

## INSIDE R\&R:

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Tom Watson Moves To WNCI PD Position:
Programmer for Nationwide's Columbus CHR comes from KZZX \& KQEO/Albuquerque

## FLANNERY, KEATING PROMOTED

## ABC Radio News In Major Restructuring

In a significant restructuring effort, ABC Radio News has promoted a number of executives based at its New York headquarters and Washington, DC bureau. ters and Washington, DC bureau.
Peter Flannery moves from Assistant Director to GM/News Programming and Joe Keating has been upped from Director/Radio News Operations to GM/News Operations, Radio.
Commenting on that pair of moves, ABC VP/News \& Sports (Radio) Robert Benson stated, "Joe Keating is the acknowledged 'dean' of radio network special events coverage. His finely honed talent on both the operational and editorial sides ... has been the source of widespread recognition and praise from our affiliated stations.
"Peter Flannery has also made a tremendous contribution Peter was instrumental in every phase of putting the fifth and sixth ABC Radio Networks - ABC

## NOT IMPORTING KSD-FM FORMAT

## DeFrancesco New PD At KIIS

KSD-FM/St. Louis PD Gerry DeFrancesco has been named PD for sister Gannett station KIIS/ Los Angeles. DeFrancesco, who has already assumed his new position, replaces Don Benson, who resigned last week ( $R \& R$ 2-26).
Gannett VP/Programming Jay Cook made the announcement of DeFrancesco's promotion, saying, "Gerry has been with me for several years now, starting out as my MD at WFIL/Philadelphia. He joined me in St. Louis and has done an outstanding job there. he really deserves this job. He is easily one of the most qualified young programmers in the country, and will bring his expertise to KIIS-FM, which should make an immediate difference in the sound of the station.'
When questioned about the rumors of a format change for KIIS, Cook told R\&R, "There will be some softening in some dayPIPIA NOW ASSISTANT PD

## Candea Takes Over Programming For Both KILT-AM \& FM

KILT-FM/Houston PD Rick Candea has been promoted to PD for both KILT-AM \& FM. At the same time, KLLT-FM MD Debbie Pipia has been promoted to Assistant PD for the two Country stations. Candea, in taking over the AM, replaces former KILT PD Chris Collier, who left the station by mutual agreement.
Candea told R\&R, "Debbie and

Bob Johnson transfers from the GSM position of Radio IWC's Q107/Toronto to VP/GM of AM sister CFGM, while Gary Slaight has been promoted from PD to VP/GM of Q107, retaining his programming responsibilities. Johnson and Slaight replace Tony Viner, who became Exec. VP of Rogers Radio last week (R\&R 2-26).
Johnson told R\&R, "I'm ab-

I are a real good team. We worked together to put the Country FM together and we're really excited about doing some fine-tuning of a great AM radio station. With the AM and the FM together we can get into the top five, which is what we're shooting for. I've been with the radio station for five years now, and it's a real good feeling CANDEASee Page 27

Rock and ABC Direction - on the air this past month. He is also closely involved in planning the satellite and multichannel program capabilities of the ABC Radio Network," Benson said.

## Ten More Promotions

In other upward moves, George Phillips becomes Director/News Coverage, from Manager/News Programming, reporting to Keating. Four Network News Managers become News Directors: ABC Information's Dick Rosenbaum, Entertainment's Kathy Lavinder, Direction's Fred Davis, and ABC FM's Jeff Sprung.
In Washington, Ken Scott moves from Manager to Director/Washington News Coverage (Radio), while Assistant Manager Robin Vierbuchen is elevated to Manager. And in New York, Mark Richards moves from Assignments/ Operations Manager to Interna-

ABC/See Page 27
parts for sure, but this station will not be anywhere near as soft as our station in St. Louis. KПS-FM will still be a mass appeal station. We won't fall into the category of Adult/Contemporary."
DeFrancesco told R\&R, "I'm really excited about my move DeFRANCESCO/See Page 27


Approximately 600 radio and record conventioneers converged on Nashville for the 13 th annual Country Radio Seminar, widely acclaimed as the most informative and useful yet. Pictured (top) are keynote speakers Dick Clark and Don Imus, while (bottom) Ronnie Milsap (left) sings and Charlie Monk, VP of the sponsoring Organization of Country Radio Broadcasters, looks on. Full CRS coverage and a wealth of photos can be found on Pages 22, 23, and 26.

## Brake Set To Program WSB-FM

After $4^{1 / 2}$ years with WSM-FM/ Nashville, Program Manager Donna Brake has resigned to accept the Program Manager post at WSB-FM/Atlanta. Under the supervision of consultant Mary Catherine Sneed, WSB-FM will drop its Beautiful Music format in favor of Adult/Contemporary on March 15.
WSB-AM \& FM General Manager Mike Faherty told R\&R, "Donna is a super person. We're de-

## Johnson, Slaight To Manage <br> CFGM \& Q107/Toronto

solutely delighted about the new appointment. CFGM is Canada's most-listened-to Country station, so why would I change anything?" Discussing the switch from AOR Q107 to Country, he said, 'It's going to be different - different clients, different music - but fortunately I really enjoy country music. I'm really looking forward to it."
Slaight, who has been PD at Q107 for four years, explained, "I'll still keep the programming area mine. Of course I'll allocate some of those duties to my MD. I didn't want to see a new GM come in here and interrupt the station's and staff's momentum. Tony and I have built the station to what it is today, and had we brought in an outsider who wasn't in agreement with the station's overall philosophies, there could have been problems. I do have some sales background and am understanding toward the sales department. I'll be giving my input. The station's SLAIGHT/See Page 27
lighted with her background and experience, both on-air and in program management. Having Donna and Mary Catherine working together for us should be sensational."
Brake, who will do the noon-4pm airshift on the new WSB-FM, told $\mathbf{R \& R}$, "I feel really good about this. Everything will be brand new, as far as the format and personalities are concerned. I'll be working very closely with Mary Catherine and feel great about that. Before she left WSM-FM as PD in 1980, she recommended me for her job. I feel very fortunate to be working with her again.
"I'm from Nashville, so leaving here is like leaving home. WSMFM is a first-class operation, and WSB-FM/See Page 27 BERNDT, NAUMAN
PROMOTED

## Blue Becomes Exec. VP For Swanson

Ron Blue has been promoted to the position of Executive VP/Chief Operating Officer for the eightstation Swanson chain. Blue had been GM at Swanson's KRMG/ Tulsa for 15 years, and is replaced in that position by Swanson VP Don Berndt, who had been GM at KKNG/Oklahoma City. Mike Nauman, Sales Manager at KKNG, now becomes GM there.
Swanson President Gery Swanson stated, "Through Ron's leadership, KRMG has become a vital part of Tulsa - a radio station committed to community involve-

BLUE/See Page 27

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## PACE 3

## this week ... 3-5-82

Washington Report
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- Summaries of the latest market reports from Birch, Arbitron's strongest competitor
- Top ten $12+$ standings from the Arbitron markets
- Three-book trends for convenience comparisons
- 18-34 and 25-54 market leaders


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## Trumper Elevated To KSRR GM

Jeff Trumper has been appointed GM of of the reasons I came here to Houston was KSRR/Houston, replacing Jay Hoker, who to work with Jay. What he's done with the became GM of KZEW/Dallas last week (R\&R 2-26). Trumper had been General Sales Manager at KSRR for the last year and a half, joining the station from WLS/Chicago, where he was an account executive. Before that he was GSM at KWK/St. Louis and General Manager of KGGO/Des Moines
ABC 0\&O President Chuck DeBare told R\&R, "I'm pleased to appoint someone within the station to maintain the continuity of what we've done in Houston." Praising Trumper's sales efforts and KSRR's re cent shift to AOR, he added, "We're right where we want to be.'
Trumper told R\&R, "Jay Hoker is a tough act to follow. Jay taught me a lot; one Spangler Named PD

## At KSAN

John David Spangler has been appointed Program Director at Malrite's KSAN/San Francisco. He joined the station unofficially a month ago, and most recently programmed WJJD \& WJEZ/Chicago.
Jim Wood, Operations Manager for KNEW and KSAN, told R\&R, "Trying to program two radio stations in the same format that are ten miles away from each other is quite a job. John understands how I work, how I think, the things I expect, and it was much easier for me to hire a person who I felt was qualified and also knew my systems and philosophies. We're going out to become a very powerful FM station in the Bay Area that plays country music, and that's something that's been lacking for quite a while. It's something we really should have done a year ago." Wood will continue to program KNEW directly.

## WCKX Promotes Velchoff To PD

WCKX/Tampa afternoon personality Johnny Velchoff, known on the air as "Johnny V," has been promoted to Program Director, replacing John Lander, who exited the station two weeks ago (R\&R 2-19).

Velchoff, who will remain on the air, told R\&R, "It feels great to me. I owe a lot to (Metroplex VP/Programming) Bill Tanner for a great year and a half at Y100/Miami. This move to our Tampa station is a tremendous vote of confidence on the part of Metroplex and particularly my new GM Jim Johnson, who is excellent to work with."

WCK $\times /$ See Page 16

## Outlet Withdraws From CPI Merger

The Outlet Co., owner of seven radio stations in addition to TV properties, has terminated its preliminary merger agreement with Columbid Pictures Industries. The move allows Coca-Cola, which agreed to acquire CPI in January in a deal now valued at $\$ 924$ million, to take over CPI without immediately acquiring Outlet. Coca-Cola had reportedly been hesitant to assume control of Outlet, which recently divested itself of a department store division which subsequently filed for bankruptcy, with Outlet possibly liable for some costs. However, Outlet officials expressed confidence that Coca-Cola would still acquire Outlet. Under the original CPI/Outlet arrangement, Outlet's broadcast properties would have become part of Columbia Pictures Com munications, a division established by media entrepreneur Karl Eller.
radio station in the last year is phenomenal. It's an easy transition for the staff. Everyone feels great about it, and we're back in motion again."
He added, "I gave up management so I could regain it with ABC. ABC's policy has always been to promote from within. It's rare you'll see an outsider come in as a GM." DeBare, noting Trumper's unusual gesture of moving from management to the WLS account executive position, said, "He was our top sales person at WLS."

## Walsh Expands Scope To NBC Radio

Robert Walsh has been designated President/NBC TV Stations/Radio, adding the radio responsibilities to his former title. NBC President Robert Mulholland, in making the appointment, said that NBC will still replace former President/Radio Dick Verne, who recently joined LIN Broadcasting (R\&R 2-12). That executive will then report to Walsh.
Mulholland commented, "Under Bob's guidance, the (TV) stations division has established a fine record of superior performance and profitability. We are delighted that his management skills will now also be applied to NBC Radio, which in every respect is a growth business with a fine future.'
Walsh, who reportedly may be more involved with radio than similarly-titled predecessors, in turn appointed Michael Eskridge Exec. VP for NBC TV/Radio. Eskridge will supervise finance, administration, and engineering.

## Watson WNCI's <br> New PD

Tom Watson, formerly known as Chuck Morgan, has been named PD at WNCI/Co lumbus, replacing Garry Wall, who became PD at FM100/Memphis last week (R\&R 2-26). Watson had been Operations Manager (under his air name) at KZZX \& KQEO/Albuquerque, and was an air personality in Los Angeles, San Francisco, and Toronto, among others.
WNCI GM Art Ortega commented to R\&R, "Tom's experience in so many markets made him a great candidate for the job. He's a very positive person who gets into the market and gets the station excited and involved. He has a good handle on what personality-oriented CHR should sound like, and I think he will really be an asset to this station." Ortega added, "I think it's great to have a Tom Watson in the market where Jack Nicklaus grew up.'
Watson told R\&R, "I'm going back to using my real name again. This opportunity to program such a fine station is a rare one indeed. Garry Wall did an excellent job, and I look to continue the progress made. Working with Art Ortega, a former PD at the station, is going to be a real pleasure. The owners (Nationwide) have expressed great support for Art, myself, and WNCI, which is committed to winning."

## Staats Joins AP Broadcast Services

Ed Staats has been named Assistant GM and Deputy Director for Broadcast Services for the Associated Press. He in effect becomes the number two executive, reporting to Roy Steinfort, AP VP and Director of Broadcast Services.
Staats had previously been a general executive in the AP's New York newspaper department. AP's two other Deputy Directors are Jim Hood and Ben Avery.

## Recher Assumes Eastman's Eastern Sales Duties

Dave Recher, Sr. VP for the Eastman Radio rep firm, has now taken over Eastern Regional Sales responsibilities for the firm, following the resignation of Tom Gatti. Recher, a former pro football player, recently relocated to New York from his Midwest Regional Sales Manager position based in Chicago.
Eastman President Bill Burton praised Recher's organizational skills and added, "It was inevitable when Dave came to New York that he would take charge of Eastern Sales because of his proven abilities."

## Van Ophuijsen

## Satellite Reps VP

Eastman's Satellite Representatives Inc. announced the opening of a Century City (Los Angeles) office, with Steven Van Ophuijsen appointed as VP/Los Angeles Of fice Manager. Van Ophuijsen was most recently Director of Market Development/West Coast for Katz Communications.

## WJJD Switches From Country To Big Bands

After more than 17 years as a Country station, WJJD/Chicago has switched formats to Big Band. WJJD \& WJEZ Operations Manager Art Wander told R\&R, "When I arrived in November; (WJJD \& WJEZ GM) George Dubinetz and I discussed the entire market situation and he showed me the great progress that WJEZ was making. We then proceeded to do our own research on the market, and the void existed for a station to play the Big Band Era music of the $40^{\prime} \mathrm{s}, 50^{\prime} \mathrm{s}$ and $60^{\circ} \mathrm{s}$. We have a great library of music to give the format, and the reaction so far has been unbelievable. We were all answering the phones ourselves on Saturday (2-27), and the calls were coming in about 40 to 1 positive, as they have all over the country for this format. It's a very viable format."
Wander explained the feeling within the company was that with both WJJD and WJEZ Country-formatted stations, the two were competing with each other. "Like George told me, 'You have a restaurant that's doing very well and you build another restaurant right next door. The new restaurant begins giving the customers more food, so the customers frequent the new restaurant more than the first one.

## WJJD/See Page 27

## Gilreath Promoted To WB VP

Ed Gilreath has been elevated to VP/Black Music Sales for Warner Bros. Records, moving up from the National Sales Manager/Black Music position. He's based in WB's New York offices.
Warners Chairman Mo Ostin commented, "It's indeed a pleasure to have a man of Ed's experience assume a position so vital to Warner Bros.' overall black music effort. His expertise is invaluable, and his long association with the company makes this appointment a particular pleasure."
VP/Black Music Marketing Tom
Draper added, Ed Gilreath
"When an individual of Ed's wide-ranging abilities and longterm commitment is presented with the many challenges of a new and important position, the result is certain to be both growth and innovation."
Gilreath is a ten-year WB veteran, joining the company as Atlanta Regional Marketing Manager after working as Motown's National Promotion Director.

# Washington Report 

## NPR/UPI Proposed Deal Off

National Public Radio's Board of Directors voted last week to suspend talks with United Press International. NPR was said to have been considering a possible merger as a means of generating operating capital, which will be drastically cut next year because of federal budget slashes
Unofficial reaction from the E.W. Scripps Co., which owns $95 \%$ of UPI, was that the two had never really formally entered talks anyway.

## Broyhill Introduces New <br> Deregulation Legislation

Jim Broyhill ( $\mathrm{R}-\mathrm{NC}$ ), the ranking Republican on the House Energy and Commerce Committee, introduced new legislation last week that would eliminate the fairness doctrine and comparative renewals. The bill goes further in its concept than in previous Senate or House proposed legislation. In addition, the proposed new law would

- Do away with the proposed requirement that the FCC guarantee local service by making sure that large cities or states don't get a disproportionate number of stations
- Take away FCC's authority to revoke licenses for broadcasting obscene material.
- Add language urging FCC to push for broadcast "competitive environment."


## Mutual Sues Over Contract

Mutual Broadcasting filed a $\$ 200$ million lawsuit against Western Union Telegraph Co. late last week. The suit is believed to be the largest ever against a telecommunications common carrier company. Mutual accused Western Union of not living up to a three-year-old contract to deliver transponder space. Mutual claims Western Union has refused to fully comply with a previous arrangement to commit three satellite channels and a back-up transponder. Mutual further claims that Western Union has sold its space to other firms. The company claims the damages jeopardize Mutual's $\$ 10$ million investment in its satellite distribution system

## Winston NABOB's New Executive Director

Communications attorney James Winston has been named Executive Director of the National Association of Black-Owned Broadcasters (NABOB). A former legal assistant to an FCC commissioner, Winston plans to step up NABOB's lobbying efforts in Congress and at the Commission.

## FCC 1980 Financial Data Reissued

The recalculated version of the FCC's 1980 radio financial performance totals was released last week, with more positive overall results after certain market corrections were made (R\&R 2-12). National/Regional Time Sales showed a $16.9 \%$ increase ( $15.2 \%$ in the first figures), while Local Time Sales were up $10.3 \%$ over 1979 compared to $9.1 \%$ initially. Total Net Revenues gained a point, now recording an $11.6 \%$ gain over the previous year. Expenses also went up; the adjusted figure is $15 \%$ over 1979, compared to $14.3 \%$. And finally the profit figures show a reduced loss, $28.7 \%$ down from 1979 instead of a $33.6 \%$ decrease.

## Fogarty Pushes To Keep Fairness Branch

 In Broadcast Bureau In a memo last week to other Commissioners, Joe Fogarty threw up a caution flag in the proposed transfer of the Fairness \& Political Broadcasting Branch from the Broadcast Bureau to the General Counsel's office. By making the shift, the FCC would do away with its "dual review" of fairness and political issues, Fogarty maintained.
## Reagan Helps VOA Celebrate 40th

Recalling his early days as an announcer doing blind play-by-play baseball games, President Ronald Reagan addressed a crowd last week celebrating the 40th anniversary of the Voice of America. Recently the Reagan administration added some new concerns to the old agency that is charged with presenting official news and explanations to foreign radio listeners. The administration has asked for a "harder line" in the information being disseminated. Actor John Houseman also recalled his early days as the first head of the radio program bureau of the Office of War Information. That branch became the VOA.

## FCC Readies AM Stereo (Again)

Movements were underway for the FCC to give final approval to AM stereo Thursday (3-4). This would be the second time in two years the Commission has given the go-ahead. Two years ago Magnavox was awarded the green light; but industry pressure forced the Commission to put the issue on a back burner ever since.
While AM stereo has been a radio priority receiver manufacturers go. The big proof both FCC Chairman Mark Fowler and the industry's associations, it has repeatedly popped up on Commission agendas only to disappear again. The new scheduled action in favor of a marketplace decision marks a complete reversal of the Commission's policy of two years ago.
Manufacturers of AM stereo systems were upset at the FCC's marketplace consideration which authorizes all five - Harris, Motorola, Magnavox, Belar, and KahnHazeltine - to begin producing AM stereo gear. Indeed, both Magnavox and Harris have announced they will have AM stereo equipment at the NAB Convention one month from now.

## Will All Five Play Ball?

Speculation is that not all five original AM stereo proponents will begin cranking up their assembly arms. As suggested above, both Harris and Magnavox are expected to do so; but industry observers seem to feel that Motorola and Belar may not. Further speculation is that KahnHazeltine, which has consistently played the role of "poor, undercapitalized" entrepreneurs, may adopt a wait-and-see posture.
Even more important than what the "AM Stereo Five" do is the attitude of the receiver manufacturers, according to several industry observers.
"Receivers are the hardest part of the system to build," says former Magnavox designer Bob Streeter, who is now a consultant and hopes to help stations get optimal mileage out of AM stereo. According to Streeter, most receivers are manufactured outside the U.S. and therefore, foreign receiver manufacturers are going to have a say in the future of AM stereo.

## Marketplace Confusion?

Both Streeter and Belar President Arno Meyer are worried by the marketplace decision. "I'd hate to see it go the way of quad," suggests Streeter, who feels there was just too much confusion in the marketplace even though the FCC hasn't finished with the issue. Meyer agreed that the key decision will be which way the

## ANA'S THURM CITES WASHINGTON VICTORIES

## Ad Community Lauds Growth Of Research

Dependence upon advertising research will grow significantly bigger because of increasing fractionalization of telecommunications in the 1980's. Testimonies to that effect were provided at a three-day Advertising Research Federation conference dedicated to examining the benefits and problems associated with advertising and advertising research in New York this week.
Speakers included public opinion resear cher Daniel Yankelovich discussing new trends in his field; Anthony Smith, author of "Goodbye Gutenberg"; Sonia Yuspeh, Sr. VP for J. Walter Thompson who revealed
receiver manufacturers go. The big pro-
blem, he told $\mathbf{R} \boldsymbol{R}$, will be "reverse compatibility." Meyer says that radio consumers will be able to hear AM stereo on monaural sets; but may not be able to pick up monaural signals on AM stereo sets because the FCC didn't initially require it.
Prior to its decision, both the Harris corporation and the NRBA issued statements reaffirming their stance in favor of the FCC selecting only one system. Again citing confusion, NRBA President Sis Kaplan predicted that a marketplace will "doom AM stereo, perhaps forever."
But former FCC Broadcast Bureau Chief Dick Shiben offered R\&R a more philosophical outlook. "If the FCC had made the same decision two years ago, we would have AM stereo today," he said.

## The 24-Year History Of AM Stereo

1958-1960 Kahn and two other firms petition the FCC to authorize AM stereo.
October 2, 1961 The FCC refuses to approve AM stereo, citing a lack of evident industry interest, technical difficulties, and the existence of more pressing priorities.
January 20, 1975 The Association of AM Stereo, Inc. petitions the FCC to authorize AM stereo.
June 22, 1977 The FCC issues a Notice of Inquiry (NOI) to assess the need for and interest in AM stereo.
June 16, 1978 Kahn asks the FCC to approve its system.
September 14, 1978 The FCC issues a Notice of Proposed Rulemaking (NPRM) formally proposing the creation of an AM stereo broadcasting service.
June 6, 1979 Magnavox, Motorola, and Harris ask for approval of their systems.
April 9, 1980 The FCC votes to authorize AM stereo and chooses Magnavox as the only approved system.
July 31, 1980 Facing widespread dissatisfaction in the industry, the FCC rescinds its approval of Magnavox and issues a Further Notice of Proposed Rulemaking (FNPRM) seeking more technical data on all five contending systems.
November 24, 1980 Kahn/Hazeltine asks the FCC to vote immediately to approve all five systems and let them compete in the marketplace
January 29, 1981 The FCC rejects an immediate marketplace decision and votes to continue its technical evaluations.
March 1981 James McNally, the FCC staff member handling AM stereo, is disqualified from further participation for engaging in an illegal ex parte contact with an interested party
March 23, 1981 As the deadline for submitting comments passes, the five competitors accuse one another of fatal flaws in their systems and of submitting false and misleading data to the FCC.
Dec. 1981-Jan. 1982 Word is out that the Broadcast Bureau will recommend adoption of a single system, but the item is pulled off the agenda of several FCC meetings
March 4, 1982 AM stereo is finally scheduled for an FCC vote, amid reliable reports that all five systems will be allowed to compete in the marketplace.


DA YTIMERS AT THE COMMISSION - Officials of the Daytime Broadcasters Association and NAB visited Broadcast Bureau Chief Larry Harris in Washington recently. Pictured (l-r) are NAB Board Member and WOOD/Grand Rapids Exec. VP Mike Lareau, DBA General Counsel Greg Skall of the Blum \& Nash law firm, Harris, DBA President Ray Livesay, and NAB Sr. VP/General Counsel Erwin Krasnow.
what she claimed was the first nationwide study of name-brand loyalty; and Newspaper Advertising Bureau Exec. VP Leo Bogart. The latter, in an opening keynote address, noted that advertising priorities must be reordered as a result of the telecommunications revolution.

## Business Community Credited

Addressing the issue of advertising regulation, Association of National Advertisers Sr. VP Sam Thurm said he was confident that businesses - and their researchers - would continue to force regulators and legislators to face up to past errors in judgment.
"When we began to study the problem of advertising myths and their relationship to public policy, we found that much of the opposition toward advertising is actually a criticism of our society in general," Thurm maintained. Success in fighting Washington came when "we eventually began fighting back, and found that in most cases, common sense came down on our side," the ANA executive stated.


## Typecorder Replaces Secretary On The Road

Now, as you're whisking off to a convention or another run-of-the-mill business trip, and you have nothing but time on your hands while moving to and fro, the portable Sony Typecorder puts in writing all the ideas you don't want to forget.

The Typecorder is a three-pound, electronic, battery-operated keyboard small enough to fit in a standard briefcase and quiet enough to not disturb persons sitting around you. Instead of using paper, the machine records what you type on a microcassette inside the unit. Line by line text can be perused by means of a liquid crystal display panel; you have the option of returning to preceding passages for any additions and deletions. After you've returned to the office, you plug the cassette into a special unit on the typewriter and your messages/ideas are automatically typed out at a fast 120 wom


Sony Typecorder
Memorywise, Sony's newest creation maintains a line/character count, holding copy in temporary memory until the end of a page (which equals 66 lines or 1800 characters). If you desire, each finished page can be recorded and called back at any time as mentioned earlier. One microcassette stores up to 100 pages of copy

Typecorder operates for five continuous hours on four "AA" batteries and accessories include a rechargeable battery pack and AC power cord. The output system which makes possible the transferral of recorded material to paper is purchased separately; you can choose from several systems. Sony's Typecorder lists at $\$ 1450$.

## TURN UP THE POTS

## Historic Artifacts <br> Produce Ancient Sounds

Record executives have come a long way, baby: from spinning a potter's wheel to worrying about breaking with a bullet. It's true! Dr. Peter Lewin, a Toronto-based pediatrician and amateur archaeologist, strongly believes that chance sounds may have been trapped in pottery and glass vessels as they were being created by civilization's earliest forerunners. So Lewin is "playing" pottery to unlock and dissect sounds that are thousands of years old

Lewin began listening to pottery grooves with an ordinary record turntable and diamond stylus. Ruling that out as "too noisy," he's since followed in the footsteps of European researchers who are working with lasers similar to those of a videodisc machine. The laser differs from the diamond stylus in that it can be programmed to play only particular frequencies, like those of human voices.

Though Lewin has attempted to uncover the mysteries of three or four items with this method, he's had no success. But he's not ready to admit defeat yet Next up - engraving a copper plate to determine if sounds can indeed be "recorded' that way

## Top Radio Personalities Head AERho Convention

Alpha Epsilon Rho/National Broadcasting Society (AERho) is holding its 40th national convention March 24-27 at the New York Statler Hotel. This year's confab, labelled "Transitions '82," continues to enforce the society's founding premise - "to promote interaction between broadcasting students and professionals."
One highlight is Thursday's panel "Making Money With Your Mouth." Three of the radio industry's top air talents, WCXI/Detroit's Deano Day, WABC/New York's Dan Ingram and CKLW/Detroit's Dick Purtan will share their opinions as to what makes a successful radio funnyman as well as
heir personal experiences and humorous anecdotes.
An awards show that Saturday caps off the convention. For the third consecutive year, Gordon Jump, alias "WKRP In Cincinnati" 's bumbling station manager Arthur Carlson, presides as host of the 19th annual student audio/video production awards presentation. Jump is himself a former national president of the society and currently serves on its national advisory board.
For more information contact Donna Simmons, VP/Public Relations and Public Information, c/o WTVF, Channel 5, 474 James Robertson Parkway, Nashville, TN 37219.

## Tips For Those Taxing Tax Forms

No doubt, some of our more diligent peers have already filed their tax forms. But for you habitual "wait till the last minute" filers, you had better be aware of a few things.
Marching in inflation's footsteps, the
Jive Jumps Into U.S. Market

Jive Records has signed with Arista Records to manufacture, distribute and market all its releases in the U.S. The record subsidiary of London-based Zomba; Jive has already released product under the new partnership arrangement: a album by British rockers Starfighters and a five-song EP by rock group A Flock Of Seagulls. Forthcoming spr ing product includes the latter's debut album, a $12^{\prime \prime}$ single by R\&B sing er/songwriter Richard Jon Smith and a single by Britons Tight Fit with an updated rendition of the classic, "The Lion Sleeps Tonight

IRS is charging higher interest on late payments. And if you plan to fudge, don't tell a friend, or anyone else for that matter. Last year, the IRS retrieved $\$ 15$ million in its "Turn In A Tax Cheat" program, representing a $41 \%$ ncrease compared to two years ago. The average reward incentive, however, reflects the fluctuating economy, slipping from $\$ 1000$ to \$850. If that isn't enough, should Uncle Sam dlscover you're not contributing your fair share, there will be a $20 \%$ interest fee, an increase from last year's $12 \%$

The IRS is even considering the elimination of free advice by charging taxpayers for disputes settled out of court, better known as "private rulings." In other findings, it has been determined that an average middleclass family of four brings home a $\$ 23,000$ yearly income with an estimated $\$ 2070$ designated as discretionary income. Translation: this leaves less than $\$ 1.50$ per person per day for nonnecessities.

## Music Maker Composes Sweet Video Music

"Music, video maestro, please." Beginning in March that's what you'll be hearing wherever video games are being played. Video cartridges have now broken into the music realm with Astrovision's "Music Maker," a video game cartridge that not only creates the sound effects heard in arcade video games but also advanced electronic music. According to inventor Scot Norris, Music Maker teaches as well as entertains.

No prior musical knowledge is required to operate the Music Maker. With the use of hand controls, you have the ability to set pitch, vibrato, tempo, noise, and volume among other functions, to compose your own synthesizer hit. Sound effects like gun shots, space ship sounds or racing cars round out the Music Maker's repertoire

As you master the technique, you can graduate to the keypad, which has a special overlay for rapidly entering notes, a melody line at a time. It also has the capacity to play back five-note sequences and change notes as you hear fit


## Watching The Stars Go By

Heavenly bodies will be out in fult force March 10 - up in the sky. On that date all of the solar system's planets will be aligned on the same side of the sun. Galaxy gazers will be given the opportunity to observe at least five planets at once with just their naked eyes

An identical star lineup occurred in 1894 and 1901. What makes 1982's star lineup so significant are the predictions found in 1974's "The Jupiter Factor." According to the book, the alignment could set off a tidal bulge on the sun which would have an adverse effect on the earth's rotation, causing earthquakes in California and other states. Rest assured, however. Most scientists perceive the theory as "nonsense.

## $0_{\text {YEARSAGO }}$ BrdIORBCcor.s

- RICK SKLAR NAMED VP/ PROGRAMMING AT ABC RADIO.
- LARRY SOLTERS JOINS FRONT LINE MANAGEMENT.
- NUMBER ONE FIVE YEARS AGO: "A Star IS Born (Evergreen)'' - Barbra Streisand (Columbia)
- NUMBER ONE COUNTRY: "Say You Will Stay Until Tomorrow" - Tom Jones (Epic)
- NUMBER ONE LP "Rumours" - Fleetwood Mac (WB)


## Networks/Program Suppliers

## NEW PROGRAMWING

## RADAR Supports Radio's Popularity

Seventy percent of the population is being reached by radio network commercials. And that's a solid figure of young, middle-aged and old, according to Statistical Research, Inc. President Gale Metzger
"It proves that radio has good national reach and frequency," Metzger told R\&R after new RADAR figures rating the radio nets were released Wednesday (3-3). While concluding there were no dramatic shifts in the newest report. Metzger confirmed that there are "some interesting dynamics within the marketplace.'

Asked if ABC's new nets were showing up yet, Metzger told R\&R that a dramatic decline in ABC-FM listener figures could be attributed to some of its affiliates switching to their new nets. He also speculated that ABC Contemporary's decline (as compared to its dominant position five years ago) was systematic of AM radio in general - just like WABC switching formats, he concluded.

## NBC Scores Several Firsts

With adults 25-54 as its primary target, NBC Radio Network ranked first in cume for that segment, third in average audience. Comparing the new figures with those from spring '81, the network's average audience of $1,571,000$ represented a $3.6 \%$ increase.

In its third measurement survey, the Source indicated an $11.4 \%$ young adult audience growth coupled with a first place showing in both average audience and cume in its target demo of 18-34. Additionally, the Source ranked number one in adults 18-24, 18-49 and 18-54; and number one women 18-24, 18-34.

## PEOPLE

- Tony Masiello to VP/Engineering at United Stations Country Music Network from Director/Broadcast Operations at Enterprise Radio.
 - Bethany Gorfine to Affiliate Relations Department at Rolling Stone Magazine Productions.
- Popular WHN/New York personality Lee Arnold to host Mutual Broadcasting's country music specials.


## NEWS \&

## INFORMATION

## FEATURES

## March

5-6 Tony Bonilla, Nat'I President of LULAC (League of United Latin American Citizen̨s) from Dallas; psychic Dr. Alan Vaughan from Los Angeles on RKO's 'America Overnight'
6-7 Dudley Moore and Claire Bloom interviewed on RKO's "Moviestar Weekend Features'
8-9 Bernard Green, PhD/author from Dallas; "Hill St. Blues" 's Bruce White (Mic Belker) from Los Angeles on RKO's "America Overnight"
8-12 "Mid-April Agony," second week of special feature anchored by NBC News correspondent Mike Maus, on NBC Radio Network. Tax experts offer tips and advice

- Marina Music Productions presents "Today's Top Twenty," weekly three-hour countdown hosted by programmer/personality Frank Jolley. The program outlines regional/national music trends and discusses the forthcoming activities of both record and TV artists. The firm also produces a weekly oldies countdown, "SHBoom Radio Show," now in its second year. Future program offerings include "The Lucky Seven Show," "Firecracker 500" (4th of July special), and a Christmas Beatles special. "Today's Top Twenty" debuts the weekend of April 3. For more information contact $F$. Joseph Clark at (213) 541-5559.
- "Info Radio" is a series of 90 -second segments with subject matter condensed from articles in current consumer publications. Thus far, publications being drawn from include Playboy, Playgirl, American Health, Cuisine, and Warner Books. Designed to supply a month's worth of programming filler, "Info Radio" is free of charge to stations across the country. Contact Warner Publisher Services at (213) 484-8905.
 SON - Earlier this week WB artist George Benson was the subject of RKO Two's "Musicstar Special" via satellite and produced by IS, Inc. Shown visiting George at his Hawaiian island retreat is IS, Inc. President Jo Interrante.
- Curt Chaplin to anchor of RKO Radio Networks' "Sportsweekend"


TRADING QUIPS - Gary Owens, host of Watermark's 'Soundtrack Of The 60 's," interviewed comedian George Carlin for a recently aired segment. Pictured ( $1-r$ ) Carlin and Owens.

## 110 Radio Stations Carry KC Royals

Considered the largest radio network in major league baseball coverage, 110 radio stations join 18 television stations in bringing 1982 Kansas City Royals play by play to the sport's aficionados. The 18 TV net is said to be the biggest locally-originated network in the major leagues, as well.

KMBZ/Kansas City will act as originating station, beginning with the first gàme of the season on March 9 from Ft. Myers, FL. All matches during the regular season will be aired with Danny Matthews providing play-by-play with WIBW-TV/Topeka Sports Director Fred White.


IS YOUR FORMAT OUT OF CONTROL?
The FROMAX MUSIC SYSTEM (TM), a small computer music sequencer is now available. Your rotations do exactly what you want them to with the FROMAX MUSIC SYSTEM. For details call DOUG bLAIR at OBEDIENT SOFTWARE COLLECT (313) 591-1483.
obedient software 38215 ROSS AVE.

## MUSIC FEATURES

## March

5-7 REO Speedwagon Concert Encore, 90 minutes, on the Source
6 Dottie West on DIR's "Silver Eagle" via ABC

## Entertainment

6-7 "Salute To The Motown Sound" on RKO
Radioshows' three-hour "Weekly Music Magazine
6-7 Johnny Cash on NBC's "Country Sessions"
6-7 REO Speedwagon on one hour "Special Of The Week," hosted by Robert W. Morgan via Watermark
7 Roy Thomas Baker segment airs on "The Producers," one hour special from TBS Syndication (Canada)
7 John Conlee hosts RKO's three-hour "Country Star Countdown'
Pat Benatar on DIR's "Best of the Biscuit'
8 Tanya Tucker on one hour "Country Closeup," Narwood Productions
8 Teresa Brewer guests on Narwood Productions' "Music Makers," one hour
8-9 Sheena Easton spotlighted on RKO's one-hour "The Hot Ones"
8-11 Gary U.S. Bonds interviewed on "Earth News Radio'"
12 Kim Carnes spotighted on United Stations' 'Dick Clark's Rock Roll And Remember'
12 Sammy Hagar performs on Westwood One's "In Concert"
12 Bobby Womack on "The Budweiser Concert Hour" offered by Westwood One
12 Frizzell \& West on "Weekly Country Music Countdown," United Stations
12 Brenda Lee on Westwood One's "Live From Gilley's'
12-14 Peter Cetera guests on "Earth News Radio"
12-14 Two-hour "Steve Miller Event" on the Source Kendalls on the "Silver Eagle"
13-14 "The Best Of Country Sessions" on NBC Radio
13-14 Lindsey Buckingham on "Special Of The Week"
13-14 "Kenny Rogers Weekend" offered by Real Country Foremat
Shel Talmy retrospective on "The Producers" Lacy J. Dalton emcees "Country Star Countdown" "Evening With Carmine Appice \& Friends,' UNICEF benefit on King Biscuit Flower Hour T.G. Sheppard headlines "Country Closeup" Lionel Hampton presented on "Music Makers" 15-16 Paul Davis headlines RKO's one-hour "Musicstar Special"
15-21 Huey Lewis on "Earth News Radio'
15-18 Chubby Checker appears on "Earth News Radio"
19 Crystal Gayle interviewed on "Weekly Country Music Countdown"
19 Glaser Bros. perform on "Live From Gilley's"
19-21 Two-hour Rush special on the Source
20 Alabama on hour-long "Country Sessions"
20 Don McLean kicks off premiere of ABC FM Network's 90 -minute in studio concert series "Star Sessions"
20 Larry Gatlin \& Gatlin Brothers on "Silver Eagle"
20-21 Ringo Starr stars on "Special Of The Week'
21 Jimmy lovine profiled on "The Producers"
21 Bellamy Brothers host "Country Star Countdown" 21 Molly Hatchet on "King Biscuit Flower Hour'
22 Gail Davies on "Country Closeup"
22 Margaret Whiting spotlighted on "Music Makers'
22-23 Rick Springfield featured on "The Hot Ones"
26 Natalie Cole on "The Budweiser Concert Hour"
26 Lacy J. Dalton guests on "Live From Gilley's"
26-28 90-minute Stevie Nicks concert on the Source
27 Johnny Paycheck headlines "Country Sessions"
27 Oak Ridge Boys presented on "Silver Eagle"
27-28 Bob Seger headlines "Special Of The Week"
28 A\&M 20th Anniversary: Alpert and Moss on "The
28

Producers'
Janie Fricke guests on "Country Star Countdown"


## ratings desearch

JHAN HIBER

## Arbitron Ratings Reliability, Part 2

Last week I introduced you to the brave new world of Arbitron's most recent study on the reliability of its ratings. This study, which involved outside consultants as well as Arbitron's statistical experts, cost approximately $\$ 500,000$. The outcome was that the listening estimates generated by Arbitron appear to be even more reliable than previously thought.
You may have noticed the new reliability tables in the back of your ratings books. Last week I showed how you can use those tables to determine the standard error involved in Arbitron's ratings. This week I'd like to demonstrate the other key formula for you to be aware of, namely how to compute the error range inherent in actual audience estimates, such as an average persons total.

## Audience Estimate Formula

Remember when last week we looked
4. Apply this standard error for a projected audience estimate to see how much flux might be inherent in your numbers. In the case of the station selected in Buffalo, the 18-49 average persons estimated for AM drive was 19,100. With the standard error calculations shown above it has been determined that there is a $90 \%$ chance that the true estimate for the station's 18-49 audience in morning drive lies somewhere in the 19,100 plus/minus 2600 range.

## BRC Takes Stands

The Board of Directors of the Broadcast Ratings Council has taken stands on two issues of interest to radio broadcasters. First is the "group quarters" isue, which deals with the inclusion of dormitories and military barracks in audience surveys. Currently it is unlikely that anyone living in such quarters will be included in a survey.
The BRC Board has taken the position that ratings services should "disclose precisely their procedures for handling group quarters and the size of group quarter population in all reports." This would give ratings evaluators an idea how much of a metro population was housed in group quarters and thus most likely unavailable to be included in a radio survey.
The BRC also resolved that no ratings service publicly announce it was applying for BRC accreditation before actually receiving the BRC certificate of application.

Birch To Open L.A. Office
Within the next month the Birch Report will open an office in Los Angeles. According to company President Tom Birch, the firm has hired former Mediastat L.A. office manager Ken Gross to supervise Birch's activities there. Gross will service Phoenix, Salt Lake City, and West Coast markets where the Birch Report is or soon will be surveying.
The Washington, D.C. Birch office is now open and active. Jan Brown, Sales Manager for Non-Monthly Markets, is available to talk with stations about surveys on a quarterly or any other non-monthly basis. Birch's number in the D.C. area is (301) 589.7540.

Miguel Centeno Joins Arbitron
Miguel Centeno, formerly a project director for Strategy Research Corporation in Miami, has joined Arbitron Radio in a client service representative capacity. He'll be working out of the New York Asbitron office.
publication I ran the same daypart/demo information from Buffalo through the computations. Rather than a standard error of .54 , I obtained a number almost double that. Using the old statistical tables would have led me to believe that the numbers were less reliable than the new study appears to make them. The dramatic improvement in radio's ratings reliability should be a boon to sales and internal decision-making alike.

Competitive Implications
With the good news that radio ratings are more reliable than was thought
at some data from the Buffalo market? We plugged in the formula for dealing with average or cume ratings and determined that there was a $90 \%$ likelihood that station X's 3.5 rating among adults 18-49 in morning drive was plus/minus 54. This means that the station's ratings could actually fall anywhere in the 3.0-4.0 range.

What if you'd rather deal in audience estimate figures rather than ratings? Here's how you can do so

1. Determine the standard error of the rating for the relevant daypart/demo (in this case .54 at the $90 \%$ confidence level).
2. Determine the population base of the demo you are examining. In the case cited last week we were looking at adults 18-49. By adding up the population estimates for the cells included in 18-49 - as shown on page three of any market report - the figure for Buffalo was determined to be 477,600.
3. Multiply the standard error times the population base, lopping off the two zeros at the end. In the Buffalo instance, $.54 \times 4776=2579$, rounded to 2600 .
> "In some cases there has been a 50\% reduction in standard error over what was thought to be the best previous approach.'

The actual audience delivery for our selected station in the relevant demo and daypart probably lies within a range of $16,500-21,700$. Putting the standard error in this light may make the impact of the ratings reliability more meaningful to you.

## Dramatic Improvement

What is the end result of all the calculations, all the monies and manhours invested by Arbitron? From what I can see, the bottom line is that in some cases there has been a $50 \%$ reduction in standard error over what was thought to be the best previous approach to calculating rating reliability.
I took the previous table for statistical efficiencies, put out by Arbitron several years ago and included in the spring 1979 R\&R Ratings Report. Using the formula and tables contained in that

## Q\&A

Eugene Fisk, VP/GM of WBBX/Portsmouth, NH, wrote to complain, "The Trading Area Report for the North Boston area is not accredited by the Broadcast Rating Council. Why not?"

In a letter to Arbitron VP Mike Membrado, Mr. Fisk, who was unhappy with the conduct of the Trading Area Report (TAR), noted that such reports do not carry the BRC seal of approval. That is because Arbitron has not applied for BRC approval of the TAR reports since that would mean an audit of the procedures used to produce such data. Perhaps Arbitron feels the expense of the BRC audit is not worth the outlay for this product line.
comes the challenge for sales and programming use of that fact. From a sales perspective, the first piece of good news is that media buyers and advertisers can now have even more confidence in the reliability of radio's ratings, as expressed by Arbitron
Secondly, wise use of the information contained in the reliability tables in each of your local market reports can perhaps save a sale or two. You may be able to show a media buyer that statistically there may not be the difference between your station and another that appears to be the case when looking at the book first glance. For example, in Buffalo there is a station with an 18-49 AM drive rating of 3.0 , versus the 3.5 examined earlier in our formula computations. That rating translates into an average quarter-hour audience of 16,400 as shown in the book. With the standard error data plugged in the station could have actually been plus/minus 2400 , or
delivered audience compared to the station with the 3.5 rating. This may convince an advertiser that the two stations are really not far apart in terms of listener appeal, which could lead to the buy going to the station with more sales promotion, better rates, etc.

From a programming perspective the updated reliability information can allow more valid comparisons and analyses of station audience movement. If your station goes up or down you can now have a more precise handle to determine if the movement was real or was within the range of standard error for the relevant daypart/demo, then the dip may be just a statistical wobble, not necessarily reason for canning the PD. Likewise, if a station (or its competition) rises, it would be wise to go through the standard error formula to see if the gains were significant, or well within the standard error range (perhaps a statistical jump).

## Significant Advance

The conclusion on the entire ratings reliability effort is that it's one of the most worthwhile projects Arbitron has been involved in. The study was done in a high-quality fashion, at great expense to the ratings company (and thus to you subscribers out there.) Noted statisticians were employed in the search for a better way to get a handle on a more precise measure of standard error as it applies to radio data. Finally, the key formulas used to determine the standard error are included in your local market report and are easily used and understood. Just be sure to keep in mind that the Table B values change each sweep due to sample return fluctuations.
Congratulations to Arbitron for this effort. Now, if the company can just find
> "From a programming perspective the updated reliability information can allow more valid comparisons and analyses of station audience movement."

14,000-18,000. As you can see when comparing to the audience range shown above, there is overlap in possibly-
a way to keep other factors - such as edit errors - from affecting the reliability of the estimates





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| 2 | WDIL－FM | 12.9 | WwCK－fM | 10.5 | WULL－FM | 11.9 （B） |
| 3 | WCML－FM | 12.4 | WDL L－FM | 10.3 | WGML－fM | 6.5 （8m） |
| 4 | WTKX－AM | 6.6 | WJR－AM | 8.0 | wtrx－Am | 6.4 （AC） |
| 5 | WIK－AM | 6.3 | WTRX－AM | 7.8 | WFUF－AM | 5.6 （AC） |
| 6 | WKMF－AM | 5.9 | WFMK－FM | 7.5 | WIK－AM | 5.6 （m） |
| 7 | WF Uf－aM | 5.2 | WKMf－AM | 6.8 | WFLT－AM | 5.4 （8B） |
| 8 | WFMK－FM | 4.5 | WFDF－AM | 6.5 | WKMF－AM | 5.1 （c） |
| 9 | WAMM－AM | 3.3 | WTAC－AM | 3.4 | WFMK－FM | 4.9 （AC） |
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| 3 | WYFM－FM | 10.5 | WYFM－FM | 9.0 | WSKU－FM | 9.5 （A） |
| 4 | WHUT－AM | 9.4 | WKBN－AM | 9.0 | WHOT－AM | 8.1 （f） |
| 5 | WKBN－AM | 9.2 | wSkD－Fm | 8.6 | WYFM－FM | 8.0 （9） |
| 6 | WSKU－FM | 5.7 | Whot－Am | 8.2 | WKBN－AM | 6.7 （AC） |
| 7 | WUXK－FM | 5.7 | wuxk－Fm | 5.4 | WQXK－FM | 6.3 （C） |
| ¢ | WFMJ－AM | 5.5 | WFMJ－AM | 4.7 | WFMJ－AM | 5.4 （AC） |
| 9 | wams－fm． | 2.9 | wnio－AM | 4.3 | wUMt－FM | 4.3 （日） |
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| 1 | wivk－fm | 20.4 | wivk－FM | 28.0 | WIVk－fm | 19.0 （c） |
| 2 | WELK－FM | 16.7 | WELK－FM | 10.4 | WELK－fm | 15.5 （8m） |
| 3 | WOKI－FM | 11.5 | wimz－FM | 8.1 | wmyu－fm | 11.7 （AC） |
| 4 | WIVk－AM | 8.8 | WOKI－FM | 7.6 | wIML－fm | 10.3 （A） |
| 5 | WNOX－AM | 8.4 | WRJI－AM | 7.6 | wIVk－AM | 9.1 （c） |
| 6 | WkJz－AM | 8.2 | wIVK－Am | 6.8 | WUKI－FM | 8.5 （f） |
| 7 | wimz－fm | 7.0 | wnux－am | 6.4 | wivox－Am | 5.3 （n） |
| 8 | WGAP－AM | 1.7 | wCAP－AM | 3.3 | WKIL－AM | 4.5 （c） |
| 9 | WKXV－AM | 1.7 | WHEL－AM | 2.9 | WHEL－AM | $2.8(a C)$ |
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## Their Role Is To Rock



There should be an announcement next
week from KENR/Houston regarding a format for the station. No one was saing in which direction the "Country Gold" format might head, but the strong rumors say News/Talk. KIKK-FM/Houston just switched to a Country oldies format on February 25, which may have something to do with KENR's plans.

Was CBS Records Division President Walter Yetnikoff removed from the CBS, Inc. Board of Directors so that he might fill a slot on the board of the new CBS-20th Century-Fox video venture? New York rumors go even further...putting Yetnikoff as the possible new head man for the CBS/Fox pairing.

Remember that little item we ran about the RKO station GM's having their "incentive projections" trimmed a bit? Well, it now seems that the cuts are substantial enough for at least three RKO managers (reportedly) to be eyeing "greener pastures."

Street Talk hears that WCAU/Philadelphia morning personality Scotty Brink is currently entertaining a couple of offers from the West Coast. Since WCAU returned to a morning news block, Scotty's talents are not exactly being put to their full use.


BUT, I WANNA TELL YA - Here is photographic evidence that you can lead a promotion man to the bar, but you can't guarantee that he'll be funny. Backtrack ing just a bit Polygram held regional promotion meetings last weak in Sugarbush, VT. National Director of Promotion Bill Cataldo, after just a bit too much liquid refreshment decided to get up on stage at the Blue Tooth and do stand-up comedy. Since this was not professional comedy by any stretch of the imagination, Bill told one, shall we say, dirty joke and was ushered off stage by an angry crowd of preppies in after-ski wear. Show biz is a tough life.

Anyone attending the Country Radio Seminar in Nashville, specifically the "New Faces" dinner and show, must have heard the giant crash from the back of the room. What happened? It seems that WNBC/New York personality Don Imus, who was one of the confab's keynote speakers, was not thrilled with his dinner seat being a football field's length from the stage. After fuming silently for a few minutes, Imus "accidentally" caused a passing waiter to drop an entire tray of wine bottles and glasses. He made his point.

The first Los Angeles Birch Report has been issued, but may be recalled. The February figures, which showed KLOS on top of the market and KOST winning the Beautiful Music battle, were apparently based on the wrong metro geographic definition. Not a great start for Birch in L.A.

You Can't Do That . . . Or Can You?
Lots of L.A. radio talk about a nine-part series running in the L.A. HeraldExaminer on unreleased Beatles material. Much of the music is from BBC radio broadcasts, some of it comprises the group's original audition tape for Decca (rejected in 1962), plus a few studio tracks.

Most of it has been available before on bootlegs, some of which were very high quality. There are some alternate and live performances of familiar early Beatles songs, plus a number of rock and R\&B covers never "officially' recorded. . Arthur Alexander's "Soldier Of Love," Buddy Holly's "Crying Waiting Hoping," and more obscure tunes like "Clara Bella" and "Ain't Nothin' Shakin' (But The Leaves On The Trees)."
Interestingly, KRLA/Los Angeles is playing a whole load of the stuff on Dave Hull's 3-7pm show (with Her-Ex reporter Rip Rense as his guest). What the legal ramifications of such airplay may be are unknown.

There are no immediate plans to release the bulk of this stuff, and EMI officials forecast immense difficulties in clearing most of it, but plans do exist for a single some time soon comprising "How Do You Do It" (the Gerry \& the Pacemakers hit proposed as the Beatles' second UK single, then quashed in favor of "Please Please Me") and an actual recently-discovered track, "Leave My Kitten Alone." The latter song was originally recorded by Little Willie John of "Fever" fame, later covered by Johnny "Running Bear" Preston and in the UK by a group called First Gear, featuring an amazing pre-Led Zeppelin guitar solo by Jimmy Page. John Lennon sings lead on both of these Beatles tracks.
Meanwhile, Capitol Records will release "Reel Beatles," a collection of the group's movie songs (no previously unreleased stuff here), along with 7 \& 12 " medleys of that material as singles.

Westwood One is suing NBC over the TV network's use of the name "On The Record" as a regular feature of the "Today" show. Westwood One owns a federal registration for the service mark "Off The Record," the title of one of the firm's nationally syndicated radio shows. The firm contends the similarity between the names will cause confusion, since both are basically music features. NBC was asked to rename its feature. . but refused.

And finally. . .CKRD/Red Deer, Alberta (that's like in Canada, right?) broadcast the highlights of its "Miss Red Deer 1982" competition. The winner? Sixteen-year-old Jane Goodbun! (Hey, we don't make up this stuff.)

Produced By: Keith Olsen


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RECORDS

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## ontemporary Hit Radio

## Programmers Offer Consultant Comments

In my column "Can A Consultant Make A Difference?" (R\&R 1-22) E. Alvin Davis and Jerry Clifton both offered their ideas as to why management calls in a consultant. Beyond that, they both discussed their procedures for working with the PD and tried to allay fears and misconceptions about what a consultant can or can't do.
At the end of the article, an offer was ex- one had his own little style to his programtended for comments from programmers who have been or are currently involved with consultants. I have parts of a couple of letters to share with you, plus a conversation with KPUR/Amarillo PD Dan Wilson.

## Bill Martin,

PD WSSX/Charleston
Bill Martin, who is consulted by E. Alvin Davis, writes, "When I arrived here, I was not really sure of what to expect working with a consultant. I can now say this past year has been one of the most rewarding and definitely the best learning experience of my career. It has helped me to do my job better, from everyday dealings with the staff, to the whys of doing various kinds of audience research.
"My ideas of the consultant's role is for him to be in touch constantly by telephone with me and occasionally come in to the market to make sure things are on track.
"I can genuinely say having dealt with Jeff Pollack at WCMF/Rochester as Assistant PD and now with E. Alvin Davis as PD here in Charleston, that it has given me insights that I probably wouldn't have had otherwise."

## Lee Bayley, Consultant

Lee Bayley is a consultant who was once a PD. Here are excerpts from his letter "From my own experience, working with a consultant was the best thing that ever happened to me. At KAKC/Tulsa in the mid 60's, I was consulted by Bill Drake, and went on to become his VP/Program ming ..." Dan Wilson,

PD KPUR/Amarillo
Dan Wilson, PD of KPUR/Amarillo, dropped me a note, which prompted me to call him. We had a pretty good conversation about consultants. What makes his comments so valuable is that until recently, the station had been consulted for many years by Burkhart/Abrams/Michaels/Douglas \& Associates, Inc.
"There is a change in ownership taking place at the station, and so they decided to put a hiatus on extra spending, which included the consultant," explained Dan. "Personally, I'd like to see them come back, as I think they were a big help to me and the station.
'Over the years, I have worked with Mike Scott, then Dwight Douglas, and Bob Elliot as advisors through Burkhart. Each

## Motion

WVICILansing welcomes back Bob Berry to PM drive from WSAM/Saginaw . . . Lynn Chavez joins KGGIIRiverside for weekends...Jack Acuff, former PD at WKCX/Rome, GA, now doing mornings at WANS-FM/Greenville ... Jon Armstrong, WAKXIDuluth MD, is leaving for an unnamed sales position in Minneapolis. No replacement yet

Jeff Blake, former PD at KSET-FM/EI Paso, becomes the new night rocker at B94/Pittsburgh

KLPQ/Little Rock MD and afternoon man Bob Lee is upped to Assistant PD . . WAZY-FMI Lafayette Assistant PD Scott Dugan is upped to PD, replacing Keith Harris who departed to sister station KRKEIAlbuquerque.
one had his own little style to his programming advice, so I was really able to learn how to do it right, from several very qualified people."
One of the common complaints about consultants is that they are never around when you need them. Dan countered, "Whenever I needed them, they were always just a quick phone call away. The information they'd give was always factual, and made sense, but more importantly it worked. The biggest advantage was they can spot a trend or the mood of the public quicker than the average PD can, because they have a national overview.
"As far as the music went, we exchanged ideas about what was a hit, and right for the station. We didn't always agree but if they were negative enough on a tune, I'd often give them the benefit of the doubt and hold off a week or so. In some cases they were correct, and sometimes I was. The impor tant thing about it was there was no dictating or being told 'You have to play this.' I wouldn't have liked that at all.'
On the negative side of consultants, all Dan could say was, "Once in a while, I felt they suggested things that were too slick, or big city. Many of these ideas just couldn't be used because they were financially out of our reach. I'm a native of Amarillo and know what the people are like. It's easy for them to forget what 'Middle America' wants sometimes."
I asked Dan if a consultant can outlive his usefulness at a station by teaching the PD too much? 'I don't think so. If we weren't going through this transfer, we would probably still be using them. I would like to see them come back. You can never learn too much. I miss their objective viewpoints as an outsider. I may not always agree, but it's a different way of looking at the station. I feel they were a definite plus.' What's it like operating on his own for the first time in years? "Well, it's a bit different. I'm still following the basic rules they taught me about programming and research. I've kept things pretty even without any radical changes. Our direction is set, and our base is firmly established here. I feel more confident about programming by myself now than I would have if I'd never have worked with them," Dan concluded.

## Bits

- Q101/Meridian MD Bill Evans and morning man/Operations Manager Larry o'Neal got involved with the recent distribution of surplus cheese to the needy. On the day of distribution, the station handed out boxes of Saltines to go with the cheese. Over 800 people were in line, and according to Bill, "We were a major hit with the folks. Now, if they all have radios, we're in great shape."
- KZZP/Phoenix disc jockeys got together in a softball game with Atlantic recording group Foreigner. The game, which was played for the benefit of Rainbow Retreat Home for battered women and children, saw 3000 fans pack the stands and cheer KZZP on to a $12-7$ victory.


## New CHR Reporters Debut

Time once again to take a look at the new reporters, added to CHR . As in the past, the reporters are selected by market dominance in the $12-34$ demographics, according to the Fall 1981 Arbitron as the main prerequisite. The next items examined in making these decisions include the geographic needs of our national overview, and the overall sound/presentation of the station, largely determined by the music played.

These areas came into play very heavily this time, as those stations that had evolved to A/C stations but were still under the CHR bannerhead were deleted. The majority will show up in Jeff Green's section very shortly. Moving these stations over to $A / C$ will allow the information shown on the CHR pages to be just that, CHR information. Now, here are the new CHR reporters.


P-2 Midwest

Cleveland, OH
PD: Scott "Smoker" Howitt


Kalamazoo, MI
PD: Jack Swart
MD: Rick Chapman

## STEREO-103

Des Moines, IA
PD: Michael Stone

## P-2 West

## KKFM-FM

Colorado Springs, CO
PD: Randy Sanders
MD: Jack Hamilton


Honolulu, HI PD: Kamasami Joe MD: John Fink


P-3 South
Gainesville, FL TTMS
PD: Karl Kaufman
MD: Bill Harman

## P-3 West

Anchorage, ak KKLV 104 FM
PD: Art Lewis

## Total CHR Reporters: 218

A couple of things to keep in mind is that there were very few P. 3 market changes, as the majority of these markets don't get a fall Arbitron. A more complete review will take place after the spring Arbitron

It's interesting to note that there are now two major markets, Houston and St. Louis, without a true CHR station. These are examples of markets where the music stations are so tightly defined as to demographics and psychographics that the traditional CHR-formatted station has been excluded as a result, leaving a possible format void.

# Rick Springfield Is No Stranger To Radio 



## GRANIMY AWARD WINNER FOR <br> BEST ROCK VOCAL PERFORMFNCE



Page 16


POLICE ARE GO-GO AT WPGC - Shown after a recent concert appearance are A\&M record. ing artists Police and IRS's Go-Go's with several local promotion reps and WPGC/Washington air staffers. Shown (I-r) are A\&M's Al Marks and Eve Woods, Go-Go Charlotte Caffey, WPGC's Bruce Kelly, Police's Andy Summers, FBI Booking Agency's John Huie, Go-Go Gina Schock, and WPGC PD Steve Kingston.


HAPPY BIRTMOAY TO "Q" - Recently Q104/Gadsden celebrated its sixth birthday, and to help out with the party, RCA's Alabama showed up. Shown (1-r) are MD Roger Gaither and group members Mark Herndon and Jeff Cook during an on-gir inter view.


BURIED ALIVE IN MAIL - K104/Erie recently ran its "Little Help Contest" offering prizes like money towards the mortgage for three months, free haating bills for three months, and a car payment for three months among others. Shown are K104's morning team of Andy and Patty Pressman, armid some 65,000 entries sent in for the contest.


DEFENDING A WORLD'S RECORD - KPUR/Amarillo recently staged a Defender video game demonstration where Todd Hatter (at controls) set a world's record for the highest score in a little over 22 hours of continuous play. According to the station, record is 23,404,870 to which Todd lavs claim.


HUEY LEWIS MAKES THE NEWS IN SEATTLE - On a promotional tour for his latest album "Picture This," Chrysalis recording artist Huey Lewis of Huey Lewis and the News paid a visit to Seattle area radio reps. Shown (1-r) are KBLE-FM MD Tom Hutyler, Chrysalis Promotion VP Jack Forsythe, label's Janis Ross and Robert Nesbitt, Lewis, KNBQ/Tacoma PD Garry Bryan, and Pacific Record and Tapes' Kathy McQuade.


TAKE ME THERE - On a promotional tour of his record "Take Me There," Flamingo recording artist Devid Lee stopped by KIQQ/Los Angeles. Shown (l-r) are Flamingo rep Stephenie Harstad, David, MD Robert Moorhead, and National Promotion Director Robert Mason.


## WCKX

Continued from Page 3
Commenting on a switch of format di- anyone listening would feel the same way." rection for WCKX, Velchoff said, "As far Johnson told R\&R, "Even though Johnny as our leaning in an A/C direction, let me clarify that. We intend to play wellresearched hits. While we will not necessarily play all the hits, we will play only hits. I look forward to working with old friend E. Alvin Davis, who is our consultant. We are not an $A / C$ station. We still look at ourselves as a CHR station, and


PLA YFUL PLA YMATE - Nothing brightens a radio station more than a pretty face, and when Playboy Playmate VickiLasseter strolled into KKQVWichita Falls as part of the World Of Wheels Show, everyone took notice. Shown (1-r) are MD Greg King, Operations Manager Mike Edwards, Vicki, personality Dale Remy, and morning man Nearly Famous Bob Riley.


RELAXING WITH THE SPINNERS - There's nothing like relaxing backstage after the show, but WLOL-FM/Minneapolis Operations Manager Bob Berglund may heve taken it a bit far. He's shown reclining across Splnners (l-r) Billy Henderson, Bobby Smith, John Edwards, and Pervis Jackson


TAKE OFF YA HOSERS - G'day . . like todey's topic is the Great White North, oh. "SCTV" and Mercury recording artists Bob \& Doug McKenzie stopped to drink a Molson's with the folks at WLS-FM/Chicago. Shown (I-r) are Bob, afternoon personality Steve Dahl and partner Gary Meir, and Doug.

Johnson told R\&R, "Even though Johnny has only recently joined us from Y100, he is job. Not only is he well liked by the staff, but his prior programming knowledge at a variety of contemporary outlets solidifies his qualifications for the position. It was the logical move to make."

## The Music Section

CHR's Most Accurate Music Information Begins on Page 47

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KTSA IS ON TOP OF IT - Talk about doing a remote broedcast, KTSA/San Antonio broadcast from atop the "World's Largest Cowboy Boots. "They are 40 feet high and sit beside a busy expressway next to a major shopping center. An estimated 118,000 cars pass the in tersection everyday


JEFF GELB

## The State Of The Art Of AOR Radio: Fall 1981

Welcome to an inclusive look at the Fall 1981 Arbitron results for AOR radio. It was a very stable period for the format, with many stations repeating their success stories of the memorable Spring 1981 ratings period.

## Format Overview

Of the 146 stations represented in $12+$ figures, 72 registered up books and 74 were down. One station held its precise $12+$ figure from last book while five AOR's debuted this ratings period
It's important to note that in many instances, down $12+$ figures were a result of stations shifting in overall presentation away from teenage listenership and toward $25+$ demos. In Seattle, for example, while KZAM-FM was up in $12+$, it was not the city's format-dominant AOR. However, it was \#1 in the market in women 18-34 and in adults 25-34 (metro area), two highly desirable demos. In future breakouts of AOR Arb figures, it will become imperative
to include this sort of additional demographic information to get the true scope of the format.
As mentioned in an earlier column (1-22), it appears that the well-timed Rolling Stones tour across America may have helped bring extra listeners to AOR this book, since our format was dominant in Stones tour coverage.

## The Consultants

The AOR consultants continued to grow in numbers and successes; between Superstars, Sebastian, Pollack, and Felix, over half (76) of the AOR's listed below were consulted during this ratings period. One of these consultants, John Sebastian,

## Calling All Hams: WRNO Goes Shortwave

"It's $85^{\circ}$ and sunny here in New Orleans, $16^{\circ}$ and snowing in Moscow, and $70^{\circ}$ and raining in Mexico City." And that's just the tip of the iceberg for a possible weather forecast on WRNO/New Orleans, now that the station has begun partialsimulcasting on shortwave. The station is being beamed via a blockbusting three million watts to England, Europe, Eastern U.S. and Canada, and parts of Africa, Central America, Mexico, etc. Potential audience estimates for the shortwave WRNO are between 50 and 55 million!
WRNO PD Mlke Costello is still trying to determine the exact programming posture for the short wave WRNO. "It's like we've had this FM station
 for 15 years, and we've just been given an AM to put on the air," he stated. "We have to figure out what will best fit our needs in reaching such a vast audience." He indicated the station will most likely evolve into a "looser" version of WRNO (one which would not shy away from an occasional CHR artist). For now, WRNO shortwave simulcasts WRNO-FM about one-fifth of its 12 -hour daily broadcast schedule. The rest of the programming time is taken up by prerecorded music tapes and religious programming.

Religious programming? Costello explained, "It's not cheap to put on a three million-watt station, and those shows, which are pay-for-play, help defray our costs."

The FCC is keeping a close watch on WRNO's shortwave experiment, particularly its adver tising, because an FCC ruling has stated the station has to bleep out ads for products not available in countries where the signal is heard. WRNO is complying, but Costello complained, 'What harm could it do to have someone living in Hamburg hear a spot for a locally-produced root beer? Who cares?"

Sponsor support for the unique radio experiment is slow to date. "We've had several in quiries," Costello said, "but till we prove ourselves we don't really have anything to sell." He commented that the station has already received calls from all over the U.S. and Europe acknowledging reception of its programming, so those Coca Cola and McDonald's ads might not be long in coming.

## Fall 1981 Arbitron AOR Scoreboard

The following are Monday-Sunday, $12+$ metro shares for the Arbitron rated markets, as compared to their results from the previous ratings period. This data is copyrighted by Arbitron; nonsubscribers to Arbitron may not reprint or use this information in any form.

LEGEND: (A) Abrams Superstars station; (F) Felix client station; (P) Pollack client station; (S) Sebastian client station; (\#1) Number one in the market.

These stations held their precise $12+$ figures from the previous ratings period, or figures from the last ratings period were unusable for comparison: WAPI-FM/Birmingham (debuted with a 5.5 ), KTXQ/Dallas (steady at 4.6), KPKE/Denver (debuted with a 5.9), WHJY/Providence (debuted with a 8.8), KFMH/Muscatine (debuted in Quad Cities book with a .8), KEZE/Spokane (debuted with a 6.3).


## State Of The Art Of AOR

Greg Stevens is named Interim PD at WYNF/Tampa . . . Mike Wolf is upped to Assistant PD along with MD at WQFM/Milwaukee . . John Carter returns to the MD post at WAAL/Binghamton... Steve McGeehee joins KLOL/Houston as Promotions Director from competing KSRR. Two new weekenders joining KLOL are Roxanne and Meith Myles . . . New to nights at KPRI/San Diego is Jim Battan. Jeff Lewis is named Marketing Director for KPRI along with the other Southwestern stations
E.J. Crummey is upped to mornings at wCOZ/Boston... Rick Scarry exits as

## AOR Reporter Profile

$\underset{\substack{\text { WBYG } \\ \text { FM } \\ \text { P9 } \\ \hline}}{ }$ Kankakee

## PD: Bill Taylor <br> MD: Christie Kayhill Power: $\mathbf{5 0 , 0 0 0}$ watts Consultant: none

"We want to be the only station that area listeners need. That means entertaining them with the best music available, the most enjoyable personalities we can find, and the best features and promotions possible on a limited budget. It also means keeping the listeners informed, from hard news and the credibility that a network tie-in provides to lifestyle features on how best to survive in an area that's been ranked sixth in the country in unemployment. Because of the depressed (and depressing) situation that many of our listeners are faced with, our on-air attitude is that of a grin; our music and total presentation is designed to do what the ' $E$ ' stands for in the logs: Entertain. With our jocks, it's an upbeat, friendly attitude of, 'I'm having a good time, and I'm glad you're with me
"Musically, we lean strongly towards tracks that have a definite direction in terms of beat and lyric, so that even if a listener is unfamiliar with a track, by the end that listener will be able to tap a foot or sing a hook. We're probably best-known in the area for our variety, along with a respect for exposing strong new product. We strive for a musical 'hill and valley' feel as a tool to capture the upper side of the $18-35$ demo. Staying on a hard hill for more than two sets could push that listener to an $\mathrm{A} / \mathrm{C}$ station, but dropping into an occasional valley keeps that listener happy (while not alienating the lower end because they know another hill is just around the bend). The upper side of that demo is important to us for revenue so we strike a compromise with that listener in what we play as well. They may not appreciate the new AC/DC but that doesn't mean they're ready for Barry Manilow and Barbra Streisand. Instead, we'll go with the new Joan Jett or Soft Cell to keep 'em current but not scare 'em off.
"We've grown up with our audience and want to keep them as friends and that means being there with what they want and expect, and also surprising them occasionally with new things so the relationship doesn't go stale." - Bill Taylor

KMET/Los Angeles Promotions Director for mornings at neighboring KNX-FM WHKC/Evansville News Director exits for wCUU/Milwaukee . . . Bill Hershy is upped to Promotions Director and Programming Assistant for KNCN/Corpus Christi

KFMF/Chico morning man Scott Iverson exits as Gary Bennett rejoins KFMF for mornings . . CFOX/Vancouver Promotions Director segues to sales, is replaced by former midday jock Jeff Hamilton.
Carol Silva is appointed News Director for WLIR/Long Island... Shawn Phillips joins KFRX/Lincoln for overnights from neighboring KLMS . . . Charlie Palmer exits as MD of KFMX/Lubbock as Nat Lamp succeeds him as KFMX MD


Clemons cleans up in new haven Clarence Clemons of Bruce Springsteen's E Street Band played a solo date at a WPLRsponsored New Haven show. Pictured afterwards ( 1 rr, top) are listener, WPLR air personality Joe From Chicago, Clemons, station's Rick Allison and Mark Kaplowe; (l-r, front) station Promotions Coordinator Rose Polidoro, PD Chris Kampmeir and wife Marilyn.

southern rock travels north Epic's Molly Hatchet traveled to Anchorage for two sold-out shows. Pictured backstage afterwards (1-r) are KRKN General Sales Manager Ron Thorne, group's Duane Roland, guest, KRKN MD Morgan Evans, group's Steve Holland.

## COLOR

HAPPY VALENTINE'S DAY: Many AOR's were involved in Valentine's Day promotions. WTUE/Dayton's morning team solicited mail-in responses to the wildest way listeners told lovers they loved them, with the top five getting a dozen roses. WQDR/Raleigh listeners were invited to visit a car showroom and guess the number of tiny candy hearts in a fishbowl. The closest guesser won the use of a 1982 Camaro for a week, plus $\$ 100$ in gasoline money, seven nights of dining in area restaurants, seven bottles of champagne, roses, Godiva chocolates, cologne, jewelry, and his and her haircuts.
DOUBLEHEADER: Baseball and rock and roll are a naturual tie-in, or so figured WMET/Chicago, which invited listeners to escape Chicago's windy winter. Listeners were told to pick up official entry forms and then fill in nine songs played in a row on WMET, along with their start and finish times. Winners picked from one of two expenses-paid vacations: either to see the J. Geils Band and a Chicago Cubs game in Phoenix, or to view the Police and the White Sox in Sarasota.

Continued from Page 17
noted, "We're the newest of the top three AOR consultants. In business just a year, we have 19 clients. In the fall sweep we had 11 clients that had books; and all eleven experienced success. We won straight up against Pollack, for example, in every instance. And the same results were experienced against Burkhart/Abrams clients with the exception of KZOK, where we had a $78 \%$ increase - not a bad debut. Thanks to the incredible PD's at each of our stations, we can lay claim to winning the three-way battle so far." As noted below, ten Sebastian clients were up in $12+$ figures and one was down, with two marketdominant.
Of 48 Superstars stations listed, 23 were up (with seven No. 1 in their markets) while 25 were down. Jeff Pollack's stations garnered eight up and three down books, with one topping all market competitors. Frank Felix (working with Noble Broadcast Consultants) charted three up books and one down.
Of course, not all the AOR success stories came from consulted stations. Independents like KGB-FM/San Diego, WKQQ/ Lexington, KILO/Colorado Springs, and WMMS/Cleveland (which has a researchonly contract with the Burkhart/Abrams group and just signed Sebastian as well) posted market-dominant books without the aid of outsiders for music and programming advice. KILO PD Rich Hawk commented on his station's success: "It was a combination of our presentation, great jocks, and the music mix, which is fairly eclectic. We believe in variety: we play everything from AC/DC to Soft Cell. Our research has indicated that song repetition is a tuneout for our listeners, so we've concentrated on avoiding it by playing several cuts on our key albums, plus opening up the library to acts like the Dregs or Al Dimeola. Everyone here is in tune enough with the way we want the station to sound that the variety pays off our us. We strive to be innovative without forgetting the basics."
AOR-dominated radio groups did well in general. Two Doubleday AOR's were up
(KWK/St. Louis and KDWB-FM/Minnea polis) one was down (WLLZ/Detroit) but still ahead of other AOR competition, and KPKE/Denver debuted nicely. Century AOR's had two down books (WABX/Detroit and KSHE/St. Louis) and one up (KMEL/ San Francisco).
Of Metromedia's four AOR's, three were down in 12+ figures (WNEW-FM/New York, WMET/Chicago, and KMET/Los Angeles) and one was up (WMMR/Philadelphia). Three of Sandusky's four AOR properties were up (KDKB/Phoenix, KZAM/Seattle, and KWFM/Tucson), while KBPI/Denver remained format-dominant with a down $12+$ share
The healthiest AOR group numerically was ABC, whose five AOR properties al registered up books (WPLJ/New York, KLOS/Los Angeles, KSFX/San Francisco, KSRR/Houston, and WRIF/Detroit).
An encouraging note is that, since the fall results became public, only two AOR's have changed formats: WPIX-FM/New York and KFML/Denver. This is a much-lower casualty rate than in the past, and provides ample evidence that the format has never been more fit.


WQFM CENTERFOLD CONTEST - WQFM/ Milwaukee tied in with EMIA and the J. Geils Band's "Centerfold" track for a centerfold promotion at a local nightclub. The winner promotion at a local nightclub. The winner
received a free Las Vegas trip plus Geils memorabilia. Pictured at the judging (l-r) are station's morning mañ Jim Rodio, PD Lee Arnold, winner, EMIA's Scott Nono, and morning show co-host Gene Mueller.

Let's hear it for WOWD/Tallahassee, which scored a 25 share in the January Birch, and a 40 share in its 18-34 demo And congratulations to KGGO/Des Moines, No. 1 in its market in the latest Birch results with a 16.5 . . They must be putting us on, but congratulations anyway to WLAV/Grand Rapids PD Dave Logan and his new wife, Lois Lane (Dave, don't change your name to "Clark Kent") WLRS/Louisville just held its 11th annual battle of the bands, hosting 54 local bands during a weekend-long car show, with winners splitting $\$ 2000$ in cash and another $\$ 2000$ in equipment . . . KYYS/Kansas City just finished a large-scale promotion called the " 1982 Kansas City Rock Awards." Based on the results of a listener poll that elicited 35,000 responses, KY102 held a cocktail party/awards banquet/concert at $\$ 30$ a person to announce winners. Among those on hand for the sold-out festivities Don Pardo, Styx manager Derek Sutton, and Quarterflash, who played in concert

Guess what happened when WROQ/ Charlotte played Tommy Tutone's "867-5309?" They got a phone call from the local phone company, asking why the station was giving out the phone number of one of the area's junior high schools! What does 867-5309 reach in your market? . . KFMQ/ Lincoln just held "Dollar Day at the Movies," a promotion enabling Q-card holders to attend any movie theatre in Lincoln on a specific day for $\$ 1$... WTUE/ Dayton pacted with A\&M and the Bryan Adams track "Lonely Nights" for a promotion that awarded a trivia question winner a $11 / 2$-inch screen TV set to keep him com-
pany on lonely nights . . . WCKO/Ft. Lauderdale was the official South Florida radio station for the Skate-for-Heart Fund drive, in which area skating rinks donated box office receipts to the American Heart Association.

Coming Next Week: We look at AOR radio from a "big picture" perspective in an interview with Sandusky radio division President Toney Brooks. Brooks discusses the overall corporate philosophies of Sandusky's winning AOR's, and comments on upping PD's to GM's, regearing for 25+ listenership on AOR radio, and detailing what's wrong with ratings.

PRESENTATIONS: LOVE 94/Miami presented John Hall for $\$ 4.94$
BROADCASTS: Del Shannon on WNEW-FM/ New York.

GUEST DJ'S: Molly Hatchet on WSLQ/Roanoke.
CONVERSATIONS: Renaissance, Leo Kottke, Steve Hackett, New Mountain on KSTM/Mesa . Dregs on WQBKIAlbany . . . Joan Jett, Josie Cottin, Aldo Nova on CHOM-FM/Montreal Loverboy on KFMQ/Lincoln . . . Judy Collins on KTIM/San Rafael . . Waitresses on KROQIPasadena... Paul Collins' Beat on WNEW-FM/ New York . . . Bob \& Doug McKenzie on WBAB/ Long Island... Clarence Clemons on WPDH/ Poughkeepsie... Molly Hatchet, Saxon on KQRS/Minneapolis . . Carmine Appice on WDHA/North Jersey . . . Loverboy, Quarterflash on KEZE/Spokane... Ozzy Osbourne on WFBQIIndianapolis.


# Adult/ Contemporary 

JEFF GREEN

## FROM BRAWLERS TO BROTHERS

## Programming For An Ex-PD GM

The history of management/programming relationships includes many war stories of sales vs. creativity. Since the majority of station managers come from sales backgrounds, many PD's feel that the deck is stacked against them right from the beginning - their programming decisions are vulnerable to whatever commercial content and sales promotions the sales department is able to generate, regardless of nature. Every PD cringes at the notion of being forced into running a million mentions for a burger chain account because it purchased a large schedule and wants a promotion.

As a result, the situation of programming for an "understanding" general manager with a programming background can appear very appealing. However, a PD could find himself facing the proverbial jump from the "frying pan into the fire," as WRKA/Louisville Program Manager Dan O'Toole learned when he began working with PD-turned-GM Ray Quinn during the fall of 1980. Why? Because as a new GM, Ray found it difficult to leave the programming alone. Complicating the scenario was the fact that Dan and Ray were close friends. Here's their story:
> "Without meaning to, Ray would start to debate the records we were playing. It was clearly just his programming instinct to raise questions about everything."
> - Dan O'Toole

- 

Do: I already had a lot of respect for Ray when he came to WRKA, but I was pretty set on implementing my own ideas. However, instead of confronting some philosophical issues we disagreed about right from the beginning, I more or less ignored them and took a very passive position. I guess I let it go too long and too far, because our relationship became very heated after awhile.
You see, when you respect a person, you feel you want to give him the chance to settle in. I knew Ray would have a hard time concentrating on his management duties while leaving the programming department totally autonomous.
Philosophically, Ray and I are very close, so the actual programming differences that
did exist were very minor. But Ray was so excited about the station that he'd walk in, and without meaning to, start to debate the records we were playing. It was clearly just his programming instinct to raise questions about everything.
RQ: God, it was difficult making the transition from PD to GM! We're friends from way back, so initially we thought working together as GM and PD would be a marriage made in heaven. We were certain we'd get along great and would totally respect each other's turf.

## Progress

## Programming/Operations

WCLR/Chicago is looking for a PD with a background in market and music research. It's a competitive situation in an active environment. Send resume to Hiber \& Hart, P.O. Box 1220 Pebble Beach, CA 93953 ..Bob Grossfeld is promoted from News Director to Operations Manager at KOB/Albuquerque. . .Dick Coulter is the interim General Manager at wIS/Columbia, SC, while holding his position as VP/Operations for Cosmos Broadcasting. . . Jerry Martin. Assistant GM at WORC/Worcester, MA, is now Chief of Programming and Promotion. Also at WORC, Al Brodie is promoted to Music Director,

So what happened? For the first three months, I was as big a pain in the ass for Dan as I could have ever been! I swore I wouldn't be. But truthfully, as soon as I got here, I realized so much needed to be done that I felt it would be easier to do it all myself than to delegate responsibility to Dan. That was the mistake. Toward the end of those three months, there were times when I left work scratching my head thinking. "I'm going to have to let this guy go!" Meanwhile, Dan was thinking that he would have to quit because he couldn't stand working for this guy Quinn who wanted to call all the shots.
Do: I know the more people giving input to a situation, the better. Ray has a lot of great ideas, and is probably one of the
in addition to his afternoon drive show. . Marcia Platzer is appointed Music Director at WSNIIPhiladelphia, most recently of WIFI across town, where she worked in various capacities . . . KOZY/Grand Rapids, MN PD Denny Comfort steps across the hall into sales, while Operations Manager Dale Randall takes up the PD responsibilities ...After several years in the market at KDWN and KRAM, Jack London returns from KVI/Seattle to Las Vegas, becoming Operations Manager for KORK . . . Lou Scott has joined WKZN/Zion, IL as Program Director and afternoon drive. . Mike Alexander is promoted from evening talent to middays and Music Director at KSRO/Santa Rosa, CA.

- Respecting Each Other's Turf The Confrontation Tips To A Better Relationship


WRKA/Louisville's management team: General Manager Ray Quinn (left), and Program Manager Dan O'Toole (right).
brightest young managers in the whole country. You'd almost be a fool not to "go to school" with him. But we had to have it out.
RQ: What was happening was that I was getting more involved in the programming than I had planned or than Dan wanted me to. I was nudging him to try different things. I used to make lists of 30 questionable things I'd heard on the air just over the past 24 hours.
Eventually Dan came to me and said, "Look, Ray, I appreciate your help, and yes, you're a great programmer, but can't you devote your time somewhere else? We're doing OK." And he was right. The Birch Report showed our ratings going way, way up. That, plus my intuition, gave me a lot more faith in Dan. So I backed off, and ever since then, it's been terrific
DO: The only problem I had was waiting too long to express my opinions. We just sat down and admitted how much respect we had for each other. We agreed to be more open from that moment on.
Since that confrontation, the programming decisions have been all up to me. I don't seek Ray's input for music or the direction
visit with the record people. I really missed the attention the PD gets and that ego gratification. Nowadays, when the monthly sales reports come in and we're one of the top-billing stations, or when I've just landed the biggest account in town. I get just as excited as I did as a PD when the ratings came out in our favor. You must try to weather the storm and understand that the transition is going to be very difficult.
DO: First of all, be patient. Bear in mind that it's a change in life for an individual who wishes to move forward in his career. Don't let your pride get in the way. Instead, benefit from his years as a PD. Remember to be totally open - if you don't like something, speak up! Don't wait until it builds to the point when you either might get into trouble or allow the GM to become convinced that he really does have a place in your programming decisions.
Most GM's don't really want to be involved in the programming even though they may have been a PD themselves once. They just feel insecure, like any GM, about delegating authority to someone they're not sure can handle it until they're shown how. It's just a letting-go process.
"It's very tempting to get involved with the programming, and avoiding that temptation is like going through withdrawal!'"

- Ray Quinn
of the air personalities. However, Ray is very promotionally-oriented and is just great for ideas. If I'm stuck creatively or need help fitting a sales promotion into the format flow, he's just the man to bounce ideas off. Major purchases involve Ray, too, because there are ways the sales department can tie in and sometimes save money for my budget.


## Tips To A

Better Relationship
RQ: As a former PD, one of the most important things to me was that the GM not infringe on my integrity and responsibilities. I vowed that I wouldn't be that way as a manager, but in the end I was. I'm telling you, if any PD becomes a GM and tries this, these same problems will happen to him.
It's very tempting to get involved with the programming, and avoiding that temptation is like going through withdrawal! I wanted to fool around with the music and

On the other hand, any middle manager, such as a PD, has to prove his value or worth before he can be granted any kind of autonomy. Accept the fact that, as PD's, we're a sensitive group who tend to take advice more personally, especially when it comes from a GM with a programming background.
With Ray and Don each concentrating on what they do best, WRKA's billing tripled during the past year, while the $12+$ share jumped from a 3.6 to 9.2 , just one-tenth point from first place. It's commendable to see such a delicate issue resolved so successfully!

## The Music Section

A/C's Most Accurate Music Information Begins on Page 46

## A Breeze For All Formats



# JOHN DENVER <br> <br> "Shanghai Breezes" 

 <br> <br> "Shanghai Breezes"}

From The Album Seasons of the Heart

## A/C BREAKERS

JOHN DENVER
Shanghai Breezes (RCA)
$59 \%$ of our reporters on it. Rotations: Heavy 5/0, Medium 40/9, Light 27/9, Extra Adds 2, Total Adds 20, WBEN, WTAE, KVIL 97AIA, WOMC, WTIC, WCTC, WHAM, WHYN, WAFB, WBT, WIS, KULF, WVLK, WQUE, WPTF, KLTE, WQUA, WCHV, KADE. Debuts at number 26 on A/C chart.


DIARY OF AN EXHAUSTED CONVENTIONEER XIII Lucky Number For CRS
Country Radio Seminar XIII is now history, but the abundance of thought-provoking ideas and overall useful information which came out of the individual panel sessions should be more than enough to hold all of us until the fourteenth Seminar rolls around. Since this was my first time, I can't really make a comparison with previous year's efforts. However, in talking with many of the approximately 600 attendees (up from around 500 last year), I got the impression that those who had been coming to the convention from the very beginning were still amazed that each year kept getting better and that the growth of the event had in no way hampered the original goal of the Organization of Country Radio Broadcasters... that of being a learning experience.
My own personal observations were that
the CRS was probably the best-planned and the CRS was probably the best-planned and most well-run convention I've ever encountered. The panel sessions (which I'll mention later) were almost without exception stimulating and informative, with every effort made to bring up fresh, innovative topics for discussion. Not only did the panelists have something useful to say, but the Q\&A sessions held after the initial presentations turned out some lively exchanges of new ideas. Very few sessions ran over, although at times you almost wished they would, especially when a lively debate ensued! Concurrent sessions were kept to a minimum and were confined to usually nonconflicting topics, perhaps a sales-oriented meeting in one room and a programming session in another. Agenda Committee Chairman Bob English is to be complimented on this excellent scheduling.

## "Country" Dick Clark

Friday's agenda began with an early morning "Daytimers Session," moderated by Viacom's Bill Figenshu, followed by some welcoming remarks from Tennessee Governor Lamar Alexander and the keynote address by Dick Clark. What? He's not country, you say? Not so, my friend! Dick admitted that his first radio job was on the air as "Cactus Dick and the Santa Fe Riders," as well as having owned several Country radio facilities down through the years and having sold NBC in the mid-60's a daytime television series called "Swinging Country." Although it was only on for 26 weeks, it garnered a 26 share of the audience, which Dick noted "would be the highest thing on the network" if still on today! Today, of course, Dick is best known in country music circles through his association with United Stations and the yearly Academy of Country Music awards presentations.
We all got to go back a little in time by viewing some film clips of early "American Bandstand" programs featuring some of yesterday's and today's biggest country artists. Growing up in Philadelphia, it was a thrill to meet the man who gave me (and all of us) so many hours of viewing pleasure. And he never seemed to get tired of hearing people tell him how they "grew up" watching those programs!
The balance of the morning was spent looking inside Inside Radio's Jerry Del Colliano's crystal ball, as he presented his views on what may be some of the provocative topics and hot formats of the 80 's during his "Hot Topics" presentation. Also mentioned were some of the problems radio faces in the future, a theme that was carried even further during the "Competition" discussion, moderated by KHJ's Charlie

Cook. R\&R's Jhan Hiber and Burkhart, Abrams \& Assoc.'s Bob Elliot were the panelists who touched on the growing number of competition factors radio will be faced with in the future.
Following a special presentation by the CMA, hosted by Louise Mandrell, and lunch, we were all refreshed and ready to tackle the afternoon session. First one up was a slide presentation by Rob Balon of Robert E. Balon \& Assoc. entitled "Myths of the Country Life Style," which made us think a little about the labels we put on our music and our listeners and how valid they really are. Rob stresses that country is not of itself a lifestyle...it is a form of music that people enjoy!

## Computers, Careers, \& Trades

"Computers For All Applications" dealt with a technology that more and more Country stations are beginning to employ. Moderator Mike Carta (WIL/St. Louis) noted that most broadcasters spend a good bit of money promoting their stations on the outside, so why not spend some of that money on the inside as well.
Several concurrent sessions followed, the first being "Career Development - Yours \& Theirs" (moderated by KPLX-FM/Dal-las-Ft. Worth's Bobby Kraig and KLAC/Los Angeles's Don Langford), which ran alongside "FCC \& EEO" (moderated by WKSW-FM/Cleveland's Dave Gerard).
The following hour was devoted to concurrent sessions "Radio-Records-Trades" and "Selling Country Radio for Results in Good Times and Bad," moderated by WTCR/Huntington, WV's Mike Kirtner. "Radio-Records-Trades" moderators Paul O'Brien (WUBE-FM/Cincinnati) and Pete Porter (WQYK-FM/Tampa-St. Petersburg) had their hands full keeping up with the (as always) interesting and provocative topics brought up from the floor. The lively discussion of some of the problems confronting all three phases of our industry were continued later in the evening during an informal rap room session.
Saturday began bright and early with an earlybird "Agribusiness Session," once again moderated by Bill Figenshu (does the man ever sleep?). This was followed by the second keynoter for this year's Seminar, WNBC/New York radio personality Don Imus, who presented a humorous and selfdeprecating address entitled "Personality In Radio." As Don noted, "Country music actually lends itself to personality, particularly in the morning."
Fred Pryor of Fred Pryor Seminars, Inc. presented an interesting topic, "People Management \& Motivation," a subject near and dear to the hearts of most broadcast executives. His first suggestion was that to


KHJ/Los Angeles's Charlie Cook (left) moderates "Competition" panel, consisting of (1-r) Burkhart, Abrams \& Assoc.'s Bob Elliot, R\&R's Jhan Hiber, and United Stations' Ed Salamon.


The "Career Development - Yours \& Theirs" sessioñ gets underway with panelists (1-r) Les Acree (WMC/Memphis), Ed Shane (KTRH/Houston), Don Langford (KLAC/Los Les Acree (WMC/Memphis), Ed Shane (KTRH/Houston), Don Langford (KLAC/Los Angeles), and John Chaffee (Malrite Communications Group, Inc.).


Panelists for the "Radio-Records-Trades" discussion included (top, 1-r) Gene Hughes (Gene Hughes Promotions), Jack Lameier (Columbia Records), Frank Leffel (Phonogram Records), and Erv Woolsey (MCA Records); (bottom, l-r) Ron Einy (Billboard), Carolyn Parks (R\&R), Bill Gavin (The Gavin Report), Marie Ratiliff (Record World), and Tim Stichnoth (Cash Box).
manage other people well, you have to understand yourself first
The next topic, "Building It \& Building On It" (sub-titled: " 101 Ways to Create and Maintain A Winner'') really intrigued me. Moderated by WMZQ-FM/Washington's Carol Parker and WHK/Cleveland's Joel Raab, the $12 / 2$ hour session was chock full of ideas on programming, promotion, talent, management, etc. Although time ran out before all 101 were presented, so many useful thoughts and comments were discussed that anyone who came out of this session without something tangible to take back to his or her station just wasn't listening. One of my favorites was panelist John Lund's suggestion that stations hand out flyers listing station promotions and activities in front of the local unemployment office for one solid week, thereby capturing virtually everyone in their area who was out of work and had a lot of time to listen to
the station (and, of course, fill out those diaries! ).

Today's lunch and special presentation (hosted by Dick Clark) was done under the auspices of the Academy of Country Music. Then it was back for our last afternoon of listening and note-taking.

McGavren-Guild's Erica Farber was the moderator for the "Advertising \& Promotion" panel, followed by concurrent sessions, "Programming Research," (moderated by Charlie Cook) and "The Greatest Sales Ideas Of The Year" (moderated by WTQR/Winston-Salem's Kim Pyle). Bill Moyes of the Research Group and Jhan Hiber brought up some key points to look for in choosing a research firm, as well as help in learning how to interpret the data that is collected

The last session of the Seminar was entitled "The Radio Doctor." Moderated by KOKE/Austin's Jim Ray, the nine panelists


John Lund (Lund Consultants), Jim Tice (WCOS-FM/Columbia, SC), and Charlie Ochs (KIKK/Houston) discuss "Building It \& Building On It" (101 Ways to Create and Maintain A Winner).


Mike Carta (WILSt. Louis) chairs panel on "Computers For All Applications" with panelists Andrew Economus (Radio Computing Services), Bill Gamble (WSUN/Tampa-St. Petersburg), Jay Phillips (WMAQ/Chicago), and Phil Robbins (WYTL/Oshkosh).


Moderator Mike Kirtner (WTCR/Huntington, WV) joins (1-r) Brian Moors (WHN/New York), George Pine (McGavren-Guild), and Bill Paddock (KWEN-FM/Tulsa) in a session on "Selling Country Radio For Results In Good Times And Bad."


Audience participation during the Q\&A part of the panel discussions was both lively and informative.


Jim Ray (KOKE/Austin) was panel moderator for "The Radio Doctor" session. Panelists included Erica Farber (McGavren-Guild), Mike Allen (WRDO/Augusta, ME), Rob Balon (Robert E. Balon \& Assoc.), Chris Collier (formerly of KIL T/Houston), Terry Dean (WUBE-FM/Cincinnati), Lee Masters (WAVE/Louisville), Rik Rogers (WPLO/Atlanta), Bob Woodman (KCWM/Victoria, TX), and Roy Wunsch (CBS/Nashville).

37-year Acuff-Rose promo vet Mel Foree (right) was the recipient of a 37-year Acull-Rose promo ver Mel Foree (right) was the recipient of a specl.
and two floor moderators kept up a lively discussion of some of the "ills" of the industry and how to "prescribe" for them. .Following some inspirational closing remarks by Bob \& Zonnya Harrington, we all took a well-needed break before attending the closing night festivities.
With the extra space afforded the CRS via a move in location to the Opryland Hotel, the committee was able to accommodate 900 for the annual "New Faces Show \& Banquet." Before the performances began, a special award was presented to Mel Foree, 37 -year promotion veteran. The award was in the shape of a two-foot bullet and should certainly serve as a conversation piece for Mel for many years to come.

## New Faces Show

As usual, the "New Faces Show" turned out some lively entertainment, including Lifesong's Ronnie Rogers, Excelsior's Donna Hazard, EMI/Liberty's Bobby Smith,

RCA's Tennessee Express, Elektra's Kieran Kane, Sunbird's Diana, Warner Bros.' Rodney Crowell, Handshake's Terry Gregory, Epic's Ricky Skaggs, and MCA's George Strait. It was especially gratifying to see the standing ovation given to Ricky Skaggs, just named by R\&R Country reporters as "Best New Artist" of 1981, an award that was obviously well-deserved. Stars emerging from previous New Faces shows include Alabama, Johnny Rodriguez, Eddie Rabbitt, Crystal Gayle, and many, many more. Which of this year's ten will go on to fame and fortune remains to be seen, but several seemed to have their hand on the door already. Following the show, acts and guests alike converged upon the United Stations suite to finally relax!

One of the nice"side benefits to come out of my trip to Nashville was the opportunity I had to meet so many of the voices I speak to each week on the phone. The cross sec-
tion of broadcast personnel represented at the CRS was incredible, from DJ's all the way up to several station owners. It's most definitely a convention that has a little something for everybody, and I urge all of you to consider attending next year. Even if you just pick up a couple of ideas that you can use to ultimately increase your station's revenue, it will be well worth the cost of registration.
It is and has been the one seminar where you can really go to learn, and the

Each of the sessions I've mentioned, plus all the special presentations, have been taped on cassette and are still available through Beaverwood Studios, 133 Walton Ferry Road, Hendersonville, TN 37075; (615) 824-2820. Any one cassette is $\$ 3.95$ and the entire package of 20 is $\$ 70$ (plus postage).
organizers are striving to keep it that way, which is one reason that hospitality suites are not open during session hours. It is also a nonprofit organization, with all profits benefitting college scholarship funds, so while you're learning you may also be helping someone else get his or her start in this industry. I look forward to seeing many more new faces (as well as the old ones!) at next year's event; and whoever came up with the idea of wearing name tags, I thank you from the bottom of my heart!

## The Music Section

Country Radio's Most Accurate Music Information Begins on Page 40



## Inside Nashville



SEMINAR XIII: Bill Anderson, a keynoter at one of the earlier Country Radio Seminars, spoke on the reason to "shoot high." Seminar XIII reached a high mark of excellence in this learning experience. Not just because of great speakers and superstars in our industry, not just because of subject matter, format, agenda, agenda committee, industry planners, super panelist and presenter planning and preparation, and exciting and motivating keynoters, but also because the Organization of Country Radio Broadcasters and experience have made perhaps what was already the most important broadcasters' workshop in terms of serious work and productive value to the country radio station even better than ever before. Carolyn's verbal and pictorial coverage should document the excitement and attendance, and anybody you know who was here most likely will agree.
Calendar: Gospel Music Week (February 28-March 3) climaxed Wednesday with the GMA Awards. There are so many categories in Gospel now I couldn't keep up with them on the Grammys...Nashville Songwriters Association International third annual Symposium Friday \& Saturday ( $3-5$ \& 6) at Nashville's Hyatt-Regency Hotel, with prestigious names like Phoebe Snow, Mickey Newberry, Johnny Rivers, Al Green, Cynthia Clawson, Buzz Cason, Sonny Curtis, Bobby Russell, Kye Fleming, Randy Goodrum, and "many more"...Loretta Lynn's Washington appearance (3-4), in the sparkling company of the likes of Sammy Davis Jr., Carroll 0'Connor, and Lorne Greene, was a two-hour tribute to the American Indian (Loretta's 1/4 Cherokee). . Wouldn't it be funny if the Roy Acuff two-hour special on NBC the other night (3-1) would garner hot ratings and demand a regular series from the 78 -year-old "King" of Country Music? Acuff refused to do the show which honored him until he learned of the heavyweight guest list they planned. He said he didn't appeal to enough people to spend that much time on network television on him
FIGURES \& FACTS: Kris Kristofferson \& Tanya Tucker will cohost a second annual Music City News "Hits of the Year" TV special...RCA (it says here) will distribute a live record album called "Backstage At The Opry," taken from Bill Anderson's syndicated TV series of the same name??... Neither Barbara Mandrell, nor her sisters Louise and Irlene, ever danced "on purpose" before they started doing stuff on that weekly series. (That's hard to believe) . . Johnny \& June Carter Cash will


Dimension Records artists Peggy Forman and Carlton Collins were the recent guests of host Bob Stewart of Radio Luxembourg. Pictured after the two-hour broadcast from downtown Nashville are (l-r) Dimension President Ken Stilts, Stewart Collins, and Forman.


Coors Country News
This Week's Guests: MEL TILLIS (2) DOTTIE WEST
Call Pete Howard (213)392-8743
228 Main St., Suite R Venice, CA. 90291

## New Faces Show \& Banquet



## R\&R/Friday, March 5, 1982

## Total Experience Becomes Polygram Custom Label

Polygram and Total Experience Productions have settled the legal differences that suspended their relationship last year, and Polygram will market and distribute a Total Experience label (as previewed in R\&R 2-26). New Gap Band and Yarbrough \& Peoples albums will be released,
ABC
Continued from Page 1 tional Assignments Manager. Dick Dressel becomes Domestic Assignments Manager (from Contemporary Network News Manager). And Chris Johnson is promoted from Cable Coordinator to Cable Supervisor (Radio).

## Blue

Continued from Page 1 ment and award-winning programming. Ron's long history with the company can be used to solidify the base of Swanson Broadcasting and build for its future."
Blue joined Swanson 19 years ago as an account executive at KRMG. Berndt is also a Swanson veteran, with 18 years service, the last three as KKNG GM. Nauman joined KKNG from the company's WBYU/New Orleans, and has been with Swanson for seven years. Along with KRMG, KKNG, and WBYU, Swanson owns WSHO/New Orleans, KFJZ/Fort Worth, KKYX/San Antonio, KWKN/Wichita, and KGCS/Derby, KS.

## DeFrancesco

 here. The people within Gannett are really great to work for. I'd like to thank KIIS President/GM J. Ray Padden, Jay Cook, and Gannett Radio Division President Joe Dorton for giving me the opportunity to program KIIS-FM. I'm leaving VP/Operations Manager Ron Morgan and a great staff at KSD-FM. It was a hard decision, but KIIS-FM has a lot of growth potential and a staff that wants to become winners, so I feel it's a great career move for me."
## Slaight

Continued from Page 1
doing well, and we have a great crew, so the transition was really no problem.'
Before becoming PD, Slaight was an account executive at the station for a year and served in a similar capacity at CKLG/Vancouver for a year. Marilyn Stitt, couver for a year. Marilyn Stitt,
Retail Sales Manager at Q107, will retains her present duties and also take over the GSM position, replacing Johnson.

## WJJD

Continued from Page 3 WJEZ is our new restaurant and that's just what was happening.' WJJD was the first Country station 17 years ago and now we're the first full Big Band era station in Chicago. I'm pleased to have John Charleston as MD of WJEZ, so that I can devote my time to the project of WJJD.'

Wander will oversee music and programming for WJJD, and no personnel changes are planned. Charleston will remain in charge of music for WJEZ
as well as the debut by Robert "Goodie" Whitfield.
Polygram President Guenter Hensler expressed his pleasure that the company's relationship with Total Experience was "back on track." Total Experience President Lonnie Simmons noted his happiness at reaching "a new understanding that gave birth to Total Experience Records. We know it will be fruitful for all of us," he added.

## WSB-FM

Continued from Page 1
I'm going to miss all the kind people here. Everyone has been very supportive. The management is looking within the company for my replacement, and I've recommended midday personality Bruce Sherman for the position."
Sneed told R\&R, "Donna was my first choice . . . we're extremely lucky to be able to talk her into coming to Atlanta. Since we've worked together before, we know we're very compatible and we'll be able to jump feet-first into the challenge. The format will be $\mathrm{A} / \mathrm{C}$ . a well-defined 18-49 target that will not be anything like WSB. It's a music format that will not be targeted against the AM. Donna and I really understand each other - it's perfect."

## Candea

that they are investing in my that for the AM too. Thi energy for the AM too. This is the treat of a lifetime for me because I
always wanted a place where they would give me support and a creative playground where I could direct all this talent and package it and sell it."
Pipia told R\&R, "I'm thrilled to death. Rick and I do work very well together, and I'm glad to be working with him on both stations now. I love working, so I've got enough to keep me busy for at enough to keep me busy for
KILT-AM \& FM General Manager Dickie Rosenfeld commented, "Rick has done such a tremendous job of programming KILT-FM, and Debbie Pipia, as his assistant, has shown tremendous talent. We wanted to see to it that we built our AM station back to its usual high ratings."

## Spangler

Continued from Page 3 Spangler told R\&R, "I'm really excited about the prospect of working for this company. I know everybody who gets hired says that, but anybody who's ever worked for Malrite before or now can tell you how great it is. The Malrite philosophy is to kick ass and take names, and we're going to be number one - or why even try to play the game? I've worked with Jim Wood before and have kept in touch, and it happened to work out that I could be helpful to him."
Spangler added that five-year area veteran Ron Castro will do mornings for KSAN, with the rest of the lineup being Spangler himself in middays, former WZUU/Milwaukee and 10Q/Los Angeles PD John Driscoll after noons, Bob Jackson evenings, and P.J. Ballard overnights.

## BRAD

MESSER


## Info Junkie Needs Frequent Fixes

Think your way backward through only a few generations and you'll arrive at simpler times when people didn't hear diddley instantaneously. In our great-grandparents' time it took several days for a presidential candidate to find out whether he had been elected. Our grandparents had to adjust cat whiskers on crystal sets if they were inclined to listen to radio. Our parents had radios which provided a few minutes of news, but the idea of on-scene coverage of a breaking story was still in its infancy. Folks didn't know.a helluva lot of current events because the available conduits could only serve up what amounted to fairly fresh history.

Big city people read the daily newspaper after dinner. Small town individuals browsed through a weekly newspaper if hey had time. From those few sheets of newsprint Americans learned all they would know about planetary events. Families of the Forties gathered around their big console radios on Sundays, staring at the round glowing dial while Walter Winchell gave the news.

I cannot trot out a page of statistics to back my suspicion, but it seems reasonable to assume that the amount of information floating around in earlier times was peanuts compared to now.

You and I exist in an environment of almost nonstop information. A torrent that never slows, only increases. From the shredded ratings of old-line AM music giants spring new all-Talk stations. If the cable doesn't get you the satellite transponder will.

There are times when I wonder whether it all adds up to beans. Whether there is really enough to be said to warrant all the seying.

Not long ago I drove haliway across the great Lone Star State of Texas and discovered that even with a supposedly uper car radio, there are stretches of a hundred miles at a time where there simply is nothing on the air but static. No clearchannel blowtorches, no skips, just zip.

I didn't go into cold-turkey information withdrawal seizures but there was a persistent feeling of uneasiness. I felt definitely out of touch. It may feel good to turn the torrent off sometimes to give the ol' brain some white space, but like untouched money in the bank, it's awfully good to know it's there when you want it.

## CALENDAR

MONDAY, MARCH 8: The first dog licenses were issued in New York state 98 years ago today. Some pets live better than people. In Prairie View, Illinois, the Pet Motel provides luxury quarters with piped-in music and afternoon cokie breaks. Owners who are off on vacation are assured that their postcards will be read aloud to Bowser or Muffy the minute the mail comes in. Bob Leeds says when he first got the idea for Pet Motel, bankers just laughed at him. Nine years after opening his animal boarding house, the laughter in the bank is probably coming from him.

Trick question: how fast is the American Navy's fastest battleship? The answer is zero knots, because our last bat dewagon was put into mothballs 23 years ago today.

Former Monkee Mickey Dolenz is 37. Actress Lynn Redgrave is 39. Dancer Cyd Charisse is 59.
TUESDAY, MARCH 9: Can helicopters fly upside down? That's the kind of question that puts you instantly on cord You're sure they can't but you wouldn't really bet the rent money on it. In this case common sense is correct. Helicopters cannot sustain inverted flight. Otherwise you'd see Traffic Chopper pilots making side money flying upside down trimming hedges. The subject comes up because the first commercial helicopter license was granted 36 years ago today to the Bell Company. (Helicopters have flown loops. But loops are not sufficient for doing hedges.)

The first American ground troops to be sent to Vietnam were spending their first full day at Danang 17 years ago today
Ford introduced the V-8 engine a half-century ago today. The '32 Ford wasn't the first American V-8, but the others ere in luxury cars which common people couldn't hope to afford

Bobby Fischer, the first American to win the world chess title, is 39 . Other people born on this date have included the anan Yuri Gagarin, late actor Will Geer, and railroad magnate Amasa Leland Stanford, who founded Stanford University.

WEDNESDAY, MARCH 10: I have it on the highest authority that the world's first emergency telephone cal was placed by a man who had just spilled battery acid into his lap. It happened exactly 106 years ago today. It was lucky how it happened, because at that time there were not very many telephones. In fact there were only two in the whole world And the world's first phone call was also the world's first emergency call. The guy who spilled acid on himself had just built both of the phones. A man named Bell. When he picked up the world's first phone and said "Mister Watson, come here! want to see you!", what he needed was some quick help. That phone call was today in 1876

My almanac says on this date in 1896 a patent was granted for a "hat-tipping device."
Dean Torrence (Jan \& Dean) is 42. James Earl Ray, killer of Dr. Martin Luther King Jr., turns 54 behind bars.
THURSDAY, MARCH 11: The world's first analog computer was a roomful of machinery 20 -by 30 feet big, with some 30,000 working mechanical parts. It was built by Vannevar Bush in 1925 . He was 35 when he did it. The computer solved complex mathmatical differential equations with a clockwork of drums and rotors. The machine was last used in 1955. Bush was born 92 years ago today in 1890

The great Blizzard of ' 88 - the biggest and baddest snowstorm on record - was hitting New England and the Northeast 94 years ago today. It produced fifty-foot drifts that stranded trains full of people between towns. It buried three-story buildings. 1888 became known as the Year of No Summer

Lawrence Welk, who started his band more than a half-century ago, is 79 today. Mr. Welk is literally older than Mothers Day and even older than the Wright Brothers' airplane. Dr. Ralph Abernathy the civil rights leader is 56.

FRIDAY, MARCH 12: President Roosevelt became the first president to speak directly to the American people, in his first radio "fireside chat" 49 years ago today in 1933. The country was in the Depression and Roosevelt was on the air to explain why all the banks had suddenly closed. He had allowed a "national bank holiday." Half the banks had already rone broke, and the surviving institutions were reorganizing behind locked doors. The President gave such an inspiring pep talk that many banks voluntarily re-opened the following day.

The Girl Scouts of America are 70 today. The first United States Post Office opened on this date in 1789
James Taylor is 34. Liza Minelli is 36. Barbara Felden is 41. Atlanta Mayor Andrew Young hits 50 . Former astronaut Wally Schirra (he went into space twenty years ago) is 59.

Spring begins a week from tomorrow!

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## WLOU/LOUISVILLE MOVES 6.3-8.0

## Daytimer Devastates Competition

The fall Arbitron has proven to be a real positive for a number of ethnic-formatted stations. Black stations in a number of cities have had the opportunity to experience the sweet taste of victory for the first time. However, we all are aware of the no-growth situation many Black stations have found themselves in during previous times. Many of these stations have poor signals, little power, etc. - and so many of them are
daytimers.
This week we will be showcasing a daytimer that's a winner. I know that seems hard to believe - I didn't believe it myself until I actually saw the numbers. The station is WLOU/Louisville, programmed by Bill Price Jr. During the interview Mr. Price tells just how unique WLOU and its format really are.
Mr. Price has been in the radio business for seven years, starting his career at WLOU as an intern while attending the University of Louisville majoring in accounting. Eventually he received a BA in Business. Mr. Price is also a native of Louisville and we all know it's rare for a radio person to have the opportunity to work exclusively in his hometown.


I asked Bill why he's chosen to work only in Louisville at WLOU? "I've spent my whole life here and it's a fine place to live and work. Besides those reasons I can tell you primarily why I've stayed here - my owner and General Manager, Bill Summers. Most radio people are familiar with him or his name, because for some 10 years he has been head of the National Association of Black Broadcasters. In my doing some traveling, most broadcasters I've talked to say Mr. Summers is one of the top personalities, programmers, general managers, and now owners in the broadcasting business. So I felt it would be to my advantage to get some experience from the best and it has proven to be the correct decision for me. I started here doing weekend sports, doing community features, and that led to part-time, then full-time on the air, Production Manager and now Program Director."

Bill told me some of the details about the station. "First of all it's important to note that we're on AM at 1350 and we're 5000 watts. Our broadcast day is a bit short, especially in the winter because we're a daytimer (on at sun-up and off at sunset). Our range of coverage is as long and as far as a black voice can be heard. By that I mean our listeners stay with us as long as we're on the air. I think that speaks well of what it is we do. After we go off the air each day, our audience is probably dispersed to other stations either in the city or the county, but only after we go off." Are there any other Black stations in the area? "There's a Black station near Ft. Campbell, KY, but there are no other black stations in the state. There's a new station some place in Indiana - I. don't remember the call let-
ters, but they play black music after midnight. They reach Louisville at night so they're not really a factor."

## Community Activity

What's the black population of Louisville and what do you attribute WLOU's successful book to? "First, the population of Louisville is approximately 500,000 and the Black population consists of about 170,000 people. The biggest thing we attribute our success to is that no other radio station in this area gets out into the community like we do. I don't just mean the black community, I mean the total community. We don't just get out during the book or parttime, we do it full-time year-round. For example, during the summer we have our 'Summer Fest' - no big deal, a lot of stations do that across the country. What makes ours different is the fact that we organize various groups and organizations into one functioning body. Then we make arrangements for all the organizations and listeners to go to one of the local black parks for a festive day on us. Last summer we had 40,000 people show up and we jammed all day long. For that function we incorporated our 'Kool Jazz Festival' promotion by having a 'Miss Kool Jazz Queen' pageant. Every year in the summer, we also have our two-day religious program, starting on Saturday and ending on Sunday. All the local churches with choirs participate, and on Sunday we have a 'Mass Gospel Choir' - last summer we had something like 300 voices - definitely a huge effort." Who puts up the money for this? "We do, WLOU, it's free to the people and we take care of the expenses. By the way, we use no

major acts, we primarily deal with local acts and we still drew 40,000 people to the 'Summer Fest'.'
I've noticed when I call for Bill's music reports that WLOU has a gospel program. "We program gospel two hours every day from 10am-12noon Monday through Friday. On Saturdays we begin our gospel at 6-8am and on Sundays most of our programming

## WDAO Won't Play Lewd Lyris

Turk Logan, Program Director of WDAOIDayton, has declared war on any recording artists who use suggestiveness in their lyrical content. "This has bothered me personally for a great number of years. An artist doesn't have to make mention of sex, drugs, or curse words to sell his product. I am the first person who likes to hear a good, clean funky tune, but when it comes to some of the lyrics I have been hearing lately I am outraged. With the things children and adults see on television and hear on other radio stations, it's about time someone steps forward and puts a stop to this garbage. I hope this sets a trend in the industry, and I hope other PD's and MD's, plus record industry executives, take a closer
 look at their playlists and the music they pro-
duce. I have asked all the artists I've worked with not to put anything of this negative nature in their music. In coming months I will be monitoring much closer the new product that comes into WDAO. I will not name any of the artists who I feel violate this principle because there are so many, but if it continues we just won't air that product. Let's use the gifts we were given by the creator and clean up the lyrics in today's music.

Mr. Logan said he's willing to answer questions or discuss the situation with anyone who contacts him at his Dayton office.
is religious-oriented; 6am-1pm is gospel We show very good listenership when our gospel is on and we have very heavy advertising during that period of time. Most of our listeners during the gospel time period are adults, so naturally our advertisers want to reach the people who have jobs and money to spend on products.

## White Listeners <br> \& All-Black Music

Do you folks have many white listeners? "Surprisingly enough, you wouldn't believe the amount of whites who come in to the station to pick up bumper stickers. We have a year-round 'Stick-Em-Up' campaign and I think these listeners can identify with us because they display the WLOU stickers just like our black listeners. We have a lot of whites who enjoy our station, our promotions, and our music. It's got to be true because we are one of the only Black stations in America that only plays black music - I know it's unusual but we never play any white artists." Not even Hall \& Oates or something really big like that? "No, we don't, we stick strictly with black music because our owner \& General Manager, Mr. Summers, has a basic philosophy that there's too few hours in the day, too few radio stations, and just too few avenues for blacks to be showcased. So when you've got a Black station, owned and operated by blacks, we should primarily deal with programming and gearing our efforts towards the black audience and artists."

## Drivetime Talk Show

Is there anything special that WLOU does which breaks all formatic logic? "Let me tell you this, I can only stress that the attitude of this station from the owner on down is 'do for the community and don't expect anything in return.' We do that but the community has given us something - its loyalty on a consistent basis. We do a feature here called 'Comments' - it runs in the middle of drive time $4: 45 \mathrm{pm}$. It's a people-to-people program where we talk to listeners on the air live for $20-30$ minutes. You would not believe how many people call in to participate. Most music stations wouldn't think of doing such a thing at that time of day - but it works for us. Some of the subjects we talk about are things that are timely and important to blacks and to the community in general. Not long ago we discussed sickle cell anemia, the detection of the disease, the treatment, etc. We spent four days discussing and trying to educate our listeners about this crippling disease. One of the things Mr. Summers has taught all of us here at WLOU is 'don't worry about what's happening in other markets, we
know what's best for us in our market. That stays with us all the time."

I've heard about WLOU's basketball team, so what's the inside scoop? "Well, we had 33 wins and 2 losses last year. We have a team of high schoolers, college players, semi-pros and some ex-professionals. I'm sure you know Louisville is a basketball town, and we play anyone who wants to challenge us. Last year we had tryouts for a city team of all-stars who played our station team prior to a Globetrotters game. 500 people showed up to try out for this team. It was really a tremendous promotion - this year we plan to play a few more games than last year. I'm the coach and I like to win so we go all out. By the way, we do have a few air personalities on the team."


Finally I asked Bill about the large military population at Ft. Knox. "They love us on the base, but we make it our business to let them (the military) know we appreciate their support. We go to the base and play the post basketball team, and we also realize some of these men/women are a long way from home, so we try to make them a part of the WLOU family."

The ethnic weighting was applied in the metro survey area to proportionately project the sample to represent the black population at $12.5 \%$ by Arbitron. In the latest ARB results, WLOU moved from a 6.3 share $12+$ to an 8.0 . That's right, they're a daytimer! As of this writing WLOU has received FCC approval to go 24 hours. Mr. Summers projects an October ' 82 start date, and additional tower construction will begin in April '82.

> The Music Section
> Black Radio's Most Accurate Music Information Begins on Page 42


# Opportunities 

## Openings

## EAST

A/C WMGO lost afternoon personality "to NYC Need quality replacement. Send TER and salary re quirements to Bob Dunphy, WMGQ
Brunswick, NJ O8903. EOE M/F (3-5)

Openings for two blg-voiced tolents, Call Bob Peiv PD, WSFM/Harrisburg, (717) 783-7020. (3-5)

WWTR/Bethiany Beach Superstars, accepting TER for future air tolent. Send to Dave Kertinger, Box 717

## 

and haven't found the person yet! Somewhere Radioland there must be a killer on-air talent to ock out nighttime at Capital Cities PRO-FM/Pro idence

Is it you? Let's talk! No matter what size market you're in now, if you've got what it takes, we want to hear from You!

Tapes and resumes to
Gary Berkowitz
Programming Manager, 92/PRO-FM 1502 Wampanoag Trall
East Providence, R1 02915

WNOW needs experionced Country jock for AM drive. Dependable, mature, strong production. TGR: Mike Le8sh, Box 2508, York, PA 17405. EOE M/F (3-5)
WORC/Hartford, auditioning bright, warm, aware personalities for AM Adult Rock format. TER to Charlie
Parker 869 Blue Hills Ave., Bloomfield, CT O6002. EOE M/F (3-5)
O98 looking for part-timers. TER: Dave Ferero, 096

## Openings

WFTQ, 34 Mechanlc St., Worcester, MA 01608, looking for fullime newsperson immediately. 2 yeers

Morning anchor/reporter, creatlve, literate, Histenable. Minimum 3 vears experience. No calls TGR: Craig Windham, WASH-FM, 6151 Wiscons Ave., Washington, D.C. 20016. EOE M/F (3-5)

WETT-AM/Ocean City A/C, now accepting TER for future air telent. Send to Dave Kertinger; Box 71 Ocesn City, MD 21842. No calls. EOE M/F (3-5)
ND needed for Lund-consulted A/C station. Grest company, benefits, opportunity. TER to Brian Scoth, EOE M/F (3-5)
Beeutiful college town in PA looking for experienc ed announcer. Heevy on production. Mature pros on PA 16801. EOE M/F (3-5)

WNNJ/Nowton, NJ seeking air personality for future opening. New York, New Jersey, Pennsylvanie need only apply. TER: Steve Michaeis, Box 40

Just lost our News Director to ABC. Good bucks for good anchor and talk show. WEJL \& Rock 107, call yesterday, Barney Stone. (317) 346-6555. EOE M/F (3-5)

Morning Drtve personality, A/C music. Good pay $\&$ Senefits. T\&R: Joe Corcoran, PD, WCAP, 243 Central
Morning Drive News Co-anchor for WEIM, a fourperson news dept. TER: Jack Raymond, Box 727, Fit chburg. MA 01420 or (617) 343-3786. EOE M/F (3-5)

Announcer/broadcaster/entertainer - we placed over 94\% of our graduates last year. Instructor positions open if you are able to relate the real world to your students, not the collegiate Ivory Tower Disney World. You need at least 5 years experience in broedcesting. No experience in teaching required. Facility manager needed also, electronics instructor. We also have an opportunity for you. American Academy, 833 Chestnut St., Philadelphia, PA 19107, (215) 922-0605. (3-12) :

## Openings

I'm about to purchase an underdeveloped FM on the Central New Jersey shore. I need a "take-charge" Program Director to give direction to a potentially great radio station. Air shift; oversee air staff, production, news, format execution. Proven ability to lead a must. Also accepting applications for news and production personnel. T\&R's to Jonathen Hoffman, WWUU, 156 Broadway, Long Branch, NJ 07740. EOE (3-5) •

KC101, CT's fevorte, looking for full-tme personail ty with great production. T\&R's to Curt Mansen, OM, KC101-FM, 59 Quinnipiac Ave., North Heven, CT 08473. (2-26)

Evening jock opening/part-tme opening. TER: Tom Kelly, WZZO, Suite 205, Westgate Mell, Bethlehem, PA No calls plazse. EOE M/F (2-28)
wCOZ has an immedlate opening for a fulltime air/production talent to join America's top Rock ' $n$ ' Roll station. Major market experience preferred. T\&R to Andy Beaubien, WCOZ, 441 Stuart St. Boston, MA 02116. EOE (3-5) •

## SOUTH

97 RockWJAD-FM Bainbridge, GA, 100,000 warts has opening 7-midnight. MD experience preferred
TGR: Scott Owens, Box 706 , Bainbridge, GA 31717 EOE M/F (3-5)

100,000 Watt Sunbelt Rocker looking for midday communicator. Production a must. Grow with a winning team and com pany. T\&R to Radio \& Records, 1930 Century Park West, \#315, Los Angeles, CA 90067.
4.

AM drive. Modern Country - good communiceror TGR: Gabe MacKenzie, W
31702. (912) 432-9181. (3-5)

## RARE OPPORTUNITY

Wanted: Country music show host with a professional attitude, good voice, smooth delivery, sense of timing, and discipline in thinking. Your personality must transcend strong successful basics. Rush tapes to Rick Candea. PD, KILT-FM 100
Country Music. Houston, TX 77006.

No calls please. Call BILL POPE, (912) 432-9181. EOE M/F (3-5)

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Texas-2,000 population. TGR: Rendy Peeler, KPAN, Orawer 1757, Hereford, TX 79045. EOE M/F (3-5)

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P.O. Box 4408, San Diego, CA 92104

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# Opportunities 

## Openings

Respected Beaumont AOR looking for bright, en thusiastic moming communicbtor. Good pipes, produc-
tion. No beginners. TER: Paul Geutier KZOM, Rt 11 tion. No beginners. TER: Paul Gautier, KZOM, Rt. 11,
Box 484, Orange, TX 77630. (7131 727-0220. EOE M/F (3-5)
Expending group. Looking for solid citizen. On-gir/progremming. No cells. T\&R with references: Don Keith,
JACO inc., 48 Music Squere East, Neshville, TN 37203. (3-5)

Accepting T\&R's for future openings. Minimum 1 year experiance. Send to PD, WABZ-FM, Box 608 ,
Albemarle, NC 28001. No cells please. EOE M/F (3-5)
und Consultants looking for morning entertaine 4000 N.E 169 Th 50 Sunbelt market. TGR: Brien Scott, EOE M/F (3-5)

KPUR/Amarillo needs an afternoon driver for the "1 CHR station in town. TGR: Dan Wils
Amarillo, TX 79120 . EOE M/F (3-5)

WRKT-AM/FM Central FL's Country powertouse looking for qualified weekend telent. TER: Mike
Sheperd, Box 3845 , Cocoe, FL 32922. EOE M/F (3-5) WLAS/Jacksonville, NC looking for 6 -midnigh emaie announcer. T'GR: Willis Williams, Box 760 , Jacksonville, NC 28540. (3-5)

WRKT-AM/FM seeks to expend soles team. If you're good, send resume to Bob C
Cocoe, FL 32922. EOE M/F (3-5)
Another Mother
Is Coming
High powered CHR FM would like
tapes and resumes from competitive
Program Director and air talent. Also
news opening and News Director
position available. We offer more
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\& Records, 1930 Century Park
West, \#316, Los Angeles, CA
90067 .

WFIR-WPVR/Roanoke has opening for news reporter. Local govemment coverege and anchorage
Joumalistic beckground desired. T\&R: Peter Vieth, Box 150, Roanoke, VA 24002. (703) 345-1511. EOE M/F (3-5) $K T X O$ DOallas (AOR) hes opening for air telent. TER: NOWI to Tom Owens, KTXO, 3626 N. Hall, Dalles, TX

## Openings

Immediate opening. Nighttime personality for top ${ }^{\text {ratad }} 100 \mathrm{~kW}$ FM. Larry O'Neal, PD, Q'01, Box 531 Meridian, MS 39302 or can
Afternoon nows anchor/street reporter. Experienc-
ed only need apply. $\$ 15,000+$ starting. TGR to ND, CK101, 210 Center St., Cape Canaveral, FL 32920. (2-26)
Are you a great morning personality with nostelgie music? We're WMIB, 950 Menstee Road. Naples, FL 33942 for tapes. EOE M/F (2-26)
Expanding staff. Looking for midnight-5:30em per sonality. Beginners welcome. NRG, Box 1388 (2-26)

Forget cold weatherl Explore possible future open ings at warm westher mellow AOR. TGR: Bob Linden

A/C mornings. PD. Active contributor. Crestive cooperative atmosphere. Opportunity responsibility Work with a winning team. T\&R: PD, Bcx 70, Ft. Knox KY 40121. EOE M/F (2-26)
C102 in Savannah now accepting TER's for future air talent. Send to Jonathan Keyes, Box 1326, Savan nah, GA 31 401. EOE M/F (2-19)

KXLR/LIttle Rock now accepting applicationa fo News Director and other possible future openings EOE M/F. TIPA

KIXY-FM/KASA looking for talented air people. Advance with a growing partnership. TER: Bobby Hart
City City Hall Pleze, San Angelo, TX 76903. No calls. EOE
M/F (2-18) M/F (2-18)
Minoritios, male and female opsenings. Expanding staff. We pay if you deliver - COUNTRY. TER: Ron
Casey, WIBR, Box 1228, Baton Rouge, LA 70821. (2-19)

Wented. Lady reporter to wrie and deliver or-ar local news. T\&R: WMMB, 2221 Front St., Melboume, F 32901. (2-19)

## MIDWEST

 Looking for the best morning personality availablefor AC. TGR to PD, Charlie Bennett, WQUA, 18016 th WRKR/Racine looking for air talent and also looking for a news reporter. TER's to Steve Werren, 2200 N . Greenbay Rd., Recine, WI 53405. EOE M/F (3-5)
Immediate openings for stable morning/afternoon personalities with good production. Great pay and
facilities. TGR: Shawn Waters, $\mathrm{K}-98$, P.O. Box 2983 Fargo, ND 58108 . EOE M/F (3-5)

## Openings

Midday personality/Production Director wanting to work with talented soles staff. This is a golden oppor tunity. TGR: BOb Appuhn, WDAN, 1501 N.
Washington, Danville, IL 61832 . EOE M/F (3-5)

WBYG looking for area CHR or AC personalities for pert-time openings. Previous experience required. TGR: PD, WBYG, Box 183, Kankekee, IL 60901. EOE M/ (3-5)

KSOK/Arkansas City, needs morning Jock. Good voice/production. Music knowledge. TER: Rertil, Box 917. Arkenses City, KS 67005. (316) 442-5400. EOE M/F (3-5)

KWTO/Springfield, MO needs ND. Send TER to On Koch, Stuert Broadcesting, 625 Stuert Bldg., Lincoln, NB 68501. (3-5)
\#1 station medium market wants experienced A/C style announcer. Creative skills a must. T\&R and copy
sample to Tim White, WSWT, Box 3335 , Peoria, IL 61614. EOE M/F (3-5)

AC nightime personaliz/production person noed ed now. T\&R: Randy Rundle, WZOE, AM/FM, Broa cast Center, Princeton, IL 61356. EOE M/F (3-5)
WMEE/Ft. Wayne needs weekend air personality. Be within driving distance of Ft . Wayne. No beginners. TGR: John Curry, WMEE, Box 6000, Ft. Weyne, in 46896. EOE (3-5)

WTOD/Toledo, Country for 13 years looking for morning announcer/strong in production. TER: Bill
Menders, WTOD, 3225 Arlington Ave., Toledo, OH Menders, WTOD, 3225 Arlington
43814. (419) 385-2507. EOE (35)

Mornings: KKXL/Grand Forks is ready to put your talent to work nowl Good pay. Advancement potential and strong promotion await the right person. Personalities are encouraged to send tapes and resumes for immediate consideraand resumes for immediate considera tion. Contact Don Nordine, KKXL AM/FM, P.O. Box 997, Grand Forks, ND 58201, (701) 775-0575. (3-12) •

Help wanted: Announcer. Midday, warm, one-to-one communicator for A/C Oldies format. 5 years professional ex perience necessary. Send tape, resume and salary requirements to John King WING, 717 E. David Rd., Dayton, OH 45429. No phone calls please. EOE M/F (3-12)

50,000 watt WAZY-FM needs one-to-one personal Y for future opening. TGR's: Scott Dugen, PD,
WAZY-FM, Box 1410, Lafayette, IN 47902 . EOE M $/$, (2.28)

## Openings

WMYX-FM/Milwaukee has an immediate opening. ACC. TER: Beth Fast, 11800 W. Grange Ave., Hales Comers, Wi 53130. EOE M/F (2-28)

Accepting T\&R's for possible openings at WZAK/Cleveland. Experienced \& desire to win a
must. Send to Lee Zepis, 1303 Prospect, Cleveland, OH 44115. EOE M/F (2-28)

Overnight jock 2-8om. Minonitias encoureged to Bpp Iy. Redio experienced only. TER: Phil Simons, WOHK, Fox 8000, Ft Wayne IN 48816. (2-28)

WIKS-FM noeds Nows Director for Contamporar hot tracks atation. T\&R: C.C. Matthews, WIKS, 1800
N. Meridian St., Indianapolis, IN 46202 . EOE M/F (2-28)

WIKS-FM needs air talent. Must be tlght, bright,


WSPD/Toledo's ieading station has rare opening for midday parsonailty. Good salary E benefits. TGR:
Skip Esaick, WSPD, 125 S . Superior St., Toledo, OH 43802. EOE M/F (2-26)

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# Opportunities 

## Openings

Need a strong, creative production wiz. Also future openings for air, news and engineering. TER: Paul
Wilson, KQEU, P.O. Box 48, Olympia, WA 98507. EOE M/F (3-5)
KUIC-FM seeks newsperson to gather, write, conversetionally deliver local news to A/C audience. TER, CA 95688. EOE M/F (3-5)

Future openings at Country KTOM/Salinas, CA. Experienced onty. Contact PD: (408) 422-7484, TGR to Box 81380, Salines, CA 93912 . (3-5)

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Box 926, Cheyenne, WY 82001 or (307) 635-1111. EOE M/F (3-5)

## Prime afternoon position. Vibrant Newstaik format, KMED/Medford in beautiful Southern Oregon. T\&R: Ric Hansen, Box 1440, Medford, OR 97501 . No calls please EOE (3-5)

## ASSISTANT PROGRAM DIRECTOR

KMPC 710 has an exciting oppor tunity for a person interested in talk radio. You must be able to interface with program hosts and producers with creativity and organization. You will need a thorough knowledge of radio and experience in audio production and voice work. You will assist in the scheduling of guests and topics for our talk shows.
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Personnel Department Golden West Broadcasters 5858 Sunset Blvd. P.O. Box 710

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## - GMD

Top Southwest radio station seeks Sports Information Director. Minimum 5 years news gathering, witing \& editing. Nightly sporta/talk sho
Jack London, (702) 457-5511. EOE (2-28)

If you like skiling the great outdoors - position Beau Stone, Box 3500, Butte, MT 59702. (408) 783-9113. EOE (2-26)

KSTN looking for a high-energy jock, not a screemer good production. Send TER to John Hempton
2171 Ralph Ave., Stockton, CA 95206. (2-26)

Country KNEW needs a News Director. Send TGR to Jim wood, PD, KNEW, Box 910, Oakland, CA 9460 No calls please. EOE (2-26)

KPPL has rare opening for warm communicator TER to 707
EOE (2-26)

97 ROCK needs hlp AOR drive jock in touch with 25-34. Solid, aggressive company wants magic. T\&R: Dennis Newhall, Box 2424, Sacramento, CA 95811.
EOE M/F (2-28)

ARB "1 KDRG needs air talent/production man $G$ possible sales postition for the right person. Contact
J.R., (406) 848-1221. (2-28)

Needed: alr personailities who love creative redio.
Must be herd worker. Captein Nimmo, OM, KSTEREQ, P.O. Box 20249, Guam Main Facility, Agana, Guam 96921 ( 2 -26)

## Positions Sought

Oynamic black air personality seeks position in Urbium or major market. Experience with all formats: ANCE, (213) 704-0270. (3-5)
To be announced: MICHAEL TURNER, 23, 5 years perience. Will work all formers, will relocete. (213) 752-2336. (3-5)
Creative morning jock and his many cheracters looking MARK, (703) 369-3627. (3-5)

Personality jock seeks medium or major market gig. Formerly WR

Midwestern PD with good numbers and track record looking for a quality operation in Midwest. Dedicated, stable, with background in
promotion. (812) $283-4226,9-5 \mathrm{pm}$. (3-5)

Good Country or A/C PD personality needed? JOE MGKAY, 3466 SW 24th Ave., Gainesville, FL 32607. Call (904) 373-3002 efter 2pm. (3-5)
$31 / 2$ years fultime experience, including PD \& MD in suburban Chicago. Looking tor CHRIAC in mediun market. CHRISTOPHER JAMES

Unemployed and brokel Good, solid, creative jock for ill formats. Medium/major markets in LA, coastal desired. Call

Voice of Contre Costa Coilege Sports still looking for or-air work. I don't want to work in local stores
forevert Contact FRANK BUTERA, (415) 223-1534. (3-5)

AM drive, professional communicator for over 10 years. Creative, topical \&f humorous. Currently

Avaltable now. Seeking sports P-B-P or AOR position only. Broadcast Journalism degree, willing to work
anywhere if the job is right. Call DAVE, (615) 833-1381. ${ }^{\text {and }}(3,5)$ )


18 year pro, extensive background as PD/MD seeks to return to CA. Currently programming successful (219) 294-2881. (13-5)

MARK WINSTON, available to program your station Besic philosophy: all hits, all the timet Formerly PD/PM (608) 244-9323. (3-5)

My talent is so good it will blow the competition away. So you better call me today before your competi-
tion does. Call JOHN, (313) $584-9189$. (3-5)

JAMES WALSTON, MD/Assistant PD, midday an nouncer is available. 4 years experience, good clear voice, strong (FM) station. (919) 738-7061 after 5pm. (3-5)

Dedicated AOR talent with great numbers nation's 13th market. Call BILL, (304) 363-9004. (3-5) BO STEVENS - Y100, 195, WOAM seeking med(305) 561-4230. (3-5)

AOR/CHR jock looking to work at imaginative sta tion in West. Herc-working, dependable, willing to teke
direction. Call (806) $792-4830$ or (806) 745-31 29. (3-5)

FRANK HANEL of KJRB, 96KX. MD, promotion research, production background. Will program at medium market, jock or Ase 5) PD ar lag. Great ces. (412) 373-3994. (3-5)

Chicago suburban A/C talent is seeking new oppor tunities. Former MD \& PD with major market ex-
perience. Midwest and CA preferred. Call MARK, (312) 562-2339. (3-5)

BRAD CURTIS, former Superstars PD at WILSM/Lansing, Ml seeks creative position at AOR station in Top 75 market. (517) 882-8220. (3-5)
14 year radio vet ready to program your station with format of future. Superstar believers need not call.
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Ambitious and determined. Need DJ/secretary? Ask for JASMINE. Have associates in radio. Experienced,
but willing to leam more. TGR evailible upon request. (802) 723-6213. (3-5)

Experienced AOR assistant PD and announcer looking for larger market. Great pipes. Heve shown increas-
ed Arbitron ratings. Call MIKE FLORA, (419) 991-1313. ed Ar
(3-5)

Veteran major market WSGN, WOXI ND seeks South,
East or West major market position. STEVE REID, (919) East or West major marker position. STEVE REID, 1919) $934-7698$ or (919) 934-4153. (3-5)

## Positions Sought

Major market pro looking for MD position. 3 years
experience, will consider all offers. Contact ERV JEZEK, (312) $964-8148$ after 5pm CST. (3-5)

STEVE SUMMERS recently aftemoon drive personality and MD for WDRO/Detroit
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Compelling night team with 1003 requeat operators seaking new AOR or AC outlet in or near Cincinnati.

BRAD MORGAN, WCAO PM drive, working but available. Call (301) 583-9452. (3-5)

Talented sports news reporter. $61 / 2$ years experience
ready immediately any market. Call JIM, (614) 436-6133. (3-5)

## CHARLIE FOX

Major market veteran with ratings success from the Atlantic to the Pacific. Currently atternoon $A / C$ that offers an opportunity for growth as a personality in an area where I'd feel secure in settling my family (213) 913-1502 or (213) 244-0669
cluding gramming, some market MD, automation/music pro tion available. DON LORIN, (503) 747-6559. (3-5)

13 year veteran wants major market alr or KEYN, WROK, WSGA. DAVID BLAIR, (316) 942-1087. (3-5)
AOR/CHR jock looking to work medium market. West Coast. On-air and/or sales. Dependable, hard
worker. Call BOBBY, (806) 792-4830 or (806) 745-3129. (3-5)

Medium market PM drive and MD looking to format in AZ, CA. or NM. 4 years experience, all off
considerad. Call MIKE LEE, (307) 265-2727. (3-5)
Experienced female communlcator with excellent Southeast. AOR, CHR, A/C. Cell LEE, (803) $524-3050$ or (912) 355-6887. (3-5)

Journalist seeking news postion with West Coas station. Have experience in broadcast \& print jour
nalism. Solid interviewer. BOB (213) 993-1909. (3-5)

KIRK RUSSELL from KISS/Cincinnat looking for $P$ MD or production position. (513) 881-3775. (3-5)

Great SCOTTI Not really, they just told me to say that. 1.
want to work on the West Cobst. SCOTT, (404) wat to work
$941-9190$. (3-5)

CHR afternoon/night personality avaliable in FL and Northeast. 4 years experience. Cell (305) 721-0582. (3-6) Hove radiol Seeking L.A. or San Diego weekend gig. AOR or CHR. 6 years medium market experience. 20 Garfield, Carlsbad, CA 92008. (3-5)

9 year veteren looking for small to medium market programming slot. Family man with extensive (513) 825-7739. (3-5)
Former successful PD, KROY-FM, seeking PD on AVC redio. STEVE MICHAELS, evenings after 7:30, (916) 392-9209. (3-5)
Zany yet sincere, hard-working morning personality needs station thet wants lunacy on its air waves.
Mucho voices, bits. Good credentials. KEN, (501) 681-1090. (3-5)
AM drive, relevant and enjoyable approach incor porating basics, phones, humor geared to your market. Community involvement. Major marker exp

Your station needs me for ratings. Professional femble news voice, excellent delivery. Major market SCHOENING, (812) 426-1381. (3-5)

KEN MCKAY, formerly KGGI/Riverside seeking new avenues. Background in CHR, AOR, A/C, Country.
News/Talk. Can double as your MD. (714) $884-8367$. News
(3-5)

15 yeor veteran - Country \& Rock seeks programm-
ing or drive position. PHIL MURPHY, (715) $344-1213$. (3-5) Terrific interviews, great open phones, all subjects. All
serious offers considered. Cell (305) 278-0652. (3-5)
Currently employed female. 7 yeer AOR veteran with MD/air experience seeks new redio chellienge. Call (319) $284-0652$ momings/evenings. (3-5)

Morning drive crazy/Chiof Engineer/production per 3on seeks combo position in medium marker. 10 yeara

## Positions Sought

Aggressive, energetic female reporter/anchor looking for challenging position. Prefer Washington, DC
aree, but will consider Eest Coast. Call (412) 925-9221. area,
(3-5)

Contemporary stations looking for creativity. craziness and DJ who can capture an audience? For aircheck 8
392 . (3-5)

ND wants large/medium market ND or reporter position. Award winner, digger. $61 / 2$ vears experience.
Call DAN, (803) $439-0483 .(3-5)$ Call DAN, (803) 439-0483. (3-5)
Hard-working fomale with major markot ex perience. Looking for a new chellen
$435-9571$ or (215) 820-8882. (2-26)
Dynamic creativa male black personellty, Ex
perience with ANC, Uban Contemporary \& CHR for perience with AVC, Urban Contemporary G CHR for (213) 704-0270 or (212) 9930278. (2-28)

I'm not crazy but radio is my life. Want full-time an nouncing or news treinee. Medium markete only. Ex-
perience, degree. For TधR call MISTY, (913) 541 -8979. (2-26)

Changes

## RADIO

Jeri Janssen named Account Executive at Holly Lewis joins WBAB \& WGBB/Long island

RECORD日
Scott Martin promoted to Los Angeles Promotion

## INDUBTRY

Mark J. Osterer appointed VP, Finance, Colum-

David Webb named VP for Churchill Records E Video, LTD, sales \& marketing.

Gary Rolfes assumes the position es WEA's new
Srar
Sherry Tomure
Accounting for WEA
Stephen O'Donnell named Manager of AC

## Miscellaneous

KAVR/Applo Valloy, CA needs record product immediately from all labels. AVC G Oldies. Bob Morgen PD, KAVR, Box
247-7251, (2-28)

Jockisl Ler's swap dropa, 8FX. Morning man's eudio reasure chest. None to swap? Write me, we'll make a
deal. Mahoney, Box 1761, Clarksburg, WV 26301 . (2-28)
WUTK-FM requests Jezz/Mallow Rock promotional service from ell record labels. WUTK, P103 Andy Hoht
Tower, University of Tennessee, Knoxville, TN 37916. (2-28)

## R\&R Opportunities Advertising

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mail to Radio \& Records, 1930 Century Park
West. Los Angeles. CA 90067

Grateful Dead's "Pigpen" Died
MONDAY, MARCH 8 - Grateful Dead keyboardist, vocalist, and founding member Ron McKernan, affectionately known as "Pigpen," died of a stomach hemorrhage on March 8, 1973, at his home in Corte Madera, California. The spirited, soulful singer of one of rock's legendary groups lived life fast and loose; near the end, Ron smoked two packs a day, drank perhaps too heavily, and on occasion, experimented with LSD. Ron McKernan died at age 27 .
TRIVIA - Paul McCartney was busted on his farm in Scotland for growing cannabis, 1973...Bill Graham's Fillmore East opened, 1968. . . Former Eagles bassist Randy Meisner born, 1947

## Bad Company's Debut

TUESDAY, MARCH 9 - Bad Company played its debut gig March 9, 1974 in Newcastle, England. That British rock band was formed during the latter part of 1973 by vocalist Paul Rodgers and drummer Simon Kirke, both former members of Free; guitarist Mick Ralphs from Mott the Hoople; and Boz Burrell from King Crimson. Both debut album and single topped U.S. charts the following year, making Bad Company one of the hottest British bands in America in 1974.

TRIVIA - Who drummer Keith Moon collapsed on stage in Boston, 1976. . .Birthdays today include Hank Snow, 1914...Jimmie Fadden of the Dirt Band. $1948 \ldots$ and Robin Trower, 1945.

## Dean Torrence Born

WEDNESDAY, MARCH 10 - Dean Torrence of the early 60's surf group Jan \& Dean was born in Los Angeles March 10, 1940. He and his partner-in-song Jan Berry first met as members of their high school football team, and recorded their first single "Jennie Lee" while both were still in school. In 1963 their careers broke wide open when "Surf City," a song Beach Boy Brian Wilson gave them, became a No. 1 U.S. hit within two weeks of its release.

TRIVIA - An English high court barred Allen Klein from any further handling of the Beaties' affairs, 1971 . . Tom Scholz of Boston born, 1947.

Joplin Insurance Settlement Made
THURSDAY, MARCH 11 - Janis Joplin's manager Albert Grossman won a settlement in his claim against a San Francisco life insurance firm over the terms of his famous client's $\$ 200,000$ policy. The insurance company argued that Joplin's death was a suicide, thereby nullifying any claims against that policy. The court, however, agreed with the coroner's report which stated that Janis's death was an accidental drug overdose, and awarded Grossman $\$ 112,000$. TRIVIA - Harvey Mandel born in 1945.

Paul Married, George Busted
FRIDAY, MARCH 12 - Beatle Paul McCartney married freelance photographer Linda Eastman in a simple civil ceremony on March 12, 1969. News of the wedding, though, was nearly overshadowed by another Beatle making headlines that day; George Harrison and wife Patti were arrested at their home and charged with possession of 120 joints of marijuana.
 Harrison, among others, firmly believes he was framed and that the raid was deliberately timed to coincide with Paul's wedding.

TRIVIA - John Lennon's "Power To The People" released, 1971 . . Big band leader Benny Goodman married, $1942 \ldots$. Birthdays today for Marlon Jackson (the Jacksons), 1957...and James Taylor, 1948

# The Music Section MARCH 5, 1982 

## CHR <br> Joumey Still Number One

 Springfield, Davis, Quarterflash Eam Consecutive Breakers Guidry Grabs A BreakerLooks as if Journey has a serious hold on the top spot again, and should keep it for a while, with Stevie Wonder a very strong follower. Rod Stewart went top 5, while Joan Jett explodes into the top 10, as did Olivia Newton-John and the Go-Go's
A pretty jammed chart towards the middle, with the Pointers, Alabama, and Bertie Higgins crowding each other. All three records showed more positive growth than the chart allows. Rick Springfield has put another smash together, and Paul Davis grabbed program Davis grabbed program cy hit Quartorflash cy hit. Quarterflash won a second consec utive Breaker from thei debut alburn, and new comer Greg Guidry sa vors his first Breaker, and the first one for Badland Records. Congrat ulations.
Strong action from Dr Hook, Kool \& the Gang, and Charlene Stevie Nicks took a sixplace jump (28-22). The new "live" version is helping to freshen the much-played LP cut. clude the Geils Band clude the $J$. Geils Band (26-21), Le Roux (29-25), and the Oak Ridge Boys (30-26)

SEE PAGE 47

## AE:

Geils Hugs Top Spot

## Gamma, Springfield

 EP Breaker DebutsIn a week of remarkably steady airplay activity in the top ten, J. Geils Band retained its top airplay crown, besting all competition in hots and total reports. Quarterflash displayed renewed airplay interest in the new single, "Fool." Aldo Nova hit top ten, while other prime movers in Nuded Go-Go's 'lohnny $G$ Distractions Tom my Tutone. Thin Lizzy, UFO, and Soft Cell.

It was a good week for new music, with five albums debuting. Gamma copped Most Added honors. AOR Breaker status, and the highest debut, as stations switched from EP airplay to the full alburn. Dwight Twilley, Bonnie Raitt, and Jay Ferguson debuted with strong showings in all rotations. The Rick Springfield EP debuted as an AOR Breaker, and displaced the first Springfield album, which has had three separate chart runs (totalling 35 weeks)

SEE PAGE 35

## A/C

## Bertie Higgins:

From 1 Add To No. 1 John Denver Solo Breaker

## Diamond, Vangelis

 Go Top 10 Very Quiet Reporting Action Bertie Higgins' "Key Largo," which started with just one add over five months ago, is crowned No. 1. Quite an achievement!This week's only was John was John Denver Breezes" swept the Most Added honors for Most Added honors for the third consecutive week! Other records showing imminent Breaker potential were the Pointer Sisters,
Barbra Streisand, and Barbra Streisand, and
Several new records displayed earty significant response, including Willie Nelson Robert Flack Al Jarreau Gor Flack, Al Janreau, Gor don Lightroot, and Jennifer Wames. There was not a lot of new activity this week as the number of records with 10 adds or more dropped sharply from 14 to 9 , while just over 40 songs earned more than one add apiece. SEEP PAGE 46

## oiffition

## Third No. 1 Week

 For Pride Jumps Smaller As List Tightens Petula, Morris, Watson, \& Willie BreakWe don't often see a record hold the No. 1 spot for three solid weeks, but Charley Pride has done it. It's all the more remarkable when you consider the glut of good records stalled beneath him; for example, a strong Merle Haggard, to go. Rosanne Cash just missed, falling to No 3 behind the powerful Oaks entry. Several other records in the first hatf of the chart took signifirecords in the first hatf of the chart took
cantly less than normal jumps this week.

Petula Clark ( $50-43$ ), Gary Morris (Debut 44), Gene Watson (Debut 47), and Willie Nelson (Debut 48) were all Breakers, with Steve Wariner (Debut 49) and Moe Bandy (Debut 50) coming on strong. Jasky Ward and Joe Sun both showed up in Significant Action, as did the Waylon \& Willie duet just released.

SEE PAGE 40

## Black Radio

Wonder Holds At No. 1
$0^{\prime}$ Bryan 8 "Dimples" Break Taste Of Honey Most Added

Stevie Wonder held the top chart position for a fifth week with the entire top 10 remaining virtually the same. The only new entries into the upper third of the chart were Tom Tom Club (11-8) and George Duke, making a strong 17-9 ove.
Richard "Dimples" Fields and O'Bryan hit the Breaker mark this week, debuting at No. 24 and No. 23 respectively. L.T.D. and T-Connection were the other two chart debuts. Xavier made the biggest chart gain, leaping 20-12, and George Benson's latest took an im pressive jump (23-16)

Taste Of Honey captured Most Added honors with Patrice Rushen, War, Whatnauts and Atlantic Starr also racking up strong new station airplay.

SEE PAGE 42

ROCK 'N' ROLL ALERT:
3GAMMA3GAMMA3GAMMA3C ЗАМMA3GAMMA3GAMMA3G\& IMMA3GAMMA3GAMMA3GA 1MA3GAMMA3GAMMA3GAMP 1A3GAMMA3GAMMA3GAMM\& 13GAMMA3GAMMA3GAMMA3


THENEW ALBUMFROM (๑) A N A $F \quad E \quad A \quad T \quad U \quad R \quad H \quad N \quad G$ RONNIEMONTROSE


## GAMMA

3 (Elektra)
"Right" "Gone" "Stranger" "Girl." $59 \%$ of our re porters on it. Total album reports: 101. A-79, M-20, H-2. Album debuted this week at number 26.

The First Single: "Right The First Time." WPHD deb 30 WABB-FMadd KENI add WRCK add KSEL-FM add KCBN add

Produced by Ronnie Montrose Bill Graham Management.


## National Music Formats Added This Week

## Qratre-

Irene Vargas (213) 883-7400

## XT-40

RICK SPRINGFIELD
"Don't Talk To Strangers" (RCA) PAUL DAVIS " '65 Love Affair" (Arista)
DR. HOOK "Baby Makes
Her Blue Jeans Talk" (Casablanca/PG) GREG GUIDRY "Goin' Down" (Badland/Columbia)

Contemano 300
POINTER SISTERS
"Should I Do It" (Planet/Elektra-Asylum) GREG GUIDRY "Goin' Down" (Badland/Columbia)

Great American Country
EARL THOMAS CONLEY
"After The Love Slips Away" (RCA) WILLIE NELSON
"Always On My Mind" (Columbia)
ALABAMA "Mountain Music" (RCA)

## Satellite

George Williams (404) 955-9521
the starstation
PAUL DAVIS " '65 Love Affair' (Arista) STEVIE WOODS
"Just Can't Win 'Em Ali" (Cotillion/Atco)
Country Coast-To-Coast
BOBBY BARE "New Cut Road" (Columbia) STEVE WARINER "Kansas City Lights" (RCA) WAYLON \& WILLIE
"Just To Satisfy You" (RCA)
GENE WATSON "Speak Softly
(You're Talking To My Heart)" (MCA)

## 

Chick Watkins (303) 578-0700
VANGELIS "Chariots Of Fire" (Polydor/PG)
century2l
Bob Stevens (214) 934-2121

## The Format.

HALL \& OATES "Did It in A Minute" (RCA) HUMAN LEAGUE "Don't You Want Me" (A\&M)
(H)

JOE SUN "Holed Up in Some Honky-Tonk (Elektra)
EDDIE RABBITT
"I Don't Know Where To Start" (Elektra) WAYLON \& WILLIE
"Just To Satisfy You" (RCA)
BELLAMY BROTHERS
"For All The Wrong Reasons" (WB)

## IV mscraenson"

Buzz Brindle (212) 944-5399
MADNESS "it Must Be Love" (Stiff) SUBURBAN LAWNS "Janitor" (IRS) HUEY LEWIS \& THE NEWS "Workin' For A Living" (Chrysalis) HUEY LEWIS \& THE NEWS "Do You Believe In Love" (Chrysalis) SPANDAU BALLET
"She Loved Like Diamond" (Chrysalis) BONNIE RAITT "Baby Come Back" (WB)

## TM

Cal Casey (214) 634-8511

## Tann

CINDY HURT "Don't Come Knockin'" (Churchill) KIERAN KANE "I Feel it With You" (Elektra) MEL TILLIS
"It's A Long Way To Daytona" (Elektra) TERRY GREGORY "I Never Knew The Devil's Eyes Were Blue" (Handshake/CBS) STEVE WARINER "Kansas City Lights" (RCA)

## 

GREG GUIDRY "Goin' Down" (Badland/Columbia) QUARTERFLASH "Find Another Fool" (Geffen/WB) RICK SPRINGFIELD
"Don't Talk To Strangers" (RCA)
DR. HOOK
"Baby Makes Her Blue Jeans Talk" (Casablanca/PG)
PAUL DAVIS " '65 Love Affair" (Arista)
(2) Funlifít,

ROKK
OLIVIA NEWTON-JOHN
"Make A Move On Me" (MCA)
STEVIE WONDER "That Girl" (Tamla/Motown)

## BPI

John lles (800) 426-9082

## MXUT

chieroze
STEVIE WONDER "That Gir!" (Tamla/Motown)
GENE COTTON
"If I Could Get You (Into My Life)" (Knoli)

## Coumby / linugy

KIERAN KANE "I Feel It With You" (Elektra)
LA COSTA TUCKER
"Love Take It Easy On Me" (Elektra)

## william b. Tanner <br> TCDMER Musical

Musical
Kenny Bosak (901) 320-4433

## Bright Blue

PAUL DAVIS " '65 Love Affair" (Arista)
GEORGE BENSON
"Never Give Up On A Good Thing" (WB) FRED PARRIS \& FIVE SATINS
"Memories Of Days Gone By" (Elektra) MIKE POST
"Theme From 'Magnum P.I.' " (Elektra) AL JARREAU "Teach Me Tonight" (WB) CRYSTAL GAYLE
"You Never Gave Up On Me" (Columbia)

## TANner Country

ALABAMA "Mountain Music" (RCA)
WILLIE NELSON
"Always On My Mind" (Columbia)
EDDIE RABBITT
"I Don't Know Where To Start" (Elektra)

## Goncept

Lee Nye (916) 782.7754

## Adult Rock

DR. HOOK "Baby Makes
Her Blue Jeans Talk" (Casablanca/PG) SMOKEY ROBINSON "Tell Me Tomorrow"
(Tamla/Motown)
GREG GUIDRY "Goin' Down" (Badland/Columbia) BUCKNER \& GARCIA "Pac-Man Fever" (Columbia)




## THE HOTTEST

1 J. GEILS BAND
Freeze... (EMI America)
Title
2 JOAN JETT...
ILove Rock I Love Rock... 3 Title
Ghost in The... (AEM) "Material Wo Loverbo
Get LLrkik
Working
5 SAMking" ${ }^{\prime \prime}$ SAGAR Standing. (Geffen/wB)
" 1 III Fall
II Love Agan" 6 CARS Shake It Up (Elektra)
Titte Tithe Small Change (Capitol)
"Don't Let Him Know" QUARTERFLASH "Quarterflash IGeffen/W
$9 \mathrm{AC} / \mathrm{DC}$
For Those... (Atlantic)
"Lers Get It Up"
"Ler's Get it
Abacab (Atlantic)
11 BR
BRYAN ADAMS
You Want It...(A\&M)
"Lonely Nights" "Lonely Nights"
ALDO NOVA
Tie Aldo Nove (Portraiz/CBS)
12
OzZY OSBOURNE "Flying High" 4 GO-GO'S
Beauty G The... IIRS/AEM $^{\text {'WeGot The Bear" }}$ 15 JOURNEY Escape (Columbia

The Hotest reports of charting artists are displayed over a fiveweek period. They are listed in order of total reports within the specific- rotation
for the week. Two numbers follow each alhum title. The first represents total number of our reporting stations playing the album this week. The seecond is the number of those stations that reported it in hot rotation this week Below these numbers are breakdowns of the albums reports in other
rotations for the week. The althum $s$ preferred airplay cut is listed

## A © RBREAKERS

Breakers are those newer records that have
level of station activity on any given week.


GAMMA
3 (Elektra)
"Right" "Gone" "Strangar" "Girl." 59\% of our reporters.on it. Total album reports: 101. A-79, M-20, H-2. Album debuted this week at number 26


RICK SPRINGFIELD Calling All Girls/ Don't Talk To Strangers (RCA) 12-inch EP $53 \%$ of our reporters on it. Total EP reports: 92. A-85, M-4, H-3. EP debutod this week at number

## Significant Action

NICK LOWE . . . . . . . . . . . . Nick The Knife (Columbia) "Stick" "Burning" ........ Total: 55. A-7, M-33, H-15 PAUL COLLINS' BEAT The Kids Are The Same (Col.) "Highway" "Crying" JANIS JOPLIN
CHUBBY CHECKER 'Harder" "Running" STEVIE NICKS Edge" "Leather JOHN HALL BAND .... Total: 41. A-0, M-26, H-15 OHN" "Star" All Of The Above (EMI America) JIMMY BUFFETT . . Somewhere Over China (MCA) "Midnight" "Party" ANGEL CITY . AL DIMEOLA AL DI MEOLA NOVO COMBO

… Fotal: 37. A-18, M-18, H-1 Electric Rendezvous (Columbia) Total: 37. A-0, M-9, H-3, J-25

Significant Action listings showcase product in all musical con figurations that has received significant airplay but which has not
gernered sufficient reports to chart on the National Airplay/40 listing. These records are listed in order of eipplay. They may be either still on

## JAZZ ON AER

## Woak wook

11 FULL MOON
N. Larsen/B. Feiten (WB) 2 AL DI MEOLA . Electric Rendezvous (Columbia) Cruisin" " Title
33 JEAN-LUC PONTY Mystical Adventures (Atl.)
4 LARRY CARLTON
Sleepwalk (WB)
55 MICHAEL FRANKS . . Objects Of Desire (WB)
96 LEE RITENOUP
Rio (Musician/Elektra)
Rio" "Happens"
87 WEATHER REPOR
Weather... (ARC/Col.)
68 G. WASHINGTON JR. Come Morning (Elektra) 9 DAN SIEGEL

Oasis (Inner City)
$\rightarrow 10$ DON LATARSKI
Haven (Inner City)
Various Cuts
These alburns, displayed over a two-week period, received significant reports but did not chart this week on the National Airplay/40 listing.
This chert represents activity based on a combination of add, medium and hot reports, as well as special jazz programming. The alburr's preferred airpley cuts are listed; singles are in bold type. Artists in larger

## REGIONAL AER ACTIVITY



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## Onsontry

## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## PETULA CLARK

Natural Love (Scotti Bros/CBS)
On 72\% of reporting stations. National Summary: Up 34, Same 33, Down 0, Debuts 10, Adds 17. R\&R Chart: 50-43.

## GARY MORRIS

Don't Look Back (WB)
On 68\% of reporting stätions. National Summary: Up 17. Same 23, Down 0, Debuts 20. Adds 28. A Most Added Record. R\&R Chart: Debut 44. GENE WATSON
Speak Softly (You're Talking To My Heart) (MCA)
On 61\% of reporting stations. National Summary: Up 15, Same 21, Down 0, Debuts 19. Adds 24. A Most Added Record. R\&R Chart: Debut 47.

## WILLIE NELSON

Always On My Mind (Cohumbia)
On 60\% of reporting stations. National Summary: Up 8, Same 17, Down 0, Debuts 22, Adds 32. A Most Added Record. R\&R Chart: Debut 48.

## MOST ADDED 。

ALABAMA
Mountain Music (RCA) WILLIE NELSON
Always On My Mind (Columbia) GARY MORRIS
Don't Look Back (WB STEVE WARINER
Kansas City Lights (RCA)

## HOTTEST

OAK RIDGE BOYS
Bobbie Sue (MCA) CHARLEY PRIDE Mountain Of Love (RCA) MERLE HAGGARD

Big City (Epic) CONWAY TWITTY The Clown (Elektra)

## NEW \& ACTIVE

Recent releases with alrplay reported by at least 20 of our reporting stathons are listed in order of thelr activity. The two numbers Immealately following each song titte indicate how many of our reporters are on the recora this week and of those, how many added it this week. The rotational breakdowns which follow indicate how many stations have
the sond in the respective rotation and of those. how many added it into that particuar rotation this week. Inthe song in the respective rotation and of those.
aicates one of this week's most Adsed new songs.

## STEVE WARINER "Kansas City Lights" (RCA) 70/27

National Summary: Up 6, Same 25, Down 0. Debuts 11, Adds 27 including WVAM, MWVA, WSM, WNOE-AM KRMD-AM-FM, WSLR, WUE
MOE BANDY "Someday Soon" (Columbia) 70/19
National Surnmery: Up 13, Sarne 24, Down 0, Debuts 14, Adds 19 including WSEN-AM-FM, WKYG, WUNA, KOKE-AM FM, WCOS-AM-FM, WMPS, WHOO, KECK, WIL
FM 4836 , KGEM $42-29$. R\&R Chart: Debut 50 .

## MEL TILLIS "It's A Long Way to Daytona" (Elektra) 68/11

National Summery: Up 16, Same 26, Down 0, Debuts 15. Adds 11, KXYL, WCOS-AM-FM, WGVM, WAXX, KWMT National Summery . WHBF, KGEM, KIDN, KBBO, WIXL-FM $32-20$, WKSJ-FM $38-32$, KRMD-AM-FM 45-27, KEBC-FM 50-43.
LOUISE MANDRELL "Around My Heart" (RCA) 56/4
National Summery: Up 18, Same 25, Down O, Debuts 10, Adds 4, WCAW, WFNC, WNOE-AM, KVEG, WVAM $48-41$ KRAK 46-40.
RODNEY CROWELL "Victim Or A Fool" (WB) 55/6
National Summary: 21 Same 24, Down O, Debuts 4 , Adds 6 WPGR-AM-FM, WMVA, KYXX, WDAF WTSO, KRAK
 M 46-40, WXCL 37-31
RAY STEVENS "Written Down in My Heart' (RCA) 54/3
National Summary: Up 24, Seme 21. Down 1, Debuts 5, Adds 3, WYKR, WMNI, KBBO, WIXL-FM 11-9, WMC AM d-29, BRENDA LEE "From Levis To Calvin Klein Jeans" (MCA) $52 / 5$
National Summary Up 30, Same 12, Down 1, Debuts 4, Adds 5, WOKK, KWMT, WGEE, KBMY, KBBO, WCAW 41-36 18-15, KRAK 27-23.
CALAMITY JANE "I've Just Seen A Face" (Columbia) 46/11
National Summary: Up 9, Seme 21, Down 0, Debuts 6, Adds 11, KRRV, WBEU, WaIK-FM, KLRA, WKS_FM, WSM KKYX, KWKH, WGEE, KRAK, KTOM, WIXL-FM 42-35, WAMZ-FM 40-36, WHK 35-31, WBCS $30-25$
BOBBY GOLDSBORO "Lucy \& The Stranger" (WB/Curb) 43/1
National Summary: Up 11, Same 26, Down 0, Debuts 5, Adds 1, KFH, WSEN AM-FM 50-40, WIXL-FM 28-19, KIXZ $50-48$ WKSU-FM 39-33, KKYX 42-36, KRMD-AM-FM 33-29, WAXX 3937, WKKO-AM-FM 43-36, WXCL 42-36, KFDFAM-FM KIERAN KANE "I Feel It With You" (Elektra) 39/19 Nationel Summary: Up 2, Seme 15, Down O, Debuts 3, Adds 19, WPOR-AM-FM, WYKR, WPLO, KOKE-AM-FM, WBEU
KaYL, WSOC-FM, WWOD, KWKH, KBMR, KFGO, WITL-FM, KEBC-FM, WTHI-FM, KUZZ, KGEM, KEED, KWJJ, KRAK

## SIONIFICANT ACTION

[^0]|  |  |  |
| :---: | :---: | :---: |
| Trroe Two LemWouks Wook Wouk |  |  |
| 31 | 1 | CHARLEY PRIDE/Mountain Of Love (RCA) |
| $9 \quad 5 \quad 3$ | 2 | OAK RIDGE BOYS/Bobbie Sue (MCA) |
| $5 \quad 2 \quad 2$ | 3 | ROSANNE CASH/Blue Moon With Heartache (Columbia) |
| 1064 | 4 | MERLE HAGGARD/Big City (Epic) |
| 15119 | 5 | ANNE MURRAY/Another Sleepless Night (Capitol) |
| 201310 | 6 | CONWAY TWITTY/The Clown (Elektra) |
| 876 | 7 | RAZZY BAILEY/She Left Love All Over Me (RCA) |
| 1197 | 8 | CHARLY McCLAIN/The Very Best Is You (Epic) |
| 221512 | 9 | KENNY ROGERS/Through The Years (EMI/Liberty) |
| 181411 | 10 | EMMYLOU HARRIS/Tennessee Rose (WB) |
| 435 | 11 | JANIE FRICKE/Do Me With Love (Columbia) |
| 231713 | $(12)$ | JOHNNY LEE/Be There For Me Baby (Full Moon/Asylum) |
| $28 \quad 2017$ | 13 | LORETTA LYNN/I Lie (MCA) |
| 241815 | $(14)$ | SYLVIA, Sweet Yesterday (RCA) |
| 322416 | 15 | GEORGE JONES/Same Ole Me (Epic) |
| $30 \quad 2318$ | 16 | HANK WILLIAMS JR./A Country Boy Can... (Elektra/Curb) |
| 342721 | 17 | RICKY SKAGGS/Crying My Heart Out (Epic) |
| 248 | 18 | ED BRUCE/You're The Best Break... (MCA) |
| 363024 | 19 | GEORGE STRAIT/If You're Thinking You Want... (MCA) |
| 211919 | 20 | TERRI GIBBS/Mis'ry River (MCA) |
| 131214 | 21 | KENDALLS/If You're Waiting On Me (Mercury/PolyGram) |
| 393325 | 22 | D. FRIZZELL \& S. WEST/Another Honky-Tonk... (WB/Viva) |
| 423728 | 23 | LARRY GATLIN/In Like With Each Other (Columbia) |
| 312623 | 24 | CON HUNLEY/No Relief In Sight (WB) |
| 4231 | 25 | CRYSTAL GAYLE/You Never Gave Up On Me (Columbia) |
| 1820 | 26 | T.G. SHEPPARD/Only One You (WB/Curb) |
| 504438 | 27 | BOBBY BARE/New Cut Road (Columbia) |
| 4133 | 28 | GAIL DAVIES/'Round The Clock Lovin' (WB) |
| $43 \quad 3430$ | 29 | JACK GRAYSON/When A Man Loves A Woman (Koala) |
| 494035 | 30 | EARL THOMAS CONLEY/After The Love Slips Away (RCA) |
| 443129 | 31 | CRISTY LANE/Lies On Your Lips (EMI/Liberty) |
| $6 \quad 1022$ | 32 | DON WILLIAMS/Lord, I Hope This Day is Good (MCA) |
| 4742 | 33 | JOHN CONLEE/Busted (MCA) |
| 4844 | 34 | DOLLY PARTON/Single Women (RCA) |
| 474539 | 35 | VERN GOSDIN/Don't Ever Leave Me Again (AMI) |
| 4340 | 36 | TOMPALL \& GLASER BROTHERS/It'\\| Be Her (Elektra) |
| 192227 | 37 | LACY J. DALTON/Everybody Makes Mistakes (Colurnbia) |
| $7 \quad 1626$ | 38 | WAYLON JENNINGS/Shine (RCA) |
| 453934 | 39 | SONNY JAMES/Innocent Lies (Dimension) |
| 47 | 40 | ALABAMA/Mountain Music (RCA) |
| 46 | 41 | DOTTIE WEST/You're Not Easy To Forget (EMI/Liberty) |
| 45 | 42 | EDDY RAVEN/A Little Bit Crazy (Elektra) |
| - 50 | 43 | PETULA CLARK/Natural Love (Scotti Bros./CBS) |
| - | 44 | GARY MORRIS/Don't Look Back (WB) |
| 122132 | 45 | JOHN ANDERSON/I Just Came Home To Count... (WB) |
| 162837 | 46 | EDDIE RABBITT/Someone Could Lose A Heart Tonight (Elektra) |
| $\ldots$ | 47 | GENE WATSON/Speak Softly (You're Talking...) (MCA) New |
|  | 48 | WILLIE NELSON/Always On My Mind (Columbia) Entry |
|  | 49 | STEVE WARINER/Kansas City Lights (RCA) |
|  | (50) | MOE BANDY/Someday Soon (Columbia) |

JACKY WARD "Travelin' Man" (Asylum) 25/23 National Surnmary: Up 0, Same 2, Down O, Debuts 0, Adds 23 including M
WFMS-FM, KEBC-FM, KTTS-AM FM, KVEG, KRAK, KCKC, KMPS-AM-FM JOE SUN "Holed Up In Some Honky Tonk" (Elektra) 24/22 National Surnmary: Up 0, Same 1. Down O, Debuts 1 , Adds 22 including WGNA-FM, WYII, WFNC, WESC-AM-FM,
BERTIE HIGGINS "Kev Largo" (Kat Family/CBS) 24/8
National summery. Up 7, Sarne 7, Dow O, Deb
KGEM, KEED, KCKC, WEEP 2420, KXYL 107.
ROVERS "Pain In My Past" (Epic/Cleveland International) 22/7
National Summary: Up 4, Same 8, Down 0, Debuts 3, Adds 7, WSEN-AM-FM. WYII, WMPS, WKSLFM, WLWI-FM BOXCAR WILLIE "Bad News" (Main Street) 21/12
National Summary: Up 1, Same 6, Down 0, Debuts 2, Adds 12, WYKR, KRRV, WESC-AM-FM, WLWI-FM, KRMD-AM-FM KBMR, WAXX, WDAF, KVOO, KWJJ, KRSY, KIGO.
TERRY GREGORY "I Never Knew The Devil's Eyes..." (Handshake/CBS) 21/9 National Summary: Up 1, Seme 8, Down 0 , Debuts 3, Adds 9, WBGW-FM, KIX106, WYil, WKSJ-FM, WAXX, KVOO,
KEED KLAC KTOM KMPSAM-FM 26.21 . KEED, KLAC, K
KEITH STEGALL "In Love With Loving You" (EMI America) 19/3
National Summery: Up 1, Same 12, Down 0, Debuts 3, Adds 3, WBGW-FM, WOKO WOYK-FM, WSEN-AM-FM on
NARVEL FELTS "I'd Love You To Want Me"
National Summary: Up 6, Same 10, Down 0, Debuts 1, Adds 1, KRMD-AM-FM, WIXL-FM 46-39, wUVA on, KOKE-AM
FM $50-44$, WNOE-AM On, KKYX 48-42, KTTS-AM-FM 34 29, KFDHMDAM-FM $50-46$, KEED on, KRAK 47-43.
TANYA TUCKER "Somebody Buy This Cowgirl A Beer" (MCA) 17/8
National Summary: Up 1, Same 6, Down 0, Debuts 2, Adds 8 , WVAM, WWOD, WKMF, WFMSFMM, KXRB, KVOO, KRSY
KIGO, WKSJ-FM 5042 . KAREN TAYLOR "Diamond In The Rough" (Mesa) 17/6
National Summary: Up 1, Same 10, Down 0, Debuts 0, Add
KHEY on, KRWO-FM 49-42, KRAK on, KMPS-AM-FM on.
KENNY DALE "Moanin" The Blues" (Funderburg) 17/3
KENNY DALE "Moanin" The Blues" (Funderburg) 17/3
WBEU 33-31, KHEY 50-48, KKYx 41-37, KUZZ 50.44.
National Summary: Up 0, Same 4, Down 0, Debuts 1. Adds 10, WVAM, WYII, KRRV, WESC-AM-FM, KRMD-AM-FM kVOO, K
STATLER BROTHERS 'You'll Be Back (Every Night...)" (Mercury/PG) 14/14
National Summary: Up 0 , Same 0 , Down 0 , Debuts 0 , Adds 14 , WCOS-AM-FM,
STELLA PARTON "I'll Miss You" (Townhouse) 14/5
National Summary: Up 2, Sarne 6, Down O, Debuts 1, Adds 5, WVAM, WCA
National Summary Up 2, Same 6, Down WSOC-FM on, WKSLFM 48-45, KRMD-AM-FM on, KTTS-AM-FM 41-36.
MICKEY GILLEY "Tears Of The Lonely" (Epic) 13/13
National Summary: Up 0, Same 0, Down 0, Debuts 0, Adds 13 , WGNA-FM, WSEN AM FM, WBGW-FM, WCAW, WNYR,
WADR, WCOS-AM-FM, WFNC, WWOD, WMC-AM, WMPS, WHOO, KMPS-AM-FM
MARIE OSMOND "I've Got A Bad Case Of You" (Elektra/Curb) 13/4
WKSt


Hottest Tracks:

# "ust To satisfy You" 

## COUNTRY ALBUMS

Cuts in bold type are receiving the heaviest airplay.
JOHN ANDERSON - I Just Came Home To Count The Memories - (WB) "Would You Catch A Falling Star" Thop
RAZZY BAILEY - Feelin' Right - (RCA) "Bad News Time" "Everntime You Crose Dady Sure Did Something Right" "Travalin" GAIL DAVIES - Givin' Herself Away - (WB) "You Tum Me On Im A Radio" "Singing The Blues" "Hold On" "Movin' "
Might Decide To Stay)" "All The Fire is Gone" "Givin' Herself Away" DAVID FRIZZELL \& SHELLY WEST - The David Frizzell \& Shelly West Album - (WB/Viva) 'Wasn't

That Love" "Just Came Here To Dance" Just Before Dawn "Our
Day Will Come" MERLE HAGGARD - Big City - (Epic) 'Texas Fiddle Song" "Stop The World (And Let Me Off)" "Good Old American
Guest"
EMMYLOU HARRIS - Cimarron - (WB) "Born To WAYLON JENNINGS - Black On Black - (RCA) "Just To Satisfy You" 'Women Do Know How To Carry On" "Honky Tonk Blues" "Gorma Write A Letter" "May I Borrow Some Sugar From You" "We Made it As Lovers we Just Couldn't Make It As Friends)
"Folsom Prison Blues" "Get Naked With Me" GEORGE JONES - Still The Same Ole Me -- (Epic) KIEgether Alone" "You Can't Get The Hell Out Of Texas KIERAN KANE - Kieran Kane - (Elektra) "Ill Be You OAK RIDGE BOYS - Bobbie Sue - (MCA) "Old Ken tucky Song' "Up On Cripple Creek" "So Fine" "Doctor's Orders" 'Would They Love Him Down In Shreveport' "I Wish You Could Have T.G. SHEPPARD - Finally - (WB/Curb) "Finally" "in

JOE SUN - I Ain't Honky Tonkin' No More - (Elektra) "Holed Up in Some Honky Tonk" "Livin' Outside Of The Lew" "Fraulein"" "Stepping Out Blues" "I Ain't Honky Tonkin" No More"
CONWAY TWITTY - Southern Comfort - (Elektra) "Slow Hand" "She Only Meent To Use Him" "I Was The First" "Southem Comfort" "Something Strange Got Into Her Last Night" "The

## Most Requested:

OAK RIDGE BOYS "Bobbie Sue" (MCA)
H. WILLIAMS JR. "A Country..." (Elektra/Curb) CHARLEY PRIDE "Mountain Of Love" (RCA) RICKY SKAGGS "Crying My Heart Out' (Epic) CONWAY TWITTY "The Clown" (Elektra) MERLE HAGGARD "Big City" (Epic) KENNY ROGERS "Through The..." (EMI/Liberty)

## Black Radio

## BREAKERS

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## RICHARD "DIMPLES" FIELDS

If It Ain't One Thing. . . It's Another (Boardwalk) 62\% of our reporters on it. Rotations: Heavy 4/0, Medium 16/1, Light 12/1, Extra Adds 2, Total Adds 4, WAMO, WHRK, WCIN, WTLC. Heavy: WAOK, WEDR, KAEZ, KDIA. Debuts at number 24 on the Black Radio Chart

## O'BRYAN

## The Gigolo (Capitol)

$58 \%$ of our reporters on it. Rotations: Heavy 12/0, Medium 9/0, Light 9/1, Extra Adds 2, Total Adds 3, WAOK, WATV, WOWI. Heavy: WOOK, WDIA, WHRK, WJLB, KDAY, WKXI, WKWM, KACE, KDIA. Debuts at number 23 on the Black Radio Chart.

## NEW \& ACTIVE

> Recent releases with alrplay reported by at least 20 of our reporting stations are listed in order of thelr activity. The two numbers immediately foilowing each song titie Indicate how many of our reporters are on the record this week and of those, how many aded it tnis week. The rotational breakoowns whikn follow Indicate how many statrons have the song in the respective rotation and of those, how many added it into that particular rotation this week. dicates ine of this week's most Adced new songs.
L.T.D. "April Love" (A\&M) 31/6

Rotations: Heavy 3/0, Medium 16/0, Light 10/4, Extra Adds 2, Totel Adds 6, WDAS, WATV, WJAX, WBLX, WTOY, WKWM. Heev, WEDR, WJLB, WWWS. Medium: WWIN, WXYV, WILD, WOOK, WHUR, WAOK, WHRK, KDK
KDAY, KSOL, WWRL, WGIV, WLOU, WOWI, WDAO, KACE. Debuts at number 28 on the Black Radio Chart. RENE \& ANGELA "Imaginary Playmates" (Capitol) 31/1
Rotations: Heav, 2/0, Medium 18/O, Light 11/1, Extre Adds O, Total Adds 1, WATV. Heavr: WENN, WLOU.
Medium: WXYV, WAMO, WOOK, WHRK, WYLD.FM, WJMO, KDKO, KDAY, WSSJ, WKND, WOIC, WJMI, WKXI, Medium: WXYV, WAMO, WOOK, WHRK, WYLD.FM, WJMO, KDKO, KDAY, W
WJJS, WBLX, WVOL, WOWI, WKWM. Moves $26-26$ on the Black Redio Char
ANGELA BOFILL "Holdin' Out For Love" (Arista) $30 / 7$
Rotations: Heew 3/0, Medium 11/0, Light 12/3, Extra Adds 4, Total Adds 7, WGIV, KOKY, WBLX, WTMP, WKWM WTLC, KDIA. Heaw, WWIN,
WSSJ, WATV, WDAO, KACE.
FOUR TOPS "Tonight I'm Gonna Love You All Over" (Casablanca/PG) 30/2 Rotations: Heew 20, Medium 16/0, Light $11 / 1$, Extre Adds i, Total Adds 2, WDMT, WTMP. Herw, WEDR, WDAO.
Medium: WWIN, WXYV: WHUR, WDIA, WHRK, WCIN, WJMO, KDKO, WATV, WJMI, KOKY, WLOU, WBLX, Rotations: Weow, WXY
Medium: WWIN, KDIA.
WOWI, WTOY
MANHATTANS "Honey, Honey" (Columbia) 29/2
Rotations: Heaw 40, Medium 10/0, Light 14/1, Extra Adds 1, Total Adds 2, WVEE, KDAY. Heavy: WKND, WWRL CHOCOLATE MILK "Let's Go All The Way" (RCA) 29/1
CHOCOLATE MILK Let s Go All The Way (RCA) $29 / 1$. Hear. Heaw: WOOK, WAOK, WJLB, Rotations: Heav, 4/0, Medium M, WEE, W
WJS. Medium: WXYV, WILD,
Moves $30-29$ on the Black Redio Chart.
AM-FM "You Are The One" (Dakar/Brunswick) 28/0
Rotations: Haav, 12/0, Medium 9/0, Light 7/0, Extra Adds O, Total Adds O. Heavr: WXYV, WAMO, WHUR, WEDR
WBMX, WGCI, WVON, WJIB WATV, WTOY WTLC, WWWS. Medium: WILD WDAS, WDIA WHRK, WKO WBMX, WGCI, WVON, WJLB, WATV, WTOY, WTLC, WWWS. Medium: WILD, WDAS, WDIA, WHRK, KDKO, T-CONNECTION "A Little More Love" (Capitol) $27 / 2$
T-CONNECTION "A Little More Love" (Capitol) $27 / 2$, WATV, WTLC. Heavy: WEDR, WVON, Rotations: Heav 4/O, Medium 14/0, Light 8/1, Extre Adds 1, Total Adds WIN, WJAX. Medium: WXYV, WDAS, WOOK, WHUR, WAOK, WHRK, WYLD-FM, WGCI, WJMO, KSOL, KOKY, WOWI, KAEZ, KUKO.
QUINCY JONES featuring JAMES INGRAM "One Hundred Ways" (A\&M) 2710 Rotations: Heay 13/0, Medium $7 / 0$, Light 7/O, Extra Adds O, Totel Adds 0 . Heavy: WWIN, WDAS, WEDR, WYLD.
FM, WGCI, WJLB, KMJM, WENN, WVOL, WANT, WTOY, KAEZ, KUKQ. Medium: WILD, WOOK, WVE, WDIA, FM, WGCI, WJLB, KMJM, WENN, WVOL, WANT, WTOY, K
KDAY, WJJS, KDIA. Moves $21-21$ on the Black Radio Chart

## BRANDI WELLS "Watch Out" (WMOT/CBS) 26/1

Rotations: Heavy 10/0, Medium 9/0, Light 7/1, Extre Adds 0, Total Adds 1, WATV. Heevy: WWIN, WDAS, WOOK Rotations: Heavy 10/0, Medium 9/0, Light 711, Extrs Adds 0, Total Adds 1, WATV. WDIA, WDMT, WJMO, WJAX
WAOK, WEDR, WSSJ, WENN, WGIV, WOIC, WTOY. Medium: WHUR, WVEE, WDIA, WBLX, WKWM, WMWS. Moves $28-27$ on the Black Radio Chart.
STARPOINT "Angel" (Chocolate City/PolyGram) 25/7
Rotations: Heaw 210 , Medium $9 / 1$, Light $12 / 4$, Extre Adds 2, Totai Adds 7 , WOAS, WOIA, WENN, WKXI, KOKY
WvoL, WANT. Heavy: WHUR, WAOK. Medium: WWIN, WXY, WVD-FM, WATV, WGIV, WLOU, WKWM ISLEY BROTHERS 'Welcome To My Heart' (T-Neck/CBS) 25/6 Rotations: Heavy 3/0, Medium 10/0, Light 9/3, Extra Adds 3, Total Adds 6, WYLD-FM, KDAY, WENN, WKXI, WGIV. KOKY, KDIA.

WAR You Got Modium 6/2 Light $11 / 3$, Extre Adds 5, Totel Adds 10 , WWIN, WAOK, WVEE, WDIA, WHRK, L.FM, WJLE, WWRL, WBLX, WTOY. Meavy: WHUR, WSSJ. Medium: KOKO, KDAY, WDAO, WWWS. DUNN \& BRUCE STREET "If You Come With Me" (Devaki/Mirus) 24/2
Rotations: Heaw 3/0, Medium 16/1, Light 5/1, Extre Adds 0, Totel Adds 2, KDAY, WANT. Heaw: WAOK, WENN WLOU. Medium: WTOY
BETTYE LAVETTE "Right In The Middie (Of Falling In Love)" (Motown) 23/3 Rotations: Heav $3 / 0$ Medium 8/0, Light 10/1. Extra Adds 2, Total Adds 3, WXYV, WWRL, WENN. Heavy: KDA WKXI, WTOY. Medium: WAOK, WVEE, WCIN, KSOL, WOIC, WJAX, WBLX, WTMP. REN WOODS "Take Me To Heaven" (Elektra) 22/5 REN WOODS "Take Me To Heaven" (Elektra)
Rotations: Heav 1/O, Medium 5/0, Light 14/3, Extra Adds 2, Total Adds 5, WXYV, WATV, WOIC, WJMI, WJAX.
Heavy: WENN. Medium: WGCI, WJMO, KDAY, WSSJ, WLOU.

## SICNIFICANT ACTION

WHATNAUTS "Help Is On The Way" (Harlem International) 21/8
forations WVOL, WANT, WKWM. Heaw: WILD, WDAS, WAMO, WHUR, WWRL. Medium: WXYV, KSOL, WSSJ, WOWI, KACE
COMMODORES "Why You Wanna Try Me" (Motown) 21/6 KUKG. Heevr: WWRL, WDAO. Medium: WWIN, WAOK, WVEE, KSOL, WJMI, KOKY, WJJS, WBLX, WTOY, WTLC.

## jedroucorrs NATIONALEAIRPLAY/30

## =上, March 5, 1982



| MOST ADDED. <br>  Whatouts (8) |  |
| :---: | :---: |

GLADYS KNIGHT \& THE PIPS "A Friend Of Mine" (Columbia) 21/6 Rotations: Heav, $1 / 0$, Medium 10/2, Light 8/2, Extrg Adds 2, Total Adds 6, WDIA, WBMX, WKXI,
KDIA. Heavy: WENN. Medium: WXYV, WILD, WDAS, WOOK, KDKO, WWRL, WGIV, WDAO. L.A. BOPPERS "Where Do The Bop Go?" (MCA) $21 / 2$

Rotations: Heevy 0/0, Medium 8/0, Light 11/0, Extra Adds. 2, Total Adds 2, WTLC, KUKa. Medium: WAMO, WGCI KDKO, KDAY, WKND, WGIV, WJAX, WJJS.
ZOOM "Love Seasons" (Polydor/PolyGram) 20/3
Rotations: Heavy 3/0, Medium 7/0, Light 8/1, Extre Adds 2, Total Adds 3, WOIC, KOKY, WBLX. Heavy: WWIN WVON, WWWS. Medium: WXYV, WHUR, WAOK, WBMX, WSS, WDAO, WKWM.
KOOL \& THE GANG "Get Down On It" (De-Lite/PolyGram) 19/4
Rotations: Heaw $7 / 0$, Medium 4/0, Light 6/2, Extrs Adds 2, Total Adds 4, WDAS, WDIA, KDKO, WTOY. Heavy: WX EVELYN KING "Spirit Of The Dancer" (RCA) 19/3
EVELYN KING "Spirit Of The Dancer" (RCA) 19/3 WEDR, WJLB, WSS, WOIC, WLOU, WVOL.
MAZE featuring FRANKIE BEVERLY "We Need Love To Live" (Capitol) 19/0 Rotations: Heev 4/0, Medium 11/0, Light 4/0, Extra Adds 0, Total Adds 0 . Heav: WWRL, WLOU, WOWI, WAN Medium: WOOK, WAOK, WYLD-FM, WJMO, WJLB, WKND,
ONE WAY 'Who's Foolin' Who" (MCA) 18/3
Aotations: Heavy 3/0, Medium 5/0, Light 7/0, Extra Adds 3 , Total Adds 3, WVEE, WBMX, WJJS. Heavy: WJLB KDAY WJMI Medium: WEDR, WENN WGIV WJAX, KOKY.
GQ "Sad Girl" (Arista) 18/2
Rotations: Heevy O/O, Medium 10/0, Light 7/1, Extra Adds 1, Total Adds 2, WJMO, WBLX. Medium: WWIN, WEDR STONE "Time" (West End) 17/6
Rotations: Heaw 3/0, Medium 2/0, Light 9/3, Extra Adds 3, Total Adds 6, WSSJ, WATV, WOIC, WKXI, WBLX WTMP. Heawr: WWIN, WEDR, WJAX. Medium: WDAS, WHRK.
GRANDMASTER FLASH "lt's Nasty (Genius Of Love)" (Sugar Hill) 1710
Rotations: Heaw $8 / 0$, Madium $7 / 0$, Light 210. Extra Adds O, Total Adds 0 . Heav, WWIN, WDIA, WAIL-FM, WDMT
WATV WJMI WTOY KDA. Medium: WDAS, KMJQ KMJM, WENN, WKXI WOWI WTMP CHUCK CISSEL \& MARVA KING "If I Had The Chance" (Arista) 16/5
Rotations: Hegvy 0/0. Medium 6/0, Light 7/2, Extra Adds 3. Total Adds 5 , WJMO, KDAY WOIC
TOMORROW'S EDITION "U Turn Me On" (RFC/Atlantic) 16/4
Rotations: Heavy 2/0, Medium 5/0, Light 8/3, Extre Adds 1, Total Adds 4, WCIN, WATV, WLOU, KDIA. Heav
$\checkmark$ A TASTE OF HONEY "I'll Try Something New" (Capitol) 15/13
Rotations: Heavy 0/0, Medium 211, Light 3/2, Extra Adds 9, Total Adds 12, WWIN, WXYV, WDAS, wook
PATRICE RUSHEN "Forget Me Nots" (Elektra) 14/12
Rotations: Heby $0 / 0$, Medium 2/1, Light $3 / 2$, Extra Adds 9 , Total Adds $12, W W I N$, WXYV, WAMO, WHUR J. GEILS BAND "Flamethrower" (EMI America) 14/4

Rotations: Heaw 2/0, Medium 4/1, Light 6/1, Extre Adds 2, Total Adds 4, WGCI, WSSJ, WANT, KUKO. Heav WDMT, WWWS. Medium: KDAY, KOKY, WJJS
ADC BAND "Roll With The Punches"' (Cotillion/Atco) 14/3
Rotations: Heaw 1/0, Medium 5/0, Light 5/0, Extra Adds 3, Total Adds 3, WLOU, WOWI, WTOY. Heavy: WTLC Medium: WWIN, WDAS, WEDR, WENN, WKXI.
ROBERTA FLACK "Making Love" (Atlantic) 13/4
Rotations: Heavy 0/0, Medium 210
SKOOL BOYZ "This Feeling Must Be Real" (Destiny) 13/3
SKOOL BOYZ "This Feeling Must Be Real" (Destiny) $13 / 3$
WGCI, wVOL.
Rotations: Heay 1/0, Medium 6/0, Light 5/0, Extra Adds 1, Total Adds 1, WJL
WSS. WJAX, WDAO, WTLC, KACE.
SECRET WEAPON "Must Be The Music" (Prelude) $13 / 0$
WUIN, WHUR WJLB WWRL WENN WGIV.

## FRIENDS <br>  <br> \& FINKK <br> CLADYSKNHETT

 QTHEPIPS

The latest sensation from Gladys Knight \& The Pips' hit album, "Touch,", is the new single called "A Friend Of Mine." It's the follow-up to their big smashesh, "I Will Fight," and it looks like another very solid hit. ${ }^{\text {B02 }}$. WABO, KCOH, KALO, WJMI, WYLD, KDKO, WATV, WENN, WEDR, WORL, WLOK, WHRK, KWAM, WJPC, WGCI, WAWA, KATZ, WDAO, WWRL, WNJR, WDAS-FM, WILD, WKYS, OK-100. WENZ, WSRC, WGIV, WEAA, WLLE, WOKS, WDDO and WJLB.


Waldo is Washington, D.C.'s hottest dance band. You'll hear why on their debut single, "You Bring Out The Freak In Me." It's from the band's debut albumb, "Love Don't Grow On Trees." Neither do artists like Waldo.
WDAS-FM, WUSS, WPAL, WEDR. WRXB, KWAM, WBEE, WESL, KYOK, KCOH, KALO, KAPE, WBOK, WYLD, KGFJ and KDIA.

"The Only One" is the new single from famed organist, Charles Earland. And it's only one of the great new songs on his latest album, "Earland's Jam." All the right ingredients are here. And radio's already eating it up.
WWRL, WBLS-FM, WNJR, WUFO, WWIN, WHUR, OK- 100 , WOWI, WAMG. WEAA, WWDM, WPAL, WIGO, WVEE. WCLK, WSOK, WENN, WEDR, WANM. WLOK, WHRK, WVON, WGCI, KPRS, WESL, WCIN, WVKO, WDAO, WABQ. KCOH, KALO, KGFJ and KDKO.

# Black Radio 

 Hottest
## March 5, 1982

| EAST | SOUTH | MIDWEST |  |
| :--- | :--- | :--- | :--- |
|  | Stevie Wonder | Stevie Wonder <br> Stevie Wonder <br> Junior <br> Smokey Robinson | Tom Tom Club <br> Lakeside |
| Tom Tom Club |  |  |  |$\quad$| Junior |
| :--- |

Regionalized Adds \& Hots

EAST
WWIN/Baltimore Curtis
WAR
SUN
INSTANT FUNK
PATRICE RUSHFM PATRICE RUSHFN
TASTE OF HONEY ARETHA FRANKLIN T.S. MONK
PURE FNFRGY PURE ENFRGY
YATES BROTHER YATES BROTHER
PATTI AUSTJN
Hottest: PATtest:
BRANDI WELLS BRANDI
JUNIOR ZOOM
BOBBY WOMACK GRAND MASTFR

## WXYV/Baltim

INSTANT FUNK
CHERI
REN WCODS PATRICE RUSHEN JEFF LORBER
RAY PARKER RAY PARKER JR,
POINTER SISTERS
TASTE OE TASTE OF HONEY BETTYE LA
Hottest:
CHI-LITES EW\&F
LUTHER VANDROS
SISTER SLEDGE SISTER SLEDGE
KOOL \& THE GANG

## WILD/Boston

 Steve CrumbloyINSTANT FUNK
BRASS CONSTRUC BRASS CONSTR
SKOOL BOYZ FERRARI
Hottest:
Hottest: STEVIE WONDER WHATNAUTS
WHISPERS LUTHER VANDROSS

## wSsu/Camden-

 PhiledelphlaGary Shepher Gary Shepherd PATRICE RUSHEN
TASTE OF HONEY TASTE OF HONEY
STONE
J. GEILS BAND ATLANTIC STARR CHAS JANKEL KENNY ROGERS
COMMODORES COMMODO
WALDO FERRARI STEVIE WONDER LAKESIDE
FUSE ONE
FUSE
WAR
WAR
GEORGE BENSON
WKND/Hartiord
Eddio Jordan
Hottest
STEVIE WONDER
DIANA ROSS
JUNIOR
AURRA
WWRLINow York
Wanda Ramos
TASTE OF HON
THIRD WORLD THIRD WORLD BETTYE LAVETTE ERNIE WATTS
GENE DUNLAP ELOISE WHI TAKER KLOKOMO
RHYZE
RHYZE
CHERI
CHERI CONSTRUCTIO
WAR
Hottest
Hottest:
STEVIE WONDER WHATNAUTS LAKESIDE
JUNIOR DIANA ROSS


## WEST KDKO/Denve

## Byron Pitts

EAR-KAYS
KOOL \& THE GANG
CON FUNK SHUN
CON FUNK SHUN
JEFF LORBER
KANo
al JArreau
JEANNIE TRACY
CARLY SIMON
Hottest:
STEVIE WONDE
SMOKEY ROBIN
DIANA ROSS
SKYY
KOAY
KDAY/Los Angeles
J.J. Johnson

TASTE OF HONEY
RAY PARKER JR.
ERNIE WATTS
ISLEY BROS
IMAGIN
XAVIER
MANHATTANS
CISSEL \& KING
DUNN \& BRUCE
Hottest:
STEVIE WONDER
SMOKEY ROBINS SMOKEY ROBINSON JUNIOR
AURRA
CHI-Lites
KACERLos Angoles
Alonzo
none
none
Hottest:
D TRAIN
AURRA
O'BRYAN
JUNIOR
JUNIOR
WHISPERS

| WAOK/Atlanta Larry Tinsley |
| :---: |
| O'bryan |
| kLeerer |
| WAR |
| taste of ponfy |
| IMAGINATIOH |
| FERRARI |
| Hottest : |
| Stevie wonder |
| том TOM CLUB |
| Lakfide |
| JUNIOR |
| PRINCE |
| WVEEJAtianta |
| Scotty Andrews |
| ONF WAY |
| MANHATTANS |
| vangelis |
| KLFEER |
| WAR |
| ELOISE WHITAKER |
| CHERI |
| FERRARI |
| INVISIbLE MAN'S b |
| MICHAEL ERANKS |
| ERNIE Watts |
| Hottest: |
| Stevie wonder |
| TOM tom club |
| CHI-LItFs |
| SMOKEY ROBINSON |
| BILL SUMMERS |
| WATV/Birmingham |
| Stan Granger |
| george fuke |
| TOMORROW'S EDIT. |
| SLAVE |
| BRANDI WELLS |
| O'BRYAN |
| evelyn king |
| STONE |
| FLASH |
| atlantic starr |
| CONTROLLERS |
| RENE \& ANGFLA |
| T-CONEETION |
| LTD |
| hhatnauts |
| REN WCODS |
| Jermaine jackson |
| Hottest: |
| Stevie wonder |
| GRAND MASTER |
| PRINCE |
| BAR-KAYS |
| xavier |



| WJAX(95X)/Jacksonville Steve Fox | WBLXIMoblle Michael J. Alexander |
| :---: | :---: |
| atlantic starr | larry carlton |
| RUFUS \& CHAKA | Chocolate milk |
| LTD | george benson |
| REN WCODS | TASTE OF HONEY |
| patrice rushen | LTD |
| Hottest: | $z 00$ |
| TIME | GQ |
| D train | ANGELA BOFILL |
| Stone | Stone |
| том tom club | WAR |
| JUNIOR | Hottest: |
| KOKY/Littie Rock | BOBEY WOMACK |
| Ronda Curis | TIme |
| angela rofill | STEVIE WONDER |
| GLADYS KNIGHT | Lakestide |
| brass constructio | PRINCE |
| kano |  |
| dazz band | WVOLINashville |
| Starpoint | Fred Harvey |
| $z 00 \mathrm{~m}$ |  |
| patrice rushen | RAMSEY LEWIS |
| al Jarreau | CISSEL \% King |
| T.S. MC.NK | FERRARI |
| con funk shun | Whatnauts |
| Central line | Starpoint |
| Hottest: | Hottest: |
| Smokey robinson | Stevie wonder |
| JUNIOR | diana ross |
| Chi-Lites | tom tom club |
| AURPA | PEABC BRYSON |
| Stevie wonder | O'bryan |
| WLOUILoulsvilie | WYLD-FM/Now Orieans |
| Neal O'Rea | Tony Brown |
| alc band |  |
| ST. TROPEZ | RAY PARKER JR. |
| TOMORROW'S ELIT. | GAYLE ADAMS |
| Whatnauts | WORNA BRISTOL |
| Hottest: | WAR ISLEY bros |
| SMOKEY ROBINSON | TASTE OF |
| AURFP. | TASTE OF HONEY |
| KOOL \& the gang | Hottest: |
| Stevie wonder | STEVIE WONDER |
| xavier | DIANA ROSS |
|  | SMOKEY ROBINSON |
| WJJSily ynehburg, VA | LUTHER VANDROSS |
| Art Young |  |
| кWICk | WAIL-M/New Orleans |
| sun | Barry Richards |
| Roy aymbs |  |
| ONE WAy | none |
| ARETHA FRANKLIN | Hottest: |
| midnight star | Stevie wcnder |
| Hottest: | KOOL \& the gang |
| Stevie wonder | buCkner \& GARCIA |
| trouble funk | SKYY |
| SMGKEY ROBINSON | GRAND MAster |
| CHI-L, ites |  |
| том теM Club | WOWI/Norto |
| WDIAIMemphis | Chester Benton |
| Carl Connors | roberta flack |
|  | ADC BAND |
| kocl \& the gang | O'bryan |
| BUCKNER \& GARCIA | Hottest: |
| FFPRARI | Stevie wonder |
| stfvie woods | D TRAIN |
| WAR | Lakeside |
| gladys knight | XaVIER |
| Stafpoint | GRAND MASTER |
| Hottest: |  |
| GRAND MASTER | WANT/Richmond |
| LAKESIDE | Ben Miles |
| 0 'bryan |  |
| Stevif wonder | Rare essfnce |
| xavier | STARPOINT |
| WHRK (K97)Memphls | WHATNAUTS |
| Robert V. |  |
| taste of honey | DUNN \& BRUCE |
| XAVIER | Jermaine jackson |
| WAR | GLADYS KNIGHT |
| THIRD WORLD | J. geils band |
| RAY PARKER JR. | Hottest |
| RIChard D. FJELDS | TOM TOM CI.UB |
| Hottest: | SKYY |
| O'bryan | Stevie Wonder |
| george duke | TIME |
| тоm tom club | BOBRY WCMACK |
| JUNIOR |  |
| Stevie wonder | WTOY/Roanoke |
| WEDRIMlami | Donnie Deane |
| Leo Jackson |  |
| SULA | LTD |
| COt'ton candy | POSITIVE EXPRESS |
| kLeeer | CCFFEE |
| REDDINGS | KOOL \& THE GANG |
| TIERRA | WAR |
| SEARCH | CARL CARLTON |
| JUicy | IMAGINATION |
| instant funk | ADC BAND |
| patrice rushen | Hottest: |
| patti austin | Stevie wonder |
| Hottest: | diana ross |
| AM-FM | AURRA |
| PEABC BRYSON JUNIOR | LUTHER VANDROSS <br> TOM TOM CLUB |

Stations are listed by region.
Hots are listed In order of

## their airplay activity. <br> MIDWEST M

| WBMXIChicago | WDMTICieveland |
| :--- | :--- |
| Lee Michaels | Magic/James |
| CHERI | LAZZ BAND |
| PATRICE RUSHEN | COMMCDORES |
| WAS (NOT WAS | FOUR TOPS |
| GLADYS KNIGHT | LINDA CLIFFORL |
| ONE WAY | SHALAMAR |
| SKOL BCYZ | HOttest: |
| HOttest: | STEVIF WONDER |
| STEVIE WONDER | DIANA ROSS |
| JUNIRR | J. GEILS BAND |
| WHISPERS | KOOL \& THE GANG |
| HALI \& OATES | LAKESIDE |
| D TRAIN | WDAOIDayton |
| WGCIChicago | Lankford Stephens |
| Pam Wells | none |
|  | Hottest: |

## Pam Weils

PATTI AUSTIN
J. GEILS BAND MICHAEL FRANDS WHATNAUTS
PATRICE R PATRICE RUSHEN
WAS (NOT WAS) WAS (NOT JUNIOR
SUGAR HILL GANG
STEVIE WONDER LAKESIDE

## WVON/Chicago

## none

SMOKEY ROBINSON SUGAR HILL GANG TOM TOM C
WHISPERS STEVIE WONDER

## WCIN/Cincinn Everett Cork

ST. TROPEZ
SUN
RICHARD D. FIELDS
TOMORROW'S EDIT
MIDNIGHT STAR MIDNIGHT
Hottest:
TOM TOM
TOM TOM CLUB SMOKEY ROBINSON
JUNIOR
STEVIE WONDER
WJmolCleveland
Erik Stone
RAMSFY LEWIS
FLASH
INSTANT FUNK
INSTANT FU
GQ
WHATNAUTS CISELL \& KING
COMMODORES COMMODO
XAVIER
atlantic starr FERRARI
DAZZ BAND Hottest:
STEVIE WCNDER aurra
D TRAIN
CHI-LITE
CHI-LITES
DUNN \& BRUCE

KTFM/San Antonio
STEVIE WONDER
WHISPERS
SWITCH
FCUR TOPS
WJLB/Detroil
J. Michael McKay T.S. MONK WAR
GEORGE BENSON RAYDIO
CHAS JANKEL
Hottest:
HALL \& OATES
HALL \& OATES
D TRAIN
AURRA
wKwm/Grand Rapids
Frank Grant
CATELINE
DATELINE
STEVIE WOODS
ANGELA BOFILL
COMMODORES
EVELYN KING
ISLEY BROS
WHATNAUTS
Hottest:
TOM TOM CLUB
TOM TOM CLUB
SKYY
LUTHER VANDROSS
O'BRYAN

## WTLC/Indianapolis Jay Johnson

T-CONNECTION
CISSEL \& KING
ANGELA BOFILL
ANGELA BOFILL
EVELYN KING
EVELYN KING
ISLEY BROS
RICHARD D. FIELDS
L.A. BOPPERS

Hottest:
SKYY
D TRAIN
JUNIOR
LAKESIDE
KAEZIOklahoma City
Lee Simpson
CANDI STATON
KEITH DIAMOND MIDNIGHT STAR CENTRAL Line
SUN
BRASS CONSTRUCTIO GANGSTERS ROBERTA FLA Hottest: STEVIE WONDER
KOCL $\&$ THE GANG AURRA THE GANG QUINCY JONES
RICHARD D. FIELDS WWWSISaginaw, MI Kermit Crockett
ROBERTA FLACK GREG DIAMOND HARARI Hottest
STEVIE WONDER SUGAR hill gang TOM TOM CLU
J. GEILS BAND KMJM/SE. Louls
Dick Edwards
GECRGE DUKE
XAVIER
Hottest:
STEVIE WONDER
SKYY WONDER
HALI \& OATES
DIANA ROSS

## "Love Seasons"

 TheNewSMASH Single By

## CHR PARAIIEL ONE PLAYISIS

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R\&R/Friday, March 5, 1982


## SAMMY HAGAR "I'll Fall In Love Again" (Geffen/WB) 102/5

 Moves: Up 43, Debuts 5, Same 43, Down 6, Adds 5, CKGM, KTSA, WTIX, WMAK-FM, WROK, $96 \mathrm{KX} \times 27-23$, KEGL 11 6.SISTER SLEDGE "My Guy" (Cotillion/Atco) 82/10
Moves: Up 45, Debuts 8, Same 19, Down 0, Adds 10 , WCAU-FM, Q107, WPGC, WLAN-FM, WYCR, G100, WKFR, KIIK, KBBK, WAZY-FM, PRO-FM 22-19, WAEB 23-19, WJDX 14-11, WZZR 25-22, KIKI 17-11 PRISM "Don't Let Him Know" (Capitol) 78/6
Moves: Up 31, Debuts 7, Same 34, Down O, Adas 6, WLAN-FM, KBFM, KOFM, Z104, WNAP, KSLY, KEGL 29-26,
CKLW 28-24, KFI, $3 W T$ 31-28, K104 1412 KZFM $24-1$, WSSX 2420 , TOMMY TUTONE "867-5309/Jenny" (Columbia) 76/9
Moves: Up 30, Debuts 10, Same 26, Down 1, Adds 9, KIMN, Q103, WYCR, WMAK-FM, WSSX, WNOK-FM, NEIL DIAMOND "On The Way To The Sky" (Columbia) 71/5
Moves: Up 33, Debuts 9, Same 24, Down 0, Adds 5, KYYX, KJ100, KIIK, WHEB, 95SGF, Q105 28-26, WAEB 16-12, Movs: Up-22, WCSC 19-15, WAKX 10-8, Z102 20-17, WFOX 18-15, KKKL 22-19, KELO 33-29, KATI 26-23. MIKE POST 'Theme From 'Magnum P.I.' "' (Elektra) 70/14
Moves: Up 19, Debuts 11, Seme 26, Down O, Adds 14, WLAN FM, WHHY-FM, WBBQ, WQUT, WAYS, WNAM, RRQ, KH SKYY "Call Me" (Salsoul/RCA) 52/3
Moves: Up 32, Debuts 1, Same 10, Down 6, Adds 3, PRO-FM, WJDX, WCIL-FM, WCAU-FM 23-19, B94 29-26,
JB105 26-21, Y100 8-5, 0105 15-9, WGCL 23-20, KEARTH 5-4, WTIC-FM 7-6ZFM Z102 7-6. Moves: Up 9, Debuts 7, Same 24, Down 1, Adds 10, WBEN-FM, KBEQ, WKEE, WTIX, G100, WNCF, WCIR, WYKS, Q101, WTRU, WXKS-FM d-16, KIQO on, CK101 16-12, KYNO-FM 31-26, KCPX 27-23. BUCKNER \& GARCIA "Pac-Man Fever" (Columbia) 51/0 Moves: Up 17, Debuts 4, Same 16, Down 14, Adds O, JB105 11-6, CFTR 25-17, WLS 11-8, KRLA 44, WRCK 25-19,
WPST 21-19, WKEE 15-12, KROD 8-6, KEEL 16-10, KROK 15-10, KIIK 25-20, KKXX 20-13, KYNO-FM 1-1, WXLK 6-2,

## SIGNIFICANT ACTION

SMOKEY ROBINSON "Tell Me Tomorrow" (Tamla/Motown) 49/5 Moves: Up 22, Debuts 5, SAme 17, Down O, Adds 5, WCAU-FM, WVIC, FM102, KJBB, WXLK, B94 21-18,
KEARTH 11-7, KFI 15-9, KFRC 1914, WTIC-FM 16-11, KBFM 16-10, B97 15-11, WDOQ 18-15, KRQ 30-26, $\checkmark$ KOOL \& THE GANG "Get Down On It" (De-Lite/Poly Gram) 46/25

Moves: Up 10, Debuts 3, Same 8, Down O, Adds 25 including PRO-FM, JB105, 195, Q105, KEARTH, KFI,
HUMAN LEAGUE "Don't You Want Me" (AGM) 41/16 Moves: Up 5 , Debuts 6, Serne 14, Down 0, Adds 16 incluc
WSKZ, KMGK, KOKQ, KBBK, WFLB, Q101, WRKR, KOZE.
SNEAKER "Don't Let Me In" (Handshake/CBS) 41/6
Moves: Up 5, Debuts 5, Same 25, Down 0, Adds 6, WNOK-FM, KMGK, KOFM, WJBQ, WCIR, Q101, KEGL
d-29, KBEQ 28-24, KEZR d-29, KCNR 29-26, WRCK on, KZFM on, WQUT on, KKXX on, WXLK 29-26, KENI on. MECO "Pop Goes The Movies Part I' (Arista) 37/9
Moves: Up 12, Debuts 4, Sarne 11, Down 1, Adds 9, WGCL, KITY, KPLO, WOKI, KKOV, Q101, KKXL, KENI, KSLY, Q105 20-18, CKLW 2419, CK101 33-30, WCSC 12-7, WVIC 28-22, K96 on.
ANNE MURRAY "Another Sleepless Night" (Capitol) 36/4
Moves: Up 10, Deburs 5, Same 16, Down 1. Adds 4, WCAU-FM, WKRZ-FM Y103, KRO, CFTR 36-33, KBEQ on
dp, KICO on, WAEB 29-25, KZFM d-27, WTIX 37-34, WDOO on, WOKI on, WCSC on, WVIC 39-33, KIOA $d-29$ STEVIE WOODS "Just Can't Win 'Em All" (Cotillion/Atco) 36/1
Moves: Up 21, Debuts 3, Same 10, Down 1, Adds 1, WCIR, KBEO 30-26, V100 d-30, KZFM 23-18, KINT 21-17,
WTIX 15-13, CK101 21-18, WZZR 21-19, KMGK 20-17, KCPX 30-27, KSKD 27-22, WJBO 6-5, WTSN 31-27, WFOX 29-25, WFLB 30-27.
GEORGE BENSON "Never Give Up On A Good Thing" (WB) 35/7
Moves: Up 14, Debuts 5, Sarne 9, Down 0, Adds 7, WTIC-FM, WZPY, WZZR, KIKI, WHEB, KVOL, KKLV, B94
30, KEARTH 27-24, WAXY 30-27, KYNO-FM 21-15, KGGI 26-19, 95SGF 27-24, WFOX $35-30$, WTR
CHARLENE "I've Never Been To Me" (Motown) 33/22
Moves: Up 3, Debuts 4, Same 4, Down 0, Adds 22 including B104, KIOQ, WTRY KZFM, KX104, WMAK BARBRA STREISAND "Memory" (Columbia) 32/1
BARBRA STREISAND "Memory" (Columbia) 32/1 Moves: Up 12, Debuts 3, Same 16. Dowrio, Adds 1, KEZR, WIFI or, PRO-FM on, KFI 30-25, WKEE d-40, WDOO
29-27, WGH 17-13, WVIC 34-28, WAKX 17-13, WNAM on, WTSN 28-24, WFEA On, WFLB 28-25, KFYR on; KENI $29-27$
GEORGE DUKE "Shine On" (Epic) 31/2
Moves: Up 6, Debuts 7, Same 16, Down 0, Adds 2, WGCL, WYKS, B94 26-24, KRLA on, WTIC-FM 2422 ,
WDRC-FM on, KHFI on, WZYP on, CK101 30-26, KIDD on, KJRB 29-25, WFBG on, 95SGF 28-23, O101 on, KENI
GLASS MOON "On A Carousel" (Radio/Atlantic) 27/11
Moves: Up 1, Debuts 1, Same 14, Down 0, Adds 11, CHUM, KIQQ, KZFM, KINT, KLPQ, WDCG, KCPX, WFLB, SURVIVOR "Summer Nights" (Scotti Bros./CBS) $27 / 4$
Moves: Up 7, Debuts 0, Same 16, Down 0, Adds 4, WABB-FM, WZZR, KKOV, KENI, WIFI on, Y100 on, WLS ROBERTA FLACK "Making Love"' (Atlantic) 24/11
Moves: UD O, Debuts 3, Same 10, Down d, Adds 11 , WIFF,ZS9, WDRC.FM, 0106, KROK, WDOQ, WMAK-FM BRYAN ADAMS "Lonely Nights" (A\&M) 23/5
Moves: Up 5, Debuts 4, Sarne 9, Down 0, Adds 5, WABB-FM, BJ105, WBCY, WCIL-FM, KDZA, KEGL 28-23, WLS-FM d-40, WPHD
FM d-25, KFMZ 22-16.
TASTE OF HONEY "I'll Try Something New" (Capitol) 21/19
Moves: Up O, Debuts 0, Same 2, Down 0, Adds 19 including WXKS-FM, KFI, KEZR, KYYX, Q106, KINT, WAXY J105, WCSC, KNBQ, KHY, WTSN, WFB, KFYR,
DWIGHT TWILLEY "Somebody To Love" (EMI America) 21/7
Moves: Up O, Debuts 4, Same 10, Down 0, Adds 7, WPHD, KZFM, KSET-FM, WABB-FM, WGH, WVIC, WACZ,
WSSX on, WJXQ d-26. KBBK on KCPX d.39, KSKD On-dp, WYKS on KSEL-FM On, KRNA JOHN DENVER "Shanghai Breezes" (RCA) 20/10
Moves: Up 1, Debuts 2, Same 7, Down 0, Adds 10, KBEO, KIOQ, WAEB, KEEL, BJ105, WNOK-FM, KGGI, KBBK, WFBG, KATI, WFBR on, KZFM on, WAYS on, WVIC 40-34, KVOL on-dp.
CHUBBY CHECKER "Running" (MCA) 20/7
Moves: UP 7, Debuts 2, Same 4, Down 0, Adds 7, WKRZ-FM, WABB-FM, WDCG, WJXO, WKDO, WZYO ALDO NOVA "Fantasy" (Portrait/CBS) 20/7
Moves: Up 2, Debuts 3, Same 8, Down O, Adds 7, KMGK, KNBO, KSKD, KSEL-FM, KRNA, KENI, KSLY, CFTR SOFT CELL "Tainted Love" (Sire/WB) 20/3
Moves: Up 7 . Debuts 2, Same 6, Down 2, Adds 3, 195, KRLA, KIOQ, WCAU-FM on, CFTR 2-2, CKGM
16-15, WRCK $16-13$, WPST 12-9, WKRZ-FM 21-19, K104 d 35 , WJBO d-37 WSPT 11-7 WCIL-FM $2-1$
JUNIOR "Mama Used To Say" (Mercury/PolyGram) 18/9
Moves: Up 5, Debuts 1, Same 2, Down 1, Adds 9 , WIFI, I95, 92FLY, KZFM, WZYP, KGGI, KIKI, 95SGF, WFLB WXKS-FM 5-5, CKLW 20-17, KFRC d-31, WTIC-FM 25-23, KYNO-FM 30-29, WGUY 16-13.
FRED PARRIS \& THE FIVE SATINS "Medley" (Elektra) 18/5
Moves: Up 2, Debuts 0, Same 11, Down 0, Adds 5, K104, WCSC, WGUY, WFEA, KENI, 940 on, WTRY on
WTIC-FM 2321, WDRC-FM $30-27$ Q106 on, WYCR on, WDOO on, WRQK On WTSN On WRKR BONNIE RAITT "Keep This Heart In Mind" (WB) 18/5 Moves: Up 3, Debuts 0, Same 10, Down 0, Adds 5, KEGL, WJBO, WGUY, WZYO, Q10
31-28, WKRZ-FM on, WOKI on, WJXQ 28-25, KGGI on, Q104 30-27, WYKS on, KRNA on
NOVO COMBO "Tattoo" (Polydor/PolyGram) 18/2
Moves: UP 9, Debuts 0, Same 7, Down O, Adds 2, KIIK, WCIL-FM, WBLI on-dp, KZFM 29-23, KINT 33-27.
WABB-FM on, WJXO 21-17, KMGK on, WKDQ on, WOMP-FM 32-29, KELO 29-25, KKLS on, KRNA 15-13.
RAY PARKER JR, "The Other Woman"' (Arista) 17/16
Moves: Up 0 , Debuts 0 , Same 1, Down 0, Adds 16 including KEARTH, KIQQ, WDOQ, WBBQ, WMAK-FM TOM TOM CLUB "Genius Of Love" (Sire/WB) 16/5
Moves: Up 5 , Dabuts 3 , Same 2, Down 1, Adds 5, B97, WVIC, KVOL, KENI, KATI, KRLA on, KIQQ 32-28, WBBO期, WGUY 21-18, Z102 32-22, ', DSGF d-30, WFLB d-35, WRKR 35-27.
DAVID LASLEY "If I Had My Wish Tonight" (EMI America) 15/15 WMAK-FM, WOKI, WGH, KBBK, KCPX, WFLB, Q101

## SIGNIFICANT ACTION

FRED PARRIS \& THE FIVE SATINS "Medley" (Elektra) 29/5
Rotations: Heaw 2/0, Mediurn 19/2, Light.8/3, Extra Adds 0, Total Adds 5, WHAM, KULF, WHBY, WHBC, KKUA Heaw: WNAB, WDEF, Medium: KDKA, WTAE, WSB, WSFM, WTIC, WWYZ, WCTC, WELI, WGY, WSBA

AL JARREAU "Teach Me Tonight" (WB) 28/12
Rotations: Heav 1/0, Medium 15/3, Light 129, Extra Adds 0, Total Adds 12 , KIXI, KPLZ, WSLI, KRMG WELI, WSBA, WBT, WDEF, KULF, KCRG, WJON.
CHILLIWACK "I Believe" (Millennium/RCA) 25/1
Rotations: Heavy $5 / 0$, Mediurn $11 / 0$, Light $9 / 1$, Extra Adds 0 , Total Adds 1 , WSGW. Heaw: SM95, WFMK, KWAV BILL LaBOUNTY "Livin' It Up" (WB/Curb) $21 / 6$
Rotations: Heaw 2/0, Mediurn 8/1, Light 812 , Extra Adds 3, Total Adds 6, KOLE, KULF, WJON, KFOD, KOLO,
KRKK. HeaW: WSKY, WDAY. Medium: WCOO WGAC WBT WMAZ WHBC KUGN KMED. CRYSTAL GAYLE "You Never Gave Up On Me" (Columbia) 21/4 CRYSTAL GAYLE "You Never Gave Up On Me" (Columbia) 21/4
Rotations: Heaw 3io, Medium 15/2, Light 3/2, Extra Adds O, Total Adds 4, WGAC, KLTE, WSKY, KBOZ. Heaw,
WLTA WCCO WDEF. Medium 97AlA KMBZ KEX, WRVA WHBY WAIO, KRMG, KBOI, KSL, Rotations: Heaw 3., Medium
WLTA, WCCO, WDEF. Medium: 97AIA, KMBZ, KEX, WRVA, WHBY, WHIO, KRMG. KBOI, KSL, WBSA, WDAY
KFOR, KMED. KFOR, KMED.
SMOKEY ROBINSON "Tell Me Tomorrow" (Tamla/Motown) 19/1
Rotations: Heavy 210, Medium 120 , Light $5 / 1$, Extra Adds O, Total Adds 1 , WIP. Heavy; WRIE, KKUA. Medium
WROR, WTAE, WLTA, KEX, KEY103, KULF, WKBN, KBOI, WKZE-FM, KSEL, WORG, KFOD. SNEAKER "Don't Let Me In" (Handshake/CBS) 16/1, WORG, KFQD. SNEAKER "Don't Let Me In" (Handshake/CBS) 16/1
Rotations: Heaw 3/0, Medium 9/1, Light 4/0, Extra Adds 0, Total Adds 1, KREM. Heavy: WLVA, WDAY, KWAV CHARLEY PRIDE "Mountain Of Love" (RCA) 14/1
Rotations: Heavy $5 / 0$, Mediurn 710, Light 211, Extra Adds 0, Total Adds 1, KSEL. Heavy: WOKV, WRVA, KRNT Rotations: Heaw 5/0, Mediurn 7/0, Light 21, Extra Adds 0, Total Adds
KOB, KSL. Medium: KMBZ, KEX, WBT, WIS, WMAZ, WHIO, KRMG.
ANGELA BOFILL "Holdin' Out For Love" (Arista) 13/0
Rotations: Heaw 1/0, Medium $7 / 0$, Light $5 / 0$, Extra Adds 0 , Total Adds 0 . Heav: KULF. Medium: WTFM, SM95,
KLTE, KKUA, KWAV, KFOR, KRKK. LE ROUX "Nobody Said It Was Easy" (RCA) 12/1
Rotations: Heaw 210, Medium 4/0, Light 6/1, Extra Adds 0, Total Adds 1, WRVR. Heavy: WTFM, WAFB. Medium
DOTTIE WEST "You're Not Easy To Forget" (Liberty) 12/1
Rotations: Heaw 1/0, Medium 5/0, Light 641, Extra Adds 0, Total Adds 1, WSKY. Heawr: WDEF. Medium: WLTA
WSBA WMAZ KSL WJON
GORDON LIGHTFOOT "Baby Step Back" (WB) 11/9
Rotations: Heaw $0 / 0$, Medium 4/3, Light $7 / 6$, EXtra Adds 0 , Total Adds 9 , KMBZ, KPLZ, WSGN, KULF, WSLI,
WKZE-FM, WSKY WORG, KBOZ. Medium: KUGN. PETULA CLARK "Natural Love" (Scotti Bros./CBS) 11/1
Rotations: HeavF
JENNIFER WARNES "Come To Me" (Arista) 10/10
Rotations: Heevy O/O, Medium 4/4, Light 6/6, Extra Adds 0 , Total Adds $10, \mathrm{KMBZ}$, KEX, WGAC, WDEF,
CHARLENE "I've Never Been To Me" (Motown) 9/5
Rotations: Heaw $1 / 0$, Medium 211 , Light $6 / 4$, Extra Adds 0 , Total Adds 5 ,
Rotations: Heavy 1/0, Medium 21, Light 6/4, Extra Adds 0, Tọtal Adds 5, WGAR, WGAC, KULF, WQUE, KSEL
PLAYER "If Looks Could Kill" (RCA) 9/1
Rotations: Heaw $1 / 0$, Medium 6/1, L
WMAZ, KWAV, WKZE.FM, KFQD.
BOYS BAND "Please Don't Stop Me Baby (I'm On Fire)" (Elektra) 8/0
Rotations: Heavy 0/0, Medium 4/0, Light 4/0, Extre Adds 0, Total Adds 0 . Medium: KEX, WMAZ, WSKY, KRKK. BOBBY VINTON "She Will Survive" (Tapestry) $7 / 1$
Rotations: Heaw 1/0, Medium 3/0, Light 3/1, Extra Adds 0, Total Adds 1, WFMK. Heavr: WCCO. Medium: KDKA
WGY, KSL. HUEY LEWIS AND THE NEWS "Do You Believe In Love" (Chrysalis) 7/0
Rotations: Heavy 0/0, Medium 5\%, Light 20, Extra Adds 0, Total Adds 0. Mediurn: KRBE, WFMK, KWAV,
Rotations: Heavy 0/0, Medium 5\%, Light 20, Extra Adds 0, Total Adds 0 . Medium: KRBE, WFMK, KWAV, KPAT
PATTI AUSTIN with JAMES INGRAM "Baby Come To Me" (QwestiWB) 6/6
KOLO.
Rotations: Heaw 3/0, Medium 3/2, Light 0/0, Extra Adds 0, Total Adds 2, KULF, wowo. Heaw: KDRA, Y106
KWAV. Medium: SM95.
GIDEA PARK "Seasons Of Gold" (Profile) 6/1
Rotations: Heaw 1/0, Mediurn 41, Gight 1/0, Extra Adds 0, Total Adds 1, WLVA. Heavy: KOLO. Mediurn: WSB
KOLE WBT
CAPRIS "Morse Code Of Love" (Ambient Sound/CBS) 6/0
Rotations: Heaw 0\%, Medium 3/0, Light 310, Extra Adds 0, Total Adds 0 Medium: WSBA, WMAZ, KCEE
CARS "Shake It Up" (Elektra) 5/
LORETTA LYNN "I Lie" (MCA) 5/1
Rotations: Heavy 1/0, Medium 3 30 , Light 1/1, Extra Adds 0 , Total Adds $1, \mathrm{KMBZ}$. Heawy: KSL. Medium: WRIE, KOB,
KREM.
TASTE OF HONEY "I'll Try Something New" (Capitol) 4/4
Rotations: Heav 0/0, Medium 2/2, Light 2/2, Extra Adds 0, Total Adds 4, WJMD, KKUA WSKY KRKK
SIMON \& GARFUNKEL "Wake Up Little Susie" (WB) 4/3
Rotations: Heaw $1 / 0$. Medium 1/1, Light $2 / 2$ Extra Adds 0 Total Adds 3 WCBM
RICK SPRINGFIELD "Don't Talk To Strangers" (RCA) $4 / 3$
Rotations: Heavy 0/0, Medium 0/0, Light 4/3, Extra Adds 0, Total Adds 3, WAFB,

## CHR SICNIFICANT ACTION

BOYS BAND "Please Don't Stop Me Baby (I'm On Fire)" (Elektra) 15/4
Moves: Up 3, Debuts 1, SAme 7, Down 0, Adds 4, Q103, KBBK, 95XIL, KKOV, KIIO On, WAEB d-27, K104 CHRIS CHRISTIAN "Make It Last" (Boardwalk) 14/4 Moves: Up 2, Debuts 2, Same 6, Down O, Adds 4, WKRZ-FM, KSET-FM, WCSC, Q101, K
WGH on, KCPX 40-37, WJBQ on, WFOX on, KILE d-39, KVOL on, KENI d-40, KSLY on.
GINO VANNELLI "The Longer You Wait" (Arista) 14/1
Moves: Up 4, Debuts 0, Same 9, Down 0, Adds 1, WYKS, JWT 40-39, WPST 32-31, WKEE 40-37, KEEL on,
WVIC On, WNAM on, Q104 29-28, 95SGF On, WGLF on, WTRU on, KENI on.
SUGAR HILL GANG "Apache" (Sugar Hill) 14/0
Moves: Up 6, Debuts 0, Same 5, Down 3, Adds O, WCAU-FM 6-4, I95 21-12, KFI on, Q106, KZFM 13-7, KEEL
LULU "Who's Fooling Who" (Alfa) $13 / 10$
Moves: Up 0, Debuts 0 , Same 3, Down 0, Adds 10, KZFM, KSET-FM, KINT, BJ105, WGH, WNAM, KCPX, KIK1,
STELLA PARTON "I'll Miss You" (Townhouse) 11/6
31-28, BJ105 on, WFBG on KVOL Down 0, Adds 6, KFI, KIQO, 3WT, KLPO, WGUY, WFEA, KZFM d-26, KINT TRIUMPH "Say Goodbye"' (RCA) 11/1
Moves: Up 2, Debuts 1, Same 6, Down 1, Adds 1, WKTI, B104 on, WLS-FM on, KINT 35-32, WRVQ d-24,
WJXQ 24-20, KBBK on, WZYO
MARTIN BRILEY "I Don't Feel Better" (Mercury/PolyGram) 11/1
Moves: Up 4, Debuts 0, Same 6, Down 0, Adds 1, WGUY, WPST 29-26, WKRZ-FM on, WVIC on, WJXO on-dp,
DARYL HALL \& JOHN OATES "Did It In A Minute" (RCA) 10/7
WBCY. 19-16, KJRB d 27, WOMP-FM on. Adds 7, WBEN-FM, 940, WPHD, WABB-FM, G100, WTSN, WYKS,
WILLIE NELSON "Always On My Mind" (Columbia) 10/5
Moves: Up 2, Debuts 3, Same 0, Down 0, Adds 5, G100, WBBO, WNOK-FM, WZZR, WFOX, 940 30-23, WTIX CHRIS REA "Loving You" (Colu
CHRIS REA '"Loving You' (Columbia) 10/5
Moves: UP 1, Debuts 0, Same 4,
KENI on, KSLY on, KCBN 40-38.


## Contemporary Hit Radio NATIONAEARPLAY/30.

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| 111 | (1)JOURNEY/Open Arms (Columbia) |
| :---: | :---: |
| $9 \quad 6 \quad 2$ | 2 STEVIE WONDER/That Girl (Tamla/Motown) |
| 423 | 3 AIR SUPPLY/Sweet Dreams (Arista) |
| 171410 | 4 ROD STEWART/Tonight l'm Yours (Don't Hurt Me) (WB) |
| 1195 | 5 KENNY ROGERS/Through The Years (Liberty) |
| 282116 | 6 JOAN JETT \& BLACKHEARTS/I Love Rock 'N Roll (Boardwalk) |
| 12107 | 7 DIANA ROSS/Mirror, Mirror (RCA) |
| 292318 | 8 OLIVIA NEWTON-JOHN/Make A Move On Me (MCA) |
| 131111 | 9 POLICE/Spirits In The Material World (A\&M) |
| $30 \quad 2519$ | 10 GO-GO'S/We Got The Beat (IRS/A\&M) |
| $\begin{array}{llll}22 & 17 & 12\end{array}$ | 11 POINTER SISTERS/Should I Do It (Planet/Elektra-Asylum) |
| $18 \quad 1513$ | 12 ALABAMALove In The First Degree (RCA) |
| $21 \quad 1614$ | 13 BERTIE HIGGINS/Key Largo (Kat Family/CBS) |
| $5 \quad 56$ | 14 LITTLE RIVER BAND/Take It Easy On Me (Capitol) |
| 234 | 15 DAN FOGELBERG/Leader Of The Band (Full Moon/Epic) |
| 262420 | (16) HUEY LEWIS \& THE NEWS/Do You Believe In Love (Chrysalis) |
| 231817 | 17 CLIFF RICHARD/Daddy's Home (EMI America) |
| 3488 | 18 D. HALL \& J. OATES/I Can't Go For That (No. Can Do) (RCA) |
| $7 \quad 79$ | 19 SHEENA EASTON/You Could Have Been With Me (EMI America) |
| 2822 | 20 VANGELIS/Chariots Of Fire (Polydor/PolyGram) |
| 2926 | (21) J. GEILS BAND/Freeze Frame (EMI America) |
| 28 | 22 STEVIE NICKS/Edge Of Seventeen (Modern/Atco) |
| 3025 | 23 BOB \& DOUG McKENZIE/Take Off (Mercury/PolyGram) |
| 272624 | 24 CHILLIWACK/I Believe (Millennium/RCA) |
| 29 | 25 LE ROUX/Nobody Said it Was Easy (Lookin' For The Lights) (RCA) |
| 30 | 26 OAK RIDGE BOYS/Bobbie Sue (MCA) |
| $\longrightarrow \longrightarrow$ | 27 RICK SPRINGFIELD/Don't Talk To Strangers (RCA) |
|  | 28 PAUL DAVIS/'65 Love Affair (Arista) |
|  | 29 QUARTERFLASH/Find Another Fool (Geffen/NB) |
|  | 30 GREG GUIDRY/Goin' Down (Badland/Columbia) |

JOURNEY/Open Arms (Columbia) AIR SUPPLY/Sweet Dreams (Arista) KENNY ROGERS/Through The Years (Liberty) JOAN JETT \& BLACKHEARTS/I Love Rock ' $N$ Roll (Boardwalk) DIANA ROSS/Mirror, Mirror (RCA)
OLIVIA NEWTON-JOHN/Make A Move On Me (MCA)
OLICE/Spirits In The Material World (A\&M) GO-GO'S/We Got The Beat (IRS/A\&M)

ALABAMALove In The First Degree (RCA) BERTIE HIGGINS/Key Largo (Kat Family/CBS)
LITTLE RIVER BAND/Take It Easy On Me (Capitol) DAN FOGELBERG/Leader Of The Band (Full Moon/Epic) CLIFF RICHARD/Daddy's Home (EMI America)
D. HALL \& J. OATES/I Can't Go For That (No Can Do) (RCA) HEENA EASTON/You Could Have Been With Me (EMI America) GEILS BANDIF STEVIE NICKS/Edge Of Seventeen (Modern/Atco) BOB \& DOUG McKENZIE/Take Off (Mercury/PolyGram) CHILLIWACK/I Believe (Millennium/RCA) LE ROUX/Nobody Said it Was Easy (Lookin' For The Lights) (RCA) OAK RIDGE BOYS/Bobbie Sue (MCA) PAUL DAVIS/'65 Love Affair (Arista)
QUARTERFLASH/Find Another Fool (Geffen/WB)
GREG GUIDRY/Goin' Down (Badland/Columbia)


| 6 | 4 | 2 |
| :--- | :--- | :--- |
| 2 | 1 | 1 |
| 10 | 8 | 3 |
| 12 | 9 | 8 |
| 8 | 7 | 7 |
| 23 | 17 | 14 |
| 14 | 13 | 9 |
| 20 | 15 | 13 |
| 5 | 5 | 5 |
| 4 | 6 | 7 |
| 13 | 12 | 12 |
| 3 | 3 | 4 |
| 24 | 19 | 15 |
| 1 | 2 | 11 |
| 29 | 22 | 19 |
| 21 | 18 | 17 |
| 11 | 10 | 10 |
| 19 | 16 | 16 |
| 30 | 25 | 21 |
| - | - | 25 |
| 26 | 24 | 23 |
| - | 30 | 26 |
| - | - | 27 |
| - | - | 29 |
| 28 | 26 | 24 |
| - | 2 | 1 |
|  | - | 28 |
| 9 | 11 | 18 |
| 7 | 14 | 20 |
| 15 | 20 | 22 |

(1) BERTIE HIGGINS/Key Largo (Kat Family/CBS)

2 KENNY ROGERS/Through The Years (Liberty)
JOURNEY/Open Arms (Columbia)
CLIFF RICHARD/Daddy's Home (EMI America)
ALABAMA/Love In The First Degree (RCA)
NEIL DIAMOND/On The Way To The Sky (Columbia)
a. JONES featuring J. INGRAM/One Hundred Ways (A\&M)

VANGELIS/Chariots Of Fire (Polydor/PolyGram)
BARRY MANILOW/Somewhere Down The Road (Arista)
AIR SUPPLY/Sweet Dreams (Arista)
ABBA/When All is Said And Done (Atlantic)
Sheena easton/You Could Have Been With Me (EMI America) SIStER SLEDGE/My Guy (Cotillion/Atco)
DAN FOGELBERG/Leader Of The Band (Full Moon/Epic) STEVIE WONDER/That Girl (Tamla/Motown) STEVIE WOODS/Just Can't Win 'Em All (Cotillion/Atco)
LITTLE RIVER BAND/Take It Easy On Me (Capitol)
ANNE MURRAY/Another Sleepless Night (Capitol) LARRY CARLTON/Sleepwalk (WB)
OLIVIA NEWTON-JOHN/Make A Move On Me (MCA) OAK RIDGE BOYS/Bobbie Sue (MCA)
MECO/Pop Goes The Movies Part 1 (Arista)
POINTER SISTERS/Should I Do It (Planet'Elektra-Asylum)
BARBRA STREISAND/Memory (Columbia)
T.G. SHEPPARD/Only One You (WB/Curb)

JOHN DENVER/Shanghai Breezes (RCA)
RUPERT HOLMES/The End (Elektra)
BILLY JOEL/She's Got A Way (Columbia)
BILLY JOELShe's Got A Way (Columbia)
PAUL DAVIS/Cool Night (Arista)
D. HALL \& J. OATES/I Can't Go For That (No Can Do) (RCA)

| RICK SPRINGFIELD (67) <br> GREG GUIDRY (46) <br> PAUL DAVIS (45) DR. HOOK (34) | KOOL \& THE GANG (25) QUARTERFLASH (22) CHARLENE (22) |  | JOHN DENVER (20) PAUL DAVIS (18) OLIVIA NEWTON-JOHN (16) | WILLIE NELSON (14) ROBERTA FLACK (12) AL JARREAU (12) |
| :---: | :---: | :---: | :---: | :---: |
| JOURNEY (142) <br> JOAN JETT (114) <br> STEVIE WONDER (87) | OLIVIA NEWTON-JOHN (64) GO-GO'S (64) <br> BERTIE HIGGINS (55) | HOTAEST | BERTIE HIGGINS (75) JOURNEY (58) KENNY ROGERS (50) | CLIFF RICHARD (37) <br> Q. JONES/J. INGRAM (34) |

# RICK SPRINGFIELD Don't Talk To Strangers (RCA) 

75\% of our reporters on it. Moves: Up 14, Debuts 58, Same 19, Down 0, Adds 67 including 96KX, PRO-FM, Q107, CFTR, XTRA, KUBE, WYCR, V100, WABB-FM, FM100, WQUT, KIIK, WIKS, WLYT, FM102, WIGY. See Parallels, debuts at number 27 on CHR chart.

## JOHN DENVER <br> Shanghai Breezes (RCA)

$59 \%$ of our reporters on it. Rotations: Heavy 5/0, Medium 40/9, Light 27/9, Extra Adds 2, Total Adds 20, WBEN, WTAE, KVIL 97AIA, WOMC, WTIC, WCTC, WHAM, WHYN, WAFB, WBT, WIS, KULF, WVLK, WQUE, WPTF, KLTE, WQUA, WCHV', KADE. Debuts at number 26 on A/C chart.

68\% of our reporters on it. Moves: Up 21, Debuts 51, Same 25, Down O, Adds 45 including O107, Z93, 940, WKTI, KIQQ, KUBE, Q103, KZZP, WDRC-FM, WDCG, KOFM, WNCI, KKXX, KNBQ, KKLV. See Parallels, debuts at number 28 on CHR chart.

## QUARTERFLASH

Find Another Fool (Geffen/WB)
$60 \%$ of our reporters on it. Moves: Up 65, Debuts 16, Same 24, Down O, Adds 22 including WIFI, B94, WGCL, KEARTH, KRLA, B100, 92FLY, Q106, B97, WANS-FM, WNAP, 92X, FM102, KGGI, KPUR, KDVV. See Parallels, debuts at number 29 on CHR chart.

## GREG GUIDRY

## Goin' Down (Badland/Columbia)

$58 \%$ of our reporters on it. Moves: Up 23, Debuts 20, Same 32, Down 0, Adds 46 including WIFI, Z93, WCKX, KBEQ, KIMN, Q103, WAEB, KXX106, WZZR, Z104, KQKQ, KIDD, KIKI, WZYQ, KKXL. See Parallels, debuts at number 30 on CHR chart.

## ©33 NEW \& ACTIVE

QUINCY JONES featuring JAMES INGRAM "One Hundred Ways" (AGM) 109/16 Moves: Up 67, Debuts 7, Some 19, Down 0, Adds 16 including B104, J8105, WLOL-FM, KIMN, KOPA, KTSA, KX104, WSKZ, WAYS, WROK, Y94, W

DR. HOOK "Baby Makes Her Blue Jeans Talk" (Casablanca/PolyGram) 105/34 Moves: Up 16, Debuts 21, Same 34, Down O, Adds 34 including WKTI, KM
Y103, KSTT, WHOT, KIDD, KBBK, WOMP-FM, 95SGF, KPUR, KELO, KDZA.
VAN HALEN "(Oh) Pretty Woman" (WB) 104/12
Moves: UP 50, Debuts 11, Sarne 28, Down 3, Adds 12, Q105, KFI, KSET-FM, KEEL. KROK, WDOO. KCPX, KLUC. Moves: Up 50, DILuts 11, Sares 28, Down 3, Adds 12,
WIGY, WFBG, KILE, KSLY, WBEN-FM 11-6, WLS-FM 13-10, KIOO 17-12.
ABBA "When All Is Said And Done" (Atlantic) 104/4
ABBA When All is Said And Done
Moves: Up 57, Debuts 5, Seme 29, Down 9, Adds 4, WNBC, KOPA, KZZP, 92FLY, WIFI 26-23, 293 25-23, WTIC-
FM 26-18, KROK 18-7, CK101 14-10, WMAK-FM 8-3, WVIC 13-9, KOFM 14-11, KRQ 16-12, WFOX 17-13, KFYR 64.
FOREIGNER "Juke Box Hero" (Atlantic) 104/4
Moves: Up 47, Debuts 9, Same 29, Down 16, Adds 3, KSET-FM, WANS-FM, WNAP, CKGM 26-19, Q105 17-14, WGCL 6-5, KFI $28-2$
$18-15$, WACZ 1-1, WRKR $19-10$.

## NEW \& ACTIVE

(25-49
BARBRA STREISAND "Memory" (Columbia) 70/10 Rotations: Heavy 13/0, Medium 39/1, Light 15/6, Extra Adds 3, Total Adds 10, WGAR, WWYZ, KOLE, WIS, SM95, WARM98, WKZE-FM, WNEU, WIBA, WJON. Heavy: WJMD, WLTA, WOMC, WCCO, WSBA, KULF,
WDEF, WRVA, WHIO, WSKY, WLVA, KBOZ, KMED. Medium: WSB, KMBZ, WISN, KOY KEX, KFMB, KNBR, KPLZ. Moves $29-24$ on A/C chart
POINTER SISTERS "Should I Do It" (Planet/Elektra-Asylum) 69/6
Rotations: Heavy 2010, Medium 39/4, Light 1012, Extra Adds 0, Total Adds 6, KDKA, WRKA, Y106, WKZE-FM,
WFIR KFOR Heav, WIP KIXI, WRIE WMYZ WGY WAFB. KUF, WNEU, WCHV, WLVA, WORG, KCRG, KPAT, WBOW, KRKK. Medium: WCBM, KVIL, WFYR, $55 K R C$. MOVE $27-23$ on ACC chart.
$\checkmark$ PAUL DAVIS "' '65 Love Affair' (Arista) 64/18
WFYR 55kRC Heaw 510, Medium 40/10, Light 19/8, Extra Adds 0. Total Adds 18, WBEN, WJMD, WASH WFYR, 55KRC, KMBZ, WISN, WHAM, KULF, WARM98, WOUA, KRMG, KOB, KUGN, KSL, WGIR, WJBC, KCRG.
GENE COTTON "If I Couid Get You (Into My Life)" (Knoll) 55/11
Rotations: He日w, 3/0, Medium 32/6, Light 19/3, Extra Adds 2, Total Adds 11, WSB, 97AIA, WHAM, KOLE,
WRVA, KRMG, KSL, WKZE-FM, WCHV, WBOW, KFOD. Heaw: WGAC, WDEF, KOB. Medium: WTFM, WLTA WRVA, KRMG, KSL, WKZE-FM, WCHV, WBOW, KFOD. Heaw, WGAC, WDEF, KOB. Medium: WTF
KEX, WELI, WGY, WBT, KULF, WMAZ, SM95, WAKR, WHBY, WHBC, WKBN, KBOI, KUGN, KREM. POCO "Sea Of Heartbreak" (MCA) 43/8
Rotations: Heaw 4/O, Medium 27/4, Light $11 / 3$, Extra Adds 1 , Total Adds 8, WSB, WHYN, KEY103, WHIO, KOB KCEE, KSEL, WSGW. Heew, WGAC, WRVA, KWAV, WLVA Medium: 97AIA, KMBZ, WCCO, KEX, WRIE, WELI,
WILLIE NELSON "Always On My Mind" (Columbia) 39/14
Rotations: Heavy 0/0, Medium 22/5, Light 16/8, Extra Adds 1, Total Adds 14, K1XI,
WFMK WOUA WOHO WKBN KBOI KCEE WSKY WWSA WAC M 14 , KIX, WSBA, KEY103, SM95, KPLZ, WELI, WGAC, WDEF, WSLI, WMAZ, WQUE, WHBY, KRMG, KCRG, WDAY, WJON, KBOZ.
GREG GUIDRY "Goin' Down" (Badland/Columbia) 39/4
Rotations: Heaw 2/0, Medium 16/1, Light 21/3, Extra Adds 0 . Total Adds 4, WHBY, WARM98, WKBN, WGIR Heaw, KWAV, WSKY. Medium: WBEN, WTFM, KPLZ, WHYN, WHEN, WGAC, KEY103, KULF, WMAZ, SM95, KBOI, WORG, WDAY, KFOR, KRKK.
ROBERTA FLACK "Making Love" (Attantic) 37/12
V Rotations: Heaw 010, Medium 19/5, Light 17/6, Extre Adds 1. Total Adds 12, WBEN, 97AIA, WFYR, KIXI, KPLZ, WWYZ, WELI, WSBA, KLTE, WNEU, WJBC, KFOR. Medium: WCBM, WASH, KEX, WRIE, WGAC, KEY103, MICHEAL SMOTHERMAN"Dol Ever Cron
MICHEAL SMOTHERMAN "Do I Ever Cross Your Mind?" (Epic) 33/5 Rotations: Heaw 1/0, Medium 18/2, Light $13 / 2$, Extra Adds 1 , Totel Adds 5 , WSB, $97 A 1 A$, KMBZ, KPPL. WHEN Keevy: WDEF. MJdium: WBEN, WL
GEORGE BENSON "Never Give Up On A Good Thing" (WB) 31/5
Rotations: Heavy 210, Medium 23/3, Light 6/2, Extra Adds 0 . Totel Adds 5 , WSLI, WVLK, WRVA, WKZE-FM, KCRG Heew: WFMK, WLVA. Medium: WTFM, WLTA, KEX, WRIE, WGAC, WBT, WMAZ, WRVR, WHBY KKRD, KBOI BOZ, KRKK.
MIKE POST 'Theme From 'Magnum P.I.'" (Elektra) 30/8
Rotations: Heew 2/0, Medium 13/4, Light 14/3, ExTP Adds 1, Total Adds 8 , KEX, WWYZ, WHBC, KOB, KBOI,
WKZE-FM, WNEU, WORG. Heaw: WFMK, KKUA. Medium: WBEN, WELI KULF, WIGA KRMG, KSL KCE, KSEL KRKK.


[^0]:    CINDY HURT "Don't Come Knockin" " (Churchill) 37/4 National Summary: Up 16, Seme 14, Down 0, Debuts 3, Adds 4, WCOS-AM-FM
    WBGW-FM 41-30, WWOD $36-25$, KKY 36-31, KTTS-AM-FM 31-27, KEED $39-35$
    LA COSTA TUCKER "Love Take It Easy On Me" (Elektra) 33/9
    National Summary: Up 4, Seme 16, Down 0, Debuts 4, Adds 9, WCAW, WOKQ, WPLO, KXYL, WHBF, KRST-FM, KVOC KMPS-AM-FM, KIGO, WIXL-FM 29.18, KRMD-AM-FM 46-39.
    BOBBY SMITH "And Then Some" (EMI/Liberty) 33/3
    National Summary: Up 12, Same 16, Down 1, Debuts 1. Adds 3, WOIK-FM, WSM, WITL-FM, WVAM 42-35, WCAW ELVIS PRESLEY "There Goes My Everything" (RCA) 30/2
    National Summary: Up 10 , Same 15, Down 1, Debuts 2, Adds 2 WOKO, KXRB, WBGW-FM 44-42, WIXL-FM $36-27$
    National Summary: Up 10, Same 15, Down 1, Debuts 2, Adds 2, WOKQ, KXRB, WBGW-FM $44-42$,
    WKS FM 3429 WHOO 28-25, KRMD-AM-FM 47-28, KFGO 35-31, KEBC-FM 46-44, KUGR $36-35$.
    CEDAR CREEK "Took It Like A Man..." (Moonshine) 30/3
    National Summery Up 8, Same 13, Down 1, Debuts 5, Adds 3, WVA, WMNI, WTSO, KIXZ 35-32, KHEY 47-45, WLW WAYLON \& WILLIE "Just To Satisfy You" (RCA) 27119
     WBCS, KIZ, KVEG, KLAC, KEEN.

