## Two New GM's In Motor City

## Longwell WJR-FM's First GM

Bob Longwell has been named General Manager of WJR-FM/Detroit, as Capital Cities Communications completed its separation of the managerial operations of WJR-AM\&FM. Ron Pancratz became GM at WJR-AM two weeks ago (R\&RG-6)
Longwell. most recently General Sales Manager at AOR WRIF in Detroit, becomes Beautiful Music WJR-FM's first GM; previously the AM and FM positions were consolidated. He told R\&R, "I will report directly to Jim Arcara (re cently appointed Capital Cities Radio President and former GM at Beautiful Music WPAT/New York). Having worked in Beautiful Music before, I feel there is not much difference in radio other than the demographic you're going after. I feel our image should be built up. We're a Schulke station, so I don't feel the music is a problem; it's doing fine. But we need to say, 'Hey, Detroit, Beautiful Music has arrived and we're WJR-FM!'
Longwell, a Detroit native, worked with the McGavren-Guild agency in Detroit and New York, and served as an account exec at Beautiful Music station WJMD/Washington. He was Regional Sales Manager at KJR/Seatue, and joined WRIF in 1978 as National Sales Manager, becoming GSM later that year. In an interesting sidelight, Longwell noted that his father, Bob Longwell, did morning news for WJR-AM in the mid-1940's (before the FM started up), so that with the new appointment, a Longwell dynasty is continuing at WJR.

## King Broadcasting Sets Kime As VP

Solan Takes The
Wheel At WLLZ
Doubleday Broadcasting announced that Mike Solan will serve as General Manager of WLLZ/Detroit when the company takes over operations there in about a month. The station was previously a religious operation under the call letters WBFG.

Solan was most recently GM at WDEF/Chattanooga. Doubleday President Gary Stevens commented. "I've known Mike since our Minneapolis days and I've been waiting for the right situation to bring him to Doubleday. I have a lot of confidence in him." Stevens added that a General Sales Manager and a Program Director will be hired at the station shortly.

Jim Kime has been named to the newly-created position of Vice President/Radio for King Broadcasting. Kime, most recently VP/ GM at King's KYA-AM-FM/San Francisco, will supervise King's nine radio properties and will report directly to company President Ancil Payne. At the same time, King appointed three new General Managers, with Fred Schumacher replacing Kime at KYA, Larry Campbell becoming GM at KING/Seattle from a similar position at KGW/Portland, and Jim Woodyard taking over the GM post at KGW
Payne described Kime's promo tion as another step in a reorganization that last year resulted in Eric Bremner's appointment as VP/Broadcasting. "Now," Payne

## BUT WILL ANYONE HEAR IT?

## FCC May Allow More Pre-Sunrise Sign-Ons

Prompted by a request from WHYT/Nobleville, IN, the FCC last week proposed to permit Class II daytimers located between cochannel Class 1-B clears to start pre-sunrise operations at 6:00am local time. The catch is that power would be limited to two or three watts.

How far would the signal reach? According to Hal Kassens, Consulting Engineer with A.D. Ring Associates in Washington, depending on conditions you might be able to hear the daytimer as far as a mile away, but more likely about five blocks. Jim Livesay, Exec VP at WLBH/Mattoon, IL, laughed at the low power, saying Exec. VP at wLB
"It takes ten watts just to make our needles move."

The Commission has asked for comments on the proposal, which re due July 14. Ironically, the station that started it all, WHYT, was sold last year and the former owners aren't around any more to turn on at 6:00am if the FCC says it's okay
stated, "we have created separate radio and television divisions, with Bremner as VP/TV No one is more qualified than Jim Kime to manage our radio properties; he brings to this position 20 years of experience, d during which he brought three of our stations into prominent or dominant positions within their markets. He is a superb manager with a full understanding of radio and its potential." King Broadcasting owns four TV stations in addition to the radio stations already mentioned, plus KINK-FM/Portland, KREM-AMFM/Spokane, and WRTH/Wood

## River, IL. (St. Louis market)

KYA's Schumacher was most recently General Sales Manager at the station, and was praised by Kime for his "intimate knowledge of the stations and the advertising community." KING's Campbell. who managed KREM-AM-FM before joining KGW, was credited with an "outstanding job in maintaining KGW's dominance"; while KGW's Woodyard, formerly GSM at KGW and KINK-FM, was cited for his ability and "long association with the company and the Portland advertising community."

## Arbitron, Trade Groups Agree

## On Mediation Procedures

The Broadcast Rating Council and several other major trade organizations have set up non-binding procedures to mediate radio station complaints against Arbitron. The procedures outline new ways for broadcasters to resolve crucial ratings issues. Organizations involved in the venture are the BRC NAB NRBA, RAB, and the Arbitron Radio Advisory Council, as well as Arbitron Radio.
Summarizing the mediation pro cedures, if a station complains to Arbitron about a ratings issue and is not satisfied with the ratings company's response, the station may turn to the Advisory Council for relief.
If still unhappy after an appear ance before the Council. the broadcaster may request a mediation panel consisting of a representative from each of the five broad
cast industry groups named above If the panel decides to hear the station's complaint, and if the group makes a recommendation favorable to the station, Arbitron has 30 days to respond concerning its course of conduct in the matter.

Non-Binding Verdicts
The recommendations of the panel are non-binding on Arbitron Also, the ratings firm has the right, under the agreed-upon procedures, to veto half of the people being considered for service on the panel.
When the mediation panel and procedures will be operative is unsettled as yet. Each of the radio industry groups will name two persons eligible for each panel slot. and once each group has named its representatives, and Arbitron has exercised any vetoes, the panel can begin to deal with broad caster issues

## Dick Weinstein Resigns

## As Arbitron Radio VP

Dick Weinstein, Arbitron Radio VP/Marketing, has become the second Arbitron Radio VP in recent months to leave the radio division. Like former Arbitron Radio VP/GM Rick Aurichio, with whom he worked closely, Weinstein has chosen to leave the radio side of the business for TV. Effective July 1, Weinstein will become VP/Marketing for Petry TV.

Weinstein's resignation follows by just a few months the move by Aurichio from VP/GM of the radio division to Executive VP/GM of

Arbitron TV. Thus, the only remaining member of the Aurichio Arbitron Radio regime, Sales Manager Dick Logan, may be in a position to assume a more prominent role in the company's operations. Arbitron may also, industry insiders indicate, recruit outside for a replacement for Weinstein (possibly a broadcaster), or decide not to fill the position, instead instituting a new structure with Aurichio in charge of radio and TV and new radio VP/GM MIke Membrado and TV VP Pete Megroz both reporting to him.

## KMJQ Loses Maddox, Patterson

Jim Maddox, Senior VP of the Amaturo Group and architect of the successful Black format at KM.JQ/Houston, resigned Monday ( $6-17$ ) to pursue personal goals in broadcasting. At the same time, in broadcasting. At the same time, ed from the station to head up TM Programming's new "Alpha One" syndicated Black radio format.
Maddox stated, "I consider my 14 years of broadcasting to this point to have been mere prepara tion for what is to come. That is to attempt to join the ranks of a few pioneers left in the broadcasting pioneers left in the broadcasting industry. I am not content only with that which has been done be fore; I want to do new things. cover new ground, and be a consistent source of new and innova-
tive ideas. I will involve myself in as many facets of broadcasting as possible, and my goal is to do what I can to help broadcasting and all those who are involved in it so we can achieve greater heights in the 80's.'

Patterson commented to R\&R, "My stay with KMJQ was very educational and fulfilling, but there comes a time when one has to make a decision to expand, and I feel it's the time for me to do exactly that. And I, feel very good about TM and Lee Bayley, who's the GM of the Programming Division. He's worked with some beavyweights, and he's a good guy. I'm going to miss Jim Maddox a lot; going to miss Jim Maddox a lot, he's been not only a very fair boss,
but he's become a very good friend of mine. I hope someday we'll be able to work together again in some capacity."

TM's Bayley said that Patterson would direct the "Alpha One" format, which he described as "basically a spinoff of the concept he's (Patterson) been using in Houston." as well as doing some station consultation. Bayley added, 'Over the last four months of dealing with Jack, the more I was exposed to him the more I was im pressed. He's one of the brightest young programmers I've met in a long time. I've developed a lot of respect for him, his work, and his ability to work with people. I'm very glad to be able to attract a person of his ability to TM.'


Produced by Quincy Jones for Quincy Jones Productions. ON WARNER BROS. RECORDS

## Elliott/Woodside Team Does Double Morning Duty

A week after WLUP/Chicago morning man Steve Dahl began a simultaneous morning show for WABX/ Detroit (R\&R 6-13), WPGC/Washington's morning team of Jim EUliott and Scott Woodside began a morning show for First Media sister station KFMK/Houston. Elliott and Woodside, however, do a separate show for Houston

WPGC PD Scott Shannon explained to R\&R, "They get off the air here and tape their Houston show, but they just do the breaks, the voice tracks. Then it's Federal Expressed to Houston for the next morning." Shannon said the team customizes bits for Houston, comparing the process to the long established customized syndicated morning shows performed by KCBQ/San Diego morning team Charlie \& Harrigan on various stations across the country (including First Media's KOPA/Phoenix)

KFMK PD Lee Logan told R\&R that Elliott and Woodside did the first four shows live from Houston adding, "We'll have them back once a month. That enables us to do various promotions and keep up the image. To the listener, they're here. The system is good enough that they can do phone bits and pretty much everything a normal disc jockey can do." Logan elaborated on the methods used, mentioning that for contests the station will hook up Houston contestants with Elliott and Woodside via a conference call while the duo are doing their Washington shows, and the short conversations will be recorded for future use. He added that while in Houston, the team is recording local phone bits on topical subjects, and said that he and GM Dan Mason were in frequent contact with Elliott and Woodside to keep them informed on local events. "We have to anticipate what's going to happen in the city well in advance," Logan told R\&R. "Our news department is canvassing everything.

## Fort Wayne Gets Black <br> Cable Radio Franchise

Louis Dinwiddie became the owner of what he states is the first black-owned and formatted cable radio franchise, when COOL Radio began broadcasting to the Ft. Wayne cableequipped community recently. Licensed from Cox Broadcasting's Ft. Wayne cable company OOOL transmits 'round the clock programming via 15 kHz phone lines from the station to the transmitter, which in turn sends the signal to households equipped with cable radio or television hookups. The commercial station is heard on television as background music for a news channel, while notices of coming attractions such as movies, concerts, and the like flash across the TV screen.

Dinwiddie told R\&R that COOL has had a "tremendous" effect on the Ft. Wayne com munity, estimating that at least half of the city's black population currently receives the station's programming, which includes 40 hours of gospel per week in addition to its contemporary Black format.

## RECORDS•TO•RADIO MOVE

## Von Veh Named KZOK PD

In a somewhat unusual records-toradio transition, ECM Records National Promotion and Marketing Director Nils Von Veh has been named Program Director at AOR-formatted K7OK/Seattle. The move marks a return to the Northwest market for Von Veh, who previously served as Assistant MD at KZAM, KZOK's nelghboring AOR competitor, until three years ago, when he left to become a partner in a music management and concert promotion firm. He then joined ECM, remaining with the jazz label for two years

In making the announcement, KZOK General Manager (and former KZOK PD) Norm Gregory commented to I\&\&R: "The everyday things that a PD has to know so far as the mechanics and formatics are concerned are things that anyone with the inKZOK/Sue Pege 24


Q101 RUNS HOT SUMMER PROMOTION - Just in time for the summer season, a101/Meridian. MS devisad the picturad ad for evening air per. MS dovity Chommie On. The Radio. The campaign sonality Chommie.On-The Radio. The campaign bears a not-exactly-unintentional close resemblance to Donna Summer's "On The Radio" LP cover.

## LEAVES KCBQ AFTER 2 WEEKS

## Christy Returns

## To Fairbanks

Bob Christy, who joined KCBQ/San Diego as PD just two weeks ago (R\&R6-13), left that position to rejoin Fairbanks Broadcasting as National Programming Coordinator for the chain. Christy programmed WVBF/Boston and WIBC/Indianapolis (both Fairbanks stations) before joining WHDH/Boston, his last position before the KCBQ job.

Roy Cooper, GM of WIBC and WNAP-FM, where Christy will be based, explained to R\&R, "We wanted him back. We had been talking, then the KCBQ thing came along, and we put together a deal for him and brought him back." Cooper added that Christy will be working closely with Fairbanks National PD George Johns, with one of his "primary concerns" being WIBC and WNAP "We're very happy to have him back," Cooper said. "He's a geod man and one of the brightest program directors in the country as far as I'm concerned.'

## "Too Good An Opportunity'

Christy told R\&R. "It was kind of a weird situa tion. I had been dickering with George and (Fair banks Exec. VP) Jim Hilliard for a while. Besides having worked with George for a long time, we'r great friends. So it was just too good an opportunity for me to turn down. I took the San Diego job in good faith, because I really didn't know what would happen here. I think (KCBQ GM) Mike Stafford is a hell of a nice guy."

Christy continued, "Fairbanks is one of the most creative and exciting companies in the business, and after spending $8^{1 / 2}$ years with them and three on my own, I'm glad to be back."

Russ Wittherger, head of KCBQ's parent company Charter Media's radio division, commented about Christy. "He did what he felt was right for him." Wittherger said that KCBQ was engaged in seeking a new PD.

## Kelly New 96X PD

Bruce Kelly has been named Program Director at $96 \mathrm{X} / \mathrm{Miami}$, replacing the exiting Mark Driscoll. Most recently Music Director for the Top 40-formatted station, Kelly joined 96X as its afternoon drive personality last December, having previously served as a night jock for $\mathbf{Q 9 4} /$ Richmond, Music Director at WI.EE/Richmond and PD for WELK/Charlotussville.

Kelly, whose promotion coincided with his 2ath birthday last week, told RAR: "I'm very excited Needless to say, working with (consultant) Kent Burkhart is a lifetime professional goal for me, hav ing all his information and hls willingness to work with me on the management/programming side of things, whlle on the other side I've got Russ With borger (Charter radio chlef) and Bol, Allen (the General Manager here), who are going to guide me along on the corporate side. But frankly, the stalf is the main thing. They're probably the finest young staff in the country.

## RIOT TACTICS FOR RADIO

What Happened In Miami Might Happen In Your Town WEDR/Miami's Jerry Rushin Gol Involved In Cooling The Community, And It's One Riot Act Everyone Should Read

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Brad Messer
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Black Rad
AOR
Country
Pop/Adull

## staff

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## IS MA BELL BEHIND IT? IS THERE TIME?

## New Version Of Communications Act Introduced

## Good News For Radio, But Not For All Broadcasters

The Senate Communications Subcommittee last week (6-12) reached agreement on a bill that would change the Communications Act, combining several provisions from last year's bills, S. 611 and S.622.
The new bill, S.2827, was introduced by Chairman Ernest "Fritz" Hollings (D-SC) with the backing of Senators Barry Goldwater (R-AZ), Harrison Schmitt. (R-NM), and Bob Packwood (R-OR), author of previous rewrite proposals. Mark-up is scheduled for Tuesday (6-24)
The bill focuses primarily on common carrier (telephone) issues, and R\&R has learned that AT\&T, after losing a $\$ 1.8$ billion judgment to its rival, MCI Communications Corp., has been on Capitol Hill pushing for legislation which was otherwise thought to be dead in this session of Congress. In return for AT\&T's support, it is speculated, Communications Chairman Fritz Hollings offered to include some broadcast proposals
without asking for the controversial "spectrum fee" - which before last week Hollings had insisted be included.
Provisions which significantly affect radio include:

- Establishing five-year li censes.
- Requiring radio deregulation for news and public affairs, commercial time, logging, and ascertainment. The FCC would report to Congress in two years on how deregulation had affected "diver sity" in the marketplace.
- Barring the FCC from getting involved in format decisions.
- Permitting lottery selection to award new licenses.
- Allowing the FCC to do away with hearings in comparative re-


## People

## Dallas

Joseph Meier, GM of KAAM and National Sales Manager of KAAM \& KAFM, has been named VP/GM of Bonneville's Radio Data Systems subsidiary. Donald Bybee. President of Bonneville's Midwest Division, assumes additional responsibilities as GM of KAAM, while Raymond Fritsch. Exec. VP/GM at KAFM, additionally becomes National Sales Manager for both stations. Brian Moran. Asst. Sales Manager at the two stations, is promoted to Local Sales Manager, replacing David Page.

## Baltimore

Don Brooks appointed GM at WEBB/Baltimore. Brooks is former WWIS/Baltimore OM/PD.

## Los Angeles

Bob l.ooney upped to GM from Sales Manager at KGFJ/Los Angeles and KUTE/Glendale, replacing Gregg Howard.

## Berkeley

John Marin promoted to KRE \& KBLX/Berkeley GM from Sales Manager.

## Fresno

Bob Franklin named VP/GM at KMAK from KSON/San Diego's sales department


STANVILLE AWRT PRESIDENT Martha Stanville, Advertising a Promotion Director for WCCO TV/ Minneapolis, was installed as Na. tional President of American Wo. man in Radio \& Television at the group's 29th annual convantion in San. Antonio recently. AWRT en compasses over 2800 broadcas and related professionals.

## New York

Sherril Taylor, consultant to Bonneville, reelected President of the International Radio \& TV Foundation.

## Washington

Patti Grace appointed Chief of the Consumer Assistance and $\ln$ formation Division of the FCC Office of Public Affairs. She replaces Erika Jones, who becomes Public Affairs Director Bob Mann's assistant. Grace is former Director of Station Relations and Programming for Sheridan Broadcasting.

## Sales Talk

The Spring 1980 RADAR report is out. General findings: radio continues to reach $96 \%$ of persons $12 t$ : network radio reaches $70 \%$, and FM share continues upward trend. Eli Kaufman. VP/GM, CBS-FM National Sales, was quick to point out that FM share of morning drive listeners reached 46 , a new high.

Katz Radio President Ken Swetz elected to the Board of Directors of the Katz Agency, Inc. Bob Hoffman of Katz's Detroit sales staff moves to L.A. in a similar job. next week. United Church of Christ.

## COMMISSIONER DARES TO BE DIFFERENT

## Anne Jones Says FCC Resources

## Could Be Better Focused

Most communications attorneys felt better about the FCC after a luncheon last Wednesday, June 11. The speaker was FCC Commissioner Anne Jones in her first appearance before the Federal Communications Bar Association in Washington.
Her theme, that the great demands placed on the FCC's limit ed resources need to be examined. was presented in a positive light and in a manner not unfavorable to FCC Chairman Ferris. "If the Commission's resources were greater, or its workload less," said Jones, "it would perhaps not need to question the relevance to its mandate of otherwise desirable programs, or ask whether policies designed to enhance 'fairness' impede wise rulemaking, or reorder its priorities to be able to move promptly on important matters."

While discussing EEO, the FCC's newest Commissioner noted the FCC's "resources could well be employed to reduce backlogs which are both embarrassing to the Commission and contrary to public interest." But clearly these words were meant to apply in other areas as well and perhaps were best summarized in remarks she made last week during a discussion of the Commission's ex parte rules "I don't know how the word reasonable can be used for anything that slows down and creates red tape."

## Forceful Focus

In a speech very much in focus with the realities of the 1980's, Jones touched on the following areas:

- AM Stereo. "In my view consumers are at least as competent to judge sound quality as the Commission or its staff." As evidence. she noted later her position has


## The Week In Review

- Daytimers may get pre-sunrise power (see Page 1)
- R\&R learns why Senate pushes Communications Bill, but broadcasters have questions.
- Commissioner Anne Jones questions if FCC's energy and money are being channeled in the right direction.
- Jonathan Hall

support from the same office that took years before coming to the same conclusion.
("If, for example, we had refrained from trying to choose a 'winner' in the AM stereo proceeding. it might have been possible to act more promptly on the Siemens petition," she noted in her speech.) - Siemens. Jones says she can't help wondering why it required two-and-a-half years to move to the rulemaking stage on a communications system of locating and distributing railroad cars, which identifies them with an accuracy rate of $99 \%$.
- EEO Guidelines. "I am not sure that in addition to the work of the Equal Employment Opportunity Commission, the FCC should devote nine full-time positions (and $\$ 235,000$ ) to work in this area With all deference (to Chairman Ferris and Commissioner Tyrone Brown, who were in the audience, and others), it seems to me that if failure to meet the guidelines demonstrates in itself the inadequacy of efforts to meet them. then they are, in effect, quotas." - Minority Ownership. "If the FCC did not previously discriminate against minorities in awarding licenses, can it constitutionally favor them now? Perhaps the answer to this is yes, but I think it is a troubling question.'
- Distress Sales. Jones believes there are "basic constitutional questions" in this area which have not been considered.
- Ex Purte Presentations. "Both bad law and bad policy."


## Washington Street Talk

NAB's four top brass - Wasilewski, Summers, Krasnow, and Schanzer - visited with Commissioners earlier this week in an effort to persuade them to adopt the idea of a cosponsored government-industry committee to study spectrum allocation issues. "As a result." Sr. VP/GC Erwin Krasnow told R\&R, "we are pleased the Commissioners are opening their eyes to the industry's No. 1 concern." NAB's task force meets

NRBA "scored a coup," at least in the eyes of Colorado Broadcasters Association Executive Director John Morrill, for convening meetings of broadcasters with public interest groups. Last week, members of NRBA's executive committee met in New York with representatives of the U.S. Catholic Conlerence and the

Despite the fact that GE has halted its proposed merger with Cox. four public interest groups in addition to Cox Broadcasting have filed petitions to deny the merger - just in case.

Finally, R\&R hasn't confirmed it yet. but there's suspicion that one of the FCC's top people in its Chief Scientist's office has been lobbying to turn the AM stereo decision into a victory for Motorola. In what lnoks to be a sticky battle. Magnavox has hired a Washington lobbyist who will attempt to keep the Commission from

## Another "book" is arriving...



Now is the time for the decisions to be made - sales positioning, programming refinements, and preparations for the fall survey.

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# Making News/Talk Work In A Small Market 

## A Family Affair

A family-run operation in a town of 16,000 , billing over a million a year with a News/Talk format. Sound impossible? Not at WSDR/ Sterling, IL, the same station that took on the Justice Dept. and won the right to broadcast commentary from Radio Moscow (R\&R 2-979).

According to Station Manager Carey Davis, "My Dad (former WAAF/Chicago GM Tom Davis) bought the station in 1969 when he wanted to get out of the city He didn't want us to get into the business (brother Iindsay Davis is National Sales Manager), but we love it."

## News/Talk

Carey Davis feels talk can work in small markets, providing the programming has a real local flavor. "Nothing can replace local radio in a small town," he told R\&R.

Here is some of the Davis family philosophy that makes WSDR successful.

## The Clock

Morning drive news starts at 5:00am. "We have a lot of farm and factory workers going to work at that time." Carey explained. He does the 8:00am newscast himself, but the rest of the morning is hosted by Tom Wadsworth. After the 8:00 news. it's conversation with guests and callers until 10:00pm.

Fifteen-minute newscasts run at the top of the hour. "We have UPI Audio, but I wouldn't carry ABC, NBC or CBS because they take too much of our commercial time." Lindsay Davis told R\&R.

Ten to noon sees a lot of features, fruit and vegetable reports from Chicago markets, "What's Going On?" (a community calendar), and twice a week. "What's Cooking?"

Farm Director Gerry Gamel does a show from 12:15 to $1: 00 \mathrm{pm}$. "We talk about things like cash management information because these guys (farmers) have masters degrees. so we're not going to tell them how to clean out their barns." Lindsay said.

## Beating The Newspapers

From 1:00 to $2: 30 \mathrm{pm}$. it's "Trading Post," a call-in show resembling a garage sale. Listeners can offer any merchandise they want except real estate or cars. According to Lindsay. "Trading Post" is the main reason why the two local newspapers don't have more classified ads

On a similar competitive note. Carey Davis stressed the importance of the $2: 00 \mathrm{pm}$ newscast. "The papers both come out in the afternoon, so they go to print at 1:30. If we have an exclusive story even as early as 10:00 in the morning, we'll hold it until 2:00 to scoop them." he explained.

At 2:30, it's back to talk and callers, then from 5:00 to $6: 30 \mathrm{pm}$ it's news. Then there's an hour of talk in Spanish because Sterling has a large Mexican-American pop-
ulation.

## HIGHBROW PROMOTION

## Get Your Start On WGN

WGN/Chicago PD Dick Jones is taking auditions, but not for a position at his station. WGN and the Illinois Opera Guild sponsor "Auditions Of The Air" each year for amateur or professional opera singers who have not yet made their debuts with a leading opera company.

Preliminary auditions are submitted on tape. then finalists try their luck live in New York. L.A. and Chicago. $\$ 7000$ in prize money is donated by the Opera Guild. Jones told K\&R. "Audition Of The Air" is the only national operatic competition to be presented by a major bruadcasting company." Former winners include such stars as Shervill Milnes, Dominic Cossa and Jeannien Altmeyer.


THE FAMIL Y THAT PROGRAMS TOGETHER - The Davis family, owners and operators of WSDR/Sterling, IL, Is pic. tured in the station's studios. Shown (llr) are National Sales Manager Lindsay Davis, Station Manager Carev Davis, Ruth Davis, and owner Tom Davis.


STERLING PERFORMANCE - WSUR/Starling talk show host Tom Wadsworth (left) is shown at the board, whlle owner Tom Davis (right foregound) and Station Manager Carey Davis test the mikes.

## Listeners Help Programming

Travel Editor is Carey and Lindsay's mother, Ruth Davis. Her show, "Travel Day," features local residents on vacation who call to tell listeners what it's like whereever they are.

WSDR also urges listeners who happen to be in the area of a major national or international news event to call and report to the station, and it has a Washington correspondent. Diane Winthrop, who covers the nation's capital for several Midwest radio stations.

News/Talk Must Provide Public Service
Carey Davis stressed the importance of small market News/Talk serving listeners. "We talk to the crews out plowing snow so that people know what road conditions are like during winter storms. If someone calls to say his mother, who lives 20 miles away, is snowed in and needs medicine, we put him on the air. Within a minute, we'll have a volunteer with a four-wheel drive to help. When we help someone in time of disaster, that's when I feel best," Carey concluded.

## News/Talk Personalities

Continuing a mini-trend towards radio executives running for national office (KSON/San Diego's Dan McKinnon, ex-KHJ/Los Angeles PD Gerry Peterson) KIRO Inc. (owners of KIRO/Seattle) President Lloyd Cooney resigned to run for the Republican Senate nomination in Washington state, as one of three candidates for the September primary. KIRO Inc. Exec. VP Kenneth Hatch has been named CEO of the company, with the presidential post still vacant.

Michael Packer is the new OM at ABC O\&O WXYZ/ Detroit. Packer, leaving a similar position at KXRX/ San Jose told R\&R. "I leave KXRX confident that the News/Talk product we've put together here is in good hands. I'm pleased at the opportunity to rejoin ABC WXYZ is an exciting challenge and I look forward to working with the fine team there." Prior to KXRK. Packer was Asst. OM at KABC/Los Angeles.

Succeeding Packer at KXRX will be Diane Raymond, who will also continue to be noon- 2 pm host.

Other news at WXYZ:

- Psychic Jacqui Kendall was inducted into the Wayne State University Men's Glee Club, the first time a woman has been so honored
- Reporter Mike O'Neill, who has won several awards for his coverage of the auto industry and the UAW, covered the union's constitutional convention live from Anaheim, CA during the first week in June.

The FCC has approved WITS/Boston's application for full 50 kw power at night. Previously the station had to reduce to 5 kw and WITS/Mariner Communications President Joe Scallan said the ruling will increase coverage area fourfold.

Cathy Silton has a new show on WITS called "Going Places." covering leisure time activities throughout
New England.

WGSO/New Orleans won the Radio Deadline News award from the New Orleans Press Club last month for its coverage of the police strike during Mardi Gras.

Former WRC/Washington sports talk host Dan Sny der was convicted last week of running an illegal bookmaking operation. Snyder, who was sentenced to 10 days in jail and three years probation, has appealed the con-
viction.

Comedienne Phyllis Diller stopped in at WAVI/Dayton last month while in town to participate in the opening of a new shopping arcade.
Cindy Henderson joins WFAA/Dallas as host of "Green Scene," weekend gardening show. She replaces Neil Sperry.


WIND/Chicago won two awardy Henderson Lisagor Award for editorial awards recently, the Peter line Club, and an honorable excellence from the Head Awards competiton sponsored by Women in Communications for its public relations campaign "Education Begins At Home.'

Two special series of note on KYW/Philadelphia in June. "The New Settlers: The Southeast Asians" reported by Rica Duffus, and Don Lance's "Anatomy of Inflation.

KYW also won the Sigma Delta Chi Award for distinguished journalism for its documentary " 3 Mile Island - 7 Days of Fear."

WGST/Atlanta ran a news poll of 1657 callers asking if people would vote for Richard Nixon if he were running for President. 68 \% said yes!

KNX/Los Angeles picked up an RTNDA award for best spot news reporting for coverage of the Laurel Canyon brush fire which destroyed 20 homes last fall

KPRC/Houston received an AP Broadcasters award for their reporting of last summer's apartment complex fire which raged out of control for several days.

## Ohio Broadcasters Association Aids Radio Reporters

The Ohio Supreme Court has indefinitely extended a one year experiment which permits radio. TV, and photographic coverage of trials, primarily because of lobbying by the Ohio Broadcasters Association (OBA). The OBA and the Ohio State Bar Association have also formed a joint committee to evaluate the experiment and make recommendations to the court.

## DIE BMEX RME

 BREAKERS.
## PETE TOWNSHEND

Let My Love Open The Door (Atco) 71\% of our reporters on it Moves: Up 68, Same 27, Down 0, Adds 41 inchuding WNBC, PRO-FM, KS95FM, O102, KIMN, WFBR, WICC, Z98, WVIC, KENO. See Parallels, charts at number 27.

## GENESIS

## Misunderstanding (Atantic)

6\% of our reporters on it Moves: Up 70, Same 18, Down 0 , Adds 38 inchuding WFIL, WRKO, JB105, WLS, KDWB, 13K, KOPA, WFBL, KC101, WTIX, WLAC, WZZP, Y94. See Per allole, charts at number 26.

## BLUES BROTHERS

Gimme Some Lovin' (Atlantic)
61\% of our reporters on it Moves: Up 37, Same 21, Down 0, Adds 53 including WIF, KRLA, KFI, KJR, KOPA, KUPD, WFBR, WBEN-FM, WBLI, WTIC-FM, FM100, WVIC, KZZX. Seo Parallols, charts af number 27.

## SPINNERS

Cupid/l've Loved You For A... (Atlantic) $56 \%$ of our reportors on it Moves: Up 35, Seme 15, Down 0 Adds 62 inchuding WNBC, WCAO, F105, WRKO, JB105, KVIL, 0105 , CKLW, KEARTH, KRLA, KFI, KOPA. Soe Para Hels, charts at number 29.

May 30, 1980
June 13, 1980

## FIREFALL

Headed For A Fall (Atlantic)
64\% of our reportors on it Moves: Up 85, Seme 27, Down 0, Adde 16 inctuding JB105, Q107, WPEZ, WNOE, WERC, Y103, WLAC, KOFM, KROY, KGW. Soe Parallels, charts af number 28.

## BETTE MIDLER

The Rose (Atdantic)
60\% of our reporters on It Moves: Up 76, Same 12, Down 1, Adds 31 inctuding WFIL, F105, 94Q, KBEQ, WGCL, WZUU, KJR, WHFM, WTIC-FM, Q106, KBFM, WAPE, KX104, WDRQ, KOFM, KZ93, KJRB. See Peraliols, charts at number 27.

## Cars (Atco)

60\% of our reporters on it Movee: Up 79, Seme 12, Down 4, Adde 18 metuding WABC, 207, WFBL, WHIC-FM, KAUM, KTBA, KBFM, WGH, KOFM, KERN, KMJK. See Paralhols, charts of number 28.



SPINNERS Love Trippin'


# W/HAT'S NEW 

## RAB Submits Co-Op Plan To Radio

In many radio markets local advertising can be a hit-or-miss, seasonal af tair, with retailers placing orders only during peak buying periods or when their budget allows. For this reason most retailers and stations alike rely heavily on co-op advertising (where advertising costs are shared by the manulacturer), which not only provides a steady source of revenue to the radlo station (as well as the prestige of "big league" clients), but also gives the retailer a larger advertising budget to work with.

The Radio Advertisling Bureau Inc. (RAB) has published a pamphlet, "Co-Op Plan For Action," designed to guide broadcasters anxious to obtain more of this lucrative business. The booklet emphasizes the first priority of a sales staff by outlining methods to interest the potential client in radio advertising (as opposed to other media), Iollowed by a step-by-step plan for organizing and launching a coop campaign. Included are a helpful glossary of basic co-op terms, sample letters to advertisers and scripts for on-air promotion of the project, and examples of standard forms needed for a co-op program. For further iniormation contact the RAB at 485 Lexington Ave., New York, NY 10017, (212) 599-6666.

## Comics Into Film Trend Continues

With Archies, Crumb's "Whiteman"
Archie, Betty, Veronica, Reggie, and Jughead are the latest additions to the already lengthy list of comic book characters due to make their silver

rock management team and oroducers of the Broadway musical "Beatlemania," Steve Leber and David Krebs, have announced their intention to produce a live action film (their first) based upon the characters created by John Goldwater in 1942.
"The Archies," described as an "action/adventure film with music." will be scripted by Gail Parent and released through Warner Bros., which hopes the strip's longevity as well as its estimated 30 million annual readership will prove a substantial draw at the box office.
Meanwhile, "Whiteman Meets Big. foot," based upon the R. Crumb in derground comic classic of the 60's is set to start production in Septem ber of this year. Leonard Gaines will package and serve as executive producer for the live action feature length film which will star former member of the Ace Trucking Company comedy troupe, Billy Saluga.

Boyd Jacobson will direct and script the film, his first feature, with Haskell Wexler and Darvid lrving signed on as cinematographer and producer, respectively


The film, to be shot on location in the Olympia Rain Forest in the U.S. Northwest, is the third to be based on Crumb's work (Ralph Bakshi's animated "Fritz The Cat" and "The Nine Lives Of Fritz The Cat" were the others). However, the film's principals are still searching for an actress over six leet, three inches to costar op. posite the five feet, three inch Saluga but at last report things were looking up. <br> \section*{Blair 1st Qtr. Profits <br> \section*{Blair 1st Qtr. Profits <br> <br> Down $16 \%$, Revenues Up $18 \%$ <br> <br> Down $16 \%$, Revenues Up $18 \%$ <br> <br> Despite an 18 percent increase in revenues from $\$ 42.8$ million in the <br> <br> Despite an 18 percent increase in revenues from $\$ 42.8$ million in the first quarter of 1979 to $\$ 52.3$ million in the equivalent period of 1980 , first quarter of 1979 to $\$ 52.3$ million in the equivalent period of 1980 , John Blair \& Co., reported a 16 percent drop in lirst quarter profits from John Blair \& Co., reported a 16 percent drop in lirst quarter profits from $\$ 2.3$ million in the first quarter of 1979 to $\$ 1.9$ million in the corresponding $\$ 2.3$ million in the first quarter of 1979 to $\$ 1.9$ million in the corresponding fiscal period of 1980.} fiscal period of 1980.}

Traditional tone arms (above) produce tracking errors as the stylus moves in an arc. Linear tone arms (below) play records the way they were cut.
Linear-tracking, also called radialor tangential-tracking, moves the stylus across the record horizontally as opposed to the circular track taken by conventional arms. Since this straight-line movement coincides with the way records are cut at the factory, record wear and tear and distortion should be minimized. Models offering various features range from the $\$ 399$ Harman/Kardon "Rabco ST.8" with O-degree tracking error to the $\$ 999$ Alwa "LP-3000U" with built-in computer to store up to 15 tracks for nonsequential play, as well as the lightweight ( 14 lbs ), moderately-priced (\$600) Technics "SL-10" with a surface area the size of a standard LP cover

## Linear-Tracking

Reduces Tone

## Arm Distortion

The traditional turntable tone arm although performing adequately for years, has been plagued with prob lems; namely, tracking distortion, cross talk between channels, audible distortion caused by "skating," and unequal groove and stylus wear However, for those willing to pay the price, these annoyances can be avoided through the use of a linear-track turntable.


## Recession Boon To Radio, Blow To TV <br> Nat'I Spot Radio Up 45\%, Nets Up 30\%

While the current recession (combined with the U.S Olympic boycott) is crippling network television's sales, radio, based upon its first quarter perfermance, looks to benefit greatly from the nation's cloudy economic climate. Paced by a 45 percent gain in national spot buys, spot radio's billings reached $\$ 100$ million during the inttial tiscal period. Network radio similarly posted a 30 percent increase en route to estimated first quarter billings of $\$ 55$ million, while local radio chalked up an estimated 20 percent gain.

The two factors benefiting radio, according to a recent report published in Advertising Age, are an influx of dollars added to existing campaigns and the revived interest in radio from leading advertisers such as Procter \& Gamblo, E Mart. Standard Brands and Revlon. The gloomy thirdquarter economic forecast as well as the cancellation of Summer Olympic coverage have jointly caused July's prime time TV spots to go begging with sources estimating that NBC (which hoped to cover the Olympics) could lose over $\$ 3$ million per week, while ABC and CBS could lose up to \$1 million weekly.

## Motorized

## Bike



A timely gas-saving idea arriving just in time for the onset of the outdoor fun season (not to mention a great summertime contest prize) is the two-cycle, 1.2 hp "Streamline Tas" motor, which can be attached to any bicycle or adult tricycle. The lightweight ( 12 lbs .) motor is capable of a 20 mph cruise speed and, according to the manufacturer, gets 300 mpg . Available from: Palmer Industries, Box 707, Endicott, NY 13760.

## WESTWOOD ONE•SALUTES!

One of Over 1200 Great Radio Stations carying Westwood One programs. Programs
like: Dr. Demento, Ofl The Record with Mary Turner, The Great American Radio Show with Mike Harrison, Siar Trak with Candy Tusken, Ace \& Friends, Spaces and Places, Shootin' The Breeze, Special Edifion with Sid. McCoy, The Sound of Motown, On The Move and The Twelve Hours of Christmas.

## We've Seen The Tuture, And Trerything Works...

## CHEAP TRICK "Everything Works If You Let It"

Produced by George Martin from the movie "Roadie"

WKBW 25-21 (HOT)
WFLY add 22
KAUM add
KEEL add
Y95 add
Y103 add
WDRQ 27-19 (HOT)
KROY add
KRUX add
K104 7-3 (HOT)
WFBG add 35
WFLB add WNAM add

KOOK add
WIFI 13
96KX 22-19
Q107 on
CHUM 29-24
CKGM on
Q105 27-25
KBEQ 23-21
KJR on
KUPD 29-27
WPEZ on
WBEN-FM 25-18
WKEE 19-10

KHFI on
WTIX deb 21
KXX106 28-27
$96 \times 28-24$
WAPE 25-23
BJ105 20-15
95SGF on
WBBQ 20-16
WRVQ 26-19
KSTT on
KOFM deb 28
WISM 24-22
WNAP 23-21

WMEE on
92X on
KFXM 26-23
KJRB on
KRSP 18-15
KMJK deb 33
KRQ 25-20
WLBZ on
WIGY deb 30
V100 on
WXIL 32-29
WAAY On
WSEZ deb 39

WISE 28-25
KQWB-FM 21-15
KFYR on
KKLS deb 28
WSPT 16-13
WRBR on
WGBF on
KCBN deb 33
KDZA on
KQDI on
KFXD on
KRLC 28-26

## RUSS BAIIARD "On The Road" <br> Produced by Russ Ballard and John Stanley

KJR add WKEE add KJ100 add 92 X add KQ94 add 23 KNUS add WBGN add

> KYYA add WWKE add WONN add KEOS add PRO-FM on JB105 on WNAP on

| Q102 31-28 | K104 deb 40 |
| :--- | :--- |
| KBFM deb 30 | WFBG on |
| KEEL on | WISE on |
| BJ105 on | WFLB on |
| KJRB on | CK101 35-31 |
| KCPX on | WGBF on |
|  | KBDF 25-22 |

Q102 31-28
M deb 30 on KJRB on KCPX on KBDF 25-2

# ...If You Iet It! 



Congratulations to ELAINE TURNBOW, Traffic Director of KFYOI Lubbock, TX, who was picked by TOMMY TUTONE (AKA Tommy Heath) out of scores of entries.
 Paul Cheslaw, Columbia's George Chaltas.


CONGRATULA TING COMMITTEE - Pictured alongside the heavy Chevy are, from left: R\&R's Bob Wilson. Ken Rose, contest winner Elaine Turnbow. her husband Jerry Turnbow. R\&R's Dick Krizman and John Leader.
HAIL LUBBOCK TX! BUDDY HOLLY WOULD BE PROUD!

## WHAT'S NEW

## \$11 MILLION INCREASE

## Country Second Largest Selling Music In '79

In 1979, Country music surpassed Pop to become the second largest selling category of recorded music in the United States, according to the latest sales figures released by the Natlonal Association of Recording Merchandisers (NARM) Based upon total sales figures compiled by the Recording Industry Assoclation of America (RIAA), NARM breaks this total into categories of sales for various types of music, including Rock, Country, Pop, Disco, Soul, MOR; Jazz, Classical and others.

NARM's 1979 total industry gross dollar volume was $\$ 3.67$ billion, with Country accounting for $\$ 437.5$ million or 11.9 percent of the total, up from $\$ 426.5$ million or 10.2 percent of 1978's total industry gross dollar volume ( $\$ 4.2$ bilion) Figures prior to 1978 are not comparable; in that year NARM began to list Pop, Rock, and Soul in separale caidegnes to having previously combined the three. Also, NARM members soles.

Rock continued to lead all types of music sold in 1979 with 37.4 percent of the market, down from 41.7 percent in 1978, while Pop placed third in 1979 with 11.3 percent, likewise down trom 1978's 13.1 percent of the market. Soul placed fouth in 1979 with 10.2 percent, up from 8.5 percent and fitth place in the year-previous, with Disco rounding out the top tive with an increase to 9.2 percent. Interestingly. Disco was the industry's fourth largest selling category of music in 1978, despite posting a smaller percentage of sales (9 percent)

## Morrison Bio

## Revives

## Man, Myth

"No One Here Gets Out Alive," a 400 -page paperback biography of the late Jim Morrison. singer/yyicist for the Doors. written by Rolling Stone contributing editor Jerry Hopkins (author of the best-selling biography "Elvis," written at Morrison's suggestion) and longtime Doors associate Daniel Sugerman is now available from Warner Books.

Tracing Morrison from his childhood (a succession of naval ases) and college days, to the formation of the Doors (the result of a chance meeting with Ray Manzarek on the beach in Venice, CA) and subsequent stardom, to Morrison's mysteryshrouded death in Paris in 1971), the book includes a com plete Doors discography, a bibliography of Morrison's printed works and Doors films, and a number of pictures from various stages of the Dcors' career, including several previously unpublished photos.

Based upon seven years of research with both Morrison's exploits and aspirations catalogued in unflinching detail, the volume offers ample support to Little Richard's timeless showbiz dictum, "He got what he wanted, but he lost what he had." Price: $\$ 7.95$.

## Kinks Live LP, Videocassette First Simultaneous Release

Coinciding with the June release of the Elaks' new live album, "One For The Road," Time-Life Video will issue a videocassette of a live performance by the Arista recording group, marking the first time both forms of an entertainment event have been made available simultaneously. The Kinks videocassette also marks the tirst entry into the home video market for Time-Life Video, a division of TimeLife Films. with videodisc availability planned in the near tuture. Both Arista and Time-Life Video will mount a major marketing campaign on behalf of the album and videocassette, utilizing promotions through radio stations in 15 major markets as well as consumer and trade advertising.

The videocassette's musical material (filming was done on the Kinks' last American tour) spans all phases of the group's 16.year career, ranging from early hits like "You Really Got Me " and "Lola" to more recent successes such as "Superman" and "Catch Me Now I'm Falling" and includes tapes of the Kinks performing on the mid-Sixties ABC-TV show "Shindig." Priced at $\$ 39.95$, the videocassette will be available in VHS and Beta formats as well as via mail order.


Pictured flanking their first project are (l-r) Time-Life Video VP/Director of Retail Marketing Jon Pelsinger and VP/ Direcor of Programming Rick Schilling. Seen on screen is Kinks' Ray Davies, who conceived the project.

## Future Film Score Oscars Split

Effective with next year's Oscar competition, the Music Branch of the Academy of Motion Picture Arts and Sciences has split the best original song score award into two separate categories - original scores and adaption scores. The two approaches had been in competition within the same Academy category since 1971. This change does not eflect the best original song category

## PRO:MOTIONS

## Hyland, Thiels Form Music PR Firm

Mike Hyland and Elizatoth Thiels have announced the formation of a music public relations firm, Network Ink Inc. Thin new firm will be affiliated with Holder, Kennedy \& Co. Inc., the mid-South's largent public relations firm.

Hyland will merve as President of Network Ink with Thiels as Executive Vice President. Hal Konnedy. co-founder and Chairman of the Board for Holder. Kennedy \& Co.. will almo merve an Chairman of the Beard for Network Ink, while Margie. Whitmore will be SecretaryTruaminer fir the newly-fummed firm. Mont recently Vice Pronident of Public Ifelationn for Caprieorn

Records, Hyland previously served as Prens Manager for Elekira/AsyIum Records in Nashville. Thiels. most recently Director of Publicity for the Sound Seventy Corporation, is a former owner of Nash. ville's Exlt/In club. For further information contact Network Ink at (6) $15138.3-2121$

## Rosenberg Named Nat'l Promo Dir. <br> For Stiff

Hoy Romenberg has been named National IDirector of Promotion for Silf Hecords. In his now punt. Homenberg. mosi recently Eastern Regional Album Pronostion Director for Atlantic Records, will the reaponnible for the national promo-
tion of all records released on the independently distributed Stiff label and will aid in the coordination of and witiond strategiea for albums releaned by Stilf through Epic or Columbla Records.

## Conger Named Nat'I Singles

## Promo Dir. At

Radio Records
Dan Conger han been named National Singlex Promotion Director for Radlo Recorda. A veteran of various regional promotion pmitionn with RCA, Camalilanca and Unleed Artints Hecordn, Conger wan mont revenily involved with a Dallan-bamed radios-telavinion ayndicution emmpany.

To each and every person on the Team
I want to thank you and to explain:
When they asked me to come back. I said yes. I was needed and did it without hesitation.
But the dust has settled now and the problems are as solved as I can get them. And the one thing more important than career is my love at home who simply will not move again.
She is everything and I will not be without her
So please try to understand.
Thank you each for what you gave me. I will always be ready to return the same to you.

## "/ab

Gary
As you get set to register for the American Radio Expo at the Bonaventure in Los Angeles . . . here's an already proven effective excuse to give your boss. Ready? OK. "Dear Mr. Boss/or Ms. Boss. . I'm sorry I won't be at work October 5th through the 8th, but I am suffering a dreaded attack of ergasophobia. This has happened to me a lot throughout my life; it is recurrent. Incidentally, it isn't dangerous, so don't worry. Signed (your name)."

Ergasophobia, by the way, is a "morbid aversion to work!"

Several readers have asked me to clarify the difference between the Sullivan Letter and Kaleidoscope . . . and also Galaxy

Well. I checked with Dan O'Day and in his sagacious manner, he laid it out for me It is all the same service. Over the years it has simply been called by different names.
It started back in 1973 when Terry Sullivan founded the Sullivan Letter... In 1974 , Terry sold the operation to KFRC's Mark McKay, who renamed it Kaleidoscope. Un der Mark's capable guidance, the publication flourished until 197\%, when the weight of his increased responsibilities with RKO forced him to relinquish the biz to a non-radio person. Then in 1978. Dan O'Day entered the magic picture and bought the company - renaming it Galaxy. (Dan says Kaleidoscope was a wonderful name but his typewriter simply could not learn how to spell it correctly.) With Dan's time fully occupied with Obits and O'Liners and the Whole O'Calalogue, Dan persuaded a highly talented DJ named Ross Brittain to take over as editor while continuing his airwork in Baton

Rouge, LA lare you still follow ing along? ). All the files -23 boxes in all - were shipped from Fresno to Baton Rouge. Luckily for Ross, he didn't have to do quite so much unpacking, because the Post Office managed to lose six of the boxes (somewhere there is probably a mailman quoting vital statistics on Meat Loaf, Blondie, and Pink Floyd to his humble family). Anyway, Ross then became well-known and highly successful as part of the semi-legendary Ross and Wilson at $\mathrm{Z93}$ in Atlanta. And Galaxy moved along with him.

By this time Ross's duties were taking up virtually all his waking moments and O'Day was ready to take the cyanide capsule he keeps hidden in his joke strap, when Dan happened to say more than half jokingly to Terry Moss, "How'd you like to be Managing Editor of Galaxy?" Terry, of course is the creator of the tremendously popular Cheap Radio Thrills production albums.
Anyway, Terry surprised Dan by saying yes . . . and they moved the entire operation to the L.A. area. Since that time business has been booming.


## CBS Conquest Complete As ABC Slips To Third

Winning the first seven places and eight of the top ten. CBS swept to an easy victory in the Nielsen ratings race for the week ending June 15. Vlewing levels were off again as rerun season hits full swing, so CBS was able to dominate the standings with a 14.8 average rating, ahead of NBC's 13.6 and ABC's drastically-reduced 12.4

The week's leader was the venerable "Jeffersons" series, which edged "Dallas" and "Alice" for the top berth. Fourth was "Trapper John MD" In an unusually high placing, followed by 5) "MASH" (CBS) 6) "60 Minutes" (CBS) 7) "Dukes Of Hazzard" (CBS) 8) "Bridge At Remagen" (NBC Sunday Night Movie) 8) "Phyl \& Milkhy" (CBS, hitting the top ten for the second stralght week), and 10) "Three's Company" (ABC's only top ten entry).

The next ten was headed by "CHIPs" (NBC), followed by 12) "Taxi" (ABC) 13) "WKRP In Cinclnnati" (CBS, showing significant improvement) 14) "Dift'rent Strokes" (NBC) 15) "Knots Landing" (CBS) 16) "Facts Or Life" (NBC) 17) "Real People" (NBC) 18) "House Calls" (ABC) 19) "When The Whistle Blows" (one of ABC's bright spots), and 20) "Ouincy" (NBC)

MUSIC (AND COMEDY) ON TV: As each new season opens, "Saturday Night Live" viewers have come to expect personnel changes, but this fall's will be the most drastic - as widespread reports have it, the only element remaining will be the name (and maybe Garrett Morris). The rest of the regulars and producer Lorne Michaels won't be back
"Midnight Special" action: Eddle Rabblit and KIm Carnes cohost June 20, while Ambrosia, the Pretenders, and Pat Benatar star June 27 ...The Whlspers appear on "Mike Douglas" July 2... The Dirt Band guest on "Men Griffin" June 23 ... Natalle Cole is on "Dinah" June 27 . . Michael McDonald and the Dooble Bros. are spotlighted on "20/20" July 3, also featuring an appearance by Capltol's Amy Holland, who will be no stranger to the screen in forthcoming weeks. She joins "Dinah" June 26. "Merv Griffin" the week of July 4, and "John Davidson" July 11

## SODSDSODPR:

RCA TO PRODUCE HALF-MILLION VIDEODISC PLAYERS BY END OF '81: The RCA Corp. expects to produce 500,000 videodisc players by the end of 1981 with Initial con sumer avallability for the "Selectavision" player, to be known as the capacitance electronic disc (CED) system, set for the first quarter of that year. RCA anticipates the sale of 200,000 of the CED systems under its own brand (the remainder will be produced under licensing agreements) as well as more than two miliion of the individual discs within the first year. The "'Selectavision"' players will be priced at silghtly under $\$ 500$. . . TIME WEIGHING WEEKLY VIDEO MAGAZINE: Time Inc. is currently considering launching a weekly video magazine wlth subscribers to its Home Box Office subsidiary as the target audience... SONY UNVEILS NEW PROJECTION SYSTEM: The Sony Corp. recently demonstrated a new wide screen color projection system, the "VPK-723W," which uses three specially designed picture tubes and a three lens projector that hangs from the ceiling to project a "cinemascope-size" Image on a slightly concave screen. The new system utilizes a special scanning device that stretches the horizontal lines electronically for showing on the wide screen without the need for special lenses and can be attached to In-home audio equipment for stereo sound. No word as to the new system's price or eventual consumer avallability however

## ERR WAVES

BY BOBBY DCEAN




THE NEW SIIGLE


## BANG RECORDS <br> 啰



Hot off the curb this week we have more rumblings about continuing cutbacks at various divisions of Polygram USA. Separating the wheat from the chaff, the latest looks like this: by mid-July there should be an East Coast Division and a West Coasa Division of Polygram. Mercury Records will definitely move to New York and share even more services with Polydor. Mercury and Polydor will make up the East Coast Division with Casablanca remaining in Los Angeles as the West Coast Division. Capping all this off is the very strong possibility that Bob Sherwood, Fred Haayen, and Bruce Bird will be "retitled" as Vice Chairmen of Polygram USA, retaining control over their respective labels but facing more consolidation of key personnel. The final details of this plan are still being worked out, but should be firm within 2 -3 weeks.

Looks as if DIR, syndicator of the "King Biscuit Flower Hour," is about to sign an exclusive deal with the ABC-FM Radio Network. The three-year pact would put the concert series on the network affiliates that ABC has around the country, apparently leaving non-network stations out. Details should be coming by next week.

CKLW/Detroit morning man Dick Purtan has been off the air and silent for more than two weeks due to nodes on his vocal chords. His sidekick, Tom Ryan, has been filling in for Purtan, who was ordered by doctors to rest his voice. If the nodes don't heal by themselves, surgery could be a possibility.

KAUM/Houston has applied for the new calls KSRR. The station's new identity will be Star 97 and the format will remain rock, but expand to a more full-service approach under PD Gary Firth and GM Jay Hoker.

Very strong rumors this week that Jack Craigo will be back in America running RCA Records within the near future.

A big rumor that's been around for a while has Charles Koppelman's Entertainment Company purchasing Jobete Music from Motown. Jobete, the seemingly bottomless catalog of publishing gold for Motown, would command a hefty price. We hear that the "on ramp" may soon be clear for this deal to go through.

Look for Steve Wax to join a major motion picture company in a newly-created position that will bring his music expertise into a very sharp focus.

The TM Companies have filed suit against Jim Long and Dave Ashton, both formerly of TM. Apparently a phony and none too favorable press release regarding TM was sent to several trade publications (none of whom printed it) and that release was allegedly traced back to Ashton via the carrier used to distribute it. Now the Long story . . . Street Talk heard that Long tried to purchase TM back, with TM alleging that Long violated key portions of his buyout agreement (Long was a former TM principal). TM has stopped paying Long his post-TM monies, with Long suing TM and TM countersuing.

## STREET TALK



JUST SHUT UP AND KEEP SHOVELNG, OR BUS凡. NESS IS PICKING UP - WAKYILoulsville recently put together its annual "Golden Shoval Award" in conjunction with Ringling Brothers Barnum \& Bailley Circus. Listoners were invited to vote on which WAKY per. sonallity should ride the lead olephant in the circus parade and which unlucky jock would follow said alophant with the "Golden Shovel." PD Mike McVay (who suspiciously judged the entire promotion) rides while Chuck Jackson (with shovel in hand) stands by for a report

Is RAM Research cutting back? Many of the 48 markets that Ram currently services have only one client station and Ram will reportedly cut those 48 back to 30 cities by fall.

The new record executive "private labels" continue to make Street Talk: David Geffen reportedly has signed Donna Summer for sure and rumors that Elton John will sign on Geffen's dotted line are being denied by John Reid (Elton's manager), but they persist. Further, we've picked up that Joni Mitchell and Jackson Browne will sign with Geffen once their current E/A pacts are up . . . Neil Bogart has supposedly signed Harry Chapin and Lou Rawls along with another as yet unnamed "biggie".
Ron Alexenburg is reported to have inked Amii Stewart and Johnny Bristol . . . and Irving Azoff's Full Moon label, to be distributed by Warner Bros., should become very attractive to most all of his client artists like the Eagles, Dan Fogelberg and Boz Scaggs as their contracts expire elsewhere.

In radio movement this week: Jim Sumpter has resigned as PD of KIOY/Fresno; Erik Foxx stepped down as Operations Manager of WOW/Omaha to program KXTC-FM/Phoenix through its format shift from Disco to Country; Scott Carpenter, late of WPGC/Washington, has segued to mornings at WBSB/Baltimore; and George Klein was only "filling in" at FM100/Memphis last week. The station is still looking for a permanent morning show host and has been trying several folks in the interim, George Klein among them.

WVON/Chicago is about to sign a deal to broadcast the Chicago Bull's NBA games next season, which would be a first for a Blackformatted station there.

Hats off to Bill Tanner, PD of Y100/Miami, on talking the Miami city fathers into staging a giant iree concert at Tamiami Park on July 4th. After the recent riots in the city. Bill spent several long sessions with the Dade County authorities convincing them to allow YlOO to put together the free show, which will star Jefferson Starship and Player. (808) 3959600

THE ELECTRIC WEENIE, RADIO'S NUMBER 1

## GAG SHEET GETS LETTERS

GARY GREER, CFOR . . . "Rather sneaky, putting my renewal notice in this issue... one of the best yet! Hit me again for 12 more months of mirth. Airmall pleasel

# A Journey $\mathcal{E}$ A Knight You Won't Forget 

\section*{JOURNEY "Walks Like A Lady" <br> | WIFI add 26 | 95SGF on |  |
| :--- | :--- | :--- |
| 96KX 23-22 | WBBQ on | V100 add |
| PRO-FM 29-26 | WHBQ deb 29 | WCIR deb 26 |
| CHUM deb 27 | WLAC 28-25 | WAAY add |
| Z97 16-10 | KX104 add | WHHY 30-26 |
| 94Q add | 92Q deb 30 | Glo0 add 29 |
| Q105 deb 29 | WSKZ 27-24 | WFOX on |
| KWK 19-14 | WAYS on | WSEZ 27-23 |
| KSLQ 24-23 | WQRK 30-26 | WISE 32-28 |
| KBEQ 5-5 | WRVQ deb 26 | WFLB 26-16 |
| WGCL 28-22 | WVIC deb 39 | KQ94 15-11 |
| KFRC 26-25 | KRAV deb 29 | WROV on |
| KJR on | WISM 27 | CK101 18-16 |
| WPEZ deb 30 | WNAP on | FM99 add |
| WBEN-FM add 35 WMEE on | KILE 34-29 |  |
| WFLY 13-8 | WZZP 29-28 | KSEL deb 30 |
| 14Q on | 92X on | KQWB-FM 26-22 |
| WKEE deb 31 | KROY on | KKRC 22-19 |
| KRBE 29-28 | KJRB 28-27 | WAKX on |
| KHFI deb 28 | KTAC add | WRKR 30-27 |
| KEEL deb 39 | KCPX on | WSPT deb 26 |
| WFMF add | KRSP 25-21 | WRBR add |
| Z98 40-38 | KGW deb 30 | WGBF add |
| KXX106 7-4 | KMJK 31-27 | WROK 27-21 |
| WERC 26-24 | KENO on | KCBN deb 35 |
| 96X 35-33 | WGUY on | KQDI 18-16 |
| Y103 32-26 | WIGY 27-24 | KOOK add |
| WAPE add | K104 22 | KFXD on |
| BJ105 30-24 | WFBG 29-26 | KRLC on |
|  |  | KBIM 28-20 |
|  |  |  |}

From the Album "Departure" FC 36339
Produced by Geoffrey Workman $\mathcal{O}$ Kevin Elson


GLADYS KNIGHT GTHE PIPS "Landlord"

KRLY 23-20
CKLW 13-12 KHFI add $Z 98$ deb 40 WJDX 20-15

FM100 deb 22 WHBQ 28-26 WKIX 14-11 WA YS 23-22 WISE on

From the Album "About Love" JC 36387
Produced by Nickolas Ashford \& Valerie Simpson
for Hopsack and Silk Productions, Inc.

Columbia


Records

The PPI)Vs (Persons Per Diary Value) may radically change. depending on the census and MSI data used by Arbitron."

# Census Problems May Mean Ratings Headaches 

The 1980 Census is in trouble, and that means more problems down the road for Arbitron and radio in general. The basis for the numbers in your ratings books are population estimates for each major demographic, as supplied to Arbitron by the firm of Market Statistics, Ine. And where does MSI get its data for the information to Arbitron? The Census Bureau. Thus, if the census data is faulty - as it was in 1970 when there was a significant undercount of ethnies in the U.S. - eventually the Arbitron numbers have more chance for being skewed away from reality.

Let's examine some of the problems the census is having, whom you may contact to see that broadcasters in your area don't end up getting hurt by snags in the census procedures, and then look at the implications of census problems on your radio operations

## Census Difficulties

Information from a recent Wall Street Journal, plus research done by this writer, can give you some feel for the problems that the census has faced this past spring:

1. Approximately $85 \%$ of homes have returned census forms. The Census Bureau was expecting to get back almost $100 \%$ in the mail. The problem is worse in some large cities such as New York, where only $68 \%$ of the homes returned census forms in the mail.
2. Ethnics may again be counted incorrectly. The influx of over 100,000 Cubans and Haitians into the U.S. during the period just after the census was taken may never be properly accounted for. Markets affected by this population surge, such as Miami and Ft. Lauderdale, may not see the correct ethnic population figures show up in the MSI and/or Arbitron data. In other markets with sizable ethnic populations, such as L.A., problems may also exist. In Los Angeles, according to the Journal, some 8000 Hispanic households did not receive bilingual census forms in the mail. In Detroit, some 3000 inner-city black households have yet to receive a census form or hear from a census taker.
3. Staffing problems magnify the snafus. Households that either didn't receive or didn't return census forms are supposed to be visited by a census taker. However, the Census Bureau has had difficulty hiring such people, and has not had proper maps and addresses for the staff to work with.

## Who Can Stop The Population Bomb?

There are some key people that broadcasters should be in touch with to see that the census is carried out properly in your local market. You may want to contact the district manager's office in your census region and inquire about the state of the census in your metro.

If your local census leaders discuss a problem that causes you concerin, you may want to have a congressional oversight committee look into your issue. The broadcast trade organizations may want to keep on this track too. The key Congressman involved in the House Subcommittee on Census and Population is the Chairman, Robert Garcia, of New York. Garcia's office can be reached by calling (202) 225-4361. Other key people broadcasters should keep in touch with on the issue of correct population estimates include Ed Spar, President of Market Statistics. Inc., and Mike Membrado, the new VP/GM of Arbitron Radio. Spar can he reached at ( 212 ) 986-4800. Membrado's number at Arbitron is $(212) 887-1406$. It is vital that these officials be contacted, because they will be using census figures to determine the population base in key ratings demos. If census data is somehow suspect, what does Arbitron intend to ask MSI to do to make sure the numbers are correct? What is MSI going to ask the census bureau to be certain that ethnic and demographic population figures - on which so much besides broadcast ratings depend - are complete? These are questions that need to be asked of your local census officials and the other gentlemen cited above. Failure to find out now how the census in your area is going may lead to your suffering from the explosion of the population bomb when radio ratings come out in the future.

## Radio Implications

Here are some ways the census difficulties may affect your operations down the road:

1. Outmoded information. News happenings in your area - such as South Florida - may lead you to know that there are more of a particular ethnic or demographic group present in your market than is shown in the population estimates on page three of your market report. Perhaps many of the new residents are more likely to become attached to radio than a medium like newspapers. Their presence in the metro may not be reflected until new census data is properly recorded, and

## Q\&A

We received word from Dick Weinstein, Arbitron Radio VP, that R\&R was given faulty information several weeks ago when we inquired about the Coverage Study being done this year. A New Jersey broadcaster had wondered which weeks, out of the 12-week long surveys in the New York area, were going to count for the coverage results.

According to Welnstein. the correct answer from Arbitron should have been that every survey week that takes place in a given market during 1980 will be used to tally dlaries towards the Coverage Study results. In markets measured several times a year, or under the Quarterly Measurement system, this means the stations in those markets - metros and TSA's - will have numerous diaries compiled to render ratings data. In markets measured just once, the diaries from the spring sweep will be used to project numbers in the coverage report.

## Week In Review

## Mediatrend To Issue Seattle Reports

As noted here several weeks ago, Mediatrend was looking to open up Seatle to monthly measurement. The firm has succeeded and will issue the first monthly Mediatrend data, based on June surveys, during the first part of July. This puts Mediatrend monthly reports in 15 major markets.

## Birch Adds Two Markets

Tom Birch's ratings service has scored more sucoesses. Honolulu and Daytona Beach, FL will soon have monthly Birch data produced in their areas. By adding these markets, the Birch Report will conduct monthly ratings sur. veys in $\mathbf{1 7}$ metros.
this may undervalue your radio audience and advertising portential.
2. Arbitron updates. Every fall Arbitron, based on data from MSI (and ultimately the census) reexamines the cell-by-cell composition of each metro's $12+$ population. You may see more or fewer persons estimated to be in a key demogra. phic, and find that a formerly viable demographic target has suddenly shrunk. Likewise, your competitor may find that hisher target audience has suddenly "grown" overnight due to the census "catching up" on past undercounts of a specific ethnic or demographic group. If all of a sudden there are many more blacks. Hispanics, or 18-24 year-old men in a metro, that can lead tom a plethora of radio programming and sales shifts.

The census data is not likely to effect Arbitron until the early part of 1982, since the company updates its population figures every fall. It seems like a sure bet that MSI will not have correct census numbers this fall to plug into Arbitron's annual update for the 1981 ratings data. Thus, there is time to begin now to work on MSI and Arbitron to see how they will handle population and ethnic surges dictated by the new census figures. The PPDVs (Persons Per Diary Value) may radically change, depending on the census and MSI data used by Arbitron. Thus the farsighted broadcaster will become concerned now, not when his/her book is out and a dramatic change in the market rank - due to population and ethnicity shifts that hurt - is noticed in the local vadio market report.
3. Ethnic upswings. With the undercount of blacks and Hispanics in 1970, there is a chance many metros will sce redefined 1980 ethnic population figures. This may lead to more and more appeal towards ethnic audiences and/or more airplay for ethnic music.

## Take Two Aspirin

Nobody involved in this census hassle needs any more headaches. Not Arbitron, not MSI, not you the broadcaster. But the old saw about "an ounce of prevention" may hold true here. Dig into the census implications in your market, and keep this information in mind as you plan to be successful in the 80 s.

Jhan Hiber, former Jhan Riber, former
Manager of Radio MarManager of Radio Mar-
ket Reports for Arbitron, ket Reports for Arbitron,
i H\&R Research Editor. Contact Jhan with any research or ratings question you may have.

## THE STARS ARE HEADING TO SATELLITELIVE

## Hollywood Stars, that is -

When SATELLITE LIVE, a revolutionary new weekly radio program premieres in September.

## Satellite Live

The worldis first LIVE all-celebrity radio talk show to be broadcast totall satellite to all corners of the U.S. - featuring only Hollywood celebrities - and your liste ers, - calling toll-free to talk to the stars.

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## LARRY GRAHAM

## ${ }^{\text {uONE W }}$ A MILLION YOU"

WCAO add 28<br>WSGA 28-24<br>WPGC 30-26<br>WHBQ 27-13<br>KRL Y add<br>WKIX 17-10<br>WFBR 30-25 KFMK on<br>WTIX add<br>WYRE deb 27

PRODUCED BY LARRY GRAHAM
FOR MAUI MUSIC PRODUCTIONS
ON WARNER BROS. RECORDS


## Brad Messer

## The Little Book That Knows

When the volcano blew and newapeople needed mome quick buckground, the $\$ 3.25$ paperback cume to the remeue with two pages of fine print about volcanose: where they are, what they do. the worst ones in history. The information was reliable. having been prepared by the Center for Short-lidved Phenomena at Cambridge. MD.

When Richand Pryor was terribly burned, the book yielded a few lacts abomuthim, including his "Bicentennial Nigker" album goink gold $31 / 2$ years ago. The brok will tell a akillful researcher how many 15 bills are in circulation in the United States and how many voten Richard Nixon got in any county in any state in 1972.

The Rusaians nuarched across their border into Afghanistan. Within minutes the Litule Book That Knowa was apilling out facts: the country'n a bii amaller than Texas, its capital city, Kabul, has just over a hall-million people metro, about $\mathbf{9 2 \%}$ of Afghanis can neither read nor write.

The $\$ 3.25$ book has information from peanuts to perpetual calendars. Actorn' numes, astronauts' missions, the number of TV sets in use in America and around the world, the life expectancy of Greeks. the number of decent hotel rooma available in Akron. OH .

With some familiarity with its crows referencing and indexing aystemn, a reporter can rupidly dig out a few and perhapm many facts about a stagkeringly wide range of subjects.

The little book is the "World Almunuc and Book of Facta, published annually by the Newnpaper Enterprise Anociation In New York City. It is marketed through lncal newspapers who have their logow imprinted on the cover. A similar book of lacts is available from Simon and Schunter - hardoover - for under \$10. It's the "Inlormation Please Almanac." For the small cost these broks are excellent investments and make whole computers full of information available to working newspeople.

Correspondence from helpful readers sets the record straight on several subjects this week. News Director Bill Hatch writes from KBOI/Boise that the Teton Dam failure of 76 was on June 5 . not the 4 th . "I recall this distinctly since I was fishing with another fellow at the mouth of the Teton Canyon four miles downstream from the dam. up 'til about fifteen minutes before the failure." The correction is appreciated. Bill. Were you killed, or what?

Lou Galliani, the promotion man in San Francisco. lightly needles me for saying compasases don't know what they're doing in the land of Santa Claus: "Actually a compass neddle at the North Pole doesn't know which way to point because everything is South," not North as I wrote. Yeah. I see your point. Lou. Thanks!

Bill Swisher with Armed Forces Network Europe sends a card from Frankfurt. West Germany, urging that "Rip ' $n$ ' Read" he expanded to cover seven days a week. The current format covers only Monday thru Friday. "What radio station is it. in which Shangri-La, where the jocks and the news folks all get Saturdays and Sundays off?" Why. Bill, I thought almost everyone had weekends off. How long have you been out of the country"' No. really, extending "Rip " $n$ ' Read" coverage has been considered for some time and remains in the "considering" stape. Thanks for writing!

## Rip "N' Read

## The Last Of The Longest Days

MONDAY, JUNE 23: We won't have a day this long until the middle of next year, because today's the last in a string of eight longest days of 1981). Boston. for example. has 15 hours, 18 minutes of daylight today; a half-year from now the days will have shrunk to 9 hours. 4 minutes. In the Arctic Circle this past week has produced 24 hours of daylight - the midnight sun - but the same shrinkage begins at the North Pole and some darkness will begin prevailing tomorrow night.

June Carter Cash is 51 . Diana Trask is 4). On this date in 1846 the patent for the saxophone was awarded to Antoine Joseph Sax.

## Pennsylvania's Gasoline Riots

TUESDAY, JUNE 24: A year ago today the gasoline shortake was spreading across the country. with angry complaints about gas costing $\$ 1.60$ a gallon, although some was still to be found for $\$ 1$. IO. In Bristol Township. PAtwo nights of gasoline rioting began. Some 2000 residents joined truckers demanding more fuel and lower prices. and 44 police officers and about $2(0)$ demonstrators were injured. IOPEC oil was under $\$ 15$ a barrel then. Now most of it is over $\$ 30.1$

24 years ago today the Dean Martin-Jerry Lewis comedy team publicly broke up. 33 years ago (1947) pilot Kenneth Arnold reported seeing a formation of "flying saucers" near Mt. Rainier. WA. It was the first modern-day sighting. ICigar-shaped UFO's were reported in pioneer days.

Jeff Beck is 36 .

## Korean War Begins In 1950

WEDNESDAY, JUNE 25: Thirty years ago today North Koreans invaded the South. Within 48 hours President Harry Truman dispatched Navy and Air Force units. following with ground troops a few days later. The undeclared Korean War lasted three years and one-month. costing 54.(n) American lives.

The United States Supreme Court ruling interpreted as outlawing prayer in public schools was handed down 18 yeara ago today (1962)

Custer's Last Stand was 104 years ago today (1876) in Montana. in the battle of Little Bighorn.
Carly Simon is 35 . Jimmie Walker is 31 . Foreigner's Ian Richard McDonald is 34 .

## Vietnamese Boat People Cast Off

THURSDAY, JUNE 26: During one week a year ago about 13.(Kk) Vietnamese refugees were ordered back into the water in sixty boats after trying to land in Malaysia. They were part of sme $\mathbf{5 5}$.(OW) similarly dispossessed people unabie to find nations willing to accept them.

Nine years ago the Fillmore rock halls were closed by Bill Graham, the East in New York City and the Fillmore West in San Francisco.

The boardwalk at Atlantic City. NJ is 110 vears old toda v.

## Captain Kangaroo's Birthday

FRIDAY, JUNE 27: Thirty miles of traffic jams were reported on the Long Island Expressway a year ago inday as independent truckers staged a slowdown. protesting high diesel prices and not enough of it.

One year ago toxday the U.S. Census Bureau reported an san)\% increase in the number of unmarried couples under age 25 living together. during the periox 1970-1978.

Captain Kangaroo is is.


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# Beautiful Music Activity 

It's been awhile since we have been able to acknowledge the many individual staff changes and station news in the format. We would like to bring you up to date and at the same time encourage you to send us any station information, promotlons, news items, and photos so all our readers can share in them. Just remember, we're here for you.

- Pam Bellamy and Gail Mitchell


## Staff Promotions

Scripps-Howard Broadcasting recently announced the appointment of Stephen C. Wrath as General Manager for KMEO-AM-FM/Phoenix. Promoted from in-house. Wrath was Vice President of Sales for the two stations Bill Mockbee joins WJIB-FM/Boston as Manager/Operations. Mockbee comes from WCVB-TV/Boston, where he was National Sales Coordinator and Director of Research, Sales Promotion, and Development. His radio experience includes having been General Manager of WEZF/Burlington, VT Speaking of WEZF, hometown favorite William Arnold returns to that station as Director of Programming and Production. Arnold had spent eight years at WEZF-FM, prior to his return. According to VP/GM Thomas Pierce, "Bill's dynamic radio personality will be a definite asset to the sound of FM-93." Paul Warner joined WRTH/St. Louis as Program Director and afternoon drive personality. Warner's prior experience includes several years as morning personality at WIL-AM/St. Louis and drivetime man at neighboring KSD. . Toni A. Bafile was appointed to the on-air staff of WPNT/Pittsburgh. Her background includes serving as Assistant Production Director and news anchor at local WPTT-TV as well as MD at WFBS/Fayetteville, NC . . . Effective immediately Mike Millard takes over the morning show at KOAX/Dallas, returning from KERE/Denver, where he was Program Director. Prior to his stint in Denver, Millard worked for other Dallas outlets KBOX/KMEZ, KFJZ, and WFAA-AM . . Steve Spratt has been appointed Financial Business Manager of KABL-AM-FM/San Francisco . . . Bob Utsman has been named Director of Advertising/Promotion for WVCG-WYOR/Miami.


SYMPOSIUM AIRS PROBLEMS - B'nai B'rith's Music \& Performing Arts Lodge recently sponsored a Beautiful Music Symposlum in New York. Radio, retail, and record reps discussed problems like the shortage of new BM product, identifying artists on the air, and retail reluctance to stock product. Pictured (1-r) are panellsts Mort Wax of Morton Wax 8 Assoc., Welk Muslc Group's Joe Abend, the Dally News's Blll Carlton, KIng Karol's Ben Karol, WPAT/New York's Don LeBrecht, RCA's Jack Maher, and Project 3 Records' Herb LInsky.


CHARTTY BALL - "Formal attire" was shorts and tank-tops when announcers Tim Williams and Ed Joyce played during the recent KEZX/Seattle AM vs. FM Charity Basketball Game. The game was held at halftime of the Supersonics-Kansas City Kings NBA meet. Two Seattle Seahawks team members were salected as honorary coaches for the AM and FM. The benefit game raised more than $\$ 3000$ for the Tacoma-Seattle area Boys and Girls Clubs. Pictured (I-r): Tim Williams (KEZX-FM), Autry Bea. mon (Seahawks), Ed Joyce (KEZX.FM) and Steve Raible (Seahawks).

## WVCG-AM Expands Range



May 21 marked WVCG/Miami's boost to 50,000 watts daytime. Frank N. Moore, Sr. Vice President and General Manager for WVCG \& WYOR-FM stated, "WVCG is one of three Southern Florida stations to expand to 50,000 watts. Since this increase we have improved our reach within the county and the Bahamas."

Coinciding with this expansion, both Beautiful Music stations recently staged a revolution - "Beautiful Revolution Sweepstakes" that is. Pictured above are staff members on a playable $331 / 3$ record which outlined complete contest details and encouraged participants to listen to WVCG and/ or WYOR-FM. An impressive list of prizes included two first place winners receiving $\$ 1000$ in cash each; qualifying prizes were mopeds, portable color TV's, 10 -speed bikes, stereo systems, radios, watches, and so on. In total, $\$ 25,000$ in beautiful prizes were given away. On the back of the record was the official entry form which listeners filled out and mailed in for the drawing held on May 30. Approximately 300,000 records/entry forms were distributed door-to-door in the South Florida area.

# TOP-40 John Leader 

## RADIO LOOKS AT THE ALTERNATIVES

## The Retail Sales Slump - Now What?

It's no secret that records just aren't selling in the quantities they used to. Retail business has been getting softer and softer in recent weeks and a lot of people are justifiably worried. The manufacturers are worried because of the obvious economic impact of selling less product.

I don't pretend to be an expert in economics, but I am a consumer and therefore can attest to inflation's impact on the way my income is dispensed. People just don't have the money to spend on the things they might have purchased regularly even two years ago. Entertainment items, especially high-priced record albums, have spun themselves right out of a lot of people's budgets

The possible solutions to weak record sales could be discussed at length, but that is not the focus of this week's column. What we need to take a look at is how radio is reacting to a source of research that is quickly becoming harder and harder to measure. Retail sales have always played a role in how most Top 40 stations determine their weekly playlists. Many other forms of research have entered the picture as well, but sales data has always been a key factor.

With retail sales down almost universally, I asked four programmers from different areas of the country to give me their comments on the situation and how they might be compensating for the depressed sales information they're getting each week. Are they substituting other research methods in their playlist decisions?

## Brady McGraw, WSGA/Savannah

We ask for a piece count of record sales when we call the stores, so even though sales are down, we can still get a comparison based on the actual piece count relationships. As far as records a little further down our list go... the stuff in the middle to lower end of the chart may have very few sales to go by. What we do in those cases is rely a little more on what comes in via the request lines. We also have to rely more on our own personal feel for the record. I mean, if you're dealing with an image artist, you can feel a little bit safer than when you're dealing with an unknown.
"There has been no decline at all in black product selling in Savannah. We can still get a very easy readout of cross-over hits here because they haven't stopped selling at all. The main-line Top 40 material, both singles and albums, have slowed down a lot in sales, so we have gone to other criteria, some admittedly subjective in nature, to weigh their relative airplay possibilities. It's getting tougher to pick music. You have to spend a lot more time listening to product and trying to see what you think might be hits.

## Rick Donohue, WTIC-FM/Hartford

"Our research shows that we can only judge the top 9 or 10 songs based on sales because they are the only songs selling with any quantity. In the past Hartford was
'Our research shows that we can only judge the top 9 or 10 songs based on sales because they are the only songs selling with any quantity.
always a very hot singles market and we used to be able to judge our entire playlist based on sales. That's not true anymore.

To compensate for the sales decline I make up a grid sheet every week containing all the records we're playing and all the new ones we're considering. On the grid sheet goes information from a few of the national trades. I also enter information about the songs from our prime competitors. Then it all comes down to looking at the information and factoring in a good bit of personal feel when making up the chart. I stay away from any request line input because almost all of the callers are very young and our target demographics are older than
our typical caller. That request information does not help me make music decisions.
"Another factor is that black product continues to sell really well, so I have to be careful not to let the station lean too R\&B in its music. You almost have to evaluate the black product sales independently of the pop product because the two are now completely out of phase when it comes to quantity of product being sold at the retail stores.'

## Rick Brown, WHB/Kansas City

"Singles and albums are down in sales so we're really relying more on our other inputs . . . things like passive or out-call research mean more now than sales do, if for no other reason than I can rely on that information to be consistent. The sales information seems to be really fluctuating. Things are not selling steadily like they used to.
"Gut feel is coming back because we have to make new addition decisions based on how records sound for
"It used to be you could just call a lot of stores, tally up the retail reports, and make the list. That just won't work now, because two-thirds of your playlist isn't selling."
the station and the market. I really spend a lot more time listening to product than I did before. Knowing the market, knowing the objective of the station, and knowing what kind of music will help us make our objective all become very important for a music director today. I think the MD position becomes key for a lot of stations now. It used to be you could just call a lot of stores, tally up the retail reports, and make the list. That just won't work now, because two-thirds of your playlist isn't selling. The MD has to be sharp enough to go to other criteria and make the most of them, and gut feel, good old subjectivity, is making a comeback. It has to.

## Rick Shannon, KROY/Sacramento

"Sales are down for sure in this market. To compensate for a loss of input there, we find that requests have to enter the picture even more. We might play a newer
"You can't rely on sales for more than about 10 or 11 of your entire playlist, because the rest just aren't moving.
record a little longer than, say, a year ago, trying to get a feel for its hit potential.
"When adding new material, we look at stations around the country that we consider to be similar to KROY in order to see how they're doing with records we are not yet on. And once the record goes on we try to insure that it gets decent exposure so we can get some kind of feedback from the audience on it. You can't rely on sales for more than about 10 or 11 of your entire playlist, because the rest just aren't moving. We go to requests more and we rely on our own judgement too. What sales there are seem to be jumping around a lot as well. They just aren't consistent from week to week. It's be coming harder and harder to really tell what's happening on a song from the retail level.'

It appears more important than ever to know your market. With the absence of a reliable level of retail sales to go on programmers are looking in other directions. Out-call research seems to be a viable alternative to research the $18+$ demographics. The non-teen demos who work for a living are among those being hardest hit by current economic conditions. Their spendable income is going more for living essentials (housing, clothes, gasoline) and less for entertainment items (records, tapes, movies). They're still consuming these non-essential items, but in smaller quantities than they used to.

The "blockbusters" still bring the spenders out in the open, but the marginal product becomes even more marginal. A consumer who used to buy one album a week may now only purchase one a month. A moviegoer who used to see all the new releases may now see only the biggies ("The Empire Strikes Back," "Urban Cowboy").

Following that kind of logic, the big hits can still be identified through retail sales research. It's the lesser hits that become the difficult items to research. Request lines can be helpful, but only if you buy the philosophy that what the youngsters call for today their parents will want to hear tomorrow. Depending on the target demo graphics of your station, request lines may or may not be the place to go for additional input. If all your callers are sub-teens, will they really project the tastes of an $18+$ audience?

Again, we come back to market knowledge. Knowing what kind of music has been successful in the past, knowing the regional tastes of your marketplace, and being able to project where the market's tastes are headed all become even more important in the face of declining retail sales. Also, knowing what other similar stations around the country are doing could be invaluable. The consensus is that sales are down everywhere. Obviously some markets are affected more than others, but generally retail sales are off considerably. Each of us has certain stations we consider important around our own regions or in other areas of the country. Knowing what kind of compensation these stations are using to make up for reduced retail input could be very valuable.

An interesting point was brought up by all four programmers: decisions on new product are being made more and more based on gut feel. From the record company standpoint, that should be good news. Also mentioned were longer periods of airplay for newer records. It's not always possible to get a reading on a record's hit potential in the standard three weeks any more, so some programmers are being more lenient in their initial airplay for newer product.

There are many factors to consider in this problem. Retail stores do not order as many copies of unproven material as they once did because they don't have the money coming in as before. Record companies are facing declining sales by cutting back rosters and staff. It becomes almost a vicious circle, but one we've seen before. If there is one thing I do remember from my college exposure to economics, it's that the economy runs in cycles. What no one can tell is how long this particular reces sion will last, but the experts do seem to agree that it won't last forever. Until it's over, radio must find other ways to research the music they play . . . and, as always, the methods that work for you will be the best ones whether it's out-call research, requests, gut feel, or a combination of all of the above.

## Motion

Congratulations are in order for WXLO/New York's Rick Bisceglia and his bride, the former Miriam Levine, who were married in Pittsburgh on June 9... Also celebrating are KFXM/San Bernardino's Craig Powers and Susan Trimble, who became Mr. and Mrs. in a Big Bear. CA ceremony June 14 . . And while we're recog. nizing the good news, J.J. and B.J. Jackson (J.J. is MD at WQXI/Atlanta) are the proud parents of a $9 \mathrm{lb} ., 8 \mathrm{oz}$. baby boy born June 3 .

Steve Adler is now part of the morning team of Steve \& Alice at WGBF/Evansville. Steve joined WGBF from WROK/Rockford . . Kris Collins has exited KMJC/ San Diego and joined KMJK/Portland in the 6-10pm shift . . Jeff Dean has resigned at KCBSFM/San Francisco and is currently looking. Jeff formerly worked at KROQ/Pasadena and KEZY/Anaheim. He can be reached in San Diego at (714) 440-0260 . . John Larrabee is now the new PM drive personality at KSLQ/St. Louis, joining the station from WXLO/New York

WYND/Sarasota is changing calls to WWZZ and will drop its current Country format in favor of a more contemporary sound. Dave Alison is the new morning man and Operations Manager.

Congratulations to Sue Steinberg, formerly assistant to RKO National Music Coordinator Dave Sholin, on her new position at Drake-Chenault. Sue has joined the DC organization as an associate producer for its syndicated radio specials.

## At Last! <br> Ultimate Summer Rock \& Roll From LoveAffair.

1012Ariall


Now shipping their first single "Mama Sez" (RR421)

Look for their debut LP out June 26th Available on Radio Records \& Cassettes (RR2004)

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A HOLL YWOOD DAY WITH HOLLTWOOD KNIGHTS - KFI/L os Angeles was visited by Casablanca's Hollywood Knights Squad recently. The sta. ion's Roger Collins is pictured at center (surrounded), while Casablanca's Larn Tollin is shown at right.


DJ DEMOLITION - KJJRWhitefish, MT Operations Manager and air personality Doc Holiday was invited to par ticipate in a Demolition Derby held to celebrate the season's opening of the Big Sky Speedway in Kalispell The speedway furnished the car and kindly customized it with call letters and station frequancy. Although Holi day did not emerge victorious, he did emerge intact, and he's pictured with his not-so-intact vehicle after the competiton.

BEACH BOYS PARTY AT WRCK - WRCK/Chicago Iformerly WDAll calebrated its debut with a party and Beach Boys concert. Pictured (l.r front) are WRCK's Bob Sirott, Bob Leonard, and Rich McMillan, group's Bruce Johns. ton, station's Tom Grave, Danae, PD Sandie Sanderson, Ford Colley, and Tim Kelly; (l-r rear) ABC Radio VP R/ck Sklar. WRCK VP/GM Larty Divney, Beach Boys' Mlke Love, statlon's Steve McPartlin and Jacky Runice, and group's Alan Jardine.


KWK'S TRIUMPH - KWK/St. Louis invited 30 listeners to a Mississippi rivarboat party with RCA's Triumph. Pictured (l-r rear) are RCA VP/Promotion John Betancourt, Triumph's Gil Moore and Rik Emmett, KWK PD Bobby Haftrik, RCA's Bill Kannedy, and station's Bobby Day and Bruce Vidal; (ll.r tront) RCA's Fred Love and Andy
Allen.


## Von Veh Named KZOK PD

Continued from Page 3
telligence and initiative can learn. But what you can't teach a person is intuition and imagination. I think Nils has both traits in abundance, and his management skills were the strongest of any of the candidates. He knows the market, he grew up here, and he is a real intelligent, charismatic individual."
"The thought of working with Norm made radio interesting to me again, because being able to bounce ideas off someone who understands what I'm doing is invaluable." Von Veh told R\&R, adding that his jazz background would have "absolutely no effect" on the station's rock format. "I have diverse musical interests. It's definitely going to be a rock ' $n$ ' roll radio station.'


WKRP INVADES KYA - Three 'WKRP in Cincinnati" stars, Tim Reid, Frank Bonner, and Richard Sanders, guested俍 jokes, and hog reports. Pictured (1-r) are Sanders, Reid, Griffin, Castro, and Bonner.


WRKO'S CELTICS CLINIC CLICKS - WRKO/Boston invited Celtics stars Dave Cowens, Pete Maravich, and Nate Archibald to demonstrate besketball techniques to 5000 interested hoopsters at the Boston Garden recently. Pictured (I.r rear) are WRKO's Arthur Katz, Celtics coach Bill Fitch, WRKO Marketing Director Sandra Birnhak, Maravich, Archibald, and Cowens, with local prizewinners down in front


WCIL'S WINNING TEAM - WCIL.FM/Carbondale, IL was honored bV UPI for "Best Radio Spot News Story" of 1979, being singled out for a snowstorm story. Pictured (l.r) is WCIL.FM's news department: Jeff Herzer, Bruce Kopp, Tom Thomas, Connie McMullen, News Director John Snell, Chuck Gadica, Joev Helleny, and David

## June 1980 <br> Mediatrend Estimates

Thts matona/ is copyngined by Madia Stetisitics, inc. Non-a.
not roproduce or othenwise use inis information in any form.
Note: -.. denotes station which did not rank in Mediatrend's Top 20 tor the relievant month
 Naws, O-Olldes, PA Pop/Adull, RAlook, RL Hellgloue, S-Spaniah, T-Talk.
Ail share estimates ars for matro average persons $12 t$. Monday-Fricay, Bam.mbonight

## San Francisco

Longtime Leader KGO Skids; KCBS Moves Up; KSFX Goes Rock, Rockets To Third; San Jose's KOME Makes Major SF Inroads; KFRC Up Again; KSOL Drops Almost 6; KDIA

Drops 9th-11th

|  | Apr. '80 | May '80 | June '80 |
| :--- | ---: | ---: | :--- |
| KGO (N) | 12.1 | 10.8 | 8.4 |
| KCBS (N) | 6.6 | 5.5 | 6.3 |
| KSFX (R) | 3.5 | 1.7 | 6.0 |
| KOME (A) | 2.2 | 3.9 | 5.9 |
| KFRC (R) | 3.0 | 4.3 | 5.2 |
| KIOI (PA) | 4.5 | 4.1 | 4.4 |
| KSOL (B) | 5.6 | 9.8 | 4.0 |
| KNEW (C) | 2.9 | 3.9 | 3.8 |
| KYUU (PA) | 5.3 | 3.3 | 3.8 |
| KFOG (BM) | 2.3 | 3.6 | 3.3 |

## Philadelphia

KYW Decline Continues; WMMR Back
Up, Retakes AOR Lead; WYSP, WIOQ Also Up; WMGK Closes In On WIP; WWDB Drops Hard After Huge May Jump; WDAS-FM Down Sharply;
WFLN Doubles, Moves 17th-9th;
WDVR Down 2+, Drops 7th-13th
Apr. '80 May'80 June '80

|  | Apr. | MYW (N) | 15.1 |
| :--- | ---: | ---: | ---: |
| 11.9 | 10.7 |  |  |
| WMMR (A) | 8.5 | 6.2 | 7.7 |
| WIP (PA) | 8.6 | 9.0 | 7.4 |
| WYSP (A) | 3.3 | 6.7 | 7.4 |
| WMGK (PA) | 4.4 | 5.3 | 6.4 |
| WWDB (T) | 3.5 | 9.2 | 6.0 |
| WDAS-FM (B) | 8.0 | 8.4 | 5.6 |
| WIOQ (A) | 2.9 | 3.7 | 5.3 |
| WFLN-AM-FM (CL) | 1.5 | 2.1 | 4.3 |
| WWSH (BM) | 7.1 | 4.0 | 4.0 |

## Dallas-Ft. Worth

WBAP Continues Surge, Takes Big Lead;
KSCS Drops To April Level; KVIL Up
Nicely For Second; KNOK-FM Up 3+;
KFJZ-FM Back Down; KOAX Rebounds,
Moves 13th-8th; WFAA Drops 8th-11th

|  | Apr. '80 | May '80 | June '80 |
| :--- | :---: | :---: | :---: |
| WBAP (C) | 6.8 | 9.0 | 12.5 |
| KVIL-FM (R) | 9.0 | 7.8 | 9.3 |
| KSCS (C) | 8.3 | 11.0 | 8.5 |
| KNOK-FM (B) | 6.5 | 4.5 | 7.7 |
| KFJZ-FM (R) | 5.0 | 7.7 | 6.3 |
| KKDA-FM (B) | 7.4 | 6.2 | 6.2 |
| KTXQ (A) | 6.8 | 5.8 | 5.8 |
| KRLD (N) | 7.9 | 5.2 | 5.2 |
| KOAX (BM) | 4.2 | 3.3 | 4.4 |
| KZEW (A) | 6.2 | 4.5 | 4.2 |

## Denver

AOR's KBPI, KAZY Down But Still Lead; BM's KLIR, KOSI-FM Drop; KTLK Makes Big Move, Jumps 12th-5th; KHOW Back

Down; KIMN In Slight Recovery;
KPPL Drops 4, Moves 4th-17th

|  | Apr. ${ }^{\prime} 80$ | May '80 | June '80 |
| :--- | ---: | :---: | :---: |
| KBPI (A) | 8.4 | 10.6 | 8.1 |
| KAZY (A) | 12.1 | 8.4 | 6.9 |
| KLIR (BM) | 5.3 | 7.7 | 5.8 |
| KLZ (C) | 5.2 | 6.1 | 5.7 |
| KTLK (R/D) | 3.5 | 3.6 | 5.7 |
| KOSI-FM (BM) | 9.0 | 6.7 | 5.6 |
| KHOW (PA) | 5.0 | 6.6 | 5.5 |
| KIMN (R) | 7.3 | 4.7 | 5.3 |
| KOA (N) | 6.0 | 4.7 | 4.9 |
| KVOD (CL) | 4.1 | 4.3 | 4.2 |



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## PARALIEL ONE PLAYLSTS




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# THE PICTURE PAGES 

Mirage Uncoils, Signs Whitesnake


Newly-formed Mirage Records has announced the signing of its first group. Whitesnake, which includes three former Deep Purple band members. Pictured at the signing are (l-r) Mirage co-founder Bob Greenberg, White snake manager and Sunburst Records President John Coletta, Sunburst VP Bud Prager, Mirage co-founder Jerry Greenberg, and artorney Skip Chaum.

## Egan Strolls Into The Palomino



Columbia's Walter Egan recently performed at the Palomino in North Hollywood. Pictured are (ll-r) Columbia's Debbie Newman, Ken Sasano, Tony Zetland, Egan, Swell Sound's Stan Lewerke and Columbia VP Ron Oberman.

## Polydor Toasts DMB



Polydor Records has announced the signing of Darrell Mansfield to an exclusive recording contract with a debut LP by the Darrell Mansfield Band due later this month. Pictured lifting a glass for the DMB are (sitting, l-r) Poly. dor VP Jerry Jeffe, Polydor President Fred Haaven, Mansfield, DMB Manager Vic Perrotti, Polydor Sr. VP Harry Anger, and Polydor's Bill Cataldo; (standing, I-r) Polydor Exec. VP Dick Kline, Polydor's Stu Fine, and DMB album producer Skip Conte.

RSO "Empire" ${ }^{\prime}$ "'Fame"' Goes Nationwide


Two soundtracks, "The Empire Strikes Back" and "Fame," were the sub ject of a recent RSO meeting with Polygram Distribution, Inc. in which distribution strategy was discussed. Pictureq at the meeting of the minds are (l.r): RSO President A/ Coury, Polygram Dist. VP Jack Kiernan, Poly. gram Dist. President John Frisoli, and RSO VP Mitch Huffman.

Jukes Boxed In Backstage


Mercury's Southside Johnny and the Asbury Jukes drew a friendly crowd backstage at L.A.'s Greek Theatre following their recent performance there. Shown are (top, l-r): Phonogram's John Stainze and Amundo Enter. prises' Al Delantash; (bottom, I-r): Polygram's Larry Smith, Mercury Pre sident Bob Sherwood, Southside Johnny, Mercury's Carolyn Broner Polygram's Emial Petrone, and "Juke" Billy Rush.

## Lippman Links With ATV



Attorney/Manager Michael Lippman, who presently represents Melissa Manchester, Bernie Taupin, and Leo Saver among others, has joined forces with ATV Music in an agreement whereby he will scout and submit no less than five new songwriters a year to the publishing firm, which will, in turn, handle all administration worldwide. Pictured finalizing the agrea ment are (l.r): attorney Allen Lenard, Michael Lippman, ATV VP Steve Love, and ATV President Sam Trust.


## "WANGO TANGO"

## The new single from <br> TED

## THE PICTURE PAGES

Burns Heats Up Playboy Club


MCA artist Mary Burns recently entertained at the Playboy Club in St. Louis, where she premiered material from her new self titled LP. Plctured are (l.r) Burns Mgnt, Ltd.'s Richard Drever and Cheryl Sifford, Burns LP co producer Marshall Leib, Burns, Burns LP co-producer Wolf Stephenson, MCA 's Sandi Lifson, and Carousal Records President Rick Frio.

A Tourist Attraction


Epic's Tourists played the Whisky in Hollywood recently. Pictured backstage are (l-r) band members Eddie Chin. Peet Coombs, Annie Lennox, and Dave Stewart, CBS's Denise Fanelli, band member Jim Toomey. CBS' Ron Simms, and Tower Records' Howard Krumholtz.

## Nomad In New York



ElektralAsylum's Chico Hamilton was recently welcomed to New York's Village tions from his debut E/A release, "Nomad." Shown post-concert are (l.r): E/A's Sylvia Rhone and Morty Gilbert vocalist Kathy Adair, Chico Hamilton, and E/A staffers Harriet Gilstrap, Ralph Ebler, Maxanne Sartori, and Willis Damalt.

## Ray, Goodman \& Brown Capture Gold Crown



Ray, Goodman \& Brown made it two for two when they recently received gold records for their self. titled album (following the gold awarded for the single, "Special Lady") and were congratulated by a contingent of happy Polydor execs. Picturedare (I.r): Polydor's BIII Cataldo Harry Ray, Polydor Exec. VP Dick Kline (seated), Polydor VP Sonny Taylor, BIlly Brown, Poly. dor VP Jim Collins, and AI Goodman

## Stills Of The Night



Following his opening night concert at the Greek Theatre in L.A., Stephen Saills (far right) is congratulated by (l.r): manager Ken Weiss and Columbia's George Chaltas and Terry Powell.

## Dead Boys Live It Up



The Dead Boys hald a lively luncheon to celebrate their signing an exclu sive worldwide management contract with David Libert \& Assoc. Shown are (l.r) Dead Boys attorney Kirk Wood, band member. Stiv Bators, David Libert and band member Frank Secich.


WBCN, Richard Woodward, M.D.:
"MOTELS have every right to be a huge commercial success. We're doing our part, as WBCN is already playing "Careful" five cuts deep."

## KBPI, Phil Strider, M.D.:

"Such an improvement over their first, I can't believe it. 'Danger' is especially fine."

## WPLR, Eddie Wazoo, M.D.:

"More rock makes a better record. And does MARTHA ever have style!"

## KSAN, Kate Hayes, M.D.:

"We'll eschew the obvious puns. Let me state the MOTELS' first album was the quality debut of 1979. Their new album CAREFUL manages to surpass their previous efforts by quantum leaps. Even the dullards who missed MOTELS can't miss on CAREFUL!"

## WLUP, Sky Daniels, M.D.:

"I had never seen the MOTELS before last week, but I can now emphatically testify: live, the band has got it! Martha Davis' eyes are the most captivating in rock!"
CAREFUL: STATE-OF-THE-ART ROCK 'N' ROLL FROM THE MOTELS

# - <br> <br> Bill Speed 

 <br> <br> Bill Speed} Black Radina

WEDR/Miami's Jerry Rushin: Riot Tactics For Radio

During last month's rioting in Miami ( $\mathbf{R \&} \mathbf{R} 5-23$ ), a universally-acclaimed figure in calming tensions was WEDR/Miaml VP/GM Jerry Rushin. He instituted a crash program of relating to the community on the streets and over the air, and his efforts were noticeably successful. The Miami situation was a serious one, and as summer approaches, radio should face the fact that similar situations could arise in other cities. Rushin's experience and ideas are must reading for concerned radio broadcasters.

R\&R: You were a key figure in calming the situation during the Mlami riots
JR: By now, most of the country knows the actual problem we've been having through out the years, and of course about the one incident that led to the riots themselves, the McDuffie trial where four policemen were found innocent of all charges, 13 counts to be exact. The curfew areas in Miami were about 20 feet from where the station is located. It was easy for people to get to me. I must have seen maybe 2000 or better people individually and in groups in my office that first three- to four-day period. Black leaders were very hard to contact. So the black community had to contact somebody whom they felt was a leader. And with the station being a powerful voice in the community, it was a natural thing for many elements of the black community to converge upon the station. I felt that being a minority broadcaster, we were obligated to get involved to the extent we did.
$\mathbf{R \& R}$ : At what point did you feel it was necessary to take it to the streets?
JR: When I got the word the next day that the riots had caused the National Guard to come in. I've seen riots before and spent two years in Vietnam, so I know what bloodshed is, and that's when I said we've got to do something. We instituted what we called "Operation Take It Home." every night around 6 pm . In other words, "Brothers get off the streets.
"What has happened in Miami, I think, is the first of a series of happenings. So prepare yourself, the black communities and particularly the folks in radio. Get ready for what could jump down your throat and choke you to death if you're not ready.
the National Guard is here." When you see another element coming in to counter the black element of throwing bricks and bottles, coming in with big, powerful guns, that's when somebody has to get out of the office and get out there where the action is.

R\&R: How did "Take It Home" work?
JR: First of all, we took a mobile van and we hooked up a generator with some matched speakers on it. We went down the streets, in the middle of areas where the problem was taking place. We would say, "Hey, man, now it's time to take it home. It's $6: 30 \mathrm{pm}$ and we've got an hour and a half until the curfew goes into effect." Anybody found in violation of curfew could have actually been shot and nothing could have been done because curfew was a law at that particular time. It worked.

R\&R: How about your programming? Back in the 60 's, people would play gospel music or records of that nature. Did you keep on as usual?

JR: I deviated from the Talk format because everybody was going automatically Talk. That was just inciting people. Somebody's report just in: three blacks have been shot. That didn't help. But I didn't go into the gospel thing. I tried to give the listeners a normal feeling as much as possible. We played some serious tunes, some Teddy Pendergrass, some "Why Can't We Live Together." but we didn't get into a crying or preaching bag because that sometimes can work negatively. People can start becoming sad and even angrier. We tried to put a little message in our music without really putting them to sleep or making them think they were listening to some funeral procession.

R\&R: You just slowed down the pace?
JR: Yes.
$\mathbf{R \& R}$ : Tell us some more about your operations during that time?
JR: The station became a crisis center. I got in touch with the owner of the station who lives out of town, and he told me. "Jerry. don't worry about regular station business. Deal with the FCC rules and regulations and take care of the community which you serve. If it costs me $\$ 10,000$ a day for the next two months. don't worry about it." This took a
"Establish yourself as a voice of the people. They can only speak on the street corners to each other. You've got the airwaves, you've got phone numbers, you've got contacts. You've got to set yourself up in that position so the people know that you are behind them.'
lot of pressure off of me. So volunteers from the community came in and worked around the clock. They brought us coffee, broke curfew bringing us food. I constantly had a staff of $8-10$ volunteers. Most of them didn't work at the station at all. just concerned citizens. We took phone calls, called the police department

R\&R: What were the phone calls about?
JR: Brothers were calling, just wanting to talk to somebody they could relate to. People would call and say, "Hey, Jerry, I just saw this." I got reports where the police department was doing some looting and some burning themselves. It made me aware without being there on the scene of what was happening from the other side of the riots. the establishment side. People would call and ask what they could do. A mother would say she had a 15 -year-old who wanted to go out and burn and she couldn't talk to him. He listened to the station all the time and always talked about the disc jockeys. She thought maybe we could talk to him. So we'd give him a pep talk. We tried to dispel rumors. All kinds of things came over the phone. We dealt with them as they came up. We received 6000 to 7000 phone calls altogether, I guess. It was just that bad. And somebody had to take charge to some extent.

R\&R: You apparently took the take-charge attltude. From the reports I kept getting, it seems like you were out front.

JR: They came to me. I didn't blow a horn and say here I am. They found us and converged upon the station. Being in charge of the station and being a disc jockey, my name was very familiar to many of them. I've been here for seven years at the same station. They had nowhere to go and the leaders couldn't be found. It was a challenge, but it was also a responsibility.

R\&R: How did your staff react to the riot situation?
JR: Everybody was beautiful. They were really behind me. Sometimes they were in front of me. It was a joint effort and everybody pitched in. The most amazing part was the community itself and how it got involved. Elderly ladies came in, young ladies, young, strong brothers, older, weaker men. Everybody said, "Hey, what can we do?" And, of course, after we did television interviews, a lot of the white community saw this. And they started calling, voicing their opinions and wanting to support our cause. So someone had to be available to get this feedback. They promised themselves to be available if I needed support at a rally. We had to deal with every aspect of it.

R\&R: Did that change your public affairs programming at all?
JR: Let me tell you what happened. I attended some meetings and people brought all kinds of bitches and grievances, right? One or two were geared at the station which I expected. One was saying we didn't do enough for the younger kids. So I committed myself on the spot at a couple of these meetings to address these problems through the radio station. We are now starting a voter campaign - we're going to make them vote. That is the most clout we have in the situation. I believe in that and I think the community does now. It changed the public affairs programming to an extent. We are involved in bringing up things pertaining to the school children, education, and voter registration.
$\mathbf{K \& R}$ : Did your jocks specifically talk to the kids in the streets about what was going on?
JR: Yes, in many meetings. As recently as yesterday morning (6-11) I was attending a meeting for special students who have a difficult time adjusting to the regular school system. All the jocks address kids at various places in the community. Like parks, or the YMCA/YWCA. We have to do that one-on-one, that eye-to-eye contact. The airwaves are one thing. To look a brother in the eye is another. It really shows you care. A lot of the folks who would listen to the radio weren't the ones we should have been talking to. If they were home listening to the radio. that means they were out of trouble. But for the ones running around the parks, running the streets - we had to take it to the streets to get the people we really should have been getting through to.

R\&R: I think a lot of guys are going to be watching what you did. Are there some things you'd like to relate to them about what to look out for and do in specific?

JR: Establish yourself as a voice of the people. They can only speak on the street corners to each other. You've got the airwaves, you've got phone numbers, you've got contacts. You've got to set yourself up in that position so the people know that you are behind them. Therefore, if a problem does arise, you can do it vice versa: you get behind the people and the people will get behind you. Because somebody has to take the ball, and these cats on the corner don't know who to call. I wasn't totally prepared, but I adjusted very quickly to the situation. I hope it doesn't happen, but the other markets have a chance to prepare for this kind of crisis if they pay attention to what happened in Miami.

R\&R: How about job fairs and that kind of thing? Do you think the city will be backing you up for that kind of support?

JR: We're working on that now. So far we've generated about 2700 jobs so far. It's not a lot. but it's enough to get the ball rolling in that direction. And I'll be working on other angles regarding employment.

R\&R: How about editorials? What are you saying?
JR: The positive aspects. That we do have monies coming in, there are food stamp centers being opened, and what we must do now is to take advantage of the terrible situation that has taken place. If not, we have lost lives in vain. So now it's the positive aspects. Seek that money, don't let it get out of the ghetto to the other people. Make sure you get your share and get a chance to get a job or perhaps get into some black dwnership.

R\&R: Anything else you want to add?
JR: What has happened in Miami, I think, is the first of a series of happenings. So pre pare yourself, the black communities and particularly the folks in radio. Get ready for what could jump down your throat and choke you to death if you're not ready

R\&R: What should they do?
JR: Just realize how serious it can be and make contacts, first of all. Get to know the folks downtown. Find out how you can get to talk to the mayor, the chief of police, the various organizational leaders, so if it happens you've got your fingers on the pulse of how to counteract what's going to take place.


COME TOGETHER - WPDQJacksonville, FL recently held its annual "Come Together Day." faaturing food and live entertainment for its area llsteners. During the festivitias, a complete
stereo system was given away. Coming together to offer congratulations are (l.r) contest stereo system was given away. Coming logether to offer congratulations are (l.r) contest
winner, WPDQ account excecutive Rita Perry, station PD Mike Muore, and Sun Song Produc. Winner, WPDO account
tions' Art Johnson.

## CELEBRATE BLACK Music MONIT

## RCA•PABLO**SALSOUL*'HOLOGRAM*

GREY \& HANKS Prime Time aniun "Since 1 Found You" "rase
ODYSSEY Hang Together nuiss "Dont Tell Me. Tell Her" pon wo

CHOCOLATE MILK Hipnotism ausso "Hey Lover" permo
WAX Wax Attack ,
SKYY Skyway yexn "Skyzoo"s ser
AURRA Aurra du san "In The Mood To Groove" or ms
COUNT BASIE \& ELLA FITZGERALD A Perfect Match 2nañ "Honeysuckle Rose" SARAH VAUGHAN Duke Ellington Songbook wian" TLet A Song Go Out Of My Heart"

## SOLAR*

THE WHISPERS The Whispers auss "Lady" rum
SHALAMAR Big Fun wavmo "Rightin The Socker" mune

DYNASTY Your Piece Of The Rock ounwo "When You Feel Like Giving Love (Dial My Number)" venvep

## 20th CENTURY-FOX RECORDS* 20th CENTURY-FOX/CHI-SOUND*

STEPHANIE MILLS Sweet Sensation twas "Sweet Sensation" rcato
GENE CHANDLER 80 teen "Does She Have A Friend"" "cassi
EDWIN STARR Stronger Than You Think I Am tos "Ger Up-Whirlpool" "crews
LEON HAYWOOD Naturally tos "Dont Pushti Don't Force tet" crezs
** Oisuributed by RCA records

## Pup/Rhythms

# HOTTEST <br> Following are listed in order of their airplay activity. 

S.O.S. BAND<br>'Take Your Time" (Tabu/CBS)<br>GLADYS KNIGHT \& THE PIPS<br>"Landlord" (Columbia)<br>LARRY GRAHAM<br>"One In A Million You" (WB) CAMEO<br>\section*{"We're Goin' Out Tonight" (Chocolate City)} BROTHERS JOHNSON<br>'Light Up The Night' (A\&M) SPINNERS<br>"Cupid/l've Loved You For A Long Time" (Atdantic) CHANGE<br>"A Lover's Holiday" (RFC/WB) JERMAINE JACKSON<br>"Let's Get Serious" (Motown)<br>ROCKIE ROBBINS<br>"You \& Me" (A\&M) GQ<br>"Sitting In The Park" (Arista)<br>ROBERTA FLACK \& DONNY HATHAWAY<br>'Back Together Again"' (Atlantic)<br>TEMPTATIONS<br>"'Power' (Gordy)<br>STACY LATTISAW<br>Dynamitel" (Cotillion)<br>\section*{CLIMBERS<br><br>Following are listed in order of their eirplay activity.}

GEORGE BENSON "Give Me The Night" (WB) $63 \%$ reporting airplay. New at WXYV, WILD. WWIN and WWRL in the East In the South it is added at WHRK WVEE WJJS WGIV, WEAS, KOKY, WDIA, WEDR, WYLD, KMJQ, WOWI and WOIC. Debuting at WCIN. WTLC, KPRS, KMJM, WJMO, KATZ, WBMX and WWWS in the MIdwest.
STEPHANIE MILLS "Sweet Sensation" (20th) 58\% reporting. Climbing at KDIA while hot at KDAY and KYAC in the West. Hot at WJLB. KMJM, KPRS, WVON and WCIN: climbing at WJMO, KATZ. WWWS and KAEZ in the Midwest. In the South it shows medium airplay at WEAS and WOWI with hot rotation at KMJQ. WEDR. WJJS, WGIV and WAOK. Hot at WAMO, WILD and WKND in the East.
CHAKA KHAN "Clouds" (WB) 55\% reporting activity. Heavy airplay at WYLD. WAOK. WJJS and KAPE with medium activity at WGIV, WDIA, KMJO and WOWI in the South. Medium airplay at KSOL in the West. Climbing at KMJM, KPRS and WCIN while hot at WVON, WJMO, WBMX, KAEZ and WJLB in the Midwest. The East shows medium airplay at WILD and WWIN with hot rotation at WAMO and WKND
GENE CHANDLER "Does She Have A Friend?" (20th) 47\% reporting action. New at WEDR and climbing at WJJS, WAOK, KOKY, WDIA. WYLD and WOWI in the South. Hot at WVON, WLOU and KAEZ; climbing at KPRS, KATZ and WJLB in the Midwest The West shows medium airplay at KSOL. Heavy airplay at WILD and WWRL with medium activity at WAMO and WK ND in the East
FIVE SPECIAL "Jam" (Elektra) $47 \%$ of our reporters are on it. Climbing et WAMO, WILD, WWRL and WKND in the East. The South shows an add at WEDR, medium airplay at WJJS. WYLD and KMJQ and hot rotation at WGIV. Hot at WLOU and KATZ; climbing at WCIN WTLC. KPRS, WBMX and WWWS in the Midwest New at KSOL and climbing at KDAY in the West

NATALE COLE "Someone That I Used To Love" (Capitol) 47\% reporting airplay. Added at WCIN and WVON while climbing at WTLC. WLOU, WDAO, WJMO, KATZ and WBMX in the Midwest. Climbing at KDAY in the West. Hot at WAOK with medium airplay at WJJS, WPDQ. WEAS, KOKY, WYLD and WOIC in the South. Climbing at WKND and hot at WWRL in the East.
ISLEY BROTHERS "Here We Go Again" (T-Neck) $47 \%$ reporting. New at WKND and climbing at WWIN in the East. Added at WGIV while climbing at WPDO. WEAS, KOKY. WDIA, WEDR. WYLD and KMJQ in the South. Debuting at WLOU and WBMX. climbing at WJMO, KMJM and WCIN, and hot at KAEZ in the Midwest. Medium airplay at KDIA and hot at KDAY in the West.
B.T. EXPRESS "Give Up The Funk" (Columbia) 42\% of our reporters are on it. Hot at WWIN; climbing at WILD and WAMO in the East. The South shows hot rotetion at KAPE and WYLD with medium airplay at WJJS. WAOK, WDIA. WEDR and KMJO. Heavy airplay at WJLB and WBMX while climbing at WJMO and KPRS in the Midwest. The West shows hot airplay at KDAY and medium activity at KYAC.
PATTI LABELLE "I Don't Go Shopping" (Epic) 42\% of our reporters are on it. The West shows medium airplay at KDIA and KSOL. Hot at WBMX and KATZ with medium airplay at WJLB, WJMO. KPRS, WDAO and WVON in the Midwest. Climbing at WOWI, WYLD and WAOK with hot rotation at KAPE, WEAS, WDIA and WOIC in the South.
AL JARREAU "Never Givin' Up" (WB) $42 \%$ reporting. New at WAMO and WILD white climbing at WWRL in the East. Added at WDIA with medium airplay at WYLD, KOKY and WAOK in the South. The Midwest shows an add at KPRS and WVON, medium airplay at KMJM and WJLB, and hot rotation at KAEZ. WBMX and WTLC. Added at KDIA and climbing at KDAY in the West
HAROLD MELVIN \& THE BLUENOTES "I Should Be..." (Source/MCA) 42\% reporting. Added at KDAY and KDIA in the West. Hot at WBMX with medium airplay at KPRS, WVON, WTLC and WCIN in the Midwest. Heavy airplay at WDIA and WOIC while climbing at KMJQ. WYLD, WJJS, KOKY. WGIV and WAOK in the South. Climbing at WWRL in the East.

FATBACK BAND "Backstrokin" " (Spring/Polydor) 39\% reporting airplay, Added at WXYV, WILD and WWIN in the East New at WHRK, WVEE, WAOK and WEAS in the South climbing at WDIA, and showing hot rotation at WGIV and WPDO in the South. New at KPRS, WJMO and KAEZ, climbing et WCIN, and hot at WWWS in the Midwest.
TEENA MARIE "Behind The Groove" (Gordy) 39\% reporting action. Added at WAMO with hot rotation at WWIN and WKND in the East. The South shows medium eirplay at KAPE, WAOK, WJJS, WYLD and WOWI. Hot at KATZ and climbing et WJLB, KMJM, KPRS and WDAO in the Midwest. Climbing at KDAY and KSOL in the West.
ISAAC HAYES "I Ain't Never" (Polydor) 37\% reporting eirplay. Added at KMJQ. climbing at WJJS, WAOK, WGIV and WOIC, and hot et WEAS and WDIA in the South. The East reflects medium airplay at WWIN. Climbing at WJLB, KATZ. KMJM, WDAO, WLOU and WCIN in the Midwest.
COMMODORES "Old-Fashion Love" (Motown) 37\% reporting activity. Added at WXYV. WILD, WWIN and WWRL in the East. The South shows adds at WHRK, WVEE, WGIV, WEAS, KOKY end WYLD. Debuting at WCIN, WTLC and WJMO in the Midwest. Now at KYAC In the West
ONE WAY "Do Your Thang" (MICA) 34\% of our reporters are on it. Medium airplay at WILD, WWRL and WKND in the East. Added at WLOU, climbing at WTLC, WBMX, WWWS and WJLB, and hot at WDAO and KATZ in the Midwest. The South shows medium airplay at WEDR, WGIV and WYLD.
SKYY "Skyy Zoo" (Salsoul) 34\% of our reporters are on it. Cllmbing at WKND, WWRL and WILD in the East. Medium airplay at WCIN, WTLC, WLOU, WDAO, KATZ and WJLB in the Midwest. Hot at WPDO and WGIV while climbing at KOKY and WOIC in the South.
SWITCH "Don't Take My Love Away" (Gordy) 32\% reporting. Added at KDAY and KSOL while climbing at KDIA in the West. Hot at WTLC. climbing at WCIN, WDAO. KMJM, WJMO and WBMX in the Midwest. Climbing at WEAS and WOWI in the South. Medium air. Wlay at WILD in the East.
DELEGATION "Welcome TO My World" (Mercury) 32\% reporting activity. New at WWIN while climbing at WILD and WWRL in the East. Hot at WOIC and climbing at WEDA, WDIA and WPDO in the South. In the Midwest it is hot at WDAO and showing medium air. play at WLOU, KATZ and WBMX.
KURTIS BLOW "The Breaks" (Mercury) 32\% reporting. New at KYAC in the West Added at WBMX and KMJM, climbing at WLOU, WDAO and KAEZ, and hot at WTLC and WWWS in the Midwest. Medium airplay at WAOK and hot at WPDO and KMJQ in the South Climbing at WWIN in the East
FRANK HOOKER \& POSITIVE PEOPLE "I Wanna..." (Panorama/RCA) 32\% reporting airplay. New at WDIA, WYLD and KMJQ; climbing at WOIC, WGIV and KAPE in the South. Hot at WTLC while climbing at WLOU and KATZ in the Midwest. Medium airplay at WILD. WWRL and WKND in the East.

## NEW \& ACTIVE

RANDY CRAWFORD "Same Old Story" (WB) 29\% reporting airplay. Climbing at WJJS, WGIV and WDIA in the South. Hot at WCIN: climbing at WDAO, KPRS, WJMO. WBMX and WJLB in the Midwest. Medium airplay at KDIA and KSOL in the West.
BRICK "All The Way" (Bang/CBS) 29\% of our reporters are on it. Added at WAMO and climbing at WILD in the East. Hot at WPDQ while climbing at WGIV. WEAS, WYLD and WOIC in the South. The Midwest shows medium airplay at WTLC. WLOU and WDAO. Climb ing at KDAY in the West.
GAP BAND "Party Lights" (Mercury) 29\% reporting airplay. Debuting at WCIN and WLOU while climbing at WDAO. KMJM, WWWS and KAEZ in the Midwest. Medium airplay at KMJQ WOIC and KAPE in the South. Climbing at WKND and WAMO in the East.
D.J. ROGERS "Love Cycles" (ARC/CBS) 29\% reporting action. Climbing at KDAY and KSOL in the West. Medium airplay at WVON, KPRS, WJMO, WBMX. KAEZ and WJLB in the Midwest. The South reflects medium airplay at WJJS and WYLD. Hot at WWRL in the East.


JEFF LORBER FUSION.
Wizard Island (Arista) FREDDIE HUBBARD CHICK COREA GEORGE CABLES Various Cut Various Curs Tap Step (WB)

PHAROAH SANDERS Contemporary MCCOY TYNER. . Various Cuts Various Cuts LONNIE LISTON SMITH Various Cuts EARL KLUGH er (Columbia) me True IUAI GEORGE DUKE. Various Cuts Various Cuts

## NEW \& ACTIVE

EMPIRE JAZZ
Empire Jazz IRSO) Various Cuts





## Demystifying John Sebastian

John Sebastian's recent appointment as PD at $\mathbf{W C O Z} /$ Boston came as a surprise to a large segment of the radio and record industry, which is more familiar with John's background as a Top 40 programmer (KPAM/Portland, KDWB/Minneapolis, KHJ/Los Angeles) than his AOR experiment at KUPD/Phoenix.

In an attempt to "demystify" this well-known programmer for his new AOR compatriots, I spoke with John, who explained his decision to move from Top 40 to AOR programming, his music research system, and his plans for WCOZ.

R\&R: Why did you decide to switch from Top 40 to AOR programming?

JS: Top 40 has reached a crossroads, where it has to decide what it is. Is it still what it used to be? Can there still be the KFRC's or KHJ's or WABC's or whatever that they were in the past? Is it even possible? Ratings will tell you that it probably isn't. It's time to look at the ratings books and realize that, with most markets in the 60-70\% range in FM demos, it's wiser to go after the demos that are reasonable for you to get.

R\&R: There's a lot of confusion as to whether KUPD was (and is) an AOR station or a Top 40.

JS: I think a layman listening to KUPD would have called it an AOR station. All anyone in the industry saw was our playlist, which listed popular singles we were playing. But I might have been playing 3-5 cuts off an album that weren't listed. Plus I tended to be quite early on things that fit my sound. We were out of the box on many things.

People used to call me at KUPD who had never heard the station, asking why we weren't playing the new Donna Summer song or whatever
was the top song on the Top 40 chart. I wasn't on it because obviously it wasn't a rock ' $n$ ' roll song Those same people who made value judgments about KUPD were surprised to hear about my move to WCOZ. But the people who came into town and heard the station will understand exactly what's happening; that this is a natural move for me.

R\&R: How will WCOZ's programming differ from that of KUPD?

JS: There are some important differences between Boston and Phoenix: One is purely in terms of market size. Another is the strong influence of the colleges here; the largest outpouring of college students in the country is here. There's also never been a base of this type of rock ' $n$ ' roll radio station here before, where a person can hear a steady diet of a consistent sound. That's what I'll be trying to achieve here.
$\mathbf{R \& R}$ : What's the musical makeup of that consistent sound?

JS: Listeners will be able to tell that we're more familiar than WBCN. On the other hand, they'll hear new product on WCOZ just as soon as on WECN, and they'll probably hear the cuts given more of a chance to make it on my station than on WBCN, because we'll give them more concentrated airplay.

I certainly intend to focus on local bands, for instance, more than I did in Phoenix, because Boston has a real history for that.

R\&R: How will your music research system come into play at WCOZ?

JS: I do use extensive music research and I will at WCOZ, but it won't affect new music. I'll

hYnde sight - KTVO/Santa Barbara played host to Sire's Pretenders for a recent promotional visit. Pictured (l-r) are KTVD's David Heffner, group's Chrissie Hynde, James Honeyman Scoft, (front) KTVD MD Laurie Cobb.

"I don't think people want to hear excess rap, but relevant rap is extremely important."
be adding lots of new music that fits the sound we want. and those adds will have hothing to do with research. I've always added new music without research. I test songs after I've added them. They're tested to determine levels of rotation, the strength of the artists for the market, and most importantly, their burnout factors.

A lot of people get scared by the word research. Basically what we're doing is just talking to people one-on-one, asking them what they're into, only on a larger scale. It's letting the audience tell you what they really want to hear instead of going totally by our subjective view of reality.

We hire about half-a-dozen people to make around 600 phone calls a week. Steve Casey had been in charge of coordinating the research for me in the past: he's now the KUPD PD. Someone here will do the same. My job is to interpret the re search they gather.

R\&R: What's the role of the Music Director in your music research system?

JS: I don't think it directly affects the MD. What I'm interpreting from this research is after-the-fact of having added the record. I rely very heavily on the ears of my Music Director to be able to hear what's relevant to the people we're going after.

R\&R: Personalities are the cornerstone of Top 40 programming. How much emphasis will you place on them at WCOZ?

JS: The presentation I go for is exactly what people tend to expect from AOR: there's no hype whatsoever so far as delivery is concerned.

In general, I think personalities are very important. I think the personality has to be able to get across things that are important to the listeners; to be very relatable. But he has to be able to do it in a very concise fashion. I don't think people want to hear excess rap, but relevant rap is extremely important.
$\mathbf{R \& R}$ : In determining the future direction for WCOZ, did you discuss the programming policies of departing PD Tommy Hadges?

JS: Yes, we spoke extensively. WCOZ has done well in the past; it's beaten WBCN in the past. But it's never taken over the market as its own. It's never dominated the entire market. That's my goal: to compete with the top stations in town: WVBF. WHDH. WBZ and WBCN for the total picture. But WBCN is definitely my direct competitor.

R\&R: Any trepidations about taking on such a venerable AOR giant?

JS: I love it. That's one of the big reasons I took the job. I love challenges; that's the main reason I'm in this business.



RADIO \& RECORDS NATIONAL AIRPLAY/40 \#19
Billboard $48^{\circ}$
Cashbox 39*
Record World 62*
And by popular request. the single "LIVING AFTER MIDNIGHT. " out this week!

KAWY/Casper switches to automation by month's end. PD John Logan will exit around June 25th ...US 83 (WXUS)/Lafagetle. IN went on the air with live AOR music on the 12th. with Mike Sigelman as GM and Stwart Mellae former KI.P(L/Lthe Rock PD) as PD Also joining the station (rom KLIPQ are MD Beh Najersky and zur taffer thon Payne. Joining from KWK/st. Lasuis is Jim Rosenthal . . KLIXX/Sioux Falls GM Ken Mills has exited .. Iteymann-Apple have been signed to consult WLUP/Chicage in all areas of research, including music ... Allen Browning has been upped to Program and Music Director at KTKT/Tucson. . . Marry Ilaughin has joined Miots/ Cleveland as Promotion Director ... Steve L.ushhaugh has moved from WBCN/Boston to WMMIR/ Philadelphia, where he'll hold the same post as Production Director: WMMR's new Promotion Director is Margarel I ecicero, from WRNW/Briarcliffe Maner... Carine Lawrence has been upped from weekends to aftenoons at KNAC/Lang Beach. Cillian llarris has joined the station for weekend news ... David Chaney has joined KLOS/ Ias Angeles for weekends from neighboring KMET . . . Michael Tayler has stepped down as

PD at kIOK/Triclues. WA, but will retain his airshift. Corning in from Drake-Chenault as PD is Mlke Russell.


URBAN COwbovs - Pictured (lif) at a Chicago istening party for new Full Moon/Asylum soundtrack album "Urban Cowboy" are Filpside Records coowner Larry Rosenbaum, E/A VP/Director of Mar. keting Vic Faracl, Flipside co.owner Carl Rosenbaum, and WXRT GM Seth Mason.

UPDATE

WYMX/Augusta is taking on city police and government with a scheduled open forum phone talk show about the city's restrictive rock concert policies. The station has invited representatives from both organizations to field calls from listeners on the topic of police hasslings at area rock shows. So far no officials have agreed to be present for the show, which will carry on regardless ... In association with $\mathbf{A} \& \mathbf{W}$ root beer, KSJO/San Jose is sponsoring a month-long series of Saturday

## PROMOTION OF THE WEEK



## WMAD Rock Party

"WMAD recognizes the need to give our station an alternative to a Carter/Reagan choice this year. Therefore we announce the 'winner' ticket of Slim Whitman (Country Artist) for President and Leon Spinks for Vice President. "Those who join the MAD Rock Party and wear their button proudly, show that they are great patriots and earn discounts around 'Mad City.
" 20,000 buttons have been ordered at 25 cents each. They are free to our listeners and available at the station and at various retail outlets."

Debbie Schwartz, Promotion Director WMAD/Madison

Every week the AOR section will spotlight a significant station promotion. If your station has produced an interesting piece of merchandise la homegrown record album, piece of clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory information about the promotion to AOR Department, RGR, 1930 Century Park West, Los Angeles, CA 90067.
rock concerts with area bands playing outdoors for free . . . The grand-prize winner in KEZY-AM/ Anaheim's air guitar contest will be flown to Colorado to see the Blues Brothers in concert WKDF/Nashville held its fourth annual "One for the Sun" concert, benefiting the Hank Snow Foundation for the Prevention of Child Abuse. Playing outdoors were headliners the Rockets, along with Mac McAnally and special guests ... KQMQ/ Honolulu sponsored the first (and possibly last) annual "Honolulu Nonrunners Marathon." Participants in the benefit contributed $\$ 10$ for various charities, and received food, live music, door prizes, and commemorative T-shirts ... A WIOQ/ Philadelphia promotion gave listeners the chance to party with its jocks in a hot tub ... KAZY/ Denver's MS Bikeathon gathered 500 bikers and a rousing $\$ 50,000$ in pledges . . KSAN/San Francisco broadcast three local groups in a continuing series of radio concerts called "Catch a Rising Star" . . KFMQ/Lincoln has begun to solicit tapes for its homegrown-type album, scheduled for November release . . It was one win, one loss for each station when competing Pittsburgh AOR's WDVE and WYDD met for a benefit baseball doubleheader; can a tiebreaking rematch be far away? . . KSMB/Lafayette quenched the thirst of those waiting in line opening night at "Urban Cowboy" by offering fifty cases' worth of Lone Star beer... KTXQ/Dallas will be the official flagship station for the upcoming Texas World Music Festival, broadcasting live from the show that is slated to include performances by the Eagles, Forelgner, Cheap Trick and Sammy Hagar, and others. Also performing will be one of the bands from KTXQ's "Texas Crude" homegrown album

WXKE/Ft. Wayne raised $\$ 1000$ for the local Parks \& Rec Board with a beer and music bash at a nightclub . . KLOL/Houston's benefit concert to send blind athlete Mary Lou Keller to the Special Olympics in Holland netted more than enough money. Black Oak Arkansas headlined the multi-group concert . . Congrats to WMMR/ Philadelphia air personality Michael Tearson, celebrating his tenth on-air anniversary with the station... WECM/Claremont's school spirit contest asked schools to send signatures, with the best-represented school getting a free concert by an area group. The winning school submitted over 250,000 signatures . . KZEW/Dallas turned Memorial Day into Rock Memorial Day by spotlighting music of those artists who have segued into R\&R heaven . . KMET/Los Angeles sponsored a free screening of "Roadie" for its listeners, with Alice Cooper acting as cohost with the station's Pat Kelley . . US 83 (WXUS)/Lafayette. IN needs album service from all labels. Contact PD Stuart MeRae at (317) 448-1566.

## COLOR

IT TAKES TWO TO WANGO TANGO: 1ALE Of promotions are springing up around the new E:pic Ted Nugent album release that includes "Wungo Tango." CITI-FM/Winnipes is challenging listeners to screarn as effectively as Ted does at the cut's beginning. The best screams are play. ed on the air and two grand-prize winners will receive Nugent catalogues and front row center seats to hik concert. WLPP/Milwaukee and WLAV/Grand Rapids have both scheduled "Wango Tango" dance contests, with listeners interpreting the song lyrics in dance form. The WLPX winner will meet and even ride in a limo with the Detroil rocker

SUMMER RERUNS: WNOR/Norfolk raceived a staggering six thousand correct responses when it asked listeners to find the one song the station repeated in a week of non-repeat musical selections. A random drawing determined the winner. who receives such goodies as a sailboat, guitar and a private party for friends and relatives, as well as a private film screening


ROCK ' $N$ ' ROW - WDHA/North Jersey selected twenty pairs of listeners and invited record com pany reps to join the station in its second annual canoe outing on the Delaware River. Participants received free food and beverages and commemora. tive T.shirts. Pictured (I.r) are Ariste guest Irv Lukin. station's Lynda Lorden, lis faner, listenar.

CONCERTS\&CONVERSATIONS

PRESENTATIONS: KLBJ/Austin presented Flash Cadillac for 93 cents . . KLOL/Houstoǹ presented Flash Cadillac for $\$ 1.01 \ldots$ WZAM-WMYK/Nortolk presented Robin Lane for \$2.94.

RADIO CONCERTS: Roomlul OI Blues on WNORI Norfolk. . . Willie Nile on WRKI/Bridgeport . . Ted Nugent on WCCC/Hartford . . . RobIn Lane on WOURI Ulica . . D. B. Cooper on KAZYIDenver . . . Pure Pralrle League on WLIR/Long Island.

GUEST DJ'S: Judas Priest, Del Leppard on KPASI El Paso.

CONVERSATIONS: Trillion on WXKE/Fi. Wayne . Blackfoot on WDHAlDover . . . Rivils on WCCCI Hartiord . . . Father G. Sarduccl, Laurle \& Sighs, Foreigner, Cheap Trlck, Sammy Hagar, Aprll Wine on KZEWIDallas ... Heart, Grinderswlich on WAALI Binghamton . . Face Dancer, Pure Pralile League on WIYYIBaltimore... Willie Nile on WRKIIBridgoport . . . Cretones, Robln Lane, Heart on M105/Clevelend . . . Ted Nugent on KGGOIDes Moines ... Dixie Dregs on WQBKIAlbany . . . Forelgner, Cheap Trick. Sammy Hagar, Supertramp, Tommy Tutone on KTXQi Fort Worth . . Orchids, Tonlo K on KNACMong Beach

Shandl on KROQIPasadena . . . Jon Anderson on WIOQ/Phlladelphla . . Tommy Tutone, D.B. Cooper on KAZYIDenver . . Dirty Looks on WCMFIRochester ... Alice Cooper, $20 / 20$ on KMGN/Bahersfleld. AI DI Meola, Pele Townshend on WLIRILony Island . Rodney Crowell, Clarence Gatemouth Brown on KTYDISanta Barbers.

# LONDON WAVELENGTH 

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DUBUQUE, IA/KFMD-FM DULUTH, MN/KQDS-FM EAUCIAIRE, WI/WBIZ-FM EL PASO, TX/KPASFM
ERIE, PA/WCCK-FM

EUGENE, OR/KZEL-FM EVANSVILLE, IN/WKDQ-FM FARGO, ND/KQWBFM FAYETTEVILLE, AR/KKEG-FM FLINT, MI/WWCK-FM FLORENCE, NC/WJMX-AM FRESNO. CA/KBOSFM FT. CAMPBELL, KY/WABD-FM FT. COLLINS, CO/KTCLFM FT. MYERS, FL/WLEQFM FT. SMITH, AR/KISR.FM FT. WAYNE, IN/KXKE-FM GAINESVILLE, FL/WGVLFM GRAND RAPIDS, MI/WLAV-FM GRAYLING, MI/ MT/KNUW-FM GREENSBORO NC/WRQK-FM GREENYILLE SC/WQOK-FM GREENVILLE NC/WROR.FM HARRISBURG, IL/WEBQ-FM HARTFORD, CT/WCCC-FM HOUSTON, TX/KLOL,FM HUNTSVILLE, AL/WAHR.FM INDIANAPOLIS, IN/WNAP-FM IOWA CITY, IA/KKRQ-FM JACKSON, MI/WJOX-FM JACKSON. MS/WZZQ-FM JACKSONVILLE. FL/WJAX-FM JOHNSON CITY, TN/WQ JOPLIN, MO/KFSB-AM JONESBORO, AR/KBTM-FM KANSAS CITY, MO/K YYS-FM KNOXVILLE, TN/WIMZ-FM LAFAYETTE, IN/WAZY-FM

## AFAYETTE LA/KSME FM

 LAKE CHARLES LA LAKE CHARLES, LA LANSING MI/WILS-FM LAS CRUCES, NM/KGRD-FM LASVEGAS NY/KIUC.FM LEXINGTON KY/WKOOFM LINCOIN NE/KFMQFM LITTI EROCK, AR/KKYK-FM LONG BEACH, CA/KNAC-FM LONGVIEK. TX/KLUE-AM LOS ANGELES, CA/KMET-FM LOUISVILLE, KY/WLRS-FM LUBBOCK. TX/KLBK-FM MACON. GA/WRBN-FM MADISON, WI/WMAD-FM MANCHESTER, NH/WGIR-FM MANHATTAN, KS/KFMK-FM MANISTEE. MI/WRRK-FM MARQUETTE, MI/WBKX-FM MARSHALL, TX/KMHT-FM MEMPHIS. TN/WZXR-FM MERIDIAN, MS/WJDQ-FM MIAMI, FL/WSHE-FM MILWAUKEE. WI/WLPX-FM MINNEAPOLIS, MN/KQRS-FM MISSOULA, MT/KYLT-FM MODESTO, CA/KHOP-FM MORGANTOWN, WV/WCLC MONROE, LA/KNOEFM MONTGOMERY, AL/WHH MUSCATINE IA/KFMH-FM MAIIEN TX/KRIX-FM MCALLEN, TXTK/WKQB-FM NASSAUSUF, NY/WBAB-FMNEW HAVEN, CT/WPLR-FM NEW ORLEANS, LA/WRNO-FM NEW YORK, NY/WNEW-FM NORFOLK, VA/WNOR-FM NORTHEAST, PA/WEZX-FY OMAHA NE/KEZOFM ORI ANDO FL/WORJ-FM ORLANDO, FL/WORJ-FM PANAMA CITY. FL/WPFM-FM PARKERSBURG, WV/WIBZ-FM PENSACOLA. FL/WJLQ.FM PHILADELPHIA, PA/WMMR-FM PHOENIX. AZ/KDKB-FM PITTSFIELD, MA/WUPE-FM PITTSBURGH, PA/WDVE.FM PLATTSBURG, NY/WGFB-FM PORTLAND, ME/WBLM-FM PORTLAND, OR/KQFM-FM POUGHKEEPSIE, NY/WPDH-FM PROVIDENCE. RI/WPJB-FM PULLMAN, WA/KQQQ.FM RALEIGH, NC/WQDR-FM RAPID CITY, SD/KKHJ-FM RENO, NV/KOLZ-FM RICHMOND, VA/WRXLFM RIVERSIDE, CA/KOLA-FM ROCHESTER, MN/KWWK-FM ROCHESTER, NY/WMJQ-F ROSWFLL NM/KBCOAM SACRAMENTO, CA/KZAP-FM SALINAS. CA/KLRBFM SALINAS.CA/KLRB-FM SAN ANTONIO TX
SAN DIEGO, CA/KGB-FM

SAN FRANCISCO, CA/KSAN-FM SANTA BARBARA, CA/KTYD-FM SAVANNAH, GA/WSGF-FM SEATTLE, WA/KISW-FM SHREVEPORT, LA/KROK-FM SIOUX CITY, IA/KMNS-AM SIOUX FALLS, SD/I3KELO SOUTH BEND, IN/WRBR-FM SPOKANE, WA/KREM-FM SPRINGFIELD, IL/WDBR-FM SPRINGFIELD, MA/WHYN-FM STERLING, IL/WJVM-FM ST. LOUIS, MO/KSHE-F STOWE, VT/WRFB-FM
TALLAHASSEE, FL/WOWD-FM TAMPA, FL/WQXM-FM TOLEDO, OH/WIOT-FM TOLEDO, OHS TRI-CITIES, WA/KIOK-FM TROY, AL/WRES-FM TUCSON, AZ/KWFM-FM TULSA, OK/KMOD-FM TUSCALOOSA, AL/WTBC.FM TWORIVERS. WI/WQTC-FM UTICA, NY/WOUR-FM WACO, TX/KIXSFM WASHINGTON, DC/WAVA-FM WAUPUN, WI/WGGQ-FM WEST PALM BEACH, FL/WNGSFM WHEELING. WV/WOMP-FM WICHITA, KS/KICT-FM WILMINGTON, NC/WHSL-FM YAKIMA, WA/KFFM.FM YORK, PA/WRHY-FM YORK, PA/WRHY-FM
YOUNGSTOWN,OH/WSRD-FM
YUMA AZ/KJOK.FM YUMA, AZ/KJOK-FM

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MOST ADDED.

| 1 |  | 6/20 | 6 | 6/5 | 5/30 | 5/23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | KINKS | 118100 | 22121 | 00 | 00 | 0.0 |
|  | One For The Road (Aris ta) | $\mathrm{m} / 12$ | M. 1 |  |  |  |
|  | "GorMo"' |  | H0 |  |  |  |
| 2 | BLUES 8ROTHERS | 172/35 | 16/71 | 00 | 00 | 00 |
|  | "Gimme Some Lovin:" |  | $\left.\right\|_{\mathrm{M} \cdot 2} ^{\mathrm{M} \cdot \mathbf{3}}$ |  |  |  |
| 3 | Roxy music | 22/81 | 4/3 | 00 | 00 | 00 |
|  | Flosh Et Blood (Aico) | M. 1 | M 1 |  |  |  |
|  | "Over You" |  | H0 |  |  |  |
| 4 | B08 DYLAN | 6400 | A/4 | 00 | 00 | 00 |
|  | Soved (Columbla) | M 4 | M. 0 |  |  |  |
|  | V | ${ }^{+0}$ | H0 |  |  |  |
| 5 | Various Artists (Epic) | ${ }^{38138}$ | M0 ${ }^{6 / 8}$ | 00 | 00 | 00 |
|  | "Carol" | H. 1 |  |  |  |  |
| - | M | 34/30. | 37 | 00 | 00 | 00 |
|  | Caroful (Capitol) | M 4 | M. |  |  |  |
|  | "Danger" | Ho | HO |  |  |  |
| 7 | FOGHAT | 83/28 | 385 | 00 | 00 | 00 |
|  | Tight... (Bearsville/WB) | M 40 | M, |  |  |  |
|  | "Strangor in" | H. 15 | H0. |  |  |  |
| 8 | SNIFF 'N' THE TEARS | 3324 | 2272 | 00 | 00 | 0 |
|  | The Gamo's Up (Ationtic) | M 7 | wo |  |  |  |
|  | Tito | H. 2 | H0 |  |  |  |
| 9 | IRON CTTY- | $30 / 2$ | $18 / 78$ | 00 | 00 | 00 |
|  | Have A Good Time... (MCA |  | mo |  |  |  |
|  | "Mypnotizod" | m. 2 | Ho |  |  |  |
| 10 | PETER GABRIEL | 53/78 | 4/37 | 170 | 00 | 00 |
|  | Poter Gebriol (Mercury) | M. 17 | MM4 | M. 1 |  |  |
|  | "Gamas Without" |  |  |  |  |  |
| 11 | BLACKFOOT | 105/77 | 111700 | $6 / 5$ | 00 | 00 |
|  | Tomcartin' (Atco) | M. 62 | M0 | M |  |  |
|  | "On The Aun" | N. 38 | M. 2 |  |  |  |
| 12 | SOUTHSIDE JOHNNY.. | 83/76 | cara | 70182 | 12/72 | 00 |
|  | Love is A ... (Mercury) | M 40 | M 32 | M 2 |  |  |
|  | Why" |  |  |  |  |  |
| 13 | JAMME SHERIFF | 10/14 | 11 | 00 | 00 | 00 |
|  | No Heroes (Polvdor) | M0 | Mo |  |  |  |
|  | "My Car" |  |  |  |  |  |
| 14 | ROADIE | 109/13 | 105/57 | 50/57 | 00 | 00 |
|  | Various Artista (WB) | M 48 | M 32 | Mo |  |  |
| 14 | "Every | Hso |  |  |  |  |
|  | CAT8 | 28/13 | 27719 | 2272 | 00 | 00 |
|  | Cata EElo | M. 13 | mb | M0 |  |  |
|  | "On The Prowl" | 1 HO | H0 | Ho |  |  |

The Added reports of charting artists are displayed over a fiveweek period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title. The first represent total number of our reporting stations playing the alburn this week. The sec
ond is the number of those stations that added it this week. Below these numbers are breakdowns of the album's reports in other rotations for the
week. The album's preferred airplay cut is listed.

June 20, 1980
PETE TOWNSHEND
BOB SEGER \& SILVER BULLET.
GENESIS
VAN HALEN
URBAN COWBOY
GRATEFUL DEAD
ERIC CLAPTON
TED NUGENT
BILLY JOEL.
ALICE COOPER
GRAHAM PARKER \& RUMOUR
ROADIE
CHEAP TRICK.
TOMMY TUTONE
PAUL McGARTNEY.
BLACKFOOT
BLUES BROTHERS. BLACK SABBATH.
JUDAS PRIEST
PAT TRAVERS BAND
bOZ SCAGGS.
point blank
Journey
SAMMY HAGAR
KINKS
PRETENDERS
SPIDER.

## ELTON JOHN

FOGHAT
DEF LEPPARD.
BILLY SQUIER.
dave mason
PURE PRAIRIE LEAGUE
PINK FLOYD
ROXY MUSIC.
IAN HUNTER.
PETER GABRIEL.
OZARK MTN. DAREDEVILS
. Empty Glass (Atco)
Against The Wind (Capitol).
Duke (Atlantic)
Women \& Children First (WB)
Various Artists (Full Moon/Asylum)
Go To Heaven (Arista)
Just One Night (RSO)
Scream Dream (Epic) .
Glass Houses (Columbia)
Flush The Fashion (WB).
The Up Escalator (Arista)
Various Artists (WB).
. Found All The Parts (Epic).
Tommy Tutone (Columbia).
McCartney II (Columbia).
Tomcattin' (Atco)
Blues Brothers (Atlantic).
Heaven \& Hell (WB)
British Steel (Columbia).
Crash And Burn (Polydor) .
Middle Man (Columbia).
The Hard Way (MCA)
Departure (Columbia)
Danger Zone (Capitol)
One For The Road (Arista).
Pretenders (Sire).
Love Is A Sacrifice (Mercury).
Spider (Dreamland)
21 At 33 (MCA)
Tight Shoes (Bearsville/WB).
On Through The Night (Mercury)
The Tale Of The Tape (Capitol)
Animal Magnetism (Mercury)
Old Crest On... (Columbia)
Firin' Up (Casablanca)
The Wall (Columbia). Flesh \& Blood (Atco) Welcome To The Club (Chrysalis). Peter Gabriel (Mercury).

MEDIUM

period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album tille. The first represents tolal number of our reporting stations playing the album this week. The sec.
ond is the number of those station that reported ond is the number of those stations that reported it in medium rotation this rotations for the week. The album's preferred aipplay cut is listed.

Album curs are listed in urder
ol airplav preference
"Door" "Rough" "Gonna" "Moved"
$T H_{0}$ "Bop" "Strut" "Line"
"Misunderstanding" "Turn" "Lines"
"Cracle "Rhyme" "Everybody"
"Nigher" "Nine" "Times "Texas"
"Alabama" "Althea" "Ease"
"Cocaine" "Midnite" "Tulsa"
"Wango" Title "Flesh'" "Nails"
"RER" "Fantasy" "Leyna" "Right"
"Clones" "Talk" "Aspirin" "Death"
"Stupefaction" "Holding" "Night"
"Everything" "Run" "Ball"" "Rats"
"Tripper" "Good" "Hold"
"Angol" "Date" "Saat"
"Comng" "Way" "Nobody" "Bogey"
"Run" "Fox" "Gimme" "Cabbage"
"Gimme" "Jailhouse" "Katy"
Titte "Evil" "Neon" "Sea"
"Midnight" "Law" "Goods
"/s" "Whiskey" Title
"Imagination" "Jojo" "Braakdown"
"Star" "Soldiear" Title
Walks" "People" "Where" "Fire"
Money" "Reputation" "Run"
Got Me" "Lola" "Day": "Sobbing"
"Sobbing" "Mystery" 'Wait" "Nock
Why" "Restless" "Distance
Romence" "Burning
Chasing" "Joannie" "White
"Stranger" "Hero" "Lover" "Dead"
"Brigade" "Wasted" "America"
"High" "Beat" "Calloy"

Lot Mos" "Ready
Hell" "Numb" "Lust" "Hey
Over" Titte "Midnight" "Miles
"Gotta" "Cleveland"
"Games" "Control" "Remember"

After an onviable thir-teen-weok stay at number one on the Album Air play/40 chart, SEGER reUnqulahed the position to TOWNSHEND, who topped all competition in hot and total reports. GENE818 hold rock steady as 818 hold rock steady as
VAN HALEN rebounded strongly. COWBOY and DEAD maintained as NU. GENT inched up. COOPER hit top ton as TUTONE moved up and McCART. MEY held his own. BLACKFOOT had a good week of Increased rotation reports. BROTHERS debuted with healthy reports in all album rotations and in single mentions. SABBATH and POINT moved up. KINKS debuted with loads of adds. ELTON and FOGHAT continued to climb as SCORPIONS bounced back on the chart PPL held rock steady as ROXY and GABRIEL chartod. OZARK bounced back while JOAN ARMATRADING and the BOB DYLAN EP came close to charting this week.

## REPORTERS PLEASE

 NOTE: Beginning this week, we mirror AOR radio's interest in singles both domestic and im. port) by increasing our AOR Singles chart from the top ten positions to the top fifteen.The Alburm Airplay/40 chart combination of add, medium and hot reports. Artists' chart numbers are displayed over a fourweek period. The artists in italics registered the most rapid gains in
airplay for the week. Album cuts that are also current singles are listed in bold type




## REGIONAL AER ACTIVITY

|  |  | MOST ADDED <br> KINKS <br> One For The Road (Arista) $31 / 27$ BLUES BROTHS <br> BLUES THORHERS | MEDIUM <br> SOUTHSIDE JOHNNY \& ASBURY JUKES <br> Love IS A... (Morcury) $30 / 16$ | THE HOTTEST <br> PETE TOWNSHEND Empry Glass (Atco) GENESIS |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Tommy Tutone IColumbial 21715 PURE PRAIRIE LEAGUE fín Up (Casabianca) MOAN ARMATRAD <br> BRAM TCHAIKOVS <br> Pressure (Polydor/Radar) 15/14 $\qquad$ irst re $\qquad$ $\qquad$ <br> ported it th modhum rotation thle weph. | Duke (A tlantic) <br> BOB SEGER \& SILVER BULLET BAND <br> Against The Wind ICapitoll 35/33 GRATEFUL DEAD <br> Go To Heaven (Arista) 33/27 ally Joel <br> Glass Houses (Columbia) 26/25 $\qquad$ stations ploying the alhum this werk The who reported it in hot jotation this sueplint $\qquad$ |
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| MOST ADDED． kinks One For The Road（Arista）33／27 Blues Brothers（Atlantic）33／23 ROXY MUSIC <br> Flesh \＆Blood（Atco）22／22 BOB DYLAN <br> Saved（Columbia） <br> FOGHAT <br> Tight．．（Bearsville／WB）25／11 $\qquad$ $\qquad$ $\qquad$ |
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| THE HOTTEST BOB SEGER \＆SILVER BULLET BAND <br> Against The Wind（Capitol）44／43 PETE TOWNSHEND Empty Glass（Atco） VAN HALEN <br> Women \＆Children．．．（WB）42／36 GENESIS Duke（Atlantic） URBAN COWBOY Various（Full Moon／Asylum）4230 Two numbers follow each album nide．The first represents total number of Midwest stations playing the album this week．The second is the number of those stations who reported it in hot rotation this wrek． |
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## News Notes

A quick reminder on how your station can be real visible at the National Radio Broadcasters Association (NRBA)/R\&R American Radio Expo next October 5-8 here in Los Angeles . . We are putting together another video theatre special spotlighting radio-oriented marketing techniques. As soon as possible. send R\&R copies of your televisicn spots, billboards, busboards, posters, bumperstickers, T-shirts, etc. The TV spots can be on $3 / 4$ inch, $1 / 2$ inch VHS or Beta cassettes. The cassettes would be preferred, but we can accepl reel-to-reel. Slide shots (standard 2 by 2 inches) or good color photos will do for the billboards. Send to my attention here at R\&R Country, 1930 Century Park West. Los Angeles, CA 90067. Let's show them how good Country looks this year. We already know how good we sound! . . Bob Franklin from KSON/San Diego is the new VP/GM of KMAK/ Fresno . . After many years as the afternoon personality on KNEW/OaklandSan Francisco and for a few as Music Director, Steve Leader exits to join KIRO/ Seattle to become a news anchor . . Deanna Crowe, who formerly did the allnighter at KNEW, is now doing weekends and vacation relief at KLAC/Los Angeles . . . Pat Devaney has been named PD of KWY/Cheyenne, WY. He had been recently at KHAK/Cedar Rapids, IA. Richard Lee, the recent PD of KUZZ/Bakersfield, is now with KWY as MD. KWY's Chuck Bailey has been upped to Operations Manager from PD . . . WQIK-FM/Jacksonville, FL is now in a new ultra-modern state-of-the-art studio, according to PD Rusty Walker. New address is WQIK-FM IBM Building, Suite 328, 815 South Main St., Jacksonville, 32207. New phone: (904) 396-4001 . . Chris Foxx, the afternoon personality for WYDE/Birmingham has been named music assistant and Research Coordinator for the station Kevin Janison is now MD for KRSY/Roswell, NM. PD Sandy O'Brien just gave him the nod . . On Monday ( $6-23$ ), Alexandria. LA will have its second Country station. After many years as a Top 40, KALB will change. Matter of fact, four of the air staff, including MD Randy Evans, worked for crosstown KRRV. Bruce Rainey is GM and Guy Snow is PD. Rainey and longtime morning man Bill Day will kick off the new format at 4am Monday. The station plans to go 24 hours in the near future; right now it signs off at midnight . . . Congrats to William "Dino" Corbin, GM of KHSL/Chico. CA, for being elected District 9 Director of the CBS Radio Affiliates Association. His district includes California. Oregon, Washington. Alaska, and Hawaii ... Steve Cody has been elevated to PD/MD of WEAT/ West Palm Beach as Jim Howie exits the station . . . Max Gardner was asked by Willie Nelson to MC the annual "Fourth Of July Picnic," the famed all-day and usually all-night outdoor festival. Again this year the event takes place at Willie's "country club" outside of Austin . . Barry Grant. PD of WIRK-FM/West Palm Beach, is real excited over having Jerry Reed record a song he cowrote. Reed's current RCA single. "The Friendly Family Inn," is now out . . . and so am I

## Scale-Tale

KOKE/Austin's advertising client, Nutri/System Weight Loss Medical Centers, recently sponsored a winning (and, so to speak, losing) station promotion. To dramatically demonstrate its effectiveness in the area of weight loss. Nutri/ System engaged KOKE's morning jock, mid-day personality, and Sales Manager in a competitive eight week communal diet. Whoever lost the most weight won the contest - the kicker being that the two losers would each donate to charity $\$ 1.00$ per pound of the trio's total weight loss, the money going to the winner's favorite cause. Listeners participated by pledging 5 to 50 per pound lost by their favorite plump personality

The three former heavyweights, Bob Cole (morning drive), Bob McDonald (Sales Manager), and Operations Manager Jonathan Fricke, shed a total of 160 pounds, netting over $\$ 2000$ dollars for charity

In exchange for the promotion, which reaped local TV news coverage, Nutri/ System supplied medical supervision, newspaper advertising, and food (which, judging from the results, must have been scant).

Fricke pointed out that the promotion's main goal (similar to one he aired at KLAK/Denver) was cross-promoting the morning and afternoon jocks. The Sales Manager was included to heighten awareness in the city's business sector.


BEFORE \& AFTER - These contresting photos were part of the print ads bought by NutrilSystem in support of its KOKE/Austin waight loss promotion. Included in the Numpeper copv in which the stetion's call lerters ware prominently pleced, was a newseaper rebole con guarar Bob McDen Cole, Sales Manager Bob McDomald, and Operations Manager and afternoon drive persomality Jonethan Fricke, Contest winner Fricke dropped $601 / \mathrm{lbs}$, Bob
lowed with a loss of $53 \% \mathrm{lbs}$, and McDonald let go of $491 / 2$ excess pounds.

RADIO ROAD RUNNER - Displayed here is the new $\$ 65,000$ mobile studio on wheals being used by Canadian Country station BX.93, a 50,000-watt FM stereo out let in London. Ontario. Middlesex Broadcasters President Rick Richardson and his staff, including PD Vic Folliot hosted a grand opening party for 200 dlgnitaries of the six counties the station serves. The Mayor of London. Al Gleeson, joined the Wardens of Elgin, Huron, Lambtom, Middlesex, Oxford, and Perth counties in the ribbon cutting ceremonies that saw six trees dedicated to the six counties. The trees now stand in front of the all.new BX. 93 state of the-art studios.

## Correspondence

EDITOR'S NOTE: This week $\mathbf{R \& R}$ received an "open letter to the industry" from Bill Murray, Program Director of top-rated Country station WBHP/ Huntsville, AL. As always your comments and thoughts are welcomed: R\&R Country, 1930 Century Park West, Los Angeles, CA 90067.


The times they are a changin'
and it's exciting! Today, country music is growing at a pace that five years ago was almost inconceivable. The industry is changing dramatically. So much so that the term "Modern Country" is no longer applicable. Only a few days ago, it was announced that country music sales had surpassed that of popular music. In the first six months of this year, we've seen at least three major motion pictures that focused on country music and its prevailing atmosphere. The traditional core country audience has represented only a small part of ticket sales. Individuals from every demographic age group, every profession, male and female have attended. Many are being exposed for the first time to what country music for the $80^{\prime}$ s is all about . . . and they want more! These are all potential new listeners . . . an entire new audience never before available to Country radio!

The energetic, innovative, professional approach to programming previously only associated with contemporary radio has become a necessity in Country radio. The "Good Ole Country Boy" (GOCB) syndrome is just as much a part of the past as is the "58 Edsel! But many medium and large market managers and programmers continue dragging the "GOCB" syndrome out of the grave because it's the only way they feel comfortable! These individuals are a burden to the whole of the country music industry
and quite frankly, I'm embarrassed for them! You can spot them at any seminar . . .they're the boys wearing a pastel green leisure suit emblazoned with rhinestone wagon wheels, a string tie, and a five-pound belt buckle. They rarely attend any of the productive sessions . . . they simply sit in the bar and tell each other how great they are! These misguided souls, suffering from delusions of grandeur, think they have all the answers, but unfortunately, through the years the questions have all changed! The times they are a changin'. Contemporary radio is airing more country pro duct than every before ... they are quietly and efficiently stealing your music, your audience and your dollars! No longer can you simply shoot to be the top Country station in your market. You must set your sights and your programming to a higher Tevel . . . the number one 24-49 station in your marketplace! This is not an endorsement of "Country" stations that program excessive crossover material (this being the opposite extreme of the "GOCB" syndrome).

Country is the music of the decade. Energy, innovation and professionalism are keys to successful programming in the 80 's. And, unless you're prepared to make a positive commitment in this direction, you could very well be stunting the growth of country music on the national level as well as in your very own market!

Sincerely.
Bill Murray, PD
WBHP/Huntsville, AL

## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## EDDIE RABBITT

## Drivin' My Life Away (Elektra)

On 64\% of reporting stations, this was one of the "Most Added" records this week. New at KCKC, KSON, KLZ, WCXI, WIL, WMAQ, WINN, WKSJ, KENR, WHOO, KOKE, WYDE, WKDA, WPOR, WCMS, WEEP, WNYR, KIKX, KNIX, KSSS, KVOO, WMUS, WTHI, KBMR. Charts: Debut 29 WSUN, de but 30 WSM, debut 30 KFTN. R\&R Chart Debut 34.

## NEW \& ACTIVE


 The trist represent totul number of our reporing worit

BARBARA MANDRELL "Crackers" (MCA) 61/21, WSAI, WSLR. WOQT WYDE, WINN, WSM, WWVA WCMS, WPOR, KEED, KRAK, KSSS, WTHI WMUS, WKMF KVOO, KNOE, WEAT, WVMI, WOKK, WLAS, 36 WTH, WMUS, WKMF, K
30 WPOC, debut 26 WMC.
LORETTA LYNN "Naked In The Rain" (MCA) 57/10, KMPS, WJJD, KBMR, WSLR, WTHI, WHBF, WNVY, WKSJ, KHEY, WVOJ. Charts debut 21 WUNI, 29.23 KFGO, 40-28 KIKK, debut 29 KFTN.
DON KING "Here Comes That Feeling Again" (Epic) 56/10, KOKE, WINN, WCXI, WNRS, WSAI, WWJO, KLAC, KMPS, KRAM, KRZY, K Charts: 39.25 WWVA, $32-25$ WCOS-FM, $32-27$ KRMD. $28-20$ KFTN, 36-28 WSM, 22-13 WCMS.
KENNY ROGERS "Love The World Away" (UA) 54/37. The "Most Added" song this week. Some new stations include KNEW. WSAI. WSLR, WXCL, WCXI, WFMS, WDGY, WBAM, KIKK, KKYX, KRMD, WSM. WSUN, WMC, KRAK, KIKX, KSON, KRZY, KRAM, KUZZ, KFTN, WNRS, KYNN WSEN and others. Charts: 25-18 WBCS. 26-19 WPOC, 16.12 WHN, KYNN, WSEN and others. Charts: 25-18 WBCS, 26-19 WPOC,
19-17 WMAQ 32.28 KEEN, 19.15 WOKK, 3-2 KCKC. 21-14 WEEP.
LEON EVERETTE "Over" (Orlando) 54/9, WKDA, WSM, WHBF, WSAI, KUZZ, KSON, KNIX, KHEY, WQQT. Charts: 30.22 WWVA, $33-27$ WTSO, 40-29 WADR, 37.30 WSLR, 32.28 KYNN, debut 27 KMPS.
ROSANNE CASH "Take Me, Take Me" (Columbia) 54/7. KLAC, WCXI, KRMD, KOKE, KHEY, KMAK, KUGR. Charts: $28-23$ WSEN, debut 19 WHOO, 34.26 WSM, $24-15$ WTSO. 34.24 WCOS-FM, 38.26 WWVA. 36.24 WCMS.

RONNIE MILSAP "Cowboys And Clowns" (RCA) 53/15, KLAC, KSON, KVOO, WKSJ, KKYX, WYDE, WHOO, WBAM, WSM, WKDA WINN, WVOJ, KFEQ, KYNN, KCEY, debut 30 WADR, 37.30 WEEP
REBA McENTIRE "(You Lift Me Up) To..." (Mercury) 50/14. KLAC, KEEN, WIL WUBE, WJJD, WVOJ, WYDE, WPOR, WOKQ. WVMI, KLAC, KEEN, WIL WUBE, WJJD, WVOJ, WYDE, WPOR, WOKA, WVMI, KMPS, debut 29 WIRK.FM.
FREDDIE HART "Sure Thing" (Sunbird) 49/13, WPOR. WHOO. WSM, WUBE, WCXI, KRAM, KLAC, KEED, KLAK, KTOM, WHBF, WWJO, KNOE Charts: $30-23$ KMPS, $36-27$ KWMT, 32-27 WJJD, 42.20 KKYX, 3423 KYNN, 3025 KCKC, debut 30 WXCL
PORTER WAGONER \& DOLLY PARTON "Making Plans" (RCA) 39/21, KCKC, KLAK, KSO. WFMS, KFEQ. KFGO. WSLR, WSAI. KBMR, WUNI, KRMD, WSM, WBAM, WQQT, WADR, WWVA, WPOC. WSEN, WEEP, KSSS, KCEY, debut 25 WSUN
CONWAY TMITTY "I've Never Seen The Likes..." (MCA) 35/35. One of the "Most Added" this week. New stations include KMPS, KNEW, WNRS WUBE WFMS WCXI WSAI KFGO WXCL KSO WIRK.FM KIKK. WUNI, KRMD, WMC, WBAM, KHEY. WHOO, KLVI, WPOC, WSEN, WCMS, WOKQ, KEEN, KCKC, KRAK, KIKX, KRZY and others.

## Others Getting Significant Action

BILLY "CRASH" CRADDOCK "Sea Cruise" (Capitol) 34/10, KCKC, KIKX, KWMT, KGFX, WNVY, WCOS-FM, WVOJ, WBAM, WKDA. WNYR debut 30 WUNI, debut 28 WDAF
GEORGE JONES \& JOHNNY PAYCHECK "When You're Ugly..." (Epic) 34/5, KNIX, KSSS, WTSO. WNVY, WNOJ. 44.29 KSOP. 3529 KSO.
GARY STEWART "Cactus And A Rose" (RCA) 33/3, KRAK, WXCL WMUS. Charts: $39-30$ KRZY, 33-24 KFTN, 30.24 KFGO, 35-29 WSEN. ROY ORBISON \& EMMYLOU HARRIS "That Lovin'..." (WB) 30/19. WWVA KRMD, WEAT, WHOO, WSUN, KIKK, WMC, WBAM. KGFX, KFGO, WXCL, KVOO, KRZY, KSOP, KKAL, KLAK, KSSS, KEED. DAVID ALLAN COE \& BILL ANDERSON "Get A Little Dirt..." (Columbia) 26/5, KSOP, WTSO, WEAT, WIRK-FM, KSSS, debut 29 WNYR. DANNY WOOD "A Heart's Been Broken" (RCA) 25/4, KRAM, KNIX. KFGO, WCMS

## NATIONAEARPLAY/4O <br> Thres Two Last Waeks Weeks Week <br> June 20, 1980 <br> George Jones/He Stopped Loving Her Today (Epic) OAK RIDGE BOYS/Trying To Love Two Women (MCA) JOHN CONLEEFFiday Night Blues (MCA) <br> MEL TILLIS/Your Body Is An Outlaw (Elektra) WILLIE NELSON/Midnight Rider (Columbia) CHARLEY PRIDE/You Win Again (RCA) <br> MERLE HAGGARD \& CLINT EASTWOOD/Bar Room Buddies (Elektra) CONWAY TWITTY \& LORETTA LYNN/I''S True Love (MCA) CRYSTAL GAYLE/The Blue Side (Columbia) <br> MICKEY GILLEY/True Love Ways (Epic) CRISTY LANE/One Day At A Time (UA) TAMMY WYNETTE/(He Was There) When I Needed You (Epic) beLlamy brothers/Dancin' Cowboys (WB/Curb) RONNIE MILSAP/My Heart (RCA) T.G. SHEPPARD/Smooth Sallin' (WB/Curb) MOE \& JOE/Tell Ole I Ain't Here... (Columbia) RAZZY BAILEY/Too Old To Play Cowboy (RCAI) JIM REEVES w/DEBORAH ALLEN/Take Me in Your Arms... (RCA) WAYLON JENNINGS/Clyde (RCA) <br> LACY J. DALTON/Losing Kind Of Love (Columbia) KENNY ROGERS w/KIM CARNES/Don't Fall In Love With A Dreamer (UA) HANK WILLAMS/Kaw-Liga (Elektra) MOE BANDY/The Champ (Columbia) ANNE MURRAY/Lucky Me (Capitol) GENE WATSON/Bedroom Ballad (Capitol) CHARLIE DANIELS BAND/In America (Epic) CHARLY McCLAIN/Let's Put Our Love In Motion (Epic) MICKEY GILLEY/Stand By Me (Full Moon/Asylum) ALABAMATEnnessee River (RCA) REX ALLEN JR./I's Over (WB) <br> EMMYLOU HARRIS/Wayfaring Stranger (WB) DON WILLIAMS/Good Ole Boys Like Me (MCA) JACKY WARD/Save Your Heart For Me (Mercury) EDDIE RABBITT/Drivin' My Life Away (Elektra) KENDALLSII'm Already Blue (Ovation) BOBBY BARE/Tequila Sheila (Columbia) DOTTIE WEST/Leavin's For Unbelievers IUAI LARRY GATLIN \& GATLIN BROS. We Are Number One (Columbia) JOHNNY DUNCAN/I'm Gonna Love You... (Culumbia) NEW ENTRY JERRY LEE LEWIS/Honky Tonk Stuff (Elektra)

EDDY RAVEN "You've Got Those Eyes" (Dimension) 24/4, KRAK KOKE WVOJ KSSS
GAIL DAVIES "Good Lovin' Man" (WB) 23/21, Keen, keed, KCKC, KIKX, KSO, WSLR, KRMD, WSM, WIRK-FM, WOOT, WWVA, WCMS, WOKQ KVOO, WNRS, KFEQ KFGO, KBMR, KGFX. WLAS, KSSS BILLIE JO SPEARS "Natural Attraction" (UA) 22/11, KMPS KUZZ, KNIX, KRAM, KRAK, KIKX, WCOS-FM, WSM, WVOJ, WIRK-FM. KUZZ,
WYDE.
JOE STAMPLEY "Haven't I Loved You..." (Epic) 22/10, woat KKYX. WBAM, WFMS, KVOO, KRMD, KNOE, WINN, KUZZ, KSSS.
EDDY ARNOLD "That's What I Get For Loving You" (RCA) 20/14, WWVA, WCMS, KNOE, KRMD, WEAT, WIRK-FM, WBAM, KKYX, WXCL KYNN KFGO KEED, KFTN, KSSS.
JEANNE PRUETT "It's Too Late" (IBC) 19/13, KSOP. KRAK KVOO, WXCL. WSLR, KNOE, KRMD, WSM, WMC. KIKK. WWVA. KFEQ. KCEY, $28-24$ KCKC.
TOMMY OVERSTREET "Sue" (Elektra) 1717, WWVA. KNIX KYNN, KVOO, KHEY, KCEY, KSSS.
KENNY DALE "Thank You Ever-Lovin" " (Capitol) 17/6, KRMD. KVOO, WXCL KTOM, KEED, KSSS.
ANNE MURRAY "Il'm Happy Just To Dance..." (Capitol) 16/12. KEED, KMPS, KLZ, KFGO, WNRS, KGFX, KHEY, WCOS-FM, KRMD, KFTN, KUGR, KIKX.
RONNIE McDOWELL "How Far Do You Want To Go"' (Epic) 13/8, WCMS KRMD, WSM, WFMS, WXCL. WSLR, KSSS, WLAS, 3417 кскс.
LYNN ANDERSON "Even Cowgirls Get The Blues" (Columbia) 11/11, WSM, KIKK, KRMD, KSO, KFGO, KFEQ, KWMT, WXCL KUZZ, KRAK, KTOM
ED BRUCE "The Last Cowboy Song" (MCA) 9/9, KNEW, KRMD, KWMT, WSEN, KFTN, KRZY, KRAK. KTOM, KMAK

## Most Requested

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GAGGARO G EASTWO
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CHARLIE DANIELS BAND IEPI
CHARLIE DANIELS
CRISTY LANE IUA)
JOHN CONLEE (MCA)
WAYLON JENNINGS (RCA)
CONWAY \& LORETTA IMCA
OAK RIDGE BOYS
ALABAMA IRCA)
9 ALABAMA (RCA)
10 HANK WILLIAMS JR. (Eloh (TB)

Active Recurrents singles that have dropped off most current charts. bul sulu shomves on requests


BIGGER THAN LIFE: Fan Fair 1980 drew America's lovers of America's favorite music (statistics recently showed Country is currently the 2nd biggest-selling music form) by the thousands last week to Music City - swarming over this city of sounds like bees to a hive. Friday the chow line waiting to be served by the famous Odessa Chuck Wagon gang (one of its members is Curly Gatlin, whose son Larry sings some) literally surrounded the complete city block which circles Nashville's City Auditorium, looking like the invasion it was. ABC-TV's Hughes Rudd filmed it all for a Friday night telecast. NBC-TV's "Real People" spent two days filming footage on the Reunion Show, picnics, the International show, and the Sunday fiddling contest. Fair nuts took breaks from their Fan Fair functions to see the new "Urban Cowboy," which was "coincidentally" released in Music City the week of Fan Fair, and had long lines at the theatres where it's showing. New York Times's Vincent Canby's review of the movie is headlined "'Urban Cowboy' - Best Film This Year," and says the star of the show is Gilley's nightclub in Pasadena, where much of it was filmed.

Dolly Parton caused a near-riot when she appeared at the RCA Fan Fair Booth, necessitating a small squad of Metro policemen to protect her and the crowd. Five were overcome by heat waiting to get Dolly's autograph; one man, overcome with emotion, when handed back his signed autograph, impulsively grabbed Dolly's hand and pulled her off the stage into his lap. He was fortunate to escape without being mobbed by her fans . . . MCA Records' show hosted the biggest Fan Fair crowd in the history of this event, with over 15,000 in the auditorium when the police and fire dept. officials reluctantly stopped those waiting in the street to get in. Conway Twitty, John Conlee, Barbara Mandrell, Brenda Lee, and the Oak Ridge Boys headlined that show, with Barbara and the Oaks getting standing ovations. The Reunion show was unique as usual, with the first Ernest Tubb Texas Troubadour Reunion in Tubb's 40 -year band history, the Stonemans, Patsy Montana, celebrating her 50th year in country music, singing the song which brought her the first woman's million seller in country, music history, "I Wanna Be A Cowboy's Sweetheart." and a special telephone visit on stage for Ernest Tubb from Willie Nelson. Fan Fair was just plain fun for those thousands who made it perhaps the biggest vacation bargain around today ( $\$ 35$ registration covered everything except room and a little board), but to the Nashville Chamber of Commerce, it meant almost $\$ 3$ million into the city's economy, and everyone had a good time!... The Grand Masters Fiddling Championship was the topping to the Fan Fair fare all day Sunday at the Opry House, hosted by Porter Wagoner, Roy Acuff, Box Car Willie and Ramona (Mrs. Grandpa) Jones . . . Sunday night, ACE (Association of Country Entertainers) presented its second annual "Good 'N Country" blast at the Opry House, with the likes of Jimmy Dickens, Stonewall Jackson, Connie Smith, Del Wood, Carl \& Pearl Butler, Acuff, and Grandpa Jones "showing off."
ACTION: Dolly is writing music for "The Dollmaker," a Jane Fondastarring movie which will start shooting here next spring, and five songs she's working on for "The Best Little Whorehouse In Texas," in which she and Burt Reynolds will star "Loretta Lynn's World Of Music" just published by Palm Tree Library. Complete history of her Complete history of her
music from "I'm A Honky Jane Fonda, Dolly Parton Tonk Girl" (1960) right up to "Naked In The Rain" (1980). Author L.aurence J. Zwisohn also wrote a Bing Crosby bio. See Loretta L.ynn \& Iuciano Pavarotil

in his homeland (he was born in Tampa, lives just outside of Jacksonville) have thought for years he was dead! Slim announced on the show that he had, that day, signed a recording deal with CBS. The renewed interest in Slim came about due to the 1.7 million sales realized from a current TV mail-order album package of his 30 -year discography (three cuts on the album were produced by Biff Collie). Welcome back, Slim.

POTPOURRI: Billie Jo Spears, Buddy Killen, Paul Richey, M.C. Ronnie Prophet, and other "friends" roasted "Toast Of The Town" producer Larry Butler in a NARAS benefit affair at Opryland Hotel's Knoxville Room Sunday night . . . Faron Young's 11-year old daughter Alana recovering from open heart surgery at Nashville's Vanderbilt Hospital ... Grapevine Opry fans got a treat when Willie Nelson payed a surprise visit. Along with sister Bobbi and drummer Paul English he did a 45-minute set, and signed over 1000 autographs for fans . . . Charlie Walker and his wife Virginia celebrated the week by delivering their fifth child. Charlie \& Virginia's first boy, last Friday Randy Barlow observed the occasion of Fan Fair on Friday the 13th to marry "Sweet Melinda" Harvey, the girl who was the subject of his record of the same name last year. She's 23 , he's 36 ; her first, his fourth marriage. Former Nashvillian Huell Howser videotaped a segment with Charlie Daniels for his WCBS TV show "To Life" in New York City. Nashville Banner writer Bill Hance did a front-page story announcing the upcoming marriage of Jim Ed Brown and Helen Cornelius, then two days later Nashville Tennessean writer Laura Eipper's headline was "Jim Ed, Helen Won't Wed;" . . . Music Row's mumbling about divorces and weddings, lawsuits and contracts, including Glen and Sarah's breakup and Sarah and Mac's renewed romance . . . George Jones's return to form and his bright attitude and future (the fans overwhelmed him at Fan Fair.) .. The most-publicized radio personality at Fan Fair was Herb Hattaway, the 450-pound GM/air personality at W.JJC in Commerce, Georgia. Herb's T-shirt (made by a tent and awning firm) identifies him as the "Snuff Queen's Dream." Coming next week: the definition of a "Snuff Queen." Sunday night on "Omnibus?" Kenny Rogers and wife Marianne Gordon Tuesday night on the Barbara Wal ters Special? . . . Mac Davis will star in a remake of the 1957 Andy Griffith-starring movie "A Face In The Crowd" . . . Jim Ed Norman opens offices here. Walter Campbell, former SE editor for Record World, will head up the operation at 1009 17th Ave., S, 37212 L.E. White, a fixture in the Conway Twitty empire for 12 years, a writer of many of Conway's hits, and an owner in the Nashville Sounds baseball empire, becomes professional manager of the Ray Penning ton-headed Diversified Music Publishing complex.

THE PHANTOM STRIKES AGAIN: Slim Whit man, whose 30 million record sales have been a wellkept secret, returned to the national country scene with a flourish, making a surprise appearance on the CBS Records Fan Fair bash and knockin' 'em dead with his pure tenor, yodels, and soft love songs. Although he's perennially the "1 Male Vocalist in Great Britain and other spots around the globe, most people


JMMIE RODGERS MEMORIAL FESTIVAL - Actively Involved in the festival, WOKK/Morlian, to the annual Ken Rainey (laft) and Larry Edwards (right) welcome Merle Haggard and his wiro Leono Willians to the anal event.



album cuis receiving airplay and activity. Lisfed alphabetically. Cuts in botd indicate heaviest reported airpley REX ALLEN JR. - Oklahoma Rose - (NB) "Drink It Down, Lady" "She Has My Heart"
BRONCO BILLY - Soundtrack - (Elektra) "Misery And Gin" "Bronco Belly"
BROWN \& CORNELUS - One Man, One Woman - (RCA) The Bed-
room'
ED BRUCE - Ed Bruce - (MCA "Girls, Women And Ladies" "Last Cowboy Song
JOHN CONLEE - Fridey Night Bhes - (MCA) "She Can't Say That Anvmore" "We Belong In Love Tonight" "What I Had With You" MERLE HAGGARD - The Way I Am - (MCA) "I'm The One Who Loves You" "Wake Up" "Take Me Back"
TOM T. HALL - Soldier Of Fortune - (RCA) "Back When Gas Was... "The Six O'Clock News EMMYLOU HARRIS - Roses in The Snow - (WB) "Roses in The Snow"

The Boxer" "Gold Watch \& Chain" "Miss The Mississippi" "ITh Go Steppin' Too" "The Darkest Hour..." "You're Learning"
WAYLON JENNINGS - Music Man - (RCA) "Dukes Of Hazzard" "Storms Never Last" "It's Alright" "Nashville Wimmin" "What About You" "He Went To Paris" "Do It Again" "Sweet Music Man"
WILLIE NELSON $\&$ RAY PRICE - San Antonio Rose - (Cohumbia) "San Antonio Rose" "Funny How Time Slips Away" "Deep Water" "Crazy Arms" "Faded Love" "Release Me" "I Fall To Pieces" PURE PRAIRIE LEAGUE - Firin' Up - (Caseblanca) "I'll Be Damned" DOLLY PARTON - Dolly Dolly Dolty - (RCA) "Old Flames Can't Hold... "Say Goodnight"
KENNY ROGERS - Gideon - (UA) "You Were A Good Friend"
MEL TILLIS - Your Body Is An Outtaw - (Elektral "She's Just Being A Woman" "Rain On My Parade"
URBAN COWBOY - Soundtrack - (Full Moon/Asyhum) "Love The World Away" "Coutd I Have This Dance" "Cherokee Fiddle:" "Looking For Love" "Orange Blossom Special" "Falling In Love For The Night" "Darlin' " "Don't tt Make Ya Wanna Dance"
HANK WILLIAMS JR. - Habits Old And Now - (Elektra) "Old Habits" "Move It On Over" "Dinosaur" "All In Alabama" "Here I Am Fallin Again" "The Blues Man"

## Mike Kasabo

## Warner Bros. Steps Up <br> Pop/Adult Promotion

One of the very biggest (as well as consistent) gripes of Pop/Adult Program Directors over the years has been the record industry's lack of perception of a P/A's importance or influence in helping to establish general audience acts. One major market PD said, "Oh sure. they run to you with a new Tony Bennett or Sinatra to cover themselves, but they don't think you're important with anything else compared to the Top 40 in the market." An emotional response, to be sure - but also quite accurate, as I've found during the last six years communicating with hundreds of programmers.

To try and add a little perspective to this conflict, I must point out that record company people (local. regional, national or presidents) have never consciously
 ignored Pop/Adult stations promotionally, but rather felt emphasis (in strict business terms) should be placed with the Top 40 in town - a station that most often had the greatest influence in the selling of product. Now that the population has shifted (i.e. Pop/Adult listeners today are those who grew up buying the hits of the 50 's \& $60^{\prime}$ 's), a number of record executives have taken a closer look at P/A radio's influence on the record-buying public.

This brings us to Warner Bros. National Pop/Adult Promotion Director, Pat McCoy. McCoy believes strongly in Pop/Adult radio and proves it by saying. "It's refreshing to talk to someone like Jerry Sullivan from WYNY/New York, and he's just one among the many PD's that I've become acquainted with during the past several months.

R\&R: Refreshing is fine, but can WYNY sell records for you?
PM: As a record company representative I have to honestly say that Pop/Adult stations are still not the major factor in selling records by themselves, but they are an amazing force in forcing the Top 40 stations to play a record due to their influence. It's a fact that people are going into record stores and saying, 'I heard this record on KMPC or WHBC or WFYR, and do you have it?' All that gets back to the Top 40 station whose research, in turn, picks up this information. The smart P/A programmer realizes this and recognizes that music is just as an important part of his programming as farm reports, weather and psychologists. There are increasing numbers of people in the $25-45$ age group who don't want to be hammered 24 hours a day, but want something musically pleasant; not just "throwaway" things musically.

R\&R: Sounds like you've altered your opinion of this format
PM: I think that in just talking with these people over the last couple of months that there is an increasing awareness, almost to an extent that they're asking if the Top 40 station is on a record yet. These are the tougher guys, of course - but I think that it's coming around very quickly, that most successful record companies are 1) aware of who the Pop/Adult stations are, and 2) aware that their audience is most desirable for their product.

R\&R: In terms of support, what will you do for the P/A programmer who goes with a piece of your product?

PM: First of all, let's talk about the programmers' musical likes and dislikes. The way things are set up, we have our local and regional people set up as to give us some idea as to what the PD likes musically. We then go to work - zero in if you will - on what the consensus tells us

R\&R: Doing it this way then, you've broken, or let's say spread some records through $\mathrm{P} / \mathrm{A}$ into the complete general market?

PM: Absolutely. We can point to three records directly attributable to this. The Frank Sinatra record which may never be a monumental Top 40 smash, but has sold tons of albums enhanced by Pop/Adult play. Also the Gordon Lightfoot record that we are doing best with on the P/A level, and the most recent example is the Roy Orbison and Emmylou Harris duet from the "Roadie" album, which we feel with the P/A support will force the Top 40 stations on a record that they might not have otherwise considered.

R\&R: Happily, it seems to me that you're going to regard the Pop/Adult guy with increased attention

PM: The reality is that the P/A programmer today is no longer one of the forgotten radio masses. He is a much more viable force in the marketplace than in the past. That's directly attributable to record companies spending the attention and seeing what their audience wants and then providing it.

R\&R: After years of dealing with Top 40 guys. do you see any significant difference with the P/A guys?

PM: They answer the phones more; they're more accessible and just generally more able or willing to talk to you about your product. It's more of an open line that leads to conversations, and conversations lead to friendships and friendships lead to positive relationships; that should be the name of the game in this husiness. To me it's a slice of heaven to have a programmer call you back and then go on a rap about whatever you need discussed. It's so different from most Top 40 stations.

R\&R: What can I tell a P/A programmer in a medium or smaller market in relation to the support you'll give him with the record he's gone with?
$\mathbf{P M}: 100 \%$. If it's in Morro Bay. Wheeling or wherever. if they have trouble putting records in the marketplace, I want to hear about it. I want the honest communication I'll be the first one to tell a PD that the record is over. But if a station is first or early on a record I'll also blow the station's horn the loudest. Hell, it's a great kick for me personally to hear a guy out there say, "It's been a long time since we've heard from the Bunny." and then go on to establish a solid phone relationship. hopefully to meet in the future. I'm ex-
cited about my new position here at Warner Bros. and I can tell you honestly that it's going to get better for us and the P/A's.

## Update

WHAS/Louisville personality Gary Burbank flew into L.A. several weeks ago to tape a John Davidson special which will feature him doing his novelty release. Program will air sometime in early July . . . In a related matter, the BBC sent a lady contest winner to the Ewing ranch in Big D as first prize in their "Who Shot J.R." contest. Leonora Gallantry's scenario in answer to that question contends that J.R. paid his favorite detective to shoot him bèfore his enemies got around to doing it themselves. That way. J.R. casts suspicion on his wife, Sue Ellen, and regains the affections of his mother, Miss Ellie, brother Bobby and his mistress, Kristin. The catch is that J.R. was wearing a bulletproof vest at the time and will be good as new when the series resumes in the fall . . AWARDS: WIS/Columbia received the Broadcast Pioneers' Mike Award, which is bestowed on those radio stations with an extended history of "distinguished contributions to the art of broadcasting and in recognition of dedicated adherence to quality and integrity and responsibility in programming and management." (I hope they can get all that on the plaque.) WIS is the 18th station to receive the honor. Past winners include WLW, WGN, KDKA, WOR, and WCCO

KHOW/Denver's Hal \& Charley, along with morning sportscaster Irv Brown, shared breakfast recently with the winner of their "Why I Want To Wake Up With Hal \& Charley" contest. Remoting from the winner's residence, chefs prepared a gala breakfast complete with Bloody Marys, followed by a midmorning coffeeklatsch for 25 of their neighbors, plus an appearance by Prize Man, who offered a microwave oven, clock radio, kitchen appliances and "I Love You Denver" gifts. Oh yes, the winning entry: "Because I have a magnificent bar in the basement for Charley and because I have a Bible in the entry way for Hal." . . . In order to help the state of Arizona campaign to keep residents in their state during vacation time, KARZ/Phoenix is offering its listeners a new Arizona road map

WMAL/Washington Sportscaster Johnny Holliday is appearing as the leprechaun Og in the musical "Finian's Rainbow" at a local dinner theatre - that would be a must stop for anyone going to the Washington area . . KSEN/Shelby, MT PD Wayne Cordray would like to hear from promo people from the San Francisco, Denver and Seattle areas any day of the week from 9am-12noon, call (406) 434-5241

## Transition

Jim Kime has been named to the newly created position of Vice President/ Radio, King Broadcasting Company. Complete story on Page 1... Ed Rodriguez drops his air slot for the Production Manager job at WASH/Washington and Freda Wright comes to the monumental city to do weekends and help out in production . Dick Fraser is no longer Program Director of WTIC/Hartford, and his duties will be absorbed by incoming Operations Manager Tom Barsanti - also new is David George, serving as Creative Services Director from FM97/Pittsburgh Across town, KDKA welcomes Barb Trehar to the station from WMBA/Ambridge, PA as part-time talk show host, replacing Joe Gehring, who leaves radio to accept an appointment from the governor as a district justice . . . Gary Burns resigned his Vice President/General Manager position at WHAM/Rochester to pursue other broadcast interests, and will be announcing his new plans shortly. Meantime, owner Bill Rust will serve as acting GM while Program Director Mike Harvey becomes more involved with the group's other radio properties for programming ... WVMT/ Burlington, VT has a new News Director, Dale Smith, who most recently was the Managing Editor of an area daily and has previous radio experience at WIKE/ Newport, VT ... Two new faces at WEBC/Duluth, Pat Putchalla and Bob Hughes, who come on board as air talent - the former from WDSM in that town and the latter from WJJY/Brainerd, MN . . . Chuck Dougherty leaves his midday position at WLW/Cincinnati to accept a GM slot in Toledo.

## Color

THE KEYS HAVE IT: WYNY/New York ran what Program Director Dave Klahr called the most exciting contest he's been involved with, the "Key Contest." It had as grand prizes two $\$ 13,000$ Alfa Romeo sports convertibles. Klahr explained. "Every other hour we had a record early in the hour that we designated as the 'key' record for that 60 minutes." As the personality introduced it, he advised listeners of the title and artist and asked them to remember the information. Later in the same hour, the correct-numbered caller got a chance (with a correct answer) to become a finalist. Eventually all 201 "key" finalists came down to the World Trade Tower lobby to be a part of a live remote and to find out whose "key" would fit either of the cars. The PD also commented that more than 4000 onlookers were estimated to have come down to witness the promotional payoff

CROSSING CONTEST: WGIR/Manchester, NH has just completed its very successful "Crossword" contest. Air personalities assisted listeners with clues for the various "down \& across" words needed to complete the puzzle. The promotion gathered the largest mail count in the station's recent history - and was capped off with a live broadcast as several hundred eligible contestants were on hand for the luck of the draw grand prize, which was $\$ 610$ in free groceries, $\$ 610$ in free gasoline, and 610 hours of recreation picked up by the station.

LONG HOT SUMMER: KRKK/Rock Springs, WY is helping listeners beat the heat of summer with a promotion called "Class Reunion." During the warmth, four different weekends will be designated as "Class Reunion" weekends during which oldies will be the order of the days. Listeners will be invited to list all the oldies played during each of those weekends with the most accurate being the winner. Cash prizes will be awarded to each of the individual winners, with a grand prize drawing that will win some lucky participant $\$ 400$ cash plus many other gifts (donated by area businesses) worth a minimum of $\$ 25$ each

# BREAKERS. 

## MICKEY GILLEY

## Stand By Me (Full Moon/Asylum)

63\% of our reporters are on it Another Urbanized Cowboy latest adds inchude WASH, KNBR, KOY, KFOR, KMBZ, WIOD, WDIF, WQUA, WSGW, KWOS, KBAI, WCWA, KAKZ, KOLO, WHAG. Key moves: 27-15 KRKO, 20-14 WBT, 29-25 WVMT, 30-24 WORG, 34-30 WFIR, 23-19 WPRO, 27-24 WSM-FM, 34 26 WHBC, debut 24 WBEN, debut 24 KEX. Heavy rotation: WREC, KSFO. Jumps 32-22 on P/A chart

## ANNE MURRAY

I'm Happy Just To Dance With You (Capitol) $57 \%$ of our reporters are on it Latest adds include WHIO, KSFO, WGIR, KOY, WISN, WOOD, WDAE, WHAM, WSGW, WHBC, KSL, WFTL, WIS, KFMB, WTMJ, KOB, WNFL, WQUA, WJON. Key moves: 28-24 KUKI, 29-23 WBT, debut 19 WSB, debut 23 KMBZ, debut 24 WVMT, debut 25 WPRO, debut 28 WSM-FM, debut 28 KOLO, debut 32 WHBC, debut 40 WORG. Heavy rotation: WNEW. Jumps 40-25 on P/A chart

## NEW \& ACTIVE

sants roval number of our reporting stations ploving the recond otis woek. The second is the num
BILLY JOEL "It's Still Rock \& Roll To Me" (Columbia) $44 / 2$ add WFDF, WORG Note some in NGA have more total stations, but none have berter moves: 182 WOWO, 169 WTVN 20.12 KWOS. 21.12 KRKO, 19.15 WFIR, 9.6 WGR. 22.16 WBT, $1612 \mathrm{KBAI}, 27.24 \mathrm{KCWA}, 38.30 \mathrm{WSGW}$ on PIA char
GLEN CAMPBELL \& RITA COOLIDGE "Somethin" 'Bout You Baby I Like" (Capitol) $50 / 2$ sdd KAKZ. WLW. Ker moves: 21.18 WVMT, 1914 KBLF, 2320 WORG, 25.23 WPRO, 37.32 WFIR, 23.20 KEX, debut 20 WBZ, debut 30 KUKI. Heavy rotation: KSFO. Increesed 3027 on P/A chor,
RAY PARKER JR. \& RAYDIO "Two Places At The Same Time" (Arista) 407 add WGY WQUA. WLW, KNBR. WHAM, WISN, WTAE. KOY MOVES: 5.4 WBEN, 13.10 WGR, 2520 WBT, 2825 KDKA. 32.23 WHAG, 24-20 WPRO, 25.19 WHIZ. 36.27 WORG, debut 18 WBZ. debut 20 WLNH. Heavy rotation: WDIF increased 37.30 on P/A chart.
AlR SUPPLY "All Out Of Love" (Arista) $41 / 13$ adds include KMBZ, WBAL WSB, KOY, WHAS, KHOW. KOWN. WFIR, WHIZ, KRMG KEV moves: 3529 WHAG, 32.27 KRKO, 36.29 KBAI. 2925 WINH. debut 23 KOLO, debut 26 KWOS. debut 31 WHBC, debut 34 WORG. Heavy rotation: KSFO. Debuts at No. 31 on P/A chart.
FELIX CAVALIERE "Good To Have Love Back" (Epic) 39/4 add WHAM, WISN, WGIR. KEX Kev moves: 3026 KBLF, 38.35 WORG. debut 28 WWWE dabut 28 WHBC, debut 35 HAUL Mo
PAUL MCCARTNEY "Coming Up" (Columbia) 33/2 add KLTE, KUK, Kov moves: 1612 WVMT, 102 WFIR, 137 KAKO, 11.8 KBAI, 20.12 WTVN, 17.13 KDKA. 1.1 WOWO, debue 18 A chart.
ROCKY BURNETTE "Tired Of Toein" The Line" (EMI America) 33/9 add KDKA. WNFL KLTE, KMRJ, WORG, WIS, KBLF, WCCO.FM KRKO. KAY moves: $10-6$ WBEN. 64 WGR, 26 22 WSB. 27.22 WFIR, 2925 WHIZ, 20.17 KBAI, 23.18 WBT, 2521 WOWO, debut 20 WTVN, debut
KWOS. Heavy rotation: WGY, WIP. WEBC, KOGO, WDIF, WASH. Increased 39.34 on PIA chart FRANKIE VALLI "Where Did We Go Wrong" (MCA/Curb) 38/15 adds incluc WSB, WELI, WISN KFOR KDKA, WHIO WHBC, KHOW, WGY, WPTF, WVMT, KAFM. KEY Moves: INo. 38 on P/A chart
CHRISTOPHER CROSS "Sailing" (WB) 31/11 add WWWE, WBt, WELI, KGGF, KblF.


This chart is based solely on statistics compiled weekly from our reporting stations. Black circled numbers indicate siqnificant upward movement from at least $60 \%$ of our neportors.

EXILE "You're Good For Me" (WB/Curb) $31 / 4$ add wIS, WGY, KMRJ, WGIR. Kav moves: 28.21 WBT, $32-29$ WHBC, 2825 KOLO. 2924 KBLF, 25.19 WLNH, debut 24 WYMC. Debuts at No. 40 on P/A chare.

## Others Getting Significant Action

TERRY WILLAMS "Blame It On The Night" (International Artists) $27 / 3$ add WTAR. WEL, WFDF MOves: 22.18 KBLF, 30.26 WHAG, 3027 WHBC
BOZ SCAGGS "Jojo" (Columbia) 26/11 add WOWO. WGAR. KHOW, WWWE, WORG, WBEN, WCWA. WEBC. KPPL KRKO, WGY. Moves: 2420 WSM.FM, 30.22 WBT, debut 28 KWOS, debut 29 KOLO.
DIRT BAND "Make A Little Magic" (UA) 24/12 add WBt, WREC. WDIF. WBAL. KEX. WBEN, WCHV, WPRO, KBLF, WIP, WJON, KDKA.
CHARLIE DANIELS BAND "In America" (Epic) $23 / 7$ add KGGF, WFIR, webc, WJON, KLTE. WLW, WGAR. MOves: 3026 WLNH, 3429 KBLF, debut 29 WHIZ
BILLY PRESTON \& SYREETA "One More Time For Love" (Motown) $22 / 13$ add WSTV, WREC, WBAL WSB, KOGO, WGIR, KF
Moves: 21.18 KFMB, 31.28 WCWA debut 30 KOLO
ELO "I'm Alive" (MCA) 2213 add WCSH, WLW. WGAR. Moves: 24.19 KWOS, 2414 WOWO, 3026 WFIR. 2620 WHAG debut 16 WGR. debut 22 WYMC
WHISPERS "Lady" (Solar/RCA) 22/1 add WHBC. Moves: 1614 WPRO, 2017 WFIR.
ALI THOMSON "'Take A Little Rhythm" (A\&M) $20 / 9$ add WREC. WSTV. KRKK. KBAI, WIP, WTMJ, WYMC WVMT WORG Mowes: 2623 WSM.FM. debur 25 WBE
GENESIS "Misunderstanding" (Atlantic) $20 / 4$ add WHAG. WCCO.FM. KMRJ, WGR. Moves 139 WVMT
LANI HALL 'I Don't Want You To Go" (A\&M) 20/0. Moves: 2522 KOLO, 3430
MANHATTAN TRANSFER "Twilight Zone" (Atlantic) 19/0, Moves: 1312 WPRO. 2419 WBT
IMPERIALS "Living Without Your Love" (DaySpring/Word) 18/1 add WFDF. PHILADELPHIA LUV ENSEMBLE "Love Fantasy" (Pavillion) 18/1 add wDBo Hoavy rotation WNEW.
FIREFALL ''Love That Got Away" '(Atlantic) $17 / 11$ add WLNH, WKIO. WBAL, KwOS. WORG, WYMC. KBLF, KPPL KRKO, WSM FM, WCF
ROY ORBISON \& EMMYLOU HARRIS "That Lovin' You Feelin' Again"
(WB) $14 / 10$ add WREC. KRMG, KBAI, WCCO FM, WORG, KRKO, WHIZ. WSB, KEX. WSTV. De buts 29 WVMT. Heavy rotation: WHIO
LIVINGSTON TAYLOR "First Time Love" (Epic) 14/9 add whio, whbc. wcco. FM, WSIX, KOLO, KBLF, KSL KEX. WSB
JOHN DENVER "Dancing With The Mountains" (RCA) 14/3 add WFIL WTAR.
NATALIE COLE "Someone That I Used To Love" (Capitol) $14 / 2$ add wis, NATALIE COLE ''So
WORG. MOVes: 2420 KOLO
FRANCE JOLI "'This Time (I'm Giving All l've Got)" (Prelude) 13/4 add kDwn,
BENNY MARDONES "Into The Night" (Polydor) $13 / 4$ add WVMT. WCFR (dp). WREC, KWOS. DEBUTS 28 WPRO
JOSE FELICIANO "I'm Comin' Home Again" (ALA) 13/1 edd Wkio
MECO "The Empire Strikes Back (Medley)" (RSO) $12 / 9$ add KMPC, WCFR, KRKO. WHAG, WTMJ, WJON, WYMC, WET, WOWO.
PLAYER "It's For You" (Casablanca) $12 / 4$ add WHIZ, WIP, Kwos, WHBC. Moves: 2624 WPRO, 2522 WSM.FM.
WAR "I'll Be Around" (MCA) 11/2 ado kRKO, KOLO. Heovy rotation: WHAS
LUPPS, INC. "Funkytown" (Casablanca) 11/1 add KLTE. Moves: 1810 WORG, 126 WYMC, 1.1 WFiA, $18-14$ KDKA, 42 WBZ.
EARL KLUGH "DOc" (UA) $10 / 4$ add WVMT, KRKK, WSB, WGIR
STARLAND VOCAL BAND "ILovel Thought I Would Never Find Love (Wind song) $10 / 3$ edd WYMC. WTAR, WRVA. Moves: 2420 WSB
HERB ALPERT "Beyond" (AGM) 8/8 add KGGF, WJON, WSM.FM, KBAI, KMBZ, WLW KERB ALP
KDKA, WREC
ROBERTA FLACK \& DONNY HATHAWAY "Back Together Again" (Atlantic) $8 / 1$ add WLNH. Dabuts 39 WORG
CHARLIE DORE "Fear Of Flying" (Island) $7 / 14$ add KBAl, KwOs, wSB, kOY

## Most Added:

## anNe murray

$\qquad$ Added et 28\% of our reporting stations. KIM CARNES Added at $18 \%$ of our reporting sutions. MICKEY GILLEY Srand By Me IFull Moon/As slum) Added at $18 \%$ of our reporting stations. FRANKIE VALL Where Did Wo Go Wrong (MCA/Curb)
Added at $16 \%$ of our reporting seations AIR SUPPLY
All Our Or Love (Arista) Added at 14\% of our reporting stat BILLY PRESTON G SYREETA Added at 1 1\% of our reporting itations KENNY ROGERS Love The World Away IUA)

Hottest:
ELTON John
Limtras Jarnias (MCA) orted hot at $53 \%$ of our stations PURE PRAIRIE LEAGUE Ler Maported hot al $539 \%$ of our stations ROBBIE DUPREE Staa/ A way (Elehtra) Reported hot at 41\% of our stations BETTE MIDLER Reported hot at 3996 of our SPINNERS Cuprodive Loved You fov A Long Time LAdano eported hot at $38 \%$ of our stations OLIVIA NEWTON. JOHN Magic (MCA)
hot at $36 \%$ of 0 BOB SEGER
Agginsi The Wind /Consion)
Reported hot at $33 \%$ of our stationa


# OPPORTUNIIIIES 

## Openings

## EAST

WTRY/Aibany to looking for e Production Director

 sidenta praturrud. (66 201

WXKW.FM/Allentown. PA is changing format to FM rocker Looking for experienced communicators for the 83ra largust markot All new air staft will be chosen Tapes and resumus immedietely to Bill Sheridan, Asois
tent PD. BOx 2727, Allentown, PA 18102 No calls please tent PO. BOx 2727
EOE M/F (6 20 )

WNNJWIXL-FM accepting tenpes and resumes for huture oponings Send to Pete Hamel, PD. WNNJ.WIXL,
Box 40 . Nemon, NJ 07860 No calls pleese EOE $(620)$ WIXL, the only stereo FM Country station in the New York ADI is losing its morning air personality Will ar spot in osmall market with a lot of listeners, send tape, resume and seliny histon to Pere Hemel, PD
WIXL Bor 40 Newton NJ 07860 No calls please EOE
(6-20)

## entastic AOR newscester/News Director team Top 15 rated Northeest Rocker. Thorough knowledge of world events and news a must Ablity to produce short nows and public affars features also key Selary to mateh eblify. Fefeetures also key Selary to match eblity. Fe$G$ Records, 1930 Century Par Angeles, CA 90067 EOE M/F

WABK/Aguata. ME, Central Maine's "1 Pop/Adult Stoble staff of pros looking lor one more who loves people and has something to say. New facilities. Fe
mates encouraged to apply. Ryan Cote, PD. Box 1280 meles encoureged to apply. Ryen Cote, PD. Box 1280
Gardner. ME 04345 EOE (e-20) Musicradio CIR. Southern West Virginia's leading
radio station, is icoking for talented personalities for future openings. Good production is a must. Send tape and resume io Jay O PD. Box 1063 . Beckley. WV

WBSB/Baltimore still neads a few pieces of America's greatest talent to round out its number one alr staff.
Out inmmadioto needo oro for a vonv talented end creative morning person ond e personality-oriented Negs Director if you would like to be a part of what will be a giant success write Joel Denver. WBSB, 7 Eest Laxing
ton Si. Beltimore. MD 21202 . No cells please EOE M/F WJET/ENe, PA atill looking for ennouncer for atter noon drive Should be able to relate to Ene and the com
munity Good pay and benefits. No cells please: Tapes munity Good pay and benefits. No calls please. Tapes
and resumes to Barney Luv. WJET, 1635 Ash St.. Erie

WKYG/Perkeraburg-Meriette. modern Country look ing for oxceptional air talent. Excellent compeny, facility monev and people if vou're looking for a nice area.
growing radio station, and place to mov. ip from, send tepes and resumes to Jeck Rendell, WKYG. Box 368. Parkersburg. WV 26101 (8-20)
WGRQButfalo. NY AOR has pert-time and fulltime opening for RER ennouncer. No screamers Superstars
Telt station, excellent benefits. Send casserte end re Tath station, excellent benefits. Send casserte and re
sume to WGRO. 59 Virginia Place, Buffalo. NY 14202
EOE MIF (8-13) WFTN/Franklin. NH is in need of energetic news per Bon News Director. Expenence pretered but no
necessery. Tepes ond resumes to Bob Sempson
WFTN Box 99 Franklin. NH 03235 . No cells please. WFTN. Box 99 ,
EOE M/F (8-13)
Northeast medium merket would like to heer from the best up-and-coming medium and small market radic
talents. Abilty to communicate with adults and gited telents. Ablity to communicete with adults end gited
production required These are the basics, now tell ue Why vou should be part of our team Send tapes and
resumes to Steven Apr .WCAM, Gth \& Merket Streets. Camden NJ 08101 (e-13)

## Openings

WINE.AM/I86-FM, AM-FM combo, number 1 in areo murket, looking for weekend newaperson. Looking for ogareanive newu githerer with imaginution, Write
Joe DeCapua, Nows Director, Box 95, Denbury, CT Joe DeCapur, News Director, Box 95, Danbury, CT 06810
(6.13)

## SOUTH

Looking for one strong alr pernonnility wanting to
bacome one strong salespewrson at KWIC FM in Beau mant/Port Arthur/Orange rudio market. If you're ready to make the move, come on down. The price ts right
for one strong product-oriented selesperson. Call for one strong product-oniented salesperso
Chuck White ar (713) 842.2210 . EOE M/F (8-20)

K-100, Western KY's powerhouse and sister station WKOA, now accepting tepes and resumes for positions now available Good production a must! Send tepes
and resumes to Edward Owen, PD, WKOA.K-100, Box and resumes to Edward Owen, PD, WKOA.K-100, Box
951 . Hookinsville, KY 42240, or call (502) B86-1204 be 951, Hopkinsville
fore noon. $(620)$

KFIM/EI Paso, currently eccepting tapes and resumes tor on air telentiproduction. Send to 5411 N. Mese, Suite
31C, El Paso, TX 79912 EOE M/F ( 820 ) Supersters in Chariortesville, VA. 3WV now eccepting tapes and resumes for future openings. Send to Phil
Kirzye 3 WV Box 5387 Charlortesville VA 22905. EOE Kirzye, 3W
M/F (8-20)
Future openings for news and DJs. Send tepe end esume to KCCW, GPM South Tower, Pleze Level, San Antonio, TX 78216. Femeles encouraged to apply. No calls please. EOE (1-20)

WAXU/Lexington, KY needs 7 -midnight jock. Tapes and resumes to Lerry Miller. PD, WAXU, Box 11845,
Lexington, KY 40511, or call (606) 254-8888. (1-20)
woke/Orlando is looking for an atrernoon drive jock. Tepes and resumes io Brert Lewis. PD, 1111
Avenue. Orlando, FL 32805 . EOE M/F 8 -20)

WOPD/Lakeland-Winter Haven, FL now accepting apes and resumes from personality Top 40 jocks. Minorities encoureged to epply. Send info to John Jen.
kins, WOPD, Box 827 . Lakeland. FL 33802 . No cells kins, WOPD, BOX
please. EOE (8-20)
Looking for efternoon jock. Send tepes and resumas to Ken Martin, Box 748, Columbia. SC 29202. EOE M/F
(8.20)

AOR Progrem/MD for part-time consulting of national AOR Progrem/MD for part-time consulting of national
automation progremming service. Cell in current music playlist weekly for production by Delles staff. Melp finetune oldies end dayparting. Must be Program/MD at retings winning AOR in major top 100 merket to qualify for this partime position. Call Dave Scort at $(8001527$.
3262 Century 21 Programming. 2825 Valley View. 3262. Century ${ }^{21}$ Prog
Dallas, $T X 75234$ (8-20)

Southeastern Superstars morning person. Send tapes and resumes to Dwight Douglas, Burkhart/Abrema/Michaels/Dougles G Assoc:
8500 River Chase Circle Eest. Atlante, GA 30328. EOE 6500 R
1620 )
wKXY had DJ Opening. Expertence necessary. Send tepes and resumes to Charlie Fernendez, WKXY. Box
2500 Sarasote. FL 33577 EOE M/F $(620)$

WOW 107, 100,000-wett FM powerhouse has open. ng for an aggressive drive-time news reporter. Good delivery and good background a must. No beginners.
Be part of winning 6 -person news team Topes and
rem sumes to Joen Killer Murphy, Nows Director, WOW107 sumes to Joen kiler Murphy, Nows Director, W
Box 2788 , Pensecole, FL 32503 EOE M/F (6 13)
KINT98 is now eccepting topes and resumes for future air talent openings at top rated station in El Paso. Send 79925. EOE M/F (E-13)

Operations Director. High quality contemporary cless C in top 100 Sunbelt market. Expert in automation and production, also must be loose, $\$ 18,000$. Call (214) 386 -
5302 EOE M/F ( $6-13$ )

## Openings

Expanding nir staH, WOW107, 100,000 wntt FM powerhouse is looking for on Adult Contempornry pop orlented atr personality. Munt be huow in production No beginners. Join 8 winning team, with good evan
thing. Tapen and resumes to John B. Cunterbun PD, WOW, Box 2788 , Peneacole. FL 32503. EOE M/F PD, W
(B 13)

## MIDWEST

WIBA-FM/Madison has opunings for one full-time
and one part time announcer Brohd musical knowledge end one part time announcer Broad musical knowledge
with AOR experience praferred. Tape end resume to Dave Envin, WIBA FM, Box 99, Madison, WI 53701 EOE (6 20),
D. 102 is looking tor a night-time communicetor who can handle equipment for August openitig. Top 40 FM , 11 ARB Tapes, resumes to Kelith Mason, WONL, 1501 N. Weshingron, Danville, IL 81832 . No calls please, EOE
M/F

KSCB/Liberel, KS looking for atternoon jock. Call Steve Armstrong. (316) 624-3891. EOE M/F (8-20)
WAZY (Z-96) neede experienced news replenchor or expanding staff at Pop/Adult AM G FM. Must have o Chris Maddy, News Director, WAZY, Box 1410, Lafayette. IN 47902 . EOE M/F (8-20)
WNAP/Indianepolls looking for morning person or morning team. Send tepe and resume to Enc EdWards, please. EOE M/F ( 8 -20)

Southern lifinois top rated radio station is looking for a good radio person. The position is full-time and the money is good. Pleese contact Bruce E. Welker, Operstions Manager, WDDD/WODW. Route 37 North, Mar-
ion. IL 62959 . Opening available immediately. Soma on. IL 62959. Opening available immediately. Soma

Evening air talent with personality. Must have ex perience Tapes and resumes to KKOA, Box 10. Mino NO 58701, or call Doug Corbett at (701) 852-4646. EOE M/F (6-20)
Major Mldwest and Southeest Country group look ing for qualified stable announcer to join our farmily. kets. Women and minorities encoureged to apply. Tapes and resumes to Great Empire Broadcesting, Corpore
very deslrabla PD position open in medium size Midwest market. One of our client stations has top AM lacility, good management, good signal and numbers. Successful PDs or MDs are invited to send resumes to Ms. Lynn Blair. Hiber G Hert, Lid., 310 Tehiti Way. Suite
318. Marina Del Rey. CA 90291 (6-20)

Witty. mature, Pop/Adult morning pro needed August 15, 1980 . Management potential. Right money for
right person. Send tapes and resumes to Kurt Scholle, Director of Operations. WYBR. E. 114 Cherryvale Mall Rockford, IL 61112. EOE (e-20)
Looking for responsible, meture, locality interested News Director. Should possess big deep artitude while always itving to get the last question answered. Cover-
age erea North lllinois and South Wisconsin. Call Chris O'Brien, PD. WFRL-WXXO, at (815) 235-4113 between 9am-2pm. EOE M/F (6-20)
Major marker news person. Tired of the broadcastin boogie? Why suffer big city insecurities and hassles Jus to stay in e major market. We other vou major marke
radio in the country. KFGO/Fargo, ND has won 5 state and regional news awards in the lest veer. Need heav morning anchor. Major market salary. Tapes and re-
sumes to J. Joiner. KFGO. Box 2966 , Fargo, NO 58108 sumes to J
EOE ( $6-20$ )
WMEE/Ft. Woyne, IN now accoping tapes and re sumes for furure full-time openings from talented people
who want to work with en exceptional orgenization. Minorities and ferneles encouraged. Tapes and resumes to John Curry
$46896 .(6-13)$

## Openings

Brondcast Journaltet nuenderd for dominunt Midweat radio atation. 3 yre mxperience, atrong on-al volct and News Director KFM.KBRA 104 S Emporie Wictio KOWB Dinector, KFF-KBAA, 67202 SOE Emporia, Wictito, KS 67202. EOE (6 13)

KFYR Is now sccepting applications for newe/nichor reponer. Position open end of August. Topha hnd re
sumes to Mark Swartzell, ND, KFYR, Box 173B, Bie sumbs to Mark Swartzell, ND, KFYA, Box 17
merck, ND 58501 . No cella please. EOE (6-13)
"1 AOR atation in Ft. Wayna has openinges. Tapea and 1 AOR atation in Fr. Wayna has openinga. Taposand
resumes to Rick Weat, 4740 Coldwater Rd., Fr. Wayne IN. (6 13)

## WEST

KASH-KSNDIEugone, OR looking for Chief Engineer. AM G FM automation experience necessan. TBChnical work high prifority. Contect Andy Barber, (503) 688-9123. EOE (B 20)

Full-ume Nows/Public Affairs Olrector opening in small Western market. Production experience preerred. Phone Tom Andereon (e-20)

KVELIVernal, UT needs stable, reliable, mature person for air shift. Good production a must Excellent benefits and good starting salary. Send tapes and resume to Sleve Schmidt, PD, KVEL, Box 307
Call (801) 789-0927. EOE M/F (8 20)

KNTB/Bakersfield hee immediate opening for News Director for 7 person reporting steff for Nows/Talk operation. If you can handle people and know news,
send tepe, resurne and picture to Larry Crawlord. KNTB, Box 1499, Bakersfield, CA 93302 EOE M/F (E-20)

KNTB-KLYD/Bekersfield heo immadiare opening for nows reporter with egriculture-businass specially. KNTB-KLYO, Box 1499, Bakerstield. CA 93320. EOE M/F (8-20)
Super production parson needed ASAP. Selary open. Live on the beeutiful Californie coast. Tepes end Arroyo Grande. CA 93420. EOE (8-20)

KASH/Eugene. OR looking for atternoon drive nows person. Emphasis on street reporting and smooth dalvary. Minorities encouraged to apply. Contect And Barber at (503) 686 9123. EOE M/F (8-20)

Now eccepting tapes and resumes for future full time openings. If you like the high plains surrounded by from vou. All positions. Experiance is secondary to ability and willingness to work. Good pay end benefit to boot. Send them now to Doc Phillps, KO
Box 818 Laramie, WY 82070 . EOE M/F (e-20)

KUKI-KIAH/Ukiah in the great redwood empire in Northern Celifornie is looking for eggressive. person eble, up, experienced herd working evening jock. Rush teper and resumes to Steve Stone, KUKI. Box
Ukiah, CA 95482. No cells r 'ease EOE M/F (B-20)

## PLEASE NOTE:

You may place your ad In the Oppor tunities section by mall or phone. All Openings, Positions sought and Changes are free of charge. 5imply call us at 1213) 553.4330 witil your Information (213) $553-4330$ with your Information,
or mail lt to Radio \& Records, 1930 Century Park West. L.A., CA 90067 . Please be sure to let us know when you have found a positlori or flled your opening.

## CHANGES

## Radio

SKIP STOW appointed Local Sales Manager for KEBC/Oklahoma City, OK JEFF DAVIS named Director of Retail Co-op Advertising for KENR/Houston, TX. IIM HARLAN joins air staff at WTKU-FM/New York, NY from WIOQ-FM/Philadel

## Industry

TOM COPELAND joins Century 21 Programming of Dallas as Southern Regional

## Record

BOB WILLCOX appointed Associate Director, Product Management, East Coast for Columbia Records.
SHERRY TOMURA appointed Manager of Accounting for WEA Corporation RON DE MARINO named Regional Director for the Northeast region for MCA Distributing Corporation
PAT COLEMAN named Manager of Special Accounting Projects for WEA Corpora-

SHARON BERINGER appointed Coordinator. Administration for 20th Century-Fox Records
KAREN FISHER named to position of Local Promotion Person representing Atlantic product in Baltimore/DC
TOM ARBOIT appointed Los Angeles Plant Manager for Capitol Records.
FRED RENZI appointed Promotion Person representing Elektra/Asylum product in Philadelphib, PA

## Station Line-Ups

KXYLBrownwood. TX LINEUP: Gam 10 mm Bob Tominson IODI, 10 am 3pm Joy Dylan, 3pm 7 pm Rober Hallmark. $7 \mathrm{pm} \cdot 12 \mathrm{mid}$ Pat Savage. $12 \mathrm{mid} \cdot 6 \mathrm{am}$ Mike Stephens. Naws: Pegoy Carpenter (ND) WHAG/Hagerstown, MD LINEUP: 6am 12:30 Dennus Baumgerdner E Ed klitch, 12:30pm 6pm Deve Sheppard Gom 8.45 pm Gery Wolker. Weekends Steve Clarke, Don Smith
KSEN/Shelby, MT LINEUP: 6am 10 am Bob Norsis IPDI, $10 \mathrm{~m} \cdot 2 \mathrm{pm}$ Joe Daniels. $2 \mathrm{pm} \cdot 6 \mathrm{pm}$ Woym Cordray (MDI, 6porn signoll Scolt Siegel Weakends: Anne James TKLCSt. Albans, Wing Lim Randy


## OPPORTUNIIIES

## Openings

## WEST

Creative dirve personallity needed immediatty at KOEO/Albuquerque, NM. Experience and imagination must. Rush repes end resurnes to Devid K. Jones, 2000 Indian School Re., N.W., A
calls please. EOE M/F (8-20)
Northem Celforni- AM-FM soeks creative PD who will co-hosi morning news/talk show. Call Tom PMent (916) 627-3611 or send respes and resumee to KBLF-
KSNR, Box 1010. Red Bluff. CA 98080 . EOE MF (8-20) KLBN/Bekersfield, CA reeke mature, experienced morning person who's funny but not zany. Production romuet. Some progremming helpur 2700, Bakersfield, CA gume03. No celle pleese. EOE M/F (-13)'

KBCO/Boulder AOR hes opening for someone that pleces their priority on growing in a fomily anturtion by starting of the bottom and proving themeelves worthy. Dennis Conetentine, PD, KBCO, 4940 Riverbend Rd. Dennis Conetantine, PO, MIF (8-13)

10,000-wert FM in southwest needs binght, mature morning person for operetione and production. Send tepes end remurnee to Pete Shennon, Box 2700, Bokersfield. CA 93303 . No cells plesse. EOE M/F (E-13)
KOPA-FM/Phoentx looking for super swing end weekend jock. If you're boking to improve your act and work

## Miscellaneous

on WMCA in the mid sixties. Late tor and Don Daniel on WMCA in the mid sixities. Late sixties WJRZ, Big Wilson, WNAC, Knplan, 208 West First St. 14 . Bloomstourg. PA 17815 ( (6-20)

WHLT/Muntingron, in needs record service from all lebels for Top 40. Switching formats in July. Send to
Im Abbot, 1600 E . Tayhor. Huntington, IN 48750 . (8-20)

KTEEIdaho Falls, ID seeks record service from all labels for Pop/Adult and Top 40 f
gaKKEZIFT. Dodge, IA seoking record service for Pop/ Adult formet. Box 678 . Fr. Dodpe, IA 50501. (e-13)
$17-r$-old redio fenctic would like to hoer from fellow teens involved in end/or pursuing brosdcest industry, cereer. Aso looking for other radio/TV station T-shirts, Pottersville, NJ 07979. (8-13)

Wwoo is on the air. This Pop/Adult atation serves the Winchester, VA aree and needs service from all ibbels. Send product to Stive Jemes,
St., Berryille, VA 22811, (e-13)

If you're a moll market redio programmer and would like zo help orgenize a loocelly knit Smaller Markat Abeoc.
of Redio Telent (SMART) to exchenge idees eboun maller market promotions, research and programming I could use your holp. Scott Marcus (918) 243-1515, or write to 3829 Bechelli Len
merker ilzes welcome. ( $6-13$ )

KBLE 68.7 FM on the ar moon. In dire nesd of record service from all lebela: LF s, singles, ceralogues. You neme it, we need it, for Dieco and Pop. Send to KB
707 Michell Dr.. Copperes Cove, TX $70522.16-13$ )

WVIP/Mi. Kieco, NY needs record eervice from all WVIP/Mt. Kieco, NY needis record eervice from on WVels for new Pop/AdMit formet. Send to Rich. (6-13)

## Positions Sought

setiricel writing ceppoblites? Over 5 vie commerciel experiency in announcing, newe and promotion includ ing NT Firet phone? Voice-over oxperisice 49 - 7906 , vorcep if so, conset RAY PET. (C-20)

TAD GRIFFEN, formerty of WHBQ looking for atop 75 merket programming position or Top 40 jock eituetion for good bucke. If you've made your commirment to excellence, lerts ralk. Fernity man, stable, impeceble (1020) AOR el personality whth 1et phone, good knowledge DARPYLE EVANS (213) 936-3783. (6-20)

Oo you wam to chase me around your console?
LOVELY ULA cen do wundere for your evetion, You LOVELY ULA cen do wundere for Your stetion. You cen Ion, CA 90704. (6-20)

Desperete to work full-dme Immediately. Too poor to enewer ofl ede with repes. Unemployed low ehcool for good 18 morthe experience, college/commerciel. Formerty Wawe. rll take any houre and locetion. Pool Aduli. Contemporary or AOR Resume upon requent if 334 -0016 belore 11 em or ofter Bpm C8T. (Q-20)
seeking off. olr Operations or Program Drrector pos tion. Lerge merkes PD experience in Top 40, Country Cem Aon it (314) 343.7834 deve. $(6-20)$

## Goods \& Services

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Hundreds of deejevs renewed again this vearl Gueran eed funnier' Free sample. CONTEMPORARY COMEDY $5804-\mathrm{D}$ Tw
$381-4779$.

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ove hundreds of airchecks from New York, Los An geles, etc. 1950's, 60's and 70's. Also current check.
Write for free list. RICK KAPLAN 208 West First Street, 4, Bloomsburg. PA 17815.

Broadcaster's Action Line
Job Referral Service- 40.00 for 12 months. R3, Box
84 Lexington, $\operatorname{IN} 47138$, (812) $889-2907$. Free to em84, Lexin
ployers.

## 'Radio's Premiere

Comedy Service
FREE SAMPLE ISSUE of redio's most popular humor servicel O'LINERS, 1448-R West San Bruno

## Lola's Lunch

DROP YOUR PANTS. grab your socks, here corres the lafis, here comes the yocks. Complimentary snack gan 48197

## Free Giant Oldies Catalog!

Oldies and Goodies 45 's, original hits by the origine arrists. Your OIdies Connection. THE GOLD
Box 202 C. Oshtemo, M1 49077 . 161613446345

## Phantastic Phunnies

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 arl Milarious ... originad ... 'quip-quip' ... topical hu Bonus' . . juat 22.00111 PHANTASTIC PHUNNIES 1343 A Stratford Dr., Kent, OH 44240.
## Hall Of Fame Funnies

Onty 8 months in redio and I wes doing momings in a major market. Why? Beceuse I was outregeoua and
funny. lill even send you the jocks that got me pulied off the eir. Freeh Jokes $\$ 6.00$ for 12 peges. HALL OF FAME FUNNIES, 2050 Oaktimber, St. Louie, MO 63122

## Goods 8 Services

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of 1930 Century Park Werr, L.A., CA 90087

## Positions Sought

TOD 40 PD with good treck record eoeks oppor tunity in top 100 to 150 merkets. Automation and music beckground. Currently programming
station. Contect (317) $474-5888$. (8-20

In 3 yre i've gone from pert to full-time, been reffic maneger, ofternoon ennouncer, Nowe Director and Ase't. PD. All or the same somi-eutomated Beeuntiful Music operation in up-state Naw York. Willing to move on to enother medu
2491 anytime. (8-20)

Country permonality svalifable. I love Country music! 12 yrs experience. MD, more music style, atrong proemployed as PDimid-doys. Cel (3031) 351 -0818 (home) or (303) 350-1460 (work). D.L. LEWIS. Prefer South or Wert. (10-20)

TED TUX, major markot air personalliy with Store end NBC-owned ettetions. Strong on one-to-one commorciel delivery. Expeniciced in 216) $230-0826$. $(8-20)$

Awerd winning announcer/MD with cotrege degree seoke responalbie position in progremming, mueic or onnouncing. Dedicatod, hard worker with sbility to deliver positive rexulke. Currently working AM drive. Pro foseional ref
$4885 .(8-20)$
Are you the John Derak of redio? Looking for a chence Are vou wile and whepe a budding personelity? Brioh telemed ledy looking for you. Recently afternoons in Seattie. They seld I was "too good for the atetion wee. I'm reedy for mejor menket thinking and challengee. "y you wern a todey leot your merket will notice and love 12 noon-3pm. (e-20)

ROB WILLIAM8, ox KLBO-FM, KNOE, hard working and dedicered 6 yre experlence, 4 yre ee MD. Call (316) $387-0600$ enytime. (0-20)

Ledy DJ, 6 yre expertence, 1 et phone, looking for eil (213) 30e-9285 (0-20)

Killer medium market ertertalner thet cen relero to lerge toen oudience white maint Uining eduke. 8upe 5133 (10-201

DAVE CHRIETENBEN, 6 h Yre ar KING/8eatthe, too

## Positions Sought

ABC Programmer . . . my goal. I'm putting rogether a track record of eucceas. Would like to progrem your operstion in the Weehington DC/Behimore ares. 1 yre experience, Top 40. Pop/Aduk only. Need totel tuppor from manegement, right aalary and shop. Will give you ( 2077 729-1319. (e-20)

Aftention Bcunthem Calformla. I went to escepe Midwestom oypries, tremps and thieves. Seaking postion or 1 er clases Pop/Aduht or AOR stetion. Plesse, elenty operations noed not cell. Currently muburben mejor merket air personality. I know your tentiory. Help me get
there. Call (312) 346-1 182 enytime. (8-20)

Young, amblitous Midwest announcer with MD Nows and Sports experience. All-night men at 50,000 watt Pop/Adut Chicgoo merket Metion for last 10 (312) 897-5364. (6-20)

South Florlde nowamen working in second lergest writing. 3 yrs in radio newe, BS in journalism. Live and brecthe nows. For tepes end reaume cell (305) 800-0510, (305) 821-9431. 18-20)

DARRELL TAYLOR elght yre major merkot experience hove propramming packege and em. Cell (512) 732-9313. (8-20)

Eeger and energetic ex-KUKI/Ukiah, CA night personality still seeking on-air work in major or medium mar ket. 1at tickel and office akille along with sports, ploy by-play ability. Served as on-sir retistician for Senta Rose MUnior Colleg (415) 223-1534. (8-20)

Award winning fournaliat eoeks employment in Coto ado or Califomia. Seriour and arable. Comect MAR WYATT at (303) 736-8226. (8-20)

KHJ, WLS E WABC. What do these stations have in common? I haven't worked for any of them... Yet DAVE DINARDO, college gred, 3 yrs experience. Look

KEITH PATRICK, formerly KRAZ, KRKE end others. Good pipes and personality. MD and Production Direc tor experience. Good ratings and medium to (10) 362.7361 and leave message. (6-20)

Hire a legend - CAPTAIN GEOFF NIMMO, formerty KPLJ, WEBN, WOXI-FM, WSAI-FM, is resdy to jump beck in the seddle soain. Looking to progrem, or an mic credibility. (513) 281-4199. (6-20)
Nice guy, who hates to finish leat, wants out. If yo are an operation thet appraciates e good man, then went to work

Thank you East Coantl 1 juat cen'r go. But whet abou the Weat Coast? Looking for now gig in Califomie, Nevoda, Colorado or Aleaka. If you can help coil Neil
MASTERS at (805) 882-6924, or (805) 987-7230. (Q-20)

KHJ, KCBA, KPRI . . .my last three emplovera. Who's next Ton years news, jock and programming. 808 HUDSON (213) 985-4982. (8-20)

JIM WALBH, experience Includee WPBT and WAMS looking for medium market air or amall market pro or Southeort. Coll (302) 478-8292. (8-20)

High energy ennouncer looking for Top 40 alot. Good production, tight board. Cell PETER BERNARD (213) 385-0101. (8-20)
Progremmer whth 10 yre expertence on-alr. Looking for poatition at Pop/Aduk, Top 40, urban atation. Look-
ing for right opportunity. Good production. Will conaling fill except Northeert. Contect KELLY ot (915) 581 . 4309 strer Epm. (B-20)

## Positions Sought

AOB HAQAR recently KDWB/Minneepolis seek Ateble Top 40 or Pop/Adutt eir mhift with production or MD opportunities in mejor or medium merket. Top 0133 . (8-20)

The left lene is for tuming left only. Hi, tres me, KEN E. MARKS. You know being a traftic reporter at Airpor Redio 530 in L.A. is fun, feet-peced and exciting but you cen't pley the hite. Top 40 or Pop/Adult take me beck Hard worker with 2 yre experience. Loot

Small marker's fevorte real MOR pereonality seak similer atatu in medium market. Clever, experienced and commirted to a biz love. Only conscientious com munly-minded programmers need apply. Contec MARV st (315) 342-2503. (0-20
7-yr redio vet eecke progremming poettion in mediurn market. Prefer Celifomis bur ell offers conshtered. Beck ground includet mojor merket moming inve, reseerch, WES (209) 290-0688. (8-20)
Experisnced young pro seeking opportunity. Pre evently hending morninge at reepected medium merke facilly. Seeking atable, pereonelity-oriented Pop/Aduh or Top 40 position in more presug (some major merketa) production, public reletions. Will gtve serious conaideration to every inguiry. Write in care of S.R. MORISON tion to every inquiry. Write in care of
RFD 2, Box 96 , Delmar, DE 19940. (8-20)
Put thle men to workl NICK BAZOO. 7 MI TOp 40 experfence seeke programming/Mueic Director poob-
tion in lerge or medium market. Worked at 920 WNOE tion in lerge or medium market. Worked at 82 Q , WNOE, positions as PDIAes't PD/MD. Workaholic whth great references thet's reedy to work. Cell (502) 763-0074. (8-13)

18T phone, PD, MD, 7 yre experience in TOp 40, into AOR. Married, ereble, imerested in Midweat offere. Will coneider Aduh Comtemporary or Top 40 . Cail ED at (602) 683-8148. (8-13)
JAMIE, lere night rock in Florlde now looking for fult time airshiff. 3 yra mejor merket FM
do the job. Call (306) 734-0170. (8-13)

Major market diac jockoy from 13kce/Ben Diego Major market disc Jockoy from 13KCB/Ban Diogo PoplAdult. No reesonsble offer refused. Like a tepe? Coll JON DRISCOLL at (714) 692-0216 ofrer 11:30 (e-13)

Voung, hard working Jook, 3 yrs experience in amal merket etation in Oklehoms, 2 yre es MD, reecty to move up to medinm merket station. Profer Pacric North 225-2384 or (405) 225-3333. (6-13)
AOR "Hardcore" plus Spora, Public Affelre and pro-
Mich ( fession
(6-13)
Seaking Beautiul Music GM or Operetions Director polltion. Experienced with major merk at Shulke. Bonne ville, TM. Recently resigned GM position whth emel Now Orieens network. Currently temporery Country

Yyou're as trad of fiekoy PD's and 1 am of fiskey GM's then we should talk. 31 vr -old, 12 vr pro currenth
PD/MD/PM drive in major market looking for someone who wante e winning radio eretion. It you cen offer modium to mejor merker, eny formor, good bucke, itt bllity and penuine dedie to win, call (306) 733-0078. (e-13)
The amazing 8 TEVEN KELLY looking for on-air poel tion in top 80 marknt. Formerty
WGBF. Coll ( 615 ) 824-7564. (6-13)

JIM 8MITH looking for MD andior alrahift poetrion Worked for KAFY. KU2Z, KKXX and moest recently KYNO-FM/
6460. (6-13)

## judiojerorts

1930 CENTURY PARK WEST, LOS ANGELES, CA 90067

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# Hetickract BREAKERS. 

"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week.

## PETE TOWNSHEND

Let My Love Open The Door (Atco) 71\% of our reporters on it. Moves: Up 68, Same 27, Down 0, Adds 41 including WNBC, PRO-FM, KS95FM, Q102, KIMN, WFBR, WICC, Z98, WVIC, KENO. See Parallels, charts at number 27.

## BOZ SCAGGS <br> Jojo (Columbia)

67\% of our reporters on it. Moves: Up 68, Same 22, Down 0, Adds 38 including WKBW, WFIL, F105, PRO-FM, JB105, WPGC, Q105, KS95FM, KRLA, KFI, KIMN, KOPA. See Par allels, charts at number 28.

## CHRISTOPHER CROSS <br> Sailing (WB)

$58 \%$ of our reporters on it. Moves: Up 68, Same 11, Down 0 Adds 36 including WNBC, WIFI, KS95FM, WGCL, WFBR, WTIC-FM, WFMF, WB8Q, KZ93, WZZP, Y94, KGW. See Parallels, charts at number 30.

## NEW \& ACTIVE

Recent releases with airplay feported by at least 50 of our reporting stations are istea in order of their activity. me two numbers following the artist /titie/label deslgnation lexample: 100/25) inaleate now many of our reporters are on the record this week $(100)$ and of those 100 now many adaled it thls week (25). Moves are broken down for each record and indicate now many stations moved the song uv on their charts, held it the same lon to on, ada to on, 31.31, ete. I, moved it Down on their charts, or Added it this week. Complete airplay activity on
all songs listed in new \& Active can de found in the paralleis.

MECO "The Empire Strikes Back (Modley)" (RSO) 87132 Moves: Up 39, Same 16, Down 0. Adds 32 including WRKO, WHB, KHJ, WTRY, KC101, Z98, WAPE, WKIX, KRAV, KERN.
JOURNEY "Walks Like A Lady" (Columbia) $187 / 14$
Moves: Up 53, Same 20, Down 0, Adds 14 including WIFI, 94Q. WBEN.FM. WFMF, KX104, KTAC, PRO-FM 29-26, Z97 16.10, KWK 19.14, WGCL 28.22. ALI THOMSON "Take A Litte Rhythm" (A\&M) 85/35
Moves: Up 27. Same 23. Down 0, Adds 35 including WFIL, WCAO, F105, JB105, KOPA, WFLY, WHYN, WHFI, WRJZ, WHOT, KTAC.
DIRT BAND "Make A Litte Magic" (UA) $82 / 36$
Moves: Up 25, Same 21. Down 0, Adds 36 iricluding PRO.FM, WPGC. KS95-FM, WZUU, KOPA, WTRY, WKEE, 95SGF, WLAC, WMEE, KRSP, 940 KS95-FM, WZUU, K
25-20, WOKY 27-23.
MICKEY GILLEY "Stand By Me" (Full Moon/Asylum) 76/14 Moves: Up 49, Same 13, Down O. Adds 14 including KRLY, KS95-FM. WHB, WZUU, KFRC, WFBR, KEEL, KOFM, KRQ, 940 14.11, KDWB 17.14, KOPA 28-24.
BENNY MARDONES "'Into The Night" (Polydor) 72/31
Moves: Up 30, Same 11, Down 0. Adds 31 including JB105, CKGM, WICC. KBFM, WLCY. WAYS, KRAV, KYNO-FM, KGW, 94Q 24-17, WOKY 22.18.
RODNEY CROWELL "Ashes By Now" (WB) $72 / 11$
Moves: Up 41, Same 18, Down 2, Adds 11 including WFIL, WRKO, KBEQ. 13K, WKBO, WNAP, KDWB 21.17. WOKY 30-25, KHFI 22-13.
S.O.S. BAND "Take Your Time (Do It Right)" (Tabu) 66/17 Moves: Up 41, Same 8, Down 0, Adds 17 including JB105, KOPA, WICC WKBO, Y95, WVIC, KERN, WABC 9.4, WNBC 29-23, Y100 32-25, KRLA 16-5, 13K 20 14.
CHEAP TRICK "Everything Works If You Let it" (Epic) 64/11 Moves: Up 33, Same 20, Down 0, Adds 11 including WFLY, KAUM, KEEL, Y103, KROY, KRUX, WKBW 25-21, 96KX 22-19, CHUM 29.24
RUPERT HOLMES '"Answering Machine" (MCA) 63/3
Moves: Up 37. Same 16, Down 7. Adds 3, KOPA WVIC WGBF WRKO 29.26, Q105 14.10, WFBL 30.25, WLCY 12-5, 96X 13-9, Y94 24-19.

TOMMY TUTONE "Angel Say No" (Columbia) 60/0
Moves: Up 38, Same 20. Down 2. Adds 0, WIFI 21-19. JB105 35-31, KWK 3-3. WPEZ 25-20, KAUM 13-11, WTIX 32-29, Y94 27-23, KENO 30-27, KRUX 23-16.
QUEEN "Play The Game" (Elektra) 59/35
Moves: Up 5, Same 19, Down 0, Adds 35 including PRO-FM, KSLQ, KBEQ, WPST, 14Q. KHFI, WERC, WLAC, WNAP, KJRB
JERMAINE JACKSON "Let's Get Serious" (Motown) 5710 Moves: Up 32, Same 10. Down 15. Adds 0, F105 24-20, WRKO 28-23, KSLQ 9.5. WFMF 16-8, Y95 16-10. BJ105 38-30, WVIC 14-8, KOFM 22-17. AIR SUPPLY "All Out Of Love" (Arista) 58/10
Moves: Up 30, Same 16, Down 0, Adds 10. WKBW, WTRY, WAPE, WKIX, WAYS, KLEO, WAAY, WFLB KSEL, KBOZ.
ALICE COOPER "Clones (We're All)" (WB) 55/3
Moves: Up 35, Same 15, Down 2, Adds 3. WBEN-FM. WGUY, KDZA, WIFI 28-25. CKGM 21-18, Q105 29-24, Q106 24-18, Y103 31-25, Y94 10-6.


## Others Getting Significant Action

## RICK PINETTE \& OAK "King Of The Hill" (Sky's The LimitMercury) 45/4

Moves: Up 20, Same 20, Down 1, Adds 4, WFIL, WBEN-FM, WAYS, KWIC, F105 21-19, WRKO 13-10, PRO-FM 4-3, WHYN 32-27, WGH 20-15, KSTT 22.19
COMMODORES "Old-Fashion Love" (Motown) 44/31
Moves: Up 7, Same 6, Down 0, Adds 31 including WCAO. JB105, Q105, KC101, KBFM 298, 95SGF, WQRK KWEN, KMJK
ERIC CLAPTON "Tulsa Time" (RSO) 40/15
Moves: Up 17, Same B, Down 0, Adds 15 including WFLY, WKEE, 95SGF, KJ100, WNAP, WOHO, KMJK, 940 4.2. Q102 25-20 KXX106 10-5

MANHATTAN TRANSFER "Twilight Zone/Twilight Tone" (Atantic) $38 / 0$
Moves: Up 19, Same 6, Down 13, Adds 0, WNBC 2.1, Y100 18.14, KBEQ 17.14, WGCL 11.3. 13K 24 20, WGH 26.20 WCIR 16-10, KILE 22-16.
VAN HALEN "And The Cradle Will Rock" (WB) 38/0
Moves: Up 15, Same 14, Down 9, Adds 0, CHUM 22-19, Z97 15-13, Q105 23-21, WPST 18-15, KJ100 25-22, K MJK 14.7. LINDA RONSTADT "I Can't Let Go" (Asylum) 37/24
Moves: Up 6, Same 6, Down 1. Adds 24 including WABC, WFIL, Q107, WPEZ, WKBO, WFMF, BJ105, KJ100 WOHO KRSP
BLONDIE "Atomic" (Chrysalis) 32/1
Moves: Up 16, Same 11, Down 4, Adds 1. WGUY, WKBW 15-13, WKEE 18.15, JB105 31-26, KFXD 8-3.
KISS 'Shandi" (Casablanca) 31/10
Moves: Up 10, Same 11, Down 0, Adds 10, KFI, JB105, WBBQ, WLAC, WVIC, KYNO-FM, WYRE, WSEZ, WRBR WGBF.
REO SPEEDWAGON "Time For Me To Fly" (Epic) $30 / 2$
Moves: Up 15, Same 12. Down 1. Adds 2, KKRC. WRKR, $96 \mathrm{~K} \times 29.23$, KSLQ 27-22, WFBG 39.32, KRLC 15-9.
GLEN CAMPBELL \& RITA COOLIDGE "Somethin' 'Bout You Baby I Like" (Capitol) 29/5 Moves: Up 14, Same 10, Down 0, Adds 5, KBFM, WSKZ, WKIX, WAYS, WTRU, WRKO 24.19, WHB 20-18, WSGN 31-26, WHEB 20.17. WFLB 32-29.
FIREFALL "Love That Got Away" (Atlantic) 26/13
Moves: Up 3, Same 10, Down 0, Adds 13 including KSLQ, WFLY, KTSA, JB105, 95SGF, WNAP, WGUY, WHEB K104, WGBF, KBOZ
FRANK SINATRA "Theme From New York, New York," (Reprise) 26/0
Moves: Up 13, Same 9, Down 4, Adds 0, WKBW 13-11, WFIL 16-13, F105 18-12, KHJ 20-15, KOPA 29-26, WFBL 27-17. AVERAGE WHITE BAND 'Let's Go 'Round Again" (Arista) 25/6
Moves: Up 13, Same 6, Down 0. Adds 6. WOKY. WHYN, KHFI, Z98, 96X, WZZP, WBEN-FM $36 \cdot 30$, WFBL 31.26 WSGN 21-16, WAPE 29.21
ROY ORBISON \& EMMYLOU HARRIS "That Lovin' You Feelin' Again" (WB) 24/13
Moves: Up 8, Same 3, Down 0. Adds 13 including WHYN, WLCY, WKIX, WISM, KRUX, WSEZ, KRLC, 9402621 WNOX 26-21.

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