## STATION TO APPEAL, CITES MINORITY BLAS

## FCC Orders KIFM Off Air

A six-year legal wrangle over public affairs programming resulted in an FCC preliminary decision denying the license renewal of KIFM/San Diego. The decision. which overruled an FCC Adminis trative Law Judge's 1978 verdict in favor of the station, calls for the station to leave the air unless an appeal is filed.

An appeal is forthcoming. West Coast Media President Donald McCann stated, "There is absolutely no way in the world we'll close the station October 4." Station GM Barry McCann told R\&R, "The Commission action will most certainly be appealed, since it was

## Lang Named

 Exec. VP/Radio
## At Amaturo



Monte Lang
Monte Lang has been appointed Executive VP/Radio for the Amaturo Group. Lang had been fulfilling a number of executive responsibilities for the company, and had previously been VP/Eastern Division Manager for McGavren-Guild Redio after a 12 -year association with that organization.
Group President Joseph Amsturo commented, "Monte has been with AGI for more than a year now, and his contribution to the continued growth of each department of the company has been outstanding, as had been expected."
Lang's primary responsibility will be overseeing the operations of KMJQ/Houston and KMJM/St. Louis, although he will also oversee company aftiliates WFTL * WEWZ/Ft. Lauderdale. He will headquarter in Houston and will report directly to Amaturo.
the first negative decision in almost six years of the station defending its position. I believe the decision may reflect political de sires of the Carter Administation to encourage belief in minority groups that the Administration is doing all it can to take away licenses from responsible broadcasters and give them to minority interests. There has been a rash of unfair decisions which seem to support this view." Earlier, McCann told the San Diego Union that "more than three and less than $10^{\prime \prime}$ minority groups had offered to buy the AOR outlet from West Coast Media.

## A Question Of

Experience And Honor
McCann explained that the case's history dated back to West Coast Media's 1970 purchase of the station, then known as KDIG-FM. He said that competition from Mexican border stations caused extensive losses, and that the company sought and was granted permis sion from the FCC in 1971 to broad cast about 1\% nonentertainment programming, some 5\% less than the usual guidelines. In 1974 two UC San Diego students challenged KDIG's license renewal for failure to program responsively to community needs: four years later the Administrative Law Judge found that the station had failed to do so. but said that the license principals were "honorable men" and that their inexperience was a "mitigating circumstance" permitting a conditional oneyear renewal. Meanwhile. McCann maintained that from 1974 to 1977, the station aired over $16 \%$ nonentertainment programming, and presently airs about 7\%.

## FCC's Tough Line

Nevertheless, the FCC ruling stated that there was "no justification to give an inexperienced broadcaster the advantage of performing below minimal standards for a license term without suffering the same consequences that experienced broadcasters would incur."

McCann concluded. "The community has been very supportive. We've had tons of people calling all in support, not one negative," However, he added, "We've spent over $\$ 100,000$ a year defending our; selves. Radio stations can't stay on the air when they don't make money."


CMA BOARD IN TAHOE - The third quarter CMA Board of Directors meetings were held last weak in Lake Tehoe, CA. Shown here taking a break during the radio meeting ere (standing I-r) Don Nelson, Redio Committee Chairman; Berbare Mandrell; Lin Kay of KBET/Reno; and Joe Wether KONE/Reno; (seated l.r) Charley Pride; Richard McCullogh of J. Walter Thompson/Chicago; and KCUB/Tucson owner Jim Slone. RER Country Editor Jim Duncan, an officar on the CMA Board, details some of the highlights and displeys more exclusive pho tos in this week's Rar Country section, Page 53.

## "A DIFFERENT FORMAT EVERY DAY'

## Davis-Fowler Weaver Buys Fresno Stations



Sean O'Callaghan, Bill Weaver. Judy Currier.

Davis-Fowler Weaver Broadcasting, owners of KWIZ-AM-FM/Santa Ana and KLOK/San Jose, has purchased KARM \& KFIG-FM/ Fresno for $\$ 3$ million from Lincoln Fellar Broadcasting and Kadota Wireless. Sean O'Callaghan has been appointed Station Manager of both outlets, while KLOK GSM Judy Currier will become Director of Sales for KARM and KFIG in addition to her present duties. Bill Weaver, Exec. VP/GM of Davis-Fowler Weaver, will program both stations, in addition to programming the company's prior holdings.
Company President/owner Philip Davis commented, "Fresno is an exciting, fast-growing market. We expect to become a part of the community in Fresno as we have in Santa Ana and San Jose." Weaver announced format changes for both stations. AOR KFIG will move in a more Pop/Adult direction. while KARM, formerly Country, will put its format fate in the hands of the audience.
Weaver, a 34 -year radio veteran who was among the early experimenters with Oldies and all-request formats, stated, "The KARM format will depend to a great extent on what the people of Fresno want it to be. We're going to use a different format every day, on a request basis from our audience, for at least the first weeks. We're tooking for lots of dialogue with our listeners... Before we settle
on a format, we'll know the market and the people and they'll know us." KARM will try out. among others, Top 40, Country. Pop/Adult, Oldies, AOR, and Pop/ Rhythm formats, with requests tabulated within each format and tabulated within each for
on-air phone calls taken.

## Mishandled Miami Diaries Cause Recall

A broadcaster-instigated Arbitron investigation turned up 26 mishandled diaries in the April/ May 1980 Miami survey. As a result, estimates for the market were recalculated and new figures were mailed to clients.
Herb Levin, GM of longtime Spanish-format leader WQBA, launched the inquiry after competitor WRHC scored higher ratings. asking Arbitron President Ted Shaker to have the diaries' integrity checked out. The company discovered that a Hispanic telephone interviewer in Dade County had incorrectly recorded listening in 26 of 40 diaries. Four diaries were found to be media-related, with diarykeepers having distant relationships with radio stations. Arbitron Counsel Tony Kelsey told $\mathbf{R} \& \mathbf{R}$ that two diaries were filled out by persons distantly related to a WQBA employee, while the other two involved an employment interview situation at WRHC. Le vin denied any WQBA involvement. but called the overall investigation a "diligent effort."

Following the inquiry, the interviewer was released and the 26 diaries were removed from the data base. As a result. WQBA and WRHC each lost four-tenths of a point in their total week $12+$ shares. while other non-Hispanic stations were affected to a lesser degree.

## McCOY GROUP LAUNCHES NEW EFFORT

## RAM Ratings Move Under Unidyne Umbrella

RAM Research's ratings operations have been sold by Cole Industries to Unidyne Technologies. a new umbrella company composed of RAM founder Jack McCoy and co-principals Doug Herman and Richard Young, who with McCoy were part of Cyberdynamics Corp. the firm which sold RAM to Cole. No purchase price was given for the widely anticipated sale (R\&R 7-11).
McCoy explained that RAM's ratings service will be a division of Unidyne, with former RAM VP/ GM Susan Chandler assuming that same position Friday (8-1), running the division. Although ratings efforts will be suspended in as many as 20 markets (gtarting with New York and Peoria), the company hopes to expand to 135 markets eventually, after revamping the service. RAM will be measuring unlisted-number households for the first time.

Not Competing With Arbitron
McCoy stressed that the company will make no attempt to compete with Arbitron for national ad dollars. He told R\&R, "Nobody at Unidyne cares about having RAM become the alternative to Arbitron." He maintained, however. that through the use of an extensive nationwide data network hooked into other Unidyne computer facilities. RAM will be able to offer its services for less than Mediatrend.

The data network will be located in 360 cities, McCoy said, and its availabillty for transmission of not only ratings but copy, avails and other items should increase RAM's efficiency, he contended. He said RAM's existing computer facilities made the sale attractive to Unidyne.

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PAUL SIMON
Late In The Evening (WB)
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0102 WOKY, KEARTH, KRLA, KFI, KHJ' K' "moot odde KOPA NOTE: Poul Stmon hees brok of 132 odede The pros. in one woek rociord hed beon FLEETWOOD MAC Soptember wrich went on 128 Rer roportin mimber 27.
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IRENE CARA
Fame (RSO)


NEW \& ACTIVE

CARLY SIMON "Jease" (NB) 70135 incluaing WKBW, CFTR. ORSP 13K. WTAY, WFLY, KINT. WFMF, WAVS, KOU" (NB) 87110 LARRY GRAMAM "One In A MINON Add 10, PRO-FM. KOPA. WTRY. Mover: UP 42 Same 12 Down 3. Add
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Others Getting Significant Action

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August 1, 1980
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PETE TOWNNSHENDILe\& My Love Open The Door (Alco)
BOZ SCAGG\$I.Jolo (Columble)
KIM CARNESIMOR LOV (EMI Americal
BILLY JOELI' Still pock \& Poll To Me (Columbie)

- All Thomsonfrake A Litto Rhythm (A\&M)

11) AIR SUPPLYIAll Our Of Love (Aristal
(12) JACKSON BROM ake vour Time (Do it Rigine) (Tabu)
(10) S.O.S. BAN MARDONESIInto The Night (Polydor)

AMBROSIANou're The Only Women (You \& II (WB)
DIRT IAANOIMAK ATI Cari' Lot GO (Asylum)
LINDA RONST ADTI
LINOANNY LEE!Lookin' For Lovo (Full Moon/Asylum)
ROCKY BURNETTETIRed Of Touin' The Line (EMI America)
RLUNA ROGER LEAGUEILGT MO Love You.. (Casablanca)
PUHCKEY GHILEV/Suand BY Mo (Full MoonlAsylum)
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IRENE CAKAIFame (RSO)
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CARLYBAMON JOSSO (WB)







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 AMY HOLLLND 5 DOWNO. AdA 10 WCAO. KXXTVO


PILLA THE ACTION FROM METROMEDIA - Highlighting tos variety of format flavors, Metromedia's new image ad presents a slice-of.life display of stations toppad off by the title "The Pizza Principle At Work." Apparently the company decided against a "Leaning Towars Of Pizza" appraach and left the station trans mifters out of the picture.

## PD, MD, 4 JOCKS EXIT

## Freeform WJKL Converts To Automated AOR

After six years of free-form AOR programming, WJKL/EIgin, IL converted to an automated AOR format last Tuesday (7-22). Seven station staffers were released (air personalities Glen Moberg, Rick Swenson, Bob Tonge, Ken Urbaniak, and Chris Heim, MD Wally Leisering, and PD Tom Marker) and the station was on the air under the Century 21 format the next morning. Urbaniak has since been rehired as an air personality, with former station staffer Curt King rejoining WJKL as Program Director

Marker, who had been PD at WJKL for three years and MD for $1^{1 / 2}$ years before that, told R\&R: "We knew for as long as we'd been there that one day the station was going to end, and that when it did it would be sudden. We saw some things that led us to believe that something might be coming, but at the same time, it was totally a surprise.
"It was gratifying while it lasted." Marker added "There was an awful lot of good music that wasn't getting played anywhere else that we paid a lot of attention to and that the audience responded to. It felt good to be a part of something that was so good.
"Over the last six years we've run what I consider to be one of the best progressive radio stations," WJKLSee Page 23

## EX-TM EXECS IN BROADCAST

SERVICE VENTURE

## Long, Atchley Form FirstCom

Former top TM executives Jim Long and Jerry Atchley have joined with Metroplex Communications principals Norman Wain and Robert Weiss to form FirstCom Broadcast Services. Long, formerly President of the TM Companies, will serve as Chairman of the Board for the new venture, while former TM VP/GM Atchley will take the President's role. In addition, three other recent TM executives have been named to vice-presidential positions at FirstCom. Former VP/GSM Paul Meacham takes on similar responsibilities with the new company: while Ken Justiss, who was VP/Operations at TM, assumes that title at FirstCom; and former TM VP/Finance Doug Farner becomes VP/Finance

FIRSTCOM/See Page 23

## WDMT PD Allen Takes Own Life

Tom Allen, Program Director for WDMT/Cleve land, was found shot to death, reportedly by his own hand, last Friday ( $7-25$ ). The 25 -year-old Allen had been with the Top 40 outlet for the past year.
"It is with deep regret that we announce the death of Tom Allen," station Music Director Freddie James told R\&R. "His passing will be a tremendous loss to our staff as well as to his family and friends

- Tom's outstanding achievements and contributions to the radio industry and to our success here at WDMT will not be forgotten. He will be dearly missed."


## NEW PD'S ALSO APPOINTED

## Carolyn Metheny Moves To KJJJ/KXTC

Carolyn Metheny has been appointed Director of Operations for Phoneix Country stations KJJJJ ("91-KJ") and KXTC ("KC-92"). In addition, Erik Foxx, formerly with WOW/Omaha, has been named PD at KXTC, while Buddy Van Arsdale, ex-PD at WIL/St. Louis, is now PD at KJJJ.

Metheny, who most recently was Operations Director at KAAY \& KLPQ/Little Rock, told R\&R, "I was delighted to join the friendly, professional staff of $91-\mathrm{KJ}$ and $\mathrm{KC}-92$, and I am enjoying the relaxing. lifestyle of Phoenix. KJJJ is a solid station, well-

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\text { METHENY/See Page } 23
$$

## MARSHALL NAMED ASST, PD

## Jack Beach New PD At WLPL

Jack Beach has been named PD at WLPL/Baltimore, following PD experience in Montgomery, AL and Columbus, GA. At the same time, J.J. Marshall has been appointed Assistant PD and Music Director for the station. WLPL GM John Columbus praised Beach for being "extremely promotion-minded" and pledged more community visibility for the station. He also credited Marshall for creating a successful on-air music system at WLPL.

BEACH/See Page 23


## Page 16

THE BEAUTIFUL APPROACH TO NEWS
Is there such a thing as news that soothes? A survey of BM stations' news methods and philosophies

Page 18
AM TOP 40 AWAKENING IN KANSAS CITY WHB shot back to the top by shooting for older demos.

Page 22
A SPECIAL ADDITION TO BLACK RADIO
A look at the "Special Edition" series, its host Sid McCoy, and syndication for Black radio in general Page 34

## ZAPPING THE COMPETITION

KZAP/Sacramento zoomed to a 14.6 in PD Chris Miller's last book before he goes to Houston. Page 38
Latest Arbitron Results
Page 20

## features

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## staff

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Vice President, Sales & Maikoling OICK KRIZMAN
Exaculive Ealoos KEN BARNES. JOHNLEADER
MA OHNCIO, RICMARD ZUMWWALT
Somior Eotror MARK SMIPPER
ToD &O EdHOO JOHNLEADER
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## this week...

## CAN KAHN COPE COMPATIBLY WITH MAGNAVOX?

New hope for AM stereo feasibility Page 4
BEAUTIFUL MUSIC:

## UPENDED BY EXTENDED MEASUREMENT?

BM stations had a lot of down books, and this study presents some surprising reasons

Page 15
RKO HIRES A CONSULTANT
Very reliable Street Talk has this well-known consultant's name and his first RKO clients.


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Bena
RADO
in important places.

4

# Washington Report 

## Magnavox \& Kahn Compatible?

It's very simple, says Magnavox AM stereo inventor Bob Streeter, who stated this week he's developed an easy means to transform a Kahn exciter into a Magnavox design. Streeter guesses it would take only about two hours to complete the transformation

Magnavox said it hopes to make holding oral arguments requested public a demonstration of the transformation, barring legal problems. The design is obviously being heralded as a means to overcome Kahn's and others' maneuvers to get the FCC to reverse its decision naming Magnavox the winner of the AM stereo competition last April.
FCC Makes Move Anyway
It was fully expected the Commission would vote Thursday (7-31) to take yet another look at AM stereo. It was anticipated the Braadcast Bureau would argue against

## People



## Patti Grace

## Washington

Look for the FCC to step up its encouragement of citizens' groups' mutual participation. That word came from Patti Grace, the FCC's new Consumer Assistance Office (CAO) Chief last week (7-24) at a "brown bag" lunch sponsored by the U.S. Office of Consumer Affairs, FCC, and the National Citizens Committee for Broadcasting in Washington.
She outlined tentative ideas to aid local and regional groups in filing comments by analyzing problem areas and focusing on past mistakes. Other efforts might include:

- A program designed to refer handicapped individuals to potential broadcast employers.
- Exploring the feasibility of consumer training programs in addition to the FCC's Public Participation workshops
- Establishing a consumer advisory committee.
- Activating a consumer newsletter.
- Offering "brown bags" with consumer/public interest organizations participating for purposes of updating consumers.
- Offering summaries of significant FCC proceedings.
Grace said she hopes to "restructure" current duties in her office to accommodate new plans.


## Keystone, CO

"Stations are overreacting to the FCC's new EEO processing guidelines," according to NAB Sr. VP/GC Erwin Krasnow.
"An appropriate reaction is the implementation of an aggressive affirmative action program." he told the Colorado Broadcasters Association last week. He added, "Hiring solely to meet what are preceived to be FCC quotas is unfair to the individual hired and is totally contradictory to the spirit of affirmative action."


## Jennifer Lear <br> Philadelphia

Jennifer Lear named Station Manager at WZZD, religious station recently acquired by Communicom Corp. of America. She was most recently in charge of operations and community relations at the station.

## Metromedia Challenges Use Of Composite Clippers

An enforcement campaign will be issued against FM stations which have installed what are known as "composite clippers," the FCC announced this week in response to a letter from Metromedia asking for clarification of the Commission's rules.

Clippers, used to enhance a station's loudness, "must be adjusted so as to clip or suppress transient signal peaks which would cause the modulation to exeed $100 \%$." the FCC said. Commission rules state that transmitter changes can't be made which would change any of the performance charac-
teristics required for type acceptance without approval.
John Relser of the Broadcast Bureau Policy \& Rules Division said he has instructed the Field Operations Bureau to issue notices of violation for the offense - especially in those areas where clipping has been reported.

## FCC: At A Glance

Because of the number of subjects FCC Commissioners were being asked to rule on Thursday and Friday (7-31, 8-1) prior to taking a month off, it was not known at press time if all scheduled discussions would occur. However, here's a rundown on what was expected to be discussed and what the Broadcast Bureau was expected to recommend in a meeting which ended today. (Editor's Note: Some of these items might have been withdrawn from this week's discussion.)

- Ask for comments on the ment on whether or not it's a good "Golden West Policy." which cur- idea to abolish the Radiotelephone rently prohibits a rep firm from First Class Operator License and/ adding clients in the same market or delete the FCC exam for operin which it has an O\&O. (Impetus for action was a petition filed by Torbet, McGavren-Guild, and Christal.)
-Deny NAB's request for a joint-ly-sponsored government-industry committee to study the affects of 9 kHz spacing. Bureau argued that there is a demand for more stations from daytimers and minorities and that it's not up to the FCC to limit competition nor protect broadcasters' interests. Its position is that the radio industry should conduct its own study and report findings to the FCC. (The Commission was expected to discuss NRBA's request to give daytimers priority on "new" stations and then issue a Further Notice of Inquiry on 9 kHz .)
(Editor's Note: Commissioners were expected to go along with the bureau's recommendation, but NAB was holding out optimistically this week that the vote would swing its way in favor of the proposal.) - Ask interested parties to com-
or delete the FCC exam for oper-
ators who install, service, maintain, and adjust transmitting equipment.
- Okay a tax certificate for the sellers of KEYN/Wichita, KS. Station was sold to Charley Pride and Jim Long.
- Reprimand KBEW/Blue Earth, MN for exceeding its promised commercial load "consistently and over a considerable period of time," then turning around and proposing the same spot load in its renewal application. R\&R contacted KBEW President/GM Paul Hedburg, who had no idea the FCC was about to discuss his station. "I told them in a letter last April that we went over because of the interest in our on-air 'Auction Billboard,' which runs in prime farm time and longer during spring and fall," he commented, "then asked for advice which I've never received." The FCC reportedly told Hedburg that it doesn't routinely notify a station whose license renewal comes before the full Commission.


## AT THE NETS

## Inflation Hits Radio Nets

Profits for ABC, CBS, Mutual, NBC, and Sheridan radio networks and their 35 O\&O's fell $15 \%$ in 1979 to $\$ 37.2$ million from 1978's $\$ 43.7$ million. Even worse, profits for the 35 O\&O's alone dropped $25 \%$ from $\$ 28.4$ million in 1978 to $\$ 21.3$ million in 1979, according to FCC calculations released last week. Breaking those out, it looks like this:

| 1978 <br> (in millons) <br> $\$ 236.3$ | 1979 <br> (in milllons) <br> $\$ 252$ | Total Network Radio Revenues <br> (including O\&O's) |
| ---: | ---: | :--- |
| 146.4 | 155.5 | O\&O Revenues |
| 118.1 | 134.2 | O\&O Expenses |
| 89.9 | 96.5 | Network Revenues |
| 74.5 | 80.6 | Network Expenses |
| 28.4 | 21.3 | O\&O Profits |
| 15.4 | 15.9 | Network Profits |

## She's On Her Own!

## ANGELA CLEMMONS

Her Debut Single "Out Here On My Own" A Beautiful New Ballad From The Movie "FAME"

# WHAT'S NEW 

## ABC's 2nd Qtr., 6 Months

## Profits Dip, Revenues Rise

Despite record revenues generated by its radio, publishing, network TV and TV stations, ABC Inc. chalked up a six percent loss in profits for the sec ond quarter of 1980 as net income declined to $\$ 53.8$ million, down from $\$ 57$ million in the second quarter of 1979. ABC's six-month net likewise dipped tive percent to $\$ 78.1$ million, down Irom $\$ 82.4$ million in the equivalent period of 1979.

However, $\mathrm{ABC}^{\prime}$ s second quarter revenues increased 15 percent to $\$ 578.5$ million, up trom $\$ 501.8$ million in 1979's second quarter. Six-month revenues for the firm also climbed 18 percent to $\$ 1.1$ billion, up from $\$ 953.4$ million in the first half of 1979

ABC Inc. Chairman Leonard Goldenson noted the expected decline was principally due to the start-up cost of ABC Video Enterpilses and ABC Motion Pictures as well as the final operating losses Irom Travel Network, which $A B C$ sold during this period

## "Satcon I" Combines

## Technology With Theater

Drake Chencult Enterprises has found a way to use radio's "theater of the mind" potential to its full advantage by creating a syndicated program "Satcon 1 ," which is described as "space-age radio fantasy concert." The pro gram creates an illusion that listeners are linked via a worldwide satellite ra dio hookup that enables them to sample concert performances, eavesdrop on celebrity conversations, and generally feel a part of the jet-set scene.

Writing and production effects are combined in the 48 -hour program to propel the audience's imagination to a Rod Stewart concert in Honolulu, a Boe Goes bash in Australia, an Elton John performance in Moscow and ten others, including the Dooble Bros in San Francisco, the Eagles in Los Angeles, and Paul McCartney \& Wings in London. An additional 60 chartmaking acts are featured as well. It all begins at 6 pm (local time) on October 24 and runs throughout the weekend. For further information contact Jim Kefford at Drake-Chenault, (800) 432-5084 (California, Alaska and Hawaii call: (213) 883.7400 )

## LANN NAMED EXEC VP

## Magnavox Moves Corporate

## Headquarters To Knoxville

The Magnarox Consumer Electronics Company recently announced it had completed its move to its new corporate headquarters in Knoxville, TN. The firm had been based in Fort Wayne, IN for the past 50 years. Magnavax President Kenneth Meinken Jr. said the move was made in order to consolidate the firm's sales, marketing and design groups with its manufacturing and engineering operations, which are located in Greeneville and Jefferson City, TN and Arden, NC. Magnavox's new headquarters is located on Interstate 40 and Straw Plains Pike, P.O. Box 6950, Knoxville, TN 37914, (615) 521.4316


Simultaneously, Frank Lana has been appointed to the newly-created position of Executive Vice President for the Magnavox Consumer Electronics Company. Lann most recently served as VP/Operations for the firm, having joined Magnavox in 1979. Prior to this, Lann served as Sr. VP/GM of the Entertainment Products Group at GTE/Sylvania

Robert Lukingbeal will become the firm's VP/Operations, moving up from his post as Magnavox's Manager of Manufacturing Engineering. Lukingbeal likewise came to Magnavox from GTE/Sylvania, where he served as VP/ Operations, having previously been VP/Operations for Admiral as well.

## Tiny T-Shirts

## Bolster

## Shrinking

## Ad Budgets

Shirts Illustrated a Goleta, CA based firm, has created a promo tional garment that coincldes per fectly with today's shrinking rec ord company promotional budg ets - a pocket-sized T-shirt that measures a mere seven inches

from sleeve to sleeve, and but six inches trom top to bottom. The firm will also custom screen-print messages on the "tiny T"s," which come complete with a unique hangermailer card, making them naturals for a "teaser" campaign

## Senior Citizens To

 Outnumber Teens By 1990The times they are a-changin'. Not only are population centers shifting to warmer regions of the country (R\&R 7-18), but the U.S population itself is beginning to undergo a subtle, al belt significant, change. While the most noticeable alterations will occur among the 35.54 and the over- 65 age groups, the $20-34$ and $55-64$ demographics will remain essentially unchanged.
According to a recent Dow Jones \& Co. study and a U.S. Census Bu reau publication, "Population Profile of the United States: 1979," the post World War II baby boom is a prime factor in causing the median age to edge up to its present 30 years from 27.9 years in 1970 (and a projected 32.8 by 1990). Furthermore, as these Americans born between 1947 and 1961 age, they are also not reproducing as did past generations. In fact, childless married women under 30 comprise 26.2 percent of all married women, a substantial increase from the 15.8 percent in 1970. Women are also remaining single long er, as evidenced by the current number ( 49.4 percent) of unmarried wo men in the 20-24 age bracket, up from 35.8 percent in 1970
These figures are reflected in a declining teenage population, which dropped 14 percent from the 1970 figure and is projected to decrease by an additional 3 percent by 1990 . By that date and for the first time in this country's history, the over-65 population should outnumber teenagers.

## Economic Effects

What these fluctuating figures will mean in terms of the national economy is still unclear, but some trends are already surfacing. For example, Social Security payments will increase as a
larger segment of the population than ever before reaches the retirement threshold
Manufacturers, also, are aware that the majority of consumers will soon be in an older age bracket and have begun to adjust their advertising accordingly. Jeans and cosmetics companies, formerly gearing their sales campaigns to the under-25 crowd, have now begun to design and promote products having more appeal to those 30 and up.
Although the U.S. population continues to age with each passing year even as the birth rate steadily de clines, one fact remains constant. The overall population is still gaining (though at less than one percent annually - only half the 1950's rate), with 243.5 million people predicted by 1990, a 9.6 percent increase over the next 10 years. The annual 400,000 legal immigrants will comprise almost 20 percent of the total decade's population growth, while the amount illegal immigration will add to the populaton can only be guessed (present estimates range from two to 12 million already residing in the U.S.)

## Multimedia

## Marks 2nd Qtr.,

## 6 Months Gains

Multimedia Inc. reported that earnings during the second quarter 1980 increased 11 percent to $\$ 5.8$ million, up from $\$ 5.2$ million for the second quarter of 1979. Second quarter revenues for the firm rose 24 percent to $\$ 42.7$ million in 1980 , up from 1979's $\$ 34.5$ million
Six-month earnings for the broad. cast/newspaper firm climbed 14 per. cent to $\$ 9.6$ million, up from $\$ 8.5$ million in the equivalent period of 1979, while six-month revenues for 1980 swelled 24 percent to $\$ 76.6$ million, up from $\$ 61.5$ million for the lirst half of 1979.

Sony Debuts
Radio With
Worldwide Reach


Sony's "Whole Earth Radio" enables you to hear English language news broadcast from Moscow, the Voice of America in your choice of 38 languages, and virtually any other radio broadcast in the world all at the touch of a button. Op erating on either $A C$ or $D C$ or even car-battery power, the $\mathrm{AM} / \mathrm{FM}$ "ICF-2001" features include short wave, medium-wave and long wave, as well as amateur SSB and CW Morse code

## ARSENAL OF EFFECTS POSSIBLE

## Hand-Held Sound Synthesizer

The latest in electronic toys, the "Sound Gizmo," will soon have parents across the country reaching for the Valium bottle at its very mention A battery-operated, hand-held electronic sound synthesizer, the modestlypriced (under \$25) device is capable of creating such spectacular effects as jet planes, explosions, trains, sirens, and helicopters with a minimum of practice. Furthermore, with a little practice, Junior can add snare drums, rocket launches, machine guns and car horns to his aural arsenal. And of course, the potential for air personalities who currently favor the use of buzzers, bells, horns, and other gadgets cannot be underestimated.

For further information contact the Fundimensions division of the CPG Products Corp., a Mt. Clemens, MI-based firm.

"YOU'LL ACCOMP'NY ME"


BREAKERS.
BOB SEGER
You'll Accomp'ny Me (Capitol) 70\% of our reporters on it Moves: Up 64, Same 21, Down 0, Adds 47 including WKBW, WCAO, 293, 940, WGCL, KIMN, WPEZ, WBBF, KC101, WLCY, WBBQ, WHBQ, KZ93, WOHO, KERN, KGW. Soe Parallets, cherts et number 29.


ANOTHER HIT SINGLE

## Thestats.


that make Elektra/Asylum


# W/HAT'S <br> CONSUMER CUTBACKS CULPRIT <br> <br> Survey Shows Retail <br> <br> Survey Shows Retail Record Sales Running 

 Record Sales Running}

## 5-20\% Behind '79

Record retailers' unit sales are running between tive to 20 percent lower than 1979's figures (which trailed 1978's), according to a nationwide survey of 162 retail record stores conducted in June of 1980 by Montgomery Securities, a San Franciscobased institutional research firm. The survey also noted that despite this decline in unit sales, some stores have been able to equal their 1979 figures in terms of dollars, principally due to the higher price of records.

Although some retailers blame the current sales slurmp on a lackluster release schedule, pointing out that catalog sales are holding well, and others mentioned decreasing adver tising support from record companies as a possible factor most retailers leel the recession has curtailed consumer spending on unnecessary items, including records.

## Leeds, Rosenstein

## Announce Ambition Label

Steve Leeds, who heads Steve Leeds Promotions, and Cross Country Records head Bruce Rosensteln have an nounced the formation of Ambition Records. an independent label to be based in New York and Washington, D.C. Ambi tion's initial release is a 13 -track compilation album of material licensed from a variety of U.S. independent labels entitled "De claration Of Independents," which features performances by Robin Lane and the Chartbusters. SVT, Root Boy SIIm. Tex Rublnowitz. Pylon. Kevin Dunn. D. Clinton Thompson. Luxury, and others.

Additional Ambition releases will include one-off singles by the Original Symptoms (which include D. Clinton Thompson, Lou Whitney and Lloyd Hicks of the Steve Forbert Band) and Airlift. For further information contact Steve Leeds at (212) 765-8553 or Bruce Rosenstein at (703) 243-4899


## 10-LP Set Of Voice Actualities Available

"The CBS Library Of Contemporary Quotations," a 10 -album set of voice actualities, complled by CBS News and Columbia Special Projects, is now avallable from the latter. Designed to be used as a production ald, the package contains 417 quotes from 193 personalities, all recorded at the moment they were said. Personalities included range from labor leader Eugene Debs and inventor Thomas Edison, recorded in 1904 and 1907, respectively, to President Jimmy Carter and former U.N. ambassador Andrew Young. recorded in 1979. All walks of life are represented with Albert Einstein. Eleanor Roosevelt, Malcolm X, and Bobe Ruth serving as noteworthy examples.

The recordings are pressed on special, high-definition, ultra-quiet virgin vinyl and come complete with a 140 -page transcript/cross-index. Price: $\$ 350.00$.

## MFSL Intros Audiophile Cassettes

The Moblle Fidelity Sound Lab (MFSL) has announced plans to test market prerecorded audiophile cassettes beginning in September in the Ohio Valley and Northern Californial

## L.A's Luxury Auto Love Affair

Detroit may be the Motor City but Los Angeles is the luxury car capital of the U.S. According to the Wall Street Journal. 30 percent of the Mercedes-Benz cars sold in America last year were bought in the Los Angeles area. Furthermore, L.A. area drivers also purchased the most Cadillacs, Rolls-Royces, and Ferraris.

## Powell Upped To VP/A\&R At Columbia

Terry Powell has been appointed Weat Coast Vice President of A\&R for Contemporary Music at Colunibia Records. A 13 -year veleran of the label, D'owell most recently served as West Coast Director of Astr, having joined Columbia as Los Angelem Local Promotion Manager in 196 $\mathbf{i}$, prior to which he held promotion posts at Warner IIros. and Dot Records. Twice honored as local promotion manager of the year and subsequently moving up to Western Regional Promotion Manager, Powell joined the A\&R department in 1976.

In his new post. Powell will oversee the development and direction of Columbia's West Coast A8R staff and artist roster in addition to seeking out, evaluating and acquiring new talent. Powell will also coordinate the Weat Coast A\&R department's activities with the label's promotion, product management. artist development and publicity departments. He will report to label West Coast VP/A8II Michael Dilheek

## Morris Named Promo Dir./ Southern Cal For A\&M

Dara Morria has been named Promution Divertor/Soultem California at A\&M Records. Most recently local promotion representative for Low Angeles at Arista Records, Ms. Morris began her music industry career as a Northwest independent promotion reprementative in 1974. joining Arista in 1977.

## Dawe Forms Indie Promo Firm

1.inda Dawe has announced the formation of Linda Dawe Annociaten Inc. ILIDAI, a promotion service and marketing consultation firm. Mowt recently Dawe served as Ontario Promotion Manager for RCA Records, having previously held posts with MCA and CRS Records. LDA will also include a record praduction company. a music puhlishing firm and an artist management firm

The new company will be located at 1216, Avenue Road. Tomento. Ontario M5N 2G5. (416) 443-7353.

## Le Mel Named VP/Music

 For BoardwalkGary Le Mel has been named Vice President of Music for the Boardwalk Entertainment Company, as the firm's President Neil Bogart announced the creation of a joint publish ing/A\&R department. Most recently Vise President of Music for the Management Three firm, Le Mel previously created the music division of the First Artista Production Company, where he served as Vice Presi-
 dent. having held executive

Gary Le Mel positions at London Records and the A. Schroeder Interna tional publishing firm.

Commenting upon Le Mel's appointment. Bogart said. "The connection between A8R and publishing is a vital link in our plans for Boardwalk." In his new post, Le Mel will be involved with negotiating publishing and recording contracts for Boardwalk as well as directing the exploitation of the firm: catalog in film and TV projects. He will be based at the cont pany's temporary olficen in Century City

## Martin, Heaney Elected To <br> Weedeck Corp.'s Top Spots

Hon Martin and IJoyd Ileaney have been elected Chaiman of the Board and President, respectively, of the Weedeck Corporation, producers of ayndicated radio programming. Martin's experience includes 25 years as an air personality and Program Director in marketa from Jacknonville io Lom Angelea. Heaney began his media career at the Chicago Tribune, moving to Blair Television, and later to KGBS-AM-FM/Loo Angeles (now KTNQ and KHTZ)

## Dengrove, Loncao \& Schwartz Named To Promo Posts At Arista

Lana Dengrove has been named Director of National Secondary Promotion. Dave Loncao has been chosen Director

Nevada areas. To be manufactured utilizing the highest qual ity raw materials, the audiophile cassettes, expected to retail at prices comparable to MFSL's audiophile disce, will be available to the general consumer once the results trom these test markets have been evaluated. Furthermore, while future MFSL releases will be available on both cassette and disc, only select catalog titles will be added to the line of cassettes.

In a related development, MFSL has announced the in troduction of "High End Relerence" cassettes and discs, which will feature only select titles in extremely limited edittons The "High End Reference" line will be available beginning in early fall and, according to MFSL, "will be very expensive. you have when you double-park alongside a police car I thought this week we would start in the middle of the column . . . a note from Tim Williams, evenings at KEZX/Seattle, who pens: "Dear Garish Just as my K-E-Z-eX compadre Ed Joyce's free volcanic ash offer shows up in your column in $\mathbf{R \& R}$, he leaves Seattle to start up his new gig (that's a Japanese word meaning Lawnmower). Actually he's now the News Director at KTHO in Lake Tahoe, California.
"Since the ash level in California is a tad lower than in Washington state, poor Ed has been forced to change his offer a bit. Now it's one spoonful of Lake Tahoe in exchange for any station's T-shirt." Or better yet, continues Tim. "He'll trade an old Ed Joyce promotional glossy for one of Sam Bellamy's old body stockings

HOLD THE PRESSES AS THEY SAY . . .Just as I opened the afternoon mail, I received a note from Ed in South Lake Tahoe what sayeth: "Dear G.O. I've left my fiance behind in Seattle to take care of my P.O. box mail, etc., and lovely Tori will be there for two months sending ash out to stations and collecting the shirts to bring to Tahoe." And then when Tori moves to rejoin Ed, the P.O. box will forward any and all mail to his new address. So the offer still holds, gang!

On the back of the note from Ed Joyce was pencilled a squib from Mike Nolan, his skywatch pilot. He gave me a sitting invite to fly around Lake Tahoe with him! Mike grew up in the

North Hollywood area and was the best man at Dick Whittinghill's daughter's wedding. (You may recall he threw puffed rice at Dick.)

Thanks Mike for the invitation but I think I'd rather go visit Ed's girlíriend Tori, who's staying in Seattle to answer the mail on the Volcanic Ash giveaway

Somebody said they saw a sign in Hollywood that stated: "Guess your sex . . . 25 cents!"

Longtime radio guy Red Mcllvane is doing a great job with his Vegas Newsletter. In the July issue, Red and Gennie said they spotted a bumper sticker that read "HONK IF YOU ARE JESUS!"

They also mentioned that a Reno broker is handling the sale of a brothel. The asking price of LaBelle's of Lovelock, NV is $\$ 350.000$, and if there's a swift sale, the 13 women employed there won't have to be laid off . . . so to speak. You can't even buy an ordinary house in Los Angeles for that kind of money.
CARIBOU RECORDS FORMED BY JIM GUERCIO

- CBS distributes Chicago producer's new
label.



## Who's On First? NBC, At Last!

As the networks bounced back from bottom-of-the-barrel viewing levels during Republican Convention week, it was NBC, emerging victorious in a tight Nlelsen race for the week ending July 27. The win was NBC's first since earty O
and was achieved with a faily low 13.6 average rating, but that was enough to beat ABC (13.4) and CBS The big contributors for NBC were "Airport '77," propelled into second place by viewers who may have confused it ""Airplane" and the second and third parts of "The Awakening Land" (Pert I of which finished 10th last week). Only with "Airplane, and other NBC series made the top 20.

Top show of the week was " 80 Minutes" (CBS), followed by "Airport "77."-Rounding out the top 10 were 3) "The Jeffersons" (CBS) 4) "Dallas" (CBS) 5) "Alice" (CBS) 6) "The Awakening Land" Pt. III (NBC) 7) "Three's Company"" (ABC) 8) "Dukes Of Hazzard" (CBS) 9) "The Awakening Land" Pt. II (NBC), and 10) "Hart To Hart" (ABC). "Vega\$" (ABC)

Leading off the second ten were "Taxi" and "20/20" (both ABC) in a tie for 11 th, followed by ${ }^{\text {( }}$ "The Girl Who Lived Down The Lane" (ABC Monday movie) 15) "One Day At A Time" (CBS) 16) "Love Boat" (ABC) 17) "M* $A^{*} S^{*} H^{\prime \prime}$ (CBS) tied with "Charlie's Angels" (ABC) 19) "Barney Miller" (ABC), and 20) "CHiPs" (NBC). "WKRP In Cincinnati" linished 30th, rating about a point higher than CBS's average :

CABLE CAPABLE OF BEATING NETWORKS: Meanwhile, a Nieisen study of cable TV households conducted in May showed certain cable movie blockbusters, notably "The Deer Hunter," eclipsing the networks in ratings pull. A Home Box Office showing of "Deer Hunter" scored a 41 rating in cable homes, compared to a combined 31 for the three networks (topped by a 12 for CBS). HBO also scored a higher weekly prime time average rating during one week then any of the networks, with a 25 to CBS and ABC's 23 and NBC's 17. The monthly average prime time ratings standings MUSIC 25, CBS 23, NBC 21, and cable 20.
MUSIC (\& MUSIC COMPANIES) ON TV: Motown has announced a substantial move into network TV production, earmarking $\$ 13$ million for projects with all three neworks. The company is planning TV movie vehicles for Lynda Carter, Jaclyn Smith, Jean Stapioton, and Lindsay Wagner, plus several other TV movies and miniseries ... Ollvia NewtonJohn guests on "Mike Douglas" August 8 ... Kim Carnes is on "American Bandstand"August 2 ... Barbara Marnakes the "Mike Douglas scene August 7 . . Hom some major markets . . Glen Campbell has completed five specials drell cable and syndication purposes, featuring a single guest on each show: Anne Murray, Wayne Newton, Jimmy Webb, Seals \& Crofts, and David Gates.

## VIDEOSCOPE:

RCA, GENERAL ELECTRIC CO. OF BRITAIN SIGN VIDEODISC MANUFACTURING PACT: The British-based General Electric Co. (unrelated to the American G.E. firm) recently concluded an agreement with the RCA Corp. to manufacture the latter's "Selectavision" videodisc players in Europe . . . NEW', IMPROVED QUBE: Along with adding Houston, Plttsburgh and Cincinnati to its present Columbus, OH operations, Warner Amex Cable Communications wIll debut an Improved version of its interactive pay cable hardware, to be called "Qube III,"' later this year. Approximately half the size of the current "Oube'" console, the "Qube III" will still be able to handle up to 110 channels, including over-theair TV, cable, pay cable, "narrow-cast"' channels for school-at-home, with additional space for "tele-shopping'' from on-alr "catalogs," home securlty, data retrieval, home energy management and financial management, including bank deposits and withdrawals made at home. In addition, the expanded "Qube' will permit viewers a wider choice of interactive responses (12) instead of the present system's five..

## ERR WAVES

## BY BOBBY OCEAN



| WPGC $1-1$ | KOPA add | KXX106 deb 26 |
| :---: | :---: | :---: |
| WFBR 1.1 | KRLY 12.5 | WERC 10-8 |
| WSGA 1.1 | Z9321-15 | WLCY 26.16 |
| WHBQ 2-3 | WTRY add | 96X 20-14 |
| WKIX 2-3 | WBLI deb 29 | WAPE 25-21 |
|  |  | WBBQ 21.17 |
|  |  | WLAC 14.9 |
|  |  | KX104 9-3 |
|  |  | 920 deb 28 |
|  |  | WAYS 10.9 |
|  |  | WQRK deb 19 |
|  |  | WRVQ 8.5 |
| , |  | WDRQ 14-14 |
|  |  | WVIC add |
|  |  | WZZP deb 27 |
|  |  | WNCI add |
|  |  | KJRB add |
| WGH 10-1 | KC101 23-19 | KRUX on |
| WYRE 1.1 | WICC add | 14WK add 30 |
| PRO-FM add | WKBO 17-10 | WCIR on |
| WABC 15-15 | WHYN 35-31 | WTMA add |
| WXLO 19-15 | 140 add 38 | WAA Y 28-19 |
| 94020.16 | WKEE 31-27 | WHHY on |
| V100 28-20 | WSGN 14-9 | WISE on |
| Q105 23-18 | 95SGF on | WFLB 32-24 |
| CKLW 5.7 |  | WANS-FM 34-29 |
| WGCL 24-22 | WNOX deb 30 | WROV 23-21 |
| KJR on | WISM on | CK101 $27-23$ |
| KEARTH deb 29 | KIOY 28-24 | FM99 21-12 |
| KRLA 24-20 | KRBE 26-20 | KILE 33-25 |
| KFl on | KFMK 16-13 | KSEL deb 24 |
| KHJ 23-17 | WTIX 15.12 |  |
| 13K 25-22 | Z98 35-27 |  |




## One More Urban Legend: "The Hitchhiker"

It has been said that the driving forces inside humans are the need for food, the desire for sex and the urgent compul sion to tell other people how to do their jobs.

A couple of issues ago this column was about urban legends. I told you every one I could think of at the time, from spider eggs in bubble gum to the nude in the camper, but as that issue left the press and was distributed from the Far East to Europe and in these many United States, the most famous modern folk tale of them all had been overlooked.

Just as I slump in front of the TV and mumble my criticisms during the evening news, some of you may have read that column and said, "The idiot left out the best one!" Well, good ol' UPI came out with missing story on July 25. The radio wire printed this at mid-afternoon:
(JESUS)
LITTLE ROCK POLICE HAVE BEEN FLOODED WITH SECOND AND THIRD-HAND ACCOUNTS OF A CLEAN-CUT, WELL-DRESSED HIGHWAY:HITCHHIKER WHO TALKS OF THE SECOND COMING OF JESUS CHRIST . . . AND THEN DISAPPEARS WHILE THE CAR IS MOVING

WHILE THEY SEARCH FOR SOMEONE WHO'S ACTUALLY SEEN THE HITCHHIKER, POLICE SAY THEY'RE NOT SURE WHAT TO DO ABOUT THE REPORTS. A SPOKESMAN SAYS - QUOTING NOW - "IT'S ILLEGAL TO HITCHHIKE, BUT IF HE DISAPPEARS, THIS HITCHHIKER'S GOING TO BE HARD TO ARREST

In a subsequent story less than three hours later the references to second and third person information had been eliminated. giving the story a bit more believability

ARKANSAS OFFICIALS ARE MYSTIFIED BY REPORTS OF A HITCHHIKER WHO TALKS ABOUT THE SECOND COMING OF CHRIST AND THEN DISAPPEARS INTO THIN AIR FROM MOVING CARS. TWO REPORTS - BOTH ON A SUNDAY - SAID THAT A CLEAN-CUT MAN GOT INTO CARS NEAR LITTLE ROCK, BEGAN DISCUSSING CURRENT EVENTS AND THEN SAID "JESUS CHRIST IS COMING AGAIN" BEFORE DISAPPEARRING.

The disappearing hitchhiker is probably the most widespread. frequently told, and strangest of the modern legends. A close relative is this tall but intriguing tale: a couple driving along a two-lane highway in the rain late at night sees a young girl soaked to the skin, walking on the shoulder in the darkness. She looks harmless, so in sympathy they stop and offer her a ride into town, which is eight miles away. She accepts gratefully and gets into the back seat. But a few minutes later the girl seems to suddenly change her mind and asks the couple to please let her out. They pull over, let her out into the rain lit happens to be right in front of the gate of an old cemeteryl and they drive the two remaining miles into town where they stop for coffee. They're the only ones in the coffee shop, and strike up a conversation with the elderly waitress, who visibly pales when they tell her about the strange hitchhiker. The girl is a ghost, the waitress reluctantly explains, the ghost of a girl who was killed nine years ago in a car wreck about eight miles out of town . . and who walks the highway look. ing for her dead friends who were also killed in the wreck. She always asks to be let out at the cemetery, the waitress says,

Okay. United Press, I won't tease you about swallowing the Jesus Hitchhiker yarn. We all get zapped now and then. You do your job. I'll do mine. After I eat and take care of one other piece of business.

## Rip "N" Read

## Freedom Of The Press

MONDAY AUGUST 4: Freedom of the press is well established because of a trial verdict on this date 'way back in 1735. New York City publisher John Zenger, charged with libel in his Weekly Journal, was acquitted when his attorney was able to establish that truth is an absolute defense in libel cases. The "truth defense" is 245 years old in American courts.

Queen Mother Elizabeth of Britain is 80 . The Queen Mum.

## The Mayflower Heads The Way

TUESDAY AUGUST 5: In case you're sick of hearing about the Pilgrims. I'll make only a brief mention that their ship Mayflower (and sister ship Speedwelll departed for the New World on this date 360 years ago (1620)

On this date in 1962 Hollywood's reigning sex goddess Marilyn Monroe was found dead of a sleeping pill overdose In ' 63 the nuclear test ban agreement was signed.

Neil Armstrong is $\mathbf{5 0}$.

## Atomic Bomb On Hiroshima

WEDNESDAY AUGUST 6: Thirty-five years ago today, when the Japanese were nearly certain they would lose World War II. the atomic bomb was dropped on the city of Hiroshima. President Harry Truman, in making the announcement later to Americans. said the city was "an important Japanese Army base." although only civilians lived in the four-square-mile area vaporized by the bomb. Nine days later Japan surrendered. The bomb dropped from the B-29 "Enola Gay" killed about 70,(1XO) and wounded another 65 .(XX) people.

Lucille Ball is 69. Isaac Hayes is 42.

## The Marin Courthouse Shootout

THURSDAY AUGUST 7: This is the tenth anniversary of the Marin County Courthouse shootout just north of San Francisco, in which an escape plot shocked the country. Angela Davis became the country's "most wanted" woman after allegedly supplying guns used by those attempting to free Ruchell Magee, James McClain, and William Christmas.

Stan Freherg is 54

## Nixon's Final Day As President

FRIDAY AUGUST 8: Six years ago President Richard Nixon made his farewell speech. admitting only to "poor judgment" in the Watergate affair. He left office and Gerald Ford was sworn in August 9. 1974.
Dustin Hoffman is 43. Mel Tillis is 48 . Connie Stevens is 42. Andy Warhol is 49.


This Week
Peter Sellers

Next Week Irvin Kerschner

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## FOR NOW RADIO

IT'S TIME FOR IIVINGSTON TAYLOR
 Time Love"

WFIL on
WRKO 27-25
WOKY add
KFI on
Y103 add
WGH on
WVIC on
WZZP add
KCPX deb 30

KRUX add
WTSN deb 26
13FEA 29-25
WFBG on
WXIL add
KENI add
KBOZ on
WORD add
WONN 40

POP/ADULT AIRPLAY/40 36-31*

Produced by John Boylan

ON HIS WAYS TO THE TOP

"Irue

## Love

 Ways"KVIL on KWEN on WIOD add KRMG add WIP add KSRR add WMID add WKY add WSBA add

Produced by Jim Fd Norman

## ${ }^{\text {The }}$ Rock Lifestyle 30/10 TV Campaign

# "The Best TV Spot Ever Made For A Contemporary Radio Station." 

George Williams

VP/Programming
Southern Broadcasting

## Customized For Each Station <br> With Call Letter Reinforcement <br> Seven Times

Just Completed:
Q105/Tampa
KMJK/Portland
Q94/Richmond



A Division of Radio 8 Records, Ino.


Call Today For Information On How You Can Get It Exclusively For Your Station

# \& Research 

"ESF per se does not mean a disaster for Beautiful Music stations. '

## Beautiful Music Hits Sour Note This Spring - Why?

That loud gnashing of teeth, complemented by the concurrent pulling of hair, is coming from the lairs of several major Beautiful Music syndicators across the nation. The reason - the spring results from the Arbitron surveys. Of the books received to date here at $R \& R$, major Beautiful Music stations served by the leading syndicators have received "down" books about two-thirds of the time

What caused all the problems? Is there any one explanation or are there many problems which perhaps manifested themselves in the Arbitron numbers? As Tom Moran of Churchill syndicators put it. "There are two variables - the music, and the way the stations were measured by Arbitron." While there are probably other aspects involved - such as station marketing and promotional plans, technical problems, and significant news items that may have siphoned off some of the traditional listeners to relaxing music (since they often also tune to a News or full-service station for information), it appears that Moran may have touched on something when he mentioned the impact of the ratings measurement system.

In a significant number of markets, two variables were introduced for this past spring sweep Expanded Sample Frame, and Quarterly Measurement. This week we'll examine the possible impact of ESF, while next week we'll look at how the longer 12-week sweeps may have affected Beautiful Music stations.

## ESF Impact

Expanded Sample Frame. What is it and how might it hurt the numbers of a Beautiful Music station? Basically, ESF is a technique employed by Arbitron to sample persons in homes with phone numbers not listed in local directories. When I was at Arbitron, we began the ESF idea for radio in the spring of 1977 in the top four markets.

Some history may be valuable in understanding the impact of ESF on Beautiful Music stations When Arbitron implemented ESF, it was felt that some formats would benefit more than others. Specifically, there was a feeling in the industry that AOR's and ethnic stations would benefit since ESF was likely to pick up more young males (mobile, so not listed in the phone book) and eth nies who might not be in the directories. Consequently there was a school of thought that said that mass appeal and Beautiful Music stations would proportionately suffer share decreases.

In the Spring 1977 Arbitron results in the top four markets there were results that gave credence to that school of thought. I remember that in Philadelphia, WWSH, which suffered a significant drop, was extremely unhappy and campaigned against the use of ESF until further testing was done. However, as Arbitron honed the implementation of the ESF technique, successful stations of various formats remained successful. The overall ESF impact was not as skewed to young males and ethnics as was originally presumed.

## 20 New Markets

Some of the developments in Beautiful Music this spring have taken place in the 20 markets where Arbitron implemented ESF for the first time. These were markets ranked 34-53. R\&R took a sampling of these 20 new ESF markets to see if ESF is still causing the problems for Beautiful Music stations it did when first used in 1977. As
you will see below, there is evidence to support the feeling that ESF, when first utilized in a metro. may cause instability in the estimates that hurt the ratings of stations with a "relaxing" format.

## Three Test Markets

Below we've broken out some key factors involved in three of the new ESF markets, Columbus, OH ; Louisville, KY; and Rochester, NY. In examining these markets, we looked at the follow ing points to help explain why BM stations fared as they did:

1. Demographic diary return. With the implementation of ESF, did the in-tab increase among 18-34 year-olds, thus giving stations that appeal to that demo cell a chance to score better in the ratings?
2. Spring versus spring comparisons. Some of the BM stations suffered decreases when compared to the $\mathrm{O} / \mathrm{N}$ ' 79 sweep, but it is really more valid to compare like survey periods.
3. ESF impact. How many ESF diaries were returned in the metro, and is this a proportional representation of the number of homes with unlisted telephones?
4. Finally, an examination of the cume and time spent listening figures turned in by the selected stations, among the core of many successful BM stations, adults 35-54.

Here are the results of the analyses:

## Columbus

In Columbus, about $33 \%$ of the metro in-tab diaries were ESF, versus the $27 \%$ figure that Arbitron was striving for. The diary return may have reflected this, since $40 \%$ came back from 18-34 year olds this spring, compared to under $32 \%$ last year. $35+$ diary return dropped from $55 \%$ of the A/M 79 total to $48 \%$ this spring. There were 563 ESF diaries returned.

WBNS-FM, the major BM station in Columbus, dropped from a 12.5 share last spring to a $10.7(12+)$ average persons share this $\mathrm{A} / \mathrm{M}$ survey. The Market-Buy-Market system comparisons that follow show how this may have come about, tied into the poorer 35+ diary return


## Louisville

Unlike the Columbus situation, WVEZ/Louisville (down two shares from last fall) is up more than four shares compared to the $\mathrm{A} / \mathrm{M}^{\prime} 79$ sweep. As in Columbus, the 18-34 percentage of the total metro in-tab jumped, from $30 \%$ to $35 \%$, with a corresponding slip in the $35+$ totals. There were 407 ESF in-tab diaries, right on the estimated percentage of the market that was thought to be in ESF homes. As the printouts below show, WVEZ was able to succeed despite the ESF impact, but that impact was not especially disproportionate.


## Week In Review

## L.A. Book To Be Redone?

Post-survey diary review by representatives of KBIC show that station apparently was shorted credit due to slogan conflict over use of " 104 " identifier. Approximately 85 diaries were discovered where respondents were called back (due to conflict between KBIG and KACE) and asked to clarify their 104 entries. Of these, about 10 persons mentioned that the music was soft or classical (KBIG is a Bonneville Beautiful Music station) but the diaries were marked "unidentified," by Arbitron thus, no credit was given (KACE is a Black-formatted station). Jack Adamson, VP/GM of KBIG, has asked for a reprint of the L.A. Spring book to add the "unidentified" diaries into KBIC's estimates.

## Birch Adds Two More Markets

The Birch Report ratings effort has acquired support in two more markets. Charleston, SC and Knoxville are the latest to subscribe to the Tom Birch-produced monthly ratings data.

## Arbitron Beefs Up New York Office

Two personnel additions have taken place re cently at the New York office of Arbitron Radio. Scott Herman, from WBBM-FM/Chicago, has been named Account Executive for the Northeastern Region. Linda Ann Daileader has been named Client Service rep for the Ar bitron New York office. Ms. Daileader came from a Boston ad agency where she had exper ience in media buying and planning.

## Rochester

One of the more dramatic casualties of this past sweep was WEZO. This leading BM station must have wondered what hit 'em as the station slipped four shares compared to last spring, and was down 10 shares from the fall. Interestingly enough, the ESF impact in Rochester may have been among the most significant in the nation 18-34 in-tab represented more than $34 \%$ of the metro total, compared to $25 \%$ last spring. There was a comparable drop in the diary return of the $35+$ cells. 314 ESF diaries were returned, one third of the metro total and a higher figures than would have been proportional to the estimated number of ESF homes. Given this backdrop, here's the relevant figures for WEZO

| $\begin{aligned} & \text { SEX-AGE: ADULTS } \\ & \text { POP(OD): } 2113 \end{aligned}$ | 35-54 ARBITRON: APR-NAR DAYPARTS: MON-SUN, GAM-MTR |  |  |
| :---: | :---: | :---: | :---: |
|  | mins/day | avc. | HEfkt, |
|  | LISTENED | OTR.HR.(00) | cume (00) |
| WE20-FM | - ${ }_{\text {R }}$ | so | 983 |
|  | $\begin{aligned} & \text { APR-MAY' } 80 \\ & \text { MON-SUN,6AM-MID } \end{aligned}$ |  |  |
| WE20-FM | 33 | 50 | 762 |

## Conclusion: Watch Out

As seen in the above examples, ESF per se does not mean a disaster for Beautiful Music stations. However, when a market is measured for the first time with the ESF technique, there can be problems as the local Arbitron staff attempts to correctly use the new technique. These problems can usually be spotted when there is a higher proportion of ESF in-tab than was estimated to be in the market. Once the implementation of the technique stabilizes in your metro, things will probably settle down. In the meantime, BM stations around the nation, be aware - if ESF is coming your way in the future sweep, lay low and hope the diaries fall your way. If they don't, keep in mind that the numbers are likely to return to the status quo before too many sweeps have come and gone.


## "Never Knew Love Like This Before"

## The sensational new single by <br> "SWEET SENSATION"

| KRLY add | WFBG add |
| :--- | :--- |
| WZUU add | WFLB add |
| KEARTH add | WROV add |
| WKEE add | WSPT add |
| KTSA add | KCBN add |
| KBFM add | KBIM add |
| WLAC add | WXLO 22-20 |
| WGH add | WFBR deb 29 |
| WZZP add | KINT on |



KRLY add
WZUU add
KEARTH add
KKEE add
KBFM
VLAC add

WZZP add

WFBG add WFLB add KCBN add KBIM add WFBR deb 29 KINT on

Street Talk has learned exclusively that RKO Radio has retained the consulting services of Kent Burkhart. Kent's first two projects for RKO will be WXLO/New York and KFRC/ San Francisco. Other stations in the chain may also take advantage of Kent's expertise once possible competitive conflicts are worked out.

Following up last week's front page news
Steve Rivers has announced that General Cinema Corporation will be among the first new clients he will bring to his new partnership with Dean Landsman (R\&R 7-25). The duo will consult GCC's WIFI/Philadelphia, WEFM/ Chicago, and WHUE-AM-FM/Boston.

And speaking of WIFI, is Liz Kiley the prime candidate for the PD job vacated by Rivers's departure? The former WPGC/Washington and WABC/New York personality, who is currently WIFI's MD, is said to have the inside track on the job.

Mike McVay will definitely be leaving WAKY/Louisville to join a yet-to-be-revealed broadcast group as National PD. However, Mike did tell Street Talk that he has agreed to consult WAKY from his new position, even though he's still not saying which company he's about to join. Full details on that next week.

Very interesting reports have been circulating that ex-RCA and A\&M VP Bob Fead just might be heading up a new Japanese company's U.S. branch (possibly the same firm that brought the Yellow Magic Orchestra to A\&M). The name we heard was Alfa, and Street Talk has it that some of the Alfa artists will be released in America on a new label to be distributed by A\&M.

Meanwhile, word is that Jack Craigo will soon fly back to New York from England to take over Fead's RCA position. Craigo, the former Columbia sales chief, has been supervising RCA's British operations, including its merger with Precision Records (formerly Pye, one of Britian's biggest labels historically).

John Volpe has been promoted to Program Director of KOPA-AM/Phoenix by KOPA-AM.FM Operations Manager Steve Rivers. KOPA-AM will continue its current Dancemusic direction, but apparently with a new set of call letters. KOPA-FM, which just had a dynamite spring ARB, now passes the MD duties to Jack McKay.

John Tope has replaced Barry Freeman at Atlantic's West Coast office. He has been with Atlantic for seven years, most recently as their Denver promo representative.

Here's a real brother act for you . . . Bill Gardner is currently the morning man and PD at BJ105/Orlando. His morning newsman is Lee Simpson, who in reality is Bill's brother Al Gardner. Now, Bill and Al's younger brother Andre Gardner will also be in Florida when he completes his move from WIFI/Philadelphia to WIZD/Ft. Pierce!

Former A\&M Album Promotion Director Lenny Bronstein has joined the Don Kelly Organization (manager of Wolfman Jack) to handle promotion and marketing. Lenny will take care of AOR promotion of the organization's contracts, and he will also continue his own independent promotion services.


It's Hard To Get Away
It's certainly a long way from Cleveland to Frankfurt, Germany, but that's where WMMS Station Manager Walt Tiburski traveled for his recent vacation. After a day's sightseeing, he arrived back at his hotel wearing one of the station's famous "Buzzard" T-shirts. The call letters were recognized by a fellow with a British accent who turned out to be the road manager for Led Zeppelin.
Before Walt knew what was happening, he'd met the entire band and was given backstage passes to their Frankfurt concert date that evening, where Walt tells us the band was in top form.

And as if that's not enough, Robert Plant appeared on stage in Germany wearing the very same WMMS T-shirt that Walt had worn earlier, giving the Cleveland AOR world-wide recognition. After the show, Plant politely requested an additional dozen T-shirts for his family and friends, a request that was quickly filled by the delighted Tiburski.

Street Talk picked up that Billboard Publications wants to sell its Nashville stations, WLAC \& WKQB. The asking price is $\$ 5.5 \mathrm{mil}-$ lion for both properties, with a "need for cash" rumored as the reason for the sale.

Gene Knight is exiting KHTZ/Los Angeles to return to B100/San Diego. Lon Thomas is KIIS-FM/Los Angeles's new AM drive personality, coming from KUTE/Los Angeles, and replacing Bruce Philip Miller, who has left KIIS-FM to pursue his freelancing career.

Did you know that Tommy Edwards of WLS/Chicago is a "star maker?" It's true! During the summer of 1977 the station ran a promotion with Warner Brothers Pictures, trying to find just the right little boy to play a major role in their forthcoming film "The Shining." If you haven't already guessed, Danny Lloyd's parents heard the contest and submitted their son's photo for consideration. The rest is history.

MCA Records shut down its new offices a couple of hours early last Friday (7-25) and threw an impromptu party for the staff to celebrate Olivia Newton-John's recent number one hit "Magic." Making the party even more special was an unannounced visit by Olivia herself.

Street Talk has learned that the sudden death of former Polydor promotion man Tim Walter has left his family unable to cope with the expenses. A fund has been set up, and any contribution would be most appreciated by Tim's family and friends. If you wish to submit checks in the name of Ed Walter, send them to: John Farr, CBS Records, 24681 Northwestern Highway, Southfield. MI 48075.

## FROM RAO

BHING RUSH RHFASYD, A NHW SINCHE..

## TRMN CARAE

BRIMAMNLPRRIORMANCA OR THIS ORICNAL RECORDNE OF

## "OUT HIREOS MYOWN"



FROM THR YNARS
MOST POPUAR MOHE

BROM THi?
AMPNADY"GOID" SMAS: Hir SOUSDITACK ALBUM


RX•1-3080


## Balancing Beautiful Music With News

R\&R conducted a random survey of Beautiful Music stations in large, medium, and small markets on their news coverage, and how it fits their format. The general approach is to give as much information as possible, eliminate gory details, and retain the listeners. We polled stations on news staff size, news sources, newscast length, content, extras, and overall philosophy; the results follow

## Size Of News Staff

$\begin{array}{ll}1-2 \text { member news team: } & 79 \% \\ \text { More than 2: } & 21 \%\end{array}$
The vast majority get by with one or two newspeople, but special circumstances dictate bigger efforts. WROW-AM-FM/Albany has a six-person news team, and PD Bill Patrick explains, "We are one of the top stations in a capital city, and are heavily involved in New York state's legislative affairs. This means we spend a lot of time in the halls of the state capitol and the governor's office."

|  | Services Used |
| :--- | :---: |
| AP: | $57 \%$ |
| UPI: | $36 \%$ |
| AP \& UPI: | $7 \%$ |
| NBC: | $14 \%$ |
| CBS, Mutual, |  |
| other: | $7 \%$ |

Most stations feel one news service is sufficient, with AP the favorite. Occasionally, a large market station like KBIG-FM/Los Angeles feels the need for more, as News Dlrector Phil Reed relates: "We have three wire services, UPI, AP, and City News Service, as well as feeds from our own Washington correspondents when California lawmakers are making the news."

## Length Of Newscast

1-2 minutes
3 minutes or more: $\quad 57 \%$
Although most stations run more than two minutes, newscasts over four or five minutes are rare. An exception is KHAR/Anchorage, since there is no other station in the market providing extensive news. GM Ken Flynn told R\&R, "We run four to five minutes of news on the half hour in the


We would like to extend an invitation to all of you to attend the 1980 NRBA American Radio Expo on October 5-8.

The expo will feature a Video Theater and we would appreciate any video cassettes of station commercials for exhibition. We can accept any video format (Beta, VHS or U-matic), and will be happy to return them after they are dubbed. Please send to: Pam Bellamy, R\&R, 1930 Century Park West. Los Angeles, CA 90067.
mornings, and at 7 am and 8 am you'll hear 10 min utes of news

## Daypart Emphasis

Mornings 6am-10am: $\quad 71 \%$

## No particular emphasis: $29 \%$

The majority of the stations surveyed place the heaviest news emphasis in their morning drive times, with afternoons running second over other dayparts. A significant percentage make no special distinction, running news on the hour.

## News Content \& Philosophy

Local emphasis: $55 \%$ National emphasis: 45\%
Edit coverage to fit format: $93 \%$
Whether the news emphasis is national or local, our stations agree it should not offend large segments of the listening audience. Actualities are avoided, and certain types of stories are downplayed. Harry Reith, Manager of Operations for KAIRAM/Tucson, states, "We're concerned with the content of the news rather than the extensiveness of it. We're disinclined to use stories on murder, rape, pestilence and disaster. Our feeling is that unless they have some broad-based impact on our audience, they really don't serve any purpose In being used."

## Traffic Information

Provide traffic reports: $\quad 57 \%$
No traffic reports:
43\%
Traffic coverage is based on individual market needs. Those that supply traffic information often utilize special sources. Donald Nutting, PD of WWSH/Philadelphia, comments, "We work in conjunction with an outfit called the Shadow Traffic Network. They have several cars on the road as well as a helicopter. The Shadow people give us the general rundown and more importantly the major trouble spots." KHAR/Anchorage works in association with Air Watch, a service which supplies them with current reports aired in the mornings and afternoons.

## Weather

Provide weather reports: $100 \%$
Everyone supplies current weather forecasts, with an emphasis placed on the mornings. WOODFM/Grand Rapids, WKSS-FM/Hartford, and KBRA-FM/Wichita, among others employ a weatherman or meterologist. Steve Cody, PD at WEAT-FM/West Palm Beach, adds, "Our weather forecast is updated hourly. The weather changes from moment to moment here. In the case of a local weather warning such as a tornado or during hurricane season, we do not hesitate to suspend all programming so we may give constant information."

In a column of special interest to all our readers, this week Jhan Hiber, Editor of our Ratings \& Research section, will provide a special look at Expanded Sample Frame and Quarterly Measurement and its impact on Beautiful Music in the latest Arbitron surveys. See Page 15 for details.


## Sports

Provide sports coverage: $\quad 36 \%$
Primarily a regional extra, which in most cases the emphasis is placed on local teams. WWSH's Donald Nutting states, "Philadelphia is a tremen dous sports city and we include our own major league teams. We do not run down every score in the National League or the American League." Others within this group treat sports as they do the news. It must affect a large segment of their audiences.

## Financial

## Provide financial reports: $\quad 70 \%$

Thirty percent of those supplying financial data rely on local brokerage firms for their information, in some cases (KHAR/Anchorage, for example) using a representative of the company on the air Most stations give the day's closing stock quota tions, placing them generally at the end of newscasts. WTIP/Charleston, WV, for instance, uses prices supplied by the Wall Street Journal, and airs reports about eight times daily.

## Tune-In Or Tune-Out?

Would more news be a tuneout? Yes: $86 \%$
In most markets, there are others providing more extensive coverage than the Beautiful Music stations. Those answering yes to the question echoed the sentiments of Bill Struyk, Director of Broadcast Operations for WOOD-FM/Grand Rapids "Anything more than what we do would be a tuneout. I think we do just enough to keep the listener informed; he knows that the world is still there, that nobody has pushed a button and blown it up." Agreeing with Struyk is Rob Edwards, PD at KBIG/ Los Angeles, who sums it up perfectly: "News is very much a part of what we do and a service we feel is valuable. We try to be as brief as possible yet give the needed information. After all, music is still a very important part of what we do."

- Pam Bellamy and Gail Mitchell


THE NICE $N$ EASY WAY - to fight infleton. WAIT.AMI Chicago recently held an "Inflaton Aghter" contest, awerding e lucky couple one week at the Sheraton Walklkd In Hawall plus $\$ 500$ cash. Pictured at right with winning duo is Station Maneger Ron Leppig.

## One for all...

## Harris' 9003 Program Automation System



The Harris 9003 Program Automation system can be used by everyone in your station...you can even have independent keyboard terminals.

For the news, program and traffic departments: Independent files for each department are integrated automatically by the unique MULTI-FILE ${ }^{\text {tm }}$ Program Memory.

For the DJ: Song titles and artists in ordinary English (or Spanish, French, etc.) are displayed on your terminal to make the program schedule understandable to any operator. Count-down time display and capability to display three lines of copy for news bulletins or special commercial tags are also unique features.

For station management: Reduce paperwork and scheduling errors. Achieve better planning. Improve on-air performance. And best of all reduce operating cost for a minimum investment.

For engineering: High reliability, backed up with 24 hour service minimizes down time. Selftest and diagnostic programs make troubleshooting as simple as possible.

For the future: All models in the Harris 9000 series can be expanded in modular form to accommodate your increasing needs and your budget!
For more information contact: Harris Corporation, Broadcast Products Division, Dept. 820, P.O. Box 4290, Quincy, IL 62301, 217-2228200, Ext. 3489.

HARRIS
COMMUNICATION AND INFORMATION PROCESSING

## April-May 1980

## Arbitron Results

## Milwaukee

WTMJ, WISN Remain Stable; WEZW Up Almost 2; WBCS-FM Has Best Book In Recent Years; WZUU-FM Takes Top 40 Lead, WRKR-FM Making Inroads

|  | 0/N'7y A/M 'mo |  |
| :---: | :---: | :---: |
| WAWA (B) | . 8 | 1.3 |
| WBCS (C) | 2.0 | 2.3 |
| WBCS-FM (C) | 7.1 | 8.7 |
| WBKV-FM (PA) | 1.2 | 1.1 |
| WEMP (C) | 1.5 | 1.2 |
| WEZW (BM) | 10.3 | 12.0 |
| WFMR (CL/J) | 2.3 | 2.9 |
| WISN (PA) | 10.7 | 10.3 |
| WKTI (R) | 38 | 3.3 |
| WLPX (A) | 8.1 | 7.2 |
| WLUM (B) | 1.8 | 2.7 |
| WNOV (B) | 1.2 | 1.0 |
| WNUW (PA) | . 6 | 1.3 |
| WOKY (R) | 7.2 | 3.4 |
| WQFM ( $A$ ) | 4.4 | 3.7 |
| WRKR-FM (R) | . 9 | 2.2 |
| WTMJ (PA) | 15.3 | 15.0 |
| WXJY (BM) | 2.3 | 1.9 |
| WZUU1.FM (R) | 5.1 | 4.0 |

Oklahoma City
KKNG Moves Into Top Slot As KTOK Loses 6; KXXY, KLTE Each Gain 3

|  | O/N'79 A/M'80 |  |
| :--- | ---: | ---: |
| KAEZ (B/D) | 2.7 | 3.6 |
| KATT.FM (A) | 4.8 | 5.6 |
| KEBC (C) | 11.9 | 10.9 |
| KRLR (C) | 1.7 | 2.9 |
| KKNG (BM) | 12.4 | 13.6 |
| KLTE (PA) | 3.1 | 6.1 |
| KOCY (C) | 1.7 | 1.6 |
| KOFM (R) | 8.9 | 7.8 |
| KOMA (R) | 6.2 | 4.2 |
| KTOK (PA) | 17.8 | 11.7 |
| KXXY (A) | 5.9 | 9.0 |
| KZUE (R) | 4.2 | 5.5 |
| WKY. (R) | 5.8 | 5.6 |
| WNAD (C) | 2.1 | 1.5 |

## Albany

WGY Up Almost Two Shares, Retains Huge Lead; WFLY Rises To Double Digits; WROW-FM Improves
 WCSS (PA)
WFLY(R) WFLY(R)
WGFM $(R)$ WGNA (C) WGY (PA) WHRL (BM)
WHSH (BM)
WPTR (R)
WPTR (R)
WOBK (T)
WQBK-FM (A)
WROK (BM)
WROW-FM (BM
WROW-FM (BM
WTRY (R)
WTRY (R)
WWOM (PA)

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Note: A broken line dividing stations in a market signifies that the stations below are located outside the metro area. A solid dividing line signifies that stations below the line allegedly ran on-air survey announcements during the book.

Average Querter Houp Sharas are Monday-Sundey, 6am-midnight, Metro Survay Area, $12+$.

A-AOR, B-Black, BB-Big Band, BM-Beautlful Music, C-Country, CL-Classical, D-Dlsco, J-Jazz, MMiscellaneous, N-News, O-Oldles, PA-Pop/Adult, R-Rock, RL-Rellglous, S-Spanish, T-Talk.

Hartford
WTIC Still Dominant; WRCH Up 2 To Double Figures; WTIC-FM Almost Doubles


Phoenix
KNIX-FM Rises To Top; KOPA-FM Up $3+$, Leads Top $40^{\circ}$ s KTAR Gains Almost 2

|  | $0 / N^{\prime} 79$ A/M 's0 |  |
| :--- | :---: | :---: |
| KARZ (PA) | 4.1 | 2.8 |
| KBBC (A) | 3.5 | 2.4 |
| KHEP.FM (RL) | 1.5 | 1.9 |
| KIFN (S) | 2.5 | 2.3 |
| KJJJ (C) | 5.4 | 4.3 |
| KKKQ (R/O) | 3.1 | 2.3 |
| KMEO (BM) | 1.4 | 2.1 |
| KMEO-FM (BM) | 7.6 | 6.7 |
| KNDX (C) | 2.0 | 2.9 |
| KNIX-FM (C) | 7.7 | 9.2 |
| KOOL (O) | 5.9 | 4.3 |
| KOPA (R) | 7 | 2.0 |
| KOPA-FM (R) | 4.3 | 7.6 |
| KOY (PA) | 8.1 | 8.2 |
| KPHX (S) | 1.1 | 1.5 |
| KQYT (BM) | 10.6 | 7.8 |
| KRUX (R) | 1.7 | 2.5 |
| KTAR (N) | 6.5 | 8.4 |
| KUPD (R) | 4.7 | 4.2 |
| KXIV (PA) | 1.2 | 1.3 |
| KZZP-FM (R) | 1.5 | 2.3 |
| KDKB (A) | 4.2 | 6.4 |
|  |  |  |







WAMB (BB)
WGNS (R)
WJRB (C)
WKDA (C)
WKDF (A)
WKQB (A)
WLAC (R)
WMAK (PA)
WBYQ ( $R$ )
WMTS (C)
WMTS (C)
WSLX (PA)
WSLX-FM (C)
WSLX-FM (C)
WSM (C)
WSM (C)
WSM-FM
WSM-FM (PA)
WVOL (B)
WWKX (R)
WZEZ (BM)
O
5.5

## Salt Lake City

KCPX, KSL Tie For Lead;
Country KSOP-FM Up Almost 3;
Good Gains For KALLFM, KDAB, KSXX

|  | O/N '79 A/M ${ }^{\text {¢ }}$ \% |  |  |
| :---: | :---: | :---: | :---: |
| KALL (PA) | 7.7 | 7.7 |  |
| KAlLrFM (PA) | 4.0 | 6.1 |  |
| KCPX (R) | 7.0 | 5.8 |  |
| KCPX-FM (A) | 9.9 | 8.5 |  |
| KDAB (PA) | 2.4 | 4.3 |  |
| KISN (BM) | 4.0 | 2.9 |  |
| KLO (R) | . 9 | 1.1 |  |
| KLUB (BM) | 7.3 | 6.6 |  |
| KPRQ (PA) | 1.7 | 2.5 |  |
| KRGO (C) | 3.5 | 4.4 |  |
| KRSP (PA) | 3.0 | 2.7 |  |
| KRSP-FM (R) | 5.7 | 4.9 |  |
| KSFI (BM) | 6.5 | 6.0 |  |
| KSLL (PA) | 10.5 | 8.5 | - |
| KSOP (C) | 2.7 | 1.3 |  |
| KSOP.FM (C) | 3.9 | 6.6 |  |
| KSVN (C) | . 9 | 1.0 |  |
| KSXXX (N/T) | 2.2 | 3.8 |  |
| KWHO-FM (BB) | 1.8 | 1.3 |  |
| KWMS (N) | . 9 | 1.6 |  |
| KZAN (C) | 2.8 | 2.8 |  |
| KAYK-FM (PA) | 2.3 | 1.5 |  |

## Birmingham

WENN-FM Up Sharply, Takes Lead
From WKXX; WSGN, WAPI-FM, WZZK Gain Solidly

WAPI (PA) O/N'79 A/M'80
WAPI-FM (BM
WATV (B)
WCRT (PA)
WDJC (RL)
WENN (B)
WENN-FM (B)
WERC (R)
WJLD (B)
WKXX (R)
WOEZ (BM)
WQEZ (BM)
WRKK (A)
WRKK (A)
WSGN (R)
WSGN (R)
WVOK (C)
WVOK (C)
WWWB (PA)
WYAM (C)
WYDE (C)
WZZK (C)

## Greensboro

Winston Salem
WTQR Increases, Holds Lead;
WKZL, WGLD Post Good Gains;
WSEZ Opens Up Top 40 Lead

|  | A/M'79 A/M'80 |  |
| :--- | ---: | ---: |
| WAAA (B) | 5.4 | 3.4 |
| WAIR (R) | 2.9 | 2.7 |
| WBIG (PA) | 3.1 | 3.7 |
| WBUY (O) | 1.2 | 1.7 |
| WCOG (R) | 2.5 | 2.0 |
| WCSE | - | 1.3 |
| WEAL (B) | 4.1 | 1.7 |
| WGLD (BM) | 8.9 | 10.1 |
| WHPE (RL) | 2.1 | 3.4 |
| WKZI (PA) | 7.9 | 9.3 |
| WMFR (PA) | 2.5 | 2.7 |
| WPET (RL) | 3.3 | 1.6 |
| WQMG (B) | 4.6 | 5.7 |
| WRQK (R) | 5.6 | 6.2 |
| WSEZ (R) | 5.7 | 7.3 |
| WSJS (PA) | 8.8 | 8.0 |
| WTOB (PA) | 1.8 | 1.5 |
| WTQR (C) | 1.6 | 12.6 |
| WRAL (R) | - | 1.2 |


|  |  |
| :--- | :--- |
|  | 2.9 |
|  | 2.4 |

,


July 1980 Filday, 6am-midnight.

## Mediatrend Estimates

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## New York

WBLS Remains ALop Largely
table Market; WNEW-FM Almost Doubles, Moves 18th-sth;
WADOAlso Up Strong. WHN Loses Almost $50 \%$, Falls To 19th; WCBS-FM Slips To 18th From 8th

|  | May | June | Juty |
| :---: | :---: | :---: | :---: |
| wBLS (B) | 9.1 | 7.2 | 8.2 |
| WOR (T/PA) | 6.7 | 68 | 6.8 |
| WKTU (B/D) | 6.7 | 6.7 | 6.0 |
| WPL ( ${ }^{\text {a }}$ ) | 6.5 | 6.1 | 5.7 |
| WINS (N) | 6.7 | 6.0 | 4.5 |
| WNBC ( R ) | 3.5 | 3.3 | 4.4 |
| WPAT-FM (BM) | 1.9 | 5.6 | 4.4 |
| WNEW.FM (A) | 3.2 | 2.2 | 4.3 |
| WADO (S) | 3.0 | 2.7 | 4.2 |
| WCRS ( ${ }^{\text {( }}$ ) | 4.0 | 4 | 4.1 |

Los Angeles KMET On Steady Rise To Top As Batule; Three New Tasses KBIG In Bm Batule; Three New Top 10 Entries
KMPC 13th-6th, KI.OS $15 \mathrm{th}-8 \mathrm{th}$, KUTE 20th-9th; KRTH, KHJ KNX.FM (8th-20th) Fall From Top Hanks

|  | May | June | July |
| :---: | :---: | :---: | :---: |
| KMET (A) | 6.8 | 7.9 | 8.9 |
| KABC (T) | 8.4 | 9.7 | 7.6 |
| KJOI (BM) | 2.7 | 2.9 | 32 |
| KBIG (BM) | 3.9 | 5.1 | 4.8 |
| KRLA (R/O) | 3.6 | 5.9 | 4.1 |
| KMPC (PA) | 2.6 | 2.5 | 3.6 |
| KFWB ( ${ }^{\text {) }}$ | 4.3 | 4.0 | 3.3 |
| KLOS (A) | 32 | 2.4 | 3.3 |
| KUTE (B/D) | 2.1 | 2.1 | 3.3 |
| KNX ( N ) | 3.2 | 3.3 | 3.1 |

Note: - denotes station which didd not rank in Mediatrend's Top 20 for the relevant month.

Chicago
WGN Stays On Top: WBBM, WMAQ Rebound; WLAK Falls From Top 20; WKQX Drops 8th-15th New To Top 10: WMET 12 th-8th, WBBM-FM 17th-10th
WGN (PA)
WLOO (BM)
WBM (N)
WSSAR
WMAQ (C)
WUUP (A)
WND (N)
WGET (A)
WGCT (B)

WGCT(B)
WBBM-FM (P
WBBM.FM (PA)

THE BROTHERS JOHNSON
have unearthed another golden single

"TREASURE" The most valuable new single on the streets today. From THE BROTHERS JOHNSON Platinum Album LIGHT UP THE NIGHT.

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## AL. CASEY'S WIN IN KANSAS CITY

## WHB Comes Back

Storz Broadcasting has owned WHB/Kansas City since 1955. The station built a welldeserved reputation as a "legend" in contemporary music radio with over 20 years of solid ratings. Then in 1978, WHB's $12+$ shares dipped into the 4's, but interestingly enough, management did not immediately fire Program Director Al Casey. The station did, however, begin a deliberate building process with a new target demographic, a demo we've been hearing more and more about lately, the 25+ audience
an excuse. If you know how to do it, which band you're on shouldn't matter
"Naturally when you start talking about the teens and the $18-24$ audience, $F M$ becomes more of a factor it's more important mainly because the younger audience doesn't think much of AM anymore. And, frankly, I believe that's an attitude we let them develop without putting up a very good fight.'

## WHB Today

I have recently covered the stories of other stations going for and successfully cornering the $25+$ audience, but their formulas have not always been the same. WHB is no exception, as Al told me
"The whole process is really an evolution of what was an old-line Top 40 station. We began retargeting the music for the 25+ group in January 1979, and our success was not immediate. We used the slogan, 'We've
"If you've got a good product on the air and a good technical sound I don't think it really matters whether you're AM or FM, especially when you're going after the $25+$ audience.'

Last fall. WHB's 4.8 became a 6.0 share, and this spring AI Casey's WHB was number one $18-49$, number one $25-49$ and number two 18-34 (right behind KY102) while scoring a 8.6 total share $12+$. WHB had come back.

## Isn't That An "AM"?

With 10 kw of power at 710 on the AM band, WHB has no signal problem, but the old AM versus FM argument was the first part of my recent conversation with PD Al Casey. I was glad to see an AM music station doing so well, but Al didn't see it exactly that way, saying. "If you've got a good product on the air and a good technical sound I don't think it really matters whether you're AM or FM, especially when you're going after the $25+$ audience. I think the people that say it can't be done anymore on AM are just using that hollow argument as

## N.R.B.A. Expo Update

Here's another, reminder to send in your TV commercials for presentation at this fall's NRBA American Radio Expo here in Los Angeles. If you've done any TV advertising in the last year that you're particularly proud of, and would like to share it with all your colleagues, send a video cassette (any format) directly to me here at R\&R, 1930 Century Park West, Los Angeles, CA 90067. Naturally, your tapes will be returned

With summer half over (already?), it's not too soon to be making your plans to attend the American Radio Expo. The dates are October 5-8 and the location will be the Los Angeles Bonaventure Hotel. Full registration information, including a form for hotel reservations, are included in this week's issue. The NRBA, in conjunction with all of us at R\&R, have a very special gathering planned, and we'd certainly like to have you with us.
grown up together,' which a lot of people have used.
"Right now, the evolution is complete and we are definitely personality-oriented contemporary. Our people are not longwinded-say-nothing personalities They really can't be, because the emphasis is still very much on music at the station. But the announcers are important and news is important too. The kind of personality I'm talking about is very local in content, and it's presented with an eye always on having fun. It's entertaining radio to listen to, and that makes us very much a foreground station. Our people reach out and grab you."

Personality seems to be one of two common threads running through all stations that have enjoyed success with the older demos. Al shared some definite thoughts he had about what a real air personality has to have.
"The first thing I look for in a disc jockey is warmth and natural friendliness in delivery. Is this person a human being? I don't want someone that sounds 'hype' or 'jive' because I just don't believe that works anymore. A good air personality has to be able to talk and say something! I don't put a lot of limits on the staff here, and occasionally some bits will go on for a while, but if the payoff is there at the end, then it's okay
"We are controlled, but I give the people latitude within the format. I see the format like the walls of a house. You live inside those walls and whatever you do in there is okay. Every now and then you can go outside the house too, if you feel you can do better out there
and those situations do arise.

## Grown Up Music

The other common thread for most $25+$ stations is the music. The general idea of what kind of music a $25+$ audience will enjoy usually leans to the softer side of the current contemporary crop, but measuring the acceptance of those songs can be a tricky matter

Al picks WHB's music in a very old-fashioned way, "I go by my ear a lot. The way the record sales situation
is today, it's nice to be able to rely on your ears. We also use call-out research, but only to help us determine how we should play the songs we are already playing. I don't use the call-out for new songs at all."

WHB's current playlist doesn't necessarily lead one to believe that the station is targeting $25+$, but then the "adults don't like rock and roll" argument may not be universally valid. In fact WHB's list contains nearly all the songs on R\&R's National Airplay/30. The technique that makes it all work is an old Top 40 format element called dayparting. Newer, harder-sounding songs, are played somewhat sparingly and placed very carefully into the right dayparts, until the $25+$ group begins to show a definite like for them. It's not a new way of doing things, but it is very effective when the target audience is mostly adults.

## Timing And Success

The timing of WHB's evolution was perfect. КСмо, another AM in the market that had been successful with an adult approach to contemporary music, suffered the same kind of overall ratings decline that WHB had. KCMO shifted to virtually all-News just prior to the last ARB, and apparently many of its listeners found the new WHB to be just what they were looking for

Al Casey and his staff have done a remarkable job of revitalizing a declining giant. WHB is competitive in every major demographic now and dominent in the key $25+$ cells. As Al said, the rebuilding process did not occur overnight, but the perseverance of WHB's manage ment, tempered with patience, has really paid off.

## Motion

Kathy Derouville is no longer Programming Assistant for KHTZ/Los Angeles and she has left the station Kathy is a very talented individual and she will be seeking other radio opportunities in Los Angeles.

Chuck Evans has joined the new air staff at ABC's WRCK/Chicago in the 7:30pm-12midnight shift. Chuck comes to Chicago from KDWB/Minneapolis ... New to the KPLZ/Seattle lineup is Jack Elliot, who will do middays . . . Robin Bailey has resigned his 6-10pm airshift at KFRC/San Francisco to return to his home town of Spokane. He plans to open his own audio production company.

Geoff Davis has moved from WDJX/Dayton to 95SGF/Savannah for afternoon drive . . . Dan Kieley is the new MD at KKRC/Sioux Falls .. . Beau Richards, most recently MD for WICY/Tampa, has joined the KXIO/ Nashville staff as 7 pm -12midnight personality . . . Chuck Lakefield has been promoted to MD at KMJC/San Diego

Mike Weber moves from WLW/Cincinnati to WLCY/ Tampa for the PM-drive airshift and Music Director duties . . KRNA/Iowa City has a new afternoon performer. He's Jeff Harmon from KXIC/lowa City . . . Jay Quinn is new to the lineup of Q107/Washington for the all night show. Jay comes to the ABC outlet from Z105/ Toledo.

Gail Tonnessen has been named Director/Advertising \& Promotion for WXLO/New York. Prior to joining WXLO, Gail was the advertising and promotion administrator for WNBC/New York.

Beau Elliott. PD of WOHO/Toledo, was married July 12. Beau and his new bride Laurel will live in Toledo . . . Jeff Lucifer, PD of FM102/Sacramento, has announced his forthcoming marriage to Katherine Korman. The couple will be married aboard the S.S. Princess Louise in the San Pedro Harbor on August 9.


INVASION OF THE BLUES BROTHERS - A wave of Blues Brothers slghtings at radio stations across the country continues, as JB105/Providence's "Blues Brothers Lookalikes" contest turned up a ton of entrants suited for the role. The winner took home the Bluesmobile at right Also pictured is J8105's Brad Piarce (next to car), while lurking around the beck our of uniform are station's Al Norman, Bill Davis, and Rod West.


WFIL JOINS EMPIRE FORCES - WFILIPhiladelphia staged a giant "Happy Hour Craoture Parti" in conjunction with "The Empire Strikes Back," complete with costumed stars of the movie and other intergalactic citizens. Pictured with some of these chilling denizens of deep space are WFIL PD Ray Quinn (left) and RSO rep Fred Di Sipio Ir. (right).

## WJKL

WJKL GM Rick Jakle told R\&R, "but by its very definition, we were programming to a very limited market segment. It became apparent that if we were going to be the success that we feel this property should be, that changes would have to be made
"Over the years we've talked with programming consultants - it's been a pretty intense period of study - and we finally settled on Century 21," Jakle continued, adding. "What we are doing is retaining some of the elements that made us special. All of our feature programming will continue. We're going to become more consistent, but we will continue to break new music, and probably more of it in higher rotation than previously
"I personally loved what we were doing," Jakle said in closing, "but the hard business reality is such that progressive radio is somewhat noncommercial.'

## FirstCom

Continued from Page 3
Atchley commented. "Our mission is to provide broadcasters with products and services that will help make them more profitable. Broadcasters face stronger competition in the 80's than in any other period in this history, and we have positioned FirstCom to serve broadcasters throughout the 80's and beyond. We know that our services must always enhance the station's image as well as the overall image of the broadcasting industry." FirstCom's initial products and services will be announced over the next three months.


CHUM SCARS USED CARS - CHUM/Toronto staged a charity car smash to tie in with the film "Used Cars," demolishing a 1971 Pinto. Pictured preparing to bash for cash are (l.r)


STRAND RELATIONS AT CFOX - Island's Strand visited CFOXNancouver before an aree concert recording an interview. Pictured (l-r) are group's Scott Shelly, CBS/Canada's Frank Gigliotti CFOX's John Beaudoin, and Jeffrey Porcaro, producer of the Strand LPand member Gigliott
of Toto.


INK PARTY TRIUMPH - KWKISt Louis invited 30 listeners to a riverbost party with RCA's Triumph recentr. Pictured at the festivities are (l-r) group's Gil Moore and Rik Emmett Double Group PD/Contemporary Gestivities are (l.r) group's Giv Mooro and Mike Levine RCA's Andy Allen, and RCA VP John Betancourt.


GETTING TANNER IN SAVANMAH - A highlight of the annual Great Ogeechee Raft Rece around Sovennah is always WSGA \& 2102's bikini contest, and this year the weather 1104 de grees) and the contestants were perfectly suited for the event. Pictured flanking the three winners are GM Jerry Rogers (left) and PD Brady McGraw.


THOMSON COMES IN TO WAXI - Ali Thomson visited WOXI/Atlante during his Southern promational swing Picturad at the station are (l-r) WQXI MD J.J. Jackson, Thomson, A\&M's Johhny Shuler and Assistont MD Kelly Mc Coy.


SNAKE'S ALIVE AT WGCL - One of the delightful bonuses of promoting records by groups with animal names llike Mirage's Whitesnakel is the opportunity to bring the namasake creatures along to scare the davlights out of unsuspecting radio personnel. Pictured at WGCL MO Dave Collins, air personality Dave Matthews, PD Bob Travis, Jackie Krenck Isnake handerl and Atlantic's Lau Sicurezza, keeping a safe distance.


KING OF BECKLEY - RCA's Evelyn "Champegne" King play od Beckley. WV recently, and WCIR tied in to give listeners the chance to win tickets and albums. Pictured (l-r) are WCIR MD Ron HIII, King, and PD Jay Q.


SEDAKA GETS OFF ON LEFT FOOT AT KYA - Neil Sedeke visited KYA.AM.FM/San Francisco for an interview. Pictured high stepping of the studios are (l-r) KYA PD Alan Mason, Sadake and morning team Mink \& Noah (Bill Minckler and Noah Griffin).


KSTT BEARS UP TO CHARITY CHALLENGE - KSTTIDaven. port raised over $\$ 22,000$ for Cerebral Palsy in the Quad Cities by wey of over $\$ 22,000$ for Cerebrat Palsy inence of two Chiby way of a Walkathon, aided by the pear Allen Ellis. KSTI cago Bears plavers. Pictured (I-r) are Bear Allan Ellis, KSTI morning newsman Fran Rilev, morning man Spike O'Dell, and Robin Earl of the Bears.

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# THE PICTURE PAGES 

Spinners On Silver Threshold


Following their recent engagement at the MGM Grand in Las Vegas, Atlantic's Spinners celebrated the cammencement of their 25th vear together. Pictured at the silver celebration are (1-r): group members Henry Fambrough and Bobbie Smith, Atlantic West Coast GM Les Garland, and Spinners John Edwards, Billy Henderson, and Pervis Jackson.

## A Whisky Dreamland



Dreamland's Shandi performed at the Whisky in Hollywood. Pictured backstage after the concert are (1-r) man. ager Jim Morev. Dreamland VP Michael Dundas, Shandi, I.C.M. 's Rob Kahane and Dreamland VP Rick Swig.

Polydor Contracts LaToya Jackson


The newest member of the Jeckson family to emerge on the music scene, LaTova, has just signed with Polydor Records, with her seff.titled debut album scheduled for earty August release. The prertiest Jackson is surrounded by lleft Polydor VP \& West Coast GM Marty Goldrod and Joe Jackson Productions administrator Wally Roker and (right) Polydor President Fred Hasyan, Joe Jackson, and Polydor Exec. VP Dick Kline.

## Gentle Giant Invades L.A.



Following their recent performance at the Roxy in Los Angeles, Culumbia's Gentle Giant were met backstage by various label execs. Pictured post-performance are, from left: group's Gary Green, Ray Shulman, Michael Ritto and Derek Shulman, Columbia's Tonv Zetland and Rob Wunderlich, and Gentle Glant members John Weather and Kerry Minnear.

## Gilder Goes Casablanca



Nick Gilder has been signed by Casablance Records, with initial product due later this summer. Pictured at the signing ceremonies are (1-r) Caseblance President Bruce Bird, coproducer Ken Mansfield, Gilder, and comanagers Lloyd Segal and Barry Semuels.

## WRKO Makes Frank Statement



Boston celebrities gathered to mark the opening of the second annual WRKO/Baston hot dog cart in Government Center, with proceeds going to the Kennedy Memorial Hospital for Children in Brighton, MA. Shown "hot-dogging" it are (1-r) WRKO GM Bob Fish, Boston Bruin Dwight Foster, and Boston Vice Mayor Eaward Sulliven.

## Cames Lunches With EMIAJUA Luminaries



A recent EMI AmericalUnitod Artists Records Iuncheon honoring its artists and field promotion staff found EMI's Kim Cernes enjoying the social izing with Capitol/EMI.AUUA's Jerry Seabolt (centert and EMI.AUUA VP Mark Levinson (right).

Full Moon Rising At Epic


Epic Records recentty held a listening party for Charlio Daniels new LP, "Full Moon." At the reception, Daniels (left) presented EpialPortraitCBS Associated Labels Sr. VP Don Dempsev with a special plaque in appre ciation for the help the label has given him In his career.


TOP-40 IS BEGINNING TO "FOOL" WITH THE LARSEN/FEITEN BAND

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SYNDICA TION FOR BLACK RADIO (PT. I)

## Sid McCoy's 'Special Edition'

Sid McCoy is one of Black radio's allaround entertainment success stories. He parlayed a radio career into a Chicago TV series and a position as Jazz A\&R Director at a top record company of the mid-Sixties, then moved to Hollywood and started a successful TV directing/producing career that is still going strong. He's directed "Soul Train" for three years, and directed or was Associate Producer on programs ranging from "Sanford \& Son" to "Mary Hartman" to "Harry-O." Now he's back on the radio with "Special Edition," a syndicated show from Westwood One in which McCoy interviews top black recording artists. I spoke with McCoy about his reasons for returning to the radio scene.

## $\mathbf{R \& R}$ : Tell us a bit about "Special Edition."

SM: It's sponsored by Michelob and distributed by Westwood One, and it tries to expose black entertainers and sing their praises and let people know the contributions they have made. We try in as interesting a manner as possible to let people know something about the person himself or herself beyond the talent.

R\&R: Let's talk about you for a moment. You've been heavily involved with television. Why did you go with a radio show?

SM: Radio is my first love. That's where I first enjoyed some gratification, where I could communicate and share things with people. I had been away from it a long time. I left radio in 1967 and became immersed in film and didn't get involved in radio at all. But I came to the realization that radio is probably the best, and let's face it, there are virtually no opportunities in television, particularly network TV, and the only black syndicated television is "Soul Train." I even directed it for three years. But if you want an opportunity to share some experiences, to disseminate some information, and to pay tribute to some people who deserve it, then radio provides you with that opportunity, and "Special Edition" gives us the vehicle for doing it.

## People

Brute Bailey is the new Program Director of WYLD-AM-FM/New Orleans, now a member of the Inter-Urban Broadcasting family. In addition to these duties, Bailey will also consult the company's WLTH/Gary, IN. Prior to this appointment. Bailey was PD of WIGO/Atlanta. Most recently Program Director of KMJM/St. Louis, Harry $\mathbf{O}$ is moving to KMJQ/Houston in the same capacity. His acting replacement at KMJM is MD Cliff Winston... Beverly Daniel, a former receptionist at WAMO/Pittsburgh, is now on the sales staff of sister station WYJZ . . Venture Records has announced the appointment of Al Edmunson as National Promotion Director. His background includes stints with LAX Records and the Gorov \& Kaplan independent promo firm

Several changes occurred this week at Philadelphia International. William Hendricks is now Local Promo tion Manager, covering the Pennsylvania-New JerseyDelaware area. He was formerly with TEC Records. In addition, Valerie Hampton and Terri Rossi have been named as Assistant to the National Promotion Director and Disco Coordinator, respectively. Hampton, comes to the post from local station WDAS, while Rossi was promoted from in-house . . Congratulations to Jackie Ward, who gave birth July 22 to a 7 - lb ., 12 -oz. baby girl. Ms. Ward handles regional promotion out of Memphis for Arista ... Remember, you don't have to be a reporter to participate in this section. Please send all material (pictures and news items) to Bill Speed, 1930 Century Park West. Los Angeles, CA 90067

R\&R: What are your personal motivations for doing the show at this stage?
SM: It gives me an opportunity to get some recognition. I believe that I can do the show, make some bucks, and I can do something that I can feel very good about.


I also spoke with Westwood One President Norm Pattiz about the more general topic of syndication for Black radio - its advantages, how it works, and its future. Pattiz raises some very interesting points below:

R\&R: With the popularity of the show, what do you foresee as the future of syndicated shows geared toward Black radio?

NP: The future is obviously unlimited. Let's face it, somebody like Sid McCoy is only available through a national source. I think it's the same thing that's happening in radio all over the country - the very best people are now becoming available through network and syndication sources. I think there will be a larger place for syndication with Black radio stations, although we'll never take over Black radio stations, just like we haven't taken over any other kind of radio station.

Radio is a medium of formats, not a medium of pro grams. A program is only important to a radio station if it enhances the format it exists in. What we do is supply the spice, the frosting on the cake, the things that make one station different from the guy across the street who may be playing exactly the same music. We give a station a national flavor - we don't want to take away the local essence of radio; that's its importance, that it can respond so instantaneously to the needs and wants of the community it serves.

R\&R: Let's talk about advertisers for a minute. When you put your concept together for a station, is your bringing in advertisers like Michelob from the outside part of your sales package?

NP: In this case, Michelob has not historically been a heavy spot advertiser on Black radio stations. So when we came in with Michelob as the sponsor, there were a lot of stations who saw this as an opportunity to establish a rapport with an advertiser that had not heretofore

## Places

SUMMER JOBS: In response to the growing unemployment rate, especially among youths, KDIA/Oakland was recently involved with the Mayor's Summer Youth Fair Program. The specific goal was to find jobs for as many local youths as possible. During the fair. the station set up a remote and gave away Tshirts, records and bumper stickers . . . WVON/Chicago hosted their second annual family picnic in Jack son Park last Saturday (7-26)


## Sid McCoy

been spending major dollars in Black radio, and a lot of stations were bright enough to realize that especially with a beer or soft drink, they tend to spend money in markets that the product does well in. So if they take the program and it starts to stimulate sales of Michelob, they stand an excellent chance of starting to get spot dollars because of their participation.

R\&R: Some special programming is relegated to the graveyard hours. What have you done to assure "Special Edition" can be heard by a wide audience?

NP: Contractually, in order for a station to get the show exclusively in its market, it has to commit to run it in the time periods we need to have. We don't want to give them a program they use for a throwaway. Our sponsor isn't interested in that and we're not interested in that. Sid spends too much time with this program and so do I, to put something out that nobody's going to listen to. Basically, we give the station the flexibility to program it where they feel it will do them the most good, but we have to approve it.

R\&R: How do you convince a station that runs 12-14 spots an hour that your syndicated show, with fewer pportunities for the station to sell spots, is worth running?

NP: What we obviously try to do is promote this as a program that the local station couldr't or wouldn't do itself. 100 stations can't have Sid McCoy; he's only available through one source. We counsel them to sell this program at a premium rate to advertisers who might not normally be on radio stations. In television, advertisers pay a premium rate for specific programs. In radio, that's not the case, and it's really just a matter of educating radio, which is not a medium or programs, to the importance of the specific listener who tunes in to hear a specific program. We get very much involved with local stations in letting them know how we think it can be sold so they can get as much money out of this program as possible. Based upon the track record we have established with this and other programs, we know the listeners are going to be there.

## Things

BACK TO SCHOOL: What? Already? It's only August! That may be the case, but KAPE/San Antonio is working ahead of schedule. The station is readying a back to school drawing, giving away season tickets to Spurs basketball games as well as a his and hers wardrobe CONCERT-ED EFFORTS: Summer is traditionally heavy concert season and several of our reporting stations are getting into the swing of things. Last weekend, WBBY/Columbus presented a three-day jazz festival at the River Front Amphitheatre. Working in association with Wendy's Hamburgers, the station kicked off the series of free concerts on July 25, featuring Bobby Pierce, Hank Marr and Geoff Tyus. On July 27, KDIA/ Oakland presented a live broadcast from the Dock of the Bay restaurant in Berkeley with guest artist Eartha Kitt. Meanwhile. WTJZ/Newport News, VA recently emceed a show with Ramsey Lewis and Stanley Turrentine


Rhapsody: Poetic, emotional, rapturous, ectasy.
And Bluest Melancholy, lost love and blue Mondays.
...THE CRUSADERS, Stix Hooper, Joe Sample and
Wilton Felder; the epitome of musical sophistication.
Their new album, RHAPSODY AND BLUES, (MCA-5124)
features the sophisticated new single Soul Shadows (MCA-41295).
Produced by: Wilton Felder, Stix Hooper and Joe Sample for Crusaders Productions, Inc.

## Heat Is Fot Just Like You!

The artist-Heat (Tom Saviano, Jean Marie Arnold, Joe Pizzulo) The Album - HEAT (MCA-3225) The hot new single and we do mean sizzling-Just Like You (MCA-4 1267) Produced by Tom Saviano and David Wolfert for The Enfertainment Company.


Radio - You got whatcha wanted so
Pop Whatcha Got!
Pop It - the single (MCA-4i298)
ONE WAY II-the album (MCA-5i27)
From the group that's poppin' all over -
ONE WAY Featuring AL HUDSON
Produced by Kevin McCord, Dave Roberson, Al Hudson \& Richard Becker

## Let Alfonzo Make It Feel Gogdy

The new single by ALFONZO SURRETT that'll make you feel so good you'll never want to stop...
Produced and arranged by Alfonzo Surrett and Willie Beck.

## Pup/Rhythms

# HOTTEST <br> Following are listed in order of their airplay activity 

## GEORGE BENSON

"Give Me The Night' (WB)
TEDDY PENDERGRASS
"Can't We Try"' (Philadelphia International) DIANA ROSS
"Upside Down" (Motown)
KURTIS BLOW
"The Breaks" (Mercury)
COMMODORES
"Old-Fashion Love" (Motown)
CHIC
"Rebels Are We" (Atiantic) FATBACK BAND
"Backstrokin' " (Spring/Polydor) ASHFORD \& SIMPSON
"Love Don't Make It Right" (WB) LARRY GRAHAM
"One In A Million You" (WB) SPINNERS
"Cupid/l've Loved You For A Long Time" (Attantic) O'JAYS
"Girl, Don't Let It Get You Down" (Philadelphia International)

## CLIMBERS <br> Following are listed in order of their airplay activity.

S.O.S. BAND "Take Your Time (Do It Right)" (Tabu) 50\% reporting activity. Hot rotation at WKND, WILD and WAMO in the East. Medium airplay at KATZ and KMJM with hot rotation at WCIN and WVON in the Midwest. The West shows heavy airplay at KYAC and KSOL Climbing at KMJQ and WDIA while showing hot rotation at WOWI, KAPE, WANT, WJJS and WOIC in the South.
CAMEO "Shake Your Pants" (Chocolate City) 50\% reporting. Hot at KDAY in the West. Added at WLOU, climbing at KATZ and WJMO, and hot at WCIN and WKWM in the Midwest. New at KOKY and WDIA. showing medium airplay at KAPE, WAOK, WOIC and WYLD. and hot at WANT and WGIV in the South. The East reflects hot rotation at WWIN and medium airplay at WILD.
RAY PARKER JR. \& RAYDIO "For Those Who Like To Groove" (Arista) 50\% reporting action. Hot at WJMO, WJLB and WKWM; climbing at KATZ, WCIN and WVON in the Midwest. The West shows medium airplay at KDAY and KSOL. Heavy rotation at WDIA and WOIC with medium airplay at WOWI, KAPE, WGIV and WYLD in the South. The East reflects medium activity at WKND and WAMO.
BOZ SCAGGS "Jojo" (Columbia) 50\% of our reporters are on it. In the East it is climb. ing at WILD and WAMO. Medium airplay at WJJS while hot at WDIA, WAOK and WOWI in the South. Hot at KATZ and WLOU with medium airplay at WCIN. WDAO, WJLB, WKWM and KMJM in the Midwest. Climbing at KDIA and KSOL hot at KDAY in the West.
DYNASTY "I've Just Begun To Love You" (Solar/RCA) 50\% reporting airplay. Now at WDIA and WOIC. climbing at WGIV, and hot at WAOK, KOKY and WANT in the South. The West shows an add at KSOL with medium airplay at KYAC and KDAY. Climbing at WKWM. WJMO. WTLC and KATZ in the Midwest. Medium activity at WKND. WWIN and WILD In the East.
CHAKA KHAN "Papillon" (WB) 50\% reporting action. Added at WLOU, WVON and WKWM while climbing at KMJM, WJLB, WJMO, WCIN and WTLC in the Midwest. New at WJJS, climbing at WAOK and WOIC. and hot at KOKY and WDIA in the South. The West shows medium airplay at KDAY. Climbing at WWIN and WKND in the East.
FRED WESLEY "House Party" Curtom/RSO) $47 \%$ reporting activity. Debuting at KDAY in the West. Climbing at WKWM and KATZ while hot at WTLC in the Midwest. The South reflects adds at WHRK and WVEE with medium airplay at WOIC, WDIA. WJJS. KAPE and KOKY. New at WAMO, WWIN and WXYV while climbing at WKND in the East.
STARPOINT "I Just Wanna Dance With You" (Casablanca) 44\% of our report ers are on it. Climbing at WAMO, WILD, WWIN and WKND in the East New at WJJS while climbing at WAOK, KAPE and KOKY in the South. Medium airplay at KATZ. WTLC. WJMO and WKWM in the Midwest Debuting at KSOL and climbing at KDAY in the West.
MICHAEL HENDERSON "Wide Receiver" (Buddah) 41\% reporting. Added at WHRK, WVEE and KMJQ, climbing at WAOK, and hot at KAPE in the South. New at WJMO, climbing at WCIN, and hot at WJLE. WTLC and KATZ in the Midwest. Debuting at KDAY in the West. Added at WXYV and climbing at WILD in the East.
WILLIAM DeVAUGHN "Figures Can't Calculate" (TEC) $41 \%$ reporting. The East shows medium airplay at WKND, WILD and WAMO. New at WANT while climbing at WJJS and WGIV in the South. Hot at WDAO; climbing at WKWM, WVON, WLOU. WTLC and KATZ in the Midwest Medium airplay at KDIA in the West
SMOKEY ROBINSON "Heavy On Pride" (Tamla) 41\% reporting airplay. Climbing at WDIA. WJJS. KMJQ. WAOK and WOWI in the South. New at WCIN and WLOU, climbing at WDAO and WVON, and hot at KATZ in the Midwest. Showing medium airplay at KSOL and KDAYIn the West. Hot at WKND in the East.
ISLEY BROTHERS "Here We Go Again" (T-Neck) 38\% reporting. Hot at KMJM and WJMO: climbing at WJLB, WCIN and WDAO in the Midwest. Heavy ratation at WYLD
and WJJS with medium airplay at WOIC, KMJQ and WOWI In the South. CHImbing at WAMO In the East Medium airplay at KSOL in the West.
JOHNNY GUITAR WATSON "Love Jones" (DJM) 34\% reporting airplay. Hot at WYLD and WAOK; climbing at WJJS and WGIV in the South. The Midwest shows medium airplay at WJLB and WJMO with hot rotation at WLOU and KMJM. Climbing at KYAC and hot at KDIA in the West. Hot at WAMO In the East.
CON FUNK SHUN "By Your Side" (Mercury) 34\% reporting action. Showing hot rotation at WTLC with medlum airplay at KATZ. WCIN. WVON and WJMO in the Midwest. Climbing at WJJS, KAPE and WOWI with hot rotation at WAOK in the South. Climbing at WAMO in the East. Medium airplay at KSOL in the West.
MAZE "Southern Girl" (Capitol) 34\% of our reporters are on it Added at WANT while cllmbing at WYLD, WOIC, WGIV. KMJQ, WAOK and KOKY in the South. New at WAMO and climbing at WWIN in the East. Medium activity at WJMO and WTLC in the Midwest.

LTD "Where Did We Go Wrong" (A\&M) 34\% reporting. Added at WJLB, WJMO WCIN and KATZ in the MIdwest. The East shows adds at WILD and WWIN. New at WOIC KOKY, WOWI, KAPE and WDIA in the South.

TTF "I Can't Get Over Losing You" (Curtom/RSO) 31\% reporting action. Now at WKND and WAMO: climbing et WILD in the East. The Midwest shows medium airplay at WJMO with hot rotation at KMJM and KATZ. Climbing at KSOL in the West Hot at KOKY: climbing at WDIA and WGIV in the South.
PEABO BRYSON 'I Love The Way You Love" (Capitol) 31\% reporting activity. Climbing at WKND in the East. Added at WTLC. climbing at WCIN. WJLB and WKWM, and hot at WDAO in the Midwest. Now at KOKY, climbing at WYLD, and hot at WAOK and WDIA in the South
BARRY WHITE "Love Makin' Music" (Unlimited Gold/CBS) 31\% of our report. ers are on it. Debuting at KDAY while climbing at KDIA and KYAC in the West Medium activity at KMJM, WDAO. WLOU and KATZ In the Midwest. Hot at KOKY: climbing at WJJS and WAOK in the South.

RENE \& ANGELA "Do You Really Love Me" (Capitol) 31\% reporting. The West shows an add at KSOL while climbing at KDIA. Medium airplay at WJLB. WVON and WKWM in the Midwest. Climbing at KAPE, WAOK and WJJS in the South. Medium activity at WKND and WILD in the East.
TASTE OF HONEY "Rescue Me"' (Capitol) 31\% reporting airplay. Medium alrplay at WKND in the East. New at WGIV and WANT; climbing at WYLD. WAOK and WOWI in the South. The Midwest shows hot rotation at WDAO and WLOU with medium alrplay at WKWM. Now at KYAC in the West.

## NEW \& ACTIVE

SEVENTH WONDER "I Enjoy Ya" (Chocolate City) 28\% reporting activity. Hot at WDAO while climbing at WLOU, WTLC and KATZ in the Midwest. The West shows hot rotetion at KDAY with medium airplay at KSOL. Climbing at KMJQ and WJJS while hot at KAPE in the South.

# JAZZ <br> HOTTEST 

BOB JAMES
H(Tappan Zee/CBS)
CRUSADERS . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Rhapsody And Blues (MCA)
 Hollywood Madness (Muse) Various Cuts
al Jarreau This Time (WB) Various Cuts

## RAMSEY LEWIS

Rout (Colus Cuts Various Cuts
GEORGE DUKE.
ALBERTA HUNTER
Brazilian Love Affair (Epic)
............. Various Cuts
Amtrak Blues (Columbia) Various Cuts
GEORGE BENSON
Give Me The Night (WB)
Title Various Cuts
TOM BROWNE
Love Approach (GRP/Arista) Various Cuts
RANDY CRAWFORD Verious Cuts
Various Cuts

## NEW \& ACTIVE

BETTY CARTER
Social Call (Columbia) Various Cuts
EAST: WRVR/New York. NY. HerschellPrescort WHURWeshington, D.C., Jesse forc WENWBetumore MD Cheuncer Lewis WYaCiNow Hevon. CT, Rov Schnaidermen SOUTH: WCIK/A Fients. OA. Regugre Word
 MI, Dorian Paster. WEST: KADXUDenver, CO. Chuck Edwardsi KRE/Berketov. CA Mal Jackson, KKOOLIo


| EAST | 80UTH | MIDWEST |
| :---: | :---: | :---: |
| Fatheck Bend s.0.s. Band | Lary Graham Dtana Rose Kurtis Blow | Goorge Benaon Splnners |

Stations ere listed by region. Hots are listed in order of their airplay activity.



# Taftobla OR 

## MILLER'S LEGACY: A 14.6 FOR KZAP

## Rebuilding Radio For Ratings

The ARB figures from KZAP/Sacramento over the past year are any PD's dream: the station has risen from a 2.7 to an 8.5, to a 9.7, now rest ing at a laudable 14.6. Those numbers coincide with Chris Miller's history as PD with the station, a history that ended just prior to the Spring book results' release when Chris took a job as PD at KLOL/Houston.

I spoke with him from his new headquarters and asked him to run down the changes he instituted at KZAP which gave the station such a consistent pattern of ratings growth over his 18 month period as PD.

## History

KZAP is one of the country's longest-running AOR's; the station had already celebrated its tenth anniversary by the time Chris was brought in as PD. But KZAP's audience had dwindled and it was obvious that a programming shot in the arm was going to be necessary to bring the legendary AOR safely and strongly into the eighties. Manage ment signed contracts with Miller and Burkhart Abrams concurrently, to begin the station's affilia-
"I've never believed that you should write out liner cards and put them in front of a jock."
tion as a Superstars outlet. Chris was already quite familiar with the working of the B/A organization: he'd just come off a seven-year hitch with WQDR Raleigh, which was the first station ever signed to be consulted by Abrams. Said Chris, "Researchwise and in terms of overall input, they're excellent, a real good programming tool. If used that way, they can really help you.

He immediately pulled in the musical reins substantially and began restocking the airstaff as well. "Their approach to radio was different than mine. It was 'art for art's sake;' let's educate the listeners. They were reluctant to take on any sort of format." By his second ratings period, there remained only one airstaffer from the pre-Miller days.

Interestingly, these programming and persort nel changes were not met with the sort of vehement criticism that nearby AOR KSAN has endured in its ongoing painful period of change. Chris guessed, "I just don't think the people in Sacramento were as attached to KZAP as they were to KSAN. We got the usual hate mail, and cries of 'selling out,' but it was just a vocal minority.

## Visibility

One thing which certainly helped take the sting out of those protests was the station's aggressive promotional stance. Said Chris, "I don't think you can come up with great ideas by staying within the confines of the walls of your station; that ivory tower approach. I think if you become involved with your listeners, you discover their interests and can apply them to your station. "He set out to do so initially by sending out his jocks to clubs. parties and concerts, a promotional idea that has carried through to this day at the station. "I don't think that buying listeners will hold them. You have to work your butt off and be willing to make personal sacrifices if necessary to make the station


Chris Miller
happen. There's not a person on the KZAP staff who put in a four-hour day. Their attitude was, 'We're gonna kick some ass.' And it paid off. That staff was one of the best I've ever worked with."

## Personality

Perhaps one of the reasons his staff was willing to put forth extra energy on the station's behalf is that Chris was willing to give them a great deal of freedom to allow their personalities to come out on the air. He explained, "I've never believed that you should write out liner cards and put them in front of a jock. If you do that. you may sound consistent, but your station has absolutely no personality. When I grew up I listened to stations like WLS, WABC and WCFL, excellent Top 40's that had personality. They did it real quick: they had personality in seven seconds, but it was there. I think AOR lost that for awhile. We said, 'Let's let the music be our personality for awhile.' Now we can't do that anymore. I don't think you can just pump stuff out of a transmitter and have people automatically want to listen to it. You're not giving them any reason to. The station should come off as a friend, with the same concerns as our listeners, and with a good sense of humor. I saw the personality of KZAP as a cross between Blutarsky in "Animal House" and Woody Allen."

Also contributing to the station's overall personality is its news department, headed by Charlie Weiss, of whose work Chris stated, "He approaches news the same way the station approaches music - he finds out what people want to hear about and tells them. He points out the importance of the things in the news to our listeners' lifestyles. He's as much a personality as anyone else on the air at the station."

## Promotions

For the most recent ratings period, KZAP combined hard rock music ("it was not a wimpy radio station"), the talents of its personalities. and a highly-visible TV promo campaign. KZAP also held its annual rock entertainment poll, which asks listeners to fill in ballots for their favorite artists, songs and albums, in return for the chance to win a big screen TV and other prizes. The collected data provided both raw research material for the station's music department as well as the basis for a seven-hour on-air special spotlighting the poll winners.

## Results

As carefully planned as the promotions were and as energized as the staff was, the results still took Chris by surprise: "We really wanted to break double digits, and we expected good numbers, but not this good!'

With the station on the ratings rise for over a year now, Chris was at a loss to explain why no other radio station in Sacramentc was programming straight AOR (a factor which certainly plays a part in KZAP's healthy ratings figures). "Maybe our first book scared some of the other stations. They undoubtedly lost revenue to us and decided it wasn't worth fighting us for the same audience. That's just conjecture; I really don't know why there's no other rocker in town. With our new numbers out. I'm sure there will be pretty soon." He added that while KZAP is alone in town as a hardrocking AOR, it is but one of about half-a-dozen stations that are vying for the important $18-34$ demographic, including Soft AOR KXOA-FM and former AOR KSFM

## Future

KLOL/Houston management, which hired Chris away from KZAP before the book came out must be feeling especially good about its new PD choice right now. Chris commented, "I like challenges and Houston's an interesting market. Management here is excellent. They told me where they wanted to go and I felt that's where I was also headed. They're not content with just having a radio station; they have the desire and the tools to make it something special. It was a great move."

This marks the first time in Chris's career that he is not affiliated with the Burkhart-Abrams organization on a consultation basis. "I'm not nervous about it," he remarked. "They've been a big help to me; I've learned a lot from them. But it'll be interesting to go without them." He does not go on without a consultant, though; KLOL is a consultation client of Ed Shane. According to Chris, "Ed's setup is different from Abrams's. There is a Superstars format, but there's no Ed Shane format per se. He gives you an excellent overview of your station from the more objective viewpoint of an outsider.
'There's no reason why an AOR station can't get the numbers of a WCCO."

Meanwhile, back at KZAP, no PD successor has been announced, which is not surprising, as not every PD would want to walk into the challenge of bettering the numbers that Chris left behind. He commented, "It's going to be a tough job. People will be looking for a down book for the station, which may or may not happen. There will be pressure from all sides. I'd be a little intimidated by numbers like that.
"But," he stressed, "there's no reason why an AOR station can't get the numbers of a WCCO (a Minneapolis P/A station with a $22.512+$ share this book). People say, oh, it's a rock 'n' roll station. They can't do that. I don't think that's true. I think if you're a full-service radio station, regardless of the type of music you do. you can go any-
where you want."


## The Records'new album, "CPASHES" <br> is on the radio and on the streets nowd

VA $13140 \quad$ Produced by Croig Leon 8 Mick Glossop

| WNEW | WBCN | WOUR | WQDR | KLBJ | WLPX <br> WMAD | WIBZ <br> WVUD | KNX-FM KNAC | KTIM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WLIR | WAAF | WQBK | WKZL | KNCN | WMAD | WLRS | KTYD | KSJO |
| WBAB | WBLM | WPDH | WKTM | NOVA 104 | KDW: | WXKE | KXFM | KOME |
| WRNW | WBRU | WKLS | WWWZ | WLUP | KFMH | WSYR | KZOZ | KZAP |
| WDHA | WGIR | WRAS | WQUT | WMET | KBLE | WAAL | KCAL | KOZZ |
| WAVA | WECM | WSHE | KZEW KTXA | WXKL | KKKX | WABX | KILO | KZAM |
| WHFS | WPLR | WGVL | KTXQ | WWCT | WYDD | 'WWWW | KBCO | K ${ }^{\text {RFM }}$ |
| WWWV | WCCC | WOWD WKWF | KPAS | WTAO | WOMP | KLOS | KSPN | KZEL |

"H EARTS IN HER GYES".
The new single from "CRASHES" Outnow

ON VIRCIN
RECORDS AND TAPES
Martha And The Muffins' "MetroMusic". Their first album is out now.
 VA 13145

# MARTHAAND THE MUFFINS ARE HERE! 

Watch out for "Echo Beach", their new single, onVirginRecords and Tapes.

KPAS/EI Paso GM Jay Blackburn will exit that post within thirty days. Blackburn, also $10 \%$ owner of KPAS, cited "policy differences" with coowner Garrett Haston as his reason for leaving. His GM successor at KPAS is former Sales Manager Rich Nichols . . . WLRS/Loulsville PD Mick Dolan has exited to join WDIZ/Orlando, where he's Creative Services Director and afternoon air personality. His PD successor at WLRS has not been named. . Mary Pillinger has been upped to PD from the airstaff at WZLD/Columbia, SC. KZEL/Eugene PD Chris Kovarick and MD Peyton Mays have assumed the additional responsibilities of those respective positions for sister AM station KBDF ...Exiting KPAS/EI Paso for positions at KILT-FM/Houston were Joe Flores and Dave Pierce. Joining KPAS is former KATTFM/Oklahoma City's Jeff Blazen . . . David Bernste in has exited WRXL/Richmond for afternoons at WAAF/Worcester . . Former WCCC/Hartford PD Bill Nosal has joined P/A WSPR/Springfield as PD . . Scott Carson is new to overnights at KKBC/Reno.

COMING NEXT WEEK: CHUM-FM/Toronto has altered its unique programming concept of one album per set. Next week we'll talk with PD Bob Wood about why that idea didn't work, and the answers are surprising.

## PROMOTION OF THE WEEK



## KSJO Keychain

'The main idea behind the keychain was to give listeners something special. It has, encased in plastic, KSJO's request line number and our new 80's logo.
"They are available at local record stores as well as the station. They are also given away at any special station promotional function.
"They were produced at the Logo Company in San Jose. 15,000 have been ordered with 10,000 given away to date. We plan to make more.'

Frank Andrick Research Director KSJO/San Jose

[^0]Watch out for two special interview albums in the mail. Columbia has packaged an interview with Paul McCartney conducted for Musician Player \& Listener magazine, which can be programmed in its hour-long entirety, or re-edited off a disc that just contains Paul's part of the interview. Meanwhile, MCA asked WZXR/Memphis MD Redbeard to interview the Rossington Collins band and produce an album of the conversation. Both interviews should spark interesting special programming for AOR's in the weeks to come . . Love $94 /$ Miami's annual "Love on the Beach" concert presented Orleans free to a crowd estimated at up to $15,000 \ldots$ KAZY/Denver's rock ' $n$ ' roll auction of autographed poster art and albums netted over $\$ 3000$ for cystic fibrosis researchers. So far this year, the station has raised over $\$ 143,000$ in charity funds . . CITI-FM/Winnipeg's air guitar competition awarded an $\$ 800$ stereo to the winner plus a boat cruise for the winner and 400 friendis. CFOX/Vancouver's air guitar contest will be judged by members of Doucette, Chilliwack, and Trooper, with the finals being judged by Cheap Trick's ace axeman Rick Nielsen... WVAQ/ Morgantown listeners donated 165 pints of blood for the county Red Cross chapter in a stationsponsored blood drive . . Congrats to WDEK/ DeKalb PD John Bell and new bride Rhonda, currently honeymooning in California . . . Ditto to WXLP/Davenport MD Dave Hanson and wife Tricia on the birth of their first daughter Christin
. WDHA/North Jersey's "Classic Rock" night at a local nightclub offered listeners the chance to

## COLOR

HEAVY METAL WHACK-OFF: That's what WAQX/Syracuse called its recent contest that gave listeners the opportunity to take a whack at an old car. The promotion, held in conjunction with a heavy metal concert featuring Judas Priest, Def Leppard, and Scorpions, awarded one lucky listener front row tickets and a trophy that proclaimed him the city's premiere "whack-off artist."

BLONDIE LOOK-ALIKE: KMEL/San Francisco, in conjunction with Gloria Vanderbilt Jeans, is searching for a Debbie Harry lookalike. Listeners enter by sending in a photograph, with the winner receiving a Gloria Vanderbilt junior wardrobe, and ten runners-up getting similar outfits.


O107 DRAFTS LISTENERS - While U.S. young people begin registering for the draft, Canadian radio
listeners can register for a107 Toronto's Rock listeners can register for Q107 Toronto's Rock
Patrol. At the same time, they cen pick up the station's latest album compila tion of homègrown mus. ical talents. Pictured are A\&A Records rep Steve Tennant (left) and Q 107 PD Gary Slaight (right).
hear their favorite songs, as voted in a station poll, on a $\$ 20,000$ stereo system, while eating and drinking for free . . . KZOK/Seattle listeners won "survival packs" to an outdoor concert called Summer Rock '8o. Included were tickets, advanced admission for best seats, albums from each of the bands playing, a KZOK sun visor, and suntan oil . . . The Wall St. Journal printed a page one feature story on satirist Mal Sharpe, who covered the Republican convention for the four Century AOR's. This year marks the tenth anniversary of WLIR as a progressive AOR; the station plans an August 23 celebration concert, with bands to be announced

KNAC/Long Beach has agreed to broadcast play-by-play of all Cal State University Long Beach football and basketball games in the upcoming season. . . Philadelphia Magazine readers chose WIOQ morning man Harvey as their favorite local disc jockey in a reader's poll . . KIOK/Tri-Cities will sponsor a club night each Tuesday, highlighted by station air personalities passing out certificates for free pizza, sandwiches, salads, and mugs of beer, of course . . WZZX/Louisville cosponsored a two-day Jazzfest of local talent that drew 12,000 . . WFYV/Jacksonville made a winning listener a "roadie for a day" for Alice Cooper's band. When not lugging around the band's gear, the winner was given a unique insider's view of the rock ' $n$ ' roll lifestyle... WZZO/Allentown sponsored a carwash for MD. The $\$ 2.95$ cost included a station license plate and bumper sticker.

KMET/Los Angeles was the official radio station co-sponsor of the "Summer Blowout," reputed to be this year's best-attended show to date, with just shy of 80,000 fans outdoors for a full day of rocking by six bands (highlighted by sets from Black Sabbath, Journey and Cheap Trick). KMET's live coverage of the event began the night before, when News Director Ace Young and Cheap Trickster Rick Neilsen interviewed the crowds waiting for best seats. The day of the concert, KMET set up a trailer adjacent to the stage for interviews with all six groups. The station was also heard over the coliseum's sound system between sets, providing massive reinforcement of KMET's connection with the show

## CONCERTSACONVERSATIONS

PRESENTATIONS: KLOL/Houston presented Robin Lane for \$1.01

RADIO CONCERTS: Records, Kingbees on WSHE/Miami . . . Jags, Motels on WMMRJPhiladelphia
. . Sussman-Lawrence on KODSIDuluth... Motels on DC101/Washington . . . Jo Jo Zep on WNEW-FM/ New York... Jo Jo Zep on WYDDIPittsburgh.. Motels, Kingbees on WLIRILong Island... Philip Lynoti on WBAB/Long Island.

GUEST DJ'S: Bllly Squier on WFYV/Jacksonville . Blackfoot on KAZYIDenver... Cheap Trick on KILOIColorado Springs.

CONVERSATIONS: Records on WSHE/Miami . Rossington Collins on KMET/Los Angeles . . . Rodney Dangertield, SS Johnny, Eddie Money, Motels on WMMRIPhiladelphia . . BOC, ACIDC, Rossington Collins, Rlot on KISWISeattle . . . BOC, Rlot, Sammy Hagar on KGON/Portland . . . Kingbees, Rachel Sweet on KNAC/Long Beach... Alice Cooper on WFYVI Jacksonville... Blacktoot on KEZOIOmaha.. Sammy Hagar, Blackfoot, REO Speedwagon, Cheap Trick on KAZYIDenver... Firefall on WZZXILoulsville . . . Motels on DC101/Washington . . . Henry Paul on WRHY/York... Paul McCartney on WNEW-FM/ New York . . . Babys, Black Sabbath on KEZY/Anahelm .. Le Roux on KSMB/Lafayette . . . Dakota on WGIRI Manchester... Judas Priest on WIOT/Toledo... Blackfoot on KICT/Wichita . . . BOC on KZOKISeattle Eddie Money on WYDDIPIttsburgh . . KInks on WCOZIBoston . . ACIDC on CITI-FM/WInnipeg. Eagles on KLOSILos Angeles ... Jon \& Vangelis, Robin Lane, Bruford on KLBJIAustin . . Alice Cooper, Love Affalr, Utopia, Billy Squler on M105iCleveland
. Eddle Money on WMMSICleveland . . Dave Davles, Van Halen, BIII Shatner, Private Lightning on WBCN/Boston. . . Livingston Taylor on WIOQ/Philadelphla ... Dave Davies, Def Leppard on WLUPIChicago... Kingbees, Joan Armatrading, Henry Paul on WBAB/Long Island . . . Rick Danko on KSPN/Aspen. Aspen.


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Ang $-9: 0$
JACKSON BROWNE
ROLLING STONES.
PETE TOWNSHEND
QUEEN
ROSSINGTON COLLINS BAND
KINKS.
POCO
GENESIS
BLACKFOOT.
BLUE OYSTER CULT.
JEFF BECK. .
ROXY MUSIC.
ROADIE
McVICAR.
blues brothers
URBAN COWBOY .
BLACK SABBATH.
BOB SEGER \& SILVER BULLET..
DIRT BAND.
HENRY PAUL BAND
PETER GABRIEL.
CHARLIE DANIELS BAND
EDDIE MONEY
ERIC CLAPTON
GRATEFUL DEAD
JUDAS PRIEST.
CHEAP TRICK. ..
WHITESNAKE.
FOGHAT.
DA VE DA VIES.
SOUTHSIDE JOHNNY.. GRAHAM PARKER \& RUMOUR TED NUGENT
MOTELS
CADDYSHACK.
JOAN ARMATRADING BILLY JOEL .
KINGS
KROKUS
BOB DYLAN

160 REPORTERS
Hold Out (Asylum)
Emotional Rescue (Rolling Stones).
Empty Glass (Atco).
The Game (Elektra).
Anytime - Anyplace... (MCA).
One For The Road (Arista).
Under The Gun (MCA).
Duke (Atlantic)
Tomcattin' (Atco)
Cultosaurus Erectus (Columbia)
There And Back (Epic). Flesh \& Blood (Atco) Various Artists (WB). Various Artists (Polydor).
Blues Brothers (Atlantic).
Various Artists (Full Moon/Asylum)
Heaven \& Hell (WB)
Against The Wind (Capitol).
Make A Little Magic (UA). Feel The Heat (Atlantic).
Peter Gabriel (Mercury). .
Full Moon (Epic)
. Playing For Keeps (Columbia) . . Just One Night (RSO)
Go To Heaven (Arista)
. British Steel (Columbia).
. Found All The Parts (Epic). .
. Ready An' Willing (Mirage).
. Tight Shoes (Bearsville/WB).
. AFL1-3603 (RCA).
Love Is A Sacrifice (Mercu
The Up Escalator (Arista)
Scream Dream (Epic)
Careful (Capitol)
Various Artists (Columbia)
Me Myself 1 (A\&M).
Glass Houses (Columbia).
Are Here (Elektra) .
Metal Rendez-Vous (Ariola)
Saved (Columbia) .


Chart Summary

BROWNE just edged out STONES again for the top alrplay spot: the two albums received virtually identical alrplay reports. Also maintaining their strong airplay were PETE and QUEEN, while R/C inched into top five. KINKS and POCO climbed as BOC hit top ten. BECK and ROXY jumped. McVICAR was the week's most added album and higheast debut, with strong conversion from single to al. bum reports. SABBATH held rock steady for a noteworthy sixth week in a row, as DIRT continued to pile up. PAUL and GA. BRIEL registered contin ued growth. DANIELS de buted impressively, with significant reports in all rotations. MONEY jumped, as did PRIEST. WHITESNAKE debuted with healthy adds. DAVIES and MOTELS cllmbed. CADDYEHACK debuted with sperial attention paid to the LOGGINS track single. KINGS debuted with healthy reports for all rotations. KROKUS and SAMMY HAGAR came close to charting.
represents activily based on a represents activily based on a
combination of add combination of add medium and
hot reports. Artists' chart num hut reports. Artists chart num-
bers are displayed over a fourbers are displayed over a four-
week penod. The artists in italics registered the most rapid gains in airplay for the week Album culs that are also current singles are
bsted in bold type


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| 1 |  | 81 | 725 | 7178 | 717 | 7/4 |
|  | bLUE OYSTER CULT | 113188 | 106\%6 | 103\%0 | 77/4 | $96 / 2$ |
|  | Cutosaurus.... (Columbia) | 4.2 | A. 3 | A. 1 | A 6 | 4.54 |
|  | "Black Blado" JEFF BECK | He4 | N. 37 | ${ }_{\mathrm{H}}^{\mathrm{H} / 30}$ | ${ }^{\text {H.27 }}$ | ${ }^{\mathrm{H} .16}$ |
| 2 | There And Back (Epic) |  | 105 | 1020 | 90 | 88 |
|  | El Becko | H39 | H. 30 | H.23 | A. 21 H .21 | A. 28 H .15 |
| 3 | HENRYPAUL BAND | 83/53 | 76/55 | 7414 | 5728 | 7215 |
|  | el The Heat (Atlanti) | A. 1 | A. 12 | A | A. ${ }^{\text {a }}$ | A 66 |
|  | ongshor | H. 19 | H9 | M. 10 | H. 9 | H0 |
|  | CO | 136/52 | 118/54 | 121/ | 00 | 010 |
|  | Under The Gun(MCA) | ${ }_{4} \mathrm{~A} 70$ | A. 21 | A. 115 |  |  |
| 5 | Tifto <br> DIRT BAN | $\begin{aligned} & H 70 \\ & 92 / 5 \end{aligned}$ | $\begin{aligned} & \mathrm{H}=3, \\ & 70 / 4 \end{aligned}$ | $\begin{array}{r} H \cdot 1 \\ 72 / 2 \end{array}$ |  |  |
|  | Make A Litite Magic (UA) | A. 10 | A. 15 | A. 36 | A.53 | A. 7 |
|  | "Little Magic" | H. 24 | H 15 | H. 10 | $\mathrm{H}_{2}$ | н. 2 |
| 7 | ROXY MUSIC | 103/56 | 96/56 | 101/57 | 88/55 | 988 |
|  | Flosh E Blood (Atco) | $\mathrm{A}^{2}$ | 4.1 | A ${ }^{\text {s }}$ | A 5 | A. 16 |
|  | Titre blackfoot | ${ }^{\text {H }} 115$ | ${ }_{1129}$ | H. 112 | H. 28 | H. 23 |
| 7 | BLACKFOOT | 115/54 | 112/54 | 112/52 | 102/43 | 112/51 |
|  | Tomcattin' (Atco <br> "Fox Chase" | A. 1 | ${ }^{\text {A }}$ H | A 0 | A 0 | 4.1 |
| 8 | GLACK SABBATH | H60 $88 / 48$ | H. 50 | ${ }^{\mathrm{H}} 50$ | H5s | H60 |
|  | eaven \& Hell (WB) | A 0 | A0 | A 1 | A0 | (100\%7 |
|  | Titte | H 40 | H42 | ${ }_{\text {H }} \mathbf{3 9}$ | $\mathrm{H}^{39}$ |  |
|  | dave davies | 71/48 | 60 | 52 | 60 | 010 |
|  | AFLI 3603 (RCA) | A. 12 | A. 35 | A 4 | A 6 |  |
| 9 | "Nothin'" | $\mathrm{H}^{8}$ | $\mathrm{H}^{3}$ |  | Ho |  |
|  | R | 79 | 88/4 | 100/48 | 98/4 | 119/50 |
|  | Various Artists (WB) | A 0 | A | AO | A. 1 | A. 1 |
|  | "You Better Run" KROKUS |  | ${ }^{\text {H46 }}$ | ${ }_{5}^{4} 62$ | H53 | H6 |
|  | KROKUS | 54/40 | 42/30 | 53/37 | 478 | 2229 |
|  | Metai Render Vous (Ariola) | A. H 7 | A. H .7 | A. 11 H 5 | ${ }_{\text {A }} \mathrm{H}$ | ${ }^{\text {Hob }}$ |
| 10 | CHEAP TRICK | 62/39 | 72/37 | $87 / 4$ | ${ }_{89147}$ | 105 |
|  | Found All The Parts (Epic) | A 0 | ${ }^{4}$ | A0 | A0 | A 0 |
|  | "Day Tripper" | $\mathrm{H}_{2} 2$ | H3 | H.40 |  |  |
| 11 | ROSSINGTON COLUNS... | 14138 | 129141 | 128140 | 115/50 | 113/53 |
|  | Anytime (MCA) | A 0 | A | As | $A B$ | A. 15 |
|  | Misunderstand" | ${ }^{\text {H }} 103$ | ${ }^{\mathrm{H}} 87$ | ${ }_{\mathrm{H}}^{4} 8$ | H 57 | H45 |
|  | BOB DYLAN | 61/38 | 50/37 | $57 / 37$ | 51/31 | $64 / 31$ |
|  | Saved (Columbla) | A. 1 | 4.1 | A | 4.7 | A 23 |
|  | "Solld Ro | ${ }_{\mathrm{H} 12}$ | ${ }_{\mathrm{H}} 12$ | ${ }^{\mathrm{H}} 12$ | ${ }^{\mathrm{H}} 13$ | H 10 |
|  | FOGHAT | 6237 | 74/48 | 29,50 | 22.57 | 23 |
|  | Tight (6earsville/WB) | A. 1 | A0 | no | A. 1 | A. 3 |
|  | "Stranger" | H24 | H 26 | H 20 | H24 | H27 |
| The Medium reports of charting artists are displaved over a fiseweek period. They are listed in order of total reports within the specific rolation for the week. Two numbers follow each alhum tille The first represents total number of our reporting stations playing the a lhum this week The wet ond is the number of those stations that reported it in medium rotation this week Below these numbers are breakdowns of the album's reports in other rolations for the week The alhum's prelerred airplay cut is insted |  |  |  |  |  |  |




TORONTO. THE NEW ALBUM. LOOKIN' FOR TROUBIE. HOT IN EVERY CITY AROUND. LOOK FOR THE SINGLE "EVEN THE SCORE" ON A\&M RECORDS AND TAPES.

PRODUCED BY BILL HENDERSON AND BRIAN MACLEOD FOR SOLID GOLD AND REMIXED BY ROBIN GEOFFREY CABLE




## REGIONAL AER ACTIVITY




|  | THE HOTTEST <br> ROLUNG STONES <br> Emotonod. (foling Stones) 3837 <br> JACKSON BROWNE <br> Hold Oure (Agylum) <br> $38 / 36$ <br> PETE TOWW:HEMD <br> Empty Glass (Atco) <br> $36 / 36$ <br> QUEEN <br> The Game (Elektra) <br> 32/28 <br> Tuu numbers Iollow exch altum ante. The lirsat reprecents total number ot Eastern stations playing the album this week The second is the number of those stations who reporied in in hol rotation this week <br> s. werela |
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| WBIM Lewiston-Portland <br> Nor  <br> Ni  |  |
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## THE KINGS ${ }_{\text {max AMERICAN NOISE }}$

## are the two hottest debuts of the summer. But don't just take our word for it.


"I want to retract a statement that I made last week about The Kings. I said maybe they would be the best new band of the second half. I want to cross off the 'maybe The album is deep and solid. I can see this band becoming another Cars
-Kid Leo
WMMS

THE KINGS ARE HERE.
The debut album from The Kings.
featuring the single,
"SWITCH INTO GLIDE."
On Elektra Records \& Tapes
"Ever since I first heard The Kings, it struck me the same way as when I first heard The Cars. A group that has a feel not only for the present, but also for the future!

> — Jack Snyder

KMET
" The Kings continue to provide the biggest charge of my radio show . . the Best New Band of the Year, bar none!"

$$
\begin{aligned}
& \text { —Sky Daniels } \\
& \text { WLUP }
\end{aligned}
$$

| KILT-FM | KLOS | KZOK |
| :--- | :--- | :--- |
| KLBJ | KWST |  |
| KBPI | KROO |  |
| KMET | KDKB |  |






## FMQB:

THE HARD CHOICE.
"Vibrant, gritty street rock. Give a listen to the phone igniter, 'If Your Momma Don't Like It'"

## THE ALBUM NETWORK:

PICKED AS 'BEST NEW MUSIC'
"New Adventures goes straight for the central nervous system with repeated pulses of hard rock power. The rhythm of New Adventures rock is bound to suggest the early Beatles or 80 's stars, The Clash.'

## FEEDBACK ON ALBUMS:

"New Adventures are vinyl voyagers that come on like a stormtrooper in heat... a sizzler!"

## RADIO REACTIONS:

"One of the most eminently playable new bands around. Who cares 'If Your Momma Don't Like It'? She hated the Rolling Stones, too."
"You're going to be hearing a lot of New Adventures on this side of the Atlantic."
"Great response every time I play them."
"Very strong initial reaction. And it is building steadily every week."
"New Adventures is the best rock and roll by a new band this year!"


## "NEW ADVENTURES. NEW EXCITEMENT. ON POLYDOR RECORDS AND TAPES.




# "Do not be afraid of image conflict. It's a rock \& roll record, period." 


(4) Freedom Of Choice

Nationally: 43-38 Hard FMQB \#6 AOR single R\&R East! Top requests WBCN Midwestl Major request and refail WEBN West! KMET, KROQ, KLOS South! \#1 request WSHE-K102 New: ZETA-4 featuring "Whip If" "Girl U Want" "Freedom of Choice" GEE DEVO ON TOUR:

| July |  |
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| 28 | Morfolk, VA |
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| 1 | Miami |
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| $22-24$ | Sanfa Maria | Produced by DIVO

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 "Victim of circumstcinces" Produced by Mjchacl Omartion \& Scoti WIIk.


| MOST ADDED <br> EDDIE MONEY <br> Ploving For... (Columbia) 3733 MCVICAR <br> Vorlous Arts is (Porydor) $34 / 29$ CHARLE DANIELS BAND Full Moon (Epic) <br> WHITESNAKE <br> Roady An' WIIIIng (MIrage) 2621 JAY FERGUSON <br> Torms And... (Capitol) 14113 <br> Two numbera folkw each altwom tite. Thw flist reprements total number of Midwest sintions playing the album this weeh. Tiwe werond to the number of thener stastons that added it this werk. | MEDIUM <br> BLUE OYSTER CULT <br> Cultasaurus... (Columbla) 3826 <br> HENAY PAUL BAND <br> Fool The Moot (A thantic) <br> JEFF BECK <br> There And Back (Epic) 36/21 <br> BLACKFOOT <br> Tomcortin' (A teo) <br> 3820 <br> Twa numbers follow rach album atie. The first reprements total nuinber of Althwest stathons playing the altrum this week. The sec ond is the number of those stations who re poried it in medium rotaiton thits weeh. | THE HOTTEST <br> ношма stomes <br> Emodional.. (Rowing Stones) tores JACK8ON BROWNE Mold Out (Asylum) PETE TOWNSHEND Empty Olass (Atco) OUEEN <br> The Game (Eloktra) ROSBNOTON COUNB BAND Anytma.. (MCA) C431 <br> Two numbers follow each alturn dithe. The Ilrst repiesents iotal number of Midwest serond is the number of these statlona who teported It in thot rotation this werk. |
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RER／Friday，August 1， 1980


WETT



## RILO 94colorado Spring STEREOFM




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## News Notes

This week's column is being written between records, as I am sitting for the afternoon drive show of Harry Newman on KLAC. Sorry to hear Harry wasn't feeling well. It may take me a couple of weeks to find the bottom of my desk after a week away from the $\mathbf{R \& R}$ "radio ranch." (Please forgive me if it takes couple of days to return your calls.) . . . Amid the beauty of Lake Tahoe the Country Music Association held its third quarterly board meetings. As Chairman of the Membership Committee, my main interest was about continuing our service to the Country radio community. The final details of the CMA's "Broadcasters' Handbook" were discussed. The book (seen here) well be available in the next few weeks and will be a handy reference guide. We worked on setting up another special luncheon to honor the CMA's Disc Jockey of The Year winners during the Country Convention next October in Nashville. During the Radio Committee meetings, headed up by Don Nelson, the CMA's "Post-Awards Radio BIOADCAST HANDBOOK Show" and the simulcast of the CMA Awards were our to be able to meet Joe Walther of KONE/Reno and Lin Key from KBET/Reno. They had come to our meeting site to do interviews with Barbara Mandrell, Bill Andreson, and Charley Pride for their stations. Lin told me he was leaving KBET to become OD at another area station, KEZC-FM . . . Bill Anderson mentioned he was going to have to get out of the radio business because the many projects he is currently working on have kept him from being as close to his KFTN/Provo, UT as he wanted. Look for a sale announcement soon
 some boating on Lake Tahoe, rafting down the Truckee River hetween the meetings, idid mage to in nearby Squaw Valley, and rolling the dice a few times. Entertainment highlights included a evening at Harrah's in South Lake Tahoe for a concert with the Charlie Daniels Band. A special reception for the CMA was held in Charlie's suite after the performance . . . The night before, CMA President Ralph Peer and his wife Liz had the board members at their lakeside home for dinner. Song writer John D. Loudermilk, also on the board, capped a super evening with many of his classic songs during his one-man show ... As usual, my official R\&R camera was a constant companion. I snapped all of the many photos frome photo credit must be given to the lovely Barbara Mandrell. Pictured (l-r) are myself, Glenn Snoody, Bill Denny, Bob Kingsley, Tom Collins, Mary Reeves Davis, Jimmy Bowen, Bud Wendell, Ralph Peer, Sam Lovullo, and Wesley Rose.


At the Charlie Daniels post-concert party, (l-r) Bill Denny, Ralph Peer, Jim Fogelsong, Charlie and Bill Anderson

In other news, Harvey J. Steele has been named Operations Manager at WMLA-FM/Bloomington, IL from crosstown WBNQ-FM... Coyote Calhoun is the new PD of WAMZ/Louisville, the new number one Country station in that market according to Arbitron . . . Buck Brauns, PD of WHOO/Orlando, takes over the music as MD Bob Nyles jumps to sales. Larty English, from WIST/ Charlotte, is now doing afternoons on WHOO . . . Marc Hahn, from. KEEN/San Jose, is now PD of KTOM/Salinas, CA . . . Mickey Hagerty joins WVMI/Biloxi as

PD. He had been with WEEX/Easton, PA ... Dale Miller has been appointed MD of KZIP/Amarillo as Dugg Collins joins KIXZ. (That's the Mel Tillis-owned station, also in Amarillo) $\qquad$ Bill Cardoza is now MD from KANC/Anchorage The ever-crazy Tom Adams of the "Electric Weenie" sent this note to the Jim Buncan Show: "Just heard Dolly Parton had a big one out. Anything to that?" We'll keep you abreast of any further developments ... So what's news with you?

## Airwaves

John Philip Sousa would love this one: KONE/Reno joined the "Reno Rodeo Parade," one of the world's largest, and with 70 entrants formed a "marching band" of sorts. Rather than play traditional musical instruments, each "band" member strutted forth with a transistor radio tuned to KONE, which suspended regular programming in favor of march music for the duration of the parade. Pictured here is the KONE mascot as band leader . . WNNJ/Newton, NJ sponsored a weekend bluegrass festival which MD George Conrad reports was a huge success, with 6000 music lovers
 huge suct up the sun and the music ... Got a note from Laura Ellen of KFAT/ Gilroy. She reports their "Fat Frys" are still going strong, featuring a wide variety of local artists. The station recently brought Gary Stewart to town


WLWI presented Hank Williams Jr., Joe Sun, and Merle Kilgore, plus a slew of local bands on July 4th for its third annual bash. For those who craved active participation, tobacco spitting, bubblegum blowing, and watermelon seed spitting contests were also available. Later in the week the station brought Roy Orbison to the Montgomery Civic Center . . Vancouver, WA mayor Jim Justin proclaimed the week of June 29 as "Country Music Week" in the city. KGAR PD Bill Cole accepted the official certificate . . ."Honeysuckle Rose" promotions are starting and WAJR/Morgantown, WV has one of the first. In addition to free tickets, the station is giving away 15 "gigantic" posters of Willie that state "Being a movie star sure beats working!" ... While on the subject of movie promotions, WUNI/Mobile cosponsored, along with local theaters, a pie-eating contest for "Herbie Goes Bananas." The pies, of course, were banana cream. The key to the promotion was that no hands were allowed during the eating .

Looks like a lookalike contests are on the rise again. Shown here are WJRB/ Nashville afternoon personality Ken Johnston congratulating the station's "J.R.


Ewing Look-A-Like" contest winner. while KTGR/Columbia is holding a Willie Nelson lookalike contest, with the winner presented on stage at Willie's concert at the Missouri State Fair ... KSSS/ Colorado Springs takes its Western locale real seriously. The station is revving up
for its third annual Cow Chip Throwing contest, which attracts a big crowd every year. This time around, the grand prize includes an all-expense-paid trip to Beaver. OK for the world championship cow chip contest, provided the winner wants to go! The station is also sponsoring an "Urban Cowgirl" competition. The winner will accompany staff members on remotes and promotions. 98MZQ sponsored Washington DC's first "Urban Rodeo." Held in a local night spot, the show starred "El Toro," that very same mechanical device used by rodeo riders in training that stole the scenes in "Urban Cowboy." Pictured is Bob Teaff, of the American Rodeo Association, demonstrating the proper way to ride a mechanical bull.


## BREAKERS. <br> "Breakers" are those newer records that have the greatest level of

 station activity on any given week.
## T.G. SHEPPARD

Do You Wanna Go To Heaven (WB/Curb) On $54 \%$ of reporting stations. Adds this week Inchude KSON, KNEW, KLAK, KCKC, WDAF, WCXI, WKSJ, KWKH, WKDA KENR, WHN, WWVA, WADR, KCEY, WKCQ, WDDD, WITL, KBMR. Charts: 38-26 KSOP, 48-28 CKLW-FM, 37.30 KSO, 34 26 wOQT. R\&R Chart Debut 35.

## NEW \& ACTIVE

## All other naw and iec ont relaesoe goptring subbuntiol altploy These are listed in order of ectiviry 

 ThoJEANNE PRUETT "It's Too Late" (IBC) 67/6, wSUN, KEED, WDAF, KGFX, WCOS-FM. Charts: 37-28 KRMD, 26-19 WDDD, 32-27 KLAK $30-24$ WQaT, $30-23$ WITL, $28-18$ WWVA, $29-22$ WXCL, 33.29 WJJD, $38-30$ KRAK. $34-28$ KKYX, $29-24$ KMPS, $39-28$ WADR. R\&R Chart Debut 36, DANNY WOOD "A Heart's Been Broken" (RCA) 65/4, WHK. WJJD, WSAI, WKSJ. Charts: 42.29 CKLW.FM, 32.25 WXCL 32.22 KRMD, 30.25 WIRE, $37.30 \mathrm{KSON}, 29.25 \mathrm{KFGO}, 29.24$ KEED, $31-25 \mathrm{KKYX}$ 25-21 KNIX $33-29$ KRAK. R\&R Chart Debut 40.
BILLIE JO SPEARS "Natural Attraction" (UA) 63/5, KSON WBAX. WKSJ, KYNN, WNOW. Charts: $28-23$ WBCS, $24-17$ KSO, 21.17 KRZY, 26-21 WIRE, 34 , 30 KRAM, debut 27 KMPS, 32-28 KEED, $23-19$ WYDE, $33-26$ CKLW.FM, 25-17 KRMD, debut 25 WMUS
RAZZY BAILEY "Loving Up A Storm" (RCA) 62/22, WCMS, WWVA, KSON, KCEY, KEED, WCXI, WUBE, WITL, WKMF, KBMR, KYNN, WAXX, WKCQ WIL, KGFX, WBCS, WINN, WCOS.FM WIRK.FM, WEAT, WYDE, WKXA, 39-30 WFMS, 35-30 KCKC.
MARGO SMITH "My GUY" (WB) 60/9, KNIX, KEEN, KLAC, KWMT, KSO, WKMF, WIRE, KHEY, WNOW. Charts: $38-30$ KRMD, $29-21$ WDDD, 31 26 WKCQ. 31.23 WBAX, $30-23$ WSAI, 36-27 KUGR. 34-29 KYNN
ED BRUCE "The Last Cowboy Song" (MCA) 60/9, KRAM, KKAL WWJO, WMAQ KSO, WHK, WTHI, WSAI, WPOR. Charts: $33-26$ KNOE, $33-29$ KFGO, 26-21 KEEN, dsbut 25 WKMF, 27-18 WJJD, $28-21$ KEED 27-17 KIKK, $30-23$ KMPS.
JOE STAMPLEY "Haven't I Loved You..." (Epic) 59/5, KSON, KFTN, KRAM, WUNI, WWVA. Charts: 24.18 KRMD, $22-18$ KSO, $36-29$ WOQT, $39-26$ WSAI, $30-22$ KEED.
MOE BANDY "Yesterday Once More" (Columbia) 58/18, KBMR, WFMS, WXCL WKCQ WSAI, WKMF, WJJD, WVOJ, WCOS-FM, KLVI, KENR, WKDA, WSM, WNVY, WNOW, WWVA, WADR. WPOR, debut 28 WIRK-FM, debut 30 WDAF, 36-26 KIKK.
DEBBY BOONE "Free To Be Lonely Again" (WB/Curb) 55/20, KEEN, WUBE, WNRS, WSM, WWVA, WNYR, KUGR, KMAK, WAXX, WKCQ WKMF, WJJD, WMUS, WCOS.FM WIRK.FM KHEY KZIP WAXX, WNOW, WKXA. Charts: $34-28$ KLAK, 3430 KFGO, 4427 WTSO, debut 27 WYDE.
KENNY DALE "Thank You Ever-Lovin' " (Capitol) 55/4, KMAK WITL. WIRE, WKMF. Charts: $36-27$ CKLW-FM, 26-19 KRMD, 22-18 KEBC,
$34-29$ KWKH, debut 22 WCMS.
GENE WATSON "Raisin' Cane In Texas" (Capitol) 52/20, WWVA. WADR, WYII, WCOSFM, WVOJ, WKDA, WNVY, KENR, KFEQ CKLW-FM, WITL, WUBE, WSAI, KYNN, KLAC, KCUB, KRAM, KCEY, KEEN. MEL MCDANIEL "Hello Daddy, Good Morning " (Capitol) 52П KLAC, KMAK, WDAF, WTHI, KWMT, WKDA, WMC. Charts 39 Iol 52 . FM, 31-24 KRMD, 21-17 WUNI, 33-27 KSO, 28-23 WUBE, 32-27 WPOR 40 . WWVA, $30-25$ KRAK, 34.28 KNIX
BRENDA LEE "Don't Promise Me Anything (Do It)" (MCA) 47/6, KMPS, KEED, KWMT, CKLW-FM, WJJD, KHEY. Charts: $31-27$ KNOE, 97 KCKC, 3324 WHK, 31-26 WITL, 15-8 KSO, 32.28 WSM
BIG AL DOWNING "Bring It On Home" (WB) 46/8, KRAM, KMPS, WDAF, KWMT, KIKK, WCOS-FM, WWVA, WCMS, $35-28$ KYNN, 3526 KRMD.
KENDALLS "Put it Off Until Tomorrow" (Ovation) 45/17, KEEN, WMZQ WWVA, WSEN, WUNI, KIKK, WYDE, WKDA, WITL WHK, CKLW-FM, WXCL, WINN. WDDD, WNRS, WKMF, KBMR. Flip side also receiving airplay.
SONNY CURTIS "Love is All Around" (Elektra) 45/8, WDAF KFEQ. WKDA. WITL. KZIP, WCOS. FM, WVOJ. WADR

## Others Cetting Significant Action

STEVE WARINER "The Easy Part's Over" (RCA) 40/5, KSON WAXX, WHBF, CKLW-FM, WCMS, 36-29 KRMD.
JERRY REED "The Friendly Family Inn" (RCA) 38/4, WHBF, WCOS-FM, KZIP, WEAT, $33-25$ KRMD, 28.21 KSO, 19.13 KUGR.
JOHN ANDERSON "If There Were No Memories" (WB) 36/9, KRZY, KUZZ. WINN, WSAI, WCOSFM, WMC. WSM, KHEY, WWVA debui 29 WIRK.FM.
CRYSTAL GAYLE "Heart Mender" (UA) 36/3, KLAK, KMAK, WFMS. Charts: debut 30 WBCS, $38-29$ KIKK, $38-30$ KUGR. 15-B KCKC. WLUE NELSON \& RAY PRICE "Faded Love" (Columbia) $34 / 33$. The "Most Added" record this week. Some new stations include KNEW. KRAK, KEED, KLAC, KMPS, KSOP, KNIX, KEEN, WCXI, WTSO, WXCL.


WNRS, WHK, KSO, KHEY, KKYX, WYDE. WOaT, WMC, WOOT, KIKK. WBAM, WNYR. WSEN, debut 20 KLVI.
DIRT BAND "Make A Little Magic" (UA) 26/5, wogy, wVMI WPOR, WKXA, WADR. Charts: 2418 WPOC. 2922 WEEP, $15-8$ KUGR. 30 20 WWVA, 30.26 KEEN, $15-11$ WKMF, 34.26 WTSO, $23-15$ WIL, 3420 KENR 32.27 KIKK debut 29 WMUS.

JOHN WESLEY RYLES "May I Borrow Some..." (MCA) 23/4, KFTN, KZIP, KENR, KHEY.
SLM WHITMAN "When" (Epic/Cleveland International) $22 / 9$ KIKX, KRAK, KEED, KVOO, WJJD, WDAF, KYNN, KRMD, WWVA, $33-27$ WEEP, 27-20 KCKC.
CHARLY MCCLAIN '"Women Get Lonely" (Epic) 21/21, KMPS, KSOP, KFTN, KNIX, KRAK, KEED, WAXX, KFEQ, WXCL, KGFX, WFMS KFGO, WVOJ, KRMD, WEAT, KVET, WIRK-FM, WBAM, KIKK, WMZQ Wril.
TAMMY WYNETTE "Starting Over" (Epic) 21/21, wMZa wiva KUZZ, KEED, KMPS, KSOP, KNIX, KNEW, KIKX, KRAK, WXCL, WFMS KFGO, WIRE, WMUS, WVOJ, KRMD, WIRK-FM. WMC, WSM, KIKK, SHEILA ANDREWS "It Don't Get Better Than..." (Ovation) 197. KEBC, WHBF, KYNN, KKYX, WCOS-FM, KZIP, KHEY
DONNA FARGO "Land Of Cotton" (WB) 15/5, WAxx. kvoo, KYNN, WNVY, WWVA.
FRED KNOBLOCK "Why Not Me" (Scotti Bros.) 14/11, KFTN, KCEY, WAXX, WITL. WIRE. WMUS. WIHAQ. WVMI. KWKH, WADR,
WKXA. 3020 WBCS.
DARRELL McCALL "Long Line Of Empties" (RCA) 14/9, KRZY, KCKC. KFEQ. WTSO, WCOS.FM, KRMD, KNOE, WWVA KVOO MIKI MORI "Last Farewell" (NSD) 13/5, KEED, KCEY, KHEY. WUNI, WWVA
ROY CLARK "For Love's Own Sake" (MCA) 12/5, kvoo. KRMD, KNOE, KVET, WNYR.
SUSIE ALLANSON "While I Was Making Love..." (UA) 12/4, KEED. KEBC, CKLW.FM, KWKH. On KFTN, KVET, WVOJ.
WAYNE ARMSTRONG 'Hot Sunday

## Most Requested

## EODIE RABBITTIElektra)

 MICKEYGILLEY"SEANd" (F.MJA) KENNY ROGEAS IUA) ALABAMAIRCA) CHARLIE DANIELS BAND (EDIC) MERLE HAGGARDIMCA 9 CONWAY TWITTY IMCA) A ORBISON \& E HARAIS (wB)
## Active Recurrents

 soles and or requants
comwav e LOAETIA irs True Love(MC JOHN CONLEE Fridor Night Blugs (MCA)
CHARLIE DANIELS BAND In america (Epic) CRYSTAL GAYLE The Blua Sido (Columblo THuC Love Worale HAGGARD GEASTWOOD Bor Room Buddies (Elehto WAYLON JENNINGS CIVJolRCA)
OEORGE JONE
He Stopped Loving Hor Today IEpic)
WLUE NELSON WLUE NELSON inight Aldor (Columbia)
CHARIEY PRIE CHARLEY PRIDE HANK WILLAMS $J R$ Kow Ligo (Elek tra)

## AVERI IE LEGEND. <br> SLIM WHITMAN <br> has sold millions of records around the world and his list of hit singles is far too numerous to mention.

his debut single on Epic/Cleveland International Records, Slim has embarked upon a new career that is more exciting than ever before.
"WHEN", the new Slim Whitman single that is creating excitement at radio all across America, from the forthcoming album
SONGS I LOVE TO SING, produced by Pete Drake
Executive Producer, Steve Popovich
On Epic/Cleveland International Records

## G゚pic (EIEANO GET SLIM:



FRONT PAGE: Willie Nelson's " $20-20$ " segment on ABC-TV made the 4th of July Pienic sound so exciting, they've had mail asking for tickets at the Pedernales Country Club in Austin already . . . Charlie Rich signed by Jimmy Bowen to Elektra/Asylum and cut his first session with Producer Jim Ed Norman; the album will ship in October . . Roy Acuff's Cousin Rachel (Rachel Veach Watson) died in Nashville after a long illness. She was part of the Smokey Mountain Boys \& Girls for many years ... George Jones's career renaissance continues with "The Possum" in Hollywood to film his part in Clint Eastwood's next movie "Any Which Way You Can"... That documentary Dolly Parton's planning on little-known customs and traditions in America includes alreadyfilmed tobacco-spiting contests, a greased-hot contest, and a horse-manure-throwing contest . . The Jon Peters Organization finally has the script for the CBS-TV film based on Tammy Wynette's autobiography "Stand By Your Man" ready to go. Next, they're shopping for a director and star. They plan to begin production "any day"... Waylon Jennings started filming his part in "The Oklahoma Dolls" movie for ABC-TV .. . This month, Marty Robbins gets to do the two things he loves most, on the same day. At the Missouri State Fair, he'll drive in a race, then that night he'll perform in concert. (Wonder if he'll drive his race car on stage!) . . . Record industry people will be glad to hear that Linda Rogers, who was singles buyer at L\&R One-Stop in St. Louis for 15 years, is now a Nashville resident. Linda is here with Jan Rhees Marketing, formulating plans for a national gospel recording marketing program. (It would be a first)...Jimmy C. Newman took his Cajun Country into the Music Masters Studio (formerly RCA "A") to make "phonograph records," as he calls them ...The third annual Pop Stoneman Music Festival will be held August $30-31$ in Secton, AL.


SIL VER FOX INKS WITH ELEKTRA - Charlie Rich re cently signed an exclusive pact with Elektra/Asylum. Pictured are (from left) Ewall Roussell. E/A General Managar; Charlia Rich; Jimmy Bowen, VP E/A, Nashville; and Nick Hunter, National Country Promotion E/A.

CElluloid/tape The Charlie Daniels Jam, held in January, was seen on local TV in tandem with a half-hour Willie Nelson special ... Bill Anderson's second visit to ABC-TV's "One Life To Live" set will be seen in a 10 -day sequence with the setting at a Texas-style barbecue and party, probably this and next week (August 4-15) . . Larry Gatlin made the "Tonight Show" again. Bert Convy was host Monday night Avco-Embassy Productions planning a wovie called "Take This Job \& Shove It" (wonder where they got the idea???)... "Harper Valley PTA" starts this fall on NBC-TV. (Does Tom T. Hall get anything out of that, since it came from his song?)

A Johnny Rodriguez TV special, highlighting his early years in South Texas, rising to fame in Country music from a family of ten kids??? ... Marty Robbins in Los Angeles recently taping "Dukes Of Hazzard" episode . . . Mickey Gilley making the talk-show circuit, guesting on "Merv Griffin,' "Dinah," ABC's "20/20," and "Mike Douglas," plus guestings on "Midnight special," "Sha Na Na," and the "John Davidson" show (which Gilley cohosted two days later, he was such a hit) Eddie Rabbitt also stinted on Mike Douglas's showcast (airing August 14) ... Jimmy C. Newman guested on syndicated "That Nashville Music" along with Porter Wagoner and David Allan Coe . . . Tom T. Hall fit in two shows during his recent Southern California stay: "People Tonight," a live-cable TV'er, and, what else but a stopover on the "Mike Douglas" show! Getting into the advertising act are the Bellamy Brothers, who are pitching Miller Lite beer. Word has it that Miller Brewing Co. is so pleased with the WB duo that the contract has been extended ... Epic artist Joe Stampley is the new musical voice for the forthcoming Greyhound Bus radio campaign, this in addition to his radio and TV vocals for Quaker Instant Grits.

IN THE STUDIO: George Jones's new Epic release (a solo) due out second week in August. He'll tour with Tammy Wynette to kick off the record, with 15 or so concerts scheduled...Willie Nelson pulled an all-nighter at Gilley's recording studio, laying down 11 tracks. He and Freddie Powers, who leads a Dixieland band in Reno, cut a "jazzy Django Reinhardt feel" kind of record. No release date set Emmylou Harris kicked off a national tour this week, continuing through September.

ASCAP COUNTRY WORKSHOP begins September 8 under the direction of Jerry Foster, Bill Rice, and Buzz Cason. Sponsored by the ASCAP Foundation, the workshop will meet every Monday evening 7 to 9 pm . Cason is a writer, publisher, recording artist and performer, also owns the Creative Workshop Studios here. Foster \& Rice are two of Country Music's most-awarded songwriters, as well as producers and record artists. Guest panelists who will be invited to field questions and analyze participants' material will represent all phases of the business: writers, publisher, arrangers, performers and $A \& R$ people. The workshop will be free of charge and open to songwriters regardless of affiliation or nonaffiliation. Writers interested in applying for the

Country workshop, send a resume and cassette tape with your name, address and phone number, contalning two original songs which you feel are representative of your Lalent to ASCAP Country Workshop, Two Music Square West. Nashville, TN 37203 . Great opportunity!

SHOW BUSINESS IS MY LIFE! Jeanne Pruett with a couple or three top ten records in a row, is back on the bus tour. Matter of fact, she's having Peeping Tom problems at her house, the mail box was "borrowed," and the other day she couldn't get in her own driveway - a carload of neighbors from Otsego, MI were evaluating the real estate . . . Marty Haggard (his dad is a singer) slept through a $\$ 1000$ robbery in his Nashville hotel room. He'd traveled 14 hours straight from a playdate in Garverville, NV to sign a record contract with Dimension Records' Ken Stilts, plopped in bed and "zonked" out. When he awoke he had 75c, but they didn't take his newlysigned record contract ... Bill Anderson's new TV series, "Backstage At The Opry," has the first 13 shows in the can, and has already been sold in over 100 markets . . Webb Pierce, who rivals Conway Twitty in number of \#1 hit records, just released a new one, written by his late friend Wayne Walker Wayne had written the song shortly before his death. Wayne's son Chance Walker wrote Mel Tillis' "It's Lyin' Time Again" when he was 17! (Like father, like son) . . . Johnny Majors, head football coach for the University of Tennessee, signed with ASCAP, the result of his songwriting work with Byron Hill. The tune's title, "My Blood Runneth Orange For Tennessee," gets the point across! Hope is that the song will raise funds for the U's athletic dept . . Willie Nelson and James Garner are part-owners of the NBA franchise out of Dallas - team's "The Mavericks," with home base the new 17,000-seater Reunion Arena Nat Stuckey, performing on an outdoor stage at Reed's Ferry, NH during a rainstorm was struck by lightning. He's OK, but it certainly was a "shocking" experience, Nat says . . Leona Williams (she'd make most beauty queens look like old-maid schoolmarms) has finally started "putting her show on the road." As a lark, on a recent Texas show, Leona picked up a fiddle and knocked out a couple of tunes; the result: five standing ovations! (Leona, that's what you get for not fiddlin' around!)


GILLEY GETS 'EM GOING - Epic recording artist Mickey Gilley guested on the John Davidson show re. cently. The segment airs nationwide in late July and
August.


THE CMA 6 THE CDB - Epic recording artist Charlio Daniels plays host to members of the Country Music Association Board of Directors following his performance at Harrah's in Lake 7ahoe. The CMA was holding its third quarterly board meeting in the area. (More details and phoros on Pages 1 and 53.) Top left (1.r) Charlie Daniels, Mervyn Conn. Wesley Rose, and Jimmy Bowen. Top right: (l-r) CMA Board Chairman Tom Collins, Hutch Carlock, Daniels,


Mis. Tom (Jennifer) Collins, Sam Marmaduke, and Hap Peeples. Botrom left: (l.r) Debbie Rice, Charlie, and Tandy Rice. Lowar center photo shows Charlie Daniels and CMA Execu. tive Director Jo Walker. Bottom right: (l.r) Francis Preston, Charlie, Bob Austin, and WSM's
Bud Wendell.


Album cuts receiving airplay and
indicate heaviest reported airplay. (Cohmbia) "Beethoven Was Before MOE BANDY - The Champ - Kitten At Home" "The Giver Took All She Could Stand DAVID ALLAN COE - "ve "Take It Easy Rider" "Take This Job..." "Hank Got Some thing
Williams Junior Junior
JOHN CONLEE - Friday Night Blues - (MCA) "Let's Get Married Again"
CHARLE DANIELS BAND - Full Moon - (Epic) 'Legend Of Wooley Swamp" "Carolina" "South Sea Song"
MICKEY GILLEY - That's All That Mattors To Me - (Epic) "The Blues

## Don't Care..." "Million Dollar Memories" "Jukebox Argument" "That's

 All That Matters.TOM T. HAll - Soldier Of Fortune - (RCA)"Me And Jimmie Rodgers EMMYLOU HARRIS - Rosess In The Snow - "Jordan" "Gold Watch
Snow" "You're Learning" "Il/ Go Stepping Too" "Jon \& Chain"
WAYLON JENNINGS - Music Man - (RCA) "Dukes Of Hazzard" "Wafte Across Texas" "Nashville Wimmin" "It's Alright" GEORGE JONES \& JOHNNY PAYCHECK - Double Trouble - (Epic) "Kansas City" "Along Comes Jones" WILLIE NELSON \& RAY PRICE-San Anten "San Antonio Rose
"Deep Water"Faded Lovons - (Elektra) "Pretty Lady" "So Deep In Your Love" "Short Road To Love
STATLER BROTHERS - 10th Anniversary - (Mercury) 'Nobody's Darlin'" "Nobody Wants To Be Country"' "Don't Forget Yourself" URBAN COWBOY - Soundrack - (Full Moorv/Asytum) "Cherokee Fid. dle" "Could I Have This Dance" "Falling In Love For The Night" "Darlin" "] "Don't It Make You Wanna Dance"" "Hello Texas" Move It On HANK wILLIAMS JR. - Habits Old And New - (Eloktra)
Over" "Old Habits"

## A New Rose In San Antone

Most everyone who is a broadcasting nut is familiar with the calls WOAI. It's a very successful 50,000 -watt clear channel News/ Talk operation and has the distinction of being the only station not sharing its dial position (1200) in the nation. But let's take the W, the O , the A , the I and add an FM to it; change from automated Beautiful Music to live full-service Pop/Adult, and presto, you move out of the shadows of your AM sister

Starting around the first of the year, Bob Botik, a 10 -year programming and management veteran with stints at $K \mathbf{K O K} / \mathrm{Ft}$. Worth and most recently General Manager of KNOW/ Austin, took WOAI-FM over on a consultancy basis, and has along with in-house Program Director John D'Angelo racked up some very impressive gains in the April/May Arbitron. Some highlights compared with the Fall 1979 book: $12+$ M-S 6am-midnight -3.9 from a 2.6; 18+ M-S 6am-midnight - 5.6 from 3.3; Adults 18-49-5.2 from 2.1. Plus a spectaular rise in Adults $18-34$ with a 6.0 from a 1.7 ! We had the occasion to chat with consultant Botik and asked him what was behind the increased numbers:

BB: The first thing is that it's really nice to work with John D. Angelo, who's had over 10 years in programming, and with General Manager John Barger, because of their understanding of concept radio. When we met,

## Transition

New WWWE/Cleveland afternoon air personality is Ray Marshall, who comes to the station from a morning shift across town at WLYT; in turn, former pm drive guy Jack Reynolds moves to the all-night slot, replacing Lanny Wheeler. who exits the station ... Tom Maccabe has joined the WSB/Atlanta news staff after a news position at WXLW/Indianapolis . . . Brenda Lum is the new Music Director of WISN/Milwaukee, coming from K59/Honolulu, where she served as on-air producer. She replaces Vikki Charlwood, who has left the station... Jim Wickline has left his morn ing drive position at WHIZ/Zanesville to come to California in search of a radio job, one which he'll announce shortly meanwhile he'll be re placed temporarily by Rick Funk at WHIZ Roger Wilson (pictured) has been named Director of Finance and Planning, a newly created position, for Golden West Broadcasters, coming from KCBS/San Francisco, where he served in a similar capacity . . Kevin
 Roger Wilson Brooks has been named to Production Director from an airshift position at KBl.F/Red Bluff, CA

Scott Wilson of KLTE/Oklahoma City exits his Music Director slot to become a consulting engineer at a Texas radio station, and has been replaced by John Williams, who comes from KOMA in that very same Oklahoma city
we covered a lot of ground without having to stop and define terms.
$\mathbf{R \& R}$ : You mentioned that you use the $\mathbf{R \& R} P / A$ chart for direction, but what, if anything, do you do above and beyond that?

BB: In addition to the contemporary hits, we are including some of the most commercial instrumental ar tists, as well as occasional country crossovers. As a result, we are already seeing the familiar pattern of listeners coming from both the Top 40 and Country compe tition. Of course the difficult part of this format is knowing which elements mix and which ones don't
$\mathbf{R \& R}$ : What in your mind's eye is the essence of this significant increase?

BB: San Antonio, relative to the rest of the country, is not on a parity basis with FM's vs. AM's yet. compared to Houston where the FM penetration is $60 \%$; so there the acceptance of WOAI-FM really excites us - and I think the essence of it is a sound has come to the market that a varied number of demographic types can relate to. Again, it's a delicate balance of music that I mentioned earlier

## Color

800 POUNDS OF CAKE: WTAR/Norfolk took a page from "That's Incredible," treating over 3000 people at the seventh annual "Fun Day" festivities held in July The station's personalities were on hand to slice and

distribute the giant cake (pictured), which was about the size of a twin bed. It took almost three hours to hand out the cake and eat it too.

ON A SCALE OF 1 TO 10: $\mathrm{KOB} /$ Albuquerque is sponsoring a contest called "The Perfect 10 ." Listeners send in their (or someone else's) pictures to be judged by the air personalities as to who's the prettiest or most handsome. The promotion is in conjunction with Budweiser's new 10 -ounce bottle of brew. The winner will receive $\$ 1000$ plus a trip to Hollywood.

THE BOTTOM OF THE SCALE: WHIZ/Zanesville is running a promotion somewhat similar in nature but instead of the pretty people, the station is looking for the "Ugliest Bartender," Ugly is diplomatically described by the station as "generous, humorous, likeable and lovable." The vote for the big U cost patrons 25 (obviously held in a sleazy bar) for their choices, with all proceeds going to (thankfully) the Multiple Sclerosis Society. The fun and games will provide the winner with an elaborate stereo system as well as many secondary prizes that will be offered to the Ugly-ups. We suggested for an additional prize for the winner, a broken mirror

LEARNING A RAFT: WEBC/Duluth will be hold ing its third annual "Roaring Raft Race" Friday (8-1) Over 100 people have been signed up to participate in this event. Lake Superior will be the site for this promo tion, as rafts will be separated into different classifications, with cash and merchandise prizes being offered to the winners in the various categories.
$\mathbf{R \& R}$ : Would you then characterize the feeling of the station musically as appealing, on a mass level, to the first generation of rock ' $n$ ' rollers: those of us from 30 to the early 40's?

BB: Absolutely. We're getting responses from people that are bearing that out - they're saying that we're a station that is not coming at them with a old-style MOR approach - we're relating to them in an adult fashion, but still playing contemporary music they need to hear but not playing anything abrasive, or things they couldn't relate to. We are offering a sound here in San Antonio that's been absent.

R\&R: You mentioned earlier something about the tricky part being the maintenance of the musical balance. How are you doing it?

BB: It's primarily a lot of listening to the station and continually fine-tuning it. Sometimes we'll add a thing that sounds just great in the studio or production room, but when added in context it just doesn't play and is removed

R\&R: So you keep the radio in the ear a lot?
BB: Yes, but it's also good to back away for a few days and remove it totally so you can get a fresh feeling for it.

## Update

KEEPING IT LIGHT: Oklahoma City's KLTE has been trying recently to petition a spot for our buddy "J.R. Ewing" on that state's Presidential ballot. Actor

## J.R. FOR PRESIDENT

Larry Hagman heard about the station's efforts and returned the favor by calling KLTE to announce his platform - part of which was his assertion (J.R.'s) that a Russian invasion of the United States could be handled easily, as he would "just go over there and buy them off no use to sacrifice lives when you can spend money." Hagman's call came from, appropriately, Dallas, where he has been filming this season's fall schedule of shows

GETTING IT UP FOR FOOTBALL: It seems like we just saw the Super Bowl and here we are around the corner again with the pigskin pastime - WCBM/Baltimore will begin its exclusive broadcasts of Colts football August 9 as they host the Washington Redskins in a preseason contest. In the Mile High City, KHOW's resident athlete Harry Smith (who's he kidding?) has been drafted by the station to attend the 1980 training camp of the Denver Broncos football team. He has been remoting his show (since July 1) from Ft. Collins, the site of Broncos training headquarters, with exclusive interviews with Broncos' coaches and sideline talks with players.

THINKING AHEAD: WFYR/Chicago will host the Midwest's largest consumer food show October 25-26 which will be open to the public at no charge and will feature over 200 display booths with food and foodrelated manufacturers. Consumers will have the oppor tunity to taste and sample all types of food products as well as obtain information about nutrition and diet. Over $\$ 40,000$ worth of prizes are scheduled to be given away during the two-day event ... KAKZ/Wichita's Gene Rump and Jim O'Donnell are again heading up a golf tournament that will aid the Muscular Dystrophy Asso ciation - last year's tourney raised more than $\$ 12,000$ for MDA, and the station hopes to exceed that figure this year

SUMMER IN THE CITY: WISN/Milwaukee made it possible for nearly 27,000 people to ride free to Sum merfest '80, one of the nation's largest music festivals In cooperation with the Milwaukee Transit Company, Radio 11 picked up the tab for those shuttlebusing from downtown to the festival grounds, allowing patrons to avoid parking problems as well as saving energy at the same time ...WOWO/Ft. Wayne, along with a bank and the Air Force Band, joined to present a spectacular multimedia and fireworks display for the Three Rivers Festival Fireworks event last week. The station broadcast the whole affair, including a musical concert KRMG/Tulsa treated 200 fans to a Kansas City Royals vs. New York Yankees game recently, complete with overnight lodging (that sounds interesting) and breakfast with the game's broadcasters.

P/A ON MCA!


FRANKIE VALLI
THE OAK RIDGE BOYS
Featuring the single
"HEART OF MINE" ${ }_{\text {MCA. }}{ }^{\text {F2 }}$ " 280


HOTEL Featuring the single

SPYRO GYRA
Featuring the single "PERCOLATOR"

AVAILABLE ON MCA RECORDS AND TAPES

## BREAKERS.

## AMBROSIA

You're The Only Woman (You And I) (WB) $71 \%$ of our reporters are on it Adds include WELI, WOWO, WHIO, KEX, WHAM, KHOW, KDKA, WTAR, WQUD, WDAE, WNFL, KOB, WEBC, KLTE, WHAG. Koy moves: 23-13 WBEN, 21-19 WLW, 13-10 KFMB, 17-14 WSM-FM, 22-15 WWWE, 3628 WGAR, 34-22 WBT, 33-23 WORG, 32-27 WFIR, 37-30 KBLF, 27-22 KBAI, 30-24 KWOS, 30-26 WIBW, 30-23 WLVA, debut 19 WTVN, debut 24 KOLO, debut 27 WMAZ, debut 28 WCSC, debut 29 WJBO, debut 30 WSB. Jumps 32-20 on P/A chart. JOHNNY LEE

## Lookin' For Love (Full Moon/Asylum)

 $55 \%$ of our reporters are on it Adds include KAKZ, WLW, WCSC, KSTP, WRIE, WSGW, KRNT, KEX, WSJS, WDBO, WDIF, WWWE, WBOW. Key moves: 3-1 KRMG, 22-16 WBEN, 27-18 WBT, 21-19 WSB, 25-23 WQUD, $33-27$ WLVA, 30-22 WNEU, 28-25 WFIR, 25-19 WORG, $32-28$ KBAI, debut 19 WBZ, debut 20 WTVN, debut 23 KMBZ, debut 23 WJBO. Heavy rotation: KOGO, WASH. Jumps 38-21 on P/A chart.
## NEW \& ACTIVE


 Moves: 21.11 WBEN, 1310 WTVN, 3428 WLVA. 2823 WOWO, 26.20 W日T, 19.18 WHAG, 2522
WFIR. 24.20 WCSC, 3528 WHIZ, $2620 \mathrm{KDKA}, 28.23$ WSTU, 24.20 KOLO, 2418 WOUD, debut 24 WBOW. Incraased 31.26 on P/A chart 26
GENESIS "Misunderstanding" (Atlantic) $47 / 4$ add WTAR. KEX, KFQD KRMG, KBY
moves: 28.22 KOLO. 16.13 WHAG, 20.12 WBZ. 15.11 WMAZ 1812 WCSC. 2316 KDKA B5 WSM moves: 28.22 KOLO, 16.13 WHAG, 20.12 WBZ, 15.11 WMAZ 1812 WCSC, 2316 KDKA. 85 WSM.
FM, 29.24 WHEC, 37.30 WLVA. 2521 WBT. Hoavy rotadion WREC, WCHV. Increased 30.27 on P/A
chart.
BILLY PRESTON 8 SYREETA "One More Time For Love" (Motown) 52/2 Add WBEN, KFQD. Kay moves: 2317 KMPC, 2316 WHBC. 1815 WFDF, 28.26 WJBO, 3529 KAKO.
2320 WLVA 2320 WLVA debut 26 WHAM. Hoavy rotasion: KUGN. 2828 on P/A Chare 29.26 WJBO, 3529 KRKO NATALIE COLE "Someone That I Used To Love" (Capitol) $45 / 10$ add K日LF.
WTAR WHIO WBT. WIOD WSIX. WLW, KRMG, KOB, KFOR Koy moves: 17.11 WUM WTAR. WHIO. WBT, WIOD, WSIX. WLW, KRMG, KOB. KFOR. Koy moves: 17.11 WVMT, 12.6 WBZ,
2421 WORG. 2321 WSTV. 23.20 WSM.FM, 32.26 WGAR, Incresaed 37.29 on P/A PAUL DAVIS "Cry Just A Little" (Bang) $54 / 2$ add WHAM, KEX, Koy
KBLF, 22.17 WBOW, 24.19 WFDF, 2921 WTAR 26.18 WHBC. 22.20 WSB, 31.27 WORG, 3430 WHAG, 22.20 KFMBe, 29.18 WWWE, debut 22 KSTP , debut 25 KMBZ debut 29 MVMT. Heavy rotation: KSL, WVINRKK Increased $30-30$ on P/A chare
UVINGSTON TAYLOR "First Time Love" (Epic) $47 / 5$ add WIP, KRKO, WCFR
WSM.FM, KUGN, Key moves: 28.25 KFMB 34.28 WTAR. 2519 WHBC, 2824 WFDF, debut 25 WSB WSM.FM, KUGN. Koy moves: 2825 KFMB, 34
debue 27 WBOW. Increased 3631 on P/A char
MECO "The Empire Strikes Back (Medley)" $R S O$ ) 440 . 1611 WCSC, 20.14 KOLO. 27.19 WSTV. 23.18 KWOS, 19.16 WBZ, 25.22 WHIZ 23.20 WSGW, 28.22
WTAR. 28.21 KDKA debut 19 KEX 1811 WCSC, 20.14 KOLO, 27.19 WSTV. 2318 KWOS, 19.16 WBZ, 25.22 WHIZ 2320 WSGW, $2 R 22$
WTAR. 2821 KDKA. debut 19 KEX debut 28 WNEU. Incressed 34.32 on P/A chart
HERB ALPERT "Beyond" (A\&M) $41 / 2$ add WTIC, WHAM. Key movas. 22.19 KMPC 25
22 WMAZ 3530 WTAR 30.25 WLNH. 2417 KBAI, 33.29 KBLF, 2926 WFIR, 2925 WORG. Increased
35.30 on P/A Chart
BENNY MARDONES "Into The Night" (Polydor) $37 / 5$ add WCSH. WQUA. WTAE,
WIVA. WBZ Koy moves: 19.15 WCSC. 19.14 WVMT, 27.15 WOUD 2420 KRKO 2420 WHAC WLVA. WBZ Koy moves: 1915 WCSC, 1914 WVMT, 27.15 WQUD, 2420 KRKO. 2420 WHAG, 27.22,
 2618 WFIR. 14 Y KRKO, 1812 WWWE, 2320 WORG, 2018 WSTV. 2623 WWOS. WSUS. Koy moves: 2619 WQUD, 21.17
WLVA. 26.23 WMAZ. debut 23 WYMC. debut 30 WHBC. Incrassed 40.37 on PIA chart. WIVA. 2623 WMAZ debut 23 WrMC. debut 30 WHEC Incrased 40.37 on P/A chart.
ROBBIE DUPREE "Hot Rod Hearts" (Elektra) $34 / 18$ One of the
ROBBIE DUPREE "Hot Rod Hearts" (Elektra) 34/18. One of the Most Added -
Including WBZ. WCCO-FM, WHBC, KEX, WIVA. KWOS, WJBO. WPRO. WCSC. WFIR WLW
WVMT. WHEN WQUA Key Toves. WVMT. WHEN. WQUA KeY moves, 1613 WSM FM, 2319 WISN, 3528 WBT, $28-23$ WSEB, debut 30 GEORGE BENSON "Give Me The Night" (WB) $32 / 2$ and char
2823 WBT, debut 28 WMAZ. Debuts at No. 40 on P/A chare. 2925 KRKO. 35.30 WFIR, 22.17 KBLF

## Others Cetting Significant Action

DIONNE WARWICK "No Night So Long"' (Aristal 38/15. Running hard on a tast rrack - adds include WSBA WHIO, WASH. WLVA. KSL, WCCO AM, WSLI, WELI, KAKZ, KFMB
WFTL Moves: 28.23 WIBW, debut 21 WBEN. dobut 27 WUMT Heavy rol EARL KLUGH "DOc"' (UA) 3717 add KSTP, WATR, KFQD, KFOR WSGW, K
Moves: 24.20 KMPC, debut 28 WMMT. Heavy rotation WCCO AM, WNEW, WSGW, KRNT, KMRJ SPYRO GYRA "Percolator" (MCA) $35 / 7$ add WATR, KRMG, KBAI, WSTV, WMAZ IdP).
KMRJ, KDWN. MOves: 27.23 WFDF, debut 30 WJBO KMAJ, KDWN. Movez: 27.23 WFDF, debut 30 WJBO
KENNY RANKIN "Regrets" (Atlantic) $34 / 2$ add WSIX. WRIE. Moves: 2823 KBAI, ENGLAND DAN SEAL
ENGLAND DAN SEALS "Late At Night" (Atlantic) 31/17 adds include KEX, WSLI,
WHAS, KRNT, KOY, WHBC. WBAL. WJON, KFQD, KRMG, WIOD, KFOR Moves: 3428 KBLF ROBERT JOHN "Hey There Lonely Girl" (EMI America) $31 / 12$ add WVMT WHBC, WDIF, WTAE, KOLO. WMAZ, WIBW, KOLF, KPPL WFIR, WBEN, WSIX Oobuts 24 KSTP RODNEY CROWE .'A debut 30 WPRO, debut 37 WORG
RODNEY CROWELL "Ashes By Now" (WB) 29/1 sdd WTAR. Moves: 2821 WNEU
17.14 WLNH. 21.16 WQUD, 24 i9 WLVA. PHILADELPHIA LUV ENSEMB
KRKK. Heavy rotation WATR. GERRY RAFFERTY "'T
add KEX, WBAL KMRJ. WPRO, WEBC. WJON WSLI, WDIF, KUGN Moves Ga KBAl 2eric $25 / 9$ TOBY BEAU "If I Were You" (RCA) $25 / 3$ add KOY, KSL. WSTV Heavy rotation: WSEA. STEPHEN BISHOP \& YVONNE ELLIMAN "Your Precious Love" (WB) $24 / 12$ add WDIF WWWE, WBOW. WHBC, WKIQ. WMAZ. WSIX, WREC. WJBO. WDBO. KBLF. WSTV
Moves. 3027 WBT, debut 36 WORG. Moves, 3027 WBT debut 36 WORG.
ERIC TROYER "MMIrage" (Chrysalis) $24 / 7$ add KRKK. WREC. KFMB, WSM FM. WTAR.
KOLO. KHOW MOVes. 29.22 WLVA"


Buitck circled numbers solelv on statistics compiled weekty from our reporting stations.
Black circled numbers indicate significant upward movement from at least $60 \%$ of our reporters.
FRANK SINATRA "You And Me (We Wanted it All)" (WB/Reprise) 24/5 add WCCO.AM, KRMG. WTAR, WSBA, KHOW.
BILLY JOEL "Don't Ask Me Why" (Columbia) 22/17. Good LP cut exposure now o KNBR, WSIX, WREC. KWOS MOVEs: WSGW, WBZ, WBT, WGIR, WHBC, WDIF, WHDH. KMBZ BOB SEGER "You'll Accompany Me" (Capitol) 22/14 rodde include whit
WSLI, WSM-FM, KOY. WEBC, WIP. KAKO. Dobut 27 WREC
HOTEL "Half Moon Silver" (MCA) $22 / 6$ add WHOK. KFOD, KPPL WBOW, WBAL
WFDF, Movas: 15.11 WSM.FM. WFDF. Movas: 15.11 WSM. FM.
CARLY SIMON "Jesse" (WB) $21 / 19$ add
WBAL WCCO AM, WSM FM, KDKA WMAZ KRKK.
WBAL, WCCO AM, WSM FM, KDKA, WMAZ. KRKK.
LANI HALL "'I Don't Want You To Go" (A\&M) 20/1 add KLYD. Movas: 32.27 WTAR LARRY GRAHAM "One In A Million You'" (WB) 19/4 add WYMC. WSIX. WCSC
WELI. MOVEs: 31.21 WGAR. 29.25 WBT, 2923 WHAG. 30.26 WORG PETE TOWNSHEND "Let MY Love Open The Do
WOUA. KOLO. MOves: 1511 KRKO, 194 WOWO. 3022 WCSC, 31.28 WBT 1916 WMAZ $18 / 3$ edd WHEN MAUREEN MCGOVERN "Bottom Line" (WB/Curbl $17 / 8$, 18 WMAZ.
WSTV, KSL KUGN. WIVA. WKIO Debute 30 KOLO.
JOHNNY MATHIS "Different Kinda Different" (Columbia) $14 / 4$ add WBT. WSBA. WSM-FM, WHIZ Debuts 27 KSTP debut 28 WREC
PHOTOGLO "When Love Is Gone" (20th) 14/2
PHOTOGLO "When Love Is Gone" (20th) $14 / 2$ add wChV, Kblf. Moves: 28.24 wSB,
32.28 WHAG. DIANA RO
DIANA ROSS "Upside Down" (Motown) 13/5 add WORG, WEEN, WREC. WLVA. WGAR
POINT
POINTER SISTERS "He's So Shy" (Planet) $13 / 1$ add WWWE. Moves: 38.30 WORG
3025 WUMT, dobut 23 WBEN. debut 25 WYMC. debut 29 WSM.FM. GLADYS MNIGHT 30 . debut 25 WYMC, dabut 29 WSM.FM.
GLADYS KNIGHT \& THE PIPS "Landiord" (Columbia) 13/0. Moves: 12.9 WORG.
18.14 WMAZ debut 24 WYMC, debut 30 WWWE. GARY BURBANK "Who Shot JP?'
GARY BURBANK "Who Shot J.R. $\mathbf{P}^{\prime \prime}$ (Ovation) 1210. Heavy rotation Kfao
S.O.S. BAND "Take Your Time (Do it Right)" (Tabu) 1210. Moves: 18.9 WFIR, 7.2
WCSC, 11.7 WNEU, 29.15 KDKA. 23.12 WOWO. WCSC, 1.7 WNEU. 29.15 KDKA, 23.12 WOWO
OAK RIDGE BOYS "Heart Of Mine" (MCA) 11/4 add WGIR. kMez, wSJs, wdBo
Moves: 23.15 WTAR, $26-22$ WIBW. JERMAINE JACKSON
JERMAINE JACKSON "You're Supposed To Keep Your Love For Me"
(Motown) $10 / 4$ add WHIO, WBT, wgar. KRKk. (Motown) $10 / 4$ add WHIO, WBT, WGAR, KRKK
ROLLING STONES ."Emetion
ROLLING STONES "Emotional Rescue" (Rolling Stones) $10 / 4$ add KLTE (dp).
WNEU (dpl, WYMC. WCSH. Moves: 29.24 WMAZ. 29.21 WCSC. $24-22$ WOWO. WNEU (dpl, WYMC, WCSH. Moves: 29.24 WMAZ. 29.21 WCSC, $24-22$ WOWO.
JACKSON BROWNE "Boulevard" (Asylum) 1012
JACKSON BROWNE "Boulevard" (Asylum) 10/2 add wowo. wcsc. Moves: 2113
KRKO, 24-20 WLNH. BELLAMY BRO
BELLAMY BROTHERS "Dancin" Cowboys" (WB/Curb) 9/1 add WBAL Moves IRENE CARA "Fame" (RSO) $8 / 4$ add WLNH. WCFR (dp), WDAE, WBZ

## Most Added:

ambrosia
Vourre The Oniv Woman (You And IIIWB) Added et $19 \%$ of our reporting stations. CARLY SIMON Added at 19\% of our repor HOABIE DUPREE Hot Rod Hoars (Elek tre) 8\% of our ropordin
BILLY JOEL BILLY JOEL
Don ir Ask Mo Whr (Columbia)
dded at 17\% of Our seporting sta aded at 17\% of our reporting sta tion

ENGLANO OAN BEALS
Leto AiNight (Adentic)
Added at $17 \%$ of our reporting JOHNNY LEE
JOHNNY LEE
Lookin' For Love lFull MoorvAsv/um!
Added at $16 \%$ of our reporting otations
Hottest:
CHRISTOPHER CROS
Saling WYB) Sailing (WB) Aoporied hot at $52 \%$ of our atation
OLVIA NEWTO OLVIA NEWTON.JOH
Magic (MCA) Magic (MCA,
hot at $50 \%$ ot KIM CARNES More love IEMI Am oported hot at 12\% of our stotions DIRT BANO Make A LTrte Magic IUAI ALI THOMSON Tok A A Litrle Rhy Phm (AGM) Raporiod hot si $33 \%$ of out ata tions
KENNY ROGERS KENNY ROGERS Love The World A wey IUA) portod hot at $28 \%$ ot our 3 Mickey ailley Reported hot al 27\% of our stations.


Album Airplay Tracks
The follow meny of ou Pop/Adutt sterions.
AIR SUPPLY (Artstay "Old Habits Die Hard" "Every Women In The World"
JMMMY BUFFETT (Full Moon/Asylum) HeH My Feet"
CHRISTOPHER CROSS (WB) "The Light is On
DAN FOGELBERG (Full MoonlEpla) "Gypsy Wind "Long Way Home" "In You I Trust BILLY JOEL (Cohembia) "C'Etali Poi" "Through The Lon
ELTON JOHN IMCA "Never Gonna Fall In Love Again" "Take Me Back
CAROLE KING (Captton) "Hey Girl" "Oh No Not My Baby""Chains"

GORDON LGH IFOLumblal 'I'm Missing You
ANME MURRAY Capton "You've Gor Me To Hold On
Love With You
AMNE
OLIVIA NEWTON JOHN w/CLIFF RICHARD INve" "I Need To Fall in Love Again EDNDA RONSTADT (Asvhenj "GirIs Talk" "Look Out For My Love" "Mad Love BOZ SCAGGS (Columioua) You Can Have Me Any
8 OZ SCAGGS (FuAl Moon/Asyhrn LLET GAND (FII Moon/Asytunt "Nine Tonight" CARLY SIMON (WB) "Stardust" "The Three Of Us in The Dark"
FRANK SINA TRA TWB/R
"JUSt The War You Are"

OPPORTUNIIIES

## Openings

## EAST

Maryland parsonality orinnted, contomporary station neads jock with up tarnoo personelity, not sard reader Must be able to get it up with Ted Nugant and pipern Good bucke and lasting position Muat have good
 Court. Resateratown, MD 21138. EOE (8-1) 28 Bon Bon
Hatimore. A rore operning in the newa dept at WSIO-
WLPL. A knowlecteenter WLPL. A knowlectienble, conversationel style is desired Minonties encoureged to spoly Send thpes and resumes to Art Anthony, ND, WLPL-WSIO, 6823 Reisterstown
Rod. Beltimore, MD 21215 EOE M/F (8-1)

WCMF/Rochemter atill searching for moming person ality for ising AOR outlet Send tapes and resumes how to Trip Reeb, 129 Leighton Ave., Rochester, NY
14609 , or Call (716) 288-3200. EOE M/Fi(i) 14609, or Call (716) 288-3200. EOE M/F (8-1)
WAQX ( $96 x$ ) has oponings for pert-tinue alr work background but not mendetory. Must be currently radia in upstate Now York. AOR music knowledently living Tepes and resumes to Ed Levine, 96X. Box 6142 Syro
cuse. NY 13217. EOE (B-1)
WZZO/Bethlehem. Alentown Superstare AOR seek Corev. 2285 Schoonersville. Ropes and resumes to Lyn Corev, 2285 Schoenersville Rd., Suite 205, Bethlehem
PA 18017 . EOE M/F (8-1:

Hortord's top-rated $A O R$ rocker seeks ster ather noon drivatime announcer. Send tapeen and resumes
(no calls pleasel to Daniel Francis Hayden, PD, WHCN.
FM ion (no calls please) to Daniel Francis Heyden, PD, WHCN
FM, 1039 Asylum. Hertord, CT O6105. WHCN is alao looking for an atternoon news personglity with at least two vears professional on Gir reporting expenence. Send tapes and resumes to Chip Thest, ND at same address.
EOE (8.1) -元

WFIUPhlladelphla looking for pert-time ennouncer,
Exporience necessery. Contact Roy Quinn (215) 482-
7000 . EOE (8-1) WTOD/Toledo. OH la looking for a Music Directorl Announcer. Must have at least five vears experience. Menders, PD, WTOD, 3225 Arlington Ave.. Toledo. OH 43614. EOE (8.1)

WAOY seoks qualified nows director Immediately ebove everege talent. Apply with full details pey to and resumes to Jim Rising, WAaY, 45 Fisher Ave., East Long Meadow, MA 0102日. EOE MíF (8-1)
WIXY seeks hardworking, telented, hoovy-voiced to essume progremming duties and deily eirshift Tapes end resume to WIXY, 45 Fisher Ave., Eest Long Mee dow. MA 01028. EOE M/F (8-1)
WTSN/Dover, NH has an opening for a middey talen Who can talk with en eudience and entertain them. Pop redio end be willing to work hard in equired. Must love dey week, peid vacetion, heaith plan, retirement plen
and life insurance. Send semples of your best work to Jim Sebestian, PD. WTSN, Box 400 , Dover, NH 03820
EOE (8.-1)

Rare opening in the beautiful lakes region of New Hempshire for a PM drive personality Good money for
the right parson. Formet is Pop/Adult Send dapes fond esumes to Werren Bailey, WLNH, Parade Rd.. Laconie NH 03246. EOE I8-1

North America's Greetest City. CKGM/Montrsel, is light, croetive writing o must Tapes ind res resder Deve Christienson. ND, CKGM, Tapes ind resumbs to
treal. Quebec $H 3 \times 2 B 5$ (8-1) treal. Quebec H3×285 (8-1)
WKTK/Baltimore seeking entertaining 7pm-12mid personaitty. No beginners please. Tapes end resumes
to Lou Kneger, 5200 Moravie Ro., Beltimore, MD 21206.
EOE (8.1)

## Openings

WZUE/Carlisle. PA, Harrinburg metro looking for one tor. Fust moving FM Pop Adult forming communice: excellent benefte. Tapes and reaumes to Chris Cherke, PO, 1013 S . Hanover Se., Carlisla, PA 17013, or cail (717)249-1717 EOE M/F (8-1)

9ekX/Pirteburgh has rare opening for on axceptional,
unique morning news personility speciniting style" or "olturnative" news. Re-write and ed-llib in mila Send tapas, resurnas and photocopy of most recen ARB rating to Bobby Christian, 400 Ardmore Blvd. Pittsburgh, PA 15230. EEO M/F (E-1)
WNUS/Springfleid, MA hos changed formats to Top 40 and is in need of e Progrem Dinactor. Muet heve prion PD experience in Afbitron-rated market. Also need complete air steff Tapes and resumes to Dick Lange.
GM, WNUUS, Box 550, W. Spnngfleid, MA O1090. EOE M/F (7-25)

## SOUTH

Wanted: Engineer experienced in AM/FM combo tapes and resumes to Mike Fox, 293, Box 7488, Amerillo TX 79109 , or cell ( 806 ) $353-6662$ EOE M/F (8-1)
WAEV/Savannah (sot rock) has immediate atternoon opening. Adult approsch to contemporary redio. New tepes and reaumes to Bruce Cotton, P.O. Box 9705 Sevennah, GA 31412. EOE (8.1) Cotton, P.O. Box 9705

Sparkle, Weat Texae Number one FM needs pro who cen crazy end informative within Top 40 formet. Tood bucks, great weather. We win end so will you, Amarillo, TX 79109 EOE M/F (8-1)

Southeostern Superstars AOR morning personality thet can relate to our audience Knowledge of current events, aports and other media essential. Send tapes end reaumes to Dwight Dougles, Burkhar/Abrams/Micheels/Dougles E Assoc., 8500 955-1550. EOE M/F (8-1) Alenta, GA 30328, or cell (404)
KPAC Country aold
KPAC. Country gold, looking for bright, conversational
OJ's. Send tapes end resumes to Ted Stecker, 7700 DJ's. Send rapes end resumes to Ted Stecke
Gultway. Port Arthur, TX 77840 . EOE M/F (8.1)
WTMACharteston, SC is looking for a contemoorar communicetor, Send tepes end resurnes to Deve Lioyd,
P.O. Box 31089 , Charieston, SC 29407 , or cell (803) P.O. Box 310B9, Charie
556-5860. EOE M/F (B-1)

Talk to mol WRNLRichmond, VA is looking for a talk
talent who can deel with lifestyle and isither concepts, related to a $25-49$ demp and become pert of a team effort in one of the South's greetest cities. If in noon and 4 noon and 4pm. EOE (8-1)

Southwost atation, medium sized market needs a stree reporter. Experienced required plus strong writing ebilivy. Port Arthur. TX 77640 EOE M/F (8.1)

Lasding broedcast group has immedibte news opening
in Floride cosstal comy in Floride cosstel community. Tepes and resumes to
John Piceno, WJNO. Box 189, West Paim Beach. FL 33402. EOE M/F (8-1)

Wanted: Chief Engineer for AM 5000 DA.D end Cless AFM. Station located in the Sunbert on South Caroline's Grand Strend. Direct inquires to WYAK, P.O. Box A
Suriside Beech. SC 29577, or cell (8031) 651-7936. EOE
$(8-1)$
Q101/Meridien is losing its News Director to stetton in - Top 50 market. We need en experienced news pro to What shoes at the "1 stetion in East Mississippi end Meneger Lerry O'Neal, Box 5314, Meridien, MS 39301 Meneger Lerry O'Neal, Box 5314, Merí
or call (601) 693-2381. EOE MF 7 25)

Send resumes to Jerry House WSIX and TV operation Send resumes to Jerry House. WSIX 441
Rd Nesuhille. TN 37210 EOE M'F 17 25)

## Openings

## MIDWEST

Looking for focks and nuws paople for future open Ings. Femalee and minoritias encouraged. Thpes and
resumas to Tony Espoato, 712 S . James, Carbondale, resumas to Tony Espoatro, 712 B S . James, Carbondale
IL 82901 EOE M/F (B 1) IL 8290
Agoresalva, take-charge Nown Director for amal harker. Heovy locel emphasis with equal attention to various evente neatness counte. Minorities encour oged to apply. Tapes and resumes to Ken COe, GM WOE MIF (\&), 902\% Lincolnway, LaPorte, IN 48350
EOE M/F \&-1
Warted: Adult Contemporary air parsonality with big market potential. Must be able to communicate on a
one ro-one beale, end production akills a must Send one to- one besie, end production skills o must. Send Box 578, Fort Dodge, 1A 50501, (8-1)

Rare opening for talented personality. Prior exper lence necessary. Send tapes end resumes to General 4370). EOE M/F (8-1) Arcade Bullding. Zenesville, OH

WDLB/Marahfield, WI seeking air personallies who don't mind living in a small market, who live and breath in music. Send tapes and resumes to Chis Mich Cour WDLB, Box 830 Marahfield, Wi 54449, or call (715) 384. 2191. EOE M/F (8-1)

AOR Announcer. Outatanding $A O R$ atation in medium marker seeks very experienced person for air ahitt and and production, Excellent market to settle inl Tapee
and reaumea to General Manager, KODS, Box 6167 ond reaumes to Geners)
Duluth, MN 55806. (8-1)
Nows Dlrector. Outstending AOR market seeks professional on-air newsperson whe in also very knowledgeeble on public affaira and can do tirst weekly talk show. Excellent market to sertie int Tapes and resumes to General Manager, KODS. Box 6167. Dulsth, MN 55806. (8-1)

Program Olrector/Operations Manager. 100,000 wapervisor, lead entife station on a dey-to edminiatrator except sales. Perfect for programmer wanting station management. Contemporary rock format. Knowledge of progremming, copv, production. Take charge per son. Respond immediately. KODS, Boxe 6167 . Duluth
MN 55806. (e-1)
-
WNRS/Ann Arbor's best Country is seeking e redio profor efternoon. Our last efternoon iock is now in Dework well within the guidelines of a tight, hit Country formet, then you ere for us. Send tepes end resumes With selery requirements to Mark Thomes, OD, WNRS. Box 8605, Ann Arbor, M1 48107, or cell (313) 682-2883
EOE M/F (8-1)

WZZR-FM/Grand Rapida currently looking for adul personality for West Michigen's hortest FM. Good production a must. Send tapas and resumes to Lucian Joy.
WZZR. Box 96 , Grand Rapids, MI 49501 . No calls EOE MIF (8 1)

Midwest Pop/Adult looking for personality with good volce. Good bucks. Cell (701) 852-0301 and a
for Jim Cernegie or R. Devid Adems. EOE M/F (8-1) Honey Radio, WHND, Detroit's only all-oldies ste possess good voice and a contemporery sound wil tapes and resumes to Phil Berry. PD, Honey Radio. One Redio Pleze, Detroit, MI 48220. EOE M/F (7-25)
Medium marker Midwest Top 40 FM looking for med high to high energy personality with e cepltal "P;"
funny $\mathrm{D} . \mathrm{J}^{\text {. The more creative end innovative the }}$. Send tepes and resumes to Richerd Keufmen, Box 400 ,
Brazil, IN 47 B34 EOE M/F 7 . 25) Brezil, IN 47e34. EOE M/F (7-25)
mmediate opening for mature Pop/Adult morning Tapes and resurnes to Kur Scholle, OD, WY Be Radio E114 Chern Vole Mell, Rockford, IL B1112. EOE (7.25)

## Openings

## WEST

 a mature, reliable persocn mend tape and resurrime to KYEL Box 307, Bernal, Uteh 84078. (8 1)
Montana number one ARE-rnted Modern Country noeds strong PD to keenp it thet way. Merkot 78,000job with super organization. Contact pius. Permanem $728-1460$, or KGRZ, Box 4108 , Misao Gitaings ( 4001 EOE M/F (E-1)

KHYT/Tucson, AZ ia looking for a newasco anchor per son. Send tapes end fesumas to Victor Abslos, 2820
S. Ein Ave. Tucson, AZ 85713, or call (602) $623-7501$ S. Ein Ave.
EOE M/F (8-1)

Female disc jocker noeded for night shift at KKAL Good production very importent. Live and work on th beauliful Central Californio Coast. Tapes and resume o Ron B. Fineman, 129 N . Halcyon, Arrovo Grende, CA
93420 , (805) $489-1280$. EOE M/F (8. 1)

Jose CA look
alent Tapes Jos. CA looking for experienced $A O R$ 1420 Koll Clicle, Sen Jose, CA 95112 . EOE M/F (e-1)

KFKAGreeley, CO has future opening for night lock ablary requitementa to Lary CO 80831. EOE M/F (8-1)
KRSY/Roswell: NM ts now accepting tapes and resumes for future openings. Send to T. Lucero, Box
1981, Roswell, NM 88201 No calla plosee. (8-1)

KUIC-FM/Vacaville, CA is accepting applications for full-kime newa reporter, immediate opening, responsib litiee reportina, writing end delivery of news, locel stone, 419 Moson Strear, Suite 203, Vecaville, CA
95688 EOE M/F $(8-1)$

Country sky KBMY/Billings, MT looking for air telen with production. Some engineering expenence would holp. Also seeking News Director. Tepes and resume
to Dick Byrd, Box 20316, Billings. MT 59904 or ce to Dick Byrd, Box 20316, Billings, MT 59104, or cell
(406) 259-4586. EOE M/F (8-1)

KITI/Centralie, WA is looking for full and part-time air talent and production. A super opportunity at e"1
Top 40 station without a lot of hessies Also accepting tapes and resumes for future openings, good money ond Poul Counts, Box 1227. Chehalis, WA 98532

KTNT - Information Radio.
applicents for expending in Tacoma, WA is seeking benefits. Tepes and resumes to John Burgess KTNT 948 S. Grent, Tacome, WA 98405, or call (206) 597-8700
EOE M/F (B-1)

5,000 watt KKAL is accepting tapes and resumes
for near future openings. Good production e must
Please no beginners. Live on the beautiful Central CatiPlease no beginners. Live on the beautiful Central Cali-
fomia cosst. Hurry. Tepes end resumes to Ron . Finefomia cosst. Hurry. Tepes end resumes to Ron B, Fine-
men, 129 N . Helycon, Arroyo Grende, CA 93420 or cell (805) 489 1280. EOE M/F (8-1)

## PLEASE NOTE:

You may place your ad in the Oppor tunitles section by mail or phone. Al Openings, positions sought and Changes are free of charge. Simoly call us at (213) 553.4330 with your Information or mail it to Radio $\&$ Records, 1930 Cen tury Park West. L.A., CA 90067 . Please be sure to let us know when you have be sure to let us know when you have
found a position or fllled your opening

## CHANGES

## Radio

RON JONES, formerly with WEMP/Milwaukee, WI, moves to WBCS-AM/Milwau kee, WI for the AM drive slot
STEVE KELLY joins WRVQ/Richmond, VA from WDAK/Columbus, GA
RANDY MILLER moves to WRVO/Richmond, VA from WNOX/Knoxville, TN
MIKE BELL, formerly with $96 \times /$ Miami, FL, joins WRVO/Richmond, VA
JAY PHILPOTT has joined the staff at WLOL-FM/Minneapolis, MN from KRSI/Min
WILLIE MITCHELL has been promoted to MD at WIGY/Bath, ME

## Record

VALERIE HAMPTON has been appointed Assistant to the National Promotion Di rector at Philadelphia International Records
TERRI ROSSI appointed to the position of Disco Coordinator at Philadelphia Inter
national Records.
WILLIAM HENDRICKS named Local Promotion Manager for Philadelphia Interne
tional Records.

KEVIN KNEE appointed Local Elektra/Asylum Promotion Representative for the Los Angeles marke JAY BABBITT named Video Sales Representative for Elektra/Asylum Records, Los
Angeles. RAY GMEINER appointed Elektra/Asylum Promotion Representative for the Den ver Market.
ALAN BENJAMIN named Video Sales Representative for GA. ORLANDO W. BROWN appointea Sales Representative for WEA Corp. in Aplanta
GA. GA.
STEPHEN PEEPLES joins Elektra/Asylum Records as Editorial Manager
ANTHONY A MARFISI appointed Special Proje ANTHONY A. MARFISI appointed Special Project Coordinator for
Branch of WEA. Branch of WEA.
CAROLE BERGENFELD appointed Executive Records.

## Industry

MARSHALL SUCH has been appointed to the position of Creative Director of Library Services for Toby Arnold \& Associates Inc position of Creative Director of

# OPPORTUNITIES 

## Openings

## WEST

Wanted: Abelatent Chief Enginoer for major Sourt wastern broadcaster. Experienced in contemporary sudio, diphed, end directionais a mual. Send reeume and
 Bekersfield, CA 93308. (e-1)
High energy pro for evening AOR format. Must know munic and have exceltent rep. Betrer then aver Woods, PD, KWDE-FM. Box 46. Montrose, CO 81410 EOE M/F (7-25)

> Experienced DJ who can rolbre to voung, Must hove warm, friendly spoproach. Port-time. Send
> tepe to Redio 6 Racords, 1930 Century
Wers 1199 , Los Angetes. CA 90087 . EOE

## Miscellaneous

tuding Moples and albums. WSTL-AM is a regiona duding engles and batween Louisville. Lexington and Frenkfor. We are under new ownership and monAdult 25-49 demogrephica. Contsct Tery 1 (502) 845-4200. Adul
WST
(8-11

Here's your chance to help a peraon in a tong urade dream. Send your redio promotion to me for trade
Kevin Nelson. 744 Adair St., Shendeen. WY 82801 The
dree USA
Hunter Mustc Research naeds record servire Musc Re
lebels. All formets needed. Sond to Hunter 285614 th Ave., S.E. Cedsr Rapids. IA 52403. nearch. 2856 14th Ave., S.E. Coder At
KCMJIPaim Spnngs. CA seeks record service from ell Box 1628, Pelm Spnngs, CA 92283
WNDR-AM/Syrecuse, NY used to plov grear muaic by Elton John, Olivie Nowton-Jom, Anne Murtay, Bob ung rocord service from vou. then the above artists wil not be plaved on the "1 18-49 Pop/Adult satc atll play ed. bur I hed to buy them myself I Pleases. any senvice
from MCA or Cepitol would be a preat halp. For us and
ind for you Call or wnte Len Blańchard. MD. WN
Box 1212 . Syrecuse, NY 13201, (315) 446-4317

WFVR/Aurora. IL needs Pop/Adult record service from all lebe
60505
WLGM-AM/Lynchburg. VA needs record senvice ror all lebels for Top 40-Pop/Adut formar. Please inchud angles and LP's. Send to Donnie Deane. WLGM, 8 ish WBVD/Beverty. MA needs record service from all tabels for PoplAdulf format ust north of Boston

## Positions Sought

Clve me obreek. 2h veore expenence including menegarnomt. B.A. in communications. Avalebly virt, any former. Vereatile, good voice. bur hete to move very for. Prefer M1. For tepe end res mith cell MARK JAMES Envime
56611 Weehington Dr., Rocthester. MI 48083 . ie-
JON ANTHONY, formenty with WSGN. KX104, WMPS WERC and WOKY. Looking for stable jock poertion in Top 40 with MD duties if poseible. 10 Veert

Highty competitlve. likeable personalicy. Experienced es eseirtent PD. MD. PSA Director. Ler of eny formar ony witt. Cell dey or mght. (216) 478-0440. "The Posi tive Thinker." (8-1
2nd generetion radio person. ANNETTE BASSETT mojor merket newe experience, medium merket jock

THE RABBITT, formerly of KDEO and KPIG-FMI Howevi and WORC-FM and WHCN-FM/Hartord. Still booking to rock ' $n$ ' roll. Heve megic production fingers and endiese energy and creetive powers waiting to be repped. Cell (808) remume. Aveilebt nowl (E-1)

Looking for job et Country straton. Tapee end rasume will be given on requeat. Just complated education in redio broedcesting and ennouncing and willing to re-
locete. MLIE L BIRR, PR. 1. Box 188, Good Thunder. Octere. MLIE L BIRA, AR. 1, Box
MN 56037 (507) 27e-3959. (8-1)

Employed personaity. Monseoment experience. Top 40 , mellow AOR formet. MD, PSA Orector. Seek immediate now chatenge. Any aterion, env formet. I hove problem: Itm a workeholic. Let me ger to know you end
evatict to $A O R$ and ceen in with increased seles. I bring the formet and rry beckground in progremming. BRAD (81 10 946-6348. (E

## Goods \& Services

Los Angeles, San Diego 8
San Francisco Airchecks
save 4 now suailble, featuring KFRC/Dr. Don Rose. KHJ/Denny Martinez, KUTEHumble harv. kwst Chine Smith, KGB-FM, 8100, KOGO. Cassertes, 5 poe pald. CALIF
CA 9205 .

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Firteen weekly 4 and 7 minure redio foolbell ehows beginning $8 / 30$. Uptempo. convernational, creative. More info-Demo: JT PRODUCT200.

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DROP YOUR PANTS. gPab Your socks. here cornes the laffe, here comes the yocky Complimentary snack "LOLA'S
gan 48197

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84, Lexington. IN 47138 , (812) $889-2907$ Free to em

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more' RADIO TIMES. 200 South Gionn, SU.

## Positions Sought

Creative. Atrong persong for morning spot with a solid Country station. Strong production ekills. CHUCK
KEYER, KEYER, 400 W
$451-4281$ 18-1
Wontend: Emplover willing to hire e good eounding bleck 0845, or (505) 622-2938. (8-1)
Letno edult communicator, 7 -vear pro, 2 veers with
one of Secremento's fineer edut contemporary FMs. Looking for air personality position in medium or lerge market. Prefer Wesuna, Box 5658. Secramento. CA 96817 , or ( 918 ) 458-4942. (8-1)
JEFFREY P. MORGAN, 3rd clase endorsed, or medium merket AOR posertion. Reseorch and produc tion $9 \times p$ erie
3997 . (B-1)

Blzedingl Unique pipee to evize the middey/eerty evening oudience you went. . etrong, megnetic personenty to hodd and build those der
I want to relocotal Am expenenced all-right men with a slightly devient mind bening rowbrd bed punsing end voicee. Would like to move out of the ell-night life and into dev-perts. Good lertere of récommendation from PD and morning men. Also. reaume and archeck avel oble by wring: KEN (815) 832-9 11 . (B-1)
TN 37211 or coul

## Positions Sought

Hoy, PDel 1 cen't go eround being a delivery boy in EI Sobrente the rest of my lifol I'm an eeger end energetic ex-KUKI night personsivi whid merket. Also poseen office work in at micket and good mporte pley-by-play voice. Ser akille, ist ticker andieticien for Sento Rose Jr. College footbell on KSROISente Roes. CEN FRANK BUTERA soon at 4151 223-1534. (B-1)
' m a dedicated radia profeestional looking for as 000 m rection. Will ralocate. Cell me now at (213) 386-1
Freeno market weekender sooking wookend or full tome sot in So. CA. Plenty of experience. Prefer live mualc former. Coll ANOY T LE Bmall morket personality desires El-nigit conter $2 k$ perey gig in medium or on-d worker. Stable operation 2 h vears expenience, hard work. SIIJ Prefer Mid wert. West or Sourhwset. Write: MARTIN J. MAZER, 310 S . Jefferson, Sturgiv. M

Operatione/Progremming. 7 phis veare experience Contemporery and modem Country. B.A. and J.D. Aveideble immediately. Foler Mount Circle. Norcrose, GA 30092. (404) 440-0092. (8-1)

Operationa Moneger, progremmer, drive personailiv operadone good treck record and great numbers boking for melor merkel position. Cell (315) 6224027. (a) KENO BEAU WALKER. formorty of WA YSICherlotte, KENO Loe Vegas, end K1 02/Ft. Louderdate eerling (305) $983-578$ a eition, proforstly FL
or (305) $969-2278$. 18 -

JEFF YOUNG. Newe Drector, KYNO-AM-FM, K104, WOAM and Zote 4. Mueic atations con build sharea whth newsl ITh help vou get or etay on tong wisp. great conceptit in roferences. (209) $281-4034$ (iot it ring) (18-1)
College grad, 10 monthe experience, looking for amall merket nowe or sports poution. I've also
boerd Ihift. Cell BO 8 WeISs rosider ider Propram-Mualc Director/air telant avaleble. a veor budpeting, promotions, communtty involvement, end motivetion. Also computer experience and logo ertire Proven Albitron eucopes rocord. Solid reforen McCOWN (803) 228-1408. (8-1

BOB LANDREE, formerty with WHBOMOMp/is 8-100/Sen Dwogo and most recently with KLOKSen Jose. is avevidt for mominge but wir croblid porition. noon dirtve. Wal retocate. Looking (15) 623-2369. (8-1)

Major merket production director, ennouncer, nowecoster, cophwiter ... coming to you from WWSWIPitreburghi Cheracter voices gelore, proven production thet celle phe egency experience. Any former, amy enir. Pre fermbly medium to mejor merkot in Northeas bur wi


Are you in need of a conversational AOR communice-
tor who can do it all? Packed and reedy to go now First phone. Will consider all. Help this poor stinning ( 213 ) 430 -6957. or write 1209\% out by calling cotlect (2131 4300697.
Ocesn Ave., Seal Beach. CA 90740 . 18 -
three yeare in seth Lake City. Resody to move to larger merket in any Westem srate. TOp 40 or Pop Aduh for met. For tape and resume, write D.J. St., Sen Leke City, I've been in radio for 1 K veera. Looking for oppor tunity $t 0$ retum to Michigen or Ond Bam-12noon air Operations Director, Country sitation. Prefer Adulv Contemporary or Country format. 3rd ticket with on dorsement. Call ( 814 ) 288-6302 (after 6pm)
CHPIB VAN DYKE, PD of TK101 WTKX)/Ponsecole CHAIS VAN DYKE, PD of TK101W looking for medium io mejor merket programming posilooking for medy with KMOD/Tules. Call (904) 432-2299.
tion. Formerly供 Herd-working fock seeks Wost or Southwest Ohio or Indiens markat. Experience is Top 40 end Country. Als (513) 892-2732. (8-1)

East Coest major mark et PD with 11 veers experience soeking new opportunities in medium or major markel atter Epm. (e-1) )
AOR ennouncer whth B yeere expertence. Will reicl 788 Call momings at (800) 78 .
7198 . Ask for TOM. (8-1)
Award-wlonting PAC 10 conference plev-by-pley pro Awerd-winning pall, backetball, pro basobell and oven is looking. reack E field experience. 10-veer pro. Wan medium to major merket, play-by-ploy. Sports Dicto endior Sportertalk. Top references rrack record. Family man and vory stable.
Cell MIKE STONE (503) 484-9939. (Q-1)
I have 10 yeers expertence inctuding Production Dire ror, merknt research, continuity, on-air in wil shites (mon formate) phis awe
(309) $088-4018$. (B-1

## Positions Sought

12-year pro wante PD/MD or Procuction air ehift with Top 40 or Pop/Adutt sation. Major market and programming experience. Coll MAAK ST8-0392. (1-1)
ive got what vou want ... experience, four veers omall markete as PD, MD. ND, snd Producretion with tor. Looking to move up to medium

Over 10 yeare solld experience with FCC 1st ticket. Married fermily man, stable. Pleasent relexed delivery. Exceltent PD, nowe, morning men, proxuctet opening with realistic salery and beneftus. Prefer central PA, bu will consider ell offere. Call (518) 791-6557. (B-1)
eultaer winning journsilist - not vot. but Caifomie. award-winner seeking powition in Colorado or Calfomie Mature. stable
The compettion couldr't stend the heat end bought our sizzling AOR. MD with eeven years eir expenence Geeking personelity or MD posirion in MirwosT ME LEWIS Gi (818) 781-2242. (8-1)

JAY MARKS. currently PD/MD 14Q soys it's time ro roll and rock, Former-1156, or 386-1561. (18-1)

Top-notch pro with excellont ratings and references. 12 veere wocestul experience, including major merket. Looking for the right opportunity in programming or drive sir entith with music remponaibinies. MAX HEYWOOD (216) 450-2692. (8-1)
m a rock and rotter. Two veare experience. Worked 50,000 wart FM in Parkersburg. WV marker. 1 scream, sing and hove good production sbility and am wiling write to JOHN cIo HARAY LINCICOME, Rt. 4, Me tra. OH 46750. (8-1)

Creative broedcasting, thers the name of the garne If you went eomeone creetve. DJ work. KEN E. MARKS is looking for a gig in Westem U.S. Im currently doing nowe work in

GREG MECARTHUR production sobcialistair person ality in medum market sebks anmilar posive compeny. Currenty emploved. last 3 veari whith WaIOICenton OH and former PD at WxIUPar
$477-8585$ or (218) $837-6802$. 18 -

Are there any cookin' Top 40's let in this count Are there any cookin'relooking for a chance 10 work with a budding ledy personality, we should falkl Mor recently aftemoons in Seattle, now looking for Major
merket thinking and challenge. Prefer West Coast. Talk morket thinking and challenge. Per Wove - THE SLIM to the gel your morket (w
ONE1 (208) $936-7741$. (B.


## BREAKERS.

"Back Page Breakers" are those newer records that have the greatest level of station activity on any glven week.

## PAUL SIMON <br> Late In The Evening (WB)

72\% of our reporters on it Moves: Up 2, Same 0, Down 0 Adds 132 inctuding WXLO, WKBW, WFIL, WIFI, $96 K X$, WCAO, F105, WRKO, PRO-FM, JB105, WPGC, KVIL, KRLY Z293, 94Q, Q105, WLS, CKLW, KDWB, KSLQ, KBEQ, WGCL, Q102, WOKY, KEARTH, KRLA, KFI, KHJ, KFRC, KIMN, KOPA. NOTE: Paul Simon has broken the old "most adds In one week" record with his total of 132 adds. The previous record holder had been FLEETWOOD MAC's "Tusk," which went on 128 R\&R reporters the week of September 21, 1979. See Parallels, charts at number 27.

## BOB SEGER

## You'll Accomp'ny Me (Capitol)

70\% of our reporters on it Moves: Up 64, Same 21, Down 0 , Adds 47 including WKBW, WCAO, Z93, 94Q, WGCL, KIMN, WPEZ, WBBF, KC101, WLCY, WBBQ, WHBQ, KZ93, WOHO, KERN, KGW. See Parallels, charts at number 29.

## IRENE CARA <br> Fame (RSO)

$59 \%$ of our reporters on it Moves: Up 87, Same 6, Down 1
Adds 16 including WIFI, Z93, Y100, WFBL, WTIC.FM, WAEB' Q108, 14Q, KELP, KBFM, Y95, FM102, WYRE, 14WK. See Parallels, charts at number 30.


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Recent releases with alrolay reported by at least 50 of our reporting starions are listed in order
indicate now many of our reporters are on the record enis week ilgation lexample: 100/25
many aodea it this week 125)."Moves" are broken down for each record of ind these 100 how
many stations moved the song up on their charts, neld it the same recorg to of add inaicate how
etc.). moved it Down on their charts, or Addea it this week. Complete alrolay activitr on
```

BILLY JOEL "Don't Ask Me Why" (Columbia) $97 / 61$
Moves: Up 21. Same 13, Down 0. Adds 61 including WCAO, CKLW, KS95 FM, WOKY, KIMN, WFBR, WBLI, Z98, WDRQ, WZZP, KJRB, KRSP, KENO EDDIE RABBITT "Drivin' My Life Away" (Elektra) 97/16 Moves: Up 67, Same 13. Down 1. Adds 16 including 13K, WTIC-FM KELP, WJDX, WBBQ, WRVQ, WNAP. WROV, KKRC, KDZA.
COMMODORES "Old-Fashion Love" (Motown) $89 / 2$
Moves: Up 62. Same 16, Down 9. Adds 2, KSRR. KMJC. JB105 22-19
KVIL d-12, WOKY 31-24, KHJ 30-27. KRBE 13-10. POCO "Under The Gun" (MCA K2112
POCO "Under The Gun" (MCA) 82/12
Moves: Up 42. Same 28, Down 0, Adds 12 including WKBW, KHJ, KBFM WTIX, WDRQ, KSTT. WOW, KJRB, KTAC, G100.
DIANA ROSS "Upside Down" (Motown) 75/32
Moves: Up 38, Same 5, Down 0, Adds 32 including WABC. WFIL, Q105, KFI, KHJ, KFRC, KOPA, WICC, KEEL, WFMF, WBBO, KTKT
ROBERT JOHN "Hey There Lonely Girl" (EMI America) 74/15 Moves: 34, Same 25, Down 0, Adds 15 including 96 KX . WPGC, KIMN. WFBL, WTIX, WLAC, WSKZ, WAKY, WOW, WZZP, KWIC
ERIC CLAPTON "Tulsa Time" (RSOI 74/3
Moves: Up 40, Same 18, Down 13. Adds 3, PRO-FM, KVIL. KSRR, KUPD 6-12, WVIC 18-10. WSEZ 9.6, KKRC 13-10.
KENNY LOGGINS "I'm Alright" (Columbia) 73/21
Moves: Up 42. Same 10, Down 0. Adds 21 including KFI, KFRC, KOPA, KUPD, WBEN.FM, WTRY, Q106, KSRR, 92Q, WQRK, KJ100, WOW.
CARLY SIMON "Jesse" (WB) 70/35
Moves: Up 15, Same 20. Down 0, Adds 35 including WKBW, CFTR, Q105, 13K, WTRY, WFLY, KINT, WFMF, WAYS, KWEN, KERN, KTAC, KRSP,
KLUC, KENO. KLUC, KENO
LARRY GRAHAM "One In A Million You" (WB) 67/10
Moves: Up 42, Same 12, Down 3, Adds 10, PRO-FM, KOPA. WTRY,
WICC, 14Q, WVIC WNCI KRB KMJK 14WK.
DARYI HALL WNCI, KJRB, KMJK, 14WK
Back" (RCA) $59 / 12$, Moves Up Back'' (RCA) 59/12, Moves: Up 24, Same 23. Down 0. Adds 12 including WHB, WKBO, WTIX, KEEL KMJK, WFBG, V100, WXIL, CK101, KQWB-FM. GERRY RAFFERTY "The Royal Mile (Sweet Darlin')" (UAN 59/9, Moves: Up 29, Same 21. Down 0. Adds 9, WBEN-FM, WHYN, BJ105. KIOA, WOW, KKRC, WEAQ, KDZA, KOOK
ROGER DALTREY "Free Me" (Polydor) 52/2
Moves: Up 25, Same 24, Down 1, Adds 2, KJ100, WVIC, CHUM 18-14, KRSP 1410

## Others Getting Significant Action <br> PAT BENATAR "You Better Run"' (Chrysalis) 487

Moves: Up 19, Same 22. Down 0, Adds 7, KEARTH, WHFM, WSKZ, KJ100,
$92 \mathrm{X}, \mathrm{V100}$, KCBN, WIFI 20-14, WDRQ 22.17. KRUX 37.30.


NATALIE COLE "Someone That I Used To Love" (Capitol) 49/5
Moves: Up 29, Same 14, Down 1, Adds 5, WHB, 92Q, KERN, WNAM, KENI, WRKO 7.3, WPGC 25-18, KEARTH
24-20, KCPX 25-19.
FIREFALL "Love That Got Away" (Atlantic) 46/0
Moves: Up 27, Same 16, Down 3, Adds 0, WRKO $26-24$ WOKY 24-21, WKEE 25-21, WLCY 29-23, K 994 25-18, KBIM
20-16.
POINTER SISTERS "He's So Shy" (Planet) 45/18
Moves: Up 16, Same 11, Down 0, Adds 18 including WHB, KRLA, 13K, WFBR, WKEE, KFMK, WSGA, KX104,
KRQ, WROV.
TOUCH "(Call Me) When The Spirit Moves You" (Atco) 39/3
Moves: Up 15, Same 21. Down 0, Adds 3, WAEB, WDRQ, KJRB, $96 \times 28-24$, BJ105 35-32, KCBN 35-31, KQDI $30-27$ QUEEN "Another One Bites The Dust" (Elektra) 36/24
Moves: Up 7. Same 5, Down 0, Adds 24 including KEARTH, KFI, WICC, O106, KRBE, KXX106, WSGA, $92 Q$.
KJRB, KLUC, KRQ. KTKT.
BOZ SCAGGS "L
BOZ SCAGGS "Look What You've Done To Me" (Full Moon/Asylum) 31/7
Moves: Up 18, Same 6, Down 0, Adds 7 (F40
Moves: Up 18, Same 6, Down 0. Adds 7, 94Q. WPST, WAEB, KRAV, KC101, FM99, KSEL, Z98 2-1. KRQ 24-16
Moves: Up 11 ARWICK "No Night So Long" (Arista) 31/7
Moves: Up 11. Same 13, Down 0, Adds 7, WFIL, KRLY, WKEE, KRUX, WFLB, WROV, KBIM, WHB 24.17, WJDX $32-29$ ROSSINGTON COLLINS BAND "Don't Misunderstand Me" (MCA) $27 / 4$
Moves: Up 16, Same 7. Down 0. Adds 4. WKEE, WRVQ G100, KKLS, WIFI 29-23, KUPD 23-17, Y103 26-18, KQ94 16-8 OLIVIA NEMTON-JOHN w/ELO "Xanadu" (MCAN $25 / 24$
Moves: Up 0, Same 1. Down 0, Adds 24 including WKBW, WFIL, Z93, WFBR. WPST, 298, KX104, WAYS, WGH, KRAV AVERAGE WHITE BAND "Let's Go 'Round Again" (Arista) 24/0
Moves: Up 11. Same 9, Down 4, Adds 0, WKBW 11-9. WHFM 30-24, 140 30-27, WERC 12-10. WAPE 5-3. BJ105 $30-26$. Moves: Up 10. Same 11.
Moves: Up 10, Same 11. Down 0. Adds 2, WGCL, K104, KCPX 20-17, KWIC 30-28, KQDI 22.19.
DR. HOOK "Years From Now" (Capitoll 2210
DR. HOOK "Years From Now" (Capitol) 22/0
Moves: Up 8, Same 14, Down 0, Adds 0, WOKY d.29, KBFM 28-25, KRUX 26-23, WSEZ 34-32, KOOK 18-15
LARSEN-FEITEN BAND "Who'll Be The Fool Tonight" (WB) 19/11
Moves: Up 3, Same 5, Down 0, Adds 11, KRBE, WJDX, WERC, KRUX, WJBQ, WIGY, WROV, FMg9, KKLS
WGBF, KBIM.
RUSS BALLARD "On The Rebound" (Epic) 19/1
Moves: Up 8, Same 9, Down 1. Adds 1, KQWB-FM, KUPD 19-13, K××106 21-17, WANS-FM 10-5, KRLC 5-1
STEPHANIE MILLS "Never Knew Love Like This Before" (20th) 18/15
Moves: Up 2, Same 1, Down 0, Adds 15, including KRLY, WZUU, KEARTH, WKEE, KTSA, KBFM, WZZP, WFBG,
WFLB, WSPT,
AMY HOLLAND "How Do I Survive" (Capitol) $17 / 10$
Moves: Up 2, Same 5, Down 0, Adds 10, WCAO, KXX106, Y103, B.J105, WGH, KRUX, WHHY, WISE, WANS-FM,
KQDI.


[^0]:    Every week the AOR section will spotlight a significant station promotion. If your station has produced an interesting piece of merchandise (a homegrown record album, piece of clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory information about the promotion to AOR Department, R\&R, 1930 Century Park West, Los Angeles, CA 90067

