## WILL BECOME "KICK 106"

## WRVR Jumps From Jazz To Country

WRVR/New York abruptly introduced its new Country format at noon, Monday (98) with WayIon Jennings's "Are You Ready For The Country." The longtime Jazz outlet's format switch comes in the aftermath of the property's sale by Sonderling to Viacom earlier this year. Viacom National PD Bill Figenshu told R\&R that the station had applied for new calls (WKHLK) and would be known as "Kick 106 FM" when the FCC granted the request.
Figenshu added that the entire air staff, including PD John Platt, had been given the option of stay-
ing with the station, noting that new Music Director John Brejot. formerly of WMC/Memphis and the McFadden Kendrick music consultation firm, was the sole addition to WRVR's present staff. Figenshu also told R\&R that KIKK/ Houston MD Joe Ladd, who also supervises Viacom's Washington. DC Country outlet WMZA-FM's music, would operate as a group MD for the chain's three Country stations as well. Figenshu de scribed his own role at WRVR as "overseeing the operation."
Mark Olds, General Manager of WRVR/See Page 24

## Palmese, Dobbis Promoted

## To Sr. VP At Arista



Richard Palmese
Richard Palmese has been promoted to Senior Vice President/ Promotion for Arista Records. while Rick Dobbis was upped to Senior Vice President/Artist Development for the label. Palmese had been VP/Promotion since

## AMERICAN RADIO EXPO

REGISTRATION BOOMS

## NRBA Sells Out

## Bonaventure

Registrations for the NRBA's American Radio Expo are reported running $40 \%$ abead of last year's convention tally, according to the radio organization. The Expo's hotel headquarters, the Bonaventure in downtown Los Angeles, has completely sold out, with overflow going to the nearby downtown Hilton and Biltmore hotels. In addition, the convention's exhibit hall has completely sold out.
Interested registrants may contact the NRBA for details on accommodations. Full details on registering can be found in this issue on Page 8.


Rick Dobbis
April 1977, having joined the label in 1975 as Midwest Regional Promotion Manager. Dobbis was VP/ Artist Development for over 3h/ years, beginning his Arista career in January 1976 after a term as VP/GM at Blue Sky Records.
Arista President Clive Davis commented, "Richard Palmese has exhibited the special kind of executive leadership that has helped make Arista a potent force in the record business. His intelligence and sensitivity as well as his determination and drive have made him one of the most re spected and admired promotion executives in the business. He has consistently shown the rest of the industry what dedication to a record can do for its ultimate success. His has been a meteoric rise to the top of his profession based on exceptional merit and performance. I am truly proud to announce his promotion." Palmese will continue to supervise the company's entire promotion effort.
Commenting on Dobbis. Davis stated, "Rick Dobbis has distinguished himself repeatedly by his mature judgment, dedicated ef-

ARISTASSee Page 24


## Sisco Joins <br> K101 As PD

Rob Sisco has been appointed Program Director of Charter Media's recently-acquired K101 (KIOI-FM)/San Franelsco. Sisco was most recently PD at WPEZ/ Pittsburgh, having been MD at 99 X/New York before that. K101 GM Frita Beesemyer told R\&R. "We talked to quite a few people. There was a great deal of interest because of our new company, the desirable market, and the facility. While Rab Sisco's list of credentials may not be as long as some of the other applicants', his raw talent. enthusiasm, and drive to win made him clearly the best qualified of all those we talked to. He's a very talented guy and we're really pleased he's joined us."
Charter Media Radio President John Bayliss added, "We were

SISCO/See Page 24

## NAB SURVEY FORECASTS ROSIER FUTURE

## Radio Industry Profits

## Down, Expenses Up

The number of radio stations reporting a profit declined in 1979 from $72 \%$ to $66 \%$, according to NAB's annual survey, released this week. Further bad news was that unlike 1978, the percentage increase in operating costs exceeded the percentage rise in net revenues in 1979. The result was a pretax profit margin of $5.8 \%$, down from 8.28
Other conclusions that were drawn from the financial survey included:

- FM profits surpassed combined AM profits for the second year in a row.
- Both national and local revenues increased about the same (7.7\%) as they had the previous year, with local sales accounting for 89 cents of every sales dollar.
- It's estimated that the typical station will see an 8.4\% rise this year, however.


## Profits Versus Expenses

Of the 2046 stations reporting to NAB, the typical station had revenues of $\$ 346,000$ after deducting agency and rep commissions. Operating costs were $\$ 326,100$, which left $\$ 19,900$ in pretax profits, down from $\$ 26,400$ in 1978.
The biggest rise in the escalating

$J-E-L-L-O H$ NOOOO!
In what we fear may be a never-ending series of Jello Jump pictures, the latest spectacular comes from WSGA/Savannah. 1000 pounds of Mello Yelio Jello congealed lust in time for the charity (Muscular Dystrophy) event as contestants squirmed into the glop for a chance to win a new car. Unfortunately, the young lady smothered in gelatin above did not come up with the grand prize, instead getting just dessert.
10.6\% increase in operating costs came from extra payroll costs. While expenses for engineers were down because of the effects of the FCC's deregulating radio, salaries constituted $9.4 \%$ of the increase. Payroll costs account for 49.4\% of all broadcast expenses in radio, NAB estimates. The typical station employed 12 full-time persons and paid them $\$ 161,000$
Some industry experts who've done longstanding comparisons between the NAB and the FCC figures suggested to R\&R that the NAB's data on revenues may be about two percent below what the FCC may say is the actual increase, based upon $100 \%$ of stations reporting financial information to the Commission, as compared to NAB's highly creditable 29\% response. Another reason for the estimated difference in the FOC's figures, which aren't expected to be released (because of "computer" problems) until late next month, may stem from the NAB's traditionally receiving more returned questionnaires from medium and small market stations than from large market facilities.
Bass Elevated To Chrysalis Sr. VP


Billy Bass has been promoted to Senior Vice President/Promotion \& Creative Services, having recently added the latter duties to his promotion responsiblities. He has been with Chrysalis for over four years, following promotion positions at RCA and UA. Bass began his career in radio, including a stay at WMMS/Cleveland.

Chrysalis President Sal Licata commented. "Billy's contribur tions to Chrysalis have been innumerable. He has helped in establishing Chrysalis as one of the leading independent record companies:"
In his new position, Bass will report directly to Licata.


## RER/Friday, Soptember 12.1960

Arbitron Moves On Media Types, Delays In-Car Box

A threeday meeting between Arbitron executives and the Arbitron Radio Advisory Council produced , leased and disappointed reactions from the radio spoup. Arbitron announced plans to ferret out broadyast industry personnel by including a question to hat effect in diary placement interviews. However, he company also announced a delay in plans to add solumns measuring in-car listening and working women information to its ratings diaries.

The media affiliation question plan resulted from an Arbitron research project. The Advisory Council recommended that Arbitron adopt the wording, "Do you or anyone living in this household work for a radio station or radio network in this area?"

The new column delay also arose out of Arbitron research efforts, and spurred a Council resolution on the subject. The group stated, "The Council is disappointed that Arbitron does not plan to include incar and working women listening in its reports for at least two years. Therefore, we urge Arbitron to review the situation with the objective of including data by the end of 1981 if at all possible.'

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## Sherman Named Sr. VP

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In commenting on the appointment, Bogart cited Sherman's "notorious reputation for speaking his mind even when I don't ask him." He further stated "Every new company should have one." Sherman will work closely in his new position with CBS Sr VP/GM Marketing Paul Smith

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Commenting upon the promotion, Small told R\&R: "It's great when you have a specific program that you've always wanted to do and people recognize it by promotion. To have that recognition is spectacular."

Davis Named GM At KIKK

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Viacom Radio President


Sheldon Davis Al Greenfield commented. "As KIKK-AM-FM is one of the most successful stations of the Viacom Radio Group, our search was for an aggressive, experienced broadcaster. I feel Shelly Davis will ensure the continued success of KIKK in Houston as well as make major contributions to the entire group. Under the leadership of a broadcast professional such as Davis. (KIKK's success) will only be reinforced.'
MORNING PARTNER COOPER ALSO UPPED

## Wilson New PD At KY102

Dick Wilson, interim PD at KY102(KYYS)/Kan sas City, and one-half of one of AOR radio's best known morning teams, has been officially named Program Director of the station. At the same time his morning comrade Jay Cooper was named Operations Manager for the station. The duo will continue their morning show as well. Wilson was an original staffer at KY102, joining in July 1974; Cooper came to the station three months later and they teamed up in October 1975.

Wilson told R\&R, "I look at it as a great oppor tunity for myself to step into an operation that's al ready very strong, and to build on that.'

KY102 GM Bob Garrett commented, "In search ing for a new PD, we have checked resources around

WILSON/See Page 24

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WPRZ had been authorized to increase its broadcast hours but such a move required the owners to rebuild the station's antenna system as well as put up

WPRZISee Page 24
BOSTON. PHILLY WAREHOUSES COMBINED

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The Warner/Elektra/Atlantic Corp. announced the closure of its St. Louis sales office at the firm's fall marketing meetings held last week. WEA also announced it would consolidate its Boston and Philadelphia warehouses during early 1981.

The changes were described by WEA President Henry Droz as reflective of an effort to improve distribution efficiency, explaining that major customers WEASee Page 24

## Corlett Takes Rocket General Manager Post <br> Elaine Corlett has been

 appointed General Manager of Rocket Records in the U.S. She will supervise the label's American operations, reporting to Rocket's London-headquartered Managing Director John Hall. Corlett was VP/Artist Development for ABC Records' International operations for three years, and also served as VP/Artist Development \& Publicity for the label. She also aid- ed in the "No Nukes" concert and film projects. CORLETT/See Page

## 0 <br> PACE 3 <br> this week ... <br> CARTER-REAGAN CONTROVERSY ERUPTS OVER FREE TIME

Carter's forces want free radio/TV time to counter non-sanctioned Reagan backers' commercials, and both sides battle verbally

Page 4

## SPIRITED ST. LOUIS BATTLE

As KSD airs all-News, KMOX takes to the air in a high-flying promotion

## Page 6

MEASURING UP FOR QUARTERLIES
In the spring of 1981, every Arbitron market will be under Quarterly Measurement, and stations budgeting, research, marketing, and promotions will all need adjustment

Page 18
PROMOTING ON BLACK RADIO
Contests and promotions are vital for the Black station's overall image, as both radio and record reps agree.

Page 37
KNOW YOUR AOR PROMOTION PEOPLE An up-to-date listing of AOR reps from all major labels Page 42
KPPL CHALLENGES KHOW
A Pop/Adult from the FM side is making noise with unobtrusive music and community involvement

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## REAGAN CALLS IT BROADCASTER SCARE PLAY, VIOLATION OF FIRST AMENDMENT

## President Seeks Free Time

FCC Institutes Hurry-Up Comment Period For Carter/Mondale's Request For Free Time

To Respond To Reagan Groups
Late last week, the Carter/Mondale Reelection Committee asked the FCC to give free broadcast time to all presidential candidates wishing to respond to the paid advertising from independent groups supporting specific candidates. The move was regarded as a political maneuver by the Carter/Mondale people against several groups buying advertising for Ronald Reagan - even though those groups' actions are not offically sanctioned by the Reagan committee. Although the Commission's public notice was not issued until last Friday (9-5), comments on the proposal are due today (9-12).
"Their proposal is not sound law and is a blatant political attack to shut off access by these groups," Reagan attorney Mark Fowler of the D.C. communications law firm Fowler \& Meyers told R\&R Tuesday (9-9). Fowler says that under the law broadcasters have the right to sell time to all groups and shouldn't be scared off by the Carter/Mondale action.
If successful, the effect would be to cut off all ads being sold to the Reagan groups because broadcasters would not give away their time. Fowler claimed. "It is also clear that the Carter campaign seeks to ensnare the Commission into being a party to a pattern of conduct designed to have a chilling effect upon the First Amendment rights of independent committee contributors, in order to suppress their views concerning the record of the Carter Administration." stated the Reagan/Bush reply filed Tuesday.

## "Unfair" Cries

Carter/Mondale
In filing its petition, the Carter/ Mondale Committee noted that various Reagan groups intend to spend over $\$ 50$ million in an attempt to get Reagan elected in November. The filing is based upon a provision in the Presidential Election Campaign Fund Act which lishers, printing firms, and bookstores and record distributors in order to avoid the appearance that government is attempting to control editorial freedom
says that any presidential candidate accepting federal grants shall not be entitled to private contributions.
Both President Carter and Governor Reagan are eligible in 1980 for $\$ 29.4$ million dollars (the maximum) of federal grant money in addition to $\$ 4.6$ million which may be used to bury metia that has been raised by their independent committees. Under the act, according to the Carter/Mondale committee, these are the only monies that can be used to buy broadcast time.

The Carter people alleged they therefore cannot answer any allegations aired by the independent groups because all monies desig. nated to them for use in political advertising will go to promoting Carter and Mondale. "Carter/ Mondale simply would be unable to balance the uses," according to Reelection Committee attorneys J. Ricks and Marvin Diamond of the law firm Hogan \& Hartson.

## SBA Loans Urged For Communications Industry

The Senate Committee on Small Business held hearings late last month on whether SBA loans should be made available to businesses in the communications industry. Currently, the Small Business Act prohibits loans to pub-

## Industry News

Ohio Conference Of
Broadcasters \& Lawyers Formed
Ohio Association of Broadcasters (OAB) President Don Morris (President/GM WCOL \& WXGT/Columbus) and OAB Executive Director Tom Sawyer have spearheaded an alliance between their association and the Ohio State Bar Association.

Its purposes will be to discuss issues requiring joint clarification, resolution, or joint initiatives; review current court coverage rules to identify areas for further refinement; and provide educational programs for one another on topics of mutual interest.

## AWRT Expands Careertime

Responding to the overwhelming number of job announcements the American Women in Radio and TV (AWRT) receives each week, the association has announced it will replace its toll-free phone with a biweekly newsletter. For a small fee, broadcasting and advertising employers can list jobs in the newsletter, which will then be mailed to every AWRT member

In related news, AWRT has received a Department of Energy contract to assist in promoting DOE's Consumer Education Program for energy conservation through appliance labeling.

Committee Chairman Bob Mor gan (D-NC) pointed out in his opening remarks that there is no reason to exclude communications businesses from loan eligibility. SBA rules interfere with a free press, rather than guarantee it, he said.

## Broadcasters Got Help

 Two Years AgoIn 1978, SBA started to allow loans for the purchase and construction of broadcast stations on grounds that since the industry is already government-regulated. providing loans would not increase government interference. Harold Theiste, SBA Associate Deputy Administrator for Programs, testified that in Fiscal Year 1979, almost $\$ 31$ million in loans were issued for radio and TV.
Harder hit, however, have been record industry one-stops, independent businesses which purchase records from manufacturers and distribute them to retailers. One-stops cannot presently obtain SBA loans.

## Washington Street Talk

Following the lead of ABC, RKO and NBC, expect CBS to provide next year's leadership for the NAB's Radio Programming Conference plus $\$ 30-\$ 35,000$ worth of entertainment that goes with the job of RPC Chairman.

ABC Radio execs remained puzzled over quick decision prior to NAB's New Orleans event establishing an award honoring previous ABC Radio President Hal Neal. Recipient was Neal's wife, and his son was the only additional person on hand to receive the award. Presentation was made by NAB President Vince Wasilewski, but none of the ABC people were involved. ABC President Ben Hoberman was out of the country and Senior VP Michael Hauptman, a close Neal associate, wasn't mentioned in Wasilewski's brief tribute.
$A B C$ programming and operations people who assembled prior to the start of RPC-3 were given the option of "staying or leaving" the NAB conference, according to one source. Apparently 25 with paid registrations headed home. Meanwhile, ABC O\&O VP/GM's were given the option by "corporate" to register or not to register, which reportedly upset NAB officials, who had pushed for the continuation of their mandatory presence.

## Spanish Broadcasting Gains Attention \& Support


#### Abstract

An adjunct to the Presidentially-decreed National Hispanic Heritage Week, September 15-21 is the recent focus on the impressive development of Spanish-language radio. On Thursday (9-11), President Carter and several administration officials, including NTIA Chairman Henry Geller and FCC Chairman Charles reception at the White House to celebrate the rise from 62 to 124 stations since the inception of the President's minority program in January 1978. On hand, was Ed Gomez, President of the Spanish Radio Broadcasters Association. New stations mean new financial opportunities, says Ed Caballero of Caballero Spanish Media, New York. He advocates Spanish programming particularly for its im-

Ferris, held a briefing and pact on American industry: "Many advertisers and agencies who haven't paid attention to the Sparish market are going to begin re acting. They will have to realize that there is something there that they have been missing." In Dade County (Miami), where Hispanic Heritage Week is traditionally celebrated next month with great fanfare, "Super-Q" SPANISH/See Page 24


## FCC: At A Glance

## Violations Cost

Despite upcoming radio deregulation meeting at the Commission next week, two broadcasters were recently hit with heavy fines. The biggest was levied against Scott Broadcasting's WMBO \& WRLX/ Auburn, NY. Those stations were fined $\$ 4000$ for charging political advertisers more than the lowest unit rate. The Commission took action last month after repeated violations. Next, KDBS \& KRRV/Alexandria, LA were hit for $\$ 2000$ for repeatedly operating below $90 \%$ and above $105 \%$ of its authorized power. The Commission said KDBS had failed to limit its pre-sunrise operations to 500 watts and had failed to keep maintenance logs for nine months.

## EBS Test

A radio-only closed-circuit test of the EBS system has been scheduled for next week. The test will not be broadcast over the air. Only affiliates of ABC. Mutual, NRP, APR. CBS, IMN, NBC, and UPI will receive the test program. In addition, stations with AP and UPI wire services will receive an activation and termination notice. Broadcasters will be notified approximately 30 to 45 minutes prior to the test.

## People

Washington
NTIA electronics engineer John Williams and Temple University Communications Professor Christopher Sterling have been named assistants to FCC Commissioner Anne Jones. Sterling, a former broadcaster, has taught communi cations at Temple for ten years. Williams, one of NTIA's top people in the Institute for Telecommunica tion Science located in Boulder has been active in evaluating the effects of 9 kHz on AM broadcasts. PEOPLE/See Page 24

## Sales Talk

Blair moves its San Francisco office to bigger quarters on Monday (9-15). Address is 505 Sansome St. San Francisco, CA 94111. Phone number is (415) 434-3272. TWX: 910-372-7436.

Cheryl Goepfert named General Sales Manager for WCFL/Chicago by new VP/GM John Bibbs. She had been with WMAQ radio and TV. Sales
Although KBEW/Blue Earth, MN came close to receiving a very stiff reprimand from the FCC last month (R\&R 8-1), and still faces FCC scrutiny for exceeding its promised commercial load and then advocating the same number of spots in its renewal application, station owner Paul Hedburg signed an agreement last week to sell KBEW to Jerry Papenfuss for $\$ 750,000$. Papenfuss also owns KAGE-AM-FM Winona, MN and KBRF-AM-FM/Fergus Falls, MN. Hedburg owns KQAD AM-FM/Laverne, MN; KEEZ/Mankato, MN; and KMRS \& KKOK/ Morris, MN. Broker was Blackburn.

William Exlina brokered two separate deals recently. KATR/Eugene, OR went to 26 stockholders for $\$ 355.444$. Station was sold by Elmer Haskin, KIEM-TV/Eureka. CA Sales Manager, and Paul Larsen. air personality at KICE/Bend, OR. KQIQ/Lemoore, CA sold for $\$ 400,000$ to three partners in the Beverly Hills, CA media buying firm RNF Media Corp.

RAB Makes Industry Co-Op Survey
Results of a retail co-op survey of sales managers are expected to be released at the first of RAB's 10 co-op meetings, which kick off September 30 at the Amfac Hotel in Dallas.

## 'SWAMP’ YOR PHONES WITH CDB!

## 

THE SIECL PROM MET

WLS 35-16 KWK \#1 (6th week) KBEQ 2-1
WGCL add 28
KUPD 1-3
Q106 add KRBE add
KBFM add
KEEL add 39
G100 28-24
WAAY 12-6
WNOX add 23
WTMA add
WRVQ 14-7
KJ100 20-14
KOFM add 29
KWEN add
KEYN-FM add 24
WNAP add 30
KMJC add
KCPX 21-18
KLUC 14-9

WSGA add 34
WCGQ 13-4
WFLB add
WANS-FM 10-7
FM99 11-6
KKRC add
KKLS add
KDVV 15-8
KRLC 17-11
WIFI on
96K X 14-11
JB105 on
Q105 23-20
WDRQ on
KSLQ on
WOLF on
WHFM 25-22
K104 3-3
14 Q deb 30
WKEE 29-27
V100 deb 27
KSRR 22
KHFI deb 26
KWIC 24-18
WTIX deb 36
KQ94 17-15
KLAZ 16-12
KXX106 23-17


WERC 19-14
WSGN 21-20
Y103 32-30
BJ105 37-29
CK101 11
WBBQ 23-18
FM100 19-14
WLAC deb 22
KX104 22-20
92Q 20-11
WSKZ 11-10
WSEZ 10-8
WGH 21-16
WQRK 32-20
WVIC on
WNAM deb 26
WGBF on
92X on
KERN deb 30
KIOY deb 34
KRSP 13-11
KMJK 29-26
KRUX 34-27
KRQ 18
WIGY on
WFBG 24-20
WCIR 28-22
WHHY 23-21
WFOX on
WISE 13-11
KFYR 18
WSPT 21-15
KENI 29-23


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The changes were described by WEA President Henry Droz as reflective of an effort to improve distribution efficiency, explaining that major customers WEAS

## Corlett Takes Rocket General Manager Post

Elaine Corlett has been appointed General Man ager of Rocket Records in the U.S. She will supervise the label's American operattons, reporting to Rocket's London-headquartered Managing Director John Hall. Corkett was VP/Artist Development for ABC Reconds' International operations for three years, and also served as VP/Artist Development \& Publicity for the label. She also aid-
 ed in the "No Nukes" concert and film projects. CORLETT/Sae Page 24

## this week...

## CARTER-REAGAN CONTROVERSY ERUPTS OVER FREE TIME

Carter's forces want free radio/TV time to counter non-sanctioned Reagan backers' commercials, and both sides battle verbally.

Page 4
SPIRITED ST. LOUIS BATTLE
As KSD airs all-News, KMOX takes to the air in a high-flying promotion.

## Page 6

MEASURING UP FOR QUARTERLIES
In the spring of 1981, every Arbitron market will be under Quarterly Measurement, and stations' budgeting, research, marketing, and promotions will all need adjustment.

Page 18
PROMOTING ON BLACK RADIO
Contests and promotions are vital for the Black station's overall image, as both radio and record reps agree

Page 37
KNOW YOUR AOR PROMOTION PEOPLE An up-to-date listing of $A O R$ reps from all major labels. Page 42
KPPL CHALLENGES KHOW
A Pop/Adult from the FM side is making noise with unobtrusive music and community involvement.

Page 58
Latest Mediatrend Results
Page 20

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## staff

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## REAGAN CALLS IT BROADCASTER SCARE PLAY, VIOLATION OF FIRST AMENDMENT <br> President Seeks Free Time

FCC Institutes Hurry-Up Comment Period For Carter/Mondale's Request For Free Time To Respond To Reagan Groups
Late last week, the Carter/Mondale Reelection Committee asked the FCC to give free broadcast time to all presidential candidates wishing to respond to the paid advertising from independent groups supporting specific candidates. The move was regarded as a political maneuver by the Carter/Mondale people against several groups buying advertising for Ronald Reagan - even though those groups' actions are not offically sanctioned by the Reagan committee. Although the Commission's public notice was not issued until last Friday (9-5), comments on the proposal are due today (9-12).
"Their proposal is not sound law and is a blatant political attack to shut off access by these groups." Reagan attorney Mark Fowler of the D.C. communications law firm Fowler \& Meyers told R\&R Tuesday (99). Fowler says that under the law broadcasters have the right to sell time to all groups and shouldn't be scared off by the Carter/Mondale action.
If successful, the effect would be to cut off all ads being sold to the Reagan groups because broadcasters would not give away their time. Fowler claimed. "It is also clear that the Carter campaign seeks to ensnare the Commission into being a party to a pattern of conduct designed to have a chilling effect upon the First Amendment rights of independent committee contributors, in order to suppress their views concerning the record of the Carter Administration," stated the Reagan/Bush reply filed Tuesday

## "Unfair" Cries

Carter/Mondale
In filing its petition, the Carter/ Mondale Committee noted that various Reagan groups intend to spend over $\$ 50$ million in an attempt to get Reagan elected in November. The filing is based upon a provision in the Presidential Election Campaign Fund Act which
lishers, printing firms, and book stores and record distributors in order to avoid the appearance that government is attempting to control editorial freedom
says that any presidential candidate accepting federal grants shall not be entitled to private contributions.

Both President Carter and Governor Reagan are eligible in 1980 for $\$ 29.4$ million dollars (the maximum) of federal grant money in addition to $\$ 4.6$ million which may be used to buy media that has been raised by their independent committees. Under the act, according to the Carter/Mondale committee, these are the only monies that can be used to buy broadcast time.

The Carter people alleged they therefore cannot answer any allegations aired by the independent groups because all monies designated to them for use in political advertising will go to promoting Carter and Mondale. "Carter/ Mondale simply would be unable to balance the uses," according to Reelection Committee attorneys J. Ricks and Marvin Diamond of the law firm Hogan \& Hartson.

## SBA Loans Urged For Communications Industry

The Senate Committee on Small Business held hearings late last month on whether SBA loans should be made available to businesses in the communications industry Currently, the Small Business Act prohibits loans to pub-

## Industry News

## Ohio Conference Of

Broadcasters \& Lawyers Formed
Ohio Association of Broadcasters (OAB) President Don Morris (President/GM WCOL \& WXGT/Columbus) and OAB Executive Director Tom Sawyer have spearheaded an alliance between their association and the Ohio State Bar Association.

Its purposes will be to discuss issues requiring joint clarification, resolution, or joint initiatives; review current court coverage rules to identify areas for further refinement; and provide educational programs for one another on topics of mutual interest.

## AWRT Expands Careertime

Responding to the overwhelming number of job announcements the American Women in Radio and TV (AWRT) receives each week, the association has announced it will replace its toll-free phone with a biweekly newsletter. For a small fee, broadcasting and advertising employers can list jobs in the newsletter, which will then be mailed to every AWRT member

In related news, AWRT has received a Department of Energy contract to assist in promoting DOE's Consumer Education Pro gram for energy conservation through appliance labeling.

Committee Chairman Bob Morgan (D-NC) pointed out in his opening remarks that there is no reason to exclude communications businesses from loan eligibility. SBA rules interfere with a free press, rather than guarantee it, he said.

## Broadcasters Got Help

 Two Years AgoIn 1978, SBA started to allow loans for the purchase and construction of broadcast stations on grounds that since the industry is already government-regulated, providing loans would not increase government interference. Harold Theiste, SBA Associate Deputy Administrator for Programs, testified that in Fiscal Year 1979, almost $\$ 31$ million in loans were issued for radio and TV.
Harder hit, however, have been record industry onestops, inde pendent businesses which purchase records from manufacturers and distribute them to retailers. One-stops cannot presently obtain SBA loans.

## Washington Street Talk

Following the lead of ABC, RKO and NBC, expect CBS to provide next year's leadership for the NAB's Radio Programming Conference plus $\$ 30-\$ 35,000$ worth of entertainment that goes with the job of RPC Chairman.

ABC Radio execs remained puzzled over quick decision prior to NAB's New Orleans event establishing an award honoring previous ABC Radio President Hal Neal. Recipient was Neal's wife, and his son was the only additional person on hand to receive the award. Presentation was made by NAB President Vince Wasilewski, but none of the ABC people were involved. ABC President Ben Hoberman was out of the country and Senior VP Michael Hauptman, a close Neal associate, wasn't mentioned in Wasilewski's brief tribute.

ABC programming and operations people who assembled prior to the start of RPC-3 were given the option of "staying or leaving" the NAB conference, according to one source. Apparently 25 with paid registrations headed home. Meanwhile, ABC O\&O VP/GM's were given the option by "corporate" to register or not to register, which reportedly upset NAB officials, who had pushed for the continuation of their mandatory presence.

## Spanish Broadcasting Gains Attention \& Support

An adjunct to the Presidentially-decreed National His- panic Heritage Week, September 15-21 is the recent focus on the impressive development of Spanish-language radio. On Thursday (9-11), President Carter and several administration officials, including NTIA Chairman Henry Geller and FCC Chairman Charles Ferris, held a briefing and reception at the White House to celebrate the rise from 62 to 124 stations since the inception of the President's minority program in January 1978. On hand, was Ed Gomez, President of the Spanish Radio Broadcasters Association.

New stations mean new financial opportunities, says Ed Caballero of Caballero Spanish Media, New York. He advocates Spanish programming particularly for its im-
pact on American inclustry: "Many advertisers and agencies who haven't paid attention to the Spanish market are going to begin reacting. They will have to realize that there is something there that they have been missing."
In Dade County (Miami), where Hispanic Heritage Week is traditionally celebrated next month with great fanfare, "Super-Q"

SPANISH/See Page 24

## FCC: At A Glance

## Violations Cost

Despite upcoming radio deregulation meeting at the Commission next week, two broadcasters were recently hit with heavy fines. The biggest was levied against Scott Broadcasting's WMBO \& WRLX/ Auburn, NY. Those stations were fined $\$ 4000$ for charging political advertisers more than the lowest unit rate. The Commission took action last month after repeated violations. Next. KDBS \& KRRV/Alexandria, LA were hit for $\$ 2000$ for repeatedly operating below $90 \%$ and above 105\% of its authorized power. The Commission said KDBS had failed to limit its presunrise operations to 500 watts and had failed to keep maintenance logs for nine months.

## EBSTest

A radio-only closed-circuit test of the EBS system has been scheduled for next week. The test will not be broadcast over the air. Only affiliates of ABC, Mutual, NRP, APR. CBS, IMN, NBC, and UPI will receive the test program. In addition, stations with AP and UPI wire services will receive an activation and termination notice Broadcasters will be notified ap proximately 30 to 45 minutes prior to the test.

## People

## Washington

NTIA electronics engineer John Williams and Temple University Communications Professor Chris topher Sterling have been named assistants to FCC Commissioner Anne Jones. Sterling, a former broadcaster, has taught communications at Temple for ten years Williams, one of NTIA's top people in the Institute for Telecommunica tion Science located in Boulder has been active in evaluating the effects of 9 kHz on AM broadcasts

PEOPLE/See Page 24

## Sales Talk

Blair moves its San Francisco office to bigger quarters on Monday (9-15). Address is 505 Sansome St., San Francisco, CA 94111. Phone number is (415) 434-3272. TWX: 910-372-7436.

Cberyl Goepfert named General Sales Manager for WCFL/Chicago by new VP/GM John Bibbs. She had been with WMAQ radio and TV. Sales
Although KBEW/Biue Earth, MN came close to receiving a very stiff reprimand from the FCC last month (R\&R 8-1), and still faces FCC scrutiny for exceeding its promised commercial load and then advocating the same number of spots in its renewal application, station owner Paul Hedburg signed an agreement last week to sell KBEW to Jerry Papenfuss for $\$ 750,000$. Papenfuss also owns KAGE-AM-FM/ Winona, MN and KBRF-AM-FM/Fergus Falls, MN. Hedburg owns KQAD. AM-FM/Laverne, MN; KEEZ/Mankato. MN; and KMRS \& KKOK/ Morris, MN. Broker was Blackburn.

William Exlina brokered two separate deals recently. KATR/Eugene, OR went to 26 stockholders for $\$ 355,444$. Station was sold by Elmer Haskin, KIEM-TV/Eureka, CA Sales Manager, and Paul Larsen, air personality at KICE/Bend, OR. KQIQ/Lemoore, CA sold for $\$ 400,000$ to three partners in the Beverly Hills, CA media buying firm RNF Media Corp.

RAB Makes Industry Co-Op Survey
Results of a retail co-op survey of sales managers are expected to be released at the first of RAB's 10 co-op meetings, which kick off September 30 at the Amfac Hotel in Dallas.

## ‘SWAMP' YOUR PHONES WITH CDB!-E



THE SIMCLE PBOM, NIE


WLS 35-16
KWK \#1
(6th week)
KBEQ 2-1
WGCL add 28
KUPD 1-3
Q106 add
KRBE add
KBFM add
KEEL add 39
G100 28-24
WAAY 12-6
WNOX add 23
WTMA add
WRVQ 14-7
KJ100 20-14
KOFM add 29
KWEN add
KEYN-FM add 24
WNAP add 30
KMJC add
KCPX 21-18
KLUC 14-9

## GOES ALL-NEWS

## KSD Would Rather Switch And Fight

Radio is a very competitive business. Stations, especially those in large markets, know that whatever they do, whether it's on a large or small scale, can make them heard above the roar of the crowd. With that in mind, KSD/ St. Louis underwent a small yet significant change. On August 25, the station switched from News/Talk to all-News. R\&R talked with newly appointed President/General Manager Walter W. Clark (see box) and Operations Manager/News Director Mike Anthony about the format switch

## Finding an Identity

KSD had been News/Talk for just about a year, going up against formidable competitor and seemingly eternal ratings leader KMOX. Anthony, who has been with the station since March, explained the primary reason be hind the change. "It's extremely difficult to come into a market where there is already a hybrid animal that is pulling gigantic numbers and do the same thing with good quality people, but people who don't have identities that have been established over a period of 15 to 20 years and are household words. What we tried to do is to determine just exactly how we could best serve the community and at the same time establish our own identity. We decided on straight news. There is no News station in town.

The idea of changing formats had been contemplated for quite some time; it was more than a fly-by-night decision. And it wasn't a matter of "chickening" out, as

## News/Talk

Anthony points out: "It became more and more evident that we needed to do something as time went along. We would have become successful, but the time frame for that success would have been a lot longer than what it will be with our own identity. We had to establish that quickly.

## Making the Switch

On the whole, the station has made a smooth transition to all-News. Changes include beefing up the news department to $31-26$ full-timers and five part-timers and restructuring the talk segments to accommodate the expanded news coverage. One talk show host was absorbed into an anchor position with the station helping others to relocate. The news operation features a dual anchor in morning and afternoon drive, single anchor during middays and nights

KSD maintains a fleet of six newscars as well as a Cessna 172 which handles traffic reports and other news stories. A Bunker Rammo computer has been installed, which gives the business editor an instantaneous readout of all stocks. Anthony adds, "We cannot use the material from the machine because it is 15 minutes ahead of the wire services. But it gives us an edge to be able to know exactly where the market is going." Further modifications are rebroadcast systems costing about 570,000 . These enable a portable walkie talkie to go anywhere in the metro area and broadcast live from news events back on the air. "It is not a half-hearted effort on anybody's behalf at all," Anthony maintains. "It's not a situation where we've taken 10 people and switched a format and said, 'Hey, we're all news fellas.' It's being done the right way."

## Promoting News

But it takes more than fancy equipment and a fleet of newscars to make everything work. There is, of course, the important element of promotion, letting your audience know you're out there. KSD plans a large television campaign which will debut around the middle of September.

## News/Talk Personalities

Effective September 11, Joe Lyons became host of the $8-11 \mathrm{pm}$ program at KVi/Seattle. Lyons moves from neighboring KXA, where he emceed a midday talk show. More KVI staff changes include two new account executives: Francesca St. Clair from a similar post at U.S. Navigational Pacific, Inc. in Seattle, and Nora Bertram from local sales manager/account executive position with KCKC/San Bernardino. The "Sports Page" has been expanded by two hours and is now called the "J. Michael Kenyon Sports Page."

It will be centered around what the station has to offer the people of St. Louis. A billboard campaign is also slated, although right now KSD is in the middle of a "News/Talk $55^{\prime \prime}$ billboard promotion which began before the switch. But it is not felt that this will be a negative, and as soon as this runs out, the billboards will spotlight "Newsradio 55." The station will also be utilizing the advertising avenues of buscards and newspapers. And what of contests/ giveaways? Anthony remarks, "We've talked about some things that would be involved with various elements of our radio station where we could simply do it without calling so much attention to the fact that we are trying contests on newsradio. Some simple elements that would accomplish the same thing and not make it sound like it's rock 'n roll radio."

## Listener Reaction

Thus far, KSD's audience has reacted with general favor to the changeover. Less than a week into the new

A new format is not the only change at KSD-AM. Walter W. Clark is the new kid on the block, so to speak, having been President \& GM of KSDKCFM/St. Louis for less than a month. Prior to that he was Geneal Manager of WWWE/Detroit. Below follows a brief statement from him regarding the recent format shift.
"The most important
 thing that has happened Walter W. Clark St. Louis. There is no other station in the market doing what we do, which is all-News, and I think it totally separates us out of the pack. Every great city has a great all-News station. I think the Gannett Company has paid a tremendous compliment to St. Louis by launching an effort of this magnitude.
As to future plans and further changes he plans for the station, Clark stated, "We are going to continue to try and make this better. We think we are really on the track. A lot of the effort at this point is promotionally to get the listener to discover us."
format, the station was forced into action by a large sonic boom felt across the entire metro area. The station immediately asked people to call in if they felt it and relate what happened to them and their area of town. Anthony continues, "We did a cross-section of calls with people on the air and that prompted a great deal of reaction from people outside. We started getting calls yesterday afternoon from people after we did some of the news coverage. and they said, 'Boy, that's really great. We thought you were just going to sit there and read like a newspaper for 24 hours.'"

But there have been a few dissenting opinions. "The only hassles we have had have been from those who were in love with the talk show. We'll admit we had some very excellent talk shows. But they just were not doing it for us against what had been here for 25 years. I think, if anything, everybody has been very receptive to why we did it.

## Foreseeing the Future

With the start of the October/November ratings sweep

## NRBA American Radio Expo Update

Once again, I would like to remind you of the upcoming NRBA American Radio Expo, October 5-8.

The News/Talk Hospitality Room will feature scheduled guests providing one-on-one interaction and the opportunity to chat about various subjects.

There is still time to send any station promotion items (T-shirts, bumper stickers, posters, etc.) for display purposes in the format room. And station commercials are also welcome for use in the Video Theater. These can be returned to you once they are duplicated.

Please send promotional items and videocassettes to Gall Mitchell, R\&R, 1930 Century Park West, Los Angeles, CA 90067.
around the corner, I questioned Anthony about whether there was enough lead time between the switch and the upcoming ratings. "Depending upon our promotional campaign, which looks good right now, I'm certainly not concerned about the book. With an all-News station, you are going to probably not have as high a number as a News/Talk station. But you'll have a much larger cume of audience because of the turnover. I don't think we are going to literally knock St. Louis on its ear, but I think we will see a good building trend in the Fall book and I think the Spring book is going to be dynamite."

## KMOX

## Voice of St. Louis Takes to the Sky

The eighth annual Great Forest Park Balloon Race is set for Sunday, September 20. And once again KMOX/St. Louis will be there. the only station to broadcast live reports during the "hare and hounds race." The event attracts an estimated 150,000 to 200,000 spectators.

According to Jeanne Whitworth, Director, Information Services, the 90 -minute race involves some 40 to 50 hot air balloons sponsored by various businesses. Whitworth continues, "One balloon takes off first. Then, on signal, the other balloons take off and chase the 'hare' balloon. They try to follow the hare balloon as closely as they can so that they can land in as close a proximity as possible.'


UP, UP AND AWAY - The KMOXISE Louis balloon pre paras for liftoff in the "hare and hounds race" during the annual Great Forest Park Balloon Race. Pictured (tri) are pilot Don Serno and KMOX's Jack Carney.

Station air personalities play important roles; one being placed in each of three strategic locations: the KMOX balloon, the hound balloon, and the hare balloon. When the hare balloon makes its landing a news car, doubling as a chase car, begins transmitting race results from that point.

There is more to the event than just the race itself, as Jeanne explains, "We also provide a crew of KMOX radio staff; usually the girls here. I also try to have football cheerleaders and baseball girls. They usually come out and mingle with the crowd, signing autographs and sometimes passing out helium balloons. We try to provide someone from the on-air staff to act as MC to make it entertaining to the audience and let them know what is happening on the field. Another thing I do is to arrange for a jet 'copter to be there. Sometimes it's on the field, sometimes it's the emcee and sometimes it helps control traffic."

No doubt there are those who would be content just to watch the fruits of their labor soar upward. Not Jeanne, even though she once landed on the fourthhole fairway of a local country club. "It's a delightful and unforgettable experience. To see the city from the basket of a balloon is a totally different perspective."

A New Talent Is Emerging! AMY HOLLAND

## herderice

## AMY HOLLAND

How Do I Survive (Capitol)
53\% of our reporters on it Moves: Up 61, Same 26, Down 0 ,
Adds 12, WFIL, KVIL, CKLW, WHB, KHFI, WTWR, KJRB,
KGW, KMJK, WKXY, WSPT, KFXD. Soe Parallets, charts at
number 29.

 <br> \title{
Radio Event Of 1980 <br> \title{
Radio Event Of 1980 Bonaventure Hotel Los Angeles, California
}

In This Corner! - Reps vs. Nets vs. Unwired Nets vs. Barter
Video Theater ?:30PM - 3:00PM

## Luncheon

Guest speaker Anne Jones CC Commissioner

Barbara Mandrell Entertains

## OPM - 5:00PM

What's New in Network Radio
Ratings \& Research Clinic "Coping With Continuous Ratings" Jhan Hiber \& Richard Lutz

- Engineering

Region 2 Meeting and Its Implications

- Retail Sales

The Key to Profit

- Promotion

Putting It All Together
5:00PM - 7:00PM

- Cocktails in Exhibit Area


## 9:00PM

- Hospitality Suites Open

WEDNESDAY oct. 8

## 9:00AM - 11:00AM

- Management Information Exchange
A specially designed wrap up session, in an informal shirt sleeves format. Several small discussion groups will be covering all the major management problems, investigating how different managers have solved them in their respective markets.


## A New Concept For Individual Format Meetings

Just some of the broadcasters that will be participating in the "Format Hospitality Rooms"


Registration Information
(202) 466-2030


# W/HAT'S NEW 

## "Opus 80" Show Spotlights <br> Top Pop/Adult Tunes

"Opus 80," a 10 -hour syndicated radio special featuring the top 100 Pop/Adult songs of 1980, is available from Toby Arbold \& Associateo Inc. Horted by WRIO/Boston Program Director and air personality Charlfe Van Dyke, produced by Dick Starr, and wilten by Roy Nilson, the countdown-cum-interview program is designed to air New Years Day, 1981

Included in the "Opus 80 " package are promos, jingles, graphic art logoe and collateral sales materials. For further information and a free demo tape contact Toby Arnold \&A Aseciates at 4255 LBJ, Suite 156, Dallas, TX 75234, (214) 661 -8201

## RCA Intros Solid State

| $\ldots$ |  |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  | Transmitter

RCA recently developed a 5 kw solid state $\AA M$ radio transmitter, the "BTA.5SS," scheduled for consumer availability in early 1981. This new transmitter consumes less AC power and, contained in a single 36 -inch wide cabinet which is 77 inches high and 34 inches deep, takes up less space than most tube-type transmit. ters.

Additionally, the "BTA-5SS" utilizes a novel modulation technique that al lows' passage of audio frequencies up to 12 kHz with minimal signal degra dation. Furthermore, the unit is able to withstand the loss of individual power amplifier transistors so that the transmitter will continue to oper ate at the same or slightly reduced power output regardless. For further information contact Paul Amedick at RCA Broadcast Systems, Camden, NJ 08102, (609) 338-2839

SATELLITE EDUCATION SERIES LAUNCHED

## RTNDA Undertakes "STEP-1"

The Radia-Tolevielion Nowe Directors Aesociation (RTNDA), in conjunction with the Publlc Broadeanting Service (and most of its alfiliate stations) and San Diego State Univeralit's Center for Communications, has launched a continuing education series, "STEP.1" (Satellite Transmission Education Project \#1), for both broadcast and print journalists. "STEP-1," encompassing four consecutive Saturday morning sessions starting November 8 at local PBS aftillates, consists of topics relating to national and world economics.

Each meeting will be conducted in a "classroom" atmosphere via closed circuit TV with participants able to engage in two-way phone conversationa with the instructors, noted economics experts under the direction of SDSU Center for Communications Executive Director Sig Mickelson. Participating PBS stations are furnishing not only their facilities but also their "PTV2" and PTV3" eatellite circuits, which marks the first time they have been used to transmit a nonbroadcast program. For further information contact RTNDA, 1735 DeSales Street, N. W., Washington, DC 20036, (202) 737-8657

## Motoring Costs On The Move

Despite a two percent decrease in miles driven, U.S. motorists spent $\$ 517$ bllion in 1979, up a record $\$ 74$ billion from 1978 , according to the Herts Corp's annual motor vehicle spending study. The increased expenditure was attributed to higher costs in every area of motoring (fuel, maintenance, in surance, etc.), resulting in the permile coet of operating a car rising 16.4 percent to 26.6 cents per mile in 1979. The study also indicated that outlays for motoring products presently account for 22 percent of the U.S. groses national product.

## "Radio On" Film

## To See Specialized

## Marketing, Release

"Radio On," a British teature tilm sporting a New Wave soundtrack trom David Bowle, Robert Fripp. Devo and Wrechlene Eric, will beneft trom a specialized release plan that may serve as the model for future distribu. tion patterns for cult cinema items. Directed by former London tilm critic Christopher Pettt, the tilm deals with a man's search for clues to his brother's death.

According to Tom Pramale, General Saler Manager for Unifilm, the U.S. firm handling "Radio On"'s distribu tion, the strategy is to bring the film in to certain cities at selective sites for short runs, then to repeat the short run engagements to take advantage of word-of-mouth. In addition. Unifilm intends to mount a direct-mail campaign targeted at specitic audiences, rather than the usual general print campaigns

## "Thirsty Ear" Syndie Concert

## Series Takes Commercial Plunge

"Thirsty Ear," the largest syndicated concert series on college radio, will become available for broadcast via commercial stations the week of Septem. ber 8. The hour-long program features 40 minutes of live performance and 10 minutes of interviews with "emerging artists," with the remainder of the show consisting of opening and closing billboards, four one-minute national spots and four 60 -second openings for local advertisers. Dannon yogurt has already signed on as a national sponsor for the bi-weekly, networked show, which is available on a barter basis.
"Thirsty Ear" is produced by Peter Gordon with performances recorded at the nation's top clubs. For further information contact Thirsty Ear Productions Inc. at 43 Route 46, Pine Brook, NJ 07058, (201) 575.7820. (214) $634-8511$.

Wold Communications will offer its "Satellite Express" radio program distribution service to broadcasters in the top 50 markets by fall 1980 with expansion into the top 100 markets planned by early 1981. The

## TM Campaign Offérs Original Prints, Free Market Analysis

TM Programming is cursently conducting a disect-mail campaign whereby broadcasters can receive tive special edition signed prints depicting "The Roots Of Radio" along with a free market analysis, simply by request. The five prints in the series (the first of which is reproduced above) were commissioned exclusively for TM with the remaining four spotlighting such notable developments in radio history as the horn speaker sets of the mid-1920's, the cathedral-style units of the 1930's, the first commercially manulactured car radio, and the furniture set cabinets of the 1940's

For further information regarding this offer, call Bob Bruton collect at

## Wold Intros

## "Satellite Express" Service

One of over 1200 Great Radio Stations carrying Westwood One programs. Programs like: Dr. Demento, Off The Record with Mary Turner, The Great American Radio Show with Mike Harrison, Star Trak with Candy Tusken, Ace \& Friends, Spaces and Piaces, Shootin' The Breeze, Special Edition with and The Twelve Hours of Christmas.
"Satellite Express" system uses high fidelity single-channel-per-carrie (SCPC) lines from Weatern Union in either tive, eight, or 15 kHz stereo and includes Wold Communications playback and uplinking facilities in Los Angeles and New York.
The "Satellite Express" system's services include the possibility of providing occasional hourly service with uplink transmissions from Los Angeles and New York so that short features or recurring live reports can be trans mitted throughout the working day with the client paying only for the time needed. Also possible is the ability to provide delivery from the client broadcast site to the uplink city and trom existing Wold antenna sites to affiliated stations. Price is equivalent to either tape cr disc, ac cording to Wold Communications President Gary Worth.

## W/HAT'S NEW

## Electronic Mail:

## Post-Haste Replaces

## Post-Waste

Electronic mail now makes it possible to transmit a 64 page document from Irvine, CA to England, the Netheriands, or West Germany in only eight minutes. This system, already in use by California-based Flour Corp.. permits the firm to transmit messages via telephone circuits to its branch of tices all over the world in record time, a procedure which may make the postal service as antiquated as the Pony Express. Electronic mail (EM) converts, through the use of infor mation processors and microcomputers, pages of text to digital data and back again to text at its destination

This speedy and accurate message transmission resource has been feasible for some time but was previously hampered by a lack of room on already overloaded microwave and satellite links, cable, and telephone lines. However, the pro posed addition of electronic mail and other telecommunica tion channels to these lines should increase the system's availability. Several tirms have also developed computerbased networks that can translate communications between machines that don't use the same electronic language, eliminating another major drawback

Several Systems AIready Developed
Datapoint Corp's PABX (Private Automatic Branch Ex change) is already in use by over 300 companies world wide

and acts as a computerized central switchboard to allow voice, data, and text to be received through one device. Additional systems include Xerox's "Ethernet," a single co axial cable connecting each piece of electronic oftice equip ment through its own transceiver, and Zilog Inc's "Z-Net," a similarly-designed local-otfice network.

GTE has also involved itself in the EM field in a big way. having just introduced a "Telemail" service which stores communications in a central computer for night transmission when telephone rates are lower. This electronic "mailbox" technique is also employed by ITTs "Faxpak" service, which links dissimilar facsimile machines (used for copying and sending documents), and by RCA. which offers overseas transmission of EM.

## Special Delivery Via Satellite

Satellite Business Systems (SBS) plans to make avail able next year (when EM volume will justity the expense) the
first of two communication satellites directly linking businesses and government agencies throughout the nation, which will effectively bypass phone line links. This will be accomplished by roottop dish antennas transmitting signals to satellites on currently unused trequencies. However, even this untapped resource is expected to be overcrowded by the early to mid '90's, necessitating ATKTs Bell Labs reeearch into multibeam antennas utilizing narrower, higher-speed microwave beams permitting the same frequency fo be used simultaneously in many areas.

As these new techniques become more commonplace messages which formerly took days, weeks, or months to transmit will now take only seconds to reach their destina tion; and, while EM will initially be employed by those large, electronically-equipped companies requiring speed and ac curacy, it is highly likely that the system will soon be avail able to anyone who has the necessary equipment, including owners of home computer terminals.

## PRO:MOTIONS



Lourie Gooding Named To Warner Bros. Progressive Music Posts

Charlie Lourie has been appointed Director of Progressive Music and Bob Gooding has been named Manager of East Coast Marketing and Promotion for Progressive Music at Warner Bros. Records. Lourie has been a product manager at Warner Bros. Records for the past three years, having previously served as General Manager of Douglan Records, Director of Marketing for Blue Note Records, and Director of Merchandising at Epic Records. He will be based at the label's Burbank offices.

Gooding comes to Warner Bros. from his previous post as National Promotion Director for Jazz/Progressive Music at Arista Records. Prior to joining Arista, he was Program Director at WCOL/Columbus, OH , having formerly worked at WCAU/Philadelphia as well. Gooding will be based at W arner Bros. New York office.

## Schmidt Named VP/GM At TM Productions

R.W. "Skip" Schmidt has been named Vice President and General Manager of TM Productions. Most recently Vice President and General Manager at KWTO-AM-FM/ Springfield, MO, Schmidt's nine years of broadcast industry experience includes serving as General Sales Manager of KOIL AM-FM/Omaha
Taylor Named Partner In 415 Records
Queenie Taylor has joined San Francisco-based 415 Records as a Iull partner with label co-founders Howard Klein and Chrin Knab. Taylor, a longtime aseociate of San Francison
promoter Bill Graham, will continue to manage the Bay Area club. the Old Waldorf. in addition to her new duties with 415 Records.

## Edmonds Named A\&R Mgr. At EMIA/UA

Ben Edmonds has been named AdR Manager for EMI America/United Artists Records. Most recently Sr. AaR Manager for EMI Records in London. Edmonds previously served as Director of AAR at Arista Record-England, having formerly been Director of Talent Acquisition, West Cosst for Capitol Records. Edmonds began his music industry career writing for Rolling Stone and Croem magazines. becoming Associate Weat Coast Editor of Record World prior to his joining Capitol. He will be located
 at EMI America/United Artists Los Angeles headquarters.

## Johnson Named Dir./Broadcast Ops For The Soundshop

Ted Johnson has been named Director of Broadcast Operations for The Soundshop Inc., an audio and music production firm located in Nashville with offices in New York as well. Johnson most recently served as President of North American Communications, having worked with JAM Greative Productions Inc. in a similar position. Prior to his joining JAM Creative Productions, Johnson spent 10 yeara with WSM/Nashville, where his experience included stints as Assistant Program Director. Music Director and morning air personality.

In his new post. Johnson will be responsible for directing Soundshop's entry into the production and marketing of radio station ID's.

## Fehlig Named Product Mktg. Mgr. At Harris Corp.

Merk Fehlig has been named Product Marketing Manager for Satellite and Microwave Products at the Harris Corporation. Fehlig was moat recently Marketing Manager at Moseley Associates, a Goleta, CA-based firm.

In his new post, Fehlig will be responsible for integrating Harris's Satellite Communications Division and Farinon Video products into the Harris Corporation's Broadcast Products Division's efforts.

## Bossin Named VP/Sales At Arista

Gordon Bossin has been named Vice President of Sales and Distribution for Arista Records. Bossin, who returns to the label alter a $31 / 2$-year ab sence, most recently served as Vice President and co-owner of Project Three Records. Prior to his association with Arista. Bossin had held the post of VP Marketing for United Artists Records.
In his new position. Bossin will supervise the overall direction of Arista's sales. distribu-
 Gordon Bossin cation of sales policies and campaigns as well as the maintenano of Arista's relationships with its distributors. He will also be responsible for the coordination of Arista's field force and the label's regional sales directors.

## Skopp Named VP/Publicity For Boardwalk

## Roberta Skopp has been

 named Vice President of Publi-city and Artist Development for the Boardwalk Entertainment Company. Most recently Vice President of Prese for Casa. blanca Record and Filmmorks. Skopp previously served as an account executive in the Press Office of Aucoin Management and as Director of Public Relations for Don Kirshner. She was an Assistant Editor at Record World as we!l.
In her new position, Skopp


Roberta Skopp will be renponsible for public relations for all divisions of the Boardwalk Entertainment Company. She will be based at the firm's temporary headquarters in Century City.


Twas the night before Christmas and all through the house, nothing new was heard on the radio!

Throw out the ancient dramas, stop the sloppy segues, get rid of the commercial clutter. Give your station something fresh sounding and profitable for December 24th and 25th, "the Magic of Christmas".

TM Special Projects has a free demo ready to rush to you today and full information on this magical new 18-hour radio special - Just call one of our sales consultants collect @ (214)634-8511


TM Special Projects
1349 Regal Row • Dallas, Texas 75247


# Gary Owens 

I had just gotten off the phone with one of the nation's top program directors, when I realized I had just dropped one of my luncheon Twinkies on the floor. I snickered . . . then accidentally dropped one of my Snickers on the floor. We had been chatting about how important the correlation is between those who are workaholics and those who are successful in the radio business. He said he had heard of guys who take their work home with them, but one of his josh dickeys had just installed a water cooler in his living room.

Tom Edison, of course, averaged only about three hours sleep per night . . . and you may recall what Mr. Electricity said aphoristically: "Genius is 90 percent perspiration and 10 percent inspiration." Of course, most people didn't want to be near anyone who sweated that much around electric things!

I then shuffled off to the radio place, and was just finishing the playing of Glen Campbell's "Hollywood Smiles" when in popped Glen, in person. We've known each other since the days when he was one of the Champs! As you know he played guitar with Frank Sinatra; Dean Martin, Sammy Davis Jr., and Claude Mitzelpick, just to name a few. Then in the early sixties they realized that here was a giant of a singer as well as one of the top instrumentalists in the country. His new etching of "Hollywood Smiles" was written by Larry Weiss, who also authored "Rhinestone Cowboy," and it will probably be just as big. Glen's lovely heartthrob Tanya Tucker is heard singing in the background.

Glen and Tanya just returned from Jackson Hole, Wyoming, where they rode the rapids and
caught trout in the ambience of one of God's affiliates here on earth.

Glen had been golfing in a big celeb-charity tournament in England with Sean Connery and Lee Trevino among many others. Sean had just crossed a boa constrictor with a BMW
. he doesn't know what to call it, but he does know it'll be hard to get spare parts for it.

I'd like to thank the Valley News in Los Angeles for the keen profile on one of my favorite people, me. (The News is owned by the Chicago Tribune and the New York Daily News.l They took a perceptive look at several of the other things that the dreaded G.O. Building is up to. Ray Richmond, the talented lad who wrote the piece, originally began as a broadcaster. My only complaint in an otherwise wonderful bit of jounalism was that they added two years to my age ( 86 as opposed to the real 841.
As most deejay types have done, when I was 16 I told the Manager I was 18 las you know, 18-year-olds are much more mature BERRY GORDY RESUMES TENURE AS MOTOWN PRESIDENT - Ewart Abner resigns position, stays on as consultant; Barney Ales rejoins as Exec. VP.

## CLIFF HAYNES NAMED PD AT KNEW/OAKLAND

$$
W
$$

NUMBER ONE FIVE YEARS AGO: "Get Down Tonight" - KC \& Sunshine Band (TK)

W NUMBER ONE COUNTRY: "Blue Eyes Crying In The Rain" - Willie Nelson (Columbla)

## 3

 NUMBER ONE LP: "Fleetwood Mac" - Fleetwood Mac (WB / Reprise)
# TIV <br>  des 

ABC won its third straight network battle of the ratings over the Nielsen week ending September 7 , and its margin over prime competitor CBS continues to increase. The August 24 race was won by one-tenth of a point, but in August 31 's holiday-delayed figures, ABC won by a full point, 15.4 to 14.4 (with NBC in third at 12.5). And this week, ABC beat CBS by 2.6 points, winning the competition with a 16.4 average rating (highest winning average since May 18), with NBC coming in second at 15.3 and CBS third at 13.8 .

The venerable and reliable "Miss America" pageant, aired on NBC, was the week's top show, followed by 2) "Three's Company" (ABC) (3 last week) 3) "Taxi" (ABC) (4 last week) 4) "Dallas" (CBS) (tied for first last week) 5) "Vega\$" (ABC) (10) 6) "M *A*S*H" (CBS) (tied for first) 7) "Dukes Of Hazzard" (CBS) (7) 8) "The Longest Yard" (ABC Sunday movie) 9) "Charlie's Angels"' (ABC) (6), and 10) "Midway" Pt. II (NBC Thursday movie).

Moving into the second ten, "Hart To Hart" (ABC) was 11 th (tied for 7th last week), followed by 12) "60 Minutes" (CBS) (12) 13) Bob Hope special (NBC) 14) "Lou Grant" (CBS) (18) 15) "Games People Play" (NBC) (18) showing strongly for the second straight week 16) "Sooner Or Later" (NBC Monday movie) 17) a tie between NBC's Tuesday movie "Midway" Pt. I and "House Calls" (CBS) 19) "Real People" (NBC) (15), and 20) "Happy Days" (ABC) (22).
"WKRP In Cincinnati" started off last week with a Monday showing that finished an impressive 14 th . Then, in its premiere outing in its new Saturday time siot, it skidded to 51 st , and this week fell even further to 65th.

MUSIC ON TV: Fleetwood Mac is spotighted on the season premiere of ABC's "20/20" September 18 , with concert and interview footage featured...The Gospel Music Association will co-produce a two-hour prime time special on the April 15 GMA Dove Awards staged in Nashville . . The Pointer Slsters will appear on "Merv Griftin" September 12. "John Davidson" September 18, and Toni Tennille's new talk show September 30 .. Devo's first talk show appearance is set for September 30 as well, on "Mike Douglas". . . Nell Sedaka joins "John Davidson" September 17 and "Toni Tennille" September 29 ... Johnny Lee guests on "Midnight Special" September 26 and "John Davidson" October 7.

MONEY ON TV: Advertising Age's second annual prime time commercial price survey, estimates compiled from "a variety of sources," shows " 60 Minutes" and " $M^{*} A^{*} S^{\prime} \mathrm{S}^{\prime}$ " the most expensive buys on the tube. Both charge about $\$ 150,000$ per 30 -second spot. A close third is "Dallas" at $\$ 145,000$, about double the charge for last year. The rest of the top ten features "Three's Company" ( $\$ 135,000$ ), "Little House On The Prairie" ( $\$ 125,000$ ). "Lou Grant" ( $\$ 120,000$ ), and bunched at $\$ 115,000$, "Dukes Of Hazzard," "Eight is Enough," "The Jeffersons," "Mork 8 Mindy," "Taxi," and Monday Night Football. Lowest price tags are for new shows "Enos," "Games People Play," and "NBC News Magazine" at $\$ 60,000$ Prices are for the forthcoming season, should it come forth at all owing to the actor's strike.

## VIDEOSCOPE:

SHARP TAKES MULTISCREEN TV TO THE NINES: Sharp recently Introduced a prototype multiscreen TV which enables you to view nine different channels or images at once. The unit also features freeze frame capability allowing you to stop the action on any of the nine screens to produce a sort of video strobe effect. No word on consumer availability as yet...

## ERR WAVES

BY BOBBY OCEAN

"It's a good feeling to enjoy the respect from our broadcast peers when they learn that Katz reps KGB-FM and 13 K .
"A sense of individual productivity is what makes the Katz philosophy so refreshing.
"Katz is dedicated to excellence. So are KGB-FM and 13 K . And we both work at it! The result: a sound rep-station relationship."

Generating Sales Power is Katz Radio's business. We're committed to doing it better than anyone.


Jim Price
General Manager
KGB-FM and 13K
San Diego, California


## Heard by 30,000,000 people weekly!



## "THEME FROM THE DURES OF BAZARD" (GOOD OL' BOYS)

Be sure and catch Waylon on his one hour special coming in November on ABC-TV. Check your local listings for day and time.

KSRR 12-8
KTSA on
BJ105 on
WNOX 29-27
WSEZ deb 30 KCPX add WCCO-AM on

> Already one of the biggest selling singles in the country.


New York was buzzing this week when WABC announced that it would begin carrying New York Yankees baseball next season. Did that announcement mean that WABC's long-held contemporary format would be phased out? Apparently not, even though the station has discarded its "Musicradio" slogan. The station will remain "contemporary," according to an ABC spokesperson; however, the personalities will be encouraged to "talk more about their environment (the city) and what's going on around them."

Meanwhile, across the street, WXLO made its format "adjustment" at 5pm Monday (9-8). Trimming its music list somewhat and adding several of the more "urbanized" records, WXLO appears to be moving slightly more towards WKTU. A programming representative of WXLO stressed that this was only a format "adjustment" and not a broad shift.

And before we leave the Big Apple WXLO's Programming Assistant, Mike Scalzi, who was headed to WABC for a similar position, will be staying with RKO's FM outlet. The WABC offer did not develop fully, so, Mike remains as Don Kelly's Assistant PD at WXLO.

Very strong Street Talk that Paul Drew, owner and operator of Real World Records, will be back in the radio consulting business very soon. We hear that he has already signed his first radio client and will be making an official announcement within the next few weeks. Just what that arrangement will do to Real World is uncertain.

Mike Scott exits KTSA/San Antonio to accept the PD's position at WNDE/Indianapolis.

Jeff Salgo, formerly of KMJC/San Diego, is back in San Diego as the new PD of KBZT.

Rumors abound in Baltimore that WFBR, the Orioles' home base, will switch its contemporary music format for News/Talk early next year.

Michael Roshkind, after 15 years with Motown, has left the company. Roshkind, who had been Vice Chairman of Motown Industries for the last seven years, has not yet been officially replaced within the corporation.

Tom Murphy has left WRKO/Boston to join the personality lineup at Fairbanks' F105 (WVBF) across town in the $10 \mathrm{am}-2 \mathrm{pm}$ shift.

Jerry Smallwood has resigned as National Singles Director at Epic Records in New York, with no immediate replacement being announced.

After 19 years at WKY/Oklahoma City, Ronnie Kaye will move to KOFM/Oklahoma City to do middays.

The Alternate Radio Network has signed its third client station to carry Steve Dahl's morning show. WQFM/Milwaukee joins WABX/ Detroit and WLUP/Chicago (Steve's point of origin) on September 15.

Big changes at KNUS/Dallas, as Jim White, Mike Selden and Scott Allen all exited last week. New PD Bob McClain is now trying to calm things down at the Dallas rocker.

John Lennon \& Yoko Ono's new LP, which is not yet completely finished, is tentatively titled "Double Fantasy." Word is that the pair have not even begun label talks with anyone. They want to finish the album totally and then talk money. There could be quite a dollar war waged over this one.

Another tipsheet passed into nonexistence this week, with Ron Brandon's National Music Report going out of business for financial reasons.

It's official - Irving Azoff is now managing Chicago.


URBAN WRIST CAST - This has got to stopl All of a suddon everywhere you go ardinery people are wearing cowboy boots, designer loans and idare we say it Western hats. Well, let this picture be an exampla to all vou wouldbe urban cowpokes ourt there. Pictured is Q102/Cincinneti PD JIm Fax dressed up llke, well, you know, and It you look carefully you'll soe a cast on Jim's wrist lertfulty duplicatod on the postorl Soerns Jim was ndilng one of those mechenical bulls and whille lending he broke his thumb. The poster now hangs in Jlm 's office, and we understand he's hanging up his hat for a while as well.


## This Week

## DEVO

Next Week
BILL LEE
(Controversial Pitcher, Montreal Expos)
Call Jim Brown (213) 399-4949 (Collect)
131 Ocean Park Boulevard Santa Monica, CA 90405

"How a station promotes to take advantage of the increased number of diaries likely to be placed in the metro will go a long way to determining who wins."

## Preparing For Quarterly Measurement

Ah, the glamorous life of an editor at R\&R Lately my life has been dominated by two functions - preparing the next Ratings Report, which will cover the $\mathrm{A} / \mathrm{M}$ ' 80 survey; and flying to hither, thither and yon spreading the word on how to gear up for Arbitron's 12-week Quarterly Measurement surveys. Since every one of Arbitron's 176 syndicated markets will have the Quarterly Measurement technique utilized by the spring surveys in 1981, many have been calling and asking for guidance on this new ratings animal. Most recently, Bob Lowry, Director of Research and Program Development for the Bonneville stations, called to ask about budgeting for the 12 -week sweeps. Given all this interest, I'm going to take the next two weeks to present an overview of the key points you should keep in mind as you look ahead to Quarterly Measurement making its appearance in your market.

## NRBA Topic

One of the sessions I will be moderating at the upcoming NRBA Convention here in L.A. will deal with the topic of more frequent ratings measure ment. Among those on the panel will be Dick Logan, VP/Marketing for Arbitron. In the meantime, I've been going to such places as Aspen (where I spoke to Bill Moyes' Sunbelt Communications group) talking about the history and current work ings of QM . While space will not permit me to go into the detail here that I touch on in the seminars that are given on this topic, there are several areas that we can examine in this column and the writing for next week. We'll look at four areas -

1. Budgeting for Quarterly Measurement
2. The need for consistent marketing of your station. 3. Implications for programming, on-air contests promos, and external advertising
3. The need for ongoing research, and what research options you may want to exercise.

## Budget Quandaries

When Bob Lowry called and asked about the implications of budgeting and planning for QM, I explained to him in most cases broadcasters seemed to be trying to spend more sensibly, rather than just triple their ad budgets. One of the reasons that the 12 -week surveys were created during my Arbitron tenure was to cut down on the impact and amount of hypoing. In most instances this seems to have happened. There is no need to treble the amount of your operating budget just because the sweeps are 12 weeks rather than four

One of the reasons that hypoing will be less of
a factor is that, proportionately, each survey week is ideally just one-twelfth, not one-fourth, of the survey. There are fewer diaries available weekly; thus contests and promotions which may have had an impact in a concentrated four-week environment will be diluted to a great extent under the Quarterly Measurement system. There are often key survey days and weeks inherent in the Arbitron survey system, and wise broadcasters are keeping this in mind when planning for the arrival of QM in their market.

## Consistent Marketing Ingredients

With the exception of those markets that are surveyed only once per year by Arbitron, broadcasters should be thinking about how best to keep their stations in the forefront of the public's consciousness on a consistent basis. The station that only promotes and tightens programming offerings during the surveys is the station that will not be successful under the QM system. With Arbitron's presurvey placement steps and the post-survey diary closeout dates being what they are, the surveys are actually much longer than just 12 weeks. Keep in mind that the QM surveys in the winter and summer sweeps will be for 10 , not 12 , weeks.

With this in mind, stations in markets that are swept twice a year should realize that Arbitron is in operation in their markets for more than threefourths of the year. In areas where there are three or more survey periods, the QM sweeps will actually be overlapping each other. Thus, stations must be "on the shelf" virtually every day, and must keep this in mind when planning programming events, contest and advertising timing, and myriad other items.

Here's an example of an ingredient to keep in mind. When Arbitron has been implementing QM in a market for the first time, it has oversampled, meaning a larger number of diaries were placed and received than in the earlier sweeps. This will mean more diaries will likely be "in the field," giving stations more cume opportunities than usual during the first Quarterly effort. Because of the possible oversample, there will be less need for buffering the sample; thus each of the 12 weeks will be relatively important.

How a station promotes to take advantage of the increased number of diaries likely to be placed in the metro - and how consistently the station is promoted to the listeners - will go a long way to determining who wins under the new measurement

## Week In Review

## Mullen Leaves Arbitron

Jim Mullen, formerly Radio Product Manager for Arbitron and most recently an account executive in their Atlanta office, has left the company. Mullen has joined the Atlanta office of H.R. Stone rep firm.
technique. A station that changes format or revises its ad campaigns drastically from sweep to sweep will present a confused image to the marketplace and thus will not be able to reap the maximum benefits under Arbitron's new survey. Think of QM as a bigger snapshot of your audience's listening behavior - will your photo be clear and distinct, or will the snapshot be blurred and fuzzy?

## Contest/Promotion/

## Programming Implications

Besides the external advertising that you might utilize as a part of your consistent marketing effort, it will be vital for you to be concerned about the on-air efforts. What kinds of promotions, what types of prizes, when to schedule the events - all of these will require homework and research to figure out. Suffice it to say that those who have been getting by by coming up with clever ideas to hook the listeners for a shorter survey will now have to cope with two key facts; there will be fewer books in the market each week (when compared to the four-week survey) and the survey period will be much longer. Also, there will be fewer off-sweep periods to break new, perhaps unknown music - what does that do to your programming philosophy? For many, QM will mean it's time to get back to the drawing board.

## On-Going Research Vital

To address a number of the points you put on the drawing board, it will be necessary to conduct ongoing research to keep up with the moods and tastes of the public. Since the market will now be surveyed at times when it wasn't measured before, it will be useful, for example, to determine if there are different listening patterns than during normal survey time frames. It could also be worthwhile to test reactions to ad campaigns or themes you might contemplate using, or to find out how your station is currently perceived in the metro, to give you insights as to how you might either reposition or strengthen your position for the longer, virtually year-round Arbitron effort. Next week we'll delve into your research needs and/or specific options more fully. In the meantime, please feel free to call or write if you'd like more detail and info on Quarterly Measurement.

Jhan Hiber, former Manager of Radio Mar ket Reports for Arbitron is R\&K Research Editor Contact Jhan with any research or ratings ques tion you may have.
Hope to see many of you at the upcoming NRBA American Radio Expo. Yourstruly will be moderating two sessions - one Sunday night on last minute fine tuning for the fall sweep (plus a general discussion on Arbitron concerns or questions you may have); the other will be Tuesday afternoon and will touch on the topic of year 'round ratings. Guests will include officials from ratings services plus Dr. Richard Lutz. Well be talking about how GM's and PD's can cope with being measured more consistently, and what marketing implications this has for station operations. Sales implications will be dealt with also. I look forward to seeing you in L.A. October $\mathbf{5 - 8}$ for the NRBA Convention!

## SUPERTRAMP DREAMER


(C) 1980 AAM Recordi. Inc. All Rights Reservad.

Bonjour... We take great pleasure in announcing the release of "DREAMER"... The first single from SUPERTRAMP's newest album, PARIS, a live 2-record set recorded on November 29th, 1979, at the Pavillon in Paris...Coming soon from A\&M Records \& Tapes.
August 1980
Mediatrend Estimates

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| share estmates are for metro nverage persons $12+$, Monday. Friday m.manight |  |
| 819 | 1 |
| JJnze M. Miscellmeous. N Nows, OOhtes. PA |  | T.Tent

## Boston

WCOZ Continues Rapld Rise; WHDH WCOZ Continues Rapid Rise; WHDH
Rebounds, Up Almost 5; WJIB, WBZ

Bounce Back

| Back |  |  |  |
| :---: | :---: | :---: | :---: |
|  | June '80 | July 'so | Aug 'so |
| WCOZ (A) | 5.9 | 11.6 | 145 |
| WHDH (PA) | 10.8 | 7.8 | 12.6 |
| WBZ (PA) | 7.6 | 7.1 | . 5 |
| WJIB (8m) | 7.5 | 1.6 | 6.4 |
| WVBF (R) | 7.6 | 6.7 | 5.8 |
| WEEI (N) | 1.3 | 5.3 | 5.3 |
| WBCN (A) | 6.6 | 5.2 | 50 |
| WEEI-FM(A) | 4.3 | 4.4 | 5.0 |
| WROR (PA) | 3.8 | 4.2 | 4.7 |
| WXKS.FM (R) | 5.5 | 6.9 | 4.5 |
| Washington, D.C. |  |  |  |
| WRQX On Top As WPGC Slldes; WHUR Gains Almost 3; WGAY-FM, WRC Enjoy Up Books; WJMD Moves $13 \mathrm{th}-10 \mathrm{~h}$; WAVA Sllps 7th-12th |  |  |  |
|  | June '80 | July '80 | Aug. |
| WRQX (R) | 9.4 | 9.8 | 10.2 |
| WhUR (B) | 5.6 | 5.1 | 7.8 |
| WMAL (PA) | 10.1 | 9.5 | 7.5 |
| WKYS (B) | 6.0 | 7.5 | 6.5 |
| WPGC-AM-FM (R) | 7.6 | 7.4 | 5.7 |
| WGAYFM (BM) | 3.1 | 5.0 | 5.5 |
| WOOK (8) | 7.0 | 5.6 | 5.3 |
| WRC ( $\mathrm{N} / \mathrm{T}$ ) | 3.9 | 3.6 | 5.1 |
| WASH (PA) | 5.2 | 6.1 | 4.5 |
| WJMD (BM) | 3.1 | 2.9 | 4.3 |

## Houston

KMJQ Rockets To Massive Lead; KPRC Rebounds. Up 3; KLOL Almost Triples; KODA Up 14th-8th; KSRR Rises 12th-9th KQUE 16th-10th; KENR Falls 6th-11th KYND SIlps 10th-15th; KFMK Down 9 9h-16th
KMJQ (B)
KIKK.
FM
(C) KIKK.FM (C)
KPRC(N) KPRC (N)
KLOL (A) KLOL (A)
KRLY ( R ) KTRH ( N ) KRBE (R)
ODA (BM) KODA (BM)
$\operatorname{SRR}(R)$ KSRR (R)
KQUE (PA) June 'so

## KMOX Drops 5 Remais

WMO-FM, KSLQ Gain Almost 4; KSuE WIL-FM, KSLQ Gain Almost 4; KSHE, Re-enters Top Ten; KATZ Loses $2+$. Re-enters Top Ten; KATZ
Drops 9th-19th Drops $9 t$ h-19th
June'so July

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | June '80 | July 'so | Aug. |
| кмох (T) | 26.4 | 30.4 | 25.2 |
| WH-FM (C) | 6.8 | 6.9 | 10.5 |
| KSLQ (R) | 7.5 | 6.2 | 10.0 |
| KSHE (A) | 11.0 | 9.1 | 7.0 |
| KEZK (BM) | 4.5 | 4.8 | 5.8 |
| WWWK (R) | 10.2 | 7.4 | 5.3 |
| KXOK (R) | 4.6 | 3.7 | 3.9 |
| KMJM (8) | 1.9 | 3.0 | 3.7 |
| WLL (C) | 5.9 | 4.6 | 3.6 |
| WESL (B) | 3.1 | 1.6 | 3.4 |

## Cleveland

wM MS Continues Sharp Rise; WERE Moves Up Again; WDMT Up 3; WHK Moves 12 th-8th; WGAR Climbs 13th-10

WWWM Falls 3rd-14th


## Seattle

KIRO Up 3, Takes Lead ; KNBQ Gains 3. Ties KJR; KVI Up 2; KYYX Falls 4th-12th; KIXI Drops 9th-18th

| Kiro (N/T) | ${ }^{\text {June }}$, | ${ }_{76}^{\text {July }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12.1 | 10.6 |  |  |
| комо (Pa) | 5.9 | 7.0 | 7.3 |  |
| KSEA (BM) | 2.7 | 5.7 | 5.3 |  |
| KJR (R) | 3.3 | 6.0 | 5.2 |  |
| KNBQ (R) | 3.7 | ${ }^{2.3}$ | 5.2 |  |
| KVINTI) | 3.2 | 3 | 5.1 |  |
| KZOK.FM(A) | 7.8 | 4.8 | 5.1 |  |
| Milwaukee <br> WTMJ Remains Strong: WEZW Continues Rise; WKTI Leads Top 40 's; WFMR Enters Top Ten, Ties WLUM |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | June | July 'so | Aug 'so |  |
| WEETM (PA) | 16.3 7.0 | 13.9 <br> 104 | 17.0 <br> 12.0 <br>  |  |
| WBCS-FM (C) | 10.2 | 9.1 | 7.5 |  |
| WISN(PA) | 9.6 | 10.1 | 7.2 |  |
| WLPX (A) | 11.0 | 93 | 6.9 |  |
| werm (A) | 4.0 | ${ }^{7.6}$ | $6^{88}$ |  |
| WKTI (R) | 3.8 | 2.9 | 4.9 |  |
| WZUU-FM(R) | ${ }_{3,}^{6.7}$ | - 5.9 | 4.7 |  |
| wokr (R) | 3.3 | 3.4 | 3.4 |  |
| WLUM(B) | 23 | ${ }_{31}$ | 3. |  |

## BRAD MESSER

## Direct Quotes Now In and Tapes Out

A quote from a young woman invited to depart the military after being adjudged homosexual: "It don't faze me!" Words from a man who lived a full century: "lf I'd knowed I's gonna live this long I'd of stayed in better shape!"

Quotes are tasty. They tell us more than straight facts. The girl's attitude toward the service and maybe even life punches through in four words. The old man's wistful good humor is revealed in one sentence. A photo could reveal less.

When wire stories clear with quotes I use them. But I can't seem to remember to write quotes into my everyday local and regional stories except through the vehicle of taped actualities. I wish I'd remember. Maybe writing this will raise my consciousness.

Do you go through phases and get on kicks? One week I'm trying to condense live linea of information into one sentence, then without warning the emphasis flops over to expanding one informational line into five lines of setup and enhancement. Then I'm deaperately after all the tape I can possibly jam into one newscast, and for no known reason two weeks later it's tape only, when absolutely necessary to the story.

Every whim in writing and delivery style can be justified with some eloquence at the time - at least in my own head - and I suspect the unpredictable changes in style are prompted by a professional fear of locking in on one style and becoming old-fashioned with it.

But quotes are it. They're hot. All the heavy people are using quotes. I'm almost sure of it.
So let's all do that, okay? It seems so right.
Now that I think about it more and more I realize using direct quotes is a meaningful journalistic obligation, saving the listener from the awkward distraction of a break in verbal continuity when a taped actuality suddenly appears.

The first time the truly deep significance of direct quotes sank into my mind was, come to think of it, a few days ago. In fact it was the very day the reel-to-reel machine died on me during a newscast and the cart machine shocked me to flatulence.

So for a lew more days I guess we'll not have working audio equipment in the newsroom while the engineers haywire it back together.

Hell, it don't faze me. Who needs audio anyway?
Direct quotes. That's what's hot !

## Rip 'N' Read

## We All See What Isn't There

MONDA Y, SEPT. 15: This is the final week of summer, with the nights getting longer and the days shorter, un til next Monday they're technically of equal length on the lirst day of fall. Because the atmosphere bends the sun's rays over our horizons we'll see sunrise slightly belore straight-line sunup, and visual sundown will be after "true" sundown. We count what we visualize, not what a slide rule shows, so two days later (on the 24 th) daylight and night will be of equal length.

Forty-five years ago today the swastika became Germany's national symbol. The British used the world's lirst tanks 64 years ago today in the Sommel in 1916.

Former Attorney General John Mitchell is 67.

## "Mayflower" Sails with Pilgrims

TUESDAY, SEPT. 16: There were already settements and towns here when the Pilgrims set sail for America in the "Mayflower" 360 years ago today. but they got a lot of schoolbook ink later to become bigtime History. They left Plymouth, England on this date in 1620 . There were 149 of 'em.

RCA recorded its last 78rpm record of Enrico Caruso 60 years ago. Cash was his middle name for real: J.C. Penney was born 105 years ago Loday, became a merchant when he was 32, died in his 95 th year (in 1971). General Motors incorpor ated this date in 1908.

Peter Falk is 53. Rosemary Casals is 32. B.B. King is 55.

## United States Constitution Day

WEDNESDAY, SEPT. 17: Today's the 193rd anniversary of the United States Constitution being signed into national law in 1787. Mostly we think of 1776 marking the beginning of things around here, but the legal foundation of the nation wasn't in place until eleven years after the Declaration of Independence.

The Wight Brothers' plane crashed on this date in 1908. Pilot Orville was hurt and passenger Lt. William Selfridge was killed. The Wrights had been flying lor five years since Kitty Hawk

Hank Williams would have been 57. Anne Bancroft is 49. Roddy McDowall is 52.

## U.S. Capitol Construction Begins

THURSDAY, SEPT. 18: George Washington laid the cornerstone for the U.S. Capitol in 1793. That was the year Eli Whitney thought for ten days and invented the cotton gin. and the year the importance of sewer systems was learned from the Philadelphia yellow fever epidemic, which killed $10 \%$ of that city s people.

The Columbia Broadcasting System went on the air in 1927. RCA Victor demonstrated its first $331 / 3 \mathrm{rpm}$ record in 1931. Patty Hearst was captured five years ago.

Robert Blade (born Michael Gubitosi) is 47

## Walt Disney's Art Experiment

FRIDAY, SEPT. 19: Walter Elias Disney was 27 years old when he created the animated movie character that would become famous on Earth as Mickey Mouse; the first showing of the Mickey prototype was in Disney's first movie cartoon "Steamboat Willie" 52 years ago today (1928). Disney died in 1966. two years after completing his last Academy Award movie, "Mary Poppins."

Ex-model "Twiggy" (born Leslie Hornhy) is 31. Actor David McCallum is 47. Col. Harlan Sanders is 90.


# Dionne. <br> <br> HerLegend <br> <br> HerLegend Grows. Grows. <br> <br> AlStewart. <br> <br> AlStewart. The Master The Master Is Back. 

 Is Back.}

The singer: "Warwick has probably influenced black pop singing more than anyone except Ray Charles, and epitomized 'soul' for a generation of, white urban pop singers.' (Village Voice, August 19, 1980) The song: "Richard Kerr and Will Jennings, who
wrote Warwick's comeback hit 'Tll Never Love This Way Again, have supplied another gargantuan pop aria that Warwick tears into awesomely."
A classic performance, and a major, across-theboard smash hit in a triumphant career:
"NO NIGHT SO LONG."
Thesingle:
POP-R\&R:25*/BB:32*/RW:30*/CB:33* R\&B-BB:22*/RW:27*/CB:25*

The artist who brought you "Year Of The Cat" and "Time Passages" has the airwaves on fire with the fastest-rising hit of his career, "Midnight Rocks," from his extraordinary new album 24 PCarrots. "Midnight Rocks" is an out-of-the-box smash: the Most Added single for two consecutive weeks, with major adds and listener requests pouring in from across the country. It's clear that the consummate singer-songwriter of present times has scored yet another outstanding success.

## The single: <br> BB:50*/RW:53*/CB:45* <br> POP-R\&R:26*

## The album debuts:

BB:102*/RW:80*/CB:84*

## Record World Chartmaker!



## John Leader

## IS IT SOUP YET?

## Parallel Realignment In The Works

Based on the number of inquiring phone calls I've received in the last few weeks, it must be taking me longer to realign the Parallels than it did last spring. Considering there are nearly 100 more ARB's to go through for April/May than for October/November, the wait may have dragged on a bit long for some

Over 80 radio stations have asked to be included in R\&R's weekly music research for Top 40 , and, to state the obvious, there will not be room for all of them. The current reporter count of 210 stations will increase some what, but, as always, our one-day deadline and the amount of music information we take from each station limits the total number of stations we can realistically handle

One important thing that will cause the total num ber of reporting stations to increase is fragmentation. As few as three years ago, most Parallel 2 -sized mar
kets could be surveyed with one or two stations. The Parallel 3-sized cities seldom needed more than one sta tion for a complete picture of musical activity. We've all seen the Parallel 1 markets fragment to the point where several Top 40's were needed for a totally accurate picture of audience preference, and now the same thing is happening in markets from Madison. Wisconsin to Savannah. Georgia. What that simply means is that R\&R will increase the total number of Top 40 reporting stations in order to insure that our music information remains the best. Naturally, stations with viable market shares will be the first considered for the new slots.

When will the new list be complete? Next week's edition of R\&R will contain the fully updated roster of Top 40 reporters including all the new stations. New re porters wili be notified by phone and will begin their re ports with the issue dated September 19, 1980. Thank you to everyone for your patience. The wait is almost over


LONDON O ENOLENUN ARE WNNERS - Recenty LA.'s version of the syndiceted "PM Megozine" TV show asked the publlc to vote for their favorite morning radio personallty. The vores were taken by mail for ovar a month with the winners being announced this week. Plctured (1-r) are the winners. John London and Ron Englemen of KRTH/Las Angeles "PM Megetine" 's BIIH Brlll and KRTH Generel Meneger Allan "J Ron Englaman of KRTH/Las Angoles, MM Mar Chlowitr las he is irreverenty called by John a Ron aach morningl. The KRTH morning duo went on an ax tonded "reminder campaign" in a friendly attompt to have their lisfeners vote for them (preferably several
times eechl, which wes epperenty effectve. London $\&$ Engloman will be feotured in an upcoming episode of "PM Magarine," which is seon five nights a woek on LA. 's Channel 11.

## Motion

New staffers at KJ100/Louisville include Bobby Hatfield ( $10 \mathrm{am}-2 \mathrm{pm}$ ) from WFFM/Pittsburgh and Diane Shannon ( $6-10 \mathrm{pm}$ ) from WNAP/Indianapolis. WK.JJ AM has now officially changed formats to Country and call letters to WCII (Country i1).

Steve Weed is now PD at WDOQ/Daytona Beach
Gabe Hobbs called from WKDQ/Evansville to let me know that his station has switched from AOR to Top 40 Gabe will remain as WKDQ's PD.

Congratulations to KDZA/Pueblo's MD Rip Avina and his wife lorraine on the birth of their first child, a son. Russell Timothy Avina, who arrived August 18 Jack Diamond is the new PD at WYRE/Annapolis. coming from his Assistant PD's job at KYNO/Fresno

WFBR/Baltimore has hired Bob Bolton, formerly PD of WKIX/Raleigh, for its PM drive shift.

Two air staff additions at WRKO/Boston include Frank Kingston Smith (9am-12noon), who replaces Mike Addams (WROR's new PD), and Craig Jackson (6-10pm)

Mart Shannon has resigned as PD of KPUR/Amarillo to join WIFI/Philadelphia as an air personality.

KMJX/Little Rock signed on August 8 with 100,000 watts of power, giving that city another Contemporary music outlet. The PD is Tom Wood, who also does mornings. The MD is Sandy O'Connor ... Donald Wright has joined KCBS-FM/San Francisco as weekend talent coming from KSJO-FM/San Jose, where he had been Program Director.

## Correspondence

I have always encouraged your comments and criticism, and this week the mailbag brought a little of both First, a letter from Tom Riley, Program Director of WVAM-AM-FM/Attoona, responding to my recent article of WFBG/Altoona and that station's. PD, Tony Booth:

Dear John:
I read with interest your article highlighting the achievements of our market competitor, WFBG, and their very capable Program Director, Tony Booth. How ever, in order to clarify what I consider some very important points in regard to the April/May Arbitron. I felt compelled professionally to write this letter

What is not pointed out in the article is that WVAM AM-FM was struck by a tragic fire on April 7, 1980 three days before the sweep began. Although WVAM AM was back on the air (barely) in less than 24 hours, WVAM-FM, Mr. Booth's direct competitor in the mar ket, did not return to the air in any form until April 19 When it did return to the air, the total output power through the remainder of the sweep was 11 watts. WVAMAM, our Country station, of course experienced a myriad of problems during the survey, including being off the air at least once a week, and operating at 1000 watts day and 250 watts night rather than the normal $5000 / 1000$ watts day and night respectively

I think that two other points are significant: 1) that a bulk of WFBG-AM's total persons $12+$ figure comes from teens, which is most definitely not their target demographic, especially in a metro area with a median age of over 35 years old, and 2) that WFBG-FM had the worst survey in its history

Had tragedy not struck, I seriously doubt if WFBG's performance would have warranted a full-page spread in Radio \& Records.

I thought you would be interested in these points and hope you don't construe this letter as having a negative tone. Thanks very much for your time and attention.

Tom Riley Program Director
WVAM-AM-FM
Responding to my recent column on the importance of promotion, Linda Corkran Lewis, Promotion Director at KRAV/Tulsa, makes some big points about spending very little money.

Dear John:
Programming has a great deal to do with a station's success, but at FM96 we've found that promotion really makes the station stand out in front of the competition!

Until two years ago. FM 96 sponsored an average of one promotional activity per month. That was considened normal for our market size, but we decided to step up our activity/visibility by increasing the quantity of promotional events substantially. In 1979 we intro duced a new campaign . . . whenever our listeners tuned in they could expect to hear about another event or activity sponsored by the station. As a result of concentrated effort. we sponsored 52 promotions during the year.

We took our listeners to new clubs, restaurants premieres, sporting events, concerts, swimming, dancing, skating, picnicking, to rodeos and plays and many othe places. Every event was offered free of charge to the lis teners. In short. FM 96 showed the audience what Tulsa had to offer . . . and we managed to do it all on a very modest budget. Total cost of all promotions for the year was not over $\$ 2500$.

The continual promotion of the station has paid of in several areas. It has of course helped in the building of ratings, but it has also established a reputation among new business owners as the place to come when they wish to promote a new place in town. Local organiza tions and agencies think of FM96 as a vehicle for promo tion

1980 has been even better for the station's promo activity. As of August 15, 1980, we had sponsored 50 events. Needless to say, we intend to continue to use this method to build audience in our market. We are convinced of the success of continuous promotion of the station (and of Tulsa)

Linda Corkran Lewis Promotion Director

FM80-KRAV

# WALK AWAY THE IITT SINGLE BY 



FROM THE ALBUM
WALK AWAY

COLLECTOR'S EDITION THE BEST OF 1977-1980

## Spanish Broadcasting Gains

 Attention \& SupportContinued from Pege 4 (WQBA-FM) VP/GM Herb Levin told RaR of his new bilingual format, being developed to compete with Top 40 stations Y100 and 96X. In focus groups, the Susquehanna station found that not only were younger generation Latins not coming into the family of Spanish radio, but they were apathetic toward stations like Super-Q's dominant sister WQBA-AM, with its more traditional format.

## Historical Perspective

Hispanic broadcasting, while not a new phenomenon, has in the past decade made significant advances for the listener and the community. The first Spanish language station. WKAQ/San Juan, PR, began broadcasting in December 1922, and the first Spanish format station. KCOR/San Antonio, went on the air in the 1940's. As of January 1979, 500 U.S. stations carried at least an hour per week of Spanish programming. About 100 stations were Spanish-formatted and 18 were Hispanic-owned and operated.
Starting in the early 70 's when youing Hispanics recognized their burgeoning community responsibilities, they began moving into broadcasting as a means to achieve greater community roles. Audiences increased, Latino participation in all broadcast activities increased, and national programming was a natural outgrowth.
Public Radio Contributes ToSuccess
"Enfoque Nacional," the first
national Spanish language radio news series, went on the air in February 1979. Founded by NPR and produced at NPR station KPBS/ San Diego, this radio newsmagazine draws on over 70 Spanish-speaking national correspondents. Associate Producer 1sabel Alegria notes, "Our reporters represent the diverse heritages of Latinos in this country. Their contributions make for a ... program representative of the informational needs of the different communities which make up our national audience."

The proximity of the U.S. to its Latin American neighbors and the interdependence of Western Hemisphere nations make the dissemination of information highly desirable. Says Andres Avello of WHRS/ Boynton Beach, FL, "In other developed countries outside the U.S. it is common to find people speaking more than one language. People who are bilingual are more easily able to communicate with their opposites in other countries." Spanish language radio thus carries the importance of education for the Spanist-speaking as well as the English-speaking listener.

Additional educational value is gained for the Latin community by affording better informed listeners. "An educated Latino is an informed Latino," says Guadalupe Saldana of the American G.1. Forum. "An informed Latino can become a better citizen, a better consumer, a stronger participant in this country's progress."


DRESSED TO EVAPORATE - WAQV/Springfield, MA gave away passes to the movia "Dressad To Kill" as wall as a "Killer Ourfit" from a local clothing store. Midday air personality Glenn FM Stevens poses with the clothing store. Midday
unfilled outfit above.


RZLA DISPLAVS ANIMATION - KZLA/Los Angeles hostad a wa-day animetion art fastival foeturing excerpts from Disney movies and TV shows. Plyturad reading a script from a "Bultwinkle" show are (1-r) Hans Conreld, Bill Scott (Bullwinkle Moose), Daws Butter Iman of countless voices), KZLA's Mike Sakellorides, and June Forsy (Rocky, Notasha).

## WPRZ Going Dark

Continued from Page 3 a nighttime tower., and what Hall termed "the simple mathematics" of such a move precluded the venture. BCI also operates WPRZ's FM sister, wOJO. a Spanish-formatted station, and leases its antenna site to 10 Chicago FM's, according to WPRZ News Director Walt Molony.

While noting that the decision was not without "a great deal of personal emotion." Hall said that there were no immediate plans for the facility, which be came a Pop/Adult outlet in February 1980. "We are permitted to maintain and hold the license until a decision is made on us," said Hall. She added. "We're not exactly sure what route this will take. A lot of people are interested in buying the signal. We're just trying to take care of the business of having it go dark first and then sitting back and reviewing the whole thing."

## WEA

Continued from Page 3
had moved their operations bases from St. Louis, necessitating the closure. Droz noted that only one employee was laid off with the shutdown of the St. Louis facility and that there were no further warehouse consolidation operations planned.

The Boston/Philadelphia warehouse consolidation stems from the construction of a larger branch facility in New Jersey which will exceed the combined capacity of the current Mount Laurel, NJ facility (which services Philadelphia and New York) and the Boston warehouse operation. The latter will continue to operate as a branch facility, but without its warehouse.

## Sisco

## Continued from Page 1

 terribly impressed with the number and caliber of people we heard from. We feel this is the perfect time and place for Rob to take on an assignment of this magnitude, and we think he'll do marvelous things at the radio station, and with the kind of fire he showed us, we couldn't say no to him. K101 is a fine radio station, but we obviously think it can be a lot better one, and we're attending to that right now."Sisco told R\&R, "I couldn't be any more pleased. These people are just incredible. Fritz Beese myer is absolutely intent on creating and maintaining a winning radio station, and he is backed completely by John Bayliss. They want one thing, and that is to be successful, and they want K101 to be the shining example of the chain's growth. They've looked for a long time for someone to build on what was already there. It's doing very well financially, and it's a dynamite signal, without question the most powerful in the San Francisco market. Along with that they've got a very strong staff."

Commenting about K101's future direction, Sisco said, "The station will fall under the adult contemporary umbrella; however, I think we have some pretty exciting ideas about what that can mean.in San Francisco. It certainly isn't going to be boring, and it will be the kind of radio that's exciting, fun, and easy to get along with."

Sisco started at K101 Tuesday (9-9). At the same time, Bayliss and Beesemyer announced that Dick Stein, formerly Local Sales Manager at KFRC across town, had been appointed General Sales Manager for the station.

## Arista

Continued from Page 1 forts, and creative feel for artists and their music. He is a proven leader and invaluable executive who fully understands both the business and, sometimes more importantly, the sensitivity needed to create the proper environment in which artists can develop longterm, meaningful careers. I am delighted to announce his Senior Vice Presidency."
Dobbis continues to direct product management, advertising, merchandising, and creative services, working closely with promotion, sales, and press/publicity departments to maximize marketing efforts.

## People

## Continued from Page 4

## NRBA Elections

New and returning directors include: Murray Green, WYNR \& WEZO/Rochester, NY; Bob Burk, KNOC \& KDBH/Nachitoches, LA; Gary Grossman, KRKT-AM-FM Albany, OR: J.F. Kauper, WCSI-AM-FM/Columbus, IN; Tim Ives, WBNQ \& WJBC/Bloomington, IL; and Bill Clark, KABL-AM-FM/San Francisco.
RTNDA Faculty Named
The Radio-TV News Directors Association announced this week the faculty for its four-session news course, called S'CEP-1 (see What's New this issue), a pilot venture undertaken with the cooperation of the Public Broadcasting Service and its affiliated stations, and the Center for Communications, San Diego State University. They include: Prof. Michael Boskin (Stanford University); Dr. George Perry (Brookings Institute): Undersecretary of State for Economic Affairs Richard N. Cooper, on leave from Yale University; and Prof. Roger Boll (California Institute of Technology). pany's board.

Continued from Page 1
WRVR, explained the switch to
R\&R as "predominantly influenced R\&R as "predominantly influenced by our feeling that New York's listeners would welcome a chance to teners would welcome a chance to
diversify by hearing Country on an FM station."
While Figenshu noted that "the jazz freaks are coming out of the walls, of course," in reaction to WRVR's abrupt switch (minutes before Waylon, the station was playing jazz), both he and Olds stressed that New York listeners would not lack for a Jazz outlet, as other stations programming jazz continue to operate in the
market. market.

## WRVR

## Continued from Page 3

the country, knowing that replacing Max Floyd (who joined WLUP/Chicago as PD in mid-August) would be a tough job . We found that the most qualified per son for the Job was Dick Wilson. I was very excited to be able to fill the position in-house. It's a natural evolution for Dick and a welcome addition to the station."

Garrett also announced that Tom Hopkins has joined KY102 to take over Floyd's afternoon drive shift, and John Thomas has been promoted to News Director, replacing the recently exited Melanie Morgan.

## Corlett

## Continued from Page 3

Corlett told R\&R, "I'm very excited. It's an incredible challenge to create a new record company in essence, to break new artists, and to reestablish Rocket's name. It's a beautiful opportunity, and I'm very happy to be associated with (Rocket principal) John Reid and the Rocket artists and staff."

She continued, "I'll be doing A\&R, marketing, and promotion; it's a marketing situation primarily My priority for the year is to break two artists specifically, Judie Tzuke and the Lambrettas. We've got very exciting product, and it's only a matter of exposure - and that's what I'm going to try to do."

Richard McIntosh has been pro moted from Operations Director to Pres./GM at KPRZ/Las Angeles (formerly KIIS-AM).
Dave Forier, former GSM of CKLW/Detroit, has signed on as Director of Sales for KHJ/Los An geles. KHJ VP/GM Neil Rockof has retained John Squyres and Jeff Peck to aid Forier in local and na tional sales efforts, respectively.

## Denver

John Mueller, Jr. has been named VP/Finance \& Acquisition for Communicom Corp., owners of WWDJ/Hackensack. NJ and WTZD/ Philadeiphia (both religious stations). The former banking executive will also serve on the com-

## Fresno

Judy Currier has been appointed Dinector/National Sales for KWIZ AM-FM/Santa Ara, in addition to her duties with Davis-Fowler Weaver's sister stations KLOK/San Jose (as GSM) and KARM-KFIGFM/Fresno (Sales Director).


PRODUCED BY KENNETH GAMBLE AND L,EON HUFF


ON TSOP RECORDS

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## PARALIEL ONE PLAYISTS

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## Others Getting Significant Action

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## THE PICTURE PAGES

Rivers Runs Through Roxy


RSO's Johnny Rivers played the Roxy in L.A. for a rare live appearance, and Polygram and RSO executives were not able among the backstage well-wishers. Pictured (1-r) are RSO President Al Coury, Polygram's Barbara Rosenbluth, Polygram VP Emile Petrone, Rivers, Polygram's Greg Millar and Steve Helt, RSO's Robin Wren and Vic Ginocchio and RSO Sr. VPIGM Rich Fitzgerald.

## Burnette Gain For Columbia



Columbie Records has signed Billy Burnette, son of early rock ster Dorsey Burnette and cousin of Rocky Burnette. Pictured (tr seated) are Cotumbia VPIPromotion Ed Hynes CBS Records Division President Bruce Lundvall Bumerta. and Columbia VP Michael Dibock; (lr, standing) Columbia VP's Arma Andon and Joe Mansfield, menagar Sury Frank, managerlproducer Barry Saidal, and Calumbia's Warren Williams.

## Central Park Hears "Voices"



RCA's Deryl Hall and John Oates recently performed in Naw York's Cantral Park at the Dr. Pepper Festival. Pic. tured are (l.r) Champion Entertainment VP Jeb Brien, RCA's Mike Shallat and Bill McGathy, Hall and Oates, Hall and Oates' manager and Champlon Entertainment President Tommy Mottols, RCA VP Don Burkheimer and RCA's Don Wardall.

## Capitol Signs Hansen



Rendy Hensen, best-known for his tribute to Jimi Hendrix act has signed with Capitol Records. Pictured (1-r) postsigning are Capitol producer John Carter, Capltol's Ken Katz. Hansen's producer David Rubinson, Randy Hansen, Capitol VP Rupert Perry, and management's Bruce Good.

## Trembling At Epic



The Tremblers' Peter Noone visited the CBS office in New York upon the releese of the group's first Johnston Records LP. Pictured (I-r) are E/P/A Sr. VP/GM Don Dempsey, Noone, CBS Associated Lebels VP/GM Tonv Mertell, and CBS Records Division President Bruce Lundvall.

## Siner Signs Sign Symbolically



MCA Records President Bob Siner is pictured "signing" new lebel act Critical Mass, who weren't able to be physically present for the ceremony but did supply a billboard of themselves to stand in.

## Manilow Stars On Walk of Fame



Barry Manilow was honored with a star on Hollywood's Walk of Fame re cently as part of "Barry Manilow Day" festivities in LA. Pictured at the caramony are (l-r) Pantages Manager Bob McTyre, MC Johnny Grant Arista President Clive Devis, Manilow, LA. City Councll President John Ferraro and Hollywood Chember of Commerce President Bob Welch.

## Coming Up Dusty



Congratulating Dusty Springfield (Ieft) after her Greek Theatre appaarance in L.A. are 20th Century-Fox Record's President Neil Portnow (center) and actress Susan Anton.

# THE PICTURE PAGES 

CBS/Sony Awards EW\&F


ARC's Earth. Wind \& Fire received a special award for outstanding sales achievement from CBS/Sony at the CBS/Records Group's recent domestic and international business meetings. Pictured at the prosentation are (l.r) CBS Records International President Allen Davis, CBS/Sony President Toshio Ozawe, CBS/Records Group Deputy President Dick Asher, CBS/Records Group President Welter Yetnikoff, Earth, Wind \& Fire's Verdine White, CBS Sony Chairman Norio Ohga, CBS Inc. President Thomas Wyman, and CBS Records Division President Bruce Lundvall.

Millennium Adopts Bay Brothers


Millennium Records has signed the Bay Brothers. Pictured at the pecting are (l.r) Millennium President Jimmy lenner, group's Lou Hokenson, label's Beverly Bermen, group's Ernie Sorrentino, and Millennium's Ken Franklin.

## Kingbees Make Honey In Hometown



Following their recent performence at the Universal Amphiteatre in their hometown of Los Angeles, RSO's the Kingbees were greeted backstage by verious label reps. Pictured post.concert are, from left: RSO Sr. VP/GM RIch Fitzgerald, Kingbees Rex Roberts and Jamie James, label's Cash Landy and Jason Minkler, group's Michael Rummans, and RSO's Robin Wren and Ron Lanhem

MCA Distribution Meetings


Pictured at the recent semjennual MCA Distributing Corp.'s national meeting are, from left MCA Dist VP Neil Hartlov. MCA Records Group's Gene Froellch, MCA Dbstrict Pros/dent Al Bergamo, MCA District Exec. VP Sam Passamano Sr., and newly appointed MCA Dist VP John Burns.

Arista Keys On Vannelli's Debut LP


Arista Records has signed Gino Vennelli with his debut album for the kabel "Black Keys." scheduled for October releese. Shown in the studio are from left Artsta Prosident Clive Davis, album co-producer Joe Vanmelli. Gino Vannalli, and album co-producer Ross Vannalli.

## Seymour Lands On Boardwalk



Phil Seymour, former pertner in the Dwight Twilley Bend, has signed to Boarctwalk Entertinment's music/records division, with an album schectued for eerly next year. Pictured (1-r) are meneger Saul Devis, Seymour, Boardwalk President Neil Bogart, and attorney Peter Peterno.

Epic Pacts Goudreau's Solo Wax


Epic/Portrait has inked Berry Goudneau (guitarist for Boston) to a solo re cording contract, with a first album and single alroady out Shown at the signing ceremony are (1-r) Epic/Partrait/Associated Labels Sr. VP/GM Don Dempsey. EpcilPortra/t VPIGM Lennie Petre, Goudreau, CBS Records Di vision President Bruce Lundvall, and Goudreau's maneger Paul Ahern.

## Capitol Intros Neilsen/Pearson LP



Capitol Records Introduced the lebel's initial album from Nellsen/Pearson with listoning partias in 12 cities recently. Shown at the Now York show case for the duo's debut are, from left: Capitol's Jerry Schrager, Harmony Hut's Tom Donnarumme, ElRoy's MIke Weiner, Capitol's Ray Brilli, and kabal VP Dan Davis.


## Black Radio Promotions

 Building Audience InvolvementOne of the most important things a radio station should do to keep its image in front of the audience is promotion. Contests, giving away prizes arranged with local businesses or with record companies, can increase audience participation in any format, and Black radio is no exception.

This week, offering their views on the benefits of promotions and contests, we have from the radio side WKWM/Grand Rapids PD Frank Grant, and from the records side Capitol/EMI/Liberty National Promotion Manager/Black Product Don Mac, a former radio programmer.

R\&R: With fall upon us, signalling the start of the Oct/Nov book, how important are promotions for Black radio?

FG: It depends, in certain respects, on where you are, and how competitive your market is as far as promotions and contests. For example. in Grand Rapids, our audience likes to win things just like anybody else would. It depends on what exactly you are trying to do and who you feel you are competing with, if you feel you are competing with anyone.

RAS: I'm trying to gauge the strength of promotions on Black radio. So you think your listeners like to win things? Have they become accustomed to that?

FG: I think they have since we've been here. We're the only Black station in the market, and I would say basically white people did not participate. The black audience did not feel they were a part of other stations' promotions because usually due to the ratings situation. you have to listen to win. Black people didn't feel they
were a part of contests on the other stations because they didn't have anything to listen for. They didn't want to put up with the music that they didn't really want to hear as a consolation to win a prize. I would say that up until the last two years, when we went on the air, that black people didn't feel a part of the contest thing that goes on in radio. But I think we brought a new meaning to contests for our audience. It's their station and they feel totally a part of anything that we do promotionally.
'Black people didn't feel they were a part of contests on the other stations because they didn't have anything to listen for. They didn't want to put up with the music that they didn't really want to hear as a consolation to win a prize.'

R\&R: You pay rent and mortgage bills, give away tickets and trips to things. Do you think that is buying your public's attention? Or is it good public service?

FG: I think it is a service we can provide. I thought when we first went on the air that we wouldn't get into It as much as we have. I have to speak from a small market standpoint. where we have an audience of people who, up until two years ago, didn't have Black radio. There's a lot of things we have created in this market that benefit everybody whether they are into the contest or promotion that we are doing. Until we came here, discounts and big sales were few and far between. There was no real reason for it. Advertising, promotion and all of that, it goes hand in hand. It benefits, in that respect. the entire community.


CELEARATING CAICAGOFEST - Chicagofest 80 is a big ethnic celebration of the city's heritage, occurring annually. This is WVON's way of calebrating Chicago's black heritage, not to mention a pamphlet published to give a brief history of the city's bleck history. Incidentally, Chicego was founded by a black man, Jean Baptiste Point DuSable (1745-1814).

R\&R: Glve me an example of that.
FG: For an example, If you have a business, they may run special sales. I think that's good for a black community. We've sponsored contests from different locations because, in many cases, the advertiser wants to do it. We get options for a lot of contests because the advertiser wants to promote them by giving a trip away or doing something special. I think it is definitely helpful.

R\&R: Since you've had a dual career, do you feel promotions in cooperation with a record company are helpful?

DM: I think they are a necessary entity, because first of all Black radio doesn't have the megabuck budgets that most of your pop-oriented stations do. As a result. promotions like we're discussing work and are helpful because it provides a glamor-type prize for the radio stations. Ordinarily they might not have the money for it. particularly cruises or vacations; and they also place a spotlight on the product for the record company. For example, we had a Peabo Bryson album entitled "Paradise," and we ran a couple of promotions where we got couples away to Paradise Island for a weekend, and it tied in very nicely for us.

R\&R: Do those promotions really work?
DM: I think they work. I think it provides a level of excitement for the radio station and around the product for the listener. It's just the idea, for example, of getting out of town and having someone else pay for it. It's a chance to relax, particularty for black folk in this present economy, where it's difficult to get out and spend a weekend. Radio stations and the record companies join forces and pay for that weekend, and it creates excitement, and I think it's appreciated.

## People

Get well wishes to General Manager Ben Miles and News Director Tom Mitchell of WANT/Richmond. Both are recuperating in the hospital from recent ilinesses

VP/GM Jerry Rushin of WEDR/Miami will also be programining KWAM/Memphis . . . WCIN/Cincinnati staffer and station billboard model Linda Smith has left the station and will be relocating in Houston...Remember, you don't have to be a reporter to participate in this section. Please send all material (pictures and news items) to Bill Speed, 1930 Century Park West. Los Angeles. CA 90057

## Places

NUMBER, PLEASE: WVEE(V-103)/Atlanta has a new telephone number. It is (404) $898-8900$. . . Music Director Eddie Jordan of WKND/Hartford can now be reached at (203) 683-1616
Things

OPEN HOUSE: WLOU/Louisville held an open house on September 4. giving away alburns, concert tickets and T-stirts . . A.C. Williams and Bobby Brown, air personalities at WDIA/Memphis, are co-hosting a blues program between 6am and 10am on Saturdays WKWM/Grand Rapids recently conducted a "Landlord" promotion in conjunction with CBS Records and Crazy Larry's Record Shop. First, second, and third place winners received a set of ten CBS albums as well as $\$ 200, \$ 100$ and $\$ 100$, respectively . . . A Panasonic-sponsored music special featuring Columbia's Earth. Wind \& Fire will be broadcast on 300 stations, October 30 and November 1 . The special is voiced by E. Rotney Jones.

WKXI/Jackson has started its "Football Sweepstakes" with listeners invited to guess the scores of Southwestern Athletic Conference and NFL games for various prizes to be given weekly. They also gave away the "WKXI Kaddie." a restored 1960 Sedan DeVille. Listeners qualified by sending in a postcard with the winner picked by random drawing on September 6

Don't forget the NRBA American Radio Expo is coming soon. There's still time to make reservations and send all your promotional items, TV spots, bumper stickers, airchecks, or anything else you might feel represents your station. Please address to Bill Speed, R\&R, 1930 Century Park West. Los Angeles, CA 90067. Remember, this one is for you and your future.

## Pap/Rhythms

# HOTTEST <br> Following are listed in order of their airplay activity. 

'GH, Don't Let It Get You Down'" (Philedelphia Intemational) LTD
"Where Did We Go Wrong"' (AstM) TOM BROWNE
"Funkin' For Jamaica (NY)" (GRP/Arista) DYNASTY
'I've Just Begun To Love You" (Solar/RCA) ZAPP
"More Bounce To The Ounce" (WB) STEPHANIE MILLS
"Never Knew Love Like This Before"' (20th) GEORGE BENSON
"Give Me The Night" (WB) POINTER SISTERS
"Me's So Shy" (Planet)
MINNIE RIPERTON
"Here We Go" (Capitol)
MICHAEL HENDERSON
"Wide Receiver" (Buddah) MAZE
"Southem Gir"' (Cepitol) STACY LATTISAW
"Let Me Be Your Angel"' (Cotillion) ASHFORD \& SIMPSON
"'Love Don't Make It Right' (WB)
DIANA ROSS
"Upside Down" (Motown)

## QUEEN

"Another One Bltes The Dust" (Elektra)

## CLIMBERS

CHANGE "Searching" (RFC/WB) 55\% reporting. Climbing at WAMO and WILD in the East Modium airplay at WYLD, hot at WDIA. WEDR, WEAS end WOWI in the South. New at WVON and WCIN, climbing at WJMO, WJLB and KATZ, end hot at WDAO in the Midwest Climbing at KSOL and hot et KDAY in the West
ONE WAY "Pop It" (MCA) 55\% reporting. Hot st WILD in the East. Climbing at WYLD and WEAS; hot at WJMI, WANT and WGIV in the South. Medium eirplay at KATZ, KMJM and WLOU. Hot at WWWS, WVKO, WKWM and WDAO in the Midwest Climbing et KSOL end hot et KDAY in the West.
DIONNE WARWICK "No Night So Long" (Arista) 55\% reporting eirplay. Added et WKWM, climbing ot KATZ, WVKO, WLOU, WCIN, WVON and WJMO; hot at WDAO in the Midwest. New et KSOL end climbing at KDAY in the West. Medium ectivity et WDIA, WEAS end WJMI in the South. Hot et WOL and WWRL in the East.
DELLS "I Touched A Dream" (20th) $55 \%$ reporting airplay. New at WKWM, WLOU and WCIN; climbing et KMJM, WVON and WVKO in the Midwest. Climbing at KSOL in the West Climbing et WYLD, WDIA end WGIV in the South. Medium airplay at WOL. WWRL. WILD and WAMO In the East
TEDDY PENDERGRASS "Can't We Try" (Philadelphia International) 52\% reporting elrplay. Hot et WVON, WCIN end KATZ in the Midwest. The South reflects medium airplay at WDIA, WYLD and WOWI; hot at WGIV, WEAS ond WANT. Hot at KDIA and KSOL in the West Climbing et WWIN while hot et WAMO in the Eest.
CAMERON "Magic Of You" (Salsoul) $48 \%$ reporting ectivity. Climbing at WWWS, WJLE, WVKO, WDAO, WJMO and KMJM; hot at WCIN and WKWM in the Midwest Medium airplay et KSOL in the West Climbing at WGIV and hot at WOWI in the South. Climbing et WAMO and hot et WILD in the East.
CAMEO "Shake Your Pants" (Chocolate City) 48\% reporting. Climbing et Wwws end WJLE while hot at WVKO, KMJM, WDAO and WLOU in the Midwest Hot at KSOL In the West Hot et WDIA. WYLD and WOWI in the South. Climbing at WWIN, WAMO end WOL in the East
RICK JANES "Big Time" (Gordy) 48\% reporting. Climbing ot wWws, WKWM, WLOU, WCIN and WJMO In the Midwest Medium eirplay et KSOL In the West Hot at WOWI and WEDR; climbing et WEAS and WYLD in the South. Climbing at WILD, WAMO and WWIN in the East
TASTE OF HONEY "Rescue Me" (Capitol) 45\% of our reporters ere on It. Climbing at WAMO, WILD and WOL In the East. Climbing at WOWI, WGIV and WYLD in the South. Climbing at WWWS, WCIN, WVON and WJMO in the Midwest
McFADDEN \& WHITEHEAD "I Heard It In A Love Song" (TSOP) 45\% reporting. Added at WEDR, cllmbing et WGIV, WEAS, and hot at WYLD and WANT in the South. Climbing at WWWS, WCIN, WDAO and WJMO, and hot at WJLB in the Midwest. Climbing at WILD and WAMO in the Eest
MANHATTANS "Girl Of My Dream" (Columbia) 41\% reporting. Climbing at KDAY in the West. Climbing at WJLE, WVKO; hot at WLOU. WCIN and WJMO in the Mid
wast New et WGIV and hot et WOWI in the South. Madium sirplay at WWRL and WAMO; hot at WOL.
EDMUND SYLVERS "That Burning Love" (Casablanca) $41 \%$ reporting. Added at WDIA, climbing et WEAS and WJMI, end hot at WGIV In the South. The East shows medium elrplay of WOL Climbing at WDAO, WCIN, WLOU, WJLB and KATZ in the MIdwest. Climbing at KSOL in the West.
JONES GIRLS "Dance Turned Into A Romance" (Philadelphia International) 38\% reporting. Added et WEDR end WGIV, climbing at WEAS and WDIA. Medium alrplay at KATZ. WWWS end WVKO; hot at WDAO in the Midwest. Added at KDAY in the West. Climbing ot WWRL and hot at WOL in the East.
GRANDMASTER FLASH "Freedom" (Sugar HIII) 38\% reporting airplay. Added et WCIN and WLOU; climbing at WKWM, and hot at WVKO and WWWS in the Mldwest. Climbing at WGIV; hot et WANT and WEDR in the South. Medlum eirplay at WOL and WILD; hot at WWIN In the East.
RAY, GOODMAN \& BROWN "My Prayer" (Polydor) 38\% reporting airpley. Now at WAMO; hot at WWIN in the East. New at WJMI and WEAS, climbing at WDIA, and hot at WGIV in the South. Debuting at WJLB while climbing at WJMO, WDAO and WKWM in the Midwest. Climbing in the West ot KDAY.
GLADYS KNIGHT \& THE PIPS "Taste Of Bitter Love" (Columbia) 35\% of our reporters ere on it. Hot at WCIN; climbing ot WJLB, WVKO, WKWM, WVON, WJMO and KMJM in the Midwest. The South refiects hot alrplay et WGIV and WDIA. Climbing at WILD in the East.
DANA ROSS "I'm Coming Out" (Motown) 35\% reporting airplay. Added at WVKO, WKWM. WLOU and WDAO; climbing et WWWS end KMJM in the Midwest. New at WEAS; climbing et WEDR in the South. Debuting et WWIN in the East
STARPOINT "I Just Wanna Dance With You" (Casablanca) 31\% reporting. Climbing at WYLD, WGIV end WEDR while hot at WEAS in the South. Medium airplay at WLOU and WJLB while hot et KATZ in the Midwest. Climbing et WWIN end hot at WILD in the Eest.
MTUME "Give It On Up" (Epic) 31\% reporting. Medium activity at WDIA, WaIV end WEAS in the South. New at WWRL and climbing of WOL end WWIN in the Eest. Climbing et.
WDAO in the Midwest. Hot ot KDAY in the West WDAO in the Midwest. Hot et KDAY in the West.
PEACHES \& HERB "Funtime" (Polydor) 31\% of our reporters are on It. Climbing et WJLB, WVKO. WLOU and WJMO while hot at WDAO in the Midwest. Medium airplay et WGIV in the South. Climbing et WAMO and WOL In the East.
BROTHERS JOHNSON "Treasure" (A\&M) 31\% reporting. Climbing at WOL WWRL and WILD in the East Climbing at WGIV in the South. Medium eirplay at WVON, WVKO. WJLB and KATZ in the Midwest.
BRICK "Push, Push" (Bang) 31\% reporting action. Now at WVKO and WJLB; climbing at WWWS. WKWM, WLOU and WDAO in the Midwest Climbing at WILD in the East. Hot at WJMI and climbing at WEAS in the South.

## NEW \& ACTIVE

TEENA MARIE "I Need Your Lovin" " (Gordy) 27\% reporting. Added et WAMO while climbing et WWIN, WILD and WOL in the East New at WYLD and hot at WJMI in the South. Climbing at WDAO and WVKO in the Midwest.
CRUSADERS "Soul Shadows" (MCA) 24\% reporting ection. Added at WDAO; climbing at WVON and WJLB in the Midwest Now et WJMI: climbing et WGIV, WDIA and WYLD in the South.


JOHN KLEMMER . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Magnificent Modness (Elektra)




 CRusADERS . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Various Cuts
 AL DIMEOLA. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Hotel Splendido (Columbla) BETTY CARTER . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Vorious Cuts Cali (Columbla)
Various Cuts

## NEW \& ACTIVE

HORACE SILVER . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Silver And Strings (Muse) Various Cuts
EAST: WHUUW Whington, O.C. Jasse Fox: WEAB/Bentmors, MO. Cheuncer Lew/s: WYBCIMow Mowen, CT,

 CA. Lewrence Tontor.

# Iwo Winners FromWarneriliros. if: Recorts 


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From the artist who brought you the classic "Dancer"

Produced by Gino Soccio
From the LP S-Beat (RFC 3430)

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WWIN
WEBB
V103
WOL
OK100
WKYS
WHUR-FM WANT WENZ WRAP WJLB WCHB WGPR


WLBS WCIN
WLOU
WDAO
WJMO WAMO WUFO WVKO KMJQ KYOK KCOH WYLD WBOK WXOK KOKA WAOK WIGO WGIV WEAL WQMG WLLE WSRC WDUR WOIC WWDM WEDR WRBD WORL WOKB WPDQ WERD WDIA WLOK WVOL WKXI WOKJ WATV WJLD

The first hit single from the smash hit album LOVE LIVES FOREVER

## AOR Record Rep Update

In the seven months since we published our last listing of national AOR record company promotion representatives' phone numbers, some companies have disappeared altogether while others have changed representatives several times. When I looked at my copy of that list and realized there were so many
names and numbers scratched off or changed that I couldn't read my list, I figured you might be having the same problem. So here's an updated list of the people to contact when your station is seeking better service, or the person to speak with about artist interviews and promotional tie-ins.

A\&M (including IRS)
Marco Babineau
1416 N. La Brea
Los Angeles, CA 90028
(213) 4692411

Alligator
Otis Taylor
P.O. Box 60234

Chicago, ㅍ 60660
(312) $973-7736$

Ariola
Fred Humphrey
c/o Arista
6 W. 57 th St.
New York, NY 10019
(212) 4897400

Arista (including Novus, GRP,
Buddah, Savoy)
Mike Bone
6 W. 57th St.
New York, NY 10019
(212) 4897400

Associated (including Bang,
Blue Sky, Caribou, Jet, Kirsh-
ner, Nemperor, Pavillion)
Gordon Anderson
51 W. 52nd St
New York, NY 10019
(212) 975-6700

Atco (including Rolling Stones,
Swan Song)
Sean Coakley
75 Rockfeller Plaza
New York, NY 10019
(212) $484-6400$

Atlantic (including Scotti Bros.,
Virgin, Carrere)
Tunc Erim (212) 4848176
Judy Libow (212) 484-6062
Alan Wolmark (212) 484-6017
75 Rockefeller Plaza
New York, NY 10019

## Backstreet

Jon Scott
100 Universal Plaza Bldg. 473
Universal City, CA 91608
(213) $508-3378$

Capitol (including Harvest)
Ray Tusken
1750 N. Vine St
Hollywood, CA 90028
(213) $462-6252$

Casablanca
Bobby Applegate
8255 Sunset Blvd.
Los Angeles, CA 90046
(213) $650-8300$

Chrysalis (including Takoma)
Mike Abramson
9255 Sunset Blvd.
Los Angeles. CA 90069
(213) $550-0171$

## Columbia

Paul Rappaport
51 W. 52nd St.
New York, NY 10019
(212) 975-8616

## Cream

Don Mupo
8025 Melrose Ave.
Los Angeles, CA 90046
(213) $655-0944$

Dreamland
Rick Swig, Michael Dundas
8919 Sunset Blvd.
Los Angeles, CA 90069
(213) 657-8585

Elektra/Asylum Marty Schwartz, Rip Pelley 962 N. La Cienega Blvd. Los Angeles, CA 90069 (213) 655-8280

## EMI America/Liberty

Ken Benson
6920 Sunset Blvd.
Los Angeles, CA 90028
(213) 461-9141

Epic/Portrait/Associated
Bob Feinelgle, Harvey Leeds
51 W .51 st St .
New York, NY 10019
(212) 975-5283

Fantasy (including Galaxy,
Prestige, Milestone)
Quincy McCoy, Larry Sholin
10th \& Parker St
Berkeley, CA 94710
(415) 549-2500

Flying Fish
Jon Fox
1304 W. Schubert
Chicago, 1160614
(312) $528-5455$

## Handshake

Joel Newman
8304 Beverly Blvd.
Los Angeles. CA 90048
(213) 655-8635

## Inner City

Lies Blanchard
c/o MMO Music Gp. Inc.
423 W. 55th St. - 7th Floor
New York, NY 10019
(212) 245-4861

Jem (Passport, Visa, PVC)

## Arnie Handwerger

3619 Kennedy Rd.
S. Plainfield, NJ 07080
(201) $753-6100$

MCA (Backstreet, LAX,

## Rocket)

Bob Osborn
100 Universal City Plaza
Universal City, CA 91608
(213) 508-4018

Mercury (including DJM, Vil-
lage)
See Polygram East
Mirage
Bob Greenberg
9229 Sunset Blvd., Suite 707
Los Angeles, CA 90069
(213) 278-6350

Modern
Chris Nicks
9200 Sunset Blvd., Suite 614
Los Angeles, CA 90069
(213) 273-6706

## Motown

Richard Sanders
6255 Sunset Blvd.
Los Angeles, CA 90028
(213) $468-3580$

Mushroom
Rich Sargent
9957 Canoga Ave.
Chatsworth, CA 91311
(213) 998-2503

Ovation
Frank Juliano
1249 Waukegan Rd.
Glenview, IL 60025
(800) 323-4398

Pacific Arts
David Bean
P.O. Box 22770

Carmel, CA 93922
(408) 624-4704

## Planet

Carol Peters
9130 Sunset Blvd. - 3rd Floor
Los Angeles, CA 90069
(213) $275-4710$

Polish
Brad LeBeau
250 W. 57th St
New York, NY 10019
(212) 974-0906

Polygram East (including Polydor, Mercury, Charisma, Radar, Riva)
Jerry Jaffe, George Meier, Jim Sotet. Jim DelBalzo
8107th Ave. - 34th Floor
New York, NY 10019
(212) 399-7075

Radio Records
John Schoenberger
540 N. Andrews Ave.
Ft. Lauderdale, FL 33301
(305) 462-7407

## RCA

Bill McGathy
1133 Avenue of the Americas
New York, NY 10036
(212) 930-4095

## Rounder

Mary Weber
186 Willow Ave
Somerville, MA 02144
(617) 354-0700

## RSO

Robin Wren
8335 Sunset Blvd.
Los Angeles, CA 90069
(213) 650-1234

## Sire

John Montgomery
165 W. 74th St.
New York, NY 10023
(212) 595-5500

## Swan Song

Mitchell Fox, Nancy Guresik
644 Madison Ave.
New York, NY 10022
(212) 838-3320

Stiff
Roy Rosenberg
157 W. 57th St.
New York, NY 10019
(212) 765-3977

Twentieth
Dave Parks
8544 Sunset Blvd.
Los Angeles, CA 90069
(213) 657-8210

Vanguard
John Boulos
71 W. 23rd St.
New York, NY 10010
(212) $255-7732$

Warner Bros. (including Bearsville, Island)
George Gerrity, Mary Perkins, Bonnie

## Simmons

3300 Warner Blvd
Burbank, CA 91510
(213) 841-2400

Warner Bros. (Jazz and ECM)
Ricky Schultz
3300 Warner Blvd.
Bubank. CA 91510

## (213) 846-9090

## Waterhouse

Kevin St. John, Wayne Isaak
100 W. 7th St. . Suite 415
Minneapolis, MN 55403
(612) $332-6575$


Forget the laser...It's the music that shines through. TRUE COLOURS ${ }_{\text {ss...az }}$ from SPLIT ENZ. On A\&M Records \& Tapes. Includes the single, "I GOT YOU"," "mass
Produced and Engineered by David Tickle. A Boomerang Production Management: Nathan Brenner, (North America) Tommy Mottola O 1980 ABM Records. Inc. Al Righis Reserved.

| ALBUM NETWORK. | Hottest Nation Wide . . 25-21 | NMR | Album Chart . . . . . . . . 29-21* |
| :---: | :---: | :---: | :---: |
| BILL HARD. | Airplay Index . . . . . . . . 26-21 | "I Got You". | Cuts Chart . . . . . . . . . 27-14 |
| "I Got You". | Song Index. . . . . . . . 8 - 4 | FEEDBACK | LP Chart . . . . . . . . . . 34-24 |

## SPLIT ENZ HAS BEEN ADDED AT RADIO STATIONS EVERYWHERE...

| WXTQ | WCMF | WRKI | KFML | KREM-FM | KYYS | KSHE | WKLS | WWWW | KPRI | KGB-FM | WLVQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WAER | KROQ | WLRS | WQXM | WEBN | M105 | KFML | WKDF | KDKB | KWST | KCAL | WMET |
| WKQB | WKQB | WNEW | KOZZ | Q107 | KQFM | WLOB | WPIX | WKQQ | KWXL | WTUE | KGGO |
| WYSP | WBRU | KLIV | KTCL | WLIR | WSAT | WAAF | KTKT | WZIR | KZAP | WCOZ | KMOD |
| KLBJ | KILO | KBLE | WLAV | WOWD | T-95 | WRHL | KMBQ | WPHD | WJAX | KLAQ | WDVE |
| WHFS | WWWZ | WBWB | WFUV | KOME | WQDR | WGRQ | KIOK | WAAL | KLOS | KXXY | WDEK |
| WHCN | WHKC | KZAM | WLOB | WSHE | WZZO | WAQX | WIBA | KLYX | WABX | WZLD | WRIF |
| WKKI | WMJQ | WXKE | WYMX | WWCK | KISS | WILS | WRHY | KSAS | WNOR | WPLJ | KCPX |
| WOUR | WRNW | KSHE | WKIR | WPDH | WRKK | WZZQ | WMAD | KLRB | WPFR | KSAN | WTAO |
| KKSN | WVUD | WINZ | KSJO | WUOG | WSAC | WKZL | KIDQ | WHFM | WSAI | WHSY |  |
| KLOL | WBCN | KKDJ | WBLM | WBAB | KAZY | WRXL | KZOM | WIOT | KSPN | WZXR |  |
| WGIR | WSMI | WAZU | WVAQ | WMMS | WLUP | KPAS | KTYD | WORJ | WCOZ | KZEW |  |
| KTIM | WAVA | WBOQ | WAAF | KEZY | KNAC | KATT | WWWZ | WZZX | WQWK | WKDQ | 19 |
| DC101 | WIUC | WRCM | WCCC | WFYU | KMAC | KYTX | WSLQ | KTYL | KFMS | WOMP | AMA |
| WQLK-FM | KILT | WIYY | WPLR | WXRT | WLRS | KGOU | WMYK | KZOK | WXLP | WEZX | +5-4 |

## EVOLUTION

Eight-year AOR KRST/Albuquerque is switching to Country. PD Sam Cornish has stepped down but retains his airshift. To date, there have been no changes in the airstaff . . . Steve Runner has been upped from MD to PD at QFM96/Columbus, where he's worked for 3 \% years. It's his first programming post . . WYSP/Philadelphia PD Steve Sutton has exited the station and will announce future plans shortly . . . Big changes at KKBC/Reno, where GM Ed Crook has exited. His replacement is Jerry Schafer from neighboring KCBN. Also, PD Michael Bennett has exited for KRLT/Lake Tahoe . . . Keith Nelson has been upped to Operations Manager from PD at WAAL/Binghamton. Glenn Corneliess has been upped to PD from MD. Roberta Haber has joined WAAL from WRCN/ Long lstand as MD . .The airstaff at WHSH/Albany has solidified, and includes: Ron Nenni and Kevin Balcastro from WPDH/Poughkeepsie, Rick Van Zant from KVMT/Vail, Gloria Miles from WWOM/ Albany, and Peggy Apple from WQBK/Albany. The station signs on Sept. 15th . . . Tom Spock has exited as Assistant PD at WWKK/Ft. Knox Linda Thompson has exited as MD at KBBC/Phoenix

WIMZ/Knoxville MD Frank Greene has exited for architecture schooling . . . David Kanner is new to news at KZEL/Eugene . . David Hirsch has joined KEZY/Anaheim for public affairs, while Gary Johnson has left a news position at the station

Allen Elvin has joined KZAP/Sacramento as News Director from KMET/Los Angeles . . Jan Glavin has joined WRXL/Richmond for overnights and promotions... Beth Rosengard has exited her National Album Promotion position with MCA, and can be reached at (213) 465-9658 . . . Rich Sargent has joined Mushroom Records for album promotion ...WHHY-FM(Y-102)/Montgomery has dropped Top 40 and returned to its former AOR stance.

## PROMOTION OF THE WEEK



WZZX/Louisville's Rock Paper is a monthly newspaper of station news, a local events calendar, album reviews, and artist interviews.
Monthly publishing costs are between $\$ 1000-$ $\$ 1500$. Most of the costs are covered by the sale of ads to local retailers.
The air staff writes the majority of the paper. with a few freelancers also writing.
The WZZX Rock Paper is distributed as a free supplement to one of Louisville's daily newspapers, with the remainder made available to listeners at various music outlets.

Every week the $A O R$ section will spotlight Every week the AOR section If your station has produced an interesting piece of merchandise (a homegrown record album, piece rof clothing, coffee mug, calendar, etc.), send B sample along with pertinent explanatory information about the promotion to AOR Department, RGR, 1930 Century Park West, Los Angeles, CA 90067

WEBN/Cincinnati's annual coordinated mu sic and fireworks display over the banks of the Ohio River was an unqualified success, drawing crowds estimated at half a million. To follow through on the promotion, the station is now sponsoring a fireworks photography contest, asking listeners to submit their photos of the fireworks display, with three winners set to receive free dinners at one of the city's five-star gourmet eateries . . WQUT/ Johnson City began its tenth AOR anniversary celebrating with a free birthday party concert for listeners. It'll continue with a full month of special promotions, culminating in a drawing for a TR-7 sports car, and 101 -second runs through grocery and record stores . . . It pays to answer your phones: While on the air recently, KEZY/Anaheim's Terry Gladstone took a call from a distressed listener who needed to raise $\$ 2000$ immediately to cover the ensts of a rare bone marrow transplant operation or her daughter. The station put out a plea to its listeners to help out, and over a single weekend, listeners donated the entire amount for the operation

WRKI/Bridgeport has launched a campaign to put its Moose mascot into the White House! The station is inviting listeners to send their names and addresses in return for a campaign card that will entitle them to special discounts. WRKI, by the way, has just signed with Burkhart/Abrams as a Superstars affiliate, as has KTXQ/Dallas In recent charity functions for MD, LOVE 94/Miami cosponsored an outdoor concert with Ambrosia that raised $\$ 8000$. WLPX/Milwaukee's "Fun Run" for MD garnered $\$ 2000$, while WXUS/Lafayette's MD radiothon raised $\$ 1500$. KILO/Colorado Springs also held a radiothon for MD that took in $\$ 4000$ in pledges . . A sign of the times: When KIOK/TriCities, WA polled its listeners' favorite songs of all time, perennial favorite "Stairway To Heaven" placed second to Eric Clapton's "Cocaine." Speaking of KIOK, congrats to PD Mike Russe!l and wife Roberta on the birth of their first child, Michael Arthur Jr. . . The four winning bands in WIMZ/ Knoxville's "Rock War" battle of the bands, now underway at a county fair, will be spotlighted in a station-produced album. The top band will record a full side's worth of material, while the other three bands will each record two songs for side two WFYV/Jacksonville flew two drawing winners to see Yes in New York for three nights with $\$ 105$ spending money ... WBAB/Long Island broadcast its beach party concert, headlined by Blotto
. WRCN/Long Island's latest party for listeners spotlighted live music, plus free T-shirts and ten pairs of tickets to a Charlie Daniels Band concert

In conjunction with KLOL/Houston's continuing tenth anniversary celebration, the station asked listeners to submit banners for the sold-out area concert appearance of AC/DC and Nantucket. They got 75 entries, with the top five winning a private post-concert backstage party with AC/DC


DELGGHTFUL SWINGERS - Columbia's Carlos Sentane inght was interviewed on the air by KSHE's Gary Kolander lleft) when his tour hit St Louis.

WKLS/Atlanta cosponsored the Kool balloon tour a series of balloon races and free jazt concerts In conjunction with its seventh AOR anniversary, KZEW/Dallas held a series of 90 -minute "ZEWWave" special on-air tributes to local music KLAQ/EI Paso charged 5 cents admission to a charity baseball game that drew enough people to net over $\$ 800$. . K- $99 /$ Great Falls sponsored ten hours of live music and free beer in a benefit for an area school fund . . . The latest target for WLUP/ Chicago morning man Steve Dahl's bizarre sense of humor is the Rev. Ernest Angley. Dahl recorded a song called "Heal Me" (sung to the tune of Blondie's "Call Me") which satirizes the preacher's claims to have healed thousands of people of affictions ranging from deafness to cancer. Meanwhile, across town at WMET, Production Director Bob Stroud has created a version of Peter Gabriel's "Games Without Frontiers" with lyrics that run down the station's air staff. Stroud wrote that response has been overwhelming . . . KMEL/San Francisco is cosponsoring a benefit concert for the retarded that will headline the Jefferson Starship WBLM/Lewiston-Portland co-promoted a special day at an area amusement park, where its jocks did comedy shows and MC'd a "teeny weeny bikini" contest.

thompson's ovation celebration - the Robbin Thompson Band, newly-signed to Ovation Records, was greeted backstage by WAVA's music staff after a recent performance in Washington, D.C. Pictured (If) are promotion person Merk Weiss, PD Jim Herron, Robbin Thompson, and MD Gary Chase.

COMING NEXT WEEK: Though it may be a bit early to call it a trend, something is definitely happening on the West Coast, where KDKB-AM/ Phoenix, KNAC/Long Beach, and KZAM-AM/Seatthe are experimenting with an AOR format based on new wave music. Next week we'll speak with PD's John Dixon, Paul Fuhr, and Paul Sullivan about their stations' formats and chances in the upcoming ratings races.

CONCERTSACONVERSATIONS

PRESENTATIONS: WMYK-WZAMNOTfolk presented Robbin Thompson, Toronto for $\$ 3.94$

RADIO CONCERTS: L.C. Houserockers on WMMSI Cleveland . . . Pretenders on KMET/Los Angeles.

CONVERSATIONS: Joan Armatrading, Hoators on KTIMISan Rataol . . . Van Halen on KATTFM/Oklahome Clity . . . Al Stewart, Eng. Den Seals on KIFMSSen Dlefo . . . Justin Hayward, Journey, SplH Enz on WKLSI Altanta ... Paul Warren, Tammy Tutone on KNACLong Beach ... Justin Hayward, Marshall Tucker, Grinder. switch on KSHESSL Louis . . . Eddie Money on KWFM Tucson . . See Level, Dave Mason on WORJOrtando Motels, Cars, Live Wro, Ted Nugent on O107TToronto . I.C. Houserockers on WMMR/Philadelphla ... Kansas on WRif/Detroth . . . Bonnie Raitt, John Cougar, Bkg Twist on WIBAFMMMadison . . Kerry Ulvgren on WiOtrioledo Pat Benatar, Blactioot, Chery Chase on KOFMPortiand Norvous Eaters on WBLM/Lownston-Portland Polnt Blank on WSYR/Syracuse ... Donnie Iris on WEBN/Cincinnatl . . Sammy Hagar, Bonnie Raltt on KILO/Colorado Springs . . . NRBQ, Justin Hayward on WBRU/Providence... America on K-98/Great Falls Kerry Livgren, Kansas on WYDD/PIthsburgh Kansas on WBAB/Long Island.





The battle for the top airplay position of the weak heated up this weak with 8TONE 8 barely edgIng out BROWNE for the first time in oight weoks. Actually, both bands had on equal number of report mentions, but Stones Just baroly surpassod Browne In hot montions. QUEEN ond CARs inchod up as BENATAR hit top five. ALLMANS hold rock stoady as YE8 fumped into top ten. ACIDC, MONEY DANIELS and McVICAR all maintalned. STEWART took on impressive leap upwards as last week' adds became upper rots tion mentions. GABRIEL held his own as 8IMON GOUDREAU and ENZ handsomely with healthy adds plus significant con veralons to upper alrplay rotations. HATCHET de buted with very good adds.
VAN ZANT Inched up as GAMMA and DEVO climbed. VAPORS debuted with strong album men tions along with significam single reports on "Japan ese." JOEL continued his resurgence. HENRY PAUL came close to charting.

The Album Airplay/40 chart represents activity based on a combination of add. medium and
hot reports. Artists' chart num. hot reports. Artists' chart num-
bers are displayed over a fourweek period. The artists in italics registered the most rapid gains in airplay for the week. Album cuts
that are also current singles are that are also current singles are
listed in bold type



AO』BREAKERS


## MOLLY HATCHET

 Beatrin' The Odds (Epic) Titse "Pentrouse" "Ramt blor" "Dead." 73\% of our reporters on it. Totel ebum reporte: 110. A-107, M-1, H2 Deburted thes week at Na. 28.MOHLY HATCHET
BEATIN THEGMS


## JETHRO TULL A (Chryselis)

 "Croentro" "Ftyer" "Johr" W.D. T3\% ota report ers on $k$ Totan album reDebured this week at Na 24.BETIN THEGON

## SINGLES

1 DOOBIE BROTHERS
2 DAVID BOWIE.
3 KANSAS.
HENRY PAUL BAND.
5 ROBERT PALMER
3 KERRY LIVGREN BOB WELCH. 8 ARTFUL DODGER.
3 BLACKFOOT 10 BLACK SABBATH 11 SEA LEVEL 12 GARY NUMAN 13 CARLY SIMON. 14 CHICAGO. 15 TORONTO.

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| :---: | :---: |
|  | DOOBIE BROTHERS . . . . . . . . . . . . . "Raal Love" (WB) |
| 2 | DAVID BOWIE. . . . . . . . . . . . "Ashes To Ashes" (RCA) |
| 3 | KANSAS . . . . . . . . . . . . . . . . . . ."Hold On" (Kirshner) |
| 4 | HENRY PAUL BAND . . . . . . . . . . 'Longshor'(Atantic) |
| 5 | ROBERT PALMER . . . . . . . . . ${ }^{\text {JJohnny }}$ \& Mary" (Island) |
| 6 | KERRY LIVGREN . . . . "Mask Of The Great...' (Kirshner) |
|  | BOB WELCH . . . . "Don't Rush The Good Things" (Capitol) |
|  | ARTFUL DODGER. . . . . . . "She's Just My Baby" (Ariola) |
|  | BLACKFOOT . . . . . . . . . . . "Spendin' Cobbage" (Atco) |
|  | BLACK SABBATH. . . . . . . . . . . . . . . "Lady Evil" (WB) |
|  | SEA LEVEL . . . . . . . . . . . . . . "School Teacher" (Arista) |
|  | GARY NUMAN . . . . . . . . . . . . . .'I Die You Die" (Atco) |
|  | CARLY SIMON . . . . . . . . . . . . . . . . . . . . "Jesse" (Wb) |
|  | CHICAGO. . . . . . . . . . "Thunder Et Lighening" (Columbia) |
|  | TORONTO................. ${ }^{\text {evenen The Scope" (AGM) }}$ |
|  |  ather not avalisbie on an album or ere from an album not curronty on the Abum Airplaytiso chert the chare is libited in ordor of lotal mentione recoived woek |

# JAZZ ON A®R 

LARSENFETEN BAND. . . . . Larsen-Feiten Band (WB) ........... "Foal" "Danger" "Notice" "Legend" Party Of One (MCA) "Katio" "Lucky" D. CARLOS SANTANA . . . . The Swing Of Delight (Col) GEORGE BENSON. . . . . . . . Give Me The Night (WB . Give Me The Night (WB) Tite "Cinoreh"


STANLEY CLARKE .... Rocks, Pebbles E Send (Epic)
...... . . . . Various Cuts
Strikes Twice (WB)
Triso "Mulberry"
AL DMEOLA
Splendide Hotel (Columbia)
"Roller" Tite
Rhapsody \& Blues (MCA) "Honky" "Elegent" "Call" Various Cuts



## RECIONAL AER ACTIVITY







RER/Fildey, September 12, 1850



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|  |  | TMUNDERThunder（ACCO）MICHAL SCHENKER GROUPMicheal Schenker（Chnselis）\＆8 | Roady An＇Willing（MIrage）19／17 YES | $\begin{aligned} & \text { CARS } \\ & \text { Panorame (Elekira) } \\ & \text { QUEEN } \end{aligned}$ |
| \％＝ |  |  | 29／16 ATLANTA RHYTHM SECTION |  |
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TALKING IN STEREO - Epic's Gary Myrick (front) dropped by KTIM/San Rafael's studias to discuss his debur album with MD Belle (rear).


## News Notes

Country continues on the rise ... Check Page 1 for the story about Viacom's WRVR-FM making the switch in New York . . KRST-FM/Albuquerque made the change Monday. Doug Milligan, from KRZY, another Country station in the market, is the new GM. Charles Moran will be PD and Sam Cornish MD. Over at KRZY, morning man and PD Jerry Groner has been upped to GM. . Another station in Albuquerque is set to change this month. P/A-formatted KRKE will make the switch on September 15, and is looking for a PD. Contact GM Dino Ianni at (505) $765-5400$. . September 15 is the date for WIBR/Baton Rouge to drop P/A for Country. Bob Earle is the GM and owner, Jay Roberts PD and Wayne Cain the music man . . . Congrats to old friend Shelly Davis, most recently business manager for Mel Tillis, who has been appointed GM of KIKK-AMFM/Houston . . . Oogie Pringle is the new PD at WDGY/Minneapolis. Pringle had been at WISN/Milwaukee . . . Ed Russ has been promoted to PD at WQIKFM/Jacksonville, FL . . Jack Lundy takes over the programming reins at KRAD/East Grand Forks, MN. He comes to the station from crosstown KKXL

Some good air gigs opening at KHJ/Los Angeles. Get your stuff to Charle Cook ASAP . . Three major market stations have switched to the TM Country format. According to TM's Lee Bayley, WSKW/Cleveland, KYGO/Denver, and WNOE-FM/New Orleans just made the switch . . . The fourth annual Country Music Ugly Awards are underway through the semi-crazed Wayne Edwards. Send your nominees to him at RCA Records, 4232 Spring Valley Road, Dallas. TX 75234. Past winners, which include Edwards, WWL/New Orleans air personality Charlie Douglas, and former WDAF/Kansas City PD Ted Cramer, are not eligible. Those three, along with WMC/Memphis PD Les Acree and yours truly, are this year's judges. The final tally is done in the next couple of weeks, so stay tuned

## Country Radio Seminar Committee Set To Meet

The 12th annual Country Radio Seminar agenda planning committee is scheduled to meet in Nashville September 26 27 to formulate ideas for the 1981 CRS. according to radio agenda chairperson Kim Pyle, GM of WOKX/High Point. SC. The seminar will once again assemble in March at Nashville's Hyatt Regency Hotel. More details about the theme and planned programs following the agenda meetings later this month.

To help give some of your input to the sessions for the 1981 CRS, R\&R is making planning committee and their phone num-
 bers. Why don't you take a minute in the next week and give someone in your region a call with a topic of interest or a suggested speaker? The seminar has been one of the greatest focal points for sharing ideas in the past and will continue to be, thanks to you.

KIM PYLE, GM, WOKX/High Point NC - (919) 869-01010
DON BOYLES ( 1980 Chairman). VP/ GM. WSUN/St. Petersburg - (813) 821-6262
JOYCE CAMPBELL, GSM, WXBM/ Milton, FL - (904) 994-5357
MIKE CARTA, PD, WIL/St. Louis (314) 436-1600

CHRIS COLLIER, OM, KYTE/Port land, OR - (503) 222-1841
JIM DUNCAN, Radio \& Records (213) $553-4330$

BOB ENGLISH, GM, WUBE/Cincinnati - (513) 621-6960
BHL FIGENSHU, PD, Viacom Radio - (212) 575-5175
DAN HALYBURTON, PD, WQAM/ Miami - (305) 531-6651
PAUL HOWARD, GM, WKDY/Spartanburg, SC - (803) 583-2727
GARY KINES, PD, WSUN/St. Petersburg. FL - (813) 821-6262
MIKE KIRTNER, GM, WTCR/Cat lettsburg, KY - (606) 739-4600

BOB KRAIG, OM, WTHI/Terre Haute, IN - (812) 232-9481
LEE MASTERS, VP/GM, KLOZ/El Paso - (915) 533-3404
RON NORWOOD, PD, KMPS/Seal tle - (206) 622-2312
CAROL PARKER, PD, WMZQ-FM/ Washington, D.C. - (202) 362-8330 TOM PHIFER, OM, KRMD/Shreveport, LA - (318) 221.6171
PETE PORTER, OM, WJJD/Chicago - (312) 977-1800
JOEL RAAB, PD, WEEP/Pittsburgh - (412) 471-9950

MARIE RATCLIFF, Record World (615) 329-1111

JIM RAY, GM, KOKE/Austin. TX (512) 454-2561

PERRY ST. JOHN, VP/GM, KSO/Des Moines - (515) 265-6181
JIM SHARP. Cash Box- (615) 244 2898
GERRY WOOD, Billboard - (615) 748-8100

## Ainwaves

"A penny for your thoughts." Or in the case of WBEU/Beaufort, SC, "a penny for our promotion." Mark Robertson, PD of WBEU, reports the station came to the need of the business community by helping the local banks collect more than 230,000 pennies. From Gam to midnight one day last month, WBEU broadcast all day from the local Burger King and urged listeners to bring in their pennies for cash. Four cooperating banks chipped in $\$ 25$ for a $\$ 100$ savings bond. The bond was given to the person bringing in the most pennies. The winner hauled in 38,988 pennies. Free french fries were given as an added incentive for anyone chipping in more than 250 ... RCA's Ronnie Milsap shares a smile with WDGY/ Minneapolis MD Gregg Lindahl during a recent on-air visit to the Twin Cities Walt Allen Inabinet, PD at WWBD/Bamberg, SC, tells R\&R the station's received tremendous media coverage (television, newspaper, and UPI) for being insulted by the Iranians. It seems last December
 Ronnie Milsap \& Gregg Lindahl the station held a promotion to gather Christmas cards for the American hostages in Iran. After months of assuming the cards were given to the hostages, the box with the 3800 cards was returned to the station. Inabinet said. "It was an insult and we wouldn't have known whether the hostages saw the cards or not if they hadn't returned them to us. Jim Daniels, our News Director, has them and will keep them safe. Someday, one way or another, the hostages will see them and know we cared" . . . At WFMS/Indianapolis, J.D. Cannon was the MC on the recent Kenny Rogers and Dottie West concert at the Indiana State Fair. Also during the fair. WFMS staffers Mike Austin and Jenny Edwards shared the MC chores for the Anne Murray and Larry Gatlin performances . . WCXI/Detroit just presented John Conlee, Jeanne Pruett, and Dean Dillon in concert at their second annual concert at Springfield Oaks Park. The all-day event was billed as "Sunday In The Country" and featured many local artists throughout the day . . . Over the recent Labor Day weekend, WIXZ/Pittsburgh did a special tribute to the late Jim Reeves on the 16th anniversary of his death. The station gave away albums and aired Reeves music all day August 29 . . . Pictured at the La Porte Country Fair is J.R. Russ, PD of WCOE/La Porte, and WB's Margo Smith. Margo stopped by for an interview at WCOE's broadcast booth . . . KMAK/Fresno presents Waylon Jennings and Hank Williams Jr. in concert November 1. The station plans to give away humdreds of T-shirts. albums and tickets, according to morning personality James Holly . . . Billy "Crash" Craddock is set to perform for the 10th anniversary of WDDD/Marion, IL. An open house is planned and the station is asking for artists to call in for anniversary interviews: (618)997-2341 . . KEEN/San Jose came up with a unique way to raise
 money for the Muscular Dystrophy Association. They held a DJ-PJ party and a "Bed Race Against MD." KEEN provided live entertainment and invited listeners to come to the party in pajamas. All of the KEEN air personalities did their shows from the race site in their PJ's . . . Time to put this column to bed for another week

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## TANYA TUCKER

## Pecos Promenade (MCA)

$74 \%$ of reporters on this record. Adds this week inctude WEEP, WMAQ, WBAP, WINN, WSAI, WDGY, KCUB and more. Charts: $48-30$ KRZY, 31-23 KEEN, 36-27 WWVA, $33-23$ WCMS, $30-22$ KENR, $30-25$ WUNI, 37-27 WIRE, $32-28$ WFMS, $34-23$ KUZZ R\&R Chart Debut 34.

## LACY J. DALTON

## Hard Times (Columbia)

On 69\% of reporting stations. Charts: 38-28 KRMD, 42-26 WCM8, 20-20 CKLW-FM, $33-28$ KWMT. Adds inctude KNEW, WHK, WJJD, WIL, KVOO, WINN, KLVI, WKSJ, WKDA, KOKE, WBAX, WDGY, WNRS, KUZZ, WTHI, WHBF. R\&R Chart Debut 35.

## ANNE MURRAY <br> Could I Have This Dance (Capitol)

$59 \%$ of our reporters on it Now adds this weok: KRAM, WWVA, WPOR, WDAF, WINN, KENR, WLAS, KCEY, WTSO, WKCQ, WNRS, WNVY, WIXY, WADR and others. Cherts: 38-29 WFMS, 21-10 KTOM, debut 19 KOKE, $34-29$ KFGO, 32 28 KIZ, $35-30$ WEEP. R\&R Chart Debut 38.

## NEW \& ACTIVE




CON HUNLEY "They Never Loet You" (WB) 72/B, waax wPOR waE kGFX WWJO, KSOM, KCUE, KKAL Chera 2224 KEEN, 27.16 KRMD. 2517 WCMS 2416 WADR. 3428

JERRY REED 'Texas Bound And Flyin"" (RCA) 69/13, WHK, WINH, wMC. WKDA KHEY, WXY, WOKQ. WJJD. WHBF, WTHI, WTSO, WNRS, WOKK. Charts 3328 WFMS, deour 24 KTOM, 30 WIRE. 32.23 KFEQ. 38 WCXI, 27 . 21 WEEP. RER Chort OMbr 38
JOE SUN "Bombed, Boozed And Busted" (Ovation) 69/8. WADA. wEAX, wNYY,
 2818 KNEW. 3025 KEEN. 3425 WWVA 1311 WTSO, 1814 CKLWFM. 280 WMZO 3320 WCOEFM.
 Chart Dabut 38 .
CRISTY LANE "SWoot Soxy EYes" (UAN 67П, KNIX, KLI KKAL WIAE WCXI, WKS.,
 out 10
EMNYLOU HARR18 "The Boxer" (WB) 68229. The Moen Aaded record for wo woue In - ROW. Now Gdor KEEN, KRAM WSUN. KLAC. KLZ KVOO, WFMS WXCL CKIW.FM. WNY KOMR WKMF, KWMT, WTL WODD, WKCQ debul 23 WKKA 32 WTSO.
JERRY LEE LFWIS "Over The Rainbow" (Elektra) 6216, wnow, WNYA. WINM. WUNI, WOAT WVMI, KIVI, KENR, WKMF, WWJO, WJJO, WTTL KUZZ, KSON, KRAM, KCEY
 482ZKEBC
OEORGE JONE 8 TAMMY WYNETTE "A Pair..." (Epic) 61/16, KEEN. KFTN. KLAK KBET, WXCL WIL WUBE WINN. WKDA KENA, WOKK, KLVI, WADR. WWVA WCMS.

PATSY CUNE "Ahways" (MCA CO13. KNIX. KTOM, KFTN. KNEW, KSON. WHK WHLL WBAI WKCQ WAKX, WKE, WUNI, WPOR WEAX CMorts 33 Z3 KNIX. As KCKC. dCbut 27 WNYR.

CRYBTAL GAYLE "If You Ever Change..." (Columbla) 59/29. One of the wotr's "Moet Added" conge. Now ot WKXA WWVA WCMS, WMZO WHN, WOKQ WWYR KNOE WKDA WVMII, WTAK-FM, WYOE WMUS KYNN. WKCQ WUBE KVOO, KFOO. WHK, WITL WCXI,
JOHN CONLEE "She CAn't Soy That Anymore" (MCA) E3/20, KEEN. WINN. WHVA WCME, KRAM KRAK, KBET, KWMRT, K日MA. WXCL, KVOO. WKCQ WKMF, KNOE, WLWI WKDA Wroe wkxa woke WNre. 31.21 KCKC
DICKEY LEE "Workin' My Way To Your Heart" (Mercury) E2ת., wixy, wpon. WBAP, WUEE. WNRS KBON. KNIX. Chorter 3424 WKKN. 2419 WNVA 221 KAAM. 28 II WBLA RED STEAQALI "Hord Hat Daye..." (Eloktra) 50/8, weAX, KOKE, WOAF, wKMF. WBLA KTOM KUZZ KKAL Chore 2316 KEBC. 329 KCUE, 3727 KSO, 3030 wWVA 3321 KAMO
gYLVA "Tumbloweed" (RCA) 47144, KCUB, KARY, KNEW, KLAK KUOR. WXCL KYNN. WIRE WITL WCXI. WEAT, WMC, WNVY, WKXA 37 ZI WINN.
RONNE MCDOWEIL "GONo" (Epic) 46r8. KLAK WHK CKLWFM WAOX WHTL KHEV


## Others Getting Significant Action

JOHNNY PAYCHECX "In Memory Of A Memory" (Eplc) 42/8, WHN. WADR. WKDA WHBF, WXCL WHK, KRAK, KUZZ. 78 KCKC. 2820 KEBC, 342 WCXI.
CONNIE CATO "You Botter Hurty Home" (MCA) 36/6, klak kCEY, whaf, koke LAB, WhOR 2Z2l KENR. 3423 wMza.
JOHNNY CASH "Cold Lonesome Morning" (Columbla) 36/8, kFTN. waxx WSLA, KWMT, WHK, WKMF, WVOJ. WOQT, 4830 WBEN

## Tenticilivis NATIONALEAIRPLAY/4O

Three Two Last
Whek Weeks Week
Whoks Weeks Weok


## September 12, 1980

 STATLER BROTHERSMChariotte's Web (Mercury) OAK RIDGE BOYs/Heart Of Mine (MCA)
T.G. 8HEPPARD/Do You Wanna Go To Heaven (WB/Curb) DOLIY PARTONOId Flames Can't Hold A Candle To You (RCA)

RAZTY BNLEY/Loving Up A Storm (RCA)
PORTER WAOONER \& DOLIY PARTON/Moking Plans (RCA)
MAC DAVIaLots Koop lt Thet Wou (Casabloncal
MILAMs/ Beliove In You (MCA)

MERLE HAGGARD/MIs ory And Gin (MCA)
GENE WATSON/Raisin' Cain In Toxas (Capitol)
MOE BANDY/Yasterdey Once More (Columbia) SUM WHTTMANMWen (Epic/Cleveland International)
TAMMY WYNETTE/Storting Over (Epic)
BOONEFros To Bo Lonely Again (WBCurb)

ED BRUCEThe Last Cowboy Song (MCA) MLUE NELSONOO The Rood (Columbia) EDDIE RABBITT/Driving My Life Away (Eloktra) BOY ORBASON \& EMNYLOU HARRISThat Loving You Foeling Again WBI Tho Lkes Of You (MCA) BARBARA MANDREUCrockera (MCA) GEORGE JONESI'm Not Ready Yot (Epic) KENNY ROGERS/Love The World Away (UA) MEL TIUISSteppin' Out (Eloktra) CHARLY McCLANWWomen Get Lonely (Epic) REBA McENTIREIYou Lift Me Up) To Heaven (Mercury IG AL DOWNING/Bring it On Home (WB) HANK WILUAMS JRJOId Mabite (Elektra) TANYA TUCKERPecos Promenade (MCA) ANNE MURRAY/Could I Have this Dance (Capitol) CON HUNLEYTThey Never Lost You (WB) JOE SUNBOmbed, Boozed And Busted (Ovation)

New Entry CRISTY LANEISweet Sexy Eyes (UA)

BRENDA LEE "Broken Trust" (MCA) 33/21, KCKC. KNEW, WHK, KRMD, WWV GREW FM KMAK KSSS KBET LCUE KUZZ KNIX KYOO, WFMS. WKKN. KFEQ WCO FB WUNI, WIRK-FM WVOJ, KKYK detul 30 WMIR
RAY STEVENS "Night Games" (RCA) 33/8, KRTV, KVOO, KWMT, WCXI, WIRK. FM Krx mos wora
FREDDE HART "Roses Are Red" (Songbird) 31/10, KEED, wCXI, KYNn, wYDE NIAK FM. KAMO KSSS KFTN KBET
JACKY WARD "Thats The WoY A Cowboy. " (Mercury) 3014. WMza wos
KHEY, WLAS KOKE. WIL KWNT. KBMA. KFGO, KNIX KCUB. KRAR KFTN. KRZ
LLABAMA "Why Lody Why" (RCA 23/23, MWVA WEEP, KEEN KNEW. KMPS. WIL KREY, KNIX KAAR, KCUE, KEED, KTOM, KFGO, WUBE. WKMF, WYDE, KHEY, WCOSFM. KKYX MARKFM WUNI, WMC. WBEN.
JOHNMY RODAIGUEZ "North Of The Border" (Epic 2al2. wMza kMps. KNIX WKXA WCME WOKQ KKYX WUNI, KRMD, WI WI KMEY, KSO WKKN, KFOO WTSO KBMA KEO, KEBC, KRZY KMAK, KEED, KUOR
CMARLE DANIEL8 BAND "Legand Of Wooloy Swamp" (Eplc) 20/6, wHM WSEN. 3 Re KCKC.
R.C. BANNON "Nover Be Anyone Else" (Columbia) 20/4. wMza. wirk FN WYDE WDDD, 30 KOUCR
KENNY BERATT "Until The Bitter End" (MDJ) 17/8, KEED, WSLR. WXCL WUN

JIM CHESNUT "OUt Run The Sun" (UA) 184, KRZY, CKIW. FM. KYNN. WYOE. debuI 2 B KOKE
STEPHANIE WIN8LOW "Baby. I'm A Want You" (WBICurb) 16/15, whe WSLR. MFTN, KLAK, WKKN. WKMF, KYNN. CKLW.FM, KEBC, KSO, WYDE. WCOS FM, WLW WUNI. Wvos
EDDY RAVEN "Another Texas Song" (Dimenslon) 13П, waxx, wCxI, KFEQ WKMF, KAMO, WIRK.FM. MVOI On WUNI, KEBC, KLVI. KVET, WINN, KVOO
MUNDO EARWOOD "Cen't Keep My MInd..." (GMC) 12/11, wmza kENR WIWI, WUNI, WVOJ, WYOE, KEBC, KSO, KVOO, WXCL WAXX. ON KUZ

BOBEY BARE "Food Blue
WKBN KEAC WE "Food Blues" (Columbia) 10/10, KCKC. WCXI, KNIX. KRAK. KTON

## Most Requested

HILAMS MACA TH T. O SHEPPARD IWBC CuTb WAYLON JENNINQS IRCA NELSON E PRICE ICOLUMDIW) WIUE NELSON ICOUMOIA, MELE MELSOGARD (MCIN : BARBARAMANDRELI MCA - io sum whrtuan IEporcive Im

## Actuve Recurrents

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## merky olley


MERLE MACOAND Misor And GIII IMCA Crackers IMCN Crach Mer intan TYou LIM Mo UpI TO Heaven RONME MILENP Cowborwimisery ikc ANNE Munkar EDOIE MaEmT Wing My HHO A wor IE Iont KENNY ROAERS Love The Word Awoy (UA
nOY E EMMYYLOU al Loving You feoling $A g$ en CONWAY TMITY


## SYLVIA TUMBLEWED

 BB 51* CB 56* RW 52*
radio programming. Two shows already available: "On Stage," with live performances from the Grand Ole Opry and an onstage interview with the featured performer, and "Nashville's Record Review," showcasing big selling singles

GEORGE BURNS's September song is a full set of lyrics for the 85-year-old triple-threat performer

FLASHVILLE: Crystal Gayle's CBS special, to air in December, is being readied, with the Charlie Daniels Band taping their music segments last week at the Opry House. Eddie Rabbitt and Dionne Warwick are on the call board for that one . . . Marty Robbins entered in the 1980 Charlotte 500. Ernie Frankel is meeting with Marty about a two-hour film based on Marty's giant song "El Paso." Frankel would produce-direct, Marty would write and sing title song and soundtrack . . Johnny Lee finally got booked on the "Midnight Special" after all these years. His "Lookin' For Love" in "Urban Cowboy" literally made him a career . . . Don Williams \& Tammy Wynette voted Ireland's favorite male \& fe male country singers. Winners in all other categories in that poll are Irish . . . Tanya Tucker will be seen on "Games People Play" September 25 describing the 45 -year-old Omak Washington Stampede . . Jackson Browne (he ain't country) concerted Wednesday (9-10) at Middle Tennessee State University's Murphy Center . . Bob Montgomery opened his new House Of Gold writer's annex down Music Row at 1319 16th Ave. South, Thurday (11th) . . William R. "Bill" Boling, lead guitarist and road manager for Johnny Rodriguez, died in an Interstate exit ramp accident, Tuesday (9-9) .. . Waylon "Stubby" Stubblefield joined George Cooper and Ray Pennington at Dimension Records. Stubby will head up the Promotion Department. according to Cooper . . . Gary Morris signed with WB, first single "Sweet Red Wine" already out, produced by Norro Wilson . . . Songwriter and WBAP/FI. Worth all-night DJ Bill Mack inked a long term recording contract with Music America Records . . . The Oak Ridge Boys taped a guest shot for new syndicated TV'er "Solid Gold." Bob Banner produces the 60 -minute series . . That Carol Burnet TV special taped in Music City in Feburary 1979 will will rerun this Wednesday ( $9-17$ ) on CBS . . Hoyt Axton "Tonight"ed Monday night (9-8) again NBC is planning a two-hour special called "City vs. Country" with a January target date. It's a star-bash competition with pop and country performers com-


AND THE UWNEAT - This year's winner of the "Ken tucky Fried Chicken Songwriting Contest" Bonnio Jean Campbell, accepts congratulations from KSON/ San Dlego PD Rod Hunter. KSON sponsored Ms. Campbell's afforts, sending her entry to the netional judges. Part of the prize was a guarantee of the song's recording, and Campball flew to Nashville lest weok to watch as Barbere Mandrall recorded "Fire Me.

true love wars - Maria Elane Holly, widow of Buddy Holly, is shown with Mickey Gilley between his wo sold out shows at the WIII Rogers Memoriel Audf torium In fort Worth recenthy. Ms. Holly sald "True Love Ways" (which har Late husband wrote for hert is one of har favorites and that Glllovis version is the best she's heord since Buddy recorded it.
peting in such stunts as horseshoes, logrolling, stickball. kick-the-can Sounds like fun. . . Merle Haggard guests with Lynda Carter Tuesday (9-16) on the TV special called "Encore". .. Clint Eastwood will probably put more "billies" to work in his next pro ject called "Honkytonk," story about a country singer who "adopts" a nephew who is dying of tuberculosis . . Kenny Rogers, they say, will finance his own sequel to "The Gambler" for TV to the tune of $\$ 9$ million(?) Oh well, easy come, easy go

The Johnny Paycheck-Glenn Ferguson feud gets hairier by the day, with the current headline on that one dealing with "payoffs" for "cooperation" in slanted courtrcom testimony. Ferguson, a Nashville City Metro Trustee, is suing Paycheck and Gary Smith, a Florida auto dealer, for breach of contract in the Ferguson/Paycheck management agreement. The legal dispute between the two began in January 1979 when Ferguson, the singer's former manager. sued Paycheck for a $\$ 10,000$ gold neck chain which Paycheck allegedly borrowed and never returned. Since then, each has accused one another of breach of contract, with Paycheck charging that Ferguson swindled him out of thousands of dollars while handling his music career. The relationship started in 1972 when Ferguson helped keep Paycheck out of jail on bad check charges

MEDIA: Country Music Foundation has released the newest issue of its award-winning Journal Of Country Music. The 100 -pager includes an interview with Willie Nelson, Roy Blount Jr.'s "Whiskey And Blood," and an excerpt from Bill Malone's "Southern Music/American Music," plus a lot more goodies. Subscriptions available from the Country Music Foundation Press, 4 Music Square East, Nashville, TN 37203 . . . Findings of the CMA's TV survey are out. It's well researched, clearly presented, and is further proof that Country is making its mark nationwide. Reprints available from the CMA, Box 22299, Nashville, TN 37202 . . . WSM Broadcasting formed Opryland Radio Productions (a new division of WSM, Inc.) to produce and market syndicated and network
who's out to conquer the country field. He's already won the hearts of the industry people here, doing another album and single, the 7 -inch release likely to be another Sonny Throckmorton song, "Here's To The Man In The Moon," since his first country shot was a big charter written by the songwriting Cinderella of the last couple years. Burns's news conference will be videotaped. with excerpts of that news conference to be integrated into the NBC TV special he'll tape here later this month. He's having fun!

POTPOURRI: OK. Willie \& Waylon, move over! Here comes the "Sesame Jamboree," a live-sounding outdoortype alburn recorded by a bunch of cummies! Cooloie Monster (playing chocolate chip banjo), Grover (ginger bread fiddle), Hairy Monster (dueting with Charlie McCoy) and Big Bird MCing the record project for the muppets in Nashville. (They're trying to get 'em on the Grand Ole Opry.) ... That $\$ 5,000$ compartment door missing from Elvis Presley's Corr vair 880 jet likely will turn up as an even more valuable piece of rock \& roll memorabilia according to police in Ft. Lauderdale . . . Loretta Lynn's man Dave Skepner commented on our item on Helen Cornelius, Margo Smith, and Loretta Lymn all considering marteting their dress designs. Dave notes that Loretta's agreement with the Kennedy-Carter Corporation of California for design, manufacture, and distribution of Loretta Lynn designer line jeans dates back almost a year. They are currently marketed exclusively by K-Mart stores under the label of "Country Clothes By Loretta Lynn." Thanks, Dave

Dolly Parton christened the first of a fleet of 18 wheelers which will travel the American highways this next year with a seven-foot poster of Dolly on the sides, captioned "Follow Me To Tennessee." When asked her CB handle Dolly said: "Either "Butterfly" or 'Booby-Trap!' '


CHASTMMAS HEAT WAVE - In tho midst of a record breaking heat spell, KIKKHouston hosted a "Christmas In July" party. The highlight was a personal appearin July party. The highlight was a personal appearance by Sente Cleus, handing out gitts to all party-
goers. Pictured (1r): Harvey "Sente" Thompson Com goers. Pictured (1-r): Marver "Sants" Thompson, Com-
munity Relations Director for the station: Lorie and munity Relations Diractor for the station; Lorie and
Allen Sheddock, coowners of the Longbranch Saloon, Allen Sheddock, co o
site of the fos tivitios.


| Country <br> Album curs recalving aipplay and activity, Listad alphabotically. Cuis in bold indicare houviast raportad airplay. <br> NLANMA - My Horno's in Ambem - RRCN "Hanging Up My Travelin' Shoes" "Getting Over You" <br> LYNN NNDERBON - Even Cowith Got The Biuee - (Columbla) Poor Side Of Town" <br>  "The Arms Of A Fool" <br> CHARUE DANIELS BAND - Full Moon - (Epic) "Coraing" "South Soe Song" <br> MICKEY OILLEY - That's An That Mattere To Me - (Epic) "Jutre Bar Agrement" "Thet's All That Metters" <br> CRYETAL GAYLE - Theee Daye - (Commbia) "Tero K Eedy" "Same Old Story" "What A Litto Moonllght Can Do" "Too Amary Lovere" HONEYEUCKLE ROEE - 8oundtrack - IWB) "Angel Evole" "Whiskey Rher" "So You Think You're A Cowboy" "Louing You Was Eastor" "PIck Up The Tempo" |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

WAYLON JENNINO8 - Musk Man - (RCA "Water Acrose Tares" OEORQE JONES - I Am What I Am - (Epic) "Ivo Aged Twonty Yeers "Brother To The Bhues"
DACKEY LEE - Agatn - (Meraury) "Last In Love" "Emmylou"
BARBARA MANDRELL - Love le Folr - (MCA) "\%'m Afrald Ho'll find You"
EDDE RABBITT - Hortzone - (Elektral "I Love A RATH Mgher "Pretty Lady"
SMOKEY AND THE BANDTT 2 - Sounderack - IMCA "Lot's DO Some thing Chreqp And Supericter" "To Bo Your Man" "Agaln And Agein"
STATLER BROTHER8 - 10th Ansiversedy - (Meroury) "Nobooty Whrne To Bo Councy" "Don't Forget Yourseff"
URBAN COWBOY - Boundtreck - (Ful Moon IAgturni "Charakeo Fd d/b" "Don't ft Mate Yo Merie Dence"
GENE WATBON - No Ons WW Ever Know - Cathod "No One Will Ever Know"
DON WILLAN8 - I Belmove in You - (MCAN "Slowly But Sursfy" "g Wort You Back Acmin" "I Koop Putting OF Getting Over You" "Faithg Agars
HANK WILLIAM8 JR. - Heblts Oid And Now - (Elektral "Move it On
Over"

## Mike Kasabo

## The People's Choice In Denver?

In 1976 Jim Teeson was splitting his time at KLAK-AM-FM in Denver (then formatted Country) as Sales Manager, Music Director, and air personality. When it was announced that the FM would be spun off and become a separate entity. Teeson went to work submitting a proposal for a new format. What his research showed him was a void somewhere between the rockers and the Beautiful Music stations. He was given the green light by management, and KPPL (K-PEOPLE) was born in June of 1977 . We contacted VP/GM Teeson and also chatted with programming veteran Jim Heath about the station's impressive gains in the current Arbitron ratings. which show it at an overall 4.9, up from a 3.6. First we asked Teeson about the rise from the sales point of view:

JT: We started with a little automation machine in the back room with two other people besides myself to do the whole thing. And it's an incredible thing for me to watch - it's like being a sculptor, taking a piece of clay. and modeling it into something

R\&R: The automation was surely based on financial limitations as opposed to your desire?

JT: Oh yes, of course. If I could have had my own way it would have bren fully live from the start, but there was no way. Management originally, except for the music which I did, wanted to bring in automation from TM or some other source, but I vehemently fought against that. I felt that I knew that market better than an outside source, no matter how good they were or how successful they'd been.
$\mathbf{R \& R}$ : Let's get into KPPL as it is now - no auto mation, all live segments, and specifically your battle against longtime Pop/Adult giant KHOW

JT: From my standpoint (the sales) are to a large degree just happening automatically with us being on

## Transition

As reported in last week's Street Talk section, Gary Burbank has in fact parted company with WHAS/Louisville as the station's afternoon drivetime personality. Program Director Jerry David Melloy is looking for a top flight replacement; said he: "We need somebody unique, a real pro fessional who is able to entertain on a news and information level; plus someone who wants to live in Louisville instead of the Big City." Tapes and resumes to Melloy at Box 1084. Louisville, KY 40201 . . Paul Trembley is now doing the morn ing slot at WHAM/Rochester from the afternoon drive position at that very station . . Ross Ballie comes to WGAN/Portland. ME as Producer and Director of Special Projects and Promotions from WIGY/Bath, ME . . . Mike Collins leaves WIS/ Columbia, SC as Music Director and can be reach ed at (803) 781-8460 . . Doug Logan has been appointed Sports Director for WSYR/Syracuse and will handle daily sports activities as well as live coverage of university football and basketball games. Logan said, "I'm thrilled to be associated with the best in Syracuse" . . . Dave Armstrong comes to KLOK/San Jose from KFJZ/Ft. Worth as an account executive, a position he held in Texas . . . Bill Marse has returned to KMBZ/Kansas City after a short stint at corporate sister KAFM/Dallas. PD Steve Bell commented on his return, "He's coming back to KMBZ to take the position he left, which was Music Director and Production Manager, along with some weekend air work." Scott Henderson also joins the station as Promotion Director from the Frank Magid organization... Joe Randolph to overnights at WCFR/Springileld, VT from a part-time slot, and is replaced by Dan Fiske who lands his first radio gig from an area broadcasting school

FM. I know that you and the others editors at R\&R have seen the tremendous leaps made in all formats on the FM side all across the country, and Denver is no excep tion. Our 100,000 -watt signal blankets the entire area and puts out an equal if not greater signal than KHOW. But as things relate to KHOW, we started with an image concept. one that I would have to characterize as full-service radio, and while we have positioned ourselves differently than KHOW, we're still direct competitors for those important time buys. And the fact that we have never swayed from that initial concept has already given us a good degree of credibility with the people of Denver: and that's the secret of getting the revenue into KPPL We have, through hard work, become the darling of the advertising agencies; we are the radio station that you most often hear when you walk into somebody's business in town - even in dentists' offices that used to exclusively have Beautiful Music stations on.

R\&R: Sounds like you've hit right between the rocker and BM stations you mentioned earlier.

JT: Exactly. Certainly not every office has dropped background music stations for us, but many have

## Update

A BIG 30 FOR SAGINAW RADIO: WSGW is celebrating $30 \%$ of a century's worth of broadcasting in its part of Michigan. Festivities include a contest that deals with various facts and remembrances of the station's history over the years; listeners are awarded prizes for correct answers . . A celebration of another sort took place in Boston, as WHDH had more than 80 employees (from both WHDH and FM sister WCOZ) to honor broadcast engineer Don Sawyer with a picnic party to commemorate his 40 years with the station...WGR/Buf falo has won three new York State broadcasters awards, two of which went to its news department. with the thind going to air personality Tom Lonabue, who was instrumental in producing a public service song called, "I Love Western New York." He should start calling himself the "Suburban Cowboy" . . WFYR/Chicago honored Barry Manilow recently when he received a "star" on Hollywood Blvd. by inviting his Windy fans to have their names signed to a congratulatory telegram - the "Mano-Gram" was signed by over 600 listeners of the Dean Richards show and they appeared on a 10 -foot long message delivered to the Greek Theatre, where B.M. was playing ... WMAL/Washington will again originate the 23 -station University of Maryland football radio network and will feature Johnny Holliday handling the play-by-play.


WASH YOUR SHORTSP - That's what happened recently as nowtrihired Bernio Smllovity ldally sports reporter for WASHWashingtonl played host to 5000 childran aged 14 and under. At a recent game at RFK Stadium. Smilovitr prosented "WASH whth the Diplomats" and handed out the running shorts to the artendees.

R\&R: It almost sounds like your music is too soft?
JT: You know better because you get our list every week. But I'll tell you a secret as to why this is happen ing. We've found that people like to hear an original of a Bee Gees or Streisand, rather than a Muzak cover version. Again, we don't play anything abrasive. Those songs that are harder are strategically placed in the hour, so we still come away with the perception of being soft People think of us as a mellow station, even though sometimes we're not.

R\&R: Does what you've just related to me help position you properly with time buys?

JT: Great question, and I'll give you an even better answer - yes! People still conceive this as the only station in town like it. We have uniqueness that makes us an automatic buy for clients. They feel they have to buy KPPL because there's nothing like us.

R\&R: Isn't KIMN also going for a slice of the P/A pie?

JT: Yes, they're really going after KHOW, and I'm glad they're on the AM side of things. Don't forget that the average age here is 27.6. There are a lot of young marrieds and live-togethers and it's a very contemporary lifestyle. It's hip, but not a kinky-type California hip; and all these ingredients play right into our hands. And our 25-34 women target reflects our success best of all. But now we're incorporating other elements like sports to attract the men.

R\&R: Any special things you do to compete with the bucks that used to more or less go directly to KHOW?

JT: Even though we really are competitors, the advertising community does not think we are. When they think of KHOW. they think of personality-plus. All our people are the very best caliber of personality, but we emphasize the music more. We are a full-service radio station on FM; we have all those ingredients, news. information and on and on But here at KPPL we empha size that music is still the king!

Next, Jim Heath, an all-around radio pro and former KHOW employee, describes some of the programming elements he believes have put KPPL on the right road.

R\&R: What magic are you pulling in Denver?
JH: A major one has to be the simple fact that we're FM, as Jim has already gone into. The real music lovers have gone to FM; let's face it, no matter what the talk is about AM stereo and all that, music just doesn't sound as clean and sharp on AM. The people who love music have obviously made up their minds about that. And here we have taken great pains to have our music as the absolute overall key for our purposes. We also just don't play the top hits. We use your chart but we don't limit it to that. Our scope is actually quite broad.

R\&R: Are all the non-music elements of KPPL be ing full-service put together?

JH: Almost. We've been giving traffic reports for a while, and now we'll be putting up a plane in the air: we've added sports with the addition of the sports direc tor from the leading ABC affiliate TV station in town plus we're getting into stock market reports. All this should beef up our showing in men, and if it does, we'll be right in the thick of it for the top position or two in the market.

R\&R: Are you involving your personalities, including yourself. in some type of in-person appearances - the kind of thing that KHOW's done so well over the years?

JH: I'm glad you brought that up because we are do ing just that. We have our guys out at functions constant ly - going to clubs several nights a week. And when they go out they do their best to entertain those who come by. The visibility of our people has been a very key thing, especially here in Denver. It's not a giant place like Houston or L.A., and the people have a more friend ly attitude. I suppose. At least they're impressed that the guys come out and establish an eye-to-eye kind of relationship to go along with their radio image. I'm serious, the people will drive from all over the Denver area to come and see you. The listeners love their per sonalities and that goes back to my early days at KHOW

R\&R: How is your past exposure at KHOW benefit ting you now?

JH: Just mainly that I got to know the market from a powerful station. And you know. I was gone for five years and when I got back here the station got hundreds of calls from people saying. "Weicome back," and that's a great feeling

## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## BARBRA STREISAND <br> Woman In Love (Columbia)

$80 \%$ of our reporters are on it . Most Added, by far this woek - incheding WHAS, WHIO, WDBO, WQUD, WGR, WHBC, WGAR, WHAM, KOLO, WSTV, WTAR, KSL, WHEN, WJON, WHIZ, KAKZ, WRIE, WDEF, WQUA, WEBC, WOOD, WHAG, KBLF, KBAI, K59. Koy moves: 20-18 WTIC, $29-23$ WBW, $30-28$ WFDF, $20-28$ KDKA, $34-27$ WSGW, $24-21$ KMPC, 3428 WORG, debut 14 WTVN, debut 20 KWOS, deburt 23 KMBZ, debut 22 WBEN, debur 26 KSTP, debut 25 WPRO, debut 28 WBT, debut 29 WMAZ, debut 29 WCSC. Heavy roto tion: WFTL, WSIX, WDIF. Leaps 3418 on P/A chart

## NEW \& ACTIVE

 senrs roral numben of our raporting stationbero of thase sfetions thar eation on owis whet
POINTER SISTERS "He's So Shy" (Planet) $54 / 8$ add wBt, KEX, WHEN, WQUA WEBC. WMAZ KOLO. WHBC. Key moves: 8.6 WORG, $13-10$ WHEN, WQUA WEBC. WMAZ KOLO, WHBC. Key moves: $8-6$ WORG, $13-10$
WWWE, $20-15$ WGR, $29-24$ KBLF, $30-27$ WQUD, $34-28$ WHAM, $23-18$ WSTV. $23-18$ WOWO, $30-26$ WGAR. $27-21$ KWOS, $28-22$ WNEU, 3429 WHIZ, $25-22$ $23-18$ WOWO, $30-26$ WGAR, $27-21$ KWOS, $28-27$ WNEU, 3429 WHIZ, $25-22$
WCSC, $30-27$ KRKO, debut 27 WPRO, debut 20 WTVN. Incresesed 29.25 on P/A chart.
STEPHANIE MILLS "Never Knew Love Like This Before" (20th) 55/9 add WGIR, WKIQ. KFOR, KSTP, WPRO, KDKA WFYR, WHBC. WBT. Key moves: 25-12 WSTV. 29-26 WMAZ, 2924 WOWO, $24-21$ WGAR, 31-26 WQUD, $35-30$ WFIR, $28-24$ WCSC, $40-34$ WORG, $33-28$ WLNH, $30-26$ WTAR debut 27 KWOS, debut 29 WWWE debut 30 WHAG, debut 30 WNEU. Incressed 32-27 on P/A chart.
DOOBIE BROTHERS "Real Love" (WB) 48/15 add WTVN, WBZ. WOWO, WSTV, WHEN, WHAS, WIP. WEBC, WCCO-FM, WGAR, KFQD, WHBC, WQUD, WBT, WTAE. Key moves: $28-24$ KDKA - plus a bunch of solid debuts: 18 KWOS, 21 WBEN, 25 WNEU, 26 WPRO, 28 WCSC, 28 WMAZ. 29 KBLF, 30 WWWE, 30 WLNH. Heavy rotation: WDIF, WKHM, WSIX. Debuts at No. 29 on P/A chart.
ELTON JOHN "(Sartorial Eloquence) Don't Ya Wanna Play This Game No More" (MCA) $41 / 3$ add WHEN, KMPC. KOLO. Koy moves: $31-22$ WHBC, $27-23$ WBT, 30-27 WMAZ, $28-24$ KWOS, $26-21$ KBLF, 28 25 KBAI, debut 26 WJBO. $30-30$ on P/A chart.
SEALS \& CROFTS "First Love" (WB) $40 / 7$ add WKHM. KOLO. WELI, WLNH, WDEF, KPPL WIBW. Key moves: 32-29 WFR, 21-19 KAAY. 27.23 WTAR. 3426 WHBC, debut 29 WJBO, debut 38 KBLF. Heavy rotation: WRIE. Increased $35-31$ on PIA chart
AL STEWART "Midnight Rocks" (Arista) 34/9 add KFOR, KBAI. WFIR, WCCO-FM, WFDF, WSL, WSGW, WJON, KHOW. Key moves: 22-19 WBEN, 22-18 WORG, $26-22$ WIBW, debut 30 KWOS, debut 30 KBLF. Debuts at No. 34 on P/A chart.
RAY, GOODMAN \& BROWN "My Prayer" (Polydor) 3277 add WJBO, KFQD, KSL WDEF, WGY, WSTV, WHOK. Key moves: 2926 WBT. 34-25 WGAR. $28-22$ KMBZ. $29-27$ WFDF, 26-22 WORG, 21-18 WBEN, debut 29 WHAG. Increesed 40-35 on P/A chart.
MICKEY GILIEY "True Love Ways" (Epic) $32 / 4$ add WFR. WDEF, KFOR. KOB. Moves: 27-20 WHAG, debut 28 KOLO. Increased $38-36$ on P/A chart
ELO "All Over The World" (MCA) $31 / 3$ add KFQD. WFYR. WQUD. Key moves: 18-12 KRKO, 17-13 WHAG. 21-19 WBT, 22-20 KBAI, 19.15 WTVN, 25-20 KOLO, 22-18 WNEU, 23-18 WFIR, 24-20 WCSC, 27-22 WHIZ. debut 19 WGR.
CHICAGO "Thunder And Lightning" (Columbia) $29 / 3$ add WHIZ. KHOW, WGIR. Key moves: 24-21 KBAI, $26-23$ WOWO, $29-24$ WJBO, $29-24$ WJBO, 31-27 WORG, debut 28 WHBC. Incressed $39-38$ on PIA chart.
ANY HOLLAND "How Do I Survive" (Capitol) 30/3 qadd KAAY. WSIX, WHBC. Key moves: 25-16 WPRO, 30-26 KBLF, 24-19 WORG, 22-17 WCSC. Debute at No. 39 on P/A chart
ANNE MURRAY "Could I Have This Dance" (Capitol) 28/15 add KOLO, WSIX, KFOR. WATR, WGY, WDEF, KWOS, WIBW, WTAR, WCFR WHIZ, KRKO, KSTP, WFIR. WKHM. Moves: 18-14 KRMG. Has bean a hot LP treck on P/A stations for some time.
Note: A short week brought about less than normal reporting stations reeuling in slower chart action, which will normalize noxt week.

## Others Getting Significant Action

MICHAEL JOHNSON "You Can Call Me Blue" (EMI America) 2977 add KRNT, KAKZ. WHAG, KPPL WEL, WMAZ, WGIR. Moves: 22.17 WIBW, $23-18 \mathrm{KSTP}, 24.21 \mathrm{KMBZ}, 3227 \mathrm{KBLF}, 31-28 \mathrm{KBAI}$.
NEI SEDAKA "Lotting Go" (Elektra) 28/6 add KOB, WHIZ wCco FM. WSL. WDEF, WKHM. Moves: $20-18$ KBAI, 2927 WTAR, $30-24$ WIBW. de but 26 WSTV, debut 27 KBLF, debut 30 WJBO, debut 39 WORG.
KENNY RANKIN "Regrets" (Atlantic) $28 / 1$ add WIOD. Moves: $25-22$ WSGW, 27-24 WHBC.
LARSEMFEIEN BAND 'Who'll Be The Fool Tonight' (WB) 2616 Sdd WSIX WNEU, KPPL WJBO. WPRO, WFR. Moves: $28-21$ WOWO, $30-21$ WSTV. $24-19$ KOLO, 2320 WORG, debut 30 WCSC.
MAUREEN MCGOVERN "Bottom Line" (WB/Curb) $26 / 1$ add WHOK.
MARY MACGREGOR "Somebody Please" (RSO) $25 / 1$ add KSL


This chart is based solely on statistics compiled weekly from our reporting stations. New Entry Bteck circled numbers indicate significant upward movement from at laast $60 \%$ of our reporters.

Moves: 32.29 WORG. 2422 KAAY, $21-18$ WIBW, 2927 KBAI, debut 30 WHBC. GORDON LGHTFOOT "If You Need Me" IWB/Reprisel $20 / 1$ add WDEF. Moves: $20-21$ WTAR, $23-20 \mathrm{KMBZ}$.
MELSSA MANCHESTER "If This Is Love" (Arista) 19/10 add WHBC, WCCOFM, WDEF, KSL WJON. WHAG. WDBO, KRMG, KBLF, WATR. IRENE CARA "Out Here On My Own" (RSO) 19/3 add worg. KRKO. WGY. Moves: 28.22 WSTV, debut 25 WHAG.
IRENE CARA "Fame" (RSO) 19/1 add WGAR. Moves: 15 -10 WFIR. 12.10 WFYR. 16.5 WOWO. 1-1 WBZ. 24.21 WLNH.

JANIS IAN "The Other Side Of The Sun" (Columbia) 18/3 add KSL KAAY, WDEF. Debut 29 WHBC.
WILLE NELSON "On The Road Again" (Columbia) 16/8 add KRMG, WSBA, KSTP, WNEU, WGY. WMAZ. WBT, WBAL Moves: 26-20 KIBW, debut 24 KMBZ. debut 38 WORG.
WIBW, debut 24 KMBZ, debut 38 WORG.
DELIVERANCE "Leaving L.A." (Columbia) $15 / 2$ add WSGW. WHIO. Moves: $20-18$ WCSC, 28-24 WORG, $22-20$ KAAY.
OAK RIDGE BOYS "Heart Of Mine" (MCA) 15/0. Moves: 13-9

## KMBZ $28-24$ KAAY

AMII STEWART \& JOHNNY BRISTOL "My Guy/My Girl" (Handshake) $13 / 8$ add KWOS, WIP. WINH. WMAZ WSIX, KUGN, WSTV, WIOD. Debut 24 KOLO.
MATT PIMPERL "Salling Without A Sali" (Grand Trine) 12/1 add WFDF. Debut 27 KAAY.
CRYSTAL GAYLE "If You Ever Change Your Mind" (Columbia) 11/8 add WDEF, WCFR, KSTP, WHAG, WFTL KUGN, KRMG, KBLF. Moves: 2825 WIBW.
GLEN CAMPBELL "Hollywood Smile" (Capitol) 11/3 add WFTL WDEF, WKHM.
WHITNEYS "Heaven In My Arms" (WB/Curb) 11/3 add WHIZ. kOLO, WKIQ Dobut 23 WSTV.
KENNY LOGGINS "I'm Alright" (Columbia) 11/0. Moves: 41 WGAR. $16-10$ KRKO, $23-18$ WCSC.
CAROLE KING "Oh No Not My Baby" (Capitol) $10 / 3$ aid KRKo. WLNH, KUGN.
PURE PRAIRIE LEAGUE "Almost Ready" (Casablanca) $9 / 3$ add WOWO. WMAZ. WSLI.
BROTHERS JOHNSON "Treasure" (AEM) 9/2 add WHIZ. WKIa. Debetty 28 WPRO.
WAYLON JENNINGS "Theme From The Dukes Of Hazzard" IRCA) 8/1 add KRMG. Moves: 33-30 WORG.

Most Added:


Hottest:


REGIONAL


# OPPORTUNITIES 

## Openings

## EAST

B-14, Coal Country Radio, has rere opening for fult time ennouncer. Responsibilities include DJ, production, compurter automation progremming. Major market bucks, but he's worth it. Call Ray Arthur, (304) 235-
3000 immediately (19-12) -
Immediato opening for nowaperson for Pop/Aduth ormet. Expenience necessary. Tapes end resumes only to Bill Bredy, News Director, WSP
Soringfield, MA 01 103. EOE (9-12) Tired of the blg cly ret race? We are sesrching for
moming drive Pop/Adut communicetor with medium
or major market beckground. Excellent salery end beneor major marker background. Excelient saler who beeno community invotvement. Tepes and resumes to John
Simmons, PD WINR, Box 27 Binghamion NY 13904 or call ( 60 I) $775-4240$ (before 3pm). EOE M/F (9-12)

Burtington. VT pert-dme air shift for fifeatye eppeal
Pop/Aduh. Some experience, human sounding, end e willingness to trke direction is expected of epplicent Contact Tom Richards, (802) 862-5776 or write WOOT EOE (9.12)

Entercaining parsonairiea noeded. Tapes and reaumas Trenton, NJ O8838. ATT: Sam Lit. EOE (9-12)

Lve and work in the hottest city on the East Coast Contemporary FM95, WAYV/Atlentic City, has on im rive in time for the opening of the citve fith casino the Ployboy Hotal complex, this fall. Send tapes and resumes to Kingsley Smith, PD, WAN, do Ritz Hotel, owe Ave. G The Boardwalk, Atlentic City, NJ 08401 EOE M/F (9-12)
FM98/Rochester, NY looking for crazy night person or $7-12$ mid shift. 50,000 -watt Top 40 FM. Good bucks don, 344 East Ave., Rochester, NY 14604. No calls please. EOE M/F (9-12)

WECM/Claramont is looking far a combinstion MO and evening jock. Those intereated ahould contact Bob EOE M/F (9-12)

Nowspeople warted for Long istand's largest end best news operation. Full and part-time weekend opand resurnes to News Director, WGBB, 1240 Brosdces Paza, Mornck, NY 11568. NO Calls piease. EOE M/F (9-12) and resumes for stemoon drive. Send to Johnny Repp,
PD, 350 East Ave., Rochester, NY 14604 . EOE (9-12)
3WT-FM/Binghemton, NY, erees only Top 40 rocker ings and possible fult-ime. Friendry, energetic personinge and possible fultitme. Friendly, energetic personHouse, Owogo, NY 13827. EOE M/F (9-12)
WOND/Atientic Clyy has full-time opening for exper enced broadcaster. No hype, no scresmers. opening. Tapes and resumes to Je
Shore Ra. Unwood, NJ 08221 . (9-5)

## Openings

I need Intelligent stoble professlonals. "1, a moming men, witty, charming, humorous, intelligent. Name your bucks. W2, moming news heov, euthoritative, ing gent end communicetor. W3, nightime personelity, You've
got big shoes to fill. Rookies end egomeniecs need not got big shoes to fill. Rookies shd egomeners, WIGY-FM, epply. Tapes end resumas3. No calli please. EOE M/F
Box 329 , Bethe, ME 04530. Box 329
$(9-5)$
Metraplex Communicetions is hiring mejor on-air telent for its Washington D.C. properties. Relatable, adult communicators with a minimum of 2 yrs commercial experience needed in both ennouncing and news positions. Tapes and resumes to Ted Steck
ington St., Alexandrie, VA 22314. (9-5)

Aggressive, community-oriented newsperson needed for growing newe organizetion. Par-time to stert with potential for full-time. Contect Mane Deniels, ND, WCHAWIKZ EOE M/F (9-5)

If you'ro looking for atability, wa have it. All we want from you is teamwork. PM drive on 50,000 wett FM
Top 40 in marker of 250,000 . Tepes end resumes to Bill Matthews, WIKZ Box 479. Chembersburg. PA 17201 EOE M/F (9.5)
Rare full.time airshift opening now at top North Jersey AOR station. Also part-time opening soon. Send short asmple of production work and on-air delivery
ivouthful, believable, up-front approach with s profes sional work artitudel to WOHA 419 Route 10, Dove
Whent approach with 8 proter NJ O7801. Women end minorities encouraged. (9-5)
We are continually seeking applications from qualified news reporters for possible future apenings in a leading Central PA news depertment. Experienced and
professional delivery a must. Tepes and resumes to ND professional delivery a must. Tepes end resumes to ND,
WLYCWILQ, Box 1178 , Wiliamspor, PA 17701 . No calls please. EOE M/F (9-5)
Aggressive redio news reporter wanted for North Contral PA station specifying in local news. Experienced interviewer will anchirg semple, resurnes snd selery re-
opening. Tapes, writing
quirements to Tony Kele, WWPA, Box 2168 , Willismsquirements to Tony Kele,
por, PA 17701. EOE (9-5)

## SOUTH

KVIL . . KJ100 ... WORD ... These are e few of the stations our jocks have moved directly to in the past year. If you are a positive thinker end are interasted in shaning your redio leaming experience with a dedicated
closa knit energetic tearn of professionals at a "1 rated PoolAdult in sunny West Texes, send tepes, resumes and goels to John Cley, KRIG, Box 4312, Odesse. TX 79760. EOE M/F (9-12)

Sourti Arkanses' "1 rated modern Country station has opening for the right air talent production individual. Send tapes end resumes yesterdey to Jetd A AR
gram Director, KDMS, Box 1586, EI Dorado, AR 71730 , or call (501) 883-5121. EOE M/F (9-12)

Kgajaustin. Program Director for number one Top 40 FM. Requirsments include good administretion. In addition a strong ability in promotions, civic activities, motivation and accept the fact that commerciels are derails snd eircheck to Dick Oppenheimer, K98, 1219 W. 6th Street, Augtin, TX 78703. EOE (9-12)

## Openings

WRVORichmond is seeking a e-10pm antertainer. We are Richmond's number one FM and one of Amence's
few 260,000 wat radio atations. If you'd like to join e fow 260,000 watt redio stations. If you'd like to join e winning, welt-peid tearn, send teces and resumes to Bill Thrines,
MF ( 9 -12)
WLCs/Baton Rouge looking for creative responsible moming or midday jock. Production cepebility e must Good bucks for the rigte talant. Send tapes and resumes to Gene Nelson, WLCS, One American Place, Sulte
2420 , Baran Rouge, LA 70825, or call (504) $383-4411$. 2420, Baton Ro
EOE M/F (9-12)

WKIs/OHando's news leader accepting rapes and resumes for future news openings. Must heve heaw investigative experience. No beginners. I want the beest for the best Send tapes and resumes to Roger Stallerd Progrem Director, WKIS, Box 740, Oriando, FL 32802 No calls please. EOE M/F (9-12)
WVOT-WXYYMVIson, NC seeking redio ennouncer third class ficense praferred. Prior radio experience, on air and production, including computer aperetion, neces resumes to Will of college preterred. Send tapes and resumes to Will Roynolds,
son, NC 27893 . EOE M/F (|-12)
Looking for full time newaperson. Send tapes and Lesumes to Ken Garcia, KRGV, 900 East Expresswav,
Weslaco, TX 78596 . No calls please. EOE M/F (9-12)

Sount Fiorida's incredible Wizerd neods ail night ace This staff is from KNUS, Y 100 , JB106, 98 KX , WIFI. I you can hold your own with this group, send topes end resumes to Scott Fisher, Program

96 ROCK, Superatars in Montgomery, AL s busting community of 250,000 invites the right moming person to get it on with us in the Dixde sunshine. Send tapos and resurnes to Craig Musterd, Box 5000 , Montgamen AL 36192, or cail (205) 832-4295. (9-12)
Wented: Experienced, aggresslve News Director for AM/FM in 3 college city. Looking for a demonstret ed self-starter with super personality. Absolutely no beginners. Good selery end benefits for the right person Tepes and resumes to Tom Arnold, GM, KCMO/KTG
Box 459, Columbie, MO 65205. ECE M/F (9-5)

Production ece needed immedistely. Some eir work a plus. Send tapes end resumes to Gerry House, WS1X
AM-FM, 441 Murfreesboro Rd., Neshville, TN 37210 EOE M/F (9.5)
If you'ro boking to relocate in one of the festest grow ing cities in Amenca, you could be the person we're look
ing for. If you're eggressive, work well with people, are a motivator, a director who eccepts challenges end is able to direct Kentucky's largest radio news department, we d like to trik to you. Send complete resume end tape to GM, WVLK-AM-FM, Box 1559, Lexington, KY 40592. EOE M/F (9-5)

95 ROCK. Superstars in Montgomary. AL a bust ing community of 250,000 , invites the right moming person to get it on with us in the Dixie sunshine. Send topes and resumes to Craig Musterd, Box 5000,
gomerv. AL 36192, or call (205) B32-4295. (9-5)
KLLLLubbock, TX seeking new Program Director, I you are interested, pleese contact John Frankhouser
1314 50th Street, Lubbock. TX 79412 , or cell (808) 783 1911. (9-5)

## Openings

Here is the perfect opportunty to break into one of The most exciting merketa in the country. WAYS is
looking for an over-night personelity. Minimum 3 vre commercial broedcast experience necgasary. Person-
elity end production are perarncunt. Send tapes and reelity and production are peramount. Send tepee and re-
surneds to Scott Slade, 400 Redio Rd.. Charlotte, NC surneds to Scott
28216. EOE (9-5)

WGLD/Greensboro-High Point.Winston-Salem needs announcer. Beautitul Music or MOR expenence desired. Check our ARB numbers. Send tepes end resumes to Ed Owens, Box 2808, High Point, NC 27281, or call (919) 869-0101. EOE M/F (9-5)

Solesparson opportunity In Tompe Boy: Only News Talk format in Market 17. WPLP, lergeat ARB gain in
merket in Spring book. Call Steve Aretune et (813) 392 . 2215. EOE M/F ( $9-5$ )

Floride - Need a strang reliable morning men to be Progrem/Music Director for small markat. $\$ 10,000$ e vear to stert. Nead e level-headed, aggressive persan to
report direct to owmer. Send tepes and resumes to Duka Roberts, clo WAPR, Box 1390, Avon Perk, FL 33825. (9-5)
Country 11, Louisville, wanta tapes for turure openings Send information to C.C. Matthews, Country 11, 307
W. Muhammed Ali Blvd., Louisville, KY 40202 . EOE M/F (9.5)

Noed young production pro with good pipes. Send creative production tapes end rosumes to Willian B.
Tenner Co., 2714 Union Ert., Mernphis. TN 38112 , Att: Mich Craig. (9-5)
KJ100/Lovis ville, one of Americs's greatest rock 'n roll redio stations, soeks tapes for furure openings. Send in-
formetion to C.C. Mstrhews KJ100 307 W Ali BIva., Louisville, KY 40202. EOE M/F (9-5)

News personality. AM drive host on News/Telk formet, Tampe Bey merket 17. Conversetional delivery, strong voice and ad lib eblity. Strong Interviewer. Tepes to Pate, FL 33565, or cill (813) 392.2215. EOE M/F (95)

Small market atation seaks middey DJ, elso chance for some play-by-pley end color work. Good equipment,
benefite end working conditions. Pop/Aduh formet. Send tepes and resumes to Bob Mays, PD, WKIG, Medisonville, KY 42431 . EOE M/F $19-5$

WUNI/Moblle, AL looking for strong moming drive personelity. Good production a must. If you'd like to work at a top station in the boourful Coumt, stis woutd
be your chance. Send tapes and resumes to Doug Wor be your chance. Send tapes end resumes to Doug
ker, WUNI, Box 2567, Mobile, AL 36852. EOE (9-5)

## PLEASE NOTE:

you may place your ad in the oppor tunitles section by mall or phone. Al Openings, positions sought and Changes are free of charge. Simply call us at (213) 553.4330 with your Information or mail it to Radlo \& Records, 1930 Cen tury Park West, L.A., CA 90067. Please be sure to let us know when you have found a position or fllled your opening

## Radio

LEE MacKENZIE, former News Director of KWG, joins the staff of KUZZ-KKXX/ Bakersfield. CA as afternoon anchor
DAVE SOLOMON joins WSNI-FM/Philadelphia for afternoons, formerly with KOWL Lake Tahoe, CA
ED RUSS promoted to PD at WQIK/ Jacksonville, FL
NEIL LINTON, formerly with WWSA/Savannah, joins WaIK/Jacksonville as morn ing drive personality and production director
A. J. DAVIS joins WaIK as MD and midday personality, from WAPE/Jacksonville, FL TOM DAYLE "Szabadi" promoted to News Director at KEXO/Grand Junction, CO JERRY LEE GODDARD, former PD of WQXK/Salem, MA has joined the staff at WKNT/Kent, OH.
WKNT/Kent, OH. RANDY HOOD moves from KLAV/Las Veges, NV. to middays at KENO-FM/Las RANDY HOOD moves from KLAV/Las Veges, NV. to middays at KENO-FM/Las
ALAN MACK, formerly with KLAV/Las Vegas, NV, to do the 10pm-3am at KENO AM/Las Vegas, NV.
BILL BAUMAN moves from KLAV/Les Vegas, to mornings at KENO-FM/Las Vegas, NV.
BOBBY ORLANDO, formerly the PD at KZFM/Corpus Christi, TX, joins KITY/San Antonio, TX es PD.
AON DeFRANCE joins 990-WNYR/Rochester, NY for morning sports news.
LEN HART appointed Station Manager of WEZO G WNYR/Rochester, NY
JOHN HERRICK joins WPTR/Albany. NY as weekend and swing announcer
JED BLAKOVICH former PD/MD KKCS-AM-FM/Colorado Springs, CO to Station Manager at KFMU-FM/Oak Creek, CO.
JACK GARRETT formerly with KKCS-FM/Colorado Springs, CO to afternoons at KFMU-FM/Oak Creek, CO
R.C. WALKER promoted to MD at KFMU-FM/Oak Creek, CO

JAY BROWN from KLEO/Wichite, KS to KWKN/Wichita, KS as MD and midday
personality.

SCOTT SHORES moves from KLEONichita, KS to $10 \mathrm{pm}-2 \mathrm{~m}$ at KWKNWichita, KS LES DEAN from KLEO/Wichite, KS to 5pm-10pm at KWKN/Wichite, KS. GREG WILLIAMS from KLEO/Wichita, KS to 2am-6am KWKN/Wichita, KS BILL LAND formerly with KAKE-TV/Wichita, KS named Sports Director at KWKN Wichita, KS.
SUMMERFIELD HORNER moves from KMGK/Des Moines, IA, joins KWKN/Wichite,
KS 1 pm- 5 pm .
JACK HICKS, formerly with KAKE-TVWichita, KS, moves to 6am-9am at KWKN Wichita, KS.
DICK YARNELL from KAKZ/Wichita, KS to KWKN/Wichita, KS as Production Director.

## Record

WAYLON "Stubby" STUBELEFIELD has been named Director of Promotion for Dimension Records.
GEORGE JACKSON appointed Branch Sales Manager for RCA Records, Atlante. HARRY FOX moves up to Branch Sales Manager RCA Records, Allanta.
JOE WALLACE has been named Manager of the Detroit Branch of RCA Records. SUSAN GABRIEL appointed Field Seles Representative for RCA Records, Atlanta CHERYL ENGELS appointed Quality Control Coordinator for A\&M Records
ROY SMITH named Promation Manager for Elektra/Asylum, Los Angeles.
ROY SMITH named Promotion Manager for Elektra/Asylum, Los Angeles. MOUSE WALDRON appointed Assistant Warehouse Manager for Elekt
CORY CONNERY has been named Singles Specialist for Elektra/Asylum.
MIKE HOLZMAN appointed WEA New York Brąnch Manager.
LOIS MARINO has been named Assoclate Director, East Coast Press \& Public Information for Epic/Portrait/CBS Associated Labels.
DEBBIE RUE has been appointed Promotion Assistant, West Coast for Epic/Portrait CBS Associated Labels.

# OPPORTUNITIES 

## Openings

## SOUTH

Immediste oir talent opening. WAPE/Jacksornillio, FL 488 , Orenge Park, FL 32073 EOE M/F ( $9-5$ )
Suparior Pop/Aduht AM with a flair for semice soakn experienced DJse end news peode to apoly for possible
puture opportunity in all deyparte. This coutd be the Puture opportunity in oll deyparte. This coutd be the
place for your to come home to. Topes (cessertes preplace for your to come home to. Tapes (cessettes pre Bethlehem Rd. . Richmond, VA 23228, EOE M/F (9-5) KRUB/Rumton, Lá needs expenenced contumporary momurg personality with programming experience
Must be a good reader and communicotor. Excellent pey, pood benefits, medium morket college comnmunity. good climete Send rapes and resumes to Dan Holings-
worth, KRUS, Box 430, Ruston, LA 71270 , or cell ( 318 ) 255-2530 EOE (9-5)

## MIDWEST

Stoner Broadcasing la accepting applications from
creative air telents in Country. Pop/Adutr, AOR, and creative eir tolents in Country. Pop/Adurt, AOR, and
Newastalk formats for possible future openings. if you have something to soy ...it you can truly entertain... We want to heer from vou. Send tape, resurne, and Broadcesting, 3900 N.E. Brosowoy. Des Moines, IA
50317 EOE M/F (1-12) WTOD/Toledo needs announcer with ot lesat four vears experience. Position will include Mustc Director
duties. Production skills necessan. Tapes and resumes io Bill Mendera. WTOD, 3225 Artington Ave.. Toledo, OH 43814. EOE ( (9.12)
WXUB (US 93), Lafoyotte's now AOR station, looking for 7.12 mid air personality with 900 d production track production room, top-ot-the line equipment, serning greater Lafaverte, including Purdue. Tapes and resumes to Stuart McRee, WXUS, Box 7093, Lafaye
IN 47903, or call (317 448-15e8 atter 10arm. 19-12)

Noeded ToD Country PD for Mever Brosdcesting ste Ron Contact Dan Brannan, KFYR Rodio, Box 1738 ,
Bismarck, ND 5R502, or call (701) 223-0900. EOE (19.12) WHMO node atthight personslity who knows and
 19.121 Wa're the best kept aecret in brodcesting. We cen
offer you estable position in a pleasent environment with good pay and a five-day week. Looking for e fult
time Production Director who hos experience with stateof-the arts mutb-track equipment, can do character
voices and work with telent. Reply to Neal Hunter, 3131 voices and work with telent. Reply to Neal Hunter, 3131
N. Univereity. Peone, IL 61e04, EOE (9-12) Terre Haute market, personality Top 40 station looking for crazed, high energy disc jockey to work at the resumes to Richerd Kauman, The Rock of Indiene,
970 J , Box 400 , Brezil, IN 47834 , or cell ( 812 ) 4462317. EOE M/F (9.12)

Con you trik to adulta? If you can relete to on adult Audience, we cen offer you a solid position with a stable
company in a college town et the "1 25+ stetion in lowe
City Exceptionat money for this sze market. Send tepes and resurnes immedietely to Roger Davis, PD, KXIC,
Box 2388 , Iowa City, IA 52240 , or cell 131913549500 . News Director noeded for eggressive eight-person department. Tapes and resumos to Don Hoffmenn,
KAKZ. Box 1240, Wichita, KS 67201 . EOE M/F (9.12) 11 reted Superatars station in Das Moines looking for telentited fermaie pergonelity to help maintain killer imoge II interested, send tapes and resumes to Larry
Motien, KGGO, 3800 NE Broecway, Des Moines, IA 50317. EOE (9-12)

Nows Director. Outstanding AOR station in medium
merket seeks professional onsir newsperson who is also ver knowledgeable in public athars and cen do a firgt class weekly talk show. Excallent merket to sertle inl Tepes and resurnes to General Manager, KODF. Box
6167, Duluth, MN 55808. EOE M/F (9-12)


Growtrg redio chain is looking for two bnght-sound
ing personalites for contemporany FM. Contact Steve ing personalites for contemporary FM. Contact Steve
Young gt WKOA, 3641 Mesdowbrook Rd., Peoria, Il
61604 or call (309) B85-5975, (9.5) Production Director needed now who can do a
weakend airshift, wrte and produce copy, and has some Weakend airshift, wrie and produce CODY, and has some WLDI AM hive PoD/Aduht Tapes'and resumes to Dave
Stevens, 902 k Lincolnway. LoPorte. IN 16350 , or cell Stevens, 902 Linco
(218) 3626144 (95)

## Openings

Noeded: Moming nowi pernan Immediotely. Emphoain on local newe. Must be dedicated end hard worker.
Good benefita end conditions. Send tepes end resumes Good benefits und conditions. Send teppes and remumes
to WFRL, Box 200, Freoport, IL 81032, or call (815) 10 WFRL, Box 200, Freod
$235-4113$. EOE M/F (Op5)

Growth-minded Chiaf Engineer needed now to build an full-time station out of a current devtime operation. Of rectional AM, STL and hands on experience required,
Good sulary, beneflis, end tong-term growth potential Good salary, benefis, sid long-terth growth potential and salery requirements to Doug Colline, WaIO, Box 9280, Conton, OH 44711, No colls pleane. EOE (9.5)

Morning radio personality needed (also Operations
Manager) by Midwest Radio Group Call On Koch, StuManager) by Midwest Radio Group. Call On Koch, Stu art Broadc asiling Co. (402) 476-4204. EOE (9-5)
PD noaded. Immediate opaning at KKRC/Sioux Follsatect Randy Holland, KKRC. 1704 S . Cleveland. Slou tect Randy Holland, KKRC
Falls, SD 57103 EOE ( 9.51
KOFM/OKlahoma City eccepong tapea and resumes for AM drve air personality. Contact Mike Miller, PD,
KOFM, Box 14806 , Oklahome City, OK 73113 . No calls please EOE M/F (9.5)
Wanted: Experienced personality for adult-arented personality format. Must be a first rete one-to-one on-
eif communicator, and possess outatending production skills. Top pey to the right person. Send non-retumable eircheck and production tape, plus resume to Jim Casey
WEBC, 1001 9th Street, Duluth, MN 55805 . No calls WEBC, 1001 9rh Sireer, Duluth, MN 55805. No colls please. EOE (9-5)
Future openings for alr talent on both AM and FM Now eccepting tepes and resumes. Good compeny. good bunefits. Send to Chris O'Brien, WFRLIWXXO
Box 200, Freeport. IL 81032 . EOE MIF (9.5)

Chicago .. Marning Drive. Group-owned, sophis ticered Pop/Adut has rare opening for individual with
the following artibutes: enthuslastic, comfortable, and topical. Must be a team player with an appreciatlon of format mechanics and strong desire to win. Sports knowledge elso helptul. Rush tapes end resumes to
Jack Kelly, WCLR, John Hancock Center, 875 N . Mich gan Ave., Chicego, IL 60611. EOE (9.5)
KFMH 99+ Stereo/Muscarine, IA looking for quality conscious AOR announcer and productionlst. Should hove good voice and personvality and capeble of working
and living within a friendiy professional athmosphere. New facility, good staff within minutes of 300,000 metro. Contact Steve Bridges, Box 118, Muscatine, IA S2781, or coll ( 319 ) 283-2442. (9 5)
WDAN looking for pro with experienca in Pop Couniv to do moming drive. If you have experience, a sense tepes and resumes to Bob Appuhn, WDAN, 1501 N . Washington. Danville, IL 61832. Excellent selary and
benefits. EOE M/F (9.5)
50.000 wat Top 40 atereo giant has immediate opening for entertaining up-tempo communicaror. We"re par of a growing chain and are 11 in a potential market of
$y / 4$ of a million. Send tapea, resumes and references to Kelin Harris, PD, WAZY-FM, Box 1410, Lefayerte, in 47905. No colls please. EOE M/F (9.5)

Newsperson. Appleton/Oshkosh Green Bay, WI. No nip "n readers. No beginners. Selary commensurate with
eblity. Tapes end resumes to News, 730 Fainwood

## W E S T

KROQ-FM/Pasadana la looking for a morning man with melor market experience. Tepes and resumes to
Rick Carroll, 117 S Los Robles. Passdene. CA 91101 No colls pleese. EOE M/F (9.12)
Experienced morning killer wanted Looking for moming pro to work in growing Southweat markel Super living end working conditions with great com-
pany, Western Chies Broaccesting Tapes and resumes ony, Westem Cries Broaccesting. Topes end resume AZ 85702 or cell ( 802 ) 824 2431. EOE M/F ( $8-12$ )
Two veere fultrme $A O R$ experience required. Air check, production tepe and resume ro KRST, Box 3280 ,
Albuquerque, NM 87190 . No cells please. EOE MF (19.12)

KNVR (FM97) is looking for people with maturity ro fill avaning opening. Adult rock former. Tapes and
 or call (918) 895-1 197. EOE M/F (9-12)

KFOX/Redondo Boech, CA has immediate opening for a par-time newa announcer/raporer. Sond rapes end resurnes to Sharon Dale, ND, 1617 S . Pacific Coast
Hur.. Redondo Beach, CA 90277. No cells please. EOE HMN. Redondo Beach, CA 90277. No cells please. EOE
M/F 12 )

We have two openings for personality/production KRML, P. O. Drower 22440, Carmel, CA 93922 or cell
Kind (4081 624 6431. EOE M/F (9.12)

KBLF/Red Blutl needs air personality, atrong in pro 96006O. EOE (9.12)
and public affelrs to work at a new 30,000 watt. 24. hour--day FM Country station, Medium merket with porential for advancament. Growing area in beautifu
Southwest Oragon. Call Gary Encen (503) send aircheck to 100FM, Box 388 , Gold Hill, OR 97525. EOE M/F (9-12)

## Openings

KAMPIIminerial Valley E number one hac on openiry sor nolon persoon. No experience required but hulpiul, GOOd mand and benafith
3522277 . EOE MF (

KIDDMOnteray looking for telented, harcworking alr personalitios for personatity Top 40 station in
booulful Culifornia City. Tapes and reaumes to Wynn
and Bredley, PD, Box 1799 , Monterey, CA 93940 . EOE M/F (9-12)
Looking for asger up tompo nows person. Good position for person with minimum experience, Com-
pany benefite, good location Coll Bob Brill, ND, KUZZ, pany bentite, A00d (BO6) 383 -1500 tretween 9am 1pm PST (19-12)
L.A.-based redio executiva and twlent asearch organizaton la looking for ounlaue indiuldual who is great
on the phone end agood national overviow of redio to on the phone end a good national overviow of radio to
work on a commisetion basie es a padto tolent recruiter Call Lorry Yurden at Radio Talent Bank, (213) 995-1 10 . (9-12)

Alr talont/Muaic Director noeded for immediota openting at Northwest Top 40 radio station. Rush tapes and reaurnes to Jack Stevens, PD, KOOK. Box 1278,
Billinge, MT 59103 or coll (406) 248.7827. EOE (9-12)

A now County ateton Albuquerque, NM hae en A now Country otation Albuquarque, NM has a portunity for the right pergon. Contect Dino lanni, GM,
KRKE Redio, $5051785-5400$. Fornat KRKE Radio, (505) 785-5400. Formar change to Countr by September 15. (9-12)

Suparstars $A O R$ KGON/Portland has an immediate opening for an experienced News Director with good judgment and personality to work momings. Contect
Jerry Ostertag immedietely with tape end resume info., PD, KGON, Box 22125, Portlend, OR 97222 . (9) 5)

KYAK-AM/Anchorege, AK needs a mature, respon sible person to fill aftemoon drive slot plus production Topes and resumes to Hel Murroy, 2800 E. Dowling EOE (9-5)

KPUG/Betlinghem, WA is looking for a production director/air personality. Creative and quallty production e member. Please send production semples, eircheck and
resume to Bruce Butrertield, Box 1170 , Bellingham, WA 98225 , or rall (206) 734
end personality, (9-5)

KNTB/Bakersfleld's Naws/Talk atation is seeking ex perienced reporter with investigetive and county bea background. Minorities encourgged to apoly. Tapes
and resumes to Pete Yackley, NO, KNTB, 924 Truxtun Ave., Bakersfield, CA 93301. No cells please. EOE M/F (9-5)
KRST has full-time openingl Two years full-vime AOR expenenced required. Aircheck, production tape end re
sume to KRST, Box 3280 , Albuquerque, NM 87190 . No calls please. EOE (9-5)

$$
\begin{aligned}
& \text { WANTED: Assistant Chief Engineer for mejor } \\
& \text { Southwestern broedcester, Experience in con- } \\
& \text { temporary eudio, digital, end directionals a } \\
& \text { must. First phone necessan, BSEE halpful. } \\
& \text { No beginners. Send resurne and selary to Redio } \\
& \text { ERecords, } 200,1930 \text { Century Park West, Los } \\
& \text { Angeles, CA } 90067 \text { EOE }
\end{aligned}
$$

KLAV/Les Veges would like to hear from "Human Communicators" who would be interested in tuture oxceptionelly believesble on-eir sound e must. Pleese include a brief report on your personal programming philosophies along with vour tepe and resurne for spe mont, PD, KLAV, Box 15290, Les Veges, NV 89109 EOE M/F (9-5)

Country's Guy, KBMY/Billings, MT looking for alr telent with production. Some enginering experience
would help. Also seeking e News Director. Tepes end would help. Also seeking e News Director. Tepse end
resuries to Dick Byrd, Box 20316 , Billings. MT 59104 , or cell (406) 259-4586. EOE MIF (9 5)

KAGO-AM-FM/Klamath Folls, OR is looking for a Pro grem Director/Sports Director combinetion. Exper-
ience required with Top 40 and sports play-by-pley for this immediate opening. We're willing to tran someone who wents to learn, Contact Bill Gerrerd, Box 1150
Klameth Fells, OR 97601, EOE (9 5)

## Miscellaneous

KDAP/Douglas, AZ needs Pop/Aduth record service
desperatelyl New ertists, too Sond to Doug Canaven despertelyl New artists, too. Sond to Dou
KOAP, Box 1179 , Dougles, AZ 85607. (9-5)

Good morning. Do you feel like you've slept in a mayo jer with kosher dill? I'm not trving to be funny, just in need of current stuff. l'm requesting your decaved news from another planet, weird short stories. Tricing to totter through e droll world. Send in a plene brown
reppar. KARL RASPPERRY, KDAP, Box 1179 , Douglas AZ 85607. (9-5)

## Goods \& Services

## Funny Business

If yourite in the bumiriess and you want to be funm there's only one service to buy The "FUNNY BUSL 01453.

## Broadcasters

Want to sound like you've prepared your program for deyn? Try our service, uned by top radio \& TV person
alitien all over the U.S and Cannde. Fraes anmple of BOB BARAY's NEWSLETTER from: P.O. Box 677 , Len non, WI 53048

## Aircheck Critique

aentation. We will cntiqua your aircheck and ratum and give you frank suggeations. Combined expenence of 25 vears. Send for list of fees. Ted Anthony or kevin Center, Detrot, M1 48243 .

National Production Company Leading national production company will put together
your archecks, demo's, sales domo's, on-atr promo wher what you do

## Broadcaster's Action Line

## 84. Lexington. IN 47138 , ( 812 ) 889 2907. Free to em

Phantastic Phunnies
te eudience build ert Hilanous... original..."Quik-quip"... eppical hu "Bonus".. just 82.0011 PHANTASTIC PHUNNIES,
1343-A Stratord, Dr Kent. OH 44240 1343-A Stratford, Dr Kent, OH 44240 .

## Jocks - For Your Show!

 quotes Cornplete personality service eny ock canaffordl (Sample issue $\$ 1.1$ RADIO TIMES, 200 South Glenn, Suite 98, Cemarillo, Celifornia 93010

Lola's Lunch
OROP YOUR PANTS, gral your socks, here come the
leffs, here come the yocks. Comphmenten snack 'LOLA's LUNCH," 1390 A. Drive, YDsient MI

## Comedy Material

Funny horoscopes. Krazy kommercials, silly soap
operas, ridiculous TV reviews and more 26 peges
delivered delivered to your mouth every month For treebee write

## The System

Another revolutionany new idea for the broadcesting
indusin available this fall from the first name in profin.
making promotions. FIRSTCOM BROADCAST SERV neking promotions, FIRSTCOM GROADCAST SERV ICES, INC. Two Oaks Plaze, Sulte 2215, 6730 LBJ
Frwy, Delles, TX 75240. (214) $934-2222$ The System,

## 60's And :30's

100:60 second and :30 second Musical Beds for your spots. No monthly peyments, no needie drops, no no-
thing. All contemporan, 24 track recorded. Four LPs $\$ 75.00$ plus $\$ 5.00$ shipping. Buy once, Use forever.
Cell or write - VALENTINO MUSIC, 151 West 46 th St.

## Need Numbers?

The IMAGE GENERATORS are at your service. Get Me for Market production/voicesideas to help you generate size. Interested? All inquiries to (301) 262-2118, or 11408

## 'Radio's Premiere

 Comedy Service"
## FREE SAMPLE ISSUE of redio's most popular humo

 servicel O'LINERS. 1448-R WestCA 93711 or phone (209) 431-1502

## Golden Oldies 45's

Soruce up vour record hbrary. All new records, not used.
Thusanands is stock. Send 91.00 for gient cetaloo. Act
how THE GOLD VAULT, Box 202, Oshiemo, MI 49077
Classic Oldies Airchecks
Cherhe Tune whex. Foll hour scope some of The goodies on issue 1 . Full hour. Scoped cessette
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49077

| Goods G Services <br> Making vour classifieds come alive, or geting your goods and services singled out te simple. Oniy 35 cents a word, 810.00 minumum per week for Goods \& Services Blind Box eds, 50 cents a word, $\$ 2000$ minimum per week All headines are Iree Contect RGR Clessified Department, Mon Fri it (213)553 4330, or write us ot 1930 Conturv Park West, L A . CA 90067 |
| :---: |
|  |  |

# OPPORTUNIIIES 

## Positions Sought

orm the Entertainer
orience silenced by format change. Looking for job in Northeast Creative air work plus programming, proauction, voice charactenzations, news, promo work or non-recorded Actiossoge,

Any format, Popl Adult, Country. 7 veers experience.
Great production, evaliable immediately. Call JIM SIMS (315) 437-6181. (9-12

Programming, Operations, Marsegement. Ape 30, 17 vears broadcasting. Emphesis on Beautiful Music renewals, transfors and EEO. Seeking stably employ ment following 10 years st sarne station, Prefer
Young, energetic fock with 3 vears experience as MD ot $t 1$ small market station in OK. Looking to make the step Up to in Pecific Northwest Cal STEVE JONES, st (406) 225-3333 or (405) 225-2304. (9-12)

BUPER SHANNON is back ather 2 vears of hosting TV show. Cregtive enterraining, full of excr

Thenks for the offers, but I'm still looking for that it he's going to make money. My last two statione were nominated for ambil market station of the vear. Let s taik about whet rmy 14 veare of expanience
you. CHARLIE FOXX, (717) 295-9392. (9-12)

10 vear pro with expenence in most formats, continuity news, promotions, department heed, plus award winavality orgenization. Call JOHN, (309) 888-4016. (9-12) Hoy PD'el Are you listening out there? E.sger and anargatic ex-KUKI night personelity still looking for onoir work in major or medium market. Also posessase 1 st ticket. office skills and fine sports play-bV-pley voice.
Served se on- ir atatistician for 1979 Sente Rose Junior Colloge foothell games on KSRO in Senta Rose, If voire hooking for juat the night taien
scoing (415) 223-1534. (1-12)

The Rebbett, formenty with WHCNFM, WORC-AMFM, KPAG-FM, KDEO, KOMOFM is now reacty to fill convenience. As a bomus you'll receive: crazed production fingers, more creative juices than there is oil in Iren,
, 468.7344 and leove o meseoge care of RICK ALLISON. $1912)$
Exceltort production man with 6 vears medium market TOp 40 experience looking for drive time or middays in mediurdimajor market thot neede creative tilent pro-
duction director. Doing AOR Superstars now. JEFF GARRETT, (310i 722-4443 before 30 m . 935 Vollery Viow. Wichirte, KS 87212 (9-12)

Commundowtor when emphaela on communtey invotve mont. Hova programining, promotion ond pubic ser of (703) 471 -9404. (9-12)
BILL MCCOWN (PDIMD of WANS-FM and WAIM-FM) sooking airnilar poertion. 8 veors oxperience. Excoliont compooite oir

Aogreasiva sportscester ovalloble immedietely. Will Ocel featurea. For teoe and reeume contact MIKE, (313) $5418805 .(19.12)$

Ploy-by-pley. Beakatball or last minuta footbell wanted Ond can war othe hats (prefe
ERNIE, (213) 820-2357. (1-12)
Distinctive volce sooke medium marken. AOR/Sote Pock in the southeast. Exceliant production, profes sional ottitude, morned and stable. Senous inquiriae
ontly. Call JEFF Coliect ather Epm EST, (404) 4090602. (0-12)
Top personality plue production, 16 vears, PD, MD, production, AMPM dive mefor market. "The Father
t now eveisble. FRANK STANTON, (316) 6880270 . (912)

Femple afternoon ennouncer wrth 4 veors axpenance imo a lerger morket in the Worr. State and notional owarde in comm

[^1]
## Positions Sought

College gradusta, 1 -vear exparience. Looking fo sports positio
2488. (1-12)

11 year AOA vet, 4 in Los Angeles. Encyclopedic music knowledge beck to '63. Strong solid end tight with ARB's to prove it plus truly buming production. This ia the real thing.
$780-7020 .(9-12)$

17 veere dolng evervthing from IM to OM. Modern Country is my speciaty bur comfortable with Popiddurn Excellent background with DARREL WILSON, (505) 526 8485. (9-12)

Young, whe expertonce, hard to come by nowadaye,
isn't it' ive got it. Too 40 PM drive, MD currently in ien't it? ive'got it. To, 40 PM drive, MD currently in
Southwest merket of 180,000 plus, looking upward. Sourthwest merket of 180,000 plus,
Coll (808) $358-2525$ mornings or atter 7 pm . (9-12)
Announcer with over 8 vears experlence, including last 5 vears as PD of successalul Country operatlon is seaking programming or announcing position
class license. (208) $234-2199$ after 1 pm (9-12)

Block 27 -year-old presently working in a small morke in Attente. Credits include Q102, WSAI, WLW-TV. Inter ested in Pacific Northwest or West Coast but will relocote whera there ls e
(404) $536-3822 .(1-12)$

Hord working lock, highest roted in current FM Pop Aduh station. FCC 3rd. Selary oden. Looking for amell CARL (714) 67 -5ees or 894 8347 . Leove messege. (9.12)
SEXI Now that I have vour attention, I'm a young, ain gle mole DJ, ege 23. Looking for announcing position experience ennouncing. production and some copy expertence ennouncing. production ountry. Too 40 or
witing and news writing. Frefer Col Oldies in Centrel lowe. Wrine to M
Rooseveh, Hereford, TX 79045. 19-5
MICHAEL BRADFORD. Music Reseoren Director and air talent ot KZ93/Peoria is available. Human com municator and COllege graduate, formeny with WCVS
WIFC WKAU, WYNE and WOSH. Seeking position in medium manker. Call (309) 882-9878. (9-12)

Expertenced ennouncer looking for contemporan 1505 ) 526-9030, or (215) 877 .0845. (9-5)
Country muste stations: Do you live, love and promote the music? Blend modern with traditional? Could you use a personaity with 6 yrarsonality find a home with you and eventually move into programming? If you can answer ves to all these questions, maybe we should
get together. BRUCE BAKER Box 626, Jamestown get together. BRUCE BAKER
NY 14701, (718) $864-2582$ ( (9-5)

I'm in radio for one reason... aportal Dedicated, oxpanization. Preferably in medium or major college market with pley-by-ploy opportunity. If you're seriou about sports, call MARC at (218) 749-4893
(9-5)

Experienced OM, PD, MO. 5 yre experience POD
Expertonced OM, PD, MO. 6 yre expenence Pod
Adut, TOo 40 and AOR. Community minded. Excellent Adur, Top 40 and AOR. Community minded. Ex
refarences. Contect MIKE of (914) 796-2082. (9-5)

Husbend and wifo looking for medium to mejor market work. 10 rre combined AOR experie
of factor. Call ED at (716) 895-2812. (9-5)

I love to chet whth peoplol Enthusiastic communicator whth stable trock record and solid references seeke with stable trock record and Eolia relesition. Over 11 Me expenence including college footbal
Call JOHN IRWIN et (317) 289-5191. (9-5)

Dedicuted, herd working AOR communicutor from " 1 otation in medium marker, 5 yre experience including MD. Good references and excellent musical knowledge.
Prefer Great Lakea region. Call (517) 393-3088 late of. ternoons or eveninge, (19-6)

Afternoon drive lock Sourtwast looking to move West. Top 40, or AOR preferred. Lee
(602) 288-2377, or ( 802 ) $945-2500$ ( 95 )
Juet looking? 8 o am II Ex. WFIL, KIMN, WFUN looking or waskends and reliaf within 200 miles of L.A. Pendy Box 7120 , Von Nuys, CA 91409 ( 19.5 )
Bcrow the fun in the eun. give mo some dough in the snow. It the price is right, I'm vours. I'm good and KU't come enay Yion, erc, CHUCK BRITTON ( $\theta 04$ ) 721-0752. (9-6)

I want to work on Long lalandi formar Long lialand rebiderit with broad-basad medin background wants to come homa to Long Isimnd. TOD 40 or AOR format
Coll TOM LEYKIS (212) $580-1567$ (195)

Expertenced PD looking for now atellenge. Prater Midwest country. If you nra looking for a yea man, look somewtiore alse. Currently moming dive nid chint me nouncer at a Wastam medie market ototion, For topes
and resumes coll RICH ABRAMS at (307) 577 0067 and resumes call RICH

Crearive top rated eir personality with innjor marke nxperience, track record and superr tconbiltion looking for relocition. Madium or mojor market. Morning drive Prafer Northenst or South, (412) 8640948 and lean name, call iotters and number, (9 B)

## Positions Sought

 Experienced couple: He: Production, announcer,news, programming. She: Production, iock, mueic,
news. Work aeparately or as a teern. (714) 324 -6845 Experienced couple: He: Production, announcer,
news, programming. She: Production, iock, mueic,
news. Work aeparately or as a teern. (714) 324 -6845 Experienced couple: He: Production, announcer,
news, programming. She: Production, iock, mueic,
news. Work aeparately or as a teern. (714) 324 -6845 new
(9.5)
J.G. KNAPP former editor National Muaic Repor (NMR) is available and looking for a record label post-
tion-poo or clubs, local or netional. Will relocete. Cell (404) 952-2469. (9-5)

Top notch newaman and aparta director of award winnimg radio news depertment seaks night opportunity Excell: 1914) $562-3535 .(9-5)$
Nine-year pro looking for production or programming. Call: (701) 222-1455. (9-5)

Announcer/engineer, first ticket, experienced in direc medium marker plus midday air ahift. Excellent refe ences, prefer California or Minneapolis-St. Paul eree Selary open to discussion. Also high schools sports pley-by
(9-5)

JIM WALSH seeking moming dive or programming
One of Americe's foremost DJ's is ready to come ou of hiding. Currently top rated in a medium market whete
the dominance is staggering. He is now contemplating the dominance is staggering. He is now contemplating e move to the East cosst. Tropes end resume ality who can put vour stetion on top in the ratings rece. For facts and put vour ster (215) $933-5345$ after 5 pmm , or writa in c/o
figures call (21)
Pgul P. Schmict, 422 High Street, Phoenixville, PA 19480. ( $9-5$ )
JOHN STENNETT (air name Mark Donahue) resdy for re-entry into radio. Five veara expertence in emall and medium market, excellent production, looking for or MD position in medium or smell market. Formerly 95-FMI KBOSI), KKEZ, KWNT, KAFY, KERN, KFRE. C (213) 932 -9859. Ask for the wild and crazy one. (9-5)

TOM RIVERS le roturning to the Industry this we after three vears of deperture for marketing and management education. Eleven vers, ready to devote energy to a challenging position on Top 10 market atation. Strong personality and production work and programming knowledge. To
(512) 454-1828. (9-5)

Looking to leave Pennaylvania and return to Ohio o Michigan. Currently Operations Manager at 50,000 wat country etation in Johnstown, PA. Third ticket with endorsement. Call SCOTT (814) 530
12 noon. Monday Saturday. (9-5)

PD who knows good people to make your station e winner. Prefer AOR or Pop/Adur todeys $25+$ sociery with good music and real people. Call MIKE (313) 557 0303. (19-5)

Over two veare small morker experience plus college egres and looking to move up. Newe esports, nirshift end MD experience. Looking for news and aports or plov-by-pley
$13011949-0722$ (9-5)
ite my "predictable unpredictability" on the sir
thet works. 10 vear pro os air personality. PD, prothet works. 10 vear pro es air personality. PD, pro
duction and mornings in universal AOR and Pop/Aduh formats with major consuhente. Currentiy working with out contract. BS degres in radio, TV and Film Commu nications. Seeking Weat Cosst or Northenst mejow
market position. Wrthe "HOT," Box 35 Kenmore, NY markot posi
$14217 .(9-5)$

Uncle Som needs af fow good men, but I need a solid gig. Experienced Top 40 jock, good low voice, produc tion, music beckground, remote and excellent refer-
ences. AM/PM drive. Prefer Eest. Please call BILL ences. AN1P
(516) 423-0167. (9-5)
Bmall market personality deaires all night contam poren gig in medium or on-air MDIPD in smail merke profesaional artitude onlyl Preter Midweat Weat o Sourhwest. Write or call MARTIN J. MAZER, 310 Jeflerson, Sturgle, M1 49091, (615) 651-4248. (9-5) In fuet over 3 veare, I've gone from part-tima to fulitime nt this upatate NV 100,000 wett live, bemi-auto programmer, Nows Director, production and more. Am looking to move to enother medhum or majo
Call FRANK HAMMON, (315) 472-2491. (9 5)
A radio atation io a terrible thing to wastal Station mound aleapy? Staft spinning thair wheala? A mwan to resdy to spenk with you about your Top 10 marker GM, OM, PD ponitions. Top 40, Parmanality Pop/Adult Odies ore rmy apecintibe
tape and roaume (9-5)

Expmitenced famale announcer, ready for immediate employment. saeks fult-ime shot in any of the Northasi Majorn Comes complatn whth FCC firat clean licenen, BA in Mabe Communicotions and knowindge of a vide ecope of munic. For tape and ra
(212) $379-7748$ nnvime. (9.6)

Available now. Profnsitionally minded and caraten orlonted lock in mid 20 e whit the veore oxporiance Too 10 nnd PIA formnte. Mont ricently with WOW Omite. Binht euthed for Madium Marken parwonality mounding ntatione, C
(102) $393-7324.19 .5)$

## Positions Sought

 Family man, 5 yre experionce as air personality, pro-duction and copywriter, eoeking to relocate in Eset Tennessee, North Carolina, Virginis of Maryland. Other areas also considered. Prefer Aduh Core tompe and re Top 40 station. Currenty employed.
sume call CLANC ( 815 ) 381.5511 . (9-5)

Young, varaetlle, onargotic DJ/nowsman whith yre experience curfently working ewing and fill-in Bettimore looking for full-tirne position of any type in Batti-
more/Washington erea. Have been MD, ND and Prornotion Director in all size market. For resume and tape tion Director in all size markets. For resu
cail KEVIN SPENCER (301) 487-5422. (9-5)

Ralocating to L.A. mark Oct. 10. Innovative, awardwinning Production Director seeke boundlesa creative
position 4 yre at present AM/FM TV etation. Multiposition. 4 yre at present AM/FM TV atation. Multh track exp

PD - Country music experience looking for new
challenge. 28 -yro-old, community minded, family men. Ready to find a good home. Call JERRY (419) 422 -4545. (9-5)
Female announcar. 6 yrs expenience. Copy, produc. Bleck lock seeking full-time postion. 2 yrs partperience in Pop/Adult ead presently working in REB. Prefer R\&B format and will consider programming pos tion. Willing to relocate. Write to W.J. 2317 Locust
looking for off-air Operations or PD/MD position Top 40, Country and MOR programming experience in
major and medium markets. Succesaful ARB backmajor and medium mankets. Successiun ARB ar (314) 343-7834. (9-5)

Nieture adventurous, creaive, number-atraining hus band end wife with 3rd phones plue college. Husband has 8 yre experience in announcing and programming. who will consider reloceting for the nght opportunity.
(218) 455-3330. (9.5)

Male DJ knows Country music very wall looking for Northern illinois, Southerm Wisconsin and Contact MATT SWANSON et (312) 884 3304. (9-5)

Sooking medium market PD or MD position. Currentit
Alternetlve news offered by innovative energetic
 WAMO) es well as oversess experience IKSTO/Guam), Will relocate for
673-4228. (9-5)

FM rock announcer with four + vears expenence (KZOK, KISM, KLAY), first phone, desires room to grow production and Selea/Promotion skille. Availeble imme diatelv, tape and resume upon request. DON LORIN WILKINSON, (20
WA 98108.19 .6$)$

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## Helguric:

## BREAKERS:

"Back Page Breakers" are those newer records that have the greatest level of station activity on any glven week.

## CLIFF RICHARD Dreaming (EMI America)

$57 \%$ of our reporters on it. Moves: Up 21, Same 15, Down 0, Adds 71 Including WKBW, WFIL, WIFI, WCAO, F105, WRKO, Z93, Q105, WDRQ, KEARTH, 13K. See Parallels, charts at number 27.

## PURE PRAIRIE LEAGUE

## I'm Almost Ready (Casablanca)

$54 \%$ of our reporters on it. Moves: Up 59, Same 35, Down 0, Adds 7, KTSA, KSTT, KIOA, WNAM, WNCI, KFYR, KCBN, 96KX 16-14, KBEO 14-9, KLAZ 39-28. See Parallels, charts at number 28.

## AMY HOLLAND

## How Do I Survive (Capitol)

$53 \%$ of our reporters on it. Moves: Up 61, Same 26, Down 0, Adds 12, WFIL, KVIL, CKLW, WHB, KHFI, WTWR, KJRB, KGW, KMJK, WKXY, WSPT, KFXD. See Parallels, charts at number 29.

## DONNA SUMMER <br> The Wanderer (Geffen/WB)

$50 \%$ of our reporters on it in ore week. Moves: Up 1, Same 0 , Down 0, Adds 93 including WXLO, F105, PRO-FM, JB105, Q107, WPGC, KRLY, Z93, 94Q, Y100, Q105, WDRQ, CKLW, WOKY, KEARTH, KRLA, KF, 13K, KJR, KOPA. Soe Parallels, charts at number 30.


Recent releases with alrplay reporteo by at least 50 of our reporting stations are listed In order
of theip activity. The two numbers following the artist/title /label designation rexampe 100 ins of their activity. The two numbers following the artist/title/label designation lexample: $100 / 251$
inoicate now many of our reporters are on the record thls weelk (100) and of those 100 how Inoicate now many of our reporters are on the record thls week ( 1000 and of those 100 now
many added it this week 125). "Moves" are broken down for each record and Inalcate now many stathons moved the song up on their charts. held it the same for to on, ada to on 31-31,
etc.), moved it Down on their enarts. or Aded it this week Complete airolay activity on etc.1. moved it down on their charts. or Added it this week. Complete airplay activity on
al songs listed in mow a active can be found in the paratiels. Dindicates one of this week's all songs itsted in mow a
most added" new songs.

STEPHANIE MILLS "Never Knew Love Like This Before" (204h) 92/15, Moves: Up 68, Same 9, Down O, Adds 15, WIFI, WRKO. PRO. FM, CKLW, WZUU, WPST, WNOE, KXX106, WSGN, G100, WLCY, FM100. KENO, WGUY, 13FEA.
D WILLIE NELSON "On The Road Again" (Columbia) 88/30 Moves: Up 44, Same 14, Down O, Adds 30 including WKBW. WRKO, KFI KJR, WHFM, KHFI, WSGN, FM100, WNAP, KJRB, KCPX.
$\checkmark$ DEVO "Whip It' (WB) $87 / 22$
Moves: Up 51, Same 14, Down 0, Adds 22 including F105, KRLY, 293, KJR, WTIC-FM, V100, KINT, KBFM, WFMF, 92Q, KCPX.
CHARLIE DANIELS BAND "The Legend Of Wooley Swemp" (Epic) 86/16, Moves: Up 50, Same 16, Down 4, Adds 16 including Q106, KRBE, KBFM, KEEL, WNOX, WTMA, KOFM, KWEN, KEYN-FM, WNAP, KMJC. WSGA

## S SUPERTRAMP "Dreamer" (A\&M) 68/66

Moves: Up 0, Same 2, Down 0, Adds 66 including WBEN-FM, F105, PRO.FM, JB105, CKGM, $94 Q$ Y100, Q105, KBEQ, KEARTH, KFRC, KJR, KIMN, KUPD. NATALIE COLE "Someone That I Used To Love" (Capitol) 63/3, Moves: Up 37, Same 15, Down 8, Adds 3, WBEN-FM, KINT, WOHO. WABC 35-28, KVIL 15-9, CKLW 26-16. KLAZ 149.
CARS "Touch And Go" (Elektra) 59/15
Moves: Up 26, Same 18, Down 0, Adds 15, WKBW, KFI, KIMN, KTSA, WTIX, G100, KX104, WNAM, KERN, KIOY, KROY, 95SGF, KKRC, KKLS, KDVV. CHICAGO "Thunder And Lightning" (Columbia) 53/4 Moves( Up 30, Same 18, Down 1, Adds 4, WKBO, KEYN-FM, WJBQ, WKXY, KBFM 21-15, KOPA 25-19.
ELTON JOHN "'(Sartorial Eloquence) Don't Ya Wanna Play
This Garme No More" (MCA) 52/12, Moves: Up 22. Same 16, Down 2. Adds 12, WZZP, KIMN, WICC, WPST, KSRR, KHFI, WKIX, WOHO, KMJC, Adds 12, W2ZP, KIM
13FEA, KILE, KCBN.

## Others Cetting Significant Action

IRENE CARA "Out Here On My Own" (RSO) 48/5
Moves: Up 29, Same 13, Down 1. Adds 5, KWIC, 92 . WAYS, WHEB, WFOX. 940 24-22, Q105 24-22. K 104 33-27. WAPE $30-25$.
STACY LATTISAW "Let Me Be Your Angel" (Cotillion) 44/14 Moves: Up 21. Same 8, Down 1. Adds 14, WIFI, WZZP. WGCL, KFI, 13K,
Q106, WJDX, Y103, BJ105. FM100, WRJ7 WTMA, WOW, Q106, WJDX, Y103, BJ105, FM100, WRJZ, WTMA, WOW. 95SGF. LIVINGSTON TAYLOR "First Time Love" (Epic) $40 / 2$ Moves: Up 26, Same 8. Down 4, Adds 2. KGW, KCBN, WFIL 28-26, WOKY
23-21, KWIC 21-16, KERN 30-24.

## jefle <br> NATIONALEARPLAY/30



This chart is besed solely on aipplay stadstlcs compllod weakly from our Top 40 reporting stal
Black circted mumbers indicate significant upwand movement from at lasst $60 \%$ of our reporters.

## MOST ADDED.

DONNA SUMMER "The Wanderer" (Geffen/WB) CLIFF RICHARD "'Dreaming" (EMI America) SUPERTRAMP "Dreamer" (A\&M)
WILLIE NELSON "On The Road Again"' (Columbia) EARTH, WND \& RRE "Let Me Talk" (ARC/Columbia)

Complete Regionalized Listings on Page 26 and 27.

## HOTTEST

DIANA ROSS "Upside Down" (Motown) QUEEN "Another One Bites..." (Elektra) PAUL SIMON "Late In The Evening" (WB) AIR SUPPLY "All Out Of Love" (Arista) OLIVIA N-J WIELO "Xanadu" (MCA)

GENESIS "Turn It On Again"" (Atantic) 39/6
Moves: Up 19, Same 13. Down 1 ,
Moves: Up 19, Same 13, Down 1. Adds 6, WGCL, WLAC, WNAM, WOW, WCIR, WFLB, JB105 35-30, KQWB-FM $25-17$. PETER GABRIEL "Games Without Frontiers" (Mercury) 38/6
Moves: Up 14, Same 16, Down 2. Adds 6, 13K, V100, KHFI, WJDX, Y103, WKXY, WSKZ 25-22, WGRD 5.3.
ALLMAN BROTHERS "Angeline" (Arista) 34/15
Moves: Up 11, Same 8, Down 0, Adds 15, WBEN-FM, WGCL, KHFI, KWIC, KQ94, KXX106, WBBQ, WLAC, WSKZ, WNOX, WTMA, WQRK, KRUX, KQWB-FM, KQDI
JOURNEY "Good Morning Girl/Stay Awhile" (Columbia) $34 / 2$
Moves: Up 19, Same 12. Down 1, Adds 2. WGH, KWEN, 96 K $\times 24$-20, WKEE 26-21, KLAZ 37-32, KYNO-FM $23-20$ ROSSINGTON COLLINS BAND "Don't Misunderstand Me" (MCA) 33/0
Moves: Up 15, Same 12. Down 6, Adds 0, 96 KX 23-15, KUPD 2-1, KQ94 2-1, Y103 3-2, WRVQ 16-10, KMJK 28-25.
TEDDY PENDERGRASS "Can't We Tr" (Phis
TEDDY PENDERGRASS "Can't We Try" (Philadelphia International) 32/6
Moves: Up 12, Same 13. Down 1. Adds 6, KFRC, KEEL. WAXY, KX104. WIGY, WCIR, WXLO 15-8, KRLY 16-13,
WTIX $23-19$. WTIX $23-19$
DIANA ROSS "I'm Coming Out" (Motown) 31/14
Moves: Up 14, Same 3, Down 0, Adds 14, PRO-FM, 13K, WFBR, Q106, KBFM, WJDX, KXX106, WAAY, WBBQ
WAYS, 95SGF, WFLB, WKXY, KBOZ WAYS, 95SGF, WFLB, WKXY, KBOZ.
EARTH, WIND \& FIRE "Let Me Talk" (ARC/Columbia) $30 / 29$
Moves: Up 1, Same 0, Down 0, Adds 29 including WABC, WXLO, JB105, WPGC, KRLY, WHBQ. WZZP, WGCL.
KFRC, KJRB. KFRC, KJRB.
DONNA SUMMER "Walk Away" (Casablanca) 30/11
Moves: Up 9, Same 10, Down 0, Adds 11. WHYN, WJBQ. WGUY, WLBQ, KFMK, KO94, WHYY, KFI, KMJC, KYNO.
FM, WTIX 38-23, KIOY 35-w. FM, WTIX 38-23, KIOV 35-20.
SPLIT ENZ "I Got You" (AEPM) 30/1
Moves: Up 11. Same 18, Down 0. Adds 1, KHFI, KSTT 23-21, WSPT 22-17, KROY 29.26.
JACKSON BROWNE "That Girl Could Sing" (Asylum) 28/16
Moves: Up 6, Same 6, Down O, Adds 16, WBEN-FM, 96KX, JB105, WBBF, KSRR, KRBE, WFMF, KXX106, Y103,
CK 101 KJ100, WISE, KQWB-FM, KUPD, KJRB, KTKT. CK 101 KJ100, WISE, KQWB-FM, KUPD, KJRB, KTKT.
AC/DC "You Shook Me All Night Long" (Attentic) $27 / 9$
Moves: Up 5, Same 13. Down 0, Åds 9, JB105, Q105, KTSA, KBEQ, WGBF, KJR, KUPD, WCGQ 22-16, KWK 5-4, KFRC 24-22.
KANSAS "Hold On" (Kirshreer) 26/18
Moves: Up 3, Same 5, Down 0, Adds 18 including 96KX, WPST, WKEE, KWIC, KJ100, WISE,WNAP. WGBF, KUPD. KTKT, KBOZ, KWK 21-13.
DSTEVIE WONDER "Master Blaster (Jammin']" (Tamla) 25/25
Moves: Up O, Same 0, Down 0, Adds: 25 including WXLO, CFTR, K104, KRLY, 94Q, Y100, WTIX, $96 X$, WAXY, CKLW, KJR, KIOY.
RAY, GOODMAN \& BROWN "My Prayer" (Polydor) 25/6
Moves: Up 10, Same 9, Down 0, Adds 6, WIFI, WJBQ. KRLY. WTIX, KEEL, WGH, WAPE 29-19, KEARTH 29-28, KCPX 40-30.

Continued on Pege 32


[^0]:    KINOS "8witchin' To Gudo" (Elok tra) 241
    KUPD 1e7.
    ROGEE DALTREY 'Whathout Your Love" (Potydorl 2311
    ROGER DALTREY 'Whotout Your Lova' (Potydorl 23111
    Mover: Up 2 Seme 10, Down 0 . Adde 11, sokX, KX109. WHHY, WFLB WVIC, KKXL AMII STEWART \& JOHNNY BRISTOL "My OUY/My Oht" Mond 23/3 Mover Up 9, Some 11, Down O. Adde 3 WCAO. WOH. KCPX, WSON 23 25. WLCY ANNE MURRAY "Could I Have This Dence" (Cemptron 21 In
    
    
     27, FM 100 20 15. KALA $d$ 20.
     LUNDA CLIFFORD "Red Lightr' (RSO) 20/2
    
    
     JOHN COUGAR 'This Time'" (Rival 1 AT
    
    JON \& VANGELS "I Hem You Now" (Polvdort 16,
    KOWE.FM in,
    NIELSON/PEARSON "H You Should Sell" (Cepptod) $13 / 3$
    
    
    COMMODORES "Heroes"' (Motownl 12/8
    KIM, WLQZ KRAV, KMJC. KENI, KBFM
    ENGLAND DAN SEALS 'Lrts AP NHotr' (Adentc) 121
    
    
    DARYL HALL E JOHN OATE Y100 010702801062827 , XUPD E 2
    IOT Mover: Up 2 Same i, Down 0. Adde 7 , WRKO WFBR wiar waky worl (RCA
    BLACKFOOT "'spendin' Cabbege" ULCOI 101
    Move: Up 4 , Same 3 . Down 2 Adde 1, KTSA Y 1001813 KJ100 30 22, KOWB FM 31.27.

[^1]:    Bporiece eter promlece herd work and inteliggent reLelk, Sporta Director, and piny-by play inchuding PAC 10
     and rea
    (212)
    Chive Engineer avallable Saek CE job with AM andior FM mont anmwera. I hold TMY FCC 100 ticket AMce 1851 ond om 45 . Am "Hart" simce 1960 . Nondrinker, bond atide. Excollent theory. No problame with transmitrare,
     (A14) 751-1974 evanings. (9 12)

    Male attemoon announcer with 3 vara nxpmitence at trito a incroer market in the Weart. Experience os MO and po, stete end netional awerds for commercint produc otien Epm. 19.12 )

