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Wfic hosts INDIANA BLACK EXPO





MAKE THE FUNKIEST CHOICE POSSIBLE. "BEAT WISE." 38-07987 THE NEW SINGLE FROM HERBIE HANCOCK. FEATURING SUGAR OF THE OHIO PLAYERS.* FROM HERBIE HANCOCKS' ELECTRIFYING NEW ALBUM, "PERFECT MACHINE."

ON COLUMBIA CASSETTES, COMPACT DISCS AND RECORDS. COLUMBIA RECORDS—RADIO'S BEST FRIEND!

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PUBLISHER'S PAGE REACH OUT FOR THE CHILDREN, JESSE

he theme of this year's Indiana Black Expo, Celebration '88, is "Reach Out for the Children." It is more than *apropos*, it is on time!

And I can personally bear witness that the event itself was a tremendous success! All previous Expo attendance records were broken, it was lengthened by another day, more exhibitors participated, corporate sponsorship was increased and, it seems, more people went away with a postive feeling about the proceedings than ever before.

As a display of Black talent, an example of Black cooperative spirit, a forum for the discussion of Black hopes, fears, problems and solutions, a showcase for Black athletic prowess and an all-around arena for the presentation of positive Black images, IBE is without peer in this nation.

Nurtured by the tender loving care of the good folks at WTLC-FM, as well as hundreds of other responsible citizens in and around the dynamic city of Indianapolis, IBE continues to achieve greater heights.

Yes, "Reach Out for the Children" is a timely suggestion for '88. At no time in modern history of Afro-America has there been a greater need to come to the side of our young people— our future.

Ironically, Jesse Louis Jackson, the founder of the Black Expo idea, had a similar theme for his 1972 PUSH event in Chicago. That year, it was "Save the Children." So you see the Rev. Jackson has been on that case for quite some time—and now his Indiana neighbors have ably taken the baton to make Jesse's dream a reality.

Then, as now, there was a need for his kind of vision, his kind of concern and commitment. Then, as now, there was a major drug problem, too much teen pregnancy, too many gang killings and school dropouts. Then, as now, Jesse

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reached out for the children—and the rest of us, too.

Most especially, though, he reached out for the children. He's always seemed to have that special way with kids. He's known how to talk their language better than any politician—and most preachers—I can think of. Over the years, his trademark "I Am Somebody" call-and-response has awakened and instilled a sense of self-worth in

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hundreds of thousands of ghetto-bound Black youth mired in a society which presumes their worthlessness.

But I predict, here and now, that if he keeps reaching out for the children, one day he'll have reached enough of those kids who've reached voting age and are responsible enough to use their franchise—to put Jesse in the White House.

Case closed.

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July 29, 1988

BLACK RADIO EXCLUSIVE

SCRITTI POLITTI DEDOM! THERE SHE WAS" MORRIS DAY LOVE IS A GAME MICHAEL COOPER "OL CKNESS" CLUB NOUVEAU FOR THE LOVE OF FRANCES"

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Urban Hit Circuit









TW LW WOC

-	
-	NEW EDITION, If It Isn't Love, MCA
1	BOBBY BROWN, Don't Be Cruel, MCA
-	TROOP, Mamacita, Atlantic
-	AL B. SURE!, Off On Your Own (Girl), Warner Bros.
5 12 9	PAULA ABDUL, Knocked Out, Virgin
619	MAC BAND, Roses Are Red, MCA
7 13 9	GUY, Groove Me, Uptown/MCA
8 10 11	TRACIE SPENCER, Symptoms of True Love, Capitol
9 14 7	BILLY OCEAN, The Colour of Love, Arista
10 18 8	RJ'S LATEST ARRIVAL, Off The Hook, EMI-Manhattan
11 3 8	VANESSA WILLIAMS, The Right Stuff, Wing/PolyGram
12 15 7	TEENA MARIE, Work It, Epic
B 20 6	RICK JAMES f/Roxanne Shante, Loosey's Rap, Reprise/WB
1 19 9	TONY TERRY, Forever Yours, Epic
-	SADE, Paradise, Epic
-	GREGORY HINES, That Girl Wants To Dance, Epic
-	SHIRLEY MURDOCK, Husband, Elektra
Ä	LOOSE ENDS, Watching You, Virgin/MCA
-	THE SYSTEM, Coming To America, Atco/Atlantic
-	GREGORY ABBOTT, I'll Prove It To You, Columbia
	DEELE, Shoot 'Em Up Movies, Solar
	MELBA MOORE / FREDDIE JACKSON, / Can't Complain, Capitol
-	FREDDIE JACKSON, Nice 'n Slow, Capitol
•	JAMES BROWN, I'm Real, Scotti Bros./CBS
-	MICHAEL JACKSON, Another Part of Me, Epic
<u> </u>	SIEDAH GARRETT, K.I.S.S.I.N.G., Qwest/Warner Brothers
Ŧ	STETSASONIC, Sally, Tommy Boy/WB
-	FULL FORCE, Your Love Is So Def, Columbia
-	KEITH SWEAT, <i>Make It Last Forever,</i> Vintertainment/Elektra
-	WHITNEY HOUSTON, Love Will Save The Day, Arista
-	HOWARD HEWETT, Once Twice Three Times, Elektra
- · ·	SUAVE, Shake Your Body, Capitol
Ā.	GLADYS KNIGHT/PIPS, It's Gonna Take All, MCA
-	TEDDY PENDERGRASS, Joy, Elektra/Asylum
-	JAMES 'D-TRAIN' WILLIAMS, In Your Eyes, Columbia
Ā .	JESSE JOHNSON, Every Shade of Your Love, A&M
Ξ	TAYLOR DAYNE, I'll Always Love You, Arista
Ξ	SALT-N-PEPA, Shake Your Thang, Next Plateau
-	RUN-D.M.C., Mary, Mary, Profile
Ξ	MIKI HOWARD, Crazy, Atlantic
-	-
-	RAINY DAVIS, Indian Giver, Columbia
	DOUG E. FRESH, Keep Risin' To The Top, Danya/Reality
	STACY LATTISAW, Let Me Take, Motown
-	TYKA NELSON, Marc Anthony's Tune, Cool Tempo/Chrysalis
-	FAT BOYS, Twist, Tin Pan Apply/PolyGram
-	CHICO DeBARGE, Kiss Serious, Motown
-	BY ALL MEANS, I Surrender To Your Love, Island
-	GLORIA ESTEFAN/MIAMI SOUND MACHINE, 123, Epic
-	WALTER BEASLEY, On The Edge, Polydor/PolyGram
50 67 3	GEORGE MICHAEL, Monkey, Columbia

TW LW WOC

-			
5			NATALIE COLE, When I Fall In Love, EMI-Manhattan
52	56	4	CA\$H FLOW, That's The Ticket, Atlanta Artists/PG
53	48	13	JOHNNY KEMP, Just Got Paid, Columbia
54	39	13	GEORGE MICHAEL, One More Try, Columbia
55	63	5	JERMAINE STEWART, Get Lucky, Arista
56	38	11	MICHAEL JACKSON, Dirty Diana, Epic
57	50	8	J.J. FAD, Supersonic, Ruthless/Atco
58	62	4	PIECES OF A DREAM, Ain't My Love Enough, EMI-Manhattan
59	70	3	PEBBLES, Take Your Time, MCA
60	71	3	KOOL MOE DEE, Let's Go, Jive/RCA
61	75	2	PRINCE, Glam Slam, Paisley Park/WB
62	73	4	DAVID SANBORN, Slam, Reprise/WB
63	79	2	EARTH, WIND & FIRE, You and I, Columbia
64	32	13	NU SHOOZ, Should I Say Yes, Atlantic
65	33	12	PRINCE, Alphabet Street, Paisley Park/WB
66	76	3	CARL ANDERSON, Falling All Over Again, Polydor/PolyGram
67	81	2	MICHAEL COOPER, Quickness, Warner Brothers
68	77	2	TONY TONI TONE, Born Not To Know, Wing/PolyGram
69	54	13	TONY!TONI!TONE!, Little Walter, Wing/PolyGram
70	53	10	TAMARA & THE SEEN, Blueberry Gossip, A&M
71	57	12	JODY WATLEY, Most of All, MCA
72	60	11	BIZ MARKIE, Vapors, Cold Chillin'/WB
73	83	2	STEVE WINWOOD, Roll With It, Virgin
74	59	11	E.P.M.D., You Gots To Chill, Fresh/Sleeping Bag
75	49	13	CLUB NOUVEAU, It's A Cold Cold World, Warner Brothers
76	65	7	DYNASTY, Tell Me (Do U Want My Love), Solar
77	74	4	WILL DOWNING, Sending Out An S.O.S., Island
78	66	7	OHIO PLAYERS, Sweat, Track Record
79	68	13	HALL & OATES, Everything Your Heart Desires, Arista
80	69	13	DJ JAZZY JEFF/FRESH PRINCE, Parents Just Don't, Jive/RCA
81	72	11	RUN-D.M.C., Run's House, Profile
82	78	15	NARADA, Divine Emotion, Reprise/WB
83	85	16	BETTY WRIGHT, No Pain No Gain, Ms.B./Vision
84	**		JAMES BROWN, Static, Scotti Bros./CBS
85	**		ANGELA WINBUSH, Hello Beloved, Mercury/PG
86	80	15	EVELYN KING, Flirt, EMI-Manhattan
87	**		CHAPTER 8, Give Me A Chance, Capitol
88	**	••	MILLIE SCOTT, It's My Life, Isdland/Atlantic
89	86	7	DIANNE REEVES, Better Days, EMI-Manhattan
90	**	••	KASHIF, Loving You Only, Arista
91	**	••	GARY TAYLOR, Tease Me, Virgin
92	82	11	BROTHERS JOHNSON, Kick It To The Curb, A&M
93	**		WOMACK & WOMACK, Tear Drop, Island
94	88	5	JULIO IGLESIAS f/Stevie Wonder, My Love, Columbia
95	84	10	ALEXANDER O'NEAL, The Lovers, Tabu/CBS
96	87	5	REBBIE JACKSON, R U Tuff Enuff, Columbia
97	89	13	STEVIE WONDER/MICHAEL JACKSON, Get It, Motown
98	93	6	BURRELL, I'll Wait For You (Take Your Time), Virgin
99	95	17	KEITH SWEAT, Something Just Ain't Right, Vintertainment/Elek.
100	94	17	JERMAINE STEWART, Say It Again, Arista

BRE MUSIC REPORT

TOP 5 SINGLES

ARTIST

1	NEW EDITION
2	BOBBY BROWN
3	TROOP
4	AL B. SURE!

5 PAULA ABDUL

TITLE

IF IT ISN'T LOVE DON'T BE CRUEL MAMACITA OFF ON YOUR OWN KNOCKED OUT

LABEL

SINGLE OF THE WEEK

TRACY CHAPMAN TALKIN' BOUT A REVOLUTION ELEKTRA Even if it does "sound like a whisper.". in these days of Mercedes boys, Chapman is right on time with this one. Strong follow up to her crossover hit "Fast Car," continuing in the same vein. She has a way with words that should be checked out, if not just for the content.

MCA MCA ATLANTIC WARNER BROTHERS VIRGIN

AND ADDRESSED BY



T'RACY CHAPMAN

ALBUM OF THE WEEK EVELYN "CHAMPAGNE" KING FLIRT

EMI-MANHATTAN

Sporting five producers, including an impressive showing by Leon Sylvers III, King lets the grooves flow on this LP. The singer glides through jams like "Kisses Don't Lie" and "You Can Turn Me On," while bustin' some impressive moves on the dancefloor with cuts like "Hold On To What You've Got" and the title cut. King is strong on the adult/urban tip here.

BRE MUSIC REPORT

IMPORTANT RECORDS

SINGLES

BIG DADDY KANE—AIN'T NO HALF STEPPIN'—COLD CHILLIN'— Not as raw as "Raw," but its follow up still has "The Kane" rhymin' and rollin' correctly. Another strong production by the Juice Crew's Marley Marl. "...So when you hear a def rhyme, believe that I'm the author..." Long live the Kane!

JAMM—SO FINE—EPIC—This cut rocks a big beat and a big sound, which could mean a big summer hit for this group. Not a remake of the Howard Johnson hit of a few years back, but just as notable.

RACHELE CAPPELLI—I FEEL GOOD—ATLANTIC—Cappelli doesn't just settle for biting a JB beat like the rest of the pack, she takes the whole jam. But this version works, sporting a beat so large that if you stand too close to the speakers, you might get launched.

ALBUMS

NAJEE—DAY BY DAY—EMI-MANHATTAN—This soprano saxist, on his second LP, makes you wanna' bust out a bottle of wine with your partner of choice and just kick it. The tunes are mellow moving here, with the exception of "Najee's Nasty Groove," which is just that. Najee also co-produces on a few tunes as well.

MERRIWEATHER—BODY LIKE THAT—ATLANTIC—The first single from this LP, "Dog Eat Dog," sets the stage for this cat—high tech, furious funk, in the tradition of pre-1980's Cameo. A more than impressive debut. Radio should check out "Windows" and "Something Better."

GWEN GUTHRIE—LIFELINE—JELLYBEAN/WB—Ms. Guthrie is collecting the rent from this LP with easy grooves and a strong emphasis on melody and vocal arrangements. But to make sure the rhythm rocks a wee bit, Guthrie incorporates Sly Dunbar and Robbie Shakespere on a few cuts, like "Once More With Feeling" and "Rockin' Chair."



BIGDADDY KANE

Cold Chillen



A&M recording artist VESTA

MCA recording artist SUE ANN

> Epic recording artists TEASE



SMILE, PLEASE

Wing's Vanessa Williams (seated) met over 1,000 of her "The Right Stuff" fans at Wherehouse Records (on LaBrea) in Los Angeles at her first in-store appearance ever. The event was the most successful artist appearance in the history of the store.



PAID IN FULL

Columbia's Johnny Kemp (2nd, I) of "Just Got Paid" fame is shown with label staffers following his recent appearance at NYC's Palladium. (L-r): Ruben Rodriguez, sr. vp, Black music; Sandra DaCosta, dir. prod. marketing; and Jerry Lembo, local promo mgr.



LET'S ROCK!

Jive/RCA's Kool Moe Dee (I) and DJ Jazzy Jeff and the Fresh Prince, currently on tour to support their gold LPs, appeared on Nickelodeon's "Nick Rocks." Shown with them is the program's producer Sara Nichols (seated).



CAN PAUL COME OUT TO PLAY?

Atlantic's Paul Jackson, Jr. (I) played a showcase at Club Lingerie in L.A. recently. Among those in attendance were Lisa Lipps (c), MD/KACE; and Atlantic L.A. local promo rep Rick Nuhn (r).



DON'T TRY TO RESIST ...

EMI-Manhattan's Robert Palmer (2nd, r) was joined by label execs following the release of his current single, "Simply Irresistible." (L-r): Rupert Perry, managing dir., U.K.; Sal Licata, pres./ceo; and Bhaskar Menon, chairman/ceo, EMI Music Worldwide.



WHAT'S SHAKIN'?

Capitol's Suave (c), while in Georgia on a promo tour, discusses his latest single, "Shake Your Body," with Ray Boyd, PD/V-103/Atlanta and Ken Bolden, Atlanta regional promotion, Capitol Records. NEWS

NARAS, Michael Jackson & Lionel Richie Offer Scholarships

BURBANK: Talented young musicians are receiving assistance from one of the record industry's most prestigious organizations and from two of its superstars, Michael Jackson and Lionel Richie. The Los Angeles chapter of the National Academy of Recording Arts and Sciences, Inc. (NARAS) in association with Jackson, Richie and the SDR Recording Institute has awarded scholarships to music students attending UCLA, Los Angeles Valley College and the Sheenway School.

Jackson and Richie donated \$1000 to the chapter's scholarship fund and the amount was

used to purchase violins and cover student transportation costs at the Sheenway School in South Central Los Angeles. Sheenway students Tanisha Thompson, 10, and Eric Hurd, 20, received special lessons from NARAS chapter board members Morgan Ames, Darlene Koldenhoven and Patrice Rushen in songwriting, voice and piano. Board member Phil Kaye arranged tours of A&M Records and Group IV recording studios and his own SDR Studios. In addition, Hurd has received a \$5000 scholarship to attend SDR's Audio Engineering School.

The Los Angeles chapter is one of seven local chapters of NARAS, Founded in 1957, NARAS is best known for its sponsorship of the Grammy Awards, presented to recording artists, songwriters, engineers, record producers and others involved in the creative aspects of the recording industry. In addition, the 7000-member Academy supports the work of its local chapters, including sponsorship of scholarships, fellowships and other awards to talented individuals deserving of assistance or encouragement.

WCI Reports Record-Setting Earnings in 2nd Qtr.



NEW YORK: "Warner Communications Inc. (WCI) achieved a strong earnings gain for the second quarter and first six months, as our filmed entertainment, recorded music and cable and broadcasting divisions all reported the best second quarter and first half results in their histories," according to Steven J. Ross, Chairman and CEO.

WCI reported that second quarter income before gain on investments rose 46% to \$94,380,000 or \$.59 per share as compared to last year's second quarter income of \$64,723,000 or \$.40 per share. Revenues for the second quarter of 1988 were \$1,022,083.00, compared to

\$766,324,000 in 1987.

Said Ross: "WCI's excellent first half results are further evidence of the strength of each of our operating companies. Both our filmed entertainment and recorded music divisions set new operating records, in part due to the dramatic increase in demand for our theatrical and recorded music product outside the U.S. as well as continued success in the domestic markets."

WCI's recorded music division reported an all time operating income of \$72.7 million, up 48% over the previous record of \$49.1 million in the second quarter of last year. WEA International experienced a dramatic increase in both sales and earnings, and the continued worldwide growth in compact disc sales favorably impacted the guarter results as unit sales doubled; worldwide cassette sales also showed continued unit sales strength by over 20%.

Platinum releases by Prince and Keith Sweat are credited with contributing to the second quarter's record-setting performance.

Eric Nuri Accepts Post at Arista



LOS ANGELES: Eric Nuri, former executive vice president, a&r, Black music division, RCA Records, has exited from the label to accept the post of vice president, a&r, Black music division, at Arista Records. Nuri's assistant, Marquita Cheeks, has also left RCA and will work with him at Arista headquarters in New York.

BIRTH ANNOUNCEMENT LOS ANGELES: Boy, EYAN GORDON EDWARDS, 7lb 7oz to WAYNE and ANGEL EDWARDS, July 12. Father is vice president, Black a&r, Capitol Records.

IN BRIEF

Walter L. Threadgill Elected VP at CPB

WASHINGTON: The Board of Directors of the Corporation for Public Broadcasting (CPB) have elected Walter L. Threadgill vice presidentgovernment relations. Formerly head of government affairs for Storer Communications Inc — a major broadcasting company and one of the country's largest cable operators-Threadgill is currently chairman, president and CEO of Minority Broadcast Investment Corporation (MBIC), a minority investment company he founded as a wholly-owned subsidiary of Storer in 1979.

Midem Announces New Dates for '89 Music Market

LOS ANGELES: Dates for the 1989 MIDEM market, the annual music festival held in Cannes, are being set for January 21st to the 25th under The Midem Organization's new management team of Joint Managing Directors Xavier Roy and Robert Bingham.

For the first time in its 23 year history, MIDEM will open on a Saturday, allowing participants to return to their home countries mid-week when the market closes on Wednesday. The new management team further confirmed that the prices for the 1989 MIDEM market will remain fixed at the 1988 prices for all levels of participation at the market.

Boxing Legend's Wife Named Foundation Exec. Director

LOS ANGELES: Mrs. Sugar Ray Robinson, wife of the champion boxing legend, was named executive director of the Sugar Ray Robinson Youth Foundation last June 3. She now heads the non-profit juvenile delinquency prevention agency which serves over 2,500 Southern California youth.

For more info, call (213) 936-2121.

Dick Griffey Continues Battle Against WCI/Elektra



BRE's Humanitarian and Producers of the Year (*L-R*) *LA*, *Dick Griffey and Babyface with Hank Caldwell, VP/Solar Records.*

LOS ANGELES: Dick Griffey, head of Solar Records, was the subject of an article in the Los Angeles Times (July 18) which focused on his long-running dispute with Warner Communications Inc.

In question is \$4.5 million that Griffey borrowed from Warner's Elektra Pecords to build his Hollywood-based label. After repaying roughly \$1.6 million, Griffey stopped making payments on the debt in 1986, a debt which grew to more than \$6.6 million, covering a short-term cash shortage at Solar.

In 1986, Griffey filed a \$286 million lawsuit accusing the Elektra division of WCI of failing to fulfill its contractual obligations to adequately promote and distribute Solar product. He also charged that his loan required him to post the Solar building and most of his label's assets as collateral-a move he's termed as WCI's attempt to "expropriate" his business. He further accused Elektra of "coercing" him into agreeing to disadvantageous amendments to their distribution agreement in 1984, failing to make certain payments due to his label, and "inducing" Solar's Howard Hewett into signing an exclusive pact with Elektra.

Elektra, in turn, has foreclosed on the Solar building valued at more than \$5 million—and is attempting to sell it, with Griffey, thus far, block-

ing the eviction by filing a separate lawsuit in California state court. WCI, in its court response, has claimed that Griffey's grievances are due to "his financial problems and Solar's business failures." Under 1984 amendments to their agreement, WCI charges that Solar was to produce 25 albums for distribution, but only delivered six. Griffey has since cut a distribution deal with Capitol-EMI Records, with Elektra in turn suing Capitol, charging "unfair competition and inducement to breach a contract."

Dick Griffey Productions, which encompasses Solar, Constellation Records, and two music publishing companies (Hip Trip Music and Spectrum VII Music) had revenues of \$43.9 million in 1987, ranking it 11th among the top Blackowned businesses in the nation. Solar, according to Griffey, is stronger than ever due to the emergence of The Deele members Antonio (L.A.) Reid (Babyface) and Kenny Edmonds, two Black producers on its roster who have emerged as consistent hit-makers in the record industry, along with being two of Solar's biggest assets.

Griffey is optimistic about the future of his record label, telling the Times: "We've already won the fight to take our own destiny into our own hands. That in itself was worth any price."

EXEC STATS





Metcalfe

Ziskrout

TYRONE E. METCALFE has been appointed to the post of field sales manager, Black music at the Los Angeles regional branch of Warner/Elektra/Atlantic Corporation. He has previously worked as a marketing/promotion rep for KPWR/106FM in Los Angeles...CAROLE CHILDS has joined the staff of Elektra as vice president of a&r, west coast. While working in the a&r department of Arista in the early '80s, she was responsible for the signing of RAY PARKER, JR. to the artist roster...ELLYN SOLIS has been appointed tour publicist for Atlantic. She once worked as a radio engineer at WYNY/New York.

JENNIFER GROSSBERNDT has been named manager, national a/c and alternative promotion for EMI-Manhattan Records. Grossberndt formerly worked as music director at WRAS/Atlanta.

CLAIRE WEST has been appointed director of sales and marketing at Burns Media Consultants, Inc., Studio City, which is one of the oldest full-service consulting firms in the broadcasting field. West previously worked as an independent sound engineer with such artists as **STANLEY TURRENTINE**, **THE BAR-KAYS** and **JEFF LORBER**.

JAY ZISKROUT, director national album promotion, has relocated back to Arista's New York office and will assume expanded responsibilities...His move coincides with the appointment of HILAIRE BROSIO to the position of manager, west coast rock promotion at the label. Brosio formerly worked at KUCI in California, one of the nation's most influential college stations.

ARBitron Ratings

The following information represents the latest ARBitron ratings for average quarter hour shares, metro survey area, Monday through Sunday, 6 a.m.-Midnight, for the Spring '88 rating period. The Winter '88 rating period is also shown as a point of comparison.

This information is reprinted directly from the period and categories designated from the ARBitron Ratings Service with their permission. Reprinting of this must have the specific approval of ARBitron.

The following information represents ratings from urban, black and some contemporary formatted stations. More markets detailed next week.

	WINTER.	SPRING			
CHICAGO					
WGCI-FM	9.2	9.2	NEW YORK		
WBMX	4.3	3.0	WRKS	4.0	4.6
			WBLS	4.6	4.0
LOS ANGELES	1 K. 1 M 12				
KJLH	2.3	1.6	SAN DIEGO		
KDAY	1.7	1.5	XHRM	2.8	3.3
KACE	1.0	.9			
KGFJ	.7	.8			





Creating A Mood: The Studio Environment

We all strive to make sure we have the best electronic equipment in the broadcast studio, but how much thought is given to the interior decorating? Can we decorate to develop a creative environment?

Being an armchair psychologist, I have given much thought to developing a studio environment that induces creativity. I talked with several *bona fide* real psychologists to find out how much the environment affects attitude, and how much the proper environment helps a radio personality do a better show. What I found out is that there is no rule. Everyone is different, and what may be fine one day for one person won't work for the next. We all rearrange our furniture or repaint our rooms to achieve piece-of-mind, but it's temporary.

It has been said that certain colors create certain attitudes, but that has been found to have no scientific basis. Color is something that affects different people in different ways. With so many variables, how can we create a comfortable studio environment to accommodate the needs of the whole air staff? You can't repaint the room for every airshift but, from my own personal experience being on the air, and looking at this from a programmer's point of view, there are ways to make everyone happy.

One of the biggest complaints is the studio chair. I firmly believe that there is a factory somewhere in this country that manufactures hard, uncomfortable chairs that tilt back too far and squeak everytime you take a breath. These chairs are only sold to radio stations. I felt that there had to be a better way to go, so I went chair shopping. Office supply companies stock all kinds of hitech chairs for various needs. With more people having to sit all day in front of computers and such, much research has been done to create more comfortable chairs to accommodate all sizes and shapes of human beings. You can adjust the softness of the cushion, the tilt of the back and the seat and, of course, the height. Some have removable or adjustable arms. They are made out of hi-tech plastics that do not squeak! Yes, they are expensive, about \$1000, but don't let the bottom line affect your bottom. To keep the announcer from getting a backache, it's worth the bucks.

Another less expensive area, but possibly the most important, is lighting. It seems like no one is happy with the lights. Some like florescent lights, especially drive-time people, and some like indirect incandescent lights. The answer is to have both. Track lighting works well for most, but be sure the dimmer used is one that does not induce electrical noise into the equipment. It's amazing how the mood can be changed in a room by having control of the brightness of the lights. I found that some days I worked better with brighter lights, and vice versa.

Hanging posters can be another plus, but they should be changed periodically. One thing to keep in mind is that using those glass and chrome picture frames can change the acoustics in the studio. If you have a hard surface in the studio (and you would be surprised how many studios do), cover the wall with decorative cork and hang the posters on that. Before making any such changes, consult your engineer.

Carpeting and hanging plants are a consideration. One thing to keep in mind with carpeting is that certain carpets generate more static electricity than others. You can find the best carpeting for a studio by consulting with your local computer company. If the carpet you have is a problem, there are preparations you can apply to cut down the amount of static. As for hanging plants, make sure you don't hang them over the equipment. Plants require water!

Most of the jocks I have talked to prefer to face the door while on the air. However, in most air studios the door is at your back. There's nothing more disturbing than being in the middle of a newscast at 3 a.m., hearing the door open behind you, and picturing something from "Night of the Living Dead" standing at your back.

Bring the subject up at your next staff meeting and find out what areas can be improved. Making these improvements, and giving the air talent some control over their environment can only prove positive to the sound of your station.



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At rush hour this morning, traffic in many California cities was moving at an average speed of 4 miles per hour.

(110)

Actual size

And you still don't have a cellular telephone?

For personal communication consultations, please call Lori Wahmann at:

END



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"Authorized Agent"



EAST COAST SCENE





Judy Hutson & Keith Sweat

NEW YORK: All last week my phones were jumping off the hook with callers wanting to confirm the rumor that **Keith** Sweat had died of an apparent drug overdose. Shocked beyond belief at the possibility that such a fine young talent could have met with untimely death, I immediately called Elektra Records and then Judy Hutson, press associate of Vintertainment Records, and was assured by both that Keith is alive, well and still gittin' paid. Why and how are such nasty rumors always getting started?

Another rumor, that's not quite so nasty, is that Keith is involved in a torrid romance with the buxom beauty Grace Garland of "All My Children" fame. Keith and Grace would indeed be an item!...Last Monday New Yorkers turned out in Central Park for a 70th birthday tribute to Nelson Mandela. Entertainment was provided by the cast of the hit Broadway show "Sarafina," Stetsasonic, The Last Poets, Dinizulu Dance Company, Roy Ayers, C.P. Lacey, Obba Babatunde, Ebony Jo-Ann and others.

The July 7 Wall Street Journal in reporting on the success of Eddie Murphy's "Coming to America" cites: Black Radio Exclusive, an industry trade publication aimed at black radio stations, put Mr. Murphy on the cover of its latest issue. The magazine praised the movie for showing the "full comedic range" of the actor and said it would "put to rest all doubts regarding Mr. Murphy's depth and versatility for good." It urged stations to give the soundtrack big play and concluded, "The black comedy genius of the movie industry has arrived."...Speaking of Eddie Murphy, one of the guys in his Black Pack, comedian Chris Rock, really ran off his big mouth too much when he appeared on a late night talk show and made several unflattering and unfunny remarks about Miles Davis. As a result, Chris has been "read" most fiercely from Genesis to Revelations (repeatedly!) by

fans of the great Miles everywhere he goes for having the audacity to try to ridicule the legendary Miles Davis.

Designer (aka Machel Montano), the 13-year-old singer/songwriter/musician from Trinidad and Tobago, made his New York club debut July 16 at S.O.B.'s. the Star Search '87 finalist was appearing as an opening act for super soca king Arrow, whose sizzling stage show is hot, hot, hot! This evening of exciting soca music was an event of the New Music Seminar. Designer's hits include "Feelin' Nice," "Rockin' Fever" and "Kinky Soca." He's represented by Margot Jordan at (718) 638-7384...Appearing July 26 at S.O.B.'s is master Ghanian percussionist Okyerema Asante. Asante has captivated audiences around the world with his throbbing natural African beats with a jazz flair. He has performed



Machel Montano

with Paul Simon, Hugh Masekela, Herbie Hancock, Lonnie Liston Smith and the Crusaders...Wingate was at Counterpoint Studios laying tracks for "Sexy Minded," a single from Skyy's upcoming LP entitled Start of a Romance on Atlantic Records. Working with Wingate was producer Randy Muller and co-writer Tom McConnell. Info: (212) 685-8148.

Fans of vocalist/bassist Michael Henderson will be disappointed to learn that he will not be appearing at Ashford & Simpson's 20/20 nightspot on July 29-30 due to it closing. Michael, you may remember, worked with Diana Ross & The Supremes, Marvin Gaye, The Four Tops and The Temptations as a session man before being recruited by jazz legend Miles Davis for such classic recordings as Jack Johnson and Bitches Brew. Michael later worked with Norman Connors on his megahit "You Are My Starship." This talented artist can go from hot funk to a romantic musical duet with **Phyllis Hyman** to creating his own instrumental style or bringing new



Michael Henderson

meaning to R&B standards like "Never Gonna Give You Up" and "Make It Easy On Yourself," releases which demonstrate his remarkable vocal range. He says, "I want to do everything. My music is always changing and I enjoy it that way." Info: **Ron Scott** at (212) 222-6425.

Cace International is one of America's newest and most successful cable television shows around. The show is broadcasted every Wednesday and Friday on Channel 49 (Newark and South Orange, NJ), Manhattan Cable Channels C&D (NYC, Connecticut and New Jersey) and American Cable Channel 37 (Los Angeles). The show is hosted by its executive producer the beautiful Fikisha Cumbo and has featured such guests as Full Force, Cab Calloway, boxing promoter Butch Lewis, super model Beverly Johnson, Desiree Coleman, Sonny Rollins, Max Roach, Phyllis Hyman, Roy Ayers and Theodore Gunn among others. Fikisha Cumbo can be reached at (718) 783-6312.

MICHIGAN: Duvale Murchison has recently been appointed as the new Gospel Programming Director at WXLA in Lansing. Murchison hosts "The Word In Song" gospel show each Sunday morning. He may be reached at (517) 393-1170.

COLORADO: Get Ghetto Records is looking for an East Coast record distributor for **Kardeo**'s 12" entitled "Playboy." Write to: **Montel Arrington**, P.O. Box 16876, Colorado Springs, CO 80935.

ALABAMA: Carol Y. Stephens, Music Director/Announcer at Alabama State University's WVAS, announces that the 25,000 watts station features a varied format which includes contemporary jazz, R&B, classic jazz, blues, Third World music and gospel. For mo' info call Carol at (205) 293-4287.

If you have information of interest that you would like to have considered for this column then please contact me at (718) 919-0533 or you may write P.O. Box 023750, Brooklyn, New York 11202.

WHATEVER HAPPENED TO ...?

BRENDA AND THE TABULATIONS: They Announce Their Super Comeback!



Brenda & The Tabulations circa 1967.

1967. Celebration time for Black America. Thurgood Marshall was sworn in as the first Black U.S. Supreme Court Justice. Cleveland's Carl B. Stokes and Gary's Richard G. Hatcher were elected the first Black mayors of major U.S. cities.

During that same year, in the month of February, Brenda and the Tabulations were smoking the charts with their smash hit, "Dry Your Eyes." The tune, on the indie Dionn label, went Top 10 for the Philly-based trio. And it shook America!

The group's original members were Brenda Payton, Pat Mercer and Deborah Martin (during that period, Patti LaBelle and The Bluebells were the trio's backup singers). Payton, lead singer and founder of the Tabulations, also had herself a great manager back then: Jill De Woods, the wife of super jock Georgie Woods (of WDAS/Philadelphia).

Payton was still a teenager when the group made their earliest recordings. Then, in 1969, they left Dionn and went over to Top and Bottom Records, where they had five of their biggest hits: "The Touch of You," "And My Heart Sang," "Don't Make Me Over," "Right On The Tip of My Tongue" and "A Part of You."

After 1972, Brenda and the Tabulations went on to record for Epic and, later, Chocolate City.

Most of the group's hits were written or co-written by Payton. "My first inspirations came from the cradle, my mother and the church," she says. "But I've always wanted to get more involved in the business side of our industry, too."

These days, she has. First of all, she has gotten rid of her former lawyer. "If

I had it all to do over," she says, "I would have gotten rid of him much sooner."

Starting and a start and a second



Brenda today.

By Spider Harrison

Payton is now with The Pay-Hill company, a complete music production outfit headquartered in Philadelphia. Jill E. Hill is president.

Paying tribute to some of those who encouraged and enlightened her during the early years, Payton has warm words for writer/producers Joe Cobb and the late Van McCoy. "They helped me find my unique approach," she says.

During the group's heyday, Payton says, she enjoyed their road tours immensely. "I was born and raised in Philadelphia," she says, "and seeing and performing for the rest of the world was a great experience. I shall always cherish it."

Today, taking care of her family is a high priority with Payton. "Loved ones are good to have in any business," she says. "Once one knows his or her priorities, the kids help keep everything in perspective."

After a life-threatening illness, Payton has come back strong. Her new single, "Don't Give Up On Love," has just been released on A Major Record Company. Side A is uptempo and right in the pocket for the '80s. Already released in Europe, it is just beginning to be marketed in the U.S.

Payton is now preparing for a southern tour of this country and will then go on to Jamaica's annual "Sun Splash." All-in-all, she sounds great on her new record and is overjoyed about her upcoming tour dates.

Payton's music, talent and popularity are growing, with no end in sight. From one of her original group's early hit albums, *I Keep Coming Back for More*, produced by Bobby Eli and the late Norman Harris, PolyGram has recently rereleased "Let's Go All the Way."

Brenda Harris—vocalist, composer, leader—is definitely going all the way, herself. To all of the broadcasters who have helped her along the way, she says: "Thanks for your supoort in the past, and I hope you stand by me now and in the future."

"Whatever Happened To?" available now as a 5 minute or 30 minute weekly syndicated radio show. For more information please call (818) 508-9180.



AIRWAVES By Carolyn Plummer Riley

MUSICAL CHAIRS

Bill Price Exits WLOU

BRE has learned that long time staffer GM/PD **Bill Price** has exited his post as GM at WLOU, Louisville, KY. **Mildred Staton**, who was most recently the station's business manager has been promoted to Operations Manager. A call to Johnson's Communications Corporate, Lillian Terrell in Chicago, revealed only that Terrell was out of town and not available for comment.

It has also been rumored that Price's departure was not a friendly one. Stay tuned!

J.J. Starr Promoted To Director Of Programming



J.J. Starr has recently been promoted to director of programming for both WOL/AM and WMMJ/FM in Washington D.C. Starr is still doing the music for the AM while maintaining the 7p.m.-Midnight airshift, Monday through Friday. The new PD of WMMJ-FM is **Tom Gauger**. Gauger will also handle the MD duties at the FM station as well.

FOR THE RECORD

A call from **Dee Rollins**, MD at WUSS, Atlantic City, NJ informed BRE that WUSS is back on the air as of June 25th. WUSS is a 24-hour/UC AM'er. Send all record service to:

Dee Rollins, WUSS - 1507 Atlantic Avenue, Atlantic City, NJ 08401 (609) 345-7134

Kevin Hall is the station's GM and Bob Starr holds down the PD slot.



Artists D. J. Kool and the Kool Crew after a performance in Greenville, N.C. at the Whiz, visit with Ceasar Gooding (WIKS) backstage. (L-r): Deek DeBerry, pres. Creative Funk Records; Chewy, Paylow (kneeling); Ceasar Gooding, WIKS; MC Tee & D. J. Kool.

Kajem/Victory Celebrates Black Music Month

In conjunction with WEA and WDAS/ FM, Kajem/Victory is proud to give young Black talent in the Philadelphia area a chance to get a major label recording contract.

Kajem/Victory partner and producer (Pretty Poison) **Kurt Shore** came up with the idea to give away 30 hours of free studio time to the best new Black act from Philadelphia. **Joe "Butterball" Tamburro** took the idea and expanded it to include participation and promotion by his station and the Warner Elektra Atlantic Group.

The contest which has been promoted all throughout June has generated a huge response with hundreds of tapes to be judged by the staffs of all the sponsors. Finalists will showcase themselves in front of WEA a&r execs and the finalist will be given a 12" single recording contract with the possibility of an LP deal.

Kajem/Victory, which has become Philadelphia's hottest studio with multichart success from Pretty Poison (Virgin), Teddy Pendergrass (E/A), and Miles Jaye (Island), salutes Black music. The 12" should be completed by summer's end. For more information, call **Kurt Shore** at (215) 642-2346.

WBMX-FM Broadcasts Live From The Democratic National Convention

Kernie L. Anderson, GM of WBMX,

BLACK RADIO EXCLUSIVE

Chicago, announced that Sunday Morning Live, Chicago area's premier public affairs forum, broadcasted its three hour program live from Atlanta.

Sunday Morning Live, one of Chicago's longest running public affairs forums, is hosted by vetern broadcast journalist, Art Cribbs. The show aired beginning at 8a.m. until 11a.m. (9a.m. until noon, Atlanta time), from the Skyline South Lobby, 10th floor of the Marriott Marquis Hotel, 265 Peachtree Center Avenue, Visitors from Chicago and the Midwest area, as well as other convention visitors were invited to attend. Invited guests to be interviewed included Atlanta Mayor Maynard Jackson, Fulton County Commissioner Martin Luther King III and California Assembly Speaker of the House, Willie Brown. Local participants included Congressman Gus Savage and Operation PUSH CEO Rev. Willie Taplin Barrow. The producers of this broadcast are Dwight Casimere of Chicago and Perry Small of Atlanta.

WBMX Team Brings Stevie Wonder To Chicago

Culminating the 10 day Taste of Chicago run, G. Heileman's Old Style brand sponsored Stevie Wonder's concert recently. The event was held at the City's Grant Park Petrillo Bandshell.

WBMX's newly initiated morning team, Jones & Clark, along with afternoon air personality, Doc Kilgore, hosted and brought on Stevie Wonder, City of Chicago Mayor Sawyer and representatives from Old Styule.

Stevie wowed the crowd of well over 300,000 with a non-stop performance of over 2-1/2 hours. In order to accommodate the huge crowd, WBMX sponsored a giant 20'x30' video screen that captured Stevie's performance for the hundreds of thousands that could not gain entrance to the Bandshell.

Jones & Clark are heard mornings from 5a.m.-10a.m. and Doc Kilgore anchors afternoons from 3p.m.-7p.m.



Nasty-Ness Exits Seattle's KKFX/ KFOX

Nasty-Ness Rodriguez, former Music Director at KKFX/KFOX in Seattle, has parted company from the station due to the changes in format excluding Rap music from the programming. His innovative approach to Urban/Rap programming set the Pacific Northwest radio market afire for eight years. His recent ventures took him to Nastymix Records, taking over the Urban and Pop radio promotions for his old friend Ed Locke. The label's current release Rippn' from the Sirmix-A-Lot 100,000 best seller Swass LP has been keeping Nasty Nes busy Mondays through Thursdays where he can be reached at (206) 441-8802. The address is 87 Wall Street, 2nd Floor, Seattle, WA 98121.

Service Requests

WORV/Hattiesburg, MS, needs CD service from all record companies. ASAP. WORV 1204 Gravel Line Rd. Hattiesburg, MS 39401 (601) 544-1941 Attn: Cyreio Hughes KLIP/Fowler, CA, needs service from all record companies including Independents,

Reggae, Jazz and Gospel. KLIP Radio P.O. Box 129 Fowler, CA 93625 (209) 834-5337 Attn: Kevin Shakir, PD

Bobby O'Jay Weds

I would like to extend congratulations to the legendary **Bobby O'Jay**, Operations Manager and PD of WHRK/FM and WDIA/AM, on his recent marriage. O'Jay and bride Sharon were wed on June 11th in Memphis. The wedding reception was held at the Peabody Hotel. On behalf of Sidney and the BRE staff, much happiness to you both.

Joining Bobby O'Jay's wedding celebration were (L-r): Joe Louis, PolyGram; Melvin Jones, KRNB; Virgil Thompson, EMI; Sharon & Bobby O'Jay; Ernie Jackson, VP/GM WDIA-WHRK; Tommy Marshall, Capitol; Jay Howard, Mid-Atlantic marketing; John Hall, Arista.



Seeking

Individual is seeking airshift immediately. Nine years experience with strong production skills in TV and video experience. Tape

Opportunities

WJMO/AM 1490 is now accepting tapes and resumes for future announcer openings. Please send tape and resume to:

- Steve Harris
- WJMO Radio
- 11821 Euclid Avenue
- Cleveland, OH 44106
- EEO/M&F No Phone Calls Please

KJCB/Lafayette, LA is seeking professional sales people to work in the radio advertising field. Some sales experience is required. Willing to train the right people. These sales positions are available immediately and are based on commission. Established account and resume available upon request. Quenn Echols 5416 Bonnell Ft. Worth, TX 76107 (817) 735-9972

lists for the right applicants. Inquire about benefits. Contact Irma Jackson:

KJCB

413 Jefferson Street Lafayette, LA 70501

WBLX/Mobile, AL is looking for a production director and mid-day air personality with multi-track experience. Midi experience is also helpful. Must be able to write, produce and voice commercials and promos that sizzle! Will manage the production department. Send tape and resume. NO PHONE CALLS PLEASE.

WBLX P.O. Box 1967 Mobile, AL 36633 Attn: Mr. Tony Brown

INTER-URBAN BROADCASTING IS IN THE MARKET FOR A GENERAL MANAGER FOR WYLD AM/FM IN NEW ORLEANS.

POTENTIAL CANDIDATES SHOULD BE DEDICATED AND AGGRESSIVE WITH GOOD MANAGEMENT SKILLS.

PLEASE SEND RESUMES TO:

TRACY P. LEWIS DIRECTOR OF BROADCAST OPERATIONS INTER-URBAN BROADCASTING, INC. 1139 OLIVE STREET, #303 ST. LOUIS, MO 63101

INTER-URBAN BROADCASTING IS AN EQUAL OPPORTUNITY EMPLOYER.

PROGRAMMER'S POLL

MID-SOUTH

LEE GREEN KWTD/ Little Rock, AR

Natalie Cole, "When I Fall In Love"—Great song. Super response from all demographics. This one should roll to the top of the charts.

Pebbles, "Take Your Time"—The new mixed version is super for the summer. Good dance tune also.

Jeffrey Osborne, "She's On The Left"—Definitely headed to the top of the charts. Great phones. It's good to have him back.

A. J. WHITESIDE

KHRN/ Hearne, TX

Melba Moore & Kashif,

"I'm In Love"—This is the

perfect love song. Top ten

action or more. Great song

and definitely one to

Salt-N-Pepa, "Shake Your Thang"—Hotter than Summer. A Go-Go flavor that will get as much attention as "Push It." Destined to go to the top of the charts.

watch.

Michael Jackson, "Another Part Of Me"—Nothing more can be said about MJ. Reserve another spot at the top of the charts for the "BAD" one. Heavy, heavy phone action. Will get a lot of airplay as well as club action. A sure bet for crossover action.

Angela Winbush, "Hello Beloved"—We've been waiting for this one for a long time. Lots of requests, especially from the ladies. Excellent for the Quiet Storm formats.

Kool Moe Dee, "No Respect"—I love this guy's style! He is definitely on a roll and certainly has respect. Plenty of phones on this one. Check out the flip side. The 12' version of "Let's Go" is telling it like it is. Watch out LL Cool J!

JAY MICHEALS

WOW Norfolk-Virginia Beach, VA

Teena Marie, "Work It"—Programmers check out the hip-hop version of "Work It." It's hot and should work for Teena.

Dino, "Summer Girls"—It's a smash for summer. Don't let the CHR stations beat 'cha on this one. It's happening in the tide water area. Definitely one to watch.

Najee, "Personality"—It's a jam for all day-parts. If you play Kenny G, give this one a listen.

Tony, Toni, Tone, "Born Not To Know"—This smash

should follow "Hey, Little Walter" to the top of the charts. Hot 'n heavy phones. Great for summer fun.

SOUTHEAST

JOE BULLARD WANM/ Tallahassee, FL

Lisa Lisa/Cult Jam, "Go For Yours"—Acceptable sound from a familiar voice. A good summer beat that will make you move your feet.

James Brown, "Static"— The only thing missing is the "Please, Please, Please" and the cape! Another hit with no static!

Womack & Womack, "Tear Drop"—Another "Baby I'm Scared Of You." Womack & Womack are back and they're hot. Chapter 8, "Give Me The Chance"— More than eight because it sounds great. It's what we've been missing.



MIDWEST

STEVE BIRDINE

WBML/ Urbana, IL

Tony, Toni, Tone, "Born Not To Know"—Fun song to sing along with. Should do just as well as the first one.

Freddie Jackson, "Nice 'N Slow"—Great female appeal. A smash number one single!

Morris Day, "Love Is A Game"—A too cool ballad with a serious Morris Day touch.

Biz Markie, "Vapors"—The phones are ringing off the hook for this one with the teens. Another rap h-i-t!

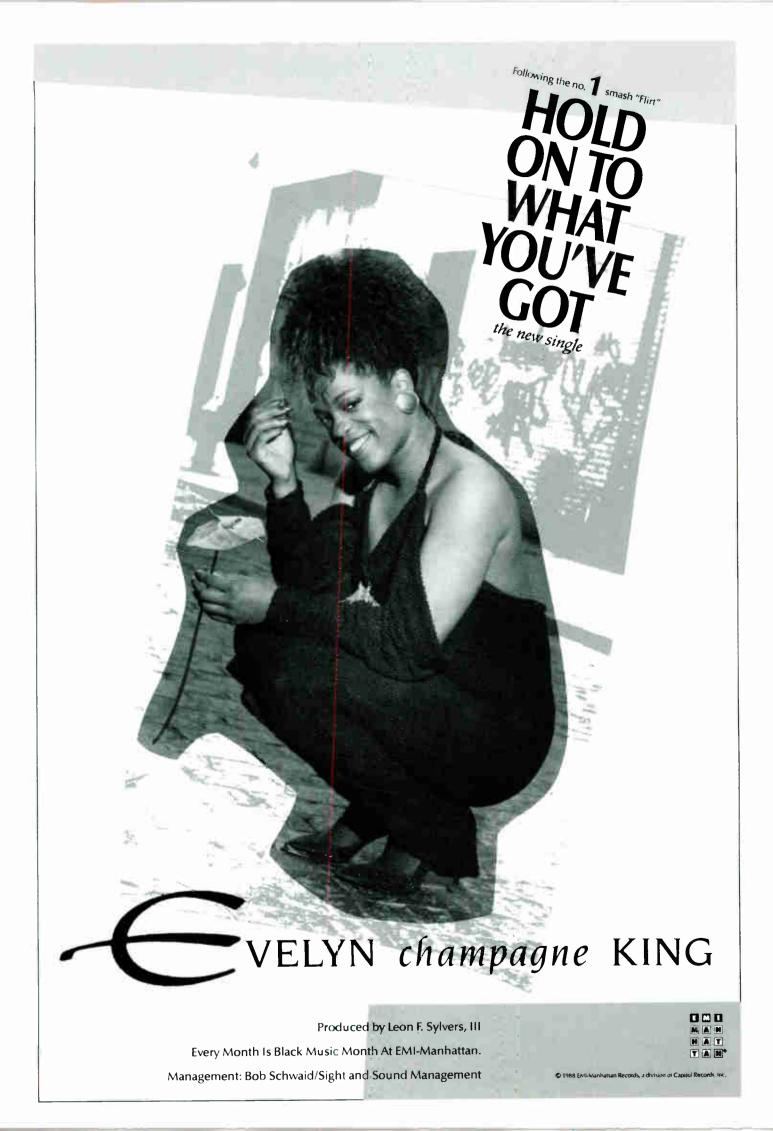
HERMAN "PAPPA KBWH/ GATTOR" PEARSON Omaha, NE Johnny Taylor, "Everything..."—Great, great song dealing with realistic life, love and breakup. Heavy

Nicole, "Rock The House"—Nice bouncy beat. Good for mixing. A star is born.

James D-Train Williams, "In Your Eyes"—Great LP to come from the D-Train man.

Billy Paul, "It Could Have Been"—Good song and glad to have Paul back on the scene. We certainly missed the "Me & Mrs. Jones" man.

phones.



WHIC hosts INDIANA BLACK EXPO



By Bill Quinn

Left: (L-R) Indianpolis Deputy Mayor Joe Ash, Rev. Dr. Andrew J. Brown, Expo President Rev. Charles Williams, and W^{*}LC VP/GM AI Hobbs, Expo V⁵ Marketing and Sales, at ribbon-cutting ceremony.

Below: At Expo's luncheon to honor Stevie Wonder with it s Freedom Award. (L-r, standing): Jay Johnson, Rev. David Banks and Rev. C. Williams. (Seated,: Sidney Miller and Sidney Miller III.

Below (I-r): AI Hobbs, Rebbie Jackson, Jay Johnson and Chuck Arrington, MCA Records.





Backstage at Expo: Shon #1, Bobby Brown: Paula Abolul, Jay Johnson, Shon #2, Shanice Wilson. (Lex Adam Singer, C. Wilson, Rev. C. Williams, Shanice Wilson, Jay Johnson and Jesus Carber, A&M Records

"Reach Out For The Children"



he metropolis of Indianapolis, Indiana—called a 'heartland' city by those who live there—certainly does have lots of heart...and plenty, plenty soul. Especially around Indiana Black Expo Time.

Celebration '88, this year's Expo, was especially soulful...entertaining, edifying, unifying and gratifying on a number of levels. There were Black achievement awards, a Black history essay contest, the Annual Expo Luncheon, senior citizens programs, the Miss Indiana Black Expo Pageant, a basketball tournament, a slow pitch baseball tournament, an art competition, a free health fair, ecumenical services, a talent contest, a Gospel concert, a Jazz concert, the "Sarge" Johnson Boxing Tournament and celebrities, celebrities, celebrities....

There was a Stevie Wonder Concert, called Grand Jam '88, in the Hoosier Dome. There were tenorman Stanley Turrentine and Pieces of A Dream. There were Rebbie Jackson, Stephanie



At the president's reception 3 rt. Robert Townsend, Jay Johnson, Jasmine Guy, Rev. David Banks and Res. Charles Williams.

"Butter," Jay, Vanessa Williams (Stanquest, '88 emote Sat, and SunJ Tony Lamont, W⁺⁺ C: Vicki Buchanan, WTLC and Al Hobbs

July 29, 1988

INDIANA BLACK EXPO



The stars arrived in style in a vintage Rolls-Royce limo.

Mills, Rick James, LeVert, The Main Ingredient, The Dramatics, The Deele, Suave.' There were "Hollywood Shuffle" director Robert Townsend, "Different World's" Jasmine Guy, Shanice Wilson, Paula Abdul and Georgio. There were Muhammad Ali, Sinbad, The System, Georgio and Tony, Toni, Tone.

"Young people who otherwise would never have known have found out many wonderful things about their history and heritage and about themselves," said Rev. Charles Williams, Expo's president and chief operating officer. "Children, adults, senior citizens and the handicapped have received free health care, many unemployed people have found jobs, hundreds of thousands have been entertained by and taken renewed pride in the dynamics of their own culture. In uncountable ways, Indiana Black Expo has proven itself worthy of the time, energy, talent and money so many have invested in it."

Originally a spinoff of Operation Breadbasket/Operation PUSH's Black Expo, initiated in Chicago by the Rev. Jesse Jackson in 1969, Naptown's version was modest by comparison when begun 18 years ago. In its first year, according to Al Hobbs, IBE's vice chairman for marketing and sales, exhibitors only bought between 75-80 booths and attendance totalled roughly 50,000. By contrast, hundreds of booths were sold at the first Chicago Expo and attendance exceeded the 600,000 mark—making it a much larger event than Woodstock, which also took place that year.



(L-r): Rick James and WTLC's V.P. Al Hobbs.



(L-r): Muhammad Ali and daughters attend Expo every year.

Over a dozen other U.S. cities tried the Black Expo format after the initial success of the Chicago model. All have since abandoned the idea. All but Indianapolis.

Hobbs, who is also vice president and general manager of radio station WTLC-FM (Indianapolis), said IBE's mission has evolved from an era of visible militance (late '60s-early '70s) to its current focus on the quality of life. "This means," said Hobbs, "we are now looking at how such factors as politics domestic and foreign—economics, religion, culture, the criminal justice system, education, public health and the relative condition of the family—men, women and children—impact on the Afro-American community."

WTLC, which has been involved with the IBE from its inception, has increased its role over the years to the point where it has now become the event's prime corporate sponsor. Today, the station donates more than \$220,000 in in-kind support to the Expo. "Around Indianapolis, WTLC is known as 'The Voice of the People,'" said Hobbs. "In order to bear that title legitimately, we have to be licensed by the people. Since we are so licensed, WTLC bears a tremendous responsibility. Expo allows us a means of delivering on that charge, a chance to give back to those who have given us so much."

By that, Hobbs means that his station's listeners—about 150,000 strong, 72 percent of whom are Black—have made WTLC #1 in Central Indiana and therefore deserve every effort the area's top-ranked radio station can muster.



Jay, Ray, Bobby and Tony of the Bobby Brown Dancers (Old Edition).





(L-r): Levert and WTLC's Vicki Buchanan.

Suave on stage.

Jay Johnson, WTLC's program director, has carved out for himself the potentially hazardous job of lining up celebrities for the monster event. It is he who, for the past 13 years, has worked with such prominent record executives as Atlantic's Sylvia Rhone, EPA's Don Eason, Virgin's Sharon Heyward, A&M's Jesus Garber and others to secure the services of each

CELEBRATION '88



Judges of Starquest '88 included Paula Abdul, Michael Johnson (forefront), V.P. Wing Records.

label's premier Black acts. "The record companies have been tremendously cooperative," Johnson reflected, "both the senior execs and their respective promotion staffs."

For six-to-nine months before Expo actually kicks off, Johnson meets with record company reps, artists' managers and occasionally, the artists themselves. He has to work within confirmed itineraries, guess who will be hot at Expo time and convince as many of the country's leading Black artists as possible to donate their services "for the cause."

Why does he work so hard?

Sounding much the same as Hobbs, Johnson said, "You can't live in a community and not be involved, unless you're a hermit. Since we [at WTLC] are the voice of the community, who better to serve?"



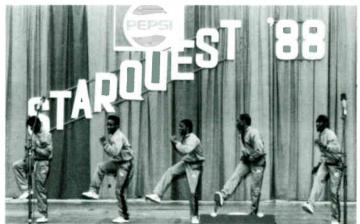
Indiana State Police volunteer security services.

Today, Indiana Black Expo has over 500 volunteers. Some of the most enthusiastic are the station's staffers—the jocks, the secretaries, the executives. Both Hobbs and Johnson, however, give much of the credit for IBE's current success to Charles Williams. "In the last few years," said Johnson, "Expo has really taken off."

Those years, according to Hobbs, coincide with the point at which the Eli Lilly Endowment gave IBE a grant enabling the event's board of directors to fill three key personnel slots on a salaried basis. "In 1980," said Hobbs, "we hired an office manager, a program director and a president and chief operating officer. Our president, Rev. Charles Williams, was formerly an excellent fiscal manager in the office of this city's mayor. He brought those skills to Expo.

"That same year IBE managed to liquidate a serious debt largely incurred through a series of concerts that failed to pay for themselves in the years before Williams came aboard. And," said Hobbs, "IBE has been in the black ever since."

In addition, Williams, Hobbs and the rest of the new



One of the contestants in the Starquest '88 Rap Contest.

leadership enlisted the aid of a host of corporate heavy hitters to put a financial backbone in the festive animal that was and is IBE. Williams and his team immediately took the sale of booths from about 120 to upwards of 300. Among the 700 booths at this year's fest were vendors selling everything from home-made handicrafts to Mercedes-Benz sedans.

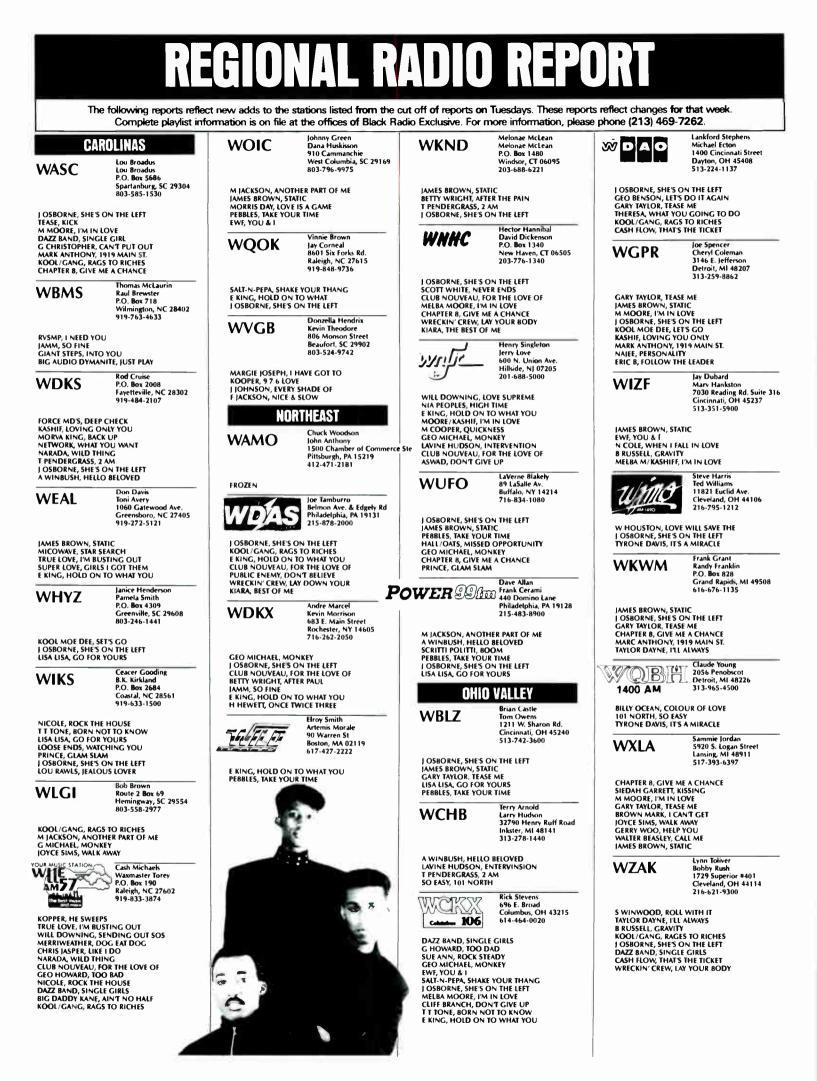
Every phase of the event was scrutinized. In addition to finances, IBE's leadership rethought the attendance figures, the physical layout (going from holding all activities in one large space to two), the programmatic aspect (whether to add or subtract certain parts of the agenda). "Today," said Hobbs, "we have not only the biggest but the best celebration of Blackness in America today."

Each year since the beginning, Expo has worked through a theme. In 1986, the organizers began a three-year series on the Afro-American family. The theme that year was "The Afro-American Male, An Endangered Species?." In 1987, it was "And She [the Afro-American female] Came Forth A Woman." And, this year, it was about reaching out for the [Afro-American] child. But perhaps the most enduring theme was the one adopted for the 1985 event. That year, it was "Working Together Works." So appropriate was it to the overall spirit of IBE's aims and purposes that it has been assumed as a permanent logo.

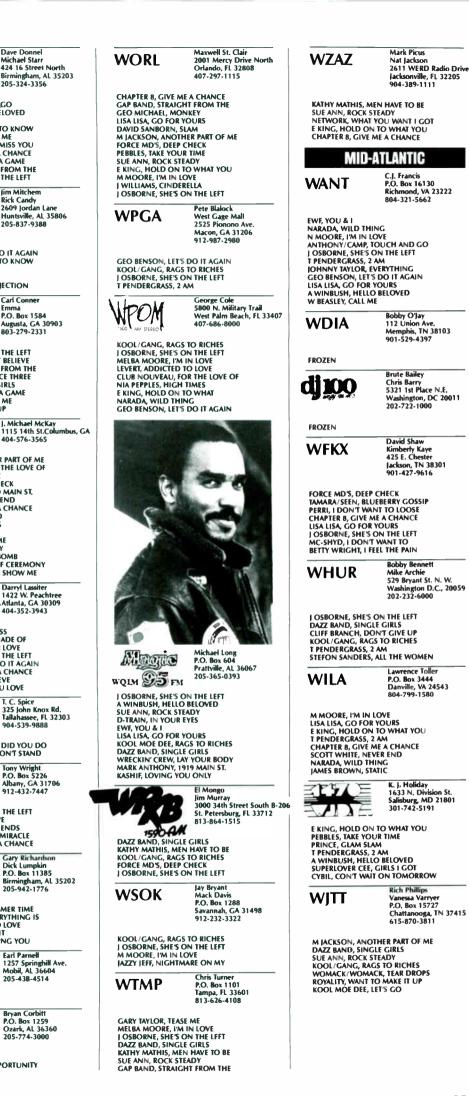


Expo had boxing, too!

Thinking back on this year's record-breaking crowds, the number of people who went away with a new sense of self, the hundreds of exhibitor booths—featuring everything from service clubs, fraternities, sororities, educational institutions, city and state government agencies, the armed forces, business, food vendors, media organizations and more; thinking of the many other events leading up to the actual four-day Expo and those to follow as well, it's no wonder that Charles Williams, Al Hobbs, Jay Johnson and the event's board, executive committee and 500 volunteers, as well as the 220,000 attendees, can truly feel that "Working Together Works."









Tony Fields Phillip D. March 10213 Linn Station Rd. Louisville, KY 40223 502-425-3444

JAMES BROWN, STATIC J OSBORNE, SHE'S ON THE LEFT LISA LISA, GO FOR YOURS SALT-N-FPA, SHAKE YOUR THANG TAYLOR DAYNE, ITL ALWAYS CLIFF BRANCH, DON'T GIVE UP M MOORE, I'M IN LOVE PUBLIC ENEW, DON'T BELIEVE DAZZ BAND, SINGLE GIRLS EVEN AND SINGLE GIRLS SLIE ANN ROCK STEADY GEO HOWARD, TOO BAD

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WMYK

Cindy Dove 168 Business Park Dr. #100 Virginia Beach, VA 23462 804-473-1194 JAMES BROWN, STATIC B RUSSELL, GRAVITY LISA, LISA, GO FOR YOURS E KING, HOLD ON TO WHAT YOU M JACKSON, ANOTHER PART OF ME GARY TAYLOR, TEASE ME EWF, YOU & I SALT-N-PEPA, SHAKE YOUR THANG

COLOGE FUEL COLOGE FUEL COLOGE FUEL COSE FUEL

LOOSE END, WATCHING YOU E KING, HOLD ON TO WHAT YOU LISA. LISA, GO FOR YOURS GARY TAYLOR, TEASE ME CASH FLOW, THAT'S THE TICKET KOOL MOE DEE, LET'S GO

J. J. Starr J. J. Starr 400 H Street N. E. Washington D.C., 20002 202-675-4800 WOL

T PENDERGRASS, 2 AM T T TONE, BORN NOT TO KNOW TYRONE DAVIS, IT'S A MIRACLE BETTY WRIGHT, NO PAIN NO GAIN MARK ANTHONY, 1919 MAIN ST. J OSBORNE, SHE'S ON THE LEFT BUILY PAIL WE COULD HAVE BILLY PAUL, WE COULD HAVE GEO KERR, LOVE LOVE

WPAK

Stan Williams Rick Darnell P.O. Box 494 Farmville, VA 23901 804-392-8114

Cy Young P.O. Box 8085 Nashville, TN 37207

Chester Benton P.O. Box 598 Norvolk, VA 23501 804-483-6315

615-227-1470

GYRLZ, WISHING YOU WERE HERE M MOORE, I'M IN LOVE CHAPTER B, GIVE ME A CHANCE KOPPER, HE SWEEPS ME RENE HAYES, I REALLY MISS YOU JOHNNY TAYLOR, EVERTTHING IS LADINE HUDSON, INTERVENTION T PENDERCRASS, 2 AM TROOP MAMACITA TROOP, MAMACITA

WQQK

RICK JAMES, LOOSEY'S RAP EWF, YOU & I PEBBLES, TAKE YOUR TIME M MOORE, I'M IN LOVE GEO BENSON, LET'S DO IT AGAIN D-TRAIN, IN YOUR EYES RICHARD MARK, HOLD ON TO THE RICK ASTLEY, IT WOULD TAKE A J STEWARD, GET LUCKY STEWARD, GET LUCKY ADBORNE, SHE'S ON THE LEFT NAIEE, PERSONALITY

WRAP

DAN REEVES, NETWORK KATHY MATHIS, MEN HAVE TO BE KOOL/GANG, RAGS TO RICHES

LeRoy Penn P.O. Box 216 South Hill, VA 23970 804-447-8997 WSHV

T PENDERGRASS, 2 AM E KING, HOLD ON TO WHAT NIA PEEBLE, HIGH TIME KOOL/GANG, RAGES TO RICHES



KNON	Patrice Carey Patrice Carey P.O. Box 710909 Dallas, TX 75375 214-828-9500	WJMI
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LASER 1260	Dave Felder Baby Dove 501 N. University Suite 768 Little Rock, AR 72207 501-661-0150	WKXI
FROZEN		FROZEN
KQCF	Pat Spearman 8906 Wall St. Suite 401 Austin, TX 78754 512-339-6102	WORV
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KQXL	A. B. Welch Chris Clay 7707 Waco Drive Baton Rouge, LA 70806 504-926-1106	M COOPER, QUIC CHAPTER 8, GIVE GEO MICHAEL, M
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KYEA	Mike Payne Danny Jack P.O. Box 2199 West Monroe, LA 71294 318-322-1491	KASHIF, LOVING YA
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Paul Todd Philis Eichelberger 1850 Lynch St. Jackson, MS 39203 601-948-1515

0, HELP YOURSELF , SPECIAL THING N YOUR EYES GIVE ME & CHACE VILD THING

D.D.1. P.O. Box 9446 Jackson, MS 39206 601-957-1300

Cyreio Hughs Cyreio Hughs 1204 Gravel Line Hattiesburg, MS ttiesburg, MS 39401

Dwain Tanner DDT

NG, HOLD ON TO WHAT N, EVERY SHADE OF , GET LUCKY DD, ROLL WITH IT ON, LOVE WILL SAVE THE & I N HELP YOURSELF WOMACK, TEARDROPS , QUICKNESS , GIVE ME A CHANCE AEL, MONKEY

Matt Morton P.O. Box 66475 Baton Rouge, LA Baton Rouge, LA 70896 504-927-7060

N, ANOTHER PART OF ME RAM SLAM ON'T TURN AROUND AMS, CINDERELLA NG, RAGS TO RICHES D, SINGLE GIRL B, GIVE ME A CHANCE WANNA AMARE IT UP WANNA MAKE IT UP CH. DON'T GIVE UP

WEST

Pam Wells Lisa Lipps 1710 E. 111th Street Los Angeles, CA 213-564-7951 CA 90008

NICE & SLOW ORN NOT TO KNOW RD, CRAZY HEN I FALL IN LOVE HEN I FALL IN LOVE ONCE TWICE THREE WN, STATIC IND MACHINE, 1 2 3 I, ANOTHER PART OF ME GIVE ME A CHANCE IM, FOLLOW THE SINCLE CIPIE , SINGLE GIRLS , SHE'S ON THE LEFT O FOR YOURS ING YOU ONLY



Jack Patterson Lisa Canning 1700 N. Alvarado Los Angeles, CA 90026 Los Angeles, CA 213-665-1105

AKE IT LAST FOREVER WN, STATIC GRAVITY HIS, MEN HAVE TO BE O FOR YOURS N, LOVE WILL SAVE THE



Jeff Harrison Veronica Regevia 100 Swan Way Oakland, CA 94621 415-633-2548

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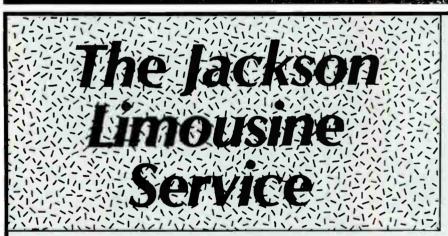
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NDR.3 FA	Cliff Winston Lon McQ 3847 Crenshaw Blvd. Los Angeles, CA 90008 213-299-5960	11 al 11 102	Steve Hegwood Gary Young 12800 W. Bluemond Roa Elm Grove, WI 53122 414-786-1590
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KFX	Bob Wikstrom Bob Wikstrom 2815 2nd Avenue Seattle, WA 98121 206-728-1250	Wp72-95.9	Harmony Hines Paula Cox 4760 Kingsway Dr. Indianapolis, IN 46205 317-257-8928
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KKSS	Bill Thomas Tom Beal 5301 Central N.E., #700 Albuquerque, NM 87108 505-265-1431	WTLC	Jay Johnson 2126 N. Meridian Street Indianapolis, IN 46202
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E KING, HOLD ON T T TONE, BORN N T PENDERGRASS, 2 V BELL ARMSTRON	TO WHAT YOU OT TO KNOW		
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BLACK RADIO EXCLUSIVE

REGIONAL ADDS CHART

ARTIST, TITLE, LABEL	MA	NE	MS	OV	CAR	MW	SE	WST	TOTAL
JEFFREY OSBORNE, She's On The Left, A&M	8	8	5	7	4	3	15	4	54
JAMES BROWN, Static, Scotti Bros./CBS	4	3	5	6	2	4	3	2	29
EVELYN CHAMPAGNE KING, Hold OnEMI-Man.	7	4	3	1	2	3	_ 5		25
MELBA MOORE, I'm In Love, Capitol	6	2	3	4	1		9		25
CHAPTER 8, Give Me A Chance, Capitol	_3	2	4	3	1		9	1	24
GARY TAYLOR, Tease Me, Virgin	2		3	6		2	5	3	21
TEDDY PENDERGRASS, 2 AM, ElektralAsylum	8	1	1	1	1	5	4		20
EARTH, WIND, & FIRE, You & I, Columbia	3		6	2	1	2	4	1	19
DAZZ BAND, Single Girls, RCA	4		3	1	2		5	2	17
KOOL & THE GANG, Rags To Riches, Mercury/PG	5	1	1	2	2	1	4		16
LISA LISA/CULT JAM, Go For Yours, Columbia	4	1	2	1		3	2	1	15
MICHAEL JACKSON, Another Part Of Me, Epic	2	1	2		1	1	4	4	15
TONY TONI TONE, Born Not To Know, Wing/PG	4		4	1	1	2	2	1	15
PEBBLES, Take Your Time, MCA	2	3	2	1	1	2	1	2	14
ANGELA WINBUSH, Hello Beloved, Mercury/PG	_ 2	1	1	1	1	2	2	1 -	11
GEORGE BENSON, Let's Do It Again, WB	2			1		2	5		10
GEORGE MICHAEL, Monkey, Columbia		3	2_	1	1		2	1	10
PRINCE. Clam Slam. Paisley Park/WB	1	1	1	1	1	1	3	1	10



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By Bill Quinn



McLean

HOLLYWOOD: A rare treat was afforded Southern California Jazz fans recent: Altoist Jackie McLean brought a band into the Catalina Bar & Grill. And set the joint ablaze.

True, hard-line, Bebopbased, mainstream fire music is McLean's main bill of fare...and, at the Catalina, he and his disciples—pianist Hotep Galeta, Bassist Nat Reeves and drummer Paul Allen—were serving it up hot and heavy.

McLean's music has no schizophrenia about it: It is not trying to crossover or fuse itself with any other forms. It is, pure and simple, classic Jazz (ca. 1960-infinity).

From the first notes of the smoking post-Bop opener, "Wouldn't You," the audience knew that McLean and his men had come West to play. Fierce, harmonically grounded runs by the leader gave way to handfuls of chordally supported arpeggios by South African keyboardist Hotep. And the remainder of the rhythm section kept a big foot up the solists' backsides, too.

Hotep's reading of Thelonious Monk's immortal "Round Midnight" was sensually done.

Next, McLean led the way again with his own "Minor March," a Blues tinged vehicle the group pushed somewhere past double the Hollywood Freeway speed limit. Then the quartet essayed a McCoy Tyner tune, "You Taught My Heart to Sing." Here, the fires were banked and the feeling, rather than hot, was delightfully warm.

Hotep's composition, "King Tut's Strut," was pyramidal in configuration, building on giant modal blocks that soared with McLean's retching horn, Hotep's glistening trills and Allen's thundering percussion.

Another of Hotep's creations, the darkly humorous "Omar's Revenge," was reminiscent of the Skokiaan sound that came out of Capetown about 30 years ago. McLean got into the spirit of it with some licks that recalled South African reedman Dudu Pukwana at his best.

The set concluded with all stops pulled out on Charlie Parker's "Confirmation."

McLean hasn't worked Los Angeles in four years. He said he wouldn't have made it this time but for other dates he had structured in the general vacinity.

What a pity that he and other straight, no chaser Jazzmen aren't caught in this neck of the woods more often. The audience loved it. The whole affair argued overwhelmingly for more of the same—more of the kind of Jazz L.A. gets to hear, up close and personal, not nearly enough.

BLACK RADIO EXCLUSIVE

Top 40 Jazz Albums

TW LW

- 2 Eyes of the Veiled... CHUCK MANGIONE Columbia
 - 3 Eye of the Beholder CHICK COREA GRP
- 4 I Came To Play PAUL JACKSON, JR. Atlantic
- Amina AMINA CLAUDINE MYERS Novus/RCA
- 5 6 Stronger Than Pride SADE Epic
- 6 5 Every Step of the Way DAVID BENOIT GRP
- 8 Lay It On The Line SAM RINEY Spindletop
- 8 15 Sticks & Stones GRUSIN & GRUSIN GRP
- 9 11 Day By Day NAGEE EMI-Manhattan
 - 10 7 Living Colors DAVE SAMUELS MCA
- 10 Too Hot To Touch BEN SIDREN Windham Hill
- 12 9 It Makes You Wanna... PIECES OF A DREAM EMI-Manhattan
- B 20 Shadow Prophets KEVIN EUBANKS GRP
- Politics YELLOWJACKETS MCA
- 16 Distant Drums BRIAN SLAWSON CBS
- 18 Rites of Summer SPYRO GYRA MCA
- 1 Live At Blues Alley WYNTON MARSALIS Columbia
- 13 23 Close Up DAVID SANBORN Reprise/WB
- 24 Facets
 DOC SEVERINSEN
 Amherst
- 20 13 Memos From Paradise EDDIE DANIELS GRP

TW LW

- 21 27 Endlessly DIZZY GILLESPIE MCA/Impulse!
- 22 12 Reflections GEORGE HOWARD MCA
- 23 14 Tears of Joy TUCK & PATTI Windham Hill Jazz
- 24 19 Folk Song For... SHADOWFAX Capitol
- 25 32 The Tides of Time ROLAND VAZQUEZ Soundwing
- 26 34 Tracy Chapman TRACY CHAPMAN Elektra
- 27 26 No Longer I TOM BROWNE Malaco
- 28 25 Life In The Modern... CRUSADERS MCA
- 29 22 If The Bass... STANLEY CLARKE Portrait
- 30 38 Look What I Got BETTY CARTER Verve
- 3 40 Black Pearl HARRISON & BLANCHARD Columbia
- 32 28 Double Feature SPECIAL EFX GRP
- 33 30 Time & Place MIKE STERN Atlantic
- 34 29 Paradise Citizen RANDY BERSEN Zebra
- 35 31 Walter Beasley WALTER BEASLEY Polydor/PolyGram
- 39 Today's Love Songs... ARTHUR PRYSOCK Milestone
 - ** 5th Gear **ROB MULLINS** Nova
 - ** Take 6 TAKE 6 Reprise
- 39 ** Cinemode MICHAEL URBANIAK Ryko
- 40 33 Destiny's Song... COURTNEY PINE Antilles

July 29, 1988



TAJA SEVELLE: PRINCE'S POPULAR PROTEGE'



aisley Park recording artist Taja Sevelle's first LP was released at the end of 1987 and the Minneapolis miss scored a major hit in the U.K. with the single, "Love Is Contagious." Her new single, "Popular" has been re-mixed by the LP's producer Bennett and is likely to establish Taja with audiences here at home.

•Starting out

"I had about three months when I was truly money-less! I did a paper route, which meant getting up at 4:00am. I looked for Coke bottles to sell, I was even making my own bread! But that all happened after a group I was in called Nobody broke up. I was into the band 24 hours a day. I did everything: booking the band, doing the publicity, sending out press releases, getting studio time and singing lead vocals. We began to suffer musically because I was doing literally everything there was to do. But after my money-less days, I got a part as an extra for Prince's film, 'Purple Rain' and then I started doing demos with my producer Bennett. Prince had heard of me from my days with Nobody, heard the demos and offered me a deal."

•U...K. Success

"I was really concentrating on getting the LP off the ground here when I heard that 'Love Is Contagious' was doing so well in the U.K. Naturally, I was very, very happy when I was told to go get my passport and fly over there. People in Britain were incredibly receptive. That's helped in generating interest here."

•A new strategy

"I was disappointed that 'Love Is Contagious' didn't get a greater response here, even though it did well in certain cities like Atlanta and Washington DC. But, I believe that everything happens for a reason. With Bennett remixing 'Popular' and the video we're doing for the new single, I feel we can really get off the ground in this country. I feel the LP will get a new lease on life with the single."

Prince's input

"Prince hasn't tried to control what we're doing at all. He's been very supportive, but he's really had a 'hands off' attitude. Bennett produced it—he's a real perfectionist—and Michael Ostin and Benny Medina at Warners, who were great to work with, were the executive producers. So I'd say Prince has been real cool with me as a Paisley Park artist."

MARK ANTHONY: A STREET APPROACH TO MUSIC



ew vocalist Mark Anthony ("yes, that's my real name!") says that the Minneapolis sound was a major influence on his musical style. One listen to his debut LP on Tabu Records provides confirmation. But clearly, this Illinoisborn singer/songwriter has his own distinctive sound, evident on "1919 Main Street," the funky kick-off single.

•Being new to the business

"You have to be together mentally and take one step at a time. You can't expect too much because there are lots and lots of people out here. It's important to know how to take care of business and keep your head together."

•Getting with Tabu

"It was relatively simple. I came out to L.A. at the end of 1986 and I had Mr. Clarance Avant's number, so I called him, met with him and let him hear my tapes. We met several times and that's basically how I got my deal. I'd put it down to being in the right place at the right time—with the right approach."

•Material on the LP

'I've always been curious about love—it seems like vou never can find it! That provided the inspiration for most of the songs. I wrote four with my musical partner Trevor Mazique and then some of the other guys that I've known for years helped provide songs. Maurice Pruitt and Tyrone Lenore wrote two and Charles Davis wrote one. Preston Glass provided the other two, including the single, '1919 Main Street.' Being produced by him and Noel Clausen was a good learning experience. And I did get the chance to produce two songs myself—'Kiss You All Over' and 'Hot & Horny.'"



JEFFREY OSBORNE: BEYOND THE GROOVES



&M's Jeffrey Osborne has been away from the recording scene for two years, with a brief return to chartdom recently via "Love Power," his duet with Dionne Warwick. He hasn't exactly been on vacation and since his last LP, *Emotional*. Rather, he's been counting his royalties as co-writer of "All At Once" from Whitney Houston's debut LP!

Being away

"Actually, I didn't go anywhere, I just spent a great deal of time touring. It usually takes me about 18 months to do an LP anyway. This time it took just a little longer because I had a 24track studio constructed in my home and I wanted to wait until it was finished so that I could do the new LP there. It was definitely worth holding out to be able to do that because I got a jot more freedom in recording the LP there. I could say when I was ready to do a vocal rather than having to do it no matter how I felt on a particular day, simply because studio time had been booked."

•The new LP

"My main focus was in choosing songs that could be singles. I co-wrote a number of the songs and I had the songwriters co-produce with me, including Robert Brookins, Freddie Washington, Hawk Wolinski, Bruce Roberts & Andy Goldmark, and Ross Vanelli. I learned a great deal being the overall producer. I had to deal with all aspects, including the budget, but I was ready to take on that level of responsiblity."

•Picking a single

"It took two weeks of going back and forth at A&M. At one point, we had five different tracks that people wanted as a first single. Finally, we went with 'She's On The Left.' I needed a song that would hit all formats, something that is definitely geared for the streets, for the clubs."

•Crossing over

"Personally, I feel that there shouldn't be any Black music or pop departments at record companies. I see no reason why it's set up like that because music is music. What's so contradictory is that I've had records that are so R&B, I'm told they can't cross and yet Steve Winwood can put out something that sounds like an old Junior Walker track and he gets play everywhere."

R.J.'S LATEST ARRIVAL: TRULY HITBOUND



Detroit-based he seven-member group R.J.'s Latest Arrival have been consistently turning out strong product since their debut recording back in 1978. With their first LP for Manhattan (Hold On)which included a rerecording of their early hit, "Shackles On My Feet"—the group is gearing up to consolidate their earlier success with a new LP, Truly Yours. Leader, founder and producer R.J. "The Wiz" Rice comments on the group's progress....

•Getting to this point

"We're not the kind of group who sits back and thinks about how great we are. Our emphasis has been as much on the business aspect of what we do as it has been on the creative side. Although our career may have gone slower than we expected initially, we're glad because a lot of other acts have come and gone, yet we're still around."

•Maintaining a band

"It's relatively easy to keep a band together, if you handle your business properly. With some groups, they'll do a gig and just split the money. We pay weekly salaries so that when we're not performing, each member of the group has money set aside. You don't have to have \$500,000 to live! Plus we own everything and we have from day one: our publishing, production company and so on. We haven't had a personnel change in 5 or 6 years: it's still DeDe Leitta, Craig Lane, Paul Munro, Paris Reese, Ericko Nelson, Johann Ector and myself."

•Hitting the road

"We've been bombarded with tour offers but we're not going out fully behind our first single—we're just doing isolated dates. I'm finishing off some production work on a couple of acts, including Michael Jeffries for Warners. We should be ready for the road in September. We're looking at going out with New Edition, The Deele, or The Jets."



By Elaine Stepter

The writing team of Holland-Dozier-Holland are still taking advantage of their God given talent and are currently in the **Elumba Recording Studio** producing a group called **Kaleidosocope**. This group is a part of the package that the Holland Brothers will present to the industry. Their presentation will be very soon. Their great music continues to help create stars of tomorrow.

If you've been waiting to hear rap from the Motor city, then you will be glad to know that **M.C. Mr. D** has arrived with a serious single entitled "Kool Kat." Right now he's in Los Angeles' **Homeboy Studios** working on "The Bad Boys of Basketball," which refers to the eastern division champions, The Detroit Pistons. Should be on your desk soon.

Atlantic Records recently celebrated their 40th anniversary and it was indeed a star studded affair. Their Black music division is proving to be top of the line, headed by Sylvia Rhone. Acts such as LeVert, Miki Howard, The System, Troop and now Merriweather, have earned respect in radio

nition. Merriweather is a recent addition to the Atlantic family. A native of Ohio and a former vocalist and bassist for the Ohio Players, he has just finished his solo debut album titled Body Like That. The first single "Dog Eat Dog," has already started to receive a good response from radio stations throughout the U.S. Executive producers Alan Terhune and Sonny Hawkins (coordinator) for the Miller Sound Express are looking forward to mass appeal with this record. Give it a spin or two. You'll love it.

Mix Bits:

George Marino is under the production of Tony Prendatt for PolyGram Records. Sterling Sound in NY is the facility being used and the LP is due in the stores the first week in August. Cindy Fee is in the studio here in Los Angeles, working on her debut LP with Joe Chemay producing and Patrick McDonald engineering. She is currently enjoying success from singing the theme song for NBC-TV's very popular "The Golden Girls."

Omnibus Records, located in Countryclub, Illinois, is proud to announce the release of artist **Vocalpoynt** and their debut single "Poynt of Vu," to be shipped in a few weeks. Stay in the Mix for details. Engineer's Dennis Thompson and Mike Rogers remixed reggae group Chin-Africa's upcoming single "See A Man's Face (Crack It's a Killer)" on Blue Mountain Records at D&D Recording Studio for immediate release.

In the Big Apple Arif Mardin, along with Reggie Griffin has been in at Atlantic Recording Studios producing a trak for a newly signed Elektra artist Marc V. for George Daly Productions. Mardin now in production with other album projects for Dionne Warwick and Bette Midler, is really excited about this new Black urban/popster from Liverpool. George Daly is co-producing additional tracks with Griffin for V's debut LP at Quantum Studios in NJ. Mark Pawlowsky is handling the board as first engineer. Also producing two tracks is Mic Murphy and David Frank, better known as "The System."

All studio pictures and information can be sent to BRE c/ o Elaine Stepter 6353 Hollywood Blvd., Hollywood, Ca. 90028



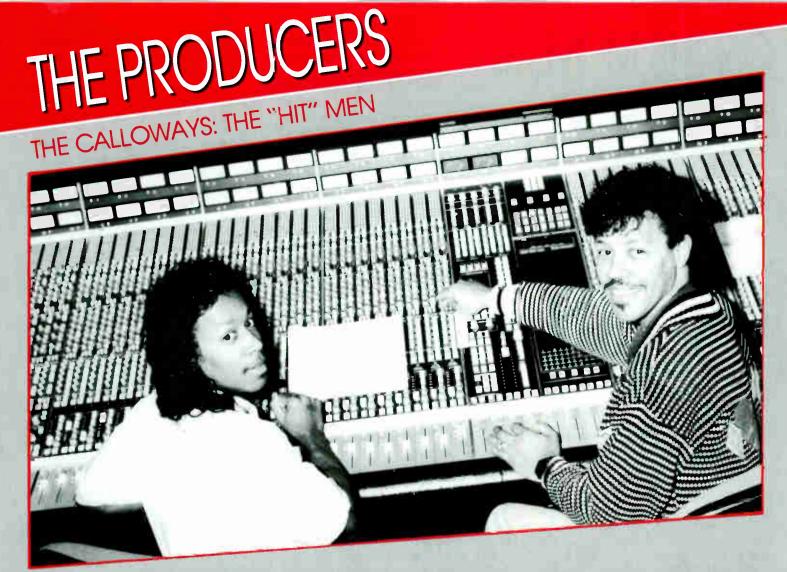




Pictured in Elumba Recording Studios are (in white shirt) Eddie Holland, members of Kaleidoscope, and engineer Mike Frenke.



Vocalpoynt



roducer/songwriter Reggie Calloway and his brother Vincent laugh as they point out that they could easily be known as the industry 'hit' men, giving an appropriate double meaning to the phrase. After all, just like hired assassins, the two brothers are asked to go in-usually at the last minute-to 'make a killing!' "That's what happened with 'Love Overboard' and Gladys Knight & The Pips," smiles former Midnight Star member Reggie. "Their whole album was finished and MCA Records asked us to add a last tracksomething that could be a definite single. We wrote the song just for the group. In fact, we finished off the words the night we did the session itself," recalls the Cincinnati native.

With the Calloways' three biggest records of the last year or so, the story's been pretty much the same: they came in and added the last golden touch to give the artist in question a major hit. 'We'd been talking to Natalie Cole for about a year but somehow the timing was never quite right. Finally, we were able to hook up to do three songs-'Jump Start,' 'I Wanna Be That Woman' and 'I'm The One.' We wrote 'Jump Start' because it really fit what Natalie was all about-in terms of her career and her life. We felt that it would bring Natalie back with something strong for her R&B fans, something that was danceable and yet still very identifiable with who she is. To be honest, we weren't all that surprised that the record did as well as it did—we wanted that type of success. Once again, we came into the project at the last minute and we did pretty well!"

Reggie is modest about the kind of success he's had. After his years as an integral part of the hitmaking group, Midnight Star, he decided in 1986 that it was time to branch out. "It was more like my career evolved that way. Back in 1984, I began producing, starting out with The Deele and then cutting tracks on The Whispers and Klymaxx, all groups associated with Solar Records, as was Midnight Star. The company's president, Dick Griffey, had a lot to do with allowing me the opportunity to take on projects like that." By the time Midnight Star was ready to do their third album, Calloway was ready to produce it. The result was their biggest album, 1984's No Parking On The Dance Floor, a two- million seller that included the hits, "Freak-a-zoid," "Wet My Whistle," "Slow Jam" and the title track. Follow up albums - Planetary Invasion from '85 and Headlines from '86-further cemented Reggie's reputation as an exceptionally talented producer.

His work with female group Klymaxx earned them their first major success with "Meeting In The Ladies Room" in 1985, so it was in some ways inevitable that Reggie would branch off into production as his mainstay. "I felt somewhat restricted and confined as part of Midnight Star. I couldn't grow as much so it was a logical development. I'd already learned in working with different groups at Solar that the secret to doing well as a producer comes from treating each act differently. The Whispers, with their slick R&B sound and harmonies, are quite distinct from Klymaxx or The Deele, so it's all about tailoring what you're doing for each artist."

When Atlantic Records approached Reggie about working with LeVert, he didn't hesitate. "The group had been known as a heavy dance act and I wanted to break away from that. I'd had the idea for the song 'Casanova' years ago. In fact, it was originally going to be a country song! When it came time to record with LeVert, that song just jumped off the page at me." Coming behind Natalie Cole's hit, LeVert's record added weight to the Calloways' reputation, and following the hat trick with Gladys Knight & The Pips, the team's recent success with Teddy Pendergrass' No. 1 black music hit, "Joy" has added weight to the contention that Reggie and Vincent are one of the hottest production teams in the business.

BLACK RADIO EXCLUSIVE

ON THE MOVE City of Hope Gala Honors Joe Smith and Raises \$1 Million



(L-r): Don Rickles, Joe Smith, Little Richard

by Cornelius Grant

"I knew you when you were Carmen Miranda," came the voice from just out of camera range. Even the crew from "Entertainment Tonight" had to smile as Little Richard broke out in his trademark high giggle and pointed to comedian Don Rickles who was taunting him. To the delight of everyone gathered in the room, Richard continued to make a few more outrageous remarks into the

THE CALLOWAYS

Continued from page 33_

"We're moving more in the direction of doing whole albums rather than just a few tracks," says Reggie, taking a few minutes out from mixing chores at a West Hollywood studio. "We wanted to really establish ourselves as a legitimate force to be reckoned with and with the kind of artists we've worked with, we've really been able to do that." Reggie explains how Gladys and The Pips were "total professionals" when it came to recording "Love Overboard": "We did the tracks in Cincinnati and flew to Denver where the group was appearing to do the vocals. Gladys rehearsed the song late at night and recorded it the next day and it was amazing to see someone do that. She's the kind of artist who is very patient and gives the producer a lot of room."

The latest artist to benefit from the Calloways' golden touch is, of course, Mr. Pendergrass. "We did two sides with Teddy and it was a great experience. I learned a lot about life, just being around him," says Reggie. "I saw that you can't let anything hold you back. We wrote the songs specifically for Teddy and one song, 'Love Is The Power' really emphascamera and then cheerfully posed with Rickles and the night's honoree, Joe Smith, for the photographers.

It was a great night. Two thousand industry notables were crowded into the Grand Ballroom of the Century Plaza as the Music Industry for the City of Hope presented Capitol Industries-EMI, Inc.'s president with its "Spirit of Life" award.

Having served on the Media Committee for five years, there were times when it was an uphill battle to get print and raise money. But a little cheer went up around the table early last year when it was announced that Joe would be this year's guy. The committee members knew then that this year would be easier. But even when Joe came into our meeting and said, "I have always avoided being honored at one of these, but since I finally agreed to do one, everybody, but everybody is going to contribute to this!"

Even we didn't imagine all those 'everybody's' would contribute to the tune of that magic number—One Million Dollars. The total comes from the dinner, the tribute journal and several special events—including the recent industry basketball tournament.

The night's festivities establish a Music Industry Fellowship in honor of Joe Smith at The City of Hope. If you go to these kinds of dinners just because it's one of those industry functions, give a little more thought to this one. The facility cares for thousands of patients each year and those patients are treated with an attitude you don't find in lots of hospitals. Everybody in the place tries to keep the patients feeling like human beings and not just numbers on a chart. And the real truth is that the work they are doing on AIDS and other catastrophic illnesses may just keep some of our friends in this industry alive to go to another dinner.

Nobody was concentrating on illness at the Century Plaza. It got pretty wild and wooly. In a real departure from other events such as this, Joe chose to have no acts from his label perform. Instead, he convinced his old friend Don Rickles to do his act-well, a version of his act. I can't imagine how many hours of rehearsal went into it, but Joe had somehow given Don enough on-thetarget barbs to nail most of the industry heavies. Nobody was immune-it was sort of like what loe does all the time, but nobody expected it from Rickles. People looked furtively around to see if the target was sitting nearby before laughing out loud. At one point in the evening, Don had the lights brought up and then advised the technicians not to dim the lights because he wanted to see "Little Richard over against the wall."

It wouldn't matter if the lights were down, Richard's light is shining very brightly these days. He is timeless and it's wonderful that he's never been hotter. Watch out, Richard! Congratulations, Joe! Ouch, Don!

izes that love can move mountains and be the strength to overcome any obstacle. With Teddy, we took our time to come up with two songs that would take him from the platform he's already on and I wanted to come up with something that could be like a 'Song Of The Year.' That was a pressure that I put on myself, but I think we came through with that kind of song in 'Joy,' Teddy's current single."

Looking to develop new talent, Reggie and Vincent are working on an album with Sharp, a self-contained group from Ohio and plan to continue their quest for up-and-coming artists. But one of their next major projects will be an album they plan to do together "later this year." Reggie says that he'll be working on some other major recording situations but he's being particularly cautious as to exactly what he will and won't do.

"We've been turning away certain offers because we want to be able to put the same concentrated effort into each one. By doing that and making sure that each production we do has its' own sound, I feel we can prolong what we're doing. People soon get tired of hearing the same sound all the time." Even though he's getting more calls than ever for his services, Reggie says that he's in a position now "where I can say 'no'. I'm learning how to pace myself and that's very important in this business."

He says that he does miss performing, something that used to take up a good percentage of his time during his Midnight Star days and looks forward to getting back on stage. "I'm going to do that again after we do our album," says Reggie, who maintains that if there's a secret to his success, it lies in "staying true to my own feelings and paying attention to what it is that people want. I don't have any set way of doing anything in the studio. We'll do maybe 70% of the session with live musicians and the rest with today's modern technology but whatever we do, we try and stay fresh current.' to

Acknowledging Quincy Jones as the man who's always been encouraging him to develop his skills, Reggie notes: "Just one 30 minute conversation with Quincy led me to doing the "No Parking" album with Midnight Star. Since then, we've had hits all the way."

MUSIC REVIEWS

By Elaine Stepter

JOYCE SIMS—WALKAWAY—FRESH/SLEEPING BAG—Vocalist Sims comes on strong with the 3rd single release from her debut LP, *Come Into My Life*. Intense drum programming and heavy percussions create a distinctive sound that is all her own.

LAVINE HUDSON—INTERVENTION—VIRGIN—This young lady shows her "queen ot soul" leanings with this great-sounding debut release. A dance trak that deserves a high chart position. Penned by the artist herself.

MARK ANTHONY—1919 MAIN STREET—TABU—Now here's something for those of you who seem to always find yourselves on the dance floor! The latest in drum sounds help give this one Top Ten potential.

KIARA—THE BEST OF ME—ARISTA—Producer Nick Martinelli does it again with this sho nuff radio winner. The duo plays all instruments, along with showing off their expert vocal abilities.

JOHNNY TAYLOR—EVERYTHING'S OUT IN THE OPEN—MALACO—Veteran charmer Taylor keeps everything on the level. It's smooth, it's romantic...so what else can we say other than it's Johnny at his best for all demos!

RANDY HALL—AS LONG AS I CAN LAST—MCA—Following up the first single "Slow Starter," here's another chart-worthy jam produced by Hall. Purely romantic, Randy knows how to set the mood.

GEOFFREY WILLIAMS—CINDERELLA—ATLANTIC—No question about Geoffrey's abilities, this trak speaks for itself. Quality production along with monster drums make this one a favorite. Hot adds from the east to the west!

BUS BOYS—HARD WORK—VOSS—The Bus Boys are back, they're harder and hotter than ever. Brian's gang lay down a serious R&B/rock flavored dance trak with all the elements to become a Top Ten monster. Let's watch the add action!!

GEORGE BENSON—LET'S DO IT AGAIN—WARNER BROS.—David and Wayne Lewis are known for their writing and producing abilities. Benson's '88 version of the Curtis Mayfield classic is something that the world will not hesitate to embrace.

SHE SAYS SHE WANTS TO BE WITH ME—HARD—LOVE NEST—Kyle Hudnall widely known for his work with Miki Howard lays down a serious yet smooth dance trak. The thick drum programming and excellent vocal arrangement accentuate the entire composition.

NEW RECORD RELEASES

Label

Artist, Title

12 45 LP CD Tempo Description

MAJORS:		_				
ELEKTRA	GRANDMASTER FLASH, Magic Carpet	•	•		M	Off The New LP
	TRACY CHAPMAN, Talkin Bout A	•	•		M	Her Second Single
ARISTA	KIARA, The Best Of Me		•		M	A New Group
WB	GEORGE BENSON, Lets Do It Again		•		M	A Remake
COLD CHILLIN/WB	BIG DADDY KANE, Ain't No Half	•	•		M	His Debut LP
EPIC	JAMM, So Fine	•			M/F	A Debut Dance Trak
EMI/MANHATTAN	EVELYN KING, Flirt			•	A	Her EMI Debut
ATLANTIC	RACHELE CAPPELLI, I Feel Good	•			M	1st One Out
	GEOFFREY WILLIAMS, Cinderella	•			M	Off His New LP
	CHRISTINE, I'm A Boy Watcher	•			M	New Music
INDIES;						
VOSS	BUS BOYS, Hard Work	•			M/F	Second Single
FRESH/SLEEP	JOYCE SIMS, Walkaway		•		M	3rd Release
MALACO	JOHNNY TAYLOR, Everything's Out In.		•		M/S	The Balladeer
VIRGIN	LAVINE HUDSON, Intervention	•			M/F	Debut
TABU	MARK ANTHONY, 1919 Main Street	•	•		M/F	Dance Debut

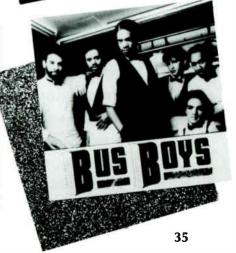


BLACK RADIO EXCLUSIVE

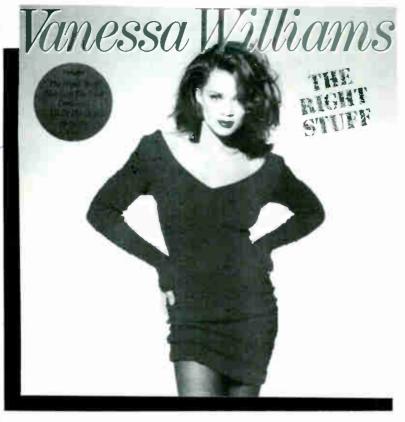








July 29, 1988

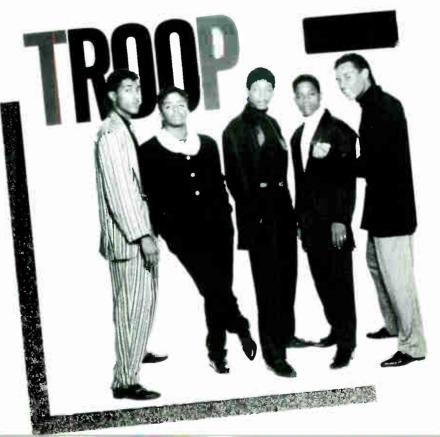


TW LW WO	C
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- 2 10 TEDDY PENDERGRASS, Joy, Elektra/Asylum
- 2 1 8 AL B. SURE!, In Effect Mode, Warner Brothers
- 3 4 6 SADE, Stronger Than Pride, Epic
- 4 3 7 RUN-D.M.C., Tougher Than Leather, Profile
- 5 8 7 JOHNNY KEMP, Secrets of Flying, Columbia
- 6 5 26 GEORGE MICHAEL, Faith, Columbia
- 7 6 25 KEITH SWEAT, Make It Last Forever, Vintertainment/Elek.
- 8 11 6 E.P.M.D., Strictly Business, Fresh/Sleeping Bag
- 9 13 4 JAMES BROWN, I'm Real, Scotti Bros./CBS
- 10 9 26 MICHAEL JACKSON, Bad, Epic
- 11 10 7 PRINCE, Lovesexy, Paisley Park/WB
- 12 14 26 PEBBLES, Pebbles, MCA
- 13 7 6 DOUG E. FRESH, The World's Greatest..., Danya/Reality
- 4 17 2 NEW EDITION, Heart Break, MCA
- **15** 23 2 **BOBBY BROWN**, Don't Be Cruel, MCA
- 16 15 9 D.J. JAZZY JEFF, He's The DJ..., Jive/RCA
- 17 16 23 THE DEELE, Eyes of a Stranger, Solar
- 18 12 7 GREGORY ABBOTT, I'll Prove It To You, Columbia
- 19 18 9 TONY!TONI!TONE!, Who, Wing/PolyGram
- 20 21 4 VANESSA WILLIAMS, The Right Stuff, Wing/PolyGram
- 22 3 THE MAC BAND f/The McCampbell Bros., MCA
- 22 20 7 EVELYN KING, Flirt, EMI-Manhattan
- 23 24 26 WHITNEY HOUSTON, Whitney, Arista
- 29 ** -- PUBLIC ENEMY, It Takes A Nation..., Def Jam/Columbia
- 25 29 4 GUY, Guy, Uptown/MCA

TW LW WOC

- 26 19 26 TERENCE TRENT D'ARBY, Introducing the..., Columbia
- 27 ** -- TROOP, Troop, Atlantic
- 28 25 13 TEENA MARIE, Naked To The World, Epic
- 29 28 4 PAULA ABDUL, Forever Your Girl, Virgin
- 30 26 26 STEVIE WONDER, Characters, Motown
- 3 3 TRACIE SPENCER, Tracie Spencer, Capitol
- 32 33 3 MELBA MOORE, I'm In Love, Capitol
- 33 27 26 GLADYS KNIGHT & THE PIPS, All Our Love, MCA
- 39 39 2 SHIRLEY MURDOCK, A Woman's Point of View, Elektra
- 41 2 LOOSE ENDS, The Real Chuckeeboo, Virgin/MCA
- 36 34 10 BOOGIE DOWN PRODS., By All Means Necessary, Jive/RCA
- 37 35 7 DARRYL HALL/JOHN OATES, Ooh yeah, Arista
- 44 2 MILLE SCOTT, I Can Make It Good For You, Island
- 39 50 10 JESSE JOHNSON, Every Shade of Love, A&M
- 46 2 BIG DADDY KANE, Long Live The King, Cold Chillin'/WB
- 48 2 TYRONE DAVIS, Flashin' Back, Future
- 42 36 15 BRENDA RUSSELL, Get Here, A&M
- 43 37 6 CLUB NOUVEAU, Listen To The Message, Warner Brothers
- 44 40 5 GLORIA ESTEFAN/M.S.M., Let It Loose, Epic
- 45 42 7 NARADA, Divine Emotion, Warner Brothers
- 46 30 8 COLORS, Soundtrack, Warner Brothers
- 47 45 26 KOOL MOE DEE, How Ya Like Me Now, Jive/RCA
- 48 47 11 HOWARD HEWETT, Forever And Ever, Elektra
- 49 31 16 BILLY OCEAN, Tear Down The Walls, Jive/Arista
- 50 ** -- TRACY CHAPMAN, Tracy Chapman, Elektra



"I Don't Wanna Lose Your Love"

The first sing e release from "The Flight"

> See Perri on tour with Anita Baker

Procuced by Howie Rice Executive Producer: Ricky Schultz Management: Howard Lowell for Shooting Stars Media Consultants



Randy Hall

"As Long As I Can Last"

The new single from "Love You Like A Stranger"

Produced by Randy Hall Executive Producers: Ray Parker, Jr. and Louil Silas, Jr. Management: Richard Burkhart/Bravo! Entertainment

. MCA RECORDS

GRAPEVINE

MICHAEL JACKSON will star in his own 90-minute special for NBC on July 30. "Michael Jackson Around the World" will be broadcast in the "Saturday Night Live" time slot and will include footage "personally selected" by Jackson, according to the network. The program will consist of excerpts from his international tour, including his stops in Tokyo, Rome, Berlin, Paris, Munich and London.

Speaking of international tours, WHITNEY HOUSTON didn't exactly delight her British fans during her last concert in London when she announced onstage: "I've had five consecutive #1 hits...I'm bigger than THE BEATLES!" According to tabloid reports, her comment went over like a wet brick.

Meanwhile, Houston will appear on August 27 at a benefit for the United Negro College Fund at New York's Madison Square Garden. (And we're sure the UNCF won't mind if she wants to compare her chart success to the Beatles or anybody else!)

SADE's Paradise LP has gone platinum less than a month after its release...another platinum lady, PEB-BLES, headlined two Saturday concerts on July 16 at the Stage Right Theatre as part of the Universal Studios Tour. Her concerts were included in the tour's admission price.

ROBERT "BOBBY" DEBARGE, member of the singing group SWITCH, was freed on \$50,000 bond on July 11 after having been charged by federal agents with cocaine trafficking. But one of the conditions of his release is that he must enroll in an in-patient drug treatment program. Bobby is scheduled to begin work on a new LP. Indicted also was his brother JONATHAN "CHICO" DEBARGE, who was released on July 12 after posting an unsecured \$500,000 bond in a Grand Rapids, Michigan court.

TERENCE TRENT D'ARBY sings backup on "Walkin' the Line," a track from **THE BEACH BOYS** member **BRIAN WILSON's** new self-titled solo LP. Originally the song was intended to be a duet between D'Arby and Wilson, but the plan got scrapped due to record label red tape.

TAKE 6 is taking off like a house on fire, according to a report in USA Today. The Nashville-based singers have been picked to sing the theme song for "Murphy Brown," a TV pilot starring actress CANDICE BERGEN. They're touring in August with ANDY WILLI-AMS, and they are in the studio right now with JOHNNY MATHIS, and



Johnny Mathis

QUINCY JONES wants them for his next LP. **ANITA BAKER** and **LENA HORNE** have also expressed interest in working with the talented group.

J.J. JACKSON, former MTV veejay, is the new program director of KMPC-FM/ Los Angeles. He continues to serve as the station's MD, along with hosting the weekday afternoon drive show (3-7 p.m.). Jackson joined the station last December.

Presumably KMPC-FM will be one of the stations that receives a \$300 Discman D-88 player (capable of playing both three-and five-inch CDs) from Sony and CBS, along with **GEORGE MICHAEL**'s new CD-3 single "Monkey." This is the first time that hardware has been sent to key radio stations and retailers around the country with a single.

JOHNNY MATHIS' bio for his new LP (Once In A While), includes an interesting comment from him regarding radio programming: "The thing that confuses people now is the fact that they think that what they hear on the radio is all there is to music. In fact, it's not even scratching the surface of what music is. You don't hear, for instance, **KATHLEEN BATTLE, LEONTYNE PRICE, RICHARD TUCKER,** incredible opera singers, except on some tiny little FM station. You don't hear, except for tiny bits, the great gospel singers that are so prevalent, and where most of our Black singers come from.

"You don't hear the incredible virtuosity of OSCAR PETERSON and unless MILES DAVIS does a crossover record, you don't hear him," said Mathis. "So you don't hear what music is all about on the radio. You just hear about some part of music that happens to be popular nowadays."

BLACK RADIO EXCLUSIVE

PROPHET

ARIES (March 20-April 19)

Thoughts center around your career choices. Communicate with partner about your future together. Decisions come later.

TAURUS (April 20-May 20)

There are opportunities around you which, if you want to take advangtage of them at all, must be grabbed now.

GEMINI (May 21-June 20)

You'll have another chance to choose between fantasy and substance. If you've really had your fill, you know what to do.

CANCER (June 21-July 22)

Good time to get your stuff together. A relationship with a lover or co-worker becomes clear, briefly.

LEO (July 23-Aug. 22)

Draw all your resources inward this week. Gather your strength. This is not a time to try to be a social butterfly.

VIRGO (Aug. 23-Sept. 22)

Watch your expenditures. Trust your initial reactions. Don't talk yourself out of your intuition.

LIBRA (Sept. 23-Oct. 22)

Should investment capital become available this week, find someone to exploit it with you. Otherwise, contacts made now may lead to travel.

SCORPIO (Oct. 23-Nov. 21)

If a deal you've been working on comes to fruition, it's cool to give it your signature this week. And take a welldeserved bow.

SAGITTARIUS (Nov. 22-Dec. 21)

It's okay to act less cautious than usual this week. You may have trouble deciding which interesting thing to pursue.

CAPRICORN (Dec. 22-Jan. 20)

Great time to resolve conflicts. Your problem solving and verbal skills are at a peak.

AQUARIUS (Jan. 21-Feb. 18)

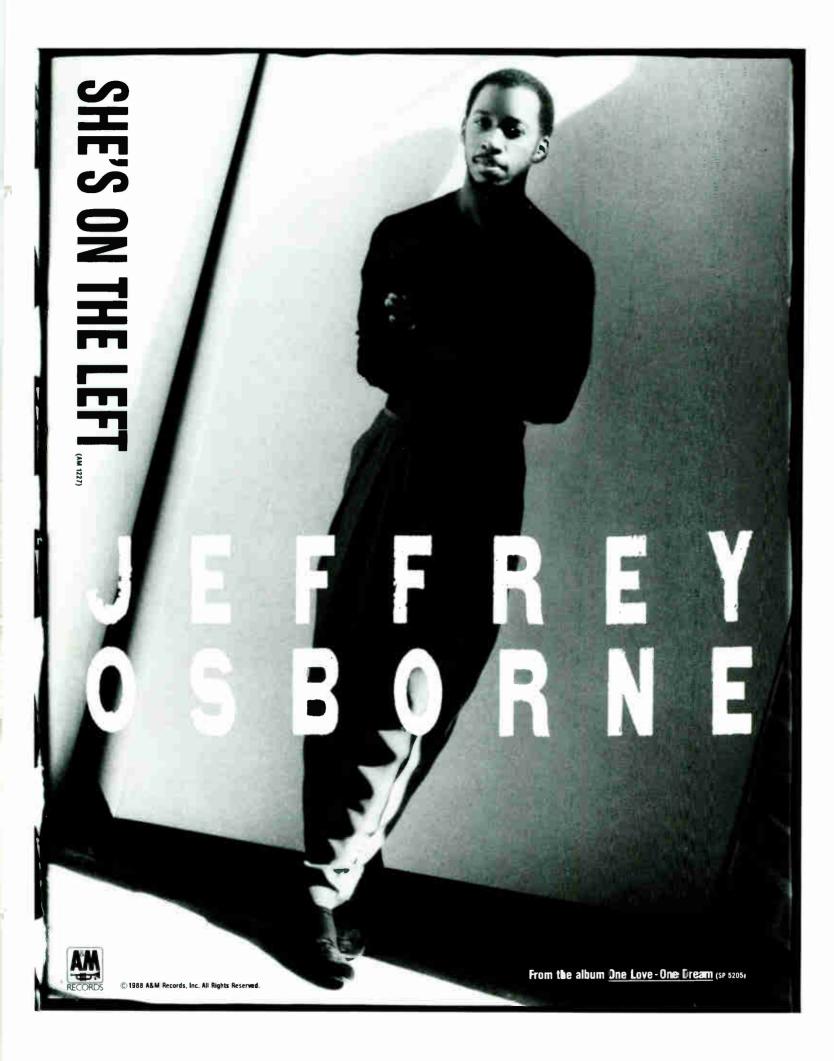
Spend some energy on those close to you. Tend to those relationships and avoid going on a power trip.

PISCES (Feb. 19-March 19)

Financial opportunities look good right now. And so do sensual ones. Maybe you can mix the two. (It's been known to happen.)

BIRTHDAYS

Mike Kidd, MCA	7/24
Verdine White, EW&F	7/25
Walter Payton	7/25
Elaine Stepter, BRE	7/26
Jean Pace	7/29
Roxanne C. Powell, BRE	7/30
Clifton Murrell, WYCB	8/2



NEW FROM PAISLEY PARK!

THE NEW SINGLE FROM THE DEBUT ALBUM GOOD QUESTION

PRODUCED BY RICK NEIGHER PERSONAL MANAGEMENT: LISA L. JANZEN CAVALLO, RUFFALO & FARGNOLI,