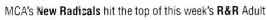
NEWSSTAND PRICE \$6.50

'You Get What You Give' Gets No. 1





Alternative chart with the first release from Maybe You've Been Brainwashed Too. The song is also climbing three additional R&R charts: CHR/Pop, Hot AC, and Alternative.



DECEMBER 18, 1998

Year-End News Issue



May al'your wishes come true for the holidays and the new year. You've helped make my dreams come true this year.

THREE STRA GHT #1'S INCLUDING R&R'S #1 SONG OF 1998 "THIS KISS" FAITH (DOUB_ PLATINUM)



I'M GRATEFUL AND FORTUNATE.



HAPPY HCLIDAYS!

LOVE,

AITH

Total BDS Spins 5,720 Audience Reach Over 34 Million!! WXKS Add! KZQZ Add! Modern Rock Monitor 11* Modern Adult Monitor 13* Top 40 Mainstream Monitor 21* Over 20,000 Soundscanned This Week!

emison

or fice; We prefer naugh

Early Add! WMTX/Chicago

Z100 Add! Total BDS spins 2,485 Audience Reach Over 24 Million!!

adicals

et What You Give

12 101



and



Yes, television is radio's primary competitor for ad dollars, but TV stations and their related networks are also major ad spenders on radio. In this month's installment of R&R's monthly Industry X-Ray series, you can dissect TV's spending patterns market-by-market and see how viewership stacks up against radio listening. Plus, columnist Dick Kazan with more easy ways to make or save money, and our TV Spotlight featuring the Dancing Baby.

Pages 10-14

PUBLISHER'S PROFILE: ROCK PIONEER ALLEN SHAW



Back in Rock radio's early days, Allen Shaw convinced the ABC honchos to turn their struggling FM stations into album rockers. The rest, they say, is history. Erica Farber talks to Shaw about those days. these days, and the ones in between.

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IN THE NEWS

- Scott Ginsburg named Chairman/CEO of DG Systems
- PaineWebber Media Conference wrap-up
- · Five major labels agree on Internet music transmission standard
- RADAR 59 network radio results
- John Duncan appointed PD of So. Cal. trimulcast Y-107

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THIS # WEEK CHR/POP • SHAWN MULLINS Lullaby (Columbia) CHR/RHYTHMIC • BRANDY Have You Ever? (Atlantic) URBAN • WEEK
• BRANDY Have You Ever? (Atlantic)
URBAN
DRU HILL These Are The Times (Island)
URBAN AC • DEBORAH COX Nobody's Supposed To Be Here (Arista)
COUNTRY • COLLIN RAYE Someone You Used To Know (Epic)
AC • R. KELLY & CELINE DION I'm Your Angel (Jive)
HOT AC • SHAWN MULLINS Lullaby (Columbia)
• P. WHITE (/G. WASHINGTON, JR. Midnight (Columbia)
• METALLICA Turn The Page (Elektra/EEG)
• METALLICA Turn The Page (Elektra/EEG)
• EVERLAST What It's Like (Tommy Boy)
• NEW RADICALS You Get What You Give (MCA)



DECEMBER 18, 1998

Dobson Signs On For TRS '99

BY AL PETERSON R&R NEWS/TALK EDITOR

Focus On The Family President/founder James Dobson, Ph.D., has been added to R&R's upcoming fourth annual Talk Radio Seminar, to be held February 18-20, 1999 in Washington, DC. Dobson is set to address TRS '99 at an exclusive attendees-only



Dobson

morning, Feb. 19. The nonprofit Focus On The Family organization produces Dobson's syndicated radio programs, which air on more than 3000 radio stations across North America, as well as on nearly 2300 stations in 93 countries around the world. His most widely recognized feature for

breakfast session on Friday

DOBSON/See Page 18

In '98, Clear Channel-Jacor Merger Set Tone

Radio's thirst for outdoor companies wasn't quenched

By JEFFREY YORKE R&R WASHINGTON BUREAU CHIEF

It has been a year of partnering. As consolidation borne out of the Telecommunications Act of 1996 approached its third anniversary, fewer mom-and-pop stations and small collections of stations remained available to hungry groups looking to bulk up. They were forced to snap up hundreds of stations for stunning amounts of money.

It was a year that saw Clear Channel rope in Jacor for a record \$4.4 billion in October, a package of monumental proportions that includes about 625 radio stations worldwide (an estimated 450 in 101 U.S. markets). Add on 19 TV stations and about 220,000 outdoor displays

in 29 countries with a lot of planning to make the transaction a tax-free, stock-forstock deal, saving shareholders a lot of money.

As expected, Clear Channel will have to sell about 20 stations in five markets Cleveland, Jacksonville, Dayton, and Tampa-St. Petersburg - to meet regulator's guidelines. Other stations might also have to be spun off to meet ownership limits, but this week Jacor spokeswoman Pam Taylor told R&R that progressing as planned. The combo will retain the Clear Channel 1 based in San Antonio with CEO Lowry Mays leading the charge into t tury. The Jacor division will continue to be based in Covington, KY, wi boyant Randy Michaels at the helm as CEO.

The Clear Channel-Jacor marriage was the biggest of the year, but DEALS/Se



Inside: A format-by-format look back at the last 12 months

FCC liberal in tackling issues By MATT Spangler R&R WASHINGTON BUREAU

When **R&R** contacted industry players a year ago to predict what impact FCC regulators in Washington would have on radio during their last year at 1919 M Street, most responded that the commission would be more watchful of television.

"I think this new FCC is probably going to be more conservative in how it changes the multiple-ownership rules," NAB EVP/General Counsel Jeff Baumann said last year. But as the climactic skirmish over radio-TV cross-ownership and scores of other issues (including EEO, free airtime, and both digital and pirate radio) --- demonstrated, it was hardly a conservative agenda for this commission in 1998.

January

The FCC began a regulatory year that would be marked in part by a precarious balance of pro-

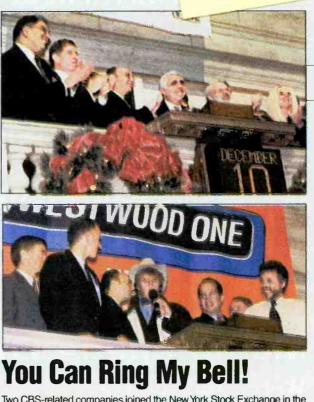
rom marauders and catermmunity broadcasters. It orthern California case eley pirate Stephen Dund to apply for a license nibit broadcasting under enged. Although Duni-FCC/See Page 36

Bibbs Becomes WB Sr. VP/Urban Promo Ball-Gabriel upped

Urban Music Promotion. Based in Los Angeles, he reports to Warner Bros. Records Board Chair-Russ man Thyret and President Phil Quartararo.

ly, Alison Ball-Gabriel has been promoted to VP/Urban Music A&R.

Thyret and Ouartararo said in a joint statement, "The transitional period that Warner Bros. **Records Urban Music Division** has been experiencing has come to an end with the arrival of Dwight, one of the most respect-**BIBBS/See Page 18**



last week. In the top picture above, CBS President/COO Mel Karmazin rings the opening bell on Infinity Broadcasting's first trading day. Below, Don Imus does the same on behalf of his employer, Westwood One

Universal Details Management Team

By Steve Wonsiewicz R&R MUSIC EDITOR

Seagram, which recently closed on its \$10.4 billion acquisition of PolyGram, has officially unveiled its senior management team and structure for Universal Music Group. The company also said it will wait until early 1999 to begin planned staff reductions, which are expected to total around 3000 people and eventually save the company about \$300 million annually. Significant cuts in its artist roster are also expected.

During a Dec. 14 presentation with financial analysts in New York, Seagram reiterated a previous statement that it would take an accounting charge of as much as \$700 million related to the integration of PolyGram and also said it will sell around \$1 billion in non-core assets in the next two years. Seagram noted it expects the music division will **UMG/See Page 20**

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Bibbs Concurrent-

THE KILLER SOUNDTRACK THE

featuring the lead track: WAL (PART 2) PERFORMED BY CLASS OF '99 featuring: Layne Staley, Tom Morello,

WORLD PREMIERE Video debut December 15.

Stephen Perkins, Märtyn Le Noble and Matt Serietic phis:

> CREED I'M EIGHTEEN THE OFFSPRING THE KIDS AREN'T ALRIGHT GARBAGE MEDICATION SHAWN MULLINS CHANGES DASIS STAY YOUNG SOUL ASYLUM SCHOOL'S OUT SHERYL CROW RESUSCITATION STABBING WESTWARD HAUNTING ME D GENERATION HELPLESS NEVE IT'S OVER NOW flick MAYBE SOMEDAY

MUSIC FROM THE DIMENSION MOTION PICTURE Album in stores Tuesday, December 15. Movie opens Christmas Day.

Watch for The Faculty in Special December 18.

www.columbiarecords.com DMENSION SOBY MUSIC COLUMBIA www.dimensionfilms.com

reed appears courtesy of Wind-up Records - Sheryl Lrow appears courtesy of AKN Records. Inc., n PolyGram Company - Garbage appears courtesy of Almo Sounds, Inc., In North America; courtesy of Moshroom Records International B.N. for the rest of the world - Shirley Manson appears courtesy of RADIDACHVE + Iom Morello appears courtesy of Epic Records. A Division of Sony Mosic Enternationent Inc. - Dasls appears courtesy of Epic Records, a Division of Sony Mosic Enternationent Inc. - Stephen Perkins appears courtesy of Wørner Bros. Records

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Ginsburg Invests In DG Systems & **Becomes Chair/CEO**

It's been eight months since Scott Ginsburg abruptly left the top spot as Chancellor Media's CEO. But after "reflecting on radio and re-



viewing the In-ternet," the 46year-old entrepreneur last week paid \$11 million for a 16% stake in Digital Generations Svstems, which provides digital recordings of commercials to about 8000 radio and

TV stations through the Internet

and satellites. "I think this is where we are head-

ed. absolutely," Ginsburg told **R&R** this week. "Right now, DG Systems has a vast, private network of connecting TV and radio stations together with a central hub to distribute commercials. It's a business that is just a few years old, and people thought a few years ago when Dick Harris went around and talked to the industry about it that it was a goofy idea. Now, it's an industry standard. Not only are the methodology and hardware well accepted, but the advertising agencies frequently are demanding that commercials be delivered electronically. It's faster, quicker, cleaner, and it's a lot easier to track them."

Although DG Systems has not turned a profit since its IPO in 1996, Ginsburg - who takes on the title of Chairman/CEO and is responsible for the strategic direction of the company - is understandably bullish on its future. "For a brand-new business, this company has quickly been able to write off its investment in technol-

GINSBURG/See Page 16

R&R Holiday Schedule

R&R's Los Angeles, Nashville, and Washington, DC offices will adopt the following schedule over the holidays:

• The offices will be closed on Christmas Eve, Thursday, Dec. 24 and Christmas Day, Friday, Dec. 25.

 The offices will also be closed on Friday, Jan. 1.

 R&R will not publish the weekly newspaper the week of Dec. 21. The deadline for the next issue, dated Jan. 1, is Tuesday, Dec. 29.

Look for regular news updates throughout the holidays via the R&R TODAY daily fax and R&R ON-LINE website (www.rronline.com).



Executives congratulate Ricky Martin at a reception celebrating the sale of 5 million units of his current album, Vuelve. Shown here are (top row, r) the Work GroupVP/Promotion Dennis Reese, Columbia Records GM will Botwin and President Don Ienner, Martin, President/CEO Sony Music Entertainment Thomas Mottola, Columbia Records Sr. VP/Promotion Jerry Blair and VP/Pop Promotion Lee Leipsner, and Manager Angelo Median; (kneeling, I-r) Columbia Records Director/A&R Joanna Ifrah and Director/Lifestyle Marketing/Special Projects Rocco Lanzilotta. Martin's next project will be an English-language album for Columbia.

Radio's Big Three Woo Analysts In NY Karmazin, Mays, Marcus at PaineWebber confab

By Jeremy Shweder r&r washington bureau

Chancellor Media pushed its brand name, Clear Channel Communications trumpeted its Jacor merger, and CBS Corp. continued its Infinity Broadcasting road show.

In this case, three's company, and appearances by Chancellor CEO Jeffrey Marcus, Clear Channel CEO Lowry Mays, and CBS CEO/ President and soon-to-be Chairman Mel Karmazin highlighted last week's PaineWebber Media Conference in New York City, where the leaders of the three largest radio groups enlightened media analysts and reporters with company overviews and outlooks.

Karmazin spoke at the conference just hours before underwriters set a trading price for Infinity's IPO on Wednesday evening. Karmazin attracted attention by arriving with a city bus decked out in the Infinity logo, but media were barred from Karmazin's speech due to SEC privacy requirements. Following his speech, Karmazin escaped out a

side entrance, avoiding a horde of reporters ready to pounce.

Marcus and Mays were more open, talking about current issues in broadcasting and the financial outlooks for their respective companies. On the FCC's proposal to alter the one-to-a-market waiver policy, both Mays and Marcus said they had met with FCC Chairman Bill Kennard and the other commissioners just before the conference to gauge the commission's true intent. Both men said the commissioners were so splintered on the issue of ownership that no significant change was likely.

"I don't see it as a factor," Mays said. "If all those things came to pass, I guess we'd swap our television stations with our radio stations, but that's not going to happen." Marcus echoed Mays, saying that the commissioners had "no unanimity" on the proposal to cap ownership at four radio and one TV stations in a market.

PAINEWEBBER/See Page 18

Mottola Now Sony Music Ent. Chair/CEO Sony Corp. of America

has promoted Thomas Mottola to Sony Music Entertainment Chairman/ CEO as part of a realignment of the senior management team at its U.S. operations.

Formerly SME President/ CEO, Mottola now reports to newly crowned SCA Chairman/CEO Howard Stringer. Mottola - who

will continue to have full responsibility for day-to-day operations of the music division - previously

reported directly to Sony Corp. co-President/co-CEO Nobuyuki Idei.

"The Sony top management team in the U.S. is now stronger than ever before," Idei said. "I believe that Howard will build on the mutually supportive and collaborative relationships that he has been developing over this past year

with Tommy, [Sony Pic-tures Entertainment] John [Calley], and Teri Aoki, President/CEO of Sony Electronics.'

DECEMBER 18, 1998

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Country Action	66	Adult Alternative Tracks	99
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Record Industry Unites To Develop Standard For Digital Music Delivery

In an effort to curb the explosive growth of pirated music on the Internet, the music industry's largest players have teamed to establish by next fall a voluntary security standard that will protect copyrighted music in existing and emerging digital formats. It's the first significant unified step the music business has taken to minimize online music piracy in the \$40 billion global record industry.

Companies participating in the

effort, which is being dubbed the

Secure Digital Music Initiative (SDMI), include BMG Entertainment, EMI Recorded Music, Sony Music Entertainment, Universal Music Group, and Warner Music Group, as well the Recording Industry Assn. of America (RIAA) and the International Federation of the Phonographic Industry (IFPI). SDMI is also being supported by many independent labels, as well as such companies as America Online, AT&T, IBM, Lucent, Matsushita,

DIGITAL/See Page 18

Duncan Named PD At Y-107/Los Angeles

Big City Communications has named former KLOS/Los Angeles PD John Duncan to program the company's L.A.area "Y-107" FM trimulcast (KLYY/Arcadia, KSYY/Fallbrook, and KVYY/Ventura). Duncan replaces Big City VP/Programming Steve Blatter, who announced his resignation in September.

"John's impressive track record and winning programming philosophy made him an obvious choice to

take Y-107 to the next level," stated VP/GM David Howard. "We are thrilled to have a person with his commitment to compelling radio



Duncan says of his new company: "I like the entrepreneurial spirit of Big City, especially with the monolithic corporate cultures that dominate broadcasting today. I look forward to joining the company and working with the Y-107 staff to increase ratings and listener loyalty for what is already one of the most-listened-to Alternative

stations in America."

Duncan's experience includes programming stints at KYYS/ Kansas City and WLZR/Milwaukee.

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RADIO BUSINESS

Infinity IPO A Coup For CBS, Industry

□ Public offering of CBS radio assets brings in \$2.87 billion BY JEREMY SHWEDER R&R WASHINGTON BUREAU

The "Amazing Karmazin" proved once again last week that his reputation carries great weight on Wall Street, as the longanticipated initial public offering for Infinity Broadcasting raised nearly \$3 billion on Dec. 9.

The IPO was the highlight of a high-profile week on Wall Street for the radio industry. On Tuesday morning, syndicated talk host Don Imus broadcast live from the New York Stock Exchange to publicize Westwood One's switch from the NASDAO.

When the market opened on Dec. 10, underwriters for Infinity had set the trading price at \$20.50, smack in the middle of the range set by Merrill Lynch & Co. By the end of trading Thursday, Infinity was the most actively traded U.S. stock, rising \$2.625 to finish at \$23.125. Overall,

analysts said the day was a success for Infinity, CBS. company CEO/ President Mel Karmazin, and even the radio industry.

You measure an industry by its strongest players, not by its weakest players, and Mel Karmazin is one of its strongest players," said Bishop Cheen, media analyst with First Union Capital Markets.

Karmazin has reaped stellar re-

INFINITY/See Page 8

NABET Weighs ABC Offer

By MATT Spangler R&R WASHINGTON BUREAU

Negotiations between locked-out members of the National Association of Broadcast Employees & Technicians and ABC grew even more tense last week, as NABET rejected parts of a company reconciliation package and a federal judge accused the union of interfering with ABC broadcasts and employees.

On Dec. 11, during negotiations overseen by federal mediators, ABC presented NABET with what it termed a "comprehensive package. The union responded that the offer failed to address job security, improved benefits, or the needs of daily hires. ABC proposed, for example, that daily hires would retain their 30% premium in lieu of benefits only until March, when the premium would drop to \$50 per day as ABC originally proposed.

The union is also critical of a provision that requires each bargaining unit to ratify its proposed contract before ABC will permit any to return to work on an individual basis.

"The network and its parent, Walt Disney Company, must be very in-

our members into submission." a NABET statement said The union is now consulting with its locals on the package. ABC would not comment on what it will

secure to deploy such sudden and

desperate tactics in an effort to force

do if NABET rejects the offer.

Tell It To The Judge

NABET faces another legal hurdle with Los Angeles Superior Court Judge Robert O'Brien, who on Dec. 10 issued a summons ordering the Burbank, CA. and San Francisco locals to appear on Dec. 24 to prove that they haven't violated a temporary restraining order (TRO) he issued against the union last month.

The TRO, which was followed by a preliminary injunction earlier this month, prohibited NABET picketers from interfering with ABC broadcasts and harassing ABC employees. The Dec. 10 summons alleged, among other things, that Carl Gallagher of KGO-TV/San Francisco threatened to use mace on the individuals who served him with the injunction.

Neither KGO-TV nor NABET officials would comment on the mace allegation, though San Francisco local President Kevin Wilson told R&R the union has abided by the injunction and TRO.

R&R Associate Editor Adam Jacobson contributed to this story

Bloomberg BUSINESS BRIEFS

Commissioner Blasts FCC 'Public Interest' Policy

CC Commissioner Harold Furchtgott-Roth has often criticized the agencys seemingly haphazard use of the "public interest" principle to review certain applications for license transfers, but this week he attacked the practice in an editorial in The Wall Street Journal. Furchtgott-Roth focused specifically on high-profile telecommunications mergers, but his message also applied to radio deals that have been scrutinized in the name of public interest. Calling the FCC's current practice "discriminatory," the commissioner wrote, "Radio license transfers involved in the merger of major telecommunications firms are subject to a months-long investigation under the 'public interest' standard that is hardly ever applied elsewhere."

FCC Fines WGMS-FM/Washington, DC

W GMS/Washington, DC, one of the oldest Classical stations in the nation, was fined Tuesday for failing to put sponsorship identification on dozens of commercials concerning uses of nuclear power, the FCC said. According to the commission, WGMS aired 68 commercials between April and June without stating who sponsored the spots. WGMS told the FCC that the error was the mistake of a station employee and was fixed as soon as it was identified. The station, owned by Utah-based Bonneville Holding Co., has 30 days to appeal the decision. The spots were sponsored by the Nuclear Energy Institute.

NAB, CEMA Submit DAB Test Standards To FCC

he National Radio Systems Committee, co-sponsored by the NAB and The National Hadio Systems Committee, to operation, on Monday the Consumer Electronics Manufacturers Association, on Monday filed guidelines with the FCC for testing of digital radio systems as part of USA Digital Radio's petition for a domestic IBOC standard. The NRSC said the submission of the guidelines is "the best way it can support [the] individual testing efforts" of USADR, Lucent Technologies, and Digital Radio Express. Though the NRSC said it is not testing systems at this point, it has offered to evaluate the results of testing by the individual IBOC proponents

FCC To Release Ad Discrimination Study

he FCC is expected to issue a report by the end of the year that says, The FCC is expected to issue a report by the original of the year and a mong stations with the same format, those owned by whites generate among stations with the same format, those owned by whites generate more ad revenue than minority-owned ones, according to sources familiar with the report. The study also suggests that high-rated stations that reach minorities bring in less money. The commission pledged to do the

Continued on Page 8

R&R/Bloomberg Radio Stock Index

This weighted index consists of all publicly traded companies that derive more than 5% of gross revenues from radio advertising

				Change Since		
	One Year Ago	One Week Ago	12/04/98	One Year Ago	One Week Age	
Radio Index	189.53	223.00	219.77	+17.66%	+1.47%	
Dow Industrials	7756.29	8821.76	9016.14	+13.74%	-2.16%	
S&P 500	946.78	1166.46	1176.74	+23.20	87%	



XM Signs Radio One, BET, **SYNCOM Deals**

□ WorldSpace may buy majority stake in firm

XM Satellite Radio expanded its programming lineup this week to include four channels catering to black audiences. On Tuesday, the satellite radio provider inked exclusive deals with Black Entertainment Television (BET), Radio One, and Syndicated Communications (SYNCOM).

The companies will produce programming for African-American Talk, Gospel, hip-hop/rap, and AC stations for XM's service, slated to roll out by the end of 2000. Radio One currently owns 15 stations, in-

cluding those owned through its subsidiaries, and WWBR-FM/Detroit, which it entered into an agreement to buy from SYNCOM in October

XM/See Page 8

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or more than a decade, my firm has delivered **The Most Powerful**, Advanced Research in Radio... Multi-Variate analysis tools that provide a clearer picture of your station, competitors, listeners.

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- We are "on your team" *exclusively* in your market for a full year...to answer questions, evaluate airchecks, and provide additional input based on the research.

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Let us show you how Mark Kassof & Co.'s powerful research and personal service can dramatically increase your success. Call me at 734-662-5700.



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RADIO BUSINESS



Deal Of The Week

KJOX-AM/Selah & KHHK-FM & KXDD-FM/Yakima, WA PRICE: \$8.7 million

TERMS: Asset sale for cash BUYER: New Northwest Broadcasters, headed by CEO Michael O'Shea. It also owns KBBO-AM, KARY-FM & KRSE-FM/Yakima. Phone: (206) 769-3777

SELLER: Butterfield Broadcasting Corp., headed by President Gregory Smith. It also owns KREW-AM, KYXE- AM, KZTA-FM & KZTB-FM/Yakima. Phone: (206) 443-9991 FREQUENCY: 980 kHz; 99.7 MHz; 104.1 MHz POWER: 5kw day/500 watts night;

7.26kw at 584 feet; 61kw at 781 feet FORMAT: Sports; Classic Rock; Country

Arkansas

KFAY-AM/Farmington, KFAY-FM/Bentonville & KKEG-FM/Fayetteville PRICE: \$5.8 million

This notice appears as a matter of record only. September 1998

Marathon Media

Has acquired the assets of

WOBT-AM WRHN-FM

Rhinelander, Wis. and

WHTD-FM Three Lakes, Wis.

from

Northwoods Broadcasting Inc.

David Tolliver initiated the transaction and exclusively represented the seller.



3200 Cherry Creek South Drive. Suite 500, Denver, CO 80209 303/778-5555 711 Sth Avenue, Suite 405, New York, NY 10022 212/935-5900 Internet Address www.bdaniels.com

Founded in 1958, Daniels & Associates L.P. is a member of the National Association of Securities Dealers Inc. and all its professional associates are licensed with the NASD. Member SIPC.

TERMS: Asset sale for cashCOMBUYER: Cumulus Media Inc., head-
ed by Executive Vice President Lewclude
the setDickey. It owns 185 stations. Phone:
(414) 615-2800COM

(414) 615-2800 SELLER: Demaree Media Inc., headed by President Patrick Demaree. It owns two other stations. Phone: (501) 521-5566

FREQUENCY: 1030 kHz; 98.3 MHz; 92.1 MHz

POWER: 10kw day/1kw night; 100kw at 617 feet; 7.6kw at 531 feet FORMAT: Talk; Country; Rock

BROKER: Media Services Group Inc.

adew the seller.

Colorado

KCBR-AM/Monument & KCMN-AM/Colorado Springs

PRICE: \$750,000

TERMS: Asset sale for cash BUYER: KLZ Radio Inc., headed by President Donald Crawford. It owns three other stations, including KLTT-AM/ Commerce City and KLZ-AM/Denver. Phone: (215) 628-3500 SELLER: KCMN Inc., headed by Chip Lusko & Kent Bagdasar. Phone: (949) 721-1530

FREQUENCY: 1040 kHz; 1530 kHz POWER: 5kw; 3kw FORMAT: Religious; Nostalgia BROKER: Jody McCoy of McCoy Broadcast Brokerage Inc.

Georgia

WBAW-FM/Barnwell PRICE: \$475,000 TERMS: \$65,000 cash plus promisso-

ry notes for \$410,000 BUYER: Bullie Broadcasting Corp., headed by President Gary Dodd. Phone: (912) 369-4852 SELLER: WBAW Inc., headed by President H. Drew Wilder. Phone: (803) 259-3507

FREQUENCY: 99.1 MHz POWER: 25 kw at 340 feet FORMAT: News/Talk/Sports

WHKN-FM/Millen

PRICE: \$175,000 TERMS: Asset sale for cash BUYER: Multi-Service Corp., headed by President James Popwell Sr. He owns four other stations, including WPMX-FM/Statesboro. Phone: (912) 783-1109 SELLER: Radio Millen Broadcasting

Co. Inc., headed by President Jerry Kiefer. Phone: (904) 428-9091 FREQUENCY: 94.9 MHz POWER: 16kw at 400 feet FORMAT: Country

Hawaii

KHLO-AM & KKBG-FM/ Hilo, KLEO-FM/Kahalu'u & KKOA-FM/Volcano PRICE: \$3.8 million TERMS: Asset sale for cash BUYER: Emerald City Radio Partners Inc., headed by President Paul Robinson. Phone: (202) 408-7036 SELLER: Brewer Broadcasting Corp., headed by President Phillip Brewer. Phone: (808) 935-0396 FREQUENCY: 850 kHz; 97.9 MHz; 106.1 MHz; 107.7 MHz POWER: 5 kw; 35 kw at 240 feet; 7.3

POWER: 5 kw; 35 kw at 240 feet; 7.3 kw at 2908 feet; 50 kw at 102 feet

FORMAT: Oldies; AC; AC; CHR

Mississippi

WJSJ-FM/Sumrall (Laurel-Hattiesburg)

PRICE: \$200,000 TERMS: Asset sale for cash BUYER: TeleSouth Communication

Inc., headed by President Stepher Davenport. It owns four other stations Phone: (601) 957-1700 SELLER: Larry Scott. Phone: (334

602-6642 FREQUENCY: 97.3 MHz POWER: 1kw at 200 feet FORMAT: Soft AC

New Mexico

KKYC-FM/Clovis

ESTIMATED PRICE: \$7010 TERMS: Asset sale for cash BUYER: Broadcast Entertainmen Corp., headed by President Ronald Pierson. It owns four other stations, in cluding KICA-AM & FM/Clovis. Phone (505) 762-6200 SELLER: Karen Mainieri. Phone (505) 762-6200 FREQUENCY: 102.3 MHz POWER: 25kw at 177 feet FORMAT: Country COMMENT: KKYC-FM is operating ou of the former KWUA-FM. The purchase price includes a \$10 cash payment and

assumption of about \$7000 in debt. New York

WXQZ-FM/Canton (St. Lawrence-Ogdensburg)

PRICE: \$300,000 TERMS: Asset sale for cash BUYER: Cartier Communications Inc., headed by President Timothy Martz. It owns three other stations. Phone: (702) 831-8701 SELLER: Closs Communications Inc. Phone: (410) 268-8101 FREQUENCY: 101.5 MHz POWER: 2.4kw at 364 feet FORMAT: Country

North Carolina

WCVP-AM & FM, WCNG-FM/Murphy PRICE: N/A

TERMS: Gift of 100% of stock in Cher-

okee Broadcasting BUYER: Dennis, Janet, Jane, and Allen Blakemore. Phone: (828) 837-2151

SELLER: Cherokee Broadcasting Co., Inc., headed by President Dennis Blakemore. Phone: (828) 837-2151 FREQUENCY: 600 kHz; 95.9 MHz; 102.7 MHz

POWER: 1kw day/20 watts night; 60 watts at 2000 feet; 3kw at 426 feet FORMAT: Misc.; Country; AC

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TRANSACTIONS Continued from Page 6

WYNA-FM/Tabor City (Myrtle Beach, SC) PRICE: \$1.1 million TERMS: Asset sale for cash **BUYER: Coastline Communications** of Carolina Inc., headed by President Jerome Bresson. Phone: (610) 664-6460

SELLER: Pamplico Broadcasting Limited Partnership, headed by Edward Seeger. He has interests in eight other stations. Phone: (803) 661-5000 FREQUENCY: 104.9 MHz POWER: 1.5kw at 425 feet FORMAT: Jazz

Oregon

KTIL-FM/Tillamook

PRICE: \$400,000 cash and license of a market-grade FM CP

TERMS: Asset exchange agreement between three parties. Thunderegg Wireless will acquire a market-grade construction permit from Brian Lord and give him a 15% interest in Thunderegg Wireless. Then, Thunderegg will trade the new station and \$400,000 to Oregon Eagle for KTIL-FM

BUYER: Thunderegg Wireless LLC, headed by George Kriste. He has interests in five other stations. Phone: (206) 285-2295

SELLERS: Oregon Eagle Inc., headed by President Van Moe. It also owns

ХМ

Continued from Page 4

for \$27 million. Radio One President/CEO Alfred Liggins told R&R that he has not yet identified who among the roster of talent on his stations might be plugged into one of the channels.

This deal marks the second foray into radio for BET. In January 1996 it launched the now-defunct BET Radio Networks. "Our involvement with XM is consistent with BET's strategy to be on the cutting edge of entertainment and new technology," said BET Chairman/CEO Robert L. Johnson.

Meanwhile, international satellite radio provider WorldSpace filed documents with the FCC last week that would permit it to own 81.7% of XM. Currently, WorldSpace has

a 20% stake in XM, while parent American Mobile Satellite Corp. owns the other four-fifths.

According to FCC rules, any entity incorporated in a foreign country or of which more than 25% is owned by a foreign citizen or citizens, can own no more than 25% of a domestic broadcaster. WorldSpace is incorporated in Maryland and based in Washington, DC, and is 97% owned by U.S. citizens.

week that CNN International will provide programming to the company's satellite service rolling out in South Africa and the Middle East on its AfriStar satellite by early May. Hitachi, JVC, Matsushita, and Sanyo are developing the \$250-\$300 radios that will receive the free service.

KMBD-AM/Tillamook. Phone: (503) 842-4422. And Brian Lord. Phone:

FREQUENCY: 104.1 MHz: 94.1 MHz

POWER: 6.5kw at 196 feet; 950 watts

Texas

TERMS: Asset sale for cash BUYER: Pacem In Terris Foundation, headed by President William Kerr.

SELLER: Ambassador University. No

FORMAT: This station is currently si-

Freinie

WHLF-AM/South Boston

TERMS: Asset sale for cash BUYER: Willis Broadcasting Corp.,

headed by President Bishop Willis. It owns 39 other stations. Phone: (757)

SELLER: JLC Properties Inc., head-

ed by President John Cole. Phone:

FORMAT: Nostalgia; Nostalgia

KBAU-FM/Big Sandy

(Longview-Marshall)

PRICE: \$100,000

Phone: (412) 536-1032

phone listed FREQUENCY: 90.7 MHz

lent

PRICE: \$45,000

622-4600

(804) 572-2988

POWER: 1kw

FORMAT: AC

FREQUENCY: 1400 kHz

POWER: 5.8kw at 515 feet

(206) 932-4839

at 745 feet

WorldSpace also announced last

RADIO BUSINESS

Bloomberg BUSINESS BRIEFS

Continued from Page 4

study after a controversial memo from Katz Radio Group subsidiary Amcast, imploring advertisers to avoid black and Hispanic outlets in New York, came to light in May.

Safety Report Issued By NAB

aking Communities Safer: Programs That Are Working," based on a larger study on crime by the University of Maryland, is a report being released by the NAB that outlines crime prevention programs that have been proven to work and how stations can use this knowledge in serving their communities. The report also gives broadcasters tips on crime prevention through news stories, bulletin boards, PSAs, and other community outreach efforts. Nearly 6000 reports will begin arriving at radio stations this week. For copies, call the NAB National Campaigns office at (202) 429-5447.

Oxendine Takes BROADCAP For-Profit

ohn Oxendine, former chief of TV broadcaster Blackstar Communications, has purchased a 75% stake in Broadcast Capital (BROADCAP) for \$1 million in order to transform the fund into a for-profit venture specializing in financing minority broadcast operations. BROADCAP was a \$10 million fund created in 1980 by the NAB to underwrite minority ventures. It leveraged \$100 million in 50 minority radio and TV deals in the subsequent 18 years, Oxendine told R&R. He said there is currently about \$2 million in the fund.

Cumulus Acquires Fayetteville Trombo For \$5.8 Million

ilwaukee-based Cumulus Media purchased KFAY-AM & FM & KKEG-FM/Fayetteville, AR, last week from M Demaree Media for \$5.8 million, giving Cumulus four FMs and two AMs in the market, ranked 155th in the nation by Arbitron. Cumulus Exec. Vice Chairman Lew Dickey told R&R that the company will spin off three stations recently purchased from Hochman Communications as part of a six-station, \$6.15 million deal. Cumulus plans to sell KREB-AM & FM & KBRS-FM/Fayetteville. "Basically, we kept the stations with the best distribution," Dickey said. The Cumulus cluster puts the company in direct competition with Capstar Broadcasting's four-station Fayetteville cluster. "Capstar is the dominant cluster in that market, but we're going to go in and compete aggressively with them," Dickey said.

Continued from Page 4

Infinity

sults from Infinity. Since he sold the company to CBS in 1996 for \$3.8 billion, Infinity's market value has risen to over \$19 billion, after the IPO. Infinity clearly was the star of the CBS holdings, with third-quarter operating profits better than twice the \$71 million garnered by the TV division. While the Infinity spinoff separates the radio and outdoor holdings from CBS' sagging television operation, CBS still retains 83%

control of Infinity. Most analysts agreed that Karmazin was the driving force behind the success of the offering. When Karmazin told analysts in late August that he planned to offer an IPO for Infinity at 20 times cash flow, most analysts thought it was impossible. In the end, the stock sold for more than that as investors snatched up shares.

Most analysts agreed that CBS was clearly boosted by the offering.

While Infinity may be overpriced. CBS stood to gain from the spinoff. Only last month, News Corp. pulled a similar maneuver when it sold a part of the Fox Entertainment Group, raising \$2.81 billion in an IPO. CBS was expected to use the money from the Infinity IPO to reduce debt, boosting the company profile even more, analysts said. The Infinity offering could also pave the way for other media IPOs in the near future, Cheen said.

"I'm not at liberty to discuss specific names right now, but certainly if there is a strong equity market . I think you would see companies try to use their stock as currency again in a high valuation era," he said. The only problem with the Infinity IPO could be that expectations for radio stocks are now incredibly high, Cheen said,

Just after Infinity released the sale price of its offering, prime competitor Clear Channel Communications said it would sell 15 million additional common shares, possibly raising over \$720 million.

WW1 Moves To NYSE

Meanwhile, Don Imus described Westwood One's move from the NASDAQ to NYSE as "being on the porch with the big dogs" - at least that's what company Chairman Norm Pattiz and CEO Joel Hollander hope. Pattiz described the NYSE as a more "prestigious" location for Westwood One, which had traded on the NASDAO since 1984. "They don't call it the big board for nothing," Pattiz told R&R

Imus In The Morning broadcast live from the NYSE on Tuesday, with Imus and Hollander on hand to ring the bell to start the trading day at 9:30am. Trying to explain why he was there, Imus half-seriously said that they were "hoping to bump the stock up to \$50 so we can all bail out." The stock closed at \$24.06 on Tuesday.

Westwood One, which syndicates Imus to about 100 stations, now trades on the ticker symbol WON instead of WONE.

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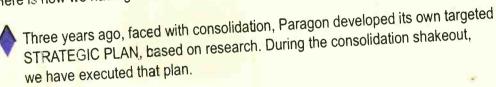
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An Open Letter To The Radio Industry

Thanks to you, PARAGON RESEARCH HAD ITS BUSIEST YEAR IN 1998. We conducted more research for more clients than ever before. And 1999 looks to be even better.

Here is how we have grown during consolidation:



Paragon has operated with this PHILOSOPHY – radio stations that build and execute strategic plans win. We have partnered with stations to develop actionable strategic plans.



Paragon has CONCENTRATED ON THE FUNDAMENTALS – delivering sound data and strategic recommendations based on the data.

Paragon has focused on "operators." We SUPER-SERVED OUR OWN CORE, premier operators.

Paragon has been LOYAL to its clients. By not "working across the street" or pursuing short-term projects that threatened long-term relationships, that loyalty has been reciprocated. We work for several stations in a market cluster, not just one.

Paragon has adhered religiously to RESEARCH ETHICS. We conduct research the right way, always.

Paragon has become a REAL WORLD RESEARCH COMPANY. Paragon is a significant research and strategy source Paragon has become a REAL WORLD RESEARCH COMPANY. Paragon is a significant research and strategy source in media outside radio. For cable giant TCI, for newspapers like The Denver Post and The San Francisco Chronicle, for movie channels like STARZ! and Encore. Paragon's uniquely broad view of media has already benefited our radio clients during consolidation and will be even more beneficial in the upcoming "convergence" phase.

We have identified our target, super-served our core and grown cume all at the same time. In doing so, we've not only survived consolidation, but thrived. Just like our clients.

Paragon is the company to help guide your station through the consolidation maze.

Let's talk.

Mike Henry Managing Partner

STRATEGIC PLANNING

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- Auditorium Music Tests
- Focus Groups
- Tracking Studies
- Sales Assessment Studies



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- Are your listeners watching TV? Page 14
- What TV spends with other media, Page 12
- Four Weeks Forward: Two weeks' worth, Pages 12, 14

Television: a medium, so called because it is neither rare nor well done. — Ernie Kovacs

management • marketing • sales

SALES

R&R INDUSTRY X-RAY: RADIO'S A TOP TARGET FOR TV

RADIO SPENDING PROFILE

1997 TV category radio growth rate: 25.1%

Television as a percentage of total radio

Source: Miller, Kaplan, Arase & Co. LLF

....

1997 overall radio growth rate: 10%

70.0%

31.5%

55.8%

56.2%

Radio's percentage of

spending

High

Low

Mean

Median

expenditures: 7.2%

By Jeff Axeirod

Television may be a competing medium, but with enemies like

these, who needs friends? Companies in the television category — encompassing the broadcast networks, cable networks, and cable and satellite systems — spend more than half of their media advertising dollars on radio.

Let's face it: Fragmentation may have had some profound effects on the radio industry over the past few years, but they don't compare to the major upheaval experienced by TV. The "Big Four" networks (ABC, CBS, NBC, and Fox) have

been scrambling to maintain viewership levels in the face of unbelievable competition.

Not only are there three new broadcast networks (WB, UPN, and Pax), but there are more cable channels than ever (164, as of 1997). By mid-'96, 95% of all cable households had access to at least 30 channels, and 26 million households could view at least 54 channels. Not only have those numbers grown since then, but

the proliferation of new home satellite dishes they're in over 6% of homes already — has brought hundreds more viewing choices to these households.

This summer, ratings for basic cable services beat the Big Four for the first time ever. Compare these year-to-year numbers: In October '97, the Big Four commanded a 47.2% share of the TV audience, easily topping basic cable's 38.6%. This October, the roles were reversed. The Big Four slid to 42.2%, while basic cable increased to 44.8%.

What does this mean for radio? It means a lot of TV companies are looking to buy time on your radio stations. You have what they need: ears that are attached to eyeballs. According to Media Audit numbers, radio reaches 93.4% of those adults who watch prime-time TV (and only 65.1% of them do, by the way). More importantly, it reaches 90.6% of the other 34.9% who *aren't* watching TV.

On an affiliate level, TV stations have plenty to gain by advertising their local news on the radio. Of the one in four adults who watches late local news, 94% listen to the radio. About 92% of those who don't watch listen to the radio.

So, if a network or a station is looking to sway viewers' loyalties or attract new ones, radio's a great way to go. That's why, last year, TV

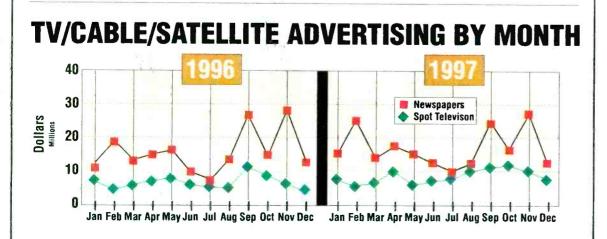
advertising on the radio grew at an astounding rate.

Look to sell plenty of spots during TV's primary "sweeps" months — November, February, and May as well as at the start of the new fall season each September. Also, keep up on industry news and trends, because new cable networks are springing up all the time ... and your station's demographics may fit their target

like the proverbial glove.

Of course, TV is another medium competing for your listeners' attention, so there's always the concern that the ads you sell will eventually subtract from your station's listenership in those dayparts. Sure, that's possible, but remember: Even the most popular TV shows in America today attract only one of every six or seven people. Dissatisfaction with many of TV's new offerings is running high, if you're to believe the critics and the pundits. As long as your station continues to provide a dependable, high-quality entertainment product, it'll stand up to the challenge.

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TV SPOTlight

THE BABY BRANCHES OUT



The Baby tests its metal



Boxers ... or diapers?



Baby booty call?



1998 was a big year for the Dancing Baby. The Internet cult darling broke through into the mainstream with its appearance on *Ally McBeal* and even landed on the front page of **R&R** last April.

With CMI's original spots already cleared in over 50 markets, DB encountered the eternal problem facing actors (and radio stations) in danger of being typecast: evolve or perish. CMI's goal with the DB campaign was to build and sustain a brand identity, so the Baby has taken on more diverse roles to keep its repertoire fresh.

The Baby was first recast (so to speak) as the metallic "DB 2: The Arbitrator," taking on the texture and action-star persona of Arnold Schwarzenegger's *Terminator 2* ... and performing its own stunts!

Then the Baby reappeared in a more soulful incarnation for use by Urban stations.

The next step? DB enters the world of espionage and intrigue, as a new set of spots features "Baby Bond" in a parody of the classic 007 opening sequences.

Baby enters the Bond market

If you'd like to see your station's ad in the TV SPOTlight, send at least three screen shots and a description or videotape copy of the spot to MMS Editor Jeff Axelrod at R&R, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.

This TV SPOTlight brought to you by



MANAGEMENT



By Dick Kazan

Incredibly, a law firm with fewer than 50 employees was spending nearly \$30,000 a year on stationery, pens, pencils, and other routine office supplies. It y room was unsecured, people were allowed to grab

was easy to see why: The supply room was unsecured, people were allowed to grab whatever they wanted, and the place was a complete mess.

When the partners imposed controls, some employees said it showed a lack of trust. Others felt the firm was just cheap. But the partners explained that this new system would not only save money, but also organize the supply room and streamline the ordering process. The result? Employees accepted the change, and the firm realized an immediate \$15,000 annual savings.¹

When my computer leasing company was just getting started, controlling this expense was easy. I would personally review office supply bills and write a check to pay for them. But as the firm grew, we were spending hundreds, then thousands of dollars with little oversight. This is not to say that employees were stealing supplies, but by not maintaining control, we couldn't negotiate the best prices, had no way of knowing if we received everything we paid for, and were slow to reorder the supplies we needed most. You may have the same problem we did.

At a major Southern California station cluster, the supply room has a coded security system to limit access. The employees defeat it by using a potted plant to prop the door open, and the room becomes a beehive of activity with no accountability.

What's the solution? Lock your supply room or cabinet, and assign someone oversight responsibility. To obtain supplies, employees fill out a brief form, which gives you inventory control with a minimum of paperwork. In no time,

station's demographics may fit their target e. her medium competing on, so there's always the

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TELEVISION ADVERTISING B

\$ 52

📕 1997 media spending (in thousands)

n ga

Market	Newspaper	τv
Albuquerque	141.8	272.8
Atlanta	4987.7	2458.7
Baltimore	1101.8	1803.1
Boston	6742.0	4987.5
Buffalo	717.5	123.8
Charlotte	1449.1	224.5
Chicago 👘 👘	21322.0	4393.6
Cincinnati	1153.1	1243.1
Cleveland	2478.4	913.0
Columbus	1200.0	857.2
Dallas-Ft. Worth	6897.2	1210.3
Denver	7271.1	1040.7
Detroit	9070.0	2661.2
Grand Rapids	199.4	180.3
Greensboro 💡 👘	124.7	174.8
Greenville-Spartanburg	334.3	195.0
Harrisburg	253.4	160.3
Hartford	1483.2	335.1
Houston	4574.7	1504.9
Indianapolis	847.2	804.6
Kansas City	2623.0	230.4
Los Angeles	27167.3	8784.8
Louisville	355.3	214.5
Memphis	671.1	446.3
Miami-Ft. Lauderdale	10641.1	1108.7
Milwaukee	2114.1	1248.6
Minneapolis-St. Paul	2363.9	1374.9
Nashville	2198.2	488.8

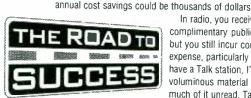
Market	Newspaper	τv
New Orleans	1027.1	629.1
New York	[©] 44581.5	13324.9
Norfolk	910.5	1140.9
Oklahoma City	571.5	977.7
Orlando	4791.1	620.8
Philadelphia	7547.8	4118.4
Phoenix	2488.6	1717.3
Pittsburgh	3382.5	855.5
Portland	1177.1	300.6
🖗 Providence 🛛 🧃 👘 🖏	y 627.6 mm	183.5
Raleigh-Durham	463.1	588.0
Sacramento	678.0	930.8
Salt Lake City	344.1	329.5
San Antonio	· 1139.1	840.3
San Diego	1351.6	1852.7
San Francisco	iii 8061.8	2608.3
Seattle	1854.5	999.9
S. St. Louis	333.8	686.4
Tampa-St. Petersburg	6689.7	1290.0
Washington, DC	6705.3	3061.1
West Palm Beach	867.5	312.7
Wilkes Barre-Scranton	83.7	196.2
Total Top 50	218159.0	85025.5
(includes broadcast TV, cable and so		le ⊤V systems,
difu Sa	atellites)	

Source: Competitive Media Reporting

MORE EASY WAYS TO MAKE OR Continued from Page 10

you'll start saving money.

How about subscriptions? I've read the Wall Street Journal since 1968. It's a useful business tool, and I see copies in most companies I call upon. However, when I reference key articles, seldom is anyone familiar with them, which tells me the Journal is often unread. These companies could save close to \$300 a year for each subscription they eliminate. Multiply this by the cost of other unread publications, and the



In radio, you receive some complimentary publications. but you still incur considerable expense, particularly if you have a Talk station. I've seen voluminous material circulated. much of it unread. Take

inventory, and find out what people actually use. Keep only those publications that are instrumental to your business, such as R&R.

Apply the same criteria to membership dues and conferences. In my company, many employees felt it was essential to join organizations and attend conferences. I didn't disagree, but when we calculated salaries, benefits, travel expenses, and the cost of having other employees cover for those who were out, the expenditure was much greater than it first seemed. This dilemma was resolved by requiring prospective members or attendees to submit specific written goals. Then, top management would determine if there was sufficient benefit to justify the cost. If so, the expense was approved, and we subsequently followed up to be sure the goals had been met

Taking these simple steps will make a substantial difference to your bottom line. Attention to detail is how you consistently make money. 100 Ways To Prosper In Today's Economy, Barry R. Schimel, CPA

Dick Kazan is a successful entrepreneur who founded one of the largest computer leasing corporations in the United States. He created and hosts *The Road To Success*, the first radio talk show to offer on-air business consulting to business consultin business owners and employees. E-mail your comments or questions to him at rkazan@ix.netcom.com

FOR Sales & Promotion Planning Calendar

January 10-16: Nat'l Bowling Week, Cuckoo Dancing Week, Nat'l Pizza Week, Healthy Weight Week, Manwatchers Appreciation Week, Nat'l Word Processing Transcriptionist Week

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Peculiar People Day Volunteer Firemens Day First vinyl record (1949) First subway opened (London, 1863) Oil discovered in Texas (1901)

Nat'l Clean Off Your Desk Dav Show & Tell At Work

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Day Int'l Thank You Day Banana Boat Day Unlucky Day

Ð Working Womens Appreciation Day Work Harder Day All In The Family debuts (1971) TV's Batman debuts (1966) First 747 flight (1970)

Make Your Dreams Come True Day Change Of Style Day Blame Someone Else Dav Frisbee invented (1957) Accordion invented (1854)

Ø Pharmacists Day Family Communications Dav Feast Of Fools Debt Day Nat'l Dress Up Your Pet Dav

Ð Hermit Day Hat Day Massage Parlor Day Feast Of The Ass Happy Days debuts

Pentagon building

finished (1943)

(1974)



Nat'l Nothing Day Religious Freedom Day Nat'l Fig Newton Day Nat'l Good Teen Day Nylon patented (1937) Gulf War begins

January 10-16

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(1991)

Switching to Jammin' Oldies/Mega? Ve got your library on (D or (D-ROM for hard drive systems GoldDise \cap 2/496-6800 or e-mail: tmci@tmcentury.com or check out our new website: www.tmcentury.com

If wgci, wusl, kkbł, kbxx, wamo, wjhm, kprs, wkkv, wizf, wqok, wwdm were On a Fecord?

Vould You Listen...

RATINGS POWERED MIXES CREATED BY THE SKILLS OF AMERICA'S HOTTEST URBAN DJS/REMIXERS/PRODUCERS WITH CREATIVITY AND CONSISTENCY WEEK AFTER WEEK UNMATCHED AND IMPOSSIBLE TO DUPLICATE. SUPERADIO'S ALL-STAR SUPERSQUAD INCLUDES CHICAGO'S STEVE "MIGGEDY" MAESTRO AND PHARRIS THOMAS, PHILADELPHIA'S DJ RAN AND DON "MYSTIC" MACK, L.A.'S DJ JAM, HOUSTON'S DJ ILLEGAL, MIAMI'S BABALU BAD BOYZ, AND DETROIT'S SIR LANCE-A-ROCK. THESE UNHOSTED MIX PROGRAMS SOUND LOCALLY PRODUCED AND ARE MIXED FOR RADIO, NOT FOR A NIGHTCLUB.

- ▶ ₩QQK Nashville #1 Saturday night, 40.3 share Women 18-34 with Slam Jam
- ▶ ▶ WAMO Pittsburgh #1 Saturday night, 15.6 share Women 18-34 with Slam Jam
- ▶ ▶ WJHM Orlando #1 Saturday night, 14.9 share Women 18-34 with Slam Jam
- ▶ ▶ WJIZ Albany, GA #1 Monday through Friday, Noon-1P, 34.1 share Women 18-34 with Kool Jam
- ▶ ▶ WAMJ Atlanta from nowhere to #3 Saturday night, 7.4 share Women 25-54 with Kool Jam
- WCFB Orlando from #8 to #2 in just three books Saturday nights with a 10.6 share Adults 25-54 with Kool Jam (Source: Arbitron AQH share Fall 1997, Winter, Spring and Summ

"It's one of the most dynamic tools for urban radio." -tony fields, vp programming, blue Chip broadcasting

"It's so strong it has become part of the WgCi culture." -elroy smith, OM, WgCi Chicago

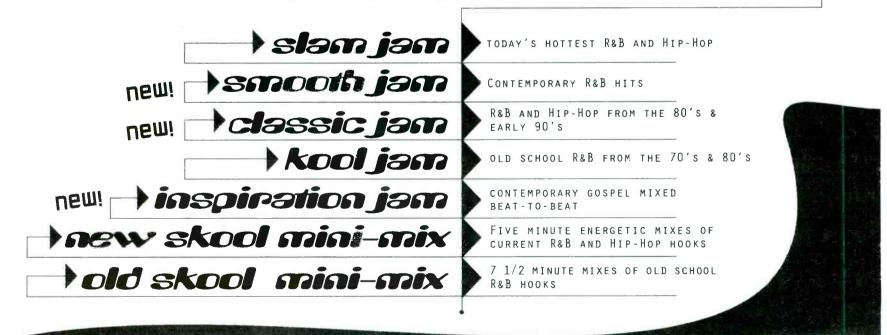
"Feliable, hit-intensive, creative programming that is a permanent solution to managing local mixers." -sam Weaver, pd, kprs kansas City

"translates into ratings power with dominating numbers in all dayparts." -heten Unite, pd, wust philadelphia



Ratings Proven Mix Menu...

Over 17 million listeners weekly including nearly every major urban station in the country.



for demo COs and to check availability in your market call gary D. or john C. at Superadio: 1.508.480.9000.



SALES-**WHO ARE THE HEAVY TV USERS?**

Most TV networks give their new shows plenty of exposure on their networks, but are radio listeners seeing them? Probably not. As the two graphs here illustrate, the age demos served by today's contemporary radio stations aren't likely to be in the top 20% of TV users. In fact, they're much more likely to be in the bottom 20%. That's one of the reasons TV needs to advertise on the radio: to catch the ears (and the interest) of the radio listener who only occasionally watches TV and, thus, is less likely to view a network's own promos. (The numbers here are indexes, indicating their relation to the demo's "average" viewer.)

	Heaviest TV Users			Lightest TV Users		
	Men	82	1	Men		110
[Women		116	Women	91	
	18-20	78		18-20		12
	21-24	74	1 I	21-24		121
	25-29	79	1	25-29		117
	30-34	86		30-34		110
Age	35-39	75		සු 35-39		1
By A	40-44	75	i i	a 40-44		1
	45-49	78	1	45-49		117
ſ	50-54		106	50-54	85	
	55-59		120	55-59	76	
	60-64		137	60-64	65	
5	Source: Scarboroug		100		10	0

RAB TOOLBOX

More marketing information and resources from the RAB

FROM MEDIA TARGETING 2000

Radio reaches 57% of light TV viewers within one hour of their largest purchase of the day. Light TV viewers are defined as TV viewers who fall in the bottom 40% in terms of average weekday exposure to TV programming. Forty-six percent of this group earns over \$50,000 per year, and 37% are college graduates.

INSTANT BACKGROUND ---TV SHOPPING/INFOMERCIALS

Infomercial formats preferred by customers: educational program covering one topic, 42%; talk show with live audience, 31%; on a set with an audience, 13%; live seminar, 10%; other, 4%. Greatest influences on the eventual buying decision (multiple answers): product demonstration, 85%; perception of value for the price, 80%; customer testimonials, 68%; company's name or reputation, 44%; celebrity endorsements, 43%. (NIMA/Research Alert)

FROM RAB CATEGORY FILES

"[CBS has] increased spending more in radio than in newspapers over the past two years. Radio is more immediate. The deadlines for newspapers are a problem; they need copy two days in advance. In radio, we can get spots on the same day." CBS VP/Marketing George Schweitzer, MediaWeek, 7/20/98.

For more information, call RAB's Member Service HelpLine at (800) 232-3131 or log on to RadioLink at www.rab.com.

FIVE WEEKS FORWARD Sales & Promotion Planning Calendar

January 17-23: Int'l Printing Week, Nat'l Thrift Week, Worldwide Kiwanis Week

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Nat'l Public Employees Appreciation Day Pig Day Professional Boxers Day Cable car patented (1871) Prohibition begins (1920)

Martin Luther King Jr. Day

Elementary School Teachers Day Winnie The Pooh Day Jazz Day Thesaurus Day

D Champagne Day Archery Day Nat'l Popcorn Day First neon sign (1915) "Scrabble" goes on sale (1955)

Take A Walk Outdoors Day Maintenance Day First basketball game (1892)Iran releases U.S. hostages (1981)

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0 Nat'l Hugging Day Own Your Own Home Day Nat'l Granola Bar Day Guys' Night Out First A-bomb tests (Nevada, 1951)

123

121

125

125

PP. Erotic Festival Day Answer Your Cat's Question Day Laugh-In debuts (1968) Roe v. Wade decision (1973)

January 17-23

22

Nat'l Pie Day Measure Your Feet Dav Handwriting Day Roots debuts (1977)

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PERSONALITY	%FAV	%LIKE	%FAV&LIKE
Dr. Gabe Mirkin	14.7	42.1	56.8
Jim Bohannon	8.8	42.1	50.9
Harden, Brant & Parks	5.4	36.0	41.4
Dr. Laura Schlessinger	15.0	25.0	40.0
Dr. Joy Browne	6.8	25.4	32.2
G. Gordon Liddy	2.6	8.9	11.5
Howard Stern	2.4	7.7	10.1
Rush Limbaugh	4.0	6.5	10.6
Oliver North	1.1	5.9	7.0

Ranked by %Favorite & Like Adults 35-54 Washington, D.C. Survey Period: February-March /Week of March 3,1997



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NEWSBREAKERS

Limited Inventory Nets Thrive In RADAR

A new breed of "limited inventory" radio networks scored well in the latest RADAR ratings, published by Statistical Research Inc. and released by the major networks.

Westwood One reconfigured some of its inventory into limited inventory sales networks (those nets which have less than 30 units of inventory per week or are without clearance in some dayparts), and its CNN Max network debuted in the top spot. Another "LIN," Premiere's AM Drive net, ranked second. Among the so-called fulltime networks, ABC's Prime network ranked first, while AMFM's Diamond network was second. AMFM's two networks earned big gains in part because of the addition of the former SFX stations to the Chancellor Media group.

RADAR 59 Fall 1998, 12+ persons

Limited Inventory					
Network	Persons	Change			
WW CNN Max	7140	New			
Premiere AM Drive	5270	-3.5%			
WW Source Max	2516	New			
Premiere Axis	2406	New			
ABC Advantage	2159	-7.6%			
Dr. Laura Show	1693	+3.8%			
Premiere Focus	1546	-2.1%			
Premiere Core	1038	-3.7%			
WW Edge	592				

Full-time Networks

Network	Persons	Change
ABC Prime	3339	-6.0%
AMFM Diamond	2054	+17.7%
WW CBS Radio	2024	
ABC Platinum	2003	-0.2%
WW NBC	1833	
ABC Emerald	1742	+8.0%
ABC Genesis	1689	+0.4%
WW NeXt	1347	
WW WONE	1177	
ABC Galaxy	859	+4.5%
American Urban	846	-6.1%

Source: Statistical Research Inc., Mon.-Sun., 6am-midnight

San Jose Knows The Way To 'YPA/Chicago

Longtime Hispanic media sales and management executive Carlos San Jose has joined Radio Unica O&O WYPA-AM/Chicago as VP/GM. The company, which airs its 24-hour Spanish News/Talk format on the station, recently purchased WYPA from Douglas Broadcasting.

"Carlos' extensive sales experience and established relationships make him the ideal candidate to head our operation in Chicago," Radio Unica President Jose Cancela said. "We are delighted to have Carlos join the Radio Unica team and have every confidence in his ability to build on the successes of 820 AM. Chicago is an extremely important market for us and is home to more than 1.2 million Hispanics. With Carlos' sales expertise, we are ideally positioned to meet the needs of our clients in Chicago."

San Jose most recently served as LSM of Heftel Broadcasting's WOJO-FM/Chicago. Prior to that, he was Sr. AE for NBC O&O WTVJ-TV/Miami, He began his career in 1980 as a sales executive for the former "HIT 1260" (now WSUA-AM) in Miami.

Minneapolis Scores With Sports/Talk Flip

Chancellor Media's **KXBR-AM/ Minneapolis** has dropped Classic Country and launched the company's second Sports station in the market, "AM 690, The Score." The new Sports/Talker joins co-owned KFAN-AM, giving Chancellor a solid one-two Sports punch in the Twin Cities.

The Score's daytime starting lineup of nationally syndicated personalities includes The Fabulous Sports Babe, Jim Rome, and Tony Kornheiser. Following the next few weeks of "best of's" from KFAN's morning drive duo of Chad & Barreiro, The Score will kick off the new year by adding *The ESPN Morning Show* with Tony Bruno and Mike Golic on Jan. 4. Weekend pro-

Ginsburg

Continued from Page 3 ogy and will be able to have positive cash flow in 1999 and 2000."

Ginsburg isn't putting all of his eggs in one basket. The same week he made the investment in DG Systems, he made a "similar but plus" dollar investment for about 50% of Star Guide Digital Network, a Reno, NV-based high-tech company that serves as an umbrella for three operations: one called Musicam Express, another that builds satellite receivers, and a third that provides "full motion picture video to the web using broad-band technology," he told **R&R**. gramming on the station will feature ESPN Radio, NASCAR auto racing coverage, *The Dick Schapp Show*, and select play-by-play events.

"The Score is KFAN's expansion franchise," said VP/GM Mick Anselmo. "The station will provide the sports enthusiast access to the best national sports hosts. Together, KFAN and The Score are committed to giving Twin Cities sports fans the very best national and local sports coverage."

PD **Doug Westerman** — who adds programming duties for The Score to his job description — said, "It's a great station for the hard-core sports fan. Now, when sports fans are asked to change stations, they have somewhere to go."

"My investment pattern is to help consolidate some of the distribution of audio between radio and TV networks and advertising agencies, but just as importantly to get expertise in-house for satellite, Internet, and telephone technology. With that technological base, we can build out the first full motion picture video on the Internet."

He said there are no direct competitors in the field yet, but characterized WebTV as an "akin business. But nobody has introduced the idea of bringing 200 channels of full motion picture video married together with the web."

- Jeffrey Yorke

EXECUTIVE ACTION

Weish Elevated To GSM At WFAN/New York

W FAN/New York LSM Donovan Welsh has been promoted to GSM of the Emmis Sports/Talk station. He succeeds Lee Davis, who was promoted to VP/GM following the departure of Joel Hollander in October (R&R 10/30).

After beginning his career as an AE for Inner City Broadcasting's WLIB-AM/NY, Welsh joined 'FAN in July '89 and rose to LSM in 1995. "This team has been essential to the sales success of WFAN over the last few years," he said. "I am confident of our continued success in the future."

Assuming Welsh's former post is **Ken Schoen**, who was previously WFAN's Director/Sports Marketing. Asst. Director/Sports Marketing **Dav-id Spalthoff** takes over the position Schoen is vacating.

Broadcast Architecture Moves Messick Up To VP

R ad Messick has been promoted to VP/Western Region at the research and consulting firm **Broadcast Architecture** (BA). Messick will join VP/Programming Allen Kepler, Research Associate Stuart Saunders, and a soon-to-be named project manager in the Chancellor Media-owned company's Los Angeles office at the end of the year.

BA CEO Frank Cody commented, "We could not have found a better fit for Rad within our station portfolio that extends from Seattle to San Diego. Rad is a multitalented broadcaster who will be comfortable in any format environment, and he brings a wealth of experience in programming, research, marketing, and operations to our client partners."

Messick joined BA in 1997 and has been involved in the growth and development of several BA-syndicated NAC/Smooth Jazz programs. Additionally, he provides consultation and production to the company's international division. Before joining BA, Messick served as PD of WVAE (The Wave)/Cincinnati. Prior to that, he had a long career as a Rock-oriented programmer in Florida. He spent five years as PD of WKGR-FM & WPBZ-FM/West Palm Beach and was PD at WDIZ/Orlando, WQXM/Tampa, and WFYV/Jacksonville.

Norfolk UAC Combo Now Rhythmic Oldies

Clear Channel's Urban AC WSVV & WSVY/Norfolk FM simulcast has made the switch to Rhythmic Oldies.

Noting that the change was made following extensive perceptual studies within the Norfolk market, WSVV & WSVY PD Maxine Todd told **R&R**, "In our particular case, with the cluster of Clear Channel's radio stations in the market, this was a perfect complement." Clear Channel's other Norfolk properties are Urban WOWI and NAC/SJ WJCD.

Unveiling the format on Dec. 7, the station remained jockless for the first week while pushing its positioning statements. Although the airstaff is now in place, Todd noted, "The talk has to be kept to an absolute minimum. When there is talk, it has to reflect the passion and the fun that the format allows. Everything we play is an 'Oh wow!' record. We'll do everything we possibly can to continue to make it a unique sound."

Clear Channel has been simulcasting WSVV & WSVY since July '97. Despite the flip to Rhythmic Oldies, the stations will continue to feature Tom Joyner's syndicated morning show.



SALES MANAGEMENT

ADVERTISEMENT

<u>1999 and 2000 –</u> How to Make Tremendous Gains in Sales and Bottom-Line Cash Flow

As we move from an acquisition era back to an operational era, one thing is for sure: Buying and selling stations is pretty easy, but operating them efficiently (and profitably) is quite another story.

Over the past year, I've flown close to 300,000 miles – speaking to, working with, and observing GMs and Sales Managers in both large and small markets. While some managers are certainly stronger than others, I've first identified the 6 traits that separate these winners from the rest of the pack. Go through the list, and ask yourself which areas even you could improve in. Then, I'll share some hot sales tips, plus management tips that killer managers (just like you) execute every day.

6 Traits of Winning Sales Departments

1. Ongoing recruitment, interviewing, and hiring: Do you even have a system? How about the number of sellers – is it enough? Remember, the more well-trained sellers the better. That means that the same station account list gets spread over more people and that each seller must accommodate their own income goals by supplementing their list with more new business.

2. Better inventory management: Inventory management – best defined – is selling every single available commercial unit at the highest rate possible. With 35 possible dayparts a week (7 day/5 daypart combinations) – other than News/Talk stations who can sell their inventory like it was a TV station – make sure you're maximizing high-demand dayparts and moving all of the lesser-demand ones at the same time. Do you (or the staff) even know how?

3. Razor-sharp tracking and accountability: Remember the adage: You can't manage what you don't measure. Begin to inspect average orders, closing ratios, dollars asked for (on paper), number of proposals, specs, etc. For both individual sellers and the staff overall

4. Super-shrewd sales training: For both individuals and the group overall. Make sure you're making room for 15 minute, structured, individualized one-on-ones with each salesperson and that each group meeting has both a well-thoughtout lesson plan and is part of an overall 13- or 26-week syllabus.

5. Tighter account list management: What system do you have in place that ensures the right people are being called on, actually being asked to buy, for the right amount of money, and with proper frequency?

6. Cutting-edge compensation and incentive programs: You'll attract higher-achieving performers by paying an obscene percentage on the first month of any new order. Also, consider compensating salespeople on a sliding commission scale based on individual goal achievement or by paying 1% extra to all sellers if the station hits its goal.

Have You Focused on Showing the Salespeople how THEY Can Make More Money – Like \$10,000 More This Year?

Just like sellers do to their clients, you need to keep selling "the dream" and those better business principles to the sales staff. Show them what's in it for them. Keep giving benefit statements. Here is my favorite list of 10:

1. Everytime you walk through your prospect's door, you should have two ideas to present, no matter how simple or complex.

2. Buy into the fact that every "no" gets you that much closer to a "yes." Divide your average order by five – if you close one in five people you see – and convince yourself every sales call (whether they buy or not) is worth an order one-fifth your average sale.

3. Ask for the order every fifth time your prospect blinks (subconsciously). You'll have better eye contact, and will ask for the order more often.

4. Implement the "left/right" rule. After every presentation, make a quick contact with the business on. your left and another to the business on your right.

5. Ask your client how much it would be worth to solve their biggest problem, then make sure you ask for at least that much in your proposal, and remind them they said it was worth it.

6. Practice overcoming objections by lighting a match and overcoming the objection before the flame gets too low that it burns your fingers.

7. Blow up your prospect's logo – a 200% increase should do it – and use it on the front cover of their proposal. This will surely arouse their emotions early on and get them into the mood where they'll want to buy something.

8. Never say "no" to a customer. Everything is negotiable.

9. Go to the library and identify last-year's newspaper advertisers. As most business people suffer from "last-year-itus," call them now (before they go another year and spend their advertising money in the newspaper).

10. For an extra 10%, offer your client "fries." Just like fast food restaurants, airlines, furniture stores, and car rental agencies up

BY IRWIN POLLACK

their average order, find some "extras" for your clients. Double the schedule from midnight to 6am, offer them sponsorship of "Church Drive" (Sundays 6-10am², or give them a portion of all unsold inventory for an extra \$75-\$95 per week.

The Best Managers Realize That People Are Their Most Important Asset

Since you are judged – ultimately – by the results your team accomplishes while you are at the helm, it needs to be a top priority for you to get the absolute highest output out of your staff. Here are some ideas:

• Remember that every staff member has a "hot button" – it's the manager's job to find it (and to keep on hitting it). It's a mistake to assume everybody needs to be managed the same way.

• Spend extra time every day making the newest staff members welcome. Remember what it's like to be new.

• Make sure people are learning something every day. Each team member should be "in training" for the next level up.

• Coax people toward performing at their personal best. Maximize potential.

• Challenge yourself to be the leader each member of the staff is talking about 20 years from now. Why would they want to talk about you? Because you brought something tangible to the table. They realize they became better under your guidance.

• Demonstrate an intense work ethic by your example. You really don't want to expect people to do things that you won't.

• Let people know that when the station wins, it's because of the good people. When the team is losing, it's something you (the manager) have done wrong. It'll show you're humble.

• Ask for input on how management can be better. Consider "management evaluations" on a regular basis.

Irwin Pollack is President of New Hampshire-based Radio Sales Intelligence. He consults both public- and privately-held broadcast groups across the United States and Canada. For a list of 38 different training topics (all focused on how to improve bottom-line billing and profits), call Pollack at (603) 598-9300 or www.irwinpollack.com

FAX BACK TODAY

- I would like to discuss our current sales/management situation and see how we could be doing better. Please have Irwin call me.
- We re planning on having a group seminar or sales retreat. Please send me a current list of training topics, speaking fees, and availability.
- Our stations need to do a better job of marketing to non-radio users. Please call me with some ideas or how we can increase our share of revenue.

603.598.0200

ww.americanradiohistory.com

Has your sales or management staff leveled off in performance?

If so, remember -

More of the Same Gets You That ... More of the Same.

There has to be a good reason why, in just 12 years, radio's fastest growing market clusters have chosen Irwin Pollack's In-Station Sales Training program. The reason they chose Irwin Pollack is simple...first they heard, and then they found out...Irwin Pollack's methods work. Even Better: 77% of our business is repeat business (to us, that's the truest measure of success).

We have a 12-step system that's been proven to improve the billing and bottom-line cash flows of broadcast facilities all over the United States and Canada. As expected, the market leaders who execute our systems are already familiar with these practices.

	In-Station Sales <u>Training</u>	Audio Videotape Programs	Public Sales <u>Seminars</u>
1. Weekly Billing Review	YES	NO	NO
2. Weekly Mangement Calls	YES	NO	NO
3. Bi-Monthly "How-to" Sales Newsletters	YES	NO	NO
4. The "IDEAbank"	YES	NO	NO
5. Sales Cassette Resource Center	YES	NO	NO
6. On-the-Street Sales Calls	YES	NO	NO
7. Yearly "Sales Manger's Graduate School	" YES	NO	NO
8. Seminar for Advertisers	YES	NO	NO
9. Recruitment Assistance	YES	NO	NO
10. Password-Protected Website	YE\$	NO	NO
11. The "Systems Manual"	YES	NO	NO
12. In-Station Visits	YES	NO	NO

If you're disappointed with what you're getting from your sales and management team, or the pressures to over-achieve are getting compounded everyday, either fax back your request for a private one-on-one discussion or give our President, Irw n Pollack, a call.

Irwin has sold and managed radio in small, medium, and large markets. He's rehearsed presentations in parking lots...waited in outer offices...knocked on unfamiliar doors. At age 22, he recruited, trained, and managed a 14person sales staff that increased billing 31 percent in less than a year.

Irwin Pollack can show you successful sales and leadership strategies because he's been there.



IRWIN POLLACK

The ideas Irwin presents, and the training he gives reflectlessons he's gathered through more than 300,000 miles of travel yearly.

Mr. Pollack makes presentations to, and consults with thousands of managers and salespeople annually, but is in greatest demand as a return speaker and consultant – the truest measure of success.

There are three times to call us:

- · When you're ready for a breakthrough.
- When you've leveled off in performance.
- When you've gotten stale, or burned out.

When you see the signs of a remarkable opportunity you cculd seize...one call to our company will bring out tremendous hidden potential. *Our promise to you:* We won't ask for your business unless we know we can improve it.

NAME		TITLE
CALLLETTERS		
ADDRESS		
CITY	STATE	ZIP
PHONE	FAX	E-MAIL

NEWSBREAKERS

Arbitron Announces Advisory Council Election Results

WLAD-AM/Danbury, CT VP/ GM Irv Goldstein has been elected Chairman of the Arbitron Radio Advisory Council for 1999. KGO-AM/San Francisco President/ GM Mickey Luckoff will serve as co-Chairman

Meanwhile, RAB President Gary Fries has been reappointed representative at-large. The term of Emmis Exec. VP/Programming Rick Cummings, group programming representative on the council, has been extended by an additional year.

Five new members were also elected to three-year terms beginning Jan. 1, 1999: KJZY & KZST/ Santa Rosa, CA's Tom Skinner (representing AC -- continuously measured markets); Greater Media/ Detroit's Tom Bender (AOR continuously measured markets); WBIZ-FM/Eau Claire, WI's Richard Hencley (CHR/Top 40 --- noncontinuously measured markets); WCBS-FM/New York's Maire Mason (Gold/Oldies -- all markets); and KGST & KLBN/Fresno's Dan Crotty (Hispanic -- all markets).

Digital

Continued from Page 3

Microsoft, RealNetworks, Sony Corp., Diamond Multimedia, Iomega, Liquid Audio, Samsung, and Texas Instruments.

The announcement follows public feuds between the RIAA and Diamond Multimedia over Diamond's Rio PMP3000, a product that uses MP3 technology to allow computer users to download, send. and copy near-CD-quality music from the Internet. MP3 files have proliferated on the Internet over the past couple of years as the number of websites featuring music has exploded exponentially.

"Creating a voluntary, open security specification benefits everyone." RIAA President/CEO Hilary Rosen said. "It will enable consumers to conveniently access the music of their choice. It will encourage artists, producers, songwriters, publishers, recording companies, and others in the music industry to make their music available in new ways, knowing it will be more secure. It will also encourage technology companies to move forward with interoperable products and services

"This initiative is about the technology community developing an open security system that promotes compatible products in a competitive marketplace. It's not about the recording industry imposing a standard on technology companies. We'll simply provide guidance on the needs of our industry and its customers."

IFPI Chairman-Elect/CEO Jason Berman noted, "The recording industry has long been a beneficiary of new technology. Music CDs are household items today because we were quick to adopt this superior

Hansen Official As 'Lonestar'/Austin PD

K LNC (Lonestar 93)/Austin Asst. PD/MD and acting PD Brad Hansen has been given the official nod as PD of the three-monthold Country outlet. He succeeds Ted Carson, who left to return to his hometown of Houston a month ago.

Hansen joined crosstown KVET-FM as a part-timer in October '90, moved to full-time afternoons in March '91, was promoted to KVET-AM & FM PD in 1992, and was named PD for Country trio KVET-AM & FM & KASE-FM in October '93. He left the stations last summer and joined KLNC three months ago as Asst. PD/MD/middayer.

"It's great to have the opportunity to stay in Austin and duplicate the success that we had at KVET and KASE," Hansen told R&R.

The new Lonestar 93 lineup includes Hansen in mornings with Kimberly James and Carol Nelson; Bobby Wild from crosstown CHR/Pop KHFI in middays; afternooner Chris Knight, who had been at KASE doing nights; and evening talent Kid Callahan, who had been the overnight jock at KKBQ/ Houston.

WGFX Goes 'Jammin' Oldies' In Nashville

Rhythmic Oldies arrived in Music City on Dec. 11, when Dick Broadcasting's Classic Hits WGFX-FM/Nashville repositioned itself as "Jammin' Oldies 104.5." New call letters are expected to be announced within the next week.

Explaining the reasons for the flip, WGFX PD J.J. Duling told R&R, 'We did a format search to see what's hot and what's not. This one just popped right out. When something jumps out and hits you in the face like that, it gets your attention. We wanted to beat everybody to the punch."

Rhythmic Oldies has become a hot property in other major markets, but Duling said the format will be fine-tuned for local listeners. Duling said, "It is totally a Middle Tennessee/Nashville version. Everything we're playing has been researched locally. That may give it a slightly different sound than what you'd find in Dallas or Chicago. It's going to remind a lot of people of a '70s Top 40 station. It's going to be aimed at the center of 40-year-old adults, skewed slightly female.'

The station will remain jockless until the first of the year, when Duling plans to gradually introduce new air talent. WGFX had positioned itself as an "Arrow" station for the past four years.

PaineWebber Continued from Page 3

Positive Ad Forecast

Top advertising forecasters at the conference predicted a strong year across the board for advertising. Radio advertising is expected to rise 7.5% to \$13.5 billion next year, according to McCann-Erickson's Robert Coen. He estimated total U.S. advertising expenditures will rise 7.1% to approximately \$200.83 billion in 1998, and rise 5.5% to \$212 billion in 1999.

"Total U.S. advertising has been expanding at a greater rate than the U.S. economy since 1994, and it is expected to do so again in 1999, even if the economy slows noticeably next year," Coen said.

Financially, both Chancellor and Clear Channel predicted strong earnings in 1999. Chancellor CFO Matt Devine said the company expects after-tax cash flow of \$550 million in 1999, up from \$300 million in 1998. He said Chancellor should post pre-tax broadcast cash flow of \$1.2 billion on revenues of close to \$2.6 billion. The company does expect to increase debt, however. Devine said that debt - mostly from the recent acquisitions of

technology years ago. We see the Internet, high-density discs, and other music-delivery channels as providing enormous opportunities for us. This global initiative will help us put music in the hands of more people, in more ways, than we could have ever dreamed before.'

- Steve Wonsiewicz

Capstar, LIN Television, and Whiteco - could rise to \$7.15 billion next year, up from \$4.23 billion this year.

Clear Channel CFO Randall Mays said that company's radio division should have revenue growth in the "low double digits" in this year's fourth quarter and in the first quarter of 1999. In its outdoor advertising division, Mays said outdoor head Carl Eller expected "the best quarter he's ever seen," looking into Q1 '99.

The \$4.4 million purchase of Jacor Communications also gives Clear Channel more radio muscle. Following the transaction, Clear Channel will get 51% of its revenues from domestic radio, 36% from outdoor, and 8% from television, with the remainder coming from smaller investments.

Emmis Communications CFO Howard Schrott, also speaking at the conference, said his company should top analysts' expectations for its fiscal third quarter. Revenue growth in that period should be about 12%, he said.

Tribune Sr. VP/Finance Donald Grenesko is comfortable with analysts' expectations of a 10%-15% earnings per share gain to \$2.50-\$2.54 in 1999, he said at the conference. Grenesko said the company's broadcasting division, which includes WGN-AM/Chicago and three stations in Denver, should see a 10% to 12% cash flow hike next year. The New York Times Co., which owns two radio stations in New York, also said that its cash flow should grow 10% to 15% in 1999.

mericanradiohistor

UPDATE

Barrett Becomes News Dir. For FOX Radio Net

Westwood One and FOX News have named Dave Barrett Radio News Director for the companies' joint news venture, which is set to debut by year's end. Barrett will oversee all news-gathering and reporting for the new national network based at WW1's New York studios.

Barrett, who was most recently an anchor at ABC Radio Networks, has also been a commentator for ESPN Radio. Before joining ABC 17 years ago, the news and sports veteran served as Washington Bureau Chief of the Pacific News Service. He began his broadcast career as a news and sports reporter for a trio of Houston radio stations, including KPRC-AM, KTRH-AM, and KLOL-FM.

WW1 Sr. VP/Programming Denise Oliver told R&R, "Dave has a rare combination of experience, great writing, and personality. We're sure he'll build a team, which will make FOX News a tremendous success."

Allers Returns To WEQX/Albany As PD

Former WEQX/Albany staffer John Allers has been named the heritage Alternative station's new PD by owner/GM Brooks Brown. Allers joins the station from WXEX/Providence, where he was Asst. PD/MD,

"I'm very excited to continue the WEQX legacy and look forward to big things from the station," Allers said. "It's very exciting to be coming back to the place where I first learned radio."

Allers replaces Ian Harrison, who exited the Manchester, VT-based station two weeks ago.

Dobson

News/Talk broadcasters are his 90second Focus On The Family Commentaries, which are broadcast on over 200 stations nationwide.

Continued from Page 1

Dobson is well known for his active involvement in governmental activities related to the family and family matters. He has served on the task force of the White House Conference on the Family and was given special commendation for his role on that commission by President Jimmy Carter. President Ronald Reagan appointed Dobson to the National Advisory Commission to the Office of Juvenile Justice and Delinquency Prevention, and also called on him as a frequent visitor and consultant to the White House throughout his administration. Dobson continued to consult President George Bush on family matters during his White House tenure, and was most recently appointed to serve on family issues commissions for former Senator Bob Dole and Senate Majority Leader Trent Lott.

The multi-award-winning Dobson is also a best-selling author of more than a dozen books, including his first book for parents and teachers titled Dare To Discipline, which has sold more than 3 million copies to date. That book was hon-

Chancellor Branding

Marcus also announced at the conference that Chancellor was making a concerted effort to push its brand name. About a month ago, all Chancellor radio stations began playing spots at the top of the hour announcing that the outlet was "a Chancellor Media station." The company's 37,000 outdoor displays are also being redesigned to carry the Chancellor name and logo, while the company's TV stations will have the logo on the screen. "We're building a Chancellor brand all over the country," Marcus said.

ored by being selected for permanent placement in the White House Library.

TRS '99 takes place February 18-20 at DC's Grand Hyatt Hotel, You won't want to miss this formatfocused gathering of News/Talk radio executives from across the country. Register today by filling out and faxing your registration form, which you'll find on Page 35. or use our convenient and secure online registration on R&R ON-LINE at www.rronline.com

Bibbs

Continued from Page 1

ed and successful promotion executives in this field. Along with the well-deserved promotion of Alison

and the continued exemplary work of [VP/Media Relations & Artist Development] Karen Lee in publicity and artist development, we have a team in place that will give us an edge in this



Ball-Gabriel

extraordinarily important area. Their energy, focus, and commitment make us all confident that we will become a major competitor in Urban music."

Bibbs joins Warner from Virgin Records America, where he served as Sr. VP/Urban Music Promotion for the past three and a half years. He began his music industry career in the early '80s at MCA Records as a regional promotion rep. He then moved to Atlantic Records as Director/National Promotion for five years before joining RCA Records as Sr. Director/Promotion.

Ball-Gabriel joined the label's Urban Music Department in 1995 as VP/West Coast A&R, her most recent post. She previously held A&R positions at Sony, EMI, and RCA Records





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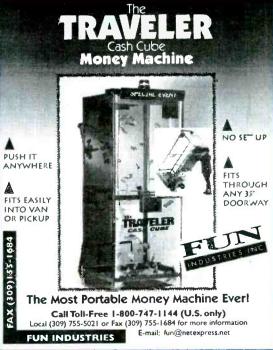
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NEWSBREAKERS

Radio

• KAMI DOYLE has become VP/Finance for the Chancellor Radio Group. She had served as SEC Reporting Director since 1997.

• PEGGY MEAD has been promoted from LSM to GSM at KHSL, KMXI & KPAY/Chico, CA.

Records



· PAUL ATKIN-SON joins Capitol Records as VP/ A&R Catalog. He was most recently President of the record division of California multimedia company

nu.millenia

Atkinson

• RICK STONE has been appointed Sr. VP/GM of Jeff McClusky & Associates. Stone previously served as Sr. VP/Promotion of A&M Records. The full-service multi-format music promotion, marketing, and new media company simultaneously opens a West Coast office

CHRONICLE

MARRIAGES

MCAVP/Advertising & Strategic Mktg. Lisa Lewis to Tories lead guitarist J.J. Farris, November 1.

BIRTHS

WWSW-AM & FM/Pittsburgh morning co-host Jim Merkel, wife Jacque, son Jordan Bradley, December 3.

WJZW/Washington PD Kenny King, wife Barbara, son Austin James, November 30.

WUSN/Chicago morning cohost Ramblin' Ray, wife Gina, son Raymond Conner, November 27. WIL/St. Louis APD/MD Mark

Langston, wife Maria, son Michael Joseph, November 20.

CONDOLENCES

Arista/Nashville President Tim DuBois' mother, Jessie, December 1

Amazing Rhythm Aces drummer David H. (Butch) McDade, November 29

UMG

Continued from Page 1 generate pro forma cash flow (earnings before interest, taxes, depreciation, and amortization) of about \$850 million for the fiscal year ending June 30, 1999, compared to \$708 million a year earlier.

"The transformation of Seagram has been accomplished," President/CEO Edgar Bronfman Jr. said. "We are now an operating company with leading businesses in entertainment and spirits and wine. Our franchises are strong. Our growth prospects are real and immediate, led by our music and recreation business. And we will deliver on the promise of this transformation in each of the next few years. With regard to the overall changes

located at 8967 Sunset Blvd., Los Angeles, CA 90069. Phone: (310) 559-5599; fax: (310) 550-5590.

• DEBBIE HAUS has been elevated from Associate Dir./Product Mktg. to Dir./ Artist Development at Sony/Nashville.

• PHIL LITTLE has accepted the Southeast Regional Promotion Mgr. post at Monument and will be based in Nashville. He previously served as Regional Dir./Sales for Sony/Nashville.

• DAVID MACIAS has been promoted from Dir./Sales & Mktg. to Sr. Dir./Sales & Mktg. at Arista/Nashville.

National Radio

• NBC RADIO NEWS presents a 21part year-end series highlighting the major news events of 1998. From 12/25-27 The Week In Review will recap the top news events of the year. America This Week will cover the year's top people, sports, and entertainment stories. --- (212) 641-2057

• THE SOURCE Magazine's Year-End Hip-Hop Wrap - a two-hour radio special showcasing the top 15 hip-hop songs of '98, news and events, and interviews with more than 20 of the biggest names in hip-hop - will be coproduced with the SFX RADIO NET-WORK. Julio G., of KKBT/Los Angeles, is set to host the program, airing 12/26 through 1/4.

--- (212) 679-3200

at UMG, Seagram named to its worldwide executive team Vice Chairman Bruce Hack, President/CEO Zach Horowitz, and Universal Music International President/CEO Jorgen Larsen. Hack, who was formerly CFO for Universal Studios, will be based in New York and direct the company's global strategy and business development, as well as such divisions as finance, human resources, manufacturing, distribution, and sales. Horowitz, who was promoted from President, will be based in Los Angeles and, in conjunction with UMG Chairman/CEO Doug Morris, oversee the day-to-day operation of the music company, as well as MCA Music Publishing and Universal Concerts. Larsen will remain based in London and direct the company's international music activities.

Other parts of the reorganization include.

• Island and Mercury will be merged, with Jim Caparro as Chairman and John Reid as President.

 An East Coast label group comprised of Universal Records and Motown will be guided by Chairman Mel Lewinter; Kedar Massenburg will serve as Motown President.

• Def Jam, which is 60% owned by UMG, will remain under the direction of Chairman Russell Simmons, CEO Lyor Cohen, and President Kevin Liles.

· Jazz labels Verve and GRP will be combined and overseen by Chairman Tommy LiPuma and President Ron Goldstein.

• A merged Interscope-Geffen-A&M group of labels will be run by co-Chairmen Jimmy Iovine and Ted Field and President Tom Whalley.

• MCA Records will continue to be headed by President Jay Boberg; MCA/Nashville continues under Chairman Bruce Hinton and President Tony Brown; and Mercury/ Nashville remains under President Luke Lewis.

• UMG's U.S. distribution will be headquartered in Los Angeles and run by President Henry Droz and co-Exec. VP/GMs Jim Urie and Craig Kornblau.

"The new Universal Music Group, which will be the market leader in every region in the world, will embody



ABC RADIO NETWORKS Robert Hall • (972) 991-9200 **Classic Rock** Chris Miller

Hot AC Steve Nichols R. KELLY & CELINE DION I'm Your Angel

Starstation Peter Stewart No Adds

Touch Ron Davis BRANDY Have You Ever?

ALTERNATIVE PROGRAMMING Steve Knoll • (800) 231-2818 Garv Knoll

Rock CREED One INDIGENOUS Now That You're Gone METALLICA Tuesday's Gone

Alternative CARDIGANS My Favorite Game EVERLAST What It's Like HOLE Malibu

K'S CHOICE Believe CHR/Hot AC

SARENAKED LADIES It's All Been Done **CHER** Believe LENNY KRAVITZ Fly Away

Mainstream AC EVERCI FAR Father Of Mine

Lite AC 'N SYNC (God Must Have Spent) A Little More Time On You ROD STEWART Faith Of The Heart

NAC GABRIELA ANDERS Wanting

UC HITNEY HOUSTON Heartbreak Hotel MASTER P/SNOOP DOGG Thug Girl

BROADCAST PROGRAMMING Walter Powers • (800) 426-9082 CHR

Mike Anthony

BARENAKED LADIES It's All Been Done DIVINE Lately OFFSPRING Pretty Fly (For A White Guy)

the best of both Universal and Poly-Gram's executives, artist rosters, and business practices," Doug Morris said. "The integration of these two companies presents a rare opportunity to create an organization that is

Mainstream AC he Power Of Good-Bye Hot AC

KHALEEL No Mercy **Digital Soft AC** Mike Bettelli **CELINE DION** Christmas Eve

Delilah KENNY LOGGINS Angels In The Snow Alternative

Teresa Cook MARILYN MANSON I Don't Like The Drugs Urban

Josh Hosler LAURYN HILL Ex-Factor JUVENILE Hat R.KELLY When A Woman's Fed Up BUSTA RHYMES Gimme Some More

JONES RADIO NETWORK Jim Murphy • (303) 784-8700

Adult Hit Radio JJ McKav BARENAKED LADIES It's All Been Done DAVE MATTHEWS BAND Crush Soft Hits

Rick Brady Power Of Good-bye

Rock Classics Rich Bryan MIKE BLOOMFIELD Farther Up The Road

RADIO ONE NETWORKS Tony Mauro • (970) 949-3339

Hot AC Yvonne Day MATCHBOX 20 Back 2 Good

New Rock Steve Leigh

WESTWOOD ONE RADIO NETWORKS Charlie Cook • (805) 294-9000 Tracy Thompson

Adult Rock & Roll Jeff Gonzer

Soft AC Andy Fuller

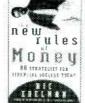
Bright AC Jim Havs MATCHBOX 20 Back 2 Good

well positioned for profitable growth. UMG will be a lean, flexible organization that will benefit from economies of scale while nurturing a strong local entrepreneurial spirit in its management team around the world'

am630

Source: Average of WI98/FA97/SU97/SP97 ARB. AQH

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SHOW PREP

ZINE SCENE Esquire's 1998 Dubious Achievement Awards!

Squire has released its 1998 Dubious Achievement Awards, and several radio and record stars made the list. Among the funniest: Under "Yee-ha! It's funny because it's true — oh, sweet Jesus, I hit a kid!" is the WFBC-FM/Greenville, SC DJ who drove blindfolded in rush-hour traffic as a tribute to **Ray Charles.** Earning "Child Of The Damned" honors is **John Mellencamp**'s and **Elaine Irwin**'s baby, who was named **Speck Wildhorse**.

Rapper Coolio gets the most listings: After he was arrested for driving his Hummer on the wrong side of the street, he said, "I didn't want my kids to have to cross the street." When his license was found to have expired, he explained, "I've been out of town. I was in Egypt." When marijuana was found in his car, he explained, "I have friends who have prescriptions for it." And, finally, when he was found to be carrying a concealed weapon, Coolio pointed out, "I go to shoot on Tuesday, so the gun's right here."

Also getting in on the year in review, *TV Guide* lists *The Howard Stern Radio Show* among programs on "Channel Of The Damned."

Among those making *Time*'s '98 best in music list are Lauryn Hill, Seal, Aretha Franklin, Deana Carter, Jewel, and Hole. Earning the "worst" nod are boy groups 'N Sync, Backstreet Boys, and 98 Degrees. Says the 'zine, "their vocal skills are limited, and they seem to spend way too much time styling what little facial hair they have." Natalie Imbruglia, Geri Halliwell, and MTV VJ Jesse Camp are listed as those "who had their 15 minutes."

Hot Licks

Vanity Fair runs a six-page feature on five young guitarists. Looking buff are **Ben Taylor** (son of **JamesTaylor** and **Carly Simon**), **Evan** and **Jaron Lowenstein**, **Kenny Wayne Shepherd**, and **Jonny Lang**.

Hot Flicks

After cracking jokes at model **Rachel Hunter**'s poor acting in her debut role in the independent flick *Isn't It Romantic*, audience members were stunned to find the maligned actress and hubby **Rod Stewart** sitting in the audience (*Globe*).



BUSTED RHYMES — "It'll just destroy my career and everyone else's: Microphones, mixers, turntables, radios won't work; studios won't work; you won't be able to record s —. We'll have to rhyme in the streets, like some slaves s— back in the day when they used to sing folk songs to get over their depressive times. The potential of it is so close it's unreal, yo" — Busta Rhymes catches Y2K hysteria (Entertainment Weekly).

Style & Substance

Trisha Yearwood earns the Country Queen title from the Ladies Home Journal for her six platinum albums and for winning the CMA's female vocalist of the year for the second time.

Proper Channels

Where do pop stars send their kids to school? Apparently, the more proper the better. **Mick Jagger** has pre-enrolled his 1-year-old son Gabriel Beauregard at the prestigious Stowe School in London. **Simon Le Bon**'s daughters attend the Newton Preparatory School, as does **Bob Geldof's**. Rumors are **Madonna** and **Michael Jackson** are scoping similar schools in England (*People*).

Speaking of Madonna, she was set to appear on a British TV show for a fast four minutes and demanded all 15 of the dressing rooms! It seems Madonna is paranoid about daughter **Lourdes** and kidnappers. She agreed to just six rooms since the other guests would have had nowhere to change (National Enquirer).

Family Time?

Is **Whitney Houston** pregnant? Both the *Globe* and *National Enquirer* run photos of the diva revealing a bit of a swelling in her belly.

A Matter Of Taste

"A woman with a tattoo on her butt is telling me I'm vulgar?" ---Joan Rivers gets behind Cher's opinion (*Globe*).

Each week **R&R** sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. **R&R** has not verified any of these reports.

MUSIC DATEBOOK

MONDAY, DECEMBER 28 1977 1968/ The Grateful Dead, Iron Butterfly,

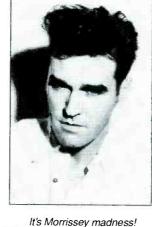
Marvin Gaye, Three Dog Night, Fleetwood Mac, and Chuck Berry perform before 100,000 at the three-day Miami Pop Festival. 1983/The Beach Boys' Dennis Wilson, 39, drowns in Marina del Rey, CA.

Born: Edgar Winter 1946, Joe Diffie 1958

TUESDAY, DECEMBER 29

1967/ Dave Mason exits Traffic to launch his solo career.1988/ A London Morrissey concert is

terminated early by police when ticketless fans riot outside the venue.



1997/ Michael Penn and Aimee Mann marry in Pasadena, CA. Born: Marianne Faithful 1946

WEDNESDAY, DECEMBER 30

- 1965/The Who, the Kinks, Gerry & The Pacemakers, the Hollies, and Manfred Mann perform on Shindia!
- 1979/Emerson, Lake & Palmer disbands. 1981/In Philadelphia, XTC make their

U.S. performance debut. 1996/Stone Temple Pilots frontman

- Scott Weiland re-enters a rehab clinic.
- Born: Bo Diddley 1928, the late Del Shannon 1939, Mike Nesmith (Monkees) 1942, Davy Jones (Monkees) 1945, Suzy Bogguss 1956

THURSDAY, DECEMBER 31

- 1970/ Paul McCartney sues the other three Beatles in a London High Court seeking dissolution of the group's partnership.
- 1984/ Def Leppard drummer **Rick Allen**'s arm is severed in a car accident.
- 1985/ Rick Nelson and six others are killed in a Dallas plane crash.
- 1993/ In Las Vegas, **Barbra Streisand** performs for the first time in 22 years, grossing \$12 million in two nights.
- Born: the late John Denver 1943, Donna Summer 1948, Tom Hamilton (Aerosmith) 1951

FRIDAY, JANUARY 1

1962/Decca Records dismisses the Beatles' first audition and instead signs the Tremeloes.

americanradioh

- 1977/ The Clash, Siouxsie & The Banshees, and the Buzzcocks perform at the opening night of London's Roxy.
- 1979/ Bruce Springsteen's cheek is lacerated when a fan throws a firecracker onstage during a Cleveland concert.
- 1982/The Knack disband
- Born: Country Joe McDonald 1943, Grandmaster Flash 1958 Releases: T. Rex's "Bang A Gong" 1970,
- Fleetwood Mac's "Go Your Own Way" 1977

SATURDAY, JANUARY 2

- 1979/ Sid Vicious' trial for the 1978 murder of girlfriend Nancy Spungen commences in New York.
- 1981/The Platters' David Lynch, 51, dies of cancer.
- 1996/ Madonna testifies in court against alleged stalker David Hoskins, who later receives a 10-year prison sentence.
- Releases: David Bowie's "Scary Monsters" 1981

SUNDAY, JANUARY 3

- 1969/ Police at Newark Airport confiscate 30,000 copies of John Lennon and Yoko Ono's *Two Virgins* album because of its controversial cover photo.
- 1970/ The **Beatles** record their last song together, "I Me Mine."
- 1989/ Luther Vandross appears on the premiere of TV's Arsenio Hall Show.
- Born: Sir George Martin 1926, Stephen Stills 1945, John Paul Jones 1946
- Releases: Don McLean's "American Pie" 1972, Jim Croce's "Time In A Bottle" 1974

MONDAY, JANUARY 4

- 1969/ Dolly Parton and George Jones join the Grand Ole Opry.
- 1991/Nirvana signs a two-album deal with Geffen Records.
- 1996/Arrested Development disbands. Born: Patty Loveless 1957, Michael
- Stipe 1960 Releases: Van Halen's 1984 1984

TUESDAY, JANUARY 5

- 1975/ The Wiz opens at Broadway's Majestic Theater.
- 1978/ In Atlanta, the Sex Pistols launch their first and only U.S. tour.
- 1995/ TLC's Lisa Lopes pleads guilty to first degree arson and receives five years' probation.
- Born: Chris Stein (Blondie) 1950

WEDNESDAY, JANUARY 6

- 1964/In England, the **Rolling Stones** launch their first tour as headliners
- 1977/EMI terminates the Sex Pistols' record contract.
- 1983/In Manchester, England, the Smiths headline their first show. 1993/Dizzy Gillespie, 75, dies from
- pancreatic cancer.
- Born: Malcolm Young (AC/ DC) 1953

THURSDAY, JANUARY 7

- 1963/ Gary "U.S." Bonds files a \$100,000 plagiarism suit against Chubhy Chucker
- 1994/ Rick James receives a five-year prison term for assault.
- 1996/ Babyface receives 12 Grammy nominations, tying Michael Jackson's record.
- Born: Kenny Loggins 1948
- Releases: John Fogerty's Centerfield 1985

FRIDAY, JANUARY 8

- 1966/ The **Who** and the **Kinks** perform on the last episode of ABC-TV's *Shindig!*
- 1974/ Kiss sign with Casablanca Records.
- 1991/Def Leppard guitarist **Steve Clark**, 30, dies from alcohol poisoning in London.
- Born: Elvis Presley 1935, David Bowie 1947
- 1973/ The **Rolling Stones**' first Asian tour is canceled when Mick Jagger's Japanese visa is rejected because of an earlier drug bust.



Mick Jagger — you can't always get what you want.

- 1979/ Rod Stewart, Abba, the Bee Gees, Donna Summer, John Denver, and Earth, Wind & Fire perform at New York's UNICEF concert, raising \$500,000 for world hunger.
- 1992/Political activists in South Africa bomb **Paul Simon**'s promoter's office just before his tour commences.
- Born: Jimmy Page 1944, David Johansen 1950, Dave Matthews 1967

SUNDAY, JANUARY 10

- 1956/ Elvis Presley begins his first Nashville recording session with "Heartbreak Hotel."
- 1981/Linda Ronstadt and Rex Smith perform in the Broadway premiere of *Pirates Of Penzance*.
- 1984/ In London, **Soft Cell** perform for the last time. 1997/ **James Brown** receives a star on

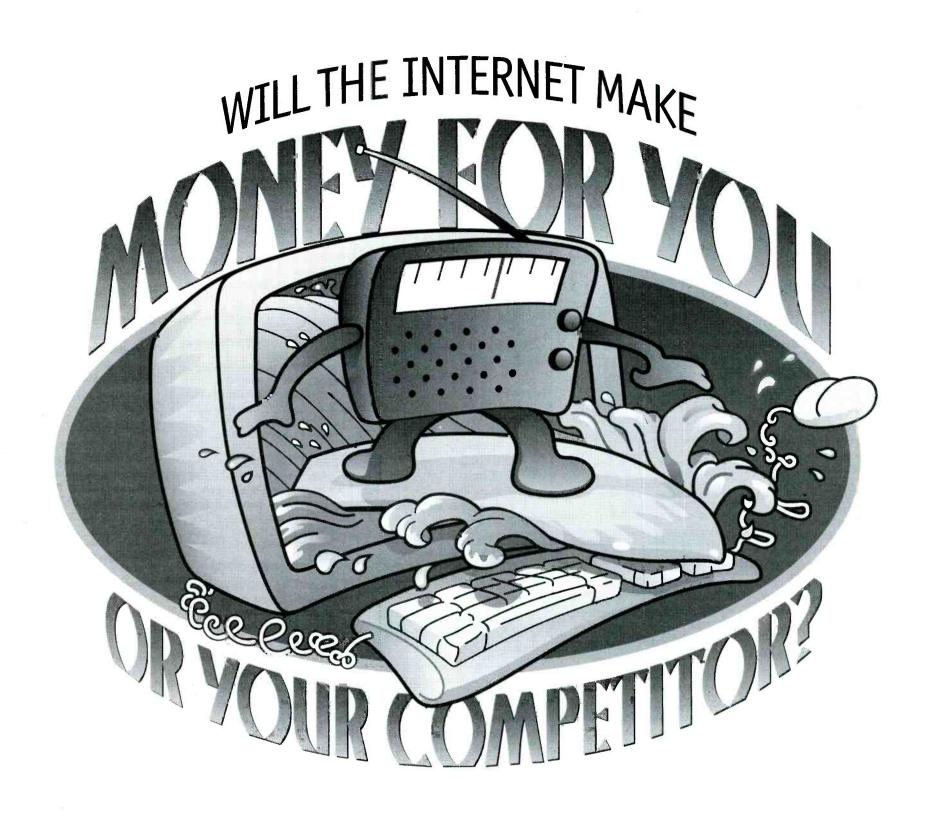
the Hollywood Walk Of Fame

(Steely Dan) 1948, Pat Benatar

- Mark Solovicos

Born: the late Jim Croce 1943, Rod Stewart 1945, Donald Fagen

1952



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ADDS

BEASTIE BDYS Body Movin' (Grand Royal/Capitol) CLASS OF '99 Another... (Columbia) COLLECTIVE SDUL Run (Hollywood/Paramount) REDMAN I'll Bee That (Def Jam/RAL/Mercury) SUGAR RAY Every Morning (Lava/Atlantic)

EXCLUSIVE

SPICE GIRLS Goodbye (Virgin)

BACKSTREET BOYS All I Have To Give (live)

ELLS Last Stop. This Town (DreamWorks/Geffen)

HEAVY

BARENAKED LADIES It's All Been Done (Reprise) BEASTIE BOYS Body Movin' (Grand Royal/Capitol) BIG BAD VOODOO DADOY Mr. Pinstripe Suit (EMI) BLACKSTREET I/MYA & MASE Take Me There (Interscope, BRANDY Have You Ever? (Atlantic) BUSTA RHYMES Gimme Some More (Elektra/EEG) CAKE Never There (Capricorn/Mercury) CLASS OF '99 Another... (Columbia) COLLECTIVE SOUL Run (Hollywood/Atlantic) DEBORAH COX Nobody's Supposed To Be Here (Arista) SHERYL CROW My Favorite Mistake (A&M) DAVE MATTHEWS BAND Crush (RCA) OMX Ruff Ryder's Anthem (Def Jam/RAL/Mercury) DRU HILL These Are The Times (Island) DRU HILL f/REDMAN How ... (Def Jam/RAL/Mercury/Island EAGLE-EYE CHERRY Save Tonight (Work) FAITH EVANS Love Like This (Bad Boy/Arista) EVERCLEAR Father Of Mine (Capitol) EVERLAST What It's Like (Tommy Boy) FLYS Got You (Where | Want You) (Trauma/Delicious Vinvil) GOD GOD DOLLS Slide (Warner Bros.) GREEN DAY Nice Guys Finish Last (Reprise) JENNIFER LOVE HEWITT How Do | Deal (143/WB) AURYN HILL Doo Wop (That Thing) (Ruffhouse/Colu H**OLE** Malibu (DGC/Geffen) HOUSTON & CAREY When ... (Arista/Columbia/DreamWorks ICE CUBE f/MR. SHORT ... Pushin' Weight (Lench Mob/Priority, NATALIE IMBRUGLIA Smoke (RCA) JANET Every Time (Virain) JAY-Z Hard Knock Life (Roc-A-Fella/Def Jam/Mercury) JAY-Z f/AMIL & JA Can I Get... (Def. Jam/RAI /Memuv) JEWEL Hands (Atlantic) R. KELLY & CELINE DION I'm Your Angel (Jive) KID ROCK | Am The Bullgod (Lava/Atlantic) KORN Got The Life (Immortal/Epic) LENNY KRAVITZ Fly Away (Virgin) LIMP BIZKIT Faith (Interscope) MARILYN MANSON I Don't Like. (Nothing/Interscope) MASTER P Kenny's Dead (American/Columbia) MATCHBOX 20 Back 2 Good (Lava/Atlantic) METALLICA Turn The Page (Elektra/EEG) METHOD MAN Judgement Day (Def Jam/RAL/Mercury) MO THUGS FAMILY Ghetto Family (Belativity) MONIFAH Touch It (Uptown/Universal) ALANIS MORISSETTE Thank U (Maverick/Reprise) SHAWN MULLINS Lullaby (Columbia) 'N SYNC (God Must Have Spent) A Little .. (RCA) 'N SYNC Merry Christmas... (RCA) NEW RADICALS You Get What You Give (MCA) 98 DEGREES Because Of You (Motowi OFFSPRING Pretty Fly (For A White Guy) (Columbia) ORGY Blue Monday (Elementree/Reprise) OUTKAST Rosa Parks (LaFace/Arista) REDMAN I'll Bee That (Def.Jam/BAL/Mercurv) SEAL Human Being (Warner Bros.) WILL SMITH Miami (Columbia) SOUL COUGHING Circles (Slash/WB) BRITNEY SPEARS Baby One More Time (Jive) SUGAR RAY Every Morning (Lava/Atlantic) (HIRD EYE BLIND Jumper (Elektra/EEG) IMBALAND (MISSY & MAGOO Here... (BlackGround/At TOTAL (/MISSY ELLIOTT Trippin' (Bad Boy/Arista) SHANIA TWAIN From This Moment On (Mercury) 2PAC Changes (Amaru/Death Row/Interscope) TYRESE Sweet Lady (RCA) U2 Sweetest Thing (Island) ROB ZOMBIE Living Dead Girl (Geffen) Video airplay from Dec. 21-27



ADDS

COLLECTIVE SOUL Run (Hollywood/Atlantic) DRU HILL These Are The Times (University/Island) LISA LOEB AII Day (Interscope) SUGAR RAY Every Morning (Lava/Atlantic)

SHERYL CROW Vy Favorite Mistake (A&M) EAGLE-EYE CHERRY Save Tonight (Work) GDD GOD DOLSI ris (Warner Sunset/Reprise) JEWEL Hands (Atlantic) ALANIS MCRISSETTE Thank U (Maverick/Reprise) SHAWN MULLINS Lullaby (Columbia)

NEW

BARENAKED LADIES One Week (Reprise) HODTIE & THE BLOWFISH Only Lonely (Atlantic) SUGAR RAY Every Morning (Lava/Atlantic)

LARGE

GOO GDO DDLLS Slide (Warner Bros.) HOUSTON & CAREY When... (Arista/Columbia/DreamWorks) R. KELLY/CELINE DION I'm Your Angel (Jive) LENNY KRAVITZ Fly Away (Virgin) MADONNA The Power Of Good-Bye (Maverick/WB) SARAH MCLACHLAN Angel (Warner Sunset/Reprise) ALANIS MORISSETTE Thank U (Maverick/Reprise) R.E.M. Lotus (Warner Bros.) ROLLING STONES Gimme Shelter (Virgin) THIRD EYE BLIND Jumper (Elektra/EEG) SHANIA TWAIN From This Moment On (Mercury)

MEDIUM

DAVE MATTHEWS BAND Crush (RCA) FASTBALL Fire Escape (Hollywood) LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia) NATALIE IMBRUGLIA Smoke (RCA) JANET Every Time (Virgin) NEW RADICALS You Get What You Give (MCA) U2 Sweetest Thing (Island)

CUSTOM

BDYZ II MEN I Will Get There (Dreamworks/Geffen) BRANDY Have Ycu Ever? (Atlantic) CHER Believe (Warner Bros.) COLLECTIVE SOUL Run (Hollywood/Atlantic) DEBDRAH COX Nobody'S Supposed To Be Here (Arista) OlVINE Lately (Pendulum/Red Ant) DRU HILL These Are... (Island) EMILIA Big Big World (Universal) GLORIA ESTEFAN Don't Let This Moment End (Epic) FAITH EVNS Love Like This (Bad Boy/Arista) EVERCLEAR Father Of Mine (Capitol) KIRK FRANKLIN Lean Cn Me (Gospo Centric) LISA LOEB AII Day (Interscope) JOHN LENNON I'm Losing You (Capitol) MATCHBOX 20 Back 2 Good (Lava/Atlantic) MAXWELL Matrimony Maybe You (Columbia) BRIAN MCKNIGHT The Only One For Me (Motown) JOHN MELLENCAMP Your Life Is Now (Columbia) NATALIE MERCHANT Break Your Heart (Elektra/EEG) SEAL Human Being (Warner Bros.) SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)



Video Playlist TOTAL f/MISSY ELLIDTT Trippin' (Bad Boy/Arista) FAITH EVANS LOVE Like This (Bad Boy/Arista) R. KELLY Home Alone (Jive) 112 I/MASE LOVE Me (Bad Boy/Arista) BRANDY Have You Ever? (Atlantic) JAY-2 Hard Knock Life (Roc-A-Fella/Del Jam/Mercury) DRU HILL These Are The Times (Island Black Music) OIVINE Lately (Pendulum/Red Ant) GETALD LEVENT Taking Everything (EastWest/EEG) BLACKSTREET & MYA... Take Me There (Interscope) Video plavlist for week ending Dec. 18

Rap City

ICE CUBE (VMR. SHORT ... Pushin' ... (Lench Mob/Priority) METHOD MAN Judgement Day (Del Jam/Mercury) PETE ROCK Tru Master (Loud) JAY-Z Hard Knock Life (Roc-A-Fella/Def Jam/Mercury) KURUPT Give Me ... (Del Jam/RAL/Mercury) FAT JOE John Blaze (Altantic) HELTAH SKELTAH I Ain't Havin' It (Duck Down) PAC Changes (Amaru/Death Row/Interscope) HIEROGLYPHICS You'll Never Know (Hieroglyphics Imperium) OUTKAST Skew It On ... (LaFace/Arista) Video playlist for week ending Dec. 18

SHOW PREP

TELEVISION

TOP TEN SHOWS DECEMBER 7-13

Total Audience (95.9 million households)

- 1 ER
- 2 Frasier
- (tie) Friends
- 4 Monday Night Football (Packers vs. Buccaneers)
 5 Veronica's Closet
- 6 Touched By An Angel
- 7 Jesse
- (tie) NYPD Blue 9 Movie (Sunday) (Grace And Glorie)
- 10 Home Improvement

Adults 18-49

- 1 ER
- 2 Frasier
- 3 Friends
- 4 Veronica's Closet
- 5 Jesse 6 The X-F
- 6 The X-Files 7 Monday Night Fi
- 7 Monday Night Football 8 NYPD Blue
- 9 The Drew Carey Show
- 10 Dharma & Greg

Source: Nielsen Media Research

COMING NEXT WEEK

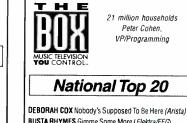
All show times are ET/PT unless otherwise noted; subtract one hour for CT. Check listings for showings in the Mountain time zone. All listings subject to change.

Friday, 12/18

• Aretha Franklin and Martina McBride perform on NBC's Christmas In Washington (10pm). • Third Eye Blind, The Late

Show With David Letterman (CBS, check local listings). • Flys, Late Night With Conan

O'Brien (NBC, check local listings).



USTA RHYMES Gimme Some More (Elektra/EEG) TOTAL I/MISSY ELLIOTT Trippin' (Bad Boy/Arista) OFFSPRING Pretty Fly (For A White Guy) (Columbia) 2PAC Changes (Amaru/Death Row/Inte. cone) OICES OF THEORY Wherever You Go (H.O.L.A./Red Ant TIMBALAND I/MISSY ... Here We Go ... (BlackGround/Atlantic) MASTER P Kenny's Dead (Columbia) ORGY Blue Monday (Elementree/Reprise) ICE CUBE I/MR. SHORT ... Pushin' Weight (Lench Mob/Priority RIAN MCKNIGHT Hold Me (Remix) (Motown) FAITH EVANS Love Like This (Bad Boy/Arista) 98 DEGREES Because Of You (Motor BRANDY Have You Ever? (Atlantic) 112 I/MASE Love Me (Bad Boy/Arista) BLACKSTREET & MYA I/MASE ... Take Me There (Interscope BRITNEY SPEARS ... Baby One More Time (Jive) OUTKAST Rosa Parks (LaFace/Arista) 'N SYNC Merry Christmas, Happy Holidays (RCA)

Most requested from the week ending December 13

TYRESE Sweet Lady (RCA)

Sunday, 12/20

• Andrea Bocelli, Phil Collins, Cranberries, Enrique Iglesias, Elton John, Alanis Morissette, and Shania Twain perform from Oslo, Norway, when the Family Channel presents *The Nobel Peace Concert* (8pm).

• Jon Bon Jovi, Tracy Chapman, Eric Clapton, Sheryl Crow, Run-DMC, and Vanessa Williams perform to benefit the Special Olympics on A Very Special Christmas In Washington, DC (TNT, check local listings).

Monday, 12/21

• Hanson guest-star on Fox's Melrose Place (8pm). • Tracy Byrd, Prime Time Coun-

- try (TNN, 9pm ET/6pm PT). • Brian Setzer Orchestra The
- Tonight Show With Jay Leno (NBC,
- check local listings). • Cyndi Lauper, David Letterman.

Tuesday, 12/22

• Billy Dean, Prime Time Country. • Former Spice Girl Geri Halliwell is one of Barbara Walters' 10 Most Fascinating People Of 1998 (ABC, 10pm).

• Tony Bennett, Conan O'Brien.

Wednesday, 12/23

• Ricochet and Steve Wariner, Prime Time Country.

 Meat Loaf and Royal Crown Revue perform on Comedy Cen-

- tral's Hi-Fi Party, co-hosted by
- Isaac Hayes (10:30pm). • Darlene Love, David Letterman.

Tuesday, 12/29

Limp Bizkit, Conan O'Brien.

Wednesday, 12/30

• Patti Smith, David Letterman. • Ozomatli, Conan O'Brien.

Thursday, 12/31

• Tom Jones, Jay Leno. • Backstreet Boys, Barenaked Ladies, Cherry Poppin' Daddies, Chicago, Fastball, and Monica are slated to perform live from Las Vegas on Dick Clark's New Year's Rockin' Eve '99 (ABC, 11:35pm).

_					
CONCERT PULSE					
	Avg. Gross				
Pos. Artist	(in 000s)				
1 CELINE DION	\$1201.5				
2 ELTON JOHN	\$980.1				
3 ROD STEWART	\$598.0				
4 JANET JACKSON	\$573.9				
5 PEARLJAM	\$557.3				
6 BACKSTREET BOYS	\$549.4				
7 AEROSMITH	\$530.4				
8 PAGE/PLANT	\$509.1				
9 DAVE MATTHEWS BAND 10 BOB DYLAN	\$412.8				
11 SHANIA TWAIN	\$397.3				
12 "SWEET SOUNDS OF SOUL"TO	\$356.2 UR \$245.8				
13 "FAMILY VALUES"TOUR	un \$245.8 \$243.0				
14 ALLMAN BROTHERS BAND	\$243.0 \$228.6				
15 MANA	\$213.4				
Among this week's new tour					
BRANFORD MARSALIS QUA					
FRANK BLACK & THE CATHO	DLICS				
ISLEY BROTHERS					
DAVE MATTHEWS & TIM REYN	IOLDS				
WILLIENELSON					
HENRY ROLLINS					
RINGO STARR & HIS ALL-STAR BAND:					
JOEWALSH, TODD RUNDGREN, GARY BROOKER, JACK BRUCE, SIMON KIRKE					
STATLER BROS.	NKIRKE				
UNINVITED					
WHY STORE					
	(0.0				
The CONCERT PULSE is courtesy of publication of Promoters' On-Line List					
344-7383; California (209) 271-7900	angs, (000)				
5, 555, Jamonia (205) 27 (-7900					

FILMS

WEEKEND BOX OFFICE DEC. 11-13

DEC. 11-13						
1 StarTrek:	\$22.05					
Insurrection (Paramount)*						
2 A Bug's Life	\$11.19					
(Buena Vista)						
3 Jack Frost	\$7.10					
(WB)*						
4 Enemy Of The State	\$6.65					
(Buena Vista)						
5 The Rugrats Movie	\$4.53					
(Paramount)						
6 The Waterboy	\$4.43					
(Buena Vista)						
7 Psycho	\$3.77					
(Universal)						
8 Babe: Pig In The	\$1.65					

- City (Universal) 9 Meet Joe Black \$1.60
- (Universal) 10 Elizabeth \$1.30

All figures in millions * First week in release Source: ACNielsen EDI

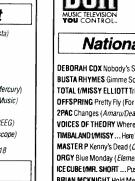
(Gramercy)

COMING ATTRACTIONS:

This week's openers include The Prince Of Egypt an animated feature with voice-overs by Ralph Fiennes and Val Kilmer. The film carries three DreamWorks soundtracks: The main ST contains Whitnev Houston & Mariah Carev's "When You Believe," as well as K-CI & JoJo's "Through Heaven's Eyes," Amy Grant's "River Lullaby," Boyz II Men's a cappela rendition of "I Will Get There," and more. The "Nashville" ST showcases tunes by Wynonna, Alison Krauss, Pam Tillis, Vince Gill, Mindy McCready, Faith Hill, Reba McEntire, Clint Black, Alabama, Toby Keith, and Randy Travis & Linda Davis, among others. The "inspirational" soundtrack highlights the original version of the Boyz II Men tune from the main ST, along with cuts by Trin-I-Tee 5:7, Take 6, BeBe Winans, CeCeWinans, Kirk Franklin, Brian McKnight, Jars Of Clay, and others.

Tom Hanks and Meg Ryan star in You've Got Mail, which also opens this week. The film's Warner Sunset/Atlantic soundtrack sports the Cranberries' "Dreams," Sinead O'Connor's "I Guess The Lord Must Be In New York City," and three songs by Harry Nilsson: "The Puppy Song," "Remember," and "Over The Rainbow." Vintage tracks by Bobby Darin, Bobby Day, Louis Armstrong, Jimmy Durante, Stevie Wonder, and more complete the ST.

Outside Ozona, starring Robert Forster and Sherilyn Fenn, opens this week in an exclusive engagement. Look sharp for recording artists **Taj Mahal** — who provides the movie's score — and **Meat Loaf** in supporting roles.



May seasonal blessings shine upon you and continue to burn bright in the coming year.

Jeffrey Yorke

Dena Wright

Steve Wonsiewicz Kevin Williams

Shannon Meiner

THIN MARSON

Contra de Staut

Heidi Van Astyne

* Kent Thomas

BevertySwan

Butch Narido

Karen Muman

TONS MUNOT

Jeff Steinan

🛋 Roger Zumwalt 🛋 Jacquelyn Young

Maria Abułysa 🗰

Carol Archer Jeff Axelrod

JIII Bautis

Page Beaver Renea Bell Maria

Paul Colbert

Dan Cole

Bitas Connolly

Deret Cornett

Frank Correla

Sky Daniels

Caren Antler Renu Ahluwalia Anthony Acampora 🗰

Lise DEALY FRAME Mary Lou Downing John Ernenputsch Erica Farber 🚵 Marilyn Frandsen Diane Fredrickson Deborah Gardner Dawn Garrett Jeff Gelb States Julie Gidlow 📖 Calvin Gilbert 📓 Jessica Gilbert 🧃 Missy Haffley Jim Hanson 🦮 Carl Harmon Huiricane Heeran Jill Heinila

Lon Helton

Veronica Ho

Nancy Hoff E

Daniel Holcombe

Saeid Inani

Rob Sparago MattSpangler Mark Solovicos Jeremy Shweder Marjon Shabanpour Jennifer Scruggs Mike Schroepfer Elon Schoenholz Kelley Schieffelin **Ron Rodrigues** Kristy Reeves Margo Ravel Cecil Phillips Richard Perry Robert Pau Michael Onufer Tanya O'Quinn Sarry O'Brien Tony Novia Juanita Newton

Alamacoson Malini Khân Diane Manukian Kevin McCane the states Lanetta Kimmons HERITY NOWIZ Cyndee Maxwell Lucie Morris Mike Kinosian Richard Michilmwski Walt Love Ted Kozłowski w Softanins Magda Lizardo Mary Kohl Marv Kubota iim Kummerow Jacqueline Lenno Richard Lange Jay Levy

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from Music Row and flagship station WSIX-FM

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Jacor: Bryant's An Oaf Under Oath

hat's the implication on Jacor's "Q102.com" website (www.q102.com), as one of radio's ugliest litigations has grown even more tawdry. The company posted WKRQ-FM/Cincy VP/GM Jim Bryant's complete deposition on the website (a parody of Q102's site), along with a running commentary detailing his "ignorance" and pointing out the deposition's inconsistencies and inaccuracies. Bryant's Sept. 28 testimony was given in connection with Jacor's \$1 million lawsuit charging Bryant with personally conducting a campaign of "deceptive and tortious acts" designed to "damage Jacor's relationships with its advertisers" in Cincinnati. The deposition was originally sealed by a Hamilton County, OH, judge, but Jacor reportedly convinced the judge to make the document public. Although Jacor added the commentary, spokeswoman Pam Taylor tells R&R that no part of Bryant's posted deposition was tampered with and that it appears on the Jacor site verbatim. Bryant could not be reached for comment.

Major Morning Moves

There was plenty of movement this week on the morning show front. Here are some of the highlights:

· CBS Rocker WNEW/NY picked a successor to Dave Herman. He's Steve Mason, half of the Mason & Ireland morning team at Sports KXTA/L.A.

 At crosstown WQHT, weekender Big Steph Lova joins the morning show as Ed Lover's new partner.

· After several years in Chicago at WPNT and, most recently, WMVP, Steve Cochran skips to the Motor City, inking a two-year deal to handle mornings at Chancellor Hot AC WKQI/Detroit. (ST had wondered whether the door would have been open for a return by Danny Bonaduce, recently ousted when WBIX/NY switched formats ... guess not!) By the way, look for Cochran as he hosts CNN's TalkBack Live next Monday, Tuesday, and Wednesday afternoons.

man Dan Dierdorf will start moonlighting as morning host at Talk KTRS/St. Louis on January 4. He joins Wendy Wiese and Kevin Horrigan on the show, which will be renamed Dierdorf & Company. Dierdorf, who's been part of the ABC-TV football broadcast team for 11 years, is a 27-year St. Louis resident who began his broadcasting career with crosstown KMOX in 1975, while he was still a member of the NFL's then-St. Louis Cardinals.

 There are also changes in the works at WZGC/Atlanta, where morning man Gary McKee has opted not to renew his contract, which expires on January 14.

 AC KNKI/Dallas, a recent market move-in, hires John LaBella as its new morning host. He's previously worked in the market at KRRW and KZEW.

Muni Returns To NY Airwaves

Classic Rock WAXQ has hired Scott Muni, let go from WNEW last month after 31 years there, to host a daily one-hour noontime airshift. Muni will begin his new Q104 show later this month.

Dave Martin - GM of CBS' Gospel KHVN-AM (Heaven 97), NAC/Smooth Jazz KOAI-FM (The Oasis), and Urban AC KRBV-FM (V-100) — has resigned.

Adam Goodman, most recently PD at WBIX/NY, has been tapped to head The Randy Lane Company: Talent, a new division of Lane's radio consultancy.

KVUU/Colorado Springs OM Randy Hill is set to leave the Hot AC to take on the PD job at Oldies KHYL/Sacramento.

Dr. Laura Pics In Print?

Premiere Radio Networks syndicated host Dr. Laura Schlessinger officially dropped her lawsuit against the Internet

Continued on Page 28

Monday Night Football play-by-play

WHAT DOES IT ALL MEAN?

Total Nutrition News reports on the breaking stories in the world of nutrition and health. Available FREE OF CHARGE, no cash, no barter, no commercial content. Five times a week, 60-seconds MARKET EXCLUSIVE, delivered by satellite for maximum timeliness and quality. Catch Total Nutrition News every Friday. Bulk feed at 3:00 p.m. Eastern

time, SATCOM C-5, transponder 23, SEDAT channel 13.



Call 1-800-334-5800 for the total story on Total Nutrition News.



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R&R CHR/Pop Debut (9) + 450 plays Top 40 BDS + 275 Spins R&R Hot AC (2) Top 40 Adult Monitor (6)

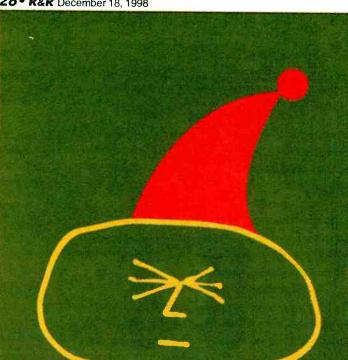
KZHT

WQZQ

WNCI

WZPL

NOMERCY the first single from KHALEEL's debut album People Watching



At this special time, we give thanks to All...who have given us so much in our first year!

We are truly blessed. souint

SIXPENCE NONE THE RICHER



www.squinterland.com



Continued from Page 26

Entertainment Group, which posted those nude shots of her on the web last month. But is that the end of the story? Apparently not. IEG says it has licensed the photos to "a leading men's magazine."

Reunited, And It Feels So Good

The buzz is back on Jonathon Brandmeier's WCKG/Chicago & KLSX/L.A. midday show. More specifically, Buzz Kilman is back. The pair worked together at WLUP/Chicago for 15 years, then were separated when Brandmeier left the Loop for 'CKG. After going it alone in mornings for a year at 'LUP, Kilman left in October, and it was rumored that he'd rejoin his old partner. Last week, a two-year deal was signed, and they'll be reteamed on January 11.

Congrats to KILT/Houston PD Debbie Brazier, who was honored December 9 when the mayor proclaimed it to be "Debbie Brazier Day" in recognition of "her valuable contributions to the high standards of broadcast excellence." She was the quest of honor at a special presentation at Houston's Planet Hollywood.

R&R's own Erica Farber has been set to moderate RAB '99's closing keynote session February 7 in Atlanta. "The Experts' Crystal Ball --- Radio's Future" features panelists Dave Gifford, Norm Goldsmith,



UHHH, OUCH? ---- KKRZ (Z100)/Portland morning show host John Murphy finally allowed his wife to talk him into a vasectomy, so, in true radio fashion, he turned the "Christmas Snip" into a bit. Murphy and five other listeners underwent the procedure on the air during his show. One of the listeners got cold, uh, feet — offering his wife \$2000 and a shop-ping spree to let him escape the procedure. (After seven kids, the wife said, "No such luck!")

Rumbles Pt. 1

· Alternative KTOZ (The Edge)/Springfield, MO, became Pop/Alternative "Alice at 95.5" Monday (12/ 14). Melody Lee remains PD.

 Former KMJZ/Minneapolis PD Rob Moore has been named PD of 13 Internet jazz channels for Minneapolis-based NetRadio.

· WOR/NY talk host Bob Grant extends his contract through the year 2001.

· Former WAEV/Savannah, GA, MD Suzanne Joy is the new MD/middayer at WOWB & WOWZ/ Utica, NY.

• KZFM/Corpus Christi, TX, MD Jo Jo exits. Morning driver Danny B. Jammin' segues to afternoons and adds MD duties, while Art Allison rejoins the station for mornings after a stint at KXXM/San Antonio.

 KWWV/San Luis Obispo, CA, appoints Tommy Delrio MD.

• WESC/Greenville, SC, morning man Bill Gardner exits the Clear Channel Country station.

· Congrats to KWIN/Stockton MD Dontay, who took the honors as Spin magazine's Music Director of the Year.

 Radio Unica signs Spanish-language TV fixture Cristina Saralegui to host weekly radio vignettes. · WTCF/Saginaw, MI, morning co-host Scotty

Gunther exits. Kim Crew is the new MD at WLWI/Montgomery, AL.

· WCTK/Providence MD Tiffany Hill is leaving to co-host mornings at crosstown Oldies WWBB.

• Todd Grimstead, an 18-year vet of WPOC/Baltimore, hits the air the end of this month at Classic Country KCKK/Denver, where he'll do afternoons.

Ken Greenwood, Pam Lontos, Chuck Mefford, Peggy Miles, and Jim Taszarek. Another new addition to RAB '99: The Internet Radio 2000 Exposition, with displays, demos, workshops, and seminars relating to Internet radio.

Is That A Driveway **Or A Freeway?**

There's money in those traffic jams! Word has it that Metro Networks founder/ Chairman David Saperstein is building a 45,000-square-foot house in L.A.'s exclusive Holmby Hills neighborhood (his neighbors will include the Playboy mansion and Aaron Spelling's mansion). The L.A. Times reports the house will sit on seven acres and have a "ballroom to serve a party of 250." Meanwhile, Saperstein has put more than 263,000 shares of the company's stock into a 10-year private fund started up by

Continued on Page 30

JOBS

Looking for new employees? R&R's January 1st issue examines employment: how to get jobs, where they are. It's a great place to advertise your job openings ... in the industry's largest help wanted section.

Opportunities closing: December 23, 12 noon PST



Fly Away Success Stories

"We put the record into Power Rotation last week. It is #5 in callout, and has turned out to be a very strong record for us."

-Kelly Michaels-MD/KALC

"Lenny sounds great on ZPL. We had the same concerns as the rest of pop radio about the rock edge on this record. Since we have heard the record or, the air, our fears have dissipated. Getting Phones!"

Dave Decker-MD/WZPL

"Great Uptempo Record! It is appealing to both Males and FEMALES. We are getting great phones."

-- Mike Parson-PD/KPEK

"We had a feeling 'Fly Away' could be a multi-format hit, and it has not let us dcwn. It is one of our best testing currents."

- Paul Kriegler-PD/KOZN

"WOW ... early callout on Lenny Kravitz's 'Fly Away' looks huge ... (if Top 1C out of the chute isn't huge, what is, right?,.. With all the ballads right now ... this is great tempo and fits us perfect!" -- Mike Preston-PD/KBKS

Over 25 New Adds This Week including:

WXKS/Boston	KDMX/Dallas	WQAL/Cleveland
KDWB/Minneapolis	KMXB/Las Vegas	WMXB/Richmond
KHTS/San Diego	KJYC/Oklahoma City	WKSZ/Green Bay
KCSO/Modesto	KRUZ/Santa Barbara	KDUK/Eugene

On Over 80 Pop Stations including:

KBKS	Q102	WSTR	KALC	KFMB	WBMX	KLLC	WSSR	WXXM	
WXKS	WPRO	WTMX	KBBT	WXYV	WPNT	KZHT	WLCE	WZPL	
KVSR	WKSS	WZNE	WKRZ	KPEK	KLLY	KCHZ	KMXV	KLAZ	
WABB	WEZB	WPTE	WSHE	KKRD	WNKS	KQKQ	WKCI		

Top 10 Callout at: KBKS, KALC, KFMB and B97

Lenny Kravitz Fly Away

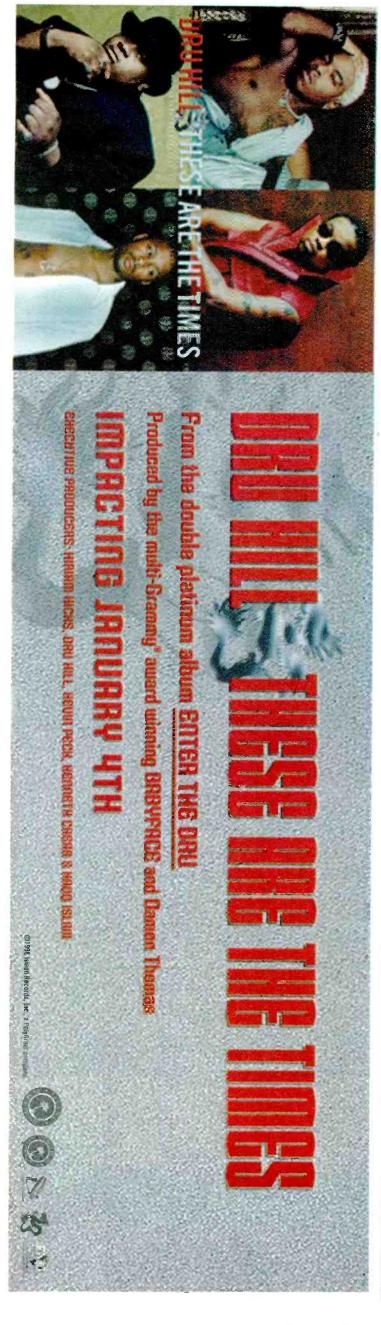
the new song from the album 5

Produced, written, arranged and performed by Lenny Kravitz Representation: Craig Fruin and Howard Kaufman/HK Management

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STREET TALK®



PROMO OFTHE WEEK — Who needs stockings ...when you can have "What's In That Bag?" That bag, from Capricorn Records, delivered Chuck Leavell's holiday CD, along with a shiny 'n' snazzy Capricorn baggage tag.

Continued from Page 28

Goldman, Sachs. Saperstein's stake valued at \$10.2 million — joins those of other CEO luminaries like computer titan Michael Dell. Saperstein still has more than 8.3 million shares of Metro, valued at about \$350 million.

Got Airchecks?

The Museum Of Television & Radio is looking to build its collection of radio programming from local markets, especially recordings and airchecks of heritage stations, legendary air personalities, interesting interviews, and coverage of significant news events. It's also seeking tapes of ethnic radio programming. If you have access to tapes like these (or know somebody who might), contact Ken Mueller at (212) 621-6681 or via e-mail at *kmueller@mtr.org.*

Records

• Nothing's official, but word is that Island Chairman Davitt Sigerson is *thisclose* to leaving the label. Expect him to part ways with the company by year-end.

• Look for Columbia to ring in the new year with some big news about its new sister label. Meantime, the new imprint has already assembled the bulk of its promotion staff. Joining Head/Promo Dennis Reese are VP/Promo Geordie Gillespie, Nat'l Dir./Promo Cindy Levine, and the following regionals: Jamie Willis (Boston), Brett Glassman (New York), Ray Mariner (Atlanta), Wendy Goodman (Dallas), Sharon Le-Pere (Chicago), Jay Friedstein (Denver), Jonathan Meyer (Los Angeles), and Don O'Neal (San Francisco). Columbia Records Group Sr. VP Jerry Blair will oversee Reese.

• Warner Bros. beefs up its Urban promo team, hiring A.J. Savage as VP/Urban Promo and Morris O'Kelly as Nat'l Promo Coordinator.

 KCAQ/Oxnard's Lucy Barrigan joins Elektra as its new L.A.-based Mgr/Nat'l Crossover Promo.
 Arista CHR Asst. Rich Westover is promoted to Nat'l Promo Coordinator.



- Scott Borchetta tapped as senior exec at newly formed DreamWorks/Nashville.
- Ray Gmeiner tapped as Virgin Records VP/Promo.
 Scott Douglas named VP/Rock Promo at Epic
- Records. • WIP/Philadelphia Station Mgr./PD Tom Bigby adds
- PD duties for WPHT-AM. • Kevin Cole chosen as PD of WOXY/Cincinnati.



- Shelia Shipley selected as Sr. VP/GM of Decca Records.
- Bill Pfordresher boosted to Zoo Entertainment VP/ Promo.
- Dan Seeman promoted to Station Mgr. at KFAN/ Minneapolis.



- Gil Rosenwald rises to President of Malrite Communications.
- MCA/Nashville ups Bruce Hinton to President and Tony Brown to Exec. VP.
- Gannett raises KKBQ-AM & FM/Houston's Al Brady Law and KNUA/Seattle's Marc Kaye to President/GM.
- Bob Kaake tapped as PD for WLTI/Detroit.



- Jheryl Busby named VP/Black Music for MCA Records.
- Tony Salvadore selected as KFOG/SF's Station Mgr.
 Bill Mayne made PD at KZLA-AM & FM/Los
- Angeles. • Pat Evans elevated to KOME/San Jose PD.



- FCC proposes 120 new AM stations.
- Warner Bros. Records gives Sr. VP stripes to Ed Rosenblatt, Murray Gitlin, and Lenny Waronker.



- Tom Bigby becomes OM of 13Q (WKTQ)/Pittsburgh.
- Bob Shannon set as WMYQ/Miami PD.
 Jack Q'Price is in WIP/Q/Dected for an eliment
- Jack O'Brien joins WRKO/Boston for evenings.



SEASON'S REEKINGS — Since a white Christmas is pretty much out of the question for L.A., KLOS' syndicated morning duo is spreading holiday cheer with "Mark & Brian Holiday Stank," a festive potpourri of fragrant foliage.

If you have StreetTalk, call the R&R News Desk at (310) 788-1699 or e-mail *jaxelrod@rronline.com*

Thank you radio for making **EMILIA** and **MONIFAH** the breakthrough artists of 1998!

"BIG BIG WORLD"

HUGE PHONES

KIIS/Los Angeles KBKS/Seattle KDWB/Minneapolis WZJM/Cleveland WZPL/Indianapolis WKSS/Hartford WSSX/Charleston WABB/Mobile WIXX/Green Bay WRVW/Nashville **WPST/Trenton** WFBC/Greenville WVTI/Grand Rapids WLAN/Lancaster WKSI/Greensboro **KFFM/Yakima**

WXKS/Boston **KRBE/Houston KSLZ/St.** Louis WWZZ/Washington WNCI/Columbus WXXL/Orlando WPXY/Rochester KQKQ/Omaha **WKSZ/Green Bay** WZNY/Augusta WZYP/Huntsville WAOA/Melbourne WNKI/Elmira WHTS/Quad Cities

R&R CHR/POP CHART 2 - 24 **AUDIENCE OVER 12 MILLION!**

Emilia







"TOUCH IT"

HUGE Callout at these MAJORS: KIIS/Los Angeles • KHKS/Dallas KRBE/Houston • KHTS/San Diego KDWB/Mineapolis • WFLZ/Tampa WZJM/Cleveland • KKRZ/Portland

HIGHEST TEST SCORES TO DATE!

R&R CHR/POP CHART 16 - 18 **AUDIENCE OVER 45 MILLION!**







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IEWS/TALK

1998: It Was A Very Good Year!

Bill, Monica, Mark, Sammy, and hot local issues kept America talking

News/Talk radio can look back at 1998 as the year that saw the format regain undisputed ratings supremacy as the choice of a majority of listeners across America. In the Summer '98 Arbitron, News/Talk/Sports stations delivered a whopping 15.1, Monday through Sunday, 12+, beating the nearest format competitor, Adult Contemporary, by a substantial margin. Fall trend returns indicate the News/Talk format shows no signs of cooling off anytime soon

While many credit the yearlong scandal and sexually charged revelations arising out of Bill Clinton's and Monica Lewinsky's Oval Office liaisons as the dominant reason for News/Talk's continued ratings strength in '98, let's not forget that even great stories require great storytellers. It also takes a maniacally focused programming manager, a creative and dynamic sales team, and, perhaps most of all, a GM with a strong constitution and constant support to create a compelling - and solid-billing — News/Talk radio winner.

With that in mind, as 1998 comes to a close, here's an R&R salute to all of you in Talk radio who do what you do so well. Whether you are toiling behind the mike in small-town America, speaking to millions of faithful listeners across the land via a nationally syndicated show, or working long hours behind the scenes as a programmer, producer, call screener, board op, or account executive, it takes a lot of dedicated individuals to make News/Talk radio No. 1 with listeners across America! All of you make it interesting, exciting, and, most of all, fun to report on all that's happening in this format each week. So, from me to you, Happy Holidays. And keep on talking!



R&R's Talk Tour Of '98

This week, I asked a number of geographically diverse talk radio luminaries to review the topics and stories that made for exciting Talk radio dialogue in cities across America during the past year. Here are some highlights.

Harvey Nagler, **CBS News/New York**

"1998 was a stunning roller-coasterride for America. Like a bride's gifts, it contained something old, John Glenn; something new, Mark McGwire's and Sammy Sosa's home-run records; something borrowed, swing music; and something blue, Monica's dress. And don't forget that the economy was a major factor in many of the year's events, including the November election results, Newt Gingrich's resignation, and the impeachment proceedings. It was quite an extraordinary year for news."

Phil Boyce, WABC/New York

"When I think of how much it dominated everyone's airwaves, I sometimes wonder what we all would have talked about this past year if Monica Lewinsky and Bill Clinton had not had their indiscretions in the Oval Office. Aside from that, New Yorkers talked a lot about the so-called Million Youth March, which actually attracted only about 5000 people. But anytime Louis Farrakhan does anything, it seems to be a lightning rod for discussion. The case of Abner Louima, the Haitian who was allegedly abused by NYC police, was much discussed. And, of course, there's always a lot of talk involving Mayor Rudy Gulliani and his many projects to, in his view, improve the city --- like cracking down on jaywalking and taxicab drivers, and his latest campaign targeting cigarette butt littering.

Mary June Rose, WGN/Chicago

"For months we said, 'Thank God for Sammy Sosa and the Cubs,' who helped us have something besides Bill and Monica to talk about! Also making big news were the deaths of both Jack Brickhouse and Harry Caray, legendary Cubs announcers. The city went into mass mourning over the loss of both of these Chicago legends. And remember, this is Chicago, so politics are always a big topic of discussion anytime. And how could you not talk about John Glenn? In the middle of all the messy stuff coming out of Washington, Americans found heroes in John Glenn and baseball.

Reality Check

The public is surveyed on popular culture

V Who does newsman Tom Brokaw work for? (NBC Nightly News

	in more (inder thighling)	110110
anchor)		
Don't Know	40%	
Correct Response	33%	
Incorrect Guess	27%	
✓ If you saw a product or service name	ned "News/Talk," what wou	ild you
think it was? (Commonly used name		
Don't Know	40%	
Incorrect Guess	23%	
TV Talk Show	22%	
Radio Talk Show	15%	
✓ Based on the news of the day, what (Congressman, lawyer, or politician a Don't Know Correct Response Incorrect Guess	Il accepted as correct answe 91% 5% 4%	ers)
 Who is the Chief Justice of the Rehnquist) 	U.S. Supreme Court? (william
Don't Know	84%	
Incorrect Guess	7%	
Correct Response	6%	
 There is aTV network named "MS for? (Microsoft) 	NBC."What does the "MS"	'stand
Don't Know	57%	
Correct Response	15%	
Incorrect Guess	8%	
Survey taken week of 11/23 in three rando	mly selected U.S. cities. One-I	nundred

annual income of \$40,000.

Reality Check is provided courtesy of Sabo Media, New York, NY (212) 808-3005

Kris Olinger, **KIRO/Seattle**

"At KIRO, listeners filled the airwaves with a lot of talk about Clinton and Lewinsky, of course. But they also debated heatedly about Mary Kay Le-Tourneau, the teacher who has now had two children with a minor student and is in jail. The school shootings in nearby Oregon and in Arkansas generated a lot of conversation. And tougher drunk-driving laws and tobacco issues were also hot topics here.'

Casey Keating, **KVI/Seattle**

"I'm hard pressed to find a lot of big stories other than Clinton, but another topic that people in Seattle were talking about a lot was the stock market's remarkable rise and dip over the

past year. Also, the Asian economic crisis and how it is affecting people here in the U.S., especially here in Seattle. As a result of that financial crisis. Boeing is laying off 20,000 workers here, so it's a hot topic. Also causing a lot of controversy and talk was the passing of State Initiative 200, an antiaffirmative action measure in Washington State in the recent November elections.'

Cliff Albert, **KOGO/San Diego**

"San Diegans were certainly talking about the president's problems, but they were also concerned about many issues. Locally, they voiced their concerns about things like high gasoline prices in the region. There

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NEWS/TALK

1998: It Was A Very Good Year!

Continued from Page 32

was a lot of debate over the pros and cons of building a new baseball stadium in downtown San Diego, and there's always debate over keeping a check on the growth of government and taxes. But I think that one of the biggest issues, although it was discussed as a part of many different individual stories, was an ongoing discussion of moral values and the perceived overall decline of ethics in America.

Jack Swanson, KGO & KSFO/San Francisco

"The president and Monica was such a huge story, it really tended to overshadow everything else. But in San Francisco the story about [NBA] player] Latrell Spreewell choking his coach was great - probably because everybody at some time or another wants to choke their boss! Viagra was big, because sex is always a topic of interest. And Mark McGwire was a hot topic for not only his home-run record, but also for the controversy created by his taking enhancing supplements and how that reflected on his record and his image to kids.

Robin Bertolucci. KOA/Denver

"In Denver there was a lot of discussion on the issue of whether or not to build a new stadium for the Broncos, which ultimately did pass. Art Bell's departure and return to the airwaves generated much talk from listeners, as did the convening of the Jon Benet Ramsey grand jury in nearby Boulder. A lot of discussion surrounded Governor Roy Romer's admission that he'd had what he called 'an affectionate relationship' with someone who was not his wife, and that, of course, was mixed in with a lot of ongoing discussion of Clinton's affair with Monica Lewinsky.'

All

Drew Hayes, **KABC/Los Angeles**

"Well, the president and Monica took on special significance here in L.A. First, because this is Monica's home, and secondly, her first loudmouthed attorney was based here. Paula Jones' spokesperson. Susan Carpenter-McMillan, lives here and was a regular guest on KABC, and Paula herself is living out here in the L.A. area. But, as always, the biggest stories aren't always the best stories. For instance, we had two L.A. city council members on cocaine that made for a lot of great Talk radio. And during the elections we had a proposition to increase cigarette taxes here in California that was being pushed by the Hollywood crowd and featured the strangest of bedfellows: Rob Reiner and Charlton Heston! But probably the best story of the year was Sherman Block, the dead L.A. County Sherift who was still running for office. This story had everything --- humor, sadness, absurdity. Block died five days prior to the election, but his campaign continued right through the election. with his supporters and campaign manager asking L.A. voters to elect a dead guy!

Kevin Straley, WRKO/Boston

"In Boston, here are the top three topics that 'RKO listeners were talking about in '98. No. 1 was the firings of both Mike Barnicle and Patricia Smith from the Boston Globe for plagiarizing their newspaper columns. Naturally, the return of Louise Woodward to England following the infamous Nanny Trial and the death of little Matthew Eappan was cause for a lot of conversation. And in local politics - always an active subject in this town --- when Joe Kennedy gave up his seat in Congress, no fewer than nine Democrats duked it out to replace him. The Massachusetts

McLaughlin

ADIO HOUR

governor's race was pretty heated, too, as Paul Cellucci, Scott Harchbarger, and Joe Malone all fought to replace Governor Bill Weld."

Greg Moceri, **WSB/Atlanta**

"An interesting issue being discussed in Atlanta this past year was the FDIC and peoples' concern about how banks 'snoop' on their own customers. Naturally, the impeachment inquiry and the whole Clinton-Lewinsky matter got a lot of play too. Gun control and changes in gun laws have been a hot topic, and there has already been a lot of interest and discussion about the new millennium when it begins, what it will mean to us, etc.

Bill White, KCMO & **KMBZ/Kansas City**

"Here in the heartland of America, listeners were talking most about Monica. Rush Limbaugh and his ratings here show that clearly. Also talked about almost as much was Mark McGwire and his race to break Roger Maris home-run record, And now it's the Kansas City Chiefs, because in this town they aren't just a sports team. they're part of the fabric of life. They're always a hot topic of discussion

Dom Giordano, WWDB/Philadelphia

"Along with Clinton and Lewinsky, since his testimony before Congress. Ken Starr has become a major part of that whole discussion with our listeners. Welfare-to-work takes effect in the Philadelphia area in March, so that has been a topic of much discussion. Stadium issues across the state of Pennsylvania and who is going to pay for them has been a very hot issue, and the McGwire and Sosa home-run race also triggered a lot of talk over a period of six months or so.

From The E-Mail Bag

olland Cooke, News/Talk specialist with McVay Media, weighed in with the following opinion on Talk radio's biggest story of the year.

Talk radio's 1998 story of the year? Not Monica! Media overall failed to understand the difference between its own obsession with this story and the public's wont to have it done with. Certainly, presidential peccadilloes helped Rush Limbaugh, who played this story like a Stradivarius and had a great summer book in many markets.

Talk radio's story of the year? Baseball! Not an opinion. Measurably, nothing else in the past 12 months added more TSL and revenue. The Mark McGwire/Sammy Sosa chase for Roger Maris' single-season homer record brought new fans to the game and new AQH to radio. And there were many other great wrinkles too.

Sure they got swept, but the plucky San Diego Padres got to the World Series after winning a record 98 games and upending the Astros and Braves. The Yankees won their 24th World Series in 35 appearances, set an AL record for wins (winning 100 faster than any team ever had), gave us a Norman Rockwell picture as



David Wells threw the final pitch of that perfect game, and let the USA roll out the welcome mat for a superstar who risked his life fleeing Cuba in a leaky boat. If not for New York's storied season, the Red Sox would've had the AL's best record, but their long-suffering fans still had plenty to cheer about. Seven to midnight spring, summer, and early fall radio ratings had at least one GSM I know doing cartwheels too.

For all the concern about expansion diluting available talent, the Tampa Bay Devil Rays gave their fans --- many retired transplants from other AL cities - an entertaining season. And those new baseball dollars made one Florida client AM feel a whole lot less like a daytimer. Those fortysomething males we target cheered comebacks by Bret Saberhagen and Jose Canseco. And how about Roger Clemens! But look up enduring in the dictionary, and you'll see a picture of Cal Ripken, who attained his 2632 consecutive-games record without gimmicks like token pinch-hitter appearances. Then, at season's end, he ended it voluntarily and at home, a salute to his fans. There wasn't a dry eye in the house.

Face it, AM radio skews male ... we're a guy thing. So we had a great season when fans finally forgave the game for the strike (too bad the NBA wasn't paying attention). Still, there were important lessons for radio Taking his motley crew all the way, Yankee manager Joe Torre showed PDs the value of team building. And despite the fattest payroll in the majors, arrogant Orioles owner Peter Angelos missed the post-season and demonstrated the danger of an owner's ego by chasing away the game's best active manager at the end of the '97 season.

Baseball can thank Monica Lewinsky. After all the dirt that surfaced in Ken Starr's continuing witch hunt, Americans were ready to feel good about something. Like the fuss over John Glenn going back into space. Curmudgeon talk hosts take note: People want to feel good!

You can reach Holland Cooke at (800) 716-7662 or on the Web at users.aol.com/cookeh.

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Deals

Continued from Page 1

other substantial deals. On Aug. 27, Chancellor Media surprised no one when it announced it would merge with Capstar Broadcasting in a \$4.1 billion stock deal. The new Chancellor will have 463 stations in 105 markets that will reach an estimated 65 million weekly listeners. Analysts figure that the combined operation, could be worth \$18 billion. Tom Hicks will remain Chancellor's Chairman in the new configuration, while his brother, Steve Hicks, Capstar President/CEO, will be Vice Chairman.

Just days before, Chancellor had announced that it would continue to graze in the great American outdoors by gobbling up Whiteco Advertising's 21,800 outdoor displays in 34 states for \$930 million. But that was par for the course during 1998, as Chancellor widened its platform to become a multimedia company and raced from acquisition to acquisition at intoxicating speed.

Here are some of the highlights of the year that exhausted media brokers, but made many of them wealthy beyond their wildest dreams.

January, February

Entercom drops its lawsuit against Sinclair Broadcasting and agrees to buy seven Sinclair stations in Portland, OR, and Rochester, NY, for \$126.5 million. Jacor CEO Randy Michaels, who had earlier filed a lawsuit against Sinclair to stop the sale, only to see the suit dismissed by a Cincinnati judge, admits that he is disappointed, but continues on his buying spree.

April

Mel Karmazin is named CBS President/COO, a promotion from Chairman/CEO of the CBS Station Group, which he'd been since May 1997.

Chancellor CEO Scott Ginsburg tenders a surprise resignation from the company that he helped build into the largest radio group. The industry is stunned again when it's disclosed that Ginsburg's financial package was worth more than \$250 million in cash and stock. Chancellor stock value drops on Wall Street with uncertainty over the Dallasbased group, but faith is restored within two weeks, when COO Jim de Castro and CFO Matt Devine ink new five-year deals.

May

Cable tycoon Jeff Marcus is selected to assume President/CEO duties of Chancellor and take the company into new media areas. Within weeks, the 51-year-old "can-do" guy is in place.

Westwood One's reported earnings are up 29% in the first quarter. The Los Angeles-based company credits its representation agreement with CBS Radio the previous year for increased revenues and acknowledges that competition in the syndication business has grown tougher since the debut of Chancellor's AMFM Networks on Jan. 1.

June

CD Radio, which had earlier earmarked about \$940 million for four satellites, announces that it will spend another \$290 million to double its channels to 100. By month's end, competitor American Mobile Satellite (now known as XM) also doubles its channel offering to 100.

July

Chancellor agrees to pay \$237 million for a half stake in Grupo Radio Centro, but backs out in October after determining that it isn't the right fit.

Clear Channel announces that its second quarter after-tax cash flow is up 111% to \$111.1 million. It's best quarter in company history.

Capstar snaps up Triathlon for \$190 million, getting another 32 stations. It must divest stations in Wichita and Colorado Springs.

Chancellor pays \$75 million for Primedia Broadcast Group's eight stations in Puerto Rico.

August

CBS buys two stations in Tampa from Entercom. Entercom, in turn, agrees to buy five CBS stations in Boston in a deal worth more than \$215 million.

The same week, Chancellor charges into Cleveland, snagging six stations in three deals worth \$275 million.

September

Despite all the great news from some of the big companies, radio stocks on the whole are dropping on Wall Street as America becomes obsessed with recession talk. By October's end, radio stocks bounce back and are impressing even the toughest New York analysts. But while share prices were down, some took advantage of others' fear. Chancellor's Tom Hicks and Jeff Marcus, along with other Chancellor executives, bought \$20 million worth of the company's stock, while the Hicks, Muse company bought another \$100 million of Chancellor stock

October

After battling in a St. Paul courtroom for the entire month of September, a six-member jury awards Children's Broadcasting Corp. up to \$40 million in damages from Disney/ABC Radio Networks. The jury finds that ABC Radio has breached its 1995 contract to help CBC attract affiliates and advertisers.

Sinclair puts \$500 million in radio and TV stations on the block, citing its need to pay down debt.

November

Mel Karmazin is set to succeed Michael Jordan at CBS on Jan. 1 as Chairman.

American Tower merges with Omni Tower in a \$397 million deal, bringing together 3892 towers.

Citadel buys 16 Wicks Broadcast Group stations for \$477 million, giving Citadel 92 stations in 26 midsize markets.

Continued from Page 1

fer would eventually lose the case, the commission is planning to take up in early '99 the issue of a petition for rulemaking that would create a nationwide low-power FM service.

FCC

February

In delivering his State of the Union address on Jan. 27, President Clinton said he would formally call upon the FCC to act to provide free or reducedcost airtime for political candidates during election cycles. FCC Chairman Bill Kennard jumped on this the next moming, promising the commission would hustle out a free-time rulemaking within 90 days. This drew an immediate backlash from Senate Commerce Committee member John McCain, NAB President/CEO Eddie Fritts, and Commissioner Michael Powell, who all said the FCC does not have jurisdiction over free time.

March

Prefiguring the April decision by the DC Circuit Court that struck down the FCC's EEO rules, the commission resolved its longstanding battle with the Lutheran Church-Missouri Synod (LCMS) by modifying its rules to allow religious broadcasters to hire based on religious preference. But LCMS vowed to pursue its court battle with the FCC.

April

Just in time for the NAB conclave in Las Vegas, the FCC on April 2 proposed to ease the filing burdens on broadcasters. The new rules were designed to allow broadcasters, among others, to certify themselves on FCC forms that they are in compliance with its ownership restrictions. However, at the same time the rules proposed to eliminate the requirement that sales contracts be filed with assignment and transfer applications (this was dropped in the final version of the rules).

Then, on April 14 — in what was without a doubt the regulatory story of the year — the U.S. Court of Appeals in DC struck down the commission's EEO rules as unconstitutional. In overturning the hiring rules, the court questioned the FCC's concept of "diverse programming" and its nebulous "public interest standard." Kennard was obviously fazed by the decision, but not broken: He vowed to immediately begin reviewing the commission's appeal options.

May, June

In late May, the FCC asked the DC Appeals Court for a new hearing on the case challenging its EEO rules. And in June, the FCC offered another controversial streamlining proposal for public comment, this time easing its technical rules. Among other things, the new rules would allow broadcasters to "negotiate interference agreements," meaning one station could overlap its interfering contour with the protected contour of another.

July

The FCC experienced a stroke of good luck in late July, when the New Orleans Circuit Court of Appeals upheld the federal law banning the broadcasting of casino ads for states within the court's jurisdiction. The court rejected the free speech argument of the Greater New Orleans Broadcasting Assn., which vowed to appeal the decision to the Supreme Court.

August

The commission made things easier still for broadcasters when it modified its rules to allow greater flexibility in locating their main studios and public inspection files. A broadcaster could now locate its main studios anywhere within the principal community contour of any broadcast station (including TV) within its community of license, or within 25 miles of the center of its community of license. Public files could be located at a station's main studio instead of strictly within its community of license.

The FCC also got a step closer to fulfilling its mandate under the Telecommunications Act of 1996 by adopting rules authorizing broadcast spectrum auctions. In doing so, the commission resolved the controversial question of whether to provide incentives for minority and women applicants by agreeing to give budding credits to "new entrants" with few or no broadcast interests. At press time, the FCC was considering public petitions commenting on the rules.

Perhaps in response to Kennard's concerns about the excessive concentration resulting from the Telecom Act, the Mass Media Bureau whipped out a new trick: asking for comment from the public (read: competitors) on the effect the concentration resulting from certain radio deals would have on competition and diversity within the relevant market. The bureau has thus far been tightlipped on what variables trigger issuance of the notices, but Chief Roy Stewart told R&R that deals resulting in one entity controlling more than 50% of ad share in a market or two entities controlling 70% or better would likely be scrutinized.

September

The FCC's EEO crusade suffered another serious setback on Sept. 15, when the DC Appeals Court turned down the commission's request to reconsider upholding the rules. Kennard pledged immediately to consider appealing the case to the Supreme Court. (He announced Dec. 14 that no appeal would be made.) At the end of the month, just before annual employment reports were due, the FCC suspended the requirement that broadcasters file EEO paperwork.

October

Just in time for the NAB Radio Show in Seattle, USA Digital Radio asked the FCC to establish IBOC as the domestic DAB standard. The petition called for, among other things, the establishment of criteria that would ensure stations do not interfere with one another during the digital transition, and a standard providing that DAB radios are compatible with DAB transmitters.

November, December

In a sign that the FCC was giving up on its court battle to retain its old EEO rules, the commission proposed new rules that it said addressed the concerns of the DC Circuit Court. Most significantly, the proposal eliminated the stipulation that a broadcast station maintain a work force mirroring the racial composition of its community. Instead, the new rules would merely require "outreach" efforts by stations.

In perhaps its most controversial move of the year, word leaked that the FCC was considering a proposal that would cap the number of crossownership holdings one company could have in a market at four radio stations and one TV outlet. This drew an immediate backlash from broadcasters and lawmakers alike, but by mid-December it appeared the commission had temporarily backed down and postponed scheduling the item for a vote.

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SOUND DECISIONS

December 18, 1998 R&R • 37



Who Went Where In '98

Universal, Buena Vista, Capitol job changes top list

Thanks to Seagram's more than \$10 billion acquisition of PolyGram, 1998 will go down in the history books as the year in which the music business changed forever. The global "urge to merge" hyper-mania finally hit the industry in a big way. And while the fallout has yet to be felt, one thing is sure: There will be fewer jobs available as a result of the combining of the two companies.

That's the bad news. The good news is that more customers are purchasing new music than in previous years, and the labels that are lean and mean are bound to benefit from more dollars and credit cards changing hands at the cash registers.

While job switching declined somewhat because of the future employment outlook, there were still many important moves. In addition to the changes forthcoming at Universal, Walt Disney significantly stepped up its commitment to the record business by naming Bob Cavallo Chairman and David Berman President of its Buena Vista Music Group. Strauss Zelnick reached the top of the ladder at BMG Entertainment. DreamWorks also put in place several key national promotion executives. Roy Lott left longtime employer Arista for EMI North America and the presidency of Los Angeles-based Capitol Records. Virgin/Nashville opened its doors, and Trauma and Restless both beefed up their promotion teams.

Here are highlights of the officially announced job changes.

January

Buena Vista Music Group names Bob Cavallo Chairman ... Island USA taps Davitt Sigerson as Chairman, John Barbis as President ... Columbia Records Group elevates Will Botwin, John Ingrassia to Exec. VPs. Botwin also

earns a post as Columbia Records GM Mammoth taps Ted Volk as Sr. **VP/Promotion** ... A&M appoints Michael Steele VP/Pop Promotion, Fred Williams VP/R&B Promotion • • •



Bob Cavallo

Reprise/Nashville ups Jack Purcell to VP/Promotion ... Brad Howell rises to Warner Bros./Nashville VP/Promotion ... Atlantic elevates Karen Colamussi to Sr. VP/GM, Associated Labels & New Media ... Cathy Burke rises to VP of Blackbird/ Sire Records Group ... Ignition names Cheryl Valentine Head/ Promotion ... Immortal National VP/Alternative Promotion Roze Braunstein adds rock duties



February

Capitol/Nashville crowns Bill Catino Exec. VP ... Virgin Records America promotes Ken Pedersen to Exec. VP ... Kevin Gore joins Poly-Gram Classics & Jazz Records as VP/GM ... DreamWorks/Nashville names Bruce Shindler Head/Promotion ... RCA elevates Dave Loncao to VP/Promotion & Field Development ... Columbia/Nashville ups Ted Wagner to VP/National Country Promotion ... Mike Kelly ascends to Elektra VP/Urban Promotion ... Benny Pough rises to MCA VP/Promotion, R&B Music Warner Bros. names Mike Rittberg VP/Rock Promotion ... Epic ups Jacqueline Saturn to VP/Alternative Promotion ... Red Ant ap-

points Philip Mataragas VP/Crossover Promotion, Kathi Moore VP/ Urban Music Marketing & Promotion, Margaret LoCicero VP/Pop

Promotion Records Sire Group crowns Barry Pinlac, Sherri Trahan **VPs/Promotion** . N2K Encoded

Music taps Susanne White as VP/Promotion; Mike Stone as VP/Field Promotion. East Coast

N2K; and Eulis Cathey as VP/Jazz & Urban Promotion ... Doug Ingold joins V2 as Head/Promotion, West Coast ... Flyte Time names Gwen Irby GM ... Arista/Nashville appoints Frank Hamlin Director/ Operations ... PBS Records taps Tony Outeda as President ... Elektra ups Greg Dorfman to Sr. Director/Alternative Promotion ... A&M names Diane Gentile as Sr. Director/Rock Promotion.

March

Buena Vista Music Group appoints David Berman President ... Warner Bros. names Andy Schuon Exec. VP/ GM ... Arista taps Charles Goldstuck as Exec. VP/GM ... Craig Lambert joins Trauma as Sr. VP/GM ... Capricorn appoints Mike Bone Exec. VP/ ... MCA names Steve Corbin GM . Sr. VP/Operations, R&B Music ... Avery Lipman takes GM title at Republic ... Verve elevates Michael Lang to Sr. VP/GM ... Legacy pro-motes Jeff Jones to Sr. VP ... Trauma ups Jim Martone to Assistant GM ... J.B. Brenner joins Warner/ Chappell Music as President/Promotion & Marketing ... Island names Dave Sholin VP/National Promotion ... Mammoth taps Steve Leavitt VP/ National Promotion, Sean Maxson VP/Promotion ... Ray Koob rises to VP/Promotion CMC International Geffen elevates Steve Kline to Head/

Top 40 Promotion ... Dream-Works names Matt Smith Head/Alternative Promotion Breakaway Entertainment appoints Terry McGill President/Black Music ... Kevin

Black joins Thomas Mottola T.W.isM as Sr. VP/Marketing & Promotion ... Domo appoints Eddie Gilreath MD.

April

Roy Lott joins EMI Recorded Music North America as Deputy President ... Asylum names Evelyn Shriver President ... DreamWorks names Jheryl Busby Head/Urban Music ... Hollywood taps Mark DiDia as Sr. VP/GM ... Hollywood appoints Dan Hubbert Sr. VP/Promotion ... Restless names Dave Darus Sr. VP/Promotion ... Epic elevates Stu Bergen to VP/Promotion N2K Encoded Music names Don Coddington Sr. VP/Promotion ... Elektra taps Joe Hecht as VP/Crossover Promotion ... Reprise taps Vicki Leben as VP/Top 40 Promotion Geffen elevates Ross Zapin to Head/Modern Rock Promotion . DreamWorks names Laura Curtin Head/Rock Promotion ... Max Tolkoff joins A&M as Sr. Director/ Alternative Promotion.

Mav

Thomas Mottola rises to Sony Music Entertainment President/ CEO ... GRP Recording Company elevates Tommy LiPuma to Chairman, Ron Goldstein to President ... Capitol promotes Phil Costello to Sr. VP/Promotion & Marketing ...

ricanradiohistory com



KRAVITZ FLIES TOWARD FIFTH GOLD ALBUM --- For the fifth consecutive time, Virgin recording artist Lenny Kravitz has earned a gold record. This time it's for his latest disc, 5, which was released May 13. Shown (I-r) backstage at his sold-out show at the Roseland Ballroom in New York are Virgin Records America Co-President Ray Cooper, Kravitz, and his manager, Craig Fruin of HK Management.

Steve Ellis ascends to Mercury Sr. VP/Promotion ... Astralwerks names Errol Kolosine GM ... Arista names Tom Maffei VP/Crossover Promotion ... Atlantic/Nashville ups Greg Sax to VP/National Promotion ... Restless taps Bruce McDonald as VP/Alternative Promotion, Drew Murray as VP/Rock Promotion ... Mercury ups Maria Aronis to Sr. Director/National Pop Promotion.

June

Doug Morris ascends to Chairman/CEO Universal Music Group . EMI Recorded Music North America Deputy President Roy Lott adds Capitol President duties ... Larry Jacobson rises to Revolution/Giant GM ... Rocket Records names Derek MacKillop Exec. VP/ GM ... Island taps Barry Lyons as VP/Rock Promotion ... Lyric Street appoints Dale Turner VP/Promo-

tion ... Paula Tuggey joins DreamWorks as Head/Pop Promotion ... Fully Loaded names James Cochran VP/Promotion & Marketing Warner Bros. ups Deborah Le-

wow to Sr. Director/NAC Pro-Andrea Ganis

motion ... Lyric Street elevates Kevin Herring to Sr. Director/National Promotion.

July

BMG Entertainment crowns Strauss Zelnick President/CEO Columbia elevates Demmette Guidry to Sr. VP/Black Music ... Def Jam ups Kevin Liles to President ... EMI Recorded Music ups Stephen Barraclough to Exec. VP ... Monte Lipman rises to Universal Sr. VP ... Jive promotes Larry Khan to Sr. VP/R&B Promotion & Marketing ... Hollywood names Scot Finck VP/Pop Promotion ... Marc Ratner joins DreamWorks national promotion staff ... Trauma names Linda Murdock VP/Promotion ... Virgin Records Urban taps Liz Montalbano as Sr. Director/ Crossover Promotion ... Arista/ Nashville ups Dave Dame to Sr. Director/National Promotion.

August

Virgin/Nashville names Scott Hendricks President/CEO ... Motown taps Oscar Fields as Exec. VP/GM Blue Note ups Tom Evered to Sr. VP ... Jon Polk segues to Epic/550 Music as GM/West Coast ... Epic Records Group appoints Rick Bisceglia Exec. VP ... Maverick names Ric Lippincott Head/Promotion ... Elektra ups Mike Whited to VP/Promotion, West Coast; Lisa Michelson to VP/Adult Alternative Promotion ... Verve promotes Bud Harner to VP/ Promotion ... BNA names Rirk Moxley Sr. Director/National Promotion.

September

Higher Octave Music appoints Joe Rakauskas COO ... Mercury/ Nashville ups Michael Powers to VP/National Promotion, Chris Stacey to Sr. Director/National Promotion & Artist Development ... Arista ups Pete Rosenblum to Sr. Director/ Alternative & Rock Promotion.

October

Atlantic promotes Andrea Ganis to Exec. VP ... RCA taps Tony Monte as VP/Crossover Promotion Universal ups Charles Foster to VP/Pop Promotion ... Virgin/Nashville names Larry Hughes VP/Promotion ... Atlantic promotes Pamela Jouan, Kris Metzdorf, Bonnie Slifkin to Sr. Directors/Promotion.

November

Tom "Grover" Biery ascends to Sr. VP/Promotion at Warner Bros. ... John Boulos joins Warner Bros. as Sr. VP/Promotion, East Coast Michael Horton rises to Sr. VP/ Promotion, Black Music ... Q Records names Alan Rubens GM . Elektra ups Erik Olesen to Sr. Director/Top 40 Promotion.

December

Thomas Mottola climbs to Sony Music Entertainment Chairman/CEO ... Universal Music Group sets executive team; names Bruce Hack Vice Chairman, Zach Horowitz President/ COO, Jorgen Larsen Chairman/ CEO of Universal Music International. Other appointments: Jim Caparro as Chairman; John Reid as President of a merged Island-Mercury; Mel Lewinter as Chairman of the combined Universal-Motown; Kedar Massenburg as President/CEO of Motown; Jimmy Iovine, Ted Field as co-Chairmen and Tom Whalley as President of a unified Interscope-



Tom Biery Doug Morris

Geffen-A&M ... Sony Music International taps Rick Dobbis as Exec. VP ... BANG II ups Elroy Kahanek to Exec. VP.



Strauss Zelnick

ELTON JOHN + LEANN RIMES "Written In The Stars"

From the upcoming release "Elton John & Tim Rice's AIDA," the follow-up to their multi-platinum The Lion King.

The classic love story of all time, retold by the greatest musical superstars of our time.

Featuring

Elton John, Sting, James Taylor, Spice Girls, Usher, Shania Twain, Lenny Kravitz, Tina Turner, LeAnn Rimes, Janet Jackson, Boyz II Men and Kelly Price.

Impacting Radio January 4th

Album Executive Producer: Phil Ramone

Produced by Peter Collins and Wilbur Rimes Management for Elton John: Colin Bell & Frank Presland / Elton John Mgt Ltd. Management for LeAnn Rimes: Wilbur C. Rimes & Lyle Walker / LeAnn Rimes Entertainment, Inc.



Walt Disney Theatrical Productions

SOUND DECISIONS

The Year In Quotes □ Who said what in '98

January

"Sure we're concerned about it.

We don't want to wreck a career just because we want to maximize a record. Shania's concerned too. But at some point it becomes unfair to an artist to say, 'We're not going to get as much exposure as possible because we might

RR



piss off some peo-ple at Country." Mercury/Nashville President Luke Lewis on crossing multiplatinum artist Shania Twain over to Pop radio

February

"Ani [DiFranco] and I measure

our success by the number of people we employ. Forget about maximizing profits. These are real people working real jobs. It's not like six months from now if she decides not to tour that we're going to have to

fire everybody. Righteous Babe senior executive Scot Fisher on Ani DiFranco's business philosophy

Scot Fisher

"Both [DreamWorks and Lyric Street] have the potential to help Nashville grow as an entertainment community as opposed to just a country music community. The other [recent start-up labels] weren't supported by entities like Disney or [DreamWorks cofounders] David Geffen. Steven Spielberg, or Jeffrey Katzenberg." DreamWorks/Nashville senior executive James Stroud on the launch of DreamWorks and Walt Disney's country label. Lyric Street Records

March

"The [music] industry somehow got into this 'anti-star' thing. It took a lot of the personality out, and I think it has contributed to the fact that artist development has gone down the drain. People need to get a grip on your personality. It's like being an athlete." — Singer/songwriter and Bon Jovi guitarist Richie Sambora on artist development

"While many artists today prefer to wait two or more years between records, six months is a lifetime for a younger audience. If you don't have a record out fairly quickly, you risk being ancient his Mercury Records Sr. VPtory." Head/A&R Steve Greenberg on releasing albums to the teen market

April

"Regional records are coming alive again ... and it's a good sign for the record business, because if you spend your money smart, you should be able to break out of a region." — Dream-Works Records Head/Urban Music Jhervl Busby

artists

on breaking urban Jheryl Busby

Mav

"The artists who are going to be the real superstars for the next 10 years are going to have to be multimedia artists, so we're expanding our marketing efforts to serve that pur-pose." — Elektra Entertainment Group Chair-

Sylvia Rhone man/CEO Sylvia Rhone on artist development

June

"This is a great time for small labels with people who are more entrepreneurial. As the top six become the top five, it creates a vacuum at the middle and bottom. It opens it up for young people who have different approaches and ideas." - Geffen/DGC Records Chairman/CEO Ed Rosenblatt commenting at **R&R** Convention '98 about the impact of Seagram's purchase of PolyGram

"In these days of rapid consolidation. huge money being paid for stations, and the attendant pressure for market share, programming has seemed to take a back seat to profits. That's a dangerous direction in an era in which unique content is getting spread awfully thin." - Virgin Group Of Companies founder/ Chairman Richard Branson during his speech at R&R Convention '98

July

"Success back then was mea-sured in terms of 100,000, 200,000, 300,000 copies on the first one or two albums. That's not even break-even today." — Elektra Records founder/former CEO Jac Holzman on the changing business realities of the music industry

August

"There is nothing out there that makes for a compelling deal. We have a minority stake in Jive, which is the largest independent in the U.S., but the other independents generally have been gobbled - BMG Entertainment President/CEO Strauss Zelnick on buying a record company

September

"What I want to see is that people don't become

afraid to feel things through music; that they don't end up getting a little too old to care passionately about music and end up only having a nostalgia for mu-

sic. That's a sad use of rock 'n Elvis Costello roll." — Elvis Costello on the aging first generation of rock 'n' roll fans

October

"The teen audience is a lot like the rap audience in that the labels have to create the buzz and demand before the album actually exists, so that by the time it does come out, it's instantly cool. That's why so many rap records sell so well out of the box — there's demand on the street," — Jive Records Director/Marketing Kim Kaiman on selling to the teen market

"I've always thought the parenthetical albums were the most interesting. One of the drawbacks at this moment in

the music business is that so much emphasis is placed on a single record. Artists don't put out as many records as they used to. I think that's creatively stifling." - Beck on the release of his recent



album, Mutations

November

"It's a scary thing to change and do something totally different at this level of my career. It's a gamble. But it proves that if you're real with it, it will work." - R. Kelly about fan reaction to his mainstream pop songs

December

"There were quite a few programmers who were worried about the hiphop hybrid influences and that their listeners might confuse them with crossover or Urban stations and that the station might lose its identity. Now, the music is sophisticated enough that these bands have created their own identity." - Peter Katsis, Sr. VP/Music at the artist management company The Firm, on the rock-rap explosion

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Music News & Views

Elektra Bows Web Promo For Rhymes Disc

Elektra Entertainment has teamed with national retail powerhouses Trans World Entertainment and Tower Records to market rapper Busta Rhymes' new album, E.L.E. - The Final World Front, over the Internet. The campaign, which began on December 9, allows customers who buy the new album to create their own custom compilation of Rhymes' music for \$4.99 (plus shipping/ handling). Fans who buy the album will be sent an email giving them a password to the site (bustarhymes/ CustomDisc.com). Available tracks include exclusive remixes of the songs "Woo Hah" and "Do My Thing." The promotion lasts until January 15. The album hit retail on December 15.

U2 Release Web Vid Collection

In other web news, U2 is releasing a special video collection exclusively on the Internet. The video, which contains animation and graphics, features the band's current single, "The Sweetest Thing," and material from its recently released greatest-hits collection, The Best Of 1980-1990. The video can be accessed at liveconcerts.com, island.co.uk/U2, and real.com. ... The Borders Group website (borders.com) has been selected as the official online music retailer for the 41st Annual Grammy Awards

Here's more on Bruce Springsteen's planned reunion tour with the E Street Band: The group plans to perform mostly at arenas and do 40 to 60 shows in the U.S., with ticket prices around \$55. In other tour news, Korn plans to return next year with an even

bigger "Family Values" tour. Last year's inaugural 27-date tour which featured Korn, Rammstein, Ice Cube, Limp Bizkit, and Orgy --- grossed over \$6.4 million and played before nearly 250,000 people Marilvn Manson and Monster Magnet will



Marilyn Manson

embark on a national tour next year, beginning in March Dave Matthews and longtime collaborator Tim Reynolds plan a brief acoustic tour of intimate venues in January. The first show is slated for January 19 in Richmond ... Kirk Franklin kicks off his "Nu Nation Tour" on December 26 in New Orleans. Franklin will visit more than 60 cities, including nearly every major market Ringo Starr hits the road with his All Starr Eand beginning February 12 in Atlantic City, NJ. Joining him are Jack Bruce, Joe Walsh, and Todd Rundgren, among others.

This 'n' that: Jewel, Paula Cole, Judy Collins, Chaka Khan, and others will perform a special concert at Madison Square Garden on January 25, 1999, to raise money for the organization Zero Population Growth The Artist Formerly Known As Prince plans to release seven different versions of his 1983 hit "1999" in the new year. Among the styles to be made available are reggae, hip-hop, and dance versions ... Dead Can Dance members Lisa Gerrard and Brendan Perry have called it quits after 17 years together ... Despite published reports in Great Britain, London Records UK says All Saints member Nicole Appleton is still with the multiplatinum vocal group ... Platinum swing band Big Bad Voodoo Daddy has joined the lineup for the Super Bowl's halftime show.

POP/ALTERNATIVE



DECEMBER 18, 1998

1					
LW	TW	ARTIST TITLE LABEL(S)	TOTAL	. PLAYS	TOTAL STATIONS/ADDS
1	0	SHAWN MULLINS Lullaby (Columbia)	1829	1758	40/0
3	2	EAGLE-EYE CHERRY Save Tonight (Work)	1723	1697	38/0
2	3	SHERYL CROW My Favorite Mistake (A&M)	1673	1752	40/1
6	4	GOO GOO DOLLS Slide (Warner Bros.)	1624	1498	40/1
7	6	JEWEL Hands (Atlantic)	1623	1488	40/0
8	6	SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	1615	1421	36/0
5	7	THIRD EYE BLIND Jumper (Elektra/EEG)	1473	1552	37/0
4	8	ALANIS MORISSETTE Thank U (Maverick/Reprise)	1329	1583	35/0
13	9	EVE 6 Inside Out (RCA)	1228	1013	33/1
10	1	MATCHBOX 20 Back 2 Good (Lava/Atlantic)	1150	1117	37/1
9	11	U2 Sweetest Thing (Island)	1116	1131	37/0
14	12	NEW RADICALS You Get What You Give (MCA)	1009	1002	40/1
16	13	BARENAKED LADIES It's All Been Done (Reprise)	995	804	40/1
11	14	BARENAKED LADIES One Week (Reprise)	926	1069	29/0
18	15	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	868	791	30/1
17	16	EVERCLEAR Father Of Mine (Capitol)	866	803	33/1
15	17	FASTBALL Fire Escape (Hollywood)	809	836	27/0
12	18	GOO GOO DOLLS Iris (Warner Sunset/Reprise)	804	1015	27/1
-	19	DAVE MATTHEWS BAND Crush (RCA)	666	586	30/0
20	20	NATALIE MERCHANT Break Your Heart (Elektra/EEG)	652	610	29/0

This chart reflects airplay from December 7-13. Songs ranked by total plays. Contributing stations combine from the Custom Chart function on R&R ONLINE, © 1998, R&R Inc.

lew & Active

LENNY KRAVITZ Fly Away (Virgin)

CAKE Never There (Capricorn/Mercury) Total Plays: 453, Total Stations: 20, Adds: 0

KHALEEL No Mercy (Hollywood)

SUGAR RAY Every Morning (Lava/Atlantic)

BETTER THAN EZRA At The Stars (Elektra/EEG) Fotal Plays: 217, Total Stations: 10, Adds: 2

Songs ranked by total plays

ERSPECTIVE 010Jamie Kartak THE MIX

Something like our monthly After Five Live concert series is a great way for other Pop/Alternatives to help break new artists.

We do our free shows after work on a weeknight. Artists come in and do a 45minute to one-hour set. A retailer is there selling the artist's CDs, and the artist will meet people and autograph CDs after the show.

Since we've been doing this for [about 18 months], the audience knows what to expect and shows up regardless of the artist. Acts we've showcased before they became "big" include Paula Cole, Duncan Sheik, and Sister Hazel. One of the biggest shows we've ever done was with Jars Of Clay -- they were huge. They knew some people wouldn't get in, so they played acoustically for those waiting in line at the House Of Blues venue.

It's a great partnership with the label, venue, local vendor, and station. It's an all-out effort to get people to know an artist. It's great for us, because we have another valuable artist we can play and a valuable song that can be very difficult to find

More stations should take this kind of interest and not sit there and wait for somebody else to make the effort. Labels are ecstatic about and very supportive of the idea, because they see the sales that happen when we do one of these events. There has been nothing but positive feedback, and some record people now offer artists to us for these shows.

Some of these artists are like your babies. You help them grow and see other stations pick them up. It was amazing for me, for example, to see Paula Cole pick up her Grammy. She had albums out before, but they hadn't clicked. I absolutely know we had a part in her career growth. To me, that's the most gratifying and exciting thing

It's a "win/win" for everybody

Jamie Kartak is APD/MD of Pop/Alternative WTMX/Chicago

Forward-thinking executives lend their perspectives about Pop/Alternative music and formatics each week



FLYS Got You (Where...) (Trauma/Delicious Vinyl) Total Plays: 202, Total Stations: 14, Adds: 2

SOUL COUGHING Circles (Slash/WB)

EVERLAST What It's Like (Tommy Boy) Total Plays: 152, Total Stations: 7, Adds: 0

NATALIE IMBRUGLIA Smoke (RCA)

EMILIA Big Big World (Universal) Total Plays: 132, Total Stations: 5, Adds: 0

Contributing

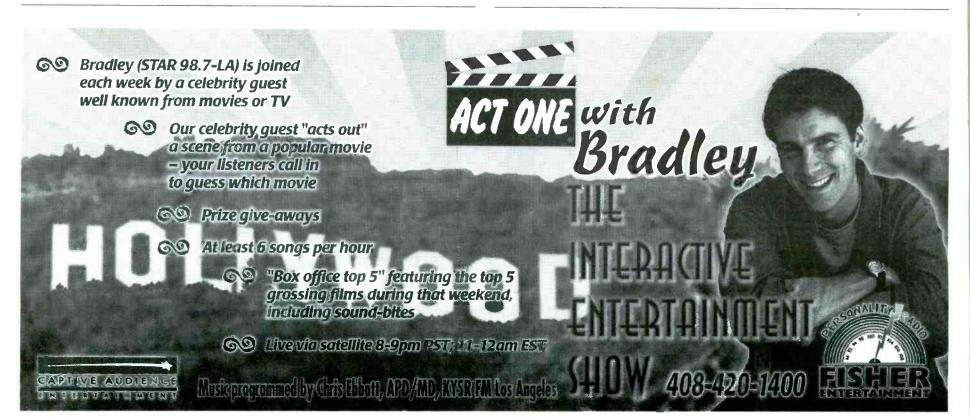
KPEK/Albuquerque, NM (HAC) KAMX/Austin, TX (HAC) KLLY/Bakersfield, CA (HAC) WBMX/Boston, MA (HAC) WLCE/Buffalo, NY (HAC) WI NK/Charlotte, NC (HAC) WTMX/Chicago, IL (HAC) WXEG/Dayton, OH (Alt) KALC/Denver, CO (HAC) WPLT/Detroit, MI(Alt) KVSR/Fresno, CA (HAC) WKSI/Greensboro, NC (HAC) WKZL/Greensboro, NC (HAC) KOZN/Kansas City, MO (AA) KMXB/Las Vegas, NV (HAC)

KYSR/Los Angeles, CA (HAC) WPNT/Milwaukee, WI (HAC) KOSO/Modesto, CA (HAC) KCOU/Monterey-Salinas, CA (HAC) WPTE/Norfolk, VA (HAC) KYIS/Oklahoma City, OK (HAC) WSHE/Orlando, FL (HAC) WPLY/Philadelphia, PA (Alt) WXXM/Philadelphia, PA (HAC) KZON/Phoenix, AZ (Alt) KZZP/Phoenix, AZ (HAC) WORV/Pittsburgh, PA (HAC) K8BT/Portland, OR (HAC) WZNE/Rochester, NY (HAC)

KZZO/Sacramento, CA (HAC) WVRV/St. Louis, MO (AA) KENZ/Salt Lake City, UT (AA) KFMZ/safi Lake City, OT (AA) KFMB/San Oiego, CA (HAC) KLLC/San Francisco, CA (HAC) KRUZ/Santa Barbara, CA (HAC) KMHX/Santa Rosa, CA (HAC) WHPT/Tampa, FL (AA) WSSR/Tampa, FL (HAC) KZPT/Tucson, AZ (HAC) WMBX/West Palm Beach, FL (HAC) WXLO/Worcester, MA (HAC)

41 Total Stations

HAC-Hot AC Alt-Alternative AA-Adult Alternative CHR/P-CHR/Pon



CALLOUT AMERICA®

EXCLUSIVE NATIONAL MUSIC RESEARCH ESTIMATES DECEMBER 18, 1998

CALLOUT AMERICA® song selection is based on the top titles from the R&R CHR/Pop chart for the airplay week of November 23-29.

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		FAVORA ESTIMA	BILITY		TOTAL & FAMILIANS	TOTAL % BURN		DEMOG	RAPHIC	\$		REG	ions	
ARTIST TITLE LABEL(S)	TW	LW	3W	4W	TOTAL %	TOTAL %	TOTAL	WOMEN 12-17	WOMEN 18-24	WOMEN 25-34	EAST	SOUTH	MID- WEST	WEST
SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	4.03	3.86	4.02		65.8	10.2	4.03	4.00	4.22	3.87	3.85	3.84	4.19	4.23
BRANDY Have You Ever? (Atlantic)	3.88	3.92	4.07	3.92	60.3	11.2	3.88	4.08	3.95	3.32	3.83	4.02	3.95	3.69
EVE 6 Inside Out (RCA)	3.83	3.81	3.73	3.90	71.2	17.4	3.83	4.01	3.83	3.53	3.80	3 .77	3.90	3.85
EAGLE-EYE CHERRY Save Tonight (Work)	3.81	3.85	3.78	3.82	89.1	18.4	3.81	4.02	3.76	3.61	3.78	3.67	3.89	3.90
DIVINE Lately (Pendulum/Red Ant)	3.79	3.83	3.86	3.90	63.5	13.4	3.79	3.90	3.99	3.34	4.07	3.51	4.07	3.46
LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia)	3.79	3.72	3.93	3.89	67.7	19.6	3.79	4.01	3.88	3.00	4.06	3.83	3.74	3.49
98 DEGREES Because Of You (Motown)	3.78	3.70	3.69	3.59	60.5	11.2	3.78	3.94	3.87	3.30	3.87	3.80	3.71	3.73
SHAWN MULLINS Lullaby (Columbia)	3.78	3.74	3.81	3.76	87.1	23.6	3.78	3.85	3.73	3.76	3.70	3.74	3.95	3.74
WILL SMITH Miami (Columbia)	3.77	3.74		3.71	73.2	16.1	3.77	3.84	3.87	3.48	3.70	3.64	3.88	3.86
OFFSPRING Pretty Fly (For A White Guy) (Columbia)	3.76	3.72		—	63.3	11.4	3.76	4.11	3.75	2.80	3.84	3.84	3.76	3.58
SHANIA TWAIN From This Moment On (Mercury)	3.76	3.57	3.78	3.83	70.0	18.6	3.76	3.83	3.70	3.74	3.84	3.68	3.97	3.55
THIRD EYE BLIND Jumper (Elektra/EEG)	3.71	3.74	3.71	3.80	81.6	22.1	3.71	3.88	3.83	3.32	3.60	3.70	3.7 3	3.81
MONIFAH Touch It (Uptown/Universal)	3.68	3.77	3.63	3.51	51.4	12. 7	3.68	3.89	3.49	3.52	3.50	3.68	3.84	3.66
'N SYNC (God Must Have Spent) A Little More Time On You (RCA)	3.6 6	3.79	4.05	_	57.6	11.9	3.66	3. 94	3.66	3.08	3.59	3.76	3.63	3.69
AALIYAH Are You That Somebody? (Atlantic)	3.66	3.70	3.82	4.00	85.1	31.8	3.66	3.99	3.80	3.00	3.57	3.63	3.83	3.60
JEWEL Hands (Atlantic)	3.66	3.68	3.67	3.45	85.9	19.9	3.66	3.79	3.64	3.50	3.60	3.49	3.74	3.80
GOO GOO DOLLS Slide (Warner Bros.)	3.65	3.65	3.63	3.52	53.8	12.2	3.65	3.77	3.76	3.27	3.67	3. 3 5	3.85	3.70
BRITNEY SPEARS Baby One More Time (Jive)	3.59	3.48	3.31	3.51	52.4	11.9	3.59	3.81	3.32	3.55	3.66	3.63	3.31	3.80
W. HOUSTON & M. CAREY When You (Ansta Columbia/DreamWorks)	3.56				55.6	10.2	3.56	3.63	3.56	3.48	3.62	3.58	3.61	3.40
U2 Sweetest Thing (Island)	3.51	3.59	3.56	3.46	41.2	10.2	3.51	3.32	3.79	3.49	3.37	3.20	3.54	3.78
R. KELLY & CELINE DION I'm Your Angel (Jive)	3.50	3.47	3.50	3,47	47.1	10.7	3.50	3,75	3.51	3.06	3.43	3.68	3.34	3.57
LENNY KRAVITZ Fly Away (Virgin)	3.49	3.63	3.59	3.55	60.0	14.9	3.49	3.54	3.51	3.38	3.46	3.35	3.50	3.63
BARENAKED LADIES One Week (Reprise)	3.40	3.66	3.67	3.76	87.6	40.0	3.40	3.33	3.42	3.48	3.56	2.99	3,50	3.56
EVERYTHING Hooch (Blackbird/Sire)	3.36	3.38	3.49	3.34	70.5	24.3	3.36	3.24	3.33	3.59	3.33	3.19	3.46	3.47
FASTBALL Fire Escape (Hollywood)	3.34	3.24	3.37	3.51	46.7	10.7	3.34	3.48	3.29	3.22	3.17	3.33	3.44	3.39
SHERYL CROW My Favorite Mistake (A&M)	3.32	3.37	3.47	3.45	80.4	25.3	3.32	3.31	3.31	3.34	3.31	3.32	3.20	3.43
MADONNA The Power Of Good-Bye (Maverick/WB)	3.31	3.29	3.27	3.43	72.0	23.8	3.31	3.34	3.31	3.26	3.34	3.32	3.27	3.31
JENNIFER PAIGE Crush (Edel America/Hollywood)	3.28	3.38	3. 39	3.51	86.6	35.7	3.28	3.21	3.23	3.43	3.11	3.38	3.29	3.36
NEW RADICALS You Get What You Give (MCA)	3.13	3.27			46.2	14.4	3.13	3.19	3.18	2.98	3.02	2.98	3.26	3.27
ALANIS MORISSETTE Thank U (Maverick/Reprise)	3.10	3.23	3.24	3.25	86.8	41.7	3.10	2.84	3.24	3.29	3.13	2.89	3.06	3.33

Total sample size is 400 respondents with a +/-5 margin of error. *Total average favorability* estimates are based on a scale of 1-5 (1 = dislike very much, 5 = like very much). *Total familiarity* represents the percentage of respondents who recognized the song. *Total burn* represents the number of respondents who said they are tired of hearing the song. Sample composition is based on females aged 12-34, who responded favorably to a CHR/Pop musical montage in the following regions and markets: *EAST*: Baltimore, Boston, Long Island, New York, Philadelphia, Pittsburgh, Providence, Washington, DC. *SOUTH*: Atlanta, Charlotte, Dallas, Houston, Miami, Orlando, Tampa. *MIDWEST*: Cincinnati, Cleveland, Columbus, Indianapolis, Kansas City, Milwaukee, Minneapolis, St. Louis. *WEST*: Los Angeles, Portland, Sacramento, Salt Lake City, San Diego, San Francisco, Seattle. Songs are removed from Callout America after 26 weeks of testing. © 1998, *R&R Inc.*

Callout America® Hot Scores

By KEVIN MCCABE

When you hear the words "City Of Angels" these days, you're more likely to think of the hit soundtrack than the West Coast city, because the hits from the Warner Sunset/Reprise soundtrack just keep getting bigger. "Angel" by Sarah McLachlan is another in a string of Callout America hits from the soundtrack. This week, it's No. 1 with a 4.03 overall score with tremendous demo and regional strength.

Columbia Records continues its roll in the top 10, placing four songs there again this week. Furthermore, each improves its score this week: "Doo Wop (That Thing)" by Lauryn Hill (Ruffhouse/Columbia) jumps 3.72-3.79, "Lullaby" by Shawn Mullins increases 3.74-3.78. "Miami" by Will Smith trends 3.74-3.77. and Offspring's "Pretty Fly (For A White Guy)" jumps 3.72-3.76.

Looking closely at this week's demo breakouts, it's worth highlighting the following titles for their demo performances: Among teens, "I'm Your Angel" by **R. Kelly & Celine Dion (Jive)** pulls in a 3.75 ... females 18-24 respond favorably to "Sweetest Thing" by **U2 (Island)**, which earns a 3.79 ... "Hooch" by **Everything (Blackbird/Sire)** pulls in a 3.59 among women 25-34.

This week's **R&R** will be the last issue of 1998. The next **R&R** issue will be dated January 1, 1999 and will not feature format charts or **Callout America**. The issue dated January 8, 1999 will include the first charts of the new year, and the first **Callout America** data for 1999 will appear in the January 15, 1999 issue. On behalf of everyone involved in **Callout America**, we would like to extend our thanks for your support and best wishes for a wonderful holiday season.

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CONTEMPORARY HIT RADIO

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CHR Pros Were On The Move In '98

Mayflower, Bekins, U-Haul, and the rest of the moving companies should have been advertising in R&R long ago. Our evertransient business — with people in search of the right gig or in the wrong place at the wrong time, consolidation woes, format flips, promotions, and more - kept CHR people on the move this year. Here are some of the highlights of a very busy '98.

January

WWKX/Providence PD .Joe Dawson exits ... KCHZ/Kansas City flips from Alternative to CHR Spring Broadcasting appoints WFHN/New Bedford, MA, PD Jim Reitz NE Program Mgr. and WFHN Promotions Dir.; Michael Rock is tapped as OM for sister WQGN/New London, CT ... Legendary programmer/consultant Mike Joseph celebrates 40 years in the business ... KMCG/San Diego PD Bruce St. James is named PD at KKFR (Power 92)/Phoenix as KKFR PD Don Parker exits ... KWIN/Modesto, CA, PD Steve Wall takes the PD and afternoon posts at KBOS/Fresno ... Former KLUC/Las Vegas VP/GM Tom Humm re-adds VP/GM duties at KLUC ... Former WNST/Charleston, SC, PD Michael Stuart is appointed PD at KKMG/Colorado Springs ... WZEE/Madison, WI, appoints interim PD/afternoon driver Jimmy Steele PD ... R&R announces its convention will be held June 11-13 at the legendary Westin Century Plaza Hotel in Century City, CA ... WNCI/Columbus GM Dave Robbins adds GM duties for sisters WCOL & WFII ... KRQQ/ Tucson PD Tim Richards is appointed OM of the CHR/Pop outlet ... KHTQ/Spokane PD Scott Shannon exits ... WNDU/South Bend, IN, PD Bill Mitchell exits.

February

KKLQ(Q106)/San Diego PD Mark Todd exits, and sister KHTS & KJQY PD Todd Shannon adds KKLQ PD duties ... Former KHQT/ San Jose PD John Christian is appointed PD at KWIN/Stockton ... KHTW/La Crosse, WI, PD Jeff Andrews takes PD duties at new CHR/ Pop WVTI/Grand Rapids ... Former WSKS/Utica, NY, PD Bill Catcher

is named OM at

WILN-FM &

WYYX-FM/

Panama City, FL

Luis Obispo, CA,

flips from NAC

to CHR/Rhyth-

mic ... KMEL/

San Francisco in-

terim PD Joey

Arbagey is ap-

pointed PD as

KWWV/San



Michelle Santouosso

Michelle Santouosso exits for the PD chair at KKBT/Los Angeles ... RCA Sr. Dir./ Rhythm Crossover Jerry McKenna is named PD at WWKX/Providence



.. WSTW/Wilmington appoints Asst. PD/morning driver John Wilson PD ... KHOM/New Orleans flips calls to KUMX ... KPTY/Phoenix PD Rick Thomas joins Jerry Clifton's New World Communications ... NAC/Smooth Jazz WRCD/Rochester flips to CHR/Rhythmic "Jammin' 107" under the direction of Erick Anderson, PD of Alternative sister WNVE ... KUMX/New Orleans morning driver MC Scrappy is named PD at new CHR/Rhythmic KWWV/San Luis Obispo, CA ... WLVY/Elmira, NY, appoints afternoon driver Brian Stoll PD as Mike Strobel exits

March

KUBE/Seattle APD/afternoon driver Eric Powers is elevated to PD as Mike Tierney splits for VP/Pro-

gramming duties at VH1 ... After 10 years at Westwood One, Casey Kasem signs with Chancellor's new AMFM network ... Interim WJET/Erie, PA, PDMD Dino drops the "interim" tag ... Steve Smith is promot-



gramming for WQHT-FM, NAC/ Smooth Jazz WQCD-FM, and Urban AC WRKS-FM. WQHT ups APD/MD Tracy Cloherty to PD ... KMEL/SF Production Dir. Pete Azarnoosh adds APD stripes ... WERQ/Baltimore PD Tom Calococci is appointed OM for Radio One/Baltimore ... Former KKFR/ Phoenix PD Don Parker is named OM at KCMG/L.A. ... Former KKLQ/San Diego PD Mark Todd joins Bill Richards Radio Consulting ... WWHT/Syracuse PD Ed LaComb exits ... KBOS/ linguishes those duties to PD

April

CBS names Mel Karmazin President/COO ... KQKS/Denver PD/morning co-host Rick Stacy relinquishes his PD duties WDRQ/Detroit PD Lisa Rodman steps down ... WYZM/Madison, WI, PD/middayer Sonny Valentine returns to CHR/Pop KFRX/ Lincoln, NE, as PD ... KSMB/ Lafayette, LA, MD Sam Diamond is appointed PD/middayer at CHR/ Pop WVYB/Daytona Beach ... Chancellor President/CEO Scott Ginsburg resigns ... KKMG/Colorado Springs PD Michael Stuart

exits ... WPGC/ Washington morning driver Donnie Simpson signs a new five-year deal ... Chancellor COO Jim de Castro and CFO Matt Devine ink new five-year deals ... WPLT/Detroit

Jim de Castro APD/MD Alex Tear is promoted to PD of ABC CHR/Rhythmic sister WDRQ KCAQ/Oxnard-Ventura, CA, GM Gail Furillo resigns and is replaced by Chip Ehrhardt ... GM Dale Carpenter exits CHR/Pop KFFM/Yakima, WA.

May

KXME/Honolulu appoints Jamie Hyatt and "Kid" Leo Baldwin co-PDs ... KPWR/L.A. VP/GM Marie Kordus and PD Michelle Mercer exit ... Former Patterson Broadcasting VP/Eastern Region Dan Savadove is named VP/GM at Chancellor's CHR/Pop WIOQ/Philadelphia to replace Gil Rozzo, who exits ... KZQZ/SF PD Mike Edwards segues to WLNK/Charlotte ₩нмs/ Champaign, IL, PD Paul Kraimer takes the vacant PD slot at WIFC/Wausau, WI ... KPSI/Palm Springs, CA, promotes PD Mike Keane to OM; KCAQ/Oxnard APD/MD Jacque Gonzales James joins KPSI as PD ... WWKZ/Tupelo, MS, flips frequencies from 103.5 to 105.3 ... Entercom's WISP/Tampa flips from Soft AC to CHR/Rhythmic as "Wild 98.7"

Former KKPN/Houston PD Mike Marino is named OM at WKRQ/Cincinnati ... WPXY/Rochester APD/MD J.J. Rice is appointed PD at WWHT/Syracuse ... WJMN/Boston APD/MD Cat Collins is named PD at KQKS (KS 107.5)/Denver ... Heftel spends \$65.15 million on Jacor's KJQY & KKLQ/San Diego ... KQKQ/Omaha APD/MD J.J. Morgan adds interim PD stripes as PD Michael Steele segues to crosstown sister **KZFX**



IN THE HANDS OF THE BIG APPLE --- Atlantic artist Jewel recently spent some time in New York and visited WPLJ/New York to promote her latest single, "Hands." Seen here are (I-r:) PD/morning show co-host Scott Shannon, Atlantic Exec. VP Andrea Ganis, Jewel, morning show co-host Todd Petingall, and Atlantic Sr. VP/Promotions Danny Buch.

June

Jarad Broadcasting debuts CHR/ Rhythmic sign-on WXXP/Long Island ... KMEZ & WLMG/New Orleans OM Nick Ferrara is appointed Dir./Operations for Sinclair Broadcasting/New Orleans; WFBC/ Greenville, SC's Rob "The Ragman" Wagman takes over the PD reins at CHR/Pop WEZB-FM to succeed Joe Larson, who segues to sister WLTS-FM as PD ... KLSY/Seattle PD Bobby Irwin is named PD at KKMG/Colorado Springs ... WCIL/ Carbondale, IL, PD Kato exits; sister WOOZ-FM PD Chad Elliot adds PD duties for WCIL ... Emmis appoints WKQX/Chicago VP/GSM Val Maki VP/GM of KPWR/Los Angeles ... KZQZ/San Francisco names WPNT/Milwaukee PD Mark Adams PD ... WPLA/Jacksonville MD Greg Brady is named PD at Cox's new CHR/Pop CP in Birmingham, which will use the WEDA calls at 97.3 ... KPTY/Phoenix PD Rick

Thomas and **MD Eric Valdez** exit ... KISX/ Tyler, TX, PD **Michael Storm** exits ... Capstar's Southern Star flips 100,000watt AC WQEN/ Birmingham to CHR/Pop ... Sinclair's WAMG/ Milwaukee flips

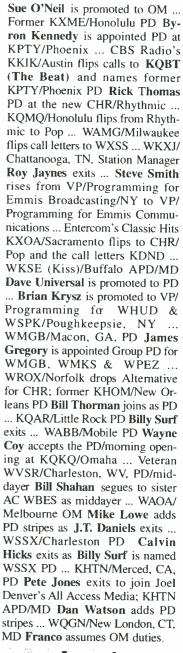


from AC to CHR/Pop under OM Brian Kelly ... KSTP-FM/Minneapolis GSM Kim Guthrie is tapped as VP/GM for Cox's Long Island properties, including WBLI, WLIR & WXXP; OM Jeff Levine exits ... M.C. Scrappy is appointed OM/PD at sister KMMG & KYLZ/Albuquerque, replacing Mark Allen ... KQIZ/Amarillo, TX, PD/morning man Eric Stevens exits ... WWLD/Tallahassee, FL, PD Orlando resigns for afternoons at WLLD/Tampa.

July

Former SFX Sr. VP/Programming Jack Taddeo assumes similar duties for Capstar ... KUMX/New Orleans MD/afternoon driver Jammer is appointed PD/afternooner at KWWV/San Luis Obispo, CA Eleven-year WROK & WZOK/ Rockford, IL, programmer Tom Garrett exits for MJI Broadcasting WNDU/South Bend, IN, interim

PD/middayer Casey Daniels drops the interim ... WKSE/Buffalo PD



August

KKLQ (Q106)/San Diego signs off; crosstown sister KHTS segues from CHR/Rhythmic to CHR/Pop ... Dave Robbins is

named VP/GM of CBS' Columbus, OH, properties .. KQMQ/Honolulu GM Bernie Armstrong and PD Kimo Akane exit WABB-FM/Mobile ups co-APD/MD/afternoon driver



Dave Robbins Darrin Stone to PD; co-APD/Promotions Dir. Jay

Continued on Page 45



gramming to Emmis/NY VP/Pro-

Fresno MD Dennis Martinez re-Steve Wall.

Free Promotion! Great community event!!

The Chrysler Drunk Driving Simulator tour features a '98 Dodge/Plymouth Neon with an on-board computer program that delays the car's steering and braking. The car is programmed so your listeners can feel the effects of drunk driving without consuming alcohol.

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DON'T

DRINK





CHR/POP TOP 50

DECEMBER 18, 1998

3W	2W	LW	TW	ARTIST TITLE LABEL(S)			AL PLAYS		TOTAL
	1	1	0	SHAWN MULLINS Lullaby (Columbia)	TW 7907	LW	2W	3W	STATIONS/ADDS
2	2	2	2	THIRD EYE BLIND Jumper (Elektra/EEG)	7807 6977	7606	7184	6630	151/1
4	3	3	ð	EAGLE-EYE CHERRY Save Tonight (Work)		7052	7036	6852 6826	148/0
4 7	5	4	ĕ	JEWEL Hands (Atlantic)	6959	6736	6486	6036	143/2
	8	5	ŏ	BRITNEY SPEARSBaby One More Time (<i>Jive</i>)	6058	5721	5473	4996	148/0
	0 12	э 8	Ğ	BRANDY Have You Ever? (Atlantic)	5618	5195	4897	4759	145/0
6	11	。 10	ŏ	GOO GOO DOLLS Slide (Warner Bros.)	5262	4604	4019	3411	139/0
5	7	6	8	SHERYL CROW My Favorite Mistake (A&M)	4955	4439 5157	4066	3763	141/6
7	16	12	Ŷ	'N SYNC (God) A Little More Time <i>(RCA)</i>	4884 4746	5157	5325	5418	126/1
	9	11	10	EVE 6 Inside Out (RCA)	4740	4196 4407	3690	3213	146/1
2	4	7	11	ALANIS MORISSETTE Thank U (Maverick/Reprise)	4061	4407 4821	4231 5544	4014	135/2
5	20	, 18	12	WILL SMITH Miami (Columbia)	3849	402 I 3392		6359	116/0
5	6	9	13	BARENAKED LADIES One Week (Reprise)	3764 3764		3115	2662	121/2
9	18	15	1	SHANIA TWAIN From This Moment On <i>(Mercury)</i>		4494 2520	5347 2455	5911	110/0
	23	17	6	NEW RADICALS You Get What You Give (<i>MCA</i>)	3739	3528	3455	3195	127/2
6 1	23	19	6	R. KELLY & CELINE DION I'm Your Angel (<i>Jive</i>)	3656	3411	2983	2567	138/4
	14	13	17	98 DEGREES Because Of You <i>(Motown)</i>	3613	3349	3051	2842	135/1
4	19	16	1	MONIFAH Touch It (Uptown/Universal)	3569	3830	3951	3946	102/0
)	25	23	19	DIVINE Lately (Pendulum/Red Ant)	3543	3462	3216	3019	119/2
2	25	23	20	SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	3468	2952	2577	2113	121/13
3					3356	2860	2517	2053	133/18
0	10	14	21	GOO GOO DOLLS Iris (Warner Sunset/Reprise) AALIYAH Are You That Somebody? (Atlantic)	3068	3613	4157	4491	94/0
	13	20	22		2832	3349	3964	4676	94/0
}	17	22	23 24	JENNIFER PAIGE Crush (Edel America/Hollywood) EMILIA Big Big World (Universal)	2725	3045	3671	4012	96/0
1	40	27	25	FASTBALL Fire Escape (Hollywood)	2692	2313	1602	811	132/3
3	26	25			2678	2653	2553	2487	119/1
	38	30	20	BLACKSTREET & MYA f/MASE Take Me There (Interscope)	2548	2154	1745	1368	123/12
	31	31	2	MATCHBOX 20 Back 2 Good (Lava/Atlantic)	2372	2147	2110	1988	103/7
	32	28	28	SHAGGY f/JANET Luv Me, Luv Me (Flyte Tyme/MCA)	2262	2260	2069	1913	78/3
-	28	29	29	HOUSTON & CAREY When You (Arista/Columbia/DreamWorks)	2163	2251	2357	2257	121/0
	AK		30	OFFSPRING Pretty Fly (For A White Guy) (Columbia)	2153	1758	1280	891	133/16
			3	BACKSTREET BOYS All I Have To Give (Jive)	2144	1636	842	155	120/11
	AK		32	BARENAKED LADIES It's All Been Done (Reprise)	2006	1239	528	243	120/18
)		36	3 3	EVERCLEAR Father Of Mine (Capitol)	1978	1785	1604	1448	101/5
	35	32	34	LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia)	1946	2005	1921	1825	93/2
1	29	34	35	FAITH HILL This Kiss (Warner Bros.)	1746	1911	2245	2665	62/1
	22	26	36	MADONNA The Power Of Good-Bye (Maverick/WB)	1740	2388	3042	3212	70/0
	37	35	37	U2 Sweetest Thing (Island)	1657	1851	1875	1829	100/3
	34	37	38	'N SYNC Tearin' Up My Heart (RCA)	1584	1785	2011	2300	62/0
		33	39	EVERYTHING Hooch (Blackbird/Sire)	1503	1954	2198	2804	52/0
	45	44	40	JENNIFER LOVE HEWITT How Do I Deal (143/WB)	1353	1181	939	495	83/9
		42	41	FIVE It's The Things You Do (Arista)	1232	1421	1480	1320	74/0
	36	40	42	MONICA The First Night (Arista)	1216	1626	1916	2389	42/0
	47	47	43	DAVE MATTHEWS BAND Crush (RCA)	1124	1023	922	788	79/4
_	44	46	44	JANET Every Time (Virgin)	1108	1053	990	871	66/3
É	BUI		45	MONICA Angel Of Mine (Arista)	1074	710	372	111	80/11
		41	46	BACKSTREET BOYS I'll Never Break Your Heart (Jive)	1049	1471	2059	2565	46/0
	—	50	4 7	CHER Believe (Warner Bros.)	1027	767	568	457	75/20
		48	48	CAKE Never There (Capricorn/Mercury)	984	985	933	854	74/4
E	B U 1		49	KHALEEL No Mercy (Hollywood)	953	479	40		88/21
_	_	49	50	LENNY KRAVITZ Fly Away (Virgin)	934	787	63 9	539	67/8

BREAKERS

3	B	REAKERS	
	Pretty Fly (Fr	OFFSPRING or A White Guy) <i>(Columb</i>	ia)
DS	TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
05	2153/395	133/16	30
		CKSTREET BOYS Have To Give (Jive) total stations/adds 120/11	CHART 3
		RENAKED LADIES Been Done <i>(Reprise)</i>	
	TOTAL PLAYS/INCREASE		CHART
	2006/767	120/18	32
	MO	ST ADDED®	
	ARTIST TITLE LABEL(S)		ADDS
		Morning (Lava/Atlantic)	54
		h Of The Heart (Universal)	31
	KHALEEL No Mercy CHER Believe (Warn	(HOIIYWOOD) her Bros)	21 20
	SIXPENCE NONE THE	E RICHER Kiss Me <i>(Squint/ColumL</i>	
	BARENAKED LADIES	S It's All Been Done (Reprise)	18
	SARAH MCLACHLAN	N Angel (Warner Sunset/Reprise) 18
	DEPORAL COX Nob	Ty (For A White Guy) (Columbia) 16
	DIVINE Lately (Pend	ody's Supposed To Be Here (Aris	ta) 13
		See You Smile (550 Music)	13
	MOST	INCREASE)
		PLAYS	TOTAL PLAY
	ARTIST TITLE LABEL(S)		CREASE
		It's All Been Done (Reprise)	+767
	BRANDY Have You E	Little More Time (RCA)	+658 +550
	DIVINE Lately (Pend		+516
	GOO GOO DOLLS SI	ide (Warner Bros.)	+516
		All I Have To Give (Jive)	+508
	SARAH MCLACHLAN	Angel (Warner Sunset/Reprise)	+496
	KHALEEL No Mercy WILL SMITH Miami		+474 +457
		Baby One More Time (Jive)	+423
	_		
		IOTTEST	
	REG	CURRENTS	
	ARTIST TITLE LABEL(S)		
	ALL SAINTS Never E		
	EDWIN MCCAIN I'll E MATCHBOX 20 Beal	se (Lava/Atlantic) World (Lava/Atlantic)	
		Want To Miss A Thing <i>(Columb</i>	ia)
	NATALIE IMBRUGLIA	Torn (RCA)	
	SEMISONIC Closing		
	FASTBALL The Way		

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 155 CHR/Pop reporters. 153 current playlists. Songs below No. 25 are moved to recurrent after 26 weeks. © 1998, R&R Inc.

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Breakers: Songs registering 2000 plays or more for the first time. Bulle awarded to songs gaining plays over the previous week. If two songs a tied in number of plays, the song being played on more stations is plac first. Most increased Plays lists the songs with the greatest week-to-we increases in total plays. Weighted chart appears on R&R ONLINE.

ngs are

MATCHBOX 20 3am (Lava/Atlantic) WILL SMITH Gettin' Jiggy Wit It (Columbia)

ROBYN Show Me Love (RCA)



americanradiohistor

For more information call ABC Radio Today Entertainment at (212)581-3962 or fax (212)459-9343



NEW & ACTIVE

DRU HILL F/REDIMAN How Deep... (Def Jam/RAL/Mercury/Island)

Total Plays: 299, Total Stations: 10, Adds: 0

UNCLE SAM When I See You Smile (550 Music)

BETTER THAN EZRA At The Stars (*Elektra/EEG*)

Total Plays: 228, Total Stations: 21, Adds: 10

SUGAR RAY Every Morning (Lava/Atlantic)

Total Plays: 163. Total Stations: 58. Adds: 54

Total Plays: 161, Total Stations: 36, Adds: 20

MARY GRIFFIN Knock On Wood (Curb)

Total Plays: 104 Total Stations: 11. Adds: 2

ROD STEWART Faith Of The Heart (Universal)

Total Plays: 18. Total Stations: 31, Adds: 31

SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)

Total Plays: 288, Total Stations: 45, Adds: 13

2PAC Changes (Amaru/Death Row/Interscope) Total Plays: 676, Total Stations: 51, Adds: 8

JAY-Z Hard Knock Life (Roc-A-Fella/Def Jam/Mercury) Total Plays: 588, Total Stations: 40, Adds: 1

FLYS Got You (Where I Want You) (*Trauma/Delicious Vinyl*) Total Plays: 567, Total Stations: 51, Adds: 4

SPICE GIRLS Goodbye *(Virgin)* Total Plays: 501, Total Stations: 41, Adds: 8

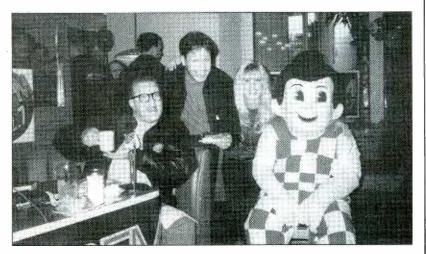
FAITH EVANS Love Like This (*Bad Boy/Arista*) Total Plays: 438, Total Stations: 29. Adds: 0

DEBORAH COX Nobody's Supposed To Be Here (*Arista*) Total Plays: 374, Total Stations: 43, Adds: 13

BOYZ II MEN I Will Get There *(DreamWorks)* Total Plays: 329, Total Stations: 36, Adds: 5

TOUCH AND GO Would You...? (V2) Total Plays: 319, Total Stations: 34, Adds: 11

Songs ranked by total plays



WHO YOU CALLIN' BIG BOY? — Well, the Big Boy of course. Actor/comedian Drew Carey gets a java jolt at his favorite Bob's Big Boy in Los Angeles, where KIIS morning team Rick Dees and Ellen K hosted a live broadcast — after they finished some toast and jam.

PLEASE SEND YOUR HOLIDAY PHOTOS

R&R wants your best snapshots (color or black & white). Please include the names and titles of all pictured and send them to: R&R c/o Tony Novia: 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067

Continued from Page 42

Hastings is promoted to OM for WABB Dale Baird heads from the PD chair at KQXY/Beaumont, TX, to the same slot at WGTZ/Dayton ... Jim Kirkland is appointed OM for Sinclair's Greenville, SC, properties and adds regional programming duties; Nikki Nite segues to the PD slot at 'FBC from the same post at WWXM/Myrtle Beach, SC ... KDUK/Eugene, OR, PD Barry MacGuire joins KUMX/New Orleans for afternoons ... WAQZ/Cincinnati flips to CHR/Pop from Alternative ... Atlantic Star promotes Rob Williams to Hartford Market Mgr. ... Entercom's new CHR/Pop KDND (107.9 The End)/Sacramento appoints former WDBZ/New York PD Steve Weed Station Manager ... Clear Channel's WXFG/West Palm Beach flips from Country to CHR/Pop ... WXYV/Baltimore PD Dave Ferguson exits ... WSTO/Evansville, IN, PD Barry Witherspoon exits along with MD Tim Michaelson as OM Sky Phillips adds PD duties and Continuity Dir. Cindy Mercer adds MD duties ... KQXY/Beaumont, TX, MD Brandin Shaw is promoted to PD/MD/morning driver ... KRUF & KVKI/Shreveport, LA, PD Gary Robinson replaces Billy Surf as PD at KQAR/Little Rock. KQAR MD/middayer Lindy Vaughn also exits for similar duties at WLNK/Charlotte. Replacing Robinson at KRUF is APD/ afternoon driver Catfish Kelly ... At WWLD/Tallahassee, FL, Steve King is named PD/MD.

September

CBS/Seattle Market Mgr. and KBKS & KYCW VP/GM Fred Schumacher retires ... WKRQ/Cincinnati PD Bill Klaproth ex-

its to accept MD duties at WLUP-FM/Chicago ... WYOY/Jackson, MS, APD/ MD Kevin Vaughn adds PD stripes ... KHTQ/Spokane morning driver Gary Allen adds PD duties ... Clear Channel's KXXM/San Antonio hits the air as CHR/Pop. Sister KHFI/ Austin PD Krash Kelly is appointed KXXM PD, while KHFI APD/MD/middayer Leslie Basenberg is upped to PD at KHFI ... WLAN/Lancaster, PA, PD Jordan

Walsh is named PD at WXFG/West

Palm Beach; the station adds the new call letters WLDI ... WBTT/Dayton PD Jeff Ballentine exits ... WAOZ/Cincinnati flips call letters to WKFS ... Former WNCI/Columbus PD John Dimick joins KSON/San Diego as PD ... WBLI/Long Island PD Ken Medek returns to WKRZ/Wilkes Barre for mornings ... KGOT/Anchorage, AK, PD Paul Walker is named PD at KDUK/Eugene, OR ... WXYK-FM/Biloxi, MS, PD Patty Steele exits, and afternoon driver Scott Fox is appointed PD ... Former WSSX/ Charleston PD Calvin Hicks joins WVYB/ Daytona Beach as PD ... WHTZ & WKTU/ New York Sr. VP/GM John Fullam is promoted to Sr. VP/Regional Operations for Chancellor ... KPSI/Palm Springs, CA, PD Jacque Gonzalez James is named Programming Coordinator at KPWR/Los Angeles; KPSI OM Mike Keane adds PD duties KFFM/Yakima, WA, PD Jim Allen adds OM duties ... WNKS (Kiss 95.1)/Charlotte MD/afternoon driver Danny Wright segues to WIFC/Wausau as PD.

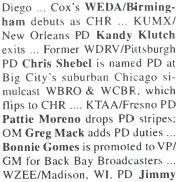
October

WVAF (V100)/Charleston, WV, flips from Hot AC to CHR/Pop ... WWBX/ Bangor, ME, flips from SoftAC to CHR/Pop ... KBAT/Midland-Odessa, TX, flips from Rock to CHR/Rhythmic ... KLZK/Lubbock, TX, flips from Classic Rock to CHR/Rhythmic ... KRSQ/Billings, MT, PD Michael Knight is named PD at new CHR/Rhythmic KBTE/Corpus Christi ... Former KZII/Lubbock, TX, MD Brent Henslee joins KCHX/ Midland-Odessa, TX, as PD/middayer WWXM/Myrtle Beach, SC, appoints Jack Degnan OM and part-timer Mike Ward PD WOWB & WOWZ/Utica, NY, PD J.P. Marks adds OM duties ... KLRS/Chico, CA. PD/MD Christopher Cair resigns for nights at new CHR/Pop KDND/Sacramento. Sister KRQR PD Eric Brown segues to KLRS as PD/afternooner ... WMRV & WMXW/ Binghamton, NY, promote Jacko to OM ... WSNX/Grand Rapids PD John Thomas is named PD at Cox's WBLI/Long Island ... KHTS & XHRM/San Diego PD Todd Shannon segues to sister WNCI/Columbus as PD

KIIS/Los Angeles gives away \$1,000,102.70 to one listener ... CHR/Pop KPRF/Amarillo, TX. PD/afternoon driver Andrew Wright exits ... KACD & KBCD/ Los Angeles drops Dance for Adult Alternative ... WVYB/Davtona Beach PD Calvin Hicks exits and is replaced by afternoon driver Fargo ... Scrap Jackson joins WWXM/ Myrtle Beach, SC, as OM ... KHTQ/Spokane switches from CHR/Pop to Active Rock ... WLAN/Lancaster, PA, APD/MD Vince D'Ambrosio adds PD duties ... WQSL/ Wilmington, NC, afternoon driver Mark Jacobs adds PD stripes ... Cromwell/Peoria, IL's Jay Nunley becomes OM & Dir./Programming for Cromwell/Nashville, overseeing WQZQ & WZPC ... Former WAKX & WWKX/Providence PD Joe Dawson is appointed PD at KQIZ/Amarillo, TX.

November

KQBT/Austin PD **Rick Thomas** resigns for the PD post at Rhythmic AC XHRM/San



Ken Benson WZEE/Ma

Steele is named PD at WRVW/Nashville ... WSNX/Grand Rapids interim PD Todd Michaels gets the official nod ... KBOS/ Fresno PD Steve Wall exits ... WNDU/ South Bend, IN, flips calls to WNDV ... KSMB/Lafayette, LA, morning driver Bobby Novosad is renamed PD ... Former MTV VP/Music Programming Ken Benson is appointed Chancellor Programming/Ops Specialist ... WJCC/Montgomery, AL, flips from Country to CHR/Pop... Former WLVY/Elmira, NY, PD Mike Strobel rejoins as PD.

December

WKSS & WMRQ/Hartford PD Jay Beau Jones accepts the PD gig at Rhythmic Oldies WRCX/Chicago ... KDON/Monterey PD Scooter B. Stevens is appointed PD at KQBT (The Beat)/Austin ... KNST & KRQQ/Tucson OM Tim Richards is promoted to Regional PD for Pacific Star ... Jacor's CHR/ Rhythmic WMAX/Rochester adds a simulcast on sister WYSR ... KTAA/Fresno flips call letters to KKPW ... WLSS/Baton Rouge PD Robert Elfman exits ... WDJX/Louisville APD/MD Rod Phillips transfers to sister WKFS/Cincinnati as PD ... KISV/Bakersfield PD Mark Feather is appointed PD at KGGI/ Riverside ... KGOT/Anchorage, CA, interim PD Bill Stewart drops the "interim" tag.

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WFLY/Albany, NY OM: Michael Morgan

DEBORAH COX "Su SUGAR RAY "Every

CHER "Believe" KHALEEL "Mercy"

KQID/Alexandria, LA

PD: Kahuna APD/MD: Jay Stevens

SUGAR RAY "Every" SAMANTHA FDX "Let

WAEB/Allentown, PA

KGOT/Anchorage, AK OM: Mark Murphy PD: Bill Stewart

WSTR/Atlanta, GA PD: Dan Bowen MD: J.R. Ammons

'N SYNC "God" DFFSPRING "Pretty" KHALEEL "Mercy"

WAYV/Atlantic City, NJ

CHBDX 20 "Back

TOUCH AND GD "Would" DAVE MATTHEWS BAND "Crush LAUREN HART "Remember"

PD: Tommy Frank APD/MD: Paul Kelly

Chuck Inc. BETTER THAN EZRA "Stave ROD STEWART "Faith" RI ACKSTREET & MYA . "Take"

¢. AMYA "Ta

PD: Brian Check MD: Chuck McGee

PD: Rob Dawes MD: Ron Williams

CHR/POP REPORTERS

U2 "Sweetest" ROD STEWART "Faith"

WDJX/Louisville, KY

SUGAR RAY "Every" SIXPENCE "Kiss" ROO STEWART "Faith

KZII/Lubbock, TX PD/MD: Jay Shannon

"Mercy"

WMGB/Macon, GA Group PD: James Gregory SARAH MCLACHLAN "Angel" AUDRA & ALAYNA "Tell" MDNICA TARGE"

MDNICA "Angel

WZEE/Madison, WI

PD/APD: Jimmy Steele MD: Tommy Bodean BACKSTREET BOYS "Give" SUGAR RAY "Every"

WJYY/Manchester, NH

owski

PD/MD: Harry Kozic APD: Steve Ouellette

SHAGGY F/JANET "Luv SUGAR RAY "Every" SIXPENCE... "Kiss"

ROD STEWART "Faith" TDUCH AND GD "Would

KBFM/McAllen-

Brownsville, TX OM: Billy Santiago APD/MD: Jeff DeWitt

MARIAH CAREY "Believe RDD STEWART "Faith"

WAOA/Melbourne, FL

OM/PD: Mike Lowe SUGAR RAY "Every" LENNY KRAVITZ "Fly SHAGGY F/JANET "LI TDUCH AND GO "Wo

LYS "Got

MD: Robin Cole

CHER "Believe" MONICA "Ange

WHYI/Miami EL

PD: Rob Roberts APD: Al Chio

MD: Diedre Poyner

TOUCH AND GO "Would" GOD GDO DOLLS "Stide"

WXSS/Milwaukee, WI

KDWB/Minneapolis, MN

PD: Brian Kelly APD: JoJo Martinez

PD: Rob Morris APD/MD: Rich Davis

BACKSTREET BOYS "Giv BARENAKED LADIES "D CHER "Believe"

LENNY KRAVITZ "Fly

WABB/Mobile, AL OM: Jay Hastings PD: Darrin Stone MD: Chris Ott

Chris C. FIVE "Lights" SUGAR RAY "Every" BACKSTREET BDYS "Give" "" PFNCE "Kiss"

WB80-Menmouth-Ocean, NJ

PD: Neil Sullivar APD/MD: Alan Fox

DIVINE "Lately" (HALEEL "Mercy

PD/MD: Lacy Neff

SUGAR RAY Every

WVAQ/Morgantown, WV

WWXM/Myrtle Beach, SC

OM/PD: Scrap Jackson

MD: Kosmo JAY-Z F/AMIL AND JA Get 2PAC Changes

BLACKS

WKSL/Memphis, TN OM/PD: Chris Taylor

OM/PD: C.C. Matth APD/MD: Rod Phillips

Stations and their adds listed alphabetically by market WSTO/Evansville, IN KRBE/Houston, TX WBLI/Long Island, NY PD: John Peake APD: Scotty Sparks MD: Jay Michaels PD: John Thomas MD: Al Levine 24 SARAH MCLACHLAN "Ange OM/PD: Sky Phillips MD: Cindy Mercer TRANS-SIBERIAN OF SUGAR RAY "Every DIVINE "Lately" BERIAN ORCH "Chri KIIS/Los Angeles, CA PD: Dan Kieley APD/MD: Tracy Austin 9 KHALEEL "Mercy" DEBORAH COX "Supposed" MCK/Fayetteville, AR PD: Scott Johnson MD: Mike Chase

WKEE/Huntington, WV PD: Jim Davis APD/MD: Gary Miller JENNIFER LOVE HEWITT BLACKSTREET & MYA....

WZYP/Huntsville, AL PD: Bill West MD: Stu Gray UNCLE SAM "Sr

VCLE SAM "Sm IALEEL "Mercy JGAR RAY "Eve WZPL/Indianapolis, IN

PD: Tom Gjerdrum MD: Dave Decker WYOY/Jackson, MS

PD/APD: Kevin Vaughan MD: Brian Kelley 23 BETTER THAN EZRA "Stars" BETTER THAN EZH SUGAR RAY "Every KHALEEL "Mercy"

WAPE/Jacksonville, FL OM/PD: Cat Thomas APD/MD: Tony Mann DIVINE "Lately" BLACKSTREET & MYA. SARAH MCLACHLAN "

WAEZ/Johnson City, TN OM: Bill Hagy PD: Gary Blake MD: Lisa Jo Elliot BOYZ II MEN "There" TDUCH AND GO "Would"

WGLU/Johnstown, PA PD: Rich Adams MD: Mitch Edwards BETTER THAN EZRA " SUGAR RAY "Every" RDD STEWART "Farth"

WKFR/Kalamazoo, MI PD: Dave Michaels APD: Mark Anderson MD: Craig Russell KHALEEL "Mar-

KMXV/Kansas City, MO PD: Jon Zellner MD: Dylan

PD: Rich Bailey APD/MD: Dave Stone

KSMB/Lafayette, LA PD/MD: Bobby Novosad BETTER THAN EZRA "Stars UNCLE SAM "Smile" SIXPENCE. "Kiss"

PD/APD/MD: Vince D'Ambrosio DIVINE "Lately" DIVINE "Lately" EVERCLEAR "Father" SARENANED 000 KHALEEL "Mercy" MONIFAH "Touch"

WLKT/Lexington, KY PD: Jill Meye EVERCLEAR "Fat ROO STEWART" RUU STEWART "Faith" SARAH MCLACHLAN "Angel" TOUCH AND GO "Would" OFBORAH COY "Supposed"

KEBX/Lincoln_NE PD: Sonny Valentii APD: Larry Freeze MD: Joe Tyler SUGAR RAY "Fu

KHTE/Little Rock, AR PD: Neal Ardman MD: Alyne Hoover

KQAR/Little Rock, AR OM/PD: Gary Robinson APD: Rob Tanner MATCHBÖX 201 Back DFFSPRING Pretty

W070/Nashville TN OM: Jay Nunley PD: Mike Gibson SPICE GINLS GCC. SUGAR RAY "Every SIXPENCE... "Kiss"

WRVW/Nashville, TN OM: Charlie Quinn PD: Jimmy Steele APD: Tom Peace

WFHN/New Bedford, MA PD: Jim Reitz APD/MD: Kevin Palana BARENAKED LAD UNCLE SAM "Sm KHALEEL "Mercy" ED LADIES FICE GIRLS "Good FFSPRING "Pretty" odhve

WKCI/New Haven, CT PD: Kelly Nash MDNICA "Angel" KHALEEL "Mercy" ROD STEWART "Faith

WOGN/New London, CT OM: Franco PD: Jim Reitz APD: Brent McKay UNCLE SAM "Smile SUGAR RAY "Every"

KUMX/New Orleans, LA OM: Dave Stewart DFFSPRING "Pretty" DIVINE "Lately" U2 "Sweetest"

WEZB/New Orleans, LA PD: Rob Wagman MD: J.Love BACKSTREET BOYS "G

WHTZ/New York, NY PD: Tom Poleman APD: Kid Kelly MD: Cubby Bryant CHER "Believe" SHAGGY F/JANET "Luv"

WROX/Norfolk, VA PD. Bill Thorma MASTER P "Kenny's" ROD STEWART "Faith" SUGAR RAY "Every" BARENAKED LADIES "Done GDD GDD DDLLS "Slide"

WKPK/NW Michigan PD: Rob Weaver MD: Brent Carey MDNICA "Ange KHALEEL "Merc

KCHX/Odessa-Midland, TX PD/MD: Brent Henslee KHALEEL "Mercy" UNCLE SAM "Smile"

KJYO/Oklahoma City, OK PD: Mike McCoy MD: Jimmy Barreda SUGAR RAY "Every" SHANIA TWAIN "Mon LAURYN HILL "Doo" LENNY KRAVITZ "Fly"

KQKQ/Omaha, NE PD: Wayne Coy APD/MD: J.J. Morgan

WXXL/Orlando, FL OM: Adam Cook APD/MD: Pete DeGraaff

WIOQ/Philadelphia, PA OM: Glenn Kalina APD: Robyn Bentley MD: Jay Towers O DOLLS "Slide"

KPTY/Phoenix, AZ PD: Byron Kennedy MD: "Dead Air" Dave

WBZZ/Pittsburgh, PA OM: Keith Clar PD: David Edgar MD: Jonny Hartwell

WJBQ/Portland, ME PD: Tim Moore APD/MD: Keith Scott DIVINE Latel

KKRZ/Portland, OR PD: Tommy Austin MD: Johnny Quest A SARAH MCLACHLAN "Ar

WERZ/Portsmouth, NH OM/PD: Jack O'Brien MD: Jay Michaels MONICA "Angel" SUGAR RAY "Every" ROD STEWART "Faith SIXPENCE "Kiss"

WSPK/Poughkeepsie, NY VP/Prog.: Brian Krysz PD: Danny Michaels APD/MD: Donnie Michaels DEBI EVERCLEAR "Father EVERGLEAR Father EVE 6 "Inside" ROD STEWART "Fath" SIXPENCE . "Kiss" SPICE GIRLS "Goodbye" UNCLE SAM "Smile"

WPRO/Providence, RI PD: Tony Bristol MD: Dave Morris MATCHBDX 20 "Back SIXPENCE. "Kiss" SUGAR RAY "Every" DIVINE "Lateh

WHTS/Quad Cities, IA-IL OM/PD: Tony Waitekus SUGAR RAY "Every" BARENAKED LADIES "Doi

WDCG/Raleigh, NC OM: Brian Burns PD: Kip Taylor APD/MD: Chris Edge SUGAR RAY "Even

WRFY/Reading, PA PD/MD: Al Burke HDOTIE... "Lonely" SUGAR RAY "Even

WRVQ/Richmond, VA PD: Lisa McKay Interim MD: Travis Dylan JANET "Every" BARENAKED LADIES "Done" SARAH MCLACHLAN "Angel

WJJS/Roanoke, VA PD: David Lee Michaels APD/MD: Melissa Morgan SUGAR RAY "Every" NEW RADICALS "Get" SWEETBOX "Make" JENNIFER LOVE HEWITT "Deal" KEITH SWEAT "Ready"

WXLK/Roanoke, VA OM/PD: Russ Brown FLYS "Got" UNCLE SAM "Smile" SUGAR RAY "Every" BDYZ II MEN "There"

RUUSIEWARI "Pa RETTER THAN F70

WPXY/Rochester, NY OM/PD: Clarke Ingram MD: Mike Danger CHER "Believe" BLACKSTREET & MYA .. "Take"

WZOK/Rockford IL PD: Scott Chase APD/MD: David Jay

WJJS/Roanoke PD: David Lee Michaels MD: Melissa Morgan SWEETBOX "Make" JENNIFER LOVE HEWITT "Deal" KEITH SWEAT "Ready"

KDND/Sacramento, CA Station Mgr.: Steve Weed MONICA "Angel" SUGAR RAY "Every" DAVE MATTHEWS BAND "Crush

WTCF/Saginaw, MI PD: Mark McGill APD: Juli Jay MD: Tom Grimm

SADAH WORD KSLZ/St. Louis. MO PD: Jeff Kapugi MD: Rich Stevens

iver THAN EZRA "Stars KZHT/Salt Lake City, UT PD: Marc Summers MD: Jeff McCartney JANET Every SUGAR RAY Every SIXPENCE Kiss FLYS "Got"

KXXM/San Antonio, TX PD: Krash Kelly MD: Duncan James

KHTS/San Diego, CA PD: Diana Laird APD: Ron Geronimo MD: Hitman Haves LENNY KRAV BACKSTREET BOYS

OM: Sean Phillips PD: Carly Rush MD: Scotty Mac KSLY/San Luis Obispo, CA OM/PD: Dave Chris MD: Adam Burns

KZQZ/San Francisco, CA

KZQZ/San Franker PD: Mark Adams MD: Lara Scott

BLACKSTREET & MYA NEW RADICALS "Get" GDO GOO DOLLS "Shde

KBKS/Seattle, WA

PD: Mike Preston MD: Paul Anthony

SUGAR RAY "Ever SIXPENCE "Kiss

PD/MD: Catfish Kelly

KRUF/Shreveport, LA

ROD STEWART "Faith" SUGAR RAY "Every" MARY GRIFFIN "Knock

KZZU/Spokane, WA

WDBR/Springfield, IL PD/MD: Rik Blade

DFFSPRING "Pretty SUGAR RAY "Every

CHER "Believe" UNCLE SAM "Smile"

KHTO/Springfield_MO

KH1U/Springfield, M(OM: Dave Alexander PD: Ray Michaels BARENAKED LADIES "Done CHER "Beleve" LENNY KRAVITZ "Fly" SUGAR RAY "Every"

WNTQ/Syracuse, NY

PD: Tom Mitchell MD: Jimmy Olsen

SUGAR RAY "Every RDD STEWART "Fai MARY GRIFFIN "Kn

WWHT/Syracuse, NY PD/MO: J.J. Rice

WWLD/Taliahassee, FL

PD/MD: Steve King APD: Buzz Craven

WFLZ/Tampa, FL OM/PD: B.J. Harris APD/MD: Domino

WMGI/Terre Haute, IN

PD: Rich O'Brien MD: Steve Smith

OFFSPRING "Pretty" CHER "Believe" ROD STEWART "Fait

TOUCH AND GO

WVKS/Toledo, OH

PD: Mike Wheeler APD/MD: Bill Michaels

DAVE MATTHEWS BAND "Crush" EVERCLEAR "Father"

ive ART "Faith"

ACHLAN "Anget

PD: Ken Hopkins MD: Paul Gray

WWKZ/Tupelo, MS PD/MD: Rick Stevens SUCAD DAY "Even

KRQQ/Tucson, AZ

KHTT/Tulsa, OK

OM/PD: Tim Richards APD: Rvno MD: Randy Williams

SARAH MCLACHLAN "Angel OFFSPRING "Pretty" EAGLE-EYE CHERRY "Save" CHER "Believe" CLACHLAN "Angel

UTFSPHING "Pretty" BLACKSTREET & MYA , "Take" GOO GOD DOLLS "Slide" EVE 6 "Inside"

KISX/Tyler TX PD: Larry Kent MD: Mick Fulgham SUGAR RAY "Every" TOUCH AND

WSKS/Utica, NY PD: Stew Schantz APD/MD: Gina Jones SPICE GIRLS "Goodby RDD STEWART "Faith SUGAR RAY "Every" UNCLE SAM "Smile"

KWTX/Waco, TX PD: Flash Phillips SIXPENCE. . "Kiss" RDD STEWART "Faith

WWZZ/Washington, DC PD: Dale O'Brian APD/MD: Ron Ross NICOLE "Make" BARENAKED LADIES "Done"

WIFC/Wausau WI PD: Danny Wright MD: Jeff Murray SARAH MCLACHLAN "Angel" JENNIFER LOVE HEWITT "Deal"

WLDI/West Palm Beach, FL OM: Dave Denver PD: Jordan Walsh APD: Dave Vavda EMILIA "W CHER "Beir

KKRD/Wichita KS PD: Jack Oliver MD: Craig Hubbard SUGAR RAY "Every"

WBHT/Wilkes Barre, PA Interim PD: Aaron Roberts MD: Mark McCarthy TTER THAN EZRA "S

WKRZ/Wilkes Barre, PA PD: Tony Banks APD/MD: Jerry Padden

WSTW/Wilmington, DE PD: John Wilson APD/MD: Mike Rossi SIXPENCE. "KISS

KFFM/Yakima, WA PD: Jim Allen MD: Harrison Wood Jn.: : Harrison . DEBORAH COX "Supp.. GOO GOO DDLLS "Side" "ARAH MCLACHLAN "Angel ""PLS "Goodbye"

WYCR/York, PA OM: Rick McCauslin PD: Davy Crockett MD: Sally V SUGAR RAY "Every" LAUREN HART "Rem

WHOT/Youngstown, OH

WPST/Trenton, NJ PD: Dave McKay MD: Chris Puorro

PD: Tom Pappas CHER "B SIXPENCE . "Kiss" SUGAR RAY "Every

55 Total Reporters 155 Current Reporters 153 Current Playlists

Reported Frozen Playlist (2): KQIZ/Amarillo, TX WHZZ/Lansing, MI

Moves From CHR/Rhythmic to CHR/Pop (1): WJJS/Roanoke, VA

v Reporter (1): WQEN/Birmingham, AL

BOYZ II MEN "There TOUCH AND GO "We WNKS/Charlotte, NC PD: Brian Bridgman No Adds WJMX/Florence, SC OM/PD: Keith Mitchell APD/MD: Kyle Shannon WKXJ/Chattanooga, TN PD: Scott Hamilton APD/MD: Bobby Corona BARENAKED LADIES CAKE "Never" SLIGAR RAY "Every" AKED LADIES "O WXKB/Ft. Myers, FL PD: Chris Cue MD: Randy Sherwyn KLRS/Chico CA PD: Eric Brown MD: Diamond Dave SIXPENCE ... "Kiss" SUGAR RAY "Every" R. KELLY & C. DION "Angel" UNCLE SAM "Smile" BOYZ II MEN "There" KISR/Ft. Smith. AR PD/MD: Fred Baker

WRZE/Cape Cod, MA PD: Mike O'Donnell MD: Kevin Matthews

WSSX/Charleston_SC

PD: Billy Surf APD: Chase Murphy

MD: Jordan Hart 50 EAGLE-EYE CHERRY "Save

WVSR/Charleston. WV

PD: Mark Summer

WWCK/Flint_MI

PD: Scott Seipel MD: Nathan Reed

SUGAR RAY "Every BOYZ II MEN "Then SIXPENCE. "Kiss"

DD STEWART "Fait

HOLE "Malibu" SUGAR RAY "Every" BETTER THAN EZRA "Stars" RDD STEWART "Faith" MARIAH CAREY "Believe"

WMEE/Ft. Wayne, IN

KHALEEL "Mercy" RDD STEWART "Faith" SIXPENCE... "Kiss"

WYKS/Gainesville, FL PD: Jeri Banta MD: Nick Vance

MASE "Feel" SUGAR RAY "Even

PD: Todd Michaels APD/MD: Keith Curry

OEBORAH CDX "Supposed" AUDRA & ALAYNA "Tell"

WSNX/Grand Rapids, MI

WVTI/Grand Rapids, MI

BARENAKED LADIES "Done MATCHBOX 20 "Back" DFFSPRING "Pretty"

DVF HFWITT "Deal

PD/MD: Jeff Andrews APD: Eric O'Brian

WIXX/Green Bay, WI

12 KHALEEL "Mercy" 8 DAVE MATTHEWS BAND "Crush"

WRHT/Greenville, NC

PD: J.T. Bosch APD/MD: Gina Gray

SPICE GIRLS "Good JANET "Every" SUGAR RAY "Every"

CHER "Believe SIXPENCE "I

PD: Dan Stone MD: David Burns

APD: Ange Canessa

OM: Dean McNeil PD/MD: Captain Chris Didier

WKFS/Cincinnati, OH PD: Rod Phillips SARAH MCLACHLAN "Ang DEBORAH CDX "Supposed MONICA "Angel" BACKSTREET BOYS "Give

WKRQ/Cincinnati, OH OM/PD: Mike Marino MD: Jim Kelly 29 SHERYL CROW "Mistake"

WZJM/Cleveland, OH

KKMG/Colorado Springs, CO

. DUB NYATI JENNIFER LOVE HEWITT "Deal" MONICA "Angel" DEBDRAH CDX "Supposed" SHAWN MULLINS "Luilaby"

PD: Dave Eubanks MD: Action Jackson

PD: Bobby Irwin APD: Valerie Hart MD: Rob Ryan

WNOK/Columbia, SC

PD: Jonathan Rush MD: T.J. McKay JENNIFER LOVE HEWITT "Deal" B BETTER THAN EZRA "Stars"

WNCI/Columbus, OH

PD: Todd Shannon APD/MD: Neal Sharpe

BLACKSTREET & MYA MDNICA "Angel" RDD STEWART "Faith" CAKE "Never"

KHKS/Dallas, TX

WNKI/Elmira, NY

PD/MD: Bob Quick

WRTS/Erie, PA PO: Jon Reilly MD: Kasper

KHALEEL "Mercy

KDUK/Eugene, OR

PD: Paul Walker

MD: Valerie Steele

SUGAR RAY Eve SIXPENCE Kis LENNY KRAVITZ

ART "Fart

SUGAR RAY "Every

WZNY/Augusta, GA PD: Bruce Stevens MD: Michael Chase

KHFI/Austin, TX PD: Leslie Basenberg MD: Jeff Miles

WXYV/Baltimore, MD WXYV/Baltimore, MD PD: Bill Pasha APD: MO Throbb MD: Albie Dee JENNIER LOVE HEWITT "Deal" SPICE GIRLS "Goodbye" UNCLE SAM "Smile"

WLSS/Baton Rouge, LA Interim PD: Bob Murphy MD: Todd Chase etty DFFSPRING "Prett MATCHBDX 20 "B

KOXY/Beaumont, TX PD/MD: Brandin S APD: Pam Pace EMILIA "World" INF "Laten

WLNF/Biloxi, MS DM/PD: Scott Sands MD: Bubba Boudreaux

OM: John Cook PD: Ed Lambert MD: John Reynolds WMRV/Binghamton, NY OM/PD: Jacko MD: Louie G. APD: Steve Willett TOUCI ND GO "Would

SUGAR RAY "Every" SARAH MCLACHLAN "Angel" ROD STEWART "Fath" WOEN/Birminoham, AI

OM: John Jenkins PD/MD: Scott Bohannon KHALEEL "Mercy" SARAH MCLACHLAN "Angel SUGAR RAY "Every"

KZMG/Boise ID PD: Mike Kasper APD: Brady Goodman MD: Kirk Frederick

WXKS/Boston, MA PD: John Ivey APD/MD: David Corev BETTER THAN EZRA "Stars NEW RADICALS "Get LENNY KRAVITZ "EM

WKSE/Buffalo_NY OM: Sue O'Neil PD: Dave Universal MO: Brian Wilde



2PAC "Changes" BACKSTREET BDYS "Give WFBC/Greenville, SC OM: Jim Kirkland PD: Nikki Nite WGTZ/Dayton, OH OM: Michael Luczak PD: Oale Baird MD: Sloppy Joe BARENAKEO LADIES "Don WNNK/Harrisburg, PA PD: John O'Dea MD: Denny Logan MATCHBOX 20 "Bac EVERCLEAR "Father WKMX/Dothan Al WKMX/Uothan, A PD: John Erdlitz MD: Phil Thomas SIXPENCE "Kiss" ROD STEWART "Faith SUGAR RAY "Every" KHALEEL "Mercy"

WILL SMITH "Miami" BARENAKED LADIES "Done OFFSPRING "Pretty" WKSS/Hartford, CT MD: Mike McGowar

SIXPENCE "Kiss" KHALEEL "Mercy" BARENAKED LADIES "Done SARAH MCLACHLAN "Ange

KOMO/Honołulu, HI PD: Kathy Nakagawa MD: Justin Cruz WILL SMITH "N

KYME/Honolulu Hi Co-PD: Jamie Hyatt Co-PD: Kid Leo Baldwi

ACKSTREET & MYA T

WWST/Knoxville, TN SARAH MCLACHLAN "A BARENAKED LADIES "De CHER "Believe" DIVINE "Lately"

WLAN/Lancaster, PA

CHR/POP PLAYLISTS

	FIND COMPLE	TE PLAYLISTS FOR ALL CHR/POP REPORTERS O	N R&R ONLINE						
MARKET #1 WHTZ/New York (212) 239-2300 Poleman/Bryant	KUSFM 102.7 MARKET #2 KIS/Los Angeles (818) 845-1027 Kieley/Austin	MARKET #4 KZQZ/San Francisce (415) 957-0957 Adams/Scott	MARKET #5 WIO0/Philadelphia (610) 667-8100 Kalina/Towers	106.1 KISSEFM (214) 891-3400 Cock/Lambert/ Reynolds					
PLAYS ARTIST/TITLE 3W 2W LW TW THIRD EYE BLINX/UMPER 24 53 72 75 JEWEU/Hands 76 75 73 74 THIRD EYE BLINX/UMPER 72 75 72 74 MADONNA/The Power Of 38 75 73 73 SHAWN MULLINS/Luleby 35 73 75 71 ALANIS MORISSETTE/Thank U 41 35 49 49 BRANDY/Hae You Ever? 41 35 49 49 BRANDY/Hae You Ever? 14 13 54 94 9BRANDY/Hae You Ever? 14 13 54 94 9BRANDY/Hae You Ever? 15 53 48 EAGLE-YE CHERRY/Save Tonight 37 50 47 7 SHAWA TWUMF/For This Moment Dn 74 45 42 47 EDWIN MCCAIN/TH BE 71 71 44 44 GD0 GD0 DOLLS/ris 22 20 SY SYKY(God.). A Little 30 35 31 32 BARENAKED LADIES/Dne Week 22 22 S SHERY LORD/WAY Eavior Teutistake 26 26 24 26 JENNIFER PAIGE/Crush 33 32 29 24 ALTYAH/Ar You That 39 48 22 32 LAURYN HILL/Doo Wing (That Thing) - 9 42 23 22 LAURYN HILL/Doo Wing (That Thing) - 9 21 18 BOYZ II MEWI WMI Get There 22 22 22 T BLOKS/RETE & MNA_Take Me There 22 22 22 16 EVE GInside Out 14 17 16 BRINK SETZER ORCH.Jump Jave An'Wail 29 33 17 15 BRITNEY SPEARS/Bany One More - - 5 13 15 OFFSPRING/Pretty Pt (For) 12 16 11 15 R. RELLY & C. DON/Minami 25 29 11 29 BOCRESTREALS MNA_Take Me To Gree 11 29 BOCRESTRES	PLAYS ARTIST/TITLE 3W 2W LW TW ARTIST/TITLE 34 44 69 74 SHAWN MULLINS/Luikby 56 51 67 73 MONIFAH/Touch It 47 73 75 73 75 WILL 35 39 65 57 98 DEGREES/Because Of You 33 35 39 65 57 98 DEGREES/Because Of You 35 36 73 WILL SMITH/Mamil 35 95 STARS DN SMI You Could Read. 72 76 71 48 ROCKELUIn A Dream 10 43 40 93 JEWEY FAURETLAW ME, Luw Me 28 28 84 98 DITINEY SPEARS/Baby One More 40 43 40 33 JEWEY FAURETLAW ME, Luw Me 28 28 38 90 THITM DY CPEARS/Maby One More 40 41 34 31 WS YOR (FAURETLAW ME, Luw Me 10 11 100 10 10 10 10 10 11 10 10 10 10 10 10 11 10 10 10 10 10 10 <t< td=""><td>PLAYS ARTIST/ITLE 3W 2W LW TW ARTIST/ITLE 3W 2W LW TW ARTIST/ITLE 3G 201 Status BCRRES/Because Of You 70 64 66 BRANDY/Have You Ever? 46 66 63 ADVIN/Lately 57 64 63 ADVIN/Lately 57 64 63 M SYNC/Tearin' Up My Heart 19 52 50 56 THIRD EVE BLINU/Jumper 47 54 53 4 SWULCMants 57 63 65 54 WILL SMITH/Marni 57 63 65 54 47 56 54 47 RUKY(GoL.) A Little 52 56 54 47 R.ODO ODULSTins 44 47 40 45 COO ODULSTins 44 74 44 SHAGY FAUARET/Luv Me. Luv Me. 15 23 58 65 CONONT Your Ange 16 24 24 105 66</td><td>PLAYS ARTIST/ITLE 3W 2W LW TW 20 85 76 81 WILL SMITH/Miarni 38 85 75 80 NEXT/Too Close 65 85 79 GOO CODULS/ris 69 80 75 77 EDWIN MCCAN/HI Be 36 44 76 69 EAGLE-EYE CHERRY/Save Tonight 47 48 61 54 ALI/NAV/Are You That 24 60 60 49 BRAND/YHave You Deter? 45 31 25 47 ALANS MORISSETTE/Thank U 42 80 34 44 PRAS MICHEL /HODEGhetto Supastar 31 55 52 47 ALANS WORISSETTE/Thank U 42 80 34 44 PRAS MICHEL /HODE 10 29 18 30 JEVELPhandS 24 30 35 ALANTS/Never Ever 15 71 42 60 MORIA/Floach ft 19<!--</td--><td>PLAYS ARTIST/ITLE 3W 2W W TW 39 39 54 71 R. KELLY & C. DION/I'm Your Angel 68 70 70 69 GOD COLD DULS/I/s 50 61 67 66 68 BRAN/VARe/ You Eve? 52 71 68 66 MONIFAH/Youch It 34 25 54 71 84 64 71 74 84 ALTIST/WARe You Eve? 52 71 68 66 MONIFAH/YOUCh It 34 25 56 47 SVKVC/GoL, J. A. Liftle 66 61 34 45 ALINTS/Inver Ever 66 61 51 34 45 MONICA/The First Night 66 51 43 45 ALIYAH/AR YOU That 49 44 45 ALIYAH/AR YOU That 49 46 47 45 ALIYAH/AR YOU That 49 46 37 37 BRITNEY SPEARS</td></td></t<>	PLAYS ARTIST/ITLE 3W 2W LW TW ARTIST/ITLE 3W 2W LW TW ARTIST/ITLE 3G 201 Status BCRRES/Because Of You 70 64 66 BRANDY/Have You Ever? 46 66 63 ADVIN/Lately 57 64 63 ADVIN/Lately 57 64 63 M SYNC/Tearin' Up My Heart 19 52 50 56 THIRD EVE BLINU/Jumper 47 54 53 4 SWULCMants 57 63 65 54 WILL SMITH/Marni 57 63 65 54 47 56 54 47 RUKY(GoL.) A Little 52 56 54 47 R.ODO ODULSTins 44 47 40 45 COO ODULSTins 44 74 44 SHAGY FAUARET/Luv Me. Luv Me. 15 23 58 65 CONONT Your Ange 16 24 24 105 66	PLAYS ARTIST/ITLE 3W 2W LW TW 20 85 76 81 WILL SMITH/Miarni 38 85 75 80 NEXT/Too Close 65 85 79 GOO CODULS/ris 69 80 75 77 EDWIN MCCAN/HI Be 36 44 76 69 EAGLE-EYE CHERRY/Save Tonight 47 48 61 54 ALI/NAV/Are You That 24 60 60 49 BRAND/YHave You Deter? 45 31 25 47 ALANS MORISSETTE/Thank U 42 80 34 44 PRAS MICHEL /HODEGhetto Supastar 31 55 52 47 ALANS WORISSETTE/Thank U 42 80 34 44 PRAS MICHEL /HODE 10 29 18 30 JEVELPhandS 24 30 35 ALANTS/Never Ever 15 71 42 60 MORIA/Floach ft 19 </td <td>PLAYS ARTIST/ITLE 3W 2W W TW 39 39 54 71 R. KELLY & C. DION/I'm Your Angel 68 70 70 69 GOD COLD DULS/I/s 50 61 67 66 68 BRAN/VARe/ You Eve? 52 71 68 66 MONIFAH/Youch It 34 25 54 71 84 64 71 74 84 ALTIST/WARe You Eve? 52 71 68 66 MONIFAH/YOUCh It 34 25 56 47 SVKVC/GoL, J. A. Liftle 66 61 34 45 ALINTS/Inver Ever 66 61 51 34 45 MONICA/The First Night 66 51 43 45 ALIYAH/AR YOU That 49 44 45 ALIYAH/AR YOU That 49 46 47 45 ALIYAH/AR YOU That 49 46 37 37 BRITNEY SPEARS</td>	PLAYS ARTIST/ITLE 3W 2W W TW 39 39 54 71 R. KELLY & C. DION/I'm Your Angel 68 70 70 69 GOD COLD DULS/I/s 50 61 67 66 68 BRAN/VARe/ You Eve? 52 71 68 66 MONIFAH/Youch It 34 25 54 71 84 64 71 74 84 ALTIST/WARe You Eve? 52 71 68 66 MONIFAH/YOUCh It 34 25 56 47 SVKVC/GoL, J. A. Liftle 66 61 34 45 ALINTS/Inver Ever 66 61 51 34 45 MONICA/The First Night 66 51 43 45 ALIYAH/AR YOU That 49 44 45 ALIYAH/AR YOU That 49 46 47 45 ALIYAH/AR YOU That 49 46 37 37 BRITNEY SPEARS					
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CHR/POP PLAYLISTS

FIND COMPLETE PLAYLISTS FOR ALL CHR/POP REPORTERS ON R&R ONLINE

	FIND COMPI	LETE PLAYLISTS FOR ALL CHR/POP REPORTERS	ON R&R ONLINE	
MARKET #19 SW 2W ARTIST/TITLE SW 2W IW TW 72 73 70 69 80 2W IW TW 72 73 70 69 NEXT/TO Close 36 51 70 69 SHAGGY FLANET/Luv Me, Luv Me 28 74 66 3'WLUS MITH/Mamini 45 44 41 62 'N SYNC/God) A Liftle. 72 74 70 59 SHAMAY MULLINS/LUBU/LIBU/LIBU/LIBU/LIBU/LIBU/LIBU/LIBU	MARKET #20 WAYS MARKET #20 PLAYS ATIST/TILE 3W 2W UN TW ATIST/TILE 3W 2W UN TW ATIST/TILE 3W 2W UN TW ATIST/TILE 2W 2W STAR ATIST/TILE 3W 2W UN TW ATIST/TILE 3W 2W UN TW ATIST/TILE 2W 2W STAR ATIST/TILE 3W 2W UN TW TH 17 18 29 63 R KELLY & C DIONI'M You Angel 2C 63 64 63 JENNIFER PAGE/CLS 28 26 48 63 N SYNCTEGAT 36 29 62 BRANDYHave You Ever? 17 13 19 62 LARYN HILLCAN Take My. 63 62 24 53 SHAWA TWAINFOR TIME MOMENT ON 19 16 15 40 BRITINEY SPEARS', BBY ONE More 25 28 65 38 CHERBeleve 31 35 37 38 BLACKSTREFT 80YSTIN Newer Break. 33 30 65 35 MONICA/The First Night 42 20 16 34 ALKSTREFT 80YSTIN Newer Break. 36 85 25 DIVINE/Lately 31 25 25 24 NEXT/Toc Close 32 40 BAREMAKED LADE/SYDA WEVE 33 36 61 47 THIRD EYE BL	MARKET #21 WBZZ/PHISburgh VBZZ/PHISburgh VBZ	MARKET #22 WELZTampa (S13) 839-93(3) Harris/Domino PLAYS 31 85 74 WILL SMITH/Mami 71 70 73 72 SHAWN MULLINS/Lulaby 32 37 60 70 SHAGY FJANET/LW Me LW Me 71 71 75 69 DIVINE/Lately 32 33 51 58 EAGLE-YE CHERRY/Save Tonght 49 55 49 51 THIND FYE BLING/LUMPper 49 42 48 47 NEXT/TOC Close 69 72 55 47 JENNETP ANGE/Crush 40 41 42 46 BARENAKED LADIES/One Week 39 43 39 42 MONIFAH7Ouch II 30 35 43 42 90 CEREES/Because CH You 43 44 44 1 BRINEY SPEARSBaby One More 33 43 41 BRANDYHae You Deve? 40 41 42 39 ALL SAINTS/Never Ever 40 43 43 39 NSYNC/(God) A Lette 34 33 41 BRANDYHae You Deve? 40 41 42 39 ALL SAINTS/Never Ever 40 43 43 49 NSYNC/(God) A Lette 34 33 46 11 38 BRIAN MCXNIGHT/Arytime 68 68 47 37 AAL/YAH/AP You That 38 39 43 63 JANET/Go Deep 19 25 30 35 NEW RADICALS/YOU Get What You 60 57 71 92 BLACKSTREFT BOYS/AII Have To Give 18 22 52 88 GOJ GOD OLLS/SKe 18 22 25 28 GOJ GOD OLLS/SKe 28 30 31 23 MADONIA/The Power OL 41 51 71 94 ZENOMITH DON'L WanT TO 6 15 19 MONICA/Anget Of Mare 22 22 25 18 GOJ GOD OLLS/SKe 17 7 19 28 BLACKSTREFT & MYA./Take Me There 32 25 28 7 EVE KINSKICH AND 28 30 31 23 MADONIA/The Power OL 41 51 71 94 ZENOMITH DON'L WanT TO 6 15 19 MONICA/Anget Of Mare 22 22 25 18 GOJ GOD OLLS/SKe 17 7 19 28 ILACKSTREFT & MYA./Take Me There 32 26 29 28 COJLS/SKE 21 11 30 OFFSPRING/Prety Fy (For) 27 26 18 13 LUMPY HILL/DOO Mare 11 13 0FFSPRING/Prety Fy (For) 27 26 18 13 LUMPY HILL/DOO WONG (TMA Thung) 16 13 10 10 EOWIN MCCAANPIE SN (MART THING) 16 13 10 10 EOWIN MCCAANPIE SN (MART THING) 16 13 10 10 EOWIN MCCAANPIE 20 21 10 10 MONICA/The FIRST Night 14 15 12 10 NICOLE/Make II Hot - 5 10 2PACCChanges 10 9 8 SHANIA TWAIN/From This Moment On	MARKET #24 WZJM/Cleveland (26) 621-300 Ebanks/Jackson PLAYS 3W 2W LW TW 31 39 66 62 WILL SMITH/Mamil 61 61 66 58 61 66 58 SNAGSY F/JANET/Luv Me, Luv Me 27 35 61 58 27 35 61 58 LURYN HIL/Doo Woo (That Thing) 60 58 67 58 56 7 58 NCOLEMake It Hol 65 61 66 55 57 58 NCOLEMake It Hol 65 63 64 61 66 56 SWETFOX/VEVErything's. 62 57 75 62 57 75 SMONIFA/Touch It 60 59 64 53 63 84 40 BITTRY SPEARS., Baby One More. 33 84 64 33 84 64 DIVINE/Lately 38 36 41 44 28 24 42 BAACXSTRETE MAX. Afake Me There 29 240 42 29 254 42 8 BAADY/Have You Ever? 59 62 55 39 NEXT/Do Close 55 39 51 33 89 DEGREES/Because Of You 38 56 13 38 51 13 38 39 20 25 SHANKET Kevo That. 39 394 53 61 39 39 DEGREES/Because Of You 38 56 13 21 21 21 AAACXSTRETE MAY. A Linke 70 02 11 24 25 13 22 22 25 SHANA MAN/From This Moment On 71 82 77 23 27 25 JENNIFER LOVE HEWITTR/NOW Do I Deal 24 27 30 24 22 11 21 SHAME/Evevo The 71 19 SHAWA MULINSCLIBLY
MARKET 425 KRZPORTIANG OR (503) 226-0100 Austin/Ouest PLAVS ARTIST/TITLE SATIST/TITLE SATIST/SATI	MARKET #28 WKFS/Cincinnati (151) 621-9326 PLAYS ARTIST/TILE WKFS/Cincinnati (151) 621-9326 PLAYS ARTIST/TILE SMITS/TILE WKFS/Cincinnati (151) 621-9326 PLAYS ARTIST/TILE SMITS/TILE	IMARKET 426 WRRUCT 1000000000000000000000000000000000000	Image: State of the s	MARKET 430 Ma
MARKÉT #31 WXSS/Milwaukee	MARKET #32 WRD/Providence WRD/Providence WRD/Providence WRD/Providence WRD/Market WRD/Providence Units//Market WRD/Providence Bistol/Morris PLAYS ARY INTERING WRD/Providence Bistol/Morris WRD/Providence Bistol/Morris WRD/Providence Bistol/Morris VICTEARIN UNITS/WRD/Providence Bistol/Morris ARYISTYTILE WRD/Providence Bistol/Morris VICTEARIN UNITS/WRD/Providence Bistol/Morris ARYISTYTILE WRD/Providence Bistol/Morris ARYISTYTILE WRD/Providence Bistol/Morris ARYISTYTILE WRD/Providence Bistol/Morris ARYISTYTILE WICTEARIN UNITS State Bistol/Morris ARYISTYTILE WICTEARIN Bistol/Morris ARYISTYTILE WICTEARIN Bistol/Morris ARYISTYTICE WRD/Providence Bistol/Morris ARYISTYTICE WRD/Providence Bistol/Morris ALANIS MORRISENTE/Thank UNISTSON Bistol/Morris BISTOLENEY COLSPATION OF WORE Bistol/WrD/WRD/WORD/WRD/WRD/WRD/	MARKET #33 Whick colspan="2">Whick colspan="2" The set of th	KARKET #34 KARLET #34 KARLE	MARKET #35 KATIST/ITLE XATIST/ITLE XATIST/ITLE SHAWN MULLINSLuiaby 99 55 7 THING DEVE BUIND/Umper 42 50 66 73 NATIST/ITLE 39 55 7 A TING TORUS Summers/McCartney 44 48 69 75 7 THING DEVE BUIND/Umper 42 50 66 73 NATTGO CODE 7 74 76 73 53 FAIT HILL/This Kas 33 27 42 64 90 DEGREES/Because OI You 36 84 74 44 EVECHTANS 73 53 43 EAGLE-VE CHERN/Save Tonght 21 14 34 SHEVL AND MANI TRAIN New Tonits 33 34 43 SHEVL AND MANI TRAIN New Tonits 24 72 35 SHANI ATWAINARY TON THIS 24 72 35 SHANI ATWAINARY TON THIS <t< td=""></t<>

 9
 MATCHBOX 20/Back 2 Good

 5
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 BLACKSTREET 8 MYA_Take Me There

 21
 18
 11
 8
 MACNAVThe Power 10

 11
 8
 SARAH MCLACHLAN/Angel

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 U2/Sweetest Thing
 . 8 -

lot		Ģ	B779 Not too lite. WNCI/Columbus, OH (614) 430-9624 Shannon/Sharpe					
YS 2 W	/ LW	тw	ARTIST/TITLE					
61	69	66	ALL SAINTS/Never Ever					
66	66	66	FAITH HILL/This Kiss					
62	68	64	SHAWN MULLINS/Lullaby					
38	36	57	AALIYAH/Are You That .					
61	69	44	NEXT/Too Close					
40	37	40	BRITNEY SPEARS/ Baby One More					
29	35	37	G00 G00 D0LLS/Slide					
39		36						
35		35	ÉVERYTHING/Hooch					
33		35						
41		34	SHERYL CROW/My Favorite Mistake					
37		34						
40	38		THIRD EYE BLIND/Jumper					
37	29		EVE 6/Inside Out					
28	29		JEWEL/Hands					
28		24	SHANIA TWAIN/From This Moment On					
26 19		23						
17	16		JENNIFER PAIGE/Crush					
29	18	20	BARENAKED LADIES/It's All Been Done					
29			BARENAKED LADIES/One Week					
41	26		OIVINE/Lately MATCHBOX 20/Reat World					
13		19						
42			ALANIS MORISSETTE/Thank U					
18	19		NEW RADICALS/You Get What You .					
25		18						
8	15		WILL SMITH/Miami					
14			EVERCLEAR/Father Of Mine					
8		17						
19		16	EMILIA/Big Big World					
12		15	HOUSTON & CAREY/When You Believe					
16	21	14	BACKSTREET BOYS/I'll Never Break					
12	13	14	JANET/Every Time					
17	16	13	MONIFAH/Touch It					
8	8	10	'N SYNC/(God) A Little					
6	10	10	BRANDY/Have You Ever?					
	5	8	JENNIFER LOVE HEWITT/How Do I Deal					
5	8	7	SARAH MCLACHLAN/Angel					
9	6		U2/Sweetest Thing					
-	5	6	BACKSTREET BOYS/All I Have To Give					

The Add	KXXM/San Antonio (210) 736-9700 Kelly/James
PLAYS 3W 2W LW	ARTIST/TITLE TW
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	 THIRD EYE BLIND/Jumper SARAH MCLACILAUA/angei SHERYL CRW/My Favorite Mistake SHANN MULLINS/Lulaby GOO GOD DOLLS/Side BRAND/Vitav You Ever? BRAND/Vitav You Ever? BRINNEY SPEARS/ Baby One More. EVEL/HAndis EVE Grinside Out ALL SAINTS/Never Ever EVEC/CLEAR/Rater Of Mine MATCHBO/2 R05/ave Tonight ALL SAINTS/Never Ever EVEC/LAR/Rater Of Mine MATCHBO/2 R05/ave Tonight SNE/CG(GJ.) A Little MATCHBO/2 R05/ave Tonight BRENAKED LADIES/Ms & Good N SYNG/CGJ.) A Little BARENAKED LADIES/MS All Been Done SHACGY F/JANET/Luv Me Luv Me MADCHBO/KGJ.) A Unter MADCHBO/KGJ.) A Unter MADCHBO/KGJ.) A Unter MSVR0/CGJ.) A Little MSVR0/CGJ.) A Unter MADCHBO/KGJ.) A Unter MSVR0/CGJ.) A Unter MADCHBO/KGJ.) A Unter MADCHBANAThe Power Of MADOMAThe Power Of OFSPRING/Pretty Fly (For.) U2/Sweetest Thing

		7	97	KZHT/Salt Lake City (801) 908-1300 Summers/McCartney
PL/ 3W		LW	τw	ARTIST/TITLE
44	48	69	75	
39	35	57	74	
42	50	66		NEXT/Too Close
				JANET/Go Deep
				FAITH HILL/This Kiss
33	27			98 DEGREES/Because Of You
36 72		47	44	EVE 6/Inside Out EAGLE-EYE CHERRY/Save Tonight
21	21	23	43 43	JEWEL/Hands
	33			SHERYL CROW/My Favorite Mistake
	48		40	BACKSTREET BOYS/I'll Never Break
		50	38	BRIAN MCKNIGHT/Anytime
32				PM DAWN/I Had No Right
	17		35	
7		26	33	SHANIA TWAIN/From This Moment On
		27	33	ALANIS MORISSETTE/Thank U
	19			AALIYAH/Are You That
28		25	26	BRITNEY SPEARS/ Baby One More
17			25	WILL SMITH/Miami
28 8	26 10	23	25 24	GOO GOO DOLLS/Skde
24	10	16 20	24	LAURYN HILL/Doo Wop (That Thing) SARAH MCLACHLAN/Angel
19		26	23	FASTBALL/Fire Escape
11	19		21	CAKE/Never There
41		18	17	ALL SAINTS/Never Ever
18	26	22	17	NEW RADICALS/You Get What You.
-	-		16	BARENAKED LADIES/It's All Been Oone
3	7	15	16	
	-	-	11	OIVINE/Lately
22	26	26	11	U2/Sweetest Thing
8	8	8	8	DAVE MATTHEWS BAND/Crush
13		10	8	MATCHBOX 20/Back 2 Good
-	-	6 9	8	KHALEEL/No Mercy
6 10	10 15		6 5	LENNY KRAVITZ/Fly Away EVERCLEAR/Father Of Mine
•	15	10	ə	JANET/Every Time
	-			SUGAR RAY/Every Morning
				SIXPENCE/Kiss Me
		-		FLYS/Got You (Where)

CHR/POP PLAYLISTS

WEZB/New Orleans



FIND COMP	LETE PLAYLISTS FOR ALL CH	R/POP REPORTERS (N R&R ONLINE	
MARKET #35 WROX/Norfolk (757) 640-8500 Thorman	(7	MARKET #37 /NKS/Charlotte /04) 331-9510 ridgman	P	MARKET 438 WZPL/Indianapoli (317) 816-4000 Gjerdrum/Decker
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- - 12 16 BACKSTREET BOYSÄNI Have To Gove 20 18 22 16 SHAML TWAINFrom This Moment On 12 13 17 16 FIVE/IK The Things 11 17 13 16 FIVE/IK The Things 11 17 13 16 FIVE/IK The Things 12 19 24 16 MOLLAMENTAU TWAIN 10 12 16 RAUKSTREET BOYSÄNI Have To Give 28 36 22 15 SHERYL CROWNMY Pavorte Mistake 35 35 11 4 BACKSTREET BOYSÄNI Have To Give 35 16 18 WILL SMITHEWS ALDIESTIS AN Been Done - - 13 BARENAKED LADIESTIS AN Been Done - - 14 14 14 17 16 16 MOLAGENAGEY FUANETLUW ME, Luw ME - - 13 BARENAKED LADIESTIS NA BEEN DONE - - 14 14 14 14					OFFSPRING/Pretty Fly (For)		19	20	25	23	'N SYNC/(God) A Little
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December 18, 1998 R&R • 49 **CHR/POP REPORTERS** (Z) CHR Editor: Tony Novia Phone: (310) 788-1663 Fax: (310) 203-9763 E-Mail: tnovia@rronline.com Website: www.rronline.com Effective 12/18/98 **155 Total Reporters** Breaker Criteria=2000 Total Plays For The First Time KBFM/McAllen-Brownsville, TX WAOA/Melbourne, FL WFLY/Albany, NY KQID/Alexandria, LA WAEB/Allentown, PA KQIZ/Amarillo, TX KGOT/Anchorage, AK WSTR/Atlantia, GA WAYW/Atlantia, GA WKSL/Memphis, TN WKSL/Meinpills, TN WHYI/Miami, FL WXSS/Mitwaukee, WI KDWB/Minneapolis, MN WABB/Mobile, AL WAYV/Auamic City, NJ WZNY/Augusta, GA KHFI/Austin, TX WXYV/Baltimore, MD WLSS/Baton Rouge, LA KQXY/Beaumont, TX WABB/Mobile, AL WBBO/Monmouth-Ocean, NJ WVAQ/Morgantown, WV WWXM/Myrtle Beach, SC WQZQ/Nashville, TN WRVW/Nashville_TN WFHN/New Bedford, MA WKCI/New Haven, CT WQGN/New London, CT WINE/Blioxi MS WLNF/Biloxi, mS WMRV/Binghamton, NY WQEN/Birmingham, AL KZMG/Boise, ID WXKS/Boston, MA nton NY WUGK/New Crieans, LA KUMX/New Orleans, LA WEZB/New Orleans, LA WHTZ/New York, NY WROX/Norfolk, VA WKPK/NW Michigan KCHX/Odessa-Midland, TX KJYO/Oklahoma City, OK WKSE/Buffalo, NY WRSE/Builaio, NT WRZE/Cape Cod, MA WSSX/Charleston, SC WVSR/Charleston, WV WNKS/Charlotte, NC KJYO/Oklahoma City, OK KQKQ/Omaha, NE WXXL/Orlando, FL WIOQ/Philadelphia, PA KPTY/Phoenix, AZ WBZZ/Pittsburgh, PA WJBQ/Portland, ME KKRZ/Portland, OR WERZ/Portsmouth, NH WKXJ/Chattanooga, TN WKXJ/Chattanooga, IN KLRS/Chico, CA WKFS/Cincinnati, OH WKRQ/Cincinnati, OH WZJM/Cleveland, OH KKMG/Colorado Springs, CO WNOK/Columbla, SC WNCK/Columbla, SC WNCI/Columbus, OH WERZ/Portsmouth, NH WSPK/Poughkeepsie, NY WPRO/Providence, RI WHTS/Quad Cities, IA-IL WDCG/Raleigh, NC WRFV/Reading, PA WRVQ/Richmond, VA WJJS/Roanoke, VA WJLK/Roanoke, VA WZLK/Roanoke, VA WYZLK/Roenester, NY WZ/K/Rochester, NY KHKS/Dallas, TX WGTZ/Dayton, OH WKMX/Dothan, AL WNKI/Elmira, NY WRTS/Erie, PA WHI3/Elle, FA KOUK/Eugene, OR WSTO/Evansville, IN KMCK/Fayetteville, AR WWCK/Flint, MI WJMX/Florence, SC WZOK/Rockford, IL WXKB/Ft. Myers, FL KISR/Ft. Smith, AR WMEE/Ft. Wayne, IN KDND/Sacramento, CA WTCF/Saginaw, MI KSLZ/St. Louis, MO KZHT/Salt Lake City, UT KXXM/San Antonio, TX WYKS/Gainesville, FL WSNX/Grand Rapids, MI WVTI/Grand Bapids, MI KHTS/San Oiego, CA KZQZ/San Francisco, CA KSLY/San Luis Obispo, CA WV II/Grand Haplos, W WIXX/Green Bay, WI WRHT/Greenville, NC WFBC/Greenville, SC WNNK/Harrisburg, PA WKSS/Hartlord, CT KBKS/Seattle, WA KRUF/Shreveport, LA WNDV/South Bend, IN KZZU/Spokane, WA WDBR/Springfield, IL KHT0/Springfield, MO WNT0/Syracuse, NY WWH1/Syracuse, NY WWLD/Tallahassee, FL WFL7/Tampa, FL KBKS/Seattle, WA WKSS/Hartlord, CT KQMQ/Honolulu, HI KXME/Honolulu, HI KRBE/Houston, TX WKEE/Huntington, WV WZYP/Huntsville, AL WZPL/Indianapolis, IN WYOY/Jackson, MS WAPE/Jacksonville, FL WAEZ/Johnson City, TN WGLU/Johnstown, PA WFLZ/Tampa, FL WMGI/Terre Haute, IN WVKS/Toledo OH WPST/Trenton, NJ KRQQ/Tucson, AZ WKFR/Kalamazoo, MI KMXV/Kansas City, MO WWST/Knoxville, TN KSMB/Latayette, LA WLAN/Lancaster, PA KHTT/Tulsa, OK WWKZ/Tupelo, MS KISX/Tyler, TX WSKS/Utica-Rom KWTX/Waco, TX WLAW/Lancaster, FA WHZZ/Lansing, MI WLKT/Lexington, KY KFRX/Lincoln, NE KHTE/Little Rock, AR KQAR/Little Rock, AR ie, NY WWZZ/Washington, DC WIFC/Wausau, WI WLOI/West Palm Beach, FL KKRD/Wichita, KS KUAR/LITTLE HOCK, AH WBLI/Long Island, NY KIIS/Los Angeles, CA WOJX/Louisville, KY KZII/Lubbock, TX WMGB/Macon, GA WZEE/Madison, Wi WIYY/Marchester, NH NKRZ/WICHITA, KS WBHT/Wilkes Barre, PA WKRZ/Wilkes Barre, PA WSTW/Wilmington, DE KFFM/Yakima, WA WYCR/York, PA WHOT/Youngetourn, Off

WHOT/Youngstown, OH

CHR/RHYTHMIC REPORTERS

WJYY/Manchester, NH

Effective	12/18/98
51 Total F	Reporters
Breaker Criteria=500 Tota	•
KKSS/Albuquerque, NM KYLZ/Albuquerque, NM KQBT/Austin, TX KISV/Bakersfield, CA KKXX/Bakersfield, CA WERQ/Baltimore, MD WBHJ/Birmingham, AL WJMN/Boston, MA WBBM/Chicago, IL KZFM/Corpus Christi, TX WBBT/Dayton, OH KQKS/Denver, CO WORQ/Detroit, MI KPRR/EI Paso, TX KBOS/Fresno, CA KKPW/Fresno, CA KKPW/Fresno, CA KKV/Houston, TX WJHH/Indianapolis, IN WJBT/Jacksonville, FL KLUC/Las Vegas, NV KPWR/Los Angeles, CA KHTN/Merced, CA WPOW/Miami, FL KDON/Monterey-Salinas, CA	WKTU/New York, NY WQHT/New York, NY WNVZ/Norlolk, VA KCAQ/Oxnard-Ventura, CA KPSI/Palm Springs, CA KKFR/Phoenix, AZ WWKX/Providence, RI KWNZ/Reno, NV KGGI/Riverside, CA WMAX/Rochester, NY KBMB/Sacramento, CA KSFM/Sacramento, CA KSFM/Sacramento, CA WOCQ/Salisbury-Ocean City, MD KTFM/San Antonio, TX XHTZ/San Diego, CA KMEL/San Francisco, CA KMEL/San Francisco, CA KWWV/San Luis Obispo, CA KUBE/Seattle, WA KWIN/Stockton, CA WLLD/Tampa, FL KOHT/Tucson, AZ WOWZ/Utica-Rome, NY WPGC/Washington, DC KDGS/Wichita, KS

CHR/RHYTHMIC TOP 50



DECEMBER 18, 1998

3W	2W	LW	TW	ARTIST TITLE LABEL(S)	Г	LW	L PLAYS		TOTAL STATIONS/ADDS
2	2	1	0	BRANDY Have You Ever? (Atlantic)	2844	2705	2638	2526	49/0
1	1	2	2	DRU HILL (/REDMAN How Deep Is (Def Jam/RALMercury/Island)	2550	2669	2030	2520	49/0 47/0
7	6	5	3	BLACKSTREET & MYA f/MASE Take Me There (Interscope)	2308	2009	1954	1519	47/0 50/1
6	5	6	4	JAY-Z f/AMIL AND JA Can I Get A (<i>Def Jam/RAL/Mercury</i>)	2124	2065	2071	1895	50/1 41/1
3	3	3	5	LAURYN HILL Doo Wop (That Thing) (<i>Ruffhouse/Columbia</i>)	2045	2005	2374	2493	41/1 43/0
4	4	4	6	DIVINE Lately (<i>Pendulum</i> / <i>Red Ant</i>)	2045 1958	2224	2374	2329	43/0 44/0
12	9	8	Ô	2PAC Changes (Amaru/Death Row/Interscope)	1744	1573	1412	1207	44/U 48/1
8	8	11	8	JAY-Z Hard Knock Life (<i>Roc-A-Fella/Def Jam/Mercury</i>)	1729	1575	1412	1510	40/1 47/2
o 17	o 12	10	ğ	MONICA Angel Of Mine (<i>Arista</i>)	1662	1516	1403	1041	4 <i>1/2</i> 43/2
14	10	7	Ū	WILL SMITH Miami (Columbia)	1607	1537	1393	1148	43/2 40/2
5	7	9	11	MONIFAH Touch It (Uptown/Universal)	1395	1576	1776	1905	40/2 31/0
19	, 15	9 13	12	OUTKAST Rosa Parks (LaFace/Arista)	1267	11545	1044	875	31/0 35/2
20		15	13	'N SYNC (God) A Little More Time (RCA)	1219	1154	979	875 861	35/2 30/0
13		12	14	FAITH EVANS Love Like This (<i>Bad Boy/Arista</i>)	1182	1286	979 1234	1193	30/0 36/1
13		12	14 15	AALIYAH Are You That Somebody? <i>(Atlantic)</i>	1063	1280	1234	1396	
10 31	27	14 22	15	DRU HILL These Are The Times (<i>Island</i>)	1063	862			30/0 45/8
			Ŭ	DEBORAH COX Nobody's Supposed To Be Here (Arista)	1040		609 805	526 704	45/8
25		17	-	Supposed To Be Here (Arista) SCAPE My Little Secret (So So Def/Columbia)		976	805 1225	704	41/9 22/0
9		16	18	R. KELLY f/KEITH MURRAY Home Alone (<i>Jive</i>)	793 784	1081	1225	1412	23/0
23		19	19		784 763	913 054	889	823	30/0
15		18	20	MONICA The First Night (Arista)	763 ·	954 862	999 025	1148	23/0
		21	21	TQ Westside (ClockWork/Epic)	760 603	863	925	1083	22/0
		23	22	NEXT Still Love You (Arista)	693 622	711	788	1006	18/0
BRE			23	WHITNEY HOUSTON Heartbreak Hotel (Arista)	632 620	2447	233	79 ^{~~}	36/9
		20	24	MYA f/SILKK THE SHOCKER Movin' On (University/Interscope)	620 502	890 610	980 525	1224	20/0 24/2
33 BRE		26	25 26	ICE CUBE f/MR. SHORT KHOP Pushin' (Lench Mob/Priority) BACKSTREET BOYS All I Have To Give (Jive)	592	610 205	535	503	34/3
			20		549 535	395 480	224	93	22/5
BRE			-	TO Bye Bye Baby (ClockWork/Epic) BEEL TIGHT Wanna Bide (G. Funk/Pastless)	535	489	283		
		25	28	REEL TIGHT Wanna Ride (G-Funk/Restless)	524	637 542	723	720	22/0
		30	29	TATYANA ALI Boy You Knock Me Out (MJJ/Work)	522 510	543	489 554	468	22/0
		27	30	KURUPT We Can Freak It (Out) (Antra/A&M)	519	562	554	528	12/1
		31	31	MO THUGS FAMILY Ghetto Cowboy (<i>Relativity</i>)	488	518	428	405	20/1
		34	32	112 f/MASE Love Me (Bad Boy/Arista)	485	477 5 4 5	475	599	17/0
		29	33	NASTYBOY KLICK Lost In Love <i>(Upstairs)</i>	483	545	672	688	13/0
		28	34	JANET Every Time (Virgin) PUSTA PHYMES Cimmo Somo Moro (Elektro/EEC)	474	555	593 254	657	22/2
		40	35	BUSTA RHYMES Gimme Some More (Elektra/EEG)	472	376	254	62	37/3
DEE			36 77	TLC Silly Ho (LaFace/Arista)	444	52	200		28/25
		43	37	TOTAL f/MISSY ELLIOTT Trippin' (Bad Boy/Arista)	434	335	286	222	20/4
		24	38	TIMBALAND f/MISSY & MAGOO Here (BlackGround/Atlantic)	423	688	824	855	21/0
		32	39	TAMIA So Into You (Qwest/WB)	419	500 270	530	621	11/0
		38	4 0	BRITNEY SPEARSBaby One More Time (<i>Jive</i>)	383	379	363	316	12/0
		42	41	VOICES OF THEORY Wherever You Go (<i>H.O.L.A./Red Ant</i>)	356	356	376	443	17/0
		45	42	DMX Ruff Ryders Anthem (<i>Def Jam/Mercury</i>)	343	307	263	223	9/2
		36	43	J. DUPRI & M. CAREY Sweetheart (So So Def/Columbia)	339	420	436	490	11/0
		39	44	HOUSTON & CAREY When You (Arista/Columbia/DreamWorks)		377	530	516	20/0
DEE		_	45	JD (KEITH SWEAT & R.O.C. Going Home (So So Det/Columbia)	325	231	175	85	20/5
		41	46	UNCLE SAM When I See You Smile (550 Music)	322	361	296	274	23/2
		46	47	DJ QUIK Hand N' Hand (Profile/Arista)	319	306	287	204	15/1
DEE			48	SHIRO Good Love (Soul Power/Virgin)	296	251	236	147	18/1
		49	4 9	98 DEGREES Because Of You (Motown)	291	283	290	321	8/0
DEE	301		50	TYRESE Sweet Lady (RCA)	290	250	130	68	20/3
		_							

BREAKERS®

WHITNEY HOUSTON Heartbreak Hotel (Arista) CHART TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 632/185 36/9 **BACKSTREET BOYS** All I Have To Give (Jive) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 549/154 26 22/5 TO Bye Bye Baby (ClockWork/Epic) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 535/46 20/2 27 **MOST ADDED**® ARTIST TITLE LABEL(S) ADDS TLC Silly Ho (LaFace/Arista) 25 LAURYN HILL Ex-Factor (Ruffhouse/Columbia) 10 JUVENILE Ha (Cash Money/Universal) 10 DEBORAH COX Nobody's Supposed To Be Here (Arista) 9 WHITNEY HOUSTON Heartbreak Hotel (Arista) 9 DRU HILL These Are The Times (Island) 8 MARIAH CAREY | Still Believe (Columbia) 7 KEITH SWEAT I'm Not Ready (Elektra/EEG) 7 **NEXT** Whatever You Want (E) 6 **MOST INCREASED PLAYS** TOTAL PLAY INCREASE ARTIST TITLE LABEL(S) TLC Silly Ho (LaFace/Arista) +392 JAY-Z Hard Knock Life (Roc-A-Fella/Def Jam/Mercury) +213 WHITNEY HOUSTON Heartbreak Hotel (Arista) +185 **DRU HILL** These Are The Times (Island) +1782PAC Changes (Amaru/Death Row/Interscope) +171 BACKSTREET BOYS All I Have To Give (Jive) +154 FOXY BROWN Hot Spot (Violator/Def Jam/RAL/Mercury) +146 **BRANDY** Have You Ever? (Atlantic) +139 **MONICA** Angel Of Mine (Arista) +125 **OUTKAST** Rosa Parks (LaFace/Arista) +113HOTTEST RECURRENTS ARTIST TITLE LABEL(S) NEXT Too Close (Arista) LAURYN HILL Can't Take My Eyes... (Ruffhouse/Columbia) BIG PUNISHER f/JOE Still Not A Player (Loud)

 /0
 BRANDY & MONICA The Boy Is Mine (Atlantic)

 /0
 USHER My Way (LaFace/Arista)

 /5
 VOICES OF THEORY Say It (H.O.L.A./Red Ant)

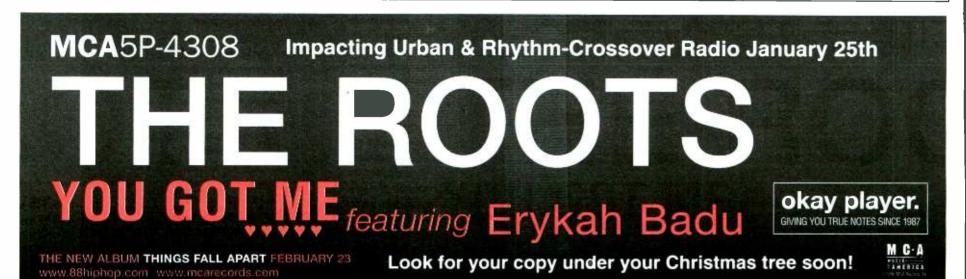
 /2
 K-CI & JOJO All My Life (MCA)

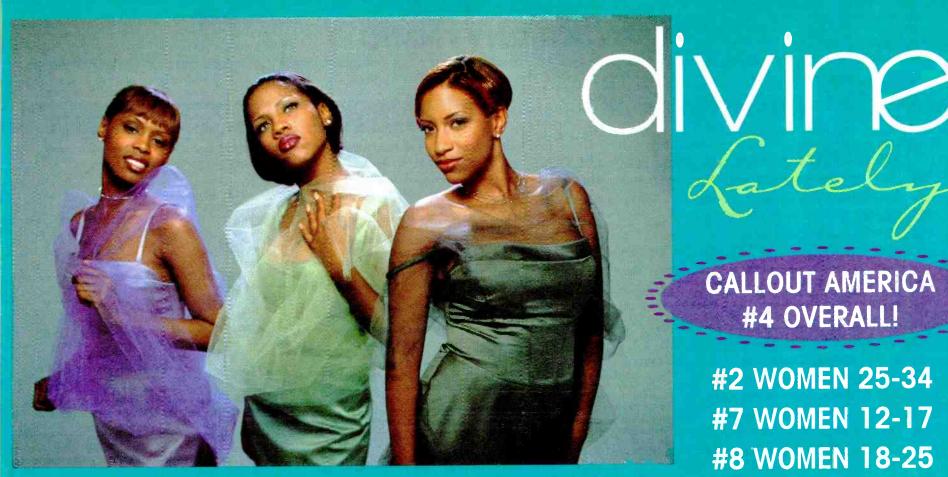
 /1
 USHER You Make Me Wanna... (LaFace/Arista)

 /1
 USHER Nice & Slow (LaFace/Arista)

 /1
 Breakers: Songs registering 500 plays or more for the first time. Bullets awarded to songs gaining plays over the previous week. If two songs are tied in number of plays, the song being played on more stations is placed first. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE.

Tiss chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 51 CHR/Rhythmic reporters. 50 current playlists. Songs below No. 25 are moved to recurrent after 26 weeks. © 1998, R&R Inc.





CALLOUT AMERICA **#4 OVERALL!**

#2 WOMEN 25-34 #7 WOMEN 12-17 #8 WOMEN 18-25 7.5% BURN

NEW ADDS:

•	KRBE	WPRO	KUMX	WBBO	WDCG
	WAPE	KJYO	KXME	WWST	WZNY
	WLAN	KQXY	WJBQ		

olces of Theory "wherever you Go"

MONITOR TOP 40 MAINSTREAM 23* - 20*

R&R CHR/POP CHART 23 - 19 +516 SPINS





Executive Producers: Ruben Rodriguez & Nathan Garvin

NEW ROTATION: KZQZ

SPINNING, REACTING & SELLING

WXYV/Baltimore, WHHH/Indianapolis, KKFR/Phaenix, KPRR/El Paso, KDON/Salinas, WDRQ/Detroit, Y100/Miami, Z90/San Diego, WKSL/Memphs, WWKX/Providence, KDGS/Wichita, WKTU/New York, KRQQ/Tucson, KQMQ/Hanolulu, WROX/Norfolk, **KZFM/Colpus** Christi

TOP 200 SINGLES 19* OVER 170,000 SCANNED GOING FOR TOP 40 ADDS 1/18/99 **CHECK IT OUT!**

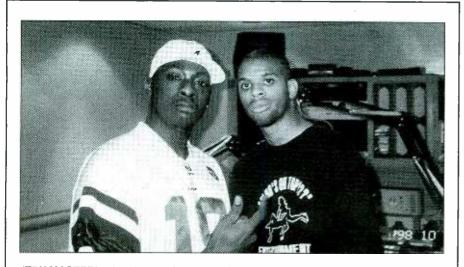


CHR/RHYTHMIC

ПП-нор тор 20

	L		TOTAL		3
ν.L	w tw	ARTIST TITLE LABEL(S)	TW	PLAYS	TOTAL STATIONS/ADDS
· 1	1	JAY-Z F/AWIIL AND JA Can I Get A (Def Jam/RAL/Mercury)	4856	4950	120/3
<u></u> 2	2	JAY-Z Hard Knock Life (Roc-A-Fella/Def Jam/Mercury)	4306	4060	130/2
. 3	3	2PAC Changes (Amaru/Death Row/Interscope)	3758	3368	128/2
5	4	OUTKAST Rosa Parks (LaFace/Arista)	3556	3350	113/3
6	5	WILL SMITH Miami (Columbia)	3122	3006	101/2
4	6	LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia)	3043	3357	80/0
• 7	7	TIMBALAND F/MISSY & MAGOO Here (BlackGround/Atlantic)	2357	2567	96/0
8	8	ICE CUBE F/MR. SHORT KHOP Pushin' Weight (Lench Mob/Priority)	2234	1963	110/4
, 10	9	BUSTA RHYMES Gimme Some More (Elektra/EEG)	1607	1326	116/4
<u>9</u>	10	CAM'RON F/USHER Feels Good (Untertainment/Epic)	1509	1510	75/1
: 18	Ū	FOXY BROWN Hot Spot (Violator/Def Jam/RAL/Mercury)	1284	837	100/11
; —	12	JD F/KEITH SWEAT & R.O.C. Going (So So Def/Columbia)	1168	986	83/5
19	13	JUVENILE Ha (Cash Money/Universal)	1128	831	59/18
14	14	BIZZY BONE Nobody Can Stop Me (Relativity)	1087	899	75/6
ž 15	15	DJ QUIK Hand N' Hand (Profile/Arista)	991	896	61/1
្ត ្រាំ	16	SILKK THE SHOCKER Express Yourself (Priority)	934	890	51/0
17	17	MASTER P F/SNOOP DOGG Thug Girl (No Limit/Priority)	880	886	51/0
11	18	MIA X Whatcha Wanna Do? (No Limit/Priority)	805	1179	40/0
13	19	SHAQUILLE O'NEAL Make This A Night (T.W.isM./A&M)	798	937	42/0
-	20	SNOOP DOGG Can't Take The Heat (No Limit/Priority)	771	681	49/1
- 1				_	

This chart reflects airplay from December 7-13. Songs ranked by total plays. 51 CHR/Rhythmic reporters and 90 Urban reporters combine from the Custom Chart function on R&R ONLINE. Rap titles are manually extrapolated. For complete reporter lists refer to Rhythmic and Urban sections. © 1998, R&R Inc.



'TRU MASTER' Loud rapper Pete Rock (I) stopped by KYLD/San Francisco to promote his first single, "Tru Master." Agreeing that Rock's latest album Soul Survivor is off the hook is KYLD's Big Vaughn.

NEW & ACTIVE

FOXY BROWN Hot Spot (Violator/Def Jam/RAL/Mercury) Total Plays: 286, Total Stations: 24, Adds: 4

SWEETBOX U Make My Love Come Down (RCA) Total Plays: 241, Total Stations: 13, Adds: 5

SHAE JONES Talk Show Shhh! (Universal) Total Plays: 235. Total Stations: 15. Adds: 2

R. KELLY & CELINE DION I'm Your Angel (Jive) Total Plays: 219. Total Stations: 9 Adds: 1

CAM'RON F/USHER Feels Good (Untertainment/Epic) Total Plays: 199, Total Stations: 11, Adds: 1

ELVIS CRESPO Suavemente (Sony Latin) Total Plays: 197, Total Stations: 7, Adds: 0

JUVENILE Ha (Cash Money/Universal) Total Plays: 181, Total Stations: 13, Adds: 10

R. KELLY When A Woman's Fed Up (Jive) Total Plays: 179, Total Stations: 5, Adds: 0

KEITH SWEAT I'm Not Ready (Elektra/EEG) Total Plays: 161, Total Stations: 21, Adds: 7

XSCAPE Softest Place On Earth (So So Def/Columbia) Total Plays: 155, Total Stations: 16, Adds: 3

CHER Believe *(Warner Bros.)* Total Plays: 145, Total Stations: 7, Adds: 1

BAD AZZ F/SNOOP DOGG We Be Puttin It Down! (19 Street/Priority) Total Plays: 144, Total Stations: 5, Adds: 0

LAURYN HILL Ex-Factor (Ruffhouse/Columbia) Total Plays: 132, Total Stations: 14, Adds: 10

SPICE GIRLS Goodbye (Virgin) Total Plays: 125, Total Stations: 11, Adds: 2

TOUCH AND GO Would You ...? (V2) Total Plays: 112, Total Stations: 6, Adds: 2

M:G What Do You Remember (Classified) Total Plays: 101, Total Stations: 8, Adds: 3

BIG PUNISHER F/MISSJONES Punish Me (Loud) Total Plays: 95, Total Stations: 9, Adds: 0

BIZZY BONE Nobody Can Stop Me (*Relativity*) Total Plays: 82, Total Stations: 9, Adds: 4

NEXT Whatever You Want (EMusic) Total Plays: 64, Total Stations: 10, Adds: 6

Songs ranked by total plays



'FOR YOU'... — I will definitely take this snap, says Columbia artist Kenny Lattimore (I) during his recent visit to WPGC/Washington to promote the latest single, "Days Like This." Shown hanging tight with Lattimore is morning man Donnie Simpson.

CHR/RHYTHMIC REPORTERS

Stations and their adds listed alphabetically by market

KKSS/Albuquerque, NM PD: Tony Manero MD: Jackie James Jackie Janes KEL/Albuquerque, NM OM/PD: M.C. Scrappy MD: Robb Royale MOMPO: M.C. Scrappy MD: Robb Royale MOMPO: M.C. Scrappy MD: Robb Royale MD: Scolar (ARY "Bene") MD: Scolar (ARY "Bene") BIZY BOKE "Notody" BIZY BOKE "Notody" KIBY/AUST Contractional APD: Coolar B Stavens APD: Alex C 4 R RELY Their 4 ARH EVANS "Low" MOMPO: MOST MONTRACT MOMPO: MONTANT AND	WBHJ/Birmingham, AL PO: Mickey Johnson APD/MD: Daysha Parker 38 TOTA/MSYELLOTT Thopur" 10 TiC/Silly KETIN SWEAT "Ready" WJMN/Boston, MA PD: Cadillac Jack McCariney APD/MD: Danny Decan TC/Silly CASE F/IDE Trade" WBBM/Chicago, IL PD: Todd Cavanah MD: Erik Bradley 11 JAY2 Tarkof 8 2PAC "Dange", Save" EADLE-PE CHERRY "Save" EADLE-PE CHERRY "Save" MD: Danny B. Jammin' DEBORM (DXR "Supposed" MRIAL CAREY "Bevec"	KPRR/EI Paso, TX PD: John Candelaria MD: Victor Starr OutrAst *Road BACKSTREET BOYS "Dive" PDU HILL Times" KBOS/Fresno, CA Interim PD: E Curtis MD: Travis Loughran MD: Travis Loughran MD: Travis Loughran MD: Travis Loughran MD: Travis Loughran MD: Mither Hoard MD: Greg Mack APD/MD: Patti Mareno 50 TLC: Sayt' 8 KEITH SWAT *Ready' 8 LAURYN HILL "Er Astor" 8 LAURYN HILL "Er Astor" WJJMH/Greensboro, NC PD: Brin Douglas	WHHH/Indianapolis, IN PD: Scott Wheeler MD: Carl Frye B TLC:SHF 14 BACKSTREET BOY'S Give' 10 NECT Whitever 11 Dect Whitever 12 LURNY HILL: "ExeFactor" WJBT/Jacksconville, FL PD: Dave Wynter MD: Tiffang Green 25 JUVENUE He TI GANGET ABO' Conlast 11 GANGET ABO' Conlast 11 GANGET ABO' Conlast 11 GANGET ABO' Conlast 10 ILC Schleft 10 ILC Schleft 11 GANGET ABOAL 10 ILC Schleft 10 ILC	KDON/Monterey, CA PD: Scooter B. Stevens MD: Picazzo WHYTHY HOUSTON "Hearbreak" BRU HILL "Immes" SPICE GINLS "Goodye" WKTU/New York, NY PD: Frankie Blue APD/MD: Andy Shane No Adds WQHT/New York, NY PD/MD: Tracy Cloherty 12 REDMAN/ETHOD MAN "Right" 10 MONICA "Agget" 10 R KELLY "Trank" WNVZ/Norfolk, VA PD: Oon London MD: Jay West 5 OKT HILL "Trank"	KGGI/Riverside, CA PD: Mark Feather APO/MD: Jesse Duran 2 DRI HLL Times? WHINEY HOUSTON "Hearbreak" WMAX/ROChester, NY PD: Erick Anderson APD: Fatrick Castania - Degorie Nochester, NY PD: Erick Anderson APD: Fatrick Castania - Degorie Nochester, NY PD: Bolick Castania - Nochester Machael - Can Polick Cuternal - Can Nochester Soniari - UC - Sall' WEINGKEMR SNORT - Pushin" TLC - Sall' WEINGKEMR - SNORT - Pushin" TLC - Sall' WEINGKEMR - SNORT - Pushin" TLC - Sall' WEINGKEMR - SNORT - Pushin"	KMEL/San Francisco, CA PD: Joey Artagey MD: Glenn Aura 32 TIMBALMO 5 MAGOD "Real" 9 JUNEMIE "Na" 9 JUNEMIE "Na" 9 JUNEMIE THAT 9 JUNEMIE THAT 9 JUNEMIE THAT 10 JUNEMIE THAT 10 JUNEMIE THAT 10 JUNEMIE THAT 10 JUNEMIE THAT 10 JUNEMIE THAT 10 JUNE SAM "Simile" FOXY BOWN "Nota" BIZZY B	KOHT/Tucson, AZ PD: Paco Jacobo APD/MD: Fred Rico 0 J Qik 'Had' NET 'Whatver' KETH 'SWAI 'Redy' MG 'Remember' DBORM: COX 'Soposed' WOWZ/Utica, NY DM/PD: J.P Marks MD: Suzanne Joy 15' VFORKA: Phease' 16' LAURYN HILL 'Exfactor' 16' VFORKA: Phease' 16' VFORKA: Phease' 16' VFORKA: Phease' 16' VFORKA: Phease' 16' VFORKA: Phease' WPCC/Washington, DC PD: Jay Stevens APD/MD: Maurice Devoe 11' DMX: Furt 7' TYRESE 'Swet' KDGS/Wichtia, KS PD: Steve Dorrell APD: Reardo Cherry MD: ALJ. Jones
MD: Bobby Sato DEBORAH COX "Supposed" TLC 'Skity" CYPRESS HILL "Greenthumb"	JD FACETITI SWEAT "Home" XSCAPE "Softest" WBTT/Dayton, OH PD: Sandy Collins APD/MD: Raye Kimberlin DBUHL "Times"	MD: Mary Kay 46 JUVENILE "Ha" 45 WHITKEY HOUSTON "Heartbreak" 20 REDMAN "I'II" 19 METHOD MAN "Judgement" 19 BUSTA RHYMES "Gimme"	APD: Damion Young MD: E-Man 36 x2/8/1 "Puddy 27 JD F/KETH SWEAT "Home DEBORAH COX "Supposed"	KCAQ/Oxnard, CA PD: Dan Garite MD: Corn Dog NEXT "Whatever" KPSI/Palm Springs, CA	WCL Starting JUVENILE "Ha" UNCLE SAM "Smile" KETH SWEAT "Ready" TOUCH AND GO "Would" SINAE JUNES "Taw" MO THUGS FAMILY "Gherto" KTFMS San Antonio. TX	MD: Julie Pilat TLC "Sily" SHAGGY F/JANET "Luv" DRU HILL Times" JANET Every HARLEM WORLD "Like" LAURYN HILL "Ex-Factor"	17 NEXT "Whatever" 8 TOLCH AND GO "Would" TLC "Silly" CHER "Bekeve" JUVENILE "Ha" LAURYN MILL "Ex-Factor" MARIAH CAREY "Bekeve"
KKXX/Bakersfield, CA	WHITNEY HOUSTON "Heartbreak' TLC "Silly"	KIKI/Honolulu, HI	KHTN/Merced, CA	DM/PD: Mike Keane	PD: Cliff Tredway	KWIN/Stockton, CA PD: John Christian	
PD: Chris Squires MD: Craig Marshall 16 TLC "Silly"	KQKS/Denver, CO	PD: Alan Oda MD: James Coles 41 NATURAL-ITE "Picture"	PD/MD: Dan Watson 10 LAURYN HILL "Ex-Factor" 9 MARIAH CAREY "Believe"	KKFR/Phoenix, AZ	MD: Steve Chavez 14 FOXY BROWN "Hot" TLC "Silv"	APD: John Christian APD: Tammy Cruise MD: Pretty Boy Dontay	51 Total Reporters 51 Current Reporters
12 ICE CUBÉ/MR SHORT "Pushin" 12 JD F/KEITH SWEAT "Home" 11 WILL SMITH "Miami"	MD: Jenifer Wilde 9 TLC "Silv"	40 TLC "Silly" 24 R KELLY & C DIUN "Angel" 5 BACKSTREET BOYS "Give"	TC "Bye" TLC "Sitty	PD: Bruce St. James APD: Krazy Kid Stevenz SWEETBOX "Make"	MARIAH CAREY "Believe" OUTKAST "Rosa" SHANIA TWAIN "Moment"	TYRESE "Sweet" SPICE GIRLS "Goodbye" BACKSTREET BOYS "Give"	50 Current Playlists
11 TOTAL/MISSY ELLIOTT "Trippin" DEBORAH COX "Supposed"	DEBORAH COX "Supposed" KURUPT "Freak" WHITNEY HOUSTON "Heartbreak"	5 SHIRO "Good" 5 SWEETBOX "Make" KBXX/Houston, TX	WPOW/Miami, FL PD: Kid Curry	WWKX/Providence, RI	XHTZ/San Diego, CA	WLLD/Tampa, FL	Reported Frozen Playlist (1):
WERO/Battimore, MD	WDRQ/Detroit, MI	PD: Rob Scorpio	MD: Eddie Mix APO: Tony The Tiger	PD: Jerry McKenna	OM/PD: Lisa Vazquez MO: Dale Solivan	PD: Dave Ferguson MD: Orlando	KWNZ/Reno, NV
OM/PD: Tom Calococci	PD: Alex Tear	MD: Greg Head 47 TLC "Silly"	33 CHOCO "Donkey"	MD: Sandy B.	BIZZY BONE "Nobody"	26 TOTAL/MISSY ELLIOTT "Trippin" 20 TLC "Silly"	Moves From CHR/Rhythmic
MD: Darren Brin 16 TLC "Silly" 9 CASE F/JOE "Faded"	MD: Jimmi Jam DRU HILL "Times" MONICA "Angel" DEBORAH COX "Supposed"	4/ TEU Shiry 38 JAY-Z "Hard" 10 GASE F/JOE "Faded" 7 LAURYN HILL "Er-Factor" 7 JUVENILE "Ha"	10 DMX "Ruff" 6 JORDAN KNIGHT "Give" WHITNEY HOUSTON "Heartbreak" TLC "Silly"	21 TLC "Sily" KELLY PRICE "Secret" NEXT "Whatever" TEVIN CAMPBELL "Way" XSCAPF "Softnest"	LAURYN HILL "Ex-Factor" SHAE JONES "Taik" CAMIRON F/USHER "Feeis" NEXT "Whatever"	20 ILC "SINY 14 JUVENILE "Ha" FOXY BROWN "Hot" DRU HILL "Times"	to CHR/Pop (1): WJJS/Roanoke, VA

CHR/RHYTHMIC PLAYLISTS

	FIND COMPLETE	PLAYLISTS FOR ALL CHR/RHYTHMIC REPORTED	RS ON R&R ONLINE		
MARKET #1 WKTU/New York (201) 420-3700 Blue/Shane	HOTT BOTT HTT SILE HERE HERE	MARKET #2 KPWR/Los Angeles 1064.FM USS HOUSE NUMBER	MARKET AS WBBM/Chicago (312) 944-6000 Cavanah/Bradley	KMELJAMS MARKET #4 KMELSan Francisco (415) 538-1061 Arbagey/Aure (415) 538-1061 Arbagey/Aure	
ATTIST/TITLE ATTIST/TITLE W W W S1 64 365 STARS ON SAM You Could Read 59 52 51 64 ROCKELL F/COLLAGE/Can't We Try 72 55 57 74 74 74 45 53 51 C/WTHIA/TI Had The Chance 76 74 74 22 13 40 RAZOR & GUIDO/Do It Again 74 74 74 31 41 63 BRANDY/Have You User? 74	ARTIST/TITLE ARTIST/TITLE 3W LW LW TW 43 36 42 43 DRU HILL FREDMAM/How Deep Is Your 41 36 42 42 DMX FRAITH EVANS/How Tie Goin 'Down? 42 36 42 42 DMX FRAITH EVANS/Low Like This 33 32 41 42 FAITH EVANS/Low Like This 34 30 41 JAY-Z FRAIN LAND LACan Like This 33 32 41 JAY-Z FRAIN Knock Like 12 8 93 BERTHDO MAUJuogement Day 18 18 33 6 R. KELLY/MPA AWOMENTS 33 37 43 6 RUMY HILLCART Take My 20 25 30 4 112 FRAISELove Me 21 22 26 32 22AC/Changes - 18 27 20 20 20 22 22 32 22 24 29 33 30 24 29 </td <td>PLAYS ARTIST/TITLE 3W 2W LW TW B0 61 70 78 NEXTA Still Love You 50 59 74 73 LAURYN HILL/Do Wop (That Thing) 71 63 72 2 JAV2 F/AMIL AND JAV2m1 FGH A 73 59 73 72 KURUPT/WE Can Freak It 73 59 73 72 KURUPT/WE Can Freak It 71 60 77 1 68 AZZ F/SNOP DOGGWE Be Puttin It 55 54 49 57 OUTKAST/Rose Parks 9 10 5 49 MAXC IN DFRJ JOC. At The Games Begin 5 17 10 46 FAITH EVANSLove Like This 33 24 6 43 57 OUTKAST/Rose Parks 73 93 41 44 DJ QUIN/Hand Y Hand - 39 39 41 BLACKSTREET & MYA/Take ME There 22 9 38 41 2 PAC/Changes - 36 KZ/BITH/WAS/Dov Hand 23 11 35 112 F/MASELove Me 27 30 28 28 CYPRESS HILL/Dr. Greenthumb 7 - 27 30 28 28 CYPRESS HILL/Dr. Greenthumb - 27 30 FAILKJ/Going Horm With Me 51 54 51 25 DRU HILL FREDMAN/How Deep Is Your 27 30 70 10 452 5 MYA FRUKK/Moon 0 n 33 64 22 22 SNOOP DOGGS84 A G Thang - 10 TEVIK OMPOHOL - 10 TEVIK OMPOHOL Sabay - 10 TEVIK CAMPEL/LANDKE MORE MARY 13 12 5 10 ICE CUBEMR. SHORT./Pushin' Weight - 10 TEVIK CAMPEL/LANDKE MORIN 31 2 30 5 MAXCK 100 JANT Sen Nothin' 33 5 MAXCK 100 JANT Sen Nothin' <</td> <td>PLAYS ARTIST/TITLE 3W ZW LW TW B3 B0 B1 50 LAURYN HILLDoo Wop (That Thing) B3 43 73 79 MONICA/Angel Of Mine 1 30 43 73 79 MONICA/Angel Of Mine 1 52 80 75 78 DIVINE/Lately 1 71 43 73 56 MONICA/Angel Of Mine 1 52 80 75 78 DIVINE/Lately 1 71 43 73 56 MONICA/Angel Of Mine 1 83 80 53 54 MONINE/Lately 1 74 43 73 56 MONICA/Angel Of Mine 1 84 64 85 10 DRU HILL FREEDMAN/How Deep Is Your 17 49 43 51 JAF2 F/AMIL AND JA/Can I Get A 1 50 51 53 50 WILL SMITH/Main 1 1 25 37 51 47 98 DEGREES/Because Of You 1 38 31 MIOL/MARV You That - - - 27 33 57 FAITH EVANS/Love Like This 68 29 33 31 MIOL/Mave You That - - - 27 33 31 MIOL/Mave You That - 40 41 31 28 WIMPNE Y HOUSTOM/Hone You Beleive 40 26 38 30 R. KELY & C. DION/</td> <td>Christer Christer Christer</td>	PLAYS ARTIST/TITLE 3W 2W LW TW B0 61 70 78 NEXTA Still Love You 50 59 74 73 LAURYN HILL/Do Wop (That Thing) 71 63 72 2 JAV2 F/AMIL AND JAV2m1 FGH A 73 59 73 72 KURUPT/WE Can Freak It 73 59 73 72 KURUPT/WE Can Freak It 71 60 77 1 68 AZZ F/SNOP DOGGWE Be Puttin It 55 54 49 57 OUTKAST/Rose Parks 9 10 5 49 MAXC IN DFRJ JOC. At The Games Begin 5 17 10 46 FAITH EVANSLove Like This 33 24 6 43 57 OUTKAST/Rose Parks 73 93 41 44 DJ QUIN/Hand Y Hand - 39 39 41 BLACKSTREET & MYA/Take ME There 22 9 38 41 2 PAC/Changes - 36 KZ/BITH/WAS/Dov Hand 23 11 35 112 F/MASELove Me 27 30 28 28 CYPRESS HILL/Dr. Greenthumb 7 - 27 30 28 28 CYPRESS HILL/Dr. Greenthumb - 27 30 FAILKJ/Going Horm With Me 51 54 51 25 DRU HILL FREDMAN/How Deep Is Your 27 30 70 10 452 5 MYA FRUKK/Moon 0 n 33 64 22 22 SNOOP DOGGS84 A G Thang - 10 TEVIK OMPOHOL - 10 TEVIK OMPOHOL Sabay - 10 TEVIK CAMPEL/LANDKE MORE MARY 13 12 5 10 ICE CUBEMR. SHORT./Pushin' Weight - 10 TEVIK CAMPEL/LANDKE MORIN 31 2 30 5 MAXCK 100 JANT Sen Nothin' 33 5 MAXCK 100 JANT Sen Nothin' <	PLAYS ARTIST/TITLE 3W ZW LW TW B3 B0 B1 50 LAURYN HILLDoo Wop (That Thing) B3 43 73 79 MONICA/Angel Of Mine 1 30 43 73 79 MONICA/Angel Of Mine 1 52 80 75 78 DIVINE/Lately 1 71 43 73 56 MONICA/Angel Of Mine 1 52 80 75 78 DIVINE/Lately 1 71 43 73 56 MONICA/Angel Of Mine 1 83 80 53 54 MONINE/Lately 1 74 43 73 56 MONICA/Angel Of Mine 1 84 64 85 10 DRU HILL FREEDMAN/How Deep Is Your 17 49 43 51 JAF2 F/AMIL AND JA/Can I Get A 1 50 51 53 50 WILL SMITH/Main 1 1 25 37 51 47 98 DEGREES/Because Of You 1 38 31 MIOL/MARV You That - - - 27 33 57 FAITH EVANS/Love Like This 68 29 33 31 MIOL/Mave You That - - - 27 33 31 MIOL/Mave You That - 40 41 31 28 WIMPNE Y HOUSTOM/Hone You Beleive 40 26 38 30 R. KELY & C. DION/	Christer	
MARKET #4 KYLD/San Francisco (15) 356-0949 Martin/Archer Martin/Arche	MARKET #5 WDRDCELL WDRDCetroit (248) 354-3900 Tar/Jam PLAYS ARTIST/TITLE 3M 2W LW TW Second 3H 2D Second Second	MARKET #P WINN Baston (781) 663-2500 McCartney/Occan PLAYS ARTIST/TITE SW 2W LW TW SW 2W LW TW Colspan="2">SW 2W 2W SW 2W 2W 2W 2W 2W SW 2W 2W 2W 2W 2W SW 2W 2W 2W 2W 2W 2W SW 2W 2W 2W 2W 2W SW 2W 2W 2W 2W 2W 2W SW 2W 2W 2W 2W 2W 2W SW 2W 2W 2W 2W 2W 2W 2W SW 2W 2W 2W 2W 2W 2W 2W 2W <td colspa<="" td=""><td>ATTESTITUE ATTESTITUE A</td><td>MARKET #10 BIT STATULE SM LW TW 56 63 62 LAURYN HILL/Doo Wop (Thet Thing) 57 56 63 62 LAURYN HILL/Doo Wop (Thet Thing) 57 56 56 60 MONICA/The First Night 61 59 57 FSSHAS/packavelite 55 57 57 57 BRANDY/Have You Ever? 20 48 48 50 UNKSTFrides Parks 52 60 60 53 DEBORAH COX/Nobody'S Supposed - - 7 TLC/Say Ho Avarant 48 43 MONICA/Angel Of Mine 50 52 54 54 HAL 20KESTREET & MWA_Take Me There - - 7 TLC/Say Ho 41 14 14 18 43 38 38 BLACKSTREET & MWA_Take Me There - - 30 29 ApOL hangs 27 28 27 7</td></td>	<td>ATTESTITUE ATTESTITUE A</td> <td>MARKET #10 BIT STATULE SM LW TW 56 63 62 LAURYN HILL/Doo Wop (Thet Thing) 57 56 63 62 LAURYN HILL/Doo Wop (Thet Thing) 57 56 56 60 MONICA/The First Night 61 59 57 FSSHAS/packavelite 55 57 57 57 BRANDY/Have You Ever? 20 48 48 50 UNKSTFrides Parks 52 60 60 53 DEBORAH COX/Nobody'S Supposed - - 7 TLC/Say Ho Avarant 48 43 MONICA/Angel Of Mine 50 52 54 54 HAL 20KESTREET & MWA_Take Me There - - 7 TLC/Say Ho 41 14 14 18 43 38 38 BLACKSTREET & MWA_Take Me There - - 30 29 ApOL hangs 27 28 27 7</td>	ATTESTITUE A	MARKET #10 BIT STATULE SM LW TW 56 63 62 LAURYN HILL/Doo Wop (Thet Thing) 57 56 63 62 LAURYN HILL/Doo Wop (Thet Thing) 57 56 56 60 MONICA/The First Night 61 59 57 FSSHAS/packavelite 55 57 57 57 BRANDY/Have You Ever? 20 48 48 50 UNKSTFrides Parks 52 60 60 53 DEBORAH COX/Nobody'S Supposed - - 7 TLC/Say Ho Avarant 48 43 MONICA/Angel Of Mine 50 52 54 54 HAL 20KESTREET & MWA_Take Me There - - 7 TLC/Say Ho 41 14 14 18 43 38 38 BLACKSTREET & MWA_Take Me There - - 30 29 ApOL hangs 27 28 27 7
MARKET #11 WPOW/Miami (305) 653-6796 Curry/Eddie Mix PLAYS ARTIST/TILE W 2W LW TW ARTIST/TILE 57 74 85 84 2PAC/hanges Carnol Control Con	MARKET #14 INTENTITIE ATTIST/TILE Colspan="2">Sectors PLAYS ATTIST/TILE Sectors Sectors <td co<="" td=""><td>MARKET 415 KKFR/Phoenix (502) 256-6161 CHAYS ARTISTITUE SMICHARMENTICE SMICHARMENTRESCHAR</td><td>MARKET #16 MARKET #18 KITZ/San Diego (519) 585-9090 Vague/Solva PLAYS ARTIST/TILE Wague/Solva Wague/Solva PLAYS ARTIST/TILE Wague/Solva Wague/Solva Solva <</td><td>MAANKET #20 WERQUBALING BERGENERS SUBJECT ATTISTITUE SUBJECT SUBJECT</td></td>	<td>MARKET 415 KKFR/Phoenix (502) 256-6161 CHAYS ARTISTITUE SMICHARMENTICE SMICHARMENTRESCHAR</td> <td>MARKET #16 MARKET #18 KITZ/San Diego (519) 585-9090 Vague/Solva PLAYS ARTIST/TILE Wague/Solva Wague/Solva PLAYS ARTIST/TILE Wague/Solva Wague/Solva Solva <</td> <td>MAANKET #20 WERQUBALING BERGENERS SUBJECT ATTISTITUE SUBJECT SUBJECT</td>	MARKET 415 KKFR/Phoenix (502) 256-6161 CHAYS ARTISTITUE SMICHARMENTICE SMICHARMENTRESCHAR	MARKET #16 MARKET #18 KITZ/San Diego (519) 585-9090 Vague/Solva PLAYS ARTIST/TILE Wague/Solva Wague/Solva PLAYS ARTIST/TILE Wague/Solva Wague/Solva Solva <	MAANKET #20 WERQUBALING BERGENERS SUBJECT ATTISTITUE SUBJECT

amoricanradio

December 18, 1998 R&R • 53





'98 — What A Year!

□ Mama said there would be days like this, and, boy, she wasn't lying!

The effects of the Telecom Act of 1996 began to surface last year when we saw a drastic decrease in minority ownership. The heritage of family-owned stations was lost in an alliance of other stations. The product of one's hard work and sacrifice became someone else's tax write-off.

As the radio world rolls with the punches, the music industry gets ready to fight its own battle. This year, with Seagram's recent purchase of PolyGram, record employees are about to experience their own quandary. Labels like Motown, A&M, Mercury, and Geffen can expect to undergo significant downsizing as Seagram attempts to trim the fat, transforming itself into the largest and leanest music conglomerate in the world.

As we sort through all the drama of this past year, we will highlight some of the events that took place over the past 12 months in the Urban world.

January

• WTLC-FM/Indianapolis finds a new PD under its new Emmis ownership by hiring **Brian Wallace**.

• WEDR-FM/Miami ups James T. (Thomas) to Operations Manager and then brings in Cedric "Hollywood" as its new PD/MD. He transfers from Chancellor's WJHM-FM/Orlando.

• Tyrene Jackson promoted to PD while holding onto her MD duties at WMCS/Milwaukee.

• Connie Balthrop becomes VP/ GM at Blue Chip's WGZB-FM & WMJM-FM/Louisville.

• Cassandra Ware becomes VP/Marketing Director for MCA Records.

• Chaz Saunders becomes PD at Gospel KATZ-AM/St. Louis.

• Chris Taylor assumes Ops.

UC DATABANK

Black Investors

who earn \$75,000-plus per year.

755-1424. Minority Markets ALERT, November 1998

Merrill Lynch Targeting

nvestment bank Merrill Lynch & Co. has hired Chicago

marketer Stedman Graham to help it sell financial prod-

ucts to wealthier African Americans. Under a multivear

agreement, for which terms were not disclosed, Stedman

Graham & Partners will help Merrill Lynch market to blacks

Source: S. Graham & Partners. Phone: (312) 755-0234; fax: (312)



Manager duties at KXHT/Memphis.

• Gina Harrell appointed VP/ Video Production for Elektra Entertainment.

• Fred Williams promoted to VP/R&B Promotions at A&M Records.

February

• Lisa Jefferson becomes VP/ Press & Artist Development at Elektra Entertainment.

• **Benny Pough** promoted to VP/Promotion for MCA Records.

• Kathi Moore elevated to VP/ Urban Music Marketing & Promotion at Red Ant Entertainment. • Michelle Murray becomes Sr. Director/Marketing for Elektra

Entertainment. • Azim Rashid promoted to National Director/R&B Promotion for MCA Records.

• Mike Kelly promoted to VP/ Urban Promotion at Elektra Records.

March

• Kevin Black named Sr. VP/ Marketing & Promotions for TWIsM Records.

• Chancellor Media promotes Charles Warfield Jr. to Sr. VP/ Urban Regional Operations for KKBT/Los Angeles, WGCI-AM & FM & WVAZ-FM/Chicago, WDAS-AM & FM and WUSL-FM/Philadelphia, WJLB-FM & WMXD-FM/Detroit, and WEDR-FM/Miami.

• Terry McGill named President/Black Music at Breakaway Entertainment.

• Gwen Priestley becomes Sr. VP/Publicity & Urban Marketing for Breakaway Entertainment.

• Steve Corbin leaves Motown and becomes Sr. VP/Operations, R&B Music at MCA Records.

April

• Sonia Muckle named VP/ Publicity for Jive/Silvertone/Verity Records.

• DreamWorks Records taps Jheryl Busby as its first Head/ Urban Music.

• Kenyatta Galbreth promoted to the position of Director/A&R for Jive Records.

May

• The nominees for **R&R's** first Industry Achievement Awards are announced. The categories include: Station of the Year, PD of the Year, MD of the Year, Air Personality of the Year, Label Executive of the Year, and Label of the Year.

• WQUE/New Orleans OM/ PD Gerod Stevens organizes the Programmers United Retreat to help people share their knowledge.

• Lydia Andrews promoted to Director/Marketing for Elektra Entertainment Group.

June

• The winners of the R&R 1998 Industry Achievement Awards are announced. For mainstream Urban, the winners are: Skip Cheatham (PD), Janet G. (MD), Skip Murphy (air personality), WGCI-FM/Chicago (station), Michelle Madison (label exec.), and Arista (label). For Urban AC, the winners are: Joe "Butterball" Tamburro (PD), Daisy Davis (MD), Isaac Hayes (air talent), WRKS/New York (station), Ken James (label exec.), and Arista (label).

• Former MCA President/Black Music **Ken Wilson** forms White Label Music.

Why Do Many Wealthy Blacks Avoid Investing?

igher-income blacks are as interested as the overall population in investing money, but have less trust in financial advisors, according to a survey done by Yankelovich Partners for Ariel Mutual Funds and Charles Schwab & Co. Of blacks with household incomes of \$50,000 or higher, 75% say they never really know whether they can trust a financial advisor, and 57% say this is a reason they do not invest more.

Almost two-thirds are interested in learning more about how to choose a financial advisor. Three-quarters cite lack of knowledge about investing as a reason they do not save or invest more money. The majority of African Americans in the survey prefer to invest with firms that are racially diverse (58%) and with black-owned or -managed mutual fund companies or investment firms (57%).

Whites with similar incomes tend to save or invest almost twice as much money per month as African Americans, even though blacks are slightly more likely than whites to invest monthly or more often (66% of blacks invest monthly or more often, compared to 62% of whites).

Almost two-thirds of black investors describe themselves as conservative investors, compared to just over half of whites. While the majority of both blacks and whites in this high-income group say they have money in the stock market, whites start investing in stocks much earlier than blacks, and significantly more whites than blacks invest in stocks overall (see chart below). Asked about preferred investment vehicles, 32% of blacks name stocks as the best overall investment, with 46% choosing real estate. A greater percentage of blacks than whites gite whole life insurance as the best investment. Only blacks with incomes of over \$100,000 consider stocks the best investment.

The study also finds that savings goals differ by race. Whites save primarily for retirement (58%), while blacks' investment goals are more divided among retirement (37%), sending children to college (26%), being prepared for emergencies (19%), and achieving a better lifestyle (17%).

Clearly, black investors represent an undertapped market for investment firms willing to target their marketing toward investor education, relationship-building, and making efforts to diversify.

Source: The Ariel/Schwab Black Investor Survey, Yankelovich Partners. Marion Sykes, 101 Merritt 7 Corporate Park, Norwalk, CT 06851. Phone: (203) 846-0100; fax (203) 845-8200. Price: Call for information. *Minority Markets ALERT*, November 1998.

July

• Stu Olds, president of Katz Radio Group, discusses the internal memo sent to sales reps suggesting that they "steer clients away from buying airtime on black- and Hispanic-formatted radio stations."

• Interep study reinforces Urban's positive growth.

• WIBB/Macon, GA, celebrates its 50th anniversary.

August

• Randy Jackson joins MCA as Sr. VP/A&R, Staff Producer • Motown Records taps Oscar Fields as Exec. VP/GM. This is Fields' second stint at the label.

September

• WAAV/Wilmington, NC PD Ken Johnson joins Stratford Research as VP/Urban.

October

Chancellor promotes Janet
G. to PD of WMXD/Detroit.
Clifford Brown Jr. named

OM/PD of Urban AC KDIA-AM/ Vallejo-San Francisco.

• T-Neck records names Cecil

Holmes Sr. VP/Operations. • WJKS/Wilmington, DE, the market's first Urban station, makes an indelible impression. • WZAZ-AM, WJBT-FM & WSOL-FM/Jacksonville PD **Doc Wynter** promoted to Director/Urban Programming for Jacor Communications.

November

• Universal elevates Michael Horton to Sr. VP/Promotion, Black Music.

December

• Arista recording artist Whitney Houston is featured in Urban Action. After eight long years, Houston delivers a studio album that features some of the industry's hottest producers.

Black, White Stock Market							
Investors, By Age							
Age Group	Black	White					
50+	62%	86%					
35-49	65%	80%					
18-34	43%	78%					

IT'S BEEN A LONG TIME COMING.

MA\$E PRESENTS...

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THE PREMIERE SINGLE OFF THE ACTION-PACKED DEBUT ALBUM, "THE MOVEMENT."



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COLUMBIA COLUM

URBAN TOP 50



DECEMBER 18, 1998

1						TOTAL	PLAYS		TATU
ЗW	2W	LW	TW	ARTIST TITLE LABEL(S)	TW	LW	2W	3W	TOTAL STATIONS/ADDS
12	6	3	0	DRU HILL These Are The Times (Island)	3464	3176	2660	2275	89/1
3	2	1	2	BRANDY Have You Ever? (Atlantic)	3405	3425	3185	2903	88/2
1	1	2	3	DEBORAH COX Nobody's Supposed To Be Here (Arista)	3046	3352	3647	3743	77/0
9	7	5	0	TOTAL f/MISSY ELLIOTT Trippin' (Bad Boy/Arista)	2989	2867	2555	2382	86/2
4	5	4	5	AARON HALL All The Places (I Will Kiss You) (MCA)	2985	3022	2808	2732	78/2
15	10	7	6	CASE I/JOE Faded Pictures (<i>Def Jam/RAL/Mercury</i>)	2839	2667	2381	2095	85/1
5	4	6	7	JAY-Z f/AMIL AND JA Can I Get A (Def Jam/RAL/Mercury)	2661	2822	2821	2720	78/2
22	13	11	8	MONICA Angel Of Mine (Arista)	2620	2450	2074	1683	86/1
14	11	8	ğ	JAY-Z Hard Knock Life (Roc-A-Fella/Def Jam/Mercury)	2585	2553	2356	2126	83/0
13	12	10	10	BRIAN MCKNIGHT Hold Me (Motown)	2470	2496	2226	2200	71/1
10	9	9	11	112 f/MASE Love Me (Bad Boy/Arista)	2458	2496	2480	2344	79/1
18	15	13		GERALD LEVERT Taking Everything (EastWest/EEG)	2380	2244	2052	1857	82/0
27	19	17	88	TYRESE Sweet Lady (RCA)	2313	2036	1806	1508	84/2
17	14	14	Ŏ	OUTKAST Rosa Parks (<i>LaFace/Arista</i>)	2276	2185	2054	1877	77/1
30	24	18	Ō	BLACKSTREET & MYA 1/MASE Take Me There (Interscope)	2158	1883	1643	1325	73/1
20	17	16	Ō	SHAE JONES Talk Show Shhh! (Universal)	2157	2045	1864	1700	78/0
2	3	12	17	FAITH EVANS Love Like This (Bad Boy/Arista)	1989	2433	2832	3334	63/0
47	28	20	B	2PAC Changes (Amaru/Death Row/Interscope)	1977	1764	1419	746	80/1
26	22	19	Ō	TIMBALAND I/MISSY & MAGOO Here We Come (BlackGround/Atlantic)	1934	1879	1703	1564	75/0
29	27	22	ð	MONTELL JORDAN When U Get Home (<i>Def Jam/RAL/Mercury</i>)	1834	1716	1525	1334	76/0
	_	29	ð	R. KELLY When A Woman's Fed Up (<i>Jive</i>)	1824	1393	669	35	81/0
7	8	15	22	R. KELLY f/KEITH MURRAY Home Alone (<i>Jive</i>)	1724	2159	2546	2550	62/1
34	32	23	2	JESSE POWELL You (Silas/MCA)	1703	1570	1341	1170	78/2
25	25	21	24	HOUSTON & CAREY When You Believe (Arista/Columbia/DreamWorks)	1703	1719	1607	1574	71/0
38	36	32	3	ICE CUBE f/MR. SHORT KHOP Pushin' Weight (Lench Mob/Priority)		1340	1150	1021	75/1
32	29	27	ø	TATYANA ALI Boy You Knock Me Out (MJJ/Work)	1600	1470	1384	1273	72/2
50	37	31	ð	BOYZ II MEN I Will Get There (<i>DreamWorks</i>)	1509	1343	1106	695	74/1
33	31	28	ø	WILL SMITH Miami (Columbia)	1488	1412	1344	1255	61/0
_		39	ø	WHITNEY HOUSTON Heartbreak Hotel (Arista)	1474	1088	470	144	82/14
37	33	30	3	KELLY PRICE Secret Love (<i>T-Neck/Island</i>)	1422	1359	1275	1119	72/1
		37	õ	TEVIN CAMPBELL Another Way (Qwest/WB)	1380	1120	609	67	80/2
35	34	34	ð	CAM'RON f/USHER Feels Good (Untertainment/Epic)	1310	1301	1229	1144	64/0
11	21	26	33	DRU HILL f/REDMAN How Deep Is (Def Jam/RAL/Mercury/Island)	1177	1495	1758	2278	42/0
45	40	40	3	TAMI DAVIS Only You (<i>Red Ant</i>)	1160	1070	939	799	58/4
8	18	24	35	DIVINE Lately (Pendulum/Red Ant)	1145	1529	1826	2540	46/1
	EAK		36	BUSTA RHYMES Gimme Some More (Elektra/EEG)	1126	945	718	220	78/1
	EAK		ð	LAURYN HILL Ex-Factor (Ruffhouse/Columbia)	1114	361	207		
39	39	36	38	VOICES OF THEORY Wherever You Go (H.O.L.A./Red Ant)	1112	1124	1084	1012	80/59 54/1
-	EAK		9	MEN OF VIZION Do You Feel Me? (Freak You) (MJJ/Work)	1059	953	842	726	62/1
	EAK		•	KEITH SWEAT I'm Not Ready (Elektra/EEG)	1045	792	301	5	74/1
	EAK		đ	LEVERTS Where Would Be (Virgin)	1030	991	861	702	63/1
	EAK		42	BIZZY BONE Nobody Can Stop Me (Relativity)	1005	831	758	504	66/2
and the second sec	BU		43	FOXY BROWN Hot Spot (Violator/Def Jam/RAL/Mercury)	998	697	60	50	76/7
	ΒU	-	4	JUVENILE Ha (Cash Money/Universal)	947	742	589	465	46/8
6	20	33	45	KIRK FRANKLIN Lean On Me (Gospo Centric)	903	1328	1787	2704	37/1
46	44	47	46	MASTER P f/SNOOP DOGG Thug Girl (<i>No Limit/Priority</i>)	880	878	827	783	51/0
	ΒU		Đ	JD f/KEITH SWEAT & R.O.C. Going Home With Me (So So Def/Columbia		755	400	59	63/0
DE	ΒU	T	A B	XSCAPE Softest Place On Earth (So So Def/Columbia)	832	317	50	5	72/9
DE	ΒU	T	49	SHIRO Good Love (Soul Power/Virgin)	825	740	628	429	57/1
21	23	25	50	CHICO DEBARGE Virgin (Kedar/Universal)	825	1497	1687	1686	34/0
			Т	his chart reflects airplay from December 7-13. Songs ranked by total plays.					

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 91 Urban reporters. 86 current playlists. Songs that are down in plays for three consecutive weeks and below No. 25 are moved to recurrent. © 1998, R&R Inc.

NEW 8 ACTIVE

SILKK THE SHOCKER Express Yourself (Priority) Total Plays: 796, Total Stations: 43, Adds: 0 **SNOOP DOGG** I Can't Take The Heat (*No Limit/Priority*) Total Plays: 771, Total Stations: 49, Adds: 1 TRIN-I-TEE 5:7 You Can Always (B-Rite/Interscope) Total Plays: 768, Total Stations: 52, Adds: 2 BEFORE DARK Come Correct (RCA) Total Plays: 736, Total Stations: 60, Adds: 2 DJ QUIK Hand N' Hand (Profile/Arista) Total Plays: 672, Total Stations: 46, Adds: 0 MYRON You're My Everything (Island) Total Plays: 650. Total Stations: 58, Adds: 3 BIG PUNISHER f/MISSJONES Punish Me (Loud) **REDMAN** I'll Be That (*Def Jam/Mercury*) Total Plays: 617, Total Stations: 56, Adds: 2



- HIGH-IMPACT GRAPHICS
- DURABLE CONSTRUCTION •
- MAXIMUM PORTABILITY

10-MINUTE SET-UP

MYSTIKAL That's The Rapper (*No Limit/Jive*) Total Plays: 589, Total Stations: 53, Adds: 2 ROBIN S Dance (*Atlantic*) Total Plays: 574, Total Stations: 52, Adds: 4 **GHETTO MAFIA** In Decatur (*Fully Loaded*) Total Plays: 551, Total Stations: 44, Adds: 7 BRANDY Angel In Disguise (Atlantic) Total Plays: 545, Total Stations: 16, Adds: 2 NO GOOD & JIGGIE f/LUKE Lizard-Lizard (Luke/Loud) GETO BOYS Gangsta Put Me Down (Rap-A-Lot/Noo Trybe) Total Plays: 522, Total Stations: 52, Adds: 4 TLC Silly Ho (LaFace/Arista) Total Plays: 495, Total Stations: 65, Adds: 65

Songs ranked by total plays.



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BREAKERS®

	BUSTA RHYMES	
Gimme	Some More (Elektra/EEG)	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
Gimme Some More (Elektra/EEG) OTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1126/181 78/1 LAURYN HILL Ex-Factor (Ruffhouse/Columbia) OTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1114/753 80/59 MEN OF VIZION Do You Feel Me? (Freak You) (MJJ/Wo OTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1059/106 62/1 KEITH SWEAT I'm Not Ready (Elektra/EEG) OTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1045/253 74/1 LEVERTS Where Would I Be (Virgin) OTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1030/39 63/1 BIZZY BONE Nobody Can Stop Me (Relativity) OTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1005/174 66/2	36	
	LAURYN HILL	
Ex-Fact		
TOTAL PLAYS/INCREASE		CHART
1114/753	80/59	37
	MEN OF VIZION	
Do You Feel	Me? (Freak You) (MJJ/Work)
TOTAL PLAYS/INCREASE		CHART
1059/106	62/1	39
	KEITH SWEAT	
I'm N	lot Ready (Elektra/EEG)	
TOTAL PLAYS/INCREASE		CHART
1045/253	74/1	40
	LEVERTS	
Whe		
TOTAL PLAYS/INCREASE		CHART
1030/39	63/1	40
1005/174	66/2	42
МО	ST ADDED®	
ARTIST TITLE LABEL(S)		ADDS
TLC Silly Ho (LaFac)	e/Arista)	65
		59
D.I. CLUE f/DMY It's	On (Boc-A-Fella/Def Jam/Marco	
	uthing is Possible (IMI)	<i>119)</i> 16
WHITNEY HOUSTON	Upperthreak Hotel (Ariota)	14
INVENILE Ha (Cook	Monou/// mixereel	,
		8
		7
LEJII Skintone (Hol	BOX)	7
MOST		
MUS		
ARTIST TITLE LABEL(S)		TOTAL PLAY CREASE
LAURYN HILL Ex-Fa	ctor (Ruffhouse/Columbia)	+753
	On Earth (So So Def/Columbia)	+515
TLC Silly Ho (LaFace		+495
	Voman's Fed Up (Jive)	+433
THE REFERENCE IN THE REFERENCE INTERNET. INTERNET INTERNET INTERNET INTERNET INTERNET INTERNET INTERNET INTERNET. INTERNET INTERNET INTERNET INTERNET. INTERNET INTERNET INTERNET INTERNET. INTERNET INTERNET INTERNET INTERNET. INTERNET INTERNET. INTERNET INTERNET INTERNET. INTERNET INTERNET. INTERNET INTERNET. INTERNET. INTERNET. INTERNET. INTERNET. INTERNET. INTERNET. INTERNET. INTERNET		7401

ROBIN S Dance (Atlantic) +391 WHITNEY HOUSTON Heartbreak Hotel (Arista) +386 FOXY BROWN Hot Spot (Violator/Def Jam/RAL/Mercury) +301 ICE CUBE f/MR. SHORT KHOP Pushin' ... (Lench Mob/Priority) +290 DRU HILL These Are The Times (Island) +288**TYRESE** Sweet Lady (RCA) +277



ARTIST TITLE LABEL(S)

LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia) MIA X Whatcha Wanna Do? (No Limit/Priority) SHAQUILLE O'NEAL Make This A Night... (T.W.isM./A&M) MONICA The First Night (Arista)

KENNY LATTIMORE Days Like This (Columbia) RICKY BELL When Will I See You Again? (So So Det/Columbia) DMX I/FAITH EVANS How's It Goin' Down? (Def Jam/Mercury) JON B. | Do (Whatcha Say Boo) (Yab Yum/550 Music) AALIYAH Are You That Somebody? (Atlantic) MACK 10 t/GERALD LEVERT Money's Just... (Hoo-Bangin'/Priority)

Breakers: Songs registering 1000 plays or more for the first time. Bullets awarded to songs gaining plays over the previous week. If two songs are tied in number of plays, the song being played on more stations is placed first. Most Increased Plays lists the songs with the greatest week-to-week Increases in total plays. Weighted chart appears on R&R ONLINE ONLINE.



P.O. BOX 2500 ELKHART, IN 46515 • USA (219) 293-4700



URBAN ACTION

December 18, 1998 R&R • 57



ARTIST: FIVE YOUNG MEN LABEL: LOUD

Five Young Men (or the Jackson 5 without the Afros and '70s attire) stopped by **R&R** to meet the staff. As they performed a couple of a capella songs, I thought, "This group is tight!" There are many groups coming out today that are hiphop and R&B in style. Five Young Men stand apart from the rest. Their influence is R&B/gospel, their sound, incredible.

5 For 1, their debut album, will be released in January, and since I'm very impatient, I decided to do a breakdown on the sampler I received. As cute as they want to be, Carroll "CB" Braddy, Gregory Kirkland, Bradford McWhorter, Roman Tarplin, and Bruce Mayhew are a talented group, which provides a breath of fresh air



Artist Breakdown highlights artists with strong chart momentum.

in a time when male trios and quartets are being signed left and right (or so it seems). Hailing from the A-T-L, each member was handpicked from a group of over 200 young men. During the past three years, these former "strangers" have gotten to know one another as well as themselves.

Using the vocal strength that each one possesses, the guys provide beautiful harmonies that aren't used in place of lead vocals. These guys have voices that can stand on their own, and when a capable voice sings a gospel song, you know you're in for a treat.

The debut single, "Grace," is warm and enlightening and will have you saying "Amen," while "Joy" combines an encouraging message with an up-tempo track. This song kicks knowledge, and if you're not careful, you might learn something. "Nothing But The Holy Ghost" is very contagious. In fact, as I listened to this track with **Renee Bell (R&R** NAC/AC Asst.

Editor), she began to act as if she was in church. (All I remember is braids flying and feet stomping.) My favorite is "Angel," which has the youngest member, Bruce Mayhew, singing lead and doing a darn good job. The last song on the sampler, "Give Love On Christmas Day," has Five Young Men sounding just like the Jackson 5. (Hey, guys, can you do "Ben," please?)

Five Young Men are a group destined for success. Their talent is genuine, their personalities are pleasant, and their influence is heavenly. The only regret I have regarding their visit to **R&R** is that they didn't sing "Angel," but there's always next year. Peace.

IN MY OPINION

Faith Evans Keep The Faith Bad Boy/Arista with Jerold Jackson

Program Director WACR/Tupelo, MS

The "next level" is the only phrase I can use to describe the sophomore project from Faith Evans. Being a fan of the first album, I expected a great deal from this project. I was not disappointed. Faith pleasantly surprised me with a Barry Whitelike groove on "Life Will Pass You By," and I felt her energy on "My First Love" (boy, Faith can write some powerful lyrics).

My favorite cut would have to be "Caramel Kisses" because of the Puff Daddy feel. By the way, I am glad to see that none of the cuts on the CD sound alike. Bad Boy should have no problem picking the next single — they're all good. I suggest that you put the CD player on "random" and enjoy, because Ms. Evans makes it easy to "keep the faith."



HE DID HIT IT — Those high notes, that is. Silas/MCA recording artist Jesse Powell recently treated the R&R staff to a great performance. Enjoying a photo op are (I-r) MCA's Ken Jarnes, R&R Urban Asst. Editor Tanya O'Quinn and Urban Editor Walt "Baby" Love, Powell, and R&R Asst. CHR Editor Robert Pau and Sales Representative Paul Colbert. Once Powell left, some of the staff tried to hit those "Jesse" notes, but we had to cut the session short — the police showed up!

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americantad

URBAN PLAYLISTS

FIND COMPLETE PLAYLISTS FOR ALL URBAN REPORTERS ON R&R ONLINE 1075 JEAN BISS WARKET #1 WBLS/New York (212) 447-1000 Brown/Campbell HERN MERN MARKET #2 MARKET #3 Philly 103.9 MARKET #5 MARKET +5 POWER KKBT/Los Angeles (323) 634-1800 Austin/Fuller WGCI/Chicago (312) 427-4800 Smjth/Alan WGCI/Chicago (12) 427-4800 Smith/Alan Smith/Smith/Smith/Smith/Alan Smith/ WPHI/Philadelphia (215) 884-9400 Micfox WUSL/Philadelphia (215) 483-8900 Little/Cooper "W Play the Hits"
 Brown/Campbell

 PLAYS
 ATIST/ITLE

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 25 36 39 42
 AARON HALL/All The Places

 42 42 40 40
 DEBDRAH COX/Moday's Supposed...

 40 40 40
 DUBBRAH COX/Moday's Supposed...

 30 39 40 40
 OPU HILL/These Are The Times

 31 39 43 43
 44

 33 33 33
 GRU HILL/These Are The Times

 30 33 33
 30 UH UILL/These Are The Times

 30 33 33
 GRU HILL/These Are The Times

 31 33 33
 GRU HILL/These Are The Times

 32 9 29
 29 RAND/Mare You Ever?

 22 9 29
 29 MONICAANARG Of Mine

 10 27 27 27
 7 R KELV FVK

 20 29 29
 29 MONICAANARG Of Mine

 10 27 27 27
 27 K KELV FVK

 21 29 29 29
 29 MONICAANGE Of Mine

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 24 X SCAPESCHEST Place Dn

 23 23
 LAUPYN HILL/Dev You Knock Me Dut

 21 22 22 22 21 TAYWAA LAUBAY YOU Knock Me Dut

 21 11 J DFARET SWEAL ZOUR HOW WIN MORE MINM ME

 22 22 22 TAYWAA LUBAY TAWING HOW WINH ME

 30 10 10 10 TYRESEVENEL LAUBANANGE HOWE HIME

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 Austin/Fuller

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 Austin/Fuller

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 FAITST/TITLE

 3W ZW
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 WHITNEY HOUSTOW/Heartbreak Hotel
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 PLAYS
 ARTIST/TITLE

 SW 2W LW TW
 SS

 58 58 57 57
 OEBORAH COX/Nobodr's Supposed.

 6 28 57 57
 JAYZ FOMX/Morey, Cash, Hoes

 55 55 55 56
 56 LAURY HIL/Doo Woo, (That Thing)

 41 41 56 56
 DRM FFATH EVMS/How's It Goin' Down?

 47 47 54 54
 DRM HIL/These Are The Times

 31 36 54 58
 BRANDV/Maye fou Ever?

 43 43 54 50
 DRANDV/Maye fou Ever?

 43 44 53 54 50
 BRANDV/Maye fou Ever?

 43 48 J. MAY E/MAIL, AND JACan 1 Get A...

 19 22 35 42
 CASE FJJDE/Faded Pictures

 18 35 50
 DESTIN''s CHILD...Get of The Bus

 32 32 32
 MONICA/The First Mynt

 - 27 32
 BLACKSTREET & MVA. JAke Me There

 - 30 28
 FOXY BROWINHIS Spot

 - 10 23
 DOW/AIL Myders Anthem

 12 15 17 23
 TORAL/MISSY ELLID/T/Tippin'

 12 15 17 23
 DIXESET & MVA. JAke Me There

 - 10 24
 EXES POWELLYOU

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 SSE POWELLYOU

 11 - 11 18
 SSE POWELLYOU

 11 - 11 11
 MONCAAngel D1 Wine

 - 21 21 LAURYN HILL/DEX-Facto ARTIST/TITLE DEBDRAH COX/Nobody's Supposed... BLACKSTREET & MYA._/Take Me There AARDN HALLAN The Places DRU HILL/These Are The Times CASE FJJOE/Fadde Pictures JAY2 FAMBL AND JAYCan I Get A. BRADDY/Angel In Disguise FATH EVANS/Love Like This JAY2 F/DIX/Money. Cash. Hoes TOTAL/MISSY ELLIOTT/Tippin' KIRK FRANKLINLean On Me JESSE POWYENLYOU GERALD LEVERI/Taking Everything DESTINY'S CHILD...Get On The Bus BRADDY/Have You Ever? FOXY BROW/MHOL Spoi MONIC/AAngel Of Mine R. KELLYMYNHEA Woman's.. TYRESE/Sweet Lady WHITNEY HOUSTON/Heartbreak Hotel ICE CUBE/MN SHORT._Pushin' Weight TLC/Silly Ho DMX/FATH EVANS/How's IE Goin' Down? DMX F/FATH EVANS/How's IE Goin' Down? DMX F/FATH EVANS/How's IE Goin' Down? DMX F/FATH EVANS/How's IE Goin' Down? DMX IF HULL/Doo Wog (That Thing) BUSIA RHYMES/Gimme Some More TIMBALAND F/MISSY /Here We Come ARTIST/TITLE PLAYS 3W 2W LW TW 56 46 52 52 11 24 48 51 52 42 51 51 52 42 48 49 46 42 48 49 46 42 48 49 46 42 48 46 34 33 35 36 16 34 34 38 30 43 35 36 16 34 34 33 30 43 35 36 16 34 34 33 30 43 35 16 34 34 31 30 43 35 16 34 34 31 31 43 32 5 7 19 23 25 7 19 22 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 31 22 5 7 50 20 MARKET 45 WJLB/Detroit (313) 965-2000 Saunders MARKET #6 WDTJ/Detroit (313) 871-0590 Alexander/Pantor MARKET #5 MARKET #7 MARKET #8 MARKET #9 WULB **K104**m KKDA/Dallas (972) 263-9911 Cheatham WILD/Boston (617) 427-2222 Anderson/Goust WKYS/Washington (3D1) 306-1111 Lisa
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 PLAYS
 ARTIST/TITLE

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 DEBORAH COX/Nobody's Supposed...

 54 43 44 44
 DEBORAH COX/Nobody's Supposed...

 54 43 44 44
 CHICO DEBARGE/Vrigin

 28 49 44 30 ON B/I Do (Whatcha..)
 28 44 44 44

 29 44 43 JON B/I Do (Whatcha..)
 28 44 44 TOTAL/MSSY ELLIOTT/rippin'

 24 29 44 43 JON B/I Do (Whatcha..)
 28 44 44 TOTAL/MSS/ ELLIOTT/rippin'

 24 41 41 ORL MILLSSY ELLIOTT/rippin'
 28 44 43 44 TOTAL/MSS/ ELLION ME

 54 41 41 10 RUH INLE/REDMA/Now Obep Is Your.
 53 41 40 41 TRIN-I-TEE 5://God's Grace

 21 41 42 38 LAIRYN HILLDoo Wop (That Timp)
 13 32 33 JAYZ-F/AMIL AND JAYCan I Get A...

 18 20 22 77 32 MONIG/Angel Of Mine
 20 22 73 24 R. KELLY PRICE/Friend Of Mine

 22 27 23 E ALSIEN VMENA AVGMAME
 21 CASE FLOEFFriend Of Mine

 23 23 31 XELLY PRICE/Friend Of Mine
 22 7 GERAL DEVENT/Time Mone

 27 28 20 DRUH ULT/MESA VE The Times
 37 22 CT GERAL DEVENT/Time Mone

 37 27 28 22 CT GERAL DEVENT/Time Mone
 30 20 23 JERMA/MAR ULPENT/Time Mone

 30 20 23 UST MAINAR ULPENT/Time Mone
 30 20 23 JERMA/MAR MONE MONE MIT

 41 36 25 PUBLIC ANNOUNCEMENT/TIS About Time
 15 20 22 SUT GEASTARS

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 Anderson/Gousby

 PLAYS
 ARTIST/ITLE

 3W 2W LW TW
 21
 121

 21
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 21
 KENNY LATTIMORE/Days Like This

 21
 21
 21
 KENNY LATTIMORE/Days Like This

 21
 21
 21
 RENAN MCKNIGHT/Hold Me

 20
 20
 21
 112 FAMASE/Love Me

 16
 18
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 21
 DERNAND/Have You Ever?

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 GERALD LEVERT/JAKIng Everything

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 GERALD LEVERT/JAKING EVErything

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 GERALD LEVERT/JAKING EVErything

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 20
 GERALD LAVE/STARE

 31
 19
 19
 GASE F/JOE/Faded Pictures

 15
 18
 18
 TATVAMA AUBOY YOU KNOCK ME Dut

 16
 17
 17
 18
 MONTELL JORDAN/When U Get Home

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 MONTELL JORDAN/When U Get Home

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 MONTELL JORDAN/When U Get Home

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 PLAYS
 ANTIST/ITLE

 3W 2W LW TW
 38

 39 46 48 51
 OFU HILL/These Are The Times

 47 45 51 50
 DEBORAH COX/NODdy'S Supposed.

 44 77 48 50
 BRANOVANGeI ID Gisgues

 40 44 45 48
 LAURYN HILL/TANGEI (JANDHID) MATERS

 39 43 44 45
 46 FATT FKNROLPU Like This

 41 43 40 46
 FATT FKNROLPU Like This

 43 43 40 46
 JAYZ FKAMIL AND JACan I Get A...

 39 43 44 42
 LAURYN HILL/TO Zian

 - 39 39

 9 43 46 42
 LAURYN HILL/To Low We Had..

 24 31 37 39
 ZPAC/Changes

 16 23 30 30 23 28
 R.KELLYK M. UIRRAW/Home Alone

 30 30 32 28
 R.KELLYK M. UIAR The Places...

 34 33 37 35
 MONICA/Angel Of Mine

 30 30 32 23
 R. KELLYK MARIVANE NO ENER

 29 31 30
 BRANOVHARK (INULAR TO Me

 29 32
 TOTAL/MISSY ELLIOTT/Trippin'

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 SI KIR FRANE (TAKILINULAR TO ME

 21 20 22
 WK FFATH EVMS/How Mo Low

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 21 20 20 WK FFATH EVMS/How MO MO

 21 20 20 WK OFATH EVMS/ ARTIST/TITLE DUTKAST/Rosa Parks DEBDRAH CDX/Nobody's Supposed MON(CA/Nopel Of Mine JAY-2 FIAMIL AND JA/Can I Get A ... BRAND/MAgel In Disguise JAY-2/Hard Knock Life TIMBALAND F/MISSY. JAFere We Come DIU HILL/TIMES Are The Times BLACKSTREET & MYA.../Take Me There 2PAC/Changes KELLY PRICE/Secret Love BRAND/HAVE YOU Ever? CASE F/JOE/Faded Pstures TOTAL/MISSY ELLIOTT/Frippin' BIZY BONE/Nobody Can Stop Me TY/RESE/Sweet Lady ANDIN HAL/IAI The Places... R. KELLYWINE A Woman's... R. KELLYWINE A Woman's. BUSTA RHYMES/Gimme Some More REDMA/JTI Be That XSCAPE/Softest Place On... LAIPTW HILL/EF-factor BOY2 II MENN Will Get There WHITNEY HOUSTON/Heartbreak Hotel ARTIST/TITLE $\begin{array}{c|cccc} {\sf LW} & {\sf TW} \\ {\sf 52} & {\sf 56} \\ {\sf 54} & {\sf 54} \\ {\sf 54} & {\sf 54} \\ {\sf 49} & {\sf 49} \\ {\sf 47} & {\sf 47} & {\sf 47} \\ {\sf 46} & {\sf 46} \\ {\sf 40} & {\sf 40} \\ {\sf 41} & {\sf 19} \\ {\sf 9} & {\sf 10} \\ {\sf 8} & {\sf 11} \\ {\sf -10} \\ {\sf 9} & {\sf 10} \end{array}$ 55 48 50 54 50 49 47 46 40 40 36 31 13 23 22 13 19 41 41 26 25 28 5 6 5 5 The People's Steller WEDR-99-JAMZ MARKET #11 MARKET #12 MARKET #14 MARKET #21 WAMO KKBY WEDR/Miami (305) 623-7711 Hollywood WHTA/Atlanta (404) 765-9750 Taylor KKBY/Seattle (253) 926-1450 Reddick/L HOT 97.5 WAMO/Pittsburgh 104.9FM 106/AMZ_ (412) 471-2181 Atkins Miami - H. Landerdale
 PLAYS
 ARTIST/TITLE

 3W 2W LW TW
 ARTIST/TITLE

 3W 2W LW TW
 ARTIST/TITLE

 52 51 52
 SARON HALL/AI The Places...

 44 46 51 51
 DRU HILL/These Are The Times

 52 51 52
 SARON HALL/AI The Places...

 44 46 51 51
 DRU HILL/These Are The Times

 52 52 52
 SD BHAROY/Have You Ever?

 50 47 50 50
 BRIAN MCNIGHT/Phold Me

 88 40 50 49
 MONICAAnged Or Mine

 48 64 49
 ACTOT/Troppin*

 30 48 47
 TYRESE/Sweet Lady

 45 64 64 46
 CAMERON FULSHER/Feels Good

 -66 48
 62RAC/Changes

 -32 45 44
 BOY21 IM/FNU Will Get There

 37 39 44
 STAE JUNE/Fails Mow Shihi

 46 24 42
 12 F/MASEL/OVE Me

 53 37 34
 SHADULLE ONEA/Make Thus A Night.

 -36 42 40
 BLACKSTREET & MYA../Jake Me Three

 38 42 36 38
 JESSE POWELL/You

 -28 23
 JESSE POWEL/You

 -39 45
 SHIRO/Good Love

 53 37 34
 SKELTLY PRIDE/Secret Love

 -30 27 36
 SHIRO/GOOd Love

 WSET 107.1 + WAMO AM 840
 ARTIST/TITLE

 N. LW TW

 7 62 61
 JAY-Z F/AMIL AND JA/Can I Get A...

 7 59 61
 JU/KNLE/Ha

 5 59 65
 JU/KNLE/Ha

 5 59 65
 JU/KNLE/Ha

 5 59 55
 BRANDY/Angel In Disguise

 6 44
 ASTH FAVMS/Low Like This

 5 59 55
 BRANDY/Angel In Disguise

 6 14 55
 GANGSTA BO/MARE Dem Dollas AI?

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 44

 40 514
 GANGSTA BO/MARE Dem Dollas AI?

 40
 44

 40 54
 CONL BREZE/WAIRE Dem Dollas AI?

 40 44
 MASTER Privot Boys And Girls

 51 41
 GANGSTA BO/MARE Bem Dollas AI?

 40 42
 MASTER Privot Boys And Girls

 51 43
 GANGSTA BO/MARE Dem Dollas AI?

 40 44
 MASTER Privot Boys And Girls

 51 43
 JOYAZ/Hard Knock Life

 53 92 247/Drang
 JAYZ/Hard Knock Life

 23 72 76 MO/MCANGRO OT Mine
 Sout/Cahangel OT Mine

 24 11 12/05/JU/HAR DEM JANGST / JOYAZ
 JOYAZ PROW/HARD Spot

 25 10E C UBE/MAR SHORT / Zon
 Z

 26 1272 F DONENDORDY Cang Gird
 Starg Ma PLAYS 3W 2W LW TW ARTIST/TITLE ARTIST/TILE
TW
53 DEBORAH CDX/Nobody's Supposed.
44 JAGGED EOE/GOTA B
53 JON STIPEy Don't Know
37 LAURYN HILL/Doo Wop (That Thing)
38 JON STIPEy Don't Know
37 LAURYN HILL/Doo Wop (That Thing)
39 BRIAN MCKNIGHT/The Dny One For Me
30 BRIAN MCKNIGHT/The Dny One For Me
30 BRIAN MCKNIGHT/The Dny One For Me
31 OUTKAST/Rosa Parks
22 BRANDY/HAve You Ever?
23 BAADY/HAVE You Ever?
24 BRANDY/HAve You Ever?
25 ARON HALL/AI The Places...
19 TOTAL/MISSY ELUDIT/Tirppin
15 XGLAPFMy Little Secret
17 JUVENLE/Ha
18 GRETTO MAFIAID Decatur
18 BOYZ II MENI WII Get There
10 GERALD LEVER/TT/Taking Everything
18 ICE CUBE/MR, SHORT / Drishn' Weight
19 TJ2/FAMASE/Love Me
19 CHEMARS / Drishn Weight
19 LT2 FMASE/Love Me
19 CHEMARS / Drishn' Weight
19 JAP/THY LATTIMORE/Days Like Thes
19 JJAP/THY VAITIMORE/Days Like Thes
20 JD FREITH SWEAT/J Konok Me Dut
10 TAYNAA ALI/Boy You Knock Me Dut
 PLAYS
 ARTIST/TITLE

 3W 2W LW TW
 210
 18
 24
 LINK/I Really Wanna...

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 21
 23
 DEBORAH COX/Nebody'S Supposed.

 21
 92
 23
 JAYZ FAMIL AND JAGEN I Get A...

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 JAYZ FAMIL AND JAGEN I Get A...

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 JAYZ FAMIL AND JAGEN I Get A...

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 JAYZ FAMIL AND JAGEN I Get A...

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 23
 JAYZ FAMIL AND JAGEN I Get A...

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 23
 LAJIRYN HLUDGO WOP (That Thing)

 22
 21
 KINK FAMAKLIN/Lea On Me

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 16
 18
 ALSTANKLIN/LIAR ON TAL

 16
 15
 17
 KIETH SWEAT F-SNOOP/Come And Get Wth Me

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 NICOLE F-MOCHAI Canit See

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 Image: Construction of the second s
 PLAYS
 ARTIST/TITLE

 3W 2W LW TW
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 DEBDRAH COX/Nobody'S Supposed...

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 4ARON HALL/AI The Places.
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 DEBDRAH COX/Nobody'S Supposed...

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 AARON HALL/AI The Places.
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 56
 DRU HILL/These Are The Times

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 VOICES OF THEORY/Wherever You Go

 47 47 48
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 TOTAL/MISSY ELLIOTT/Tropin

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 JAYZ-THAK Knock Lule

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 GFRALD LEVERIT/Taking Kork

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 GFRALD LEVERIT/Taking Kork

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 GFRALD LEVERIT/Taking Kork

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 GFRALD LEVERIT/Taking Kins A Night..

 30 33 9
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 TAMI DAVIS/Dany You

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 MOUTKASTIRES Prist

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 TAMI DAVIS/Dany How

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 JESSE POWELL/You

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 PLAYS
 ARTIST/TITLE

 SW 2W LW TW
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 48
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 DRU HILL/These Are The Times

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 DRU HILL/These Are The Times

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 DRU HILL/These Are The Times

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 DRU HILL/These Are The Times

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 DRU HILL/These Are The Times

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 KIRK FRANKLINL/Lean On Me

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 KIRK FRANKLINL/Lean On Me

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 BRIAN MCKNIGHT/Tharytime

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 BRAND/VES/Tak Show Shihl

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 DEBORAH COWNbody's Supposed.

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 DIVINEL/Lately
 Time

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 AARON HALL/AIT The Praces

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 LAURYN HILL/Dow Noc Deep Is Your

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 Weaver/Fears

 Weaver/Fears

 SW 2W LW TW

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 DEBORAH COX/Nobody's Supposed

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 ARTIST/TITLE

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 BARON/VAWE YOU EVEY

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 BRAND/VAWE YOU EVEY
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 BRAND/VAWE YOU EVEY
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 SHEAL DOUSTON & CARE/WHEATWO YOU GO

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 SHEAL DOUSTON & CARE/WHEATWO YOU GO

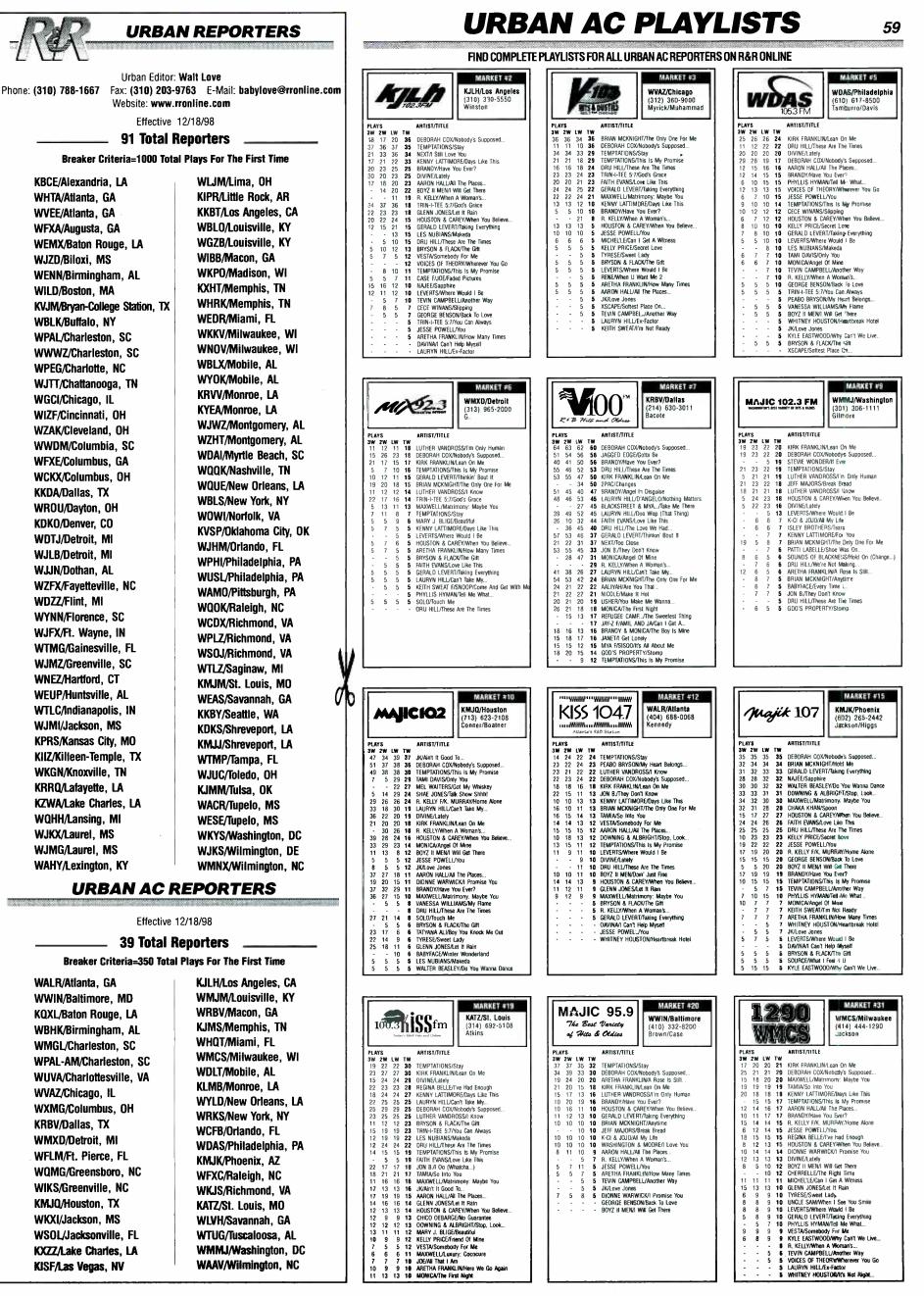
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 SHEAL DOUSTON & CARE/WHEATWO YOU GO

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 DUI HIL/TIMES ARE TIME
 TEXTRES/SWeeL Lady

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 FIRE/SUMANTHALLANDRON WHEATURE ALLOND AND WHEATURE

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 CERALD LEVERT/TAINING EVERTHING
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 ARTIST/TITLE
DEBORAH COX/Nobody's Supposed...
GFRALD LEVERI/Taking Everything
TAMI DAVSoniy You
MeN OF VIZION/Do You Feel Me?.
TOTAL/MISSY ELLIOTT/Trippin'
MONTELL JORDANW/hen U Get Home
SHR0/Good Love
LAURYH MILLEX-Factor
FAITH EVANS/Love Live This
MONA LLSA/Peeach
O'ANGELO/Devits 'Ne
BRAND/MARY You Ever?
DIVINELately
DVINELately
DVINUCEMENT/Ail Work, No Play
DAVMAN Can't Heip Myself
112 F/MASEA dove Me
TEVIN CAMPBELL/Another Way
CAM RDN FUSHER/Taking A Woman's
CHICO DEBARGE/Vrigin
BRIAN MCNNENT/Factbreak Hotel
TAYRAN ALI/Boy You Knock Me Out
ROBIN XIGNATE Lave Index
CHICO DEBARGE/Vrigin
BRIAN MCNNENT/Factbreak Hotel
TAYRAN ALI/Boy You Knock Me Out
AARDN HALLAWI Rope
WYHTNEY HOUSTON/Hearbreak Hotel
TYRESE/Sweet Lavy
AARDN HALLAWI Rope
WYHONYOU'R WE Everything
HOUSTON & CAREY When You Beleve
TEMPTATIONS/Stay
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WHTA/Atlanta, GA WVEE/Atlanta, GA WFXA/Augusta, GA WEMX/Baton Rouge, LA WJZD/Biloxi, MS WENN/Birmingham, AL WILD/Boston, MA KVJM/Bryan-College Station, TX WBLK/Buffalo, NY WPAL/Charleston, SC WWWZ/Charleston, SC WPEG/Charlotte, NC WJTT/Chattanooga, TN WGCI/Chicago, IL WIZF/Cincinnati, OH WZAK/Cleveland, OH WWDM/Columbia, SC WFXE/Columbus, GA WCKX/Columbus, OH KKDA/Dallas, TX WROU/Dayton, OH KDKO/Denver, CO WDTJ/Detroit, MI WJLB/Detroit. MI WJJN/Dothan, AL WZFX/Fayetteville, NC WDZZ/Flint, MI WYNN/Florence_SC WJFX/Ft. Wayne, IN WTMG/Gainesville, FL WJMZ/Greenville, SC WNEZ/Hartford, CT WEUP/Huntsville, AL WTLC/Indianapolis, IN W.IMI/Jackson, MS KPRS/Kansas City, MO KIIZ/Killeen-Temple, TX WKGN/Knoxville. TN KRRQ/Lafayette, LA KZWA/Lake Charles, LA WQHH/Lansing, MI WJKX/Laurel, MS WJMG/Laurel, MS WAHY/Lexington, KY

Breaker Criteria=350 Total Plays For The First Time

WALR/Atlanta, GA WWIN/Baltimore MD KQXL/Baton Rouge, LA WBHK/Birmingham, AL WMGL/Charleston, SC WPAL-AM/Charleston, SC WUVA/Charlottesville, VA WVAZ/Chicago, IL WXMG/Columbus, OH KRBV/Dallas, TX WMXD/Detroit, MI WFLM/Ft. Pierce, FL WQMG/Greensboro, NC WIKS/Greenville, NC KMJQ/Houston, TX WKXI/Jackson, MS WSOL/Jacksonville, FL KXZZ/Lake Charles, LA KISF/Las Vegas, NV

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REPORTERS

			Stations and th	eir adds listed alph	abetically by market			
				URBA	N			
KBCE/Alexandria, LA GM: Roshon Vance PD: Kenny Smooy MD: R.J. Polk T.C. Salv L.C. Salv LAURYXHILL "Sc.Factor" LEUT" Skintone"	WPAL/Charleston, SC PD: Jae Jackson 16 LURYN HIL "Ex-Factor" 15 TLC "Sily" 5 YOUTH EDITION "Anything"	WCKX/Columbus, OH VP/Prog.: Tony Fields PD: Paul Strong 7 TRIN-TEE 5.7 "Aways" TCC"SIIV" LAURYN HILL "Ex-Factor"	WJMZ/Greenville, SC PD: Marvin Hankston 40 AARON HALL "Pieces" 13 WHITNEY HOUSTON "Heartbreak" 7 LAURYN HILL "Se-Factor" 5 MEN DF VIZION "Feet" TAMI DAVIS "Only"	WQHH/Lansing, Mł PD/MD: Brani Johnson 20 TLC"Sily" 15 JUVENILE "Ha"	WKPO/Madison, WI PD: Chris Lee MD: LaTone Hart TLC: Sily LAURYWHILL "Ex-Factor" WHITNEY HOUSTON "Heartweak"	WJWZ/Montgomery, AL PD/MD: D-Rock 54 LAURYN HILL"sk-Factor" 20 TLC"-Say" 10 JESSE POWELL "You"	WUSL/Philadelphia, PA OM: Helen Little MD:Glenn Cooper 16 TLC*8M/ 10 NEXT*Close* 10 AALIYAH Somebody* 9 DJCLUE F/DMX**On*	WTMP/Tampa, FL PD: Larry Steele MD: Big Money 17 LURYN HILL "De-Factor" 8 FOXY BROWN "Hot" 8 BIG PUNISHERMISS"Punsi 8 TLC "Silv" 5 TLC "Silv" 5 ROBINS "Dance"
WHTA/Atlanta, GA DM:Don Alias PO: Sean Taylor 1 TLC:SNy" LAURYNHILL "Ex-Factor"	WWWZ/Charleston, SC PD: Terry Base MD: Alyses Stewart 16 LAURYNHIL "ExFactor" 7 DJ CLUE FOMX "On" WHITNEY HOUSTON TRON" TLC "Silly"	KKDA/Dallas, TX PO/MD: Skip Cheatham 40 BRIAW KCNIGHT "Hold" 58 KELLY PRICE "Secret" 5 LOURYN HILL "Ex-Factor" 5 ROXY BROWN "Hol" 5 XSCAPE "Softest" 5 YOUTH EDTION "Anything" 5 BEFORE DARK "Correct"	WNEZ/Hartford, CT P0/M0: Mark Dennis 18 TLC: Silly 12 IGE CUBE/MR. SHORT. "Pushin" 12 BIG PUINSHERMISS "Punsh" 12 DMX: Slippin"	WJKX/Laurel, MS PD/MO: Tyrone Davis 33 LAURY NHLI "Ex-Factor" 10 TLC:'SIM YOUTH EDITION "Anything" LEJIT "Skintone" WJMG/Laurel, MS	KXHT/Memphis, TN OM: Chris Taylor 54 JAV2 FOMX "Money" 18 BRANDY Teve" 17 TIC: SIN/ 11 KIRK RANGLIN' Ean" 18 TOTAL/MISSY ELLIOTT "Tropon"	WZHT/Montgomery, AL PO/MD: Michael Long 10 TLC:SN/ 5 SNOOP DOGG "Heat" 5 STEADY MOBRY"Gheeto BIZZY BONE "Nobody"	WAMO/Pittsburgh, PA PD: Ron Atkins 5 TLC: Say 5 FOXY BROWN'Hor' 5 REOWANTH 5 REOWANTH 5 LAURYNHILL "Ex-Factor"	WJUC/Toledo, OH PO: Charle Mack 15 TLC'Sily" 13 WiTHSHOUSTON "Right" 5 LIXURY HILL Serator" 5 SiXINNE "Right"
WVEE/Atlanta, GA 40: Tony Brown MD: Rajeeyah Shabazz 5 GHETTD MARIA "Decatur" 5 WHTTP: HOLSTON "Heatbreak" TATYANA ALI "Knock"	WPEG/Charlotte, NC PD: Andre Carson MD: Nate Quick 25 JUMENILE "He" 17 TLC SMP 14 LAURYNHILL "Ex-Factor" GETOBOYS Gangsta" BIG PUNISHERMAKS "Punish" U.CLUE FOMAX: "On"	5 TLC"SB/ 5 DICLUEF/DMX"On" WROU/Dayton, OH PD: Marca Simmons MD: Ready Action No Adds	WEUP/Huntsville, AL PO/MD: Steve Murray UAIRYNHL "Cr-Factor" XSCAPE "Softes" TRIN-I-TEE 57" Aways" TLC "Slly" WHITNEY HOUSTON "Heartbreak"	PD/MD: LaDonna Jones 12 MONE "Cer" 10 LAIRYNHL "Cr-Factor" 5 ROBINS "Dance" TLC "Silly"	WHRK/Memphis, TN PD/MD: Bobby O'Jay APD: Elieen Nathaniel 23 UURYN HLL 'Ex-Factor' TLC: SNy	WDAI/Myrtie Beach, SC PO/MD: Emie Dee 10 TYRESE "Sweet" 8 CASE Frader" 5 JAY-2 FRAMIL AND JA "Ger" 5 TEVIN CAMPBELL "Way"	WOOK/Rateigh, NC PD: Hosie Mack MD: Jodi Berry 25. LAURYNHL: "ScFactor" 10. BOY211MEN: "There" 5. BIG PUNISHERAMISS "Punish"	KJMM/Tulsa, DK PD: Terry Monday MD: Maurice Prince TLC "Say" D QUE FOMM "On"
WFXA/Augusta, GA 20: Tim Snell MD: Robert Taylor MD: Gena Lavigne 7: 10: "Silv" 5: SVDTHEDITION "Anyoning" 5: GHETTO MAFIA "Decatur"	WHITNEY HOUSTON 'Right" WJTT/Chattanooga, TN PD: Keith Landecker MD: Magic 5 'TLC'Sligh" 5 'WYSTIKAL: Rapper" 5 'YOUTHCOTTON 'Ravething'	KOKO/Denver, CO PD/MO: Rick Walker 10 TEMPTATIONS: "Promise" 5 WHITNEY HOUSTON "Right" VDICES OF THEORY "Wherever"	WTL C/Indianapolis, IN PD: Brian Walace MD: Yydd Buchanon 10 MONICA "Apge" 7 BLACKSTREET & MYA. "Take" ULIRYY HLL" "Ex-Factor" XSCAPE "Softest"	WAHY/Lexington, KY OM/PD: Doug Harmand APD/MD: D.J. Gold 24 LAURYN HILL "Tre-Fractor 21 BUSTA ENYMES: "Gemme" 19 ORU HILL "Trees" 13 XSCAPE: "Softest" 5 GANSTA BOO "Doltas" 5 GETO BOY'S "Gangsta"	WEDR/Miami, FL OM: James Thomas PO/MO: Cedric Hollywood 17 TLC 'Silly' LAURIN HILL'Ex-Factor' WHITHE/ HOUSTON 'Heartbreak' NEXT 'Whatever'	WOOK/Nashville, TN DM/PD: Jim Kennedy & WHTINEY HOUSTON Theathreak JAY2FAMILAND. A "Ger LAUPYNHILL"tes Fator" GHETTO MATA-Decatur" JUVENLE "He"	WSOJ/Richmond, VA PD/MD: Kevin Kofax 19. JUVENLE "Ha" DUCLUE FOMX "On" TLC "SMy"	LAURYN HILL 'Ex-Factor' WACR/Tupelo, MS PD: Jeroid Jackson MD: J. Michael Bailey T.C. "Sily" LAURYN HILL 'Ex-Factor'
VEMX/Baton Rouge, LA DD: Al Jai Wallace AD: Teena Kelly L AURWHILL "Ex-Factor" 5 IRAPT "Greato" TEKKET "Everything" 5 DJCLUE FORMX "Dn" 5 TJC:Sily"	WGCI/Chicago, IL OWPD:EnrySmith APD/MD:JayAlan 11 B. KELLY Port	WDTJ/Detroit, MI OM/PD: James Alexander MD: Lance Panton 10 LLQPWILIT ¹²⁶ +Factor ²⁷ WHITNEY HOUSTON "Heardpreak"	WJMI/Jackson, MS PD/MD: Stan Branson T.C. "Silly" D.C.U.E.F/DMX "On" LEJIT "Skintone"	WLJM/Lima, OH PD/MD: Desarai Downs 16 WHITNEY HOUSTON "Right" 14 TLC "Silly" 12 METHOO MAN "Break"	WKKV/Milwaukee, Wi PD: Nale Bell MD: Dalfas Scott 11 LAURYNHILL "Ex-Factor" TLC: SM/ GHETTO MAFIA "Decatur" BOUNTY KILLER "Pany" GDU "Mind"	WQUE/New Orleans, LA PD/MD: Gerod Stevens 51 BIZZY BOXE "Neodoy" 20 LAURY HILL "Ex-Factor" WHITNEY HOUSTON "Heartbreak"	WTLZ/Saginaw, Mł PD: Kermit Crockett MD: Tony Lamptey 14 LUBYWHILI "Ex-Factor" 5 TLC"SNY VOUTH EDITION "Anything" SK NIN" Rhott DLCUE FOMX Ton" GOLD "Mind"	WESE/Tupelo, MS PD/MD: Stan Allen 10 TLC:Sily 10 LAURYN HILL "Ex-Factor"
i LEJIT "Summone" VJZD/Biłoxi, MS 10: Rob Neał 10: Tabari Daniels ∪ LAJRYNI Hul, "Ex-Factor"	6 OUTKAST "Rosa" 6 RUSSOLL "Htem" 5 KEITHSWEAT "Ready" WIZF/Cincinnati, OH VP/Prog.: Tony Fields MD: Lauri Jones	WJLB/Detroit, MI PD: Michael Saunders 11 JUVENILE "He" 5 DMX" "Ruff"	KPRS/Kansas City, MO PD: Sam Weaver MD: Myron Fears TLC "SNy" METHODMAN "Break" GHETTD MAFIA "Decatur"	KIPR/Little Rock, AR PD/MD: Joe Booker 32 LAURYN HILL "CarFactor" 12 FOXY BROWN "Hot" TLC "SMy" YOUTH EDITION "Anything" TEE KE "Everything"	WNOV/Miiwaukee, WI PO/MD: Sandra Robinson No Adds	WBLS/New York, NY PD: Vinny Brown MD: Michelle Campbell No Adds WOWI/Norfolk, VA	WEAS/Savannah, GA PD: Sam Nelson MD: Jewel Carter LUJEYM HIL Ts-Factor" TYRESE "Sweet"	WKYS/Washington, D VP/Prog.:Steve Hegwood 12 TLC'SIIJ? 8 JAV2 FDMX*'Money" 5 LAURYN HILL "Ex-Factor" DJ CLUE F/DMX*'On"
7 TLC:SIN/ ² 5 YOUTHEDITION: Anything LEUT "Skintone" WENN/Birmingham, AL PD: Jeff Tyson PD/MDI: Christ Talley	10 TLC*Sily* 10 TATYANA ALI "Knock" 10 TATYANA ALI "Knock" 10 TATYANA ALI "Knock" 5 TAMI DAVIS "Dny"	WZFX/Fayetteville, NC PD: Bobby Jay MD: Yonni O'Donohue 21 LAURYN HILL "Ex-Factor" 8 CHERRELE "Right" 7 TLC "Silly"	KIIZ/Killeen, TX PD/MD: Mychal Maguire 34 LAURYN HILL "Ex-Factor" 21 TLC:SNy" 0 BIG PUNISHER/MISS "Punish" 10 BERORE DARK "Correct" GOLO "Mind"	KKBT/Los Angeles, CA Int. PD: Harold Austin MD: Dorsey Fuller 11 TLC"Sily" 5 LAUPY*HLL"Ex-Factor" 5 BRANDY"Ever"	WBLX/Mobile, AL PD: Niecy Davis APD: Jimmy Mack 20 TLC'Sny' 5 LAJRYNHILL'Ex-Factor'' 5 XSCAPE "Softest WHTNEY HOUSTON "Hearthreak"	PD: K.J. Holiday MD: Michael Mauzone 9 TLC-SIM' DJCLUE F/DMX*On" GOUDIE MOB & ESTHERO "Know" NEXT "Whatever"	TEVINCAMPBELL "Way" KKBY/Seattle, WA PD: Tom Reddick APD/MD: MyronL. 32 WiITNEYHOUSTON "Heartbreak"	WJKS/Wilmington, OE P0: Tony Quartarone M0: Manuel Mena 5 TLC "Silly" 5 FOXY BROWN "Hot" WHITNEY HOUSTON "Heartbre
 LAURYN HILL "Ex-Factor" JUVENILE "Ha" GOLD "Mind" GOLD "Mind" VILLD/Boston, MA D: Rick Anderson OS Steve Gousby 	WZAK/Cleveland, OH PD: Bobby Rush MD: Langford Stephens 10 LAURYN HILL "Ex-Factor" 10 TCC "Stry" 10 SHIRD "Good" 10 D/CLUE FOMX "On" 10 ZLIVE CREW "Real"	WYNN/Florence, SC PD: Fred Brown Jr. MD: Parish Brown 12 LAURYNHILL "Ex-Factor" 8 JUVENIE "Ha" 5 WHITNEY HOUSTON "Heartbreak" 5 MYRON "Everything"	WKGN/Knoxville, TN PD: Thomas Henderson 5 LOURYN HILL "Ex-Factor" 5 YDUTH EDITION "Anything" 5 TLC "Silly"	WBLO/Louisville, KY PD: Bill Price MD: Carlos Rowlet 17 - 2PAC "Changes" 15 - REDMAN "TI" 15 - REDMAN "TI" 12 - DIVIME "Lately" 10 - TUTAL/MSSY ELIIOTT "Troppin"	WYOK/Mobile, AL PD/MD: Jammin' Jimmy Avant 15 TC: "Say" D.QLUE FDMX "On"	KVSP/Okiahoma City, OK PD: Terry Monday MD: Maurice Prince TLO-SNY LAURYNHLL'Ex-Factor" DJ CLUE F/OMX*"On"	27 ROBINS-Dance" GETO BOLYS "Gangeta" LAURYN HILL "Ex-Factor" TAMI DAVIS "Dhy" XSCAPE "Softest" KDKS/Shreveport, LA PD/MD:Quinn Echols	WMNX/Wilmington, Ni PD/MD: Rod Cruise 13 BRANDY Dequise 110 "Saly" LUTSHY LUTSHY LUTSHY 10 Total Reporters 90 Current Playlists 86 Current Playlists
WHITNEY HOUSTON "Heartbreak" TLC "Sily" VJM/Bryan, TX D: Lester Pace ID: Edward Sanchez TLC "Sily" LAURYN HILL "Ex-Factor" YOUTH EDITON "Angthing"	WWDM/Columbia, SC PD/MD: Paul Jackson 16 LAURYM HLL "Ex-Factor" 5 ROBINS "Dance" 5 FDXYBROWN "Hot" 5 SSCAPE: "Softest" UUVENIL: "Ha" GETO BOYS "Gangsta"	WJFX/Ft. Wayne, IN PD/MD:B.J.Steele TLC:SN/ SIX NINE: "Right" SIX NINE: "Right" STRAWDERRI "Secret"	KRRQ/Lafayette, LA PD: Dre Richards 6 WrITNEY HOUSTON 'Hearbreak' 5 LAURYN HILL 'Ex-Factor' TEK KEE 'Exerything' OL CLUE FOMX 'Oo- BRANDV' 'Osquise' LEVER'S 'Wrete'' LEJII'' Skintone'	9 112F/MASE 'Love' WGZB/Louisville, KY VP Prog./PD: Tony Fields MD: Tim Jherard 5 MYRON "Everything" TLC'SNY	KRVV/Monroe, LA PD/MD: Chris Collins TLC "SNP" - LAURYN HILL "Ex-Factor" YOUTH EDITTON "Arything"	WJHM/Orlando, FL PD: Russ Allen Interim MD: Al Fiala 51 TANTO METRO "Foots" 20 D'ANGLO "Dewis" JESSE POWELL "Nou" MD THUGS FAMILY "Ghetto" KENNY LATTINOBE "Lose"	25 LURYYHILL "Ex-Factor" 22 PRAS "Warne" 5 YOUTH EDITON "Anything" 11.0" Sily" GHETTO WAFA "Decatur" SX NINE "Right" WHITNEY HOUSTON "Right"	Reported Frozen Playlist (1): WDZZ/Flint, MI Did Not Report, Playli Frozen (3): WJJN/Dothan, AL WPLZ/Richmond, VA
VBLK/Buffalo, NY D: Skip Dillard 5 10 "Westske" 2 TLC:Sly" D UCLUE FOMX:"On" MYRON "Serything" TAMI CANS "Only"	WFXE/Columbus, GA PD: Philip D. March MD: Art Thomason MYSTIKAL: Rapper" TLC: "Sity"	WTMG/Gainesville, FL DM/PD/MD: Don Cody 31 R KELLY FK MURRAY "Home" 6 TLC: Shy" 23 LAURYN HILL "Ex-Factor" 21 YOUTH EOLTION "Anything"	TLC'SWY KZWA/Lake Charles, LA PD: Frank Tray MD: James Williams TLC'SWY LAURYH ILL'Ex-Factor" LEJIT'Skintore"	LAURYN HILL "Ex-Factor" WIBB/Macon, GA PD/MD: Kevin Fox 5 YOUTH EDITION "Anything" 5 TLC: SIV/ 5 LAURYN HILL "Ex-Factor"	KYEA/Monroe, LA PD/MD: Centleman George 20 LAURYN HULT-sk/actor" 7 YOUTHEOTTON "Arything" DCLCUE FRDMX "On" TLC "Silly"	WPHI/Philadelphia, PA PD: Mictox 14 TLC*SNY 5 DJCLUEFDMX*Dn*	KMJJ/Shreveport, LA PD: Kelly Berry MD: Candy Rain 29 LARTW.HL "Ex-Factor" 18 FDXY BROWN "Hor" 17 AARON HALL "Places" 8 TLC: Silly" 7 BIG PUNISHERMISS "Punish" 7 XSCAPE "Softest" GHETTO MAFIA: Decatur"	KMJM/St. Louis, MO Did Not Report For Tw Consecutive Weeks; Data Not Used (1): WCDX/Richmond, VA New Reporter (1): WBLO/Louisville, KY
				RBAN	AC			
VALR/Atlanta, GA A.PD: Jim Kennedy PD: Mitch Faulkner DAVINA THEID JESSE POWELL "You" Well TAEV KIN CTAM "Hearthrank"	WPAL-AM/Charleston, SC PD/MD: Jae Jackson 17 LAURYN HILL "Sk-Factor" 8 YOUTHEOTTON "Anything" DAVINA "Help"	WMXD/Detroit, MI PD: Janet G. DRU HILL "Times"	WKXI/Jackson, MS PD/MD: Stan Branson WHITNEY HOUSTON "Heartbreak" R. KELLY Wonans" TEVINCAMPBELL "Way"	WMJM/Louisville, KY PO: Tony Fields 10 DAWNA 'Heb'' 10 JK''Love''	WDLT/Mobile, AL PD: Mark Oylan MD: Kathy Barlow 13 LAURYN HILL "Ex-Fator" 5 YOUTH SOTTON "Anything"	KMJK/Phoenix, AZ PD: Art Jackson MD: Tim Higgs 5 OAVINA "Help" 5 LAUFWHL "Ex-Factor"	WLVH/Savannah, GA PD/MD: Vem Catron LAURYNHLL "Ex-Factor" TEVIN CAMPBELL "Way" JK "Love"	WMMJ/Washington, D PD: Doug Gilmore 5 ORU HILL "Times"
WHITNEY HOUSTON "Heartbreak" WWIN/Baltimore, MD D: Kathy Brown at. MD: Natalie Case GEORGE BENSON "Back" DEVICE WHITSECK	WUVA/Charlottesville, VA PD/MD: Tony Love 10 Lalyrwhitt: "Ex-Factor" 5 DAVINA "Help"	WFLM/Ft. Pierce, FL YOUTHEDITION "Anything" WHITNEY HOUSTON "Rept" LAURYN HILL "ExFactor" WOMG/Greensboro, NC	WSOL/Jacksonville, FL PD: Dave Wynter MD: K.J. 10 DAWKINS & DAWKINS "Need" 5 ROBIN S' Dance	- WRBV/Macon, GA PD: KevinFox 5 YOUTH COTION "Anything" 5 DAVINA "Help" 5 LAURY HILL "Ex-Factor"	DAVINA "Hep" KLMB/Monroe, LA PD: Chris Collins TEVINCAMPELL: Way," YOUTH-COITON "Anything" DAVINA "Hep"	WFXC/Raleigh, NC MD: Cy Young 807211MEN-There	DAviNA"Help" WTUG/Tuscaloosa, AL PD/MO: Steve Sloan No Adds	WAAV/Wilmington, NC PD: Chris Conners 6 LES NUBIANS "Makeda" 5 LAURYN HILL "Ex-Factor" 5 GEORGE BENSON "Back"
BOYZIIMEN "There"	WVAZ/Chicago, IL OM/PD: Maxx Myrick APD/MD: Jamillah Muhammad 5 LAURYN HILL "Ex-Factor"	PD: AI Payne MD: Bryan Maxwell 15 WHITNEY HOUSTON "Heartbreak"	KXZZ/Lake Charles, LA	D LAUNYN HILL EX-FACTOR	WYLD/New Orleans, LA PD/MD: LeBron Joseph 10 LAURYN HILL "Ex-Factor"			·

KQXL/Baton Rouge, LA PD: Al Jai Wallace 12 CASE F/JOE "Faded" 5 KYLE EASTWOOD "Live"

5 LAURYN HILL "Ex-Factor" 5 KEITH SWEAT "Ready"

WXMG/Columbus, OH

PD: Paul Sirong MD: Warren Stevens LES NUBIANS "Makeda" DAVINA "Help" JK "Love"

KRBV/Dallas, TX PD: Thomas Bacote 29 R KELLY "Womans" 17 JAY-ZF/AMtL AND JA "Get"

WBHK/Birmingham, AL PD: Mike Abrams ARETHA FRANKLIN"How" R. KELLY "Momans" DAVINA "Heip"

WMGL/Charleston, SC PD: Terry Base 5 JRETHA FRANKLIN "How" 5 JOHNSON WWILLIAMS "Morring" LAURYN HILL "EX-Factor" WHITNEY HOUSTON "Right"

PD: AI Payne MD: Bryan Maxwell 15 WHITNEY HOUSTON "He

WIKS/Greenville, NC PD: B.K. Kirkland 22 FAITH EVANS "Love" TRIN-I-TEE 5:7 "Aways" KYLE EASTWOOD "Love"

KMJQ/Houston, TX RMJU/HOUSION, TA PD: Carl Conner MO: Carla Boatner 8 ORU-HILL: "Times" LAURYN HILL: "Ex-Factor" LEJIT "Skintone" JIMMY SOMMERS "Promise" PHYLLIS HYMAN "Tell"

KXZZ/Lake Charles, LA PD/MD: Brian Robinson 5 LAURYN HILL "Ex-Factor" 5 DAVINA "Help"

KISF/Las Vegas, NV PD: Brian White MD: Rebecca Mendoza 16 LAURYN HILL "Doo"

KJLH/Los Angeles, CA PO/MD: Cliff Winston DAVINA "Help" LAURYN HILL "Ex-Factor" MONICA "Anger"

KJMS/Memphis, TN PD: Bobby O'Jay 14 LAURYN HILL "Ex-Factor"

WMCS/Milwaukee, WI PD/MD: Tyrene Jackson YOUTHEDITION "Anything" GEORGE BENSON "Back" XSCAPE: Sothert JK "Love" TRIN-ITEES.7" Always" JIMMY SOMMERS "Promise"

WYLD/New Orleans, LA PD/MD: LeBron Joseph 10 LAURYN HILL "Ex-Factor" 10 R. KELLY "Womans" 5 DAVINA "Hefo" 5 LEJIT "Skintone"

WCFB/Orlando, FL PD: Steve Holbrook No Adds

WDAS/Philadelphia, PA WDAS/Philadelphia PD: Joe Tamburro APD/MD: Daisy Davis 5 PEABO BRYSON "Heart" XSCAPE "Softest" LAURYN HILL "Ex-Factor" DAVINA "Help"

WKJS/Richmond, VA PD: Kevin Kofax 15 WHITNEY HOUSTDN "Right" DAVINA "Help" JIMMY SOMMERS "Promise"

KATZ/St. Louis, MO PD: Chuck Atkins 5 ARETHA FRANKI.IN "How" 5 VOUTHEOFTION "Anything" 5 GFRALD LEVERT "Taking" R: KELLY "Woman's"

39 Total Reporters 38 Current Reporters 37 Current Playlists

Did Not Report, Playlist Frozen (1): WRKS/New York, NY

Did Not Report For Three Consecutive Weeks; Data Not Used (1): WHQT/Miaml, FL

New Reporter (1): KISF/Las Vegas, NV

URBAN AC TOP 30



DECEMBER 18, 1998

					TOTAL	PLAYS		TOTAL	
3W	2W	LW	TW	ARTIST TITLE LABEL(S)	TW	LW	2 W	3W	STATIONS/ADDS
1	1	٦	0	DEBORAH COX Nobody's Supposed To Be (Arista)	1120	1092	1167	1166	37/0
2	2	2	2	KIRK FRANKLIN Lean On Me (Gospo Centric)	792	856	945	973	31/0
10	.5.	3	3	BRANDY Have You Ever? (Atlantic)	755	707	618	526	34/0
16	1.0	5	4	TEMPTATIONS This Is My Promise (Motown)	717	615	521	382	36/0
7	4	4	5	HOUSTON & CAREY When You (Arista/Columbia/DreamWorks)	687	671	654	565	35/0
4	3	6	6	DIVINE Lately (Pendulum/Red Ant)	591	555	657	675	26/0
9	9	7	7	AARON HALL All The Places (I Will Kiss You) (MCA)	527	536	560	539	27/0
5	8	8	8	TEMPTATIONS Stay (Motown)	515	512	568	634	25/0
18	15	11	9	GERALD LEVERT Taking Everything (EastWest/EEG)	473	419	370	347	28/1
6	7	9	10	MAXWELL Matrimony: Maybe You (Columbia)	456	471	576	624	24/0
24	19	16	0	DRU HILL These Are The Times (Island)	449	.361	318	299	22/3
3	6	10	12	LUTHER VANDROSS Know (LV/Virgin)	425	468	585	706	23/0
27	17	12	13	LEVERTS Where Would Be (Virgin)	406	375	336	282	29/0
11	12	13	1	KENNY LATTIMORE Days Like This (Columbia)	382	375	452	522	22/0
BRI	EAK	ER	15	BOYZ II MEN I Will Get There (DreamWorks)	378	302	198	113	25/2
13	13	15	16	BRIAN MCKNIGHT The Only One For Me (Motown)	353	367	442	452	16/0
BRI	EAK	ER	Ð	MONICA Angel Of Mine (Arista)	350	295	248	170	20/1
25	21	17	B	CECE WINANS Slipping (PMG/Atlantic)	348	338	311	298	21/0
_	25	21	19	JESSE POWELL You (Silas/MCA)	344	300	279	214	26/1
_	29	27	20	FAITH EVANS Love Like This (Bad Boy/Arista)	343	251	254	260	14/1
_	_	23	2	TRIN-I-TEE 5:7 You Can Always (B-Rite/Interscope)	323	287	236	142	23/2
30	20	19	22	KYLE EASTWOOD Why Can't We Live Together (Columbia)	315	325	313	268	21/2
-		24	23	PEABO BRYSON & ROBERTA FLACK The Gift (Windham Hill)	309	279	202	155	26/0
17	16	18	24	BRIAN MCKNIGHT Hold Me (Motown)	306	330	348	356	13/0
_		30	25	LES NUBIANS Makeda (OmTown/Virgin)	268	236	200	189	20/3
-	-		26	VOICES OF THEORY Wherever You Go (H.O.L.A./Red Ant)	268	234	204	234	17/0
12	14	25	27	TRIN-I-TEE 5:7 God's Grace (B-Rite/Interscope)	268	276	399	505	16/0
ĎΕ	ΒU	T	23	VANESSA WILLIAMS My Flame (Mercury)	255	223	153	69	19/0
8	_	28	29	TAMI DAVIS Only You (Red Ant)	252	245	203	181	16/0
DE	ΒU	T	30	R. KELLY When A Woman's Fed Up (Jive)	249	143	62	22	21/5

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 39 Urban AC reporters. 37 current playlists. Songs that are down in plays for three consecutive weeks and below No. 15 are moved to recurrent. © 1998, R&R Inc

С

GEORGE BENSON Back To Love (GRP) Total Plays: 245, Total Stations: 21, Adds: 3

PHYLLIS HYMAN Tell Me What... (Philadelphia International) Total Plays: 206, Total Stations: 16, Adds: 1

JK Love Jones (Verve/Motown) Total Plays: 188, Total Stations: 23, Adds: 5

ARETHA FRANKLIN How Many Times (Arista) Total Plays: 173, Total Stations: 19, Adds: 3

M. JOHNSON/A. WILLIAMS Morning ... (N2K Encoded Music) Total Plays: 163, Total Stations: 13, Adds: 1

WHITNEY HOUSTON Heartbreak Hotel (Arista) Total Plays: 159, Total Stations: 16, Adds: 3

R. KELLY & CELINE DION I'm Your Angel (Jive) Total Plays: 155, Total Stations: 8, Adds: 0

UNCLE SAM When I See You Smile (550 Music) Total Plays: 151, Total Stations: 13, Adds: 0

LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia) Total Plays: 131, Total Stations: 5, Adds: 1

JIMMY SOMMERS Promise Me (Gemini/Universal) Total Plays: 130. Total Stations: 11. Adds: 3

Songs ranked by total plays

BREAKERS

BOYZ II MEN I Will Get There (DreamWorks) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS Ð 378/76 25/2 MONICA Angel Of Mine (Arista) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 20/1Ø 350/55

MOST ADDED

ARTIST TITLE LABELIS

ADDS DAVINA | Can't Help Myself (Loud) 16 LAURYN HILL Ex-Factor (Ruffhouse/Columbia) 16 YOUTH EDITION Anything Is Possible (IMI) 7 JK Love Jones (Verve/Motown) 5 **R. KELLY** When A Woman's Fed Up (*Jive*) 5 GEORGE BENSON Back To Love (GRP) 3 TEVIN CAMPBELL Another Way (Qwest/WB) 3 DRU HILL These Are The Times (Island) 3 **ARETHA FRANKLIN** How Many Times (Arista) 3 WHITNEY HOUSTON It's Not Right But It's Okay (Arista) 3 WHITNEY HOUSTON Heartbreak Hotel (Arista) 3 LES NUBIANS Makeda (OmTown/Virgin) 3 JIMMY SOMMERS Promise Me (Gemini/Universal) 3

MOST INCREASED PLAYS TOTAL PLAY

ARTIST TITLE LABEL(S)	INCREASE
R. KELLY When A Woman's Fed Up (<i>Jive</i>)	+106
TEMPTATIONS This Is My Promise (Motowrk)	+102
LAURYN HILL Ex-Factor (Ruffhouse/Columbia)	+96
WHITNEY HOUSTON Heartbreak Hotel (Arista)	+94
FAITH EVANS Love Like This (Bad Boy/Arista)	+92
DRU HILL These Are The Times (Island)	+88
BOYZ II MEN Will Get There (DreamWorks)	+76
JK Love Jones (Verve/Motown)	+66
MONICA Angel Of Mine (Arista)	+55
GERALD LEVERT Taking Everything (EastWest/EE	G) +54



LAURYN HILL Can't Take My Eyes ... (Ruffhouse/Columbia) TAMIA So Into You (Qwest/WB) GLENN JONES Let It Rain (SAR/WB) GERALD LEVERT Thinkin' Bout It (EastWest/EEG) KELLY PRICE Friend Of Mine (T-Neck/Island) MARY J. BLIGE Beautiful (Flyte Tyme/MCA) JON B. They Don't Know (Yab Yum/550 Music) BOYZ II MEN Doin' Just Fine (Motown) **REGINA BELLE** I've Had Enough (MCA) W. DOWNING & G. ALBRIGHT Stop, Look ... (Verve/Motown)

Breakers: Songs registering 350 plays or more for the first time. Bullets awarded to songs gaining plays over the previous wesk. If two songs are tled in number of plays, the song being played on more stations is placed first. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE.



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LON HELTON

1998: An Unsettling Year

Maybe it's the millennium. Or, perhaps 1998 was the year we felt a lot of the effects wrought by the fast and furious consolidation experienced over the last two and a half years.

Whatever it was, Country found itself continuing to drift on a sea of uncertainty as ratings continued to be softer than most of us would prefer and record sales suffered amid talk that the music "just isn't as strong as it used to be.'

Consolidation Slows

There were fewer deals made in 1998 primarily because there were fewer companies to be gobbled up. Nonetheless, the format was impacted by a few major sales.

 Chancellor became radio's No. 1 owner (in numbers of stations) with its acquisition of sister Capstar, which had earlier in the year bought Triathlon. All together, Chancellor will end the year with about 80 Country outlets, approximately 17% of the company's stations.

 Nationwide was sold to Jacor. which meant three of the preeminent Country outlets in America changed hands: WPOC/Baltimore, WCOL-FM/ Columbus, and WGAR/Cleveland.

· Great Empire, a chain of radio stations and management dedicated almost entirely to Country, was sold to the Journal Broadcast Group.

Ratings Wrap

The rich got richer and the poor poorer in 1998. Strong Country radio outlets, especially in markets 100+, held their own, and, in many cases, actually improved their ratings lot in the past year. Unfortunately, most Country stations in more urban markets saw their numbers continue to erode, though the losses have slowed considerably.

Ins & Outs

here were 123 fewer com-There were 125 tens. There were 125 tens gramming Country in November 98 than there were in October '97. According to the M Street Journal, there were 2368 Country outlets as of November '98 vs. 2491 in October '97. That compares to 2525 in '96, 2622 in '95, 2648 in '94, and 2601 in '93, and, for comparison sake, 2448 in '89. Here are some of those that came and went in 1998.

Ins
WPUR/Atlantic City, NJ
KLNC/Austin
KHUL/Honolulu
WQBB/Knoxville
WJRZ/Monmouth-Ocean
KKNG/Oklahoma City
• KISO-AM/Phoenix, AZ (Gold)
KHWG/Reno, NV
WJRV/Richmond
KIXD/Tucson
WCDP & WCDT/Wilkes Barre
& Outs
 KWCY/Phoenix, AZ
WHKZ/Columbia, SC
WHQK/Columbus
 KNAX/Fresno
WOKi/Knoxville

- WOKI/Knoxville
 WJCC/Montgomery, AL
- WXFG/West Palm Beach



Looking ahead: It will be interesting to see what impact Chancellor's "Jammin' Oldies" - the only other format besides Country that is targeted 25-54 - will have on our format. Thus far, it has debuted strongly everywhere it's been launched. Will it prove to be a drain on our female listening?

Also on the programming side, Classic Country has yet to take off. While a few more stations switched to it in 1998, only KKNG/Oklahoma City made any real noise.

The Final Word

Finally, 1998 is ending on a somewhat unsettling note with regard to the radio and record relationship. Economic pressures and an environment that makes it ever more difficult to break artists have prompted labels to rethink the allocation of their promotional dollars. As of this writing, it appears that smallmarket Country outlets may well bear the brunt of the new policies.

As I was looking for a summation of the times in which we all currently find ourselves, I came across this from RLG Chairman .loe Galante:

"The sales numbers we've enjoyed over the last couple of years have diminished. This can partially be attributed to the growth of contemporary music and the entertainment dollar being split. But the fact remains, country music is the one that suffered ... When you combine this with other factors, e.g., the change in the music (whichever way it's going), stations in increasingly competitive situations, a lot of new faces in country music emerging, and some of the truly great stars not performing the way they did before, you have a real scenario for absolute 'go for the throat' - with radio caught in the promotional middle.

"Sooner or later, when everybody adds ups what they're making and what they're spending, they're going to figure out what it's cost them to play the game. That's when it will stop.

By the way, that quote first appeared in the R&R Country column on December 2 — 1983. Of course, we all survived then, and we'll all come through it now - probably stronger than ever.

Happy Holidays

As always, the entire R&R Country staff - Jessica Gilbert, Jennifer Scruggs, Calvin Gilbert, our L.A. assistant Diane Fredrickson, and myself wish all the best to you and yours for a wonderful holiday season. Have a happy New Year, and we'll see you in 1999!

COUNTRY

MILESTONES

Promotions, Appointments, And Honors

Montgomery, AL, PD. • Charlie Garrett: Named PD of

• Bob Grayson: WXCL-FM/Peoria.

• Don Langford: Appointed KRAK-

Mark Skibba: WDEZ/Wausau,

FM/Sacramento PD. • Ric Larson: To WBUL/Lexington,

WI, PD promoted to Dir./Country Ops for Midwest Communications.

• Gary Spurgeon: Named KRMD/ Shreveport, LA, GM. • Ted Stecker: Consultant named

KXXY & KTST/Oklahoma City OD.
 Dick Williams: Former WIL/St.

Louis GM named VP/GM for SEAStar/

Septmeber

ners: WUBE/Cincinnati, WTQR/Win-ston-Salem, KUZZ/Bakersfield, and

WUSY/Chattanooga, TN. Ben & Brian, KMLE/Phoenix, AZ; J.D. Can-

non, WFMS/Indianapolis; Scott

• Bill Black: WKSJ/Mobile midday-

· John Dimick: WNCI-FM/Colum-

• Bill Dotson: KSSN/Little Rock

bus PD named PD of KSON-FM/San

acting PD to PD. • Tom Fridley: WBBS/Syracuse

PD to WCOL-FM/Columbus PD. • Chad Heritage: KDDK/Little Rock

• **Clay Hunnicut:** WUSY/Chat-tanooga, TN, PD elevated to OM for Cumulus/Chattanooga. • **Jim Radler:** Named PD at WPKX/

Springfield, MA.
 Dave Shepel: KFGE/Lincoln, NE,

acting PD becomes PD. • Dave Steele: To WBYT/South

• Meg Stevens: WBBS-FM/Syra-cuse APD/MD promoted to PD.

October

• Scott Johnson: Joined Capstar/ Jackson, MS, as OM.

• Dan Markus: Named WRKZ/Har-

Steve Warren: Florida-based pro-

grammer joined CD Radio's Country

November

PD joined Keith Hill to form Hill-Acree

Les Acree: WIVK-FM/Knoxville

Mike Hammond: Dick Broadcast-

• Bill Kramer: WOGK/Gainesville

• Lisa Rodman: Named WYCD/

• Neal Thomas: Appointed WVLK/

Jaye Albright: Jacor Dir./Country

December

Prog. named President/Country for Mc-Vay Media. • Brad Hansen: KLNC/Austin act-

ing PD to PD. • Clint Marsh: Columbia/Nashville

regional named PD at WPOR/Port-

transferred to OM/PD of KWEN/Tulsa. • Bob McNeill: Former Heritage

Media VP/Programming named PD at

• Nick Roberts: WHKO/Dayton

· Gerry McCracken: Cox/Davton OM

PD to OM of WOGK-WNDD & WNDT.

• John Marks: KWNR/Las Vegas PD to KWNR & KFMS OM.

ing/Knoxville OM added WIVK-FM PD

• 1998 NAB Marconi Award Winners: KRKT/Albany, OR; John Mur-phy and George House of WAXX/Eau Claire, WI; and KFKF/Kansas City.

Fred Horton: WBEE/Rochester

Innes, WYNK/Baton Rouge; Innes, WYNK/Baton Rouge; and Johnson & Johnson, WKXC/Au-

• 1998 CMA Broadcast Award Win-

KHUL/Honolulu.

KY, as PD.

Nashville

gusta, GA.

er to PD

Diego

acting PD to PD.

Bend, IN, as PD.

risburg PD

division.

consultancy.

Detroit PD.

land, ME.

KYNG/Dallas.

APD/MD promoted to PD.

Lexington, KY, PD

duties

IL, MD/middayer to PD.

Here are just a few of the people who were in the news in 1998.

January

Becky Brenner: ARS/Seattle GPM added KYCW PD duties Justin Case: WDSY/Pittsburgh PD transfers to WYRK/Buffalo as PD.

· Cox Radio awards VP stripes to 10 GMs, including Country station aders Hugh Barr, Jeff Clark, Joel Delmonico, Donna Hall, Bill Hendrich, and Ben Reed. • Lisa Decker: KMPS-FM/Seattle

GSM to GM.

• T. Gentry: WKXC-FM/Augusta, GA PD to OM of WKXC & WSLT • John Moore: KNUE/Tyler, TX,

interim PD to PD. • Glenn Trent: WKSF-FM/Asheville, NC, APD to OM for WKSF-FM & WWNC-AM.

February

• Chris Atkins: Tapped as WNUC/

Buffalo PD • Randy Black: KBUL/Reno, NV, APD/MD upped to PD of sister KATM/

Modesto, CA • Bill Bradley: KORD/Tri-Cities, WA, VP/GM transferred to VP/GM of

KUGN/Eugene, OR. Carlisle: WRNS/ Wayne

Greenville PD promoted to Corp. Prog. Coord., Pinnacle/SE.

• Joey D: WKXB/Wilmington, NC, MD to PD/MD.

• Dan Dermody: WXCL/Peoria, IL, PD added PD duties for sisters WOAM-AM & WFXF-FM.

• Ray Edwards: KDRK/Spokane PD promoted to OM.

Bob Ganzak: Named Corp. GM for Pinnacle/Myrtle Beach, SC.

• IB Green: WFRY/Watertown, NY, PD to PD at sister WFRG/Utica, NY.

• Ed Hill: KATM/Modesto, CA, PD transferred to OM of KUBL & KBEE/ Salt Lake City. • Tom Jordan: KQFC & KIZN/ Boise, ID, OM transferred to OM of

Citadel/Reno, NV.

• Barry Kent: WTHI-FM/Terre Haute, IN, PD elevated to OM. • Dave Love: KNFM/Midland, TX, PD to KYKR/Beaumont, TX, PD.

David Manning: Clear Channel VP/ Tampa transferred to VP/Tallahassee, FL.

• Cary Rolfe: Named Dir./Prog. & Promotions at KUPL/Portland.

· Johnny Walker: To PD/afternoons at WGTR/Myrtle Beach, SC.

March

• Lon Bason: WIL/St. Louis GM upped to Reg. Mgr. for Sinclair/St.

Kit Carson: Appointed Clear Channel/Mobile Dir./FM Prog. Greg Cole: WPOC/Baltimore APD/MD to WSM-FM/Nashville PD.

• David Gingold: Bamstable President adds duties as President/CEO of the company's Memphis Radio Group.
 Robynn Jaymes: WYYD/ Roanoke, VA, APD/MD to PD.

• Brian Philips: Elevated to

Susquehanna Dir /Prog, Atlanta/Dal-las; adds KPLX/Dallas PD duties. • Mark Phillips: WFMB/Springfield,

IL, middayer to PD. • Dave Priest: WRNN-AM & WYAV-

FM/Myrtle Beach, SC, PD promoted to Dir./Prog. for Pinnacle/Myrtle Beach. Skip Schmidt: Named Clear

Channel/Tampa VP/GM. • Mike Shepard: Jefferson-Pilot/

San Diego Dir./Ops to Asst. VP • Rich Summers: Named OM for Citadel/Boise ID

Tony Yoken: WSRR/Memphis VP/GM elevated to Memphis Radio Group Exec. VP/GM.

April

• 1998 ACM Honors: WUSN/Chicago, station; WQYK/Tampa OM/ mornings Tom Rivers, personality. • Jane Bartsch: Named Pres./GM

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of WGSM-AM, WBZO-FM & WMJC-

FM/Long Island. • Don Boyles: Named GM of KKNG/Oklahoma City. • Kevin Christopher: Became PD

of KKNG/Oklahoma City

• Dave Collins: Appointed KIXD/ Tucson PD. • Robin Daniels: WZST/Chatta-

nooga, TN, PD to PD of WKML/ Fayetteville, NC. • Monte Maupin Gerard: WFMS &

WGRL-WGLD/Indianapolis VP/GM to VP/Market Manager.

• Lee Logan: South Central Com-munications Dir./Group Prog. to Exec.

Dir./Country Prog. for MJI. • John Moesch: Named PD/mom-ings at KNFM-FM/Midland, TX.

May

• Michael Cruise: Consultant named PD at KASE/Austin.

• Mike James: WWKA/Orlando Dir./Marketing & Promotion to KKCS Colorado Springs PD.

• Greg Mozingo: KSSN & KDDK/ Little Rock PD named WGKX/Memphis PD.

Jim West: KBFG/Sante Fe, NM, PD to PD at WGRX/Baltimore.

June

• R&R Industry Achievement Awards, Country: Station, WSIX/ Nashville; PD, Larry Daniels, KNIX/ Phoenix, AZ; MD, Buddy Owens, KNIX; Personality, Gerry House, WSIX/Nashville; Label, MCA/Nashville; Sr. Promo Exec., David Haley, MCA/Nashville; Reg. Promo Exec., Denise Roberts, MCA/Nashville.

• DJ Hall of Fame Inductees: Bob Kingsley, Frank Page, Lee Shannon. Paul Simpkins, and the late

Marty Sullivan. • Ron Ellis: Named PD at WUUS/ Augusta, GA

John King: Capstar/Nashville VP/GM named President & CEO of new Capstar subsidiary SEAStar.

• John Q. Morris: WGBL/India-

napolis APD/MD/mornings to PD. • Chris O'Kelley: Named WWGR/

Ft. Myers PD • Don Olyear: KUPL/Portland GSM transferred to VP/GM of CBS/Pitts-

 Bob Raleigh: WUUS/Augusta,
 bad of Country GA, PD promoted to head of Country programming for Cumulus.

Bob Richards: WFMS/Indianapo-

lis APD to PD. • Tom Rivers: WQYK-FM/Tampa OM/mornings promoted to VP/GM. • Mike Shepard: Jeff.-Pilot Comm./

San Diego Asst. VP/Prog. & Ops to Moyes Research as Sr. VP. Jack Taddeo: Former SEX Sr VP/Prog. Jack Taddeo takes that title at Capstar.

July

IN, PD to WYNK/Baton Rouge PD.
 Mike Dillon: To WRWD/Pough-

keepsie, NY, as PD.
Bill Fink: KZLA/L.A. APD/MD and

• Kipp Greggory: WKNN/Biloxi,

Charlie Harrigan: Named PD/ mornings at WCTD/Wilkes-Barre.
 Tim Jordan: KYCY-AM & FM & KFRC-AM/SF OD to KYCY-FM PD.

• Eric Logan: KYCY/SF PD trans-ferred to WQYK/Tampa OM.

Steve O'Brien: Named PD of

Larry Santiago: Tapped as PD

for Premiere's Country shows. • Scott Shannon: KNFR/Spokane

August

Citadel/Albuquerque added PD duti

• Don Brookshire: To WKIX & WKXU-WWND/Raleigh OM.

• Darlene Dixon: Hired as WLWI/

• Brad Barrett: Dir./FM Ops for

acting PD to PD.

MS, afternoon driver to PD.

WWQM/Madison, WI.

Prod. Dir. to PD.

for KRST.

Ralph Cherry: WBYT/South Bend.

What's The Matter With You Baby

The debut single from



Get ready to start 1999 out the right way!

written by BETH NIELSEN CHAPMAN and ANNIE ROBOFF produced by RODNEY CROWELL



Management: Burt Stein/Gold Mountain Entertainment www.reprisenashville.com ©1998 Reprise Records

NASHVILLE THIS WEEK

Industry Rumors Kept Flying

□ Country labels and executives were hot topics of conversation in '98

As Nashville tightened its belt another notch, the Music City rumor mill worked overtime in 1998, with industry insiders speculating on the fate of several labels and key executives.

Just last week, one of those hot rumors - the possible merger of MCA's and Mercury's Nashville divisions - proved to be nothing more than hot air in the wake of Seagramowned Universal Music Group's official merger with PolyGram. Despite pending layoffs of nearly 3000 employees throughout UMG, it appears as though the new year will bring business as usual in Nashville. In terms of PolyGram's Nashville imprint. Mercury will remain as a stand-alone label headed by President Luke Lewis. MCA, already owned by UMG, retains its existing leadership team of Chairman Bruce Hinton and President Tony Brown.

Virgin Birth In Nashville

In 1998, the rumor mill also rolled with speculation about the future of former Capitol/Nashville President/ CEO Scott Hendricks. When Pat Quigley replaced Hendricks as Capitol's chief in November 1997, senior executives at parent company EMI indicated that Hendricks would be offered the chance to head another EMIowned label. Keeping a remarkably low profile. Hendricks' status as a free agent led to his name being mentioned as a possible candidate for other label jobs, while other street talk indicated that he would forgo the stress of running a label to concentrate on his work as a record producer.

In August, EMI Recorded Music/ North America Deputy President Roy Lott announced that Hendricks had been named President of Virgin's new Nashville division. With an initial artist roster of Julie Reeves, River Road, and comic Roy D. Mercer acts Hendricks first signed at Capitol -- Virgin moved into its offices at 48 Music Square East, a building previously occupied by Rising Tide, in September. In assembling a staff, Hendricks hired several of his former co-workers who had joined him in exiting Capitol following Garth Brooks' well-publicized campaign to have Quigley named head of the label. The former Capitol staffers include Susan Levy as VP/Artist Development, Lorie Lytle as VP/Publicity, and Regina Stephens as Manager/Publicity & Artist Development. While Virgin's promotion department is still being finalized, former Mercury/Nashville VP/Promotion Larry Hughes arrived as VP/Promotion and former Capitol/Nashville Director/Radio Marketing Doug Baker was named Director/National Promotion.

Meanwhile, at Capitol, things settled down in '98, with Sr. VP/Promotion **Bill Catino** elevated to Exec, VP and Capitol/Nashville VP/Promotion **Terry Stevens** signing a two-year extension on his contract. November signaled the end of Brooks' threeyear tour and the release of the multiplatinum, two-CD concert set, *Garth Brooks Double Live*. After Brooks announced that he was putting his band, road crew, and management company on hiatus, GB Management publicists **Scott Stem**

T 4 81

and **Karen Byrd** were each named VP/Publicity for Capitol/Nashville.

Changes Abound

Among the year's biggest bombshells were the closure of Rising Tide and new leadership at Asylum.

The Universal Music Group's decision in March to abolish its Rising Tide label took Nashville — and the company's staff and artists — by to-



tal surprise. Just a few weeks before, Rising Tide had exhibited a strong presence at the annual Country Radio Seminar by hosting a series of parties featuring its artists, including the Nitty Gritty Dirt Band and Delbert McClinton. In closing Rising Tide after a 27-month run, 18 staffers and 10 artists quickly found themselves on the street. The label's biggest star - Dolly Parton found a new home at Decca. In June, former Rising Tide President Ken Levitan resurrected Vector Management, the firm he closed when he joined the label.

In April, executives from the Elektra Entertainment Group's New York office arrived in Nashville to restructure its country division, Asylum. In the aftermath, veteran New York and Nashville publicist Evelyn Shriver was named Asylum President, succeeding co-President/CEO Joe Mansfield and co-President Kyle Lehning. Although other country labels included women in their executive ranks, Shriver made history by becoming the first female to be named President of a Nashville record label. Shriver named artist manager Susan Nadler as VP/A&R. VP/Promotion Stan Byrd remained on board. Former Capitol/Nashville Exec. VP/GM Walt Wilson later arrived as VP/Sales & Marketing, taking on the marketing duties previously handled by Mansfield. Shriver

also announced several new artist signings, including Jon Randall, Monte Warden, and Country Music Hall of Fame member George Jones.

New Labels

As the year began, Nashville was keeping a close eye on two new country labels — DreamWorks and Lyric Street — which were just beginning to gear up. By year's end, both had established themselves as serious players. DreamWorks enjoyed immediate chart success with Randy Travis' "Out Of My Bones" and Lyric Street made impressive strides with Lari White and Aaron Tippin.

Although DreamWorks' corporate philosophy does not include the use of titles for its personnel, Nashville division chief James Stroud announced the appointments of former MCA/Nashville VP/Promotion Scott Borchetta as Sr. Executive and independent promoter Bruce Shindler as Head of Promotion.

Lyric Street President Randy Goodman named former RCA Label Group VP/Promotion **Dale Turner** as VP/ Promotion. Goodman also elevated Director/National Promotion **Kevin Herring** to the level of Sr. Director.

While Sony Music/Nashville has a lengthy history with the Columbia and Epic labels, the company celebrated the resurrection of its Monument imprint. The cause for celebration came from the Dixie Chicks' Monument debut album. *Wide Open Spaces*, which last week received triple-platinum certification from the RIAA.

Another new label, BANG II, was activated after Web IV Music received approval for the use of the name from Sony Music's business affairs division. Sony owns the rights to master recordings of Bang Records, which BANG II owner Hene Berns' late husband - Bert Berns - founded in the '60s. While lacking the luxury of a parent company's corporate clout, BANG II provided a strong showing with its first country act, singer/songwriter Monty Holmes. Former Atlantic/Nashville National Director/Promotion Larry King joined BANG II as Exec. VP. but exited the company in December. Former Atlantic/Nashville Director/ Artist Development Elroy Kahanek initially joined BANG II as VP/Artist Development and was elevated to Exec. VP following King's departure.

Other Tidbits

Arista and MCA joined forces to release and promote "If You See Him/If You See Her," the first recorded duet featuring Brooks & Dunn and Reba McEntire. In addition to hitting No. 1 on the **R&R** Country Singles chart, the track also called attention to a national tour and drove record sales. The project was crosspromoted by including the track on two albums, Brooks & Dunn's Arista album *If You See Her* and McEntire's MCA album *If You See Him*, and platinum certification was achieved for both.

The past year also brought other news, including:

• In October, RCA Label Group/ Nashville (RLG) Chairman Joe Galante signed a new five-year contract.

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Nashville In Motion '98

ere's a quick look at some of the major moves that took place at Nashville labels during 1998.

- Arista: VP/Artist Development & Media Marketing Fletcher Foster upped to Sr. VP/Marketing.
- Sr. Director/Sales & Marketing **Rick Shedd** to VP/Sales & Marketing. Director/National Promotion **Dave Dame** promoted to Sr. Director/ National Promotion.
- Asylum: Independent publicity executive Evelyn Shriver named President, succeeding co-President/CEO Joe Mansfield and co-President Kyle Lehning.
- Artist manager Susan Nadler appointed VP/A&R.
- Former Capitol/Nashville Exec. VP/GM Walt Wilson arrives as National Director/Sales & Marketing.
- Atlantic: Manager/Southwest Promotion Greg Sax promoted to VP/ National Promotion, later exits.
- BNA: Former Rising Tide VP/National Promotion Rick Moxley named Sr. Director/National Promotion.
- BANG II: VP/Artist Development Elroy Kahanek to Exec. VP, replacing Larry King, who exits.
- Columbia: Director/Country Promotion Ted Wagner promoted to VP/National Country Promotion.
- Epic Manager/Southwest Regional Promotion **Mike Rogers** moves to Nashville as Columbia Director/National Country Promotion.
- Capitol: Sr. VP/Promotion Bill Catino elevated to Exec. VP. Sr. Director/National Sales Bill Kennedy promoted to VP/Sales GB Management publicists Scott Stem and Karen Byrd named VPs/Publicity.
- Curb: Curb/Universal VP Promotion Gerrie McDowell segues to VP/Promotion for sister label MCG/Curb.
- DreamWorks: Former MCA/Nashville VP/Promotion Scott Borchetta officially named Sr. Executive.
- Independent promoter Bruce Shindler named Head of Promotion. • Lyric Street: Former RCA Label Group VP/Promotion Dale Turner
- named VP/Promotion. Director/National Promotion Kevin Herring promoted to Sr. Director/ National Promotion.
- MCA: Sr. Director/A&R Larry Willoughby upped to VP/A&R.
 Former MCA/Los Angeles VP/Publicity Angee Jenkins Smith becomes VP/Publicity.
 MCA-Decca Director Regional Sales Jim Roe elevated to Director/
- National Sales.
- Mercury: Sr. VP/Sales John Grady upped to Sr. VP/Sales, Marketing, & Promotion.
- Director/Northeast Regional Promotion **Michael Powers** elevated to VP/National Promotion.
- Director/National Promotion & Artist Development Chris Stacey elevated to Sr. Director.
- RCA: RCA Label Group Sr. Director/Finance Paul Barnabee promoted to VP/Finance.
- RCA Label Group Sr. Director/A&R Renee Bell elevated to VP/A&R. • Reprise: Sr. Director/National Promotion Jack Purcell elevated to
- VP/Promotion. • Virgin: Former Capitol/Nashville President/CEO Scott Hendricks
- named President. Former Mercury/Nashville VP/Promotion Larry Hughes appointed
- VP/Promotion. Former Capitol/Nashville VP/Artist Development Susan Levy named
- VP/Artist Development. Former Capitol/Nashville VP/Publicity Lorie Lytle appointed VP/
- Publicity. Former Capitol/Nashville Director/Radio Marketing **Doug Baker**
- named Director/National Promotion. Warner Bros.: Director/National Promotion Brad Howell upped to
- Warner Bros.: Director/National Promotion Brad Howell upped to VP/Promotion.
- Warner-Reprise/Nashville Director/National Publicity Susan Niles elevated to VP/Publicity.

• RLG VP/Strategic Business Development **Thomas Daniel** exited after the department was abolished.

• Nationwide corporate restructuring at Warner Bros.-Reprise led to the layoffs of five employees at the Nashville division, including VP/ A&R **Doug Grau**.

• Almo Sounds closed its Nashville division. As the year began, the company had dismantled its promotion department while negotiating a new distribution deal.

• Gaylord Entertainment bought the building at 25 Music Square West that was built — but never occupied — by Capitol. The 40,000-squarefoot building sold for \$6.85 million.

• TBA Entertainment, the parent

company of Avalon Entertainment Group and Warner/Avalon, purchased the management firm of Titley/Spalding & Associates, whose management clients include Brooks & Dunn, Kathy Mattea, and Chely Wright.

• The Country Music Hall of Fame moved closer to its \$15 million goal in a capital campaign to partially finance construction of the new Hall of Fame building in downtown Nashville. More than \$9.5 million — or 63% of the capital fundraising goal — had been met by the end of the year. Carrying a total price tag of \$37 million, the 130,000square-foot limestone, glass, and painted-brick structure is set to open in the year 2000.



COUNTRY TOP 50

DECEMBER 18, 1998

3W	2₩	LW	TW	ARTIST TITLE LABEL(S)	TOTAL STATIONS/ADDS	PLAY RANK	TOTAL PLAYS	+/- PLAYS	TOTAL POINTS	+/- POINTS
5	3	2	1	COLLIN RAYE Someone You Used To Know (Epic)	203/0	2	6883	-74	32299	-144
6	5	3	0	TERRI CLARK You're Easy On The Eyes (<i>Mercury</i>)	203/0	1	6901	-26	32210	+7
8	6	4	ğ	CLAY WALKER You're Beginning To Get To Me <i>(Giant)</i>	204/0	3	6788	+95	31619	+325
9	9	6	ă	MARTINA MCBRIDE Wrong Again (RCA)	206/2	4	6613	+466	30869	+1995
3	2	1	5	BROOKS & DUNN Husbands And Wives (Arista)	200/0	5	6589	-553	30768	-2649
7	7	5	Ġ	ALAN JACKSON Right On The Money (Arista)	207/0	6	6541	+161	30472	+722
15	12	10	ŏ	RANDY TRAVIS Spirit Of A Boy (DreamWorks)	207/1	9	6274	+675	29556	+3129
13	11	9	ĕ	BLACKHAWK There You Have It (Arista)	201/2	7	6326	+442	29382	+1944
12	10	8	ğ	AARON TIPPIN For You Will (Lyric Street)	201/0	8	6290	+326	29083	+1525
18	14	12	ŏ	TIM MCGRAW For A Little While (Curb)	207/1	10	5480	+333	25742	+1591
19	15	13	ŏ	JO DEE MESSINA Stand Beside Me <i>(Curb)</i>	206/1	11	5365	+314	25361	+1451
1	1	7	12	FAITH HILL Let Me Let Go <i>(Warner Bros.)</i>	173/0	12	5112	-1036	24303	-4450
20	17	14	1	JOHN MICHAEL MONTGOMERY Hold On To Me (Atlantic)	200/4	13	4925	+194	22890	+973
21	18	15	ŏ	REBA MCENTIRE Wrong Night <i>(MCA)</i>	205/1	14	4847	+225	22791	+1067
24	20	18	Ğ	DIAMOND RIO Unbelievable (Arista)	196/1	15	4674	+200	21357	+1053
31	20	21	ŏ	MARK CHESNUTT Don't Want To Miss A Thing <i>(Decca)</i>	195/6	16	4470	+600	21255	+3015
25	22	19	ð	SARA EVANS No Place That Far <i>(RCA)</i>	200/4	17	4389	+273	20494	+1324
30	29	22	18	BILLY RAY CYRUS Busy Man (Mercury)	193/8	18	3883	+437	18046	+2135
34	30	24	ð	TRISHA YEARWOOD Powerful Thing (MCA)	197/13	19	3687	+549	16955	+2660
27	26	24	ð	WILKINSONS Fly (The Angel Song) (<i>Giant</i>)	187/8	20	3656	+246	16486	+1366
21	42	23	ă	SHANIA TWAIN That Don't Impress Me Much (Mercury)	183/20	22	3424	+804	16010	+4074
26	27	25	æ	MICHAEL PETERSON By The Book <i>(Reprise)</i>	179/2	23	3409	+249	15251	+1184
28	28	26	æ	DERYL DODD A Bitter End <i>(Columbia)</i>	183/9	24	3251	+282	14848	+1310
22	19	20	24	TOBY KEITH Getcha Some <i>(Mercury)</i>	143/0	25	3187	-957	14246	-4690
	47	31	23	DIXIE CHICKS You Were Mine (Monument)	179/36	27	2903	+910	13540	+4516
40	34	28	æ	ALABAMA Keepin' Up <i>(RCA)</i>	175/8	28	2864	+413	12951	+1966
33	32	29	ð	KINLEYS Somebody's Out There Watching <i>(Epic)</i>	171/5	31	2585	+197	11611	+936
32	31	30	23	LARI WHITE Take Me (Lyric Street)	161/4	32	2383	+128	10512	+540
36	36		æ	SAMMY KERSHAW One Day Left To Live (<i>Mercury</i>)	142/7	34	2041	+250	8853	+1220
1		KER	30	KENNY CHESNEY How Forever Feels (BNA)	156/55	36	1919	+784	8613	+3562
39	37	34	đ	LINDA DAVIS I'm Yours (DreamWorks)	154/13	35	1944	+236	8433	+1203
35	35		32	STEVE WARINER Every Little Whisper (Capitol)	131/8	38	1884	+207	8269	+916
1		KER	3	CHAD BROCK Ordinary Life (Warner Bros.)	129/28	41	1573	+359	7215	+1521
37	38	36	34	MARK NESLER Slow Down (Asylum/EEG)	128/3	42	1561	+140	6430	+563
44	40	38	65	LEANN RIMES These Arms Of Mine (MCG/Curb)	118/15	43	1515	+206	6404	+978
42	39	39	ð	T. GRAHAM BROWN Wine Into Water (Intersound)	74/4	46	1320	+108	5727	+403
_	48	43	ð	SAWYER BROWN Drive Me Wild (Curb)	103/21	47	1214	+278	5516	+1252
45	43	44	38	GARY ALLAN I'll Take Today (Decca)	102/10	48	1069	+90	4441	+402
		47	ğ	TRACY BYRD When Mama Ain't Happy <i>(MCA)</i>	90/40	50	998	+501	4087	+1909
47	45	45	0	RICOCHET Can't Stop Thinkin' 'Bout That <i>(Columbia)</i>	78/8	54	832	+94	3506	+360
		UT	đ	ANDY GRIGGS You Won't Ever Be Lonely (RCA)	85/35	57	747	+338	3184	+1535
46	44	46	42	SHANNON BROWN I Won't Lie (Arista)	65/1	62	621	-47	2507	-177
		UT)	ß	TY HERNDON Hands Of A Working Man <i>(Epic)</i>	58/42	63	557	+397	2424	+1739
		UT	ð	TRAVIS TRITT No More Looking Over My Shoulder (<i>Warner Bros.</i>)		69	425	+349	1923	+1555
50	49	49	đ	SOUTH SIXTY FIVE A Random Act Of Senseless (Atlantic)	49/5	67	429	+53	1892	+217
49	50		46	KEITH HARLING Write It In Stone <i>(MCA)</i>	55/3	65	458	+30	1802	+153
		UT	ð	JOE DIFFIE Behind Closed Doors (Epic)	47/5	68	429	+50	1674	+163
		UT	ð	LEE ANN WOMACK I'll Think Of A Reason Later (<i>Decca</i>)	27/21	71	356	+272	1635	+1243
D	EBU	UΤ	49	TRACTORS Shortenin' Bread (Arista)	28/1	72	298	-9	1272	-32
D	EBI	UT	6	SUZY BOGGUSS From Where I Stand (Capitol)	25/6	81	214	+38	873	+143
-										

BREAKERS®

KENNY CHESNEY How Forever Feels (BNA) 75% of our reporters on it (156 stations) 55 Adds • Moves 40-30

CHAD BROCK Ordinary Life (Warner Bros.) 62% of our reporters on it (129 stations) 28 Adds • Moves 37-33



	TOTAL
ARTIST TITLE LABEL(S)	ADDS
KENNY CHESNEY How Forever Feels (BNA)	55
TY HERNDON Hands Of A Working Man (Epic)	42
TRACY BYRD When Mama Ain't Happy (MCA)	40
DIXIE CHICKS You Were Mine (Monument)	36
TRAVIS TRITT No More Looking Over My (Warner Bros.)	36
ANDY GRIGGS You Won't Ever Be Lonely (RCA)	35
CHAD BROCK Ordinary Life (Warner Bros.)	28
SAWYER BROWN Drive Me Wild (Curb)	21
LEE ANN WOMACK I'll Think Of A Reason Later (Decca)	21
SHANIA TWAIN That Don't Impress Me Much (Mercury)	20

MOST INCREASED PLAYS TOTAL PLAY NCREASE ARTIST TITLE LARELIS

ANIISI IIILE LADEL(S)	INCHEAGE
DIXIE CHICKS You Were Mine (Monument)	+910
SHANIA TWAIN That Don't Impress Me Much (Mercury)	+804
KENNY CHESNEY How Forever Feels (BNA)	+784
RANDY TRAVIS Spirit Of A Boy (DreamWorks)	+675
MARK CHESNUTT Don't Want To Miss A Thing (Decca) +600
TRISHA YEARWOOD Powerful Thing (MCA)	+549
TRACY BYRD When Mama Ain't Happy (MCA)	+501
MARTINA MCBRIDE Wrong Again (RCA)	+466
BLACKHAWK There You Have It (Arista)	+442
BILLY RAY CYRUS Busy Man (Mercury)	+437

MOST INCREASED POINTS

TOTAL POINT INCREASE ARTIST TITLE LABEL(S) DIXIE CHICKS You Were Mine (Monument) +4516 +4074 SHANIA TWAIN That Don't Impress Me Much (Mercury) KENNY CHESNEY How Forever Feels (BNA) +3562 RANDY TRAVIS Spirit Of A Boy ... (DreamWorks) +3129MARK CHESNUTT | Don't Want To Miss A Thing (Decca) +3015 TRISHA YEARWOOD Powerful Thing (MCA) +2660 BILLY RAY CYRUS Busy Man (Mercury) +2135 MARTINA MCBRIDE Wrong Again (RCA) +1995 ALABAMA Keepin' Up (RCA) +1966 BLACKHAWK There You Have It (Arista) +1944

HOTTEST RECURRENTS

ARTIST TITLE LABEL(S)

GARTH BROOKS It's Your Song (Capitol) TY HERNDON It Must Be Love (Epic) DIXIE CHICKS Wide Open Spaces (Monument) GEORGE STRAIT We Really Shouldn't Be Doing This (MCA) ALABAMA How Do You Fall In Love (RCA) TIM MCGRAW Where The Green Grass Grows (Curb) LEE ANN WOMACK A Little Past Little Rock (Decca) MARK WILLS Don't Laugh At Me (Mercury) SHANIA TWAIN Honey, I'm Home (Mercury) LONESTAR Everything's Changed (BNA)

ers: Song has achieved airplay at 60% of reporter base for the first Breakers: Song has achieved airplay at 60% of reporter base for the tirs' time. Bullets awarded to songs gaining in plays and/or points over the previous week. Total Points: The sum of each station's total plays of a song multiplied by the station's individual weight. Most Increased Points lists the songs with the greatest week-to-week increases in total points. Play Rank: Ranks all charted songs by total plays. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. tal pointe. A Plays

This chart reflects airplay from December 14-20. Songs ranked by total points. Highlighted songs indicate Breaker. 207 Country reporters, 202 current playlists, Songs that are down in points for three consecutive weeks and below No. 1 are moved to recurrent @ 1998, R&R Inc.



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COUNTRY ACTION



January 4, 1999

Brooks & Dunn "I Can't Get Over You"

Arista: Having recently completed their tour with Reba McEntire, Brooks & Dunn will be enjoying a little holiday time off before returning to the road early next year. "I Can't Get Over You," the latest single from the platinum-selling album *If You See Her*, was written by Ronnie Dunn and frequent collaborator Terry McBride.

Patty Loveless "Can't Get Enough"

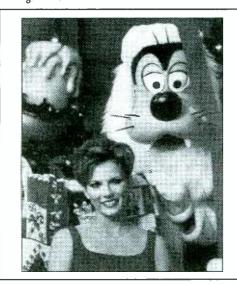
Epic: Don't look for "Can't Get Enough" as a track on the *Long Stretch Of Lonesome* album. Written by Blair Daily, it's one of three new tracks Patty Loveless recorded for her upcoming *Greatest Hits* package. Set for March 16 release, the album will include nine other songs that became staples at Country radio.

Bruce Robison "Desperately"

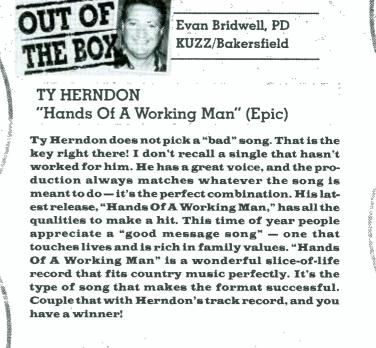
Lucky Dog: If you've caught one of Bruce Robison's recent shows, you've heard some of the new songs that are likely candidates for his next album. In the meantime, the Texas singer/ songwriter provides "Desperately" as the new single from his Lucky Dog debut album, *Wrapped*. In October, Robison joined wife Kelly Willis and friend Richard Buckner for a series of dates billed as the "The Good, the Bad, and the Ugly" tour. Robison and Willis will be teaming up for several Texas shows in January.

Lee Ann Womack "I'll Think Of A Reason Later"

Decca: While awaiting the birth of her second child, Lee Ann Womack has begun a home study program to complete her music business degree at Nashville's Belmont University. Womack's daughter, Aubrie, was part of her inspiration for returning to the books. Womack says, "I don't want her telling me years from now, 'Mom, you didn't finish'." And if parenting and education weren't enough, Womack provides "I'll Think Of A Reason Later," the latest single from her sophomore album, *Some Things I Know*.



MARTINA'S GOOFY CHRISTMAS — Martina McBride and another noted celebrity gathered for a photo op after recently taping The Walt Disney World Very Merry Christmas Parade. Fortunately, Goofy doesn't sing when McBride performs "Wrong Again" and "Let It Snow" during the TV special, which also stars Donny Osmond and 'N Sync. ABC-TV airs the show at 10am ET on Christmas Day.

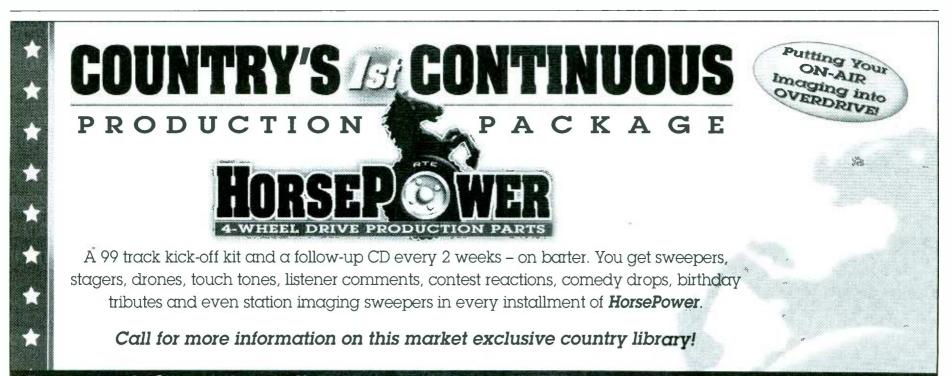




Mike Kennedy, PD KBEQ/Kansas City

KENNY CHESNEY "How Forever Feels" (BNA)

We've been spinning "How Forever Feels" for a few weeks, and it is one of the most reactionary Kenny Chesney songs we have ever played! It's the type of song you put on the air and immediately you get excited about playing it — that doesn't happen all too often these days. "How Forever Feels" will be a huge success for Kenny. His vocals are strong and the sound is absolutely amazing, upbeat, fresh, and new. I'm so thrilled about this record, I can't wait to hear the rest of the album! It's just a damn exciting song, and that's all there is to it!



For more information call ABC/Radio Today at (212)581-3962 or fax (212)459-9343

COUNTRY

December 18, 1998 R&R • 67

NEW & ACTIVE

GEORGE STRAIT You Haven't Left Me Yet (MCA)

Total Stations: 4, Total Points: 796, Total Adds: 2, Including: KZKX 26, WKKX 25 Plays Include: KIKK 54 (54), WAMZ 40 (40)

JON RANDALL She Don't Believe In Fairy Tales (Asylum/EEG)

Total Stations: 28, Total Points: 728, Total Adds: 5, Including: KIZN 7, WWQQ 7, WBCT 5, WFGY 5, WNOE 5

Plays Include: KEAN 15 (15), WAIB 14 (14), WXCL 12 (12), WAXX 10 (10), WMTZ 10 (10), WOVK 10 (10), KVOO 8 (8), WKSJ 8 (8), KHEY 7 (7), KKJG 7 (7), WDJR 7 (7), WWGR 7 (7), WTCR 6 (6), KFDI 5 (5), KRWQ 5 (5), KSSN 5 (5), KTTS 5 (5), WDEN 5 (5), WHSL 5 (5), WKKT 5 (5), WQYK 5 (5), WTHI 5 (5)

SCRUGGS W/CARPENTER

It's Only Love *(Reprise)* Total Stations: 12, Total Points: 507, Total Adds: 2, Including: WYYD 10, WNOE 5 Plays Include: KEEY 18 (18), WNCY 9 (5), KGNC 7 (7), KFDI 5 (5), KTTS 5 (5), WCTK 5 (5), WDEN 5 (5), WWYZ 5 (5)

MONTE WARDEN Someday (Asylum/EEG) Total Stations: 10, Total Points: 346, Total Adds: 7, Including: WAIB 14, WOVK 10, KVOO 8, KEAN 7, WTCR 6, KFDI 5, WKKT 5 Plays Include: WWYZ 15 (10), KTTS 5 (5), WDEN 5 (5)

Songs Ranked By Total Points

COUNTRY VIDEO



TY HERNDON Hands Of A Working Man KINLEYS Somebody's Out There Watching TRACTORS Shortenin' Bread

ELITE

JO DEE MESSINA Stand Beside Me T. YEARWOOD & G. BROOKS Where Your Road Leads SAMMY KERSHAW One Day Left To Live JOHN MICHAEL MONTGOMERY Hold On To Me TOBY KEITH Getcha Some

NATIONAL RADIO FORMATS

ABC RADIO NETWORKS

Coast-To-Coast

Mark Edwards • *(972) 991-9200* Adds:

SAWYER BROWN Drive Me Wild KENNY CHESNEY How Forever Feels LEE ANN WOMACK I'll Think Of A Reason-Later

Hottest:

RANDY TRAVIS Spirit Of A Boy, Wisdom of A Man MARK CHESNUTT I Don't Want To Miss A Thing T. GRAHAM BROWN Wine Into Water

Real Country

Dave Nicholson • (602) 966-6236 Adds:

TRACY BYRD When Mama Ain't Happy KENNY CHESNEY How Forever Feels ALABAMA Keepin' It Up

Hottest:

ALAN JACKSON Right On The Money JODEE MESSINA Stand Beside Me TIM MCGRAW For A Little While RANDY TRAVIS Spirit Of A Boy, Wisdom of A Man REBA MCENTIRE Wrong Night

ALTERNATIVE PROGRAMMING

Steve Knoll • (800) 231-2818

Gary Knoll

Adds:

TRACY BYRD When Mama Ain't Happy KENNY CHESNEY How Forever Feels OIXIE CHICKS You Were Mine LEE ANN WOMACK I'll Think Of A Reason Later Hottest:

MARK CHESNUTT I Don't Want To Miss A Thing REBA MCENTIRE Wrong Night

BROADCAST PROGRAMMING

Walter Powers • (800) 426-9082

Super Country/Pure Country

Ken Moultrie

Adds:

No Adds Hottest:

MARTINA MCBRIDE Wrong Again TERRI CLARK You're Easy On The Eyes TRACY BYRD I Wanna Feel That Way Again BROOKS & DUNN Husbands and Wives ALAN JACKSON Right On The Money

Mainstream Country

L.J. Smith

Adds:

BILLY RAY CYRUS Busy Man SHANIA TWAIN That Don't Impress Me Much

Hottest:

GEORGE STRAIT We Really Shouldn't Be Doing This CLAY WALKER You're Beginning To Get To Me BROOKS & DUNN Husbands And Wives COLLIN RAYE Someone You Used To Know TERRI CLARK You're Easy On The Eyes

New Country

L.J. Smith

BROADCAST PROGRAMMING CONTINUED

Adds:

DIXIE CHICKS You Were Mine SHANIA TWAIN That Don't Impress Me Much STEVE WARINER Every Little Whisper SAWYER BROWN Drive Me Wild LARI WHITE Take Me Hottest:

TERRI CLARK You're Easy On The Eyes CLAY WALKER You're Beginning To Get To Me COLLIN RAYE Someone You Used To Know ALAN JACKSON Right On The Money BROOKS & OUNN Husbands And Wives

JONES RADIO NETWORK

Jim Murphy • (303) 784-8700 CD Country

John Hendricks Adds:

TRACY BYRD When Mama Ain't Happy LINDA DAVIS I'm Yours SHANIA TWAIN That Don't Impress Me Much Hottest:

BLACKHAWK There You Have It TERRI CLARK You're Easy On The Eyes ALAN JACKSON Right On The Money AARON TIPPIN For You I Will CLAY WALKER You're Beginning To Get To Me

RADIO ONE COUNTRY PLAYLIST

Jim Barbee • (970) 949-3339 Adds: ALABAMA Keepin' Up SAWYER BROWN Drive Me Wild SHANIA TWAIN That Don't Impress Me Much Hottest: WADE HAYES How Do You Sleep At Night TY HERNDON It Must Be Love BLACKHAWK There You Have It CLAY WALKER You're Beginning To Get To Me T. GRAHAM BROWN Wine Into Water

WESTWOOD ONE RADIO NETWORKS

Charlie Cook • (805) 294-9000 Mainstream Country David Felker Adds: DERYL DODD A Bitter End STEVE WARINER Every Little Whisper Hottest: CLAY WALKER You're Beginning To Get To Me BROOKS & DUNN Husbands And Wives MARTINA MCBRIDE Wrong Again

MARTINA MCBRIDE Wrong Again FAITH HILL Let Me Let Go RANDY TRAVIS Spirit Of A Boy, Wisdom Of A Man Hot Country

David Felker

Hottest:

Adds: KENNY CHESNEY How Forever Feels LINDA DAVIS I'm Yours SAMMY KERSHAW One Day Left To Live

COLLIN RAYE Someone You Used To Know ALAN JACKSON Right On The Money MARTINA McBRIDE Wrong Again TERRI CLARK You're Easy On The Eyes CLAY WALKER You're Beginning To Get To Me



60.2 million households Traci Todd, Manager/Video Programming

ADDS

SARA EVANS No Place That Far (RCA) DLIVIA NEWTON-JOHN Precious Love (MCA)

TOP 10

GARTH BRODKS Tearin' It Up (And...) (Capitol) VINCE GILL Blue Christmas (MCA) DIAMOND RID Unbelievable (Arista) ALISON KRAUSS I Give You To His Heart (DreamWorks) TOBY KEITH Getcha Some (Mercury) JO DEE MESSINA Stand Beside Me (Cyrb) JOHN MICHAEL MONTOGOMERY Hold On To Me (Atlantic) DOLLY PART ON The Salt In My Tears (Decca) RANDY TRAVIS Spirit Of A Boy. Wisdom ... (DreamWorks) HANK WILLIAMS & ANITA CARTER I Carth Help It f... (Mercury)

Information current as of December 14.



42 million households Chris Parr, Director/Programming Paul Hastaba, VP/GM

ADDS

DIXIE CHICKS You Were Mine (Monument) MARTINA MCBRIDE The Christmas Song (RCA)

TOP 10

LEE ANN WOMACK A Little Past Little Rock (Decca) WY NDNNA Woman To Woman (Asylium/EEG) TOBY KEITH Getcha Some (Mercury) AARON TIPPIN For You I Will (Lyric Street) BLACKHAWK There You Have It (Arista) DEANA CARTER Absence Of The Heart (Capitol) JO DEE MESSINA Stand Beside Me (Curb) TERRI CLARK You're Easy On The Eyes (Mercury) RANDY TRAVIS Spirit Of A Boy, Wiselom ... (DreamWorks) FAITH HILL Let Me Let Go (Warner &ros.)

HEAVY

BLACKHAWK There You Have It (Arista) GARTH BRDOKS It's Your Song (Capitol) DEANA CARTER Absence Of The Heart (Capitol) DIAMDNO RID Unbelievable (Arista) FAITH HILL Let Me Let Go (Warner Bros.) TOBY KEITH Getcha Some (Mercury.) JO DEE MESSINA Stand Beside Me (Curb) JOHN MICHAEL MONTGOMERY Hold On To Me (Atlantic) AARON TIPPIN FOr You I Will (Lyric-Street) RANDY TRAVIS Spirit Of A Boy, Wisdom.... (DreamWorks) WILKINSONS Fly (The Angel Song) (Giant) WYNDNNA Woman To Woman (Asylum/EEG)

HOT SHOTS

JESSICA ANDREWS I Will Be There For You (DreamWorks) CHAD BROCK Ordinary Life (Warmer Bros.) BILL ENGVALL Here's Your Sign Christmas (Warner Bros.) VINCE GILL Blue Christmas (MCA) TY HERNDON Hands Of A Working Man (Epic) KINLEYS Somebody's Out There Watchin' (550/Sony) TRACY LAWRENCE I'll Never Pass This Way Again (Atlantic) MARTINA MCBRIDE The Christmas Song (RCA) OLIVIA NEWTON-JOHN Precious Love (MCA) TRACTORS Shortenin' Bread (Arista) SHANIA TWAIN That Don't Impress Me Much (Mercury) Heavy rotation songs receive 28 plays per week. Hotshots receive 21 plays per week.

Information current as af December 16.

COUNTRY REPORTERS

Stations and their adds listed alphabetically by market

	1	1		1		<u> </u>		T	i
KEAN/Abilene, TX PD: Dwayne Alexander MD: Rudy Allen Fernandez 42 Dixle CHICKS 15 KENNY CHESNEY 7 SUZY BOGGUSS 7 TRACY BYRD 7 MONTE WARDEN	WKNN/Biloxi, MS PD/MD: Kipp Greggory 12 LINDA DAVIS WHWK/Binghamton, NY	WKCN/Columbus, GA OM/PD: Robin Lee MD: Andy Woods 10 CHAD BROCK 10 LINDA DRVIS 10 ANDY GRIGS 10 TY HERNDON 10 TRAVIS TBITT	WCKT/Ft. Myers, FL PD: Paul Orr APD/MD: Kerry Babb 17 ALABAMA 17 SHANIA TWAIN 6 WILKINSONS	WXBQ/Johnson City, TN PD: Bill Hagy MD: Reggie Neel 15 MARK WILLS 10 SAWYER BROWN 6 MARTINA MCBRIDE 5 GARY ALLAN 5 TRISHA YEARWOOD	KTEX/McAilen, TX OM/PD: Billy Santlago APD/MD: Deana Romero 10 TRAVIS IRITT 10 TRACY BYRD	KXXY/Dklahoma City, DK OM/PD: Ted Stecker MD: Bill Reed 20 SHANIA TWAIN	WYYD/Roanoke, VA PD/MD: Robynn Jaymes 16 TRACY BYRD 16 TRACY BYRD 16 TRAVIS TRITT 10 ANDY GRIGGS 10 TY HENNDON 10 SCRUGGS W/CARPENTER	KRMD/Shreveport, LA OM/PD: John Swan APD/MD: Rick Stephenson 15 Dixle CHICKS 7 KENNY CHESNEY	WWZD/Tupelo, MS PD: Russ Wilson MD: Lara Mansell 5 TRAVIS TRITI 5 MARK NESLER 5 TY HERNDON
7 PERFECT STRANGER WQMX/Akron, OH PD: Kevin Mason MD: Bill Shiel	OM/PD/MD: John Davison 13 KENNY CHESNEY 13 TRACY BYRD 13 CHAD BROCK WZZK/Birmingham, AL	WCDL/Columbus, OH PD: Smilin' Tom Fridley MD: John Crenshaw 15 DERVL DODD	WWGR/Ft. Myers, FL PD: Chris O'Kelley APD/MD: Buzzy Ford 17 KENNY CHESNEY 7 TY HERNDON	5 JOHN M MONTGOMERY WMTZ/Johnstown, PA OM/PD/MD: Brian Cleary 10 TRACY BYRD	KRWQ/Medford, DR PD/MD: Judi Austin 26 SAWYER BROWN 11 LEE ANN WOMACK 11 CHARLIE ROBISON	KXKT/Omaha, NE PD: Tom Goodwin MD: John Glenn 14 STEVE WARINER 7 TY HERNDON	WBEE/Rochester, NY PD: Fred Horton MD: Coyole Collins 5 GARY ALLAN 5 ANDY GRIGGS	WBYT/South Bend, IN PD: Dave Steele MD: Lisa Kosty 5 CHAD BROCK 5 BILLY RAY CYRUS	KNUE/Tyler, TX OM: Larry Kent PD/MD: John Moore 10 Dixie CHICKS 10 KENNY CHESNEY
18 BHLY RAY CYRUS 18 SAWYER BROWN 18 KINLEYS WGNA/Albany, NY PD: Buzz Brindle	PD: Jim Tice MD: Scott Stewart 22 DIXIE CHICKS 22 TRISHA YEARWDDD 22 SARA EVANS	WHOK/Columbus, DH PD: Don Cristi MD: George Wolf 35 SAMMY KERSHAW 14 KENNY CHESNEY	WQHK/Ft. Wayne, IN OM/PD: Dean McNeil APD/MD: Jeff Moore 5 TRAVIS TRITT 5 DERYL DODD 5 CHAD BROCK	10 KENNY CHESNEY 10 DIXIE CHICKS KBEQ/Kansas City, MO PD: Mike Kennedy MD: T.J. McEntire	WOGY/Memphis, TN OM: Joel Burke PD: Bill Hughes MD: China Davis 7 BILLY RAY CYRUS 7 TRISHA YEARWOOD 7 SHANNA TWAIN	WOW/Dmaha, NE PD: Trish Matthews APD/MD: Tom Scott 6 CHAD BRDCK 6 TY HERNDON 6 ANDY GRIGGS	5 LEANN RIMËS WXXQ/Rockford, IL PD: Jesse Garcia MD: Lynn Lacy No Adds	KDRK/Spokane, WA OM/PD: Ray Edwards APD/MD: Tony Trovato 19 MARK CHESNUTT 8 DIXIE CHICKS	KJUG/Visalia, CA PD/MD: Dave Daniels No Adds
MD: Bill Earley 6 CHAD BROCK 6 KENNY CHESNEY 6 LEANN RIMES	KIZN/Boise, ID PD: Rich Summers APD/MD: Spencer Burke 7 SUZY BOGGUSS 7 TY HERMDON 7 TRAVIS TRITT 7 JON RANDALL	KRYS/Corpus Christi, TX PD: Clayton Allen MD: Cactus Lou 7 LEANN RIMES	KSKS/Fresno, CA PD: Ken Boesen MD: Steve Montgomery 6 ANDY GRIGGS	18 ANDY GRIGGS 18 TY HERNDON 18 SHANIA TWAIN KFKF/Kansas City, MO	7 BILLENGVALL 7 VINCE GRLL WKIS/Miami, FL PD: Bob McKay	WWKA/Driando, FL PD: Mike Moore MD: Shadow Stevens 20 SHANIA TWAIN 5 DIXIE CHICKS	KNCI/Sacramento, CA OM/PD: Mark Evans APD/MD: Jennifer Wood 15 LIND ADAVIS	KNFR/Spokane, WA PD: Scott Shannon MD: Paul Neumann 9 TRACY BYRD 9 GARY ALLAN	WACO/Waco, TX PD/MD: Zack Owen 10 KENNY CHESNEY 10 SAWYER BROWN 10 TRACY BYRD 10 ANDY GRIGGS
KRST/Albuquerque, NM PD: Brad Barrett MD: Chaz Malibu 5 DIXIE CHICKS 5 STEVE WARINER	7 T GRAHAM BROWN WKLB/Boston, MA PD: Mike Brophey APD/MD: Ginny Rogers	KPLX/Dallas, TX PD: Brian Philips APD: Smokey Rivers MD: Cody Alan	6 STEVE WARINER WBCT/Grand Rapids, MI OM/PD: Doug Montgomery MD: Kelly Iris	PD: Dale Carter APD/MD: Tony Stevens 15 TRAVIS TRITT 15 ANDY GRIGGS 15 CHAD BROCK	MD: Darlene Evens 14 Linda Davis 14 TY HERNDON 14 SAMMY KERSHAW WMIL/MIIwaukee, WI	KHAY/Oxnard, CA PDMD: Mark Hill 7 SAWYER BROWN 7 T. GRAHAM BROWN 7 TRACY BYRD	WKCQ/Saginaw, MI DM/PD: Rick Walker MD: Stan Perman 5 KENNY CHESNEY	9 LEANN RIMES 9 LINDA DAVIS 9 SAWYER BROWN 9 KENNY CHESNEY 9 DIXIE CHICKS 9 ANDY GRIGGS	WMZQ/Washington, DC PD: Mac Daniels MD: Jon Anthony 30 ALABAMA
KRRV/Alexandria, LA OM: Lon Harris MD: Scott Bryant 10 STEVE WARINER 5 KENNY CHESNEY 5 T GRAHAM BROWN	10 DIXIE CHICKS 5 SAWYER BROWN WYRK/Buffalo, NY PD: Justin Case APD/MD: John Paut	No Adds KYNG/Dallas, TX PD: Bob McNeill MD: Jim Verdi Se Schwa TMAIN	5 JON RANDALL 5 LEANN RIMES WHSL/Greensboro, NC PD: Brian Landrum APD: Danny Hall	WDAF/Kansas City, MD PD/MD: Ted Cramer 10 DIXIE CHICKS 10 MARK NESLER	OM: Kerry Wolfe APD: Scott Dolphin MD: Mitch Morgan 14 KENNY CHESNEY 14 WILKINSONS	KPLM/Paim Springs, CA PD: AI Gordon APD/MD: Kris Richards 14 TRACY BYRD	5 SARA EVANS WWJO/St. Cloud, MN PD: Mark Sprint 7 ANDY GRIGGS	WFMB/Springfield, IL PD: Mark Philips MD: John Spaulding 12 ANDY GRIGGS 12 TRACY BYRD	10 DIXIE CHICKS WDEZ/Wausau, WI PD: Mark Skibba
WCTO/Allentown, PA PD/MD: Chuck Geiger APD: Shawn O'Brian 5 MARK NESLER 5 ANDY GRIGGS	8 KINLEYS KHAK/Cedar Rapids, IA PD: Jeff Winfield MD: Dawn Johnson	55 SHANIA TWAIN 55 DIXIE CHICKS WGNE/Daytona Beach, FL PD: John Anthony MD: Jim Andrews	MD: Jayme Austin 25 SHANIA TWAIN WTQR/Greensboro, NC PD: Paul Franklin	WIVK/Knoxville, TN OM/PD: Mike Hammond 6 TY HERNDDN 6 TRACY BYRD 6 LEE ANN WOMACK 6 TRACTORS 5 CLAUDIA CHURCH	KEEY/Minneapolis, MN OM/PD: Gregg Swedberg APD/MD: Travis Moon 10 TRAVIS TRITT	14 TRAVIS TRITT WXBM/Pensacola, FL PD/MD: Lynn West 5 CHAD BROCK	7 TY HERNDON 7 TRAVIS TRITT 7 SUZY BDGGUSS WIL/St. Louis, MO PD: Bob Barnett	WPKX/Springfield, MA PD/MD: Jim Radler 1) BILLY RAY CYRUS 11 KENNY CHESNEY 11 TRACY BYRD	MD: Lou Stewart 5 TRAVIS TRITT 5 SAMWY KERSHAW 5 TY HERNDDN
5 GARY ALLAN WFGY/Altoona, PA PD/MD: Polly Wogg 35 DIXIE CHICKS 5 JOE DIFIE	9 TRACY BYRD WIXY/Champaign, IL PD: R.W. Smith MD: Nicole Beals	No Adds KYGO/Denver, CO OM/PD: John St. John MD: Tad Svendsen	MD: Deano St.Clair 5 BILLY RAY CYRUS 5 TRISHA YEARWOOD WRNS/Greenville, NC	KXKC/Lafayette, LA PD: Renee Revett MD: Kelly Thompson 10 TY HERNDON 10 ANOV GRIGGS	WKSJ/Mobile, AL PD: Kit Carson APD/MD: Steve Kelley 14 KENNY CHESNEY 8 LEE ANN WOMACK 8 TRACY BYRD	WXCL/Peoria, IL PD/MD: Bob Grayson 12 TRACY BYRD 12 TRAVIS TRITT	ADD/MD: Mark Langston 35 TY HERNDON WKKX/St. Louis, MD PD: Jeff Allen	11 RICOCHET 11 ANDY GRIGGS KTTS/Springfield, MO PO: Don Paul	WDVK/Wheeling, WV PD/MD: Jim Eliott 10 TY HERNDON 10 MONTE WARDEN 10 TRAVIS TRITT
5 JOE DIFFIE 5 JON RANDALL KGNC/Amarillo, TX PD: Bob Shannon MD: Patrick Clark	6 CHAD BROCK WEZL/Charleston, SC PD: Kris Van Dyke MD: Gary Griffin	13 TY HERNDON 5 TRACY BYRO KHKI/Des Moines, IA PD: Wes McShay	PD/MD: Wayne Carlyle 16 SHANIA TWAIN 16 DIXIE CHICKS 16 TRAVIS TRITT 16 TY HERNDON	10 ANOY GRIGGS WIOV/Lancaster, PA PD: Dick Raymond MD: Keith Patrick 18 TRACY BYRD	KATM/Modesto, CA PD: Randy Black APD/MD: Chris Costa 9 SAWYER BROWN 5 TY HERNDON	WXTU/Philadelphia, PA PD: Ken Johnson APD/MD: Jim Radler 22 MARK CHESNUTT	MD: Dave Louis 25 GEORGE STRAIT 14 LEE ANN WOMACK 14 DERYL DODD 5 STEVE WARINER	APD/MD: Warren McDonald 30 TRACE ADKINS 5 EODY ARNOLD 5 TRAVIS TRITT 5 BILL ENGVALL 5 DON WILLIAMS 5 JOHN BERRY 5 VINCE VANCE	KFDI/Wichita, KS PD: John Speer MD: Gary Hightower 5 TV HERNOON 5 MONTE WARDEN
15 TRACY BYRD KASH/Anchorage, AK PD: Ray Knight APD: Chris Crowley	12 TRAVIS TRITT 12 KENNY CHESNEY 5 LEE ANN WOMACK WNKT/Charleston, SC PD: Rob Kelly	MD: J.C. Walker 10 LEANN RIMES 10 KENNY CHESNEY KJJY/Des Moines, IA OM/PD: Beverlee Brannigan	WESC/Greenville, SC DM/PD: Ron Brooks APD/MD: John Landrum 18 TY HERNDON 5 CHAD BROCK	18 DIXIE CHICKS 11 ANDY GRIGGS WITL/Lansing, MI PD: Jeff Davis	KTOM/Monterey, CA PD: Lance Tidwell MD: Keith Medlin 14 OIXIE CHICKS	22 DIAMOND RIQ 22 SHANIA TWAIN KMLE/Phoenix, AZ PD: Jeff Garrison APD/MD: Jon Allen	WWFG/Salisbury, MD PD: Jimmy Hoppa MD: Kim Werne 15 KENNY CHESNEY 15 TRACY BYRO 5 JOE DIFFIE 5 ANOY GRIGGS	WBBS/Syracuse, NY PD/MD: Meg Stevens 5 JO OEE MESSINA 5 TY HERNDON 5 SHANIA TWAIN	5 TRAVIS TRITI 5 LEE ANN WOMACK 5 MARK WILLS
MD: Marshall Griffin 15 Dixle Chicks 5 ANDY GRIGGS 5 LEANN RIMES WNCY/Appleton, WI	MD: Carlish Cody 5 CHAD BROCK 5 JOE DIFFIE WOBE/Charleston, WV	MD: Eddie Hatfield 12 CHAD BROCK WWWW/Detroit, MI PD: Tim Roberts	WSSL/Greenville, SC PD: Bruce Logan APD/MD: Kerry Owen 35 TY HERNDON 7 LEE ANN WOMACK 7 SAWYER BROWN 7 TY HERNDON	MD: Chris Tyler 16 CHAD BROCK 16 KENNY CHESNEY KFMS/Las Vegas, NV OM: Jaye Albright	7 SAMMY KERSHAW 7 RICOCHET 7 CHAD BROCK 7 KENNY CHESNEY WLWI/MONIGOMERY, AL	30 GARTH BROOKS 26 TRISHA YEARWOOD 5 SUZY BOGGUSS 5 ANOY GRIGGS	5 TY HERNDON KKAT/Salt Lake City, UT PD: Shawn Stevens APD/MD: Jim Mickelson 21 Dixte Chicks	5 TRISHA YEARWOOD 5 ALABAMA WAIB/Tailahassee, FL OM/PD: Jeff Horn	KZSN/Wichita, KS OM/PD: Pat Moyer MD: Dan Holiday 7 SAWYER BRDWN 7 GARY ALLAN 7 TY HERNDON 7 MESSINA & JOHNSON
OM: Jeff McCarthy PD: Randy Shannon MD: Scottie Stick No Adds	OM/PD: Jeff Whitehead 5 JOHN M MONTGOMERY 5 GARY ALLAN 5 MARTINA MCBRIDE 5 SAWYER BROWN 5 TRISHA YEARWOOD	MD: Cadillac Jack 15 Dixie Chicks 8 KENNY CHESNEY 8 TRISHA YEARWOOD 8 MICHAEL PETERSON	7 ANDY GRIGGS WAYZ/Hagerstown, MD PD/MD: Dennis Hughes	PD: John Marks APD/MD: Sharl Singer 16 WILKINSONS KWNR/Las Vegas, NV	PD: Darlene Dixon APD/MD: Casey Strange 25 ALABAMA 25 SHANIA TWAIN 10 DIXIE CHICKS 10 TRACY BYRD 10 SAWYER BROWN	KNIX/Phoenix, AZ PD: Larry Daniels MD: Buddy Dwens 13 LEANN RIMES 13 ANDY GRIGGS	1 KENNY CHESNEY 5 CHAD BROCK 5 LARI WHITE KSOP/Salt Lake City, UT	APD/MD: Rick Miller 14 LEANN RIMES 14 MONTE WARDEN WOYK/Tamna, FL	WGGY/Wilkes Barre, PA PD: Mark Lindow MD: Mike Krinik 5 MARK CHESNUTT
WKSF/Asheville, NC OM/PD: Gienn Trent MD: Eddle Foxx 5 KENNY CHESNEY 5 CHAD BROCK 5 ANDY GRIGGS	WKKT/Charlotte, NC PD: Bill Young MD: Shane Collins 10 TRAVIS TRITT 5 MONTE WARDEN 5 ANDY GRIGGS	WYCD/Detroit, MI PD: Lisa Rodman MD: Brian Hatfield No Adds	20 CHAD BROCK 20 TRACY BYRD WRBT/Harrisburg, PA PD/MD: Kevin King 14 DIXIE CHICKS	OM/PD: John Marks MD: Brooks O'Brian 17 KINLEVS 17 BILL ENGVALL WBBN/Laurel, MS	10 KENNY CHESNEY 6 LINDA DAVIS 6 DERYL DODD WGTR/Myrtle Beach, SC OM: Scrap Jackson	WDSY/Pittsburgh, PA OM: Keith Clark APD/MO: Stoney Richards 14 REBA MCENTIRE	PD: Don Hilton APD/MD: Debby Turpin 7 RICOCHET 7 JOE DIFFIE	OM: Eric Logan PD: Beecher Martin APD/MD: Jay Roberts 10 LINDA DAVIS 10 DIXIE CHICKS	5 WILKINSONS 5 LINDA DAVIS 5 BILL ENGVALL
WKHX/Atlanta, GA OM/PD: Neil McGinley MD: Johnny Gray 18 TRISHA YEARWOOD 18 BILLY RAY CYRUS 18 WILKINSONS	5 TY HERNDON WSOC/Charlotte, NC PD: Paul Johnson MD: Rick McCracken 5 ANDY GRIGS	WDJR/Dothan, AL OW/PD/MD: Jerry Broadway 7 KENNY CHESNEY 7 SOUTH SIXTY FIVE KKCB/Duluth, MN	14 TRAČY BYRD 5 TY HERNDON WRKZ/Harrisburg, PA PD: Kelly Iris MD: Dandalion,	OM/PD: Larry Blakeney APD/MD: Tom Freeman 7 ANDY GRIGGS 7 KENNY CHESNEY	PD: Johnny Walker MD: Holli Heart 7 ANDY GRIGGS 7 TRAVIS TRITT 7 TY HERNDON	WPOR/Portland, ME PD: Clint Marsh APD/MD: Erick Anderson 19 KENNY CHESNEY 19 TY HERNOON 19 TRISHA YEARWODD 5 RICOCHET 5 WILKINSONS	KUBL/Salt Lake City, UT OM/PD: Ed Hill MD: Dani Curtis 15 JOHN M. MONTGDMERY 9 MICHAEL PETERSON 9 WILKINSONS	WRBQ/Tampa, FL PD: Ronnie Lane MD: Nancy Knight 13 BILLY RAY CYRUS 8 KENNY CHESNEY 8 DIXIE CHICKS 8 GARY ALLAN	WWQQ/Wilmington, NC PD/MD: Ron Gray 29 DIXIE CHICKS 29 KENNY CHESNEY 7 SHANIA TWAIN 7 TRACY BYRD 7 JON RANDALL
WYAY/Atlanta, GA OM: Neil McGinley PD: Steve Mitchell MD: Johnny Gray 12 KENNY CHESNEY	5 DIXIE CHICKS 5 OEBORAH ALLEN WUSY/Chattanooga, TN PD: Cley Hunnicutt	PD: Tom Bishop MD: Pat Puchalla 16 CHAO BROCK 16 JOE DIFFIE 16 TY HERNDON 11 TRACY BYRD	9 TY HERNOON 5 TRAVIS TRITT WWYZ/Hartford, CT PD: Greg Roche MD: John Saville	WVLK/Lexington, KY PD: Neal Thomas MD: Steve Hayes 12 KENNY CHESNEY 12 ANDY GRIGGS 12 SAWYER BROWN	WSIX/Nashville, TN PD/MD: Dave Kelly 12 TRAVIS TRITT 12 TY HERNDON 12 KEITH HARLING	KUPL/Portland, OR OM: Lee Rogers PD: Cary Rolle MD: Rick Tavior	KAJA/San Antonio, TX OW/PD: Keith Montgomery MD: Jennie James 19 LEANN RIMES 19 TRISHA YEARWOOD 10 SOUTH SIXTY FIVE	WTHI/Terre Haute, IN OM/PD: Barry Kent MD: Party Marty 15 KENNY CHESNEY	WUSQ/Winchester, VA PD: Randy Woodward MD: Jennifer Woodward 5 TY HERNDON
12 LINDA DAVIŠ 12 TRACY BYRD 12 STEV WARINER 12 STEVE WARINER 12 SAWYER BROWN WPUR/Atlantic City, NJ	MD: BIIF Poindexter 13 SHANIA TWAIN 9 GARY ALLAN 9 TY HERNDON WUSN/Chicago, IL	WAXX/Eau Claire, WI OM/PD: George House MD: Tim Wilson 10 LEE ANN WOMACK 10 TRAVIS TRITT 10 SAWYER BROWN	KiKK/Houston, TX	KZKX/Lincoin, NE PD: Charlie Thomas MD: Brian Kerivan 26 GEORGE STRAIT 26 VINCE GILL 5 LEE ANN WDMACK	WSM/Nashville, TN OM: Kyle Cantrell PD: Greg Cole MD: Kevin Anderson 15 KENNY CHESNEY 15 CHAD BROCK 15 TRAVIS TRITT	15 KENNY CHESNEY 15 TRAVIS TRITT 7 SAMMY KERSHAW KWJJ/Portland, OR PD: Robin Mitchell	KCYY/San Antonio, TX PD: R.J. Curtis 18 BLACKHAWK 18 RANDY TRAVIS 18 TIM MCGRAW	5 STEVE WARINER 5 RICOCHET WIBW/Topeka, KS PD: Kevin Wagner MD: Pati Cheek	KXDD/Yakima, WA PD/MD: Dewey Boynton 14 KENNY CHESNEY
PD/MD: Joe Kelly 12 LEE ANN WOMACK 9 KENNY CHESNEY 8 T GRAHAM BROWN	PD: Alan Slodge MD: Tricia Biondo 14 SHANAT WAIN 14 KENNY CHESNEY KALF/Chico, CA	10 JOHN BERRY KHEY/EI Paso, TX PD/MD: Danny White 7 TY HERNDON	PD: John Roberts MD: Jay Kelly 5 ALABAMA KILT/Houston, TX	5 MARK WILLS 5 TRACY BYRD 5 WARREN BROTHERS KSSN/Little Rock, AR PD/MD: Bill Dotson	WNOE/New Orleans, LA PD/MD: Eddie Edwards 5 SAWYER BROWN 5 TRAVIS TRITT	MD: Loia Montgomery 7 CHAD BROCK WOKQ/Portsmouth, NH PD: Mark Ericson	KSON/San Diego, CA PD: John Dimick APD/MD: Greg Frey 20 SHANIA TWAIN	23 GARTH BROOKS 7 SOUTH SIXTY FIVE 7 KENNY CHESNEY KIOK/Tri-Cities, WA	WGTY/York, PA OWPD: John Pellegrini MD: Denise McLain
WKXC/Augusta, GA OM/PD: Tommy Gentry APD/MD: Zach Taylor 15 TY HERNDON KASE/Austin, TX	PD/MD: Scott Michaels 17 TRACY BYRD 17 KENNY CHESNEY 17 DIXIE CHICKS	WXTA/Erie, PA OM/PD: Bill Shannon APD: Adam Reese MD: Chet Price 16 TY HERNDON	PD: Debble Pipia 15 BILLY RAY CYRUS WTCR/Huntington, WV PD/MD: Chuck Black 10 TY HENDON	7 SHANIA TWAIN 5 CHAD BROCK WMJC/Long Island, NY PD: Jim Asker	5 ANDY GRIGGS 5 SHANNON BROWN 5 JON RANDALL 5 SHANE MCANALLY 5 SCRUGGS W/CARPENTER	APD/MD: Dan Lunnie 7 KENNY CHESNEY WCTK/Providence, RI PD: Rick Everett 17 TRAVIS TRUT	KYCY/San Francisco, CA PD: Tim Jordan APD/MD: Steve Jordan 5 KPITH HARLING 5 TY HERNDON	MD: Bob McCoy 15 Chad Brock 15 Kenny Chesney Kiim/Tucson, AZ	19 THACY BYRD 19 SHANIA TWAIN 18 KENNY CHESNEY 18 DIXIE CHICKS 18 TRAVIS TRITT
PD: Michael Ćruise MD: Bob Pickett 25 TRISHA YEARWOOD 13 GARTH BROOKS	WUBE/Cincinnati, OH OM/PD: Tim Closson MD: Ouke Hamilton 15 DERVL DODD 15 LEANN RIMES	16 LEE ANN WOMACK KKNU/Eugene, OR PD: Jim Davis MD: Mati James	6 TRAVIS TRITT 6 MONTE WARDEN WFMS/Indianapolis, IN PD: Bob Richards	MD: Suzanne Alexander 7 ANDY GRIGGS 7 CHAD BROCK KZLA/Los Angeles, CA PD: Bill Fink	WWXY/New York, NY PD: Darrin Smith APD/MD: Shari Roth 16 SHANIA TWAIN 16 SARA EVANS	17 LEE ANN WOMACK WLLR/Quad Cities, IA-IL PD: Jim O'Hara MD: Ron Evans	5 TRAVIS TRITT KRTY/San Jose, CA PD/MD: Julie Stevens 25 KENNY CHESNEY 14 MARK CHESNUTT	NIM, JUCSON, AZ PD: Herb Crowe MO: John Coilins 18 KENNY CHESNEY 18 MARK CHESNUTT	WOXK/Youngstown, DH PD: Chuck Stevens MD: Burton Lee 7 CHAD BROCK 7 RICOCHET 7 SAWYER BROWN
KUZZ/Bakersfield, CA PD: Evan Bridwell MD: Kelly Erickson 22 LEE ANN WOMACK 10 ANDY GRIGGS	WYGY/Cincinnati, DH OM: Tim Closson PD: Patti Marshall APD: C.C. Rider MD: JJ Gerard 16 BROKS & DUNN 16 LEE ANN WOMACK	10 TRACY BYRD 10 ANDY GRIGGS 10 LEE ANN WOMACK 10 TRAVIS TRITT WKDQ/Evansville, IN	MD: J.D. Cannon 15 TRACY BYRD 15 SAMMY KERSHAW WGRL/Indianapolis, IN PD: John Q. Morris	MD: Mandy McCormack 10 CHAD BROCK 10 ANDY GRIGGS WAMZ/Louisville, KY	WCMS/Norfolk, VA PD/MD: Mike Meehan 12 KENNY CHESNEY 12 DIXIE CHICKS 12 LEANN RIMES	10 KENNY CHESNEY 10 LINDA DAVIS 10 KINLEYS WQDR/Raleigh, NC PD: Len Shackelford	KKJG/San Luis Dbispo, CA	KVOD/Tuisa, OK OM/PD: Andy Oatman APD/MD: Steve Jackson 8 TY HERNDON 8 TRAVIS TRIIT 8 TRACY BYRD 8 MONTE WARDEN	AM/National PD/MD: Larry Sentiago 5 DERVL DODD 5 KENW CHESNEY
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KAYD/Beaumont, TX PD/MD: Frank Dawson APD: Jay Bernard	PD: Jeff Roper MD: Glen Garrett 10 DIXIE CHICKS 10 KENNY CHESNEY 10 DERYL DODD 5 TRAVIS TRITT 5 ANOY GRIGGS	WKML/Fayetteville, NC PD: Robin Daniels APD/MD: Andy Brown 8 SHANIA TWAIN 8 LARI WHITE 8 ALABAMA	WROO/Jacksonville, FL PD: Buzz Jackson MD: Rhonda Goff 16 LEE ANN WOMACK	WWQM/Madison, WI PD: Steve O'Brien MD: Mel McKenzie 10 KENNY CHESNEY	7 GARY ALLAN KTST/Oklahoma City, OK OM/PD: Ted Stecker	KFRG/Riverside, CA OM/PD: Ray Massie MD: Don Jeffrey	KYCW/Seattle, WA PD: Becky Brenner MD: Penny Coyne 12 TRISHA YEARWOOD 12 ALABAMA	Did Not Report, P WKIX/Raleigh, NC	'laylist Frozen (2): C

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COUNTRY PLAYLISTS

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	FIND COMPLETE	PLAYLISTS FOR ALL COUNTRY REPORTER	S ON R&R ONLINE			
MARKET #23 MARKET #23 MARKET #23 MARKET #23 SW LW TW 32 32 32 SAMMY KERSHAW/One Day Left To Lwe Go Jagan 32 32 32 SAMMY KERSHAW/One Day Left To Lwe Go Jagan 32 32 32 SAMMY KERSHAW/One Day Left To Lwe Go Jagan 32 32 32 SAMMY KERSHAW/One Day Left To Lwe Go Jagan 32 32 32 SECHAMY Cher Easy On Go Jagan 32 32 32 CULIN RAYES/Gomene You Used Go Jagan 32 32 32 SECHAMW/There Reginning Go Jagan 32 32 32 SECHAMW/There Reginning Go Jagan 32 32 32 SECHAMW/There Reginning Go Jagan 33 13 32 CO CHAD BROCKOrdinary Life Go Zo 20 20 20 CO AD BROCKOrdinary Life Go Zo Go Zo 20 20 20	ARTISTITUE ARTISTITUE ARTISTITUE ARTISTITUE ARTISTITUE 3W ZW LW TW 24 24 24 35 51 DEACHAWK/There You Have It 35 35 35 35 35 AGNOS & DUIN/Husbands And Wwes 24 24 35 35 TERRI CLARK/You're Easy On 35 35 35 35 35 ALAN AAKSON/Right On The Money 24 24 35 35 TERRI CLARK/You're Easy On 35 35 35 35 ALAN AAKSON/Right On The Money 24 24 35 35 TOPY KETH/Gatcha Some 35 35 35 35 COPY KETH/Gatcha Some 35 35 35 GEORGE STRAIT/We Really 24 24 24 35 GEORGE STRAIT/We Really 24 24 24 25 TOPY KETH/Gatcha Some 35 35 35 GEORGE STRAIT/We Really 24 24 24 24 DIAMOND RIOU/IDE/Wand 16 16 24 24 DIAMOND RIOU/IDE/Wand 26 24 24 24 24 AND TRAI/SSpirit Of A Boy 16 16 24 24 DIAMOND RIOU/IDE/Wand 26 24 24 24 24 AND TRAI/SSpirit Of A Boy 16 16 24 24 DIAMOND RIOU/IDE/Wand 26 24 24 24 24 AND TRAI/SSpirit Of A Boy 16 16 24 24 DIAMOND RIOU/IDE/Wand 26 24 24 24 24 AND TRAI/SSpirit Of A Boy 16 16 16 24 ALMOND RIOU/IDE/Wand 27 24 24 24 AND TRAI/SSpirit Of A Boy 16 16 16 24 ALMOND RIOU/IDE/Wand 27 24 24 24 JO DEC MESSIN/Stand Beside Me 28 24 24 24 JO DEC MESSIN/Stand Beside Me 29 24 24 24 JO DEC MESSIN/STAND RISKE ME 29 24 24 24 JO DEC MESSIN/STAND BESIDE ME 29 24 24 24 JO DEC MESSIN/STAND BESIDE ME 29 24 24 24 AND TIPPINFOR YOU WIN 20 16 16 16 24 ALBMANKGEND/Word TO To ME 16 16 16 24 ALBMANKGEND/WOR MINT 16 16 16 16 ALABAMA/KEEN/TVIC TO TO ME 16 16 16 16 ALABAMA/KEEN/TVIC MON' GREW FIELS 16 16 16 16 ALABAMA/KEEN/TVIC MON' GREW FIELS 16 16 16 16 ALABAMA/KEEN/TVIC MERVINCH 16 16 16 16 ALABAMA/KEEN/TVIC MERVINCH 20 24 24 24 24 24 AND THENKO/TVIC MON' GREW TIELS 16 16 16 16 ALABAMA/KEEN/TVIC MERVINCH 27 26 27 27 27 28 28 28 28 28 28 28 28 28 28 28 28 28	MARKET #25 KUPL/Portland, OR (503) 223-0300 Rife/Taylor PLAYS ARTIST/ITLE SATIST/ITLE 3W 2W LW TW 16 36 36 BLC/MWX/The You Ive Lay II. 36 36 36 CLAY WAILER/NOU'Re Beginning. 25 36 36 TIM MCGRAWR/The You I Will 36 36 CLAY WAILER/NOU'Re Beginning. 25 25 36 36 TIM MCGRAWR/To A Little Write 25 25 36 36 TIM MCGRAWR/To A Little Write 25 25 25 ALAN MCGRAWR/To A Little Write 15 15 25 TEVE WARIINER/Wrong Again 15 15 25 25 EMARTINA MCBRIDE/Wrong Magin 15 15 25 TAGA EVANSNA Place That Far 25 25 25 ALAN MARINA MCBRIDE/Wrong Night 25 25 SWAWARINER/Every Little Whisper 15 15 25 TRACTORS/Shortenin Bread 15 15 25 TRACTORS/Shortenin Bread 15 15 15 SWARAWARAWR/That Dont. 15 15 MARINEL FETERS	MARKET #25 KMJJ/Portland, OR S03) 228-4393 ARTIST/ITLE WJ 2W LW TW 37 37 37 1087 KEITV/GEXta Some 37 37 37 37 1087 KEITV/GEXta Some 37 37 37 37 1087 KEITV/GEXta Some 37 37 37 37 GARTH BRODKS/th: Your Song 37 37 37 104AM JACKSID/Right Dn The Money 37 37 37 104AMON BRODKS/th: Your Song 37 37 37 17 HARTINA MCBRIDE/Wrong Again 37 37 37 TERRI CLARK/You're Easy On. 27 27 37 TERRI CLARK/You're Easy On. 27 27 27 27 THERNICARK/Spirit On Tome 37 37 37 TERRI CLARK/You're Easy On. 17 27 27 27 27 27 27 27 27 27 27 27 27 27 <	MARKET #28 WIGE/Clinctinnati (3) 721-1050 WIGE/Clinctinnati (3) 721-1050 WIGE/Clinctinnati (3) 721-1050 Wige/Clinctinnati (3) 721-1050 Wige/Clinctinnati (3) 721-1050 Wige/Clinctinnati (3) 731-701-700 Wige/Clinctinnati (3) 735-700 Wige/Clinctinnati (3) 735-7000 <tr< td=""></tr<>		
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А	G	R
ALABAMA Keepin' Up <i>(RCA)</i> Prod: Don Cook, Alabarna Wr: Randy Owen, Teddy Gentry, Greg Fowler, Ronnie Rogers Pub: Maypop Music (a division of Wildcountry, Inc.)/Route Six Music Mgr: Dale Morris Management	ANDY GRIGGS You Won't Ever Be Lonely <i>(RCA 65642)</i> Prod: David Malloy, J. Gary Smith Wr: Andy Griggs, Brett Jones Pub: Sony/ATV Songs LLC adm. by Sony/ATV Music Publishing	COLLIN RAYE Someone You Used To Know <i>(Epic 41368)</i> Prod: Collin Raye, Paul Worley, Billy Joe Walker Jr. Wr: Rory Lee, Tim Johnson Pub: Melanie Howard Music, Inc. (ASCAP)/Big Giant Music (BMI) adm. by Wamer-Tamerlanes Publishing Co. (BMI) Mgr: Scott Dean Management
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JOE DIFFIE Behind Closed Doors <i>(Epic 41734)</i> Prod: Johnny Slate, Joe Diffie Wr: Kenny O'Dell Pub: Warner House Of Music (BMI) Mgr: 3rd Rock Management	MARK NESLER Slow Down (Asylum/EEG 1188) Prod: Jerry Crutchfield, Kyle Lehning Wr: Mark Nesler, Tony Martin Pub: Glitterfish Music, Inc., Buna Boy Music/Hamstein Cumberland Music, Baby Mae Music (BMI). Mgr: Jerry Crutchfield	LEE ANN WOMACK I'll Think Of A Reason Later (Decca 72076) Prod: Mark Wright Wr: Tony Martin, Tim Nichols Pub: Hamstein Cumberland Music/ Baby Mae Music/EMI Blackwood Music, Inc./Ty Land Music (BMI) Mgr: Erv Woolsey Agency
E	R	Y
SARA EVANS No Place That Far (RCA 65583) Prod: Norro Wilson, Buddy Cannon Wr: Sara Evans, Tom Shapiro, Tony Martin Pub: Sony/ATV Songs LLC, Wengonga Music, Hamstein Cumberland Music Mgr: Brenner Management.Inc.	JON RANDALL She Don't Believe In Fairy Tales (Asylum/EEG 1181) Prod: Jerry Taylor, Jon Randall Wr: Rodney Crowell, Beth Nielsen Chapman Pub: Sony/ATV Tunes LLC (BMI)/Almo Music Corp., BNC Songs (ASCAP)	TRISHA YEARWOOD Powerful Thing (MCA 72079) Prod: Tony Brown, Trisha Yearwood Wr: Al Anderson, Sharon Vaughn Pub: Mighty Nice Music/Al Andersongs (BMI)/MCA Music Publishing, a Division of Univeral Studios, Inc./FireFeather Music (ASCAP) Mgr: Ken Kragen

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ADULT CONTEMPORARY



MIKE KINOSIAN

Thank U All For Another Memorable Year

Highly significant in a recap of the past year's events is the amount of movement into Pop/Alternative. And while markets like Minneapolis and San Jose joined the parade in 1998, some Pop/Alts (such as those in Houston, St. Louis, and Miami) have already left. Lake City PD Burke Allen is named

Hot AC gathered strength in 1998, and newcomers are battling their AC and Pop/ Alternative counterparts in such locales as Phoenix, Portland, and Las Vegas.

Very few top 50 markets witnessed AC/Soft ACs entering and exiting, but the format remained extremely healthy especially this spring.

As usual, there were plenty of noteworthy personnel and format moves. A chronological overview highlighting 1998 events follows. Dates noted indicate R&R issue dates.

Programming

12/12/97: Rick Gillette is appointed PD at Hot AC WKOI/Detroit.

1/9: Adam Goodman exits Hot AC WWMX/Baltimore to program WNSR/New York. His tenure there lasts three months.

1/16: Entercom Oldies KCMO-FM/Kansas City PD Robert John adds the same responsibilities for coowned AC KUDL-FM, replacing the exiting Tom Land.

1/23: WOOD-FM/Grand Rapids OM/PD Stan Atkinson departs to become PD at Lite AC WLTQ/Milwaukee.

1/23: Duncan Payton leaves KRUZ/Santa Barbara, CA, to succeed Mike Marino as Pop/Alternative KMXB/Las Vegas' PD.

1/30: KMGL/Oklahoma City APD Kathy Yeager is upped to PD. Former PD Steve O'Brien remains as MD/morning drive personality.

2/6: Rock KUFO-FM/Portland PD Dave Numme is upped to OM of Pop/Alternative KBBT-FM.

2/20: Soft AC KJQY-FM/San Diego PD Todd Shannon adds programming duties at Jacor sister CHR KKLO-FM.

2/20: Paul Wilson is named PD of Soft AC KOSY/Salt Lake City.

2/20: Hot AC KBEE/Salt Lake City appoints KATM/Modesto, CA, PD Ed Hill OM and KNEV/Reno, NV, programmer Rusty Keyes PD.

2/27: Former WSB-FM/Atlanta PD Phil Locascio lands as PD at Classic Rock WARW/Washington.

3/20: WPCH/Atlanta PD Vance Dillard is promoted to Jacor's Director/Soft AC Programming.

3/20: Hot AC KISN/Salt Lake City appoints WDAY/Fargo, ND, programmer Sam Elliott PD.

4/10: KMZQ/Las Vegas PD Scott Keith is tapped to program Hot AC WSNE/Providence.

4/24: Pop/Alternative WSSR/Tam-

pa PD Chuck Morgan is upped to Clear Channel/ Tampa's Director/ Programming_

5/8: Mike Edwards succeeds Stacy Cantrell as PD of Pop/Alternative WLNK/ Charlotte. 5/22: Former

KISN-FM/Salt

Chuck Morgan

to program KMZO/Las Vegas. 5/29: KJQY/San Diego picks WXRM/Fort Myers APD Dave Mc-Kay to be its PD.

6/5: Hot AC WBIX/New York interim PD/consultant Jeff Scott is named full-time PD.

6/5: Steve Kelly succeeds Bob Laurence as KGBY/Sacramento's Director/Programming & Operations. 6/12: Sinclair boosts WLMG-FM/ New Orleans PD Nick Ferrara to Director/Operations for WLMG and sister Hot AC WLTS-FM. WLTS PD Steve Suter becomes WLMG's PD,



and Joe Larson succeeds Suter at WLTS

6/12: Barry McKay replaces Bobby Irwin as KLSY/Seattle PD.

6/26: Jeff Cochran joins Capstar/ Richmond as OM and will also program Hot AC WMXB-FM.

7/3: WASH-FM/Washington, PD Darren Davis adds programming duties at co-owned MOR WGAY-FM.

7/3: Sky Walker is tapped to become PD of KELT/Riverside; KLIT/ Avalon, CA; and KMLT/Thousand Oaks. CA.

7/3: Former KSSK-FM/Honolulu PD Michael Shishido surfaces as PD of Contemporary Christian KAIM-FM/Honolulu.

7/10: WKSE-FM/Buffalo PD Sue O'Neil is elevated to OM for the CHR and AC WMJQ-FM.

7/10: WMVX/Cleveland PD Randv James and WVMX/Cincinnati PD Brad Ellis take on additional duties as Jacor Directors/Mix Programming, Eastern Region.

7/17: APD/MD Michelle Engel transfers from WBMX/Boston to program Pop/Alternative KBBT/Portland. 7/17: Pop/Alternative WPNT/Mil-

waukee names Justin Case PD. 7/24: Former WWLI/Providence PD Bill George becomes PD of Pop/

Alternative KUCD/Honolulu. 7/24: WMJQ/Buffalo boosts APD Dave Gillen to PD.

7/13: Tom O'Brien returns as PD of Hot AC WKQI/Detroit.

8/7: WRVR/Memphis OM Joel Burke is appointed Regional Programmer for parent Sinclair.

8/7: Atlantic Star Regional VP/Programming & Operations Bill Hess adds PD duties at the company's Hot AC WSNE/Providence.

8/21: WPLL/Miami PD Rob Roberts is promoted to Clear Channel/

South Florida Regional PD.

8/21: Former KUDL/Kansas City PD Tom Land surfaces at crosstown NAC KCIY as PD.

8/21: Ken Payne leaves WRMF/ West Palm Beach to program WMGF/ Orlando.

9/11: Hot AC KDMX/Dallas PD Jimmy Steal is boosted to Director/ Programming & Operations for Jacor/Dallas.

9/18: Casey Keating rejoins KPLZ/Seattle as PD. Former PD Kent Phillips remains as the Hot AC's long-running morning co-host.

9/18: WLQT-FM/Dayton PD Mary Fleenor is upped to Jacor/Dayton Market OM, APD Sandy Collins replaces Fleenor as WLOT PD, and Jeff Stevens succeeds Jeff Ballentine as PD of Hot AC WMMX-FM.

9/25: Hot AC KHMX/Houston PD Lorrin Palagi exits to join Zapoleon Media as a consultant.

9/25: Tim Dukes becomes PD of Jacor's newly launched Hot AC KMSX/San Diego.

9/25: Buddy Van Arsdale becomes OM of KMXZ-FM & Pop/Alternative KZPT-FM/Tucson.

10/9: KBFB/Dallas hires Garry Leigh as PD.

10/23: Randy James transfers from WMVX/Cleveland to program Hot AC KHMX/Houston.

10/23: Scott Keith appointed PD at Hot AC KALZ/Fresno.

10/30: PD Bob Hamilton leaves KIOI/San Francisco to focus on his consultancy

11/13: XHRM/San Diego names Rick Thomas PD.

11/20: PD Michael Haves shifts from Pop/Alternative WKSI/Greensboro to program similarly formatted WDRV/Pittsburgh.

11/20: Kevin Callahan exits as PD of Pop/Alternative WMBX/West Palm Beach

11/27: Jack Stevens succeeds Dusty Haves as PD at Pop/Alternative KAMX/Austin.

12/11: KIOI/San Francisco appoints Bob Lawrence PD.

12/11: Pop/Alternative KALC/ Denver PD Gregg Cassidy exits.

Management

12/19/97: Journal Broadcast Group elects Tucson AC KMXZ-FM & Pop/ Alternative KZPT-FM GM Steve Wexler VP.

12/19/97: Soft AC KYMX-FM/ Sacramento VP/GM Jeff Salgo takes on additional duties as VP/GM of sister Pop/Alternative KZZP-FM.

1/2: Hot AC WKQI/Detroit elevates Station Manager Dave Kerr to VP/GM.

1/16: WBMX/Boston Director Of Sales Mark Hannon is promoted to VP/GM of the Pop/Alternative.

1/16: Rick Mack named VP/GM at MOR WGAY/Washington, DC.

1/16: Entercom AC KUDL-FM/ Kansas City VP/GM Mike Payne adds the same duties for co-owned Country WDAF-AM.

1/16: Ardie Gregory succeeds Bob Lind as GM of Hot AC WRAL/Raleigh. 3/6: Skip Schmidt joins Clear

Channel/Tampa as VP/Market Manager of the company's eight Tampa prop-

QUOTABLE QUOTES FROM 1998 AC COLUMNS

"It put me in a position of humility to line up in the unemployment office and call people to see if there were positions available. You wonder if it's the money you were being paid or if management hated your guts." -Michael Shishido, former KSSK-FM/Honolulu PD

"Giving away stuff just for the sake of giving it away doesn't help anybody." -Mark Edwards, WLIT/Chicago PD

erties, including Pop/Alternative WSSR-FM 3/20: John Hiatt succeeds Lon

Bason as VP/GM of Pop/Alternative KAMX-FM & Soft AC KKMJ-FM/ Austin

4/17: Atlantic Star/Northeast Region Director/Sales David Widmer is appointed WKJY/Long Island's VP/ GM.

4/17: Goodstar Broadcasting President Alan Goodman succeeds the retiring Al Fetch as WSNY/Columbus' VP/GM.

5/1: Beth Davis becomes VP/GM of St. Louis Soft AC/Hot AC combo KEZK-FM & KYKY-FM

5/8: Hot AC WMYX/Milwaukee names Craig Hodgson GM.

5/29: Pop/Alternative KFMB-FM/ San Diego Director of Programming & Operations Tracy Johnson is elevated to VP/GM.

6/5: Andrea Scott is appointed VP/GM of Lite AC WWLI/Provi-

dence.

7/10: KYXY/ San Diego names former crosstown KFMB AM & FM VP/GM Bob Bolinger to a similar position. 8/14: San Jose Soft AC/Hot AC combo KBAY-FM & KEZR-FM install David Tracy Johnson Burke as Market

Manager and Jim Murphy as OM.

8/14: Jacor elevates KDMX/Dallas GM J.D. Freeman, Pop/Alternative KZZP/Phoenix GM Dave Pugh, and Hot AC WMVX/Cleveland GM Jim Meltzer to Dallas VP/Market Manager, Phoenix VP/Market Manager, and Cleveland VP/Market Manager, respectively.

11/13: Joe Armao becomes GM at San Jose's KBAY-FM & KEZR-FM.

11/13: David Meszaros appointed VP/GM at WSB-FM/Atlanta.

Industry

1/2: R&R Publisher/CEO Erica Farber debuts her weekly Publisher's Profile, with Capstar Broadcasting Partners President/CEO R. Steven Hicks the first executive spotlighted.

1/30. 2/6 & 3/13: R&R names Sky Daniels GM. Jim Kerr Alternative Editor. Page Beaver Operations Manager, and Anthony Acampora Charts & Music Manager.

4/10, 6/26 & 7/31: Among those taken from us far too soon this year were: Reprise Manager/AC Promotion Irene Vargas, KIOI/San Francisco middayer Rick Shaw, and KEZO/ Omaha's Director/Rock Programming Doug Sorensen.

5/8: The commonwealth island of Puerto Rico becomes Arbitron market No. 11 and will be surveyed each spring and fall.

5/29: Legendary radio personality Robert W. Morgan passes away.

6/19: Winners of our first-ever In-

dustry Achievement Awards were announced at **R&R** Convention '98 in Los Angeles. Station of the Year: WLTW/New

Simms (Hot AC).

Atlantic (Hot AC).

(Hot AC).

(Atlantic).

ates merge.

deal for Jacor.

attack

York (AC) and Pop/Alternative

PD of the Year: WLTW/New York's

Jim Ryan (AC) and KFMB-FM/San

MD of the Year: WALK/Long Is-

land's Charlie Lombardo (AC) and

KFMB-FM/San Diego's Greg

Personality of the Year: KIOI/San

Francisco's Don Bleu (AC) and

KFMB-FM/San Diego's Jeff & Jer

Label of the Year: Arista (AC) and

Label Executive of the Year: Jenni-

8/21: Consulting firms McVay Me-

9/4: Chancellor Media acquires

10/16: Clear Channel puts up \$4.4

11/13: Former Viacom Senior VP/

Operations & WLTW/New York GM

George Wolfson succumbs to a heart

Format &

Frequency Changes

KBAY/San Jose relocates from 100.3

to 94.5, the dial position formerly oc-

cupied by Classic Rock KUFX.

12/12/97: CBS Radio Soft AC

1/30: Chancellor Media's former

Pop/Alternative "The Buzz" debuts as

Hot AC WBIX/New York (1/21) with

2/6: WLAC-FM/Nashville drops

2/27: Adult Alternative WMAX-

4/17: Pop/Alternative WPLL/Mi-

5/22: Soft AC WISP/Tampa be-

6/5: KKPN/Houston changes from

6/12: KKRH/Portland, OR,

6/26: Rhythmic AC WAMG/Mil-

7/3: WALC/St. Louis switches

8/28: KQOL/Las Vegas jettisons

9/11: Classic Hits KGLO/Phoenix

10/2 & 10/9: KMJZ/Minneapolis

trades in NAC/Smooth Jazz for Pop/

Alternative, names Dusty Hayes PD, and becomes "The Point" (WXPT).

becomes "New York's Jammin' Old-

ies" and hires Joel Salkowitz as PD.

transitions from Hot AC to "Jersey

12/11: Hot AC WBIX/New York

12/11: WJRZ/Monmouth-Ocean

becomes Hot AC KMXP. Pop/Alterna-

tive KZZP/Phoenix PD Dan Persige-

hl adds "Mix" programming duties.

Oldies to become Hot AC "Star 105.5"; Jerry Dean is named PD.

from Pop/Alternative to Rock as "Ex-

Pop/Alternative to Regional Mexican

dumps Classic Hits to become Hot

waukee becomes CHR "Kiss FM."

ami moves more to the mainstream.

FM/Rochester, NY, flips to AC

comes CHR/Rhythmic.

("Estereo Latino").

treme Radio.'

Shore Country.'

AC

'Rosie 105.'

AC to become Classic Rock, "The

Rock @ 105.9."

Danny Bonaduce doing mornings.

fer Henry (AC) and Mary Conroy

dia and Burkhart/Douglas & Associ-

Capstar Broadcasting for \$4.1 billion.

billion in a tax-free, stock-for-stock

Diego's Tracy Johnson (Hot AC).

KFMB-FM/San Diego (Hot AC).





DECEMBER 18, 1998

						ТОТА	L PLAYS		TOTAL
N	2W	LW	TW	ARTIST TITLE LABEL(S)	TW	LW	2₩	3W	STATIONS/ADDS
2	2	1	0	R. KELLY & CELINE DION I'm Your Angel (Jive)	2492	2601	2527	2521	108/1
	1	2	2	SHANIA TWAIN From This Moment On (Mercury)	2452	2587	2560	2601	106/0
1	4	3	3	PHIL COLLINS True Colors (Atlantic)	2300	2333	2258	2292	105/1
	5	5	4	HOUSTON & CAREY When (Arista/Columbia/DreamWorks)	2109	2151	1925	1751	106/2
	3	4	5	BACKSTREET BOYS I'll Never Break Your Heart (Jive)	1955	2260	2289	2457	94/0
	7	6	6	EDWIN MCCAIN I'll Be (Lava/Atlantic)	1603	1580	1507	1413	79/4
	6	7	7	FAITH HILL This Kiss (Warner Bros.)	1439	1550	1723	1781	76/0
R	EAK	ER	8	SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	1145	871	720	500	86/6
	9	9	9	LEANN RIMES Feels Like Home (Curb)	1134	1115	1112	1042	77/0
	8	8	10	CELINE DION To Love You More (550 Music)	1121	1254	1467	1626	75/0
	14	12	0	MADONNA The Power Of Good-Bye (Maverick/WB)	1073	1005	925	827	73/3
	13	10	12	LIONEL RICHIE Hear Your Voice (Mercury)	1034	1053	962	952	87/1
	19	15	13	JEWEL Hands (Atlantic)	967	906	762	700	62/5
	15	14	14	SAVAGE GARDEN Truly Madly Deeply (Columbia)	904	982	887	992	60/0
	10	13	15	SHANIA TWAIN You're Still The One (Mercury)	892	1003	1058	1112	62/0
	12	11	16	BETTE MIDLER My One True Friend (Warner Bros.)	891	1008	992	1010	70/0
	17	18	Ð	LIGHTHOUSE FAMILY High (Island)	808	861	848	829	60/0
	21	20	18	MARILYN SCOTT The Last Day (Warner Bros.)	738	711	646	596	68/3
	16	19	19	ANNE COCHRAN AND JIM BRICKMAN After All (Windham Hill)	668	769	882	1126	46/0
	22	21	20	GLORIA ESTEFAN Don't Let This Moment End (Epic)	655	668	632	559	56/1
	11	17	21	JOHN TESH f/DALIA Mother Miss You (GTSP/Mercury)	636	870	1009	1157	49/0
	23	22	22	DAVID CASSIDY No Bridge I Wouldn't Cross (Slamajamma)	624	588	523	447	61/1
	24	23	23	GOO GOO DOLLS Iris (Warner Sunset/Reprise)	491	498	449	413	23/2
	_	28	24	JOHN TESH PROJECT Carol Of The Bells (GTSP/Mercury)	443	257	140	11	86/12
	26	25	25	TEMPTATIONS Stay (Motown)	379	344	287	235	46/3
	27	26	26	MONICA Angel Of Mine (Arista)	372	326	275	207	49/6
	25	24	2	JENNIFER PAIGE Crush (Edel America/Hollywood)	372	364	391	327	23/4
	28	27	28	PEABO BRYSON My Heart Belongs To You (Windham Hill)	331	284	224	172	35/2
	-	30	29	CHICAGO Little Drummer Boy (Chicago)	313	195	108	4	58/6
Ē	ВU	T	30	JIM BRICKMAN I/MICHAEL W. SMITH Love Of (Windham Hill)	270.	86	2	_	40/11

This chart reflects airolay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker 112 AC reporters. 107 current playlists. Songs that are down or flat in plays for three consecutive weeks and below No. 15 are moved to recurrent. © 1998, R&R Inc.

NEW & ACTIVE

HOOTIE & THE BLOWFISH Only Lonely (Atlantic) Total Stations: 20, Adds: 2, Plays: 242, including WXKC 8 (1), WKYE 12 (11), WLZW 14, WTCB 14 (15), WLR0 8 (6), WSL0 16 (18), WOOF 6 (8), WRVR 4 (5), WHBC 14 (14), WCRZ 9 (9), WLHT 8 (9), WMGN 19 (18), WNSN 16 (12), WRVF 9 (18), KATF 22 (24), WQLR 22 (23), KMAJ 18 (20), KYMG 22 (6), KZST 1.

(16), WHSN 16 (12), WHY 9 (16), KHT 22 (24), WHCH 22 (25), KHHG 12 (26), KHHG 22 (07), K251 1. **BOB CARLISLE** Father's Love (*Jive*) Total Stations: 28, Adds: 0, Plays: 202. WWLI 10 (10), WXKC 7 (2), WPCH 10 (9), WBB0 12 (14), WLR0 9 (7), WHGF 6 (7), WTVR 6 (5), WGNI 9 (8), WDEF 4 (4), WJXB 10 (10), WVEZ 7 (7), WRVR 5 (5), KULY 4 (4), WRRM 4 (7), WDOK 9 (7), WL0T 5 (5), WIKY 6 (7), WAJI 7 (5), WGLM 7 (7), WLT0 18 (7), WSWT 3 (4), WRWC 5 (5), KLTA 10 (10), KUDL 5 (5), WLTE 10 (10), KGBX 8 (8), KSOF 1 (1), KWAV 5 (5).

WRWS 5 (5), KLIA 10 (10), KODL 5 (5), WLIE 10 (10), KODS 6 (6), KSDF 1 (1), KWAY 5 (5), JEFFREY OSBORNE & SHEENA EASTON The Place Where We Belong (*Windham Hill*) Total Stations: 29, Adds: 1, Plays: 195, including WRCH 5 (6), WWLI 15 (15), WLIF 8 (7), WKWK 5 (5), WTCB 4 (4), WPEZ 1, WLRQ 3 (4), WMJY 12 (12), WDEF 2 (2), WAHR 5 (5), WTFM 11 (7), KVLY 7 (8), WDOK 11 (13), WAJI 5 (5), WFMK 20 (10), WGLM 11 (11), WLTQ 3 (3), WSWT 2, WRWC 5 (5), KATF 5 (2), WLTE 8 (6), KEFM 5 (6), KELO 4 (5), KRBB 5, KOSI 9 (8), KISN 3 (5), KWAY 7 (7), KKCW 14 (11).

ROD STEWART Faith Of The Heart (Universal) Total Stations: 41, Adds: 26, Plays: 179, including WLTW 12 (7), WWLI 5 (5), WMAS 16, WSRS 4, WLIF 8, WHUD 1, WKWK 5, WMGS 15, WTVR 5 (2), WDEF 4, WTFM 9, WVEZ 5, KMGL 3, KOOI 11, WLIT 18, WAJI 5, WLHT 8, WLTQ 3, WSWT 10 (1), KLTA 5, WLTE 5, KELO 7, KWAV 15 (8). CAROLE KING Anyone At All (Warner Sunset/Atlantic)

Construct RING Anyonic AL An (*Ywarner SunsetAulannuc)* Total Stations: 26, Adds: 1, Plays: 166, including WRCH 5 (5), WWLI 5 (5), WYJB 6, WLIF 8 (8), WKWK 5 (5), WTCB 4 (6), WLRD 4, WTVR 12 (10), WDEF 4 (4), WAHR 5 (5), WTRH 13 (11), WVEZ 5 (5), WRVR 6 (5), WLMG 11 (14), KVIL 7 (7), KMGL 3 (2), WLIT 8 (8), WFMK 10 (10), WGLM 4 (4), WLTQ 2 (2), WLTE 8 (7), KELO 12 (12), KOSI 4 (5), KWAY 3 (3), KKCW 12 (13).

NELO 4 (12), NOR 4 (0), NRM 9 (0), NRM 9 (1), NRM 9

CRYSTAL BERNARD Don't Touch Me There (River North) Total Stations 22, Adds: 5, Plays: 139, including WWL 10 (5), WIF 77 (16), WKWK 10 (10), WTVR 14 (11), WMJY 12, WDEF 1 (1), WOOF 12 (7), WAJI 5 (5), WFMK 10 (10), WGLM 9 (4), WLTQ 2 (2), WSWT 3 (4), WRWC 5 (5), WRVF 4 (4), KELO 4, KJSN 2 (3), KWAV 12 (2), KKCW 7 (9).

STEVE PERRY When You're In Love (For The First Time) (Columbia) Total Stations: 13, Adds: 2, Plays: 113, WRCH 5 (5), WHUD 3 (5), WLZW 13 (5), WKWK 5, WTCB 4 (4), WMJY 12, WDEF 4 (4), WHBC 22 (18), WAJI 5 (5), WFMK 10 (10), WOLR 23 (22), KELO 4 (5), KWAV 3.

DIANA KRALL Have Yourself A Merry Little Christmas (Impulse!/GRP) Total Stations: 21, Adds: 4, Plays: 94, including WWLI 5, WLIF 5 (2), WBEB 3, WPCH 4 (4), WMJ WDEF 3 (3), WTFM 5 (5), WRRM 3, WTPI 3 (3), WFMK 10, WGLM 1 (1), WMGN 5, WLT0 1 (1), 10 (5), WLTE 7 (2), KELD 12 (12), KOSI 2, KWAV 8 (2). , WMJY 7 (7), 1 (1), WSWT

KENNY LOGGINS Angels In The Snow (Columbia)

Total Stations: 19, Adds: 6, Plays: 69, including WSRS 4, WPCH 3 (2), WTCB 2 (4), WMAG 3 (3), WDOK 12 (1), WCRZ 4, WAJI 5 (5), WTPI 3 (3), WSWT 10 (5), KATF 4 (2), WLTE 3, KRBB 3 (2), KMZQ 5, KWAV 8 (2).

MAX CARL AND BIG DANCE IN Your Arms (Mission) Total Stations: 14, Adds: 8, Plays: 55, including WXKC 3 (3), WKWK 20, WMJY 7 (7), WAHR 3, WTFM 5. WAJI 5, WGLM 1 (1), WRWC 3 (3), KWAV 8 (2).

KENNY ROGERS It's Just Not Christmas *(Dreamcatcher)* Total Stations: 13, Adds: 2, Plays: 43, including WWLI 5 (5), WKWK 5, WTCB 1 (3), WPEZ 1 (2), WMJY 7 (7), WAHR 2 (1), WAJI 5, WGLM 2 (2), WLTQ 2 (2), KOSI 3 (2), KSFI 2 (1), KWAV 8 (2).

Songs ranked by total plays. Station call letters followed by number of plays.

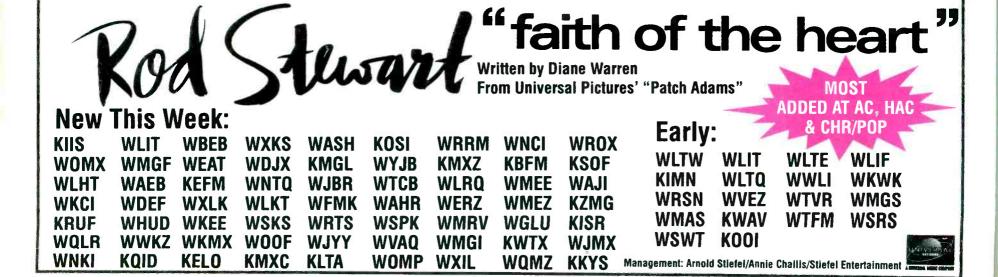
BREAKERS ®	
SARAH McLACHLAN Angel (Warner Sunset/Reprise)	
TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 1145/274 86/6	CHART 8
MOST ADDED®	
ARTIST TITLE LABEL(S) ROD STEWART Faith Of The Heart (Universal) JOHN TESH PROJECT Carol Of The Bells (GTSP/Mercur BRICKMAN f/M. W. SMITH Love Of (Windham Hill) 'N SYNC (God Must Have Spent) A (RCA) MAX CARL AND BIG DANCE In Your Arms (Mission) CHICAGO Little Drummer Boy (Chicago) KENNY LOGGINS Angels In The Snow (Columbia) SARAH MCLACHLAN Angel (Warner Sunset/Reprise) MONICA Angel Of Mine (Arista) CRYSTAL BERNARD Don't Touch Me There (River North JEWEL Hands (Atlantic)	11 8 6 6 6 6
MOST INCREASED PLAYS	TOTAL PLAY NCREASE
SARAH MCLACHLAN Angel (Warner Sunset/Reprise) JOHN TESH PROJECT Carol Of (GTSP/Mercury) BRICKMAN f/M. W. SMITH Love Of (Windham Hill) ROD STEWART Faith Of The Heart (Universal) CHICAGO Little Drummer Boy (Chicago) MADONNA The Power Of Good-Bye (Maverick/WB) JEWEL Hands (Atlantic) 'N SYNC (God Must Have Spent) A (RCA) PEABO BRYSON My Heart Belongs (Windham Hill, DIANA KRALL Have Yourself A Merry (Impulse!/GRP)	
HOTTEST RECURRENTS	
ARTIST TITLE LABEL(S)	
NATALIE IMBRUGLIA Torn (RCA)	

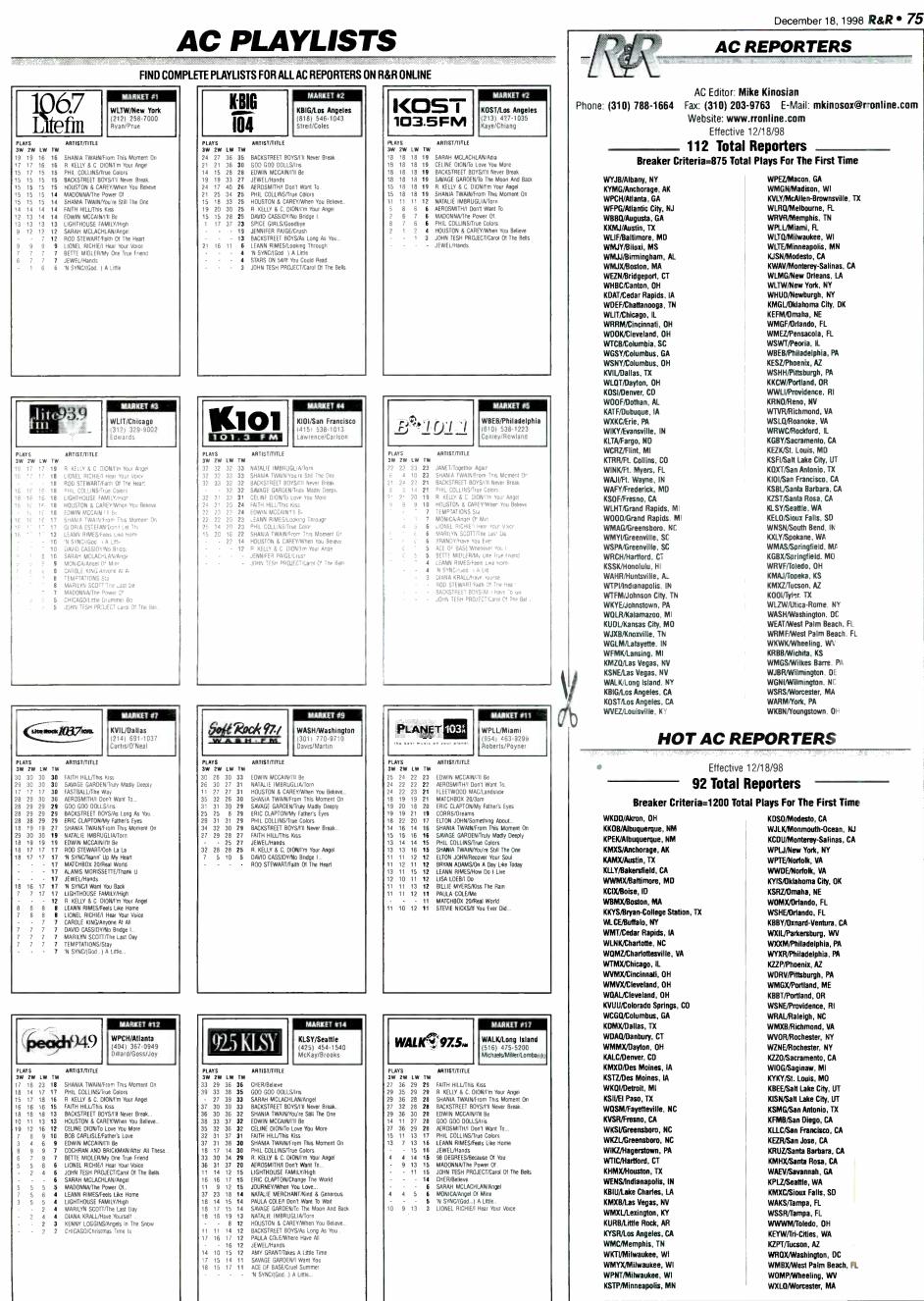
ERIC CLAPTON My Father's Eyes (Duck/Reprise) AEROSMITH | Don't Want To Miss A Thing (Columbia) ROD STEWART Ooh La La (Warner Bros.) BACKSTREET BOYS As Long As You Love Me (Jive) GARTH BROOKS To Make You Feel My Love (Capitol) SARAH MCLACHLAN Adia (Arista) ELTON JOHN Something About The Way ... (Rocket/Island) LEANN RIMES How Do I Live? (Curb)

JOHN TESH (JAMES INGRAM Give Me Forever... (GTSP/Mercury)

WGSY/Columbus, GA did not report a new playlist for two consecutive weeks and their data isn't included. KESZ/Phoenix is programming sea-sonal music through the holidays and their data also isn't included. Since this week's database has five fewer stations than in our last 13-week cycle, play totals for all songs were reviewed — and where ap-propriate — bullets were awarded to some songs that were down in plays. Chart positions, however, were *not* changed.

Breakers: Songs registering 875 plays or more for the first time. Bullets awarded to songs gaining plays over the previous week. I two songs are tied in number of plays, the song being played on more stations is placed first. Most increased Plays lists the song: the greatest week-toweek increases in total plays. Weighted chart appears on R&R ONLINE.





REPORTERS

Stations and their adds listed alphabetically by marke

			Stations	and their adds lis	ted alphabetically	by market			
		A	C				HOT	AC	
WYJB/Albany, NY OM: Michael Morgan	WTCB/Columbia, SC PD/MD: Brent Johnson	KSOF/Fresno, CA PD/MD: Angle Handa	WRVR/Memphis, TN OW/PD: Joel Burke	KQXT/San Antonio, TX PD/MD: Chris Reynolds	WKDD/Akron, OH PD: Chuck Collins	WDAQ/Danbury, CT PD: Bill Trotta	WKTI/Milwaukee, WI PD: Danny Clayton	KBBT/Portland, OR	KRUZ/Santa Barbara, CA
MD: Pat Ryan 8 JOHN TESH PROJECT "Carol"	ROD STEWART "Faith" JOHN TESH PROJECT "Carol"	1 SARAH MCLACHLAN "Angel" ROD STEWART "Faith"	MD: Kay Manley No Adds	No Adds KIOI/San Francisco, CA	MD: Lynn Kelty NoAdds	MD: Barbara Corbett DAVE MATTHEWS BAND "Crush"	APD/MD: Leonard Peace MATCHBOX 20 "Back"	APD: Troy Daniels MD: Lisa Adams	8 LENNY KRAVITZ "Ry"
ROD STEWART "Fath" KYMG/Anchorage, AK		WLHT/Grand Rapids, MI		PO: Bob Lawrence APD/MD: Mark Carlson				17 SUGAR RAY "Every" 16 ALANIS MORISSETTE "Unsent"	KMHX/Santa Rosa, CA
OM: Mark Murphy	WSNY/Columbus, OH PD: Chuck Knight	PD: Bill Bailey APD/MD: Mary Turner	WPLL/Miami, FL PD: Rob Roberts	JENNIFER PAIGE "Crush"	KKOB/Albuquerque, NM OM: Brad Barrett	WMMX/Dayton, OH PD: Jeff Stevens	WMYX/Milwaukee, Wi PD: Brian Kelly	14 MY FRIEND STEVE "Charmed"	GM/PD: Ron Castro APD: E.J. Tyler
PD: Devan Mitcheil 5 CHICAGO "Drummer"	MD: Mark Bingaman 7 JOHN TESH PROJECT "Carof"	12 BRICKMAN F/SMITH "Lite" 8 ROO STEWART "Faith"	APD: Robert Archer MD: Diedre Poyner	JOHN TESH PROJECT "Carol" KSBL/Santa Barbara, CA	PD/MD: Roger Scott MATCHBOX20 "Real"	MD: Dean Taylor NoAdds	MD: Mark Richards HOUSTON & CAREY "Believe"	WRAL/Raleigh, NC	MD: Heather Black KHALEEL "Mercy"
WPCH/Atlanta, GA	6, CHICAGO "Let" "N SYNC "God"	5 CHICAGO "Let" MAX CARL AND BIG "Arms"	No Adds	PO/MD: Peter Bie No Adds	EAGLE-EYE CHERRY "Save"	KALC/Denver, CO	WPNT/Milwaukee, WI	PD: Steve Reynolds MD: Rob Poulin	
APD: Steve Goss MD: David Joy	KVIL/Dallas, TX	WOOD/Grand Rapids, MI	WLTQ/Milwaukee, WI PD/MD: Stan Atkinson	KZST/Santa Rosa, CA PD: Brent Farris	KPEK/Albuquerque, NM OM: Frank Jaxon	MD: Kelly Michaets 55 NATALIE MERCHANT "Generous"	PD/MD:Justin Case	THIRD EYE BUIND "Jumper"	WAEV/Savannah, GA OM/PD: Scotty Snipes
No Adds WFPG/Atlantic City, NJ	PD: Bill Curtis MD: Alex O'Neal	PD: Steve Dirksen APD: Robb Westaby	3 EDWIN MCCAIN "19" MARC ODHIN "Healing"	MD: Pat Schaffer 1 CHER "Believe"	PD: Mike Parsons APD: Jaimey Barreras	39 SHERYLCROW "Mistake" 37 GO0 GO0 DOLLS "Ins"	No Adds	WMXB/Richmond, VA PD: Jeff Cochran	MD: Brad Kelly No Adds
OM/PD: Dick Fennessy	17 MATCHBOX 20 "Real" 17 ALANIS MORISSETTE "Thank"	MD: Michael Strianni 7 TEMPTATIONS Stay		1 HOOTIE "Lonely" CHICAGO "Drummer"	MD: Stephanie Buchicchio SUGAR RAY "Every"	33 EDWIN MCCAIN "IT" 26 EVERCLEAR "Buy"	KSTP/Minneapolis, MN PD: Todd Fisher	APD/MD: Lisa Green BETTER THAN EZRA "Stars"	KPLZ/Seattle, WA
MD: Marlene Aqua 1 GLORIA ESTEFAN "Moment"	17 JEWEL "Hands" 12 R KELLY & C. DION "Angel"		WLTE/Minneapolis, MN PD/MD: Gary Nolan	KLSY/Seattle, WA PD: Barry McKay		26 JENNIFER PAIGE "Crush" 18 FASTBALL "Way"	MD: Leighton Peck 28 SHANA TWAIN "Moment"	LENNY KRAVITZ "Hy"	PD: Casey Keating MD: Alisa Hashimoto
CHICAGO "Drummer" WBBQ/Augusta, GA	7 NSYNC"God" WLQT/Dayton, OH	WMAG/Greensboro, NC PD/MD: Nick Allen	CRYSTAL BERNARD "Touch" KJSN/Modesto, CA	MD: Bob Brooks	KMXS/Anchorage, AK PD/MD: Roxy Lennox	17 MATCHBOX 20"3am" 16 NATALIE IMBRUGLIA "Tom"	KOSO Madaata CA	WVOR/Rochester, NY	1 SUGAR RAY "Every"
PD/MD: John Patrick CHICAGO:Drummer	PD: Sandy Collins	9 SARAH MCLACHLAN "Angel" 5 BRICKMAN F/SMITH "Life"	PD/MD: Gary Michaels	KELO/Sioux Falls, SD	SIXPENCE"Kiss" BARENAKED LADIES "Done"	14 SAVAGE GARDEN "Truty" 10 SHANIA TWAIN "Moment"	KOSO/Modesto, CA PD: Max Miller	PD: Dave LeFrois APD/MD: T.R. Fox	KMXC/Sioux Falls, SD
JOHN TESH PROJECT "Carol" KENNY LOGGINS "Angels"	MD: Steven Scott No Adds	WMYI/Greenville, SC	2 PJ"Little" KWAV/Monterey, CA	OWPD: Reid Holsen APD/MD: Nancy Carlson	KAMX/Austin, TX	10 SEMISONIC "Closing" B SHAWA TWAIN "SUI	MD: Donna Miller 5 LENWY KRAVITZ "Fly"	SARAH MCLACHLAN "Anger"	PD: Scott Maguire APD/MD: Scott Allen
DIANA KRALL "Merry"	KOSI/Denver, CO OM/MD: Scott Taylor	PD: Gary Jackson MD: Chris Scott	PD/MD: Bernie Moody 8 JOHNBERRY "Christmas"	7 ROD STEWART "Faith"	PD: Jack Stevens	KMXD/Des Moines, IA	5 SUGAR RAY "Every"	WZNE/Rochester, NY	10 ROD STEWART "Faith" 10 MATCHBOX 20 "Back"
KKMJ/Austin, TX OM: Stan Main	PD: Steve Hamilton ROD STEWART "Faith"	No Adids	3 IN SYNC "God" 3 STEVE PERRY "When"	WNSN/South Bend, IN PD: Phil Britain	22 HEATHER NOVA "London" 5 FLYS "Got"	PD: Kenn McCloud APD/MD: Greg Chance	WJLK/Monmoulh-Ocean, NJ PD: Mike Kaplan	PD/MD: Rich McKenzle KHALEEL "Mercy"	10 GOO GOO DOLLS "Side"
PD: Nolan Cruise APD/MD: Mike Austin	PEABO BRYSON "Heart" SPICE GIRLS "Goodbye"	WSPA/Greenville, SC	WHUO/Newburgh, NY	MD: Jim Roberts No Adds	KLLY/Bakerstield, CA	MATCHBOX 20 "Back"	MD: Lauren Pressley	KZZO/Sacramento, CA	WAKS/Tampa, FL
No Adds WLIF/Baltimore, MD	CRYSTAL BERNARD "Touch"	PD/MD: Greg McKinney No Adds	PD: Brian Krysz MD: Tom Furci	KXLY/Spokane, WA	OM/PD: Mark McKay MD: Jason Griffin	SEAL "Human"	7 CHER "Believe"	PD: Carmy Fererri APD: Jim Matthews	PD: Mason Dixon MD: Rico Blanco
OM/PD: Gary Balaban	WOOF/Dothan, AL GM/PD: Leigh Simpson	WRCH/Hartford, CT	1 ROD STEWART "Faith"	PD: Scott Valentine MD: Steve Knight	1 HOLE "Makbu"	KSTZ/Des Moines, IA	KCDU/Monterey-Salinas, CA PD: Chris White	APD: Jim Matthews MD: Sonia Jimenez Jackson 23 SUGAR RAY "Every"	24 ROD STEWART "Faith"
MD: Mark Thoner 10 JENNIFER PAIGE "Crush"	OM/MD: Mike Holderfield 8 BRICKWAN F/SMITH "Life"	PD: Allan Camp MD: Joe Hann	WLMG/New Orleans, LA Dir/Ops: Nick Ferrara	JIM BRICKMAN "Angels" CELINE DION "Blue"	WWMX/Baltimore, MD	MD: Carol Vonn NoAdds	MD: Sini Man 5 SOUL COUGHING "Circles"	21 BETTER THAN EZRA "Stars"	WSSR/Tampa, FL PD: Chuck Morgan
WMJY/Biloxi, MS	6 BACKSTREET BOYS "Give" 2 MARILYN SCOTT "Last"	No Adds WAHR/Huntsville, AL	PD: Steve Suter APD/MD: Johnny Scott	JOHN TESH PROJECT "Carol" CELINE DION "Happy"	VP/Prog: Bill Pasha MD: Greg Carpenter		SUGAR RAY "Every" LENNY KRAVITZ "Ry"	13 OFFSPRING "Pretty"	MD: Robert Harder 7 SHANIA TWAIN "Moment"
MD: Angle Thompson	ROD STEWART "Faith"	PD: John Malone	No Adds WLTW/New York, NY	WMAS/Springfield, MA PD: Paul Cannon	No Adds	WKQI/Detroit, MI OM/PD: Tom O'Brien		WIOG/Saginaw, Mi PD: Mike MacDonald	7 Shavua uwam woment 7 FLYS "Gor"
12 STEVE PERRY "When"	KATF/Dubuque, IA	MD: Abby Kay ROD STEWART "Faith"	PD: Jim Ryan	APD/MD: Keith Stephens LIONEL RICHIE "Voice"	KCIX/Boise, ID	MD: Dana Lundon No Adds	WPLJ/New York, NY VP/Prog: Tom Cuddy	MD: Keith Keity 21 BRANDY "Ever"	WWWM/Toledo, OH
12 CRYSTAL BERNARD "Touch" WMJJ/Birmingham, AL	MD Brian Davis KENNY ROGERS "Christmas"	WTPI/Indianapolis, IN PD: Gary Havens	MD: Morgan Prue No Adds	BRICKMAN F/SMITH "Life" KGBX/Springfield, MO	PD/MD: Ed Parreira NEW RADICALS "Get"		PD: Scott Shannon MD Tony Mascaro	18 LENNY KRAVITZ "By" 9 WILL SMITH "Manii	PD: Bon Finn MD: Steve Marshall
OM: John Jenkins PD/MD: John Stuart	WSYNC "God"	MD. Steve Cooper	KMGL/Oklahoma City, OK PD: Kathi Yeager	PD/MD: Paul Kelley 20 EDWIN MCCAIN "TT"	JENNIFER LOVE HEWITT "Deal" R. KELLY & C. DION "Angel"	KSII/El Paso, TX OM: Courtney Nelson	MATCHBOX 20 "Back"	7 HOOTIE"Lonely" 5 AUDRA & ALAYNA "Tell"	BARENAKED LADIES "Done" CHER 'Believe"
No Adds	PD: Ron Arlen	7 MADONNA "Power" WTFM/Johnson City, TN	MD: Steve O'Brien 3 ROD STEWART "Faith"	10 GOO GOO DOLLS "Ins" 9 MADONNA "Power"	WBMX/Boston, MA	PD/MD: Eli Molano SARAH MCLACHLAN "Angel"	WPTE/Norfolk, VA	5 KHALEEL "Mercy	
WEZN/Bridgeport, CT PD/MD: Steve Marcus	MD: Scott Stevens CHICAGO "Drummer"	PD/MD: Mark E. McKinney 5 MAX CARL AND BIG "Arms"	KEFM/Omaha, NE	8 TEMPTATIONS "Stay" 8 MONICA "Angel"	VP/Prog.: Greg Strassell MD: Mike Mullaney	EDWIN MICCAIN 'TIR'	PD: Mark Bradley MD: F. Devon Thornton	KYKY/St. Louis, MO	KEYW/Tri-Cities, WA PD/MD: Paul Drake
2 JEWEL "Hands" WHBC/Canton, OH	WIKY/Evansville, IN PD/MD: Mark Baker	5 RICHIE SAMBORA "Farthful"	PD/MD: Steve Albertson 2 CHICAGO "Let"	KMAJ/Topeka, KS	20 ALANIS MORISSETTE "Unsent"	WQSM/Fayetteville, NC PD: Rick O'Shea	No Adds	PD: Smokey Rivers APD/MD: Greg Hewitt	5 SIXPENCE "Kiss"
PD: Terry Simmons	No Adds	WKYE/Johnstown, PA PD: Jack Michaels	ROD STEWART "Faith" CRYSTAL BERMARD "Touch"	PD: Dave Waters MD: Rose Diehl	7 SUGAR RAY "Every" 1 EVEROLEAR "Father"	APD/MD: Chuck Tager	KYIS/Oklahoma City, OK OM: Chris Baker	No Adds	KZPT/Tucson, AZ
MD: Kayleigh Kriss OSBORNE & EASTON "Place"	KLTA/Fargo, NO PD/MD: John Austin	MD: Brian Wolfe No Adds	WMGF/Orlando, FL	WRVF/Toledo, OH	KKYS/Bryan, TX	DAVE MATTHEWS BAND "Crush" BLACKSTREET & MYA. "Take"	PD/MD: Ray Kalusa	KBEE/Salt Lake City, UT	MD: Drew Michaels
DIANA KRALL "Meny" MAX CARL AND BIG "Arms"	7 JOHN TESH PROJECT "Carol" 7 OHICAGO "Drummer"	WQLR/Kalamazoo, MI	PD: Ken Payne APD/MD: Dean Miuccio	PD/MD; Bill Michaels APD: Roland Reddict	PD: Ryan O'Brien APD/MD: Chace Murphy	KVSR/Fresno, CA	No Adds	PD: Rusty Keys MD: Aaron Steele	KHALEEL "Mercy" NEW RADICALS "Get"
KDAT/Cedar Rapids, IA	5 ROD STEWART "Faith" WCRZ/Flint, MI	OM: Ken Lanphear PD: Brian Wertz	ROD STEWART "Faith" WMEZ/Pensacola, FL	1 HOUSTON & CAREY "Believe" KMXZ/Tucson, AZ	EMILIA "World" ROD STEWART "Faith"	PD: Mike Yeager MD: Julie Logan	KSRZ/Omaha, NE PD: Kurt Owens	CHER "Believe"	
MD: Tom Cook BRICKMAN F/SMITH "Life"	OM/PD: J. Patrick	MONICA "Angel" ROO STEWART "Faith"	PD/MD: Kevin Peterson ROD STEWART "Faith"	PD/MD: Bobby Rich SARAHMCLACHLAN"Angel"		15 ALANIS MORISSETTE "Unsent" 5 SUGAR RAY "Every"	MD: Erik Johnson MATCHBOX 20 "Back"	KISN/Salt Lake City, UT	WRQX/Washington, DC
WDEF/Chattanooga, TN	MD: George Mcintyre No Adds	KUDL/Kansas City, MO PD: Robert John	MARILYN SCOTT "Last"	ROD STEWART "Faith" KOOI/Tyler, TX	WLCE/Buffalo, NY PD/MD: Jay Nachlis		FAR TOO JONES "Best"	MD: Brian Fox MONECA "Angel"	MD: Carol Parker 5 SARAHMCLACHLAN "Angel"
PD: Danny Howard	KTRR/Ft. Collins, CO	MD: Thom Waish No Adds	WSWT/Peoria, IL PD/MD: Randy Bundle	OM/PD: Dave Moreland	7 KHALEEL "Mercy"	MKSI/Greensboro, NC MD: Jeff Cushman	WOMX/Orlando, FL	BOYZ II MEN "There" NATALIE MERCHANT "Break"	5. SARAH MICLAUHUAN "Arige
4 ROUSTEWART Fails	PD/MD: Mark Callaghan No Adds	WGLM/Lafayette, IN PD/MD: Dan McKay	KENNY LOGGINS "Moming" MAX CARL AND BIG "Arms"	MD: Janie Baker No Adds	WMT/Cedar Rapids, IA	'N SYNC "God"	PD: David Isreal MD: Tim Baldwin	KSMG/San Antonio, TX	WMBX/West Palm Beach, F
4 PEABO BRYSON "Heart"	WINK/Ft. Myers, FL	No Adds WFMK/Lansing, MI	WBEB/Philadelphia, PA	WLZW/Utica, NY PD/MD: Randy Jay	HOUSTON & CAREY "Believe"	WKZL/Greensboro, NC	6 ROD STEWART "Faith" 3 SARAH MCLACHLAN "Angel"	OM: Virgil Thompson PD: Andy Holt	PD: Kevin Callahan APD/MD: Jeff Clarke
WLIT/Chicago, IL PD/MD: Mark Edwards	PD/MD; Bob Grissinger MADONNA "Power"	OM/MD: Ray Marshall	PD: Chris Conley MD: Donna Rowland	MARILYN SCOTT "Last"	MATCHBOX 20 "Back" EVERCLEAR "Father"	PD: Jeff McHugh APD/MD: Doug McKnight	WSHE/Orlando, FL	MD: Tom Lazar NoAdds	OFFSPRING "Pretty" SOUL COUGHING "Carcles"
APD: Derrick Brown 8 ROD STEWART "Faith"	TEMPTATIONS "Slay" JOHN TESH PROJECT "Carof"	PD: Danny Stewart ROD STEWART "Faith"	ROD STEWART "Faith" BACKSTREET BOYS "Give"	WASH/Washington, DC PD: Darren Davis	WLNK/Charlotte, NC	SUGAR RAY "Every" ALANIS MORISSETTE "Unsent"	PD: Katherine Brown MD: Shark	KFMB/San Diego, CA	GOOL COOL FINA CITURES
WRRM/Cincinnati, OH	WAJI/Ft. Wayne, IN	KENNY LOGGINS "Angels" KMZQ/Las Vegas, NV	JOHN TESH PROJECT "Carol" WSHH/Pittsburgh, PA	MD: Randi Martin ROD STEWART "Faith"	OM: Tom Jackson PD: Mike Edwards	WIKZ/Hagerstown, MD	16 VONDA SHEPARD "Searchin"	GM/PD: Tracy Johnson APD: Michael Steele	WOMP/Wheeling, WV
OM/PD: T.J. Holland	OM: Lee Tobin PD: Barb Richards	PD: Burke Allen MD: Terri Springs	PD/MD: Ron Antill	WEAT/West Palm Beach, FL	MD: Patty Vaughn	PD: Rick Alexander APD/MD: Michael Ross	KBBY/Oxnard-Ventura, CA	MD: Gma Simme	PD/MD: Johnny "O" 7 ROD STEWART "Failh"
APD/MD: Ted Morro MONICA "Angel"	MD: Dr. Dave 5 MAX CARL AND BIG "Arms"	No Adds KSNE/Las Vegas, NV	No Adds KKCW/Portland, OR	OM/PD: Les Howard Jacoby APD/MD: Chad Perry		13 PHIL COLLINS "True"	OM/PD: Mark Elliott MD: Mandye Thomas	KLLC/San Francisco, CA	5 UNCLE SAM "Smile"
"N SYNC "God" HOUSTON & CAREY "Believe" DOUSTON & CAREY "Believe"	5 ROD STEWART "Faith" 5 KENNY ROGERS "Christmas"	PD: Tom Chase MD: John Berry	PD/MD: Bill Minckler 13 CELINE DION "Year"	ROD STEWART "Faith" BRICKMAN F/SMITH "Life"	WQMZ/Charlottesville, VA PD/MD: Angle Logan	KHMX/Houston, TX	BARENAKED LADIES "Done" HOOTTE "Lonely"	PD: Louis Kapian	
ROD STEWART "Fatth"	2 EDWIN MCCAIN TH	SARAH MCLACHLAN "Angel" WALK/Long Island, NY	12 ALABAMA "Fall"	WRMF/West Palm Beach, FL APD: Lindy Rome	14 LENNY KRAVITZ "Fly" 12 FAR TOO JONES "Best"	PD: Randy James MD: Rich Anhorn	DAVE MATTHEWS BAND "Crush"	APD/MD: Julie Stoeckel 15 SUGAR RAY "Every"	WXLO/Worcester, MA GM/PD: Steve Gallagher
WDOK/Cleveland, OH PD: Sue Wilson	WAFY/Frederick, MD	VP/Prog.: Gene Michaels	WWLI/Providence, RI PD: Tom Holt	MD: Dave Brewster BRANDY "Ever"	12 ROD STEWART "Faith"	9 U2 "Sweetest"		15 BETTER THAN EZRA "Stars"	MD: Amy Navarro 6 EVE6"Inside"
MD: Scott Miller MAX CARL AND BIG "Arms"	MD: Norman Henry Schmidt No Adds	APD: Rob Miller MD: Charlie Lombardo	MD: Bob Boisvert 5 MARCCOHN "Healing"	MONICA "Angel" SARAH MCLACHLAN "Angel"	WTMX/Chicago, IL	WENS/Indianapolis, IN	WXIL/Parkersburg, WV PD: Larry E. Hughes	KEZR/San Jose, CA PD: Jim Murphy	6 MATCHBOX 20 "Back" 6 ALANIS MORISSETTE "Unsent"
		KBIG/Los Angeles, CA	5 DIANA KRALL "Meny" KRNO/Reno, NV	WKWK/Wheeling, WV	PD: Barry James APD/MD: Jaime Kartak	OM/PD: Greg Dunkin MD: Jim Cerone	MD: Jack Horton 5 ROD STEWART "Patth"	No Adds	LENNY KRAVITZ "Fly"
		VP/Prog.: Steve Streit APD/MD: Tony Coles	PD/MD: Alan Cook	PD/MD: Doug Daniels 30 .EWEL "Hands"	SUGAR RAY "Every" SEMISONIC "Secret"	No Adds	5 KHALEEL "Mercy"		
112 Total Reporters		13 BACKSTREET BOYS "Long" 4 "N SYNC "God"	WTVR/Richmond, VA	20 MAX CARL AND BIG "Arms" 10 JOHN TESH PROJECT "Carof"	WVMX/Cincinnati, OH	KBIU/Lake Charles, LA PD: Lee Hudson			
110 Current Reporte 107 Current Playlists		4 STARS ON 54 "Read" KOST/Los Angeles, CA	PD/MD: Tony Florentino 2 VARIOUS ARTISTS "Hurt"	KENNY LOGGINS "Angels" DIANA KRALI, "Merry"	PD/MD: Brad Ellis BARENAKED LADIES "Done"	MD: Josh Reno 18 JENNIFER LOVE HEWITT "Deaf"	KZZP/Phoenix, AZ PD: Dan Persigehi	92 Total Reporters	
		Sta Mgr/PD:Jhani Kaye APD/MD: Johnny Chiang	2 JOHN TESH PROJECT "Carol" KENNY LOGGINS "Angels"	HOOTIE "Lonely" JENNIFER PAIGE "Crush"			APD/MD: Dave Cooper 34 TRANS-SIBERIAN ORCH "Christmas"	92 Current Reporte	
Reported Frozen Pla KSSK/Honoluiu, Hi	aylist (1):	JEWEL "Hands"	MAX CARL AND BIG "Arms"	KRBB/Wichita, KS PD: Larry London	WMVX/Cleveland, OH APD: Jim Oktavec	KMXB/Las Vegas, NV PD: Duncan Payton	34 NATALIE IMBRUGLIA "Wishing"	87 Current Playlists	
KSSK/Honolulu, HI		WVEZ/Louisville, KY OM: C.C. Matthews	WSLQ/Roanoke, VA PD: Don Morrison	MD: Patrick Murphy	MD: Jay Hudson NoAdds	MD: Kevin Maxwell SIXPENCE "Kss"		Reported Frozen Pl	avlist (1):
Did Not Report, Play	ylist Frozen (2):	PD/MD: Joe Fedele BRICKMAN F/SMITH:"Lite"	MD: Dick Daniels BRICKMAN F/SMITH "L//e"	BRICKMAN F/SMITH "Life" WMGS/Wilkes Barre, PA		LENNY KRAVITZ "Ry"	WXXM/Philadelphia, PA	WMXL/Lexington, M	
WMJX/Boston, MA WJXB/Knoxville, TN		"N SYINC "God" DAVID CASSIDY "Bridge"	WRWC/Rockford, IL	PD/MD: Stan Phillips NoAdds	WQAL/Cleveland, OH	KURB/Little Rock, AR	PD: Chuck Tise MD: All Castellini	Did Not Report, Pla	vlist Frozen (4).
		WPEZ/Macon, GA	PD: Jim Mackey MD: Donna Mason	WJBR/Wilmington, DE	PD: Mary Ellen Kachinske MD: Steve Brown	PD: Randy Bush APD: Debra Daniels	ALANIS MORISSETTE "Unsent"	WTIC/Hartford, CT	,
Did Not Report For T		No Adds WMGN/Madison, WI	5 PJ "Little" 5 MONICA "Angel" 5 EDMISTR DMCC (20-ob)"	PD/MD Michael Waite ROD STEWART "Faith"	U2 "Sweetlest" LENNY KRAVITZ "Fly"	MD: Becky Rogers NSYNC "Christmas"	WYXR/Philadelphia, PA	WMC/Memphis, TN WWDE/Norfolk, VA	
Weeks; Data Not Use WGSY/Columbus, G		VP/Prog: Pat O'Neill	5 JENNIFER PAIGE "Crush" 5 GOO GOO DOLLS "Iris"	WGNI/Wilmington, NC PD: Mike Farrow	KVUU/Colorado Springs, CO	CHICAGO "Drummer" KENNY ROGERS "Let"	PD: Kurt Johnson APD/MD: Kim Ashley	WWDE/Norfolk, VA WSNE/Providence,	RI
WUST/COlumbus is		MD: Kim Fischer NoAdds	KGBY/Sacramento, CA PD: Steve Kelly	MD: Craig Thomas NoAdds	OM: Randy Hill PD: Lee Roberts	KENNY ROGERS "Christmas" MANN-HEIMSTEAMPOLLER "Messenger"	No Adds		
,		KVLY/McAllen, TX	MD: Michael Rivers	WSRS/Warcester, MA	No Adds WCGQ/Columbus, GA	KENNY LOGGINS "Morning" KENNY LOGGINS "Angels"	WDRV/Pittsburgh, PA	New Reporters (2): KBEE/Salt Lake City	
WJXB/Knoxville, TN		PD/MD: Alex Duran	3 SARAH MCLACHLAN "Angel"	E DURYN MOCK		CELINE DION "Happy"	PD: Michael Hayes		
WJXB/Knoxville, TN New Reporter (1):		PD/MD: Alex Duran ALANIS MORISSETTE "Thank"	JOHN TESH PROJECT "Carol"	APD: Meritee Kelly	PD/MD: Al Haynes	CELINE DION "Christmas"	APD/MD: Scott Alexander	KEZR/San Jose, CA	
WJXB/Knoxville, TN New Reporter (1): KXLY/Spokane, WA		PD/MD: Alex Duran ALANIS MORISSETTE "Thank" MATCHB0X 20 "Real" JEWEL "Hands"	JOHN TESH PROJECT "Carol" KEZK/St. Louis, MO PD: Smokey Rivers	APD: Merilee Kelly MD: Marlee Chase 4 KENNY1.0GGIIIS "Angels"	PD/MD: AI Haynes APD: Marshall Stewart NoAdds		APD/MD: Scott Alexander NoAdds		
WJXB/Knoxville, TN New Reporter (1): KXLY/Spokane, WA No Longer A Report		PD/MD: Alex Duran ALANIS MORISSETTE "Thank" MATO/BOX 20 "Real" UEWEL "tarks" ORYSTAL BERNARD "Touch" CAROLE KING "Anvone"	JOHN TESH PROJECT "Carol" KEZK/St. LOUIS, MO PD: Smokey Rivers MD: Jim Doyle EDWIN MCCAIN "TI"	APD: Meritee Keity MD: Markee Chase 4 KENNY10GGIWS "Angels" WARM/York, PA PD: Keity West	APD: Marshall Stewart	CELINE DION "Christmas" SHAMIN COLVIN "Silent"	No Adds WMGX/Portland, ME	No Longer A Repor	ter (3):
WJXB/Knoxville, TN New Reporter (1): KXLY/Spokane, WA	1	PD/MD: Alex Duran AL/WISMORESETTE Thank'i MATG-ROX/20 'Real' UKWEL hands' CHYSTL REFNARD 'Jouch'' CARDE KING' Aryone' WLRQ/Metbourne, FL PD: Mark Lander	JOHN TESH PROJECT "Caror" KEZK/St. Louis, MO PD: Smokey Rivers MD: Jim Doyle EDWNN MCAIN THT PHILCOLLINS "Inte"	APD: Meritee Ketty MD: Martee Chase 4 KENNYLOGGINS"Angels" WARM/York, PA PD: Ketty West MD: Rick Sten	APD: Marshall Stewart NoAdds KDMX/Dallas, TX PD: Jimmy Steal	CELINE DION "Christmas" SHAMAN COLUM "Silent" SHAMAN COLUM "Christmas" JIM BRICKMAN "Angels" KYSR/Los Angeles, CA	NoAdds WMGX/Portland, ME PD: Randi Kirshbaum APD/MD: Ethan Minton		ter (3):
WJXB/Knoxville, TN New Reporter (1): KXLY/Spokane, WA No Longer A Report WROE/Appleton, WI	NR .	PD/MD: Alex Duran ALANISMORISSTIT: Thanki MATCHORX07 Real U.WEL hands CRYSTU BERNARD "Jouch" CAPOLE NOS "Anyone" WLRQ/Melbourne, FL	JOHN TESH PROJECT "Carol" KEZK/St. LOUIS, MO PD: Smokey Rivers MD: Jim Doyle EDWIN MCCAIN "TI"	APD: Meritee Keity MD: Markee Chase 4 KENNY10GGIWS "Angels" WARM/York, PA PD: Keity West	APD: Marshall Stewart No.Adds KDMX/Dallas, TX	CELINE DION "Christmas" SHAAMN COLUNN "Silent" SHAANN COLUNN "Christmas" JIM BRICKMAN "Angels"	NoAdds WMGX/Portland, ME PD: Randi Kirshbaum	No Longer A Repor WLTS/New Orleans	ter (3): , LA



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HOT AC TOP 30



DECEMBER 18, 1998

						TOT/	L PLAYS		TOTAL
3W	2W	LW	TW	ARTIST TITLE LABEL(S)	τw	LW	2 W	3 W	STATIONS/ADDS
2	1	1	0	SHAWN MULLINS Lullaby (Columbia)	3506	3492	3376	3313	88/0
5	4	4	0	JEWEL Hands (Atlantic)	3251	3112	2982	2898	89/0
4	5	5	8	EAGLE-EYE CHERRY Save Tonight (Work)	3201	3098	2954	2905	82/1
3	3	2	4	SHERYL CROW My Favorite Mistake (A&M)	3118	3308	3157	3258	86/1
9	9	7	6	SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	2840	2552	2330	2009	88/4
1	2	3	6	ALANIS MORISSETTE Thank U (Maverick/Reprise)	2780	3130	3293	3405	86/0
8	8	8	0	THIRD EYE BLIND Jumper (Elektra/EEG)	2561	2513	2480	2352	75/1
0	10	10	8	GOO GOO DOLLS Slide (Warner Bros.)	2421	2150	2009	1935	78/2
6	6	6	9	GOO GOO DOLLS Iris (Warner Sunset/Reprise)	2273	2563	2679	2858	72/1
7	7	9	10	BARENAKED LADIES One Week (Reprise)	2094	2329	2524	2834	67/0
5	13	12	Û	U2 Sweetest Thing (Island)	1766	1764	1709	1629	71/3
1	11	11	12	MATCHBOX 20 Real World (Lava/Atlantic)	1618	1819	1789	1929	55/1
3	12	13	13	EDWIN MCCAIN I'll Be (Lava/Atlantic)	1542	1741	1763	1710	57/2
7	19	19	0	EVE 6 Inside Out (RCA)	1528	1276	1234	1249	48/1
1	17	.14	Ð	MATCHBOX 20 Back 2 Good (Lava/Atlantic)	1495	1432	1287	1147	63/7
8	16	16	Œ	FASTBALL Fire Escape (Hollywood)	1464	1374	1325	1242	60/0
2	18	18	Ð	NEW RADICALS You Get What You Give (MCA)	1427	1355	1279	1130	61/2
2	14	17	18	EVERYTHING Hooch (Blackbird/Sire)	1365	1372	1572	1816	47/0
BR	EAK	ER	19	BARENAKED LADIES It's All Been Done (Reprise)	1311	1005	631	309	63/5
4	15	15	20	FAITH HILL This Kiss (Warner Bros.)	1297	1418	1504	1644	43/0
3	23	20	(1)	NATALIE MERCHANT Break Your Heart (Elektra/EEG)	1195	1180	1103	1053	59/1
4	24	24	2	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	1076	915	843	784	47/4
7	27	25	ℬ	EVERCLEAR Father Of Mine (Capitol)	983	819	729	705	47/3
6	25	23	2	HOOTIE & THE BLOWFISH Only Lonely (Atlantic)	915	915	782	735	47/2
	30	28	Ð	DAVE MATTHEWS BAND Crush (RCA)	709	595	556	499	42/3
5	26	26	20	SEAL Human Beings (Warner Bros.)	697	754	763	750	46/1
8	29	27	Ð	R. KELLY & CELINE DION I'm Your Angel (Jive)	694	682	625	610	32/1
2	÷	30	æ	KHALEEL No Mercy (Hollywood)	605	540	428	337	42/6
9	—	29	4	HOUSTON & CAREY When (Arista/Columbia/DreamWorks)	571	566	555	534	31/2
DE	ΒU	T	(()	LENNY KRAVITZ Fly Away (Virgin)	541	441	384	287	33/10

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker.

92 Hot AC reporters. 87 current playlists. Songs that are down or flat in plays for three consecutive weeks and below No. 15 are moved to recurrent. © 1998, R&R Inc.

NEW & ACTIVE

EMILIA Big Big World (Universal)

Total Stations: 22, Adds: 1, Plays: 440, including WDAQ 16 (13), WJLK 27 (22), WOMP 19 (11), KBIU 18 (18), WQMZ 18 (18), WQSM 28 (26), WKSI 19 (25), WSHE 37, WXIL 22 (20), WAEV 24 (17), WAKS 17 (15), WSSR 18 (12), KURB 9, KKOB 4 (2), WQAL 15 (16), WKQI 18 (14), WIOG 20 (13), KMXC 17 (21), KCIX 36 (30), KFMB 27 (17), KMHX 31 (19).

MADONNA The Power Of Good-Bye (Maverick/WB)

Total Stations: 24, Adds: 0, Plays: 372, including WDAQ 31 (30), WSNE 5 (5), WPLJ 16 (16), WYXR 20 (21), WOMP 12 (12), KBIU 7 (18), WQMZ 28 (25), WXIL 27 (29), KURB 19 (18), KAMX 29 (9), WKDD 25 (18), WVMX 2 (4), WQAL 5 (5), WMMX 2 (5), WMT 7, KMXD 7, KMXC 31 (30), KVUU 29 (30), KALC 7 (10), KBEE 8, KMXS 5 (5). KLLY 23 (22), KBBY 12 (12).

CAKE Never There (Capricorn/Mercury)

Total Stations: 16, Adds: 0, Plays: 334, WBMX 10 (12), WPTE 16 (13), WSHE 42 (31), WAKS 10 (10), WSSR 18 (16), WMBX 14 (14), KPEK 23 (22), WTMX 16, KSTZ 21 (18), KALC 33 (30), KLLY 13 (10), KYSR 32, KCDU 17 (14), KZZO 14 (14), KLLC 35 (21), KMHX 20 (18).

SUGAR RAY Every Morning (Lava/Atlantic)

Total Stations: 21, Adds: 11, Plays: 291, including WBMX 7, WTIC 5 (5), WLCE 20 (20), WZNE 16, KAMX 17 (1), KDMX 22, KYIS 19 (23), WPNT 40 (22), KMXB 17, KLLY 26, KVSR 5, KYSR 36 (28), KOSO 5, KBBT 17, KZZO 23, KLLC 15, KPLZ 1.

'**N SYNC** (God Must Have Spent) A Little More Time On You *(RCA)* Total Stations: 11, Adds: 1, Plays: 204, including WOMP 7 (5), KBIU 30 (30), WQSM 28 (27), WAKS 10 (10), KURB 16, KKYS 21 (19), KSII 30 (17), WIOG 34 (30), KYKY 8 (3), KCIX 20 (17).

NATALIE IMBRUGLIA Smoke (RCA)

Total Stations: 15, Adds: 0, Plays: 195, WBMX 8 (6), WOMP 5 (5), KBIU 18, WSHE 7, WSSR 14 (11), WKDD 19 (14), KMXC 10 (8), KALC 7 (5), KLLY 13 (22), KVSR 26 (8), KOSO 5 (2), KCDU 5 (6), KBBT 26 (15), KLLC 15 (10), KMHX 17.

FLYS Got You (Where I Want You) (*Delicious Vinyl/Trauma*) Total Stations: 9, Adds: 2, Plays: 98, WSSR 7, KAMX 5, KZZP 20 (17), WPNT 13, KALC 7 (6), KLLY 13 (10), KOSO 5 (2), KCDU 6 (5), KZZO 22 (21).

Songs ranked by total plays. Station call letters followed by number of plays.

It's All Been Done (Reprise) TOTAL PLAYS/INCREASE CHART TOTAL STATIONS/ADDS 1311/306 1 63/5 **MOST ADDED** ARTIST TITLE LABEL(S) ADDS SUGAR RAY Every Morning (Lava/Atlantic) 11 LENNY KRAVITZ Fly Away (Virgin) 10 MATCHBOX 20 Back 2 Good (Lava/Atlantic) 7 ROD STEWART Faith Of The Heart (Universal) 7 KHALEEL No Mercy (Hollywood) 6 ALANIS MORISSETTE Unsent (Maverick/Reprise) 6 BARENAKED LADIES It's All Been Done (Reprise) 5 SARAH MCLACHLAN Angel (Warner Sunset/Reprise) 4 SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia) 4 **MOST INCREASED** PLAYS TOTAL PLAY INCREASE ARTIST TITLE LABEL(S)

BREAKERS

BARENAKED LADIES

BARENAKED LADIES It's All Been Done (Reprise)	+306
SARAH MCLACHLAN Angel (Warner Sunset/Reprise)	+288
GOO GOO DOLLS Slide (Warner Bros.)	+271
EVE 6 Inside Out (RCA)	+252
SUGAR RAY Every Morning (Lava/Atlantic)	+192
EVERCLEAR Father Of Mine (Capitol)	+164
SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	+161
JEWEL Hands (Atlantic)	+139
DAVE MATTHEWS BAND Crush (RCA)	+114
EMILIA Big Big World (Universal)	+111



ARTIST TITLE LABEL(S)

SHANIA TWAIN From This Moment On (Mercury) NATALIE IMBRUGLIA Torn (RCA) SEMISONIC Closing Time (MCA) FASTBALL The Way (Hollywood) AEROSMITH I Don't Want To Miss A Thing (Columbia) JENNIFER PAIGE Crush (Edel America/Hollywood) GREEN DAY Time Of Your Life (Good Riddance) (Reprise) HOOTIE & THE BLOWFISH I Will Wait (Atlantic) NATALIE MERCHANT Kind & Generous (Elektra/EEG) MATCHBOX 20 3am (Lava/Atlantic)

As a result of our latest round of panel changes, there is one less Hot AC reporter than we've had in the last 13-week cycle. Play totals for all songs where reviewed this week — and where appropriate bullets were awarded to some songs that were down in plays. Chart positions, however, were *not* changed.

Breakers: Songs registering 1200 plays or more for the first time. Bullets awarded to songs gaining plays over the previous week. If two songs are tied in number of plays, the song being played on mcre stations is placed first. Most increased Plays lists the songs with the greatest weekto-week increases in total plays. Weighted chart appears on R&R ONLINE.



HOT AC PLAYLISTS

FIND COMPLETE PLAYLISTS FOR ALL HOT AC REPORTERS ON R&R ONLINE MARKET #3 MARKET #1 MARKET #2 MARKET 44 MARKET #5 95.5 WPLJ Alice @ 97.3 Max STAR 987 |(1)|(9)WPLJ/New York **KYSR/Los Angeles** THE MIX WTMX/Chicago KLLC/San Francisco WXXM/Philadelphi (212) 613-8900 (818) 955-7000 95.7fm (312) 946-1019 James/Kartak (415) 765-4097 Kaplan/Stoeckel (215) 482-6000 Tisa/Castellini Cuddy/Shannon, erelli/Ebbot NEW YORK Mascaro
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 17 18 NEW RADICALS/You Get What You.
 18 17 EVE 6/Insel Out
 15 15 HOIDIE.../Only Lonely
 14 15 GOD GOD ODULS/Shide
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www.americanradiohistory.com

NAC/SMOOTH JAZZ



CAROL ARCHER

Another Splendid Year

This format may be smooth, but its success in 1998 rocks!

The past 12 months can be viewed as a watershed for the NAC/Smooth Jazz format — a crucial dividing point. It will be remembered as the year that marked another giant step in the format's evolution to adulthood, the year in which a mandate to "perform or get out" separated the proverbial men from the boys, and the year in which enormous expectations were fulfilled and often exceeded. The heat was turned *way* up on the format's programmers. As one PD commented, "If I'd known the killer stress I'd have to endure, I'm not so sure I would have gotten into radio!"

Consolidation proved to be an especially clear benefit to stations owned by the major groups with the largest number of format hold-- Chancellor Media, CBS ings -Radio, and Clear Channel (which will soon include Jacor). But stations with all manner of ownership configurations in markets of every size demonstrated dazzling ratings strength during the past year. Their numbers, and their attendant earnings, show that, like any other successful format, NAC/Smooth Jazz can be a powerhouse as long as reasonable resources are dedicated to winning

KTWV (The Wave)/Los Angeles, under the guidance of PD Chris Brodie, achieved its 11th top five book in the 25-54 demo, a feat unparalleled in format history especially in a market so brutally competitive that a tenth of a share can determine whether a station is included in a buy. The Wave also led the format in billing again in '98, attracting more than \$30 million in revenues to the CBS coffers. In an era of growing conservatism regarding music, the station's APD/ MD Ralph Stewart scored impressively as well, maintaining his longtime stance of unearthing and playing tracks that would go on to become national hits and test favorably with listeners

New to the NAC/Smooth Jazz format, huge promotions — like trip-a-day giveaways at WNUA/ Chicago (and now at KKSF/San



Francisco) — paid off with dramatic audience increases. WNUA claimed first 35-54, second 25-54, and fourth 12+ honors in the Winter '98 Arbitron. The architect of this success, VP/Programming **Paul Goldstein**, segued to the same post at KKSF in June to fill a vacancy left by VP/OM Lee Hansen's departure. **Bob Kaake** replaced Goldstein and maintained strong numbers at 'NUA. Meanwhile, Goldstein propelled KKSF to third 35-64 and fourth 25-54 in the same period.

Before he became PD at WLVE (Love 94)/Miami, KCIY/Kansas City PD **Bret Michael** scored a 5.7 12+, close to a seven share 25-54, and better than an eight share 35-64. In the Mile High City, KHIH/ Denver PD **Becky Taylor** earned nearly an eight share 35-64, about a six 25-54, and a 5.3 12+ in winter '98. In the same book, KEZL/ Fresno earned first-place honors 25-54 with a 7.2 and placed second 35-64 with close to an eight share. PD Mike Vasquez moved to the same post at KIFM/San Diego later in the year. By the summer book, he had placed KIFM fourth 25-54.

Throughout 1998, as during most of its four-plus-year history. WJJZ/ Philadelphia — under the sure hand of PD Anne Gress — maintained consistently high numbers, usually top five 25-54, always top five 35-64. Another female programmer, KWJZ/Seattle PD Carol Handley, fulfilled her goal of creating top five success 25-54. PD Tom Sleeker guided

PD **Tom Sleeker** guided WVMV/Detroit to ever-increasing numbers in 1998. By the summer, the station was sixth 12+ with a 4.8 and fifth 25-54. At WJCD/Norfolk, OM **Maxine Todd** captured fourth 12+ with a 4.6-5.8 share increase in the summer book.

WQCD/NY PD Steve Williams left the East for KSSJ/Sacramento. By treating the station as a start-up and reconceiving it from the ground up, he wrought an admirable 2.8-4.5 jump 25-54 in spring, as well as a promotion to station manager.

WJST/Tallahassee, FL, PD **Denny Alexander** earned the format's highest ratings in the spring book: second 12+ with a 7.8 and second 25-54. Meanwhile, KQJZ/San Luis Obispo, CA, debuted with a four share 25-54 this spring. In the same book, WJJJ/Pittsburgh, WNWV/ Cleveland, WJJZ, KHIH, KCIY, and KEZL all earned a five share or better in the same demo. KSMJ/ Bakersfield scored better than a seven share 35-64 in the Fall Arbitron. Also, PD **Kenny King** kept WJZW/Washington top five 25-54.

Format watchers have kept a close eye on **Emmis'** WQCD/New York. Early in the year, the station reduced the number of currents aired to 12 and cut the station's library to fewer than 300 titles. First-



KARMA CASH REGISTER RINGS IN PHOENIX — KYOT raised \$39,000 through sales of the fourth volume of the station's CD sampler (which has been a best-seller in the market, too). Net proceeds from the project benefit the Children's Cancer Center, whose director, Debbie Calhoun, is seen (I) receiving the generous donation. Presenting the check are GM Terry Hardin (c) and morning show host Melissa Sharp.

time PD John Mullen took the reins and moved personality **Ray White** from afternoons, rejoining him on the morning show he previously cohosted with **Pat Prescott**, and reassigned longtime overnighter **Dennis Quinn** to afternoons.

Further programming changes included the addition of a vocalsonly block played between noon and 1pm (Mullen says, "We've got to introduce these artists to our listeners"), and the introduction of artists regularly appearing live on-air, a practice from which the station later backed away. At the beginning of the year, 'QCD was 14th 12+ (down 3.2-2.8 for fall '97) and tenth 25-54. By the summer '98 book, WQCD was still 14th 12+ with a 2.7, but had edged up one place in 25-54 to ninth, so it remains unclear whether the station's strategies will pay off.

Radio personnel changes in 1998 included the departures of WLOQ/ Orlando PD Steve Huntington and MD Lee Hogan. Bill Wise was named PD at 'LOQ. KSSJ PD Don Langford was succeeded by Steve Williams. WGUF/Ft. Myers PD Bill Gray left the format. Dave Koz debuted *The Dave Koz Radio* Show, while Boney James became host of *Personal Notes*. Former KOAZ/Phoenix PD Angie Handa became PD of KEZL, with J. Weidenheimer serving as morning personality/MD. Sandy Kovach added MD responsibilities at WVMV. WCCJ/Charlotte PD Greg Morgan segued to APD/MD at KYOT/Phoenix. WJJZ MD Michael Tozzi was upped to APD/ MD. WJZI/Milwaukee PD Fred Heller exited and was replaced by APD/MD Chris Moreau. KWJZ personality Teresa Kincaid became MD at KOAI. Ron Cadet stepped down as MD of KBLX/SF and was replaced by KOAI/Dallas MD Ken Glaser. Tom Land became PD of KCIY.

KOAZ/Tucson signed on with Jim Teeson consulting. NAC/SJ resurfaced in Raleigh, this time with the calls WWND and veteran NAC PD Don Brookshire at the helm. WYJZ/Indianapolis debuted. Op-TiMum was bought by Morris Communications.

On the music industry side, JVC/ JMI closed its U.S. operation. David Kunert joined Nu Groove Records. Eulis Cathey was upped to VP at N2K. Jeff Neben and Jack Ashton joined Image Mktg./ Vision Mgt. All That Jazz's Jason Gorov and Instinct's John Knox White became first-time parents. Bud Harner was appointed VP PolyGram Jazz & Classics.

The format's ranks were sadly diminished by the loss of Acoustic Alchemy co-founder Nick Webb, GRP saxophonist George Howard, and Nova Records Pres. David Gimpel.



LOVE SHACK — You'd need a crowbar to pry these two apart! Clear Channel/Norfolk OM Maxine Todd and keyboardist Brian Culbertson are seen grooving backstage after the station's third annual "Jazzaversary" concert.



SHOOT THE MOON — WQCD/New York morning team Pat Prescott (third from r) and Ray White (I) came out to a recent in-store appearance in support of Elektra/EEG artists Dakota Moon.

NAC/SMOOTH JAZZ TRACKS

DECEMBER 18, 1998

				ſ		TOTA	L PLAYS		TOTAL
3W	2W	LW	TW	ARTIST TITLE LABEL(S)	ΤW	LW	2 W	3W	STATIONS/ADDS
2	1	1	1	PETER WHITE t/G. WASHINGTON, JR. Midnight (Columbia)	974	994	988	932	50/1
6	5	4	2	ERIC MARIENTHAL Here In My Heart (I.E./Verve)	892	782	761	688	48/1
9	6	5	3	WARREN HILL Turn Out The Lights (Discovery)	855	749	676	608	49/0
1	2	2	4	RICK BRAUN Hollywood & Vine (Atlantic)	855	928	951	999	46/0
4	3	3	5	GEORGE BENSON Fly By Night (GRP)	787	790	834	843	46/0
10	7	7	6	WALTER BEASLEY Feel You (Shanachie)	732	672	665	601	48/0
3	4	6	7	BRIAN BROMBERG Hero (Zebra)	706	728	776	861	41/0
1	8	8	8	GRANT GEISSMAN Did I Save? (Higher Octave)	675	612	633	594	44/0
14	11	9	9	NAJEE Room To Breathe (Verve Forecast/Verve)	641	582	548	501	50/1
2	12	11	0	PATTI AUSTIN Don't Go Away (Concord Vista)	562	553	541	525	41/0
20	17	15	Ũ	KIRK WHALUM Ascension (Warner Bros.)	494	453	405	330	46/2
7	9	12	12	PHIL COLLINS True Colors (Atlantic)	486	544	615	625	35/0
5	10	10	13	CHUCK LOEB Beneath The Light (Shanachie)	486	564	597	700	35/0
6	16	16	1	DAVE KOZ I'll Be There (Blue Note)	449	412	419	424	37/1
BRI	EAK	ER	6	GREGG KARUKAS Cruisin' Your House At (I.E.Nerve)	437	387	362	342	39/2
BRI	EAK	ER	10	LEE RITENOUR This Is Love (I.E.Nerve)	428	356	263	234	43/2
3	13	14	17	BRYAN SAVAGE Soul Temptation (Higher Octave)	416	465	500	503	33/0
BRI	EAK	ER	18	MARC ANTOINE Concache (GRP)	414	349	285	211	44/6
8	14	13	19	BONEY JAMES Innocence (Warner Bros.)	393	475	497	624	33/0
27	20	19	20	STEVE COLE Where The Night Begins (Bluemoon/Atlantic)	391	364	313	258	39/3
		26	2)	WILL DOWNING & GERALD ALBRIGHT Stop (Verve/Motown)	354	256	195	140	35/5
1	22	23	22	BOBBY CALDWELL Good To Me (Sin-Drome)	348	295	293	300	25/0
9	19	22	23	JK Off The Hook (Verve)	342	345	334	342	36/9
_	_	.27	24	KIM WATERS Easy Going (Shanachie)	315	255	219	187	36/2
5	15	17	25	KEIKO MATSUI Forever, Forever (Countdown/Unity)	311	394	454	492	28/0
DE	ΒU	T	26	VANESSA WILLIAMS My Flame (Mercury)	275	109	2	_	28/3
23	23	25	27	JANET Every Time (Virgin)	263	273	289	295	19/0
DΕ	ΒU	T	28	SHAKATAK Blue Azure (Instinct)	253	219	201	149	27/1
25	<u>2</u> 9	28	29	RICHARD ELLIOT Here And Now (Metro Blue/Blue Note)	245	250	245	273	25/0
26	27	29	30	SOUL BALLET Blu Girl (Countdown/Unity)	238	233	259	261	27/0

	GREGG KARUKAS our House At (I.E./Verve)	
TOTAL PLAYS/INCREASE 437/50	TOTAL STATIONS/ADDS 39/2	
T1.1	LEE RITENOUR	
TOTAL PLAYS/INCREASE	s Is Love (I.E./Verve) TOTAL STATIONS/ADDS	CHART
428/72	43/2	16
	MARC ANTOINE	
TOTAL PLAYS/INCREASE	Concache (GRP)	CHART
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This chart reflects airplay from December 2-8. Songs ranked by total plays. Highlighted songs indicate Breaker. 50 NAC reporters. 47 current playlists. © 1998, R&R Inc.

NEW & ACTIVE

WAYMAN TISDALE Breakfast With Tiffany's *(Atlantic)* Total Plays: 204, Total Stations: 19, Adds: 0

JEFF LORBER Midnight *(Zebra)* Total Plays: 191, Total Stations: 19, Adds: 1

MARILYN SCOTT Avenida Del Sol *(Warner Bros.)* Total Plays: 184, Total Stations: 13, Adds: 1 **BASIA Clear Horizon** *(550 Music)* Total Plays: 157, Total Stations: 10, Adds: 1

MARC ANTOINE Sunland *(GRP)* Total Plays: 155, Total Stations: 17, Adds: 0

HEADS UP SUPER BAND Sweet Street *(Heads Up)* Total Plays: 148, Total Stations: 16, Adds: 1 **JEFF LORBER** Watching The Sun Set *(Zebra)* Total Plays: 127, Total Stations: 13, Adds: 1

GABRIELA ANDERS Wanting *(Warner Bros.)* Total Plays: 123, Total Stations: 9, Adds: 2

EVERETTE HARP Better Days *(Blue Note)* Total Plays: 108, Total Stations: 11, Adds: 2

Songs ranked by total plays



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NAC/SMOOTH JAZZ ALBUMS

335

330

322

320

288

275

+65

-32

+20

-97

-1

+166

NOT

'Midnight" (191)

"Here" (245)

"Azure" (253)

"Forever" (311)

"Vest" (210)

"Flame" (275)

By Carol Archer



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30 26 DECEMBER 18, 1998

L	$\mathcal{I} \mathcal{L}$ December 18,	199	0				
		TOTAL				JK What's The Word (Verve) DIANA KRALL Have Yourself A Merry (Impulse1/GRP)	9
V		PLAYS	PLAYS	EMPHASIS TRA	ACKS (PLAYS)	WILL DOWNING Pleasures Of The Night (<i>Verve/Motown</i>)	5
	PETER WHITE Perfect Moment (Columbia)	974	-20	"Midnight" (974)		MARC ANTOINE Madrid (GRP)	4
)	ERIC MARIENTHAL Walk Tall (I.E./Verve)	971	+114	"Heart" (892)	"Mercy" (64)	JOHN TESH PROJECT Guitar By The Fire (GTSP)	4
	RICK BRAUN Full Stride (Atlantic)	876	-72	"Hollywood" (855)	"Soul" (10)	STEVE COLE Stay Awhile (<i>Bluemoon/Atlantic</i>)	3
)	WARREN HILL Life Thru Rose Colored Glasses (Discovery)	865	+109	"Turn" (855)	"Take" (10)	FOURPLAY 4 (Warner Bros.)	3
)	GEORGE BENSON Standing Together (GRP)	854	+8	"Fly" (787)	"Standing" (23)	KIRK WHALUM For You (Warner Bros.) VANESSA WILLIAMS Greatest Hits-The First Ten (Mercury)	3
)	WALTER BEASLEY For Your Pleasure (Shanachie)	743	+60	"Feel" (732)	"Dance" (11)	GABRIELA ANDERS Wanting (Warner Bros.)	2
	BRIAN BROMBERG You Know That Feeling (Zebra)	727	-9	"Hero" (706)	"Fireplace" (21)	DON DIEGO This Must Be Heaven (Ultrax/Ichiban)	2
)	GRANT GEISSMAN In With The Out Crowd (Higher Octave)	675	+63	"Save?" (675)		EVERETTE HARP Better Days (Blue Note)	2
	NAJEE Morning Tenderness (Verve Forecast/Verve)	641	+59	"Room" (641)		GREGG KARUKAS Blue Touch (I.E./Verve)	2
)	MARC ANTOINE Madrid (GRP)	576	+91	"Concache" (414)	"Sunland" (155)	CHRIS STANDRING Velvet (Instinct)	2
	PATTI AUSTIN In And Out Of Love (Concord Vista)	562	+9	"Don't" (562)		CECE WINANS His Gift (PMG/Atlantic)	2
	KIRK WHALUM For You (Warner Bros.)	528	+41	"Ascension" (494)	"My" (34)		
	CHUCK LOEB The Moon, The Stars (Shanachie)	515	-71	"Beneath" (486)	"Just" (19)		
)	STEVE COLE Stay Awhile (Bluemoon/Atlantic)	503	+19	"Night" (391)	"Think" (93)		
)	LEE RITENOUR This Is Love (I.E./Verve)	495	+87	"This" (428)	"Ooh-Yeah" (67)	MOST INCREASED	
	PHIL COLLINS Hits (Atlantic)	486	-58	"True" (486)	1. (KV) 10	PLAYS TOTAL PLAY	
)	GREGG KARUKAS Blue Touch (I.E.Nerve)	468	+54	"Cruisin" (437)	"Azure" (14)	ARTIST TITLE LABEL(S) INCREA	SE
)	VARIOUS ARTISTS Blue Note Salutes Motown (Blue Note)	449	+37	"There" (449)		VANESSA WILLIAMS Greatest Hits-The First Ten (Mercury) +10	36
1	BONEY JAMES Sweet Thing (Warner Bros.)	435	-63	"Innocence" (393)	"Rain" (17)	ERIC MARIENTHAL Walk Tall (I.E./Verve) +1	
1	BRYAN SAVAGE Soul Temptation (Higher Octave)	433	-55	"Temptation" (416)	"Kaleidoscope" (17)	WARREN HILL Life Thru Rose Colored Glasses (Discovery) +11	
)	KIM WATERS Love's Melody (Shanachie)	425	+80	"Easy" (315)	"Nightfall" (88)	WILL DOWNING Pleasures Of The Night (Verve/Motown) +9 MARC ANTOINE Madrid (GRP) +9	
)	WILL DOWNING Pleasures Of The Night (Verve/Motown)	354	+98	"Stop" (354)			87
)	BOBBY CALDWELL Timeline The Anthology Part 1 (Sin-Drome)	348	+53	"Good" (348)			80
	JK What's The Word (Verve)	342	-3	"Hook" (342)			65

This chart reflects airplay from December 2-8. Albums ranked by total plays, with plays from all cuts from an album combined. 50 NAC reporters. 47 current playlists. © 1998, R&R Inc. oward the end of her life, the great expatriate chanteuse Josephine Baker said. "Is this what they call a vocation, what you do with joy as if you had fire in your heart?" Her passionate, exuberant observation certainly strikes a chord in me: I am paid to do what I love - write about NAC/ Smooth Jazz music and radio, something I'd be involved with even if it weren't my gig. To me, this isn't work; it's love made

visible. The beautiful part of what I'm

JEFF LORBER Midnight (Zebra)

SHAKATAK Shinin' On (Instinct)

FOURPLAY 4 (Warner Bros.)

RICHARD ELLIOT Jumpin' Off (Metro Blue/Blue Note)

KEIKO MATSUI Full Moon And The Shrine (Countdown/Unity)

VANESSA WILLIAMS Greatest Hits-The First Ten... (Mercury)

lucky enough to do is that, day in and day out, I come in contact with the finest, most ardent group of professionals I've been privileged to know, both here at **R&R** and in the NAC/SJ world.

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Whether in our countless phone conversations, over a glass of wine or a meal, backstage at a gig, in your office or mine, you have been exceedingly wise teachers for me and a tremendous source of inspiration. I am grateful for the opportunity to serve the NAC/

Smooth Jazz community. Thank you for your confidence in me and your gracious support.

Now that the holidays are here, I'm reminded of another favorite quote, this one from L.E. Sissman that appeared in the December 1992 issue of The Atlantic Monthly: "... The only gift that matters is a spark of brave forthcomingness, an unshuttering of spirit, from another person, so soon, like us, to disappear." I wish you a holiday so joyous that you feel fire in your heart.





	MARG ANTUINE Maunu (GRP)	4
"Mercy" (64)	JOHN TESH PROJECT Guitar By The Fire (GTSP)	4
"Soul" (10)	STEVE COLE Stay Awhile (Bluemoon/Atlantic)	3
"Take" (10)	FOURPLAY 4 (Warner Bros.)	3
"Standing" (23)	KIRK WHALUM For You (Warner Bros.)	3
	VANESSA WILLIAMS Greatest Hits-The First Ten (Merc	
"Dance" (11)	GABRIELA ANDERS Wanting (Warner Bros.)	2
"Fireplace" (21)	DON DIEGO This Must Be Heaven (Ultrax/Ichiban)	2
	EVERETTE HARP Better Days (Blue Note)	2
	GREGG KARUKAS Blue Touch (I.E./Verve)	2
"Sunland" (155)	CHRIS STANDRING Velvet (Instinct)	2
Sec. 1 and a street of the	CECE WINANS His Gift (PMG/Atlantic)	2
"M∨" (34)		
"Just" (19)		
1.27 m s		
"Think" (93)	MOST INCREASED	
"Ooh-Yeah" (67)	DIAVE	
		TOTAL PLAY
"Azure" (14)	ARTIST TITLE LABEL(S)	CREASE
	VANESSA WILLIAMS Greatest Hits-The First Ten (Mercury)	+166
"Rain" (17)	ERIC MARIENTHAL Walk Tall (I.E./Verve)	+114
"Kaleidoscope" (17)	WARREN HILL Life Thru Rose Colored Glasses (Discovery)	+109
"Nightfall" (88)	WILL DOWNING Pleasures Of The Night (Verve/Motown,) +98
Nightian (00)	MARC ANTOINE Madrid (GRP)	+91
and a second star and	LEE RITENOUR This Is Love (I.E./Verve)	+87
	KIM WATERS Love's Melody (Shanachie)	+80
	JEFF LORBER Midnight (Zebra)	+65
"Watching" (127)	DOWN TO THE BONE From Manhattan To Staten (Nu Groove)	
"Tell" (79)	GRANT GEISSMAN In With The Out Crowd (Higher Octave	·
"Haze" (23)	WALTER BEASLEY For Your Pleasure (Shanachie)	+60
"Sunrise" (9)	NAJEE Morning Tenderness (Verve Forecast/Verve)	+59
	GREGG KARUKAS Blue Touch (I.E./Verve)	+54
"Still" (77)	BOBBY CALDWELL Timeline The Anthology Part 1 (Sin-Drom	
	FOUR 80 EAST The Album (Cargo/MCA)	+44

MOST ADDED®

ARTIST TITLE LABEL(S)

81

ADDS

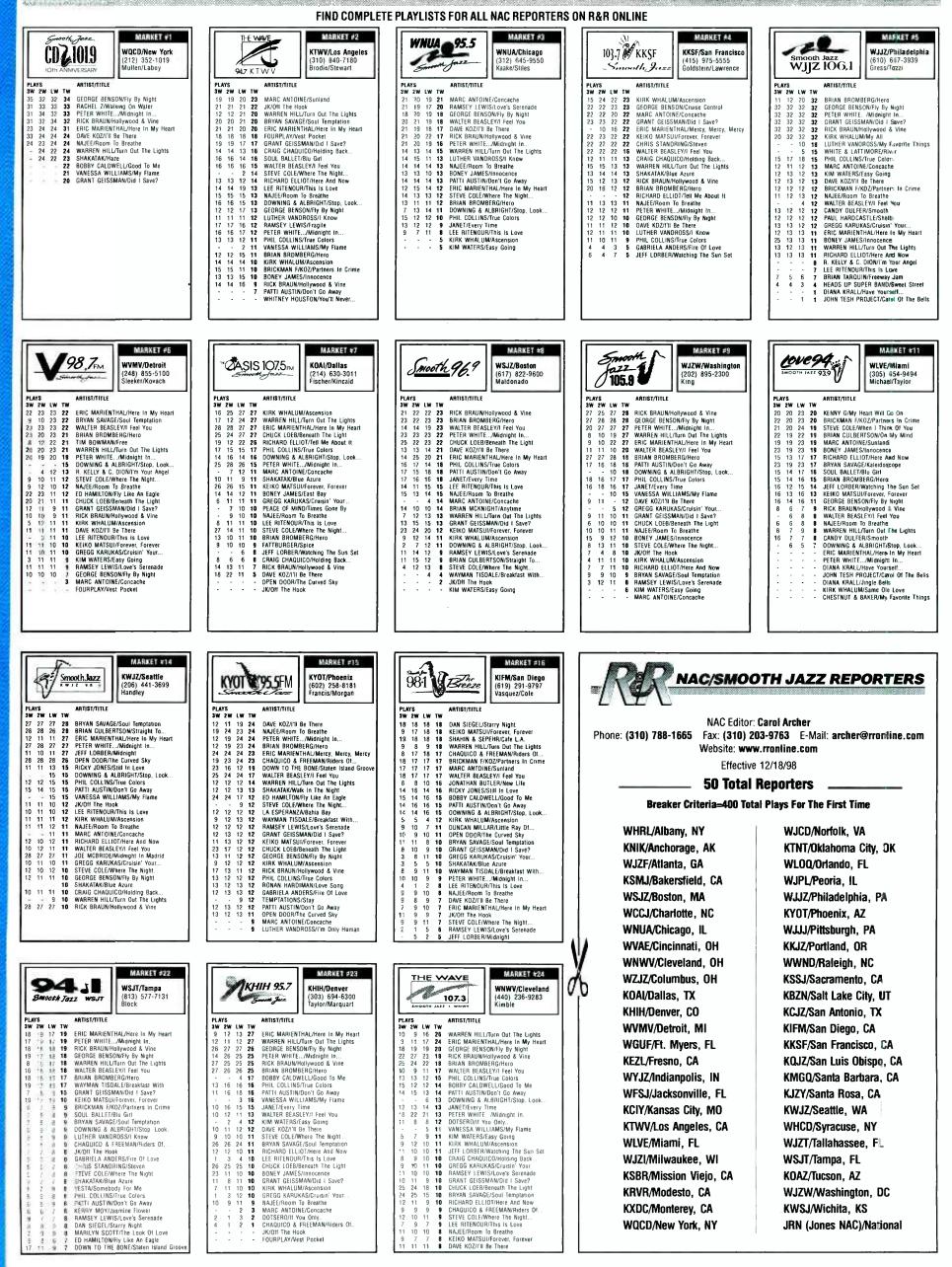
NAC/SMOOTH JAZZ REPORTERS

Stations and their adds by track listed alphabetically by market WSJT/Tampa, FL[.] WHRL/Albany, NY KOAI/Dallas, TX KTWV/Los Angeles, CA WL00/Orlando, FL KCJZ/San Antonio, TX PD/MD: Ross Block DOWN TO THE BONE "Corner" KIRK WHALUM "Ascension" GREGG KARUKAS "Cruisin" MARILYN SCOTT "Avenida" FOURPLAY "Vest" **OM/PD: Brant Curtiss** PD: Michael Fischer PD: Bill Wise PD: Norm Miller PD: Chris Brodie VANESSA WILLIAMS "Flame APD/MD: Ralph Stewart MD: Patricia James MD: Teresa Kincaid MD: Leis Calberg OPEN DOOR "Curved WHITNEY HOUSTON "Stand DIANA KRALL "Merry" JOHN TESH PROJECT "Carol" JK "Hook" DIANA KRALL "Merry" JK "Hook CELINE DION "Christmas" BABYFACE "Wonderland" KN}K/Anchorage, AK GM/PD: Dean Williams WLVE/Miami, FL KHIH/Denver, CO MD: John Clarke **PD: Bret Michael** PD: Becky Taylor APD/MD: Cheri Marquart CECE WINANS "Hea WJPL/Peoria, IL MD: Marc Taylor KIFM/San Diego, CA **KOAZ/Tucson**, **AZ** IU: Marc laylor ERIC MARIENTHAL "Heart" PETER WHITE... "Midnight" DIANA KRALL "Merry" JOHN TESH PROJECT "Carol" DIANA KRALL "Jingle" KIRK WHALUM "Same" CHESTNUT & BAKER "Favorite" PD: Rick Hirschmann PD: Mike Vasquez PD: Erik Foxx HEADS UP SUPER BAND "Street" JK "Hook" FOURPLAY "Vest" DOWNING & ALBRIGHT "Stop" LEE RITENOUR "This" EVERETTE HARP "Better" APD/MD: Kelly Cole VANESSA WILLIAMS "FI KSMJ/Bakersfield, CA PD/MD: Joel Widdows WVMV/Detroit_MI WJJZ/Philadelphia, PA KKSF/San Francisco, CA **PD: Tom Sleeker** PD: Anne Gress APD/MD: Michael Tozzi WJZW/Washington, DC **MD: Sandy Kovach** PD: Paul Goldstein PD: Kenny King MARC ANTOINE "Concache" APD: Roger Coryell MARC ANTOINE "Concache" FOURPLAY "Vest" WJZI/Milwaukee, Wi MD: Blake Lawrence **PD: Chris Moreau** WSJZ/Boston, MA DIANA KRALL "Merry STEVE COLE "Night" PD/MD: Shirley Maldonado JK "Hook" KIM WATERS "Easy" KWSJ/Wichita, KS **KEZL/Fresno**, CA KYOT/Phoenix, AZ **PD: Nancy Johnson** KOJZ/San Luis Obispo, CA PD: Angie Handa **PD: Nick Francis** MD: Dallas Scott PD: Andy Morris MD: J. Weidenheimer KSBR/Mission Viejo, CA GABRIELA ANDERS "Wanting" DOWNING & ALBRIGHT "Stop" DUNCAN MILLAR "Ray" APD/MD: Greg Morgan WCCJ/Charlotte, NC SHAKATAK "Azure" MARC ANTOINE "Concache' **MD: David Atwood OM/PD: Terry Wedel** MARC ANTOINE "Concache LUTHER VANDROSS "Huma PD/MD: Gerry D. Ballard MD: Judy Davila JEFF LORBER "Watching" JOE MCBRIDE "Madrid" VANESSA WILLIAMS "Flame" EVERETTE HARP "Better" KIM WATERS "Easy" DON GRUSIN "Laguna" GEORGE SHEARING "God" KMGQ/Santa Barbara, CA JRN/National WGUF/Ft. Myers, FL PD: Steve Hibbard KKJZ/Portland, OR **OM/PD: Mark Elliptt** PD/MD: John Conrad PEACE OF MIND "Times" DON DIEGO "Heaven" BASIA "Horizon" KRVR/Modesto, CA MD: Greg Allen **APD/MD: Steve Bauer** PD: Paul Warren RACHEL Z "Walking" JOHN TESH PROJECT "Carol" JEFF LORBER "Midnight" LUTHER VANDROSS "Human" WNUA/Chicago, IL PD: Jim Brvan MD: Hal Murray DOWNING & ALBRIGHT "Stop" MD: Doug Wulff PD: Boh Kaake "Steven CHRIS STANDRING APD/MD: Steve Stiles DON DIEGO "Heaven" DIANA KRALL "Merry" No Adds DAVE KOZ "There" MCBRIDE & KOZ "Just" DIANA KRALL "Jingle CECE WINANS "Hear" KJZY/Santa Rosa, CA CECE WINANS "Holy **PD: Gordon Zlot** WYJZ/Indianapolis, IN WWND/Raleigh, NC MD: Rob Singleton WVAE/Cincinnati, OH PD/MD: Carl Frye VANESSA WILLIAMS "Baby" PD/MD: Don Brookshire OM: T.J. Holland KIRK WHALUM "Ascension" RAMSEY LEWIS "Serenade" STEVE COLE "Night" WQCD/New York, NY PD: Laura Dane JK "HOOK MARC ANTOINE "Concache" PD: John Mullen **MD: Steve Wiersman** GREGG KARUKAS "Cruisin" MD: Rick Labov 50 Total Reporters STEVE COLE "Night" MARC ANTOINE "Concache" DOWNING & ALBRIGHT "Stop" KWJZ/Seattle, WA 50 Current Reporters 47 Current Playlists PD/MD: Carol Handley shhA o/ Reported Frozen Playlist (1): WFSJ/Jacksonville, FL KXDC/Monterey, CA PD: Hank Dole WJCD/Norfolk, VA KSSJ/Sacramento, CA APD/MD: Craig Williams Station Mgr.: Steve Williams OM/PD: Maxine Todd WNWV/Cleveland, OH Did Not Report. WHCD/Syracuse, NY MD: Larry Hollowell APD/MD: Ken Jones Playlist Frozen (2): WJZF/Atlanta, GA WJJJ/Pittsburgh, PA PD/MD: Bernie Kimble **PD: Butch Charles** WHITE & LATTIMORE "River" BRIAN MCKNIGHT "Anytime" No Adds JK "HOOK" DIANA KRALL "Merry" APD/MD: Kenny Dees GABRIELA ANDERS "Wanting New Reporters (2): WYJZ/Indianapolis, IN WWND/Raleigh, NC KCIY/Kansas City, MO KTNT/Oklahoma City, OK WZJZ/Columbus, OH **PD: Steve English** KBZN/Salt Lake City, UT PD: Tom Land WJZT/Tallahassee, FL No Longer A Reporter (1): KCLC/St. Charles, MO PD/MD: Bill Harman MD: Michelle Chase MD: Stephani Stewart PD/MD: Rob Riesen **PD: Denny Alexander** MARCUS JOHNSON "Neck" LEE RITENOUR "This" DOWNING & ALBRIGHT "Stop" JOHN TESH PROJECT "Carol



NAC/SMOOTH JAZZ PLAYLISTS

December 18, 1998 R&R • 83



ROCK



CYNDEE MAXWELL

Around The Water Cooler In 1998

□ A rewind of the year's shake-ups and shakedowns in the world of Rock

Yes, 1999 is nearly upon us. But before you go stark raving mad from hearing the song "1999" a hundred too many times, we're going to look back at 1998. The year was punctuated by major events like **R&R** Convention '98 and the firstever **R&R** Industry Achievement Awards. It was also a year in which radio continued to consolidate, face the issues surrounding syndication, and experiment musically.

Unfortunately, 1998 also saw the passing of one of Rock's brightest and most amicable programmers. The heart attack that claimed the life of Journal Broadcast Group Director/ Rock Programming **Doug Sorensen** left the industry depressed as we pondered life on earth without him.

It was a big year for **R&R**, as we celebrated our 25th anniversary with a blowout convention. It was also a time of formal recognition, as we introduced the first-ever **R&R** Industry Achievement Awards. The first of our two Rock panels revolved around the controversial topic of pay-for-play, as panelists and attendees from all corners of the industry weighed the pros and cons. Creative options like WJRR/Orlando's *Judgement Day* program seemed viable to many attendees.

In the second panel — "Local Moming Shows Vs. Syndicated Superstars: Who Are The Real Winners?" — some panelists agreed that syndication can actually inspire local shows to do better work, while others suggested that local shows need the same tools as syndicated shows in order to effectively compete. If a consensus was reached it was that syndicated radio in and of itself isn't the crown jewel, but rather that true talent (either local or syndicated) will be the real winner.

With syndication such a hot topic, we talked to some syndicated shows this year for their takes on the issue and how it affects the future of radio.

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Lex Staley of *The Lex & Terry Show* said that syndication offers programmers another option to win if the station is willing to forgo the local angle. **Tom Griswold** of *The Bob & Tom Show* noted that while syndication does take jobs, it also creates more sales positions. He also advised future morning talent to develop a show in a small market first, and then work toward the major markets.

Consolidation Concerns

Another aspect of consolidation that we explored was the area of production departments. WEBN/Cincinnati Production Director **Joel Moss** suddenly found himself providing production for a number of new sister stations as Jacor took over outlets in Cincinnati, then aggressively expanded in other markets. Such merging also saw companies experiment with programmers' abilities to manage

9192

multiple stations — especially difficult when the stations are miles apart, as in the case of WHEB/Portsmouth, NH, and WGIR/Manchester, NH, which are separated by a 50-mile commute.

As stations and companies learned to deal with consolidation, managers had to begin dealing with the human elements surrounding such change. Acknowledging that the rapid changes in the industry were having a profound impact on people, Heritage Media President **Paul Fiddick** suggested a more open flow of information between managers and staff during transitional periods. Oftentimes, he noted, withholding information causes staff members to worry unnecessarily and make up stories and rumors that are worse than the truth.

An area of rapid expansion inside stations was the development of the NTR (Nontraditional Revenue) Director. For Earl Baer, Director/Business Development for CBS Radio/Los Angeles, consolidation and improved technology provided an opportunity for CBS' Job Connection - an interactive voice-response phone system in conjunction with a website where employers post job openings - which provided CBS Radio and TV a better vehicle for competing against newspaper classifieds. Baer noted that recruitment advertising is a great new opportunity for radio.

Has consolidation bred a better employee? While some managers recognize that consolidation can cause turmoil and unwanted change in the lives of their staffs, the keys to success in the radio world of the future involve a strong work ethic, multitasking ability, and developing a system for constructive communication between managers and air talent.

Profiling Rock

Musically, Rock broadened its horizons by embracing sounds that were new and uncommon for the format. On one side, many Active Rockers explored rap influences with artists like Kid Rock, Rage Against The Machine, and the Beastie Boys. Rock also played with the "pop" perspective, as songs like Eve 6's "Inside Out" and Lenny Kravitz's "Fly Away" enjoyed success at both formats. Either way, the format wasn't about to pigeonhole itself with narrow-minded programming, and the new vistas explored played a role in the constant evolution of Rock and Active Rock.

An Edison Media Research study debunked the myth that women drive at-work listening. In fact, the study showed that men not only constitute 53% of the American work force, but are also just as likely as women to listen to the radio at work. In tum, Rock indexed very well in at-work listening and was deemed extremely viable for real marketing campaigns. While the Rock audience's work environments may be different from the traditional office setting of an AC audience, the study did prove that there

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Overall Gain Leaves Rock Up In '98

E ight stations left the Rock format in '98, but the addition of 14 stations give the format a net gain of six stations. Here is a brief overview of some events from 1998.

January

WXRA/Greensboro, NC, moves to Alternative, but returns to Active Rock in August.

- WYSP/Philadelphia APD/MD Neal Mirsky upped to PD.
- Active Rock KWBR/San Luis Obispo, CA, signs off.
- WBBB/Raleigh debuts as Rock, switching from Country.

February

- Dave Numme upped to OM of KBBT & KUFO/Portland.
 March
- KQMO/Springfield, MO, turns to Active Rock as KZRQ (Channel Z).
- Steve Hoffman PD at KCAL/Riverside.
- · WYRX/Lima, OH, drops Active Rock for Country.
- Ron Bowen PD at WXRC/Charlotte.
- KLSZ/Ft. Smith, AR, bows under PD Scott Stevens.

May

- Joe Bevilacqua named WHJY/Providence PD.
- WIQB/Ann Arbor, MI, returns to Active Rock from Adult Alternative.

June

Hot AC WALC/St. Louis becomes "104.1 Extreme Radio," with WXTM calls to follow after Tommy Mattern's appointment as PD.

- WKRK/Detroit PD John Gorman exits. Mike Stern joins as PD in July and relaunches the station as "97.1 Extreme Radio" in August.
- Mancow Muller exits WRCX/Chicago for crosstown Alternative WKQX.
 - KISW/Seattle Station Manager/PD Clark Ryan upped to VP/GM.
 - July
- Former Virgin promo exec Ted Edwards PD at WCKW/New Orleans.

 August
 - KEZF/Albuquerque flips to Rock.
 - KBUY/Amarilo, TX, goes Rock, becomes KFNX.
- KICT/Wichita returns to Rock from Alternative.
- KPOI/Honolulu leaves Alternative after five years, for Active Rock.

 WAZU & WLVQ/Columbus, OH, PD Greg Ausham moves to the same position at WMMS/Cleveland following Bob Neumann's exit for WWDC/ Washington, DC. Charley Lake replaces Ausham.

 WRCN/Long Island PD Donna Rodger exits. The station becomes Classic Hits in October.

KRAD/Corpus Christi, TX, flips to Alternative.

 KSJO/San Jose PD Dana Jang exits. Jacor Cincinnati Director/FM Ops Jim Richards named Jacor San Jose Director/Programming & Operations over KLDZ, KSJO & KUFX.

- Scott Reinhart returns to Cincinnati as OM of WEBN & WOFX.
- Twenty five-year Rock outlet KTXQ/Dallas turns to "Jammin' Oldies 102."

September

- WDRK/Panama City, FL, goes Soft AC.
- Oldies WCHZ/Augusta, GA, to Active Rock.
- Alternative KRBR/Duluth, MN, to Active Rock
- KLOS/Los Angeles PD John Duncan resigns.
- KBAT/Odessa, TX, flips to CHR/Rhythmic. Crosstown KCDQ switches to Rock as KFZX.

October

• WMMS begins a month-long farewell, dismissing the airstaff, but retracts the plan after the 30-day bon voyage.

- CHR KHTQ/Spokane to Rock.
- WRCX/Chicago flips to Jammin Oldies.

November

- WNEW/New York vets Scott Muni and Dave Herman exit.
- KYYS/Kansas City's Larry Moffitt resigns PD duties to concentrate on
- mornings. Greg Bergen is named as his replacement.

is an enormous potential that can benefit Rock radio.

Another important survey for Rock came from the Recording Industry Association of America's (RIAA) 1997 Consumer Profile. In it, Rock continued to dominate the market as it has through the '90s, with rock consumers accounting for one in every three purchases. For the first time ever, women purchased more music than men. Music buyers shopped at retail outlets in record numbers, while mail-order houses and record clubs continued to fall. The youngest and oldest buying demos accounted for the greatest growth in purchasing recorded music.

Happy New Year!

In closing, we'd like to thank everyone who has contributed to our columns this year, as well as all of our readers. We appreciate your support, and wish you all a fruitful year in 1999.

> ---Cyndee Maxwell and Rock Asst. Editor Frank Correia

NOW. WE'RE ON A MISSION FROM GOD

And we're proud to say that Elwood Blues and his House of Blues can now be found at our address.

USE

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Can't you almost smell the smoky air, taste the gumbo and feel the beat of the blues-i-est, hippest, most happening music around?

Now, you can build on the wildly successful House of Blues at your station, a one hour weekly show along with five weekly vignettes featuring R&B, Rock, Zydeco, Swing, Ska, Alternative, Reggae, Roots, Funk, Soul– in short–Blues.

Find out why House of Blues was named the '98 Rock Radio Show of the Year by Billboard Magazine.

HOUSE OF BLUES It conjures up a sound. It conjures up a place. It conjures up a name.

The House of Blues—hosted by Elwood Blues of the Blues Brothers (aka Dan Aykroyd). Blues isn't just a style, it's a feeling and we've got the feeling you're gonna want it bad for your market.

In Blues We Trust! 212-869-1111

UNITED STATIONS NONEHONE UN Collaboration with

Ben Manilla Productions



ROCK TOP 50

DECEMBER 18, 1998

_									
3W	2W	LW	TW	ARTIST TITLE LABEL(S)	тw		L PLAYS 2W	3W	TOTAL STATIONS/ADDS
2	1		0	METALLICA Turn The Page (Elektra/EEG)	2074	2011	2007	1866	85/0
	2	2	2	LENNY KRAVITZ Fly Away (Virgin)	1893	1974	1967	1934	79/0
	2	4	ð		1849	1783	1751	1665	84/0
	3	3	4	GOO GOO DOLLS Slide (Warner Bros.)	1813	1838	1723	1738	76/0
			4	JONNY LANG Still Rainin' (A&M)	1677	1710	1659	1639	74/0
	5	5	6		1315	1231	1089	925	74/0
	8	6		BLACK SABBATH Psycho Man <i>(Epic)</i>	1054	1157	1186	1221	73/0
	7	7	7	FLYS Got You (Where I Want You) (<i>Trauma/Delicious Vinyl</i>)		942	849	780	67/0
	12	11	8		922	1083	1225	1332	55/1
	6	8	9	CREED What's This Life For <i>(Wind-up)</i>		929	980		
	11	12	10	EVE 6 Inside Out (RCA)	886			1032	42/0
	10	9	11	HOLE Celebrity Skin (DGC/Geffen)	879	1020	1026	1081	50/0
	16	13	Ø	TRAIN Free (Aware)	877	734	651	542	68/4
	9	10	13	CANDLEBOX 10,000 Horses (Maverick/WB)	801	991	1051	1067	54/0
	14	14	Ø	OFFSPRING Pretty Fly (For A White Guy) <i>(Columbia)</i>	777	700	701	653	48/0
	19.	15	Œ	PEARL JAM Elderly Woman Behind (Epic)	747	687	605	570	57/3
ł	EAP	(ER	16	CREED One (Wind-up)	733	251	37	11	74/16
	17	17	Ð	FUEL Bittersweet (550 Music)	698	666	615	578	57/1
2	EAI	CER	-	EVERLAST What It's Like (Tommy Boy)	653	456	391	284	46/4
	35	22	19	KISS You Wanted The Best (Mercury)	633	525	328	74	64/8
	15	16	20	ROB ZOMBIE Dragula (Geffen)	627	682	682	729	44/0
	20	18	21	MOON DOG MANE Turn It Up (Eureka)	618	634	597	565	52/2
	24	19	22	ROLLING STONES Gimme Shelter (Virgin)	571	563	497	470	45/1
	28	24	23	INDIGENOUS Now That You're Gone (Pachyderm)	496	460	419	381	51/13
	27	26	24	ECONOLINE CRUSH Surefire (Never Enough) (<i>Restless</i>)	487	454	429	400	49/1
	22	21	25	BRUCE SPRINGSTEEN I Wanna Be With You (Columbia)	473	542	553	556	30/0
	ΒU	T	26	CLASS OF '99 Another Brick In The Wall (Columbia)	451	120			47/12
	36	35	Ð	GODSMACK Whatever (Republic/Universal)	424	342	327	305	45/2
	42	38	23	EVE 6 Leech (RCA)	379	320	217	43	43/3
	13	20	29	KISS Psycho Circus (Mercury)	379	553	703	1007	28/0
	26	27	30	ANOUK Nobody's Wife (Columbia)	363	437	437	459	34/0
	39	37	31	MONSTER MAGNET Powertrip (A&M)	349	333	301	283	32/0
	31	30	32	U2 Sweetest Thing (Island)	343	400	409	449	23/0
	32	31	33	SECOND COMING Soft (Capitol)	342	367	395	425	30/0
		47	34	REMY ZERO Prophecy (DGC/Geffen)	306	166	10		41/5
	.30	33	35	JOHN MELLENCAMP Your Life Is Now (Columbia)	283	353	412	587	23/0
	21	28	36	MOTLEY CRUE Bitter Pill (<i>Motley/Beyond</i>)	277	421	569	712	23/0
	23	32	37	R.E.M. Daysleeper (Warner Bros.)	273	355	518	597	21/0
	29	34	38	RUSH Spirit Of Radio (Anthem/Atlantic)	269	347	417	512	31/0
	18	29	39	SCREAMIN' CHEETAH WHEELIES Boogie(Capricom/Mercury)		415	614	832	19/0
	37	39	40	KENNY WAYNE SHEPHERD Somehow (Revolution/Reprise)		302	311	407	27/0
		43	40	JANUS STARK Every Little Thing Counts (Earache/Trauma)		219	197	164	34/3
	43			PUSHMONKEY Handslide (Arista)	237	248	255	228	25/0
	40	41	42	PETER WOLF Turnin' Pages (Mercury)	221	334	382	401	23/0
F	34 B U	36	43 4 3	ADDICT Nobody Knows (<i>Big Cat/V2</i>)	185	147	125	124	23/2
-			-	BIG HEAD TODD & THE MONSTERS Tangerine (Giant/Reprise)		189	171	173	19/0
	48	46	45	AEROSMITH What Kind Of Love Are You On <i>(Columbia)</i>	174	227	304	361	15/0
	38	42	46		170	193	196	193	17/2
	44	45	47	BETTER THAN EZRA At The Stars (Elektra/EEG)	166	151	132	136	15/0
F	50	-	43	JERRY CANTRELL Dickeye (Columbia)	153	121	87	20	13/0 13/0
E	ΒL		49	METALLICA Tuesday's Gone (Elektra/EEG)					
ò	45	50	50	PHISH Birds Of A Feather (Elektra/EEG)	146	157	182	178	13/0

BREAKERS CREED One (Wind-up) TOTAL STATIONS/ADDS TOTAL PLAYS/INCREASE CHART 733/482 16 74/16 **EVERLAST** What It's Like (Tommy Boy) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 18 653/197 46/4

MOST ADDED®

1		
	ARTIST TITLE LABEL(S)	ADDS
	CREED One (Wind-up)	16
	INDIGENOUS Now That You're Gone (Pachyderm)	13
	CLASS OF '99 Another Brick In The Wall (Columbia	
	KISS You Wanted The Best (Mercury)	8
	SOUL COUGHING Circles (Slash/WB)	7
	REMY ZERO Prophecy (DGC/Geffen)	5
	TRANS-SIBERIAN ORCHESTRA Christmas (Lava/Atlan	tic) 5
Ì	EVERLAST What It's Like (Tommy Boy)	4
	TRAIN Free (Aware)	4

MOST INCREASED PLAYS

	PLAY
ARTIST TITLE LABEL(S)	INCREASE
CREED One (Wind-up)	+482
CLASS OF '99 Another Brick In The Wall (Columb	ia) +331
EVERLAST What It's Like (Tommy Boy)	+197
TRAIN Free (Aware)	+143
REMY ZERO Prophecy (DGC/Geffen)	+140
KISS You Wanted The Best (Mercury)	+108
KENNY W. SHEPHERD Everything (Revolution/Rep	vrise) +84
GODSMACK Whatever (Republic/Universal)	+82
OFFSPRING Pretty (For A White Guy) (Colum	
FLYS Got You (Where I) (Trauma/Delicious Vin	yl) +74

HOTTEST RECURRENTS

ARTIST TITLE LABEL(S)

DAYS OF THE NEW The Down Town (*Outpost/Geffen*) MONSTER MAGNET Space Lord (*A&M*) KENNY WAYNE SHEPHERD Blue... (*Revolution/Reprise*) CREED My Own Prison (*Wind-up*) DAYS OF THE NEW Touch... (*Outpost/Geffen*) MATCHBOX 20 Real World (*Lava/Atlantic*) FUEL Shimmer (550 Music) AEROSMITH I Don't Want To Miss A Thing (*Columbia*) GOO GOO DOLLS Iris (*Warner Sunset/Reprise*) SEMISONIC Closing Time (*MCA*)

Breakers: Songs registering 500 plays or more for the first time. Bullets awarded to songs gaining plays over the previous week. If two songs are tied in number of plays, the song being played on more stations is placed first. Most Increased Plays lists the songs with the greatest weekto-week increases in total plays. Weighted chart appears on R&R ONLINE.

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 86 Rock reporters. 86 Current playlists. Songs below No. 25 are moved to recurrent after 26 weeks. © 1998, R&R Inc.

NEW & ACTIVE

 SHAWN MULLINS Lullaby (Columbia)

 Total Plays: 136, Total Stations: 7, Adds: 0

 ROLLING STONES Memory Motel (Virgin)

 Total Plays: 131, Total Stations: 10, Adds: 2

 OC TALK My Friend (So Long) (Virgin)

 Total Plays: 127, Total Stations: 10, Adds: 2

 SPRUNG MONKEY Super Breakdown (Surfdog/Hollywood)

 Total Plays: 120, Total Stations: 19, Adds: 3

 EAGLE-EYE CHERRY Save Tonight (Work)

 Total Plays: 117, Total Stations: 6, Adds: 0

 GOV'T MULE Thorazine Shuffle (Capricorn/Mercury)

GUY I MULE I Norazine Shuffle (Capricorn/Mercury), Total Plays: 110, Total Stations: 10, Adds: 0



 KID ROCK I Am The Bullgod (Lava/Atlantic)

 Total Plays: 109, Total Stations: 17, Adds: 0

 ORGY Blue Monday (Elementree/Reprise)

 Total Plays: 94, Total Stations: 14, Adds: 3

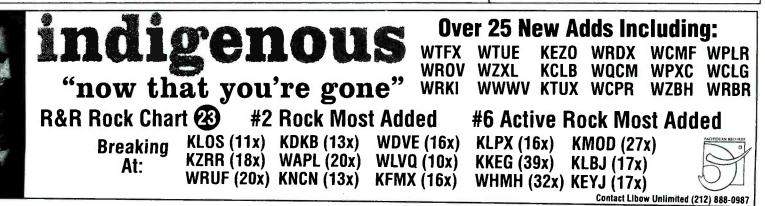
 PLACEBD Pure Morning (Hut/Virgin)

 Total Plays: 93, Total Stations: 13, Adds: 3

 RAMMSTEIN Sehnsucht (Slash/London/Island)

 Total Plays: 86, Total Stations: 12, Adds: 0

Songs ranked by total plays



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6 6 6 KORC/Kansas City, MD

REPORTERS

Stations and their adds listed alphabetically by market

WONE/Akron, OH : J.D. K PEARL JAM "Elderly CREED "One"

WPYX/Albany, NY PD/MD: John Cooper KISS "Wanted"

KZRR/Albuquerque, NM OM: Frank Jaxon PD: Phil Mahoney MD: Rob Brothers

WZZO/Allentown, PA PD: Robin Lee MD: Keith Moyer SDUL COUGHING "Cir SPRUNG MONKEY "BI PLACERO "Moneter"

KWHL/Anchorage, AK PD: Dan Thomas MD: Kathy Mitchell

WAPL/Appleton, WI CLASS OF '99 "Brick"

WZXL/Atlantic City, NJ PD: Steve Raymo MD: Kathy Coro 3 CREED "One"

WKGB/Binghamton, NY PD: Jim Free MD: Tim Boland GODSMACK "Who

WRQK/Canton, OH OM: Chuck Stevens Asst. OM: Todd Downerd

WPXC/Cape Cod. MA Suzanne Ter Brian Kelly

KRNA/Cedar Rapids, IA PD: Joe Nugent MD: Tommy Lang KISS "Wanted"

WYBB/Charleston, SC PD: Charlie Kendall MD: John Bloodwel KISS "Wanted" JANUS STARK "Little"

WKL C/Charleston, WV Mike Rappaport ANS-SIRERIAN ORCH "Christmas

WWWV/Charlottesville, VA PD: Rick Daniels MD: Kym McKay ECONOLINE CRUSH "Surefin IMDECENOUS "Cone"

KFMF/Chico, CA PD: Marty Griffin APD/MD: Lisa Kelly ORGY "Blue" L'NINVITED "High"

WEBN/Cincinnati, OH OM: Scott Reinhart PD: Michael Watter CLASS OF '99"Brick" PEARL JAM "Elderly"

WVRK/Columbus, GA Brian Water

WRKI/Danbury, CT PD: Tom Bass MD: Mary Scanion INDIGENOUS "Gone"

WTUE/Davton, OH PD: Mary Fleenor MD: John Beaulieu

KODS/Duluth, MN PD: Rick Church APD/MD: Bill Jones

KLAQ/EI Paso, TX PD/MD: "Magic" Mike Ramsey APD: Glenn Garza RIAN ORCH "March

86 Total Reporters 86 Current Reporters 86 Current Playlists

WRKT/Erie, PA VP/Programming: Ron Kline MD: Sammy Stone No Adds

PD: David Miller MD: Will Kauffman

WST7/Jackson, MS

TRAGICALLY HIP "Fireworks" CLASS DF '99 "Brick" CAKE "Never" ONE MINUTE SILENCE "Waste" FIREWATER "Dropping"

PD: Tiana Patterson APD/MD: Kevin Keith

PD: Michael Ferris MD: Chris Winters 4 CREED "Life"

PD: Mike Morgan MD: Gail Lewis 8 BEMY ZEBO "Proph

WKHY/Lafayette, IN

REMY ZERO "Prophecy" ROLLING STONES "Mote PEARL JAM "Elderty"

KOMP/Las Vegas, NV

AC/DC "Mistress" BOB RIVERS "Santa"

PD: Tony Tiltor MD: RadioBoy

WKQQ/Lexington, KY

KMJX/Little Rock, AR

WBAB/Long Island, NY VP/Prog.: Bob Buchmann Ops. Dir.: Eric Wellman EVE 6"Leech"

KLOS/Los Angeles, CA

AD: Rita Wilde BRUCE SPRINGSTEEN "Lion's" MAX CARL AND BIG... "Santa"

WTFX/Louisville, KY

OM/PD: Michael Lee MD: Ketth O'Lone CLASS OF '99" Brick" INDIGENOUS "Cone" TRES DIABLOS "Heard" COAL CHAMBER "Bilster

WQBZ/Macon, GA

D/MD: Vance Sheph SOUL COUGHING "Circles MOTLEY CRUE "Enslaved"

WTAO/Marion, IL MD: Matt Linsi

KFRQ/McAllen, TX

KZZE/Medford, OR PD: Bill Meyer MD: Jennifer Wilde VALLEJD"Beautiful"

nt. PD/MD: Shilo CLASS OF '99 "Brick"

PD: Tom Wood MD: Jimmy Edwards TBAIN "Free"

KKEG/Fayetteville, AR PD/MD: Mark Morgan 8 ORGY "Blue" KMBY/Monterey-Salinas, CA PD: Chris White MD: Rich Berlin WZZR/Ft. Pierce, FL

PD: Rich Dickerson APD/MD: Woody Maxwell TRES DIABLOS "Heard" MOTHEY CRUE "Enslaved" KROC/Monterey-Salinas, CA PD/MD: Rick Anderson APD: Dave "Big Dog" Cockrell SOUL COUGHING "Circles" WXKE/Ft. Wayne, IN

DMD: Doc West CLASS OF 99 "Brick" CREED "One" GDD LIVES UNDERWATER "Rearrange" WCLG/Morgantown, WV PD/MD: Jeff Miller APD: Jim Harrison CAKE "Never" INDIGENOUS "Gone" KISS "Wanted" TRAN "Free" WNDD/Gainesville, FL

ROCK

WRQC/Minneapolis, MN

OM: Andy Bloom PD: Lauren MacLeash APD/MD: Jay Philpott

CREED "Dne" BUSTA RHYMES W/OZZY "War

SPRUNG MONKEY "Breakdown

PD: Trevor Scott MD: David Riley BARENAKED LADIES "Done VALLEJO "Beautiful" LAJDLAW "Send" BETTER THAN EZRA "Stars WDHA/Morristown, NJ Dir/Rock Prog.: Lenny Ble APD/MD: Terrie Carr

WQCM/Hagerstown, MD WPLR/New Haven, CT PD: John Griffin MD: Pam Landry

EED "One" IIGENOUS "Gone" WCKW/New Orleans, LA PD: Ted Edwards MD: Paul Marshall KISS "Wanted" FUEL "Bitter" MOON DOG MANE "Turn

WRZK/Johnson City, TN PD/MD: Mark E. McKinney CLASS OF '99 "Brick" WNEW/New York, NY OM/PD: Garry W MD: Andrea Karr EVERLAST "Like" WRKR/Kalamazon MI WKLT/NW Michigan

> PD/MD: Terri Ray BETTER THAN EZRA "Stars" KATT/Oklahoma City, OK OM/PD: Chris Bake MD: Jake Daniels PLACEBO "Morning"

KEZO/Omaha, NE NUMP/LdS Vegas, NV PD: Mike Culotta MD: Big Marty 7 MERULICA Winskey" GARY HOP' Chistmas" MOTLEY CRUE "Enstaved" GODSMACK "Whatever" BLACK SABRAT: Selling" TRANS-SIBERIAN DIRCH "Christmas" ACDC "Misress" D/MD: Bruce Patrick INDIGENOUS "Gone" STABBING WESTWARD "Has

KCLB/Palm Springs, CA INDIGENOUS "Gone TRAIN "Free"

WGLO/Peoria, IL OM/PD: Russ Schenk APD/MD: Tim Ylinen CREED "One" KISS "Wanted"

WWCT/Peoria, IL PD/MD: Joe Calgaro TRANS-SIBERIAN ORCH "Ch REMY ZERO "Prophecy" SOUL COUGHING "Circles"

> WMMB/Philadelphia, PA PD: Joe Bonadonna MD: Ken Zipeto

KDKB/Phoenix, AZ OW/PD: Tim Maranville MD: Tracy Lea No Adds

WDVE/Pittsburgh, PA PD: Garrett Hart MD: Val Porter GARY HOEY "Christmas" TRANS-SIBERIAN DRCH. "Man REMY ZERO "Prophecy" CREED "One"

WHJY/Providence, RI PD: Joe Bevilacqua MD: Sharon Schifino TRAIN "Free" JANUS STARK "Little" SOUL CDUGHING "Circles"

WBBB/Raleigh, NC OM/PD: Andy Meyer No Adds

KRRX/Redding, CA Co-PD/MD: Casey Freelar Co-PD/Promo. Dir.: Cindy REMYZERO "Prophecy" EVERLAST "Like" UNINVITED "High"

KXXR/Minneapolis, MN WBXI /Richmond VA OM: Dave Hamilt PD: Wade Linder MD: Josh Bitney PD: Brian Illes APD/MD: Rik Mayber

KCAL/Riverside, CA PD: Steve Hoffman MD: M.J. Matthews

WROV/Roanoke, VA PD: Buzz Casey MD: Bryan Shaw CLASS DF '99"8nck" NDIGENOUS "Gone" WXRX/Rockford, IL D: Keith Edwards CLASS OF '99 "Brick" METALLICA "Whiskey' ROLLING STONES "M

WKQZ/Saginaw, MI PD: Jack Lawson No Adds

> KBER/Salt Lake City, UT OM/PD: Bruce Jones APD/MD: Helen Powers

KSJO/San Jose, CA PD: Jim Richards MD: Laurie Free CREED "One"

KZOZ/San Luis Obispo, CA

KXFX/Santa Rosa, CA PD: Steve Garland int. MD: Karen Michaels

WYNF/Sarasota, FL PD: Brian Medlin MD: Cathy Taylor 7 TRANS-SIBERIAN ORCH. "Christmas" SOUL COUGHING "Circles"

KISW/Seattle, WA VP/GM: Clark Ryan APD/MD: Cathy Faulkner EVERLAST "Like"

KRRO/Sioux Falls, SD PD: John Ford MD: Kerrie Woods SPRUNG MONKEY "Bre SEVENUUS C.L. EVE 6 "Leech" CLASS OF '99 "Brick"

KXUS/Springfield, MO PD/MD: Mark McClain APD: Steve Waters

WAQX/Syracuse, NY PD: John McCrae APD/MD: Dave Frisina SOUL COUGHING "Circles PLACEBO "Morning"

WZZQ/Terre Haute, IN PD: Jim Stone APD/MD: Debbie Hunter TRANS-SIBERIAN ORCH. "Ch ADDICT "Nobody" EVERLAST "Like"

WIOT/Toledo, OH OM/PD: Darrin An APD: Don Davis MD: Susan Gates

KXRX/Tri Cities, WA PD: Curt Cartier APD/MD: Tim O'Rourke CLASS OF '99 "Brid

KLPX/Tucson, AZ OM/PD/MD: Larry Mile CREED "One" MOON DOG MANE "Turn"

KMOD/Tuisa, OK OM/PD: Phil Stone MD: Rob Hurt 8 IAN MOORE "Buildog"

WEGW/Wheeling, WV PD: Dana Kelly MD: Jeff Jagger

WRDX/Wilmington, DE PD/MD: Bob Walton ROLLING STONES "Gimme" OC TALK "Friend" KISS "Wanted" INDIGENOUS "Gone"

WRQR/Wilmington, NC PD/MD: Christine Martinez No Addis

KATS/Yakima, WA

WNCD/Youngstown, OH PD: Chris Patrick MD: Dom Nardella No Adds

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KEYJ/Abilene, TX OM/PD: Randy Jones MD: Dave Michaels No Adds KZRK/Amarillo, TX

PD: Eric Slayter MD: J. Curry GODSMACK "Whatever PLACEBO "Morning" WIQB/Ann Arbor, MI

OM: Mark Thompson APD/MD: Chris Ammel

KLBJ/Austin, TX OM: Jeff Carrol MD: Loris Lowe

KRAB/Bakersfield, CA PD: Chris Squires MD: Danny Spanks NEW RADICALS "Get"

BEASTIE BOYS "Movi MARILYN MANSON "I BARENAKED LADIES METALLICA "Mercyful WIYY/Baltimore, MD

PD: Rick Strauss APD/MD: Rob Heckman

WCPR/Biloxi, MS OM: Kenny Vest PD: Wayne Watkins APD/MD: Scot Fox

WKPE/Cape Cod, MA DMD: Dan Towers TRANS-SIBERIAN ORCH ZEBRAHEAD "Back" IANLIS STARK "Little"

WZNF/Champaign, IL PD: Sturgis MD: Stacy Conner TRANS-SIBERIAN ORCH "Christmas"

WXRC/Charlotte, NC PD/MD: Ron No Adds

KROR/Chico, CA D/MD: Don ROBZOMBIE "Living STABBING WESTWA STABBING WESTWARD "Haunt MARILYN MANSON "Like" EVERLAST "Like" SPRUNG MONKEY "Breakdown

KILO/Colorado Springs, CO Stn. Mgr./PD: Ricł APD/MD: Don Jat

WAZU/Columbus, OH PD: Charley Lake Int. APD/MD: Joe Show REMY ZERO "Prophecy CLASS OF '99 "Brick" CREFD "One"

WBZX/Columbus, OH

PD: Hal Fish APD/MD: Ronni Hunte PEARLJAM "Elderly" ADDICT "Nobody" CLASS OF '99 "Brick"

KNCN/Corpus Christi, TX PD: Kelli Cluque MD: Al Jones CREED "One" SPRUNG MONKEY "Breakd MOON DOG MANE "Turn"

KEGL/Dailas, TX PD: Greg Stevens APD/MD: Cindy Scull PANTERA"Hole"

KBPI/Denver, CO PD: Bob Richards MD: Willie B. Hung MONSTER MAGNET "Pr

KAZR/Des Moines, IA PD: Sean Elliott MD: Paul Oslund RAMMSTEIN "Sehnsi PANTERA "Hole"

WRIE/Detroit Mi OM: Doug Podell MD: Troy Hanson CHEED "Eighteen" CLASS OF '99 "Brick" SPRUNG MONKEY "I EVERLAST "Like"

ACTIVE ROCK WGBF/Evansville, IN PD: Mike Sanders MD: Turner Watson LIMP BIZKIT "Faith"

D/MD: Guy Dark TRAGICALLY HIP "Fireworks" TRES DIABLOS "Heard"

PD: Tim Sheridan APD/MD: Jon Terry MARILYN MANSON "Jake" PANTERA "Hole" TRANS-SIBERIAN ORCH. "Christmas" GARY HOEY "Christmas" KQWB/Fargo, ND

KIBZ/Lincoln, NE

KFMX/Lubbock, TX WPD/MD: Wes Nessr CRACKER "World" TRAGICALLY HIP "Freworks"

WJJO/Madison, WI

STABBING WESTWARD "Haunting" MARILYN MANSON "Like" DIAL-7 "AII"

WGIR/Manchester, NH

WMFS/Memphis, TN

3 DIAL-7 "All" 2 SCREAMIN' CHEETAH... "Right"

WZTA/Miami, FL

WLZR/Milwaukee, WI

OM/PD: Gregg Ste MD: Kimba

PD: Keith Hastings MD: Marilynn Mee 1 GRINSPOON "Post" OUEENS OF... "Only" PLACEBO "Morning" EVE 6 "Leech" CREED "Eighteen"

KHOP/Modesto, CA

OM/PD: Dave Taylo APD: Dan Kennedy MD: Dave Sparks

ROB ZOMBIE "Living" BLACK SABBATH "Setting REMY ZERO "Prophecy" BARE JR. "Blew" HONKY TOAST "Shakin"

WRAT/Monmouth-Ocean, NJ

PD: Carl Craft APD:MD: Robyn Lane 7 PEARL JAM "Daughter" SPRUNG MONKEY "Breakdown" LIMP BIZKIT "Faith"

WKZQ/Myrtle Beach, SC

OM/PD: Eric S. Hall APD/MD: Summer James CLASS 0F '99 "Brick" PLACEBO "Morning" LIMP B/ZKIT "Farth"

WNOR/Norfolk, VA

PD: Harvey Kojan APD/MD: Tim Parker

WJRR/Orlando, FL

WYYX/Panama City, FL

WTKX/Pensacola, FL

PD: Joel Sampson APD/MD: Mark the Shark KISS "Wanted" ADDICT "Nobody"

WYSP/Philadelphia, PA

OM: Tim Sabean PD: Neal Mirsky MD: Nancy Palumbo SPRUNG MONKEY "Break RUEL "Britter" CREED "Eighteen"

KUPD/Phoenix, AZ

KUFO/Portland, OR

WHEB/Porfsmouth, NH

OM: Dave Numme APD/MD: Al Scott ROB ZOMBIE "Living" GARY HOEY "Christm

PD: Todd Thomas MD: Scott Laudani 5 EVE 6 "Leech" SOUL COUGHING "Circle

OM: Tim Maranville PD/MD: J.J. Jeffries MARILYN MANSON "Like

PD: Dick Sheetz APD/MD: Pat Lynch 2 REMY ZERO "Prophecy" 2 R08 ZOMB/E "Lyno"

OM: Bill Catcher PD: Rob Roberts

OM/PD: Glen Gardi APD: Blake Patton

PD: Todd Thomas MD: Kristin Burns MONSTER MAGNET

PD: Addison Wake MD: Dave Clapper

PANTERA "Hole" KIO ROCK "Bullgod" ORGY "Blue"

KDOT/Reno, NV

OM/PD: Rob Williams MARILYN MANSON "Like" PANTERA "Hole" PLACEBO "Moming"

KRXQ/Sacramento, CA Stn. Mgr.: Curtiss Johnson APD: Pat Martin MD: Kylee Brooks

WHMH/St. Cloud, MN

WXTM/St. Louis, MO PD/MD: Tommy Ma APD: Rob Walker

WZBH/Salisbury, MD

KISS/San Antonio, TX

STABBING WESTWARD "Haunting" SPRUNG MONKEY "Breakdown" ORGY "Blue" KISS "Wantert"

KIOZ/San Diego, CA

OM: Tim Dukes APD/MD: Shanon Leder

KTUX/Shreveport, LA

D/MD: Paul Cannell STABBING WESTWARD "Haun INDIGENOUS "Gone" MOON DOG MANE "Turn"

WRBR/South Bend, IN

PD/MD: Joe Turne TRAIN "Free" INDIGENDUS "Gone"

PD: Casey Christon MD: Tripp Rogers

5 CREED "One" 5 MARILYN MANSON "Like"

WQLZ/Springfield, IL

PD: Jeff Braun MD: John "Crash" Carroll METALLICA "Whiskey" SOUL COUGHING "Circles" TRAIN "Free"

WXTB/Tampa, FL

WBUZ/Toledo, OH

OM/PD: Dan Bozyk MD: Marielle Salas TRANS-SIBERIAN ORCH CLASS OF '99 "Brick" PLACEBO "Morning"

PD: Bob Neumann APD/MD: Buddy Rizer SUGAR RAY "Every"

KFMW/Waterloo, IA

PD/MD: Jave Patters APD: Michael Cross

ORGY "Blue" METALLICA "Whiskey"

KICT/Wichita, KS PD: Ron Eric Taylor APD: Robin Kreisberg MD: R.J. Davis

REMY ZERO "Prophecy" KID ROCK "Bullgod" SPRUNG MONKEY "Breakde

MD: D. Taylor

76 Total Reporters

Reported Frozen

Playlist (1): WKRK/Detroit, MI

WAAF/Boston, MA

Frozen (1):

Did Not Report, Playlist

76 Current Reporters 74 Current Playlists

WZMT/Wilkes Barre, PA

WWDC/Washington, DC

KNJY/Spokane, WA

OM: Virgil Thompson PD: Kevin Vargas MD: C.J. Cruz

PD: John Allen APD: Shawn Murphy MD: Paul McKall

KISS "Wanted" INDIGENDUS "Gooe

PD/MD: Scott

CLASS OF '99 "Brick' GLORITONE "Wayne" ZEBRAHEAD "Back"

WRCQ/Fayetteville, NC PD/MD: Greg Patrick LIMP BIZKIT "Faith"

WWRN/Flint MI PD: Brian Beddov MD: Chili Walker CLASS 0F '99 "Brick" REMY ZERO "Prophe

KRZR/Fresno, CA PD/MD: E. Curtis Jol No Adds

WBYR/Ft. Wayne, IN TOOL "Forty" SPRUNG MONKEY "Breake

WBUE/Gainesville, FL PD: Harry Guscott MD: Bill Berrios PLACEBO "Moming" FIREWATER "Dropping

WKLQ/Grand Rapids, MI OM: Tony Gates MD: Mark Feurie

WXRA/Greensboro, NC PD: Tim Satterfield R.E.M. "Lotus" CREED "One" MARILYN MANSON "Like" HOLE "Malibu"

WTPT/Greenville, SC PD: Zakk Tyler STABBING WESTWARD "Haurting" KISS "Wanted"

WQXA/Harrisburg, PA PD: Claudine DeL MD: Nixon 6 SOLUTION A.D. "All" ROB ZOMBIE "Living"

WTPA/Harrisburg, PA PD: Chris James MD: Amy Warner MARILYN MANSON "Like" SOUL COUGHING "Circles

WCCC/Hartford, CT PD: Michael Picozzi APD/MD: Mike Karolyi ONE MINUTE SILENCE "Was ONE MINUT ORGY "Blue DIAL-7 "AIT

KPOI/Honolulu, HI

PD: Brock Whaley APD/MD: Nikki Basque

MARILYN MANSON "Lik ALANIS MORISSETTE".

WAMX/Huntington, WV PD/MD: Debbie Wylde No Adds

WOKK/.Inhnstown &

WQWK/State College, PA PD: Pat Urban MD: Chris Prospero 5 TRANS-SIBERIAN DRCH. "Christmas" CRACKER "World"

KQRC/Kansas City, MO

PD: Vince Richards MD: Valorie Knight

CREED "One" REMY ZERO "Prophecy"

KLFX/Killeen, TX

PD/MD: Bob Fond: CLASS OF '99 "Brick" RAMMSTEIN "Sehnsu

int. PD: Tim Sheet MD: Carlito CLASS OF '99 "Brick"

WJX0/Lansing, MI

PD: Bob Olson MD: Kevin Conrad

WXVO/Knoxville, TN

ACTIVE ROCK TOP 50



DECEMBER 18, 1998

						тот	AL PLAYS		TOTAL
3W	2W	LW	TW	ARTISTTILE LABEL(S)	TW	LW	2W	3W	STATIONS/ADD
1	1	1	۲	METALLICA Turn The Page <i>(Elektra/EEG)</i>	2385	2400	2429	2274	76/0
2	2	2	2	LENNY KRAVITZ Fly Away (Virgin)	2116	2154	2225	2228	74/0
3	3	3	3	ROB ZOMBIE Dragula (Geffen)	1965	1942	1995	1944	74/0
.5	4	4	4	OFFSPRING Pretty Fly (For A White Guy) (Columbia)	1877	1896	1879	1825	72/0
6	6	5	5	BLACK SABBATH Psycho Man (Epic)	1651	1733	1735	1698	71/0
19	10	9	6	EVERLAST What It's Like (Tommy Boy)	1585	1357	1191	959	70/2
8	8	8	7	BLACK CROWES Kickin' My Heart Around (American/Columbia)	1513	1550	1493	1384	68/0
4	5	6	8	HOLE Celebrity Skin (DGC/Geffen)	1507	1636	1825	1891	68/0
7	7	7	9	FLYS Got You (Where I Want You) (Trauma/Delicious Vinyl)	1476	1553	1552	1597	68/0
15	14	10	Ð	GODSMACK Whatever (Republic/Universal)	1320	1279	1168	1107	75/1
13	13	11	Ŏ	ECONOLINE CRUSH Surefire (Never Enough) (Restless)	1263	1225	1169	1144	69/0
12	12	13	Õ	FUEL Bittersweet (550 Music)	1260	1183	1176	1146	67/1
9	9	12	13	GOO GOO DOLLS Slide (Warner Bros.)	1075	1184	1267	1328	48/0
_	_	25	1	CREED One (Wind-up)	1032	638	190	46	70/6
20	18	15	Ğ	MONSTER MAGNET Powertrip (A&M)	967	953	938	897	59/2
10	11	14	16	SECOND COMING Soft (Capitol)	923	1064	1183	1201	55/0
		16	17	CREED What's This Life For <i>(Wind-up)</i>	877	932	1043	1177	49/0
11	15			KORN Got The Life (Immortal/Epic)	825	869	963	1009	
18	17	17	18	EVE 6 Inside Out (<i>RCA</i>)					58/0
17	19	18	19		775	824	918	1026	42/0
23	21	19	20	PEARL JAM Elderly Woman Behind (Epic)	757	812	828	715	58/1
	EAK		3	CLASS OF '99 Another Brick In The Wall (Columbia)	728	334	24		62/9
BR	EAK		8	EVE 6 Leech (RCA)	724	568	449	108	54/2
36	32	24	æ	SPRUNG MONKEY Super Breakdown (<i>Surfdog/Hollywood</i>)	696	648	507	440	67/8
14	16	20	24	MARILYN MANSON The Dope Show (Nothing/Interscope)	685	786	999	1115	46/0
BR	EAK	ER	Ø	ADDICT Nobody Knows (Big Cat/V2)	681	573	530	476	53/2
24	23	22	26	PUSHMONKEY Handslide (Arista)	681	693	729	667	50/0
27	25	27	Ð	KID ROCK Am The Bullgod (Lava/Atlantic)	663	620	604	550	54/2
30	26	26	23	JANUS STARK Every Little Thing Counts (Earache/Trauma)	646	628	563	512	52/1
BR	EAK	ER	2	KENNY WAYNE SHEPHERD Everything (Revolution/Reprise)	626	596	546	483	35/0
BR	EAK	ER	30	JONNY LANG Still Rainin' (A&M)	615	585	548	506	35/0
35	33	32	3	SEVENDUST Bitch (TVT)	576	565	490	454	47/0
16	20	23	32	CANDLEBOX 10,000 Horses (Maverick/WB)	515	675	914	1039	29/0
32	27	33	33	JERRY CANTRELL Dickeye (Columbia)	500	538	552	499	33/0
-	44	38	34	KISS You Wanted The Best (Mercury)	470	397	298	71	39/4
39	39	35	35	CAKE Never There (Capricorn/Mercury)	460	434	401	364	25/0
44	40	.37	36	ORGY Blue Monday (Elementree/Reprise)	458	424	386	277	42/6
37	37	36	37	LIMP BIZKIT Faith (Flip/Interscope)	454	426	427	422	51/4
-		43	38	REMY ZERO Prophecy (DGC/Geffen)	449	330	34	33	49/6
46	41	40	39	PLACEBO Pure Morning (Hut/Virgin)	415	382	361	273	43/6
43	42	41	ā	RAMMSTEIN Sehnsucht (Slash/London/Island)	370	338	323	310	38/2
21	24	34	41	KISS Psycho Circus (Mercury)	286	486	611	820	22/0
47	43	44	42	PERRY FARRELL & D.V.D.A. Hot Lava (American/Columbia)	283	320	306	262	22/0
		47	43	INCUBUS New Skin (<i>Immortal/Epic</i>)	257	231	213	198	26/0
		48	44	TRAIN Free (Aware)	247	225	194	128	18/2
25	35	45	45	VAST Touched (Elektra/EEG)	222	299	444	582	19/0
50	00	50	46	DEFTONES Around The Fur <i>(Maverick/WB)</i>	220	299	193	201	22/0
29	31	39	47	FEEDER Descend (Echo/Elektra/EEG)	191	387	512	518	18/0
				STABBING WESTWARD Sometimes It Hurts (Columbia)	186	284	439	564	
26	36 B U	46 T	48 49	SOUL COUGHING Circles (Slash/WB)	184				14/0
	BU		50	QUEENS OF THE STONE AGE If Only (Loosegroove)	161	157	131	112	20/3
				COLLING OF THE OTOME AUE IT ONLY (LOUSEGIOUVE)	101	142	142	115	16/1

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 76 Active Rock reporters. 74 current playlists. Songs below No. 25 are moved to recurrent after 26 weeks. © 1998, R&R Inc.

NEW & ACTIVE

 MARILYN MANSON I Don't Like The Drugs... (Nothing/Interscope)

 Total Plays: 151, Total Stations: 20, Adds: 10

 MOON DOG MANE Turn It Up (Eureka)

 Total Plays: 148, Total Stations: 12, Adds. 2

 METALLICA Whiskey In The Jar (Elektra/EEG)

 Total Plays: 144, Total Stations: 14, Adds: 2

 ONE MINUTE SILENCE A Waste Of Things To Come (Big Cat/V2)

 Total Plays: 130, Total Stations: 13, Adds: 1

 STABBING WESTWARD Haunting Me (Columbia)

 Total Plays: 130, Total Stations: 16, Adds: 5

Total Plays: 127, Total Stations: 12, Adds: 4 ZEBRAHEAD Get Back (Columbia) Total Plays: 119, Total Stations: 13, Adds: 2 COAL CHAMBER Blisters (CMC) Total Plays: 119, Total Stations: 14, Adds: 0 VALLEJO Beautiful Life (IMI/TVT) Total Plays: 96, Total Stations: 9, Adds: 0 NEW RADICALS You Get What You Give (MCA) Total Plays: 89, Total Stations: 7, Adds: 1 Songs ranked by total plays

INDIGENDUS Now That You're Gone (Pachyderm)



BREAKERS

89

CLASS OF '99 Another Brick In The Wall (Columbia) TOTAL STATIONS/ADDS TOTAL PLAYS/INCREASE CHART S/ADDS 728/394 62/9 2 EVE 6 Leech (RCA) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHAR 724/156 2 54/2 ADDICT Nobody Knows (Big Cat/V2) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART Ð 681/108 53/2 **KENNY WAYNE SHEPHERD** Everything Is Broken (Revolution/Reprise) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 626/30 Ð 35/0 JONNY LANG Still Rainin' (A&M) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 615/30 35/0 30 **MOST ADDED** ® ARTIST TITLE LABEL MARILYN MANSON | Don't Like... (Nothing/Interscope) 10 CLASS OF '99 Another Brick In The Wall (Columbia) q SPRUNG MONKEY Super Breakdown (Surfdog/Hollywood) 8 **CREED** One (Wind-up) 6 **ORGY** Blue Monday (Elementree/Reprise) 6 PANTERA Hole In The Sky (EastWest/EEG) 6 PLACEBO Pure Morning (Hut/Virgin) 6 REMY ZERO Prophecy (DGC/Geffen) 6 STABBING WESTWARD Haunting Me (Columbia) 5 TRANS-SIBERIAN ORCHESTRA Christmas... (Lava/Atlantic) 5 **ROB ZOMBIE** Living Dead Girl (Geffen) Happy Holidays! Capitol

MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	INCREASE
CLASS OF '99 Another Brick In The Wall (Columbia)	+394
CREED One (Wind-up)	+394
EVERLAST What It's Like (Tommy Boy)	+228
EVE 6 Leech (RCA)	+156
REMY ZERO Prophecy (DGC/Geffen)	+119
ADDICT Nobody Knows (Big Cat/V2)	+108
FUEL Bittersweet (550 Music)	+77
KISS You Wanted The Best (Mercury)	+73
MARILYN MANSON Don't Like (Nothing/Interscope	e) +64
SPRUNG MONKEY Super Breakdown (Surfdog/Hollywood	

awarded to songs gaining plays over the previous week. If two songs are tied in number of plays, the song being played on more stations is placed first. Most Increased Plays lists the songs with the greatest week-toweek increases in total plays. Weighted chart appears on R&R ONLINE.

ACTIVE ROCK PLAYLISTS

FIND COMPLETE PLAYLISTS FOR ALL ACTIVE ROCK REPORTERS ON R&R ONLINE MARKET #7 MARKET #6 MARKET #9 MARKET #11 MARKET #5 KEGL/Dallas 971 ÆAGLE **74WYSP** WYSP/Philadelphia WWDC/Washington WZTA/Miami (305) 654-9494 Steele/Kimba COTAT WRIF/Detroit 101 WRIF (215) 625-9460 (248) 547-0101 Podell/Hanson ns/Scull Sabean/Mirsky ROCKS. Palumbo PLAYS 3W 2W 32 34 34 35 33 36 14 19 10 13 PLAYS 3W 21 15 25 31 34 PLAYS 3W 2W 28 30 30 31 27 32 PLAYS 3W 2V 39 40 30 34 ARTIST/TITLE ARTIST/TITLE ARTIST/TITLE ARTIST/TITLE PLAYS 3W 21 34 3 ARTIST/TITLE
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 LENNY KRAVITZ/Fly Away CREED/What's This Life For EVE 6/Inside Out TOOLForty Sk & 2 EVERLAST/What It's Like CLASS OF '99/Another Brick In... METALLICA/Turn The Page HARVEY DANGER/Flagpole Stat HOLE/Celebrity Skin BLACK CROWES/Kickin 'My Heart. R0B 20/MBIE/Draquia LW 29 28 30 LW TW 35 34 31 33 35 32 LW TW 39 40 36 38 32 37 34 37 2W 35 38 33 LW TW 35 33 35 33 34 33 32 30 ROB ZDMBIE/Draguia LENNY KRAVITZ/Fly Away CREED/What's This Life For METALLICA/Turn The Page CLASS OF '99/Another Brick In ELYS/GC/Twu (Where) TW 29 29 28 BLACK SABBATH/Psycho Mar METALLICA/Turn The Page LENNY KRAVITZ/Fly Away 2W 40 34 EAGLE-EYE CHERRY/Save Tonight DC TALK/My Friend (So Long) EVERLAST/What It's Like GOO GOO DDLLS/S EVERLAST/What It's Like METALLICA/Turn The Page 32 31 33 33 28 30
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 PERRY FARRELLD./Hot Lava 19

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 ALANIS MORISSETTE/Joining You

 LENNY KRAVI12/H Away CREED/I'm Eighteen PEARL JAM/Elderty Woman.. BLACK CROWES/Kickin' My Heart HOLE/Celebrty Skin Rob 20/MBIE/Dragula KISS/You Wanted The Best EVERUAS I/What IT'S Like HOLE/Celebrity Skin FLYS/Got You (Where..) METALLICA/Turn The Page GOD GOD DOLLS/Slide EVERCLEAR/Father Of Mine EVE 6/Inside Out LENRY KRAVITZ/Fly Away CILSI (Pitterunet) 28 18 17 16 15 15 14 19 18 18 17 15 14 15 28 36 40 19 38 37 19 18 16 17 15 13
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ALTERNATIVE REPORTERS

WEQX/Albany, NY PD: John Allers CREED "One" ORGY "Blue" CRUMBOX "Crush"

WQBK/Albany, NY PD/MD: Kelli McNamara AMD: Jeff Callan HOLE "Mallou" REMY ZERO "Prophecy"

KTEG/Albuquerque, NM PD: Skip Isley APD/MD: Julie Forman LIVING END "Prisoner" KID ROCK "Bullgod" LIMP BROCK "Bullgod"

WNNX/Atlanta, GA OM: Brian Philips PD: Leslie Fram MD: Sean Demery CREED "Due" VAST "Touched" CANDYSINS "Fead"

WJSE/Atlantic City, NJ PD/MD: Blake Laurelli MARILYN MANSON "Like" 6 MARVEOUS 3. "Irreak"

WRXR/Augusta, GA OM: Jim Mahanay APO/MD: Derek Madden

KROX/Austin, TX PD: Sara Trexter MD: Brad "Whipping Boy" Hasti I R08 Z0MB "Draph" MARILY MANSON "Lear MARILY MANSON "Lear MARILY MANSON "Lear K 5 CHOICE "Beleve"

WRAX/Birmingham, AL PD: Dave Rossi APD: Hurricane Shane MD: Suzy Boe

MD: Suzy Boe KID ROCK "Builgod" PLACEBO "Morring" MARVELOUS 3 "Freak" VASI "Touched" VALLEJO "Snake" MR HENRY "Lonesome"

KOXR/Boise, ID PD: Jacent Jackson

WBCN/Boston, MA VP/Programming: Oedipus APD/MD: Steven Strick MARVELOUS 3 "rmait" BLACK CROWES "McKim" CREEPER LAGOON "Dreaming"

WFNX/Boston, MA PD: Cruze MD: Laurie Gail ⁸ PLACEBO 'Morning' 6 KS CHOICE "Beleeve"

KHLR/Bryan-College Station, TX PD: Mark McKenzie APD: Don Kelley MANFUNGS ³ "frank" DALT-"Adt"

WEDG/Buffalo, NY PD/MD: Rich Wall NEW RADICALS "Get" NS CHOICE "Beleave"

WBTZ/Burlington, VT PD: Stephanie Hindley MD: Steve Picard

WPGU/Champaign, IL PD: Pete Schiecke APD: Emily West MD: Ben Belton

WAVF/Charleston, SC PD: Rob Cressman MD: Janda Baldwin UMP BIZKIT "Fath" ORGY "Blue" CLASS OF 99 "Brck"

power of repeatability.

WEND/Charlotte, NC PD: Jack Daniel MD: Kristen Pettus Na Adds

WKOX/Chicago, IL PD: Alex Luke APD/MD: Mary Shuminas FATBOY SLIM "Praise"

WOXY/Cincinnati, OH PD: Keri Valmassei MD: Kevin Couch 6 TOUCH AND 60 "Would" 9 SOOTI V. "Record" 9 VIC CHESWUTT "Otor 9 WIC PHENUT TOUR" 9 ON STORY ON LSP OTORY 10 ON STORY ON LSP OTORY 10 ON STORY ON LSP OTORY 10 ON STORY ON LSP OTORY 10 ON STORY ON LSP OTORY 10 ON STORY ON LSP OTORY 10 ON STORY ON LSP OTORY

WENZ/Cleveland, OH PD: Dan Binder MD: #1 Son 2 LUMP REXIT "Fadth" 1 TOMMY HENRIKSEN "See" SOUL COUGHING "Crites"

KFMZ/Columbia, MO PD/MD: Paul Maloney

WARQ/Columbia, SC PD/MD: Susan Groves

WWCD/Columbus, OH PD: Andy Davis MD: Jack DeVoss CrRIs ISAA. "Pring" I GIS ISAA. "Pring" I GIS ISAA. "Pring" I GIS ISAA. "Pring" I GIS ISAA. "And BENY ZEAO "Prophycy" JANUS STAR "Lafter FEW S Lear" School HARKI BACK "Wore" MIDNIGHT OL "Redonce" MIDNIGHT OL "Redonce"

WZAZ/Columbus, OH PD: Matthew Harris APD: Ben Williams EVE 6 "Leech" KITALEEL "Mercy" MRRVEDUS 3 "Freek"

KRAD/Corpus Christi, TX PD: Cory Smith MARVELOUS 3 "Freak" DIG "Sound"

KDGE/Dallas, TX PD: Duane Doherty MD: Alan E Smith

WXEG/Dayton, OH PD: Jeff Stevens APD/MD: Allen Rantz 12 HOLE "Malibu"

WKRO/Daytona Beach, FL OM: Taft Moore PD: Fitz Madrid APD/MD: Rosy Acevedo

KTCL/Denver, CO PD/MD: Mike O'Connor 20 FUEL "Bitter" 600 600 DOLLS "Silde" EVE 6 "Laech" DBG "Sound"

KXPK/Denver, CO Acting PD: Scott Strong BETTER THAN EZRA "Stars" SUGAR RAY "Every"

CIMX/Detroit, MI PD: Murray Brookshaw APD: Vince Cannova INCUBUS "Skin" ORGY "Blue"

WPLT/Detroit, MI PD: Garett Michaels MD: Ann Delisi AUDRA & ALAVNA "Tell" MARVELOUIS 3 "I reak" Stations and their adds listed alphabetically by market

PD: Amy Doyle MD: Spike 4 FUEL "Shimmer" 18 BEASTIE 80% S'Inter' KIO ROCK "Bulgod" 2 UIVING END "Prisoner" MADIEU IS 3 "Creat"

KNRQ/Eugene, OR PD: Stu Allen MD: Cia

KBRS/Fayetteville, AR PD/MD: Kyle Gibson ORGY "Blue" CARDIGANS "Favourite"

WJBX/Ft. Myers, FL PD: Lee Daniels 6 CREED "One" 2 ORGY "Blue" 1 HOLE "Malibu"

WEJE/Ft. Wayne, IN PD: Weasel MD: Kyle SUNNY TAYLOR BAND "Long"

KFRR/Fresno, CA PD: Bruce Wayne

WGRD/Grand Rapids, MI PD: Margot Smith MD: Tim Bronson EVERLAST "Like" CARDIGMS "Favourite"

WMRQ/Hartford, CT APD/MD: Dave Hill 3 NEW RADICALS "Get" CREED "One CLASS OF 99 "Binck" DEGY "Blue"

KTBZ/Houston, TX PD: Jim Trapp APD: Steve Robison

WRZX/Indianapolis, IN PD: Scott Jameson MD: Michael Young VAST "Touched" MARVELOUS 3 "Freak" ORRY, "Blue"

WPLA/Jacksonville, FL PD: Rick Schmidt MD: Crissy MARVELOUS 3 "Freak CARDICAS' Travelot VAST "Touched" ALANS MONSSETTE "Jorning"

KNRX/Kansas City, MO PD: Sean Smyth APD: Dave Horn MD: Jason Justice MARILYN MANSON "Like" ZERRAREAD "Back"

WNFZ/Knoxville, TN PO/MD: Shane Cox ORGY "Blue"

WGBD/Lafayette, IN PD/MD: Steve Clark VAST "Touched" CARDIGANS "Favourie" TOMMY HENRISSEN "See" LIMP BIXIT "Fam"

KFTE/Lafayette, LA PD: Hans "Fast Eddie" Nelson APD/MD: Rob Summers 12 MARVELOUS 3 Streat

WWDX/Lansing, MI PD: Chris Brunt APD/MD: Jesse Addy MARVELOUS 3 Freak KS CHOICE "Beleve" KXTE/Las Vegas, NV PD: Dave Wellington APD/MD: Chris Ripley STABBING WESTWARD "Haunting

WLIR/Long Island, NY PD: Gary Cee APD: Malibu Sue MD: Andre Ferro MARVEUDS 3 "Freak"

KROQ/Los Angeles, CA VP/Prog.: Kevin Weatherly APD: Gene Sandbloom MD: Lisa Worden MD: Lisa Worden 9 BeaSite Cors "rite" 9 BeaSite Cors "rite" 9 DUB "Pistos: "cyclone"

WLRS/Louisville, KY Interim PD: Rick Jamie MD: Gina Juliano 6 GODSMACK "Whatever" 3 METALLCA "Page" 2 CLASS OF 99 "Brack"

WMAD/Madison, WI PD: Pat Frawley MD: Amy Hudson TOMMY HENRIKSEN "See"

WRXQ/Memphis, TN PD: Tony Williams MD: John Michael

KZNZ/Minneapolis, MN OM: Dave Hamilton PD: John Lassman MD: Marc Allen 26. MARVOIS 3. "Freat"

WHTG/Monmouth-Ocean, NJ PD: Mike Sauter CLASS OF '99 Brick" VAST - Trouched

WKDF/Nashville, TN PD: Kidd Redd MD: Sheri Sexton

WRRV/Newburgh, NY PD: Greg O'Brien MD: Andrew Boris LVING END "Prisoner" TOMMY HENBICSEN "See"

KKND/New Orleans, LA OM: Dave Stewart APD/MD: Rod Ryan 5 LIMP BXIT Fam DB ("Sewar" CANDYS(NS "Feed" DI Sewar" CANDYS(NS "Feed" DI Sewar"

WXRK/New York, NY PD: Steve Kingston MD: Mike Peer

KQRX/Odessa, TX GM/PD: Dave Cardwell MD: Cary Rockman LIVING END "Prisoner" MARVELOUS 3 "Freak"

WIXO/Peoria, IL DM/PD: Russ Schenck MD: Jeff Williams CREED "One" MARVELOUS 3 "Freak"

WPLY/Philadelphia, PA PD: Jim McGuinn APD: Doug Kubinski MD: Preston Elliot

KEDJ/Phoenix, AZ PD: Shellie Hart APD/MD: Chris Patyk KZON/Phoenix, AZ PD: Paul Peterson APD: Laura Smith MD: Kevin Mannion MARPELOUS 3. "Freat"

WXDX/Pittsburgh, PA PD: John Moschitta APD: Brandon Davis MD: Lenny Diana

WCYY/Portland, ME PD: Herb Ivy MD: Brian James LIVING END "Prisoner"

KNRK/Portland, OR PD: Mark Hamilton 7 LIVING END "Prisoner"

WDST/Poughkeepsie, NY OM: Jimmy Buff APD: Dave Doud

WBRU/Providence, RI PD: Tim Schiavelli MD: Seth Rester MARVELOUS 3 "Freak" CARDIGANS "Favourne" HOLE "Mailou" MARILY MANSON "Like" REMY ZERO Prophecy"

WXEX/Providence, RI PD: Brent Petersen

KRZQ/Reno, NV PD: Rob "Blaze" Brooks APD: Smilin' Marty MD: Heather Pierce

KCXX/Riverside, CA OM/PD: Dwight Arnold APD: John DeSantis MD: Lisa Axe BA RELIGION "Kuler" CRED "Spitten" VAST "Touched" ECONOLINE CAUSH "Surehre"

WNVE/Rochester, NY PD/MD: Erick Anderson CREED "One" VAST Touchard

KWOD/Sacramento, CA PD: Ron Bunce APD: Boomer Barbosa MD: Carla "Raz" Raswyck 7 MY FRIEND STYDE "AU"

KPNT/St. Louis, MO OM/PD: Allan Fee APD: Marty Linck MD: Traci Wilde KHAIFL: "Merce"

WOSC/Salisbury-Ocean City, MD OM: Jim Hays MD: Paula Sangeleer

XTRA/San Diego, CA PD: Bryan Schock MD: Chris Muckley MARVELOUS 3 "Freat" EVERLAST "Ends" OFFSPRING "Get"

KITS/San Francisco, CA OM: Ron Nenni PD: Jay Taylor MD: Aaron Axelsen FATBOY SLIM "Pase" MARICHI MANSON "Like" CREED "One"

KJEE/Santa Barbara, CA GM/PD: Eddie Gutierrez APD: John Schroeter

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KNDD/Seattle, WA PD: Phil Manning MD: Kim Monroe 27 BEASTIE 80YS "Remote" 16 LIVING END "Presoner" 9 BETTER HAM F2R4 "Stare"

December 18, 1998 R&R • 91

WHMP/Springfield, MA PD: Adam Wright MD: Nick Danjer VAST Toached CREED TORE TOMMY HERRISSE WAYFIE FOILD TWAL

KTOZ/Springtield, MO PD: Melody Lee APD/MD: Sheli Soot KHLEY: MARY HOTE: "Longy" SARAH MCLACHLAY Ange! THIRD FYE LIND 'Jumper' JEWEL 'Hands' ALANIS MORSETTE 'Thank'

WGMR/State College, PA PD/MD: Mike Evans MARVELOUS 3 "Freak"

WKRL/Syracuse, NT OM: Mimi Griswold PD: Steve Corlett

WXSR/Tallahassee, FL PD: Scott Pettibone MD: Doug 14 MARVELOUS 3 "Freak" 2 VAST "Touched" 1 ALANIS MORISSETTE "Joining"

KLZR/Topeka, KS PD: Roger The Dodger MD: Bob Osburn CLASS OF 99 "Binck" TOMMY HENRIKSEN "See" MARVELOUS 3 "Freak" DIG "Sound"

KFMA/Tucson, AZ PD: Chuck Roast MD: Tommy Sanders

KMYZ/Tulsa, OK PD: Lynn Barstow MD: Ray Seggem LIMP BIZKIT "Faith" CARDIGANS "Favourite"

WHFS/Washington, DC PD: Robert Benjamin APD: Bob Waugh MD: Pat Ferrise OFFSPRING "Ger" LUMIG FD: Proper

WPBZ/West Palm Beach, FL OM: John D'Connell APD/MD: Oan D'Brian

WSFM/Wilmington, NC PD: John Stevens MD: Janice Sutter CARDIGARS "Favourite"

96 Total Reporters 96 Current Reporters 92 Current Playlists

Reported Frozen Playlist (2): WXZZ/Lexington, KY KXRK/Salt Lake City, UT

Did Not Report, Playlist Frozen (2): WBZF/Florence, SC WXNR/Greenville, NC

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December 18, 1998 R&R • 93



JIM KERR

More Ups Than Downs

Despite a period of dramatic station erosion, 1998 will be remembered as the year the format bounced back

When 1998 began, there were 105 stations on the R&R Alternative panel. By the end of the year, there were only 96, a drop of nine percent. While this figure may sound alarming, the truth is that, though Alternative is now leaner, it is also a meaner, stronger format than it has been in a long time. If you have any doubt, take another look at the 18-34 numbers for the format in the fall ratings review of several weeks ago, or look at the improving retail story for the format at the record company level.

All told, it was a topsy-turvy year for news. But aren't they all?

January

Jim Kerr named Alternative Editor at R&R.

February

MTV sets up camera crews in the offices and studios of KNDD/ Seattle for the new season of The Real World ... KPNT/St. Louis PD Allan Fee is promoted to Operations Manager, overseeing both KPNT and Adult Alternative WVRV. Also promoted are Production Director/Creative Director Marty Linck, who is named APD; KPNT air personality Traci Wilde, who is named Music Director; and air personality Donny Mueller. who is named Music Coordinator Jacor Communications agrees to buy KTCL/Denver from Tsunami Communications. Mike O'Connor oversees operations, and longtime PD John Haves exits with the change ... WWCD/Columbus PD Jane Purcell relinquishes her post_ MD Andy Davis takes over as PD WENZ/Cleveland hires former WQBK/Albany PD Dan Binder as its new PD ... Perry Stone resigns as WROX/Norfolk PD. Al Mitchell is immediately named to replace him ... Los Angeles Alternative trimulcast Y-107 (KLYY. KVYY, KSYY) names Perry Simon Operations Director and morning show producer ... Marco Collins, KNDD/Seattle night host and former MD, announces he will soon be leaving the station . KAEP/Spokane MD Haley Jones is named PD.

March

WEJE/Ft. Wayne drops Mancow

and promotes Scott Kolesar to WEJE PD and OM for all of its Ft. Wayne properties ... KITS/San Francisco GM Pat McNally ex-WXEG/ its Davton MD Allen Rantz is promoted to APD WOXY/Cin-



cinnati PD Kevin

Cole resigns ... KCCX/Kansas City switches call letters to KNRX KFRR/Fresno PD Andy Winford ex-



its as sister station KRAB/Bakersfield MD Bruce Wayne takes over WQBK/Albany promotes MD Kelli McNamara to PD ... Eighteen-year WBCN veteran and MD Carter Alan exits to join sister station WZLX. APD Steven Strick picks up MD responsibilities ... WNNX (99X)/Atlanta

OM Brian Philips has an amazing March, beginning the month by picking up two prestigious honors in the space of a week. Philips is first named the winner of the Rick Carroll Foundation Brian Philips Award and, soon

after, is honored at the T.J. Martell Foundation Roast. To end the month, he is promoted to Director of Susquehanna Programming, Atlanta/Dallas, KPLX. Philips continues to be involved with 99X, but will have expanded responsibilities over the Dallas market.

April

Los Angeles public station KCRW hires WDST/Woodstock, NY, PD Nic Harcourt as its new MD/morning host ... A long stretch of Alternative station erosion begins with two format flips in the space of a week. WWSK/Myrtle Beach, SC, and KGDE/Omaha both switch to gold-based Rock formats ... KDGE/ Dallas moves aggressively to bolster its morning share, hiring the syndicated relationship show Lovenhones co-host Chris Jagger and WXRK/ New York air talent Ryan Chase to handle the wake-up shift. Former Lovephones producer Sean Madden produces the show ... WPLT/Detroit APD/MD Alex Tear segues to the PD post at sister station CHR/Rhythmic WDRO.

May

KWHL/Anchorage PD J.J. Michaels exits ... WOXY/Cincinnati Owner/General Manager Doug Balogh appoints Keri Valmassei as the station's new PD ... KFMA/Tucson promotes station veteran Chuck Roast to PD ... WLUM/Milwaukee OM Alex Cosper exits.

June

In one of the biggest news items of the year, CBS merges KOME/San Jose and KITS/San Francisco. Out of a job are KITS PD Richard Sands and APD Roland West, as well as morning show team Johnny Steele and Lori Thompson. Moving to KITS from KOME are GM Jim Hardy, GSM Nick Marnell, OM Ron Nenni, and PD Jay Taylor. KITS will also make significant onair changes, with Howard Stern, Loveline, and several jocks making the move from San Jose ... WBZU/ Richmond PD J.J. Ouest exits the station ... KNRX/Kansas City PD John Lenac leaves to join TVT Records for Southeast regional promotion duties ... KDRE/Little Rock rejoins the Alternative fold ... WPLT/ Detroit hires crosstown CIDR MD Ann Delisi as its new Music Director ... Alternative WLUM/Milwaukee flips to an Adult Alternative format as "Milwaukee's Finest/Best Rock" ... KXPK/Denver PD Gary Schoenwetter exits after a little over a year with the station ... WLIR/ Long Island PD Jeff Levine and Promotion Director Jen O'Neill exit ... In another huge news item, Chicago morning star Mancow Muller leaves Active Rock WRCX for WKQX.

Julv

A number of Midwest stations are hit by storms, including KKDM/Des Moines, which is struck by a torna-WXSR/Talahassee, FL, PD do Rick Schmidt is transferred to Clear Channel's Jacksonville property, WPLA ... WEDG/Buffalo announces the promotion of APD/MD Rich Wall to PD ... The Beastie Boys' Hello Nasty sells 681,000 units in its first full week ... WROX/Norfolk switches format to CHR/Rhythmic, while PD Al Mitchell is replaced by veteran Southwest CHR PD Bill Thorman KXTE/Las Vegas PD Mike Stern is transferred to sister CBS station WKRK/Detroit as PD, replacing John Gorman.

August

CBS brings together KROQ/Los Angeles, WXRK/New York, and CBS Network's The Late Show With David Letterman to provide a cross-promotional platform for a Smashing Pumpkins live performance ... KICT/Wichita returns to its Active Rock roots and drops the



CRUSH IN BOSTON --- Stopping by the WBCN offices to thank the station for its unswerving support is Restless Records' Econoline Crush. Seen here (I-r) are Restless' John Souchack, bandmember Trevor, WBCN PD Oedipus, bandmember Robbie, and WBCN's Mike Green.

Alternative format ... Both WAQZ/ Cincinnati and KPOI/Honolulu switch formats, with KPOI changing to Active Rock while WAQZ embraces a CHR approach ... WZAZ/Columbus switches frequencies from 98.9 FM to 105.7 FM ... Greater Media Active Rock WRIF/Detroit APD/MD Dave Wellington is named PD of CBS Alternative KXTE (X-treme Radio)/Las Vegas ... Corpus Christi Active

Calderone's clients are taken over by Dave Beasing and Tim Davis.

September Jacor takes over programming of

XHRM/San Diego and immediately drops the station's Alternative format Alternative promotion executive Lynn McDonnell exits Interscope ... WBZU/Richmond and KHTY/Santa Barbara, CA, switch formats to adult-targeted, gold-based formats in the same week ... WNFZ/Knoxville to "94.3 Extreme Radio" ... Kevin Kertes joins 550/Work as Associate National Director/Alternative, based in Los Angeles ... Jacor Broadcasting announces that WAQZ/Cincinnati PD Matthew Harris has been named PD at WZAZ/Columbus ... Former Mammoth head of promotion Ted Volk is hired at Mayerick Records to oversee Alternative and Modern AC promotion ... Big City Communications VP/ Programming and Los Angeles trimulcast Y107 PD Steve Blatter resigns.

October

KQXR/Boise, ID, names WWDX/ Lansing, MI, APD/MD Jacent Jackson as its new PD ... WLIR/Long Island officially names Gary Cee PD Jacor launches perhaps the country's first classic Alternative station with KLDZ/San Jose. It's the first Alternative station that doesn't play any currents ... WEQX/Albany MD Steven Bottomley exits for a position with Nothing/Interscope Records . WHTG/Monmouth-Ocean PD Rich Robinson resigns ... Chancellor Denver Adult Alternative outlet KXPK flips to mainstream Alternative as "The Rockies' New Rock" ... LBJ-S Austin Alternative outlet KROX MD Lloyd Hocutt exits the station and joins Capstar's KFMK, quelling rumors that the crosstown Alternative outlet is a smoke screen ... Former KEDG/Las Vegas PD Fitz Madrid is named PD at WKRO/Daytona Beach After five years with the station, WEQX/Albany PD Ian Harrison announces his resignation ... Time Bomb Records hires former Interscope promotion executive Lynn Mc-Donnell ... Tom Biery is promoted to Senior VP/Promotion at Warner Brothers ... KROX/Austin names Brad

"Whipping Boy" Hastings MD. November

Rick Jamie is named PD of WLRS/Louisville with the promotion of Dennis Dillon to PD of sister station Classic Rock WSFR and OM of WLRS ... WOXY/Cincinnati MD Dorsie Fyffe resigns to pursue his music career ... WPBZ/West Palm Beach PD John O'Connell is promoted to OM, while MD Dan O'Brian is promoted to APD/MD ... Russ Schenk is promoted to PD at WIXO/Peoria, IL. Morning host Jeff Williams is promoted to MD. WXEX/Providence's owners tell the station it will be flipping formats in one day ... WXEX/Providence's owners change their mind ... WXRK/ New York bolsters its airstaff with the addition of highly regarded WWDC/Washington air personality Will Pendarvis.

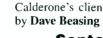
December

WMRQ/Hartford PD Jay Beau Jones exits the station to join Chancellor Media's new Chicago "Jammin' Oldies" outlet WRCX ... It turns out that Capstar's Austin Alternative outlet KFMK was a smoke screen. It switches format to "Jammin' Oldies' Capitol VP/Alternative promotion Brian MacDonald segues to Interscope for similar duties ... Geffen Alternative promotion executive Gaby Skolnek is hired at Maverick to run the label's Alternative department. She joins fellow Geffen alumnus Ted Volk, who is now running the Maverick promotion department.



Jacobs Media consultant Tom Calderone is appointed Senior VP/Talent and Music at MTV.

Tom Calderone At Jacobs Media.



switches slogans from "The Planet"

ALTERNATIVE TOP 50

DECEMBER 18, 1998

						TOTA	L PLAYS		TOTAL
N 21	W	LW	TW	ARTIST TITLE LABEL(S)	τw	LW	2W	3W	STATIONS/A
3	3	2	0	EVERLAST What It's Like (Tommy Boy)	3351	3186	3045	2853	92/1
1		1	2	CAKE Never There (Capricorn/Mercury)	3217	3248	3300	3286	92/0
2		3	3	LENNY KRAVITZ Fly Away (Virgin)	3007	3081	3097	3132	86/0
4		4	4	OFFSPRING Pretty Fly (For A White Guy) (Columbia)	2915	2978	2899	2919	91/0
6		5	5	FLYS Got You (Where I Want You) (Trauma/Delicious Vinyl)	2628	2630	2628	2581	84/0
5		6	6	GOO GOO DOLLS Slide (<i>Warner Bros.</i>)	2537	2588	2722	2859	79/1
37		11	Ď	SUGAR RAY Every Morning (Lava/Atlantic)	2204	1869	862	86	93/1
8		8	8	SOUL COUGHING Circles (Slash/WB)	2102	2149	2250	2239	82/1
9		9	9	U2 Sweetest Thing <i>(Island)</i>	1997	2016	2027	2013	79/0
1(5 10	Û	NEW RADICALS You Get What You Give (MCA)	1988	1903	1869	1730	73/2
11		12	ŏ	GARBAGE Special (Almo Sounds/Interscope)	1891	1778	1788	1665	81/0
			-	HOLE Celebrity Skin (DGC/Geffen)	1853	2164	2294	2483	68/0
7		7	12 13	BARENAKED LADIES It's All Been Done (<i>Reprise</i>)	1729	1728	1630	1557	75/0
13 12		13	-	FUEL Bittersweet (550 Music)	1690	1700	1636	1610	74/1
		14	14	BETTER THAN EZRA At The Stars (Elektra/EEG)	1665	1538	1479	1388	82/2
15		16	6		1631	1538	1349	1047	81/2
20		18	6	ALANIS MORISSETTE Joining You (Maverick/Reprise)					
17		17	Ū	PLACEBO Pure Morning (Hut/Virgin)	1588	1535	1412	1381	75/2
14	4 .	15	18	EAGLE-EYE CHERRY Save Tonight (Work)	1523	1545	1530	1556	52/0
16	6	19	9	BEASTIE BOYS Body Movin' (Grand Royal/Capitol)	1506	1455	1443	1387	80/0
31	1 2	23	20	HOLE Malibu (DGC/Geffen)	1469	1200	934	680	82/7
30	0 2	27	a	EVE 6 Leech (RCA)	1305	1121	936	686	87/4
28	8 2	25	22	REMY ZERO Prophecy (DGC/Geffen)	1259	1150	1020	960	73/3
32	2 2	28	23	ORGY Blue Monday <i>(Elementree/Reprise)</i>	1217	1102	933	745	80/8
23	3 2	21	24	KORN Got The Life (Immortal/Epic)	1212	1285	1279	1336	69/0
18	8 3	20	25	EVERCLEAR Father Of Mine (Capitol)	1195	1349	1381	1477	53/0
19	9 3	22	26	EVE 6 Inside Out (RCA)	1167	1243	1354	1477	51/0
24	4	24	27	DAVE MATTHEWS BAND Crush (RCA)	1156	1171	1150	1139	63/0
27	7	29	28	PEARL JAM Elderly Woman Behind (Epic)	1049	1076	1026	934	70 /0
22	2	26	29	SHAWN MULLINS Lullaby (Columbia)	977	1136	1291	1486	43/0
35	5 3	33	30	CARDIGANS My Favourite Game (Stockholm/Mercury)	967	940	889	818	57/7
29	9 ;	31	31	ROB ZOMBIE Dragula (Geffen)	959	967	994	1029	55/1
_		43	32	CREED One (Wind-up)	939	461	126		66/8
36		34	33	ZEBRAHEAD Get Back (Columbia)	932	919	872	804	63/1
26		30	34	THIRD EYE BLIND Jumper (Elektra/EEG)	850	1052	1122	1358	37/1
2.		32	35	BECK Tropicalia (DGC/Geffen)	697	958	1307	1403	41/0
33		36	36	MARILYN MANSON The Dope Show (<i>Nothing/Interscope</i>)	661	723	923	1115	35/0
		37	37	EELS Last Stop: This Town (<i>DreamWorks/Geffen</i>)	652	704	730	714	41/0
39			38	LESS THAN JAKE History Of A Boring Town (<i>Capitol</i>)	614	588	574	583	45/0
4		40	39	KHALEEL No Mercy (Hollywood)	540	454	355	273	40/4
FR	UT	45	40	CLASS OF '99 Another Brick In The Wall (Columbia)	493	237	72		39/8
				KID ROCK I Am The Bullgod <i>(Lava/Atlantic)</i>	492	396	347	284	44/3
_		50	41	ECONOLINE CRUSH Surefire (Never Enough) (<i>Restless</i>)	432	498	475	512	37/1
44		41	42		400	450	441	420	34/2
4		44	43	CANDY SKINS Feed It (VelVel)	478	400	515	420	31/1
4;		42	44	TOUCH AND GO Would You? (V2)			515 427		
4		46	45	K'S CHOICE Believe (550 Music)	470	454		386	39/4
4	8	47	46	METALLICA Turn The Page (Elektra/EEG)	458	448	426	337	22/1
2		35	47	OASIS Acquiesce (Epic)	415	817	1137	1304	27/0
ΕB	UΤ		48	VAST Touched (Elektra/EEG)	409	241	138	102	39/13
3		38	49	REEL BIG FISH The Set Up (You Need This) (Mojo/Univers		634	735	781	29/0
ΕВ	UΤ		5 0	JANUS STARK Every Little Thing Counts (Earache/Trauma)) 377	375	350	315	33/1

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 96 Alternative reporters. 92 current playlists. Songs below No. 25 are moved to recurrent after 26 weeks. © 1998, R&R Inc.

NEW & ACTIVE

 MARVELOUS 3 Freak Of The Week (HiFi/Elektra/EEG)

 Total Plays: 355, Total Stations: 44, Adds: 29

 TOMMY HENRIKSEN I See The Sun (Capitol)

 Total Plays: 327, Total Stations: 34, Adds: 6

 LIMP BIZKIT Faith (Flip/Interscope)

 Total Plays: 298, Total Stations: 37, Adds 10

 FINGER ELEVEN Quicksand (Wind-up)

 Total Plays. 279 Total Stations 17, Adds 0

 JEWEL Hands (Atlantic)

 Total Plays. 200, Total Stations 14, Adds 1

 MARILYN MANSON I Don't Like The Drugs... (Nothing/Interscope)

 Total Plays 179, Total Stations 18, Adds 7

GODSMACK Whatever (Republic/Universal) Total Plays: 178, Total Stations: 10 Adds 1 MATCHBOX 20 Back 2 Good (Lava/Atlantic) Total Plays: 167, Total Stations 8, Adds 1 INCUBUS New Skin (Immortal/Epic) Total Plays: 138, Total Stations: 14, Adds 1 DIAL-7 All I Want (Warner Bros.) Total Plays: 137, Total Stations: 18, Adds: 3 OFFSPRING Why Don't You Get A Job? (Columbia) Total Plays: 13

Songs ranked by total plays



7

BREAKERS

No Songs Qualified For



CARDIGANS My Favourite Game (Stockholm/Mercury)

MARILYN MANSON I Don't Like... (Nothing/Interscope) 7

HOLE Malibu (DGC/Geffen)

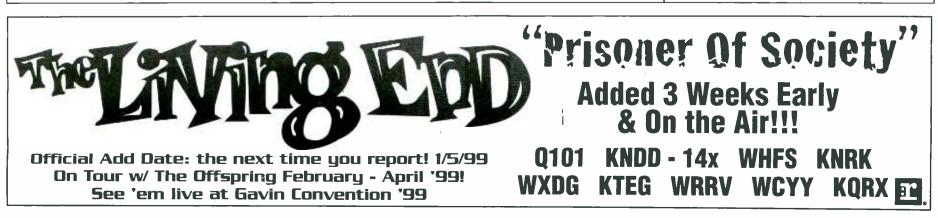
MOST INCREASED

PLAYS	PLAY
ARTIST TITLE LABEL(S)	INCREASE
CREED One (Wind-up)	+478
SUGAR RAY Every Morning (Lava/Atlantic)	+335
HOLE Malibu (DGC/Geffen)	+269
CLASS OF '99 Another Brick In The Wall (Columbia)	+256
MARVELOUS 3 Freak Of The Week (HiFi/Elektra/EEG)	+247
EVE 6 Leech (RCA)	+184
TOMMY HENRIKSEN See The Sun (Capitol)	+175
VAST Touched (Elektra/EEG)	+168
EVERLAST What It's Like (Tommy Boy)	+165
BETTER THAN EZRA At The Stars (Elektra/EEG)	+127



ARTIST TITLE LABEL(S) FUEL Shimmer (550 Music) CREED What's This Life For (Wind-up) BEASTIE BOYS Intergalactic (Grand Royal/Capitol) BARENAKED LADIES One Week (Reprise) GARBAGE 1 Think I'm Paranoid (Almo Sounds/Interscope) SMASHING PUMPKINS Perfect (Virgin) HARVEY DANGER Flagpole Sitta (Slash/London/Island) CREED My Own Prison (Wind-up) SEMISONIC Closing Time (MCA) FOO FIGHTERS Everlong (Roswell/Capitol)

Breakers: Songs registering 1000 plays or more for the first time. Bullets awarded to songs gaining plays over the previous week. If two songs are tled in number of plays, the song being played on more stations is placed first. Most increased Plays lists the songs with the greatest weekto-week increases in total plays. Weighted chart appears on R&R ONLINE.



ALTERNATIVE ACTION



VAST TRACK: "TOUCHED" LP: VISUAL AUDIO SENSORY THEATER PRODUCER: FRED MAHER LABEL: ELEKTRA/EEG



ssentials: Born and raised in Humboldt, CA, the mastermind and frontman for

VAST (Visual Audio Sensory Theater), **Jon Crosby**, makes his self-titled debut a unique work of art that reflects his upbringing and rejection in rural America. At the tender age of 13, Crosby began receiving praise for his talents on the fretboard and was tagged as an up-andcoming guitar hero by *Guitar Player* magazine after handing a copy of his mind-blowing demo tape to the president of **Shrapnel** records.

Even though Crosby was receiving let-



ters from fans all over the world at this time, his social life could have used an upgrade. Long hescher hair and rock star clothing earned him the label high school geek, which in turn prompted him to drop out in favor of home schooling. Able to work at his own speed from home and strictly concentrate on his music without being ridiculed, Crosby sharpened and defined his talent.

However, it wasn't until he moved to San Francisco with his mother that he began experimenting with electronic music and broadening his musical tastes to include ska, punk, and grunge. And it was also in San Francisco that Crosby landed his first break after his demo tape was put into heavy rotation at a local music station. Needless to say, the buzz led to a slew of label offers, and Crosby eventually signed with Elektra. Now, with rave reviews across the board and a strong beginning at Alternative, VAST is destined to hit the chart with single 'Touched.'

• Artist POV: Crosby on his early electronic beginnings: "I started making tapes and began calling my group VAST. It was hard to get gigs with our synthesizers and electronic drums. The sound men at the clubs would abuse us. They'd say it wasn't real music. We were experimental; we'd have TVs humming at our shows. But there would be nobody there."

> ---Rich Michalowski Asst. Alternative Editor

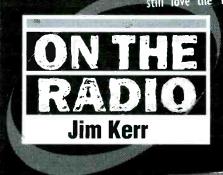
Rich Wall, PD WEDG/Buffalo

The Goo Goo Dolls' "Slide" did great for us. It's also nice to see Lenny Kravitz back with "Fly Away," which is also doing well for us. "Never There" by Cake is also researching well. A song that is doing just amazing for us is the Tragically Hip's "Poets." It's researching,

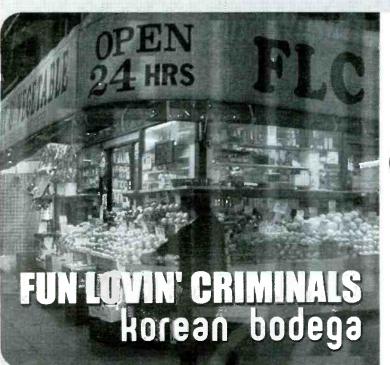


selling — the whole deal. They're a phenomenon that does incredible in Buffalo. ■ Newer songs that sound great on the air include "Prophecy" by Remy Zero and "Blue Monday" by Orgy. As far as a great rock band, Creed always does great for us. I haven't heard too much great stuff that's scheduled to be released next year. People are really holding out on us. The new R.E.M. track, "Lotus," should do better, and I really like the new Marilyn Manson song, "I Don't Like The Drugs (But The Drugs Like Me)."

Certainly one of the labels with the greatest momentum as we head into 1999 is **Elektra**. With **VAST**'s "Touched" continuing to turn heads by the way, this *is* an all-daypart record) and a stellar week for both **Marvelous 3** and **Better Than Ezra**, the company is certainly hot ... Kudos to **Tommy Boy** for hitting No. I with **Everlast**. They're the first indie to achieve that feat in what seems like ages ... **Reprise** has an amazing story building on **Living End's** "Prisoner Of Society," which pulls in KNDD/Seattle and WHFS/Washington this week ... I still love the **Dig** record, and you apparently do



too. It pulls in nine adds. Wil "Faith" be Limp Bizkit's breakout record at radio? If early feedback is any indication, it will be. RECORD OF THE WEEK: Vallejo "Snake In The Grass (DJ Hurricane Mix)."



Coming January 11

the first song from the forthcoming album 100% Colombian In stores January 26 www.virginrecords.com

www.virginrecords.com AOL Keyword.Virgin Records ©1998 Capitol Records. Inc.

96 • R&R December 18, 1998

ALTERNATIVE PLAYLISTS

FIND COMPLETE PLAYLISTS FOR ALL ALTERNATIVE REPORTERS ON R&R ONLINE MARKET #1 MARKET #2 MARKET #3 MORKET #4 MARKET #5 TROD KROQ/Los Angeles (818) 567-1067 Weatherly/ Sandbloom/Worden Y-100 WXRK/New York (212) 314-9230 Kingston/Peer WKQX/Chicago (312) 527-8348 Luke/Shuminas KITS/San Francisco (415) 512-1053 Taylor/Axelsen WPLY/Philadelphia (610) 565-8900 McGuinn/Elliott EVED5 Q101
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 PLAYS
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 42 41 EAGLE-EYE CHERRY/Save Tonight

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 32 39 SUGAR RAY/Every Morning

 32 39 NEW RADICALS/You Get What You

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ALTERNATIVE PLAYLISTS



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ARTIST/TITLE

MARKET #32

WBRU/Providen (401) 272-9550 Schiavelli/Resler

"LIVE IN SOUND"

MOST ADDED!

CELEBRATING

THE 8 ADDS OF

HANNUKAH

& A 9TH

FROM SANTA!

RADIOUNIVERSE

KORS/Minneapolis, MN

KTCZ/Minneapolis, MN

WRNX/Sarinafield, NA

WHPT/Tampa, FL

ATTISTITULE LENNY KRAVITZ/Fly Away DAVE MATTHEWS BAND/Crush FLYSGol You (Where...) GOO GOO DOLLS/Side EVERLASTWOU (Where...) GOO GOO DOLLS/Side EVERLASTWOITS Sin CREED/One ALANIS MORISSETTE/Joining You CAKE/Never There FUEL/Bittersweet SOUL COUGHING/Cricles BARENAKED LOUTS/ITS All Been Done GARBAGE/Special NEW RADICALS/YOU Get What You... MF FRICHD STEVE/The Schooling OFS/SPIING/Pretty Fly (For...) SUGAR RAY/Swary Morning PLACEBO/Pure Morning BETTER THAN EZMA/L The Stars R.E.M.Daysleeper TOMMY HENKISEN/See The Sun EELS OF 99/Anothe Brick In... ZEBRAHEAD/GE Back EVE 6Leech ORGY/Blue Monday

11 13 13 12

 Image: Section of the sectio

MARKET #30 KNRX/Kansas City MARKET 430



December 18, 1998 R&R • 97

ALTERNATIVE REPORTERS

ALTERNATIVE

WOBK/Albany, NY

Kelli McNamara

er The Edge indav midnight-2am

Unbelievable Truth "Higher Than Re. formmy Henriksen "I See The Sun" Wildchild "Renegade Master" 2 Rods "Split Personality" ebadoh "Flame"

KTEG/Albuquerque, NM

K TCO/Arburguer.quer, www Over The Edge Sunday 7-8:30pm Julie Forman Data 7- All Want" Jimmie's Chicken... "High" Mike Watt "Sidemousin" The..." Cardigans "My Favourite Game" Tommy Henriksen "I See The Sun"

WBCN/Baston, MA

Living End "Prisoner Of Society" Fatboy Slim "Right Here..."

Spin Cycle Friday midnight-2am DJ Tym Ryan Cavn Fisher "Freaks Come Dut" Mac Zimms "Funky Bizniz" Danny Teraglia Twusic Is The Answer" Fatthicss: "Sundary Bpm" CJ Dan "That Zipper Track"

WFNX/Boston, MA

KHLR/Brvan, TX

Noctumal Emissic Sunday 8-10pm Oedipus/Albert O Sebadoh "Flame" Baxter "Television" Dig "Live In Sound"

NEW MUSIC SPECIALTY SHOWS

R&R's Exclusive Look At The Cutting Edge Of Alternative

Caesars Conquer Panel

By Rich Michalowski Asst. Alternative Editor

Minty Fresh's Twelve Caesars close out the year high on the chart thanks to loval support across the board, including KXRK/Salt Lake City, WBCN/Boston, and XTRA/San Diego. The last time the panel saw such consistent, high-charting action from an artist was over a year ago when **Radioactive/MCA's Black Grape** hit the No. I spot for eight straight weeks. We'll see what the new year brings for Twelve Caesars as they move from their initial set up at Specialty and go for adds at Alternative radio. Speaking of Radioactive, Dig also finishes strong with several weeks of Specialty chart action under their belt, even after a successful add week at Alternative radio. They claim the No. 2 spot with airplay at KCXX/Riverside, KXTE/Las Vegas, and WBCN/Boston,



FACES FOR RADIO - Members of Pinch Hit Records' Gift Horse schmooze backstage at the Gig in Los Angeles Staring for the camera are (I-r) Gift Horse's Berry Oakley Jr, Bret Levick Chris Razze and Sven Spieker. Pinch Hit's promo guru Dan Kauffman, manager Dave Kasey, Grand Royal's Kenny The Tick, and Capitol's Steve Nice; (kneeling, I-r) Interscope's Len-ny Lasalandra and R&R Asst Alt Editor Rich Michalowski.

among many others. According to WEJE/Ft. Wayne's Weasel: "Dig has been one of my favorite indie rock star bands since 1995, and it looks like they have finally made a record that will break them beyond their cult stan second I can't stand it!" Well, by looking at the airplay this band is getting, Weasel's not the only excited programmer out there. Finally, wrapping things up, big shouts go out to Elektra's Jenny "PODS" Smythe for keeping me up on the latest Metallica singles, Trauma's Michael "I Am The King" Taub for his intense folthrough, Capitol's Steve Nice. Grand Royal's Kenny The Tick, and KROQ/Los Angeles. Record To Watch: **Teletubbies**

WEDG/Buffalo, NY WE DOVORTAND Sunday 9-10:30pm Brad Maybe Sebadoh "Flame" Faith No More "I Stated A Joke" Limp Bizkh "Fath" Class Of '99 "Another Brick In..." Royal Crown Revue "Hey Santa"

KTILI/DTY3/II, 1A Exposure Sunday 8-9pm Brad Ley Queers "Like A Parasite" Sebadoh "Flame" Silver Jews "Honk If You're..." Waity Pleasart "Stupid Day Job" Funeral Oration "Do You Feel It?"

WBTZ/Burlington, VT Spinning Unrest Sunday 8-9:30pm Steve Picard News Picarb Momus "Everyone I Have..." Crumbox "Your Music's Dead" Belle & Sebastian "Seymour Stein" Built To Spill "Center Of The..." Yatura "Helio Toer"

WPGU/Champaign, IL Stork Radio Monday 11 pm-midnight Pleasure Boy Eric Cartman "Come Sail Away" Twelve Caesars "("m Gonna) Kick..." Dig "Live In Sound" Maniyn Manson "I Don't Like The ..." Sister Soleil "Blind"

WAVF/Charleston, SC Cutting Edge Sunday 8:30-10pm Janda Baldwin Janda Baldwin Johnny Smoke "Bag O' Weed" Remy Zero "Whither Vulcan" Bedhead "Lepidoptera" Love And Rockets "R.I.P. 20 C." Murder City Devils "I Wart It Now...

WKOX/Chicago, IL First Contact Sunday 9-10pm James Vanosdol Black Box Recorder "Seasons Smog "No Dancing" Built To Spill "Center Of The..." Sarge "A Torch" Citizen King "Better Days" "Seasons In The Sur

WENZ/Cleveland, OH WENZ/LIEVEIAND, UH The End Zone Sunday midnight-1am #1 Son Dig "Live in Sound" Stabbing Westward "Handside" DC Taik "My Frend (So Long)" Vast "Touched"

Shows and their Top 5 songs listed alphabetically by market WWCD/Columbus, OH WRXO/Memphis, TN Invisible Hits Hour Sunday 7-9pm Curtis "The" Schieber

SPECIALTY SHOW REPORTERS

Lounge Lizards "Queen Of Junior Brown "Long Walk Joshua Redman "Visions" Girl Bros. "Love & Trouble" Metallica "Overkill" WXEG/Dayton, OH VALCA/DayUn, OH The Edge Spin Cycle Sunday 9-10:30pm Allen Rantz KS Choice "Not An Addict" Goo Goo Dolls "Dizzy" Class Of '99 "Another Brick In..." Tommy Henrikken "I See The Sun" Pearl Jam "Corduroy"

WXDG/Detroit, MI Cutting Edge Sunday 9-10pm Bill Walters Bill Watters Telegraph "After The Show" Cake "Sheep Go To..." I overnasters "1969" Wildchild "Renegade Master" Immortal Winos Of., "Five Foot One"

WJBX/Ft. Myers, FL 99 Xtreme Sunday 8-10pm Sunday 8-1Upm Lancer Korn "Got The Life" Rob Zombie "Living Dead Girl" Gravity Kills "Alive" Lords Of Acid "Pussy" Limp Bizkt "Faith"

WEJE/Ft. Wavne, IN WEJE/FL WAGHTE, IW New Music Show Sunday 7:30-8:30pm Weasel Kid Rock "I Am The Bullgod" Zebrahead "Get Back" Cardigans "My Favourite Game" Remy Zero "Prophecy" Sugar Ray "Every Morning"

KNRX/Kansas City, MO Living Room Sunday 8-10pm Stan & Joel Stan & Joel Fatboy Slim "Praise You" Twetve Caesars "(1'm Gonna) Kick.. Afghan Wings "Uptown Again" Juliana Hatfield "Bad Day" Less Than Jake "History Of A..."

KFTE/Lafayette, LA End Of The World Sunday 7-11 pm Dave Hubbell Harriet Tubinan "Savarinah" Derek Trucks Band "Spillway" Fatboy Slim "Praise You" Gomez "Get Miles" Duncan Sheik "Blasphemous Rumors"

KXTE/Las Vegas, NV KING VEGAS, NV It Hurts When I Pee Sunday 10pm-midnight Chris Ripley/Tank Insare Clown Posse "Party Mix" Eric Cartinan "Come Sail Away" Umwrtten Law "Lonesome" Offspring "Why Don't You Get..." Dai-7 "All I Want"

WLIR/Long Island, NY WLIFY/LUIG IStatu, WY Left 01 Center Sunday 9-10:30pm Jerry Rubino Durcan Sheik "Blasphemous Rumors" Round House "Bring On The..." Fatoy Shim "Praise You" Vewmaster "Slow Fade" Richard Barone "1-2-3 infinity"

KCRW/Los Angeles, CA RUHW/LOS Angeles, U/ Brave New World Friday midnight-3am Tricia Halloran Aterciopetados: "Humo Y Alquitran Ben Lee "Cigarettes Will..." Elen Mandell "Sylva" Jad Far & Yo La... "Natl Sports..." Scarnella "Most Useless.."

KROQ/Los Angeles, CA Rodney On The ROQ Sunday midnight-3am Rodney Bingenheimer Wondermints "Ski Parly" Trash Monk "High Times" Ash "Wind Surt" Ash "wind s Bis "Eurodisco" Julie Plug "Star

WHX Qymenipins, in The Eleventh Hour Sunday 11pm-midnight John Michael Interpreters "Shot" Dovetail Joint "Level On The Inside" Cardigans My Favourite Game" R.E.M. "Loubs" Tin Star "Head"

KZNZ/Minneapolis, MN

Baxter "Television" Muckafurguson "Atari" 12 Rods "I Wish You Were..." Promise Ring "Best Looking Boys" Hayden "The Hazards Of..."

WHTG/Monmouth-Ocean, NJ

Goin' Underground Sunday 9pm-midnight Jeft Raspe Burdain Com "Postcard" Spitsville "Why it Can't Be" Montrose Avenue "Heplessy Hoping" Montrose Avenue "Heplessy Hoping" Montrose Avenue "Heplessy Hoping" Montrose Avenue "Heplessy Hoping" Bob Fields "This Electric..."

WPLY/Philadelphia, PA

VNCL1/Filladelphild, FA Sunday 9-10:30pm Oan Fein Built To Split "Center Of The..." Everlast "Ends" Family Of God "Atomic Little Thing" Lackey "What Can I Say" Remy Zero "Hermes Bird"

WXDX/Pittsburgh, PA

Edge Of The X Sunday 9-11pm Lenny Diana Tin Star "Head" Creed "One" Living End "Prisoner Of Society" Living End "Py Away" Mr. Henry "All Fell Out"

KNRK/Portland, OR

Something Cool Sunday mikinight-1am Jaime Cooley Baxter "Television" Fatboy Sim "Prase You" Marvelous 3 "You're So Yesterday" Sebadon "Fume" Tin Star "Head"

WCYY/Portland, ME

Spinout Thursday 7-9pm Shawn Jeffrey Spintualized "Shine A Light" XTC "Making Plans For..." Cowboy Mouth "Jenny Says" Fear Of Pop. "Fear Of Pop." Grey Area "Never Again"

WDST/Poughkeepsie, NY

WD3 ()/ Dug interpose Indie Flux Thursday 10:30-11:30pm Justin Habersaat Unite "Rabit In Your." Wildchild "Renegade Master" Mono "Madhouse" OJ Spooky "Synchronic... Cornelius "Free Fall"

WXEX/Providence, RI

John Allers Oovetail Joint "Level On The Inside" Crumbox "Crush The Star" Lackey "What Can I Say" Goo Goo Dolis "Black Balloon" Tragically Hip "Fireworks"

KCXX/Riverside, CA

Music Meeting Sunday 9-10pm Dwight Arnold Angelique "Holy Wates" Rammstein "Sehnsucht" Peter Murphy "Rolicali-Recaki" Class Of 199 "Another Brock In..." Dig "Live In Sound"

KPNT/St. Louis, MO

Sunday , ... Les Aaron Agents "Gratidao" Duncan Sheik "Blasphemous Rumors" Ore Eighty "When We First..." One Kadidas "Mother We Just..." "A4 Shop Boys "Screaming"

New Music Sunday Sunday 7-9:30pm Les Aaron

New Music X-Ira Tuesday 11pm-midnight John Allers

Freedom Rock Sunday 8-9:30pm Brian Oake Baxter "Television"

Now Hear This Now Hear This Monday-Friday 8-9pm Sean Ziebarth Los Mocosos "Brown & Proud" Lagwagon "Messengers" Living End "Prisoner Of Society" Fathoy Sim "Priase You" April March "Sugar" XTRA/San Diego, CA Floorband Tuesday midnight-1am Action DJ Hilary Soning Heeld Jack "Jolene" Lagwagon "Love Story" Twelve Gaesars "(I'm Gonna) Kick..." April March "Chick Habit" Dig "Live In Sound"

KXRK/Salt Lake City, UT

KITS/San Francisco, CA Sound Check Friday midnight-1am Aaron Axelsen Oub Pistols "Cyclone" Uring End "Prisoner Of Society" Dranger "Eggtooth" Aaris "My So Called Life" Belle & Sebastian "This Is Just..."

KNDD/Seattle, WA Loudspeaker Sunday 10-11pm Bill Reid Bill Reid Lagwagon "Messengers" Spahn Ranch "Dubnosis" Gueens Of The... "Mexicola" Fun Lovin' Criminals "Sugar" Liz Phair "Johnny Feelgood"

KTOZ/Springfield, MO R 102./optimistrosts... Test Site Sunday 7-8pm Simon Nights Daal-7 All I Want" Olearder 'Why I'm Here" Touch And Go 'Would You...?" Pills "Rock Me" Twelve Caesars '(I'm Gonra) Kick..."

WGMR/State College, PA Worm/Votate College, PA Now Hear This Sunday 10pm-midnight Reggie Lutz Snowpory "John Brown" Plastilina Mosh "Monster Truck" Dig "Live In Sound" Dovetai Johr Tevel On The Inside" Possum Dixon "New Sheets"

WXSR/Tallahassee, FL EVADT/ Ialiahassee Underground Lounge Sunday 8-10pm Rob The Lounge Lizard Asian Dub Foundation "Buzzi Markind Liberation "Genter C David Garza "Slave" Khaleet "No Mercy" Outcry "Binck" Juzzin" Her Of The...

KLZR/Topeka, KS Future Mass Hysteria Monday 10:30pm-midnight Bob Osbum Living End "Prisoner Of Society" Korn "Freak On A Leash" Beck "Cold Brains" Mercury Rev "Opus 40" Cake "Sheep Go To..."

KFMA/Tucson, AZ Test Department Sunday 6-9pm Mat Spry Marvelous 3 "Freak Of The Week" Babe The Blue Ox "Basketball" Combustible Edison "Pink Victim" Tin Star "Head" Queers "Like A Parasite"

WHFS/Washington, DC Now Hear This Sunday 8-10:30pm Dave Marsh Smie "The Best Years" Placebo "Scared Of Giris" Remy Zero "Problem" Hi-Fives "She Makes Me Good" One Hit Wonder "Four Letter Wor

WPBZ/West Paim Beach, FL Electronic Buzz Saturday midnight-3am The Tech Kid Hive "Weapons Of Mass..." Fatboy Sim "Acid 8000" Fathiess "Postcards" Asiardubboundation "Buzzin" Cirrus "The Answer"

44 Total Reporters



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Ranked by total number of shows reporting artist.

1 TWELVE CAESARS (Minty Fresh) Airplay Includes: KLZR, KNRK, WXSR

- 2 DIG (Radioactive/Universal) Airplay Includes: WENZ, WGMR, XTRA
- 3 FATBOY SLIM (Skint/Astralwerks/Caroline) Airplay Includes:WRXQ, WXEX, WXSR
- 4 LAGWAGON (Fat Wreck Chords) Airplay Includes: KNDD, KPNT, KXRK
- 5 SEBADOH (Sub Pop) Airplay Includes:KXTE, WAVF, WEDG
- 6 CORNELIUS (Matador) Airplay Includes: WBCN, WBTZ, WCYY
- 7 CHEF AID: SOUTH PARK (American/Columbia) Airplay Includes: KTEG, KXTE, WPLY
- 8 LACKEY (Marengo) Airplay Includes:WLIR, WPGU, WXDX
- 9 LIVING END (Reprise) Airplay Includes:KITS, WKQX, XTRA
- 10 WILDCHILD (Ultra) Airplay Includes: KFMA, WDST, WQBK
- 11 JON SPENCER BLUES EXPLOSION (Matador/Capitol) Airplay Includes: KCRW, KFTE, WKQX
- 12 TOMMY HENRIKSEN (Capitol) Airplay Includes: WENZ, WQBK, WXDX
- 13 12 RODS (V2) Airplay Includes: KZNZ, WQBK, WXDG
- 14 FEAR OF POP (550 Music) Airplay Includes: KTOZ, WCYY, WPLY
- 15 BAXTER (Maverick/WB) Airplay Includes: KNRK, KZNZ, WHFS
- 16 MANKIND LIBERATION FRONT (Sol3) Airplay Includes: KZNZ, WBCN, WXSR
- 17 SOUL COUGHING (Slash/WB) Airplay Includes: KCRW, KPNT, WHTG
- 18 DIAL-7 (Warner Bros.) Airplay Includes: KTOZ, KXTE, XTRA
- 19 MARILYN MANSON (Nothing/Interscope) Airplay Includes: WENZ, WPGU, WXEX
- 20 ONE HIT WONDER (Nitro) Airplay Includes: KNRK, KXTE, WHFS

ADULT ALTERNATIVE TRACKS



			_						
3W	2W	LW	TW	ARTIST TITLE LABEL(S)			L PLAYS		TOTAL
					TW	LW	2W	3W	STATIONS/ADDS
7	4	2	0	NEW RADICALS You Get What You Give (MCA)	704	659	597	561	36/1
3	2	3	2	GOO GOO DOLLS Slide (Warner Bros.)	660	654	615	617	30/1
4	3	4	3	BARENAKED LADIES It's All Been Done (Reprise)	636	626	603	612	33/0
9	5	5	4	JEWEL Hands (Atlantic)	604	590	566	554	32/0
1	1	1	5	R.E.M. Daysleeper (Warner Bros.)	595	681	706	752	34/0
5	7	6	6	U2 Sweetest Thing (Island)	563	567	551	600	31/0
6	8	7	7	DAVE MATTHEWS BAND Crush (RCA)	523	548	543	597	32/1
12	11	10	8	SEAL Human Beings (Warner Bros.)	505	466	446	402	30/0
10	9	9	9	ALANIS MORISSETTE Thank U (Maverick/Reprise)	464	500	517	538	24/0
2	6	8	10	SHERYL CROW My Favorite Mistake (A&M)	440	536	558	658	25/0
8	10	11	11	SHAWN MULLINS Lullaby (Columbia)	387	422	510	555	23/0
13	13	14	12	PHISH Birds Of A Feather (Elektra/EEG)	376	361	391	375	28/0
15	14	13	13	B.B. KING Bad Case Of Love (MCA)	346	367	364	331	30/0
20	15	15	14	BECK Tropicalia (DGC/Geffen)	338	323	313	288	23/1
11	12	12	15	BRUCE HORNSBY Great Divide (RCA)	337	371	401	423	27/1
19	16	16	16	LUCINDA WILLIAMS Can't Let Go (Mercury)	336	315	309	296	27/1
17	17	17	17	CAKE Never There (Capricorn/Mercury)	292	315	306	310	20/0
BRE	AK	ER	180	BRIAN SETZER ORCHESTRA This Cat's On A Hot,,, (Interscope)	269	238	221	204	27/0
22	18	18	19	LENNY KRAVITZ Fly Away (Virgin)	269	272	288	277	17/0
BRE	AK	ER	20	CHRIS ISAAK Flying (Reprise)	258	201	83	30	26/2
BRE	AK	ER	2	JONNY LANG Still Rainin' (A&M)	256	216	214	233	21/2
16	20	19	22	JOHN MELLENCAMP Your Life Is Now (Columbia)	240	256	264	315	18/0
14	19	20	23	CHRIS ISAAK Please (Reprise)	229	246	274	362	16/0
DEE	BU	T)	24 🥲	SHERYL CROW There Goes The Neighborhood (A&M)	227	175	145	74	20/3
18	21	27	25	EAGLE-EYE CHERRY Save Tonight (Work)	219	211	257	308	13/0
25	24	21	26	THIRD EYE BLIND Jumper (Elektra/EEG)	209	245	218	221	7/0
DEE	ΒU	T	27	MATCHBOX 20 Back 2 Good (Lava/Atlantic)	199	164	141	150	13/0
	26	24	28	ROLLING STONES Gimme Shelter (Virgin)	196	217	209	195	25/0
DEI	BU	T	29	WES CUNNINGHAM So It Goes (Warner Bros.)	192	136	124	124	22/0
DEI									

BREAKERS

This Cat's On	A Hot Tin Doof //-+	RA
TOTAL PLAYS/INCREASE	A Hot Tin Root (International Stations)	• ,
		CHAR 18
269/31	27/0	
	CHRIS ISAAK	
F	lying <i>(Reprise)</i>	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHAR
258/57	26/2	20
	JONNY LANG	
	ll Rainin' <i>(A&M)</i>	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
256/40	21/2	21
	21/2 ST ADDED	®
MO. ARTIST TITLE LABEL(S)	ST ADDED	®
MO. ARTIST TITLE LABEL(S) SUGAR RAY EVERY N		add Add (A&M)
ARTIST TITLE LABEL(S) SUGAR RAY EVery N SHERYL CROW Thei EVERLAST What It's	ST ADDED Morning (<i>Lava/Atlantic</i>) re Goes The Neighborhoc Like (<i>Tommy Boy</i>)	® ADD
ARTIST TITLE LABEL(S) SUGAR RAY EVery N SHERYL CROW Thei EVERLAST What It's GREAT BIG SEA What	ST ADDED Morning (<i>Lava/Atlantic</i>) re Goes The Neighborhoc Like (<i>Tommy Boy</i>) en I'm Up (<i>Sire</i>)	B ADD:
ARTIST TITLE LABEL(S) SUGAR RAY EVERY IN SHERYL CROW The EVERLAST What It's GREAT BIG SEA What LISA LOEB All Day (J	ST ADDED Morning (<i>Lava/Atlantic</i>) re Goes The Neighborhoo Like (<i>Tommy Boy</i>) en I'm Up (<i>Sire</i>) Interscope)	B ADD d (A&M)
ARTIST TITLE LABEL(S) SUGAR RAY EVERY N SHERYL CROW Thei EVERLAST What It's GREAT BIG SEA Whi LISA LOEB All Day (R.E.M. Lotus (Warn	ST ADDED Morning (Lava/Atlantic) re Goes The Neighborhoc Like (Tommy Boy) en I'm Up (Sire) Interscope) ter Bros.)	B ADD:
ARTIST TITLE LABEL(S) SUGAR RAY EVERY N SHERYL CROW Thei EVERLAST What It's GREAT BIG SEA Whi LISA LOEB All Day (J R.E.M. Lotus (Warn	ST ADDED Morning (Lava/Atlantic) re Goes The Neighborhoc Like (Tommy Boy) en I'm Up (Sire) Interscope) rer Bros.) enta Radio (Mercury)	B ADD

This chart reflects airplay from December 7-13. Songs ranked by total plays. Highlighted songs indicate Breaker. 39 Adult Alternative reporters. 37 current playlists. @ 1998, R&R Inc.

NEW & ACTIVE

SOUL COUGHING Circles (Slash/WB) Total Plays: 189, Total Stations: 18, Adds: 2 ELLIOTT SMITH Waltz #2 (XO) (DreamWorks/Geffen) Total Plays: 182, Total Stations: 15, Adds: 0 LYLE LOVETT West Texas Highway (Curb/MCA) Total Plays: 182, Total Stations: 19, Adds: EVERLAST What It's Like (Tommy Boy) Total Plays: 178, Total Stations: 10, Adds: 3 BETTER THAN EZRA At The Stars (Elektra/EEG) Total Plays: 171, Total Stations: 14, Adds: 1 SCOTT THOMAS BAND Sad Girl (Elektra/EEG) Total Plays: 169, Total Stations: 19, Adds: 0

RUSTED ROOT Magenta Radio (Mercury) Total Plays: 158, Total Stations: 21, Adds: 3 NEIL FINN She Will Have Her Way (Work)

Total Plays: 144. Total Stations: 16. Adds: 1

GOLDEN SMOG Until You Came Along (Rykodisc) Total Plays: 126, Total Stations: 14, Adds: 1

KEB' MO' Henry (550 Music) Total Plays: 123, Total Stations: 13, Adds: 2

Songs ranked by total plays

MOST INCREASED

CHRIS ISAAK Flying (Reprise)

KEB' MO' Henry (550 Music)

JONNY LANG Still Rainin' (A&M)

SOUL COUGHING Circles (Slash/WB)

LYLE LOVETT West Texas Highway (Curb/MCA)

SARAH MCLACHLAN Angel (Warner Sunset/Reprise)

UNBELIEVABLE TRUTH Higher Than Reason (Virgin)

TOTAL PLAY INCREASE PLAYS ARTIST TITLE LABEL(S) LISA LOEB All Day (Interscope) +62 CHRIS ISAAK Flying (Reprise) +57 WES CUNNINGHAM So It Goes (Warner Bros.) +56SHERYL CROW There Goes The Neighborhood (A&M) +52 NEW RADICALS You Get What You Give (MCA) +45 JONNY LANG Still Rainin' (A&M) +40SEAL Human Beings (Warner Bros.) +39 SUGAR RAY Every Morning (Lava/Atlantic) +39**CRACKER** Seven Days (Virgin) +37 MATCHBOX 20 Back 2 Good (Lava/Atlantic) +35

Breakers: Songs registering 250 plays or more for the first time. Bullets awarded to songs gaining plays over the previous week. If two songs are tied in number of plays, the song being played on more stations is placed first. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE.



2

2

2

2

2

2

ADULT ALTERNATIVE ALBUMS



100

DECEMBER 18, 1998

W 2W LW TW ART	ST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	EMPHASIS T	RACKS (PLAYS)
6 3 O NE	W RADICALS Maybe You've Been (MCA)	707	+45	"Get" (704)	"Mother" (3)
2 2 2 SH	RYL CROW The Globe Sessions (A&M)	675	-40	"Mistake" (440)	"There" (227)
4 4 3 GO	D GOO DOLLS Dizzy Up The Girl <i>(Warner Bros.)</i>	660	+4	"Slide" (660)	
3 5 4 BA	RENAKED LADIES Stunt (Reprise)	652	+10	"Done" (636)	"Week" (13)
1 1 5 R.E	.M. Up (Wamer Bros.)	651	-78	"Daysleeper" (595)	"Lotus" (46)
8 7 6 JEV	VEL Spirit (Atlantic)	608	+14	"Hands" (604)	"Deep" (4)
7 8 7 U2	The Best Of 1980-1990 (Island)	583	+5	"Sweetest" (563)	"Love" (11)
5 6 8 DA	VE MATTHEWS BAND Before These (RCA)	578	-25	"Crush" (523)	"Stay" (41)
10 9 9 AL	NIS MORISSETTE Supposed Former(Maverick/Reprise)	509	-31	"Thank" (464)	"Joining" (41)
11 10 🛈 SE	L Human Being (Warner Bros.)	505	+26	"Human" (505)	
2 14 11 ① CH	RIS ISAAK Speak Of The Devil (Reprise)	497	+34	"Flying" (258)	"Please" (229)
9 12 12 SH	AWN MULLINS Soul's Core (Columbia)	430	-20	"Lullaby" (387)	"Shimmer" (37)
13 15 13 PH	SH The Story Of The Ghost (Elektra/EEG)	390	+24	"Birds" (376)	"Ghost" (14)
	CINDA WILLIAMS Car Wheels On A Gravel Road (Mercury)	359	+27	"Let" (336)	"Car" (15)
-	. KING Blues On The Bayou (MCA)	347	-20	"Case" (346)	"Mean" (1)
18 17 16 BE	CK Mutations (DGC/Geffen)	344	+15	"Tropicalia" (338)	"Fault" (3)
1 12 13 17 BR	UCE HORNSBY Spirit Trail (RCA)	338	-33	"Great" (337)	"King" (1)
) 17 18 18 BR	UCE SPRINGSTEEN Tracks (Columbia)	304	-16	"Wanna" (190)	"Sad" (41)
7 20 19 19 CA	KE Prolonging The Magic (Capricom/Mercury)	295	-23	"Never" (292)	"Mexico" (3)
21 22 20 LE	NY KRAVITZ 5 (Virgin)	278	0	"Fly" (269)	"Thinking" (9)
- 28 26 21 BR	IAN SETZER ORCHESTRA The Dirty Boogie (Interscope)	276	+24	"Cat's" (269)	"Jump" (7)
-	HN MELLENCAMP John Mellencamp (Columbia)	276	-19	"Life" (240)	"Running" (25)
	LLING STONES No Security (Virgin)	269	-13	"Gimme" (196)	"Motel" (29)
	NNY LANG Wander This World (A&M)	266	+23	"Rainin" (256)	"Second" (10)
	LE LOVETT Step Inside This House (Curb/MCA)	265	+15	"Texas" (182)	"Bears" (65)
· · · · ·	B' MO' Slow Down (550 Music)	250	+10	"Henry" (123)	"Wrong" (81)
	SAN TEDESCHI Just Won't Burn (Tone Cool)	248	-20	"Hurt" (179)	"Need" (46)
	TCHBOX 20 Yourself Or Someone Like You (Lava/Atlantic)	236	+28	"Back" (199)	"Real" (32)
	OTIE & THE BLOWFISHA Musical Chairs (Atlantic)	226	-34	"Lonely" (110)	"Wait" (108)
	GLE-EYE CHERRY Desireless (Work)	219	+8	"Save" (219)	

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IST TITLE LABEL(S) UNDTRACK Rugrats (Interscope) +62 ES CUNNINGHAM 12 Ways To Win People (Warner Bros.) +56 W RADICALS Maybe You've Been ... (MCA) +45 IGAR RAY 14:59 (Lava/Atlantic) +39 **RIS ISAAK** Speak Of The Devil (*Reprise*) +34 TCHBOX 20 Yourself Or Someone... (Lava/Atlantic) +28 CINDA WILLIAMS Car Wheels On A... (Mercury) +27 AL Human Being (Warner Bros.) +26 TTER THAN EZRA How Does Your... (Elektra/EEG) +25 ERLAST Whitey Ford Sings... (Tommy Boy) +25

EDITORS NOTE: This issue marks the final R&R Adult Alternative album chart. Effective with the first issue containing charts in 1999, R&R will no longer feature a separate chart breakout for Adult Alternative albums. Contact Jim Kerr at 310-788-1666 or Kevin McCabe at 310-788-1635.

eporters. 37 current playlists. © 1998, R&R Inc.

	EPORTE dds by track listed alpha WXRV/Boston, MA		CIDR/Detroit, MI PD: Wendy Dutt MD: Jerry Mason LISA LOEB "Day"	KQRS/Minneapolis, MN DM/PD: Dave Hamilton APD/MD: Reed Endersbe No Adds	WCLZ/Portland, ME. PD: Brian Phoenix MD: Bob Angell 23 JONNY LANG "Rainini" 20 CRACKER "Seven" 7 SIXPENCE "Kiss"	KENZ/Salt Lake City, UT PD: Bruce Jones	KBAC/Santa Fe, NM PD: Ira Gordon MD: Sam Ferrara UNBELIEVABLE TRUTH "Solved"	KAEP/Spokane, WA P0/MD: Haley Jones SARAH MCLACHLAN "Angel"
ND: SJody Donberg MD: Susan Castle 4 ROBERT EARL KEEN "Holidays" SUSAN TEDESCH! Weed" KEB 'MO' "Henry" SPEARTEAD "Plenty" WILLIE NELSON "Lonely" SHAWN COLVIN "Road"	PD: Joanne Doody Interim MD: Kelth Andrews 10 LUCINDA WILLIAMS "Let" 7 CRACKER "Seven" 3 GREAT BIG SEA "When" 2 R.E.M. "Lotus" 2 GOO GOO DOLLS "Sited" 2 CHRIS ISAAK "Flying" 2 LYLE LOVETT "Texas"	OM: Denny Howard PD: Chris Adams R.E.M. "Lotus" WXRT/Chicago, IL VPProgrammleg: Norm Winer MD: Patty Martin No Adds	WTTS/Indianapolis, IN PD: Rick Anton MD: Marie McCallister CHRIS ISAAK "Flying" LISA LOEB "Day"	KTCZ/Minneapoiis, MN OM: Andy Bloom PD: Lauren MatLesh APD/MD: Mike Wait 1 REM. "Lolus" 1 SHERYL CROW "There"	SUGAR RAY "Every" SOUL COUGHING "Circles" TUDD WASHKD "Road" KINK/Portland, OR PD: Dennis Constantine 5 BIG HEAD TODD "Teir"	KXST/San Diego, CA PD/MO: Dona Shaieb 3 BECK "Tropicalia" 2 LISA LOB "Day" 2 SHERYL CROW "There"	KRSH/Santa Rosa, CA PD: Zoe Zuest MD: Bill Bowker SUGAR RAY "Every" SMASHING PUMPKINS "Sheka" TOM SHEEHAN "Evra" BETTER THAN EZRA "Stars" SOUL CDUGHING "Circles"	WRNX/Springfield, MA OM: Tom Davis PD: David Witthaus MD: Brace Stebbuns No Adds
WRNR/Battimore, MD PD: Jon Pelerson MD: Damian Einstein BRUCE SPRINGSTEEN "Sad" R.E.M. "Beautiful" RUSTED ROOT "Long" PHISH "Limb"	WNCS/Burlington, VT PD: Greg Hooker MD: Jody Peterson 6 LUCINDA WILLIAMS "Car" 1 BILL MILLER "Ghost" 1 JONY LANG "Raimm"	KBXR/Columbia, MO OM: Michael Perry PD/MD: Dave "Kester" Fulgham 5 JOHN LENNON 'God' 3 PEARL JAM 'Daughter'	KOZN/Kansas City, MO PD: Paul Kriegler HOLE "Malibu" WMMM/Madison, Wi	KPIG/Monterey, CA PD/MD: Laura Hopper 10. CHUCK BRODSKY "Been" 6. ETTA JAMES "Wonderland" 4. DOUG SAMM "Life" SCOFIELD & WAINRIGHT "Drummer" RED DIRT RANGERS "1999" ROYAL COYOW REVUE "Santa"	GOLDEN SMOG "Umil" RUSTED ROOT "Magenta" GREAT BIG SEA "When" GARBAGE "Special"	KFOG/San Francisco, CA PD: Paul Marszalak APD/MD: Bill Evans NEW RADICALS "Get"	KMTT/Seattle, WA Om: Chris Mays APC: Jason Parker MD: Dean Carlson 1 SUGAR RAY "Every"	WHPT/Tampa, FL PD: Chuck Beck MD: Kurl Schreiner No Adds
KFXJ/Boise, ID PD: Kevin Welch MD: Carl Scheider Sarah MCLACHLAN "Angel" WBOS/Boston, MA	I JUNAT LANG HAIMIN I RUSTED ROOT "Magenta" JONI MITCHELL "Apologies" LIZ PHAIR "Uncle"	NEIL FINN "Have" KKZN/Dallas, TX PD: Joel Folger MD: Alex Valentine SHERYL CROW "There"	PD: Pat Galtagher MD: Tom Teuber KB: MO: Henry" RUSTED ROOT "Magenta" WLUM/Milwaukee, Wi	WRLT/Nashville, TN PD: Jane Crossman APD/MD: Keith Coes No Adds	KTHX/Reno, NV P0: Bruce Van Dyke M0: Harry Reynolds 10 UNBELIEVABLE TRUTH "Higher" 5 EVCRLAST "Like" 5 ROOMFUL OF BLUES "There" 5 BJG IN 10WA "This" 5 OEBORAH COLEMAN "Nobody"	KOTR/San Luis Obispo, CA PD: Orew Ross MO: Dean Katlari No Adds	39 Total Reporters 39 Current Reporters 37 Current Playlists	
PD: Georg Taylor, MMP PD: Georg Taylor, Morris MD: CitH Mash 23 DAVE MATTHEWS BAND "Crush" 28 BRUCE HORNSBY "Great" 11 MYSTERIES OF LIFE "Cownhill" GREAT BIG SEA "When" LYLE LOVETT "Fexas" MELUISSA FRRICK "Need" UNBELIEVABLE TRUTH "Higher"	WMVY/Cape Cod, MA PD/MD: Barbarb Decy 1 ROLLING STONES "Motel" 1 DAVID GARZA "Slave" 1 B.B. KING "Mean" 1 ELLIS PALL "Take" 1 SUSAN WERNER "Mistake" 1 BRUCE HORNSBY "King"	KBCO/Denver, CO PD: Dave Benson MD: Scott Arbough 3 EVERLAST "Like"	PD: Chuck Summers APD/MD: Terry Havel 23 CRECD "Life" 13 KONY WAYNE SEMPETED "Sometow" 13 HOLE "Celebrity" [®] 7 METALLICA "Page" 6 FLYS "Got" 5 EVERLAST "Like"	WKOC/Nortolk, VA PO/MO: Holly Williams 5 AEGHAN WHIGS "Somethin" SUGAR RAY "Every"	WVRV/St. Louis, MO PO: Mike Richter MO: David Meyers No Adds	KTYD/Santa Barbara, CA Dir/FM Prog.: Keith Royer MD: Dayna Birkley No Adds	Reported Frozen Playli WXPN/Philadelphia, PA Did Not Report, PlaylisI KACD/Los Angeles, CA	Frozen (1):

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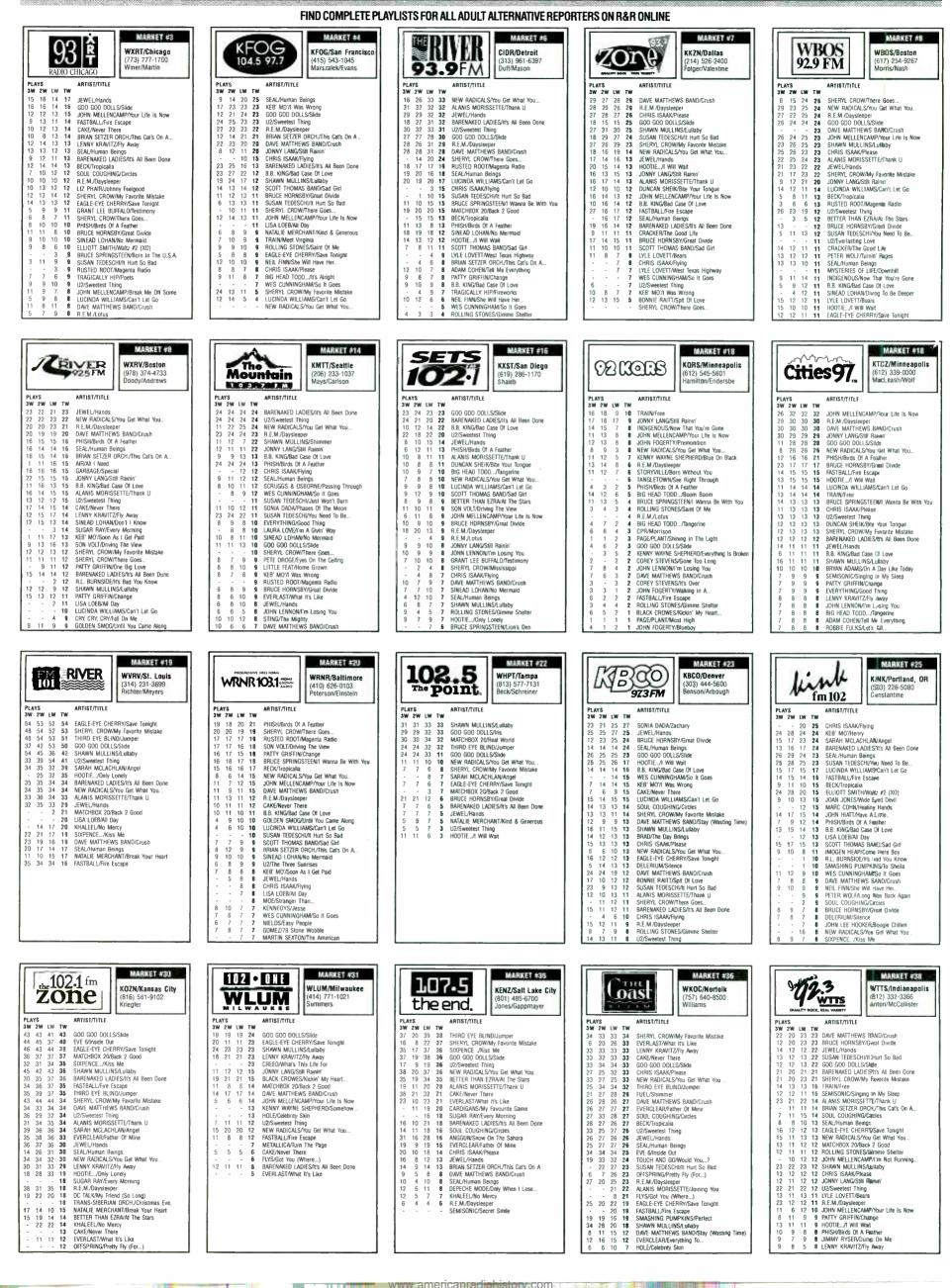
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LARGE MARKET OLDIES STATION

Looking for several dayparts at this Oldies market leader. If you can relate to a 40+ audience in an up, fun, exciting manner, please send aircheck & resume to E. Alvin Davis & Associates. 4777 Red Bank Rd., Suite 16, Cincinnati, OH 45227 Attn: Sharon. NO PHONE CALLS PLEASE. EOE/MF.

WANTED:

AMERICA'S BESTTOP-40 DJ For Top-3 Market. Should lean adult and be contractually available. Send tape and short resume: Radio & Records, 10100 Santa Monica Blvd., #705. 5th Floor, Los Angeles, CA 90067. Deadline: Jan. 4, 1999. All replies strictly confidential. EOE

OPENINGS

AST

Heritage Top 40 seeks fulltime on-air talent. Some promotion

experience helpful. T&R: Dave Universal, WKSE, 695 Delaware Ave., Buffalo, NY 14209 EOE (12/18)

WSPK/Poughkeepsie seeks midday announcer with great production skills & loves appearances for suburban NYC/CHR.T&R: BK, Box 310, Beacon, NY 12508 EOE (12/18)

We are looking for a Program Direc-

tor for our market dominant Hot AC.

This is a great opportunity for a team

leader with strong people and prod-

uct management skills. If you understand the lifestyle of today's Hot AC

listener, can create compelling radio,

and are focused on imaging and mar-

keting concepts, we'd like to get to

know you. Please send a tape of your station along with your programming

philosophies. Radio & Records, 10100

Santa Monica Blvd., #694, 5th Floor,

Are you an experienced morning show

producer who's ready to be a part in

the next leap of a growing morning

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• I am an outside-of-the-box thinker?

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Santa Monica Blvd., **#701**, 5th Floor, Los Angeles, CA 90067. EOE

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MORNING NEWS ANCHOR/SIDEKICK

Our AC morning show leads the market with a 27% share! We're seeking a key player for our winning team who can relate to working moms... is passionate about writing and delivering news with style... and is an enthusiastic sidekick. Rush your T&R plus writing samples to: Tom Kallechey, Operations Manager, WZID, 500 Commercial St., Manchester, NH 03101. Women and minorities are encouraged to apply. Please no calls. WZID is owned by Saga Communications, a stable, product oriented company. EOE

P/T sports anchor/reporter for local North Jersey station. Looking for someone with a great attitude and the will to be a team player. Great place to start your career! Females encouraged. EOE.

Send T&R to : Kevin Burkhardt, WGHT, P.O. Box 316, Pompton Lakes, NJ 07442.

SOUTH

WNFZ, 94.3 Extreme Radio, Knoxville, Tennessee, is looking for full-time, on-air team players. Must know the format, do great phones, appearances and production. T&Rs: Shane Cox, c/o Extreme Radio, P.O. Box 27100, Knoxville, TN 37927. EOE

We've got the tools, we've got the resources, we've got the signal! All we need now is a morning personality who's passionate about Oldies radio and Oldies listeners. Can you work the phones? Can you do appearances? Do you want to live in one of America's most desirable cities? Rush your tape and resume to: Radio & Records, 10100 Santa Monica Blvd., **#703**, 5th Floor, Los Angeles, CA 90067. EOE

IMMEDIATE OPENINGS

Needed yesterday! One hot, in-touch personality in Top SE market. Can you do days, give great phone, do awesome production, and be a team player? Send your best stuff overnight! Radio & Records, 10100 Santa Monica Blvd., **#704**, 5th Floor, Los Angeles, CA 90067. EOE

Looking for a radio journalist, not a news reader. We need someone who can gather, write, and produce news for morning shows of multi-station combo. Must have previous news gathering/writing experience. Send tape, resume and salary requirements to: Scott Stevens, PD, New River Radio Stations, P.O. Box 3788, Radford, VA 24143. EOE

OPENINGS

Hot AC station seeks creative PM drive personality with strong production skills. Must love the phones and have a sense of humor to which adults can relate. Please send T&R including production samples to: Angie Logan, WQMZ, 501 E. Main St., Charlottesville, VA 22902. EOE

Know Oldies? Clear Channel Communications wants you! Immediate opening for Mornings/PD in Panama City, FL. Must have passion for Oldies format and be able to communicate with target demo. T&R to: Tom Hanrahan, 1834 Lisenby Avenue, Panama City, FL 32405. EOE/M/F

Yo, if you've got the skills, passion, and are a team player who can relate to the MTV generation, I want you to be a part of the team and join the party in Florida. Overnight a T&R now. Radio & Records, 10100 Santa Monica Blvd., #695, 5th Floor, Los Angeles, CA 90067. EOE

CAPSTAR BROADCASTING PARTNERS

Searching for future Programming Star. If you are a TAKE CHARGE person with great people skills, programming knowledge, and a vision for great radio, RUSH your tape/resume/philosophies and other related information to: Buddy Scott, Regional VP of Programming, 7 North Laurens Street, Suite 700, Greenville, SC 29601. NO CALLS! RCS/Selector experience desirable. Prophet experience a plus. If you are currently an assistant PD ready to take charge of your own station, this is the perfect job for you. If you are an experienced PD in a medium/large market and would like to get out of the rat race & stay competitive, this is an opportunity you've been searching for. (EEO Minorities and females encouraged.)

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Talk Radio star for hot Sunbelt market. Strong opinions? Not shy? Appreciate good formatics? If you are ready for the next level of mass appeal Talk radio, talk to us. Our alumni are now national names. Send unedited aircheck, (leave in everything) to: Program Director Peter Thiele, WVNN Huntsville, 1717 Hwy. 72 E, Athens, AL 35611. EOE

MIDWEST

Learn and earn...accepting T&R for entry level AT positions...production. T&R: WYNT, Box 316, Upper Sandusky, OH 43351. No calls. EOE (12/18)

KZKX-FM of Lincoln, seeks midday/promotions person. Two years' broadcast or related experience required. T&R: Charlie Thomas, 4630 Antelope Creek Rd., Lincoln, NE 68506 EOE (12/18)

Creative morning show talent that's motivated digital studio's T&R: Melinda Michaels, WNPQ, 3969 Convenience Circle NW, Ste. 205, Canton, OH 44718 EOE (12/18)

KGLI-Sioux City is searching for a PD who's on a mission to deliver great radio. T&R: Rich Randall, 1113 Nebraska St., Sioux City, IA 51101 EOE (12/18)

OPPORTUNITIES

OPENINGS

Successful Midwest AC seeks Program Director/Afternoon drive talent. Send tape, resume and references to: Radio & Records, 10100 Santa Monica Blvd., #702, 5th Floor, Los Angeles, CA 90067. EOE

EVENING PERSONALITY

Today's Hit Music 93.1 DRQ Detroit! Looking for Evening Personality! Cool communicator who can relate to 18-34. Energy, phones, topical and wired into the community. Are you compelling? Can you deliver a message creatively ALONG with clean and concise? You need to be here NOW! Tape and resume to: DBO Alex Tear, 28411 Northwestern Hwy., #1000, Southfield, MI 48034-5540. EOE

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MORNING SHOW PRODUCER

Today's Hit Music 93.1 DRQ Detroit! Domino needs a Morning Show Pro-ducer! Wired? Organized? Watch the world 24/7 and take notes? Tease us with what you've done. Let us know how connected you are. Send tape and resume to: DRQ Alex Tear, 28411 Northwest-ern Hwy., #1000, Southfield, MI 48034-5540. EOE

MORNING SHOW SIDEKICK NEEDED

WWQM/Q106 in Madison, Wisconsin, is looking for someone with a winning team attitude and creativity to join our morning show. At least 3 years full-time radio experience needed. Send tape & resume to: Steve O'Brien, 2740 Ski Lane, Madison, WI 53713, EOE

Available Immediately: Shadow Broadcast Services, Detroit is searching for a full-time news talent for a high-profile morning show. No calls or faxes. Please mail tape resume to: Cathy Tubbs, Shadow Broadcast Services, 3000 Town Center, Suite 3170, Southfield, MI 48075. EOE

West

Modern AC-Immediate PD opening in Bakersfield. T&R: GM Randy Warwick, KLLY, 3651 Pegasus Dr., Ste. 107, Bakersfield, CA 93308 EOE (12/18)

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SPINNER.COM, the Internet's first and largest multichannel music service, is seeking Urban, Country, and Top 40/AC Music Directors who are uniquely capable of programming multiple formats. Exciting opportunity to help revolutionize the music broadcasting model and build skills in a new medium. Competitive compensation package includes mix of salary and equity. Send resumes to: merit@spinner.com (Urban), tim@spinner.com (Country) or dbassin@spinner.com (Pop/AC). You may also fax to: 650-685-3826, EOE

www.rronline.com

OPENINGS

Broadcast programming needs an account manager with radio program-ming knowledge who knows how to build and maintain relationships. Based in Seattle. Send your resume to: Susan Stephens, Sales Manager, 2211 Fifth Avenue, Seattle, WA 98121. e-mail: susans@bpradio.com. fax: 206.441.6582

Business For Breakfast Talk Show Host

Co-Anchor needed for our "Business for Breakfast" weekday morning talk show 6am-10am. Must be able to convev business information in a conversational and relatable manner. On-Air! If you are the savvy co-anchor we are looking for and you have a nose for business news plus you're fluent in business and shine during interviews, WE WANT YOU! This position will not only host a show On-Air, but will also have to appear at speaking engagements and promotional events. Heavyweights need only apply. If you think you can handle this top-of-theline Radio Show Host Position, then rush your tape and resume to us ASAP! Human Resources Department, Attn: Radio Talk Show Host position, 1380 Lawrence Street, Suite 1300, Denver, CO 80204. No phone calls accepted! EOE

POSITIONS SOUGHT

Entertaining Sportscaster available. MIKE: (336) 835-4996 (12/18)

Major market swing guy, seeks fulltime in smaller market, CHR or Rythmic/CHR. Ready & willing. TODD: (954) 593-2661. twild@bellsouth.net (12/18)

A witty and humorous love doctor who understands women, is the only one you can put opposite Dr. Laura. DOCTOR LOVE: (800) 404-2644, www.doclove.com (12/18)

If you seek five vegetarian Elvis impersonators with high blood pressure, I'll find them. Writer, phones, anything, anywhere. FOSTER: (323) 769-6424 (12/18)

Mornings, #18 when I started to #7 to #4! KMGG..K-BIG..KYA..JOHN MACK FLANAGAN: (650) 755-3261 (12/18)

If you seek a noncomplaining, creative hard worker that gives 97% that will do anything and works inexpensively call GRANT: (213) 769-5652 (12/18)

Wanna win or not? Wise up! Free consulting. 13 years experience. Save your budget for your airstaff. KEITH: (765) 742-0595 (12/18)

Community minded, topical, funny, Midwest morning show team seeks next challenge. PD and ND experience. CURT & RACHELLE: (402) 562-6064, baumann4@yahoo.com (12/18)

Seeking on-air/sales? Hosted popular Atlantic City Oldies show; three years' sales experience. Call BRUCE: (718) 706-8328 (12/18)

Mornings-Experience-#1 stations in large markets: Cali, Midwest, NYC! Call KEVIN: (740) 385-6317, annfrench@hocking.net (12/18)

POSITIONS SOUGHT

Fun, energetic, multi-talented on-air personality with 28 years experience. Team player searching for a home. Will relocate. PAT DeMARCO: (609) 487-9233 (12/18)

My pipes are in great shape and they never go rusty! They're deep and experienced. Over 10 years. JACK: (314) 434-8897 (12/18)

Hardworking talent searching for FT position in North Texas or South Oklahoma. Have PD, research, and major market experience. BIL: (940) 781-9671 (12/18)

Engineer, transmitter, studio, digital audio, computer automation, seeking Midwest location. ED JURICH: (318) 342-8494, radioengineer@hotbot.com (12/18)

Talk Show Host available (I am currently employed). It's time for the next opportunity. KEVIN MILLER: (256) 771-1244 (12/18)

SWM into AT and production seeks So. Cal. station seeking same for long-term success. ROB: (760) 360-3768, or T&R @ members.aol.com/entranced (12/18)

Suffering from Madjocks disease! I must work, please help. Five years' experience, multiple for-mats, team player, energetic. SHAYMUS McCAY: (318) 448-8280 (12/18)

Seasoned radio AE seeking sales position in top 10 market. Great with agency and direct accounts A real go getter. VJS: (404) 284-8097 (12/18)

Pee Wee, Cookie monster, Grover, Animal, John Wayne to name a few...pilorim searching for small market parttime, Detroit area. WILD WAYNE: (313)

Do you have the balls to hand a witty college grad the microphone? Call TOMMY WECK: (516) 932-

Afternoon driver seeks medium/large market. Prefer MOR/Big Band/Nostalgia. Great pipes, team player. You get a lot. RICHARD: (314) 394-6190 (12/18)

2681, visit www.ariele.com (12/18)

New Year, new start. Fifteen year vet seeks Central or East PA, RON: (724) 938-7155 (12/18)

Young, medium market CHR AT with two+ years experience seeks to slam at night! BRYAN: (717) 674-8957 (12/18)

Computerized stations: Before the millenium bug wipes out your virtual reality, get genuine reality with live, veteran talent. ALEX: (513) 777-8423 (12/18)

Experienced AT tired of babysitting! Searching for overnights in a major market. BOB: (256) 650 5985 or oneandonlyperk@vahoo.com (12/18)

www.rronline.com

POSITIONS SOUGHT

17 year pro being replaced by the bird, great pipes, experience in all facets of the biz, and most formats. STU: (810) 653-2935 (12/18)

Production vet seeks smaller Southeastern market. Currently KPLX Dallas since 1991, Also, six years WBT Charlotte. LARRY JAMES: (214) 340-3008 (12/18)

Parttime air talent, Experienced and available for metro Detroit. KEN: (248) 576-3295 (12/18)

Eight year morning pro worked top 50 market searching for new home. Please e-mail: INRADIO2@AOL.COM MARK. (12/18)

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Positions Sought: \$50/inch Individuals seeking employment may run ads in Sought section at the special rate of \$50/inch

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Opportunities Advertising orders must be typewritten on company/ station letterhead and accompanied by advance payment. Ads are accepted by fax: (310-203-8727) or mail Visa, MC, AmEx or Dis-cover card accepted. Include card number, name as it appears on credit card, expiration date and phone num ber. Blind box responses are sent to advertisers every Friday by first-class mail.

Deadline

To appear in the following week's issue, your ad must be received by **Thursday noon (PDT)** eight days prior to issue date. Address all ads to:R&R Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067

R&R Opportunities Free Advertising

Radio & Records provides free (20 words maximum) listings to radio stations ON A SPACE AVAILABLE BASIS in Opportunities. Free listings of the same length are also available to individuals seeking work in the industry under Positions Sought,

Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PST), eight days prior to issue date. Free Opportunities listings should be typewritten or printed on 8 1/2" X 11" company/station letterhead and are accepted only by mail or fax: 310-203-8727. Only free positions sought ads are accepted by e-mail kmumaw@rronline.com Address all 20-word ads to R&R Free Opportunities, 10100 Santa Monica Blvd. Fifth Floor, Los Angeles, CA 90067.

RADIO & RECORDS

10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

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CHR/POP		CHR/RHYTHMIC		URBAN
 SHAWN MULLINS Lullaby (Columbia) THIRD EYE BLIND Jumper (Elektra/EEG) EAGLE-EYE CHERRY Save Tonight (Work) JEWEL Hands (Atlantic) BRITNEY SPEARSBaby One More Time (Jive) BRANDY Have You Ever? (Atlantic) GOD GOD DOLLS Slide (Warner Bros.) SHERYL CROW My Favorite Mistake (A&M) 'N SYNC (God) A Little More Time (RCA) EVE 6 Inside Out (RCA) ALANIS MORISSETTE Thank U (Maverick/Reprise) WILL SMITH Miami (Columbia) BARENAKED LADIES One Week (Reprise) SHANIA TWAIN From This Moment On (Mercury) NEW RADICALS You Get What You Give (MCA) R. KELLY & CELINE DION I'm Your Angel (Jive) 98 DEGREES Because Of You (Motown) MONIFAH Touch It (Uptown/Universal) DIVINE Lately (Pendulum/Red Ant) SARAH MCLACHLAN Angel (Warner Sunset/Reprise) 4ALIYAH Are You That Somebody? (Atlantic) JENNIFER PAIGE Crush (Edel America/Hollywood) EMILIA Big Big World (Universal) FASTBALL Fire Escape (Hollywood) BLACKSTREET & MYA f/MASE Take Me There (Intersco MATCHBOX 20 Back 2 Good (Lava/Atlantic) SHAGGY f/JANET Luv Me, Luv Me (Flyte Tyme/MCA) HOUSTON & CAREY When You (Arista/Columbia/DreamWo OFFSPRING Pretty Fly (For A White Guy) (Columbia) 	14 1 22 17 16 1 19 1 18 2 21 2 23 2 20 26 26 2 33 2 pe) 37 25 2 rks) 30	 BRANDY Have You Ever? (Atlantic) DRU HILL (REDMAN How Deep Is (Def Jam/RAL/Mercury/Island) BLACKSTREET & MYA f(MASE Take Me There (Interscope) JAY-Z f(AMIL AND JA Can I Get A (Def Jam/RAL/Mercury) LAURYN HILL Doo Wop (That Thing) (Ruffhouse/Columbia) DIVINE Lately (Pendulum/Red Ant) 2PAC Changes (Amaru/Death Row/Interscope) JAY-Z Hard Knock Life (Roc-A-Fella/Def Jam/Mercury) MONICA Angel Of Mine (Arista) WILL SMITH Miami (Columbia) OUTKAST Rosa Parks (LaFace/Arista) 'N SYNC (God) A Little More Time (RCA) FAITH EVANS Love Like This (Bad Boy/Arista) AALIYAH Are You That Somebody? (Atlantic) DRU HILL These Are The Times (Island) DEBORAH COX Nobody's Supposed To Be Here (Arista) X SCAPE My Little Secret (So So Det/Columbia) R. KELLY f/KEITH MURRAY Home Alone (Jive) MONICA The First Night (Arista) TQ Westside (ClockWork/Epic) NEXT I Still Love You (Arista) WHITNEY HOUSTON Heartbreak Hotel (Arista) WHA f/SILKK THE SHOCKER Movin' On (University/Interscope) ICE CUBE f/MR. SHORT KHOP Pushin' Weight (Lench Mob/Priority) 	1 2 5 4 7 6 11 8 10 9 13 17 14 18 16 12 20 19 22 29 15 23 21 32 27 31 28 39	 DRU HILL These Are The Times (Island) BRANDY Have You Ever? (Atlantic) DEBORAH COX Nobody's Supposed To Be Here (Arista) TOTAL f/MISSY ELLIOTT Trippin' (Bad Boy/Arista) AARON HALL All The Places (I Will) (MCA) CASE (JJOE Faded Pictures (Def Jam/RAL/Mercury) JAY-Z f/AMIL AND JA Can I Get A (Def Jam/RAL/Mercury) MONICA Angel Of Mine (Arista) JAY-Z f/AMIL AND JA Can I Get A (Def Jam/MAL/Mercury) BRIAN MCKNIGHT Hold Me (Motown) 112 t/MASE Love Me (Bad Boy/Arista) GERALD LEVERT Taking Everything (EastWest/EEG) TYRESE Sweet Lady (RCA) OUTKAST Rosa Parks (LaFace/Arista) BLACKSTREET & MYA f/MASE Take Me There (Interscope) SHAE JONES Talk Show Shhh! (Universal) FAITH EVANS Love Like This (Bad Boy/Arista) 2PAC Changes (Amaru/Death Row/Interscope) TIMBALAND f/MISSY & MAGOO Here We (BlackGround/Atlantic) MONTELL JORDAN When U Get Home (Def Jam/RAL/Mercury) R. KELLY When A Woman's Fed Up (Jive) BLAST ROSA CAREY When You (Arista/Columbia/DreamWorks) ICE CUBE (MR. SHORT KHOP Pushin' Weight (Lench Mob/Priority)) TATYANA ALI Boy You Knock Me Out (MJJ/Work) BOYZ II MEN I Will Get There (DreamWorks) WILL SMITH Miami (Columbia) WHITNEY HOUSTON Heartbreak Hotel (Arista) WHITNEY HOUSTON Heartbreak Hotel (Arista) WHITNEY HOUSTON Heartbreak Hotel (Arista) KELLY PRICE Secret Love (T-Neck/Island)

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BARENAKED LADIES It's All Been Done (Reprise)

HOT AC

LW	TW	
1	0	SHAWN MULLINS Lullaby (Columbia)
4	Q	JEWEL Hands (Atlantic)
5	3	EAGLE-EYE CHERRY Save Tonight (Work)
2 7	4	SHERYL CROW My Favorite Mistake (A&M)
7	6	SARAH MCLACHLAN Angel (Warner Sunset/Reprise)
3	6	ALANIS MORISSETTE Thank U (Maverick/Reprise)
8	0	THIRD EYE BLIND Jumper (Elektra/EEG)
10	8	GOO GOO DOLLS Slide (Warner Bros.)
6	9	GOO GOO DOLLS Iris (Warner Sunset/Reprise)
9	10	BARENAKED LADIES One Week (Reprise)
12	0	U2 Sweetest Thing (Island)
11		MATCHBOX 20 Real World (Lava/Atlantic)
13	13	EDWIN MCCAIN I'll Be (Lava/Atlantic)
.19	Ø	EVE 6 Inside Out (RCA)
14		
16	10	FASTBALL Fire Escape (Hollywood)
18	D	NEW RADICALS You Get What You Give (MCA)
17		EVERYTHING Hooch (Blackbird/Sire)
22	19	BARENAKED LADIES It's All Been Done (Reprise)
15	20	FAITH HILL This Kiss (Warner Bros.)
20	2	NATALIE MERCHANT Break Your Heart (Elektra/EEG)
24	22	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)
25	Ø	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia) EVERCLEAR Father Of Mine (Capitol) HOOTIE & THE BLOWFISH Only Lonely (Atlantic) DAVE MATTHEWS BAND Crush (RCA)
23	Q	HOOTIE & THE BLOWFISH Only Lonely (Atlantic)
28	æ	DAVE MATTHEWS BAND Crush (RCA)
26	20	SEAL Human Beings (Warner Bros.)
27	W	R. RELLI & GELINE DION THI TOUL Angel (JIVE)
30	20	KHALEEL No Mercy (Hollywood)
29	9	HOUSTON & CAREY When You (Arista/Columbia/DreamWorks)
	0	LENNY KRAVITZ Fly Away (Virgin)
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- CHR begins on Page 42. AC LW TW LW **R. KELLY & CELINE DION** I'm Your Angel (*Jive*) 0 1 0 SHANIA TWAIN From This Moment On (Mercury) 2 2 PHIL COLLINS True Colors (Atlantic) HOUSTON & CAREY When You... (Arista/Columbia/DreamWorks) Ō Õ 4 3 3 5 BACKSTREET BOYS I'll Never Break Your Heart (Jive) 5 6 EDWIN MCCAIN I'll Be (Lava/Atlantic) 6 6 6 FAITH HILL This Kiss (Warner Bros.) SARAH MCLACHLAN Angel (Warner Sunset/Reprise) 8 11 16 SARAM MUCLAUTIAN ONLY (Curb)
 LEANN RIMES Feels Like Home (Curb)
 CELINE DION TO LOVE YOU More (550 Music) 9 12 10 8 MADONNA The Power Of Good-Bye (Maverick/WB) 12 12 10 LIONEL RICHIE | Hear Your Voice (Mercury) 13
 - ß JEWEL Hands (Atlantic)
 - 15 SAVAGE GARDEN Truly Madly Deeply (Columbia) 14 14
 - SHANIA TWAIN You're Still The One (Mercury) 13
 - 1 BETTE MIDLER My One True Friend (Warner Bros.) 11
 - LIGHTHOUSE FAMILY High (Island) 18
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 - 20 ANNE COCHRAN AND JIM BRICKMAN After All ... (Windham Hill) 19 19
 - GLORIA ESTEFAN Don't Let This Moment End (Epic) 20 21
 - JOHN TESH f/DALIA Mother | Miss You (GTSP/Mercury) 17
 - 22 22 DAVID CASSIDY No Bridge I Wouldn't Cross (Slamajamma)
 - GOO GOO DOLLS Iris (Warner Sunset/Reprise) 23
 - 28 JOHN TESH PROJECT Carol Of The Bells (GTSP/Mercury)
 - TEMPTATIONS Stay (Motown) MONICA Angel Of Mine (Arista) 25
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 - 27 PEABO BRYSON My Heart Belongs To You (Windham Hill)
 - CHICAGO Little Drummer Boy (Chicago) 30
 - JIM BRICKMAN f/MICHAEL W ... Love Of My Life (Windham Hill)

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 - 30 ANOUK Nobody's Wife (Columbia)

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AC begins on Page 73.

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NATIONAL AIRPLAY OVERVIEW DECEMBER 18. 1998

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- TEMPTATIONS This Is My Promise (Motown)
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- 8 89 TEMPTATIONS Stay (Motown)

Breakers In Blue

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- FAITH HILL Let Me Let Go (*Warner Bros.*) JOHN MICHAEL MONTGOMERY Hold On To Me (*Atlantic*) 7 14 000000000000
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GOO GOO DOLLS Slide (Warner Bros.)

SUGAR RAY Every Morning (Lava/Atlantic) SOUL COUGHING Circles (Slash/WB)

NEW RADICALS You Get What You Give (MCA) GARBAGE Special (Almo Sounds/Interscope) HOLE Celebrity Skin (DGC/Geffen)

BARENAKED LADIES It's All Been Done (*Reprise*) FUEL Bittersweet (550 Music)

BETTER THAN EZRA At The Stars (Elektra/EEG)

BEASTIE BOYS Body Movin' (*Grand Royal/Capitol*) **HOLE** Malibu (*DGC/Geffen*)

REMY ZERO Prophecy (DGC/Geffen) ORGY Blue Monday (Elementree/Reprise) KORN Got The Life (Immortal/Epic)

EVERCLEAR Father Of Mine *(Capitol)* **EVE 6** Inside Out *(RCA)*

DAVE MATTHEWS BAND Crush (RCA)

PEARL JAM Elderly Woman Behind... (*Epic*) **SHAWN MULLINS** Lullaby (*Columbia*)

CARDIGANS My Favourite Game (Stockholm/Mercury)

No Scngs Qualified For Breaker Status This Week

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ALANIS MORISSETTE Joining You (Maverick/Reprise) PLACEBO Pure Morning (Hut/Virgin) EAGLE-EYE CHERRY Save Tonight (Work)

LENNY KRAVITZ Fly Away (Virgin)

U2 Sweetest Thing (Island)

EVE 6 Leech (RCA)

37 **63** CHAD BROCK Ordinary Life (Warner Bros.)

NAC/SMOOTH JAZZ

- LW τw P. WHITE (/G. WASHINGTON, JR. Midnight. (Columbia)
- 4 000 ERIC MARIENTHAL Here In My Heart (I.E./Verve)
- WARREN HILL Turn Out The Lights (Discovery) RICK BRAUN Hollywood & Vine (Atlantic) 5 2
- GEORGE BENSON Fly By Night (GRP)
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- WALTER BEASLEY | Feel You (Shanachie) BRIAN BROMBERG Hero (Zebra)
- 6 8 GRANT GEISSMAN Did | Save? (Higher Octave)
- 9 NAJEE Room To Breathe (Verve Forecast/Verve) PATTI AUSTIN Don't Go Away (Concord Vista) KIRK WHALUM Ascension (Warner Bros.) 000
- 11
- 15 12 PHIL COLLINS True Colors (Atlantic)
- 13 CHUCK LOEB Beneath The Light (Shanachie)
- 10 16 14 15 16 DAVE KOZ I'll Be There (Blue Note)
- **GREGG KARUKAS** Cruisin' Your House At... (*I.E./Verve*) **LEE RITENOUR** This Is Love (*I.E./Verve*) 18 20 14
- BRYAN SAVAGE Soul Temptation (Higher Octave) 17 MARC ANTOINE Concache (GRP)
- 21 13 19 19
- BONEY JAMES Innocence (Warner Bros.) STEVE COLE Where The Night Begins (Bluemoon/Atlantic) W. DOWNING & G. ALBRIGHT Stop, Look, Listen... (Verve/Motown)
- 0000 26
- 23 22 BOBBY CALDWELL Good To Me (Sin-Drome)
- JK Off The Hook *(Verve)* KIM WATERS Easy Going *(Shanachie)* 23 24
- 27 17
- KEIKO MATSUI Forever, Forever (Countdown/Unity) VANESSA WILLIAMS My Flame (Mercury) õ
- 25 JANET Every Time (Virgin)

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BULLEN

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- 28 RICHARD ELLIOT Here And Now (Metro Blue/Blue Note) SOUL BALLET Blu Girl (Countdown/Unity) 29 **30** 29

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LUCINDA WILLIAMS Can't Let Go (Mercury)

JOHN MELLENCAMP Your Life Is Now (Columbia)

EAGLE-EYE CHERRY Save Tonight (Work)

THIRD EYE BLIND Jumper (Elektra/EEG) MATCHBOX 20 Back 2 Good (Lava/Atlantic)

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CAKE Never There (Capricorn/Mercury) BRIAN SETZER ORCHESTRA This Cat's On A Hot Tin... (Interscope)

GOO GOO DOLLS Slide (Warner Bros.)

JEWEL Hands (*Atlantic*) **R.E.M.** Daysleeper (*Warner Bros.*) U2 Sweetest Thing (*Island*)

DAVE MATTHEWS BAND Crush (RCA)

B.B. KING Bad Case Of Love (MCA)

BECK Tropicalia (DGC/Geffen) BRUCE HORNSBY Great Divide (RCA)

LENNY KRAVITZ Fly Away (Virgin)

CHRIS ISAAK Flying (Reprise) JONNY LANG Still Rainin' (A&M)

NEW RADICALS You Get What You Give (MCA)

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KORN Got The Life (Immortal/Epic)

EVE 6 Inside Out (*RCA*) PEARL JAM Elderly Woman Behind... (*Epic*)

SPRUNG MONKEY Super Breakdown (Surfdog/Hollywood)

MARILYN MANSON The Dope Show (Nothing/Interscope)

JANUS STARK Every Little Thing Counts (Earache/Trauma) KENNY WAYNE SHEPHERD Everything Is... (Revolution/Repris

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ADDICT Nobody Knows (*Big Cat/V2*) PUSHMONKEY Handslide (*Arista*)

JONNY LANG Still Rainin' (A&M)

KID ROCK | Am The Bullgod (Lava/Atlantic)

- Ű







any who are working in Rock radio today owe Allen Shaw a debt of gratitude. He conceived the idea that rock music recorded in stereo should be played on FM.

After going from DJ to assistant PD, he was named to run the ABC-owned FM stations at the ripe old age of 26, a position he held for over 11 years. After this incredible run, Shaw decided to get

back in touch with his family and himself and moved to Winston-Salem to work with Summit Communications.

He was then recruited to run Beasley Broadcasting at a very exciting time, with many turnarounds and start-ups. Shaw was once again so successful, he was asked to start a group of his own with MC Partners called Crescent Communications. That company had stations in three markets it had purchased for \$65 million when it was dissolved and sold for a combined price of \$135 million.

Shaw decided to get back in the game again and formed Centennial Broadcasting in July '97. It now has station clusters in Las Vegas, New Orleans, and Vero Beach, FL.

On becoming a pioneer: "I was working at WCFL-AM in Chicago in 1966, a Top 40 station going up against WLS. The record promoters would bring in albums by Vanilla Fudge, Jefferson Airplane, Jimi Hendrix, and the Velvet Underground. The sound on these albums was completely different from Paul Revere And The Raiders, the Monkees, and the things we were playing on the station at the time. Plus, the cuts were very long, six to 10 minutes. I said, 'God, these really sound great. They ought to be on the radio somewhere. And once more, they're in stereo.' It didn't take a great genius to figure out, 'Why doesn't somebody play these albums on FM?' Nobody was making any money with FM. It was a medium waiting to find something to program to generate an audience.

"I hopped a plane to New York and set up appointments with the heads of the major network radio companies — CBS, NBC, Westinghouse, and ABC. I walked into ABC and met with Hal Neal. He was immediately interested in the concept, because they were the leading

ALLEN SHAW President/CE0, Centennial Broadcasting

AM group in the country, and FM was a medium that had been floundering. They just didn't have any ideas as to what to do with it. It took about nine months until he actually hired me, because ABC didn't have any money at that time. Their merger with ITT had just fallen through, and they were trying to convert the TV network to color. Remember, this was 1967."

On starting up another company: "I could have retired, but I'm 55, and it took a very short time to realize that radio has been a part of my life since I was 15. I love the business. It's all I've ever done. It was a very easy decision to stay in the business, even though a lot of people said you can't start a new little radio company today because this is the age of consolidation, and you'll get swallowed up by all the competition from the big boys. I guess maybe having been one of the big boys in my early days at ABC, I'm not particularly intimidated by competing with anybody."

Philosophy of Centennial: "It's pretty simple. We wanted to build clusters of stations primarily in the top 50 markets. As long as I can have three or four stations in a market, I can compete with the other consolidated operators in those markets equally."

Growth strategy: "Our next strategy would be to open up another market to build a cluster. We're doing it the hard way by buying individual stations from individual owners. Everybody thinks that all the top 50-market stations have been gobbled up by the big, consolidated operators. In fact, when you take CBS, Clear Channel, and Chancellor out of the picture, there are 32 companies with major top three clusters in the top 50 markets. I'm having more fun with this company because of the nature of it. Also, my financial partner, Gordon Grey, is just terrific. I've got more free rein and latitude to do what I want than I have ever had."

On the changes in the business: "If you boil it down, the radio business today is essentially the same as it's always been. You need to develop listenership, which means you've got to have good product on the air good disc jockeys, good talent, good music formats, good promotions. Once you get an audience, you've got to sell it the same way we've been doing it for 30 years. You've got to have good client contact, good relations, good service. You've got to run the spots the way you're supposed to. You've got to charge a fair price, and you've got to deliver promotional assistance to clients who request it or need it.

"The fact that the industry has gone through consolidation has not changed any of those essential basics. We find that being smaller actually has some big advantages in terms of our ability to re-create or preserve the close connections a lot of radio companies used to have. I know most, if not all, of the employees on a firstname basis. We are not distracted by the size of our company. We don't have so many stations and so many things going on at once that we can't pay attention to the details."

Something that would surprise our readers about his company: "I think you could ask any of our

www.americanradio

employees, and you'd get this answer: If's like working during the '70s or '80s, in the so-called good old days, when we knew what we were doing, we were very motivated and unified, the company mission was very clear, and everybody felt like they were recognized and appreciated for what they did."

Most influential person: "That would have to be Hal Neal. He was President of the ABC-owned radio stations when I first joined the company, and then he became President of ABC Radio."

Career highlight: "Being able to pioneer a new radio format that turned out to still be on the air 30 years later. And proving that FM radio was a viable medium."

Career disappointment: "Probably realizing that I would have preferred to get into radio station ownership maybe 10 to 12 years earlier than 1993."

Favorite radio format: "My problem has always been that I like all kinds of music, and I love radio in general. I've been associated with about 50 radio stations over the last 30 years, and they've been in every format. But if I had to pick, it would be Classic Rock — of course — Urban AC, and recently, I guess because of age, I have become enamored of the Standards/Nostalgia format."

Favorite television show: "Biography on A&E." Favorite book: "A winning Arbitron."

Favorite book: A winning Motion. **Favorite movie:** "This is going to sound like a cliché, but I think *Titanic* is my favorite movie, because you had all the elements of a perfect movie: gripping drama, high romance, and deep human insight into the classes and how people return to their true nature in disastrous situations."

Favorite song: "Good Vibrations' by the Beach Bovs."

Favorite restaurant: "Commander's Palace in New Orleans."

Beverage of choice: "Stoli on the rocks with an olive. None of this white wine crap."

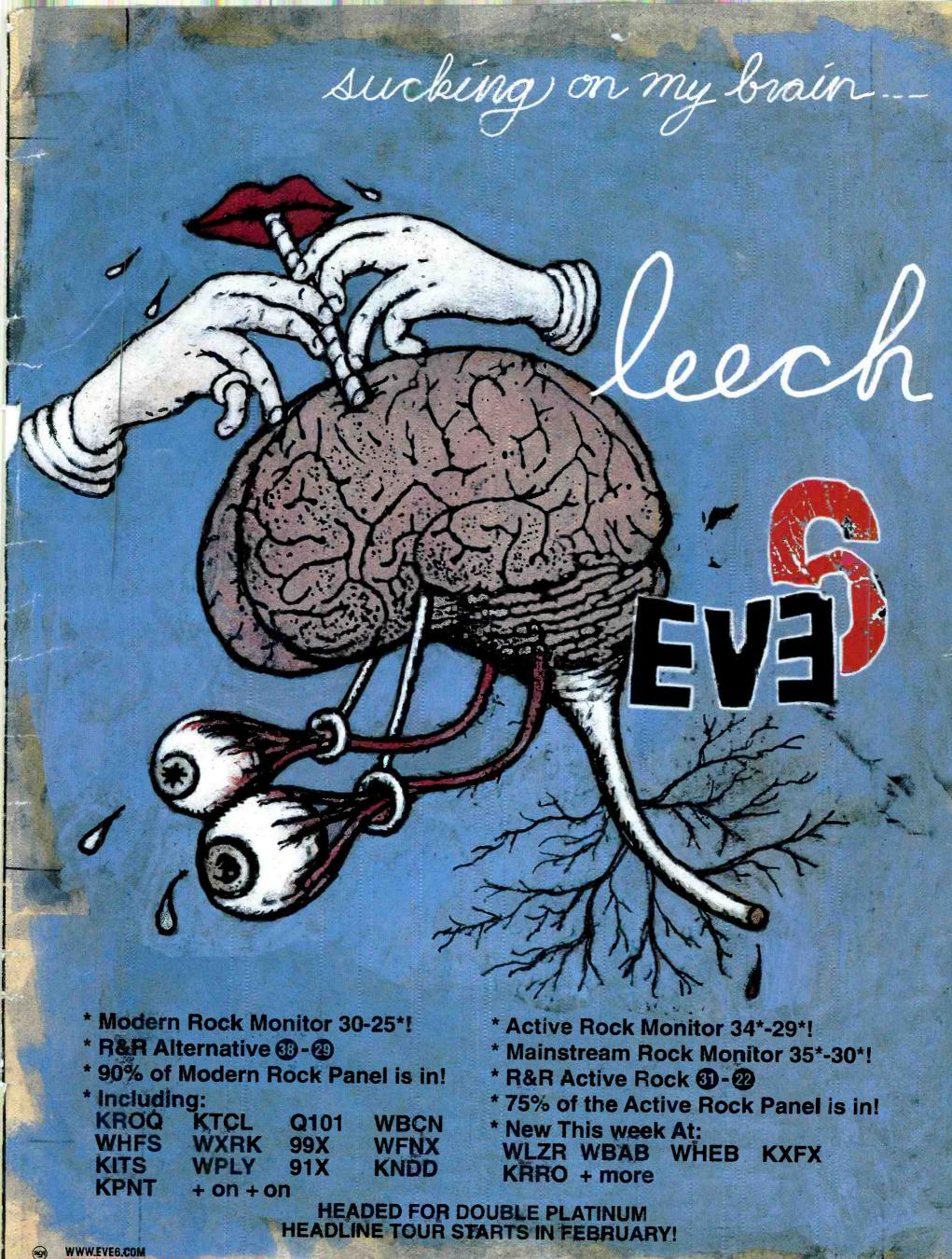
Hobbies: "Corvette collector and restorer. I also love water-skiing and sailing."

Favorite website: "Probably my stock portfolio." **Stock recommendation:** "Anybody who doesn't

believe in the future of Microsoft is crazy. There's another little company I think is going to be big, Michael's Arts And Crafts stores."

New Year's resolution: "Because I've never kept most of the ones I've made in the past, I've given up on making them."

Radio's challenge in the next year: "The biggest challenge is for it to live up to its potential and actually deliver all the things we know it ought to. We keep hearing the same things over and over again about how we ought to develop nontraditional revenue sources and how we ought not to be attacking each other's clients because the enemy is television and newspaper. We've been talking about this for 30 years, and I'm sorry to say that, today, we are still doing very little to make good on all these wonderful opportunities. If we can ever get together, radio will make a giant leap forward."



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