

COUNTRY AIRPLAY Monitor®

• We Listen To Radio •

June 9, 1995

\$ 4.95 Volume 3 • No. 24

COUNTRY HIGHLIGHTS

#1

★★★ NO. 1 ★★★

CLINT BLACK

Summer's Comin' (RCA)

★★★ AIRPOWER ★★★

SHANIA TWAIN • Any Man Of Mine (MERCURY)

BLACKHAWK • That's Just About Right (ARISTA)

DAVID LEE MURPHY • Party Crowd (MCA)

SHENANDOAH • Darned If I Don't (Danged If I Do) (CAPITOL NASHVILLE)

NEW RELEASES

BROOKS & DUNN • You're Gonna Miss Me When I'm Gone (ARISTA)

GEORGE JONES & TAMMY WYNETTE • One (MCA)

CHRIS LEDOUX • Dallas Days And Fort Worth Nights (CAPITOL NASHVILLE)

SHELBY LYNNE • Slow Me Down (MAGNATONE)

SHANE SUTTON • I've Got Your Number (POLYDOR)

Music Row Adds New Radio Relations Specialists

by Steve Wonsiewicz

Amid intense label competition for airplay of new artists, and intense station competition for access to established artists, several Music Row promotion departments have added radio relations specialists to their staffs. The newly created job of the specialist is to run interference on artist issues and work with radio's marketing and promotion directors to get the songs and stories of a label's artists heard.

The newest radio relations specialist with national responsibilities is former WSIX Nashville PD Doug Baker, who joins Capitol Records this week as director of radio marketing. Capitol follows Epic Nashville, which last month moved Mid-Atlantic regional promotion manager Cindy Cunningham to a similar position, which she will begin in July.

Having someone in-house to work with radio on artist visits, local showcases, and related local events is nothing new, since most label promotion operations either have coordinators or assistants; sometimes even the regional promotion managers handle such things. In fact, for-

mer Liberty/Patriot president/CEO Jimmy Bowen reportedly bandied about a similar idea several years ago, but was unable to fill the position.

The logic behind the development of the new position, say label executives, is to build ties with radio beyond the PD/music director/label rep relationship and superserve the entire station, rather than just the programming department. Capitol VP/GM Walt Wilson says, "I've really been thinking about and wanted to do this for a long period of time. I have been bouncing the idea off a lot of different people, such as artist managers, promotion executives, and radio station people to try and find out conceptually if this idea would work.

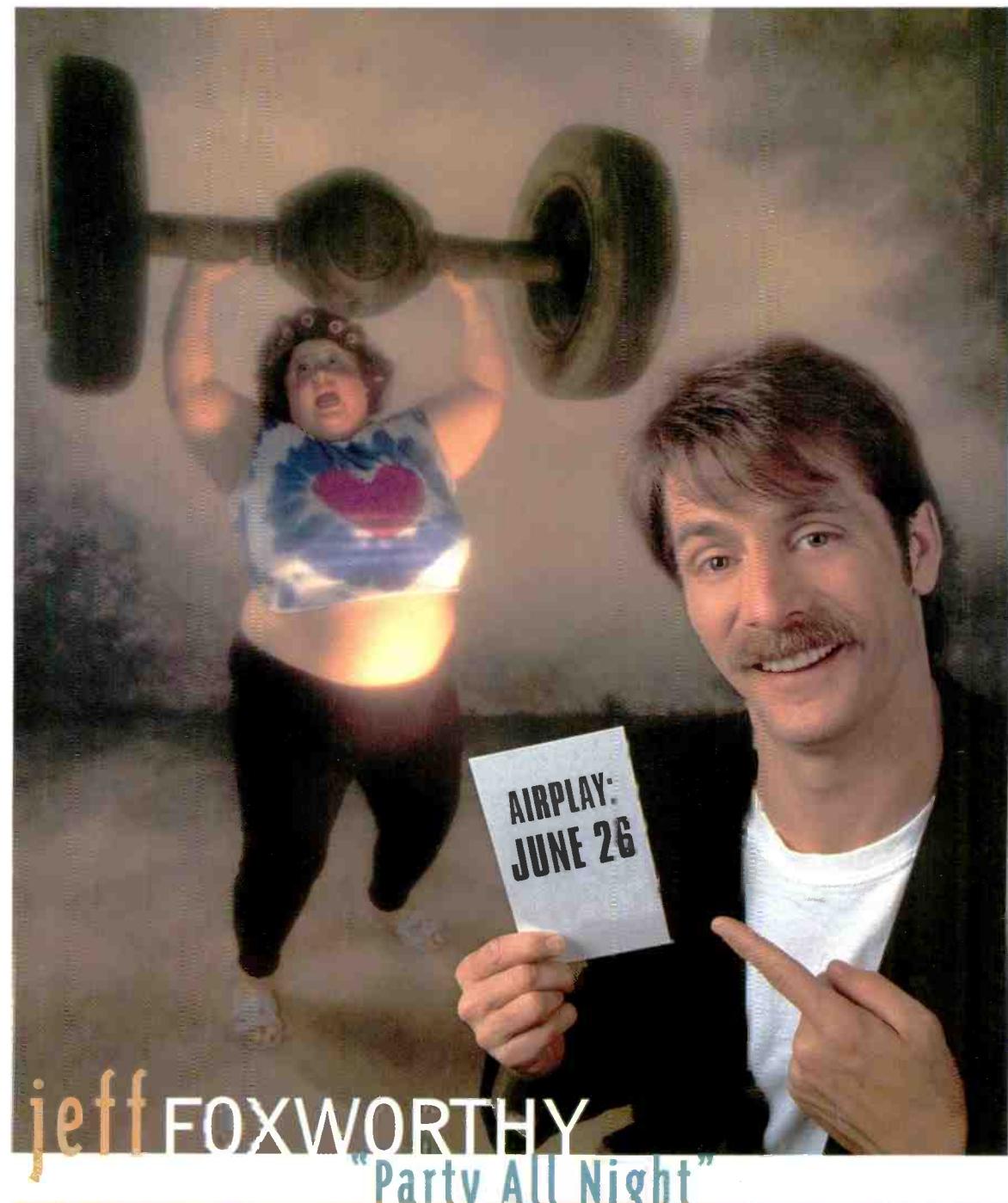
"Doug's position is to be a part of the total marketing and promotion effort, so when we go to a radio station we are not just talking to the MD and telling them how our record sounds better than the next record. It's going to be creating a strong partnership that [starts with] the GM of the station on down."

"Doug will be a part of the whole

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THIS WEEK In Country Airplay Monitor

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- 3** Buffalo Lawsuit Settled
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jeff FOXWORTHY "Party All Night"

The new single from Jeff Foxworthy.
GOING FOR AIRPLAY JUNE 26.

From the forthcoming album
Games Rednecks Play 12.4.4585a

You Might Be A Redneck If...:



You saw him co-host this year's ACM awards.

You were one of the 1.6 million people that bought his album
You Might Be A Redneck If...

You were one of the million people
that bought his comedy books.

You saw him on **The Late Show With David Letterman**,
The Tonight Show (10 times) or **The Tom Snyder Show**.

You read about him in **USA Today**,
Entertainment Weekly or **People**.

LAUGHING IS BELIEVING

T1: Redneck Tradition Continues.
© 1995 Warner/Reprise Nashville





NUMBER 1 HITS

9
10
11

MILLION ALBUMS SOLD

YEARS IN A ROW: THE ACM TOP VOCAL DUET

12
13

YEARS IN A ROW: THE CMA VOCAL DUO

14
15

BROOKS & DUNN
“YOU’RE GONNA MISS ME”

OFFICIAL AIRPLAY DATE: JUNE 12TH

ARISTA
NASHVILLE

MAKING THE MUSIC THAT MAKES THE DIFFERENCE

Management: Triley & Assoc., Nashville, TN

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Changes Afoot As Liberty Becomes Capitol

by Steve Wonsiewicz

Confirming what has been the topic of speculation for several weeks, Liberty Records president/CEO Scott Hendricks has announced that the company will discontinue its Liberty and Patriot Records imprints and return to its original name, Capitol Records Nashville. Hendricks also confirmed that the company will relocate to Music Row and that more details should be unveiled "in the near future."

Capitol has also named Stephanie Cox, former creative director of Starstruck Writers Group, as senior director of A&R. Also officially named to the staff is former WSIX Nashville PD/music director Doug Baker, who will join the company in the newly created position of director of radio marketing. Both Cox and Baker will join Capitol in July.

Artists moving from Patriot to Capitol include John Berry, Lisa Brokop, and Deana Carter. Former Patriot artists no longer on the Capitol roster include Bryan Austin and Noah Gordon; the label will also discontinue the Songwriters series and Master series of releases. Former Liberty artists no longer with the company include Ricky Lynn Gregg, John Bunzow, and Cleve Francis, who last month asked to be released from the label.

Hendricks says, "Capitol Nashville has a very



rich heritage. It's one of the original three labels in Nashville, and that heritage is something we want to draw upon. I feel that a foundation this strong is something I don't want to ignore. It's important to build upon that."

The dual label system, Hendricks says, "split our focus" and "in order for us to focus and simplify our direction we feel it's best to do so under one label."

As part of the restructuring, at least seven people have left the company, including Patriot senior director of A&R Herky Williams; Patriot A&R assistant Shane Holt; Patriot director of media Susan Collier; and Patriot regional promotion directors Randy Cudd (South), Anne Sarosdy (Northeast), Jesse Shofner (Mid-Central), and Scott St. John (West).

In its new form, Capitol will now have eight regional promoters, as opposed to seven at Liberty. Bill Catino remains senior VP of promotion, while former Liberty VP of promotion for the Midwest Terry Stevens has been upped to VP of promotion. The rest of the lineup is Brian Lane (Northeast); Georgia Mock Bedwell (Southeast); Sherri Garrett (South); Jay Jenson (Southwest); Tony Michaels (Mid-Central); Steve Hodges, from Patriot, succeeding Stevens (Midwest); Rick Young (West Coast); and Eric Beggs, from Patriot, to the newly created Mountain region.

RADIOACTIVE

Buffalo, Boston Suits End; Marconi Nominees Unveiled

The lawsuits between rival Buffalo, N.Y., country outlets **WYRK** and **WNUC** (New Country 107.7) over former **WYRK** midday host **Steve Mortenson**, who left several months ago for mornings on **WNUC**, have been settled. **WYRK**, after losing its bid for a restraining order to keep Mortenson off, has dropped its suit. **WNUC** has dropped its countersuit. Mortenson is back in mornings with another ex-**WYRK**er, **Carol Williams**. **WNUC**, which began life as a Westwood One Hot Country outlet, is now local in all dayparts except middays and overnights.

Meanwhile, in two other similar suits, **WSSL** Greenville, S.C.'s temporary restraining order to keep former night jock **John Boy** off the air at rival **WESC** has been upheld until summer 1996, but the **WSSL** jock can go to work at **WESC**'s sister stations in Columbia, S.C., which **WSSL** had also sought to prevent. And **WBOS** and **WCLB** Boston have reached a settlement over the term "Hot New Country."

Arbitron announced last week that it will delete three diaries from the first two months of the winter '95 Phoenix survey following allegations of possible diary tampering. The revised winter report will mail June 9; the first spring Arbitrend will be out by the time you read this.

Congratulations to **KKBQ** Houston, **WGAR** Cleveland, **WQCB** Bangor, Maine, **WSIX** Nashville, and **WUSY** Chattanooga, Tenn.; they're the nominees for the National Assn. of Broadcaster's annual Marconi Awards for country station of the year. In addition **WSOC** Charlotte, N.C., and **WZZK** Birmingham, Ala., were nominated for large market station of the year across all formats. **WQCB** was nominated for small market station of the year. **WTQR** Winston-Salem, N.C.'s **Paul Franklin** and **Aunt Eloise** and **WSIX**'s **Carl P. Mayfield** are up for large market air personalities. **KSSN** Little Rock, Ark.'s **Bob Robbins** is up for medium market air personality. **WQCB**'s **Bob Duchesne**, **WAXX** Eau Claire, Wis.'s **John Murphy** and **George House**, **KATH** Bozeman, Mont.'s **Dave**

Visscher, and **KWOX** Woodward, Okla.'s **J. Douglas Williams** and **Becky Myles** are small market air personality nominees.

WGNA Albany, N.Y., PD/afternoon driver **Jon Allen** exits. Assuming PD duties is **WPYK/WTRY** OM and Liberty Broadcasting group PD **Fred Horton**. **WGNA** will consolidate the three afternoon/evening shifts, with evening personality **Lou Roberts** moving to the 3-7 p.m. slot and 10 p.m.-2 a.m. personality **Dick Stark** filling in evenings.

As expected, former **KPLX** Dallas PD **Brad Chambers** will be moving to Nashville to oversee the Music Row operations of personal manager **Daniel Hexter's Management Associates**. The company manages **Neal McCoy**, and Chambers is slated to officially start June 15.

SFX Broadcasting regional program manager **Buddy Scott** takes over interim programming duties at **WTDR** Charlotte, N.C., for PD **Ron Ellis**, who exited last week.

After seven years as the PD/morning man of oldies **KHLY** Sacramento, Calif., **Mark Lennartz** jumps formats to **KWNR** Las Vegas for mornings, replacing **John Potter**, now known as **Kid Cassidy** at **KKAT** Salt Lake City. Lemartz will be known as "Matt Mason In The Morning."

At **KKBQ** (93Q) Houston, night jocks **Bo Bodine** and **Lisa Zamora** are out; **Dene Hallam** needs T&Rs. So does **WBOB** Minneapolis PD **Bob Wood**, who loses overnighter **Travis Moon** to afternoons at the new **KUBL** Salt Lake City . . . **WNWN** Kalamazoo, Mich., taps **Scott Dugan** for mornings from **WBTU** Fort Wayne, Ind.

Longtime **WQCB** Bangor, Maine, station manager/PD/morning man **Bob Duchesne** will take the GM reins in August, replacing the retiring **Katherine Dolley**. Duchesne is looking to hire a PD and possibly a morning show.

At **WYZM** (Y105) Madison, Wis., former music director **Dave Ogden**, who had left the programming department to go into sales, makes the move back across the hall as PD, replacing **Dave Murphy**.

Forty-five-year country air personality **Smokey Stover**, most recently with **KVST** Huntsville, Texas, is the new p.m. driver at Nashville-area country gold AM **WYXE**. Stover was one of the jocks who helped sign on **KRCT** Baytown, Texas, in 1949. That station is now known as **KIKK-AM** Houston. Also, **Jerry Binkley**, last with **WHOS** Huntsville, Ala., joins the station for mornings. GM/PD **Ernie Ainsworth**, who had been handling those shifts and others on the



COUNTRY CONFIDENTIAL

by Wade Jessen

An Update On BDS Monitoring

IT'S BEEN A WHILE since we addressed the status of new Broadcast Data Systems monitors in this column, so here's an update. We get at least five calls a week from stations wanting to be monitored by BDS. Often, these calls come from stations that we've already identified as important potential reporters. As with any technology-based data, it's simply more expensive and time consuming than you may think to monitor new stations. We constantly study the feasibility of new monitors in numerous markets around the country. If you are a programmer at a nonmonitored station, there are a couple of things you can do to help us with our work.

First, make sure that you have mailed us a packet with as much information about your station as possible. We need to know virtually everything about your operation, including the names of key station personnel. Include a short bio on your GM, PD, and music director. You might include some information about your promotion and marketing staffers and some of their current projects. Tell us about your market and how your station fits into the overall radio landscape. We're interested in your programming philosophy, especially as it relates to country music. We're every bit as interested in why you do what you do as we are in your ratings and coverage map.

Second, please make certain that you follow up by putting us on the list to receive your weekly playlist. Fax your playlist to 615-320-0454, or mail it every week. It's important that we know what music your audience is hearing. As soon as we receive your initial request and packet of information, we begin building a file for your station. It's up to you to make sure it stays current.

Finally, we're not just interested in monitoring more stations; our ultimate goal is to make sure we are monitoring all of the appropriate stations to get the best nationwide airplay sampling possible. If you review our current panel of 148 stations (Country Airplay Monitor, June 3), we think you'll agree that a stellar bank of call letters and deeply committed programmers are represented. While continuing to be aggressive in filling a couple of noticeable gaps, we feel that at this point Country Airplay Monitor is providing the most accurate information available to the industry. But we're far from finished.

THANK-YOU NOTE: Our heartfelt gratitude goes to the staff at Tandem Promotions in Nashville for allowing the charts department to use their facility during our power outage last week. One of the best things about doing business on Music Row is how neighborly everyone is. Thanks to Tari Laes, Rick Rockhill, and Karen Lee.

ON THE ROW

Don't Craponne This French Fest

Parlez-vous Francais? It would help if you want to attend France's first country music festival, Country Rendez-Vous Festival, July 28-30 in the mountain town of Craponnes/Arzon.

Scheduled U.S. performers are **Joy Lynn White**, **Shawn Camp**, **James Lynch**, **Tim & Mollie O'Brien**, **Chris Wall**, and **Bruce Daigrepont**.

Other performers include **Tumbleweed** (Canada), **Paul McBonvie** (Switzerland), **Phil Edwards** (France), and **Fat Jones** (France).

CMT has chosen **Lorrie Morgan** as the June showcase artist for its U.S. and international networks. The selection coincides with the release of Morgan's upcoming greatest hits album during the month . . . **TNN** and **Prodigy** will team up during the June 5 **TNN** Music City News Country Awards to present a live backstage chat session with artists on Prodigy's online service.

The Country Radio Broadcasters are bringing back some classic performers for their "Old Faces Show & CRB Record Awards," June 22 at Nashville's Soundcheck. The event, which benefits the CRB scholarship fund, features performances from **Bruce Channel**, **Jimmy Gilmer**, **Larry Henley**, **Gene Hughes**, and **Dennis Yost**, as well as several planned surprise guests.

Loads O' Fun



Toby Keith sidles up to the WMIL Milwaukee team after a recent performance in the city. Shown, from left, are Polydor Records Nashville Northeast regional promotion manager Tom Moran, Keith, WMIL PD Kerry Wolfe, and WMIL music director Mitch Morgan.

station, cuts himself back to an hour in middays.

KYCY San Francisco has promoted assistant promotion director **Tracy Lerza** to promotion director, replacing **Krista Coutts**.

KRAK Sacramento, Calif., ups **Leon Guidry** from nights to MD/middays. Part-timer **Jim Bryan** is now doing nights. The station also changes its primary positioner from "Today's Country

Favorites" to "Sacramento's Country Favorites."

WREL Lexington, Va., ups morning man **Bill Lacy** to PD, replacing **Todd James** . . . **Rockford**, Ill., gets a new country FM, as **WLUV-FM** drops hot AC for Jones Satellite Network's CD Country format. The station is now CD96.7. Also, **WLUV-AM**, which was already country, adds JSN's U.S. Country format.

AIRBORNE

Instant information on Country's new artists

Jeff Carson

"NOT ON YOUR LOVE"

Carson follows in the footsteps of Garth Brooks, Joe Diffie, and Trisha Yearwood as a demo singer turned artist. The Arkansas native came to Nashville and found a job singing in Opryland Hotel before signing on as a demo singer, often performing as many as 20-30 demos per week, some of which became hits for Diamond Rio ("Mirror Mirror") and Tracy Lawrence ("I See It Now" and "Runnin' Behind"). Carson claims James Taylor and Merle Haggard as primary influences.



Kenny Chesney

"FALL IN LOVE"

Luttrell, Tenn.-native Chesney's mother and aunt were regulars on an east Tennessee gospel radio show. He started songwriting and singing while attending college in Johnson City, Tenn., and moved to Nashville in 1990 after earning a degree in marketing. After months of day jobs and night writing, Chesney inked a publishing deal, then became Capricorn's first country artist. Chesney, 27, co-wrote four of the songs on his Barry Beckett-produced BNA debut, "All I Need To Know," including this one.

Raised in Bethel Acres, Okla., 25-year-old Hayes received his first guitar at the age of 11. His father, Don, was a professional musician who supplemented his income as a carpenter by performing in honky-tonks. By 1992, Hayes was in Nashville, singing regularly at Gilley's by night and working construction by day. He came to the attention of Don Cook (who produced his debut album, "Old Enough To Know Better"), who in turn introduced him to Sony Music Nashville's executive VP/head of A&R, Paul Worley. Within 72 hours, Hayes had a record deal.



Ty Herndon

"I WANT MY GOODBYE BACK"

Raised on a farm in Butler, Ala., Herndon says his mother and two aunts performed their own radio show from their kitchen. In fact, Herndon's grandmother has her own weekly morning show on WPRN Butler. Like many artists, Herndon struck out in Nashville his first time around, but landed squarely in Texas, where he was voted 1993 Texas entertainer of the year. From the album "What Mattered Most."



David Lee Murphy

"PARTY CROWD"

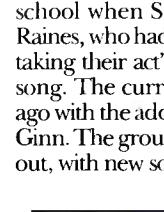
Murphy arrived in Nashville in July 1983 from Herrin, Ill., and within six months was opening for Steve Earle. Reba McEntire cut his "Red Roses Won't Work Now" in 1985; Doug Stone recorded his "High Weeds And Rust." In 1992, MCA/Nashville—which wasn't signing any new acts—signed Murphy, releasing first the "Eight Seconds" soundtrack single "Just Once" and then this cut from his debut album, "Out With A Bang."



Perfect Stranger

"YOU HAVE THE RIGHT TO REMAIN SILENT"

This band's earliest incarnation was in high school when Shayne Morrison and Richard Raines, who had been in rival bands, teamed up, taking their act's name from a Southern Pacific song. The current lineup filled out four years ago with the addition of Steve Murray and Andy Ginn. The group's indie release album will come out, with new songs, on its new label, Curb.



Shania Twain

"ANY MAN OF MINE"

Born in Windsor, Canada, and raised in Timmins, Ontario (500 miles north of Toronto), Twain remembers her parents dragging her out of bed at 1 a.m.—when Canadian alcohol sales stop—to play in local clubs. When she was 21 her mother and father, an Ojibway Indian, died in a car wreck. Making a living by singing at a resort, Twain raised her four siblings through high school before moving to Nashville to meet Norro Wilson. After Wilson produced her self-titled debut album, Twain met producer Robert "Mutt" Lange at Fan Fair. The two later married, and Lange co-wrote and produced Twain's Mercury debut, "The Woman In Me."

★ Denotes first-time appearance in Airborne.

Wesley Dennis

"DON'T MAKE ME FEEL AT HOME"

Born in Clanton, Ala., and raised just down the road in Montgomery, 32-year-old Dennis grew up in a musical family and actually recorded some songs for Nashville producer Bill Walker in the early '70s, but his stepfather discouraged him from pursuing a career in the music business. Dennis tried again in the mid-'80s, recording "Lovers' Junkpile" for \$160 on Music Row. That song made its way to producer Keith Stegall, later the VP of A&R at Mercury, who signed Dennis.



Ty England

"SHOULD'VE ASKED HER FASTER"

An Oklahoma City native, Ty England played his first guitar at age 5, then met and played guitar with Garth Brooks at Oklahoma State University, where the two promised to help each other to stardom. England toured with Brooks' Stillwater Band for six years and even roomed with Brooks until England met another Garth in 1990. Producer Garth Fundis signed England to RCA Records Nashville in August 1994. England's self-titled debut album is expected this August.



Mellons Banks \$\$\$ For OKC Victims



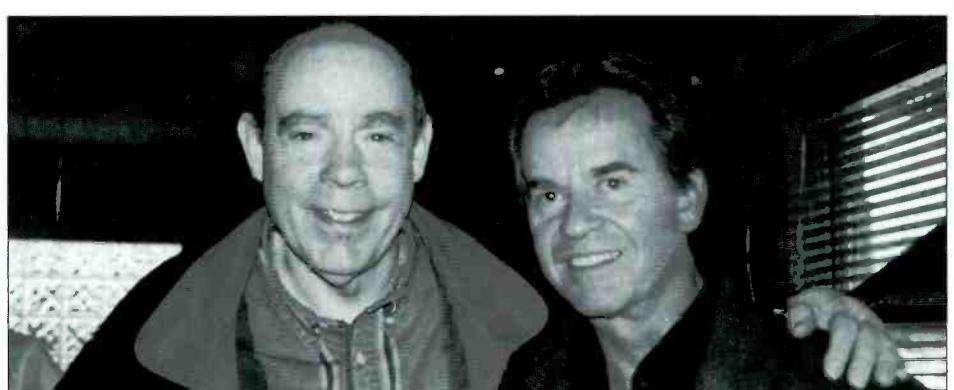
WKJN Baton Rouge, La., did its part to help out victims of the Oklahoma City bombing by collecting donations during a recent listener appreciation concert headlined by Ken Mellons. Shown, from left, are WKJN's Belinda Brown, Mellons, and WKJN's Kim McKernan.

Stormin' Through The Heartland



Billy Ray Cyrus took time to visit with WFMS Indianapolis morning-show personalities Jim Denny and Charlie Morgan before his recent concert at the Indiana State Fair Coliseum. Shown, from left, are Denny, Morgan, and Cyrus.

I'll Give It A 61



WDAF Kansas City PD Ted Cramer, left, chums it up with Dick Clark at Clark's American Bandstand Restaurant before a recent concert by Alabama in the city.

Alabama Salutes Alabama



RCA Records Nashville recording artist Randy Owen of Alabama recently stopped by WLWI Montgomery, Ala., during new Alabama Gov. Fob James' Inauguration Day. Shown, from left, are WLWI afternoon driver John Boy, morning-show co-host Nancy Knight, Owen, and PD Carson James.



We are currently
undergoing historic
restoration.

We apologize for
any inconvenience we
may have caused.

Music Row Adds New Radio Relations Specialists

Continued from page 1

process, but he will not be actively involved in terms of the promotion department. He'll be involved in every step of the way, because as we release each single we're going to analyze the whole way we present this record to radio and retail."

Baker sees himself as "a liaison between radio and the record company and helping set up different marketing opportunities with radio. I will be assisting a little bit of everybody as far as promotion, A&R, looking at release schedules, videos, the whole gamut. In essence we'll be giving the promotion department the ammunition to go out and deliver the record to radio. For example, if Garth Brooks was cutting a new record, we'll start planning a time frame and the manner in which we're going to deliver the album to radio."

Epic Nashville VP of national country promotion Jack Lameier, whose efforts to establish this position have been three years in the making, says he has established such a position because, "what's going to get a record on [the air] first other than the song? I think that's service, and this is the best way to enhance that service."

"The thing [that made us finally go ahead with the position] was that the industry has been progressing at the rate that we thought it [would]. [Epic] is doing very well and the industry is, too. Also, the success [Epic director of national promotion] Rob Dalton had working with the regionals on the Travis Tritt/Joe Diffie tour and setting up a freestanding promotion in each one of those markets [encouraged] this decision."

"What we have observed through the years is that at least about half of the [radio] promotion directors report to the programming department and the other half report either to the sales department or directly to the GM. The next logical step to us in serving the stations we deal with is to offer them service through nonmusic personnel, and that will be [Cunningham's] main thrust."

In the everyday course of business the regionals are going after airplay, and that is mainly with the MDs and PDs. But if they are not in good enough communication with the promotion person at the station I think we lose. So we are putting in a backup position to make sure there is no lapse in coverage. In addition [Cunningham] will be in charge of developing artist development tours, showcases, and other related areas."

While the concept of a radio relations specialist is still new to radio, early indications from programmers are positive. Says WSOC Charlotte, N.C., PD Paul Johnson, "I've never had the opportunity to use such a service, because I've always had very good relationships with [label reps; so has] MD Rick McCracken, who's extremely conscientious in terms of talking to the promoters . . . and being accommodating to the need of the labels."

"I remember working with Cindy on some special projects that she's done in the past. She brought Doug Stone on his introductory radio tour through Charlotte, and that worked extremely well. If there's going to be more of that kind of thing, then it's probably a good idea."

Johnson also isn't worried about having additional Music Row staffers selling his station on their labels' music. "That's their job," he says. "I hope they are out selling what they do."

PUBLISHER: MICHAEL ELLIS
EDITOR: SEAN ROSS
MANAGING EDITOR: STEVE WONSIEWICZ
DIRECTOR OF CHARTS: WADE JESSEN
CHART PRODUCTION MANAGER: MICHAEL CUSSON
ASST. CHART PRODUCTION MANAGER: PAUL PAGE
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ADVERTISING PRODUCTION MANAGER: LEN DURHAM
ADVERTISING ART DIRECTOR: RAY CARLSON

But some programmers say that if the new radio relations position leads to a high-pressure promotion push on records and artists, it could backfire. Says KZLA Los Angeles PD R.J. Curtis, who stresses that he has yet to talk to Epic or Capitol about their plans, "It seems that the strategy is to start working on another person in the building. They can do that, I guess, but [I hope] the promotion director and the program director are communicating and the promotion director is working very closely with the PD to carry on the philosophy in terms of what kinds of promotions to do."

"I guess I just get a little uncomfortable when [labels] start doing things to infiltrate the sales or marketing and promotions department."

At MCA Records Nashville, senior VP of promotion Scott Borchetta says the label has resisted creating a radio relations specialist, preferring to let the regionals work with the Nashville-based promotion coordinator on such matters. Nonetheless, that position has grown over the last two years. Borchetta says, "Was it a conscious decision? No, it was something we have been doing [to serve radio better]. The increased responsibilities of the position came out of [promotion coordinator Royce Risser's] personal growth and his initiative and the need for such service. In a sense the position is kind of creating itself."

Borchetta can see all major labels having a radio relations specialist eventually. "We are always looking to find an angle," he says. "We've had success with our David Lee Murphy 'Party Crowd' promotion, and Royce has been instrumental in making sure all the details are followed through. It takes some of the pressure off the regionals . . . We average about eight or nine singles at a time. That's where it has really made a difference, making sure nothing falls through the cracks."

Just as KZLA's Curtis worries about promotion coordinators making an end-run around PDs by going to the promotion department on a new record, Borchetta also says that "the flip side of this is you don't want radio going to the [radio relations] person. You need them to go through the regional. For instance, what if a station asks for a Mavericks promotion and they're not on the band's single? The regional would deal with that problem directly, and the promotions person would do the follow-up."

"What it does to me is it muddies the relationship with radio. If you have a regional and a radio relations person calling, they're going to have to be in sync. Deals are getting made, and both people are going to have to stay in touch."

Epic's Lameier says that concern has already been discussed. "Our forte at Epic has always been communication between the stations and our company and within our company," he says. "And it's my job to make sure that communication remains intact, and it will. I don't see that as any problem."

"The regionals have supplemental forces at their beck and call, mainly the national director, myself, and now a new position that will help them with artist development and promotional leads. The first line of communication is always the regional; they are in charge of their territories. Period."

NATIONAL ADVERTISING MANAGER: JON GUINN
ADVERTISING SALES: LEE ANN PHOTOGLO
ADVERTISING SERVICES MGR.: MICHELE JACANGELO
SALES/CHARTS ASSISTANT: MARY DECREO

EDITORIAL ADVISER: TIMOTHY WHITE
PRODUCTION DIRECTOR: MARIE GOMBERT
DIRECTOR OF MARKETING: ELISSA TOMASETTI
CIRCULATION MANAGER: JEANNE JAMIN
DIRECTOR OF RESEARCH: JANE RANZMAN



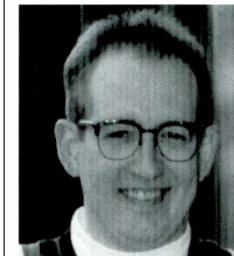
PRESIDENT: HOWARD LANDER

COUNTRY PROFILE

'Navigator' Murphy Charts Course For Radio Clients

The title on Tim Murphy's new business card is "Navigator," as befits his longtime involvement with a station that goes by the name "Compass" (KMPS Seattle). It's also appropriate because the former VP/programming for EZ Communications has hung out his own shingle, Tim Murphy Consulting, in Cadillac, Mich., and will help chart a course for such new clients as KPLX Dallas and WBCT Grand Rapids, Mich.

Says Murphy, a radio veteran who was named PD at KMPS Seattle in November 1987 and VP of programming for EZ in 1991, "I really enjoyed being involved with several stations, so this move is a natural progression. It was kind of like the time I realized that I never really cared if I went on the air again . . . It got that way with day-to-day programming. If I never had to look at another weekend schedule, that was OK."



Tim Murphy
Tim Murphy
Consulting

'It's like when you first start skiing. You go every weekend, but in the following years your enthusiasm tapers off. That's what has been happening in country music'

While at EZ, Murphy, who has also worked with top 40, classic rock, and AC stations, says he viewed consultants as a "tool, just as research and trade magazines" are a tool. "We always used them for advice and made our own decisions based on their input . . . They help you see things you might have missed because you're so close to it."

"The biggest complaint I've heard about consultants is that they all tell everybody to do the same thing. They send out a big [music] list and the same liners; it's a cookie-cutter thing. That's not really consulting; that's franchising. It's not the best use of a consultant, and it's definitely not the best use of someone who has experience at the station. For me to say what a station should be playing in, say, Dallas . . . well, I have an idea of which records will work and which won't, but the people who are there every day are the ones who need to make it happen."

"As a consultant, you're only as good as the clients you're working with. There are some really successful consultants who have some really lousy stations. Is that the fault of the consultant or the stations? Every situation is different."

Nevertheless, Murphy—who jokingly notes that 10 years ago he said country was the one format he would never work in—is now paid to give advice. Here's what's on top of the Navigator's list:

- On presentation: "It's not all about the big voice or about making a lot of claims. It used to be that perception is reality; well, that's true to a certain degree, but today the reality is the reality. If you say you're playing the most music, it's better to just play the most music and not talk about it too much."

- On promotion/marketing: "It's all about how close you can get to your listeners. It goes back to being what you say you are . . . The little things make the biggest difference. It's like

a presidential campaign. If it weren't important for the candidate to meet the people, then they wouldn't be out at rallies shaking hands. No one really knew who Bill Clinton was, outside of Arkansas, before the campaign began. Now's he's president. The same thing with Jimmy Carter."

Murphy says that with heightened country competition, promotion and marketing will have to become more grass-roots and local than ever before. "In Seattle we became really involved in our loyal listener club," he says.

"These are people who want to be involved, and the more you can tie them to the radio, the better your chances of being remembered. Even New York [is] really a group of little towns, like Brooklyn and Queens. And even in smaller towns, it differs from suburb to suburb. When you take part of those people's lives and communities, it probably has a much bigger impact than a bunch of TV advertising."

- On music: "It's important to remember that the new music is what people come to the radio for. That's what the excitement's about, but you have to introduce that music to people. There was a time a couple of years ago when people just wanted to hear something new. That's over. People still want to hear new music, but they want to hear 'Boot Scootin' Boogie' too."

"It's like when you first start skiing. You go every weekend, but in the following years your enthusiasm tapers off. That's what has been happening in country music. A few years ago there were all these new people coming into the format. But after a while they start to figure out who they like more than others and become more discerning. That model works in just about everything."

"It sounds kind of corny, but there's a lot to 'Say It When You Play It'—the record industry thing a while back that was used to get people to buy records. You have to build some kind of familiarity to the records for listeners. It's not enough to throw it up on the air and expect people to find it."

Murphy says that musically "the biggest thing is balance. That's always the story. One of the strengths of this format is that it hasn't niched itself out of existence yet. It's become pop music; it's so well-accepted. There's room for all of the different types of [country] music on the air now. You used to have to sell country. You don't have to do that anymore."

- On competition: "Like anybody jumping on the latest trend, there have been an awful lot of people who jumped on the country bandwagon [in the last few years]. And there will be a lot of people jumping out of the format soon because they think they can make more money doing something else. In some markets, [multiple stations] can all co-exist."

"While it's grown, there still is a finite number of country listeners overall. But from what I've seen in Seattle, Detroit, and Dallas, when additional stations came on, it really didn't grow the market that much. It's just that people had another choice."

"There have always been about five or six pop stations of one flavor or another. And while country has become more like pop music, I'm not so sure it could handle five or six in the format."

"And as for oldies country stations, I don't see those as becoming viable except in a very few markets. That's because there's less of a [music] background. A lot of the [pop] oldies stations are built on former pop stars; that's not true with country."

STEVE WONSIEWICZ

Strongest Increase In Airplay This Week

INCREASE IN PLAYS

ALAN JACKSON • <i>I Don't Even Know Your Name</i> (ARISTA)	+1099
WPOC +23, KFRG +21, WXRB +20, KKBQ +20, WGGY +18, WBCT +18, KTTS +18, KWNR +18, KMEL +18, KIKF +18	
SHANIA TWAIN • <i>Any Man Of Mine</i> (MERCURY)	+810
KEBC +26, WPOC +21, KIIM +19, KYNG +18, WPCM +18, WTQR +18, WYCD +16, WHYL +15, WKIS +15, KPLX +15	
TRACY BYRD • <i>Walking To Jerusalem</i> (MCA)	+746
WRBQ +31, WGH +19, WQBE +17, WEZL +17, WXQB +16, KZSN +16, WPCM +16, KFKF +16, KXKT +15, WRKZ +15	
REBA MCENTIRE • <i>And Still</i> (MCA)	+593
WXIU +17, WMSI +16, WXRB +16, KRYN +15, WOKO +13, WHYL +13, KXXY +13, KCYY +13, WNOE +12, WFMS +11	
JOE DIFFIE • <i>I'm In Love With A Capital "U"</i> (EPIC)	+560
WXRB +16, WTQR +16, KASE +16, WCKT +15, KSSN +15, WUBE +14, WHKO +13, WIRK +13, KNIX +13, KRPM +13	
NEAL MCCOY • <i>They're Playin' Our Song</i> (ATLANTIC)	+535
KJYY +18, WGGY +16, KKBQ +16, KZLA +16, WCMS +15, WGEE +14, WWKA +14, WKIS +13, WTDR +13, KYCW +13	
TY HERNDON • <i>I Want My Goodbye Back</i> (EPIC)	+529
KRYN +32, KOUL +19, KXKC +18, KUZZ +15, WBCT +14, WEZL +13, WAMZ +13, WSM +13, KSON +13	
LEE ROY PARNELL • <i>A Little Bit Of You</i> (CAREER)	+528
KYNG +21, WPOC +17, WTQR +16, WCKT +15, WDRM +13, WGEE +13, WWKA +13, KRTY +12, WIRK +12, WUSY +11	
PAM TILLIS • <i>In Between Dances</i> (ARISTA)	+499
WCKN +19, WXRB +17, WKXK +14, KOUL +13, KWNR +13, WGKX +12, WDSY +12, WGGY +11, WLWI +11, WPCM +11	
JOHN MICHAEL MONTGOMERY • <i>Sold</i> (<i>The Grundy County Auction Incident</i>) (ATLANTIC)	+499
WKIS +25, KMPS +18, WYAY +14, WFMS +13, KZDG +11, WCOL +11, KFDI +11, WUSY +11, KSOP +11, WWKA +11	
JEFF CARSON • <i>Not On Your Love</i> (MCG CURB)	+488
WCKN +18, KAJA +16, KZSN +14, WEZL +14, WXTU +14, KFMS +12, KGMY +11, KWNR +11, WYNK +11, KEFY +11	
LORRIE MORGAN • <i>I Didn't Know My Own Strength</i> (BNA)	+483
WGGY +16, WBEE +14, KFRG +13, WIVK +13, WKIS +13, WXBM +12, WYRK +12, WFMS +12, WPOC +12, KGMY +11	
RICK TREVINO • <i>Bobbie Ann Mason</i> (COLUMBIA)	+480
WQBE +19, WXQB +12, KKCS +12, KWEN +12, WKXC +11, KMRD +11, KDRK +11, WAMZ +11, KJYY +10, KRPM +10	
TRAVIS TRITT • <i>Tell Me I Was Dreaming</i> (WARNER BROS.)	+477
WQIK +35, WCUZ +20, WKJN +17, WGGY +16, KRYN +15, WGKX +15, KKAT +15, WPOR +14, KMEL +14, WYCD +13	
BLACKHAWK • <i>That's Just About Right</i> (ARISTA)	+471
WKIS +20, KXXY +20, KJYY +17, KXKC +15, KFMS +12, WYCD +11, WQXK +11, WXBM +11, KUZZ +11	
COLLIN RAYE • <i>If I Were You</i> (EPIC)	+453
WNOE +17, WCLB +16, WDAF +16, WPCM +15, WXRB +14, WGEE +14, KMPS +14, WBOB +13, KAJA +13, WZZK +12	
DAVID LEE MURPHY • <i>Party Crowd</i> (MCA)	+434
WGGY +17, WBCT +14, WQDR +14, WPCM +14, KRAK +14, KWEN +13, WYCD +12, KTTS +12, WHYL +12, KMPS +12	
VINCE GILL • <i>You Better Think Twice</i> (MCA)	+431
KJYY +20, KYCW +15, KASY +13, WKIS +13, WYNY +13, WFMS +12, WQXK +11, KDRK +11, KOUL +10, WMSI +10	
PATTY LOVELESS • <i>You Don't Even Know Who I Am</i> (EPIC)	+401
KAJA +24, KXXY +22, WBOB +15, KGMY +14, KFRG +14, WHYL +13, KYCY +12, WYNK +11, KWEN +11, WNOE +11	
PERFECT STRANGER • <i>You Have The Right To Remain Silent</i> (CURB)	+378
WPOC +17, WPCM +16, WAMZ +14, WCMS +14, WBOB +12, WKHK +12, WQXK +11, KIKA +11, WPOR +10, WYYD +10	

MOST NEW AIRPLAY THIS WEEK No. Of Stations

TRACY BYRD <i>Walking To Jerusalem</i> (MCA)	48
TY HERNDON <i>I Want My Goodbye Back</i> (Epic)	40
ALAN JACKSON <i>I Don't Even Know Your Name</i> (Arista)	36
PAM TILLIS <i>In Between Dances</i> (Arista)	36
JEFF CARSON <i>Not On Your Love</i> (MCG Curb)	34
BROOKS & DUNN <i>You're Gonna Miss Me When I'm Gone</i> (Arista)	27
JOE DIFFIE <i>I'm In Love With A Capital "U"</i> (Epic)	26
PERFECT STRANGER <i>You Have The Right To Remain Silent</i> (Curb)	26
LEE ROY PARNELL <i>A Little Bit Of You</i> (Career)	23
TY ENGLAND <i>Should've Asked Her Faster</i> (RCA)	22

VIDEO PLAYLISTS

CMT		TNN	
TW	LW	TW	LW
1 Pam Tillis, <i>In Between Dances</i>	37 George Jones & Tammy Wynette, <i>One</i>	16 18	
2 Clint Black, <i>Summer's Comin'</i>	38 Rhett Akins, <i>That Ain't My Truck</i>	15 16	
3 Blackhawk, <i>That's Just About Right</i>	39 Kathy Mattea, <i>Clown In Your Rodeo</i>	15 15	
4 Alison Krauss & Union Station, <i>When You</i>	40 Perfect Stranger, <i>You Have The Right To...</i>	15 15	
5 Tracy Lawrence, <i>Texas Tornado</i>	41 Highwaymen, <i>It Is What It Is</i>	15 15	
6 Wade Hayes, <i>I'm Still Dancin' With You</i>	42 David Ball, <i>What Do You Want With His Love</i>	15 14	
7 Doug Stone, <i>Faith In Me, Faith In You</i>	43 Jeff Carson, <i>Not On Your Love</i>	15 20	
8 Kenny Chesney, <i>Fall In Love</i>	44 Daron Norwood, <i>My Girl Friday</i>	15 14	
9 Patty Loveless, <i>You Don't Even Know Who</i>	45 Bellamy Brothers, <i>Big Hair</i>	15 14	
10 Travis Tritt, <i>Tell Me I Was Dreaming</i>	46 Garth Brooks, <i>The River</i>	14 14	
11 Neal McCoy, <i>They're Playin' Our Song</i>	47 Clay Walker, <i>My Heart Will Never Know</i>	14 14	
12 Hal Ketchum, <i>Stay Forever</i>	48 David Lee Murphy, <i>Party Crowd</i>	14 16	
13 John Berry, <i>Standing On The Edge Of Good</i>	49 Sawyer Brown, <i>I Don't Believe In Goodbye</i>	14 24	
14 Mark Chesnutt, <i>Gonna Get A Life</i>	50 Rodney Crowell, <i>Please Remember Me</i>	14 14	
15 Mark Collie, <i>Three Words, Two Hearts, One</i>			
16 Alan Jackson, <i>I Don't Even Know Your Name</i>			
17 Shenandoah, <i>Darned If I Don't</i>			
18 George Ducas, <i>Hello Cruel World</i>			
19 Willie Nelson & Curtis Potter, <i>Turn Me</i>			
20 Diamond Rio, <i>Finish What We Started</i>			
21 Reba McEntire, <i>And Still</i>			
22 Brooks & Dunn, <i>You're Gonna Miss Me When</i>			
23 Tracy Byrd, <i>Walking To Jerusalem</i>			
24 Radney Foster, <i>Willin' To Walk</i>			
25 Lee Roy Parnell, <i>A Little Bit Of You</i>			
26 Kim Richley, <i>Just My Luck</i>			
27 Dwight Yoakam, <i>Please, Please Baby</i>			
28 Shelly Lynne, <i>Slow Me Down</i>			
29 Bryan White, <i>Someone Else's Star</i>			
30 John Anderson, <i>Mississippi Moon</i>			
31 Mary Chapin Carpenter, <i>House Of Cards</i>			
32 Steve Wariner, <i>Get Back</i>			
33 Trisha Yearwood, <i>You Can Sleep While I Drive</i>			
34 Lorrie Morgan, <i>I Didn't Know My Own Strength</i>			
35 Ty England, <i>Should've Asked Her Faster</i>			
36 Shania Twain, <i>Any Man Of Mine</i>			

DON'T MISS THIS ONE!!!

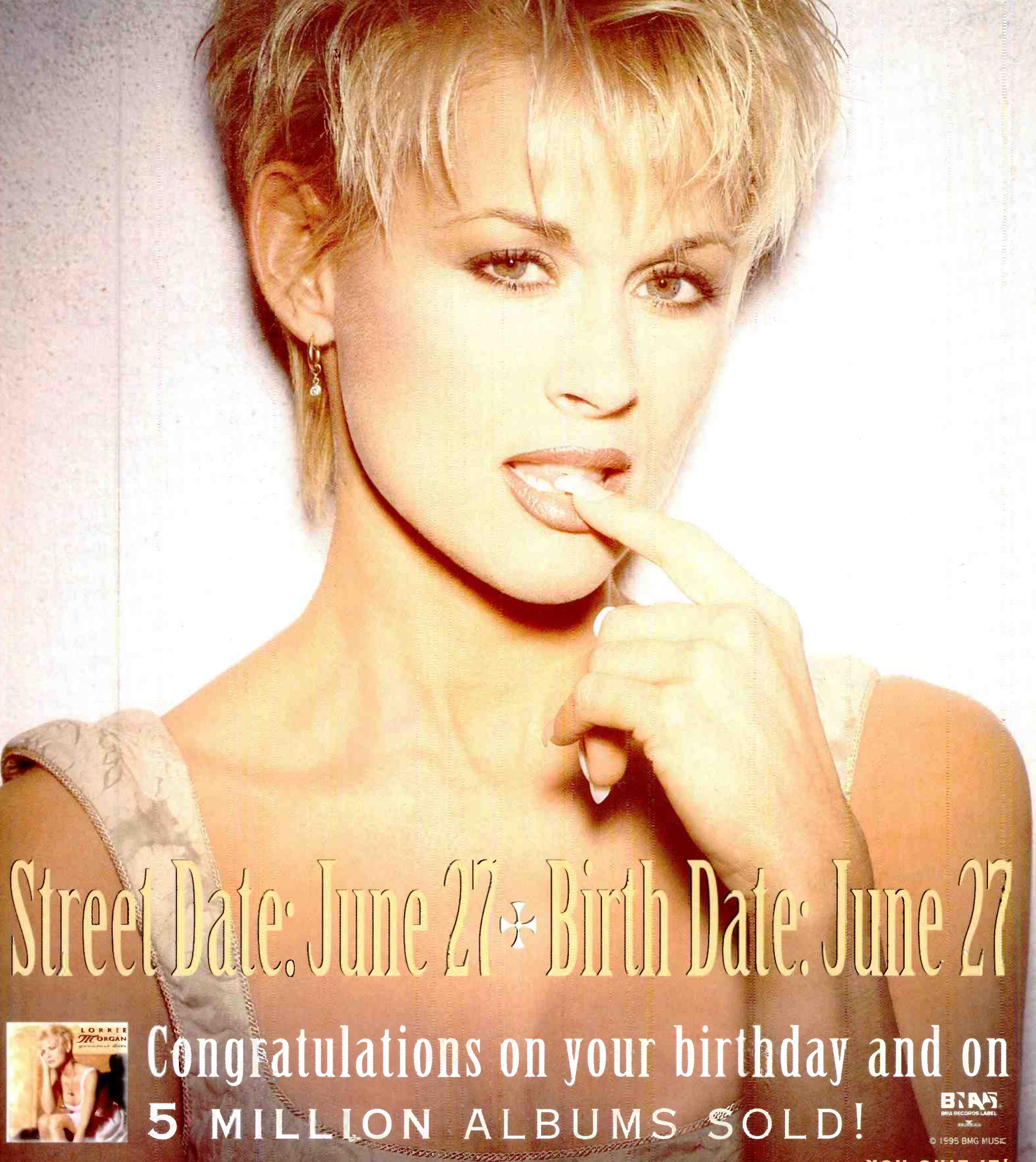
Request Lines Tell Us — Big, Big Record
Retail Tells Us - Big, Big Record

CMT Play (only in medium) causing Big Retail Requests
Radio Tells Us - Big, Big 25-40 Female Record

“You Have The Right To Remain Silent” PERFECT STRANGER

LORRIE MORGAN

GREATEST HITS



Street Date: June 27 + Birth Date: June 27



Congratulations on your birthday and on
5 MILLION ALBUMS SOLD!

BNA
BNA RECORDS LABEL

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YOU QUIT IT!

In this world there's a whole lot of golden
In this world there's a whole lot of plain
In this world you've a soul for a compass
and a heart for a pair of wings



Why Walk When You Can Fly

Mary Chapin Carpenter

... uplifting our spirits, touching our hearts.

Airplay Date 6/19

COLUMBIA

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MAY 29—JUNE 4, 1995

Compiled from a national sample of airplay supplied by Broadcast Data Systems' Radio Track service to Country Airplay Monitor. 148 country stations are electronically monitored 24 hours a day, 7 days a week. Songs ranked by number of detections. ©1995, Billboard/BPI Communications.

THIS WEEK	LAST WEEK	WKS. ON CHART	TITLE/LABEL/DISTRIBUTING LABEL	ARTIST	DETECTIONS	
					TW	LW
★★★ NO. 1 ★★★						
1	1	11	SUMMER'S COMIN' RCA 3 weeks at No. 1	CLINT BLACK	4886	5031
2	2	13	YOU AIN'T MUCH FUN POLYDOR	TOBY KEITH	4859	4872
(3)	5	10	TEXAS TORNADO ATLANTIC	TRACY LAWRENCE	4608	4278
(4)	6	14	I'M STILL DANCIN' WITH YOU DKC/COLUMBIA	WADE HAYES	4602	4225
(5)	7	14	YOU DON'T EVEN KNOW WHO I AM EPIC	PATTY LOVELESS	4490	4089
(6)	9	10	TELL ME I WAS DREAMING WARNER BROS.	TRAVIS TRITT	4369	3892
7	3	17	WHEN YOU SAY NOTHING AT ALL BNA	ALISON KRAUSS & UNION STATION	4311	4552
(8)	10	11	IF I WERE YOU EPIC	COLLIN RAYE	4271	3818
(9)	11	7	SOLD (THE GRUNDY COUNTY...) ATLANTIC	JOHN MICHAEL MONTGOMERY	4232	3733
10	4	14	I DON'T BELIEVE IN GOODBYE CURB	SAWYER BROWN	3976	4462
(11)	14	8	THEY'RE PLAYIN' OUR SONG ATLANTIC	NEAL MCCOY	3964	3429
(12)	13	12	FALL IN LOVE BNA	KENNY CHESNEY	3752	3433
(13)	17	6	YOU BETTER THINK TWICE MCA	VINCE GILL	3575	3144
			★★★ AIRPOWER ★★★			
(14)	23	6	ANY MAN OF MINE MERCURY	SHANIA TWAIN	3518	2708
(15)	18	10	THAT'S JUST ABOUT RIGHT ARISTA	BLACKHAWK	3451	2980
(16)	19	14	PARTY CROWD MCA	DAVID LEE MURPHY	3379	2945
17	8	16	STANDING ON THE EDGE OF GOODBYE CAPITOL NASHVILLE	JOHN BERRY	3294	4024
(18)	20	9	★ ★ ★ AIRPOWER ★ ★ ★			
(18)	20	9	DARNED IF I DON'T (DANGED IF I DO) CAPITOL NASHVILLE	SHENANDOAH	3131	2844
(19)	27	4	AND STILL MCA	REBA MCENTIRE	2942	2349
(20)	24	9	MISSISSIPPI MOON BNA	JOHN ANDERSON	2891	2652
(21)	35	6	I DON'T EVEN KNOW YOUR NAME ARISTA	ALAN JACKSON	2792	1693
(22)	26	7	MY HEART WILL NEVER KNOW GIANT	CLAY WALKER	2753	2468
23	15	17	WHAT MATTERED MOST EPIC	TY HERNDON	2674	3187
(24)	31	7	I DIDN'T KNOW MY OWN STRENGTH BNA	LORRIE MORGAN	2530	2047
25	12	13	ADALIDA MCA	GEORGE STRAIT	2411	3544
(26)	28	8	YOU CAN SLEEP WHILE I DRIVE MCA	TRISHA YEARWOOD	2336	2142
27	21	12	CLOWN IN YOUR RODEO MERCURY	KATHY MATTEA	2280	2741
(28)	32	8	SOUTHERN GRACE WARNER BROS.	LITTLE TEXAS	2157	1884
29	22	17	GONNA GET A LIFE DECCA	MARK CHESNUTT	2155	2729
(30)	36	7	BOBBIE ANN MASON COLUMBIA	RICK TREVINO	2077	1597
31	16	16	FAITH IN ME, FAITH IN YOU COLUMBIA	DOUG STONE	1977	3176
(32)	40	4	I'M IN LOVE WITH A CAPITAL "U" EPIC	JOE DIFFIE	1957	1397
33	30	16	I CAN LOVE YOU LIKE THAT ATLANTIC	JOHN MICHAEL MONTGOMERY	1929	2081
(34)	38	8	THIS IS ME MISSING YOU EPIC	JAMES HOUSE	1899	1578
35	33	18	LITTLE MISS HONKY TONK ARISTA	BROOKS & DUNN	1825	1854
(36)	43	5	A LITTLE BIT OF YOU CAREER	LEE ROY PARRELL	1783	1255
37	34	19	GIVE ME ONE MORE SHOT RCA	ALABAMA	1705	1798

THIS WEEK	LAST WEEK	WKS. ON CHART	TITLE/LABEL/DISTRIBUTING LABEL	ARTIST	DETECTIONS	
					TW	LW
38	25	19	STAY FOREVER MCG CURB	HAL KETCHUM	1654	2561
(39)	41	5	FINISH WHAT WE STARTED ARISTA	DIAMOND RIO	1603	1326
(40)	37	18	THE HEART IS A LONELY HUNTER MCA	REBA MCENTIRE	1591	1578
(41)	47	3	IN BETWEEN DANCES ARISTA	PAM TILLIS	1557	1058
(42)	54	3	WALKING TO JERUSALEM MCA	TRACY BYRD	1498	752
(43)	46	10	YOU HAVE THE RIGHT TO REMAIN SILENT CURB	PERFECT STRANGER	1440	1062
(44)	49	6	WHEN AND WHERE ATLANTIC	CONFEDERATE RAILROAD	1233	928
45	39	20	SO HELP ME GIRL EPIC	JOE DIFFIE	1249	1422
46	42	17	REFRIED DREAMS CURB	TIM McGRAW	1245	1321
(47)	52	6	SOMEONE ELSE'S STAR ASYLUM	BRYAN WHITE	1014	798
(48)	50	5	WHAT DO YOU WANT WITH HIS LOVE WARNER BROS.	DAVID BALL	1013	863
(49)	51	6	THAT AIN'T MY TRUCK DECCA	RHETT AKINS	999	824
50	29	14	IF YOU'RE GONNA WALK, I'M GONNA CRAWL MERCURY	SAMMY KERSHAW	983	2118
(51)	60	3	NOT ON YOUR LOVE MCG CURB	JEFF CARSON	979	491
(52)	56	6	HELLO CRUEL WORLD CAPITOL NASHVILLE	GEORGE DUCAS	961	688
(53)	57	4	FIND OUT WHAT'S HAPPENIN' CAPITOL NASHVILLE	TANYA TUCKER	920	641
54	48	19	SONG FOR THE LIFE ARISTA	ALAN JACKSON	891	1057
(55)	66	2	I WANT MY GOODBYE BACK EPIC	TY HERNDON	849	320
(56)	55	6	ALL THAT HEAVEN WILL ALLOW MCA	THE MAVERICKS	816	742
57	53	19	THE BOX WARNER BROS.	RANDY TRAVIS	681	766
58	44	14	CAIN'S BLOOD POLYDOR	4 RUNNER	579	1188
59	58	20	WHICH BRIDGE TO CROSS (WHICH BRIDGE TO BURN) MCA	VINCE GILL	523	524
(60)	65	3	DON'T MAKE ME FEEL AT HOME MERCURY	WESLEY DENNIS	506	327
(61)	69	2	SHOULD'VE ASKED HER FASTER RCA	TY ENGLAND	501	193
(62)	72	2	YOU'RE GONNA MISS ME WHEN I'M GONE ARISTA	BROOKS & DUNN	441	123
63	45	11	I'M LIVING UP TO HER LOW EXPECTATIONS GIANT	DARYLE SINGLETARY	420	1108
64	62	20	BUBBA HYDE ARISTA	DIAMOND RIO	414	456
(65)	68	3	MY GIRL FRIDAY GIANT	DARON NORWOOD	330	241
(66)	NEW ►		★★★ HOT SHOT DEBUT ★★★		MARK CHESNUTT	308
(67)	59	11	DOWN IN TENNESSEE DECCA	MARK CHESNUTT	308	37
(68)	73	2	DIDN'T HAVE YOU MAGNATONE	BILLY MONTANA	287	517
(69)	63	11	FORGIVENESS REPRISE	VICTORIA SHAW	243	123
70	64	13	I AM WHO I AM RIVER NORTH	HOLLY DUNN	238	393
(71)	NEW ►		GET OVER IT ATLANTIC		WOODY LEE	220
72	61	13	THREE WORDS, TWO HEARTS, ONE NIGHT GIANT	MARK COLLIE	205	17
(73)	74	3	HOUSE OF CARDS COLUMBIA	MARY CHAPIN CARPENTER	199	490
74	70	8	NOT SO DIFFERENT AFTER ALL ASYLUM	BROTHER PHELPS	162	121
75	67	8	PLEASE REMEMBER ME MCA	RODNEY CROWELL	156	192
			WALK ON ELEKTRA/EEG	LINDA RONSTADT	149	248

Records showing an increase in detections over the previous week, regardless of chart movement. Airpower awarded to those records which attain 3000 detections for the first time. If two records are tied in number of plays, the record being played on more stations is placed first. Records below the top 20 that are decreasing in plays are removed from the chart after 20 weeks.

Carlene Carter "Love like this"

THE DEBUT SINGLE FROM "Little Acts Of Treason" PRODUCED BY Carlene Carter AND James Stroud

Airplay Date: June 26...if you can hold out that long!

giant "The BIGGEST Little Label in Nashville" The FITZGERALD HARTLEY CO.