one of the great pros of all time, "Slammin'" Sammy Snead, explaining the do's and don't's of the game."

### FOY WILLING AND THE RIDERS OF THE PURPLE SAGE

100 three-minute features, adaptable to five, fifteen and thirty-minute shows, starring Foy and the Riders of the Purple Sage in Western songs.





### THE BILLBOARD

**Commercial Cues** 

### OVER THE BOUNDING MAIN

Animation, Inc., may begin exporting animated TV commercials to Australia, France and Argentina. It's now in the talking stage. Besides business expansion plans, the firm is also expanding its staff. Ed Barge, Oscar-winning animator, joined the staff as a director. Also added were Morrie Zukor, as assistant animator, and Ron Maidenberg, from Warner Bros.

### SO YOU WANT TO BE ACTORS

Advertisers wishing to deliver their own blurbs have two attributes: Knowledge and enthusiasm for their products. But Schwerin Research, after investigating the situation, offers this advice: Avoid thinking of the blurbs as a speech. Don't shy away from the use of video aids. Consider demonstrating key copy points, if they are of the sort that might sensibly be taken up. See to it that the setting will fortify the impression that is aimed at.

### ID'S

Jules V. Schwerin has been appointed creative supervisor of TV commercials for Robert Davis Associates, New York motion picture producer. In the past 18 months Schwerin has directed over 140 film blurbs, some for nationally known products.... Gertrude Berg, known as Molly Goldberg, will do a series of ads for Gatuso Italian Food Products for runs on "The Goldbergs" in Canada. Bill Berke produced the commercials.... Stephen P. Muffatti has joined Transfilm, Inc., as a director of animation for industrial and TV films.

### TV Commercials in Production A Guide to TV Spot & Program Plans **Of Competing Sponsors by Industries**

This weekly chart lists commercials produced during the last full preceding month, with all industries covered over the course of a month's issues. The following symbols designate the types of commercials listed: LA-Live Action; FA-Full Animation; SA-Semi-Animation; SE-Special Effects; J-Jingles; M-Music; S-Slides; ID-Station break; NA-Not available.

(Continued from last week)

Type Sponsor, Product & Agency (Show, If any) No. (Seconds) (C-Color) , AGRICULTURAL AND PET FOODS Sun Glow Feed, Farm Feeds,

# Com'l Advice Given At SMPTE Forum

NEW YORK — Agencies and "we strongly recommend that those producers exchanged advice on agencies not having personnel with on Tuesday (1) at the 79th convention of the Society of Motion Picture and TV Engineers.

of Transfilm, asserted there were good reasons why bids may vary considerably among different producers. He pointed out that each producer's bid depends on his overhead structure as well as his interpretation of the script and storyboard.

Klaeger noted that competitive less than one-third of Transfilm's abusing its limitations. business in 1955 was awarded on this basis. "However," he added,

**Bricker Blasts** 

Nets, Affils for

**Huge Profits** 

Continued from page 2

Commercials

Producer

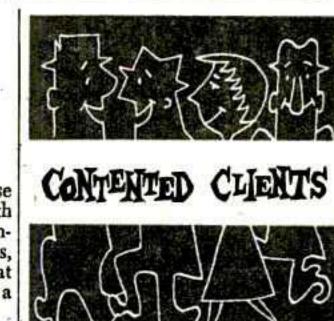
how to make the production of TV film production experience confilm commercials smoother and tinue to ask for competitive bids, more efficient at a special forum for this will assure the agency that the producer selected is making a responsible bid,"

Sy Frolick, vice-president of the In a speech prepared for the Fletcher D. Richard agency, deforum, Bob Klaeger, vice-president scribed the breakdown of a typical agency TV department into program supervision, copy and production In his prepared speech Frolick recommended the use of individual writer-producers as opposed to separating copy and production. He maintained that having the complete follow thru done by the same person results in bidding has been disappearing blurbs that take full advantage of from the business. He said that the possibilities of film while not

> Pete Cardozo, vice-president of Fuller & Smith & Ross, pleaded for commercials that make their impact visually rather than the usual radio commercial with illustrations.

> A speech prepared by Dave Gudebrod of N. W. Ayer laid down requirements for a competent producer. He suggested the producer be able to supply all services required by the agency, whether or not they are all under his roof. He also advised that a producer have some area of specialization.

WPIX Buys 112 of tions came to \$243,589,002, or 41.08 per cent of total gross rev-'Performance' Pix enue of the industry. CBS topped NBC by about \$3,000,000, with NEW YORK--WPIX, here, has Crook Adv. .... 2 (10) ....... SA ...... Keitz & Herdon each net individually accounting bought 112 stanzas out of Official









13

Ralston Purina, Purina Feeds,	for more than one-fifth the total	I HILLS MALL CHORDINALINE DALKAVE	图 計2010年9月20日日前2015日月1日
Gardner (Grand Ole Opry) 2 (120) LA Condor Films	industry revenue. ABC accounted	of 153 films.	
Banquet Canning, Caper Dog Food,	for only 7 per cent and Du Mont	or roo mina.	CHICAGO • 1058 W. WASHINGTON BLVD.
Stocker 1 (20) SA, SMCondor Films	then in existence, accounted for	This is the syntheticated version of	
Ralston Purina, Cereals & Dog Feed,	and in existence, accounted for	rom star riaynouse. It is the	
Gardner 2 (20) LA		second sale to come to light on	New York Contraction of the Cont
Albers Milling, Flapjack Mix,	Net income, before Federal	the package. The first was made	
Oats, Erwin Wasey (Waterfront) 3 (60) LA		last month to KNXT, Los Angeles.	-WHTN-TV-
AUTOMOTIVE (Cars, Tires, Accessories) Ford Motors, Mercury, Kenyon &	300,000. CBS and three owned		
Eckhardt (Ed Sullivan) LA		But it is understood that Official	CHANNEL 13
Ford Motors, Ford Institutional,	this, NBC and five owned stations	has some two dozen deals.	1 DVD00010000000000000000000000000000000
Kenyon & Eckhardt (Producers'	took 17 per cent. Together, the		IT'S A SELLER'S MARKET,
Showcase) 6 (135) LA (C) Van Praag	two note made well ower \$41,000		but we can give you
De Soto, BBD&OUnited World		itable owned stations could not	
Anderson Pritchard, Apco Gasoline,	000, or 46 per cent of the whole		the BIGGEST BUY yett
Erwin Wasey 1 (20) FA, J (C)	industry take, whole the other two		TIME: Now, while we're still new
Keitz & Herndon	nets showed losses. (Dricker notes	accounts for 77 per cent of the in-	with rates set to offer low cost per im-
Doran, Chevrolet, Baxter 1 (10) FA, J	that if these percentages were ad-	dustry revenue Bricker's report	pression choice availabilities are
Greyhound, Bus, Beaumont &	justed relative to losses in the in-	says, when national spot advertising	
Hohman 3 (60) FA, J (C)	dustry the combined NBC and	is taken into account Samples 34	still open.
Keitz & Herndon	CBC and the combined NDC and	is taken into account. Samples: 34	PLACE: Huntington — Ashland — Charles-
	CDS percentage would nit to per	CBS affiliates in Zone 1, carrying	ton and Portsmouth Markets. The rich,
Keitz & Herndon	cent.)	substantial amounts of net pro-	prosperous, tri-state area of more than
Plastone, Turtle Wax, W. B. Doner 3 (60) LA, SE, J (C)Academy	Breakdown on profit before	gramming, from 41 to 100 per	1,250,000 population conservatively meas-
1 (60)	taxes, by network operation and by	cent, earned 34.5 per cent of the	ured from mail responses.
Car Polish, W. B. Doner	net-owned stations apart from net-	total net income of the whole in-	
Ruby Chevrolet, Used Cars, W. B. Doner 3 (10) SE, IDAcademy	working operation shows CRS'	dustry NBC's 30 affiliates under	SCENE: WHTN-TV with the largest trans-
Skelly Oil, Gasoline, Bruce B. Brewer 3 (60) LA	three owned stations with a 270	the same elements and annuales, under	mitting antenna in the world 316,000
General Motors, Buick, Kudner	nee owned stations with a 570	the same circumstances, earned	watts of power for maximum effective
(The Honeymooners) 2 (135) LA McConnachle	per cent rate of profit, making well	30.8 per cent. Together, these 73	coverage a built-in audience of more
Goodyear Tire & Rubber, Pliolite,	over \$12,000,000, while its network		than 200,000 sets popular basic ABC
Kudner (Goodyear TV Playhouse) 1 (135) LA, SE Caravel	operation had a 65 per cent profit	000,000 net before taxes, or nearly	network programs, outstanding local live
People's Gas Needham Louis	rate and made over \$12,000,000	the thirds the industry total for	shows and top-notch films.
& Brorby	NBC's five owned stations profited	1954.	ACTION: Get on our "bandwagon" and
	at 107 man aget belows house here	Bricker summarizes: "The eco-	
Hixson & Jorgensen 3 (20) FA			g-r-o-w with us! After only one month of
Ford Dealers of America, Ford, J. Walter Thompson 1 (28), 4 (20),	mg over \$12,000,000, while its het-	nomic grip on the TV industry held	maximum power, Channel 13 showed
2 (08) PA	working brought 28 per cent, or	by two major networks and a se-	36.8% audience increase over the first
So. Calif. Gas, Gas, McCann-Erickson 1 (20) FA	signity over \$4,000,000. Together,	lected group of large affiliate TV	audience report.
Union Oil, Oil, Young & Rubicam 1 (20) A	the nets with their eight owned sta-	stations is as foreboding as it is	CALL US: Huntington, West Virginia,
DX Sunray, Gas & Oil,		graphic Complete figures for	JAcksen 5-7661, or our representatives:
Potts-Woodbury 10 (60), 10 (20) LA		1955 will show an even greater	Edward Petry & Co., Inc.
American Motors, Nash, Geyer	NT 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	concentration of economic power	
(Disneyland) 1 (90) SA	a degree that even their more prof-		A SUNTE OF
Ford Motors. Ford, J. Walter Thomp- son (Ford Theater and Jubilee) 2 (130) LA (C)	a degree that even their more prot-	in the namus of the favored few.	
7 (130) LA			TV's Hen Queen CHANNEL Basic
Pan-Am, Gasoline, Fitzgerald 2 (60), 2 (20) FA Shamus Culhane	BEER AND WINE		ABC
U. S. Rubber, U. S. Royal Tires,	Falstaff Beer, Beer,		
Fletcher D. Richards (Sunday	The Address of the Address of the Table Address of the Table Address of the Addre		
Spectacular) 1 (90) FA, M (C) Transfilm	Pabst, Beer, Leo Burnett	United World	
General Motors, Pontiac, MacManus,	Griesedick Bros.' Brewery, Beer,	AL NORMATING YOR SHARE S	All and a second s
John & Adams (Playwrights '56) 1 (30) LA	Ruthrauff & Ryan	4 (60), 5 (20) LA, FA, M, J	and a state of the
General Motors, Pontiac, MacManus,	Long Strat Brown Brown Character	Keitz & Herndon	ALL DESCRIPTION OF A DE
John & Adams (Playwrights '56) 1 (30) LA	Lone Star Brewery, Beer, Glenn Adv	7 (10) LA, FA, ID Keitz & Herndon	
M. B. Scott 3 (20) FA	Burger Brewery, Beer, Midland	6 (60), 3 (20) LA, SAFilm Associates	a top
General Motors, Oldsmobile, D. P.	Eastside Brewery, Old Tap Lager,	wanter and a set a second a second of a second s	quality
Brother (Patti Page, Spectacular) 1 (300) LA	J. Walter Thompson	2 (88) LA, FA Playhouse	A STATE OF A
Leonard Gasoline, Gasoline,	Arizona Brewing, A-1 Beer,		Thim show for
Wesley Aves 2 (60) FA	Erwin Wasey	4 (20), 2 (08) FA Playhouse	Every Product,
Speedway Gasoline, Speedway 79,	Schlitz Brewing, Beer,	- (00)	
W. B. Doner 1 (30) FA	J. Walter Thompson	2 (80) FA Playhouse	Every Market,
Gasoline, Fitzgerald 2 (60), 2 (20) FA	San Francisco Brewing, Burgemeister,	2 (30) FA Playhouse	CANCEL AND A CANCE
Bardahl Mfg., Oil, Miller Mackay 2 (20) SA	Theo, Hamm Brewing, Hamm's	. (by	Every Budget
Gulf Oil, Gulf Spray, Young &		2 (60), 2 (45) LA, F, J Swift-Chaplin	Offices in
Rubicam (20) SA Academy	Ballantine, Beer, Wm. Esty	and the and the souther	principal cities
BAKERIES AND BAKE GOODS (Cookies, Crackers, Pretzels, etc.)	(N. Y. Baseball)	5 (60) LA, FA Lou Lilly	throughout the
Gladiola Biscuit, Biscuits, Crook Adv 4 (20), 4 (10) FA, LA		1 (60) FA, LA (C)	United States
Keinz & Herndon	Heleman Brewing Beer Leo Burnett	3 (60), 3 (20) FA, LA (C)	



TV FILM 14

THE BILLBOARD

MAY 5, 1956

ATE.

# TV Program and Time-Buying Guide

INDUSTRY'S GUIDE TO THE PURCHASE OF NATIONAL AND LOCAL TV PROGRAMS AND SPOT CAMPAIGNS THE TELEVISION

## The Billboard Scoreboard

### **ARB** Audience Composition Studies

# Web Situation Comedy Shows

### MARCH RATINGS

### AMONG WOMEN

Rank	Show, Sponsor & Web	Rtg.	Ran
1.11.	ové Lucy		1.
Gen	. Foods (CBS)		10223
2. Dec	ember Bride		2.
Gen	Foods (CBS)		3072
3. Phil	Silvers		3.
Am	ana, Reynolds (CBS)		
4. Hon	evmooners		4
Buie	k (CBS)		10.510
4 Peix	sta Secretary		4
Am	er. Tobacco (CBS)		1000
6. Fati	ter Knows Best		6.
Scot	tt (NBC)		100
7. 0.0	Miss Brooks	O ROCH CENTRE CONTRACTOR	6.
Gen	Foods (CBS)		180
S Bee	ala's Choice	1094515-901-26440	6.
Bor	den's (NBC)		1226
6 Roh	Cumminge		9.
Rey	nolds (CBS)		9200
10. Ozz	ie & Harriet		9.
Hot	Point, Quaker Oats, Norwi	ch	
()	(BC)		

### AMONG MEN

Rank Show, Sponsor J	k Web Rt	2. Rar
1. Honeymooners		1.
Buick (CBS)		98
2. It's a Great Life		2.
Chrysler (NBC)		93
3. Private Secretary		
Amer. Tobacco (CBS)		92 3.
4. Phil Silvers		Card Street
Amana, Reynolds (CB	S) (S)	87 4.
5. Make Room for Dade	dy	Laboration in PLEY
Amer. Tobacco (ABC)	)	86 5.
6. People's Choice		1.470
Borden's (NBC)		85 6.
7. 1 Love Lucy		10.00
Gen. Foods (CBS)		50 7.
7. Meet Millie		and prost

9.

#### Show, Sponsor & Web Rtg. **Private Secretary** Amer. Tobacco (CBS) .....1.22 Meet Millie Carter (CBS) .....1.16 I Love Lucy Gen, Foods (CBS) .....1.14 Ethel & Albert Ralston, Purina (ABC) .....1.11 Mama Gen. Foods (CBS) .....1.11 **Our Miss Brooks** Gen. Foods (CBS) .....1.10 **People's Choice** Borden's (NBC) .....1.10 December Bride Gen, Foods (CBS) .....1.10 It's Always Jan P&G (CBS) .....1.09 It's a Great Life Chrysler (NBC) .....1.09

### AMONG CHILDREN

Rank Show, S	ponsor & Web	Rig.
1. The Lucy Sho		10000
	(CBS)	
2. Ozzie & Harri		
Hot Point, Qu	aker Oats, Norw	ich
(ABC)		
3. Topper		
Sust. (ABC)		1.03
4. Bob Cumming		
R. J. Reynold	s (CBS)	
5. It's a Great		
Chrysler (NBC		
6. Honeymooners		
Buick (CBS) .		
7. Father Knows		
Sautt (NIRC)		

# Web Winners

PERRY COMO SHOW-NBC Some added insight into the degree of success that the sponsors of Perry Como are having with this show can be gleaned from the American Research Bureau's March report showing the number of women per set viewing the program. Not only does the show pull a terrific 37.5 rating, but the fact that it draws 1.30 women per set makes it the No. 2 network show in terms of women viewers per set. All four of the sponsors, it should be noted, are primarily interested in reaching women audiences.

### **Films to Watch**

### MAN CALLED X-Ziv-TV On its opening in Dallas-Fort Worth on February 7 for Mohr Chevrolet, "X" pulled a 13.8 Telepluse via WFAA-TV, virtually tying Bob Hope's 13.3 on WBAP-TV and not too far behind Phil Silvers' 22.5 on KRLD-TV. A giant promotion by all hands aided the debut. The week before, on Mohr's former show, a dramatic series, a 15-minute preview of "X" was run. For two days before the preview 15 on-

# ARB Top Shows Among Women

### **How Network Shows Rated** Among Women in March

### This weekly audience composition analysis shows the relative popu-

C

larity of network series regardless of program type, by number of viewers attracted according to sex or age. On consecutive weeks, this chart shows popularity among men, women and children. For additional information on audience size or coverage, please consult ARB, National Press Building, Washington 4.

### (\* Indicates Film)

Rank	Show, Sponsor & Web	Women Per Set	March
1	Voice of Firestone, Firestone (ABC		9.2
2	Two for the Money, P. Lorillard ( Perry Como, Dormeyer, Armour, 0	CBS)1.30	21.8
	Seal, Toni (NBC)		37.5
4	Wide, Wide, World, Gen'l Motors	(NBC)1.28	16.7
4	Ed Sullivan, Lincoln-Mercury (CI Sunday News Special, Pharmaceut	3S)1.28	48.5
2015	(CBS)		9.4
6	Lawrence Welk, Dodge (ABC)	1.25	31.7
8	George Gobel, Pet Milk, Armour (I	NBC)1.24	33.5
9	Big Surprise, Speidel, Purex (NBC)		28.9
9	"You Bet Your Life, De Soto (N	BC)1.23	43.3
9	Alcoa Hour, Alcoa (NBC)		20.5
	* Private Secretary, Amer. Tobacco		28.9
12	Godfrey and His Friends, Toni (C	BS)1.22	17.3
12	This Is Your Life, Procter & Gambl	le (NBC). 1.22	27.3
12			34.2
12	Chance of a Lifetime, Mathieson	(ABC)1.22	4.9
17	* People Are Funny, Toni (NBC)		30.5
17	Grand Ole Opry, Partic. (ABC)		9.6
17	. Lux Video Theater, Lever Bros. (N . Your Hit Parade, Hudnut, Amer. T	NBC)1.21	33.3
	(NBC)		37.9
	i de la company de	A DE CARACTER DE CARAC	

Carter (CBS)	8. People's Choice
It's Always Jan	Borden's (NBC) 85
P&G (CBS)	9. It's Always Jan
. December Bride	P&G (CBS) 84
Gen. Foods (CBS)	10. Private Secretary
	Amer Tobacco (CBS)

				ed it.	
week	s bef	ore,	scree	nings	were
held	for a	all M	Aohr's	empl	ovees
and	their	fam	ilies,	about	200
peop	le.				

Williamson (NBC)	16.6
20 Martha Raye, Partic. (NBC)	18.9
23*Big Story, Simoniz (NBC)	24.9
23 Truth or Consequences, P. Lorillard (NBC). 1.19	25.6
23\$64,000 Question, Revlon (CBS)1.19	50.5

Pulse Top Pix Among Women

How Non-Net Film Rated

Among Women in February

## The Billboard Scoreboard

### The Pulse Audience Composition Studies

# Syndicated Film Mystery Shows

			, and by the second sec	
FEBRUARY RATINGS Avg. Feb. Rank Show & Distributor Rtg.	AMONG MEN Nen Per 100 Homes Rank Show & Distrib. Tuned In	AMONG TEENS Teens Per 100 Homes Rank Show & Distrib. Tuned In	This weekly audience composition analysis shows the relative pop larity of non-network film series by number of viewers attracted accor- ing to sex or age. On consecutive weeks, this chart shows populari- among men, women, teen-agers and children. For additional informatic on audience size or coverage, please consult The Pulse, Inc., 15 We 46th Street, N. Y. C.	d- ity on
1. Mr. District Attorney (Ziv) 16.7	and the second		Women	Avg.
2. Badge 714 (NBC)15.0		1. Badge 714 (NBC)	Rank Per 100 Order Show and Distributor Homes	Feb. Rating
3. Man Behind the Badge	2. Racket Squad (ABC)84	3. Sherlock Holmes (UM&M)24	1 Celebrity Playhouse (Screen Gems)	10.4
(MCA)14.4		NT		12.4
4. Follow That Man (MCA) 14.0	2. The whister (GDS)	19489 (1997) (1997) (1997) (1997) (1997) (1997)	1	11.3
5. Man Called X (Ziv)12.9	2. DOSION DIACKIE (ZIV)04	5. Inner Sanctum (NBC)23	394	6.3
	6. I Am the Law (MCA)82	5. Man Behind the Badge (MCA).23	493 Annual Presents (ABC)	13.5
6. City Detective (MCA)10.5	6. Inspector Mark Saber (Koch).82	5. Man Called X (Ziv)	5 The Whistler (CBS)	8.4
7. Racket Squad (ABC) 9.8	6. Mr. & Mrs. North (Schubert) .82	8. Mr. & Mrs. North (Schubert) 21	690 Bangerous Assignment (NBC)	5.2
8. San Francisco Beat (CBS) 8.4	6. Sherlock Holmes (UM&M)82	8. Racket Squad (ABC)21	6Follow That Man (MCA)	14.0
8. Sherlock Holmes (UM&M) 8.4	10. Man Called X (Ziv)	10. The Whistler (CBS)20	8 Crosscurrent (Official)	11.3
8. The Whistler (CBS) 8.4	10. Man Caned A (Ziv)	The second s	8Life With Elizabeth (Guild)	4.6
A 92	p .	10. Captured (NBC)20	8 Man Called X (Ziv)	12.9
	1		8 Mobil Theater (Socony-Mobil)	7.9
VIEWERS/100 HOMES	AMONG WOMEN	AMONG CHILDREN	8 Mr. & Mrs. North (Schubert)	6.4
Viewers Per	Women Per		8My Little Margie (Official)	11.3
100 Homes	100 Homes	Kids Per	141 Led Three Lives (Ziv)	
	Rank Show & Distrib. Tuned In	Rank Show & Distrib. Tuned In	14Mr. District Attorney (Ziv)	13.8 16.7
1. Badge 714 (NBC)	1. The Whistler (CBS)92		16Beulah (Flamingo)	4.2
	2. Follow That Man (MCA)90		16Famous Playhouse (MCA)	4.3
			16 Stars of the Grand Ole Opry (Flamingo)	13.0
3. Mr. & Mrs. North (Schubert). 214	3. Man Called X (Ziv)		16 Great Gildersleeve (NBC)	11.0
	3. Mr. & Mrs. North (Schubert) .89	4. Boston Blackie (Ziv)33	16Ray Milland Show (MCA)	5.7
5. Man Called X (Ziv)	5. Mr. District Attorney (Ziv)88	5. I Am the Law (MCA)30	16	8.4
5. 1 Am the Law (MCA)211	6. San Francisco Beat (CBS)87	6. Sherlock Holmes (UM&M)28	22Times Square Playhouse (Ziv)	3.3
7. Man Behind the Badge	7. City Detective (MCA)85	39 10 55	22Brew Pearson (UM&M)	6.4 7.8
(MCA)	7. Ellery Queen (TPA)85		25City Detective (MCA)	10.5
7. The Pendulum (Koch)209			25Confidential File (Guild)	10.3
7. Sherlock Holmes (UM&M) 209	9. Lone Wolf (MCA)	9. Follow That Man (MCA)24	25Ellery Queen (TPA)85	8.0
10. Follow That Man (MCA) 208	10. Boston Blackie (Ziv)	9. Follow That Man (MCA)24 10. Mr. & Mrs. North (Schubert)22	25 My Hero (Official)	8.0
ad ronow ruat stati (MCA)208		0 Ci 178	25Waterfront (MCA)85	13.8

Note: All material published in The Billboard's TV Program and Time-Buying Guide is protected by copyright. Reproduction of any portion of this material for advertising, promotion or other purposes is possible only upon written consent from The Billboard, 1564 Broadway, New York, and also from

### PROGRAMS LM





THE BILLBOARD

### The Billboard Scoreboard

### LOCAL RATINGS-MARCH

THE INDUSTRY'S MOST COMPLETE RATING INDEX POINTING UP OUTSTANDING TV SHOWS AND SPOT ADJACENCIES IN EVERY LOCAL MARKET

	the set of		
BANGOR, ME. (2 Stations)	101,900 TV Homes	BUFFALO, N. Y. (3 Stations)	323,500 TV Homes
	HOWS (* Indicates Non-Network)	THE TOP 15 ONCE-WEEKLY 8	HOWS (* Indicates Non-Network)
1. Groucho Marx, WABI, Th.       43.0         2. Perry Como, WABI, S.       38.3         3. Dragnet, WABI, Th.       37.8         3. This Is Your Life, WABI, Th.       37.8         4. *Badge 714, WABI, S.       37.5         6. *Racket Squad, WABI, S.       37.6         7. Big Surprise, WABI, S.       36.5         7. Father Knows Best, WABI, W.       36.5	9. Make Room for Daddy, WABI, F.	1. \$64,000 Question, WBEN, T.       49.4         2. Ed Suilivan, WBEN, Su.       45.1         3. I Love Lucy, WBEN, M.       42.4         3. Lux Video Theater, WGR, Th.       42.4         5. Phil Silvers, WBEN, T.       40.4         6. Do You Trust Your Wife? WBEN, T.       38.7         7. I've Got a Secret, WBEN, W.       38.5         8. Climax, WBEN, Th.       38.3	9. Perry Como, WGR, 8.
THE TOP 10 MULTI-WEEKLY S	HOWS (* Indicates Non-Network)	THE TOP 10 MULTI-WEEKLY	SHOWS (* Indicates Non-Network)
1. Eddie Fisher, WABI, W. & F.       29.3         2. Roy Rogers Theater, Misc., WABI, M. to F.       29.8         3. Pinky Lee, WABI, M. to F.       18.7         4 Queen for a Day, WABI, M. to F.       15.5         8. *Harvard Theater, Misc., WABI, M. to F.       15.5	<ol> <li>*Matinee Theater, WABI, M. to F</li></ol>	<ol> <li>Mickey Mouse Club, WGR, M. to F</li></ol>	6. Guiding Light, WBEN, M. to F
THE TOP LOCALLY OR	GINATED FILM SERIES	THE TOP 30 LOCALLY O	RIGINATED FILM SERIES
Rank         Title (Distributor)         Station, Day-Time         Rating           1. Badge 714 (NBC), WABI, S7:0037.5         2. Racket Squad (ABC), WABI, S7:0037.0         3. Highway Patrol (Ziv), WABI, W7:0037.0           3. Highway Patrol (Ziv), WABI, Th9:0034.0         4. City Detective (MCA), WABI, W6:3033.5           4. City Detective (MCA), WABI, W6:3033.5         5. Steve Donovan, Western Marshal (NBC), WABI, M7:00           5. Stu Erwin Show (Official), WABI, F6:3030.8         7. Man Behind the Badge (MCA), WABI, M7:30           7. Man Behind the Badge (MCA), WABI, Su6:3030.3         8. Tales of the Texas Rangers (Screen Gems), WABI, F7:00           8. Tales of the Texas Rangers (Screen Gems), WABI, F7:00         30.3           10. Sherlock Holmes (UM&M), WABI, T6:3028.0	Rank       Title (Distributor) Station, Day-Time       Rating         13.       Flortan ZaBach Show (Guild), WABI,	Rank         Title (Distributor)         Station, Day-Time         Rating           1. Cisco         Kid (Ziv), WBEN, Th7:00	Rank         Title (Distributor)         Station, Day-Time         Rating           18.         Championship Bowling (Schwimmer), WBEN, S2:00         15.1           19.         †Sky King (Nabisco), WBEN, S5:00         14.9           19.         Ramar of the Jungle (TPA), WGR, S12:30         14.9           19.         Ramar of the Jungle (TPA), WGR, S12:30         14.9           21.         Range Rider (CBS), WBEN, M. & W. & F6:15         14.5           22.         Wild Bill Hickok (Flamingo), WBEN, S1:00.13.4         14.5           23.         Candid Camera (Assoc. Artists), WBEN, Th6:15         13.3           24.         Little Rascals (Interstate), WBEN, M. & W. & F9:00 a.m.         13.2           25.         †Patti Page (Oldsmobile), WBEN, T. & Th6:30         12.5

### 10. Sherlock Holmes (UM&M), WABI, T.-6:30...28.0

12. I Led Three Lives (Ziv), WTOW, M.-8:30....26.5 22. Facts Forum (Facts Forum), WTWO, Su.-5:30 6.5

### MINNEAPOLIS-ST. PAUL (4 Stations)

347,200 TV Homes

#### THE TOP 15 ONCE-WEEKLY SHOWS (\* Indicates Non-Network)

1. \$64,000 Question, WCCO, T	9. Disneyland, WTCN, W
2. I Love Lucy, WCCO, M	10. Loretta Young, KSTP, Su
3. Ed Sullivan, WCCO, Su	11. Godfrey's Talent Scouts, WCCO, M 30.4
S. Person to Person, WCCO, F	12. Perry Como, KSTP, S
6. Red Skelton, WCCO, T	13. Your Hit Parade, KSTP, S
7. Phil Silvers, WCCO, T	14. Groucho Mars, KSTP, Th
8. Lux Video Theater, KSTP, Th	15. Beat the Clock, WCCO, S

#### 

### 271,000 TV Homes

#### THE TOP 15 ONCE-WEEKLY SHOWS (\* Indicates Non-Network)

1. \$64,000 Question, KCMO, T41.2	9. Disneyland, KMBC, W
2. 1 Love Lucy, KCMO, M	10. Dragnet, WDAF, Th
3. Ed Sullivan, KCMO, Su	11. Groucho Marz, WDAF, Tb
5. December Bride, KCMO, M	12. I've Got a Secret, KCMO, W
	11 Thomas Rollo V

### 

25. Sky King (Nabisco), WGR, T.-6:00 ......12.5

27. Buffalo Bill Jr. (CBS), WBEN, S.-11:00 a.m., 12.4

28. Confidential File (Guild), WGR, S.-10:30...12.0

29. Mr. and Mrs. North (Schubert), WGR,

30. Tales of Tomorrow (Sterling), WGR,

**KANSAS CITY**, Mo. (3 Stations)

12. Highway Patrol (Ziv), WGR, T.-10:30.....18.2

14. I Led Three Lives (Ziv), WGR, M.-10:30...17.4

15. Mayor of the Town (MCA), WGR, Th.-7:00..15.9

16. Amos 'n' Andy (CBS), WBEN, Su.-1:30.....15.5

17. Steve Donovan, Western Marshal (NBC),

HOWS (* Indicates Non-Network)
<ol> <li>Weather, News (6:00 p.m.) WTCN, M. to F.</li> <li>News, Weather (10:30 p.m.) WCCO, M. to F.</li> <li>Big Payoff, WCCO, M. to F.</li> <li>News-John Daly, WTCN, M. to F.</li> <li>Guiding Light, WCCO, M. to F.</li> </ol>
RIGINATED FILM SERIES
<ol> <li>Superman (Flamingo), WTCN, M6:301.</li> <li>Confidential File (Guild), WCCO, S10:001</li> <li>Judge Roy Bean (Screencraft) KSTP, Su5:00</li> <li>Science Fiction Theater (Ziv), WCCO, M10:00</li> <li>Hopalong Cassidy (NBC), WCCO, Su10:00 a.m.</li> <li>Hopalong Cassidy (NBC), WCCO, Su10:00 a.m.</li> <li>My Little Margie (Official), KEYD, M., W., F7:30</li> <li>I Search for Adventure (Bagnall) WCCO, Su9:00</li> <li>Old American Barn Dance (Kling), KSTP, S10:30</li> <li>Laurel and Hardy (Governor), WTCN, S5:30</li> <li>Highway Patrol (Ziv), WCCO, Th. 10:001 Abbott and Costello (MCA), WCCO, Su11:00 a.m.</li> <li>Mobil Theater (Socony-Mobil), WCCO, S9:30</li> <li>Man Behind the Badge (MCA), KSTP, F7:30</li> </ol>

ν,	7. Fireside Theater, WDAF, T	13. Loretta Young, WDAF, Su
	THE TOP 10 MULTI-WEEKLY	SHOWS (* Indicates Non-Network)
CO, 	1. Mickey Mouse Club, KMBC, M. to F	6. *Three Star News (6 p.m.), KCMO, M. to F. 11.0 7. Dinah Shore, WDAF, T. & Th
	THE TOP 30 LOCALLY O	RIGINATED FILM SERIES
-6:3014.4 810:0013.7 P,12.9 CCO,12.9 	<ol> <li>Studio 57 (MCA), KCMO, T9.3025.0</li> <li>Mr. District Attorney (Ziv), KCMO, T10:00</li></ol>	17. Hopalong Cassidy (NBC), WDAF), Su5:0015.4         19. Man Behind the Badge (MCA), KCMO, Th10:00         15.2         20. Cisco Kid (Ziv), WDAF, Su5:3015.0         21. Passport to Danger (ABC), WDAF, Su9:30         23. The Falcon (NBC), KCMO, Su10:00         23. The Falcon (NBC), KCMO, Su10:00         24. Soldiers of Fortune (MCA), KMBC, S6:00         25. Headline (MCA), KMBC, M9:30         26. I Am the Law (MCA), KMBC, Su3:00
STP,	15. Highway Patrol (Ziv), KMBC, Th8:3017.4 16. Cross Current (Official), KMBC, Th9:3017.0	28. Mobil Theater (Socony-Mobil), KCMO,
	17. Foreign Intrigue (Official), KMBC, F9:3015.4	Th9:30

# **Top Show Pluggers**

### ZIV-TV Programs

Ziv-TV supplied the most extensive selection of promotion material to its clients. The sheer bulk of its promotion \_ kits was the first thing that caught the eyes of the judges in The Billboard's 18th Annual Promotion Competition.

But aside from its mass, Ziv's audience promotion includes a number of special features and gimmicks that the judges found noteworthy.

For each of its latest shows, Ziv has devised an "enthuslasm" kit designed to stir up interest in the vehicle among the sponsor's employees and dealers. The kit contains a form letter to be sent the salesmen's wives, bulletin board photos and notices, payroll enclosures and plans for mass meetings.

Ziv, which makes some endeavor to time the release of its shows with the latest wave of news interest, puts heavy emphasis on public service tie-ins. In addition to the standard kit and the "enthusiasm" kit, the client usually gets a third kit outlining a public service campaign. For "The Man Called X," which is about espionage, there is a campaign saluting the Central Intelligence Agency. The campaign is tied to the theme, "Our First Line of Defense." For "Highway Patrol," Ziv put out a kit for a safety campaign.

## 'Tex. Rangers' Gets Renewal

HOLLYWOOD-General Mills and Curtiss Candy last week renewed "Tales of the Texas Rangers" for 26 weeks. Renewal carries the show, aired 11:30-12 Saturday mornings over CBS, thru its full 52-week cycle.

Next 26 weeks will consist completely of reruns, tho 13 more half hours could be filmed by the producer, Screen Gems, later on.

### **Richards Heads Films**

CLEVELAND --- WEWS here WEWS staff since 1950.

NO BATH Du Art Labs Sends **Films to Showers** 

out commercials quickly is being technicians call "bromide flare," unveiled by Du Art Film Laboratories. It's called the "jet-spray developing process," as differentiated from the traditional immersion means the film gets a shower instead of a bath.

has named John Richards its film be most salutary. As is obvious from coming out dried and waxed. In director, to supervise handling and the human analogy, it means that an immersion machine it takes 40 editing. He has been on the the film gets a thin spray instead minutes or more. The essential exof a dousing. It further means the planation for this is that the jet

efforts. The PSB arranges personal appearances not only of the performers but of the people behind the shows, such as Herb Philbrick, author of "I Led Three Lives."

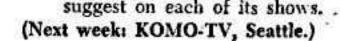
Ziv usually has a couple of special exploitations to

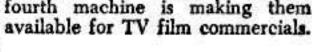
NEW YORK - A processing film never sits in dirty fluid. In technique that will aid in getting strictly film terms, this avoids what which is especially important in animation.

But, aside from quality, the shower is much faster than the process. In human terms, that bath, especially on shorter lengths of film such as TV commercials. A frame of film can travel thru the The effect on quality is said to jet machine in about five minutes, machines are much shorter, running only about 10 feet from the loading end to the final wind-up.

Du Art has been using this equipment only on CBS Newsfilm, but with the installation of the

### Ziv maintains what it calls a Public Service Bureau, which books its talent for special events and charitable





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1

All films listed are syndicated unless title is preceded by a dagger (†), indicating nationally spot-booked. Stations are VHF except where the symbol "u" denotes UHP. The symbol "&" shows that a program originates in another city, but has scored a rating of 3.0 or more.

Complete ratings are published over a span of one month's weekly

**OMAHA** (2 Stations)

issues, beginning with the issue of The Billboard dated the third Saturday of each month.

For complete information on audience size, coverage, opposition, programs, audience composition and other details not included in this chart, please consult The Pulse, Inc., 15 West 46th Street, New York City.

### DAYTON, O., (2 Stations)

in rank order according to ratings.

### 124,800 TV Homes

#### THE TOP 15 ONCE-WEEKLY SHOWS (\* Indicates Non-Network)

1. Phil Silvers, WHIO, T	9. Red Skelton, WHIO, T
2. Ed Sollivan, WHIO, Su	10. Mama, WHIO, F
3. I Love Lucy, WRIO, M	11. Our Miss Brooks, WHIO, F
4. \$64,000 Question, WHIO, T	12. G.E. Theater, WHIO, Su
5. Godfrey's Talent Scouts, WHIO, M	13. Robert Cummings, WHIO, Th
7. Navy Log. WHIO. T	14. Alfred Hitchcock, WHIO, Su
8. Climax, WHIO, Th	15. Godfrey and His Friends, WHIO, W

This chart supplies ratings for the top 15 once-weekly shows and for

the top 10 multi-weekly shows in each local market studied, regardless

of whether these programs are network or local, live or film. It also

provides ratings for the top 30 film series aired locally in each market,

THE TOP 10 MULTI-WEEKLY SHOWS (\* Indicates Non-Network)

L	Mickey Mouse Club, WLW-D, M. to F 24.3
2.	*Little Rascals, WHIO, M. to F
	*Patti Page, WHIO, T. & Th
4	*Reporter, Sports Desk (6:30 p.m.), WHIO,
9155	M. to F
5.	*Front Page News (11 p.m.), WHIO,
	M. to F

7. \*Movie Matinee, WHIO, M. to F. ......15.7 

10. Search for Tomorrow, WHIO, M. to F. .... 14.4

Rank Title (Distributor) Station, Day-Time Rating

### THE TOP 30 LOCALLY ORIGINATED FILM SERIES

Rank Title (Distributor) Station, Day-Time Rating	
1. Highway Patrol (Ziv). WHIO, T9:0037.5	L <sup>is</sup>
2. Gene Autry (CBS), WHIO, Th7:00	Ľ
3. I Led Three Lives (Ziv), WLW-D, F9:30,26.8	
4. Stories of the Century (Hollywood), WHIO,	
S7:00	Ũ
5. City Detective (MCA), WHIO, T7:3025.8	3
6. Little Rascals (Interstate), WHIO,	5.0
M. to F6:00	
7. Badge 714 (NBC), WHIO, S10:3020.0	Ł
8. †Patti Page (Oldsmobile), WHIO,	
T. & Th6:45	Ŀ
9. Racket Squad (ABC), WHIO, T7:0021.5	P
10. Man Called X (Ziv), WHIO, F10:3021.3	13
11. Headline (MCA), WHIO, M7:00	E
12. Science Fiction Theater (Ziv), WLW-D,	
Su7:00	Ł
13. Wild Bill Hickok (Flamingo), WLW-D,	L
Th6:00	Ł
14. †Sky King (Nabisco), WLW-D, Su6:0016.3	
15. Annie Oakley (CBS), WLW-D, F6:0014.8	1

15. Lone Wolf (MCA), WHIO, S11:15
17. Hopalong Cassidy (NBC), WHIO, Su1:3014.3
18. Superman (Flamingo), WLW-D, T6:00 p.m. 13.5
18. Soldiers of Fortune (MCA), WLW-D,
M6:00
20. Buffalo Bill Jr. (CBS), WLW-D,
S11:30 a.m
21. Douglas Fairbanks Jr. Presents (ABC),
WLW-D, Th7:0012.5
22. Mr. District Attorney (Ziv), WLW-D,
M10:30
23. Championship Bowling (Schwimmer),
WLW-D, Su1:0011.9
24. Celebrity Playhouse (Screen Gems), WLW-D,
S11:15
25. †Andy's Gang (Brown), WLW-D,
S10:30a.m 8.3
25. Famous Playhouse (MCA), WHIO, T2:00., 8.3
27. Heart of the City (MCA), WHIO, W2:00 7.3
28. Curtain Call (MCA), WHIO, F1:00 4.8
29. Follow That Man (MCA), WHIO, Th1:00 4.0

#### 3. Ed Sullivan, WOW, Su, ...... 44.3 5. Godfrey's Talent Scouts, WOW, M. ......41.8 THE FOP 10 MULTI-WEEKLY SHOWS 1\* Indicates Non-Network) 1. "Weather, News (10 p.m.) WOW, 5. News, Camera on Sports (10:15 p.m.) 2. \*Weather, News (10:00 p.m.) KMTV, 3. \*News, Sports (10:15 p.m.) WOW, 4. Mickey Mouse Club, KMTV, M. to F. .....24.9 THE TOP 30 LOCALLY ORIGINATED FILM SERIES Rank Title (Distributor) Station, Day-Time Rating Rank Title (Distributor) Station, Day-Time Rating 1. I Led Three Lives (Ziv), WOW, T.-9:30,...,37.5 16. Texas Rasslin' (Texas Rasslin'), KMTV, 2. Highway Patrol (Ziv), WOW, Th.-8:30 .....31.3 W.-10:30 ..... 17.3 2. Cisco Kid (Ziv), WOW, W.-6:30 ..... 31.3 17. Wild Bill Hickok (Flamingo), WOW, 4. Dr. Hudson's Secret Journal (MCA), 18. Hopalong Cassidy (NBC), WOW, S.-5:30 .... 16.3 18, Count of Monte Cristo (TPA), WOW, 5. Science Fiction Theater (Ziv), WOW, 6. Superman (Flamingo), KMTV, F.-7:30 .... 28.3 20. Cross Current (Official), KMTV, T.-10:30 ...15.8 7. Soldiers of Fortune (MCA), KMTV, 21. Buffalo Bill Jr. (CBS), WOW, S.-5:00......15.3 22. †Andy's Gang (Brown), WOW, Su.-4:00.....14.5 8. Kit Carson (MCA), KMTV, Su.-12:00 .....24.0 23. Long John Silver (CBS), WOW, Su.-5:30...13.3 24. Championship Bowling (Sshwimmer), 9. His Honor, Homer Bell (NBC), WOW, F.16:30 ......23.0 10. Celebrity Playhouse (Screen Gems), KMTV, 24. China Smith (NTA), WOW, M.-11:00 .....10.8 26. Heart of the City (MCA), KMTV, M.-11:00. . 10.9 11. Stars of the Grand Ole Opry (Flamingo), 26. Frankie Laine (Guild), KMTV, WOW, T.-10:30 ..... 19.3 M. & W.-6:00 .....10.0 12. Annie Oakley (CBS), KMTV, F.-6:00 .... 19.0 28 †Patti Page (Oldsmobile), KMTV, M. & W.-6:15 ...... 9.8 14. †Death Valley Days (Pacific Borax), 29. Mr. and Mrs. North (Schubert), KMTV, Th.-11:30 ..... 8.8 14. Inner Sanctum (NBC), WOW, M.-10:30. .... 17.5 29. †The Hunter (Tafon), KMTV, T.-11:00 ..... 8.8

THE TOP 15 ONCE-WEEKLY SHOWS (\* Indicates Non-Network)

### SAN ANTONIO (3 Stations)

#### THE TOP 15 ONCE-WEEKLY SHOWS (\* Indicates Non-Network)

I. Ed Sullivan, KENS, Su	9. Alfred Hitchcock, KENS, Su
2. \$64,000 Question, KENS, T	10. Godfrey's Talent Sconts, KENS, M
3. I Love Lucy, KENS, M	1. 2. 전 11 전 12 전 12 전 12 전 12 전 12 전 12
4. Dragnet, WOAL, Th	11. Confidential File, WOAL, Th
5. Red Skelton, KENS, T	11. George Gobel, WOAI, S
6. G. E. Theater, KENS, Su, 40.4	13. December Bride, KENS, M
7. The Millionaire, KENS, W	14. Big Story, WOAI, F
8. Burns and Allen. KENS, M 38.7	15. *Celebrity Playhouse, KENS, T

### CHARLOTTE, N. C. (1 Station)

50,800 TV Homes

THE TOP 15 ONCE-WEEKLY SHOWS (\* Indicates Non-Network)

TV FILM

170,400 TV Homes

131.300 TV Homes

17

I. Jackie Gleason. WBIV, S	9. Playbouse of Stars, WBIV, F
2. Ed Sullivan, WBTV, Su	9. Two for the Money, WBTV, S
3. I Love Lucy, WBTV, M	11. Godfrey's Talent Scouts, WBTV, M61.5
4. *Douglas Fairbanks Jr., WBTV, T	에 이 바람이 이 아이에 가지 않는 것이 있는 것이 없는 것이 있는 것이 없는 것이 없
5. Climax, WBTV, Th	12. Stage Show, WBTV, S
6. Mama, WBTV, F	12. *Waterfront, WBTV, T
7. G.E. Theater, WBTV, Su	14. Alfred Hitchcock, WBTV, Su
8. Masquerade Party, WBTV, F	15. The Millionaire, WBTV, W

#### THE TOP 10 MULTI-WEEKLY SHOWS (\* Indicates Non-Network)

1. *Arthur Smith, WBTV, T. & Th	.6 *Patti Page, WBTY, M. & F
2. CBS News, WBTV, M. to F	7. Love of Life, WBTV, M. to F
3. *Sports, Misc. (7 p.m.), WBTV, M. to F 39.8 4. *Esso Reporter (6:30 p.m.), WBTV,	8. Search for Tomorrow, WBTV, M. to F23.9
M. to F	9. Valiant Lady, WBTV, M. to F
5. *Looney Tunes Jamboree, WBTV, T. & Th 32.8	10. Guiding Light, WCTV, M. to F23.6

### THE TOP LOCALLY ORIGINATED FILM SERIES

1. Doug Fairbanks Presents (ABC), WBTV,	12. Looney Tunes (Guild), WBTV, T. & Th5:00
Т9:00	13. Wild Bill Hickok (Flamingo), WBTV,
2. Waterfront (MCA), WBTV, T8:3061.3	W5:30
3. Mr. District Attorney (Ziv), WBTV, Th8:00 60.3	14. Amos 'n' Andy (CBS), WBTV, Su4:00
<ol> <li>Eddie Cantor (Ziv), WBTV, T9:30,</li></ol>	15. †Sky King (Nabisco), WBTV, M5:00
T8:00	16. Long John Silver (CBS), WBTV, M5:30
6. Highway Patrol (Ziv), WBTV, F10:30 50.0	17. Soldiers of Fortune (MCA), WBTV, F5:30.
7. Science Fiction Theater (Ziv), WBTV,	18. Hopalong Cassidy (NBC), WBTV, W5:00
Su7:00	18. †Patti Page (Oldsmobile), WBTV,
8. Stars of the Grand Ole Opry (Flamingo),	W. & F6:15
WBTV, S6:0041.5	20. Looney Tunes (Guild), WBTV, S2:30,
9 Frankie Laine (Guild), WBTV, T6:45 38.0	21. †Andy's Gang (Brown), WBTV,
0. Buffalo Bill Jr. (CBS), WBTV, S11:00 a.m34,0	S10:00 a.m.
1. Superman (Flamingo), WBTV, T5:3033.3	22. Looney Tunes (Guild), WBTV, S9:30 a.m
	[1] 그 같아요. 요즘 사람이 많은 것은 것은 것이 많은 것이 같아요. 그는 것이 같아요. 같아요. 나라 집에 가장하는 것이 가지 않는 것이 같아요.

TILD THAT SURIES	5. Wat
Looney Tunes (Guild), WBTV, T. & Th5:00 32.8	7. Pass
Wild Bill Hickok (Flamingo), WBTV,	8. Edd
W5:30	9. Scie
Amos 'n' Andy (CBS), WBTV, Su4:00 31.8	W
†Sky King (Nabisco), WBTV, M5:0030.8	- 11. Gre
Long John Silver (CBS), WBTV, M5:30 30.3	Su.
Soldiers of Fortune (MCA), WBTV, F5:30, 30.0	12, I L
Hopalong Cassidy (NBC), WBTV, W5:0028.8	13. Mr.
†Patti Page (Oldsmobile), WBTV,	M
W. & F6:15 28.8	14. Sup
Looney Tunes (Guild), WBTV, S2:30,27.3	15. Buf
†Andy's Gang (Brown), WBTV,	S1
S10:00 a.m 26.3	16. Solo
Looney Tunes (Guild), WBTV, S9:30 a.m., 20.8	S4

	[2] 바랍었다. 2] 바랍지 않아야 하는 것은 것이라. 2007년 2	119WS (*, indicates Non-Network)
2. 3. 4.	Mickey Mouse Club, KENS,           M. to F.         24.3           CBS News, KENS, M. to F.         20.3           *6:00 P.M. News, Weather, KENS,         20.0           Eddle Fisher, WOAI, F. & F.         19.5           *6 o'Clock News, Misc., WOAI, M. to F.         18.1	5. *Weather. Sports (6:15 p.m.), WOAI, M. to F
60		RIGINATED FILM SERIES
2. 3. 4.	Confidential File (Guild), WOAL Th9:3037.7 Celebrity Playhouse (Screen Gems), KENS, T9:30	<ol> <li>Shertock Holmes (UM&amp;M), KENS, Th9:30</li> <li>17.4</li> <li>*Sky King (Nabisco), KENS, W4:30,17.3</li> <li>Doug Fairbanks Presents (ABC), WOAI, T. 9:30</li> <li>Foreign Intrigue (Official), KENS, F10:00,16.9</li> </ol>
2	Dr Hudson's Secret Journal (MCA), KENS, T7:00	21. Wild Bill Hickok (Flamingo), KENS, Th4:30
7. 8,	Waterfront (MCA), WOAI, W9:3028.7 Passport to Danger (ABC), KENS, S10:0025.8 Eddie Cantor (Ziv), KENS, F9:30	22. *Andy's Gang (Brown), KENS, S10:30 a.m
10	W8:00	23. Little Rascals (Interstate), KENS, M to F4:00
	Great Gildersleeve (NBC), WOA1, Su. 5:00	25. 7Patti Page (Oldsmobile), WOAI, T. & Th10:15
12	I Led Three Lives (Ziv), KENS, W10:0022.7	26. Championship Bowling (W. Schwimmer),
	Mr. District Attorney (Ziv), WOAL, M9:30	WOAI, S6:00
14	Superman, (Flamingo), KENS, F6:30 19.5	S8:30 a.m
15	. Buffalo Bill Jr. (CBS), KENS, S11:30 a.m	28. My Little Margie (Official), KENS, M. to F1:00
16	Soldiers of Fortune (MCA), WOAI,	29 †The Hunter (Tafon), KENS, Su11:15 8.8
	S4:30	30. Popular Science (Interstate), KENS, S1:00 5.0

WNBQ. Chicago; KOPO, Tucson, Ariz.;

WHIZ, Zanesville, O.: Adv. TBA TALES OF THE TEXAS RANGERS WHIZ, Zanesville, O.: Adv. TBA

RCA RECORDED PROGRAM

SERVICES

KTRK, Houston; WDAF, Kansas City,

KHOL, Holdredge, Neb.; WDMJ, Mar-

KTRK, Houston; WCAX, Burlington, VI.;

WMFD, Wilmington, Del.: Adv. TBA

SCREENCRAFT PICTURES

KOSA, Odessa, Tex.: Judge Roy Bean

K B E T. Sacramento: NIC - L - Silver

WGEM, Quincy, Ill.: Adv. TBA

RIDERS OF THE PURPLE SAGE

Mo.; KTSM, El Paso, Tex.; WDMJ

Marquette, Mich.; WTVY, Dothan,

TOWN AND COUNTRY TIME

Ala.: Adv. TBA

UDGE ROY BEAN

Brand Franks

Batteries (R)

THE WORLD AROUND US

FOY WILLING AND THE

quette, Mich.: Adv. TBA

## THIS WEEK'S FILM BUYS

CBS-TV FILM SALES TERRYTOONS KAVE, Carisbad, N. M.; KCCC, Sacramento; WOR, New York: Adv. TBA FABIAN OF SCOTLAND YARD KAVE, Carisbad, N. M.: Adv. TBA LONG JOHN SILVER KAVE, Carlsbad, N. M.: Adv. TBA LIFE WITH FATHER KAVE, Carlsbad, N. M.; KAKE, Wichita, Kan.: Adv. TBA RANGE RIDER KCCC, Sacramento: Adv. TBA NEWS FILM KIMA, Yakima, Wash.; Adv. TBA AMOS 'N' ANDY WTVW, Evansville, Ind.: Adv. TBA UNDER THE SUN WCTV, Tailahassee, Fia.: Luke Bros. Dept. Store KNXT, Los Angeles: Southern Calif. Gas and Swift Packing THE WHISTLER WGBI, Scranton-Wilkes-Barre, Pa.; King's LIFE OF RILEY-D Wine (R) INTERNATIONAL NEWS SERVICE THIS WEEK IN SPORTS WNCT, Greenville; N. C.; WATE, Knoxville: Adv. TBA WEEKLY NEWS REVIEWS WATE, Knoxville: Adv. TBA NBC TELEVISION FILMS

THE GREAT GILDERSLEEVE WTWO, Bangor, Me.: P. E. Ward STEVE DONOVAN, KCBD, Lubbock, Tex.: Adv. TBA . & Swartwood Dairies KVTV, Sioux City, Ia.: Consumers Co-op Assn. VICTORY AT SEA KOTA, Rapid City, S. D.; KSTP, Minneapolis: Adv. TBA CAPTURED WJW, Cleveland: Adv. TBA THE FALCON WAGA, Atlanta: Carling's Black Label Beer THE VISITOR WFMY, Greensboro, N. C.: Adv. TBA HOPALONG CASSIDY-HALF-HOUR-A KFFA, Fort Smith, Ark.: Adv. TBA LIFE OF RILEY-C WOW, Omaha; WTVP, Decatur, Ill.; Adv. TBA WOW, Omaha: Adv. TBA SCREEN GEMS YOUR ALL STAR THEATER KTSM, El Paso, Tex.; KMID, Midland, Tex.; WBRZ, Baton Rouge, La.; KPLC, Lake Charles, La.; WSB, Atlanta: Adv. TBA KFBM, Beaumont, Tex.: Gulf State

Utilities

NEW YORK--H. J. Heinz has ordered another 26 films in "Cap-WWTV, Cadillac, Mich.: Rice, Hansen tain Gallant of the Foreign Legion' from Television Programs of America. Harry Saltzman, head of Frantel, Inc., owner of the show, will start producing the new films in Tripoli and Rome next month. It is understood that the new deal also calls for third runs of some of the films in the first group

Heinz Orders

26 'Gallants'

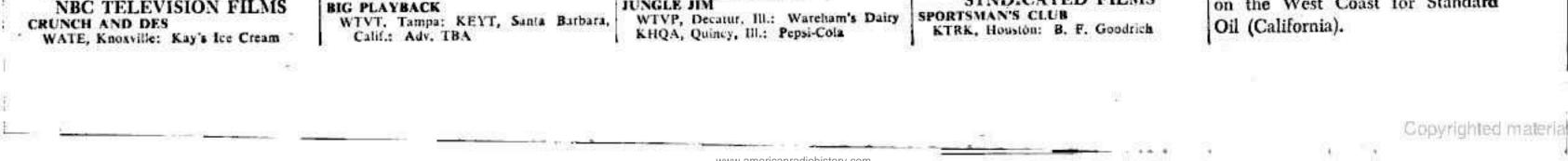
of 39. "Gallant" started on NBC-TV in February, 1955. It will have been running 78 weeks when the new films go on in the fall.

l	CELEBRITY PLAYHOUSE	STERLING TELEVISION .
222	WNCT, Greenville, N. C.: Harrington Mfg. and South Eastern Engineering	WFBM, Indianapolis: Adv. TBA TALES OF TOMORROW
ľ	and Southern Lightweight Aggregate	WSPD, Toledo: Adv. TBA
	KWWL, Waterloo, Ia.: Adv. TBA	KING'S CROSSROADS WSPD, Toledo; WHIO, Dayton, O.: Adv.
	FEATURE PICTURES	TBA
	KIBO, Boise, Idaho; WSYR, Syracuse;	
e	KOOL, Phoenix, Ariz.; KLAS, Las Vegas, Nev.: Adv. TBA	
	JUNGLE JIM	SYND:CATED FILMS

TPA 'Stage' in Six Markets, **Double Booked** 

NEW YORK -- Chef Boy-Ar-Dee will sponsor "Stage 7" in a minimum of six markets, including New York and New England, beginning next month. The sponsor is double booking the show here, following the policy of such other syndicated sponsors as Mennen, Ballantine and Bromo Seltzer. The firs' run will be on WPIX, Monday, 8-8:30 p.m., beginning June 4. The second run will be on WABD.

The sponsor, American Home Products, bought "Stage 7" from Television Programs of America thru Young & Rubicam. This is the second regional deal TPA made on this series. It is already running on the West Coast for Standard



# **MUSIC-RADIO**

THE BILLBOARD

18

Communications to 1564 Broadway, New York 36, N. Y.

# Indie Originals Vs. Covers; **Battle of the Pop Charts**

### Survey Shows R&B Original Disks Gaining Over Covers in Pop Market

### By JUNE BUNDY

NEW YORK -- The majors' practice of covering promising indie disks-particularly rhythm and blues clicks - has long been a source of considerable controversy in the record field, since in many cases the covers - backed by stronger promotion, distribution and name value-snowed under the originals on the pop charts. However, a recent study of The Billboard charts indicates that the indie originals (r.&b. in particular) are no longer low men on the platter poles, while more and more pop covers are being left at the post.

It's too early to determine if this is a trend, but on the basis of current reports, it certainly looks as the the public is beginning to show a decided preference for originals-regardless of their origin.

A survey of the charts over the last seven months indicates that indie originals now make it about half the time, as compared to the "hardly ever" status of such disks a couple of years ago. However, the percentage has swung over sharply in favor of originals since the first of the year. Last January, for instance, Pat Boone's cover of Little Richard's Tutti Frutti was top disk on the pop charts, while today Boone's cover of Little Richard's "Long, Tall Sally" has yet to make the pop list, while the original is No. 13 on the pop chart this week, and No. 1 on the r.&b. list.

a pop platter, and the pop original Lanson. moved ahead. In some cases, of course, the covers are breathing pop charts late last year were the down the necks of the originals, Crew Cuts' waxing of Otis Wil-

caught up. it are Teresa Brewer's cover of Ivory Joe Hunter's "A Tear Fell," and Pat Boone's cover of the

Flamingo's "I'll Be Home." Mitch Miller's "Yellow Rose of "Maybellene," over covers by Jim Lowe, Ralph Marterie, Johnny Long and Marty Robbins; Billy Vaughan's "Shifting, Whispering Sands," over Rusty Draper's cover; Gogi Grant's "Suddenly There's a Valley," over covers by Julius La Rosa, Jo Stafford, Kay Armen, Patty Andrews, and the Mills Brothers; Al Hibbler's "He," over covers by Kav Armen, and a late release by the McGuire Sisters; "Only You," by the Platters, over the Hilltoppers, Louis Armstrong, and Lola Dee; "It's Almost Tomorrow," by the Dream Weavers, covers by Jo Stafford, Lawrence

r.&b. artist Otis Williams covered | Welk, David Carroll, and Snooky

Cover jobs which scored on the but, at the writing, they still hadn't liams' original "Gum Drop"; Georgia Gibbs' on Lillian Briggs' "I Among the recent covers making Want You to Be My Baby"; the Fontane Sisters on Boyd Bennett's "Seventeen"; Pat Boone on Fats Domino's "Ain't That a Shame"; the Fontanes on Bonnie Lou's Originals making it last October, "Daddy-O"; Don Cornell on Nick November and December included | Noble's "Bible Tells Me So"; Pat Boone on "At My Front Door"; Texas," over Johnny Desmond and Gale Storm on Smily Lewis' "I seven other covers; Chuck Berry's Hear You Knockin' "; Gale Storm on Gloria Mann's "Teen-Age Prayer"; Dean Martin on Mindy Carson's "Memories Are Made of This," and Bill Haley on Bobby Charles' "See You Later, Alligator."

The spurt shown by indie r.&b. originals on the pop charts during the past few months is generally credited to the efforts of certain key jockeys across the country in opening up the pop radio field to r.&b. disks. Alan Freed, for instance, of WINS here, ultimately created such a demand for rock and roll disks that local pop jocks (Continued on page 23)

### G. GRAY ADDED TO CAP ROSTER HOLLYWOOD - If the

band business ever comes back, Capitol Records will have little or no competition in the disk market.

The Coast diskery last week continued adding to its talent roster, bringing veteran maestro Glen Gray out of retirement and inking him to record as Glen Gray and the Casa Loma Orchestra. Present plans are for Gray to record his first album at the Capitol Tower Studios here, with a.&r. exec Dave Cavanaugh handling the session.

Capitol also added vocalist Martha Lou Harp, with Andy Wiswell slated to handle her sessions in New York.

Kapp Disks in

Album Drive NEW YORK---Kapp Records is moving into high hear on its album program. Dave Kapp, firm's topper, has crystalized his spring and summer drive and on May 7 will issue seven new 12-inch LP's. This will give the firm a total of 30. By the end of the year, another 30 will have been released, Kapp stated. Together with the increased album production Kapp Records is kicking off a merchandising campaign, sparked by the slogan "Go Kapp!" During the month of May, dealers will be given one album free for each 12 they purchase. Additionally, the diskery is sending out a catalog mailing to all dealers and is preparing consumer catalogs. Salesmen are being given a folio of the label's album covers as a sales aid. An ad campaign, in publications and on the radio, is also set. Kapp's eight new albums include more than 3,100,000 phonograph units of all types were made dur-ing 1955. Altho no confirmation could be obtained from Radio-manufacturer of any significance a Roger Williams package, "Day-dreams," Jerry Fielding's "Dance Concert," Jackie Davis "Organis-tics," Jane Morgan's "The American Girl from Paris," a package of vo-rals by Johnny Holiday, "Polite Jazz," by George Siravo's band and an album of inspirational material by Russ Miller titled "Somebody Bigger Than You and I."

# Victor Skeds **Big Red Seal** Push for May

MAY 5, 1956

NEW YORK --- RCA Victor's big Red Seal album push in May will center on the complete-set issue of Beethoven's nine symphonies as conducted by Arturo Toscanini. In addition, six single 12-inch LP sets will be released involving some of the diskery's top name power.

The Toscanini Beethovens, issued during 1952 individually in limited editions, now will be available in a package of seven disks retailing at \$27.98. When they sold singly, and at premium prices, the total cost was \$52.40.

The second feature of the month will be "Giglie in Carnegie Hall," on-the-spot recordings of the Italian tenor's three recitals, tendered here last May. The Boston Pops Ork will offer a program tagged "Picnic," which is not related to the film of the same name, but rather includes typical pops light music.

Among the other issues is a Toscanini-NBC Symphony coupling of Kodaly's "Harry Janos Suite" and Respighi's "Feste Romana." Jascha Heifetz couples the Mozart Violin Sonatas, Nos. 10 and 15, and Yehudi Menuhin fiddles the Fourth and Fifth Mozart Violin Concertos. There also will (Continued on page 42)

### Other Winners

Other "originals" winning out on the pop charts over covers recently include the Teen-Agers' "Why Do Fools Fall in Love?" which has out-ranked its cover competition (the Diamonds, Gale Storm and Floria Mann) on the pop charts and, of course, is high on the r.&b. list; the Teen Queens' "Eddie, My Love," winner on the pop charts over covers by the Fontane Sisters, Chordettes and Lillian Briggs; Carl Perkins' "Blue Suede Shoes," covered by 10, of which only Elvis Presley's EP version showed up at all on the charts; and Cathy Carr's "Ivory Tower," in a switch wherein

## Coral Chanter 'Swingin' Sam' Is Bill Randle

NEW YORK -- Deejay Bill Randle of WERE, Cleveland, and WCBS here, is recording for Coral Records under the platter pseudonym of Swingin' Sam.

Coral has been trying to keep it quiet, but WERE spinner Tom Edwards unmasked his fellow jock in his weekly news letter to the trade last week, and Randle himself revealed the deception Sunday (29), when he sang with the Four Coins on his WEWS-TV show in Cleveland over the weekend. If the single clicks, Coral a.&r. chief, Bob Thiele, will cut a jazz LP with the jock.

Meanwhile, Randle is in Las Vegas this week to film a special seg with Elvis Presley, Johnnie Ray, Margaret Whiting and the legit musical, "The Most Happy

# **Over 3 Mil Phono** Units Sold in '55 **RETMA to Release Own Tab Shortly**

# **But Trade Says Figure Accurate**

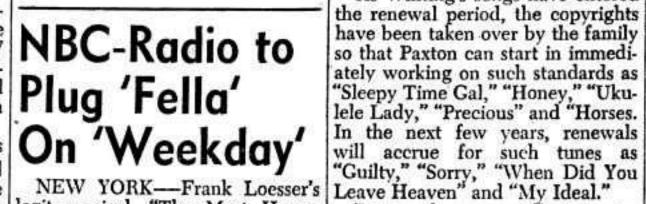
Electronics - Television - Manufac- in the industry. turers Association, which is actively compiling factory sales totals for the phono industry, sources in the trade indicated the figures were accurate.

phonographs not in combination with radio or television units, while 510,000 were listed as combinations. Player attachments accounted for 379,000 units sold. The figures do not include coin or

mechanically operated equipment of any kind.

The bright future currently indicated for long-playing records was given additional substance thru the disclosure that 2,500,000 -more than 80 per cent of the total-were three-speed units. is understood the figures cover factory sales of more than 40 firms, and better than 80 per cent of the The firm is Richard Music Corportotal market.

RETMA's own plan for initiating a voluntary industry-wide census of factory sales of phonographs was



Four Lads, which will be screened Fella," which is scheduled to open on his May 6 TV show. The pro- here Thursday (3), will get unpregram will also spotlight a live cedented attention on opening day

NEW YORK--Factory sales of announced earlier this year. The

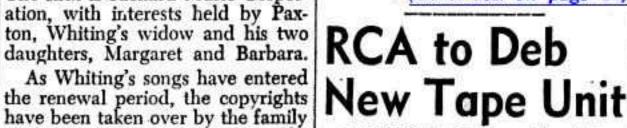
It is understood that within four weeks, the organization plans release of its initial figures, covering the month of January. Altho these reports will not indicate quantities Of this total, 2,234,000 were of production on four-speed units, plans are now being made to include such figures in later reports. | cut.

In addition to the aforementioned, 15 more albums have been

# **Paxton Sets Publishing** Firm for Whiting Songs

NEW YORK-Publisher George dies and assigned them to top lyric Paxton and the estate of the late writers.

All other songs in which Whiting Richard Whiting organized a new publishing firm last week to service retained his renewal rights eventuthe renewals and unpublished ally will fall into the Paxton firm. songs of the celebrated songwriter. Whiting died in 1938. His daughter (Continued on page 42)



so that Paxton can start in immediately working on such standards as "Sleepy Time Gal," "Honey," "Ukuer and playback unit is now in lele Lady," "Precious" and "Horses. production by RCA Victor Radio and "Victrola" Division, at the In the next few years, renewals will accrue for such tunes as firm's new Cambridge, O., plant.

The new two-speed model, third member of the expanding RCA line, weighs only 33 pounds and into rehearsal in August. is available in a tan simulated leather case. The unit carries first of eight contracted by M-G-M About two dozen songs were found many of the same features as the for films. However, the producers



NEW YORK-Jo Stafford has been signed to a new five-year contract by Columbia Records. The inking climaxed weeks of speculation in the trade that the thrush was considering a change in diskery affiliation.

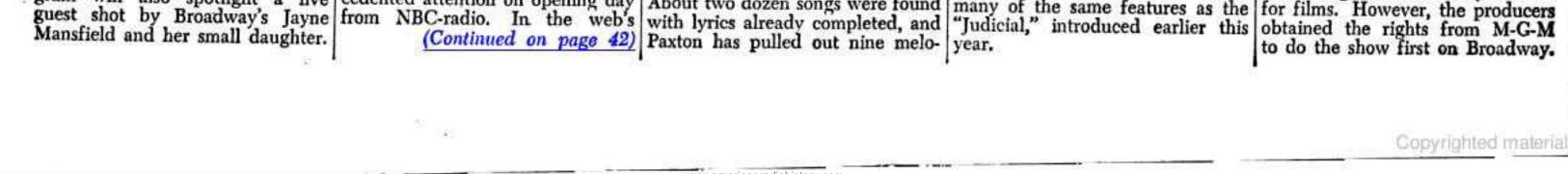
Pact is described as "one of the costliest" in the business with guarantees well into six figures. Miss Stafford is reported to have sold more than 33,000,000 platters during her tenure with Columbia, with her disk product selling unusually well abroad as well as in this country. Pact calls for her to cut a certain number of sides annually with toreign artist under contract to Philips, Columbia's reciprocal pactee in Europe.

# O'Neill Drama To Go Musical

NEW YORK--- "Anna Christie," the Eugene O'Neill play, has been made into a musical and is set for a Broadway bow in the fall. The score, both words and music, has been cleffed by Bob Merrill, and it will published by Merrill's own firm, Valyr Music.

George Abbott, who wrote the CAMDEN, N. J.—The "Con-gressional," a portable tape record-the show, which will be produced the show, which will be produced by Bresson, Griffith and Prince, producers also of "Damn Yankees" and "Pajama Game." The production has not yet been cast, and, according to Merrill, will get a new title, as yet not selected. It goes

Merrill wrote this score as the



Paxton plans especially intensive

activity on "literally a trunk full"

of Whiting's unpublished material.

### THE BILLBOARD

### MUSIC-RADIO

# U. S. Labels Get 'MONEY HONEY' Swedish Jazz

NEW YORK-Claes Dahlgren, Sweden's ambassador to the American music business, completed several deals this week to hypo the flow of talent between here and Scandinavia.

As representative for the Metronome disk works, Dahlgren arranged for new releases here of Scandinavian-cut jazz on three States-side labels, RCA Victor, EmArcy and Cadence. Victor, in the near future, will release an LP of Swedish jazz, featuring the vocalist Alice Babs (recently a Billboard Talent Pick), tenor saxophonist Woody Berch and an allstar group featuring Sweden's Lars Gullin, Ake Persson and Bengt Hallberg, along with Americans, Red Mitchell and Bobby White. The latter group was cut in Sweden two years ago under the aegis of Leonard Feather.

EmArcy, this month, will release sets featuring bari sax-man Lars Gullin with a chorus, and the new Danish bari man Max Bruel. Cadence will release LP's by Swedish-American trumpeter Ernie Englund and Danish vocalist Chris Dane, both Metronome artists.

all-star American jazz group for a this week with reports of starring three-month tour of Sweden, starting around June 1. This outfit, headed by Swedish-born trumpeter Rol Ericson, will play the outdoor Folks Parks circuit (240 parks). Other members will be Cecil Payne. Duke Jordan, John Simmons, Art Taylor and vocalist Ernestine Anderson.

# FACE-LIFTING

NEW YORK--In a move to cash in on the current success of Elvis Presley's "Money Honey" platter, Atlantic Records is re-releasing Clyde Mc-Phatter's old waxing of the tune.

The Presley side is part of his first RCA Victor LP. Altho it has been getting plenty of jockey play Victor hasn't released it as a single, and it doesn't look as tho they will, since a new Presley platter is coming out this week.

McPhatter "Money Honey" record (which he cut with the Drifters) was on the rhythm and blues best-seller charts a couple of years ago, but this time Atlantic hopes to beat it both r.&b. and pop. In line with this, the label is reservicing r.&b. jocks with the disks, and sending it to key pop deejays as well.

Coral & M-G-M **Diskers** to Get TV Break

NEW YORK--The TV trend Dahlgren also has booked an for disk artists perked up again roles in the medium for Coral's Johnny Desmond and M-G-M Records' thrush, Rosalind Paige.

Miss Paige will star and sing on the ABC-TVer, "Star Tonight," May 24. Show will be based on the gal's new disk "Have Faith and Have Patience." On May 1, she will plug the flip side of the disk, "Let Me Be the First One," on the 'Strike It Rich" show on CBS-TV. Desmond appears Monday (30) on the Robert Montgomery NBC-TV show in a production titled "Don't Do Me Any Favors." He'll appear as a young singer and will Murphy, in the Federal Court for do his current disking of "Please the Southern District of New York, Don't Forget Me, Dear." Flip of denied a motion of Billy Rose, Ray this side is "A Little Love Can Go Henderson and Mort Dixon (dea Long, Long Way," previously re- ceased) for a sweeping inspection leased on the Goodvear Playhouse of the books and records of Bourne, TV production, "Joey."

# NOTHING TO FEAR BUT FEAR Indies Hold Onto Masters, **Tunes and Resultant Bucks**

NEW YORK-The small oper- In recent months the charts have loot. Notable case in point, of the publishing level.

master-and often the song-be- Rainbow, etc. cause of the fact that a major diskery with its superior distribu- course, currently, Sun Records, are tion and artist power could swamp additional examples. Dot Records the original version. Increasingly, is purposely omitted from this linehowever, small labels are finding up, in view of the fact that the the fortitude to hold onto their label's success in the singles field sides, their publishing affiliates are in the last couple of years is such holding onto to their tunes, and that it is in a class by itself in the they are managing to develop indie field. enough distribution to withstand the threat of coverage by majors.

When an indie does relinquish This is borne out by a glance at some disk properties these days, it the national best-selling pop charts is likely to involve considerable

**Court Denies Rose** Motion in 'Gang' Suit Plaintiffs' Attorney Tabs Decision

A Skirmish, Main Issues to Come

ator in the music business has been liberally sprinkled with such course, is Sun Records' deal with grown tougher and wiser, and he indie - produced sides as Little Victor whereby the latter obtained is less apt to relinquish a buck Richard's "Long, Tall Sally" on Elvis Presley as an artist and a once it is within his grasp. This is Specialty, Cathy Carr's "Ivory number of masters, with Sun reparticularly true on the indie rec- Tower" on Fraternity, the same taining the right to sell certain ord level-where fewer and fewer song by Otis Williams on De Luxe, sides. This deal has been profitmasters are being turned over to the Teen Queen's "Eddie, My able to all concerned, with Presley major labels-and it is also true on Love" on RPM, the same ditty by a smash across the country and the Chordettes on Cadence, the Sun having collected considerable Attitude of the small indie label Teen-Agers "Why Do Fools Fall coin (The Billboard, April 21). It's was once shot thru with consider- in Love?" on the Gee, the Cadillacs interesting to note, however, that able fear. In the event the diskery "Speedoo" on Josie, Julie London's when Sam Philips, of Sun, made produced a promising side, it was "Cry Me a River" on Liberty, the the deal, he already had another not averse to turning over the Bonnie Sisters' "Cry Baby" on artist, Carl Perkins, ready to go into high gear as the label's leader. Atlantic, Chess, Veejay, and, of

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A number of other factors are seen as contributing to the stamina of indies, particularly rhythm and blues indies, in the pop field, Disk jockeys, for instance, are tending to give preference to original rather than cover versions, and some stations - notably WINS in New York-have been very outspoken on this matter.

Another factor is the distributor picture. Distribs show little hesitancy in taking on a label for a one-record deal if the disk is showing even limited action in one or two areas.

The turning over of masters and tunes, of course, will never really end, but an increasing amount of this traffic is now initiated by writers, artists and managers rather than by diskeries anxious to sell to another diskery.

The pattern is to hold onto the masters, hold onto the tune, and

Tubb, Snow, **McDaniel Buy Two Stations** 

NASHVILLE --- Bill McDaniel publicity chief at Station WSM here, home of the "Grand Ole Opry," has joined with country and western stars Hank Snow and Ernest Tubb in the formation of the Folkways Broadcasting Company, which has just announced purchase of WHBT, 250-watter at Harriman, Tenn., and WTCW, 1,000-watter at Whitesburg, Ky.

The Folkways firm filed application of purchase with the FCC last weekend. When FCC approval is forthcoming, McDaniel will leave his WSM post to take over general managership of both stations, with headquarters in Whitesburg. McDaniel has been named president and general manager of Folkways Broadcasting.

WTCW, Whitesburg, operates daytime only and is devoted almost 100 per cent to country and western music. WHBT, Harriman, operates full time, dividing its programming between pop and country music.

controversial copyright cases in called on the Trial Assignment years moved a step closer to completion - last week when Judge Inc., publisher of "That Old Gang

U. S. Supreme Court Gets De Sylva Case

### To Rule on Lower Court Decision Which Allows Illegitimate a Share in Renewals

By MILDRED HALL

WASHINGTON--One of the "most technical, difficult and far- between Marie De Sylva, widow reaching" of all copyright disputes, of the composer, and Marie Balaccording to Copyright Office lentine, on behalf of De Sylva's spokesmen, came before the U. S. illegitimate son, Stephen William Supreme Court last week (26-27) Eallentine, over an Appeals Court when it held oral argument on con- ruling which gave the author's flicting claims over the renewal

rights to the works of the late Buddy De Sylva. The dispute was children, legitimate or illegitimate, the right to share equally with his widow in copyright renewal (The Verve Records Billboard, March 17). Billboard, March 17).

Oral argument was conducted before the Supreme Court by Theodore Kiendl, New York attorney for Marie De Sylva, and Max Fink, California lawyer for Marie Ballentine. Amici curiae briefs were clusive recording contracts. filed by ASCAP, the Songwriters' Protective Association, Motion Picture Association of America and Music Publishers' Protective Association, as well as a statement by the solicitor general of the Justice Department for the Copyright Oftice.

### **Two Questions Argued**

Argument before the court was held to two main questions: Did the 1909 copyright statute wordthe second 28-year period of an

NEW YORK---One of the most of Mine." The case, which will be Calendar of May 7, 1956, hinged on the action of the three aforementioned writers who in 1953 sued Bourne, claiming that the publisher did not have the right to continue publication of the song in its renewal period. The original copyright period expired in 1951.

Loot Involved

trade, inasmuch as it is considered Sunday night (22) that the dance as likely to have a bearing on the validity of many copyright assignments of great standards which date with his reconstituted band, are now in the renewal period.

Bourne, following the initiation of the suit by the plaintiffs, filed drew 4,800 people here to George an answer claiming that in the original assignment in 1923 the writers had assigned all copyrights, including the renewal, to the publisher. Plaintiffs admitted such an assignment, but claimed it was not valid, that it was "unconsciousable," because Bourne had failed to promote the song adequately and because the assignment had been made prior to the advent of television and sound film. In other words, adequate consideration was (Continued on page 22)

# Jane Powell to HOLLYWOOD - Verve Rec-

ords continued its policy of expanding its talent roster, inking film star Jane Powell and the Don, Dick and Jimmy vocal trio to ex-

Pacts were negotiated by artist and repertoire chief Buddy Bregman, who has arranged and conducted some of Miss Powell's night club material in the past. Miss Powell, who recently renegotiated her M-G-M contract to permit her outside pictures, television and records, has three ilms to do for to a new minimum contract the M-G-M within the next three years MU is pushing. and three for RKO. Her Verve pact calls for two LP's and eight showspots and night clubs into



MILWAUKEE-Benny Good-Case is of vital interest to the man supplied dramatic proof here band business is still alive Goodman, playing his first promotion subsequent to his eight-week Waldorf-Astoria stint in New York, Levine's Million Dollar Ballroom.

Since Goodman's contracts for promotion dates specify that the admission charge shall not be less than \$2 a head, it's estimated that the clarinetist-maestro took out about \$6,000 for himself.

According to the Willard Alexander office, which books the band, Goodman has been limiting his engagements to two a week. The previous night he played a prom at the University of Minnesota. However, Goodman now has given the office the green light to up the work nights to three a week.

Goodman, who maintains the band on a weekly basis despite the limited schedule, flew the band up here and back to New York.

# Brit. MU Ups West End Scale

LONDON -- The Musicians' Union here has called on all members working in the plushy West End to down tools, if their bandleaders and employers do not agree

The new terms grade West End four main categories. The MU has Verve purchased the contract of stipulated minimum rates at be-

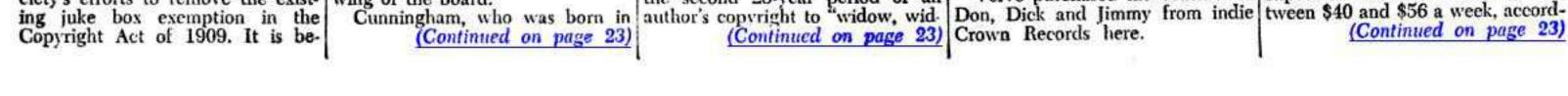
# **Cunningham** Elected **ASCAP's New Prexy**

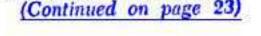
NEW YORK---By a unanimous lieved that he will continue this in vote of the board Paul Cunning- addition to his presidential duties. ham on Thursday (26) was elected president of the American Society re-clected at the board meeting. of Composers, Authors and Pub- These include vice-presidents Otto lishers. Cunningham, the Society's A. Harbach and Louis Bernstein; seventh president, succeeds Stanley secretary, John Takser Howard; Adams, who served as president treasurer, Saul H. Bourne; assistsince April, 1953. Cunningham ant secretary, George W. Meyer; has been chairman of the commit- assistant treasurer, Frank H. Contee on public relations for the last nor. Maurice Mickey Scopp, several years. In this capacity, he executive vice-president of the Big has kept in close touch with the Three Music Corporation, was copyright situation and the So- elected a member of the publisher ing designating renewal rights for singles per year. ciety's efforts to remove the exist- wing of the board.

3.613

All other ASCAP officers were

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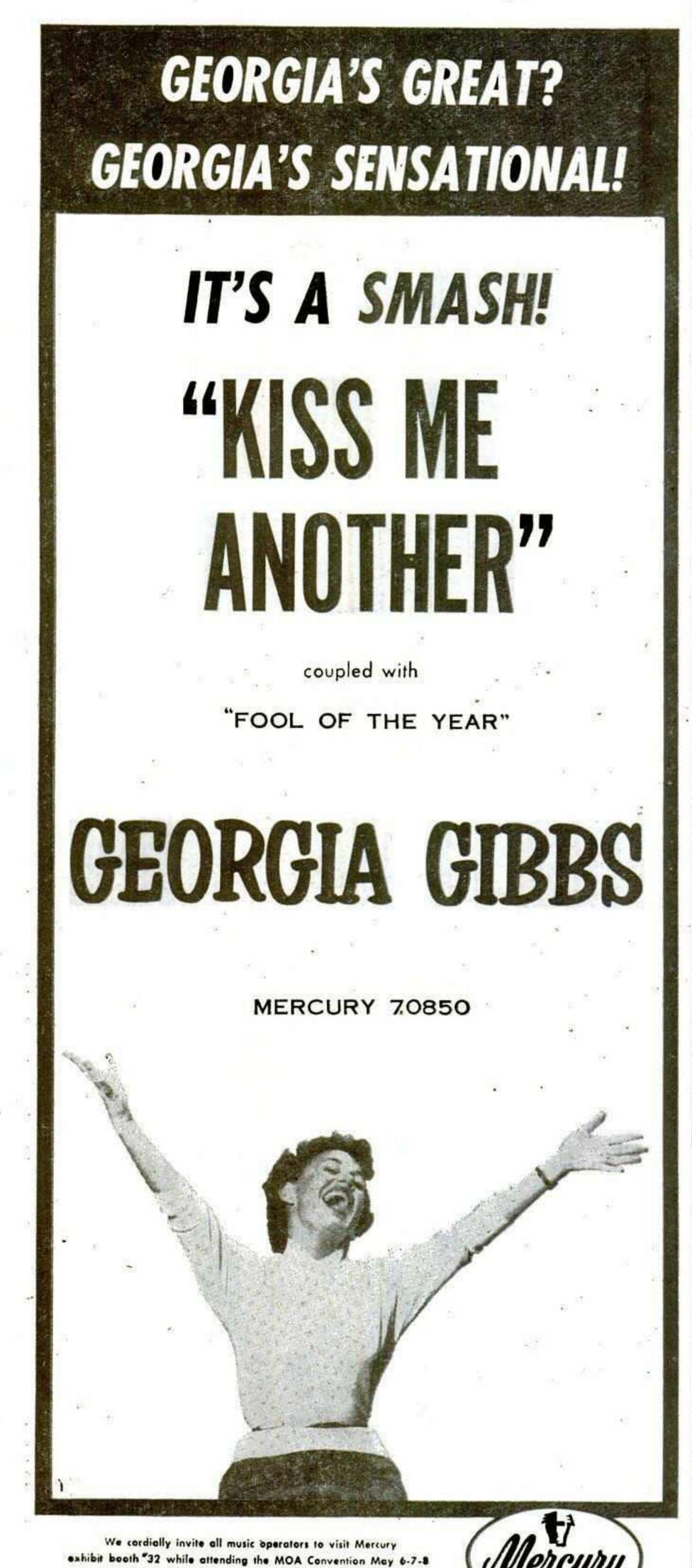




Copyrighted material

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### MAY 5, 1956



at the Morrison Hotel, Chicago.

# Haley-Lymon Package Tops 100G for 5 Dates

NEW YORK --- The new Bill formances Saturday (21) at the Haley-Frankie Lymon package, Warner Theater, Atlantic City, "The Biggest Rock 'n' Roll Show of grossed \$14,000, while another 1956," chalked up more than two-show date Sunday (22) at the \$100,000 in grosses during its first Mosque, Richmond, Va., brought five dates last week, according to in a \$20,000 gross, with from 5,000 Irving Feld of Super Attractions, to 6,000 turned away. Inc., which packages the show.

The show opened at the Audi- in Norfolk, Va., accounted for a torium, Hershey, Pa., Friday (2), to \$16,800 gross. Tuesday's (24) enan over-capacity house for a \$19,- gagement in Scranton, Pa., brought 000 gross, largest single gross in in \$9,000 and Wednesday's (25) the Auditorium's history. Two per- show at the Arena, Philadelphia,

Gen. Teleradio **Rumored After** Mills Music

### Denial Made by Pubbery Head, But That's **RKO** Word

HOLLYWOOD-Despite a denial from Irving Mills, head of the music publishing firm that bears his name, reliable sources at RKO Radio Pictures last week indicated that General Teleradio is currently Colts, the Flamingos and Red Prvnegotiating to buy out the firm for a figure reportedly approaching \$5 million.

Mills averred that he nor any member of his family had been ENCORE! in contact with either Tom O'Neill, president of teleradio, or Jack Poor, recently named president of the Mutual Broadcasting System, a subsidiary of the parent company. Here last week for conferences with studio execs, O'Neill was not available to the press, to either confirm or deny the reports. The choice of Mills is regarded as a logical one in view of the fact that RKO and Mills have been dealing with each other for many years. Mills has had a contract to publish RKO film music, and recently acquired music rights to the upcoming Eddie Fisher-Debbie Reynolds film "Bundle of Joy" to be shot at RKO. The Mills firm, with its vast educational and standard catalog, and an ASCAP income reportedly at \$500,000 per year, also represents one of the most substantial firms in the business. Mills declared that he would certainly listen to any offer that RKO might make, but was not entertaining any thought of getting out of the business. "We've probably bought more firms than anybody else," he said, "and just recently purchased a symphonic catalog, Affiliated Music Publishers." The speculation concerning a sale of the Mills firm complements, tive. other reports of old-line publishing companies supposedly up for sale. It is generally known that bids have been made in recent years for the catalogs of such firms as Bregman. Vocco & Conn, the Dorsey Brothers' catalogs, the Fred Forster firm and numerous others. There are no known indications that the owners of these firms Maitland, vccpce-national sales would sell, especially in view of the fact that many of the copyrights Distributing Company, is transthey hold are coming up for renewal.

Two performances Monday (23) (26) performance at the White Plains County Center, White Plains, N. Y., grossed \$13,000, marking the first time in 20 years that the Center sold out.

In spite of the controversy currently raging over the effect of rock and roll shows on teen-age audiences, Feld said they encountered no trouble on any of the dates. He attributed much of this to emsee Harold Cromer (Stumpy of the comedy dance team, Stump and Stumpy) who opened each show by asking his young audience to "act like ladies and gentlemen."

Lymon and the Teen-Agers close the first half of the show, and Haley and the Comets close the last half. The bill also spotlights Clyde McPhatter, Lavern Baker, Joe Turner, the Drifters, the Teen Queens, Bo Diddley, the sock's big band. The 45-day tour will run thru June 3, and Feld expects it to gross over a \$1,000,000;

Chevalier

### **Danish Strikes Cancel Kenton**

COPENHAGEN, Denmark ---Stan Kenton's orchestra canceled transfer is designed to facilitate its concerts in Copenhagen (April closer co-ordination between the 18) and Aarhus (April 19) on ac- promotional activities of Capitol's count of the wave of strikes in New York promotion manager, Denmark-now practically ended- Don Ovens, its Boston promotion which crippled transportation and chief, Herb Dale, and its Philadeltied up newspapers and printing phia promotion manager, as yet

# Touch Clicks At Ciro's

HOLLYWOOD --- A standing ovation plus a demand for half a dozen encores by the opening nighters got Maurice Chevalier off to an auspicious start at Ciro's. Tho, undoubtedly, part of the acclaim was due to sentiment, the audience-. wise Frenchman still puts over an enjoyable show.

Highlights are Chevalier's language impressions of how an Italian sounds to a Frenchman, a Frenchman to an Englishman, etc., if you don't understand the lingo, and his takeoff on a Spanish dancer, studded with olles that sound like a Cockney drinking tea.

Otherwise, Chevalier sticks pretty much to old favorites like "Louise," "Autumn Leaves" and "Cest Si Bon." For encores there are "Place Pigalle," "Mimi," "On the Sunny Side of the Street" and "Valentine." Renditions are true, with the Chevalier touch and showmanship that make them distinc-Bob Spielman.

Cap. Brings Kellem to N.Y.

NEW YORK--In a move. to strengthen Capitol's promotional activities on the East Coast, Mike manager of the Capitol Records ferring the label's Philadelphia branch manager, Manny Kellem, to the company's executive offices here.

Kellem, ex-bass player with Charlie Barnett, will report to Capitol's East Coast district sales manager, Irv Jerome, here. The



### THE BILLBOARD

### MUSIC-RADIO

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## CANNERY PUBLICITY

# **Canned Music Best** In Cans for Yocks

### Continued from page 1

Rock 'n' Roll, disk jockey Alan signs of being a smash. Freed, delivered a vigorous denial of the connection.

At the artist level, it's the same story. Elvis Presley, RCA Victor's country and western prodigy, is all over the place in print. The current issue of Life carries a fullpage spread on Presley's current tour, while Pageant, Coronet, Look and Seventeen mags all have Preslev spreads in the works.

The Lawrence Welk band, riding high on TV and records, is set for a feature spread in a May issue of Look magazine.

Columbia Records' Glenn Gould, 22-year-old Canadian pianist, has had his share of the publicity spotlight. With his specially built piano stool, his health pills and massages, the artist was an ideal subject for a profile in Esquire last fall and in a recent issue of Life. His performances have received plenty of space in Time, Newsweek and High Fidelity mags.

### Jill Corey

Another Columbia artist, singer circulation consumer mags. Jill Corey, got started in the busi-

tween juvenile delinquency and | LP, which, following this special rock and roll. Following this, Mr. kind of kick-off, is showing rapid

The disk business is getting coverage like never before by columnists. United Press and International News Service both have at least two regular wire columns on disks, Cosmopolitan, American and Seventeen are just a few of the magazines now running regular record reviews and comment columns. The Detroit Times has a weekly (Saturday) full-page spread on records, top 10 listings of a half dozen local deejays and news and feature stories about disks and artists. The Pittsburgh Post has a similar weekly wrap-up, as does The Pittsburgh Sun-Telegraph and The Milwaukee Sentinel.

### Sunday Supplements

Many Sunday supplements, including those in The New York Times and New York Herald Tribune, also devote considerable space to records. In fact, at least one major diskery now sends records for review to more than 80 newspapers from coast to coast, as well as to a number of the heaviest

At the radio and TV levels, disks ness with a cover on Life which and artists are getting exploitation helped land her a spot on a TV as never before. Primary medium show. Later the gal had feature for showcasing disk talent is the stories in Parade, Coronet, Pa- Steve Allen NBC-TV'er, while Algeant and (various women's mag- len himself has recently blossomed azines, with a follow-up in Life, as a Cosmopolitan mag columnist Miss Corev may well be the ex- on show business and records. Anample of a disk performer who other regular exposure for the still hasn't made it big, despite many-faceted Mitch Miller is a weekly radio show, in which Miller On the other hand, there's a hot plays records and discusses artists-



coupled with

tremendous publicizing.

current example of a performer striking paydirt fast with a single VALLEE BACK publicity shot. A recent edition of Life spotlighted Brother Matthew, a top alto sax man, formerly known as Boyce Brown. The feature covered the cutting of a 12-inch jazz

# **Du Mont Will** Intro New Hi-Fi Model

NEW YORK --- A step-up in hi-fi production is planned this year by Du Mont Laboratories, with a new "moderately priced" unit to be introduced in June. The firm, which entered the hi-fi market a year ago, now produces two phono models.

William C. Scales, sales manager of the receiver division, said: "In our first year's experience in the high fidelity phonograph field, we have found that the major markets have been fertile for these units, and smaller markets are opening rapidly, so that all indications point to a record year in 1956.

# S. Jones Bows **Stanley Music**

scores he is currently cleffing.

Rolston named to helm over-all pretty sickening, even then.

The Old Pro Clicks at Le Cupidon

NEW YORK --- Rudy Vallee returns to the swankily intimate Le Cupidon, where he teed-off his nitery act locally last year to more than considerable acclaim. It is pleasant to report that his efforts look to duplicate his previous success.

Again the Old Pro is charming 'em off the bough with repercussions, dating back to the Connecticut Yankees of beloved memory (somebody said the other night that we elders listen as much with the heart as with the head), but aside from the "Wiffenpoof Song" and the "Maine Stein Song," than which nobody can do better, this is an act that packs showmanship. Essentially, it hasn't changed much. Vallee kids himself, his advancing years, his earlier marital debacles, etc. He has developed a doubled-barreled sense of humor and projects it accordingly. But along with what has gone before, the nostalgic medleys from the Turbulent '20's, "Bowl of Cherries," "Something to Remember You By," "Deep Night," etc., there HOLLYWOOD -- Songscribe is a Cowardesque twisting of "Mad Stan Jones last week announced Dogs and Englishmen," interpothe formation of his own publish- lated with some pithily bluish coming firm, Stanley Music Company, ment; a really lovely arrangement thru which he will publish music of his own ballad, "Talk to Me," from upcoming motion picture and a good, comical Mexican bit. It all gets a new gloss. A reporter First numbers in the new firm does wish, however, that he'd toss are "Wedding Day" and "Buffalo." "Put Out the Lights and Go to fimmy McHugh Jr. will handle Sleep" out of the window. This ousiness details, with attorney Jerry had its day, long since, and was

nanagement of the company. Jones Chantress Tina Louise (likewise ecently completed cleffing music a red-head) adds statuesque back-

"THAT'S NOT THE KIND OF LOVE I WANT'

# SARAH VAUGHAN

MERCURY 70846

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MUSIC-RADIO

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THE BILLBOARD

### MAY 5, 1956

# WHO CAN TELL? AT FIRST THEY TELL US **"OUT OF THE PICTURE"**



# **Court Denies Rose Motion**

### • Continued from page 19

lacking, according to the argument | the song were in their infancy . . of plaintiffs.

Motion Denied

an inspection of defendants' rec- ments in which plaintiffs did not ords covering 33 years, Judge share." Murphy stated in part: "It is obvious that the plaintiffs are guilty of ant contradicts this; that the degross laches. . . . By their motion fendant paid the stipulated royalty they seek, albeit at their own ex- for sheet sales and mechanicals pense, two different types of ex- Murphy further held the plaintiffs amination. First they desire . . . have not sustained their burden of an audit of defendants books . . . showing "good cause" that the covering a period from 1923 to renewal assignment was "unconthe present . . . to ascertain the scionable." exact amount of moneys received by defendant and its predecessor in the way of rovalties, for the purpose of comparing such result with the royalty payments admittedly received during the 33 years amounting to some \$35,000, to which no prior complaint or objection had been made. The argument advanced is that at the time of the original copyright in 1923 many of the means of employing

# Sub-Committee To Talk to Read

anti-Petrillo revolt currently being in 1940, sued the National Broad waged by AFM Local 47 is ex- casting Company for what he pected to gain momentum next called an unauthorized TV show week when a subcommittee on the ing of the films of the fight in House Committee on Labor and 1953. The two-to-one decision in Education meets here and in Wash- favor of Ettore held that even the ington to investigate the situation. TV was not a factor in 1940, i Cecil Read, leader of the dissident was implicit in the contract for the faction and acting president of the films rights, that any use of the local, left here last week (27) to film should result in income to the meet with members of the sub-principals involved. Thus, NBC committee in Washington where he should have obtained Ettore's con is expected to outline the contro- sent to show the film. The same versy. Goldman, registrar of copyrights, to out. discuss possible changes in the Klein said that altho pre-tria copyright statute. Read has pre- examination is set for May 7, h viously stated that "musicians had believed the case would not be a property right in recordings" and tried until the fall. should be compensated beyond the Meanwhile, Billy Rose, queries initial payment. He will also go regarding the Judge Murphy de on to New York for meetings with cision, stated it was one of the sid attorney Elias Lieberman, recently issues in the case. He also indi retained by Local 802 members cated his intent to activate his pub who have indicated they wish to lishing firm, Double-A Music, al support Read. In a four-hour general member- of Composers, Authors and Pub ship meeting at the Hollywood lishers, in the event he recover Palladium here (23), Read along substantial copyrights. with 12 other members who recently faced trial on charges of thorized the use of the local's Cabaret Tax aspects of the bottle aspects of the battle. Members voted 549 to 202 in avor of a resolution which defavor of a resolution which declared the charged members had incurred legal expenses and lost work thru activities in the local's behalf. A rider asking to limit the use of such funds to \$20,000 was rejected.

and that the defendant . . . ac quired great wealth in the way o

In denying plaintiffs' motion for royalties from these new develop-

Judge Murphy held the defend

### **Calls It Skirmish**

Attorneys of record for Bourne are Gilbert & Gilbert, with Louis Nizer acting as counsel. Attorney of record for the plaintiffs is the firm of Dewey, Ballantine, Bushby Palmer & Wood, with William Klein of Hays, St. John, Abram son & Heilbron, acting as counsel Klein, commenting on Judge Mur phy's findings, indicated that the adverse decision represented the loss of only a skirmish-one of the side issues. He said he felt i would have no real bearing on the final outcome of the case.

Klein indicated his argument in the case will be based to a grea extent on a decision recently handed down by the Appelate Court in the Al Ettore case. The HOLLYWOOD-Interest in the prizefighter, who fought Joe Loui concept is the basis for the Ros Read will also meet with Abe action vs. Bourne, Klein pointer

coupled with

### OUT OF THE PICTURE"

# THE CREW CUTS

MERCURY 70840

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# Good Time Ups **Retail Price** On Its LP's

considered a highly unorthodox here, Thompson told the 200 hotel move, indie package house Good men that their industry "has bee Time Jazz last week raised its retail price structure from \$4.85 to misguided Federal tax policy." \$4.98 for its 12-inch LP's.

all albums in a polyethelene cover, thirds of all the hotel rooms thru giving consumers in addition an out the country, formerly devote unconditional guarantee against manufacturing defects. The move affects the firm's sister label as well, Contemporary Records.

Company presently has a combined total of 69 albums out on the market and has increased its

filiated with the American Societ



ATLANTIC CITY-A "mis guided Federal tax policy," respon sible for the 20 per cent cabare tax, was blamed by Congressma Frank Thompson Jr., of New Jer sey, last week, for "fully half o the wide unemployment" amon musicians and for causing two thirds of hotel cabarets in th nation to close.

Addressing a luncheon meeting of the 38th annual convention of the New Jersey State Hotel Associ HOLLYWOOD --- In what is ation in the Ritz-Carlton Hote one of the chief sufferers under the

The Congressman said that Firm will henceforth factory seal the past six years, "fully two to dine-dance entertainment, hav either been darkened or converte to other uses."

### SAVE MORE MONEY-MAKE MORE MONEY



### THE BILLBOARD

### MUSIC-RADIO

23

# **DeSylva Case to Top Court**

### Continued from page 19

ower or children" mean to assign | the law are clarified. The renewal the word "children" in the federal first study. statute include illegitimate children? On the answer to these quesrenewal status of all works of deceased composers whose widows have made committments without legal participation of the children, legitimate or illegitimate.

In his argument for the De Sylva widow, Kiendl claimed that giving children equal claims was not intended by the statute and "would depreciate the value of an author's work because buyers won't buy if they have to clear with all the heirs, legitimate and illegitimate." He cited a decision by Supreme Court Justice Frankfurter on renewal rights to "When Irish Eyes Ase Smiling," in which widows' rights were upheld, altho of the three authors, two had children. He also cited the case of a large sale to the movies which fell thru because of confusion over copyright claims by heirs.

The Ballentine counsel, Max Fink, pooh-poohed the argument that music publishers or movie firms are deterred from buying because of "copyright complexities." He argued that these are inevitable over a 56-year span-28 years under the author's copyright, 28 under the renewal-in which marriages take place, and added claims of widows, collaborators, children and "next of kin" crop up.

Fink claimed that contrary to depreciating the values of an author's work, allowing children to share in the renewal claim would keep it alive. He argued that giving the widow exclusive rights meant she could literally "throw away" the renewal rights, thus robbing the children of their father's protection. He also argued that Congress had deliberately split the copyright into two periods, so as to give the author's work a fresh start in the second period-freeing it from possibly underpaid contracts made before its full value was known. The split would also "save the work from possibly being left buried in the files of a defunct or retired publisher." "For this reason, also," Fink argued, "Congress prohibits the author himself from assigning his renewal rights in advance-he can only assign them if he is living at the time the renewal comes up." On the complication of illegitimacy, the federal copyright wording makes no distinction between legitimate or illegitimate heirs. Also, the issue has never before come before the court in a copyright renewal case. The De Sylva side banked its case on the "common interpretation" of child as meaning the legitimate child, in federal law-while Fink based his claim on the fact that the law did not specifically exclude illegitimate children in the category. The crux of the matter, the need for clarification of the renewal section, was made clear in the brief filed for the Copyright Office, in which the solicitor general pointed out that the office makes no distinction in granting renewal copyright, between widow or childboth have filed claims. Copyright Office also points out that registry itself does not indicate undisputed ownership, only a claim to the copyright. In the event a contest develops on the original or renewal copyright, ownership has to be proven in the courts. The confusing renewal rights Section 24 of the Copyright Act is one scheduled for study and review in the Copyright Office's present Horn, WFIL, is doing a similar three-year study of the whole 1909 job in Philadelphia, Bill Randle,

the rights to the widow exclusively rights section, however, is pretty during her lifetime, or to widow far down on the list-with the oriand children jointly? Second: Did ginal copyright statutes getting

The case is not expected to reach a decision until the fall, in view of tions rests the present copyright the heavy Supreme Court calendar.

### British MU • Continued from page 19

ing to which class the spot comes under.

Last week members of the Musical Directors' Association, including all the bandleaders affected by the claim, met to discuss the MU's demand. Altho the MDA would issue no official statement it is known that members felt the new minimums too high. Officially, the MU claims had to be agreed to by April 23 or their members would strike. But a number of bands in the "forbidden area" were still playing after the deadline. Most of these were employed at clubs run by owner Al Burnett, who stated publicly he would never consider signing the new contracts. So far, it is not known what action the MU will take against Burnett and the musicians in his employ who have flouted the Union's orders.



New York City in 1890, became a member of ASCAP in 1921 and a director in 1945. He was secretary from 1951 to 1953. In addition to his chairmanship of the public relations committee, he has been



serving on the membership, classification and pension committees. In his earlier years in the music field, he was on the writing staff of the Harry Von Tilzer Publishing Company, and he subsequently joined Witmark as staff writer. He has written songs in collaboration with Ernest Ball, Sigmund Rom-berg, Joe Burke, Abel Baer, James Monaco, Sammy Stept, Peter De Rose and other noted writers. Some of Cunningham's hits were "Please Take a Letter, Miss Brown," "I Am an American" and "From the Vine Came the Grape."

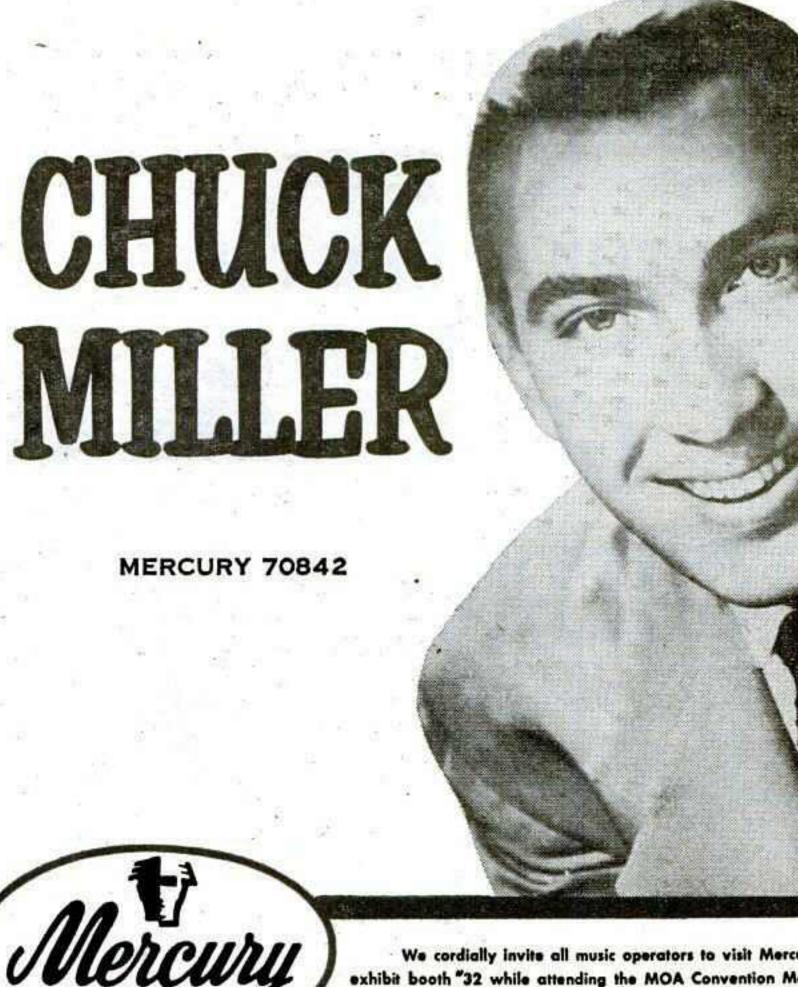
### **Battle of Charts** Continued from page 18

finally gave in to listener demands and started spinning some of the more conservative items. Now, of course, with so many r.&b. originals on the pop charts, practically all pop jocks spin them as a matter of course.

At the same time, the r.&b. firms are paying closer attention to pop jockey promotion and, in some cases are tailoring their new releases for the pop market. Atlantic, for instance, one of the most successful r.&b. firms in the pop field, is definitely going in for more pop sounds," according to exec Jerry Wexler, who cites Clyde McPhatter's new disks "Treasure of Love" as an example.

However, an r.&b. label exec notes, that unless at least one highrated jockey has been able to build an audience for r.&b. disks in a town, it's still very tough to break into the pop radio market. For instance, he points out, Chicago is still very cold to r.&b. because top jock Howard Miller doesn't go for it, and r.&b. jocks in town haven't sufficient audience to crack the pop field. Buffalo, he said, was also tough, until r.&b. jock George Lorenz, WKBW, recently started to build a rating. Ed Bonner, KXOK, has been a big r.&b. booster in St. Louis, while Bob

### BALTIMORE JONES"



We cordially invite all music operators to visit Mercury exhibit booth "32 while attending the MOA Convention May 6-7-8 at the Morrison Hotel, Chicage.

### Copyright Act. Copyright spokes-men say that interim reports will Michael, WCAE, and Barry Kaye, be released as different aspects of WJAS in Pittsburgh.

Copyrighted material

# **2 EXCELLENT NEW RELEASES BY 2 FINE NEW RECORDING ARTISTS!**

# **"BEGINNER'S** LUCK"

AND

# **"I SURRENDER" DORIANNE**

### DISK ARTISTS' BEST PAL

# Allen's 'Tonight' Top TV Showcase for Jazz Talent

NEW YORK--The record art- choice of material, etc.). One night, ists' best friend on TV these days for example, Lionel Hampton, is Steve Allen, who has spotlighted Sammy Davis Jr., Gene Krupa and more musicians and singers on his Alvin Stoller held an ad-lib jam NBC-TV show, "Tonight," than session around a drum. any other video program over the past year.

who's who of the music world with lowed to push their current disks more than 200 music personalities on the show, but otherwise Harperforming live on the late night show during 1955. Altho Allen features pop, jazz and classical artists, he places special emphasis on jazz performers, thereby opening up one of the few, if not the only net-work TV showcase for relatively man, Harold Arlen, Duke Elnon-commercial jazz talent.

Recently, "Tonight" producer, Bill Harbach, inaugurated a new "Songwriters' Night" f e a t u r e, which highlights the works of out-Wild Bill Davis, Eddie Condon, standing composers, including biographical and chatter segs with the songwriters themselves, plus performances of their tunes by "Tonight" warblers. Rodgers and Hammerstein and Johnny Mercer the Crewcuts and practically anyhave been subjects to date.

Since "Tonight" runs for an hour and a half-11:30 p.m. to 1 a.m. across the board - its over-all budget is comparatively limited, and practically all of its guest telent work for scale. Manhattan nitery, Birdland, has an interesting arrangement whereby the club management and "Tonight" split guest fees on talent (currently appearing at the club) in return for a network plug for Birdland, when the artists perform on the show.

down hefty fees for TV guest shots, mingbird line of international reare willing to work the Allen show cordings. for scale because he allows them more freedom of expression (e.g.,

Allen and "regulars" on the show - Eydie Gorme, Andy Wil-Allen's guest list reads like a liams and Steve Lawrence-are albach's programming policy is "anti-Hit Parade." He prefers that

guests sing or play standards. "Tonight's" guest roster (all of lington, Mabel Mercer, Sarah List, Chet Baker, Erroll Garner, Wild Bill Davis, Eddie Condon, Dizzie Gillespie, Oscar Levant, Dave Brubeck, Stan Kenton, Theolonius Monk, Mitch Miller, Yma Sumac, Julie London, Oscar Peterson, Skinny Ennis, Lillian Briggs, body else you can name as a past or present music business name.

# Hummingbird's Intl. Line To **Starday Firm**

LOS ANGELES-Don F. Pierce,, president of Starday Records, revealed last weekend that Many artists, who ordinarily pull his firm has taken over the Hum-



# **"BELIEVE IN LOVE"**

AND

# **"THE PUPPETEER"**

# CHERNEY

GUY

MERCURY 70865

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# **Keiser Office** Sets 46 Grad Dates in Ind.

INDIANAPOLIS --- The Russ Carlyle, Bert Julian, Tommy Moriarty, George Freije and Sugar Burton orchestras, and Debbie and the Diplomats, vocal group, and Claudette Hadden, singer, have been set thru May on 46 high school graduation-night, post-prom dance parties by Kay Keiser, local booker.

The idea for the high school dance parties was originated by Miss Keiser in Indiana several years ago, and reached a new high this year. Most of the shindigs start at midnight and run until daybreak. The idea is to keep the youngsters off the highways and in their home towns following graduations.

Most of the dance parties are sponsored and paid for by civic and fraternal organizations. In two of the spots parents of the graduates are picking up the tab.

Other acts set for the jobs are Peg-Leg Bates, dancer; Ed Baron, hypnotist; Bill King, juggler; Vernon and Gale, dancers; Vic Hyde, novelty musician; Al Verdi, comedian; Gene Keeney, magician, and Bob McElroy, vent.

### Victor Records **Russian Cellist**

NEW YORK-Last week, Victor obtained the first recordings made outside of the Soviet Union by the Russian cellist Mstistav Rostropovich, who is currently in this country. The tapings were made in England with the co-operation of the Gramophone Company there. The selections are the St. Saens Cello Concerto No. 1 and the Miaskovsky Concerto in C. Sir Malcolm Sargent conducted the

Deal was handled by Harold W. Daily, Starday rep in Houston, with A. H. Shannon handling the transaction for Hummingbird Records, Houston firm.

Under the arrangement, Starday will release Hummingbird masters of the Starday label at the same price as Starday's country and western releases. The Hummingbird label is reported to have over 200 releases in the international field, including numerous standard polkas and waltzes.

Up to this time, Starday has been active exclusively in the country and western field. Starday's initial international releases are skedded for mid-May.

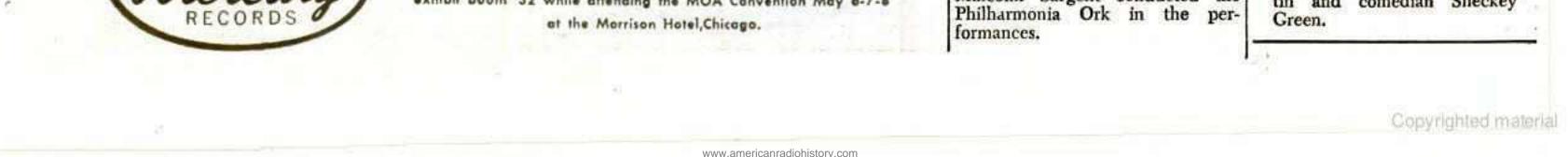
Pierce leaves here next week to line up distributors for the new line in the East and South.

### DIDN'T PLAY IT SO SMART IN LAS VEGAS

LAS VEGAS-Elvis Presley's opening here last Monday (23) at the New Frontier had some explosive repercussions in the local press, when the rock and roll artist stood up United Press' syndicated Hollywood columnist, Aline Mosby, on an interview.

According to local scribes, Presley had arranged to meet Miss Mosby after the opening, but instead passed her up to "see a Randolph Scott western movie." The fem columnist, who had flown here from Hollywood for the story,) reportedly "screamed" out of Las Vegas "with blood in her eve."

Meanwhile, Presley - pulling down \$12,500 for the New Frontier date - was switched from closing the show to opening it, after the first night audience - a highly sophisticated group in contrast to his teen-age following-indicated a preference for Freddie Martin and comedian Sheckey



### THE BILLBOARD

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# OPULENT, BUT-

# 'Follies' Needs More Substance

BOSTON --- It's regrettable to say "they don't make 'em like they used to" in appraising the new, \$450,000 bland, clean spectacle that is the latest version of the Ziegfeld Follies which opened at the Shubert Theater last week.

It has some breath-taking sets, eye-filling dolls and fabulous costumes, but its legion of unutilized talent, so-so dances, songs and sketches that don't quite come off, would seem to place it below the level of the previous editions of this great American institution.

Without a song to remember except "A Pretty Girl Is Like a Mel-ody," and lacking some really good material for its star, Tallulah Bankhead, the show is in for a furious re-write job, if it is to go any place for long. It is a fast-moving piece and well knit, despite the fact that scenery delay prohibited a dress rehearsal, but more than anything it needs the touch of a master showman.

While Miss Bankhead is a compelling personality and could do much for the show, her few spots are mostly smothered by the wrong material. Most of the others-Carol Haney, Elliot Reid, Mae Barnes, work hard to little avail.

stick follows a lovely and opulent number. Richard Kollmar and James W. Gardiner have striven mightily to produce something of beauty. This they have managed. was second with a 5.2 Six out of Now what they have to do is to the top 12 rated daytime quarterget some substance into it. Cameron Dewar.

### NOM-DE-DISK IS 'LUCKY PIERRE'

NEW YORK - Publisher George Lee, of Zodiac Music, had the record but Capitol couldn't release the side until it had a title. For a Joe (Fingers) Carr platter the original French tag of "La Saint Amour" just wouldn't do. Lee, at the time, was on a promotion junket to Buffalo, N. Y., and there listened to a disk jockey whose nom-deradio seemed to fit just right. The side, just released, is called "Lucky Pierre," platter monicker of the spinner over Buffalo's WEBR.

# WNEW Top **On Pulse Tab**

NEW YORK --- Local indie, WNEW, is still the top-rated station here, according to the April Pulse study, which shows that the outlet leads all other stations here by a larger margin than in any previous month.

Jerry Marshall's "Make Believe Ballroom" (both the morning and afternoon segs) scored the highest quarter-hour rating (5.8) of any daytime radio show here, including Joan Deiner and David Burns- such network airers as Arthur Godfrey and the soap opera series Perhaps only La Bankhead's "Air "Helen Trent." Five out of the top Hostess," Elliot Reid's "The Con- rated 10, Monday thru Friday, vention" and "Vanity Aid" with daytime shows were WNEW dee-Carol Haney are blackouts worthy jay programs - the two Marshall of this sort of show. Some of the shows, Klavan and Finch, the Bing timing is ill-advised, as when slap Crosby platter seg, and Art Ford.



# **Court Bout** Looms Over Lonesome Gal

HOLLYWOOD - Suit filed in Los Angeles Superior Court recently by Jean King Rosseau, radio's "Lonesome Cal," asked damages total \$9 million, naming RCA Victor as defendant. Action charges infringement and unfair competition thru the release of an Gal."

lion general damages, \$3 million for an accounting of the profits of some Cal" in 1947 and has not relinquished her rights to its use as a trademark. Demands were allegedly made upon RCA Victor to appeared with the Larry Clinton stop circulation of the album and band in the late thirties. She is the use of the name. Action was filed by N. E. Youngblood, plaintiff's attorney.

### **Graffman Signs** With Red Seal

NEW YORK --- RCA Victor added a new pianist to its Red Seal roster last week. The pactee is the William Kapell.

tial Award in 1948, and the Levin- standard division. iritt Award in 1949. His first re-

Marshall also scored with the highest rated daytime quarter-hour seg on Saturday and Sunday, with a 7.8 rating. Martin Block (WABC) was second with a 5.2 Six out of hour segs here last month were WNEW deejay shows.

WNEW, as the highest rated station in this nine-station market, pulled down a 4.3 Monday thru Sunday from 6 a.m. to 7:30 p.m., and a 3.7 from 6 a.m. to 12 midnight. Runner-up was WCBS with a 3.7 for the daytime hours, and a 3.5 for the evening periods.

# **Key Pacts Bea Wain**

HOLLYWOOD - Singer Bea Wain, co-starring with her hus-RCA Victor album by Lurlean band, Andre Baruch, on a WABC Hunter under the title "Lonesome New York radio series, has been signed to · term recording contract Miss Rosseau is asking \$5 mil- by Vick Knight, president of Indie Key Records.

Miss Wain is scheduled to arthe RCA release and \$1 million in rive here early next month to recpunitive damages. Complaint ord a series of EP's which will be charges Miss Rosseau invented and subsequently integrated into an LP. first used the trade name "Lone- Murray McEachern will score and conduct the session.

New pact marks Miss Wain's first recording activity since she last Lest known for her success with "My Reverie," "Deep Purple" and "My Heart Belongs to Daudy."

ASCAP Elects 6 to Board

NEW YORK-Writers elected 27-year old American, Gary Graff- last week to the board of appeals man, who has been labeled the of the American Society of Comdiskery's successor to the late posers, Authors and Publishers include Abel Baer and John Red-Graffman, a pupil of Horowitz, mond in the popular-production won the Rachmaninoff Fund Spe-division, and Douglas Moore in the

The publishers elected include cordings to be cut for August re- George Paxton and Joseph Santly

# **"IT'S DELOVELY"**

### and

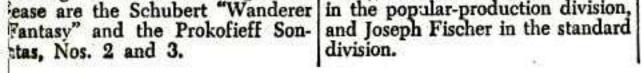
# "IN THE WEE SMALL HOURS"

as rendered by

MORGANA KING

WING 90073

GRECORDS





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MUSIC-RADIO

26

THE BILLBOARD

### THE POOR PEOPLE **OF PARIS** (Jean's Song) \* Recorded by: Larry Clinton ......Bell Les Baxter ......Capitol Philippe Clay .....Columbia Sammy Kaye (Album)....Columbia Lawrence Welk ..... Coral Russ Morgan ..... Decca Winifred Afwell ..... London Roger Roger ......MGM Chet Atkins ......Victor Records listed alphabetically by companies. **REG. CONNELLY MUSIC, INC.** The everglowing standard MOONGLOW Sensationally featured in the Columbia Picture MILLS MUSIC, INC. FROM THE COLUMBIA PICTURE **ROCK AROUND THE CLOCK** 'GIDDY UP DONG" DING

# **MUSIC AS WRITTEN**

#### DEEJAY JIM AMECHE SIGNS New York CONTRACT WITH KOWL . . .

Hollywood disk jockey Jim Ameche last week signed a new contract with Radio Station KOWL and is slated to begin airing his new show on May 7. Ameche will occupy the 10:30 to 12 noon time rights have been assigned to slot, replacing Lillian Randolph. Station last week received FCC approval to change its call letters to KDAY effective May 1.

### DIAMOND RECORDS BOOSTS TALENT ROSTER . . .

added a flock of talent to its recording roster last week, inking Europe for eight weeks. . . Art and Dotty Tood, the Four Jokers, Ronnie Kemper, Pete Loft- Monument Music topper, Larry house Orchestra, the Bluestone Orchestra, Ivan Scott, the Rhythm and Bluers, Eddie Garrett, John Joe Martin of Mercury Records Arnold and Betty Bello.

release shortly. Previous artists signed included Gloria Wood and April 25, 26 and 27. David Street.

### EARTHA KITT ACTIVE IN LONDON . . .

Eartha Kitt opened Monday (30) at the Cafe de Paris, London, for a Lenny Wolf is touring New Engsix-week engagement. While in land promoting new disks by England, the actress-thrush will do a half-hour TV film for international distribution, and also will do a live performance in a BBC dramatic production of "The Valiant."

### THORPE HOSPITALIZED BY EYE AILMENT . . .

artist, has been signed as a staff folio of Latin-American tunes as firm also announced that world Conquet and Alfredito. Campbell-Connelly Company. . . Sammy Kaye, starting a two-month tour, will conduct a survey for NBC's "Weekday" show, based on tastes of the nation.

Tenor Robert Rounseville, will Coast indie Diamond Records substitute for Jane Pickens on her NBC show, while the thrush tours Adrienne Lawner, secretary to Uttal, has cut two sides for Melba Records. . . . Kenny Meyers and conferred on record racks with Three 12-inch LP's are slated for Toiletry Industry execs during a convention of the latter in Miami,

> Jim Lowe, of WCBS Radio's Jim Lowe Show," will host CBS Radio's new "Young Ideas" show, starting April 28. The show will spotlight youthful vocal talent.... Carole Richards and Danny Kaye.

Jimmy Hilliard, Bally Records prexy, has signed Reg Owne, Eng-

following week, the girls will cut a date for Rainbow's Eddie Heller. Arrett (Rusty) Keefer, composer ... Heller's Nassau Music publishof "R-O-C-K," and a Coral disk ing affiliate is putting together a writer by Valleybrook Music. The featured by the label's Johnny

Fraternity Records' cover for its Jeri Winters LP, "Winter's Here," won the New York Art Directors Club Certificate of Merit Award the band's requests, on the dancing last week. The cover was done by Burt Goldblatt.... Imperial's Lew Chudd is in Europe scouting jazz talent. ... Dave Kushner, former flack at Music Corporation of America, has set up his own theatrical photography business with Bob Dickstein. Firm is called Robert-Allen Associates.

> Dolores Hawkins goes into the Biltmore Bowl, Los Angeles, for six weeks starting Thursday (3). She cut 16 sides for Epic last week. ... Somethin' Smith and the Redheads set for four weeks at the Ankara, Pittsburgh, starting June 11. . . . Robert Maxwell, who has just completed two albums for M-G-M, with a third in the works, set for the Max Liebman spectacular May 12.

### Hollywood

The George Shearing Quintet set for a date at the University of Missouri on May 1, to be followed lish conductor-arranger, for an by dates at the Orchid Room, Kanalbum of dance music, to be cut in sas City, Mo., and a two-week stint England.... Red Foley will repre- at the Blue Note, Chicago, May 9 sent Decca Records at the Music thru 20. . . . Bobby Troup has Operators of America convention been held over at the Castle Resin Chicago.... Sidney Gross, will taurant here for an additional two

### MAY 5, 1956

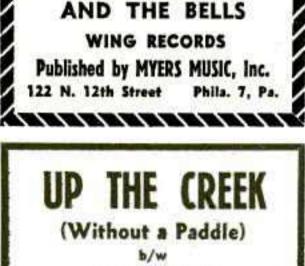
Heart" for Paramount's "Loves of Omar Khayyam." . . . Steve Gibson's Red Caps and Damita Jo have been set to follow the Treniers into the Melody Room May 4.

Joan Beller, secretary to Bob Marks at E. B. Marks here, ties the knot to Sandy Greenberg, nonprofessional this month. . . . "Dance With Me, Henry" has been purchased for inclusion in the Abbott and Costello film of the same name

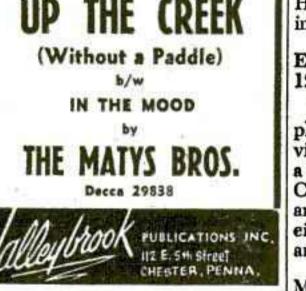
(Continued on page 46)



ROY HALL .....Decca



FREDDY BELL



### WANTED ORGANISTS

With or without own Hammond. For hotel locations. Write, giving complete background, age, photos, minimum salary, available dates.

MCCONKEY ARTISTS CORP. Chicago Congress Hotel

public relations chief, entered the New York Eye and Ear Hospital Monday (30) for a series of eye operations. He will be hospitalized for two weeks and will spend at least two additional weeks recuperating. Ann Fulchino and Herb Hellman will carry on for Thorpe in his absence.

### EMPIRE ALL-OUT FOR 12-INCH LP'S . . .

Empire Records, indie pressing plant owned by Jack Caiden, will virtually complete its conversion to a 12-inch LP operation this week. Caiden is retaining only a few 10 and seven-inch dies to handle foreign language and industrial disks and premium business.

### M-G-M APPOINTS NEW DISTRIBUTOR . . .

M-G-M Records has appointed the Sandel Company as its Minneapolis distributor, replacing the Lew Bonn Company. In other changes, Jack Cannon has replaced Marvin Townsend as sales manager for the Sanborn Music, Cincinnati distributor. John Pershing, formerly of the Pittsburgh branch of Sanborn, has opened a new outlet in Pittsburgh. Solly Solomon has been made sales manager for

the Pittsburgh territory. SAVE MONEY Billboard **ORDER YOUR** BILLBOARD ask-Record | SUBSCRIPTION TODAY

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Jerry Thorpe, RCA Victor's host a new jazz disk show on the weeks. . . . American Records, nights.

> Comic Morey Amsterdam has been signed to cut a single disk and an LP for Columbia Records. ... Thrush Terri Stevens opens May 11 at the Eden Roc, Miami, for one week.... RCA's Vik label signed the Treniers, who formerly cut for Epic. Herman Diaz cut a session with the group last week in Hollywood. . . . The Sophmores, a new rock and roll group from Boston, cut its first disks for Dawn label last week. Chuck Darwin, producer for the label, left Monday (30) on a three week trip to promote the platter. Before taking off, Darwin signed jazz singer, Ernestine Anderson, to a Dawn contract.

**Riverside** Records completed three new 12-inch jazz disks last week for late-spring release. Artists featured are guitarist Mundell Lowe, pianists Randy Weston and Thelonious Monk. Special packages for the Lowe and Weston disks have been designed by Fran Scott.... The bill at the Cafe Bohema the week of May 3 consists of the Miles Davis Quintet and Charlie Mingus' Jazz Workshop. The following week the attractions will be the Bonnemere Trio and the Art Famer-Gigi Gryce Quintet.... Dot recording thrush Gale Storm was made an Honorary Colonel in Nashville last week by Tennessee Governor Frank G. Clement, who reportedly is on the payroll of Randy Wood.

Music publisher Nat Tannen moved into his new offices at 200 West 57th Street last week. This week, Atlantic Records will move into its new offices at 157 West 57th Street, the same building that houses Dot Records here.... Warbler-pianist Bobby Scott has been booked into the Seven Seas, Omaha, Neb., for two weeks beginning May 18. . . . The Four Voices into Carl Liller's Club, New Orleans for two weeks starting May 11.... The Bonnie Sisters, Rainbow's recording nurses, open

ABC Radio network Saturday diskery arm of Mills Music, has set a May 3 release date for the first Murray Arnold piano album, "Overheard in a Cocktail Lounge." . . Cliffie Stone returned to his "Hometown Jamboree" teleshow after a two-week stay in New York. ... Pat Boone and his wife Shirley are expecting their third child in their Fred Astaire release last week, coupling "Hello, Baby" and "There's No Time Like the Present." . . . Lillian Roth inked for a two-week engagement at the Riverside Hotel, Reno, beginning May 10. . . . Victor Young and Mack David have penned "Take My

### Number of Releases This Week







# A bold new landmark in the Hollywood sky!

THE BILLBOARD

# It's the Capitol Tower-

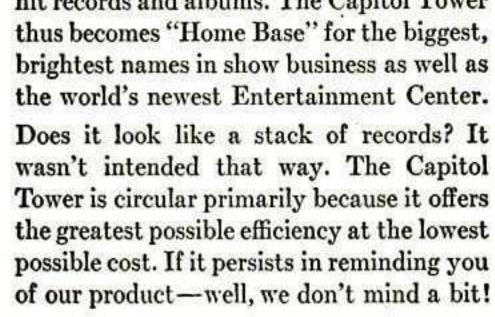
... Capitol Records' new home and the world's first circular office building.

MUSIC-RADIO

27

A unique structure spiraling high over all Hollywood, it houses an equally unique organization.

In just 14 short years Capitol has grown from a 3-man "idea" into an international corporation famed, year after year, for its hit records and albums. The Capitol Tower



### THE CAPITOL TOWER

Hollywood & Vine Hollywood 28, California



The Billboard's Music Popularity Charts . . . PACKAGED RECORDS

## • Review Spotlight on . . .

### ALBUMS

### Popular

### WALTZES OF IRVING BERLIN (1-12") -Mantovani Ork. London LL 1452

Here's a smart piece of packaging that seems surely destined for hit ranks. The label has paired the magic of the "Monty" name with sure-fire material—a dozen favorites from the catalog of Irving Berlin. Tunes voiced in that fine "Mantovani sound" include "All Alone," "The Girl That I Marry," "The Song Is Ended," "What'll I Do?," etc. The label has a big month-long, dealer-distributor prize contest under way on the disk which should help kick things off fast.

### MR. WONDERFUL (1-12") - Original Cast. Decca DL 9032

"Mr. Wonderful," altho it did not fracture the critics, is doing better on Broadway than the press reports indicated it would. Sammy Davis and a flock of good tunes are responsible -and, therefore, this package is likely to do well across the counter. Davis' dynamic personality projects via this wax, which contains a number of outstanding performances, notably "Mr. Wonderful," "Ethel, Baby," "I've Been Too Busy," etc. With Davis are the Will Mastin Trio, Jack Carter, Pat Marshall and Olga James.

### Jazz

### KRUPA AND RICH (1-12")-Norgran MG C684

Two great skin men recreate their famous "battles" of the "Jazz at the Philharmonic" series as they pair up on wax for the first time. Each gets a side and each gets superb support from a line-up of sidemen who rate just about as high as the drummer boys. Flip Phillips and Illinois Jacquet handle the tenor work, with Dizzie Gillespie and Roy Eldridge on trumpets, Ray Brown on bass, Herb Ellis on guitar and Oscar Peterson on piano. Krupa and Rich both get off some tremendous breaks as they work in a wild and free fashion in a strictly jamming framework. This may be a battle of the drums, but the dealer will likely come out on top.



# • Best Selling Popular Albums

1.	ELVIS PRESLEY
2.	BELAFONTE-Harry BelofonteRCA Victor LPM 1150
3.	THE MAN WITH THE GOLDEN ARM-Sound Track
4.	CAROUSEL-Sound TrackCapitol W 694
5.	SONGS FOR SWINGIN' LOVERS-Frank Sinatra Capitol W 653
	FOUR FRESHMEN AND FIVE TROMBONESCapitol T 683
7.	OKLAHOMA!-Sound TrackCapitol SAO 595
	MY FAIR LADY-Original Cast Columbia OL 5090
9.	SERENADE-Mario LanzaRCA Victor LPM 1996
10.	PICNIC-Sound TrackDecca DL 8320

## Reviews and Ratings of New Classical Releases

SIBELIUS: VIOLIN CONCERTO: SYMPHONY NO. 3 (1-12") - David Oistrakh, Violin; Stockholm Festival Orchestra; Sixten Ehrling, Cond.; Philharmonia Orchestra; Paul Kletzki, In recent months there has been a rash of Sibelius Concerto releases, but none matches this latest. It requires an abundant technique to keep the work from sounding like a constant battle with the instrument. And this facility Oistrakh enjoys as few other instrumentalists today. In addition, his conception of the work offers a new and warmer romantic tint than is normal. In the symphony, Kletzki also contributes a stand-out job. In all, a disk that will be among the better sellers of the next few months, remaining active for a long time to come.

STRAVINSKY: LE ROSSIGNOL (Lyrie Opera in Three Acts) (1-12")-Chocurs tration and in the difficult vocal lines. Part of the piece is from the same cloth as "Firebird," while the later sections are related to the provocative late-impressionism of Ravel's vocal-dramatic works. The story is fragile and devoid of drama, but the music and performance are very powerful. Sales may be limited to the more art-conscious buyers. Especially fine performance by Janine Micheau, soprano, in the title role.

BACH: SONATA NO. 5 (UNACCOM-PANIED VIOLIN); YSAYE: SONA-TAS NOS. 3 AND 4 (1-12")-Michael Rabin, Violin. Angel 35305 ......71 Rabin, at 20, is justly recognized as one of the brightest violinistic talents around. His first Angel disking pairing the Glazounoff and Paganini concertos was received with enthusiasm, and should have paved the way for this more esoteric fare. In the Bach, a severe test, the soloist performs admirably in a technical sense. Musically satisfactory, it is not, however, exceptional in this respect. Rabin misses in conviction, where another Angel artist, Johanna Martzy, was so successful. The Ysaye works fare much better under Rabin's bow. Fiddle fanciers will show interest in the package.

18



voice and the familiar score is hauntingly beautiful. The cover would have been more eye-appealing if it had spotlighted a photo of Miss Morrow in one of her exotic costumes. Nevertheless, the LP should move briskly, in view of its quality performances and potent TV exposure.

#### 

Pianist Shirley has undertaken an interesting experiment in the imagery of sound. Working with a loose translation of the Greek legend of Orpheus, the story is broken into 11 separate segments. Each tells its own share of the fable with varying emotional hues. To each the artist lends an individual musical character with a series of improvisations which, when compared with the story notes on the cover, become entertaining and musically accurate tone pictures of what is happening. Two past efforts with the same fresh and flashy style, landed Shirley on the bestselling charts. This job has similar potential.

#### 

Haymes has seldom sounded better. There seems to be a new and subtle richness about the voice, a new maturity and confidence in the style. The songs seem especially appropriate for the warm and dreamy baritone quality, songs like "Come Rain or Come Shine," "It Might as Well Be Spring," "How Deep Is the Ocean," etc. Each one seems to get a special effort, particularly where some of the seldom heard verses are brought in. Jockies, without question, will honor this one and dealers should take the

### Joni James (1-12") M-G-M E 3347

This package, containing some of the best-selling sides made by Joni James, presents the canary at her most wistful. The material, well-suited to her lyric, plaintive style, includes the title song, "These Foolish Things," "It's the Talk of the Town," "I'm Through With Love," "When You Wish Upon a Star," etc. The backing, chorus and ork, is under the direction of David Terry. For Joni James' fans.

This may well be the highlight of M-G-M's new "Designed for Dancing" LP series. Jerry Jerome's orchesclude Earle Hagen's "Harlem Nocturne," Malneck - Signorell's Park Avenue Fantasy," Rodgers and Hart's "Manhattan," Alfred Newman's "Street Scene," etc. The performance is hush.

#### 

There's a steady market for good Latin-American terp wax, and this LP-part of M-G-M's "Designed for Dancing" LP series—fills the bill admirably. Robbins' orchestra provides catoby, danceable instrumentations, suitable for doing the mambo, chacha-cha and samba. Cover design (youngsters dancing joyfully) is carried out on the entire series, and should help sales considerably displaywise.

### FAVORITE INSTRUMENTALS

Capitol T 715 This beautifully recorded job goes a long way toward capturing the exotic and delicate flavor of life in the ialands. Most of the typical ialand standards are there, including "Blue Hawaii," "Sweet Leilani," "Iale of Golden Dreams" and "Song of the Ialands." In its special market, this disk should be a healthy draw.

Eddie Layton gives a demonstration of broad scope of the Hammond organ, using it ingeniously to create sounds which capture the mood of the particular musical selection. The selections are standards, including "Stormy Weather," "Poinciana," "Granada," "Hot Canary," "Lullaby of Broadway," etc. A good performance and likely to achieve a fair sale.

#### 

The thrush, formerly featured with the bands of Gene Krupa and Jimmy Dorsey, has etched her first LP for the label. Wisely enough, the selection puts the spotlight on a brace of tunes from the DeSylva, Brown and Henderson team. Miss Hogan in her pleasant style brings back such tunes as "Aren't We All," "It All Depends On You," "You're the Cream in My Coffee" and "Lucky in Love," from the show scores of the threesome Cover photo of the gel is dreamy, which should help move copies.

- CAIRO! ..... 69 (1-12")
- Capitol T 10021 One of Cap's "Capitol of the World" series, this is an esoteric package which contains—as the liner notes points out—an Egyptian Hit Parade. What's hot on the Nile? Those interested will find it here, sung and

#### et Orchestre National de la Radiodiffusion Francaise, Rene Alix, Chorus Master; Andre Cluytens, Cond. ......73

This is the first recording of this little lyric opera, dating from 1909 and 1914, and it richly deserved its Grand Prix de Disque this year. It's based on Andersen's fairy tale, "The Nightingale," and Stravinsky has used oriental elements with tremendous virtuosity in his orches-

> melodies have a bizarre quality; some are in quarter tones. An interesting set of notes will help the Brill Building aficionado dig this stuff.



### Norgran MG N 1049

The return of this style originator to the active jazz scene demonstrates the limitations of her imitators. The sound is still hip, but now it's also infectiously happy. For a fine example of the gal's uniqueness, demon-strate the "Vaya Con Dios" (that's right!) track. There are numbers in here for sophisticates, rock and rollers and Jazzophiles. Ralph Burns and Roy Kral did the more jazz-oriented arrangements. The former's group includes Miss O'Day's famed obbligatist Roy Eldridge in some great trumpet work. Tunes include such as "Lady Is a Tramp," the delightful "No Soap, No Hope Blues," "Straw-berry Moon," etc. Can be a big seller if pushed.

Capitol T 692 Hackett, long a favorite in various schools of Dixie, became a popular name on the strength of his sophisticated blowing with Jackie Gleason's strings. Now Hackett returns to his earlier love, with seven astute supporters, and the result is good commercial Dixieland. True, the raw, wilder edges of the classic form have been tapered and smoothed, but names like Nappy Lamare, Nick Fatool, Matty Matlock and Jack Teagarden (who does his classic vocal on "Basin Street,") add polish to this well-waxed package. Activity splenty seems sure for this one.

### THE NEW MILES DAVIS QUINTET....80 (1-12")

Prestige LP 7014

Two members of Davis' "new" quintet-drummer Philly Joe Jones and pianist Red Garland-were heard with him in the LP, "Musing With Miles" (Prestige 7007). Here again they offer much to be admired, as do the other members of the fivesome: John Coltrane on tenor, and Paul Chambers on bass. The material consists of four standards and two originals, including a fine run-thru of "The Theme," the sign-off number of the Jazz Messenand expression rather than virtuosic display, particularly in the ballade. Some of the writing is mannered and lacking in continuity, but there is a wealth of good playing from all hands to revive interest after occasional lapses.

Roost LP 2208

The heir-apparent to the "top alto sax man" crown of the late and great Charlie Parker is generally conceded to be Sonny Stitt, who gives a royal performance on this LP. Stitt's warm approach to the "cool school" makes him a particularly good sales bet for dealers in that his interesting technique and wonderful tone appeal to the most exacting cultist, while his expressive phrasing and obvious joy in playing have a universal attraction for practically any kind of jazz fan. Selections include "Yesterdays," "Nearness of You," and "Blues for Bobby." Trsteful backing.

### 

Pacific Jazz 1215

These sides were cut in January, just after Shank formed his quartet to bring into the Haig, the Wilshire Boulevard jazzery. On his own now, Shank seems to be completing the change in style apparent already in the recent album with Bill Perkins. He has a more open sound and a freer, more flexible approach on both alto and flute. As a result, his appeal is broadened. His cohorts are well rehearsed and in complete rapport with Shank's ideas. They provide a near-hour of solid, happily swinging music in the best modern West Coast tradition.

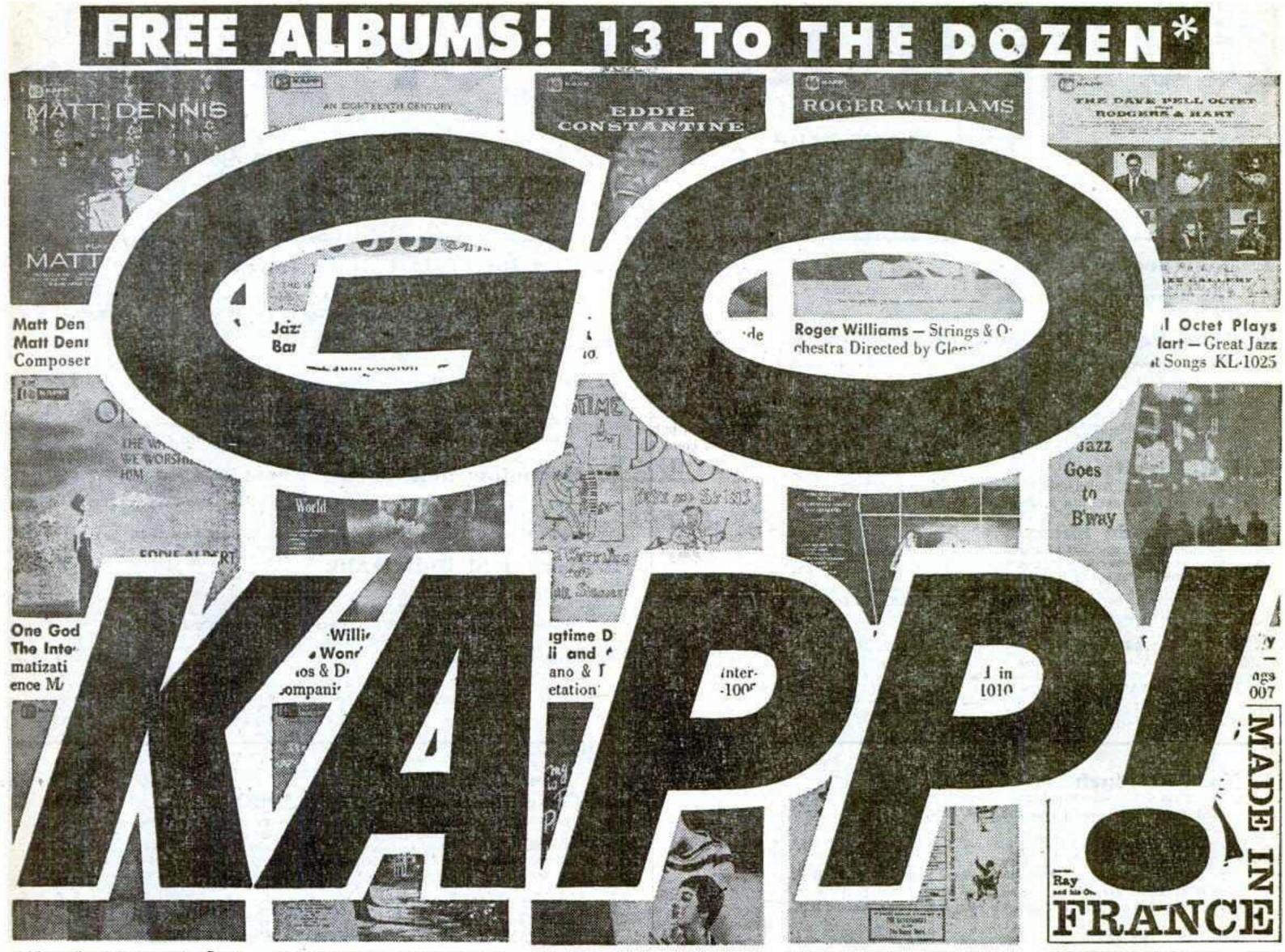
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Norgran MG N 1050 The kings of sparkling and cool bop respectively team up for some truly tremendous music, aided by Oscar Peterson, piano; Max Roach, drums; Ray Brown, bass, and Herb Ellis, guitar, on all but one number. In this, "One Alone," Diz goes it with his own Quintet. This 12-incher is a compilation of two complete 10-inch LP's (MGN-2 and 18), and as such, it represents real value at \$3.98. Top



THE BILLBOARD

MUSIC-RADIO



29

Eddie Albert & Margo - Song Stylings by The International Favorites KL-1017

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difference

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records

label-

KAPP

Roger Williams-The Boy Next Door - A Piano Serenade For The Girl Next Door KL-1003

8 NEW

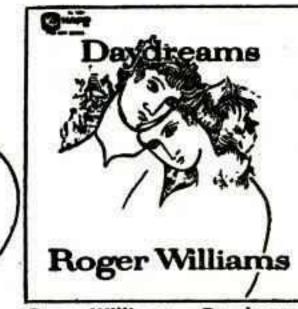
My Name Is Ruth Price . . . I Sing1 - Twelve All-Time Great Songs KL-1006

KAPP

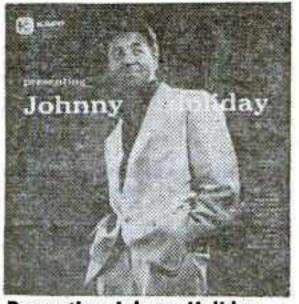
Hey Mr. Banjo — The Sunnysiders & The Happy Harts — A Group Of Old, New & Laughable Melodies KL-1002

**ALBUMS 8** 

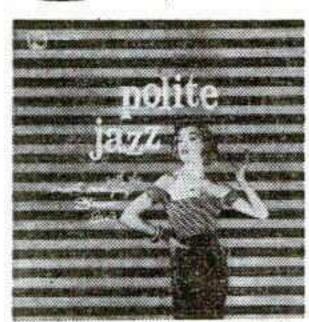
Music Made in France – Ray Ventura And His Orchestra – Twelve Beautiful French Melodies KL-1013



Roger Williams – Daydreams – Wonderful Mood Standards. KL-1031



Presenting Johnny Holiday -Tender Vocals By A Great Talent. KL-1029



Polite Jazz – The Smooth Swinging Siravo Band – 12 Famous Standards KL-1016



The Jackie Davis Trio – Jackie Davis – Organistics By The Master. KL-1030



The Hi-Lo's & The Jerry Fielding Orch. – Outstanding Vocal Group and Orchestra. KL-1027



Somebody Bigger Than You And I - Russ Miller - Songs Of Faith & Inspiration. KL-1032



Jane Morgan — The American Girl From Paris – 12 Wonderful Standards. KL-1023



Jerry Fielding & Orch. – Play A Dance Concert – The Big Danceable Sound On Great Standards. KL-1026





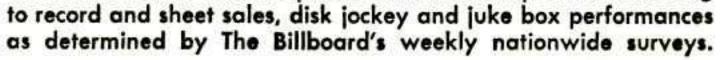


11. No. Not Much

	By Stillman & R. Allen-Published by Beaver Music (ASCAP) BEST SELLING RECORD: Four Lads, Col 40629.				(Man With the Golden Arm) 10 By Sylvia Fine and Elmer Bernstein—Published by Dena Music (ASCAP)		8
12.		1	9	11	BEST SELLING RECORDS: R Maltby, Vik 0196; E. Bernstein, Dec 29869. RECORDS AVAILABLE: L. Elgart, Col 40664; Gaylords, Mercury 70778; T. Heath, London 1644; D. Kaye, Dec 29904; B. May, Cap 3372; Naturals, M-G-M 12158; D. Jacobs, Coral 61606; B. Morrow, Wing 90063; R. Young, Dec 29833.		
	By Dorian Burton & Eugene Randolph-Published by Progressive (BMI) BEST SELLING RECORD: T. Brewer, Coral 61590. RECORDS AVAILABLE: A. Carter, Vic 6482; I. J. Hunter, Atlantic 1086.			17.	Eddie My Love 14	6	9
13.		9	13		By Collins, Ling & Davis-Published by Modern-Roosevelt (BMI) BEST SELLING RECORD: Fontane Sisters, Dot 15450. RECORDS AVAILABLE: L. Briggs, Epic 9151; Chordettes, Cadence 1284; Teen Queens, RPM 453.		
	By Washington & Lewis-Published by Arc (BMI) BEST SELLING RECORD: P. Boone, Dot 15443. RECORD AVAILABLE: Flamingos, Checker \$30.			18.	Long Tall Sally 20 By E. Johnson-Published by Denice (BMI)		4
13.	Rock Island Line	5	5		BEST SELLING RECORDS: Little Richard, Specialty 572; P. Boone, Dot 15457, RECORD AVAILABLE: M. Robbins, Col 40679.		
	By Lonnie Donegan-Published by Hollis Music (BMI) BEST SELLING RECORD: L. Donegan, London 1650. RECORDS AVAILABLE: D. Cornell, Coral 61613; B. Darin, Dec 29883; L. Dreslar, Mercury 29883; J. Gavin, Epic 9161; G Jones, King 4918; R. McKuen, Liberty 55019; M. Moore, Cap 3397; J. Work, Dot 1279.			18.	By Kurt Weill-Brecht-Published by Harms (ASCAP) BEST SELLING RECORD: D. Hyman, M-G-M 12149. RECORDS AVAILABLE: L. Armstrong, Col 40587; O. Bradley, Dec 29816; J. Gordy, Vic 20-6419; R. Hayman-J. August, Mercury 70781; T. Murphy, Col 40586; L. Paul,	2 14	1
15.	Mr. Wonderful	6	10		Cap 3329; C. Powell, Groove 0144; T. Puente, Vic 20-6417; R. Raeburn, Col 40657; E. Rodgers, London 1645; 1956 Jazz All Stars, Vic 20-6418; B. Vaughn, Dot 15444; L. Welk, Coral 61574.		
	By Buck Holofcener-Weiss-Published by Valando Music (ASCAP) BEST SELLING RECORD: P. Lee, Dec 29834. RECORDS AVAILABLE: D Collins, Coral 61591; T. King, Vic 20-6392; S. Vaughan, Mercury 70777; Mello-Larks, Epic 9146; B. A. Steele, ABC-Paramount 9669.			20.	Juke Box Baby By Noel Sherman & Joe Sherman-Published by Winneton (BMI) BEST SELLING RECORD: P. Como, Vic 20-6427.	1	B
21.	Standing On the Corner	Th -	hird		To You My Love 25		3
	By Frank Loesser-Published by Frank (ASCAP) RECORDS AVAILABLE: Four Lads, Col 40674; N. Hefti, Epic 9158; D. Martin, Cap 3414; Mills Brothers, Dec 29887.			20.	By Gaste-Lawrence-Published by Leeds (ASCAP) RECORDS AVAILABLE: B. Madigan, M-G-M 12156; N. Noble, Mercury 70821; G. Shaw, Dec 29839.		
22.	Happy Whistler		1	26.	Walk Hand In Hand –	• ]	1
t.	By Don Robertson-Published by Birchwood Music (ASCAP) RECORD AVAILABLE: D. Robertson, Cap 3391.				By J. Cowell-Published by Republic (BMI) RECORDS AVAILABLE: T. Martin, Vic 20-6493; D. Vaughan, Kapp 143; A. Williams, Cadence 1288.		
23.	He 2	2 3	33	28.	Lovely One -	• 1	1
	By Richard Mullan & Jack Richards-Published by Avas (BMI) RECORDS AVAILABLE: K. Armen, M-G-M 17078; A. Hibbler, Dec 29660; McGuire Sisters, Coral 61501; G. B. Shea, Vic 20-6292.		٩.	secon P	By Weismantel-Published by Blackwood Music (BMI) RECORD AVAILABLE: Four Voices, Col 40643.		250
24.	R-o-c-k	533	2	29.	A CONTRACT AND A CONTRACT	2	L
~ ~ *	By Bill Haley-Arrett-Keefer-Ruth Keefer-Published by Valley Brook (ASCAP) RECORD AVAILABLE: B. Haley, Dec 29870.	-111	-		By Buck Ram-Published by Southern (ASCAP) RECORDS AVAILABLE: 8. Freberg, Cap 3396; Platters, Mercury 70753; J. Riggs, Media 1020.	2	1934 1934
24.	Wayward Wind		1	29.	Innamorata 21	1	7 .
\$1000Km	By Stan Lebousky-Herb Newman-Published by Warman (BMI) RECORD AVAILABLE: G. Grant, Era 1013.		\$1716		By Jack Brooks & Harry Warren-Published by Famous (ASCAP) RECORDS AVAILABLE: D. Martin, Cap 3352; J. Vale, Col 40634; F. Verna, Dec 29767.		

WARNING-The title "HONOR ROLL OF HITS" is a registered trade-mark and the listings of the hits has been copyrighted by The Billboard. Use of either may not be made without The Billboard's The Honor Roll of Hits comprises the nation's top tunes according

### consent. Requests for such consent should be submitted in writing to the publishers of The Billboard at The Billboard, 1564 Broadway, New York 36, N. Y.









• Best Sellers in Stores

32

For survey week ending April 25

RECORDS are ranked in order of their current a importance at the retail level, as determined by T weekly survey of the top volume dealers in every im- area. When significant action is reported on bo- record, points are combined to determine position on the chart. In such a case, This both sides are listed in bold type, the Week leading side on top.	he Bill portant th sider	board's market
1. HEARTBREAK HOTEL (BMI)- E. Presley I Was the One (BMI)-Vic 20-6420	. 1	` 9
<ol> <li>HOT DIGGITY (ASCAP)-P. Como. JUKE BOX BABY (ASCAP)- Vic 20-6427</li> </ol>	2	9
3. POOR PEOPLE OF PARIS (ASCAP) L. Baxter Theme From Helen of Troy (ASCAP)-Cap 33	3	12
<ol> <li>BLUE SUEDE SHOES (BMI)-</li> <li>C. Perkins</li> <li>Honey, Don't (BMI)-Sun 234</li> </ol>	4	9
5. MAGIC TOUCH (BMI)-Platters Winner Take All (ASCAP)-Mercury 70819	9	6
<ol> <li>MOONGLOW AND THEME FROM "PICNIC" (ASCAP)-M. Stoloff Theme From "Picnic" (ASCAP)-Dec 29888</li> </ol>	7	3
7. WHY DO FOOLS FALL IN LOVE? (BMI)-Teen-Agers Please Be Mine (BMI)-Gce 1002	6	12
8. LISBON ANTIGUA (ASCAP)- N. Riddle Robin Hood (ASCAP)-Cap 3287	5	19
9. A TEAR FELL (BMI)-T. Brewer BO WEEVIL (BMI)-Coral 61590	10	10
10. ROCK ISLAND LINE (BMI)- L. Donegan John Henry (BMI)-London 1650	9	6
THE SHOULD S		

Most Played in Juke Boxes	5
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For survey week ending April 25

RECORDS are ranked in order of the greatest number of plays in juke boxes thruout the country, as determined by The Billboard's weekly survey of the nation's juke box operators. When significant play is reported on both sides of a record, points are combined to determine position Weeks on the chart. In such a case, both sides are Last This 62 Week listed in bold type, the leading side on top. Week Chart 1. HEARTBREAK HOTEL (BMI) E. Presley ..... 6 3 I WAS THE ONE (BMI)-Vic 20-6420 2. HOT DIGGITY (BMI)-P. Como..... 2 7 JUKE BOX BABY (BMI)-Vic 20-6427 3. POOR PEOPLE OF PARIS (ASCAP)-L. Baxter ..... 1 11 Theme From "Helen of Troy" (ASCAP)-Cap 3336 4. BLUE SUEDE SHOES (BMI)-C. Perkins ..... 7 6 Honey, Don't (BMI)-Sun 234 5. I'LL BE HOME (BMI)-P. Boone..... 7 12 TUTTI FRUTTI (BMI)-Dot 15443 6. LISBON ANTIGUA (ASCAP)-N. Riddle 14 Robin Hood (ASCAP)-Cap 3287 7. A TEAR FELL (BMI)-T. Brewer.... 9 7 Bo Weevil (BMI)-Coral 61590 8. ROCK AND ROLL WALTZ (BMI)-17 K. Starr ..... 5 I've Changed My Mind a Thousand Times (ASCAP)-Vic 20-6359 9. NO, NOT MUCH (ASCAP)-Four Lads ..... 12 I'll Never Know (BMI)-Col 40629 10. MAGIC TOUCH (ASCAP)-Platters... 13 4 Winner Take All (ASCAP)-Mercury 70819 11. WHY DO FOOLS FALL IN LOVE? (BMI)-Teen-Agers ..... 10 10

Piccase Be Mine (BMI)-Gee 1002

• /	<b>Nost Played by Joe</b> For survey week end		Constant Section
SIDES This Week	are ranked in order of the greatest number disk jockey radio shows throut the country. Results are based on The Billboard's weekly survey among the nation's disk jockeys. The reverse side of each record is also listed.	122.0	NOT COMPANY
1. H	Juke Box Baby (BMI)-Vic 20-6427	. 2	8
	E. Presley	. 3	9
3. P	OOR PEOPLE OF PARIS (ASCAP)- L. Baxter Theme From "Helen of Troy" (ASCAP)-Cap 3336	. 1	12
	IO, NOT MUCH (ASCAP)- Four Lads I'll Never Know (BMI)-Col 40629	. 4	14
5. B	LUE SUEDE SHOES (BMI)- C. Perkins Honey, Don't (BMI)-Sun 234	. 6	7

- 6. MAGIC TOUCH (BMI)-Platters.... Winner Take All (ASCAP)-Mercury 70819
- 7. MOONGLOW AND THEME FROM "PICNIC" (ASCAP)-M. Stoloff ..... 1 Thems From "Picnic" (ASCAP)-Dec 29888
- 8. LISBON ANTIGUA (ASCAP) N. Riddle ..... 18 5 Robin Hood (ASCAP)-Cap 3287
- 9. I'LL BE HOME (BMI)-P. Boone.... 7 13 Tutti Frutti (BMI)-Dot 15443
- 10. ROCK ISLAND LINE (BMI)-L. Donegan ..... 10 4 John Henry (BMI)-London 1650

п.	"PICNIC" (ASCAP)-G. Cates Rio Batucada (ASCAP)-Coral 61618	17	3
12.	Tutti Frutti (BMI)-Dot 15443	11	13
13.	LONG, TALL SALLY (BMI)- Little Richard Silppin' and Slidin' (BMI)-Specialty 572	12	5
14.	IVORY TOWER (ASCAP)-C. Carr Please, Please Believe Me (ASCAP)- Fraternity 734	14	4
15.	STANDING ON THE CORNER (ASCAP)-Four Lads MY LITTLE ANGEL (BMI)-Col 40674	22	2
16.	NO, NOT MUCH (ASCAP)- Four Lads I'll Never Know (BMI)-Col 40629	13	15
17.	MAIN TITLE (MAN WITH THE GOLDEN ARM)-R. Maltby Heart of Paris (ASCAP)-Vik 0196	15	6
17.	IVORY TOWER (ASCAP)- O. Williams In Paradise (BMI)-De Luxe 6093	19	4
19.	MAIN TITLE (MAN WITH THE GOLDEN ARM)-E. Bernstein Clark Street (ASCAP)-Dec 29869	16	5
20.	R-O-C-K (ASCAP)-B. Haley SAINTS ROCK AND ROLL (ASCAP)- Dec 29870	24	5
21.	HAPPY WHISTLER (ASCAP)- D. Robertson. You're Free to Go (ASCAP)-Cap 3391	-	1
22.	FM IN LOVE AGAIN (BMI)– F. Domino MY BLUE HEAVEN (ASCAP)– Imperial 964	-	1
23.	WAYWARD WIND (BMI)-G. Grant No More Than Forever (ASCAP)-Era 1013	-	1
<b>2</b> 3.	CAN YOU FIND IT IN YOUR HEART? (ASCAP)-T. Bennett Forget Her (ASCAP)-Col 49667	-	1
25.	EDDIE, MY LOVE (BMI)-	21	6

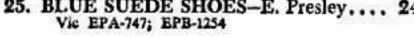
<ol> <li>EDDIE, MY LOVE (BMI) Fontane Sisters</li></ol>	11	6
<ol> <li>ROCK ISLAND LINE (BMI)-</li> <li>L. Donegan</li> <li>John Henry (BMI)-London 1650</li> </ol>	16	3
14. IVORY TOWER (ASCAP)-C. Carr Please Believe Me (ASCAP)-Fraternity 734	-	1
15. LONG, TALL SALLY (BMI)- P. Boone Any Place in Heaven (ASCAP)-Dot 15457		1
16. WHY DO FOOLS FALL IN LOVE? (BMI)-G. Storm I Walk Alone (BMI)-Dot 15448	14	9
17. R-O-C-K (ASCAP)-B. Haley SAINTS ROCK AND ROLL (ASCAP)-Dec 29870	-	1
18. GREAT PRETENDER (ASCAP)- Platters I'm Just a Dancing Partner (ASCAP)-Mercury 70753	12	18
19. MAIN TITLE ("MAN WITH THE GOLDEN ARM") (ASCAP)- R. Maltby	19	2
19. WHY DO FOOLS FALL IN LOVE? (BMI)-Diamonds		1
1. Poor People of Paris (Connelly)	1	11
2. Hot Diggity (Roncom)		8
(Moritat) (Harms)		11
5. Rock and Roll Waltz (Sheldon)		16
6. Lisbon Antigua (Southern)		16
7. Mr. Wonderful (Laurel)		6
8. Heartbreak Hotel (Tree)		3
9. Ivory Tower (E. H. Morris)		2 32
11. No, Not Much (Beaver)		12
11. A Tear Fell (Progressive)		2
13. Rock Island Line (Hollis)	12	2
14. On the Street Where You Live (Chappell)		1
14. Why Do Fools Fall in Love? (Patricia)		

11.	A TEAR FELL (BMI)-T. Brewer Bo Weevil (BMI)-Coral 61590	9	7
12.	IVORY TOWER (ASCAP)-C. Carr Picase, Picase, Believe Me (ASCAP)- Fraternity 734	15	2
13.	IVORY TOWER (ASCAP)- O. Williams In Paradise (BMI)-DeLuxe 6093	16	2
14.	MOONGLOW AND THEME FROM "PICNIC" (ASCAP)-M. Stololff Theme From "Picnic" (ASCAP)-Dec 29888	14	3
14.	MOONGLOW AND THEME FROM "PICNIC" (ASCAP)- G. Gates Rio Batucada (ASCAP)-Coral 61618	18	3
16.	WHY DO FOOLS FALL IN LOVE? Teen-Agers Please Be Mine (BMI)-Gee 1002	11	9
16.	LONG TALL SALLY (BMI)- Little Richard Slippin' and Sildin' (BMI)-Specialty 572	-	1
18.	STANDING ON THE CORNER (ASCAP)-Four Lads My Little Angel (BMI)-Col 40674	1	1
19.	WHY DO FOOLS FALL IN LOVE? (BMI)-Diamonds	12	7
20.	HAPPY WHISTLER (ASCAP)- D. Robertson You're Free to Go (ASCAP)-Cap 3391	-	1
21.	WHY DO FOOLS FALL IN LOVE? (BMI)-G. Storm I Walk Alone (BMI)-Dot 15448	19	7
22.	EDDIE, MY LOVE (BMI)-Chordettes. Whistling Willie (ASCAP)-Cadence 1084	-	6
23.	MR. WONDERFUL (ASCAP)-P. Lee. Crazy in the Heart-Dec 29834	22	7
24.	MAIN TITLE ("MAN WITH THE GOLDEN ARM") (ASCAP)- R. Maltby	20	2
		011912	112

### Yum Yum (BMI)-Dot 15450

### Lover (Patricia).....

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CHERRY COKE	Diamonds, 1 10. I'll Be Hom
and POST TIME MGM 12231 • K12231	1. Heartbreak 1 2. Hot Diggity, 3. Poor People 4. Moonglow a M. Stoloff,
SAM (The TAYLOR AROUND THE HORN and HO, OH YEAH, UH HUH	<ol> <li>5. Why Do Fo Teen-Agers,</li> <li>6. I'll Be Hom</li> <li>7. No, Not M</li> <li>8. Lisbon Anti</li> <li>9. Long, Tall</li> <li>10. Blue Suede</li> </ol>
MGM 12218 • K12218	1. My Little A 2. Poor People 3. Ivory Tower 4. Moonglow a
is Harp & His Orch. THE NEARNESS OF YOU	G. Cates, Co 5. Can You Fi T. Bennett, 6. Slippin <sup>4</sup> and 7. Little Girl
MIDNIGHT BREEZE MGM 12215 • K12215	8. Heartbreak 9. I Want You Teen-Agers, 10. I Was the Dalla
JERRY JEROME JA-DA-CHA CHA	<ol> <li>Moonglow a M. Stoloff,</li> <li>Heartbreak 1</li> <li>Blue Suede</li> <li>Long, Tall</li> <li>Poor People</li> <li>Happy Whit</li> </ol>
M6M 12216 • K12216 OCIE SMITH	7. Ivory Tower 1. Heartbreak 1 2. Magic Touch 3. Poor People 4. Ivory Tower
LOST HORIZON and GOING, GOING, GONE MGM 12233 • K12233	5. Hot Diggity, 6. No, Not Mu 1. Heartbreak 2. Happy Whi 3. Moonglow a
ROY HOLMES AND HIS ORCHESTRA	G. Cates, C 4. Can You Fi T. Bennett, 5. I Want You
TO LOVE AGAIN and SE DON'T FORGET ME, DEAR MGM 12234 • K12234	Teen-Agers, 6. Hot Diggity 7. Main Title & Golden Arm 8. Magic Touch 9. Long, Tall 10. Blue Suede
AUDREY WILLIAMS	Kar 1. Heartbreak 2. Blue Suede 3. Moonglow a M. Stoloff,
T NOTHING GONNA BE ALL	4. Juke Box Ba 5. Main Title Arm"), R. M 6. Magic Touch 7. Ivory Tower, 8. Lovely One, 9. Long. Tall
	9. Long. Tall

G. Cates, Cor. 9. Church Bells May Ring Diamonds, Mer.	6. Theme Fro (Moritat),
10. I'll Be Home, P. Boone, Dot	7. A Tear F
Cincinnati	8. Blue Sued 9. I'll Be He
1. Heartbreak Hotel, E. Presley, Vic.	Pł
2. Hot Digglty, P. Como, Vic. 3. Poor People of Paris, L. Baxter, Cap.	1. Poor Peop
4. Moonglow and Theme From "Picnic"	2. Blue Sued
M. Stoloff, Dec. 5. Why Do Fools Fall in Love?	3. Lisbon An
Teen-Agers, Gee	4. Heartbreak 5. Mr. Wond
6. I'll Be Home, P. Boone, Dot	6. Magic Tou
7. No, Not Much, Four Lads, Col. 8. Lisbon Antigua, N. Riddle, Cap.	7. Why Do Teen-Agers
9. Long, Tall Sally, Little Richard, Spc.	8. Juke Box
10. Blue Suede Shoes, C. Perkins, Sun	9. Moonglow M. Stoloff
Cleveland	F
1. My Little Angel, Four Lads, Col. 2. Poor People of Paris, L. Baxter, Cap.	100112330 1001
3. Ivory Tower, C. Carr, Fty.	1. Moonglow M. Stoloff
4. Moonglow and Theme From "Picnic" G. Cates, Cor.	2. I'm in Lo
5. Can You Find It in Your Heart?	3. Heartbreak 4. Main Titl
T. Bennett, Col.	Arm"), R
6. Slippin' and Slidin', Little Richard, Spe. 7. Little Girl of Mine, Cleftones, Gee	5. My Little 6. Hot Diggit
8. Heartbreak Hotel, E. Presley, Vic.	7. Magic Tou
9. I Want You to Be My Girl Teen-Agers, Gee	8. Ivory Tow
10. I Was the One, E. Presley, Vic.	9. Moonglow G. Cates,
Dallas-Fort Worth	10
1. Moonglow and Theme From "Picnic"	1. Heartbreak
M. Stoloff, Dec. 2. Heartbreak Hotel, E. Presley, Vic.	2. Hot Diggi
3. Blue Suede Shoes, C. Perkins, Sun	3. Main Titl Arm"), R
4. Long, Tall Sally, Little Richard, Spe. 5. Poor People of Paris, L. Baxter, Cap.	4. Blue Sued
6. Happy Whistler, D. Robertson, Cap.	5. Moonglow G. Cates,
7. Ivory Tower, C. Carr, Fty.	6. Moonglow
Denver	M. Stoloff 7. Ivory Tow
1. Heartbreak Hotel, E. Presley, Vic. 2. Magic Touch, Platters, Mer.	8. Lisbon An
3. Poor People of Paris, L. Baxter, Cap.	9. Poor Peop
4. Ivory Tower, O. Williams, Del.	Sa
5. Hot Diggity, P. Como, Vic. 6. No, Not Much, Four Lads, Col.	1. Poor Peop 2. Why Do
Detroit	Teen-Agers
1. Heartbreak Hotel, E. Presley, Vic.	3. Blue Sued
2. Happy Whistler, D. Robertson, Cap.	4. Hot Diggit 5. Heartbreak
<ol> <li>Moonglow and Theme From "Picnic" G. Cates, Cor.</li> </ol>	6. Lisbon Ar
4. Can You Find It in Your Heart?	7. Moonglow M. Stoloff
T. Bennett, Col. 5. I Want You to Be My Girl	8. No, Not M
Teen-Agers, Gee	
6. Hot Diggity, P. Como, Vic.	1. Heartbreak
<ol> <li>Main Title &amp; Molly-O ("Man With the Golden Arm"), D. Jacobs, Cor.</li> </ol>	2. Why Do Teen-Agers
8. Magic Touch, Platters, Mer.	3. Poor Peop
9. Long, Tall Sally, Little Richard, Spe. 10. Blue Suede Shoes, C. Perkins, Sun	4. Lisbon An 5. Lovely On
Kansas City	6. Magic Tou
1. Heartbreak Hotel, E. Presley, Vic.	385
2. Blue Suede Shoes, C. Perkins, Sun	1. Heartbreak
3. Moonglow and Theme From "Picnic" M. Stoloff, Dec.	2. Poor Peop 3. Hot Diggit
4. Juke Box Baby, P. Como, Vic.	4. Blue Sued
5. Main Title ("Man With the Golden	5. I'll Be Ho



# An **EXCITING** new song recorded by an **EXCITING** new voice from an **EXCITING** new motion picture

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AND

### THE

### I MG

## (Ride Away) <sup>c/w</sup> The Somewhere Voice

Recorded by

# DANNY KNIGHT

MGM #12252 -78 RPM and K12252 -45 RPM







# Two Smash Hit Records PLEASE DON'T LEAVE ME HONEY LOVE 20/47-6519

# Don't Miss Their National Kick-Off on The E





# From the Instant of Release YOU'RE THE APPLE OF MY EYE THE GIRL IN MY DREAMS 20/47-6518

Sullivan Show May 6th!!







## THANK YOU DISK JOCKEYS EVERYWHERE!



Thanks for liking TOO CLOSE FOR COMFORT when you first heard it and thanks for helping the whole nation to like it, because now TOO CLOSE FOR COMFORT is becoming a big hit. Thanks again,

die Gormé CPARAMON





# THE TOP 10

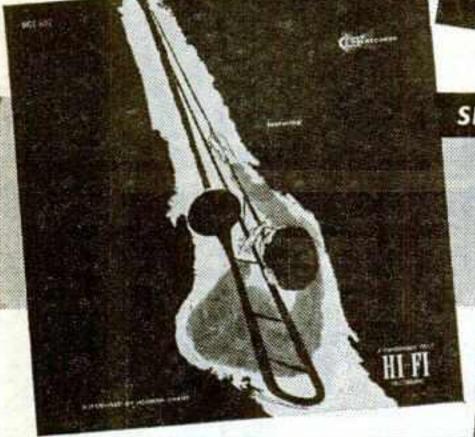
### For survey week ending April 25

MAY 5, 1956

A list of the Top 100 RECORD SIDES in the nation according to a COMBINED TABULATION of Dealer, Disk Jockey and Juke Box Operator replies to The Billboard's weekly popular record Best Seller and Most Played surveys. Its purpose is to provide Disk Jockeys with additional programming material and to give trade exposure to NEWER records just beginning to show action in the field.

Pos.	Song	Artist	Label	Wee
	HEARTBREAK HOTEL	E Presley	Mistor	
	IOT DIGGITY			
	OOR PEOPLE OF PARIS			
	LUE SUEDE SHOES			
	ISBON ANTIGUA			
	MAGIC TOUCH			
	A TEAR FELL			
	NO, NOT MUCH			
	'LL BE HOME			
10. J	ROCK ISLAND LINE	L. Donegan	london	1
11. 1	WHY DO FOOLS FALL IN LO	VE?Teen-Agers .	Gee	
12. 1	VORY TOWER	C. Carr	Fraternit	v 1
13. N	MOONGLOW AND THEME FRO	M "PICNIC", M. Stoloff	Decca	
14. 1	VORY TOWER		De Luxe	
14. 1	ONG, TALL SALLY	Little Richar	d Snecialty	
16. 1	MOONGLOW AND THEME FRO	M "PICNIC" G Cates	Coral	1.11
17. 1	MAIN TITLE ("MAN WITH TH	IE GOLDEN		
	ARM")	R. Maltby	Vik	
7. 1	ROCK AND ROLL WALTZ	K. Starr	Victor .	
19. 1	EDDIE MY LOVE	Fontane Siste	ers Dot	
20. 1	WHY DO FOOLS FALL IN LO	VE?G. Storm	Dot	
11. J	UKE BOX BABY	P. Como	Victor	
12. 1	WHY DO FOOLS FALL IN LO	VE?Diamonds	Mercury	
13. 1	LONG, TALL SALLY	P. Boone	Dot	
24. 1	BLUE SUEDE SHOES	E. Presley	Victor	
15. 1	HAPPY WHISTLER	D. Robertson	Canitol	
16. 1	VORY TOWER	G. Storm	Dot	•••••
27. 1	MR. WONDERFUL	Ples	Dent	
1 8	EDDIE, MY LOVE	Chordettee	Decca .	
	MAIN TITLE MOLLY-O ("MAN	WITH THE	Cadence	
	GOLDEN ARM")			22
10	TANDING ON THE CODNED	D. Jacobs	Coral .	
	STANDING ON THE CORNER	Four Lads .	Columbia	a
	R-O-C-K	B. Haley	Decca .	
2. 1	WAS THE ONE	E. Presley	Victor .	
	WILD CHERRY	D. Cherry .	Columbia	a i
54. 1	BO WEEVIL	T. Brewer	Coral .	
	THEME FROM "THE THREE OPERA" (MORITAT)	D Hyman	NGM	ana sana sa M
35. 1	TOO YOUNG TO GO STEADY	Nat (King) (	Cole. Camitol	
37. 1	SEE YOU LATER, ALLIGATO	R B Haley	Danie	
38. 7	MAIN TITLE ("MAN WITH TH	IE GOLDEN		
		E. Bernstein	·····Decca .	
	LOVELY ONE		·····Columbia	a i
-0.	TO YOU, MY LOVE	Noble	Mercury	0.00036-000

40



Rich, playing many of the tunes associ-

ated with Count Basie. Truly outstanding

renditions of the Basie favorites.

### THE LIONEL HAMPTON, ART TATUM, MG C-709 BUDDY RICH TRIO

Lionel Hampton, Art Tatum and Buddy Rich together for the first time. Brilliant solos and exciting inter-play by the foremost in the jazz scene.

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Citra -

Lawrence Brown, whose smooth melodic style was long connected with the Duke Ellington Band, plays ten swinging selections, including his own much celebrated "Rose Of The Rio Grande"



## LITTLE JAZZ ROY ELDRIDGE

A brilliant performance by the foremost trumpeter on the Jazz scene with accompaniment by the Oscar Peterson Trio and Buddy Rich.



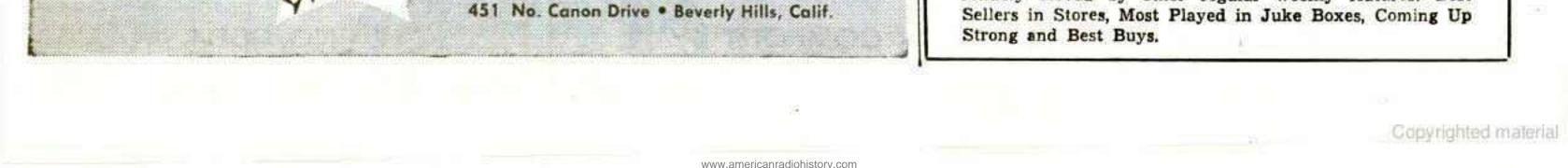
(Frank

LITTLE JAZZ

40. TO YOU, MY LOVEN. Noble	Mercury 42
41. WITHOUT YOUE. Fisher	
42. FM IN LOVE AGAINF. Domin	o 83
43. POOR PEOPLE OF PARIS	Decca 43
44. I WANT YOU TO BE MY GIRLTeen-Ager	1 Gee 66
44. INNAMORATA	1 Capitol 39
46. EDDIE, MY LOVE	ens RPM 34
47. CAN YOU FIND IT IN YOUR HEART? T. Bennet	t Columbia 52
47. CHURCH BELLS MAY RING	Mercury 41
47. GREAT PRETENDER	····· Mercury 27
50. HELD FOR QUESTIONING	t Mercury 63
50. PORT-AU-PRINCE	····· Capitol 49
50. SAINTS ROCK AND ROLL B. Haley	····· Decca 48
I W WAIWARD WIND.	
54. SLIPPIN' AND SLIDIN'	hard Specialty 88
55. LOOK HOMEWARD, ANGEL	aires Epic
APAIN HILLE ("MAN WITH THE GOLDEN	A CONSIGNO CASTAMAN I DIORESISCIONE
ARM") 57 WALK HAND IN HAND	
57. WALK HAND IN HAND	ns Cadence
58. MR. WONDERFUL	an Mercury 64
SS. TOO CLOSE FOR COMFORT	ABC-Para-
60. CRAZY TITLE PALACE	mount 75
61. LITTLE GIRL OF MINE	ns Coral 53
62. WALK HAND IN HAND	····· Gee 84
63. MY LITTLE ANGEL	
64. ON THE STREET WHERE YOU LIVE	5 Columbia 69
64. ROCK ISLAND LINE	Columbia 74
64. TO LOVE AGAIN	1 Coral 59
67. NO OTHER ONE	Decca
68. MAIN TITLE ("MAN WITH THE GOLDEN	····· Victor 6/
ARM")	G 11 1 10
69. DELILAH JONES McGuire	Sierer Capitol 49
69. TUTTI FRUTTI	distersCoral
71. ROCK RIGHT	
72. LISBON ANTIGUA	
73. WINNER TAKE ALL Platters	10
19. FLOWERS MEAN FORGIVENESS E Similar	AL 14 1 10 10 10
75. MR. WUNDERFUL T King	
ATTACKED FOR A LITTLE WHILE ATTACH	there Minter
D Martin	Conital
A ROCK AND ROLL WEDDING	Victor -
Ames Ring	there Wiston 64
77. MIT BLUE HEAVEN	0 townsrint 05
White Distantional I Vala	Columbia 20
Bing Cross	hv Decch 54
1 SA I TURE UP URIING	11 /2 11 00
Willows	Malba 67
P Boone	Det 07
Busch	Cupital 07
T Charles T Charles	Dectro 40
on, NEVER LET ME GO Nat (Kine	) Cole Capitol
Se. THEME FROM "THE THREE PENNY	
OPERA" (MACK THE KNIFE)L. Armstr	ong Columbia 56
90. A LITTLE LONG CAN GO A LONG,	141 (1414)
So BLUE SUPPE SHOPS	eavers. Decca
90. BLUE SUEDE SHOES	tt King 73
90. ELEVENTH HOUR MELODY	r Decca 62
93. HI LILI HI LO	n M-G-M 78
94. I COULD HAVE DANCED ALL NIGHT D. Shore 94. MY FIRST FORMAL COWN	····· Victor ···· 94
94. MY FIRST FORMAL GOWN	Mercury
96. POOR PEOPLE OF PARIS (JEAN'S SONG)C. Atkins 97. MAIN TITLE ("MAN WITH THE GOLDEN	Victor
ARM"	
ARM") 98. BO WEEVII	w wing
98. BO WEEVIL	Imperial
100. PICNIC	Sisters Corol
190. JOEY, JOEY, JOEY	
Lee .	

## CAUTION TO DEALERS AND JUKE BOX OPERATORS

The Billboard's Top 100 is NOT designed to provide tested information for buying purposes. This function is most reliably served by other regular weekly features: Best Sellers in Stores, Most Played in Juke Boxes, Coming Up



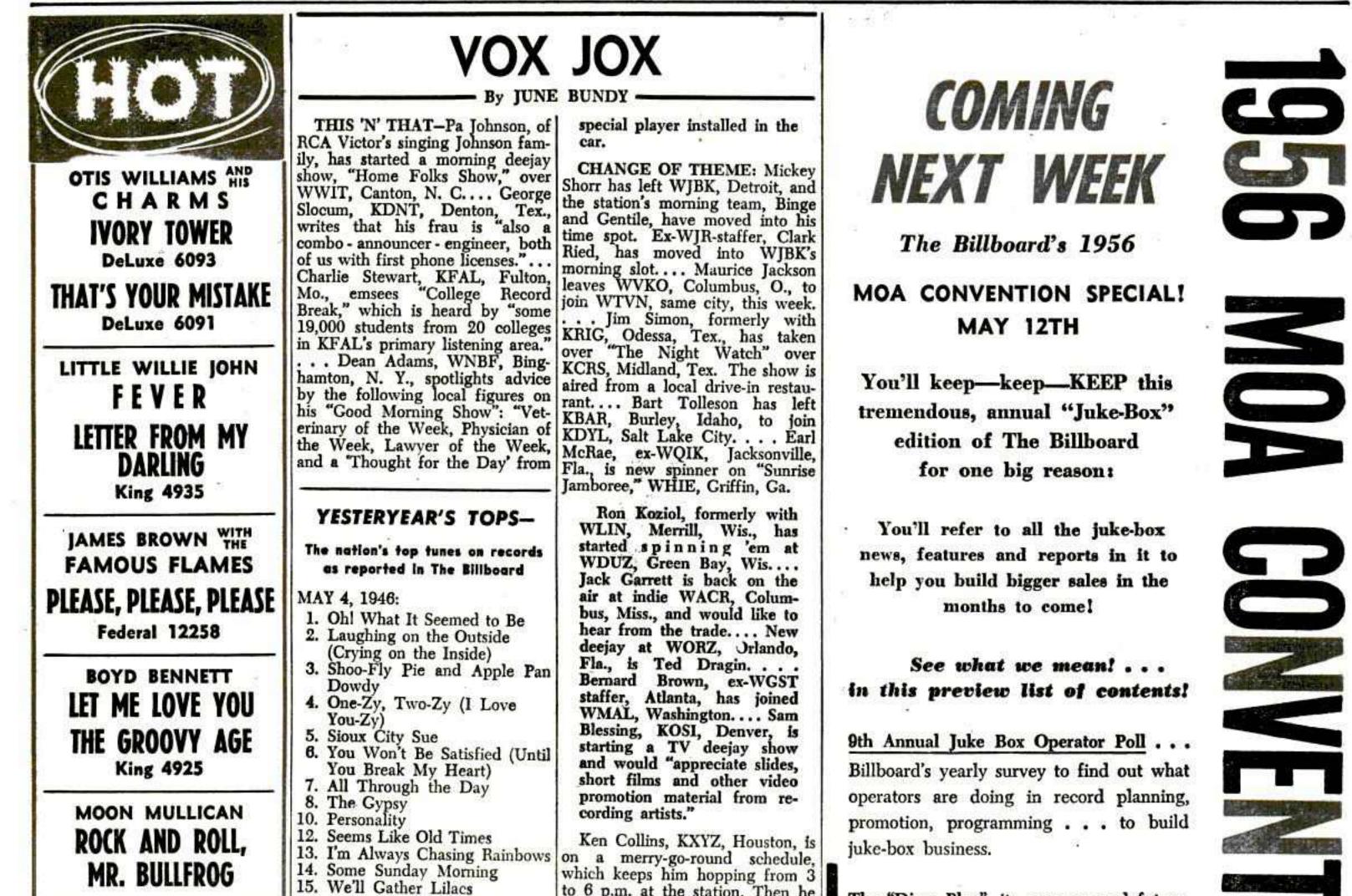


MUSIC-RADIO

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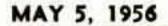
THE BILLBOARD

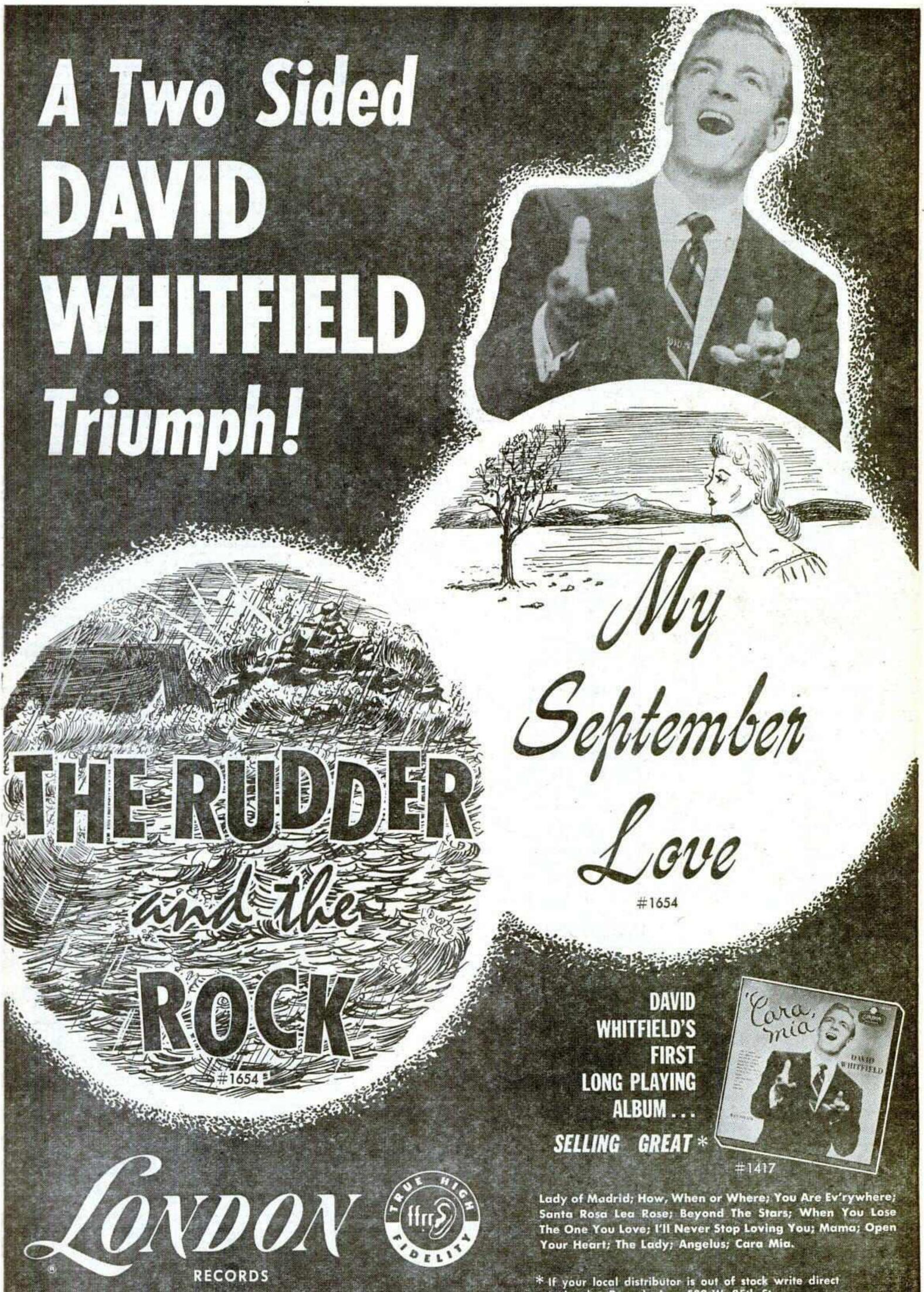
## MAY 5, 1956



I'M MAD WITH YOU King 4915	MAY 5, 1951: 1. Mocking Bird Hill 2. How High the Moon	ankles over to the Shamrock- Hilton Hotel to emsee the floor show from 7:30 to 11:30 p.m., and after that he's back at the station	The "Dime Play"-its progress and future. Juke Box Programming-a series of suc-
THE MIDNIGHTERS	3. On Top of Old Smoky 4. If 5. Be My Love 6. Would I Love You?	from 12:45 to 2 a.m Jim Ayl- ward, WHIL, Medford, Mass., has taken on a new chore. He's music- radio-TV editor in the New Eng-	cessial case histories.
BACK DOOR ROCK, GRANNY, ROLL	7. Aba Daba Honeymoon 8. Sparrow in the Tree Top 9. Beautiful Brown Eyes 10. I Apologize	land sector for the New England Home Magazine. He also writes a music column for the mag and needs info on disk personalities,	Plus side of the ledger-Public Relations.
Federal 12260	the Minister of the Week."	New Englanders in music.	business.
BUGLE CALL RAG	Early morning deejay Bill Gerson, WINN, Louisville, Ky., writes: "WINN is Louisville's first and	'Fella' on 'Weekday'	And pages more of operation news and
I'LL STRING ALONG	hours a day." Carl Bailey KBIG, Avalon, Calif., is six foot,	• Continued from page 18 "Weekday" format, approximately	doings across the country what's ahead in '56!
WITH YOU King 4905	10-inches tall and, in his case, ap-	five hours will be devoted to the show, with most of the talk origi-	Important reminder to
NEW RELEASES!!	"Mr. Big for K-BIG." During the peak summer season, Bailey meets incoming boats and interviews	Theater. Specific time has been allotted	talent and manufacturers:
JOE TEX	tourists on the air David Dreis,	Weede, Jo Sullivan, Art Lund, Shorty Long and Susan Johnson	Deadline date for your ad is May 3d.
SHE'S MINE I HAD TO COME BACK	sic personality in KENT's eight- year history."	poser-lyricist Frank Loesser, pro- ducers Lynn Loesser and Kermit Bloomgarden, etc. Specific record-	Rush your big-space selling ad now. Don't miss this best-of-all opportunity to sell
TO YOU King 4911	GIMMIX – Deejays on KEVT, Tucson, Ariz., chat in Spanish exclusively, since al-	ings of the tunes also have been programmed.	the men who program buy and sell your records.
MAC CURTIS	most 50 per cent of the local population is Spanish-speak- ing Johnny Womack,	Paxton, Whiting	Remember-you get 2,500 extra circulation
IF I HAD ME A WOMAN	KAND, Coriscana, Tex., has difficulty in lining up many	• Continued from page 18 Margaret is the singer whose first	in this juke-box edition of The Billboard.
JUST SO YOU CALL ME King 4927	artists for live guest shots on his show, so he occasionally takes a tape recorder up to	Capitol recording of her father's "My Ideal" gave her nation-wide stature. Daughter Barbara is the	It's distributed on the MOA Convention floor!
THE DRIVERS	Dallas and tapes chanter segs with platter names appearing- ing there Eddie Sears,	well-known film and TV actress. In the negotiations, Paxton was represented by attorney Lewis	Cincinnati 22, Ohio New York 36, N. Y.
SMOOTH, SLOW AND EASY	WOCH, North Vernon, Ind., utilizes a unique request-show	Dreyer. The Whitings were repre- sented by Herbert Miller.	2160 Patterson St. 1564 Broadway DUnbar 1-6450 PLaza 7-2800
WOMEN	gimmick, whereby teen-agers send in the name of the high school when they ask for a record. At the end of the	Red Seal Push	Chicago 1, Ill. St. Louis 1, Mo. 188 W. Randolph St. 390 Arcade Bldg.
De Luxe 6094	month, Sears presents an oil painting (a Sears original of	• Continued from page 18 be a vocal set, "The Art of	CEntral 6-8761 CHestnut 1-0443
KING	the campus) to the high school which sent in the most requests Tom Edwards, WERE, Cleveland, is saving	Acksel Schiotz." Victor's special May issues to holders of the Save-On-Records Coupon Books will be-classical:	Hollywood 28, Calif. 6000 Sunset Blvd. HOllywood 9-5931
RECORDS	time these days by screening	Toscanini conducting Berlioz "Har-	







to London Records, Inc., 539 W. 25th St.



The Billboard's Music Popularity Charts . . . POP RECORDS

## MAY 5, 1956

## Review Spotlight on . . .

## RECORDS

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(TENNESSEE) ERNIE FORD....Capital 3421.....THE ROVING GAMBLER (Snyder, ASCAP)

### JOHN HENRY...... (American, BMI)

Both sides of this top drawer pairing sport superior material and smart, cleanly executed arrangements. The ingenious lyric on top has a strong folk novelty turn while the flip carries an outstanding job on the classic folk item. Either side has a great chance of going all the way.

## Reviews of New Pop Records

### BATINGS-COMMERCIAL POTENTIAL

Each record review expresses the opinion of the members of The Billboard music staff. In determining the commercial rating, the following factors are considered: Interpretation, material, artist's name value, distribution power, exploitation potential. The same considerations are applied to records reviewed in the country and western, and rhythm and blues fields.

### **DAVID WHITFIELD**

LONDON 1654-David Whitfield gives a classy performance with this pretty ballad. Side will appeal to deejays looking for adult programming. (Feist, ASCAP)

The Rudder and the Rock....75

This side is a dramatic piece, showcasing Whitifeld's fine tenor voice and technique. Roland Shaw's ork provides a terrific backing.

### THE FOUR LOVERS

89. Excellent
 70- 79. Good
 80- 89. Satisfactory
 80- 59. Limited
 9- 49. Poor

90-100, Tops

proper pushing, this coupling should roll in some loot. (Maxwell, BMI)

### THE FOUR LOVERS

The Girl in My Dreams....75

This side is a ballad, nicely done, but without the impact of the flip. (Modern & Roosevelt, BMI)

### DAVID CARROLL

ELLA FITZGERALD Early Autume	JILLA WEBB You Gotta Love Me Now
blues doesn't carry much weight. (Fitzgerald) THE MASCOTS Java Jive	DICK NOEL The Birth of the Blues
(Who-Who-Who) Who Put the Devil in Evelyn's Eyes67 Rhythmic effort makes for easy listen- ing, but impact is slight. (Hartley, ASCAP)	ing of the tune has been out for a while and so has Gobel's, which doesn't leave many spins for this one, (Gomalco, ASCAP)
ENZO STUARTI O, Madonna	JOHN GARY Don't Cry
GREGORY-PRAEGER ORK Resignation (My Dream of Love)72 M-G-M 12239—The pretty melody is played tastefully by the ork, the many strings contrasting nicely with the trumpet of Basil Jones. Good listening. (Picadilly, BMI) Always You (Sempre Tu)71 More of the same slick orking, this time with a hip-swinging Latino beat. (Lowell, BMI)	DEL COURTNEY ORK Why Do 1?
<ul> <li>KEN GRIFFIN HI-LIII, HI-Lo</li></ul>	BOBBY SCOTT She's Funny That Way
FELICIA SANDERS Surrender to Me	DORI ANNE GRAY Beginner's Luck MERCURY 70857-Miss Gray pours

vicion,					
months b					
McPhatte					
style here	may giv	e it t	he.ed	ge to	revive
it for pre	esent-day				
gressive,	BMI)				·

### Please Don't Leave Me....81

This one was a Fats Domino hit before that artist began to hit the pop as well as the r.&b. charts. Again, there's a satirical edge, but the side is potent rock and roll. (Commodore, BMI)

### PETER MARSHALL

### Nice and Cozy....75

Another potent rock and roll side by the new singer on the new label. With

### THE LAURIE SISTERS

Jump, Junior, Jump....74

More of the same as the gals make like a few Bill Haley. This also is aimed right down the groove of the current juve trend. (Iris-Trojan, BMI)

### **GUY LOMBARDO ORK**

Happy upbeat novelty is chanted pleasantly by Kenny Gardner and combo, while the Lombardo ork does accustomed things. Good listening. (American Academy, ASCAP)

### LEROY HOLMES ORK

Please Don't Forget Me Dear....70 An appealing instrumental arrangement of a pretty theme featured on a recent Robert Montgomery TV drama

has a waxing and will probably grab off buik of spins. (Desmo, ASCAP) BILLY ECESTINE L handled ably by all concerned. Eckstine, now on another label, chants with hip phrasing and the Nelson Riddle ork sets the backdrop properly. (Mogull, ASCAP) (Me, I'm the Kind Who Goes) Out of My Mind! Out of My Mind!....72 Professionally-constructed ballad is sung with great know-how by Eckstine. His many fans will like it fine. (Jefferson, ASCAP) TH **ANTHONY PERKINS** A Little Love Can Go a Long, Long Way .....74 EPIC 9165 - The Dream Weavers probably have the big one on the tune, but Perkins should grab off considerable play, since he introduced it on TV not too long ago. He sings the wistful ballad with simple sincerity. (Northern, ASCAP) If You'll Be Mine....70 The boy wraps up a bright little ditty in warm fashion with a refreshing lack of gimmicks. (Chappell, ASCAP) GI BONNIE LOU KING 4919 - The way the singer swings this cute and catchy material is charming. Bonnie Lou has been building a following, and the fans

(Miller, ASCAP). 1 Turn to You.....70

ought to find this to their taste.

hande the melor	ly a lush treatment that
	e ears. Tune, of course,
	le flick starring Grace
Kelly and now if	general release. Should
get many plays.	(Miller, ASCAP)

### Miss Powder Puff....73

Familiar melody is handed a slick rendition. It's filler stuff, tho. (Hill & Range, BMI)

### JOHNNY DESMOND

A Little Love Can Go a Long, Long Way...75 CORAL 61632—Altho several earlier versions of this gentle tune have been progressing, Desmond's more vigorous warble may grab a good segment of the market. (Northern, ASCAP)

### Please Don't Forget Me, Dear....74

Tune from a "Robert Montgomery Presents" TV-er, was cleffed by Desmond. It's a pretty little waltz, tenderly handled here. (Desmo)

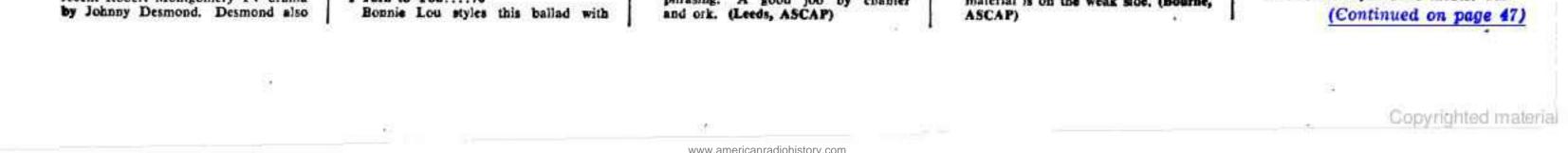
warmth and ingratiating style. Mate- rial and arrangement are only so-so. (Wood, ASCAP) ITA ROZA Jimmy Unknown	horns. Late hour jocks will like. (Northern, ASCAP) Ber First Corsage71 A very pretty Waltz by Stan Appel- baum is handed the rich Young string treatment. Fine background music. (Bloom, ASCAP) OCIE SMITH Lost Horizon
HE FOUR TOPHATTERS I'll Never Stand in Your Way73 CADENCE 1289 — There is much quiet appeal in this smartly styled ballad. Its strong, relaxed beat and light r.&b. flavor have much to rec- ommend. The boys do all right by the material. (Milene, ASCAP) One Arabian Night72 A bit of Oriental color is added here and an attractive product results. The lyrics are witty and the tune catchy	familiar tango melody. (Hampshire, ASCAP) BELMONTE ORK Cha-Cha for a Ballerina
enough to rouse the interest of many a decjay. (Meridian, BMI) EORGI De WITT Do You?	JERRY MERCER No, Baby, No

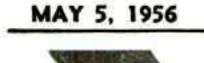
/ the romantic pleader. Tune is from heart and soul into this emotional ballad. It builds slowly-perhaps a the "Lola Montes" pic. This attraclittle too slowly-to a big climax, tive showcasing should receive good and the impression she makes is a air exposure. (Witmark, ASCAP) forceful one. The r.&b. touches in This Is Real....70 the arrangement add to its attraction. Ditty from the "Lola Montes" flick (Sheldon, BMI) is sung with controlled passion. The I Surrender....67 pretty waltz tune is presented in lush This tune is a perky, semi-military fashion by the Percy Faith ork. Only air and the singer styles it winningly. moderate potential is seen, tho. An attractive personality shines thru, (Remick, ASCAP) (Benay, ASCAP) SWINGIN' SAM DAVE KING Corrine, Corrina ......72 CORAL 61628-Swingin' Sam, Coral's LONDON 1659-The British singer platter pseudonym for one of the cuts this cute tune in nicely animated country's key deejays, sells the sock fashion. Mindy Carson's version, rhythm item with enthusiasm and a however, out for many weeks, is good beat. However, Joe Turner's likely to garner most of the coin. version is still the one to top. **I've Changed My** (Gotham, ASCAP) Mind a Thousand Times....67 Tin Whistle Blues.....70 King shows a relaxed, gently lilting Another chapter in the whistle saga. style as he handles the up-tempo Tin whistles behind a vocal group ballad with professional case. The provide a highly listenable effect. side is almost too easy-going to move (Tee-Kaye, ASCAP) many spinners. VICTOR YOUNG **STAN WILSON** One for My Baby DECCA 29847 - Lush, langorous (And One More for the Road) ... 6 theme is from the flick of the same An effective version of the Arlentitle. Ray Turner's plano is featured Mercer tune, reminiscent of Josh against a big bank of strings and White in the guitar-vocal folk-style horns. Late hour locks will like. format. Okay album material. (E. H. Morris, ASCAP) Potato .... 66 ppel-A so-so Calypso number. Also more string for album than singles sales. nusic. TOMMY BREWER Drag, Brother, Drag ......68 **CRYSTALETTE 701-Here's another** ......71 version of the hot-rod sage, which rbling winds up with a great moral message. inting Brewer sings the cool teen-age lingo roadvery naturally. The idea could catch usical on for scattered spins. (Frannan, "Lost BMI) AP) Function at the Junction ..... 65 Words mean little on this side but on a the band swings along with singer shire, Brewer to add rockin' beats to the terpers' menu. (Frannan, BMI) LOUIS JORDAN mel-DECCA 29860-This cat's got compliset to cations. Old waxing could sell some c recopies today because the yocks are still good. (Coblin, BMI) Everything That's Made of Wood fare, (Was Once a Tree)....62 terp-Rocking novelty doesn't have much force for today's field, (Bishop, ASCAP) DICK STEWART AND THE eated PAGE CAVANAUGH TRIO Many t and HI-FI 503 - Tasteful warbling and up a infectious backing on a swingy ditty with a deft beat. (ASCAP)

musi- Same comment. (ASCAP)

### BAYOU BILL

C'est la Guerre ..... 67





## GENTLEMEN, BE SEATED: This Is the Story of a Minstrel Show.

Many of us remember the beat of the tambourine, the humor of the end men, the drive of the banjos, the golden-voiced tenor, but few of us have had that thrill since many a long year. In the hustle of modern living and modern day show business, a segment of pure fun and entertainment had practically disappeared.

Recently at EPIC Records this very factor was discussed in a search for material that could make an interesting album, in other words, something "new." The Minstrel Show idea was hatched. Research was done at libraries, repertoire was sorted, artists were hired, musicians and arrangements were lined up, the project was under way.

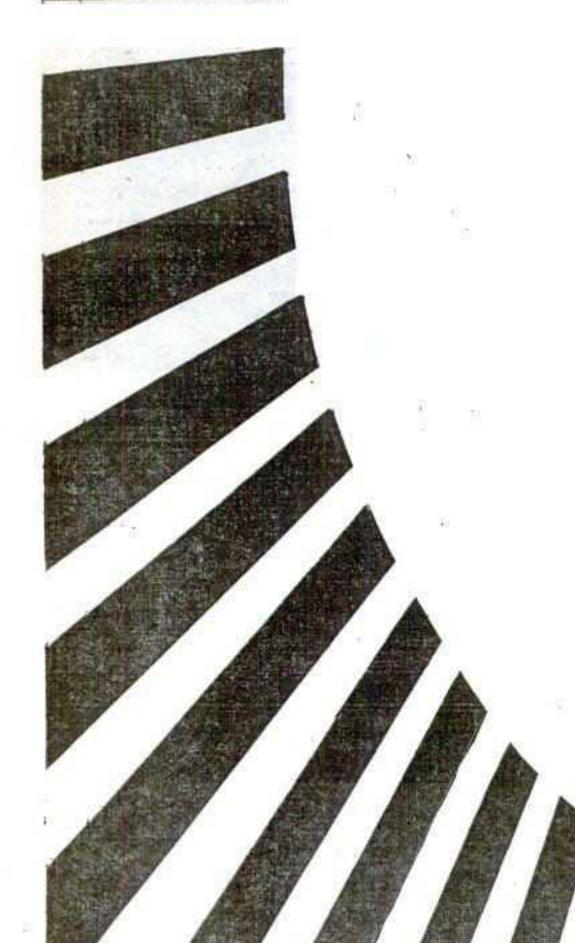
After completion, but before the album was announced, we pre-tested the product, without fanfare, over the music system piped through our factories. The reaction was electrifying. We knew we had a winner. Samples were shipped to our distributors, and the result was the largest advance orders for an album we had ever enjoyed.

Cleveland reported air-play the next day that clogged the radio station switchboards; Boston sales soared after a similar "Airing." Many other major markets have been advising us of great dealer sales, flashing lights on switchboards, and



MUSIC-RADIO

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## heavy mail received by disk jockeys.

We were excited before-we are thrilled now-and all in seven days!

On the strength of this immediate acceptance, EPIC Records was fortunate enough to secure the services of Will Oakland, a young 73-year-old gentleman who is "Mr. Minstrel" himself. Will is right now visiting cities to promote GENTLEMEN, BE SEATED-his background of minstrel lore is fascinating.

Well, there it is. To the disk jockeys we say: "we assure you of tremendous response." To the dealers we say: "we assure you of store traffic and sales." To the public who buys it we say: "from the opening Grand March, to the roaring, rousing Finale, you are in for pure unadulterated entertainment."

GENTLEMEN, BE SEATED (EPIC LN 3238) (Retail \$3.98) is the only complete Minstrel Show on long play and done in dazzling High Fidelity.

GENTLEMEN, BE SEATED.



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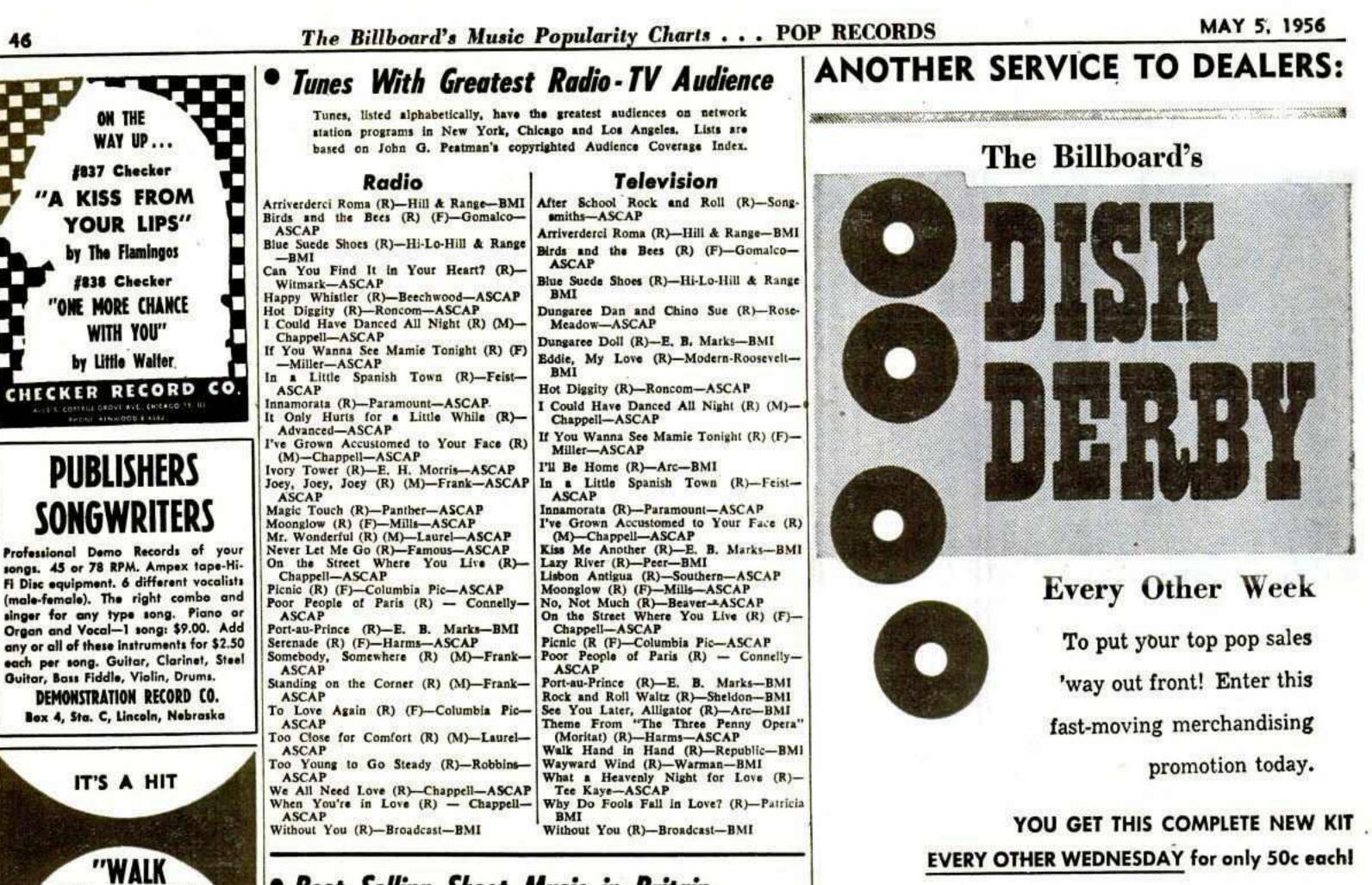
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Best Selling Sheet Music in Britain



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**Test Pressings Free** 

17½" x 22½", with the week's top 10 tunes in giant type ... plus the 10 up-and-coming hits, all based on Billboard's famous coast-to-coast surveys. These are for window and counter

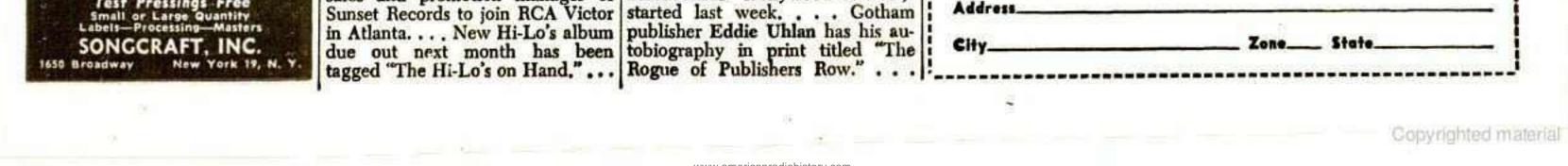
Colorful posters to build bigger sales for the "coming-up-

## "THE NATION'S

The week's top 20 hits. Use 'em for counters ... windows ... and

USE THIS HANDY ORDER BLANK TO START YOUR DISK DERBY PROMOTION SERVICE TODAY . . . we'll rush your first kit by

THE BILLBOARD				808
2160 Patterson St. Cincinnati 22, Ohio	DISK	DERBY	PROMOTION	KIT
• Please send me 10 e plus 1 extra kit free (in	very-other-we htroductory of	ek DISK fer).	DERBY promotion	n kits
□ \$5 payment e	nclosed 🔲 I	Bill me		
• Send mekit	a @ 50c ever	y other w	eek	
I enclose \$	C	] Bill me		
NAME OF COMPANY				
Attention:				
Address	NUMBER PROVIDE			



## The Billboard's Music Popularity Charts . . . POP RECORDS

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## This Week's Best Buys

ROCK'N' ROLL (Hi-Lo, BMI)-Warren Smith-Sun 239-Sun has done it again! This country rock 'n' roll record is showing all the signs of being a Presley-type success. Already on the Memphis and Charlotte territorial charts, it should soon hit the national lists. Other areas reporting strong sales included Richmond, Nashville, New Orleans, Durham and St. Louis. Flip is "I'd Rather Be Safe Than Sorry" (Hi-Lo, BMI). A previous Billboard "Spotlight" pick.

## CRAZY ARMS (Pamper, BMI)

YOU DONE ME WRONG (Cedarwood, BMI)-Ray Price-Columbia 21510-Price has come up with a solid seller with his usual reliability. Key Southern retailers indicated profitable volume, particularly in the past ten days. One-stops also report it doing well with operators. Both sides are seeing good action, with "Crazy Arms" currently the favorite. A previous Billboard "Spotlight" pick.

## • Review Spotlight on . . . RECORDS

## **JOHNNY AND JACK WITH RUBY WELLS**

You Can't Divorce My Heart (Smokey Mountain, BMI) Baby, It's in the Making (Acuff-Rose, BMI)-RCA Victor 6508-The trio turns up a couple of snappy money sides. On top it's a traditional country theme that gets the "aching heart" treatment. The flip is a light and brightly bouncing job. Name value is strong and the material sparkles. Both sides could made it big.

## **Reviews of New C & W Records**

### THE LOUVIN BROTHERS

- CAPITOL 3413-The boys, known for their religioso slants, get on a strictly upbeat kick on this confessional. Those wild and spirited tones sell fine. (Cedarwood, BMI)
- Childish Love....77

A typical country theme has an airing here as the boys sing the blesting blues of a shattered romance. It's another rhythm side and should move at an even clip with the filp. (Acuff-Rose, BMI)

ing have a good feeling for the genre. (Starrite, BMI) You're Gone .... 73

Another country blues, with a good funky sound. (Starrite, BMI)

### TENNESSEE JIM

- CHOICE 846-Snappy, Dancey rendition of an okay hillbilly tune. Orking is fine, and the duo-harmony is firstrate. Can do well if widely enough distributed. (Shelter, BMI) Don't Steal Her....70
- Strong solo warbling here, and more good orking, the the material is

**Reviews** and **Ratings of New Popular Albums** 

## Continued from page 47

ably won't like the music. It's a great gag, but is it good economics?

Stan Kenton Ork (1-12") Decca DL 8259

The ardent fans of Kentonia will undoubtedly want this collection of original etchings, formerly available on shellac only. Quality and stylewise they are a throwback to the swing days, but there is the seed of the progressive element which thru the years of metamorphosis became the present-day Kenton blend of classics and jazz. The famous "Reed Rapture" is here together with "Gambler's Blues," "El Choclo" and other examples of the original style, Modernists will pass this up.

## PEANUTS HUCKO AND THE

There certainly isn't anything wrong with the way these typical Goodman numbers are played here, but outside of the fact that the album lists at \$2.98, it hasn't enough to recommend it over the many editions on many labels as played by BG himself. And with most of the same sidemen. Dealers who stock it are advised to push the Quartet rather than the big band side. Here there is some good Hucko clarinet and brilliant Dick Hyman plano in a Teddy Wilson vein. Band numbers include "Bugle Call Rag," "Stompin' at the Savoy," etc. Quartet tunes include "China Boy," "More Than You Know," etc.

- (1-10")
- Cavalier CAV 5008

Miss Brown is an expressive stylist performing here mainly in a blues framework. Gal knows how to project many emotions with the pipes as she switches from high, full-throated

## • C & W Territorial Best Sellers

### For survey week ending April 25

Memphis

1. Blue Suede Shoes, C. Perkins, Sun

2. Heartbreak Hotel, E. Presley, Vic.

4. Yes, I Know Why, W. Pierce, Dec.

5. Rock 'n' Roll Ruby, W. Smith, Sun

6. I Don't Believe You've Met My Baby

Nashville

1. Blue Suede Shoes, C. Perkins, Col.

2. Heartbreak Hotel, E. Presley, Vic.

6. Yes, I Know Why, W. Pierce, Dec.

8. I've Changed, C. Smith, Col.

10. Mr. Teardrops, M. Robbins, Col.

Louvin Brothers, Cap.

3. 'Cause I Love You, W. Pierce, Dec.

4. Little Rosa, R. Sovine-W. Pierce, Dec.

5. So Doggone Lonesome, J. Cash, Sun

7. So Doggone Lonesome, E. Tubb, Dec.

9. I Don't Belleve You've Met My Baby

New Orleans

5. I Don't Belleve You've Met My Baby

6. So Doggone Lonesome, J. Cash, Sun

Richmond, Va.

1. Heartbreak Hotel, E. Presley, Vic.

2. Blue Suede Shoes, C. Perkins, Sun

4. You and Me, R. & B. Foley, Dec.

6. You're Free to Go, C. Smith, Col.

1. Blue Suede Shoes, C. Perkins, Sun

2. Heartbreak Hotel, E. Presley, Vic.

4. Yes, I Know Why, W. Pierce, Dec.

3. I Forgot to Remember to Forget

St. Louis

3. How Far Is Heaven? K. Wells, Dec.

1. Blue Suede Shoes, C. Perkins, Sun

2. Heartbreak Hotel, E. Presley, Vic.

3. I've Changed, C. Smith, Col.

4. Run, Boy, R. Price, Col.

Louvin Brothers, Cap.

5. For Rent, S. James, Cap.

E. Presley, Vic.-Sun

R. Sovine-W. Pierce, Dec.

Louvin Brothers, Cap.

3. Why, Baby, Why?

City-by-city listings are based on late reports secured from top country and western dealers and juke box operators in each of the markets listed.

### Birmingham

- 1. You and Me, R. & B. Foley, Dec.
- 2. What Would You Do If Jesus Came
- to Your House? P. Wagoner, Vic. 3. I've Got Five Dollars, F. Young, Cap.
- 4. Blue Suede Shoes, C. Perkins, Sun
- 5. Blackboard of My Heart
- H. Thompson, Cap.
- 6. Heartbreak Hotel, E. Presley, Vic.
- 7. Answer, C. Smith, Col.

- L. Heartbreak Hotel, E. Presley, Vic. Baby, Let's Play House
- E. Presley, Vic-Sun 3. Blue Suede Shoes, C. Perkins, Sun
- 4. You and Me, R. & B. Foley, Dec.
- 5. I Forgot to Remember to Forget E. Presley, Vic.-Sun
- 6. You're Still Mine, F. Young, Cap.
- 7. I Was the One, E. Presley, Vic.
- 8. Rock 'n' Roll Ruby, W. Smith, Sun
- 9. Blackboard of My Heart
- H. Thompson, Cap. 10. What Would You Do If Jesus Came to Your House? R. Sovine, Dec.

## Dallas-Fort Worth

- 1. Heartbreak Hotel, E. Presley, Vic.
- 1. Blue Suede Shoes, C. Perkins, Sun
- 3. Blackboard of My Heart
- H. Thompson, Cap. 4. I Was the One, E. Presley, Vic.
- 5. Little Rosa, R. Sovine-W. Pierce, Dec.
- 6. I Forgot to Remember to Forget
- E. Presley, Vic.-Sun 7. Mystery Train, E. Presley, Vic.-Sun
  - Houston
- 1. Heartbreak Hotel, E. Presley, Vic.
- 2. Honky Tonk Man, J. Horton, Col.
- 3. Blue Suede Shoes, C. Perkins, Sun
- 4. For Rent, S. James, Cap. 5. I Was the One, E. Presley, Vic.
- 6. Yes, I Know Why, W. Pierce, Dec.
- 7. I'm Rugged But I'm Right G. Jones, Sdy.
- 8. Hold Everything
- R. Sovine-W. Pierce, Dec. 9. Seasons of My Heart, J. Newman, Dot 5. I've Got Five Dollars, F. Young, Cap.

## FOLK TALENT AND TUNES

## Around the Horn Charlie Brown, whose

him with a new son and heir in Tennessee last week. Carl returns

ALL STARS PLAY A TRIBUTE TO BENNY GOODMAN...69

### **ROY MOSS**

- MERCURY 70858-Backing has no horns but it has the beat. Pick up of the r.&b. opus makes for an exciting cutting in this strong entry. It could (Gotham, make lots of noise. ASCAP)
- You Don't Know My Mind....74 Rhythm effort also shows the influence of r.&b. in the country field. It's a good job of chanting by Moss. (Acuff-Rose, BMI)

### SID KING AND THE FIVE STRINGS

Ooble-Dooble ..... 78 COLUMBIA 40680 -More crossbreeding is evident here in this strictly swinging rhythm job. Lyrics don't mean much but the drive is there to make the terpsters take notice. (Peer, BMI)

### Booger Red....73

These lads sing with that country twang but the swing, the subject matter and the wailing "country" tenor sax label it another of those interesting hybrid specimens that has potential in several directions. (Fairway, BMI)

### JUSTIN TUBB

- DECCA 29895-With each release, young Tubb seems to be developing more and more of a dynamic and highly polished style. This upbeat ditty requires considerable skill to put over right; he comes thru beautifully. A particularly good juke box item. (American, BMI)
- Lucky, Lucky Someone Else .... 74 A restrained weeper, in which the singer feels mighty sorry for himself. An attractive piece of material, and well handled, but not as strong as the flip. (Acuff-Rose, BMI)

### THUMPER JONES

- STARDAY 240-Country blues with an engaging beat and a solid performance by Thumper Jones. Latter's style is in the modern r.&b.-c.&w. groove. (Starrite, BMI) How Come It?....75
- Country blues with a good sound by Thumper Jones. Strings, bass and piano furnish strong backing to the novelty lyric chanted by Jones. (Starrite, BMI)

### **CURTIS GORDON**

- Mobile Alabama ......74 MERCURY 70861 - Country blues. Curtis Gordon belts it out with a good understanding of the current rock and roll-country trend. (Tree, BMI)
- Braggin'....74

A lively country blues with a novelty lyric and a rocking beat. Metits exposure. (Alpine, BMI)

### **RUDY (TUTTI) GRAYZELL**

STARDAY 241-Country blues, with Succotash .

stronger on the flip. (Shelter, BMI)

### LEE HOLDEN

- CAVALIER \$61-Holden has cleffed a probing commentary on the habits of young folks, surrounding it with a cheerful melody and bouncing beat. He also sings it with great warmth. This is a fine disk, and it should win many repeat spins if exposed. (Dexter, ASCAP)
- Pocatello, Idaho....69
- Cute little novelty narrative makes for attractive listening. Flip has a better chance, tho. (Dexter, ASCAP)

### THE COLLINS KIDS

- COLUMBIA 21514 - Rock 'n' roll penetrates the country barrier again as the strictly country group swings out on some Saturday night doings. The bouncer looks like potential for country boxes. (Vidor, BMI)
- Make Him Behave .... 72 Traditional situation of little brother needling big sister with her boy friend gets a cute complaining rendition by Lorrie Collins. The lines are amusing and true-to-life enough to win jockey spins. (Vidor, BMI)

### **HAWKSHAW HAWKINS**

- VICTOR 6509 - Fine guitar work sparks this side in back of solid, sincere warbling by Hawkins. Material is bright, in the conventional pre-rock and roll groove. (American, ASCAP)
- It Would Be a Doggone Lie....71 An okay job on a medium-tempo, old-style country blues tune. (Tree, BMI)

### BILL MONROE

- DECCA 29886-Backed by some of the fanciest pickin' and fiddlin' heard on records in quite a spell, Monroe and his Blue Grass Boys harmonize this rhythm weeper with seasoned skill and plenty of old-fashioned charm. (Monroe, BMI)
- I Believed in You, Darling ..... 71 Another fine side-this one, a slow tear-jerker-in the older, traditional country style. There are still customers galore for this kind of record, and they'll appreciate this fine harmoney job. (Monroe, BMI)

### **RUTH TALLEY AND BOB JENNINGS**

- M-G-M 12241-Plaintive duo-vocalizing on a wistful weeper about a guy who only wants to look at his exsweetie as she marches down the aisle to wed another. (Acuff-Rose, BMI)
- Ever By the Side of Me .... 70 A bouncy rhythm ditty is wrapped up
- by a personable vocal twosome. (Acuff-Rose, BMI)

volume to a whispery touch. There's a slightly disturbing vibrato which crops up to give the singing an occasional metallic quality. There are some harsh spots which, tho they might go unnoticed on a floor, pose grave hindrance on a disk. Numbers include "Lover Man," "Willow Weep for Me," "Limehouse Blues" and My Man."

## Folk

LEISURE TIME 

(1-12") Cavalier CAV 6003

This is the second package by Stan Wilson released by Cavalier in the past year. Most of the material is standard folk fare, as "Waltzing Matilda," "Lord Randall," "Greensleeves"; some Calypsos, as "Ugly Woman," etc. Wilson's style is remindful of Josh White. The warbling, to the guitar accompaniment,

with standout piano solo. Dependable juke wax. (Acuff-Rose, BMI) Tennessee Central (Number 9)....70 Same comment. (Milene, ASCAP)

### BILL BOYD

TNT 1019-Here's an original idea that winds up with the guy in love 'cause Webster tells him so. Boyd and the Ramblers generate an infectious Western flavor. (All American, BMI)

Work....65

Boyd sings about the working man's woes in cowboy style. Banjo gives it a nice rhythmic touch. (All American, BMI)

### SMITH SPADACHENE

- NUCRAFT 132-This current pop hit has a quality that lends itself to country styling, and it makes an attractive side for the singer. (E. H. Morris, ASCAP) I Love You, Mama Mia....64
- Spadachene has a delightful novelty for a coupling. He gives it an appropriately humorous reading. He is backed by some very listenable fiddling. (Beechwood, BMI)
- AL DOSS BAND
- DOS 944-A slow waltz harmonized in so-so fashion by two unidentified chaps. May pick up some territorial business for this Louisiana label, (D&D) That's My Baby.....58
- Material and vocal here are sub-par in today's market. (D&D)

### LUCKY BOGGS

BUDDY 108-Routine material, routine performance. (Tubb, BMI) Tears in My Heart....60

**Brown Radio Productions pro**duced the Eddy Arnold radio shows in Nashville, has been named to head up production of Crossroads TV's new Eddy Arnold show, featuring Chet Atkins, which premiered on ABC-TV Thursday (26). Brown will work closely with Joe Csida, who directs Arnold's TV career. Eddy and Chet will commute weekly from Nashville to Springfield, Mo. . . . Zeke Prior and band are now headquartering out of 222 North Quentin Road, Newark, O.

Joe Taylor and His Indiana Red Birds, of WGL, Fort Wayne, Ind., invite c.c.w. artists passing thru the territory to appear as guests on their live show heard each Saturday at 12 noon. . . . The Blackwood Brothers' May bookings to a te are as follows: Harrisburg, Ill., May 1; Decator and Sheffield, Ala., 3; Nashville 4; Atlanta 5; Mobile, Ala., 8; Pensacola, Fla., 9; Waycross, Ga., 10; Macon, Ga., 11, and Asheville, N. C., 12. . . . Freddie Hart's newest on the Columbia label is "Dig, Boy, Dig," b/w "We Are Two of a Kind.'

Lefty Frizzell, who recently played five dates in Alaska to a bonanza business, is slated to return there in September for 20 days. After appearing with "Town Hall Party," Compton, Calif., last Friday and Saturday (27-28), Lefty took off for Honolulu, where ne's set for five days starting Tuesday (1). With him on the trek are the Cochran Brothers (Ekko), a girl vocalist, and Noel Boggs (Columbia), who is handling the band. Frizzell has Texas dates to follow his Hawaiian jaunt and plans to make the Jimmie Rodgers Day Celebration in Meridian, Miss., May 25-26. Gary Williams is carded to fly to Meridian with him.

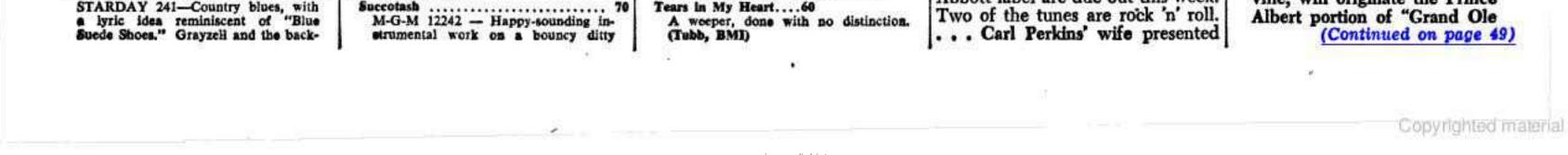
Tom Tall's latest releases on the Abbott label are due out this week.

to "Big D Jamboree," Dallas, Saturday (5), along with the Five Strings. . . . Bill Woods, who with his band has backed various country artists on over 400 sides in the last several years, has finally cut a platter of his own on the Fire Records label. Tunes are "Bop" and "Go Crazy, Man." Woods and his combo are now in their 11th month at Blackboard, Inc., Bakersfield, Calif., where they appear six nights a week. They also do a Sunday afternoon jam session. Woods also handles deejay chores at KERN in Bakersfield. He is also owner of the Bakersfield Music Publishing Company (BMI), and plans to launch his own record firm soon.

Texas Bill Strength (Capitol) emseed the "Grand Ole Opry" package, featuring Webb Pierce, Jim Reeves, Hank Locklin, Charlene Arthur and the Farmer Boys, at the Auditorium, St. Paul, Sunday (29). Bill says he's working a seven-day-a-week schedule, but will take time out to greet his friends at the MOA convention in Chicago, May 6-8, and the Jimmie Rodgers Memorial Celebration in. Meridian, Miss., May 25-26.

Hank Snow and Anita Carter are teamed in a new RCA Victor release, "Keep Your Promise, Willie Thomas" b.w. "It's You, Only You, That I Love." Hank also combines his talents with Chet Atkins on another new RCA Victor release. Top side is a tune written by Snow called "Echoing Guitars." Reverse is an old standard, written and record sometime back by Bob Wills, entitled "The New Spanish Two-Step." . . . Don Grashey and Myrna Lorrie have come to a mutual understanding, ending with Don dropping managership on Myrna. David Lorrie, of Fort Williams Ont., now handles the managerial reins on Miss Lorrie.

Jimmy Newman makes his first appearance on "Ozark Jubilee" from Springfield, Mo., Saturday (5). . . . WSM, Nashville, will originate the Prince



## **Best Sellers in Stores**

For survey week ending April 25

	thru	out the nificant Weeks on
1. HEARTBREAK HOTEL (BMI)-E. Presley	1	10
I WAS THE ONE (BMI)-Vic 20-6420		
<ol> <li>BLUE SUEDE SHOES (BMI)-C. Perkins</li> <li>Honey, Don't (BMI)-Sun 234</li> </ol>	2	12
3. I FORGOT TO REMEMBER TO FORGET (BMI)-		
E. Presley MYSTERY TRAIN (BMI)-Vic 20-6357-Sun 223	3	34
4. YES, I KNOW WHY (BMI)-W. Pierce	4	9
CAUSE I LOVE YOU (BMI)-Dec 29805 5. YOU AND ME (BMI)-R. Foley & K. Wells	6	15
No One Bui You (BMI)-Dec 29740	U	10
<ol> <li>WHY, BABY, WHY? (BMI)-R. Sovine &amp; W. Pierce Missing You (BMI)-Dec 29755</li> </ol>	5	20
7. I DON'T BELIEVE YOU'VE MET MY BABY		
(BMI) Louvin Brothers In the Middle of Nowhere (BMI)-Cap 3300	8	15
8. I'VE GOT FIVE DOLLARS (BMI)-F. Young	11	5
YOU'RE STILL MINE (BMI)-Cap 3369		
<ol> <li>SO DOGGONE LONESOME (BMI)-J. Cash FOLSOM PRISON BLUES (BMI)-Sun 232</li> </ol>	7	12
10. WHAT WOULD YOU DO IF JESUS CAME TO		
YOUR HOUSE? (BMI)-P. Wagoner	9	6
How Can I Refuse Him Now (BMI)-Vic 20-6421		
10. BLACKBOARD OF MY HEART (BMI)- H. Thompson	9	5
The rot man, Just mult (Boll)-Cap 5547		
<ol> <li>LITTLE ROSA (BMI)-R. Sovine &amp; W. Pierce</li> <li>Hold Everything (BMI)-Dec 29876</li> </ol>		1
13. BABY, LET'S PLAY HOUSE (BMI)-E. Preslev	-	13
I'm Left, You're Right, She's Gone (BMI)-Sun 217 14. I'VE CHANGED (BMI)-C. Smith	17	3
If You Do, Dear (BMI)-Col 21493	13	3
15. FOR RENT (BMI)-S. James	8	2

## Most Played in Juke Boxes

For survey week ending April 25

RECORDS are ranked in order of the greatest number of plays in luke boxes thruout the country, as determined by The Billboard's weekly survey of operators using a high proportion of country and western records. When significant action is reported on both sides of a record West

## FOLK TALENT AND TUNES

### Continued from page 48

Opry" over the NBC radio network from Meridian, Miss., during the Jimmie Rodgers celebration there May 26. . . . Lefty Frizzell is set thru June as follows: "Circle Theater Jamboree," Cleveland, June 2; Buck Lake Ranch, Angola, Ind., 3; Capitol Arena, Washington, 8-9; Sunset Park, West Grove, Pa., 10; Radio Corral, Williamsport, Pa., 11; Circle A Ranch, Camden, N. J., 17, and New River Ranch, Rising Sun, Md., 24. Only July 1 he plays American Legion Park, St. Louis.

Lonzo and Oscar and Judy Lynn concluded a tour of Idaho, Washington and Oregon last Friday and Saturday (28) flew out for Anchorage, Alaska, where they will spend nine days entertaining at N.C.O. clubs for the Armed Forces. From there they fly back to Seattle and work down the Coast, starting at Portland, Ore., and following with Myrtle Creek, Ore.; Coquille, Ore.; Klamath Falls, Ore.; Fresno, Calif.; Los Angeles; San Diego, Calif.; Phoenix, Ariz., and winding up Tucson, Ariz., May 17. On May 19 they will appear with "Grande Ole Opry" in Nashville, and from Mav 20-25 are set for another tour with T. B. Skarning, Minneapolis. Their personal manager, John Kelly, has them set on an extended fair tour starting early in June and running dust in the KSTB area. . . . Tommy thru October 6.

Capt. Jim Hickman, U. S. Air Force, and C. W. O. Charles Brown, U. S. Army, from the studios there on Sundays at 4 p.m. They are also heard regularly over KIMP, Mount Pleasant, Tex. In the outfit are Joe Jones and Glenn Keener, electric guitar; Clinton Keener, rhythm guitar; Jimmy Martin, piano; Fred Sparks, bass and comedy; Virginia Cochran, vocalist, and Bob Wagner, manager. Last named is also owner-manager of KCAR.

## With the Jockeys

Fred Brooks, WTJS, Jackson, Tenn., typewrites: "I'd like to add my 2 cents worth to the c.&w. versus r.&b. question. To my way of thinking, a country artist has to make it just as anyone else does, so why not record what sells best? I've read where some c.&w. deejays refuse to spin records tainted with rock and roll, but I don't go along with this. If a country artist records a tune with a lot of rhythm, then I'll spin it-if it's good and has good country backing. I play what people want to hear, and they must like r.&b. country tunes or they wouldn't buy and request so many of them."

Jay Thompson writes from KSTB,--Breckenridge, Tex., that Bill Mack's latest Starday recording, "Kity Kat" b/w "Fat Woman," is kicking up quite a bit of Trent, KTHS, Little Rock, Ark., recently kicked off a daily 30minute TV show over KATV in that city. The Country Playboys work the 12-12:30 p.m. show with Trent. . . . George Riddle, deejayentertainer, is now twirling country wax four hours daily over WRHC, Jacksonville, Fla. The latchstring is always out to artists passing thru, says Riddle. Elmer Snodgrass infos from WGGA, Gainsville, Ga., that a taped rendition of "Grand Ole Opry" has just begun a year's run on WGGA, sponsored by Pet Milk. . . . Al Hawkes has left WIDE, Biddeford, Me., to do a transscribed hillbilly disk jockey show for Sound Service Company, Portland, Me., to be broadcast over 10 Maine stations. Talks are also going on to have the show aired over outlets in New Hampshire and Vermont. . . . Malcolm Bradt, CKLY, Lindsay, Ont., is in need of country recordings from the majors. Wilbur Bell, of WSSO, Starkville, Miss., says he's in need of records from the majors. . . . Disk jockeys who'd like recordings by Mel Price, Bill Carter. the Karroll Sisters, Denver Duke and Jeffrey Null may obtain them by writing to Vokes Music Publising Company, New Kensington, Pa. . . . Jack Boone, who airs a two hourdaily seg over WIU, Columbia, Miss. savs he's getting the releases from the publishing houses and from many of the artists, but none from the majors. . . . Ray Anderson, assistant manager and c.&w. deejay at WHCO, Washington Court House, O., has opened a record shop in that town. Anderson helms a daily sacred program over WCHO from 2-3:30 p.m. and a country music all-request show, 3:30-4:30 p.m. and from 6-7:15 p.m., Monday thru Friday. Lucky Hill is working with the Armed Forces Padio and Television Service in Tripoli Libya, North Africa. He's doing a seg, "Cowboy Round-Up," on radio, as well as an hour TV show, "Saddlepal Ranch," with his band, the Wanderin' Playboys. Hill hails

ville, Ill., due to cut a session soon with the Kay Recording Company, E. St. Louis, Ill. ... Jimmie Lee Prow, WSLM, Salem, Ind., reports that Elvis Presley is doing so well in the Salem area that WSLM has inaugurated a program called "Rockin' With Presley."

## WOW!-WE'RE SWAMPED POP-R&B and C&W markets are demanding LINK DAVIS **Tremendous Driving** SIXTEEN CHICKS" Now Available Two Ways-For Maximum Sales 'SIXTEEN CHICKS' c/w 'Deep in the Heart of a Fool" LINK DAVIS—Starday #235 "SIXTEEN CHICKS" c/w "GRASSHOPPER ROCK" LINK DAVIS—Starday #242 (Two Rock & Roll Hits-Back to Back)

THE NEW COUNTRY

49

This	points are combined to determine position on the chart.	Last Week	on Chart
	HEARTBREAK HOTEL (BMI)-E. Presley I WAS THE ONE (ASCAP)-Vic 20-6420		8
2.	BLUE SUEDE SHOES (BMI)-C. Perkins Honey, Don't (BMI)-Sun 234	. 2	9
	YES, I KNOW WHY (BMI)–W. Pierce 'CAUSE I LOVE YOU (BMI)–Dec 29805		7
4.	I FORGOT TO REMEMBER TO FORGET (BMI)- E. Presley MYSTERY TRAIN (BMI)-Vic 20-6357-Sun 223	. 3	25
5.	FOLSOM PRISON BLUES (BMI)-J. Cash SO DOGGONE LONESOME (BMI)-Sun 232	. 8	8
	WHY, BABY, WHY? (BMI)-R. Sovine & W. Pierce. Missing You (BMI)-Dec 29755	. 7	17
6.	I DON'T BELIEVE YOU'VE MET MY BABY (BMI)-Louvin Brothers In the Middle of Nowhere (BMI)-Cap 3300	. 5	8
8.	YOU AND ME (BMI)-R. & B. Foley	. 6	6
9.	I'VE GOT FIVE DOLLARS (BMI)-F. Young, You're Still Mine (BMI)-Cap 3369	. –	1
10.	BLACKBOARD OF MY HEART (BMI)- II. Thompson I'm Not Mad, Just Hurt (BMI)-Cap 3347	. 9	3

## Most Played by Jockeys

For survey week ending April 25

SIDES are ranked in order of the greatest number of plays on shows through the country according to The Billboard	disk je d's	ockey	radio
weekly survey of top disk lockey shows in all key marke This Week	ts.	ast Veek	Weeks on Chart
1. HEARTBREAK HOTEL-E. Presley	. <b></b> .	1	10
2. BLUE SUEDE SHOES-C. Perkins	•••••	2	11
2. YES, I KNOW WHY-W. Pierce		3	10
4. YOU AND ME-R. & B. Foley		4	12
5. I DON'T BELIEVE YOU'VE MET MY BABY Louvin Brothers		5	17
6. LITTLE ROSA-R. Sovine & W. Pierce		9	3
7. FOR RENT-S. James	<mark></mark> .	7	4
7. YOU'RE STILL MINE-F. Young		14	3
9. BLACKBOARD OF MY HEART-H. Thompson	n	13 <del>111</del>	1
10. HONKY TONK MAN-J. Horton		-	8
11. SO DOGGONE LONESOME-J. Cash		8	1
12. 'CAUSE I LOVE YOU-W. Pierce	••••	-	
13. I WAS THE ONE-E. Presley		12	
14. FOLSOM PRISON BLUES-J. Cash		10	1:

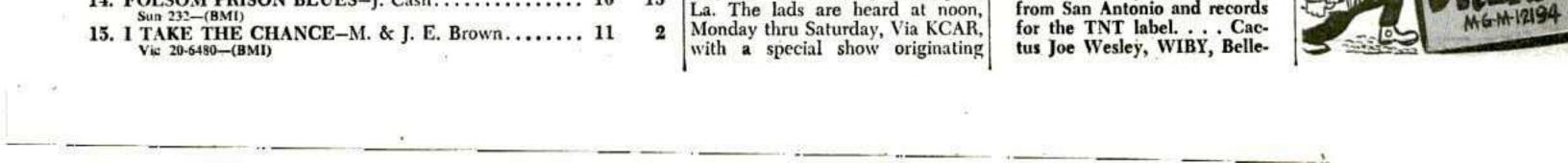
were in Nashville for several
days recently for the purpose
of cutting transcribed shows
with "Grand Ole Opry" artists.
Those partici, ating in the ses-
sions were Carl Smith, Faron
Young, Hawkshaw Hawkins,
Jean Shepard, Lester Flatt and
Earl Scruggs and Martha Car-
son. The show, known as
"Country Style U. S. A.," is
syndicated to nearly 2,500
radio stations thruout the
country.

Al Turner, veteran disajay, now at KTBB, Tyler, Tex., promoted Roy Acuff, Kitty Wells and Johnny and Jack to 2,200 paid admissions at the Tyler High School Auditorium April 20. Turner's next show will be May 11, with Ferlin Huskey, Simon Crum, Cowboy Copas, Tommy Hill, Don Helms, and the Hushpuppies. . . . Mitchell Torok, now under the personal management of Pappy Anderson, was in Nashville over the weekend for a recording session for Decca. On June 2 he appears as guestar with "Ozark Jubilee" in Springfield, Mo.

Bill Price is emseeing and producing the new jamboree and dance being presented each Saturday at the 5,200seat Arena, San Diego, Calif. Billed as "Bill Price's Ranch Round-Up," the new seg premiered April 28, with the c.&w. fare comprising the Maddox Brothers and Rose, Terry Fell, Tom Tall, and Noel Boggs and his sevenpiece Western combo. Price is deejay at XERB, Posarito Beach, Mexico, with mail reaching him at Box 1190, San Diego 12. Talent wishing to appear on the show should contact Slim Dougherty, 440 Bank of America Building, San Diego.

Robert Wagner and the Bob-o-Links, staff band at KCAR, Clarksville, Tex., now on personals in Northeast Texas, Oklahoma and Arkansas, are slated for an early guest appearance on "Louisiana Hayride" on KWKH, Shreveport, La. The lads are heard at noon,







## **Reviews of New R & B Records**

### LAVERN BAKER

50

ATLANTIC 1093-Here's an infectious medium tempo job in the "Tweedle Dee Dee" tradition, penned by the same writer. Gal rocks along with a solid band back-up for a strong commercial entry. This will get plays for sure. (Progressive, BMI)

### I'll Do the Same for You .... 77

Miss Baker belts an expressive plea, set to a slow, persuasive beat. Those lusty shouts make things drip with feeling. (Progressive, BMI)

### WYNONA CARR

SPECIALTY 575-Unusually impressive blues chanting. Wynona Carr does this sad lyric with a throbbing vocal style which contains more than



\$8.00 per 100 (\$70.00 per 1,000)

Brand new unbreakable 78 & 45 rpm. recent hit titles only. Full 18 pc. or-chestras, vocalists. No lists available. Terrific for promotions, premiums.

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DOSHAY RECORDS CORP. 83 Crosby St. New York, N. Y.

Phone: WAlker 5-5005

5.5



a touch of spiritual quality. Solid. Watch it. (Venice, BMI)

Nursery Rhyme Rock ..... 70 This side is a rollicking novelty, the lyrics of whch mention all the wellknown nursery thymes. (Venice, BMI)

### ETTA (MISS PEACHES) JAMES

- MODERN 988-Etta James knocks out this blues with a rocking beat and a vibrant vocal style. A good one for the boxes. (Mills, ASCAP)
- Tears of Joy ..... 77 A slow blues. Etta James chants this one with a touch of church sound in her voice. A good piece of ma-

terial, well done. (Quinette, BMI)

THE SQUIRES

VITA 128-Lots of joyful listening here, as the group tells of the perils that may result from an innocent walk. They chant it with great spirit. Side should do well if given a promotional assist. (Spark, BMI)

Venus....75

Refined and mighty tender, this soaring ballad about a dream romance is sung with great warmth. Interesting rhythmic twists in the backing spice the rendition. Good potential here, too. (Spark, BMI)

EARL (CONNELLY) KING

- KING 4920-A ballad with an unusually strong beat makes a good vehicle for King here. The singer's relaxed style is very effective with material of just this kind, and he sells it convincingly. (Arnel, ASCAP)
- Look Me in the Eye .... 74 King offers another ballad on this side-in an even more quiet and restrained vein. Romantic material like this is right up his alley, and he does it justice. (Jay & Cee, BMI)

### GENE ALLISON

- Goodbye My Love ......75 CALVERT 100 - Allison gives the slow, throbbing weeper all he has, which is considerable. If it gets around at all, action is likely. (Babb, BMI)
- If Things Don't Change ..... 73 Things move fast as Allison shouts a dire warning to the lady of the house. Lyric gets lost in the shouts,

pressive spots. Jocks may well give it spins. (Trianon, BMI) You Are ..... 70

Strong has a wild and fascinating way of wandering around a note. Impassioned tones with the Diablos in the backup add up to a good selling Job.

### FIVE CHANCES

STATES 156-The boys sing effectively on a moving ballad. Lead singer puts plenty of pathos and heart into the lyric. (Pamlee, BMI) Sugar Lips....71

A zestful rendition of a catchy rhythm ditty with a strong, bouncy beat. (Pamlee, BMI)

### THE ROCKERS

- FEDERAL 12267-The group, in its first Federal release, makes a solid impression with this all-out rocker. The boys offer close-knit support for their baritone lead on this bouncy rhythm item. (Armo, BMI)
- I'll Die in Love With You....69 If it weren't for the fact that this material has a message similar to that of "The Great Pretender," one could set this down as a tastefully presented ballad that would merit considerable attention. (Armo, BMI)
- BOB OAKES AND HIS SULTANS REGENT 7502-The group turns out another wild and driving rhythm job on the rock and roll theme. Terping jukesters will like.
- Church Bells May Ring....69 The Sultans swing high and fast with oakes and the tenor sax man belting hard. Version has lost much time to competing sides.

### JIMMY LOCKS

I Was in Heaven ......72 SAVOY 1189-Locks chants this intimate ballad in a distinctive style. A modest production by today's standards. (Crossroads, BMI) Adorable You....71

As above. (Savoy, BMI)

### **BOB LANDERS**

- SPECIALTY 576-An unusual side, Bob Landers chants this blues-derived dance with an effective lowpitched vocal style, backed by solid, funky-sounding instrumentation with an intriguing beat. Swell for deejays. (Venice, BMI)
- Unitar Rock....71

## • This Week's Best Buys

SO ALL ALONE (Modern, BMI)

BABY MINE (Modern, BMI)-The Teen Queens-RPM 460-First week reports on the girls' latest release are unanimously strong. From Los Angeles to New England, dealers and one-stops observed brisk demand. Some of the markets sampled included Boston, New York, Philadelphia, Baltimore, Washington, Pittsburgh, Cincinnati, St. Louis, Nashville, and Los Angeles. Both sides are doing nicely, but "So All Alone" has the edge. A previous Billboard "Spotlight" pick.

## CAN'T STAND TO SEE YOU GO (Conrad, BMI)-Jimmy Reed-V-J 186-Southern as the idiom of Jimmy Reed may be, his commercial appeal is not merely regional. Sales in Durham,

Atlanta, New Orleans, Memphis and Nashville have been outstanding, as might be expected. Equally impressive, however, is the volume reported out of the Buffalo, Cleveland, Baltimore, Detroit, St. Louis and Pittsburgh areas. Flip is "Rockin' With Reed" (Conrad, BMI). A previous Billboard "Spotlight" pick.

## Review Spotlight on . . . RECORDS

### LITTLE WILLIE JOHN

Letter From My Darling (Jay and Cee, BMI)

Fever (Jay and Cee, BMI)-King 4935-Little Willie John, tho still in his teens, is a classy salesman with two big hits already under his belt. These two fine, sensitively handled sides could keep the ball rolling. "Letter" is a soulful, sentimental job with a deeply haunting quality, while the flip, a rhythm piece with a "Sixteen Tons" beat, has equally salesworthy appeal. Either could break fast.

## BUDDY JOHNSON

Buddy's Boogie (Sophisticated, BMI) - Wing 90074-Johnson has a strong instrumental chart contender here. It's got a persuasive driving beat and the boys in the band rock and swing in a style that builds all the way. This one should register with teen-age dancers. Flip is "I'll Dearly Love You," an appealing vocal plaint. (Sophisticate, BMI).

TALENT

### EDDIE TAYLOR

**Bigtown Playboy** (Conrad, BMI)

Ride 'Em on Down (Conrad, BMI)-Vee-Jay 185-Taylor takes off on two Deep South blues items here with distinctly classy results. The shouter has a warm and



Schell Scenic Studio

FORTUNE 519-The group has a

HOLLYWOOD 1058-McBurney handies this slow blues with pipes that

Los Angeles 1. I'm a Fool, Turks, Mon.

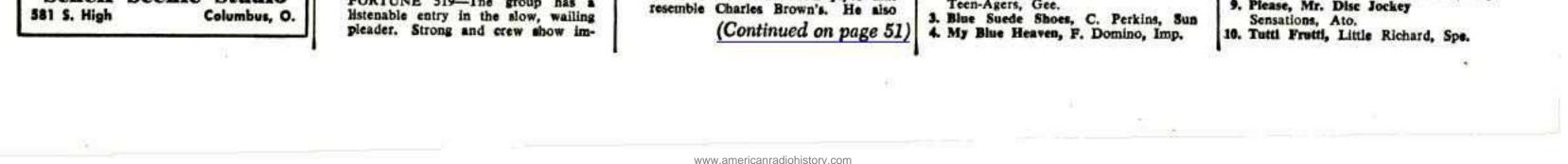
2. Why Do Fools Fall in Love? Teen-Agers, Gee.

8. I'm in Love Again, F. Domino, Imp.

6. Slippin' and Slidia', Little Richard, Spe.

7. Corrine, Corrina, J. Turner, Atl.

Walking and Crying ......71



## **Best Sellers in Stores**

For survey week ending April 25

on

12

4

5

1

11

3

4

12

1

2

13

2

RECORDS are ranked in order of their current national selling importance at the retail level, as determined by The Billboard's weekly survey of dealers throout the nation with a high volume of sales in rhythm and bues records. When significant action is reported on both sides of a record, points are

- Weeks combined to determine position on the chart. In such a case, both sides are listed in bold type, the leading side Last. This Week Chart Week on top.
- 1 1. LONG TALL SALLY (BMI)-Little Richard..... SLIPPIN' AND SLIDIN' (BMI)-Specialty 572
- 2. WHY DO FOOLS FALL IN LOVE? (BMI)-Teen-Agers
- Please Be Mine (BMI)-Gee 1002 3. BLUE SUEDE SHOES (BMI)-C. Perkins..... 3 Honey, Don't (BMI)-Sun 234
- 4. I'M IN LOVE AGAIN (BMI)-F. Domino..... MY BLUE HEAVEN (ASCAP)-Imperial 964
- 5. HEARTBREAK HOTEL (BMI)-E. Presley..... 6 I Was the One (BMI)-Vic 20-6420
- 6. MAGIC TOUCH (ASCAP)-Platters..... Winner Take All (ASCAP)-Mercury 70819
- 7. CORRINE, CORRINA (BMI)-J. Turner..... Boogie Woogie Country Girl (BMI)-Atlantic 1088
- 8. DROWN IN MY OWN TEARS (BMI)-R. Charles. . 4 Mary Ann (BMI)-Atlantic 1085
- 9. PLEASE, PLEASE, PLEASE (BMI)-J. Brown..... 10 Why Do You Do Me (BMI)-Federal 12258
- 10. IVORY TOWER (ASCAP)-O. Williams. ..... 11 In Paradise (BMI)-De Luxe 6093
- Just Goofed (BMI)- RPM 453
- 12. I WANT YOU TO BE MY GIRL (BMI)-Teen-Agers. -I'm Not a Know-It-All (ASCAP)-Gee 1012
- 13. CHURCH BELLS MAY RING (BMI)-Willows.... 11 Baby, Tell Mc (BMI)-Melba 102
- 14. FORTY DAYS AND FORTY NIGHTS (BMI)-M. Waters.....
- All Aboard (BMI)-Chess 1620 15. BO WEEVIL (BMI)-F. Domino. Don't Blame It On Me (BMI)-Imperial 5375

## Most Played in Juke Boxes

### For survey week ending April 25

RECORDS are ranked in order of the greatest number of plays in juke boxes throout the country, as determined by The Billboard's weekly survey of operators using a high proportion of rhythm and blues records. When significant action is reported on both sides of a record, points are combined to de-

SAVOY **RHYTHM-BLUES NOTES** 

By BILL SIMON

In the last two years the American disk-buying public-in fact, the whole disk-buying world has discovered what many tradesters have always known-that the r.&b. field is one of the most fertile, honest and dynamic sources of song material. It has explored the emotions frankly and directly, and it has voiced some penetrating views of society. And always, underneath it all, there has been "The Beat."

Today, it's hardly a secret that r.&b. is the big thing in our popular music. First, it was r.&b. material as modified by pop artists, or what we have come to identify as rock and roll. But today, increasingly, it is the original r.&b. version, by a strictly r.&b. artist, that will hit the pop charts before any of the adulterated pop cover versions (see separate story). Clearly, the public has discovered the real thing, and that's what the kids want.

But there are indications that up with hits. the music that revitalized the business is now in danger of going stale. The easy route of copying and paraphrasing the hits is the route many of our groups and diskeries are taking. New groups are cropping up by the dozens, but few of them offer an original sound. There's always the tenor falsetto lead, the grunting bass, etc. And what would happen if some instrument other than the tenor sax were to take the middle Weeks chorus? Or if the pianist stopped

Melodically, such early hits as "Earth Angel" and "Sincerely" have been rewritten a thousand times-sometimes hardly a note is changed. The lyrics of r.&b. ballads, tending more and more to the flowery, also repeat the same old "armscharms" cliches ad infinitum -and lose any association with real life. This is more the stuff of adolescent day dreams ... but kids have to grow up, and unless the makers of r.&b. disks hold on to their creative leadership, the kids will soon outgrow them.

Taking a quick look around the field, there's Fats Domino, who many credit with starting that whole business of triplets. Atlantic picked it up and used it on ballad disks, such as Ruth Brown's "O, What a Dream." Today, Domino and Atlantic seem to have sworn off triplets, except where they can't use anything else. They try all varieties of beats and rhythms, always looking for something different. And they continue to come

Much of the criticism on r.&b. and rock and roll these days deals with the weakness of the material. It's a question of how long the raw and powerful beat can cover up the shortcomings of many of the lyrics and melodies, and of the same old vocal and instrumental sounds. Most of us in the trade hope that r.&b. will be around foreever, but if it's to survive, let



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SAVOY

VEE-JAY Records, Inc. 2129 S. Michigan Ave. Chicago Phone: CAlumet 5-6141

termine position on the chart. In such a case, both sides       Weeks         This are listed in bold type, the leading side on top.       Last on Weeks         Week         Week         I. LONG TALL SALLY (BMI)—Little Richard	The danger of going stale is most menacing in the area of the song material itself.	one maintain its present ominance, the people who ake the disks will have to g in and come up with mething new.	"I'M IN LOVE AGAIN" "MY BLUE HEAVEN" #5386
<ul> <li>4. EDDIE, MY LOVE (BMI)-Teen Queens</li></ul>	strong guitar assist. An effective ren- dition of material that isn't very unusual. (Golden State, BMI) Let Me Get Next to You66 Ordinary pounding blues on this side. (Golden State, BMI) GEORGE JENKINS ORK Last Call	DERS LE BLANC D RHYTHM MAKERS Gonna Hold You Baby	2 HOT NEW RELEASES! "DANCE AND SWING" "I WANT A LOVE"
<ul> <li>Boogie Woogie Country Girl (BMI)—Atlantic 1088</li> <li>10. I'M IN LOVE AGAIN (BMI)—F. Domino</li></ul>	Caravan	NIGHTINGALES with feeling	THE MEDALLIONS "OOP BOOPY OOP" ""PLEASE LOVE A FOOL" DON JULIAN'S MEADOWLARKS #394 DOOTONE RECORDS "FOXEY"
<ol> <li>LONG TALL SALLY-Little Richard</li></ol>	BMI) THE DEBUTANTES Just Leave It to Me	"SEE HOW THEY DONE MY LORD" b/w "LORD HAVE MERCY" Peacock #1761 ACOCK RECORDS, Inc. 9 Frastus St. Houston 26, Texas	Lively Instrumental
<ul> <li>7. MAGIC TOUCH-Platters</li></ul>	• WHO'S GONNA TAKE YOU TO THE PROM • IT'S EASY • A MAN IS AS GOOD AS HIS WORD • ASK ME • WATCHING THE	Please Mr. Disc	AGE SMASH!-



Communications to 188 W. Randolph St., Chicago 1, Ill.

OUTDOOR

## NEW OKLA. CITY EXPO SEEN MAKING EXPENSES Pulls 300,000 First Six Days of

**Eight-Day Run; Exhibits Click** 

win on the same fairgrounds?

That question was posed by the initial run of the Southwest American Exposition, which opened Saturday (22) for eight days at Okla- Peace which first bowed at Geneva, homa State Fairgrounds.

As of Saturday morning (28), the beginning of the next-to-last day of the event, the expo appeared on its way to breaking even financially.

Noting that the forecast was for a rainy two-day wind-up, Jimmy Burge, the expo's manager, said ton in the home as well as in that he nevertheless figured the run would finish near the financial break-even point.

### Weather Hurts

To break even ir the face of the weather given the big-budgeted show will be a major achievement. High winds and cold marred Sunday (23) and two nights. Moreover, tornado warnings were out Saturday in part of the State and rain pelted the grounds here that and the sports shows, both of which in for four matinees but failed to day, with more rain forecast for the final day.

At the end of the first six days, the gate count stood at about 300,-000, of which an announced 107,-

offered at the fair. It came up en over to mobile homes. with some imaginative ones of its own.

Switzerland, and which had its first public showing here. Also outstanding was the Festival of Cotton, highlighted by a four-a-day style show in a tea room setting and backed by exhibits by more than 20 retailers on the use of cotclothes.

### Many Firms In

outstanding, built around the theme thru Wednesday, and a matinee that Oklahom can make it. About the first Sunday. It caught two 325 firms had space in the show, cold nights and also was hit by which is a continuation of the wind. The gross for the five shows Made - in - Oklahoma show which was about \$20,000 and was under previously had been held here and the nut. in Tulsa in alternating years.

previously had been held in the slow any pulling power. It grossed Municipal Auditorium here as sep- about \$4,400, considerably under arate events under the sponsorship

## 000 was pulled Friday (28), Kids' THAR'S GOLD IN AGE **Celebrations** Rise As Towns Grow Older

OKLAHOMA CITY-Can both from an exhibits standpoint. The of the Oklahoma Publishing Coma large-scaled spring exposition and expo did not duplicate, except in pany. The sports show was huge a traditional State fall fair both some few instances, the exhibits and embraced an outdoor area giv-

> The livestock show was small in size but of extremely high quality, Outstanding was the Atoms for highlighting standard of perfection. First and second place winners in the nation's leading livestock shows were displayed, with six entries of each breed. Eight breeds of beef cattle, seven of dairy cattle, six of swine and six of sheep were shown.

### **Grandstand Attractions**

The grandstand program mirrored the expo's policy of trying to be as different from the State Fair as possible. A rodec was in for Commercial exhibits also were four night performances, Sunday

An Indian pageant, worked up Notable were the do-it-vourself by the University of Oklahoma, was (Continued on page 57)

## NEW FACES CUT **R-B PRESS NUT** -ALL COMMUTE

NEW YORK--Changeover of the Ringling press department from circus to legit agents has saved the show a couple of thousand dollars in their New York run, since the crew-Zac Freeman, Bill Doll, Harry Davies, Lorella Val-Mery and Glenn Allvine-are all local residents. Custom in previous years was to take separate hotel suites for the newspaper and radio-TV departments, but this year a Madison Square Garden office is used while the press personnel commute daily. Doll has a Manhattan office of his own. Paramount Hotel suite set up by Norman Carroll for radio-TV was closed after his departure by aid Ralph (Peacefull) Allen, who stays in town with friends.

## Yuma, Ariz., Counts 45,000 For New High

YUMA, Ariz. --- The five-day Yuma County Fair, which closed here Sunday night (22), set a new actual-count record attendance of 45,000, Frank Deason, serving his first year as manager, said.

MAY 5, 1956

The new figure was set, Deason declared, because of the yearround promotion of the event and the appearance as a free attraction of "Dancing Waters." The show was presented in 480 by 80foot exhibit tent supplied by Pan American Amusement Corporation, which has been featured on the midway since the fair started.

The display brought to the fair the area's most treasured possession -water. "Dancing Waters," touring as part of the Pan American carnival for the season, was handled by Lon Hann. Presentations were made five times daily at two-hour intervals starting at 1 p.m.

Local groups appeared on the outdoor stage thruout the fair's run. The main professional group Rascals in Rhythm (Jerry and Wavne Newton), of Phoenix, appeared under the sponsorship of the Farm & Home Insurance Company, Other attractions included a Thunderbird air show on opening day, and a band concert by the 573d Air Force Band from Hamilton Field. Free programs were supplied by Merle Simpkins, a director and publisher of The Yuma County Farmer.



PHOENIX--George N. Goodman, mayor of nearby Mesa, Monday (23) was named executive secrotary of the Arizona State Fair. With the seven-man commission highlighting its activities in the selection of a manager, no action was taken on the awarding of contracts for the carnival midway and the Plaza or grandstand shows. Goodman had the backing of five of the board members. And Ralph Watkins Jr., of Buckeye, was picked for the newly created assistant executive secretary post, which pays \$6,000 a year. The appointment of Goodman fills the vacancy created first by the resignation of George W. Blake last November after serving in this capacity for four years. Early in February, Paul Jones was again named to the post, which he had elinquished when Blake was appointed. Jones held the job for two weeks, resigning because of his health. Four commissioners appointed by Governor Ernest McFarland In explanation, he says: "Every- supported the Goodman selection. time we get a story or a spread in a They are Chairman Kemper Marnational publication, we have some ley, this city; Ralph Cooper, Bucknew competition come in and we eye; Leo Gross, local businessman, are confronted with price-cutters." and Meade A. Cole, Ajo. Harold However, the potential that lies Thurber, of Sonoita, an appointee of ex-Gov. Howard Pyle, also sup-Goodman is a druggist and fornot as many doors as the Rogers mer president of the Arizona Pharmaceutical Association.

## Miller Bull Runs Rampant; 11 Injured

WAXAHACHIE, Tex.---Eleven spectators were injured here Friday (27) when an elephant in Miller Bros.' Circus smashed into the stand during the night performance. One 62-year-old woman was seriously injured. The other 10 persons were released after treatment.

The animal, a female, had just left the big top after the spec and the next act, an aerial turn, was being presented. The elephant careened against the tent and smashed thru the canvas, her trunk and head knocking down four rows of seats. It was reported that none of the spectators was struck by the elephant. Injuries occurred as the people tried to get out of its path. Attendants quickly brought the bull under control. An estimated 1,200 people were in the big top when the incident occurred.

## **Emily Greenwell** Injured in Fall At Omaha Circus

OMAHA-Mrs. Albert (Emily) Greenwell, 31, partner with her husband in the Craighton and Juanita high act, fell 40 feet during the Saturday night (21) performance of Rink Wright's Shrine Circus here in City Auditorium.

She was reported in a satisfactory condition, suffering from multiple fractures of the pelvis and a broken left wrist. The fall came while she was spinning in a steel celebrations. They serve to give rodeo in Cirque d'Hiver this time, anteeing transportation and stock daredevils Decker and Carl Sam-

Continued from page 1

fine when brought before a kangaroo court which usually is set up tions with their specs, broad local on a downtown street and which is participation and all of the attendpresided over by some local dig- ant whoop-de-do, have not only nitary.

Harry E. Munsey, Rogers' president for many years, backs away at giving out much information about the obvious success of his company.

He does say that his company stages "about 100 celebrations a year," that it has thousands upon thousands of costumes warehoused at Fostoria, and has a large sum invested in lighting and scenic equipment.

### Headquarters Impresses

A visit to the well-built, wellmaintained Rogers headquarters provides ample evidence of a largescaled operation and gives credence to the belief that the Rogers company, while relatively unknown in professional show circles, is one of the biggest producers of outdoor shows of any kind in the country.

On a recent visit a corp of seamstresses were making oldfashioned cotton dresses and workmen were hanging scenery in a specially designed loft. Row after row of costumes were on hangers, a vast amount of large staging gear was carefully stored and smaller equipment was stowed neatly in rows of cabinets.

Quite apart from its outdoor specs, the Rogers company stages many indoor shows during the winter. It was on the basis of such shows that the company was founded in 1903. Now these shows, pre-dated by the Cirque d'Hiver. staged for fraternal organizations, service clubs, etc., are still a thrivtheir start in the 1920's with a Bufing part of the over-all operation,

In this era of television, celebraheld up in popularity but have experienced steady growth.

## Reach Celebration Age

A major factor is the nostalgia dished up in ample quantities. Still another is that an ever-mounting number of communities, particularly in the West, Southwest and South and also in Canada are nearing celebration age and the status of potential customers.

Harry Munsey clams up when the subject of trends in the celebration field comes up.

in celebrations has not gone unnoticed by others. They, too, may ported Goodman.

be expected to rap on doors, tho sales reps will knock.

## Advance Good, Press Weak For Estes Rodeo in Paris

PARIS-The Bob Estes rodeo | group's thunder in the press, which did not pay much attention to the unit, promoted in the Palais des imported unit. Sports by Charles Marchellis (The

The Estes show has done little in the way of publicity, and opening night coverage dwelled only on Fess Parker, who appeared as Davy eling by chartered four-motor air-Crockett.

Marchellis has a percentage arbut are second in importance to the falo Bill show, put on their own rangement with Estes and is guar- includes Colonel Biron, Joe Evans,

## 3 GAC-Hamid **Units Are Set** At Rhinebeck

RHINEBECK, N. Y. --- Three GAC-Hamid units will share a total of six days at the 1956 Rhinebeck Fair. The date was regained by the Hamid Agency after a year's absence.

"Midwestern Havride" is set for three days, "TV Discoveries" for two days and "Rock and Roll" for one night. Name personalities will appear with each of the units.

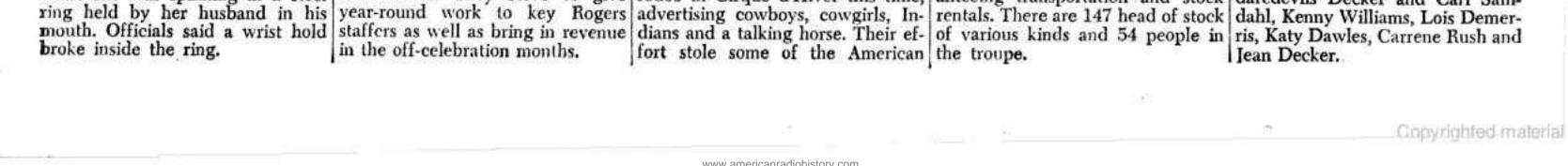
In the past Rhinebeck has used revues, a rodeo and an ice show.

## Sunbrock OK In Carribean

JAMAICA, B.W.I.--Larry Sunbrock, whose Rogers Bros.' Rodeo and Thrill Circus is in the midst of its third annual Carribean and South American tour, reports good business to date, topped by a 56,000 gate in three days at the Grand Stadium, Havana.

Five other Cuban stands were reported good by Sunbrock, plus dates at Port-au-Prince, Haiti, and eight days of excellent business here, followed by a week at Panama, Curacoa. Six weeks in Venezuela will wind up the tour.

The show, Sunbrock said, is travplane large enough to transport 16 animals and 16 people. Personnel



Billboard, April 7), opened April

20 to a good advance sale, but was

The Bouglione brothers, who got

## MAY 5, 1956

GENERAL OUTDOOR

SHOWING GOOD JUDGMENT Long experi-enced ride men: F. E Gooding, Columbus, O.; J. J. Frederick, Detroit, Mich.; Hugo Butler, Monticello,

Ind.; David Gillian, Ocean City, N. J.; H. N. (Doc) Capell, Hope, Ark., have bought 1956 Model BIG ELI WHEELS. Their experience with these money-getting lifetime rides proves BIG ELI is the best by test. Ask the man who owns one. Price List A70 and infor mation is Free-Ask for it TODAY ELI BRIDGE COMPANY 800 Case Ave., Jacksonville, Illinois





## HUNT BROS. Quick Up, Quick Down, **Snappy Show: Good Biz**

VINELAND, N. J .--- Hunt Bros. | Capt. Roy Bush, Marsha Hunt and Circus has racked up excellent Phil Wirth, business in its first week of oper-

8. Happy Spitzer's fresh air ation despite un unbroken spell of taxi and mule Francene. unseasonably cold weather. Man-

9. Trampoline act.

10. Clown baseball gag.

11. Phil Wirth with trained camel in center ring, also high school riding by Miss Jeannette and Mister Wallace.

12. Rennes, balancing.

13. Jack Walsh, strongman, elephant lift.

14. Three rings: Wilson's, Kriel's and Stanley's dogs.

15. Aerial acts: Myriam France, and Eddie Arvida.

16. Hunt elephants, worked by Capt. Roy Bush.

17. Al Hanel Troupe, horizontal bars.

18. Eddie, cloud swing, and Miss Lois, neck loop.

19. Three rings: Lowell, tramp bicycle; Rube Roland, trained pigs; Dick and Pat, comedy acrobatics.

20. Palominos and Arabian Liberty horses, worked by Bert Wallace.

21. Web number, with Miss Acrienna, Miss Hanel, Miss Lunsford.

22. After-show announcement, with Jack Walsh, strongman, and the Australian Lunsfords.

23. Clown gag.

24. Three wire acts: Bob Stanley, Barnes and Raffler, and the son, and largely because of the Kriels.





## 'Finest Auto Cars in the Industry"

This fine endorsement of the Allan Herschell Auto Ride comes from F. E. Gooding, president of Gooding Amusements Co., Columbus, O., owning 100 rides in 8 traveling units. Mr. Gooding likes this ride so well he uses two.

Up-to-the-minute styling of the cars. Wide, roomy seat easily holds two youngsters. Each seat has two steering wheels and each wheel has its own horn button operating an electric horn.

The AH Auto Ride is light, easily portable. Equipped with fluid drive and timer.



MERRY-GO-ROUNDS . BOAT RIDE . KIDDIE AUTO RIDE . PORTABLE ROLLER COASTER . JOLLY CATERPILLAR . SKY FIGHTER . ROADWAY

53

wheel. Raising loading platform, one lever control, folding seats. Powered by Ford Industrial Motor, mounted on 600x9 tires. Also manufacturers of trailer-mounted Kiddle Fire Truck Ride and other Major Rides. Financing can be arranged for reliable people.

GARBRICK ENGINEERING LEWIS H. & LEWIS A. GARBRICK Centre Hall, Penna. Phone: EMpire 4-1403

\* MERRY-GO-ROUND 3 abreast-children & adults \* ROLLER COASTER \* WATER BOAT RIDE \* WHIRL-A-ROUND FERRIS WHEEL LOCOMOTIVE TRAIN ROCKET FIGHTER 4-IN-ONE RIDE JET AEROPLANE CHAIR-O-PLANE ELEPHANT RIDE TANK RIDE BUGGY-PONY RIDE All rides complete, Including fences, electric signs, ready to operate. Terms arranged. Illus. circular free.

STANDARD KIDDIE RIDES MANUFACTURING CO. 201 E. Broadway, Long Beach, L.I.; N.Y hones: LOng Beach 6-7361 and 6-5594







featuring Punch and Judy, magic, knife throwing, bird act and sword box. Eight animal drop cages are included. Menagerie stock includes small burros, eight elephants, zebras, llamas, camels and lions. A background of calliope music is used in the Side Show.

ager Harry T. Hunt reported busi-

ness ranging from good to big since

the show got its new season under

way Saturday (21) at its winter

effort are already showing results,

he said at Vineland, N. J., Saturday (28). A stepped-up promotion

campaign has already added sell-

outs and better percentage dates

for the show, he said. The show

works under auspices but no

appearance with the 100 by 225-

foot big top, new last year, and the

50 by 120-foot Side Show, also

new this year. The big top is

sewed with airplane cable thruout,

a novel innovation which proved

Streamlining Pays

duced last year, are up and down

in a very few minutes with only

four men needed to complete either

operation. The poles for both big

tops, and the Side Show banner

poles, are all especially con-

structed of aluminum. Moves are

being made with surprising ease,

considering the newness of the sea-

The Side Show has four stages,

labor-saving innovations.

The portable seat wagons, intro-

The show presents a sparkling

Winter planning and pre-season

quarters, Burlington, N. J.

phones are used.

its worth last season.

The midway includes the principal ticket wagon, floss and candy unit, lunch wagon, novelty unit and kiddie ride.

Joe Vallanti has six musicians plus organ in the Mickey Sullivan band. Harry Hunt reported the return this year of George Foster to head the promotional and banner activities. Maj. Bud Walcott is piloting the show's helicopter again this season.

**Program Listed** 

The performance runs two hours and 28 minutes and includes 24 displays, featuring a total of 58 acts, as follows:

1. Grand entry.

2. Capt. David Hoover's lion act.

3. Two rings: Hunt ponies worked by Jeannette Wallace, and Hunt Indian ponies worked by Bert Wallace.

4. Clown boxing gag.

swinging ladder, also Miss Barnes 6. Two rings: Miss Patricia and Miss Myriam, acrobatic contortion-

ists.



## Used in Error

NEW YORK-In last week's front page story in The Billboard on the animal business, importer North Atlantic Fertilizer & Chemical Company, Inc., was referred to by its former name, International Fertilizer & Chemical Company, which it no longer uses. The animal department in New York is represented by F. J. Zeehandelaar.

## **Billposters Meet** In Milw'kee in Aug.

MILWAUKEE --- International Alliance of Billposters, Billers and Distributors, AFL, will hold their national convention here August 20-22. Wisconsin Hotel will be conclave headquarters.

General chairman of the convention is B. J. McDiarmid, 6651 West Lisbon Avenue, Milwaukee 10.

HUMBOLDT, Sask.-Running 5. Miss Hanel, center ring races will replace harness races at this year's Humboldt Agricultural and Miss Betty, swinging ladders. Society fair, July 9-11. Pari-mutuels will operate. At least 50 horses will participate.

RIDE . RODEO . TWISTER . TANK RIDE . BUGGY RIDE . GASOLINE SPORT CARS . 18-CAR CAT . RECORD PLAYER . MERRY-GO-ROUND RECORDS . TAPES . RIDE TIMERS . CANVAS.

## ALLAN HERSCHELL

"World's largest manufacturer of amusement rides"

104 OLIVER ST.

PHONE: LUDLOW 4300 NORTH TONAWANDA, NEW YORK







## MAY 5, 1956

## K. C. Fairyland His Goal: A Great Horse **Adds Two Rides CRANK CONKLIN** is coming strong. The one-time Brooklyn boy, who made good on the midways of the U.S. and Canada, is driving hard. Money, for which he maintains a healthy respect, is not the whip. His ambition to raise "a really great horse, one capable of winning the

On form, Frank may achieve his ambition. Some of the best informed people in horse racing believe that. In support, they point to his past performance. Ten years ago Frank was lit-

**Herb Dotten** 

tle known in horse-racing circles. Only intimates and some jolted bet-takers then were aware of his skill as a handicapper and of his winning ways as a spot better. They were so impressed that they tagged him the Canadian Kid.

Today Frank has perhaps the finest breeding establishment for thorobreds in all of Canada. His farm, 437 acres of rolling country at Brantford, Ont., is regarded as a show place. Eight miles of white fencing set off the rolling countryside neatly in boxlike fashion.

His farm manager and the farm hands convey Frank's ambition to come up with "a really great horse." There is a profes-

sional, knowledgeable air about the place. The stables are well maintained, the horses reflect great care, and all of the instruments and gear used are in spotless condition.

But the well-groomed appearance of the horses, the neatness of the stables, the cleanliness of the accessory buildings and the purposefulness of his able farm staff only begin to tell of Frank's efforts to scale the heights of his ambition.

A run-down of expenses of his farm shows numerous \$5,000 and \$4,000 items paid as stud fees to have such sires as Citation, War Admiral, Count Fleet and Coaltown service his mares. He has paid something like \$200,000 in stud fees since 1946.

Such a run-down also discloses that Frank upped with \$67,000 to buy four yearlings, Midway Girl, Canadian Girl, Sandie Dew and Royal Respect. These, incidentally, he plans to race at Belmont Park fireworks are two special events this month.



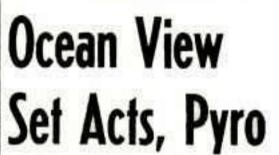
CONKLIN

For May 5 Bow KANSAS CITY, Mo. -- The 1956 edition of Fairvland Park will be a renovated version of the '55 resort which achieved a record season, manager Harold Duncan announced this week.

The park's gates swing open May 5 for a series of pre-season events. The regular season will begin on May 30. The resort has two new rides. A Little Bug Ride has been added to kiddieland and the other addition is a Micro Midget Racer, small racing cars designed to appeal to both children and adults.

Painting and redecorating have given the park a new look. Scores of rides and fun houses have been completely reconditioned and overhauled.

Picnic facilities have been expanded to accommodate a heavy schedule of outings booked for the summer months. There are two covered pavilions as well as ovens and tables for smaller groups.



NORFOLK, Va .- Free acts and planned this year at Ocean View Amusement Park, Albert Miller, manager, annonnced. Free acts will be used starting Pyrotechnics will be used to Fireworks Company to handle the aerial works and set pieces. Business thus far has been good considering the variations in the kiddieland getting the biggest play. Additional cars will be added to the Scooter.



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48 Passenger Kiddie-Adult, Only

## \$2,750.00

## HAMPTON AMUSEMENT COMPANY

Portage Des Sioux, Mo. (Phone: Skyline 3-2381)



## Gets Peak \$18,000 at Sale

Long accustomed to having made his first million, Frank isn't with the week of June 4 and will given to talking much about money. If pushed, tho, he'll allow that he's include Winifred Colleano, Aerial got at least \$250,000 invested in horses. Similarly, he'll admit that his Winters, Frank Cooke, and Lalage. sales of horses thus far have aggregated \$500,000.

Records show that his yearlings brought the highest prices ever highlight the conclusion of Azalea paid at Canadian sales. He netted \$18,000, an all-time high at the Festival week with International Canadian Thorobred Yearling Sale, for Fleet Countess in 1953.

Records also reveal that of all the horses sold in those sales since 1946, those sold by him have since carried away the bulk of the honors on race tracks. In those sales he sold 23 per cent of the total number, and this 23 per cent won 56 per cent of all races since won by all weather, Miller reported, with the horses sold in those sales.

At the present time, Frank has 21 brood mares, 20 yearlings, 12 foals and four two-year olds.

The business of raising thorobreds is full of theories, Frank is quick to point out, adding, "I've got some pet ones of my own."

Frank believes that just as good horses can be bred in Ontario as in Kentucky. He has some of his horses now at Elsmede Farm, Lexington, Ky., and he plans to compare their development there with that of the horses he has at Brantford.

He also subscribes to the theory that horses should be raised near cattle. "That's why I'm bringing 200 head of beef cattle to my farm. No one knows why the proximity of cattle should have value in raising horses. Maybe it has a quieting effect. Maybe it's some other reason.

During the summer and early fall he leaves the farm to devote his full time, in collaboration with J. M. (Patty) Conklin, his brother, to guide their large-scaled midway operations thruout Quebec and Ontario.

## Up With Horses at 6:30 a.m.

When at home Frank puts every spare minute into developing horse racers. He is up at 6:30 a.m. and out with the horses. He stays with them as long as possible and remains on call thruout the day and night for the imminent arrival of a new foal. A keen student of breeding for many years, he makes all decisions concerning the breeding of his horses.

One of his diversions is attendance at horse-breeder meetings. At one of these recently, the emsee told a story which h attributed to Frank. A breeder, who had purchased a mare from Frank, when asked how the mare was doing in her new quarters, replied: "She's healthy and good, but there's one trait about her that has me puzzled. Whether she's in the paddock or in the barn, she holds her head down."

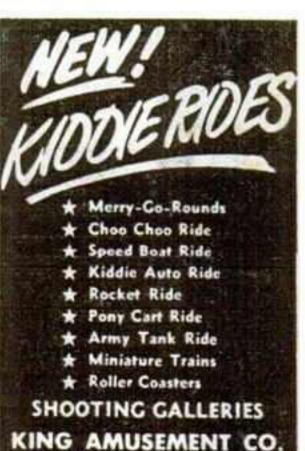
"That's easy, she's a proud mare," Frank shot back.

Bewildered by this remark, the breeder asked: "How could you account for a mare being proud because she holds her head down?"

Frank was ready for the question and cracked: "You pay for the mare and she'll hold her head up."

At this point Frank can well hold his own head high. He has managed to have his horse breeding venture pay off. More important, tho, from the standpoint of his ambition, he is coming strong and may develop "a really great horse."

every conceivable kind of EQUIPMENT, SUPPLIES AND SERVICES has been sold in The Billboard WHAT DO YOU HAVE TO SELLI



Mt. Clemens, Mich.

### WHERE TO SEE A TWISTER

Clemonton Lake Park, N. J. Jefferson Beach Park, Mich. Edgewater Beach Park, Mich. State Fair Park, Milwaukee Gooding Amusement Co., Columbus, O. Harry Mamsch, Chicago Lake Quassapaug Park, Middlebury, Conn. Revere Beach, Mass. Asbury Park, N. J. Olympic Park, N. J. Playland, Wildwood, N. J. Royal American, Tampa, Fla. Thompson Bros., Altoona, Pa. Paul Buchanan, Strates Shows 1956 model has fluorescent lighting. Allan Herschell Co. 104 Oliver St. No. Tonawanda, N. Y

GIVE TO DAMON RUNYON CANCER FUND

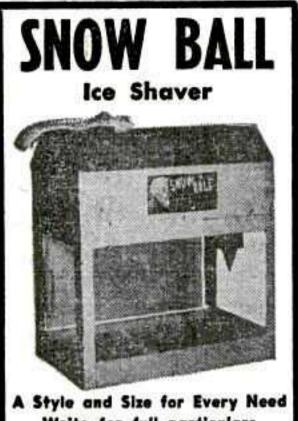


## THE BILLBOARD

## **GENERAL OUTDOOR**

## Sam Howard Divers Win Pro Tourney

PANAMA CITY, Panama-Divers from Sam Howard's Water Show made a clean sweep in the world's professional high - diving championships held here recently at the El Panama Hotel pool. B. Cipriani took first place, followed in order by Don Hapka and O. Schmidt.



Write for full particulars CLAWSON MACHINE CO., INC. P. O. Box 5 Flagtown, N. J.



## **ARENAS & AUDITORIUMS City Planning New Building Examines Per-Seat Cost**

By TOM PARKINSON

OR estimating costs of its proposed civic auditorium, the auditorium committee at Indianapolis made a study of the cost-per-seat for buildings at other cities.

Their report shows prices ranging from \$11 per seat at Lexington to \$1,000 per seat at Cleveland. For the period before 1950, the median cost was something more than \$120 per seat in cities of 100,000 or more.

More recent construction, however, costs more The new building under way at Dallas will cost \$400 per seat, and the recently completed structure at Charlotte, N. C., was \$300. For want of a better standard, the Indianapolis report said, a rough rule of thumb might put the present cost at \$500 per seat. That will make their proposed building cost between \$7,250,000 and \$9,250,000.

MEANWHILE, IN LUBBOCK, Tex., the new Auditorium-Coliseum is opening. Before final figures are in, tentative totals show that the construction cost \$9.15 per square foot, or about \$2,132,000. The figure includes some street work to be done by city crews and other outside work which will be paid for in part by the adjacent college.

The Lubbock breakdown shows \$1,419,925 for general construction, \$233,000 for heating and air-conditioning, \$138,000 for seating, and \$57,585 for stage and movie equipment. The auditorium section seats 3,000 while the Coliseum includes 7,500 permanent seats and arena space for portable seating as well. A \$70,000 ice rink was eliminated from the plans.

WHILE PLANNING and construction of new auditoriums and arenas continues thruout the country at a rapid pace, several of the buildings under way now have been reported slowed down because of difficulty in obtaining structural steel.

Among those where this bottleneck has been reported in past months are buildings at Albuquerque, N. M., and Calgary and Edmonton, Alta.

# Arena Recap

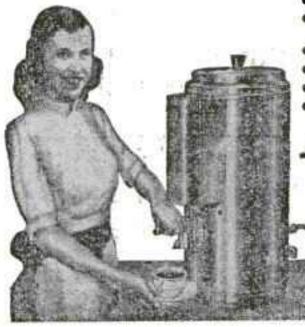
ALBERTA BUILDING DESTROYED BY FIRE

GODFREY SETS RECORD HOME SHOW SCHEDULE





 Uses Soluble Coffee Ideal for Concession Operators, Drive-In Theatres, etc.



## **4SDA PUSH-BUTTON** AUTOMATIC

55 .



## COFFEEMAKER **Gives You Portion Control**

**Cleaned In Less Than 2 Minutes** 

- · Fresh coffee always ready
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- Provides either hot fresh coffee or hot water for tea, hot chocolate, soups, etc.

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with a "SNO-MASTER the only sanitary automatic sno-cone machine to meet all health laws.

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Down 2 year guarantee

Sno-Master Mfg. Co. 124 B. Hopkins Pl., Baltimore 1, Md.



unknown origin destroyed the Shows, Inc., will produce more newly built \$50,000 arena here. It home shows this year than ever was insured for \$35,000. Grimshaw before in its history, Grover A. is 360 miles northwest of Edmon- Godfrey, president, announces. Orton.

### PHOENIX COLISEUM NAMES AD AGENCY

PHOENIX, Ariz.---The Phoenix Coliseum, which is scheduled to be opened in July, has named Charles H. Garland & Associates to handle its publicity and advertising activity. All types of events, including sporting attractions, musicals, conventions and special events are being booked for the building, which will have a capacity of 9,000 for boxing and wrestling matches.

## 'ICE FOLLIES' **RUNS 3 PER CENT AHEAD**

MILWAUKEE --- P. K. Von Egidy, executive of the Shipstads and Johnson's "Ice Follies" reported that season business is 3 per cent ahead of last year at this time. Show broke house records for icers at Cleveland, Boston and Montreal. Von Egidy said. The Thursday night (19) opener here pulled 6,000, which was under last year. Transit strike, which has crippled the Beer City, was said to be the cause.

Seaside Runs

5 New Units

SEASIDE HEIGHTS, N. J.-

The Casino and pool opened for

the season last week-end under

Venice Amusement Company own-

ership, with five new imported

GRIMSHAW, Alta. - Fire of DALLAS -- National Home ganization is featuring "Miracle Fountain" at the Salt Lake City and Baltimore events. Jack Shea, billed as the mad auctioneer, will play a number of shows as will Don Robey and his television giveaway show.



NEW YORK-Official opening of Steeplechase Park on May 19 will coincide with release of a three-dimensional color film packet by the Viewmaster firm. The reels are sold now only at a Times Square Whelan's store, but they will be in general distribution by mid-month.

One reel features only Steeplechase Park scenes. The other two show general views of Coney Island, including the Boardwalk, Wonder Wheel, Parachute Drop, Nathan's, Steeplechase Pier and so on.

## Lederer Sets Talent Tour

NEW YORK - Hans Lederer, vice-president of the Lew & Leslie Grade talent service, leaves on an

	CITYZONE
	STATE







## THE BILLBOARD

## **GENERAL OUTDOOR**

57

cently in Mobile (Ala.) City Hospital of a kidney ailment. During the past 20 years he worked with Wallace Bros., Raney and Sunset shows. Survived by his widow, Margaret; a son, Peter; his parents; seven brothers and three sisters. Burial in Maple Hill Cemetery, Hibbing, Minn.

the Eagles.

April 22 of injuries sustained in race at Vallejo, Calif. He was a



of Commerce Bldg.

239.

Kenyon St.

Leonard.

July 4.

July 7.

27. E. V. Smith.

Kansas J. L. Robinson. Oherokee-Centennial, June 3-5. Kentucky Dobyna. Theater Bldg. Stearns-Celebration, July 4, Louisiana 62 Egret St. 605 Pierce St., Baton Rouge. E. D. Holcomb Jr. Maryland Heights Ave. Circus, July 16-21. Massachusetts Boston-Daffodil Show, May 7-8. Boston-Tulip Show, May 17-18. John D. Daly. July 1. Wasserman, Michigan Minnesota ford H. Peterson. Vesta-Vesta Days, June 20-21. Missouri Oglesby. Ava-Jr. Livestock Show, May 3-5. July 27-29. Sam Martin,

Pronti.

June 25-29.

tion & Sale, May 26-June 3.

April 28-May 6.

April 28-May 6.

19-24. John Daly.

22-23.

Ohio

union, June 28-30.

Meet, May 6 and 13. Pawhuska-Osage Co. Cattlemen's Association Convention, June 22-23. Pawhuska-Ben Johnson Memorial Steer Roping, June 24.

June 1-2.

4-H FFA Stock Show & Sale, June 5-7.

July 28-29.



being held in the Arena.

Gould.











## **PARKS-KIDDIELANDS-RINKS**

THE BILLBOARD

Communications to 188 W. Randolph St., Chicago 1, Ill.

## MAY 5, 1956

## **Detroit Drive-In Op Maps Fun Center Plans**

DETROIT ---- Plans for a new | First additions, a bowling alley suburban Wayne.

58

theater will be augmented by a will cost in the neighborhood of Roller Coaster and other rides, but \$200,000, he said. the entire layout will be smaller than existing area parks, Shafer said.

White City's

Games to Be

Run by Wish

WORCESTER, Mass.---Midway

games at White City Amusement

Park will be operated this year by

Louis Wish, veteran concession-

aire who in recent years was at

parks in Michigan, Las Vegas and

Virginia Beach.

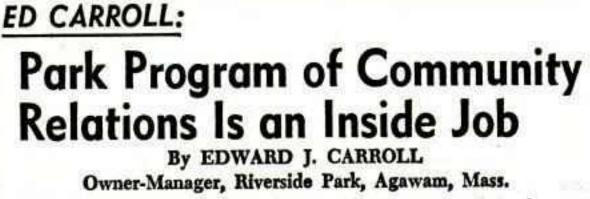
amusement center that will in time and roller rink, will be ready by take on amusement park status fall, with the rides to come possibly have been announced by Charles in the spring of '57. The roller Shafer, president of the Wayne rink, which will cost an estimated Amusement Company, operator of \$175,000, will be 100 by 200 feet the Wayne Drive-In Theater near and will have a hard maple skating floor, concession area and organ The location, a 63-acre plot, loft. The bowling alley will emabout 18 miles west of downtown brace 24 alleys, a bar and restau-Detroit, is approximately 20 miles lant. The rink will be leased out, from Edgewater Park. The drive-in Shafer said. The bowling alley

## Strip Tickets **Used to Hypo Rocky Glen Bow**

MOOSIC, Pa. - Rocky Glen Park, in preparation for its May 6 opening, has distributed 150,000 cut-rate strip tickets thruout the area in a tie-in promotion with a local baking company.

Each ticket has 13 stubs that include one free ride plus cut-rate admission to various other rides, bowling and a box of popcorn.

The amusement spot, which is Wish will operate 11 games, owned and operated by Benjamin among them a cigarette color game, Sterling Jr., will open with a new punk race, milk bottles, over 11, Hot Rod Ride, new boats and under 30; balloon darts, over 12 several new kid devices.



NE thing that will not work in an amusement park is absentee ownership. The park should be part and parcel of the community, in other ways than location. Too many operations seem to think themselves aloof from their communities, when by becoming a vital part of their surroundings, they can go a long way toward being looked on as an asset to their town or State.

Park executives and other key personnel should live in the community and belong to it; that

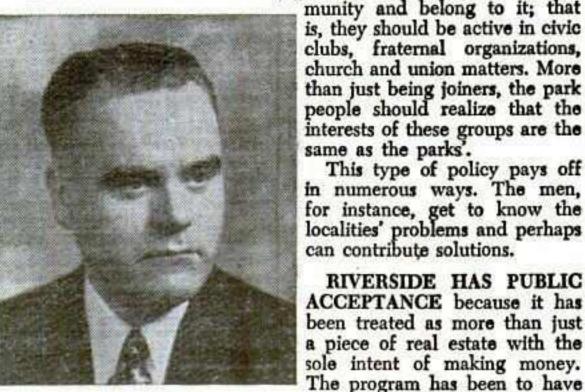
This type of policy pays off

**RIVERSIDE HAS PUBLIC** 

ACCEPTANCE because it has

been treated as more than just

people think of it as their park,



## CARROLL

to the point where they identify it in their minds as a municipal project, not a commercial one.

This feeling of community pride in the local amusement park is built up in part by realistic prices, wholesome entertainment and ample facilities for relaxation in the form of outings and picnics. Things done for the community include making the park available at all times for such things as celebrations, hospital drives, safety programs, blood bank campaigns, poppy drives, celebrations for returning servicemen and so on.



## **Traditional Fete** To Draw 300 Craft And Large Crowds

NEW YORK-A unique promotional effort is expected to attract vast crowds to Coney Island Sunday, June 24, when the Brooklyn Yacht Club revives the ancient "blessing of the fleet" ceremonies off the Coney coastline.

Announcement by George Kramer, committee chairman, notes that the ceremonies are expected to be held annually at the location. With Steeplechase Pier as the point of review and some 20 yacht clubs taking part, there will be more. than 300 sailing vessels gathered in the water.

Chaplains of all major faiths will circle around in the yacht Lady Belle, to give blessings. The craft will be skippered by Joseph J. Wood of the host club, the fleet captain.

**Boat Season Opens** 

Blessing of the fleet is an old tradition deriving from the practice of blessing fleets before embarking on their journeys. This year's observance coincides with the opening of the local boating season. It will likely be the largest gathering of sailing craft ever seen in local waters, and by this token it is expected to pull large attendance from which rides, shows, concessions and various other operations at the Island will benefit substantially. Plans are to incorporate the event with commemoration of the death of the Four Chaplains, who went down during World War II aboard the troop ship Dorchester. Squadrons of planes will pass overhead and drop floral wreaths. The event was engineered by the Coney Chamber of Commerce public relations office, headed by Milton Berger. It is the first announced affair within the framework of his concept of Coney's waters as the world's biggest staging area.

pan game, Coke ring, break-therecords, hoop-la, and tip-the-bottle.

The park will operate in its usual pattern this season under ownership of Larry Knohl. The new major Coaster, blown down while under construction, will not be worked on again until midseason, it is understood, when construction will resume so it can open in 1957. An ampitheater is being built at the lakefront for free acts and name attractions who now perform in the park's main section.

Wish's games were crowded out at Virginia Beach by rebuilding work following last year's big fire and by erection of a motel. He will bring some of his agents with him and will hire others locally. City concessionaire when the park was under Hamid ownership. Al count store business in Cleveland. weeks.

Another brother, George Wish, itas Springs, Cleveland.

Last minute touches were being given the park last week. As part of a long-range program, a nursery rhyme theme is being adopted with the first exhibits to be ready in time for the opener.

Rocky Glen will operate on Sundays thruout May until Decoration Day when it will open on a daily basis.



AGAWAM, Mass. - Delayed His brother, Al Wish, was a White several week-ends because of the elements, Riverside is finally in operation. The Easter parade promo-Wish now runs an auction and dis- tion was delayed three straight

Ed Carroll's spot has a new eightis concession operator at Balboa car Hot Rod going in where the Island, Calif.; a son, Donald, runs water boat ride was. The channel games and Skee-Ball at Summit has been filled and a banked track Beach Park, Akron, O., and Louis installed. Also in are a new Her-Wish's youngest brother, Jack, schell Caterpillar, and Jolly Caterruns games and Skee-Ball at Pur- pillar, the latter replacing the Toonerville Trolley.

AT EVERY OPPORTUNITY the idea is driven home that our neighbors' relaxation spot is Riverside. We combine our theory that park personnel should be locally active, with a busy program of promotions, advertising and publicity.

When the park boss, in his mind, is convinced he has achieved his aim of building the identity of his enterprise then he can let his key men remain as part of the community and can take off for another community-namely, Florida-for a couple of months. But not until then.

## FLOODED PA. KID ZOO SET TO RESUME PACE

PHILADELPHIA-A winter of | erty at high tide, and considerable rebuilding after last year's disas- time was spent rounding up stray trous floods finds Story Book Zoo animals and caring for the rest. ready for operation again. Some Charitable organizations helped 50 animals and enclosures were when needed most, with hay and lost to the elements when the Del- other useful items. aware River overflowed in Bucks dent in the operator's finances, was County.

acres on which he operates the of himself and a tenant farmer. zoo, a kiddieland, and a trailer The uphill struggle has been aided village. Business started 13 years ago as a house trailer sales location, fronting 975 feet on Route 1 in Penndel, Pa. With trailers banned in Philadelphia, he set up the trailer village, and the zoo followed as an effort to provide entertainment for his tenants.

A wide variety of barnyard and domesticated animals is offered, plus llamas, a leopard, buffalo, bears, and other animals, Numerous picnic tables and fireplaces were acquired from defunct Woodside Park.

Bertolet charges a 50-cent gate for adults, 25 cents for kids. Rides, priced at 10 cents and separate boat ride, dry boat ride, Roto-Whip, and large and small airplane rides.

### Night of Destruction

## Rebuilding, which put a big New Whip for Owner Bernard Bertolet has 50 done mainly with the bare hands Rolling Green

NEW YORK-A new whip is set for delivery by the Mangels and appearances on the Sally Star plant to Rolling Green Park, Show on Channel 6, Friday nights. | Sunbury, Pa.

## **Celeron Park Open as Illions Removes Rides**

moved his ride equipment out of cilities, installed and owned by New Liberty Park, Buffalo. Some Illions, are available for use by 15 major and kiddie units are now new tenants. being refurbished at Illion's Celeron Park, Jamestown, N. Y., preparatory to being moved to tion of Celeron. An excellent seafrom the zoo, are a pony cart, wet West Coast installations, including son is forecast for that spot which Pomona.

by results of newspaper advertising

interests and the problems of absentee ownership were given as Bertolet's story of the flood, reasons for departure by Illions. He operated the funspot on an original five-year lease with a fiveyear option. The latter, he said, had several years to run.

Negotiations are reportedly unuled are those batoned by Tony and stock had been swept away der way between the owner of the few days in New York and a short The Turnpike is currently being Pastor and Stan Kenton, Dazey and already lost. Eighteen feet of property and other operators for time at Celeron before returning water covered parts of the prop- the continuance of the funspot. to the West Coast.

NEW YORK-Harry Illions has | Buildings and extensive power fa-

### Celeron to Continue

Illions will continue his operahas 22 major and 15 kiddle rides. The pressures of other business New buildings have been constructed there for the Merry-Go-Round and for games.

A ballroom capable of seating 1,500 persons and a skating rink which can accommodate 400 couples provide for action at Celeron on a year-round basis.

Illions planned to spend only a

## LeSourdsville Lake Expands Midway Area, Adds Turnpike

first weekend here Saturday (28) with an expanded midway area completion.

the lake at the south end of the permit the installation of a Tilt-Ative scheme of lawn, shrubbery and flower beds has been maintained thruout the new area.

constructed at the south end of disclosed.

MIDDLETOWN, O .--- Le- | the area and will include a minia-Sourdsville Lake opened for its ture highway of hills, grades, overpasses, underpasses and curves. The route will wend thru the picnic area and beneath the picnic and its new Turnpike ride nearing area and cement curbing and

blacktop pavement is being used The larger fun zone is the re- with a low wood guard rail. A sult of filling in a large section of total of 23 cars will be operated. park. The expansion was made to which set a record last year, was scheduled to open Stardust Gar-Whirl, Don Dazey, park manager, dens Saturday night (28). Barney explained. The additional area will Rapp's ork will be in for the fol- which claimed many lives in the also provide a more convenient lowing Saturday while Buddy mountain region, is one of a night access to amusements. The attrac- Roger and his aggregation will of confusion and destruction. kick off the regular season on May Trailer residents roused him at 5 15. Other bands tentatively sched- a.m. after much of his equipment

Clyde Trask and his orchestra,



## **ROLLER RUMBLINGS**

## Name Skate Queen in **New York J-A Contest**

Chepak, a prize winner in three bizon School of Modeling officials previous Journal-American "Skate Helen Fraser and Alan Krasnow. Queen" contests, is the new 1956 Queen, crowned Saturday night (Miss Rheingold) Merritt, J. A. (14) in finals at Empire Rollerdrome, 200 Empire Boulevard. The 16th annual running attracted Koch of Dumont, N. J. 400 girls for elims a week earlier, with 70 selected to come back to Montgomery Ward, plans to take be judged on the big night by WINS-WCBS Rock 'n' Roll king Alan Freed, WINS Kashbox Quiz of Bermuda" sometime in June or



200 pr. Used Clamp Skates . \$2.00 pr. 200 pr. Used Clamp Skates. 3.00 pr. 1000 pr. Used Clamp Skates 3.50 pr. 200 pr. Used Shoe Skates. . 5.00 pr. 700 pr. Used Shoe Skates . 6.00 pr. Bonny's Hug-Me-Tights. . \$10.50 dz. **Bonny's New "Princess"** Line Skating Skirts. 24.00 dz. up **Authorized Distributor for** Write for price list. "CHICAGO" Va down, ROLLER SKATE CO. JACK ADAMS & SON, INC. 723 MORRIS PARK AVENUE BRONX 62. NEW YORK SYcamore 2-1110, 1111 WANTED

BRROKLYN --- Blonde Jean disk jockey Stan Burns, and Bar-Elims were handled by Hillie skate writer Bill Love and "Skating Reporter" ed and publisher Vi

> The new Queen, a secretary for her prize cruise to Bermuda aboard the Furness Line flagship "Queen early in July. She also received a pair of Chicago Gold Medalist precision skates, a Bulova wristwatch and the Durante trophy. Girls down to sixth place received Bulova watches and seventh to 12th were gifted with Chicago-Hyde ball-bearing skate sets. Miss Chepak skates at Empire.

With low score the best, the Chepak girl showed 11 points Park Hotel, Newark, to which all against 13 each for runners-up Barbara Henning, Empire, and Gale Grant, Gay Blades. Miss Henning received the nod for second because one judge had cast a first-place ballot in her behalf. Joan Eckert, of Wal-Cliffe, who Arena, 15; Bladensburg (Md.) finished fourth, also received a single vote for the top honor.

Other prize winners were Inez Evequoz, Mineola, fifth; Pat Trimble, Empire, sixth; and the 7th to 12th group, consisting of Nancy Angelet, Eastern Parkway; Carol Dery, Bay Ridge; Shirley Dobek, Empire; Barbara Grossman, Empire; Pat Norris, Bay Ridge, and Mary Ann Stevens, Empire.

## THE BILLBOARD

some of the chain's clubs are more experienced, AOW has devised a handicap system in order to give each club a chance to win the trophy. It is based on the number of entries from each club. From each contender's past experience the potential number of points he may earn is determined, and from this a handicap is applied to each club. Levittown, with little or no competitive experience, had a high handicap of 65 per cent this year, but to everyone's surprise walked away with the meet, with or without handicap.

First held in 1941 and consisting only of dance skating, the contests have shown steady growth so that today they cover every phase and every division of roller skating. The present trophy of sterling silver was the fourth donated by AOW. It was new in 1955. Capitol Skating Club, Trenton, N. J., holds one leg on it for winning in that year. Three previous trophies have been retired because three legs were won by the same club.

Climax of the championships was a dinner-dance held at Military competitors are invited as guests of AOW.

The Levittown club, with handicap, had a net total of 41.35 points. It was followed by Paterson (N. J.) Arena, 15.3; Alexandria (Va.) Arena, 13; Twin City Arena, 12.2; National Arena, Washington, 11.5; Capitol Arena, 10.36; Mount Vernon (N. Y.) Arena, 10.35; Boulevard Arena, Bayonne, N. J., 9.3, and Hackensack (N. J.) Arena, 3.

### **Bonenberger** Skatery Enrolled by RSROA . . .

ALLENTOWN, Pa .--- Mr. and Mrs. Joseph Bonenberger, proprietors of Arena Gardens here, an-

### PARKS-KIDDIELANDS-RINKS

**MYSTIC ISLANDS AMUSEMENT PARK** WANTED WANTED WANTED MAJOR RIDES, KIDDIE RIDES: CONCESSIONERS, ALL TYPES; FASCINATION. SQUAWK RILEY, PHONE ME;

59

All Concessioners formerly Million-Dollar Pier contact me on location or office. Location 100 per cent. Biggest thing that ever hit the Jersey coast. Plenty advertising. Excursion by boat from Atlantic City.

VERY IMPORTANT.

### PHONES: AXTELL (N.J.) 6-2425, PLEASANTVILLE (N.J.) 2663-W. **GEORGE J. COSTELLO**

## LOUIS WISH

Wants all people who were to be with him in Virginia Beach, Va., to come to White City Amusement Park, Worcester, Mass., instead, due to fire at Virginia Beach Park. Can use some good Hanky Pank Agents here for long season. You can make real money.

### Write me at White City or Call PLeasant 6-6437

SUNSET BEACH PARK -ALMONESSON, NEW JERSEY

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SUNSET BEACH AMUSEMENT CORP. ALMONESSON, N. J.





CIRCUSES

MACON, Ga. -- Franco

Richards, owner-manager of

Ring Bros.' Circus, revealed

on a visit here that his show

will make a 1,400-mile jump

in June to reach new territory.

Port Jervis, N. Y., to Mid-

Western Canada. It will be

one of the longest motorized

Show is presently contracted

"Too many shows are going

thru the Carolinas and to New

York State via Eastern Sea-

East to New England," Rich-

ards said, "so we are going to

make a long jump on a Sat-

urday, Sunday and Monday

to start a tour of Western

Ring show is currently in

Georgia, playing stands near-

jumps on record.

board States.

Canada."

by.

He is planning to jump from

### THE BILLBOARD 60

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Communications to 188 W. Randolph St., Chicago 1, III.

## NIGHT TURNOUTS BIG RING SKEDS 1,400-MILE FOR KELLY-MILLER JUNE JUMP

## Hugo Opening Produces Sellout; Ideal Weather Aids Early Stands

Miller Bros.' Circus chalked up a short talk and present awards to good post-opening business after some of their personnel. In addiits Hugo, Okla., bow Sunday (22). tion, workers received handful of The premiere showing scored a full coupons worth five cents at shows matinee house. Nights since have and concessions on the grounds. been strong, afternoons so-so.

istered a slim matinee but a straw for-life; trapeze and ladder; baby house at night. Greenville, Okla., bulls; trampoline and wire walker; played on Tuesday, had a light big and little bulls and Chevrolet afternoon crowd, while Paris, pitch; ponies and bears; wire walk-Okla., chalked up two big turnouts, er; Alphonse Loyal, resinback; on Monday (23). Weather has bulls; chimps and dogs; Grace Mcbeen excellent.

The night show here was fortified by the sale of 1,500 reserved seat tickets to a local manufacturer,

## **King Reports Tide Turned**

BECKLEY, W. Va .--- The Eastern unit of King Bros.' Circus began to adopt winning ways last week after a dozen days of mixups and mishaps, Floyd King, day (27).

King reported that four new trucks had been delivered which solved the transportation situation, and a new top was scheduled to arrive from the Norfolk (Va.), Tent & Awning Company on Saturday (28) to replace the one destroyed by fire. According to King the tide turned at Staunton, Va., Monday (23) where strong business resulted. He also reported sizable takes at Lexington and Radford, in Virginia as well as a good day at Bluefield, W. Va., Thursday (26). Prior, to that week, the mishaps and board of the Fredonias as well had continued. At Dublin, Vu, as for others who have observed the show, which operated sans a the picket lines. Their props are top, pulled upward of 1,000 in the afternoon and 25 per cent or less that night. No animals were on the lot until the night and the sponsors - the Kiwanis Club - offered refunds to ticket buyers. At Abingdon, Va., on Thursday (19) the matinee was canceled and the night show-which started at 10 p.m.-went off with the aid of auto and trucks lights as the light wagon had been left mudbound in Erwin, Tenn. The one late afternoon performance went off to seats that were 25 per cent filled.

CARLAND, Tex .--- Al G. Kelly- | who used the intermission to make

Performance, as caught at Paris, Stand here Wednesday (25) reg- was: Spec; Alphonse Loyal, slide-J .osh, trapeze and web; Liberty horses; wire walker; Shirley Logan,

heel catch; menage; Alphonse Loyal, juggling; bulls. Chief Keys and Tillie are featured in concert.

Charles Cuthbe:t is band director and announcer.

## **R-B Turnouts Off; Fredonias Pull Out**

NEW YORK --- Off at a there. Press reception bids to be healthy clip during the early part good this year, following a bit of owner-manager, reported here Fri- of its Madison Square Garden run, static caused over the 1955 cut in Ringling business slackened some press passes. Both the Globe and

lost the services of the center ring advance feature work. In recent man Brothers, hand balancing; No. 19. The Fredonias, five-person Risley group, dropped out last weekend after conferring with the American Guild of Variety Artists (AGVA). It is the first performing group to refuse to cross the picket lines since they were thrown up April 6. They are staying at the Washington and Jefferson Hotel here while the union seeks work for them.

## Mills Crowds Okay Following Big Bow

ALLIANCE, O .--- Mills Bros.' | Amazing Victor, slack wire; Amaz-Circus ran into some good, some ing Leahy, contortion; jumping so-so business following its bow horses; Namedils, high perch; Wonat Jefferson, O., Saturday (21), derous Renoso, traps; Astounding which drew an overflow matinee Victor, traps; Mills Bros.' elephants crowd and a half house that eve- worked by Virgil Sagraves. ning.

Stand here Tuesday (24) was urt by rain and two quarter by rain and two quarter Mishaps Hurt hurt by rain and two quarter houses resulted, At Hubbard, O., played Monday (23), the big top was nearly full for both performances, despite cold, rain and snow. Show experienced some trouble in getting up due to the soft ground but both performances went off on schedule.

The opening at winter quarters was featured by the usual big turnout of circus fans, with over 100 at supper as guests of Jack and Jake Mills.

Performance opened with the spec, followed by Carlos Carreon, cowboy turn. Next in line were the Bakers and Droguetts, juggling; ponies, Edmith and Sandor Beketow; Bluey Brazon, Flying Rudis and Kathie O'Reilly, ladders; Miss Rita, Miss Beketow, dogs; Four Lindners, acro; Victor Gaonan, casting; Lorries, trampoline; Condona, Pat McMurray, Chano, cloud swing; Count Beketow, equestrian; Millets, pyramids and acro; Seven Hungarians, unsupported ladders and Risley; Rudis, juggling.

Count Beketew, Paul Nelson, what this week and the show also Herald are sending men down for Jinx Adams, equestrian; Linder-

# **Beatty Biz**

POMONA, Calif .-- One worker was killed and another seriously injured in less than a week on the Clyde Beatty Circus.

Andrew Grotzky, of Grand Island, Neb., was killed when the show played Hemet Wednesday (18). He was apparently kicked to death in the menagerie by an elephant, the coroner's office in Riverside County reported. An autopsy was performed.

Clifton J. Hartson, of Sun Valley, Calif., was reported as "improving but still in poor condition" from a broken left shoulder and head injuries sustained when a wagon tore loose from a flat car as the train was moving into Santa Monica for a two-day stand on Saturday (21).

The accident delayed the first days' matinee until 4:15 p.m. with the show getting only a quarter house. The crowd for the evening performance picked up to a half house. Sunday's afternoon performance was near capacity. That evening the show pulled only a quarter house. A 4:20 p.m. matinee in San Pedro Tuesday (23) pulled a quarter house with about a 70 per cent capacity that night. Business in the evening was heavy on the blues with some of the reserves being thrown into use. The show played here Wednesday (25) with nearly capacity houses for each performance.

AGVA said it is paying the room

reportedly out of the Garden and possessions also off the show train. Within the Carden, attendance has fallen off beyond the normal Monday-Tuesday night decline. Matinees, however, are holding strong and none has represented less than \$20,000 at the gate. Ringling at this stage of its New York stand usually pulls \$35,000-\$40,000 as its cut for the two shows at mid-week, but this week the show was trailing this pace.

**Boston Outlook Good** Boston's dates are May 15-20 and mail-order sales are under way

## 148G GROSS:

## Hamid-Morton Racks Up **Pittsburgh Powerhouse**

ton Circus racked up a powerful \$28,000 increase in the gross for its stand under Shrine auspices here. Manager Bob Morton reported his outfit grossed a record \$148,000 this time, compared with \$120,000 for last year's show. Pittsburgh has the largest Shrine temple.

Morton laid most of the credit to a new location. Last year at 4.200-seat Duquesne Gardens the Shrine circus got only one full house. In the Armory here this year, Hamid-Morton played to ca-

PITTSBURGH --- Hamid - Mor- | pacity 6,000 every night, with turnaways on Friday and Saturday nights. Afternoons were packed.

Will Repeat in '57 Since Duquesne Gardens is to be torn down, the Shrine expected to skip its circus next year, but according to Morton, the Armory's results have prompted them to stay in the game in 1957. After that, the proposed new Pittsburgh arena should be available. Dates for the 1957 show are to be March 25-30, earlier because of Easter's timing. Altoona, Pa., business probably (Continued on page 61) the Police Circus.

attraction in its acrobatic display, days John Staley, Paul Eagles, and Great Greco, finger stand; Schmitz Harry Davies hit Boston regarding Trio, ladders; Renoso Trio, triple food, billing, and publicity, and traps; Jinx Adams, 10-horse hitch;

(Continued on page 61)' Rebecca Droguett, barrel kicking;

## Leonard Opener Draws Well Despite Weather

LONDON; O .--- Leonard Bros.' | the Townsends. Next was a clown Circus opened here Saturday (21) that evening.

Altho a rehearsal was not possible due to persistent rains prior to the opening day, the first performance of the Arthur (Hard Times) Leonard-owned organization went off smoothly.

Program included the grand en try followed by cradle trips with

number; Delores Dogs and Roy's to good business despite low tem- Dogs; Barton's Mechanical Riding peratures and high winds. After-|School; clowns; Margie Leonard noon performance saw the seats 75 and Priscilla Townsend, swinging per cent filled and a half house ladders; George Barton and Miss Wieks, menage horses; Locks, revolving ladders; De Winn and Company, wire; Theresa Morales, heel and toe catches; Roy Bible's chimps; clowns; Barton's Liberty horses; Miss Margie, Torchy Townsend and Theresa Morales, web; Wenster and Priscilla, and Mauricio, juggling, and Hugo Schmitt and his mixed animals.

Show is using the 70-foot round top with one 40 and tw. 30s that toured with the Fred J. Mack Circus last year. Some of the trucks also came from that show. Four

## Okla. Okay For Hagen

STILLWATER, Okla .--- Hagen Bros.' Circus, after opening to a good turnout Friday (20) in Shawnee, drew fair to good crowds the next several days.

At Edmond, Okla., its winter base, business was fair. Monday (3) matinee here in Stillwater was hurt by chilly weather and less than half the seats were filled. That night a windstorm lashed the lot and tumbled temperatures but another half house was out to (Continued on page 61) see the show,

## Maley Unit Tabs Good Crowds in Cold

NEW ALBANY, Ind.---The Arprevious Shrine attendance records. nold Maley-operated Eastern unit Final day's business included a of King Bros.' Circus continued to

Despite rain here Wednesday ported in fair condition after  $a \mid (25)$ , the performance was viewed fall on Saturday (21) in which she by nearly a full tent in the aftersuffered multiple fractures of the noon and a slightly smaller turnout pelvis and a broken wrist. The at night. An overflow was regis-Aero-Stylites, Kitten and Gabby tered in Campbellsville, Ky., for top.

16

5

Altho temepratures fell into the low 30's at Glasgow, Ky., the previous day, two strong turnouts vere counted, and Galaltin, Tenn., played Thursday (19), came up with two three-quarter houses.

Publicity given the difficulties encountered by the Floyd King-operated King Bros.' Circus in recent weeks, hurt the Maley stand at Columbia, Tenn., Wednesday (18). As a result, seats were about halffilled for both shows.

Leonard Allen, of the Side Show staff, was hospitalized in Columbia.

**Rink Wright** Hits New High At Omaha Date

OMAHA --- Aided by the addition of one day to its run, the Rink Wright Circus closed its seven-day stand here Sunday (22) in City Auditorium after breaking all

better than full house at the mati- rock along on a good-business basis nee and a three-quarters at night. last week despite low temperatures Emily Greenwell, performer in and some rain. Craighton and Juanita, was re-Wendt, went from here to St. Louis the Saturday (21) matinee while to fill in for the Greenwells at the night crowd nearly filled the



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## THE BILLBOARD

## ANIMALS FOR SALE

Elephants: Camels, double humps; Llamas, Nilehai Antelope, black buck; Chimpanzees, Leopards, Pumas, Lions all sizes, Monkeys all types; Sloth Bears, Malayan.

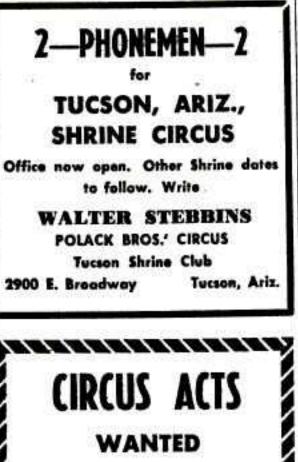
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Acts of all kinds to open middle of May in South America. Answer

## UNDER THE MARQUEE

with Leonard Bros. . . . Don Rey and Jimmy Goff will play organ and drums for Tom Packs' Western unit. . . . Jack LaPearl, who schools in a police safety program. clowned with Beatty until last week, goes with Clyde Bros. again.

Tommy Sales, acrobatic clown, recently finished a prolonged engagement at Papa Canastrelli's Circus Restaurant in Sarasota, Fla. ... Bert and Corinne Dearo have Western, is spending all he spare kept busy since closing with Orrin time practicing on the slack wire. Davenport in Columbus, O. The duo went to New York and then to Nashville for the Frank Hildebrand KC Circus. Future bookings include the Shrine Circus at Des fore joining Tom Packs at Texas Moines and then to Buckeye Lake, City, Tex. (O.) Park for May 27-June 2. The Dearos are sporting all new equip-

Leonard Opener Continued from page 60

new trucks and a light plant have been added to the Mack equipment. The old Mack ticket wagon | show. was sc, and a new semi-trailer ticket office wagon built in quarters by Carl Townsend. A new 35 KVA light plant was delivered here to quarters just before the opening. All trucks are painted yellow with blue and red lettering.

Jack Berson has three concessions on the midway in addition to his grab stand. Slats Beason, for mer purchasing agent on the King business recorded to this point, he show, joined the concessions department and is operating the midway lunch stand. Altho the Side Show was not completely framed for the bow, a new banner line has been received and the unit will be Troupe to lay off and they have 60-foot top. Hugo Schmitt is op- Eriksons.

Slats Beeson has the concessions | ment this season. . . . Kokomo the Clown scored a front-page picture in The Evansville (Ind.) Courier and Press, where he was working

> Paul Bejano recently arrived in Hope, Ark., for the opening of Shop-O-Rama Shows. Reports that he'll not be with Tex Carson Circus as previously announced. . . Branda Jones, web girl with Polack ... Following his close with Orrin Davenport at Columbus, O., Jeff Murphree visited Dunn's Miniature Circus in Dothan, Ala., be-

Charles Sanches, veteran billposter currently working in Stockton, Calif., writes that he recently cut up jackies with Glenn Booth, of the Beatty Circus, when the latter brought his billing crew into Stockton. Sanches helped for the May 3 showing of the Beatty

## Hamid-Morton

Continued from page 60

will be up, Morton said. Afternoons were sold out in advance, and the sale was up. From Altoona, Hamid-Morton enters Canada, with a substantial increase in said.

Beverly Lang's injuries include a chipped heel bone and that requires a cast, Morton said. This made it necessary for the Lang in operation soon under a 40 by been replaced by the Sensational





CIRCUSES





## **FAIRS-EXPOSITIONS**

THE BILLBOARD

62

Communications to 188 W. Randolph St., Chicago 1, Ill.

MAY 5, 1956

## N. Y. Fairs Study **Possible Mergers**

## Syracuse Confab Prompted by Aggie Dept. Aims at Creating Regional Events

ibility of merging some of their Fair. events into regional fairs.

The meeting resulted from Commissioner of Agriculture Daniel J. Carey's offer to assist any of the county fairs desiring to merge into regional fairs. The meeting was called by Dan C. Frederick, Schenectady, a director of the Albany-Schenectady-Greene County Fair, Altamont, who is chairman of a committee representing the New York State Association of Agricultural Fair Societies. The meeting was held at the Onondaga Hotel.

As a convenience to the committee, the Department of Agriculture and Markets assembled questionnaires returned by the fair societies. The questionnaires sought information on which fairs are thinking of combining, where the combined fairs may be presented and fair men's observations on such mergers. The results were to be made known to the general meeting. Fair mergers were the only subject on the agenda.

**Committee Members** Serving with Frederick on the committee are Robert S. Turner,

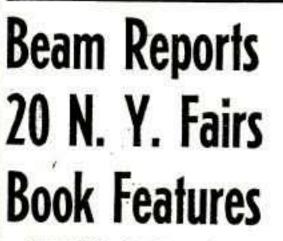
SYRACUSE, N. Y .--- Represen- Chemung County Fair; George G. tatives of the State's 46 courty and Sipprell, Erie County Fair; J. Robtown fairs met here Friday and ert Lynch, Lewis County Fair, and Saturday (27-28) to study the feas- John D. Meyers, Wayne County

> Appointment of the committee by Edward L. Hardeman, association president, resulted from the suggestions made by Commissioner Carey and his assistant, Paul Smith. Carey told the fair men at their winter meeting that the department had received inquiries relative to the combining of some smaller fairs to form larger fairs serving wider areas. He said that initiating action should come from the fairs themselves and that his department would help in any way that it could. Carey and Smith left no doubt that the department would favor such moves.

Approved fairs receive a maximum of \$10,000 annually in State aid. Floor discussions at the winter meeting indicated that merging fair societies would be able to retain and pool the funds they received from the State, thus doubling, or tripling as the case may be, the amount of State funds a single event would have available for the payment of premiums.



Both the State Democratic and Republican organizations decided to pass up their traditional big days because of conflicting dates with national conventions, Stillman J. Stannard, State Agriculture Director, announces.



GOSHEN, N. Y.--Eleven New York fairs have contracted complete grandstand programs thru Ward Beam Associates, Inc. Seven additional fairs contracted programs for two or more days and two other fairs contracted talent for one day each.

Out of the total of 20 fairs, Beam said that only one was using the same attractions for a full week. The others will get a change of attractions every day or every other day.

Attractions offered by Beam and

## **New Mexico State** Lets Coliseum Pact

## Award Final Contracts for Erection Of \$1-Million, 16,000-Seat Building

ALBUQUERQUE, N. M. -- | delivered and erection is under Final contracts for the new \$1- way.

million coliseum at the New Mexico State Fair were awarded last week by Leon H. Harms, manager electrical wiring, plumbing, public of the annual. The contracts amounted to \$506,538 and will complete the building for use by the fair in 1957.

A contract for the steel work, awarded in June, 1955, amounted to \$353,877, but work was delayed because of a hold-up in delivery of the needed-steel. At present, 15 carloads of steel has been



TOPSFIELD, Mass.--The first annual Sportsmen's and Boat Show registered more successfully than expected, with a total of 32,000 paid admissions and a gross of accounting for a number of the \$16,000. The show was held dates include Gene Holter's Os- April 19-22 at the fairgrounds. Intent is to better establish the location in residents' minds thru making the grounds available for offseason use. Good business was done in boats and fishing equipment, with eight large ones being purchased, ac-cording to Paul A. Corson, fairgrounds manager. Entertainment consisted of archery and flycasting exhibitions, and continuous movies on sports events. Walter Lainik, president of the Danvers Fish & Game Association and show manager, said the show has also been set for next year on April 18-21. Oscar Proud was assistant to Lainik.

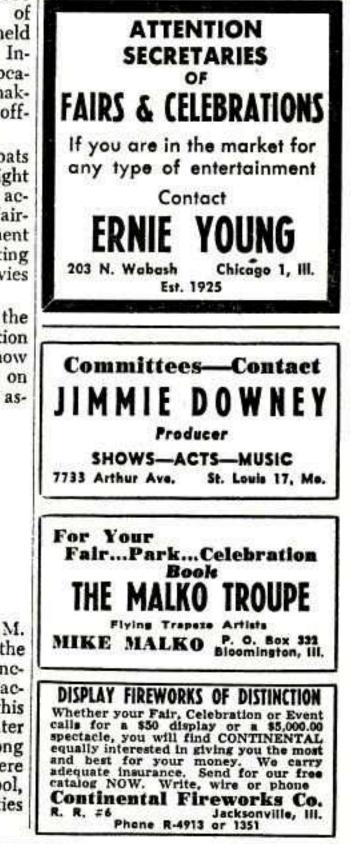
The recent awards include the accoustical roof, insulated siding, address system and other needed constructions.

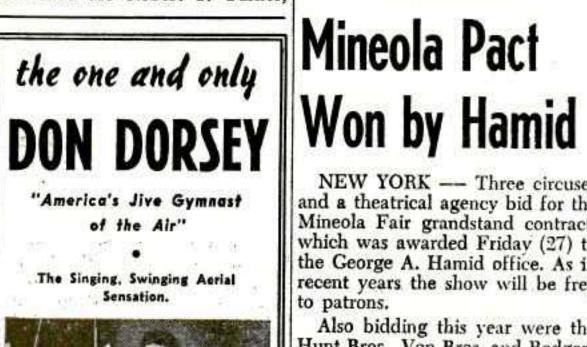
The building, which was designed by Gaylord R. Lewis, fair architect and consultant, will have a clear span rodeo arena 114 feet wide by 260 feet long. Seating capacity will be 16,000.

The new structure is being financed by an \$800,000 bond issue.

## Lethbridge, Alta., Improves Track

LETHBRIDGE, Alta. --- Work will begin soon on a \$1,500 movable fence around the race track infield at the Lethbridge Fair here. The enclosure is needed because of the introduction this year of chuck wagon races at the July 26-28 fair. Efforts are being made to obtain a \$15,000 Federal grant for grandstand renovations. The city will match the \$15,000 if it is obtained.







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NEW YORK --- Three circuses and a theatrical agency bid for the Mineola Fair grandstand contract, which was awarded Friday (27) to the George A. Hamid office. As in recent years the show will be free to patrons.

Also bidding this year were the Hunt Bros., Von Bros. and Rodgers Bros.' circuses.

band.

triches, a rodeo and Joan Brandon, hypnotist.

## Cleveland, Miss., Sets Attractions For Maiden Run

CLEVELAND, Miss. -- The Bolivar County Fair will make its maiden run here, October 8-13, and has lined up a full program of attractions, Leroy Finley, manager, announced this week.

E. E. (Ernie) Farrow's Wallace The Hamid office will provide Bros.' Shows will provide the mid-Albon, high act; Pat Anthony's way attractions, Cavalcade of Calions; Kosmar, cloud swing and nadian Hell Divers will give four wire; Paul Siedel's Wonder Dogs; shows, Slim Rhodes will furnish Capt. Vidbel's elephants; Juvellys, one night show, and Davis Bros.' juggling; Mike Monroe, trampoline; Rodeo will produce three shows. three clowns, and an eight-piece The fair will be held on Highway 61, south of this city.



TOPSFIELD, Mass.---Paul M. Corson, general manager for the Topsfield Fair, has booked "Dancing Waters" as a headline attraction. The fair will be held this year September 2-8. The water show will run for a full week along with the Budweiser Horses. There will also be a daily cooking school, sponsored by the Essex Utilities Company.

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## Calgary to Spend 215G **On Livestock Pavilion**

major step in the \$800,000 expansion program of the Calgary Exhibition and Stampede, Ltd., was reached here recently when a Calgary firm was awarded a \$215,000 contract to add a second floor to the new addition to the livestock pavilion.

The addition will provide dormitory facilities for livestock attendants and space for meetings of the exhibition board and livestock organizations.

Of the \$800,000 being expended by the exhibition board on livestock and administration office expansion, \$300,000 has already been promised by the federal and provincial governments by way of grants.

## **Other Additions Planned**

\$566,000 contract is going ahead. program which will see more than This includes a large addition to 15 outfits in action.

CALGARY, Alta. --- Second | the administration building and the raising of the building level to two full stories, linking up of the livestock pavilion with the administration office, construction of a modern cafeteria and construction of permanent ticket offices to handle the annual stampede ticket sale and events in the pavilion.

Tentative plans have been drawn up for the special Saturday morning performance on the final day of the Calgary Stampede. A new feature will be a chuck wagon breakfast which will be served in the grandstand enclosure between 8 a.m. and 9 a.m. with more than a dozen chuck wagon outfits doing the honors. Also on the program will be invitation sheep dog trails for the championship of North America, the international cutting Other Work on the original horse championship contest and the consolation chuck wagon race



### Communications to 188 W. Randolph St., Chicago I, III.

**CARNIVALS** 

## Strates' Bow Okay Despite D. C. Cold

## Show Sports 2 Major Merry-Go-Rounds, 5 Ferris Wheels, 8 45-Foot Light Towers

WASHINGTON - A weekend | the back. Additionally, the show of weather rounding out the James sported five Ferris Wheels. These, E. Strates Shows' engagement here Sunday night (30) is all that is needed to build a highly successful preem date for the organization, according to Owner Strates.

Unseasonable cold weather, with plenty of moisture mixed in, has held down the expected activity on the Benning Road and Oklahoma Avenue show grounds. But each day's activity has built encouragement for the personnel. Interest has been brisk and spending especially good, even for this civil service town.

The show, which had several weeks of operation in Florida during the winter, looked spic and span and mammoth here despite the absence of practically all concessions. A novel innovation, which will be continued, was the use of two major Merry-Go-Rounds, one in the front end and the other in

## **Giveaway Hypes Moser Kick-Off**

with eight 45-foot light towers, in the process of building thru much of last season but now completed, made for an eye-filling spectacle from a distance.

M-G-R Adds Flexibility

The second Merry-Go-Round, a completely rebuilt and refurbished unit, is the fulfillment of a plan Strates has had for several years. Altho not mentioned, the availabity of a second Merry-Go-Round on a show of this size opens all kinds of opportunities for the shuttling, or splitting, of equipment as the need arises.

The light towers attracted considerable attention. Six of the eight are built on wagons. The other two, added later, rise from eight-foot bases on the ground. These lend themselves to a variety of uses. Their portability will make it possible to extend the midway at a fair or to light parking facilities, without removing power wagons from their needed proximity to shows and rides.

Major units included a Twister, Scrambler and Roundup. Strates said the show and ride units would probably make up at least half of the money lost thru the absence of concessions. He said this proportion of the money not spent on the front end would probably show on back-end grosses, especially since rides are popular here. The show will operate thru Sunand ride tickets were used in giv- the final weekend figured to be good. The show has an excellent start on its calendar year. Its dates in Florida were reported the most lucrative since the show played its first date there in 1949. The show will tear down here Monday and open in Wilmington, Del., for two weeks on Tuesday (1).

## ADDED TO CONN. SHOW RULES MIDDLETOWN, Conn.---

A new State law, the inspection of mechanical riding devices by a qualified city engineer, was imposed on Coleman Bros.' Shows prior to its opening here Thursday (26). The inspection must take place in each new town played. Carnivals showing the State must also secure permits from the State Insurance Commissioner and the State Police, and pass inspections by State and local fire marshals.

## Lagasse Adds Fourth Unit

HAVERHILL, Mass.-Lagasse Amusement Company this season will operate four units and will tour upward of 30 rides and concessions in all, O. L. Wesley, general manager, announced. All four shows will be on the road by late May, he said.

Wesley reported the added unit was necessary due to the increased number of bookings completed this winter. The No. 2 unit, which operates in Western Massachusetts, will be managed by Norman Lajoie.

Two tractors and a new sound truck were recently purchased.

## RIDE INSPECTION Potent Ride Line-Up **Builds Strong Gross** At Okla. City Expo

THE BILLBOARD

## 100G Gross Eyed for Full Eight Days; Hit 30G Take on Whopping Kids' Day

Southwest American Exposition, a new event, which opened Saturday (22) for a eight-day run at the Oklahoma State Fairgrounds here, provided strong patronage for were Buster Wilson's Scrambler, rides.

expo, the combined ride and show gross was \$70,000, and indications were that even with some bad weather the final two days that the take would top the \$100,000 mark.

The rides snared the lions share of the business. The rides were supplied by Don Dowis, owner of the Dowis Sky Wheel, and A. G. Osborne, his brother-in-law, who is manager of the Forsythe and Dowis rides. The combination supplied some of the shows, several others having been set in by the expo management.

### **32 Rides Operate**

No fewer than 18 major and 14 Dowis and Osborne in addition kiddie rides were in operation. In- had one of Osborne's three "Danccluded were a Rotor, owned by the ing Waters" units and two Fun-

OKLAHOMA CITY - The | Velare Brothers, and the Dowis Sky Wheel. Besides rides owned by Forsythe and Dowis a number of rides were booked in. Among these Harry Mamche's Twister, McKay's Thru Friday (27), sixth of the Dodgem; Round-Up and Spitfire, owned by the Shamrock Shows, and Tio Zacchini's ride.

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Shows by contrast were weak numerically as well as in quality. Expo management in contacting the Dowis-Osborne combination had specified that they wanted few shows and mainly shows with an appeal unlike that of traditional midway shows. Thus, an Indian show, produced by the University of Oklahoma and a Negro spiritual song show were in the line-up. Other units were a Wax Show, depicting outlaws of the Old West; musical museum, featuring old-time musical equipment, and a Snake The ride line-up was powerful. Show brought in by the expo. houses, one owned by Forsythe and Dowis, the other by Tio Zacchini. Of the shows, the Snake Show and the Outlaw (Wax) Show were reported as getting money-winning takes. The Wax Show, owned by Mike Carmichael, is to tour with the Royal American Shows, joining at the Memphis Cotton Carnival. No games concessions were in ager, was well pleased with the way Osborne and Dowis handled the midway operation and volunteered that the expo should have asked for shows traditional to a midway. He also said that the midway would have held people longer if some games had been in operation. **Big Day for Sky Wheel** Biggest day on the midway was Friday (29), State Kids' Day, and (Continued on page 66)

.

## At Great Bend

GREAT BEND, Kan.-Despite cool weather, sizable crowds, hy- day night (29) for its second full poed by a bicycle giveaway, turned week-end. Fair weather prevailed out for the opening of W. W. last Saturday and Sunday (21-22) Moser's Central States Shows here and business was good. The wealast week. Stubs from the gate ther was fair on Friday (27) and ing away the bike.

Exceptionally good weather the last week in Hazelton, Kan., winter quarters helped to get the finishing touches on all rides and equipment. Fluorescent lights have been installed on all rides except the Merry-Go-Round and twin searchlights have been mounted on a semi-trailer.

Mike Miller has a new front on his "Club Bourbon" show and did strong business on opening night.

New to concession row this season are Lee Haywood with 6; Freddie Kuhn, 3; James Goree, 3, and Scoby Moser, 4. Beaver Thomas has the cookhouse and grab. Re-Miller, 5; Dock Steinbeck, 4.

Route will be little changed from last year, with most fairs rebooked for 1956, Moser reported.

**RAS to Hit Rails** May 7 for Opening

TAMPA-The Royal American the show was in quarters. Change Shows will hit the rails Monday, to steel wheels will add to the speed operation in line with the expo's May 7, arrive in Memphis two days and safety of the train, Sedlmayr policy. Jimmy Burge, expo manlater and open on the city streets noted. for the Memphis Cotton Carnival

Included in the train will be two all-steel Pullmans, which were completely overhauled during the winter months.

### **Change Twister**

The Twister has been changed over to the hydraulic lift system to speed up setting up and tearing down of the ride. Earlier the show's four Ferris Wheels had been changed over to the hydraulic lift method.

Notable among other winterquarters accomplishments was the over-haul and redecorating of an old German organ purchased this winter by the show. The organ has 17 hand-carved angels, musicians and other figures as adornments, and Sedlmayr plans to feature it in the show's kiddieland.

When acquired the organ was badly in need of work. Robert Wicks, the show's artist, supervised the overhauling, rebuilding Tony Crescio, a specialist at organ work, was brought in to repair the workings and he will travel with the show to assure its perfect operation.

C. J. Sedlmayr Sr. supervised the The public appeared hungry to winter-quarters activities. Wallace get out, Coleman said. All units Cobb, trainmaster, and his aid, Ray Milton, directed make-ready of the train.

> John Quinn and Jack Essner will open their bazaar units in the from the lot Philadelphia area May 2. The two units will be combined after a week of church dates to make

## **4-Inch Rain Floods** Empire At Taft, Tex.

TAFT, Tex .--- Jack A. Barnes' Empire State Shows was smacked by a 14-inch rainfall here Sunday night (22) that left close to four feet of water on the lot and flooded many of the house trailers of the personnel.

There was two feet of water still standing on Tuesday (24) and the rest of the stand-originally scheduled to run thru Saturday (28)-was canceled.

The deluge, which almost reached the proportions of a flash flood, washed away parts of the concessions and some lumber was found as far away as three blocks

Rides, shows and equipment were torn down at midweek and preparations were being made to move over the weekend to Seguin, Tex.,

## Spending Increase Seen MIDDLETOWN, Conn.-The some 1,000 persons paid their way turning to the front end are Blackie Coleman Bros. Shows got off to an excellent season's start on its own lot here Thursday (26) despite unseasonably cold weather.

Coleman Opener Okay,

Owner Dick Coleman said that

Weather Clobbers Vivonas' **Opener; Second Week Better** 

LEIPERVILLE, Pa .- Turnouts which set in after the matinee to at this date have been better than spoil the night business. Sunday usual for Amusements of America, providing a welcome change after the opening week in Lexington Park, Md. Latter date was hurt by rainfall and cold weather, it is on Monday was okay except for in the front and back end got exreported. Show moves to Bedford, rides, and weather was cold the ceptionally good grosses in view Pa., from here.

Attendance in Leiperville, planned as a two-week spot, is up of the engagement. John and an estimated 20 per cent altho Marie Vivona's youngster, An- only good weather over the weekspending is about the same as before. New Stars of Tomorrow front built by Don Crawn and John Dempsey, is proving popular

afternoon had also been charted but was rained out. There was some night play. Ladies' night balance of the week.

Saturday (23) was the best day thony, got out of their trailer be- end periods was needed to give fore they awoke Thursday morning the show an excellent start. and rambled around the trailer park. A hectic search ended when considerable work that had been

thru the gate even tho cancellation was considered for a time as temperatures tumbled after sundown. Per capita spending was reported excellent and above that of last year.

Saturday, May 12, Owner Carl J.

Sedlmayr announced at winter

The train will move on all-steel

wheels, all of the old cast iron

wheels having been replaced while

quarters here last week.

Altho the sampling period was insufficient to forecast season results with any degree of confidence, Coleman said it was suffi- and decorating of the instrument. cient to strengthen his pre-opening hunch that the year would be a big one and at least as good as last year, if not better. Last year, he noted, was an excellent year for his organization.

of the slim crowd,

The date includes two full weekends and Coleman said that

The equipment reflected the Opening in Maryland on Satur- he was found behind the wheel accomplished in winter quarters ready for the Ringling Circus to play the Cinco Da Mayo cele-



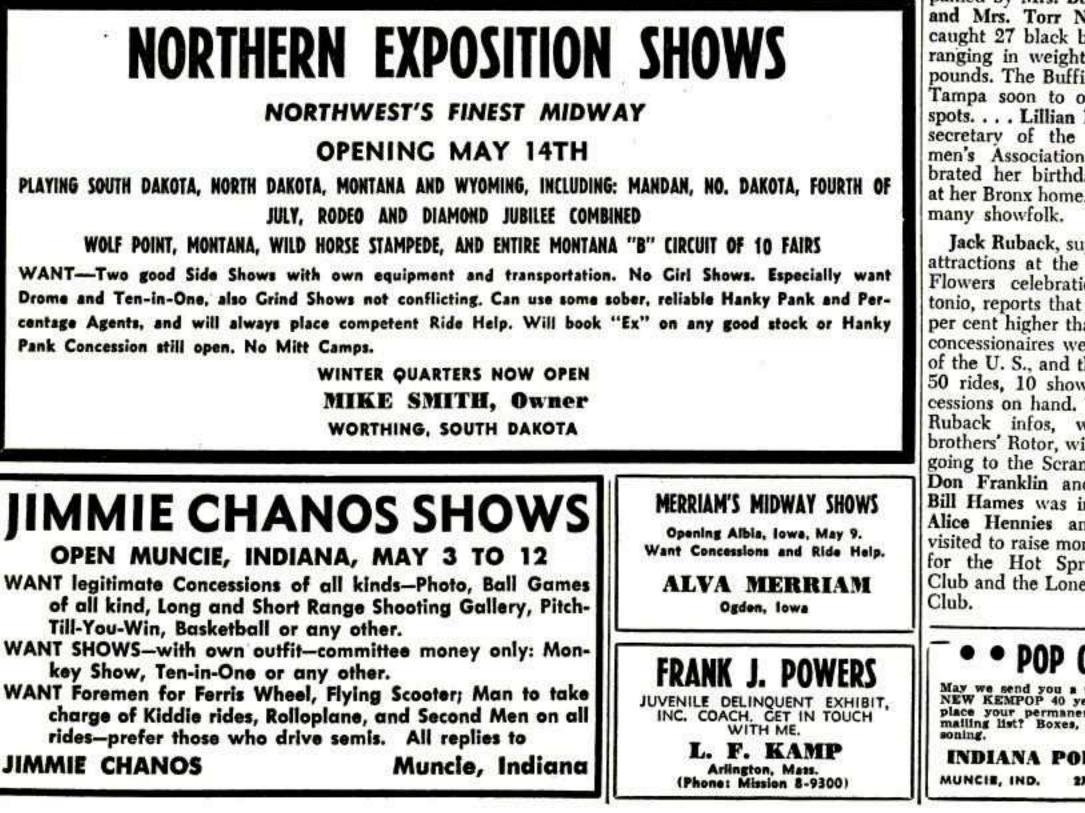


## The Strongest Route of Any Nine Ride Show in Midwest

Opening Decatur, Neb., Centennial, May 3-4-5-6, then first on every spot we play. So. Sloux City, Neb., City Park; Vermillion, S. D., on streets; Rock Rapids, Ia., uptown; Sloux City, Ia., downtown. These are followed by two and three spots per week. All Celebrations, FORTY-SIX in all. Closing Red Oak, Ia., State Firemen's Convention, Sept. 17, 18, 19, on Main Street.

If you have Hanky Pank Concessions and can move it and up on time, the privilege is right and we won't overload. We move on location May 1. Openings for several Hanky Panks, Cork Guns, Roman Targets, Slum Spindle, Novelties, Bumper, High Striker, String Games, Photos, Age & Scales, Fish Pond, Basket Ball, Glass Pitch and others. RIDES: Will book Roll-o-Whirl only. For Sale—Nissen Trampoline, std. size, nylon webb bed, airplane-type shock cords, car rack, cheap, \$150.00. SHOWS: Will place any.

All replies GEORGE W. NELSON, Owner-Manager, as per route



person batoned the group.

Mrs. Sadie Emswiler is confined to a Taylor, Tex., hospital with pneumonia but is reported on the mend. . . . Harold Wetherbee pens that he and his bride, the former Sarah Underwood, will be with the L. J. Heth Shows this season. He'll have the two gal shows, while Mrs. Wetherbee will operate a concession. Harold has kept busy this winter servicing juke boxes for a Birmingham distributor, while his wife worked at the Dinkler Tutwiler Hotel there.

Bob Buffington, gift shop and concession op at Virginia Beach, Va., reports big results on a fishing trip to Crystal River, Fla. Accompanied by Mrs. Buffington and Dr. and Mrs. Torr N. LeVines, they caught 27 black bass in two days, ranging in weight from 2 to 111/2 pounds. The Buffingtons will leave Tampa soon to open their beach spots. . . . Lillian Elkins, long-time secretary of the National Showmen's Association, recently celebrated her birthday with a party at her Bronx home. Guests included

Jack Ruback, supplier of midway attractions at the recent Battle of Flowers celebration in San Antonio, reports that his gross was 15 per cent higher than last year; that concessionaires were from all parts of the U.S., and that he had about 50 rides, 10 shows and 200 concessions on hand. Top money ride, Ruback infos, was the Velare brothers' Rotor, with second honors going to the Scramblers owned by Don Franklin and Jimmy Byers. Bill Hames was in with 10 rides. Alice Hennies and Chuck Moss visited to raise money, respectively, for the Hot Springs Showman's Club and the Lone Star Showman's



May we send you a free sample of the NEW KEMPOP 40 yellow or white and place your permanent address on our mailing list? Boxes, bags, salt and sea-

INDIANA POP CORN CO. MUNCIE, IND. 27 years in business.

or 60 children; Lerol motor, 4 cyl. \$1,850.00. Portable Dipay Doodle or Lindy Loop, Spillman make, seats 32 adults or 48 children; Allis-Chalmers 4 cyl. motor, A-1 portable, \$2,150.00. Grunner Chairplane, seats 24, Hercules 2 cyl. motor, A-1, \$800.00. Ocean Wave, seats 36, no motor or clutch, \$450.00. Kiddle Chairplane, seats 12, no motor, \$185.00.

C. H. TOTHILL Box 33, Olcott, N. Y. Ph. Newfane 9417





Capable of operating Alligator Show, No grinding, all tape recording. Must be neat, sober and licensed semi driver, A good salary plus good percentage and good treatment. Closing Nov. 10. After May 14 address:

**D. REX BARNES** c/e Gooding Amusement, Columbus, O.



Small Carnival, August 23, 24 & 25. Will book separate or as a unit. Estab-lished Fair and Centennial Celebration. New Car being given away. Best deal you've ever had. Call or write

STEPHEN CROCKETT Richland, Kansas Phone 2044



## CARNIVAL WANTED

30 to 40 Concessions, 6 to 10 Rides for September 17 through 22. Would con-sider week earlier. Short local program given nightly. Grounds to be expanded

Itawamba Fair & Livestock Association

H. L. HOLLAND, Secretary Fulton, Mississippi

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### THE BILLBOARD

PETERSBURG, VA.

Petersburg, Va.







### CARNIVALS 66

HURSON

THE BILLBOARD

## MAY 5, 1956

## PAGE BROS.' SHOWS **Opening Springfield, Tenn., May 7**

Have only 7 Still Dates, rest Fairs.

Want Bingo, Jewelry, Lead Gallery, Arcade, Scales, Hanky Panks of all kinds. Hardy Brady wants Agents. Ride Help must drive. Girls for Girl Shows.

SHOTGUN PAGE OR HARDY BRADY Box 244 Springfield, Tenn. Phone 966J



WHEEL FOREMAN. Top pay for topnotch Man. Must drive. Drunks, chasers and agitators, stay where you are. If you can stand better than good treatment and appreciate good equipment, this is it. RICHMOND, MISSOURI CURLEY, LET US HEAR FROM YOU.

> Contact: JOE GAVIN or DUTCH SCHRADER **ROSE CITY RIDES** Lutesville, Mo., this week; Leadwood, Mo., May 7-12.

## Gooding Opens Park, Cold Weather Names New Staffers Greets Manning

ner, Columbus man with some experience in the amusement business, is the newly named assistant manager of Zoo Park, the funspot for Zoo Park and for the Gooding recently purchased by the Gooding Amusement Company. Skinner is in charge of booking picnics. Hal Eifort is manager of the park, which opened Saturday (28) for the season.

Bob Purvis, who has been with the Gooding organization for the past several years, is superintend- in operation the week beginning ent of grounds. Purvis will leave April 23 and a sixth was scheduled the park during the fair season, when he will travel with one of the Gooding, president of the Gooding Gooding units.

Chick Franklin, veteran outdoor

COLUMBUS, O .--- Ned Skin-| show business press agent, is a new addition to the Gooding staff. Franklin will handle the publicity

traveling units. In recent years Franklin publicized motion pictures. Prior to that he pressagented carnivals, among them the James E. Strates Shows and the Hennies Bros.' Shows.

## **Five Units Out**

Five of the Gooding units were to open Saturday (28). Floyd E. organization, said he was more than pleased with the business enjoyed by the units when they were given good weather and reiterated his

As a prelude to the season's opening, Gooding and his wife hosted most of the organization's key people and office personnel at a dinner Thursday night (19) at the Grandview Inn here.

Besides Mr. and Mrs. Gooding and their daughter, Joyce Ann, those in attendance were Hal Eifort; Mrs. Stewart Relyea, office manager and company secretary, and her husband; John Enright, manager of the No. 1 unit, and Dodgem. The stand at its winter Gerald Franz, manager and secrebase will run thru May 5 under tary, respectively, of the No. 2 unit; Charles O'Brien, manager of secretary of the No. 3 unit; Joel

N. C. Opener HIGH POINT, N. C. - The

Ross Manning Shows, which opened their season here April 14, were greeted with cold weather. Business in the face of the weather was fair.

The show opened with a minimum number of rides. Shows included girl shows handled by Jack Chickarelli and Jackie O'Moore. Speedy Hagen manages the Motordrome. Ray Randolph has the cookhouse.

Concessionaires include A. R. (Dutch) Whiteside and wife, Nancy; Mike Roman and Mr. and Mrs. Nelson Wilkins. O'Moore is the new show secretary. Tommy Carson is the legal adjuster. Hank Michalson is connected with the Whiteside concessions and also handles the mail and is The Billboard agent.

## Okla. City Gross • Continued from page 63

the grounds swarmed with moppets. The expo announced that the with 16 rides and six shows in- his wife; Joseph Gaskell, secretary day's gate was 107,000 and that of the No. 1 unit; Mr. and Mrs. the day's midway take exceeded \$30,000.

> The Sky Wheel paced all the midway attractions on that day, grossing \$2,725 at 30 cents per rider.

## WANTED HEEL

Thirty to forty feet tall for display purposes. Condition of seats not Important, but must be in condition to run all the time with no stops. Preferably near New York.

> Suite 1201 60 East 54th Street New York, N. Y. Telephone: PLaza 3-2722

## WANT DROME RIDERS

Can use Riders for long season. Best treatment, good pay. Also have one Silodrome for sale. Good condition. Bargain. Show opens late May.

Contact

EARL PURTLE

7612 Sweet Briar Rd., Richmond, Va.

### FOR SALE

Ell Wheel, complete and good condition, first \$2750.00 cash, send deposit. 32 ft. 2-abreast Merry-Go-Round, factory rebuilt, new wood, scenery, canvas and aluminum horses, ready June 1, \$4500.00, deposit of \$500.00 will hold. I PAY CASH FOR ANY MERRY-GO-ROUNDS, WHEELS AND FACTORY KID RIDES. WRITE, WIRE OR PHONE.

C. A. GOREE

Box SOT (Phone: 167) Azie, Tex. NEW PARKER & SPILLMAN STYLE HORSES FOR SALE, CAST ALUMINUM.

## WANT CONCESSIONS

Can use Stock Concessions. We have Balloon Dart, Duck Pond, Ball Games, Spindle, Coke Bottle, Roman Targets, Floss, Popcorn. Can use Mechanical Show. Opening June 6 at Lexington, Nebr., Plum Creek Days. Excellent route of Celebrations and Fairs to follow. No gypsies.

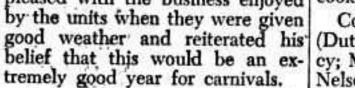
W. A. THOMAS SHOWS P.S.: Want to buy Searchlight and Generator mounted on four-wheel

**Garman Bows** WANTED CIRCUS SIDESHOW MANAGER WITH TALENT OR WHO CAN GET With 2 New TALENT for 100 ft. Top, Banner Line. Must know how. CAN ALSO PLACE A FEW MORE HANKY PANKS NOT CONFLICTING. United Exposition Shows **Major Rides** Belleville, Ill., this week; then E. St. Louis and Alton, III. Sailor's payday, Waukegan, III. On the Lake Front to

EXCELSIOR SPRINGS, Mo .----The 1956 edition of Ken Garman's Sunset Amusement Company bowed here Thursday night (26) cluding a new Rock-o-Plane and American Legion auspices.

were all in top shape as the result of several weeks' work in quarters with a crew of upward of 30 refurbishing and repainting. Big features of the opening stand here, which garnered good space in the local newspapers, were the Saturday kid days with bicycle giveaways as the lure. Staff, in addition to Garman, includes Mrs. Garman, secretarytreasurer; J. T. McManus, assistant manager, and A. D. Duffey and Miss Feye Barnes, publicity and advertising. Travel in Eight States This year's route, which will take the show into Kansas, Arkansas, Iowa, South Dakota, Illinois, Minnesota and Wisconsin, will include Chillicothe, Mo., May 7-12; Fort Dodge, Ia., May 14-19; Mus-catine, Ia., May 21-26; Dubuque, Ia., May 28-June 3; LaCrosse, Wis., June 5-10; Austin, Minn. June 12-17, and Mankato, Minn., June 18-24. Fairs and celebrations in Minnesota will include those at Ro-Paul and Winona. In Iowa at Clindates on the route are at Belle-

Rides, shows and equipment the No. 3 unit; Hap Berkshire, chester, Montevideo, Pipestone, St. ton, Manson, Webster City, Decorah and Monticello. In Missouri, show will play Bethany, Lamar, Dexter and Caruthersville. Other



Geek, Driving Chevrolet panel truck dark blue, orange trim, rack on top; also gray Hudson car, both with Kentucky licenses.

P.S.: Ride Help who drive, come on. No

REWARD-\$25.00-REWARD

For Information as to

the Whereabouts of

J. W. CAMPBELL

An old man, hard of hearing, wears

hearing aid sometimes. Snake or Geek

Show Operator, with skinny Woman as

follow.

boozers.

C. A. VERNON United Exposition Shows Belleville, III., this week.



Kempner, manager of the No. 4 unit; Bert Miner, manager of the No. 5 unit, and his wife; Mr. and

Mrs. William Leisure, manager and secretary respectively, of the No. 6 unit, and Mr. and Mrs. Ray Riffele, manager and secretary re-

spectively, of the No. 8 unit. Also Anna Reed, bookkeeperassistant treasurer; Mrs. Lawrence McCartney, payroll clerk, and her husband; James Wolfe, head painter-artist; George Bouic, superintendent of the machine shop, and his wife; Mr. and Mrs. Ray Gooding, John Gallagan, Mr. and Mrs. William Goutermout, Mr. and Mrs. O. Buck Saunders and Mr. and Mrs. John Lampton.

Dowis said that he has booked the Sky Wheel to work with the Olson Shows at the Illinois State Fair, Springfield; at the Alabama State Fair, Birmingham; with the W. G. Wade Shows at the Michigan State Fair, Detroit; the Upper Peninsula State Fair, Escanaba; Muncie (Ind.) Fair; with the James E. Strates Shows at the York (Pa.) Interstate Fair; at the North Carolina State Fair, Raleigh, and with the World of Mirth Shows at the South Carolina State Fair, Columbia.

The Forsythe and Dowis Shows will open their regular season Saturday, May 5, at North Platte, Neb.

fair and had everyone guessing.

Heavy rain for two days prior to

tating much draining and sawdust.

Weather the first night, Thursday

(19), was fair, despite the cold.

Other concessionaires included

Johnny Weber, George Hartley,

ickey Vacey, Buddy and Betty

Monroe, and J. Sullivan, one each.

Buddy Monroe's new roller coaster

Other members are: Ben Staf-

ford, chief electrician; Hoover

(Culpepper) Byrum, truck and

motor mechanic; Leo Matina, can-

vasman; Roger Jones, show cook-

house; Dutch Kerchner, Merry-Go-

Round foreman; George (Tennessee

Slim) Gillespie, Octopus; Lester

Willits, Chairplane; James Bowser,

Ferris Wheel; Norman Whittington,

Sponsoring Suffolk Elks held a

Mr. and Mrs. Hap Arnold and

fish fry in the cookhouse Wednes-

day night (18) for members and

tl eir son-in-law and daughter, the

Calvin Nelsons, could not make the

opening in time from their Tampa

kiddie rides.

show personnel.

got fair busines opening night.

## SPOTTY WEATHER CURBS VA. GREATER'S OPENER

SUFFOLK, Va. --- Virginia | which changed daily from rainy to Greater Shows opened their season Wednesday (18) with a 10-day stand here. Included in the route the opening mired the lot, necessiwill be a number of celebrations in Virginia, Delaware, Maryland and New Jersey, and a string of fairs in the Carolinas. Going into Pokomoke City, Md., for the April 30-May 5 spot will be a line-up of 6 major and 4 kiddie rides, and 5 shows.

Rocco Masucci, owner and general manager will be assisted by Mrs. Masucci, secretary-treasurer, and William C. (Bill) Murray, assistant manager and general agent. There are eight office-owned hanky panks; others represented among concessionaires are George and Pat Rector, H. W. (Hap) Arnold, Sam Lehman, and the (Betty) Munroes. Joe Mooney has the Cover Girl and Flame Girl revues; also working is the Bill Hoxie Sideshow, the Jungleland Show and an Illusion Show.

Murray states that two of the rides were newly purchased this season.

**Opening Lot Mired** 

Altho postponed to a later date home, but will join shortly with than last year, the opener still could their French fries, string game and

trailer.

**ROCK CITY SHOWS** OPENING MAY 16

Want for 10th Annual Firemen's Celebrations at Cortland, Ill., and all Cela-brations to follow in Northern Illinois. Popcorn, Candy, all Hanky Panks open, one of a kind. Want Wheel and Merry-Go-Round Foremen. Will book, lease or buy Octopus or any Major Ride not conflicting. Will book Pony or one other Kiddle Ride. Write or wire GEORGE ISENHOWER, Mgr., P. O. Box 82, Wenona, III. Phone: 79-R-2.



SHORT RANGE FOR SALE

Built In Ford Walk-In Truck. 2 guns, stock, complete, ready to go. \$500.00 cash.

ED HOLLE 109 No. Sarah St. Louis, Mo.

(Phone: Jefferson 3-8125)

## RIDE MEN WANTED

Ferris Wheel Foreman and Second Man; also Second Men for Tilt. Ride Men for Merry-Go-Round, Ferris Wheel, Octopus and Baby Ride for picnics. WRITE:

MOUND CITY SHOWS 1417 Grattan St. St. Louis, Mo.

### **BELLATONI'S** RIDES

Can place Ride Help for Octopus, Wheel, Chairplane, Kiddie Rides, Rolloplane, Merry-Go-Round; top wages, driving not essential. Boozers and chasers not wanted.

A. BELLATONI 41 Woedbine Ave. News Phone: Essex 3-3161 Newark, N. J.



Preserved-perfect condition. For sale or lease. Best offer.

J. W. WALTERS 22 Walters Lane, Fort Thomas, Kentucky



One Ford Custard Truck, custom body, tiled inside, painted white outside; without machine-very reasonable. A. BELLATONI 41 Woodbine Ave. Phone: Essex 3-3161



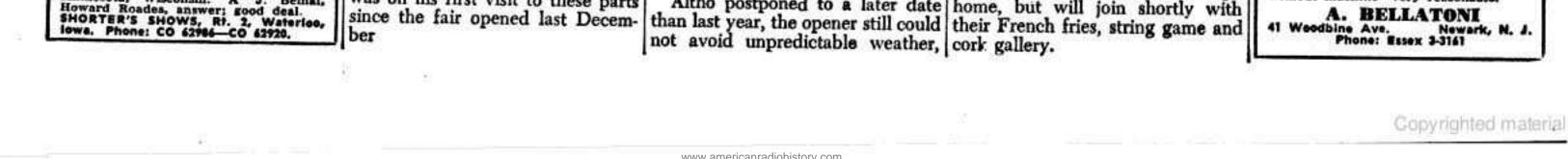
Allen, operator of the fun zone at the Dominican Republic World's Fair, Ciudad Trujillo, reports midway business has leveled off but

and due to return to the Dominican Republic by air Wednesday (24) after less than a week's stay, was on his first visit to these parts since the fair opened last December

Latin Fair

NEW YORK-Bernard (Bucky)

Allen, in New York Friday (20)



THE BILLBOARD

CARNIVALS 67

## **Two Philly Dates Set** For Strates

PHILADELPHIA-Two dates covering three weeks have been set here for the James E. Strates Shows.

The show will move in on the location May 14 and play thru the week. It will leave the city for a New Jersey date and return a week later, May 28, to play a two-week stand on the lot adjoining Municipal Stadium in South Philadelphia.

## **Babcock Hit By Weather**

EAST LOS ANGELES, Calif. -- The Frank W. Babcock United Shows lost its lucky charm that carried it thru successful stands at early California fairs in Indio, Imperial and San Bernardino.

Still dates in recent weeks have been hit by weather and poor spending, F. M. (Pete) Sutton, general manager, reported. Opening still date at Pomona was a loser despite police auspices and a down-

## ATTENTION, SHOWMEN!

This is your opportunity to be a part of the biggest events to be held in still-date history and play cities that haven't had a show in 10 to 20 years.

RIDE OWNERS, SHOW OPERATORS, CONCESSIONAIRES, DON'T MISS THE BANDWAGON. THIS IS A TREMENDOUS OPPORTUNITY.

## **MOTORAMIC FAIRS**

Presented in 2 60 x 30 ft. bail ring top. (Attention-Canvasman wanted to handle 2 of these tops. Also Decorator, contact at once.) Auto exhibits with cut-down models. Cars of tomorrow, jet autos. All the latest sports cars, commercial vehicles and latest style passenger cars. General Motors, Chrysler Corp. and Ford Motor Co. co-operating. Entertainment, parades-cities will be decorated. All auto dealers in each city

will exhibit and co-operate in vast advance advertising and publicity programs. Upwards of 50,000 people will attend these events every week. FIRST WEEK WILL BE PORTSMOUTH, OHIO, STADIUM GROUNDS, MAY 7-12 INCL.

Then different cities until Aug. 1, when we will start the strongest route of fairs in the east. Out until November.

On the midway

## PENN PREMIER SHOWS

(World's Largest Motorized Show)

Space will be limited in all spots. Those contracted first will get available space.

CONCESSIONS

COOKHOUSE, SIT-DOWN. MUST BE LARGE AND NICE AND CAPABLE OF CATERING TO LARGE CROWDS. Wonderful opportunity for the following: Bear Pitch (California type), Custard, Jewelry, Glass Pitch, Derby, Short Range or any other Hanky Panks.

Book any Show net conflicting. Wonderful oppor-

SHOWS

tunity for Wildlife, Wax Show, Dillinger Car, Mechanical City.

RIDES

Book Scooter (Ralph Endy, call me), Rockoplane, Scrombler, Live Penies, Flyoplane.

AGENTS

Buster Westbrook can use Pin Store or Razzle Agents. Harry Rubin wants head for Razzle. (China Jackson, call me or Buster.) Murray Levitt wants 6-Cet Agents.



OCTOPUS FOREMAN. Other sober Ride Help who drive semis. Pay every week.

All mail and wires to LLOYD D. SERFASS, Gen. Mgr., PENN PREMIER SHOWS, Roanoke, Virginia All phone calls to HARRY (BUSTER) WESTBROOK, Bus. Mgr. ROANOKE 6-4129 or 6-9996 before noon



PHONE 23, GANTT, ALA.

2.0





## 250G WOM Unit's BIRD CAGES All metal (Unichrome) wire finish. Pinned base with plastic hook-on cup. Sale Just Misses for **PARAKEETS** or **CANARIES** Size: 61/4" long, 6" deep, 6" high. Shipped (K.D.) flat.

government for \$250,000.

of the principals had hopes that another serious problem. the deal might be revived and consumated as the May 5 shipping work out best from the owner deadline from Ciudad Trujillo point of view if retirement folneared.

Sunday (22) following a meeting the business in which he has been in Atlantic City between show active for more than 40 years. owner Frank Bergen, Bernard (Bucky) Allen, his concession manager, and George A. Hamid Sr., who contracted the equipment for about May 10 after a five-day the fair. The news that the deal voyage. The equipment will be was off followed Allen's return to loaded on show cars there and the Dominican Republic Tuesday join the remainder of the show (24).

Altho judged a good price for run into Plainfield. the equipment involved-10 major inquiries showed it would be vir- multi-million-dollar fair. tually impossible to assemble the space of time.

Obligations to a full route of transportation.

NEW YORK-For a time last | fairs were of more concern, he week it appeared as the the World said. Rebuilding the show to its of Mirth Shows equipment at the expected size and status following Dominican Republic World's Fair such a sale in time for the fairs, had been sold to the sponsoring which begin in August, would be a herculean job. Reports from sev-By Friday (27) the deal was eral ride manufacturers that their reportedly definitely off the some production was sold out posed

The deal, apparently, would

lowed, but, Bergen said, he had Everything appeared set last not considered leaving abruptly

The equipment will be returned to this country by boat. It will arrive in Newport News, Va., train in Richmond for a straight

The Dominican showing, involvand 12 kiddie rides, wagons, 6 ing the first mass overseas shipdiesels and the main entrance, ment of heavy carnival equipment principally - Bergen said the sale for such a purpose, proved highly would have posed tremendous successful. According to reports, problems. Scheduled to open for the midway operation, termed a traditional Decoration Day show- Coney Island by the natives, was ing at Plainfield, N. J., Bergen said the most appealing aspect of the

The World of Mirth earned a needed equipment in the short straight rental fee for the use of its equipment, plus round-trip



MAY 5, 1956

REGINA, Sask. -- Construction of a \$60,000 fairgrounds building for 4-H Club activities has been approved by directors of the Regina Exhibition Association.

The building, 60 by 150 feet, is expected to be ready for this year's exhibition.

Directors have also approved the spending of \$10,000 to improve parking areas and another \$10,000 to enlarge and improve washrooms under the grandstand.

Other projects this year include removal of the Indian bleachers east of the grandstand, new lighting for the art gallery, a new decorative gate for the west entrance to the grounds, stuccoing of one side of the grandstand and regrassing of half of the race track infield.

Further consideration will be given to plans for extending the race track to five-eighths of a mile.

## McKenna Inks 2 Wis. Celes

CLINTONVILLE, Wis .--- Two Wisconsin celebrations have been added to the route of McKenna's Rides, Herman McKenna, ownermanager, announced this week,

Dates are the American Legion Sham Battle at Green Bay, May 18-20, and the celebration of the Polish Falcons at Menasha June 8-10. The show hits the road May 10 and will open at Clintonville, Wis., May 11, McKenna said. Quarters here are open. Recent arrivals include Mr. and Mrs. William Daymon, Sarge and Florence

189 Washington St., New York 7, N.Y. Tel.: WOrth 2-5234 JOE SCIORTINO WANTS

Packed 4 dozen

Price 4 dozen lots

Express or freight shipments only

F.O.B. N. Y.

25% deposit with order, bal. C.O.D.

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OU¢ EACH

TALKER FOR COLORED REVUE. This show now open and will play some of the nation's top spots, including Michigan State Fair.

MUSICIANS FOR COLORED REVUE. Need Tenor Sax and Drums. Queen and Shakey, answer.

GIRLS FOR WHITE GIRL SHOW AND POSING SHOW. Top salaries paid. Transportation and wardrobe furnished.

CANDY PITCHMEN WANTED, State experience.

All answers to JOE SCIORTINO

c/o Western Union or General Delivery, Indianapolis, Indiana.

## **GEM CITY SHOWS** WANT COOKHOUSE

MUST BE FIRST CLASS, IN KEEPING WITH THIS SHOW, WILL ABSOLUTELY GUARANTEE A TOP SEASON. (BLACKIE WILSON, MCGEE OR ANY OTHER CAPABLE OPERATOR, GET IN TOUCH IMMEDIATELY.



## COLEMAN SHOWS

WANT

## ARCADE, FUN HOUSE, MONKEY SHOW, MECHANICAL SHOW

Ride Help who drive semis **Contact DICK COLEMAN** P. O. Box 886, Middletown, Conn., to May 5 Wallingford, Conn., May 7-12.

## **GREAT NORTHERN SHOWS**

Will book or buy for cash Super Roll-o-Plane with transportation. Will book Coaster or any Major Ride non-conflicting. Can I lace Roman Targets, Ball Games, any non-conflicting Concessions (only one of a kind booked). Will buy Fun House, must be A-1 condition. Also flashy Snake and Animal Banners For Sale-8 Drive-Yourself Cars with trailer to haul same-priced for quick sale. All Fairs and Celebrations from July 3 until closing. Contact

EUGENE W. SKERBECK, BOX 218, ESCANABA, MICH. Wire or Write-No Phone Calls. Open May 8.

## TED CORY WANTS FOR

Spring Fiesta, Omaha, Neb. (24th & Vinton Sts.), Starting May 9.

Followed by 6 Weeks of Choice Metropolitan Lots in Kansas City. CONCESSIONS: Some choice Hanky Panks, Bird Pitch, Duck Pitch and others, STEVE LEE, CALL ME IMMEDIATELY: VERY IMPORTANT, SHOWS: Good deal for Grind Shows. Twenty per cent, and you will do well. Now showing 7th & Mound Sts., Kansas City, Kansas, until May 6; then Omaha. Call Kansas City, Fairlax 1-9040 before noon, or wire c/o Heart of America Shows.

## WANT FOR WASHINGTON, D. C. DISTRICT LINE AND CHILLIAM ROAD, WEEK MAY 7

Can place a few Kiddle Rides and Major Rides not conflicting. Legitimate Concessions of all kinds. Don't miss this one Can use Ferris Wheel and Chair-o-Plane Foremen and Second Men.

**BARNEY TASSELL, Quantico, Va., this week** 



## At Yuma, Ariz., Fair

Pan American Up 10%

its four-day run at the Yuma County Fair here Sunday (22) with a gross that was upwards of 10 per cent better than a year ago. Organization has provided the midway attractions here since the fair was started four years ago.

Jimmle Wood, president of Pan American, attributed the increase Roy Kabot, Cal Lyon, Harry Alto good weather and a new 44,000 gate record. Frank Deason, fair Freddie Miller, Carl Green and manager, said that the appearance Mike Kennedy, co-ordinators. of "Dancing Waters," which is with the carnival for the season, did much to bring repeat business.

Pan American had a layout of 14 rides; two shows, including Funhouse and "Dancing Waters," and 20 concessions, 10 of which were operated by civic groups. The show also furnished a 480-by-80-foot big top for commercial exhibits. "Waters," a free attraction, was in one end of the tent and was presented five times daily at two-hour intervals starting at 1 p.m.

The show recently added 25 new tractors. Allan Wood, purchasing agent and transportation manager, said the addition of the new equipment cut expenditures for the date to a negligible amount.

Equipment used here included the Merry-Go-Round and some of the concession tops that appear in the movie "Carousel." The tops were purchased from the Anchor Supply Company. Also rented for the film were three shows and about 20 concessions. Other movie rentals were made to Screen Gems for "Circus Boy" and wagons and a big top for KTLA's television show each Thursday evening in Hollywood. Wood also books the acts used on the KTLA "Circus" video presentation.

### Lists Staff

Personnel of the show, in addition to Wood, includes Louis Coebel, vice-president; Ova Thornton, secretary-auditor; William Overly, general agent; Pat Graham, manager No. 1 unit; Ruby Cook, manager No. 2 unit; Frank Chiccarello,

YUMA, Ariz .-- Pan American general superintendent and boss Amusement Corporation wound up canvasman; Buster Moore, ride superintendent; Cliff Henry, assistant manager and boss electrician; Pop Amidon, mechanic; Robert Thornton, sound director; Harold Lowell, Ladi Farbera, August Fal-Hall, dining car manager; Liona lier, Pete Grysziewiz, Skip Anderand Ishmael Escalante, concession son, Frank Freeman and Charles stock managers; Carlos Olvera, Jim Martin. Richardson, decorators; Ced Olson, len, Shamus Fay, Charlie Salyer, Diane Laux is the advertising artist and manager of the Hollywood office. Milo Hartman, ticket sales superintendent, is ill and on leave of absence.



## NOLAN AMUSEMENT COMPANY

GRAFTON, W. VA., CENTENNIAL, May 28-June 2; MOREHEAD, KY., CENTENNIAL, May 21-26; around Courthouse; WEIRTON, W. VA., May 14-19; NEW MARTINS-BURG, W. VA., May 7-12.

## WANT CONCESSIONS, SHOWS AND RIDE HELP

CONCESSIONS: Pea Pool, Rat Game, Grab, Arcade, Short Range, High Striker, Photos, Age and Scales, Derby, Ball Games, Novelties, Jewelry Sales, Hoop-La, Glass Pitch, Bear Pitch, Diggers, Rotaries and Concessions of all kinds. SHOWS: Cirl Show-other Shows, committee money only. RIDE HELP: Want 2 A-1 Ride Foremen. Top salary. Also Second Men on all Rides.

FRED NOLAN, Springfield, Ohio, now

## **BUCKEYE STATE SHOWS** OPEN ZANESVILLE, OHIO, MAY 10-19 Sponsors, Beth Abraham Auxiliary

WANT CONCESSIONS: French Fries, Custard, STOCK BINGO and legitimate Concessions of all kinds. No Grift or Mitt Camps. WANT RIDE HELP: First and Second Men for all Rides. Top salaries and bonus. Pay each week. Must drive semis and straight jobs. Come on, Winterquarters now open. No drunks or chasers.

> **Contact TIM NOLAN, Business Manager** MOXAHALA PARK, ZANESVILLE, OHIO. PHONE: GL 2-8252.

## BAKER UNITED SHOWS WANT CONCESSIONS

Can place Custard, Shake-Up, Novelties, High Striker, Hoopla or any clean legitimate Concession that works for stock. RIDE HELP: Want Foremen for Wheel, Chairplane, Rolloplane, Octopus (second unit), Want Second Men on all Rides. Must drive and have licenses. SHOWS: Can place Snake, Fat, Illusion and 10-in-1 for small percentage. All replies and wires to

ERNIE ALLEN, 669 Swan St., Terre Haute, Ind.; Greencastle, Ind., to follow.



CARNIVALS

69





## MERCHANDISE

THE BILLBOARD

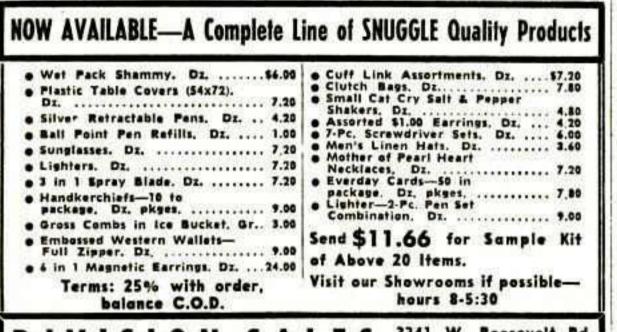
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70

Communications to 2160 Patterson St., Cincinnati 22, O.

## MAY 5, 1956





per gross. This company will be

Joseph Bros., 5 South Wabash

Division Sales, 334, West Roose-





## THE BILLBOARD

MERCHANDISE

71

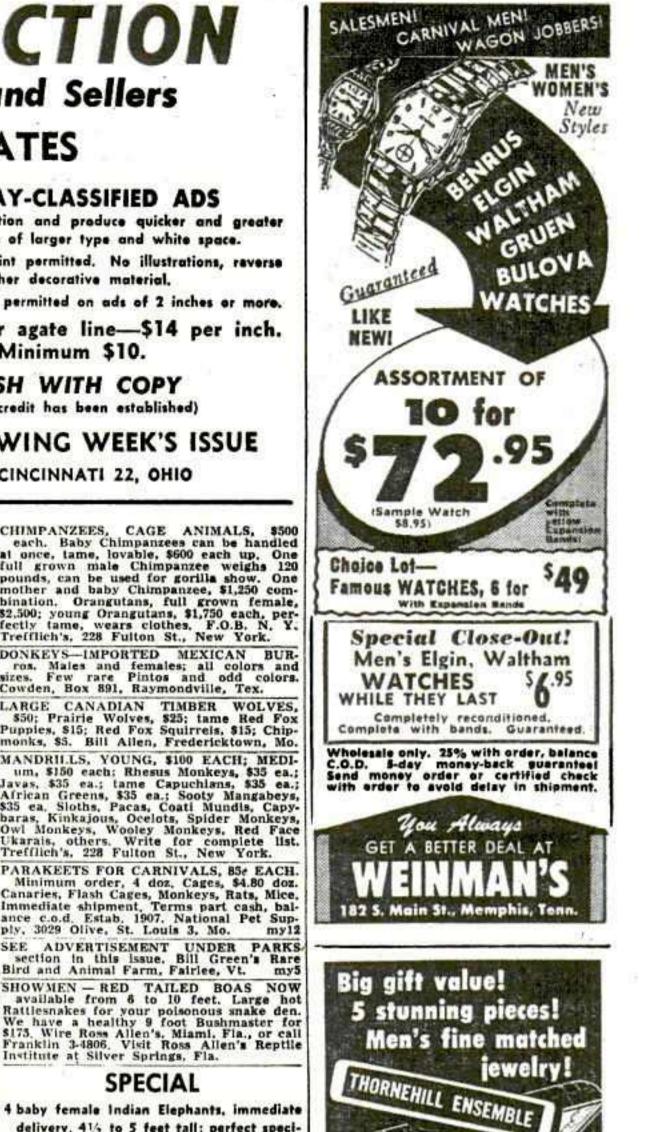
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### MAY 5, 1956





flecting, illustrated, color blended. 2000 varieties. Sample, 10r; 12. \$1: 100 best sellers, \$6 postpaid U.S. only. Kochler. 335 Goetz, St. Louis 23, Mo.

2000 CALIFORNIA SEALS, SEA LIONS, CHIM-best panzees. Main suppliers zoos and circuses r. 335 entire world. Marine Enterprises, Inc., my26 Hermosa Beach, Calif. np way, 112 Broadway, Seaside, Ore. my19

We have a healthy 9 foot Bushmaster for \$173. Wire Ross Allen's, Miami, Fia., or call Franklin 3-4806. Visit Ross Allen's Reptile Institute at Silver Springs, Fia.

## SPECIAL

4 baby female Indian Elephants, immediate delivery, 41/2 to 5 feet tall; perfect specimens, docile animals. Insured until November, 1956, each \$3.000.00-without insurance \$2,750.00 each-F.O.B. N. Y.

baby female Indian Elephants, 4 to 41/2 feet tall; delivery in June, \$2,250.00 each. Write for particulars, F.O.B. N. Y.

## TREFFLICH'S

228 Fulton St.

SPECIAL-BOX TURTLES, DON'T BITE, \$3.98 doz: Vultures, \$8; demucked Skunks, pigmy Skunks, \$12; Raccoons, \$4; mama Opossums and babies, \$3.50; Snake Den, 12 snakes, \$9.95; Parakeets, \$15 doz. Thompson Wild Animal Farm, Phone YU 2-1236, Clewiston, Fla.

New York

- JEWEL

WATCH

GUARANTEED

UNBREAKABLE

MAINSPRING

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TIE BAR and

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Complete jeweirs wardrobel No less than 5 different matching pieces—high styled cuff links the bar full length key chain or pen and pencil beautiful jeweled watch fine expansion band Presentation packed in luxurious leath-

TERMS 25% with order, balance C.O.D. SPECIAL PRICE TO QUANTITY USERS

HAWTHORNE WATCH CO.

593 MISSION ST.

SAN FRANCISCO 5, CALIF.

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a Good

Ring, Not

TAME BABY CHIMPANZEES, \$700 EACH. Males or females, 12 to 15 pounds. Special, one tame male, 28 pounds, \$600. Educated Chimps, Box 4883, Pensacola, Fla.

TRAINED CHIMP, MALE, 80 LBS. DOES excellent 10-minute act. Just completed tour. Owner III. 655 West Florence, Los Angeles 44, Calif. Phone: PLeasant 23285. TWO ELEPHANTS-SEVEN-FOOT INDIAN females, fully trained for act; perfect condition; \$3500 for both. Meems Bros.-Ward, Sparkill, New York.

## YOUR

## ADVERTISEMENT

Displayed in a Space This Size Will Cost Only

### \$10 an insertion

1 MALE BACTERIAN CAMEL, 1 YEAR old, \$2.000; 1 Indian female Leopard, 11/2 years old, \$500; 1 pr. African Leopards, \$1.300 pr.; Malayan Bears, 1 year old, \$200 each, Pythons, Cassowaries arriving early May. Cobras, Vipers available, immediate shipment; write for particulars. Trefflich's, 228 Fulton St., New York.



1975-77 E. Main St. Columbus 5, Ohle Phone: FAirfax 3123 Send for Catalog

GIVE TO DAMON RUNYON CANCER FUND



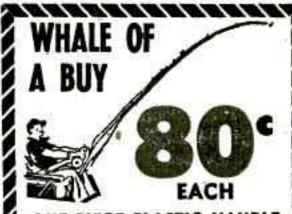
#### THE BILLBOARD



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Stringless SNAP-A-PART BEADS in Gross Lots This is a DISPLAY CLASSIFIED AD Your Advertisement Displayed HAWAIIAN in a space this size will cost only \$14 per insertion Shipped Day WANT TO GET OFF THE ROAD? LOTS OF Order Received buyers here but no cash. 24-hour truckers, LOWEST PRICES ANYWHERE 18' CRISTAND TRAILER, ALL STEEL, INsulated, walk-in cooler, complete hot and cold water system, water storage tank. Cristand machine complete with condensing unit; space for other custard machine and "TI" short order grill; wash sink, floodlights, serving counter, \$3,500. Custom Bilt Body Shop, Camp Road, Hamburg, N. Y. my19 COSTUMES, UNIFORMS, WARDROBES ATTRACTIVE CURTAINS (SATIN) (8X36), \$40; Curtain, gold, silver stripes, flashy, \$50; Sateen (10x21), \$12; Bally Capes, Min-strels Suits, Wigs, Orchestra Coats. blues: whites, \$4; Clowns, \$5. Wallace, 2453 N. Haisted, Chicago. GIRL SHOW WARDROBE, ACCESSORIES,





73





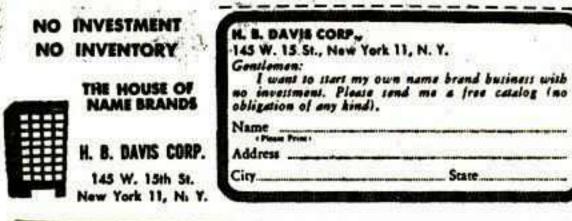
## '9'm my own boss now!"

"I'm a hard worker and I have some pretty good ideas, but I never had the capital to go into business for myself. Today I still work pretty hard but now it's different . . . now I am working for myself; making big money. And believe it or not, I started my own business without investing one cent. I sell the bestknown famous-brand products and there's no risk, no inventories to tie up my cash!"

#### HERE'S HOW IT WORKS:

74

The H. B. Davis Corp. supplies you with your own personalized NAME BRAND CATALOG, beautifully illustrating over 1,000 fine products: appliances, cook-ware, silverware, housewares, tools, clocks, jewelry, watches, etc. . . . from firms like Remington Rand, Richelieu, Gruen, Ekco, Royal, Elgin American, Presto, Ansco, Bissel, Pepperell, Eversharp, Hoover, Dormeyer, William A. Rogers and many, many more. The only name that appears on these super-selling catalogs Dormeyer, William A. Rogers and many, many more. The only name that appears on these super-selling catalogs is your name. (Cover has blank space for your own imprint.) The only prices shown are list prices (the confidential dealers' price list gives you your cost). Complete lines of all items are stocked in our huge warehouse for prompt shipment of your orders within 24 hours. With this tested, money-making catalog *plas* the streamlined support of the H. B. Davis organization, the pioneer in the field of direct selling, you're ready so start your own business with no investment.



#### THE BILLBOARD

#### PRINTING

ALWAYS LOWEST PRICES, FASTEST service; flashy 3-color 14x22 Window Cards, \$8 hundred; 17x26 size, \$12.50. Posters for all occasions; adhesive back stick-on Bumper Strips, 4x15 inches. day-gio colors, \$13 hundred postpaid; Bumper Cards, 5½x25 inches, holes punched, \$5 hundred. Tribune Press, Dept SP-56, Eari Park, Ind. my13

PHOTO OFFSET! 5,000 81/2x11." \$18! LOW cost copy, art, layout. Request samples. Maurice Fischer, 711 So. Boulevard, New York 55.

200 81/2X11 LETTERHEADS, 200 6% EN-velopes, both for \$3.75, black or blue ink. Mallo Press, 767-B Leith St., Flint 5, Mich. my

200 81/5X11 LETTERHEADS, 200 LARGE Envelopes in modern typography, both for \$4.95. Postpaid. Royal Printing Service, P. O. Box 62, Circleville, O.

#### SALESMEN WANTED

AD MATCHES SELL AMAZING DESIGNS-10, 20, 30, 40 and 240-light book matches. 10, 20, 30, 40 and 240-light book matches. Bigger spot cash commissions; every busi-ness a prospect. Low prices for high quality Repeats. Start without experience; men, women; full part time. Buy nothing; sales kit furnished. Match Corp., Dept. D-108, Chicago 32, III. my26 GOLDMINE OF 600 MONEY MAKERS-Free copy. Specialty Salesman Magazine. desk 22-B. 307 North Michigan Chicago 1. ch-tfn

OUTDOOR PLASTIC CHRISTMAS DIS-plays. Nationally known manufacturer meeks sales representation to Chambers of Commerce of long established line of large lighting units for decorating streets, store and building fronts. Good commission. Car necessary. Write for details. Also line of propletary lights. General Plastice Corp., Marion, Ind.

#### TATTOOING SUPPLIES

A-1 TATTOOING MACHINES - OUTFITS \$25 and up; designs, ink, colors, needles; free catalog. Owen Jensen 120 West 83rd St., Los Angeles 3, Calif. mys

NEW TYPE TATTOOING MACHINES-Money making designs, outfits, colors, concentrated Pelican, #12 sharps Write Milt Zeis, 728 Lesley. Rockford. Ill. se25 NEWLY DESIGNED MACHINES - COM-plete line of Tattooing Supplies. Free catalog upon request. Spaulding & Rogers, Court St., Jacksonville, N. C. my19

#### WANTED TO BUY

MERRY-GO-ROUND, BUMPER CAR RIDE, Skating Rink, no junk. Write C. H. Wyatt, P. O. Box 767, Asheville, N. C. Phone 3-1648.

WANTED TO BUY OR LEASE RIDES FOR Kentucky Dam Amusement Park, No moving, no junk. G. E. Dixon, 303 N. 8th St., Paducah, Ky., Phone 28055 or 59240.

WILL BUY ALL KIND OF WAR RELICS.

THREE OR FOUR-PIECE ENTERTAINING Combos. Call Mr. Thomas, CYpress 6-9147, Key West, Fla., after 9 o'clock nightly. my19 WANTED — ACCORDION MAN IMMEDI-ately, steady work; polka and modern music. Write L. A. Berg, 214 North Second Ave. West, Albert Lea, Minn.

WANTED-PIANO, GOOD SALARY. WITH modern traveling orchestra. Wire or phone Ronnie Bartley, 1611 City National Bank Bldg., Omaha, Neb.

### **AT LIBERTY ADVERTISEMENTS**

5c a Word

Remittance in full must accompany all ads for publication in this column. No charge accounts,

Minimum \$1

Forms Close Thursdays for the Following Week's Issue.

#### CIRCUS & CARNIVAL

ROXAN-HALF AND HALF, NEAT AP. pearing, nice wardrobe and flash; no drinking, strong worker. Roxan, 52 Temple St., Detroit, Mich.

DRESSAGE HORSES-UNUSUAL, FLASHY and impressive riding act. Capt. Victor A. Von Alenitch, Clarksville, Missouri. my12 INDOOR AND OUTDOOR CIRCUSES, fairs, rodeos; it's Wild Horse Harry's trick and gun shooting cowpony (Montana Babe), Sherwood, Ohio. my5

#### MISCELLANEOUS

HYPNOTIST — FOR STAGE, PRIVATE parties and lecture demonstrations. For information write Neige E. Diehl, Post Of-fice Box 2002, Seattle, Wash. sel5

#### MUSICIANS

BASS MAN, A-1. READ, FAKE, CUT shows, do comedy, M.C. work, pantomime. Experienced; sing; personality; sober; available May 7, c/o Box C426, The Bill-board, Cincinnati 22, Ohio. my5 BRASS BASS-EXPERIENCED IN ALL lines; union; dependable. Wirs or write now. Carl Berggren, co Milner Hotel, Huntington, W. Va.

CIRCUS TROMBONE-DUE TO BAND being pulled off job. Also play enough calliope and bass drum for speck and pa-rades. Would like to try dance band. Lew Meyer, 1541 Peabody, Memphis, Tenn. PRostory 58850 Meyer, 1541 Pe BRoadway 5-8850.

DRUMMER-EXPERIENCED; READ WELL,

MAY 5, 1956 SENSATIONAL HIGH DIVING - AUDAC-ity, nerve, terrific impact, backwards and over small tank, spears, fire, etc. This Fox Movietone Feature has won first place as

a thrill spectacular. Attract a lot of ata third spectacular. Attract a lot of at-tention by using my large illustrated, three-color advertising posters. They are free, The price is just a trifle more than the average act would cost you and your only concern is a parking problem, making room for the spectators. Capt. Earl McDonaid, 456 Lamphier PL, Warren, Ohio. Tel. 4-5337. my19

THE GOLDEN GLOBE OF DEATH, AN a to 10 minute act, 3 different rides featuring upside down motorcycle riding. This act is not simmlicked. Owned and rode by Speed Wilson, c/o Elkin, 2968 Belmont Ave., Chicago, Ill.

VARIETY STAGE SHOW OF 4 OR 5 PER-sons in magical illusions, dance and vaudeville. Talented, beautiful costumes, fine equipment and priced to fit your oc-casion. Wright the Magician, Casey, casion. Illinois.

#### VAUDEVILLE ARTISTS

FANNIE BLAIS-THE DIFFERENT HALF and Half. Experience, ability; can do openings. Will go anywhere. Jack Bragdon, 313 West 77th St., New York. my5 TEAM, PLAY NOVELTY MUSICAL BOTtles, cowbells, single hoofing routine by male; fast magic routines, plenty to offer, specialties, work bits, no orchestra; revue, medicine or tent show for summer. Have car, housetrailer. Address Johnny & Pinkie Rasch, General Delivery, Tampa 4, Fla.



**3-PIECE PAINT BRUSH SET** Pure bristles, vulcanized in rubber. Self-display window front box, con-sists of 1", 2" and 31/2" sizes. A brush for every painting purpose, individually boxed. Packed 12 boxed sets to master carton—\$1.00 per set.

ADJUSTABLE ANGLE WRENCH 3-pc, set • 4, 6 & 6" sizes • Quality steel • Polished heads • Red lac-quered handles • Packed one set to box • Sold doz, lots enly • \$11.70 per doz, sets.



IT'S PACKED WITH POWERFUL PROFITS



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for your free catalog NOW.



FREE COPY OF THE H. B. DAVIS CATALOG and see for

yourself why it's a sure-fire sales-getter. Don's delay-mail the coupon below



#### THE BILLBOARD

#### MAY 5, 1956

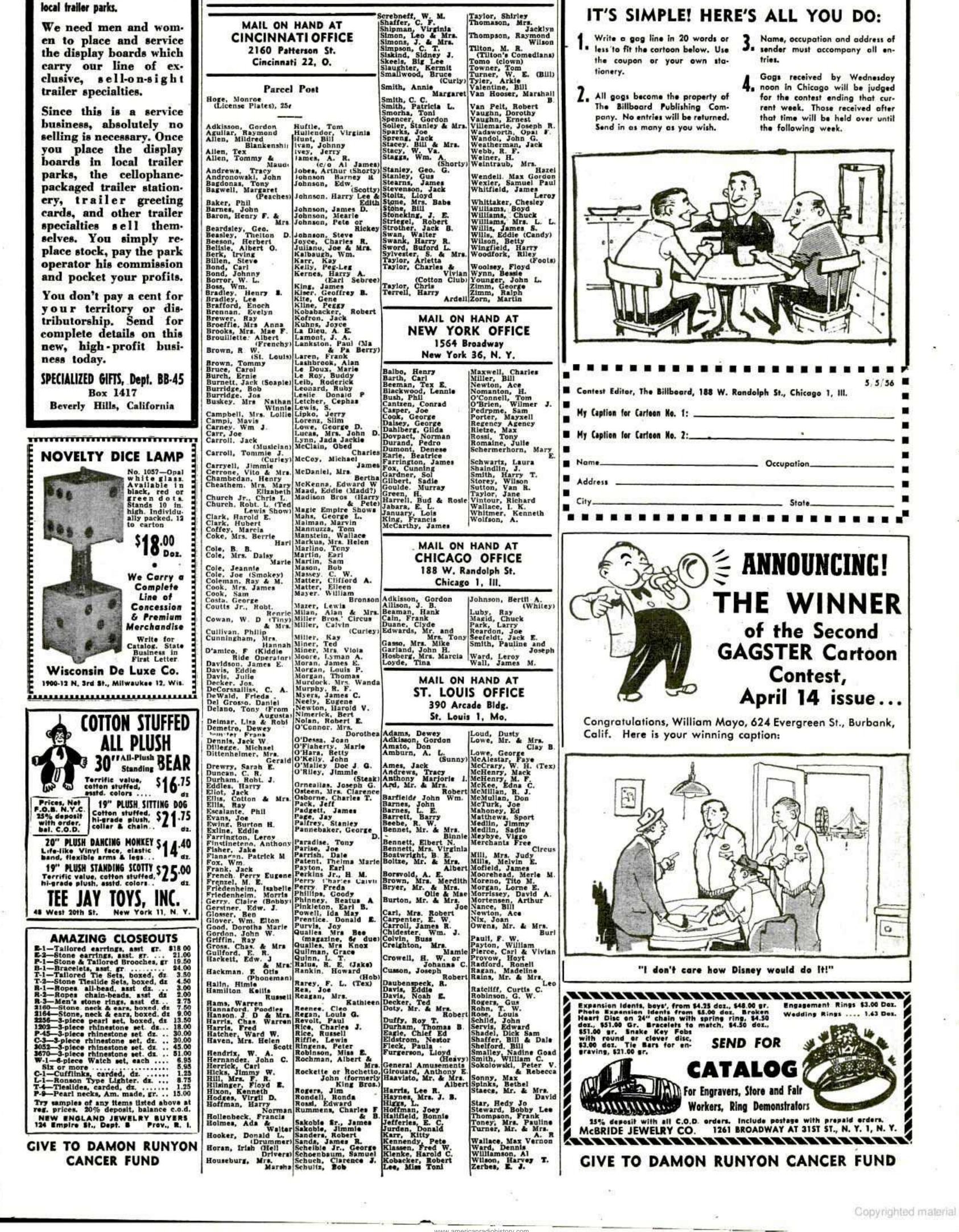
### **ROUTE FRANCHISES OPEN** FOR NEW, NON-COMPETITIVE TRAILER LINE Our Serve Yourself display boards sell for you 365 days a year in

Box 1417 Beverly Hills, California





Letters and packages addressed to persons in care of The Billboard will be advertised in this list two times only. If you are having mail addressed to you in our care, look for your name EACH WEEK Mail is listed according to the office of The Billboard where it is held, Cincinnati, New York, Chicago or St. Louis. To be listed in following week's issue, mail must reach New York, Chicago or St. Louis by Wednesday morning or Cincinnati office by Thursday morning.



### Have YOU Tried It Yet?

Maybe you'll be a GAGSTER Winner, tool Every winner gets a handsome certificate ready for hanging on the wall, plus an official wallet-size GAGSTER membership card.

MERCHANDISE



75

## VENDING MACHINES

THE BILLBOARD

9.00 19.00

76

Communications to 188 W. Randolph St., Chicago 1, Ill.

## Interboro Workers End 9-Day Walkout

### 10,000 Candy and Gum Machines on N. Y. Subway System Back in Operation

pany, operator of one of the na- won an election. Before that, the tion's largest andy and gum routes, Vending Machine Employees' after a nine-day strike.

The union, the International Brotherhood of Teamsters & Chauffeurs, Local 816, has signed a two-year pact with the company; the contract calls for a \$4 a week increase the first year and a \$2.25 a week increase for the second year.

and gum venders in the New York negotiated for the union. subway system. Its locations have the highest amount of transient traffic in the nation.

#### Pay Scale

Pay is based on straight salary, plus commissions for routemen. The old contract called for a minimum salary of \$71 a week plus a minimum commission of \$2.75 a week for a total of \$73.75 for routemen.

Master mechanics had been making \$88 i week, chief stockroom clerks were earning \$74 a week and repairmen were getting \$74 a week. The union had asked for increase of \$21 across the board.

The Teamsters' Union became

NEW YORK-The 73 employ- the bargaining agent for Interboro ees of the Interboro News Com- employees in February when it went back to work Friday (27) Union, Local 2650, had represented the employees.

#### Specialists

One of the union's objections was that Interboro formerly had routemen specialize on one type of equipment, then had them service all vending machines on their stops. Representing the company was Herbert Camitta, attorney, while Interboro operates 10,000 candy Harry Martin, head of the local,

### CANADA DRY TO EXHIBIT AT DEMO MEET

NEW YORK---Marking a unique "first," Canada Dry will be one of the select group of National brands to exhibit in the "American Showcase," the first commercial exposition ever to be held as part of a national political convention.

The exhibit will be presented at the Democratic convention in August when the party meets to select a presidential slate at the International Amphitheater in Chicago.

"It is strictly a nonpartisan proposition," Ralph Nims, vice-president of Canada Dry, declared. "We could be just as eager to make our pitch at the Republican conclave if the opportunity were offered."

## Grass-Root Facts, **NVA Meet Theme**

By BILL MASLOWE

CHICAGO---The core of the bulk vending industry, from security thru group action to opening of new locations to greater profits thru diversification, will be minutely presented at the 1956 convention of the National Vendors' Association May 10 thru 13 at the Morrison Hotel here. Presenting the grass root facts of the penny and nickel bulk vending field will be six speakers, all experts in their respective fields and directly connected with the industry, Paul Crisman, convention head, announced. In addition, the conclave, billed as "Vendorama of '56," will offer the most complete exhibit of bulk vending machines, equipment and Model 201C, at the showing of products-gum, nuts, candies and charms-ever presented.

8:30 p.m. to permit members to redown to industry affairs.

The other two will be the Leaf location. Brands, Inc., buffet dinner-dance

## Cigar-O-Mat Set on Spurt in Production

000. In 1955, he added, produc- wholesaler. tion was 6,000.

already produced 1,500 of the lat- certain brands than the local est model Cigar-O-Mat, a unit wholesaler who represents those which can dispense two cigars for brands, his over-all merchandise 15 cents or four for 25 cents in any costs are probably lower. of its six columns.

between 40 and 50 sales a week to to those paid by all wholesalers. allow the operator to come out ahead.

#### Several Purchases

Primary advantage of cigars as compared with cigarette machines, said Berger, is that a cigar smoker may make several purchases a day, while a cigarette smoker seldom puffing on a stogie. makes more than one.

new acquaintances before settling smokers who make several purchases a day can be a profitable

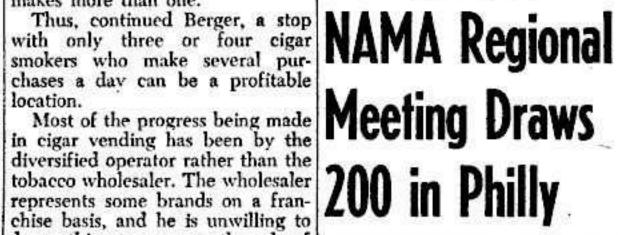
and entertainment, by invitation in cigar vending has been by the only at 7:30 p.m. Saturday, May diversified operator rather than the 12, followed by the NVA's fare- tobacco wholesaler. The wholesaler well brunch at 11 a.m. Sunday, represents some brands on a fran-May 13, which includes the instal- chise basis, and he is unwilling to do anything to promote the sale of Concluding the business session other brands thru vending ma-200 operators, suppliers, distribuwill be an open forum discussion chines, even the competing cigars tors and manufacturers' representatives gathered at the Bellevue-**Best Sellers** Stratford Hotel here Saturday (21) The diversified operator, how

PHILADELPHIA-Martin Ber- ever, is bound by no such restricger, head of the Cigar-O-Mat Cor- tions. He will stock best-selling poration, predicted that production brands. Hence, the cigar vending on his cigar machine this year market is considerably more atwould be between 7,500 and 10,- tractive to the operator than to the

According to Berger, while op-According to Berger, the firm has erators may pay slightly more for

He explained that when one Berger said the 32 per cent franchised wholesaler wants to buy mark-up of cigars allows the a competing brand he must go to vender to sell his product at the his competitor. The operator, howsame prices as does the retail store. ever, may order all his merchandise The average stop, he said, must do thru Cigar-O-Mat at prices close

Berger feels the high level of the nation's economy in part accounts for the growth of cigar smoking. Cigars, he explained, have always been associated with success and affluence, and a man proclaims his standard of living by



PHILADELPHIA-More than

MAY 5, 1956

### **Jim-Jak Bows** New Snak Unit; Lists for \$70

MINNEAPOLIS --- Jim-Jak Industries. Inc., introduced a new three - selection Snack Vendor, pre-brew and self-brew coffee venders at King Cottee Company, Detroit, last week.

The new unit lists for \$69.50, including a cord and plug kit for wiring to all models of Jim-Jak coffee units and a National coin unit for straight 5-cent operation.

The three columns will hold 75 packs of cookies and crackers. All three selections are displayed thru an illuminated show window. The cabinet, painted to match the firm's coffee venders, is 36 inches high and 10 inches wide and deep.

Jack Browning, sales manager, also announced a showing of the Jim-Jak line will be held at the Lexington Hotel, New York, May 7 thru 14.

### Central Vending Converts Cig Units **To Soap Venders**

PHILADELPHIA --- Bill Goldberg, Central Vending, is currently converting old cigarette machines to powdered soap venders for apartment houses with automatic laundries.

The machines vend powdered soap packages the size of kingsize cigarette packs for 10 cents. has six of these machines on location.

The firm is currently making and Pennsylvania operators who pack tax boost.

#### Entertainment

Entertainment-wise, there will be three special events. First, the convention will open with a kickoff cocktail party and dance at



WHITE PLAINS, N.Y. -- The Nestle Company is currently test marketing a new 10-cent milk chocolate bar in the Long Island area of New York and the Metropolitan Cleveland territory.

Ingredients of the new product are raisins, hazelnuts and milk chocolate. The bar weighs 134 ounces and is put up in the conventional 24-count box. Known as the Nestle's Fruit 'n' Nut Milk Chocolate bar, it is put in an attractive red, white, yellow and brown wrapper.

### ABC 1st Quarter Sales, Profit Up

NEW YORK. --- First quarter the older high school pupils. net sales for ABC Vending Corporation this year were \$12,210,901, compared with \$10,677,815 for the first quarter in 1955.

The packs are made by All. Joe to \$261,181, while earnings per become the conventional milk Cooper, Cooper Vending, currently share jumped from 21 cents to 27 break.' cents. The company has 960,199 shares outstanding.

30-cent conversions for New Jersey declare a regular quarterly divi- by the Board of Education, the Bronx storekeepers had not viodend of 20 cents a share payable three participating dairies and the lated the gambling code by operathave just experienced a 2-cent per- May 25 to stockholders of record local canteen operators following an ing all-charm machines with lookon May 4.

lation of new officers.

of the entire membership at 12:15 may be more popular in his area. p.m. Saturday at which the audi-(Continued on page 90)

Specifically, it was arranged so

venders are paid 6.1 cents for each

half pint sold and receive an addi-

tional 1.6 to cover the unit cost of

refrigeration and vending. The

school board's overhead cost is .3

cents per half pint. The Ohio De-

partment of Education from a fed-

eral milk program subsidy makes

up the 3-cent difference between

the nickel paid by the children

and the actual 8-cent cost of buying

is a cleaner operation. It also per-

The milk is sold in bottles as it

and distributing the milk.

## Venders Double Milk Sales in Toledo Schools

TOLEDO-Availability.

That again proved to be the half pints could be vended for a answer to zooming milk sales- nickel, provide the product supavailability thru vending machines. pliers with a profit and prevent the Pa., is the new Region A chairman. In this instance it is in the 47 school board from losing money on elementary schools in Toledo where its non-profit phase of the deal. 90 venders have been installed.

Within a two-month period after the units were placed on location, milk sales more than doubled, Mrs. Bernita Marlow, cafeteria supervisor, told the 1956 American Association of School Administrators' convention in Atlantic City.

"Vending machines accounted for 543,425 half pint sales during the period," Mrs. Marlow reported, adding: "These sales were in addition to the 431,600 half pints sold in the schools with cafeterias."

#### **Favor Chocolate**

are 31,000 pupils in the city's child drinks all the milk. In turn schools that do not have cafeterias and the preference is for chocolate milk over white by a nine-to-one margin.

Most surprising point developed in the program to date is that the youngsters ranging in age from six to 10 years drink more milk than

"Milk was not available to these children during the school hours until the installation of the venders," she explained. "However, the Net profit was up from \$200,678 morning recess period now has also

Prior to the placement of vend- (24). ers in all of the schools, a threeexperiment in several of the schools. see viewers.

for the Region I and Region II meeting of the National Automatic Merchandising Association. Elected chairman of Region III was Gordon Odder, Baltimore Coca-Cola Company. Marcus Kaplan, Roanoke, Va., operator, was

elected vice-chairman. Mort Holland, of Holland Vending, Maspeth, N. Y., was named Region II chairman, and Bob Miller, Miller Enterprises, Hershey,

#### Morning Session

The program was launched with Thus, dairies supplying the a talk, "This Is Your Life, Where Do We Go From Here," by M. C. Bush, Beech-Nut Packing Company. J. W. Mock, Chicago consultant, then moderated an audience-participation session on controlling operating costs.

Afternoon speakers were John T. Pierson, NAMA president and head of the Vendo Company; Dr. Wilbur England, Harvard Graduate School of Business Administration, and Benjamin Werne, NAMA labor relations counsel.

The Bert Mills Corporation and According to Mrs. Marlow there mits teachers to see whether a the Fred Hebel Corporation were hosts at a reception for the regis-(Continued on page 93) trants and their wives.

## N. Y. Court Ruling Aids **All-Charn Machines**

NEW YORK----The road for the operator of the all-charm bulk vending machine here may be somewhat easier as a result of a court decision handed down in Bronx magistrate's court Tuesday

Judge Joseph Martinas, sitting in The board of directors voted to point price formula was established special sessions, ruled that three

The ruling held that as long as the purchaser could see the particular piece of merchandise in advance, the element of chance was not dominant and the machine did not come under the purview of Law 982 of the Gambling Code (covering slot machines).

NYBVA Counsel

Defendants Manny Heisler, Louis Glassberg and Herman Messer were represented by the law (Continued on page 92)









77



with greatest money making scale on the market

YOUR

FORTUNE

HEIGHT

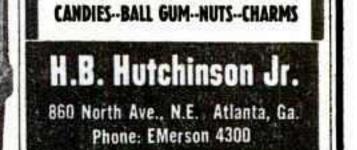
1005

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\$20 deposit puts it to work for you Good indoors or out Produces up to 200% profit Nins Customers for Locations Two machines In one—weighs, tells fortunes

Foolproof — guaranteed 5 years. No knobs or handles to turn. 100% automatic; vault holds 10,000 pennies; different fortune with each weight; one alot for each month. 14"x24"; 4' tall (5' with plate glass mirror). Doublecoat porcelain and baked enamel finish; atainless steel mouldings; choice of colors. \$20 deposit, \$8 per month. Shipping weight, 150 lbs.

GIVE TO DAMON RUNYON CANCER FUND



This machine available in all models with penny change maker, making the machine adjustable to 9 different prices on each column, from one cent to over a dollar. Eliminates pennies under cellophane. - WRITE NOW FOR INFORMATION -ROYAL MANUFACTURING CO. 1360 Howard Street San Francisco, California



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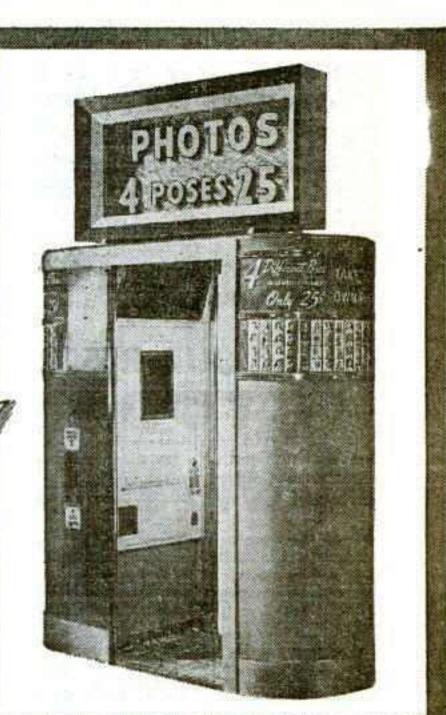
NEW MODEL 11 AUTO-PHOTO STUDIO will photograph and deliver a strip of four photos, each a different pose, every thirty seconds. Long established major operators of coin equipment from Coast to Coast will tell you that "AUTO-PHOTO studios are the steadiest income producers in the industry." See us at Exhibit Booth 45 at MOA Convention May 6th, 7th, and 8th, 1956, Morrison Hotel Chicago, or contact your Auto-Photo Distributor.

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To a fine mark to the state of the





#### VENDING MACHINES

78

#### THE BILLBOARD

MAY 5, 1956



ary, but only 5 per cent above February, 1955. Sales by chocolate manufacturers were virtually the same as the preceding month, but the February, 1955, figure, accord- of last year. Reports from a seculture Department expects the wholesalers and chocolate manu-1956 output of cigarettes to be facturers indicated that for the first higher than the 4121/2 billion two months of 1956, poundage land tobaccos is expected to be level. Poundage sales of bar goods substantially the same as 1954-'55 were up 15 per cent and poundage when measured on the customary sales of package goods retailing farm-sales weight basis. It appears above 50 cents were up 18 per cent

> SALINA, Kan.--- A new modern Pepsi-Cola bottling plant has been opened here, Mrs. Verla Nesbitt, president of the Pepsi-Cola Bottling Company of Salina, announced.







79



Agate—Glass—Assorted	Colors
21,000 size 9/16	\$21.00
50,000 size 9/16	
17,000 size 1/4	
40,000 size 3/8	
Shipments made at ence from by truck. Give name of	factory



**GIVE TO DAMON RUNYON** CANCER FUND

tors to leave for the NCMDA convention in Chicago, where they'll put up at the Morrison Hotel. There may be about 25 leaving on the same plane.

Bob Jones, sales manager of Redd Distributors, having a full day last week entertaining delegates from Havana, Cuba, who are interested in music and games. . . . Sid Redd was the recipient of two letters last week thanking him for his generous donations of a juke box to a church, and for allowing The Boston Post to use several kiddle rides for the benefit of The Post's Santa Fund at the annual Magic Living show. Si not only loaned the rides, but delivered and picked them up.

Louis Blatt, of Atlas Distributors, reporting spring weather giving a shot in the arm to business. Says AMI is going great guns all over (Continued on page 80)

The Bill	iboard, 2160	Patterson St.	, Cincinnati	22, Ohio
	lease send me			
10	(Foreign	rate, one ye	ar, \$24)	808
Name				
Address	· ····			
City			one Stat	

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MALLY SH

ENTRAL CALONIS IN



#### VENDING MACHINES

80

#### THE BILLBOARD

#### MAY 5, 1956





business is good.



THE BILLBOARD

COIN MACHINES

81<sub>626</sub>

## THE BILLBOARD INDEX **Advertised Used Coin Machine Prices**

PINBALL	GAMES			1007		FAI			HIGH	LOW	Mean Average
	-	Mean		VOSI	ACTIVE	EQU	JIP/	MENI	Advance Bowler (CC) (5/53) 135.00	100.00	110.00
HIGH	LOW	Average					50 . B. B		PARTIE C CARTER CONTRACTOR PRESENT		
BALLY	(*)	0080.0078	(For	four-we	ek period ending wit	n issue d	A beta	pril 28, 19561	Banner (U) (8/54). 225.00	165.00	
			The second	S. Carlot					Bikini (B) (6/54) 175.00	150.00	150.00
Atlantic City	201301=2445	22772-229	ARCADE EQUIPMENT	5411	SIC MACHINES	SHUFFLE	GAMES	YENDING MACHINES	Bonus Bowler (K)	1000	22
(5/52)\$ 85.00	\$ 35.00	\$ 60.00	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		방법 방법 방법 방법 방법 방법 문제	UNITED-Lea			(3/54) 135.00	75.00	125.00
Leach Club (2/53). 115.00	60.00	85.00	1. SEEBURG-Shoot the Bear		110-11-100-D	UNITED-Im		1. New II, Ju of 26	Bonus Score Bowler		
Brauty (11/52) 99.50	69.50	75.00	2. GENCO-Rifle Gallery		HOUSE E.TEA	UNITED-RO		1. PX (10 Col.)	(CC) (4/55) 345.00	250.00	300.00
Big Time (1/55) 375.00		\$15.00	3. EXHIBIT-Six Shooter		MOULT P.CO	UNITED-Con		2. NATIONAL 950	Capitol Deluxe Shuffle		
그렇게 안 다 것은 사직입니지 않았는 물가로 넣었을		14 R. C.	3. CENCO-Wild West			CHICAGO CO			Games 335.00	325.00	335.00
Coney Island (9/52) 85.00	30.00	49.50	4. NOT LISTED—Space Ship	J. SEEDU	Ma-m-100-C	Target R		2. NORTHWESTERN 49, 1c	Carnival (K) (5/53) 125.00	49.00	85.00
Dude Ranch (9/51). 115.00	69.50	95.00			3.	CHICAGO CO		wood	Cascade (U) (2/53). 75.00		1.63,627
Frelic (10/52) 115.00	65.00	80.00				UNITED-Tea			김 약 것을 걸쳐 넣었던 다양가 그렇고 있는 것이라	60.00	65.00
Gayety (3/55) 245.00	125.00	175.00						2.2	Champion (B) (5/54) 195.00	125.00	150.00
Gaytime (6/55) 350.00	225.00	275.00							Chief (U) (11/53) 145.00	85.00	116.00
HI-FI (6/54) 145.00	69.50	110.00			PINBALL MI	ACHINES			Classic (U) (6/53). 175.00	65.00	85.00
ce Frolics (1/54) 149.50	99.50	115.00	* 11						Clipper (U) (5/55), 310.00	275.00	295.00
liami Beach (9/55) 445.00	240.00	390.00		(Manufa	turers with ten or i	nore gam	es liste	d below?	이 것이 있는 것을 것 같아요. 이 것 같아요. Net 2011 Control	213.00	A 12.04
Palm Beach (7/52). 95.00	35.00	60.00		1.0000-01000000000000000000000000000000					Clipper Deluxe (U)	225 00	
ipot Lite (1/52) · 85.00	45.00	50.00	BALLY		GOTTLIES	3	UNITED	WILLIAMS	(5/55) 325.00	225.00	295.0
Surf Club (3/54) 150.00	89.50	110.00	2. Surf Club	1. Gu	ys & Dolls	1. Singapore		1. Dealer "21"	Clover Shuffle (U)		
Jariety (9/54) 225.00	160.00	185.00	2. Yacht Club		uthern Belle	2. Triple Pl		1. Wonderland	(1/53) 75.00	39.50	75.00
acht Club (6/53). 95.00	49.50	75.00	3. Gayety		n Wheel	3. Pixie	1. <b>1</b> 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	1. Thunderbird	Comet Targette (U)	1.1 ADA55	
1000000000		10	3. HI-FI	111	- Weinstalte		- <b>%</b>		(11/54) 295.00	150.00	195.0
SENCO		1	4715 437 CH217					8	Comet Deluxe (U)	100200001	12/03/04
olden Nugget		9			(#	(E)S (S			(11/54) 219.00	125.00	185.0
(2/53) 75.00	49.50	75.00	22						Criss-Cross (CC)		
	10.00	10.00					1100	0245635	(11/53) 175.00	69.50	125.0
OTTLIEB		- 2		marting new Sta	HIGH	LOW	Mean	HIGH LOW Average	Criss-Cross Targette	47.00	
행동 김 영양한 물질 것	f))e::	- 883 - 2	ARCADE EQUIPM	DINT	1001 01	LOW	Average		Regular (CC)		
rabian Nights	0000500048	120123-00			Jet Gun	25		Model E-120 (53)	(1/55) 225.00	100.00	175.0
(12/53) 165.00		160.00		Mean	(Ex) (12/51) 125.00	125.00	125.00	120 sel. (45 RPM) 595.00 425.00 495.00	Diamond (K) (5/53) 175.00	160.00	175.0
hinatown (10/52). 85.00	45.00	85.00	HIGH LOW		Midget Movies (CC). 135.00		100.00		Feature (CC) (7/54) 185.00	125.00	160.0
amond Lil (12/54) 175.00	165.00	175.00	HIGH LOW	Average	Moon Rides (B)	33.00	100.00	ROCK-OLA	Fireball (CC)	125.00	100.0
lying High (2/53). 99.00	50.00	95.00	CODE-AP-Auto Photo, B-Bally,	CC-Chicago		100.00	1000000		(11/54) 250.00	200.00	250.0
rand Siam (4/53). 110.00	40.00	110.00	Coin, EVEvans, Ex-Exhibit,	G-Genco,	(5/54) 350.00	150.00	250.00	1436 A (53) 120 sel.	Flash (CC) (9/54)., 195.00	195.00	195.0
uys & Dolls (5/53) 110.00	60.00	99.00	Gb-Gottlieb, K-Keeney, M-	-Int'l Muto-	Photomatic (M)	0. 01236333	0.99593377	(45 RPM) 275.00 199.50 250.00	Holiday Match Bowler		
Sypsy Queen (2/55) 195.00	165.00	189.00	scope, R-Roovers, S-Seeburg,	Sc-Scien-	(1/50) 350.00	200.00	250.00	1438 (54) 120 sel.	(CC) (9/53) 350.00	195.00	350.0
lappy Days 195.00	60.00	195.00	tific, Sh-Shipman, T-Tel	ecoin, U	Pistol (CC) (1/49). 94.50	40.00	50.00	(45 RPM) 525.00 489.50 499.50	Hollywood (CC)		220.0
Lady Luck (9/54). 170.00	10.0 m - T - S - S - T - S	155.00	United, WWilliams, NaW	atting	Pitch'm & Bat'm (S) 175.00		175.00	C RELIXON SCORE ROCKEN. ENTENDED I CANCELETE	(5/55) 345.00	295.00	315.00
Lovely Lucy (2/54). 139.00	115,00	130.00	ABT Challenger		Polar Hunt (W) 375.00		345.00	SEEBURG	Imperial (U) (9/53) 125.00	65.00	89.00
Aarble Queen			(5/46)\$ 30.00 \$ 20.0	0 \$ 30.00	Quarterbacks (G)	212.00	aria.04		Jet Bowler (B)		
(8/53) 125.00		125.00	Auto Photo (AP)1,850.00 1,750.0	0 1,850.00	(9/55) 275.00	245.00	325.00	M-100-A (49) 100	(8/54) 225.00	129.50	200.0
hin Wheel (11/53), 125.00	99.00	115.00	Baseball, 2 Player		Rifle Gallery (G)			sel. (45 RPM) 295.00 195.00 249.50	King (CC) 195.00	115.00	
Poker Face (9/53). 125.00	90.00	125.00	(G) 150.00 125.0		(6/54) 325.00	165.00	195.00	M-100-A (49) 100	Leader Shuffle Alley	SAME	2.224
wartet (2/52) 110.00	90.00	110.00	Baskethall (G) 250.00 145.0	0 195.00	Set-Shot Basketball			sel. (45 RPM) 475.00 385.00 475.00	(U) (11/53) 175.00	110.00	145.0
aveen of Hearts		144.00	Basketball Champ	no vanaradi	(Munves) (6/52). 295.00	275.00	295.00	M-100-C (53) 100	League Bowler (U)		
(12/52) 100.00 7 ndig (10/53) 115.00	55.00	100.00	(CC) 195.00 145.0		Shoot the Bear (S), 145.00		125.00	sel. (45 RPM) 725.00 519.50 595.00	(1/54) 160.00	125.00	155.0
kill Pool (8/52) 110.00		110.00	Bat-A-Score (EV)., 179.50 65.0	SAL SOUTHERNESS	Shooting Gallery	10000	100000	WIIDLITTER	Lightning (U) (2/55) 295.00	250.00	250.0
Southern Beile	60.00	110.00	Big Broncho (1/51) 395.00 295.0		(500) 295.00	150.00	295.00	WURLITZER	Magic (B) (12/54). 325.00	275.00	300.0
(6/55) 225.00	190.00	200.00	B <sup>1</sup> Inning (B) (47) 115.00 85.0	0 100.00	Sidewalk Engineer		Kolisie -	1250 (50) 48 sel.	Mars (U) (1/55) 225.00	175.00	195.0
tage Coach (11/54) 195.00	165.00	195.00	Big League Baseball	is meaned	(W) (5/55) 195.00	165.00	195.00	(78 RPM) 195.00 99.50 145.00	Mars Deluxe (U) 240.00	225 00	235.0
fwin Bill (1/53) 205.00	165.00	195.00	(W) (2/54) 185.00 175.0	0 175.00	Six Shooter (Ex) 95.00		95.00	10 11 11 11 11 11 11 11 11 11 11 11 11 1	Mystic Bowler (B)	1200303-2200	40.000.000
Vishing Well (9/55) 225.00		215.00	Bonus Gun (U)	an nationalist	Space Ranger (Deco) 295.00		295.00		12/54) 355.00	325.00	345.0
	110.00	-13.00	(1/55) 350.00 250.0	0 275.00	Space Ship 325.00		325.00	VENDING MACHINES	Olympic (U) (8/54). 75.00	70.00	75.0
INITED	55 52 E	12.12	Broncho Harse (E)		Speed Boat (B)	11 SHERE	0013403352	VENDING MACHINES	Rainbow Shuffle Alley	1063655	20.00
		-	(10/47) 4. 375.00 375.0		(7/53) 325.00	325.00	325.00		(U) (8/54)] 195.00	30.00	150.0
lawail (6/54) 95.00			Carnival Deluxe (U) 245:00 215.0	0 245.00	Sportland (Ex)			Acorn 5c or 1c\$ 10.00 \$ 8.50 \$ 8.95	Royal (U) (8/54) 110.00	75.00	95.0
lanhattan (4/55)., 325.00			Carnival Gun (U)	-	(11/51) 300.00	175.00	225.00	동물을 어떻게 잘 하는 것을 알았는 것을 것을 것 것 것을 하는 것이 같이 것 같았다. 도구가 이 사람이 많다.	Shuffle Alley, 10		1.000
lexico (3/54) 145.00		125.00	(10/54) 295.00 195.0	225.00	Standard Metal Typer	- Alle	1233		Player (K) 70.00	50.00	55.0
ixie (9/55) 450.00	325.00		Coon Hunt (S)		F. S 340.00	245.00	275.00	[[] 이렇게 말에요? : 이렇지 않고 아랫것? 아랍지 않는 데 이렇게 많은 것 같아	Shuffle Alley, 11th	102-040958	101/58/90
lio (11/53) 125.00	60.00	115.00	(2/54) 195.00 124.5		Super Home Run	1.55		Northwestern 39, 1c 7.95 7.50 7.95	Frame 195.00	135.00	185.0
ingapore (10/54). 145.00		95.00	Dale Gun (Ex) 89.50 24.5	65.00	(CC) (3/54) 249.50	165.00	225.00	Northwestern Deluxe,	Speedy (U) (8/54). 210.00	150.00	175.0
ahiti (8/53) 125.00		75.00	Derby, 4 Player		Telequiz (1/49) (T). 100.00		99.50	lc & 5c 12.00 9.95 12.00	Starlite (CC) (5/54) 225.00	175.00	175.0
riple Play (8/55) 375.00		295.00	(CC) (3/52) 175.00 125.0	125.00	Undersea Ralder	0 0.020205	10/10/10/1	Northwestern 40, 1c 12.50 11.95 12.00	Super Frame (CC)		86
ropics (7/55) 125.00	60.00	69.50	Drivemobile (M)		(2/46) 125.00	115.00	125.00	PX (10 Col.), 125.00 115.00 115.00	(5/54) 195.00	100.00	165.0
		1	(7/54) 165.00 150.0	0 150.00	Wild West (G)	at angework		Rowe President	Targette (U) 195.00	125.00	185.0
WILLIAMS		10	Flying Saucer (M)	5809 - 452983.0250161.F	(2/55) 375.00	329.50	375.00	(8 Col.) 330.00 60.00 130.00	Team Bowler (U)	e overeige	10,000
ig Ben (9/54) 195.00	120.00	165.00	(6/50) 99.50 79.5					Silver King, 5c. 8.50 7.45 7.45	(1/54) 165.00	125.00	150.0
leater "21" (2/54) 125.00		125.00	Goalee (CC) (1/46), 95.00 90.0	95.00				Silver King Hot Nut 9.95 9.00 . 9.00	Triple Score Bowler	-CH1440635333	Fron Arriv
irand Champion	90 (W.S.S.)	courses de	Gun Patrol (Ex)	All secondaria	MUSIC MA	CHINES			(CC) (6/53) 295.00	50.00	85.0
(8/53) 135.00	85.00	125.00	(5/51) 95.00 94.5			Canal a Big		States of the second	Triple Strike Bowler	11201233	
truggle Buggie		11-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	Heavy Hitter (8) 50.00 35.0	0 35.00	Language - the state of the state	1 23		SHUFFLE GAMES	(CC) 295.00	179:50	295.0
(12/53) 149.50	125.00	125.00	Home Run, 6 Player		AMI	28 - SE 8	2		Victory Bowler (B)	6	STON A
hunderbird (5/54), 135.00				0 175.00					(5/54) 195.00	175.00	175.0
Times Square (4/53) 89.50			Jet Fighter (W)	125	Model 0-80 (51)		Harris Course	Ace Bowler (CC)	Vinus Bowier 325.00	165.00	
			(10/54) 225.00 175.0	0 225.00	40 sel. (78 RP*1).\$375.00	\$199.50	\$319.00	(9/50) \$195.00 \$145.00 \$195.00		130.00	
Venderland (5/55). 195.00	191.00								1.0		

### **Explanation of Coin Machine Price Index**

Prices given in the Index are in no way intended to be "standard," "national," "set," or offer an authoritative reflection of what prices should be on used equipment. Prices in the Index are designed, however, to be a handy guide for price ranges. Any price obviously depends on the condition of the squipment, age, time on location, the territory and other related factors,

Highs and Lows. Equipment and prices listed above are taken from advertisements in The Billboard for the period shown. Listings are the and lowest prices advertised on music highest machines which have been advertised 10 times or more for the four-week period, and on all other equipment which has been advertised five times or more. "Highs" and "lows" are most meaningful when used with the mean average listing.

Mean Average. The mean average is a comp. tation based on all prices at which a machine has been advertised at for the four-week period indicated and reflects the dominant advertised price. It is not a simple average between the "high" and the "low." High and low indicate price range; mean average indicates the price level at which most of the machines are advertised for. Therefore, when the mean average is nearer the "high," it indicates the "low" is a unique price probably for "as is" or "distressed" equipment

Most Active List. The Most Active Equipment list shows which machines in major categories have been advertised the greatest number of times for the four-week period indicated. In the case of pinball games only, most advertised games are listed of each manufacturer who has eight games or more listed below. Machines in all categories appear in order of frequency advertised. Numbers indicate position.

### **Omaha Conducts** Shuffle Play-Offs

OMAHA--The top teams of six divisions competed here the last two weeks for the city's championship shuffleboard crown.

The city longboard championship was won by the Northside Team, captained by Walt Holmquist. In the semi-final play-offs, Johnnie's Corner, captained by Leo McGill walloped Musette's Team 5-0.

At Lincoln, Neb., top honors went to the Sky-Line Shufflers. The Lincoln play-offs were held at the new Lincoln Moose Club.

Charles Bessey, secretary of all champs. A.S.L.I. leagues in the Omaha area for the last five years, has been swamped with entries for a May 2 in the reception room at summer league. American Shuffle- Falstaff Brewing Corporation, board's office in Omaha has also Omaha. Awards and trophies were been receiving numerous telephone to be presented.

### Champion Lists **Pool Parts Stock**

CHICAGO --- Champion Distributing Company here completed its stock of coin pool game parts and supplies to include table tops, nylon-wool cloth, jumbo light-up bumpers and levels.

The line now includes a wide variety of grades of pool parts and a wide price range. Michael Detzek, Champion owner, said the firm will hold an "open house" during the Music Operators of America convention here May 6-8.

calls from cities thruout the State for match games with Omaha city

The annual banquet for the shufflers of Omaha will be held

### Tacoma, Wash., Pins Face Ban

TACOMA, Wash. - Pinball games here face a proposed ban by the city council.

Police Chief Roy D. Kerr last week asked the council to enact an ordinance declaring the games a nuisance. Kerr said his reason for the request was that he has received reports that pinball owners "are being forced to pay protection in order to maintain their machines at the various locations." There were also reports of cash payments to players.

The council directed Clarence Boyle, acting city manager, to draw up the ordinance. The ordinance, barring complications, would put the city's estimated 489 pinball

### **Pinballs Banned** In Malden, Mass.

MALDEN, Mass. -- Owners of 15 business places were given 48 hours to get rid of pinball games last week. Three members of the Licensing Commission of the Board of Aldermen ordered the games removed after a tour of this suburban Boston city.

The pinball games were in eating establishments and bowling alleys. Licenses for the places came up for renewal May 1. Pinball games were outlawed here last year.

games out of business within three weeks.

Chief Kerr said that Tacoma's pinball owners last year paid \$163,607 to the State Tax Commission. This figure, he said represents 26 per cent of total "reported" income,

## Cincy Group **Re-Elects** Full Slate

CINCINNATI --- Cincinnati's Automatic Phonograph · Owners' Association last week re-elected its entire slate of officers and board members for another year.

Nat Bartfield, partner of B-W Novelty Company, was renamed president.

Other officers are Bill Harris, Lincoln Music Company, vicepresident; Phil Ostand, K.&O. Music, secretary - treasurer, and Lawrence Kane, attorney and administrator for the association.

Board members re-elected are Joe Westerhaus, Westerhaus Corporation; Sam Chester, Diamond Vending Company; Paul Pusateri, Ohio Specialty Company, and Charles McKenney.







## **MUSIC MACHINES**

THE BILLBOARD 82

15

Communications to 188 W. Randolph St., Chicage 1, Ill.

## **MOA Convention Program** Augurs Wider Assn. Scope

### 9th Annual Confab Opens in Chicago Sunday for 3-Day Run; Name Speakers

#### By BOB DIETMEIER

CHICAGO--That Music Operators of America is broadening its scope well beyond copyright legislation-which brought it into being at its ninth annual convention.

forums, panels, speeches and open Inc., respectively. discussion-on every major subject necessary to successful music Everyone," produced by AMI, will operating management.

Business conferences rest squarely on the central dollars-and-cents facts of music operating. All will sions are set, scheduling of the explore ways and means of checking costs, hiking revenues, offering time. better service.

A total of 42 exhibitors were confirmed at press time, including 37 firms which will show music and auxiliary equipment, records, and coin-operated amusement ma-

## FitzGerald AMI **New Products**

chines. (See list of exhibitors and | ation and license problems and booth numbers elsewhere in this what to do about them; public section.)

#### Speakers

Speakers confirmed last week -to provide more services for include Glenn Fouche, viceoperators will be plainly evident president, Parade Publications (see separate story); William E. Fitz-The three-day meeting, which Gerald, and John W. Haddock, opens at the Morrison Hotel advertising and sales promotion Sunday (6) and runs thru Tuesday manager and new products sales (8), will boast business sessions- director, and president, of AMI,

A new color movie, "Music For be shown Monday evening (see separate story in this section).

Altho forums and panel discusbusiness meets were not set at press

(Editor's Note: The May 12 issue of The Billboard, to be distributed at the convention, will carry a complete program schedule, with the time of each meeting.)

**Business Discussions** 

Business sessions will include and programming; dime play; tax- this section.

relations; local and State legislation; depreciation; copyright legislation; and operator and disk jockey co-operation (see list of program topics and moderators elsewhere in this section).

Hirsh de La Viez, MOA entertainment committee chairman, Friday (27) announced that the following recording artists had confirmed to appear Tuesday (8) night in the show following the banquet: Nat (King) Cole, Pat Boone, Fontane Sisters, the Blockbusters, Cathy Carr, the Flairs, the Four Lovers, Red Foley and the Square Dance Kids, Cornell Gunter, Hilltoppers, Dick Kallman, Johnny Maddox, the Mariners, Betty Madigan, Betty Ann Steele, Billy Vaughn, Mac Wiseman, Myoshi Umeki, Andy Williams and Gloria Woods. Quipped de La Viez: "Besides many others, we'll also have several surprises." Frank York and his orchestra will play for the show.

Committees in charge of the these subjects: Maintenance and convention, their charimen and service on location; record buying members, are listed separately in

## **MOA Exhibitors**

Phono Mfrs. & Suppliers	Booth Number
AMI, Inc	
Rock-Ola Manufacturing Corporation	
J. P. Seeburg Corporation	
The Rudolph Wurlitzer Company	
National Rejectors, Inc	1-2-3
Permo, Inc	
Wico Corporation	
Star Title Strip Company	15
Paul Bennett Needle Company	

#### Record Mfrs. & Music Firms

conta manor de manore a mano				
RCA Victor		 	.24	ų
Columbia Records		 	.16	1
Mercury Records	1.1.1.1.1			
Decca Records				
Coral Records				1
Diamond Records		 		
Ferris Records				
Dot Records				
M-G-M Records				
Capitol Records				
ABC-Paramount Records		 		
Broadcast Music, Inc.				
Music Operators of America		 	.30	

#### Amusement Game, Arcade Equipment Mfrs.

Auto-Photo Company45
Capitol Projector Corporation
Chicago Coin Machine Company
Edolite Products, Inc
Exhibit Supply Company
Fischer Sales & Manufacturing Company
Genco Manufacturing & Sales Company
Gym Cycle Amusement Company
Horoscopes, Inc
J. H. Keeney & Company
Bert Lane Company, Inc
Valley Manufacturing Company
Williams Manufacturing Company

#### Other Exhibitors

Personality	Productions	 33
U. S. Navy		 35

MAY 5, 1956

## **Sales Director**

GRAND RAPIDS, Mich.-William E. FitzGerald was named new products sales director of AMI, Inc., J. W. Haddock, president, announced Wednesday (25).



#### FITZGERALD

FitzGerald will continue as advertising and sales promotion manager, a post he has held since joining the firm in 1950.

In his additional post, he will direct the promotion, marketing and sale of new products which radio-phonographs.

experience in advertising and mer- until January, 1956, was president chandising. He's served as sales of the firm. promotion manager for an automodaughters in suburban Ada.

## ROGER AND OVER

## **Juke Ops Get Service Calls Via Short Wave**

being used by a dozen leading calls that come in for him. juke box operators in this area.

along wherever he goes.

Fouche, Sales Exec, to Speak At MOA Show

CHICAGO-Clen Fouche, vicepresident, Parade Publications, and direct sales expert, will be one of the principal ,peakers at the Music **Operators** of America Convention here May 3-8. He'll talk on sales techniques.

Born in Nebraska, he became interested in sales work at an early FOR CALLS TO age. He attended the University of Nebraska, paying his way by part-time sales. He has been a resident of Chicago since 1924 and for 41/2 years was with Balaban and Katz as theater manager-producer. In 1930 he became sales maninclude a line of high-fidelity home ager and later vice-president of the Stayform Company. In 1933 he His background includes wide purchased controlling interest, and

For 25 years Fouche has been bile manufacturer and account active in the National Association supervisor with a Chicago adver- ci direct selling companies and tising agency. A director of the served two terms as president. He Grand Rapids Advertising Club is still a director of that association. and a member of numerous sales In 1950, when Paul Hoffman, and service organizations, Fitz- of ECA, asked Red Motley to take Gerald lives with his wife and two a team of American businessmen to (Continued on page 84)

DETROIT-A new type of At intervals he switches it on, radio-phone service that enables an listens to the broadcast from the operator to get his route service designated station, and if his code calls any time he "tunes in," is number is on, he is given any phone

Offered by Pocket Phone Radio The operator or his serviceman Message Service, this new facility is given a pocket-size short-wave for operators functions by means of receiving set which can be carried a tape recording. Calls coming in from location owners or other parties are listed on the tape, then broadcast on the air.

an hour, so the operator need only Hotel. listen in once an hour to receive all his messages. Calls are given in convenient sequence by code numbers, so he can quickly tell when his number is coming up.

24-Hour Service Service, on a 24-hour basis, is adapted to the operator's convenience, broadcasts made to the individual operator when he can best take care of them.

This system has proved more con-(Continued on page 91)

**DIAL DE 2-4820** MOA VISITORS

CHICAGO --- Free local phone service will be provided visitors at the Music Operators of America Show May 6-8 at the Morrison Hotel thru the information booth handled by

Visitors can make business contacts and receive emergency calls thru the number, Dearborn 2-4820.

U-Test-M	Ma	nuta	cturing	Comp	bany.	 	 	 · · · 1	3
Vu-Aid S									

#### Trade Publications

The Billboard	Publishing	Company	
Down Beat			

## Three Mfrs. to Show 200's at MOA Meet

selection phonographs at the Music model at the show. **Operators** of America convention Calls are broadcast constantly for May 6 thru 8 at the Morrison

> The J. P. Seeburg Corporation, first to take the plunge with a 200-selection unit fast September, and AMI, Inc., which just recently began shipping their new 200 model, will be joined by the

**Sked P-R Nite** 

CHICAGO-Monday night (7)

will be "public relations night" at

the Music Operator of America

convention at the Morrison Hotel

Inc., will speak on "You Can Do

Following the speech will be

the world premiere of the new

color movie, "Music for Everyone."

The 21-minute film tells the story

of the significant contributions by

the music operator in providing

wholesome entertainment that all

9 p.m. in the Venetian Room.

here.

can enjoy.

communities.

CHICAGO --- Three juke box | Rudolph Wurlitzer Company, manufacturers will show 200- which will show its 200-selection

Wurlitzer is reliably reported to have started shipping its machine for marketing by distributors early this week. AMI's 200-G. initial shipments of which began several weeks ago, has already been shown informally by some of that firm's distributors.

## **Dime Play Still** For MOA Meet 50-50 in Philly

PHILADELPHIA-The dimeplay situation has leveled off for the time being, according to Joe Ash, local Wurlitzer distributor. William E. FitzGerald, AMI, Ash said the city is about 50 per cent on dime play, with 65 per Something Now About Public Re-lations." The program begins at cent of the tavern stops converted, but only 20 per cent of the luncheonette locations changed over.

While the pool business has fallen off somewhat, Ash said that 1956 is shaping up as the best year since immediately after World War II.

The decline in pool business was pretty much expected here. The machines were sold at such a rapid The film, inspired thru a need rate for the few months following for better public relations expressed their introduction that the market by MOA, was produced by AMI. can't take any more for the time

being. Ash has completely refurnished It is available on loan without charge to all operators or operator associations for showing to civic his offices and showrooms and has added 1,600 square feet of floor and service groups in their own space on the second floor.

The Billboard.

The Billboard booth will take the message or "callback' number and page the conven-tioner in the halls or ring his room number. House phones, transportation and other information will also be available.



THE BILLBOARD

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## Calif. Music **Group to Hold** Meet May 22

LOS ANGELES --- A combinawill be held here May 22 by the Los Angeles Division of the California Music Merchants' Associarepresentative, announced.

Chemers said that the exact loc; tion for the meeting is not set. But, he emphasized that this will not be the banquet that was postponed in March but a regular meeting. He urged that members planning to attend contact his office to make definite reservations.

While the meeting is still in the p anning stage, Chemers is hoping that George A. Miller, MOA and CMMA president, will be able to attend, following the national convention in Chicago. It is quite probable, too, that entertainment will be featured at the local get-together.

## **Rosen Reports** Trade Up 25%

PHILADELPHIA-Dave Rosen, local AMI distributor, reports music and game sales are running 25 per cent ahead of 1955. According to Rosen, one bank has handled \$15,000,00C worth of paper in the coin machine business with virtually no delinquencies. Dime play in juke boxes, he added, has now stabilized at about 50 per cent, down about 20 per cent from its previous high. He explained that about 20 per cent of the converted stops went back to the nickel when the operators feared loss of their locations. But on the stops that stayed at 10 cents, he added, revenue has increased an average of 20 per cent. Rosen has received his first shipment of AMI V-200's and three of them are currently on location.

### Richmond

#### By BEN POPE

COINMEN YOU KNOW

NESLUND RESIGNS SALES POST. After 10 years with Musical Sales Company of Baltimore representing Seeburg in Central Virginia, Robert Neslund has resigned to accept a job with less colorful machines-business machines. Bill Snow, of Norfolk, who has been working the Tidewater section of the State, has taken over Bob's route, at least tion business and dinner meeting for the present. . . . Cliff Weil, Inc., who handles many of the cigarette machines hereabouts, recently made news with a much older instrument of the tobacco business. The company contributed a fine old wooden Indian to Richmond's Valentine Museum. Rumor hath it that Old tion, Ben Chemers, local business Smoky Joe couldn't handle all the new filters and king sizes.

> Miss Myrtle Hairfield has been on and off the job at Berlo Vending Company lately due to jury duty in federal court. . . . Jack Bess, of Roanoke Vending Exchange, Inc., attended a mid-year meeting of the State Loyal Order of Moose at Natural Bridge. He later dropped over to Charleston, W. Va., where Roanoke has a branch office. . . . Bob Bear, general sales manager for Wurlitzer, was down from Buffalo and stopped in at Kenneth A. O'Connor's. . . . The place was really humming down at Wertz Music Supply Company last week and Dan Wertz didn't have much time to talk about it. However, we do know that two of his visitors were T. L. Strawhand, of Eastern Electric Company, and Gilbert Bailey, a Gloucester, Va., operator.

Altho lots of folks are talking about "slow days," there always seems to be a lot going on at Roanoke Vending Exchange, Inc. Just a sampling of recent visitors includes: Claude Griffin, of Griffin Music Company, Edenton, N. C.; Kenneth A. O'Connor, buying games for the Ferry Music Company which operates around Hampton Roads; Sam Northington, of F & M Novelty Company, South Hill, Va.; Bob Lewis, of O.K. Amusement Company, Richmond: Lin Simmons, of Danville Amusement Company, Danville, Va.; J. L. Jones, of A. P. Seta Concessionaires, Richmond; Dwight Casterline, of Gillette Music Company, Norfolk; Lecky Calamas, of Calamas Vending Machine Company, Fredericksburg: Joe Richter, of Richter Music Company, Richmond; Ray Hash, of University Music Company, Charlottesville; Bill Wilson, of Peninsula Music Company, Warwick, and R. D. Easter, of Automatic Music Company, Winchester, Va.

#### Los Angeles

#### By JOEL FRIEDMAN

EASTERNERS VISIT OAK PLANT. Danny Cohen, head of the Danco Coin Machine Distributing firm of Baltimore, Md., and M. J. Abelson, general sales manager of Oak Manufacturing Company, Pittsburgh, were recent visitors at the Oak plant in Culver City, Calif. Both were given an advance showing of Oak's new line of Premiere machines, to be previewed to the trade at the National Vendors' Assocition convention in Chicago May 10-13. . . . Gene DeVilbiss, Big Bear Lake operator, reported a 35-inch snowfall at the resort last week, the heaviest the area has received in the last five years. . . . Harvey Kirby has moved from El Monte to Puente, Calif., and is now a neighbor of former coinman Bill Disson, latter now in the television business. Disson recently sold his route to Dick Norden. . . . Al Silberman, Badger Sales Company, making plans to attend the MOA convention in Chicago. Trip will include a visit to the AMI factory at Grand Rapids, Mich.

## COIN CALENDAR

Following are dates of interest and importance to all coin machine operators, distributors and associations. Check thecalendar weekly for new events in your area.

May 1-Anthracite Music Operators' Association, monthly meeting, Wilkes-Barre, Pa.

May 1-California Music Merchants' Association, Los Angeles division, monthly meeting, association headquarters. Los Angeles.

May 1-Washington Music Merchants' Association, monthly meeting, association headquarters, Seattle,

May 1-West Virginia Music Operators' Association, monthly meeting, Richmond.

May 2-Music Operators' Society of St. Joseph Valley, monthly meeting, offices of Carl Zimmer, Mishawaka, Ind.

May 2-Summit County Music Operators' Association, monthly meeting, Akron.

May 3-California Music Merchants' Association, Sacramento division, monthly meeting, association headquarters, Sacramento.

May 5-Region I National Automatic Merchandising Association, regional meeting, Sheraton-Plaza Hotel, Boston.

May 6-National Coin Machine Distributors' Association, dinner meeting, Morrison Hotel, Chicago.

May 6-8-Music Operators of America, annual convention, Morrison Hotel, Chicago.

May 7-Springfield Phonograph Operators' Association, monthly meeting, association headquarters, Springfield, Ill.

May 7-11-National Restaurant Show, Navy Pier, Chicago.

May 8-Automatic Equipment & Owners' Association of Indiana, monthly meeting, association headquarters, Gary.

May 8-Automatic Phonograph Owners' Association, monthly meeting, Hotel Sheraton-Gibson, Cincinnati.

May 9-Retail Amusement Association of Canton, O., monthly meeting, Massillon, O.

May 10-13-National Vendors' Association, annual convention, Morrison Hotel, Chicago.

May 10-Massachusetts Music Operators' Association monthly meeting, Beaconsfield Hotel, Brookline.

May 10-Western Massachusetts Music Guild, monthly meeting, Ivy House, West Springfield.

May 14-United Music Operators of Michigan, monthly meeting, Fort Wayne Hotel, Detroit.

May 19-Region VIII National Automatic Merchandising

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### 'Heartbreak Hotel' **Top MOA Choice**

NEW YORK---The Elvis Presley version of "Heartbreak Hotel" on RCA Victor was named the ABC radio show prepared by the Music Operators of New York.

Regional favorites were "Hot Diggity," with Perry Como on RCA Carl Perkins on Sun Records, and "The Stars and Stripes Forever Merengue," with Gloria Parker on Cloro.

Named the most promising disks were "Graduation Day," with the Rover Boys on AMPA, and "Rock Island Line," with Lonnie Donegan on London.

Manhattan, Kan., MOA director, and John A. Wallace, Oak Hill, W. Va., MOA director.

**MODEL 1448** Worth More When You Buy It Worth More When You Trade It

1

1

е,

Mrs. Jesus Torres was seriously injured in an automobile accident near Sacramento and is currently recuperating at Redwood City Hospital. . . . Al Goodman, Playland Arcade, Long Beach, shopping along coin row. . . . Bill Ketchersid, San Bernardino, and John Wynn, Tucson, Ariz., in town last week shopping for new equipment. . . . Jimmy Wilkins, Paul Laymon Company, reports the sale of Bally's Booster Pool games have been going very well. . . . Fred Gaunt, Badger Sales Company, indicates a new rise in shuffle bowler sales, with the report that some operators have switched to shuffle games in the face of declining pool grosses. . . . Bill Seuter, Manila operator and distributor, due in town during June following a trip to Europe, New nation's top juke box disk Saturday | York and Chicago. . . . Jack Simon, Simon Sales Company, off on a (28) on "National Juke Box," the sales trip covering San Francisco, Reno and Las Vegas.

#### New Orleans

#### By JACK DEMPSEY

Victor; "Blue Suede Shoes," with CROWN NOVELTY SHOP BOASTS EXPERIENCE. Nicholas Carbajal, genial president of Crown Novelty Company, boasts he has the "oldest" mechanic in the amusement field in the South in the person of Gus Lamana-oldest in the point of years served. Carbajal's firm also boasts a father-son team: William DeCourte and his son, Buster. Both are busily employed reconditioning machines bought up and traded by the Crown firm.

Milton Chauffe, who has served as assistant manager at the F. A. B. since 1946, is moaning the "blues" these days. Everyone from Appearing on the show were Fletcher A. Blaylock, the president, on down the line are talking up George A. Miller, Oakland, Calif., the big three-day celebration which the Wurlitzer Company will stage MOA presidenc; Lewis Ptacek, in August at the firm's North Tonawanda plant, and Chauffe has to stay home and take care of things.

> Aruns Callery, comptroller and partner in the New Orleans Novelty Company, is considered one of the better golfers in New Orleans. Aruns regularly competes with the top five local golfers. Maybe that accounts for that slim, school boy physique. . . . Ralph Falsetta, widely known phonograph operator from Donaldson, La., was recently elected a police juror in his home locale.

Approximately 40 operators and their mechanics were expected to be on hand for the special service school at the Cawthorn Hotel, Mobile, Ala., April 27. Larkin Etheridge and Harry Gregg, of the F.A.B. firm, were set to offer instructions on Wurlitzer's Model 1900. Wall Box 5207, and Stepper. Model 257. Bob Dupuy, vice-president, reports all food and drinks "on F.A.B."

Eli Lucas, veteran N. O. operator, who has been in ill health for some time, was ordered by his doctor to get away from the rigors and demands of business. He has disposed of the business, as a result, to a (Continued on page 84) Association, regional meeting, President Hotel, Kansas City, Mo.

May 21-Westchester Operators' Guild, Inc., monthly meeting, American Legion Hall, White Plains, N. Y.

May 22- Westchester Operators' Guild, fifth annual dinner, 42 Club Restaurant, Scarsdale, N. Y.

June 2-Regions X, XI, XII, National Automatic Merchandising Association, regional meeting, San Francisco Hotel, San Francisco.

June 2-3-Nebraska Music Guild, quarterly meeting, Pawanee Hotel, North Platte.

June 3-6-National Industrial Recreational Association Convention. Hotel Statler, New York,

June 11-Wisconsin Music Merchants' Association, monthly, meeting, Ean Claire, Wis.

Inne 13-Coin Machine Division's annual dinner for the United Jewish Appeal, Sheraton-Astor Hotel, N. Y.



### DEarborn 2-4820

The Information Booth, handled by The Billboard, will take the message or "call-back" number and will reach me quickly. The booth will be operation from 10 a.m. to 8 p.m. CST each day. **BY CALLING CHICAGO** 

### DEarborn 2-4820

The Information Booth, handled by The Billboard, will take the message or "call-back" number and will reach me quickly. The booth will be in operation from 10 a.m. to 8 p.m. CST each day.



#### MUSIC MACHINES

THE BILLBOARD

MAY 5, 1956

## COINMEN YOU KNOW

#### Continued from page 83

triumvirate composed of Hector Cerutti, B. B. Anselme and Joe Accardo. ... Friends of Jack Boasberg-and they number in the legions-will be happy to learn that he recovered nicely from his recent serious operation and is now convalescing at Baptist Hospital. Jack, who is known thruout the sports world as Jack Sheen, is the father of Louis Boasberg, the popular manager at the New Orleans Novelty Company. Jack says he'd like to hear from some of his old buddies. Write him in care of the Baptist, or the N. O. Novelty Company, 115 Magazine, New Orleans 12, La.



MOA 9TH ANNUAL CON-**VENTION PLANS SET.** General business session to be held mornings with forums slated for afternoons and evening, May 6 thru 8. More than 40 will exhibit. Gala entertainment will be emseed by Howard Miller, popular Chicago disk jockey. (Page 85, The Billboard, April 28.)

OLD-TIME ARCADE BROUGHT TO LIFE IN DIS-NEYLAND. The turn-of-thecentury Penny Arcade is enjoying its greatest comeback as one of the key attractions of Disneyland. It boasts of 100 ancient vintage coin-operated machines. (Page 1, The Billboard, April 28.)

## **MUSIC OPERATOR FORUM** How Important Is Programming?

That successful music operating management rests in large measure on good programming is clearly indicated by music operators participating in this week's Forum.

The overwhelming majority of operators polled-81.8 per cent-report that they do have programming formulas to classify tune types on their machines.

Even more significant is the fact that 100 per cent polled believe that in a location which caters to a mixed clientele, the more variety of music programmed, the higher the gross should be.

That the busy music operator places programming high on his list is underscored by the fact that two-thirds of this week's MOF participants reported that they personally supervise programming policy do not delegate that responsibility.

However, because the music operating business is necessarily one which involves a great amount of daily work, and is one which encounters its fair share of problems, over half of operators responding this week felt that altho programming is "very important," it is just one factor of many to be considered in good management. In fact, recognizing all the factors that make up successful music operating, it is very noteworthy to see that 28.5 per cent feel programming is the most important part of operating. Altho over 14 per cent believed that other factors are more important than programming, no one reporting felt it was of minor importance.

MOF operators definitely feel that programming by musical category-altho it requires more time and work-is justified by the results. Recognizing that music operating is a service business, operators see that its service and convenience in selecting music that customers want and programming greatly helps the customer in doing so.



as r.&b., c.&w., etc., that a given tune might properly be classified under, when the tune is at the peak of its popularity, it should actually be classified under hit tunes.

The question is raised, too, of whether the classifications which operators and others in the music business understand mean much to the general juke box playing public. With larger multi-selection machines now appearing on the market, the business of enabling a customer to quickly select the music he wants is becoming even more important. But while most operators will agree on the basic importance of programming, there are large areas of disagreement about some aspects of it. For example, whether or not it is desirable to enable a customer to select quickly. One camp maintains it is for reasons given above. But another argues that even tho tunes might be classified in the best possible way, a large group of customers prefer to look at all the title strips before finally making a selection, and may select even more as result.

One point about which there is no disagreement: That programming-the business of getting the right record to the right machine at the right time-is a demanding, exacting one, but one which pays dividends and cannot be ignored by the successful music operator.

#### **How They Voted** 1. Do you have programming formulas for the majority of your locations?.... \$1.8% 18.2%

	rou personally supervise progra		Employee
sible?	policy or is an employee respo		33.4%
		Yes	No

GREATER SELECTIONS BOOST JUKE BOX PLAY. Participants in the Music Operator Forum reported play increased when a newer model was placed on location. Cited for boosting play were better programming, tone quality and modern cabinet design. (Page 89, The Billboard, April 28.)

DETROIT FIRM TO PUSH SLATE-COVERED POOL GAMES. J. L. Verlinden Sales Company discloses further plans for other games. Imports slate tops and other part from Belgium. Games lists at not over \$165. (Page 96, The Billboard, April 28.)

#### DIME PLAY SLATED FOR ARKANSAS-MISSOURI. Hike in price slated to take place in fall with operators to use from 20 to 25 per cent of the longer playing disks. Program to be patterned after Memphis operators system used last summer. (Page 85, The Billboard, April 28.)

A CONTINUING STORT OF

CONTINENTAL PLANS FULL LINE OF FOOD VENDERS. Firm breaks ground for new building to double plant space. Production to include pre-brew coffee machine with pastry, candy and sandwich units to follow. (Page 90, The Billboard, April 28.)

in Action

IF YOU MISSED READING THE APRIL 28 ISSUE OF THE BILLBOARD YOU MISSED THESE AND OTHER IMPORTANT NEWS STORIES AND FEATURES. ALL OF THESE STORIES WERE EXCLUSIVE IN THE BILLBOARD.

Only The Billboard Gives You News While It's New

The majority clearly recognize, however, that good programming does require a large amount of record keeping. And they also acknowledge that the business of categorizing some tunes is not always an easy job. Several reporting make telling arguments in pointing out that the classifications on the machines do not always help-either for the operator in programming a particular ditty, nor for the customer in selecting one. For example, regardless of what musical category such

### What They Say...

GEORGE YOUNC, Ceorge Young Music Company, Selma, Calif.: "I feel that programming pays off for the extra time an operator spends on it. Programming by musical category-pop, c.&w., etc.-looks a whole lot better on the machine, too.'

VIC BONDIOLI, B & B Novelty, Inc., Elmwood Park, Ill .: "I don't believe that programming by category takes more money. But it does take a little bit more time. I certainly think that it's worth every bit the extra effort because of the increase in takes. Basically, people are lazy-why not make it easy for them?"

E. D. (ANDY) REBORI, Automatic Amusement Company, Springfield. Mo.: "We have always classifiedor programmed-our music machines and have been firm in believing-thru the years-it is the only way to operate them. We keep an inventory of each location's records, the date placed on the machine and the date they're taken off. We are very careful to keep records of meter readings and keep track of each location's inventory as the routemen change records."

**GEORGE WOHLERS JR., Ken Ferguson Mu**sic Company, Stillwater, Minn.: "I'm 100 per cent for satisfying the customer. Give them whatever they want. Watching the play meters tells you what the customers want."

SEYMOU'R POLLAK, Tarrytown, N. Y.: "Operating music machines is not just a matter of saying "here's a machine-it will take in money." The amount of business a music machine takes in depends on how well an operator caters to the type of persons patronizing their locations. Takes definitely justify programming for that reason."

tele, do you think that the more variety (pop. r.&b., standard, etc.) you program, the more you stand to gross?..... 100%

- 4. How do you rate programming as a part of your business?
  - 57.2% It's very important but just one factor of many.
- 28.5% It's the most important part of operating. 14.3% It's important but other factors are more so.
  - It's of minor importance,
- 100%

MRS. DON CALKINS, Automatic Music & Record Shop, Knox, Ind.: "Any time involved in giving the locations good records and getting their special requests most certainly is worthwhile.

ED DEVINGER, Mount Pleasant, Iowa: "With the newer, larger machines (200 selections) coming on the market now, proper programming makes it easier to find the types of records customers want to play."

J. R. BUSHNELL, Ferrell Music Company, Huntington, W. Va.: "Classification programming (programming by musical category) is hardly worthwhile. The general public does not recognize the categories as we in the business do. To the public a pop tune means that nearly everyone likes regardless of classification."

### Notes From One-Stops...

J. T. EDGERTON, Record Supply, Sacramento, Calif .: "A hit or miss program on a juke box with all categories mixed is bad since the customer must read the entire program (which is desirable but unlikely). However, categories should be according to location rather than according to classifications prearranged on the machine. In other words, revamp classifications to suit each location."

RAOUL SHAPIRO, Miami: "To a certain extent only do takes justify programming by musical category. For instance, very few locations need as many polkas and waltzes as the particular groupings on machines call for. The same with old favorites. Yet those types of records should be kept together. If an r.&b. or c.&w. tune is hot, it should be programmed with the hits."

### Fouche, Sales

Continued from page 82

England and Scotland, Fouche was one of 10 nen selected to speak in the industrial centers of Great Britain.

Early in 1956 he became asso-

ciated with Motley as vice-presi- in Chicago, the Chicago Associadent of Parade Publications. He is tion of Commerce and is a director active in the sales executives club of National Sales Executives.



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Join the Wurlitzer Centennial Club.

Be Wurlitzer's guest for three thrilling days of fun and entertainment as we celebrate 100 years of musical achievement. See your Wurlitzer Distributor to learn how every operator and his wife can become eligible for this "once-in-a-lifetime" celebration. See your distributor now, then plan to be the guests of Wurlitzer August 23, 24, 25.



### **MODEL 1900**

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> THE RUDOLPH WURLITZER COMPANY NORTH TONAWANDA, NEW YORK



## AMUSEMENT MACHINES

THE BILLBOARD

86

Communications to 188 W. Randolph St., Chicago 1, Ill.

## **New Memphis Law To Hit Coin Games**

Ordinance Would Kill Teen-Age Play; Ops, Already Heavily Taxed, Expect Big Loss

law that will cut pinball and owner who wants them. amusement game play and may force many operators to pick up games from locations was passed sioners.

The new law, passed on first reading, prohibits anyone under the age of 21 to play pinballs or similar games in places where beer is sold. The law also prohibits anyone under the age of 18 from playing pinballs or similar games anywhere in locations such as drug and sundry stores and ice cream parlors.

The ordinance must pass three readings to become law. That, however, is routine. It is scheduled to become effective Thursday (8).

May Force Ops Out

The present law allows anyone 16 or over to play amusement games and places no restrictions on the place.

Operators here do not like the new law because it may force many to close down their game businesses. Because of high taxes on is on the comeback trail. pinball, shuffle and other games, the operators realize small profit as it is. Many operators have games on location merely as an

**New Shuttle** 

MEMPHIS-A sweeping city accommodation to the location

Tax on pinballs and similar amusement games are city, \$15; county, \$15.50; State, \$15.50, and last week by the city commis- federal, \$10; a total of \$56. An operator having 10 machines on location thus pays \$560 a year tax.

Mayor Edmund Orgill said the request for the new law came from the City Licensing Commission, composed of City Commissioners

(Continued on page 88)

### POOL GAME HITS CANAL STREET

NEW ORLEANS - The pool game has come to Canal Street. The New Orleans Novelty Company's Penny Arcade on the "Broadway of the Deep South," has installed a large variety of pool games, covering the entire rear area of the Arcade.

Hilliard Bach, Arcade manager, says the patrons have been a little slow on catching onto the new games, but expects the play to become "terrific" within a few more weeks.

## **Shuffleboard Back?** -Play on Increase

UNION CITY, N. J .--- Shuffleboard, not so long ago a standard that the game of shuffleboard is piece of equipment at tavern lo- still as interesting and appealing Thursday (26). cations but virtually extinct in as ever and will continue to be so, many areas of the U. S. today, because it is a competitive game Levine had owned 50 per cent of

N. Melone, sales manager, bowling and tennis. American Shuffleboard Company here, feels the game is gradually coming into another boom period.

His basis for this belief is that where operators have placed new shuffleboards on routes, the invariable result has been greatly "It has been definitely proven

has suffered mainly because of di- cent. Simon had remained in the lapidated or inferior equipment background. used in most cases. The operator should realize that his equipment Max Levine, president, and Ruth must be kept up-to-date, and that he cannot expect to keep nursing outdated, inaccurate shuffleboards First Installs and still get the proper results.

## **Rivals Seek Control** Of Scientific Mach.

Mrs. Levine, Dave Simon Own 50% Each **Of Firm; Game Production Continues** 

Scientific Machines, Inc., is going tary-treasurer. According to Walon as usual, but there appears to ter Feldesman, attorney representbe some question as to who is in ing Simon, Ruth Wolfe acted on charge.

Scientific was founded 25 years ago by Max Levine, who was president until his death March 3. Then widow of Max Levine, and Max the confusion began.

Last week, Nat Cohn, veteran coin machine manufacturer, distributor and operator, announced 50-50 between the widow of Max that he had been appointed administrator and would personally tive. supervise production and sales.

#### In Active Charge

At presstime, Cohn, who formerly headed Conat Distributors, Riteway Sales and Modern Music Sales, was in active charge of the company.

In the meanwhile Dr. Charles Levine, brothe, of the late Max Levine, was named executor of the estate when the will was probated

According to Dr. Levine, Max of basic appeal such as billiards, the common stock of Scientific, and Dave Simon, head of Simon "Revenue of shuffleboard routes Sales, had owned the other 50 per

Officers of the corporation were

NEW YORK --- Production at Wolfe, vice-president and secrebehalf of Simon.

MAY 5, 1956

The board of directors consisted of Ruth Wolfe; Sylvia Levine, Levine. With the death of Max Levine, the Simon appointee is the only officer, while the board is split Levine and the Simon representa-

The former Judge Albert Cohn, representing the Levine interests, is currently negotiating with Feldesman.

#### Entitled to Voice

Dr. Levine's position is that Mrs. evine is entitled to a voice in running the business and that she is competent to have such a voice.

Feldesman said that after conferring with Cohn, it had been agreed that Dr. Levine would have the right to "look around the shop."

A series of conferences between the two lawyers is scheduled for the coming week. Meanwhile, full production of Bing-O-Renos goes on in the Brooklyn plant, with orders going out to Arcades all over the nation.



## League Slated For Detroit

DETROIT-Plans for a spring shuffleboard tournament as well as a new league set-up next fall are being made by Edward V. Mosteiko under the name of Wayne Shuffleboard Leagues.

father, Frank Mosteiko. He has sales manager. conducted leagues for the past three years, starting with his own league. a while to catch on, according to This past season he operated two DeSelm, but is now coming on leagues and has decided to expand into the wider field of shuffleboard operation.

is to secure sanction of the American Shuffleboard Leagues, Inc., Union City, N. J., for a spring type of play, which features bank-(Continued on page 93) (Continued on page 97)

increased play and revenue. "These operators," according to Melone, "are now concentrating on replacing their entire route as quickly as possible.

### Roto-Pool **Dubbed 'Delay** Fuse' Game

CHICAGO-Roto-Pool, United Mosteiko is a partner in the Manufacturing Company electric Main Bar at Michigan and Liver- pool game, has been termed a "denois avenues, operated by his laved fuse" game by Bill DeSelm,

fast. "Roto-Pool has been out a month now, and after a slow start Mosteiko's immediate objective tion on locations," said DeSelm.

DeSelm explained that it took players a while to pick up the new



SAMUEL B. LEWIS, Exhibit Supply president, is shown presenting plaque to Joe Kline (right) and Wally Finke, of First Coin Machine Exchange. Award was given in honor of First's efforts as a distributor in pioneering, promoting and selling the Exhibit Skill Pool game. This award is one of several given by Exhibit to its distributors thruout the country.

"The shuffleboard business is steadily and solidly on the increase and we expect it to continue in that vein.

#### Game -Improvements

Melone listed the following improvements in the American Shuffleboard product in the past few years:

1. More accurate playfield, open (Continued on page 89,

## **Distribs** Get The game seems to have taken Exhibit Pool Sales Award

CHICAGO-Awards to "outstanding distributors of Skill Pool games" were made last week by Exhibit Supply Company.

These awards, according to Sam Lewis, Exhibit president, were presented to distributors whose efforts in pioneering, promoting and selling Skill Pool games were instrumental in making this game "one of the most sensational sales sucgames ever conceived by the coin machine industry."

Awards were presented to First Coin Machine Exchange, Chicago; Miller-Newmark Distributing Company, Grand Rapids, Mich.; Minthorne Music Company, Los Angeles; Lieberman Music Company, of by - laws, Minneapolis; Lieberman Music election of a Company, Omaha; Redd Distributing Company, Boston; Active directors and Amusement Machine Company, officers. Philadelphia; Dunis Distributing

Company, Portland, Ore.; B. D. Lazar Company, Pittsburgh; Bush sion will be Distributing Company, Miami, S. L. the question London Music Company, Mil- of trade magwaukee; W. B. Distributors, Inc., azine price St. Louis; Dan Stewart Company, lists, public relations and commit-Salt Lake City; University Coin tee appointments. Machine Exchange, Columbus, O.; H. B. Brinck, Butte, Mont., and tor, reported three new members Modern Distributing Company, added to the association last week,

### Game Refinishing, **Spray Equipment**

CHICAGO-At First Coin Machine Exchange, workmen have just completed the installation of a new and enlarged paint spraying and refinishing department.

Wally Finke, the new installation shipments of Slate Pool, a new coin features a high pressure air compressor with three times the horsepewer of the previous compressor used by the firm. The compressor will provide better application and better finish on reconditioned used equipment.

## Get Samples of **New Slate Pool**

CHICAGO-Distributors of Ex-According to Joe Kline and hibit Supply have received initial pool game with a slate playfield. The slate playfield, only recently introduced in the coin pool field, adds weight and playfield speed to the game.

Slate Pool is a regular-play twohole model, with the usual bumpers Other new apparatus includes a and playfield features found on the (Continued on page 96) wooden playfield models.

## 44 Distribs to Attend Annual NCMDA Meeting

CHICAGO --- Forty-four coin | machine distributors from around the country confirmed reservations for the annual dinner meeting of cesses, and one of the most played the National Coin Machine Distributors' Association Sunday (6), at the Morrison Hotel here.

Main business slated for the meet will be a vote on a new set new board of

Comi g under discus-

Al Schlesinger, managing direc-

bringing membership to 63.

The new members are Frank R. Company, Buchanan, Mich; Joseph Fishman, R & Y Novelty Company, Newark, N. J., and David Stern, Seacoast, Inc., Elizabeth, N. J.

The Sunday meet gets under way at 7 p.m. A board of directors meeting will be held on Monday (7), at 10 a.m. at the Morrison. NCMDA headquarters at the Morrison will be open day and night from May 6-8.

NCMDA's current officers are Harold Lieberman, president, Minneapolis; Gilbert Kitt, vice-president, Chicago; Irwin F. Blumenfeld, secretary, Baltimore; J. D. Lazar, treasurer, Pittsburgh.

Board of directors include David Bond, Boston; Leo Weinberger, Louisville; Louis Wolcher, San Francisco; W. S. Redd, Boston; Louis Morris, St. Louis; Ron Rood, Orlando, Fla.; Harry Hurwich, Birmingham; John Bilotta, Newark, N. Y., and Barney Sugarman, New York.



SCHLESINGER



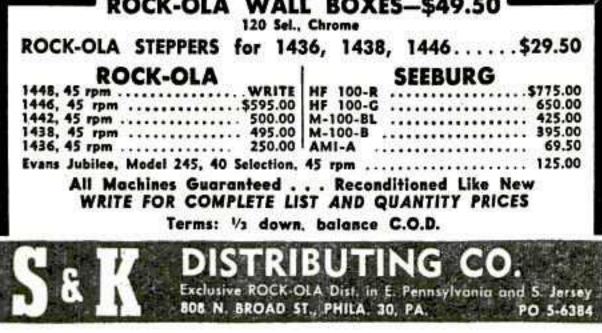
Denver.

425.00 Genco Baskefball ..... 150.00 Bally Beach Cub ..... 75.00 Bally Dude Ranch ..... 85.00 Wall Boxes ..... 65.00 Bally Variety ..... 150.00 Wall Boxes ...... 50.00 Bally Surf Club ..... 115.00 Write for prices on other Arcade Equipment, Bally Bingos and Music Equipment TRI-STATE MUSIC COMPANY PORTSMOUTH, OHIO 1909 EIGHTH STREET PHONE: 3-1541

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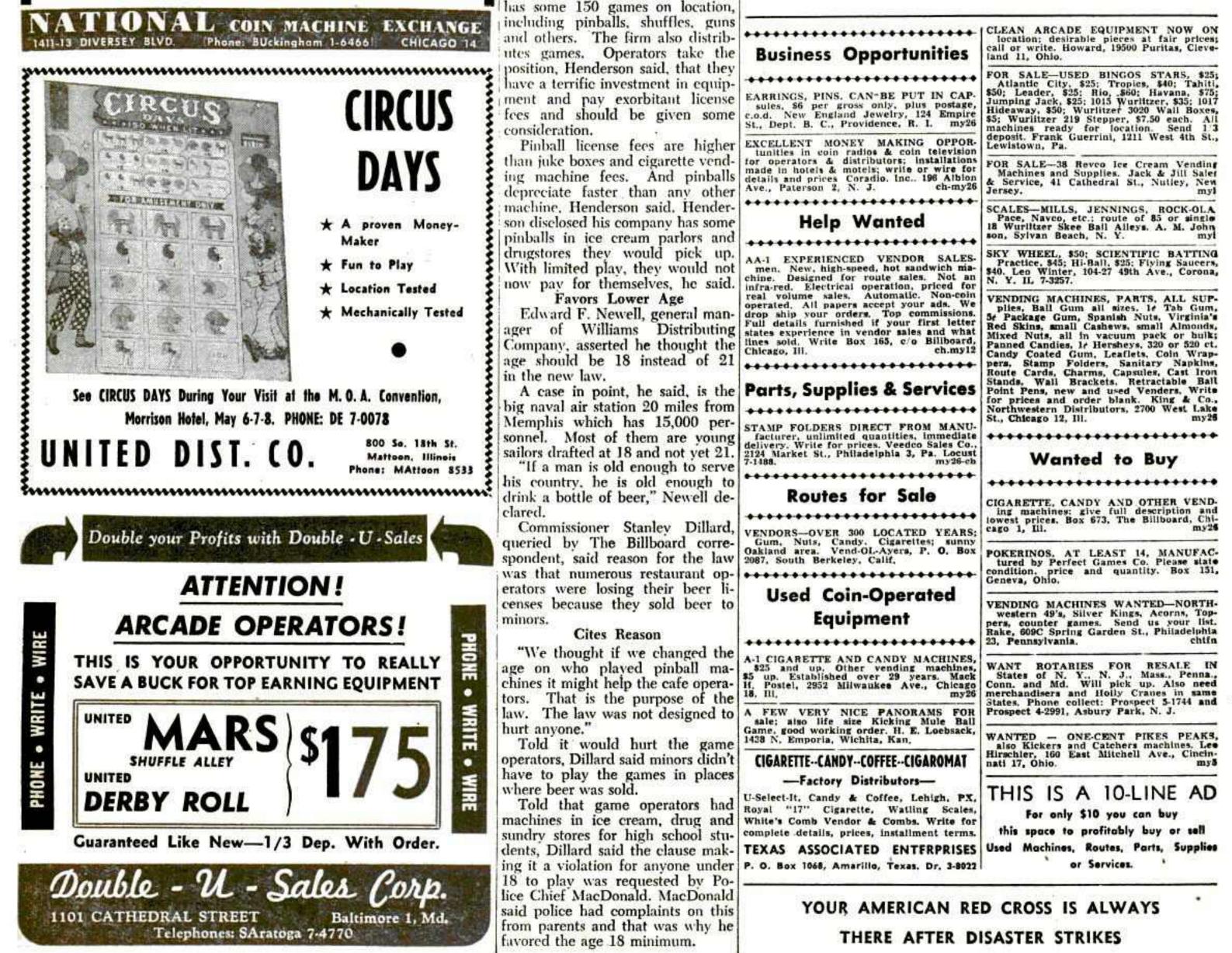




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90 COIN MACHI	NES	THE BILLBOARD	MAY 5, 1956
EXCLUSIVE FACTOR AMI - CHICAGO CON BINGOS Crosswords Write Saysty 195.00 Big Time 195.00 Big Time 195.00 Variety 195.00 Falm Springs 110.00 Palm Springs 110.00 Palm Springs 110.00 Palm Springs 110.00 Path Club 100.00 Beach 100.00 Beach Club 100.00 Beach 100.00 Beach 100.00 Colden Nugget 100.00 Colden Nugget 100.00 CC Bowling Team, Close Out Write CC Score-a-Line 100.00 CC Fireball 100.00 CC Fireball 100.00 CC Fireball 100.00 CC Fireball 100.00 CC Fireball 100.00 CC Fireball 100.00 CC Criss Cross Target 115.00 CC C Advance 115.00 CC C Clipper 105.00 Un, Banner 105.00 Un, Speedy 105.00 Un, Leader 105.00 Un, Leader 105.00	RY DISTRIBUTORS N-GENCO-EXHIBIT SPECIAL PRICES on HUNTERS, BUGABOOS. Immediate Delivery ACCADE Genco Super Big Top Write Genco Super Big Top Write Genco Sky Rocket 375.00 Genco Sky Rocket 375.00 Genco Sky Rocket 975.00 Genco Sky Gunner 99.50 Bear Gun 125.00 Coon Hunt 195.00 Chi Coin Pistol 50.00 Exhibit Six Shooter 94.50 United Carnival 225.00 United Carnival 235.00 Chi Coin Pistol 94.50 United Carnival 94.50 United Carnival 94.50 Chi Coin Aplayer Derby 175.00 Chi Coin Basketball (Used) 295.00 Standard Metal Typer (Used) 275.00 Standard Metal Typer (Used) 275.00 Standar	Thursday, May 10 Registration will begin at 9 a.m. on the sixth floor. The board of directors' meeting and luncheon will be at 11 a.m. The ladies' committee meeting will be held at 1:30 p.m. in the NVA's headquar- ter's suite. Exhibits will be open from 4 p.m. to 7 p.m. The kick- off cocktail party and dance will begin at 8:30 p.m. Sponsors of the party are Paul L. Price Company and Karl Gug- genheim, Inc., both of New York; Northwestern Corporation, Morris, Ill.; Victor Vending Corporation, Chicago; Oak Manufacturing Com- any, Culver City, Calif.; Penny King Company, Pittsburgh; Plastic Processes, Inc., Freeport, N. Y., and Samuel Eppy & Company, Jamaica, L. I., N. Y.	SHAFFER SPRING SPECIALS RECONDITIONED PHONOGRAPHS           SEBURG         WURLITZER           M100-C         \$595.00           M100-A         249.50           M100-A         249.50           M100-A         199.50           3W1 WALL BOX         59.50           AMI         Statistics           M100-A         249.50           M100-A         199.50         1250           STATISTICS         Main         Main           M100-A         199.50         1250           M100-A         199.50         1250         139.50           M100-A         199.50         1250         139.50           M100-A         199.50         1250         139.50           M100-A         199.50         1250         Main           M100-A         199.50         1250         Main           M100-A         199.50         1250         Main         Main           M100-A         199.50         1438         Comer         Main           M101-00         1438         Comer         Main         1438         Comer         Main           M101-00         Main         1438         Comer         25         Year
Un. Royal Un. Olympic Un. Cascade Bally Victory Bally Mystics WANTED TO BUY BALLY ABC BOWLERS MUSIC AMI F-120 AMI F-120 AM	Shipman 3-Column Stamp       \$ 19.95         Shipman 2-Column Stamp       15.95         U.S. Stamp Machine, 2-Column       7.95         Victory Stamp       7.95         PX 12-Col. Cigarette (New)       225.00         Mercury 9-Cel. Cigarette       Write         (Like New)       Write         Silver Kins Hot Nut       9.00         Atlas Capsule Vendor (New)       12.50         Continental Coin Changer       86.00         Acorn 1f (New)       14.95         Stoner 9-Col. Cigaertte (New)       14.95         Shinemaster       100.00         Downey-Johnson Coln Counter       Write         ANCE C.O.D. OR SIGHT DRAFT	a.m., Proper Accounting Means More Profits," by Irving Shepherd, Chicago, Shepherd and Schwartz, certified public accountants; 11:15 a.m., "Now Is the Time to Fight," by Milton T. Raynor, Chicago,	BUMPER POOL GAME SUPPLIES BUY YOUR POOL GAME EQUIPMENT DIRECT FROM HEADQUARTERS- OVER 30 YEARS' EXPERIENCE SUPPLYING BILLIARD TABLE EQUIP MENT SERVICING MANUFACTURERS, SUPPLIERS AND OPERATOR ATTENTION, M. O. A. CONVENTIONERS Be sure to stop in and pay us a visit Modernize your old style Pool Game Tables



91



**GIVE TO DAMON RUNYON CANCER FUND** 



COIN MACHINES

#### MAY 5, 1956

## JUST OFF THE PRESS—



## the 27th Edition of our Supplies & Accessories Catalog

Whether you need shuffleboards, weights, or powdered wax; gutter felt, bumper pads or any other replacement parts . . . American can supply every requirement for a successful shuffleboard operation. We are the one-stop source for all your shuffleboard needs.

The 27th edition of the American Shuffleboard catalog is your COMPLETE guide to the most modern, dependable line of quality accessories, supplies, and equipment. Send for your FREE copy today.

#### **NEW...OPERATOR MERCHANDISING PLAN**

American offers a special merchandising plan for operators. Write today! Cet full information how you can benefit from dealing with American . . . the one-stop source for shuffleboard operators.



### N. Y. Ct. Ruling • Continued from page 76

firm of Kreitzer, Heller and Selman, counsel for the New York Bulk Vendors' Association.

In a case tried at the same court earlier this year, the all-charm machine with the look-see viewer was declared in violation of the law.

At that time tho, the operator had failed to place the viewing glass in the machine, and the only image of the merchandise could be seen from the chrome. The judge had ruled that the image from the chrome was not cl ar enough to see the merchandise.

#### Hails Decision

Sam Eppy, local charm manufacturer, hailed the decision, and added that major expansion in allcharm vending should follow in the wake of the ruling.

According to Eppy, some 2,000 charm machines with look-see viewers are already on location in 🖈 the city. He said that the device, which allows purchasers to see what they are buying, acts as a magnet for children and stimulates purchasing desires.

### **Orange Concentrate**

Pack of frozen orange concentrate in Florida thru April 7 totaled 38.4 million gallons, 2 per cent under the same period of 1955. Stocks held by Valencia packers were slightly larger than a year earlier, but movement to processors is expected to run heavy during late April, May and June. Grower prices for oranges are expected to be about as high as last spring, due to continued strong demand for processing and export.

## Jame **Cleveland** Coin

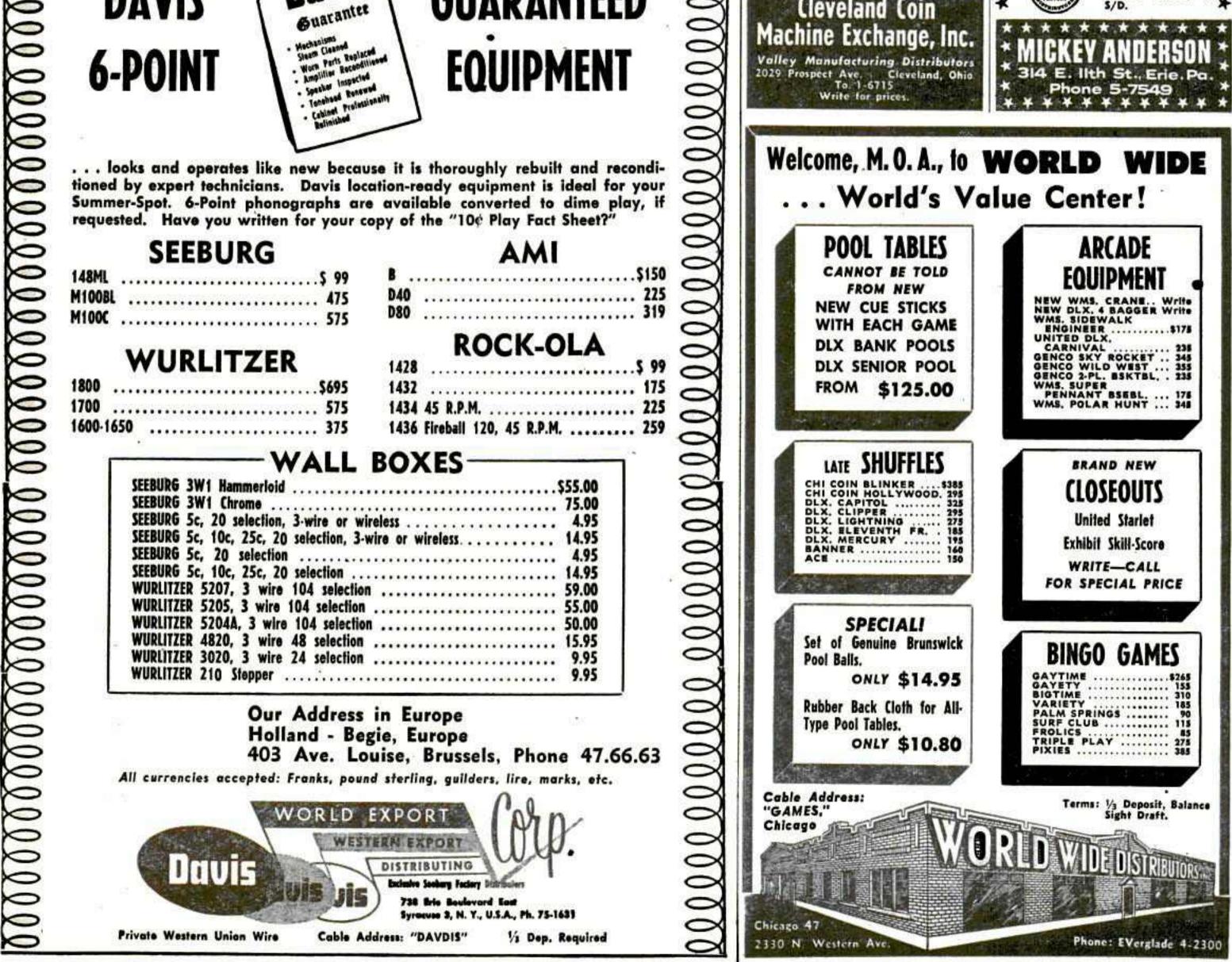
LONDON-Donald C. Fleming-Williams has been appointed vicepresident of Schweppes (U.S.A.) Ltd., F. C. Hooper, managing director of Schweppes Ltd., London, announced. Schweppes main-tains offices in New York City and controls Schweppes operations in North and South America.

#### POOL CUES HIGHEST QUALITY **Buy Direct From Manufacturer**

Buy the best in cues at savings of 50% and more. Created especially for bumper pool games. 48" long, 11/4" butt, rubber cushioned, beautiful balance and taper. Made from select straight grained Northern hard wood for long life. Body milled, sanded and waxed to incredible smoothness. Two-tone finish. Quality leather tip. 12 to a carton. No less sold. Money-back guarantee. \$17.90 per doz., check or deposit with order.

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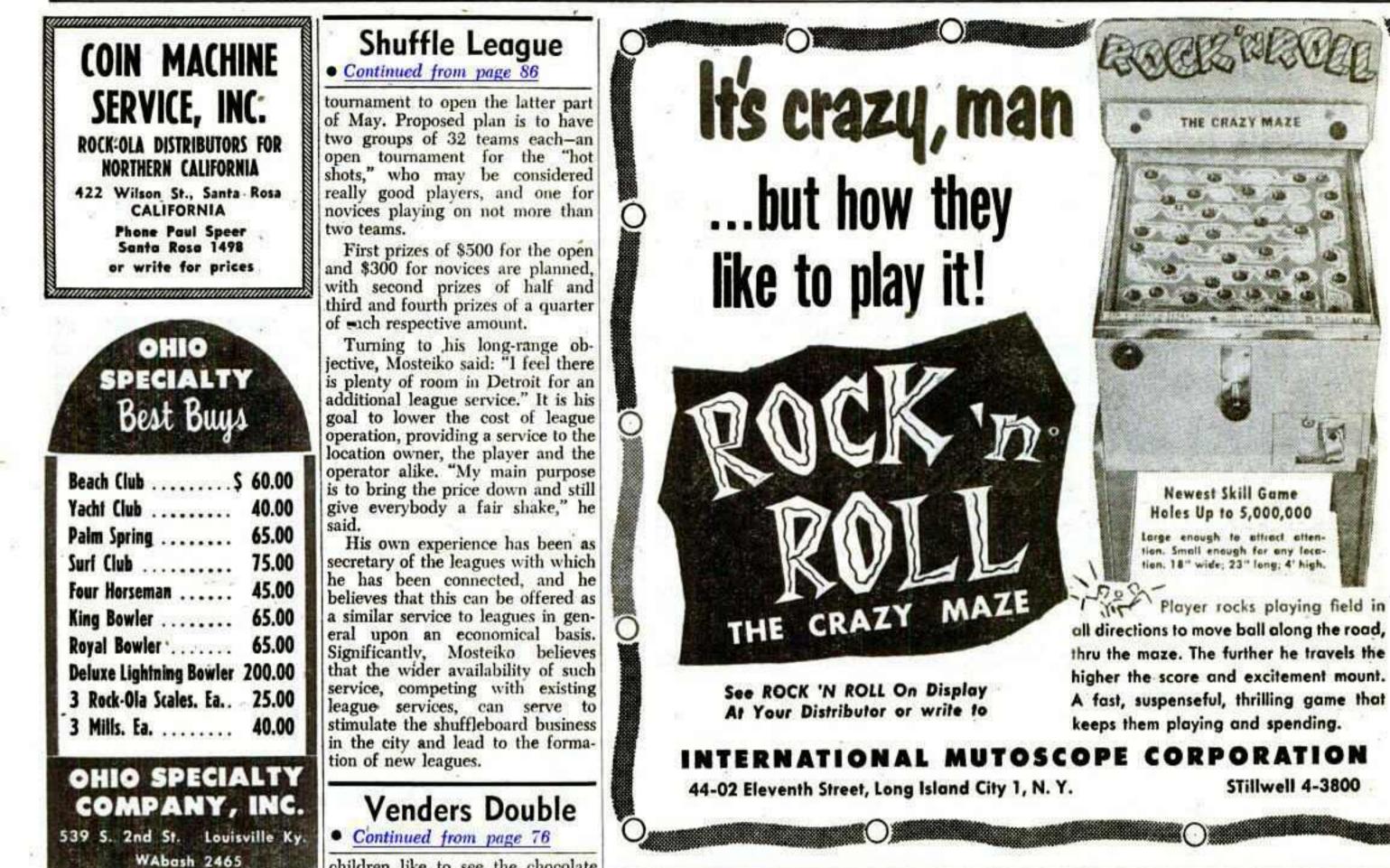
\*\*\*\*\*\* GUARANTEED, READY \* FOR LOCATIONS Bally Variety ..... \$195.00 Bally Miami Beach ..... 365.00 \* Bally Atlantic City..... 50.00 \* \* Bally Beauty ..... 75.00 \* Bally Beach Club ..... 90.00 Bally Yacht Club ..... 65.00 \* Bally Dude Ranch ..... 95.00 \* Bally Palm Springs ..... 105.00 \* Bally Surf Club ..... 105.00 ¥ Bally Gayety ..... 215.00 \* Games Inc. Hunter..... 295.00 \* \* Genco Jumpin' Jacks.... 35.00 \* United Classic Bowlers... 50.00 United Leader Bowlers... 135.00 \* Also other Bingos and Bowlers. All \* machines completely reconditioned. Money refunded if not completely satisfied. 1/3 down, \* balance C.O.D. or S/D.



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Every conceivable kind of

milk. Further there are no "house-

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NEW-10 DERBY

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(100) ..... 5.00 Packard Wallbox

(100) ..... 5.00 Teardrop Speakers 10.00 AMI Model B ..... 150.00

CIGARETTE MACHINES

LEHIGH 12-COL, NEW

National 930, used \$ 95.00 National 950 ..... 110.00

PX 8 Col. 85.00 PX 10 Col. 115.00 Electro 8 Col. 95.00 PX 8 Col. Electric. 85.00 Keeney 9 Col. Elec. 135.00

Mercury 9 Col. ... 150.00 All used equipment

shopped and refinished with 25¢ and king size.

All-Coin Combina-



BINGOS

You name it-we have it The very latest numbers

-Priced to Sell-

ARCADE EQUIPMENT

Bally Big Inning ..\$ 25.00 C.C. 6-Pl. Home

Baseball ..... 150.00 Lite-s-League .... 75.00 Evans Bat-s-Score. 145.00 Heavy Hitter .... 35.00 Star Super Slug-

ger, new ...... 395.00 Coon Hunt ..... 150.00 Sbg. Bear Gun .... 125.00

Bonus Gun ..... 275.00

C.C. Pistol ..... 50.00 Dale Gun ..... 50.00

Wms. Safari .... 300.00 Ex. Sportland ... 175.00 Ex. Gun Patrol ... 95.00 Ex. Six Shooter ... 95.00 Gence Sky Gunner 95.00 Silver Bullet ... 125.00 Ex. Jet Gun .... 125.00 Gence Rifle Gallery 225.00 Ex. Shooting Star 185.00

x. Shooting Star . 185.00

C. Hockey ..... 75.00 C.C. Goalee ...... 95.00 C.C. Basketball ... 195.00

Champion Hockey, 125.00

K.O. Fiter, new .. 395.00 K.O. Fiter, F.S. ... 350.00

Grip, new ..... 85.00 Shoe Brush-Up ... 95.00 Shoe Shine Mach. 150.00 Derby Rolls, used. 175.00

Derby Rolls, new. 275.00 Mut. Card Vendors 50.00 Phil. Toboggan (10) 475.00

> M. S. GISSER Sales Manager

Wms, DeLuxe

Wms. Pennant

keeping" problems because dairies pick up empties each day. Cartons would have to be disposed of by the school janitors.

Smiley 15.00 Three of a Kind ... 18.00

VENDING MACHINES

Coffee (4) .....\$495.00

Coffee, F.S. .... 375.00

Craig Ice Cream .. 85.00 Kleenix, brand new 20.00

Adv. Sanitary Nap. (25) ..... 15.00 N.W. Jet Capsule,

Se (50) ..... 10.00 Victor's Rocket

Capsule (50) .... 10.00

Grand, 1¢ ..... 7.00

Andico Hot

Andico Hot

Coca-Cola Cup

Victor's Baby

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2029 PROSPECT AVE., CLEVELAND 15, OHIO All Phones: Tower 1-6715 Terms: 1/3 deposit with all orders, balance C.O.D.

children like to see the chocolate milk, and in bottles have no trouble distinguishing it from white



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## SOMETHING REALLY DIFFERENT IN A BAT AND BALL GAME!

NEW FEATURES GALORE! HIGH FLY BALLS WITH NO RAMPS !

1 OR 2 CAN PLAY



SEE GENCO THE M. O. A. SHOW **BOOTHS 58 and 59** 









In July, 1955, The Exhibit Supply Co. introduced to the nation a very simple, yet fascinating new form of amusement. It was a game called Skill Pool. Many laughed, many scoffed; and some few sneered, but to date over 100,000 Skill Pools, and variations of it, have been placed in taverns, clubs and other gathering places all over the country.

The game of Skill Pool swept the nation like no other game before it. All of us in the Coin Machine Industry watched with awe the progress of this game.

Undoubtedly sales of these games will continue for many months to come: in some areas for years to come. The play is simple, fascinating and skillful, yet easy to learn.

Is it possible for the manufacturers within the industry to come up with another game embodying these same qualities and with the same popularity and sales potential of Skill Pool?

We, at Exhibit, have examined this problem at length. We have made variations of the Skill Pool game and so have our competitors. Some of these games have been successful. Others have not. Certainly none of them have met, nor were expected to meet, with the complete success of the original Skill Pool game. So we decided to go back to the source from which Skill Pool came.

Skill Pool originated in Europe and has been played there for perhaps the past twenty or twenty-five years. Was it possible that another such game existed in Europe?

We examined many variations of the European games. Now, we feel that we have come up with a game that embodies all the features of Skill Pool, plus a fresh appeal that will equal the peak popularity of Skill Pool. It is simple. It is fascinating. It is easy to learn. It requires skillful playing. It is completely mechanical. It can be sold for a very low price. And it takes up even less playing area than the original Skill Pool!

Because of its background we call this game SPANISH POOL!

We predict it will be placed in every location where the original pool game play has started to fall off!

We predict that it will be placed in many locations that could not accommodate a Skill Pool game because of the playing area required! We predict that it will become a companion game to many of the Skill Pool tables that are now on location!

Remember—SPANISH POOL is by far the greatest game of Skill since Skill Pool. It is not an imitation not a copy—not a variation. It is an entirely new innovation in pool game play!

Samples are in your distributors' showrooms. Plan to see them soon!

Samuel B. Lewis

Samuel B. Lewis, President





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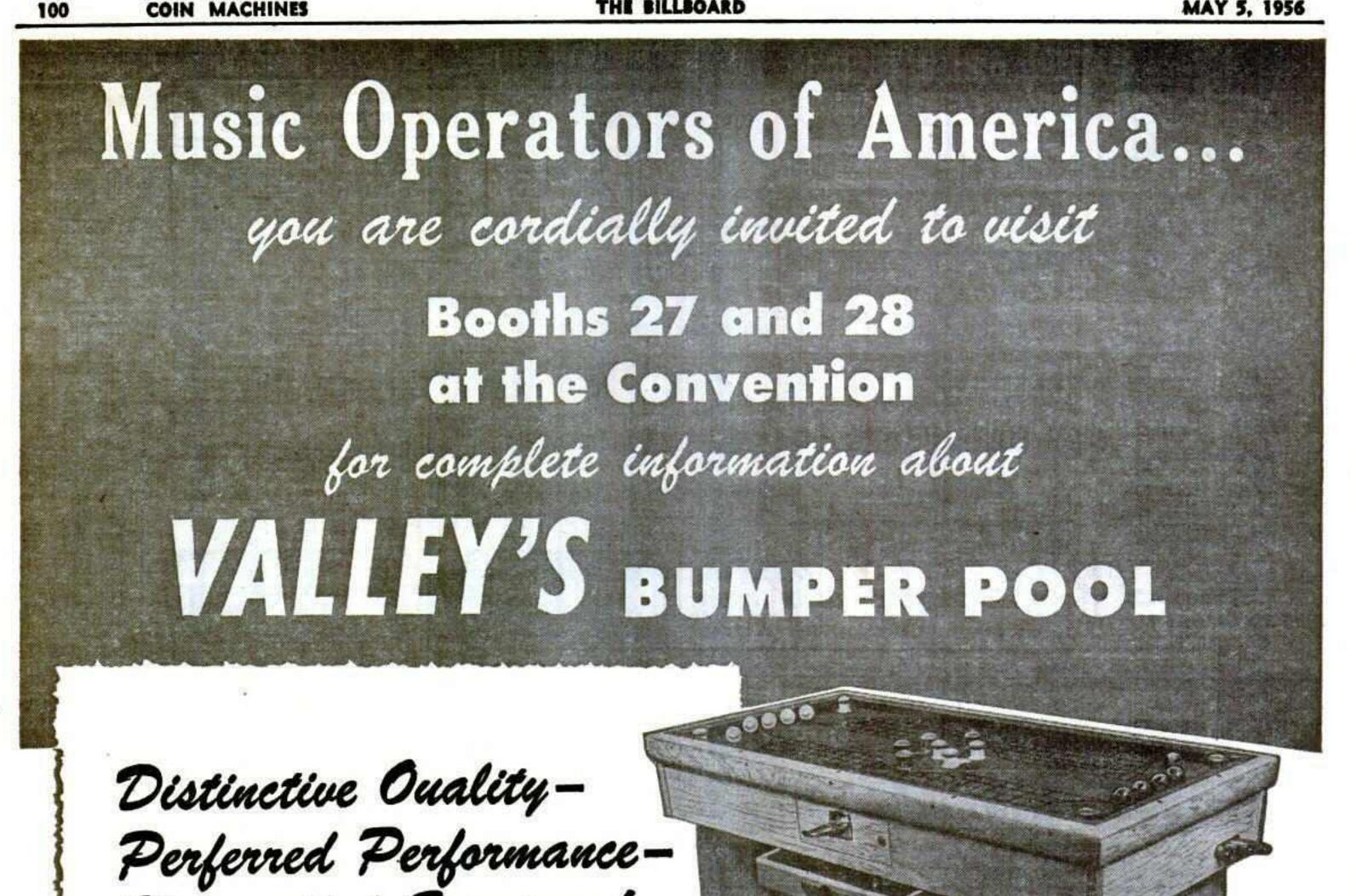




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MAY 5, 1956

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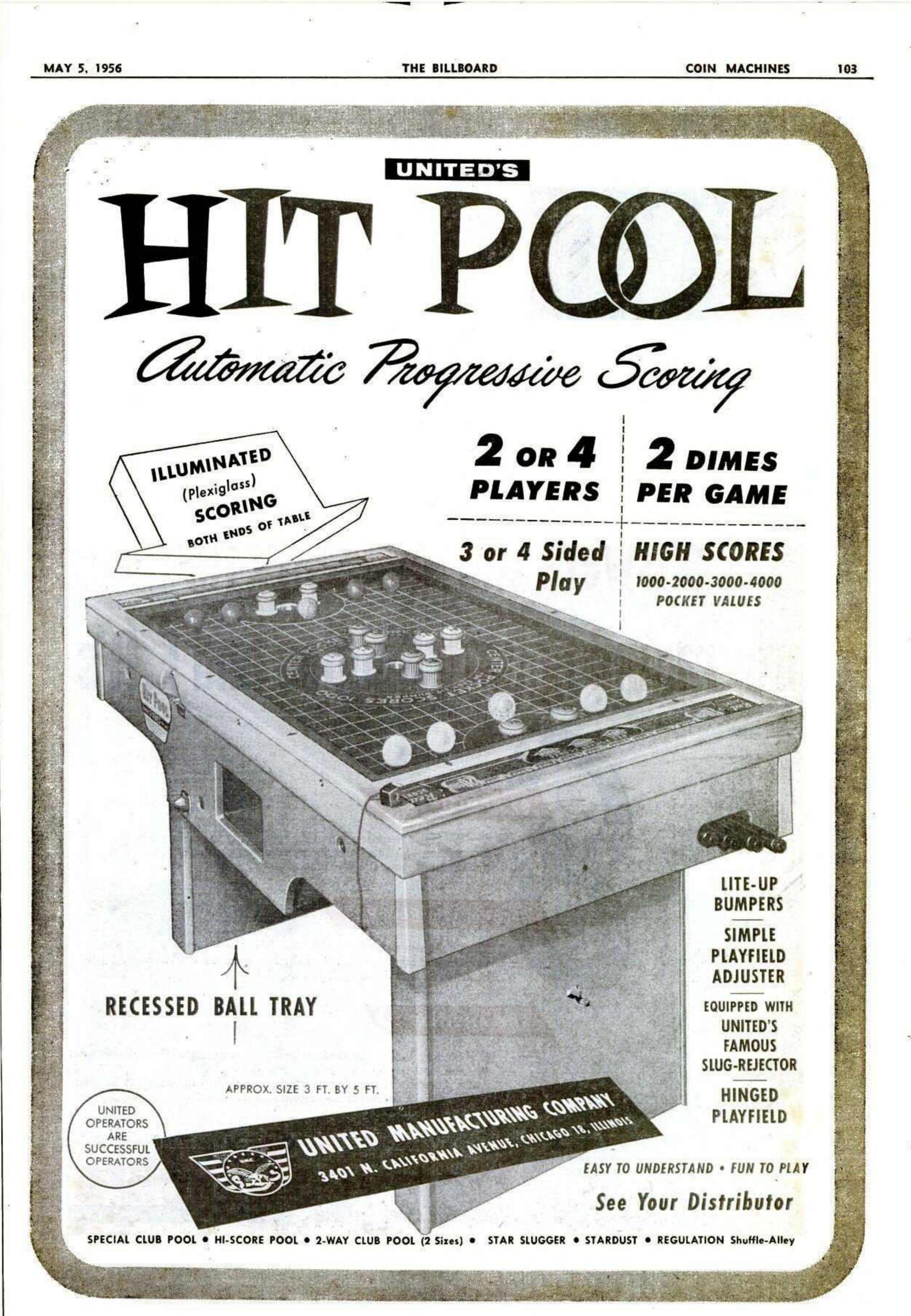
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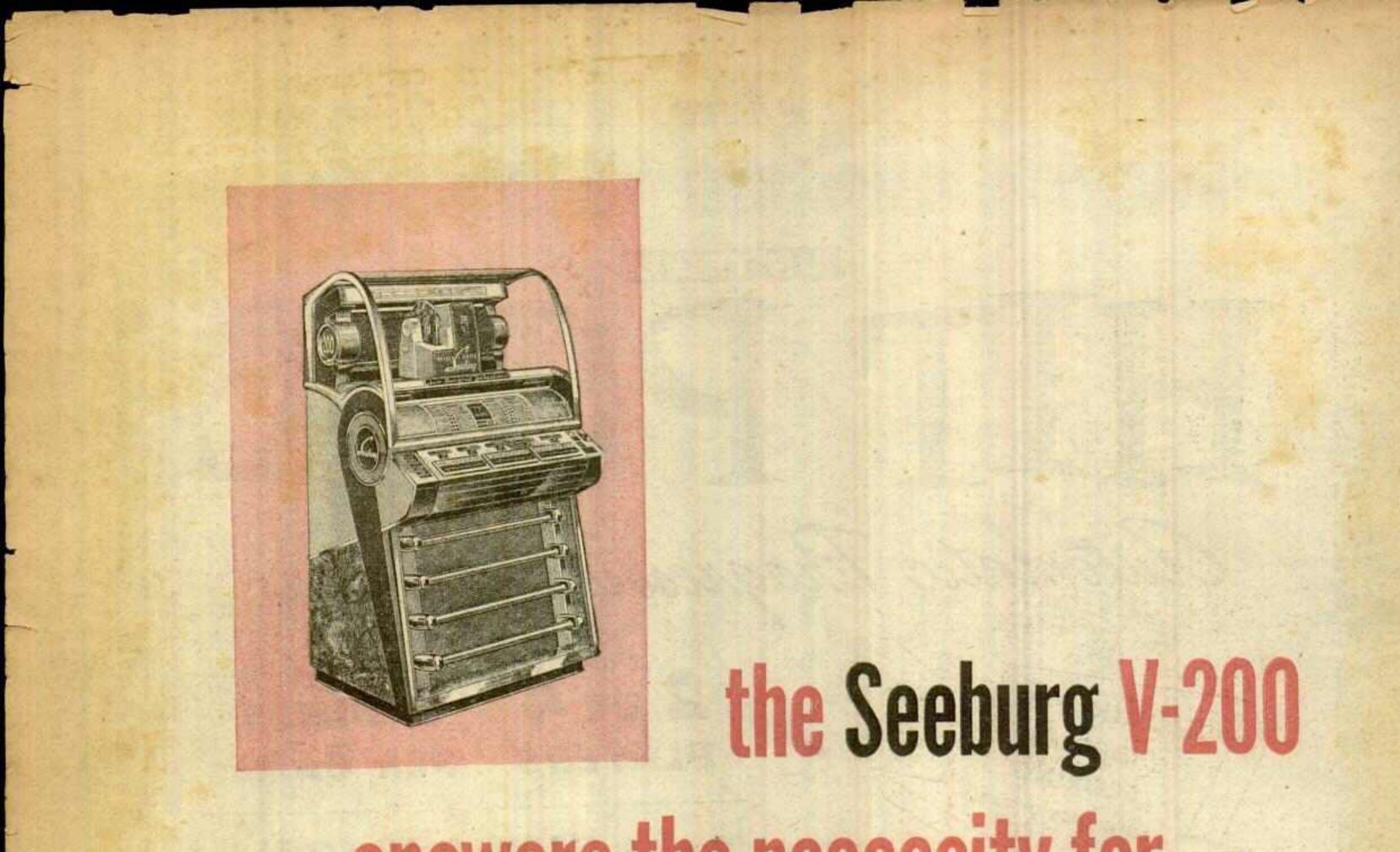
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