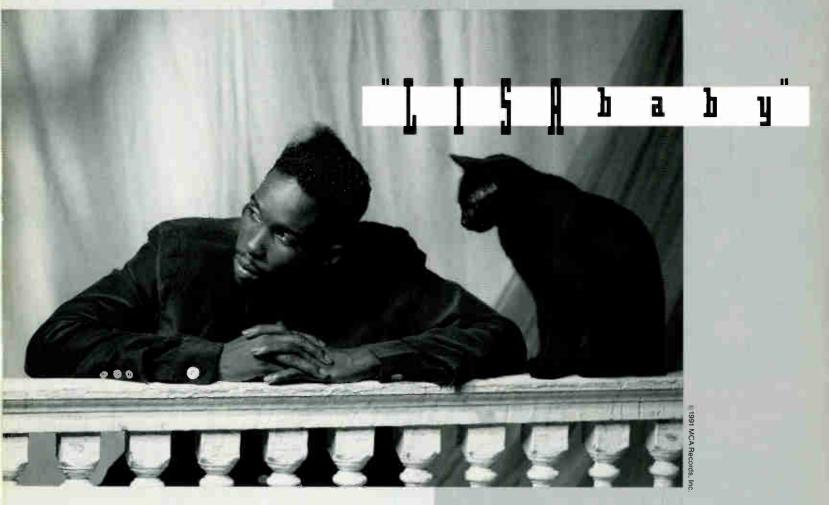


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From the Debut

Father's Day

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And Mark Morales For

Mark Morales Productions



## BRE CONFERENCE CO-CHAIRPERSONS

As ceo of Almic Broadcasting and owner of stations WOL/WMMJ in Washington, D.C., Hughes is a rare commodity in radio—she is black and female. Commenting on her selection as conference co-chair and the theme "Marketing the Heritage," Hughes said, "It's truly one of the greatest honors I've had bestowed on me. Black Radio Exclusive has the premier black radio conference in the country and I'm looking forward to participating in the events slated this year in New Orleans.

"I feel it is appropriate to have the theme of a black radio conference be related to the preservation of our rich musical heritage. Black radio has helped tremendously to bring about a high level of awareness of black history to the masses. With the certain lack of coverage that the general media has offered on the subject of black history I don't see being able to get the word out to entire communities without black radio."

#### CARL H. DAVIS



Carl H. Davis is president of International Entertainment Corp. and Chi-Sound Records. A veteran of the music industry for several years, Davis is proud of the way BRE continues to help the black music community to move forward. "I'm proud to be selected as a conference co-chair this year. It's good for the black music industry to reach back and remember those in the past who have been instrumental in bringing us as far as we've come today," Davis said.

"Sidney (Miller, BRE publisher) has always been a person who has been unafraid to explore and teach

the music community through his magazine. The publication is a fine way to demonstrate just what power lies in the black music industry, and BRE is just the kind of vehicle that has been used to market our heritage. With it, we can remember and leam how we developed in this business. It's been said, 'If you can't remember where you came from, it's difficult to know where you're going.' Well, this conference and the magazine give us both where we've been and where we're going."

#### RAY MARRIS

Ray Harris is sr. vp, mktg promo, black music for Wamer and Reprise Records. In that capacity, he maintains a finger on the pulse of the music industry. "First and foremost, it's a privilege when you're asked by your peers to participate in something as important as BRE's annual conference," said Harris. "There are so many qualified people in this business that I feel fortunate to have been asked by Sidney to serve as co-chairperson.

"I'm a firm believer in maintaining black music and especially keeping the people who make it and listen to it in touch with their heritage.



It's important we all do whatever we can to continue to push black music forward. To do that, we must encourage our young people to remember their roots. They must know who the earlier programmers and executives are and understand their way of doing things in order for our heritage to continue to thrive. I'm an advocate of our music culture, and it's important to learn how to connect our past and present so that we may successfully mold our future."

#### JAMES ALEXANDER

Currently program director for WGCI/Chicago, James Alexander has always been big on promoting black music heritage. "I'm always glad to be a part of projects that lead the way in terms of our black heritage. That's why I do whatever I can, and serving as co-chairperson puts me in the position of being a part of an event that will do just that. We as black music professionals are obligated to preserve and promote our music heritage and BRE's annual music conference offers us all that important opportunity."

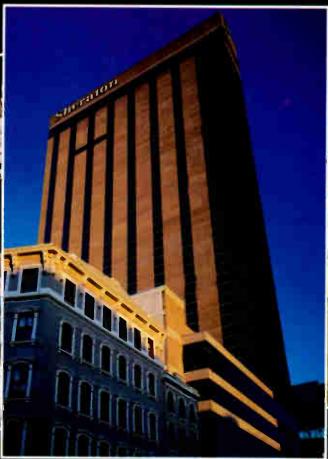






# 15TH YEAR ANNIVERSARY SHERATON HOTEL—NEW ORLEANS, LA BLACK RADIO—MARKETING OUR MUSICAL HERITAGE







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## Just a fraction of what we spend on entertainment could be music to someone's ears.

If we all shared just a small part of our extra money and time, we could turn up the volume on some of society's problems. Like the homeless. Hunger. Or

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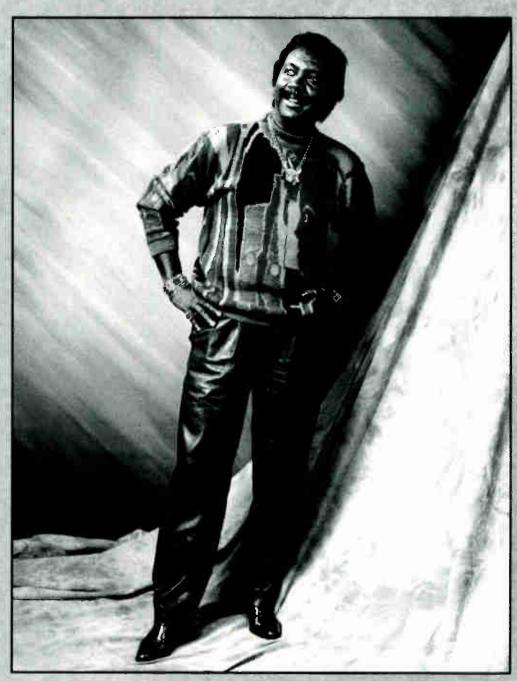
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#### FROM THE ICHIBAN MUSIC FAMILY

## TYRONE DAVIS





New Single

Tll Always Love You

Single 91-226



## UBLISHER'S

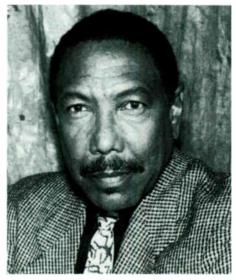
#### CONFERENCE COUNTDOWN

he final countdown has begun for Conference '91. We're now just four weeks away and this is shaping up to be our biggest and best conference ever. If you haven't registered yet, you'd better act quickly to avoid the last minute rush.

This year's theme is "Marketing Our Musical Heritage" and that concept is filled with

thought-provoking topics for discussion at our seminars. Those who attended last year can attest to the insightful and often rousing meetings we held. From records to radio, the panelists offered a comprehensive look into the problems that effect us in this industry and various solutions for solving them.

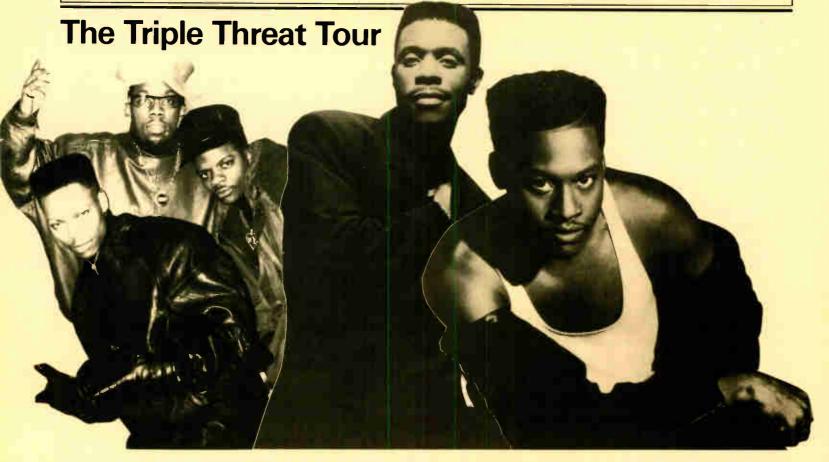
The information that is so critical to the success of any business person was readily available and unmatched by any other forum in recent memory—and it will be again. There is no other time of the year when you can rub shoulders with recording artists and executives from all levels of success in an environment that is so positive and productive, yet more informal than traditional settings.



Because of the many activities (seminars, the boat ride, golf tournament, cocktail receptions, luncheons, dinners, and hospitality suites) that are available, there are unique opportunities for reacquainting and/or developing relationships that are usually maintained throughout the year by mail or telephone. I encourage all registrants to begin thinking about what it is they plan to get out of the conference. We have created an atmosphere designed to both enlighten and entertain, but as with all things, you must plan for a successful stay in order to achieve it.

See you there. ∃₹E

Sidney Miller



Johnny Gill, Keith Sweat and BBD took L.A. by storm for three nights at the Great Western Forum in Inglewood, CA.

Opening night was filled with all the flash and excitement that an opening should have. Starting the show off with a bang was Johnny Gill. Definitely the ladies man, Gill was decked out in red leather gear, as he performed most of the hit material off the platinum solo debut LP. Songs like "Fair Weather Friend," "Wrap My Body Tight," and the big hit of the evening, "My, My," had all the ladies screaming for more, more, more. Gill rubbed his female fans the right way as he passed out red roses to those in the front row, proving that he is truly a gentlemen for the '90s.

After a short break, Keith Sweat took center stage with his massive stage show, complete with smoke, lights, lasers and 16 member entourage including his band, singers and dancers. Sweat worked all the women into a frenzy and made them sweat it out as he did his bump and grind show back and forth across the stage, up and down the stair case that was on both sides of the stage. Sweat performed songs like, "Merry Go Round," which was a big hit with all the fans. His dancers were dressed up like clowns for this number.

Sweat's band was great, emphasizing each and every note, at the right time. Sweat spread his magic throughout the audience, with his sweet, smooth vocals and with a romantic flair. Keith brought a woman up on the stage to sing to, as he performed, "I'll Give All My Love To You." Sweat had a candle lit table set up on stage, which set the mood for this number.

As Sweat sang to the woman, he poured champagne in a glass and put it to her lips for her to drink. By this time everyone in the audience was screaming with excitement. At the closing of the number they both went down underneath the stage on an elevator that was set center stage, easy access for costume changes. When Sweat came back on stage he was dressed in a sequined all white suit that made him look

wonderful. Joining him on stage for the next number was Gerald Levert, who's powerful voice rang out through the Forum and bounced off the walls. The crowd loved every minute of their performance. Sweat's dancers danced their boots off throughout the entire set. They were exciting and the audience had fun watching them having fun on stage. For his last song, "Gonna Make You Sweat," his band dropped the "P-funk" on the Los Angeles crowd and they had the house rockin'.

During the break comedian Ricky Harris, of Apollo fame, tried to entertain the crowd. He was dissin' people left and right, especially one white girl that was down in front of the stage. Why do comedians think it's funny to diss a person based on their race? Anyway, next up on the mic was Bell, Biv, Devoe who proceeded to turn the mutha out!

They opened with "That Girl's Dope," and the crowd went wild, girls screaming and running up and down the stairs trying to get a better view. You could feel the excitement in the air, as BBD's four female dancers moved and grooved to the dope beats the band was layin' down (or should we say track). The second cut was "I Thought It Was Me," another big hit with the crowd of fans that waited for these crazy brothers to rip the mic. Their guitar player from New York Mike Campbell, played with fire, as he tore up his guitar licks on Ricky Bell's song, "When Will I See You Smile Again." Bell got a bit risque on this number with one of his dancers. She was dressed in a very tiny red teddy and they proceeded to bump, lick and kiss each other all over the place. After this the fellas did a costume change on the stage! Then they did "Do Me Baby." After that Michael Bivens' group, Another Bad Creation, came on stage and did their hit "lesha," and the crowd loved them as well. The last song for the night was "Poison." Be sure not to miss this act when they come to your hometown, 'cause it's all that! 37E

### Music Reviews

#### **SINGLES**

#### **CASPER**

ADRENALIN CAPITOL

This is a hard hitting rap cut with funky samples that excite. Casper tackles all rhymes and wins on this, a record that should arouse enough attention to warrant airplay. Put this song on decks at a club and the adrenaline will really be flowing. Produced by Broadway and LC for 360 Degree Productions. Demos: Rap Fans.

#### **SPENCER**

I'LL BE HOME CITY BLACK

A beautiful slow jam from Spencer, this song has a positive message for all the troops stationed abroad. Spencer's vocals are melodic and suit this tempo perfectly. He has a strong chance of charting with this, due to the nature of the song and his exceptional talent. Demos: All.

#### **ANGELA**

LOVE ME (FOR BEING ME) WARNER BROS.

The clubs should take to this song very quickly. There's no mistaking Angela's pleasant vocals. Likewise, the airwaves should draw favorable reviews, hence it should become popular with most demos. Produced by Curtis Williams. Demos: Young Adults, Adults.

#### KEITH NUNNALLY SEASONS OF LOVE GIANT

This house jam features excellent production work from one of house music's premier producers, Steve "Silk" Hurley. There's a strong chance this song could crossover due to the various mixes (seven total) that appear. The house remix has all that is needed to score well in the "jackin' zone." Although suited for most demos, house fans should especially like this. Demos: House Fans.

#### SIR WALTER RILEY

ONE LOVE BRISK

This song should do well during a Quiet Storm show. Riley's vocals are soft and set the mood for love. This

is the second strong release from Riley's album. Lovers will just love to love to this song. Demos: Adults.

#### **XPANSION**

ELEVATION ARISTA/SUPREME

A house jam of the finest quality. Mixed by R. Malone, this is a house chart topper on the Euro house charts. Xpansion should have a strong chance of being in heavy rotation. If the response it gets when played at the warehouse raves is any guide, then "Elevation" could shoot right to the top Stateside as well. Demos: House Fans.

#### CARMEN CARTER f/MICROPHONE MIKE

ALWAYS ARISTA

Strong club vibes are very evident on this pleasant song. Carter's vocals have an excellent range and impress instantly. "Always" should suit all demos, with young adults being the most dominant. Demos: All.

#### **KEENY**

SAVE SOME LOVE ARISTA

House vibes echo throughout this very uptempo dance jam. The chances of crossing over are very strong on this house/pop groove. The younger demos should be right on top of this Michael Jay-produced cut. Demos: Teens, Young Adults.

#### **LONDON BEAT**

I'VE BEEN THINKING ABOUT YOU MCA

From the album *In The Blood*, this is a great club jam. There are three mixes of the song. All are good for dancin' or relaxin', but if you choose to relax, it won't be for long, 'cause once the beat hits you, it will take over your feet and you *will* dance. Produced by Martyn Phillips Demos: All.

#### **TABU**

I'M SO COOL ANHERST

This is a fresh club jam with smooth vocals, as well as some hard hip rappin' comin' at ya! There are five different versions of this song, so take your pick and go for what you

know! Produced, written and arranged by Tabu. Demos: All.

#### **TONY TERRY**

WITH YOU FPIC

From his self-entitled LP, Tony Terry has a powerful voice just right for the '90s and all the female fans should really go for this song. It has all the elements for the perfect evening: slow sensual voices that blend well with the music. Produced by Ted Currier for Platinum Vibe Productions, Inc. Demos: All.

#### **ALBUMS**

JOEY DE FRANCESCO JOEY DE FRANCESCO COLUMBIA



Three beautiful cuts from De Francesco. The first song, "Blues For J," features excellent percussion and guitar lines. The second song is featured on this artist's Where Were You album and has strong keyboards throughout. "Dr. Jekyll," the last cut, will be on De Francesco's soon-to-be-released Part III LP. Demos: Jazz Fans

#### LORENZO SMITH LET ME SHOW YOU

ALPHA INT'L

This album has already produced three strong releases, including "Angel", "Tic Tok" and the title track. Other tracks with single release potential include "I Can't Believe It," featuring Yvette Money on rap vocals, and the album's last cut, "My Love." Smith has an all-around good album worthy of the praise it's been getting. Demos: All. **376** 

This week's reviews were written by LarriAnn Flores and Terry Muggleton



WALAH HATHAND

A VOICE

A VISION

somethin'

The new single

From the debut album

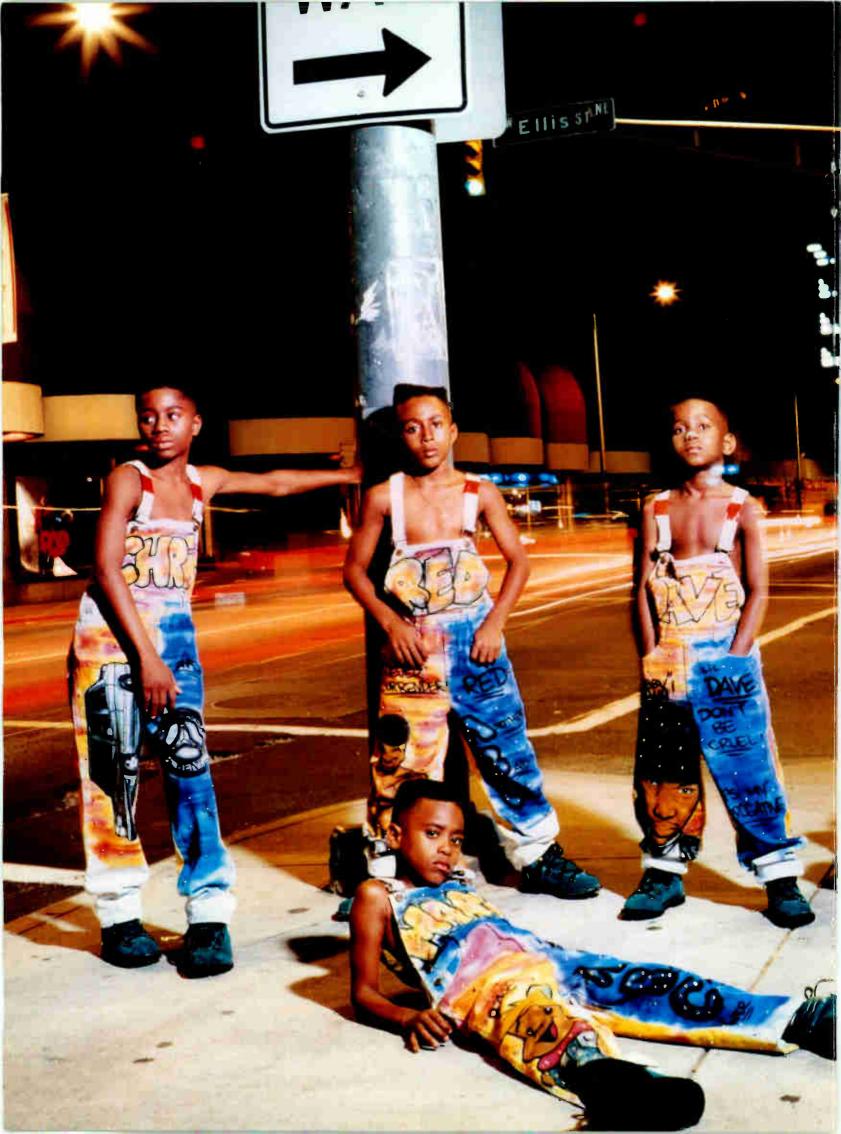
LALAH HATHAWAY

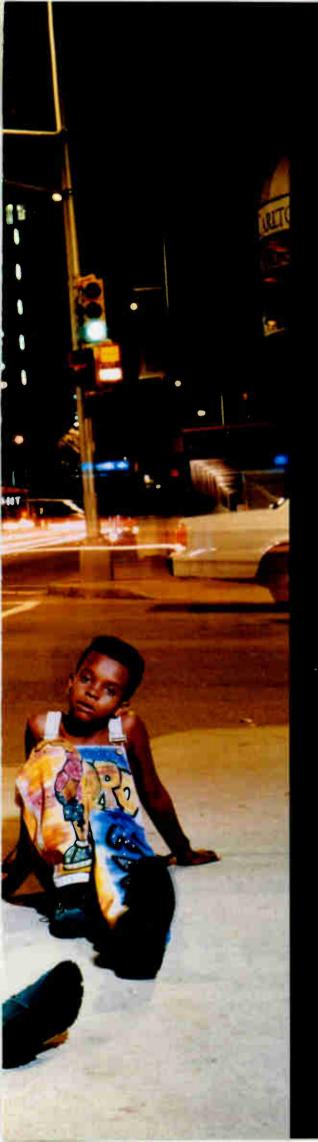
Over 200,000 albums sold

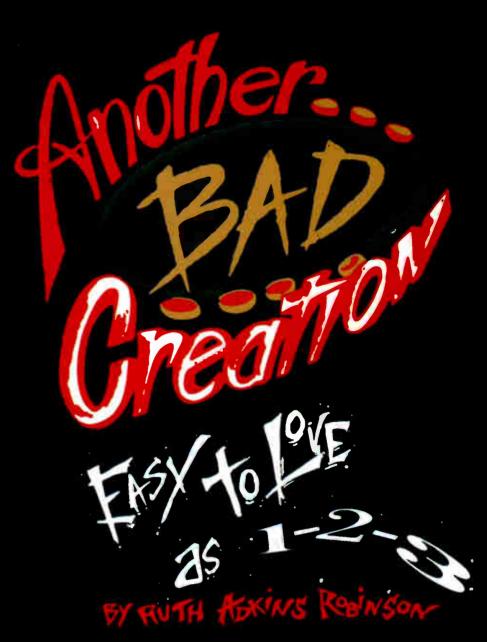
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TW	LW	WOC	ARTIST TITLE LABEL	TW	LW	WOC	ARTIST TITLE LABEL
1		13	RUDE BOYS, Written All Over Your Face, Atlantic	51	52	6	GRADY HARRELL, Patience, RCA
2	-1		MARIAH CAREY, Someday, Columbia	52	15	11	BELL, BIV, DEVOE, When Will I See You Smile Again?, MCA
3		1	O'JAYS, Don't Let Me Down, EMI	33	66	2	VICTORIA WILSON-JAMES, Through, Epic
4			HI-FIVE, / Like The Way (The Kissing Game), Jive/RCA	54	δô	7	DIMPLES, They're Trying To Take Your Job, Life/Bellmark
5	1.1.		ALEXANDER O'NEAL, All True Man, Epic/Tabu	55	57	7	POISON CLAN, Dance All Night, Luke
6	ř.		GUY, Let's Chill, Uptown/MCA	<b>3</b>	☆	$\triangleright$	JEFFREY OSBORNE, If My Brother's In Trouble, Arista
0		,	FREDDIE JACKSON, Do Me, Capitol	9	77	2	B ANGIE B, / Don't Wanna Lose Your Love, Bust It/Capitol
8	٠.	,	JOHNNY GILL, Wrap My Body Tight, Motown	58	61	9	CHUBB ROCK, Treat 'Em Right, Select
9	12		WHITNEY HOUSTON, All The Man That I Need, Arista	59	€2	4	LA RUE, Serious, RCA
10		1.	TARA KEMP, Hold You Tight, Giant	60	75	2	SYDNEY YOUNGBLOOD, Ain't No Sunshine, Arista
0	17		DIGITAL UNDERGROUND, Same Song, Tommy Boy	61	65	5	THELMA HOUSTON, High, Reprise
P	٠.,	1.1	RALPH TRESVANT, Stone Cold Gentleman, MCA	62	69	4	HERB ALPERT, North On South Street, A&M
B	. ,		JASMINE GUY, Another Like My Lover, Warner Bros.	63	7û	4	SPECIAL GENERATION, Spark Of Love, Bust It/Capitol
Ø	ň		MIKE WILSON f/S. Christopher, Another Sleepless Night, Arista	64	73	4	BASIC BLACK, Whatever It Takes, Motown
15	4	111	ANITA BAKER, Fairy Tales, Elektra	65	☆	<b>D</b>	LALAH HATHAWAY, Somethin', Virgin
15	71	- 0-1	BIG DADDY KANE f/B. White, All Of Me, Cold Chillin'/Reprise	66	67	5	E.U., Ain't Found The Right One Yet, Virgin
Ð		-		67		2	-
_	,21	-	MONIE LOVE, It's A Shame (My Sister), Wamer Bros.	63	05		RICHARD ROGERS, Spread A Little Love, SAM
18	-	13	MICHEL'LE, Something In My Heart, Atco/Atlantic	-	78	3	ALTITUDE, Work It (Like A) 9 To 5, Bahia
19		,	WHISPERS, Is It Good To You, Capitol	69	71	4	GLORIA ESTEFAN, Coming Out Of The Dark, Epic
20	. 4		EPMD, Gold Digger, Def Jam/Columbia	70	72	7	GEORGE HOWARD, Everything I Miss At Home, GRP
2	11	1	MARVA HICKS, Never Been In Love Before, Polydor	0	74	3	LOOSE ENDS, Cheap Talk, MCA
22	100		M.C. HAMMER, Here Comes The Hammer, Capitol	72	141	13	C&C MUSIC FACTORY, Gonna Make You Sweat, Columbia
23		4.	AL B. SURE!/DIANA ROSS, No Matter What You Do, Uptown/WB	B	82	2	FAMILY STAND, Sweet Liberation, Elektra
24	3.		WOOTEN BROS., Tell Me, A&M	74	11	9	LEVERT, All Season, Atlantic
25			RIFF, My Heart Is Failing Me, SBK	<b>Ø</b>	☆	$\triangleright$	BRAND NEW HEAVIES, Dream Come True, Delicious Vinyl
26	71	- 6	TROOP, I Will Always Love You, Atlantic	76	30	8	GEOFF McBRIDE, Doesn't That Mean Something, Arista
27		-	JANET JACKSON, State Of The World, A&M	7	86	2	JONZUN CREW, Cosmic Love, Critique
28		- 5	CARON WHEELER, Blue (Is The Color Of Pain), EMI	78	79	1 4	THREE TIMES DOPE, Peace Ya' Self, Arista
29			SALT-N-PEPA, Do You Want Me, Next Plateau	79	51	12	KEITH SWEAT, I'll Give All My Love To You, Vintertainment/Elekt
30	<b>14</b>		HARRIET, Temple Of Love, East West/Atlantic	80	54	9	WHISTLE & THE KREATION, Do You Care, Select
3		***	TEDDY PENDERGRASS, It Should've Been You, Elektra	81	55	j	HOWARD HEWETT, / Can't Tell You Why, Elektra
32			TONY! TON!! TONE!, Whatever You Want, Wing/PG	82	bů.	14	EN VOGUE, You Don't Have To Worry, Atlantic
33			THE BLACK FLAMES, Let Me Show You, OBR/Columbia	83	87	2	BRAND NUBIAN, Wake Up, Elektra
34	4	-	THE BOYS, Thanx 4 The Funk, Motown	84	76	15	OLETA ADAMS, Get Here, Fontana/PG
35	.,		SPUNKADELIC, Boomerang, SBK	85	49	8	JUNIOR, Better Part Of Me, MCA
36			SURFACE, All I Want Is You, Columbia	86	☆	D	PHALON, Ready Or Not, Elektra
37	4		PEBBLES, Backyard, MCA	87	☆	D	RHYTHM TRIBE, Gotta See Yours Eyes, Zoo Entertainment
			SPECIAL ED. Come On Let's Move It, Profile	88	83	10	SAMUELLE, Black Paradise, Atlantic
38	- 1			89	53	12	TONY TERRY, Head Over Heels, Epic
39	, -	**	PHIL PERRY, Call Me, Capitol			7	OMAR CHANDLER, Do You Really Want It, MCA
40			TOO SHORT, Short But Funky, Jive/RCA	90	85		·
41	., )		ONE CAUSE ONE EFFECT, Midnite Lover, Bust It/Capitol	91	38	10	MAVIS STAPLES, Melody Cool, Paistey Park/WB
42		L.C.	ANOTHER BAD CREATION, leslia, Motown	92	89	13	JANET JACKSON, Love Will Never Do (Without You), A&M
43	131	-	BELL, BIV, DEVOE, She's Dope, MCA	93	91	14	L.L. COOL J, Around The Way Girl, Def Jam/Columbia
44		-	MICA PARIS, Contribution, Island	94	-12	_7	DEEE-LITE, Power Of Love, Elektra
45	31	177	TRACIE SPENCER, This House, Capitol	95	ât.	17	SURFACE, The First Time, Columbia
46	14.	I.	SHEILA E., Sex Cymbal, Warner Bros.	96	93	15	JEFFREY OSBORNE, Only Human, Arista
47	(i)	3	GERALD ALSTON, Getting Back Into Love, Motown	97	24	14	TEENA MARIE, If I Were A Bell, Epic
48		1	C & C MUSIC FACTORY, Here We Go (Let's Go Rock & Roll), Columbia	98	'15	7.1	MARION MEADOWS, The Real Thing, Novus/RCA
49			CHRISTOPHER WILLIAMS, I'm Dreamin', Giant	99	i. i.e.,	C <sub>f</sub>	CANDYMAN, Melt In Your Mouth, Epic
50			L.L. COOL J, Mama Said Knock You Out, Def Jan / Columbia	100	- +7	11	MAXI PRIEST, Just A Little Bit Longer, Charisma







"....Buh buh buh buh /You Went to School to Learn Girl/ Things You Never Never Knew Before/Like '1" Before 'E" Except After "C"/And Why Two Plus Two Makes Four" (Jobete Music. 1970)

HE JOB OF BEING A CHILD is to go to school to learn. We all know that kids from the inner city get a different education than those in the suburban school system. "Reading and Writing, 'Rithmetic are the Branches of the Learning Tree." The three R's are basic everywhere, but there are other areas of education, depending on the location of the school. There is also a school of hard knocks certain kids know all about.

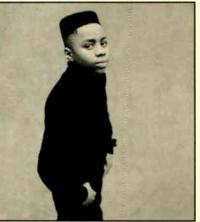
The quintet, plus one, known as Another Bad Creation, knows about hard knocks Recently, when Chris, Marc, Red, Lil' Dave, Ro-Ro and G.A. were shown the location of a video shoot, they protested. It was a middle-class schoolyard, full of sunshine, primary colors and laughing children. 'This is not the playground we're talkin' about," they insisted No, the habitues of the park in "Coolin' it At the Playground," the second single release from their debut Motown album, differ markedly from this



According to the boys, that playground of song is populated with "gangbangers, druggies and thugs," and all of them add up to trouble. "And Why Two Plus Two Equals Four' -In this case, the answer to the equation was to get away from the playground.

Concerned, caring parents are always trying to point their children away from these kinds of life lessons. They look for an escape hatch out of neighborhoods and influences like those in the playground.

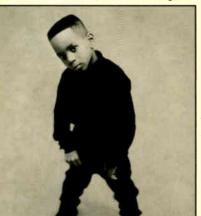
The hatch started to open with then-manager Kevin Wales. It opened further and faster after the kids came to California to do some demos



and see Lil Dave's Boston homie Ralph Tresvant, They ran into Michael Bivins.

They just looked like a group," Bivins offers. "I talked to them and something there reminded me of us (New Edition.) The more I saw, the more interested I became and decided to sign

them to Biv Entertainment Inc." Now Wales had some master help in the management department, Like Bo-



Biy knows about the playground, but happily for this group Michael knows much more.

"...Sit Yourself Down/Take A Seat/ All You Gotta Do Is Repeat After Me/A B C Easy As 1-2-3/As Simple As Do Re Me...."

Often the best lessons are learned from

someone who experienced the lesson not that long ago. Bivins knows what it is like to be a child in

the studio and on the road. If the group can repeat the huge successes of New Edition, the escape will be complete. Bivins has other concerns, too. 'When we were first starting out, we didn't get the right kind of management direction and advice. I'm going to make certain that the group is treated fairly and dealt with in the right way."

'I'm Gonna Teach You How To Sing It Out/Coma Come Come On Let Me Show You What's It All About."

They started working together with Bivins, adding G.A. to the group, "their one man posse and homeboy," and shaping their look. Soon they were in the studio with Dallas Austin. They cut "lesha" in just three days, knocking the socks off everybody.

"lesha" jumped up, hitting radio hard. Last November the Madhatter

said, "Slammin' right out of the box, these young gents come to us by way of Biv Entertainment Group. They've got that BBD sound down pat, which only means they will probably be around for a long time."

A few weeks later Michael Jackson at WKWM told BRE, "This jam is smokin'. My teen demos have the phone company scratching their heads trying to figure out how to expand the lines to the radio station. All I really have to say is there's nothing bad about this creation whatsoever."



Sales were matching the response at radio and the song flew

up the charts. The calls came hot and heavy for the album.

The album is out and a close look reveals "Parents" as a very strong cut. The song makes the group sound somewhat older than they are. For the record Chris is 11. brothers Marc and Red, 8 and 10 respec-

tively, Lil' Dave is 7, Ro-Ro is 12 and G.A is 11. "Mental (So Pay Attention)" has excellent funky

samples from the '70s, coupled with powerful mixes.

As for "Little Soldiers," it takes the LP back to the soulful sounds of "lesha." The soft raps over samples could also warrant release as a single. The BBD-style of rap is most evident here.

Next up is "My

World." This should grab an older demo due to the strong performance and a floor filling beat

that is really catchy.

After "lesha," is "Spydermann," a cut the group wrote together. It's a mid-tempo cut with a nice bass-line and strong samples. Howie T was co-producer. The group members are proud of their writing efforts and plan to do "a lot more writing."

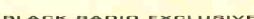
The funky samples on "That's My Girl" have an underground feel. Like some of the other tracks on this LP, this one will surprise the listeners with the group's maturity.

It may be something of a reach to look for female demos for a group this young, but "Jealous Girl" can do it. There are no samples here, just totally solid vocals over a slow groove.

Of course, "lesha" featured a romance of



-MICHAEL BIVINS



## NEWRELEASES

MARCH 15, 1991

		FORMAT							
LABEL	ARTIST	TITLE	RECORD			COMPACT DISC		CASSETTE	
INDLI			12"	45	LP	SINGLE	ALBUM	SINGLE	ALBUM
MAJORS:									
ARISTA	DEVICE, What Is Sadn	ess	•						
CAPITOL	PHIL PERRY, The Head							•	
CHARISMA/VIRGIN	ENIGMA, MCMXC A.D						•		
COLD CHILLIN'/REPRISE				100		115	•		
COLUMBIA	NEW KIDS ON THE I	BLOCK, Call It What You Want				•			
	NANCY WILSON, Do				•				
DEF JAM/COLUMBIA	NIKKI D, Daddy's Little	e Girl				•			
GRP	DIANE SCHUUR, Pure	e Schuur							
	PATTI AUSTIN, Soldie	or Boy				•			
MCA	BELL BIV DEVOE, Sh	e's Dope				•			
PAISLEY PARK/WB	ERIC LEEDS, Times S	quared					•		
REPRISE	MICHAEL MCDONAL	D, All We Got	•						
VIRGIN	FIVE HEARTBEATS, A	ive Heartbeats							•
INDIES:						1			
ALPHA INT'L (215) 425-8682	LORENZO SMITH, Le	t Me Show You					1		•
BRISK (213) 934 9319	SIR WALTER RILEY, /	Like It						•	
MALACO (601) 982-4522	CHAMPAIGN, Champa	aig <b>n</b> IV					•		
WASHINGTON HIT MAKER	MYSTIQUE, Love, Mys	stique					•		
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ON THE RADIO WITH

## CARLUS DeJESUS

### PROGRAMMER'S POLL Compiled by Terry Muggleton

#### FRANKIE DARCELL WPEG/CONCORD, NC



#### CHUBB ROCK 'TREAT 'EM RIGHT''

What a slamming record If you're looking for hot rap, then this cut is it. The phones have been awesome on this It's a popular song with the teens. Demos Young Adults, Teens.

#### THE BOYS 'THANX 4 THE FUNK"

What a great tribute from the Boys It's a strong remix with solid vocals. You have to be a funkster to fully enjoy this Phones are heavy on this too Demos All

#### TONY! TON!! TONE!

Everyone loves this one The phones are ringing nonstop It's another solid cut from the three Tonys I personally like this one alot. Demos All

## KELLY KARSON WJFX/FORT WAYNE, IN FAMILY STAND "SWEET LIBERATION"

Family Stand has an excellent cut It's destined to be a Top 10 record It's suited best for older demos Phone response has been positive Demos Adults

#### LORENZO SMITH

It's a very surprising record to me The first time I put it on I got immediate phones Adults are the heaviest callers. It's headed to the top Demos Adults

#### LALAH HATHAWAY "SOMETHING"

Personally I feel this song is something It's going to be the third big cut off her album Her dad would be ever so proud of her Demos Adults

## LARRY HUDSON WCHB/DETROIT, MI OMAR CHANDLER "THIS MUST BE HEAVEN"

On Omar's self titled LP his voice sounds like a seasoned Teddy Pendergrass! All the tracks have single potential My favorite is a remake of "This Must Be Heaven," which is a duet with Audrey Wheeler Demos: All

#### VICTORIA JAMES "THROUGH"

This extended remix is too hot to hold! Ouch! Demos Jazz Fans

#### BARRY WHITE "THE MAN IS BACK"

It's nice to hear the music maestro in a variety of musical settings "All Of Me" w/ Big Daddy Kane and "Love In The Making" with Mona Lisa are both killer jams. Demos All

### ROBERT PALMER "MERCY, MERCY ME/ I WANT YOU"

If this is a musical tribute to Marvin Gaye, Robert, my hat's off to you! Demos All

## KEVIN ST. JOHN WLBG/LAURENS, SC ONE CAUSE ONE EFFECT "MIDNIGHT LOVE"

This is a very hot song. The strong sales clearly indicate that it's been a heavy request It's a song that's doing great all across the band. We like this one a lot. Demos. All

#### TEENA MARIE

Lady T just continues to amaze This song is as smooth as silk. We picked up on this weeks ago. We feel it will go right to the top Demos Young Adults

#### LORENZO SMITH

This is a jam up song It's got really catchy lyrics that grow on you. Lorenzo shows us all why he is an artist to watch out for in the future I expect good things for him Demos All

## VICKI BUCHANNON WTLC/INDIANAPOLIS, IN WILL DOWNING "LTRY"

When I first heard Will Downing had a new single out, I was instantly excited. I've always liked him. I was more excited when I heard it was a remake of the Angela Bofill song. I knew without hearing it that it was going to be a smash. The phones have been ringing consistently, mainly from adult females. Demos: Females, Adults.

#### PHIL PERRY "CALL ME"

Ever since the Perry and Sanlin album in 1980, Phil Perry has always been a performer I've enjoyed listening to After 10 years it's great to have him back especially on a solo album. After years of working with others, Perry shines on the Aretha Franklin classic. Perry's distinct vocals bring him up front. We've had heavy phones on this. Demos Females, Adults.

#### RIFF "MY HEART IS FAILING ME"

I had the opportunity to see this group perform, every single member of this group has talent. These guys remind me so much of Heatwave. Besides being entertaining to watch, they're suited to all demos. Lexpect great success for Riff. Demos. All.

#### DEE DEE COLLINS WBML/URBANA, IL LORENZO SMITH "TIC TOK"

We just put this on the air and it's getting great response. I expect great things from him in the future. I think that young adults are the major demos on this. Demos: Young Adults.

#### DIGITAL UNDERGROUND "SAME SONG"

Everyone's calling in for this one It's our hottest record. It's got a perfect tempo for all demos It's a really nice dance cut. The phones have been crazy Demos All

#### TONY! TON!! TONE! "WHATEVER YOU WANT"

This is a nice midtempo song It has a strong follow-up to "It Never Rains In Southern California" It's doing really well A great all-around song from the 3Ts. Demos: All

## DJ BUM BUM WJMG/HATTIESBURG, MS C & C MUSIC FACTORY "HERE WE GO"

I think it's a great uptempo smash. It should carry well into the summer. Phones have definitely been plentiful. Demos' All.

#### LEVERT "ALL SEASONS"

It's a great slow song for the Quiet Storm format. It will also follow into the summer. A lot of phone response. Demos-

#### ANITA BAKER "WHATEVER IT TAKES"

It's going to be a jam that smashes the market and makes Anita Baker a hot artist for '91. It will make Baker's fairy tales come back to the radio audience. Demos: All.

## HOPPY ADAMS WANN/ANNAPOLIS, MD SYDNEY YOUNGBLOOD "AIN'T NO SUNSHINE"

Sidney shines on the classic Bill Withers song. Always a pleasant song, Youngblood doesn't disappoint. The phones have been going crazy. Demos: Females, Adults

### TEDDY PENDERGRASS "IT SHOULD HAVE BEEN YOU"

A superb cut from Teddy. It is great to have this talented artist back on top. The women should love this song. You should hear the album. It is brilliant. Phones will be happening very soon on this. **3** 

Send us your best black & white photos for your Programmer's Polls. Mail to: 6353 Hollywood Blvd., Hollywood, CA 90028

### HE NATIONAL RADIO REPORT

#### ALABAMA

#### **WBLX-FM**

B Angie B, Don't Mica Paris, Contrib Whodini, Freaks

PD Slop Cheatam MD: Morgan Sinclair PO Box 1967 Mobile AL 36633 205-432-7609

#### WZMG-AM

BBD, She's Chris. Williams, Dreamin La Rue, Serious Naiee My Pebbles, Backyard Sheila E, Sex Today, I Tony!Toni!Tone!, Whateve

PO Vince Johnson MD Charlie Pruitt P. R. Boy 2329 Onelika AL 36801

#### KDIA-FM

Caron Wheeler, Blue Jeffrey Dsborne, Brothers New Kids, Call Tony Terry, With

PD: Jeff Harnson MD: Jeff Hamson 100 Swan Way Rakland CA 94621 415-633-2548

#### WNHC-AM

Jeffrey Dsborne, Brothers Mica Paris, Contrib. Ronnie Law, Momino

Pfi: Stan Boston MD: Lenny Green 112 Washington Ave North Haven CT 06473 203-234-1340

#### WENN-FM

B N Heavies, Dream C & C Music, Here Jeffrey Dsborne, Brothers L.L. Cool J. Mama Lalah Hathaway, Somethi Rythym Tribe, Gotta Whodini, Freaks

MD Michael Stan 424 16 Street North AL 35203 205-254-1820

#### ARKANSAS

#### KCLT-FM

B Angie B, Don't Dana, A Family Stand, Sweet Lalah Hathaway, Som Maxi Priest, Space Naine My Teena Marie, Just Tony!Toni!Tone!, Whateve V. Wilson-James, Through Whodini, Freaks

PO Milli Mills MD Mills Mills PO Box 2870 West Helena AR 72390 501-572-9506

#### KGFJ-AM

Family Stand, Sweet Harriet, Temple Nancy Wilson, Do The Dells, Heart Tony!Toni!Tone!, Whateve

MO Johnny Morris 1100 S La Brea Los Angeles CA 90019 213-930-9090

#### WYBC-FM

D-Nice. It's Dee Lite, E.S.P. Downtown Sci, Radio Gerald Albright, Can't Guy, Let's Svd Youngblood, Ain't TR 808, h's Vicki Richards, Naked

PO: Cindy Brown MD: Andrew Gilford 165 Elm St CT 06520 203-432-4127

#### WEUP-AM

B Angie B, Don't B N Heavies, Dream BBD. She's Family Stand, Sweet Jeffrey Osborne, Brothers Lalah Hathaway, Something 205-837-9388 Nancy Wilson, Do V. Wilson-James, Through

PD Steve Murray MD Steve Murray 2609 Jordan Land Huntsville AL 35806

#### KMZX-FM

Chris. Williams. Dreamin Janet Jackson, State Loose Ends, Cheap Mica Paris, Contrib T. Pendergrass, Should've PO Don Cody MD Don Cody 314 Main St N Little Rock AR 72114 501-376-1063

#### KPOO-FM

Family Stand, Sweet Guy, Let's L A Posse, Count Turner Reed, Action Whodini, Inside Will Downing, I'll

PO Jerome Parsons MO Jerome Parsons San Francisco CA 94101 415-346-5373

#### DIST. OF COLUMBIA

#### WHUR-FM

George Howard, Baby Harriet, Temple Lalah Hathaway, Somethi Maxi Priest, Space Najee, My Ray Charles, Fresh Riff, Heart Tony!Toni!Tone! Whateve Whitney Houston, Lover Will Downing, I'll

PD: Bobby Bennett MD: Mike Archie 529 Bryant St. N. W. Washington DC 20059 202-232-6000

#### WGOK-AM

Altitude Working Boston Dawn, Soldier Jeffrey Dsborne, Brothers Run DMC, Faces Sheila F Sex Surface All Trish, She V. Wilson-James, Through Valentino, Hold

PR Charles Memit MD The Mad Hatter 800 Gum Mobile AL 36603 205-432-8661

#### CALIFORNIA

#### KACE-FM

Carl Anderson, Baby

PO: Lawrence Tanter MD: Antionette Russell 161 N La Brea Ave CA 90301 213-330-3100

#### **KSOL-FM**

Freddie Jackson, Do Marva Hicks, Never

MD Bob Mitchell 1730 Amobien Blvd #327 San Mateo CA 94402 415-341-8777

#### FLORIDA

#### WANM-FM

4 Funk, You Jeffrey Dsborne, Brothers Phalon, Ready Syd Youngblood, Ain't Thelma Houston, High

PO: Van Wilson P.D. Box 10174 FI 30302 904.222.1070

#### WTUG-FM

BBD, She's Pebbles, Backyard

MO: Alvan Brown 142 Sloviand Blvd Tuscalnosa AL 35405 205-345-7200

#### **KDAY-AM**

4 Play, Ecstasy B N Heavies, Dream Cool C. If Gerald Alston, Getting Grady Harrell, Patience Herb Alpert, North Jeffrey Dsborne, Brothers Maxi Priest, Space Phalon, Ready Robert Palmer, Mercy

PO: Jack Patterson MO: Jack Patterson 1700 N. Alvarado **FA 90026** 213-665-1105

#### CONNECTICUT

#### WKND-AM

Lalah Hathaway, Somethi London Reat, I've Tony Terry, With Winans, Don't

Jeffrey Dsborne, Brothers PD Melonae McLean IDMO: Melonae McLean PD Box 1480 Windsor CT 06095 203-688-6221

#### WEDR-FM

BBD. She's Champaign, Trial George Howard, Everythin Jeffrey Dsborne, Brothers L.L. Cool J. Mama Run DMC, Faces Sheila E, Sex Tony Terry, With

PD: James Thomas MD: James Thomas 3790 N.W 167th St Miami FL 33055 305-623-7711

#### WYFX-AM

B Angie B. Lose BBD, She's C & C Music, Here Digital Under, Same Jeffrey Dsborne, Brothers Monie Love, Shame Nancy Wilson, Do Pehbles Rackyard Salt N Pena, Do Surface, All

MD: Mike James 400 Gulfstream Blvd Delray Beach FL 33444 407-737-1040

#### WPGA-FM

R Annie R Don't Family Stand Sweet Jeffrey Dsborne, Brothers London Beat, I've Nancy Wilson, Do Rhythm Tribe, She Run DMC Faces Teena Marie Just Ten City, Superficia

PD: Bnan Kells 2525 Pinnonn Ave West Gate Mall Macon GA 31206 912-781-2101

#### WLTH-AM

Father MC, Lisa Funke Socialist, You Ice T Hustler Jasmine Guy, Another Marva Hicks, Never Sheena Easton, What Wreck N Effect, New PD: Al Green MD: Gil Palme 3669 Broadway Gary IN 46409 219-884-9409

#### KYEA-FM

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#### WZAZ-FM

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PD: Nat. Jackson MD: Nat Jackson 2611 WERD Radio Or Lacksomille FL 32205 904-389-1111

#### WVEE-FM

Harriet, Temple Herb Alpert, North S. Christopher, Another V. Wilson-James, Through

PD: Micheal Roberts MD Thomas Bacote 120 Rainh McGill Suite 1000 Atlanta GA 30369 404-898-8900

#### WTLC-FM

B N Heavies, Dream Ice T. New Jack Kid Capri, Apollo Nancy Wilson, Do Nikki D. Daddy's Sheila E. Sex Ten City, Superficia Too Bigg. He's Yo Yo. You

PD: Jay Johnson MD: Viclo Buchanon 2126 N. Mendian St IN 46202 317,923,1456

#### WYLD-FM

B Angie B. Don't BBD, She's Grady Harrell, Patience Jeffrey Osborne, Brothers Phil Perry, Call Sheila E. Sex Tony Terry, With

PD: Brian Wallace MD: Steve Boss 2228 Gravier IA 70119 504-822-1945

#### GEORGIA

#### WCLK-FM

Claus Dgerman, Claus Ellis Marsalis, Piano

PD: Fugene Holley .lr 111 Jas P Brawley Dr SV Atlanta ADA-880-8273

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#### WBCP-AM

Robert Palmer, Mercy Whitney Houston, Belong

PD: Deborah Kennedy MD: Requie Patterson PO Box 1023 Champaign IL 61820 217-359-1580

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#### **KBUZ-FM**

D'Javs, Don't Svd Youngblood, Ain't PD: James McFadden MD: James McFadden 400 N. Woodlawn Surte 101 KS 67208 316-684-0099

#### MASSACHUSETTS

#### WILD-AM

4 Funk, You BBD. She's Jeffrey Oshorna Brothers Phil Perry, Call Special Gen. Spark

PD: Stephen Hill MD: Dana Hall 90 Warren St Boston MA 02119 617-427-2222

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#### WBML-FM

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PD: Donnie Taylor MD: Donnie Taylor PD Box 69

LA 71409 318.793.4003

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#### **WANN-FM**

R M Heavies Dream Lorenzo Smith, Tic Phil Perry, Call

PD: Hoppy Adams P.D. Box 631 Annapolis MD 21404 301-269-0742

#### WFXE-FM

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PD: Phillin D. March 1115 14th St., Columbus GA 31902 404-576-3565

#### WGCI-FM

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#### WGOV-FM

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PD: Mike Mink MD: Mike Mink P.D. Box 1207 Valdosta GA 31601 912-244-9590

#### INDIANA

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PD: Kelly Karson MD: Kelly Karson 195936 E State Blvd Fort Wayne IN 46815 219-493-9239

#### **KQXL-FM**

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PO: Frank Gran MO: Michael Jackson P.O Box 828 Grand Rapids MI 4950R 616-676-1135

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PO Herman Anderson

MO Herman Anderson

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RRO She's Betty Wright, No. Blues B. Willie, Same Devier, Wild Family Stand, Sweet La Rue, Serious Lalah Hathaway Somethii Leefhot, I Sheila E. Sex

MS 38930.1686 601.453.2174 Wooten Bros., Tell

#### WLTD-FM

B N Heavies, Dream Funke Socialist, You Lalah Hathaway, Someth Tahu I'm The Dells, Heart Tim Walker, Hittin' Tony D. Check

PO: Lewis Clark MO Lewis Clark Route 1, Box 288 E Lexington MS 39095 601-834-1103

#### **WOIC-FM**

Gloria Estefan, Comin Jeffrey Osborne, Brothers MO Larry Carr Lalah Hathaway SomethingPo Rox 5353 Naice, My Robert Palmer, Mercy V. Wilson-James, Through Winans Don't

MS 39302 601-693-4851

#### **NORTH CAROLINA**

#### WAAA-AM

BBD. She's Chris. Williams, Dreamin Jeffrey Osborne, Brothers London Beat, I've Phalon, Ready Tony Terry, With Winans, Don't

PO Tina Carson MO: Tina Carson PO Box 11197 Winston-Salem NC 27106 919.767.0430

#### WAUG-AM

101 North, Forever Al B Sure, No. B Angie B, Don't Chubb Rock, Treat Gerald Alston, Getting Harriet Temple Kiara Noo L.L. Cool J. Mama Pebbles, Backyard Whispers, Is

MO: Onliar Bill Chanel PO Rox 14815 Raleigh NC 27620 919.755.0750

#### WBMS-AM

Gerald Alston, Getting Janet Jackson, State Johnny Gill, Wrap L.L. Cool J, Mama Monie Love, It's Tony Terry, Head

PO: Raul Brewster MO: Thomas McLaurian Pft Rox 718 Wilmington NC 28402 919-343-9898

#### WIKS-FM

Jonzun Crew, Cosmic La Rue Serious Mica Paris, Contrib Robert Palmer, Mercy Surface, All Winans, Don't

PO: B.K. Kirkland MO: Yvonne Sanders PO Box 2684 New Bem NC 28561 919-633-1500

#### WNAA-FM

BBD. She's Chaz & Trina, Gettin Family Stand, Sweet Monie Love, It's Teena Marie, Just

PO: Yvonne Anderson MO: Yvonne Anderson Pnce Hall Suite 200 Greensborn NC 27411 919-334-7936

#### **WOKN-FM**

Basic Black Whatever Boys, Thanx La Rue, Senous Lalah Hathaway, Someth Mac Band, I Could Mario, Whip Montroux, Step Too Short, Short V. Wilson-James, Through

PO Reggie Swinson MO: Jeny Moore PO Box 804 NC 27530 919.734.4213

#### WPEG-FM

A B C, Playground B Anoie B. Don't Jodeci, Gotta Teena Marie, Just PO: Michael Saunders MO: Frankie Darcell 520 Hwy 29 N P.O Box 128 Concord NC 28025 704-333-0131

#### WRSV-FM

101 North, Forever Dangerous Dane, Far Family Stand, Sweet Funke Socialist, You Kmc Kru. She's Lorenzo Smith, Tic Nikki D, Daddy's

PO Annela Smith MD Angela Smith PO Box 2666 Rocky Mount NC 27RO2

Lalah Hathaway Someth Nikki Richards, Naked The Dells, A

1919-442-9776

#### WRVS-FM

Kiara, Dee Pebbles, Backvard Sheila E, Sex Surface, All Syd Youngblood, Ain't Teena Marie, Just Tony Terry, With Will Downing, I'll

DD: Edah Loo MD: Edith Lee Campus Box 800 Flizabeth City NC 27909 919-335-3517

#### WVOE-AM

Dionne Warwick, All Dorothy Moore, Your Frank Dell, Daily IQ. Feel M McDonald All Rick Webb, Try Sam Green For Sony Rhodes, Blue Syd Youngblood, Ain't Whispers, Is

PN Wille Walls MO Beulah Forworth Route 3 PO Box 328 NC 28431 919.654.5621

#### WZFX-FM

Chris. Williams, Dreamin Jeffrey Dsborne, Brothers La Rue, Senous Lalah Hathaway, Somethir Mona Lisa, Love Nancy Wilson, Do. Whispers, Is

PD: Phil Allen MD: Phil Allen 225 Green St Suite 700 Favetteville NC 28302 919-486-4991

#### **NEW JERSEY**

#### **WUSS-AM**

La Rue Sennus Maxi Priest Space Phil Perry, Call Ralph Tresvant, Stone Riff, Heart Stetsasonic No Surface, All

PD Maurice Singleton MD- LaVerne Richard P.O. Box 7539 Atlantic City NJ 08404 609-345-7134

#### NEVADA

#### KCEP-FM

Family Stand, Sweet Jeffrey Osborne, Brothers Lalah Hathaway, Somethinh 330 W Washington Najee, My Syd Youngblood, Ain't Tony Terry, With

MD Damell Brown Las Vegas 702-648-4218

#### **NEW YORK**

#### WDKX-FM

RRD She's Jeffrey Osborne, Brothers L.L. Cool J, Mama Riff. Heart Teena Marie, Just

PD Andre Marcel MD Andre Marcel 683 E Main St Rocheste NY 14606 716-262-2050

#### WUFO-AM

Lalah Hathaway, SomethingPO David Michaels Svd Youngblood, Am't Tony!Toni!Tone!, Whateve Wooten Bros., Tell

MD Dwavne Landers 89 LaSalle Ave Buffalo 716-834-1080

#### OHIO

#### WCKX-FM

B Angie B, Don't Herb Alpert, North Janet Jackson, State Mario, Whip Pebbles, Backyard Riff, Heart Surface, All Syd Youngblood, Ain't Vince Andrews Can

MD Keith Willis 510 Mound St. 2nd El Columbus DH 43215 614-464-0020

#### WDAO-AM

C.&.C. Music Here Jeffrey Osborne Brothers Maxi Priest, Space Nikki D. Daddy's Steady B, Girl's

PD Michael Ector MD Michael Ecton 4309 W 3rd St Dayton ΠH 45417 513-263-9326

#### WZAK-FM

B N Heavies, Dream Champaign, Trial Kiara, Dee Sheila E Sex Thelma Houston, High PD Lynn Tollwer Jr MD Bobby Rush 1729 Supenor #401 Cleveland OH 44114 216-621-9300

#### **OREGON**

#### KBMS-AM

BBD, She's Lorenzo Smith, Tic Mica Paris, Contrib Pebbles, Backyard Phalon Ready

PD Michael Vance MD. Michael Vance 510 S W 3rd St #100 Portland OR 94702 503-222-1491

#### **PENNSYLVANIA**

#### WDAS-FM

Jeffrey Osborne, Brothers Nancy Wilson, Do Thelma Houston, High Tony Terry, With

PD Joe Tamburro Belmon Ave & Edgety Rd Philadelphia PA 19131

#### **WUSL-FM**

Jeffrey Osborne, Brothers Sheena Faston What Teena Marie, Just

MD Kim Stevens 440 Oomino Lane Philadelphia PA 1912R 215.483.8900

#### WWWZ-FM

B Angie B, Don't LL Cool J Mama Lalah Hathaway, Somethi Surface, All Syd Youngblood, Ain't V. Wilson-James, Through Winans Don't Wooten Bros. Tell

PO B.I Lewis Mn Cliff Fletcher PO Box 30669 SC 29417 803.769.0876

#### **SOUTH CAROLINA**

#### WASC-AM

B N Heavies, Oream BBD. She's Funke Socialist You Kmo Knew, She's Mona Lisa, Love Syd Youngblood, Ain't Whodini, Freaks Wooten Bree Tell

PD Lou Broadus MO Lou Broadus PD Box 5686 Spartanburg SC 29304 803-585-1530

#### TENNESSEE

#### WARD-AM

BBD She's Big Daddy Kane, All Boys, Thanx Sheila E, Sex Surface, All

PO Jerry Silvers MO Peaches Pft Rox 2249 Clarksville TN 37042 615-431-4984

#### WCIG-FM

2 Live Crew, Do Dorothy Moore, Nothing Jeffrey Osborne, Brothers London Beat, Think Mona Lisa Love Nikki D. Daddy's Syd Youngblood, If

PD Eugene Brantley MO: Eugene Brantley PO Box 1005 Mulling SC 29574 803-423-1140

#### WJTT-FM

B Angie B, Con't Basic Black, Whatever Father MC, Lisa Harriet, Temple Phalon, Ready Syd Youngblood, Ain't Tony!Toni!Tone!, Whatev V. Wilson-James, Through

PD Keith Landecker MD Tony Rankin 409 Chestnut St Suite A154 Chattanoooa TN 37402 615-265-9494

#### WHYZ-AM

Champaign, Trial Kiara, Dee Syd Youngblood. Ain't Tony!Toni!Tone!, Whatever Will Downing, I'll

PO: Reggie Jackson MD Reggie Jackson PO Box 4309 Greenville 803-246-1970

#### KAZI-FM

TEXAS

Carl Carlton, Bring Donna McElroy, Come L.L. Cool J, Mama Mica Paris, Contrib O'Jays, Emotional Pebbles, Backvard Phil Perry, Call Special Gen. Spark

PD: Manon Nickerson MD Manon Nickerson 4700 Loyola Ln #104 Austin TX 78723 512-926-0275

#### WLBG-AM

1 Cause 1 Effec, When La Rue, Senous Mario, Whip Special Gen, Spark Whodini, Freaks

PD: Kevin St. John MD Deborah Houston PO Box 1289 Laurens SC 29360 803.984.3544

#### KCOH-AM

4 Play, Ecstacy B N Heavies, Dream Jeffrey Osborne, Brothers Lalah Hathaway, Somethinh Houston Valentino, Hold

PD Traves Gardner MD Travis Gardner 5011 Alameda TX 77004 713-522-1001

#### **WOIC-AM**

Jeffrey Osborne, Brothers Special Gen. Spark

PO Don Hambock MD Don Hambrick PD Box 50568 SC 29250 803-771-0105

#### KHRN-FM

B Angie B. Don't L.L. Cool J. Mama Lalah Hathaway, Son Tony Terry, With Tony!Toni!Tone!, Whateve

PD A .I Whiteside MD A J Whiteside PD Box 1075 Hwy 6 South Hearne TX 77859 409-279-9211

#### KIIZ-AM

LL Cool J. Mama Lalah Hathaway, Someth Pebbles, Backyard Tony!Toni!Tone!, Whateve Too Short Short

IMP: Decarat Doug 5902 East Business Hwv 190 TX 76540

917.699.500n

#### KNON-FM

Chazz N Trina Do Yo Mariah Carey, Someday Rude Boys, Are You Tony Terry, With

PR: Res Webb MID: Rita Webb PO. Box 710909 TX 75371 214-828-9500

#### **WOWI-FM**

Altitude Working B Angie B, Don't Father MC, Lisa Gerardo, Rico Jeffrey Osborne, Brothers Surface, All Teens Marie Just

PD Tony Richards MIT: Enc St. James 645 Church St #201 Norfoli VA 23510 904-627-5900

#### WISCONSIN

#### WLUM-FM

Guy, Let's Keedy, Save Michel 1e, Something Triplets, You

PO: Rick Thomas MD: Dana Lundon 12800 W Bluemond Rd Flm Grow WI 53122 414-785-1021

#### KJMZ-FM

Jonzun Crew, Cosmic Riff, Heart Too Short, Short Wooten Bros., Tell

PO: Tom Cases MD MC Jamme 9900 Mc Cree Rd Nalla TY 75739 214-556-8100

#### VIRGINIA

#### WHOV-FM

Father MC, Lisa Jeffrey Oshorne, Brothers Lalah Hathaway, Somethi Marva Hicks, Never Pebbles, Backvard Spencer, I'll Winans, Don't Yo Yo. You

MO Ron Cummins Hamoton University VA 23668 804-727-5670

#### WPAK-AM

Genius, Come Kool Shool Was Rick Webb, Try Runail, I've

PO Reginald Foster PO Box 494 VA 23901 804-392-8114

#### WMVP-AM

Family Stand, Sweet Jeffrey Osborne, Brothers Lalah Hathaway, Somethinh 4222 W Cantol Drive M Lisa/B White, Love Nancy Wilson, Do.

MD: Billy Young Surte 1290 WI 53216 414.444.1200

#### KMJO-FM

B Angie B. Don't C.&.C. Music Here Chubh Rock Treat Jeffrey Oshorne Brothers Riff. Heart Run DMC, Faces Syd Youngblood, Ain't V Wilson, James Through

MD: Chris Revnolds 24 Green #1508 TX 77046 713-623-0102

#### **WJWS-AM**

Guy, Let's Johnny Gill, Wrap D'Jays, Emotional Pebbles, Love Tracy Spencer, This PD Freddie Hargrove MD: Freddie Harorove P.O. Box 216 South Hell WA 23970 804-447-8997

#### WASHINGTON

#### KRIZ-AM

BBD. She's Lorenzo Smith, Tic Pebbles, Backyard Phalon, Reaady

PD Frank Barrow MD: Frank Barrow PD Box 22462 Seattle WA 98122 206-329-7880

#### WNOV-AM

B Angie B, Don't BBD, She's Kiara, Dee L.L. Cool J. Mama Nikki D. Daddy's Surface, All Troop, I Will

PD: Emie G MD: Kevin Bucha 3815 N. Teutonia Ave WI 53206 414-449-9668

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<sup>\*</sup>For further information please contact Ms. Muriel Max, c/o the T.J. Martell Foundation 6 West 57th Street, New York, New York 10019, (212) 245-1818

# ONTHE

## ADIO

**CARLOS DeJESUS** 

**A New York State Of Mind** 

ew York, NY Some of the more successful individuals in Urban radio have come up through the tri-state area. Whether you're broadcasting from

the city. New Jersey, or even up state—Urban radio is definitely an East Coast thing. With an estimated 11 million residing, you gotta figure there's quite a few people listening to the radio. This makes the Northeast region one of the largest and most important for Urban radio in this country. One of the major stations in that particular region is Hillside, NJ's WNJR-FM, run by the very well known Carlos DeJesus.

In following DeJesus's career, one finds that he has made an exceptional contribution to the broadcasting and entertainment industry throughout the years. A graduate of Columbia University, DeJesus—like many young college students—considered radio as strictly a hobby, expressing only moderate interest. He goes on to explain his early years by saying. "I started engineering at the campus station for a while, gradually gaining interest. From there I was tipped off to an opening at WKCR-FM, a local alternative station."

DeJesus took the on-air position offered to him and ran with it. During college he had time to train and develop his on-air skills guite well and when the time was right, he was ready to accept an offer he just couldn't refuse. The very popular WBLS-FM along with the equally popular Frankie Crocker, were both looking for a good jock to do mid-days, specifically a Latino DeJesus fit the bill perfectly without a doubt. He would continue his stint at BLS for three years before moving on to Chicago's WGCI-FM in 1978 In addition to Crocker's assistance, the late J.D. Holiday was also very instrumental in bringing DeJesus to both BLS and GCI

DeJesus spent one year at GCI and tackled the duties of asst md as well as mid-day jock. He says, "I really enjoyed

working at that station Ernest James, who later became the station gm, had come to GCI. Another Urban radio mogul who came to the station was Barry Mayo Both came shortly before I left." DeJesus stated that he learned a lot from them in the short span of time they had worked together. The experience would also prepare DeJesus for his next move

In 1979 a new station in New York came on to the scene with a strong disco format—still big at that time—that blew BLS right out of the water in the ratings. The call letters were WKTU-FM 92 on the dial. If you were in New York at that time and you

listened to black radio, KTU was the joint DeJesus got wind and jumped right on it. He stayed from '79 to '84, basically from KTU's rise to its fall. DeJesus goes on to say, "I started doing middays when I first got there. Then as disco faded out and the format became more Urban, that was when I started programing"

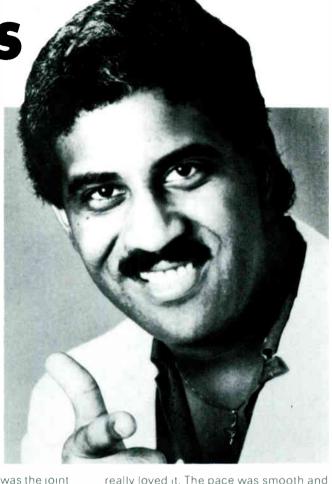
In 1984 the station was sold and DeJesus would move on. Just prior to leaving however, he was recruited for a project that segued his career to an even bigger picture. At that particular time MTV had come on the scene really strong. But during those early years they were not very big on playing videos made by most black artists. In fact, it's safe to say that in those days the only black videos played were by Michael Jackson and Prince. With that in mind a group of individuals got together and came up with the idea to do a show which featured black music videos. The show was called "New York Hot Tracks," and DeJesus was the host

"I hosted that show for two years and

really loved it. The pace was smooth and steady. But what I loved most of all was the fact that we were providing a source of entertainment that had not yet been available to most blacks." The show was nationally syndicated and did very well while it was on, giving DeJesus major national exposure. That in itself is impressive enough to put on anyone's resume. However, life after "Hot Tracks" eventually brought. DeJesus back to radio, this time in New Jersey at WNJR-AM, the station DeJesus has called home for the past five years.

Upon his return to radio DeJesus was rather reluctant to return to programming. His years spent programming at KTU combined with the work he did on "Hot Tracks" somewhat burned him out on the stressful day-to-day grind that comes with programming a station. DeJesus explains, "I just wanted to jock for a while. Nothing too heavy. That was very comfortable for me." That's exactly what he did for a while. But soon he made

continued on page 44



## RADIO NEWS

**KHVN Extends Programming** 

KHVN/Irving, TX, has expanded its community information programming. "The Community Forum" has been extended to two hours in length, airing weekdays from 11 a.m. to 1 p.m. The program will also be rebroadcast weeknights at 10 p.m.

Also new on KHVN is the "Dallas Weekly Report" with Cecil Sharp and Katrina King. The program airs for an hour on Sundays at 4 p.m. "Our listener surveys keep coming back saying these commun-

ity information programs are vitally important," said Warren Brooks, op mgr for the station. "There are very few outlets for news and information presented with a true sensitivity to the African American community. Our move to expand this programming allows our listeners to hear what African Americans are saying about issues facing our community, rather than only hearing the Anglo community viewpoint."

"The Community Forum" is

hosted by Robert Ashley, news dir, KHVN. The veteran journalist tackles a broad spectrum of issues with instudio guests and uncensored, unedited call-in questions and comments from listeners.

"The thing that makes this program different is that it is very, very honest," said Ashley. Many of the guests here have been called 'on the carpet' by listeners who didn't buy the explanation or position presented. If a public official is living in the

proverbial ivory tower, this program quickly gets him or her back in touch with the folks on Main Street."

The new "Dallas Weekly Report" is set to be hosted by Cecil Sharp, editor of the Dallas Weekly news magazine. It will feature discussions and debates of local, state and national interest. "I hope the show will be successful and interesting," said Sharp. "These types of forums give our people a better chance of being informed and educated."

#### Jazzy KACE Shot



Station owner Willie Davis (I) with jazz performer Joe Williams and Sam Putney, news dir, KACE, following a press conference announcing the station's participation in the Playboy Jazz Festival.

#### **Music Machine**

KDAY, in conjunction with the Pro-Line corporation will present finalists of the "Rap It Up For Black History Month" contest March 12 at the Music Machine in West Los Angeles. Five finalists, chosen by the L.A. station from entries in the monthlong contest, will perform in a show with rap artist M.C. Downbeat.

All finalists will receive a six-month supply of Pro-Line products. During the competition, a winner will be chosen to compete nationally for \$5,000 and a guest appearance on Black Entertainment Television (BET). In addition, the winner will get a contract for the production of a single by Big Heart Records.

#### **KACE Hosts Playboy Jazz Festival**

KACE/Los Angeles is hosting the Playboy Jazz Festival for the second straight year. Slated as the "official FM station," KACE will participate in coverage of pre-festival free community events and the two-day Playboy Jazz Festival, June 15 and 16 at the Hollywood Bowl in Los Angeles.

"We're ecstatic that we were selected again," said Valerie Williamson, dir, promo, for the Quiet Storm station." Last year, working as an official station was a tremendous success for us and we're looking forward to repeating that success this year."

As a part of their special programming for the event, KACE will feature festival artists' recordings and on-air interviews from the February 21 news conference at the Playboy Mansion. The station is also conducting "The Jazzy Dad" promo on-

air

"What we do is ask callers to send in their reasons why they think their dad should win box seats at the festival," said Williamson. "The winning dad will then go to the festival, have two box seats and be allowed to visit back stage to say hello to their favorite artists."

The station is also involved in a jazz cruise that features live music and gourmet food. "We're holding a ticket give-

away for a boat cruise in the Long Beach harbor," said Mary White, sales mgr for the station. "This is the second year we're doing this. Last year was a lovely Sunday afternoon at sea. This year, we're expecting another fine jazz line-up."

The station kicked off the "1991 Playboy Jazz Festival" with a special broadcast last month airing the "Playboy Jazz Festival Salute."

#### NAB Announces "Best Of Best" Winners

The National Association of Broadcasters (NAB) announced the winners of NAB's "Best of the Best" promotion contest. The program honors NAB member radio stations for successful promotions in community service, station enhancement and sales. One winner was chosen from each category in small medium and large markets. Each station will receive \$250, a plaque, free registration to NAB's annual convention and recognition during the organization's conference in Las Vegas.

The winners are:

#### LARGE MARKET

Community Service:
WCAO/WXYV, Baltimore,
MD, for "Project LIFE:
Literacy Is For Everyone."
Station Enhancement:
WRDU-FM, Raleigh, NC, for
"Create Your Own
Commercial Contest."
Sales: KRBE-FM, Houston,
TX, for "Power 104/Pepsi
Texas Chill Out."

#### **MEDIUM MARKET**

Community Service: WUSY-FM, Chattanooga, TN, for "Declarations of Support." Station Enhancement: KBFX-FM, Anchorage, AK, for "Desert Fox." Sales: KWNZ-FM, Reno, NV, for "KWNZ Fantasy Car Giveaway."

#### **SMALL MARKET**

Community Service: WKXL-AM/FM, Concord, NH, for "This Island Earth." Station Enhancement: WIRD/WLPW, Lake Placid, NY, for "Radio From Home." Sales: KLAW-FM, Lawton, OK, for "Lawton Salutes Fort Sill."

## "Your Personal Finance" Financed



Charles Ross

"Your Personal Finance," the nationally syndicated radio program that provides financial help and hope to urban America is now sponsored by the Chrysler Corp. "Your Personal Finance' encourages the self-sufficiency of Urban listeners by providing practical information on becoming a more knowledgeable consumer by learning how to budget, protect, save and invest their money," said Charles Ross, pres, Financial Media Services, Inc. and host for the program.

The two-minute spot, which features consumer-oriented personal finance information, is syndicated in more than 50 markets through daily and weekly radio and print media. The organization also issues a quarterly newsletter as well as presents educational seminars

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#### **KJLH Visit**



Visiting KJLH is Columbia recording artist Cheba (c). Joining him are (l-r) Andre Russell, ap; Milton Hardaway, ap; T.J. McGee, ap; and Demmette Guidry, promo, Columbia Records.

#### **National YBPC Meeting Set**

The national chapter of the Young Black Programmers Coalition (YBPC) is meeting in New Orleans. The agenda for the meeting consists of a workshop entitled "Effective Time Management; the development of the mailing

list for all chapters of the YBPC; the revision of the national mailing list; the combined Scholarship and National Convention, set for next November in Houston; the activities of both the Atlanta and Carolina

chapters; a report from the membership committee; an update on the development of the central office in Atlanta; and the issue of the organization taking more of an active role for Black Music Month in June.

#### **Job Opportunity**

Isam Berry, general sales manager, KTOW-FM/Tulsa, OK, is looking for a seasoned radio salesperson. For more information call (918) 466-1903.

## MIDWEST REPORT

#### **BRE Honors James Alexander**



Members of the BRE Chicago Posse pose with James Alexander (seated) at BRE night in his honor.

BRE Night in Chicago last week honored this year's conference chairman and WGCI-FM pd James Alexander. Attending the gala were over

The Chicago posse fellas show their support for James Alexander, pd. WGCI (second from r). Pictured (I-r) are James Cochran, co-nat'l. Motown; Ben Sheats, branch mgr, Uni Distribution, Jerome Simmons, BRE; Marv Dyson, pres/gm. WGCI; Vic Givens, nat'l promo, RCA.

300 well wishers from radio, record companies and the media. In town for the festivities were **Sharon Heyward** vp, Virgin Records; **Vic Givens**, dir, nat'l promo, RCA Records; **Rich Calloway**, True Talent Entertainment; **Michael Mowers**, K-Tel. From WGCI those in attendance were **Marv Dyson**, pres, gm; **Doug Banks**; **Shannon Dell**; **Alana Singleton**; **Bonnie DeShong** and **JJ Jackson**. Artist's attending were **Tyrone Davis**, **MC Smooth**, **2 Big MC**, **EPMD**, and **Mr. Lee**.

Alexander was wired up for the party as he moved through the room greeting each guest with smiles and hugs. After receiving praises and gifts, Alexander hit the dance floor. **Don Cornelius** would be proud to have him in the "Soul Train" line.

The highlight of the evening was a special performance by Atlantic recording artists **The Rude Boys**. They performed several tracks from their album

which received great approval. Their performance of the hit single "Written All Over Your Face" had the audience rocking and reeling.

Also sharing the spotlight with Alexander was Denice Simon, daughter of Joe Simon, who celebrated her birthday. Her special guests were Otis Wilson,

former Chicago Bear, **Dave Duerson** of the New York Giants and **Shaun Gayle** of the Chicago Bears.

BRE thanks
Eddie Holland,
Atlantic Records;
Melanie Simon for
the food, Xavier
for the decorations, Larry Bird,
promo mgr, and
the Cotton Club
staff.

Charles Mootry, vp, dir, broadcasting, WJPC-

AM/WLNR-FM, has ousted **Kathy Brown** as pd and disc jockey for the station. Replacing Brown as pd will be **Mary Ann Stewart**, who held down DJ duties in the wee small hours of the morning. Rumor has it that **Darry! Daniels** will be hired as a DJ for the station. Daniels was formerly the cohost of the "Richard Steele Show" on W7A7-FM

Mootry, who left WJPC/WLNR in favor of a McDonald's franchise, is determined to increase the ratings of the station. The station suffers from a poor signal that does not reach the majority of Chicagoans. There will probably be many more changes in store for the station. But the only change likely to make the station a viable force in the Chicago radio market is an increase in power. 375



A few members of the Chicago posse gather round to congratulate James Alexander, pd, WGCI, (3rd from I) Pictured (I-r) are Doug Banks, WGCI; Cynthia Johnson, Columbia Records; Dina Davis, Jerome Simmons, BRE; Vic Givens, nat'l promo, RCA; Shannon Dell, WGCI.

## CANADIAN REPORT

#### **By Norman Otis Richmond**

#### "Warming Up In the Bull Pen"

Singer/songwriter/producer **Jay W. McGee** is a veteran in the African-Canadian music industry. He is without a doubt one of the finest male vocalists in Canada. It would be fair to say that McGee can hold his own with R&B vocalists anywhere on the planet. Anyone who has heard him sing songs like "I've Been Checking Out" or "My Baby Loves Me" will testify to his ability.

Quantum Records is about to release McGee's third album *Turn It Up.* It follows *Survivor*, his second effort also on Quantum. His first outing, *Over & Over*, was on the Toronto-based label Scorpio.

"Turn It Up has more direction than my Survivor album," said McGee. "The new album has 11 tracks on it. One side is for dancing and the flip side is for romancing," he continued. Six of the songs are uptempo cuts which mix hip-hop, funk and dance rhythms. The other side features McGee in a mellow mood. The first single and video off the album will be "And The Beat Was Rockin"."

Born in Halifax, Nova Scotia, McGee was three years old when his family relocated to Fayetteville, NC. It was there that he first began performing in the church choir and also began writing poetry and songs. When McGee reached age 18 the family moved again—this time to Flint, Ml. McGee spent five years working in the automobile manufacturing industry and then moved to Toronto following a visit to the city, being attracted by the vibrant music scene here.

McGee began his music career as a background vocalist for the Modern Drifters which led him to front several bands including the Otis Brothers, Giant Steps, Crack of Daron and Salongo, which also included one of Toronto's finest female vocalists Liberty Silver. Following his stint with Salongo, several independently produced records were released. His first album, Over & Over, featured the single "When We Party," which reached No. 13 on the disco charts in the U.K

"When We Party" was a duet with another one of Toronto's great soul singers **Glen Ricketts**. This duet led to McGee and Ricketts being dubbed the "Dove and the Hawk" of Toronto. McGee's style is smooth as silk in the tradition of **Sam Cooke**, **Eddie Kendricks** and **Jackie Wilson**. Rickett's, on the other hand, is like a steamroller in the tradition of **Wilson Pickett**, **Bobby Womack** and **Dennis Edwards**.

McGee's second album, *Survivor*, recorded at Kensington Sound and produced by **Vezi Tayyeb** (also a long-time veteran of the Toronto music scene), received the Critic's pick in a Canadian trade paper. The publication says of McGee, "One of Canada's best-kept secrets...ravishing soul tones. Frankly we have never heard Canadian 'soul' as magically mellow and accessible as this." The first single from this album, "Another Love In Your Life," which was written by McGee and the song's producer Tayyeb, was an immediate add at over 120 radio stations across the country, and soon worked its way into the Canadian Pop Adult Top 10.

McGee has been successful as a songwriter. Out of nine songs on his *Survivor* album he received substantial airplay on eight of them across Canada. McGee lists Sam Cooke, **Brian Holland**, **Lamont Dozier**, **Eddie Holland**, Burt Bacharach, Hal Davis and especially **Smokey Robinson** as influences on his writing.

Says McGee, "One person who had a big influence on my writing was Smokey. When I was 13 I read an article where Smokey was saying the business was getting very

competitive. That was back in the '60s. He said in order to make it in the music industry in the future you'd have to be a well rounded individual. You'd have to be a singer/songwriter as well as a producer. He pointed out you'd have to know more about music. That caught my eye and I started approaching it (music) that way."

McGee writes a variety of songs about life. While he excels as a balladeer he also finds time to compose message songs. One of his compositions, "21st Century Dream," has been compared to some of **Stevie Wonder**'s inspirational work. This song, which is a cry for peace, was actually released by McGee independently four years ago.

Says McGee, "Message music is relevant and necessary. I wouldn't want to hear anybody do it, but for those who do it well, I enjoy it. I even try to delve into myself now and then when I have something to say. I've heard so many people say, and I agree, 'When you have a microphone in your hand and you have a lot of people listening, you'd do well to say something useful to them.'"

Toronto has world class singers, songwriters and producers. McGee is a shining example of all three. He is ready to share the stage and studio with **Luther Vandross**, **Johnny Gill**, **Babyface**. **Peabo Bryson** or **Al B. Sure!** He's ready and warming up in the bullpen. He works and lives in Toronto with his wife and children and can be contacted at (416) 530-1395.



## GOSPEL

#### TM Records Is Off And Running



Benson recording artists Carman and Commissioned, along with the Christ Church Choir, recently joined together in recording "Shakin' The House," a live celebration concert at Nashville's Christ Church. The title came about as a result of what actually happened the night the project was recorded. Said producer Dan Cleary, "That evening, Christ Church shook so hard from the enthusiasm of the crowd in the sanctuary, that people were literally afraid the floor would cave in." Pictured leading the standing-room-only audience in exuberant worship are (I to r) Fred Hammond, Marvin Sapp, Commissioned; Carman; Mitchell Jones, Karl Reid, Commissioned. "Shakin' The House" will be released on Benson in late April.

The beginning of 1991 saw the gospel music industry take notice of a new record company that began to sprout its roots. TM Records has started to formulate a staff and management team in what company officials feel is the "beginning in bringing something new and innovative to the medium of gospel music."

The staff of TM Records includes: Tim Harris, president; Tanya Harris, gm, promo; Sharon Saddler, mktg, promo; and Stacey Treat, admin asst.

TM's marketing and promotional campaign strategy is simple and to the point: to bring into full focus the label, its artists, and its main purpose of existence—that of the ministry,

first and foremost, while not forsaking that of being an operating business.

The company has instituted these principals with its debut artist, **Peggy Lacey**. Her project entitled *I'm Gonna Make It*, is already making its presence



Peggy Lacey

felt within the gospel arena. Lacey's album features a guest vocal appearance by the renowned **Vicki Winans** on the title cut.

In addition to Lacey, TM has signed the well known, former Motown Records

recording group **DeBarge**. The talented family, with five gold albums to their credit, has musical roots which are tied to the church and gospel music. Their debut gospel album, *Back On Track*, is their personal testimony to the ups and downs that have confronted them and helped to re-direct them back to the church.

Other future TM releases include: Rev. William Abney and the Bethel Pentecostal Choir. This release features Marvin Sapp. the newest addition to the Benson recording group Commissioned; the TM Mass Choir, which is a product of the Truth Ministries Christian Youth Camp. "The live recording features the dynamic voices of over 200 young people who wrote most of the material as well as handled all instrumentation," explains Saddler, Benson's dir, mktg, promo. "We feel this album will touch the hearts of everyone that hears it because it shows our young people as positive peers for other young people.

The label has also signed two young, highly energized male groups: **Vision** from Benton Harbor, MI, and **Peace**, the latter whose ages range from 17 to 21.

TM Records' goal is to bring to gospel music the best it has to offer. "Without any doubt, we're here to stay, bringing some creative ideas as well as making some positive noise throughout the industry," Saddler said. Contact TM Records; P.O. Box 51584; Indianapolis, IN 46250; (317) 842-6854. 375

## STAR VIEW

#### **By Milena Ahmed**



Eddie Murph

This issue we look at one of the rarer exceptions in the Zodiac—the Aries male Now we all know that the signs differ very much, even when birthdays are only a few days apart. Most of you

know that Astrology also has to do with certain physical appearances. For instance, you probably know what part of the body is ruled by your sign. But in the case of the Aries man, the physical size has an impact on the Astrological traits. In other words, the Aries man is completely different inside his own sign. The short Aries man is as different from the tall Aries man as a Scorpio is from a Taurus. At its most basic, the short Aries is intellectual and the tall Aries is physical.

If you are short, you are talented beyond description in areas too numerous to list—in writing, performing, directing, producing, 99.99 per cent of short Aries men are talented enough to do anything they try to do and do it brilliantly. One such high profile short Aries is Eddie Murphy. Take a look at his list of credits and realize that he does so much so well.

Short Aries will share the knowledge and the secrets of his art with someone who is just starting out. This is the giving aspect of the sign. On the financial side, however, this man holds things close to his vest—or his pocket. All these men dream of changing the world and remaking it in their own image.

Sexually, the short Aries is insecure. He's actually good in bed, but he is always filled with doubt. One of the nastier traits of the short Aries is that the one thing that excites him the most is to take the girlfriend of someone close to him. For the short Aries, this is so normal, he doesn't even consider it sinful

The short Aries doesn't make the greatest father. Oh, they will provide all the financial support that is needed, but the tenderness the children need is simply not there. This is not a family man.

On the other hand, and other side of the coin is the tall Aries. He is a funny, tender, caring father. This man is generous with his money, but not with his knowledge or his secrets. This man will take risks in everything—in life, driving, walking, career, love—every-

thing. Nothing is serious for him—or too serious. This man is a big optimist. If you are the first wife or girlfriend of a tall Aries, get ready to pack your bags, it's inevitable that you will be going. He goes through three or four serious relationships before he settles down. Everything in life for the tall Aries is an experiment, so don't feel bad, just look for a new professor.

ARIES (March 20-April 19)—As 1991 begins you are dynamically energized, so many possibilities capture your imagination, including romance, future traveling adventures, radical career changes. You supercharge on hypotheses and schemes. This week it's wise to relax slow down Try not to allow your desire for overnight results to distract you from the marvels of the journey you have undertaken. Relax. TAURUS (April 20-May 20)-Like sleeping beauty awakened from seemingly eternal sleep (although not necessarily by a handsome prince), you are slowly rediscovering your direction and purpose. Favorably aspecting planets in Capricorn continue to energize you, although Pluto's progress through Scorpio indicates obstacles from those in positions of power. You are best served by remaining invisible in their eyes (for the time being). GEMINI (May 21-June 20)—The sun in Pisces signifies that if you are to realize certain ambitions, then govern your tongue, control your mind, habits and desires, be persistent, have a purpose and stick to it. Now the rewards for your efforts are close at hand.

CANCER (June 21-July 22)—Saturn in Aquarius certainly seems to be making this a time of anxieties over finances. Distance yourself for a while from individuals who resolutely refuse to accept the fact that a chapter has come to a close. This week is an advantageous week, providing much needed breathing space. Use this respite to plan, prepare, and organize outstanding affairs

LEO (July 23-Aug. 22)—This week pull back, escape, change beat! It's time for well deserved rock-n-roll. Let the world around you take care of itself, with a smaller contribution from you. Above all, attend to your health and well-being. As a Leo, you are proven to shrug off the physical limitations of being a mere mortal. VIRGO (Aug. 23-Sept. 22)—Nothing can really stop you now, but smaller setbacks can affect your positive vision of the future. and that's dangerous this week, some innocuous upsets will rise (possibly problems with children). Although you may be temporarily upset, remind yourself that these contretemps are merely transitory. Wait to sign documents and conduct important discussions, either personal or business.

LIBRA (Sept. 23-Oct. 22)—As it begins (the New Year) many enigmatic situations remain unresolved, particularly business affairs, financial mergers, personal loyalties to others and theirs to you. This week you will be set with the question "Do you really believe in what you are doing and can you count on others?" If the answer is yes, you are well and truly on your way. If the answer is a definite no, big changes are in the air.

SCORPIO (Oct. 23-Nov. 21)—You have every reason to congratulate yourself as 1991 begins. Last month you knew what you wanted and set your sights on high goals. Because of that drive, you've been placed in a league of your own. Preoccupied with personal predicaments, family adjustments, career and financial responsibilities, you are learning how much courage it takes to go out into the world in such a forceful way, and of the high price for dreaming. This week there are still many more matters to consider, games to win. Don't falter, confidence is the key. SAGITTARIUS (Nov. 22-Dec. 21)—Mars in Sagittarius inducts you into this month with tremendous potential as well as definite risks. Mars is high-energy material, it provides incredible drive, but also explosive consequences. Knowing what you want, you will go to almost any lengths to get it, even arguing with superiors or authority figures in a way that loses rather than gains ground. Think carefully before acting. You can accomplish more than you guess with the power of Mars behind you. CAPRICORN (Dec. 22-Jan. 20)-Your sign continues to be the most respected in the zodiac. The perfect deities embodied the highest Capricorn qualities. Capricorns attracted by worldly values, discard their spiritual virtues. As a result, news may be withheld, communication blocks arise, and minor upsets occur when traveling. Stay flexible. Every day tells a different story.

AQUARIUS Jan. 21-Feb. 18)—This week takes some of the fun out of plans and creates romantic delays and letdowns, forcing you to dissect all your emotional ties, bringing a time of endings, followed by new beginnings. This has been building for three months, but you must now realize there is no turning back. While it may not be in the Aquarius nature, try to accept indy upheaval philosophically.

PISCES (Feb. 19-March 19)—Important business and financial considerations call for radical action, but be wary. This isn't a week for hasty enterprise; contracts and communications (via letter or phone) may be jumbled, misleading, highlighting your natural tendency to feel overwhelmed and confused under pressure. Leave nothing to chance. Roles and responsibilities in joint ventures have to be legally or carefully noted. Sign documents, leases and other agreements. **376** 

#### ANOTHER BAD CREATION continued from page 26

the pre-teen variety. Preadolescent love has always flourished in groups as far back as the Jackson 5: "Sit Down Girl, I Think I Love You/Get Up Girl Show Me What You Can Do.'

A day spent with the group reveals that they do pay attention and if they seem like "Little Soldiers" in their discipline, it's a refreshing change from the behavior of other kid groups. Actually, it's a throwback to the discipline of old Motown. The Jackson 5's classic "ABC" seems so appropriate for this feature, not just because the group is ABC, but there are images and echoes of the past in these children.

Like the Jackson brothers. they are nice. That might generate a laugh, but don't count it out. It will pay off in the long run. When first you meet, these children hug you. That's guaranteed to melt the heart. If it is contrived by someone older, the look on the faces of these children cannot be. Their openness, honesty and sweetness makes it as easy as 1-2-3 to like them.

Talking for an hour reveals a strong concern for each other that is totally naturalcontrived by no one. They dream, these small boys-of a future where parents are cared for, stocks and bonds lock in their own securityof a better world, without Bush's war.

Both on recordings and onstage. Another Bad Creation is a sort of New Editionmeets-Bell, Biv, DeVoe melange. They have the flash, the pop and the energy of NE, but a look at the video reveals the swagger, funkiness and street-styled tip of

On a couch in one of Motown's offices, a challenge to see if the rap is real or built by someone else generates a chorus from the others of "Go, Ro-Ro/Go, Ro-Ro/Go, Ro-Ro" and go he does. Ro-Ro raps about the hat on Kevin's head, to the style of the interviewer. to the kind of day it has been. They all laugh and stop to hug you on the way out. The manager stops for a hug also. ABC—easy to love as 1-2-3. ∃₹€

#### JAZZ NOTES

continued from page 21

state of affairs. Howard says that whenever he does enter a period of feeling blue, he just thinks of his music and immediately brightens up. "When I'm feeling down and out, all I do is reflect and think about the 300 thousand or so people who listen to my music. That they find my music special enough to select it for their collections lets me know that I'm connecting with them." 37E

#### **IVORY'S NOTES** continued from page 12

there are skeptics who insist that Jackson's LP, in a weak economy where rap reigns. will have to be more than just good. "It'll have to be great," said an independent record promoter. "I'm working gold records that in any other time would have gone platinum and beyond. People aren't going to the stores to buy soso records based on name value anymore. They'd rather catch re-mixed versions of the singles on the radio and see the video on cable." Even

so, a manager for a major national retail chain was hopeful. "Record sales aren't as bad as Wall Street said they'd be. We're doing alright. If Michael can get folks in the stores the way he's done in the past, we'll do even better."

And will Jackson tour? Count on it. Even though he insisted the Bad tour was his last, it's hard to keep a showman as dynamic as Jackson off stage for any length of time. 37E

#### **SPECIAL REPORT** continued from page 13

an hour, but the audience could have listened longer.

Up next to rock the mic was the soulful crooner Al Campbell, who had all the ladies screaming and shouting for more, more, more. Doing an array of love and rub-a-dub-style songs he had couples dancing closer and closer.

Next up was The Itals, who were wonderful. Their performance was great. Their harmony was so sweet, they too had the lovers holding each other close.

One of reggae music's legends. Joe Higgs came on next, doing his old schoolstyle of reggae, which seemed to go over nicely with the audience

Maxi Priest came on next and did basically the same show he did the day before. except the crowd of fans that were there Sunday, seemed to love him even more than the day before. This time when he performed "Close To You," he had about eight children on stage with him who knew how to dance. One little bitty girl in particular was so cute, she was dancing all over the stage. Her legs were so short she could hardly dance, but she did her best. At one point she was dancing too close to the edge of the stage and the bass player came and danced her back into the middle of the stage with the rest of the crew. Maxi Priest really showed his gentle side, how sweet

Aswad closed the show with the same, if not better, show than the night before. Playing into the midnight hour, they kept the spirit of Bob Marley alive. In fact for both shows, there was an eerie feeling in the air as if Bob Marley were there somewhere. Rita Marley made a special quest appearance and led the audience in the closing song "One Love." All in all this event was well organized and BRE looks forward to reporting more reggae festivals to come in the future. ∃₹E

#### ON THE RADIO

continued from page 37

his way to the programmers chair, and he still sits in it to this day

DeJesus went on to discuss programming for NJR and the strong competition in the region "What I do is very simple. I program specifically to my constituency here in the northern New Jersey area I do not program for ratings. We are an alternative AC station that plays rap. jazz. gospel, the entire spectrum of black music We have no reason to compete with major market stations

When asked about a possible future in television. DeJesus had this to say. "I would love to do something similar to "Hot Tracks" but more on a grass roots level I would gear it more towards certain artists who could really use the exposure. There are so many major artists that saturate the market who eventually become exploited. This would be a chance for those not so popular artists to share some spotlight." DeJesus may or may not get back into television. But whatever he decides to do. there definitely won't be any half steppin'. He'll go all the way **37E** 

#### RADIO NEWS

continued from page 39

#### Service Request

New 3.000 watt FM requests service from all labels in urban, dance/club. jazz and gospel. Calls taken on Monday, after 2pm. Send all product to:

Tony Barrow, pd MIX 102.3FM 8886 W. 21st Sand Springs, OK 74063

#### **Date Changed**

The date of the testimonial dinner for Joe "Butterball" Tamburro has been changed from March 29 to April 25. The dinner will be held at Bally's Park Place in Atlantic City, NJ. The dinner date coincides with the beginning of the Impact Super Summit Conference V

#### Nile Rodgers and Tom Cossie



The Record Company

Imaging Artists Around The Globe



## GRAPEVINE

HOW MANY CANDLES ON THAT CAKE? This week one of our national treasures, **Dave Clark**, celebrates his birthday. Wonder which one it is? Happy Birthday, Dave, we love you.



Dave Clark

ON THE SICK LIST—Joe Robinson is in the hospital and so is Sheila E., Ms. Sex Cymbal, who has made a coupla trips to the infirmary in recent months. Best wishes for a speedy recovery to both. Also a tip of the

trouper hat to **Keith Sweat** who fell off the stage in Chicago during the Triple Threat Tour and broke his ankle. No sweat—he just had his ankle taped and finished out the set.



Lynn Whitfield

for all you Richard fans. Oh, there's also a rendition of the song performed by actor John Goodman, if anybody's interested.

WHITFIELD A
TRUE BAKER WITH
BUN IN OVEN—
Actress Lynn Whitfield, who was pres-



Sheila E.

ent at the premiere of HBO's "The Josephine Baker Story" in which she stars, is more of a "baker" than you think. She's about four months pregnant. Guess playing the role of **Josephine Baker** kinda rubbed off since the American-turned-French entertainer adopted a bundle of kids of her own.

THE BEAT GOES ON—John Monds, morning man for KKBT/Los Angeles,



MR. LUCKY—Columbia Records vp, R&B promo, **Eddie Pugh,** is a lucky, lucky man. Shown here, surrounded by lovely ladies: **Valerie Simpson**; WNBC-TV, anchorwoman **Sue Simmons** and **Regina Belle**.

SPENCER FOR HIRE—Capitol recording artist **Tracie Spencer** set off on her *Make The Difference* high school concert tour with her first date at Calvin Coolidge High School. The special tour of U.S. high schools will continue throughout the month of March. The tour itself is the result of 15-year-old Spencer's *Make The Difference* contest that encourages students to complete their education. The tour rewards the top



Tracie Spencer

10 schools monitoring the highest attendance records by presenting free concerts for the student bodies for each winning school.

GOOD GOLLY. LITTLE RICHARD— Heard the sound track to Universal Picture's "King

Ralph?" There's a tune on it that comes courtesy of the vocal talents of **Little Richard**. The song is "Good Golly Miss Molly" and it's available on compact disc



John Monds

has added music director duties to his responsibilities at the station. Meanwhile, departing Frank Miniaci makes his debut as program director for KHYI/Dallas.

GRAPE LOOKS BACK AT THE PAGES OF *BRE*: Ten years ago this week, **Lee Michaels** left WBMX/ Chicago. WLIB-AM/New York was set to move to

an All Black News/Talk format. *BRE* wished **Jimmy Bee** a speedy recovery from an illness.

Retailer Ervin
Tate was
dubbed "Franchiser of the
Year" by Hudson Embassy in
St. Louis, MO.

REMEMBER, TIME PASS-ES, PEOPLE CHANGE, BUT WE ARE YOUR



Little Richard

MAGAZINE OF RECORD AND YOU WILL READ IT HERE FIRST. 37E

TAKE A STEP IN THE RIGHT DIRECTION.

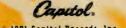
"step to me (do me)"

Theritz des

The first single and video from the forthcoming Capitol cassette, compact disc and album



Produced, recorded and mixed by THATTIONIK Career direction: Bond 8treet Management / Chuck Rue Jr.



Featuring songs by

Ice-T

Guy\*

**Keith Sweat** 

**Christopher Williams** 

**Johnny Gill** 

2 Live Crew

F.S. Effect

**Essence** 

**Color Me Badd** 

**Danny Madden** 

Troop/Levert featuring rap by Oueen Latifah

**Music From The Motion Picture Soundtrack** 

## NEW

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\* Bonus track on CD only

Executive Producers: Doug McHenry and George Jackson

Film opens nationwide March 8.

S 1991 Glant Records