

HOTTRACKS.



JAMES "D-TRAIN" WILLIAMS "IN YOUR EYES"38.07930

This train runs smooth. His new track's got the cool persuasion that catches the beat of the night. From the provocative album, "In Your Eyes." All aboard for a good time.



A bright new star defies gravity on his cranked-up new track. This is a red-alert from the sizzling album, "Cookin' From The Inside Out!!!" FC 40909 Special 7" and 12" remix by Shep Pettibone.





THE WEATHER GIRLS "LOVE YOU LIKE A TRAIN 38-07931

These two distinctive voices rain again! Strutting their stuff on a high-rolling track from their new album, "The Weather Girls." Special choo-choo remix by "Pic" Conley.

AKE TRACKS FOR ALL THREE!

On Columbia Cassettes, Compact Discs and Records.

COLUMBIA RECORDS-RADIO'S BEST FRIENDI

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PUBLISHER'S PAGE

THE BLACK ENTREPRENEUR: DESTINATION EXTINCTION? Reflections on the Sale of "The Mothership"



Berry Gordy

s the music industry (and the world) awaits the final official word that Motown has been sold, it brings to the forefront the reality of how difficult it is for a Black entrepreneur to survive in the often brutal, high-stakes corporate arena.

It is particularly ironic that these words are being written during Black Music Month—and at a time when Black music is more profitable than at any other time in history. Yet the company that proved to the world that Black music is green is now in the red.

How can this be?

Why should this be?

I shall not by any means attempt to oversimplify whatever the reasons. Nor do I wish to devote this space to a complex analysis of What-Went-Wrong...

What I do know is that for me—and most of the Black radio and record industry execs—Motown will always be "The Mothership." And Berry Gordy remains the prototype of the consummate captain who piloted this legendary vessel through the previously uncharted seas of Black corporate and creative control of our most coveted cultural legacy: our music.

Not surprisingly, when I entered the industry, my greatest ambition was to be a Motown executive. As fate would have it, I became an entrepreneur myself before this could ever become a reality. Now—after 12 years at the helm of my own publishing ship—I clearly understand what this means.

As a very young man, I once worked for a Jewish family. They explained to me the theory upon which the traditional Jewish concept of entrepreneurship is based. More specifically, they try to place people of their own group in all kinds of businesses with a goal of prospering collectively by doing business with each other. Does it work? The record speaks for itself...

If we are ever to accomplish this feat as Black entrepreneurs, we must learn to develop a similar spirit of cooperation for mutual survival. Only then can we protect Black entrepreneurship from extinction in a society where big companies absorb smaller, more vulnerable ones routinely.

I am sure that Mr. Gordy's decision to sell Motown—stripped of its highly charged emotional and sentimental impact—is based purely on business considerations. And he should not be criticized by anyone for it. In fact, I would seriously question just how much bottom-line help he got from those who were most vocal when the sale was first proposed a year and a half ago...

So long live the legend—"The Mothership."

May those at the helm during your new voyage keep you safe and sound always.

Click! An Editorial Apology

Due to the exigencies of an unusually tight production schedule, well-earned photo credits for issue #21—which included our special BRE Conference '88 Supplement—were inadvertently omitted. We must first acknowledge our photography coordinator and chief photographer, Jerome Simmons, who was instrumental in providing our most comprehensive coverage ever (including his popular "Parting Shots").

Jerome was ably assisted by Guy Maxwell, who has earned our respect for his superb entertainment photography "in the wild wild west," especially the exciting you-were-there scenes of the Artist Awards Show.

And not to be forgotten are the outstanding performance shots of Ziggy Marley and the Melody Makers in our feature story, which were captured during the group's recent L.A. performance by our own Kassa.

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BRE NEWSSTANDS

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BLACK MUSIC MONTH

ear Louis, I just thought I'd bring you up to date on what's been happening in the world since you cut ut But first how are Clifford Brown and Bessie Smith and Billie Holliday and the Duke doing? I just thought I'd bring you up to date on what's been happening in the world since you cut out. But first, how are Clifford Brown and Bessie Smith and Billie Holliday and the Duke doing? out, but first, how are Clifford Brown and Bessie Smith and Billie Holliday and the Duke doing I sure miss them. But I bet you're all really jammin' out there in the Universe. You must also be glad to be booked up with King Oliver and Eletcher Henderson again agiad to be nooked up with King Uliver and Fletcher Flenderson again. Anyway, Pops, you wouldn't recognize what's going on now. Sure, you expect progress to be add, and there is plenty of that What I'm talking about though is how the links to our past be glad to be hooked up with King Oliver and Fletcher Henderson again. Anyway, Pops, you wouldn't recognize what's going on now. Sure, you expect progress to be made. And there is plenty of that. What I'm talking about, though, is how the links to our past at bring covered. For one thing, Pops, the Black radio stations in America don't play your music Dear Louis, made. And there is plenty of that, what I'm talking about, though, is how the links to our past art being severed. For one thing, Pops, the Black radio stations in America don't play your music anymore. So you can impring my amazoment when I heard that you're on the charter and Poplic

art being severed. For one thing, Pops, the Black radio stations in America don't play your music anymore. So you can imagine my amazement when I heard that you're on the charts again. Really. What A Wonderful World'' is bot again Vital A VVORUERIUL VVORUE IS NOT again. Unfortunately, it wasn't a Black radio station that I was tuned to at the time. Because they lay no Blues of Jazz Beally. I'm serioust No Clifford Brown of Horace Silver No Coltrate And Unfortunately, it wasn't a Black radio station that I was tuned to at the time. Because they play no Blues or Jazz. Really, I'm serious! No Clifford Brown or Horace Silver. No Coltrane. And that is shown a forecally after what you and all the many many others what through to get "What A Wonderful World" is hot again.

play no Blues or Jazz. Keally, I'm serious! No Clittord Brown or Horace Sliver. No Coltrane. And that's a shame. Especially after what you and all the many, many others went through to get our contributions to world culture recompized. If contributions to worid culture recognized. The worst part of it is, Pops, the young people. I hate to say this, but they don't even know the you are There's popody to teach them. Excent a miniscule number of White radio stations The worst part of it is, Pops, the young people. I hate to say this, but they don't even know who you are. There's nobody to teach them. Except a miniscule number of White radio stations, like KKCO EM bare in Los Angeles and KLONLO pass station in Loss Reach. They still had our contributions to world culture recognized.

who you are. There's nobody to teach them. Except a miniscule number of white radio stations, like KKGO-FM here in Los Angeles and KLON, a PBS station in Long Beach. They still hold bu in reverence. But those stations are tew and tar between. There are two Black-oriented stations in Washington D.C., in fact, that also play jazz: WPFW-M and WDCLLEM: in Detroit WIZZ: and in Chicago WREE But not too many others even Inere are two Black-oriented stations in Washington D.C., in fact, that also play Jazz: WPFW-FM and WDCU-FM; in Detroit, WJZZ; and in Chicago WBEE. But not too many others, execept you in reverence. But those stations are few and far between.

Segments. Somehow, the programmers and disc jockeys think we don't want to hear your music. So they at together and created a format call "Lithan Contemporary" Lithan for city. Contemporary for Somehow, the programmers and disc jockeys think we don't want to hear your music. So they got together and created a format call "Urban Contemporary." Urban for city. Contemporary for prove So Lawers that means music for people who live in the city power. JW. SO I guess mar means music for people who live in the city now. Except, I, for one, am convinced that Black people who "live in the city now" can still relate the health of your music. In fact I really felt provid when I heard "What A Wonderful World" now. So I guess that means music for people who live in the city now. in segments.

txcept, I, for one, am convinced that Black people who "live in the city now" can still relate to the beauty of your music. In fact, I really felt proud when I heard "What A Wonderful World" in that commercial the other day. My 16 year-old acked "Who's that Dady" Hopfully more to the beauty of your music. In fact, I really felt proud when I heard "What A Wonderful World" in that commercial the other day. My 16-year-old asked, "Who's that, Dad?" Hopefully, more will ask Well, I know you have other things to do, getting ready for your next lifetime or something more than the the magazine is the that the the magazine is the that the the second this magazine. Vell, I know you have other things to do, getting ready for your next lifetime or something important like that. But I just wanted you to know, if it's okay with you, that I've asked this magazine to publish my letter to you. That way if some of the programmers and disc inclusive read it they important like that. But I just wanted you to know, it it's okay with you, that i've asked this magazine to publish my letter to you. That way, if some of the programmers and disc jockeys read it, they may realize the discention they're involved in the fact a guit told me just the other day that not to publish my letter to you. That way, it some of the programmers and disc jockeys read it, they may realize the disservice they're involved in. In fact, a guy told me just the other day that not playing 1277 and Blues is alignating us from our culture. He said "we are falsifying our history"

may realize the disservice they're involved in. In fact, a guy told me just the other day that not playing Jazz and Blues is alienating us from our culture. He said, "we are falsifying our history under the guise of Urban Contemporary programming." nder the guise of Urban Contemporary programming. All I know is, I sure miss you guys. But my kids and I are doing everything we can to keep be flame of your music burging. Thanks again Pone for evenything you did for our history while All I know IS, I sure miss you guys. But my kids and I are doing everything we can to keep the flame of your music burning. Thanks again, Pops, for everything you did for our history while you were with us I'll be seeing you one of these days under the guise of Urban Contemporary programming."

you were with us. I'll be seeing you...one of these days.

Sincerely,

Curt Young





"LABEL OF THE YEAR" AT BRE CONVENTION 1988.

THANK YOU RADIO, RETAIL, ARTISTS, PRODUCERS, MANAGERS AND INDUSTRY. COLUMBIA RECORDS—RADIO'S BEST FRIEND!

BLACK KALPIU EXCLUSIVE

7



By Connie Johnson

ne of the big hit performances of Atlantic/Island/Virgin's reception at the BRE Conference was that of Troop. This Pasadena-based quintet had people up on their feet and cheering when they delivered a choreographypacked rendition of "Mamacita," the first single from the group's self-titled debut LP on the Atlantic Records label.

If that performance was any indication, Troop—soon to embark upon a five city promotional tour—may be the hottest teen-oriented male group to come along since New Edition. "Mamacita," produced by Gerald Levert, Marc Gordon and Eddie Levert Jr. has the type of instantly accessible appeal that points recording careers in an upwardly mobile direction.

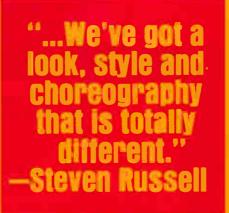
Composed of leaders Rodney Benford and Reggie Warren, lead vocalists Steven Russell and Allen McNeil, and back-up vocalist John Harrold, Troop is not the first group to come out of Pasadena. "We'll be the third, I think. High Inergy was from Pasadena. So is Van Halen," said Russell, a very friendly and articulate interviewee, a few weeks prior to the conference at BRE's office.

Four years ago when Benford and Warren, both 14 years old at the time, conceived of the idea of a group, it was their intention to come up with a unit that would feature dazzling footwork and equally strong vocals. It took a lot of auditions and much deliberation before they found three other singer/ dancers "who were serious enough," according to Benford, to rate membership in Troop.

One of the group's strongest early supporters was Benford's mother. "She brought us from dust, you could say. Looking at New Edition is what inspired us and made us want to stick so hard to making this work. And my mom, whatever we wanted to do, she was behind it 100%," said Benford who has a serious side and confidence that belie his youth. Warren, whose original dream was to become a professional baseball player, initially turned down two requests from Benford to form a group— His turnabout is the music world's gain and baseball's loss.

McNeil never suffered through that kind of dilemma. "I always wanted to sing," said the tall, slender vocalist. "My father used to sing back when he was in high school, but he never wanted me to go that way. But he's into it now, he called me up all excited and said, 'I heard your record on the radio!' My mom's so into it that she bought eleven copies of the 45. They were both afraid for me; now they're happy."

David Cook, who co-manages the group with Steve Cohen, is confident



that Troop--whose record deal with Atlantic Records was landed after the group had won several talent contests and put themselves through endless rehearsals--has the skills and fortitude to go far in the music business:

"The camaraderie among them is great. They believe in one another, they work hard and they understand the nature of the business. Sylvia Rhone is wild about them too, and thinks they've got a smash on their hands with 'Mamacita.""

The inevitable comparisons that will be made between Troop and New Edition don't faze them at this point. Said Russell, with a laugh: "I am curious to know what their reaction to 'Mamacita' is, and whether they like it. We were influenced by New Edition, more so than by rap groups, but we've got a look, style and choreography that is totally different."

Harrold, the shyest, most soft-spoken member of the group, lists several influences aside from new Edition. "I like Miki Howard because she's got a great voice and Freddie Jackson because of the vocal runs he does. But I really like The Winans. I grew up listening to gospel music." According to Benford, all the members of Troop "were raised up in the church. That's what kept us from getting into gangs and things like that."

Other producers who contributed to Troop's debut LP include Brownmark (formerly of Prince's Revolution), Chuckii Booker, Wayne Vaughn, Dennis Nelson, the team of Zack Harmon and Cliff Wright, and Attala Zane Giles.

Russell grinned and said, "We came up with ideas with Zane by dishing stories in the studio. With him, we just knocked it out. Brownmark, he makes you work; those were our hardest sessions because he's really a perfectionist. Gerald and Eddie Levert, and Marc Gordon, working with them was a challenge. But they were nice, they treated us like family." One of his favorite tracks on the LP is "I Like That" on which the group adopts a prisonerof-love stance and says: "Girl I'll wash your dishes/11 even wash your clothes/ Don't you know I love you...from head to toe?"

"People who don't know anything about (the recording world), they think it's all glamour," said Warren, "but it's a business and it's about hard work. We get a good reaction from people, though. It's not about jealousy...I think people are glad to see young people doing something with their lives."

"Some of the girls we know, 'they caught the vapors," observed Russell. "But we haven't changed. We haven't gotten big-headed. We're just tight with each other and trying to make it."



BLACK RADIO EXCLUSIVE



COLD SWEATIN' PLATINUM

Elektra execs present Keith Sweat with his platinum certified LP for his debut release, *Make It Last Forever*. It exceeded the platinum sales mark after just two single releases.(Standing, I-r): Brad Hunt, Sr. VP, Promo; Keith Sweat; Aaron Levy, Executive VP; Vincent Davis, Mgr. and President Vintertainment Recordings; Gary Casson, Sr. VP, Business Affairs; Tony Gray, PD, WRKS; Raoul Roach, A&RR Dir., Black Music; Earl Hutchinson, Sr. Dir., Black Music. (Kneeling, I-r): Hale Milgrim, Sr. VP, Marketing; Rick Alden, VP, Promo; Primus Robinson, VP, Black Music.



B SURE TO SAY THANK YOU

Morris Baxter of HOT 103-WOWI FM, AI B. Sure! and Hampton Roads, VA, entertainment impressario Oscar Jai-Tee at Streamers night club in Virginia Beach, VA, for the Hot-103 "Thank You Party." (Photo: Jerry Futrell)



THE DAY BEFORE MAGIC

L.A.'s hottest transplanted superstar (via Michigan), Magic Johnson (r), who plays on the country's hottest ever transplated NBA team (via Minneapolis), the Lakers, recently attended Beverly Hills' newest transplanted citizen (via Minneapolis) Morris Day's sold out show at the Universal Amphitheater and stopped by backstage afterwards.





FLIRTIN' WITH SYLVERS

EMI-Manhattan's Evelyn "Champagne" King was in Los Angeles recently to promote her new LP *Flirt* and got close to Leon Sylvers III in the process. And why not? Leon produced the chart-topping title track from the LP.



IT'S YOURS, IT'S MINE, IT'S OURS

Jimmy Jam and Terry Lewis netted Songwriters of the Year Award honors at ASCAP's 5th Annual Pop Awards held at the Beverly Wilshire in Los Angeles last month. (L-r): Terry Lewis; Jimmy "Jam" Harris; singer, Richard Marx; and ASCAP's West Coast Membership Director, Loretta Munoz.



BMI AWARDS JARREAU FOR 'MOONLIGHTING' Last month in Los Angeles, BMI honored its composers and songwriters of the top films and television shows of the past year. Frances Preston, BMI's President and CEO, led the ceremonies which honored, amongst many others, Al Jarreau for "Moonlighting." (L-r): Ron Anton, BMI West Coast VP; Frances Preston; Al Jarreau; and Doreen Ringer, BMI Sr. Dir. Motion Picture/Television Relations.

BRE SINGLES CHART

TW	IW	WOC		TW	ĮW	w	00
Ö	4		PRINCE, Alphabet Street, Paisley Park/WB				BRENDA RUSSELL, Piano In The Dark, A&M
2	6		TEDDY PENDERGRASS, Joy, Elektra/Asylum	52	70	2	GLADYS KNIGHT/PIPS, It's Gonna Take All, MCA
ð	5		MICHAEL JACKSON, Dirty Diana, Epic	53	84	2	THE SYSTEM, Coming To America, Atco/Atlantic
4	7		GEORGE MICHAEL, One More Try, Columbia	54	35	9	MICHAEL COOPER, Dinner For Two, Warner Brothers
5	1		TONY!TONI!TONE!, Little Walter, Wing/PolyGram	55	34	12	JEAN CARNE, Ain't No Way, Omni/Atlantic
6	3		STEVIE WONDER/MICHAEL JACKSON, Get It, Motown	56	64	3	TYKA NELSON, Marc Anthony's Tune, Cool Tempo/Chrysalis
1	10		JAMES BROWN, I'm Real, Scotti Bros./CBS	57	61	3	RJ'S LATEST ARRIVAL, Off The Hook, EMI/Manhattan
8	9		HALL & OATES, Everything Your Heart Desires, Arista	58	75	2	GREGORY HINES, The Girl Wants To Dance, Epic
9	13		SADE, Paradise, Epic	59	71	2	AL B. SURE!, Off On Your Own (Girl), Warner Bros.
10	12		JODY WATLEY, Most of All, MCA	60	86	2	DA'KRASH, Trapped In Phases, Capitol
Ä			GREGORY ABBOTT, I'll Prove It To You, Columbia	61	72	3	B LEATA GALLOWAY, With Every Beat of My Heart, Columbia
12			STACY LATTISAW, Let Me Take, Motown	62	81	2	P FULL FORCE, Your Love Is So Def, Columbia
-			MELBA MOORE/FREDDIE JACKSON, / Can't Complain, Capitol	63	45	12	2 CHRIS JASPER, One Time Love, CBS Associated
Ā			MAC BAND, Roses Are Red, MCA	64	87	2	2 DIANNE REEVES, Better Days, EMI/Manhattan
15			JOHNNY KEMP, Just Got Paid, Columbia	65	**		- RICK JAMES f/Roxanne Shante, Loosey's Rap, Reprise/WB
16			EVELYN KING, Flirt, EMI/Manhattan	66	**		- MIKI HOWARD, Crazy, Atlantic
Ø	18		NU SHOOZ, Should I Say Yes, Atlantic	67	88	2	2 TAYLOR DAYNE, I'll Always Love You, Arista
18	11		RIGHT CHOICE, Tired of Being Alone, Motown	68	73	3	3 WALTER BEASLEY, On The Edge, Polydor/PolyGram
19	20		DOUG E. FRESH, Keep Risin' To The Top, Reality	69	44	8	3 EARTH, WIND & FIRE, Evil Roy, Columbia
-			TRACIE SPENCER, Symptoms of True Love, Capitol	70	82	2	2 OHIO PLAYERS, Sweat, Track Record
Ā			RUN-D.M.C., Run's House, Profile	1	67	7	ANGELA WINBUSH, C'est Toi (It's You), Mercury/PolyGram
			VANESSA WILLIAMS, The Right Stuff, Wing/PolyGram	72	64	ç	MAGIC LADY, Betcha Can't Lose, Motown
23	30	4	PAULA ABDUL, Knocked Out, Virgin	73	50	12	2 STEPHANIE MILLS, If I Were Your Woman, MCA
-			BETTY WRIGHT, No Pain No Gain, Ms.B.	74	49	ç	JUNIOR, Yes, London/PolyGram
25	39	8	CLUB NOUVEAU, It's A Cold Cold World, WB/Tommy Boy	75	89	2	2 RAINY DAVIS, Indian Giver, Columbia
26	31	3	J.J. FAD, Supersonic, Ruthless/Atco	76	83	2	2 DYNASTY, Tell Me (Do U Want My Love), Solar
27	38	7	THE JETS, Make It Real, MCA	D	85	1	2 STETSASONIC, Sally, Tommy Boy
28	41	6	BROTHERS JOHNSON, Kick It To The Curb, A&M	78	66	1	1 REGINA BELLE, How Could You Do It To Me, Columbia
29	32	5	DEELE, Shoot 'Em Up Movies, Solar	79	47	1(0 ADA DYER, I Betcha I'll Let Ya, Motown
30	55	4	GUY, Groove Me, MCA	80	37	12	2 HOWARD HEWETT, Strange Relationship, Elektra
31	42	5	ALEXANDER O'NEAL, The Lovers, Tabu/EPA	81	51	1	8 JOYCE SIMS, Love Makes A Woman, Fresh/Sleeping Bag
32	79	2	BOBBY BROWN, Don't Be Cruel, MCA	-			- HOWARD HEWETT, Once Twice Three Times, Elektra
33	40	6	E.P.M.D., You Gots To Chill, Fresh/Sleeping Bag	83			6 THE REDDINGS, So In Love With You, Polydor/PolyGram
34	80	2	NEW EDITION, If It Isn't Love, MCA	84) **	-	- SHIRLEY MURDOCK, Husband, Elektra
35	78	2	TROOP, Mamacita, Atlantic	-			3 SUAVE, My Girl, Capitol
36	25	7	HERBIE HANCOCK, Vibe Alive, Columbia	-			- LOOSE ENDS, Watching You, MCA
37	54	5	BY ALL MEANS, I Surrender To Your Love, Island	87			9 GARY TAYLOR, Compassion, Virgin
38	28	12	JERMAINE STEWART, Say It Again, Arista	88			- SUAVE, Shake Your Body, Capitol
39	22	12	KEITH SWEAT, Something Just Ain't Right, Vintertainment/Elek.	89			2 KASHIF, Love Me All Over, Arista
40	43	6	BIZ MARKIE, Vapors, Cold Chillin'/WB	90			BURRELL, I'll Wait For You (Take Your Time), Virgin
41	56	4	TONY TERRY, Forever Yours, Epic				9 DAZZ BAND, Anticipation, RCA
42			TEENA MARIE, Work It, Epic				5 KOOL MOE DEE, Wild Wild West, Jive/RCA
43			BILLY OCEAN, The Colour of Love, Arista				0 SHANICE WILSON, I Love The Way, A&M
_			MILLIE JACKSON, Something You Can Feel, RCA				1 RANDY HALL, Slow Starter, MCA
			MORRIS DAY, Day Dreaming, Warner Brothers				8 DJ JAZZY JEFF/FRESH PRINCE, Parents Just Don't, Jive/RCA
			PEBBLES, Mercedes Boy, MCA				1 TEASE, I Can't Stand The Rain, Epic
			NARADA, Divine Emotion, Warner/Reprise				6 MIKI HOWARD w/Gerald Levert, That's What Love Is, Atlantic
-			AL B. SURE!, Nite & Day, Warner Brothers				2 GLENN JONES, Living In The Limelight, Jive/RCA
-			TAMARA & THE SEEN, Blueberry Gossip, A&M				7 BILLY OCEAN, Get Outta My Dreams, Jive/Arista
50	23	8	JESSE JOHNSON, Love Struck, A&M	10	93	51	6 GLADYS KNIGHT/PIPS, Loving On Next To Nothing, MCA



Black Music Month At 93FM/ WZAK

June is Black Music Month and WZAK 93FM is pleased to announce its airing of "Roots, Rock & Rhythm," a new 12 hour radio special celebrating Black Music and released for airing by Syndicate It Productions, Inc. This show will be in the fine tradition of the other nationally known specials such as "King...A Musical Tribute," "Story of a People," "Black History Notes," and "Black Women...A Portrait of Dignity" produced by Syndicate It Productions.

"Roots, Rock & Rhythm" is the 12 hour story of black music in America from its African origins (with all of the emotion, rhythm and story telling) to the



Frankie Crocker

evolution of the blues, gospel, jazz and rock. With historical research and notes, this special takes a musical journey with all the great artists and groups of past and present—from Duke Ellington to The Temptations, Michael Jackson and Aretha Franklin.

This historic musical journey leads us from the beginning into the '80s. "Roots" explores the blurring of the lines between Black and white music and the creation of crossover.

"Roots, Rock & Rhythm" is narrated by nationally known radio host Frankie Crocker. The program was written and researched by Leonard Pitts, Jr. and produced by Al Ramirez.

WAUG-750/The New Heart & Soul

WAUG-AM Stereo 750, The Heart & Soul" of the Triangle, is wrapped up—community-wise that is!

The city of Raleigh recently hosted its annual Artsplosure, featuring local works of artists from the state and it also featured a free outdoor concert on the downtown mall with superstars Ashford & Simpson. WAUG also provided the

AIRWAVES BY Carolyn Plummer Riley



(L-r) 'The Team," Charles Harrison/Sales Manager and J. M. Holloway Jr./General Manager

daily entertainment on the City Mall with "30 Years of the Triangle's favorite Music, Heart & Soul."

To wrap up the spring with a fling, WAUG and the folks at the Garner Road Family Y, joined forces for the Y's 43rd Annual Meeting and Awards Banquet on the Campus of Saint Augustine's College, in Raleigh. GM, J.M. Holloway, Jr. and Sales Mgr. Charles D. Harrison presented the first "WAUG Heart & Soul Community Service Award" to Y officials and board member John (Top) Greene, executive director Norman E. Day and public relations director, Sarah L. Glover for their outstanding community service. Some 250 community residents and politicians along with the WAUG staff were on hand for the occasion

FOXY 107/Durham-Raleigh-Chapel Hill

In the recent Winter Arbitron Ratings report, WFXC went from a 3.1 share (12),

to a 9.2 share (12). The station had significant increases in all demographics and in all dayparts.

Foxy 107's success is particularly significant as their Urban competitor



Foxy 107 General Manager/Martin Seligson and a lucky listener who won \$1007...



Morning Man Reggie Fine & two listeners.

(WQQK) is a 100,000 Watt FM, while Foxy 107 is only 3000 Watts.

Wayne Walker, the station's PD and Dean Landsman of Landsman Media attributes the station's resurgence to many considerations, including a fresh new look and sound for the air staff:

5am to 10am, Reggie Fine (from WDIA, Memphis)

10am to 1pm, Felicia Ledesma

1pm to 3pm, Wayne Walker (PD and former morning DJ)

3pm to 7pm, Beverly Womack (Up from evenings)

7pm to 11pm, Hozie Mack (from WWDM, Sumter)

11pm to 5am, Frankie "Smokehouse" Wiggins



(L-r) Foxy 107 Music Director-Hozie Mack, Tony Terry, morning man-Reggie Fine (kneeling) and Program Director/operations mgr.-Wayne Walker.

The station's Winter promotion was called "Count The Music." It's a quarter hour maintenance promotion that asks listeners to name the last 3 to 10 songs that were played in order. Various prizes and packages containing VCR's microwave ovens, TVs plus LPs and tapes. Over 12,000 in cash to the listeners in increments and multiples of \$107.

Wayne Walker is both Operations Manager and PD at WFXC and WDUR.

Launch Of "Ceasefire For Life" The Los Angeles County Board of Supervisors proclaimed June 14th "RUN-DMC DAY" in Los Angeles. County Supervisor Kenneth Hahn, City Councilman Robert Farrell, Deputy Police Chief Bernard Parks and other government and civic leaders joined the popular rap group for the dedication of



WJJS/Lynchburg just moved into its \$350,000 new facility. Pictured out front (I-r): "Lad" Goins PD/MD afternoons; "Cisco" Miles, morning; "JJ' Maxx, nighttime; and Robert Tucker, weekends.

a basketball court constructed by Run-DMC for the youth of the Ujima Village Housing Project. They also announced details of a new anti-gang program titled "Ceasefire for Life."

Run-DMC and representatives of the agencies and organizations taking part in the "Ceasefire For Life" effort, directed by Leon Watkins of the Family Helpline, participated in a special live radio broadcast on AM-Stereo KDAY from Ujima Village starting at 3pm. This is the latest in a series of anti-gang programs broadcast by KDAY featuring Run-DMC that started a year and a half ago with their highly successful "Day of Peace" campaign.



Run D.M.C.

Seeking

PD/MD with experience is looking for airshift in major or medium market. Willing to relocate. Contact: Thomas Lytle (804) 622-9738 or

(718) 467-4792

Opportunities

Account Executive needed with at least 1 year experience. Send resume.

KXOJ Radio 1623A E. Apache Tulsa, OK 74101 (918) 428-4451 AAttn: Isam Berry

Program Director/Morning Announcer sought by KLUM for future openings. Urban Format. Send tape and resume. NO PHONE CALLS, PLEASE! FM-89/KLUM P.O. Box 29 Jefferson City, MO 65101 Attn: Mel Edwartds

Service Requests

WHNC/Henderson, NC needs service from all record companies. Steve Craig WHNC 89 P.O. Box 1240 Norlina Road Henderson, NC 27536 (919) 438-8111 WKKR-WZMG/Opelika-Auburn, AL, requests service from all record companies including Gospel. Ike Filmore WKKR/WZMG 915 Saugahatchee Lake Road P.O. Box 2329 Opelika, AL 36803 (205) 745-4656 WVGB/Beaufort, SC, needs service from all record companies including Independents, Jazz, Recurrents, Blues and Reggae. Donzella Hendryx 806 Monson STreet Beaufort, SC 29902 (803) 524-9742



The Sony Pro DAT

The professional DAT machines are finally on the market. Last week, we checked out the Tascam. This week, we'll look at Sony's entry into the field, the **PCM 2500.**

At \$4900, Sony's pricetag is somewhat higher than the Tascam machine. But the Sony offers some extra features, such as three separate digital input/ output interfaces that make it a natural for direct matching with CD mastering systems, as well as other digital studio systems.

Sony brags separate A/D and D/A converters for both left and right audio channels, and the D/A section employs 4x oversampling filters.

It's an interesting fact that Sony is fast becoming the standard of the recording industry, as RCA was in the '40s. Sony's purchase of CBS completes the circle. Most, if not all, digital masters coming from record companies are reproduced on the Sony 1630 digital format.

Some thought should now be given to using pro DAT machines in the production studio. They offer high quality audio at a price lower than that of studio reel-to-reel machines. However, the process of editing is different. The good old splicing block will become a thing of the past. To get a jump on digital editing, I would suggest learning the procedure of video editing. Basically, the two processes are similar. Using a DAT machine to master a produced spot will effectively eliminate a generation, and the finished product will sound that much better on the air.

By Billy Paul

The Wolcott Omnisphere

The name sounds like some kind of multimedia concert hall but, in reality, the Wolcott Omnisphere is a revolutionary innovation in speaker design. The Omnisphere reproduces the same frequency response throughout the full 360 degrees of its horizontal axis, and 120 degrees vertical axis. You say that's physically impossible? Well, I heard them—and they work! The end result is a completely flat transparent sound!

The Omnisphere's designer, Sheldon Horlick, describes traditional speaker design as a flashlight, directing the sound in one direction. Theoretically, the pulsating sphere is the perfect sound reproduction device, but is practically unachievable. However, this patented design is the closest thing to the theoretical pulsating sphere. The highs flow uniformly along the surfaces of the sphere, while lows and mid-range tones spread upward and outward in the same fashion. I have heard both recorded and live music on this system, and the sound is as close to the real thing as I have heard from anything else.

NAB Tech News

In its ongoing effort to improve AM radio, the NAB has filed an application with the FCC for an experimental AM radio station in Beltsville, MD.

The facility will operate on the 1660 frequency and will use up to 5 kw power. The station will be designed to confirm whether new theoretical antenna designs will be able to achieve separate control over skywave and groundwave signals.



The Wolcott Omnisphere

The NAB is planning to operate the facility for approximately two years. Should the designs prove effective, the organization plans to urge that these new techniques be adopted by broadcasters and incorporated in the appropriate sections of the FCC rules (NAB Newsletter, June 3, 1988).



Sony's PCM-2500 Professional DAT Recorder

By Spider Harrison

WHATEVER HAPPENED TO ...?



1961 Little Caesar And The Romans

Fifties Music was so powerful that by the early 1960s artists already were recording hits from that decade. It was July 1961 when Little Caesar and the Romans went Top 10 with "Those Oldies But Goodies Remind Me Of You."

Even today, in many markets across the nation, that song is played daily. It represents an era that was unique-the beginning of an entirely new direction for what has made music what it is today. With their smash hit, Little Caesar and the Romans are still letting the world know that the 1950s are remembered.

The real credit is due to Paul Paletti who wrote the tune, created the group and molded their image.

The leader of the group, David Caesar Johnson, was also the founder of a group called The Up-Fronts. They recorded on Lump Tone Records, owned by Lummy Fowler. Later they left that company and were signed to Bob King's Del-Fi Records. King was sold on the group's image and sound. "King distributed and promoted us in the white market."

"People didn't even know we were a black group until we appeared on American Bandstand dressed like Romans. The public dug it."

The original members were Larry Sanders, Bass; Earl Parris, second tenor; Jonny Elston, first tenor; Carl Burnett, baritone, and David Caesar Johnson, lead.



1988 Little Caesar And The Romans

At the peak of the group's career, they toured with the greatest entertainers of the time, Jackie Wilson, Sonny and Cher...and The Beat Goes On.

"I've been singing since I was a kid," said Caesar, who has been called "Little" since the days when he was growing up in Chicago. "Those Oldies But Goodies Remind Me Of You"

by Little Caesar and The Romans

Recalling that moment when they were in the studio cutting their first hit, he said, "Man, we worked on that song for nine weeks. We created a Latin/ White sound to appeal to mass audiences, and it did."

There were a couple of other releases, "Hully Gully Again" and "Memories Of Those Oldies but Goodies," but none were as big as the first.

Here it is 27 years later and The Romans are still doing gigs. They recently completed the McDonald's/Disneyland "Blast From The Past" promotion in California.

"People are still buying vast quantities of 'Those Oldies but Goodies,' according to Johnson. For the past 10 years, it just seems to keep on popping."

In the old days, an artist almost had to give up a lot to make it," Johnson said. Today, I have my own record label, publishing business, everything is mine."

Most of the publishing rights belonging to Little Caesar have been purchased by Barry White, who bought out Del-Fi Records. The group stayed together from 1957-1962. "Everybody was making money except the artists," Johnson said, "and the members got pretty discouraged."

For a while Caesar went solo. But, he felt more comfortable with a group. Therefore, he made an attempt to reunite the fellows. Only Leroy Sanders was reachable. Eventually, he went with The Drifters. "Today, I'm the only original member and I've changed 9 times," he said. "But I'll never stop doing music..." Hail, Caesar.

"Whatever Happened To?" will soon be available as a 30 minute weekly syndicated radio program. For more information please call (818) 508-9180.



BY ALL MEANS: A CLASS ACT



Varner and Billy Sheppard came together as a unit about two-and-a-half years ago after diverse experiences in the business that included work with Bill Withers and The Skool Boyz. Their first Island LP is causing much excitement while their first single, "I Surrender To Your Love" is gaining strongly on the Black music charts.

ynn Roderick, James

•The group's name

"We had all kinds of ideas but more than anything, we wanted our name to reflect that this is a classy act—so we came up with what we consider a classy name."

•Preparing for the LP

"We knew we had a particular direction. We're not just interested in making commercial music, although of course that's a consideration. We wanted to create music that offers a mature alternative. Since songs are so reflective of where you're at, we wrote and submitted songs as we recorded. That way we kept from getting bored with any of the material. It was always fresh."

•The album's theme

"We have a theme, one of commitment in relationships that runs throughout the LP so we put it together with a lot of thought. We believe in what we're doing, and we have a certain confidence that shows in the songs."

•The group's aims

"We want to develop a following, have some longevity. That way, we'll be able to do more—there are so many things we want to support like the fight against drugs, AIDS, hunger and so on. As Christians, we know that so many causes need attention and we hope that through becoming known, we'll be able to do something about some of those problems."



ighly personable singer-songwriter Siedah Garrett hasn't exactly had herself a bad year. Aside from her duet with Michael Jackson on "I Just Can't Stop Loving You," the first single from his multi-million selling Bad LP, she also co-wrote "Man In The Mirror" from the same album. Now Garrett has her own first solo LP out on Qwest/Reprise Records

•Her first big break

"It was a mass audition that Quincy Jones held for singers of all types, shapes and sizes about five years ago and literally everyone showed up, including a lot of songwriters. Quincy was putting together a vocal group called Deco but it took quite awhile till he felt he had all the component parts. As a direct result of the audition, I became 'the queen of the demos.'"

•Working with Michael Jackson

"I got to meet Michael when 'Man In The Mirror' was being recorded and I

SIEDAH GARRETT: ON A "QWEST" FOR STARDOM

ended up opposite him in the studio when he cut 'I Just Can't Stop Loving You.' No one told me that was the plan until I was actually face-toface with him, looking at vocal parts that said both of our names. Since then, everybody (especially the press) has been trying to find out more about Michael from me. People think I'm in constant contact with the guy. I just sang a song with him! I mean we don't even do lunch, you know! But working with Michael was a great boost. I'd much rather be associated with him than a whole bunch of others."

•The debut LP

"The material on this album speaks for itself. If it were a painting, it would be done in vivid colors—I mean a rainbow. It screams out at you, it's loud. This is the new stuff, baby! "

•Hangin' in and aiming high

'I used to audition for everything! One time, I tried for the part of one of the white background singers in 'Dreamgirls.' I figured I could be blonde if I had to! I'm thick-skinned and I know how to deal with rejection. But to be honest with you. none of what's happening now surprises me. I wanted this kind of acceptance so much that I could almost taste it. I want to have the longevity of Stevie Wonder. marketability the of Madonna and the mass appeal of Michael. I see myself as a new trendsetter. A year from now, I hope you'll see all these little girls wearing their hair like me and talking about how they want to sing like me!"



MILLIE JACKSON: STILL "TURNING" HER FANS ON!

or more years than she might care to remember, Millie Jackson has been pretty much stuck with what one could call an X-rated image. Has her stage show changed drastically? Probably not—but you'd be hardpressed to find even one curse word on Millie's latest album, The Tide Is Turning, her second for Jive Records and surely one of the best collections of her work.

•Singing 'proper' songs

"I always wanted to sing songs, like I'm doing on this new LP, but one of the problems with Spring Records was that once I had been successful with what folks called 'x-rated' stuff, they wanted to keep me doing it—I got stuck in it. The only problem I have now is that my old fans listen to my new stuff and they say, 'there's no dirt on the LP!' But they know they can come see me in person cause l'm still gonna talk shit!"

•Working with LeVert

"I was doing some shows with LeVert and The O'Jays and I was doing something in my act where I used my little finger, talking 'bout 'I can almost feel it!' Anyway, that inspired Gerald and the guys to come up with a song for me—something, they said, that I could feel! Working with them was great they got right to it. We cut the vocal for that in less than one hour."



•Her image

"In the past, (producers/ composers) stayed away from me. Folks in the industry would tell them that working with Millie Jackson would be bad for their image—they'd tell 'em, 'hey it's not gonna enhance your image,' like, working with me would bring them *down* to my level or something!"

•Being with Jive

"I liked that they're a small company, but they're a company that's moving. I guess I felt that I could come back through the back door, so to speak, by being with a British-based company. The British have a different approach to marketing music, a different way of thinking: like music is music without all that other crap. People appreciate the *music* above everything else."

CLÙB NOUVEAU: SPREADING "THE MESSAGE"



he outspoken producer and mastermind behind Club Nouveau, Jay King, says he followed his heart in putting together the group's current album, *Listen To The Message*, with a new lineup featuring Valerie Watson, David Agent and Kevin Irving.

•Taking a risk

"Making this kind of LP was something I felt compelled to do. I've always been a real fan of Marvin Gaye's and I got the CD for What's Going On-that really inspired me because I realized that he was commenting on the times he lived in and that LP still has so much relevance. I felt that I had a statement to make about what's happening today. I'm taking a big chance but I did make some money last year so this isn't about just making more."

•The message in the music

"The way I see it young kids' dreams are gone: they're left with no hope and drugs have become such a center stone for our society. It goes back to the fact that so much of this country has been built on wars: the economy thrived when we were at war; it lingers and stands still when we don't have any war. Society is not in good shape when a football player can get \$1 million and teachers can't even get a 5% pay rise: it's no surprise that teachers don't care and that they don't teach children to care either. I think we've lost a sense of family and that used to be such an important part of our culture. "

•Being controversial

"To be honest, it's more important for people in the street to like me and what I'm doing—I don't care about whether the industry likes me or not. I know a lot of Black people in the music industry who don't like me they know I look good, I dress good and I live good and they're always looking for me to be wrong."

• The 'Club Nouveau' sound

"Of course I'm aware that other artists have had hits since 'Lean On Me' which are in the same vein: it's great to know that something you do has such an influence on the music scene. The only thing is that I think radio stations tend to ride a sound till it runs out rather than letting the listeners pick what they want to hear."





23

WEST

Pam Wells

Lisa Lipps 1710 E. 111th Street

Los Angeles, CA 90008 213-564-7951

Robert Holiday 330 W. Washington Las Vegas, NV 89106 702-647-2921

Jack Patterson Lisa Canning 1700 N. Alvarado

Los Angeles, CA 90026 213-665-1105

Jeff Harrison Jeff Harrison 100 Swan Way Oakland, CA 94621

415-633-2548

Cliff Winston

Lon McQ 3847 Crenshaw Blvd. Los Angeles, CA 90008 213-299-5960

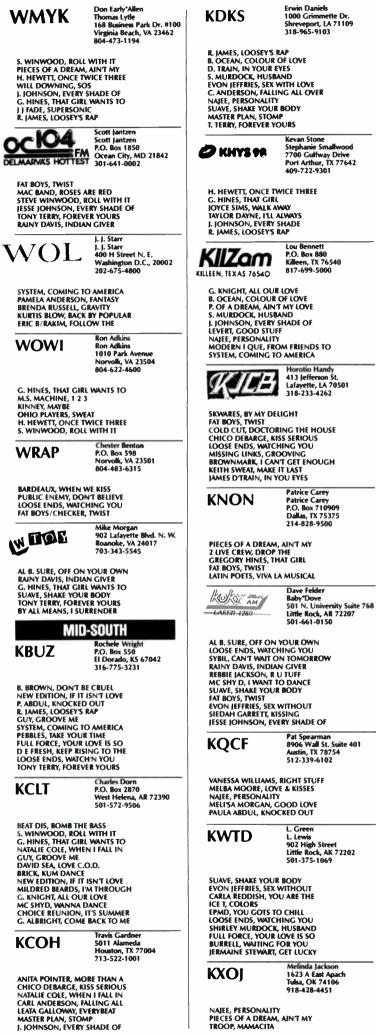
Bob Wikstrom Bob Wikstrom 2815 2nd Avenue Seattle, WA 98121 206-728-1250

Frank Barrow P.O. Box 22462 Seattle, WA 98122 206-329-7880

Marvin Robinson 1730 Amphlett Blvd, #327 San Mateo, CA 94402 415-341-8777



BLACK RADIO EXCLUSIVE



NAJEE, PERSONALITY PIECES OF A DREAM, AIN'T MY TROOP, MAMACITA

J.J. FAD, SUPERSON ANGELA WINBUSH LILLO THOMAS, I V DAVID SANBORN, JERMAINE STEWAR	I, CEST TOI VANNA MAKE SLAM	TAYLOR DAYNE, I'LI GAP BAND, STRAIC NEW EDITION, IF I da KRASH, TRAPPEI THERESA, WHAT YC	HT FROM THE T ISN'T LOVE D IN PHASES DU GONNA DO		
KXZZ	Jay Jefferies 311 Alamo St.	REBBIE JACKSON, F			
	Lake Charles, LA 70601 318-463-7277	W.BOF	Darren LaBi Jay Diamoni P.O. Box 12 Pensacola, F		
FROZEN			904-438-75		
KO83	Mile Payne Danny Jack P.O. Box 2199 West Monroe, LA 71294 318-322-1491	PIECES OF A DREAU LATIMORE, SLOW E LOOSE ENDS, WATG MIKI HOWARD, CR NAJEE, PERSONALI	XÓWN CHING YOU AZY TY		
GUY, GROOVE ME LEATA GALLOWAY, M MILLIE JACKSON, S TROOP, MAMACITA	OMETHING YOU	NATALIE COLE, WH FAT BOYS/CHECKEL G. HINES, THAT GIL H. HEWETT, ONCE	R, TWIST RL WANTS TO TWICE THREE		
PAULA ABDUL, KNI	Bob Brown	MAGIC	Don Jones Floyd Black 2515 Aberco		
VLGI	Route 2 Box 69 Hemingway, SC 29554 803-558-2977	LOOSE ENDS, WAT	Savannah, C 912-232-72		
IAMES D. TRAIN, IN KID FLASH, LOVE T		AL B. SURE, OFF ON R. JAMES, LOOSEYS	I YOUR OWN		
LOU RAWLS, WHO	LOVES YOU BABY	CURTIS BLOW, BAC S. MURDOCK, HUS	K BY POPULAR Band		
WORV	Cyreio Hughs Cyreio Hughs 1204 Gravel Line Hattiesburg, MS 39401	T.T. D'ARBY, SIGN Y PARTNERS IN CRIM DAVID SANBORN, S	DUR NAME E, MARY MARY SLAM		
NATALIE COLE, WH VEW EDITION, IF I	I ISN'T LOVE	WEKS	Tony Scott 1447 Preact Marietta, G/ 404-876-38		
HOWARD HEWETT, BOBBY BROWN, DO	ONCE TWICE ONT BE CRUEL	LOOSE ENDS, WAT			
SUAVE, SHAKE YOU GARY TAYLOR, CON MELI'SA MORGAN,	PASSION	C. DEBARGES, KISS THERESA, WHAT CH JOYCE SIMS, WALK	IA GONNA DO AWAY		
	Ron Davis	SUAVE, SHAKE BOD B. RUSSELL, GRAVIT	Y		
VQIS	P.O. Box 1229 Laurel, MS 39440 601-425-1491	wean	Dave Donne Michael Star 424 16 Stree Birmingham		
IGELISAS/WONDEI MIAMI SOUND MA J. SIMS, WALK AWAY	CHINE, 1 2 3		205-324-33		
UAVE, SHAKE THA T. DARBY, SIGN LATTISAW, TAKE D	BODY	SUAVE, SHAKE YOUR BODY J. JOHNSON, EVERY SHADE S. WINWOOD, ROLL WITH IT LOOSE ENDS, WATCH'N YOU			
NXOK	Matt Morton P.O. Box 66475	SEIDAH GARRETT, I DAVID SANBORN, S	ISSING		
	Baton Rouge, LA 70896 504-927-7060	OHIO PLAYERS, SW CHICO DE'BARGE, I	EAT KISS SERIOUS		
GUY, GROOVE ME . GARRETT, KISSIN UAVE, SHAKE BOD VHISTLE, STILL MY	Y	WEUP	Jim Mitchen Rick Candy 2609 Jordan Huntsville, A 205-837-934		
M. JACKSON, SOME S. WINDWOOD, RC	THING				
I. HEWETT, ONCE 1		M. JACKSON, ANOT TONY TERRY, FORE G. HINES, THAT GI	ER YOURS		
WYLD	Tony Brown Rick Savage 2906 Tulane New Orleans, LA 70119	DAVID SEASE, COD SKWARES, BE MY DI CHICO DEBARGE, I	ELIGHT SISS SERIOUS		
AILLIE JACKSON, SO TRAIN, IN YOUR		WFXE	J. Michael M 1115 14th S 404-576-356		
GAP BAND, STRAIG AL B. SURE!, OFF OI	HT FROM THE N YOUR OWN	I D'TRAIN WILLIAM T. T. D'ARBY, SIGN Y			
SIEDAH GARRETT, K Ohio Players, Sw	ISSING] EAT	WGOK	Mad Hatter C. Merritt		
	ITHEAST		800 Gum Mobile, AL 3 205-432-86		
WATV	Ron January P.O. Box 39054 Birmingam, AL 35208	NATALIE COLE, WH	EN I FALL IN		
	205-780-2014	SUGAR/SPICE, YES TEENA MARIE, WOI SYBIL, CAN'T WAIT	IK IT		
GUY, GROOVE ME BRENDA RUSSELL,		MIAMI SOUND MA	CHINE, 1 2 3		
DAVID SANBORN, RICK JAMES, LOOS	SLAM EY'S RAP	WIRR	Big George Sharon 369 2nd St.		
CLUB NOUVEAU, C TEENA MARIE, WO FULL FORCE, YOU FAT BOYS, TWIST	COLD COLD WORLD RK IT R LOVE IS SO	12 80 RADIO	Macon, GA 912-742-25		
WBIL	Costee McNair P.O. Box 666 Tuskegee, AL 36083 205-727-2100	REBBIE JACKSON, A POINTER SISTERS, I C. DEBARGE, KISS S KURTIS BLOW, BAC SUGAR/SPICE, YES	'M IN LOVE ERIOUS K BY POPULAR WE CAN		
DTRAIN WILLIAMS MILLIE SCOTT, IT'S PAUL JACKSON JR, NATALIE COLE, WH	MY LIFE LET'S WAIT IEN I FALL IN	WIGO	Darryl Lassit 1422 W. Pea Atlanta, GA 404-352-39		
ASWAD, DON'T TU KEITH SWEAT, MAK IGLESIAS/WONDE	E IT LAST	FRÖZEN			
HINDSIGHT, SMAL BY ALL MEANS, I SU	L CHANGE URRENDER	WIQI	T. C. Spice 325 John Kr Tallahasee, 904-539-98		
SELS.	P.O. Box 1967 Mobile, AL 36633 205-432-7609	POINTER SISTERS, / AL B. SURE, OFF ON TROOP, MAMACITA	MORE THAN A		

AL B. SURE, OFF ON YOUR OWN



M. MORGAN, GOOD LOVE MIKI HOWARD, CRAZY RICK JAMES, LOOSEY'S RAP BY ALL MEANS, SURRENDER YOUR WILD

GLADYS KNIGHT/PIPS, ALL OUR NEW EDITION, IF IT ISN'T BOBBY BROWN, DON'T BE CRUEL MIKI HOWARD, CRAZY RICK JAMES, LOOSEY'S RAP

Gary Richardson Dick Lumpkin P.O. Box 11385 Birmingham, AL 35202 205-942-1776

WMGJ FAT BOYS/CHECKER, TWIST MARVIN SEASE, LOVE IS A GAME KURTIS BLOW, BACK BY POPULAR DAVID SANBORN, SLAM D I KOOL, MUSIC AIN'T LOUD V, WILLIAMS, THE RIGHT CHOICE SKWARES, BE MY DELIGHT SAWARES, BE MY DELIGHT MELBA MOORE, I CAN BY ALL MEANS, I SURRENDER RJ'S LATEST, OFF THE HOOK TRACIE SPENCER, SYMTOMS `.

Earl Parnell 1257 Springhill Ave, Mobil, AL 36604 205-438-4514 WMML

FAT BOYS/CHECKER, TWIST T. TRENT DARBY, SIGN YOUR GREGORY HINES, THAT GIRL SYSTEM. COMING TO AMERICA TONY TERRY, FOREVER YOURS S. LATTISAW, LET ME TAKE YOU



AL B. SURE!, OFF ON YOUR OWN TAMARA & THE SEEN, BLUEBERRY JERMAINE STEWART, GET LUCKY

Maxwell St. Clair 2001 Mercy Drive North Orlando, FL 32808 305-298-5510

BY ALL MEANS, I SURRENDER WHISTLE, STILL MY GIRL B. RUSSELL, GRAVITY DYNASTY, TELL ME TAYLOR DANE, ITL ALWAYS LOVE S. MURDOCK, HUSBAND

Pete Blalock 404 Carroll Blvd. Perry, GA 31069 912-987-2980

SIEDAH GARRETT, KISSING Rebbie Jackson, R U TUFF Rick James, Loosey's Rap Barbara, Lynn, Trying To Love Loose Ends, Watching You Delle, Shoot 'Em UP Movies Fat Boys, Twist

Frenche Be Michael Long P.O. Box 604 Prattville, AL 36067 205-365-0393

DAVID SANBORN, SLAM AL B. SURE!, OFF ON YOUR CUY, GROOVE ME TONY TERY, FOREVER YOURS BILLY OCEAN, COLOR OF LOVE GLADYS KNIGHT/PIPS, ALL OUR MICHAEL JACKSON, JUST ANOTHER 2 LIVE CREW, MOVE SOMETHING CHICO DEBARCE, KISS SERIOUS TAYLOR DAYNE, I'LL ALWAYS JERMAINE STEWART, GET LUCKY



PERMAIN STEWAR, LET COCKT El Mongo Jim Murray 3000 34th Street South 3100 34th Street South 310 34th

Drive

WYWI WXWI R. JAMES, LOOSEY'S RAP PEBBLES, TAKE YOUR TIME CURSADERS, LICHT IN ALBRIGHT, COME BACK TO ME P. JACKSON IR., LETS WAIT G. HINES, THAT GIRL WANTS TO

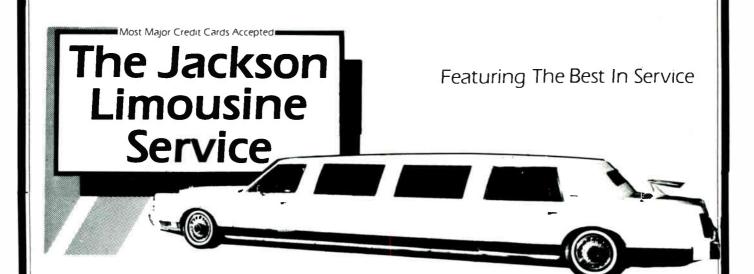
Mark Picus WZAZ Nat Jackson 2611 WERD Radio Dri Jacksonville, FL 32205 904-389-1111

FROZEN



REGIONAL ADDS CHART

ARTIST, TITLE, LABEL	MA	NE	MS	ov	CAR	MW	SE	WST	TOTAL
LOOSE ENDS, Watching You, MCA	2	3	2		2	3	4	3	19
RICK JAMES, Loosey's Rap, Reprise	2	3	4	1			3	3	16
GREGORY HINES, That Girl Wants To Dance, Epic	3	1	3	3			4	1	15
CHICO DEBARGE, Kiss Serious, Motown		2	3		3	2	3		13
D TRAIN, In Your Eyes, Columbia	3		5		2	1	2		13
SUAVE, Shake Your Body, Capitol	1	2	3	2	1		2	2	13
FAT BOYS, The Twist, Tin Pan Apple/Polydor	2		2		3	2	3		12
JESSE JOHNSON, Every Shade Of Love, A&M	1	4	4	1		1	1		12
SHIRLEY MURDOCK, Husband, Elektra	1	3	2		1	1	2	1	11
AL B. SURE!, Off On Your Own, Warner Bros.	1	1	1	1	1		3	2	10



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BLACK RADIO EXCLUSIVE

PROGRAMMER'S POLL

CAROLINAS

WEST



DONZELLA WVGB HENDRIX Beaufort, SC

Terence Trent D'Arby, "Sign Your Name"—A breath of fresh air for Urban contemporary radio.

Brenda Russell, "Piano In The Dark"—A beautiful ballad that continues to rack up the requests. Hot phones.

Michael Cooper, "Dinner For Two"—A sophisticated sound from cooper. Lots of telephone requests.

Michael Sterling, "One More Chance"— Remarkable talent for newcomer Sterling. Good song.



L. D. McCOLLUM XHRM San Diego, CA Fat Boys, "The Twist"—Out of the Box smash. A good



record for the Fat Boys. Siedah Garrett,

"K.I.S.S.I.N.G."—It sounds as if Siedah will kiss her way to the top of the charts.

Ice T, "Colors"—It's getting good requests and positive community reaction.

Bobby McFerrin, "Don't Worry (Be Happy)"---Out of the box hit. Lots of phones on this mid-tempo smoker. An interesting record.

MID-SOUTH

DARRELL KXZZ/Z16 LEVIEGE

Tyka Nelson, "No Promises"—It's a nice Summer jam to cool out on. Fresh sound for all Urban Contemporary stations, including AC and CHR stations. Heavy phones.

Bobby Brown, "Don't Be

Cruel"—Great uptempo beat for that power radio station. Bobby still has that New Edition sound and it sounds great.

Tracie Spencer, "Symptoms Of True Love"—Another young Star Search winner. She's definitely hot!

Full Force, "Your Love Is So Def"—A nice groove from Full Force. Jumping the charts day by day.

MIDWEST

STEVE HEGWOOD

WLUM Elm Groove, WI

The Mac Band, "Roses Are Red"—A very good song with mass appeal. Very dance orientated. All demographics.

Al B. Sure, "Off On Your Own Girl"—Good Urban song that should do well on the charts.

The Cover Girls, "Inside Outside"—Excellent for crossover stations.

James Brown, "Static"—A great James Brown song. Heavy telephone requests.

HERMAN PEARSON (PAPPA GATTOR)

KBWH Omaha. NE.

Billy Ocean, "Color Of Love". –A hot new ballad from Ocean. Heavy telephone requests from women and teens. Should go to the top of both R&B and Pop charts.

James Brown, "I'm Real"—James Brown sounds great. Super comeback for the hardest working man in show business.



TONY SCOTT WEKS Atlanta, GA Al B. Sure!, "Off On Your Own Girl"—A good following to Sure!'s first hit

single. This one will move its way up the charts.

Gladys Knight & The Pips, "It's Gonna Take All Our Love"— Gladys is certainly like vintage wine. A super song from an excellent LP.

Ohio Players, "Sweat"— Glad to see them back! A good song that's receiving lots of requests.

Troop, "Mamacita"—This song is heavily requested. Out of the box response. Should go right to the top of the charts.

INDEPROFILE NAT ROBINSON OF FIRST PRIORITY RECORDS: A Rap Mogul From Corporate America

by David Nathan

fter just two years in the record industry, Brooklyn-based entrepreneur Nat Robinson can feel justifiably proud of his accomplishments: his label, First Priority Records (distributed through Atlantic), has two of the hottest rap acts on the charts with M.C. Lyte and Audio Two. "I'm a newcomer to the business," Robinson says, taking time out at BRE's recent conference in Los Angeles. "Before I started First Priority, I worked at IBM and RCA but you can bet that I've learned a great deal in the last two years!"

Robinson did some work as a concert promoter in clubs and discos in New York, but he confesses: "I didn't have much feel for that side of the business." It was his two sons-Milk and Gismo (known as Audio Two)-who really inspired Robinson to enter into the music industry in spite of commentary that has made other less courageous folks shy away. "When Audio Two began to get offers from record companies, I'd go over them and they were really bad! I understood enough about the business to know they were going to get ripped off so I made the decision in 1986 to invest time and money into forming a label."

Robinson recalls that in contemplating the move, he faced all kinds of responses. "A lot of people are really set in how something like this should be done—sometimes being naive can be a real asset. Folks said stuff like 'you can't do that!,' 'you won't get paid by indie distributors,' 'you won't get radio play.'

I listened to all of that and then I strategized. I figured that as much as people in this business would like to think otherwise, this is just like any other business: if you have a good marketing plan and strategy and good product, it will work out."

In 1986, Robinson formed First Priority Music and launched the label with a compilation EP featuring Alliance and Audio Two. "We had a few sales in New York and in Cleveland but I think of that as my training, my 'home study course," Robinson smiles. "I didn't lose anything on that record except maybe a little pride and then it was back to the drawing board."

The drawing board in Robinson's case consisted of the 4-track tape machine in the basement of his home where Audio Two initially cut "Top Billing" in 1987. "I discovered pretty quickly that one of the problems with regular record companies in dealing with rap acts is that they want to assign older producers to them instead of letting the kids do what they do best." First Priority's inhouse producers include King Of Chill (from Alliance), L. Bravador ad Milk & Gismo from Audio Two.

Taking the 'raw' sound that Audio Two had captured on the initial four-track recording and transferring it to 24-tracks, Robinson released "Top Billing" and "everyone started calling," recalls Robinson. "But most people wanted us to be a production company and I wanted a distribution situation for the label. I told Larry Yasger at Atlantic and he told me they'd never done anything



(L-r): First Priority Music Recording Artist, Milk Dee; First Priority Music President, Nat Robinson; First Priority Attorney, Kendall Minter. (Standing): Atlantic Vice President A&R, Black Music Division, Merlin Bobb; Atlantic Senior Vice President, Sylvia Rhone.

like that before."

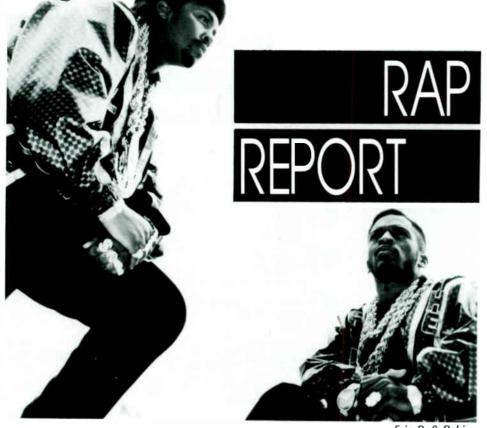
Subsequent conversations with Sylvia Rhone, Merlin Bobb and Paul Cooper at Atlantic resulted in First Priority's pacting with the company for distribution this year. "Both Sylvia and Merlin have been very supportive and they understand that we have to get product out in the streets in a different way than with some of their other records—timing is essential."

Robinson initially gave Atlantic three records that he'd already put out—a remix of "Top Billing" plus "Bustin' Loose" by The Alliance (whose first LP is scheduled for release shortly) and "I Cram To Understand You" by female rapper, M.C. Lyte who was brought to Robinson's attention by a member of The Alliance. "I realized M.C. wrote these amazing lyrics. She relates on a level that kids totally comprehend. A cut like "Paper Thin" speaks about what she sees and although she may use profanity, it's just for emphasis."

To date, First Priority has scored well with all its releases through Atlantic. "It's amazing but with virtually no airplay, Audio Two's album has sold 120,000 copies and M.C. Lyte has sold 90,000," Robinson notes. With the three acts doing so well, Robinson is ready to expand his operations with the release of product by three other acts-M.C. Peaches, a female rapper; Michelee Mee from Canada; Positive K.; I.R.S.; and Soul Shock, a DJ and rapper from Denmark— "we were doing shows there and that's where we met him-he came in second in a rap contest in Europe!" Robinson adds that he has four other groups "under consideration" at the present time and his Atlantic deal calls for him to turn in product on five acts per year.

Robinson says that after the kind of success his acts have had, it's obvious that rap can no longer be thought of as a fad. "Black radio's not playing our product has affected my attitudes and particularly as a Black man, I'm concerned because it's widening the generation gap. This is our youth's music and this is what they want to hear. I'm very disappointed in the way some stations treat rap which is why I'll take records to college and public stations if that's what it takes to get them played."

Seeing the opportunity present in being involved with today's Black youth, Robinson concludes: "I don't deal with any clowns in terms of the acts I work with and I keep it all very personal but I feel that if you can't sit at my dinner table with me, we can't work together. The truth is, though, that I'm tired of seeing so many of our kids from the ghetto get jerked around: they should be able to work with something that can benefit everyone and rap offers them a chance to do that."



Rap Report interviewed indie label owner Luke Skyy Walker at our poolside suite at BRE's Conference '88...

BRE: When and how did your company get started?

LSW: I got started with the company two years ago. One record company which **2 Live Crew** were on was not paying them any money, and I made a record and that company didn't pay me my money. So what happened is, we formed a group together and took 'em right out and tried to get the deal for them in Miami. Nobody there wanted to do it, and I wasn't hurting for money at the time so we formed a nice record company.

BRE: Well, was anyone involved in promoting local talent in Florida at the time?

LSW: One label, 4-Sight, was in Fort Lauderdale.

BRE: Was it hard starting out with a new label?

LSW: Well, I started it because I'm the type of person who, when they say you can't do it, then I say you can. 'Cause that's not in my vocabulary...can't. So it was a big challenge for me. I like challenges.

BRE: Who were your first acts? 2 Live Crew...

LSW: Yeah, it was 2 Live Crew. One of their members broke out and we re-did the group. Made it better.

BRE: Another hot act you have is **Le Juan Love**.

LSW: Yeah, he's the youngest rapper ever at twelve years old and he's the Eric B. & Rakim

one that we're pushin' right now. "Everybody Say Yeah" is the single, and the LP that's coming out is to be called *With Your Bad Self*.

BRE: The Miami scene is quite different than, say, in New York or L.A. What would you say differentiates the Miami style?

LSW: Well, twenty-five percent of my business is in L.A...and in California as far as selling records and another ten per cent is in Florida. We don't have any business in New York. I mean, we do some, but it doesn't add up to even five percent. And the reason is...New York is stuck up on New York. The slow beat records. That's why I guess New York is no longer the number one Rap market. Now it's the Carolinas because they get a variety of stuff.

BRE: So how would you characterize your sound?

LSW: The sound that comes out of Miami is more dance and up tempo. You know you can go get on the dancefloor and put on **Expose** and then 2 Live Crew right behind it. You can do that. It blends with **Keith Sweat**, it blends with **Janet Jackson**.

BRE: What other acts are ready to bust out?

LSW: Yeah, **MC Shy D** is the second biggest guy on my label after 2 Live and their gold record. Then Le Juan and **Anquette**. Shy D's twelve inch is out this week called "I Want To Dance" and the LP is *Comin' Correct In '88*. And it has a good slow record on it, but we can't put that out first. After that the Le Juan Love LP is coming out.



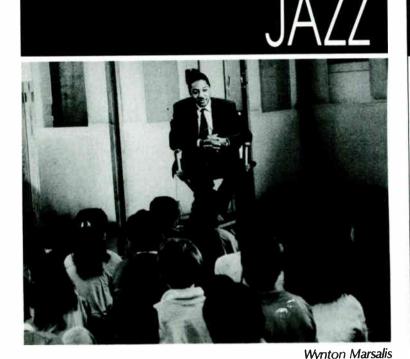
By Duff Marlowe

Yo...it's wild. It's cool. It's angry. It's the dopest cut to rock the tables as Chuck D. and company are surely able to plug it in and begin with the bourgeois busting, and hopefully radio rocking debut single from the upcoming LP...It Takes A Nation Of Millions To Hold Us Back. Smooth, clean and deep Public Enemy kick out a down beat groove, "Don't Believe The Hype," that goes a long way toward explaining lyrically exactly where the radical rhymers are comin' from. Taking the song's title as it's basic premise, Chuck offers the indisputably righteous response to the seemingly ignorant unbelievers that have misconstrued the group's message. Flip this wicked wax over and you got another def rocker called "Prophets Of Rage" that boasts a hard mid paced beat that should be busted out by any dance floor DJ who has the slightest respect for his audience. The Power Version of "Prophets..." leaves some hot instrumental beats for the monster mix. As soon as we get the "OK" we'll clue you in on the rest of the LP that industry insiders are calling "the best Rap album ever recorded."

But then again, **Eric B. & Rakim** are about to kick out *their* album and now that we've put our ear on the debut single for ultra-cool Uni Records, we can see some serious competition for *that* title. Slick, sophisticated and full of finesse, "Follow The Leader" is now rocking airwaves in both the Big Apple and El Lay, with the rest of the world soon to follow.

Speaking of those that are rollin' with Rush Management, the nation's top Hip Hop managers have diversified to form Rush Producers Management, a division that is dedicated to the hot producers on the scene including **L.A. Posse, Jam Master Jay** and **Hank Shocklee** of Public Enemy fame, who is working on a remix of **Phillip Glass**' "Sera Pelada," from the killer movie "Powaqqatsi." The new section will focus on both Rap and R&B.

On the west coast tip, Oakland native Rap artist **Too Short** has an underground hit going on with the jam "Freaky Tales: The Untold Story" on the Dangerous Music/RCA label. Throwing down to a laboriously slow groove, the MC spends a full 11 minutes and 45 seconds telling tall tales about over 25 different encounters with the females of the species, and we're talkin' 'bout namin' names! Girls, if your name ain't down don't consider it a reprieve yet, part two is coming out soon. Too Short and spinner **DJ Universe** stopped by BRE's Hollywood offices recently. Watch out ladies!...later...



Marsalis Holds Class

NEW YORK: As part of a film being co-produced by CBS Records, Junior Achievement and the Foundation for Teaching Economics, trumpeter Wynton Marsalis spoke to a Junior Achievement class at New York City's Master Sound Astoria recording studios recently. The film, which will be shown during Junior Achievement classes in public schools nationwide beginning this fall, is a pilot for a series on American industries. Marsalis spoke about his early years as a musician, the recording process and how he turned a love of music into a career.

Sy Oliver Dies of Cancer

NEW YORK: Jazz composerarranger-leader Melvin James "Sy" Oliver, one of the Big Band era's most influential and imitated arrangers, died recently at Mt. Sinai Hospital of lung cancer. He was 77.

Born December 17, 1910, in Battlecreek, Michigan, he grew up in Zanesville, Ohio, where both his parents taught music. Until he graduated from high school in 1928, Oliver studied trumpet with his father. After graduation, he joined Zack Whyte's band in Cincinatti. In '33, he joined Jimmy Lunceford's Orchestra. From then until he left in '39, his arrangements shaped the Lunceford sound more than those of any

other writer.

According to Jazz historian Leonard Feather, "Oliver's writing made use of...swinging effects, frequent staccato phrases that often had a touch of humor, and a brilliant sense of continuity and climax. In addition, he was the band's outstanding trumpet soloist and a vocalist of exceptional charm."

Joining the Tommy Dorsey Band in 1939, he became that unit's chief arranger and occasional vocalist. From 1943-45, while serving in the U.S. Army, he led his own band. After the war, he resumed writing for Dorsey and led his own band again on a radio show entitled "Endorsed by Dorsey." From the late '40s, he worked for 10 years as musical director, staff arranger and recording supervisor at Decca Records. He also worked on LPs for Bethlehem Records ('54-'58) and Jubilee Records ('58).

From the late '50s, he was a freelance arranger for singers Frank Sinatra, Ethel Merman, Sammy Davis, Jr., Peggy Lee, Jo Stafford, Ella Fitzgerald, Louis Armstrong, Bing Crosby, The Andrew Sisters and the Mills Brothers.

In the 1970s, he continued to lead a band on a fairly regular basis, including two lengthy engagements at New York's Rainbow Room.

Oliver retired from music in 1985.

BLACK RADIO EXCLUSIVE

Top 40 Jazz Albums

TW LW

TW LW

- 2 Kilimanjaro **RIPPINGTONS** Passport
 - 6 Living Colors DAVE SAMUELS MCA
- 3 4 Tears of Joy TUCK & PATTI Windham Hill Jazz
- 7 Every Step of the Way DAVID BENOIT GRP
- 5 1 Double Feature SPECIAL EFX GRP
- 6 3 Basic Blythe ARTHUR BLYTHE CBS
- 9 Memos From Paradise EDDIE DANIELS GRP
- 8 15 Walter Beasley WALTER BEASLEY Polydor/PolyGram
- 9 10 Eye of the Beholder CHICK COREA GRP
- 10 8 Jazil Brazz HERBIE MANN RBI
- 11 5 Voice of the Heart ERIC MARIENTHAL GRP
- 25 Stronger Than Pride SADE Enic
- 13 23 Tune & Place MIKE STERN Atlantic
- 16 Paradise Citizen RANDY BERSEN Zebra
- (15) 30 Amina AMINA CLAUDINE MYERS Novus/RCA
- 1 Came To Play PAUL JACKSON, JR. Atlantic
- 36 Reflections GEORGE HOWARD MCA
- 18 22 Folk Song For... SHADOWFAX Capitol
- 19 11 Will Downing WILL DOWNING Island
- 20 13 Super Live GRP ARTISTS GRP

21 21 Laguna Sunday JIM DEVLIN Nova

- 22 33 Day By Day NAGEE EMI-Manhattan
- 37 Eyes of the Veiled... CHUCK MANGIONE Columbia
- 24 19 To Begin Again NELSON RANGELL Gaia
- 25 17 Celebration PAQUITO D'RIVERA Columbia
- 26 28 Distant Drums BRIAN SLAWSON CBS
- 27 18 John Patitucci JOHN PATITUCCI GRP
- 28 34 Destiny's Song... COURTNEY PINE Antilles
- 29 14 Phil Upchurch & Jazz Quintet UPCHURCH/JAZZ QUINTET Pro Jazz
- 30 20 Joyryder WAYNE SHORTER Columbia
- 31 12 Natural Elements ACOUSTIC ALCHEMY MCA Master Series
- 32 38 Too Hot To Touch BED SIDREN Windham Hill
- 33 39 Lay It On The Line SAM RINEY Spindletop
- 34 26 Full Circle FULL CIRCLE Columbia
- 35 27 Yutaka YUTAKA GRP
- 36 24 Harlem Blues DONALD BYRD Landmark
- ** Sticks & Stones GRUSIN & GRUSIN GRP
- 38 ** Rites of Summer SPYRO GYRA MCA
- 39 ** Bordertown BENNY WALLACE Blue Note
- 40 29 That Special Part... ONAJE A. GUMBS Zebra/MCA



Ray Charles

JAZZ PERSPECTIVE

> There was a time, long ago, when Camelot was jammin', baby...



Carmen McRae

THE FIRST PLAYBOY JAZZ FEST ... EVER

This weekend marks the advent of the 10th Playboy Jazz Festival.

Or does it?

Actually, it was 29 years ago—1959, to be exact—that the bunny logo first appeared in connection with live celebrations of America's classical music. Playboy claims the current fest as only their tenth because that's the number of years it's been located in Los Angeles. The real first fest was held in Chicago, of course, the city where the bunny was born.

And what a festival it was!

The three-day, five-session event starred The Louis Armstrong All-Stars, the Count Basie band (with Joe Williams), the Duke Ellington Orchestra (with Jimmy Rushing), the Dizzy Gillespie Quintet, the J.J. Johnson Quintet, the Kai Winding Septet, Nina Simone, the Four Freshmen, Ella Fitzgerald, Coleman Hawkins, the Stan Kenton Band, June Christy, Chris Connors, the Sonny Rollins Trio, the Miles Davis Sextet (with Cannonball Adderley and John Coltrane), Lambert Hendricks and Ross, the Jack Teagarden All-Stars, the Oscar Peterson Trio, the Dave Brubeck Quartet, Dakota Staton, the Earl Bostic Sextet and Red Nichols and His Five Pennies. And more...

It could safely be argued that, had a person only one opportunity to see and hear live Jazz in this century, the '59 Playboy Fest might well have been the real deal. After all, there was the best of New Orleans—maybe the best of all, period—in Satchmo; there was the "inventor" of the Jazz sax, Coleman Hawkins; the royalty of the Big Band era, the Duke and the Count; there was the first lady of Jazz song, Ella; the co-inventor of Bebop, Diz; the inventor of the "cool school," Miles—and his sidemen " 'Ball" and " 'Trane;" those masters of vocalese, L, H & R, and...no, it would be impossible to top that line-up today. Those were the original, the founding fathers and mothers of the music.

Many, many of those giants have moved on to the "Big Band in the Sky." Like trees in the Brazilian rain forest, they have left us, one-by-one. And, like those same rain trees, their replacements don't seem to be having quite the impact on our environment that we'd like them to have.

But take heart! This year's Playboy Jazz Fest boasts its bit of greatness, too. Dizzy, Ahmad and Ray Brown (who worked with Oscar Peterson in '59) are back. And the names on the current roster give us a good indication of the state of the art today. We see, for instance, that Jazz is sporting a new international profile, as exemplified by the appearance of Nigerian megastar King Sunny Ade and Brazilians Airto, Flora Purim and company.

Still others—Kirk Whalum, Spyro Gyra and Kenny G demonstrate the music's reach for mass audiences.

And, of course, Ray Charles and the Cheathams are there to remind all just where the music came from in the first place.

In addition, there's the redoubtable duchess of song, Carmen McRae, the dynamic World Saxophone Quartet, the exciting Bobby Higgins, Bobby Hutcherson, Harold Land, Cedar Walton and Buster Williams). Comedian Bill Cosby will emcee. And more...

No. There will never be another Jazz bash like that one in '59, anymore than there could be another aviation convention like the one attended by the Wright Brothers. But this weekend's action at the Hollywood Bowl will pack a punch. In fact, it should be about as big a blast as Jazz fans could hope to witness anywhere anymore.

And they must know it: all of the tickets have been sold out! By Bill Quinn



MUSIC REVIEWS BY DUIT MARTOWE

BROWNMARK—I CAN'T GET ENOUGH OF YOUR LOVE—MOTOWN—Producer/solo artist Brownmark gets serious with a special lady on this flashy, hook laden jam that draws upon the composer's Minneapolis sensibilities. Up beat and dance oriented.

DIONNE WARWICK & SMOKEY ROBINSON—YOU'RE MY HERO—ARISTA—Dionne has teamed up with yet another soul superstar on this well composed duet with smooth Smokey. The cool, mature, down-tempo ballad has a solid Pop/Urban feel along with the R&B flavor.

VANESSA BELL ARMSTRONG—PRESSING ON—JIVE/RCA—Vanessa comes out swinging with this hard driving, yet sophisticated mid-paced groove. Offering powerful vocals that are quickly making a big name for this soulstress, she has a hotly added hit on her hands. Superb production from Timmy Allen.

THERESA—WHAT CHA GONNA DO—RCA—Theresa goes beyond the dance vocalist mode on this extremely danceable mid-paced groove with a nice self penned, Denzil Foster/Thomas McElroy produced winner. Good response from our radio reporters!

CAROLYN HARDING—I NEED SOME TIME—PROFILE—Written, produced and mixed by Winston Jones, this ultra-modern, yet downright funky up-beat dance groove features the wildly soulful vocals of newcomer Harding. House style sounds mix with the heavily R&B style vocalizations.

SIEDAH GARRETT—K.I.S.S.I.N.G.—QWEST—Siedah continues to keep a high profile following her debut duet from Michael's album and recent appearance at BRE's Conference '88. Kickin' it live with a Rod Temperton/Dick Rudolph production, the cut is treated to the special Shep Pettibone monster re-mix!

STEEL PULSE—REACHING OUT—MCA—Busting out a wee bit of the Reggae flavorings that this Brit based group began with, Steel Pulse goes for a broadly appealing and highly danceable sound with a clean, happy-go-lucky groove. Delightful dancer with a touch of the islands.

THE FIT—UNDER YOUR SPELL—A&M—Here are some new faces on the scene to keep an eye out for. Coming across with a style reminiscent of Terence Trent D'Arby, the group lays down a sparse, restrained jam.

HINDSIGHT—SMALL CHANGE—VIRGIN—They say Hindsight is 20/20 vision, and this smart, jazzy funk influenced cut goes a long way to proving that equation, with a sophisticated political message that throws a musical punch at South Africa's racist regime.









NEW RECORD RELEASES

Label	Artist, Title	12	45	LP	CD	Tempo	Description
MAJORS:							
VIRGIN	HINDSIGHT, Small Change	•				M	Their Second Single
	STEVE WINWOOD, Roll With It	•				M	New Music
A&M	THE FIT, Under Your Spell	•				M	Off Self-Titled LP
	BRENDA RUSSELL, Gravity	•				M	Her 2nd Release
MCA	STEEL PULSE, Reaching Out	•				M	New Music
QWEST/WB	SIEDAH GARRETT, K.I.S.S.I.N.G.	•				M/F	All By Herself (HOT!)
PAISLEY PARK	DALE SIMON, Simon Simon	•				M	From The Prince Stable
MOTOWN	BROWNMARK, I Can't Get Enough		•		1	M/F	Dance Music
RCA	THERESA, What Cha Gonna Do		•			M	3rd Single
ATLANTIC	EVON GEFFRIES/STAND, Chapters			•		A	A Debut
	GERALD ALBRIGHT, Come Back To Me		•	I		M	BRE Jazz Artist of the Year
	PAUL JACKSON IR., Let's Wait Awhile		•			M/S	Remake
WING/POLYGRAM	VANESSA WILLIAMS, The Right Stuff		1	•		A	Stunning Debut
EPIC	NICOLE, Jam Packed			•		A	New Comer
EMI/MANHATTAN	RJ'S LATEST ARRIVAL, Truly Yours			•	1	A	Brand New
INDIES:							
LES WES	CHOICE REUNION, It's Summer Time	•		T		M/F	Male Vocalist
TURBO	MELISSA, Straight To The	٠				M	Dance/Disco
ALPHA INTL.	KARLA REDDISH, You Are The One	•				M	N. Martinelli Produces
NEXT PLATEAU	SYBIL. Can't Wait On	•				M	3rd Single Release
	TAANA GARDNER, You Can't Keep	•				M/F	Newcomers
ICHIBAN	BILLY PAUL, We Could Have Been		•	•		M	Resurging Arist
	ARTIE WHITE, That Where It's At		•			M/F	Blues
	BARBARA LYNN, Trying To Love Two		•			M/F	Another Resurgent
	CLARENCE CARTER, I Feel It		•			M/F	Talking Blues
NAYLO	LYNN WHITE, Your Woman Is Home		•			M/F	R&B
TRACK	THE OHIO PLAYERS, Back			•		A	The Return!
HARBOR LIGHT	GEORGE KERR, Love, Love, Love				•	M/S	Collection Of Love Songs

Cassette Single TEMPO: F-Fast, M-Medium, S-Slow, A-All

COUNTROPINTO A HIT!

GLORIA ESTEFAN AND MIAMI SOUND MACHINE





By Elaine Stepter

Harbor Light Records is proud to announce the release of their first album, recorded by an accomplished songwriter and producer, George Kerr. George has a very impressive history of hit songs recorded by some of the top names in our industry, including The O'Jays, The Moments, Linda Jones, The Manhattans, The Whatnauts, The Escorts and Ray Goodman and Brown.

Now at last, George has an album and a label of his own. Love Love Love is the title of this excellent collection of love songs and should be strongly considered for Quiet Storm formats. Remakes include "Me & Mrs. Jones," "Love Won't Let Me Wait" and the classic Heat Wave "Always and Forever."

Capitol recording artist Norman Connors recently visited the BRE offices and informed the mixologist that the one and only **Peabo Bryson** has returned to Capitol and is in preproduction for his upcoming LP. Stay in the mix for details.

Norman will also produce a trak entitled "For You and I" which will be featured on **Angela Bofill**'s upcoming Capitol LP. Yes, Angela is now with Capitol and her debut LP will also include a duet with Peabo. Norman will leave to go on tour at the end of June in support of his new album, *Passion*, and new single "You're My One and Only." BRE welcomes the return of one helluva artist!!

Currently at the Muzic Trak Studios in L.A., Total Trak Productions producers Courtney Branch and Tracy Kendrick, are producing a new jazz group named Local 47 featuring Roy Ayers and other solo artists such as Kevin Moore, Kenny Flood, Calvin Bennett and Rod Terrell. This project is expected to be completed by 7/1/88.



George Kerr

According to **Cindy Irvine** of Total Trak it promises to be a motivating force in Jazz and the New Age markets. T.T.P. has also just released a single entitled "Chance Me," recorded by **Plauka** on Mainline Records that is slamming in L.A. clubs with unbelievable response...

BRE would like to say hello and congratulations to **Garzelle McDonald**, who has recently assumed the position of Studio Manager for the **Selah Record**- ing Studios owned by Qwest recording artists the Winans. Ms. McDonald was formerly the manager for the Sound Suite Recording Studios in Detroit. Stay tuned for some serious activities that are happening in the mix at Selah.

Now in production at the Larrabee Sound Studios in L.A. is producer Robert Brookins, who came in Studio A to mix some traks for Jackie Jackson's solo album soon to be released on PolyGram Records. Keith Cohen engineered with the assistance of Peter Arata. Jeffrey Osborne brought in several of his tunes to be mixed at Larrabee for A&M records. Cohen and Arata engineered with help from Tavvi Mote and Liz Cluse. Once again, this much sought after facility welcomed L.A. Reid & Babyface to the board to mix four sides for Sheena Easton's MCA LP. Jon Gass is engineering with the assistance of Andy Batwinas.

The son of the legendary entertainer **O.C. Smith**, is now ready to take his rightful place back at the top of the charts. **Ocie Smith III** is a charismatic solo artist with a style that is velvety and soothing to the ear. Some of his credits include "My Old Friend You" and "What's My Return On Love?", which were recorded on a CBSaffiliated label called Chicago International Music.

Ocie's latest efforts are some



Ocie Smith III

of his own tunes, titled "Hey Ms. Fancy" and "The Lonely Ones." In his career in the music industry, he has appeared with the likes of Harry Belafonte, Johnny Cash and, of course, his famous dad. On June 22, Ocie will perform at Marla's Memory Lane, a popular jazz club here in Los Angeles owned by TV star Marla Gibbs. Those of you in or visiting L.A., check it out.

The Colt 45 New Artist Showcase is now in the mix. It will be held on the third Monday of every month beginning June 20 at Carlos and Charlies on the Sunset Strip. For you singers In The Mix, contact Edna Sims/ ESP P.R. at 213 821-8884 for auditions and further information.

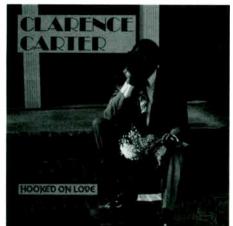


In the studio (L-R) are Claude Evans (manager), Davy D (producer), Raoul Roach, Natl. Director Black Music A&R (Elektra), Shinehead (Elektra artist), Tyrone Wallace (manager) and Jam Master Jay (producer).

BLUES REVIEWS

"Don't forget the Blues," Nap Turner, a great East Coast Blues singer always says. Turner, himself, has never forgotten them and neither have the four masters whose recently released albums are herewith brought to your attention in the space below.

It would be wonderful if programmers looking to broaden the musical base of the musical fare they offer their audiences wouldn't forget the Blues, either. No question: These are Blues Black PDs radio can use



CLARENCE CARTER Hooked On Love Ichiban Records

Alabama-born and bred Carter, who's labored for over two decades in the Rhythm & Blues vineyards, scores well with his second LP for this label. He plays all instruments on all tracks and, aided only by three back-up singers and writer-keyboard programmer Pat Cooley, Carter also pens all but two of the eight tracks on the disc. And what a scribe in the Blues tradition Carter is: check his fun lyric on "Grandpa Can't Fly His Kite":

Grandpa can't fly his kite,

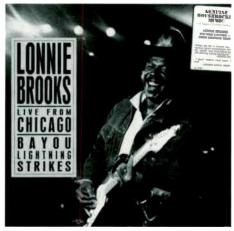
'Cause Grandma won't give him no tail. So I got to use what Mother Nature

gave me

Before Father Time takes it away. Now, those are just the words. Carter's music matches them for funky grace.

BOBBY BLAND Blues You Can Use Malaco Records

"Soul Man" Bobby (Blue) Bland's latest is titled just right: It's utilitarian ("form follows function") music that cools you out when you're mad, turns you good when you've been bad and makes you glad when you're feeling sad. The Houston, Texas giant's admonition to "Get Your Money Where You Spend Your Time" is nothing less than an indisputable bit of common sense, as well as great music. And Bland-backed, as usual, by one of the tightest bands a Bluesman is likely to have at his disposal—purrs, growls, snorts and wails his way through seven more tracks equally as "useful" to the ear as the lead cut.



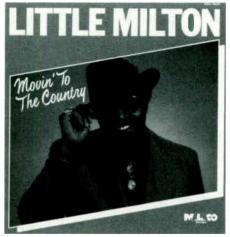
LONNIE BROOKS Live from Chicago/Bayou Lightning Strikes

Alligator Records

In the grand manner of the Windy City's houserocking Urban Blues master-

pieces, crossed with some Cajun seasoning, this stone live set was recorded at that town's B.L.U.E.S. Etcetera Club. The organ, not your everyday Blues axe, is heard to good effect on several tracks. Look out for "One More Shot." This cut has the graffiti of Muddy Waters, Howlin' Wolf and Willie Dixon scribbled all over it. Matter of fact, the whole LP is full of toe-tapping, thigh-slapping, raw, rough and ready material, heavy on determination, light on sentimentality but, as always, it's Blues you can use...

You needn't worry, Nap Turner: With music like these four jams coming out of the pressing plants, the Blues will never be forgotten. Unless it's forgotten by the PDs.



LITTLE MILTON Moving to the Country Malaco Records

Little Milton Campbell hails from Sunflower County, Mississippi, by way of Chicago, Illinois. That combination of homebases has always given Bluesmen a head start in the art form. But his newest LP is not as much an ode to the bucolic life as it is a tribute to the hard-driving, hard-drinking, hard-loving lifestyle of Blues people everywhere.



By Bill Quinn

BLACK RADIO EXCLUSIVE

BRE ALBUMS CHART

	TW	LW	WOC
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1 21 GEORGE MICHAEL, Faith, Columbia PRINCE, Lovesexy, Paisley Park/WB 2 2 RUN-D.M.C., Tougher Than Leather, Profile 3 3 AL B. SURE!, In Effect Mode, Warner Brothers 5 3 4 D.J. JAZZY JEFF, He's The DJ..., Jive/RCA 5 4 TEDDY PENDERGRASS, Joy, Asylum 6 10 5 20 KEITH SWEAT, Make It Last Forever, Elektra 6 MICHAEL JACKSON, Bad, Epic 21 8 7 4 TONY!TONI!TONE!, Who, Wing/PolyGram 14 (9) 18 THE DEELE, Eyes of a Stranger, Solar 10 8 5 BOOGIE DOWN PRODS., By All Means Necessary, Jive/RCA 15 COLORS, Soundtrack, Warner Brothers 12 16 3 21 TERENCE TRENT D'ARBY, Introducing the..., Columbia 11 13 13 21 PEBBLES, Pebbles, MCA 14 8 TEENA MARIE, Naked To The World, Epic 12 15 9 11 BILLY OCEAN, Tear Down The Walls, Jive 16 SADE, Stronger Than Pride, Epic 17 ** ---17 10 BRENDA RUSSELL, Get Here, A&M 18 21 WHITNEY HOUSTON, Whitney, Arista 19 18 21 GLADYS KNIGHT & THE PIPS, All Our Love, MCA 19 20 21 STEVIE WONDER, Characters, Motown 20 21 DOUG E. FRESH, The World's Greatest..., Reality/Danya 22 ** --21 KOOL MOE DEE, How Ya Like Me Now, Jive/RCA 22 23 24 27 2 GREGORY ABBOTT, I'll Prove It To You, Columbia 2 ZIGGY MARLEY/MELODY MAKERS, Conscious Party, Virgin 25 26





TW LW WOC

	IVV	LW	AAN' AAN' AAN' AAN' AAN' AAN' AAN' AAN'
26	28	2	NARADA, Divine Emotion, Warner Brothers
0	29	2	EVELYN KING, Flirt, EMI-Manhattan
28	31	2	JOHNNY KEMP, Secrets of Flying, Columbia
29	30	2	DARRYL HALL/JOHN OATES, Ooh yeah, Arista
30	33	2	DIANNE REEVES, Dianne Reeves, EMI-Manhattan
3	32	2	HERBIE HANCOCK, Perfect Machine, Columbia
32	38	21	MIKI HOWARD, Love Confessions, Atlantic
33	3 4	2	NU SHOOZ, Told U So, Atlantic
34	21	21	NATALIE COLE, Everlasting, Manhattan
35	24	6	HOWARD HEWETT, Forever And Ever, Elektra
36	24	9	MANTRONIX, In Full Effect, Capitol
37	45	3	JUNIOR, Sophisticated Street, London/PolyGram
38	**		CLUB NOUVEAU, Listen To The Message, Warner Brothers
39	37	21	JODY WATLEY, Jody Watley, MCA
40	39	21	ROGER, Unlimited, Reprise
4	**		E.P.M.D., Strictly Business, Sleeping Bag
42	**		NU SHOOZ, I Told U So, Atlantic
43	23	10	BIZ MARKIE, Goin' Off, Cold Chillin'/WB
44	43	7	SUAVE, I'm Your Playmate, Capitol
45	44	5	JESSE JOHNSON, Every Shade of Love, A&M
46	42	15	MORRIS DAY, Day Dreaming, Warner Brothers
47	47	8	TONY TERRY, Forever Yours, Epic
48	40	10	SCHOOL DAZE, Various Artist/Soundtrack, EMI/Manhattan
49	36	21	SALT-N-PEPA, Hot, Cool & Vicious, Next Plateau
50	41	21	STEPHANIE MILLS, If I Were Your Woman, MCA



A

new page is written in musical history...

Chapters

A Novel By EVON GEFFRIES & THE STAND (BIB58)



the debut album featuring the single

"Sex 10Ve 86557) (DMI) 1186)

Produced by V. Jeffrey Smith & Peter Lord for The Neptune Factor



Novel music lives...on Atlantic Records, Cassettes and Compact Discs

B(B)(B)(B)(B)



VANESSA WILLIAMS, whose "The Right Stuff" was the most added Black single in the country its first week of release, is currently on a national promotional tour in support of her debut LP. She recently served as mistress of ceremonies for a benefit concert in Mobile, Alabama for the city's Sickle Cell Anemia Foundation chapter.

Those of you impressed by Williams' flashy footwork in her "The Right Stuff" video may not know that her choreographer was JEFFREY DANIEL, the same guy who taught MICHAEL JACKSON how to be "Bad" in his video of the same name. "The Right Stuff" was directed by REBECCA BLAKE, whose credits include PRINCE's "Kiss" and SHEENA EAST-ON's "Eternity."

And speaking of videos, BRE's own DUFF MARLOWE appears as an extra in STEVE WINWOOD's "Roll With It." Winwood's labelmate PAULA ABDUL provided the combustible choreography!

Michael Jackson's request for a private audience with the Pope may've been denied, but while in Rome the Bad & Buckled One reportedly donated \$100,000 to a children's hospital in that city.

WHITNEY HOUSTON, along with producer NARADA MICHAEL WALDEN and the London Philharmonic Orchestra, has recorded the official theme song for the Olympics, "One Moment In Time." Houston is also excited to have received a personal letter from WINNIE MANDELA thanking her for her participation in the June 11th "Freedomfest."

In part, the letter from Mrs. Mandela reads: "For a long time, both I and my chldren have admired you and have always known that you care. Your participation at the concert will mean so much to the oppressed in South Africa."

"Freedomfest" was popular with inmates at a prison in Lyon, France. A mild riot took place when prison officials flipped the switch and prevented them from seeing the end of the 10-hour antiapartheid concert.

J.J. FAD turned 'em out in the Mid-Atlantic region recently when they played to a sold-out crowd at the 24 K nitery in Memphis and rap star/writer/ producer EASY E. (That "the boys in the 'hood are always hard" guy) was on hand for their show. We heard the girls were dissin' ROXANNE SHANTE pretty hard in their show. Sounds like grounds for a showdown to us! Shante, on the other hand, may help **RICK JAMES** score the biggest hit record he's had in years with the hot and smoking "Loosey's Rap."

Speaking of rappers, **KRS-ONE** (a.k.a. **KRIS PARKER**) played the Apollo Theatre on June 7 in a benefit show to aid NYC's



Vanessa Williams

homeless. That issue is of particular concern to KRS-ONE because he was once homeless himself before meeting the late **SCOTT LA ROCK** of Boogie Down Productions.

MILES DAVIS will have his art work on display for three months beginning July 10 in Munich, Germany. Nothing like being multi-faceted, right?

Is **STEVIE WONDER** really closerthanthis with **LISA HOGGS**, a former stewardess who is now toiling as his publicist? (Enquiring minds strike again!) Wonder, we hear, had his terrific performance at "Freedomfest" delayed when part of his equipment was stolen from outside his dressing room at Wembley Stadium. Now is that low, or what?

A federal appeals court in San Francisco overturned a 1985 lower court decision which allowed **MARY WILSON** to use the name "Mary Wilson & the Supremes" in billing her concert appearances. Motown, which owns the rights to the original name of the group, reportedly has no problem with her using the tag: "Mary Wilson of the Supremes."

LIVING COLOR, a Black rock band fronted by music journalist/guitarist extraordinaire VERNON GIBBS, turned out the Roxy when they played Los Angeles recently. Born in England and raised in New York, Gibbs, has emerged as one of the Black music figures to watch in '88.

PROPHET

ARIES (March 20-April 19)

This should be a status quo week. That doesn't necessarily mean boring, just not unusual.

TAURUS (April 20-May 20)

Encourage yourself to open up to someone. Articulate your feelings.

GEMINI (May 21-June 20)

There may be a few dark clouds in the horizon, but other than that this should be one terrific week.

CANCER (June 21-July 22)

Check out the Aries message and get ready for the next step.

LEO (July 23-Aug. 22)

This would be a good time for causes and social events. Perhaps you can mix the two.

VIRGO (Aug. 23-Sept. 22)

Expect some unexpected 'thank you's' and keep your eyes open for opportunities.

LIBRA (Sept. 23-Oct. 22)

You'll be filled with wanderlust, but now is not the time to travel. Plan something special instead.

SCORPIO (Oct. 23-Nov. 21)

The confidence you feel has a positive affect on all aspects of your life. Don't overspend.

SAGITTARIUS (Nov. 22-Dec. 21)

Remember last week? Well, this is a summer re-run. Grace under pressure counts for a great deal.

CAPRICORN (Dec. 22-Jan. 20)

You are entering a new cycle filled with wonderful possibilities. For now, take a wait and see attitude.

AQUARIUS (Jan. 21-Feb. 18)

Romance figures prominently this week. Remember, variety may be the spice of life, but it comes with consequences.

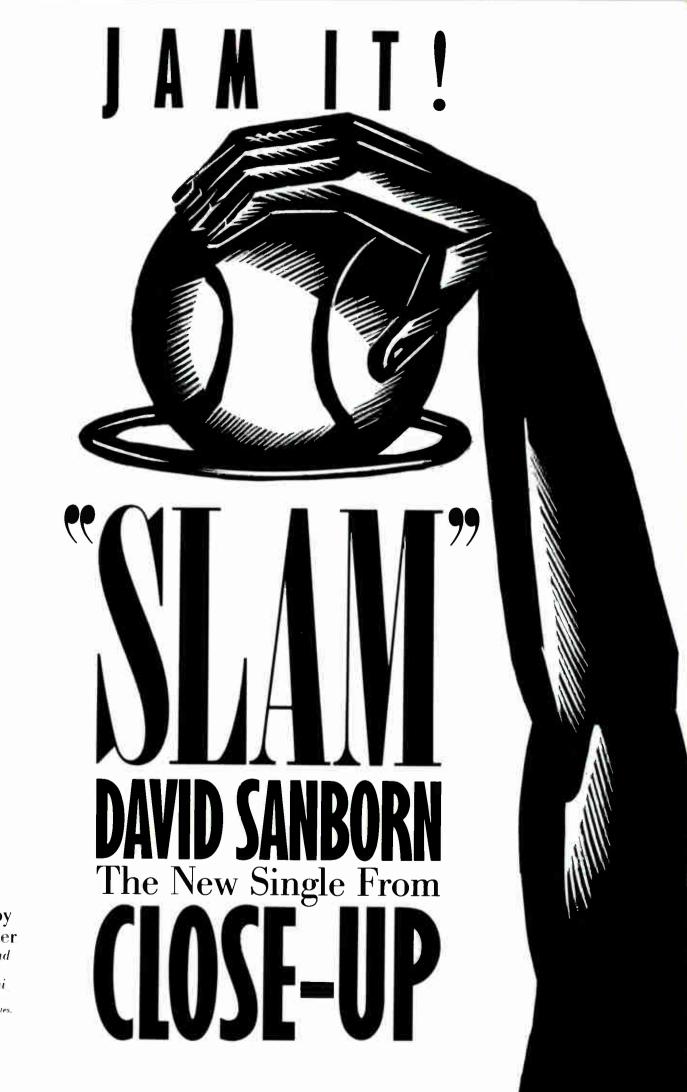
PISCES (Feb. 19-March 19)

A little stress accompanies an interesting environment. You can hang. Stay on your toes.

BIRTHDAYS

James Alexander, WJLB	6/18
David Dickinson, WNHU	6/20
Lionel Richie	6/20
Warren Epps, KKDA	6/24
Harold Melvin	6/24

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Produced by Marcus Miller Co-Produced and Engineered by Ray Bardani Management: Putrick Rains & Associates. Los Angeles



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Mr.

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THE FIRST SINGLE FROM THE FORTHCOMING ALBUM "GREGORY HINES" FF 40671

WITH ME"

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