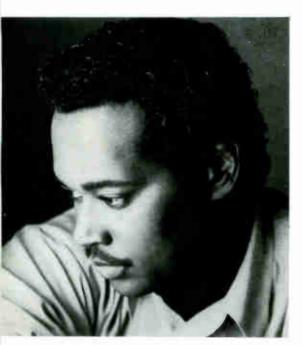


# THE MIGHTY MEN OF EPA



LUTHER VANDROSS "She Won't Talk To Me"



MARK ANTHONY "Kiss You All Over" MICHAEL JACKSON "Smooth Criminal" abic.



STANLEY CLARKE "Working Man"



ALEXANDER O'NEAL "My Gift To You"



ANDRE BERRYMAN "Don't Play Games" 736

MICHAEL ROGERS "I Like It Like That" WIG



## "ART VS. COMMERCE": The Great A&R Debate Continues

by David Nathan



Benny Medina

t a recent panel discussion in Los Angeles co-sponsored by ASCAP and NARAS, the frontburner issue under consideration was: "A&R Wars: Is A&R Holding the Record Industry Back?" One of the brightest young men we know in the business, Warner Bros. vp/a&r Benny Medina, joined such distinguished panelists as Al Bell (consultant to The Gordy Co. and former chairman of the board of Stax Records), Al Teller (pres., MCA Records), Charlie Minor (sr. vp, A&M Records), Jeff Sydney (sr. vp/gm, west coast, PolyGram Records), Ron Oberman (vp, a&r, west coast, Columbia Records), Thomas White (creative and business affairs consultant) and moderator J.J. Jackson (program director, KMPC).

The issue of "art vs. commerce" generated volatile exchanges between industry veterans on the panel and the audience, which included several upand-coming new artists, producers, managers and entrepreneurs.

Medina pointed out that "art vs. commerce" is the term he uses "when

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(L-r): AI Bell; Stix Hooper, Pres., NARAS/L.A.; AI Teller; AI Schlesinger, NARAS Board Chmn.; Mike Green, NARAS, Pres; Ron Oberman; Todd Brabec, ASCAP; and J.J. Jackson.

talking with our artists. Due to the nature of the beast (in this industry), it's about keeping a profile and showing a profit. I happen to be really fortunate and blessed in having worked at Motown and now at Warner's because I've had a good chance to really see the scenario: art can't flourish without commerce. Profits allow us the opportunity to take those chances—to go out on a limb. The challenge comes with revolutionary artists who change the face of music rather than constantly following current trends."

But Medina affirms the consensus from the executives: that a&r choices and decisions are primarily based on what could best be termed "gut reaction" or "instinct." That music, being an art form that provokes feelings and emotions, had to create some response among executives beyond simply looking into the marketplace and providing "more of the same" kind of music. As representatives of major companies, the executives reported that they received thousands of tapes each month and that it takes a great deal of perserverance and commitment for a new artist to simply get in the door.

Countering their comments, consultant White (the author of a recent controversial Billboard article on the subject of a&r and the lack of qualified personnel operating in the area) and members of the audience challenged the panel with the assertion that so few a&r executives have even a cursory knowledge of music itself, that little attention is paid to innovation and being on the artistic cutting edge, that companies' basic concern is "looking for the next No. 1 record" and that the 'old boy network' of inner industry managers, attorneys and executives remains the only real avenue for the acquisition of new talent.

In a marketplace that frequently appears overcrowded with new artists, executives note that the addition of more a&r personnel to check all the music that they receive is not the solution. As AI Bell, a veteran whose experience spans three decades, noted, so much great new music has come to the public's attention over the years via independent labels: "That's where rap and soul music came from," said Bell.

There may be no one answer to the dilemma of "art vs. commerce" in an industry with such a diversity of music. But we do know that the cream does rise to the top: whether it's Prince, Bobby McFerrin, Tracy Chapman or Anita Baker, many highly creative and innovative individuals do succeed.

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A PLATINUM PLUS ALBUM · A SOLD-OUT TOUR A NEW SINGLE "CAN YOU STAND THE RAIN"

# EDITION

#### \*ON TOUR THROUGH DECEMBER 18 • THE TOUR:

Nov. 4 HARTFORD, CT CIVIC ARENA 5 CLEVELAND, OH PUBLIC HALL 6 LANDOVER. MD CAPITAL CENTER 9 PITTSBURGH, PA CIVIC ARENA 10 NEW YORK, NY MADISON SQ. GAFDEN 11 HAMPTON, VA COLISEUM 12 RICHMOND, VA COLISEUM 13 CINCINNATI, OH RIVERFRONT GARDENS 16 DENVER, CO MCNICHOLS ARENA 18 LAS VEGAS, NV THOMAS & MACK-TR. 19 PHDENIX, AZ MEMORIAL COLISEUM 20-21 INGLEWGOD, CA THE FORUM 23-24 INGLEWGOD, CA THE FORUM 25 SACRAMENTO, CA ARCG ARENA 27 FRESNO, CA SELLAND ARENA 30 SEATTLE, WA COLISEUM DEC. 2-3 OAKLAND, CA COLISEUM 4 SAN DIEGO, CA SPORTS ARENA 5 TUCSON, AZ COMMENTY CENTER 7 SHFEVEPORT, LA HIRSCH COLISEUM 8 SAN ANTONIO, TX FREEMAN COLISEUM 9 JACKSON, MS MISSISSIPPI COLISEUM

MCA .....

- 10 NASHVILLE, TN GENTRY CENTER
- 11 COLU MBIA, SC CAROLINA COLISEUM
- 14 COLUMBUS, OH PUBLIC THEATRE
- 15 CHICAGO IL UIC PAVILION
- IE CLEVELAND, OH PUBLIC THEATRE
- 17 CHARLOTTE, NC CHARLOTTE COLISEUM 1E NEW "ORK, NY MADISON SQUARE GARDEN
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#### MCA RECORDS

Produces By: Jim my Jam and Terry Lewis For 11st Tyme Scoductions+Management: Front ir e Mancoment

# BRE SINGLES CHART

TW LW W	nc
	CHERYL PEPSII RILEY, Thanks For My Child, Columbia
-	ANITA BAKER, Giving You The Best That I Got, Elektra
	AL B. SURE!, Rescue Me, Warner Bros.
	LUTHER VANDROSS, Any Love, Epic
	FREDDIE JACKSON, Hey Lover, Capitol
-	CAMEO, You Make Me Work, Atl. Artists/PG
-	SWEET OBSESSION, Conna Get Over You, Epic
-	STEVIE WONDER, My Eyes Don't Cry, Motown
-	CHERRELLE, Everything I Miss At Home, Tabu/EPA
-	RFTW, My Girly, MCA
	TROOP, My Heart, Atlantic
-	THE BOYS, Dial My Heart, Motown
-	SURFACE, I Missed, Columbia
-	JONATHAN BUTLER, There's One Born, Jive/RCA
-	ZIGGY MARLEY & MELODY MAKERS, Tumblin' Down, Virgin
-	THE REDDINGS, Call The Law, Mercury/PG
-	MIDNIGHT STAR, Don't Rock the Boat, Solar
	VESTA, Sweet, Sweet Love, A&M
-	ROBERTA FLACK, Oasis, Atlantic
-	DENIECE WILLIAMS, I Can't Wait, Columbia
	PAULA ABDUL, Just the Way, Virgin
-	LOOSE ENDS, Mr. Bachelor, MCA
-	MICHAEL JACKSON, Smooth Criminal, Epic
-	BY ALL MEANS, I'm The One, Island
•	KARYN WHITE, The Way You Love Me, Warner Brothers
-	PRINCE, I Wish U Heaven, Paisley Park/WB
-	TODAY, Him or Me, Motown
	STARPOINT, Say You Will, Elektra
-	NEW EDITION, You're Not My Kind of Girl, MCA
	TERENCE TRENT D'ARBY, Dance Little Sister, Columbia
-	SALT-N-PEPA, Get Up Everybody (Get Up), Next Plateau
-	RENE' MOORE, All or Nothing, Polydor/PG
-	JEFFREY OSBORNE, Can't Go Back, A&M
-	ANGELA BOFILL, I Just Wanna Stop, Capitol
35 34 9	LIA, Tell Me It's Not Too Late, Virgin
<b>36</b> 43 7	GEORGE MICHAEL, Kissing A Fool, Columbia
37 44 4	DONNA ALLEN, Heaven On Earth, Oceana/Atlantic
38 42 11	BRENDA RUSSELL, Get Here, A&M
39 32 9	LENNY WILLIAMS, Givin' Up On Love, Crush
<b>40</b> 48 6	BLASTZONE, Mary Had A Little Jam, Crush
41 33 13	BOBBY BROWN, My Prerogative, MCA
42 58 5	SHEENA EASTON, Lover In Me, MCA
<b>43</b> 54 4	Z-LOOKE, Can U Read My Lips, Orpheus/EMI
<b>44</b> 57 4	KEITH SWEAT, Don't Stop Your Love, Vintertainment/Elektra
45 28 12	BOBBY McFERRIN, Don't Worry, Be Happy, EMI
Ξ	CHAKA KHAN, It's My Party, Warner Bros.
Ξ	LEVERT, Pull Over, Atco/Atlantic
-	FOUR TOPS f/Aretha Franklin, If Ever A Love There Was, Arista
-	GERALD ALSTON, Take Me Where You Want To, Motown
50 29 14	VANESSA WILLIAMS. He's Got The Look, Wing/PG

50 29 14 VANESSA WILLIAMS, He's Got The Look, Wing/PG

#### TW LW WOC

TW	LW	WO	
-	51		TYKA NELSON, L.O.V.E., Cool Tempo/Chrysalis
52			LATOYA JACKSON, You're Gonna Get Rocked, RCA
53			KENNY G, Silhouette, Arista
-		10	GUY, Round & Round, Uptown/MCA
55		5	ROBERT BROOKINS, Where Is The Love, MCA
56	61	5	NAJEE, So Hard To, EMI
_	41		PIECES OF A DREAM, Rising To The Top, EMI
58		2	EARTH, WIND & FIRE, Turn On (The Beat Box), Columbia
59	82	3	TONY!TONI!TONE!, Baby Doll, Wing/PG
60	45	6	EVON GEFFRIES/THE STAND, Stand & Deliver, Atlantic
61	68	4	TEDDY PENDERGRASS, Love Is The Power, Elektra
62	37	14	HOWARD HUNTSBERRY, Sleepless Weekend, MCA
63	72	2	EVELYN KING, Kisses Don't Lie, EMI
64	46	11	WHITNEY HOUSTON, One Moment In Time, Arista
65	77	2	BOBBY BROWN, Roni, MCA
66			2 LIVE CREW, Doo Wah Diddy, Luke Skyywalker
-	80		DAZZ BAND, Open Sesame, RCA
-			PEBBLES, Do Me Right, MCA
69	73	4	GERALD ALBRIGHT, Feeling Inside, Atlantic
70	**		KIARA w/Shanice Wilson, This Time, Arista
71	50		KIARA, The Best of Me, Arista
72	65	5	JAMES BROWN, Time To Get Busy, Scotti Bros./CBS
73	47	16	GEORGE BENSON, Let's Do It Again, Warner Bros.
74	**		AL JARREAU, So Good, Reprise/WB
-	56		COMMODORES, Solitaire, Mercury/PG
76		2	SIR-MIX-A-LOT, Posse' On Broadway, Nastymix
			ICE-T, I'm Your Pusher, Sire
78			KARYN WHITE, Superwoman, WB
79	83		VANESSA WILLIAMS, Dreaming, Wing/PolyGram
80			ALEESE SIMMONS, I Want To Be Your Lover, Orpheus/EMI
	85	3	WAS (NOT WAS), Spy In The House of Love, Chrysalis
-	**		
-	86		SAMANTHA FOX, I Wanna Have Some Fun, Jive/RCA
-	90		GEORGIO, I Don't Want 2 Be Alone, Motown
-	84		SPLIT IMAGE, Toss It Up, Bentley
-	**		MELBA MOORE, Love & Kisses, Capitol
-			SADE, Nothing Can Come Between Us, Epic
-	**		KOOL & THE GANG, Strong, Mercury/PG
			BILLY ALWAYS, Back On Track, Epic
-			BEBE & CECE WINANS, Heaven, Capitol
-			RICK JAMES, Wonderful, Reprise/WB DJ JAZZY JEFF/FRESH PRINCE, Girls Ain't, Jive/RCA
	**		JOHNNY KEMP, Dancin' With Myself, Columbia
93 94			RAY, GOODMAN & BROWN, Where Did You, Orpheus/EMI
			RJ'S LATEST ARRIVAL, What Becomes, EMI
-			TONY!TON!!TONE!', Born Not To Know, Wing/PG
			LEVERT, Addicted To You, Atco/Atlantic
	74		FIVE STAR, Someone's In Love, RCA
			GREGORY ABBOTT, Let Me Be Your Hero, Columbia
			WILL DOWNING, A Love Supreme, Island
100	,,,	0	the both they reare supreme is and

# **BRE MUSIC REPORT**

## **TOP 5 SINGLES**

#### ARTIST

- 1 CHERYL PEPSII RILEY 2 ANITA BAKER
- **3** AL B. SURE!
- 4 IUTHER VANDROSS
- 5 FREDDIE JACKSON
- **5** FREDDIE JACKSON

#### TITLE

THANKS FOR MY CHILD GIVING YOU THE BEST THAT I GOT RESCUE ME ANY LOVE HEY LOVER

#### LABEL

COLUMBIA ELEKTRA WARNER BROTHERS EPIC CAPITOL

## **SINGLE OF THE WEEK**

#### BOBBY BROWN RONI MCA

Brown is set to add to his long string of hits from the *Don't Be Cruel* album. This down-tempo ballad with a beat was penned and produced by hitmakers L.A. and Babyface. Showing off the breadth of his talent, the new sex symbol sings and raps in the warm seductive style that has thrust him to the top alongside acts like Guy and Keith Sweat. Demos: Young Adults.



#### AL JARREAU *Heart's Horizon* Reprise/Warner

Jarreau continues to defy categorization with this first album release in two years, presenting a diverse collection of smoothly-produced selections from studio wizard George Duke. Assisting Duke on two tracks is veteran producer Jay Graydon. Bobby McFerrin joins the vocalist on the playful a capella duet "Yo Jeans." The album's debut single, "So Good," is a Gospelflavored, sax-soaked ballad that features David Sanborn. Demos: All.



# **BRE MUSIC REPORT**

## **IMPORTANT RECORDS**

## SINGLES

**MORRIS DAY—ARE YOU READY—WARNER BROS.**—This latest single from the *Daydreaming* album is a highly spirited up-tempo cut that fronts a cool thematic sax riff. With a strong slant toward that funky Minneapolis sound the song is a sure winner for radio and club action. Demos: Young Adults, Dancers.

**JETS—ANYTIME—MCA—**The Jets can do no wrong when it comes to producing songs with intense commercial appeal. This release from the magic album is a sweet slow dance that builds in a conscientiously dramatic fashion. Producers Rupert Holmes and Don Powell give it that Top 10 sparkle! Demos: Teens, Females, Young Adults.

**THE WEE PAPA GIRL RAPPERS—HEAT IT UP—JIVE/RCA—These girls may be from** Britain, but they're changing the face of Hip Hop with their innovative and fresh sound. The two offer a righteous rhyme that's backed by a smoking electro-rhythm that segues between House and Hip Hop Soul styles. Irresistibly danceable, this is the sound of Rap's future. Demos Teens, Dancers.

**MERRIWEATHER**—**GRACEFUL LUV**—**ATLANTIC**—Merriweather sets a course and sails down the Pop/Urban mainstream with this commercial-sounding R&B selection. Popish arrangements and the vocalist's falsetto performance make it a sexy winner for the ladies. Demos: Young Adults, females.

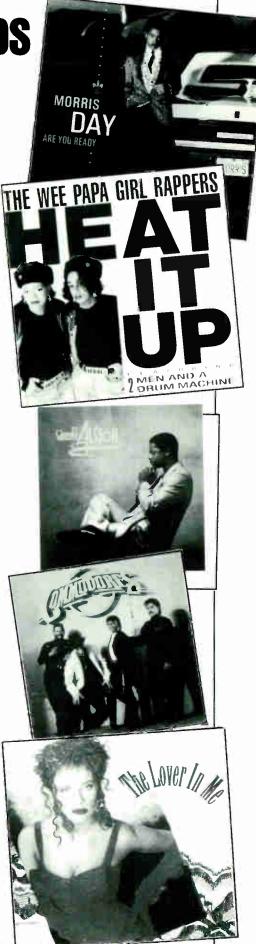
## ALBUMS

**GERALD ALSTON—GERALD ALSTON—TAJ**/MOTOWN—Alston is a truly talented solo vocalist who credits Sam Cooke as an early inspiration. The former Manhattans member has enlisted some of the best backing talent in the business for this mature, sophisticated solo debut. "Take Me Where You Want To" is heading up the charts as the first single release, and the soulful remake of the Eagle's #1 hit "I Can't Tell You Why" should follow suit. Demos: Young Adults, Adults, Females.

**COMMODORES—ROCK SOLID—-POLYDOR/POLYGRAM**—The Commodores never fail to be funky! "Grrip" is a hard hitting, bass-banging dance groove, as is "Bump The La La," which has a spicy Latin flavor. Also peppered throughout the LP are hot talent like Karyn White, Jeff Lorber and Paul Jackson, Jr..."I'm Gonna Need Your Loving" and "Solitaire" are two solidly mainstream ballads, the latter being the current single release. Pump up your program with another aggressive up-tempo dance jam, "Miracle Man," which may owe a bit to Michael Jackson. Demos: Adults.

**SHEENA EASTON—THE LOVER IN ME—MCA—The title cut is on its way up the charts and there's more strong material to follow from this sexy super-star. Producers** L.A. and Babyface produce hit-bound jams like the future funk dance cut "No Deposit No Return" and "Follow My Rainbow" another powerful mid-paced winner. Angela Winbush and Jellybean produce several selections, but keep an eye out for "Cool Love," a down-home funker that's produced and penned by Prince, aka Joey Coco. "101" features his royal badness as well. Demos: Young Adults.

**ROBERT IRVING, III—MIDNIGHT DREAM—POLYGRAM—**Irving is the keyboardist that has been behind Miles Davis during the hornman's current renaissance. Beside's being an audiophiles dream-come-true with lush, shimmering synth tones and hard drum sounds, the album offers appealing post-Fusion instrumentals as well as several vocal selections. "Seeds" is a mean sounding down-tempo funk groove with killer musicianship and guitars by John Schofield. The title cut is an all-out, full-force dance jam. Demos: Young Adults, Adults, Jazz Listeners.



#### **BLACK RADIO EXCLUSIVE**

# NEWS

## YBPC Holds Annual Meeting in Houston



#### Terri Avery

HOUSTON: Boasting substantial industry-wide attendance, the Young Black Programmers Coalition held its 11th annual meeting this past weekend at the Westin Galleria Hotel here. Informative workshops focusing on the theme, "The Politics of Radio & Records—How to Play the Game," attracted full participation from the organization's national membership and others attendees.

The election of new officers was another item on the meeting's agenda, in accordance with the stipulation of the YBPC Charter that the Board of Directors select a slate of officers to submit to the body to be voted upon at this time. But this year, the Board voted unanimously to recommend the same officers as last year, although nominations from the floor were left membership open. The accepted the Board's recommendation. The only change was Y-Vonne St. John of KKDA/ K-104, who is now Treasurer, with Marcel Lee serving as Assistant Treasurer.

The remaining YBPC officers for 1988-89 are: Terri Avery (PD, KMJQ-Magic 102), President; Lynn Haze (MD, KKDA-AM), Vice President; Michelle Madison (PD, KDLZ), Secretary; Gloria Fitts (KMJQ), Assistant Secretary; Matt Morton (MD, WXOK), Sergeant-at-Arms; and A.D. Welch (PD, KQXL), Historian.

The Awards Banquet was hosted by former Miss America and Wing/PolyGram recording artist Vanessa Williams and singer/actor Dorian Harewood, who now records for Emeric/ Ichiban. Stellar entertainment for the evening was provided by Epic recording artists Sweet Obsession and Tony Terry and Columbia's Deniece Williams.

Among the YBPC award recipients were: Sonny Taylor, WGCI-FM, "FM PD of the Year"; Doug Banks, WGCI-FM, "Air Personality of the Year"; Jimmy Smith, KKDA-FM, "FM MD of the Year"; Verna Green, WJLB-FM, "GM of the Year"; WVEE-V-103/Atlanta, "Station of the Year"; Eric Thrasher, Motown, "Promotion Person of the Year"; Sunbelt, "Record Pool of the Year"; B. B. Mitchell, "Street Club Jock of the Year"; "Mercedes Boy" by Pebbles (MCA), "Song of the Year"; Keith Sweat, Vintertainment/ Elektra, "Best New Artist of the Year"; and MCA, "Record Company of the Year."

## RIAA Launches Back Announcing Campaign

WASHINGTON, DC: The Recording Industry Association of America (RIAA) is heavily campaigning a new "When You Play It, Say It" logo and slogan—for use in trade and tip sheet advertising—to encourage back announcing of artists and song titles at radio stations.

The back announcing campaign is in response to a recent listeners poll commissioned by RIAA and conducted by the Street Pulse Group. Ninety per cent of those surveyed said that in the past month they had wanted to know a song title or artist name, but the radio DJ failed to identify it.

Patricia A. Heimers, vice president, public relations at RIAA told BRE: "We've received no direct response here at RIAA from broadcasters to the 'when you play it, say it' campaign, but this is an issue that has been addressed in several articles and editorials in the radio press. We expect some initial resistance. Hopefully, the bottomline reaction will be 'okay, we should have been doing this all along..."

Elroy "RC" Smith—who has accepted the PD post at KMEZ/ Dallas (see Airwaves, pg. 16) told BRE that in the seven years that he served as the PD at WILD/Boston, his policy was "to back announce mainly when breaking new artists. My feeling is that if it's Michael Jackson's 'Rock With You,' why back announce? The whole world knows that particular song and artist."

Smith did acknowledge that back announcing is necessary, particularly in that record buyers "look pretty silly going into a record store trying to identify a song to a clerk by humming it." His only objections to the practice are when it sounds too intrusive.

"I don't like back announcing after every track because I think it sounds too much like college radio," said Smith.

## IN BRIEF

#### Bailey Broadcasting to Host Gospel Show

LOS ANGELES: Bailey Broadcasting Services, a division of Lee Bailey Communications, Inc. (producers of "Inside Gospel") will host its first annual "Gospel Spotlight" reception and show on Sunday, Nov. 27th from 3:00 to 6:00 p.m. at McCarty Memorial Church, 4101 W. Adams Blvd., Los Angeles.

This free event will include a photo and autograph session and a gospel gift giveaway (LPs, posters, pictures, balloons for children in attendance). Candida Mobley, host of "Inside Gospel," will be one of the featured guests at the event.

For more information call (213) 969-0011.

#### Carol Channing to Host UNCF Gala

LOS ANGELES: Broadway legend Carol Channing will host a gala Thanksgivingthemed cocktail reception at Chasen's on Monday, Nov. 21st. The Kellogg Companysponsored event will kick off the United Negro College Fund's 9th Annual "Lou Rawls Parade of Stars Telethon."

"I feel very privileged," said Channing, "to be involved in advancing the worthy goals of this organization. The work UNCF has accomplished over 44 years on behalf of our nation's young people is outstanding."

The telethon is scheduled to air Saturday, Dec. 17th in more than 100 markets across the U.S. (Times and dates will vary in some markets.) Among the stars slated to appear on the show are Whitney Houston, Julio Iglesias, Bob Hope and Bill Cosby.

## Derek Shulman Appointed President, Atco Records

NEW YORK: Derek Shulman, former senior vice president, a&r, PolyGram Records, has been named president of Atco Records. Before joining Poly-Gram, he was the lead singer

8

and manager of Gentle Giant, an art-rock band. Atlantic chairman Ahmet M. Ertegun described Shulman as "one of the most respected executives in the industry and a true music man."

## EXEC STATS



Johnson



**CYNTHIA JOHNSON** has been named West Coast district manager, r&b promotion, Arista Records. She comes to the label from MCA Records where she held the position of local promotion manager for the greater Los Angeles Area...**BRAD MISELL** has been appointed international production manager at Arista, while **DEAN PORTER** has been upped to local marketing manager in Los Angeles.

Atco Records, a division of Atlantic Records, has announced its new regional promo staff: JEFF HACKETT, Southwest regional promotion director (based in Dallas); JEFF NEBEN, West Coast regional promotion director (based in Los Angeles); BARBARA SELTZER, East Coast regional promotion director (based in New York); and PETER SPASOFF, Midwest regional promotion director (based in Chicago).

## New GM Named At KDIA/ Oakland



OAKLAND: Aleta Dwyer Carpenter has been appointed vice president/general manager at KDIA/Oakland, a radio station owned by Philadelphia-based Ragan Henry of MediaComm, Inc. Carpenter, who has been with the station since 1981 initially as an unpaid intern has previously served as director of news and public affairs, and station manager.

A graduate of California State University with a degree in sociology and criminal justice, Carpenter has also received many awards from civic, professional and community groups during her tenure at KDIA. Carpenter views her new appointment as "an honor to myself and to the community which has always supported me."

Carpenter told BRE that KDIA has always been at the forefront in hiring and training minority employees, and that the station intends to continue its community-based commitment—even to the point of establishing a scholarship fund for black and Hispanic students.

"We play music at KDIA, but we do much more than that," she said. "We're committed to teaching our listeners how to survive and prosper in this society."

## NAACP Announces Image Awards Nominees



LADIES OF THE NAACP IMAGE AWARDS Lynn Whitfield ("Heart Beat" TV actress), Brenda Russell, Dianne Reeves, Daphne Maxwell Reid ("Frank's Place" actress) and seated—Frances Williams ("Frank's Place" actress) were among the nominees who attended the recent NAACP Image Awards press conference.

HOLLYWOOD, CA: Nominees for the 21st annual Image Awards were announced at a recent press conference which was attended by several of the recording artists who are up for awards this year, including singers Diane Reeves, Brenda Russell and reggae musician Onaje Murray.

This year, special awards will be presented to Michael Jackson and Lou Rawls (Leonard H.Carter Humanitarian), Eddie Murphy (Entertainer of the Year), and Marvin Gaye (Hall of Fame), while Clint Eastwood will be cited in recognition of "Bird," the motion picture he directed and produced that depicts the life of the late Charlie Parker.

#### **Music Nominees**

Best Female Artist (Natalie Cole, Meli'sa Morgan, Miki Howard, Dianne Reeves, Brenda Russell); Best New Artist-Female/Group (Pebbles, Tracie Spencer, Vanessa Williams, Tracy Chapman, Angela Winbush); Best New Artist-Male/Group (Al B. Sure!, Tony Terry, Keith Sweat, Terence Trent D'Arby, Tony! Toni! Tone!).

Best Vocal Group (Gladys Knight & the Pips, Earth Wind & Fire; LeVert, Loose Ends, New Edition); Best Jazz Artist (Gerald Albright, Norman Connors, Bobby McFerrin, Najee, Kirk Whalum); Best Blues Artist (Bobby Bland, Robert Cray Band, Lonnie Brooks, The Kinsey Report); Best Gospel Artist (Shirley Caesar, Marion Williams, The Winans, Timothy Wright & the Eternal Life Singers, Take 6).

Best Rap Artist/Group (DJ Jazzy Jeff & the Fresh Prince, J.J. Fad, Kool Moe Dee, Public Enemy, Stetsasonic); Best Reggae Artist/Group (Aswad, Black Uhuru, Ziggy Marley & the Melody Makers, Onaje Murray, Steel Pulse); Best Male Artist (Bobby Brown, Freddie Jackson, Teddy Pendergrass, Michael Jackson, Stevie Wonder); Best LP (Michael lackson-Bad, Pebbles-Pebbles, Kool Moe Dee-How Ya Like Me Now, Keith Sweat-Make It Last Stevie Wonder-Forever, Characters).



#### **By Janice Malone**

otown Records is continuing its legacy of producing stars of the future with the signing of The Boys. The youthful, multi-faceted singing group consists of the four Abdul Samad brothers: Khiry, age 14; Hakeem, 13; Tajh, 1 and the youngest brother, Bilal, 9. The Boys may be young in age, but their ta ent knows no age barriers. They already have what it takes to become successful recording stars.

Their current single, "Dial My Heart," broke into the top 40 charts only one week after its release. The accompanying debut album, Message From The Boys, is on a meteoric climb up the charts on its own merit. With this type of overwhelming public response, it's safe to assume there's a bright future ahead for The Boys.

Jheryl Busby, Motown's president, is thoroughly convinced of their potential. "I think it's so appropriate that a young act consisting of four brothers would be the first signing and the first success story at a company that prided itself in recognizing and developing talent from the streets of urban America," states Busby.

The group's manager, Reuben Can-

non—also one of the top casting agents in the country—was not only impressed with their talent, but also with their overall persona as youthful entertainers. "In all my 18 years of discovering and casting new talent, I had never seen anything like The Boys," states Cannon. "Most child entertainers are usually rather obnoxious because they perform so much, but not The Boys. They're very secure about themselves and they enjoy being performing kids. It's a rare combination to have all these qualities at such young ages."

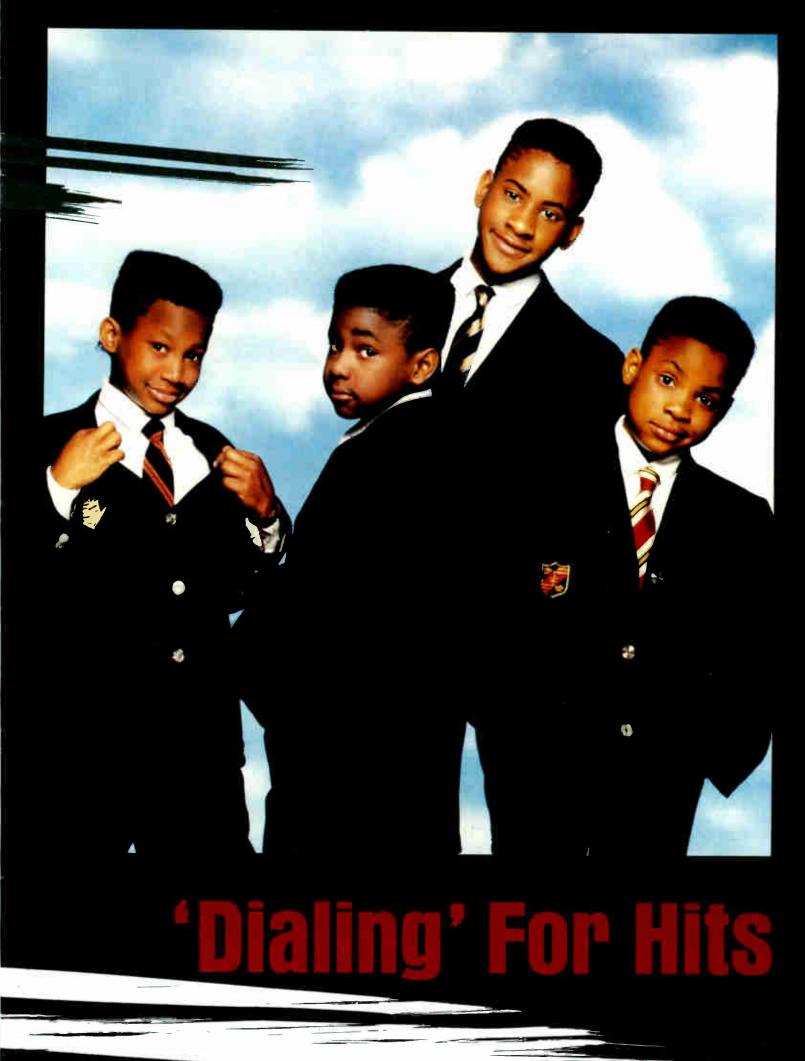
The Boys' recent agenda has included a promotional jaunt to Europe, plus numerous guest appearances on television shows, ranging from "Soul Train" to "The Muppets." Even though the four brothers are now world travelers, they still haven't forgotten about the kids back home. Case in point: the young Compton, California-based group is sharing their talents with schools in the L.A. communities as part of the "Jam '88— Don't Use Drugs—Stay In School Tour."

The group originally got their start by performing for tips on Venice Beach. "We were trying to raise money for a Father's Day present," recalled group spokesman Khiry in a recent interview. "It worked out great because we raised \$69 by the end of the day." (Their father was so proud of how his four sons earned the money that he took them to dinner instead!)

After working for two years as weekend beach performers, The Boys made an appearance on the junior version of the "Star Search" TV show, recorded a demo tape, and their parents shopped it around. In only one week they had offers from three of the top recording companies in the business.

Khiry finds time to produce and manage young neighborhood groups for The Boys' own production company, Einstein Productions; Hakeem is the family sound engineer, songwriter and choreographer and was seen recently in the movie "Ernest Goes to Camp"; Tajh has an impressive list of TV commercial acting credits; and Bilal is a whiz kid singer-dancer who wants to be President of the United States when he grows up.

The Jackson 5 served as The Boys' spiritual mentors early in their career, but not anymore. "When we first started singing, people would always compare us to the Jackson 5. But nowadays, we're usually compared to New Edition. And that's cool—because we love it!" Khiry proudly said.



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#### AL B. SURE! VISITS CHICAGO'S JOHN HOPE ACADEMY



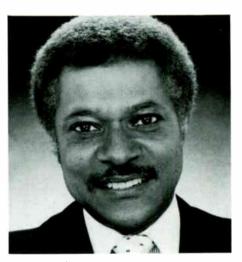
Warner Bros.' Al B. Sure! made a surprise visit to Chicago's John Hope Academy during his recent stay in the Windy City for concert appearances. Sure! whose debut LP *In Effect Mode* has gone platinum, just released the fourth single from the LP, "Killing Me Softly." (L-r): Ingrid Carney, Hope Academy facilitator; Kirkland Burke, WB promo mgr.; Sure!; Joseph Lee, principal, Hope Academy; Pat Smith, mgr., east coast, publicity, WB; and Carolyn Baker, product mgr./artist relations, WB.



Doug Banks

Congratulations to WGCI's **Doug Banks** on being named "Air Personality of the Year" and **Sonny Taylor** as "Programmer of the Year" by the YBPC in Houston last weekend. Doug stated: "I was very surprised because I did not know I was even nominated for the award. I thank the Coalition and I will cherish it always. Also, I hope Sidney gets the message at the next BRE Awards. I would hate to upset the 1989 Awards Show."

GCI has hired two new air personalities that were on WBMX. Dr. Lawrence Gregory Jones will be handling part-time duties and will be the new color announcer for the Doug Banks show. He will assume the role of a hair-



Sonny Taylor

dresser called Melvin who appears to be 'sweet.' Melvin first appeared on the Chicago radio scene doing color with WBMX, where the character was an immediate hit and was one of the bright spots on the BMX morning show. The addition of Melvin to the WGCI roster of celebrities should help boost the listening audience as much as the daily soap opera segment done on the Tom Joyner show.

Melvin says of **Oprah Winfrey** losing weight: "When Oprah was born she had three sets of teeth to help eat all the food she consumed. She was also put on an aerobics program. But she didn't do push-ups; she did push-outs to get away from the table."

#### **BLACK RADIO EXCLUSIVE**



By Jerome Simmons

The fax machine technology is gradually being introduced to radio stations here in Chicago. Persons on their jobs now are making requests via the office fax to local radio stations such as WNUA and WCKG. These stations find that it is a lot easier and less time consuming to take requests this way.

Speaking of the fax machine, if Federal Express goes out of business it will be due to the popularity of the fax machine. Estimates have it that as soon as the fax gets down to \$500 it will be a new addition to the home. It is anticipated that this will come about in the next three years.

The 1988 Essence Awards will be held here in Chicago on November 22, 1988 and will be hosted by Oprah Winfrey. The honorees will be **Gwendolyn Brooks, Beulah Mae Donald, Dr. Mae** Jemison, Darlwin Carlisle, Bettiann Gardner, Jackie Joyner-Kersee and Miriam Makeba. Entertainment will be provided by Ashford & Simpson, Carmen deLavallade, Najee, and Nancy Wilson.

The awards presentation is strictly a black tie affair and donations are \$100 and \$150. Proceeds go to benefit the Arts of Living Institute and a trust fund for Darlwin Carlisle.

Darlwin is the young lady who was found abandoned in a house with no heat and consequently had to have her feet amputated due to frost bite.

Launa Thompson, wife of V-103's Station Manager Abe Thompson, will give Abe a surprise "I Love My Husband" party. Bill Cosby gives his wife Camille an "I Love My Wife" party every year and it seems to be catching on everywhere. If you care about someone, this is an excellent show of affection.

Christmas LP of the year will be the new Alexander O'Neal Gift To You album. The album consists of new as well as traditional Xmas tunes. It is produced by Jimmy Jam and Terry Lewis, so you know it's going to be hot. The single "My Gift to You" is a hot, hot tune.



Photo Credit: Ebet Robert

WHAT'S NEW, E.U.? E.U. (who scored a major R&B/Pop hit with "Da Butt") are currently recording their debut LP for Virgin Records, with Marcus Miller producing. In the studio (L-r): Miller; Kathi Moore, Virgin East Coast promo; Mtume; Virgin's Lia; Kent Wood, E.U.; & (in front) William "Ju Ju" House, E.U.



## HANGIN' OUT WITH HEWETT

Elektra execs and Melba Moore visited Howard Hewett backstage following his successful gig at the Beacon Theatre. (L-r): Michael Howard, rep. black music marketing; Tita Gray, dir, dance promo; Lester Troutman, Troutman Ent.; Hewett; Moore; Primus Robinson, vp special markets; Joe Requena,



#### IT'S THE REAL THING

Coca-Cola USA execs celebrated winning 9 CEBA (Communications Excellence to Black Audiences) awards and honors (L-r): Isaac Hayes; Renee Ford, Coca-Cola, marketing serv.; Mark Jackson, NBA "Rookie of the Year"; Deniece Williams; Mike Steele, Coca Cola, black and Hispanic marketing.



SAY "HAPPY BIRTHDAY" TO MIKI! Atlantic's Miki Howard (I) celebrated her birthday with a party at the Hollywood Live club in L.A. Shown with her are label staffers Paul Cooper (c), sr. vp/West Coast gm; and Kathy Acquaviva (r), West Coast dir./media relations.



### A GARDEN PARTY

Photo Credit: Claudia Thompson

Epic's Luther Vandross (2nd, r) celebrated his 4th sold-out concerts at Madison Square Garden by partying at the World Trade Center with (L-r): Jon Bon Jovi; Alice Cooper; Epic's Gregory Hines; and Bernie Miller, vp black music a&r, Epic/



#### SIGN US UP

Epic recording artist Sade recently extended a long-term subpublishing/administrative agreement with Famous Music Publishing Co. (Standing, L-r): Andrew Hale, keyboards; Joshua Wattles, Paramount exec; Robert Fead, Famous Music pres.; Sade; Alan Melina, Famous Music vp; Paul Spencer Denman, bass. (Kneeling): Stuart Matthewman, guitar/sax.

H E A R T O F T H E I N D U S T R Y DIONNE WARWICK A TRUE HUMANITARIAN

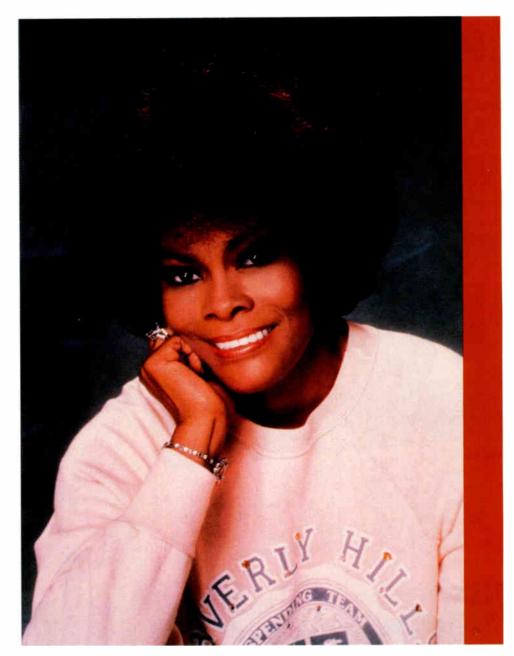
by David Nathan

here are any number of entertainers for whom the gift of contributing their talent inherently brings with it gratification and satisfaction. Through what she has always acknowledged as her Godgiven gift, Dionne Warwick has touched the hearts of millions with her sensitivity and authenticity.

With her distinctive style, the New Jersey-born vocalist has carved a niche for herself in the annals of both contemporary black and pop music: a list of her classic recordings is a testament to her talent spanning close to three decades from 1962's "Don't Make Me Over" to 1987's "Reservations For Two." Even a partial list of the internationally known hits that go in between would fill half a page.

In recent times, Dionne Warwick has contributed that much more. She has taken a stand in the fight against the deadly disease, AIDS. Her recording of "That's What Friends Are For," with friends Gladys Knight, Stevie Wonder and Elton John (produced by longtime associate Burt Bacharach and his wife Carole Bayer Sager) raised over one million dollars for AMFAR (The American Foundation for AIDS Research). But not stopping at making that statement, Dionne has testified in Congress, created major benefits, rallied other entertainers and brought the issue of treatment for minority AIDS and ARC patients to the attention of the nation's black civic leaders. And she has now established The Warwick Foundation, a non-profit charitable institution designed to raise funds for a variety of health-related concerns and issues.

But going that extra mile is nothing new for Dionne Warwick. "Since the beginning of my career, I've always tried to be a part of different charitable causes," she notes. "I've worked on raising money for the fights against cancer, against kidney diseases—really whenever I was asked to, I did whatever I could." At the beginning of the '70s, Dionne founded "The Dionne Warwick Scholarship Fund" at the Hartt College of Music in Connecticut, where she obtained her own education in music before becoming a major recording artiste: "The fund still exists and it was designed to give aid to students who may



not have the economic means to make it through college. There have been upwards of twenty-five students who've been beneficiaries of the fund and I'm pleased to say that I've met a number of them through the years," she notes.

Along with a group of other black female entertainers, including Lena Horne, Nancy Wilson, Lola Falana, Leslie Uggams, Mary Wilson, Yvonne Fair, plus Dionne's own personal assistant of many years, Marie Byars and Dorothy Holt, she created Bravo! in 1971, formed to help in the fight against sickle cell anemia and other bloodrelated diseases. "We've been very fortunate because so many other entertainers have given their time and energy to Bravo! through the years at benefits we've had—people like Sarah Vaughan, Frank Sinatra, the late Count Basie."

Dionne says that her own public identification as someone so visibly involved with the charitable world began with her participation in 1984's "We Are The World" record. "I think a lot of people asked 'what's she doing there?'— Continued from page 34

**BLACK RADIO EXCLUSIVE** 

November 25, 1988

# INDIES

#### By Elaine Stepter

Airborne Records President John Jossey recently signed Music City Rappers Society Threat to an exclusive recording contract with his Nashville-based label. The group's debut single, "It's Christmas, Yes It Is," is scheduled for immediate . release. The group—composed of members Donnie, Dee and Ice released an earlier LP, Bustin' A Move, for Invictus Records (under their previous name of So Def Crew).

"It's Christmas..." marks Airborne's first venture into the rap music field. Previous company releases have been geared towards the urban contemporary, country, folk and CHR/adult contemporary formats. Society Threat joins **Bob Bailey, Mickey Gilley, Vickie Carrico Mickey Newbury, The Sanders Rosey Carter** and the **Headlights** on the label's Airborne roster. For more info, call (615) 242-3157.

Fantasy, Inc. has signed a world wide distribution deal with **Edward** and **Brian Holland** and their HDH and Music Merchant labels. The first single under the new agreement is by **The Boyz From Detroit**, entitled "I've Got Female Trouble," and it's on Music Merchant. In addition to The Boyz (which is a dynamic young trio from the Holland's hometown), the HDH/Music Merchant roster also includes Liquid Heat, the singing/songwriting duo of Linda Holland (Brian's daughter) and Leslie Cole, a sensational vocalist named Cassandra, and Teamwork, a young Northern California group.

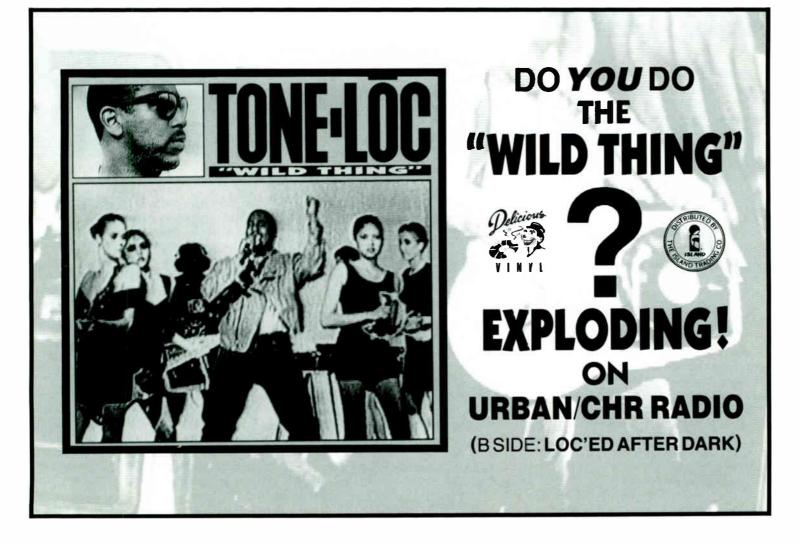
The husband & wife team of **Thomas** & **Taylor** have completed their debut LP, *I Will Be Your Friend*. The record, which was released on the 24 Trak Records label (a company owned by the couple), has received a good response from radio stations throughout the U.S...For more information, call the duo at (718) 767-0349.

Ham-Sem Records is still around and doing well after initially opening in 1981. The first single from the label was on an artist named **Tony Love** and the trak was entitled "We're Doing It Together." The company's president, **Bill Campbell**, says he was inspired to start a record label after listening to a friend of his (who happened to be a member of the group **New Birth**) constantly talk about her own experiences in the music business.

By the way, Ham-Sem was the original company to release the song "Two Of Hearts," by a female singer named Vitu. The song was later recorded by Atlantic recording artist Stacey Q. Campbell's current product includes a compilation LP entitled Rising Stars, and an LP on a male vocalist named Jerry Green whose new LP is entitled Do That To Me Baby! Both LPs have just been released and should be on your desk soon. Tabitha Brown, who has released a single from the Rising Star LP entitled "Are You Serious," was named "best new performer" in Louisville's recent Second Annual Music Awards. For more information on Ham-Sem product, call (213) 627-0557.

Lee Stokes has been signed to Keynote Management Corp. He's a young artist and is a multi-talented vocalist/ songwriter with numerous credits; information on Stokes and others on the Keynote roster can be obtained by calling (213) 276-5581.

Michael "Magic Mike" Hampton has inked a deal with Cheetah Records, a Florida-based label. Product from the label should be on your desk soon.





By Carolyn Plummer Riley

## **MUSICAL CHAIRS**

R

#### Elroy "RC" Smith Exits WILD/ Boston!



Smith

**Elroy "RC" Smith**, after a 7-year stint with WILD/Boston, has resigned as the station's PD. Smith, in a very candid BRE interview, said: "I'm very happy to say that I've chosen to program a brand new station in the marketplace, KMEZ-100.3/ Dallas. It's a 24 hour stereo FM facility that's owned by Summit Broadcasting." Summit is also the owner of WXYV-V103/Baltimore, WVEE-V103/Atlanta and WILD/Boston.

"I'm presently putting together a serious staff of air personalities, news people, and promotions and production directors," said Smith, who added that the station's consultant is **Jerry Clifton**. "We are gearing up for the challenge," he stressed.

"We respect **Mike Spears** and **Jimmy Smith** at KKDA-FM/Dallas, who will be our biggest competitors. They have a fine station, but we're putting together ammunition for a battle in that market."

Smith is expected to take his new position at KMEZ in the next few weeks and the new call letters will debut at that time. At press time, no replacement had been named for him at WILD.

Congratulations, "RC"!

Frenche' Be Returns to Airwaves

A

W



**Frenche' Be** is back on the air at WQIM-95FM/Prattsville, Ala. The veteran broadcaster is responsible for getting the station's Brown Bag Club Membership promotion off the ground. Among other items, members receive fashion-designed napkins that they can use while eating their bag lunches and listening to WQIM's mid-day programming. (Sounds good to me, Frenche'!)

Other station appointments include **Rice Feels** to production director. He will exit his mid-day shift and maintain his 7-12 "Saturday Mix Party."

#### WBLZ/Cincinnati Announces Promotions



Moore

The Dalton Group Inc. and WBLZ-FM have upped **Terry Moore** to the position of operations manager. Moore has been with the station since it went on the air in March '81. Before taking on his new post, Moore had previously been air personality, account executive and continuity/promotions director at WBLZ.

**Tom Owens**, who has been with WBLZ since '81, has been promoted to music director. He's the young man

#### **BLACK RADIO EXCLUSIVE**

responsible for creating the station's, "Hot Power Mixes" and is well-known



Owens

V

as one of the most popular club jocks in Greater Cincinnati.

Angela Burns has accepted the post of business manager at WBLZ. Pre-



Burns

viously, she worked at the station as traffic manager, office manager and bookkeeper. Like Owens, she has been with the station since '81.

Newly appointed to president/general manager is **David P. O'Donnell**. BRE wishes them all luck and continued great ratings in Cincinnati's urban contemporary market!

#### Wonder Appointed Operations Manager

Bobby Wonder is operations manager at WIGO/Atlanta, GA. Other appointments at the station included Joyce Littel, promoted to public service director and office administrator and Dennis Edwards to overnight air personality. The station's GM is Vern Catron.

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#### Wells On Leave From KACE/Los Angeles



Pam Wells, PD and morning air personality at KACE/Los Angeles, is on an official leave of absence from the station. Wells—who recently attended the YBPC conference in Houston—will be gone from her post at KACE for an unspecified length of time, according to a station spokesperson.

In Wells' absence, KACE air personality Steve Woods will serve as acting PD.

#### Cleo Cook Exits KCXL/Kansas City

After a lengthy stint as the PD at KCXL, **Cleo Cook** has decided to depart from the station. **Del Rice**, former PD at KPRS, will act as her replacement at the station. Stay tuned.

## Lu-Don Releases "The Motown Story"

"The Motown Story," which is the brainchild of veteran broadcaster **Don Tracy**'s Lu-Don Enterprises, consists of 20 5-minute vignettes on the stories behind that label's major stars, including Diana Ross & the Supremes, Stevie Wonder, Marvin Gaye and the Jackson 5.

**Sonny Taylor**, PD/WGCI-FM of Chicago, recently aired the series and stated: "It's very professional and of excellent quality. 'The Motown Story' is both informative and entertaining." the program also tested at 19 stations in the U.K. including London's Capitol radio. The results? Nothing but praises and favorable comments from stations and listeners.

For further information, call (818) 894-5693.

#### **Opportunities**

WILD/Boston is seeking urban PD. Must have 4 years on/air production and administrative experience. Send resume, air check and thoughts on programming ASAP!

Kendall Nash, GM WILD Radio 90 Warren Street Roxbury, MA 02119 NO PHONE CALLS PLEASE

#### **Service Requests**

WWPD/Florence, SC needs service from all record companies. ASAP! The station is also requesting promo items from all record companies, in addition to product. Send to:

WWPD Radio American Legion Road Marion, SC 29571 (803) 423-5971



#### WTLC WINNERS!

**Mease Hamm** and her husband **Charles** are shown at Power 105 after winning a trip to Hong Kong with WTLC's **Jay Johnson** to see Arista's **Whitney Houston** in concert there this month. (L-r): Al Hobbs, VP/GM, WTLC; Mease; Jay; Charles.



#### SIR MIX-A-LOT VISITS KATZ/ST. LOUIS

**Sir Mix-A-Lot** of Nastymix Records recently visited KATZ to promote their current single "Posse On Broadway." (L-r): Brian Yendall (MD/KATZ; Maharaji; Gig Master; The Godfather, KATZ; Sir Mix-A-Lot. (Kneeling, L-r): Nasty-Nes, Nastymix Records; Kid Sensation.



November 25, 1988



Robert Lad"Goins 1105 Main Street Madison Heights, VA 24571 804.847.1769

BOBBY BROWN, RONI T T TONE, BABY DOLL RAZE, BREAK 4 LOVE AL B SURE, KILLING ME SOFTLY GEORGE BENSON, TWICE THE LOVE SEIDAH GARRETT, REFUSE TO BE NEW KIDS, YOU GOT IT

WITT

Rich Phillips Frank St. James 210 Pinehurst Ave. P.O. Box 15727 Chattanooga, TN 37415 615-870-3811

BOYS, DIAL MY HEART Z-LOOKE, CAN U READ MY LIPS RENA SCOTT, NO PARKING... ROBERT BROOKINS, WHERE IS THE T T TONE, BABY DOLL RAZE, BREAK 4 LOVE CHAKA KHAN, IT'S MY PARTY CASHFLOW, LOVE EDUCATION JAZY IEFE, BRAND NEW FUNK PATRICIA HODGES, IN YOUR... VANESSA WILLIAMS, DREAMING



Tony Fields Phillip D. March 10213 Linn Station Rd. Louisville, KY 40223 502-425-3444

KIARA, THIS TIME RAZE, BREAK & LOVE JOCEYLN BROWN, R-U-LONELY BOYZ/ DETROIT, I'VE GOT FEMALE DAZZ BAND, OPEN SESAME KID-N-PLAY, GETTING FUNKY M MOORE, LOVE & KISSES SAMANTHA FOX, I WANT TO HAVE G ALBRIGHT, FEELING INSIDE



Ange Canesa P.O. Box 3244 Louisville, KY 40208 502-636-3536

BOBBY BROWN, RONI KIARA, THIS TIME KIARA, THIS TIME T PENDERGRASS, LOVE IS THE AL JARREAU, SO GOOD M MOORE, LOVE & KISSES SADE, TURN ON THE BEAT BOX CA\$HFLOW, LOVE EDUCATION

WMYK

Kevin Brown 168 Business Park Dr. #100 Virginia Beach, VA 23462 804-473-1194

MICHAEL RODGERS, I LIKE IT... JOCELYN BROWN, R-U-LONELY BY ALL MEANS, I'M THE ONE... SADE, TURN MY BACK ON YOU VANESSA WILLIAMS, DREAMING KIARA, THIS TIME T PENDERGRASS, LOVE IS THE STETSASONIC, TALKIN' ALL THAT

WOCO

Scott Jantzen P.O. Box 1850 Ocean City, MD 21842 301-641-0002

SAMANTHA FOX, I WANNA... ROBERT BROOKINS, WHERE IS THE LEVERT, PULL OVER LENNY WILLIAMS, GIVING UP ON KIARA, THIS TIME T PENDERGRASS, LOVE IS THE MICHAEL RODGERS, I LIKE IT.



KATHY MATHIS, GOT TO GET. DENIECE LASALLE, DON'T CRY... GAVIN CHRISTOPHER, LOVE DON'T ULTRA MAGNETIC MC, EASE BACK NEW CHOICE, FUNNY FEELING

WOWI

Ron Adkins Ron Adkins 1010 Park Avenue Norvolk, VA 23504 804-622-4600

LEVERT PLUL OVER

KARYN WHITE, SUPERWOMAN CASHFLOW, LOVE EDUCATION FUNK DELUXE, I SURRENDER JOCELYN BROWN, R-U-LONELY E KING, KISSES DON'T LIE NEW KIDS, RIGHT STUFF IEFRERY OSDORNE, CAN'T GO... INNER CITY, BIG FUN C ALBRICHT, FEELING INSIDE AL JARREAU, SO GOOD BEBE/CECE WINANS, HEAVEN BOBBY BROWN, RONI

November 25, 1988



**BLACK RADIO EXCLUSIVE** 

Melonae McLean P.O. Box 1480 Windsor, CT 06095 203-688-6221

Hector Hannibal David Dickenson P.O. Box 1340 New Haven, CT 06505 203-776-1340

Henry Singleton B.J. Stone 600 N. Union Ave. Hillside, NJ 07205 201-688-5000

LaVerne Blakely 89 LaSalle Av. Buffalo, NY 14214 716-834-1080

Bob Starr Dee Rollins P.O. Box 7539 Atlantic City, NJ 08404 609-345-7134

Mike James 1521 W. Blue Neron Blvd.

Riviera Beach, FL 33404

407-881-9601

Gerald Tookes

P.O. Box 10174 Tallahamee, FL 3

Tallahassee, FL 30302 904-222-1070

SOUTHEAST



Costee McNair P.O. Box 666 Tuskegee, AL 36083 205-727-2100

H HEWETT, FOREVER & EVER BIG DADDY KANE, I'LL TAKE YOU MARVIN SEASE, I BELONG TO YOU JAZZY JEFF, GIRLS AIN'T...



VANESSA WILLIAMS, DREAMING ALEESE SIMMONS, I WANT TO BE CHAKA KHAN, IT'S MY PARTY AL B SURE, KILLING ME SOFTLY JAZZY JEFF, BRAND NEW FUNK SWEET-T, ON THE SMOOTH TIP

WDKT

Ron Hatcher 200 Main St Madison, AL 35758 205-772-0674

SAMANTHA FOX, I WANNA HAVE CHANNEL 2, IN DEBT TO YOU KARYN WHITE, SUPERWOMAN AL B SURE, KILLING ME SOFTLY BOBBY BROWN, RONI SUICK RICK, TEENAGE LOVE SADE, TURN YOUR BACK ON ME GEORGE BENSON, TWICE THE LOVE K-9 POSSE, AIN'T NOTHING TO NEW KIDS, THE RIGHT STUFF GUY, TEDDY'S JAM GUY, TEDDY'S JAM Floyd Blackwell 2515 Abercorn Stree Savannah, GA 31401 912-232-7288



BOYZ/DETROIT. I'VE GOT FEMALE CA\$HFLOW, LOVE EDUCATION BUSY-B, EXPRESS TYRONE DAVIS, FLASHING BACK



Leo lacison WEDR George Jones 1437 N.W. 35th St.Miami, FL 305-633-1487

JOCELYN BROWN, R-U-LONELY ROBERT BROOKINS, WHERE IS THE T T TONE, BABY DOLL T T TONE, BABT DUEL CASHFLOW, LOVE EDUCATION FRANKIE D, LOVE IS THE GAME KIARA, THIS TIME ASWAD, GIVE A LITTLE LOVE

WEKS

Brian Castle Brian Castle Harry Lyles 1447 Preachtree St NE #600 Marietta, GA 30309 404-876-3834

KEITH SWEAT, DON'T STOP... KEITH SWEAT, DON'T STOP... BOBBY BROWN, RONI SADE, TURN MY BACK ON YOU G ALBRIGHT, FEELING INSIDE CHAKA KHAN, IT'S MY PARTY T T TONE, BABY DOLL M MOORE, LOYE & KISSES SYNETHIA, YOU WERE DOING BAD

Dave Donnel Michael Starr 424 16 Street N WENN Birmingham, AL 35203 205-324-3356

AL JARREAU, SO GOOD KIARA, THIS TIME KENNY G, SILHOUETTE BOBBY BROWN, RONI BEBE/CECE WINANS, HEAVEN SAMANTHA FOX, I WANNA HAVE D WILLIAMS, THIS IS AS GOOD AL B SURE, KILLING ME SOFTLY CEOPECE BENCON TWICE THE IC GEORGE BENSON, TWICE THE LOVE

THEUR

Jim Mitchem Rick Lee 2609 Jordan Lane Huntsville, AL 35806 205-837-9388

GUY, TEDDY'S JAM GEORGE BENSON, TWICE THE LOVE SADE, TURN MY BACK ON YOU BOBBY BROWN, RONI AL B SURE, KILLING MY SOFTLY KIARZ, THIS TIME LENNY WILLIAMS, GIVING UP ON KARYN WHITE, SUPERWOMAN NEW EDITION, CAN YOU STAND... GERALD ALSTON, TAKE ME WHERE E KING, KISSES DON'T LIE E KING, KISSES DON'T LIE



C. C. Scott Roderick Williams 800 Gum Mobile, Al. 36603 205-432-8661

EWF, TURN ON THE BEAT BOX KARYN WHITE, SUPERWOMAN KEITH SWEAT, DON'T STOP... 2-LOOKE, CAN U READ MY LIPS KID-N-PLAY, GETTIN' FUNKY BOB BALEY, INNER CITY BLUES ALEESE SIMMONS, I WANT TO BE

## **WIBB** TYRONE DAVIS, FLASHBACK DAZZ BAND, OPEN SESAME BLASTZONE, MARY HAD A LITTLE KENNY G, SILHOUETTE WIGO KENNY G, SILHOUETTE GEORGE BENSON, TWICE THE LOVE AL B SURE, KILLING ME SOFTLY KARYN WHITE, SUPERWOMAN WIQI FROZEN ld

Gary Richardson Dick Lumpkin P.O. Box 11385 Birmingham, AL 35202 205-942-1776

Earl Parnell Earl Parnell 1257 Springhill Ave. Mobil, AL 36604 205-438-4514

Bryan Corbitt P.O. Box 1259 Ozark, AL 36360

205-774-3000

Pete Blalock

West Gate Mall 2525 Pionono Ave

George Cole 5800 N. Military Trail West Palm Beach, FL 33407

Michael Long P.O. Box 604 Prattville, AL 36067 205-365-0393

T. C. Spice 325 John Knox Rd. Tallahassee, FL 32303 904-539-9888

Big George Threatt Sharon 369 2nd St.

Macon, GA 31212 912-742-2505

Darryl Lassite Darryl Lassiter 1526 Howell Mill Rd. Atlanta, GA 30318

404-352-3943

JEFFREY OSBORNE, CAN'T GO... DAVID SANBORN, SO FAR AWAY CHAKA KHAN, IT'S MY PARTY DONNA ALLEN, HEAVEN ON EARTH E KING, KISSES DON'T LIE EWF, TURN ON THE BEAT BOX

WMML

FROZEN

WORI

M JACKSON, SMOOTH CRIMINAL CHAKA KHAN, IT'S MY PARTY BOBBY BROWN, RONI NEW KIDS YOU COT IT LEVERT, PULL OVER

**WPGA** 

Macon, GA 31206 912-781-2101

SADE, TURN MY BACK ON YOU KARYN WHITE, SUPERWOMAN E KING, KISSES DON'T LIE AL JARREAU, SO GOOD

"OK AN STREED

JETS, ANYTIME BOB BAILEY, INNER CITY BLUES LATEST ARRIVAL, WHAT BECOMES MC HAMMER, PUMP IT UP MARGARET RENOLDS, NATURAL... 2 LIVE CREW, DO-WAH-DITTY BOBBY BROWN, RONI

Magic WOLM 95 FM

VANESSA WILLIAMS, DREAMING BOBBY BROWN, RONI NEW EDITION, CAN YOU STAND FOUR TOPS, IF EVER A LOVE Z-LOOKE, CAN U READ MY LIPS CASHFLOW, LOVE EDUCATION KOOL (CANG, STRONG SADE, TURN MY BACK ON YOU LPO BAND, LOVE GOES ROUND SWEET-T, ON A SMOOTH TIP SALT-N-PEPA, CET UP EVERYBODY

El Mongo Jim Murray 3000 34th Street South B-206 5.5. Petersburg, FL 33712 813-864-1515 . FROZEN TSTORM

WSOK

Jay Bryant Eugene Cofield P.O. Box 1288 Savannah, GA 31498 912-232-3322

SPLIT IMAGE, TOSS IT UP SPLIT IMAGE, TOSS IT UP Z-LOOKE, CAN U READ MY LIPS TYBEN PERRY, BUITTERFLIES ROBERT IRVING III, MIDNIGHT DONNA ALLEN, HEAVEN ON EARTH KOOL/GANG, STRONG AL JARREAU, SO GOOD EWF, TURN UP THE BEAT BOX CHANNEL Z, IN DEBT TO YOU T T TONE, BABY DOLL



#### **BLACK RADIO EXCLUSIVE**

KKUA	P.O. Box 530860 Grand Prairie, TX 75053 214-263-9911	vv jiviG	Hattiesburg, MS 39401 601-544-1947
REAL ROXANNE, RE	(PFCT	FROZEN	
BOBBY BROWN, RC CHAKA KHAN, IT'S GEORGIO, I DON'I SADE, TURN MY BA	DNI MY PARTY I WANT ICK ON YOU	WJMI	Paul Todd Philis Eichelberger 1850 Lynch St. Jackson, MS 39203 601-948-1515
KNON BUSY BEE, EXPRESS LEFT/RIGHT SHOE	MC'S, GET	BOBBY BROWN, ROI GUY, TEDDY'S JAM GEORGE BENSON, T ZIGGY MARLEY, TUM CHAKA KHAN, IT'S M PIECES/DREAM, RISI	WICE THE LOVE IBLIN' DOWN IY PARTY
G ALBRIGHT, FEELI SALT-N-PEPA, GET U REAL ROXANNE, RE K-9 POSSE, AIN'T N	UP EVERYBODY SPECT	WKKY	Nikki deMarks P.O. Box 1789 Pascagoula, MS 39567
BEBE/CECÉ WINAN			601-475-4108
KQCF	Sandra Gimene 8906 Wall St. Suite 401 Austin, TX 78754 512-339-6102	ICE-T, I'M YOUR PUS AL JARREAU, SO GO ROB NEVIL, BACK O RAY/GOODMAN/BR LEVERT, PULL OVER	OD N HOLIDAY OWN, WHERE YOU
FROZEN	A D Mariah	KLAS, I DESTROYED GEORGE BENSON, 1	WICE THE LOVE
KQXL	A. B. Welch Chris Clay 7707 Waco Drive Baton Rouge, LA 70806 504-926-1106	AL B SURE, KILLING BOBBY MCFERRIN, ( WILL TO POWER, I L	GOOD LOVIN'
BEBE/CECE WINAN D WILLIAMS, THIS AL JARREAU, SO G	IS AS GOOD	WKXI	Stan Branson 222 Beasley Rd. Jackson, MS 39206 601-957-1300
SALT-N-PEPA, GET ASWAD, FEELINGS	UP EVERYBODY	FROZEN	
7Å3, CÓOLIN' IN C	B. I. Williams	WLTD	Darrell Jones
KROZ	B. J. Williams Vanessa Barrver P.O. Box 4248 Tyler, TX 75712 214-593-1744		Rt. 1, Box 28 E. Lexington, MS 39095
			Cyreio Hughs
SAMANTHA FOX, I JOCELYN BROWN, MICHAEL RODGEI DAZZ BAND, OPEN ICE-T, I'M YOUR PI EWF, TURN ON TH	R-U-LONELY 85, I LIKE IT I SESAME USHER	WORV	Cyreio Hughs 1204 Gravel Line Hattiesburg, MS 39401 601-544-1941
SWEET-T, FROM TH		RENE' MOORE, ALL Z-LOOKE, CAN U RE EWF, TURN ON THE M JACKSON, SMOO VANESSA WILLIAMS BOBBY BROWN, RO	AD MY LIPS BEAT BOX TH CRIMINAL , DREAMING
FROZEN	501-375-1069	WQFX	Al Jenkins P.O. Box 789 Gulfport, MS 39502 601-863-3626
кхој	Melinda Jackson 1623 A East Apach Tulsa, OK 74106 918-428-4451	NO ADDS	Larry Carr
GERALD ALSTON, KIARA, THIS TIME	TAKE ME WHERE	wqic	P.O. Box 5353 Meridian, MS 39302 601-693-4851
	ZZZ 318-463-7277	KIARA, THIS TIME GUY, TEDDY'S JAM Karyn White, Sup T T Tone, Baby Do Bobby Brown, Ro	
GEORGIO, I DON Z-LOOKE, CAN U SHEENA EASTON,	READ MY LIPS	AL B SURE, KILLING	Ron Davis
KYEA		WQIS	P.O. Box 1229 Laurel, MS 39440 601-425-1491
BEBE/CECE WINA GEORGIO, I DON	West Monroe, LA 71294 318-322-1491 NS, HEAVEN	EWF, TURN ON THE JOCELYN BROWN, I ELON, SHOULD HA D WILLIAMS, AS GO JAZZY JEFF, BRAND	R-U-LONELY VE KNOWN DOD AS IT
ROBERT IRVING II MC SHY-D, SHAKE	I, MIDNIGHT		Ken 'Ice Man' James
ISAAC HAYES, LET BOBBY BROWN, R PRINCE, I WISH U ALFONZO JONES, LEVERT, PULL OVE	ONI HEAVEN AINT NO R	WXOK	Matt Morton P.O. Box 6647S Baton Rouge, LA 70896 504-927-7060
JEFFREY OSBORNI ALEESE SIMMONS JOCLEYN BROWN	, I WANT TO	BOBBY BROWN, RC E KING, KISSES DO KARYN WHITE, SUP MICHAEL RODGER	N'T LIE E <b>RWOMAN</b> 5, I LIKE IT
WACR	Stan McIntosh P.O. Box 1078 Columbus, MS 39701 601-328-1050	INNER CITY, BIG FU LEVERT, PULL OVER T T TONE, BABY DO 7A3, COOLIN' IN C VANESSA WILLIAMS JOCELYN BROWN, I	LL ALI 5, DREAMING
KARYN WHITE, SU		D WILLIAMS, IT'S A	S GOOD AS
WALT	Steve Poston Hwy 45 North Meridian, MS 39301 601-693-2661	_w_LD_	Ron Afkins Vick Savage 2906 Tulane New Orleans, LA 7011 504-822-1945
EWF, TURN ON TI JEFFREY OSBORN		JOCELYN BROWN,	
REAL ROXANNE, I ELON, SHOULD F	RESPECT IAVE KNOWN	GERALD ALSTON, T ROBERT BROOKINS	AKE ME WHERE 5, WHERE IS THE
JAZZY JEFF, A BRA KID-N-PLAY, GETT	ND NEW FUNK TING FUNKY	D WILLIAMS, AS GO ALEESE SIMMONS,	I WANT TO
TONY LEE, SURRE Z-LOOKE, CAN U	NDER READ MY LIPS	SHEENA EASTON, L CHANNEL 2, IN DE	

Mike Spears Jimmy Smith

Cedric The

1204 Gravel Line St

WIMG

LA 70119



#### Continued from page 22

## KEDneeda

Kevin Fleming 1100 S. La Brea Los Angeles, CA 90019 213-930-9090

DONNA ALLEN, HEAVEN ON EARTH



Cliff Winston Lon McQ 3847 Crenshaw Blvd. Los Angeles, CA 90008 213-299-5960

NEW KIDS, YOU GOT IT BOBBY BROWN, RONI KIARA, THIS TIME SADE, TURN MY BACK ON YOU E KING, KISSES DON'T LIE KEITH SWEAT, DON'T STOP... SPLIT IMAGE, TOSS IT UP JOCELYN BROWN, R-U-LONELY

Robert L. Scott 2815 2nd Avenue Seattle, WA 98121 206-728-1250

E KING, KISSES DON'T LIE KIARA, THIS TIME GEORGIO, I DON'T WANT TO... ALEESE SIMMONS, I WAN'T TO... T T TONE, BABY DOLL AVERAGE WHITE BAND, SPIRIT OF

**KKFX** 

**KKSS** 

Rill Thomas Bill Thomas Tom Beal 5301 Central N.E., #700 Albuquerque, NM 87108 505-265-1431

Z-LOOKE, CAN U READ MY LIPS ROB NEVILE, BACK ON HOLIDAY SAMANTHA FOX, I WANNA HAVE KIM WILDE, YOU CAME S GARRETT, REFUSE TO BE LOOSE TAYLOR DAYNE, DON'T RUSH ME EWF, TURN ON THE BEAT BOX



Marvin Robinson Donna Master 1730 Amphlett Blvd. #327 San Mateo, CA 94402 415-341-8777

SWEET-T, ON THE SMOOTH TIP MICHAEL RODGERS, I LIKE IT BOYZ/DETROIT, IVE GOT FEMALE NEW CHOICE, FUNNY FEELING S GARRETT, REFUSE TO BE LOOSE Z-LOOKE, CAN U READ MY LIPS FOUR TOPS, IF EVER A LOVE NEW KIDS, YOU GOT IT



Gene Harris L.D. McCollum 4165 Market St. San Diego, CA 92102 619-263-4485

BOBBY BROWN, RONI TODAY, HIM OR ME MICHAEL RODGERS, I LIKE IT... EWF, TURN ON THE BEAT BOX AL B SURE, KILLING ME SOFTLY

**KMYX** 

FOUR TOPS, IF EVER A LOVE E KING, KISSES DON'T LIE LOOSE ENDS, MR. BACHELOR T T TONE, BABY DOLL T T TONE, BABY DOLL BOBBY BROWN, RONI GEORGIO, I DONT WANT TO PAULA ABDUL, STRAIGHT UP AL JAREAU, SO GOOD BOOTSY COLLINS, FIRST ON TO CASHFLOW, LOVE EDUCATION RENE' MOORE, ALL OR NOTHING

**KDIA** 

Jeff Harrison 100 Swan Way Oakland, CA 94621 415-633-2548

Doug Gilmore P.O. Box 1060 Ojai, CA 93023 805-647-1055

KARYN WHITE, SUPERWOMAN KENNY G, SILHOUETTE 5 GARRETT, REFUSE TO BE LOOSE GEORGIO, I DON'T WANT TO... ROBERT BROOKINS, WHERE IS THE



ARTIST, TITLE, LABEL	MA	NE	MS	OV	CAR	MW	SE	WST	TOTAL
BOBBY BROWN, Roni, MCA	4	1	7	1	3	1	12	3	32
KARYN WHITE, Superwoman, WB	4	3	4	6	4	1	8	1	31
EVELYN KING, Kisses Don't, EMI	3	2	3	2	5	2	2	5	24
VANESSA WILLIAMS, Dreaming, Wing/PG	6	2	2	3	5	1	5	0	24
KIARA, This Time, Arista	6	1	3	5	1	0	5	2	23
AL JARREAU, So Good, Reprise/WB	6	2	3	0	3	1	5	1	21
SADE, Turn My Back, Epic	4	3	3	0	4	0	5	1	20
EARTH, WIND & FIRE, Turn On The, Columbia	3	1	3	1	2	1	6	2	19
JOCELYN BROWN, R-U-Lonely, Tri World/Slam	3	2	6	2	1	1	3	1	19
GEORGE BENSON, Twice, WB	3	0	2	1	1	3	7	0	17
LEVERT, Pull Over, Atlantic	3	5	5	0	1	2	1	0	17
Z-LOOKE, Can U Read, Orpheus/EMI	3	1	4	1	1	1	4	2	17
BEBE/CECE WINANS, Heaven, Capitol	1	2	4	4	2	0	3	0	16
DENIECE WILLIAMS, As Good As, Columbia	2	0	5	0	5	1	3	0	16
MELBA MOORE, Love & Kisses, Capitol	2	1	1	2	4	2	3	1	16
ROBERT BROOKINS, Where Is The, WB	3	2	2	2	3	1	2	1	16
TONY!TONI!TONE!, Baby Doll, Wing/PG	4	2	2	0	0	1	3	3	15
ALEESE SIMMONS, I Want, Orpheus/EMI	3	1	2	1	3	1	2	1	14
CHAKA KHAN, It's My Party, Qwest/WB	4	0	3	1	1	1	4	0	14
SAMANTHA FOX, I Wanna, Jive/RCA	3	1	1	2	2	0	4	1	14
AL B. SURE!, Killing Me, Uptown/WB	1	0	2	0	2	0	7	1	13
DONNA ALLEN, Heaven On Earth, Oceana/Atlantic	2	0	0	0	5	2	2	1	12
CA\$HFLOW, Love Education, Atlanta Artists/PG	4	0	1	0	0	0	4	2	11
DAZZ BAND, Open Sesame, RCA	3	1	1	0	2	1	1	2	11
GUY, Teddy's Jam, MCA	0	1	3	1	1	3	2	0	11
MICHAEL RODGERS, I Like It, WTG/EPA	3	0	3	1	1	0	1	2	11
GAVIN CHRISTOPHER, Love Don't, EMI	2	1	0	0	1	4	2	0	10
GEORGIO, / Don't, Motown	0	0	3	2	0	1	1	3	10
KEITH SWEAT, Don't Stop, Vintertainment/Elektra	1	0	0	4	0	2	2	1	10





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**BLACK RADIO EXCLUSIVE** 

By Spider Harrison

## BRENDA HOLLOWAY: The "Every Little Bit Hurts" Lady Is Back



1964: That was the year that the Warren Commission released its report stating that Lee Harvey Oswald was solely responsible for the John F. Kennedy assassination. It was the year that the Omnibus Civil Rights Bill passed banning discrimination in voting, jobs and public accommodations.

It was also the year that the Motown Sound dominated the airwaves, with Brenda Holloway's "Every Little Bit Hurts" emerging as the first hit smash that Motown Records produced in a recording facility outside of Detroit.

Born in Atascadero, CA, Holloway was the child of parents who worked in a wine distillery. "Yes, my parents would actually step on the grapes to make wine. I guess it was a good living in those days, Spider!" she told me in a recent interview. Describing her family background, she added: "My grandfather on my mother's side came from Mexico. He spoke Spanish...and he cursed in Spanish!" (Holloway's grandfather became a minister in his later years.)

When Holloway was still fairly young, her family moved to Los Angeles where she attended Jordan High School, located on 103rd Street in Watts. Inspired by entertainers when she was a youngster, she'd sit in front of the TV and constantly tell her mother: "I'm going to be a star one day." It was a goal that she fulfilled while still in her teens.

In high school, Holloway was part of a singing group that also included Walter and Wallace Scott—who later joined

Brenda Holloway with publicist Walter Peale.

The Whispers. "They were originally from Northern California, but when they moved to L.A., they enrolled at Jordan High. The students would pay us to sing at lunchtime."

In her senior year, she met Berry Gordy through Hal Davis at a convention in Los Angeles. "Berry's sister— Gwen Fuqua—and other Motown personnel were there," she recalled. "Berry said to me, 'Do you want to sing on the Motown label?' And of course, I was thrilled to no end. He mentioned signing a contract, but told me that I wouldn't be able to perform until I had completed high school.

"When he said 'contract,' I wasn't thinking about consulting a lawyer, a doctor...nobody! As long as it was Berry offering it, I said 'sign me up today."" And Berry Gordy did.

At the time of her label signing, Motown was in the midst of opening an office in Hollywood. Later, when she'd enrolled as a student at Compton Junior College, her record "Every Little Bit..." hit the charts. By the time Holloway first heard the single on the radio, it was already a huge hit on the East Coast: "The whole thing happened so fast and it was somewhat frightening," she said.

"I was only 18 years old and all of a sudden I was having to travel all over the country. But I made the adjustment." The other 'adjustment' Holloway had to make was becoming part of the Motown Family. "At the beginning I felt like an outsider," she admitted. "I was living in California and all the other Motown acts were still based in Detroit. The first established Motown artist who moved to the Coast was Stevie Wonder. After that, I wasn't lonely anymore."

The two Motown stars who most amazed the young singer were Wonder and Diana Ross. "They would rehearse over and over—in between shows and on the bus. I'd often wonder if that was their real personality. They *never* stopped rehearsing, they'd just practice on and on. It was unbelievable."

Holloway refers to herself as one of Motown's "created" stars and she mostly "stayed under the wing of Holland-Dozier-Holland, whom I later recorded for on the Invictus label. I wanted to write, but Gordy felt a girl could do nothing but sing," she laughed. Nonetheless, Holloway really shook up the industry when she wrote her big hit, "You Made Me So Very Happy" (which later became an even bigger smash for the group Blood, Sweat & Tears).

"They sold two million copies of the song," she said, referring to the group. "Those royalties are still very good to me! When I first released it on Motown, Berry didn't put it out the way I wanted but Blood, Sweat & Tears took care of that."

The song was inspired by a particularly painful relationship, she intimated. "Barry White was the first person to hear the song and he said, 'Yeah, Brenda, you got a hit,' in his real deep voice."

Holloway noted that she wasn't included in the televised Motown 25 special because when she left, the label she "wasn't very happy. And when I was leaving the company, Suzanne DePasse (largely responsible for the special) was just coming in. Suzanne knew my younger sister, but I never really got to know her that well."

The mother of four daughters—"who all sing very well"—Holloway is currently shopping for a new label deal with the help of her publicist, Walter Peale. "I love what Tina Turner has done," she confessed, "and my goal is to move in the same direction."

"Whatever Happened To?" now available as a 5 min. (cume) or 30 min. syndicated radio program... BARTER. For more information please call (818) 508-9180.

# EGIONAL RETAIL REPOR

The following report reflects the 7" Single Pick and the LP Pick from the retail stores listed from the cut off of reports on Thursdays. Complete information is on file at the offices of Black Radio Exclusive. For more details, please phone (213) 469-7262.

#### CAROLINAS

GREENSBORO RECORD CTR 302 S. Elm St. Greensboro, NC 27401 919-272-6847 Susan Chandler SP: ANITA BAKER, GIVING YOU THE LP: LUTHER VANDROSS, ANY LOVE

HONEST IOHN'S RECORDS 509 King St. Charleston, SC 29403 803-722-9496 **James Peterson** SP: ANITA BAKER, GIVING YOU THE LP: ANITA BAKER, GIVING YOU THE

MUSIC CITY RECORDS 3 West Main Stre Forest City, NC 704-245-1701 James Whitside Rodney Watkins

SP: KARYN WHITE, SUPERWOMAN LP: KARYN WHITE, KARYN WHITE

**SHAZADA RECORDS (1)** 121 E.Trade St. Charlotte, NC 28202 704-332-7077 Jack Gordon Nikki Ravenell SP: MICHAEL JACKSON, SMOOTH CRIMINAL LP: DONNA ALLEN, HEAVEN ON EARTH

**SHAZADA RECORDS (2)** 4500 N.Tryon St. Suite 37 Charlotte, NC 28213 704-596-8445 Tim Taylor SP: EWF, TURN ON THE... LP: KID-N-PLAY, Z HYPE

#### MID-ATLANTIC

**BOSS UGLY BOB'S** 726 E. McLemore Memphis, TN 38106 901-774-6400 Brandon Catron Brandon Catron SP: KEITH SWEAT, DON'T STOP... LP: KID-N-PLAY, 2 HYPE

CHURCHILL'S RECORDS 1800 N.30th St. Richmond, VA 23223 804-649-8437 Yolanda Roberts SP: T. PENDERGRASS, LOVE IS THE... LP: GOODMAN/BROWN, MOOD FOR LOVING

**COLEMAN'S RECORD SHOP** 1481 Florida SL. Memphis, TN 38109 901-774-7799 Crystal Patterson Mark SP: SWEET OBSESSION, GONNA GET OVER LP: SWEET OBSESSION, SWEET OBSESSION

FRANKIE'S GOT IT 317 Grande SL Norvolk, VA 23510 804-625-3470 **Rozetta Burns** SP: KARYN WHITE, SUPERWOMAN LP: RFTW, ROUGH & READY

**PENINSULA ONE STOP** 904 W.Queen St. Hampton, VA 23669 04-723-060 Kenny Turner Kenny Turner SP: RENE' MOORE, ALL OR NOTHING LP: SWEET OBSESSION, SWEET OBSESSION

**POP TUNES** 4622 Faronia St. Memphis, TN 38116 901-346-7172 Michelle Novarese SP: TONY!TONI!TONE!, BABY DOLL LP: ROBERTA FLACK, OASIS

**POPLAR TUNES** 308 Poplar Ave. Memphis, TN 38103

901-525-6348 Jeania Lucchesi SP: CHERYL P. RILEY, THANKS FOR... LP: SALT-N-PEPA, A SALT WITH...

**PUNNIE'S INTL.MUS.CTR** 6262 Sewell's Pt. Rd. Norvolk, VA 23513 804-855-4016 Delores SP: CHERRELLE, EVERYTHING I... LP: CAMEO, MACHISMO

**RECORD THEATRE** 7405 Liberty Rd. Baltimore, MD 21207 301-944-4525 Judy Jentons SP: LEVERT, PULL OVER LP: LEVERT, JUST COOLIN'

SAM K'S RECORDS Washington, DC 20001 202-234-6540 Ella McClinton SP: CHAKA KHAN, IT'S MY PARTY LP: REAL ROXANNE, REAL ROXANNE

SELECT-O-HITS 605 Chelsea Ave. Memphis, TN 38107 901-523-1190 Kathy Gordon SP: ANITA BAKER, GIVING YOU THE LP: LUTHER VANDROSS, ANY LOVE

THE WIZ 10150 Bacon Drive Beltsville, MD 20705 301-595-2400 **Eugene Goodrich** SP: Z-LOOKE, CAN U READ MY... LP: SARA DASH, YOU'RE ALL I...

YOUR RECORD SHOP 509 Old Town Mall Baltimore, MD 21202 301-276-3770

SP: GOODMAN/BROWN, WHERE DID YOU... LP: SARAH DASH, YOU'RE ALL I...

#### MID-SOUTH

**BOWIE'S RECORDS** 8552 Scotland Ave. Baton Rouge, LA 70807 504-775-6786 Kenny Bowie Kenny Bowie SP: LEVERT, PULL OVER LP: DONNA ALLEN, HEAVEN ON EARTH

**BROWN SUGAR** 2334 Louisiana Ave. New Orleans, LA 70115 504-895-8087 Archie Irons SP: BOBBY BROWN, MY PREROGATIVE LP: KEITH SWEAT, MAKE IT LAST...

**CURLY ONE STOP** 3328 S.Oakland Dallas, TX 75215 214-421-9075 heresa Harrison SP: NEW KIDS, DON'T GO GIRL LP: JEFFREY OSBORNE, JEFFREY OSBORNE

FRANKIE'S ONE STOP P.O. Box 1805 Shreveport, LA 71166 318-424-9441 Frankie Spano George SP: CHERRELLE, EVERYTHING I... LP: LUTHER VANDROSS, ANY LOVE

#### **BLACK RADIO EXCLUSIVE**

**RECORD BAR #87** 9223 Cortana Place Spa Baton Rouge, LA 70815 504-923-1923 Colette Nixon SP: TODAY, HIM OR ME LP: ROB BASE, IT TAKES TWO

SAM'S RECORDS 3420 Sunnyvale St. Dallas, TX 75216 214-375-1376 O.C. Magee SP: ROBERTA FLACK, OASIS LP: GREGORY HINES, YOU NEED...

SOUND OUTLET 2166 Pkwy Missouri City, TX 77489 713-499-3484 Linda Walker SP: SHIRLEY MURDOCK, OH WHAT A... LP: SHIRLEY MURDOCK, A WOMAN'S POINT

**SOUNDWAVES** 9150 D South Main Houston, TX 77025 713-660-6181 Patti Antoja Terry Lea SP: CHAKA KHAN, IT'S MY PARTY LP: ANGELA BOFILL, INTUITION

SOUTH TEXAS WHOLESALE 724 Lexington Avenue San Antonio, TX 78212 512-224-0754 Allen Casev SP: SALT-N-PEPA, EVERYBODY GET UP LP: EASY E, EASY DUZ IT

SOUTHWEST DISTRIBUTOR 8570 Katy Fwy, #119 Houston, TX 77024 713-464-6507 Robert Richardson SP: AL JARREAU, SO GOOD LP: COMMODORES, ROCK SOLID

STAN'S RECORDS

7720 Linwood Avenue Shreveport, LA 71106 318-687-3661 Lenny Lewis/Garland SP: CHERYL P. RILEY, THANKS FOR... LP: CHERYL P. RILEY, ME, MYSELF & I

WAREHOUSE 4029 Veterans Blvd Metairie, LA 70002 504-888-6130 Bill Berry SP: ROBERTA FLACK, OASIS LP: CHERYL P. RILEY, ME, MYSELF & I

#### MIDWEST

**BARNEY'S ONE STOP** 3400 W. Ogden Chicago, IL 60623 312-521-6300 Nellis SP: STACY LATTISAW, CALL ME LP: INC THANG BAND, LIFE STYLE OF...

**BOOGIE SHOP** 5607 N. Chicago Ave Chicago, IL 60651 312-379-4509 Mike Iones SP: HOWARD HEWETT, THIS TIME LP: JEMAINE STEWART, SAY IT AGAIN

**JIMMY'S RECORDS** 1613 W.87th St. Chicago, IL 60620 312-239-0328 SP: PRINCE, I WISH U HEAVEN LP: H. HUNTSBERRY, WITH LOVE

### **JJ'S HOUSE OF SOUNDS**

5052 E.38th St. Indianapolis, IN 46218 317-546-0574 J.J. Jenkins SP: KARYN WHITE, WAY YOU LOVE ME LP: LUTHER VANDROSS, ANY LOVE

METRO MUSIC 1525 E.87th St. Chicago, IL 60619 312-978-3388 Gwen Sutton SP: VESTA, SWEET SWEET LOVE **IP: CHERRELLE, AFFAIR** 

**RADIO DOCTORS** 

240 W,Welles St. Milwaukee, WI 53203 414-276-6422 Mark Schneider Cathy Stamm SP: GERALD ALSTON, TAKE ME WHERE LP: CHERYL P. RILEY, ME, MYSELF & I

SOUNDTRACK RECORDS 5252 W. Division Chicago, IL 60651 312-287-4494 Gwen Livsey SP: VESTA, SWEET SWEET LOVE LP: CAMEO, MICHISMO

SPIN IT 312-684-1505 Kevin SP: ROBERT BROOKINS, WHERE IS THE... LP: CHERRELLE, AFFAIR

#### NORTHEAST

A-1 ONE STOP 659 10th Ave. New York, NY 10036 212-246-1234 **Ernie Montgomery** SP: MICHAEL JACKSON, SMOOTH CRIMINAL LP: MICHAEL JACKSON, BAD

**CAMBRIDGE ONE STOP** 40 California Ave Framingham, MA 01701 rramingham, F 617-879-7160 Tracy Walker

SP: ART OF NOICE, KISS LP: SIR MIX-A-LOT, SWASS

COLONY RECORDS 1619 Broadway N.Y., NY 10019 212.265-2050 Kenneth Strong SP: ANITA BAKER, GIVING YOU... LP: LUTHER VANDROSS, ANY LOVE

**DISCOMAT**(1)

716 Lexington Ave. N.Y., NY 10022 212-759-3777 limmy Canobianco SP: TONY!TONI!TONE!, BABY DOLL LP: ROBERTA FLACK, OASIS

**DISCOMAT (2)** 474 7th Ave, N.Y., NY 10018 212-736-1150 Jerry Polito SP: ANGELA BOFILL, I JUST WANNA... LP: ROBERTA FLACK, OASIS

DOWNSTAIRS RECORDS 35 W. 43rd St N.Y., NY 10036 212-354-4684 SP: RENE' MOORE, ALL OR NOTHING LP: THE BOYS, MESSAGE FROM...

EASY ONE STOP

92 Sagamore St. N.Quincy, MA 02171 617-328-7900 Bob Levin SP: JAMES BROWN, TIME TO GET BUSY LP: LUTHER VANDROSS, ANY LOVE

**GOLA ELECTRONICS** 

1106 Market St. Philadelphia, PA 19107 215-568-7387 Darryl Chambers SP: GERALD ALSTON, TAKE ME WHERE LP: CHERRELLE, AFFAIR

HARMONY RECORDS 1625 Union Ct. Rd. Bronx, NY 10462 212-792-4070 Nat Israel SP: MICHAEL JACKSON, SMOOTH CRIMINAL LP: KID-N-PLAY, 2 HYPE

#### HILL COLLECTABLES

323 Main St. Norwalk, CT 06851 203-847-7978 Geo. Hess Geo. Hess SP: SAMANTHA FOX, I WANT TO HAVE LP: CHERRELLE, AFFAIR

**J&M ONE STOP** 9401 Church Av Brooklyn, NY 11212 718-345-1964 Rafael, Store Mgr SP: MIDNIGHT STAR, DON'T ROCK THE LP: LUTHER VANDROSS, ANY LOVE

#### **J&R MUSICWORLD**

23 Park R 23 Park Row N.Y., NY 10038 212-732-8600 D.J. Loberman SP: CHAKA KHAN, IT'S MY PARTY LP: KID-N-PLAY, TO HYPE

KING JAMES RECORDS

662 N.52nd St. Philadelphia, PA 19131 215-477-1631 Giorya Cook Giorya Cook SP: CHAKA KHAN, IT'S MY PARTY LP: LEVERT, JUST COOLIN'

#### PAUL'S RECORD HUT 507 Main St. New Rochelle, NY 10801 914-636 0477 Paula Bazilla

SP: DENIECE WILLIAMS, I CANT' WAIT LP: KIARA, TO CHANGE AND/OR

**S&J ONE STOP** 933 Morris Park Ave. Bronx, NY 10462 212-792-6031 Richie Figueroa Ron Labus SP: DIANA ROSS, IF WE HOLD ON.. LP: CHANNEL 2, SLAMIN AT...

#### **SKIPPY WHITE'S** 555 Mass Ave Cambridge, MA 02139 617-491-3345 **Skippy White** SP: DESIREE COLEMAN, ROMANCE LP: DORIAN HAREWOOD, SHOW ME

STEDFORD'S 417 E. Ohio Street Pittsburgh, PA 15212 412-321-8333 Larry Jones Darryl Bearse

SP: GARY SHIDER, BEAUTIFUL LP: CHERRELLE, AFFAIRS STRAWBERRY'S

526 Commonwealth Av Boston, MA 02215 617-262-4610 Tom Lawton SP: NEW EDITION, IF IT ISN'T LOVE LP: ANITA BAKER, GIVING YOU THE

**VOGEL'S RECORD CENTER** 125 Broad Street Elizabeth, NJ 07201 201-354-4818 Sam Vogel SP: LEVERT, PULL OVER LP: DELLS, SECOND TIME

November 25, 1988



(L-r): Bill Sharp, PD KMJJ/Shreveport, LA, Salt; Lenny Lewis, owner, Stan's Record Shop; Pepa; ar d Susan Lewis Garriga.



Salt-N-Pepa sign autographs at Lenny Lewis' Stan's Record Shop in Shreveport, LA



WEBB'S DEPT STORE 2152 Ridge Avenue Philadelphia, PA 19121 215-765-9187 Bruce Webb SP: REAL ROXANNE, RESPECT LP: HARD AS HELL, HARD AS HELL

#### **BLACK RADIO EXCLUSIVE**

WIZ RECORDS

SP: BOBBY BROWN, MY PREROGATIVE LP: CHERYL P. RILEY, ME, MYSELF & I

2969 3rd Ave. Bronx, NY 10455 212-585-4800

**Leslie Records** 

#### **OHIO VALLEY**

ABBEY ROAD 408 N. Summit St. Toledo, OH 43604 419-255-0960 Fred Shaheen SP: MICHAEL JACKSON, SMOOTH CRIMINAL LP: LEVERT, JUST COOLIN'

ANGOTT ONE STOP

2616 Puritan Ave. Detroit, MI 48238 313-341-7053 Mark Pique SP: ANGELA BOFILL, I JUST WANNA... LP: NAJEE, DAY BY DAY

**B&D RECORD SHOP** 2236 Ger 2236 Germantown S Dayton, OH 45408 513-268-3961 John Vinzent SP: TROOP, MY HEART LP: CHERRELLE, AFFAIR

**CLEVELAND ONE STOP** 

3622 Prospect Ave. Cleveland, OH 44115 216-881-4393 Chuck Young SP: LEVERT, PULL OVER LP: EASY E, EASY DUZ IT

DAMON'S 20124 Plymouth R Detroit, MI 48228 313-838-3500 Damon Parkman SP: T. PENDERGRASS, LOVE IS THE... LP: ROBERTA FLACK, OASIS

**DETROIT AUDIO SYSTEMS** 13110 W.McNichol Detroit, MI 48235 313-862-8227 Andrea Richardson SP: CHAKA KHAN, IT'S MY PARTY LP: ANGELA BOFILL, INTUITION

**FILMORE RECORDS** 4061 Lee Road Cleveland, OH 44128 216-751-0600 Beverty Taylor SP: GOODMAN/BROWN, WHERE DID YOU... LP: CHERRELLE, AFFAIRS

#### **RECORD DEN**

511 Prospect Ave. Cleveland, OH 44115 216-621-8099 Kodei Randy Meggitt SP: TONY!TON!!TONE!, BABY DOLL LP: EASY E, EASY DUZ IT

**SHANTINIQUE** 

8620 Harper St. Detroit, MI 48213 313-923-3030 Josephine Beal SP: TONY!TONI!TONE!, BABY DOLL LP: SWEET-TEE, IT'S TEE TIME

#### SOUTHEAST

AFRICAN HEAD SHOP 3060 Gaston Ave. Montgomery, AL 36105 205-262-6280 Pal Manning/Peanut SP: SWEET OBSESSION, GONNA GET ONE LP: ANITA BAKER, GIVING YOU THE

**DOLPHIN MUSIC DIST.** 5214 N. Pearl St. Jacksonville, FL 32208 904-354-7200 Michael Cohen SP: LEVERT, PULL OVER LP: BEAT MASTER, U BE U I BE ME

HARRISON SMITH REC. 2472 M.L.K. Dr. Atlanta, GA 30311 404-696-9947 G.G. Cury SP: CHERRELLE, EVERYTHING I... LP: ANITA BAKER, GIVING YOU...

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## CHRISTMAS PROGRAMMING AT URBAN RADIO

Ν

by Billy Paul

#### **Recording School Choirs**

Radio stations over the years have always presented some special type of programming at Christmas such as a syndicated program, a station-produced program, or just playing Christmas music within the format. All of these are great, but Christmas is a very personal, community-oriented time of year. And what better way to observe the holidays than by recording and playing on the air your local school choirs? (I didn't mean for this to sound like a commercial...)

Here's another incentive. If your demographics are in the 12 to 24 range, you will be putting your listeners on the air. If your demos are in the 25-plus range, you're putting the kids of your listeners on the air.

When the actual recording begins, call the local TV stations and tell them what you are doing. You know how TV people love a human interest story at Christmas time, and there's nothing like getting your call letters mentioned on the tube.

At the end of the recording session, you can have a best choir contest and give prizes to the winning school. Have them perform at a local shopping center or at some event (which translates into more TV coverage).

Having done this promotion three times with an Adult Contemporary station in San Diego, I can say with some authority that it turns people on to your station, and creates lots of good Christmas vibes for your staff

#### The Equipment

Н

In that this is a technical column, I guess we should get to the nuts-andbolts of recording the choirs and getting the songs to the air. The actual recording is not as hard or expensive as it sounds.

The first consideration is the tape machine. I used a Revox B-77 because it's a little more portable than some of the other 15 inch per-second machines. I do not recommend using cassette recorders because you need a good dynamic range to effectively record a choir. A professional DAT recorder can be used—or even a hi-fi. (I'm serious!) If you do not have the equipment, it can be rented locally.

Next, we need microphones. I recommend the Crown PZM mics for the job and the Crown plastic wedge mount is the best. The PZM mics will be placed on the floor about 8 feet away from the choir, and 12 to 15 feet apart-depending on the size of the choir. Initially, have the choir sing their loudest number in order to set your levels, but be prepared to ride gain during the session. Some adjustment of the physical location may be necessary, but even under the worst conditions acoustically the PZM performs beautifully. If you watch your levels, it's like taking a picture with an automatic camera.

PZM's are great, but they are expensive and the job can be done just as effectively with conventional microphones. They should be placed on boom-stands about 8 feet away from the choir, 15 feet apart, and about 8 feet off the floor. If the choir is on stairstep risers, the mics should be the height of the middle row. All of the other recording procedures are the same as with the D7NA'c

#### **Field Recording**

The actual recording can be done by one person. The recording accessories can be carried in one case and the recorder in another. One of those collapsible hand trucks comes in real handy for getting the equipment around. Give yourself a good half hour to set up the equipment and let the choir sing their whole program; sometimes they will want to do another take on one of their songs.

The recording schedule can be set up by the community affairs department. I found that the best system is to record two choirs a day, preferably during practice sessions. You will be surprised as to how the schools cooperate with this project. Case in point: we had one choir write a song for the station that was actually so good that we got requests for it.

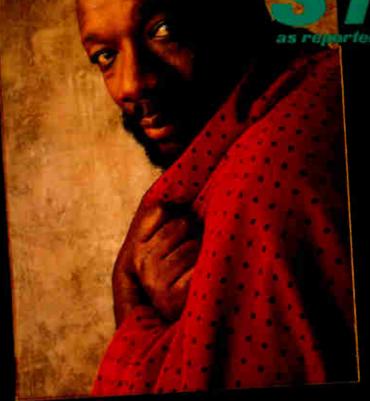
#### Getting the Tapes to the Airwaves

When the tapes get to the station, the program and/or music director reviews the tapes and selects the best song from each school. The songs are carted and put into rotation with the station's other Christmas music. Of course, the better choirs will get a hotter rotation. Airplay can be increased as Christmas day gets closer, but be careful not to burn them out.

The cost for the project runs about \$1200, less if you have your own equipment. But what an investment: frankly speaking, it gives you \$10,000 worth of promotion and holiday goodwill in the community!

26	BLACK RA	DIO EXCLUSIVE	November 25, 1988
SP: SHEENA EASTON, LOVER IN ME LP: CHERRELLE, AFFAIR	SP: LUTHER VANDROSS, ANY LOVE LP: LUTHER VANDROSS, ANY LOVE	SP: ANITA BAKER, GIVING YOU THE LP: ANITA BAKER, GIVING YOU THE	SP: CHERRELLE, EVERYTHING I LP: EASY-E, EASY DUZ IT
PLATTER SHACK 3605 W.Cohumbia St. Orlando, FL 32805 407-422-1797 Della Wiggins	STEVEN'S MUSIC 5304 34th Street Tampa, FL 33610 813-231-0971 Inez Stevens	FORTUNE RECORDS 240 N.Market SL Inglewood, CA 90307 213-674-0232 Mr. Fortune Royce	WHEREHOUSE 19701 Hamilton Avenue Torrance, CA 90502 213-538-2314 Violet Brown
SP: PRINCE, I WISH U HEAVEN LP: CHERRELLE, AFFAIR	SP: HOWARD HEWETT, SLEEPLESS LP: HOWARD HEWETT, WITH LOVE	SP: CHERRELLE, EVERYTHING I LP: LEVERT, JUST COOLIN'	SP: CHERRELLE, EVERYTHING I LP: Roberta Flack, Oasis
PEACHES 1500 Sunvise Blvd. Ft.Lauderdake, Ft. 3304 305-763-1845 Mark Martin Mark Martin	SOUTHERN MUSIC 30 s. Orange Avenue Orlando, FL 32001 407-422-4671 Steve Flesher Diana Has List	CIRCLES 800 North Central Phoenix, AZ 85004 602-254-4765 Tom Anderson	TOWER RECORDS 3601 Sports Arena Bivd. San Diego, CA 92114 619-224-3333 Chris Gary
LP: ANITA BAKER, GIVING YOU	SP: FROZEN,	SP: PRINCE, I WISH U HEAVEN LP: CHERRELLE, AFFAIR WEST	LP: SURFACE, 2ND WAVE
MUSIC CENTER ONE STOP 1314 1st Ave.N. Birmingham, AL 35203 205-251-8252 Jim Logar SP: CHERRELLE, EVERYTHING I	PYRAMID RECORDS (2) 826 Broad St. Augusta, CA 30906 404-724-1508 William Becton William Becton	THIRD WORLD 486 Decatur Street East Point, CA 30312 404-688-0105 Robin Stimson Robin Stimson	MALT SHOP 7401 E.Colfax Denver, CO 80220 303-320-0273 Keith SP: ANGELA BOFILL, I JUST WANNA
REGIONAL RETA	AL REPORT Continued from	page 25	
mas vides for your stall.	PZIMIS.		

#### as reported by BRE Sanatal Correspondent David Nathan



#### ISAAC HAYES: THE ORIGINAL RAPPER

ith partner David Porter, Isaac Hayes wrote soul classics like "Soul Man" and "When Something's Wrong With My Baby" in the early '60s and he emerged as a major musical force in the '70s via such masterpieces as

always tried to cover all three

Hot Buttered Soul and Shaft. With his latest Columbia LP, Love Attack, Isaac continues the tradition.

## •Old and new audiences

"Side two of my LP is geared more toward my older audiences. I always get a lot of requests to do "I Stand Accused" (originally on the 1970 LP, The Movement) again, so I did it a little different twist to it this time. The first side is geared more toward new audiences-the track, 'Let Me Be Your Everything' is a mixture of song and rap. And I did Love Won't Let Me Wait' although I didn't know Luther was doing it, tooand that has a 'rap' on it entitled "Foreplay Rap." But then, I've been 'rapping' since the Hot Butterea Soul LP!"

#### •His last LP

"My first Columbia LP, U-Turn, was more or less a statement—'Ike's back and ready to do business'—like a re-entry. I was particularly pleased at the response to 'Ike's Rap/Hey Girl' because that was a message song discouraging drug use and I got to speak at colleges and prisons to students and inmates about fulfilling their potential without drugs."

#### •Writing classics

"I guess a lot of people don't know that I wrote those Stax songs. I don't go around bragging about it. When we wrote tunes like 'You Don't Know Like I Know' and 'Soul Man,' David (Porter) and I didn't think that 20 years later, those songs would be revived. I've considered doing an LP, recording some of those songs from the '60s myself."

#### AL JARREAU: NOT JUST A JAZZ SINGER

espite becoming a majo<sup>-</sup> presence on the music scene over the past 13 years, Al Jarreau says that he's only "just beginning to be heard as an R&B singer." His strong new Warner Bros. LP, Hearts Horizon, with the kick-off single "So Good," includes work with producer George Duke and a collaboration with Bobby McFerrin that reveals a new side of Al's talent.

#### •Radio's perception

"Because I got claimed by the 'jazzers' early on, I think pop and r&b radio in the States have always perceived me as a jazz singer and that's made it hard for them to hear me doing anythirg else. The truth is, I love to do pop and r&b as well as jazz. I've areas—jazz, pop and r&b: I think the new LP offers a little more consistency in each area." • Working with George Duke

"George and I go back to 1965. I had moved to San Francisco from Milwaukee and I was out of graduate school, so I did what I had been doing all my life: working days and singing nights. One Sunday afternoon, I went to the Half Note club and George was there with a trio and I sat in. The owners liked me and for the next years, three-and-a-half George and I played at that club. Who'd have known that one day, we'd be work-ing together like this? "



#### Changing musical times

"I'm tickled to death when I see records by artists like Bobby (McFerrin) and Anita (Baker) doing so wel. They do the kind of music that I love and care about and I'm thrilled for this industry that radio has opened its arms and realizes that the public wants to hear all kinds of music—it doesn't have to be just hardcore metal or rap."

November 25, 1988

**BLACK RADIO EXCLUSIVE** 



## BEVERLY PAIGE HER CAREER IS 'NON-STOP'

get excited when I can envision where I see an artist going, when I can check where they see themselves going and we can accomplish something meaningful," says Beverly Paige, whose work as a Director of Publicity at PolyGram Records has contributed to the company's emergence in recent years as a major force in black music.

"I get very intense in working on a project and I really go after it. But I've learned that being in publicity isn't just about dealing with the artists: you're responsible for having knowledge of what publications and journalists need and what they're trying to sell to their readers."

An extensive career in publicity has clearly given the New York native a great perspective in the area: "I started out as a publicity assistant to Irene Gandy in the Special Markets Division at CBS Records in 1975," Beverly recalls. "Irene really was the first person to inspire me in this business. She was always 'on,' a real hard worker and she'd always tell me: 'you're only as good as what you can do—don't hype artists or records because then your credibility suffers.' That's stood me in good stead through the years."

Beverly continued her work at CBS, even after the Special Markets Division was dismantled. "During that initial period, I worked with all the Philly acts, including Harold Melvin, The O'Jays, Billy Paul and Dee Dee Sharp Gamble. Then, we had Marlena Shaw, The Manhattans, Cheryl Lynn, The Isleys and EW&F—it was a big roster. After less than a year, when the division was broken up, I became a Publicity Manager for Columbia."

In 1983, she joined The Howard Bloom Organization as an account executive, working with Luther Vandross, The Deele at the very outset of their career, Morris Day and Vanity 6 but an opportunity to be tour publicist for The Jacksons' "Victory" tour was one she couldn't pass up. "I was out on the road for almost a year, mostly Thursdays through Sundays. I'd come home to re-pack and that was about it!"

A couple of years later, Beverly formed her own company, Paige One: "I didn't want to be out on the road like that again, even though I loved working with The Jacksons. It was hard to top that tour so I felt it was time to create my own situation." With "supportive people like Charles Huggins at Hush Productions and, of course, Melba (Moore)-who became one of my clients—I was able to get going. I worked with Freddie Jackson when his first LP and his smash 'Rock Me Tonight' came out and with The United Nations on a special project. Having my own business meant I always had to be on top of everything: you have to get other people working with you who have the same work rhythm and that can be tough. Aside from all the publicity work, there's generating new business, billing, a lot of factors. But I was lucky—I had acts that worked a hard as I did."

**BLACK RADIO EXCLUSIVE** 

When she received an offer from PolyGram in 1986, Beverly said she felt "it might be fun to go back to a record company again" and began working with executives like Harry Anger, Wayman Jones and Leroy Little. "I was dealing with a cross-section of artists from the beginning: Everyone from Kurtis Blow to Level 42 and Swing Out Sister. My first objective was gaining the respect and confidence of the artists. I wanted to let them know that my philosophy included having a wellrounded approach to press, going beyond the music press and looking at how we could accomplish long-term goals."

by David Nathan

Beverly cites specific campaigns on Cameo and Kurtis Blow as examples: "I had Kurtis doing public service annoucements for the Ad Council with the anti-drug theme 'Say No And Say Yes To Your Life.' Kids relate and listen to rappers, so we can really make an impact with someone like Kurtis. With Cameo's *Word Up* LP, we had a great record but I wanted to make sure people knew that Larry Blackmon was a super talented producer, working with people like Miles Davis."

Other recent projects for Beverly have included campaigns with Angela Winbush ("an exciting female star who's breaking new ground as a producer"), Kool & The Gang ("who are back emphasizing the group concept—and still have some funk in their bones!") and Gerry Woo "who's really someone to watch out for."

With a steady stream of product to work with, Beverly utilizes the assistance of Brenda Edwards, noting "we grew up together and Brenda really knows my work rhythm. In the three months since she's been here, she's really helped put everything in order." Beverly credits executives Ron Ellison, Wayman Jones and Maurice Watkins as providing "a very supportive environment—we really do have great and talented communications and promotion staff."

Beverly says she's gratified to see the new spirit of cooperation between publicists: "It's no longer that attitude of 'my contacts are my contacts'—those days are over. It's more like, 'if you need anything, let me know.""

To balance out a very busy schedule, Beverly says she devotes quality time for her 12-year old daughter, Desiree Spirit. "She went out on The Jacksons' tour with me so she's pretty unaffacted by the business. I'm very lucky to have such a supportive family. They understand that I have the kind of career that's truly non-stop!"





N

Foster & McElroy

Although LA & Babyface are among the hottest record producers around this year, the competition is getting tougher every day. Two super-talented young men, former Club Nouveau members Thomas McElroy & Denzil Foster, are definitely on their way with an impressive "trak" record! Their credits include five hits off the Club Nouveau Life Love and Pain LP...and they have gone on to produce RCA recording artist Theresa, Wing/PolyGram's Tony, Toni, Tone! and Channel 2, as well as Epic's Kathy Mathis.

Since their departure from Club Nouveau, the two have relocated their 2 Tuff-E-Nuff production company offices. The new address is 7700 Edgewater Dr., Ste. 540, Oakland, CA 94621. They can be contacted by calling 415/635-7496.

The end of the year is fast approaching and most of our '89 product is in production. Currently at the Bayside Sound Studios in the Big Apple is Herby (Luv Bug) Azor who is working on new traks for Dana Dane's upcoming LP. Dane is best known for setting the Hip Hop world on fire with his "Cinderfella Dana Dane." Also, Select Records recording group Kid & Play recorded their new single "Gittin Funky" at Bayside with Luv Bug. Meanwhile, newly signed Motown recording artist La La is still writing hits for just about everybody. She's currently in the studio with PolyGram's Carl Anderson, producing two traks for his upcoming LP, An Act Of Love. The tunes are entitled "I'm Gonna Get Your Love," & "Falling All Over Again."

Nee on Epic/CBS. Keith Cohen also just finished mixing the System's new LP. Live It Up, and the Giant Steps trak "Another Lover," which Gardner Cole produced and co-wrote.

M

Oliver Leiber wrote a number of songs which Keith mixed on Paula Abdul's current **By Elaine Stepter** 

Git You Sucka" features the song "You're So Cute," which was mixed here also. And Charlie and Ronnie Wilson of The Gap Band have been in working on tunes for their own project (with John Hegedes engineering). Finally, the new



LP. Derek Bramble produced the English vocalist Jaki Graham for EMI with Keith doing the mixing. (I hear it's pretty amazing to catch these guys all at one time in the same place!) Also at Larrabee Sound: The

LP for Epic's The Jacksons is being mixed at L.S.S. by Jeff Lorenzen and Keith Cohen.

**Ready or Not Productions** (212/642-8007) is on a roll once again with a new hip hopper on the scene: Lori Lori. The talented young lady is not just a rapper, she's also a musician. Now in the studio working on a project, Lori Lori is being produced by R.O.N. & Sweets (better known as the "Jam & Lewis" of NY). The trak "Take Me On" is the title cut from the LP and is directed at another female rapper, Roxanne Shante. She speaks out on issues such as air play, bands, clothes & style-and she supplements her own style by sampling Patti Labelle, Jam & Lewis, Madonna and a lot more.

In Hollywood at Elumba **Recording Studios, Mike Car**penter and Zamora from the group Z-Looke recently completed their debut LP, for the Orpheus/EMI label. Now they are back doing a dance remix on a tune called "Cash Money" for Sweet Obsession.

All you "Mix" readers, stay tuned. Next week I'll be telling you about a super hot project happening at the Sound Suite Studio in Detroit that involves one of the industry's hottest producers and a newly signed Geffen Records artist.



Dana Dane November 25, 1988



Pictured in the Larrabee Sound Studio A is standing L-R Jeff Lorber, Oliver Leiber, Paul Gray, Derek Bramble, Gardner Cole, Mike Murphy (control) Stories Polition & Keith Colera (Dhoto hu Ora) Murphy, (seated) Steve Beltran, & Keith Cohen. (Photo by Orna).

In Los Angeles at the Larrabee Sound Studios. producer/ engineer Keith Cohen and Steve Beltran are working together again with Jeff Lorber doing overdubs for the 12-inch of "Can't Control Myself." This trak is written by Paul Gray of the Australian group Wa Wa

theme song for the movie "Twins" (including the 7" & 12" versions) were mixed by engineer Keith Cohen, with producer Rhett Lawrence. The song is a Philip Bailey/Little **Richard** composition, and the film stars Danny DeVito and Arnold Schwarzenegger (as the "look-alike" siblings!). Another new comedy movie "I'm Gonna

## INTRODUCING ported by BRE Special Correspondent David Nathan



## TYKA NELSON:

#### FORGING HER OWN IDENTITY

ith her debut Chrysalis album, Royal Blue (which

features production by David Z. Preston Glass and Larry Graham), singersongwiter Tyka Nelson has begun to carve out a musical niche for herself. As she points out, "I've always been Prince's sister, but I've always had my own identity." As the single, "L.O.V.E." sparks a strong response at black radio, Tyka reinforces that pcint...

**Getting started** "I always wanted to make records and actually getting a record deal was extremely easy-compared with some of the other things I've had to do ir life! When the Chrysalis people heard my demo, they didn't know that I was Prince's sister. They

listened to it, liked what they heard and that was the basis on which they signed me."

•The LP's theme "I wanted to do an LP about something that was positive-and love, whether lost or found, ended up as the theme. Of the songs, 'My Friend' is close to who I am, and so is 'Mark Anthony's Tune' and 'Paris.' I'd say that the LP is a different type of music: it's gentle. I wanted this LP to be the kind you could play while you're doing the dishes!"

#### ince's in

"Prince didn't have any input into my LP. He's always told me 'anything you need from me, let me know,' but I'm hard-headed—I think it's the best way to learn and maybe it's more satisfying making it on your own."

#### **CHANNEL 2:** A NEW OROUP WORTH WATCHING!

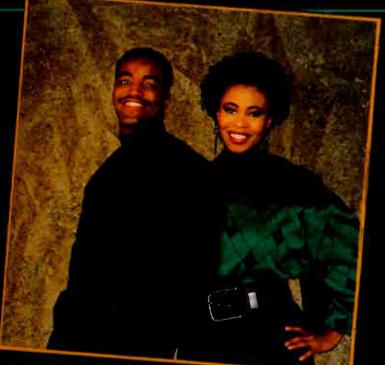
he Wing/PolyGram LP is entitled *Slam*min' At Eleven and includes sizzling versions of Sly Stone's "If You Want Me To Stay" and Sam Cooke's "You Send Me," alongside strong original cuts like the hot first single, "In Debt To You." With the production team of Denzil Foster and Thomas McElroy at the helm, California-based brother and sister Carl and Trish Nickolas—Channel 2-are about to strike lucky...

## Hooking up with the

Trish: "I was doing some demos at the studio of Felton Pilate (of ConFunkShun) a few years back and that's where I met Denzil and

Thomas—originally we were going to do a solo project on me, but there were so many female singers out here that we decided to go a different route? That's when I called my brother Carl and we started Channel 2."

Carl: "When Denzil and Thomas were taking Trish's tapes to different companies, they suggested doing a remake since the guys had done so well with Club Nouveau and 'Lean On Me.' That's how come we did the Sly Stene track. The a cappella version of 'You Send Me' was on a tape that Trish presented to the producers when they wanted to hear me sing. They loved it so much that we re-cut it for the LP."



## •A brother & sister

Trish: "It's a definite advantage because we're really close: we're not just family, we're good friends."

Carl: "She's great to work with and since we've been singing forever in church, we know each other's voices real well."

## C O N C E R T R E V I E W

ETTA JAMES at The Roxy, Los Angeles

By David Nathan

There are artists who simply survive in this business and make a good living, have occasional record releases and live their lives in the shadow of their former glory. Then, there are those like Etta James who are the super-survivors. Through tough times, they emerge triumphant, a small breed of men and women who continue to contribute their musical talent and just seem to get better with time. Etta James demonstrated, at a special showcase put together by her new label affiliation Island Records, that she is indeed a classic entertainer. Etta's down-on-the-ground patter, highly humorous signifyin' and occasional hipshakin' gyrations, combined with a powerhouse voice that would make many of today's new female singers want to pack it up ensure that an evening with Ms. James is a pure delight!

Reaching back to her mid-'60s hit, "Tell Mama," and her emotion-filled bluesy classic, "I'd Rather Go Blind," Etta kicked off the night in fine style. A medley of early James hits from her days with Chess Records satisfied those of us who are familiar with tunes like "At Last," "Trust In Me" and "Sunday Kind of Love," songs that helped establish Etta in the forefront of r&b vocalists in the early '60s. Switching to selections from her new LP ("I know the Island Records people are wondering 'when you gonna do the new record?" Etta cracked), the lady used her gutsy vocal approach to give new meaning to Ann Peebles' "Breaking Up Somebody's Home" and The Temptations' "Shakey Ground."

The soulful "Damn Your Eyes" provided one of the evening's emotional highpoints as did a song Etta performed by special request, "Sugar On The Floor."

Etta ended the evening with a rousing "Something's Got A Hold On Me" (another James classic from the '60s) and an Otis Redding composition, "I Got The Will." She provided, as she always does, a show that is thoroughly entertaining and emotionally gratifying.

NEW RECORD RELEASES	Ν	Е	W	R	Е	С	0	R	D	R	Е	L	ш	А	S	Е	S
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	FOR THE WEEK OF	NOVEMB	ER 8	ł			
Label	Artist, Title	12	45	LP	CD	Tempo	Description
MAJORS:							
ATLANTIC	MERRIWETHER, Graceful Luv		•			M	Pop/Urban/R&B
	THE BEAT CLUB, Security	•				M/F	Pure Dance/Urban
RUTHLESS/ATCO	FAD, Is It Love	•	•			M/S	Rap Ballad
SOLAR/CAPITOL	THE WHISPERS, Happy Holidays			•		M	Holiday Collection
COLUMBIA	EARTH, WIND & FIRE, The Best Of Vol III			•		A	Compilation LP
	KIRK WHALUM, Through The Fire	•				M	R&B/Jazz
TABU/EPA	ALEXANDER O'NEAL, My Gift To You			•		M	Jimmy Jam/T. Lewis Proc
MCA	SHEENA EASTON, The Lover In Me			•	-	A	Brand New LP
	BOBBY BROWN, Roni	•	•			M	L.A. & Babyface Prod.
	THE JETS, Anytime	•	٠		+	M	Holmes/Powell Prod.
TAJ/MOTOWN/MCA				•	+	A	Solo Debut LP
MOTOWN/MCA	GEORGIO, Georgio			•		A	2nd LP
	TODAY, Today			•	-	A	New R&B Vocal Quarter
	DESIREE COLEMAN, Desiree			•		A	Debut Solo Release
POLYGRAM	ROBERT IRVING III, Midnight Dream			•		A	New Solo LP
POLYDOR/PG	COMMODORES, Rock Solid			•		A	New LP
WING/PG	CHANNEL 2, Slammin' At Eleven			•	+	A	Debut LP British R&B Group
RCA	IMAGINATION, Hold Me In Your	•	-	+		M M/F	Hip Hop Soul
JIVE/RCA	THE WEE PAPA GIRL, Heat It Up	•	•	-		M/F M/F	New Single
WARNER BROTHERS		•	•	+		+ +	Duke/Graydon Prod.
REPRISE/WB	AL JARREAU, Hearts Horizon			•		A	Duke/Graydon Prod.
INDIES:							All Blues LP
BLUE ROCK	SAM FRAZIER JR., Sam Plays The Blues			•		<b>A</b>	All Blues LF
(213) 530-9261			<u> </u>	+		A	Hurby Luv Bug Prod.
SELECT	KID 'N PLAY, 2 Hype			•	+	A	Debut LP
(212) 751-9852	THE REAL ROXANNE, The Real Roxanne	•	•	-	+	M	Pure Funk
PLAZA/SUTRA	FUNK DELUX, I Surrender		-		+		Futerunk
(212) 779-1844		•		+	+	M/F	Dance/Clubs
KMA	KOPPER, He Sweeps Me			-		JVI/F	Dancercitios
(818) 701-0375		•	+		+	M/F	Dance/Clubs/Urban
MJP	FROSTBITE ENT, I'm Gonna Show You		+		+	10071	Dance/ Cruos/ Orban
(213) 529-2600		•			+	M/F	Female Rap
PROFILE	SWEET TEE, As The Beat Goes	•			+-	M/F	
(213) 529-2600	ONLY IN THE DARK, Make Noise			•		A	Rap Compilation
	VARIOUS ARTISTS, Hard As Hell Vol. II					+ - +	Kap Compilation
(212) 529-2600	AN IT ON INTER ON A MARKE IN DOCTOR	•	+	-	-	M/F	Jay Ellis Prod.
NEXT PLATEAU	ANTOINETTE, Baby Make It Boom		+				juy chis rice.
(212) 541-7640	LOUND DOLLAR AND TO CONVEN	•	+			M	R&B/lazz
OPTIMISM	JOHN BOLIVAR, Just To See You			+-			((d)) juizz
(818) 346-6286		•	+	+		M/F	Salsa!!!
POSSE	ISIS, Salsa With Me		-	+			Julguin
212-581-5398	PATRICIA HODOLES In View Lifetime		•	+	_	M/S	Inspirational Ballad
CORNER STONE	PATRICIA HODGES, In Your Lifetime		-			1411.3	maprices for burned
818-366-3700	THE TODO TERRY AND MANY DATE		•	-	+	M/F	Upbeat Electronic R&B
FRESH	THE TODD TERRY, Just Wanna Dance		-	+		1401	opocar creek onte that
212-724-1440			•			M	Classic Remake
AIRBORNE	BOB BAILEY, Inner City Blues			+		7/1	Glassic Remare
615-242-3157			+	-		M/F	Dance/Rap
DELICIOUS VINYL	TON LOC, Wild Thing	•		•		M	R&B/Urban
ICHIBAN	SLAVE, 88					M	Noto Oroan
404-926-3377							

E: Cassette format TEMPO: F-Fast, M-Medium, S-Slow, A-All

#### **BLACK RADIO EXCLUSIVE**













#### ALBUMS

GEORGIO—GEORGIO—MOTOWN—Georgio treads somewhere between Michael Jackson and Prince with a highly polished sound that should yield a few gems for both radio and Club play. Coming out swinging with the punchy funker "I Want 2 Dance," and featuring several killer upbeat cuts it may produce more winners than his highly successful debut. Check out "Car Freak" or the ballad "Sweeter Than Candy." Demos: Young Adults, Teens, Dancers.

TODAY—TODAY—MOTOWN—Teddy Riley and Gene Griffin produce much of this album's material, including the current chart-breaking single "Him Or Me." The New Jersey-based vocal quartet offer a broad spectrum of R&B styles. "Take Your Time" flaunts the group's harmonies in a ballad setting, while "Take It Off" makes an offer that the dancers can't refuse. Demos: Young Adults.

DESIREE COLEMAN—DESIREE—MOTOWN—Desiree is a promising new talent with a five-octave vocal range, which she puts to use on the strongly commercial cuts "Not That Kind Of Girl" and "You Wouldn't Hurt Me (Would You)." Ollie Brown and Howie Rice are two contributing producers. Demos: Young Adults.

CHANNEL 2—SLAMMIN' AT ELEVEN—WING/POLYGRAM—Denzil Foster and Thomas McElroy write and produce this release for vocal duo Trisha and Carl Nickolas. Funky keyboard and drum programming back dance-oriented cuts like the Club Nouveau-influenced "In Debt To You." More up-tempo and perhaps radio ready is "Keep It Simple." Demos: Young Adults.

SAM FRAZIER, JR.—SAM PLAYS THE BLUES—BLUE ROCK—Frazier doesn't beat around the bush with this collection of musical soul-food. Going for a straight-ahead Blues sound that relies on a heavy back beat and some wailing harp solos, he covers classics and rocks out with some nice original material, Sam's got the Blues covered! Demos: Blues fans.

KID 'N PLAY-2 HYPE-SELECT—Hurby Luv Bug produces the Hip Hop duo on this LP, busting out such cool bites as seventies soul group Ripple's riff on the funky "Rollin' With Kid 'N Play." Gittin' Funky" is another pick, as is "Soul Man" which owes a little to the original. Demos: Teens.

THE REAL ROXANNE—THE REAL ROXANNE—SELECT (212) 751-9852—Cute looking rhymer Roxanne is produced by several teams on her first LP. "Roxanne's On A Roll" gets studio guidance from Jam Master Jay and the L.A. Posse as they utilize a bit of Lyn Collin's early work in the mix, and Howie Tee produces the urban-jungle sounds of "Look But Don't Touch." "Respect" was also produced by Howie Tee. Demos: Teens.

EARTH, WIND & FIRE—THE BEST OF...VOLUME 2—COLUMBIA—Here are some of the best cuts from the later album releases of this classic crew. "Fantasy" from the *All 'N All* album and "Boogie Wonderland" from "I Am" are two highlights. Also on the bill is the smoking cut "Serpentine Fire," and the current single "Turn On (The Beat Box)." Demos: All.

#### SINGLES

J.J. FAD—IS IT LOVE—RUTHLESS/ATCO—So far no one has been able to duplicate the success of L.L. Cool J's "I Need Love," but supersonic female rap trio J.J. Fad are taking a good shot at it with this Rap ballad. It has enough of a beat to dance to and a sound that goes straight for the teen demos. Demos: Teens.

THE BEAT CLUB—SECURITY—ATLANTIC—This one is pure Dance music, as electronic rhythms and minor key-synth riffs back the robot-like female vocals. Demos: Teens, Dancers

KIRK WHALUM—THROUGH THE FIRE—COLUMBIA—Whalum has established himself at the forefront of a crop of talented new horn players on the scene, working with some of R&B's best talent. This solo offering is garnered from the *And You Know That!* album. Getting warm and intimate, Kirk lays down a sensual down-tempo groove. Demos: Adults.

FUNK DELUX—I SURRENDER—PLAZA/SUTRA—This hot new single has a seriously soulful sound that harkens back to the glory days of Funk. Lead female vocals have a kind of Aretha-esque quality and the groove is solidly in the pocket without relying on help from the computer. Picking up adds at a rapid pace, it's an Indie winner. Demos: Young Adult.

KOPPER—HE SWEEPS ME—KMA—Kopper is back with more no-nonsense Dance music. Cute female vocals lead the way while hard hand claps and funky synth bass back the up-beat track. Demos: Dancers.

**FROSTBITE ENTERPRISES FEATURING TERRENCE ROBI**—I'M GONNA SHOW YOU—MJP (213) **779-3941**—Frostbite goes for a cold-blooded Dance sound on this mid-tempo debut single. Demos: Young Adults.

SWEET TEE —AS THE BEAT GOES ON – PROFILE 529-2600 — This beat by Hurby Luv Bug sounds like James Brown played backwards, which is an interesting enough proposition in itself to warrant attention. Sweet Tee is a female rapper with a deep bag of rhyming tricks. Demos: Teens, Dancers.

ANTOINETTE—BABY MAKE IT BOOM—NEXT PLATEAU—This girl rapper has a sound that's somewhat akin to J.J. Fad and Salt 'N Pepa. Jay Ellis produces the groove, a unique sounding electro-rhythm that breaks out of the typical Hip Hop style. Demos: Teens.

## **BLACK RADIO EXCLUSIVE**

## **Top 40 Jazz Albums**

TW LW

- 1 Bird SOUNDTRACK Columbia
  - 2 2 Talkin' About You **DIANNE SCHUUR** GRP
  - 3 Live at the Blue Note DAVE VALENTIN GRP
- Silhouette 8 **KENNY G** Arista
- Q Festival LEE RITENOUR GRP
- 4 Neon Nights 6 **JIM HORN** WR
- 7 6 Second Wave THE WAVE Atlantic
- 5 Cruisin' The Bird 8 BOBBY HUTCHERSON Landmark
- 9 11 Loves In Flight MARLENA SHAW Polydor/PG
- 10 16 Forbidden Colors TANIA MARIA Blue Note
- 17 Best Hits **BILLY COBHAM** GRP
- 12 18 Blue Skies **CASSANDRA WILSON JMT/PG**
- 20 Flying Home STANLEY JORDAN EMI
- 14 10 Paradiso **SKYWALK** Zebra/MCA
- 15 7 Ivory Coast BOB JAMES WB
- 16 22 Flashpoint том' SCOTT GRP
- 30 Angel Street TONY WILLIAMS Blue Note
- 18 14 Ernie Watts Quartet **ERNIE WATTS** IVC
- 19 12 Plays Steely Dan HOOPS McCANN MCA
- 20 15 The Real Me PATTI AUSTIN Owest/WB

- TW LW
- 21 21 Midnight Dream ROBERT IRVING Verve/Forecast 22 23 Twice the Love
  - GEORGE BENSON WB
- 23 35 Oop-Pop-A-Da MOE KOFFMAN Soundwings
- 24 38 Slalom **JANE IRA BLOOM** Columbia
- 25 36 Bermuda Nights GERALD ALBRIGHT Atlantic
- 26 31 Diamond Inside of You **RODNEY FRANKLIN** Novus/RCA
- Coast to Coast 27 29 **CORNELL DUPREE** Columbia
- 28 19 A New Beginning JOHN BLAKE Grammavision
- 29 32 Nancy Now NANCY WILSON Columbia
- 30 24 Born 2 B Blue **STEVE MILLER** Capitol
- 31 13 Random Abstract **BRANFORD MARSALIS** Columbia
- 32 26 Then And Now **GROVER WASHINGTON, JR.** Columbia
- 33 25 Fiafiago S. SMITH/VITAL INFO. Columbia
- 34 27 It's About Time H. SWARTZ/URBAN EARTH Gaia
- 35 28 Live At Blues Alley WYNTON MARSALIS Columbia
  - \*\* More Than Friends **JONATHAN BUTLER** live/RCA
- 37 Michel Camilo MICHEL CAMILO Portrait
- 38 The Eternal Triangle F. HUBBARD/W. SHAW **Blue Note**
- 39 34 Hiding In Myself KENNY RANKIN Cypress/A&M
- 40 33 The Shouting Stage JOAN ARMATRADING A&M



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## FROM JAZZ ... TO RAP?

Warner Bros.' George Benson (r) visited the mostly rap-formatted KDAY/Los Angeles to promote his new LP, Twice the Love, and its title track single. With the acclaimed jazz-pop artist is KDAY air personality J.J. Johnson (I).



## ALL'S RIGHT WITH ALBRIGHT

Atlantic's Gerald Albright made a promo appearance at the Jazz Times Convention in L.A. in support of his Bermuda Nights LP. (L-r): Paul Cooper, sr vp West Coast gm; Albright; Ornetta Barber, WEA vp, black music marketing; Joe Grant, nat'l jazz promo mgr; Ray Shields, Albright's mgr



PATTI'S PRETTY HOT AT WGCI/CHICAGO Warner Bros.' Patti Austin (r) visited radio station WGCI/Chicago in support of her current LP, The Real Me, which has been traveling nicely up the charts since its release. With her are Barbara Prieto (I), asst. PD and Kirkland Burke (c), WB rep.



"The Four Seasons" and sampled choir segments. Demos: Teens.



VARIOUS ARTISTS—CHRISTMAS—SPARROW (818) 709-6900—This is Christmas like you've' never heard it as some hot talent present renditions of Christmas classics. "O Come, O Come

two standouts.

Emmanuuel" by Geoff Moore and "What Child Is This" by Margret Becker are two interesting selections. Also check out Deniece Williams' version of "Do You Hear What I Hear." Be Be and Ce Ce Winan contribute with "Silent Night, Holy Night." E.T.A.—YULETIME JAZZ—OPTIMISM—Here's some very mellow New Age renditions of the holiday

ALEXANDER O'NEAL—MY GIFT TO YOU—TABU/EPA—Just say "yo" when you hear this extra funky Jimmy Jam and Terry Lewis production. O'Neal gets down to a wicked beat on the heavily danceable' version of "Little Drummer Boy" and on the album's title cut "My Gift To You." "Our First Christmas"

SOCIETY THREAT—IT'S CHRISTMAS YES IT IS—AIRBORNE (615) 242-3157—Society Threat defies the implications of their name and offers a pleasing Christmas Rap that uses parts of Vivaldi's

THE CHRISTMAS COLLECTION—NARADA (414) 272-6700—This New Age music label presents a sampler of its acts for the Holiday season. The ethereal compositions will provide the right

ambiance for Christmas. Cellist David Darling and New Electronic Music artist Peter Buffett are

is a Christmas carol and love song wrapped into one smooth package. Demos: All.

standards, complete with harp and flute-backing and string arrangements. "Silent Night" and "God Rest Ye Merry Gentlemen" are included.

VARIOUS ARTISTS—A GRP CHRISTMAS—GRP (212) 245-7033—Perhaps the hottest label in Jazz cuts loose its finest talent on this superb Christmas collection. "White Christmas" gets a sensitive treatment on acoustic guitar from Lee Ritenour. "Carol Of Bells" by pianist David Benoit is simply devastating along with Chick Corea's "God Rest Ye Merry Gentlemen." Eddie Daniels takes up the clarinet for "Sleigh Ride" and Pat Metheny bassist Mark Egan offers "What Child Is This."

THE WHISPERS—HAPPY HOLIDAYS TO YOU—SOLAR/CAPITOL—Veteran vocal group The Whispers guide you through a musical collection of the most loved and cherished Christmas songs and some original cuts of their own. Check out Nicholas Caldwell's "Funky Christmas," and their beautiful rendition of Irving Berlin's classic "White Christmas."

Heart of the Industry\_

'odd one out' in this group of mostly rock and pop singers," she comments. From there, Dionne performed at the famous "Live Aid" concerts, going on to record "That's What Friends Are For" in 1985.

Spurred on by the response to "Friends," Dionne says she discovered, primarily through conversations with longtime friend and active community leader The Reverend Carl Bean, that much of the money raised for AMFAR was not reaching minorities suffering with AIDS. "That was the turning point for me in creating The Warwick Foundation," Dionne says, recalling that she brought together a host of top black community leaders and health professionals for a meeting in Las Vegas last October. "I wanted to alert them to what was happening in our community—that the problem of AIDS was not being focused upon with minorities."

Named as the first ever Ambassador of Health in September, 1987 by U.S. Assistant Secretary of Health Dr. Robert Windom, Dionne says that other entertainers quickly rallied to her call for action in the AIDS fight. This past June, The Warwick Foundation was responsible for three days of events focusing on the problem, including a gala reception at which every world nation was represented, a golf and tennis tournament to raise funds and finally a star-studded show which was taped as a Showtime special, featuring artists such as Lena Horne, Leslie Uggams, Luther Vandross, Nancy Wilson, Stevie Wonder, Elton John, Gladys Knight, Burt Bacharach, Barry Manilow, Howard Hewett and Mary Wilson. The Special aired in October nationwide and a further documentary, "Dionne and Friends" is scheduled for November airing on Showtime. In addition, Dionne hosted an emotionally-riveting benefit at Los Angeles' Shrine Auditorium under the banner "Coming Home For Friends," specifically aimed at raising funds for The Minority AIDS Project. Artists such as Natalie Cole, Patti LaBelle and Cissy Houston, along with gospel greats The Reverend James Cleveland and Tramaine Hawkins, performed to a standing-room-only crowd during a truly once-in-a-lifetime evening.

"Sometimes we lose sight of our own humanity. Entertainers can be put into such a shell, but if our stature as public figures can inspire others to react positively, then why not be involved? I don't think about how my work on AIDS might affect my image as an entertainer: just as a human being."

The Warwick Foundation has a

BLACK RADIO EXCLUSIVE

Continued from page 14

number of advisory councils set up to support different aspects of its work. "Although AIDS is the primary issue we're focused on, we're not overlooking any health issue: cancer, heart disease, kidney disease. We'll go wherever we're needed and of course, we're open to whatever financial contributions people in this industry want to make."

Still maintaining her busy schedule as a performer, a recording artist (Dionne will have a "Greatest Hits" package with four new cuts released in January and is currently finishing an album of Cole Porter songs), a businesswoman (she's a partner with Gladys Knight in a production company that is looking at various movie projects) and the mother of two young adults, this remarkable woman still makes time for her active work with The Warwick Foundation and other charitable causes.

As Thanksgiving is upon us, let's pay tribute, lend support and be thankful for Dionne Warwick, a black woman whose humanitarian contributions are a testament to her courage, sensitivity and ability to express love.

For further information on The Warwick Foundation and how you can contribute, call: 1-800-243-7226 or 1-202-638-2747.



MID-ATLANTIC



**MIKE ARCHIE** WHUR/Washington, DC

**ZIGGY MARLEY** "TUMBLIN' DOWN" This single is reminiscent of the Tom Tom Club. Doing great in the northeast region.

#### GERALD ALSTON 'TAKE ME WHERE YOU WANT TO"

One of those songs that will grab adult demographics. Good solo debut for ex-Manhattans member Gerald Alston.

**STETSASONIC** "TALKIN' ALL THAT JAZZ" We used this single as a transitional song. Around here we call it the adult rap single.

#### VANESSA WILLIAMS "DREAMING"

Quiet Storm tested and we give it a stamp of approval.

#### KIARA

"THIS TIME" Played as an LP cut before it was a released single. Future looks really bright for Kiara.

#### NORTHEAST

#### **MELONAE MCLEAN** WKND-AM/Windsor, CT

THE DELLS "I THOUGHT ABOUT YOU JUST A LITTLE TOO MUCH" A great come-back effort from the Dells. We hope black radio will support this song. It's kickin'.

> TYKA NELSON "L.O.V.E."

Good telephone response for "L.O.V.E." by newcomer Tyka Nelson.

#### **RENE MOORE**

"ALL OR NOTHING AT ALL" When we played this one, the phones lit up. Rene Moore, formerly with Rene & Angela, has a solid hit and a good solo career ahead. All demographics.

#### NAJEE "SO HARD TO LET GO"

Good Quiet Storm song from Najee. Heavy telephones.

#### OHIO VALLEY



**RICK STEVENS** WCKX/Columbus, OH GERALD ALSTON

'TAKE ME WHERE YOU WANT TO"

A fine ballad with that Manhattans style. Gerald Alston turns out to be quite a solo artist with his first release from the upcoming LP. Out-of-the-box phones.

#### CHAKA KHAN "IT'S MY PARTY"

Khan is back with a supersounding song. Uptempo smash with instant phones from our listeners. Can't wait to hear the LP.

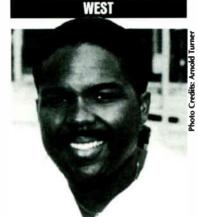
#### EARTH, WIND & FIRE "TURN ON THE BEAT BOX"

Now this is really EW&F at their best. This legendary group continues with super-sound music in the '80s. This, their latest single, has all of the ingredients needed to shoot to the number one spot on the charts.

#### SHEENA EASTON "THE LOVER IN ME"

This LA Reid & Babytaceproduced single has h-i-t written all over it. In fact, I be-

lieve Sheena has a number one single with Urban stations. Pop formats should jump it as well. The lyrics are hot and so is the beat. Good club song. Teens, voung adult demos.



**GREG MACK KDAY/Los Angeles, CA** MC HAMMER "PUMP IT UP" Great follow-up to "Let's Get Started."

TONE-LOC "WILD THING" I've heard some of his LP cuts. Guaranteed to be a platinum LP.

ROB BASE & E.Z. ROCK "GET ON THE DANCE FLOOR" This LP cut should be the next single release because it's hot!

NWA

"OUIET ON THE SET" Compton continues to pump out the hits.



FRANK P. BARROW KRIZ/Seattle, WA **BOBBY BROWN** "RONI"

Bobby B. does it again with hit number three. Lots of calls for "Roni." Teen demographics.

#### GERALD ALSTON 'TAKE ME WHERE YOU WANT TO"

We know that Gerald wants to go straight to the top with this one. Super solo debut.

#### ALEXANDER O'NEAL "MY GIFT TO YOU"

T-H-E Christmas present that Black Radio has needed for a long time.

#### KIARA

"THIS TIME"

These dudes have teamed up with my favorite sweetheart, Shanice Wilson, to produce another hot single.

#### SOUTHEAST

#### **GEORGE COLE** WPOM/West Palm Beach, FL

FOUR TOPS f/Aretha Franklin "IF EVER A LOVE THERE WAS" Truly two well-polished acts that have endured the test of time. Beautiful ballad. The Four Tops and Aretha Franklin have proven they are "Indestructible."

#### EARTH, WIND & FIRE "TURN UP THE BEAT BOX" The elements are turning on the

masses with this one. Good, fresh sounds.

#### CHAKA KHAN "IT'S MY PARTY"

It's the return of bubble gum appeal. Real happy-go-lucky melody and a mood changer. Heavy phones for all demographics.

#### TAJA SEVILLE "POPULAR"

Serious groove that's creating heavy phones and popular with teens and young adults.

Attention PDs! Share your picks of the hottest new product with the industry by participating in BRE's "Programmer's Poll." Call Carolyn Riley at 213/469-7262 by 12 noon (PST) each Tuesday or FAX your poll by calling 213/ 469-4121.

## BRE ALBUMS CHART

#### NOVEMBER 25, 1988

TW	LW	WO		TW	LW	WOC	
0	2	5	LUTHER VANDROSS, Any Love, Epic	26	21	23	SADE, Stronger Than Pride, Epic
2	6	3	ANITA BAKER, Giving You The Best That I Got, Elektra	27	22	26	D.J. JAZZY JEFF, He's The DJ, Jive/RCA
3	1	19	BOBBY BROWN, Don't Be Cruel, MCA	28	31	6	JONATHAN BUTLER, More Than Friends, Jive/RCA
4	3	16	FREDDIE JACKSON, Don't Let Love Slip Away, Capitol	29	24	6	DENIECE WILLIAMS, As Good As It Gets, Columbia
5	4	19	NEW EDITION, Heart Break, MCA	30	32	5	SWEET OBSESSION, Sweet Obsession, Epic
6	9	7	KARYN WHITE, Karyn White, WB	31	27	7	KIARA, To Change And/Or Make A Difference, Arista
7	5	25	AL B. SURE!, In Effect Mode, Warner Bros.	32	28	18	TROOP, Troop, Atlantic
8	7	19	BIG DADDY KANE, Long Live The King, Cold Chillin'/WB	33	39	4	SURFACE, 2nd Wave, Columbia
9	8	18	PUBLIC ENEMY, It Takes A Nation, Def Jam/Columbia	34	33	17	J.J. FAD, Supersonic—The Album, Ruthless/Atlantic
10	10	42	KEITH SWEAT, Make It Last Forever, Vintertainment/Elek.	35	34	26	TONY!TONI!TONE!, Who, Wing/PolyGram
0	17	6	CHERYL 'PEPSII' RILEY, Me, Myself & I, Columbia	36	38	4	JOHNNY TAYLOR, In Control, Malaco
12	13	14	SALT-N-PEPA, A Salt With A Deadly Pepa, Next Plateau	37	35	9	PAULA ABDUL, Forever Your Girl, Virgin
13	12	21	GUY, Guy, Uptown/MCA	38	47	2	MARLEY MARL, In Control, Vol. I, Cold Chillin'/WB
14	16	6	READY FOR THE WORLD, Ruff 'N' Ready, MCA	39	40	6	HOWARD HUNTSBERRY, With Love, MCA
15	11	23	E.P.M.D., Strictly Business, Fresh/Sleeping Bag	40	37	12	ERIC B & RAKIM, Follow The Leader, Uni/MCA
16	15	13	JEFFREY OSBORNE, One Love—One Dream, A&M	41	45	9	2 LIVE CREW, Move Somethin', Luke Skyywalker
17	14	8	GEORGE BENSON, Twice The Love, WB	42	**		ROB BASE & D.J. E-Z ROCK, It Takes Two, Profile
18	2 <b>6</b>	3	CAMEO, Machismo, Atlanta Artists/PG	43	**		CHERRELLE, Affair, Tabu/EPA
19	29	4	MIDNIGHT STAR, Midnight Star, Solar/Capitol	44	49	2	ZIGGY MARLEY/MELODY MAKERS, Conscious Party, Virgin
20	18	25	TEDDY PENDERGRASS, Joy, Elektra/Asylum	45	36	4	PATTI AUSTIN, The Real Me, Qwest/WB
21	20	10	BOBBY MCFERRIN, Simple Pleasures, EMI	46	41	23	DOUG E. FRESH, The World's Greatest, Danya/Reality
22	25	9	SIR MIX-A-LOT, Swass, Nasty Mix	47	43	20	THE MAC BAND f/The McCampbell Bros., MCA
23	19	43	TERENCE TRENT D'ARBY, Introducing the, Columbia	48	50	19	SHIRLEY MURDOCK, A Woman's Point of View, Elektra
24	23	19	LOOSE ENDS, The Real Chuckeeboo, Virgin/MCA	49	**		M.C. HAMMER, Let's Get It Started, Capitol
25	30	21	VANESSA WILLIAMS, The Right Stuff, Wing/PolyGram	50	48	10	TAYLOR DAYNE, Tell It To My Heart, Arista
				1	1		



## "Killing Me Soft

GETREADY F

FROM AL B. SUREA AND MORRIS DAY.

Morris Day \* Are You Ready

MORRIS

Another smooth single from the hottest new single on the scene!

PRODUCED BY KYLE WEST CO-PRODUCED BY AL B SURE! FROM THE ALBUM IN EFFECT MODE

The latest single from the master of style.

PRODUCED BY MORRIS DA OR CONCENTRIX PRO

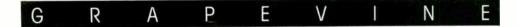
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Pattie Brooks

Most people know that if you throw an "oldies but goldies" party and nobody gets up and throws down to **SHORTY LONG**'s "Function At the Junction," you've got a true dud of a group on your hands. Get a new group of friends!

Well, **PATTIE BROOKS**, internationally known for her '70s 'disco diva' status, has done an '80s reworking of "Function..." that is prime party material and it's included on her forthcoming *Optical Illusion* LP. Call St. Patrick's Day Prods. at 213-969-1677 for more info.

Ex-LABELLE member SARAH DASH performed on KEITH RICHARDS' current Talk Is Cheap LP, and he returned the favor by dueting with her on "Make No Mistake," a track on her You're All I Need LP (EMI Records).

**ANITA BAKER's** *Giving You the Best That I Got* is "the best selling LP in Los Angeles," according to a Tower Records sales rep.

Meanwhile, **IKE TURNER** was supposed to begin his "comeback tour" in Milwaukee on Nov. 7th at the Odd Rock Cafe. According to promoter **JACK KOSHICK**, Turner never showed up for the gig and the rest of the tour has been cancelled.

HARRY BELAFONTE is a member of the Marian Anderson Celebration Committee, which was designed to raise \$500,000 for a fund to finance annual awards to budding opera singers.

**BILL COSBY** and his wife **CAMILLE** have donated \$20 million to Spelman College. It is the largest single contribution ever made to a black college, and it's one of the largest donations made in recent years to any school.

**REV. AL GREEN** married an Mobile, Ala. couple, **JILL LEWIS**, 20, and **JAMES TOMBSTONE**, 19, on a billboard 50 feet in the air. Green even threw in a rendition of "Let's Stay Together" for the lucky twosome who won the wedding in a contest sponsored by local radio and TV stations.

CHERRELLE, the subject of a recent BRE cover story, has admitted that she is grateful to **ROBERT PALMER** for covering her black radio hit "LDidn't Mean to Turn You On" and bringing it to a broader audience. "But I like *my* version better," she says. (That's tellin' em, girlfriend!)

In December **THE WATERS** will fly to Japan to do a three-city promotional tour with **HITOMI TOHYAMA**, a Nippon Columbia recording artist who is shaping up as one of Japan's hot, new stars.

**FREDDIE JACKSON**, whose international tour began this summer, has circled most of the globe by now. They loved him in London, they couldn't get enough of him in Tokyo and Osaka. He even sold out three nights at Tropworld in Atlantic City. Well, the folks in his old neighborhood—Harlem—will get their chance to dig the "Silk Man" when he closes his tour by playing a the Apolllo Theatre, Dec. 29th-Jan. 1st.



Lavine Hudson

LAVINE HUDSON will get the chance to meet her childhood idol ARETHA FRANKLIN when she stops by REV. CECIL FRANKLIN's church in Detroit this November to sing in the congregation. British-born Hudson, who will be appearing at the 10th Annual Gospel Academy Awards (scheduled to take place at the Garden of Prayer Cathedral in the Bronx), is also the daughter of a minister.

And whereas Aretha is commonly referred to as the "Queen of Soul," Hudson also regards her as the "Queen of Gospel."

#### **BLACK RADIO EXCLUSIVE**

# PROPHET

#### ARIES (March 20-April 19)

Insights will be easy to come by and coincidences abound. Money matters are highlighted. Leo involved.

#### TAURUS (April 20-May 20)

Spotlight on creativity and variety. Your attractiveness rises. Expect important invitation.

#### **GEMINI (May 21-June 20)**

Speculation pays off bigtime this week. Stress a fresh start. What you believed to be gone or finished isn't.

#### CANCER (June 21-July 22)

Emphasis on creativity, sensuality, sex appeal. You are knocking on the door of something important. Don't give up.

#### LEO (July 23-Aug. 22)

This week highlights authority, responsibility, deadlines. Put emphasis on achievement and prestige.

#### VIRGO (Aug. 23-Sept. 22)

Get commitments in writing when money is involved. Be clear about parameters of task ahead.

#### LIBRA (Sept. 23-Oct. 22)

Stay away from financial dispute. Be diplomatic. An association from the past can be renewed this week.

#### SCORPIO (Oct. 23-Nov. 21)

Establish a dialogue with co-worker. Your morale gets a boost. Branch out into new areas.

#### SAGITTARIUS (Nov. 22-Dec. 21)

A surprise assignment comes your way. Be ready for quick changes in your work arena. Scorpio figures prominently.

#### CAPRICORN (Dec. 22-Jan. 20)

You will be reminded of commitments made a long time ago. Do some hard thinking about the future. Accept social invitation.

#### AQUARIUS (Jan. 21-Feb. 18)

Check out a business deal that comes to your attention. Delegate some responsibility. Leo figures prominently.

#### PISCES (Feb. 19-March 19)

Facts don't always do what you want them to. Research is key. Charisma is high this week. Share yourself with an Aires.

#### **BIRTHDAYS**

Fred Moore, WDIA	11/19
Susan Willis, BRE	11/19
Camille, WYLD	11/20
Kaye Barnes, WBAD	11/21
Butch Winston, WIGO	11/21
Debra Carbin, KROZ	11/22
Theresa Alston, WRSV	11/23
Tom Joyner, KKDA/WGCI	11/23
Al Brown, WTUG	11/24
Keylo Cervonte	11/25
Stacy Lattisaw	11/25
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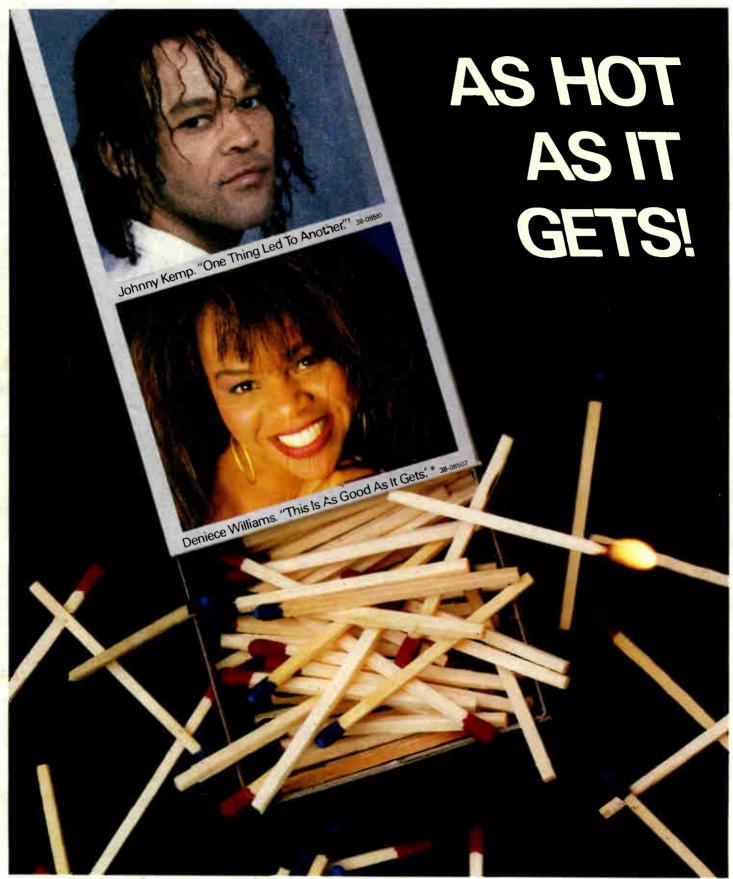
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"I Want To Be Your Lover"

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Two New Chartburners. On Columbia Cassette Singles and 7" Singles. Columbia Records–Radio's Best Friend!

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