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Elektra-fying Week For Metallica

Legendary rockers Metallica rush into the holidays with monumental momentum. The premiere weekend of the band's *S&M on Demand* received over a million hits online. Their



new album, *S&M*, hit stores this week, and the first single, "No Leaf Clover," was Most Added at three formats, grabbing 171 total adds at Rock, Active Rock and Alternative.



NOVEMBER 26, 1999 CD Radio Goes To The Dogs!

Satellite broadcaster CD Radio has changed its corporate identity. The company adopted the name of the brightest star in the sky, Sirius — the "dog star" — and is using this cute pup as its logo. It also signed a deal to broadcast Sci-Fi Channel-produced programming on one of its channels. Story appears on the next page.

DRU HILL IS PROUD TO PRESENT THE MOST ANTICIPATED SOLO DEBUT OF THE YEAR

- Rhythm Monitor: 26-24* Crossover Monitor: 13-11* R&B Monitor: 16-15*
- R&R CHR/Rhy 22-15
- New Adds Include: KUBE/Seattle, WNVZ/Norfolk, WJMH/Greensboro, KXHT/Memphis, WBTJ/Youngstown
- Great Phones: KMEL, KQMQ, KBXX, WJMN, KBOS, KWNZ, KHTN, KSEQ

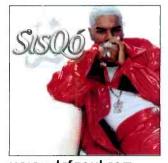
"Sisqo is already blazin' on our phones. We believe this record will end up being heard on B96 for many years to come." - Erik Bradley/B96 Chicago

"The first time Dan and I heard this record we thought it was a SMASH. Sisqo became familiar with our audience with his backup singing on 'Wild, Wild, West' from Will Smith. This will be the record that makes 'Sisqo' a s Already getting phones!"

- Michael Steele/KIIS Los Angeles

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Modern Adult Monitor 25*-18* #2 greatest gainer! Adult Top 40 Monitor 33*-26* #4 greatest gainer! Modern Rock Monitor 25*-19* #8 greatest gainer! Rock/Heritage Monitor 26*-22* #6 greatest gainer! Adult Alternative Monitor 6*-3* #3 greatest gainer!

"I'm pushing an elephant up the stairs. I'm tossing out punch lines that were never there. I'm looking for answers from the great beyond."

Adds This Week: **KISN** KRSK KYKY WDCG WMXL **WDBR WVMX** WSNE WKDD KQMB **KISR**

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KROQ Q101 WBMX **KBBT**

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Soundtrack in stores NOW Movie Opens 12/22

Going For

Adds

at CHR/Pop

& Hot AC

12/6-12/7



Now that "millionaire" TV shows are all the rage, is it possible for radio to compete on the same level? R&R's Jeff Axelrod talks to a few stations that have stepped up to the plate and given away several million dollars recently. Check it out in our Management, Marketing & Sales section. This week's MMS section also brings a conversation between Dick Kazan and Cumulus Media co-founder Lew Dickey. Read how the company used clearly defined goals to become a major industry force.

Pages 10-14

ROCHESTER'S SHOOTING STAR



college hoops player who interned at WCMF & WPXY/Rochester because he needed the credits. Eight years later LeGrett is VP/GM of those stations! Cyndee Maxwell speaks to LeGrett about his rise through the ranks. Page 95

IN THE NEWS

- · Sinclair, Emmis establish price point for St. Louis station group
- · Jeff Cochran appointed PD of KOSI.'Denver
- Michael Powers, Chris Stacey, John Ettinger, Rocco Cosco take new Mercury/Nashville promo posts
- · Joe Bayliss, Jack Foley named to AMFM SVP/Sales posts Page 3



CHR/POP

-	invi ui
	SANTANA I/ROB THOMAS Smooth (Arista)
C	HR/RHYTHMIC
•	BRIAN MCKNIGHT Back At One (Motown)
U	RBAN
•	ODNELL JONES U Know (Untouchables/LaFace/Arista)
U	RBAN AC
•	KEVON EOMONDS 24/7 (RCA)
C	OUNTRY
•	CLINT BLACK When I Said I Do (RCA)
A	C
•	'N SYNC w/GLORIA ESTEFAN Music Of My Heart (Epic)
H	OT AC
•	SANTANA I/ROB THOMAS Smooth (Arista)
N	AC/SMOOTH JAZZ
•	BRIAN CULBERTSON Back In The Day (Atlantic)
R	OCK
•	CREED Higher (Wind-up)
A	CTIVE ROCK
•	CREED Higher (Wind-up)
A	LTERNATIVE
•	BUSH The Chemicals Between Us (Trauma)
A	DULT ALTERNATIVE
•	COUNTING CROWS Hanginaround (DGC/Getten)



NOVEMBER 26, 1999

CD Radio Name Gets 'Sirius'

Satellite broadcaster changes its identity

By JEFFREY YORKE R&R WASHINGTON BUREAU CHIEF yorke@rronline.com

With compact discs fading fast from the sphere of cutting-edge technology, sat-

ellite broadcaster SIR CD Radio last Satellite Radio nium Sirius will become duced itself as Sirius Satellite Radio. The New York-based operation noted that Sirius, also

known as the Dog Star, is the brightest star in the Northern sky and was revered by ancient cultures as a sign of hope, change and rebirth.

the symbol of a new revolution a revolution in audio

SIRIUS/See Page 30

ABC's Radio Disney Has An Ear For Kids

Children's network celebrates three years of growth, challenges

BY ADAM JACOBSON R&R RADIO EDITOR jacobson@rronline.com

It's a little after 1pm on Monday at Disney's MGM Studios in Orlando, and Radio Disney midday host B.B. Good is on-air as "Who's Afraid of the Big, Bad Wolf" fades to its end. "Hi, Radio Disney!" Good says to a caller.

"Who's this?"

"This is Alex," the young voice replies. "You're the right caller! You're caller No. 8!" "Woo-hoo!" Alex shouts as the in-studio Mickey and Minnie Mouse congratulate him.

Good then asks Alex if he heard "The Fox and the Hound," that day's installment of Story-Time Theater. After saying yes, he's then asked to name the hound from a set of choices. "Copper?"

Mark & Zippy: 'Just Two Dorky Guys'

A recent Kaiser Family Foundation study says a typical child between 2-18 spends 5 1/2 hours per day with various media. Watching TV accounts for 2:46; radio, :39.

In order to accomplish its goal of luring kids away from other media - if only for a little while -- Radio Disney execs began searching for on-air talent who could meet the challenge. Enter Just Plain Mark and Zippy.

Zippy was "discovered" in the promotions department of WJRR-FM & WMGF-FM/Orlando. The stations needed someone to go on remotes and hand out prizes, so he became "Zippy the Happy Prize Guy." The response to Zippy's appearances was immediate, and the stations' programmer moved him into the studio as a morning

MARK & ZIPPY/See Page 18

De Castro Logs On To AMFMi He adds Internet division's Chairman/CEO post; Mays, Leavitt appointed to AMFMi board

de Castro

Jim de Castro, Vice Chairman of AMFM Inc. and Presi-

dent/CEO of its Radio Group, has added Chairman/CEO duties at AMFMi, the company's Internet subsidiary. In this new capacity de Castro will lead a division whose sole purpose is to develop and manage a national network of local portals on the World Wide Web that will be paired with AMFM radio stations. De Castro will continue to manage the day-to-day operations of the

"Extending AMFM's brand to

our on-air stations and their audiences, transforming loyal listeners into active Internet participants," AMFM Inc. Chairman/CEO Tom

the Internet through AMFMi will

strengthen the affinity between

Hicks commented. "Jimmy has done a tremendous job with AMFM's radio assets. Given his radio industry knowledge and brandbuilding expertise, he is uniquely qualified to duplicate

this success on the Internet at AMFMi."

www.americanradiohistory.com

DE CASTRO/See Page 30

Just Plain Mark (r) and Zippy

"Alex, you're right! You've won a jumbo Buzz and Woody plush set, plus you've qualified for a trip for you and your family to a real-life dude ranch in Grandby, CO!"

"Thank you, Radio Disney!" the ecstatic child screams. A few minutes later the music continues: It's "She Drives Me Crazy" as performed by Kermit the Frog with Miss Piggy.

So goes a typical broadcast day on the children's network, which celebrated its third anniversary on Nov. 18.

Radio Disney began in 1996 on four test stations. Today the network reaches 49% of the nation and includes 45 affiliates

RADIO DISNEY/See Page 18

AMFM Taps Kaye As L.A. Director/AC Prog. And KBIG PD

BY MIKE KINOSIAN R&R AC EDITOR mkinosox@rronline.com

Veteran Los Angeles programmer Jhani Kaye has been appointed Director/Adult Contemporary Programming for AMFM's L.A. properties. Kaye, who'd been serving



as programming consultant for AMFM Hot AC KBIG-FM, will also carry KBIG's PD title, a position last held by the recently resigned Steve Streit.

"Jhani knows KBIG inside and out," commented KBIG VP/GM Ed Krampf. "His long-standing history of Los Angeles success made him the quintessential candidate to capitalize on KBIG's current momentum and expand our appeal in this market."

According to Ken Christensen, VP/GM of AC KOST-FM and Pop/Alternative KYSR-FM, "Jhani has proven he

KAYE/See Page 30

Oxley Bill Could Kill LPFM

Rep calls low-power service 'unnecessary'

Ever since rumblings began late last year that FCC Chairman Bill Kennard and his commission would consider initiating low-power FM service, politicians on Capitol Hill have made it clear that it was an unwelcome notion.

Last week, on the final day of the congressional session, Ohio Republican Rep. Mike Oxley introduced the "Radio Broadcasting Preservation Act of 1999," a bill that would prohibit the FCC from establishing rules authorizing the operation of new lowpower FM radio stations. If passed, it will kill Kennard's yearlong much-discussed effort to award 10- to 1,000watt licenses to church, university and community groups, which he believes are underserved by the more than 11,000 licenses currently in existence

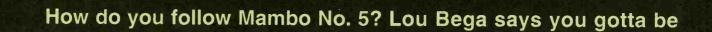
The bill - which also states that "any low-power radio licenses issued pursuant to such rules before such date shall be void" - would also to wipe out any LPFM service established by the FCC while Congress is in recess. "Mr. Oxley was concerned that the FCC might act in Congress' absence, and he wanted the FCC to know that

LPFM/See Page 20



AMFM Radio Group.

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Cochran Gets KOSI PD Deal In Denver

Former WKHK-FM, WKLR-FM, WMXB-FM & WRCL-FM/Rich-

mond OM Jeff Cochran has been tapped to program KOSI/ Denver. He succeeds Scott Taylor, who departed the Tribune Soft AC two months ago According to

Cochran

David Juris, "Jeff has an appreciation for KOSI's heritage and success and a clear understanding of our strategic focus for the future. I'm confident his leadership and programming skills will help take KOSI to the next level."

Tribune/Denver

Radio VP/GM

Cochran, who starts at KOSI on Dec. 1, added, "I'm thrilled to be joining KOSI and the Tribune Denver Radio team. This is a great opportunity to work with a talented group to achieve new levels of success."

Before joining Richmond's AMFM quartet 16 months ago, Cochran had programmed KEZK/St. Louis; KMZQ/Las Vegas; WFMK/Lansing, MI; KHTT/Santa Rosa, CA and KFMZ/Columbia, MQ.

Mercury/Nashville **Promotes Powers: Taps Three New VPs**

Mercury/Nashville has announced a round of appointments



following a restructuring of its promotion department. Heading the promotion staff will be Michael Powers, who is elevated from VP/ National Promotion to VP/Promotion. Assum-

vious post is Chris Stacey, who had been Director/Alternative Promotion.

Powers was MD of WZPL/Indianapolis when he joined the label in April '93 as Manager/Northeast Promotion. He was raised to Director in December '96 and named VP/National Promotion in September '98. Stacey came to the label in 1989 for Southwest Promotion, was named Director/National Promotion in 1996 and Sr. Director in September '98.

In related news, Director/Midwest-Northeast Promotion John Ettinger and Director/Southeast

MERCURY/See Page 30



Universal Records' 98 Degrees recently celebrated their triple-platinum certified disc, 98 Degrees and Rising, during a visit to the label's NYC headquarters. Feverish over the hot sales are (I-r) Universal/Motown Records Group Chairman Mel Lewinter, Universal Exec, VP/GM Jean Universal Records Monte Lipman, bandmembers Nick Riagins, SVP Lachey and Jeff Timmons, UMG Chairman/CEO Doug Morris, bandmates Drew Lachey and Justin Jeffrie, and band manager Paris D'Jon.

Sinclair/St. Louis Worth \$366.5 Mil.

Appraiser determines value for sale to Emmis

By JEREMY SHWEDER R&R WASHINGTON BUREAU jshweder@rronline.com

It took five months, one outside appraiser and a fair amount of dispute, but Emmis Communications and Sinclair Broadcast Group have finally settled on a price for Sinclair's radio and TV holdings in St Louis

The final price, \$366.5 million for WRTH-AM, KIHT-FM, KPNT-FM. KXOK-FM. WIL-FM, WVRV-FM and KDNL-TV, was just about what most people had predicted. R&R reported in July that the radio stations would go for about \$30 million each, while the TV station would sell for about \$200 million,

But coming up with a final price was not so easy. From the beginning the sale of Sinclair's St. Louis properties to Emmis was not a deal Sinclair entered into willingly. Former Sinclair top executive Barry

Baker, now President/COO of television broadcaster USA Networks, exercised a clause in his termination contract that gave him an option to purchase the six Sinclair radio stations and one TV station in the St. Louis market. He then sold his right to purchase those stations to Emmis for what the two sides called a "nominal" fee.

Baker's contract with Sinclair called for Sinclair and Emmis to work out a "fair-market value" for the St. Louis stations, something that was easier said than done. First, Sinclair hinted in a press release that it would challenge the sale of the stations in court. Only days after the announcement of the Baker deal with Emmis, Sinclair said it was "evaluating the validity" of Baker's designation of Emmis as a buyer. Sinclair, however, never brought that up again.

ST. LOUIS/See Page 16

Bayliss, Foley Become AMFM SVPs/Sales

AMFM has named two new Sr. VPs/Sales: Joe Bayliss in San Francisco (KABL-AM, KNEW-AM, KIOI-FM, KISQ-FM, KKSF-FM, KMEL-FM & KYLD-FM) and Jack Foley in Boston (WXKS-AM & FM and WJMN-FM). They report to Market Exec. VPs Doug Sterne and Jake Karger, respectively.

Bayliss most recently served as VP/GM of KISQ and before that was VP/GM of AMFM's Sacramento cluster. "Joe has built an impressive track record as GM of 'Kiss FM,' and we are counting on his leadership to enhance the value of our S.F. portfolio," Sterne commented. "After eight years in the market he has developed a keen sense of the cluster's appeal to advertisers and a coherent vision for how to distinguish it from competitors."

Foley has been VP/GSM of AMFM's WXKS/Boston for the last three years and had served as President/Managing General Partner of WXLE-FM/Albany, which he later sold to Capstar. "Jack's diverse background makes him uniquely qualified for this position," said Karger. "We're lucky to have such an experienced manager eager to assume this role, and we're excited about reinventing the way radio is sold."

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Industry Veteran Fromme Dies At 56

Rick Fromme

circa 1989

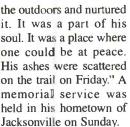
Rick Fromme, a longtime radio executive who has most recently been a consultant to Mariner Broadcasting's four stations in Kennebunkport, ME, died Nov. 16 at age 56. Fromme, an avid hiker, was found in Virginia on the Appalachian Trail. He had been reported missing a few days earlier.

IN MEMORIAM

Fromme began his ca-

reer at Atlanta's WAGA-TV in the early '70s. He then entered the radio industry as a station specialist for Blair Broadcasting in New York. From there, Fromme was NSM of WHDH/Boston and GM of WKZL/Greensboro for Nationwide Communications. He also worked for Westinghouse in Dallas and for Interep. In recent years Fromme served as GM of WNJR-AM/Newark, NJ and before that held a variety of domestic and international positions with Metromedia.

Fromme's wife, Bloomberg Financial global marketing executive Fran Sharp, told R&R, "Rick loved



Former Nationwide President Steve Barger hired Fromme as WKZL manager in 1981. He first met Fromme in 1974

through Fromme's role at Blair. "He was a very unique, thoughtful guy," Barger told R&R. "He authored two books, was very inquisitive and got into just about everything. When computers first came into fashion, he taught himself machine language for Radio Shack's TRS-80s. He was a perpetual student, studying all kinds of disciplines."

Fromme was a Vietnam veteran and spent time working with homeless veterans. He also worked with CASA, a children's rights organization. In addition to Sharp, Fromme is survived by two children.

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AFTRA Temporarily Resolves Westwood One Disputes

Union still talking with CBS about web pay

By MATT SPANGLER R&R WASHINGTON BUREAU spangler@rronline.com

While CBS and its subsidiaries continue to reap the financial rewards of industry consolidation, some of their unionrepresented employees believe they are not getting their fair share of the profits.

Last week in Chicago on-air reporters at Westwood One's Chicago operation were set to assemble on the La Salle Street Bridge to protest what they claimed was the company's refusal to give annual pay hikes to its employees. The American Federation of Television and Radio Artists called off the march, which had been scheduled for last Thursday (11/18), after Westwood agreed to negotiate a single contract for employees of Shadow Broadcast Services and Metro Networks. AFTRA called Westwood's pledge "a significant act of good faith

AFTRA had earlier filed unfair labor practice charges with the National Labor Relations Board, claiming Westwood's Chicago unit was violating federal labor laws that require employers to negotiate company policy changes - such as wage increases - with the union that represents employees. The charges are still being reviewed by the NLRB.

Westwood said in September, when it completed its merger with Metro, that it would combine the Shadow and Metro operations by spring.

The company also made headway last week with AFTRA's San Francisco local, which tentatively agreed to a three-year contract with WW1 that resolved a dispute over health and retirement benefits.

AFTRA San Francisco local Exec. Director Frank DuCharme told R&R that in earlier talks Westwood had refused to respond to a proposal in which the union agreed to drop its demand that union employees be allowed to participate in the company's 401(k) plan in exchange for the Westwood One's withdrawal of a proposed reduction in health and retirement benefits. As in Chicago, the San Francisco chapter filed charges with the NLRB claiming Shadow was violating federal law in this case by failing to respond to the union's collective bargaining proposals. The new contract, which is expected to be ratified next month, incorporates the proposals. The former contract expired last year.

AFTRA/See Page 8

USARadio.COM Going In 'Reverse'

Network merges with Ansel Project in more to go public

Dallas-based USARadio.COM is entering into a "reverse merger" to expedite its move to the OTC Bulletin Board. The USA Radio Network parent announced last week that it hopes to complete its merger with Ansel Project Inc. - described in a press release as simply a Colorado corporation - by the middle of next month. The combined entities will begin trading on the board early next year under the USARadio.COM name.

A source close to the transaction told R&R that Ansel was set up as a public shell company that sought a private company with which to merge. The source said that this speeds up the process of going public, saving time and paperwork. Some major media companies have used shell vehicles to go public, First Union analyst Bishop Cheen told

R&R, adding that Paxson Communications went public in 1994 through a reverse merger with American Networks Group. Still, Cheen warned, "So many of

the small-cap OTC stocks have crashed and burned this way."

A reverse merger usually involves a private company acquiring majority ownership of a public company in a tax-free stock swap, according to Patrick Pogue, President of Tulsabased financier Hampton, Broadstone & Oliver. Often the private company has few assets or liabilities.

USARadio.COM said that after the deal is finalized it will aggressively seek acquisitions, including radio networks and stations and Internet properties. It added that it will reveal no more information until the acquisition is complete.

USA Radio Network started in 1985 and now has more than 1,300 affiliates

- Matt Spangler

Bloomberg BUSINESS BRIEES

CBS Inks \$6 Billion NCAA Contract

CBS' exclusive deal with the NCAA --- signed last week --- includes all / broadcast, cable and satellite rights, as well as Internet, home video, marketing, merchandising and licensing rights. Through its various networks, nearly 1,000 radio stations carry CBS' coverage of NCAA basketball. The new term begins in 2003, after the current eight-year contract expires, and runs through 2014. CBS - which reportedly outbid Fox and Disney's ABC/ESPN to win the agreement - has aired the NCAA championship series since 1982.

MAP: Don't Relax Interference For 1kw LPFMs

edia Access Project says that second- and third-adjacent-channel in-M terference should not be eliminated for 1,000-watt low-power FM stations. However, a technical study it submitted to the FCC suggests that if interference standards are loosened for 10-watt and 100-watt stations, 81 million listeners in the top 60 markets could receive new coverage from LPFM stations. The study also showed that only 1.3 million listeners in those cities would receive any interference. The NAB does not want interference restrictions to be relaxed at all.

Percy Sutton To Repay \$2.3 Million In Loans

nner City Broadcasting Chairman Percy Sutton has agreed to repay \$2.3 million in bank loans within the next 18 months, after a "dissident shareholder" went to the New York attorney general and complained that Sutton's loans from the 1980s were still outstanding, Inner City TV President and spokesman Chuck Sutton told R&R. He said loans were made to the original investors - including the one who complained - until the company could go public, but the AG recently ruled that all loans must be repaid. There is no apparent wrongdoing. Chuck Sutton added that Inner City is working on a variety of scenarios to go public," but has no immediate plans to file an IPO.

Yahoo! Accuses Media Metrix Of Miscounting

nline ratings service Media Metrix says portal giant Yahoo! had 40 million unique visitors in October --- 15 million fewer than the company's own estimate. "We believe that we have lost most of the Yahoo audience on the broadcast side because their meter can't measure it," Yahoo Dir./Research Bruce MacEvoy told R&R. A substantial loss was likely shown on Yahoo Broadcast Services, MacEvoy said, because Media Metrix's measurement software isn't designed for streaming media. Yahoo has felt the **Continued on Page 8**

R&R/Bloomberg Radio Stock Index

This weighted index consists of all publicly traded companies that derive morethan 5% of gross revenues from radio advertising.

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9.27%	+1.86%
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Reggae and Swing. And in addition to our diverse selection of originally programmed music, they'll get up to 50 channels of unique and compelling news, sports, talk and entertainment programming.



ers will display artist, sona title and c

Sirius Satellite Radio also features seamless nationwide coverage. So, whether our subscribers are in the wilds of Wyoming or the middle of New York City, they'll never drive out of range of our crystal-clear signal. (One more thing in the interest of clarity - we recently changed our name from CD Radio.)

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FORMERLY CD RADIO

Radio Business

DEAL OF THE WEEK

 WFGO-FM & WJET-FM/Erie, PA \$10 million

1999 DEALS TO DATE

Dollars To Date: \$27.373.391.614 (Last Year: \$12,958,045,822)

Dollars This Week: \$30,534,000 (Last Year: \$4,490,096,407)

Stations Traded This Year: 1.650 (Last Year: 2,129)

Stations Traded This Week: 20 (Last Year: 270)

TRANSACTIONS

NextMedia Multiplies In Erie With Purchase Of Jet

Dinetz-led group creates sextet in NW Pennsylvania; Journal adds one in Boise

Deal Of The Week

WFGO-FM & WJET-FM/ Erie, PA

PRICE: \$10 million

TERMS: Asset sale for cash BUYER: NextMedia Group LLC, headed by President Steven Dinetz. It owns nine other stations, including WFNN-AM, WLKK-AM, WRKT-FM & WRTS-FM/Erie. Phone: (303) 256-6222

SELLER: The Jet Broadcasting Co., headed by President John Kanzius. Phone: (814) 836-8000 FREQUENCY: 94.7 MHz; 102.3 MHz POWER: 1.1kw at 538 feet; 800 watts at 613 feet FORMAT: Oldies; Hot AC

Multi-State Deal

WKNE-AM & FM/Keene, NH and WKVT-AM & FM/ Brattleboro, VT PRICE: \$8.875 million TERMS: Asset sale for cash **BUYER: Tele-Media Broadcasting**

Co., headed by Robert Tudek. It owns 16 stations, Phone: (814) 359-3481 SELLER: LB New Hampshire Inc.,

headed by President Richard Lightfoot. Phone: (603) 352-9230 FREQUENCY: 1290 kHz; 103.7 Mhz; 1490 kHz; 92.7 MHz

POWER: 5kw; 12.2kw at 991 feet; 1kw; 1.8kw at 610 feet FORMAT: Full Service; Hot AC;

News/Talk; Classic Hits **BROKER: B Media Services Group**

KRAJ-FM/

Johannesburg PRICE: \$45,000

TERMS: Asset sale for cash BUYER: Robert Adelman. He also owns KLOA-AM & FM/Ridgecrest & KEDD-FM/Johannesburg. Phone: (760) 371-1700 SELLER: Sue Avery & Jacque Lago. Phone: (703) 444-6757 FREQUENCY: 103.9 MHz POWER: 1.5kw at 1,305 feet FORMAT: AC

KQIL-AM & KQIX-FM/ **Grand Junction** PRICE: \$1,2 million TERMS: Asset sale for cash **BUYER: MBC Grand Broadcasting**

Colorado

Inc., headed by President Richard Dean. It also owns KNZZ-AM, KJYE-FM & KSNJ-FM/Grand Junction. Phone: (610) 791-5700 SELLER: Mustang Broadcasting

Co., headed by President Paul Fee. It owns two other stations. Phone (970) 243-1230

FREQUENCY: 1340 kHz; 93.1 MHz POWER: 1kw; 100kw at 95 feet FORMAT: Sports; Hot AC

Florida

WQHL-AM & FM/Live Oak

PRICE: \$2.375 million TERMS: Asset sale for cash **BUYER: Southern Broadcast** Group LLC, headed by Michael Oesterle. It owns three other stations.

Phone: (517) 351-3222 **SELLER: Day Communications** Inc., headed by President Shannon Day. Phone: (904) 362-1250 FREQUENCY: 1250 kHz; 98.1 MHz POWER: 1kw day/83 watts night; 50kw at 420 feet FORMAT: News/Talk; Country

Idaho

KFXJ-FM/Nampa (Boise)

PRICE: \$3.75 million TERMS: Asset sale for cash **BUYER: Journal Broadcast** Group Inc., headed by President Carl Gardner. It owns 36 stations, including KCID-AM & FM, KGEM-AM, KSRV-AM & FM, KJOT-FM & KQXR-FM/Boise. Phone: (414) 223-5356

SELLER: Doubledee Broadcast Group Inc., headed by President A.J. Krisik. Phone: (805) 565-0235 FREQUENCY: 94,9 MHz POWER: 49kw at 4,693 feet FORMAT: Adult Alternative **BROKER: Jorgenson Broadcast** Brokerage

TRANSACTIONS AT A GLANCE

- WKNE-AM & FM/Keene, NH and WKVT-AM & FM/Brattleboro, VT \$8.875 million
- KRAJ-FM/Johannesburg, CA \$45,000
- KQIL-AM & KQIX-FM/Grand Junction, CO \$1.2 million
- WQHL-AM & FM/Live Oak, FL \$2,375 million
- KFXJ-FM/Nampa (Boise), ID \$3.75 million
- WYRE-AM/Annapolis, MD \$200,000
- WSVM-AM/Valdese (Hickory-Morganton), NC \$170,000
- WILE-FM/Byesville, OH \$275,000
- KSWB-AM/Seaside, OR \$65,000
- WESA-AM & WZKT-FM/Charleroi (Pittsburgh), PA \$3.5 million
- WBIN-AM/Benton, TN \$79,000
- WPTG-FM/West Point, VA Not listed

WYRE-AM/Annapolis PRICE: \$200,000 TERMS: Asset sale for cash BUYER: Bay Broadcasting Corp., headed by President Richard Dent.

Phone: (301) 941-1284 SELLER: MBC Inc., headed by President Richard Winn. Phone: (410) 626-0103 FREQUENCY: 810 kHz POWER: 250 watts FORMAT: Oldies

Maryland

North Carolina

WSVM-AM/Valdese (Hickory-Morganton) PRICE: \$170.000

TERMS: Asset sale for cash **BUYER: Hilker Properties LLC,** headed by Robert Hilker. It owns one other station. Phone: (704) 892-1015 SELLER: JBF Communications Inc., headed by President James

Continued on Page 8



California

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Radio Business

Transactions

Continued from Page 6 Bishop. He owns one other station. Phone: (704) 874-0000 FREQUENCY: 1490 kHz POWER: 1kw FORMAT: Oldies

Ohio

WILE-FM/Byesville

PRICE: \$275,000 TERMS: Asset sale for cash BUYER: AVC Communications Inc., headed by President Grant Hafley. Phone: (740) 432-5605 SELLER: Coshocton Broadcasting Co., headed by President Bruce Wallace. It owns four other stations. Phone: (740) 622-1560 FREQUENCY: 97.7 MHz POWER: 1.8kw at 413 feet FORMAT: Nostalgia

Oregon

KSWB-AM/Seaside

PRICE: \$65,000 TERMS: Asset sale for cash BUYER: Cannon Beach Radio LLC, headed by Michael Gould. Phone: (509) 884-9618 SELLER: Dolphin Radio Inc., headed by Donald McCoun. Phone: (502) 640-1360 FREQUENCY: 840 kHz POWER: 1kw day/500 watts night FORMAT: Adult Standards COMMENT: Dolphin Radio had planned to sell this station to New Northwest Broadcasters, but never consummated the deal.

Pennsylvania

WESA-AM & WZKT-FM/ Charleroi (Pittsburgh) PRICE: \$3.5 million

TERMS: Asset sale for cash

AFTRA

Continued from Page 4

A couple of factors have contributed to this sudden rush of union activity in CBS shops, according to AFTRA Asst. National Executive Director Greg Hessinger. "First of all, the employees are well aware that the company is generating record profits," he told **R&R**. "Second, the uncertainty of the industry with consolidation combined with technology has employees concerned about their futures."

AFTRA has historically had positive labor relations with Shadow, Hessinger said. He described Metro, on the other hand, as a "unionbusting" company that was found guilty by a federal judge in Philadelphia earlier this year of firing a reporter and a producer for their union activity.

Nevertheless, Hessinger added, "We are encouraged that Westwood is taking steps to continue its positive relationship with the union following the merger."

Infinity owns 25% of Westwood, which would not comment on the labor negotiations.

Cyber Pay

AFTRA has also alleged in at least two instances that Infinity parent CBS

BUYER: Keymarket Communications Inc., headed by CEO Kerby Confer. It also owns WASP-AM & FM/Butler (Pittsburgh). Phone: (706) 860-1095 SELLER: Farr Communica-

tions Inc., headed by President Rita Resick. Phone: (724) 483-6551

FREQUENCY: 940 kHz; 98.3 MHz POWER: 250 watts day/5 watts night; 6kw at 300 feet FORMAT: Talk; CHR/Pop BROKER: Bergner & Co.

Tennessee

WBIN-AM/Benton

PRICE: \$79,000 TERMS: Asset sale for cash BUYÈR: John & Jane Sines. Phone: (423) 338-2864 SELLER: BP Broadcasters LLC, headed by Zollie Cantrell. Phone: (423) 499-0372 FREQUENCY: 1540 kHz POWER: 1kw day/2 watts night FORMAT: Religious

Virginia

WPTG-FM/West Point PRICE: Not listed

TERMS: Assumption of debt, payment of car lease, payment of Goldman's health care premiums for one year

BUYER: Winner Broadcasting LLC, headed by James Campana. He owns one other station. Phone: (804) 672-6726

SELLER: Colonial Broadcasting LLC, headed by Phillip Goldman. Phone: (757) 565-1079 FREQUENCY: 107.9 MHz POWER: 6kw at 328 feet FORMAT: Country

is tightening its purse strings when it comes to compensating news reporters, writers and anchors for putting in extra time and effort on content used on the web.

For example, Hessinger said, KYW-AM & TV/Philadelphia wants staffers to take on web duties without additional compensation, or the broadcaster will hire nonunion employees to do the work. Currently, "a lot of work is concentrated in the hands of a few individuals," he said, adding that this should be covered in the existing contract. KYW wouldn't comment on the ongoing talks.

CBS recently signed a contract with AFTRA that allows WBBM-AM/Chicago to reuse any material written for the air on its underconstruction website until November 2000. Last month station reporters and anchors distributed leaflets outside CBS' Chicago headquarters highlighting their concerns about the company's pending merger with Viacom. The union said the deal might mean more web work for WBBM's 24-person unit.

While CBS has been bulking up on web investments in recent years, President/CEO Mel Karmazin has been reluctant to allow streaming of broadcast content on the Internet.

Bloomberg

Continued from Page 4

pinch from advertisers who want sites with larger audiences, he added, as well as from investors who feel the audience isn't growing fast enough. Media Metrix assembles panels of users who install software on their computers that records the addresses of pages they visit. Vice Chairman Steve Coffey told the *Wall Street Journal* Monday that "this is the only way to measure people."

BUSINESS

BRIEFS

CBS-Viacom Divestment Delay Request Doesn't Affect Radio

Viacom said that if the FCC wants the combined CBS-Viacom to divest some TV stations because of the merger, it will need two years to find buyers. But the request does not apply to the 10 or so radio stations that CBS-owned Infinity Broadcasting might divest, a CBS spokesman told **R&R**. Some industry-watchers speculate that CBS might try to get the TV broadcast rules changed during the two-year window, allowing it to sell off fewer stations. The merger would give a combined CBS-Viacom a 41% reach of U.S. TV households, more than the 35% limit currently allowed.

FCC Actions

The FCC has flagged Cumulus Media's purchase of KFQX-FM/Abilene, TX from Powell Meredith not because Cumulus will have too much market share after the deal (26% of ad revenue, according to BIA) but because the transaction would result in Cumulus and Sunburst Media sharing 81% of market share. Cumulus owns four other stations in the market, including KKHR-FM, which it is swapping to Powell in a deal that includes \$300,000 cash.

Similarly, due to American General Media's purchase of KBOX-FM/Santa Maria-Lompoc, CA from Cliff Hunter, AGM and Mondosphere will control more than 70% of that market. AGM is also acquiring KPAT-FM & KRQK-FM in the market in two separate deals.

• The FCC is reviewing the sale of WHCD-FM/Ithaca, NY from Salt City Communications to Clear Channel for \$3 million after four different parties filed comments opposing the deal. Pilot Communications, Radio Corp., Buckley Broadcasting and local resident Gerald Brown were all against the transfer. Brown argues that Clear Channel would have control of too many stations in the combined markets of Ithaca, Syracuse and Utica-Rome, NY. Clear Channel responded that the purchase of WHCD does not put the company over the ownership limit or the ad revenue limit. An FCC official said that the commission is reviewing the case and acknowledged that this case was slightly different from others, because the purchase of WHCD would seem to create a regional market in the Ithaca, Syracuse and Utica-Rome areas, even though those markets are generally considered distinct. Clear Channel owns five stations in Syracuse, six in Utica-Rome and none in Ithaca.

• The FCC will allow applicants to file for new AM frequencies and modifications to existing AMs on Jan. 24-28. If any of the applications are in conflict, the disputes will be resolved through an auction at an as-yet-undetermined date. Stations will also be able to apply for the spectrum freed up by WOWO-AM/Ft. Wayne, IN's change to a class B from class A.

• Meanwhile, the FCC will untangle "daisy chain" frequencies in an auction beginning Mar. 21. Daisy chains involve three or more applications whose proposed coverage areas overlap. The single radio daisy chain consists of WCBM-AM/Baltimore's application to increase its power, which would conflict with WWTL-AM/Walkersville, MD's move to Poolesville, MD, which in turn would conflict with WCHO-AM/Washington Court House, OH's move to Henderson, NC. The FCC is asking for a minimum bid of \$20,000 in the case. In order for Elijah Broadcasting's WWTL to win the auction, it would have to outbid the combined bids of WCHO owner Clear Channel and WCBM Maryland. The Mar. 21 auction will also resolve a long-running dispute over a new FM in Rio Grande, PR, and will put on the block a new AM in Honolulu.

• As a result of a complicated proceeding that began several years ago, the FCC has requested that KVRP/Haskell, TX change its frequency. Hispanic Broadcasting wants to change the city of license for KDOS-FM/Gainesville, TX to Louisville, TX. At the same time, KYXS-FM/Mineral Wells, TX wants to upgrade to a class C1, KHYI-FM/Dallas-Ft. Worth would like to move its transmitter closer to Howe, TX, its city of license, and KJKB-FM/Jacksboro, TX wants to move its transmitter closer to Graham, TX. This configuration would force KVRP-FM/Haskell, TX to change its frequency from 95.5 MHz to 97.1 MHz. The commission has given KVRP until Jan. 11 to explain why it shouldn't have to do so. Bob Hayne, an attorney with the Mass Media Bureau Allocations Branch, told **R&R** that KDOS and the other stations would have to reimburse KVRP for costs associated with the modification. Technical fees for such an endeavor are usually no higher than \$5,000, while advertising/promotion costs may go higher. KVRP would not comment on the case.

Company Moves

Proceeds (after expenses) from Clear Channel Communications' \$900 million 1.5% senior convertible notes offering are expected to be \$886.5 million. Lead managers of the sale are Deutsche Banc Alex. Brown and Salomon Smith Barney.

• Hispanic Broadcasting netted about \$250 million last week from the sale of 3 million shares of class A common stock at \$85, according to underwriter Credit Suisse First Boston. Proceeds from the sale will go toward acquisitions and general corporate purposes. Other underwriters included Deutsche Banc Alex .Brown, Banc of America and Salomon Smith Barney.

• Cumulus Media brought in \$144 million (before underwriter fees) from its sale of 3.7 million shares of class A common stock at \$39. Existing stockholders sold another 1 million shares. Proceeds from the offering will go toward paying off pending deals.

• Holders of Saga stock as of Nov. 30 will be able to trade every four shares for five on Dec. 15, the company's fifth such split in the last seven years. The issue rose 28% Oct. 15 to Nov. 18.

• Gaylord Entertainment Co. announced that the company had a regular quarterly dividend of 20 cents per share. The dividend is payable on Dec. 20 to stockholders of record as of Dec. 6.

Congress Passes FCC, CPB Budgets

The House and Senate last week approved an omnibus package that includes the Commerce and Labor budget bills. These in turn contain the fiscal year 2000 appropriations for the FCC and Corporation for Public Broadcasting, respectively. The commission has requested \$210 million, while CPB asked for \$300 million — \$67 million of

Still, Hessinger said, "I don't think there's a question that he has a 'Net strategy, but he's looking for a way to make it most profitable for his group."

Anchors and reporters at sister station WMAQ-AM/Chicago are

also concerned about their futures, according to AFTRA, particularly in light of CBS' recent announcement that it may divest one Windy City radio outlet due to the Viacom merger. Last week WMAQ employees voted 23-1 for representation by the union.

"AFTRA's first step will be to demand from CBS information about its future plans for this station," said Chicago local Exec. Director Eileen Willenborg.

CBS also declined to comment.

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- RAB: Mini-mart ads brew big bucks, Page 12
- Sales, marketing people on the move, Page 14
- Spot works without spoken words, Page 14

"Money is the barometer of a society's virtue." - Avn Rand

management
marketing * sales

MARKETING -

WHO WANTS TO MAKE A MILLIONAIRE

Radio ups the ante with a slew of big-money contests

By Jeff Axelrod MMS Editor jaxelrod@rronline.com

Last week ABC-TV's Who Wants to Be a Millionaire finally gave

away its first million-dollar check. Ho hum ... in a single week last month, radio created two millionaires! In a pair of birthday-based contests, a WRKS/New York contestant won \$1 million in Film House's "Birthday Game" while KIIS/Los Angeles awarded \$2 million to a single winner in a contest created in-house.

Television's current fascination with highstakes game shows has certainly wheted the American appetite for money --- and plenty of it. And while some radio stations' milliondollar contests came long before Regis Philbin ever asked, "Is that your final answer?" the phenomenal success of the TV show certainly raises the bar for radio if it's going to cut through the media clutter.

"There certainly is something magical about the word million. Who Wants to Win \$75,000 is not really a good title," says Von Freeman, Marketing Director for Clear Channel/Los Angeles. "Even though million may not really mean anything after taxes, the only person the word millionaire doesn't impress is Bill Gates. Back in the '50s The \$64,000 Question was a big deal. Now you have to say millions."

THE COST OF MAKING A MILLIONAIRE

To get a rough idea of how much it would cost to do a million-dollar contest, I created a fictitious contest, "The KR&R Currency Exchange." It's a call-in contest, in which the correct caller would choose a dollar bill, and the last six digits of the serial number would be matched up against a predetermined randomly generated combination of numbers, starting with the last digit. Each number matched would add a "zero" to the winnings. Match the first number, it's \$10. Match three numbers, it's \$1,000. Match all six, win a million.

Prizes of \$1,000 or less would be paid by the station. I wanted American Media & Special Promotions to cover the bigger prizes, so I asked the company's Scott Meach how much that would cost.

"Interesting choice of contests on your part," he replied. "Unique and a little complicated to price. There are many variables — annuity values, contest execution, number of winners involved. The range would be between \$3,500 and \$7,000, depending on the variables.

A hundred shots at making a millionaire. If you play the game four times a day each weekday, the contest lasts for five weeks. Five weeks of big market buzz for \$7,000 or less? I like those odds.



During Freeman's tenure KIIS has made two millionaires: a \$1 million winner last fall and last month's \$2 million winner. "When I got to KIIS, they were doing the birthday game here for the typical \$50,000, \$25,000, \$10,000. I said, 'Look, you've got Rick Dees, the legendary god of all radio. This man needs to be giving away millions.' So that's when we flipped the switch and did the million-dollar birthday game."

FREEMAN

KIIS may have broken the radio giveaway record with its most recent winner, but this week AMFM's WUBT (The Beat)/Chicago was hoping to flat-out demolish it. "I see million-dollar birthday games and milliondollar this and million-dollar that and the Regis Philbin thing," explains WUBT Marketing & Promotion Director Sue Serra. "It's all about a million, and we wanted to raise the bar and take it to the next level. By gosh, I think we did it!"

Coincidentally, The Beat's contest was tied in to a birthday: its own. Over a four-week period the station qualified 125 contestants, all of whom won passes to the station's first birthday party, a post-party concert by The Spinners and The Four Tops and a chance to roll seven dice bearing letters.

The prize for rolling the dice and spelling "The Beat": a cool \$5 million.

"I love that," Freeman admits. "There's a visual to it. I can visualize it, and that's the essence of a good contest."

"The reaction so far has been phenomenal," beams Serra. "Everywhere you go, people are asking, 'Are you really giving away \$5 million? How does that work? I heard about your contest ... tell me about it!' It definitely

www.americanradiohistory.com

Continued on Page 12

MANAGEMENT

BEHIND CUMULUS' UNCLOUDED VISION

By Dick Kazan

How does a radio company start from scratch in 1997 and become one of the largest station owners today? What valuable lessons can a head of this firm offer you?

I spoke with Lew Dickey, co-founder/Vice Chairman of Cumulus Media. With nearly 300 radio stations, Cumulus is the nation's second-largest owner-operator, employing 4,000 people and projecting \$250 million in revenues this year. Dickey says, "Over the next two or three years our goal is to double the size of the company in terms of revenue through internal growth and new acquisitions."

How? "I think the opportunity in radio is tremendous. Deregulation has dramatically changed the radio industry structure so that we can now compete on an equal footing with TV and newspapers. In addition, the powerful combination of radio and the Internet will offer new pools of revenue as we expand the range of services we provide to our advertisers. The Internet adds a visual dimension to radio. For example, any retailer, in conjunction with its ads on the



radio station, can display its goods and services on the Internet. "Also, in virtually every market

newspaper classified advertising, as a pool of revenue, is equal to or greater than the entire radio pool of advertising. Without the visual

aspect of the newspaper, here's a pool of revenue we've never had a shot at before. Yet our reach is two to three times that of newspaper circulation.

"We're in a full-employment economy. Retailers like Home Depot to health care providers like Columbia/HCA have a budget for employee recruitment. This money has gone to the newspapers by default. Now, for the first time, the combination of radio and the Internet presents a viable substitute for newspaper classified advertising to not only post a job, but create demand.

"Rather than just throw it in the newspaper, where everybody 40 to dead is reading it, we can target the specific demographic the employer is looking for and drive that listener to a website where they can submit their resume or even create their resume and distribute it to the prospective employer immediately. Today the big employers, because the competition is so fierce for skilled labor. want to move quickly in the hiring process when they have a hot prospect. The combination of radio and the Internet is far superior to newspaper for targetability, flexibility, efficiency and immediacy."

It's apparent that the Internet is important to Cumulus' and your success. But another crucial step Cumulus took --- which is also essential to you - was clearly defining its goals. For Cumulus, goal definition brought it to "Arbitron-rated markets 51 to 275." Being in this niche has reduced competition from large-market organizations and allowed the company to do a superior job of reaching its listeners for its nearly 82,000 advertisers.

There is an almost mystical power in defining a target and then focusing one's energy upon it. It can build a radio giant in less than three years or become the basis for whatever you'd like to accomplish. When you decide what that is, commit the full force of your will behind it, and be flexible. Like Cumulus, your results could be extraordinary.

Next week: Dickey has some specific advice to help you get ahead in the rapidly consolidating world of radio.

Dick Kazan is a successful entrepreneur who founded one of the largest computer leasing corporations in the United States. He created and hosts The Road to Success, the first radio talk show to offer on-air business consulting to business owners and employees. E-mail your comments or questions to him at rkazan@ix.netcom.com.

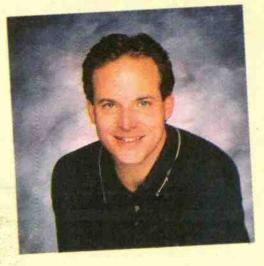
"From 23rd to 3rd in one book!"

Tim McNamara VP/GM Jammin' 95.5

Dear Radio Professionals:

It's nice to know radio can still produce overnight smash successes like KXJM. But research studies alone don't make successes, people do.

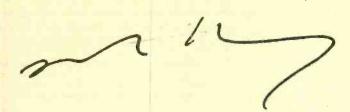
In creating the new Jammin' 95.5 in Portland, VP/GM Tim McNamara and programmer Mike Dirkx made the tough calls internally. McNamara says, "For Paul Allen's first entry into radio, we had to guarantee success. That's why we chose Mike Henry and Paragon Research. The results of their market research, format recommendation, and strategic planning speak for itself. Jammin' 95.5 debuted #3 in Portland* in its first book."



Maintaining success over the long-term is elusive, but low-profile Bristol Broadcasting makes it look easy. From WXBQ in Johnson City (TN) to WQBE in Charleston (WV), Bristol's Country FMs dominate their markets ... usually as #1 12+. An ongoing client since 1986, Bristol's Operations Manager, Bill Hagy says, "Thanks to Paragon for your continued help in keeping our radio stations on top in our markets. We have more music tests coming up, and I look forward to adjusting our libraries for the Fall book."

Other radio groups, including RadioWorks, Inc., use Paragon to help them align multi-station clusters in markets such as Rockford and Lafayette. David McAley, Executive Vice President of RadioWorks, Inc., comments, "Paragon helped us strategically align our market clusters in Illinois and Indiana. We got powerful, actionable studies at a price affordable for our smaller markets, especially when you consider the value of our stations. I can't say enough about Paragon's service and follow-up. Outstanding!"

These three Paragon clients exemplify successful radio operators in the age of media convergence and sweeping change. Paragon is proud to be on their winning teams! Let me know if you need another player on your team, too.



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STRATEGIC PLANNING

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WHO WANTS TO MAKE A MILLIONAIRE

Continued from Page 10

has created curiosity, and people aren't put off by the fact that it's a chance to win \$5 million. One of our concerns was whether we'd be putting people off because there is a chance that we're not going to award that money. People are excited about the chance they have to win the money. I would love for someone to win this money, but you never know. Your odds of winning the lottery are one in 2 million. Our odds are better than playing the lottery."

If nobody wins the \$5 million, one person selected at random gets a "second chance" roll for \$100,000, and regardless of whether any money is given away, one of the 125 contestants will win a drawing for a BMW Z3 roadster. "The important thing in doing these kinds of insured contests is that you buffer it with a tangible prize, whether it be a \$100 bill or concert tickets," Serra says. "They're still getting the concert tickets, and somebody's still going to win that car. I would never, ever do this contest if it was just, 'OK, show up, roll your dice, see ya!""

As Serra mentions, the contest is an insured one, so The Beat pays only a premium, regardless of whether somebody makes a winning roll. This particular contest is insured through American Media & Special Promotions, and according to Director/Marketing Scott Meach, "As a good rule of thumb, premiums generally fall between 1% and 10% of the aggregate value of the prize. That's a pretty wide range, depending on how difficult you want to make it to win."

"It's not beyond affordable," Serra says of her station's contest, declining to disclose an exact figure. "It's something that can be done if you budget appropriately. It's not cost-prohibitive."

"There's not a station in America that can't do some version of this game," Freeman adds.

If you're going to run a million-dollar contest, Freeman can't stress enough the need to make sure the execution is worthy of a million-dollar contest. "The reason Who Wants to Be a Millionaire's ratings are so high is because they've got a big-name talent and they've got a concept - just the name alone is brilliant. It's about show business. The name alone puts enough spin on that program to get everybody watching. It's a brilliant plan.

"The message radio needs to pick up on is that maybe you won't give away a million, but it's not about whether you do it or not. You make a pledge to your listeners — just like they buy a \$1 lottery ticket on Wednesday or Saturday - that there's a chance they might win. That's what people want, and they want to be entertained as well. We're living in a world where you can play for \$40 million every Wednesday and Saturday. The bar has been raised. Giveaways are not about the cash. Giveaways are now about the entertainment value. If they're not fun to listen to, don't do 'em."

Of course, only time and Arbitron will reveal the ratings value of such a promotion, but just on the basis of what the \$5 million contest has done for The Beat's image, Serra is confident that she made the correct choice. "We toyed with the idea of doing \$1,000 a day or giving away trips. We thought, 'Gosh, those are great contests, but we want to do something that's really going to make an impact on this market.' It's not only having an effect on listeners, but on our competitors and clients. We want clients to feel they're advertising on the biggest and best station in this market."

SUCCESS STORIES FROM THE

RADIO FUELS MINI-MART GROV

SITUATION: Waverly Lake ARCO Mini-Mart is a convenience store and gas station located on a major highway in the Lebanon, OR area. During its 20 years in business the store had relied primarily on the advertising of its parent company to meet its marketing needs, along with its strong word-of-mouth reputation. But traffic in the single-location store had been slipping.

OBJECTIVE: ARCO had recently made an agreement to begin serving Boyd's coffee in its affiliated stores and had ordered a special roast of a particular coffee blend. As part of that agreement, Boyd's provided training sessions to store personnel on how to brew the special blend. The results produced favorable comments from customers, and the goal of the campaign was to put that positive word of mouth on the air in the hopes of increasing traffic, sales and name recognition for the store.

CAMPAIGN: The two-month campaign featured eight commercials per week promoting Boyd's coffee at the Waverly Lake Mini-Mart. The 30second commercial also ran during Portland Trailblazers basketball broadcasts.

RESULTS: Waverly Lake Mini-Mart is selling much more coffee and enjoying overall improved sales. Customers are commenting on the ads as well as the coffee, and the Boyd's rep reports that he has added five new coffee accounts in the area since the campaign began.

RAB TOOLBO

More marketing information and resources from the RAB MEDIA TARGETING 2000

More than a third (37%) of those who shopped in a convenience store in the past three months earn more than \$50,000 per year, and 28% are college graduates. Seventy-two percent own their own homes, and 40% have children living at home. This group spends an average of 47% of its daily media time with radio.

INSTANT BACKGROUND - CONVENIENCE STORES

Adults' primary reasons for shopping at a convenience store in 1998: Buy gas, 39% (down from 49% in 1996); buy food/beverage, 35% (up from 27% in 1996); buy cigarettes, 7%; buy things needed or forgotten, 4%; convenient location/easy access, 3%; buy lottery tickets, 3%; buy newspaper/magazine, 2%; buy candy/gum, 1% other reasons, 5%. (Convenience Store News, 1999)

RAB CATEGORY FILES

Adults visit convenience stores most often when traveling to or from work or school --- fully 43% of all adult convenience store shoppers report doing so. About one in five visit a convenience store while running errands (21%), while roughly one in seven makes a special trip from home (14%). The likelihood of visiting convenience stores on these occasions has remained relatively consistent over time." (Convenience Store News, 1999)

For more information, call BAB's Member Service Helpl ine at (800) 232-3131 or log on to RadioLink at www.rab.com



How To Increase Billing in 2000 **24 New Ways to Improve** the Sales Department

s we move from an acquisition era back to an operational A swe move from an acquisition on one of the stations is era, one thing is for sure: Buying and selling stations is pretty easy, but operating them efficiently (and profitably) is quite another story.

Over the past year, I've flown close to 300,000 miles - speaking to, working with, and observing GMs and Sales Managers in both large and small markets. While some managers are certainly stronger than others, I've first identified the 6 traits that separate these winners from the rest of the pack. Go through the list, and ask yourself which areas even you could improve in. Then, I'll share some hot sales tips, plus management tips that killer managers (just like you) execute every day.

6 Traits of Winning **Sales Departments**

1. Ongoing recruitment, inter-

viewing, and hiring: Do you even have a system? How about the number of sellers - is it enough? Remember, the more well-trained sellers the better. That means that the same station account list gets spread over more people and that each seller must accommodate their own income goals by supplementing their list with more new business.

2. Better inventory management: Inventory management – best defined - is selling every single available commercial unit at the highest rate possible. With 35 possible dayparts a week (7 day/5 daypart combinations) - other than News/Talk stations who can sell their inventory like it was a TV station - make sure you're maximizing high-demand dayparts and moving all of the lesser-demand ones at the same time. Do you (or the staff) even know how?

3. Razor-sharp tracking and accountability: Remember the adage: You can't manage what you don't measure. Begin to inspect average orders, closing ratios, dollars asked for (on paper), number of proposals, specs, etc. For both individual sellers and the staff overall.

4. Super-shrewd sales training: For both individuals and the group overall. Make sure you're making room for 15 minute, structured, individualized one-on-ones with each salesperson and that each group meeting has both a well-thoughtout lesson plan and is part of an overall 13- or 26-week syllabus.

5. Tighter account list management: What system do you have in place that ensures the right people are being called on, actually being asked to buy, for the right amount of money, and with proper frequency?

6. Cutting-edge compensation and incentive programs: You'll attract higher-achieving performers by paying an obscene percentage on the first month of any new order. Also, consider compensating salespeople on a sliding commission scale based on individual goal achievement or by paying 1% extra to all sellers if the station hits its goal.

Have You Focused on Showing the Salespeople how THEY Can Make More Money – Like \$10,000 More This Year?

Just like sellers do to their clients, you need to keep selling "the dream" and those better business principles to the sales staff. Show them what's in it for them. Keep giving benefit statements. Here is my favorite list of 10:

1. Everytime you walk through your prospect's door, you should have two ideas to present, no matter how simple or complex

2. Buy into the fact that every "no" gets you that much closer to a "yes." Divide your average order by five - if you close one in five people you see - and convince yourself every sales call (whether they buy or not) is worth an order one-fifth your average sale.

3. Ask for the order every fifth time your prospect blinks (subconsciously). You'll have better eye contact, and will ask for the order more often.

4. Implement the "left/right" rule. After every presentation, make a quick contact with the business on your left and another to the business on your right.

5. Ask your client how much it would be worth to solve their biggest problem, then make sure you ask for at least that much in your proposal, and remind them they said it was worth it.

6. Practice overcoming objections by lighting a match and overcoming the objection before the flame gets too low that it burns your fingers.

7. Blow up your prospect's logo a 200% increase should do it - and use it on the front cover of their proposal. This will surely arouse their emotions early on and get them into the mood where they'll want to buy something.

8. Never say "no" to a customer. Everything is negotiable.

9. Go to the library and identify last-year's newspaper advertisers. As most business people suffer from "last-year-itus," call them now (before they go another year and spend their advertising money in the newspaper).

10. For an extra 10%, offer your client "fries." Just like fast food restaurants, airlines, furniture stores, and car rental agencies up

By IRWIN POLLACK

their average order, find some "extras" for your clients. Double the schedule from midnight to 6am. offer them sponsorship of "Church Drive" (Sundays 6-10am), or give them a portion of all unsold inventory for an extra \$75-\$95 per week.

The Best Managers Realize That People Are Their **Most Important Asset**

Since you are judged - ultimately - by the results your team accomplishes while you are at the helm, it needs to be a top priority for you to get the absolute highest output out of your staff. Here are some ideas:

• Remember that every staff member has a "hot button" - it's the manager's job to find it (and to keep on hitting it). It's a mistake to assume everybody needs to be managed the same way.

• Spend extra time every day making the newest staff members welcome. Remember what it's like to be new.

• Make sure people are learning something every day. Each team member should be "in training" for the next level up.

• Coax people toward performing at their personal best. Maximize potential.

· Challenge yourself to be the leader each member of the staff is talking about 20 years from now. Why would they want to talk about you? Because you brought something tangible to the table. They realize they became better under your guidance.

· Demonstrate an intense work ethic by your example. You really don't want to expect people to do things that you won't.

. Let people know that when the station wins, it's because of the good people. When the team is losing, it's something you (the manager) have done wrong. It'll show you're humble.

· Ask for input on how management can be better. Consider "management evaluations" on a regular basis

Irwin Pollack is President of New Hampshire-based Broadcast Sales Intelligence. He consults both publicand privately-held broadcast groups across the United States Canada. For a list of 38 different training topics (all focused on how to improve bottom-line billing and profit(s), call Pollack at (603)598-9300 or www.irwinpollack.com

FAX BACK TODAY

- □ I would like to discuss our current sales/manage situation and see how we could be doing better. Please have Irwin call me.
- We're planning on having a group seminar or sales retreat. Please send me a current list of training topic speaking fees, and availability.
- □ I'll be at the convention in ______. Pleas me to set up an appointment so we can discuss sor growth opportunities.

603.598.0200

www.americanradiohistory.com

Has your sales or management staff leveled off in performance?

lf so, remember -

More of the Same Gets You That ... More of the Same.

There has to be a good reason why, in just 12 years, radio's fastest growing market clusters have chosen Irwin Polack's In-Station Sales Training program. The reason they chose Irwin Pollack is simple ... first they heard, and then they found

out...Irwin Pollack's methods work. Even Better: 77% of our business is repeat business (to us, that's the truest measure of success)

We have a 12-step system that's been proven to improve the billing and bottom-line cash flows of broadcast facilities all over the United States and Canada. As expected, the market leaders who execute our systems are already familiar with these practices.

		Sales Training	Videotape Programs	Sales Seminars
1.	Weekly Billing Review	YES	NO	NO
2.	Weekly Management Calls	YES	NO	NO
3.	Bi-Monthly "How-to" Sales Newsletters	YES	NO	NO
4.	The "IDEAbank"	YES	NO	NO
5.	Sales Cassette Resource Center	YES	NO	NO
6.	On-the-Street Sales Calls	YES	NO	NO
7.	Yearly "Sales Manager's Graduate School"	" YES	ND	NO
8.	Seminar for Advertisers	YES	ND	NO
9.	Recruitment Assistance	YES	NO	NO
10.	Password-Protected Website	YES	NO	NO
11.	The "Systems Manual"	YES	NO	NO
12.	In-Station Visits	YES	NO	NO

If you're disappointed with what you're getting from your sales and management team, or the pressures to over-achieve are getting compounded everyday, either fax back your request for a private one-on-one discussion or give our President, Irwin Pollack, a call.

Irwin has sold and managed radio in small, medium, and large markets. He's rehearsed presentations in parking lots...waited in outer offices...knocked on unfamiliar doors. At age 22, he recruited, trained, and managed a 14person sales staff that increased billing 31 percent in less than a year.

Irwin Pollack can show you successful sales and leadership strategies because he's been there



IRWIN POL_ACK

The ideas Irwin presents, and the training he gives reflect lessons he's gathered through more than 300,000 miles of travel yearly.

Mr. Pollack makes presentations to, and consults with thousands of managers and salespeople annually, but is in greatest demand as a return speaker and consultart - the truest measure of success.

There are three times to call us:

- · When you're ready for a breakthrough.
- · When you've leveled off in performance.
- · When you've gotten stale, or burned out.

When you see the signs of a remarkable opporturity you could seize ... one call to our company will bring out tremendous hidden potential. Our promise to you: We won't ask for your business unless we know we can improve it

		TITLE
CALL LETTERS		
ADDRESS		
CITY	STATE	ZIP



MMS PEOPLE ON THE MOVE

SALES

• Dan Bradley is named Sales Mgr. for Citadel's WPRO-FM/Providence, while Bruce Lyons takes a similar post at co-owned WHKK-FM.

• Brett Beshore segues from LSM at Beasley's WWDB/Philadelphia to a similar position at co-owned WXTU.

• Richard De Anda is promoted to LSM at Radio Unica's KBLA/L.A.

• Michael Mendelssohn is named Sales Mgr. of Citadel's WILZ, WKQZ & WYLZ/Saginaw, MI.

Todd Fries joins Memphis Radio Group as NSM.
 Westwood One promotes Ed Quagliariello to

VP/New York Sales Mgr. • Sonia Highet joins KGO & KSFO/San Francisco as Dir./New Media, supervising operations and sales

for the stations' websites. • AMFM Radio Networks hires Amy Niles as

Account Exec, Eastern Region.

• Lydia Rios joins Nassau Broadcasting Partners as Retail Sales Mgr. for WHWH, WJHR & WTTM/ Trenton, NJ.

• Twenty-year radio vet **Terry Ash** joins MP3.com as VP/Sales.

• At United Stations Radio Networks, **Kathy lannacone** joins as Sr. Account Exec, while **Caroline (Casey)** Forbes and **Molly Nason** join as Account Execs. Additionally, **Mary McCarthy** joins the company's Variety Radio as Dir./Affiliate Relations.

MARKETING

• Darren Pfeffer is promoted from Promotions Mgr. to Dir./Promotions for Clear Channel's WHTZ/ New York.

• Tim Johnson becomes Marketing Dir. of KLDE & KODA/Houston. Jeff Petrovic joins KODA from crosstown KRBE as Promotion Mgr.

• Chris Gardiner is appointed Marketing & Promotion Mgr. for Citadel's five-station Providence cluster.

• WBBF/Rochester, NY Promotions Dir. **Robert J.** ascends to Dir./Marketing & Promotions for Entercom's Rochester cluster (WBBF, WBEE, WEZO & WQRV).

• Former WRKO/Boston Marketing Dir. **Frank Murtaugh** launches his own company, Murtaugh Marketing & Media.

• Wade Lott is named Managing Dir. of Chancellor Marketing Group's Orlando office. At the firm's Philadelphia office, Lisa Sable is hired as Business Development Mgr. And in its Detroit office, Susan Gooding joins as Management Supervisor, while Christopher Bogdon and Phillip Bernstein come aboard as Key Account Mgrs.

Do you have a sales or marketing person on the move at your station or company? Send it to MMS Editor Jeff Axelrod by fax at (310) 203-9763 or e-mail *jaxelrod@rronline.com*.

TV SPOTlight

DON'T SAY IT, DISPLAY IT



Stuff you dow's Liber

This is the kind of commercial that catches the attention of those TV viewers who haven't been paying attention to the set, because it doesn't sound like a TV commercial. Much like the Federal Express "test pattern" spot that caught viewers off guard during this year's Super Bowl, the lack of spoken words in this KZZP/Phoenix spot — you only hear song snippets — draws your attention to the

screen, because it sounds almost out of place. When you get to the screen, you see the spot's message unfold in a swirl of ethereal visuals. As certain buzzwords from the copy — "hits," "upbeat," etc. — form, then blur to reveal music videos, the spot's text appears in the foreground: "Have you ever wished for a

radio station that played an upbeat mix of familiar new and retro hits without all the stuff you don't like? Okay, wish granted."

The first time they see it, casual viewers are likely to miss the first screen or two of text, adding a curiosity factor that helps the Guerilla Productions spot stand up to (if not encourage) repeat viewings.

If you'd like to see your station's ad in the TV SPOTlight, send at least three screen shots and a description or a videotape copy of the spot to MMS Editor Jeff Axelrod at R&R, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.



FOUR WEEKS FORWARD Sales & Promotion Planning Calendar

Dec. 26 - Jan. 1 Orange Bowl Week

20-

NETWORK

Boxing Day Kwanzaa begins National Candy Cane Day National Whiner's Day National Fruitcake Day Visit The Zoo Day Radio City Music Hall opens in N.Y.C.

(1932)

National Chocolate Day Eat Vegetarian Day Card Playing Day

23

Pepper Pot Day Broadway Day Mary Tyler Moore born (1937) Miracle Day National Bicarbonate Of Soda Day First color TV sets on sale (1953) New Year's Eve World Peace Meditation Day Check The Smoke Alarms Day

Make Up Your Mind

Day

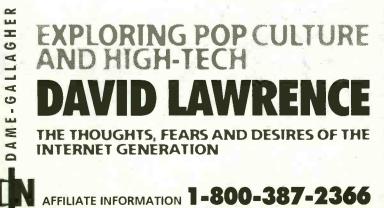
New Year's Day National Bloody Mary Day Polar Swim Day

Dec. 26-Jan. 1

THE TALK RADIO REVOLUTION • 100% BARTER • LIVE 10P-1A EASTERN / SUNDAY 3P-6P • REFEEDS AVAILABLE

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"The moment David hits the air, the phone tree is lit. Get him now before your competition does! SPIKE O'DELL WGN/Chicago





2 0 0 E / R forget about the ture! EAEABER THE PAST!

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OUR GIFT TO YOU: A FOUR HOUR, **COMMERCIAL FREE CHRISTMAS SPECIAL** WITH THE GREATEST HOUDAY SONGS OF ALL TIME PERFORMED BY THE 80'S BIGGEST COUNTRY STARS!

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Remember the music... forget what you wore!

Newsbreakers

Shugrue Named PD At WKOC/Norfolk

Paul Shugrue has been named PD at Sinclair Telecable's Adult Alternative WKOC (The Coast)/ Norfolk. He succeeds Holly Williams, who relinquishes the post to concentrate on PD duties at coowned WROX (96X).

"I want to thank our owner, Bob Sinclair, and GM Jerry Del Core for getting me to The Coast," Shugrue told **R&R**. "They've shown a great deal of confidence in me here to have me do afternoons, allowing me to work out my nocompete agreement, and now this promotion! I'm happy as hell to be back in programming."

Shugrue was most recently MD/ afternoon driver at Saga's crosstown Classic Hits WAFX. He has held PD posts at two stations in Richmond, WVGO and WRXL.

St. Louis

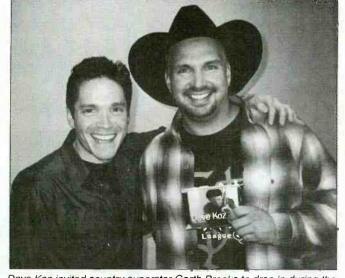
Continued from Page 3

The attempt to find a fair-market value for the St. Louis properties was stalled when Sinclair announced in July that it would sell its entire 51-station group. Emmis, which was a prospective buyer for the radio group, eventually lost out to Entercom Communications, which paid \$821 million for the stations, not including St. Louis.

As Sinclair and Emmis failed to find a common ground on the price of the St. Louis properties, the the companies eventually turned to an outside appraiser, as required by the contract. Tom Buono, head of BIA Research, was brought in to determine the value. The appraised value of each individual property was not announced.

Emmis To Divest Stations

Emmis and Sinclair now have to work out a contract for the stations, Emmis Chairman/CEO Jeff Smulyan told **R&R**, and that should be the final stumbling block



Garth Or Gaines?

Dave Koz invited country superstar Garth Brooks to drop in during the taping of the sax player's weekly syndicated show to talk about Brooks' new CD, Garth Brooks In... The Life of Chris Gaines. While the first single from the CD, "Lost in You," was a top 10 AC and NAC hit for Brooks, Koz's new CD features a cover of Brooks' hit single "The Dance."

Pall Cast As OM For Cl. Channel/Toledo

Pall

Cary Pall has been named OM for Clear Channel's Toledo properties, effective Dec. 6. Pall will oversee Adult Standards WCWA-AM, News/ Talk WSPD-AM, Rock WIOT-FM, AC WRVF-FM and CHR/Pop WVKS-FM.

Pall is currently Asst. PD at WGRR/Cincinnati. He was previously Group PD for Liberty Broadcasting, and Goodstar Broadcasting, as well as PD for WMMO/Orlando. "Cary's

breadth of experience and his com-

in the negotiations. Smulyan said he hopes to close the deal by the end of Emmis' fiscal year, which would be the beginning of March. Emmis, however, must also divest three FM stations in the St. mitment to great radio will be a great asset to lead our stations in the future," said Toledo VP/Market Manager Andy Stuart

"Twenty years ago," Pall added, "this long journey into radio programming started in Toledo. It is fitting that I'm allowed to enter the 21st century with an outfit that's already well beyond Y2K. Don't tell

anybody, but Toledo's a great place to live, with a solid work ethic, a genuine community and a friendly character. It's good to be back."

Louis market to comply with FCC ownership rules. Emmis currently owns KSHE-FM, WKKX-FM & WXTM-FM in the market. The company did not say which stations it would divest.

EXECUTIVE ACTION

R&R Shuffles Editorial Staff

R has made several changes in its editorial department. **Reneé Bell** has moved from Asst. Editor for AC, Hot AC and NAC/Smooth Jazz to Asst. Editor for CHR/Pop and CHR/Rhythmic. **Mike Davis** rises from parttime report-taker to AC/Hot AC Asst. Editor. Part-timer **Peter Petro** becomes NAC/SJ Asst. Editor.

"R&R is very fortunate to have some of the brightest minds and best ears in the music business," said R&R CHR Editor Tony Novia. "Reneé Bell certainly fits into that category, and we are elated to have her as CHR Asst. Editor." Bell succeeds Robert Pau, who recently left to join Priority Records as National Mix Show Director.

In related news, **Frank Corre**ia is promoted to Associate Editor. He most recently was Asst. Editor for Rock and Active Rock, a post assumed by Tracey Hoskin (**R&R** 11/12).

"All of us at R&R are thrilled to see Frank move into this position," commented **R&R** Editor-in-Chief Ron Rodrigues. "He is reliable and thoroughly professional, and we're happy to have him working in the backbone of our newspaper, fax and online publications."

Trentadue Runs Marathon Midwest Region As VP

S cott Trentadue has been tapped as VP/Midwest Region for Marathon Media. In his new position Trentadue will oversee 37 Marathon stations in Wisconsin, Minnesota, Iowa and Michigan's upper peninsula.

The GMs of those stations will report directly to Trentadue, who told **R&R**, "It's an awesome responsibility, especially in these changing times, with all of these new avenues that are available. It's an excellent opportunity and will be beneficial to everyone."

Trentadue previously served as VP/Sales & Marketing for Goetz Broadcasting, which was purchased by Marathon earlier this year. As part of that deal, Trentadue also holds management oversight of the Goetz Network, which provides agricultural programming for affiliates in Illinois, Indiana, Minnesota, Michigan and Wisconsin. Trentadue has been associated with Goetz for 27 years.

Arbitron Radio Advisory Council Holds Election

K GO-AM/San Francisco President/GM Mickey Luckoff has been elected Chairman of the Arbitron Radio Advisory council for 2000. KOIT-AM & FM/S.F. President Chuck Tweedle will serve as Vice-Chairman. RAB President Gary Fries and Katz Media Group Sr. VP/Director-Information Services & Strategic Support Gerry Boehme have been reappointed representativeat-large and research member, respectively.

Four new members were elected to the council for three-year terms beginning Jan. 1: KAMX-FM & KKMJ-FM/Austin's **John Hiatt** represents AC, continuous measured markets; KKTX-AM & FM/Tyler-Longview, TX's **Steve Joos** represents AOR, noncontinuous measured markets; WODT-AM, WQUE-FM & WYLD-FM/New Orleans' **Earnest James** represents Black/Urban, all markets; and WWLI/Montgomery, AL's **Bernie Barker** represents Country, noncontinuous measured markets.

Elections in the News/Talk category were tied four ways among WDWS/ Champaign, IL's Steven Khachaturian, WBSM/New Bedford-Fall River, MA's Wayne Leland, KXEL/Waterloo-Cedar Falls, IA's Tim Mathews and WDEL/ Wilmington, DE's Julian Booker. A runoff election is now being held.

Are you studying late at the library? Concerned about getting home safely? Tips for staying safe on campus.

EILEEN GALLOWAY HELPED DRAFT THE NATIONAL AERONAUTICS AND SPACE AGANCY ACT. IN 1957, SHE WROTE A COMMITTEE PRINT FOR CONGRESS ON GUIDED MISSILES WHICH BROUGHT HER TO THE ATTENTION OF LEADERS FOR THE CREATION OF A SPACE AGENCY. THIS BEGAN THE COUNTDOWN TO THE U.S. SPACE MISSION, LANDING ON THE MOON AND WHATEVER IS TO COME NEXT.

FINANCIAL TROUBLE? HOW DOES BANKRUPTCY AFFECT WOMEN? WHAT DOES SOCIAL SECURITY REFORM MEAN TO WOMEN?

A discussion of Will Glennon's book which helps parents raise daughters' self-esteem.

More belp available to women who want to get pregnant but can not.

More women are turning to distance learning to fit continuing education into their busy schedules. Is it for you?

Working Women Magazine has completed its 20th annual salary survey. While women have entered almost every career field, the salaries on average between men and women doing the same job, differ. Why does the gap still exist?



National PRODUCTIONS

51% A PROGRAM FOR WOMEN

call 800.323.9262 or audition on line at www.wamc.org/natprod/mailer1.html



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Newsbreakers

Radio Disney

Continued from Page 1 from Miami to Honolulu. Network executives at both the national and local levels rave about the positive community reaction Radio Disney has received. However, they have also acknowledged that selling the network presents its own unique challenges.

Those presently charged with steering Radio Disney toward future fortunes insist that everything is surpassing their expectations and that ABC and the Walt Disney Co. are fully committed to seeing the network flourish. This despite the fact that many things there run counterintuitive to normal radio practice: There are no ratings to speak of, weekly music research isn't conducted, and song lyrics are scrutinized for objectionable content.

J.P. Colaco assumed all operational duties for Radio Disney in September when VP/GM Scott Mc-Carthy exited. It's Colaco's first programming opportunity. He says his experience in launching The Disney Store in Canada helped him decide to join the radio network. "This project is of huge importance to Disney," he says. "It's a huge opportunity to impact kids in a new way and in a new medium. It is also a new way to promote what is great about Disney."

One of Radio Disney's main attractions is the big-budget promotions constantly running on-air, for which the network relies heavily on callout research. In January Radio Disney's marketing team moved from Dallas - home of the ABC Radio Networks - to Burbank, CA to be closer to Disney's corporate resources. Among the many achievements of the marketing department is its Disney World Tour. The tour, which includes a stage show by Radio Disney personalities and a performance by a core artist, visited 10 top markets this year.

"Our locals become an active part of the community and do a lot of sponsored events," Colaco says. "Our Boston affiliate did a 98 Degrees concert, and 35,000 people showed up to the free event sponsored by McDonald's. We also did a 'Tide's Dirtiest Kids' promotion with Procter & Gamble in 16 markets. We also do, in the top markets, a promotion called 'Hometown Heroes.'' Sponsorship of several program features is another key revenue stream for the network. One example is the midday *Story-Time Theater*, which is sponsored by Petsmart.



Colaco Jones

While the world tour doesn't make its way to the smaller Radio Disney markets, Colaco says those cities are not left out. "On a local level, we give them tremendous opportunities to tie in to Disney and have events. A group of DJs can go to their market and host and event or party. With kids, there is a tremendous emotional attachment with the jocks."

One promotion currently underway is the "A to Z Holiday Spree," in which a daily code word corresponds to a particular prize. The winner of the daily contest will get that day's prize and qualify to win all 26 toys. Another recent contest is the "Magic Treasure Hunt," in which four families each win a trip aboard the Disney Cruise Line to Disney's private island in the Bahamas and a shopping spree at The Disney Store. One of those families also wins a Chevy Venture minivan. A 9-year-old Chicago girl just won a week-long Hawaiian vacation, complete with tickets to 'N Sync's New Year's Eve show and a private drum lesson from the band's drummer.

Radio Disney's promotional ties to its corporate parent have been a sore spot for some parents' groups, but Colaco says the network attempts to respect the line between entertainment and advertising. "We watch that very closely and attempt to insure we are not a 24-hour commercial for Disney. When you look at the music component, a very small percentage is Disney music. Our most popular summer promotion was Star Wars, and Ichiban Pokémon was our most popular promotion ever. We received 700,000 calls the week we ran that contest, to win a free trip to Japan. Whatever is hot with kids, whether it's Disney or Nintendo, we want to stay true to that."

Radio Disney OM/PD Robin Jones concurs: "We're just doing what the kids want. In our research groups, we found the No. 1 thing kids want to win is a trip to Walt Disney World. It's not about Disney trying to further its business interests. If that's what a kid wants to win, that's what they'll win."

In A Demo Of Its Own

Now Producer Matt, who produces afternoon hosts Just Plain Mark and Zippy, is manning the phones. "Hi, Radio Disney ... Do you know what our 'secret sound' is?" "Is it frogs?" the Minnesota girl

"Is it frogs?" the Minnesota girl responds. (The correct answer is a swamp.)

"Oooh, you're so close. Think of where frogs live."

"A pond?"

"Oh, no. Think of a dirty pond ..." Matt can't get her to guess the right answer, so Mark and Zippy get the call. After a few minutes of more hints, the girl finally gets it.

"Yeah! I won!" It's no secret that kids are finicky

and express rapid changes in what they think is "cool." Thus, programming a radio station to this cell can be vexing. Radio Disney conducts its fair share of research into listener preferences, but a lot of what it does is a throwback to old-school radio.

Jones explains, "We do research among parents and teachers on what is funny and entertaining, but we also use our gut." And unlike most music stations, Radio Disney does no music callout research: All new adds to the playlist are done by instinct and Mark & Zippy Continued from Page 1

co-host. "The show bombed," Zippy says, so the station paired him with Mark Sutherland, who had done mornings at KTBZ/Houston and nights at WXXL/Orlando. "We became No. 1 in afternoons," Zippy says.

After a stint at crosstown WSHE-FM, which had just debuted a Pop/ Alternative format, the duo joined Radio Disney in mid-'96. "We had to change things and adapt," Zippy comments. "And that's our strength — we've still retained the same thread. We're mischievous, but within parameters. You have to play it safe on a number of issues. You get to meet kids on their level we don't talk down to kids. We let the kids tell us what's funny."

Mark and Zippy have an almost perfect chemistry. "When we walk into this studio, we pretend we're two 12-year-olds," Mark says. "Just yesterday I beat Zippy up and stole his bicycle ... When we made this transition, there were things that were difficult. This is great because you have endless theater-of-the-mind opportunities." Adds Zippy, "In regular radio it might come off as camp or cheese, but it really works here."

The duo now broadcast from a fishbowl studio inside Disneyland, just steps away from Space Mountain. On a recent visit, a steady stream of visitors waited patiently for

autographs, and the two worked simultaneously between records to edit a phone call. When there's a break in the action, Mark and Zippy will leave the studio to mingle with the young fans and their moms. They'll also do the occasional flyaway.

"A lot of times we'll fly a red-eye, get two hours' sleep, go to an event and then fly back out to L.A.," Zippy comments. "We'll be exhausted, but it's so worth it. All these kids want to do is hug and meet you. It's like meeting friends."

"And it's also a celebrity thing," Mark adds. "They're not old enough yet to know we're just jocks."

Interestingly, the duo's five-hour afternoon show gelled from the start, because Radio Disney didn't have an Orlando affiliate for them to hear. "We did what we thought kids' radio was supposed to sound like," Mark says. "Not being able to hear the station kept us different from everyone else."

Now that Mark and Zippy have been doing Children's radio for three years, would either of them return to Alternative, Hot AC or any other adult format?"If we decide ever to go back to regular radio, we will be so much cleaner, tighter and better," Zippy comments. "This show is harder than anything else we've done. The bottom line for kids' radio is that it's radio. We're just two dorky guys doing the same show we'd do for adults, except it's geared toward kids."

"knowledge of what we think kids like."

Auditorium tests also aren't used, which is understandable when dealing with listeners with short attention spans. "We do have groups of 10 discuss some of the things they like," Jones says. "They can't tell you burn, but they can tell whether they like or dislike a song." The network is also heavily dependent on website requests and calls to the station's tollfree studio line. "We're about to embark on some Internet hook-listening too."

Of the 45 affiliates that air Radio

Disney, all but one — in Cumberland, MD — are located on the AM band. Therefore, getting parents to find Radio Disney for their kids and preventing them from changing the station after a short period of time — has been one of Jones' principal missions since she first became involved with Children's radio in 1991.

The first prototypes of what would become Radio Disney were far different from what airs today. "Some of the initial versions featured

Continued on Page 30



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Interactively create your station's unique TrueVariety sound	YES	No	
Quickly define TrueVariety clusters using test results	YES	No	
Create unlimited number of TrueVariety clusters	YES	No	
"Real" cluster analysis not an Excel spreadsheet	YES	No	
STrueVariety 2000 software unlocks hidden results	YES	No!	
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Find power songs matching your TrueVariety sound	YES	No	<u> </u>
• Find secondary songs with TrueVariety power potential	YES	No	
Shows you which songs work together; which don't	YES	No	
Test new "What If" music variety combinations	YES	No	
 Create a new station sound before it goes on-air 	YES	No	
Personal one-to-one music testing – not by machine	YES	No!	
 TrueCore Targeting[™] is used to find your listeners to test 	YES	No	
• Your test respondents are a geographically balanced sample	YES	Ask	
 Your listeners are Triple qualified for accuracy 	YES	Ask	
 You see who is taking your test – no need to guess 	YES	No!	
⊠Up to 100 focused perceptual answers with your test	YES	No!	
☑ TrueVariety 2000 software improves TV commercial buys	YES	No!	
• E stermines viewing habits for unlimited number of TV shows	YES	No.	
 Identifies the TV shows your TrueCore™ watches 	YES	No	
 Improves reach and frequency efficiency of TV buys 	YES	No	

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www.americanradiohistory.com

Newsbreakers

V2 VP/Promotion Doug

and

Ingold, wife KROQ/L.A. and

Loveline Producer Ann Ingold,

Samson RecordsVP/Promotion

CONDOLENCES

WMLX-AM/St. Marvs. OH ND and

morning news anchor Doug Doench

(a.k.a. Doug Anthony), 57, Nov.21.

Doug Sahm, 58, Nov. 18.

Anderson), 69, Nov. 13.

The work

RANDY COHEN

is appointed SVP

for Edmonds Mu-

sic Publishing and

Edmonds Music

Management. He

comes to the com-

pany from Shank-

man. DiBlasio,

Melina.

Sir Douglas Quintet founder

Former WIL-FM/St. Louis Sales

Manager and past AWRT Chapter

President Sue Turner (a.k.a. Sue

Industry

Coher

Mike Klein, wife Heidi, son Griffin

twins Danica Grace

Nicolas Race, Nov. 16.

Alexander, Nov. 7.

CHRONICLE

BIRTHS 3

Radio

marily

• LARK HADLEY is appointed SVP/ Engineering & Technology Svcs. for Premiere Radio Networks, He was most recently Dir./Engineering, Dallas at AMFM Inc. Additionally, MIKE HAGANS is named Engineering Mgr. His most recent position was Market Engineering Mgr. for Jacor.

National Radio

• UNITED STATIONS RADIO NET-WORKS offers Country Winners '99, hosted by Chely Wright. The threehour retrospective airs Dec. 20-31 and features country award-winners, as well as the year's breakthrough and comeback artists. Contact Julie Harris; (212) 869-1111.

Records MARY M 804

PAUL PONTIUS is tapped as SVP/ A&R for the Island Def Jam Music Group. He was most recently VP/ A&R at Immortal/ Epic. LEWIS LARGENT becomes VP/A&R. He comes to



Pontius

IDJMG from MTV, where he was VP/Pro arammina.

JULIE **BORCHARD** is promoted to SVP/ International at Columbia Records. She rises from VP/ International.

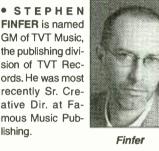




Wright

STEPHEN **FINEER** is named GM of TVT Music, the publishing division of TVT Records. He was most recently Sr. Creative Dir. at Famous Music Pub-





LPFM

Continued from Page 1

Congress is taking a look at lowpower radio," Oxley representative Peggy Peterson told **R&R** this week. "Some people up here are not happy about LPFM."

Although the proposed law awaits referral to the House Telecommunications Subcommittee for further discussion - which probably won't happen until after President Clinton's State of the Union address on Jan. 27 - it does serve as an alert to Kennard that Congress is monitoring his LPFM activities. "It's free-standing legislation," Peterson added. "We can't tell them, 'Don't act.' but we wanted to let them know that we are watching and that low-

power radio will likely be discussed during the recess.'

The bill has bipartisan support from Republicans Barbara Cubin of Wyoming, Vito Fossella Jr. of New York, Robert Ehrlich of Maryland, Hal Rogers of Kentucky and Cliff Stearns of Florida, as well as New Jersey Democrat Frank Pallone. Although Oxley said Kennard's "desire to provide a public forum for community groups is laudable," he noted that "a multitude of alternatives already exist." In introducing his legislation, Oxley said that low-power service is "ill-advised and unnecessary" and that the LPFM proposal "is inconsistent with sound spectrum management.'

NAB President/CEO Eddie Fritts, who has led an industrywide charge

against the LPFM proposal and has spent hours trying to convince legislators that LPFM would cause great interference to established radio stations, welcomed the bill's introduction. "We strongly support and applaud the bipartisan efforts of Representatives Oxley, Pallone and others to stop the FCC's misguided initiative on low-power radio. The NAB has provided unassailable evidence documenting that millions of listeners will be subjected to additional interference on the radio dial should the FCC proposal become reality."

FCC spokesman David Fiske said the commission would not comment on the pending legislation.

- Jeffrey Yorke

NATIONAL ADDED RADIO THIS WEEK FORMATS

ABC RADIO NETWORKS (972) 991-9200 **Classic Rock** Chris Miller No adds Hot AC **Steve Nichols** BETH HART L.A. Song FIONA APPLE Fast As You Car Starstation Peter Stewart SANTANA I/ROB THOMAS Smooth

Touch Ron Davis PEABO BRYSON Somebody In Your Life AMAN RASHIDI Unforgotten Child

ALTERNATIVE PROGRAMMING Steve Knoll • (800) 231-2818 **Gary Knoll** Rock BUCKCHERRY Dead Again MEGADETH Breadline Alternative CAKE You Turn The Screws **OWSLEY** I'm Alright **CHR/Hot AC** PUFF DADDY f/R. KELLY Satisfy You 98 DEGREES This Giff **Mainstream AC** MARC ANTHONY | Need To Know FOO FIGHTERS Learn To Fly TINA TURNER When The Heartache is Over ALANIS MORISSETTE That I Would Be Good **98 DEGREES** This Gift

Lite AC 98 DEGREES This Gift

NAC

BRIAN CULBERTSON I/LORI PETTY Get'n Over You PETER WHITE San Diego FOURPLAY Snowbound EARL KLUGH I/ROBERTA FLACK Now And Again

STEVE COLE It's Gonna Be Alright UC ICE CUBE f/MACK 10 You Can Do It

SILK Let's Make Love JUVENILE U Understand

BROADCAST PROGRAMMING Walter Powers • (800) 426-9082 Delilah

Mike Bettelli ANNE COCHRAN Light A Single Candle 98 DEGREES This Gift

Josh Hosler VERTICAL HORIZON Everything You Want **Urban Contemporary** Josh Hosler MINT CONDITION If You Love Me GUY Dancin' **NAS** Nastradamus Alternative Teresa Conk NINE INCH NAILS Into The Void RED HOT CHILI PEPPERS Otherside PRIMUS Electric Uncle Sam **OLEANDER | Walk Alone** JONES RADIO NETWORK Jon Holiday • (303) 784-8700 **Rock Classics Rich Bryan** No adds **Adult Hit Radio** JJ McKav BARENAKEO LADIES Get In Line BRITNEY SPEARS (You Drive Me) Crazy R.E.M. The Great Beyond Soft Hits **Rick Brady** WHITNEY HOUSTON | Learned From The Best **RADIO ONE NETWORKS** Tony Mauro • (970) 949-3339 Hot AC Yvonne Day FILTER Take A Picture New Rock Steve Leigh KORN Falling Away From Me METALLICA Hero Of The Day

Mainstream AC

Mike Bettelli

Mike Bettelli

Josh Hosler

98 DEGREES This Gift

PUFF DADDY f/R. Kelly Satisfy You

Soft AC

CHR

Hot AC

98 DEGREES This Gift

WESTWOOD ONE RADIO NETWORKS Charlie Cook • (805) 294-9000 Bob Blackburn Adult Rock & Roll Jeff Gonzer No adds Soft AC Andy Fuller PHIL COLLINS Strangers Like Me **Bright AC** Jim Hays SMASH MOUTH Then The Morning Comes

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Show Prep



Both Entertainment Weekly and TV Guide profile Latin pop superstar Enrique Iglesias. Although Ricky Martin was the first Latin hunk to cross over in 1999, Iglesias won a Grammy for his self-titled debut in 1995 and recently landed a six-album, \$40 million deal with Universal Music Group. "I can understand why people think I'm following up on Ricky. But a record company won't give you a deal like the one I got if they think you're nothing more than a follow-up act" (Entertainment Weekly).

Son of famed crooner Julio Iglesias, Enrique denies rumors that there are tensions between him and his father. He does admit, however, that his father's music was not a heavy influence during his teenage years: "If he had been Eddie Van Halen, [his music] would have affected me more" (TV Guide).

Quoth The Raven: Neverland?

A \$30 million feature film about the last days of Edgar Allan Poe is set to star **Michael Jackson**. "They're the same age, their builds are very similar, and there's a similar mystique," says producer Jim Green. "Michael likes to explore the dark side, and certainly Poe had a lot of dark things in his nature" (Entertainment Weekly).

The 411 On 311

"It seems like a lot of artists are expressing all of this angst and pain, once they get into this shtick. I mean, what if **Trent Reznor** went into therapy and all of a sudden became very happy. People wouldn't want to hear any fucking happy music from him! To me there's conflict and tension in the songs that make up our new album, but it's always been a full range of emotion" — **311's Nick Hexum** explains the broader spectrum of their new album, *Soundsystem (Rolling Stone)*.

In Search Of Rock

"It sounds like three guys living in a house together in Virginia, building a studio on their own, writing songs about how Hollywood is full of shit, and wondering whatever happened to the reality-based rockand-roll scene" — Dave Grohl explains the Foo Fighters' current sound (Alternative Press).

TLC's Unpretty Situation

Entertainment Weekly continues to cover the ongoing saga of tensions within the TLC camp. "I just want credit for my ideas, because I am the creative force behind TLC," problematic bandmember Lisa "Left Eye" Lopes explains. Lopes has dared TLC's other two mem-



MANSON NAILED? — "I've heard from Trent's people — not Trent [Reznor] personally — that the song is not directed at me and I should not be insulted. If it is intended for me, I'm quite flattered that someone would acknowledge that I am a star, and that I do find pleasure in fucking a star. I don't take [the song] too seriously. Its most redeeming quality is that it was the only song I was able to remember after listening to the album" — Marilyn Manson responds to rumors that the Nine Inch Nails song "Starfuckers Inc." is about him (Alternative Press).

bers, Rozonda "Chilli" Thomas and Tionne "T-Boz" Watkins, to record *The Challenge*, a three-CD set where each CD is a solo effort. "I was thinking we could release three singles at once and see whose does the best," says Lopes, who adds that LaFace Records should offer a \$1.5 million prize to the winner.

Crue-zin For A Bruisin'

"There was some really dysfunctional shit with Vince [Neil]. He was just fuckin' wasted every night. One of the last straws was when Vince just full-blown sucker punched me in the Vegas airport. So to avoid another assault charge, I got my ass on a plane rather than drilling him and sending him to the fucking hospital" — Aside from wanting a new musical direction, Methods Of Mayhem's Tommy Lee reveals another reason for his departure from Motley Crue (Alternative Press).

"Everyone wants to kick a guy's ass and land 'em in the hospital once in a while" — R&B singer Kelis explains the video for her debut single, "Caught out There," in which she beats up her man and threatens to pull the plug in the emergency room (Interview).

The Crosby Show

With Crosby, Stills, Nash & Young touring together for the first time in 25 years, rehabilitated singer David Crosby will have a different outlook this time around: "It will be a slightly different approach in that I will be awake. Then there's the 'I'm not dead' thing. Both of these make touring a possibility for me" (Rolling Stone).

- Frank Correia

Each week **R&R** sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. **R&R** has not verified any of these reports.

CYBERSPACE

Hot new music-related World Wide Web sites, cool cyberchats and other points of interest along the information superhiphway.

'Net Chats

• Don't sit wondering how it's gonna be when **Third Eye Blind** go online for a fan chat. Find out for yourself tonight (11/26) at 7pm ET/4pm PT (*www.twec.com*).

• Listen to an interview with Foo Fighter and former Nirvana drummer **Dave Grohl** on Monday (11/29) at 8pm ET/5pm PT (*lax-rollingstone.tunes.com*).

• Save Ferris take questions about their second album and more on Tuesday (11/30) at 9pm ET/6pm PT (*react.com*).

• Type your talk with country artist **Steve Wariner** on Wednesday (12/1) at 9pm ET/6pm PT (*www.twec.com*).

• On Thursday evening (12/2) practice your German and open your eyes with **Guano Apes** at 7pm ET/4pm PT (*launch.com*).

On The Web

• Enjoy a live cybercast of the **Indigo Girls** on Sunday (11/28) at 9pm ET/6pm PT (www.liveconcerts.com).

• Take in a performance from Semisonic, recorded recently at the Ulster Performing Arts Center in Kingston, NY, Monday afternoon (11/24) at 4pm ET/1pm PT (www.radiowoodstock.com).

• Log on to a webcast and interview with Marcy Playground on Tuesday (11/30) at 8pm ET/5pm PT (*lax-rollingstone.tunes.com*).

MONDAY, DECEMBER 6

1969/ The Rolling Stones perform a

free concert for 300,000 at

California's Altamont Speedway.

Four fans die at the disorganized

event, including a young African

American who is fatally stabbed

by Hell's Angels security guards.

Gimme Shelter, a film document-

ing the concert, premieres exactly

the late Randy Rhoads (Ozzy

1980/ At the Ritz in New York, U2 make

Born: Peter Buck (R.E.M.) 1956,

TUESDAY, DECEMBER 7

1967/ The Beatles' London Apple Bou-

1994/ Oasis' Liam Gallagher angrily

Born: the late Harry Chapin 1942, Tom

WEDNESDAY, DECEMBER 8

1980/John Lennon, 40, is murdered

building by Mark David Chapman. 1982/Country singer/songwriter

1995/Following Jerry Garcia's August death, The Grateful Dead decide

Born: the late Sammy Davis Jr. 1925, the late Jim Morrison 1943,

disease in Nashville

outside his Manhattan apartment

Marty Robbins, 52, dies of heart

tique opens its doors to the pub-

walks offstage during a Glasgow

concert after losing his voice

Noel Gallagher continues the

show himself despite fan disap-

one year later.

their U.S. debut.

Osbourne) 1956

1968/The Animals disband

proval

Waits 1949

MUSIC & MOVIES

CURRENT

- JAMES BOND: THE WORLD IS NOT ENOUGH (Radioactive/MCA)
 Single: GARBAGE The World Is Not Enough
- POKÉMON: THE FIRST MOVIE (Atlantic)
 Single: M2M Don't Say You Love Me
- Other Featured Artists: CHRISTINA AGUILERA, 98 DEGREES, BILLIE DOGMA (Maverick)
- Single: ALANIS MORISSETTE Still ANYWHERE BUT HERE (Atlantic)
- Single: SARAH MCLACHLAN Ice Cream Other Featured Artists: K.D. LANG, LEANN RIMES, SINEAD LOHAN
- MUSIC OF THE HEART (Epic)
 Single: 'N SYNC & GLORIA ESTEFAN Music Of My Heart
 Other Featured Artists: JENNIFER LOPEZ, AALIYAH, MACY GRAY
- AUSTIN POWERS: THE SPY WHO SHAGGED ME (Maverick) Single: LENNY KRAVITZ American Woman Other Featured Artists: BIG BLUE MISSILE, BURT BACHARACH & ELVIS COSTELLO

COMING

- END OF DAYS (Geffen)
 - Single: GUNS N' ROSES Oh My God
- Other Featured Artists: KORN, ROB ZOMBIE, CREED RIDE WITH THE DEVIL (Atlantic)
- Single: JEWEL What's Simple Is True
- TUMBLEWEEDS (RCA) Featured Artists: LYLE LOVETT, EMMYLOU HARRIS, LUCINDA
- WILLIAMS

 STUART LITTLE (Universal)
 - Featured Artists: TRISHA YEARWOOD, LOU BEGA, BRIAN MCKNIGHT
 - ANY GIVEN SUNDAY (Atlantic)
- Single: HOLE Be A Man
- MAN ON THE MOON (Warner Bros.) Single: R.E.M. The Great Beyond

"Music & Movies" lists current and coming film soundtracks according to boxoffice standing, as well as singles appearing on R&R's format charls and other featured artists. To submit soundtracks for inclusion in this column, contact R&R Associate Editor Frank Correla at (310) 788-1658; *fcorreia@rronline.com*.

MUSIC DATEBOOK

Gregg Allman 1947, Sinead O'Connor 1966

THURSDAY, DECEMBER 9

- 1967/ Doors frontman **Jim Morrison** is arrested onstage during a New Haven concert.
- 1972/ In London, a stage adaptation of The Who's *Tommy* is performed just once, featuring Rod Stewart, Steve Winwood, Roger Daltrey and Pete Townshend.
- 1992/ Rolling Stones bassist Bill Wyman announces he is retiring from touring.
- Born: Joan Armatrading 1950, Donny Osmond 1957
- Releases: Elton John's "Crocodile Rock" 1972

FRIDAY, DECEMBER 10

- 1967/Otis Redding, 26, and four members of his band are killed when their tour plane crashes into a Wisconsin lake. Also... Capitol Records signs The Steve Miller Band for an unprecedented \$750,000.
- 1971/ Frank Zappa fractures his leg and ankle during a concert when a fan pulls him offstage and into an orchestra pit
- chestra pit. 1976/ At London's Central Art School, Generation X perform for the first time
- Born: J Mascis (Dinosaur Jr) 1965 Releases: The Bee Gees' "Stayin' Alive" 1976

SATURDAY, DECEMBER 11

1964/ Sam Cooke is fatally beaten and shot in Los Angeles.



1972/ In Waltham, MA, Genesis make their

American debut

- 1976/ Kiss lead guitarist Ace Frehley is jolted onstage when he touches a live wire during a Florida concert. After being carried offstage, he returns minutes later to com-
- plete the show. 1982/ In Brighton, England, The Jam
- perform for the last time. 1991/ The film Hook, featuring cameos by Phil Collins and David Crosby,
- opens. Born: Nikki Sixx (Motley Crue) 1958 Releases: Bob Seger's "Night Moves" 1976

SUNDAY, DECEMBER 12

- 1968/ The Rolling Stones film Rock & Roll Circus in a London studio. The taping features John Lennon, Eric Clapton, Jethro Tull, Marianne
- Faithfull and The Who. 1985/ After 17 days as a fugitive, David Crosby turns himself in to South Florida law enforcement.
- Florida law enforcement. 1986/ At London's Brixton Academy Theatre, The Smiths perform in the U.K. for the last time.
- the U.K. for the last time. Born: the late Frank Sinatra 1915, Dionne Warwick 1941, Grover Washington Jr. 1943, Paul Rodgers 1949

-Mark Solovicos

to disband

MUSI

You wouldn't let an outside company schedule your music...

Why on earth would you let one research it?

You need quality callout information to make the right airplay and rotation decisions for your radio station. If you're relying on out-of-house callout for answers, you might find yourself lulled into a false sense of security.

After all, how can anyone outside your market possibly relate to your audience, or adhere to your screening and recruiting parameters, week after week?

They can't. That's why your programming originates locally, why you schedule your music in-house, and also, why you should consider seizing control of your weekly callout research, and deploying it in-house as well. Nobody pays attention to detail or cares about the success of your station as much as your own staff. And ComQuest Callout makes it easy to produce reliable, accurate callout music and perceptual results, week after week. With the control and flexibility you can only enjoy with in-house callout.

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23

PLAYS

KORN Falling Away From Me BLINK-182 All The Small Things JUVENILE Back That Azz Up DR. DRE (/SNOOP DOGG Still D.R.E.

SANTANA I/R. THOMAS Smooth

KELIS Caught Out There

ROBBIE WILLIAMS Angels

MARIAH CAREY Heartbreaker

SMASH MDUTH Then The Mon FIONA APPLE Fast As You Can BECK Sexolaws CREED Higher R.E.M. The Great Beyond SUGAR RAY Falls Apart BRIAN MCKNIGHT Back At One SISOD Card. Cat I

BUSH The Chemicals Between Us

WHITNEY HOUSTON My Love is Your Love LIMP BIZKIT Re-Arranged ENRIQUE IGLESIAS The Rhythm Divine

ENRIQUE IGLESIAS The Rhythm Divine BRANDY U Don't Know Me (Like U Used To) RED HOT CHILI PEPPERS Around The World STAIND Mudshovel MANDY MODRE Candy RICKY MARTIN Shake Your Bon-Bon MARILYN MANSON Astonishing Panorama Of... ER Girl Dr.

JESSICA SIMPSON I Wanna Love You Forever

JEWEL What's Simple Is True NAS Nastradamus METALLICA Hero Of The Day BLAQUE Bring It All To Me LIL' WAYNE Tha Block Is Hot ALANIS MORISSETTE That I Would Be Good FATBOY SLIM The Rockafelier Skank MOS DEF Miss Fat Booty DL' DIRTY BASTARD Got Your Money MARC ANTHONY I Need To Know

MARC ANTHONY I Need To Know METHODS OF MAYHEM Get Naked METHOD MAN & REOMAN Da Rockwilder

STONE TEMPLE PILDTS Down POWERMAN S000 Nobody's Real SAVAGE GAROEN I Knew I Loved You GUNS N' ROSES Welcome To The Jungle (Live) DONELL JONES U Know What's Up SEVENOUST Denial MOB8 DEEP Quiet Storm JA RULE How Many Wanna M2M Don't Say You Love Me ALANIS MORISSETTE Uninvited 'N SYNC & GLORIA ESTEFAN The Music Of My Heart IMX Stay The Night

OFFSPRING She's Got Issues STONE TEMPLE PILOTS Down

IMX Stay The Night

MARY J. BLIGE Deep Inside

METALLICA Fuel METALLICA Until It Sleeps

EIFFEL 65 Blue FEAR FACTORY Cars FILTER Welcome To The Fold GODSMACK Keep Away

KORN Freak On A Leash KORN Got The Life KOTTONMOUTH KINGS Bump

KURUPT Girls All Pause LES RYTHMES DIGITALE (Hey You) What's That.

LIMP BIZKIT Nookie LONG BEACH DUB ALLSTARS Trailer Ras.

MARILYN MANSON Rock Is Dead METALLICA Turn The Page METALLICA Whiskey In The Jar OFFSPRING The Kids Aren't Alright ORGY Stitches POWERMANS 5000 When Worlds Collide PUFF DADDY My Best Friend 0-TIP Breathe & Stop SILVERCHAIR Miss You Love TLC Linorethy

WISE GUYS Ooh La La Video Playlist For The Week Ending November 20.

TLC Unpretty TORI AMOS 1,000 Qceans

WARREN G. I Want It All

MARILYN MANSON Coma, White MARILYN MANSON Rock Is Dead

GOOSMACK Voodoo

GODSMACK Whatever ICE CUBE You Can Do It KID ROCK Bawitdaba

MDNTELL JORDAN Get It On ... Tonite

NINE INCH NAILS We're In This Together

NINE INCH NAILS We're In This Together ROB ZOMBIE Superbeast ALICE IN CHAINS Get Born Again BUCKCHERRY For The Movies BUCKCHERRY Lit Up CHRISTINA AGUILERA Genie In A Bottle COAL CHAMBER 1/022Y OSBOURNE Shock The... DAYS OF THE NEW Enemy OJ RAP Good To Be Alive EIFEFI 65 Blue

KID ROCK Cowboy

MOBY Body Bock

STATCS Push II STROKE 9 Little Black Backpack DESTINY'S CHLD Bug-A-Boo SMASH MDUTH Then The Morning Comes FIONA APPLE Fast As You Can BECK Scredules

BEASTIE BOYS Alive

FILTER Take A Picture

STATIC-X Push It

SISQD Gotta Get It

LFO Girl On TV LOU BEGA Mambo No. 5

WISSY ELLIOTT Hot Boyz

JEWEL What's Simple Is Tru

CELINE DION That's The Way It Is

WILL SMITH Will 2K RAGE AGAINST THE MACHINE Guerrilla Radio

SANTANA I/R. THOMAS Smooth EVE //RUFF RYDERS Gota Man JENNIFER LOPEZ Waiting For Tonight PUFF OADDY I/R. KELLY Satisfy You FOD FIGHTERS Learn To Fly MARIAH CAREY (/JDE Thank God I Found You GARBAGE The World Is Not Enough LIMP BIZKIT NZ Gether Now MACY GRAY I Try BACKSTREET BOYS Larger Than Life KELIS Caudhol Unit There

Show Prep

TELEVISION

TOP TEN SHOWS Nov 15-21

Total Audience (95.9 million households)

- 1 ER
- 2 Who Wants To Be A Millionaire (Monday)
- Who Wants To Be A Millionaire (Thursday)
- 4 Who Wants To Be A Millionaire (Tuesday)
- Who Wants To Be A Millionaire 5 (Sunday) 6
- Friends Who Wants To Be A Millionaire 7 (Wednesday)
- Movie (Sunday) 9
- (Sarah, Plain & Tall: Winter's End) NFL Monday Night Football 10 (Jets vs. Patriots)

Adults 25-54

- 1 ER
- Friends Who Wants To Be A Millionaire 3 (Monday)
- 4 Who Wants To Be A Millionaire (Tuesday)
- Frasier (tie) Who Wants To Be A Millionaire (Thursday)
 - Friends
- Who Wants To Be A Millionaire 8 (Sunday)
- 9 Who Wants To Be A Millionaire (Wednesday) 10 The X-Files
- Source: Nielsen Media Research

COMING NEXT WEEK

All show times are ET/PT unless otherwise noted; subtract one hour for CT. Check listings for showings in the Mountain time zone. All listings subject to change.

Tube Tops

NBC presents back-to-back hour-long music specials this week: First, Enrique Iglesias, 'N Sync and Britney Spears perform on Christmas in Rockefeller Center, then Tony Bennett, Natalie Cole and Trisha Yearwood quest-star on

National Top 20

55 million households

Peter Cohen

VP/Pcogramming

BÖX

DR. ORE I/SNOOP DOGG Still D.R.E.

METHODS OF MAYHEM Get Naked

KORN Falling Away From Me

JUVENILE Back That Azz Up

JA BULE How Many Wanna

LIL' WAYNE Tha Block is Hot

WHITNEY HOUSTON I Learned From The Best

MARILYN MANSON Astonishing Panorama Of.

www.americanradiohistory.com

Video playlist for the week ending November 21

J-SHIN One Night Stand

TOY BOX Best Friend

ICE CUBE You Can Do It

MISSY ELLIDIT Hot-Boyz

BLAQUE Bring It All To Me

LIMP BIZKIT N 2 Gether Now

EVERLAST So Long

ENRIQUE IGLESIAS Rhythm Divine

DEBORAH COX We Can't Be Erlends

M2M Don't Say You Love Me

NDTORIDUS B.I.G. Dead Wrong

LFO Girl On TV

Garth Brooks & The Magic of Christmas (Wednesday, 12/1, 8pm)

Friday, 11/26

• The LFO Concert Special Featuring Another Level premieres on the Fox Family Channel (9am)

· Carlos Santana and Jose Feliciano perform when CBS presents Ricky Martin: One Night Only (8pm).

• Melissa Etheridge, The Tonight Show With Jay Leno (NBC, check local listings for time)

• Sting, Late Night With Conan O'Brien (NBC, check local listings for time).

Sunday, 11/28

 Leaends: George Clinton debuts on VH1 (10pm)

Monday, 11/29

• 98 Degrees, Jay Leno. • Mary J. Blige, Late Show With David Letterman (CBS, check local listings for time).

• Paula Cole, Late Late Show With Craig Kilborn (CBS, check local listings for time).

Tuesday, 11/30

· Ricky Martin and Viacom's Sumner Redstone are among Barbara Walters' 10 Most Fascinating People of 1999 (ABC, 10pm).

• Kenny G, Jay Leno. · Foo Fighters, David Letterman

Wednesday, 12/1

• B.B. King and Dr. John perform, and Glen Campbell sits in with the band on David Letterman.

Thursday, 12/2 · Beck. Conan O'Brien.

- Julie Gidlow

PRILSTAR	2.
CONCERT PULSE	
Pos. Artist (// 1 BACKSTREET BOYS \$	C Gross in 000s) 1,219.3 1,096.5 \$999.6 \$803.8 \$772.4 \$705.3 \$616.0 \$582.3 \$509.5 \$504.9 \$421.8 \$394.7 \$360.6 \$340.7
15 ROGER WATERS	\$316.6
Among this week's new tour	s:
ALL OUT WAR/TURMOIL BACON BROTHERS BUCKCHERRY FANTOMAS	
JACKYL KIRK FRANKLIN & ONE NATION	CREW
MERL SAUNDERS MONSTROSITY SMOOTH JAZZ CHRISTMAS SOFA KING SQUIRREL NUT ZIPPERS	
The CONCERT PULSE is courtesy of F	

publication of Promoters' On-Line Listings, (800) 344-7383; California (209) 271-7900.

FILMS

BOX OFFICE TOTALS NOV. 19-21 Title Distributor (\$ To Date) 1 The World Is Not \$35.51 Enouah MGM/UA* (\$35.51) 2 Sleepy Hollow \$30.06 Paramount* (\$30.06) 3 Pokémon: The First Movie \$12.50 WB (\$67.37) 4 The Bone Collector \$6.53 (\$45.12) Universal \$4.08 5 Dogma Lion's Gate (\$15.73) Anywhere But Here 6 \$3.24 Fox (\$10.14) 7 The Insider \$2.82 Buena Vista (\$18.31)8 The Bachelor \$2.43 (\$17.85)New Line 9 The Messenger: \$2.27 Joan Of Arc Sony (\$10.53)

10 Being John Malkovich \$1.86 USA (\$8.76)

> All figures in millions * First week in release Source: ACNielsen EDI

COMING ATTRACTIONS: This week's openers include End of Days, starring Arnold Schwarzenegger. The film's Geffen soundtrack sports Guns N' Roses' "Oh My God." Korn's "Camel Song," Everlast's "So Long," Limp Bizkit's "Crushed," Eminem's "Bad Influence," Creed's "Wrong Way," Powerman 5000's "Nobody's Real," Sonic Youth's "Sugar Kane," Prodigy's "Poison," Stroke's "I Wish I Had," Professional Murder Music's "Slow" and the Girl on a Motorcycle mix of Rob Zombie's "Superbeast"

RCA Victor is releasing the ST to Tumbleweeds, which also opens this week. The CD showcases Lyle Lovett's "Private Conversation," Emmylou Harris' "One of These Days," Johnny Cash's "Sea of Heartbreak," Buck Owens' "My Heart Skips a Beat" and songs by Shawn Jones Band, Lucinda Williams, Blue Mountain, Robert Bradley's Blackwater Surprise and Big Sandy & His Fly-Rite Boys.

Opening in limited release this week is Flawless, starring Robert De Niro and Phillip Seymour Hoffman. The film's forthcoming Jellybean Recordings soundtrack contains two cuts by Taylor Dayne — "Planet Love" and "Whenever You Fall" — as well as two versions of "Lady Marmalade": a live rendition by Patti LaBelle and a cover by All Saints. Rounding out the ST are Cher's "Half Breed," Boy George's "When Will You Learn," Geri Halliwell's "G.A.Y.," Shirley Ellis' "The Name Game," Jellybean's "Sidewalk Talk" and cuts by Wonderbox, Drama Kidz, Soul Solution and Marcus Schenkenberg. Elton John performs "When the Money's Gone" with Bruce Roberts, who composed the film's score.

Ride With the Devil, co-starring Jewel, opens in an exclusive engagement this week. She contributes "What's Simple Is True" to the film's Atlantic soundtrack

ROBBIE WILLIAMS Angels CUSTOM BEASTIE BOYS Alive ERIC BENET Spend My Life With You MARY J. BLIGE Deep Inside BUSH The Chemicals Between Us PAULA COLE | Believe In Love CREED Higher KEVON EDMONDS 24/7 GUNS N' ROSES It's So Easy GUNS N' ROSES Welcome To The Jungle (Live) ENRIQUE IGLESIAS Rhythm Divine DONELL JONES U Know What's Up GERALD LEVERT Nothin' To Somethin LIMP BIZKIT Re-Arranged BOB MARLEY I/LAURYN HILL Turn Your Lights Down Low MAXWELL Let's Not Play The Game METALLICA No Leaf Clover RAGE AGAINST THE MACHINE Guerrilla Radio JANICE ROBINSON Nothing | Would Change Video airplay from November 22-28

50.8 million house

INSIDE TRACKS

FILTER Take A Picture

BETH HART L.A. Song

MACY GRAY | Do

XL

TRAIN Meet Virginia

LOU BEGA Mambo No. 5

SMASH MOUTH All Star

NEW

BECK Sexviaws

MACY GRAY | Try

VILL SMITH Will 2K

LARGE

FOO FIGHTERS Learn To Fly

PUFF DADDY Best Friend

STING Brand New Day

MEDIUM

MARC ANTHONY | Need To Know

FATROY SLIM The Bockafeller Skank

FIONA APPLE Fast As You Can

CHRIS GAINES Right Now

EURYTHMICS 17 Again

FILTER Take A Picture

BETH HART L.A. Song

JEWEL What's Simple Is True KID ROCK Cowboy

SARAH MCLACHLAN Ice Cream

R.E.M. The Great Beyond

RED HOT CHILI PEPPERS Around The World

TLC Unpretty TRAIN Meet Virginia

LENNY KRAVITZ American Woman

SANTANA I/ROB THOMAS Smooth

CELINE DION That's The Way It is

RICKY MARTIN Shake Your Bon-Bon

MARIAH CAREY I/JOE Thank God I Found You

COUNTING CROWS Hanginaround MELISSA ETHERIDGE Angels Would Fail

WHITNEY HOUSTON My Love Is Your Love BRIAN MCKNIGHT Back At One

SMASH MOUTH Then The Morning Comes

SAVAGE GARDEN | Knew | Loved You

JENNIFER LOPEZ Waiting For Tonight

Isaak

Q-TIP Breathe & Stop ICE CUBE You Can Do It REDMAN & METHOD MAN Da Rockwilder NAS Nastradamus DR. DRE f/SNOOP DDGG Still D.R.E. DH. DHE VSNOUP DUGG Shill D.R.E. DL' DIRTY BASTARD Got Your Money LIMP BIZKIT N 2 Gether Now LIL' WAYNE Tha Block Is Hot SOLÉ 4,5,6 PHARADAHE MONCH Simon Says

This week's playlist is frozen

BRIAN SETZER ORCHESTRA If You Can't Rock Me JESSICA SIMPSON I Wanna Love You Forever STONE TEMPLE PILOTS Down SUGAR RAY Falls Apart ANGLE STONE No More Rain (In This Cloud) 36 m Illion households Cindy Mahmoud VP/Music Programming & Entertainment Video Playlist **KEVON EDMONOS 24/7** NOTORIOUS B.I.G. Dead Wrong PUFF DADDY I/R. KELLY Satisfy You MONTELL JORDAN Get It On OL' DIRTY BASTARD Got Your Money IMX Stay The Night IMA Stay the Night DESTINY'S CHILD Bug-A-Boo IDEAL Get Gone DONELL JONES U Know What's Up WILL SMITH WIII 2 K Rap City

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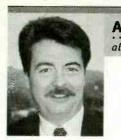
To learn more about how you can become a valuable resource to your retail clients, contact your Arbitron representative today.



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MapMAKERSM is a mark of The Arbitron Company

News/Talk



AL PETERSON alpeterson@rronline.com

Stories Of The Century

Radio news has been a big part of the events that shaped the 20th century

s 1999 winds down and the debate rages about when to celebrate the dawn of the new millennium — January 1, 2000 or 2001 — one indisputable fact is that the new year will mark the turn of the century. And among the events and stories for which the 20th century will long be remembered, it's safe to say that the evolution of broadcast radio news will rank high on anyone's list.

Radio changed the world in the 20th century. It helped to create a national and world community that had never really existed prior to radio's invention and evolution. In fact, one could argue that it

was the evolution of radio as a mass medium that made possible the subsequent evolution of television and even the Internet. The development of commercial radio in the 20th century made the world a smaller place by making it possible for the very first time for millions of listeners to simultaneously share events and happenings around the globe live as they happened.

So as we look ahead to the 21st century and the promise it holds, it seems only fitting to reflect on some of the events and stories that have defined the past century. To that end,



Robert Garcia

this week I've asked several radio news executives to share their thoughts and opinions about the moments, stories and events of the 20th century that they believe helped to shape the world as we know it today, and how radio played a part in it all.

History-Making Network

Few would argue the historic role that CBS Radio News has played in the evolution of the medium during the past century. The network's roster of noted news reporters and anchors is literally a hall of fame team. with names like Robert Trout, Dou-



glas Edwards, Howard K. Smith, Walter Cronkite and, of course, Edward R. Murrow. Today CBS Radio News is under the watchful eye of VP Radio Harvey Nagler. From Nagler's point of view,

today's information revolution wouldn't have been possible without radio. "I don't think there's any question that radio was the foundation on which the entire information revolution was built," he says. "Radio was the first medium of the 20th century that everyone turned to for information, and that had a tremendous impact on the development of American society and that of the entire world."

As an example of the sort of impact radio had in the early years of the past century, Nagler cites 1938 as a major year. "1938 was the year

Networks Set To Party Like It's 1999!

As the clock strikes midnight on December 31, 1999, all of the major radio news networks, and most local stations, will be geared up for full-scale coverage of an event that happens just once every thousand years. Here's a brief sample of some of the programming being offered to stations by ABC, CBS, CNN and AP Radio.

CBS: The Millennium CBS News Special will be a three-hour program, anchored by CBS Evening News anchor Dan Rather, featuring produced pieces and archival tape from the major stories and events of the 20th century. Also included will be round table discussions with icons of the century from all walks of life, CBS News anchors both past and present discussing their personal memories, and coverage of the 20th century. New Year's Eve and New Year's Day will feature live coverage from key locations across the globe as the year 2000 dawns.

CNN: Live hour-by-hour coverage of celebrations of the new millennium from the network's strategically located correspondents around the world will begin at 10am ET December 31 and continue through 6am ET January 1. The network will also offer a three-hour millennium special hosted by CNN anchor Wolf Blitzer that will be distributed by Westwood One. Hour one will highlight 1999 in review, and the remaining two hours will focus on the century and millennium in review.

AP: AP claims bragging rights to being the largest news-gathering organization in the world, with reporters in national capitals across the globe and state capitals across the U.S. AP Radio plans to do a live break from every populated time zone as each enters the year 2000. AP will have a live reporter standing by at the U.S. government's Y2K Center in Washington to update on any impact the so-called Y2K bug may have domestically, as well as reporters standing by to report on any unusual occurrences around the world via the AP wire and live on AP News Radio. AP is also offering a 30-part series on stories of the century leading up to New Year's Day.

ABC: Fifty-five hours of end-of-the-century coverage begins Thursday, December 30 and runs through Monday, January 3. Continuous programming under the banner of ABC 2000 will be available from 6pm ET Friday, December 31 through 4am ET January 1, featuring the global resources of ABC News. Correspondents will report live from major capitals and locations throughout the world, including Moscow, Bethlehem, Rome, New York, Epcot Center in Orlando and more. Special correspondents will report from other significant locations, including NORAD headquarters in Colorado Springs, the Y2K Preparedness Center in Washington and Pasadena, CA, as tens of thousands gather for the first Tournament of Roses Parade of the new millennium.

Orson Welles broadcast War of the Worlds, and we all know what an impact that had on people," he recalls. "And 1938 was also the year CBS first aired The CBS World News Roundup, which was the first regularly scheduled news broadcast

in which correspondents from around the world were linked by a central anchor based in New York. When you look back on the impact that radio has had in the 20th

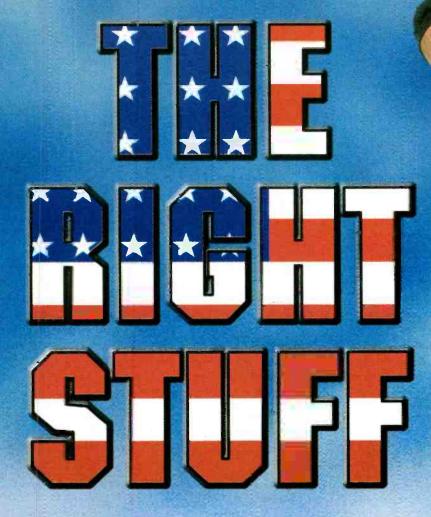
Continued on Page 28



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News/Talk

Stories Of The Century

Continued from Page 26

century, I think you must look at that particular program as a defining show, because it was the first place where literally millions of Americans got their information about what was going on in the world outside their hometowns."

Nagler believes that the 1930s and '40s were the decades when radio really began to come into its own and demonstrate what a powerful medium it was. "Radio was the key link where all of America got its information about a world war," he says. "Just think about Edward R. Murrow's This Is London, as he broadcast from the rooftops of that city as the Nazis were bombing Great Britain. Or Franklin Roosevelt's "fireside chats," where a president talked directly to all Americans about events going on in the war and the world. It was the immediacy of radio that was able to make it the single medium that linked all nations during that tumultuous time of our history."

The Century's Newest Network

While the major radio networks like CBS, ABC, NBC, Mutual, etc., certainly dominated throughout much of the 20th century, toward the end of it a new kid on the block came along and today stands tall among its network peers. And while CNN became primarily known as a 24-hour cable TV news channel through its groundbreaking coverage of the Gulf War, as the '90s come to an end, CNN Radio News has also taken its place among the major networks heard by millions of listeners daily on radio stations across America.

CNN Radio General Manager **Robert Garcia** tops his list of the events that shaped the last century with the development of the atomic bomb. "The use of the atomic bomb to end World War II and the role it then played as a de-facto peacekeeper through the Cold War — by assuring the mutual destruction of those countries who held the weapon in their arsenals — is certainly one of the most awesome events of the 20th century," Garcia suggests.

"By the same token, it has also been an incredible destabilizing force due to the prospect of rogue governments getting their hands on a technology that could quite literally end life on earth as we know it. So I'd have to say that I believe the development of atomic weaponry is perhaps the biggest event of the 20th century."

"While many would say that the 1930s and '40s were radio's golden years, I'd like to suggest that right through the present day we at the networks — as well as stations at the local level — are still producing some of the most compelling radio journalism that listeners have ever heard."

Chris Berry

Garcia also cites a technological breakthrough that literally lit up the world as one of the century's greatest events. "The development of the electrical power grid gave people everywhere the ability to simply flip a switch and turn on a light," he says. "It's an event that revolutionized the world and our society in so many ways. For the first time we had the ability to stay up later and do things we never before had done, not to mention the whole electrification of society and how important that was as an event that touched everything in our lives.

"From fuel pumps, to the water that comes out of our taps, to the lighting for our homes, offices and factories, to the power for every major transportation system and even the source of power that allowed for the development of both radio and TV over the century — I'd suggest that the development of the power grid is an event that would have to be ranked right up there near the top of the list as something that defined our lives in the past 100 years."

The Century Plus One

AP Radio News Deputy Director/ Managing Editor Brad Kalbfeld gets an allowance of one additional year for his assessment of events that changed life as we know it in the past century. But that one extra year provides a major event that shaped the 20th century. "In 1899, one year prior to the start of the 20th century, Marconi wanted to demonstrate to the world that his wireless invention could be used as a newsgathering tool," says Kalbfeld. "So he asked the Associated Press to set up a receiver on the shoreline in Newfoundland to receive his wireless transmission of the results of the America's Cup race.

"So even before there was radio, back when AP was strictly a newspaper organization, we were in"I don't think there's any question that radio was the foundation on which the entire information revolution was built."

Harvey Nagler

volved in the very first wireless news transmission in history. And although that event predates the 20th century by a few months, it certainly would have to be considered as a major event in the history of the medium during the past 100 years."

Another event that Kalbfeld believes should be included on the century's list of defining moments was the first radio broadcast. "KDKA-AM/Pittsburgh initiated the very first radio broadcast on election night in November of 1920. It was basically a report on the results of the Harding vs. Cox presidential race, and AP provided the station with that election information. We're very proud that the Associated Press was involved in the production of that history-making first radio broadcast of the 20th century."

Kalbfeld cites radio's involvement during World War II as perhaps the medium's most defining time. "Radio really came of age during World War II, when it first blended serious, factual reporting with immediate, live-on-the-scene coverage," he says. "If you look at how any of the media operate today, radio's development of giving the public instant information is really the original model for it all."

The ABC Of Y2K

Chris Berry, VP/ABC Radio News, weighs in with some final thoughts on radio's defining stories and moments of the 20th century. "While many would say that the 1930s and '40s were radio's golden years, I'd like to suggest that right through to the present day we at the networks — as well as stations at the local level — are still producing some of the most compelling radio journalism that listeners have ever heard," enthuses Berry.

"From the Scopes Monkey Trial, which was broadcast live on WGN/ Chicago, through World War II, Korea and Vietnam, to the O.J. Simpson verdict, which was heard live on the radio around the world, as we enter a new millennium, radio is still the medium that best handles breaking news.

"We don't need to set up cameras or microwave links like TV or run paper through a printing press like newspapers. And today, with the evolution of the cellular telephone, radio has been provided with the world's longest microphone cord! More than ever before, radio can go wherever news is breaking anywhere in the world, and instantly a radio reporter is standing there, describing a story for you live as it's unfolding.

"So while it's true that radio has certainly been a part of virtually every major event and story of the past century, I firmly believe it will continue to be a very vital part of the century we are about to enter on January 1, 2000. When major events occur, radio will be there and so will our listeners."



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Suites	\$475-1000/night

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Radio Disney

Continued from Page 18

lots of kids' songs done by famous artists. It was more along the line of 'Who's Afraid of the Big-Bad Wolf' by LL Cool J. Once we got the initial response, we found that was not what kids really wanted to hear."

Today pop hits account for 50% of the Radio Disney playlist, while songs from movies and TV programs make up 20%. Oldies account for an additional 20% of the mix, with the remaining 10% devoted to pure children's songs. "Of course, pop music wasn't where it is today when we started," Jones says. "In the early '90s music was getting further down the suggestive line."

Today artists such as 'N Sync, Backstreet Boys, Britney Spears and B*Witched dominate the playlist. Some acts have found an exclusive home at Radio Disney and can attribute their U.S. success solely the network. "The impact on single sales for The Moffatts in Radio Disney markets is unbelievable and can be attributed only to the format," said Capitol Records VP/Marketing Rob Gordon.

Jones adds, "We have been able to show sales in markets where we are the only station playing this band. We were also out on B*Witched, Mandy Moore and Youngstown first. And once we gain the moms, CHR is going to have to notice." So far, CHR has been reluctant to embrace several teen acts due to their limited appeal. Moore's debut single peaked at No. 26 at CHR/Pop earlier this month, while Youngstown's first single peaked at No. 46 in October. B*Witched scored a top 20 CHR/Pop hit earlier this year with "C'est La Vie."

Lyrical content in popular songs is still a major issue for Radio Disney. The network has received special "Disney mixes" on some songs it plays. "Parents are starting to demand that the product be cleaner

entertainment," the company said in announc-

ing the change. The company will also

change its Nasdaq Stock Exchange symbol

The change was announced in grand

New York style. Nearly 1,000 partygoers

from the record industry, Wall Street and

the media packed the 70-year-old, recently

refurbished Beacon Theatre on Broadway

last week (11/18) to watch Sirius' nor-

mally stoic President/Chairman, David

Margolese, address the crowd in an unusu-

ally electrified manner. The new name,

said Margolese, was necessary because

the company did not want to link its brand

to a single technology, particularly one that

is no longer at the forefront of the tech-

has led a campaign in which the start-up

company has already raised nearly \$1 bil-

Promotion Rocco Cosco have been

upped to VPs of their respective re-

gions. Ettinger joined Mercury for re-

gional promotion in June '92 and was

upped to Director in December '96.

Cosco arrived at the label in 1989 as

Manager/Southeast Promotion and was

elevated to Director in 1994. Both

Ettinger and Cosco were made Sr. Di-

rectors in September '98.

A successful entrepreneur, Margolese

Continued from Page 3

nology revolution.

Mercury

from "CDRD" to "SIRI" in January.

Continued from Page 1

Sirius

and safer," Jones says. On a recent visit to Radio Disney's Disneyland studios, a visitor noted that Lou Bega's "Mambo No. 5" received several requests, but it was unlikely that it would make it on the air.

At any rate, Jones has no doubt about Radio Disney's effect on future generations of radio listeners. "Their knowledge of music is really impressive. Would you ever think an 8-year-old would know James Brown?"

From a competitive standpoint, Radio Disney executives see other media — not other radio stations — as the network's true rivals. Those children that listen to Radio Disney usually do so for considerable periods of time: According to Statistical Research data, the network's national TSL is just below two hours *a day*. A typical CHR receives about 6:45 of listening per week.

Afternoon co-host Zippy says the key for Radio Disney vs. other media is the high level of interactivity between kids and hosts. "Nickelodeon is a great product, but here is the chance for kids to identify with something. I love *Kenan & Kel*, but kids can't call them up and interact with them. We do a music show, but it's caller-driven."

Turning The Sales Corner

In late September, in a move designed to "consolidate operations," Buz Powers departed as Director/Owned Station Operations for Radio Disney. Mitch Dolan and Mark Steinmetz, co-directors of ABC's O&Os, have added oversight duties for the Radio Disney properties in their respective regions. "We have spent an inordinate amount of time to date learning the Radio Disney process," Steinmetz said. "But I don't think we'll take more time with these stations than with our other stations. ABC possesses some real jewels in its collection, and a lot of those stations have GMs capable of excelling on their own."

For those affiliates not owned by ABC,

lion to build state-of-the-art broadcast studios atop Rockefeller Center and construct four satellites and a national broadcast system with 100 channels of programming. The first of three orbiting satellites is scheduled to be launched Jan. 17. In all, three satellites will be launched over the next nine months, while the fourth will remain on the ground as a backup.

But beyond technology, Margolese promised Sirius would deliver programming never before offered to the warriors of the American roadway. "Sirius will be to radio what cable is to television," proclaimed Margolese. "We will deliver a breadth of programming that has never really been experienced in America."

He was followed by a series of prerecorded promotional announcements from such celebrities as Bill Cosby, Jason Alexander and National Symphony conductor Leonard Slotkin, who lauded the diversity of Sirius' programming. Sirius' 50 commercial-free music channels range from Opera to World Beat, Gospel to Tex-Mex, Broadway's Best to Classic Country. Another 50 channels, which will include advertising of about four units per hour, include programming from NPR, PRI, BBC, C-SPAN, Bloomberg, Speedvision, Outdoor Life and Hispanic Radio Network. Sirius also announced that the Sci-Fi Channel will produce "Sci-Fi Radio" from Sirius' studios. Additional content from the science fiction website will include readings, interviews, music and other entertainment geared toward scifi enthusiasts.

Recording artist Sting, who took the stage at the party and performed for 75

.....

News

listeners have responded to Radio Disney's presence, but local advertisers have been slow to fill the five hourly local minutes (the network sells the other five minutes). "It's difficult," says Laurie Hardison, a sales executive for AMFM's WYNK-AM/Baton Rouge, LA. "It's taken off as of late, because it's about learning how to niche-sell, and that's coming together." This, says Hardison, in spite of the fact that "every place we go, we are swamped. Having the kids coming up to you at an event is one thing, but the most significant thing is the morns that are coming up and shaking your hand, telling you, 'Thank you for doing this.""

KXTP-AM/Duluth-Superior, MN-WI Sales Manager Chuck Gehlen says, "We've struggled with trying to get our arms around it. The people selling Radio Disney were also out there selling two FMs. In the last month I've taken Radio Disney and given it to one person, and it's turned the corner in just two weeks."

In Waco, TX the struggle has also been bringing more dollars to the AM band. "Radio Disney is a great format, one that we truly haven't done enough with," KWTX-AM GM Michael Oppenheimer confesses. "We pretty much put all of the emphasis on the FMs, because that's where the money is. Saleswise, it's more of a self-induced problem. But one of the nice things I hear is how it's so much of a great radio station for kids to enjoy. Formatically it fits, because Waco is a conservative, family-values town."

Not everyone has been happy with Radio Disney, however. After a two-year run, the format was replaced in Monroe, LA by Talk programming. In July Simmons dropped Radio Disney from KDZZ-AM/ Albuquerque in favor of Adult Standards. The station immediately shot up 0.3-1.6 in the summer Arbitron. Says Bruce Pollack, "When I took over as GM in April, the station had no ratings or revenue. Radio Disney is a format that will never de-

minutes, has been signed by Sirius as a creative consultant. Sirius spokesman Terrence Sweeney told R&R that rap pioneer Grandmaster Flash and female rapper MC Lyte have also been signed as creative consultants.

Delphi Wins XM Radio Receiver Contract

Delphi Delco Electronics, which is developing car receivers for both Sirius and fellow satellite radio broadcaster XM Sat-

Kaye

Continued from Page 1 knows how to get ratings. I'm excited to have him be part of our team."

Added Kaye, "AMFM has assembled tremendous Los Angeles station properties. By using my Adult Contemporary knowledge and combining it with my understanding of Los Angeles listeners, I'm confident I can build on these stations' success. Overseeing AMFM's AC

de Castro Continued from Page 1

De Castro added, "AMFMi's approach is the perfect marriage of radio and the Internet. It will bring AMFM's large, well-defined, loyal radio audiences to individually designed websites that meet the needs, interests and preferences of each radio station audience. And it will help build each radio station's audience, hence advertising revenues, by giving listeners powerful new reasons — such as unparalleled depth of information, spe-

www.americanradiohistory.com

liver ratings. It's a concept sell, and it's too expensive to dedicate a sales force solely to the purpose of selling only Radio Disney. When we dropped the format, we got one phone call — one complaint. When we moved to Adult Standards, we got 100 phone calls."

From the start, it was Pollack's desire to transfer the Radio Disney rights to another broadcaster in Albuquerque move that would have provided a seamless transition. However, he claims Disney executives failed to respond to the station's desire to cancel its contract. When pressed with a deadline, Pollack claims ABC finally responded by contacting its attorneys. "This owner was willing to assume our contract, and Radio Disney would not have missed one day of broadcast. We were even willing to promote the new dial position on our airwayes for a period of time after the transfer. No one gave us the time of day."

The contract itself is a major bone of contention between Pollack and ABC. He claims Disney provides an option to renew, but fails to provide an option for an affiliate to cancel. Another radio executive, who requested anonymity, concurred: "The minute the format comes off the air, 'Disney, Disney, Disney' comes off the air, 'Disney, Disney, Disney' comes off the air. ABC is strong-arming everyone with this Disney stuff. Even on the other ABC formats, they're shoving Mickey Mouse down our throats." ABC has since filed a lawsuit against Simmons over the matter in Albuquerque.

Radio Disney has also witnessed the demise of a once-formidable competitor, Children's Broadcasting Corp.'s "Radio Aahs" format. In 1990 CBC debuted its "Radio Aahs" format, aimed at children 4-9. By the summer of 1997 "Aahs World Radio" aired on 30 stations nationwide, including O&Os in New York, L.A., Chicago and Detroit. It would disappear six months later as a result of a legal battle in which CBC accused ABC of "misappropriation

ellite Radio, this week was awarded a multiyear manufacturing deal to develop XM receivers for General Motors products. The XM deal with Delphi, a subsidiary of GM, comes as no surprise: The radio manufacturer recently completed a development deal for the car-maker. Last June GM paid \$50 million cash into XM's development fund. Sirius has forged a partnership with the Ford Motor Co., and both Sirius and XM are in discussions with other leading auto manufacturers.

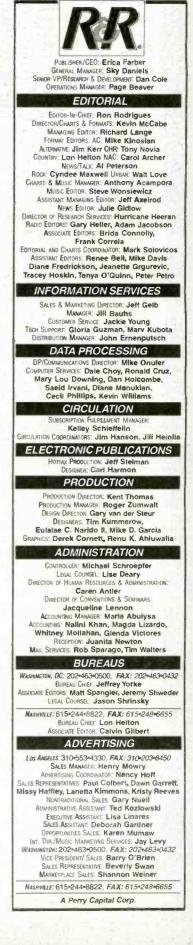
programming in Los Angeles is a great opportunity, and I look forward to working with AMFM's top-notch team of programmers."

Best known for his 17-year KOST programming tenure, Kaye has also programmed KFI-AM/Los Angeles. AMFM acquired KFI & KOST in a station swap with Cox Radio last August. Kaye's other programming stops include WCFL/Chicago and KINT/El Paso.

cial deals for online listeners, membership in affinity-based buying clubs, the ability to instantly order recordings as they are broadcast and the like — to both log on and tune in.³⁹

In related news, Clear Channel Exec. VP/CFO Randall Mays and Hicks, Muse, Tate & Furst partner Michael Leavitt have been named to AMFMi's board of directors, increasing its size to seven members. The other board members are Bruce Schnitzer, Steve Hicks, Tom Hicks, Perry Lewis and de Castro. of CBC's confidential and proprietary business information, trade secrets and business opportunities" in regard to the development and rollout of Radio Disney. ABC had a relationship with CBC for the latter's Children's format, but it ended when ABC decided to develop its own network.

Former ABC Radio Networks President David Kantor was happy with Radio Disney's early results, comparing them to those earned by children's television programming. ABC guaranteed a 1.3 rating (not share) to its current advertisers. According to a Radio Disney spokesperson, it currently has a 1.1 rating among kids 6-11 nationwide, based on Statistical Research. Radio Disney's original business plan had the network blanketing 70% of the country by next July. Jones says the network hopes to achieve that goal by September 2000. For Jones, "That's beyond my wildest dreams of what we could do."



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Alex Maye 194.8-1999

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KRBE 62x WZEE 60x WKOI 60x KZZU 60x KHTO 60x KAMX 58x KBKS 57x KVSR 57x WKSI 53x WRVW 52x KDWB 51x WGTZ 51x WSTW 51x WDCG 50x KHTT 50x WFMF 50x WWGK 50x WZNE 50x & Many Many More!!!

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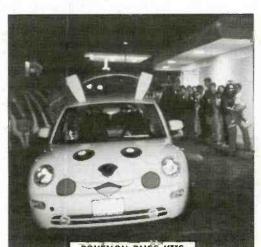
Clive Watch II: War Of Words Continues

Street Talk.

he verbal sparring between Arista Records President Clive Davis and BMG Entertainment continued last week. The latest skirmish, which first erupted when word leaked that BMG had plans to appoint LaFace Records cofounder Antonio "L.A." Reid as Davis' replacement, focuses on BMG's desire for Davis to appoint a successor. The N.Y. Post reported Tuesday (11/23) that Davis did name a successor two years ago - Richard Griffiths, now the Londonbased chief of BMG Europe - but "BMG nixed it," sources say. BMG's reply: Davis only wanted Griffiths to run the rock division.

The two sides issued dueling statements last week. Davis - who even took his case to the public by appearing on Good Morning America said he has "no plans whatsoever to retire" and that he "fully intends to live up to [his] contract," which runs through June 30, 2000. Davis said, "At age 66, I am absolutely at the peak of my powers," adding that he "will be weighing BMG's offers to me, which involve both preserving my legacy and, ironically, major support of a new media company that I will be forming."

BMG Entertainment President/CEO Strauss Zelnick countered, "My strong desire is to do right by Clive Davis. I have nothing but the highest regard and deepest respect for Clive and what he has accomplished for Arista and the industry. As CEO I have a responsibility to make decisions based on what's right for the company, and that includes making sure we have an appropriate succession plan in place for Arista. While we generally do not comment on contract negotiations, everyone at BMG - especially me - hopes that



POKEMON BUGS KIIS

Many folks were shocked by the huge opening of Pokémon: The First Movie, but not KIIS/L.A., which anticipated the mania by customizing an ultra-cute "Pikachu" VW Beetle to accompany the station's van on its mission to give out as many Pokémon cards as possible. Extra added benefit: Station staffers report that L.A. drivers cut off by Pikachu were 63% less likely to flip the bird than when cut off by an ordinary vehicle.

Clive will stay on to continue building his legacy and ensuring Arista's continued success in the decades ahead."

Meanwhile, Arista is losing one top exec. VP/Promo Ken Lane is leaving to join Island Def Jam Music Group as Sr. VP/Promo, effective Dec. 6. He succeeds outgoing Exec. VP David Leach, who spent over two decades with the PolyGram family.

ST hears that Clear Channel Northwest VP/Regional Manager Clint Sly will be stepping down to become Pres./COO of his Tampabased duPont Publishing. KKRZ/Portland GM Ron Saito will be taking over the day-today management of the company's Portland cluster.

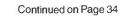
Bean's Talk Stays Planted (Kevin's Too)

Just as those rumors about KROQ/L.A.'s Kevin & Bean morning team were really starting to heat up - one local TV entertainment reporter said earlier this week that they'd been spotted talking with crosstown KLOS GM Bill Sommers - ST hears it's all over. With the seconds ticking off the clock on the duo's contract, we've learned that KROQ has indeed inked them to a new deal. As for the financials, let's just say they'll have no problem supersizing their value meals.

Is he or isn't he? WFMT/Chicago PD Dennis Moore may or may not be leaving the Classical station on Dec. 17. Moore officially submitted his resignation last Friday, but he told the Chicago Sun-Times' Robert Feder he's starting to reconsider.

Weatherman Rains On **His Parade**

A WPBZ/West Palm Beach listener thought he was doing all the right things to win the station's "Expose the Buzz" contest, in which he was supposed to try to get the station's calls seen in the most creative ways possible. He put a pair of 43-foot signs on his 18wheeler and drove them up and down the interstate. He flew to New York to hold signs in front of Today Show and MTV Live cameras. He crashed a local weather reporter's live remote - and that's where the trouble started. Little did Louis Hernandez know that WPTV's Kent Erhardt was one of the contest's judges and Erhardt didn't appreciate the interruption.





Thirty-five years ago, Robinson Media owner, Dick Robinson, founder of Connecticut Schools of Broadcasting, opened the first Connecticut School of Broadcasting In downtown Hartford, Connecticut Dick Robinson's broadcasting school philosophy was simple, and it grew out of his desire to "tell it like it is" to prospective students wanting to break into the broadcasting field. Dick Robinson's vision of teaching broadcasting also included providing students "hands-on" and "learn-by-doing" training taught by current radio and TV professionals. That philosophy remains today.

Dick Robinson also recognized that many prospective students who had the passion, determination and talent to "make it" in the business were unable to "swing it" financially. Year after year, great radio group owners and broadcasting companies nationwide have provided Connecticut Schools of Broadcasting a platform to offer scholarships and reward so many students (including minorities and others) the opportunity to enter the field of communications. Without their generous support, many of the men and women we see and hear everyday would not be in our industry. To those media giants coast-to-coast who have generously awarded scholarships to our students--

Ve Thank You Broadcasters

Communications Corporation Joe Field and Family ABC Radio Inc Robert Iger Bob Callahan Fox Television AMEM Inc. Chase Carey Tom Hicks Greater Media Frank Kabela lim de Castro Beasley Broadcast Group George Beasley Infinity Broadcasting/CBS Mel Karmazii **Buckley Broadcasting Corporation** Dan Mason Richard Buckley In David Pearlman Wayne Mulliga Jam<mark>e</mark>s Crystal Radio Jim Hilliard since 1964) Citadel Communications Corporation larad Broadcasting Larry Wilson Ron Morey Clear Channel Commu inications Inc. Lappin Communications, Inc. Bob Lappin L. Lowry Mays and Family Randy Michaels MCC Broadcasting Inc. Cox Broadcasting Stephen Mindich Marlin Broadcasting Inc. Howard P. "Woody" Tange Alan Tolz Nick Trigony Dick Fergusor Special Thanks Lisa Lappin Suzanne McDonald Dick McDonough Nick Agnos Alfredo Atonso Alan Anderson

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Eric Rhodes

David Malm Elissa Paparono Steve Parker Ron Pell Walt Pinto **Richard Reed**

Susan Murray William O'Shaughne

Mike Rice Ed Rogoff Charlie Shapiro Aaron Shepard Robert FX Sillerr Kaith Silver Keith Silver Clark Smidt Helen Spaneas Dean Tyler Richard Weaver-Bey Jerry Williams Dick Wood

And especially... Thanks to our Connecticut School of Broadcasting Family. Happy holidays and good health! Since 1964, we have opened eight Connecticut Schools of Broadcasting. Besides CSB headquarters at Robinson Media Arts Center in Farmington, there are campuses in Stratford, Connecticut, the Boston, New York City, Philadeiphia, Washington, DC, Palm Beach and Fort Lauderdale areas For scholarship or catalogue information, call 1-800-TV-RADIO, or e-mail: farmcsb@aol.com, or www.ctschoolofbroadcasting.com eve & Fat n Mir Ra Ray Cha and many more. available exclusively in your market In January 2000, "Dick Robinson's American Standards by the Sea" will premiere on radio stations coast-to-coast and internationally. The two-hour syndicated show (with up to eight local avails per hour) is broadcast from Robinson Media's 70' Motor Yacht, Airwaves, which will be docked in ports from Maine to Florida, California to the Bahamas. Click on "yachtamusic.com" for a streaming audio sampling today! Yachta perks available for exclusive clients: private clubs, condos, twin rolls royces, yacht summers in New England/winters in the Palm Beaches For a demo and more fishtails, call Joanie Lincoln 1-800-RADIO-Z-8 2 P P, P. P D

Street Talk.

EIFFEL 65

"BLUE (da ba dee)'

Z100/New York	#1 Phones
WKTU/New York	#1 Phones
92 KISS/Chicago	#1 Phones
295/San Francisco	#1 Phones
WIOQ/Philadelphia	#1 Phones
WXKS/Boston	#1 Phones
Z104/Washington	#1 Phones
KRBE/Houston	#1 Phones
KBKS/Seattle	#1 Phones
WBLI/Long Island	#1 Phones
KZHT/Salt Lake City	#1 Phones
KJYO/Oklahoma City	#1 Phones
WPXY/Rochester	#1 Phones
WWHT/Syracuse	#1 Phones
G105/Raleigh	#1 Phones
KZZU/Spokane	#1 Phones
WFHN/New Bedford	#1 Phones

SHIPPING 600,000 ALBUMS





Continued from Page 33

So in spite of all Hernandez had done to "expose the Buzz," Erhardt granted him zero out of a possible 40 points, adding the comment "pissed me off" on the score sheet — and that's where more trouble started. The Ft. Lauderdale *Sun-Sentinel* reports that Hernandez is suing WPBZ and Erhardt, claiming that the weatherman maliciously denied him a chance at the \$15,000 grand prize.

More Wacky Court Antics

KILT/Houston is on the wrong end of a \$1.2 million lawsuit filed by a local woman who along with her son and dead husband — was parodied by a pair of personalities at the Sports station. Noemi Melendres had filed a motion alleging that her son's high school football rivals were using an ineligible player. Had it been granted (it wasn't), her son's team would have advanced to the playoffs. John Granato and Lance Zierlein apparently found the situation worthy of ridicule, so they conducted a mock interview with Melendres' "husband." Melendres claims the pair poked fun at her Filipino heritage by giving the fake husband a heavy accent, and that the station showed a reckless disregard for the truth. When contacted by ST, KILT GM Owen Weber could not comment on the suit.

WABC/N.Y. and Richard Jewell reached a \$5,000 settlement of the libel suit Jewell had filed against the station. Jewell — who was investigated, then cleared, by the FBI in connection with the bombing of an Atlanta park during the 1996 Olympics — sued over remarks made by then-WABC host Lionel.

Try Out For Mornings, Lose Job

It kind of reads like a Community Chest card from Monopoly, but it was all too true for KROX/Austin nighttime guy **Fletch**, who thought he had a good thing going when he and **Kara Krouser** were given an on-air audition for the station's morning slot. Well, not only did they not get mornings ... they're also looking for new jobs. Here's why: The pair had the misfortune to be on the air the day after the Texas A&M

Rumbles Pt. 1

- WLLD/Tampa PD Dave Ferguson exits.
- **KBUY/Amarillo, TX** flipped from Rock to Hot AC "Mix 94" at midnight Monday (11/22).
- Pop/Alternative KMHX/Santa Rosa, CA boosts APD E.J. Tyler to PD.
- Jeremy Thompson is appointed PD at Hot AC WDKS/Evansville, IN.

• KQBT/Austin PD Scooter B. Stevens adds PD duties at slster Urban AC KJCE. Former 'JCE PD Preston Lowe joins the 'QBT lineup.

• WYNN/Florence, SC promotes interim MD Nikki Reed to PD/MD.

• Barry Butler, who had been GM of Shadow Broadcast Services' Chicago office, is named GM for the Windy City's merged Metro Networks/Shadow office.

bonfire collapse. They made light of the tragedy, commenting, "That's a stupid way to die." The show raised the ire of the local press and advertisers, leading to a suspension and, in spite of many on-air apologies, their eventual firing.

About 2,500 Detroit high schoolers walked out of their classes last Tuesday (11/16) at the urging of WJLB morning man **John Mason**, the *Detroit News* reports. Mason encouraged the walkout to protest the schools' handling of recent rapes of female students.

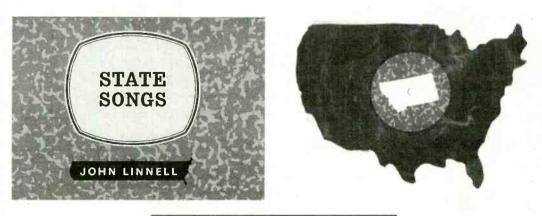
Dinner With Barak? Sounds Kosher!

So who was *your* dinner companion last weekend? Westwood One Chairman **Norm Pattiz** had one heck of a power dinner in New York — with Israeli Prime Minister Ehud Barak! Pattiz was one of four people honored last Saturday night (11/20) by the Israel Policy Forum for their contributions to peace in the Middle East.

Talk about your hot tickets: The highly sought ducats for WKTU/N.Y.'s "Miracle on 34th Street" concert — featuring Christina Aguilera, Marc Anthony, Jennifer Lopez and Britney Spears — sold out in just five minutes last weekend.

Rockline gone Country? AMFM Radio Networks will be debuting a new weekly call-in show, *Country Live Tonight*, on Jan. 11. No host has been named for the 90-minute Tuesday night

Continued on Page 36



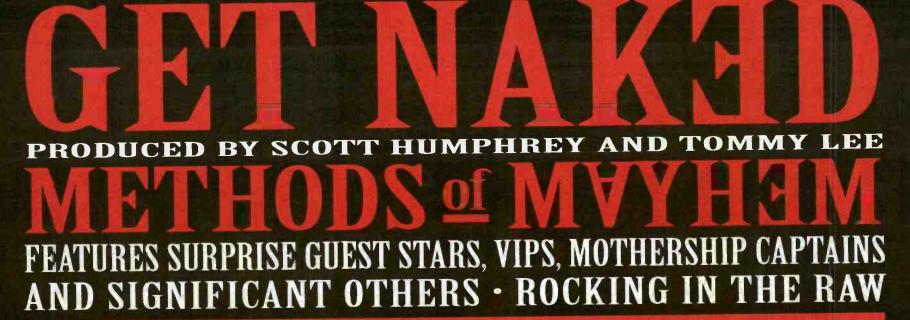
PROMO ITEM OF THE WEEK (RECORDS DIVISION)

Is that your vinyl answer? If the category is U.S. geography, looks like John Linnell's new disc, *State Songs*, is a winner, with tunes about 15 of the 50 states. The album's first single, "Montana," came to us as a green vinyl replica of the good ol' U.S. of A., backed with the previously unreleased "Louisiana."

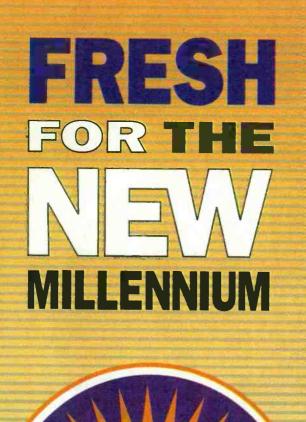


On Over 60 Alternative & Active Rock Stations Including: WWDC CIMX KDGE WRIF KEGL KROQ WXRK 99X WHFS **WXTB** WXTM WFNX **KXXR** WBCN **KXPK KNRK KPNT KPTY** WBZX **KEDJ KBPI** and more!

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Century Plaza Hotel, Los Angeles, California

Rumbles Pt. 2

• KHKS/Dallas' Dave Morales gives up his APD/MD duties but retains his midday shift.

• WKRR/Greensboro middayer Ronie Alexander adds APD/MD stripes at sister WKZL/ Greensboro. Former 'KZL APD/MD Doug McKnight retains those duties for co-owned Classic Rocker WKRR.

• Bill Davis succeeds Janie Baker as KOOI/ Tyler, TX's new APD/MD.

• Myronda is set as interim MD at WBLX/Mobile, AL.

• WLIB/N.Y. talk host Gary Byrd is leaving the station after 17 years. He says he'll be taking his Global Black Experience program to the Internet and possibly another broadcast outlet sometime next year.

Continued from Page 34

program yet, though it's rumored that WSIX/ Nashville afternoon personality **Dean Warfield** is a strong contender.



That's what Michael Douglas said, right? Well, that's also the opinion of WJMN/Boston morning show producer **Melissa Eannuzzo**, who qualified for the Fox TV game show *Greed* last Thursday night (11/18). Time ran out before her game could start that night, so her team was set to go for the \$2.35 million jackpot this Wednesday night (11/24). Of course, the show is taped, so it's actually already been decided. Did Melissa win? We asked her ... and while she told us she had an awesome time doing the show, she was sworn to secrecy until the show aired! We'll let you know how she did next week.

"Tampa's Party Pirate," **Doug Brewer**, is taking the law into his own hands because of what he believes is FCC hypocrisy. He went back on the air last Friday — exactly two years after the government shut him down — telling **ST** that FCC Chairman Bill Kennard's April decision to let an illegal operation in Texas go on the air for a three-day event "is evidence of outright discrimination." The commission would not comment on the case.



PROMO ITEM OF THE WEEK (RADIO DIVISION) Sorry Charlie: ST Central was abuzz this week as everyone who passed by made a big stink over this fun, flatulent figure sent out on behalf of AMFM Radio Networks' *Bob & Tom Show*.



Miami

Street Talk

- Don Benson becomes VP/Ops & Programming for Jefferson-Pilot.
- VP/GM Bob Moore returns to KLSX & KRLA/L.A.

· Michael Horton hiked to Sr. VP/Promo, Black

Tomas Martinez selected as VP/GM of WNMA/

· Chris Ostrander upped to OM at WJJJ & WWSW-

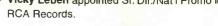
Dave Cooke chosen as KFWB/L.A. PD.

Music for Universal Records.

• Bill Pasha picked as WQSR/Baltimore PD.



- Michael Plen upped to Virgin Records VP/Promo.
- Maynard Grossman rejoins WGCI-AM & FM/
- Chicago as VP/Ops & Sales.
- Vinny Brown promoted to WRKS/N.Y. PD.
 Vicky Leben appointed Sr. Dir./Nat'l Promo for



- Arista sets Bruce Schoen as Nat'l AC Promo Mgr. and Jeff Laufer as Dir./West Coast Rock Promo.
 Jim Maddox made PD of KJLH/L.A.
- Sonny Taylor tapped as PD of KJLH/L.A.
- John R. Gambling joins father John A. Gambling on WOR/N.Y's morning show.
- Joe Bohannon advances to afternoons at WBBM-FM/Chicago.



- Mark McEwen named acting PD of WWWW/
 Detroit.
- WABC/N.Y. "restructures for next decade" by putting **Dan Ingram** in mornings and **Howard Hoffman** in overnights as **Harry Harrison**, **George Michael** and **Chuck Leonard** exit.



 Ron Alexenberg ascends to VP/GM of Epic Records.

Bwana Johnny joins KXOL/Ft. Worth as PD.

Records

• Motown Sr. VP **Barbara Seltzer** is appointed GM at London Records. Will another Motown staffer join her in the near future?

• Edel America Records promo honcho Anthony lovino exits. Look for him to surface soon.

• QBQ Entertainment's newly formed artist management company, Artists Group International, has bought Principal Artists Group, home to such acts as Van Halen, Ricky Martin and Celine Dion. PAG founder Rob Prinz will continue running the company.

If you have Street Talk, call the **R&R** News Desk at (310) 788-1699 or e-mail *streettalk@rronline.com*

TEAM UNIVERSAL

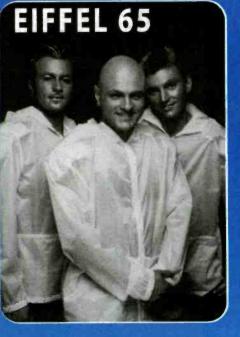
"BLUE (Da Ba Dee)"

#1 phones at: Z100, WKTU, WKIE, Z95, WIOQ, WXKS, Z104, KRBE, KBKS, WBLI, KZHT, KJYO, WPXY, WWHT, G105

Over 600,000 albums shipped Debut 41 R&R CHR/Pop

Debut 38* Mainstream

#1 MOST ADDED





"THIS GIFT"

Debut 43 R&R CHR/Pop

Most Added Again! Already On Over 120 Stations 3x Platinum Album 1x Platinum Xmas album

On TV 17x in the next month

Lighting the Xmas tree at The White House

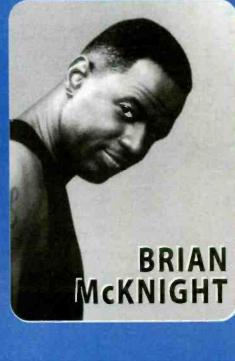


BZ 🖻

"LITTLE BLACK BACKPACK"

39 - 38 R&R CHR/Pop Already On Over 120 Top 40 Stations

"Stroke 9's 'Little Black Back Pack' is Top 10 Callout and Top 10 requests! We're moving it up in rotation to over 40 spins this week!" -Mike Preston, PD KBKS/Seattle



"BACK AT ONE"

8 - 7 R&R CHR/Pop 7* - 4* Mainstream Top 40

#1 Urban #2 Rhythm Top 40 #3 Crossover 2x Platinum Album



"BACK THAT THANG UP"

3x Platinum Album On Over 45 Top 40 Stations #1 Crossover record for 8 weeks

> **50 - 48** R&R CHR/Pop

New Album shipping 2 million copies MTV's TRL appearance



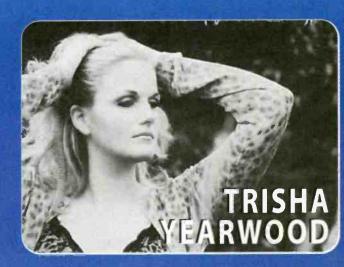
JUVENILE

BUZZWORTHY

The following contains a breaking new orthol yes? It need to know on a first space busis, key prove unautable to unadvanturoes visiters.



Republic









"YOU'RE WHERE I BELONG"

Most Added This Week WLIF, WWLI, WTVR, WSPA, WLEV, KWAV, WRTS, WTCB and more...

Sound Decisions.

of digitally down-

loaded music

sales over the

web, it didn't pro-

vide any sales

data for that area

From a macro-

economic stand-

point, VSA says

the Internet has

stimulated overall

media/entertain-

ment spending

and usage. How?

The investment

bank says the

"online informa-

tion flow has

helped businesses

to more effec-

tively incorporate

information as

part of the pro-

duction process

economy to react

quickly to changes

in demand and,

therefore, avoid

- enabling the

of the business.



Record Industry Forecast 2003

Veronis, Suhler reports healthy record sales, usage

onsumer spending on recorded music will increase at a compounded annual rate of 3.6% in terms of unit sales for the next five years, with the retail value of those net shipments rising 5.5% in tandem to \$17.98 billion, according to media investment bank Veronis, Suhler & Associates.

In the 13th annual edition of its comprehensive "Communications Industry Forecast" study - the best overall guide to media projections in the business - VSA predicts the record industry will rank 17th among the 19 major media sectors it tracks. (Editor's note: VSA combines filmed entertainment, recorded music and interactive, but for the purpose of this article the data has been broken out into the different categories.) In comparison, overall media spending will climb 7.5% annually on average.

In its state of the industry report, VSA says unit sales of CDs - the industry's cash generator - will grow 6.3%, compounded annually, nearly half the rate of the 11.3% rise during 1993-1998. While unit album cassette sales will continue to plummet, VSA sees a bright future for the industry in higher-priced DVD unit sales. The configuration will leap from around 500,000 copies purchased in 1998 to 50 million in 2003, with the retail value soaring from \$12.2 million to \$1.25 billion, making DVDs the No. 2 revenue generator for the industry. That rise, however, will come somewhat at the expense of music videos, where sales will slide from 27.2 million units sold in 1998 to 15.0 million, with the value of those shipments declining from \$508 million to \$352.5 million during the same period.

As for the Internet's impact, VSA says it's still "unclear what role the Internet will play in the [recorded

CONSUMER MEDIA USAGE (hours per person per year)

Category	1998	2003	% chg.
Total TV	1,573	1,610	0.5
Radio	1,050	992	(1.1)
Recorded Music	284	319	2.4
Newspapers	156	149	(0.9)
Books	95	99	0.8
Magazines	82	78	(1.0)
Home Video	56	66	3.3
Movies In Theaters	13	15	2.9
Video Games	43	67	9.3
Internet	74	192	21.0
Total	3,426	3,587	0.9

Source: Veronis, Suhler & Associates; Wilkofsky Gruen Associates; Nielsen Media Research, Simmons Market Research; Interactive Digital Software Association; Paul Kagan Associates; Motion Picture Association of America; Recording Industry Association of America; Newspaper Association of America; Book Industry Study Group; Magazine Publishers of America; Software Publishers Association

music] industry." Nevertheless, it says, "MP3 will be a net positive, because it will facilitate the transmission of more music over the Internet. We expect more people will access music legally through this format than will go through the trouble of making unauthorized cop-

ies." While the firm understands the importance

<u>ک</u> (۱۳	million	s of units)
	1998	1999 (est.)	2003 (est.)
Singles			
CDs	56.0	50.0	70.0
Cassettes	26.4	20.0	10.0
Vinyl	5.4	5.0	5.0
Albums			
CDs	847.0	905.0	1,150.0
Cassettes	158.5	130.0	40.0
Vinyl	3.4	2.0	2.0
Music Video	27.2	27.0	15.0
DVDs	0.5	3,0	50.0
Total	1,124,4	1,142.0	1,342.0

Associates; Recording Industry Association of America

inventory buildup that in the past has led to economic downturns. Since media industry growth tracks that of the economy as a whole, this easing of the boom-and-bust cycle stimulated media spending." VSA also credits consumers for

CONSUMER SPENDING (dollars per person per year)

Catagory	1998	2002 (act)	% cha
Category	1990	2003 (est.)	% chg.
Total TV	168.78	263.66	9.3
Home Video	92.14	126.77	6.6
Books	84.35	107.13	4.9
Recorded Music	61.54	76.60	4.5
Newspapers	51.39	55.72	1.6
Internet	30.78	72.03	18.5
Magazines	38.30	43.39	2.5
Movies in Theaters	31.16	38.22	4.2
Video Games	18.45	30.59	10.6
Radio	0.00	0.00	0.0
Total	576.90	814.12	7.1
Source: Veropie Su	iblar & Asi	enciatee: Wilkof	eky Grupe

Source: Veronis, Suhler & Associates: Wilkofsky Gruen Associates; Nielsen Media Research, Simmons Market Research; Interactive Digital Software Association; Paul Kagan Associates; Motion Picture Association of America; Recording Industry Association of America; Newspaper Association of America; Book Industry Study Group: Magazine Publishers of America: Software Pub lishers Association

www.americanradiohistory.com

COMMUNICATIONS INDUSTRY SPENDING (in millions of dollars)

Category	1998	1999 (est.)	2003 (est.)	% chg.' '98 -'03
Internet	8.069	11,350	23,320	23.6
Interactive Entertainment	4,115	4,732	7,179	11.8
Subscription Video (Cable, Pay TV)	43,047	48,946	73,648	11.3
Event Sponsorship	6,800	7,600	11,400	10.9
Radio	15,073	16,900	23,920	9.7
Business-To-Business	34,000	37,400	52,100	8.9
Promotion				
Outdoor Advertising	2,330	2,515	3,400	7.9
Business Information	33,477	36,030	48,080	7.5
Services				· -
Filmed Entertainment	39,514	42,144	55,552	7.1
Direct Mail	39,620	42,200	54,000	6.4
Professional, Educational Publishing	32,716	34,653	44,412	6.3
Business-To-Business	19,525	20,250	26,430	6.2
Communications				
Newspapers	60,003	63,380	80,228	6.0
Consumer Books	16,852	17,904	22,489	5.9
Yellow Pages	11,990	12,685	15,720	5.6
Consumer Magazines	18,170	19,321	23,728	5.5
Recorded Music 🗋 👘	13,724	14,206		5.5
TV	37,003	38,390	47,900	5.3
Consumer Promotion	25,250	26,440	31,785	4.7
Total	461,277	497,048	663,268	7.5

becoming web-savvy in a relatively short time. VSA Exec. VP James Rutherford comments, "As we enter the new millennium, Americans are simultaneously mastering new communications media while increasing their use of traditional media. As communications media evolve, so has our ability to be engaged on many levels at once. Our own research points to the remarkable conclusion that Americans' capacity to absorb information and entertainment is still increasing, even as it approaches 10 hours a day."

will continue to be a major reason that personal Internet usage will increase. VSA says, "The 74 hours spent online by the average American saved a significant amount of time previously spent shopping, talking on the telephone and searching for information, leaving more time available for leisure activities, including media usage."

As a direct sales channel, VSA says the record industry is "poised for strong growth" when it comes to the 'Net. As a comparison, VSA estimates online book sales more than quadrupled in 1998 to \$687 million vs. \$163 million a year earlier.

The growing userfriendliness of the web, which improves yearly,

> **RECORDED MUSIC EXPENDITURES** (in millions of dollars) * 🐛

	1998	1999 (est.)	2003 (est.)
Singles			
CDs	213.2	200.0	297.5
Cassettes	94.4	68.0	36.0
Vinyl	25.7	26.3	28.5
Albums			
CDs	11,416.0	12,127.0	15,640.0
Cassettes	1,419.9	1,118.0	352.0
Vinyl	34.0	20.0	20.0
Music Video	508.0	567.0	352.5
DVD	12.2	79.5	1,250.0
Total	13,724	14.206	17.977

Pop Radio Warms Up To Vertical Horizon's 'Everything You Want'

1

If current airplay is any indication, the only direction **RCA Records** rock band Vertical Horizon is going is up, up, up. Crossing over from Alternative and Adult Alternative, the group's new single, "Everything You Want," is poised to enter the Hot AC and CHR/ Pop chart. Two weeks ago the track was No. 41 at Alternative and No. 21 at Adult Alternative.

RER LANUNT

Major-markets stations playing the cut, the second single and title track from Vertical Horizon's RCA debut alopened the doors to the Southwest and Southeast touring circuit. In 1995 the group recruited additional members to its recording lineup and released *Running on Ice*. A year later they released the live disc *Live Stages*. All told, those indie discs sold around 60,000-70,000 copies.

Vertical Horizon's road work paid off in 1997, when RCA Sr. VP/A&R **David Bendeth** stumbled on the group at South By Southwest. He remembers, "You know how every A&R person is



Vertical Horizon

bum, include Alternatives WKRL/ Syracuse, KXRK/Salt Lake City, WMRQ/Hartford, WPLY/Philadelphia and WNNX/Atlanta; Adult Alternatives KENZ/Salt Lake City, WTTS/Indianapolis, WXRV/Boston and KKZN/Dallas; Hot ACs WKIS/ Greensboro, WTMX/Chicago, KZZO/Sacramento, KBBT/Portland and KFMB/San Diego; and CHRs KBKS/Seattle, WNKS/Charlotte, WKZL/Greensboro, WDCG/Raleigh and WXKS/Boston.

Vertical Horizon's genesis was at a Georgetown club, where founding members Keith Kane and Matt Scannell first met in 1991. Upon graduation in 1992 the duo moved to Cape Cod, MA, working at a golf course during the day and playing three times weekly at a local club. At the end of that summer the two used the money saved from their day jobs to record their first album, *There and Back Again*.

After making the record, Kane and Scannell returned to the Georgetown-Washington, DC area and set up shop. Eventually, they hooked up with the now-defunct Jackopierce. That relationship proved invaluable and running around, looking at all the buzz bands? Well, I ended up at this very nonbuzz gig at the Steamboat, and the place was packed with college kids and other folks. It was a very unique mix. Then they broke into the first song, and everyone started singing all the words."

Bendeth met the group after the gig and told them he was very interested. Not surprisingly, MCA, Elektra and a few other labels started courting the group when word leaked about RCA's intent to sign them.

Bendeth continues, "You have to remember, this was about 2 1/2 years ago, and RCA wasn't perceived as a great label for modern rock bands like it is now. I told them I would double or triple any other label's offer, but there was a catch: They had to agree to a development deal and write some more songs before we officially signed them."

When it was time to begin working radio in late summer, RCA opted to lead off with "You Are" at Alternative, Adult Alternative and Rock. Sr. VP/ Promotion **Ron Geslin** comments, "It was very, very important that we go with that song to show radio how talented these guys are as songwriters and to establish the group's credibility."

RCA realized that it had its hands full dropping the single and record from a baby band during a busy third quarter. Geslin continues, "As songwriters, these guys are on par with Matchbox 20 and The Dave Matthews Band. They're that good. They write poppy, rockbased songs that have depth and appeal. It's always difficult for these kinds of groups to break through, but once they do, they become huge. That's why we had to make sure the group had credibility with radio first."

Yet RCA also realized it had something special. Alternative WRAX/Birmingham had begun spinning "Everything You Want," and sales spiked impressively. Also, CHR/Pop WDCG/ Raleigh had started picking up impressive phones and strong early research.

With a firm foundation at Alternative and Adult Alternative, RCA now has its sights set on Pop, and Pop is responding. One big fan is KBKS PD **Mike Preston**. "At first, we went with this one out of passion, because we all loved it. It has that great rock sound like Third Eye Blind and Matchbox 20 that's really 'of the moment' right now and works well. These guys really nailed it with this song."

Vertical Horizon's RCA debut album was released on June 15 and has sold nearly 55,000 copies, according to RCA.

Ready For Takeoff: Maktub

The buzz over the Seattle-based R&B/funk-flavored quartet **Maktub** is beginning to build, thanks to airplay from hometown Adult Alternative **KMTT** (The Mountain). The station has steadily been increasing rotation for the group's song "Just Can't Make It" and has been giving the cut morning and afternoon drive exposure.

The group's **Jasiri Media Group** album, *Subtle Ways*, has sold over 5,000 copies, according to JMG's **David Meinert**. With KMTT firmly on board, JMG has now begun working West Coast radio.

Meinert says, "The reaction from The Mountain has been great. They're sponsoring our next show, and we'll be visiting them live on the air soon. They've been incredibly supportive. So now we're just going to start working stations in Oregon and California and try to get some more airplay. If that works, we'll begin working the East Coast in the new year."

Among the labels expressing interest are Maverick, 550 Music and Epic.

- Steve Wonsiewicz

Music News & Views

George Michael Is A Virgin

The Virgin Music Group has signed George Michael to a North American deal. Virgin now has worldwide rights

to Michael's recordings. Previously, Michael had a North American deal with **Dream-Works Records**. Virgin Music Group Worldwide had signed the pop singer/ songwriter internationally in July 1995. The first album to be released under the new arrangement will be the **Phil Ramone** co-produced *Songs From the Last Cen*-



George Michael

tury, a collection of adult standards covers from such composers as Cole Porter, Johnny Mercer and Rodgers & Hart. The disc, Michael's fourth solo effort since leaving Wham!, hits retail Dec. 14 in the U.S. and Dec. 6 internationally.

Ozzy Starts New Solo Disc

Ozzy Osbourne has begun preliminary work on his next solo album, working in Los Angeles with members of the now-defunct rock band Faith No More. The Ozzman is also currently interviewing producers for the disc ... In other studio news, rappers Ice Cube, Mack 10 and WC are working on a new Westside Connection album that could be ready by the middle of next year ... U.K. electronica act The Lo Fidelity Allstars have begun preliminary work on their next album, which is due next year ... Former Guns N' Roses guitarist Slash has put the finishing touches to his sophomore solo album on Interscope Records. The album is expected to be released next February ... Java/ Capitol singer/songwriter Judith Owen is finishing her debut album, which should be released in March 2000.

New-release news: Steely Dan's first new studio album since the early '80s, Two Against Nature, is slated to hit retail in February ... Teen pop group Hanson will release their next album in late April 2000 ... TVT Records has teamed with Snoop Dogg's imprint, Dogghouse Records, to release Snoop Dogg Presents tha Eastsidaz on Jan. 18, 2000. The disc features Snoop Doog and rappers Tray Dee and Goldie Loc ... Cypress Hill will drop a two-album set in March 2000 titled Skull and Bones: Cypress Hill V. The first disc will feature new material, while the second will include collaborations with groups such as Korn and Rage Against The Machine ... Look for DreamWorks to release a new album from Morphine in early February 2000, featuring material written before frontman Mark Sandman's death in July ... Time Bomb Recordings will release Alternative KROQ/Los Angeles' first compilation CD, The Best of the KROQ Almost Acoustic Christmas, Vol.1, Nov. 23.

Tour update: With their legal wrangling with **Jive Records** behind them, **The Backstreet Boys** plan to embark on a six-week tour beginning in Feburary 2000, after which they'll begin working on their next album ... Look for Korn to announce that their next tour will begin in February ... **John Mellencamp** has tapped 14-year-old blues rock guitarist **Shannon Curfman** to open for the December leg of his tour, beginning Dec. 10 in Sunrise, FL.

This 'n' that: Rock band **Blues Traveler** have named **Tad Kinchla** as their new bassist. Kinchla, the younger brother of the group's guitarist, Chan Kinchla, replaces **Bobby Sheehan**, who died in August from an accidental drug overdose ... British newsweekly *NME* reports that the alt rock band **Pavement** told the audience at a London Brixton Academy concert that they were performing their last show and planned to go on hiatus for the foreseeable future. CHR

PART TWO OF A TWO-PART SERIES

TONY NOVIA tnovia@rronline.com

Promotions And Concerts Ring In Holidays

More stations reveal holiday music and promotional plans

WHTZ (Z100)/New York Dir./Marketing & Advertising Theresa Beyer

How, if at all, will you deal with holiday music?

We are running continuous Christmas music from 4am on Dec. 24 until noon on Dec. 25. Then we are running the top 100 songs of 1999 on Dec. 25 (noon-9pm), Dec. 26 (9am-6pm), Dec. 27 (6am-3pm), Dec. 31 (noon-9pm), Jan. 1 (6am-3pm) and Jan. 2 (9am-6pm).

Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

One of the biggest things we're doing is the "Jingle Ball," which is just one week before Christmas. And what better place to be than New York City — a Madison Square Garden Christmas. We'll probably donate close to a quarter of a million dollars to local charities. We also auction off front-row seats for various charities. Our auction tickets generally get anywhere from \$12,000 to \$25,000 for a pair. Kind of wacky, but hey!

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

As far as New Year's Eve music, we'll have the top 100 countdown, which we're actually going to start pretty early to get the jump on everybody else. The AMFM stations that's us, WAXQ (Q104) and WTJM (Jammin' 105) — are the official stations of N.Y.C. 2000, which means that we're the only stations allowed in Times Square on New Year's Eve.

KBAT/Odessa-Midland, TX PD Leo Caro

How, if at all, will you deal with holiday music?

We'll start holiday music the week of Thanksgiving. We'll play contemporary artists doing traditional songs and new stuff like Mariah, Boys II Men, 'N Sync and so on. Usually we start with about one holiday song per shift, then eventually, about 10 days before Christmas, go with about two songs per hour.

Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

Christmas is the perfect time to do the "community stuff." We plan on

doing Toys for Tots, basically helping collect toys for kids. Come by, give a toy, and grab a free CD. We will also give away a Christmas shopping spree.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We will have a Y2K Bash on New Year's Eve. We'll give away free tickets, cash prizes and more!

KQKQ/Omaha PD Wayne Coy

How, if at all, will you deal with holiday music?

We actually test the music and play the best of the best — classics for the most part, and then every year seems to spawn at least one new favorite. We will play holiday music sparingly at first, building up to Christmas. Then after Christmas Eve — see ya!

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We're doing a Christmas concert, "Sweet 98's Jingle Ball," featuring Def Leppard, Train, Old 97's and Mr. Big. The proceeds will go to Max & Wayne's Kids, children awaiting transplants at the Lied Organ Transplant Center in Omaha.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

The big downtown Omaha Millennium Lights Celebration is right outside our studios, and Sweet 98 is the major radio sponsor, along with our MBC sister stations. We'll have countdowns from Rick Dees and Casey Kasem, of course!

KBFM/McAllen, TX OM Billy Santiago

How, if at all, will you deal with holiday music?

Our Christmas programming will consist of running *The Magic of Christmas* with Kris Erik Stevens starting Christmas Eve at 6pm until 8am Christmas Day. New Year's programming will consist of running the Dees year-end countdown on New Year's Eve and the *American Top 40 Countdown* New Year's Day. Plus, the Killer B's will be club-hopping, checking out all the celebrations going on throughout the Rio Grande Valley. Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

In the month of November we will give a way a flyaway to Disney World in Orlando for a family of four to attend the Disney Millennium Celebration on New Year's Eve. B 104 and H-E-B food stores are joining forces to feed the needy this Thanksgiving with "The Feast of Sharing." We'll feed over 10,000 people Thanksgiving dinners the week before the big bird day at locations in McAllen, Harlingen and Brownsville.

December kicks off B104's Toys for Tots fund-raiser in conjunction with the U.S. Marine Corps Reserve. We do "toy-athons" on the air leading up to Christmas, have donation boxes at the B104 remote, and really spread the word about giving a new, unwrapped toy to a needy child here in the Valley.

Back again this year will be the "B104 "Stocking Stuffer Wheel" with Markie the Elf. Listeners spin it to win all kinds of cool B104 Christmas gifts. Markie is nailed to the wheel so we can use him as the pointer for the gifts. What a good sport!

We'll also give away a Gloria Estefan flyaway to Miami for her New Year's Eve concert.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We were trying to put together a local millennium celebration, but none of the main cities wanted to spend the time, money or energy on it. So I decided to send winners to out-of-market events.

KKRZ/Portland PD Tommy Austin

How, if at all, will you deal with holiday music?

Depending on novelty, topicality and artist relevance, we begin playing stuff two to three weeks prior to Christmas and stop playing it at noon Christmas Day.

Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

The Morning Zoo produces a CD every year that generates money we use for our yearly charity. "Salmon Claus" helps needy families with food, toys and various other gifts. What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming? We've been working on appearing

at as many relevant clubs in the market as we can. Naturally, we're working on an act or two, but that's extremely costly this year.

WWZZ/Washington * PD Dale O'Brian *

How, if at all, will you deal with holiday music?

We play a few Christmas tunes the day after Thanksgiving, because everyone is in the mood. We'll start peppering in Christmas songs in early December. People really do want to hear some holiday music most of that month. We won't heavy up until Christmas week.

Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

Our morning man, Billy Bush, is doing Bikes for Tots in conjunction with the Salvation Army in Washington, DC. We'll spend the three weeks before Christmas collecting bikes for the needy, and we'll culminate with a big live show with all the bikes on display. We also try to give away as many of the hot toys as we can.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

Our afternoon guy, Sean Sellers, will do the top 99 of '99 on New Year's Day — seven hours long. We run it from 7am to 1pm, then rerun it. It will have lifestyle highlights of the year and the past hundred years!

KFRX/Lincoln, NE PD Sonny Valentine

How, if at all, will you deal with holiday music?

Holiday music. God, what a drag at CHR. This might be the year to finally bury Patsy and Elmo — they've really declined in popularity.

Our biggest songs are Mariah Carey, "12 Pains of Christmas" by Bob Rivers and Adam Sandler's "The Chanukah Song." We introduced a Christmas CD by The Blenders (of "McDonald's Girl" fame) last year that requested like crazy — traditional and hip. This year we'll have new stuff by 98 Degrees and a few more that will surface and become the next favorites. But we don't want to go overboard. Wall-to-wall stuff belongs on AC radio. Christmas Day our listeners still want The Offspring and Blink-182!

Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

We always do a Christmas community promotion, "Trees of Love," with a bank and a senior citizen organization. Bottom line: Listeners purchase gift wishes for seniors in all the Lincoln nursing homes. I really like this because it ties in our young, active families with the elderly — a nice juxtaposition.

We're going to try a new one this holiday, too, "Huggies for the Holidays," because one of the biggest expenses for low-income families is diapers.

Another KFRX tradition — this is the cheesy part — is that we always give away some variation on the Chia Pet. We have listeners who would kill to win one just because we do it very tongue-incheek. It's cheap, fun and holiday topical. Maybe this year we'll do The Clapper instead — you get the picture.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

The year 2000? Hopefully, we'll have had enough hype that we can get back to "doing the daily do" of good, lifestyle radio and tunes. OK, how about a fire sale on lanterns, SPAM, generators, etc., etc., etc.?

> WVYB/Daytona Beach PD Fargo

How, if at all, will you deal with holiday music?

We plan on starting holiday music about two weeks before Christmas, and we will play about three songs an airshift; about a week out, one song an hour; and Christmas Eve and Christmas Day, about two or maybe three an hour. Most of the music will consist of the usual "Grandma Got Run Over by a Reindeer"/"Do They Know It's Christmas" music, and we will play new Christmas music from our core artists, such as 98 Degrees.

Are you planning any special promotions, concerts, hot toy give-aways or fund-raisers?

Our station is very busy promotions-wise during the holiday season. Our first big event for the holidays is to team up with a local school in town and build a holiday float. There are two Christmas parades that draw about 70,000 people, so it gives us a chance to really get our call letters out

children's wards at the three local hospitals."

"Another thing we do is try to find out what the hot toys are going to be, and then get some — not

to give away on the air, but to donate to the

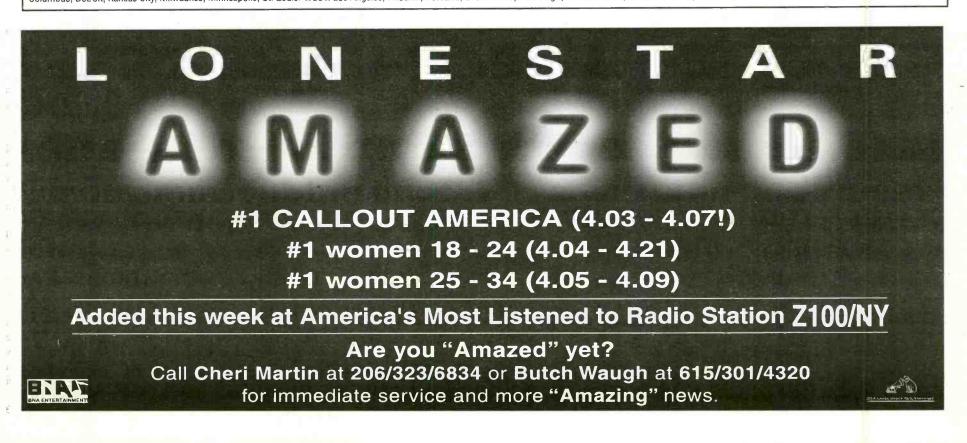
Callout America

EXCLUSIVE NATIONAL MUSIC RESEARCH ESTIMATES November 26, 1999

CALLOUT AMERICA® song selection is based on the top 25 titles from the R&R CHR/Pop chart for the airplay week of October 31-November 6.

	C	HR	the second s	the second s	LIARIT	N	DEA	IOGRAP	uice	- 10-	REI	GIONS	hara
	FAI	TOTAL VORABILIT	AVERAC Y ESTIMAT		TOTAL % FAMILIARITY	% BURN	WOMEN	WOMEN	WOMEN		nii C	MID-	91 J.D
ARTIST TITLE LABEL(S)	TW	LW	2W	3W	TOTAL	TOTAL%	12-17	18-24	25-34	EAST	SOUTH	WEST	WES
LONESTAR Amazed (BNA)	4.07	4.03	-		41.9	5.3	3.89	4.21	4.09	3.48	4.20	4.24	4.08
BRIAN MCKNIGHT Back At One (Motown)	3.96	3.74	3.77	3.89	77.7	13.3	4.10	3.84	3.91	3.93	3.86	3.95	4.10
BLINK-182 All The Small Things (MCA)	3.91	-	_	-	52.3	6.3	3.97	4.01	3.45	3.86	4.05	3.85	3.8
PUFF DADDY I/R. KELLY Satisfy You (Bad Boy/Arista)	3.83	-	-	_	47.0	9.0	3.70	4.00	3.82	3.55	4.04	3.73	3.9
SANTANA f/ROB THOMAS Smooth (Arista)	3.70	3.81	3.81	3.82	85.7	22.0	3.53	3.75	3.88	3.86	3.60	3.69	3.6
SAVAGE GARDEN I Knew I Loved You (Columbia)	3.70	3.78	3.59	3.42	69.0	12.3	3.71	3.79	3.59	3.83	3.62	3.63	3.7
BLAQUE Bring It All To Me (Track Masters/Columbia)	3.69	3.54	-	-	55.4	10.9	3.71	3.83	3.40	3.61	3.66	3.83	3.6
WHITNEY HOUSTON My Love Is Your Love (Arista)	3.62	3.56	-	3.56	56.4	12.1	3.53	3.86	3.43	3.59	3.69	3.44	3.7
JUVENILE Back That Thang Up (Cash Money/Universal)	3.61	3.49	3.65	3.50	58.1	16.0	3.80	3.50	3.33	3.70	3.66	3.74	3.3
CREED Higher (Wind-up)	3.60	3.63	—	_	47.0	9.0	3.51	3.61	3.76	3.54	3.63	3.66	3.5
LOU BEGA Mambo No. 5 (A Little Bit Of) (RCA)	3.60	3.72	3.64	3.78	92.7	37.5	3.50	3.57	3.75	3.40	3.75	3.58	3.6
98 DEGREES Do (Cherish You) (Universal)	3.59	3.70	3.54	3.54	82.8	27.1	3.58	3.78	3.38	3.63	3.59	3.57	3.5
TRAIN Meet Virginia (Aware/Columbia)	3.51	3.50	3.53	—	49.6	10.9	3.41	3.66	3.53	3.62	3.31	3.37	3.7
702 Where My Girls At? (Motown)	3.50	3.69	3.53	3.50	81.4	29.3	3.56	3.45	3.49	3.49	3.55	3.48	3.4
CHRISTINA AGUILERA Genie In A Bottle (RCA)	3.48	3.54	3.48	3.55	93.2	40.4	3.56	3.40	3.46	3.56	3.36	3.52	3.4
GOO GOO DOLLS Black Balloon (Warner Bros.)	3.48	3.52	3.55	3.48	75.5	21.8	3.54	3.53	3.35	3.45	3.42	3.52	3.5
ROBBIE WILLIAMS Angels (Capitol)	3.45	-	-	-	41.6	9.4	3.60	3.27	3.42	3.70	3.32	3.08	3.5
MARIAH CAREY Heartbreaker (Columbia)	3.42	3.54	3.44	3.43	73.1	21.1	3.65	3.41	2.98	3.36	3.27	3.70	3.3
TLC Ur pretty (LaFace/Arista)	3.42	3.53	3.58	3.59	86.9	37.8	3.32	3.33	3.68	3.54	3.45	3.51	3.1
SHANIA TWAIN Man! Feel Like A Woman! (Mercury)	3.41	3.64	3.40	3.43	88.4	31.2	3.52	3.31	3.36	3.24	3.40	3.54	3.4
MARC ANTHDNY I Need To Know (Columbia)	3.40	3.36	3.41	3.25	67.3	21.3	3.23	3.46	3.61	3.36	3.47	3.30	3.4
BRITNEY SPEARS (You Drive Me) Crazy (Jive)	3.39	3.56	3.50	3.50	88.6	35.1	3.55	3.20	3.36	3.46	3.36	3.55	3.1
RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	3.37	3.37	3.51	3.47	80.4	32.0	3.33	3.33	3.48	3.36	3.30	3.37	3.4
BACKSTREET BDYS Larger Than Life (Jive)	3.35	3.54	3.46	3.34	84.3	29.8	3.37	3.18	3.54	3.54	3.45	3.27	3.1
SIXPENCE NONE THE RICHER There She Goes (Squint/Elektra/EEG)	3.35	3.38	3.35	3.24	83.3	24.0	3.34	3.22	3.51	3.36	3.47	3.19	3.4
SMASH MOUTH Then The Morning Comes (Interscope)	3.35	3.48	3.40	_	49.9	12.6	3.24	3.40	3.48	3.31	3.22	3.37	3.4
SUGAR RAY Someday (Lava/Atlantic)	3.35	3.59	3.47	3.57	86.0	34.4	3.15	3.38	3.61	3.43	3.21	3.31	3.4
JENNIFER LOPEZ Waiting For Tonight (Work/Epic)	3.27	3.52	3.31	3.28	79.4	30.0	3.29	3.21	3.29	3.53	3.10	3.34	3.0
LENNY KRAVITZ American Woman (Maverick/Virgin)	3.24	3.25	3.11	3.17	88.4	32.4	3.04	3.43	3.29	3.21	3.24	3.51	3.0
RICKY MARTIN Shake Your Bon-Bon (C2/Columbia)	3.23	-			70.9	24.2	3.14	3.36	3.23	3.07	3.09	3.57	3.2
LEN Steal My Sunshine (Work/Epic)	3.16	3.40	3.36	3.53	81.1	34.9	2.99	3.22	3.34	3.15	3.01	3.33	3.1

Total sample size is 400 respondents with a +/-5 margin of error. Total average favorability estimates are based on a scale of 1-5 (1 = dislike very much, 5 = like very much). Total familiarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Songs must reach 40% familiarity before they appear in print. Ha Potential (HP) represents songs that have yet to chart in the top 25 on R&R S CHR/Pop chart. Sample composition is based on females aged 12-34, who responded favorably to a CHR/Pop musical montage in the following regions and markets: EAST. Baltimore, Boston, Long Island, New York, Philadelphia, Pittsburgh, Providence, Washington, DC. SOUTH: Atlanta, Dallas, Houston, Miami, San Antonio, Tampa. MIDWEST: Chicago, Cincinnati, Cleveland, Columbus, Detroit, Kansas City, Milwaukee, Minneapolis, St. Louis. WEST: Los Angeles, Phoenix, Portland, Sacramento, San Diego, San Francisco, Seattle. © 1999, R&R Inc.



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CALLOUT AMERICA®

tential tracks

genres.

women 18-24.

teens and sixth 18-24.

Hot Scores

The musical outlook for CHR-Y2K couldn't be better, as seven Hit Po-

top 25 on **R&R's** CHR/Pop chart but with potential to succeed at the format — are among the 10 top-testing titles on this week's **Callout America** survey. This week's songs come from a multitude of

Starting things off is Lonestar's "Amazed" (BNA). The record-breaking No. 1 Country smash tops the survey for a second consecutive week, ranking a commanding first in the upper demos and a solid third with teens. It's officially added this week at WHTZ (Z100)/New York, with KJYO/Oklahoma City and WKSL/ Memphis also among the early believers. Blink-182 follows up their surveytopping "What's My Age Again?" with "All The Small Things" (MCA). Blink, successful in the Alternative and Rock world, is a band with huge pop crossover potential, ranking second with teens and

Hip-hop performers Puff Daddy's "Satisfy You" (Bad Boy/Arista) and Juvenile's "Back That Thang Up" (Cash

Money/Universal) rank fourth and ninth, respectively, this week. "Satisfy" is seventh with teens, third 18-24 and fourth 25-34. Juvenile is fourth with teens.

Newcomers Blaque climb to seventh this week with "Bring It All To Me" (Columbia). The Atlanta trio is fifth with

Creed, whose two albums have scanned over 5 million copies, are testing across the board with "Higher" (Windup). The song already topped the Rock and Active Rock charts and gone as high as No. 2 at Alternative. "Higher" is testing best with women 25-34, ranking fifth. The legendary Whitney Houston posts another top 10 ranking with "My Love Is Your Love" (Arista). "My" is eighth overall and fourth 25-34, as the song continues its strong airplay gains. Because testing is suspended over the Thanksgiving holiday, Callout America will return in the Dec. 10 rissue.

BY ANTHONY ACAMPORA

songs currently below the

CHR/Pop Top 50

November 26, 1999

42

		November 26, 1999					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL	+ / - PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS
1	1	SANTANA F/ROB THOMAS Smooth (Arista)	9665	-93	1075723	21	161/0
2	2	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	7814	- <mark>920</mark>	790801	15	158/0
5.	3	JENNIFER LOPEZ Waiting For Tonight (Work/Epic)	7720	+417	827665	10	157/0
3	4	LEN Steal My Sunshine (Work/Epic)	7283	-663	709796	19	160/0
9	5	SAVAGE GARDEN Knew Loved You (Columbia)	7060	+871	717597	9	159/2
4	6	BRITNEY SPEARS (You Drive Me) Crazy (Jive)	6992	-608	670858	14	160/0
8	0	BRIAN MCKNIGHT Back At One (Motown)	6946	+541	704799	13	145/2
6	`8	BACKSTREET BOYS Larger Than Life (Jive)	6456	-525	558405	15	160/0
7	9	TLC Unpretty (LaFace/Arista)	6447	-416	717245	25	154/0
10	0	MARC ANTHONY Need To Know (Columbia)	6419	+359	677674	15	151/2
12	0	SMASH MOUTH Then The Morning Comes (Interscope)	5342	+524	504858	7	156/3
13	12	WILL SMITH Will 2K (Columbia)	4795	+166	487423	6	144/0
14	13	TRAIN Meet Virginia (Aware/Columbia)	4733	+153	398674	17	136/4
18	14	RICKY MARTIN Shake Your Bon-Bon (C2/Columbia)	4506	+789	460668	4	156/3
16	15	702 Where My Girls At? (Motown)	4481	+5	5 <mark>91424</mark>	22	105/0
11	16	SUGAR RAY Someday (Lava/Atlantic)	4298	-563	437909	25	143/0
15	17	CHRISTINA AGUILERA Genie In A Bottle (RCA)	3877	-657	430341	28	144/0
28	18	CHRISTINA AGUILERA What A Girl Wants (RCA)	3791	+1216	385919	3	152/5
17	19	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	3763	-666	304390	19	135/0
19	20	LENNY KRAVITZ American Woman (Maverick/Virgin)	3754	+49	397390	12	124/1
23	2)	JESSICA SIMPSON Wanna Love You Forever (Columbia)	3608	+267	421973	11	140/2
24	22	WHITNEY HOUSTON My Love Is Your Love (Arista)	3170	+294	382266	9	121/4
27	23	COUNTING CROWS Hanginaround (DGC/Geffen)	3018	+373	264401	5	126/4
Breake	-	BLAQUE Bring It All To Me (Track Masters/Columbia)	2986	+682	329981	6	101/9
26	25	ROBBIE WILLIAMS Angels (Capitol)	2980	+212	334977	10	125/2
20	26	98 DEGREES Do (Cherish You) (Universal)	2970	-482	374268	19	128/0
29	2	CELINE DION That's The Way It Is (550 Music/Epic)	2915	+346	259916	5	134/3
21	28	MARIAH CAREY Heartbreaker (Columbia)	2668	-759	352349	13	93/0
Breake	-	ENRIQUE IGLESIAS The Rhythm Divine (Interscope)	2657	+371	288324	4	129/2
22	30	SIXPENCE NONE THE RICHER There She Goes (Squint/Elektra/EEG)	2548	-802	251530	16	124/0
33	31	FATBOY SLIM The Rockafeller Skank (Skint/Astralwerks/Caroline)		+304	315451	7	109/8
32	32	LFO Girl On TV (Arista)	2366	+167	250369	8	115/4
36	33	FOO FIGHTERS Learn To Fly (Roswell/RCA)	1941	+488	188909	3	117/6
25	34	SHANIA TWAIN Man! I Feel Like A Woman! (Mercury)	1909	-923	181588	13	88/0
34	35	KID ROCK Cowboy (<i>Top Dog/Lava/Atlantic</i>)	1689	+36	149968	7	97/0
37	36	BLESSID UNION OF SOULS Standing At The Edge Of (<i>Push/V2</i>)	1431	+101	111847	7	80/1
40	37	VITAMIN C Me, Myself And I (Elektra/EEG)	1334	+180	116719	3	94/5
39	38	STROKE9 Little Black Backpack (Cherry/Universal)	1301	+37	105557	6	110/2
35	39	BLINK-182 What's My Age Again? (MCA)	1281	-193	148280	18	89/0
43	40	M2M Don't Say You Love Me (Atlantic)	1116	+96	100259	4	89/8
Debut		EIFFEL 65 Blue (Da Ba Dee) (Republic/Universal)	1098	+665	207545	1	98/50
44	42	DJ RAP Good To Be Alive (<i>Higher Ground/C2/Columbia</i>)	1033	+25	93518	4	76/3
Debut	-	98 DEGREES This Gift (Universal)	926	+806	75489	1	108/32
42	44	RICKY MARTIN She's All I Ever Had <i>(C2/Columbia)</i> .	917	-209	118712	18	102/0
46	45	PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista)	903	+61	91699	2	51/3
Debut	-	BLINK-182 All The Small Things (MCA)	835	+357	97234	1	80/36
38	47	MELISSA ETHÉRIDGE Angels Would Fall (Island/IDJMG)	826	-462	88494	11	75/0
50	48	JUVENILE Back That Thang Up (Cash Money/Universal)	765	+33	88275	2	40/0
47	-49	BLAQUE 808 (Track Masters/Columbia)	754	-69	106587	3	13/0
		CHRIS PEREZ BAND Best I Can (Hollywood)	747	-136	83161	7	55/0
45	50	162 CHR/Pop reporters. Monitored airplay data supplied by Mediabase Rese					

Most Added ARTIST TITLE LABEL(S) ADDS EIFFEL 65 Blue (Da Ba Dee) (Republic/Universal) 50 SUGAR RAY Falls Apart (Lava/Atlantic) 47 FILTER Take A Picture (Reprise) 40 BLINK-182 All The Small Things (MCA) 36 98 DEGREES This Gift (Universal) 32 MARIAH CAREY/JOE & 98 DEGREES Thank ... (Columbia) 28 VERTICAL HORIZON Everything You Want (RCA) 25 SANTANA Maria Maria (Arista) 19 STING Brand New Day (A&M) 13 AMBER Sexual (Li Da Di) (Tommy Boy) 11

Most Increased Plays

TOTAL

ARTIST TITLE LABEL(S)	PLAY CREASE
CHRISTINA AGUILERA What A Girl Wants (RCA)	+1216
SAVAGE GARDEN I Knew I Loved You (Columbia)	+871
98 DEGREES This Gift (Universal)	+806
RICKY MARTIN Shake Your Bon-Bon (C2/Columbia)	+789
BLAQUE Bring It All To Me (Track Masters/Columbia)	+682
EIFFEL 65 Blue (Da Ba Dee) (Republic/Universal)	+665
BRIAN MCKNIGHT Back At One (Motown)	+541
FILTER Take A Picture (Reprise)	+535
SMASH MOUTH Then The Morning Comes (Interscope)	+524
VERTICAL HORIZON Everything You Want (RCA)	+504

Breakers ®

 BLAQUE

 Bring It All To Me (Track Masters/Columbia)

 total plays/increase

 2986/682

 101/9

ENRIQUE IGLESIAS

 The Rhythm Divine (Interscope)

 TOTAL PLAYS/INCREASE
 TOTAL STATIONS/ADDS

 2657/371
 129/2

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

162 CHR/Pop reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 2500 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.



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The Small Things"

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Callout America **Debut #3!!**

M·C·A

CHART

29



New & Active MARIAH CAREY/JOE & 98 DEGREES Thank God ... (Columbia)

Total Plays: 286, Total Stations: 43, Adds: 28

EVE Gotta Man (Ruff Ryders/Interscope)

Total Plays: 266, Total Stations: 22, Adds: 2

Total Plays: 257, Total Stations: 25, Adds: 4

Total Plays: 250, Total Stations: 20, Adds: 1

Total Plays: 243. Total Stations: 36. Adds: 13

Total Plays: 178, Total Stations: 23, Adds: 3

Total Plays: 176, Total Stations: 23, Adds: 19

WARREN G | Want It All (G-Funk/Restless)

Total Plays: 147, Total Stations: 17, Adds: 2

SUGAR RAY Falls Apart (Lava/Atlantic)

Total Plays: 56, Total Stations: 47, Adds: 47

STING Brand New Day (A&M)

BREE SHARP America (Trauma)

SANTANA Maria Maria (Arista)

BARENAKED LADIES Get In Line (Flektra/FEG)

MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG)

JIMMIE'S CHICKEN SHACK Do Right (Rocket/IDJMG) Total Plays: 702, Total Stations: 59, Adds: 5

AMBER Sexual (Li Da Di) (Tommy Boy) Total Plays: 691, Total Stations: 38, Adds: 11

VERTICAL HORIZON Everything You Want (RCA) Total Plays: 637, Total Stations: 75, Adds: 25

FILTER Take A Picture (Reprise) Total Plays: 598, Total Stations: 86. Adds: 40

JANICE ROBINSON Nothing I Would Change (Warner Bros.) Total Plays: 583, Total Stations: 54, Adds: 3

BETH HART L.A. Song (143/Lava/Atlantic) Total Plays: 578, Total Stations: 34, Adds: 3

MACY GRAY | Try (Epic) Total Plays: 438, Total Stations: 53, Adds: 6

DESTINY'S CHILD Bug A Boo (Columbia) Total Plays: 428, Total Stations: 19, Adds: 3

EVAN OLSON So Much Better (Cherry/Universal) Total Plays: 362, Total Stations: 33, Adds: 0

Songs ranked by total plays

Promotions And Concerts...

Continued from Page 40

in front of a bunch of people. Next we do our annual 'VYB Child's Dream. We'll broadcast live from the busiest intersection in Daytona Beach and raise funds to send kids on shopping sprees. Lastly, we finish up the holiday season with "VYB's 12 Days of Christmas," with live broadcasts from different businesses every day leading up to Christmas Eve

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

We're going to put together a top 1,033 songs of the millennium countdown special, and we're also working with some other businesses in town to try to do our own Times Square drop-the-ball event on the streets in Davtona Beach, complete with a Dick Clark look-alike and all the fun and games that go with it.

KHTO/Springfield, MO PD Ray Michaels How, if at all, will you deal with holiday mu-

sic?

Here in the Midwest the Christmas holiday is very much a spiritual event and must be handled with respect. The seasonal music is first introduced on or around the first of December. The rotations increase each week right up to Christmas Day. The final few days before Christmas the songs are played once an hour. The morning of Christmas we run a holiday special, but later that afternoon everyone has had about has much of it as they can stand, and it's back to regular programming.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

Our big holiday promotion is the Dare to Care CD sampler. The free CD is exchanged for canned food items, which are then handed over to various charity organizations here in southwest Missouri. This year we are pleased to feature the best the format has to offer, with Smash Mouth, TLC, Blessid Union Of Souls, Jennifer Lopez, Madonna, Lit, Santana and many, many more. The promotion begins the day after Thanksgiving and runs right through the first of the year.

The radio station will also hit the air with our

Adopt a Family program. We find several needy families here in Springfield that would not have Christmas celebrations if it weren't for the help of the community. We get everyone involved and supply everything from gifts to the turkey for dinner. It's so rewarding rolling up in the station van and seeing the looks on their faces. We make their dreams come true.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

For the year 2000, Hot 106.7 will feature a special edition of our live mix show from a huge club on the city's south side. The fun starts with dinner at 8pm, and the show hits the airwaves at 10pm. The show will be broadcast live to everyone in southwest Missouri. At midnight we have a huge balloon filled with prizes drop, and we toast in the new millennium. The show is the only local countdown show of any kind here in Springfield.

WLVY/Elmira-Corning, NY PD Mike Stobel

How, if at all, will you deal with holiday music?

We'll start the Christmas tunes Nov. 26, the day of Elmira's Christmas parade downtown. We cobroadcast with our local NBC affiliate. We'll start slowly, one holiday song every two hours. Around Dec. 6 we'll up the Christmas music to one per hour, with Mariah's "All I Want for Christmas" in a regular medium rotation. I'm working with our consultant. Ed Lacomb, to see which holiday music is appropriate.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We'll have a Breakfast With Santa at our local mall in December that gives toys to 500 underprivileged kids ages zero to 10. Of course, we'll do our annual Christmas cash giveaway, with \$94.30 (our frequency is 94.3) three times every day and \$943 every Thursday, and also \$50 shopping spree gift certificates for the local mall on Thursdays. And if that's not enough, we'll give everyone lots of chances to win Pokémon items.

What are your plans for New Year's Eve

1999? Will you have countdown shows or other special programming?

We're working on a limo, dinner, hotel and pairs of tickets to five lucky winners to see Barenaked Ladies live New Year's Eve in Buffalo, NY.



How, if at all, will you deal with holiday music?

As far as special programming is concerned, we'll start Christmas music about three weeks out with the novelty stuff and start getting more traditional as we get closer. Christmas Eve and Christmas Day it's The 24 Hours of Christmas. Part of it is being supplied by Kris Erik Stevens and The Magic of Christmas and by the Rick Dees Christmas special. The rest is filled in by local jocks.

Another thing we do is try to find out what the hot toys are going to be, and then get some - not to give away on the air, but to donate to the children's wards at the three local hospitals. This is not something that we promote on-air, but it's something we've done for the past five years.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

For the fourth year in a row we are teaming up with the Salvation Army and the local ABC affiliate for the "Angel Tree." We'll be setting up Christmas trees throughout west Michigan and encouraging our listeners to come by the trees and pick up special tags that list the age and sex of kids who need toys or presents for Christmas. The listener goes out and buys a present for that girl or boy and brings it back to the tree for collection. The week before Christmas we have parties for the kids to distribute the toys. All toys donated stay in west Michigan.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

Our big party is actually the day before. Many people who would normally go out on that day have to work because of Y2K, so we're going to party the day before. We'll still have the New Year's Eve party, but almost as an afterthought. We'll be doing the top 103 of 1999 and also the top 103 of the decade, along with the traditional "History of Rock ... On a Roll," a music montage with hooks from every No. 1 song since the beginning of rock history.

KDND/Sacramento PD Steve Weed How, if at all, will you deal with holiday music?

There's not a great wealth of formatically correct holiday songs, but we manage to put together a short list. Typically, we'll hit 'em the day after Thanksgiving for the "official" start of the holiday season, then back off until we get closer to Christmas. The last 10 days we'll ramp up the frequency from one a daypart to one an hour.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

Our primary focus will be the Jingle Ball concert on Dec. 19, starring Smash Mouth, LFO, Christina Aguilera and several other bands. Secondary promotions and cash contesting will fill out the rest of the time.

KOAR/Little Rock **PD** Gary Robinson

How, if at all, will you deal with holiday music? We will be doing some holiday music, but I wait until the first or second week of December to put them in, and then it is usually one song per shift. I'm sure we will also run Rick Dees' Christmas special on Christmas Eve and rerun it Christmas morning. Are you planning any special promotions, con-

certs, hot toy giveaways or fund-raisers?

We team up with our Country sister station, KSSN, and help them promote their Christmas toy drive called "Toy Hill." We will collect toys at selected remotes before the weekend of the Toy Hill Marathon that KSSN does, and then we will be on location with them for several hours that weekend to solicit toys and help promote the event.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other

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be on location at an event to ring in 2000 WKCI/New Haven, CT

PD Kelly Nash All xig 1~

special programming?

×,

How, if at all, will you deal with boliday music?

For New Year's we will more than likely do The

Q100 Top 100 of 1999 countdown, and we will also

The day after Thanksgiving we have our morning show broadcast from a mall center court for the busiest shopping day of the year. They're on from 10am-2pm and play three holiday songs an hour. We back off until about two weeks out, then we start playing one a shift, gradually increasing that until two days before Christmas, when we're playing one or two an hour. Then we do the 18 Hours of Christmas, with nonstop Christmas music from 6pm Christmas Eye to noon Christmas Day. At noon we go into the top 101 songs of 1999. That is a feature that will be preproduced. We'll repeat that countdown at various times during the week.

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

As for holiday fund-raisers, our Stuff-a-Bus is the largest single food drive in the state. This is our ninth one, and it runs the weekend before Thanksgiving from a grocery store parking lot. In addition to the regular canned food, we are aiming for 5,000 turkeys!

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

On New Year's Eve KC101 is the official radio station of the New Haven Y2K bash! We'll be broadcasting outside with a full carnival. live music, etc. Then, at midnight, there's a massive six-figure fireworks display! We'll be playing the regular hits with a lot of extra party hits spiked in for that!

KUBE/Seattle MD Julie Pilat

How, if at all, will you deal with holiday music? We do play a few holiday songs, the classics -

The Waitresses, "Santa Baby." Mariah Carey. And hopefully a few of the new holiday albums will be

Are you planning any special promotions, concerts, hot toy giveaways or fund-raisers?

We're kicking off a music-imaging promotion, "Decade of Jams ... And Then Some." We're celebrating 10 years of KUBE 93 being a Rhythmic station. We're driving listeners to vote for their favorite jams of the decade via our website at www.kube93.com. We'll have music montages onair featuring some of the biggest kits of the decade, and it will all conclude with a giant countdown New Year's Day.

For our Turkey Drop, we're attaching single turkeys (the paper table-decoration type) to a bunch of helium balloons with the station logo. Each turkey contains a voucher for cash. Turkey finders can send their vouchers to the KUBE 93 business office to redeem their winnings. The turkeys will be released from several spots in the greater Seattle area on Nov. 24.

We'll also have "Not So Silent Night." KUBE 93 is throwing a big-ass Christmas party at a listener's house. KUBE 93 brings in the snow, the tree, carolers, food, eggnog and all the fixin's for a live broadcast. The winner invites 50 of his or her closest friends, and there will be special guests, including Christina Aguilera & IMX. It will be a Not So Silent Night to remember for years to come!

For holiday shopping, we're working on renting holiday golf carts to drive listeners to their cars the day after Thanksgiving.

In our "Miracle on Queen Anne St.," midday host Shellie Hart and PD/afternoon driver Eric Powers will live in a motor home in the radio station's parking lot (located on Oueen Anne St.) 24 hours a day for one week. The goal is to collect 9,300 toys for a children's charity. Both will broadcast live from the motor home for their respective dayparts.

What are your plans for New Year's Eve 1999? Will you have countdown shows or other special programming?

New Year's Eve, Eric Powers will be broadcasting live from the Seattle Center Grounds, under the Space Needle, All our mixers and personalities will be out hitting clubs all over the city.



Most Played Recurrents

TAL BACHMAN She's So High (Columbia)

SMASH MOUTH All Star (Interscope)

GOO GOO DOLLS Black Balloon (Warner Bros.)

JENNIFER LOPEZ If You Had My Love (Work/Epic)

BLESSID UNION OF SOULS Hey Leonardo (She Likes Me ...) (Push/V2)

GOO GOO DOLLS Slide (Warner Bros.)

BACKSTREET BOYS | Want It That Way (Jive)

ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope)

CITIZEN KING Better Days (And The Bottom..) (Warner Bros.)

FASTBALL Out Of My Head (Hollywood)

PEARL JAM Last Kiss (Epic)

SUGAR RAY Every Morning (Lava/Atlantic)

TLC No Scrubs (LaFace/Arista)

SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)

LENNY KRAVITZ Fly Away (Virgin)

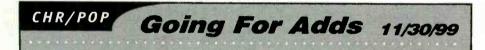
EAGLE-EYE CHERRY Save Tonight (Work/Epic)

EVERLAST What It's Like (Tommy Boy)

SARAH MCLACHLAN I Will Remember You (Arista)

BRITNEY SPEARS ... Baby One More Time (Jive)

WHITNEY HOUSTON It's Not Right But It's Okay (Arista)



LOU BEGA Tricky, Tricky (*RCA*) EIFFEL 65 Blue (Da Ba Dee) (*Republic/Universal*) JASON RAIZE Taste The Tears (*Deston/Universal*) R.E.M. The Great Beyond (*Warner Bros.*)

TUNED-IN CHR/POP

WFBC/Greenville

11am

MARC ANTHONY I Need To Know SANTANA I/ROB THOMAS Smooth LL COOL J Loungin TRAIN Meet Virginia COUNTING CROWS Hanginaround TLC Baby-Baby-Baby LENNY KRAVITZ American Woman SUGAR RAY Every Morning WHITNEY HOUSTON My Love Is Your Love SAVAGE GARDEN I Knew I Loved You DAVE MATTHEWS BAND Ants Marching JENNIFER LOPEZ If You Had My Love FOO FIGHTERS Learn To Fly COLOR ME BADD I Wanna Sex You Up

4pm

RED HOT CHILI PEPPERS Scar Tissue NICOLE Make It Hot LIT My Own Worst Enemy LENNY KRAVITZ American Woman MASE Feel So Good SARAH MCLACHLAN I Will Remember You SANTANA I/ROB THOMAS Smooth GHOST TOWN DJ'S My Boo JOHN COUGAR Hurts So Good VOICES OF THEORY Say It BRITNEY SPEARS (You Drive Me) Crazy GOO GOO DOLLS Slide PUFF DADDY I/R. KELLY Satisfy You

8pm

FLYS Got You (Where I Want You) BRIAN MCKNIGHT Back At One WILL SMITH Will 2K GUNS N' ROSES Sweet Child O' Mine MARIAH CAREY Heartbreaker SPLENDER Yeah, Whatever LOU BEGA Mambo No. 5 (A Little Bit Of...) BRANDY Almost Doesn't Count 'N SYNC w/GLORIA ESTEFAN The Music Of My Heart SUGAR RAY Every Morning JAY-Z Hard Knock Life SAVAGE GARDEN Truly Madly Deeply AERDSMITH Hole In My Soul



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc

KJYO/Oklahoma City

R&R/MEDIABASE 24/7

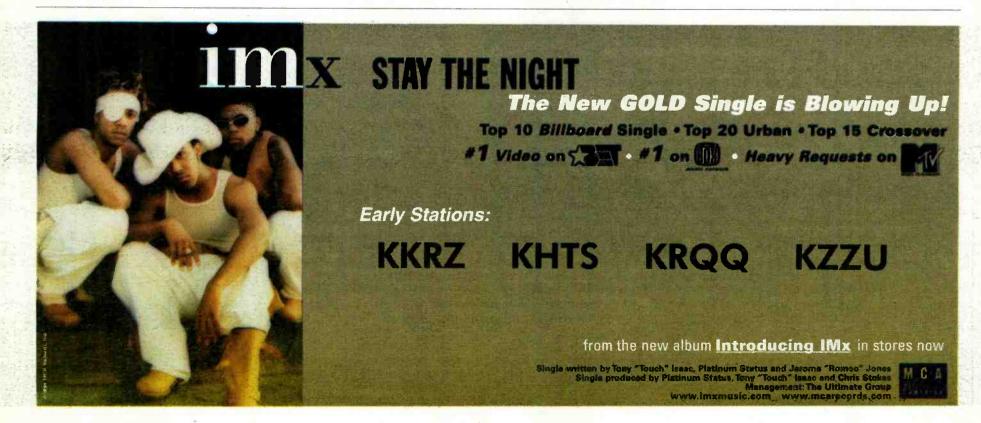
TLC Unpretty SMASH MOUTH All Star ROBBIE WILLIAMS Angels BRANDY Sittin' Up In My Room SANTANA t/ROB THOMAS Smooth BRIAN MCKNIGHT Back At One PRINCE 1999 COUNTING CROWS Hanginaround RICKY MARTIN Livin' La Vida Loca 702 Where My Girls At? BUSH Glycerine KIM WILDE You Keep Me Hangin' On WILL SMITH Wild Wild West

4pm

SANTANA I/ROB THOMAS Smooth JAY-Z/AMIL Can I Get A ... BACKSTREET BOYS Larger Than Life PEARL JAM Last Kiss 702 Where My Girls At? EVERLAST What It's Like PRINCE Raspberry Beret COUNTING CROWS Hanginaround LIT My Own Worst Enemy NATALIE IMBRUGLIA Wishing I Was There EIFFEL 65 Blue (Da Ba Dee) LOU BEGA Mambo No. 5 (A Little Bit Of...) GOO GOO DOLLS Slide

8pm

BLINK-182 All The Small Things EIFFEL 65 Blue (Da Ba Dee) BRITNEY SPEARS (You Drive Me) Crazy KID ROCK Cowboy SAVAGE GARDEN I Knew I Loved You WILL SMITH Will 2K BRIAN MCKNIGHT Back At One COUNTING CROWS Hanginaround LIT My Own Worst Enemy MEREDITH BROOKS Bitch JENNIFER LOPEZ Waiting For Tonight ROBBIE WILLIAMS Angels FIDNA APPLE Fast As You Can



CHR/Pop Reporters

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WFLY/Albany, NY * VP/Prog: Michael Morgan PD: Rob Dawes MD: Ellen Rockwell	KZMG/Boise, ID PD: Mike Kasper MD: Kirk Frederick SAVRAN "Mara"	WVYB/Daytona Beach, FL * PD: Fargo MD: Kotter 1 UP:5#	WKZL/Greensboro, NC * PD: Jeff McHugh APD/MD: Ronie Alexander 12 RICKY MARTIN 'Bon-Bon'	KFRX/Lincoln, NE PD: Sonny Valentine APD: Larry Freeze SUGARRAY "Agen"	WVAQ/Morgantown, WV PD/MD: Lacy Neff BUNK-182 Things' SUGAR RM*/Apart' EFFEL 5 The"	WERZ/Portsmouth, NH * OM/PD: Jack D'Brien APD/MD: Jay Michaels 2 FATROYSUM Stark	KHTS/San Diego, CA * PD: Diana Laird MD: Hitman Hayes JMMESCHORN. "Rohr	KRQQ/Tucson, AZ * Interim PD/APD: Mark Medina MD: Randy "R Dub!" Williams 3 SMSHAURH "Moning"
1 BLINK-182 "Things" SUGAR RAY "Apart" IMX "Slay"	AMBER "Secul" EIFFEL 65 "Blue"	SUGAR RAY "Apart" KKDM/Des Moines, IA *	3 EIFFEL65 "Blue" JESSICA SIMPSON "Wanna" SUGAR RWY "Aport"	JANICE ROBINSON "Change" BLINK-182 "Things" KHTE/Little Rock, AR *	WWXW/Myrtle Beach, SC PD: Wally B.	1 FILTER "Picture" MARIAH CAREY/JOE "Thank" VERTICAL HORIZON "Everything" EIFFERST Blue"	KSLY/San Luis Obispo, CA DM: Dave Christopher	3 SWASH MULLIH "Morning" 2 SANTANA "Ilitaria" 2 MONTELL JORDAN "Gat" 2 MOC"Stay"
KCHQ/Albuquerque, NM * PD: Jackie James	WXXS/Boston, MA * PD: John Ivey APD/MD: David Corey	OM: Mike Blakemore PD: Greg Chance VERTICAL HORIZON "Everything"	WRHT/Greenville, NC * PD: J.T. Bosch APD/MD: Gina Grav	PD: Larry LeBlanc MD: Peter Gunn 2 BUNK-182 "Things"	APD: Doc MD: Booger MARIAHCAREV(JOE "Thank"	SANTANA "Mana" STING "Day"	PD/MD: Adam Burnes Christina Aguilera "What"	KHTT/Iulsa, OK * OM: Sean Phillips
VTDAMIN C "Mysell" EIFTEL 65 "Blue"	2 98 DEGREES "GIV" 1 SUGAR RAY "Apart"	SUGAR RAY "Apart" M2M "Say" EIFFEL 65 "Blue" FILTER "Picture"	1 VITAMIN C "Mysell" ALANIS MORISSETTE "Would" SUGAR RAY "Apart"	CREED "Higher" SANTANA "Maria" LONESTAR "Amazed"	EIFFEL 65 "Blue" GARBAGE "World" SUGAR RAY "Apart"	WSPK/Poughkeepsie, NY PD: Scotty Mac APD/MD: Donnie Michaels PUF 0AD0//B.KELY "Saish"	KZQZ/San Francisco, CA * MO: Lara Scott 48 BACKSTREET BOYS 'Show'	PD: Carty Resh EIFFEL65 "Blue" LONESTAR: Arnazed" FREESTYLEFS "Stop"
KQID/Alexandria, LA PD: Kahuna APD/MD: Jay Stevens	WKSE/Buffalo, NY * DM: Sue O'Neil PD: Dave Universal	JIMMESCHICKEN., "Aight" WDRO/Detroit, MI *	FILTER "Picture" TRISHA YEARWOOD "Belong"	BOSSON "Live" KQAR/Little Rock, AR *	WQZQ/Nashville, TN * VP Prog: Brian Krysz	PUFF DRUDY/AL KELLY Sainsly EIFFEL 65 "Blue" • HEPBURN "Quit" 98 DEGREES "GAT"	TRAIN "Virginia" MARIAH CAREYKJOE "Thank"	STROKED "Minck"
SANTANA "Maria" Eve "Gotta" NAUGHTY BY NATURE "Holiday" BLINK-182 "Things"	MD: Brian WHde 1 CHRISTINAAGUILERA "What" RICKY MARTIN "Bon-Bon"	PD: Alex Tear APD: Jay Towers MD: Jimi Jamm	WFBC/Greenville, SC * OM: Jim Kirkland PD: Nildci Nite	OM/PD/MD: Gary Robinson 1 FOO FIGHTERS "Learn" 96 DEGREES "Gint"	APD/MD: Jeft Miles EIFFEL 65 "Blue" MARIAH CAREYJOE "Thank"	WPRO/Providence, RI * PD: Tony Bristol	WZAT/Savannah, GA DM: John Thomas PD: Brad Kelly LOUBEGA "Inder"	WWKZ/Tuppelo, MS PD/MD: Rick Stevens 98 DEGREES "Gir"
EIFFEL 65 "Blue" MARIAH CAREY.JOE "Thank" LOU BEGA "Tricky"	WRZE/Cape Cod, MA OM: Steve McVie AOM/PD: Mike O'Donnell	12 EFFEL65"Blue" 6 M2M"Sey" 3 SUGAR RAY "Apert"	MD: Skip Church 1 BLINK-182 "Things" VERTICAL HORIZON "Everything" 96 DEGREES "GIR"	WBLI/Long Island, NY * PD: J.J. Rice	98 DEGREES "GA"	MD: Dave Morris 2 FATBOYSLIM "Skank" 1 AMBER "Sexual"	LUU BCAH WARY FILTER "Picture" VERTICAL HORIZON "Everything" FATBOY SLIM "Skank"	KISX/Tyler-Longview, TX PD/MD: Lawy Kent sLAQUE "Bring"
WAEB/Allentown, PA * PO: Brian Check APD: Rob Acampora	APD/MD: Kevin Matthews NoAdds	WKQI/Detroit, MI * PD: Tim Richards APD: Jo Jo Kincaid	WNNK/Harrisburg, PA * PD: John O'Dea	APD/MD: AI Levine COUNTING CROWS "Hangin" 98 DEGREES "Gir" MARIAH CAREYJJCE "Thank"	PD/MD: Jimmy Steele APD: Tom Peace No Adds	STING 'Day' FILTER 'Picture'' WHTS/Quad Citizes, IA-IL	KBKS/Seattle-Tacoma, WA* PD: Mike Preston	BUNK-182"Things" ENFFEL 65 "Blue"
MD: Jenniter Knight VERTICAL HORIZON "Everything" MARIAH CAREYJUE "Thank"	WSSX/Charleston, SC * PD: Mike Edwards APD/MD: Chase Murphy	MD: Dana Lundon BRIAN MCKNIGHT "One"	MD: Denny Logan 1 98 DEGREES "G#"	KIIS/Los Angeles, CA * PD: Dan Kieley	WFHN/New Bedford, MA * PD: Jim Reitz APD/MD: Christine Fox	OM/PD: Tony Waitekus 3 EIFEL 65 "Blue" SUGAR RAY "Apart"	APD/MD: Matt Reid 9 SUGAR RAY "Apart"	WSKS/Utica, NY PD: Stew Schantz APD/MD: Gina Jones
KQIZ/Amarillo, TX OM/PD: Justin Brown	2 BLAOUE "Bring" 1 AMBER "Sexual" FILTER "Picture"	WKMX/Dothan, AL PD: John Erdlitz MD: Phil Thomas	WKSS/Hartford, CT * PD: Tracy Austin MD: Mike McGowan	APD/MD: Michael Steele 2 M2M*Say" BUNK-182 "Things"	MARIAH CAREY,JOE . "Thank" Santana "Maria" Destiny"s Child "Bug"	WDCG/Raleigh-Durham, NC * PD: Chris Edge	KRUF/Shreveport, LA * OM/PD: Date Baird PUFF DADDY/R. KELLY "Satisty"	11 DESTINY'''' CHILD 'Bug" 7 BLINK-182 "Things" SANTXMA-Warta" SUGAR RW "Apert"
APD/MD: Cisco Kidd 96 DEGREES "Gin" LOV BEGA "Ticky"	WVSR/Charleston, WV PD: Brett Sharp	MARIAH CAREY, JOE "Thank" VERTICAL HORIZON "Everything" RLITER "Picture"	2 OL DIRTY BASTARD "Money" 1 MACY GRAY "Try" M2M "Sey"	LOU BEGA "Tincky" TINA TURNER "Heartache"	WKCI/New Haven, CT * PD: Kelly Nash	APD: Keith Scott MD: Andie Summers REM "Greet"	WNDV/South Bend, IN PD/MD: Casey Daniels	BREE SHARP "America"
FILTER "Poture"	16 STING "Day" 16 VERTICAL HORIZON "Everything" 16 MARIAH CAREY/JOE., "Thank" 6 RILTER "Picture"	BLINK-182 "Things" JANICE ROBINSON "Change"	KRBE/Houston-Galveston, TX* PD: John Peake	WDJX/Louisville, KY * PD/MD: Barry Fox FILTER "Peture"	WHITNEY HOUSTON "Love"	SUGAR RAY "Apart"	APD: Brian Bell 96 DEGREES "Gat" STING TORY" MARIAH CAREY/JOE "Thank"	PD: Jay Charles MD: John Oakes BLAQUE "Bring"
OM: Mark Murphy PO: Bill Stewart MD: Dave Flavin	WNKS/Charlotte, NC * PD: John Reynolds	WLVY/Elmira-Corning, NY PD/MD: Mike Strobel APD: Brian Stoll 2 SUGAR RAY "Apart"	APD/MD: Jay Michaets VERTICAL HORIZON "Everything" SUGAR RAY "Apart"	KZII/Lubbock, TX PD/MD: Jay Shannon	PD: Kevin Palana SANTANA "Mana" EHTTEL 65 "Blue"	PD: AI Burke APD/MD: Bobby D SAVAGE GARDEN "Knew"	KZZU/Spokane, WA *	LFO "Girt" 98 DEGRIES "Girt" SUGAR FRY "Apart"
7 EIFFEL 65 'Blue" FI. TER "Picture" WSTR/Attianta, GA *	MD: Jason McCormick 1 FATBOY SLIM "Skank" M2M "Say"	 SUGAR RAY "Apart" STING "Day" VERTICAL HORIZON "Everything" FILTER "Picture" 	WKEE/Huntington, WV PD: Jim Davis APD/MD: Gary Miller	12 EFFEL65 "Blue" MXX "Stay"	KUMX/New Orleans, LA * OM/PD: Dave Stewart	BLINK-182 "Things" SUGAR RAY "Apart" JIMIMIE'S CHICKEN "Right"	RZZU/Spowane, www." PD: Ken Hopkins APD/MD: Paul Gray TRAIN Virgina"	WWZZ/Washington, DC * PD: Date D'Brian
PD: Dan Bowen MD: J.R. Ammons STING "Day"	FILTER "Picture" WICKJ/Chattanooga, TN *	WRTS/Erie, PA PD: Beth Ann McBride	5 DJ RAP "Alive"	WMGB/Macon, GA Group PD: James Gregory APD: Laura Worth MD: Heidi Winters	MD: Annette Wade 1 BLINK-182 "Things" VERTICAL HORIZON "Everything"	WRVQ/Richmond, VA * PD: Lisa McKay Co-MD: Travis Dylan	WDBR/Springfield, IL PD: Rik Blade	MD: Sean Sellers 9 TRAIN "Arginia" 5 98 DEGREES "GIIT
VERTICAL HORIZON "Everything"	PD: Scott Hamilton 3 LOU BEGA "Tricky" FILTER "Picture"	20 BLAQUE "Bring" SANTANA "Maria" LOU BEGA "Tricky" TRISHA YEARWOOD "Belong"	WZYP/Huntsville, AL * PD: Bill West MD: Alex Diaz 10. BUNK-182 "Dinos"	MU: Head witters Vertical Horizon "Everything" Blaque "Bring"	WEZB/New Orleans, LA * PD: Rob Wagman	Co-MD: Travis Dylan Co-MO: Paulie Madison EIFFEL6s "Bue" LONESTAR "Amazed"	MD: Michael T. SUGAR RAY "Apart" R.E.M. "Great"	WIFC/Wausau, WI PD: Danny Wright MD: Wes Wickane
PD: Mile Abrams ENRIQUE IGLESIAS "Rhythm" SMASH MOUTH "Morring"	WKIE/Chicago, IL * PD: Chris Shebel APD/MD: Harry Legg	BETH HART "LA." 98 DEGREES "Gin"	7 M2M "Say" 4 96 DEGREES "Girt" 1 MARIAH CAREY,JOE "Thank" MACY GRAY "Try"	WZEE/Madison, WI * PD: Rich Davis MD: Tommy Bodean	MD: J. Love 1 SANTANA "Mana" BACKSTREET BOYS "Show" EVE "Gotta"	WUSRcanoke Lynchburg, VA* PD: David Lee Michaels	KHTO/Springfield, MO DM: Dave Alexander	17 CELINE DION "Way" 14 BLINK-182 "Things" 14 98 DEGIFEES "Gift"
"N SYNC "Only" EFFEL 65 "Blue" 90 DEGREES "GIM" BLUNK-1 82 "Things"	LOUBEGA "Tridy"	KDUK/Eugene-Springfield, OR PD: Paul Walker APD/MD: Valerie Steele	WZPL/Indianapolis, IN * PD: Scott Sands	SUGAR RÁY "Apart" COUNTING CROWS "Hangin" VERTICAL HORIZON "Everything"	WHTZ/New York, NY * Sr. VP/Prog.: Tom Poleman	APD/MD: Melissa Morgan 4 SANTANA "Marta" 4 INX "Stay" 8ETH HART "LA."	PD: Ray Michaets MD: Steve Kraus VERTICAL HORIZON "Everything" WARRENG: "Want"	12 RLTER "Meture"
WHITNEY HOUSTON "Love"	PD: Eric Brown SUGAR RAY "Apart" FOO FIGHTERS "Learn"	FATBOY SLIM "Skank" MARIAH CAREYIJOE "Thank" VITAMIN C "Myself"	MD: Dave Decker NoAdds	WJYY/Manchester, NH PD/MD: Harry Kozlowski	DM: Kid Keily MD: Cubby Bryant 3 LONESTAR "Amazed"	RUTER "Picture"	EIFFEL65"Blue"	OM: Dave Denver PD: Jordian Watsh APD: Dave Vayda 2 DESTINFSCHILD Flug*
PD: Paul Kelly BLAQUE "Bring" SUGAR RAY "Apart" BLINK-182 "Things"	EIFFEL 65 "Blue"	WSTO/Evansville, IN OM/PD: Sky Phillips MD: Jimmy Ocean	WYOY/Jackson, MS PD: Kevin Vaughan APD/MD: Todd Chase	APD: Steve Owellette MARIAH CAREY,UOE . "Thank" SANTANA "Maria" SUGAR RAY "Apart"	SUGAR RAY "Apan" KENINY G "Lang"	PD: Jon Reilly MD: Kasper 4 SUGARRAY "Agent"	OM/PD: Tom Mitchell APD/MD: Jimmy Olsen BFFEL65 "Blue"	2 DESIMY SCHILD BOD 1 LFO "Ge" KKRD/Wichita, KS *
HEPBURN "Cur"	PD: Rod Phillips MD: Jeff Murray BUTER "Picture"	SANTANA "Maria" EIFFEL 65 "Blue" BLINK-182 "Things" FILTER "Picture"	BLINK-182 "Things"	VERTICAL HORIZON "Everything"	WKPK/NW Michigan PD: Rob Weaver APD: Craig Russell EIFFEL 65 "Blue"	1 BUANK-182 "Things" FILTER "Picture" 98 DEGREES "GM"	BUNK-182 "Things" SUGAR RAY "Apart" BREE SHARP "America" GLENNIMEDEROS "Never"	PD: Jack Diver MD: Craig Hubbard 5 EIFFEL (5'5kw"
OM: Bruce Stevens PD: T.J. McKay APD/MD: Michael Chase	BLINK-182 "Things" PUFF DADDY/R KELLY "Satisfy" WKRO/Cincinnati, OH *	VERTICAL HORIZON "Everything" MARIAH CAREYJJOE "Thank"	OM/PD: Cat Thomas APD/MD: Tony Mann EIFFEL 65 "Blue"	OM/PD: Billy Santiago MD: Sonny Rio 4 ROBBIE WILLIAMS "Angels" 2 96 DEGREES "GM"	BUNK-182 "Things"	WPXY/Rochester, NY * PD/MD: Mike Danger 12 BUWK-182"Things"	WWHT/Syracuse, NY * PD: Tommy Frank	SUGARRAY "Apart" WBHT/WFilkes Barre, PA *
2 LOU BEGA "Tricky" 1 FILTER "Picture" 36 DEGREES "Gin"	MD: Jim Kelly MARCANTHONY "Know"	KMCK/Fayetteville, AR PD: Milee Chase 96 DEGREES TOM	WAEZ/Johnson City, TN * OM: Bill Hagy	So DEDREES GM EIFFEL 65 "Blue" MONTELL JORDAN 'Get"	PD: Mike McCoy MD: Jimmy Barreda NoAdds	MACY GRAY "Try" SUGAR RAY "Apart" LONESTAR "Amazed"	10 SMASH MOUTH "Morning" 7 LENNY KRAVITZ "American" MACY GRAY "Try"	PD: Marin McKay 1 AMBER-Sexual 1 FILTER SPicture" 1 INX: "Say"
KHFI/Austin, TX * PD: Leslie Basenberg SUGAR RAY "Apart"	WAKS/Cleveland, OH OM: Greg Ausham	RLTER "Picture"	PD/MD: Chris Marn FIJER "Poture" MARIAH CAREYJOE "Thank" STING "Day"	WAQA/Melbourne, FL OM/PD: Mike Lowe MD: Larry McKay	KQKQ/Omaha, NE* PD: Wayne Coy	WZOK/Rockford, IL PD: David Jay	WHTF/Tallahassee OM: Jeff Hom	WKRZ/Wilkes Barre, PA * PD: Jerry Padden
KIOCK/Bakersfield, CA * PD/MD: Craig Marshall	PD: Dan Mason MD: Mark Pennington 13 K-CI & JOJO "Gir"	PD: Scott Seipel APD/MD: Nathan Reed 4 980EGRES: "Gin" 3 EIFFEL 65 "Blue"	VERTICAL HORIZON "Everything"	10 FREESTYLERS "Stop" MACY GRAy "Try" CREED "Higher" MARIAH CAREY/JOE_ "Thank"	APD/MD: J.J. Morgan FILTER "Picture" 96 DEGRIES "Gin" MONTELL JORDAN "Get"	MD: Jenna West SUGAR RAY "Apart" FILTER "Picture" STING "Day"	Interim PD: Buzz Craven APD/MD: Brian O'Conner DJ RAP "Alwe" BAREWAKED LADIES "Get"	1 FATBO* SLIM "Skank" VTTAMIN C "Mysel" BLINK-\$82 "Things"
3 MARIAH CAREY, JOE "Thank" BUNK-182 "Things" EIFFEL 65 "Blue"	SUGAR RAY "Apart" KKIMG/Colorado Springs, CO *	2 CREED "Higher" LONESTAR "Amazed" MARIAH (AREY, JOE "Thank"	PD: Rich Adams MD: Mitch Edwards BUNK-182 "Things"	WKSL/Memphis, TN * OM/PD: Chris Taylor	WXXL/Orlando, FL *	KDND/Sacramento, CA * Station Mgr.: Steve Weed	AMBER "Sexual" IMX "Stay" HEPBURN "Quit"	VERTICAL HORIZON "Everything" WSTW/Wilmington, DE *
WXYV/Baltimore, MD * VP/Prog.: Bill Pasha	PD: Bobby Irwin APD: Valerie Hart MD: Rob Ryan	WJMX/Florence, SC MD: Kidd Phillips	EIFFEL 65 "Blue" SUGAR RAY "Apart"	APD/MD: Robin Cole 21 CHRISTINA AGUILERA "What" 3 FOOFIGHTERS "Learn"	MYAAL/Orlando, FL DM: Adam Cook APD/MD: Pete DeGraff MARIAH CAREYJOE. "Thank"	MD: Christopher K. 62 BACKSTREET BOYS "Show" 2 BLINK-182 "Things"	EIFFEL 65 "Blue" BLESSID UNIONL. "Standing"	PD: John Wilson APD/MD: Mike Rossi SUGAURAY "Apart"
OM: Kristie McIntyre APO: MD Throbb 2 EFFEL 65 "Blue"	1 AMBER: Sexal WNOK/Columbia, SC *	16 JANICE ROBINSON "Change" SUGAR RAY "Apart" FILTER "Picture" GARBAGE "World"	WKFR/Kalamazoo, MI PD: Dave Michaels APD/MD: Woody Houston	BIFFEL 65 "Bus"	EIFFEL 65 'Blue"	WIDG/Saginaw, MI *	WFLZ/Tampa, FL * OM: B.J. Harris PD: Domino APD: Rob Shepard	BREE SHARP "America"
CELINE DION "Way" SAWAGE GARDEN "Know"	PD: Johnathan Rush OM/MD: Scott Summers 6 98 DEGREES 'GR' 4 WETREY HOUSTON "Love"	WXXB/Pt. Myers, FL PD: Chris Cue	FILTER "Picture" Exffel. 65 "Blue"	PD: Rob Roberts APD: Tony Banks MD: Diedre Poyner	OM: Glenn Kalina PD: Brian Bridgman MD: Marian Newsome	PD: Mark Anderson MD: Brent Carey SUGARRY "Apart"	MD: Stan "The Man" Priest 8 TRAN Virginia" 1 MACY GRAY "Try"	KFFM/Maldima, WA PD: Jel% Jacobs MD: Joel: Baker
WFMF/Baton Rouge, LA * PD/MD: Flash Phillips 10 FOOFIGHTERS "Learn" 4 EIFFEL65 "Blue"	4 WHENEY HOUSTON - Love VERTICAL HORIZON "Everything"	MD: Randy Sherwyn 19 'N SYNC "Sonewhere' RicKy MARTIN "Bon-Bon"	KMXXV/Kansas City, MO * PD: Jon Zellner APD/MD: Dytan 2 FATBOY SLM "Skark"	NoAdds WXSS/Miłwaukce, WI* PD: Brian Kelly	11 EIFFEL 65 'Blue" 98 DEGREES "Gn" BOSSON "Live"	AMBER "Sexual" BELLE PEREZ "Holo" KSXY/Santa Rosa, CA	96 DEGREES "G#" SUGAR RAY "Apart"	9 SANTIIINA "Maria" SUGAR PAY "Apart" MARItiah CAREVUJOE., "Thants"
FILTEN "Picture" FREESTYLERS "Stop"	PD/MD: Sam Diamond APD: Robert Thomas BLINK 182 "Things"	BLINK-182 "Things"	 FATBOY SLIM "Skank" 96 DEGREES "Giff" VERTICAL HORIZON "Everything" MARIAH CAREY, JOE "Thank" 	APD: JoJo Martinez 1 CELINE DION "Wey" 98 DEGREES "GR" MONTELL JORDAN "GR"	KZZP/Phoenix, AZ * PD: Marc Summers	PD: Dave Roble 5 WARRENG. "Want" CREED "Higher"	WMGI/Terre Haute, IN PD: Steve Smith MD: Kolene Kaye	EIFFEE+65 "Blue"
KOXY/Beaumont, TX PD/MD: Brandin Shaw APD: Pam Pace	LOUBEGA They WNCI/Columbus, OH *	PD: Fred Baker APD/MD: Mick Ryder 6 WHITNEYHOUSTON"Learned" FUTER "Picker"	WWST/Knoxville, TN * PD: Rich Bailey	KDWB/Minneapolis, MN * PD: Rob Morris	APD/MD: Karen Rite 23 EIFEL 65 "Blue" BLINK-182 "Things" MARIAH CAREY/JOE "Thank"	DJ RAP "Alwa" LONESTAR "Amazad" MARIAH CAREYUJOE. "Thank" SANTANA "Mana"	VERTICAL HORIZON "Everything" EIFFEL 65 "Blue" STING "Day" WVKS/Toledo, OH *	WYCR/York, PA * OM: Rick McCauslin
SANTANA "Maria" 98 DEGREES "GIN" BLAQUE "Bring"	OM: Todd Shannon PD/MD: Neal Sharpe 2 BLAQUE Bring"	SUGAR RAY "Apart" R.E.M. "Great" SANTANA "Mana"	APD/MD: Brad Jeffries 3 FATEOY SLIM "Stank" 3 JESSICA SIMPSON "Wanna"	APD/MD: Derek Moran 1 COUNTING CROWS "Hangin" 1 LFO "Girl" 98 DEGREES "Girl"	WBZZ/Pittsburgh, PA * DM: Keith Clark	SAN JANA Wanta STING "Day" VERTICAL HORIZON "Everything"	PD/MD: Bill Michaels 3 EFFEL 65 'Blue'	PD: Davy Crockett MO: Sally V. 1 BUNE-182 "Trings" VERICAL HORIZON "Everything"
WXYK/Biloxi-Gulfport, MS PD: Scotty Valentine APD/MD: Kyle Curley	SUGAR RW" "Apart" BLUNK-182 "Things"	VERTICAL HORIZON "Everything" BIFFEL 65 "Blue" WYKS/Gainesville-Ocala, FL *	2 KENNYG Targ* KSMB/Lafayette, LA * PD: Bobby Novosad	WABB/Mobile, AL.* OM: Jay Hastings PD: Darrin Stone	PD: David Edgar MD: Jonny Hartwell	KSLZ/St. Louis, MO * PD: Jeff Kapugi MD: Kandy Klutch	WPST/Trenton, NJ * PD: Dave McKay APD/MD: Chris Puorro	VENILAL HUHLOW EVErywing STIME "Day" WHOT/Icunoslown Warren, OH*
18 AMBER "Sexual" EIFFEL 65 "Blue" COLLECTIVE SOUL "Needs"	KHKS/Dallas-Ft. Worth, TX * OM: John Cook	PD: Jeri Banta APD/MD: Brandon O'Brien 6 EIFFEL 65"Blue" SUGAR RAY "Apart"	MD: Derrick Hayes APD: Catfish Kelley 4 CREED "Higher" 1 SAVITAN "Marka"	APD: Chris Ott MD: Ryan Foster 3 EIFFEL65 "Blue"	WJBQ/Portland, ME PD: Tim Moore	SUGAR RAY "Apart" BUNW-182 "Things" ENFFEL 65 "Blue"	13 SUGAR RAY "Apart" 8 EIRFEL 65 "Blue" 5 FOO RGHTERS "Learn"	PD: Town Pappas MD: Juantine Thomas 3 SUGAR RAY "Apart"
SUGAR RAY "Apart" BLINK-182 "Things" STROKE9 "Black"	PD: Ed Lambert 7 MARC ANTHONY "Know" 90 DEGREES "GIM"	STING Day WSNX/Grand Rapids, MI * PD: Jeff Andrews	I FLIER "Picture" VERTICAL HORIZON "Everything" WLAN/Lancaster, PA *	2 BETH HART "LA" RUTER "Ricture" WBBO, Monmouth-Ocean, NJ	MD: Mike Hershberger EIFEL 65 "Bue" RUTER "Picture" BUNK-182 "Things"	KZHT/Salt Lake City, UT *	3 RUER "Petine"	e 24/7 monitored
WWRV/Binghamton, NY OM/PD: Jacko APD/MD: Dave Lozzi	M2M*Say*	APD: Eric O'Brien MD: Brad Newman 3 BFFEL 65 "Blue"	PD/MD: Vince D'Ambrosio NoAdds WHZZ/Lansing, MI *	DM: Mike Kaplan APD/MD: Gregg Thomas BLACUE "Bring"	Burne-182" (nings" Amber "Sexai"	PD: Jeff McCartney MD: Mark McCarthy JAMMESCHCKEN, TRIGHT WHITNEY HOUSTON "Low"	= mculabas	G 24/ / IIIVIIILUICO
96 DEGREES "Gir" MARIAH GAREY/JOE "Thank"	WGTZ/Dayton, OH * OM: Michael Luczak PD: Ange Canessa	MARIAH CAREY, JOE "Thank" SISOO "Got" WIDOX/Green Bay, WI	PD; Jason Adams No Adds	JIMMESCHICKEN"Right" COUNTING CROWS "Hangin" WHHY/Montpomery, AL	KKRZ/Portland, OR * PD: Tommy Austin APD: Dr. Doug	FILTER "Picture"	· 162 Curre	Reporters
WQEN/Birmingham, AL*	MD: Scott Sharp 7 VITAMINC"Myself"	PD: Dan Stone MD: David Burns	WLKT/Lexington-Fayette, KY* PD/MD: Jtil Meyer	PD: Jeff Donavan	MD: Harrison Wood	KOOM/San Antonio, TX*	~ 162 Curre	nt Playlists
OM: John Jenkins PD/MD: Scott Bohannon CHRISTINAAGULERA What"	4 FOO FIGHTERS "Learn" 1 SUGAR RAY "Agant"	4 STING "Day" 3 ENFROLE IGLESIAS "Rhythm"	1 AMBER "Sexual" FILTER "Picture" SUGAR RAY "Acent"	MD: Holly Love BRIAN MCKNIGHT "One"	18 SANTANA "Maria" 10 BLINK-182 "Things" 8 MARIAH CAREYJOE "Thank"	PD: Krash Kelly ~ MD: Duncan James		r A Reportèr (1):

CHR/Pop Playlists

FIND COMPLETE PLAYLISTS FOR ALL CHR/POP REPORTERS ON R&R ONLINE MUSIC TRACKING MARKET #1 MARKET #2 MARKET #3 MARKET #4 WHTZ/New York KIIS/Los Angeles WKIE/Chicago KZQZ/San Francisco WIOQ/Phlladelphia Clear Channer (818) 845-1027 Kieley/Steele AMFM 92kss All the hits One Station ADD . (212) 239-2300 Bonneville (415) 957-0957 AMEN KISFM 102.7 Big City (312) 573-9400 Shebel/Lega (610) 667-8100 1 102 all have 12+ Cume 2,619,200 ARTISTATILE JENNIFER LOPEZWaiting For Tonight SANTANA FROB THOMAS/Smooth AMER/Seau (LID DD) BRIAM MCKNIGHT/Back ALOne MARIAM CARUSTIABACK BLAQUE/Bring it All To Me BACKSTREET BOYSS how Me... MARC ANTHONY/I Need To Know EILAQUE/Bring it All To Me BACKSTREET BOYSS how Me... MARC ANTHONY/I Need To Know EILAQUE/Bring it All To Me BACKSTREET BOYSS how Me... MARC ANTHONY/I Need To Know WILL SMITHAWAI SK TAL BACHMAWShe's So High LFO/Girl On TV ENTEOV SLIM/The Rockalelier, 90 ECRESCI DO (Cheins You) TLC/Unpretty CELINE DIOK/That's The Way It Is RICKY MARTINIS/Takke Your Bon-Bon DESTIM'S SCHLD/Bug AB BOO BRITINEY SPEARS(YOU Drive Me) Crazy SUGAR NAYSOR DIA WILLIAMS/Angels SMASH MOUTH/AT Isa' ENRIOUE (ESLISAS/Bailamos CHRISTINA AGUIL ERA/Genie In A BOILE PUF DADDYA KELLY/Satalisty You O TP/Avarant Thing WHITKY HOUTSON/MA KILLY ASIA BACKSTREET BOYSI Not Right ... BLESSID UNION... /Standing AL... 12+ Cume 1,922,300 12+ Cume 302,200 12+ Cume 664,500 12+ Cume 949,100 ARTISTITICE JENNEER LOPE/ZWailing For Tonight SANTANA F/ROB THOMAS/Smooth MARC ANTHON/O Need To Know 702/Where MC Girs Ar2 SIKFENCE.../There Shee Goes RICKY MARTINShake Your Bon-Bon BACSSTREET BOYS/Larger Than Life AMBER/Securit (Lip al) JESSICA SIMPSON/Wanna Love You... BRINN YOR/SHAS/YOU Drive Me) Crazy BOSSON/WE Live BRIAN YOR/MORT/TBack ALONE COUBEGA/Mambo No. 5... ENRIAD LOVE FLOES/STORE Rhythm Divine WILL SMITH/WIR2/X CHRISTINA AGUILER/WCenie In A Bottle BBIG REGEN Do (Cherish You) WITINGY HOUSTOWN'N NO Right... TLC/Largerty ROBBIE WILL IAMS/Angels SMAGE GARDENK Knew Lloved You NUFLAVDR/Soning SMAGE MOUTH/YINE NO Right... ELENSIBA WS Sunshine ELENSIBA WS Sunshine LENNYR RAVITZ/American Woman CHRISTRE ZBAND/Best Can COUNTING CROWS/Stangliancos SMAGH MOUTH/YINE TCAN ELENSIBA WS Sunshine LENNYR KRAVITZ/American Woman CHRISTRE ZBAND/Best Can COUNTING CROWS/Supposed... TLCAR Scrubs TLAWA Scrubs NARAH ACUT/Fr, Javag DEBORAH COX/Netbody'S Supposed... TLCAR Scrubs URAVIA CAS TON A SUB-SUGAR RAV/Someday RUCKY MARTINKI. Am CLA Vidia Loca CHERD REGEN PLAYS LW TW 61 74 72 73 75 73 74 70 50 61 47 54 60 49 47 48 66 46 ARTIST/TITLE JENNIFER LOPEZ/Warling For Tonight WHTMEY HOUSTOR/My Love Is Your Love SANTANA FAOB HOMAS/Smooth TLC/Unpretty MARIAH CAREY/Heartbreaker SANAGE GARDENN Knew IL over You BRAN MCKNIGHT Rack At One FARBOY SLIM/The Rockatelier... 98 DEGREES/I Do (Cherish You) JESSICA SIMPSOM Wanta Love You... BRITNY SPEARS/YOU Drive Me) Crazy MARC AN1HONY/I Need To Know EIFFEL GS/Bue (Da Ba Dee) CHRISTINA AGUILERA/Geniel In A Bottle 702/Where My Girls AI? LENNY RAW GUILERA/Geniel In A Bottle 702/Where My Girls AI? LENNY RAW JIZ/American Woman ENRIQUE IGLESIAS/Balamos ROBBIE WILLAMS/Angels WILL SMITH/WII 2K LENNSTRA My Sunsthine RICKY MARTIN/Shake Your Bon-Bon LADYY HILL/CANT Take My... AMBER/Secual (LD a DI SNASH MOUTH/Then The Morning... LEPQGIION TV ARTIST/TITE JENNIFER LOPEZ/Wailing For Tonight SM/TAMAF/ROB THOMASS/mooth FATBOY SILMINE Rockateliac... BROK/SGAINES/Right Now TRAIN/Meet Virginia RICK/T MATIN'INE Rockateliac... BRIAW TAYAKI/Masil / Feet Like... BRIAW TAYAKI/Masil / Feet Like... BRIAW MCKNGH/TBack At One WHITINEY HOUSTOWAY, Love Is Your Love SUPPROE: ./There She Goes SMARE MANDEN/KAMAI / Feet Like... BRIAW MCKNGH/TBack At One WHITINEY HOUSTOWAY, Love Is Your Love SUPPROE: ./There She Goes SMARE MADEN/KAMAI / Feet Like... BRIAW MCKNGH/TBack At One BLINK-182/What's MA Age Again? RED HOT CHILL...Skat: Thissue SCASTIRET BOYS/Larger Than Lile JESICA SIMFONW Mana Love You... ROBBLE WILLLANS/Aragels COUNTING CHOWS/Harginaround A TEENS/Mamma Mia GOOGOD OLLS/Black Balloon FOOFGHTERS/Law To Fy EFFEL 6STUL (20 Bal Dee) LOU BE GAMAMON No. 5. CHRISTINA GUILERAW/Mat A Giri Wants DJ RAP/GOO To Be Alve N'SYNC/Sounswhere Someday LEWIStad MY Sumshine KID ROCKCOMBOY BLINK1 REJUMES/Langer In SUGAR BOX/Kory Moning CHERDaine BLESSID UNION...Arey Leonardo... TL/DN Sciuts EAGLE 4YE CHERRY/Save Tonight Currle 949, 100
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 JENNIEER LOPEZ/Waiting For Tonight

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 TUCUDUETOUSTON/MY Love Is Your Love

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 SISSICA SIMPS/SONI Warns Love You...

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LENRY KRANIZ/Angels MAC ANTHONY INGE To Know TRAINAMENT Virginia 702/Where My Girls Ar2 AMBER Security (LIAMS/Angels) DID NO CHILLIAMS/Angels DID NO CHILLIAMS/ANGELS GOO GOO DOLLS/Back Balloon JECUIPER BRITNEY SPEARS(Yrou Drive Me) Crizy GOO GOO DOLLS/Back Balloon JECUIPER BRITNEY SPEARS(Yrou Drive Me) Crizy GOO GOO DOLLS/Back Balloon JENNIËR LESISJS/The Rhythm Divine BACKS TREET BOYSOL Arger Than Life RED HOT CHILLI-Scar Tissue SANAGE GARDENNI Knew I Loved You LENNSReal My Sunsthine SMASH MOUTHAILS ar FABIO SLIMTINE Rockafeller.. PEARL JAMS AGULERA/MARA GIR Wants WHITNEY HOUSTON/WH Love I Syour Love DIDOAries With Me CITZEY KINGGener Days.. CHRISTINA AGUILERA/MARA GIR Wants WHITNEY HOUSTON/WH SNO Right... DJ RAP/Good To Be Alve EVERLASTANG AGULERA/MARA GIR Wants WHITNEY HOUSTON/WH SNO RIght... DJ RAP/Good To Be Alve EVERLASTANG AND HASTIS MA RAGAN? CHRISTINA AGUILERA/MARA GIR Wants WHITNEY HOUSTON/WH SNO RIght... DJ RAP/Good To Be Alve EVERLASTANG AND HASTIS MA RAGAN? 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CHR/Pop Playlists

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MARKET #15 KHTS/San Diego Clear Channel (619) 291-9191 Laird/Hayes 12+ Cume 427,700	KZZP/Phoema (602) 279-5577 Summers/Rite 12+ Cume 386,900 PLAYS	KDWB/Minneapolis AMFM (612) 340-9000 Morris/Moran 12+ Cume 534,700 PLAYS PLAYS	MARKET #18 WBLI/Nassau-Suffolk Cox (516) 669-9264 Rice/Levine 12+ Cume 416,900 PLAYS	MARKET #19 KSLZ/St. Louis <i>Clear Channel</i> (314) 692-5100 Kapugi/Klutch 12+ Cume 337,800 PLAYS
PLAS GI (000) KW TW ARTIST/TITLE GI (000) 58 SAVAGE GARDEN/I Knew Lowed You 14520 58 RAUDUE/Bright All To Me 13530 58 SAVAGE GARDEN/I Knew Lowed You 14520 58 RAUDUE/Bright All To Me 13335 59 DESTINY'S CHILD/Bug ABco 9735 57 SATATAMAPROB TH/OMAS/Wincoth 6085 24 K-CI & J.QUOTIME ME It's Real 9735 24 SATATAMAPROB TH/OMAS/Wincoth 6085 24 BUTIMEY SPEARS(You Dime Me) Crazy 6930 24 BLAOUE/BOB 6765 24 THOUS SPEARS(You Dime Me) Crazy 6937 24 BUTIMEY SPEARS(You Dime Me) Crazy 6765 24 THOUS SPEARS(You Dime Me) Crazy 6765 25 TO SVIC/Somewhere Someday 6765 25 TO SVIC/Somewhere Someday 6765 26 THOW SVIC/SOMEWHARME LOVE YOU. 5415 37 BLANERE RU DE/ZWWING TAN	PLATS GI (000) 75 LOU BEGA/Mambo No.5 12236 73 73 SANIRAKA/FROB THOMASS.Smooth 11753 72 99 TRAINMeet Virginia 11109 74 66 BESSID LINONey Learnato 10026 86 64 BRIAN MCKNGHT/Back At One 100304 77 59 BEASIN ET RONSLAYARE That Life 9499 74 57 702Where My Girls AT 9177 53 52 BLAQUE/Bring It All To Me 8372 34 SAVAGE GARDENK Krew Hored You 7567 20 46 BLINK-182/What's My Age Again? 7406 24 52 SAVAGE GARDENK Krew Hored You 7576 25 30 SPL ENDER/Weah, Whatevar 4830 25 30 SPL ENDER/Weah, Whatevar 4830 25 30 SPL ENDER/Weah, Molthewar 4056 26 27 COUNTING CROWS-Hanginaround 4347 25 SHAGGY FJANETLU WAG To Tonight 4186 26	Livit Turing GI (000) 72 69 BLAQUE703 20769 70 69 BIAAN MCKINGHT/Back At One 20769 70 69 BRIAN MCKINGHT/Back At One 20769 70 69 BRIAN MCKINGHT/Back At One 20769 71 67 LOU BEGA/Manbo No. 5 20167 75 57 MARIAH CAREVHearthreaker 20167 76 85 44 LENNY KRAUT/TAmerican Wortan 16254 50 51 LENXY KRAUT/TAmerican Wortan 16254 50 51 LENXY KRAUT/TAmerican Wortan 16754 73 50 SANTANAF/ROB THOMAS/Smooth 14749 84 49 WILL SMITH/WIL2K 14749 84 49 WILL SMITH/WIL2K 14749 73 50 SANJAGE CARDEN/I Knew I Loved You 10836 73 51 SANZGE CARDEN/I Knew I Loved You 10836 73 53 BACKISTRET BOYS LIN/TIPE - LOMEDOR-BON 9933 74 53 FRITNEY SPEARS/YOU Drive Mc) Crazy 9030 72 9 FRIEDY SLIM/TIPE NOUSTON/TIN At New I Loved You 8127 74 7 AMARANTHON/I Need I to Know 8127	LW TW ARTISTITUTE 61 (000) 89 97 JENNIFER LOPEZWaiting For Tonight 18966 86 85 TLCUnprety 18530 88 82 SANTAN F/R0B THOMAS/Smooth 17876 86 85 SANTAM F/R0B THOMAS/Smooth 17876 86 82 SANTAGE ARDEN/ Knew Lloved You 13516 17 55 LEW/Steal/My Sunshine 12208 24 55 VHITINEY HOUSTOM/My Love Is Your Love 9810 40 44 BRIAM MCKNGHT/Back AI One 9592 36 42 SHANAT WAIN/Mani I Feer Like 9156 31 37 SMASH MCUTHAIR Star 8066 32 SUGAR RAY/Someday 6976 61 21 UDBEGAMMED No. 5 6976 61 21 UDBEGAMERD IN ARD SOM UTHAIR Star 8066 33 SARAH MCLACH-LANU Wain Remember You 6540 34 BLADUEFinging In all To Me 6322 25 JESSUGA SIMPSONU Wanan Love You	Lin Tim ARTISTITULE GI (000) 77 73 702/Where My Girls A/2 11826 78 72 82/02/Where My Girls A/2 11826 74 71 BRIAN MCKNGH/Back Allone 11502 74 71 LOU BE GAMAmbo No. 5 11340 75 PEROSISIL/THE Rockafeller 9558 74 75 LENSteal My Sunshine 9234 76 SS SWAGE GADDEN Knew I Loved You 8910 74 78 DEGREES/10 (Cherlsh You) 7776 74 78 DEGREES/10 (Cherlsh You) 7776 74 9 SD GEGRES/10 (Cherlsh You) 7776 74 78 DEGREES/10 (Cherlsh You) 776 74 2 TLCUDIPETS/102 (Cherlsh You) 776 74 2 DEGTINYS CHUD/Bills, Bills, Bills, Bills 7290
MARKET #20 WXYY/Baltimore	MARKET #21 WFLZ/Tampa Clear Channel	WBZZ/Pittsburgh Infinity	MARKET #24 WAKS/Cleveland Clear Channel	MARKET #25 KKRZ/Portland, OR Clear Channel
(10) 828-7722 Pasha/Throb 12+ Cume 409,000 PLYS LW TW ATIST/TILE LY Signov Signov Signov Attack Signov Signov Signov	Clear L Channel Clear L Channel (813) 839-9333 Domino/Shepard/Priest 12+ Cume 586.500 Common State S	Initiality Chark/Edgar/Hartwell 12+ Cume 430,600 Clark/Edgar/Hartwell 12+ Cume 430,600 Clark/Edgar/Hartwell PLAYS Git (000) 164 65 SANIANA/FRØB THOMAS/Smooth 12285 59 60 LOU BEGA/Mambo No.5 11340 61 57 ELWSisal MS Sunshine 10773 61 57 ELWSisal MS Sunshine 10773 61 57 TEN/Sisal MS Sunshine 10773 61 56 TONI/Orgu Vanited More 9828 54 49 TRAI/Meet Vriginia 2621 37 41 LENNY KRA/Vriginia 2621 38 36 COUNTING GROWS/Hanginaround 7182 39 31 SS 53 CUTIZEN KING/Batter Days. 6615 31 33 TLCZUpnetty 7182 33 39 35 CUTIZEN KING/Batter Days. 6615 31 33 BHIINEY SFEARSUTO Drive Me) Crazy 6317 39 30 COG OD DOLLS/Side 5461 29 29 COG OD DOLLS/Side 5461 20 20 GO GOD DOLLS/Side 5461 21 2	Clear Draining ton 124 Cume 222,500 PLAYS LW TW ARTIST/TILE GI (000) 86 83 702/Where My Girls Al? 9130 60 80 SAVINere My Girls Al? 9130 61 83 702/Where My Girls Al? 9130 60 80 SAVINere My Girls Al? 9130 61 83 702/Where My Girls Al? 9130 61 80 SAVINAME/ROB TH/OMAS/Smooth 8800 79 8 BlaAN MCMIGHTBack At One 8580 81 JENNIFER LOPEZ/Waiting For Tonight 6710 55 56 WILL SMITH/WILZK 6160 81 SAVESTARS/YOU DIVE Mel Coved You 5720 95 1 SMAGE GARDE/MK You You Well Coved You 5720 95 1 SMAGE MATIN/Shake Your Bon-Bon 5390 31 46 CHRISTINA AGUILERA/What A Gir Wants 5280 14 9 RUCKY MARTIN/Shake Your Bon-Bon 5390 31 46 CHRISTINA AGUILERA/What A Gir Wants 5270 14 9 BLAOUE/Aning I Al ToMe 5170 15 47 TRANMeet Vrojma 5170 16 47 TENNY KRAWTZ/American Woman 5170	Class Charles Construction (503) 228-0100 Austfr/Dr. Doug/Wood 12+ Cume 375.600 Intervention FLAYS Gl (000) 98 00: LEWSteal My Sunshine Gl (000) 98 00: LEWSteal My Sunshine Gl (000) 98 00: LEWSteal My Sunshine Gl (000) 97 05: BLAOUE/Ring It All To Me 16480 50 66: JENNIEFE LOPEZ/Wahing For Tonight 13596 77 55: BLAOUE/800 15450 56 51: WILL SMITH-Will ZM 10004 51 50: GL SMITS/ONAWILL RAW THA GUI Wahls B446 140 51 40: UB EGA/Manhor No. 5. 10094 52 41: HITEY THE ACKYON Will Me to Know 8240 53 50: GL SMITS/SONW Wahle LOWE 721 7210 53 50: GL SMITS/SONW Wahle LOWE 721 7210 53 50: G
MARKET #26 WKFS/Cincinnati Clear Channel (513) 763-5477 Phillips/Murray 12+ Cume 268,200 Cume 268,200 LAY TW Numer My Guis AT? 9 80 Gl (000) 82 91 SUF Colspan="2">SUF Colspan="2">Colspan="2">SUF Colspan="2">Colspan="2" Colspan="2" Colspan="2"	MARKET #26 WKRQ/Cincinnati Infinity (513) 763-5686 Marchitecture Infinity (513) 763-5686 Marchitecture Infinity (513) 763-5686 Marchitecture 12 - Cume 345,100 Infinity Infinity 12 - Cume 345,100 Infinity 13 - State Infinity 14 - Samtauk Frank Infinity 17 - State Infinity 18 - State Infinity 19 - State Infinity <td>MARKET #29 Extension (916) 334-777 Yeed/Chris K 12-cume 281,800 Extension (916) 334-777 Yeed/Chris K 12-cume 281,800 Extension (916) 334-777 Yeed/Chris K 12-cume 281,800 Extension (917) 70 Margain Cark/Pheartbreake (917) 70 Status (917) 71 Status (917) 71</td> <td>MARKET #30 HMXV/Kansas City Infinity (216) 756-5698 Zeline/Toylan 12 - Cume 379,200 Purs VIII AND MORSE Infinity 12 - Cume 379,200 Purs VIII Comparison 13 - Cume 379,200 Purs VIII Comparison 1450 15 - 71 LINAW KRAUTZ/Menerican Woman 14338 15 - 71 LOU BEGAMARIDO No. 5 14162 73 - 100 BEGAMARIDO NO. 5 14162 75 - 100 BURCHW GITS ATC 14162 75 - 100 BURC Warding To Tonghin 15 - 110 CUD TH/Then The Morning</td> <td>MARKET #31 WXSS/Milwaukee Sinciair (414) 529-1250 Kely/Marinez 12+ Cume 285,900 Image: Comparison of the comparison</td>	MARKET #29 Extension (916) 334-777 Yeed/Chris K 12-cume 281,800 Extension (916) 334-777 Yeed/Chris K 12-cume 281,800 Extension (916) 334-777 Yeed/Chris K 12-cume 281,800 Extension (917) 70 Margain Cark/Pheartbreake (917) 70 Status (917) 71	MARKET #30 HMXV/Kansas City Infinity (216) 756-5698 Zeline/Toylan 12 - Cume 379,200 Purs VIII AND MORSE Infinity 12 - Cume 379,200 Purs VIII Comparison 13 - Cume 379,200 Purs VIII Comparison 1450 15 - 71 LINAW KRAUTZ/Menerican Woman 14338 15 - 71 LOU BEGAMARIDO No. 5 14162 73 - 100 BEGAMARIDO NO. 5 14162 75 - 100 BURCHW GITS ATC 14162 75 - 100 BURC Warding To Tonghin 15 - 110 CUD TH/Then The Morning	MARKET #31 WXSS/Milwaukee Sinciair (414) 529-1250 Kely/Marinez 12+ Cume 285,900 Image: Comparison of the comparison

CHR/Pop Playlists

FIND COMPLETE PLAYLISTS FOR ALL CHR/POP REPORTERS ON R&R ONLINE MUSIC TRACKING MARKET #32 MARKET #33 MARKET #34 MARKET #35 MARKET #37 KXXM/San Antonio WPRO/Providence KZHT/Salt Lake City WNCI/Columbus, OH WNKS/Charlotte 92 P M MIX961 Today's Rest Music' Clear Channel (210) 736-9700 Kelly/James Citadel (401) 433-4200 Clear Channel (614) 430-9624 Shannon/Sharpe 12+ Cume 309,700 95.1FM Clear Channel (801) 908-1300 McCartney/McCarthy 04924DD (704) 331-9510 Beynolds/McCar WNCI 97.9 nick 12+ Cume 302.000 12+ Cume 337,200 12+ Cume 236,300 12+ Cume 286,700 After Sucz, usu After Sucz, usu SANTANA FRIOB THOMAS/Smooth SUGAR RAY/Someday 702/Where Mc Girls At? LOU BECAMAMIDS No. 5... LEN/Steal My Sunshine RED HOT CHLL./Scar Tissue COUNTING CROWSAFanginaround BRITINE'S PERASY(You Drive Mc Crazy BLINE'S PERASY(You Drive Med Crazy BLINE'S REASY (You Drive Mc Crazy BLINE'S REASY (You Drive Mc Crazy BLINE'S AND CHARGE SAN (You Drive Med Crazy BLINE'S MAG (You Brite) SMASH MOUTHAIN Star FICK' MARTIN'S Star You Bon-Bon JENNIFER LOPE/ZWAITING For Longht KID ROCK/Cowboy CHRISTINA AGUILERA/Gene in A Bottle MARC ANT HONY I Need To Know SANTAWAMara Mania FOO FIGHTERS/Learn To FIY SUGAR RAYKery Morning GOO GOO DOLLS/Side BLESSID UNIO... Arky Loonardo... RUEFPR/Jake A Pecture CHRIS FEELS BAND/Best 1 Can ROBBIE WILLIAMSAngels SARAH MCLACHLANI WIII Remember YO BLIAUE/Gring II AITO ME WILL SMITH/WII 2K BARENAKE JAJIES ONE Week ATBOY SLIM/The Rockaleller... FASTBALLTNE Way EVE CINSIGE OUT PEARL JAMALAK KISS EVERCLEAR/Father Of Mine ARTIST/TITE LOUBEG/MARINDO NO. 5.. 702/Where My Giris AI? SANTANA F/ROB THOMAS/S/mooth TLC/Unperty GOO GOO DOLLS/Back Bailoon TRAIN/Meet Virginia BRITNEY SPEARS (Vou Drive Me) Crazy BACKSTREET BOYSLarger Than Life SMASH MOUTH/Then The Morning... BRIAW MCKMIGH/TBack AL One SAVAGE GARDEN/Knew I Loved You RICKY MARTINS/hes All Lever Had ROBIE WILLIAMS/Angels JENNIFER LOPE/ZWAIting for Tonight 90 DEGREES/D to (Cherish You) BO DEGREES/D to (Cherish You) BO DEGREES/D to (Cherish You) LENNY RRAVITZ/American Woman WILL SMITH/WHI ZK URL SMITH/WHI ZK LEN/Staal My Sunshine GHRISTINA GUILE FRA/Genie In A Bottle SUGAR RAV/Somoday TAL RACHMAN/She'S So High JENNIFER LOPE/ZI You Had My Love FASTBALLOV Of My Head BLESSID UNION.../Hey Leonardo... SMASH MOUTH/AI Star MARG AATHOVYI Need To Know BLESSID UNION.../Hey Leonardo... SMASH MOUTH/AI Star BACKSTREET BO/SJ Marin I That Way JESSICASIMPSON/Wanna Love You... CHRISTINA GUILE FRA/WINA GI WAINS -RICKY MARTIN/Shake Your Bon-Bon EVERLAST/WARTIN/Shake Your Bon-Bon CYERLAST/WARTIN/Shake Your Bon-Bon CHIZEN KINGENER DOYS... MATCHBOX 20/Back 2 Good LENNY RAVITZ/Ph Away LENGRIGH ON Y ARTISTITLE MARC ANTHONY/I Need To Know TLC/Linprethy SAVAGE GARDEN/I Knew I Loved You BRIAW NCKNMGT/Back At One DFL LEPARD/Goodbye TRAIN/Nee My Girls A1? BRIAW NCKNMGT/Back At One DFL LEPARD/Goodbye TRAIN/Nee My Sunshine SMASH MOUT/MINE/SOUTI Wanna Love You... LEN/Steat My Sunshine SMASH MOUT/MINE/SOUTI Wanna Love You... SIMPENCE.../There She Goes ENRIQUE (I LES/SISTINE Anythm Dohine COUNTING CROWS-Hanginaround. SMASH MOUT/VIAI Star BETH HART/LA. Song ETH: LISSFILUE (I Ja Babe) GOOGOD DULJSSide RICKY MARTIN/Shake Your Son-Bon SHAGGY /MANETLLAW AL Giri Wants FOO FIGHTERSL Jearn D6 PH UKSWERT Thing CHRISTINA AGUILERAWHAT A Giri Wants FOO FIGHTERSL earn D6 PH WITTNE HOUST/OW/Hearthreak Hotel ENTIMUS CRUSSISSIS D6 (John-Bon SHAGGY / YANETLAW AL GIRI Wants FOO FIGHTERSL earn D6 PH WITTNE HOUST/OW/Hearthreak Hotel ENTIMUS CRUSSISSIS D6 (John-Stor) BRITHEV STREAKS(You DINW Me) Crazy EVERLAST/WAIT I'S LIKe S9 DEGREESD D6 (Cheristi You) BARENAKED LADIES/Get In Line PLAYS LW TW ARTIST/TITLE LOU BEGA/Mambo No. 5... MARC ANTHONY/I Need To Know SANTANA FROB THOMAS/Smooth SHANIA TWAIN/Man11 Feel Like... TRAIN/Meet Virginia JENNIFER LOPEZ/Waiting For Tonight TLOUngriety WHITNEY HDUSTON/My Love Is Your Love BARENAKED LADIE/SGR In Line ROBBIE WILLIAMS/Angels JESSIGA SIMPSON/I Wanna Love You... SAVAGE GARDEV/I Knew I Loved You RICKY MARTIN/Shake Your Bon-Bon SMASH MOUTH/Then The Meming... ENRIQUE IGLESIAS/The Rhythm Divine CELINE DION/Mars The Way It is GOO GOD DOLLS/Black Baloon MELISSA ETHERIDG/Angels Would Fall BETH MARTLA. Song COUNTING CROWS/Hanginsround LEPOGITION TV CHIRSTINA AGUILERA/What A Girl Wants MAYLONGHT/Back ALO.e WILL SMITH/WIII 2K SMASH MOUTH/AI Sar FOO FGITERSLean To Fly THISWAV/Crawl
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 SANTANA FROB THOMAS/Smooth

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 SANTANA FROB THOMAS/Smooth

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 LOU BEGAMambo No. 5...

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 TRAIN/Meet Wighia

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 SAVAGE GARDEN/I Krew I Loorado...

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 SAVAGE GARDEN/I Krew I Loorado...

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 42
 BRITNEY SPEARS/(You Drive Mej Crazy

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 TAL BACHANANSHAANJANA KANGTABADIATAONA

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 TAL BACHANANSHAANJANANA KANGTABADIATAONA

 31
 BLENNIK KANITZANA KANGTABADIATAONA

 33
 LENAHAN KANITZANA KANGTABADIATAONA

 33
 JESSIGA SIMPSON/I Wanna Love You...

 33
 JESNICA SIMPSON/I Wanna Love You...

 34
 POWIN MCGAIN/I Could NA Kal...

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 JENNIFERLOPEZ/I MEER KANTA KANTITAANA

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 VERTICAL HORE/ONVErveryining You Want

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 JENNIFERLOPEZ/I MEER KANTA KANTATANA

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ARTER 280, ARTIST/TITLE LOUB BEGAMambo No. 5.. BACKSTREET BOYSLArger Than Life LENNY KRAVITZ/American Woman SYAANIA TWAIN/MAINT I Feel Like... BRIAN MCKNIGHT/Back AT One SWATISTANA F/ROB THOMAS/Smooth CHRISTINA AGULERA/WHAT A Girl Wants LEN/Strait My Sunshine SAVATE GADENNI Knew I Loved You FATTHHIL/This Kits WILL SMITHWII ZX CHRISTINA AGULERA/WHAT A Girl Wants LEN/STRIA AGULERA/WHAT A Girl Wants ULL SMITHWII ZX CHRISTINA AGULERA/WHAT AGIR WAT SMASH MOUTH/HAI Star WILL SMITHWII ZX CHRISTINA AGULERA/WHAT SUMASH MOUTH/Then The Morning... 702/Where My Girls A7 WHITNEY HOUSTON/My Love Is Your Love BRITNEY SPEARS/(You Drive Me) Crazy AMBER/Second (L) Da DI 98 DEGREES/D O (Cherish You) PEARL JAM/Last Kiss MARIAH (CARE/What The Eakor VITAMIN C/Me, Myseit And BLAOUE/Bring II AIT OM BUCGOD ODLLS/Side SUGAR RAY/Someday SIXPENCE_MSS Me EVERLAST/What It's Like SUGAR RAY/Someday ELSSID (UNC). /Hey Leonardo... BRITNEY SPEARS/_Baby One More...
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TAL BACHMAUS/he's So High PEARL JAM/Last Kiss GI (000) GI (000) ARTIST/TITLE ARTIST/TITLE GI (000) ARTIST/TITLE GI (000) GI (000) 58 50 49 49 37 37 34 33 31 31 28 28 25 7998 7719 7626 4485 4095 4030 3770 3510 4158 4095 4032 98600 9425 9135 65960 6525 6525 6525 6525 6525 6525 6525 5220 4640 4495 3915 3335 5220 4640 4495 3915 3335 22465 22465 22465 22465 22465 22465 22465 22465 22465 22465 22465 22320 23200 23200 2030 7626 7440 6603 5673 5580 5487 5394 4836 4650 4278 4185 4092 3999 3348 TAL BACHMANShe's So High PEARL JAMAL ask Kiss TLC/Linprethy. JEANIJER LOPE/Waiking For Tonight CELINE DION/That's The Way It is FASTBAL JOUI Of My Head GOO GOO DOLLS/Site FOO FIGHTERS/Learn To Fy BRITMEY SPEARS/You Drive Me) Crazy SMASH MOUTH/Then The Morning... BLESSTO JUNION...Standing AL... COUNTING CROWS/Hangliaraound FATTH HILL/This Kiss BACKSTREET BOYS/J Want it Thai Way MELISSA CHERIODE/Angels Would Fall SHERYL CROW/Anghing But Down 98 DEGREESD to (Cherish Would Fall SHERYL CROW/Anghing But Down 98 DEGREESD to (Cherish Vou) JIMME'S CHICKEN... Do Right BRIAM MCNIGHT/Back At One MATCHBOX 2016ack Good SHERYL CROW/My Favorite Mistake JOIN MELLENCAMPT in Not Running... RICKY MARTINAL Join 'La Vida Loca GOO GOO DOLLS/Isis SHAWIN MULLINS/Lulaby CHERVBERUGLIA/Forn SIVEPINCE... AGIS ME 25 23 22 21 19 15 15 15 14 14 14 13 13 13 13 12 12 12 12 12 11 11 3255 2976 2604 2511 2325 2325 2325 2325 2325 2139 LECINE UDWITIAI'S in evay it is BRITINEY SERAS(You Orive Me) Crazy LFO/Summer Girls II/COLE/Make II tot SUGAR RAV/Someday OFIRSTIMA ACOULERA/Gene In A Bottle PUF DADDYR, RELL/Salish You LFO/GIri On't AMADY MOORE/Candy TRAIM/Meet Virginia FATBOY SLIM/The Rockateller... JAY-Z7/AML RAU JA/Can 16 get A... SMASH MOUTH/AII Star SARAH MOLACLALMM Will Remember You BRITINEY SPEARS/Sometimes CITZEN NIK/Getter Days... SMASH MOUTH/Then The Morning... PRAS MICHEL F/ODB...Chetro Supastar... SMASH MUU IYuni sue ENRICUE (ELESIAS/Balamos CELINE DION/That's The Way II Is SHAGGY KJANRT/Lur Me, Lur Mei EAGLE-EYE OHERRY/Save Tonight SUGAR RAY/Every Morning BACKSTREET BOYS/Larger Than Life BELLE FREZZ-Helo World RICKY MARTIN/La Copa De La Vida RICKY MARTIN/La Copa De La Vida RITNEY SPEASS...Baby Come More... BLINK-182/AI The Small Things COUNTING CROWS/Hanginaround GOO GOO DOLLS/nis SHANIA TWAIN/That Don'L. MARKET #43 MARKET #43 MARKET #44 MARKET #45 MARKET #46 wQZQ/Nashville PARTY PARTY WRVW/Nashville WKSS/Hartford WKSE/Buffalo WKSL/Memphis theRiver Kins 615) 399-1029 Krysz AMFM (860) 723-6160 Austin/McGowan Kiss 98.5 Kiss95.7 Flinn (901) 375-9324 Taylor/Cole AMFM (615) 664-2400 Steele/Peace Sinclair (716) 884-5101 107.5 107.5tm 12+ Cume 105,300 12+ Cume 188,600 12+ Cume 499,900 12+ Cume 246,400 12+ Cume 104,900 ARTIST/TITLE SANTANA F/ROB THOMASS/smooth 702/Miner My Girls AI? LOU BEGA/Mambo No. 5... TRAIN/Meet Wy Girls AI? LOU BEGA/Mambo No. 5... TRAIN/Meet Wy Girls AI? LOU BEGA/MARCH WIGHT BEGA/MARCH WIGHT BACKSTREET BOYSCLarger Than Life SAVASE GANDEN/ Knew FLowed You BRIAN MCK/INGHT/Rack AI One SMASH MOUTH/Then The Morning... LEN/Steal My Samhe Your Bon-Bon RICKY MARTIN/Shake Your Bon-Bon ROBBIE WILLIAM/S/Angels MARC ANTHOMY / Need To Know COUNTING COM/SHANIBARON ROBER WILLIAM/S/Angels MARC ANTHOMY / Need To Know COUNTING COM/SHANIBARON BLAOIL/ERMON/THATS The Way it IS BLAOIL/ERGU/SHANIBARON WILL SMITH/WI ZX BRITINEY SPEARS/(You Drive Me) Crazy WITINEY HOUSTON/My Love IS Your Love SUGAR RW/Someday TAL BACH/MAN/She's SO High CHRISTINA AGUIESIAS/The HIYATAL AGRI Wants LIT/AN/ Own WORTS Enemy SMASH MOUTH/AII Star GOD GOD OLL/SI/Is CITIZEN KING/Getter Days... TLC/Unprefy FATBOY SLIM/The ROCASTERIES ARTIST/TITLE TLC/Unpretty BRITNEY SPEARS/(You Drive Me) Crazy CHRISTINA SOLUE FRA/Genie In A Bottle 90 DEGREES/D or (Cherish You) SAMTANA FROB HOMASS/Smooth SAMTANA FROB HOMASS/Smooth BACKSTREEF BOYSL arger Than Life LOU BEGA/Aambo No. S... JENNIFEL LOPE/ZWAIting For Tonight BRIAN MCKNGHT/Back At One MARC ANTHONYI Need To Know LONESTAR/Arrazed TRAIN/Meet Vrightin FATBOY SI IN/The Rocalateller... SMASH MULTH/Then The Morning J... COUNTING CROWS/Harginaround OLD 97:SNihetleen RICKY MARTIN/Shake Your Bon-Bon YS SWIC/Somewhere Someday BETH HARTALA. Song LENNY KAR P Iciture JESSICA SIMPSON/I Wanna Love You... J CHRISTINA AGUILERA/What A Girl Wanna SIXPENCE...Kiss Me PLAYS PLAYS LW TW PLAYS PLAYS PLAYS ARTIST/TITLE GI (000 ARTIST/TITLE GI (000) ARTIST/TITLE ARTIST/TILE MARC ANTHONY/I Need To Know 702/Where My Girls A/? SANTANA F/ROB THOMAS/Smooth JENNIFER LDPEZ/Waiting for Tonight TLCUnprety K-018, JJCUTEI Me II's Real WHITNEY HOUSTON/My Love IS Your Love BRITNEY SPEASS/You Drive Me) Crazy MARIAH CAREY/hearbit caker WILL SMITHWIII ZX. LDU BEGANAmbo No.5... GI (000) ABTIST/TITLE ABTIST/TITLE GI (000 CI 400 ARTIST/TITLE JENNIFER LOPEZ/Waiting For Tonight LDU BEGA/Mambo No. 5... LENNSteal My Sunshine TLC/Unpretty BRTINEY SPEARS/You Drive Me) Crazy ARTIST/TITLE SAVAGE GARDEN/I Knew I Loved You LOU BEGA/Mambo No. 5... BACKSTREET BOYS/I Need You Tonight BRIAN MCKNIGHT/Back Al One SANTANA FROB THOMAS/Smooth 98 DEGREES/This Gift 6650 6555 6555 5605 57 59 53 57 54 56 60 55 54 54 48 49 34 40 37 40 40 38 34 37 36 36 36 35 34 33 32 32 25 31 15045 14535 14280 14025 13770 12495 10200 9690 9435 9180 9180 8925 8415 8160 7905 7140 53 57 57 55 52 51 34 51 53 45 25 41 33 40 26 38 30 37 35 35 36 34 36 32 28 31 7638 7370 6834 6834
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 16

 16
 16

 22
 14
 34 32 25 35 26 21 39 34 6885 6375 5355 5355 5355 23 25 19 21 22 21 19 21 19 21 19 20 MARIAH CAREY/Heartbreaker JESSICA SIM SON/Wanna Love You... CHER/Beileve SHAGGY FUANET/Luw Me, Luw Me DUVINEZ.Hately WHITNEY HOUSTON/My Love Is Your Love FATBOY SILMTH-Rockatelier Sour Love FATBOY SILMTH-Rockatelier Sour Love FATBOY SILMTH-Rockatelier WILL SMITHWIG Wild West RICKY MARTIN/Shake Your Bon-Bon WHITNEY HOUSTON/Heartbreak Hotel BLAQUE/Britu HANS/Angels YOUNGSTON/MYI'B R Your... COUNTING CROWS/Hanginaround EAGLE -EYE CHERHY/Save Tonight MANDY MOORE/Candy CELINE DIO/KThat's The Way It Is KID ROCK/Cowboy CITIZEN KING/Better Days... 5100 5100 4590 4335 4335 4080 4080 4080 3825 3825 3825 3825 3570 3570 3570 3515 3315 3315 3315 25 18 20 16 25 14 17 14 20 20 18 17 17 16 16 16 15
 1
 22
 FILTER/Take A Picture

 21
 22
 JESSIGA MIPSOW/Wanna Love You...

 21
 2
 JESSIGA MIPSOW/Wanna Love You...

 22
 1
 CHNISTIMA AGUI UERA/What A Girl Wants

 19
 20
 SIXPENCE...Koss Me

 19
 20
 SIXAR RW/Every Morning

 19
 20
 PEARL JAMLast Kiss

 21
 9
 FLARL JAMLast Kiss

 21
 9
 FLARL JAMLAST Kiss

 21
 9
 TLONO Scrubs

 18
 19
 BLESSID UNION...Hey Loonardo...

 18
 18
 TLANA TWAIN/That Don't...

 19
 7
 LETRWY KRAWTZ/Fty Away

 21
 1
 LENWY KRAWTZ/Fty Away

 21
 1
 ROBBIE WILLIAMS/Angels

 12
 17
 MOFFATTS/MISory
 1058 1012 920 920 874 874 874 874 874 874 828 828 828 828 828 828 782 736 1092 1040 1040 988 988 936 936 936 884 884 884 884 884 884 1710 1710 1615 1615 1615 1615 1520 1520 1235 18 15 20 15 1 15 15 14 18 14 14 13 12 13 14 13 15 13 CITIZEN KING/Better Days... TLC/Unpretty FATBOY SLIM/The Rockateller... JIMMIES CH/CKR....Do Right EVERLAST/What It's Like BLESSID UNION../Standing AI... SIXPENCE_/Kiss Me KID ROCK/Cowboy FASTBALL/Out 01 My Head FAI BUY SUM/The Hockatelier... TLCNic Scrubs MONTELL JORDANGEH I On Tonite WHITNEY HOUS TOWIT's Not Right... NAUGHTY BY NATURE...JAmboree GOD GOD DOLLS/Iris RICKY MARTIN/La Copa De La Vida SUGAR RAV/Someday BACKSTREET BOYS/I Want II That Way 1235 1235 1140 1140 950

RAR CHR/Rhythmic Top 50

AST	THIS	November 26, 1999	TOTAL	+/- PLAYS	GROSS	WEEKS ON	TOTAL STATIONS/	Most Added
AST VEEK	THIS	ARTIST TITLE LABEL(S)			(00)	CHART	ADDS	most Added
٦	1	BRIAN MCKNIGHT Back At One (Motown)	3447	-49	437242 457407	15	62/0 62/0	ARTIST TITLE LABEL(S) ADD
2	2	PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista)	3230	+13	387634	13	57/1	NOTORIOUS B.I.G. Notorious B.I.G. (Bad Boy/Arista) 3
3	3	BLAQUE Bring It All To Me (Track Masters/Columbia)	3053	-62	487536	14 28	60/0	MARIAH CAREY/JOE & 98 DEGREES Thank (Columbia) 1
4	4	JUVENILE Back That Thang Up (Cash Money/Universal)	2810	-49	302834	20 14	56/0	GINUWINE None Of Ur Friends Business (550 Music/Epic)
5	5	MARIAH CAREY Heartbreaker (Columbia)	2507 2272	-246 -85	268629	11	50/0 60/0	MINT CONDITION If You Love Me (Elektra/EEG)
6	6	DESTINY'S CHILD Bug A Boo (Columbia)	2069	-51	342741	11	56/0	Q-TIP Breathe And Stop (Arista) JUVENILE U Understand (Cash Money/Universal)
8	7	EVE Gotta Man (Ruff Ryders/Interscope)	1956	+160	339446	10	55/1	98 DEGREES This Gift (Universal)
10	8	OL' DIRTY BASTARD Got Your Money (Elektra/EEG)	1931	+100	373792	14	54/1	BOB MARLEY F/LAURYN HILL Turn (Columbia/IDJMG)
9	9	B.G. Bling Bling (Cash Money/Universal) JENNIFER LOPEZ Waiting For Tonight (Work/Epic)	1828	+75	260893	10	42/0	SOLE' 4,5,6 (DreamWorks)
11	0		1783	+188	187235	12	52/4	EIFFEL 65 Blue (Da Ba Dee) (Republic/Universal)
6	0	IMX Stay The Night <i>(MCA)</i> LOU BEGA Mambo No. 5 (A Little Bit) <i>(RCA)</i>	1644	-558	171001	13	39/0	
7	12	WILL SMITH Will 2K (Columbia)	1640	-58	150510	6	49/0	
4	13	702 Where My Girls At? (<i>Motown</i>)	1579	-109	233711	33	61/0	
5	14	SISQO Got To Get It (Dragon/Def Soul/IDJMG)	1488	+293	222866	3	58/2	
2	-	CHRISTINA AGUILERA Genie In A Bottle (<i>RCA</i>)	1481	-220	198160	26	48/0	
3	16	BRITNEY SPEARS (You Drive Me) Crazy (Jive)	1481	-262	192218	13	40/0	
2	17	SANTANA Maria Maria (Arista)	1474	-45	154574	8	42/1	
7	18	LIMP BIZKIT N 2 Gether Now (Flip/Interscope)	1446	+232	257801	6	53/2	
) 3	20	MONTELL JORDAN Get It On Tonite (<i>Def Soul/IDJMG</i>)	1240	+99	181758	8	47/1	
	21	WARREN G I Want It All (G-Funk/Restless)	1194	-22	149029	16	48/1	
ake	2	CHRISTINA AGUILERA What A Girl Wants (RCA)	1187	+464	129459	2	42/3	Most Increased
	23	DONELL JONES U Know What's Up (Untouchables/LaFace/Arista)		+143	197662	7	36/2	Plays TOT.
6	24	BOB MARLEY F/LAURYN HILL Turn Your (Columbia/IDJMG)	1113	+94	113682	5	35/5	ARTIST TITLE LABEL(S)
4		Q-TIP Vivrant Thing (Def Jam/IDJMG)	1087	-116	200736	17	52/0	
1	25 26	WHITNEY HOUSTON My Love Is Your Love (Arista)	999	+99	191677	17	35/0	CHRISTINA AGUILERA What A Girl Wants (RCA) +4 MARIAH CAREY,JOE & 98 DEGREES Thank (Columbia) +4
8	27	SNOOP DOGG B-Please (<i>No Limit/Priority</i>)	921	-65	198695	12	39/2	MARIAH CAREY/JOE & 98 DEGREES Thank (Columbia) +4 NOTORIOUS B.I.G. Notorious B.I.G. (Bad Boy/Arista) +3
5	28	MARC ANTHONY I Need To Know (Columbia)	888	-1	157762	14	30/0	SISQO Got To Get It (Dragon/Def Soul/IDJMG) +2
9 6	29	DR. DRE Still D-R-E (<i>Aftermath/Interscope</i>)	870	+132	195424	10	34/3	LIMP BIZKIT N 2 Gether Now (Flip/Interscope) +2
6	30	MARIAH CAREY/JOE & 98 DEGREES Thank God (Columbia)	866	+433	116040	2	44/11	IMX Stay The Night (MCA) +1
)	31	RICKY MARTIN Shake Your Bon-Bon (C2/Columbia)	862	+54	71487	5	34/1	SAVAGE GARDEN Knew Loved You (Columbia) +1
	32	SAVAGE GARDEN Knew Loved You (Columbia)	833	+173	55677	5	21/4	98 DEGREES This Gift (Universal) +1
Ð	33	K-Cl & JOJO Girl (MCA)	830	+27	80463	4	40/1	OL' DIRTY BASTARD Got Your Money (Elektra/EEG) +1
	34	ICE CUBE F/MACK 10 You Can Do It (Priority)	781	+27	95377	4	39/1	DONELL JONES U Know (Untouchables/LaFace/Arista) +
4	35	IDEAL Get Gone (Noontime/Virgin)	781	+14	149311	7	28/0	
3	36	BACKSTREET BOYS Larger Than Life (Jive)	758	-191	78581	12	31/0	
7 3	30	SOLE' 4,5,6 (DreamWorks)	719	+101	94082	8	35/5	
2	38	SANTANA F/ROB THOMAS Smooth (Arista)	710	+80	78807	4	9/1	
8	39	ERIC BENET Spend My Life With You (Warner Bros.)	637	-24	95193	8	27/0	
5	40	JAY-Z Girls' Best Friend (Epic)	607	-145	135395	15	33/0	
4	40	ENRIQUE IGLESIAS The Rhythm Divine (Interscope)	607	+103	46509	3	29/0	
0	42	JESSICA SIMPSON I Wanna Love You Forever (Columbia)	603	-51	69902	4	21/1	
2	43	98 DEGREES Do (Cherish You) (Universal)	580	-189	83112	19	33/0	Breakers ®
1	44	KELIS Caught Out There (Virgin)	579	-64	130412	5	32/1	
17	45	GINUWINE None Of Ur Friends Business (550 Music/Epic)	509	+100	77369	2	36/8	
but	-	MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)	469	+129	98259	1	27/1	
		TRACIE SPENCER Still In My Heart (Capitol)	415	+41	45836	1	25/1	What A Girl Wants (RCA)
50	48	KEVON EDMONDS 24/7 (RCA)	414	+37	35499	3	28/1	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CH 1187/464 42/3
but		LIL' WAYNE Tha Block is Hot (Cash Money/Universal)	384	+50	74429	1	17/3	
		DEBORAH COX We Can't Be Friends (Arista)	378	-65	90451	10	13/0	1



67 CHR/Rhythmic reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played 21 on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&P ONLINE MUSIC TRACKING.

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CHR/Rhythmic

		Hip Hop Top 20				New &	Active
V T	w	November 26, 1999	I⊤ TOTAL TW	PLAYS	TOTAL STATIONS/	NOTORIOUS B.I.G. Notorious B.I.G. (<i>Bad Boy/Arista</i>) Total Plays: 352, Total Stations: 39, Adds: 37	MOS DEF Ms. Fat Booty (<i>Rawkus/Priority</i>) Total Plays: 165, Total Stations: 8, Adds: 2
	1	JUVENILE Back That (Cash Money/Universal)	4037	4205	125/0		
	2	EVE Gotta Man (Ruff Ryders/Interscope)	3636	3996	126/0	KRAYZIE BONE Paper (Mo Thugs/Ruthless/Loud) Total Plays: 310, Total Stations: 20, Adds: 0	E-40 Big Ballin' With My Homies (Sick Wid' It/Jive) Total Plays: 164, Total Stations: 10, Adds: 2
(3	OL' DIRTY BASTARD Got Your Money (Elektra/EEG)	3507	3203	132/3		
	4	B.G. Bling Bling (Cash Money/Universal)	3174	3268	123/1	JUVENILEU Understand (Cash Money/Universal)	GINUWINE, R.L., TYRESE, CASE The Best (Columbia
	5	Q-TIP Vivrant Thing (Def Jam/IDJMG)	2454	2666	117/0	Total Plays: 245, Total Stations: 20, Adds: 7	Total Plays: 153, Total Stations: 12, Adds: 3
	6	WARREN G Want It All (G-Funk/Restless)	2424	2532	127/2	98 DEGREES This Gift (Universal)	CEMINI Dector Dector (Thurse Charat)
	7	SOLE' 4,5,6 (DreamWorks)	2076	1896	110/5	Total Plays: 239, Total Stations: 17, Adds: 6	GEMINI Doctor, Doctor (<i>Thump Street</i>) Total Plays: 148, Total Stations: 8, Adds: 2
(8	MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)	2067	1719	109/4		
(9	LIMP BIZKIT N 2 Gether Now (Flip/Interscope)	1936	1532	111/4	HOT BOYS We On Fire (Cash Money/Universal) Total Plays: 236, Total Stations: 15, Adds: 0	KURUPT Girlz All Pause (Antra/Artemis)
(D	LIL' WAYNE Tha Block Is Hot (Cash Money/Universal)	1764	1490	97/4	Total Flays. 250, Total Stations. 15, Adds. 0	Total Plays: 141, Total Stations: 8, Adds: 0
(D	ICE CUBE F/MACK 10 You Can Do It (Priority)	1677	1538	119/2	NAS Nastradamus (Columbia)	TASH F/RAEKWON Rap Life (Loud)
1	2	DR. DRE Still D-R-E (Aftermath/Interscope)	1389	1439	106/3	Total Plays: 218, Total Stations: 18, Adds: 3	Total Plays: 136, Total Stations: 9, Adds: 1
1	3	LIL' TROY Wanna Be A Baller (Short Stop/Republic/Universal)	1321	1479	82/0		
1	4	SNOOP DOGG B-Please (No Limit/Priority)	1288	1488	98/2	FREESTYLERS Don't Stop (Mammoth) Total Plays: 207, Total Stations: 14, Adds: 1	EIFFEL 65 Blue (Da Ba Dee) (Republic/Universal) Total Plays: 117, Total Stations: 11, Adds: 5
1	5	PHARAOHE MONCH Simon Says (Rawkus/Priority)	1282	1415	106/0		
1	6	NOTORIOUS B.I.G. Dead Wrong (Bad Boy/Arista)	1082	1253	91/0	Q-TIP Breathe And Stop (Arista)	REDMAN/METHOD MAN Da Rockwilder (Def Jam/IDJN
0		NAS Nastradamus (Columbia)	1057	685	102/7	Total Plays: 183, Total Stations: 16, Adds: 8	Total Plays: 104, Total Stations: 9, Adds: 1
1	8	JAY-Z Girls' Best Friend (Epic)	913	1177	78/0	COKO Triflin' (RCA)	
1	9	MOBB DEEP Quiet Storm (Loud)	842	910	75/0	Total Plays: 176, Total Stations: 14, Adds: 2	MINT CONDITION If You Love Me (Elektra/EEG) Total Plays: 103, Total Stations: 17, Adds: 8
2		Q-TIP Breathe And Stop (Arista)	839	578	106/10		
						VITAMIN C Me, Myself And I (Elektra/EEG) Total Plays: 167, Total Stations: 9, Adds: 0	CASE Happily Ever After (<i>Def Jam/IDJMG</i>) Total Plays: 96, Total Stations: 12, Adds: 0
a	pla	/Rhythmic and 83 Urban reporters combine into a custom char ys for the airplay week of Sunday 11/14-Saturday 11/20. For c nythmic and Urban sections. © 1999, R&R Inc.	t. Hip Hop omplete re	titles are r eporter list	anked by ts refer to	Songs ranked	

CHR/Rhythmic Reporters Stations and their adds listed alphabetically by market

WOHT/New York, NY *

PD: Tracy Cloherty MD: Sean Taylor 31 NOTOBIOUS B.I.G. "Notorious"

31 NOTORIOUS B.I.G. 18 EVE "Talk" 15 GINUWINE... "Man" 7 GINUWINE "None"

WNVZ/Norfolk, VA *

PD: Don London MD: Jay West 15 RICKY MARTIN "Bon-Bon" 1 BOB MARLEY "Tur" DONELL JONES "Know"

PD: Leo Caro MD: Kevin Chase 18 SOLE: "4,5,6" SISDO "Got" NOTORIOUS B.I.G. "

KQCH/Omaha, NE *

WPYO/Orlando, FL *

PD: Phil Michaels MD: Damian Paul 17 NOTORIOUS B.I.G. "Notorious" 15 BOB MARLEY... "Tum"

KCAQ/Oxnard, CA *

PD: Dan Garite APD: Corn Dog MD: Joey Boy 10 - 0.TIP "Breathe" 10 NOTORIOUS B.I.G. "Notorious" 7 E-40 "LL "Boory" GINUMINE "Mean" CONDUCTION OF THE CONT REDMARK METHOD MAN "Roc

KPSI/Palm Springs, CA DM/PD: Mike Keane GINUWINE "None" NAS "Nastra" KELIS "Caught" 98 DEGREES "Girt"

KKFR/Phoenix, AZ * PD: Bruce St. James APD/MD: Charlie Huero 2 MINT CONDITION "Love" 2 NOTORIOUS B.L.G. "Notoriou

PD: Erik Johnson No Adds

KBAT/Odessa-Midland, TX

KKSS/Albuquerque, NM * PD: Tony Manero No Adds

KYLZ/Albuquerque, NM * PD: Jaramer PD: Jaramer APD/MD: Robb Royale 2 NOTORIOUS 8.1.6. "Notonous" 1 JUYENLE "U" FREESTYLERS "Stop" 0-TIO" "Brather KEVON EDMONDS "24/7"

KPRF/Amarillo, TX PD/MD: Eric Michaels 12 EIFFEL 65 "Blue" IMX "Stay"

KFAT/Anchorage, AK OM: Mark Carlson PD: Steve Kicklighter 5 NOTORIOUS BLG "Notorious"

KOBT/Austin, TX * PD: Scooter 8. Stevens MD: Mark Macray 1 NOTORIOUS B.I.G. "Notoridus" JUVENILE "U" MIXT CONDITION "Love"

KISV/Bakerstield, CA * PD: Bob Lewis APD/MD: Picazzo 4 NOTORIOUS B.I.G. "Notorious" MARIAN CAREY/JOE... "Thank" SOLE" "4,5,6"

WERQ/Baltimore, MD * PD: Dion Summers MD: Oarren Brin 1 NOTORIOUS B.I.G. "Notorious

WBHJ/Birmingham, AL *

PD: Mickey Johnson APD/MD: Mary Kay 4 MOS DEF "Booty" 3 G-TIP "Breathe" 2 NAS "Nastra" MINT CONDITION "Love" E-40 "Bailth" NOTORIOUS B.I.G. "Notorious"

WJMN/Boston, MA * PD: Cadillac Jack McCartney APD/MD: Danny Ocean 42 NOTORIOUS B.I.G. "Notorious" WSSP/Charleston, SC PD: Kell Reynolds 44 IMX -Stay" 21 SOLE" 45.6" 18 OR ORE "Smi" WARRE G. "Wart" SNOOP DOGG "8-Please" NOTOPIOUS B.I.G. "Notorious" MINT CONDITION "Love"

KSEQ/Fresno, CA * PD: Rik McNeil MD: Rudy Orozco CELINE DION "Way" LFO "GHT" WBBM/Chicago, IL * PD: Todd Cavanah MD: Erik Bradley 23 8.G. "Bling" 7 SAVACE GARDEN "Knew" 4 IMX "Stay"

WJMH/Greensboro, NC * DM/PD: Brian Douglas APD: Kendall B KZFM/Corpus Christi, TX * PD: Ed Ocanas MD: Danuy B. Jammin' GINUNIK "None" BACKSTREET BOYS "Show" APU: Kendall B MD: Boogle D 21 MARY J. BLIGE "Inside" 17 STICKY FINGERS "Jackin" 14 LIL' WAYNE "Block"

KBOS/Fresno, CA *

PD: E. Curtis Johnson MD: Travis Loughran 7 NOTORIOUS 81.G. "Notorious" 2 E-40 "Ballin"

KQMQ/Honolulu, HI *

PD: Jacque Gonzales James MD: Justin Cruz 25 NOTORIOUS B.I.G. "Notorious" 22 MARIAH CAREYJOE... "Thank" JUVENLE "U"

KIKI/Honolulu, HI * KRBV/Dallas-Ft. Worth, TX * PD: Fred Rico MD: Pablo Sato 1 NOTORIOUS B.I.G. "Notorious" JESSICA SIMPSON "Wanna" PD: Carmy Ferreri MD: Pete Manriquez 15 OL DIRTY BASTARD "Money"

WBTT/Dayton, OH * PD/MD: Dino Robitaille SUGAR RAY "Apart" MARIAH CAREY/JOE "Thank"

KQKS/Denver-Boulder, CO * PD: Cat Collins MD:John E. Kage 29 MARIAH CAREV/JOE... "Thank" 23 OR. DHE: "Shill" 22 SOLE "45.6" NOTORIOUS B.I.G. "Notorious" CHRISTINA AGUILERA "What" MISSY ELUOT! "No! KXME/Honolulu, HI * PD: Jamie Hyatt MD: Ryan Kawamoto 32 98 DEGREES "GHt"

KBXX/Houston-Galveston, TX * PD: Rob Scorpio MD: Kashawn Powell 12 NOTORIOUS B.I.G. "Notorious" 9 DESTINY'S CHILD "Name" KPRR/EI Paso, TX * WHHH/Indianapolis, IN *

OM: John Candelaria PD/MD: Victor Starr BOB MARLEY... "Turn" JACI VELASOUEZ "Love" PD: Scott Wheeler MD: Carl Frye 2 MINT CONDITION "Love" NOTORIOUS B.I.G. "Notorious" WCKZ/Ft. Wayne, IN

> WJBT/Jacksonville, FL * UD DAVE Wynter D: Dave Wynter 2 GODDE MOB "Bilon" 0 MARIAH CARFY/JOE... "Thank" 8 BLADUE "Bring" 8 BB MARLEY... "Turn" 5 SILK "Leits" GINUWINIE... "Man" GINUWINIE... "Man" JUVENIE C... "Man" 5 JUVENIE C... "Lately" EVE "Love"

PD: Brian Michel APD: Jo Valentine 4 SANTANA F/ROB THOMAS "Smooth" 4 NOTORIOUS B.I.G. "Natornous" MINT CONDITION "Love" WJFX/Ft. Wayne, IN * Interim PD/MD: Weasel 6 NOTORIOUS B.I.G. "Notorious" 1 MINT CONDITION "Love"

KLUC/Las Vegas, NV * PD: Cat Thomas APD: Mike Spencer MD: J.B. King 3 SOLE: "4.5.6" K-CI & JOJO "Gin"

KPWR/Los Angeles, CA * VP/Prog: Jimmy Steal APD: Damion Young MD: E-Man 23 NOTORIOUS BI.G. "Notonous" 7 MONTEL JOROAN "Get" N.W.A. "Chin"

KLZK/Lubbock, TX PD/MD: Chuck Luck 43 MARIAH CAREYJOE... "Thank" BELLE PEREZ "Hello" EIFFEL 65 "Blue"

KXHT/Memphis, TN * DM: Chris Taytor PD: Lee Cagle 3 LIMP BIZKIT "Gether" EVE "Love"

KHTN/Merced, CA PD: Rene Roberts APD/MD: Drew Stone NOTORIOUS B.I.G. "Notorious" 98 DEGREES "Girt"

WPOW/Miami, FL * PD: Kid Curry MD: Eddle Mix APD: Tony The Tiger 37 SQNIQUE "Feels" 5 VCE CUBE FMACK 10 "You" PUFF OADDY "Friend"

KBTU/Monterey-Salinas, CA PD: Bobby Dee MD: Vic DeLeon GINUWINE "None" CHRISTINA AGULERA "What" 90 BEGREES "Gim" BOB MARLEY & WAILERS "Shining"

KDON/Monterey-Salinas, CA * PD: Dan Watson MD: Dennis Martinez MARIAH CAREVIJOE... "Thank" NOTORIDUS B.I.G. "Notorious"

WKTU/New York, NY * VP/Dps.: Frankie 8lue APD/MD: Andy Shane

KXJM/Portland, OR * PD: Mark Adams MD: Pretty Boy Dontay 1 GEMINI "Doctor"

WWKX/Providence, RI * PD: Jerry McKenna MD: Paul Nelson 17. NOTORIOUS B.I.G. "Notorious" CHRISTIMA AGUILERA "What" ERACIE SPENCER "Heart"

KWNZ/Reno, NV * PO: Bill Schulz MARIAH CAREY/JOE... "Thank" SAYAGE GARDEN "Knew" J-SHIN "Stand"

KGGI/Riverside, CA * PD: Mark Feather APD/MD: Jesse Duran 4 SNOCP DOGG "8-Please" 4 SANTANA "Maria" GEMINI "Doctor" EIFFEL 65 "8lue"

WKGS/Rochester, NY * PD: Erick Anderson APD: Patrick Castania NOTORIOUS B.I.G. "Notorious" MARIAH CAREVJUE... "Thank"

KBMB/Sacramento, CA * PD/MD: Ibrahim "Ebro" Jamile 5 MOBB DEEP FINAS "Mine" 5 NOTORIOUS B.I.G. "Notonous" JAZE "Really"

KSFM/Sacramento, CA * PD: Bob West 18 DESTINY'S CHILD "Name" 15 'N SYNC "Only" 5 DR. DRE "Still"

WTCF/Saginaw, MI *

WOCQ/Salisbury, MD PD: Wookie MD: Gizmo 98 DEGREES "Gift" GINUWINE "None" NOTORIOUS B.I.G. "Notorious

KUUU/Salt Lake City, UT *

KTFM/San Antonio, TX * PD: Cliff Tredway MD: Steve Chavez 3 NOTORIOUS B.I.G. "Notorious" 1 BOOMTANG BOYS "Squeeze" COKO "Triffin" XHTZ/San Diego, CA *

DM/PD: Lisa Vazquez MD: Dale Solivan 13 MARIAH CAREYUDE ... "Thank" 11 NOTORIOUS B.I.G. "Notorious" 6 Q-TIP "Breathe" MACY GRAY "Try"

KMEL/San Francisco, CA * PD: Joey Arbagey MD: Glenn Aure 18 DOSTINY'S CHLD "Name" 13 IMX "Stay" JA RULE "Daddy's"

John Christian M2M "Say" GINUWINE "None" Q-TIP "Breathe" COKO "Triffin"

WLLD/Tampa, FL * D/MD: Orlando EMINEM "Fault" SONIDUE "Feeis" NOTORIQUS B.I.G. "Notorious" LLL WAYNE "Block"

KOHT/Tucson, AZ * PD: Paco Jacobo MD: D. Wayne Chavez 2 MARIAH CAREVJOE... "Thank" 2 OTTIP "Breathe" 1 GINUWINE "None" NOTORIOUS B.I.G. "Notorious"

WOWZ/Utica, NY PD: John Carucci MD:Dana Dee 9 G-TIP "Breathe" 9 SAVAGE GARDEN "Knew" 9 NOTORIOUS 81.G. "Notorious" 9 BAZT FOOLS 81.G. "Notorious" 9 JAZE "Really"

KYLD/San Francisco, CA * PD: Michael Martin APD/MD: Jazzy Jim Archer 12 LIGHTER SHADE... "Sunny' 9 EIFFEL 65 "Blue" JUVENILE "U" WPGC/Washington, DC *

PD: Jay Stevens MD: Thea Mitchell 26 JOE "Wanna" 11 BOB MARLEY... "Turn" 7 MINT CONDITION "Love" KWWV/San Luis Obispo, CA

PD: Jammer APD/MD: Tommy Del Rio 21 ANGELINA "Tears" JUVENILE "U" Q-TIP "Breathe" KDGS/Wichita, KS *

KUGS/WIChita, KS * PD: Steve Dorrell APD/MD: Ricardo Cherry 6 BEASTIE 80YS *Aive* J-Shil *Sbad* JA RULE *Oaddy/S* TASH FRAEKWON *Rap* NOTORIOUS 8.1.G. *Notorious* KUBE/Seattle-Tacoma, WA OM: Shellie Hart PD: Eric Powers MD: Julie Pilat 27. NOTORIOUS B.I.G. "Notorious" GINUWINE "None" LLL' WAYNE "Block"

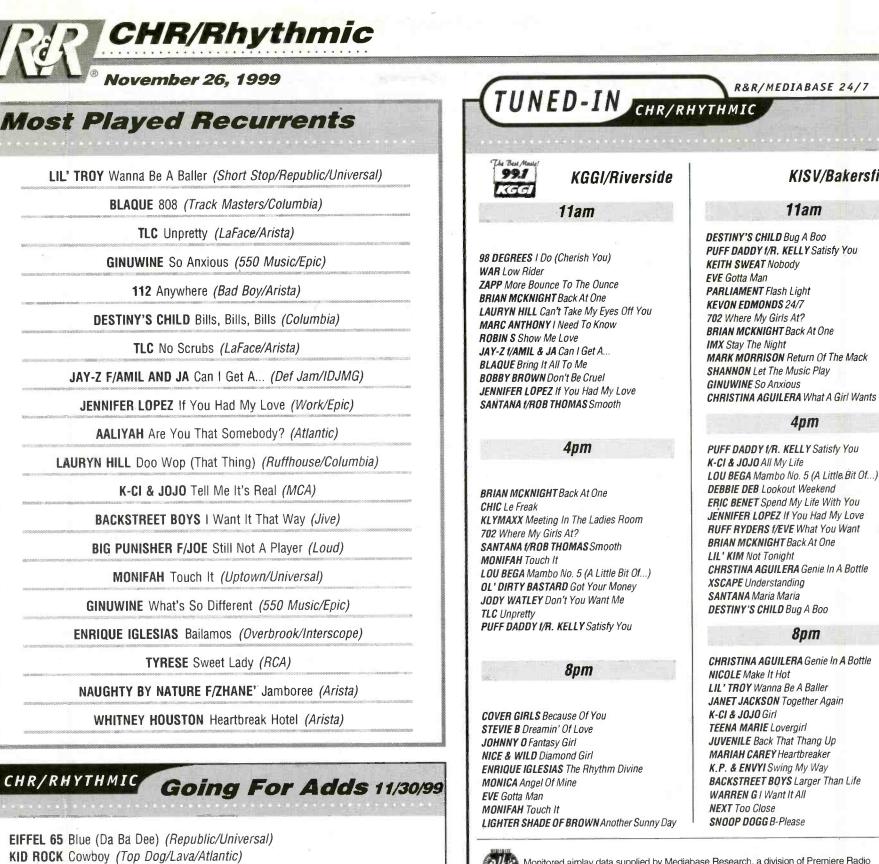
WBTJ/Youngstown-Warren, OH PD: Steve Granato MD: Jerry Mac EIFFEL 65 "Blot" DORLL JONES "Know" LUMP BIZAT "Getter" NOTOROUOS B.IG. "Notonous" KWIN/Stockton, CA *

* = Mediabase 24/7 monitored

67 Total Reporters 67 Current Reporters 67 Current Playlists

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: Michael Knight SISQO "Got" NOTORIOUS B I.G. "Notorious" 98 DEGREES "Gitt"



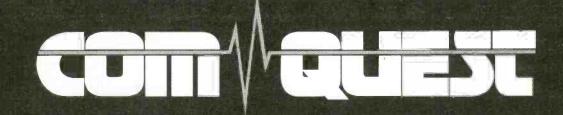
RAKIM All Night Long (Universal)

SANTANA Maria Maria DESTINY'S CHILD Bug A Boo 8pm CHRISTINA AGUILERA Genie In A Bottle NICOLE Make It Hot LIL' TROY Wanna Be A Baller

JANET JACKSON Together Again K-CI & JOJO Girl TEENA MARIE Lovergirl JUVENILE Back That Thang Up MARIAH CAREY Heartbreaker K.P. & ENVYI Swing My Way BACKSTREET BOYS Larger Than Life WARREN G I Want It All NEXT Too Close **SNOOP DOGG** B-Please

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Urban: The Format That Keeps Giving

More new music releases for Q4 '99 and Q1 2000

S o many record labels, so little space. Last week's New Music Guide contained only a sampling of the many interviews we conducted regarding the new music of the fourth quarter of 1999 and the first quarter of 2000. This week, we complete the task.

As the holiday season creeps up, it's hard to believe that the year 2000 is just around the corner. Though the record labels all but close down for the last two weeks of December, their music release schedules have all been set (though not in stone). In part two of the new Urban music releases, we roll out the last, but certainly not the least, of the information we gathered.

James Boyce, Universal VP/ Promotions, R&B

R&R: What releases do you have forthcoming?

Lil' Wayne, Juvenile, Rakim and the *Essence Men: Soundtrack to Romance* compilation (a joint venture with *Essence* magazine).

R&R: What is the outlook for each of these artists?

Juvenile — another multiplatinum hit; Rakim — gold and better; *Essence* this is more of a build project, because it is a compilation, so that's more of a longterm project than short-term; and Lil' Wayne — again. a multiplatinum project. **R&R:** What do you think of the tech-

nological trends in music?

I think there are some great advances in terms of technology that can aid in what we do on a day-to-day basis, but I would not use that technology as a means to a final decision — it's not the be-all and end-all.

Cynthia Harris, Columbia

R&R: What new releases do you have forthcoming?

Mariah Carey on Nov. 2, Marc Nelson on Nov. 9, Will Smith on Nov. 16, Nas on Nov. 23 and Jagged Edge on Jan. 4. **R&R:** What is the outlook for each of

these artists? We have very high expectations. Marc Nelson is a success story in himself. He's been working his butt off. Marian Darey

has already solc over 100 million albums. Based on the information from our sales team, the kinds of requests they're getting at retail are surpassing the requests they got on her previous album. This should be a really big album for her. We expect big things from the Will Smith project we've got huge launches for both Will and Mariah. Jagged Edge's single, "He Can't Love U," is a favorite with radio. We should see it increase in rotation. I think that's going to be a big one too.

R&R: What do you think of the technological trends in music?

We've been introduced to a whole new technology that didn't exist 10 years ago. I think it will always have an impact on what we do, because the customer will dictate how w = do business. So if that's the way we can get to the customers, then that's what we're going to have to do. We're going to have to be very consumer-

oriented and consumer-driven in order to succeed.

Richard Nash,

Elektra SVP/Promotions R&R: What new releases do you have forthcoming?

Mint Condition, the Light It Up soundtrack — which is a Yab Yum/ Elektra release — Gerald Levert, Beverly (a new artist on Yab Yum), Rah Digga and Gina Thompson.

R&R: What is the outlook for each of these artists?

This is Mint Condition's first release on Elektra and their first release in a few years. The single is already developing very strongly at radio, and our outlook is very positive. We're expecting this to be one of their strongest albums.

Light It Up is a Fox movie, a Tracey and Kenny Edmonds Production. With the early indications that are coming back from the movie, which have been very positive, and with so much of the music on the soundtrack, we anticipate that this will be one of the strongest soundtracks of the year. It's got a number of talented artists like Ja Rule, Master P, DMX, Beanie Sigel, 112, 'N Sync, Amil & Solé and Jon B., so this soundtrack is definitely loaded with platinum-selling artists, and we're expecting it to really get in and perform strongly for us, to be one of the topselling soundtracks.

Gerald Levert has continued to demonstrate and to prove from album to album that he has consistently put together hitoriented material that sells very, very well within his core base. The new artist from the Carolinas, Beverly, is a developing new female. That's a work in progress. We're getting some great feedback, and we're expecting strong numbers from that. There's an incredible street buzz on Rah Digga, out of the Flip Mode Camp. Gina Thompson's first single, "Ya Di Ya," did OK, but the second single really showcases her vocal ability and will expose her as an artist. Of course, we're also working diligently on the Missy Elliott, Silk and Ol' Dirty Bastard projects.

R&R: What do you think of the technological trends in music?

I think it's going to help us go out and capture the consumer and build those consumers into loyal music purchasers. Technology is going to continue to grow, and it's going to be very exciting how we're going to be able to use it to market and develop our new acts.

Rodney Shealey, Epic Records

Group VP/Promotions R&R: What new releases do you have forthcoming?

Amel Larrieux, Ghostface, TQ, So Plush and Cam'ron.

R&R: What is the outlook for each of these artists?

Our intentions are to break our new and developing acts. Arnel's an artist, the former lead singer of Groove Theory. Our goal for her is to create a huge fan base that will be around for five, six or even 10 years. We want to take what Groove Theory did and raise it to the next level.

With Cam'ron, we want to capitalize on the original base that he had. He did almost 700,000 on his first album. We want to establish him back at radio as a street-credible artist, but also as a mainstream artist, because he had a mainstream hit with "Horse & Carriage." Ghostface is Ghostface. Wu-Tang. He's the kind of artist who can move large numbers of units, and it's not really about radio; he's about the street vibe. It's about visibility. He's one of the key members of Wu-Tang.

With TQ, again we want to capitalize on the original base that we've done. We did about 200,000 on his first album. I think his name is known. The marketplaces where he does really well are Louisiana and Texas, all through that area. I think we established him a lot with *Westside*. Some of our artists that are coming out are sophomore projects. We've laid the base, now we have to capitalize on that base.

R&R: What do you think of the technological trends in music?

I think change is inevitable, and it's the only thing that's constant in life. It could be our enemy, it could be our best friend. I plan to progress along with progress; I don't plan to sit back and bitch about it. It's detrimental to us if we don't involve ourselves. I'm not afraid of it, I welcome it — just as long as it doesn't put me out of work.

Sandra Sullivan, Motown

VP/Urban Promotions R&R: What new releases do you have forthcoming?

For the first quarter of 2000 we have Dwayne Wiggins and Erykah Badu. For fourth quarter '99, Brian McKnight and Chico DeBarge.

R&R: What is the outlook for each of these artists?

Brian is already certified platinum. Chico DeBarge we expect to be a platinum album as well. What can'we say? Obviously we think Erykah Badu is going to be quadruple-platinum, if not 5 million. For Dwayne Wiggins, our expectations are at least gold.

R&R: What do you think of the technological trends in music?

I think it's a consumer-friendly environment. I think it's going to work well. All the industry needs to do is get on board and not get left out. This technology is here to stay; it's a part of our future. I don't think it's going to be a negative thing for the industry. It's a convenience, another way to get your shopping "I plan to progress along with progress; I don't plan to sit back and bitch about it. It's detrimental to us if we don't involve ourselves. I'm not afraid of it, I welcome it — just as long as it doesn't put me out of work."

Rodney Shealey

done. It will force us to re-evaluate the way we do business.

Ronnie Johnson, Atlantic SVP/R&B Promotion

R&R: What new releases do you have forthcoming?

J-Shin for the fourth quarter of '99. For the first quarter of 2000 I have Lil' Kim; the soundtrack for Any Given Sunday, which stars LL Cool J, Jamie Foxx, Al Pacino, Cameron Diaz and James Woods; and a Trickdaddy album and a Trina album from the Slip 'N' Slide camp.

R&R: What is the outlook for each of these artists?

To develop solid fan bases that we can build on with each subsequent release, trying to build catalog artists.

R&R: What do you think of the technological trends in music?

I believe the ability to download music is going to greatly impact our industry. I believe, however, that people are still going to go into the stores. But the instant gratification of being able to push a button and download the music is going to cause us to rethink how we market and promote our records.

Greg Powell, Priority Records Sr. Dir./Urban Promotions

R&R: What new releases do you have forthcoming?

Master P's Only God Can Judge Me; the Next Friday soundtrack, which consists of new records from Snoop, Krayzie Bone, Eminem, Ice Cube, Mack 10 and a possibly The Isley Brothers; Pharoahe Monch; Mos Def; and a new Ice Cube album. By way of Kevin Wells' Worldwide Entertainment come releases from Lil' Zane and Boss Hogg. There's an album from C-Murder and, tentatively, from The 504 Boys (Master P, Silkk and Mystikal). Scarface is coming in the first quarter. Rap-A-Lot is back over here now. Also on that label, Willy D. Youngbleed is tentative, and the Three Strikes soundtrack will be released. There's the Thicker Than Water soundtrack, which stars Mack 10 and Fat Joe.

R&R: What is the outlook for each of these artists?

With the Next Friday soundtrack. we'd like to pick up the momentum of what we got on the first Friday soundtrack, and we expect it to be an incredibly successful project. It has numerous artists people are already familiar with and a wide array of fans. For Master P's album, we expect the same success he's achieved. This project has him collaborating with Nas and Jermaine Dupree and the No Limit family. At least another double platinum out of Master P. The 504 Boys has been a long-awaited album. It's the first time these three guys have gotten together and done a whole album, and each is a platinum artist. Ice Cube has an incredible project where he used a variety of producers to come from a different angle. This should be one of the biggest rap albums this year. Scarface is a multiplatinum artist, and we expect that to continue over here at Priority. Lil'

Zane (who was featured on 112's "Anywhere"), we expect to be a huge star, accepted by both males and females. His album should be a super album for us and a great start to Worldwide Entertainment. **R&R:** What do you think of the technological trends in music?

I think it goes with everything else in the millennium. In a lot of ways, I think it makes it a lot easier to locate information. You just have to be innovative and use technology to your advantage. The companies that are slow to make changes will be hurt.

David Linton, Capitol SVP/

• **R&B Promotion & Marketing R&R:** What new releases do you have forthcoming?

A new artist, Mike E., in early 2000. He's an incredible vocalist. His first song is produced by Teddy Riley. Mike E's a singer/songwriter, and he's going to be the next big thing. And then there's the 12year-old child prodigy Sammie, out of Miami by way of the Freeworld camp (Dallas Austin's label). He's won Showtime at the Apollo three times in a row. He has an incredible presence. This young man is going to be more than a recording star. He comes with something that's missing in music today: youthful honesty with pure talent. There's Vega, another Freeworld project, and of course we're going to continue our push on Tracie Spencer, taking her to new heights.

R&R: What is the outlook for each of these artists?

Hit records! I think music as a whole is continuing to evolve as it always does. The artists that we have and the others that we're negotiating to sign will be at the forefront of this evolution of music. Without a doubt, each of these artists will carve out their own niche. They will each be a part of the American music culture for generations to come.

R&R: What do you think of the technological trends in music?

They're good. As with all technology, there's always that period of adjustment, learning how to adapt and make it really work for you. We all at some time were in awe of the computer, and now we can't live without it. And with radio changing — though it will.always be our No. 1 way of getting music to people — other delivery systems are important, because people are not so set in just one way of entertaining themselves or getting their information.

Howard Geiger, Interscope SVP/Urban Promotion

R&R: What new releases do you have forthcoming?

We're going to close out this year with a big bang! The most anticipated album of the last four years came out Nov. 16: Dr. Dre's 2001. Trin-i-tee 5:7's Spiritual Love will be in stores on Nov. 30. After the holidays we hope to come back with a new Mya album. And then



Urban: The Format That

Continued from Page 53

there's Majusty, a new group. Drag-on from the Ruff Ryders camp will release something in February, as will Kirk Franklin's INC (The Nu Nation's Crew). R&R: What is the outlook for each of these artists?

Dre's album is probably going to be the album of the year. Trin-i-tee 5:7's first album opened the doors for them as artists, and I feel this second album is going to follow through and be as big or bigger than the first. Mya is a superstar; we're expecting big, big things from her. Majusty came to us via Haaq Islam, the man who brought us Mya. They did a remake of The O'Jays' "Cry Together" that's really going to blow your mind. The Ruff Ryders camp brings hits, what can we say? And the success we've had with Kirk Franklin has been across the board - Gospel to AC to mainstream. We expect big things from him as well.

R&R: What do you think of the technological trends in music?

It has its good side and its had side. It can be damaging for the artist as well as being helpful. Providing snippets of songs is good; putting the full-length song that will be on the album can be hurtful.

Benny Pough, MCA

VP/R&B Promotion R&R: What new releases do you have

forthcoming? Guy, Avant and Common.

R&R: What is the outlook for each of these artists?

We're really excited about the Guy project. It's an opportunity for me to be a part of something that I grew up on pure R&B music - and to reintroduce the group to the marketplace after eight years. That will be out Jan. 18, and we'll be getting the guys on the road touring. Damion, Aaron and Teddy are together and excited as well.

Avant comes from Chicago and is pretty much in the R. Kelly vein - a definite heartthrob for the young girls and for the 21+ females as well. He's a singer, songwriter and producer. He's the first release on the Magic Johnson music label:

Common is everything --- he's the underground, the hip-hop --- it's his time. Last year we had great success with Roots, and this year we expect to have pretty much the same with Common.

R&R: What do you think of the technological trends in music?

Technology helps us take our game to the next level. I love technology. With R&R partnering with Mediabase and with BDS in effect, you can see how the game has changed. It lets you know when you have some action on a record, that you really have something that you can market and develop.

Eric Talbert, Private Music Assoc, Dir/Urban Promotions

R&R: What new releases do you have forthcoming?

The Colors of Christmas CD, which will have a major tour as well. The tour will feature Peabo Bryson, James Ingram, Dionne Warwick and Deniece Williams. The first quarter of 2000 we'll have a Phil Perry album, My Book of Love, and a Jeffrey Osborne album, Creeping. The Osbome's coming first.

R&R: What is the outlook for each of these artists?

Very optimistic for Osborne. It's been a while since he's been out there. He's been touring and tearing up the audiences. I think his album is going to be well-received. I would think a gold record

bum laid the groundwork for both the label and for Perry himself. The second should be good as well. I anticipate that it's going to do double what his last record did. As for the Christmas compilation, 1 think that's going to do well. We're going to have venue sells, and that always goes over well. Twenty-five thousand would be a good estimate.

from both of these artists. Perry's first al-

R&R: What do you think of the technological trends in music?

Downloading can be used to everyone's advantage. I would love to be able to send my next single to someone via the Internet. They could open it up and have visuals attached, and maybe even a data sheet where they could give me direct feedback. It's a great tool, but I don't think it should eliminate the human touch.

Mike Avery, Yab Yum **VP/Promotion & Lifestyle** Marketing

R&R: What new releases do you have forthcoming?

The Light It Up soundtrack, in stores Nov. 9, featuring singles from Master P, Ja Rule, an underground bubbling hit by DMX, 112, OutKast --- an incredible alburn. Beverly Crowder's single will be in stores in November. Andre Allen and Shya will be coming out in the first quarter.

R&R: What is the outlook for each of these artists?

We're expecting big things from Beverly --- she's a career artist for us. Babyface, Soulshock & Karlin, Rodney Jerkins and many more talented producers assisted with this project. For all of our artists, we're looking to develop lifelong careers and longevity in the industry.

R&R: What do you think of the technological trends in music?

Advances in technology make people think and rethink their marketing direction. I'm always open to trying new things and having another outlet to work my records on.

Dave Urso, Private I

VP/Sales & Promotion R&R: What new releases do you have forthcoming?

What we're working fourth quarter '99 will be what we're working first quarter 2000. Those are the compilation Escape From Death Row, featuring Kurupt, Daz, Soopafly, Trey D and others; and Bee-Low's Ballin' for Billions. We have a lot of support in the South on this project. We're excited about the Cameo record for 2000.

R&R: What is the outlook for each of these artists?

Bee-Low works wherever it's played. We think that we can take that record to the next plateau with the second single, "Big Mouth." I think we can get to 170,000-200,000. It's going to take some work, but we know it works. Just in the South we sold a few records.

On Escape From Death Row, that can be a monumental project. There's no record deeper than this one. This compilation has not two songs, not three there are probably eight songs on this record. Everybody in the industry will be aware of this song: Cameo featuring the one and only Larry Blackmon is funky, it's R&B, it's hip-hop, it's real! We expect big things from that one.

R&R: What do you think of the technological trends in music?

MP3 is just another way to market music. It's phenomenal for exposing music before it's released, but people will continue to shop at the stores --- they like the packaging. Now if record companies do what the MP3s do, there will be no more MP3s. However, it will crush retail. Larry Kahn, Jive VP/

Promotion

R&R: What new releases do you have forthcoming?

For the first guarter of 2000 we have R. Kelly, Joe, Syleena (a new female vocalist from Chicago), E-40, UGK and Mystikal.

R&R: What is the outlook for each of these artists?

For R. Kelly and Joe, the sky's the limit! Syleena will be the new breakthrough artist of the millennium. For E-40, there will be another solid gold LP from this West Coast self-made millionaire. UGK is what the South has been asking for (just ask retail), and Mystikal will deliver another platinum effort.

R&R: What do you think of the technological trends in music?

I'm not quite sure what you mean by technological advances, but I think the web will rule --- more music choices, more downloading of music. There will be technological changes at retail too.

Johnnie Walker, Def Jam VP/ Urban Promotions

R&R: What new releases do you have forthcoming?

In the fourth quarter we have new albums from DMX, Jay-Z, Montell Jordan, Funkmaster Flex & Big Kap and Sisqo. As you know, Sisqo is Dru Hill's lead vocalist, and this will be his first solo project. R&R: What is the outlook for each of these artists?

Platinum sales! We've planned well and positioned properly. I'm very excited. R&R: What do you think of the tech-

nological trends in music? It means we have to change our way of thinking, and in some cases change the way we do business. New technology is the wave of the future and the springboard of growth for the industry. Smart music executives will make sure they stay abreast of the trends, continue to educate themselves and use the new technology to advance themselves and their products.

Larry Davis, Qwest President

R&R: What new releases do you have forthcoming?

In the first quarter of 2000, ShanDozia's self-titled album and a six-member teen male group, Young Americans.

R&R: What is the outlook for each of these artists?

ShanDozia is very promising. He's a serious entertainer, uniquely creative and an outstanding vocalist. We're seeking to establish him as a force at Urban radio. The Young Americans are an across-theboard marketing dream!

R&R: What do you think of the technological trends in music?

I'm very encouraged. These developments offer an incredible upside in terms of distribution, creativity, sales and artist development

R. Brad Davidson, Loud Dir/ Marketing & Promotion, West Coast Manager

R&R: What new releases do vou have forthcoming?

Tash's Rap Life on Nov. 23, which features Raekwon, Kurupt, OutKast and producers Battlecat and Nobody, and of course E-Swift. Nov. 16 we have Raekwon's Immobilarity, featuring Method Man. It's incredible. For the first quarter we have a new Three Six Mafia record, Three Six Mafia Presents the Hypnotized Minds Camp Posse, which features Tear Da Club Up Thugs, Project Pat and Gangsta Boo. LV is releasing How Long in the spring. We also have

"Advances in technology make people think and rethink their marketing direction. I'm always open to trying new things and having another outlet to

work my records on."

Mike Avery

Big Pun's Yeah Baby and Luke's Luke's Freakfest, which is a soundtrack.

R&R: What is the outlook for each of these artists?

For Tash, it's a little bit of a departure from the L.A. underground vibe of his group Tha Alkaholiks, although he still retains a definite party atmosphere. With him, we want to at least go gold. Tash has been cast in a new MTV series, and he's just completed a movie with Snoop Dogg. Raekwon's last album did 2 million, and we're expecting to repeat that number, Three Six Mafia's last album went gold, and while it did so, they introduced their camp, The Hypnotized Minds. With their current visibility, they are definitely on their way to becoming another major Southern rap clique. Both releases should go platinum for sure. Big Pun's last album sold over a million and a half, and this project should do at least 2 million. Luke's soundtrack is filled with an all-star Southem cast. We expect it to be huge in the South, and hopefully radio will make it a national seller.

R&R: What do you think of the technological trends in music?

I am excited about the technological advances with regard to their being another outlet for consumers, like the MP3. Internet radio, cable radio, etc. Exactly how it affects our industry remains to be seen. The fact that record companies are starting to embrace and support these alternative outlets shows that everyone is determined to use these sources as marketing tools.

Danny Harris, Parlane **Entertainment CEO**

R&R: What new releases do you have forthcoming?

In addition to releasing a compilation CD, we're releasing single by a young man named Slater Thorpe, "Those Days," and "Silly Games" by Patricia Whitfield. We also have a cover of "Ain't No Sunshine" by a young man named Mark Russell. That is a smooth jazz piece. R&R: What is the outlook for each of these artists?

We have five serious artists, and we're about to do major things with them. We have an eight-month marketing plan for the whole album. As a small label: conservatively we plan on doing anywhere from 100,000-200,000 in combined sales ---- the singles and the compilation CD. R&R: What do you think of the tech-

nological trends in music?

To deny what technology is going to bring to the music industry would be like trying to stay in the Dark Ages. It's inevitable --- change is coming. Everybody just needs to prepare and make the best of it. The record companies, the independent labels and the way retail works will all have their place, but I think there's going to be a lot of change that will make it easier for a small company like mine to compete in the global marketplace.

Mark Curdo, SAR VP/ Marketing, Promotions & Special Projects R&R: What new releases do you have

5 Ever 13 forthcoming?

We will be releasing D-Fuse's Roomful of Smoke through our Damage Records division at the end of November or early December. This is the first solo project to come from former New Kid On The Block Danny Wood. The record creates a deep blend of hiphop, jazz and funk.

We also have a new release from comic singer Red Peters on Ball Bag Records. Red has garnered a strong following over the past four years. His new album, Ol' Blue Balls Is Back, has a hilarious Barry Whitestyle R&B track called "The First Time I Met You," which we plan to service to R&B radio and the Tom Joyner Morning Show stations early in 2000.

R&R: What is the outlook for each of these artists?

I think the D-Fuse record will be a fresh breath for urban music. This album will reach all types of urban music fans. Hip-hop and club DJs will love this record, because it's almost a straight instrumental album. A lot of material on this record will be "in the mix" on turntables from Boston to California and overseas as well. In Chicago the steppers already love this record. Danny still has a faithful following from his days with the New Kids, so we feel this album has the potential to make a lot of noise. This project is an exciting start for SAR and Danny Wood's Damage Records.

Between the continuous support of Howard Stern, Mancow and many, many other DJs. I think the new Red Peters will far surpass his first album sales. His website has received well over a million hits!

R&R: What do you think of the technological trends in music?

The music/computer wave will continue to open a lot of new doors and most likely close some. There's no denying the window to the future, but I don't feel it will be the be-all and end-all of music sales and retail. Music fans will always want something more tangible and provable. There will always be a place for record stores and music outlets. Stores not only sell music, they dispense culture and lifestyle to anyone who visits, which is mostly the younger kids.

For a new label or band, new technology is a great vehicle and almost vital for exposure and accomplishment. Bands can sell their albums, plug upcoming shows, maintain a fan base and introduce themselves to the world on their own. Websites are great for basic info and sound samples, but when it comes to seeking out talent, you can't really "feel" a new band or artist until they're in your face. That part still needs to be done firsthand.

FOR THE RECORD Kathi Moore is Restless Records' **VP/Promotions**

terrydexter

"Strayed Away" the new single from the Self titled Album

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WKKV	KDKO	WNEZ							
WRKS	WCDX	WMGL							
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REP Urban Top 50

LAST	THIS	ARTIST TITLE LABEL(S)	TOTAL	+/- PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	1	DONELL JONES U Know (Untouchables/LaFace/Arista)		-65	(00) 392522	15	82/0
3	2	KEVON EDMONDS 24/7 (RCA)	2390	+130	277979	12	74/1
2	3	BRIAN MCKNIGHT Back At One (Motown)	2241	-95	296740	15	78/1
8	4	MARY J. BLIGE Deep Inside (MCA)	2182	+175	254205	6	77/0
5	6	MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG)	2174	+74	305871	8	77/0
6	6	MARC NELSON 15 Minutes (Columbia)	2142	+56	225406	14	75/1
4-02	70-	PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista)	2089	-163	243038	12	75/0
10	8	MINT CONDITION If You Love Me (Elektra/EEG)	1856	-44	196279	15	70/0
9	9	IDEAL Get Gone (Noontime/Virgin)	1805	-107	322516	20	70/0
12	1	GINUWINE None Of Ur Friends Business (550 Music/Epic)	1772	+177	200778	5	78/1
13	0	CHICO DEBARGE Give You What You Want (Motown)	1648	+59	184658	12	70/0
14	12	ARTIST The Greatest Romance Ever Sold (NPG/Arista)	1611	+32	137591	5	71/0
20	13	MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)	1598	+219	143515	5	75/3
16	1	ANGIE STONE No More Rain (In This Cloud) (Arista)	1594	+84	142049	10	65/3
18	(5	JAGGED EDGE He Can't Love U (So So Def/Columbia)	1577	+128	169206	7	74/1
7	16	DESTINY'S CHILD Bug A Boo (Columbia)	1576	-462	206521	11	70/0
11	17	EVE Gotta Man (Ruff Ryders/Interscope)	1567		227053	13	66/0
22	18	GUY Dancin' (MCA)	1551	+218	173752	4	73/1
19	Ð	OL' DIRTY BASTARD Got Your Money (Elektra/EEG)	1551	+144	195375	9	66/2
28	20	SISQO Got To Get It (Dragon/Def Soul/IDJMG)	1504	+257	170238	3	79/0
30	21	LIL' WAYNE Tha Block is Hot (Cash Money/Universal)	1380	+224	165875	4	66/1
17	22	Q-TIP Vivrant Thing (<i>Def Jam/IDJMG</i>)	1367	-96	239810	20	58/0
26	23	SOLE' 4,5,6 (DreamWorks)	1357	+79	136181	10	56/0 65/0
29	24	TRACIE SPENCER Still In My Heart (Capitol)	1336	+155	103183	6	71/3
23	25	CASE Think Of You (Def Soul/IDJMG)	1334	+133	135573	9	
27	26	D'ANGELO Left & Right (Cheeba Sound/Virgin)	1329	+3	145737	5	69/0 [°]
32	2	J-SHIN One Night Stand (Slip 'N Slide/Atlantic)	1290	+231			74/0
21	28	B.G. Bling Bling (Cash Money/Universal)	1243		92326	5	64/2
25	29	WARREN G Want It All (G-Funk/Restless)		-124	204284	16	62/0
eaker		BLAQUE Bring It All To Me (Track Masters/Columbia)	1230	-86	108976	10	68/1
eaker		GINUWINE, R.L., TYRESE, CASE The Best Man I Could Be (Columbia)	1179	+188	119923	3	68/6
eaker	-	WILL SMITH Will 2K (Columbia)	1128	+173	142331	2	68/1
31	-	PHARAOHE MONCH Simon Says (Rawkus/Priority)	1062	+72	80716	5	59/1
39	33 34	BOB MARLEY F/LAURYN HILL Turn Your (Columbia/IDJMG)	1034	-73	100289	6	59/0
36	35	NOTORIOUS B.I.G. Dead Wrong (Bad Boy/Arista)	992	+41	89217	5	49/0
43	35	ICE CUBE F/MACK 10 You Can Do It (Priority)	913	-43	100962	4	62/0
38	37	DRU HILL Beauty (University/IDJMG)	896	+112	90514	2	67/1
		BRANDY U Don't Know Me (Like U) (Atlantic)	882	-73	209613	14	20/0
24 40	38 39	MAXWELL Let's Not Play The Game (Columbia)	879	-449	94273	10	58/0
but>	4	NAS Nastradamus (Columbia)	875	-38	81465	6	59/0
42	4	DAVE HOLLISTER Can't Stay (Def Squad/DreamWorks)	839	+277	121454	1	69/4
42	42	COKO Triflin' (RCA)	835	+44	89661	3	52/3
49	-	TAMAR F/J.D. & AMIL Get None (DreamWorks)	830	+115	59008	2	63/0
	-		679	+16	35684	2	44/0
47		WHITNEY HOUSTON My Love Is Your Love (Arista) MARIAH CAREY Heartbreaker (Columbia)	677	-13	108678	19	52/0
al but	45		670	-224	74946	13	56/0
5 1 H		Q-TIP Breathe And Stop (Arista)	656	+193	74615	- 1 ¹	63/2
		TERRY DEXTER Strayed Away (University/WB)	640	+111	61478	1	52/5
48		MOBB DEEP Quiet Storm (Loud)	633	-35	129427	9	44/0
44		TLC Unpretty (LaFace/Arista)	621	-128	95877	17	50/0
ebut>	50	JA RULE How Many Wanna (Yab Yum/Elektra/EEG)	604	-31	43501	1	51/0

by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from

previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permis-

Most Added .

TIST TITLE LABEL(S) ADDS ARIAH CAREY/JOE & 98 DEGREES Thank... (Columbia) 62 OTORIOUS B.I.G. Notorious B.I.G. (Bad Boy/Arista) 54 RULE Daddy's Little... (Murder Inc./Def Jam/IDJMG) 30 AKIM When I Be On The Mic (Universal) 20 ZE Have You Ever Really Loved ... (Universal) 16 CREWBALL H.O.S.T.Y.L.E. (Tommy Boy) 12 ELIS Caught Out There (Virgin) 11 LK Let's Make Love (Elektra/EEG) 8 EAL Creep Inn (Noontime/Virgin) 8 OBB DEEP F/NAS It's Mine (Loud) 8

Most Increased Plays

TOTAL PLAY INCREASE TIST TITLE LABEL(S) EAL Creep Inn (Noontime/Virgin) +337 VENILE U Understand (Cash Money/Universal) +330 K Let's Make Love (Elektra/EEG) +301 S Nastradamus (Columbia) +277 SQO Got To Get It (Dragon/Def Soul/IDJMG) +257TORIOUS B.I.G. Notorious B.I.G. (Bad Boy/Arista)+241 SHIN One Night Stand (Slip 'N Slide/Atlantic) +231 WAYNE Tha Block Is Hot (Cash Money/Universal) +224 SSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG) +219 Y Dancin' (MCA). +218

Breakers®

BLAQUE Bring It All To Me (Track Masters/Columbia) AL PLAYS/INCREASE TOTAL STATIONS/ADDS 1179/188 68/6 30 **GINUWINE, R.L., TYRESE, CASE** The Best Man I Could Be (Columbia) AL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 1128/173 68/1 3 WILL SMITH Will 2K (Columbia) AL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 1062/72 32 59/1 Most Added is the total number of new adds officially reported to R&R

MOST Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



DO MY MOMMIES /RUN THIS MUTHA? DO MY BALLAS RUN THIS MUTHA?

RUFF RYDERS PRESENTS

Featuring Swizz Beatz

RUNNIN' BADIO Nov. 29 & 30

spit these bars

Video Now Runnin' on AT III Maxi Single In Stores Now!

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BUFFL

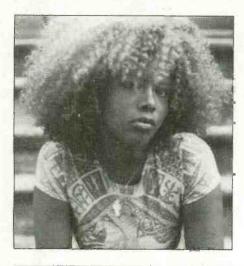
Urban Action



ARTIST: KELIS TRACK: "CAUGHT OUT THERE" LABEL: VIRGIN

t's weird. KKBT/L.A. programming assistant Fabian asked me if I was going to the party for Virgin's Kelis on Tuesday (11/9). I said I wasn't invited, and made a mental note to kick Brian Samson's arse. Then I called Brian, who invited me to the function. I didn't know who this artist was, but I was grateful to be invited somewhere. From that moment on, I heard "Kelis this" and "Kelis that" from different industry acquaintances. I wasn't able to make the party, but Kelis did stop by R&R on Thursday (11/11). I didn't get a chance to converse with this very colorful woman, because we were having an editorial meeting around the time she stopped by, but once I got back to my desk, I was thinking that I had to know what all the hoopla was about, so I popped in the single "Caught Out There."

I'm feelin' the message this 19-year-old Harlem native is delivering. With her strong voice and dominating attitude, she is definitely



making a statement. Heavily influenced by her dad, who is a director of Jazzmobile, this graduate of La Guardia High School for Music, Art and the Performing Arts has music in her veins. Backed by her production team, The Neptunes, Kelis storms onto the scene with a single that will have a lot of females chanting and a lot of males watching their backs.

"I hate you so much right now!" yells Kelis. Singing about a relationship gone bad, Kelis says all the words that females in similar situations have either said to their mates - or have wanted to say, but opted for the sugar-in-the-gas-tank therapeutic exercise instead. (Hey, it works. It has a cleansing effect on the spirit.) Sista girl starts off singing about all the things she did for dude, then how she found out dude wasn't solely her man. She talks about how she cared for him when he was sick and even provided an oral massage to a certain body part, and all the while dude was sharing his love (and body part) with someone else! He keeps telling homegirl that he loves her - he swears he loves her - yet there are nights when he doesn't come home. (What is that, love from afar?) Then homegirl sees the other female, and damn! She ain't all that. (Actually, she ain't none of that!)

"Caught Out There" is a woman's song. It's straight to the point, angry and real. The epidemic of infidelity has gone on since the beginning of time, yet Kelis' performance shows a different side to the trauma. No "crying till you can't cry any more" or thoughts of suicide are even insinuated in this song. Kelis is just trying to convince you - the dissed female - to get out of the situation. If your man is "caught out there," leave his arse out there and move on. Peace

> - Tanya O'Quinn Asst. Urban Editor

IN MY OPINION

Dr. Dre 2001 Aftermath/Interscope

with Tawala Sharp

AMD - KKBT/Los Angeles

Look, up in the sky! It's a bird! It's a plane! It's ... it's ... it's Dr. Dre! Swooping out of the sky with a bright green chronic leaf on his chest, the Black Superman is back on the scene with the most anticipated album of the year, 2001. It's been about six years since Dr. Dre produced and performed on an album-length project. The Chronic, Dre's last album, was heralded as a classic by both the East and West Coasts and everywhere in between. I know a lot of Chronic fans think it's damn near impossible for Dre to top the album that introduced the world to Snoop Dogg, Nate Dogg, Daz, Kurupt, The Lady Of Rage and the entire Death Row empire, but I'm here to tell you he has. The 2001 album is light years ahead of The Chronic. The production is incredible, right down to the mix. The album sounds like it was mixed at George Lucas' THX Studios, surround-sound and all. This album even reunites Dre with many of his estranged Death Row family. Trust me, Dr. Dre, Snoop, Kurupt, Nate and RBX have never sounded better. Along with Dre's new protege, Eminem, featured artist Xzibit and newcomer Hitman, Dr. Dre picks up right where The Chronic left off. It's like he never left, and he's bringing badly needed life to the West Coast. Dre is the man. Standout cuts are the already classic "F—You," "Forgot About Dre," "Bang Bang" and "Xxplosive." Still the leader, while everyone else is on the 2000 tip, Dre is one step ahead of the rest with 2001.

ADDVANCE NOTICE

Giving you fair warning: These are the singles that are going for adds on Tuesday (11/30).

MONICA Right Here Waiting (Arista)

DRAG-ON Spit These Bars (Ruff Ryders/Interscope)

PUFF DADDY Best Friend (Bad Boy/Arista)

TLC Dear Lie (LaFace/Arista)

TRANSITIONS Let Me Make Luv 2 U (Biv 10/Universal)





lovember 26, 1999

New & Active

JUVENILE U Understand (Cash Money/Universal) Total Plays: 580, Total Stations: 62, Adds: 7 REDMAN/METHOD MAN Da... (Def Jam/IDJMG) Total Plays: 567, Total Stations: 44, Adds: 3 BEVERLY You Came Along (Yab Yum/Elektra/EEG) Total Plays: 511, Total Stations: 41, Adds: 1 TRIN-I-TEE 5:7 Put Your Hands (B-Rite/Interscope) Total Plays: 507, Total Stations: 36, Adds: 0 IDEAL Creep Inn (Noontime/Virgin) Total Plays: 498, Total Stations: 56, Adds: 8 LIMP BIZKIT N 2 Gether Now (Flip/Interscope) Total Plays: 490, Total Stations: 45, Adds: 2 KRAYZIE BONE Paper (Mo Thugs/Ruthless/Loud) Total Plays: 426, Total Stations: 40, Adds: 1 SILK Let's Make Love (Elektra/EEG) Total Plays: 423, Total Stations: 58, Adds: 8

SAMMIE | Like It (Freeworld/Capitol) Total Plays: 423, Total Stations: 33, Adds: 1 E-40 Big Ballin' With My Homies (Sick Wid' It/Jive) Total Plays: 418. Total Stations: 41. Adds: 1 MOS DEF Ms. Fat Booty (Rawkus/Priority) Total Plays: 396, Total Stations: 39, Adds: 5 SHANDOZIA Baby, I Like (Qwest/WB) Total Plays: 390, Total Stations: 29, Adds: 1 112 Your Letter (Bad Boy/Arista) Total Plays: 316, Total Stations: 30, Adds: 3 LATANYA Keys (TVT) Total Plays: 301, Total Stations: 29, Adds: 1 NOREAGA Play That S*** (*Penalty/Tommy Boy*) Total Plays: 286, Total Stations: 32, Adds: 3 Songs ranked by total plays

Most Played Recurrents

CONSIN STREET	DEBORAH COX We Can't Be Friends (Arista)
	JUVENILE Back That Thang Up (Cash Money/Universal)
cos	ERIC BENET Spend My Life With You (Warner Bros.)
NPR	SILK Meeting In My Bedroom (Elektra/EEG)
802	112 Love You Like Did (Bad Boy/Arista)
64	IMX Stay The Night (MCA)
14	HOT BOYS We On Fire (Cash Money/Universal)
082	DR. DRE Still D-R-E (Aftermath/Interscope)
599	MAXWELL Fortunate (Rock Land/Interscope/Columbia)
003	FAITH EVANS Never Gonna Let You Go (Bad Boy/Arista)
000	GINUWINE So Anxious (550 Music/Epic)
1014	GERALD LEVERT Nothin' To Somethin' (EastWest/EEG)
***	MISSY "MISDEMEANOR" ELLIOTT All N My Grill (EastWest/EEG)
000	CASE Happily Ever After (Def Jam/IDJMG)
604	SNOOP DOGG B-Please (No Limit/Priority)
0.96	MARY J. BLIGE All That I Can Say (MCA)
100	DESTINY'S CHILD Bills, Bills, Bills (Columbia)
F	RUFF RYDERS F/EVE & NOKIO What Ya Want (Ruff Ryders/Interscope,
0000	702 Where My Girls At? (Motown)
	TLC No Scrubs (LaFace/Arista)

WFXA/Augusta

URBAN

11am

TUNED-IN

MARY J. BLIGE All That I Can Say KEVON EDMONDS 24/7 PUFF DADDY f/R. KELLY Satisfy You BRANDY Almost Doesn't Count TLC Unpretty J-SHIN One Night Stand LAURYN HILL Ex-Factor MARY J. BLIGE Your Child MARC NELSON 15 Minutes KELLY PRICE It's Gonna Rain ERIC BENET Spend My Life With You CASE Think Of You

4pm

PUFF DADDY f/R. KELLY Satisfy You K-CI & JOJO Tell Me It's Real SISOO Got To Get It DAVE HOLLISTER My Favorite Girl WILL SMITH Will 2K IDEAL Get Gone JUVENILE Back That Thang Up BRANDY You Don't Know Me DEBORAH COX/R.L. We Can't Be Friends GINUWINE None Of Ur Friends Business MARY J. BLIGE Deep Inside MASTER P Step To This

8pm

HOT BOYS We On Fire B.G. Bling Bling Q-TIP Vivrant Thing MISSY ELLIOTT Hot Boyz TASH Rap Life MONTELL JORDAN Get It On Tonite LIL' WAYNE Tha Block Is Hot DESTINY'S CHILD Bug A Boo EVE Gotta Man JA RULE Holla, Holla MARIAH CAREY Heartbreaker DONELL JONES U Know What's Up METHOD MAN & REDMAN Da Rockwilder ICE CUBE You Can Do It



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc.

WELO/Louisville

R&R/MEDIABASE 24/7

11am

RUFF RYDERS/DRAG-ON Down Bottom JUVENILE Ha LOST BOYZ Ghetto Jiggy BUSTA RHYMES Put Your Hands Where ICE CUBE It Was A Good Day NAS Nastradamus MASTER P Step To This JAY-Z Jigga My ***** METHOD MAN & REDMAN Da Rockwilder NOTORIOUS B.I.G. One More Chance MISSY FILIOTT Hot Boyz BIG PUNISHER I'm Not A Player LL COOL J Around The Way Girl

4pm

PHARAOHE MONCH Simon Says JIIVENILE Ha SPECIAL ED | Got It Made REDMAN & METHOD MAN Tear It Off NOTORIOUS B.I.G. Dead Wrong NAS Nastradamas TIMBALAND & MAGOO Luv 2 Luv U RUFF RYDERS/DRAG-ON Down Bottom METHOD MAN & REDMAN Da Rockwilder 2 PAC I/JODECI How Do U Want It SILKK THE SHOCKER Somebody Like Me ICE CUBE It Was A Good Day BIG PUNISHER I'm Not A Plaver SNOOP DOGG Woof

8pm

MISSY ELLIOTT Hot Boyz WESTSIDE CONNECTION Let It Reign DE LA SOUL Me, Myself, And I MASTER P Hot Boys And Girls **BEATNUTS** Watch Out Now JAY-Z I/AMIL & JA Can I Get A. MISSY ELLIOTT She's A Bitch TEAR DA CLUB UP THUG Hypnotize Cash Money DMX Ruff Ryders Anthem A TRIBE CALLED QUEST Check The Rhyme .IIM CROW Bandits 2 PAC I/YAKI KADAFI What Do You Believe In JA BUL F Holla Holla SLICK RICK Street Talkin



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Reporters

		CHURSON AND		adds listed alph			Cording Descentrones	
				Urban				
WAJZ/Albany, NY * PD: Mike Morgan MD: Ron Williams 1 MISSY ELLIOTT "Hor" 3 GIAUMINE "None" 3 MARIAH CAREYJJOE "Thank"	WPAL/Charleston, SC PD: Jae Jackson 6 112 - Letter 6 NOTORIOUS B.I.G. "Notonious" 6 TERAY DOXTER "Strayed" 5 IDEA: "Creep" 5 SILK "Lets"	WFXE/Columbus, GA PD: Terri Avery MD: Al Irvin 10 DRAVA Let/Right 3 MARIAH CAREYUOE "Thank" 3 NOTORIUSE BLE "HORODUS" 3 SCREWBALL "H.O.S.T"	WYNN/Florence, SC PD/MD: Nikici Reed 22 MARIAH CAREV/JOE "Thank" 22 JA RULE "Daddy's"	WKGN/Knoxville, TN PD: Thomas Henderson 10 OL DIRTY BASTARD "Money" 5 MARULE "Dadays" 5 JAZE: Fraaly 5 NOTORIOUS BLIG. "Notorious" 5 RAXIM MIC: 5 SORRWBALL H.O.S.T."	WKPO/Madison, WI PD: Chris Lee MD: LaTone Harl 14 NOTGNUS B.G. "Notonous" 10 MARIAH CAREYJOC. "Thank" 9 ANGIE STONE "Rain" 5 PRIOFILE "Winispers" UR NULL "Charlys" RAKUM "Mic"	WQUE/New Orleans, LA * PD: Gerod Stevens MD: Angela Watson 25 IDEA. "Toren" NOTORIOUS B.I.G. "Notorious" MARIAH CAREVUOE"Thank"	WCDX/Richmond, VA * PD: Aaron Maxwell MD: B-Rock 12: NOTONIUS BI.G. "Netorious" 2: MARIAH CAREYJJOE "Thank"	WJUC/Toledo, OH * PD: Charlie Mack MD: Nikki G. 4 VELIS-Caupht 4 NOTORIOUS BIG - Notoriou JA RULE Toddys MARIA+ CAREYJOLE "(han RAKIM * Mic" BUAK2UDE Bring"
KBCE/Alexandria, LA PD: Kenny Smoov MD: RJ. J. Polik 8 BRANMCKNIGHT "One" 5 INOTROIOSE B.G. Notorious" 5 IAZE "Peally" 5 MARIN Mic" 5 MARIN Mic" 5 MARIN Mic" 5 MARIN Mic" 5 KELIS "Caught"	WWWZ/Charleston, SC * PO: Terry Base 9 SCREWALL*HOS.T.* 6 C-TIP*Breather 4 KELS 'Caught' 4 NAST Nastra" 4 NOTORIOUS B.I.G. "Notorious" 3 MOS OE: "Booty" MARIAH (CAREYUGE "Thank" RAKM" Mic"	WCKX/Columbus, OH * VP/Prog.: Tony Fields PD: Paul Strong 5 WILLSAMTH YWI JMS-TNAStra JMS-TNAStra JMS-TC-TOPE	WTMC/Cainessville-Ocaia, FL * DM/PD/MD: Don Cody APD: Quincy 10 MARIAI CAREY/JUE, 'Thank' SHANOGZIA 'Baty' SCREWRAL 'HIO S.T" NOTORIOUS B.LG. 'Notonicus' RAKIM 'Mic' JARUE' Thealy'	KRRQ/Lafayette, LA * PD: Dre Richards No Adds	JAZE "Really" WHRK/Memphis, TN * PD/MD: Bobby O'Jay APD: Elicen Nathaniel JAZE "Really" JARULE "Dadiys" MARIAK CARKYONE, "Thank"	WBLS/New York, NY * PD: Vinny Brown MD: Michelle Campbell 12 MARIAH CAREV/JOE "Thank" 2 ISLK "Lets" 1 IDEAL "Chep" 1 PROPYLE "Whispers"	WDKX/Rochester, NY * PD: Andre Marcel 22: MARIAH CAREVJUE "Thank" 8: SANTAA "Mara" 5: MISSY ELLIOT "Hot" 4: NOTONUS B.I.G. "Notorious" JAZE "Really"	KJMM/Tulsa, OK * PD: Terry Monday MD: Maurice Prince 5 BARYWHITE "Longer" 1 MARIA CAREVIDEThan 1 MARIA CAREVIDEThan
NHTA/Atlanta, GA * D: Darrell Johnson VD: Ryan Cameron MD: Ramona Debraux 4 NOTORIOUS 8.1.G. "Notonious" JARULE Toadoys"	WPEG/Charlotte, NC * PD: Andre Carson MD: Nate Quick 6 NOTORIOUS B.I.G. "Notorious" 2 KELIS "Caught" 2 MARIA CAREV.JOC. "Thank"	KKDA/Dallas-Ft. Worth, TX * PD/MD: Skip Cheatham 5. AKIE STONE: Rah* 1. NOTORIOUS BLB: "Netorious" MARIAH CAREVUOE "Thank"	WJMZ/Greenville, SC * PD: Marvin Hankston MD: Doug Davis No Adds	WHNR/Lakeland-Winter Haven, FL GM: Frankie Grover PD/MD: Chris Williams 19. JUVENIE "U" 4. GOOLE MOB "Bids" 4. GOOLE MOB "Bids" 4. MOS DE" Boots" 4. JARUE "Dadays" 4. JARGE DOGE "Can"	NOTORIOUS 8.1.G. "Notorious" WEDR/Miami, FL * DM: James Thomas PD/MD: Cedric Hollywood 5 NOTORIOUS 8.1.G. "Notorious" 1 AVGIE STORE Rain"	WOWI/Norfolk, VA * PO: K.J. Holiday MD: Michael Mauzone 7 AMEL LARRIELX "Get 6 NOTORIOUS B.I.G. "Notorious" 5 MARIA TACARCY/JOE. "Thank" 3 RAKIM "Nic" JA RUE "Dadays"	WTLZ/Saginaw, MI * PD: Chris Reynolds MD: Long John MOBB DEEP FNAS "Mine" MARIAN CAREVIJOE "Thank" RAKIM "ME" NOTORIOUS B.I.G. "Notorious"	JARUE Dadys" SYSMIT Clady NOTORUS 81.6 Notoriou BLAQUE Bring" WACR/Tupelo, MS
WVEE/Atlanta, GA * D: Tony Brown MD: Rajeeyah Shabazz No Adds	WJTT/Chattanooga, TN * PD: Keith Landecker MD: Magic 3 BLAXEUOE Bring*	WROU/Dayton, OH * PD: Marca Simmons MARIAH CARE/VIOE. "Thank" J.SHN "Stard" JUVENILE "U" SILK"Lets"	WNEZ/Hartford, CT * PD/MD: Ricky Ricardo 14 KELS "Caught" 9 NOTORIOUS BLG. "Notorious" 1 RAIM "Mic" LEX "Winner" MAIM+CAREVUOE. "Thank"	4 MARIAH CAREVIDE "Thank" 4 NOTORIOUS B.I.G. "Natorious" WOHH/Lansing, M1 PD/MD: Brant Johnson No Adds	MARIAI CARFYJOEThank" JARULE "Daddys" WKKV/Milwaukee, WI * PD: Gary Young 6 SILK "Lets" 5 MARIAI CARFYJJOEThank"	KVSP/Oklahoma City, OK * PD: Teny Monday MD: Maurice Prince 5 BARRY WHTE 'Longer' 1 MARIAH CARE/VIOE "Thank" KEUS "Caupt"	WEAS/Savannah, GA PD: Sam Nelson MD: Jewel Carter J-SHIN 'Stand' MARIA' CAREY/JOE 'Thank' JA RULE 'Daddy's' G-TIP' Breathe'	PD: Jeroid Jackson NOTORIOUS BLG. "Notoriou: LEUT Game" MARIMH CAREYUDE "Than RAKIM "Mic" JARULE "Daddys" JAZE "Really" BRENT JONES/T.P "Good"
VFXA/Augusta, GA * n. PD/MD: Robert Taylor NOTROICUSEIG "Notroicus" MARIAH CAREVLOE K STAR FAWLE HE LA TONIGH* SCREWBALL TH. D.S.T.	MARIA+CAREY/JOE "Thank" MOTORIOUS BLC "Motorous" RELIS "Caught" K. STAR FWYQLE FLEA "Toolght" JAZE "Really" MOBB DEEP F/NAS "Mine" NUMME "Souls" JA RULE "Daddys"	WOTJ/Detroit, Mi * OM: James Alexander PD: Nate Bell APD/MD: Lance Panton 3 wotDRIOUS BLG: "Notonous" MARIACAREVJOC: "Thank" RAKIM Mic" PROFUL: Whispers"	W2T "Realy" JA RUE "Dadays" MENAT LARGE "Through" SCREWBALL "HO.S.T." WEUP/Huntsville, AL * PD/MD: Steve Murray	WBTF/Lexington-Fayette, KY OM/Interim PD: Doug Hamand 7 MARIAH CAREVIJOE "Thank" KIPR/Little Rock, AR * DM/PD/MD: Joe Booker No Adds	4 DAY HOLLISTER "Say" 4 JUYENILE"U" 1 IOEL "Creep" 1 NOTORIOUS BLG. "Notorious" SAMME "Like" WNOV/Mil waukee, WI * PD/MD. Sandra Robinson	NOTOFIOUS BL6. "Notorous" SY SMIT Gady JARUE "Dadys" BLAQUE "Brng" WJHM/Orlando, FL * PO: Russ Allen	KDKS/Shreveport, LA PD/MD:QuinnEchols J.RUETDaddys" PAKIM "Mc" NOTDRIOUS B.LG. "Notorious" MARIAI CAREVJOE "Thank" K.STAR F/WYCLEF JEA "Tonight"	WESE/Tupelo, MS PD/MD: Stan Allen 20 MARIAH CAREV.JOE. "Than 15 OL DIPT BASTARO "Money" 5 BEVERLY"Came"
VEMX/Baton Rouge, LA * 0: Al Jai Wallace PD: Mya Vemon DD: Adrian Long TASH FRAEKWON "Rap" MARIAH CAREVIDE "Thank" NOREAGA "Proj" JA RULE "Daddys" SCREWBALL "H.O.S.T." NOTOMICUS B.I.G. "Wotorious"	WGCI/Chicago, IL * OM/PD:EiroySmith APD/MD: Jay Alan 6 NOTORIOUS 81.6 "Notorious" 5 MARIAH CAREY(JOE"Thank"	KELIS"Cauph" JAZ" Realy" SCREWBALL "H.O.S.T" WJLB/Detroit, Mi * VP/Ops & Prog.: Michael Saund MD: Kris Kelley 1 NOTORIUS B.IG. "Notorious"	NOTORIOUS B.I.G. "Notorious" JA RULE "Daddys" MARIAH CAREYJOE "Thank" WTL C/Indianapolis, IN * PD: Brian Wallace MD: Vycki Buchanon 1 MARIAH CAREYJOE "Thank" 1 JUVENIE TU"	KKBT/Los Angeles, CA * PD: Harold Austin MD: Donsey Fuller 9 MOS DEF*Booy* 5 NOTORIOUS B.I.G. "Notorious" 1 LIL'WAYNE "Block"	WBLX/Mobile, AL * Int. MO'S (1996)	10 MOSDEF Booy" 4 REDMANMETHOD MANI Rockwilder" 3 NOTORIOUSB16. "Notorious" WPHI/Philadelphia, PA * PD: Maurice Devoe APD: Lamonda Williams 31 NOTORIOUSB16. "Notorious" 28 112":ke"	KMJJ/Shreveport, LA PD: Michael Tee 47 KEVOK EDMONDS "247" 14 GUY "Dancin" 13 NOREAGA "Pay" 7 NOTENIOUS 81.6 "Notorious" 10CAL "Creep" JARUE "Dadays" SILK "Lers"	WKYS/Washington, D VP/Prog.: Steve Hegwood 11. NOTORIUS B.I.G. "Notorious 4. JUVENILE"U" SILK"Lats" TRADIE SPEVCER "Heart" MARIAH CAREV/JOE "Thani
TCX/Beaumont, TX D: Lou Bennett MARIAH CAREVVOE "Thank" LATANYA "Keys" BARRY WHITE "Longer"	WIZF/Cincinnati, OH * VP/Prog.: Tony Fields PO: Phillip D. March MD: Terri Thomas 1 NAS "Nastra" MARONELSON "Minutes" MARIAH CAREYJDE "Thank"	SILK Tet's" MARIAKAREYJOE"Thank" BLADUE "Bring" WJJN/Dothan, AL PDMD: Tony Black	BLAQUE "Bring" TRACIE SPENCER "Heart" WJMI/Jackson, MS * PD/MD: Stan Branson NOTORIOUS BLG. "Notorious"	WBLO/Louisville, KY * PD/MD: Tony Fields 34 KRW/ZIE BONE *Pager* 32 MOBB DEP FRANS *Mine* NOREAGA *Pay* NOTORIOUS B.I.G. *Notorious*	MARIAH CAREY/JOE "Thank" WJWZ/Montgomery, AL PD/MD:D-Rock NOTORIOUS B.I.G. "Notonious" SILK" Taks" MARIAH CAREY/JOE "Thank"	27 MISSYELLIOTT "Her" 13 REDMAN/METHOD MAN "Rodwilde" WUSL/Philadelphia, PA * OM: Helen Little APD/MD:Glenn Cooper 13 MOTORIOUS B.I.G. "Notorious" 10 MARIAHCAREVIZIOE. "Than"	KATZ/S1. Louis, MO * PD: Chuck Atkins MD: DejaYu No Adds	WJKS/Wilmington, DE PD: Tony Quartarone MD: Manuel Mena MARIM H CAREYJUE 'Thank RAKIM "Mic: JAZE "Really" MOBE DEEPFANAS "Mine" JA RULE: 'Daddy's"
JZD/Biloxi-Gulfport, MS D: Rob Neal D: Tabari Daniels MARIAH CAREV/JOE "Thank" NOTORNOUS B.G. "Notonous" SCREVWALL "HO.S.T." JARULE "Dadys" RAKIM "Mic"	WENZ/Cleveland, OH * PO: Dan Binder No Adds WZAK/Cleveland, OH *	10 LIMP BLOTT "Gener" 7 MARIA CADEV/JGE. "Thank" 5 JA RULE "Dadry 5" 5 JAZE "Heally" NOTORIUS B LG. "Notorious" K STAR FWYCLE JLA "Tonight" RAIMI "MAC" SCREWBALL "H O.S.T."	JARULE "Daddys" MARINA CABEV/OLE "Thank" MOBB DEEPF/NAS "Mine" KPRS/Kansas City, MO-* PD: Sam Weaver MD: Myron Fears	WGZB/Louisville, KY * PD/MD: Timm Jherard APD: Karen Jordan 14 GINUWINE - Man" NOTORIOUS B.I.G. "Notorious" MARIAH CAREYUDE - "Thank" PROFYLE "Winipers"	WZHT/Montgomery, AL PD/MD: Michael Long 15 TRACESPENCER "Hear" 10 NOTORIOUSE IG. "Vetorious" KELIS "Caught"	7 DRAG-ON "Bars" IDE CUBE FMACK 10 "You" TERRY DEXTER "Strayed" WAMO/Pittsburgh, PA * PD: Ron Atkins	WTMP/Tampa, FL * PD: Lany Steele MD: Big Money 16 SCREWBALL + NO.5.* 5 NOTORIOUS BLG. "Notorious" 4 BARRYWHITE "Longer" 1 RACIM * Nic JA RULE "Daddys" MARIAH CARE/VIDE "Thank" MOBD BEE FRAS. "Nine"	WMNX/Wilmington, N PD: Rod Cruise MD: Gerald McSwain 8 NAS "Asstra" 5 DAYE POLISTER "Stay"
JAZE "Really" //LD/Boston, MA D: Steve Gousby D: T. Clark No Adds	Interim PD: Langford Stephens 3 NOTORIDUS BLG. "Notorious" MARIAH CAREYJOE. "Thank" JARULE "Daody's" WWDM/Columbia. SC •	WZFX/Fayetteville, NC * PD: Bobby Jay MD: Yooni O'Onohue No Adds	H.C. Import Catager MRIAH CAREYJOE. "Thank" MOTORIUS B.G. "Notorious" K. STAR FAWYCLEF JEA "Tonight" JA RULE "DaddyS"	WALJ/Macon, GA PD/MD: Derek Harper BLADLE"Bring" WARRENG "Want" REDMAW/METHOD MAN "Rodwider" WIBB/Macon, GA	WDAI/Myrtle Beach, SC PD/MD: Chris Clay MARIAH CAREV/JOE "Thank" TERRY DEXTER "Strayed"	MD: DJ Boogie 7 MDS DE Boory" 4 GOOOI MOB "Rich" 2 MASTER P"This" MARIA 4 AREY/JOE"Thank" NOTDRIOUS B.LG. "Notorious" MOBB DEEP F/NAS "Mine"	JAZE "Really" K. STAR F/WYCLEF JEA "Tonight"	3 TERRY DEXTER "Straybur" 3 MARIAH CAREYJOE Thank
BLK/Buffalo, NY * JMD: Skip Diland NOTORNOUS B.G. "Notoripus" MARIAH CAREVIJOE "Thank"	 PD/MD: Paul Jackson JUVKPILE "U" GOODE MOB "Hich" 2 12" Latter" 2 E-40" Baihn" 1 IDEAL "Creep" MARIAH CAREYKJOE "Thank" 	WDZZ/Flint, MI* PO/MD: ChrisReynolds MARIAH CAREVIJOE	KIIZ/KIIIeen-Temple, ŤX PD/MO: Mychal Maguire NOTORIOUS 8.1.6 "Notorious" RAKIM "Mic" MARIAH CARE VIJOE "Trank" IDEA"Creep" SY SMITH "Gady"	PD/M0: Kevin Fox 5 SCREWGALL 1+IO.S.T." 5 LUT "came" Stay" 5 NOTORIOUS B.I.G. "Notorious" 5 NOTORIOUS B.I.G. "Notorious" 5 NARULE "Datady" 5 JAZE "Realy" 5 MARILAH CAREV/JOE"Thank"	WQQK/Nashville, TN * OM: Jim Kennedy PD: Terry Foxx No Adds	WOOK/Raleigh-Durham, NC * PO: Hosie Mack MD: Jodi Berry 2 TERRYOEXTER "Strayed" 2 TERRYOEXTER "Strayed" 2 MARIAH CAREYJOE"Thank" BLADLE "Bring"	83 Total Report 83 Current Rep 82 Current Play Did Not Report, WHBX/Tallahas	orters lists Playlist Frozen (1):
			U	Irban A	C			
LR/Atlanta, GA * 10: Jim Kennedy o Adds VIN/Baltimore, MD * Cathy Brown	WBAV/Charlotte, NC * PD: Andre Carson MD: DC WHITNEY HOUSTON "Learned"	KRNB/Dallas-Ft. Worth, TX PD: Al Payne MD: Rudy "V" 15 DONEL, JONES "Know" 8 MINF CONDITION "Love"	WQMG/Greensboro, NC * PD: Alvin Stowe MD: Bryan Maxwell 2 DONELLJONES 'Know'	KJLH/Los Angeles, CA * PO/MD: Cliff Winston WHITNEY HOUSTON' Learned" HOWARD HEWETT "Meartone"	WMCS/Milwaukee, Wi PD/MD: Tyrene Jackson 6 WHITNEY HOUSTON "Learned" 5 SY SMITH "Glady" JATE "Realy"	WDAS/Philadelphia, PA * PD: Joe Tamburo APD/MD: Daisy Davis 2 MonTEL, JORCAN *Ger* JAZ**Realy* WHTRY*HOLSTON *Learned*	KMJM/St. Louis, MO * DM/PD: Chuck Alkins APD/MD: Eric Michaels No Adds	WHUR/Washington, D PD: Hector Hannibal MD: David A. Dickinson 3 MAXVELL 'Play' DAMON 'Lay'

3

WMMJ/Washington; DC * PD: Chris Conners No Adds PD: Kathy Brown MD: Keith Fisher KDKO/Denver-Boulder, CO Int. PD/MD: Jim Walker ARTIST Toreatest WHITNEY HOUSTON Learned MARINH CAREYJOE, Thank THEO Stewatest THEO Stewatest WIKS/Greenville, NC * PD: B.K. Kirkdand No Adds WVAZ/Chicago, IL * OM/PD: Maxx Myrick APD/MD: Jamiflah Muham 2 DONELL JONES "Know" 7 GUY "Dancin" WDLT/Mobile, AL * PD: Mark Oylan MD: Kathy Barlow No Adds WRBV/Macon, GA PD/MD: Lisa Charles WHITNEY HOUSTON "Learned" MONTELL JORDAN "Get" WHITNEY HOUSTON "Learned" GINUWINE_"Man KMJK/Phoenix, AZ PD: Art Jackson 5 MONTELL: JORDAN "Get" 5 MARIAH CARDAN "Get" 5 MARIAH CARDAW JOE_"Thank" 5 MARITNEY HOUSTON "Learned" 5 S.O.U.R.C.E. "Dooh!" WAAV/Wilmington, NC PD/MD: Kala Richards WHTNEY HOUSTON Learned" MARIAH CAREV.VOE... Thank" PROFYLE Whispers MENAT LARGE "Through" mad WLVH/Savannah, GA PD/MD: Vem Catron APD: Roger Moore wHITNEY HOUSTON "Learned" HOWARD HEWETT "Meantime" SOUNDS OF BLACKNESS "Thank" KMJD/Houston-Galveston, TX* PD: Carl Conner MD: Carla Boatner 21 WHTNEY HOUSTON "Learned" MARIAH CAREYJOE., "Thank" KOXL/Baton Rouge, LA PD: Al Jai Wallace 1 S.O.S. BANO 'Girls' PEABO BRYSON 'Somebody' AMEL LARRIEUX 'Get' WHITNEY HOUSTON 'Learned' WYLD/New Orleans, LA * PO/MD:LeBron Joseph KJM S/Memphis, TN * PD: Bobby 0'Jay MD: Eleen Nathaniel 17 DONELLUONES 'Koow' MARIAI CAREYJDE... 'Thank' WHITNEYHOUSTON 'Laamed' MONTELLUORDAW''Get' WLXC/Columbia, SC * PD/MD: Kevin Holiday 6 DAVE HOLLISTER "Stay" WHITNEY HOUSTON "Learned" CASE "Think" WDMK/Detroit, MI PD/MD: James Alexander 12 WHITNEY HOUSTON "Learned" 3 WHITNEY HOUSTON "Learned" SOUNDS OF BLACKNESS "Thank" WKXI/Jackson, MS WFXC/Raleigh-Durham, NC * MD: Danyt Morrow MINT CONDITION "Love" RAHSAAN PATTERSON "Queen" WRKS/New York, NY * PD: Toya Beasley APD: Lenny Greene 3 SILK "Lefts" 1 MARIAH CAREYJJOE... "Thank" WHITNEY HOUSTON "Learned" WMXD/Detroit, MI * * = Mediabase 24/7 monitored PD/MD: Stan Branson WHITNEY HOUSTON "Learned" VP/Ops & Prog.: Michael Saund PD: Janet G. No Adds WBHK/Birmingham, AL * PD: Mike Abrams MD: Dave Donnell 2 R. KELLY F/K. MURRAY "Home" WAGH/Columbus, GA 38 Total Reporters 38 Current Reporters 37 Current Playlists PD: Billy Dee MD: Ed Lewis WSOL/Jacksonville, FL * WHQT/Miami, FL * Station Mgr.: Tony Kidd PD: Derrick Brown MD: Traci Latrelle WFLM/Ft. Pierce, FL PO/MD: Michael James HOWARD HEWETT "Meandime" SOUNDS OF BLACKNESS "Thank" SLK "Lefs" MONTELL JORDAN "Ger" WSUL/Jacksonville, FL PD: Dave Wynier MD: K.J. MARIXH CAREY/JOE... "Thank" KEINY G "Lang" PROFYLE "Whispers" WHITNEY HOUSTON "Learned" WKJS/Richmond, VA * PD: Kevin Kofax MONTELL JORDAN "Ger" JAZE "Realy" TRACIE SPENCER "Heart" WHITNEY HOUSTON "Learned" MD: Eal Lewins 19 EARL KLUGH F/R RLACK "Now" 9 PEABO BRYSON "Dia" WHITNEY HOUSTON "Learned" 0. JONES F/CATERO "Something" BARRY WHITE "Longer" MARIAH CAREY/JOE... "Thank" WMGL/Charleston, SC PD: Terry Base MONTELL JORDAN "Get" WHITNEY HOUSTON "Learned" STAX-BOLT ALLSTARS "Brand" WCFB/Orlando, FL * PD: Steve Holbrook AMEL LARRIEUX "Get" Did Not Report, Playlist Frozen (1): KOKY/Little Rock, AR 6 TERRY DEXTER "Strayed" 1 DONELL JONES "Know" WHITNEY HOUSTON "Learned







Urban AC Playlists



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Rep Urban AC Top 30

	M	[®] November 26, 1999						
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON_	ADDS	Most Added®
1	0	KEVON EDMONDS 24/7 (RCA)	979	+41	141630	12	37/0	ARTIST TITLE LABEL(S) ADDS
2	2	ANGIE STONE No More Rain (In This Cloud) (Arista)	946	+18	135695	13	36/0	WHITNEY HOUSTON I Learned From The Best (Arista) 23
3	3	BRIAN MCKNIGHT Back At One (Motown)	860	-33	118824	15	37/0	MARIAH CAREY/JOE & 98 DEGREES Thank(Columbia) 8
5	4	MINT CONDITION If You Love Me (Elektra/EEG)	606	-14	96946	14	33/2	MONTELL JORDAN Get It On Tonite (Def Soul/ADJMG) 7
4	5	ERIC BENET Spend My Life With You (Warner Bros.)	577	-49	87835	28	36/0	DONELL JONES U Know (Untouchables/LaFace/Arista) 5
7-	6	DEBORAH COX We Can't Be Friends (Arista)	560	+31	70178	24	33/0	HOWARD HEWETT In The Meantime (Harmony) 3
8	7	MAXWELL Fortunate (Rock Land/Interscope/Columbia)	470	-22	83596	36	30/0	JAZE Have You Ever Really Loved (Universal) 3
13	8	ARTIST The Greatest Romance Ever Sold (NPG/Arista)	446	+32	52412	5	31/1	SOUNDS OF BLACKNESS Thank You (Zinc) 3
10	9	RAHSAAN PATTERSON Treat You Like A Queen (MCA)	444	-6	51788	11	28/1	MINT CONDITION If You Love Me (Elektra/EEG) 2
11	10	DONELL JONES U Know What's Up (Untouchables/LaFace/Arista)	443	0	69998	10	24/5	AMEL LARRIEUX Get Up (550 Music/Epic) 2
6	11	WHITNEY HOUSTON My Love Is Your Love (Arista)	442	-93	64599	18	27/0	PROFYLE Whispers In The Dark (Motown) 2
9	12	SMOKEY ROBINSON Easy To Love (Motown)	378	-77	54878	15	26/0	SILK Let's Make Love (Elektra/EEG) 2
14	13	GLENN JONES Secrets (SAR/WB)	362	+11	44361	7	27/0	
19	14	QUINCY JONES F/CATERO Something Cannot Have (Qwest/WB)	324	+27	28311	7	22/1	
18	15	TRACIE SPENCER Still In My Heart (Capitol)	316	+18	42069	4	25/1	
17	16	MARY J. BLIGE Deep Inside (MCA)	305	-3	51194	5	25/0	
22	Ū	DAVE HOLLISTER Can't Stay (Def Squad/DreamWorks)	303	+49	28063	5	26/1	Most Increased
20	18	BARRY WHITE Staying Power (Private Music/Windham Hill)	293	-1	37972	20	29/0	Plays
15	19	CASE Happily Ever After (Def Jam/IDJMG)	289	-53	45166	27	26/0	PLAY
12	20	R. KELLY If I Could Turn Back (Jive)	275	-151	46400	16	22/0	ARTIST TITLE LABEL(S) INCREASE
16	21	BRIAN CULBERTSON F/LORI PERRY Get'n Over You (Atlantic)	274	-40	28893	9	23/0	TERRY DEXTER Strayed Away (University/WB)+50
25	22	BARRY WHITE The Longer We (Private Music/Windham Hill)	261	+34	26563	3	25/1	DAVE HOLLISTER Can't Stay (Def Squad/DreamWorks) +49
21	23	CASE Think Of You (Def Soul/IDJMG)	258	-3	34816	3	21/1	PEABO BRYSON Somebody (Private Music/Windham Hill) +45
28	24	TERRY DEXTER Strayed Away (University/WB)	241	+50	26654	2	24/1	KEVON EDMONDS 24/7 (RCA) +41
Debut	> 25	BEVERLY You Came Along (Yab Yum/Elektra/EEG)	225	+40	14071	1	18/0	BEVERLY You Came Along (Yab Yum/Elektra/EEG) +40
24	26	FAITH EVANS Lately (Bad Boy/Arista)	217	-11	23953	4	23/0	WHITNEY HOUSTON Learned From The Best (Arista) +39
27	27	AMEL LARRIEUX Get Up (550 Music/Epic)	212	-11	29620	2	24/2	PROFYLE Whispers In The Dark (Motown)+39
23	28	GERALD LEVERT Nothin' To Somethin' (EastWest/EEG)	209	-31	31596	11	17/0	BARRY WHITE The Longer We (Private Music/Windham Hill) +34
26	29	CHANTAY SAVAGE My Oh My (RCA)	188	-38	19302	6	17/0	ARTIST The Greatest Romance Ever Sold (NPG/Arista) +32
30	30	OLU My World (Gee Street/V2)	182	-4	15709	3	16/0	DEBORAH COX We Can't Be Friends (Arista) +31



38 Urban AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 350 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

New & Active

GUY Dancin' (MCA) Total Plays: 179, Total Stations: 15, Adds: 1
YOLANDA ADAMS Yeah (Elektra/EEG) Total Plays: 172, Total Stations: 14, Adds: 0
PEABO BRYSON Somebody In Your Life (<i>Private Music/Windham Hill</i>) Total Plays: 142, Total Stations: 15, Adds: 1
EARL KLUGH F/ROBERTA FLACK Now And Again (<i>Windham Hill Jazz</i>) Total Plays: 126, Total Stations: 12, Adds: 1
GINUWINE, B.L., TYRESE, CASE The Best Man I Could Be (Columbia)

Total Plays: 122, Total Stations: 10, Adds: 1



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MARY J. BLIGE Don't Waste Your Time (MCA)

CHICO DEBARGE Give You What You Want (Motown)

JAGGED EDGE He Can't Love U (So So Def/Columbia)

Songs ranked by total plays

Total Plays: 108, Total Stations: 2, Adds: 0

DRU HILL Beauty (University/IDJMG) Total Plays: 106, Total Stations: 3, Adds: 0

Total Plays: 96. Total Stations: 6, Adds: 0

Total Plays: 91, Total Stations: 4, Adds: 0

112 Your Letter (Bad Boy/Arista) Total Plays: 87, Total Stations: 12, Adds: 0 **Breakers**

No Songs Qualified For

Breaker Status This Week

Most Added is the total number of new adds officially reported to R&R

by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



Most Played Recurrents

FAITH EVANS Never Gonna Let You Go (Bad Boy/Arista)

TYRESE Lately (RCA)

- MARY J. BLIGE All That I Can Say (MCA)

JESSE POWELL You (Silas/MCA)

KIRK WHALUM All | Do (Warner Bros.)

K-CI & JOJO Tell Me It's Real (MCA)

TEMPTATIONS This Is My Promise (Motown)

TEMPTATIONS How Could He Hurt You (Motown)

GLENN JONES Baby Come Home (SAR/WB)

CHANTE' MOORE Chante's Got A Man (Silas/MCA)

GAP BAND Good Old Fashion Lovin' (Big Trax/Private I/IDJMG)

BRANDY Almost Doesn't Count (Atlantic)

NATALIE COLE Say You Love Me (Elektra/EEG)

TEMPTATIONS Stay (Motown)

DEBORAH COX Nobody's Supposed To Be Here (Arista)

KELLY PRICE It's Gonna Rain (Rock Land/Interscope)

TRIN-I-TEE 5:7 God's Grace (*B-Rite/Interscope*)

LAURYN HILL Ex-Factor (Ruffhouse/Columbia)

SILK Meeting In My Bedroom (Elektra/EEG)

CASE F/JOE Faded Pictures (Def Jam/IDJMG)



MONICA Right Here Waiting (Arista) TRANSITIONS Let Me Make Luv 2 U (Biv 10/Universal)



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc

 WKYS KOMC WXTU WBT WOLZ KEES WEDR Radio Alegria WNVZ WKIX WKXP KSMB Scot-FM WNEL WPRM Radio Venus WOOK WENN KOKUNNOW WENNOW WENN KOKUNNOW WENN KOKUNNOW W





LON HELTON

"I tried to deal with my personal life and conquer it like it was a business deal. I thought that I could control everything around me. You can't deal with matters of the heart like a contract negotiation."

Regaining Lost Respect

Tracy Lawrence speaks openly about life, love and the pursuit of music

first met **Tracy Lawrence** 10 years ago, when he came through our front door on Music Row, looking for a copy of **R&R**. He had just signed with Atlantic, but had yet to begin showcasing for radio and was still a few months away from releasing his first single.

Since then, Lawrence has become a friend. And I have to admit, I felt a great deal of anguish when he ran afoul of both the law and moral sensibilities several times over the last few years. Those scrapes have been wellreported: Shooting a gun while driving down an interstate highway after another motorist made an obscene gesture. Being interrogated by the police after a couple invited him to witness their rape fantasy outside a hotel. And then there was the physical altercation in Las Vegas between Lawrence and his now ex-wife, Stacy.

About a month ago, before the release of his current single, we sat down for an exclusive, extensive, no-questions-barred conversation about all of the things that have brought a man who was once one of Country's brightest stars to the point of battling for his professional survival. I found him to be at once sincere, contrite, confident and passionate.

R&R: Why are you doing this interview now?

TL: I think people want to know what my state of mind is and where I'm at in my life after all that's gone on the last few years. They need to see that the old Tracy — the guy who was very focused and very passionate about his music, who was very dedicated to being a good role model and an inspiration to other people —



Tracy Lawrence

has gotten his life back on track. That's what I want to project to people.

R&R: You've been taking your new music to radio stations around the country. What are PDs and MDs saying to you?

TL: They just want to sit down with me and see where my head is at and see that I've really overcome a lot of obstacles and learned from the things that have happened to me. They really just want to know that I'm OK. They want to look me in the eyes and see that I've gotten my life back together and that I'm healthy. They're interested in hearing the things that I'm writing and in knowing where my mind is at and that I've really gotten myself grounded again. I haven't been put in an uncomfortable situation by anyone thus far.

R&R: What's been the hardest thing about all you've gone through?

TL: To lose the respect of my peers and the people in the industry. The fans don't really know

"When I came to Nashville, I came here to live the rest of my life. I have no desire to go anywhere else. I was born to make music, no matter how successful it becomes." what went on. All they know is what they read in the tabloids. But the true test of an individual is to see how he overcomes the obstacles and gets his life back on track. Hopefully, that will speak louder than any of the mistakes I've made in the past.

R&R: What do you think it will take to regain the respect of your contemporaries and of radio?

TL: Time. And it will be about working hard and establishing myself, letting people know that I want to be a respected part of this indus-

"I'm learning that the most important thing in life, more so than this career, is to have a family and a home life that are stable and solid and to have somebody to lean on and cry on when I have those bad days, instead of going home and wanting to blame it on somebody else."

try. There are a lot of misconceptions about me as an artist and as a person. There have been a lot of things that have happened to me over the past several years. I don't want to wallow in them; I don't want to talk about this person or that person. I've made a lot of mistakes. I want to learn from the mistakes I've made and never let them happen again. I want to be a good influence, and I want to be a good role model.

I was very young when my career exploded. I went through lots of ups and downs. You get smothered by the people around you, and you get on the wrong road. You make some bad decisions. You don't know how difficult it is to hold your head up and walk down the streets of Music Row after you've been through some of the things I have.

I don't expect people to just take me back with open arms. I want to be a respected, functioning and integral part of this business. I want to be a working part of this industry, outside of just being an artist. I want to contribute my time and energies to making this a strong industry again.

R&R: Right or wrong, an artist's personal life has an incredible impact on his or her professional life. Have you been as careful with that as you should have been?

TL: It's not the kind of job that you can go home and leave on the doorstep and have a personal life. It's not just a job, it's a life. That's something I've always known. It's just that in the past I haven't wanted there to be a separation. I wanted to be completely consumed by it. I wanted to be a manager. I wanted to run a record label, produce and write.

I was capable of doing all of them to a certain degree, but nobody can handle everything. And I've learned that if I'm going to be happy and have a level demeanor and the patience I need to function effectively and be the artist I want to be, all of these other things don't do anything but add pressure on me.

I can't be the guy making deals and playing hardball with record labels and still be the happy-golucky artist making creative music. The two parts of the brain don't work together that way. Trying to do both limited my songwriting, added frustration to my life and kept me off-balance. All the pressure that comes with that was sometimes overwhelming.

R&R: It sounds like it was hard to keep the two separate.

TL: To me there was no separation between personal and professional. When I went home, I couldn't take the cowboy hat off and be a different guy. Sometimes you can't see the personal issues coming. My problem was that I tried to deal with my personal life and conquer it like it was a business deal. I thought that I could control everything around me. I guess it was a power trip or whatever. I wanted to be able to deal with everything, and you can't deal with matters of the heart like a contract negotiation. I now have a wonderful woman at home, and I'm a much more tender and sensitive person.

R&R: From the first time I met you, I thought you were a very bright, creative guy. But I would hear about some of the things you did and just couldn't figure out how you made such bad decisions. Bright, creative people just don't do some of the things you did.

TL: After evaluating all those things and looking back at all the stupid things I did, I can see now that I was letting anger or hostility build up as things were getting too much for me, and I would explode. I've had to learn how to communicate before I get to that boiling point. I would hold it in and hold it in until I'd just "boom," because I wasn't able to deal with all the pressures.

What I've realized out of all those mistakes is how to identify what those problem areas are. I'm learning how to control that anger and keep it under wraps by removing the elements that cause me frustration in life — like trying to be a businessman at 25 and dealing with guys who have been in this business for 30 years.

I'm learning that the most important thing in life, more so than this career, is to have a family and a home life that are stable and solid and to have somebody to lean on and cry on when I have those bad days, instead of going home and wanting to blame it on somebody else. I've made that more of a priority in my life now. It's given me greater peace, and it's helped me stay level without the extreme mood swings. It took me a long time to learn that. I'd been running wide open, working seven days a week for months and trying to please everybody until I'd just do something stupid.

Country

Regaining Lost Respect Continued from Page 65

R&R: You became a big star in a short time. Has being out of the spotlight for the last couple of years been tough?

TL: I've really enjoyed the down time. I've continued to do my road dates, and I've continued to work. It gave me a lot of time to think about the mistakes I've made and about what I've done in my life. I can't really say that I regret a lot of the things that I've done. We all wish that we could go back and change things.

You don't know how difficult it is to have confidence in a relationship because you never know what somebody's after. The one good thing to come from all this is that I've finally found somebody who loves me. I know with all my heart that she loves me for me, because when we became involved. I was at the bottom. I had my legs knocked out from under me. Financially, I've been struggling for a while. I really had to work at getting my life back on track without all the bells and whistles and my name on the marguee.

That's become less important to me. I've found somebody whose relationship I really treasure. We don't fight, and we don't argue. We don't have the distractions and people coming between us like I used to. I don't allow people to get involved with my personal life anymore. I don't let my employees meddle in my personal life. I don't discuss it with them. If she and I have a disagreement about something, we work it out between ourselves. I used to get mad, get on the bus and say, "You won't believe what she did." Then they get you more stirred up, and it just feeds off itself. I've really learned to separate my personal life and my business.

R&R: *I* notice you're wearing a wedding ring.

TL: Yes, but I'm not married. We have made a strong commitment to each other, but I can't put my name on another piece of paper, not right now. When you go through a divorce, something happens. It changes you forever. It takes a piece of you away. But our relationship is very strong. I have complete faith in her, and she does in me. Why do I need a piece of paper to tell me that? We made our bond with each other and with our maker. I don't need some contrived contract to make it what it is.

R&R: Lessons Learned is a very personal album. I'm not sure I'd talk to my best friend about some of the stupid things I've done

in my past, let alone record them and do interviews about it. Why put yourself through this?

TL: Because I love this business, and I love what I do for a living. I'm not just doing it to make money. After all the hits I've had and the financial ups and downs, I could back out of trying to be a star again and just do a few dates and not worry about the pressure or the politics anymore, but I want to be respected by my peers. If I don't get my life back on track and don't regain that, I'm never going to be satisfied with myself.

R&R: So interviews are part of the process of regaining lost respect?

TL: I think so. If I'm going to ask people to give me another chance, I have to be very candid about what I've been through.

R&R: What would you say to those people who've played your music and supported your career through the years? What do you want to get across to them as you seek to regain their respect?

TL: I guess that the hardest lessons one learns in life are the most important. My 30s are going to be some of the most incredible years of my life. I've cut some great music. I'm at a point now where I've got a lot to say. I want to make music that is going to touch people's lives. As tough as things have been, how can you write and sing songs about things if you haven't been through them? It has broadened my perspective and given me a lot more that I can communicate to my fans and the rest of the world.

I believe the Lord doesn't do anything without a purpose. He has to have allowed me to put myself through this for some good reason. He had to believe I'd come out of it and grow to be a better human being, because God has given me the talents, and I don't think he would have done that without a divine purpose.

R&R: Reflecting on some of the things you've done that you've said you're sorry for, do you think you adequately addressed those issues at the time they arose?

TL: I think I did, to the best of my ability. I just think a lot of people weren't ready to hear it. I think it has to be readdressed now.

R&R: You shot a gun from a car on a freeway in Nashville and witnessed a husband-and-wife fake rape scene while you were on the road, but the physical incident with your ex-wife, Stacy, was much more serious. Did you ever consider that, because of those mistakes, all the things you had worked for all those years might be over? TL: Yes. But I really believe in myself as an artist and a singer-songwriter.

R&R: Is this about that? No one has ever questioned your talents as a singer or songwriter, but isn't this about you as a person?

TL: Yes, it is. And you can look at a lot of people in this business who I consider to be living legends, and all of them are very open and candid about the mistakes they've made. They've been able to talk about their mistakes and overcome them. The only way you limit yourself from overcoming adversity in life is to deny it

R&R: How do you feel about this kind of public mea culpa?

TL: If I didn't love this business so much, I wouldn't be doing it. I have that much passion for it. When I came to Nashville, I came here to live the rest of my life. I have no desire to go anywhere else. I was born to make music, no matter how successful it becomes. I have an obligation to myself to do the very best that I can and to achieve as much as I can in my life.

R&R: What are some of the steps you've taken to get to the point of speaking publicly about your past?

TL: Initially I had to accept who I was as a person. I had to get extremely humble and really do a lot of soul-searching and reflecting. I had to learn to like myself again, because I went through several months where I didn't. I was very ashamed of myself and didn't like the person I'd become. I became very reclusive. I had to rebuild my personal life first.

R&R: Did you seek any professional help?

TL: I saw a therapist for a while. I started going to church regularly, reading the Bible and praying a whole lot — trying to wrestle those things to the ground. I went through a lengthy process of rebuilding myself. The first step for me was going back home to Arkansas for several months. I needed to reconnect with the people who really knew who I was. That was a very important step in getting my life together. I had to go home. I wasn't strong enough to do it here.

R&R: There seems to be a very real difference in people's minds between sex, drugs or other problems people get into and violence between a man and a woman. That's something people just don't accept.

TL: I think that's true. But I don't believe it's something that can't be overcome. The situation was made much worse in the press than it was. The biggest mistake I "For me to be able to do this and do it the right way, I have to have total conviction about it, be at peace with myself and accept myself totally. I've never been the kind of artist you can hype around. I can't have myself projected to be a person I'm not."

made was letting myself be put in the position to get provoked to that point. I don't want to blame either side. I did it; I have to accept that. I deeply regret that I hurt her emotionally and physically, and it's something that I never want to allow myself to be in a position to do again. I won't allow it to happen.

R&R: You deal with a lot of women — PDs and MDs who make decisions about playing your music, women at your label who promote your records, etc.

TL: I work with a lot of women. The people who know me know the way I interact with women, how I carry myself, the things that I do. It was a mistake I made, and I've learned my lesson.

It may take a long time for me to sit down one on one with radio people across the country, but we'll deal with it one issue at a time. I believe there isn't anything we can't overcome, because I'm that dedicated to regaining the respect of the industry. It's that important to me.

R&R: I think Lessons Learned is an excellent album. What if, despite that, it's not accepted by programmers because of the past problems in your personal life?

TL: I've put a lot of passion into this album. I really opened myself up and put a lot of my heart and soul into this record. If it's not a huge blockbuster success, I'll cut another record. What else am I going to do? This is what I do for a living. I'll put just as much passion into the next one. And if it doesn't do well, then I'll cut another one, and so on and so forth.

I'm not going to stop. I love music more than anything else. I'm still going to cut my music with just as much passion and dedication if it takes five or 10 years. One way or another I'm going to be playing music somewhere. The best part about it is that I'm happy at home. The rest of it's irrelevant.

R&R: You could have just let the music do the talking.

TL: Hiding behind the music I make isn't going to regain the re-

spect from my peers. It will be a slow process, but this is very important to me. For me to be able to do this and do it the right way, I have to have total conviction about it, be at peace with myself and accept myself totally. I've never been the kind of artist you can hype around. I can't have myself projected to be a person I'm not.

R&R: It sounds like this has been difficult.

TL: It's been very painful. People who I thought really believed in me and knew me have turned their backs on me, but that's all right. I understand, because I will rise up and be a stronger, better human being out of it down the road.

R&R: I'm sure you understand, even though it would be hard for everybody who likes you and wants you to come back, that if there is one more serious mistake, it's probably over for good.

TL: This is not something I can take lightly. If I get another chance and another opportunity, I have to take it very seriously and do it the right way, because I know it is the last shot. It's a very humbling experience.

I've learned my lessons, and I won't let down those who believe in me again. I'll do the very best that I can. Do you know how important that is to a person, to have the belief and the confidence of people around you that when you give your word, they can take it to the bank? It's not about signing a contract or about going in and taking every nickel you can from people or about having a fat bank account; it's about people and having the respect of your peers and the people in the industry who stuck their necks on the line for you. There's nothing more important than being there for people who've been there for you.

TALK BACK TO R&R! Do you have questions, comments or feedback regarding this column or other issues? Call me at (615) 244-8822 or e-mail: Ihelton@rronline.com

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Country Top 50

LA	4							
		November 26, 1999	TOTAL POINTS	TOTAL PLAYS	CROSE	WEEKS ON		March Addad
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TW	TW TW	GROSS IMPRESSIONS (00)	CHART	TOTAL STATIONS/- ADDS	Most Added®
2	0	CLINT BLACK When I Said I Do (RCA)	26818	5139	617452	15	149/0	ARTIST TITLE LABEL(S) ADDS
4	2	JOHN MICHAEL MONTGOMERY Home To You (Atlantic)	25817	5001	588553	20	148/0	MONTGOMERY GENTRY Daddy Won't Sell (Columbia) 40 MARTINA MCBRIDE Love's The Only House (RCA) 34
1	3	MARTINA MCBRIDE Love You (RCA)	25319	4887	581078	19	148/0	BROCK W/WILLIAMS JR. A Country Boy (Warner Bros.) 27
3	4	BRAD PAISLEY He Didn't Have To Be (Arista)	24887	4858	561918	13	149/0	MARK WILLS Back At One (Mercury) 22
6	5	FAITH HILL Breathe (Warner Bros.)	24390	4701	558390	9	149/1	TOBY KEITH How Do You Like Me Now? (DreamWorks) 22
7	6	SHANIA TWAIN Come On Over (Mercury)	21863	4210	503218	13	148/0	SAMMY KERSHAW Me And Maxine (Mercury) 17
5	7	GEORGE STRAIT What Do You Say To That (MCA)	21000	4087	476209	19	149/0	TRACY LAWRENCE Lessons Learned (Atlantic)15BROOKS & DUNN Beer Thirty (Arista)11
	8	REBA MCENTIRE What Do You Say (MCA)	19670	3778	454003	12	149/1	JO DEE MESSINA Because You Love Me (Curb) 10
10	9	YANKEE GREY All Things Considered (Monument)	19309	3805	431742	20	141/0	BRYAN WHITE God Gave Me You (Asylum/EEG) 10
9	1	ALAN JACKSON Pop A Top (Arista)	19096	3644	441441	9	146/0	
12	0		17451	3319	404720	14	149/2	Most Increased
13	-	LEANN RIMES Big Deal (Curb)	16824	3198	390326	8	143/2	Points
16	12	DIXIE CHICKS Cowboy Take Me Away (Monument) ANDY GRIGGS I'll Go Crazy (RCA)	16400	3287	358647	20	147/0	TOTAL POINT
11	13		15866	3047	366203	7	143/5	ARTIST TITLE LABEL(S) INCREASE
17	14	TIM MCGRAW My Best Friend (Curb)					143/5	DIXIE CHICKS Cowboy Take Me Away (Monument) +2787
15	15	KENNY CHESNEY She Thinks My Tractor's Sexy (BNA)	14918	2948	331432	9		JOHN MICHAEL MONTGOMERY Home To (Atlantic) +2093 TRACY LAWRENCE Lessons Learned (Atlantic) +2064
14	16	RANDY TRAVIS A Man Ain't Made Of Stone (DreamWorks)	14538	2836	327516	16	146/0	LONESTAR Smile (BNA) +2047
19	Ū	CLAY WALKER Live, Laugh, Love (Giant)	12919	2550	286032	17	131/2	BROOKS & DUNN Beer Thirty (Arista) +1986
18	18	TY HERNDON Steam (Epic)	12436	2472	273455	14	138/2	TIM MCGRAW My Best Friend (Curb) +1940
21	19	LONESTAR Smile (BNA)	12361	2429	277741	9	134/4	FAITH HILL Breathe (Warner Bros.)+1809
20	20	TRACY BYRD Put Your Hand In Mine (RCA)	12038	2373	265843	11	137/4	MARK WILLS Back At One (Mercury) +1771 REBA MCENTIRE What Do You Say (MCA) +1641
22	21	GARY ALLAN Smoke Rings In The Dark (MCA)	11623	2242	265587	16	130/6	REBA MCENTIRE What Do You Say (MCA)+1641CLINT BLACK When I Said I Do (RCA)+1613
23	22	JOE DIFFIE The Quittin' Kind (Epic)	9950	1992	214716	12	127/4	
25	23)	KEITH URBAN It's A Love Thing (Capitol)	9185	1838	201858	13	116/5	Most Increased
27	24)	BROOKS & DUNN Beer Thirty (Arista)	8950	1760	202322	5	114/11	Dave TOTAL
24	25	TRACE ADKINS Don't Lie (Capitol)	8476	1657	189106	10	126/6	ARTIST TITLE LABEL(S) PLAY
26	26	SHEDAISY This Woman Needs (Lyric Street)	8123	1626	178061	11	124/4	DIXIE CHICKS Cowboy Take Me Away (Monument) +549
29	27	JO DEE MESSINA Because You Love Me (Curb)	7010	1394	154187	7	114/10	SHANIA TWAIN You're Still The One (Mercury) +458
Break	er 28	MARK WILLS Back At One (Mercury)	6799	1321	155179	5	103/22	LONESTAR Smile (BNA) +422
31	29	ALABAMA Small Stuff (RCA)	5945	1190	130677	7	112/8	JOHN MICHAEL MONTGOMERY Home To (Atlantic) +391 FAITH HILL Breathe (Warner Bros.) +378
Break	er 3	CHELY WRIGHT It Was (MCA)	5396	1042	121742	8	93/8	FAITH HILL Breathe (Warner Bros.)+378BROOKS & DUNN Beer Thirty (Arista)+374
34	3	STEVE HOLY Don't Make Me Beg (Curb)	4879	958	108828	7	95/5	TRACY LAWRENCE Lessons Learned (Atlantic) +371
Break		TRACY LAWRENCE Lessons Learned (Atlantic)	4762	942	105621	3	100/15	TIM MCGRAW My Best Friend (Curb) +337
Break	er 🚯	TOBY KEITH How Do You Like Me Now? (DreamWorks)	3973	773	89590	3	97/22	MARK WILLS Back At One (Mercury) +330
41	34	CHAD BROCK W/HANK WILLIAMS JR. A Country (Warner Bros	.) 3089	558	74249	2	44/27	CLINT BLACK When I Said I Do (RCA) +313
38	35	MAVERICKS Here Comes My Baby (Mercury)	2659	513	60998	6	50/2	Breakers ®
39	35	PAUL BRANDT It's A Beautiful Thing (Reprise)	2649	557	53557	8	69/3	
42	37	PHIL VASSAR Carlene <i>(Arista)</i>	2610	502	58755	4	60/9	MARK WILLS
48	33	MARTINA MCBRIDE Love's The Only House (RCA)	2235	412	53074	2	43/34	Back At One <i>(Mercury)</i> 69% of our reporters on it (103 stations)
40	3	BRYAN WHITE God Gave Me You (Asylum/EEG)	2164	434	46787	5	61/10	22 Adds • Moves 30-28
43	0	KENNY ROGERS Buy Me A Rose (<i>Dreamcatcher</i>)	2083	386	49072	5	48/9	
45	4	WYNONNA Can't Nobody Love You (Curb/Mercury)	2074	392	49866	4	50/6	TRACY LAWRENCE
	42	AARON TIPPIN What This Country Needs (Lyric Street)	1717	353	35508	5	44/2	Lessons Learned (Atlantic)
44	43	GEORGE JONES The Cold Hard Truth (Asylum/EEG)	1516	315	30456	2	35/5	67% of our reporters on it (100 stations) 15 Adds • Moves 37-32
Debut		MONTGOMERY GENTRY Daddy Won't Sell The Farm (Columbia		280	31084	1	55/40	
	45	SHERRIE' AUSTIN Little Bird (Arista)	1357	265	30300	4	34/0	TOBY KEITH
46	-	ALECIA ELLIOTT I'm Diggin' It (MCA)	1046	203	23031	7	23/0	How Do You Like Me Now? (DreamWorks)
50	46	SAMMY KERSHAW Me And Maxine (Mercury)	849	176	17973	1	23/0	65% of our reporters on it (97 stations) 22 Adds • Moves 36-33
	-			168	17973	2	3/1	22 Aug - Mores 20-22
47	48	FAITH HILL W/TIM MCGRAW Let's Make Love (Warner Bros	.) 025 799		17204	1	23/0	CHELY WRIGHT
Debut		LEE ANN WOMACK Don't Tell Me (MCA)		158				It Was (MCA)
Debut		KEITH HARLING Bring It On (Giant)	699	169	12430	1	31/7	62% of our reporters on it (93 stations)



149 Country reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total points for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining points/ plays or remaining flat from previous week. If two songs are tied in total points/plays, the song being played on more stations is placed first. Breaker status is assigned to songs achieving airplay at 60% of reporter base for the first time. Songs that are down in points for three consecutive weeks and below No. 1 are moved to recurrent. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

TOBY KEITH

CHELY WRIGHT

62% of our reporters on it (93 stations) 8 Adds • Moves 32-30

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays

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Country Indicator

November 26, 1999

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R&R'S EXCLUSIVE REPORTED OVERVIEW OF NATIONAL AIRPLAY

R&R'S EXCLUSIVE REPORT					TICI				
RTIST TITLE (LABEL)	ADDS	TOTAL POINTS	TOTAL PLAYS	50+	40-49	30-39	20-29	1 <mark>0-1</mark> 9	
RACE ADKINS Don't Lie (Capitol)	36/0	2186	649	0	0	3		15	
LABAMA Small Stuff (RCA)	35/0	1885	567	0	0	0	10	22	
GARY ALLAN Smoke Rings In The Dark (MCA)	3 <mark>8/</mark> 0	2 <mark>678</mark>	811	1	0	4	16	15	
CLINT BLACK When I Said I Do (RCA)	38/0	4364	1324	1	5	27	4	1	
AUL BRANDT It's A Beautiful Thing (Reprise)	18/0	816	237	0	0	0	5	7	
ROCK W/WILLIAMS JR. A Country (Warner Bros.) 17/14	403	118	0	0	0	1	5	
ROOKS & DUNN Beer Thirty (Arista)	36/1	1885	<mark>571</mark>	0	0	1	9	23	
RACY BYRD Put Your Hand In Mine (RCA)	37/0	2719	815	0	0	3	24	9	
(ENNY CHESNEY She Thinks My Tractor's (BNA) 38/0	3178	961	1	2	5	25	4	
OE DIFFIE The Quittin' Kind (Epic)	38/0	2488	746	0	0	3	18	14	
IXIE CHICKS Cowboy Take Me Away (Monument) 38/0	2726	832	0	1	2	23	11	
LECIA ELLIOT I'm Diggin' It (MCA)	9/1	290	89	0	0	0	0	5	
NDY GRIGGS I'll Go Crazy (RCA)	32/0	3376	1 <mark>02</mark> 4	0	3	18	8	3	
EITH HARLING Bring It On (Giant)	<mark>3/0</mark>	103	28	0	0	0	0	2	
Y HERNDON Steam (Epic)	38/0	2811	841	0	0	5	24	5	
AITH HILL Breathe (Warner Bros.)	38/0	4025	1216	1	6	16	13	2	
ILL W/MCGRAW Let's Make Love (Warner Bros.) 4/4	126	33	0	0	0	0	2	
TEVE HOLY Don't Make Me Beg (Curb)	29/3	1167	349	0	0	0	5	16	
AN JACKSON Pop A Top (Arista)	37/0	3354	1020	2	1	10	20	4	
EORGE JONES The Cold Hard Truth (Asylum/EEC	G) 12/2	343	102	0	0	0	0	6	
DBY KEITH How Do You Like Me (DreamWorks	5) 32/3	1219	371	0	0	0	4	16	
AMMY KERSHAW Me And Maxine (Mercury)	9/8	47	13	0	0	0	0	0	
ACY LAWRENCE Lessons Learned (Atlantic)	33/5	1299	396	0	0	0	3	19	
DNESTAR Smile (BNA)	37/0	2821	854	0	0	4	22	11	
AVERICKS Here Comes My Baby (Mercury)	7/0	311	90	0	0	0	1	3	
ARTINA MCBRIDE Love You (RCA)	35/0	3562	1084	1	4	18	7	4	
ARTINA MCBRIDE Love's The Ony House (RCA)		299	92	0	0	0	1	3	
LA MCCANN I Will Be (Asylum/EEG)	3/0	66	20	0	0	0	0	1	
EBA MCENTIRE What Do You Say (MCA)	38/0	3639	1095	1	2	12	21	2	
M MCGRAW My Best Friend (Curb)	38/0	2974	898	. 0	1	6	21	10	
DEE MESSINA Because You Love Me (Curb)	36/1	1926	596	0	0	0	13	19	
OHN M. MONTGOMERY Home To You (Atlantic)	36/0	4020	1229	0	5	24	5	2	
ONTGOMERY GENTRY Daddy Won't (Columbia)		165	52	0	0	0	0	2	
RAD PAISLEY He Didn't Have To Be (Arista)	38/0	4400	1318	3	7	20	6	1	
IANA PETRONE Something Real (Epic)	2/0	34	9	0	0	20	0	0	
JLIE REEVES What I Need (Virgin)	6/2	171	49	0	0	0	0	3	
EANN RIMES Big Deal (Curb)	37/0	3229	968	2	0	10	18	7	
ENNY ROGERS Buy Me A Rose (Dreamcatcher)	13/1	383	122	0	0	0	1	5	
HEDAISY This Woman Needs (Lyric Street)		1925	588		0	1	11	20	
	37/1 7/3	274	75	0	0	0	0	4	
DUG STONE Take A Letter Maria (Atlantic)				0	-		7		
EORGE STRAIT What Do You Say To That (MCA)		3562	1086	0	2	21		6	
RON TIPPIN What This Country Needs (Lyric Street		430	126	0	0	0	0	7	
ANDY TRAVIS A Man Ain't Made (DreamWorks)		3119	941	0	1	8	23	5	
TANIA TWAIN Come On Over (Mercury)	37/0	3931	1187	1	3	21	11	1	
EITH URBAN It's A Love Thing (Capitol)	35/2	1782	538	0	0	1	9	20	
AY WALKER Live, Laugh, Love (Giant)	38/0	2826	851	0	0	6	23	6	
RYAN WHITE God Gave Me You (Asylum/EEG)	14/1	367	114	0	0	0	0	6	
ARK WILLS Back At One (Mercury)	34/2	1490	460	0	0	2	2	21	
E ANN WOMACK Don't Tell Me (MCA)	17/0	533	162	0	0	0	0	11	
HELY WRIGHT It Was (MCA)	<mark>32</mark> /1	1381	422	0	0	0	3	24	
ANKEE GREY All Things Considered (Monument)	38/0	3804	1146	1	2	19	11	5	

Most Added ®

ARTIST TITLE LABEL(S) ADDS C. BROCK W/H. WILLIAMS JR. A Country ... (Warner Bros.) 14 MONTGOMERY GENTRY Daddy Won't... (Columbia) 13 MARTINA MCBRIDE Love's The Only House (RCA) 12 SAMMY KERSHAW Me And Maxine (Mercury) 8 TRACY LAWRENCE Lessons Learned (Atlantic) 5 WYNONNA Can't Nobody Love You... (Curb/Mercury) 4 FAITH HILL W/TIM MCGRAW Let's... (Warner Bros.) TOBY KEITH How Do You Like Me Now? (DreamWorks) STEVE HOLY Don't Make Me Beg (Curb) 4 3 3 **DOUG STONE** Take A Letter Maria (Atlantic) 3 2 KEITH URBAN It's A Love Thing (Capitol) MARK WILLS Back At One (Mercury) 2 PHIL VASSAR Carlene (Arista) 2 GEORGE JONES The Cold Hard Truth (Asylum/EEG) 2 JULIE REEVES What I Need (Virgin) 2

Most Increased Points

ARTIST TITLE LABEL(S)	NCREASE
ARTIST TITLE LABEL(S) DIXIE CHICKS Cowboy Take Me Away (Monument) FAITH HILL Breathe (Warner Bros.) MARK WILLS Back At One (Mercury) TRACY LAWRENCE Lessons Learned (Atlantic) TOBY KEITH How Do You Like Me Now? (DreamWorks STEVE HOLY Don't Make Me Beg (Curb) C. BROCK W/H. WILLIAMS JR. A Country (Warner Bros., BROOKS & DUNN Beer Thirty (Arista) LONESTAR Smile (BNA)	NCREASE +503 +427 +404 +402) +374 +326
 TIM MCGRAW My Best Friend (Curb) YANKEE GREY All Things Considered (Monument) MARTINA MCBRIDE Love's The Only House (RCA) JO DEE MESSINA Because You Love Me (Curb) TRACE ADKINS Don't Lie (Capitol) KEITH URBAN It's A Love Thing (Capitol)	+273 +258 +256 +250 +249 +218 +216

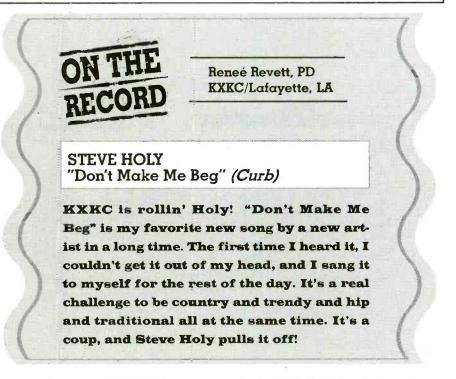
Most Increased Plays

100	ARTIST TITLE LABEL(S)	PLAY
	DIXIE CHICKS Cowboy Take Me Away (Monument)	+155
	FAITH HILL Breathe (Warner Bros.)	+130
	TRACY LAWRENCE Lessons Learned (Atlantic)	+125
	MARK WILLS Back At One (Mercury)	+123
	TOBY KEITH How Do You Like Me Now? (DreamWor	ks)+117
-	STEVE HOLY Don't Make Me Beg (Curb)	+102
	BROOKS & DUNN Beer Thirty (Arista)	+93
	C. BROCK W/H. WILLIAMS JR. A Country (Warner B	ros.)+92
	YANKEE GREY All Things Considered (Monument)	+85
	LONESTAR Smile (BNA)	+84
Į.	TIM MCGRAW My Best Friend (Curb)	+79
	JO DEE MESSINA Because You Love Me (Curb)	+76
	MARTINA MCBRIDE Love's The Only House (RCA)	+76
-	REBA MCENTIRE What Do You Say (MCA)	+64
	TRACE ADKINS Don't Lie (Capitol)	+61
1	PHIL VASSAR Carlene (Arista)	+61

Country Action



With a swift crack of the bat, Mercury artist Shane Minor blasted four pounds of ostrichegg yolk all over the infield (and himself) during a softball game vs. KNCI/Sacramento listeners. Apparently, years ago, while Shane was working as a Los Angeles police officer during the L.A. riots, angry demonstrators began throwing bottles at him and other officers working on a riot line. Frustrated and unable to fight back, Shane ran into a local convenience store and bought 12 dozen eggs. He passed the eggs out to the other officers and (in uniform) began chucking the eggs at the rioters. Soon the rioters replaced their bottles with eggs, and a massive egg fight ensued. As a tribute to that battle, KNCI's team snuck a four-pound ostrich egg out to the pitcher's mound during the game. From a distance it looked exactly like a softball. When Shane stepped up to the plate, the pitcher grabbed the egg, dished up a perfect pitch, and Shane swung for the fences. You can see from the photo what kind of impact the "tribute" had on Shane.





Tony Thomas, MD KMPS/Seattle, WA

KENNY ROGERS "Buy Me A Rose" (Dreamcatcher)

The story of real-life romance is all about the little things, and Kenny Rogers sure tells the tale well with "Buy Me a Rose." The single is generating passionate female requests: "When are you going play that 'Buy Me a Rose' song? My husband really needs to hear it." Kenny sings it with a gentle confidence, and Alison Krauss' backup vocal is as tender as a rose petal. We've had a great run with "The Greatest" this year, and we're convinced Kenny's given us another winner.





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New & Active

DOUG STONE Take A Letter Maria (Atlantic) Total Stations: 15, Adds: 7, Points: 646, Plays: 126

JULIE REEVES What I Need (Virgin) Total Stations: 16, Adds: 3, Points: 595, Plays: 128

LILA MCCANN | Will Be (Asylum/EEG) Total Stations: 16, Adds: 7, Points: 418, Plays: 85

SHANA PETRONE Something Real (Epic) Total Stations: 13, Adds: 0, Points: 411, Plays: 86

Songs ranked by total points.



Curb recording artist LeAnn Rimes got back to her country roots with her new, self-titled album. To launch the release, Rimes highlighted several tracks during a recent CMT All Access concert special. Gathering backstage at the taping are (l-r) Mike Curb, CMT Director/Programming Chris Parr, Rimes, Curb Executive VP/GM Dennis Hannon and CBS Cable VP/Music Industry Relations Paul Corbin.



The second annual KZLA/Los Angeles Country Cookout provided plenty of great music while raising money for the Los Angeles Regional Food Bank. The all-star show resulted in an SRO audience at the Universal Amphitheater — and also gave country artists a chance to swap stories about life on the road. Pictured backstage are (l-r) Lila McCann, Jo Dee Messina and Jessica Andrews

PLEASE SEND YOUR PHOTOS

R&R wants your best snapshots (color or black & white).

Please include the names and titles of all pictured and send them to:

R&R c/o Diane Fredrickson: 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

National Radio Formats

ABC RADIO NETWORKS Coast-To-Coast

Mark Edwards • (972) 991-9200 Adds:

CHAD BROCK A Country Boy Can Survive

ALTERNATIVE PROGRAMMING Steve Knoll • (800) 231-2818

Gary Knoll Adds:

MARTINA MCBRIDE Love's The Only House FAITH HILL/TIM MCGRAW Let's Make Love MONTGOMERY GENTRY Daddy Won't Sell The Farm Hottest: YANKEE GREY All Things Considered LONESTAR Smile

BROADCAST PROGRAMMING

Walter Powers • (800) 426-9082

Super Country/Pure Country

Ken Moultrie

Adds: No adds Hottest: GEORGE STRAIT What Do You Say To That. TIM MCGRAW Something Like. That JOHN MICHAEL MONTGOMERY Home To You DIXIE CHICKS Ready To Run STEVE WARINER I'm Already Taken

Mainstream Country

L.J. Smith

Adds: No adds

Hottest: CLINT BLACK When | Say | Do MARTINA MCBRIDE | Love You JOHN MICHAEL MONTGOMERY Home To You BRAD PAISLEY He Didn't Have To Be SHANIA TWAIN Come On Over

New Country

L.J. Smith

·shhA No adds Hottest: RRAD PAISI FY He Didn't Have To Be SHANIA TWAIN Come On Over CLINT BLACK When | Say | Do JOHN MICHAEL MONTGOMERY Home To You MARTINA MCBRIDE | Love You

JONES RADIO NETWORK

Jim Murphy • (303) 784-8700 **U.S. Country**

Penny Mitchell

Adds:

No adds Hottest: FAITH HILL Breathe ALAN JACKSON Pop A Top REBA MCENTIRE What Do You Say BRAD PAISLEY He Didn't Have To Be YANKEE GREY All Things Considered

CD COUNTRY

John Hendricks Adds:

RAMBLER 1989 Memory Lane MARTINA MCBRIDE Love's The Only House Hottest: YANKEE GREY All Things Considered SHANIA TWAIN Come On Over

JONES RADIO NETWORKS CONTINUED

REBA MCENTIRE What Do You Sav KENNY CHESNEY She Thinks My Tractor's Sexy GARY ALLAN Smoke Rings In The Dark

PREMIERE RADIO NETWORKS KELLY ERICKSON • (818) 461-5435

Adds: No adds Hottest: GEORGE STRAIT What Do You Say To That CLINT BLACK When I Said I Do SHANIA TWAIN Come On Over JOHN MICHAEL MONTGOMERY Home To You FAITH HILL Breathe

RADIO ONE COUNTRY PLAYLIST

Kevin "Crash" Davis • (970) 949-3339 Adds: MARTINA MCBRIDE Love's The Only House MARK WILLS Back At One

Hottest: MARTINA MCBRIDE | Love You SHANIA TWAIN Come On Over BRAD PAISLEY He Didn't Have To Be STEVE WARINER I'm Already Taken **FAITH HILL Breathe**

WESTWOOD ONE RADIO NETWORKS

Charlie Cook • (805) 294-9000

Mainstream Country David Felker

Adds: SHEDAISY This Woman Needs TRACE ADKINS Don't Lie

Hottest: CLINT BLACK When I Said I Do MARTINA MCBRIDE | Love You FAITH HILL Breathe GEORGE STRAIT What Do You Say To That. TIM MCGRAW Something Like That

Hot Country

David Felker

TRACY LAWRENCE Lessons Learned Hottest:

JOHN MICHAEL MONTGOMERY Home To You

COUNTRY VIDEO

DOUG SUPERNAW 21-17

ELITE

ALAN JACKSON Pop A Top KENNY CHESNEY She Thinks My Tractor's Sexy CHELY WRIGHT It Was GARY ALLAN Smoke Rings In The Dark YANKEE GREY All Things Considered



Traci Todd, Manager/Video Programming

ADDS

BARBRA STREISAND/VINCE GILL If You Ever Leave Me JOHNNY CASH Folsom Prison Blues KEITH URBAN It's A Love Thing

TOP 10

TRACE ADKINS Don't Lie CLINT BLACK When LSaid LDo JOHNNY CASH Folsom Prison Blues REBA MCENTIRE What Do You Sav JOHN MICHAEL MONTGOMERY Home To You BRAD PAISLEY He Didn't Have To Be SHANIA TWAIN Come On Over KEITH URBAN It's A Love Thing

Information current as of November 22.



Chris Parr, Director/Programming Paul Hastaba, VP/GM

ADDS

BROOKS & DUNN Beer Thirty JESSICA ANDREWS Unbreakable Heart PHIL VASSAB Carlene SHEDAISY Deck The Halls SHERYL CROW w/SARAH McLACHLAN The Difficult Kind MARK WILLS Back At One BROOKS & DUNN Missing You JOHN MICHAEL MONTGOMERY Home To You BRAD PAISLEY He Didn't Have To Be MONTGOMERY GENTRY Lonely And Gone CLINT BLACK When I Said I Do SHANIA TWAIN Come On Over DWIGHT YOAKAM Thinking About Leaving TIM MCGRAW Something Like That YANKEE GREY All Things Considered RANDY TRAVIS A Man Ain't Made Of Stone

HEAVY

ALAN JACKSON POD A TOD BRAD PAISI FY He Didn't Have To Be CLINT BLACK When I Said I Do FAITH HILL Breathe JOHN MICHAEL MONTGDMERY Home To You MARTINA MCBRIDE | Love You RANDY TRAVIS A Man Ain't Made Of Stone REBA MCENTIRE What Do You Sav SHANIA TWAIN Come On Over STEVE WARINER I'm Already Taken TIM MCGRAW Something Like That YANKEE GREY All Things Considered

HOT SHOTS

BROOKS & DUNN Beer Thirty CHELY WRIGHT IT Was JESSICA ANDREWS Unbreakable Heart JO DEE MESSINA Because You Love Me KENNY CHESNEY She Thinks My Tractor's Sexy LEANN BIMES Big Deal LONESTAR Smile MARK WILLS Back At One MONTGOMERY GENTRY Daddy Won't Sell The Farm SHERRIÉ AUSTIN Little Bird TRACE ADKINS Don't Lie TRACY LAWRENCE Lessons Learned Heavy rotation songs receive 28 plays per week. Hot Shots receive 21 plays per week Information current as of November 24.

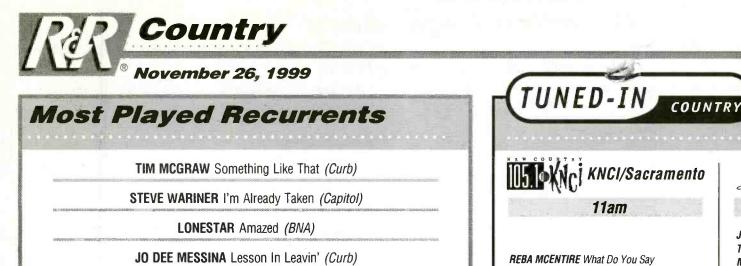
Adds:

FAITH HILL Breath MARTINA MCBRIDE | Love You BRAD PAISLEY He Didn't Have To Be CLINT BLACK When I Said I Do



ADDS

JENNIFER DAY The Fun Of Your Love BROOKS & DUNN Beer Thirty



MONTGOMERY GENTRY Lonely And Gone (Columbia)

KENNY CHESNEY You Had Me From Hello (BNA)

GEORGE STRAIT Write This Down (MCA)

DIXIE CHICKS Ready To Run (Monument)

KENNY CHESNEY How Forever Feels (BNA)

ALABAMA (God Must Have Spent) A Little More Time On You (RCA)

JOE DIFFIE A Night To Remember (Epic)

ANDY GRIGGS You Won't Ever Be Lonely (RCA)

SHEDAISY Little Good-byes (Lyric Street)

LEE ANN WOMACK I'll Think Of A Reason Later (MCA)

CHELY WRIGHT Single White Female (MCA)

TIM MCGRAW Please Remember Me (Curb)

DIAMOND RIO Unbelievable (Arista)

JO DEE MESSINA Stand Beside Me (Curb)

CHAD BROCK Lightning Does The Work (Warner Bros.)

COLLIN RAYE Anyone Else (Epic)

SUZY BOGGUSS & T. GRAHAM BROWN Love Is Blind (Platinum)

RAMBLER 1989 Memory Lane (Pacific)

Going For Adds 11/29/99

COUNTRY

REBA MCENTIRE What Do You Say SHANE MCANALLY Are Your Eyes Still Blue JOHN MICHAEL MONTGOMERY Rope The Moon TRISHA YEARWOOD Powerful Thina CLINT BLACK When I Said I Do ALAN JACKSON Pop A Top LONESTAR Come Crvin' To Me GARTH BROOKS If Tomorrow Never Comes GEORGE STRAIT What Do You Say To That TIM MCGRAW w/FAITH HILL It's Your Love KEITH URBAN It's A Love Thing

40m

LEANN RIMES Big Deal LONESTAR Amazed SHANIA TWAIN Honey. I'm Home JOHN MICHAEL MONTGOMERY Home To You RANDY TRAVIS A Man Ain't Made Of Stone TRISHA YEARWOOD There Goes My Baby FAITH HILL Breathe GARTH BROOKS To Make You Feel My Love MARTINA MCBRIDE My Baby Loves Me

80m

KENNY ROGERS Buy Me A Rose GARTH BROOKS That Summer FAITH HILL Piece Of My Heart CLAY WALKER Live, Laugh, Love BROOKS & DUNN Rock My World (Little ...) DIXIE CHICKS Wide Open Spaces COLLIN RAYE Anyone Else STEVE WARINER I'm Already Taken CLINT BLACK We Tell Ourselves SHANE MINOR Ordinary Love

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc.



R&R/MEDIABASE 24/7

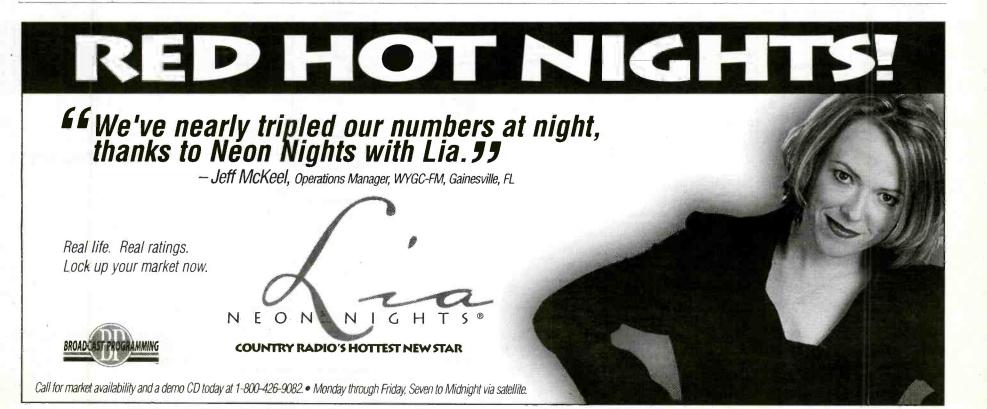
8pm

TIM MCGRAW Please Remember Me

REBA MCENTIRE What Do You Say

JOE DIFFIE John Deere Green

MARK WILLS Back At One JOE DIFFIE The Quittin' Kind SHANIA TWAIN Come On Over KENNY CHESNEY She Thinks My Tractor's Sexy TIM MCGRAW My Best Friend LEANN RIMES Big Deal FAITH HILL Breathe ALAN JACKSON POD A TOD BRAD PAISLEY He Didn't Have To Be CARLENE CARTER Every Little Thing LONESTAR Amazed TRACY BYRD Don't Take Her She's All I Got JOHN MICHAEL MONTGOMERY | Sweal



Country Reporters

Stations and their adds listed alphabetically by market WKLB/Boston, MA * PD: Mike Brophey APD/MD: Ginny Rogers 5 KEITH URBAN "Love" 5 MARTINA MCBRIDE "Hou 4 MARK WILLS "One" 1 BRDOKS & DUNN "Beer" WOMX/Akron, OH * PD: Kevin Mason MD: Bill Shiel 1 JOE DIFFIE "Quittin" 1 LONESTAR "Smile" KSKS/Fresno, CA * PD/MD: Ken Boesen No Adds KSCS/Dallas-Ft.Worth, TX* ROO/Jacksonville, FL * KLLL/Lubbock, TX WQDR/Raleigh-Durham, NC * ActingPD: Andy Meyer Interim APD/MD: Robin O'Brian MARK WILLS "One" MONTGOMERY GENTRY "Sell" BROOKS & DUNN "Beer" WJCL/Savannah, GA PD/MD: Bill West SAMMY KEASHAW "Maxine" MARTINA MCBRIDE "House" MONTGOMERY GENTRY "Seh DOUG STONE "Maria" WTCM/NW Michigan KVOO/Tulsa, OK * PC: Dean James MID: Linds Of Brians - 1, World 1, 1, PC: Dean James MID: Linds Of Brians - 1 and the second PD: Buzz Jackson MD: Rhonda Goff 5 MARTINA MCBRIDE 2 PAUL BRANDT "Bea 2 TOBY KEITH "How" D: Jay Richards D: Kelly Greene I MARTINA MCBRIDE "H MARK WILLS "One" PD: Mark Staycer MD: Ryun Dobry No Arids MPD: Andy Catman D: Scott Woodson BRYAN WHITE "God" WBCT/Grand Rapids, MI WPD: Doug Montgomery D: Dave Taft MONTGOMERY GENTRY "Sell" LEANN RIMES "Big" TOBY KEITH "How" SAMMY KERSHAW "Maxine" KGEE/Odessa-Midland, TX WGNA/Albany, NY * PD: Buzz Brindle MD: Bill Earley 1 TRACY LAWRENCE "Learned WWZD/Tupelo, MS WDEN/Macon, GA PD: Michael Lawrence APD/MD: Boomer Kingston TOBY KEITH "How" GEORGE JONES "Cold" SAMMY KERSHAW, "Maxin KBUL/Reng, NV * OM:Tom Jordan APD/MB: Chuck Reeves 3 MARTINA MCBRIDE "House" 2 CHELY WRIGHT "Was" 1 MCNTGOMERY GENTRY "Self" BRYAN WHITE "God" WXBQ/Johnson City, TN WYRK/Buffalo, NY * PD/MD: Mark Lindow 1 KENNY CHESNEY "Thinks" 1 GARY ALLAM "Smoke" JESSICA ANDREWS "Heart" PD: Genry Marshall APD/MD: Laure Starling 11 BROCK W/WILLIAMS "Survive" 11 MONTGOMERY GENTRY "Sell" PD: Torn Freeman 14 STEVE HOLY "Beg" 14 TRACY LAWRENCE "Learned 13 CHELY WRIGHT "Was" 13 MARK WILLS "One" 13 JO DEE MESSINA "Love" BROOKS & DUNN "Beer" WADU/JONNSON City, IN PD: Bill Hagy MD: Reggie Neel 20 FAITH HILL W/MCGRAW "Lets" 18 BROCK W/WILLIAMS "Survive" KMPS/Seattle-Tacoma, WA PD: Mark Richards MD: Tony Thomas 2 KETTH URBAN "Love" TOBY KETTH "Love" WHSL/Greensboro, NC * PD: Chris Huft MD: Jayme Austin 3 TRACY LAWRENCe "Learned" 3 TOBY KEITH "How" JO DEE MESSINA "Low" MONTGOMERY GENTRY "Self" KYNG/Dailas-FL Worth, TX * PD: Bob McNeil MD: Jim Verdi 1 BROCK WWILLIAMS "Survive" TRACY LAWFENCE "Learned" PHIL VASAN "Cartene" MAVERICKS "Here" WYROMNA "Nobody" KEITH HARLING "Bring" KRST/Albuquerque, NM * PD: Brad Barrett MD: J.T. Jones LILA MCCANN "WIR" WMTZ/Johnstown, PA KTST/Oklahoma City, OK * OM/PD: Ted Stecker APO: Crash 1 CHELY WRIGHT "Was" TOBY KEITH "How" WWQM/Madison, WI PD: Steve O'Brien MD: Mei McKenzie 3 MARTINA MCBRIDE "House" MONTGOMERY GENTRY "Sell" TOBY KEITH "How" KHAK/Cedar Rapids, IA KYCW/Seattle-Tacon PD: Becky Brenner MD: Mike Peterson 3 LILA MCCANN "Will" 3 ALABAMA "Small" 2 MONTGOMERY GENTI D: Steve Waitzer D: Laura Mosby BROCK W/WILLIAMS "Survive SAMMY KERSHAW "Maxine" MONTGOMERY GENTRY "Self MARTINA MCURIDE "House" KNUE/Tyler-Longview, TX PD: Jeff Winfield MD: Dawn Johnson 9 GEORE, JONES "Cold" 8 SHERRIE AUSTIN "LIME" 8 JULIE REEVES "Need" 6 WYNONNA "Nobody" 4 MONTGOMERY GENTRY" 2 BROCK WWILLIAMS "Surv 1 FAITH HILL WANGGRAW "L VKHK/Richmond, VA KHAVHICDMOND, Kevin King SHEDAISY "Needs" MARK WILLS "One" IMPD: Larry Kent ID: Robert Mauldin BROCK W/WILLIAMS "Survive ALECIA ELLIOTT "Diggin" WCTD/Allentown, PA * WTOR/Greensboro, NC * PD: Paul Franklin APD/MD: Deano St. Clair 8 BROCK W/WILLIAMS "Survive" PHIL VASSA "Carlene" ALABAMA "Small" PD: Chuck Geiger APD/MD: Ed Parreira KXXY/Oklahoma City, OK * OMPD: Ted Stecker MD: Bill Reed 1.--MARK WILLS "One" KTEX/McAllen, TX * WGNE/Daytona Beach, FL PD: John Anthony MD: Jim Andrews No Adds KBEQ/Kansas City, MD * PD. Mike Kennedy MD: T.J. McEntire 5 MARTINA MCBRIDE "House" 2 DOUG STONE "Maria" 1 MONTGOMERY GENTRY []ell" KFRG/Riverside, CA PD: Monty Lewis MD: Sonny Leguna 19 TOBY KEITH "Ho KJUG/Visalia, CA * MD: Don Jeffrey MONTGOMERY GENTRY 'Sett' BRYAN WHITE 'God' KRMD/Shreveport, LA * PD: Ken Wall No Adds MD: Dave Daniels JULIE REEVES "Need" MARTINA MCBRIDE "House" MONTGOMERY GENTRY "Sell SAMMY KERSHAW "Mayter" KGNC/Amarillo, TX PD: 600 Shannon MD: Partick Clark MONTGOMERY GENTRY "Sell" BROCK WWILLIAMS "Survive" STEVE HOLY "Beg" SAMMY KERSHAW "Maxine" SAMMY KERSHAW "Maxine" WARTINA MCBRIDE "House" WONTGOMERY GENTRY "Sell WEZL/Charleston, SC * WEXL/GTarreston, GD PD: Kris Van Dyke MD: Gary Griffin 8 BROCK W/WILLIAMS "Survive" 5 MONTGOMERY GENTRY "Self" WRNS/Greenville, NC * PD: Wayne Cartyle MD: Michael Sova 7 SAMMY KERSHAW "Maxine" 1 BRYAN WHITE "God" KXKT/Omaha, NE * KYGO/Denver-Boulder, CO OMPD; John St. John MD: Tad Svendsen No Adds PD: Tom Goodwin MD: John Glenn 1 MARTINA MCBRIDE "Ho JENNIFER DAY "Fun" PHIL VASSAR "Carleng" WBYT/South Bend, IN WYYD/Roanoke-Lynchburg, VA PD/MD: Robynn Jaymes MONTGOMERY GENTRY "Sell" WGKX/Memphis, TN * PD: Greg Mazingo APD: Brian Driver MD: Mark Billingaley MONTGOMERY GENTRY "Sell" MARK WILLS "One" PD: Raiph Cherry APD/MD: Lisa Kosti MARTINA MCBRIDE "House" MONTGOMERY GENTRY "Sail KFKF/Kansas City, MO * WACO/Waco, TX PD/MD: Zack Owen No Adds Date Carter D/MD: Tony Stevens BROCK W/WILLIAMS "Survive MONTGOMERY GENTRY "Set! MARTINA MCBRIDE "House" WNICT/Charleston, SC * WNCY/Appleton, WI OM: Jeff McCarity PD: Randy Shennon MD: Scottie Stick 8: WYNONA Nobody" 7: DOUG STONE "Mana" 7: TRACY LAWRENCE "Learned" PD: Rob Kelly APD/MD: Catfish Cody WESC/Greenville, SC * WOW/Omaha, NE * PD:Tom Oakes APD/MD:Tom Scott 1 TRACY BYRD "Hand" WBEE/Rochester, NY * PD: Fred Horton MD: Coyote Collins 2 DOUIS STONE "Maria" MONTGOMERY GENTRY "Self SAMMY KERSHAW "Maxine" KHKI/Des Moines, IA * KDRK/Spokane, WA OM/PD: Ray Edwards APD/MD: Tony Trovato BRYAN WHITE "God" OM/PD: Ron Brooks APD/MD: John Landrum 7 LEANN RIMES "Big" KENNY ROGERS "Buy PD: Savarinah Jones MD: JC Walker 6 MARK WILLS "One" 6 BROCK W/WILLIAMS "Si WMZQ/Washington, DC * WOGY/Memphis, TN * OM: Joel Burke Int. PDMO: Matt Albritton 2 TRACE ADKINS "Lie" 2 MARTINA MOBRIDE "House 2 BROOKS & DUNN "Beer" PD: Mac Daniels MD: Jon Anthony 12 KENNY CHESNEY "Thini 12 GARY ALLAN "Smoke" 11 TY HERNDON "Steam" WDAF/Kansas City, MO WQBE/Charleston, WV MD: Ted Cramer BROOKS & DUNN "Beer" AARON TIPPIN "Country" TRACY LAWRENCE "Learn OMPD: Jeff Whitehead 18 FAITH HILL W/MCGRAW "Let's" 15 SHEDAISY "WIII" 15 BROCK W/WILLIAMS "Survive" WSSL/Greenville, SC WWKA/Orlando, FL * PD: Bruce Logan APO/MD: Kerry Owen 4 TOBY KEITH "How" KNFR/Spokane, WA * PD: Scott Shannon MD: Paul Neumann 5 BROOKS & DUNN "Beer" 2 MARTINA MCBRIDE "Hou ALABAMA "Small" WKSF/Asheville, NC PD: Len Shackeford MD: Shadow Stevens TOBY KEITH "How" KJJY/Des Moines, IA * WXXQ/Rockford, IL PD: July Davis MD: Peter Clary 1 PHIL VASSAR "Carlene PD: Jesse Garcia MD: Lynn Lacy BROCK W/WILLIAMS "Survive MARTINA MCBRIDE "House" SAMMY KERSHAW "Maxine" WDEZ/Wausau, Wi PD: Jesse James MD: Lou Slewart 6 TRACY LAWRENCE "Learned 5 KETH UBRA "Love" 3 WYNONKA "Nobody" 3 SAMMY KERSHAW "Maxine" 3 DOUG STONE "Maria" OM/PD: Beveriee Braining MD: Eddle Hatfield 1 CHELY WRIGHT "Was" 1 GARY ALLAN "Smoke" KENNY ROGERS "Buy" WKKT/Charlotte, NC • PD: Bill Young MD: Dave Michaels 1 GEORGE JONES "Cold" SAMWY KERSHAW "Maxing" WONTGOMERY GENTRY "Self WIVK/Knoxville, TN * WKIS/Miami, FL * WKIS/Miami, FL * PD: Bob MeKay MD: Dariene Evans 13 JOE DIFIE Foultmin" 10 KEITH URBAN "Love" 3 PHIL VASSAR "Cartene" 2 KENNY CHESNEY "Thinks" 3 BROCK WWHILLIAMS "Sun JO DEE MESSINA "Love" TRACY LAWRENCE "Learne TOBY KEITH "How" PD: Mike Hammond MD: Colleen Adair 1 KENNY ROGERS "Suy" SAMMY KERSHAW "Maxine" "ONTROMERY GENTRY "Sell KHAY/Oxnard, CA * POMD: Mark Hill 4 BROCK W/WILLIAMS "Survi 2 JESSICA ANDREWS "Heart" LILA MCCANN "WIIT" WAYZ/Hagerstown, MD PDMD: Dennis Hughes 21 BROCK W/WILLIAMS "Survive" 21 MARTINA MOBRIDE "House" WKHX/Atlanta, GA * OMPD: Neil McGinley MD: Johnny Gray 13 TRACY BYRD "Hand" 12 GARY ALLAN "Smoke" 11 MARK WILLS "One" WPKX/Springfield, MA * PD/MC: Chip Miller 1 ALABAMA "Small" 1 TOBY KEITH "How" WYNONNA "Nobody" MAVERICKS "Here" TRACY LAWRENCE "Learned" KNCI/Sacramento, CA** OMPD: Mark Evens APD/MD: Jenniter Wood No Adds WYCD/Detroit, MI KXKC/Latayette, LA * PD: Renee Revett MD: Kelly Thompson 13 SAMMY KERSHAW TMAXINE" 8 BROCK WWILLIAMS "SURVIVE 1 LILA MCCANN "MHI" 1 GBORGE JONES "Cold" 1 TOBY KEITN "How" Lisa Rodman D/MD: Ron Chapman JOE DIFFIE "Quittin" MARK WILLS "One" WIRK/West Paim Beach, FL PD: Mach Mahen APDAND: J.R. Jackson 6 LONESTAR "Smile" 4 BROCK WWILLIAMS "Survive" 3 SAMMY KERSHAW "Maxine" 2 TOBY KETIN "How" 1 MONTGOMERY GENTRY "Sell" WSOC/Charlotte, NC * PD: Paul Johnson MO: Rick McCracken No Adds WRBT/Harrisburg, PA KPLM/Palm Springs, CA PD: Tom Benson MD: Shelly Easton 13 MARK Will,S "One" 6 KEITH URBAN "Love" 3 TRACY LAWRENCE "Lea PD: Al Gordon APD/MD: Kris Richards WKCQ/Saginaw, Mł * OMPD: Rick Walker MD: Dave Jackson 1 KEITH HARLING "Bring" TRACY LAWRENCE *Learn WYAY/Atlanta, GA * WMIL/Milwaukee, WI TOBY KEITH "How" MONTGOMERY GENTRY KEITH URBAN "Love" WYNONNA "Nobody" W TAT/Attatita, ser OM: Net McGinley PD: Stove Mitchell MD: Johnny Gray 12 BROOKS & DUNN "Beer" 6 JO DE MESSINA "Love" 2 MONTGOMERY GENTRY " WMIL/MITW durce, ON: Karry Wole APD: Scott Dolphin MD: Mitch Morgan 6 TRACE ADKINS "Lie" 4 SHEDAISY "Needs" 4 MARK WILLS "One" WYXY/Springfield, IL PD: Joe Crain MD: Kevin Powell 1 MARTINA MCBRIDE "House" MONTGOMERY GENTRY "Sell WDJR/Dothan, AL PD/MD: Devid Sommers 5 BRYAN WHITE "God" 5 MARTINA MCBRIDE "House" 4 FAITH HILL W/MCGRAW "Let's" WUSY/Chattanooga, TN * MD: Bill Poindexter 2 MONTGOMERY GENTRY "Sell" PHIL VASSAR "Cartene" WRKZ/Harrisburg, PA * PD: Sem McGuire MD: Dandalion I BROCK WWILLIAMS "Survive MONTGOMERY GENTRY "Seit" MARTINA MCBRIDE "House" DOIG STORE "Maria" SAMMY KERSHAW "Maxine" KMDL/Lafayette, LA * WXBM/Pensacola, FL * PD/MD: Lynn West 3 TRACY LAWRENCE *Learned KFDI/Wichita, KS * Bruce Mikelia Stephanie Crist SAMMY KERSHAW "N KEITH HARLING "Brin-JULIE REEVES "Need" LILA MCGANN "Will" WIL/St. Louis, MO * WIL/OL LUBRC, . PD: Russ Schell APD/MO: Mark Langston 3 TRACY LAWRENCE "Learned" 4 KENNY ROGERS "Buy" PD: John Speer MD: Gary Hightower No Adds KTTS/Springfield, MD PD: Don Paul APD/MD: Warren McDonald No Adds WPUR/Atlantic City, NJ **KEEY/Minneapolis**, MN * PD: Jos Kelly 5 MARTINA MCBRIDE "House" 5 BROCK W/WILLIAMS "Survive 4 RAMBLER "Memory" WUSN/Chicago, IL * DM/PD: Gregg Swedberg APD/MD: Travis Moon PD: Justin Case MD: Thrice Belondo 9 KENNY CHESNEY "Thinks" 9 WYNONNA "Nobody" 1 MARTINA MCBRIDE "House" KATH/EI Paso, TX * WXTU/Philadelphia, PA * PD: Rick Tøylor MD: John Hunter 18 LONESTAR "Smite" 7 JOE OFTE "Ourtin" 6 KENNY ROEERS "Buy" 6 CHELY WRIGHT "Was" 1 STEVE HOLY "Beg" 1 TRACY LAWRENCE "Lear KZSN/Wichita, KS PD: Kan Johnson 16 DIXIE CHICKS "Cowboy" 2 TRACY BYRD "Hand" ALABAMA "Small" WWYZ/Hartford, CT * WKKX/SI. Louis, MO * PD: Jeff Allen MD: Dave Louis 6 BROCK WWILLIAMS "Survive 4 MARTINA MCBRIOE "House" 2 MONTGOMERY GENTRY "Sell" TOBY KETIT "How" WIOV/Lancaster, PA * PD: Dick Raymond APD/MD: Keith Patrick PHIL VASSAB "Carlene" OMU Jack Oliver PD: Pat Moyer MD: Dan Holiday 5 MARTINA MCBRIDE "House" 2 MONTGOMERY GENTRY "Self PD: Mike Moore MD: Jay McCarthy 4 BROOKS & DUNN "Beer 1 ALABAMA "Small" 1 MARK WILLS "One" WKSJ/Mobile, AL * PCMD: Bill Black APD: Steve Kelley No Adds WKXC/Augusta, GA * OMPD:Torring Gentry APDMID: Zach Taylor 5 BROCK W/WILLIAMS "Surviv 2 MARTINA MCBRIDE "House" WBBS/Syracuse, NY * PD/MD: Meg Stevens 5 MONTGOMERY GENTRY "Self 4 BROOKS & DUNN "Beer" MARTINA MCBRIDE "House" WUBE/Cincinnati, OH * OM/PD: Tim Closeon MD: Duke Hamilton 3 TRACY LAWRENCE *Learner KMLE/Phoenix, AZ * WTL/Lansing, MI * PD: JJ McCree MD: Chris Tyter 5 MARTINA MCBRIDE "House" 2 MONTGOMERY GENTRY "Sell" 2 BOOK WHILLIAMS "Survive" TOBY KEITH "How" TRACY LAWRENCE "Learned" PD: Jeff Garrison APD/MD: Jon Alien 17. MARTINA MCRRIDE "House KKHN/Honolulu, HI * OM: Jeff Blazy PD: Brock Whalley MARTINA MCBRIOE "House WGGY/Wilkes Barre, PA KATM/Modesto, CA W Gita 1... PD: Mark Lindow MD: Mike Krinik 2 GARY ALLAN "Smoke 1 MARK WILLS "One" """" WHITE "God" KHEY/EI Paso, TX * PD/MD: Chaz Malibu No Adds RAI IM/IMUUESUG, CA * PDC-Randy Black APD/MD: Chris Costa 9 JD DEE MESSINA *Love* 9 MONTGOMERY GENTRY *Sell* 6 KETH HARLING *Bring* 4 SHEGAISY *Needs* 4 BROCK W/WILLIAMS *Survive 2 SAMAMY KERSHAW *Maxing* BRYAN WITE *Cod* KKAT/Sait Lake City, UT * PD: Shawn Stevens APD/MO: Jim Mickelson No Adds WQYK/Tampa, FL * KASE/Austin, TX * WYGY/Cincinnati, OH * ON: Tim Closson PD: Patti Marshall APD: C.C. Rider MD: JJ Gerard No Adds PD: Michael Cruise MD: Bob Pickett 14 GARY ALLAN "Smoke" OM: Eric Logen PD: Beacher Martin APD/MD: Jay Roberts 1 ALABAMA "Small" AARON TIPPIN "Co KNIX/Phoenix, AZ * PD: Alen Siedge APD: George King No Adds Kikk/Houston-Galveston, TX PD: Darran Davis MD: J.D. Darriels 13 MARK WILLS "One" 2 KENNY ROGERS "Buy" 1 BROCK WWILLS MS "Survive" SHEDNSY "Meeds" WXTA/Erie, PA KSOP/Salt Lake City, LFT * PD: Don Hilton APD/MD: Debby Turpin 12 MARTINA MCBRIDE "House" 8 BROCK WWILLIAMS "Survive" 5 LILA MCCANN "WIII" KX00/Yakima, WA KUZZ/Bakersfield, CA * MD: Dewey Boynton MARTINA MCBRIDE "House" STEVE HOLY "Beg" HONTGOMERY GENTRY "Sell" PD: Ron Arian MD: Chet Price BROCK W/WILLIAMS "Survive" TRACY LAWRENCE "Learned" KFMS/Las Vegas, NV * PD: Even Bridwell MO: Kris Deniets 11 BROCK W/WILLIAMS "S 9 MARK WILLS "One" KENNY ROGERS "Buy" WRBQ/Tampa, FL * PD: Ronnie Lane MD: Nancy Knight 3 BROCK WWILLIAMS "Su 1 GEORGE JONES "Cold" 1 KEITH HARLING "Bring" PD: John Marks APD/MD: Shari Singer MONTGOMERY GENTRY "Sell" WDSY/Pittsburgh, PA * OMPD: Keith Clark APD/MD: Stoney Richards KTOM/Monterey, CA * WGAR/Cleveland, OH * PD: Clay Humricult MD: Chuck Cottier TOBY KETH "How" OOUG STONE "Maria" Cory Mikhals 6 BROCK W/WILLIAMS "Survive" 2 MONTGOMERY GENTRY "Sell" KILT/Houston-Galveston, TX WGTY/York, PA * DMPD: John Pellegrini MD: Kenny Shekon 13 PAUL BRANDT "Beautitul" 11 MARK WILLS "One" 2 MARTINA MCBRIDE "House" MONTGOMERY GENTRY "Sell" Debbie Pipia MARK WILLS "One" TOBY KEITH "How" KIONU/Eugene-Springfield, OR PD: Jim Davis MD: Matt James JULIE REEVES "Need" MONTGOMERY GENTRY "Self" KWNR/Las Vegas, NV * KUBL/Satt Lake City, UT * OMPO: Ed Hill MD: Deni Curtis 1 SAMMY KERSHAW "Maxing" 1 JENNIFER DAY "Fun" 1 MARTINA MCBRIDE "House" WPOC/Baltimore, MD * PD: Scott Lindernukter APD/MD: Todd Bery No Adds OMPD: John Marks MO: Brooks O'Brian 9 TIM MCGRAW "Friend" PHIL VASSAR "Carlene" WLWI/Montgomery, AL WPOR/Portland, ME PO: Clint Marsh APD/MD: Erick Anderson 5 KENNY ROGERS "Buy" 4 MONTGOMERY GENTRY MD: Darlene Dixon MARTINA MCBRIDE "House" SAMMY KERSHAW "Maxme" SHEDAISY "Needs" WIBW/Topeka, KS PD: Kevin Wagner MD: Patti Cheek 10 FAITH HILL W/MCGRAW "Let's" 6 BROCK W/WILLIAMS "Survive" KKCS/Colorado Springs, CO PD/MC: Travis Daity 5 CHARLIE ROBISON "Hometown" 5 MONTGOMERY GENTRY "Self" KKBQ/Houston, TX * PD: Tim Murphy APD/MD: Steve Guittari 1 TY HERNDON "Steam" MONTGOMERY GENTRY "Sell WULK/Lexington-Fayette, KY PD: John Swan MD: Neal Thomas 6 MONISOMERY GENTRY "Seil" MARTINA MCBRIDE "House" DOUG STONE "Maria" WXCT/Baton Rouge, LA CMPO: Ted Kelly APD: Todd Dey JO DEE MESSINA "Love" KENNY ROGERS "Buy" KEINY HARLING "Bring" WSIX/Nashville, TN * PD/MD: Dave Kelly No Adds KAJA/San Antonio, TX * OM/PD: Keth Montgomery MD: Jennie James 22 DIXIE CHICKS "Cowboy" 3 JO DEE MESSINA "Love" 2 WYNONNA "Nobody" TOBY KEITH "How" KUPL/Portland, OR * OM: Lee Rogers PD: Cary Rolle MD: Rick Taylor 9 BROCK W/WILLIAMS "Survive MARK WILLS "One" WKDQ/Evansville, IN WOXK/Ynunosti PD: Jon Prell MD: K.C. Todd BROCK WWILLIAMS "Survive" WCOS/Columbia, SC * PD: Lance Tichest MD: Gien Gerrett 8 CHELY WRIGHT "Was" MARK WILLS "One" TOBY KEITH "How" PD: Chuck Stevens MD: Burton Lee 3 SAMMY KERSHAW "Maxine 3 DOUG STONE "Maria" 3 PHIL VASSAR "Cartene" KUM/Tucson A7 PD: Herb Crowe MD: John Collins 4 MARTINA MCBRIDE STEVE HOLY "Ben" WTCR/Huntington, WV PD/MD: Chuck Black 5 SAMMY KERSHAW "Maxine" 5 BROCK W/WILLIAMS "Survive" WSM/Nashville, TN * OM: Kyte Centrell PD: Greg Cole MD: Kevin Anderson 4 BROCK WWHLLIAMS "Survive SAMMY KERSHAW "Maxine" KZKX/Lincoln, NE PD: Charlie Thomas MD: Brian Jennings JACK INGRAM "How" KWJJ/Portland, OR * PD: Robin Mitchen MD: Lola Montgomery 6 DOUG STONE "Maria" 2 ALABAKA "Small" 2 CLAY WALKER "Live" 2 TRACY BYRD "Hand" MARTINA MCBRIDE "Hous WYNK/Baton Rouge, LA KKIX/Fayetteville, AR PD:Tom Travis APD/MD:Tone Marconi 2 MONTGOMERY GENTRY "Sell KCYY/San Antonio, TX * PD: R.J. Curtis 2 DIXIE CHICKS "Cowboy" 2 REBA MCENTIRE "What" 3 BROOKS & DUNN "Beer" Paul Orr D/MD: Austin James BROCK W/WILLIAMS "St CHELY WRIGHT "Was" KEITH HARLING "Bring" WCOL/Columbus, OH OM: Smilin Tom Fridley PD: Gail Austin JO OEE MESSINA "Love" WDRM/Huntsville, AL * *= Mediabase 24/7 monitored WNDE/New Orleans, LA * PDiLes Acree MD: Rebecca Lynn 5 MARTINA MCBRIDE "House" 2 GEORGE JORES "Could STEVE HOLY "Beg" PD: Rick Brown MD: Dan McClain MONTGOMERY GENTRY "Sell SAMMY KERSHAW "Maxine" KSSN/Little Rock, AR * PD/MD: Bill Dotson SAMNY KERSHAW "Maxine" WYNONNA "Nobody" KSON/San Diego, CA * OMPD: John Dimick APD/MD: Greg Frey No Adds KAYD/Beaumont; TX PO/MD: Frank Dawson APD: Jay Bernard TOBY KEITH "How" WKML/Fayetteville, NC WHOK/Columbus, OH WOKQ/Portsmouth, NH OM: Mark Ericson PD: Mark Jennings APD/MD: Den Lunnie 1 BROCK WWILLIAMS "Surviv PD: Robin Daniels APD/MD: Andy Brown 2 TRACE AOKINS "Lie" PD: Don Cristi MD: George Wolf 9 BROOKS & DUNN "Bet 8 CLAY WALKER "Live" 7 TRACE ADKINS "Lie" 5 MARK WILLS "One" 3 JO DEE MESSINA "Lov WFMS/Indianapolis, IN * WF MOS/INUTATIA DOTS, PD: Bob Richards MD: J.D. Cannon 7 TRACY LAWRENCE "Learn 7 MARK WILLS "One" 6 JO DEC MESSINA "Love" 5 STEVE HOLY "Beg" WMJC/Long Island, NY * PD: Jim Asker MD: Suzanne Alexander 4 MARTINA ACBRIDE "House" 1 MONTGOMERY GENTRY "Sell" 1 CHELY WRIGHT "Was" 149 Monitored Reporters WYNY/New York, NY * TNT/NEW TURA, NT : Darrin Smith D/MD: Shari Roth MARTINA MCBRIDE "Hou JO DEE MESSINA "Love" KENNY ROGERS "Buy" BROOKS & DUNN "Wind" WCKT/Ft. Myers, FL * PD/MD: Kerry Babb LILA MCGANN "Will" 149 Current Playlists WHWK/Binghamton, NY OM/PD/MD: John Davison PHIL VASSAR "Cartene" TRACY LAWRENCE "Learned" BROCK W/WILLIAMS "Survive" KYCY/San Francisco, CA PD: Dene Hallam APD: Steve Jordan MO: Richard Ryan 13 CLAY WALKER "Chain" 4 BROCK W/WILLIAMS "Surv WCTK/Providence, RI * PD: Rick Everett MD: Sam Stevens 6 MARK WHELS "One" PHIL VASSAR "Cartene" KRYS/Corpus Christi, TX **Country Indicator:** PD: Clayton Allen MD: Cactus Lou TOBY KEITH "How" WYNONNA "Nebody WWGR/Ft. Myers, FL * WMSI/Jackson, MS * KZLA/Los Angeles, CA * OM: Marida Pettijean APD/Mo: Mandy McCormack No Adds PD: Rick Adams MD: Gill Stuart BRYAN WHITE "God" **38 Total Reporters** PD: Chris O'Kolley MO: Jim Franklin 3 MARTINA MCBRIDE "Hous 2 PAUL BRANDT "Beauful" 1 JULIE REEVES "Need" CHELY WRIGHT "Was" WCMS/Norfolk, VA * WZZK/Birmingham, AL OMPD: Jim Tice APD/MD: Scott Stewart 3 TIM MCGRAW "Friend" KRTY/San Jose, CA * PDMD: Julie Stevens 2 TIM MCGRAW "Friend" MONTGOMERY GENTRY "Sell" GEORGE JONES "Cold" PD: John Crenshaw MD: Mike Montgomery 2 TOBY KEITH "How" 1 MONTGOMERY GENI **36 Current Playlists** WLLR/Quad Cities, IA-IL PD: Jim O'Hara MD: Ron Evens 6 TRACE ADKINS "Lis" Did Not Report, Playlist Frozen (2): WQIK/Jacksonville, FL * PD: Mike-James APD: Jon Scott MD: Dash Riprock 9 BROCK WWHILLIANS * 6 MARK WILLIG * One* 3 MONTGOMERY GENTRY *Self* KPLX/Dalias-Fi. Worth, TX * PD: Brim Philips APD: Smoley Rivers ND: Cody Alen 13 TIM MCGRAW "Friend" 6 CHARLIE ROBISON "Hometown" 3 KENNY CHESNEY "Hometown" WAMZ/Louisville, KY * PD: Coyote Calhoun MD: Rón Hazard 10 MON'GOMERY GENTRY "Sel 10 MAR'INA MCBRIDE "House" 8 KEITH URBAN "Love" WKNN/Biloxi-Gulfport, MS WGH/Norfolk, VA * WQHK/Ft. Wayne, IN * OMPD: Deen McNeil 10 MARTINA MCBRIDE "House" 3 MONTGOMERY GENTRY "Sell WTHI/Terre Haute, IN KIZN/Boise, ID PD: Randy Brooks MD: Mare Carmody 2 MARTINA MCBRIDE "Ho 1 TOBY KEITH "How" WCTQ/Sarasota, FL * PD: Rob Carpenter APD/MD: Wanda Myles 8 LONESTAR *Smile* PD: Rich Summers APO/MD: Spencer Burke MARTINA MCBRIDE WKIX/Raleigh-Durham, OM/PD: Oon Brookshire 2 TRACE ADKINS "Lie"

Country Playlists

		FOR ALL COUNTRY REPORTERS ON R&	R ONLINE MUSIC TRACKING	
MARKET #1 WYNY/New York Big City (914) 592-1071 Smith/Roth 12+ Cume 464,600	MARKET #2 KZLA/Los Angeles Bonneville (323) 882-8000 McCormack 12+ Cume 628,500 MCCormack	MARKET #3 WUSN/Chicago Infinity (312) 649-0099 Case/Fiondo 12+ Cume 633,200	MARKET #4 KYCY/San Francisco Infinity (415) 403-8506 Hallam/Ryan/Jordan 12+ Cume 241,300	MARKET #5 WXTU/Philadelphia <i>Beasley</i> (610) 667-9000 Johnson 12+ Cume 477,600 PLAYS
PLAYS Gi (000) YW ARTIST/TITLE Gi (000) 50 56 MARTINA NCBRUER/How You 16728 46 52 JOHN M. MONTGOMERY/How To You 14976 51 55 SHANIA TWAIN/Come On Over 14400 57 45 TIM MGGRAW/Somating Like Thai 14112 51 49 CLINT BLACKWien I Saul Toba 14112 54 49 LEANN RIMES/Big Deai 14112 54 49 LONESTAK/Maradd 100 12384 50 42 JODEK MESSIN/Lasson In Lawin' 12384 50 42 JODEK MESSIN/Lasson In Lawin' 12086 54 FAITH HLL/Breahe 9504 9504 52 27 TIM MGGRWW/My Best Friend 7776 54 SHANIA TWAIN/Mart Prov Susy 8382 22 51 28 SHANIA TWAIN/Mart Prov Susy 8382 22 TIM MGGRWW/My Best Friend 7776 776 51 29 DIXIE CHICKSTBacky To Nu 6043	PLAYS GI (000) 26 40 JOHN M. MONTGOMERY/home To You 15480 26 40 JOHN M. MONTGOMERY/home To You 15480 31 GENARTINA MEDIDE/Love You 15480 32 32 LEANN RIMES/Big Deal 12384 30 31 GEORGE STRATT/What Do You Say 11997 30 32 JAN JAKSGNOYOPA Top 11610 31 GEORGE STRATT/What Do You Say 11237 32 JEAN MARKER/What Do You Say 11237 29 STEVE WARINE/KITM Already Taken 11223 29 SHANIA TWAIN/Come On Over 10836 21 ZT TIM MCGRAW/Something Like Thal 10449 26 CLINT BLACKWAIN Things 10449 27 YANKEE GREY/MAY Imings 10449 28 FARITH MULE/Breather 9288 21 ZT IM MCGRAW/MAY Best Friend 9288 22 MONTGOMERY GENTRY/Loney And Gone 9288 23 FARD PASLEY/How Dian Have To Be 6966 14 TRACY BYRDPUt Your Hand In 6192 36	PLAYS GI (009) 12 34 CLINT BLACK/When I Said I Do 13804 33 SHAIRA TWAIN/COme On Over 1389 34 SHAIRA TWAIN/COme On Over 1339 33 SHAIRA TWAIN/COme On Over 1339 33 FAITH-HIL/Breathe 13398 31 ANDY GRIGGS/TIG O Crazy 12586 23 GEORGE STRAT/Mhail Do You Say 12180 29 TIM MCGRAW/Something Lake That 12180 20 25 ETKEV WARINER/OT Marazdy Taken 10556 19 24 REBA/MCENTIRE/Whail Ad Me From 10962 210 DIE CHICKSCOMOND Take Meway 8932 12 22 ALAN JACKSON/Pop A fop 8932 12 21 UNESTAR/Amarad 8526 22 TOEN KRIENTIME/Whail Daal 8526 23 LEANN TIMESRIB Daal 8526 24 REBA/MCKSON/Lake 8120 25 DIGH MSKINKA esson In Lawin 8526 24 DENE MIKINKA Mara Ain' Made B 6714 25	PLAYS 61 (000) LW TW ARTIST/TITLE 61 (000) 45 54 LEANN RIMES/Big Deal 6480 55 44 EATH HILL/BREATHE 6480 55 45 FATH HILL/BREATHE 6480 56 45 FATH HILL/BREATHE 6480 57 51 DIXE CHICKS/COMOU Take Me Away 6120 58 45 TIM MCGRAW/My Best Friend 5820 31 46 JOHM M. MONTGOMERY/Arbit to You Ssy. 5640 38 38 TIM MCGRAW/STICTIM Take Mo. 4560 29 38 LONESTAR/Amazed 4560 29 38 LONESTAR/Amazed 4560 29 37 KENNY CHESNEY/She Timiks My 4560 29 38 LONESTAR/Amazed 4400 23 37 CLINT BLACK/MHEN Taki To You Say 4200 23 37 SETVE WARINE/TIM Aready Taken 4200 23 38 ENWIGOMERY CENTRY/Lonely And Gone 3200 23 39 FREM AUCENTREY MA Intady Taken 3200 23 40 TREMA WILLS/Back AI One 3600 23 29 BRODKS & DUNNIBER TIM Mate	PLAYS Gi (009) 10 38 MARTINA MCBRIDE/Love You 12008 35 36 IM MCGRAWSomething Like That 11376 34 33 LONESTARA/mazed 10428 36 32 JOEE MESSIMA/mazed 10428 36 32 JOEE MESSIMA/Mazed 10428 36 32 JOEE MESSIMA desson Hitzavin 10112 29 32 JOEE MESSIMA desson Hitzavin 10112 33 STEVE WARINER/I'm Alreach Taken 9796 34 30 CLINT BLACK/When I Sadi I Do 9480 34 30 CLINT BLACK/When I Sadi I Do 9480 34 30 CLINT BLACK/When I Sadi I Do 9480 34 30 CLINT BLACK/When I Sadi I Do 9480 2 21 DIXIE CHICKS/Tonujott
MARKET #6 KPLX/Dallas-Fl. Worth Susquehanna (214) 526-2400 Philips/Rivers/Atan 12+ Cume 354.700 PLAYS LW TW ARTIST/TITLE LW TW ARTIST/TITLE GI (000)	MARKET #6 KSCS/Dallas-Fl. Worth ABC (817) 640-1963 James/D Brian 12+ Cume 435,800 965.3 (KSCS) PLAYS W TW ARTIST/TITLE BI (000) 13588	MARKET #6 KYNG/Dailas-FI. Worth Infinity (972) 716-7800 McKelli/Verdi 124 Cure 289,300 PLAYS LW TW ARTIST/TILE Structure for the state of (000) 34 33 TIM MCGRAW/Something Like That 4719	WYCD/Detroit Infinity Infinity (248) 799-0600 Rodman/(hapman 12+ Cume 368,100 PLAYS Gir(000) St 42 LONESTAR/Amazad	MARKET #8 WKLB/Boston Greater Media (617) 822-9600 Brophey/Rogers 12+ Cum 223,300 PLAYS LW TW ARTIST/TITLE S6 38 JOHN M MONTGOMERY/Home To You 9082
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Country Playlists



www.americanradiohistory.com

TRACE ADKINS Don't Lie (Capitol 7087)

Prod: Paul Worley Wr: Chet Biggers, Frank Rogers Pub: EMI April Music Inc.(ASCAP)/Sea Gayle Music (ASCAP)

A

ALABAMA Small Stuff (RCA 65879)

Prod: Don Cook, Alabama Wr: Mark Collie, Hillary Kanter, Even Stevens Pub: Daniel Island Music (BMI)/How Ya Doin' Publishing (BMI)/Leipers Fork Music (BMI) Mgr: Dale Morris & Associates

GARY ALLAN Smoke Rings In The Dark (MCA 72091)

Prod: Tony brown, Mark Wright Wr: Rivers Rutherford, Houston Robert Wr: Universal-MCA Music Publishing, A Division of Universal Studios, Inc./Bar R Music - ASCAP/SESAC Mgr: Lytle Management

SHERRIE' AUSTIN Little Bird (Arista)

Prod: Ed Seay, Will Rambeaux **Wr:** Sherrie' Austin, Jon Christopher Davis, Will Rambeaux **Pub:** Reynsong Publishing Corp./Lucky Ladybug Publishing/Bayou Boy Music/Warner-Tamerlane Publishing Corp./Mother T'racy music (BMI) **Mgr:** Fitzgerald-Hartley Company

Save The Longation Barry

CLINT BLACK When | Said | Do (RCA 65821)

Prod: Clint Black Wr: Clint Black Pub: Blackened Music (BMI) Mgr: Fitzgerald-Hartley

BROOKS & DUNN Beer Thirty (Arista)

Prod: Byron Gallimore, Ronnie Dunn, Kix Brooks **Wr:** Ronnie Dunn, Terry McBride **Pub:** Sony/ATV Songs LLC, Showbilly Music/ Warner-Tamerlane Publishing Corp., Constant Pressure Publishing (BMI) **Mgr:** Titley-Spalding

TRACY BYRD Put Your Hand In Mine (RCA 65846)

Prod: Billy Joe Walker, Jr. Wr: Skip Ewing, Jimmy Wayne Barber Pub: Acuff-Rose Music, Inc. (BMI)/Milene Music, Inc. (ASCAP) Mgr: Ritter Carter Management

KENNY CHESNEY She Thinks My Tractor's Sexy (BNA 65877) **Prod:** Buddy Cannon, Norro Wilson **Wr:** Jim Collins, Paul Overstreet **Pub:** EMI Blackwood Music Inc./Jelinda Music (BMI) **Mgr:** International Management Services

D

С

JOE DIFFIE The Quittin' Kind (Epic 42578)

Prod: Don Cook, Lonnie Wilson Wr: Sam Hogin, Phil Barnhart, Mark D. Sanders Pub: Sony/ATV Songs LLC (BMI)/D/B/A/Tree Publishing Co. (BMI)/Sams Jammin' Songs (BMI)/Suffer In Silence Music (BMI)/Starstruck Writers Group Inc.(ASCAP)/MCA Music Publishing Inc. (ASCAP)

DIXIE CHICKS Cowboy Take Me Away (Monument 42882)

Prod: Paul Worley, Blake Chancey Wr: Martie Seidel, Marcus Hummon Pub: Woolly Puddin'/Admin. By Bug Music/Careers-BMG Music Publishing, Inc./Floyd's Dream Music (BMI) Mgr: Simon Renshaw/Senior Management

E

ALECIA ELLIOT I'm Diggin' It (MCA 72103) Prod: Tony Brown, Jeff Teague Wr: Daryl Burgess, Michele McCord Pub: EMI Blackwood (Canada) Ltd./Burg-Isle Music, Inc./Starstruck Angel Music, Inc. (BMI)

G

ANDY GRIGGS I'll Go Crazy (RCA 65803)

Prod: David Malloy, J. Gary Smith Wr: Andy Griggs, Lonnie Wilson, Zack Turner Pub: Sony/ATV Songs LLC/Sony ATV Tunes LLC Mgr: Full Circle Management



KEITH HARLING Bring It On (Giant)

Prod: Doug Johnson, John Hobbs Wr: Rivers Rutherford, George Teren Pub: Songs of Universal, Inc./Zomba Songs Inc./Teren It Up Music (BMI)

TY HERNDON Steam (Epic 40342)

Prod: Joe Scaife Wr: Lewis Anderson, Bob Regan

Pub: Sony ATV Songs LLC (BMI) d/b/a/Tree Publishing Co. (BMI)/ BMG Songs, Inc. (ASCAP)/Yessiree Bob Music (ASCAP) Mgr: Dana Miller Entertainment

FAITH HILL Breathe (Warner Bros.) Prod: Byron Gallimore, Faith Hill Wr: Holly Lamar, Stephanie Bentley Pub: Cal IV Songs (ASCAP)/Universal-Songs of PolyGram International, Inc./Hopechest Music (BMI) Mgr: Borman Entertainment

FAITH HILL W/TIM McGRAW Let's Make Love (Warner Bros.) Prod: Byron Gallimore, Faith Hill Wr: Chris Lindsey, Marv Green, Bill Luther, Aimee Mayo Pub: Songs Of Nashville DreamWorks/ Warner-Tamerlane Publishing Corp./Golden Wheat Music/ Careers-BMG Music Publishing, Inc./Silverkiss Music (BMI) Mgr: Borman Entertainment

STEVE HOLY Don't Make Me Beg *(Curb 1534)* **Prod:** Wilbur C. Rimes **Wr:** Frank Rogers **Pub:** EMI April Music, Inc./Sea Gayle Music (ASCAP)

J

ALAN JACKSON Pop A Top (Arista 3183)

Prod: Keith Stegall Wr: Nat Stuckey Prod: Sony/ATV Songs LLC dba Tree Publishing Co. (BMI) Mgr: Chip Peay

GEORGE JONES The Cold Hard Truth (Asylum/EEG) Prod: Keith Stegall Wr: Jamie O'Hara Pub: Sony/ATV Tunes LLC/Trick Knee Music (ASCAP)

K

SAMMY KERSHAW Me And Maxine (Mercury)

Prod: Keith Stegall Wr: Gordon Bradberry, Michael Lunn Pub: Warner-Tamerlane Pub. Corp./New Works Music Co. (BMI)/WB Music Corp./Lunnmusic (ASCAP) Mgr: Go Tell Management

TRACY LAWRENCE Lessons Learned (Atlantic 9133) Prod: Tracy Lawrence, Flip Anderson, Butch Carr Wr: Tracy Lawrence, Paul Nelson, Larry Boone Pub: SLL (ASCAP)/Sony/ ATV Songs LLC dba Tree Publishing Col., Asifits Music (BMI)/Sony/ ATV Tunes LLC dba Cross Keys Publishing CO. (ASCAP) Mgr: TLC Management Inc.

LONESTAR Smile (BNA 65884)

Prod: Dann Huff Wr: Chris Lindsey, Keith Follese Pub: Songs Of Nashville DreamWorkds (BMI)/Bud Dog Music, Inc./Follazoo Music Publishing (ASCAP) Mgr: Carter Career Management

M

MAVERICKS Here Comes My Baby (Mercury 260) Prod: Raul Malo, Don Cook Wr: Cat Stevens Pub: Manistay Music Publishing (BMI)

MARTINA MCBRIDE | Love You (RCA)

Prod: Paul Worely, Martina McBride Wr: Adrienne, Follese', Keith Follese', Tammy Hyler Pub: Encore Entertainment LLC/Scott And Soda Music/Bud Dog Music, Inc./Follazoo Music/Sony/ATV Tunes LLC/B/A/Cross Keys Publishing Co. (ASCAP) Mgr: Bruce Allen Management

MARTINA McBRIDE Love's The Only House (*RCA 65883*) Prod: Martina McBride, Paul Worley Wr: Tom Douglas, Buzz Carson Pub: Sony/ATV Songs LLC. Mgr: Bruce Allen Management

REBA MCENTIRE What Do You Say (MCA 72104)

Prod: David Malloy, Reba McEntire Wr: Michael Dulaney, Neil Thrasher Pub: Michael Dulaney Music/Dalaneyhouse Music/ Ensign Music Corporation (BMI)/Major Bob Music Co., Inc.(ASCAP) Mgr: Starstruck Entertainment

TIM McGRAW My Best Friend (Curb)

Prod: Byron Gallimore, James Stroud Wr: Aimee Mayo, Bill Luther Pub: Careers-BMG Music Publishing, Inc. (BMI)/Silverkiss Music (BMI) Mgr: RPM Management

JO DEE MESSINA Because You Love Me (Curb 1537)

Prod: Tim McGraw, Byron Gallimore Wr: John Scott Sherrill, Kostas Pub: Sony/ATV Songs LLC dba Tree Publishing Co./ Nothing But The Wolf Music (BMI)/Songs Of PolyGram International, Inc./Seven Angels Music (BMI) Mgr: Refugee Management International





JOHN MICHAEL MONTGOMERY Home To You (Atlantic 9012) Prod: Garth Fundis Wr: Arlos Smith, Sara Light Pub: Arlos Smith/Good Ol' Delta Boy Music, SESAC/Mamlama Music Pub., Co., Inc. (ASCAP) Mgr: Hallmark Direction

MONTGOMERY GENTRY Daddy Won't Sell The Farm (Columbia 42170) Prod: Joe Scaife Wr: Steve Fox, Robin Branda Pub: Kreditkard Music, Inc. (ASCAP)/Penny Annie Music (BMI)/d/b/a/Copperfield Music Group (BMI) Mgr: Hallmark Direction Company

P

BRAD PAISLEY He Didn't Have To Be (Arista 3176) Prod: Frank Rogers Wr: Brad Paisley, Kelley Lovelace Pub: EMI April Music Inc./Sea Gayle Music/Love Ranch Music (ASCAP) Mgr: Jag Management

SHANA PETRONE Something Real (*Epic 42881*) Prod: Blake Chancey, Alex Torrez, Chuck Ainlay Wr: Aimee Mayo, Bill Luther Pub: Careers-BMG Music Publishing, Inc. (BMI)

R

JULIE REEVES What I Need (Virgin 33091)

Prod: Scott Hendricks Wr: Marv Green Pub: Warner-Tamerlane Publishing Corp./Golden Wheat Music (BMI) Mgr: Square West Entertainment Co.

DOUG STONE Take A Letter, Maria (Atlantic 9134)

Prod: Wally Wilson, Doug Stone Wr: R.B. Greaves Pub: Songs of Polygram International, Inc., (BMI)

S

GEORGE STRAIT What Do You Say To That (*MCA 72100*) Prod: Tony Brown, George Strait Wr: Jim Lauderdale, Melba Montgomery Pub: Laudersongs/Mighty Nice Music/Caroljac Music (BMI) Mgr: Erv Woolsev

SHANIA TWAIN Come On Over (*Mercury*) Prod: Robert John "Mutt" Lange Wr: Robert John "Mutt" Lange, Shania Twain Pub: Songs of PolyGram Int'I, Inc./Loon Echo Inc.(BMI)/Out Of Pocket Productions Ltd. (ASCAP) Mgr: Jon Landau Management

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KEITH URBAN It's A Love Thing (Capitol 7087)

Prod: Matt Rollings **Wr:** Keith Urban, Monty Powell **Pub:** Coburn Music, Inc. (BMI)/Sony/ATV Tunes, LLC dba Cross keys Publishing Co. (ASCAP) **Mgr:** Firstars Entertainment

V

PHIL VASSAR Carlene (Arista 3186)

Prod: Byron Gallimore Wr: PhilVassar, Charlie Black, Rory Michael Bourke Pub: EMI April Music Inc., Phil Vassar Music (ASCAP)/ EMI Blackwood Music Inc., Flysridge Tunes (BMI)/Rory Bourke Music Company (BMI)

W

CLAY WALKER Live, Laugh, Love *(Giant 9895)* Prod: Doug Johnson, Clay Walker Wr: Gary Nicholson, Allen Shamblin Pub: Gary Nicholson Music/Built On A Rock Music/ Song Matters, Inc./Famous Music Corporation (ASCAP) MARK WILLS She's In Love *(Mercury 240)*

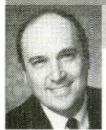
Prod: Carson Chamberlain Wr: Keith Stegall, Dan Hill Pub: EMI Tower Street Music/Little Cayman Music, admin. by EMI Blackwood Music Inc. (BMI)/If Dreams Had Wings Music Ltd. (ASCAP) Mgr: Star*Ray Management

LEE ANN WOMACK Dont' Tell Me (MCA 72105)

Prod: Mark Wright Wr: Buddy Miller, Julie Miller Pub: Bug Music/ Tinkie Tunes Music/Martha Road Music (ASCAP) Mgr: Erv Woolsey Agency

CHELY WRIGHT It Was (MCA 72101)

Prod: Tony Brown, Buddy Cannon, Norro Wilson Wr: Gary Burr, Mark Wright Pub: MCA Music Publishing, A Division of Universal Studios, Inc/Gary Burr Music, Inc. (ASCAP)/Music Corporation of America, Inc./ Marketwright Music (BMI) Mgr: Titley Spalding Associates WYNONNA Can't Nobody Love You (Like I Do) (*Curb/Mercury*) Prod: James Stroud Wr: Danny Orton, Cathy Majeski Pub: Universal-MCA Music Publishing, a division of Universal Studios, Inc.;Chrysalis Music/Songs For Debin (ASCAP)



MIKE KINOSIAN mkinosox@rronline.com ,

A Backward Look At A Classic

Rob Durkee's new book chronicles the history of American Top 40

ounds simple enough: Take the most popular songs in the country, play them in reverse order with the most popular one played last, sprinkle in some fun facts and figures about the songs and artists, and tie it all together with a great-sounding host.

Well, Einstein, if you'd come up with that concept about 30 years ago, you might be rolling in dough today.

With under 10 affiliates, a little show called American Top 40 debuted in 1970 on the July 4th weekend, and it has been making an incredible impact ever since. Reports of the show's death in January 1995 proved to be greatly exaggerated, as originator/host Casey Kasem brought it back to life three years later, and it's still going strong for AMFM.

Former AT 40 staffer/first-time author Rob Durkee has gathered many people's recollections of the countdown show for Schirmer Books. Durkee was hired to work on the show in April '89, eight months after Kasem was replaced in the host's chair by Shadoe Stevens.

For the past five years the 53-year-old Durkee has been Oldies Format Coordinator for Premiere Radio's Mediabase Research. His American Top 40: The Countdown of the Century hit stores last month and offers up some interesting details about the show that, as Casey would say, "doesn't stop till we reach the top."

In this interview with Durkee we reflect on a simple yet classic radio gem heard from Baltimore to Bakersfield and from Battle Creek to Baton Rouge.

R&R: How long did the book take to complete?

RD: I did about 100 interviews, and the process lasted about four years. My contract called for 100,000 words, and after adding up everything, I'd written 200,000. I obviously had to do a lot of cutting.

R&R: What aid you want to accomplish? What was your motivation? RD: I tried to write this book for ev-

eryone, not just those in the radio industry. It's something that says a lot about radio.

"There was suddenly a Westwood One offer on the table to Casey for essentially five years and \$15 million. But Casey didn't want to leave ABC."

American Top 40 is an American radio institution. and I wanted to tell the story of what I feel is radio's greatest show. To the best of my knowledge, no other radio show in history has had more lis-**Rob Durkee** teners. I wanted to

illustrate how it went from seven stations in 1970 to 180 stations a year later, and how it became the most popular radio show in the world by the late '70s and early '80s

I worked for the show for most of the Shadoe years and was very lucky to be there for what everybody thought would be the last show ever. It was a party-like atmosphere. Ron Jacobs was one of the very key people involved when the show began. He was there for the first tracking and for what everyone thought would be the last one. During that final tracking Ron suddenly walked into Shadoe's studio to shake his hand. I was very touched by that moment, and it made me want to write a book about the show.

R&R: What was your role at American Top 40?

RD: I was chief statistician and a staff writer. I did interviews and human interest - as well as chart - stories. I was the person who would come up with unique statistics.

R&R: Such as?

RD: Seal is a one-name artist who made it on the chart, and his name is also that of an animal. You'd think that couldn't possibly have happened before, but it did, with Lobo's "Me and You and a Dog Named Boo."

There's also been an instance where both the artist - ABBA - and song title - S.O.S. - are palindromes. Those are the kind of things you come up with.

R&R: What trivia can you tell us about the show's guest hosts?

RD: The list is a real honor roll. From March 1980 through early 1988 Charlie Van Dyke sat in about 31 times --- more than any other substitute host. Mark Elliott guest-hosted five or six times; Gary Owens did it once in 1981; and Wink Martindale guest-hosted in 1975. Joe Cipriano is the only person to have filled in for both Casey and Shadoe.

R&R: In fact, one famous guest host made a profound change in the show's logistics.

RD: When AT 40 began, they tracked

everything at once. Casey would intro a record, and you had to hear the entire record. They didn't know any other way. Dick Clark sat in for Casey one week. When they said what they needed, he told them to edit in the voice tracks. After they'd been doing the show for 18 months, Dick convinced them to stop doing things in real time.

R&R: Who are some of the people you interviewed for the book?

RD: I talked with Casey in July '95, and he was stellar. The fact that he understood what I was trying to do was very important. Everyone opened up their hearts and answered my questions.

R&R: The topic of the infamous "long-distance dead dog dedication" tape must have come up in your interview with Casey. Many people have

"American Top 40 is an American radio institution, and I wanted to tell the story of what I feel is radio's greatest show. No other radio show in history has had more listeners."

heard those outtakes. How does he feel about what he said?

RD: He's extremely philosophical about it. He felt he had to make a tough transition from an up-tempo record to a serious long-distance dedication. He had previously mentioned how difficult this was and got the feeling he was being ignored.

The person who usually planned the show, Matt Wilson, was on vacation that week. Casey has admitted that he lost his temper that day. He doesn't condone what he said, but it happened. He's human, and it hasn't hurt his career.

By the way, the long-distance dedication song he was leading up to was Pointer Sisters' "Dare Me" was the uptempo record that upset him.

R&R: How good-natured is he when people parody his voice?

RD: He liked my imitation.

R&R: There's an incident in the

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"They edited Shadoe's natural pauses. The idea was to give the show a guicker pace. One of Shadoe's closest friends said it drove him nuts. He was guite emphatic about that and the lack of network support, particularly the last few years he did the show. "

book involving an early '80s meeting between ABC executives and KIIS/Los Angeles' then VP/GM Wally Clark. What happened there?

RD: They told Wally in so many words that the station was carrying the show, but not running the ads. He said that KIIS was so successful that he couldn't play all the commercials. He said that he'd run half the ads and ABC would still make money, but the network told Wally it was all or nothing.

ABC took Casey off KIIS, leaving the station with four programming hours to fill. Someone suggested that [KIIS morning man] Rick Dees do a countdown show to fill the time.

R&R: That would prove to be a bit of an irony several years later.

RD: Three days before the Nicole Simpson/Ron Goldman murders [summer '94] we were told that AT 40 would be taken off the air in the United States. The show wasn't making money, and ABC replaced it with one that was, a countdown show done by Rick Dees.

R&R: What was the affiliate reaction to the Casey-to-Shadoe transition?

RD: It wasn't fair to compare the two. Casey is the warm-sounding, friendly guy - the communicator. Shadoe is the laid-back, hip, cool guy with a neat sense of humor.

Casey didn't do any counting down from August '88 until the third weekend of '89, when Casey's Top 40 started on Westwood One. He was being paid by ABC to not count down. They wanted to give Shadoe some momentum. In the last half of '88 and the first half of '89 a good number of stations dropped American Top 40 in favor of carrying Casey.

I was told it was very hard to sell American Top 40 to major markets. That was the first exodus of stations, and there were two others. In September '94 Armed Forces Radio dropped the show.

R&R: How and why did Casey get away from ABC?

RD: In late '86 Casey asked to renegotiate his contract. They told him they would talk, but they put him off. Aaron Daniels was the main ABC executive who did the negotiations, and he insists that he doesn't remember putting off Casey. But the bottom line was, that's how Casey felt, and he started shopping around.

He was making about \$1.2 million a year at the time. Norm Pattiz coveted Casey and found out through the grapevine that he was looking. Westwood One was growing, but needed a name person. There was suddenly a Westwood One Henry Gross' "Shannon," and The & offer on the table to Casey for essentially five years and \$15 million. But Casey didn't want to leave ABC. He lowered his demands considerably, and they said no. It was a tough decision, but Casey left because he was wanted by Westwood One. When he kicked off Casey's Top 40, the average listener thought it was still American Top 40.

R&R: What led to Casey's departure from Westwood One?

RD: He discovered that Westwood One was not abiding by a very key term of the contract. Casey's three shows -Casey's Top 40, Casey's Countdown and Casey's Hot 20 - had to generate \$6 million in revenue, and they didn't. Apparently, if that didn't happen, either side could void the whole deal. Casey left and signed with AMFM and brought back AT 40 in March '98.

R&R: What was it like writing for Shadoe?

RD: It was a little difficult for me, but I eventually got it. When American Top 40 died, Shadoe was outspoken in at least two ways. He said his personality was stripped from him. They wouldn't let him use many fancy words. They almost eliminated them entirely. After back-announcing a record, he might make a joke, quip or observation, but it would be edited out.

They also edited Shadoe's natural pauses. The idea was to give the show a quicker pace. One of Shadoe's closest friends said it drove him nuts. Shadoe was quite emphatic about that and the lack of network support, particularly in the last few years he did the show. He's very happy now with his production company. He also thinks it's great that the show is back with Casey as host. In general, I think the record industry feels the same way.

R&R: Did the average listener know the difference between American Top 40 and Casey's Top 40?

RD: Most people don't know that AT 40 died, because they heard Casey do it on Westwood One. It's more a case of the radio industry knowing that the granddaddy of all countdowns is back.

If ABC did nothing with AT 40 for two years after the final January '95 broadcast, the show would go back to Casey and Don Bustany. They'd regain the show's complete rights: In February '97 the ownership of the show went back to Casey and Don, and Casey took advantage of that a year later.

R&R: What thought was given to adding a separate AC version?

RD: I was told there were issues involved in an AC show, like paying Shadoe more money and the expense involving engineers. Shadoe told me he would've been willing to do it, but it just never happened.

A very key factor in the mid-'90s downfall of the show was the failure to give Shadoe an AC version. The cofounder of the show, Don Bustany, said it was bad management. He said their biggest mistake was the failure to sign Casey. He also said they should've had an AC version of the show.

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12	20	AC Top 30					
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	TI	November 26, 1999					
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS
1	1	'N SYNC W/GLORIA ESTEFAN Music Of My Heart (Epic)	2168	-20	(00) 245328	16	108/0
2	2	BACKSTREET BOYS I Want It That Way (Jive)	2063	-48	276909	31	108/0
6	3	SAVAGE GARDEN Knew Loved You (Columbia)	2051	+232	240650	8	106/2
5	3	98 DEGREES Do (Cherish You) (Universal)	2002	+113	242716	14	97/0
8	6	CELINE DION That's The Way It Is (550 Music/Epic)	1957	+276	245001	5	109/0
3	6	RICKY MARTIN She's All I Ever Had (C2/Columbia)	1930	-70	217059	18	101/0
4	7	PHIL COLLINS You'll Be In My Heart (Hollywood)	1808	-87	226318	34	108/0
7	8	EDWIN MCCAIN Could Not Ask For More (Lava/Atlantic)	1708	-74	197564	25	95/0
10	9	LONESTAR Amazed (BNA)	1338	+41	119913	12	90/1
12	10	SARAH MCLACHLAN I Will Remember You (Arista)	1191	-2	138950	36	99/0
9	11	ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise)	1184	-201	96156	16	95/0
11	12	98 DEGREES The Hardest Thing (Universal)	1130	-89	161690	32	98/0
15	13	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	944	-3	126535	37	90/0
14	14	SHANIA TWAIN You've Got A Way (Mercury)	912	-40	83516	19	79/0
21	15	PHIL COLLINS Strangers Like Me (Hollywood)	874	+279	118003	2	96/2
17	15	'N SYNC (God) A Little More Time (RCA)	824	+67	122496	46	88/0
13	17	ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope)	823	-154	101914	15	69/0
18	18	SHANIA TWAIN Man! Feel Like A Woman! (Mercury)	754	+10	109064	9	50/0
16	19	CHER Believe (Warner Bros.)	734	-63	107058	43	82/0
19	20	SHANIA TWAIN From This Moment On (Mercury)	725	+21	103265	63	78/0
23	20	SANTANA F/ROB THOMAS Smooth (Arista)	594	+15	67119	5	27/2
20	22	MARTINA MCBRIDE Love You (Columbia)	545	-85	48261	14	56/0
26	23	JIM BRICKMAN F/MICHELLE WRIGHT Your Love (Windham Hill)	541	+101	43369	6	58/6
25	24	SIXPENCE NONE THE RICHER There She Goes (Squint/Elektra/EEG)	539	+92	56208	6	34/3
27	8888	MARC ANTHONY I Need To Know (Columbia)	488	+51	100044	5	39/1
24	20	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	476	+20	74387	4	23/1
22	27	GARTH BROOKS AS CHRIS GAINES Lost In You (Capitol)	452	-136	34921	17	74/0
28	28	JESSICA SIMPSON Wanna Love You Forever (Columbia)	376	+42	54154	3	57/4
30	29	MICHAEL BOLTON Sexual Healing (Columbia)	371	+117	28159	2	42/4
Debut	> 30	CHICAGO Back To You (Chicago)	268	+26	28601	1	37/3

Most Added ARTIST TITLE LABEL(S)

ADDS

TOTAL

	WHITNEY HOUSTON Learned From The Best (Arista)	23
	ROBBIE WILLIAMS Angels (Capitol)	18
	KENNY G Auld Lang Syne (Arista)	15
	TRISHA YEARWOOD You're Where (Motown/Universal)	9
	VONDA SHEPARD Read Your Mind (550 Music/Epic)	8
1	JIM BRICKMAN F/MICHELLE WRIGHT Your (Windham Hill)	6
	DAVE KOZ Together Again (Capitol)	6
	ALISON KRAUSS Stay (Rounder)	6
	SIMPLY RED Wave The Old World (EastWest/EEG)	5
	RICK SPRINGFIELD Free (Platinum)	5
	MARIAH CAREY F/JOE & 98 DEGREES Thank (Columbia)	5
	98 DEGREES This Gift (Universal)	5

Most Increased Plays

INCREASE ARTIST TITLE LABET(S) PHIL COLLINS Strangers Like Me (Hollywood) +279CELINE DION That's The Way It Is (550 Music/Epic) +276 SAVAGE GARDEN | Knew | Loved You (Columbia) +232 MICHAEL BOLTON Sexual Healing (Columbia) +11798 DEGREES | Do (Cherish You) (Universal) +113 JIM BRICKMAN F/MICHELLE WRIGHT Your ... (Windham Hill) +101 SIXPENCE NONE THE RICHER There... (Squint/Elektra/EEG) +92 ROBBIE WILLIAMS Angels (Capitol) +91 R. KELLY & CELINE DION I'm Your Angel (Jive) +83 KENNY G Auld Lang Syne (Arista) +83'N SYNC (God ...) A Little ... (RCA) +67

Breakers®

No Songs Qualified For Breaker Status This Week

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count ward overall total stations playing a song. Most Increased Plays lists s with the greatest week-to-week increases in tota chart appears on R&R ONLINE MUSIC TRACKING. ek increases in total the songs

total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 875 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc. **New & Active**

111 AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by

SUGAR RAY Someday (Lava/Atlantic) Total Plays: 250, Total Stations: 13, Adds: 0 BRIAN McKNIGHT Back At One (Motown) Total Plays: 214, Total Stations: 15, Adds: 3 K.D. LANG Anywhere But Here (Atlantic) Total Plays: 212, Total Stations: 40, Adds: 4 MULBERRY LANE Just One Breath (Refuge/MCA) Plays: 174, Total Stations: 23, Adds: 2 DAVE KOZ Together Again (Capitol) Total Plays: 170, Total Stations: 38, Adds: 6 KENNY G Stranger On The Shore (Arista) Total Plays: 139, Total Stations: 26, Adds: 0 MARIAH CAREY 1/JOE & 98 DEGREES Thank God I Found You (Columbia) Total Plays: 139, Total Stations: 26, Adds: 5 **ROBBIE WILLIAMS** Angels (Capitol) Total Plays: 134, Total Stations: 34, Adds: 18 JONATHAN BUTLER What Would You Do For Love? (N-Coded) Total Plays: 128, Total Stations: 27, Adds: 0

CHAIRS OF BANK HOLLIST MUSIC

SIMPLY RED Wave The Old World Goodbye (EastWest/EEG) Total Plays: 126, Total Stations: 35, Adds: 5 **RICK SPRINGFIELD** Free (Platinum) Total Plays: 124, Total Stations: 28, Adds: 5 BETTE MIDLER That's How Love Moves (Warner Bros.) ys: 89, Total Stations: 15, Adds: 0 **KENNY G** Auld Lang Syne (Arista) Total Plays: 87, Total Stations: 16, Adds: 15 JIMMY BUFFETT Southern Cross (Mailboat) Total Plays: 76, Total Stations: 12, Adds: 0 ALISON KRAUSS Stay (Rounder) Total Plays: 71, Total Stations: 23, Adds: 6 EURYTHMICS 17 Again (Arista) Total Plays: 57, Total Stations: 14, Adds: 0 ATLANTA RHYTHM SECTION Fine Day (Platinum) Total Plays: 54, Total Stations: 15, Adds: 3 WHITNEY HOUSTON I Learned From The Best (Arista) Total Plays: 16, Total Stations: 23, Adds: 23 Sonos ranked by total plays

windham hill proudly presents...

"CAROLS OF CHRISTMAS" **RADIO SHOW**

Co-hosted by JIM BRICKMAN & MELISSA MANCHESTER

Featuring holiday classics from some of today's hottest AC artists JIM BRICKMAN * MARIAH CAREY * GLORIA ESTEFAN * AMY GRANT * JEWEL ELTON JOHN * PAUL McCARTNEY * CARLY SIMON * BARBRA STREISAND And more!

Programmed by Michael McVay and produced by the award-winning Ben Manilla Productions Radlo contact: Paul Woodhull - Media Syndication Services (202)544-4457 © 1999 Windham Hill Records, a unit of the windham hill group a unit of BMG Entertai



TRISHAYEARWOOD you're where i belong

The single and video from the soundtrack

STUART LITTLE

Written by Diane Warren



New This West

WLIF WWLI WTVR WSPA WLEV KWAV WTCB WDEF WRTS WOOF and many more...

Management: Nancy Russell for FORCE Inc.

Soundtrack Executive Producers: Kedar Massenburg, Bruce Carbone & Ken Ross

Trisha Yearwood courtesy of MCA Nashville

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Most Played Recurrents

FAITH HILL This Kiss (Warner Bros.)

SHANIA TWAIN You're Still The One (Mercury)

NATALIE IMBRUGLIA Torn (RCA)

BRITNEY SPEARS Sometimes (Jive)

PHIL COLLINS True Colors (Atlantic)

SHANIA TWAIN That Don't Impress Me Much (Mercury)

BACKSTREET BOYS All I Have To Give (Jive)

AEROSMITH | Don't Want To Miss A Thing (Columbia)

R. KELLY & CELINE DION I'm Your Angel (Jive)

MONICA Angel Of Mine (Arista)

BOYZONE No Matter What (Ravenous/Mercury/IDJMG)

ERIC CLAPTON My Father's Eyes (Duck/Reprise)

JEWEL Hands (Atlantic)

JIM BRICKMAN f/MICHAEL W SMITH Love Of My Life (Windham Hill)

W. HOUSTON & M. CAREY When You Believe (From ...) (DreamWorks)

GOO GOO DOLLS Iris (Warner Sunset/Reprise)

JIM BRICKMAN f/J. HILL & B. PORTER Destiny (Windham Hill)

KENNY G w/LOUIS ARMSTRONG What A Wonderful World (Arista)

SUGAR RAY Every Morning (Lava/Atlantic)

RICKY MARTIN Livin' La Vida Loca (C2/Columbia)



DANIEL GILL Harbinger (Don't Whisper Away) (Wave 2000) **GLENN MEDEIROS** If I Never Love Again (Amherst)



BENNY MARDONES Into The Night ROY ORBISON You Got It TEARS FOR FEARS Everybody Wants To Rule . ENGLAND DAN & JOHN FORD COLEY I'd Really Love To See You Tonight EDWIN MCCAIN I'll Be TINA TURNER What's Love Got To Do With It HALL & OATES She's Gone VANESSA WILLIAMS Colors Of The Wind DES'REE You Gotta Be **ROBERT JOHN** Sad Eyes ERIC CLAPTON Blue Eyes Blue ROD STEWART Rhythm Of My Heart

40m

KENNY LOGGINS Whenever I Call You "Friend" MICHAEL BOLTON How Am I Supposed To Live ... THOMPSON TWINS Hold Me Now **BEACH BOYS** Kokomo BOYZONE No Matter What PAUL DAVIS Cool Night RENO/WILSON Almost Paradise (Love Theme...) TAYLOR DAYNE Love Will Lead You Back BELINDA CARLISLE Circle In The Sand SEALS & CROFTS Summer Breeze EDWIN MCCAIN I Could Not Ask For More

8pm

JON SECADA Just Another Day DIONNE WARWICK Heartbreaker **RICHARD MARX** Right Here Waiting LINDA RONSTADT & JAMES INGRAM Somewhere... WHITNEY HOUSTON & MARIAH CAREY When FLEETWOOD MAC Dreams AL GREEN Let's Stay Together 'N SYNC w/GLORIA ESTEFAN The Music Of Mv Heart PAULA ABDUL Straight Up MARC ANTHONY | Need To Know

KJSN/Modesto, CA

11am

R&R/MEDIABASE 24/7

ELTON JOHN Your Song SHANIA TWAIN From This Moment On CHER If I Could Turn Back Time **COMMODORES** Lady (You Bring Me Up) MICHAEL BOLTON How Am I Supposed To Live... AIR SUPPLY Lost In Love SIXPENCE NONE THE RICHER Kiss Me GENESIS Throwing It All Away CHI-LITES Oh Girl KENNY G Sentimental HALL & OATES You Make My Dreams BACKSTREET BOYS | Want It That Way

4pm

PHIL COLLINS Strangers Like Me ERIC CARMEN Hungry Eyes DAN HARTMAN I Can Dream About You JANET JACKSON When I Think Of You JIM CROCE | Got A Name SAVAGE GARDEN Truly Madly Deeply **COMMODORES** Nightshift ROXETTE It Must Have Been Love TOTO Hold The Line FAITH HILL This Kiss **ELTON JOHN** Sacrifice STEVIE WONDER Isn't She Lovely

8pm

JIM BRICKMAN & MARTINA McBRIDE Valentine PAUL YOUNG What Becomes Of The Broken. SMOKEY ROBINSON Being With You SARAH MCLACHLAN / Will Remember You MARIAH CAREY Can't Let Go SEALS & CROFTS Get Closer SEAL Kiss From A Rose **RICHARD MARX** Right Here Waiting CELINE DION That's The Way It Is BOYZ II MEN In The Still Of The Night PETER CETERA & AMY GRANT Next Time I Fall WHITNEY HOUSTON Saving All My Love For You FRIC CLAPTON Blue Eves Blue BACKSTREET BOYS I'll Never Break Your Heart

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc.



AC Playlists

November 26, 1999 R&R • 81



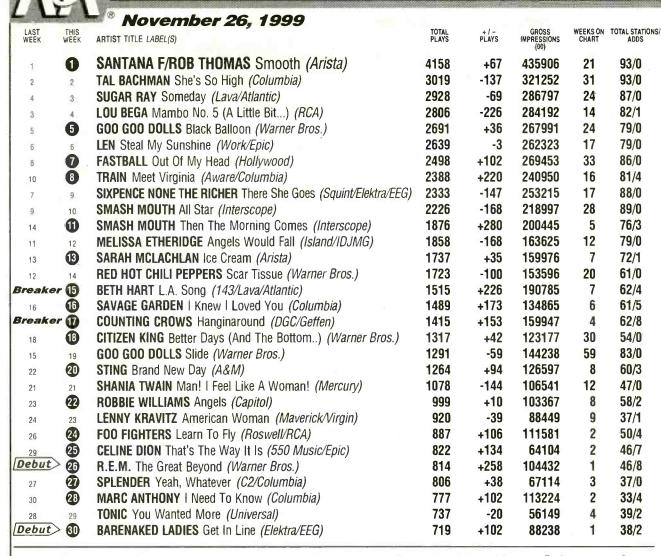
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Reporters

Stations and their adds listed alphabetically by market

			01/2110113	anu men auus na	sieu aipiiaveiicaily	Dy IIIdikel			
	- Aller	AC					Hot A	C	
WYJB/Albany, NY *	WDOK/Cleveland, OH *	WAHR/Huntsville, AL *	WHUD/Newburgh, NY	KQXT/San Antonio, TX *	WKDD/Akron, OH *	WMMX/Dayton, OH *	KMXB/Las Vegas, NV *	KSRZ/Omaha, NE *	KQMB/Salt Lake City, UT *
OM: Michael Morgan MD: Chris Holmberg DAVEKO2"Together"	PD: Dave Popovich APD/MD: Scott Miller ROBBIE WILLIAMS "Angels"	PD: Rob Harder MD: Bonny O'Brien 3 BRICKMANF/MRIGHT=Love	OM/PD: Steve Petrone MD: Tom Furci 4 BRICKMAN F/MRIGHT "Love" SOPENCE	PD: Jim Mackey 5 SAVAGE GARDEN "Knew"	PD: Chuck Collins MD: Lynn Keily NoAdds	PD: Jeff Stevens MD: Dean Taylor TRAIN "Virginia"	PD: Duncan Payton APD/MD: Shark COUNTING CROWS "Hangin"	PD: Kurt Owens MD: Dave Swan 12 BETHHART "LA" MATTHEW SWEET "Matters"	OM: Alan Hague PD: Mark Waldi NoAdds
KMGA/Albuquerque, NM *	WTCB/Columbia, SC *	WTPI/Indianapolis, IN * PD: Gary Havens	SANTANA F/ROB THOMAS "Smooth"	KIOI/San Francisco, CA * PD: Bob Lawrence	KKOB/Albuquerque, NM *	WFKS/Daytona Beach, FL.*	KSTJ/Las Vegas, NV *		KSMC/Con Astonia TV *
PD/MD: Roger Scott No Adds	PD/MD: Brent Johnson 9 WHETNEY HOUSTON "Learned" 1 TRISHA YEARWOOD "Belong"	MD: Steve Cooper 6 MICHAEL BOLTON "Sexual"	WLMG/New Orleans, LA *	APO/MD: Lisa Trygg BACKSTREETBOYS 'Larger'	OM: Brad Barrett PD: Kenn McCloud	PD/MD: Bruce Cherry ALANIS MORISSETTE "Would"	PD: Jerry Dean MD: Larry Martino	WOMX/Orlando, FL * Dir/Ops: David Isreal	KSMG/San Antonio, TX * OM: Virgil Thompson MD: Tom Lazar
WLEV/Allentown, PA *	ATLANTA RHYTHM "Fine"	WTFM/Johnson City, TN *	Dir/Ops: Nick Ferrara PD: Steve Suter		ROBBIE WILLIAMS "Angels" STING "Day"	MARIAH CAREY/JOE. "Thank" COLLECTIVE SOUL "Needs"	1 JENNIFER LOPEZ "Waiting" ENRIQUE (GLESIAS "Baitamos"	MD: Tim Baldwin No.4dds	No Adds
2 BRICKMANF/WRIGHT Love	WGSY/Columbus, GA	PD/MD: Mark E. McKinney VONDA SHEPARD "Read"	APD/MD: Johnny Scott MARIAH CAREY/JOE "Thank"	KSBL/Santa Barbara, CA PD/MD: Peter Bie					KEND Con Diana Ch t
ALISON KRAUSS "Stay" WHITNEY HOUSTON "Learned"	PD/MD: Alan Quin AMD: April Haze	RICK SPRINGFIELD "Free"		.5 MICHAEL BOLTON "Sexual"	KPEK/Albuquerque, NM * OM: Frank Jaxon	KALC/Denver-Boulder, CO *	WMXL/Lexington- Fayette, KY *	KBBY/Oxnard-Ventura, CA	KFMB/San Diego, CA * VP/GM: Tracy Johnson MD: Jen Sewell
TRISHA YEARWOOD "Belong"	BRIAN MCKNIGHT "One"	WKYE/Johnstown, PA PD: Jack Michaels	WLTW/New York, NY *	KLSY/Sealtle-Tacoma, WA * PD: Barry McKay	PD: Mike Parsons APD: Jaimey Barreras MD: Stephanie Buchicchio	APD/MD: Kozman FILTER "Picture"	DM: Doug Hamand PD: T.R. Fox	MD: Mandye Thomas F00FIGHTERS "Learn"	3 JARS OF CLAY "Untorget"
KYMG/Anchorage, AK	WSNY/Columbus, OH •	MD: Brian, Wolfe K.O. LANG "Anywhere"	PD: Jim Ryan MD: Nina Del Rio 5 KENNY G'Lang [*]	MD: Bob Brooks	18 RLTER "Picture" 1 ALANIS MORISSETTE "Would"		JANICE ROBINSON "Change" RIJTER "Picture"		KMSX/San Diego, CA *
DM: Mark Murphy PD: Devan Mitchell 4 SIXPENCE "There"	PD: Chuck Knight MD: Mark Bingaman KENNYG "Lang"	WQLR/Kalamazoo, MI	VONDA SHEPARD "Read"		NATALIE MERCHANT "Space"	KMXD/Des Moines, IA * PD: Mike Blakemore	SMASH MOUTH "Marning" TLC "Unpretty"	KZDN/Phoenix, AZ * PD: Chris Ebbott	OM: Bill May PD: Mike O'Brian
4 SIAPEWCE. THERE	RENNY G Lang	OM: Ken Lanphear PO: Brian Wertz 98 DEGREES "Gift"		WNSN/South Bend, IN PD/MD: Jim Roberts	KMXS/Anchorage, AK	APD/MD: Steve Jordan SMASH MCUTH "Morning"		MD: Kevin Mannion 2 RUTER "Picture"	3 BETHHART "LA."
WPCH/Atlanta, GA *	KVIL/Dallas-Ft. Worth, TX *	KUDL/Kansas City, MO *	KMGL/Oklahoma City, OK * PD: Jeff Couch	TINA TURNER "Heartache" CHICAGO "Back"	PD/MD: Roxy Lennox MARCANTHONY "Know"		KURB/Little Rock, AR * PD: Randy Cain APD: Debra Daniels		KLLC/San Francisco, CA *
APD: Steve Goss MD: David Joy	MD: John King NoAdds	OM: Thom McGinty PD: Dan Hurst	APD: Kathi Yeager MD: Steve O'Brien NoAdds	KXLY/Spokane, WA *	HYDRO AND LOUGH LOUDY	KSTZ/Des Moines, IA * PD: J. Pat Miller	MD: Becky Rogers 1 MARCANTHONY "Know"	WPHH/Pittsburgh, PA * PD: Michael Hayes	PD: Louis Kaplan APD/MD: Julie Stoeckel
ALISON KRAUSS "Slay" 98 DEGREES "Gilt"		ROBBIE WILLIAMS "Angels" WHITNEY HOUSTON "Learned"	NO AGOS	PD: Scott Valentine MD: Steve Knight	KAMX/Austin, TX *	MD: Jen Myers 3 JIMMIESCHICKEN "Right"	RUTER "Picture"	APD/MD: Scott Alexander NoAdds	3 GUSTER "Barrel" 2 RUSER "Picture"
WFPG/Atlantic City, NJ	WLQT/Dayton, OH * PD: Sandy Collins	WJXB/Knoxville, TN *	KEFM/Omaha, NE *	SDOPENCE "There"	PD: Jack Stevens MD: Patrick Lemiuex	1 SARAH MCLACHLAN "kee" 1 SMASH MOUTH "Morning" BARENAKED LADIES "Get"	KYSR/Los Angeles, CA *		MACY GRAY "Try"
PD: Gary Guida MD: Mariene Aqua	MD: Steven Scott No Adds	PD/MD: Jeff Jarnigan PHILCOLLINS "Strangers"	PD/MD: Steve Albertsen No Adds	WMAS/Springfield, MA *	No Adds	CHILINE DIDIES ON	PD: Angela Pereili APD: Greg Simms	WMGX/Portland, ME	KEZR/San Jose, CA *
WHITNEY HOUSTON "Learned" DAVE KOZ "Together"	KOSI/Denver Paulder, CO *	BRIAN MCRNIGHT "One"		PD: Paul Cannon APD/MD: Keith Stephens	VIIV Palace Cald. OA +	KSII/El Paso, TX *	MD: Chris Patyk 1 ALANIS MORISSETTE "Would"	APD/MD: Ethan Minton BETHHART "LA."	PD: Jim Murphy APD/MD: Michael Martinez
	KOSI/Denver-Boulder, CO * Prog. Mgr.:Steve Hamilton 2 VONDA SHEPARD "Read"	KTDY/Lafayette, LA * PD: C.J. Clements	WMGF/Orlando, FL *	No Adds	KLLY/Bakersfield, CA * PD/MD: Jason Griffin	DM: Courtney Nelson PDMD: Eli Molano TRISH MURPHY "Outsider"		COUNTING CROWS "Hangin"	No Adds
NBBQ/Augusta, GA * 10: Bruce Stevens	2 VUNUA SHEJIARU "Head" ROBBIE WILLIAWS "Angels"	MD: Steve Wiley JESSKA SIMPSON "Wanna"	PD: Ken Payne APD/MD: Dean Miuccio	KGBX/Springfield, MO	1 ALANIS MORISSETTE "Would" JARS OF CLAY "Unforget"		WQSH/Louisville, KY * PD/MD: C.C. Matthews	KBBT/Portland, OR *	KRUZ/Santa Barbara, CA
ROBBIE WILLIAMS "Angels"	WOOF/Dothan, AL	WFMK/Lansing, MI *	WHITNEY HOUSTON "Learned"	PD/MD: Paul Kelley WHITNEY HOUSTON "Learned" KENING C"Land"		WQSM/Fayetteville, NC *	5 BRITINEY SPEARS "Crazy" 4 JENNIFER LOPEZ "Wating"	PD: Michelle Engel MD: Lisa Adams	PD/MD: Jim Rondeau APD: Joe Mamma
(KMJ/Austin, TX *	GM/PD: Leigh Simpson OM/MD: Mike Holderfield	PD: Tim Kiesling CHICAGO Badt	WME7/Denseels FL +	KENNY G "Lang"	WWMX/Baltimore, MD * VP/Prog: Bill Pasha	PD: Rick O'Shea APD: Susanna James MD: Matthew Allen	CELINE DRON "Way" ALANIS MORISSETTE "Would"	ALAN'S MORISSETTE "Would"	12 ALANIS MORISSETTE "Would" 8 GIGOLO AUNTS "Fly"
D: Nolan Cruise PD/MD: Mike Austin	2 WHITNEY HOUSTON "Learned" 1 MULBERRY LANE "Breath" DOBDE MUE LANE "Breath"	STING 'Day'	WMEZ/Pensacola, FL * PD/MD: Kevin Peterson SIMPLY RED "Wave"	KMAJ/Topeka, KS	MD: Greg Carpenter SMASH MOUTH "Morning"	FOO RGHTERS "Learn"		KRSK/Portland, OR *	
No Adds	ROBBIE WILLIAMS "Angels" TRISHA YEARWOOD "Belong" ALISON KRAUSS "Stay"	KMZQ/Las Vegas, NV * Interim PD: Duncan Payton	SIMPLY HED WEVE	ROBBIE WILLIAMS "Angels"	JANICE ROBINSON "Change"	WINK (5) Muser FL	WMC/Memphis, TN * PD: Russ Morley	OM/PD: Joel Grey APD/MO: Jim Allen	KMHX/Santa Rosa, CA PD: E.J. Tyler
VLIF/Baltimore, MD *	RICK SPRINGHELD "Free"	PHIL COLLINS "Strangers" KENNY G "Lang"	WSWT/Peoria, IL	WRVF/Toledo, OH *	KCIX/Boise, ID	WINK/Ft. Myers, FL * PD/MD: Bob Grissinger NATALIE MERCHANT "Space"	MD: Bruce Wayne ANIKA PARIS "About" VERTICAL HORIZON "Everything"	1 RICKY MARTIN "Bon-Bon"	SAMAGE GARDEN "Knew" FILTER "Picture" JARS OF CLAY "Unforget"
ROBBE WILLIAMS "Angels"	WXKC/Erie, PA	KSNE/Las Vegas, NV *	PD/MD: Randy Rundle NoAdds	PD: Susan Gates MD: Kim Carson	PD/MD: Beau Bennett NoAdds	NATALIE MERCHANT "Space" SMASH MOUTH "Morning" TRAIN "Virginia"	YENTRAL DUNIZON EVERYTING	WSNE/Providence, RI *	Jeno GEULAY UTIO/Det
TRISHA YEARWOOD "Belong" KENNY G "Lang"	PD: Ron Arlen MD: Scott Stevens	PD: Tom Chase MD: John Berry NoAdds		No Adds			WKTI/Milwaukee, WI *	PD: Bill Hess APD: Eddie Moran	WAEV/Savannah, GA
VONDA SHEPARD "Read" WHITNEY HOUSTON "Learned"	1 K.D. LANG "Anywhere" SIMPLY RED "Wave"	WALK/Nassau-Suttolk, NY *	WBEB/Philadelphia, PA *	KMXZ/Tucson, AZ *	WBMX/Boston, MA * VP/Prog.: Greg Strassell	WOST/Ft. Myers, FL PD: Jim Radford	PD: Danny Clayton APD/MD: Leonard Peace	BETHHART "LA"	OM/PD: Scotty Snipes APD: Robert Elfman MD: Brad Kelly
WMJY/Biloxi-Gulfport, MS	WIKY/Evansville, IN	VP/Prog.: Gene Michaels APD: Rob Miller	PD: Chris Conley MD: Donna Rowland	PD: Bobby Rich MD: Leslie Lois	MD: Milce Mullaney 1 LENNYKRAVITZ "American"	MD: Renee Reed 33 SHANA TWAIN "Man!"	1 SARAHIMCLACHLAN "Ice"	WRAL/Raleigh-Durham, NC *	BARENAKED LADIES "Get"
MINUT/DIIUXI-GUIIPUIT, MIS 20:Walter Brown MD: Angle Thompson	PD/MD: Mark Baker ROBBIE WILLIAMS "Angels"	MD: Charlie Lombardo NoAdds	MARCANTHONY "Know" MARIAH CAREY/JOE., "Thank"	2 KENNY G "Lang" WHITNEY HOUSTON "Learned"	RUTER "Picture" SPLENDER "Whatever"	33 R.E.M. "Great" 33 MARC ANTHONY "Know"	WMYX/Milwaukee, WI *	MD: Rob Poulin 27 SAVAGE GARDEN "Knew"	
2 MICHAEL BOLION "Sexual" 98 DEGREES "Gik"	-	KBIG/Los Angeles, CA *		KOOI/Tyler-Longview, TX		29 EAGLE-EYE CHERRY "Save" 13 CHRIS PEREZ BAND "Best" 13 FIONA APPLE "Fast"	PD: Brian Kelly MD: Mark Richards SAVAGE GARDEN "Knew"		
ROBBIE WILLIAMS "Angels"	WCRZ/Flint, MI * OM/PD: J. Patrick	PD: Jhani Kaye No Adds	KESZ/Phoenix, AZ *	OM/PD: Dave Moreland MD: Bill Davis	WMJQ/Buffalo, NY * PD: David Gillen		SAWAGE GARDEN KIEW	KLCA/Reno, NV MD: Kevin Simmons	KPLZ/Seattle-Tacoma, WA *
WMJJ/Birmingham, AL *	MD: George McIntyre NoAdds	KOST/Los Angeles, CA *	MD: Genevieve Shanahan 2 KENNY G "Lang"	WHITNEY HOUSTON "Learned"	MD: Roger Christian No Adds	WMEE/Ft. Wayne, IN *	KSTP/Minneapolis, MN *	BLINKER THE STAR "Siding" FILTER "Picture"	PD: Casey Keating MD: Alisa Hashimoto REM."Great"
DM: John Jenkins D/MD: John Stuart SiMPLY RED "Wave"		PD: Johnny Chiang	98 DEGREES "Gitt" JEWEL "Hands"	WLZW/Utica, NY		PD: Captain Chris Didier MD: Boomer FILTER "Picture"	Dir./Prog.: Todd Fisher OM/MD: Leighton Peck		LEN. ORBA
SIMPLY KED WEVE	KTRR/Ft. Collins, CD PD/MD: Mark Callaghan	WVEZ/Louisville, KY *		PD/MD: Randy Jay LOU8EGA "Mambo"	WMT/Cedar Rapids, IA PD/MD: Randy Lee	JARS OF CLAY "Unforget" BREE SHARP "Amenca"	2 SAVAGE GARDEN "Knew"	WMXB/Richmond, VA *	
WMJX/Boston, MA *	DAVE KOZ "Together" RICK SPRINGFIELD "Free"	OM: David Smith APD/MD: Joe Fedele	WSHH/Pittsburgh, PA.* PD/MD: Bon Antill	BRICKMAN F/WRIGHT "Love"	SAVAGE GARDEN "Knew" SMASH MOUTH "Morning"	98 DEGREES "Gilt"	WXPT/Minneapolis, MN *	LOU BEGA "Tricky" ALANIS MORISSETTE "Would"	WYYY/Syracuse, NY * PD/MD: Rich Lauber
ID: Mark Laurence No Adds	WAJI/Ft. Wayne, IN *	No Adds	2 BRICKWAN F/WRIGHT "Love" K.D. LANG "Anywhere"	WASH/Washington, DC *	RICKY MARTIN "A#"	KVSR/Fresno, CA *	PD: Dusty Hayes APD: Paul Kraimer, Dino ALANIS MORISSETTE Would	ALTER "Picture"	No Adds
	OM: Lee Tobin PD: Barb Richards	WPEZ/Macon, GA PD: Laura Worth		MD: Randi Martin NoAdds	WLNK/Charlotte, NC * DM: Tom Jackson	PD: Mike Yeager APD: Andy Winford	EVAN OLSON "Better" GIGOLO AUNTS "Fly"	WVOR/Rochester, NY *	
VEZN/Bridgeport, CT * D/MD: Steve Marcus	MD: Dr. Dave BILL ZUCKER "Millermum"	No Adds	KKCW/Portland, OR *		PD: Mike Edwards MD: Patty Vaughn	MD: Julie Logan 1 NATALIE MERCHANT "Space" RONA APPLE "Fast"		PD: Dave LeFrois No Adds	WMTX/Tampa, FL * MD: Rico Bianco
SAVAGE GARDEN "Knew" SANTANA F/ROB THOMAS "Smooth"	ALISON KRAUSS "Stay" ROBBIE WILLIAMS "Angels" DAVE KOZ "Together"	WMGN/Madison, WI * VP/Prog: Pat O'Neill	PD/MD: Bill Minckler 3 WHITNEY HOUSTON "Learned"	WEAT/West Paim Beach, FL.* OM/PD: Les Howard	No Adds		KOSO/Modesto, CA *		CELINE DION "Way"
WHBC/Canton, OH *	Gracinal regional	MD: Kim Fischer NoAdds		APD/MD: Chad Perry	WTMX/Chicago, IL *	WVTI/Grand Rapids, Mi PD: Jeff Andrews	MD: Donna Miller 10 FATBOY SLIM "Skank"	WZNE/Rochester, NY * PD/MD: Rich McKenzie	
D:Terry Simmons ID: Kayleigh Kriss	KSOF/Fresno, CA * PD: Scott Ketth	KVLY/McAllen, TX *	WWLI/Providence, RI *	RICK SPRINGFIELD "Free"	PD: Barry James APD/MD: Jaime Kartak ALANIS MORISSETTE "Would"	APD: Eric D'Brien MD: Brad Newman	1 RUTER "Picture" 1 STING "Day"	No Adds.	WSSR/Tampa, FL * PD: Scott Chase MD: John Stewart
ROBBIE WILLIAMS "Angels" DAVE KOZ "Together"	No Adds	PD/MD: Alex Duran WHITNEY HOUSTON "Learned"	MD: Bob Boisvert 2 KENNYG "Lang"	WRWF/WestPaim Beach, FL* OW/PD: George Johns	AUTER "Picture"			KZZO/Sacramento, CA *	1 ALANIS MORISSETTE "Would" CREED "Higher"
DAT/Codar Deside	WLHT/Grand Rapids, MI *	WLRQ/Metbourne, FL	VONDA SHEPARD "Read" TRISHA YEARWOOD "Belong"	APD: Lindy Rome MD. Deve Brewster	WVMX/Cincinnati, DH *	WKSI/Greensboro, NC *	WJLK/Monmouth-Ocean, NJ * OM/PD: Mike Kaplan MD: Laumo, Presslav	PD: Alan Oda APD: Jim Matthews	RITER "Picture"
DAT/Cedar Rapids, IA	PD: Bill Bailey APD/MD: Mary Turner	PD: Mark Lander MD: Karen Kay ROBBIE WILLIAMS "Angels"	WHITNEY HOUSTON "Learned"	No Adds	PD/MD: Brad Ellis BARENAKED LADIES "Get"	PD: Jeff Cushman MD: Geno Pearson	MD: Lauren Pressley 3 BETH HART "L.A." JENNIFER LOPEZ "Waiting"	MD: Sonia Jimenez Jackson RLTER "Picture"	MERADALISA TE-L-A
MARIAH CAREV/JOE., "Thank" ROBBIE WILLIAMS "Angels" JESSICA SIMPSON "Wanna"	NoAdds	WRVR/Memphis, TN *	WRSN/Raleigh-Durham, NC * PD/MD: Bob Bronson	KRBB/Wichita, KS *		No Adds	CHRIS PEREZ BAND "Best"	THISWAY "Crawf" GUSTER "Barref"	WWWM/Toledo, OH * PD: Todd Michaels MD: Steve Marshall
CHICAGO "Back"	WMAG/Greensboro, NC *	WHVH/MEMPHIS, IN " OM: Joel Burke PD/MD: Kay Manley	DAVE KOZ "Together"	PD: Larry London MD: Todd Taylor NoAdds	WMVX/Cleveland, OH * MD: Jay Hudson	WIKZ/Hagerstown, PA	KCDU/Monterey, CA *		5 VERTICAL HORIZON "Everything" COUNTING CROWS "Hangin"
VDEF/Chattanooga, TN *	No Adds	BOBBIE WILLIAMS "Angels" JESSICA SIMPSON "Wanna"	KRNO/Reno, NV		No Adds	PD: Rick Alexander APD/MD: Michael Ross	PD: Chris White MD: Sini Man	KYKY/St. Louis, MO * PD: Smokey Rivers APD/MD: Greg Hewitt	KZPT/Tucson, AZ *
D: Denine Peters	WMYI/Greenville, SC *	WLTQ/Milwaukee, WI *	PD: Den Fritz WHITNEYHOUSTON "Learned"	WMGS/Wilkes Barre, PA * PD/MD: Stan Phillips	WQAL/Cleveland, OH *	8 TRAIN "Veginia" 7 SMASH MOUTH "Morning"	3 "YEVAN OLSON "Better" MARC ANTHONY "Know"	BRIAN MCKNIGHT "One" COUNTING CROWS "Hangin"	PD: Angle Handa MD: Drew Michaels
ATLANTA RHYTHM"Fine" VONDA SHEPARD "Read" WHITNEY HOUSTON "Learned"	PD/MD: Gery Jackson NoAdds	PD/MD: Stan Atkinson KENNY G Lang		1 KENNY G "Lang" BRIAN MCKNIGHT "One"	PD: Mary Ellen Kachinske MD: Steve Brown BETHHART*LA*		R.E.M. "Great" ROD FIGHTERS "Learn" FILTER "Picture"		NoAdds
TRISHA YEARWOOD "Belong" RICK SPRINGREED "Free"		ATLANTA RHYTHM"Fine" VONDA SHEPARD "Read"	WTVR/Richmond, VA * PD/MD: Tony Florentino	MARIAH CAREY/JOE "Thank"	BETH HART "LA" BARENAKED LADIES "Gei"	WTIC/Hartford, CT * OM/PD: Steve Salhany		WVRV/St. Louis, MO * PD: Joe Larson	WRQX/Washington, DC * Dir/Ops/PD: Steve Kosbau
	WSPA/Greenville, SC * OM: Jim Kirkland	WLTE/Minneapolis, MN *	1 KENNY G"Lang" ALISON KRAUSS "Stay" TRISHA YEARWOOD "Belong"	WJBR/Wilmington, DE *	KVUU/Colorado Springs, CO *	MD: David Simpson NoAdds	WLTS/New Orleans, LA * PD: Jim Hanzo	MD: David Myers No Adds	MD: Carol Parker TRAIN "Virginia"
/LIT/Chicago, IL *	PD/MD: Greg McKinney WHITNEY HOUSTON "Learned" TBISMA VCAUNCYD "Below"	PD/MD: Gary Nolen WHITNEY HOUSTON "Learned" PODPECHIL UNIVE "Assembl"	Internet CARINGUU "Belong"	PD: Michael Waite MD: Catey Hill WHITNEYHOUSTON "Learner"	PD: Kevin Callahan MD: Rob Meyer		PD: Jim Hanzo MD: Charese Fruge' 1 BETHHART "LA."		WMBX/West Palm Beach, FL
D: Jim Ryan LONESTAR "Amazad"	TRISHA YEARWOOD "Belong"	ROBBIE WILLIAMS "Angels"	WSLOPhranole-Lynching, VA* PD: Don Morrison	WINTECTOORDUN LIGHTIG	1 NATALIE MERCHANT "Space" MACY GRAY "Try"	KUCD/Honolulu, HI * PD/MD: Bill George	CHRISTINA AGUILERA "Bottle"	KBEE/Salt Lake City, UT *	OM: John O'Connell APD/MD: Jeff Clarke 6 CELINE DION "Way"
	WRCH/Hartford, CT *	WMXC/Mobile, AL * PD: Ron Anthony MD: Mary Booth	MD: Dick Daniels NoAdds	WGNI/Wilmington, NC PD: Mike Farrow	SPLENDER "Whatever"	FILTER "Picture" CREED "Higher" 8REE SHARP "America"	WPLJ/New York, NY *	MD: Aaron Steele MARCANTHONY "Know"	5 JENNIFER LOPEZ "Waiting"
/NND/Chicago, IL *	MD: Joe Hann WHITNEYHOUSTON "Learned"	No Adds		MD: Craig Thomas ROBBIE WILLIAMS "Angels"	WCGQ/Columbus, GA	onceaning Antonia	VP/Prog: Tom Cuddy PD: Scott Shannon	R.E.M. "Great"	
D: Haynes Johns BRICKMAN FWRIGHT "Love"	KRTR/Honolulu, HI *	KJSN/Modesto, CA *	WRWC/Rockford, IL PD: Matt Williams	10000	APD: Sheryn Green No Adds	KHMX/Houston-	MD: Tony Mascaro REM "Great"	KISN/Salt Lake City, UT * PD: Sam Elliot	WXLO/Worcester, MA * GM/PD: Steve Gallagher
98 DEGREES "Git	PD/ND: Wayne Maria MARIAH CAREV/JOE "Thank"	PD/MD: Gary Michaels No Adds	MD: Carrie Matteson KENNY G"Lang"	WSRS/Worcester, MA * PD: Steve Peck		Galveston, TX * OM: Jim Trapp APD: Jim Dictavec		MD: Brian de Geus RICKY MARTIN "Bon-Bon"	27 MARC ANTHONY "Know" 19 SAMAGE GARDEN "Know" 2 BARENAKED LADIES "Gøt"
/RRM/Cincinnati, 'OH * M/PD: T.J. Holland	KSSK/Honolulu, HI *		KODY Comments Of a	MD: Jackie Brush ALISON KRAUSS "Stay" ROBBIE WILLIAMS "Angels"	KKPN/Corpus Christi, TX PD: Jason Hillery	APD: Jim Distavec MD: Lori Bradley 1 MELANIEC "Northern"	WPTE/Norfolk, VA * PD: Mark Bradley	ROBBIE WILLIAMS "Angels" BACKSTREET BOYS "Larger"	VERTICAL HORIZON "Everything"
PD/ND: Ted Morro SIMPLY RED "Wave" WHITNEY HOUSTON "Learned"	PD/ND: Jeff Silvers WHITNEY HOUSTON "Learned"	WOBM/Monmouth-Ocean, NJ * PD: Jeff Ratter	KGBY/Sacramento, CA " PD: Steve Kelly MD: Michael Rivers	HOBBIE WILLIAWS "Anges KENINY G "Lang" WHITNEY HOUSTON "Learned"	MD: Chad Bennett No Adds	MARC ANTHONY "Know"	MD: F. Devon Thomson GIGOLOAUNTS "By"	*_ Madiabase	24/7 manitored
		MD: Liz Jeressi 1 MICHAELBOUTON "Sexual"	MD: Michael Hivers KENNY G "Lang"			WENS/Indianapolis, IN *	ALTER "Picture"	= megiabase	24/7 monitored
*= Mediabase	24/7 monitored	K.D. LANG "Anywhere"	KEZK/St. Louis, MO *	WARM/York, PA * PD: Kelly West	KDMX/Dallas-Ft. Worth, TX * PD: Randy James	WENS/Indianapolis, IN = OM/PD: Greg Dunkin MD: Jim Cerone	WWDE/Norfolk, VA * OW/PD: Don London		
		KWAV/Monterey, CA *	NELIVOL LUUIS, MU PD: Smokey Rivers MD: Jim Doyle	MD: Rick Sten No Adds	APD: Lise Thomas No Adds	1 LEN "Sunshine" SMASH MOUTH "Morning"	APD/MD: Jeff Moreau NoAdds	96 Total Reporters	
	ers	PD/MD: Bernie Moody 3 MULBERRY LANE "Breath"	KENNY G"Lang" SIMPLY RED "Wave"		WDAQ/Danbury, CT		KYIS/Oldahoma City, OK *	96 Current Reporte 96 Current Playlist	
111 Total Reporte 111 Current Repo									
111 Total Reporte 111 Current Repo 110 Current Playl	orters	2 WHENEY HOUSTON "Learned" JESSICA SMIPSON "Wanea" TRISHA YEARWOOD "Belono"		WMXY/Youngstown- Warren, OH *	PD: Bill Trotta	WFAT/Kalamazoo, MI	OM: Chris Baker PD/MD: Ray Kalusa	New Reporter (1)-	
111 Current Repo 110 Current Playi	orters	2 WHITNEY HOUSTON "Learned" JESSICA SIMPSON "Wanna"	KSFI/Salt Lake City, UT * OM: Alan Hague MD: Lyle Morris ROBBEWILLIAMS "Angels"		PD: Bill Trotta APD: Berbera Corbett 3 TRAIN Virginia" 3 SWASH MOUTH "Moming"	PD: Dan Mason		New Reporter (1): WVTI/Grand Rapid	

Hot AC Top 30



96 Hot AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1300 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

New & Active

 BACKSTREET BOYS Larger Than Life (Jive)

 Total Plays: 473, Total Stations: 17, Adds: 0

 CHRISTINA AGUILERA Genie In A Bottle (RCA)

 Total Plays: 436, Total Stations: 15, Adds: 0

 VERTICAL HORIZON Everything You Want (RCA)

 Total Plays: 407, Total Stations: 31, Adds: 5

 FIONA APPLE Fast As You Can (Clean Slate/Epic)

 Total Plays: 366, Total Stations: 22, Adds: 1

 INDIGO GIRLS Peace Tonight (Epic)

 Total Plays: 347, Total Stations: 21, Adds: 1

 THISWAY Crawi (Reprise)

 Total Plays: 321, Total Stations: 30, Adds: 0

 FLIEER Take A Picture (Reprise)

 Total Plays: 303, Total Stations: 35, Adds: 12

 JANICE ROBINSON Nothing I Would Change (Warner Bros.)

 Total Plays: 271, Total Stations: 19, Adds: 0

 BREE SHARP America (Trauma)

 Total Plays: 263, Total Stations: 22, Adds: 1

 EVAN OLSON So Much Better (Cherry/Universal)

 Total Plays: 253, Total Stations: 18, Adds: 2

 CHRIS PEREZ BAND Best I Can (Hollywood)

 Total Plays: 217, Total Stations: 18, Adds: 1

 ALANIS MORISSETTE That I Would Be Good (Maverick/Reprise)

 Total Plays: 209, Total Stations: 26, Adds: 1

 NATALIE MERCHANT Space Oddity (Elektra/EEG)

 Total Plays: 204, Total Stations: 26, Adds: 1

 BRITNEY SPEARS (You Drive Me) Crazy (Jive)

 Total Plays: 204, Total Stations: 10, Adds: 0

 ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope)

 Total Plays: 184, Total Stations: 14, Adds: 0

 FATBOY SLIM The Rockafeller Skank (Skint/Astralwerks/Caroline)

 Total Plays: 181, Total Stations: 12, Adds: 3

JEWEL What's Simple Is True (Atlantic) Total Plays: 169, Total Stations: 11, Adds: 0 JARS OF CLAY Unforgetful You (Essential/Silvertone) Total Plays: 167, Total Stations: 11, Adds: 1 RICKY MARTIN Shake Your Bon-Bon (C2/Columbia) Total Plays: 165, Total Stations: 10, Adds: 0 MACY GRAY I Try (Epic) Total Plays: 110, Total Stations: 15, Adds: 2 KENNY G Auld Lang Syne (Arista) Total Plays: 64, Total Stations: 10, Adds: 10 SUGAR RAY Falls Apart (Lava/Atlantic) Total Plays: 11, Total Stations: 12, Adds: 12

Songs ranked by total plays

Most Added

83

1	ARTIST TITLE LABEL(S)	ADDS
	FILTER Take A Picture (Reprise)	12
	ALANIS MORISSETTE That Would (Maverick/Reprise)	12
	SUGAR RAY Falls Apart (Lava/Atlantic)	12
l	KENNY G Auld Lang Syne (Arista)	10
	COUNTING CROWS Hanginaround (DGC/Geffen)	8
	R.E.M. The Great Beyond (Warner Bros.)	8
	CELINE DION That's The Way It Is (550 Music/Epic)	7
	SAVAGE GARDEN Knew Loved You (Columbia)	5
	VERTICAL HORIZON Everything You Want (RCA)	5
	TRAIN Meet Virginia (Aware/Columbia)	4
	BETH HART L.A. Song (143/Lava/Atlantic)	4
	FOO FIGHTERS Learn To Fly (Roswell/RCA)	4
	MARC ANTHONY Need To Know (Columbia)	4

Most Increased

ARTIST TITLE LABEL(S)	PLAY
SMASH MOUTH Then The (Interscope)	+280
R.E.M. The Great Beyond (Warner Bros.)	+258
BETH HART L.A. Song (143/Lava/Atlantic)	+226
FILTER Take A Picture (Reprise)	+221
TRAIN Meet Virginia (Aware/Columbia)	+220
SAVAGE GARDEN I Knew I Loved You (Columbia)	+173
ALANIS MORISSETTE That I Would (Mavenick/Reprise) +160
COUNTING CROWS Hanginaround (DGC/Geffen)	+153
CELINE DION That's The Way It Is (550 Music/Epic	;) +134
FOO FIGHERS Learn To Fly (Roswell/RCA)	+106



BETH HART

15

L.A. Song (143/Lava/Atlantic) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1515/226 62/4

COUNTING CROWS

Hanginaround (DGC/Geffen) total plays/increase total stations/adds chart 1415/153 62/8

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases In total plays, Weighted chart appears on R&R ONLINE MUSIC TRACKING.

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Most Played Recurrents

SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)

SUGAR RAY Every Morning (Lava/Atlantic)

MATCHBOX 20 Back 2 Good (Lava/Atlantic)

EDWIN MCCAIN | Could Not Ask For More (Lava/Atlantic)

PEARL JAM Last Kiss (Epic)

EAGLE-EYE CHERRY Save Tonight (Work/Epic)

SARAH MCLACHLAN | Will Remember You (Arista)

NATALIE IMBRUGLIA Torn (RCA)

BACKSTREET BOYS | Want It That Way (Jive)

LENNY KRAVITZ Fly Away (Virgin)

SHAWN MULLINS Lullaby (SMG/Columbia)

BLESSID UNION OF SOULS Hey Leonardo (She Likes Me For Me) (Push/V2)

GOO GOO DOLLS Iris (Warner Sunset/Reprise)

PHIL COLLINS You'll Be In My Heart (Hollywood)

RICKY MARTIN She's All I Ever Had (C2/Columbia)

SHERYL CROW My Favorite Mistake (A&M)

BARENAKED LADIES One Week (Reprise)

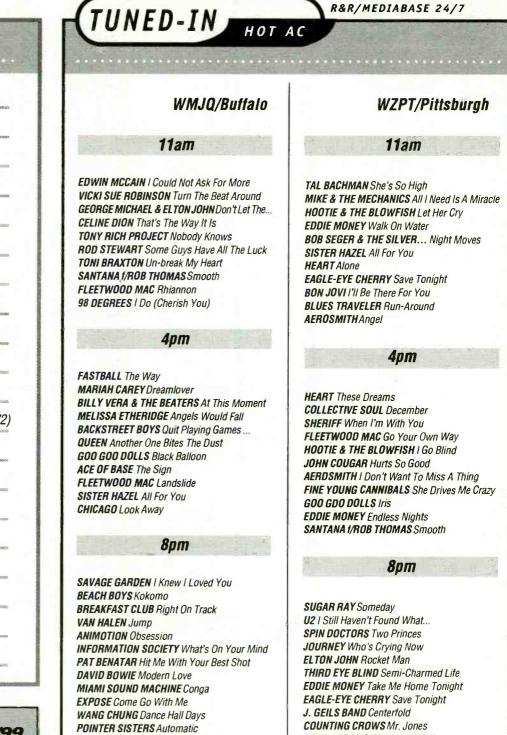
FASTBALL The Way (Hollywood)

SEMISONIC Closing Time (MCA)

LIT My Own Worst Enemy (RCA)



LOU BEGA Tricky, Tricky (RCA) GLENN MEDEIROS If I Never Love Again (Amherst)



CHD)

JOHNNY HATES JAZZ Shattered Dreams

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc.

BRYAN ADAMS Cuts Like A Knife



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Hot AC Playlists

November 26, 1999 R&R • 85 FIND COMPLETE PLAYLISTS FOR ALL HOT AC REPORTERS ON R&R ONLINE MUSIC TRACKING MARKET #1 MARKET #2 MARKET #3 MARKET #4 MARKET #6 WPLJ/New York KYSR/Los Angeles WTMX/Chicago KLLC/San Francisco KOMX/Dallas-Ft. Worth WPLJ Mix 102.9 AMFM (818) 955-7000 Perelli/Simms/Patyk Alice @ 97.3 QTAR981 Clear Channel (972) 991-1029 James/Thomas 1019 (312) 946-1019 James/Kartak (212) 613-8900 (415) 765-4097 Kaplan/Stoeckel non/Mascare THE MIX 12+ Cume 823,800 ume 823,800

ARTIST/TITE
BARENAKED LADIES/Get In Line
COUNTING CROWS-Kanginaround
SMASH MOUTH/Then The Morning...
BREE SHARP/Armatica
GOO GOD ODULES/Back Baloon
BETH HART/LA. Song
R.E. M./The Great Beyond
GABBAGE/The World Is Not...
JARS OF CLAYUNGrogethui You
SARAH MCLACHLAW/Lee Cream
MELISSA ETHERIGES/Angels Would Falt
COLLECTWE SOUL/Meeds
VERTICAL HORIZOWEverything You Want
FIONA APPLE/Fast As You Can
BLINK-132/What's My Age Again?
FION APPLE/Fast As You Can
BLINK-132/What's My Age Again?
FION APPLE/Fast As You Can
BLINK-132/What's My Age Again?
FION FIOTHERIGES/Angels Houdes/Strain Greater Sindig GiftLS/Pase Tonight
BROX/SGAINES/Right Now
PERL LAMA tast Kas
LEN/Sieal My Sunshine
OLD 97/Shineteen
FASTBALL/OUL O' My Head
SPLENDER/WAN, Whatever
LERKMY TOBACKYOU Make Me Feel
PAULA COLE BANON Belive In Love
ALAMIS MORISSETTE/That I Would Be Good 12+ Cume 1,721,800 NEW YORK 12+ Cume 1,255,200 12+ Cume 545,900 12+ Cume 527,300 loday's best musi ARTIST/TITLE SIXPENCE.../There She Goes SANTANA F/ROB THOMAS/Smooth TRAIN/Mee/Vigiliat GOO GOO DOLLS/Black Railoon FASTBAL/Low Of My Head TAL BACHMANS/NetSo High LEN/Steal My Sunstition SUGAR RAV/Somstaine SUGAR RAV/Somstaine SUGAR RAV/Somstaine BETH HART/LA. Song SWAGE GARDEN'K Kew LLoved You SMASH MOUTH/Then The Micriting... MARC ANTHON'S Neat Of Know COUNTING CROWS/Hanginamund OAME MATTHEWS RANDC/Crush BARENAKED LADIES/Get in Line STIN/GBrand New Gay HOO FIGHTER/Sharm To/Fy ROBBLE WILLIAM/SAngels SMASH MOUTH/All Star GOO GOO DOLLS/Silde Tolght GOO GOO SILS/Silde Tolght GOO GOO SILS/Silde Tolght GOO GOO SILS/Silde Tolght GOO GOO SILS/Silde Tolght GOO GOO DOLLS/Silde Tolght GOA GOO SILS/Silde Tolght GOA GOA SING SING New A JANCE ROBINSCR/Nothing I Would L... R.E.M./The Great Beyond LENYY KAWITZ/FI; A way BARENAKED LADIES/SONE Week JESSID UNIC/MC / Are Lengrado... PLAYS LW T65 73 65 70 64 43 63 69 61 65 52 43 51 43 45 42 41 40 39 37 43 36 29 30 1 30 46 29 39 26 18 24 22 28 23 18 17 17 16 16 18 15 22 15 15 14 PLAYS LW TW 50 54 54 52 45 51 41 43 42 42 42 42 38 41 28 39 24 34 43 30 20 26 ARTIST/TITLE FIONA APPLE/Fast As You Can GOG GOD DOLLS/Black Baltoon SARAH MOLACHLAWACe Cream SANTANA F/ROB THOMAS/Smoot CAKE/Lut Me Go SHEPVL CROW/The Difficult Kind SIXPENCE.../There She Goes TONIC/You Wanted More PLAYS LW TW 32 29 30 29 32 28 28 28 28 27 28 26 21 25 24 24 15 22 27 17 21 17 14 16 22 16 12 14 15 14 15 14 15 14 17 13 ARTIST/TITLE ARTIST/TITLE ARTIST/TITLE 49 49 48 47 44 47 44 47 33 33 32 31 31 29 25 23 ARTST/TTLE SMASH MOUTHAI Star LOU BE GA/Mambo No. 5. NEW RADICALSY/Go Get Wira: You... SANTANA FAND EN LOS STAR SANTANA FANDE HOMASS:mooth TAL BACHMANShet So High COLLECTIVE SOUL/Run LENNE KOULASSING BACKSTREET BOYS/Larger Than Life SUGAR RAY/Someday RICKY MARTIN/She's All Ever Had LENNER WY SURSING BRITNEY SPEARS/YOU Orise Mej Crazy MATLAL EIMBRUG ILATON BRATHEY SPEARS/YOU Orise Mej Crazy MATLALE INBRUG ILATON BOKSTREET BOYS/LWAII I That Way SIX/FENG...There She Goes SIANIA TWAIN/Man1 I feal I Ike... SUGAR RAY/Every Momming EDWIN MCGAIN Couch McGrak... SHANIA TWAIN/Man1 I feal I Ike... SHANIA TWAIN/Man1 I feal I Ike... SHANIA TWAIN/That Don[®]L, RED HOT CHLI...Scar Tissue UZSWeetest Thing OFER POLICE GF (000) ARTISTATULE SANTANA PEROB THOMASSGmooth LOU BECAMAINTO NO 5. TAL BACHMANSNE'S So High SIXOFNOE.../There She Goes PED HOT CHILL.../Scar Tissue SUGAR PAN'Someday MARC ANTHONYI Need To Know. LITTMy Own Worst Enemy BLINK-132/What's My Age Againt ASTBAL LOUG My Head BETH HART/LA. Song SMASH MOUTC/Annerkan Woman FOO FIGHTERSL earn D FIY RE M./The Grant Biyond LAWIS MORISSETTE/That I Would LENVSTRAINLASK Kiss GI (000) 22194 21372 20961 17673 17262 17262 17262 16851 6380 6380 6160 6160 37050 36480 35910 34770 29640 29070 25650 23370 32 34 33 33 35 32 20 31 36 28 25 21 23 21 19 20 29 20 18 18 20 18 18 18 20 18 10 18 29 28 27 26 25 24 22 25 24 22 17 16 16 14 14 14 8398 8151 8151 7904 7657 7657 6916 6175 37177 46 29 5940 5720 5500 5280 4840 3740 SIXPENCE. There She Goes TONIC/You Wanted More BUINK-182What's My Age Again? DIDD/Hare With Me SUGAR RAV/Sometay TAL BACHMAN/She's So High LEW/Steal My Sunshine R.E.M./The Great Beyond EURYTHMICS/17 Again FOO FIGHTERS/1 earn To Fly INDIGO GIALS/Peace Tompht THSVAV/Crawl 30 48 29 45 32 33 29267 26103 26103 25312 24521 22230 21090 20520 19380 18810 17100 17100 17100 10629 13974 12330 10686 10686 10686 10686 10275 9864 3740 20 26 27 26 19 26 26 25 18 24 27 23 44 23 19 22 21 21 24521 24521 22939 19775 3520 3080 3080 2860 2860 2860 2860 2420 2420 18193 INDIGO GRILS/Peace Tonight THISWAY/Cawl OLD 97: SMwrder (Or A...) ULD 97: SMwrder (Or A...) ULD 97: SMwrder (Or A...) JCR EWN TOBACK/YOU MARE ME Feel JOAN OSBON/DEBAby Love ANIKA PARIS/TI's About NATALLE MERGHANTLAFE IS Sweet DJ RAPCood To Be Alive BETH HARTLA. Song BARENAKED LADIE/SGeI In Line COLLECTIVE SOUCHAM OBSY/Proceed In LINE CALE TWE SOUCHAM DAYE MATTHEWS BAND/Crush BARENAKED LADIE/SCAIL/AN Answer 22 21 19 17402 17100 16530 14820 13680 12540 10260 10260 9690 9120 9453 9453 17 13 15 13 13 13 4 11 19 11 15029 9042 15029 14238 14238 14238 21 21 18 21 32 19 15 18 19 18 20 18 13 17 19 17 14 17 17 17 - 17 19 18 18 18 18 17 17 16 16 16 15 17 16 19 14 8631 7809 7398 7398 7398 6987 6987 6987 RED HOL CHILL./Scar Issue U2Sweetes: Thing CHE R6elieve SPLENDE R/Yeah. Whatever PHIL COLLINSYou'll Be In Nig... BRITNEY SPEARS:Sometimes RICKY MARTINShate Your Bon-Bon MADONNA/Ray Of Light LENWY KRAVITZ/American Woman LENWY KRAVITZ/American Woman CROBE! WHILLINMS/Ange/s 10 10 10 9 9 8 8 2200 2200 2200 2200 1980 1980 1760 1760 1760 5 8 7 10 14238 14238 13447 13447 12656 12656 12656 12656 11865 18 15 13 22 14 8550 8550 7980 7410 5 10 7 JEWEL/What's Simple Is... SARAH MCLACHLAN/Ice Cream BLESSID UNION._/Hey Leonardo 6987 6987 NATALIE IMBRUGLIA/T BARENAKED LADIES/Call And An MARKET #8 HUNGER PLAT MARKET #"5 MARKET #9 MARKET #10 KFMB/San Diego KPLZ/Seattle-Tacoma WBMX/Boston WRQX/Washington, DC KHMX/Houston-Galveston MIX Ulear Channel (713) 790-0965 Trapp/Oktavec Mix 985 STaR+ AR (617) 779-2000 Strassolling Midwest (619) 571-8888 ABC (202) 686-3100 Kosbau/Parker **MIX 107.3 FM** Fisher (206) 223-5700 Keating/Hashimoto 12+ Cume 360,000 STAR \$101.5 at Manie Mix ilev Johnson/Sewell 12+ Cume 382,900 ume 508,600 ume 360,000
ARTIST/TITLE
SUGAR RAY/Someday
SANTAWAF/ROB THOMAS/Smooth
FASTBALLOUG Of My Head
SMASH MOUTH/AIL Star
VONDA SHEPARD. Starb, Don't You...
SIX/FINCE.../There She Goes
SAVAGE GARABED Mix Reviel Loved You
MATCHEDW X 200 Sack 2 Good
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JOHN MILL LOVES You
JOHN MILL LINS LUISID
SARAH MOLACHLANVIce Cream
PHIL DOLLINS'You II Be In My...
BETH HARTILA Song
VERTICAL HORIZONEWKING YOU Want
FATT HILLTINS KISS
NAALE KREGHANIX/Good S Generous
FOO FIGHTERSCLEAM TO FY
BARENARED LADIESCONEWKES
JANICE ROBINSON/Nothing I Would... 12+ Cume 508,600 12+ Cume 691,000 12+ Cume 597,100
 PLR'S

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 14</td ARTIST/TITLE ARTIST/TITLE ARTIST/TITLE SANTANAF/R/OB HOMAS/Schooth COUNTING CROWS/Hanginaround GOO GOD DOLLS/Black Balloon LEN/Steal My Surshine MARC ANTHONY Nieed To Know FASTBALL/OLT O' My Head SUGAR ANY/Someday SMASH MOUTH/Then The Moming... ECTH HART.A. Song BARENAKED LALIES/Call And Answer FRD HOT CHL....Scar Tissue RARAH MCLACHL AN/Loc Cream LOU BEGAMAMON A. S... CITIZEN KING/Better Days... ROBBIE WILLIAMS/Angels LENNY RANA/Shek So High SIXPENCE...There She Goes FIONA APPLE-Fraat As You Can DAVE MATTHEWS BAND/Carbs FIONA APPLE-Fraat As You Can DAVE MATTHEWS BAND/Carbs FIONA APPLE-Fraat As You Can DAVE MATTHEWS BAND/Carbs ENGLE-YEC LIFE RIFY/Save Toright SIXPENCE...There She Goes FIONA APPLE-Fraat As You Can DAVE MATTHEWS BAND/Carbs EVERLAS/ What It's Life SMASH MOUTH/AN Sar MADONNA/RAY OF Light SHAMTHER/DEA/Longets Would Fa R.E.M/The Great Bayond MADONNA/RAY OF Light SHAMM MULLINS/Luikby ARTIANAF/ROB THOMAS/Simooth SINA/FAROB THOMAS/Simooth SINA/FAROB THOMAS/Simooth SINA/FAROB THORIDS/Angels Would Fall SARAH MCLACHLAWICe Deam ROBBIE WILLIAMS/Angels GOO GOO DOLLS/Black Ballion BETH HARTIALA Song JEREM Y IDGLS/Black Ballion BETH HARTIALA Song SIMO COLLS/Black Ballion BETH HARTIALA Song SIMON MCCAINI Could Not Ask... TRAIMARE YIGINIA SIMON MCCAINI COURT NOT ASK... TRAIMARE YIGINIA SIMON MCCAINI COURT NOT ASK... TRAIMARE YIGINIA SIMON SIMON SIMON SIMON COUNTING CROWS/Hanginzound SARAH MCLACHLAWI WAI Remember You SMASH MOUTH/AII SIT SIMON SIMON SIMON SIMON COUNTING CROWS/Hanginzound SARAH MCLACHLAWI WAI Remember You SMASH MOUTH/AII SIT SIMON SIMON SIMON SIMON COUNTING CROWS/Hanginzound SUBE/M SIMON ARTIST/TITLE SANTANA F/ROB THOMAS/Smooth GI (000) 11739 11438 11137 11137 10535 9632 6321 6020 5418 GI (000) 7452 GI (000) ARTIST/TITLE SMASH MOUTH/AII/Star FASTBALL/Oat Of My Head TAL BACHMANShe's So High SANTANA FROE THOMAS/Smooth BLESSID UNION_AHey Leonardo... SIXPENCE.../There She Goes SUGAR RAW/Sometay LEWSIE all My Sunshine SIXPENCE.../Kas Me SIXPENCE.../Kas Me SIXPENCE.../Kas Me SIXPENCE.../Kas Me SIXPENCE.../Kas Me SIXPENCE.../Kas Me BACKSTREET BOYS/N Want that Way GOO GOO DOLLS/Kilack Balloon BLONDIE/Maria SHANIA TWALLS/Kallack Balloon BLONDIE/Maria SHANIA TWALLS/Kallack Balloon SEMISONIC/Closing Time TRAIM/Meet Virginia SHAWNA MULLINSL ullazy GI (000) 9636 9052 9052 9052 8468 6716 6424 6424 6424 6132 GI (000) 14596 7654 7298 6586 6408 6230 6230 6230 6230 6052 4984 4094 4094 3738 3738 3738 3738 3738 3738 32560 3382 3382 3294 3204 3204 3204 3204 32848 15600 13728 12792 11544 11544 10920 10920 9984 9360 9360 9360 8424 8424 8424 8424 7176 6864 6652 6552 6652 6652 6652 6652 6240 6240 6240 6240 6240 5928 5928 5928 5928 5928 6132 6132 5840 21 18 17 18 13 17 15 16 13 16 3 16 3 15 - 15 7 14 14 14 12 14 23 14 13 14 HAIN/Meet Virginia SHAWM MULLINS/Lullaby EAGLE-YE CHERRY/Save Tonight FAITH HILL/This Kiss SUGAR RAY/Every Morning U2/Sweetest Thing COD coord 2848 2670 2670 2492 2492 2492 2492 2492 2492 29 13 17 21 13 16 U2/Sweetest Thing GO0 GO0 DOLLS/Iris EVERYTHING/Hooch NEW RADICALS/You Get What You... RICKY MARTIN/Livin' La Vida Loca SHANIA TWAIN/That Don't... MARKET #15 MARKET #16 MARKET #17 MARKET #17 MARKET #19 WXPT/Minneapolis KYKY/St. Louis KZON/Phoenix KSTP/Minneapolis POINU KMSX/San Diego 1 95.7 RS 95 THE Infinity (612) 836-1041 **Y98** Clear Cha AMFM Infinity (314) 531-0000 Hubbard (651) 642-4141 Fisher/Peck (602) 258-8181 Ebbott/Mannion 12+ Cume 266,600 (619) 291-9191 May/O'Brian Hayes 12+ Cume 379,500
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 12+ Cume 299,400
 St. GOLDS Watch

 PLAYS
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 TAL BACHMAN/She's So High

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 BACKSTREET BOYSLargenThan Life

 36 40
 TAL BACHMAN/She's So High

 36 38
 BACKSTREET BOYSLargenThan Life

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 LOUI BEGAMambo No. 5.

 39 34
 LEN/Staal/M Sunshine

 28 29
 SARAH MCLACILAW/ Will Remember Yo

 28 28
 CRIZER KINGBetter Days.

 29 38
 CRIZER KINGBetter Days.

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 SARAH MCLACILAW/ Will Remember Yo

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 CRIZER KINGBetter Days.

 21 29
 SARAKE XOLGAR RAY/Somethy Maint I Feetlike.

 23 35
 SARAH MCLACILAW/ Will Remember Yo

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 SARAKE XOLGAR RAY/Somethy Maint I Feetlike.

 21 20
 SARAKE XOLGAR RAY/Somethy Maint I Feetlike.

 21 20
 SARAKE MOUTHAN Star

 19 20
 SARAGE GADDEN/ Knew Howed You

 18 19
 SARAKE MOUTHAN Star

 19 21
 SARAKE HAR/Yevey Morning

 13 350FENCE. Jr.Kas Me
 13 350FENCE. Jr.Kas Me

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 13 350FENCE. Jr.Kas Me/Yevey Morning
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Song FOD FIGHTERS/Learn To FHy STINKJ/Brand New Day 21-34 37 3333 3232 31311 22222 21211 20200 20200 20200 20200 20200 1616 10100 10100 10100 10100 909 8088 707 6066 6066 5055 5055 33 32 31 22 21 20 20 20 20 20 16 10 5852 5852 5852 7935 7245 6095 5290 5290 5290 5175 3795 3220 32105 3200 3200 3105 2530 2300 2300 2300 2185 2070 1955 1955 1955 1955 1725 1725 1725 1725 1725 1725 1725 21 17 21 3 21 4 18 9 10 10 TAL BACHMANShe So High THISWAY/Cawl R.E.M./The Great Beyond BE'TH HART/LA. Song UIDE'TI Sorry Now COUNTING CROWS/Hanginaround A TASTRAL LOUID My Head VERTICAL HORIZON/Everything You Want ANIKA PARISITS About SUGAR RAY/Someday NIK KERSHAW/Woudkh'I the Good MATCHBOX/20 Dack 2 Good WOINDA SHEPARD...Raby, Don't You... LITAV/ OW More I... LENNY KRAVIT2/American Woman Dave MATTHEWS BARD/Crush TOO FIGHTELSCLearn To Fly FOO FIGHTELSCLearn To Fly STIMUSPand New Day COUNTING CROWSShanginaround FIONA APPLEFast As You Can NATALE HIBMEUG LN/Tom EVE Sinskie Out SIXPENCE.../There she Gees EAGLE-YEE CHERRY/Save Tomight GOO GOO DOLLS/Side SYAWWN MULLINSCLuitaby SARAH MCLACHLAN/ WIII Remember You PEARL JAMALASI Klass MATCHBOX 20Back2 Good VERTICAL HORIZOWEverything You Want TOMIC/You Wanted More BARENAKED LADIES/ONE-Week LUYE/The Dolphin's Cry 10 10. 9 8 7 6 5 2 53 LIVE/The Dolphin's Cry MARKET #19 MARKET #21 MARKET #21 MARKET #20 MARKET #22 Mix 06.5 wVRV/St. Louis WWMX/Baltimore WMTX/Tampa Mix 100.7 WSSR/Tampa WPHH/Pittsburgh STAR Mix u*laar Channel* (813) 839-9393 Florentino/Risecc AMFM (412) 937-1441 Hayes/Alexander Clear Channel (813) 839-9393 Chase/Stewart RIVER (410) 825-1065 Pasha/Carpenter (314) 231-3699 Larson/Myers F'M 101 96.1 12+ Cume 238,400 12+ Cume 397,800 12+ Cume 222,500 12+ Cume 298,500 Artistritte GO GOD DOLLS/Black Baloon TAL BACHMANShe's So High FASTBALL/Dut Of My Head SANTANA FARO HIGMASSmooth LOU BEGA/Mambo No. 5. DAYE MATTHEWS BAND/Crush LEN/Steal My Sunshine DIDOHER With Mile DIDOHER With Mile DIDOHER With Mile DIDOHER With Star FLEMING & OHNUGJY Girl SHANA TWAIN/Mart I Feel Like... CITLE'N KING/Better Days... TRAIN/Meet Virginia SUGAR RW/Somday JEREMY TOBACK/YOU Make Me Feel PCARL JAM/Last Kiss SIXPERICE_AGSS Me SHERYL CONVMy Favorite Mistake GOO GOD DOLLS/Side BARENKEE LADIES/Angels Mould F2 MATCHBOX 20/Back 2000 EVE Binside Out LENNY KARW/Workin the EGood BETH HARITZA Song STING/Brand New Day 12+ Cume 254,500 ARTIST/TITLE LOU BECAMAmbo No. 5... TAL BACHMANShe So Filip SANTANA FAROB THOMASSE So Filip SANTANA FAROB THOMASSE So Filip SUBAR PAYSomeday LENSteal My Sunshine LENSTRAINA SANTA SANTA ELENSTRAINA SANTA ELENSTRAINA SANTA SMASH MOUTHAI Star CHRISTINA AGUILERAVGenie In A Bottle LITAN JON WORST Enemy SIMPENCE... There She Goes MELISSA ETHENDOE/Angeis Would Fall SANASH MOUTHAI Star MELISSA ETHENDOE/Angeis Would Fall SANASH GOULIANSTAN BECK MARTINIA SANTA SANSA SANTA SANTA SANSA SANTA SANTA SANSA SANTA SANTA SANSA SANTA S PLAYS LW TW TW 45 45 45 45 40 44 43 43 43 42 31 31 27 28 25 27 25 26 27 24 19 22 28 26 17 26 24 25 27 24 19 22 28 26 18 19 20 19 18 18 19 17 18 16 18 15 17 16 14 16 14 PLWYS LW TW 46 46 45 46 41 45 44 45 46 43 35 42 27 42 37 35 40 35 27 42 37 35 40 35 27 42 37 35 40 33 30 33 30 33 30 33 21 22 35 25 16 24 18 23 21 22 16 21 20 21 23 20 18 26 16 15 16 16 PLAYS 2W TW 54 53 52 53 52 46 52 44 35 43 36 37 35 35 33 34 33 34 35 33 35 32 ARTIST/TITLE TRAIN/Meet Virgina SANTANA FROBT-HOMAS/Smooth GOO GOO DOLL S/Black Balkcon SUGAP RAV/Someday SIX/FNOE: //There She Goes STING/Brand Herv Day PAULA COLE BAND1 Seleive In Love ROBYINK RAGL/MUNPeople You Know DERIM WARTLA. Song COUNTING CRO/WS/Hanginszound NEUTH HARTLA. Song COUNTING CRO/WS/Hanginszound NEUTHARTLA. Song COUNTING CRO/WS/Hanginszound NEUTHARTLA. Song COUNTING CRO/WS/Hanginszound NEUSSAE THEFIDGE/Angels Would Fail LENVISIEM WS/USINIne FASTBALL/OUR CIM/ Head BREE SHARP/America JUDE/Tim Sonry Mow SMASH MOUTP/Then The Morning... EVE 6 Drase Cud PLAYS LW TW 29 34 31 33 32 32 29 31 29 31 30 31 31 31 30 30 26 28 31 25 18 23 21 23 21 23 21 22 ARTIST/TITLE CHELR/Belleve TAL BACHMAN/She's So High PHIL COLLINS/You'll Be in My... SHANIA TWAIN/MAIn If Jee Like... BRITNEY SPEARS/Sometimes BACKSTREET BOYS/I Want II: That Way LOU BEGAMambo No. 5... SARJAH MCLACHLAWI Will Remember You SOFRENE_There's NB Goes SHANIA TWAIN/From This Moment On SARJAH AT MAIN/From This Moment On SARJAH AT MAIN/From This Moment On SARJAHA TWAIN/From SHAWING TO SARJAHA ROCY MARTINLA Jin't La Vida Loca FAITH HILL/This Kiss AEROSMITH/I Don't. ALL SAINTS/Moment Even BRITHEY SPEARS/...Saby One More... SHANAI TWAIN/Tour S0 The One CELINE DION/That's The Way It is 98 DEGREES/The Hardest Thing GI (000) 3740 3630 ARTIST/TITLE ARTIST/TITLE SMASH MOUTH/AII Star LOU BEGAMARTIDo No. 5... SANTANA FRIOR THOMASS/mooth VONDA SHEPADD...Baby, Don't You... FASTBALL/Out Of My Head TAL. RACHMANS/Nes'So High SUGAR RAYKevery Morning PHIL COLLINS/Worth Be In My... CELINE DION/That's The Way It is LENVISION My Sunshine SARAH MCLACHLAN/Ge Cream STIM/GFrand New Day SUMAFE (ADDELIN) Knew I Loved You SUMPENCE ... There She Goes GOO GOO DOLISSitile ROBBLE WILLIAMS/Angels GOO GOO DOLISSitile ROBBLE WILLIAMS/Angels GOO GOO DOLISSitile SHERYL CROUMS/Favorite Mistate JOHN MELL ENCAMPYIM Not Running... SUMAR CAN STANGE SHERYL CROWMY Favorite Mistate JOHN MELL ENCAMPYIM Not Running... SUMPENCE ... Yakis Me SEMISONIC/Closing Time CHERRIEIRE BOYSI Want It That Way BETH/HART/LA.Song COLLCINE'S OULRUN ARTIST/TITLE ARTIST/TITLE GI (000) 6016 5922 5922 5828 ARTIST/TITLE GI (000) 8413 8234 8055 7876 7876 5828 3572 3478 3478 3384 3290 3196 2538 7697 7518 5549 5012 4654 4654 4654 4475 4296 4296 4296 3388 3580 3580 3580 3580 3580 3401 3222 3043 3284 23043 2864 2864 2864 2506 3300 2750 2530 2530 2420 2310 2310 2200 1650 20 50 30 28 27 23 19 18 17 16 2256 2162 2162 2162 1974 1880 1880 1786 1598 1598 1598 1598 1598 1598 1410 1410 1222 1128 940 846 21 21 20 20 14 15 24 15 14 15 14 14 14 14 14 13 13 13 13 13 16 10 8 7 6 4 5 4 1650 1540 1540 1540 1430 1430 1430 1430 1430 1430 1430 270 440 220 220 110 JUBE/Im Sony New SMASH MOUTHThen The Morning... EVE Ginside Out DAVE MATTHEWS BAND/Crush EVERLASTWHarith's Like FATBOTS LIMPTaise You CITIZEN NIK/ROBIET Days... SENISONIC/Closing Time NEW PADIOLASTWO Get What You... SARAH MCLACHLAV/ce Cream JANICE ROBINS/Withing I Woud... R.E.M./The Grant Beyond U2/Sweetest Thing 12 15 13 15 13 15 15 15 15 15 15 14 8 14 20 14 18 14 10 14 13 13

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TRAIN/Meet Virginia FOO FIGHTERS/Learn To Fly

Pop/Alternative

November 26, 1999

2		Top 20 POP/AL			Sec. 4
w	TW	ARTIST TITLE LABEL(S)	TW TOTAL	PLAYS T	TOTAL STATIONS ADDS
1	0	SANTANA F/ROB THOMAS Smooth (Arista)	1874	1850	35/0
4	2	GOO GOO DOLLS Black Balloon (Warner Bros.)	1390	1332	31/0
3	3	SUGAR RAY Someday (Lava/Atlantic)	1357	1357	34/0
2	4	LEN Steal My Sunshine (Work/Epic)	1347	1393	34/0
5	5	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	1195	1257	34/0
7	6	TRAIN Meet Virginia (Aware/Columbia)	1191	1136	31/0
6	7	TAL BACHMAN She's So High (Columbia)	1190	1218	35/0
10	8	SMASH MOUTH Then The Morning Comes (Interscope)	<mark>11</mark> 61	1032	36/1
12	9	BETH HART L.A. Song (143/Lava/Atlantic)	1006	941	33/1
8	10	SIXPENCE NONE THE RICHER There (Squint/Elektra/EEG)	1000	1073	32/0
15	0	FASTBALL Out Of My Head (Hollywood)	966	875	35/0
14	12	COUNTING CROWS Hanginaround (DGC/Geffen)	965	897	35/3
9	13	LOU BEGA Mambo No. 5 (A Little Bit) (RCA)	936	1051	29/0
11	14	MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)	930	1003	30/0
13	15	SARAH MCLACHLAN Ice Cream (Arista)	921	918	31/0
16	16	SMASH MOUTH All Star (Interscope)	835	847	34/0
17	Ø	CITIZEN KING Better Days (And The Bottom.) (Warner Bros.)	740	732	30/0
18	18	SPLENDER Yeah, Whatever (C2/Columbia)	677	650	25/0
20	19	FOO FIGHTERS Learn To Fly (Roswell/RCA)	673	607	31/0
-	20	R.E.M. The Great Beyond (Warner Bros.)	648	478	28/0

35 Pop/Alternative reporters. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. © 1999, R&R Inc.

New & Active

STING Brand New Day (A&M) Total Plays: 598, Total Stat BARENAKED LADIES Get In Line (Elektra/EEG) Total Plays: 544, Total Stations: 25, Adds: TONIC You Wanted More (Universal) Total Plays: 524, Total Stations: 22, Adds: 1 MARC ANTHONY | Need To Know (Columbia) Total Plays: 380, Total Stations: 18, Adds: ROBBIE WILLIAMS Angels (Capitol) Total Plays: 367, Total Stations: 22, Adds: 1

FIONA APPLE Fast As You Can (Clean Slate/Epic) Total Plays: 346, Total Stations: 24, Adds: 1 VERTICAL HORIZON Everything You Want (RCA) Total Plays: 302, Total Stations: 22, Adds: 3 SAVAGE GARDEN | Knew | Loved You (Columbia) Total Plays: 293, Total Stations: 14, Adds: 2 FILTER Take A Picture (Reprise) Total Plays: 261, Total Stations: 24, Adds EVAN OLSON So Much Better (Cherry/Universal) Total Plays: 205, Total Stations: 15, Adds: 1

Songs ranked by total plays

R&R/MEDIABASE 24/7 TUNED-IN POP/ALTERNATIVE

KPEK/Albuquerque

SPLENDER Yeah, Whatever SHERYL CROW All I Wanna Do FASTBALL Out Of My Head BIG BAD ZERO Slipping Away COUNTING CROWS Hanginaround BANANARAMA Cruel Summer SIXPENCE NONE THE RICHER Kiss Me SMASH MOUTH Then The Morning Comes **BLONDIE** Heart Of Glass DAVE MATTHEWS BAND Crush LENNY KRAVITZ American Woman RED HOT CHILI PEPPERS Scar Tissue AEROSMITH | Don't Want To Miss A Thing STRAY CATS Rock This Town SARAH MCLACHLAN Ice Cream **DURAN DURAN** The Reflex SUGAR BAY Someday

3am

11am

SUGAR RAY Someday JOHN COUGAR MELLENCAMP Small Town EVE 6 Inside Out EDIE BRICKELL & NEW BOHEMIANS Circle DEEP BLUE SOMETHING Breakfast At Tiffany's TONIC Open Up Your Eyes DURAN DURAN Hungry Like The Wolf SARAH MCLACHLAN Ice Cream OMC How Bizarre FOO FIGHTERS Learn To Fly 10,000 MANIACS Because The Night STING Brand New Day

4pm MELISSA ETHERIDGE Angels Would Fall GOO GOO DOLLS Name R.E.M. The Great Beyond SPLENDER Yeah, Whatever BANANARAMA Cruel Summer DEPECHE MODE Policy Of Truth SHANIA TWAIN Man! I Feel Like A Woman! BETH HART L.A. Song SMASH MOUTH Then The Morning Comes MERRIL BAINBRIDGE Mouth BLIND MELON No Rain

8pm

TRAIN Meet Virginia 4 NON BLONDES What's Up LENNY KRAVITZ American Woman THIRD EYE BLIND Semi-Charmed Life SUGAR RAY Someday NATALIE MERCHANT Carnival R.E.M. The Great Beyond GOO GOO DOLLS Black Balloon BRYAN ADAMS Summer Of '69 SIXPENCE NONE THE RICHER There She Goes FOO FIGHTERS Learn To Flv SHERYL CROW Anything But Down BILLY IDOL White Wedding

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc.

Contributing Stations

KPEK/Albuquerque, NM KAMX/Austin, TX KLLY/Bakersfield, CA WBMX/Boston, MA WLNK/Charlotte, NC WTMX/Chicago, IL KKPN/Corpus Christi, TX KALC/Denver-Boulder, CO WOST/Ft. Myers-Naples, FL KVSR/Fresno, CA WVTI/Grand Rapids, MI WKSI/Greensborn, NC

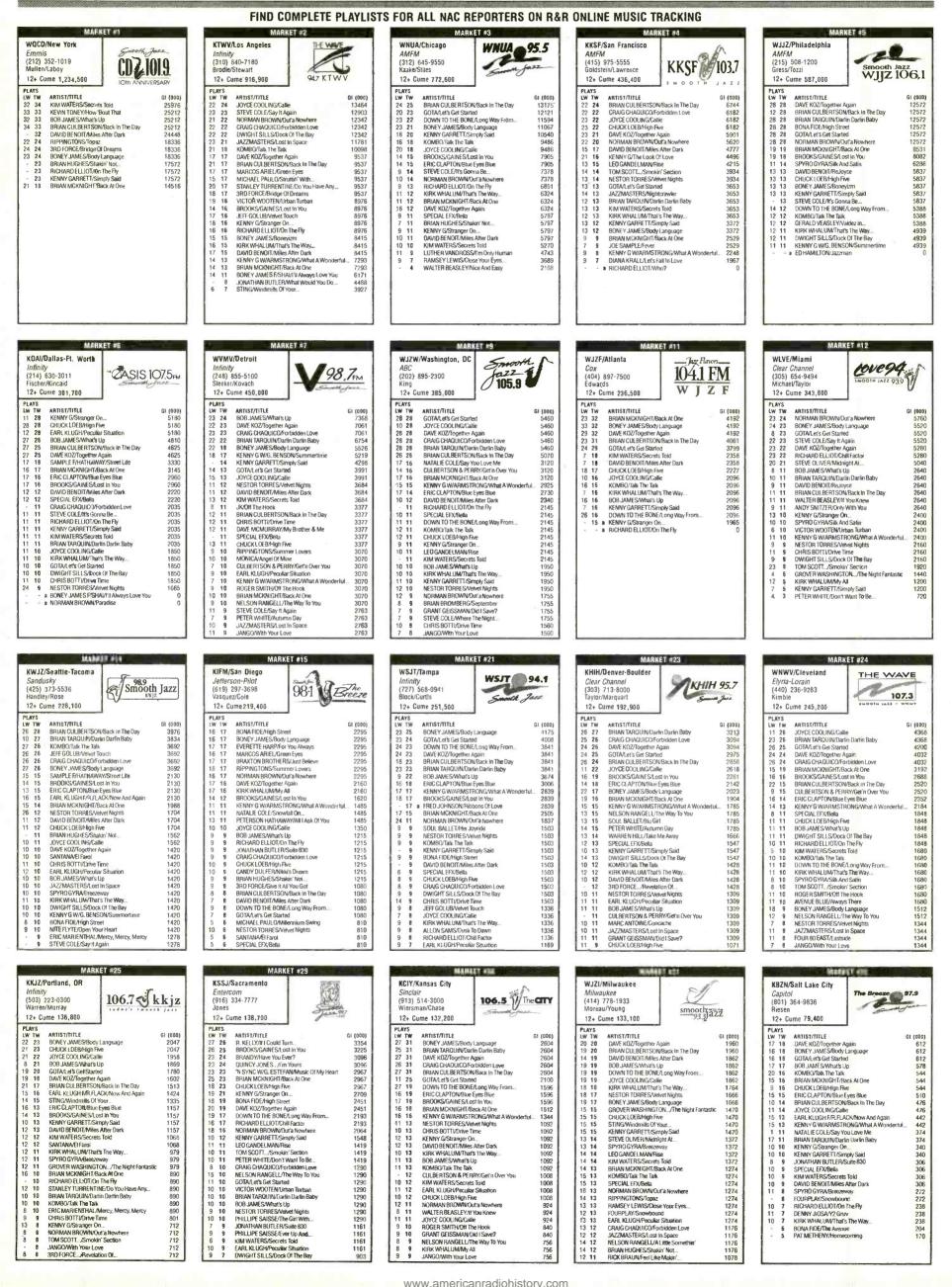
KUCD/Honolulu, HI KMXB/Las Vegas, NV **KYSR/Los Angeles, CA** WOSH/Louisville, KY WXPT/Minneapolis, MN KOSO/Modesto, CA KCDU/Monterey-Salinas, CA WPTE/Norfolk, VA KYIS/Oklahoma City, OK **KZON/Phoenix**, AZ **KBBT/Portland**, **OR** KLCA/Reno, NV

WZNE/Rochester, NY KZZO/Sacramento, CA WVRV/St. Louis, MO KQMB/Salt Lake City, UT KFMB/San Diego, CA KLLC/San Francisco, CA KRUZ/Santa Barbara, CA KMHX/Santa Rosa, CA WSSR/Tampa, FL KZPT/Tucson, AZ WMBX/West Palm Beach, FL WXLO/Worcester, MA



NAC/Smooth Jazz Playlists

November 26, 1999 R&R • 87



NAC/Smooth Jazz

CAROL ARCHER archer@rronline.com

It's Still Cool, It's Still Hot

Interep study proves once again that our listeners are exceptionally upscale and a prime demographic

tellar ratings insure tremendous profitability for many NAC/Smooth Jazz radio stations. But even stations that aren't earning such staggering numbers can pitch the format's highly desirable qualitative and demographic aspects to their clients for lucrative results. This week Interep Research Dir./Mktg. Communications Michelle Skettino outlines her most recent findings.

boast about. With a white, His-

Skettino, who has crafted the creme de la creme of format studies for Interep over the past six

years, parsed Simmons data based on spring 1999 overall cume for adults 18+. And she's as enthusiastic about NAC/Smooth Jazz as ever. "It continues to rival the traditional upscale format leaders Classical, all-News and News/Talk — and it does so with a median age about seven years younger than the others," Skettino begins. "This is a great sell-

ing point for the format: NAC/ Smooth Jazz is one of the few formats that offers an exceptionally upscale qualitative profile and a prime demographic skew."

Some Changes

However, it seems that NAC/ Smooth Jazz's core has not attracted the younger end as well as it has in the past. "The format does appear to be getting older, but, in my opin-ion, not to its detriment." Skettino says. "In the spring 1997 Simmons report the median age for NAC/ Smooth Jazz was 36.1 years, compared to 40.1 years for 1999. With its core listening in the 35-44 age cell, it is still a very viable format to deliver the upper end of 18-49 buys, the younger end of 35-64 buys and the meat and potatoes of the 25-54 demographic. It's a baby boomer oasis: NAC/SJ has the second-highest concentration of 35-54-year-old consumers of all music formats, second only to Oldies. It is fourth overall, as Talk and Sports sneak into the mix."

The other big change for NAC/ Smooth Jazz appears to be a significant increase in African-American listeners experienced in the last 24 months. "A national comparison of ethnic composition from 1997 shows a 10% increase, from 19% to 29%, among African-American listeners over the past two years and a 10% decrease among white (non-Hispanic) listeners, from 65% to 55%. Of course, NAC/SJ stations in individual markets may skew higher or lower for African-American share of listening," Skettino says.

"The growing diversity within the format is truly something to

panic, Asian and African-American draw, it almost mirrors the image of the nation's metropolitan hubs. Few other formats, if any, can make the same claim. The only format that may even come close is CHR/Rhythmic in some markets, but of course that format has a younger skew and completely different qualitative profile. tive, that speaks for itself

Michelle Skettino

in NAC/SJ as well. The computer category is an exceptionally strong area for the format, a point worth noting in light of the money that the dot-com companies are pumping into radio."

"And speaking of qualita-

The Demo Profile

Skettino says NAC/Smooth Jazz's audience demographic composition "continues to offer advertisers one of the most coveted demographic targets in radio. With core listeners positioned in the 35-

"A prime age skew, ethnic balance and one of the best qualitative profiles in radio are some of the features that have made the NAC/Smooth Jazz format a perennial favorite among a host of advertisers." Michelle Skettino

44 age group, this format is a demographic leader in all major demo consumer groups, including 18-49, 25-54 and 35-64 demos. The format also offers advertisers ethnically balanced audience delivery reflective of the demographic shifts occurring throughout the nation's metropolitan areas. A prime age skew, ethnic balance and one of the best qualitative profiles in radio are some of the features that have made the NAC/Smooth Jazz format a perennial favorite among a host of advertisers.

Additionally, NAC/Smooth Jazz reflects an almost equal male/ female listening balance: 53% are male, 47% female. When it comes to ethnic diversity, the NAC/SJ format is valuable real estate indeed: Although 55% of its listeners are white, compared to the U.S. population's ethnic balance, the format shows a very high concentration of blacks and Asians, along with listening from Hispanics. According to these percentages, blacks are more than twice as likely as the average adult to listen to NAC/ Smooth Jazz, and Asians also index almost double against the norm. Hispanics index at the national norm

In The Money

How affluent are NAC/Smooth Jazz listeners? "As always, they are well represented in the upperincome brackets," Skettino observes. "With 22% living in households with annual incomes over \$100,000, they are 44% more likely than the average adult to live in these affluent homes. Listeners also index above the norm in educational and professional achievement, which usually accompanies above-average income levels. For instance, listeners are almost twice as likely as the average adult to hold a college degree and 84% more likely to work in a professional occupation.

"The slight majority of NAC/SJ listeners are married. One out of four have never been married, and about one in five is either divorced, separated or widowed. However, only 36% of listeners have children under 18 living at home. Childless households coupled with aboveaverage household incomes imply above-average levels of discretionary income.

Skettino says the research proves that NAC/Smooth Jazz listeners actively pursue the good life and spend lavishly to acquire its amenities. From their ownership of mu-

www.americanradiohistory.com

Something Special In The Air At WJZW

Creative direct mail piece contributes to ratings hike in DC



A highly targeted direct mail campaign can do much to increase a station's ratings, as one mounted recently by WJZW/Washington demonstrates. WJZW PD Kenny King and Point To Point Marketing President Mark Heiden explain

"Just executing the basics isn't always the key to success," says King. "In our constant quest to increase cume, the people of Washington see 'Smooth Jazz 105.9' on television, on the streets and in their mailboxes.

King looked at examples of Point To Point Marketing's past work, including a similar campaign for WNUA/Chicago with American Airlines, to see if they'd be good for his station. "We loved it!" King exclaims. "After we customized the design for 'JZW, we were 10 times more excited - it was a United Airlines envelope with our color logo on the front and simple how-to-play information and a postage-paid registration card inside. We included some compelling travel images, a list of exciting United destinations, and also found room to sell some of the most popular artists at the same time, all with the hope of driving cume and TSL for the station.

"We really liked the fact that the piece looked like actual airline tickets. It was different, but effectively sold the details of the promotion and created a classy image for the station. Then we used our crystal ball to find Arbitron-friendly homes and started licking stamps. We want to make it easy for people to register for our 'Trip A Day' giveaway, so we invited listeners to fax in their names or register as loyal listeners on our website. We're having a tremendous response to the promotion!"

Heiden, who has worked with many leading NAC/SJ stations - including WNUA, WJJZ/Philadelphia and KKSF/San Francisco - on marketing projects, adds, "The difficult thing about marketing the NAC/SJ format is that the artists aren't very visible on TV or in the mainstream press. If a station isn't spending money to extend the Smooth Jazz category, they'll be in trouble.

'The ultimate goal of this campaign, as with others doing Trip A Day, was to put a unique twist on it and make it interesting. Trip A Day is often used as a loss leader for the format. The marketing piece makes it possible for the unaware nonuser to connect with the station."

tual funds to their consumption of fine wines, this audience is an advertiser's dream come true. "Like most consumers with significant discretionary income, NAC/SJ listeners are above-average consumers of luxury products, travel, computers and entertainment. Whether an advertiser is selling a gourmet cup of coffee or a luxury automobile, the NAC/SJ audience is likely to be a potential buyer."

Editors note: To request a copy Interep's NAC Format Report,

please send an e-mail to michelle_skettino@interep.com or a note via fax to (212) 916-0774.

TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues? Call me at (310) 788-1664 or e-mail: archer@rronline.com

Congratulations Six Weeks At #1 with your single Together Again & your continued success with

y /

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Steve Cole The new artist success story of the year continues with... "It's Gonna Be Alright"

follow-up to the #1 hits "WHEN I THINK OF YOU," "SAY IT AGAIN" and the top 5 smash "WHERE THE NIGHT BEGINS"

FROM THE HIT-FILLED DEBUT ALBUM STAY AWHILE Already Playing On: WNUA WJJZ KOAI WJZW KHIH WNWV WZJZ KEZL WHCD KWSJ KWGQ

49

"Back In The Day"

#

brian culbertson

THE NEW SINGLE ON YOUR DESK NOW:

"GET'N Over You"

featuring Lori Perry

from the Billboard Top 10 Contemporary Jazz Album

Somethin' Bout Love

PRODUCED BY BRIAN CULBERTSON

THANK YOU NAC/SMOOTH JAZZ RADIO



THE ATLENTIC GROUP ©1999 ATLANTIC RECORDING CORP. A TIME MARNER COMPANY

www.atlantic-records.com

RAR NAC/Smooth Jazz Top 30

LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL	+ / - PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS
2	0	BRIAN CULBERTSON Back In The Day (Atlantic)	900	+12	123890	10	43/0
3	2	DAVE KOZ Together Again (Capitol)	851	-68	97062	13	41/0
4	3	GOTA Let's Get Started (Instinct)	741	+51	80271	13	38/0
6	4	JOYCE COOLING Callie (Heads Up)	693	+109	73779	8	40/0
7	6	BOB JAMES What's Up (Warner Bros.)	636	+60	72454	10	39/0
5	6	BRIAN MCKNIGHT Back At One (Motown)	633	+20	79708	10	41/1
8	0	CHUCK LOEB High Five (Shanachie)	597	+35	51581	14	39/1
3 =	8	BONEY JAMES Body Language (Warner Bros.)	582	-121	75607	18	32/0
10	9	BRIAN TARQUIN Darlin Darlin Baby (Instinct)	550	+41	62475	19	30/0
9	10	KOMBO Talk The Talk (GRP/VMG)	544	-13	51725	12	37/1
Breake	0	DAVID BENOIT Miles After Dark (GRP/VMG)	490	+111	72665	4	39/0
13	12	CRAIG CHAQUICO Forbidden Love (Higher Octave)	449	-12	57958	19	27/0
Breaker	B	KIRK WHALUM That's The Way Love Goes (Warner Bros.)	414	+19	45242	8	34/1
12	14	ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise)	407	-57	34276	12	28/0
19	15	KIM WATERS Secrets Told (Shanachie)	385	+57	60739	5	37/4
18	1	GARTH BROOKS AS CHRIS GAINES Lost In You (Capitol)	374	+1	52207	14	26/0
14	17	NORMAN BROWN Out'a Nowhere (Warner Bros.)	370	-86	63668	21	30/0
21	18	KENNY GARRETT Simply Said (Warner Bros.)	357	+90	63707	.4	36/2
11	19	DOWN TO THE BONE Long Way From Brooklyn (Internal Bass)	349	-149	42353	19	28/0
15	20	NESTOR TORRES Velvet Nights (Shanachie)	337	-88	33336	16	29/1
24	21	KENNY G Stranger On The Shore (Arista)	285	+46	38562	3	28/3
25	22	SPECIAL EFX Bella (Shanachie)	265	+30	25032	5	28/1
23	23	EARL KLUGH Peculiar Situation (Windham Hill)	261	+8	21149	15	24/0
29	24	RICHARD ELLIOT On The Fly (Blue Note)	244	+90	48490	2	32/7
28	25	STING Windmills Of Your Mind (Pangaea/Ark 21)	191	+21	11163	3	15/0
Debut	26	SPYRO GYRA Breezeway (Windham Hill Jazz)	181	+51	8443	1	19/1
26	27	RIPPINGTONS Topaz (Peak/Windham Hill Jazz)	180	-8	23594	6	16/0
30	28	BRIAN HUGHES Shakin' Not Stirred (Higher Octave)	176	+24	29655	3	14/0
Debut>	29	BRIAN CULBERTSON F/LORI PERRY Get'n Over You (Atlantic)	154	+75	13002	1	13/0
27	30	DWIGHT SILLS Dock Of The Bay (Citylights)	138	-37	29927	16	14/0

43 NAC/Smooth Jazz reporters. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 400 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

New & Active

GROVER WASHINGTON JR. The Night Fantastic (Columbia) Total Plays: 134, Total Stations: 14, Adds: 0 LEO GANDELMAN Rise (Jazzica) Total Plays: 117, Total Stations: 11, Adds: 1 DENNY JIOSA Y2 Gruv (1201) Total Plays: 114, Total Stations: 11, Adds: 1 BONA FIDE High Street (N-Coded) Total Plays: 114, Total Stations: 9, Adds: 0 EARL KLUGH F/ROBERTA FLACK Now And Again (Windham Hill Jazz) Total Plays: 97, Total Stations: 10, Adds: 1 STEVE COLE It's Gonna Be Alright (Bluemoon/Atlantic) Total Plays: 86, Total Stations: 11, Adds: 3 JAZZMASTERS Nightcrawler (Hardcastle/Trippin 'N' Rhythm) Total Plays: 77, Total Stations: 10, Adds: 2 JONATHAN BUTLER What Would You Do For Love? (N-Coded) Total Plays: 72, Total Stations: 7, Adds: 3 NELSON RANGELL A Little Somethin' (Shanachie) Total Plays: 65, Total Stations: 10, Adds: 3 JANGO 7th Journey (Samson) Total Plays: 65, Total Stations: 8, Adds: 1 FOURPLAY Snowbound (Warner Bros.) Total Plays: 55, Total Stations: 7, Adds: 1 WALTER BEASLEY Nice And Easy (Shanachie) Total Plays: 53, Total Stations: 13, Adds: 8 Songs ranked by total plays



Most Added

NS/

ARTIST TITLE LABELIS ADDS NORMAN BROWN Paradise (Warner Bros.) 10 WALTER BEASLEY Nice And Easy (Shanachie) 8 RICHARD ELLIOT On The Fly (Blue Note) 7 **CRAIG CHAQUICO** The Drifter (Higher Octave) 6 KIM WATERS Secrets Told (Shanachie) 4 KENNY G Stranger On The Shore (Arista) 3 STEVE COLE It's Gonna Be Alright (Bluemoon/Atlantic) 3 3 NELSON RANGELL A Little Somethin' (Shanachie) JONATHAN BUTLER What Would You... (N-Coded) 3 KENNY GARRETT Simply Said (Warner Bros.) 2 JAZZMASTERS Nightcrawler (Hardcastle/Trippin 'N' Rhythm) 2 BONA FIDE The Avenue (N-Coded) 2 PAT METHENY Homecoming (Warner Bros.) 2 ED HAMILTON Jazzman (Fahrenheit) 2 **CELINE DION** All The Way (550 Music/Epic) 2

Most Increased Plays

	REASE
DAVID BENOIT Miles After Dark (GRP/VMG)	+111
JOYCE COOLING Callie (Heads Up)	+109
KENNY GARRETT Simply Said (Warner Bros.)	+90
RICHARD ELLIOT On The Fly (Blue Note)	+90
BRIAN CULBERTSON F/LORI PERRY Get'n Over (Atlantic)	+75
BOB JAMES What's Up (Warner Bros.)	+60
KIM WATERS Secrets Told (Shanachie)	+57
GOTA Let's Get Started (Instinct)	+51
SPYRO GYRA Breezeway (Windham Hill Jazz)	+51
KENNY G Stranger On The Shore (Arista)	+46



DAVID BENOIT

CHART

0

Miles After Dark (GRP/VMG) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 490/111 39/0

KIRK WHALUM

			INTERN PERIOD		
	That's	The	Way Love Goes	(Warner	Bros.)
OTAL	PLAYSANCE	EASE	TOTAL STATIONS/AD	DS	CHART
	414/19		34/1		13

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

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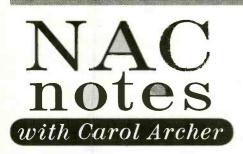
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NAC/Smooth Jazz Action



Congratulations to Brian Culbertson on two counts: His "Back in the Day" (Atlantic) goes to No. 1 this week, plus his brandnew track, "Get'n Over You," featuring the passionate vocal of Lori Perry, debuts at 29*.

Joyce Cooling is vigorously in pursuit of the top, as "Callie" (Heads Up) surges to 4* and is second Most Increased with +109 plays. She's followed closely by Bob James' "What's Up" (Warner Bros.), which increases 7-5*.

The week's prime mover is **David Benoit's** "Miles After Dark" (**GRP/VMG**), which catapults 17-11*/Breaker and is top Most Increased with +111 plays. This sultry addition to playlists everywhere is a confirmed hit.

Richard Elliot is off to an impressive start with his track "On the Fly" (**Blue Note**), which earned seven new adds — including those at KWJZ/Seattle and WJZF/Atlanta — and is tied for third Most Increased. Rotation increases (23 plays at WQCD/N.Y. and 16 at KTWV/L.A.) helped propel the track 29-24*.

Garnering 10 new adds in its first week, including KOAI/Dallas, JRN, WJZW/Washington, WNWV/Cleveland and KHIH/Denver, Norman Brown's "Paradise" (Warner Bros.) is Most Added and shows early indications that it may rival the success of "Out 'a Nowhere."

Walter Beasley's "Nice and Easy" (Shanachie) is also exhibiting strong out-ofthe-box interest. It benefits from eight adds, including those at WJZW, KHIH, WLOQ/Orlando and WSJT/Tampa.

Two new tracks that definitely merit your attention are **Brian Bromberg**'s "My Love" (Zebra) — a worthy follow-up to "September," which was one of this year's most valuable tracks — and Joe Sample's artful "The Song Lives On" (GRP/VMG).

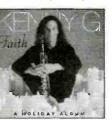
Be on the lookout for a new CD from George Michael, Songs From the Last Century (Virgin/Aegean). It contains an unbelievably cool cover of "Roxanne" that is perfectly suited to NAC/SJ. Produced by Phil Ramone, Michael is at the peak of his vocal form here; I can't stop listening to it.



Kenny G "Auld Lang Syne (The Millennium Mix)" Arista

A single has never been reviewed in this space before, but an exception must be made for **Kenny G**'s "Auld Lang Syne" (Arista), which is as powerful a programming tool for the 1999 holidays as anything I've heard. From his new Christmas release, *Faith*, G's

version brings an emotional dimension to the mix by combining historical audio actualities with the perennial New Year's favorite. The voices of Martin Luther King, Winston Churchill, Muhammad Ali, Abbott & Costello, Marilyn Monroe, Bill Clinton and countless others spanning the era of sound recording prove an effective antidote to a track that's so saccharine, your teeth might ache without them. This 20th-century sonic collage will leave listeners breathless.



.

Instinct Records has built its considerable success by introducing numerous new artists to the NAC/Smooth Jazz scene. but, as Instinct co-President Gerald Helm explains here, the label found several compelling reasons to hook up with the veteran English group of



eral compelling reasons to hook RER'S EXCLUSIVE BAROMETER FOR NEW MUSIC up with the veteran English group **Shakatak**. Their new single, "Lovely Day," is on your desk now.

Shakatak are a four-piece band: Bill Sharpe on keyboards — he cnce did an electronic pop record with Gary Numan — Jill Saward on vocals, Foger Odell on drums and George Anderson on bass. They've had several big hits in Europe and in the U.S. over the past 20 years, including a big

hit with Al Jarreau, "Day by Day," in November 1985.

I became aware of them with their big breakthrough record, Perfect Smile, in 1990. I followed them for several years after that, but what really reminded me of Shakatak was when we did a jazz drum-and-bass record on our electronic side with Jimster, who is Roger Odell's son, Jamie. Putting that project together, I noticed in his bio that he was the son of Shakatak's drummer, and that got me thinking about the band. We got in touch with their U.K. label, Passion Music, and talked to them about putting Shakatak out in the U.S. Their first record for us, *Shine It On*, was composed of tracks



Ge ald Helm

from four of their previous U.K.-only releases. *Magic* is all new material, and we worked very closely with the band — and Bill Sharpe, in particular — on it, even though we licensed it from Passion Music. There is a difference between the European market and the U.S.: The European market is much more open to the soulful, jazzy vocal pop that Shakatak is primarily known for. The instrumentals the band has been known for have been mainly spice tracks on a record rather than the main focus of what they've been doing.

On Magic they delivered the record they put together in the U.K., which was mostly vocals — the few instrumentals were too long and groove-oriented or club-oriented for here. I worked with Bill and Tony Campbell on the instrumentals "Drivin" and "Sundown," in addition to two songs they recorded from scratch for the U.S. only, Boz Scaggs' "Lowdown" and Bill Withers' "Lovely Day."

Shakatak have roots where smooth jazz originally came from — g oove songs, jazzy songs with some pop vocal appeal. They've maintained the mb that a lot of groups are now trying to do. There are lots of guest vocals on records by Boney James and others with soul vocalists to cross them over beyond the NAC market into Urban Contemporary and Quiet Storm. Shakatak actually came from there originally, because the whole history of English jazz has always incorporated the soulful aspects of jazz. That's why acid jazz started in England: Because they always incorporated the funk and rare groove sounds.

Shakatak is the only established band we've ever worked with. We're going for adds on "Lovely Day" on Dec. 6. There's a move away from more programmed sounds to more natural, organic sounds, like live drums. And because radio has moved to streamlining into a more pop sound when it comes to a cover like this one, MDs seem to want more of a jazz element in it.



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NAC/Smooth Jazz Reporters

Stations and their adds listed alphabetically by market

		1	1			
WZMR/Albany, NY PD: Patrick Ryan 12 NESTOR TORRES "Velver" 11 CHUCK LOEB "Five"	KHIH/Denver-Boulder, CQ PD: Becky Taylor APD/MD: Cheri Marquart. WAITER BEASLEY "Nice" STEVE COLE "Akight" NORMAN BROWN "Paradise"	KTWV/Los Angeles, CA PD: Chris Brodie APD/MD: Ralph Stewart No Adds	WJCD/Norfolk, VA OM/PD: Maxine Todd MD: Larry Hollowell KIM WATERS "Secrets" KOMBO 'Taik" SPECIAL EFX "Bella"	WWND/Raleigh-Durham, NC PD/MD: Don Brookshire 8 ERIC BENET "Spend" 7 PAT METHELY "Homecoming" 6 NORMAN BROWN "Paradise"	KJZY/Santa Rosa, CA PD: Gordon Zlot MD: Rob Singleton 2 NORMAN BROWN "Paradise" 2 JAZZMASTERS "Night." 2 STANLEY TURRENTINE "Sugar" 2 CELINE DION WAY.	KOAZ/Tucson, AZ PD: Erik Foxx No Adds
KNIK/Anchorage, AK OM/PD: Aaron Wallender MD: Jennifer Summers CRAIG CHAQUICO "Dritter" JONATHAN BUTLER "Oo" ROBERT LAMM "Swept"	WVMV/Detroit, Mi PD: Tom Sleeker MD: Sandy Kovach KENNY G "Stranger" NORMAN BROWN "Paradise"	WLVE/Miami, FL PD: Bret Michael MD: Marc Taylor No Adds	KCYI/Oklahoma City, OK PD: Steve English MD: Stephani Stewart SMOKEY ROBINSON "Easy"	KSSJ/Sacramento, CA Station Mgr.: Steve Williams APD/MD: Ken Jones 3 CELINE DION "Way"	KWJZ/Seattle-Tacoma, WA PD: Carol Handley MD: Dianna Rose RicHard ELLIOT "By' KENNY GARRETT "Simply"	WJZW/Washington, DC PD: Kenny King WAITER BEASLEY "Nice" NORMAN BROWN "Paradise" STEVE COLE "Aright"
NJZF/Atlanta, GA PD/MD: Mark Edwards 15 KENNY G "Stranger" RICHARD ELLIOT "Ry"	KEZL/Fresno, CA PD: J. Weidenheimer ³ SANTANA "Farol" STEVE COLE "Anight" NORMAN BROWN "Paradise"	WJZI/Milwaukee, WI PD: Chris Moreau MD: Debbie Young RICHARD ELLIOT FRY	WLOQ/Orlando, FL PD: Bill Wise MD: Patricia James 4 KENNY G "Lang" EARL KLUGH FREFLACK "Now"	KBZN/Salt Lake City, UT PD/MD: Rob Riesen No Adds KIFM/San Diego, CA	WHCD/Syracuse, NY PD: Butch Charles APD/MD: Kenny Dees 3 JONATHAN BUTLER "Do" 1 NELSON RANGELL "Somethin" 1 SPYRO GYRA "Brezeway"	KWSJ/Wichita, KS PD: Nancy Johnson MD: Dallas Scott 10 WALTER BESLEY "Nice" NELSON RANGELL "Somethin" CRAIG CHADUCO "Dother"
(SMJ/Bakersfield, CA PD/MD: Joel Widdows WALTER BEASLEY "Nice" NORMAN BROWN "Paradise"	WYJZ/Indianapolis, IN PD/MD: Carl Frye KIM WATERS "Secrets" RICHARD ELLIOT "Fy"	KSBR/Mission Viejo, CA OM/PD: Terry Wedel MD: Judy Davila	OENNY JIOSA "Grav" LEO GANDELMAN "Rise" BONA FIDE "Avenue" JAZZMASTERS "Night" WALTER BEASLEY "Nice" JAZZMASTERS "Ventura"	PD: Mike Vasquez APD/MD: Kelly Cole 5 BRIAN MCKNIGHT "One" JONATHAN BUTLER "Do" KENNYG "Stranger" PHILLIPE SAUSSE "Ever"	¹ FOURPLAY "Snowbound" CRAIG CHAQUICO "Drifter" WSJT/Tampa, FL PD: Ross Block MD: Kathy Curtis	JRN/(Jones NAC)/Natio PD: Steve Hibbard MD: Laurie Cobb
WNUÅ/Chicago, IL PD: Bob Kaake APD/MD: Steve Stiles No Adds	WFSJ/Jacksonville, FL PD: Hank Dole	MD. JULY DAVIIA 2 JANGO "Journey" PAT METHENY "Homecoming" SLIM MAN "Night" BONA FIDE "Avenue" MARTIN FUSS "Vienna"	WJPL/Peoria, IL PD: Rick Hirschmann KENNY GARRETT "Simply"	KKSF/San Francisco, CA PD: Paul Goldstein APD/MD: Blake Lawrence RICHARD ELLIOT "Who?"	17 FRED JOHNSON "Ribbons" 7 KIM WATERS "Secrets" WALTER BEASLEY "Nice" RICHARD ELLIOT "Fly"	NORMAN BROWN "Paradise" CRAIG CHAQUICO "Dritter" ED HAMILTON "Jazzman" KIRK WHALUM "Love"
WNWV/Cleveland, OH PD/MD: Bernie Kimble NORMAN BROWN "Paradise" CRAIG CHAQUICO "Drifter"	KCIY/Kansas City, MO PD: Steve Wiersman MD: Michelle Chase No Adds	KRVR/Modesto, CA PD: Jim Bryan MD: Doug Wulff No Adds	WJJZ/Philadelphia, PA PD: Anne Gress APD/MD: Michael Tozzi ED HAMILTON "Jazzman"	KQJZ/San Luis Obispo, CA OM: Dave Christopher MD: David Atwood walter Beasley "Nice" Richard Elliot "Fy"	43 Total Reporters 43 Current Reporter	s
KOAI/Dallas-Ft. Worth, TX PD: Michael Fischer MD: Teresa Kincaid BONEY JAMES F/SHAI "Aways" NORMAN BROWN "Paradise"	WSMJ/Knoxville, TN PD/MD: Tom Miller 3 KIM WATERS "Secrets" 2 RICHARD ELLIOT "Fly"	WQCD/New York, NY PD: John Mullen MD: Rick Laboy No Adds	KKJZ/Portland, OR PD: Paul Warren MD: Hal Murray walter Beasley "Nice"	KMGQ/Santa Barbara, CA OM/PD: Mark Elliott APD/MD: Steve Bauer CRAIG CHAQUICO "Drifter" NELSON RANGELL "Somethin"	41 Current Playlists Did Not Report, Play WZJZ/Columbus, Ol KYOT/Phoenix, AZ	

Most Played Recurrents

KENNY G W/LOUIS ARMSTRONG What A Wonderful World (Arista)

CHRIS BOTTI Drive Time (GRP/VMG)

JAZZMASTERS Lost In Space (Hardcastle/Trippin 'N' Rhythm)

RICHARD ELLIOT Chill Factor (Blue Note)

STEVE COLE Say It Again (Bluemoon/Atlantic)

ROGER SMITH Off The Hook (Miramar)

SPYRO GYRA Silk And Satin (Windham Hill Jazz)

NELSON RANGELL The Way To You (Shanachie)

PETER WHITE Autumn Day (Columbia)

TOM SCOTT & THE L.A. EXPRESS Smokin' Section (Windham Hill Jazz)

WALTER BEASLEY If You Knew (Shanachie)

JANGO With Your Love (Samson)

DAVID BENOIT ReJoyce (GRP/VMG)

ERIC MARIENTHAL Mercy, Mercy, Mercy (I.E./Verve/VMG)

GRANT GEISSMAN Did I Save? (Higher Octave)

RIPPINGTONS Summer Lovers (Peak/Windham Hill Jazz)

3RD FORCE F/TAYLOR & HUGHES Revelation Of The Heart (Higher Octave)

KIM WATERS Easy Going (Shanachie)

STEVE COLE Where The Night Begins (Bluemoon/Atlantic)

RICHARD ELLIOT Ain't Nothin' Like The Real... (Blue Note)

NAC/SMOOTH JAZZ Going For Adds

11/29/99

BRIAN CULBERTSON f/LORI PERRY Get'n Over You (Atlantic) BONEY JAMES Boneyizm (Warner Bros.) OLU Sweet Melody (Gee Street/V2) MICHAEL PAULO Millennium Swing (Noteworthy) JOE SAMPLE The Song Lives On (PRA/GRP/VMG)

National Specialty Programming

ART GOOD 818-504-5787

Dave Koz Dave Koz Kenny Garrett Richard Elliot Norman Brown Craig Chaquico Hiroshima Joyce Cooling Rob Mullins

Can't Let You Go

JazzTrax

I Am You, You Are Me Simply Said Moomba Celebration Arizona Daybreak The Door Is Open Ain't Life Grand Newport Avenue

Soundscapes

Netradio.com

PAUL HUNTER 707-527-7624

no adds

ROB MOORE

612-379-6253

Norman Brown Fourplay Paradise Snowbound



From Intern To GM, It's A Slam Dunk

□ Infinity VP/GM Kevin LeGrett's full court press

evin LeGrett spent the '90s on the fast track of a career he never imagined he'd have. A basketball player in high school and college, his career goal was to go to law school and then, hopefully, become the next Jerry Maguire. That's a far cry from his present role as VP/ GM of Infinity's WCMF & WPXY/Rochester, NY --- despite the fact that "Show me the money" is a popular cry among the majority of radio executives.

LeGrett left a promising career in sports after he was bitten by the ra-

dio bug in 1991 — thanks to a lack of four college credits. His professor suggested he "get an internship to get those four credits and blow off the rest of the year," LeGrett ex-

Kevin LeGrett

plains. That internship was at his hometown Rock station, WCMF-FM.

Practice Makes Perfect

"I had the opportunity to work with some great people at WCMF. Stanley Main was OM/PD, and we worked very closely together and developed a great relationship. Stanley said, 'You're the kind of person this business needs; you should look into radio. I don't have a job opening right now, but I guarantee, down the road I will call you.' A week later my internship was almost over, and he called and said he had an opportunity for me to work for a concert promoter, John Scher.'

It was the perfect follow-up to the internship. LeGrett handled marketing and promotion duties for the summer. "I worked with a lot of great bands. I was 21 and having the time of my life," he recalls. "Growing up, I was a huge Eagles fan, and that summer we had a show with Don Henley. I got to spend time with him backstage. That was a lot of fun.'

The summer gig led to a full-time job with the Rochester Broadway Theater League, and over the course of the next year LeGrett developed his radio relationships and marketing expertise. In 1993 he got a call from Main with an offer to return to 'CMF. "He wanted someone with a marketing background and a lot of connections in town. One of WCMF's competitors was going to put Howard Stern on in the morning, and Stanley wanted someone to market The Brother Wease Morning Circus. I jumped at the opportunity."

After six months LeGrett also became Marketing Director for 'CMF sister stations Soft AC WRMM and now-defunct Sports 990 WCMF-AM. Naturally, he spent a significant amount of time working in the sales department, and the following year he went "kicking and screaming" into sales. "I did not want to be a salesperson. I had always equated selling radio as a profession to Herb Tarlek [the sleazy radio sales manager on TV's WKRP in Cincinnatil."

But GM Bob Morgan was persistent and finally convinced LeGrett to move in that direction. "The first couple of months were tough," admits LeGrett. But within eight months he was the No. 1 sales guy, and a year and a half later he was promoted to LSM of WCMF. A short six months after that he added NSM to his title. And soon the printer was called yet again to run another new batch of business cards, as LeGrett became GSM of sister CHR powerhouse WPXY.

He Shoots, He Scores

After a year at 'PXY LeGrett returned to WCMF as GSM and became Director of Sales over all four stations in the cluster. "It was a great job; I loved it," he remembers. Then, in April, GM Bob Morgan exited, and Infinity COO Don Bouloukos arrived and divided the stations into two groups. LeGrett got his dream job, as GM of WCMF & WPXY.

Though the road to the GM job ran directly from sales, LeGrett credits his success to a strong programming background, gained under Main's guidance. "Any time I worked on a marketing or promotional campaign, I worked hand in hand with him, and he taught me a lot of things, concepts such as understanding that the product always comes first. You find a way to reach the clients' goals but, more importantly, you don't hurt the radio station at the same time."

It's a philosophy that still guides LeGrett today. "I came from the programming side, went into sales and fell in love with it because I loved all the marketing and the fact that every day was different." And it was his programming background that made it easy for him to passionately sell the radio station on a consistent basis.

That programming framework is at the heart of his success, though most people seem to forget about programming when it comes to Infinity. "One of the things that always bothers me is that we are typecast as a sales organization. Obviously, we have a great leader in Mel Karmazin, who is a superstar in sales. But Infinity is run by Mel and Dan Mason - who is a programmer — as well as great people like John Gehron, who is one of the greatest PDs in the country."

"I did not want to be a salesperson. I had always equated selling radio as a profession to Herb Tarlek."

Put Me In. Coach

While most GMs rise to that position from the sales ranks, LeGrett believes programmers have equal opportunity in upper management if they just go for it. "If you spend your whole life talking about what you can or can't do, you're never going to do anything. If your goal is to be a GM, learn all about sales and marketing and be in the right place at the right time. If you get out there and demonstrate how much

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"When you become a senior person's boss, you can never blink, never let somebody see you in a state where you look unpresidential."

vou care about the station, sooner or later something is going to happen for you."

His athletic background makes it easy for LeGrett to coach and inspire the sports-minded people who work for him, but he concedes that one of the hardest parts of his job is relating to those with no interest in sports or sports analogies. "I'm a complete sports junkie, and basketball is my passion. The key with anyone on my staff, whether they're entry-level or sales or a department head, is to sit down with them and find out what makes them tick. Doing a Knute Rockne speech works once in a while, but you can't do that all the time. It's the individual contact on a daily basis that takes you from being an OK manager to being a great manager.'

A college course in interviewing has proven invaluable in LeGrett's career. It was also one of the most difficult classes for him. "We had to be on camera, and that was something I never wanted to do. But it taught me about how to keep a conversation going and how to look someone in the eye even if the conversation isn't going where you need it to. When you open a sales call, it's just like interviewing somebody. It's the same thing when you're interviewing candidates for PD or marketing director. History courses, especially the history of broadcasting, and marketing courses really proved invaluable too."

Franchise Player

Since his promotion in April LeGrett has been on a mission to completely rebuild WCMF & WPXY: new sales managers and sales management philosophies, new PDs and restructured marketing departments. "I wanted to bring in a new team of people who bought into the system and the mission statement and are now executing it. We're a book into it, and already we have WCMF No. 1 with adults 25-54 and No. 1 in every daypart with men 25-54. And I am proud to say we have 'PXY going from seventh place to third place 12+, and going from sixth place to first place with women 25-54."

As those who have worked their way up through the ranks know. there are unique challenges when one is suddenly supervising those who were once co-workers. Le-

Grett's advice is to stick to the Golden Rule. "The key is to treat people the way you want to be treated, and you've got to set the example. When you're an entrylevel person, you can't be intimidated by a senior-level person. And when you become that senior person's boss, you can never blink, never let somebody see you in a state where you look unpresidential. I use that word all the time with my department heads. No matter how tough the crisis is, you need to have a little John Kennedy in you, where no matter how hot it is in the kitchen, you don't sweat in public."

The glue that keeps those two concepts together is an unbeatable work ethic — and LeGrett's is sec-ond to none — boosted by a healthy dose of dogged determination. "Everyone has learned to respect my work ethic and the fact that I'm going to win. The reason I'll win is that I'll outwork anyone. They'll give up, and I'll win. You have to set the precedent as to why you can advance in front of other people. Say it again and again, and sooner or later they'll believe you. That's the same way I hold meetings: I tell them what I'm going to tell them, then I tell them, and then I tell them what I just told them.'

Positive role models have also played an important part in his career. "I've been very lucky to work with some of the brightest people in the radio industry. I was plucked out of college by Stanley and the GM at the time, Suzanne McDonald. For five years I had the privilege of working with Bob Morgan, who is now President of American Tower. The legendary Steve Dodge taught me a lot about how to treat people, how to make sure that you're always buttoned up and, most importantly, to always go with the basics.'

Over the last three years Le-Grett's greatest source of inspiration has been Don Bouloukos. "He has taught me more than anybody about sales, management and believing in yourself. He will consistently give you feedback and advice while encouraging you to find your own way. And as a 30-year-old guy, that means a lot to me when I am responsible for \$13 million in revenue for my two radio stations.'



RAR Rock Top 50

LAST	THIS	November 26, 1999	TOTAL	*1-	GROSS	WEFKSON	TOTAL STATIO
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKSON	TOTAL STATE ADDS
9	1	CREED Higher (Wind-up)	1755	- <mark>98</mark>	117082	<mark>13</mark>	7 <mark>2/</mark> 0
2	2	KENNY WAYNE SHEPHERD BAND In 2 Deep (Giant/Reprise)	1563	+31	97054	9	72/0
3	3	FOO FIGHTERS Learn To Fly (Roswell/RCA)	1470	+36	94366	10	68/0
4	4	LIVE The Dolphin's Cry (Radioactive/MCA)	1330	-58	82820	<mark>14</mark>	64/1
5	6	BUSH The Chemicals Between Us (Trauma)	1077	+15	62383	11	59/0
б	6	STONE TEMPLE PILOTS Down (Atlantic)	902	-50	56353	10	63/0
-9	0	SANTANA F/EVERLAST Put Your Lights On (Arista)	809	+23	42594	9	53/3
7	8	DAYS OF THE NEW Enemy (Outpost/Interscope)	751	-198	46743	18	54/0
8	9	DEF LEPPARD Paper Sun (Mercury/IDJMG)	751	- <mark>164</mark>	48081	14	45/0
11	0	ALICE IN CHAINS Fear The Voices (Columbia)	695	+3	39308	6	53/0
13	Ũ	TONIC Knock Down Walls (Universal)	689	+75	38855	6	51/1
20	12	FILTER Take A Picture (Reprise)	666	+152	46457	5	54/3
10	13	CHRIS CORNELL Can't Change Me (A&M)	629	-145	46426	15	46/0
18	1	LYNYRD SKYNYRD Preacher Man (CMC)	605	+80	28312	5	42/1
17	15	SHANNON CURFMAN True Friends (Arista)	596	+50	32524	7	45/1
	G	COUNTING CROWS Hanginaround (DGC/Geffen)	587	+30	34385		40/0
15	-					8	
16	17	CROSBY, STILLS, NASH & YOUNG No Tears Left (Reprise)	541	-11	29390	7	37/0
12	18	ZZ TOP Fearless Boogie (RCA)	541	-142	28391	11	36/0
14	19	SANTANA F/ROB THOMAS Smooth (Arista)	535	-48	37883	23	39/0
19	20	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)	503	-21	31158	27	48/0
eake	_	METALLICA No Leaf Clover (Elektra/EEG)	443	+437	41127	1	65/65
eake	-	R.E.M. The Great Beyond (Warner Bros.)	402	+153	20276	2	36/4
25	3	OFFSPRING She's Got Issues (Columbia)	319	+7	19570	6	31/2
26	24	RED HOT CHILI PEPPERS Around The World (Warner Bros.)	314	+9	20373	7	30/1
21	25	COLLECTIVE SOUL Tremble For My Beloved (Atlantic)	313	-179	17715	11	27/0
23	26	OLEANDER Walk Alone (Republic/Universal)	287	-41	16650	15	26/0
30	27	GODSMACK Voodoo (Republic/Universal)	282	+28	13345	3	32/3
28	28	STAIND Mudshovel (Flip/Elektra/EEG)	282	+16	16321	16	31/1
34	29	KORN Falling Away From Me (Immortal/Epic)	267	+32	15436	3	25/0
33	30	LIMP BIZKIT Re-Arranged (Flip/Interscope)	259	+17	18444	7	23/2
32	31	BEN HARPER Burn To Shine (Virgin)	252	+9	13349	8	29/0
38	32	GREAT WHITE Ain't No Shame (Portrait/Columbia)	250	+52	10723	2	26/2
36	33	BUCKCHERRY Dead Again (DreamWorks)	248	+43	10600	3	23/2
24	34	GUNS N' ROSES Oh My God (Geffen)	236	-78	14792	6	29/0
27	35	TED NUGENT Give Me Just A Little More (Epic)	234	-37	11793	6	19/0
29	36	COAL CHAMBER W/OZZY OSBOURNE Shock The Monkey (<i>Roadrunner</i>)	231	-24	10450	9	22/0
41	37	LENNY KRAVITZ Live (Virgin)	218	+27	12370	3	20/1
22	38	OUR LADY PEACE One Man Army (Columbia)	212	-146	11423	13	28/0
37	39	RAGE AGAINST THE MACHINE Guerrilla Radio (Epic)	212	+8	11419	5	21/0
39	40	TRAIN I Am (Aware/Columbia)	211	+14	15226	4	22/1
35	41	EARTH TO ANDY Still After You (Giant/Reprise)	208	-11	8895	5	26/1
	41	QUEENSRYCHE Falling Down (Atlantic)	196	+27	14628	2	23/3
45	43	STATIC-X Push It (Warner Bros.)	196				
42	_			+13	9186	7	22/1
43	44	BILLIONAIRE Fell From Space (Slash/London)	191	+11	6977	4	23/1
40	45	SEVENDUST Denial (T/T)	176	-15	9223	16	23/0
ebut>	46	MEGADETH Breadline (Capitol)	174	+96	13801	1	28/10
46	47	YES Homeworld (The Ladder) (Beyond)	174	+10	12969	3	22/2
50	48	THIRD EYE BLIND Anything (Elektra/EEG)	164	+40	10932	2	22/4
44	49	JETHRO TULL Spiral (Fuel 2000)	162	-14	5546	4	13/0
47	50	DRAIN STH Simon Says (Enclave/Mercury/IDJMG)	149	-14	7583	4	22/2

Most Added

1	ARTIST TITLE LABEL(S)	ADDS
	METALLICA No Leaf Clover (Elektra/EEG)	65
	LITTLE STEVEN Salvation (Renegade Nation)	13
j	MEGADETH Breadline (Capitol)	10
	POWERMAN 5000 Nobody's Real (DreamWorks)	5
	R.E.M. The Great Beyond (Warner Bros.)	.4
	THIRD EYE BLIND Anything (Elektra/EEG)	4
	FILTER Take A Picture (Reprise)	3
	SANTANA F/EVERLAST Put Your Lights On (Arista)	3
	GODSMACK Voodoo (Republic/Universal)	3
	QUEENSRYCHE Falling Down (Atlantic)	.3
1	BRAMHALL Snakecharmer (RCA)	3
1	SPLENDER Monotone (C2/Columbia)	3
	ZZ TOP 36-22-36 (RCA)	3
1		10

TOTAL

CHART

21

Most Increased Plays

1	ARTIST TITLE LABEL(S)	PLAY
	METALLICA No Leaf Clover (Elektra/EEG)	+437
	R.E.M. The Great Beyond (Warner Bros.)	+153
	FILTER Take A Picture (Reprise)	+152
	MEGADETH Breadline (Capitol)	+96
	LYNYRD SKYNYRD Preacher Man (CMC)	+ <mark>80</mark>
	TONIC Knock Down Walls (Universal)	+75
	POWERMAN 5000 Nobody's Real (DreamWorks)	+68
1	SPLENDER Monotone (C2/Columbia)	+53
1	GREAT WHITE Ain't No Shame (Portrait/Columbia)	+52
	SHANNON CURFMAN True Friends (Arista)	+50
H		

Breakers®

METALLICA

No Leaf Clover (Elektra/EEG) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 443/437 65/65

R.E.M.

The Great Beyond (Warner Bros.) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 22 402/153 36/4

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



"Real Time ISDN Delivery"

total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 400 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

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lovember 26, 1999

New & Active

8STOPS7 My Would-Be Savior (Reprise) Total Plays: 135, Total Stations: 17, Adds: 0

TOM PETTY & THE HEART ... This One's ... (Warner Bros.) Total Plays: 127, Total Stations: 13, Adds: 0

BRAMHALL Snakecharmer (RCA) Total Plays: 124, Total Stations: 18, Adds: 3

GARY HOEY Money (Surfdog) Total Plays: 116, Total Stations: 15, Adds: 1

SPLENDER Monotone (C2/Columbia) Total Plays: 100, Total Stations: 13, Adds: 3

GLIMMER Make It Real (Straight Line) Total Plays: 75, Total Stations: 10, Adds: 2 GUANO APES Open Your Eyes (Super Sonic/RCA) Total Plays: 72, Total Stations: 10, Adds: 1 POWERMAN 5000 Nobody's Real (DreamWorks) Total Plays: 70, Total Stations: 14, Adds: 5 SYSTEM OF A DOWN Sugar (American/Columbia) Total Plays: 67, Total Stations: 9, Adds: 1

H-BLOCKX Fly (Risk) Total Plays: 53, Total Stations: 7, Adds: 0

Songs ranked by total plays

Most Played Recurrents

	GODSMACK Keep Away (Republic/Universal)
00000000	COLLECTIVE SOUL Heavy (Atlantic)
	BUCKCHERRY Lit Up (DreamWorks)
10:000001	OLEANDER Why I'm Here (Republic/Universal)
8000	GODSMACK Whatever (Republic/Universal)
229,629	LENNY KRAVITZ Fly Away (Virgin)
10.0580	TONIC You Wanted More (Universal)
.c2808	METALLICA Whiskey In The Jar (Elektra/EEG)
000000	CREED One (Wind-up)
47005	LENNY KRAVITZ American Woman (Maverick/Virgin)
	DEF LEPPARD Promises (Mercury/IDJMG)
	OFFSPRING The Kids Aren't Alright (Columbia)
	GREAT WHITE Rollin' Stoned (Portrait/Columbia)
	LIT My Own Worst Enemy (RCA)
	EVERLAST What It's Like (Tommy Boy)
	METALLICA Turn The Page (Elektra/EEG)
	GOO GOO DOLLS Slide (Warner Bros.)
100000°	METALLICA Hero Of The Day (Elektra/EEG)
-3883	SAMMY HAGAR Mas Tequila (MCA)
240000	KID ROCK Cowboy (Top Dog/Lava/Atlantic)

ROCK **Going For Adds**

11/30/99

KID ROCK Only God Knows Why (Top Dog/Lava/Atlantic) **MEGADETH** Breadline (Capitol) NINE INCH NAILS Into The Void (Nothing/Interscope)



The Corner

DOORS Hello, LL ove You SANTANA f/EVERLAST Put Your Lights On FREE All Right Now JOURNEY Lovin', Touchin', Squeezin' TRAIN Meet Virginia ROLLING STONES Waiting On A Friend JETHRO TULL Locomotive Breath BRAMHALL Snakecharmer JIMI HENDRIX Hey Joe LYNYRD SKYNYRD That Smell BACHMAN-TURNER OVERDRIVE Takin' Care Of ... AC/DC Thunderstruck

11am

PINK FLOYD Time KENNY WAYNE SHEPHERD In 2 Deep FLEETWOOD MAC Rhiannon SANTANA No One To Depend On SAMMY HAGAR Mas Tequila ZZ TOP Pearl Necklace LED ZEPPELIN Hey Hey. CROSBY, STILLS, NASH & YOUNG No Tears Left CREAM Sunshine Of Your Love

4pm

TOM PETTY & THE HEART ... You Got Lucky HEART Magic Man ZZ TOP Fearless Boogie ROLLING STONE Jumpin' Jack Flash QUEEN Somebody To Love **COLLECTIVE SOUL** Heavy BAD COMPANY Rock & Roll Fantasy **BDSTON** Peace Of Mind LYNYRD SKYNYRD Preacher Man DEREK & THE DOMINOS Layla

8pm

KENNY WAYNE SHEPHERD Deia Voodoo DOORS Love Her Madly DEF LEPPARD Paper Sun PINK FLOYD Wish You Were Here BEN HARPER Burn To Shine. PHIL COLLINS In The Air Toniaht LYNYRD SKYNYRD Preacher Man TRAIN Free JIMI HENDRIX Fire JETHRO TULL Spiral

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CREEDENCE CLEARWATER REVIVAL Down On-

11am

TOM PETTY & THE HEART... American Girl CROSBY, STILLS, & NASH Southern Cross

ELTON JOHN Saturday Night's Alright For...

4pm

8pm

PAT TRAVERS Boom Boom (Out Go The Lights)

COLLECTIVE SOUL The World I Know SCORPIONS Still Loving You

KENNY WAYNE SHEPHERD In 2 Deep

JACKSON BROWNE Redneck Friend

EDDIE MONEY Two Tickets To Paradise

JOURNEY Separate Ways (Worlds Apart)

GREAT WHITE Once Bitten Twice Shy

JOE WALSH Life's Been Good

AC/DC Have A Drink On Me

DEF LEPPARD Paper Sun

AC/DC Hell's Bells

FOREIGNER Starrider

MONTROSE Rock Candy

GARY HOEY Linus & Lucy

JOURNEY Stone In Love

SANTANA Oye Como Va

GOV'T MULE Soulshine

LED ZEPPELIN In The Light

BAD COMPANY Burnin' Sky

STONE TEMPLE PILOTS Plush

YES I've Seen All Good People

TOMMY CASTRO Lucky In Love

DONNIE IRIS Ah! Leah! LYNYRD SKYNYRD Preacher Man FOREIGNER Dirty White Boy

EDDIE MONEY Take Me Home Tonight

OUEENSRYCHE Another Rainy Night...

SAMMY HAGAR Three Lock Box

GRATEFUL DEAD Casev Jones

YES Homeworld (The Ladder)

HUMBLE PIE C'mon Everybody

LYNYRD SKYNYRD Preacher Man

PRIDE & GLOBY Troubled Wine

DREAM THEATER Home

PAT BENATAR Heartbreaker

DON HENLEY Sunset Grill

PINK FLOYD Breathe

MOKE Down

IAN MOORE Satisfied

ROBIN TROWER Caledonia

97

Rock Playlists



Reporters

KDOT/Reno, NV *

PD/MD: Jave Pal METALLICA "Clover"

P.O.D. "Southtown" GUANO APE:, "Ope

PD/MD: Erick Ande METALLICA "Diover"

Stn. Mgr.: Curtiss John APD: Pat Mertin MD: Kylee Brooks 3 METALLIGA*Clover*

PD: Tommy Mattern APD: Eric Schmidt MD: Jeft "Woody" Fife METALLIC#"Clover"

WZBH/Salisbury, MD PD/MD: Strewn Murphy 3 METALLICA"Clover" SIMON SARS "Life" R.E.M. "Great" THIRD EYEBLIND "Anything"

KISS/San Antonio, TX *

KIOZ/Sam Diego, CA *

OM: Bill May APD/MD: Shanon Leder 15 METALLICA "Clover" 5 ANTHRAX "Confusion"

MEGADETH "Breadline STEVIE SALAS "Noise

WRBR/South Bend, IN PD/MD: Joe Turner 0 NETALICA Clover GODSMARX Voodoo" SIMON SaWS "Life" SLIPROVDT Watt"

KHTQ/Spokane, WA *

WQLZ/Springfield, IL

PD: Woody Carlson APD: John "Crash" Carroll MD: Rocky 18 METALLICA"Clover" QUEENSRYCHE "Falling"

KZRQ/Springfield, MO

PD: Ray Michaels MD: Gewrge Spankmeister SLIPKINIT"Wat" THIRDEYE BLIND "Anything" SPLENEER "Monotone" METALLICA "Cover" POWERMAN 5000 "Real"

WXTB/Tampa, FL *

WBUZ/Toledo, OH

PD: Chails Ammel METALLICA "Clover" KIO REEK "Only" SYSTEM OF A DOWN "Suga

KRTQ/Tulsa, OK * PD/MD: Chris Kelly METALLICA "Clover" GUAMOLAPES "Open"

PD: Bob Neumann APD/MD: Buddy Rizer FIONMAPPI F "Fast"

KICTAWichita KS *

OM: Ran Eric Tayl MD: R.J. Davis ? METALLICA "Clover"

OM/PD: Aaron Ro APD: Chris Lloyd 6 METALLICA "Clover" MEGADETH "Breadlin"

*=Mediabase 24/7 monitored

75 Total Reporters

75 Current Reporters 75 Current Playlists

WWDIC/Washington, DC *

WXBE/Wilkes Barre, PA *

OM: Brad Hardin MD: Brian Biller 4 METALLICA "Clover" 3 DOORS DOWN "Kn

PD/MD: Ken Richa METALLUGA "Clover" P.O.D. "Sauthtown" ANTHRAX "Confusion ERNIES "Digestible"

OM: Virgi Thomps PD: Kevin Vargas MD: C.J. Cruz 1 METALLICA "Clover"

METALLICA "Clor SLIPKNOT" Wait MEGADET II "Bre

13

WNVE/Rochester, NY *

KRXO/Sacramento, CA

WXTM/Sil. Louis, MO *

Rock

WLUM/Milwaukee, WI *

WPYX/Albany, NY * D/MD: John Cooper METALLICA "Clover" LENNY KRAVITZ "Live" LITTLE STEVEN "Salvation"

KZRR/Albuquerque, NM * OM: Frank Jaxon PD: Phil Mahoney MD: Rob Brothers METALLICA "Clover' MEGADETH "Breadl FILTER "Picture"

WZZO/Allentown, PA * PD: Robin Lee MD: Kelth Moyer 8 METALLICA "Clover"

KWHL/Anchorage, AK PD: Fitz Madrid MD: Kathy Mitchell 6 METALLICA "Clover"

WAPL/Appleton, WI PD: Joe Calgaro APD: Ross Maxwell MD: Roxanne Steele METALLICA "Clove

WZXL/Atlantic City, NJ PD: Steve Raymond MD: Kathy Coro 9 METALLICA "Clover" QUEENSRYCHE "Faling" PUSHMONKEY "Now" SYSTEM OF A DOWN "Sugar" LITTLE STEVEN "Salvation"

KIOC/Beaumont, TX PD/MD: Kurt Gilchrist No Adds

WKGB/Binghamton, NY PD: Jim Free MD: Tim Boland METALLICA "Clover" FILTER "Picture" LITTLE STEVEN "Salvation"

WROK/Canton OH * OM: Chuck Stevens Asst. OM: Todd Downerd 3 METALLICA "Clover" MEGADETH "Breadline"

WPXC/Cape Cod, MA OM: Steve McVie PD: Suzanne Tenalir APD/MD: Brian Kelly METALLICA "CIO

KRNA/Cedar Rapids, IA PD: Joe Nugent MD: Tommy Lang 7 METALLICA "Clover"

WYBB/Charleston, SC * OM: Charlie Kencal METALLICA "Clover" BRAMHALL "Snake" SMITHEREENS "Got" LITTLE STEVEN "Salvadi

WKLC/Charleston, WV PD/MD: Mike Rappar METALLICA "Clover" TONIC "Walls"

WEBN/Cincinnati, OH * OM: Scott Reinhart PD: Michael Walter MD: Bob Garrett METALLICA "Clove

WVRK/Columbus, GA OMVPD: Brian Weters APD/MD: Derek Wyers 1 METALLICA "Day" ZZ TOP "36-22-36" SHANNON CURFMAN "Friends" METALLICA "Clover"

KNCN/Corpus Christi, TX * PD: Kelli Cluque MD: Al Jones 1 METALLIGA "Clover"

WRKI/Danbury, CT PD: Tom Bass MD: Mary Scanion FILTER "Picture" VERTICAL HORIZON "Everything LITTLE STEVEN "Salvation"

*=Mediabase 24/7 monitored

73 Total Reporters 73 Current Reporters 73 Current Playlists

No Longer A Reporter (1): KBUY/Amarillo, TX

PD/MD: Randy Hawke METALLICA*Clover" THIRD EYE BLIND "Anything" LITTLE STEVEN "Salvation" PD: Mike Thomas APD: Steve Krame MD: John Beaulieu 6 METALLICA "Clover" WCLG/Morgantown, WV KLAD/ELPaso, TX * PD/MD: "Magic" Mike Ramsey APD: Glenn Garza 5 METALLICA "Clover" PD: Jeff Miller APD/MD: Chrls Robbins

WTUE/Dayton, OH *

WRKT/Erie, PA

VP/Programming: Ron Kilne MD: Sammy Stone GLIMMER "Make" MEGADETH "Breadline" METALLICA "Clover" R.E.M. "Great"

KKEG/Fayetteville, AR

PD/MD: Sandy Se METALLICA "Clover" ZZ TOP "36-22-36"

PD: Trevor Scott MD: David Riley No Adds

PD/MD: Tim Satterfield APD: Marcia Gan METALLICA "Clover" SANTANA F/EVERLAST "Put

PD: Mike Holder MD: Will Kauffman

WSTZ/Jackson, MS

D/MD: Kevin Ke METALLICA "Clover"

PD/MD: Mark E. McK LIMP BIZKIT "Re-Arrange STATIC-X "Push" METALLICA "Clover"

PD: Ray Bauer, MD: Chris Winters 5 METALLICA "Clover" ZZTOP "36-22-36"

PD: John Griffin MD: Big Marty 1 METALLICA "Clover 2 DRAIN STH "Simon" MEGADETH "Breading

PD: Dennis Dillo METALLICA "Clover

KMJX/Little Rock, AR *

KLOS/Los Angeles, CA *

PD: Rita Wilde MD: Jim Villanueva 8 METALLICA "Clover" LYNYRD SKYNYRD "Preacher GREAT WHITE "Shame"

WTFX/Louisville, KY

OM/PD: Michael Lee MD: Keith O'Lone METALLICA "Clover"

WQBZ/Macon, GA

KFRQ/McAllen, TX *

ERNIES "Digestible" SEBASTIAN BACH "Rock" LITTLE STEVEN "Salest

PD: Chris Ryder MD: Sarina Scott 5 MEGADETH "Breadline" METALLICA "Clover"

PD/MD: Shilo St METALLICA "Clover EDAVES "Deartible"

PD: Tom Wood MD: Jimmy Edwards

WRKR/Kalamazoo, MI

KOMP/Las Vegas, NV *

WOCM/Hagerstown, MO

METALLICA "Clover" POWERMAN 5000 "Real" SPLENDER "Monotone" WPHD/Elmira-Coming, NY WOHA/Morristown, NJ D/MD: Stephen Shimer ANTHRAX "Confusion" METHODS OF MAYHEM "Naked"

Dir/Rock Prog.: Lenny APD/MD: Terrie Carr METALLICA "Clover" LITTLE STEVEN "Salvation" METALLICA "Clover" THIRD EVE BLIND "Anything" FULL DEVIL JACKET "Stain" SPLENDER "Monotone"

WBAB/Nassau-Sutfolk, NY * Ops. Dir.: Eric Wellmen 5 METALLICA"Clover" BLINK-182 "Things" VES" added" YES "Lander" LITTLE STEVEN "Salvation

WPLR/New Haven, CT * PD: John Griffln MD: Pam Landry SANTANAF/EVERLAST "Put

WKLT/NW Michigan PD/MD: Terri Ray METALLICA "Clover" POWERMAN 5000 "Real" SANTANA FÆVERLAST "Pul LIAD PIZY/T "Da Armana" WNOD/Gainesville-Ocala, FL LIMP BIZKIT "Re-Arrange LITTLE STEVEN "Salvatio

KFZX/Odessa-Midland, TX WXRA/Greensboro, NC * PD: Steve Driscoll MD: Dru Dawson MD: Dru Dawson TRAIN "Am" R.E.M. "Great" GARY HOEY "Money" POWERMAN 5000 "Re MEGADETH "Breadkne METALLICA "Clover"

KATT/Oklahoma City, OK * OM/PD: Chris Ba MD: Jake Daniel METALLICA "Clover"

KEZO/Omaha NE * WRZK/Johnson City, TN 5 METALLICA "Clover" MEGADETH "Breadline"

> KCI B/Palm Springs, CA METALLICA "Clover" R.E.M. "Great"

WGL0/Peoria II OM/PD: Russ Schenk APD/MD: Tim Ylinen METALLICA "Clover" BIG BAD ZERO "Silipping" LITTLE STEVEN "Salvation"

WWCT/Peoria, IL int. PD: Wayne Miller MD: Scott "Spanky" Smith WKOO/Lexington-Fayette, KY *

AD: Scott "Spanky" Sm METALLICA "Clover" LITTLE STEVEN "Salvation" GLIMMER "Make" SPLENDER "Monotone" THIRD EVE BLINO "Anything" VON RA "Pow"

WMMR/Philadelphia, PA * PD: Sam Milkman MD: Ken Zipeto SIMON SAYS "Life" OFFSPRING "Issues" BUCKCHERRY "Again

> KDKB/Phoenix, AZ * PD/MD: Joe Bon No Adds

WDVE/Pittsburgh, PA * PD: Garrett Hart MD: Val Porter METALLICA "Clover" MEGADETH "Breadline

WHJY/Providence, RI * PD: Joe Bevilacqua MD: Sharon Schifino 12 METALLICA "Clover" 1 SIMON SAYS "Life"

WBBB/Raleigh-Durham, NC * OM/PD: Andy Meyer 2 METALLICA "Clover" ORAIN STH "Simon"

PD: Brian Illes APD/MD: Rik Maybee

KCAL/Riverside, CA *

METALLICA "Clo

PD: Steve Hoffman MD: M.J. Matthews 6 METALLICA "Clover"

WBXL/Richmond, VA *

Warren, OH PD: Chris Patrick MD: Dom Nardella METALLICA "Clover" PD: Rod Ryan MD: Chris Osborn STATIC-X "Push" METALLICA "Clover

WXRX/Rockford, IL PD/MD: Jamie Markley 13 METALLICA "Clover" 1 BRAMHALL "Snake" CREED "What"

WKQZ/Saginaw, MI * OM/PD: Jack Lawson APD/MD: Tom Vander Velde METALLICA "Clover" STAIND "Mudshovel"

WROV/Roanoke

Lynchburg, VA * PD: Buzz Casey MD: Heidi Krummert 2 METALLICA"Clover" THIRO EVE BLIND "Anything" POWE PAWA 5000 "Real"

POWERMAN 500 YES "Ladder"

KBER/Salt Lake City, UT * OM/PD: Bruce Jones APD/MD: Helen Powers METALLICA"Clover" RED HOT CHILL..."Around" OFFSPRING "Issues"

KSJO/San Francisco, CA * PD: Jim Richards MD: Sarah Berg METALLICA "Clover"

KZOZ/San Luis Obispo, CA D/MD: Rick Andrew MEGADETH "Breadline" METALLICA "Clover" NINE INCH NAILS "Vok!"

KXFX/Santa Rosa, CA PD: Steve Garland MD: Candy Chambe QUEENSRYCHE "Failing GREAT WHITE "Shame" METALLICA "Clover"

WYNF/Sarasota, FL PD: Brian Medlin MD: Cathy Taylor LIVE "Dolphin's" METALLICA "Clover"

KISW/Seattle-Tacoma, WA VP/GM: Clark Ryan APD/MD: Cathy Faulkner 3 METALLICA "Clover"

KXUS/Springfield, MO PD: Kevin Kline MD: Mark McClain METALLICA "Clover"

WAOX/Syracuse, NY PD/MD: Dave Frisinu APD: Atexis 4 METALLICA "Clover" GODSMACK "Voodoo" LITTLE STEVEN "Salvatio

WZZO/Terre Haute, IN PD: Jeff Strange APD/MD: Debbie Hunter METALLICA "Clover" BILLIONAIRE "Fell"

WIOT/Toledo, OH * APD: Don Davis MD: Will Worster 5 METALLICA "Clover"

KLPX/Tucson, AZ * OM/MD: Larry Miles 9 METALLICA "Clover" EARTH TO ANDY "Still"

KMOD/Tulsa, OK 1 PD: Charlie West MD: Rob Hurt MEGADETH "Breadline"

WMZK/Wausau, WI PD/MD: Nick Summe METALLICA "Clover" PO.D. "Southtown" POWERMAN 5000 "Real" QUEENSRYCHE "Falling"

WRQR/Wilmington, NC PD/MD: Christine METALLICA "Clover"

KATS/Yakima, WA PD/MD: Ron Han METALLICA "Clover" BRAMHALL "Snake"

WNCD/Youngstown-

WQBK/Albany, NY * KBPI/Denver-Boulder, CO * | PD: Bob Richards APD/MD: Willie B. KZRK/Amarillo, TX

PD: Eric Slayter APD/MD: Randi Rush METALLICA "Clover" 5 KID ROCK "Dnly" 5 SYSTEM OF A DOWN "Sugar" WIOR/Ann Arhor MI OM: Mark Thompson APD/MD: Ken Ward

METALLICA "Clover" GUANO APES "Open" SYSTEM OF A DOWN "Sugar WWWX-WXWX/Appleton-

Green Bay, Wi PD/MD: Chris Alan METALLICA"Clover" KID ROCK "Only" WCHZ/Augusta, GA

PD/MD: Chuck Willia METALLICA "Clover" INCUBUS "Pardon" POWERMAN 5000 "Real KLBJ/Austin, TX OM: Jeff Carrol MD: Loris Lowe 6 METALLICA "Clover" DREAM THEATER "Home

KRAB/Bakersfield, CA * OM/PD: Chris Squire: MD: Danny Spanks 3 METALLICA "Clover" 5 CRAZY TOWN "Toxic"

WIYY/Baltimore, MD PD: Rick Strauss APD/MD: Rob Heckma 5 METALLICA "Clover"

WCPR/Biloxi-Gulfport, MS OM: Kenny Vest PD: Wayne Watkins APD/MD: Scot Fox APD/MD: Scot Fox METALLICA "Clover" CREED "What" HOLE "Be" PUSHMONKEY "Now' BEN HARPER "Bum" JACT "Future's"

WRLR/Birmingham, AL * D/MD: Brady METALLICA "Clover" KENNY WAYNE... "Deep"

OFFSPRING 15500. GUANO APES "Ope WAAF/Boston, MA

PD: Dave Douglas MD: John Osterlind METALLICA "Clover" ANTHRAX "Confusion"

WXRC/Charlotte, NC * D/MD: Ron Boy METALLICA "Clover" KFMF/Chico, CA

PD: Marty Griffin MD: Tim Buc Moore 7 METALLICA "Clover" HOLE "Be" EARTH TO ANDY "Still" SIMON SAYS "Life"

KRQR/Chico, CA D/MD: Don Wilso METALLICA "Clover" PENNYWISE "Reality" BIG BAD ZERO "Slippi

KILO/Colorado Springs, CO Stn. Mgr./OM: Rich Ha APD/MD: Don Jantzer WAZU/Columbus, OH *

PD: Charley Lake APD/MD: Joe Show METALLICA "Clover"

WBZX/Columbus, OH * PD: Hal Fish APD/MD: Ronni Hunter METALLICA "Clover" MEGADETH "Breadline" H-BLOCKX "Fly" 22

KBSO/Corpus Christi, TX PD: Mark Schwabe APD/MD: Brandle Albrecht SEBASTIAN BACH "Rock" METALLICA "Clover" ERNIES "Digestible" LITTLE STEVEN "Salvation"

KEGL/Dallas-Ft. Worth, TX

PD: Greg Steven APD: Chris Ryan MD: Cindy Scull METALLICA "Clover"

WKRO/Daytona Beach, FL VP/Prog.: Taft Moore PD: Dave Spain METALLICA "Ciover" GUANO APES "Open" SYSTEM OF A DOWN "Sugar

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13 FULL DEVIL JACKE KAZR/Des Moines, IA * PD: Sean Elliott APD/MD: Paul Oslund 16 METALLICA"Clover" CRA2Y TOWN "Toxic" PUSHMONKEY "Now"

Active Rock

KFMX/Lubbock, TX

METALLICA "Clover" MEGADETH "Breadline" QUEENSRYCHE "Falling" HOLE "Be" CDE "Ke"

GREAT WHITE "Shame" WIDESPREAD PANIC "8

OM/PD: Glen Gardi APD: Blake Patton

PD: Todd Thomas MD: Kristin Bums

METALLICA "Clove

PD: Rob Cressman MD: Dave Clapper 3 MEGADETH "Breadline" 3 METALLICA "Clover" 2 TRAIN "Am" 2 DRAINSTH "Simon"

WZTA/Miami, FL *

OM/PD: Gregg Steele APD: Scott Struber MD: Kimba

METALLICA "Clover" HOLE "Be"

PD: Keith Hastings MD: Marilynn Mee 8 METALLICA "Clover" POWERMAN 5000 "Re

OM: Dave Hamilton PD: Wade Linder APD/MD: Ryan Castle 9 METALLICA "Clover"

OM/PD: Dave Taylor APD: Dan Kennedy MD: Dave Sparks

PD: Carl Craft APD/MD: Robyn Lane 0 METALLICA "Clover" 8 BRAMHALL "Snake" 5 POWERMAN 5000 "Real"

POWERMAN 5000 SIMON SAYS "Life" MEGADETH "Bread

METALLICA "Clos

KHOP/Modesto, CA *

WRAT/Monmouth-Ocean, NJ *

WKZQ/Myrtle Beach, SC

OM/PD: Eric S. Hall APD/MD: Summer James METALLICA "Clover"

WNOR/Norfolk, VA *

PD: Harvey Kolan APD/MD: Tim Parker

KTNP/Omaha, NE

PD: Tony Matteo APD/MD: Chrls Holland 2 METALLICA "Clover" POWERMAN 5000 "Real"

WJRR/Orlando, FL *

WTKX/Pensacola, FL *

WYSP/Philadelphia, PA *

PD: Joel Sampson APD/MD: Mark the Shark

METALLICA "Clover" INCUBUS "Pardon" POWERMAN 5000 "Real

OM: Tim Sabean PD: Neel Mirsky MD: Nancy Palumbo METALLICA "Clover" GODSMACK"

METALLICA "Clover" GODSMACK "Voodoo" MEGADETH "Breadline BUCKCHERRY "Analo"

PD: J.J. Jeffries MD: Bridget Ventura 13 METALLICA "Clover" 3 PUYA "Sal"

OM: Dave Numme APD/MD: AI Scott

PD: Todd Thomas MD: Kat Kageleiry

METALLICA "Clover" POWERIMAN 5000 "Real" RAGE AGAINST... "Guernik

METALLICA "Clove

KUPD/Phoenix, AZ *

KUFO/Portland, OR *

WHEB/Portsmouth, NH *

PD: Dick Sheetz APD/MD: Pat Lynch

METALLICA "CI

WLZR/Milwaukee, WI *

KXXR/Minneapolis, MN *

METALLICA "Clover" FULL DEVIL JACKET "Sta

WGIR/Manchester, NH

PRIMUS "Electric" THIRD EYE BLIND "Anything" SLIPKNOT "Water"

WMFS/Memphis, TN *

WJJO/Madison, WI *

WRIF/Detroit, MI * OM: Doug Podell MD: Troy Hanson 16 METALLICA "Clover"

WGBF/Evansville, IN PD: Mike Sanders MD: Turner Watson 0 METALLICA "Clover" SIMON SAYS "Life" POWERMAN 5000 "Real" CRAZY TOWN "Toxic"

WRCQ/Favetteville, NC * nt.PD: Sydney METALLICA "Day" KID ROCK "Only" METALLICA "Clove

WWBN/Elint, MI PD: Brian Beddow MD: Chill Walker 0 METALLICA "Clover" POWERMAN 5000 "R

KRZR/Fresno, CA OM: E. Curtis Johns MD: Michael Bower 5 METALLICA "Clover" MEGADETH "Breadfine" SLIPKNOT "Wait"

WBYR/Ft, Wayne, IN * PD: Jim Fox MD: Matt Talluto METALLICA "Clover" FULL DEVIL JACKET "Staln NINE INCH NAILS "Void" P.O.D. "Southtown"

WXKE/Ft, Wayne, IN PD/MD: Doc West METALLICA "Clover" POWERMAN 5000 "Real" INCUBUS "Pardon"

WRUF/Gainesville-Ocala, FL PD: Harry Guscott MD: John Spano 1 METALLICA "Clover" 1 POWERMAN 5000 "Re я) "Real POWEntworkast" PRIMUS "Electric" CADTIA TO AND Y "Still"

WKLO/Grand Rapids, MI *

OM: Tony Gates APD/MD: Mark Feurie METALLICA "Clover" EARTH TO ANDY "Still" SIMON SAYS "Life" WTPT/Greenville, SC *

PD: Zakk Tyler MD: Taylor 1 TONIC "Wats" 1 METALLICA "Clover" THIRD EYE BLIND "Anything" GODSMACK "Voodoo"

WQXA/Harrisburg, PA * PD: Claudine DeLo. MD: Nixon 1 METALLICA "Clover" SLIPKNOT "Wait" DRAIN STH "Simon"

WCCC/Hartford, CT * PD: Michael Picozzi APD/MD: Mike Karołyi METALLICA "Clover" EARTH TO ANDY "Sbil"

WAMX/Huntington, WV PD/MD: Debble Wylde 7 METALLICA "Clover" 1 SIMON SAYS "Life"

WQKK/Johnstown & WQWK/State College, PA PD: Pat Urban METALLICA "Clover" CAROLINE'S SPINE "Nothing"

KORC/Kansas City, MO *

KLFX/Killeen-Temple, TX

PD/MD: Bob Fonda POWERMAN 5000 "Real" R.E.M. "Great" NINE INCH NAILS "Void" METALLICA "Clover" GUAND APES "Open" SYSTEM OF A DOWN "Sugar" SOAK "2179"

WJXQ/Lansing, MI *

PD: Bob Olson MD: Kevin Conrad 4 METALLICA "Clover"

MEGADETH "Breadline" SLIPKNOT "Wait" EARTH TO ANDY "Still" LENNY KRAVITZ "Live"

KIBZ/Lincoln, NE

PD: Tim Sheridan APD/MD: Jon Terry

METALLICA "Clove: H-BLOCKX "Fly" PUYA "Sal"

PD: Vince Richards MD: Valorie Knight

3 METALLICA "Clove

Rep Active Rock Top 50

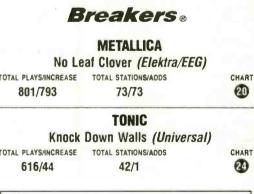
11	No. of Concession, Name	[®] November 26, 1999						
LAST	THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS ADDS	Most Added .
1	1	CREED Higher (Wind-up)	2377	-45	211984	13	75/0	ARTIST TITLE LABEL(S)
2	2	BUSH The Chemicals Between Us (Trauma)	2240	+22	175599	11	75/0	METALLICA No Leaf Clover (Elektra/EEG)
3	3	FOO FIGHTERS Learn To Fly (Roswell/RCA)	1856	-59	129647	10	72/0	POWERMAN 5000 Nobody's Real (DreamWorks)
4	4	LIVE The Dolphin's Cry (Radioactive/MCA)	1760	-71	142293	14	68/0	MEGADETH Breadline (Capitol)
6	5	LIMP BIZKIT Re-Arranged (Flip/Interscope)	1740	+101	13805 7	10	<mark>72/0</mark>	SIMON SAYS Life Jacket (Hollywood) SLIPKNOT Wait And Bleed (Roadrunner)
5	6	STONE TEMPLE PILOTS Down (Atlantic)	1627	-86	125045	10	72/0	GUANO APES Open Your Eyes (Super Sonic/RCA)
8	0	STAIND Mudshovel (Flip/Elektra/EEG)	1435	+59	114647	21	<mark>71</mark> /0	SYSTEM OF A DOWN Sugar (American/Columbia)
)	8	RAGE AGAINST THE MACHINE Guerrilla Radio (Epic)	1422	+122	120044	8	73/1	EARTH TO ANDY Still After You (Glant/Reprise)
1	9	FILTER Take A Picture (Reprise)	1405	+137	115174	5	71/0	INCUBUS Pardon Me (Immortal/Epic) THIRD EYE BLIND Anything (Elektra/EEG)
	10	GODSMACK Keep Away (Republic/Universal)	1393	-64	137023	<mark>32</mark>	64/0	P.O.D. Southtown (Atlantic)
3	0	KORN Falling Away From Me (Immortal/Epic)	1379	+155	119031	4	72/0	KID ROCK Only God Knows Why (Top Dog/Lava/Atlan
0	12	ALICE IN CHAINS Fear The Voices (Columbia)	1 <mark>331</mark>	+44	91352	6	69/0	HOLE Be A Man (Atlantic)
2	13	RED HOT CHILI PEPPERS Around The World (Warner Bros.)	1249	+6	89600	9	68/1	
4	14	SEVENDUST Denial (TVT)	1161	-50	99757	19	67/0	
5	15	SANTANA F/EVERLAST Put Your Lights On (Arista)	1115	-31	83521	12	<mark>61/0</mark>	
0	16	GODSMACK Voodoo (Republic/Universal)	1004	+145	75934	4	<mark>65/3</mark>	Megadet
ś	17	KENNY WAYNE SHEPHERD BAND In 2 Deep (Giant/Reprise)	937	-15	63287	9	53/1	"D
)	18	STATIC-X Push It (Warner Bros.)	907	+16	71901	12	71/1	"Breadline"
1	19	KID ROCK Cowboy (Top Dog/Lava/Atlantic)	832	- <mark>161</mark>	64559	15	57/0	New This Week:
aker	20	METALLICA No Leaf Clover (Elektra/EEG)	801	+793	85948	1	73/73	
3	21	DAYS OF THE NEW Enemy (Outpost/Interscope)	744	-252	52585	19	52/0	WYSP KISS WMFS
3	22	DRAIN STH Simon Says (Enclave/Mercury/IDJMG)	742	+89	54676	8	62/3	KIOZ WBZX KZRR
1	23	OFFSPRING She's Got Issues (Columbia)	740	+88	67454	8	50/1	WDVE & many more
aker	24	TONIC Knock Down Walls (Universal)	616	+44	40295	5	42/1	
3	25	SYSTEM OF A DOWN Sugar (American/Columbia)	582	+ <mark>108</mark>	50074	17	60/5	
	26	NINE INCH NAILS We're In This Together (Nothing/Interscope)	548	- 255	55235	12	51/0	
	27	COAL CHAMBER W/OZZY OSBOURNE Shock The Monkey (Roadrunner)	536	-218	34230	10	46/0	Most Increased
	28	8STOPS7 My Would-Be Savior (Reprise)	527	+27	35554	12	49/0	Plays
	29	INCUBUS Pardon Me (Immortal/Epic)	514	+136	42026	4	<mark>51/4</mark>	
	30	GUANO APES Open Your Eyes (Super Sonic/RCA)	476	+61	44717	7	52/6	ARTIST TITLE LABEL(S)
	31	GUNS N' ROSES Oh My God (Geffen)	442	-149	27492	6	51/0	METALLICA No Leaf Clover (Elektra/EEG)
	32	MEGADETH Breadline (Capitol)	416	+182	40515	2	47/10	POWERMAN 5000 Nobody's Real (DreamWorks) MEGADETH Breadline (Capitol)
	33	BUCKCHERRY Dead Again (DreamWorks)	412	+62	31221	5	38/1	KORN Falling Away From Me (Immortal/Epic)
out	34	POWERMAN 5000 Nobody's Real (DreamWorks)	367	+294	28526	1	58/14	GODSMACK Voodoo (Republic/Universal)
	35	PRIMUS Electric Uncle Sam (Prawn Song/Interscope)	355	+ <mark>14</mark> 4	21994	2	41/3	PRIMUS Electric Uncle Sam (Prawn Song/Interscope)
	36	SIMON SAYS Life Jacket (Hollywood)	344	+126	27967	2	46/7	FILTER Take A Picture (<i>Reprise</i>) INCUBUS Pardon Me (<i>Immortal/Epic</i>)
	37	THIRD EYE BLIND Anything (Elektra/EEG)	317	+23	25044	2	30/4	SIMON SAYS Life Jacket (Hollywood)
	38	EARTH TO ANDY Still After You (Giant/Reprise)	314	+7	21824	5	37/5	RAGE AGAINST THE MACHINE Guerrilla Radio (Epic)
	39	SLIPKNOT Wait And Bleed (Roadrunner)	301	+54	25315	2	38/7	
	40	H-BLOCKX Fly (Risk)	299	+7	26889	8	39/2	
	41	OLEANDER I Walk Alone (Republic/Universal)	291	-147	21074	17	25/0	Breakers ®
	42	BLINK-182 All The Small Things (MCA)	288	-8	24980	6	14/0	
	43	OUR LADY PEACE One Man Army (Columbia)	247	-161	9827	14	22/0	
	44	SANTANA F/ROB THOMAS Smooth (Arista)	242	+14	19158	18	15/0	No Leaf Clover (Elektra/EEG) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS
	45	CHRIS CORNELL Can't Change Me (A&M)	240	-116	15937	15	26/0	801/793 73/73
	46	METHODS OF MAYHEM Get Naked (MCA)	222	+24	18205	3	28/0	
1 I I	47	BILLIONAIRE Fell From Space (Slash/London)	221	+14	13208	3	22/0	TONIC
5	48	TYPE O NEGATIVE Everything Dies (Roadrunner)	211	-135	15729	11	27/0	Knock Down Walls (Universal)
but>	49	R.E.M. The Great Beyond (Warner Bros.)	209	+36	16130	1	14/2	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS (616/44 42/1
7	50	COUNTING CROWS Hanginaround (DGC/Geffen)	200	-16	17478	4	13/0	



75 Active Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 600 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

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Most Added is the total number of new adds officially reported to R&R by each reporting stations Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



Rock radio joins the "Breadline"

Here's what radio is saying about THEIR new find:

"'Breadline' is the song we were looking for. There's no risk with this one. We kicked it right into heavy rotation.

-Doug Podell / WRIF

"It's the best song on the album, a solid track with deep textures and great lyrics." Gregg Steele /

"An important band to our format. We would be doing a disservice to our aud enc The best track on the album."

Woody / Watte

no

Adio's CHOICE from the Gold album:

Most Added Three Weeks In A Row Before The Box! R&R Active Rock 3 - 52 R&R Rock Debut 45

On Tour All Winter add date: November 29



New & Active

MARILYN MANSON Astonishing... (Nothing/Interscope) Total Plays: 186, Total Stations: 19, Adds: 0

FULL DEVIL JACKET Stain (Enclave/Mercury/IDJMG) Total Plays: 175, Total Stations: 23, Adds: 3

P.O.D. Southtown (Atlantic) Total Plays: 169, Total Stations: 26, Adds

FUEL Sunburn (550 Music/Epic) Total Plays: 125, Total Stations: 7, Adds: 0

DREAM THEATER Home *(EastWest/EEG)* Total Plays: 123, Total Stations: 15, Adds: 1 **SPLENDER** Monotone *(C2/Columbia)* Total Plays: 121, Total Stations: 13, Adds: 1

LENNY KRAVITZ Live (Virgin) Total Plays: 112, Total Stations: 10, Adds: 1

BIG BAD ZERO Slipping Away *(Eureka)* Total Plays: 107, Total Stations: 11, Adds: 1

ANTHRAX Ball Of Confusion (Beyond) Total Plays: 88, Total Stations: 11, Adds: 3

QUEENSRYCHE Falling Down (Atlantic) Total Plays: 64, Total Stations: 9, Adds: 2

Songs ranked by total plays

Most Played Recurrents

0946030222	POWERMAN 5000 When Worlds Collide (DreamWorks,
	RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)
	GODSMACK Whatever (Republic/Universal)
	OLEANDER Why I'm Here (Republic/Universal)
obdecolor.	BUCKCHERRY Lit Up (DreamWorks)
	KORN Freak On A Leash (Immortal/Epic)
	LIMP BIZKIT Nookie (Flip/Interscope)
	KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)
0000000	LIT My Own Worst Enemy (RCA)
******	COLLECTIVE SOUL Heavy (Atlantic)
101000	ROB ZOMBIE Living Dead Girl (Geffen)
0007000	OFFSPRING The Kids Aren't Alright (Columbia)
10000000	ROB ZOMBIE Dragula (Geffen)
68680555	ALICE IN CHAINS Get Born Again (Columbia)
	CREED One (Wind-up)
10000100	LENNY KRAVITZ Fly Away (Virgin)
0040000	EVERLAST What It's Like (Tommy Boy)
900936	KORN Got The Life (Immortal/Epic)
xee e e e e e e e e e e e e e e e e e e	METALLICA Whiskey In The Jar (Elektra/EEG)
sakoolo	ROB ZOMBIE Superbeast (Geffen)

ACTIVE ROCK

Going For Adds 11/30/99

KID ROCK Only God Knows Why (*Top Dog/Lava/Atlantic*) **MEGADETH** Breadline (*Capitol*) **NINE INCH NAILS** Into The Void (*Nothing/Interscope*)

TUNED-IN ACTIVE ROCK



3am

KXXR/Minneapolis

NINE INCH NAILS Closer RAGE AGAINST THE MACHINE Guerrilla Radio DEF LEPPARD Pour Some Sugar On Me KORN Falling Away From Me METALLICA King Nothing GODSMACK Keep Away MOTLEY CRUE Smokin' In The Boys Room LIVE The Dolphin's Cry SMASHING PUMPKINS Bullet With Butterfly Wings RUSH Spirit Of Radio MARILYN MANSON Astonishing Panorama Of...

11am

LIMP BIZKIT Re-Arranged METALLICA Enter Sandman GREEN DAY Basket Case CULT Fire Woman GODSMACK Keep Away AC/DC Back In Black FOO FIGHTERS My Hero KORN Freak On A Leash VAN HALEN Jump ROB ZOMBIE Dragula STONE TEMPLE PILOTS Vasoline BILLY SQUIER The Stroke

4pm

VAN HALEN Unchained LIMP BIZKIT Re-Arranged OFFSPRING Gotta Get Away BUCKCHERRY Lit Up BILLY IDOL Rebel Yell POWERMAN 5000 When Worlds Collide COLLECTIVE SOUL Shine SMASHING PUMPKINS Cherub Rock RUSH Limelight NIRVANA All Apologies CREED Higher BLACK SABBATH Iron Man

8pm

HELMET Unsung POWERMAN 5000 Nobody's Real VAN HALEN And The Cradle Will Rock DAYS OF THE NEW Touch, Peel & Stand BUCKCHERRY Dead Again WHITE ZOMBIE Thunder Kiss '65 MEGADETH Breadline NIRVANA In Bloom LIMP BIZKIT Nookie OZZY OSBOURNE No More Tears

KHOP/Modesto

3am

STAIND Mudshovel GUNS N' ROSES Civil War GUANO APES Open Your Eyes AEROSMITH The Other Side ALICE IN CHAINS Fear The Voices FOO FIGHTERS I'll Stick Around RED HOT CHILI PEPPERS Around The World SKID ROW Youth Gone Wild COAL CHAMBER I/OZZY OSBOURNE Shock The... MOTLEY CRUE Shout At The Devil STATIC-X Push It NEW AMERICAN SHAME Under It All FILTER Hey Man, Nice Shot

11am

BUCKCHERRY Lit Up MEGADETH Use The Man STAIND Mudshovel BROTHER CANE Got No Shame RED HOT CHILI PEPPERS Under The Bridge DIO Rainbow In The Dark CREED Higher METALLICA Nothing Else Matters MOTLEY CRUE Dr. Feelgood LED ZEPPĘLIN Good Times Bad Times

4pm

GILBY CLARKE Cure Me... Or Kill Me GODSMACK Whatever LENNY KRAVITZ Are You Gonna Go My Way OLEANDER Stupid RUSH New World Man SILVERCHAIR Tomorrow SCORPIONS Rock You Like A Hurricane CREED Higher RATT Lay It Down PEARL JAM Jeremy

8pm

AC/DC What Do You Do For Money, Honey NEW AMERICAN SHAME Under It All ALICE IN CHAINS Over Now FILTER Take A Picture ACCEPT Balls To The Wall GUNS N' ROSES Sweet Child O' Mine VAN HALEN Little Dreamer SEVENDUST Denial DEF LEPPARD Bringin' On The Heartbreak LED ZEPPELIN Dancing Days SIMON SAYS Life. Jacket

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio

Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc.

CH AiteBras Construction

Maximize Visibility

X Cost effective plastic banners for your station.
X We print any logos or designs in up to four spot colors.
X Perfect for concerts, public appearances, expos & giveaways.
X Packaged on a roll and easy to use.



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Active Rock Playlists







OK, so they say rock is making a comeback. Luckily there are some new bands out there to ride the wave, and DDT will be one of the Big Kahunas. DDT are a rock band who incorporate elements of punk, funk and ska into their sound and still rock! You have to give them props, because they certainly do rock on their debut album, Urban Observer (TMC/Elektra/ EEG). WAAF/Boston PD Dave Douglas says reaction is growing for the single, "McDDT."

Urban Observer has been out for almost half a year, but stations like WRIF/Detroit, WAAF/Boston and KXXR/Minneapolis (which just added the single) are beginning to take notice. DDT are somewhere between the aggressive alt-rock Korn types who dominate today and the Red Hot Chili Peppers circa Uplift Mofo Party Plan. DDT have the distinction of releasing the first CD on Elektra's new arm, TMC, which was started by Metallica drummer Lars Ulrich. Ulrich, along with partner Tim Duffy, discovered DDT. Doesn't that say enough?

DDT was formed in 1992 by singer Brian Howes and drummer Bobby James. Along with guitarist Mike McKay and rhythm man Dr. Dave, the group played rock clubs around their home base of Vancouver and built a following.

JRN/Jones Radio Network

KRAB/Bakersfield, CA

Sunday 8-9pm Mike Bell

ad Kings "Hurdy Gurdy Strummer "Yalla Yalla"

orrunnmen Tana Tana Idigy "Peison" thods Of Mayhem "Get Naked" erlast "So Long"

WKGB/Binghamton, NY

Incoming Monday 10pm-11:30pm Tim Boland

Filter "Welcome To The Fold" Filter "Welcome To The Fold" imp Bizkit 'Re-Arranged" Davis Waits "Senorita" Vine Inch Nails "We're In This... Kid Rock "Cowbov"

WPXC/Cape Cod, MA

To The Extreme Saturday 9:30-10:30pm Erik Stafford Incubus "Pardon Me"

ncubus "Pardon Me" Korn "Falling Away From Me" Free "Death Wish" IStops7 "My Would Be Savior

Harddrive Various Roxy Myzat/Lou Brutus us "Pardon Me n "Falling Away From Me" on Says "Life Jacket" r "Take A Picture"

DDT

KLFX/Killeen, TX

KLFX/Minean, Kut Radio Saturday 10pm-midnight Bob Fonda Camibal Corpse "Coffin Feeder" Freak House "Subcuture..." Spite "Goodbye"

opte Goodoye Noke "Wheel in Motion" Rade Against The... "Guerrilla Radio"

WJXQ/Lansing, MI

The Pit Sunday midnight-2am Andy Alvey Machine Head "The Burning Red" Lynch Mob "World Spinning Away" Freak House "Subouture... Sevendus "Home" Anthrax "Fueled (Remix)"

WBAB/Long Island, NY

Fingers Marker, Krister Sunday 10pm-1am Fingers Rage Agamst The ... "Guerritia Radio" Guns N' Roses "Oh My God" Kom "Falling Away From Me" Bruce Dicknoson "Killing Floor (Live)" Anthrax "Ball Of Confusion"

WTFX/Louisville, KY

The Attitude Network Saturday 10pm-2am Black Frank Stuck Mojo "My Will" Danzig "Unspeakable" Primer 55 "Loose" Amer "Restonation"

WAVF/Charleston, SC

The Heavy Shit Sunday minight-1:30am Danny Viltalobos/Holmes Heiber Gitte "Spit" Juench "5 Seconds"

"Black Woman" "Release The Kraken" a "Between Time"

KEME/Chico, CA

Dot-strocities Mon-Fri 11pm-midnight Cale Wiggins Rage Against The... "Testity" Korn "Camel Song" PO.D. "Southtown" Crazy Town "Toxic" Shipknot "Wait And Bleed"

KBPI/Denver, CO

Dränge 9mm "Alien" Sevendust "Licking Cream"

The Sunday News Sunday 8-10am Bill Hanson Drange 9mm "Alien" Promise Ring "The Deep So Primus "Electric Uncle Sam

Clash "Know Your Rights

Metallix Saturday midnight:2am Uncle Nasty Machine Head "Message In A Bottle" Limp Bizkir "Crushed" S.O.D. "Seasoning..."

WQXA/Harrisburg, PA

Vocalist/rapper/former radio DJ Corv Perry White, who joined the group in 1994, gave the band an added frontman and a "license to experiment," says Howe. And experiment they do! "Hey Steve" is a guitar lover's track with funky undertones that'll make you want to get off your chair. "Blue Hair Crime" is punk, humor and ska all rolled into one. "Lie Detector" is the one to listen to if you're a lucky enough to have a fulllength. Guitar, drums, hooks - you name it, it has them, and it sounds great over the speakers (loud, of course!).

Not only are they energetic musically, DDT are working hard on the road, touring nonstop. Elektra's Hilaire Brosio notes that "in the fourth quarter alone, they have been on the road with Sevendust, Kid Rock and Megadeth, and they're getting ready to go out with Powerman 5000. There are no plans to stop touring in the near future." Excellent. If you're lucky, they'll be in your town soon





Top 20 Specialty Artists

- 17 FREAK HOUSE (QED) Airplay Includes: KBER, KUPD, WKGB
- 18 CRAZY TOWN (Columbia) Airplay Includes: KFMF, WRXL, WXBE
- 19 H-BLOCKX (Risk) Airplay Includes: KXXR, WGIR, WXTM

20 STUCK MOJO (Century Media) Airplay Includes: KUPD, WRXL, WXTM

Ranked by total number of shows reporting artist.

Specialty Show Reporters

Shows and their Top 5 songs listed alphabetically by market

WTFX/Louisville, KY Detour Sunday 8-10pm Chris Allman Snapcase "Bleeding Orange" Joe Strummer "Techno D-Day" Insane Clown Posse "Take It" Electric Helline. "Bishop's Foly" Goldtinger "Kids Are Atright"

WGIR/Manchester, NH Whiplash Sunday 10-11pm Roadkill H-Block: "Fy" Earth Crisis "End Begins" Rage Against The... "Guerrika Radic Junch Mol "World Spinning Away" Methods Of Mayhem "Get Naked"

WMFS/Memphis, TN Beyond The Pit Saturday 11pm-2am Jose Romero Rage Against The. "Fistify" Deadlights "Amplifier" Will Haven End Summary' Kittie "Brackish" Anthrax "Ball Of Confusion"

KXXR/Minneapolis, MN X-treme Metal Shop Friday 1-4am Nick Davis S.O.D. "Seasoning..." Korn "Camel Song" Rage Against.. "Sleep Now In The... Kittle "Spit"

KATT/Oklahoma City, OK KAIT/Oktanuma Gray, Launch Pad Thursday mildnight-1am Leo Cage Sevendust Denial" Heliacopters "Psyched Dut.." Supersuckers 1' Want The Drugs" Coal Chamber - Notion" Orange Smm "Alten" Radio Kaos Sunday 9-11pm Darby Anthrax "Among The Living" Slipknot "Spit It Dut" Deadlights "Junk" H-Blockx "Oh Hell Yeah" Kittler "Brackish"

KUPD/Phoenix, AZ

Red Raido Underground Sunday 7-9pm Larry Mac Mindless Sett. "Pussy Ali Night" Mindless Sett. "Faggot Franken..." Impotent Sas Snakes" Remake Me" Freak House" Subuciture..." Laundry "This Time"

KUPD/Phoenix, AZ

Danzig "Unspeakable" Slipknot "Eyeless" Six Feet Under "Bonesaw" Sufcidal Tendencies "Freedumb" Stuck Mojo "My Will"

WRXL/Richmond, VA

The Metal File Mon-Fil 2-3am Johnny Young Dando "Tive Proge Grawl" Rob Zombie "Dragula" Type O Negative "Everyone! Love..." Proverman Stool "Tonloht The Stars... Primus "Andi-Pop"

Into The Plt Sunday 10pm-midnight Larry Mac & The Berzerker

KISW/Seattle, WA Metal Shop Saturday midnight-2am Adam Gehrke Clutch "Elephant Riders" Rage Against The... "Guernila Radio" Deadlights "Junk" Dope "Debonaire" Kittie "Spit"

> **KISW/Seattle**, WA New Music Hour Sunday 10-11pm Scott Vanderpool Megadeth "Breadline" Tonic "Knock Down Walls" Coal Chamber "Shock The Monkey' Roger Waters "Lost Boys Calling" Foo Fighters "Stacked Actors"

WXTM/St. Louis, MO Extreme Meltdown Friday 11pm-1am Johnny Orr Bob Marley "Sun Is Shining Basement Jaxx "Red Alert" Michael Noog "That Sourd" Freestylers "Don't Stop"

WXBE/Wilkes Barre, PA WADE/ WINCS Date Freddie's Closet Salurday 11pm-1am Freddie Slaver "Here Comes The Pain" Sodom "Code Red" Kittle "Spit" Anthrax "Ball Of Confusion" Cannibal Corpse "Blood Thirst"

> 31 Total Reporters om the Active Rock nd Rock panels.



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KBER/Salt Lake City, UT

WXTM/St. Louis, MO V A Infrast Stalle Sunday 8pm-9pm Johnny Orr Primus "Laquer Head" PO.D. "Southtown" Powerman Solon "Nobody's Reat" Crazy Town "Toxic" Stone Temple Pilots "Church On Tuesday"

WXTM/St. Louis, MO

WA IN/St. LOUIS, MU Monday Night Metal Mon-Fri 11pm-midnight Kane Sibknot "(Sic)" Biohazard "Resist" H-Biodkor"Fly PO.D. "Outkast" S.O.D. "Bigger Than The..."

WXTM/St. Louis, MO

KLPX/Tucson, AZ

Area 51 Friday 10pm-midnight Bob Bitchin'

Metallica "For Whom The Beil..." Guns N' Roses "Welcome To... (Live)" Lynch Mob "World Spinning Away" Motley Crue "Shout At The Devil" Anthrax "Ball Of Confusion"

WWDC/Washington, DC

New Music Mart Sunday 9:30-10:30pm Buddy Rizer Nine Inch Nais "We're In This..." 85tops7 "Question Everything" Ben Harper "Burn To Shine" Alice In Chains "Fear The Voices" Beastie Boys "Alive"

WXBE/Wilkes Barre, PA WABC/WIIKES DAITE, P Cellar Full Of Noise Sunday 8-10pm Mean Gene Powernan 5000 "Nobody's Real" Smash Mouth "Then The Morning... Sill "Beaver Dog" Shooby: Groove "Mad For It" Tonic "Knock Down Walls"

Hotwired Friday 10pm-midnight Johnny Orr Brakhaet Far Bullitproof Laidback Luke "Such A Dreamer" Michaet Moog "That Sound" Basement Jax: Rendez-Vu" Rinocerose "Le Mobilizer"

Surprised In Santa Barbara

□ KJEE is No. 1 12+ ... and deserves it

JIM KERR jimkerr@rronline.com

've spent more than my share of time in smaller-market radio stations over the years, and the unfortunate truth of the matter is that I had built up a certain set of lowered expectations.

Sure, I've seen some professionally run small-market stations (KWTX/Waco, TX comes immediately to mind), but for the most part my experience with small-town radio has been disappointing. This prejudice led me to pretty much only visit and profile successful stations in the top 20 markets. But a funny thing happened recently as I looked over the summer ratings: It finally dawned on me that a significant number of the format's ratings leaders are in markets well below the top 20.

Nowhere was this more evident than in Santa Barbara, where independently owned KJEE finished the summer book ranked No. 1 12+. Clearly, something was happening that required me to re-evaluate my point of view. To help me see what exactly was going on at these successful small-market stations, I packed up my notebook and drove to Santa Barbara.

Trial And Error

One of the reasons I had lower expectations was that smaller-market stations have a reputation for show-

I was so impressed by the quality of the music programming that I couldn't help but ask Schroeter if the station was working with a consultant. I was almost at a loss when he told me that it wasn't.

ing very little musical restraint, the feeling being that they have lengthy playlists of severely unfocused and broad music.

A slightly broader music library isn't necessarily a bad thing, since a smaller-market station can sometimes own quite a bit more musical real estate than a station in, say, Seattle. However, many times the



John Schroeter Eddie Gutierrez

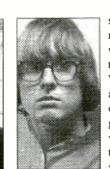
musical breadth is taken to extremes, and a station ends up not with a playlist that embraces a wider demographic target, but a playlist that is simply unfamiliar or full of songs next to each other that appeal to radically different demos or psychographic groups.

With all of this running through my mind. I tuned into KJEE as I was driving into Santa Barbara. To put it mildly, I was amazed at what I heard. The KJEE music mix sounded extremely good. It leaned a little more adult and was slightly more broad than most major-market stations I visit, but that is to be expected with a stand-alone broadcast property in a market like Santa Barbara. It certainly wasn't unfamiliar by any means.

strategy that allows a station to apish the book No. 1 12+.

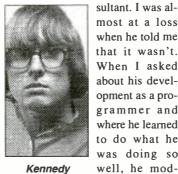
One of the reasons that I was so Schroeter has worked with well

I was so impressed by the quality of the music programming that I couldn't help but ask Schroeter if the station was working with a con-



The music programming also showed a fair amount of sophistication, with dayparted categories in place specifically to take advantage of the available audience. This is a peal to a wider demographic mix (older listeners during the day and younger listeners at night). I have no doubt that this is one of the reasons that the station was able to fin-

surprised by the station's music was that neither MD John Schroeter nor PD Eddie Gutierrez has the kind of broadcasting background that would lead one to learn by observation. It is well-known that KROQ/Los Angeles PD Kevin Weatherly learned part of his art by working with respected programmers like Steve Rivers, Guy Zapolean and Garry Wall. John ... John Schroeter.



most at a loss when he told me that it wasn't. When I asked about his development as a programmer and where he learned to do what he was doing so well, he modestly replied, "A

little bit of networking and a lot of trial and error."

Some Things Never Change While I was surprised by the quality of the music programming, other things were exactly as I expected. One of those was the station's production. I'll go into de-

While I was surprised by the quality of the music programming, other things were exactly as I expected.

tail on it because it is a very good example of how being in a smaller market is different from being in a larger market.

KJEE's production, while certainly well-done, lacked the refinement and depth that you find in larger markets. I discovered, though, that it should be considered an achievement that the production was as good as it was, considering the workload of the station's production director and the equipment he was using.

It's surprising that so many radio stations owned by large corporations continue to have fairly old broadcasting equipment, like boards and cart machines, in their control rooms. However, none of the stations I have visited ever skimped when it came to production equipment. I can't say that was the case at KJEE

While the station's production room didn't exactly run on four-

www.americanradiohistory.com



Hanging out with KJEE PD Eddie Gutierrez and MD John Schroeter is the band Lit.

tracks and splicing tape, it wasn't state-of-the-art either. That said, it was certainly acceptable. As Production Director Kennedy told me, "It does everything I need it to do." However, the difference is in the time it takes to do things, and, as you will see, time is at a premium for Kennedy.

Kennedy's role at the station is a

perfect example of how bigmarket stations and small-market stations are different. Kennedy not only does almost

all of the production for the station (including the imaging, commercials and promos), he is also the morning show producer. Either one of those jobs is considered a fulltime job at most stations (in fact, many stations have two production people), but at KJEE Kennedy was doing it all himself.

Don't get me wrong, KJEE's production sounded fine, especially when I flipped up and down the dial and compared it to other stations in the market. In fact, the more I listened to KJEE and watched how they did things, the more I realized that there really isn't any mystery to why they are No. 1 in their market. It's the same reason that

92.9 MONTECITO · SANTA BARBARA

good.

WNNX does so well in Atlanta or WBCN does so well in Boston: All of these stations just do a better job at radio than the

other stations in town. I started this column out talking about how I didn't have very high expectations heading off to Santa Barbara, market 185. Well, consider me suitably chastened as I re-evaluate my view of small-market radio. KJEE sounded damn



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RR Alternative Top 50

LAST	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL	+1- PLAYS	GROSS IMPRESSIONS	WEEKS ON	TOTAL STATIONS	Most Added
	0	BUSH The Chemicals Between Us (Trauma)			(00)	CHART	ADDS	ARTIST TITLE LABEL(S)
2	2	CREED Higher (Wind-up)	2955	+48	285333	11	82/1	
3	3	FOO FIGHTERS Learn To Fly (Roswell/RCA)	2823 2767	-11 -17	278195	13	77/1	LIT Miserable (RCA) METALLICA No Leaf Clover (Elektra/EEG)
4	4	LIMP BIZKIT Re-Arranged (Flip/Interscope)	2625	+168	266095 263809	10	81/1	HOLE BE A Man (Atlantic)
5	5	FILTER Take A Picture (<i>Reprise</i>)	2025	+100		10	78/1	NINE INCH NAILS Into The Void (Nothing/Interscope)
6	6	BLINK-182 All The Small Things (MCA)	23412	+94	201661 240623	9	78/1 79/1	SPLENDER Monotone (C2/Columbia)
8	õ	RED HOT CHILI PEPPERS Around The World (Warner Bros.)	2110	+100	198409	9 [.] 15	80/1	INCUBUS Pardon Me (Immortal/Epic)
9	8	RAGE AGAINST THE MACHINE Guerrilla Radio (<i>Epic</i>)	2016	+130	222772	8	76/2	POWERMAN 5000 Nobody's Real (DreamWorks)
7-	9	LIVE The Dolphin's Cry (Radioactive/MCA)	1978	-110	206527	14	70/2	VERTICAL HORIZON Everything You Want (RCA)
13	1	KORN Falling Away From Me (<i>Immortal/Epic</i>)	1766	+208	183677	4	75/2	SLIPKNOT Wait And Bleed (Roadrunner)
13	11	JIMMIE'S CHICKEN SHACK Do Right (Rocket/IDJMG)	1601	-173	105904	16	73/1	JACT Future's Gone (Trauma)
10	12	311 Come Original <i>(Capricorn)</i>	1478	-315	110786	13	74/1	
12	13	KID ROCK Cowboy (Top Dog/Lava/Atlantic)	1437	-274	135927	16	69/1	
14	14	STROKE9 Little Black Backpack (Cherry/Universal)	1420	-9	111943	13	61/2	
16	15	OFFSPRING She's Got Issues <i>(Columbia)</i>	1382	+41	125102	8	70/2	
18	16	THIRD EYE BLIND Anything (Elektra/EEG)	1376	+75	138079	3	73/1	Full Devil Jacket
19	Ð	BEASTIE BOYS Alive (Grand Royal/Capitol)	1353	+103	158302	6	72/2	
.20	18	STAIND Mudshovel (Flip/Elektra/EEG)	1251	+16	127628	17	64/1	"Stain"
24	9	R.E.M. The Great Beyond <i>(Warner Bros.)</i>	1198	+171	90895	3	63/2	Jlain
21	20	COUNTING CROWS Hanginaround (DGC/Geffen)	1198	-16	92792	8	55/0	
17	21	SANTANA F/EVERLAST Put Your Lights On (Arista)	1164	-142	87739	12	65/1	Add WBCN/Boston
22	22	BECK Sexxlaws (DGC/Geffen)	1120	-5	97804	7	60/1	
25	23	SMASH MOUTH Then The Morning Comes (Interscope)	972	-28	61396	9	45/1	
28	24	FIONA APPLE Fast As You Can (Clean Slate/Epic)	967	+66	90258	9 7	53/2	ISLAND THE ISLAND DEF JAM MUSIC GROUP A UNIVERSAL MUSIC COMPANY
27	25	MARCY PLAYGROUND It's Saturday (Capitol)	955	+46	55393	8	52/2	A UNIVERSAL MUSIC (UMPAN)
15	26	CHRIS CORNELL Can't Change Me (A&M)	923	-423	69331	15	62/0	
32	27	INCUBUS Pardon Me (Immortal/Epic)	904	+140	108006	5	61/8	
29	28	SEVENDUST Denial (TVT)	857	-26	84352	17	54/1	Most Increased
30	29	SANTANA F/ROB THOMAS Smooth (Arista)	851	+33	121378	16	18/0	Plays
23	30	STONE TEMPLE PILOTS Down (Atlantic)	834	-262	90070	10	61/1	Flays TOI PL
31	31	FUEL Sunburn (550 Music/Epic)	815	+10	58680	7	48/1	ARTIST TITLE LABEL(S)
26	32	NINE INCH NAILS We're In This Together (<i>Nothing/Interscope</i>)	770	-151	91393	12	57/1	POWERMAN 5000 Nobody's Real (DreamWorks) +
33	33	GODSMACK Keep Away (<i>Republic/Universal</i>)	738	+15	90888	12	40/2	METALLICA No Leaf Clover (Elektra/EEG) +
41	34	VERTICAL HORIZON Everything You Want <i>(RCA)</i>	684	+158	33612	4	46/6	KORN Falling Away From Me (Immortal/Epic) +
37.	35	SYSTEM OF A DOWN Sugar (American/Columbia)	641	+76	61008	5	48/1	NINE INCH NAILS Into The Void (Nothing/Interscope) +
35	36	STATIC-X Push It (Warner Bros.)	621	+32	63843	5	53/3	BLINK-182 All The Small Things (MCA) +
36	37	OLEANDER Walk Alone (<i>Republic/Universal</i>)	584	-1	44990	11	36/2	R.E.M. The Great Beyond (Warner Bros.) +
42	38	TONIC Knock Down Walls (Universal)	537	+32	21505	5	35/2	LIMP BIZKIT Re-Arranged (Flip/Interscope) +
38	39	MUSE Muscle Museum (Maverick/Taste Media)	530	-19	27842	8	41/1	VERTICAL HORIZON Everything You Want (RCA) +
34	40	OUR LADY PEACE One Man Army (Columbia)	524	-197	36262	16	38/0	PRIMUS Electric Uncle Sam (Prawn Song/Interscope) +
39	41	ALICE IN CHAINS Fear The Voices (Columbia)	505	-32	44392	5	31/0	INCUBUS Pardon Me (Immortal/Epic) +1
40	42	SAVE FERRIS Mistaken (Starpool/Epic)	498	-29	46048	7	32/0	
49	43	NINE INCH NAILS Into The Void (Nothing/Interscope)	495	+188	57749	2	34/11	
47	44	CAKE You Turn The Screws (Capricorn)	419	+104	19571	2	32/2	
44	45	LENNY KRAVITZ Live (Virgin)	392	+41	21665	3	25/0	
ebut	-	POWERMAN 5000 Nobody's Real (DreamWorks)	389	+273	39130	1	45/8	Breakers ®
Debut	-	PRIMUS Electric Uncle Sam (Prawn Song/Interscope)	384	+146	26942	1	35/2	
43	48	LIT Zip-Lock (RCA)	358	-116	30405	18	31/0	No Songs Qualified For
50	49	OWSLEY I'm Alright (Giant/WB)	326	+47	13384	2	28/2	Breaker Status This Week
46	50	MATTHEW SWEET What Matters (Volcano)	289	-27	13142	3	26/2	



82 Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



Alternative Action

BreakThrough Artist

SLIPKNOT Track: "WAIT & BLEED" LP: SLIPKNOT Label: ROADRUNNER

ssentials: Slipknot (Sid Wilson, DJ; Joey Jordison, drums; Paul

Gray, bass; Chris Fehn, percussion; James Root, guitar; Craig Jones, samples; Shawn Crahan, percussion; Mike Thompson, guitar; and Corey Taylor, vocals) may be from the middle of nowhere, but the nine freaks from Des Moines are determined to go somewhere. Their second, self-titled release has almost gone gold, and their new video is selling like hotcakes.

Slipknot formed in late 1995 in their hometown, but every time they tried to get on stage to create a buzz, no one seemed to care. Eventually they found a whole new way to market themselves and make sure that people would pay attention to them. Jordison says, "We never put on the shit we wear to try to get people into us ... After being degraded constantly for trying to play music or do something in Des Moines, it just came to be that we were like an anonymous entity.



Jeanette Grqurevic Asst. Alternative Editor

So we put on [masks and coveralls], and it just started to turn into this big thing." These clowns weren't joking around. They reinvented themselves, and in 1996 recorded and distributed their debut, Mate. Feed. Kill. Repeat., on their own.

All their efforts paid off when producer Ross Robinson signed the band to Roadrunner. In 1997 Robinson, who is also known for signing Korn to Immortal/Epic, took Slipknot to the Indigo Ranch Studios in L.A. to record their self-titled second release. After recording, the group, who had adopted the numbers 0-8 as their stage names, were immediately scheduled on the Ozzfest tour. They are currently headlining from the Midwest to the East through Dec. 8.

With no airplay until a month ago, the band have almost achieved gold status, selling nearly 350,000 copies of their latest album on their own. They even have a top 5-selling T-shirt at chain record stores, and they have released a home video that is selling equally well.

Despite their masked, violent convict look, new fans are emerging every day, meaning Slipknot has become a radioaccessible band.

Artist POV: Says Joey Jordison, "Our music is so reliant on each other, that if one guy, even the DJ, is gone, it just wouldn't be our songs without him. Without one person, something is really, really missing. Everybody has to be present. Even the littlest things make the songs magical."

Jack Daniel, PD WEND/Charlotte, NC

We're currently getting big phones on Methods Of Mayhem, Creed, Limp Bizkit's "Re-Arranged" and "Nookie," Korn and Metallica's "No Leaf Clover." Metallica is a real crowd-pleaser. We've been on it for about a week and a half now, and it's already being featured on our "Top 7 at 11." Other songs that are



really starting to heat up the phones are R.E.M.'s "The Great Beyond," Red Hot Chili Peppers' "Around the World," Foo Fighters' "Learn to Fly" and Filter's "Take a Picture." We've been on Santana/Rob Thomas for about 14 weeks, and it's also been a strong requester and tester for us. It's come back with No. I callout and absolutely no burn. 🔳 I just put in the new Jact single, "Future's Gone," which I really like a lot. We played their first single and had a decent run with it, but I think this single is even better. We also put Stone Temple Pilots' "Sour Girl" in rotation, and it sounds great on the air. We're starting to see requests on that as well.

I was just having a discussion with someone about how few brand-new artists have had more than one t was just having a discussion with someone about now lew brand-new artists have new inder man one successful single this year, and — lo and behold — Lit come into the home stretch breaming fire with their new single, "Miserable," which hauls in 40 adds ... Metallica prove without a ccubt that they have reinvented themselves, pulling in an amazing 33 adds this week in our format ... Pole and Nine Inch Nails also hit double-digit adds this week. Damn, will the great music ever scop coming Other and the pole in the former side own and it will seek to be commend by the (We hope not.) ... Rock is clearly hot in the format right now, and it still seems to be powered by the nfused vision of artists like Limp Bizkit, Kid Rock and Rage Against The Machine. The interesting thing to me is that we haven't really seen an act with a more lip-hop stance break through, despite the fact that hip-hop is an important element of so much of the music that's hot at the format right now. In fact, The Beastie Boys remain the format's only core and that is closer to the hip-hop world than the rock world. But that may soon change, with a tremendous new release by the band Crazy Town. "Toxic" is the perfect debut single for the band, with ts heavier rock riffs and absolutely hypnotic bass line. In fact, the more I listen to the album, the more I believe that The Reacting Power with a location of the state of the second state of the second state of the second state that The Beastie Boys will no longer be the lone practitioners of hip-hop in the format ... is becoming



abundantly clear that R.E.M. have eleased their strongest song in years, with "The G eat Beyond" crossing all demos in appeal and reaction ... OK, I'r running out of room: Current releases that caught my eye this week: Splender, Powerman 5000 and Incubus ... Finally, congratulations to the Goo Goo Dolls, who wave honored for their stunning success over numerou. formats last week. Let's not forget the format where they got their start! RECORD OF THE WEEK: Apollo 440 "Stop The RCck"



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November 26, 1999

Most Played Recurrents

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)

BLINK-182 What's My Age Again? (MCA)

LIT My Own Worst Enemy (RCA)

LIMP BIZKIT Nookie (Flip/Interscope)

LO FIDELITY ALLSTARS Battle Flag (Skint/Sub Pop/Columbia)

OFFSPRING The Kids Aren't Alright (Columbia)

KORN Freak On A Leash (Immortal/Epic)

POWERMAN 5000 When Worlds Collide (DreamWorks)

KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)

GODSMACK Whatever (*Republic/Universal*)

OLEANDER Why I'm Here (Republic/Universal)

LEN Steal My Sunshine (Work/Epic)

ORGY Blue Monday (Elementree/Reprise)

FUEL Shimmer (550 Music/Epic)

COLLECTIVE SOUL Heavy (Atlantic)

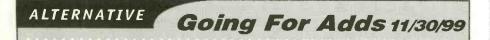
LENNY KRAVITZ American Woman (Maverick/Virgin)

CREED One (Wind-up)

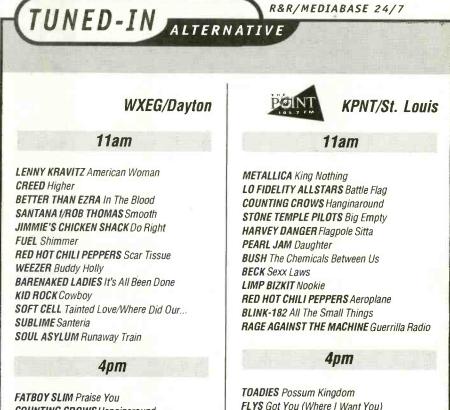
TONIC You Wanted More (Universal)

SMASH MOUTH All Star (Interscope)

LENNY KRAVITZ Fly Away (Virgin)



EIFFEL 65 Blue (Da Ba Dee) (*Republic/Universal*) **GOMEZ** We Haven't Turned Around (*Hut/Virgin*) **KID ROCK** Only God Knows Why (*Lava/Atlantic*) **NINE INCH NAILS** Into The Void (*Nothing/Interscope*)



COUNTING CROWS Hanginaround 311 Come Original **RED HOT CHILI PEPPERS** Soul To Saueeze BUSH The Chemicals Between Us BLINK-182 What's My Age Again? STABBING WESTWARD Save Yourself NATALIE MERCHANT Kind & Generous KORN Falling Away From Me SPACEHOG In The Meantime METALLICA The Memory Remains LIT My Own Worst Enemy **GREEN DAY** Brain Stew SUGAR RAY Every Morning GREEN DAY J.A.R. **CREED** Higher COUNTING CROWS Hanginaround CITIZEN KING Better Days (And The Bottom ...) WALLFLOWERS 6th Avenue Heartache DEPECHE MODE Personal Jesus

8pm

EAGLE-EYE CHERRY Save Tonight LIT My Own Worst Enemy GREEN DAY Time Of Your Life (Good...) BEASTIE BOYS Alive CRACKER Low FOO FIGHTERS Learn To Fly SUGAR RAY Falls Apart LENNY KRAVITZ Are You Gonna Go My Way THIRD EYE BLIND Jumper SANTANA. I/EVERLAST Put Your Lights Back On COUNTING CROWS Hanginaround

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 11/15. © 1999, R&R Inc.

RED HOT CHILI PEPPERS Scar Tissue **8pm** METHODS OF MAYHEM Get Naked OFFSPRING The Kids Aren't Alright FILTER Take A Picture TOOL Stinkfist FOO FIGHTERS Learn To Fly KID ROCK Cowboy PRIMUS Electric Uncle Sam RED HOT CHILI PEPPERS My Friends BEASTIE BOYS Intergalactic STONE TEMPLE PILOTS Interstate Love Song MARCY PLAYGROUND It's Saturday

LIMP BIZKIT Re-Arranged

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Alternative

Stations and their adds listed alphabetically by market

New & Active

Reporters

SPLENDER Monotone (C2/Columbia) Total Plays: 270, Total Stations: 30, Adds: 9 METHODS OF MAYHEM Get Naked (MCA) Total Plays: 266, Total Stations: 33, Adds: 4 SLIPKNOT Wait And Bleed (Roadrunner) Total Plays: 258, Total Stations: 26, Adds: 5

SOULWAX Much Against Everyone's Advice (Almo Sounds) Total Plays: 256, Total Stations: 21, Adds: 0

GAY DAD Joy (London/Sire) Total Plays: 221, Total Stations: 22, Adds: 4 METALLICA No Leaf Clover (Elektra/EEG) Total Plays: 215. Total Stations: 33. Adds: 33

WEQX/Albany, NY PD: John Allers

KTEG/Albuquerque, NM * PD: Skip Isley MD: Scotty Papek

WNNX/Atlanta, GA OM: Brian Philips PD: Lestie Fram APD: Chris Williams MD: Sean Demery 28 STONE TEMPLE PILOTE "Glide 21 RED HOT CHILL, "Charside" 2 BILLIONAIRE "Feit" INDIGO GIRLS "Trouble" TRNN "Free"

WJSE/Atlantic City, NJ PD: Blake Laureili MD: Michele Amabile

6 HOLE "Be" 5 PERRY FARRELL "Ret KROX/Austin, TX *

PD: Sara Trexler MD: Brad "Whipping Boy" Hasti LIT "Miserable" SPI ENDER "Monotone

WCOW/Binghamton, NY PD: Stephen Shimer LIT "Miserable" GODSMACK "Keep" SIMON SAYS "Life" EVERLAST "Long" SPLENDER "Monoto

WRAX/Birmingham, AL * PD: Dave Rossi APD: Hurricane Shane MD: Suzy Boe

KQXR/Boise, ID PD: Jacent Jackson MD: Pete Schiecke METALLICA "Clover" BECK "Pressure" LIT "Miserable" METHODS OF MAYHEM

GAY DAD "Joy

WBCN/Boston, MA * VP/Programming: Dedipus APD/MD: Steven Strick

HOLE "Be" FULL DEVIL JACKET "Stave LIT "Miserable" WFNX/Boston, MA PD: Cruze MD: Laurie Gail 13 HOLE "Be" 4 POWERMAN 5000 "Feal JACT "Future"s"

WEDG/Buffalo, NY * PD/MD: Rich Wall MD: Ben Belton 3 METALLICA "Clover"

WAVF/Charleston, SC * PD: Vacant MD: Danny Villalobos

WEND/Charlotte, NC * PD: Jack Daniel APD/MD: Kristen Pettus METALLICA *Clover* NINE INCH NAILS *Void* JACT *Future's* SUGAR RAY *Apart* SPI ENDER *Monotone*

WKQX/Chicago, IL * PD: Dave Richards APD/MD: Mary Shuminas METALLICA "Glover CAKE "Screws" POWERMAN 5000 "Real" INCUBUS "Pardon" LIT "Miserable" KID ROCK "Only"

WOXY/Cincinnati, OH PD: Keri Valmassei APD: Mike Taylor MD: Kevin Couch BECK "Pressure" BECK "Pressure" MATTHEW SWEET "Faith" HOLE "Be" CHARLATANS UK "Friend MIKE NESS "Law"

WARQ/Columbia, SC * DM/PD: Susan Groves APD/MD: Lisa Biello

WWCD/Columbus, OH * PD: Andy Davis MD: Jack DeVoss PERRY FARRELL "Rev" NINE INCH NAILS "Void SMUTHEREENS "Got"

WZAZ/Columbus, OH * PD: Matthew Harris MD: Niel Schiessler LIT "Miserable INCUBUS "Pardon" NINE INCH NAILS "Void"

KRAD/Cornus Christi, TX PD/MD: Corv Smith LIT "Miserable" SUPERSUCKERS "Kickass" JARS OF CLAY "Unforget"

KDGE/Dallas-Ft, Worth, TX * PD: Duane Doherty MD: Alan E Smith

WXEG/Davton, OH PD: Mike Thomas APD/MD: Allen Rantz

KTCL/Denver-Boulder, CO * PD/MD: Mike D'Connor

KXPK/Denver-Boulder, CO * PD: Mike Stern MD: Melody Lee METALLICA

CIMX/Detroit, MI * PD: Murray Brookshaw APD: Vince Cannova MD: Matt Franklin

KNRQ/Eugene-Springfield, OR PD: Stu Allen MD: Cia SPLENDER "Monotone" LIT "Misende"

KBRS/Favetteville, AR PD: Kyle Gibson MD: Ashley Ross HOLE "Be" PERRY FARRELL "Rev"

WJBX/Ft, Myers, FL * PD/MD: Lee Daniels 2 NINE INCH NAHLS "Void" METALLICA "Clover" VERTICAL HORIZON "Every

WEJE/Ft, Wayne, IN * PD: Kyle Guderian MD: Phil Grosch

KFRR/Fresno, CA * PD: Bruce Wayne MD: Reverend METALLICA "Clover" INCUBUS "Pardon" POWERMAN 5000 "Rea R.E.M "Great" FIONA APPLE "Fast"

WGRD/Grand Rapids, MI * PD: Tony Williams MD: Tom Bronson WXNR/Greenville, NC * M: Jeff Sanders METALLICA "Clover" VERTICAL HORIZON "Everything

EVERLAST So Long (Geffen)

TRAIN | Am (Aware/Columbia)

P.O.D. Southtown (Atlantic)

Total Plays: 168, Total Stations: 18. Adds: 4

Total Plays: 159. Total Stations: 13. Adds: 0

Total Plays: 151, Total Stations: 17, Adds: 1

GLIMMER Make It Real (Straight Line)

Total Plays: 105, Total Stations: 9, Adds: 0

SIMON SAYS Life Jacket (Hollywood)

Total Plays: 93, Total Stations: 9, Adds: 1

Total Plays: 100, Total Stations: 12, Adds: 4

SHOOTYZ GROOVE Mad For It (Kinetic/Reprise)

WEEO/Hagerstown, MD Davis LIT "Miserable" HOLE "Be" ERNIES "Digestible" JACT "Future's" GAY DAD "Jov"

WMRQ/Hartford, CT * PD: Dave Hill Interim MD: Jay Catley LIT "Miserable" GAY DAD "Joy" EVERLAST "Long" GODSMACK "Voodo JACT "Future's"

KPOI/Honolulu, HI * PD/MD: Nikki Baso METALLICA "Clover" NINE INCH NAILS "Void" LIT "Miserable" MOLE "Do"

KTBZ/Houston-Galveston, TX * PD: Jim Trapp APD: Steve Robison 2 VERTCAL HORZON "Everything" INTER ICH NALS. Your

WRZX/Indianapolis, IN * PD: Scott Jameso MD: Michael Young METALLICA "Clover" BEASTIE BOYS "Alive" METHODS OF MAYHEM "Nakel

WPLA/Jacksonville_FL * PD: Rick Schmidt MD: Crissy

POWERMAN 5000 SLIPKNOT 'Wait' WNFZ/Knoxville, TN *

PD/MD: Dan Bozyk 10 SLIPKNOT "Wait" 2 METALLICA "Clover" TA7'S LEFT SHOF "S

KFTE/Lafayette, LA * PD: Rob Summers MD: Scott Perrin POWERMAN 5000 "Real" METALLICA "Clover"

WWDX/Lansing, MI * PD: Chris Brunt MD: Nicole Chuminatto STROKES "Black" OFFSPRING "Issues"

KXTE/Las Vegas, NV PD: Dave Wellingto APD/MD: Chris Ripley

WXZZ/Lexington-Fayette, KY * PD: Derek Madden MD: B.J. Kinard

KI EC/Little Bock AB * PD: Corey Deitz MD: Peter Gunn METALLICA "Clover" HOLE "Be" LIT "Miserable" MATTHEW SWEET "Matter

WLIR/Long Island, NY * PD: Gary Cee APD: Malibu Sue MD: Andre Ferro 1 SPLENOER "Monstane"

KROQ/Los Angeles, CA * VP/Prog.: Kevin Weatherly APD: Gene Sandbloom MD: Lisa Worden 17 MFALICA 'Day' 3 MFALICA 'Day'

WHTG/Monmouth-Ocean, NJ *

KMBY/Monterey-Salinas, CA PD: Chris White MD: Rich Berlin

WZPC/Nashville, TN * VP/Programming: Brian Krysz OM: Jim Patrick

KKND/New Orleans, LA *

METALLICA "Clover WXRK/New York, NY *

KQRX/Odessa, TX GM/PD: Dave Cardwell MD: Cary Rockman SOAK -2179

WIXO/Peoria, IL DM/PD: Russ Schenck APD/MD: Matt Bahan

METALLICA "Clover BIG BAD ZERO "Skp INCUBUS "Pardon"

PD: Paul Kriegłer APD/MD: Marty Whitney ³ METALICA "Clover" LII "Miserable" MOBY "Natural"

KPTY/Phoenix, AZ PD: Byron Kennedy MD: "Dead Air" Dave No Adds

JARS OF CLAY Unforgetful You (Essential/Silvertone) Total Plays: 85 Total Stations: 11, Adds: 3 LEN Feelin' Alright (Work/Epic) Total Plays: 76, Total Stations: 11, Adds: 0 TORI AMOS Cornflake Girl (Atlantic) Total Plays: 64, Total Stations: 10, Adds: 0 LIT Miserable (RCA) Total Plays: 60, Total Stations: 40, Adds: 40 HOLE Be A Man (Atlantic) Total Plays: 55, Total Stations: 18, Adds: 18 JACT Future's Gone (Trauma) Total Plays: 19, Total Stations: 9, Adds: 5

Sonos ranked by total plays

XTRA/San Diego, CA * PD: Bryan Schock MD: Chris Muckley MARCY PLAYGROUND

KITS/San Francisco, CA * DM: Bon Nenni PD: Jay Taylor MD: Aaron Axelsen 4 Metallica "Clover"

KJEE/Santa Barbara, CA GM/PD: Eddie Gutierrez APD: John Schroeter 6 UT "Miserable" 2 APOLLO FOUR FORTY "Stop 2 MOBY "Watural" HOLE "Be"

KNDD/Seattle-Tacoma, WA * il Manning PD: Phil Mannin MD: Kim Monroe 15 LIMP BEEKIT "Crushed" 2 THIRD EYE BLIND "Nes

WHMP/Springfield, MA PD/MD: Adam Wright LIT "Miceable" PRIMUS "Electric"

WKRL/Syracuse, NY * DM/PD: Mimi Griswold 1 HOLE "Be" LIT - Miserable"

WXSB/Tallahassee, FL PD: Scott Pettibe LIT *Miserable

KFMA/Tucson, AZ * MD: John Michael MD: Book "Bullgod" 11 Lit "Miserable" METALICA "Clover"

KMYZ/Tulsa, OK * PD: Lynn Barstow MD: Ray Seggern

WHFS/Washington, DC * PD: Robert Benja APD: Bob Waugh MD: Pat Ferrise

WPBZ/West Palm Beach, FL * OM: John O'Connell APD/MD: Dan O'Brian LIT "Miserable" OLEANDER "Walk" TONIC "Walls"

WSFM/Wilmington, NC PD: Chris Scharf MD: Janice Sutter NINE INCH NAILS

* = Mediabase 24/7 monitored

82 Total Reporters 82 Current Reporters 82 Current Playlists

New Reporter (1): WBOX/Norfolk, VA

mers



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WXDX/Pittsburgh, PA * PD: John Moschitta APD: Brandon Davis MD: Lenny Diana 2 JOE 90 "Drive"

JOE 90 T

PD: Herb Ivy MD: Brian James NINE INCH NAILS "V STATIC-X "PUSh" VERTICAL HORIZON

PD: Mark Hamil APD: Jayn 8 INCUBUS "Pardon" 2 LIT "Miserable"

DM: Jimmy Buff MD:Roger Menell

PD: Tim Schiavelli MD: Becky Pohotsky

KRZQ/Reno, NV *

KCXX/Riverside, CA * APD: John DeSantis MD: Lisa Axe 6 MARCY PLAYGROUND "Saturday"

WZZI/Roanoke-Lynchburg, VA

PD: Guy Dark MD: Heather Pierce

PD: Bob Travis MD: Greg Travis

METALLIGA Glove: STATIC-X "Push" SPLENDER "Monotone" DOWCOMAN SOOD "Real"

PD: Ron Bunce APD: Boomer Barbosa

WWVV/Savannah, GA

KPNT/St. Louis. MO *

LIT "Miserable" HOLE "Be" EVERLAST "Long" METALLICA "Clover" PENNYWISE "Reality

WWVV/Jdvalinan PD: Phil Com KORN 'falling' RAGE AGANST... 'Guerrika' LIT 'Miserabe' SLIPKNOT 'Wart' JARS DF CLAY 'Unforget' JARS OF CLAY 'Unforget' SPLENDE 'Monotone' MATTHEW SWEET 'Matters'

DM/PD: Allan Fee APO: Marty Linck MD: Traci Wilde

VP/Ops. & Prog.: MD: Sean Ziebarth

10 CAKE "Screws"

LIT "Miserable" VERTICAL HORIZON "Ever SIMON SAYS "Life"

KXRK/Salt Lake City, UT *

KWOD/Sacramento, CA *

4 LUT "Miserat 4 LUNA "Diary

WCYY/Portland ME

KNRK/Portland, OR *

WDST/Poughkeepsie, NY

WBRU/Providence, RI *

WMAD/Madison, WI * PD: Pat Frawley MD: Amy Hudson

PD: Mike Sauter 3 SPLENDER "Monotonel 1 EVERLAST "Long" LIT "Miserable"

JACT "Future's" OWSLEY "Airig

MD: Jason Joseph METALLICA "Clover BIG BAD ZERO "Sli LIT "Miserable" INCUBUS "Pardon"

WRRV/Newburgh, NY PD: Greg O'Brien MD: Andrew Boris HOLE "Be" METALLICA "Clover" LIT "Miserable" INCUBUS "Pardon" JARS OF CLAY "Unfo:

OM/PD: Dave Stewar MD: Laura Jones

PD: Steve Kingston MD: Mike Peer 11 METALLICA "Clover" 7 R.E.M. "Great"

WROX/Norfolk, VA PD: Holly Williams NINE INCH NAILS "Void" POD. "Southtown" HOLE. "Be"

LIT "Miserable" ERNIES "Digestible" SIMON SAYS "Life" METALLICA "Clover WIDESPREAD PANI

WPLY/Philadelphia, PA * PD: Jim McGuinn MD: Dan Fein 1 NINE INCE BALLS YORT THIRD EYE BLIND "Never"

KEDJ/Phoenix, AZ *

Alternative Playlists



Alternative Playlists



Alternative

New Music Specialty Shows

R&R's Exclusive Look At The Cutting Edge Of Alternative

Breaking Into 2000

Jeanette Grgurevic -Asst. Alternative Editor

nis is the second week in a row that **Perry Farrell** receives some specialty-land love and makes it to No. 1. Right behind him are the American Girls on Trauma, with support from WHFS/ Washington, KFMA/Tucson and WBCN/Boston, among others. Look for their first major-label release, Like the Movies, Only Slower, to hit stores in February. The first quarter is also going to deliver more great new releases from God Lives Underwater (1500), Electracy (Arista) and the Pilfers (Mojo), just to name a few. Crazy Town's debut album, The Gift of Game, on Columbia just hit record stores and is on fire at No. 4 this week. It's one of the better albums I've heard all year. and their single, "Toxic," has major hit potential written all over it. Play it for your PD now, and while you're at it, check out two other cool songs from the album, "Butterfly" and "Players." Also starting to generate buzz at specialty with their single, "Bullitproof" --- with an "i" --- are Breakbeat Era,



who slide in at No. 16. Don't forget to check out the cool Roni Size remixes, which should be coming your way soon. John Linnell of They Might Be Giants (Zoe/Rounder) - in at No. 5 has an album called State Songs that features 16 songs about different states. Did you see the promo die-cut vinyl shaped like the United States?

It feels like things are starting to slow down, but there are still so many great songs to play. Apollo 440 on Sony/550 are a great example. "Stop the Rock" is an undeniable specialty smash. And let's not forget about the new Third Eye Blind, Handsome Boy Modeling School, Beck and Filter albums, which have a ton of other amazing songs to play. Records To Watch: Povi, Deckard, Junkie XL

Top 20 Artists November 26, 1999 1 PERRY FARRELL (Warner Bros.) Airplay Includes: KNDD, KXTE, WBCN

- 2 AMERICAN GIRLS (Trauma) Airplay Includes: KFMA, WHFS, XTRA
- 3 FOO FIGHTERS (Roswell/RCA) Airplay Includes: WEQX, WLIR, WPLY
- 4 CRAZY TOWN (Columbia) Airplay Includes: KNRK, KXTE, WBRU
- 5 JOHN LINNELL (Zoe/Rounder) Airplay Includes: KXRK, WAVF, WBCN
- 6 NO USE FOR A NAME (Fat Wreck Chords) Airplay Includes: KFMA, KXTE, WEQX
- 7 CHEVELLE (Squint) Airplay Includes: KITS, WBCN, WFNX
- 8 MARILYN MANSON (Interscope) Airplay Includes: KCXX, WARQ, WJBX
- 9 NINE INCH NAILS (Nothing/Interscope) Airplay Includes: KXTE, KNRK, WXEG
- 10 RAGE AGAINST THE MACHINE (Epic) Airplay Includes: KWOD, WSFM, WXRK
- 11 BEASTIE BOYS (Grand Royal/Capitol) Airplay Includes: KLYY, KPTY, WEJE
- 12 GAY DAD (Sire/London) Airplay Includes: KITS, WEJE, WXEG
- 13 CHEMICAL BROTHERS (Astralwerks/Virgin) Airplay Includes: KPNT, KWOD, WPBZ
- 14 JOE STRUMMER (Hellcat/Epitaph) Airplay Includes: KJEE, WEQX, WHTG
- 15 PRIMUS (Prawn/Interscope) Airplay Includes: WCYY, WJBX, WSFM
- 16 BREAKBEAT ERA (1500/Interscope) Airplay Includes: KWOD, WPBZ, WXDX
- 17 LUNA (Jehrico) Airplay Includes: KLYY, WBRU, WLIR
- 18 GARBAGE (Radioactive/MCA) Airplay Includes: KFMA, KWOD, WZZI
- 19 SIMON SAYS (Hollywood) Airplay Includes: KXTE, WBRU, WEQX
- 20 311 (Capricorn) Airplay Includes: WCYY, WEQX, WSFM
 - Ranked by total number of shows reporting artist.



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Specialty Show Reporters

Shows and their Top 5 songs listed alphabetically by market

			•
WEQX/Albany, NY Download Sunday 7-10pm Jeff Wade Vertical Horizon "Everything You Want" American Girls "Heavy and Struck" Westbam "Beatbox Rocker" Fono "Collide" Idlewild "Paint Nothing"	WJBX/FL Myers, FL 99 Xtreme Sunday 8-10pm Lancer Supersuckers The Evil Powers Crazy Town "Toxic" Godsmack "Whatever" Korn "Shoots And Laiders" Mariyo Marson "Astonishing Panorarus"	WXDX/Pittsburgh, PA Edge Of The X Sunday 9-11pm Lenny Diana Train "If You Leave" Red Elephant "Ironsides" Josh Jogin Band "Matter" Evil Tambourines "My Dream Girl" Mesh "Clear Day"	KITS/San Francisco, CA Sound Check Friday midnight-1am Aaron Axelsen Junkis XI: Power Of The Bib A rifotues To "Material Gint" Primal Scream "Swastika" Pana Roach "Last Resort" Chevelle "Point #1"
WBCN/Boston, MA Noctumal Emissions Sunday 8-10pm Oedipus/Albert D Control Freg Yoveness Day" What "No One Ever" Jos Strummer Tony Adams" Hole "Be A Man" Heather Duby "Judith"	KXTE/Las Vegas, NV II Hurts When I Pee Sunday 10pm-midnight Tank & Young Marc 311 "freze Time" H-Blocku: "Py" Boothourd Garg Yummy Down On This" Drange 9MM "Alien" Dope "Debonare"	KNRK/Portland, OR Something Cool Sunday midnight-1am Jaime Cooley Autumes Stoy With Crazy Town "Toxic" Effet 65 "Blue" Nine Inch Naits "Into The Void" Sunset Valley "Happily Frozen"	KJEE/Santa Barbara, CA Dissonant Tendrils Monday Midnight-2am John Schroeier Apolo 440 'Stop The Rock" Chevelle "Point #1" Joe Strummer The Road To" Perry Farrell "Rev" Breakbeat Era "Bullipproof"
WFNX/Boston, MA The First Contact Friday midnight-2am Charie Shvaree "Bossa Nova" Guns'n Roses Wietome To The" American Birls "Heavy and Struck" Mogwai "Stanley Kubrick" Chariatans UK "My Beautiful Friend"	WLIR/Long Island, NY Left Of Center Sunday 9-10:30pm Jerry Rubino Pet Shop Boys "Happiness is An" Deckard What Rescon" Smash Mouth "Every Word" Noel Gallagher "To Be Someone" Luna "Four Thousand Days"	WCYY/Portland, ME Spinout Thursday 7-9pm Shawn Jeffrey Type O Negative "Everything Dies" Handsome Boy "The Truth" Hi Standard "Green Acres" Primus "Arti-pop" Marilyn Manson "Mechanical Animal"	KNDD/Seattle, WA Loudspeaker Sunday 11:00pm-Midnight Bill Reid Zoobombs "South Central Rock" Love As Laughter "On The Run" Dust Brothers "This is Your Life" Handsome Boy "The Truth" Sunset Valley "Happily Frozen"
WAVF/Charleston, SC Cutting Edge Sunday 8:30-10pm H. Little John John Linnei "Winois" Guitar Wolf "Kawasaki Zil 750" Magwai X-Was Stops" Brother J72 "Sorega Douishita"	KLYY/Los Angeles, CA Chris Carter Mess Sunday 9pm-2am Chris Carter Fiona Apple 'A Mistake" Shivaree "Goodnight Moon" Foo Fighters "Gimme Staches" Billingina: Joy Maker Beck "Mixed Bizness"	WBRU/Providence, RI Breaking And Entering Wednesdays mildnight-2am Becky Pohotsky Luna "Daar Diary" Verve Pipe "Television" Eels "Hyswatter" Grazy Town "Totod" Folk Implosion "Free To Go"	KPNT/St. Louis, MO New Music Sunday Sunday 7-9:30pm Les Aaro Goldfinger "Just Like Heaven" Counting Criws Tour Days" Rape Against The "Tasthy" John Linnel "State Song" Effet 65" Blue"
WOXY/Cincinnati, OH 11 D'Clock News Tuesday 11 par-midhight Dorssey fyfle Laptor "I'm So Happy You" No. 2" Critical Mass" Shack "Lend's Some Dough" Kanary "I Can't Even" Smitherener "She's Got A Way"	KRDQ/Los Angeles, CA Rodney On The ROQ Sunday midnight-Jaan Rodney Bingenheimer Suode "Situations" Down By Law 'Man On The Street" Guided By Voices "Teerage FBI" Nurs "Whore" Fastbacks "It Was Stolen"	WZZI/Roanoke, VA Global Warming Sunday 7pm-8pm Tori Mazur Gomez "Bring It On" Delivious "Fotow" Crazy Town "Toxis" Splashdown "A Charming Spell" Supreme Beings"Strangelove"	KFMA/Tucson, AZ Test Department Sunday 6-9pm Matt Spore Part Lutaby Folk Implosion "One Part American Gitts "Neavy and Struck" John Linnet "South Carolina"
WARQ/Columbia, SC 7200 Seconds Sunday 8-10 Trendolm Aquabats "Anti-Matter" Bouncing Souis "Fight To J.We" Kanary "Cart Ken" Handsome Boy"Look At His Face" Kool Keth "Bockets On The"	WHTG/Monmouth, NJ The Underground Sunday 11pm-midnight Jeff Raspe Heffer"Hymn for The" Joe Strummer Tony Adams" 100 Watt Snite: Number 7" Superherces "See You At" Moonspell "Soutsick"	KWOD/Sacramento, CA Atternative Beal Sunday 10pm-2am DJ David X Rob Zomber "How To Make" Pow T Dragonfles Inferent "Voodo Cowboy" Breakbeal Era "Builiproof" Methods Of Mayhem "Get Nakad"	Bouncing Souls "Fight To Live" No Use For A Name "Saddest Song" WHFS/Washington, OC New Hear This Sunday 5:09pm 10:30pm Dave March Get Up Kids "Close To Me"
KRAD/Corpus Christi, TX Rad Radio Sunday Spm-7pm J.J. Thomas J.J. Thomas J.J. Thomas J.J. Thomas J.J. Thomas Chevele "Point #1" Crazy Town "Dean Signs" Stubba Jonson "Neon Signs" Stubba Jonson "Neon Signs"	WXRK/New York, NY The "Buzz" Sunday midnight-Zam Mike Peer/Radio Raheern Rage Against "Cam Like A Bomb" Foo Fightners "Stached Actors" Metalica 5 U Fror vitwom The Bell" 8 Stops 7 "Satisfied" La Missrabie"	KXRK/Saft Lake City, UT New Hear This Monday-Friday 8-9pm Sean Zlebarth Royal Biss "Drinking" Hi-Standard "Please Please" Arsoniss "Bikar" Justin Catylon "Drag" Basement Justar "Jung" Shout"	Bike "Take in The Sun" Down By Law "Nothing Good On" Clash "Capitol Radio" American Girls "Across The Bar" WPBZ/West Palm Beach, FL
WXEG/Dayton, OH The X Spin Cycle Sendary 9-10:30gm Allen Rantz Third Sye Bind: "Anything" Ling Bizkat: "Re-Arranged" Nine Inch Nails "Into The Void" Bif Naiked "Mutch" Foo Fighters "Stacked Actors"	WPLY/Philadelphia, PA Y-Not Sanday Spm-10:30pm Dan Fein American Giris "Across The Bar" Fiona Apple "Limp" Foo Fighters "Stacked Actors" Guided By Voices "Hold On Hope" Actec Trip "Lost And Foued"	KCOV/San Bernardino, CA Xtrame X Saturday 9pm-2am Dave Descy/Darry James Maryu Mason Adorshing Panorana Dope "Debonairs" Coal Chamber "Notion" H-Biodo: "Pay Korn "Camel Song"	Electronic Buzz Saturday midnight-3am The Teck Kid Brakkoat Era "Bulliproor" Chemical Brothers "Out Of Control" Hard Knou "Come In Hard" Moby "Why Does My Heart* Lefthield "Atrika Shox"
WEJE/Fort Wayne, IN The Living Room Sunday 7:30am 8:30am	KPTY/Phoenix, AZ Weekend Party Miz Fridar/Salurday 10em-3am	XTRA/San Diego, CA Floorboard Tuesday midminki-1am	Final Heer Weeknights 11pm-midnight Janice A. Sutter AniDiFranco Wish I May" Kom "Beg for Me" Primus The Heckler Bras Aniziet The "Scoop Rounce"

35 Total Reporters

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Rep Adult Alternative Top 30

$L \Lambda$	TI	®					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL	+/- PLAYS	GROSS	WEEKS ON	TOTAL STATIONS/
HELN			PLAYS		(00)	CHART	ADDS
1	0	COUNTING CROWS Hanginaround (DGC/Geffen)	679	+26	50123	8	30/0
2	2	STING Brand New Day (A&M)	583	-33	44650	10	28/0
5	3	R.E.M. The Great Beyond (Warner Bros.)	500	+52	37283	3	30/0
4	4	INDIGO GIRLS Peace Tonight (Epic)	470	+18	32939	10	25/0
3	5	MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG)	451	-57	34184	13	25/0
8	6	OLD 97'S Nineteen (Elektra/EEG)	411	+7	28864	11	27/0
6	7	CHRIS CORNELL Can't Change Me (A&M)	409	-38	29001	12	23/0
7	8	BEN HARPER Burn To Shine (Virgin)	398	-26	30538	12	26/0
9	9	CROSBY, STILLS, NASH & YOUNG No Tears Left (Reprise)	389	+7	24373	7	26/0
10	0	SANTANA F/EVERLAST Put Your Lights On (Arista)	337	+1	27877	7	21/0
13	0	WOOD Stay You (Columbia)	320	+24	21299	12	24/0
15	12	FIONA APPLE Fast As You Can (Clean Slate/Epic)	303	+21	17227	5	22/0
14	13	WILLIAM TOPLEY Walk Like Do (Mercury)	296	+10	18728	9	23/0
11	14	BRUCE COCKBURN Last Night Of The World (Rykodisc)	296	-38	20253	11	23/0
12	15	SANTANA F/ROB THOMAS Smooth (Arista)	291	-12	23103	25	23/0
16	16	FOO FIGHTERS Learn To Fly (Roswell/RCA)	282	+26	23198	7	16/2
Break	er D	GUSTER Barrel Of A Gun (4,3,2,1) (Hybrid/Sire)	264	+27	15132	6	22/1
17	18	TRAIN Meet Virginia (Aware/Columbia)	250	-2	19350	14	18/0
20	19	BARENAKED LADIES Get In Line (Elektra/EEG)	212	+17	9825	5	14/0
19	20	LIVE The Dolphin's Cry (Radioactive/MCA)	210	+10	10514	4	11/1
21	20	VERTICAL HORIZON Everything You Want (RCA)	208	+17	10878	3	17/0
25	22	MOBY Porcelain (V2)	207	+38	14530	2	19/2
24	23	FILTER Take A Picture (Reprise)	191	+15	13011	2	14/3
30	24	GENESIS The Carpet Crawlers 1999 (Atlantic)	181	+30	16597	2	18/1
27	25	SMASH MOUTH Then The Morning Comes (Interscope)	179	+15	15695	2	10/0
26	26	PRETENDERS Popstar (Warner Bros.)	161	-7	9008	4	13/0
-	2	SHANNON CURFMAN True Friends (Arista)	160	+13	9080	2	17/1
29	28	SONIA DADA Want To Take You Higher (Calliope) 👒	159	+5	9269	3	16/0
23	29	CINDY BULLENS Better Than I've Ever Been (Artemis)	159	-25	6702	5	15/0
Debu	t> 30	BURLAP TO CASHMERE Eileen's Song (A&M)	148	+20	7664	1	16/1

Most Added ARTIST TITLE LABEL(S) ADDS KENNY WAYNE SHEPHERD BAND Last... (Giant/Reprise) 5 **COLLECTIVE SOUL** Needs (Atlantic) FILTER Take A Picture (Reprise) 3 PAULA COLE BAND Amen (Imago/WB) 3 JOE STRUMMER Tony Adams (Hellcat/Epitaph) 3 LINDA RONSTADT/EMMYLOU HARRIS For... (Asylum/EEG) 3 **MOBY** Porcelain (V2) 2 FOO FIGHTERS Learn To Fly (Roswell/RCA) 2

Most Increased Plays

	REASE
PAULA COLE BAND Amen (Imago/WB)	+56
R.E.M. The Great Beyond (Warner Bros.)	+52
MOBY Porcelain (V2)	+38
JARS OF CLAY Unforgetful You (Essential/Silvertone)	+33
TOAD THE WET SPROCKET P.S. (Columbia)	+32
COLLECTIVE SOUL Needs (Atlantic)	+31
GENESIS The Carpet Crawlers 1999 (Atlantic)	+ <mark>30</mark>
GUSTER Barrel Of A Gun (4,3,2,1) (Hybrid/Sire)	+27
COUNTING CROWS Hanginaround (DGC/Geffen)	+26
FOO FIGHTERS Learn To Fly (Roswell/RCA)	+26



31 Adult Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 11/14-Saturday 11/20. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 250 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 1999, The Arbitron Company). © 1999, R&R Inc.

New & Active

JEREMY TOBACK You Make Me Feel (RCA) Total Plays: 145, Total Stations: 9, Adds: 0 TOAD THE WET SPROCKET P.S. (Columbia) Total Plays: 115, Total Stations: 10, Adds: 0

CREED Higher (Wind-up) Total Plays: 106, Total Stations: 4, Adds: 0

K.D. LANG Anywhere But Here (Atlantic) Total Plays: 101, Total Stations: 8, Adds: 0

WIDESPREAD PANIC Bears Gone Fishin' (Capricorn) Total Plays: 98, Total Stations: 9, Adds: 1

JOE STRUMMER Tony Adams (Hellcat/Epitaph) Total Plays: 97, Total Stations: 11, Adds: 3 PAUL MCCARTNEY No Other Baby (Capitol) Total Plays: 94, Total Stations: 6, Adds: 1 SPLENDER Yeah, Whatever (C2/Columbia) Total Plays: 93, Total Stations: 4, Adds: 0 ANI DIFRANCO Wish | May (Righteous Babe) Total Plays: 92, Total Stations: 9, Adds: 1 SARAH MCLACHLAN Ice Cream (Arista) Total Plays: 88. Total Stations: 4. Adds: 0

Songs ranked by total plays

Breakers®

GUSTER Barrel Of A Gun (4,3,2,1) (Hybrid/Sire) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 264/27 22/1 17

Most Added Is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists ek increases in total plays. the songs with the greatest week-to-we Weighted chart appears on R&R ONLINE MUSIC TRACKING.

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NATIONAL

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Top-ranked large market seeking new morning show impact player. Looking for smart-hip-contemporary player/ players who can lead/follow/create and win! All skilled broadcasters. Girls, guys, teams from Hot AC, Country, CHR should respond.We are a proven station serving a proven-growing company. Radio & Records, 10100 Santa Monica Blvd., #835, 5th Floor, Los Angeles, CA 90067.

EAST

Now accepting tape & resume for on-air positions. Mike Holder, PD, WQCM Radio, 1250 Maryland Ave., Hagerstown, MD 21740. EOE (11/26)

Clear Channel's 50k talker in Springfield, MA has opportunity for personality driven host to make his/her mark in morning drive. Must develop good handle on local issues, know what people are talking about and deliver in an entertaining way. T&R to: Kevin Casey, WNNZ, 1500 Main Street, Springfield, MA 01115. EOE

Rocket 101, WKRT/Erie, one of America's premiere Rock stations is looking for an assistant PD who is promotionally minded and creative, does great production, great on-air and lives radio. Become a part of a winning team. Calls are welcomed. Just don't call collect. Send tapes & resume to: Ron Kline, V.P. Programming, 1 Broadcast Park, North East, PA 16428. Rambaldo Communications is an Equal Opportunity Employer.

WHP TALK RADIO 580 has immediate opening for experienced News Director/anchor. Award-winning team needs leader who understands what real people want to know and realizes radio is entertainment. We're looking for someone who is creative, commands attention on-air, knows how to hustle. Will consider candidates from all formats. Send T&R: Tom Benson, Program Director, WHP-Clear Channel, 600 Corporate Circle, Harrisburg, PA 17110. EOE

SOUTH

OPENINGS

WRSF, Asheville seeks overnight personality. Prior fulltim experience helpful. T&R: Jeff Davis, Box 6447, Asheville, N 28816. EOE (11/26)



HOT100 is looking for the next great air talent! Are you out-of-the-box? A big picture thinker? Can you do memorable radio? Do you have what it takes to exceed in one of the most competitive markets in the country? Send tapes & resumes to: KRBV-HOT100, Attn: Carmy Ferreri, 7901 Carpenter Frwy., Dallas, TX 75247. No phone calls please. Infinity Broadcasting is an equal opportunity employer.

Small market radio group with stations in the mid-Atlantic region seeks to fill two (2) News Director positions. The people we seek will be energetic, enthusiastic about news reporting and be able to direct a small staff and budget. They will understand the value of being in the field to gather news and information, not behind a desk searching the local newspapers for stories. Send tape, resume and salary requirements to: Maria Schroeder, 485 Tower Rd., Christianburg, VA 24073. EOE

WGOR-FM, "OLDIES 93-9" has an opening for an experienced PROGRAM DIRECTOR/MORN-ING MAN. Please send aircheck and production samples plus resume to: Harley Drew, WGOR, P.O. Box 211045, Augusta, GA 30917. EOE/MF. A Beasley Broadcast Group station.

TAKE MY MONEY, PLEASE! 10-year veteran morning man stolen away by the TV devils. That spells opportunity for YOU, or your TEAM, in the sexiest city in the South. Big, medium, small market experience? If you're the best of the best and can keep B 98.5 a female ratings Monster, send your stuff to: KURB, c/o Randy Cain, 700 Wellington Hills Road, Little Rock, AR 72211, r.cain@efortress.com EOE.

P.S. Go ahead, make my day, make yours too. If you give us a tape of your competitor that we end up hiring, we'll pay you \$500.

MIDWEST

Special Opening! Mid-days & Creative Services Assistant. Great job for the career broadcaster. Open now. Send T&R to: Alan James, WZWZ, P.O. Box 2208, Kokomo, IN 46904. Mid-America Radio Group. EOE

www.rronline.com

TULSA GENERAL SALES MANAGER WANTED

OPENINGS

Shamrock Communications is currently looking for a General Sales Manager that knows what it takes to be a winner for their heritage station, The Edge KMYZ 104.5 in Tulsa, Oklahoma. Candidate must have a proven track record of success with dynamic leadership skills and the ability to sell beyond the ratings. We are seeking an individual that loves a challenge, thrives on competition and knows how to get the job done. If you are committed to success and able to provide positive motivation to a dedicated staff, then apply at once, EOE, Send resume to: Buz Powers-General Manager, KMYZ Radio, 5810 E. Skelly Dr., Suite 801, Tulsa, OK 74135. Fax: 918-663-6622.

GM/GSM TOP-50 MKT.

Tired of corporate radio (Wall Street radio)? Want great compensation and earned equity participation? Family-owned station wants superstar with proven track record to accelerate growth for our already successful, "never to be sold" treasure.We love our station & talented staff.We effect social change in this booming Midwest city. Send resume, references c/o: Radio & Records, 10100 Santa Monica Blvd., #831, 5th Floor, Los Angeles, CA 90067. EOE

Christian radio WIBI-FM has an opening for a PM Drive host/Music Director or prod. dir. On-air experience required. Digital production and/or music dir. experience required. Ministryfocused, team-oriented. Benefits, paid holidays and paid vacation time. Applicants should provide pastoral reference, have ability to effectively represent Christ. Send tape and resume to: WIBI, Paul Anthony, P.O. Box 140 Carlinville, IL 62626. For more info: E-mail panthony@wibi.org. WIBI is an Equal Opportunity Employer.



Magic 98's APD is heading to Missouri to program our new Magic 92.9. He'd been here 9 years. Midwest family has operated here for 40 years ... and is not for sale! If you want to live in one of America's most beautiful cities, oversee a busy promotional department, and are capable of warm, real radio from 9-noon (#1 25-54 persons and women), send your package to: Pat O'Neill, VP Programming, Magic 98, WMGN, 2740 Ski Lane, Madison, WI 53713, EOE



www.americanradiohistory.com

OPENINGS

Want a great new gig for Christmas? Top 100 Midwest rhythmic/ CHR looking for morning and afternoon drive talent. If you live Hip-Hop and R&B and you're ready to prove you've got what it takes, overnight your T&R to: Consultant, 318 First Avenue South, Suite 604, Seattle, WA

WEST

AT with polished production skills for midblays. T&R: N.M. Broad-casters, KPQX, KOJM, KRYK, Box 7000, Havre, MT 59501. EOE (11/26)

KIXI-880 AM

KIXI 880 AM is looking for an experienced on-air program director who "gets" nostalgia radio! If this is you, please send us a tape and resume to: Human Resources, Sandusky Radio-Seattle, 3650 131st Ave. SE, Suite 550, Bellevue, WA 98006. Sandusky Radio is an equal opportunity employer.

MO MONEY! MO MORNINGS!

Top 25 market is looking for a hot morning anchor that pushes the envelope without pissing off our women! 3-5 years of morning hosting experience is required. Kick our ass with your package! Send to: Radio & Records, 10100 Santa Monica Blvd., #834, 5th Floor, Los Angeles, CA 90067. EOE

GREAT JOB, GREAT CITY, GREAT STATION - NewsRadio 600 KOGO needs F/T reporter/news anchor. Good writer, passionate communicator, 3+ years experience. T&R to: Cliff Albert, PD, KOGO, 5050 Murphy Canyon Rd., San Diego, CA 92123.

ARROW 93FM.

PROMOTION COORDINATOR

KCBS-FM is seeking a qualified individual with a minimum two years radio Promotion Department experience to fill our Promotion Coordinator position. Thorough knowledge of radio promotions including FCC rules. Ability to work well under pressure, handle multiple tasks in an efficient and timely manner. Good judgement skills; organized, detail oriented, proactive and creative. College degree preferred. Computer/web experience, MS Word, Excel, PowerPoint. Submit resume and salary requirements to KCBS-FM, Personnel Dept., 6121 Sunset Blvd., Hollywood, CA, 90028, Fax: (323) 463-9270. An Equal Opportunity Employer.

Midday position for A/T with polished production skills - V/T and live duties with 3 stations — AC/ CW/HOT AC. T&R to: Lance Newman, Box 7000, Havre, MT 59501. nmbi@nmb.com

98104. EOE

Opportunities

POSITIONS SOUGHT

POSITIONS SOUGHT

Funny Lady? Brainy Lady? How about both? Female talk host working part-time in a major market, ready for full-time. Soulful discussion of the day's hottest topics. Soul not for sale. Warning: Can be extremely addictive. Call 773-784-3308

Bam! I'll kick it up a notch! Morning co-host with five years experience. Survived Greensboro's Jack Murphy. KRISTA COCHRAN: (901) 547-9677. (11/26)

"Women Don't Lie - Men Don't Listen" can beat Dr. L because radio is entertainment, not the Inquisition. DOC LOVE: (800) 404-2644, doclove@doclove.com (11/26)

Searching for your next big station voice? Low price, big pipes. Log on to ksob.com for sample. KEVINO: (605) 428-6170, kevino957@aol.com (11/26)

Killer pipes, NYC savvy, and current Morning Man/Promotions Director (#65) Check me out www.WTKZ.com EVAN: (610) 821-4436.

Great voice, hard worker! AT, promotion, Producer, eight years experience. WBFH, WLLZ, WHYT, WDFX, WORB. MARTIN: (248) 335-6029, djmartin88@hotmail.com (11/26)

POSITIONS SOUGHT

AT with major market experience seeks fulltime opening R&B/Urban Classic Soul format early 2K. KENNY D: (310) 759-1537. (11/26)

Will sacrifice first born for right gig! Seven years experience in New England/Boston. Searching for next fulltime gig. KEVIN: (781) 641-1471. (11/26)

23-year-pro seeks stable and rewarding position. Various formats. Sincere, honest, hardworking, community involvement. Pacific Northwest only. BILL CRAWFORD: (503) 842-5994, bill crawford@hotmail.com (11/26)

Enthusiastic young go-getter searching for a stable FM gig. Rock and Oldies formats preferred. Good voice and SOF. MARC: (732) 761-0647, Marc1063@aol.com

35 year Veteran. Great with phones. Christian, Classic Hits, Oldies, AOR, CHR. Will relocate. Demos/resume available on-line (250) 703-0700 www.voicelink.net/audio2.htm (11/26)

Experienced announcer, who has been out of "the biz" for a while wants back in! Pacific Northwest region, Oregon would be great. DAVID: (503) 481-3750. (11/26)

Free Trial Offer! Former Phoenix morning/Rockford evening personality returning to radio full-time and will fillin via ISDN - first shift free! Presently recurring fill-in for KSTP/Minneapolis. Keith@404-229-1581.

RADIO & RECORDS 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

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POSTMASTER: Send address changes to R&R, 10100 Santa Monica Blvd., 5th Floor, Los Angeles. California 90067.



Searching for a point of difference? How's an accent sound? at; http:// Aussie users.bigpond.com/tunney. MICHAEL: 61 414 698 004. (11/26)

I'm a top ten market side dish on the loose. I'm quick-witted, extremely marketable and have news credibility . MISS MAX MORGAN: (214) 821-1837. (11/26)

Wild woman seeks mornings! Five years experience. AR, CR, Oldies. Digital production, remotes, promotions, you name it! MICHELE SHATTUCK: (530) 367-2324. (11/26)

Hurry, CCC Basketball starts Tuesday! Ex-KJSN, Modesto weekender still seeking Bay Area full/parttime gig. Contact FRANK: (510) 223-1534. (11/26)

Experienced entertaining Sportscaster available. MIKE: (336) 835-4996. (11/26)

Free money for PD's. I give you ratings and you get your bonus! You do want that bonus? CALL: (805) 964-3319, CRAZYlove4Ryan@aol.com (11/26)

R&R Opportunities Advertising

\$150/inch \$125/inch

2x

Rates are per week (maximum 35 word per inch including heading). Includes generic border. If logo, custom border or larger heading are required, add 1/2 inch (\$60 for 1x, \$50 for 2x). In addition, all ads appear on R&R's website (www. rronline.com).

Blind Box: add \$50

The R&R address and your box number adds 12 words to your ad. Regular Opportunities rates apply to Blind Box ads, but a \$50 service charge is added for shipping and handling.

Positions Sought: \$50/inch

Individuals seeking employment may run ads in the Positions Sought section at the special rate of \$50/inch.

POSITIONS SOUGHT

Veteran Broadcaster, retired from Voice of America could do parttime gig as news anchor or in production. ALEX KUHN: (864) 595-7092. (11/26)

www.rronline.com

R&R Opportunities Free Advertising

Radio & Records provides free (20 words maximum) listings to radio stations ON A SPACE AVAILABLE BASIS in Opportunities. Free listings of the same length are also available to individuals seeking work in the industry under Positions Sought.

Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PST), eight days prior to issue date. Free Opportunities listings should be typewritten or printed on 8 1/2" X 11" company/ station letterhead and are accepted only by mail or fax: 310-203-8450. Only free positions sought ads are accepted by e-mail to: kmumaw@rronline.com Address all 20-word ads to R&R Free Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067

Payable In Advance

Opportunities Advertising orders must be typewritten on company/station letterhead and ac-companied by advance payment. Ads are accepted by fax: (310-203-8727) or mail. Visa, MC, AmEx or Discover card accepted. Include card number, name as it appears on credit card, expiration date and phone number. Blind box responses are sent to advertisers every Friday by first-class mail.

Deadline

To appear in the following week's issue, you ad must be received by Thursday noon (PDT) eight days prior to issue date. Address all ads to:R&R Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.







You've onthe hear the damat

HOT AC

Marketplace	November 26, 1999 R&R • 117
VOICEOVER SERVICES	VOICEOVER SERVICES
HEAR IT NOWI 800-762-2397	Kevin Broadcasting System
800-762-2397 JOEY DEE mp3 ready JOBHINN ISDN ready ready	KRIS ERIK STEVENS EXCEPTIONAL VOICE BAOD-231-6100 www.kriserikstevens.com
(USA) 888-766-2049 415-388-8701 www.johndriscoll.com	The 70's: KFRC, WRKO, WAPP The 80's: KMEL, KDWB, WRQX The 90's: KFKF, KYGO, Your Station
PP for productions Barbara Fox • voice talent (505) 843•5206 Voiceover • stotion knoging - virtual radio • ISON/Zeptyr • www.fapproductions.net	HEAR DEMO NOW! 913/345-2381 WEBSITE/DEMO: www.mckaymedia.net FAX 816-753-4044 Full Production/Trax! Affordable! Small, Medium, and Large Markets
ARRETING MARKETING Studios branding your station for the year 2,000 with IMPGE 2000 TM TIME is of the essence! call for your demo today (9 4 1) 5 7 4 - 6 8 5 0	PROMOS Stop by our website and WIN a FREE Joe Cipriano Voiceover session, tee shirts and other prizes WWW.joecipriano.com VOX: (310) 454-8905 FAX: (310) 454-3247 THE VOICE OF FOX, CBS AND RADIO & TV WORLDWIDE
LINERS JEFF DAVIS RADIO ACCESSORY. 323-464-3500 WWW.JEFF DAVIS.COM	Voice Talent for Radio & Television www.ChuckRiley.com You'll have to hear it to believe it! or call for a demc: (212) 873-1100
CARTER DAVIS CUTS THROUGH (901)681-0650	MARKETPLACE ADVERTISING
Lisa Lupari. The New Voice for the New Millennium. Guaranteed Y2K Compliant. Hear for yourself at : www.voicebabe.com or call 1-954-474-9922 for a demo	Payable in advance. Order must be typewritten and accompanied by payment. Visa/MC/AMEx/Discover accepted. One inch minimum, additional space up to six inches available in increments of one-inch. Rates for R&R marketplace (per inch): 1 time \$90.00 6 insertions 85.00 13 insertions 80.00 26 insertions 70.00
JIM MERKEL VOICEIMAGING 724-625-6625 www.voiceimaging.com	51 insertions 65.00 Marketplace (202) 463-0417 Fax: (202) 463-0432 e-mail: shannon@rronline.com

National Airplay Overview November 26, 1999

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Free Millennium Promotion

Works with any existing Millennium Promotions

Free! New Year's Resolution Kits for daily giveaways. How many do you need? Free! Radio Talent's Guide to New Year & Millennium Trivia. Free! Stickers with "Compliments of furnished for the New Year's Resolution Kits.com

CHR/POP

- SANTANA F/ROB THOMAS Smooth (Arista) LOU BEGA Mambo No. 5 (A Little Bit...) (RCA) JENNIFER LOPEZ Waiting For Tonight (Work/Epic) 1 2
- 3
- 5 3 4
 - 6
 - LEN Steal My Sunshine (Work/Epic) SAVAGE GARDEN | Knew | Loved You (Columbia) BRITNEY SPEARS (You Drive Me) Crazy (Jive)
- 0 BRIAN MCKNIGHT Back At One (Motown) 8
- 6 8

9

- BACKSTREET BOYS Larger Than Life (Jive) TLC Unpretty (LaFace/Arista) MARC ANTHONY I Need To Know (Columbia) 10
- SMASH MOUTH Then The Morning Comes (Interscope) WILL SMITH Will 2K (Columbia) 12
- 13
- 14 TRAIN Meet Virginia (Aware/Columbia)
- 00 18
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- RICKY MARTIN Shake Your Bon-Bon (C2/Columbia) 702 Where My Girls At? (Motown) SUGAR RAY Someday (Lava/Atlantic) CHRISTINA AGUILERA Genie In A Bottle (RCA) 11 16 15
- 28 18
- 17 19
- CHRISTINA AGUILERA What A Girl Wants (*RCA*) RED HOT CHILI PEPPERS Scar Tissue (*Warner Bros.*) LENNY KRAVITZ American Woman (*Maverick/Virgin*) 19
- 00000000 23 JESSICA SIMPSON I Wanna Love You Forever (Columbia)
- WHITNEY HOUSTON My Love Is Your Love (Arista) COUNTING CROWS Hanginaround (DGC/Geffen) 24
- 27 30 BLAQUE Bring It All To Me (Track Masters/Columbia)
- ROBBIE WILLIAMS Angels (*Capitol*) 98 DEGREES I Do (Cherish You) (*Universal*) CELINE DION That's The Way It Is (550 Music/Epic) 26 20 26
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- 28 29 21 MARIAH CAREY Heartbreaker (Columbia) 31
- ENRIQUE IGLESIAS The Rhythm Divine (Interscope) SIXPENCE NONE THE RICHER There... (Squint/Elektra/EEG) 22 30

#1 MOST ADDED

EIFFEL 65 Blue (Da Ba Dee) (Republic/Universal)

#1 MOST INCREASED PLAYS CHRISTINA AGUILERA What A Girl Wants (RCA)

CHR begins on Page 40.

AC

'N SYNC W/GLORIA ESTEFAN Music... Heart (Epic) 1 1 BACKSTREET BOYS I Want It That Way (Jive) 6 SAVAGE GARDEN I Knew Loved You (Columbia) 4 98 DEGREES I Do (Cherish You) (Universal) CELINE DION That's The Way It Is (550 Music/Epic) 5 8 3 RICKY MARTIN She's All I Ever Had (C2/Columbia) 6 PHIL COLLINS You'll Be In My Heart (Hollywood) EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic) 9 LONESTAR Amazed (BNA) 10 SARAH MCLACHLAN I Will Remember You (Arista) ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise) 12 10 9 11 98 DEGREES The Hardest Thing (Universal) 11 12 SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia) SHANIA TWAIN You've Got A Way (Mercury) PHIL COLLINS Strangers Like Me (Hollywood) 15 13 14 14 15 21 'N SYNC (God...) A Little More Time... (*RCA*) ENRIQUE IGLESIAS Bailamos (*Overbrook/Interscope*) SHANIA TWAIN Man! I Feel Like A Woman! (*Mercury*) 17 13 17 1 18 16 **CHER Believe** (Warner Bros.) SHANIA TWAIN From This Moment On (Mercury) SANTANA F/ROB THOMAS Smooth (Arista) 20 21 19 23 MARTINA MCBRIDE I Love You (Columbia) JIM BRICKMAN F/MICHELLE WRIGHT Your Love (Windham Hill) SIXPENCE NONE THE RICHER There... (Squint/Elektra/EEG) MARC ANTHONY I Need To Know (Columbia) 20 26 324 25 27 LOU BEGA Mambo No. 5 (A Little Bit ...) (RCA) 24 22 28 27 GARTH BROOKS AS CHRIS GAINES Lost In You (Capitol) JESSICA SIMPSON I Wanna Love You Forever (Columbia) 29 30 MICHAEL BOLTON Sexual Healing (Columbia) 30 CHICAGO Back To You (Chicago)

#1 MOST ADDED WHITNEY HCUSTON I Learned From The Best (Arista)

#1 MOST INCREASED PLAYS L COLLINS Stranger Like Me (Hollywo PHIL COL

AC begins on Page 77.

Your Audience will Love it.

Free!

It costs your station ZERO \$\$\$\$

Stickers with "Compliments of (your logo)" to personalize

the New Year's Resolution Kit giveaways.

- CHR/RHYTHMIC BRIAN MCKNIGHT Back At One (Motown) PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista) BLAQUE Bring It All To Me (Track Masters/Columbia) JUVENILE Back That Thang Up (Cash Money/Universal) MARIAH CAREY Heartbreaker (Columbia) DESTINY'S CHILD Bug A Boo (Columbia) EVE Gotta Man (Ruff Ryders/Interscope) OL' DIRTY BASTARD Got Your Money (Elektra/EEG)
- B.G. Bling Bling (Cash Money/Universal) JENNIFER LOPEZ Waiting For Tonight (Work/Epic) IMX Stay The Night (MCA) 9 11
- 16
- LOU BEGA Mambo No. 5 (A Little Bit ...) (RCA) 12 14
 - 13 14
- WILL SMITH Will 2K (Columbia) 702 Where My Girls At? (Motown) SISQO Got To Get It (Dragon/Def Soul/IDJMG) 15 (15
- 22 13 16 CHRISTINA AGUILERA Genie In A Bottle (RCA)
- 12 17 BRITNEY SPEARS (You Drive Me) Crazy (Jive)
- 17 18
- SANTANA Maria Maria (Arista) LIMP BIZKIT N 2 Gether Now (Flip/Interscope) 20
- 19 23 MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG)
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- WARREN G I Want it All (*G-Funk/Restless*) CHRISTINA AGUILERA What A Girl Wants (*RCA*) DONELL JONES U Know... (*Untouchables/LaFace/Arista*) BOB MARLEY F/LAURYN HILL Tum Your Lights... (*Columbia/LDJMG*) 24

 - 25 26 Q-TIP Vivrant Thing (Def Jam/IDJMG) WHITNEY HOUSTON My Love Is Your Love (Arista) SNOOP DOGG B-Please (No Limit/Priority)
- 21 28 25 27
- 29 28 MARC ANTHONY | Need To Know (Columbia)
- 36
- **4 3** DR. DRE Still D-R-E (Aftermath/Interscope) MARIAH CAREY/JOE & 98 DEGREES Thank... (Columbia) 46

#1 MOST ADDED

NOTORIOUS B.I.G. Notorious B.I.G. (Bad Boy/Arista)

#1 MOST INCREASED PLAYS

CHRISTINA AGUILERA What A Girl Wants (RCA) CHR begins on Page 40.

HOT AC

- TW ① SANTANA F/ROB THOMAS Smooth (Arista)
- TAL BACHMAN She's So High (Columbia) 2
- 3 SUGAR RAY Someday (Lava/Atlantic)
- LOU BEGA Mambo No. 5 (A Little Bit...) (RCA) GOO GOO DOLLS Black Balloon (Warner Bros.) 4 6
- LEN Steal My Sunshine (Work/Epic)
- FASTBALL Out Of My Head (Hollywood)
- 78 10
 - TRAIN Meet Virginia (Aware/Columbia) SIXPENCE NONE THE RICHER There... (Squint/Elektra/EEG) 9
 - 10
- SMASH MOUTH All Star (Interscope) SMASH MOUTH Then The Morning Comes (Interscope) MELISSA ETHERIDGE Angels Would Fall (Island/IDJMG) 6 14 11

 - 13 SARAH MCLACHLAN Ice Cream (Arista)
- 13 RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.) BETH HART L.A. Song (143/Lava/Atlantic) SAVAGE GARDEN I Knew I Loved You (Columbia) 12 14 17
- COUNTING CROWS Hanginaround (DGC/Geffen) CITIZEN KING Better Days (And The Bottom..) (Warner Bros.) GOO GOO DOLLS Slide (Warner Bros.) 19 18
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- STING Brand New Day (A&M) SHANIA TWAIN Man! I Feel Like A Woman! (Mercury) ROBBIE WILLIAMS Angels (Capitol) 23 ø
- 24 LENNY KRAVITZ American Woman (Maverick/Virgin)
- FOO FIGHTERS Learn To Fly (*Roswell/RCA*) CELINE DION That's The Way it Is (*550 Music/Epic*) R.E.M. The Great Beyond (*Warner Bros.*) 26
- 29
- 27
- SPLENDER Yeah, Whatever (C2/Columbia) MARC ANTHONY I Need To Know (Columbia) 30

Talent Will Appreciate the Entertainment Value.

• Everybody Wins with the New Year's Resolution Kit.

- 29 30 TONIC You Wanted More (Universal) 28
 - BARENAKED LADIES Get In Line (Elektra/EEG)

#1 MOST ADDED

FILTER Take A Picture (Reprise)

#1 MOST INCREASED PLAYS

760.480.1886

SMASH MOUTH Then The Morning Comes (Interscope) AC begins on Page 77.

www.americanradiohistory.com

VEW YEAR'S RESOLUTION

URBAN

DONELL JONES U Know... (Untouchables/LaFace/Arista) KEVON EDMONDS 24/7 (RCA) BRIAN MCKNIGHT Back At One (Motown)

MONTELL JORDAN Get It On Tonite (Def Soul/IDJMG) MARC NELSON 15 Minutes (Columbia) PUFF DADDY F/R. KELLY Satisfy You (Bad Boy/Arista)

IDEAL Get Gone (Noontime/Virgin) GINUWINE None Of Ur Friends Business (550 Music/Epic)

ARTIST The Greatest Romance Ever Sold (*NPG/Arista*) MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (*EastWest/EEG*) ANGIE STONE No More Rain (In This Cloud) (*Arista*)

CHICO DEBARGE Give You What You Want (Motown)

JAGGED EDGE He Can't Love U (So So Det/Columbia) DESTINY'S CHILD Bug A Boo (Columbia) EVE Gotta Man (Ruff Ryders/Interscope)

OL' DIRTY BASTARD Got Your Money (Elektra/EEG)

SISQO Got To Get It (Dragon/Def Soul/IDJMG) LIL' WAYNE Tha Block Is Hot (Cash Money/Universal)

Q-TIP Vivrant Thing (Def Jam/IDJMG)

CASE Think Of You (Def Soul/IDJMG)

SOLE' 4,5,6 (DreamWorks) TRACIE SPENCER Still In My Heart (Capitol)

D'ANGELO Left & Right (Cheeba Sound/Virgin) J-SHIN One Night Stand (Slip 'N Slide/Atlantic) B.G. Bling Bling (Cash Money/Universal)

BLAQUE Bring It All To Me (Track Masters/Columbia)

#1 MOST ADDED

MARIAH CAREY I/JOE & 98 DEGREES Thank God... (Columbia)

#1 MOST INCREASED PLAYS

IDEAL Creep Inn (Noontime/Virgin)

URBAN begins on Page 53.

ROCK

FOO FIGHTERS Learn To Fly (Roswell/RCA)

LIVE The Dolphin's Cry (Radioactive/MCA)

BUSH The Chemicals Between Us (Trauma) STONE TEMPLE PILOTS Down (Atlantic)

SANTANA F/EVERLAST Put Your Lights On (Arista)

DAYS OF THE NEW Enemy (Outpost/Interscope) DEF LEPPARD Paper Sun (Mercury/IDJMG)

LYNYRD SKYNYRD Preacher Man (CMC) SHANNON CURFMAN True Friends (Arista) COUNTING CROWS Hanginaround (DGC/Geffen)

CROSBY, STILLS, NASH & YOUNG No Tears Left (Reprise)

RED HOT CHILI PEPPERS Around The World (Warner Bros.) COLLECTIVE SOUL Tremble For My Beloved (Atlantic)

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)

ALICE IN CHAINS Fear The Voices (Columbia)

TONIC Knock Down Walls (Universal) **FILTER** Take A Picture (Reprise)

CHRIS CORNELL Can't Change Me (A&M)

ZZ TOP Fearless Boogie (RCA) SANTANA F/ROB THOMAS Smooth (Arista)

METALLICA No Leaf Clover (Elektra/EEG)

R.E.M. The Great Beyond (Warner Bros.)

OFFSPRING She's Got Issues (Columbia)

OLEANDER | Walk Alone (Republic/Universal)

GODSMACK Voodoo (*Republic/Universal*) STAIND Mudshovel (*Flip/Elektra/EEG*) KORN Falling Away From Me (*Immortal/Epic*)

LIMP BIZKIT Re-Arranged (Flip/Interscope)

METALLICA No Leat

#1 MOST ADDED METALLICA No Leaf Clover (Elektra/EEG)

#1 MOST INCREASED PLAYS

ROCK begins on Page 95.

The Kit Includes:

The 15 Secrets Booklet is usable, insightful and empowering. Write your goals on the handsome **Resolution Certificate**, that is

Resolution Certificate, that is parchment paper with a gold foil seal. The Promissory **Refrigerator Magnet** is attractive reminder of your goal. The **Progress Chart** is simple and easy to use. The **Goal Stars** (gold foil) mark your success along the way. Using the **Pledge Pen** completes the kit.

CREED Higher (Wind-up) KENNY WAYNE SHEPHERD BAND In 2 Deep (Giant/Reprise)

WARREN G I Want It All (G-Funk/Restless)

MINT CONDITION If You Love Me (Elektra/EEG)

2 3 2 3

MARY J. BLIGE Deep Inside (MCA)

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GUY Dancin' (MCA)

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National Airplay Overview November 26, 1999

URBAN AC

KEVON EDMONDS 24/7 (RCA)

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- 8 ANGIE STONE No More Rain (In This Cloud) (Arista) BRIAN MCKNIGHT Back At One (Motown) 3 4 MINT CONDITION If You Love Me (Elektra/EEG) ERIC BENET Spend My Life With You (Warner Bros.) DEBORAH COX We Can't Be Friends (Arista) MAXWELL Fortunate (Rock Land/Interscope/Columbia) 6 8 ARTIST The Greatest Romance Ever Sold (NPG/Arista) 13
- 10 RAHSAAN PATTERSON Treat You Like A Queen (MCA)
 - 1 DONELL JONES U Know... (Untouchables/LaFace/Arista) WHITNEY HOUSTON My Love Is Your Love (Arista)
- 11 6 11
- SMOKEY ROBINSON Easy To Love (Motown)
- GLENN JONES Secrets (SAR/WB) QUINCY JONES F/CATERO Something | Cannot... (Qwest/WB) 14 19
- 13(1)(5) TRACIE SPENCER Still In My Heart (Capitol)
- 18 17
- MARY J. BLIGE Deep Inside (MCA) DAVE HOLLISTER Can't Stay (Def Squad/DreamWorks) Õ 22
- 20 BARRY WHITE Staying Power (Private Music/Windham Hill) 18
- 15 CASE Happily Ever After (Def Jam/IDJMG) 19
- R. KELLY If I Could Turn Back... (Jive) BRIAN CULBERTSON F/LORI PERRY Get'n Over You (Atlantic) 12 20
- 16 BARRY WHITE The Longer We ... (Private Music/Windham Hill)
- 25 22
- CASE Think Of You (Def Soul/IDJMG)
- 23 29 29 TERRY DEXTER Strayed Away (University/WB) BEVERLY You Came Along (Yab Yum/Elektra/EEG) 28
- 24 FAITH EVANS Lately I (Bad Boy/Arista) 26
- AMEL LARRIEUX Get Up (550 Music/Epic) GERALD LEVERT Nothin' To Somethin' (EastWest/EEG) 27 27
- 23 28
- 26 CHANTAY SAVAGE My Oh My (RCA) 29
- 30 OLU My World (Gee Street/V2) 30

#1 MOST ADDED

WHITNEY HOUSTON | Learned From The Best (Arista)

#1 MOST INCREASED PLAYS TERRY DEXTER Strayed Away (University/WB)

URBAN begins on Page 53.

ACTIVE ROCK

LW	TW	
1	1	CREED Higher (Wind-up)
2	2	BUSH The Chemicals Between Us (Trauma)
3	3	FOO FIGHTERS Learn To Fly (Roswell/RCA)
4	4	LIVE The Dolphin's Cry (Radioactive/MCA)
6	6	LIMP BIZKIT Re-Arranged (Flip/Interscope)
5	6	STONE TEMPLE PILOTS Down (Atlantic)
8 1	Q	STAIND Mudshovel (Flip/Elektra/EEG)
9	0	
11	9	
7	10	GODSMACK Keep Away (Republic/Universal)
13	Ð	KORN Falling Away From Me (Immortal/Epic)
10	12	ALICE IN CHAINS Fear The Voices (Columbia)
12		RED HOT CHILI PEPPERS Around The World (Warner Bros.)
14	14	SEVENDUST Denial (TVT)
15	15	SANTANA F/EVERLAST Put Your Lights On (Arista)
20	16	GODSMACK Voodoo (Republic/Universal)
18	17	
19		STATIC-X Push It (Warner Bros.)
17	19	KID ROCK Cowboy (Top Dog/Lava/Atlantic)
—	20	
16	21	DAYS OF THE NEW Enemy (Outpost/Interscope)
23	22	
24	23	
26		TONIC Knock Down Walls (Universal)
28	25	SYSTEM OF A DOWN Sugar (American/Columbia)
21	26	NINE INCH NAILS We're In (Nothing/Interscope)
22	27	COAL CHAMBER W/OZZY OSBOURNE Shock (Roadrunner)
27	28	
32	29	INCUBUS Pardon Me (Immortal/Epic)
30	30	GUANO APES Open Your Eyes (Super Sonic/RCA)



		COUNTRY		
LW	TW		LW	TW
2	0	CLINT BLACK When I Said I Do (RCA)	2	0
4	2	JOHN MICHAEL MONTGOMERY Home To You (Atlantic)	1	2
1	3	MARTINA MCBRIDE Love You (RCA)	4	3
3	4	BRAD PAISLEY He Didn't Have To Be (Arista)	6	4
6	5	FAITH HILL Breathe (Warner Bros.)	7	
7	6	SHANIA TWAIN Come On Over (Mercury)	5	6
5	7	GEORGE STRAIT What Do You Say To That (MCA)	8	0
10	8	REBA MCENTIRE What Do You Say (MCA)	3	8
9	9	YANKEE GREY All Things Considered (Monument)	10	9
12	Ð	ALAN JACKSON Pop A Top (Arista)	9	10
13	Q	LEANN RIMES Big Deal (Curb)	17	0
16	12	DIXIE CHICKS Cowboy Take Me Away (Monument)	13	12
11	13	ANDY GRIGGS I'll Go Crazy (RCA)	16	13
17	14	TIM MCGRAW My Best Friend (Curb)	12	14
15	15	KENNY CHESNEY She Thinks My Tractor's Sexy (BNA)	19	Ð
14	16	RANDY TRAVIS A Man Ain't Made Of Stone (DreamWorks)	18	16
19	8	CLAY WALKER Live, Laugh, Love (Giant)	14	17
18	Q	TY HERNDON Steam (Epic)	21	18
21	Φ	LONESTAR Smile (BNA)	11	19
20	Ð	TRACY BYRD Put Your Hand In Mine (RCA)	15	20
22	Ð	GARY ALLAN Smoke Rings In The Dark (MCA)	24	Ð
23	ð	JOE DIFFIE The Quittin' Kind (Epic)	25	22
25	23	KEITH UKBAN ITS A LOVE THING (Capitol)	23	0000000
27	2	BROOKS & DUNN Beer Thirty (Arista)	29	20
24	25	TRACE ADKINS Don't Lie (Capitol)	28	25
26	5000	SHEDAISY This Woman Needs (Lyric Street)		26
29	Ð	JO DEE MESSINA Because You Love Me (Curb)	26	27
30		MARK WILLS Back At One (Mercury)	30	28 29
31	Ð	ALABAMA Small Stuff (RCA)		29
32	30	CHELY WRIGHT It Was (MCA)	27	30
		#1 MOST ADDED		

MONTGOMERY GENTRY Daddy Won't Sell The Farm (Columbia)

#1 MOST INCREASED PLAYS

DIXIE CHICKS Cowboy Take Me Away (Monument)

COUNTRY begins on Page 65.

ALTERNATIVE

LW BUSH The Chemicals Between Us (Trauma) 0 CREED Higher (Wind-up) FOO FIGHTERS Learn To Fly (Roswell/RCA) 2 3 LIMP BIZKIT Re-Arranged (Flip/Interscope) 4 FILTER Take A Picture (*Reprise*) BLINK-182 All The Small Things (*MCA*) RED HOT CHILI PEPPERS Around The World (*Warner Bros.*) 5 6 8 9 RAGE AGAINST THE MACHINE Guerrilla Radio (Epic) LIVE The Dolphin's Cry (Radioactive/MCA) KORN Falling Away From Me (Immortal/Epic) Ď 13 JIMMIE'S CHICKEN SHACK Do Right (Rocket/IDJMG) **311** Come Original (*Capricorn*) **KID ROCK** Cowboy (*Top Dog/Lava/Atlantic*) 10 12 12 13 STROKE9 Little Black Backpack (Cherry/Universal) 14 OFFSPRING She's Got Issues (Columbia) THIRD EYE BLIND Anything (Elektra/EEG) 16 18 BEASTIE BOYS Alive (Grand Royal/Capitol) 19 20 STAIND Mudshovel (Flip/Elektra/EEG) R.E.M. The Great Beyond (Warner Bros.) COUNTING CROWS Hanginaround (DGC/Geffen) 24 21 20

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LW

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NAC/SMOOTH JAZZ

BRIAN CULBERTSON Back In The Day (Atlantic)

- **DAVE KOZ** Together Again (Capitol) **GOTA** Let's Get Started (Instinct) JOYCE COOLING Callie (Heads Up) BOB JAMES What's Up (Warner Bros.) BRIAN MCKNIGHT Back At One (Motown) CHUCK LOEB High Five (Shanachie) BONEY JAMES Body Language (Warner Bros.) BRIAN TARQUIN Darlin Darlin Baby (Instinct) KOMBO Talk The Talk (GRP/VMG) DAVID BENOIT Miles After Dark (GRP/VMG) CRAIG CHAQUICO Forbidden Love (Higher Octave) KIRK WHALUM That's The Way Love Goes (Warner Bros.) ERIC CLAPTON Blue Eyes Blue (Columbia/Reprise) KIM WATERS Secrets Told (Shanachie) GARTH BROOKS AS CHRIS GAINES Lost In You (Capitol) NORMAN BROWN Out'a Nowhere (Warner Bros.)
- KENNY GARRETT Simply Said (Warner Bros.) DOWN TO THE BONE Long Way From Brooklyn (Internal Bass)
- 2 D NESTOR TORRES Velvet Nights (Shanachie)
- KENNY G Stranger On The Shore (Arista)
- SPECIAL EFX Bella (Shanachie)
- EARL KLUGH Peculiar Situation (Windham Hill) RICHARD ELLIOT On The Fly (Blue Note) STING Windmills Of Your Mind (Pangaea/Ark 21)
- SPYRO GYRA Breezeway (Windham Hilf Jazz)
- RIPPINGTONS Topaz (Peak/Windham Hill Jazz) BRIAN HUGHES Shakin' Not Stirred (Higher Octave)
- BRIAN CULBERTSON F/LORI PERRY Get'n Over You (Atlantic) DWIGHT SILLS Dock Of The Bay (Citylights)

#1 MOST ADDED

NORMAN BROWN Paradise (Warner Bros.)

#1 MOST INCREASED PLAYS

DAVID BENOIT Miles After Dark (GRP/VMG)

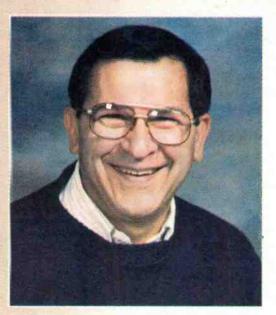
NAC begins on Page 87.

ADULT ALTERNATIVE









t almost every convention, a video camera is taping the event, and behind that camera is Art Vuolo, one of radio's unsung heroes. Over the years Vuolo has become radio's unofficial chronicler, making it his business to record the industry's great moments for prosperity. He estimates that he has 6,000 audio cassettes representing over 10,000 hours of radio broadcasts, plus about 300 hours of video.

Most people don't realize that Vuolo actually has a company, The Radioguide People. It's a concept he developed in his senior year at college, and since 1972 he has published over 100 million guides, which, city by city, make it easy for radio listeners to locate their favorite programming.

How his love of radio began: "It probably goes back to 1960. I was a personal assistant to a gentleman named Jim Shelton. Jim was, at that time, probably the best-known disc jockey in the state of Indiana. He was at WIBC and worked there for 50 years. He never missed a day of work, which I think is a record that will never be broken. I was a listener of his show. He used to broadcast from different car dealers every night, and I would go down and hand him the ETs, the electrical transcriptions.

"He had two turntables, one for the 45s and one for the commercials, which were all on these big 16-inch platters. His show was called *Platter Party*. He could sell Fords one night and Chevys the next with total conviction. I'd take the bus down to wherever he was doing his show after school and help him out.

"My love of radio started when my mom gave me my first crystal radio, one you plugged in your ear and grounded with an alligator clip to an outlet in the wall. I feil asleep every night with that radio stuck in my ear, listening to WIRE in Indianapolis."

Working in radio: "I worked at several stations, mostly after I moved to Michigan. I worked in Jackson, MI, where Jack Parr got his start. I was a board op. I had to learn how to back-time records to hit Mutual News, how to cut out Preparation H commercials because the GM of the station didn't think they were in good taste, stuff like that. They would never let me on the air.

"I didn't get on the air until 1967 in Ann Arbor. I remember being on the air the night the Detroit riots broke out. I had pretaped the show, but I was at the station, running the tape. One of the songs I played was "Eve of Destruction' by Barry McGuire. The show was called *The Sunday Night Music Mart*. It was back in an era when you had nothing on on Sunday night. It was either me or Billy Graham. It is the same station where John Records Landecker got his career started. Radio's Best Friend

ARTHUR VUOLO JR.

"I worked as Promotion Director for WNIC/Detroit when Ed Christian of Saga was running it. I decided I didn't like working for one particular station, and that's when I started my company. It gave me a chance to work with many stations without allegiance to any one."

How he answers when asked what he does for a living: "It's very hard to describe. I kind of live a double life. I have video and *Radioguide*, which are totally different, separate and unique. Basically, I tell people I. publish *Radioguide* for people who travel and want to know what to listen to when they're in a city they're unfamiliar with. Then I find that people who live in a particular city really don't know the stations much better than the people who are visiting."

State of the radio industry: "That is so hard to answer, because it's kind of a love-hate thing. I love the times now; I love the technologies. Look at the equipment today; we have come so far. I love the hot new formats. Believe it or not, I even love the consolidation, because it's good for my business. I like the new things about the business.

"What I hate is the discrimination against talented executives and people over the age of 50. That's because I already kissed my 50th birthday. I think to myself that maybe when Randy Michaels hits 50, it's going to change. So many of my friends over 50 are crying to me that they can't get any good jobs because they're being passed over for people who are much younger and will work for less money. That's my saddest commentary."

On being named "Radio's Best Friend": "I can tell you the exact date: It was May 17, 1985, in **R&R's** Street Talk column, which was written in those days by John Leader. He was congratulating me and my company on getting a really big order for *Radioguide*, sponsored by General Motors. It's amazing how many people know me by that handle. It's quite the moniker. When it was given to me, a number of people said, 'You should make that work to your advantage,' and hopefully I have. The only bad thing is, being radio's best friend means you have to do everything for everybody and then not get paid for it. It can be a curse as well."

Something about him that might surprise our readers: "I was going to try to think of something clever to say, like, 'Let it be exposed that Art Vuolo leads a double life: He's both in radio and in video.' I took those two things and combined them into the video airchecks, which, believe it or not, I'm almost better known for than the *Radioguide*. I'm archiving the industry with videotape. It's a way for me to leave a mark. I'm somebody who likes to think that being nice to people is still in vogue. I try to bust my butt for everybody. The only person I ever screw over is myself."

Career highlight: "I would have to go to 1995, when Ford Motor Co. — the electronics division, at the time called Ford Electronics — bought 10 million *Radioguides*. That was my biggest hit. They sponsored 10 million guides to promote college football on the radio."

Career disappointment: "Losing sponsors because of changes in ownership or personnel. You work with someone at a certain company, then they leave the company, and it's the old 'you go out with the bathwater.' That's how we lost Buick, even though the promotion was tremendously successful. When you sell a company, you're really selling people. People are the company. New, younger blood came in, and they wanted to do it their way. Even if our idea was good, it made no difference; they had their own ideas, and they were going to do it their way." Most influential individual: "So many people have affected my career. There's a friend of mine — I always say that he sits at the right hand of God because he works with Randy and Tom Owens at Clear Channel — Sean Compton. I call him The Boy Wonder. He's only like 25 years old. He knows so much about this business, and I'm better than double his age. It scares me how many sharp people there are out there who are so young and know so much. One of my best friends in the business is Steve Cooper in Indianapolis. He was in my very first video in '78. I got inspired by a tape I saw from Shotgun Tom Kelly of B-100 in San Diego at the 1977 **R&R** Convention in Dallas."

Favorite radio format: "News/Talk and Oldies." Favorite air personality: "Everyone knows that I am most fond of Bob & Tom."

Greatest radio moment caught on tape: "One of the most mesmerizing was in 1985, during a Detroit radio reunion. Some guy was mimicking the late Byron McGregor, doing the blood-and-guts 20/20 news. While the guy was doing it on the air, in walked Byron and his wife, JoJo. Thank God the tape was rolling, because in those days I had a camera that would have taken eight to 10 seconds to warm up, and I never would have caught it. At CRS in Nashville I got the late Minnie Pearl doing a riveting keynote that only I have on tape. Also, the induction at the Rock and Roll Hall of Fame of all the legendary jocks. I was the only one who taped that. It was history."

His funniest moment: "I can't remember which convention it was at, but Randy Michaels got up to the podium and said, I see Art Vuolo here, and he's wearing a really nice-looking suit. I'm just trying to figure out what radio station is giving away suits.' It gets a huge laugh to this day. Everybody is convinced that I buy none of my own clothes, because everything I own has a logo on it. As I'm sitting here, I'm wearing a T-shirt under my sweater from a station in from Indiana, and I'm wearing a sweater with the Lions' and WXYT's logos on it!"

Favorite song: "I love oldies, but I love the oldies that don't get played — the ones by Bobby Rydell or Connie Francis or Fabian, the lost gold that didn't test well for some reason."

Favorite television show: "Frasier."

Favorite book: "The Hits Just Keep on Coming by Ben Fong Torres. There's a new book by Joey Reynolds called Let a Smile Be Your Umbrella and Don't Get a Mouthful of Rain."

Favorite movie: "Breaking Away and One on One." Favorite restaurant: "Honest to God, any Las Vegas buffet. My parents moved there 14 years ago, and that was the end of my waistline."

college football games to bar mitzvahs."

Communication medium of choice: "The oldfashioned telephone. I really prefer it, but e-mail is becoming a necessity: *artvuolo@aol.com*. My website is at *www.vuolovideo.com*."

What he is most looking forward to in the new millennium: "Making a mark and being successful enough to keep a roof over my head. It sounds corny, but that's one of the reasons I do videos and stuff: I want to leave something of a legacy. In the radio business, I'd like to see a little less business and a whole lot more radio. We need to stop letting Wall Street manage us and Madison Ave. program us. There are enough talented broadcasters out there to keep radio sounding great all by itself." a conserve . A

the follow-up single to

B96 increases rotation to 46 spins this week!
SoundScan in Chicago Diplest 129 to 383
Nhum Debuts of Al Com Chicago!

"The business line requests have been pulling in since we started playing 'Don't Stop.' Lam confident bits cut will develop into a BIB fourth quarter HIT for B96!!" — Efic Bradley, ND-B95/Ghicago

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WKTU/New York KZQZ/San Francisco KTFM/San Antonio KCHZ/Kansas City WWCK/Flint KHTT/Tulsa B96/Chicago KRBV/Dallas WPYO/Orlando WRVQ/Richmond KDGS/Wichita KYLZ/Albuquerque KYLD/San Francisco WFLZ/Tampa WXXP/Long Island WHFN/Providence KNHC/Seattle And many more

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