## NEW GROUP EXPLORING ANTITRUST ANGLES

A new onganization designed to rally broadcaster opposition to Arbitron's new radio contract is now in the planning stages. The contract. which would be effective on the first day of 1981 and seems likely to raise rates for many stations, was the chief topic of discussion at the El Paso meeting last week between the Arbitron Radio Advisory Council and Arbitron executives.
At the meetings. Artitron refused

## 12.WEEK SURVEYS FOR ALL BY MARCH

## Arbitron Speeds Up Quarterly

 Measurement TimetableAt the El Paso meeting last week between Arbitron and the Radio Advisory Council, the biggest news, other than the developments surrounding the proposed new contract (see separate story), was the announcement that 12 -week sweeps will be in place in every market by the spring of 1981 . This decision moves up the original timetable by a year.

Markets with regular January/February sweeps will have the 12week survey beginning in January 1981, with all other syndicated markets getting a 12 -week spring sweep next year, covering mid-March through mid-May. The longer sweep is not an option, unless the market decides not to continue to support Arbitron any longer. Markets that continue to support the Arbitron service, and that have in the past received regular full ratings reports (as opposed to Condensed Market Reports), will have to ante up to cover the extra costs of the longer sweeps.

## Fall '80 Sweep Delay?

In other action, the Advisory Council asked Arbitron to move back the dates for the Fall ' 80 survey in the 15 Quarterly Measurement markets to match the schedule for the Fall ' 81 survey. The fall survey in 1981 was scheduled to run from late September until mid-December: there is a good chance that Arbitron will move the Fall ' 80 survey back by two weeks. This suggested move is designed to minimize the impact of baseball in the fall survey period.

## Sample Sizes Boosted

The final major item touched on in EI Paso was a planned increase in sample sizes in many markets across the nation. Effective in January of 1981. Arbitron will be boosting by an average of $39 \%$ the amount of desired in-tab diaries sought for a syndicated market. While sample sizes will not increase for the top three markets, others will benefit from an increase of between $21 \%-64 \%$. Markets ranked $51-100$ will see the most significant gains. There will be an extra cost for this sample that will be passed along to the subscribers, but the premium is not totally proportional to the amount of sample increase in the respective market.
 and KBCO/Boulder sponsored the first annual "Kinetic Conveyance Contest" this month. Based on a Northern California event, the race pitted the most outlandish amphibious vehicles over a 10 -mile course covering prairies, back roads, mud, and the Boulder Reservoir. Winners were judged on speed, esthetics, and costumes, and 15,000 people showed up to watch the competition. Above, wo contestants "sneak" into the race.
to discuss financial aspects and details of the proposed contract and rate card. with an eye out for antitrust implications. Therefore, the Radio Advisory Council passed a resolution stipulating, according to outgoing Council Chairman Ed Christian, that "the Council unanimously votes to refrain from discussing rate card and contract details with Arbitron, but will refer such discussions to an All-Radio such discussions to andry Negotiating Committee."

## Broadcasters Rally Against Arbitron Contract

Nelson Forming Committee Don Nelson, former GM of WIRE \& WXTZ/Indianapolis, will be re signing his Council seat to spearhead the formation and funding of the Negotiating Committee. Ner son and others are attempting to generate funds to cover start-up expenses and to hire antitrust lawyers and negotiators. So far, according to Nelson, several group broadcasters have chipped in to help generate the $\$ 10,000$ sought for seed money. Eventually the Committee hopes to have a chairman to guide efforts to negotiate with Arbitron. Those interested in learning more about the effort, or who would like to contribute to the Negotiating Committee, may contact Nelson c/o WIRE

## Rates Rising?

One of the most significant aspects of the proposed new Arbitron contract is that market size will no longer be a factor in determining Arbitron license fees. In the past. a station in Toledo, with an open minute rate of $\$ 100$, paid less than a Detroit station with the same OMR. The Artitran proposal is that subscriber payments be based exclusively on the highest open minute rate, thus potentially hitting the stations in small and medium markets harder.

ARBITRON/See Page 20

## Golden West Sparks

## Energy Radio Campaign

Golden West Broadcasters has launched one of the most extensive radio campaigns ever conceived. in support of a nonprofit public service effort aimed at generating solutions to the energy crisis. The "Energy 80" program was produced by Golden West and funded by GWB part-owners, the SIgnal Companies, and with June designated as "Energy 80 Thrust Month." the company will mail posters kits, a booklet with tips on saving energy, and an LP of public service spots to 5400 radio stations

## Radio's Role

The campaign is structured around the idea that "One American Can Make A Difference," and rather than stressing the usual strict conservation tone which lends an inadvertent negative feel ing to many energy drives, it concentrates on a positive call for problem-solving, by large private industry or government research teams, or by individuals.

Radio has been asked to help by running four Energy 80 spots through the month of June. Golden West's album contains $28: 30$ and : 60 spots, plus 14 longer, unedited versions, voiced by media stars, including Henry Fonda, Martin

## American Radio Expo The Event Of The Year

The American Radio Expo, the NRBA/R\&R joint convention scheduled for October 5-8. is shaping up to be the top radio event of 1980 . Sessions, which begin Sunday afternoon ( $10-5$ ). have been carefully designed to prepare you for the unique communications challenges of the present decade, with expert speakers and moderators to stimulate discussions and reactions.
The convention will also feature an extensive exhibit area for broadcast and related technology, superstar concerts in the R\&R Convention tradition, and an exciting array of multimedia shows and movies. Among the sessions set are a special ratings clinic for lastminute fine-tuning before the October/November survey. format

## FCC Considers Restricting Clears

The FCC was expected Thursday (5-29) to adopt the recommendation of its Broadcast Bureau to restrict the nation's 25 Class 1-A clear channel stations to a 750 -mile radius broadcasting range. The recommendation came despite a heavy influx of opposing letters.
particularly from "Grand Ole Opry" listeners fearing that WSM/ Nashville's broadcasts of the famous country program would not reach distant areas under the limitations.
This action is seen as consistent
CLEAR CHANNEUSee Page 20


Sheen, Orson Welles, Gary Owens, Dom De Luise, Marion Ross, Jim Backus, and many others
Golden West will also be touring its "Space Shuttle" (debuted at the recent NAB Convention), a vehicle which provides a highly

ENERGY 80/See Page 20

## Hattrick Named

 Contemporary
## Group PD At

 DoubledayBobby Hattrick, PD at KWK WWWK/St. Louis, has been appointed Group Program Director/ Contemporary Stations for the Doubeday chain. He will continue to program the St. Louis stations for the time being, and will also work with Doubleday's KDWB-AM\&FM/ Minneapolis and the company's new Detroit outlet (R\&R 2-1), which will change call letters from WBFG to WLLZ ("Wheels") and move in a direction similar to KWK's AOR-slanted Top 40 for mat
Doubleday President Gary Stevens, who confirmed the WLLLZ plans, told R\&R, "Bobby has demonstrated his programming strength, and I want to see him capitalize on it in all the markets where we're pursuing a similar programming course.'
Hattrick told R\&R, "I am excited about my new appointment with our company; Gary Stevens has created an environment for programmers to thrive in and grow. My new responsibilities include coordinating the programming, research, and market positioning of our rock stations. My first order of business will be finding a program director for our De troit acquisition. We have an ex citing PD in Minneapolis, Dave Hamilton; we need to attract more aggressive market-oriented programmers. I'm receptive to hear HATTRICK/See Page 20


## Plough Pays

 \$3.9 Million
## For WUBE-

 AM-FMPlough Broadcasting has purchased Country-formatted WUBE-AM-FM/Cincinnati from KayeSmith Enterprises for $\$ 3.9$ million This acquisition, subject to FCC approval, brings the number of Plough Country stations to seven, apparently making it the largest Country radio chain in existence. The Memphis-based company presently owns five Country outlets (WMPS/Memphis, WPLO/Atlanta, WJJD-AM and WJEZ-FM/Chicago, and WSUN/Tampa), as well as WCAO \& WXYV/Baltimore, WQXM/Tampa, WHRK/Memphis, and WVEE/Atlanta.
"All of us at Plough are very excited about getting into this market," Plough VP/Programming Craig Scott told R\&R. He added, "We are going to be up there next week to do ascertainment and to get to know the area better. Plough is real happy, and we're looking forward to final approval of the sale; we should be in there by the first of 1981."

## WLUP'S DAHL FIRST PROJECT

## Heftel Syndication Division Formed

Heftel Broadcasting has announced the formation of a Syndication and Special Projects Division. First project for the newlycreated arm, according to Heftel President Tom Hoyt, will be the Allemative Radio Network and the syndication of "The Steve Dahl Breakfast Club." Dahl's program will originate in Chicago and will continue to be the morning show on WLUP but with an expanded format, including a number of special guests.
In making the announcement. Hoyt said, "We are not exactly getting into the full service network business, but we are certainly taking advantage of the technology

## Chianti Exits

 KZOK PD
## Position

Armand Chianti, PD at AOR station KZOK/Seattle, has exited that position over what GM (and former KZOK PD) Norman Gregory called "a problem of vision." Chianti had been PD at KZOK since June 1979, following a $21 / 2$-year tenure at Y95/Rockford. Chianti told R\&R, "KZOK, over the past two years, has been losing its male base. With this past book we solidified the core audience. What I wanted to do was to start broadening the radio station to get $25+$ demos." Following discussions with Gregory over how to accomplish that goal, according to Chianti, he was dismissed. Steve Larson, an air personality at the station, has been designated acting PD


UPPER MIDWEST CONCLAVE A SUCCESS - The fifth annual Upper Midwest Communications Conclave, one of the most prestigious and wideranging regional radio conferences in the industry, concluded May 18 in Minneapolis. Over 209 radio. record, and related-business personnal from a 10 stare area attended, and spacial guests includad Top 40 pioneer Bill Stewart and NRBA President Sis Kaplan, who do livered a well.received address on motivating broadcasters to support deregulation. Doug Lee, one of the Conclave's organizers, commented, 'This was perhaps the most successful Conclave, simply because of the level and intensity of participation at each of the sessions." Pic tured during the event are (I-r) NRBA Executive VP Abe Voron, Sis Kaplan, and WAKX/Duluth owner Lou Latto.

## Wyman New CBS President

Thomas Wyman has been named President/Chief Executive Officer of CBS Inc., following the res-
ignation of John Backe (R\&R 516). Wyman, most recently Vice Chairman of Pillsbury Co., had earlier held top executive positions at Green Giant Co. and Polaroid. His experience does not include any broadcasting or record industry background, a circumstance he holds in common with his two immediate predecessors at CBS.
Wyman's appointment follows, according to CBS Chairman William Paley, "an intensive reevaluation of the qualifications of the chief executive post at CBS which was undertaken over the past several months." Paley cited Wyman as an experienced, "im. aginative, and unusually successful executive," stating that "these are the management talents CBS desires at the helm as the company faces the future."

## HIMMEL NEW MORNING MAN

## Shotgun Fired At B-100

Shotgun Tom Kelly has exited as morning man for B-100/San Diego, a position he had held for the past four years. A 16 -year radio veteran. Kelly previously spent six years at KCBQ/San Diego, prior to which he worked at San Diego stations KGB and KPRI. Larry Himmel has been named as Kelly's replacement, coming over from neighboring AOR station KGB-FM.
Kelly, commenting on the change, told R\&R: "Right now I am going to enjoy my time off with future plans to be announced soon. I am leaving B-100 without any hard feelings. They told me they wanted to deemphasize the personality side of their morning show. I look at this as a graduation; now it is on to bigger and better things." (Kelly currently hosts an Emmy-winning local children's TV show. "Words A Poppin'")
"Basically, we felt that we needed to evolve from what we had been." B-100 PD Glen McCartney told R\&R, adding, "We reassessed the market and our positioning


Shotgun Tom Kelly within the market, and based upon that reevaluation we felt that although Tom is a legend in what he has done here, he didn't fit in with the new direction we felt we had to move toward." McCartney noted that while the rest of the present airstaff would remain at the Top 40 station, there would be several additions to the staff forthcoming.

## this week...

## CREATIVE PROMOTIONS AT

 NEWSITALK STATIONSWFAA/Dallas, KNX/Los Angeles, and WRC/Washington describe how they build more colorful images with unusual promotion campaigns.

## Page 6

ARE THE MONTHLIES WORTH IT?
All the pros and cons on Arbitron's monthly reports for markets with 12 -week surveys, designed for stations watching their pocketbooks.

## Page 14

## GIVING RESEARCH THE OLD COLLEGE TRY

KXIC/Iowa City tells how students can help run your research for you

Page 16
GOING TO THE SOURCE
NBC's youth-oriented news network celebrates its first anniversary this week, and Source Radio News Manager Jim Cameron comments on the net's progress and future plans.

Page 35

## THE BUMPER STICKER

 SATURATION FORMULAHow many bumper stickers does it take to "stick up" your market? Here's a mathematical formula to determine the number precisely

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First May Mediatrends
Page 20
features

## washington Report



## staff

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TOQ 40 Edior JOHN LEADER
Country Edino JIM OUNCAN

AOA EOHO COKF MIKE KASABO
Black Radro Ednor BILL SPEED
Beoutiful Muslc Editors: PAM BELLAMY, GAIL MITCHELL

Associaro Eonors CHRISTINA ANTHONY. ELLEN BARNES
LINOA MOSHONTZ. CAROLYN PARKS. SYLVIA SALAZAR LEE WADE
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Disoloy Advenismg KENROSE
Assistent CAROL TAYLOR
Clcubation KRISANNAGLiO






## Clears Dubious About FCC

## Decision Limiting Their Range

# "Inadequate" was what I)aytime Broadcasters Presi- 

 dent Ray Livesay called the FCC's expected decision this week (see Page 1) restricting Class 1-A clear channel stations to their $0.5 \mathrm{mV} / \mathrm{m}$ groundware contour - a radius of about 750 miles. Livesay had asked the FCC to consolidate all clears on seven channels in order to make room for hundreds of daytimers to operate full-time facilities. Nordid the FCC choose to restrict the clears to 100 miles, which would have added approximately 750 new stations.
The anticipated result of the Commission's decision is to create 100-125 new stations as one means of aiding minorities' entrance into broadcasting. Reaction to the decision by the clears was one of doubt. plus fear that because of technical reasons, the 750 miles might effectively turn into about 500 miles.

Since the Buenos Aires meeting in March, they weren't surprised. But clears are upset that other countries will allow 100 kw stations which potentially could interfere with transmission of U.S. stations within this country. The clears continue to be dismayed that the FCC won't set up a task force to


## People

Jesse Prisock, Exec. Director of the Kansas Association of Broadcasters; and I'hyll Horne, recently retired FCC Field Operations Bureau Chief, died last week. Prisock, who died of heart failure at age 47, had been KAB Exec. Director for 10 years. Horne, 59, was with the Commission for 18 years. Mattoon, IL
The name most associated with broadcast history in Mattoon is Ray Livesay (Daytime Broadcasting Association President), who was honored by over 200 friends last Friday (5-23) on "Ray Livesay Day." proclaimed by Illinois Governor Jim Thompson for Livesay's 30 years of editorial commentary. A plaque was presented by Illinois Broadcasters Assoc. Pres. Charlie Wright.

Washington
Tired of the old runaround at your station? Why not apply to FCC Chief Scientist Steve Lukasik, who's looking for a deputy? The job pays $\$ 47,000$ to $\$ 50,000$ and requires managerial skills and experience in spectrum usage, radio propagation, radio electronics equipment lechniques, and systems engineering. Interested parties should contact FCC Personnel at (202) 632-7120.
Carmen Junco named new President of the National Association of Spanish Broadcasters.

## Should FCC Pay Broadcast Critics' Expenses?

study the socioeconomic implications of all future spectrum actions, one clear channel operator told R\&R. Another, sounding a word of caution, noted that what's happening to the clear channel 1-A's today may be forced on 1-B's tomorrow.

Next Stop: Syndication?
While not admitting to having any plans to syndicate its "Grand Ole Opry" programming, WSM/ Nashville has established an R\&D team headed by air personality Tony Lyons, R\&R has learned, to take a look at 34 separate project ideas - one of which is a form of Country programming being discussed with one of the New York networks. A previously released study noted it would take 610 stations to cover $30 \%$ of WSM's Opry audience.

## Broadcasters Cry Foul While Public Interest Groups Cry Poverty

Broadcasters have continued to let the Commission know they don't want their tax dollars helping public interest groups participate in FCC rulemakings and other proceedings (R\&R 4-4). As the comment period ended Friday (5-23) on a proposed pilot program that would reimburse expenses to individual consumers, groups, and small businesses, opposition to the proposal outnumbered supporting letters.
Once approved by the FCC, the one-year experiment would have to be approved by Congress. The FCC wants $\$ 500,000$ to cover costs such as research and analysis, legal fees, experts' and consultants' fees, and travel to Washington.

## Inappropriate Use Of

Taxpayers' Money
One of the main objections cited by broadcasters was the use of tax money for the reimbursements. Wade Hargrove, Executive Director of the North Carolina Broadcasters Association, said, "We do not urge a program of federal handouts at the expense of the taxpayers of this country."
Alfred Cordon, attorney for the Maryland - Washington - Delaware Broadcasters Association, said, "Fundamental fairness would abhor a system where some participants in a proceeding were reimbursed with government funds, while others would be made to bear their own costs." Others opposing reimbursement included Eastern Broadcasting, ABC, CBS, NAB, and NRBA.

## Public Interest Groups

 Fight BackReplying to the outcry over use of tax money, Glenn Smith, attorney for the Institute for Public Representation of Georgelown University in Washington, told the FCC, "Public financing is appropriate, because it is a program to stimulate public comment to augment gaps in the public record.'
Henry Geller, Chief of the National Telecommunications and Information Administration (NTIA), reminded the FCC that President Carter has supported Congressional efforts to aid citizens' participation in federal agency proceedings.

Other groups who seek financial help were Community Coalition for Media Change (CCMC). United Church of Christ (UCC), National Citizens' Committee for Broadcasting (NCCB), and National casting (NCCB), and National
Black Media Coalition (NBMC). (KISW), and Hilliard and Knudsen.
whose President Pluria Marshall said his organization must rely on volunteer help every time its personnel come to Washington to participate in an FCC procedure.

## NAB, ABES GET MORE TIME

 the FM table of assignments and increase the number of FM's ( $\mathrm{H} \& \mathrm{R} 3-7$ ), and the second would streamline the FM assignment rules, making it easier to get an FM (R\&R4-4). Comments on both are now due October I with reply comments due December 1. Policy and Rules Chief Jeff Baumann told $\operatorname{K\& R}$ the FCC had asked for engineering information, and ABES, which was in the middle of a study, needed more time to complete and analyze its work. NAB had also asked for an extension.FCC Hears From Those Who Want In On The Action

## SALES TALK FEATURE

 levels of farmers. older listening to radio in farm areas.In addition to determining if the FCC has legal authority to set up such a program, the Commission will also decide:

- If reimbursement should be limited to broad-ranging rulemakings.
- Who should be eligible to participate.
- How the Commission should process applications from participants, who in the Commission should act on applications, and if there is to be a way to appeal the grant decisions
- What expenses should be re imbursed


## FCC Delays Consideration Of Adding More FM's

Responding to a request from the Association of Broadcast Engineering Standards (ABES), the FCC last week agreed to extend the comment period for two FM proceedings currently under consideration. The first would amend

Two broadcasters wrote the Commission this week supporting increased availability of FM's. Admitting he'd go after a new assignment, Don Patterson, President of WAXO/Lewisburg, TN, said more FM's would "provide much-needed relief to low-power daytime AM stations with no prospect of fulltime service.
Ray Mullinix, Manager, WKYR/ Burkesville, KY, told the FCC, "By creating new classes and lowering the mileage requirements, you would open the door for us to better serve areas with only daytime service or no local service."

## Relating Radio Listeners To Farmers

Farm broadcasting is big business. However, analyzing how radio compares to print in effectively selling farm products is sometimes difficult without detailed facts and figures on radio listening

For the first time ever, Kalz Radio, in a report released earlier this month, has used information on eleven different crops to make individual ADI comparisons with the actual number of men 18 and

The "Agri-Market Guide" also enables advertisers to see the difference between schedules run by farm stations and the circulation of one of the leading farm industry trades, The Farm Journal. For example, in Waco-Temple, where over 80 percent of the crop acreage is planted with cotton and oats, there are an estimated 12.500 men residing on farms. Of those, the Journal reaches only 3500 while WBAI'/Ft. Worth alone reaches twice as many male listeners as farmers. And National Association of Farm Broadcasters stations WRFD/Columbus, WLW/Cincinnati, and WHAS/Louisville reach 33 percent of men over 18 compared to two percent by the Journal. Statistics show, however, that six percent of the population in these three ADI's, which have heavy barley and cotton production and some rye and soy, reside on farms.

## A Bigger Piece Of The Farm Pie

Using this information, agri-marketers can tailor a media campaign to radio listeners with farmers as a target audience, according to Katz Radio Research Director Carol Mayberry. The report used specially purchased Arbitron information on all ADI's in the country as well as listening levels of stations in membership with the NAFB whose audiences are larger than the areas surveyed, Mayberry said.

## Creative Promotions Thrive On News/Talk Radio

A Dallas couple may be convinced the best things in life are provided by WFAA. The station held its second annual do-it-yourself fair, called "Spring Thing," last month, a sales exhibit for home fix-up merchants. Besides broadcasting 25 hours from the fair site, sending resident gourmet David Wade up in a hot air balloon to prepare a meal, providing clowns as babysitters, and other promotional gimmicks, WFAA awarded a grand prize of 12 free hours of home fix-up and auto repair.

The lucky winners, Diane and Robin Binford, were chosen from 50,000 entrants. Al Carrell, whose show.

## News/Talk

"Super Handyman," airs weekends 10am-1pm, painted, plastered and puttied the Binford home. "Auto Talk" (5-7pm weekends) host Ed Calbridge tuned their car and chef David Wade prepared a feast at which morning host Kevin McCarthy poured the wine.

## "WHO" Campaign Attracts Attention

In Los Angeles recently, CBS's all-News KNX promoted itself as the place to find out what's happening in the world. The media blitz. called the "WHO" campaign. included TV spots, newspaper ads, billboards, and 30 or 60 -second versions of the "WHO" song on the station's air. In part, the lyrics go:

Where, how, why, what happened to who?
You should listen and you would know too
Things you've always wanted to know
Are all right here on ten-seven-0, KNX Neusradio.
Promotion Director Fred Bergendorff said it's difficult to attribute immediate results to an ad campaign. but stressed that the Jan./Feb. book showed KNX had the biggest share increase of any station in the market. The "WHO" campaign has won several awards and has been offered to all CBS affiliates

## Cross Promotion At Two DC Stations

It occurred to WEAM/Washington GM Stan Karas that he could promote his new Big Band format with News/Talk WRC. "It's rare to find major market competitors promoting each other, but a lot of the WEAM staff


WFAA CHECNS CLOWNS - Station Manager Hal Mayfield (left) presents WFAA's donation of $\$ 500$ to the Shriners for the services of the Hella Clowns in the Kiddie Korral at Spring Thing. Receiving check is local clown director Roy Stewart (right).

used to work at WRC (Karas was an overnight air personality), so the union of the two stations was a natural." WRC Promotion Manager Andy Bengstein told R\&R. The stations have agreed to air each other's spots through the end of the year. Texts follow:

## WEAM Spot

"Hi, this is Stan Karas, General Manager of AM 1390, WEAM. If that theme in the back pround sounds familiar to News/Talk 88 listeners, it's because it's the theme song I used for 12 years when I was the night owl here at WRC Right now I'm pleased to tell you that if you like big band music, the big band sound, we hope you'll share some of your time with us. The sta-
tion is WEAM and we're just up the dial at 1390 It's a nice combination, News/Talk 98 and Big Band WEAM . . . the Big Band sound 24 hours a day."

## WRC Spot

"WRC has me listening to the radio . . . Big Band music is relaxing hearing, but when it comes to news and information, WRC is listening. WRC tells me what's going on, and I can listen to what other people think. I can even tell WRC what I think.
Relax hearing the Big Band sound. Be informed listening to WRC News/Talk 98, 98 on your AM dial."

## News/Talk Personalities

As volcanic ash began settling on Portland, OR thanks to shifting winds (see R\&R 5-23 for related story), Top 40 KGW and all-News KYXI teamed up for a highly commendable example of impromptu cooperation. Rea soning that too many competing traffic planes aloft in uncertain atmospheric conditions could be hazardous, the stations pooled their resources, using KGW's plane KGW News Director John Erickson, who coordinated the arrangement with KYXI News Director Neal Penland, told R\&R, "We don't see this as a situation where stations need to be in bloodthirsty competition " He added that while Portland's ash bath was nowhere near as calamitous as Yakima's last week. "It's ugly, gritty, grimy; everything looks eerie, and we're up here trying to do news with masks on." He said there was no telling when Mt. St. Helens's volcanic activity might stop.

WERE/Cleveland News Dept. won the award for journalistic excellence from the Cleveland Press Club first year a radio station has been honored

KXL/Portland raised over $\$ 40,000$ for local churches, clubs, and public service organizations by holding what the station called the "World's Largest Garage Sale" last month. Station also recently sponsored a 62 -mile bike tour of the Columbia Gorge in which 70 riders took part

WXYZ/Detroit's Dr. Sonya Friedman honored for "Outstanding Achievement by a Woman in Radio" by American Women in Radio \& TV. WXYZ, in conjunction with ABC's WXYZ-TV and WRIF, gave $\$ 7500$ grants to Eastern Michigan and Wayne State Universities to fur ther studies in communications.

WGST/Atlanta heralded the growth of Georgia State Radio Network. Station editorialized. "There are 62 radio stations affiliated around the state; we have a much greater capacity of looking at news, and you will hear more live reports on WGST from other important state areas."


Dr. Toni Grant, psychologist/talk show host for KABC/Los Angeles, was featured in a full-page article in Time's May 26 edition.

Cecilia Pedroza, KFWB/Los Angeles reporter, will receive an award for excellence in electronic news reporting from Nosotros, an organization "dedicated to insuring meaningful participation of Latinos in the radio/ TV industry.

KYW/Philadelphia reporters Jay Lloyd and Ed Kasuba. Producer Susan Weiner, researcher Elaine Weinstock, and Exec. Producer Nelson Coheǹ shared a $\$ 5000$ first prize for their series "Biting the Budget," awarded by Dartmouth College.
J. Michael Kenyon named KVI/Seattle afternoon host. His show will air 36 pm until mid-June, when the Jennifer James show will be extended to 4 pm and Kenyon will will be heard in his permanent slot at 4.6 pm

Miriam Bjerre moves from KNX/Los Angeles news department to Community Service Director. KNX also won awards recently, from AP for reports on defections from the Bolshoi Ballet, and from UPI for best newscast, best spot news coverage, and best sports.
Shelley Strickler of the WOR/New York news team won the New York Outstanding Woman in Radio award from American Women in
 Radio \& TV for her docymentary "C Secret Disease" Also at WOR "Cysic Come and Joan Ramburg have agreed to lose weight and are urging audience participation in their spring shape-up.

WOR/New York's garden specialist Ralph Snodsmith will broadcast live from the Richmond Market Garden Center next Friday ( $6-6$ )

Anne Keefe hosted a series on how to beat inflation on KMOX/St. Louis. Experts offered advice and listeners talked about how they save on food bills, make cars last. and stretch paychecks

WRC/Washington renewed its contract to Navy football for the 1980 season

Phil Schaefer joins WRNG/Atlanta as Sports Director, position he formerly held with WSB/Atlanta

Jack Eden, who does a call-in talk show on gardening Sundays on WTOP/Washington, will do the same on WCFL/Chicago Saturdays in a show called "Over The Garden Fence."

WITS/Boston talk hosts Pat Whitely and Dr. Joy Brown broadcast live from Boston Harbor Friday (May 30) in special day-long coverage of the arrival of the Tall Ships.



CHIFA? THICK
"Fverything Works If Xou Iet It"

WIFI deb 21
96KX 32-27 Q107 on CHUM on Q105 on KBEQ add KUPD on WICC on WHYN add 14Q add WKEE 32-26 KXX106 on WSGN deb 33 WAPE deb 28 BJ 105 34-30 95SGF on路

WNOX 26-22 WQRK add WRVQ deb 30 KJ100 29-26 WDRQ on KSTT on WNAP 28-26 KJRB on KRSP deb 24 KMJK on KRQ add 30 KTKT on K104 34-24 V. 100 add WCIR on

WXIL on
WAAY add WCGQ add WSEZ on WISE on WANS-FM add 35 WROV on KQWB-FM 33-27 KKLS on WAKX on WSPT 28-24 KDZA on KFXD on KRLC on KlO2 add


RUSS

"On the Rebound" Just Released
"On The Rebound" is hitbound on:

| KYLT | KB100 | KRPL |
| :--- | :--- | :--- |
| KBZY | KNBQ | KYYA |
| KHSN | KASH | KALE |

KBDF
We Love You, Debi Lipetz
WANS-FMadd WGBF add
CK101 add 40
K102 add


## "Marscilles"

KUPD ll-7 (Hot)
KJRB add KBDF add KJR add

"Bebe Ie Strange"


## Just releasea!

Q 25-21
LQ on
HFM add Q add
KEE on
X106 27-23
AC on
rlo4 on
cH add 1001.1 (Hot)

IC on
NAP on
PX on
UC 27-22
C. Matthews, KJ100/Louisville tentastic smash $12-24,25+$ real good, ongest appeal $18-24$ females and les. Last week it was the hottest ng in our research."

KRUX on
KRQ add 27
WLBZ on
WFBG add
WCGQ deb 30
WISE deb 36
WFLB on
KQ94 26-23
WROV add
KQWB-FM 25-19
KRLC deb 29
KBIM on
WITH add 32

Katz Offers Second Network Radio Planning Guide Katz Network Radio Planning Guide 1980-81


The Katz Radio Network has issued its second edition of the "Katz Network Radio Planning Guide," designed to aid in the purchase of network radio time, which has seen the most rapid growth in terms of total radio billing of any area of radio within the past decade. (Network radio billing, according to FCC statistics, has increased from $\$ 48.8$ million in 1970 to $\$ 126.4$ million in 1978. )

The pamphlet contains Arbitron audience estimates from the April/ May '79 report for eight radio networks (ABC Contemporary. ABC Informatlon, ABC Entertainment, ABC FM, CBS. Mutual, NBC and Katz, the only non-wired network mentioned). This data is broken out across the most requested demographic cells to show quarter-hour and cume audience levels on a 6 am-12mid, Monday-Sunday basis for each network.

In addition, the guide displays the above data at spot levels of one, six, 12, 18, 24 and 48 spots per campaign. The networks are ranked as to their audience delivery, and the cumulative audience of each combination of networks is shown as well. The aforementioned data is also subdivided by ADI into markets 1.50 and 1.100 , allowing direct area comparisons between radio and TV or newspapers. For further information contact your local Katz Radio Network office.


# CBS Trumpets "Mastersound" Audiophile Series 

CBS Records has announced the availability of its new "Mastersound" series of audiophile records and tapes. Pictured are from left: CBS Records Division Sr. VP/Operations Manufacturing Sam Burger, CBS/Records Group Deputy President and Chief Operating Officer Dick Asher. CBS Records Division President Bruce Lundvall, and CBS Masterworks VP/GM Joe Dash, supervisor of the "Mastersound" project.

## Radio Ad Bans Still Popular With Public

"The L.A. Market Radio Book Of World Records," a publication of the Southern California Broadcasters Association (SCBA), details a variety of fascinating facts surrounding the largest (Los Angeles) and the fastest growing (Orange) counties in America. For example, Southern Californians

## Adolescents

## Find Radio

## Newsworthy

Radio has always been a front runner in the area of news reporting, with quick, on-the-spot cov. erage of major events as they happen. Perhaps this is why, in many major markets, News/Talkformatted radio stations appear consistently high in the ratings, especially among older demographics
However, according to a survey conducted by the Washington lournalism Review of over 400 high school students, more and more teens tune into radio as thelr main source of news information - much more so than TV, although somewhat behind newspapers, which, surprisingly, 60 percent of those questioned claimed to read the national and world news sections. All of which indlcates an in terest in news which could prove beneficial to radio for years to come.

It doesn't seem likely that you will be hearing the "Marlboro Man" gal.
loping over the airwaves anytime soon, nor will you hear advertisements

## SCBA Fact-Packed L.A. Radio Booklet Available

average more than 21.5 million vehicle trips each 24 -hour weekday, making in-car listening a vital factor in local radio.

Furthermore, over the past 10 years the L.A. market has seen recordbreaking growth in several categories important to radio. Population has

## Concert To Set Up Hendrix

## Scholarship Fund Planned

Jimi Headrix will soon be send ing 10 kids to college yearly via the Jlmi Hendrix Memorial Scholarship Foundation a non


Jimi Hendrix
profit organization currently be ing set up by L.A. based attorney Loo Branton. executor of the Hendrix
estate. Branton plans to raise funds for the organization by holding a concert in Los Angeles on the anniversary of the late guitarist's birth. day (November 27), featuring a galaxy of recording stars performing the Stratocaster master's music.
Alan Douglas, noted for his posthumous Hendrix productions, will also be involved with the event, and claims to have already discussed the idea for the concert with Fleetwood Mac and George Benson. Their response was positive, Douglas said, adding that the organizatign's goal is to raise a million dollars per year for the scholarship fund. Douglas calcu lates that this will be enough to send 10 students to college for a year each.
Once talent and a location are set, the event will be promoted by longtime rock impresario Blll Graham. A board of eight persons will award the scholarships with members of the board to include Branton, Graham, Warner Bros. Chairman Mo Ostin and producer recording artist Quincy Jones.
increased ( 6.5 percent), as has ef lective buying income ( 131 percent) and retail sales ( 127 percent). This latter figure is greater than metropol itan Chicago and Detroit combined Other areas marking substantial growth were: food stores (up 131 per cent), furniture and appliance stores (up 105 percent), automotive stores (up 119 percent), drug stores (up 100 percent), and eating and drinking establishments (up 156 percent).
In addition to the battery of statistics concerning the L.A. radio market such as each week radio reaches 94.9 percent of all persons over 12 years of age, the SCBA has flavored the 24-page booklet with a number of lacts culled from the "Guinness Book Of World Records." For further information contact the SCBA at 1800 North Highland Ave., Hollywood, CA 90028 , (213) 466-448
proclaiming the taste of your favorite hard liquor or the benefits of one contraceptive device over another. At least not according to a recent public opinion poll conducted by NBC affiliate KHQ-TVISpokane. which found that the majority of those contacted are still very much in favor of these products current ban from ra dio and TV.

Of 1024 respondents, 87.7 percent were against tobacco advertisements on radio and TV, with 85.3 percent (out of the 889 persons who answered in this category) being opposed to any broadcast form of hard liquor ad. vertising. Although only 666 people responded to the contraceptive ques. tion, a smaller percentage ( 77 percent) felt that these products should continue to be prohibited. Surprising. ly, 34.9 percent of men interviewed on this subject felt that contraceptives should be advertised on radio and TV, while only 18.2 percent of women felt the same. In fact, the poll indicated that men were generally more open to the advertising of all three product categories than women

PCM Provides Perfect Audio For VCR's


Sony has developed a digital audio adapter, the "Plus 10" PCM (Pulse Code Modulation). Designed to connect between your stereo system and your videocassette player, the unit provides the ultimate in audio recording, eliminating distortion, tape hiss, wow and tlutter by converting the audio to digital signals that literally re-create the original recorded signal. Price: $\$ 3996$.

# AMERICA'S HOTTEST SINGLES HITTERS PLAY FOR WARNER BROS.! 



## WHAT'S NEW/

## Comic Book

## Characters

## Hit The Silver Screen

Those favorites of childhood comic book heroes, are back again but this time in another medium - tilms. In lact the movie industry has seemingly overdosed on these lamily. orsented, fantasy films. The current crop of movies now in or scheduled lor production includes Paramount/Walt Dis ney's "Popeye," MGM"s "Tarzan The Apeman" and "Tom And Jerry," MCA's "Conan The Conqueror" and "Flash Gor don," Columbla's "Annie" and "Alley Oop," and Avco Embassy"s "Terry And The Pirates" and "Sheena, Queen Of The Jungle.

However, these new "lun" movies are nothing like the " $B$ " grade, Saturday matinee leatures of yesteryear, employing the high quality special eflects to which the 80's film audience has become accustomed. They also are considerably
higher-budgeted productions than their predeceswors, ranging in cout from the $\$ 18$ million planned for "The Lone Ranger" remake to the $\$ 30$ million budgeted for the 1980's version of "Flash Gordon."

What has caused this new trend in moviemaking? Cer tainly the $\$ 150$ million grossed last year by Warner Com munlcattons' "Superman" and the upwards of $\$ 200$ million 20th Contury-Fox realized on their "Star Wars" epic (which has since foined the comic book ranks) were factors

Another movieland theory contends that "escapism" movies attain increased popularity during times of national stress (as evidenced by the rash of musicals and comedies produced during the depression and World War II). Perhaps moviegoers are ready to escape into a land of lantasy where it takes only a can of spinach to solve their problems. That remains to be seen, although many major sludios are betting huge bankrolls that they are.

## DISCO DROPPED

## Video LP's Up For '81 Grammys

The Nallonal Academy of Recording Arts \& Sciences (NARAS) has a new category, "Best Video Album Of The Year," which would encompass all albums of "primarily musical performances" (NARAS's description). The organization also eliminated the "Best Disco Recording" category (sounding the "ollicial" death knell lor disco?), as several of the changes planned for next year's Grammy A wards were initi-
ated at the May 1618 annual meeting of the Nattonal Trustoen of the Recording Academy held in Washington, D.C

The committee also re-elected Jay Lowy as National President of NARAS, Murray Allen as First Vice President, and Ron Kramer as Secretary-Treasurer, as well as taking the preliminary steps for a New York City telecast of the 1981 awards

## PRO:MOTIONS



Weiner Adds VP/Int'l Duties At 20th
Mort Weiner has been appointed to the newly-created position of $\mathrm{V} P / \mathrm{In}$.

Uemationul (herations at anh Century. Fox Records. Weiner will continue in his present role as VP/Sales and Merchandising for the label in addition to his new responsibilities.
A 2)-vear veteran of the record industry, Weiner served at RCA. Mo town. CBS and Metromedia Ree ords: prior to his joining 20th last vear.

Dimont Appointed VP/ GM Ai Virgin

Charlip Dimuont has been apppointed Vice President and General Manager of Virgin Rerorts' U.S. opprations Having begun at the label's British division in 19 :- as a Production As sistant. rising to Head of Manufacturing and Distribution and later. Head of Marketing and Art Director. Dimont joined the American staff earlier this vear. Prior to his entrance into the record industry. Dimont was a bookie. a legal occupation in England.

In his new powt. Dimont will assume special responsibilities for the label's marketing. merchandising and retail operations along with overseeing Virgin's entire range of activities. He will be based in the label's New York of. fices.


Charlie Dimont
Merriman Re-Signs As Music Dir. For TM Productions; Van Sickle Joins TM Programming
Tom Merriman, who co-founded the Datlas-based orgainization 15 years ago. has signed a new five-year contract to renlain as Music Director for TM Productions.
In addition. Jim Van Sickle, most recently General Sales Manazer at KFJZ-FM/Dallas-Ft. Worth, has joined TM Programming as the firni:s Managenient/Sales Consiltant. based in the Midwest. Before an 11-year stint at KFj\%-FM. Van Sickle worked at KXOL./Ft. Worth

## Meacham Joins O'Connor Firm

I'aul Meacham, whe recently remignard an VP/GM of TM Productions in order to pursue broadeast ownerahip interesta, has joined (OConnor Creative Services. In his new prest. Meachan will be conducting workshops with Australian and New Zealand radionsta-
tions currently using TM Production Libraries, as well as the production of station JI's in association with TM Dallas.
Prior to his joining T'M in 197. Meacham managed and owned several radios stations in the Southeast. He will be based at the O'Connor offices at 83 Mount Street, North Sydney.

Brinton Named Dir./
Promo \& Creative Affairs At Pavillion
Jane Brinton has been named Di: rector of Promotion and Creative Af. fairs for Pavillion Records. Having previously served as Director of Artist Development and International Promotion for Salsoul Records. as well as VP/Promotion for Tom Hayden \& Associates. Brinton most recently headed her own independent promotion firm. Brinton \& Company.

## Klein Moves Into

 Full-Time
## Spot Production

Joe Klein has announced his fulltime entry into the conmercial field with his production firm. I..A. Trax Inc.. creating what Klein refers to as "Platimum Promos" for clients such as Warner Bros, and Capitol Records. Klein began his industry career as an air personality at KAFY/Bakersfield, leaving in 1973 to form a jingle house with John IaSalle. In 197\%, Klein became the exclusive producer of spots for Camablanca Hecorll and Filin. Works, and reven of his apots have been named as finalists in the 198) CLIC) Awards competition. He can be reached at (2131 452.1981).

Rosenblatt, Marson
Form Runaway Mgt. Firm

Michacd Rome-ntblatl and Nina Mar son have announcerl the formation of Kunaway Enterpriwe.e. a New York City-based personal maznagement firm A threw- vear veteran of bire. Records.


Vincent Pellergrino
Pellegrino Upped To Dir./Nat'l Promo At Columbia
Vincent |rellegrino has been appointed Director of National Promotion for Columbia Reconds. A threeyear veteran of the label. Pellegrino joined Columbia us a New York sales rep. later becoming Associate Director of National I'romotion, his most recent position. Prior to his assaciation with Columbia. Pellegrino served as Purchase Manager and Sales Manager for ABC Record \& Tape Salen
In his new powt. Pellegrino will asmame responsibility for directing the regional and local promotion staffs with regands to almm and sinule releases on the Columbia label, reporting to Columbia VP/Pronation Ed Hynew.

Rosenblatt most recently served as $A_{s}$ sistant to the President/Director of Afil for the label. Ms. Marwon previnues ly merved as an akent for the Dilliam Morria Asponcy

Initial clients for the firm are the Now York City-basurl grxip. the Nerywsarias. Runusay Einterprimes is located at Box Ju2A. 22. Central Park Wext Now York. NY ICMI24. 12121 istul-174i

## RER/Friday, May 30, 1990 <br> 

## All Out - Change Cars

## For The Next Column . . .

Well, gang, the Gary Owens writing thing had a nice chat last week with both David Soul and David Cassidy. (I only spoke to people named David; however, this week I'm chatting with people named Goliath).

David Cassidy is booming back after a respite with his recording of "Hurt So Bad," and looks and sounds great . David Soul Iwho was originally a singer at the beginning of his career, then gained acting fame with "Magnum Force" and "Starsky \& Hutch") is more popular than at any time during his career - doing a whole bunch of movies. Incidentally, David Soul's first TV series was with Bobby Sherman - "Here Comes The Brides" on ABC.

We were nurgling at the Golden Reel Awards at the Beverly Hilton, which honors the motion picture and TV sound editors - I was the emcee guy and even though I've only done six movies, the President of the Academy did point out that despite the fact that my voice was $O . K$.. they did have to dub in my acting . . . Producer Renee Valente was the keynote speaker. and she told me she's now producing a movie based on the life of Frank Sinatra. It will spotlight Frank's beginnings and go up to his career rejuvenation when he scored so magnificently in the motion picture "From Here To Eternity." Incidentally, they are still casting for a young Frank - I was hoping they would choose a member of the Radio \& Records staff.
but so few of them can carry a note any further than the bank. OOPS Dept.
RE: The "Save The Dingbat Campaign," those Gremlins misspelled Wendell Wittler's name as "Sittler." IDon't feel bad Wendell, it could have come out Hitler...) When Wendell was a DJ, he worked at a station in Tulare. CA that may have the most controversial call letters in a long time . KCOK!
Although I'm sure the station's promotion department has depleted its supply of evil phrases . . . we're sure the rest of you scoundrels out there who read this column will create some new ones. Soccer anyone??

A letter from a Eubie Blake groupie: "Dear GO column, can you tell me a good place for rheumatism?" Sure, how about your left leg!

In a burst of cringing torpor. you can tell in little ways how your marriage is working out
. the marriage is shaky, for instance when you come home with lipstick on your new jacket . . . and your wife wants to know where you got the money to buy that new jacket!

## 

## $\approx$ DON IMUS TERMINATES WNBC/NEW YORK CONTRACT

## WBLS/NEW YORK, WIXY/CLEVELAND ADD DISCO SHOWS

NUMBER ONE FIVE YEARS AGO: "Slster COIden Halr" - America (WB)

NUMBER ONE COUNTRY: "You're My Best Frlend" - Don Williams (ABC/Dot)

N NUMBER ONE LP: "Captain Fantastic" Elton John (MCA)

# TIV <br>  

Muppets, PM Magazine Top Syndication Ratings

Outside the narrow borders of network prime time, a vast and bewildering array of independent programming exists, much of it supplied by syndicators. What shows are the leaders in the syndication sweepstakes? in pure ratings, it's "PM Magazine," according to an Advertising Age analysis of Nielsen February sweeps statistics. But "PM" was on only 43 surveyed stations, compared to 149 for the runner-up, "The Muppets." Using estimated homes reached per average telecast as the standard, the puppet spectacular leads with 10.4 million, followed by "MASH" reruns with 9.8 million and the durable "Hee Haw" ( 9.1 million). "MASH" and "Hee Haw" are also in the top ten for ratings, along with "Family Feud PM," "Happy Days," and another durable musical contender, "Lawrence Welk." Another music show, the disco-styled "Dance Fever." placed in the top five for teens and both men and women 18-49, and makes top ten for women 25-34 and children 2-11.

MUSIC (AND FOOTBALL SPOTS) ON TV - Rocky Burnette debuts on "Dinah" June 4 Larry Gatlin shows up on "Tomorrow" June 19 . . Susie Allanson will appear on the "Music City Awards" June 9 . . Lacy J. Dalton guests on "Dinah" June 2 and "Today" June 3 Thinking of advertising on NBC's "Super Bowl" telecast January 25? The price has just gone up about $18 \%$ over last year's $\$ 234,000$ per 30 -second spot. The 1981 charge is $\$ 275,000$.

NOTE: Because of the Memorial Day holiday, TV ratings for the week ending May 25 were unavailable by presstime. Our regular schedule will resume next week.

## SCDNDSOOFN:

GETTY PAY CABLE WEB PLANS TO SHOW 150 NEW FILMS PER YEAR: Premiere, the pay cable TV network recently formed by Getty Oil, Columbia Pictures, MCA, Paramount Pictures and 20th Century-Fox, announced last week that it plans to present 12-15 new theatrical motion pictures per month (virtually one every other night), or approximately 150 new films per year. Almost half of the films are expected to originate from the four participating film companies with the remainder to come from other fllm sources such as Lorimar and Walt Disney. Among the network's initial titles will be "Star Trek," "Kramer Vs. Kramer," "All That Jazz," "American Glgolo," and "Coal Miner's Daughter". . TOP 10 VIDEOCASSETTES FOR MAY: According to Videography magazine, the best selling videocassette programs for the month of May were: 1) "10," which debuted in the top spot, 2) "Superman" 3) "Blazing Saddles" 4) "Grease" 5) "Halloween," also making an impressive debut, 6) "The Godfather I" 7) "Saturday Night Fever'' 8) "Enter The Dragon'' 9) "The Wild Bunch,'" another WCI debut, and 10) "M*A*S*H,' with the latter marking its twelfth month in the top $\mathbf{1 0}$. VHS once again takes Beta in the format battle, 60 percent to 40 .

## ERR WAVES

BY BOBBY OCEAN



The hottest rumor on the streets this week was that Les Garland would resign as PD of KFRC/San Francisco. After a little digging, Street Talk found out that Les will be announcing his resignation at KFRC in order to accept the West Coast General Manager's joh at Atlantic Records. Although it was not "official" at press time, this one looks pretty solid.

KSLQ/St. Louis has a new General Manager, as former GM Ted Smith exited and WRTH/St. Louis GSM Ronald Grubles was announced as his replacement.

First Donna Summer and now possibly Elton John? Word is that David Geffen's new label will sign Elton when his current pact with MCA expires.

With the departure of Shotgun Tom Kelly from morning drive at B100/San Diego Isee Page 31, the format change rumors grew even stronger this week in Southern California. We'll go so far as to say - look for B100 to have a new format and a new identity as of next Monday (6-2) evening.

Walt Brown has left KXX106/Birmingham to join WSGN/Birmingham as Music Director.

Mardi Nehrbass has been named Promotion Director and Assistant to KIQQ/Los Angeles GM George Wilson.


WBCN'S BACK - When people in a town like Boston start going crazy, then we've got problems. The photographic proof before you is the winning entry in WBCN/Bos. ton's "Win A Pound Of Gold Contest." As part of the 350th Birthday Jubilee in the city, WBCN offered a pound of gold (valued at more than $\$ 6000$ for the most imaginative birthday greeting to the city. James Flynn, an obvious WBCN fan, actually had his back tattooed with the Boston skyline, the tall ships, a birthday wish for the city, and of course, WBCN's call letters! He walked away with the first prize and living proof. which he will be able to back up for years to come, that America was in a strange mood in 1980.

## It's Not For Me . . . <br> It's For My Roadies

Remember those outlandish Nixon Administration White House Guard uniforms? You know. . . the ones with the gaudy white jackets and black leather caps that made one 1970 appearance before being laughed into storage.

Well, Alice Cooper put in a bid on those very uniforms when he found out they had been shipped to the Iowa Federal Surplus Division. Alice wanted the outfits to dress up his road crew for a special concert on June 17 at L.A.'s Greek Theatre. Cooper has proclaimed .June 17 as "Roadie Day" in honor of his crew and his new movie, "Roadie," which opens around the same time.

But the Secret Service, after reading reports about the rock star's request for the uniforms, called Federal Surplus Division officials in Des Moines to remind them that by law the guard suits cannot be given or sold to private individuals. It seems they can only be obtained by public agencies . . . hospitals. law authorities or. say, high school bands.

Well, not to be outmaneuvered, Alice is currently making plans to invite a high school band director and some of his musical troops to wear the uniforms at the June 17 concert. Cooper said. "I'd call them Honorary Roadies. Let's see if the CIA, FBI, Secret Service. Nixon, Carter, Reagan or even Harold Stassen would object to that!"

Mark Elliott resigned as PD of Y95/Tampa last week, announcing no immediate future plans. He can be reached at Y95.

First the good news . . . KMJC/San Diego's Willy B and his wife Jamie are the proud parents of a baby girl. Lisa Marie was born May 20 in San Diego. Now the bad news . . . Willy B, formerly of WRKO/Boston, TEN-Q/ Los Angeles, and B100/San Diego, is now also formerly of KMJC, put out of work by another budget cut

To get right back to the good news . . Michael Dundas, VP/Promotion for Dreamland Records, was married May 24 to Rene Manzo in San Francisco.

Dave Nichols, who was released at WHBQ/ Memphis last week, has landed on both feet at B97/New Orleans as afternoon drive personality and Promotion Director.

Could Billy Brill, formerly of Mercury Records, be headed for an on-screen music business reporter slot on Group W's syndicated "PM Magazine" TV show? That's what we picked up. The show is now seen in 43 markets around the country and they're shooting for 95 by this fall.

Richard Byrd and Richard Long have exited WAXY/Ft. Lauderdale's music department as part of "worsening national economic conditions." Kenny Lee is the new MD for WAXY.

on Tafe reconds
DISTRIBUTED BY CBS RECORDS


If the data is unstable for sales purposes, do programmers have any assurance that they can with confidence use the information?"

# To Buy Or Not To Buy, That Is The Monthlies Question 

One of the most asked-about features of Arbitron's new and rapidlyexpanding Quarterly Measurement 12 -werk surver technique is whether or wot stations should purchase the monthly reports generated after each four-week segment is complete Last week I was speaking to the Kansats City Ad Clubs anmual "Radio Day" and there were questions on this issue, so perhaps this column con put in some detached perspective the pros and cons of purchasing these monthly highlight reports. There are several main issues to consider: timeliness, cost, and utility of the reports

Initially, when we created what was then hown as Extended Measurement during my tenure at Arbitron, it was thought that the broad casters would need and want some sort of feel for how the survey was progressing before they finally got the full 12 -week ratings book. This was also seen as a wat of possibly creating more revenue from the longer surveys. However, the monthlies have not been welcomed with open arms in major markets like L.A. Why? Let's look at the three major issues noted above

## Pros

There are some instances where it may be worthwhile for a station to pay Arbitron additional monev for the monthly reports. Since the reports include data on very broad demos, if yours is a station where $12+$ or $18+$ information could be useful, it may make sense for you to have the monthly reports in hand. Also, if you are in a market where there is no alternative ratings service, such as RAM or Mediatrend, that delivers monthly data, it may be worth your while to have some feel for what took place during the survey time frame of three months, rather than just waiting for the final verdict in the overall Arbitron ratings report. Finally, if you are a programmer and need to build a long-range trend or feel for how the stations in your market fare during two or more of the Quarterly Measurement sweeps, these monthlies may give you a clue as to how stations tend to fluctuate over six months or so of Arbitron monthly measurement

## Cons

Keeping in mind the above points, broad casters should know that there are a number of downside considerations as well. Loxok at the issues mentioned in the first paragraph - timeliness, cost, and utility.

The timeliness, or lack of it, has perhaps been the biggest reason more broadeasters have not been enthusiastic about the monthlies. Here's the time frame involved - the first monthly must nalurally cover the first four weeks of any twelveweek swerp. Weeks five through seven of the sweep see the remaining diaries from the first four weeks arrive in Bettsville before the cutoff date after which Arbitron will no longer accept usable diaries. Weeks eight and nine will see the data from the first four weeks tabulated, printed and mailed to the subscribers. By week ten of the 12-week survey, the subseribers will receive the booklets and have a chance to assess what they mean. Unfortunately, there are usually only a couple of survey weeks left before the first monthly is received and can be reviewed for possible action to help influence the sweep before it ends. The second and third monthly reports are actually received after the relevant survey has ended. Remember also that after you have received the three nonthly booklets, it is not accurate to take your 12+ share for the three months and average that figure to come up with your 12-week number. Arbitron reweights the entire QM sample when producing the final 12 -week comprehensive ratings report

Given the timeliness of the delivery of the monthlies, are they worth the extra dollars? Currently, Quarterly Measurement costs broadcasters $7 \%$ over their usual annual Arbitron tariff (this may be revised under the proposed new Arbitron contract). There is an additional levy of $5 \%$ of your license fee if your station desires the monthlies. Since the sample sizes of the monthlies are just one-third of the usual Arbitron in-tab for your market, Arbitron states that the monthly data is not to be used for sales purposes. Thus, there is no short-term chance for a station to recoup the addi-

## Q\&A

Ron Harper, PD of KQID-FM/Alexandria, LA, recently wrote to ask, "During the spring sweep we were off the air three times, during rated periods, with technical difficulties. Are those quarter-hours weighted any differently?"

Sorry. Ron, but the answer is no. The Arbitron software is not set up to handle customized computations for station technical difficulties and off-air spurts. Basically, the more you are off the air. the more you may be potentially hurting your ratings effort. Make sure you contact Arbitron immediately to let them know of the TD so they will print the specifics on page five of the report. At least by doing this your sales staff can point out to buyers and advertisers that if your numbers sujfered, the technical difficulties may have contributed to that decline.

## Week In Review

## Arbitron Revenues Up $25 \%$

According to recently disclosed figures, the revenues for the Arhitron division of Control Data were up $\mathbf{2 5 \%}$ in 1979, vervus 1978. 1979 research revenues, for radio and TV, were approximately $\$ 44$ million for Arbitron, making the company the fifth largest research firm in the U.S., in terms of billing. Niclsen is tops with 1979 revenues over $\$ 300$ million, mostly from marketing research.
Jack Fawcett, Arbitron Western Manager, Dies

1ongtime Arbitron account executive and management figure Jack Fawcelt recently passed away after a long bout with cancer
Fawcett at one time was Vice.President of Arbitron Radio Sales and Marketing, and more recently had headed the Los Angeles office and Western Region for Arbitron Radio sales. Jack is survived by his wife Betty, who has asked that in lieu of flowers contributions be sent to the American Cancer Society

## "Station Diary" On The Way

Through the vehicle of this column, and the NRBA Resource Newsletter, His writer has been overwhelmed with requests for the "station diary" mentioned in the May 2 column. More are being printed, so thanks for your patience if you don't get your copy in the next few days.
tional costs of the monthlies through revenue generation. In these economic times a broadcaster may have to look hard at the choice of paying Arbitron $7 \%$ more or $12 \%$ more for the 12 -week survey data.

If there is not sales payoff month-to-month, then is there some programming information that can be gleaned from the monthly data? The problem here is twofold. If the data is unstable for sales purposes, do programmers have any assurance that they can with confidence use the information with any faith in the reliability of what the num bers are saying? Second, since most stations are not giants like WCCO, KMOX, or WJR, can the overall $12+$ or $18+$ data be meaningful enough to give the PD useful feedback?

## Improvements Suggested

Given the above points pro and con, you can see that those who have chosen not to accept the monthlies in their Quarterly Measurement markets may have had some valid reasons for doing so. In an upcoming column we'll take a look at some suggestions this writer has for how Arbitron can follow through on what seems to be a good idea (monthly data) with some improvements that may make the monthlies more palatable to broadeasters. Stay tuned.

Jhan Hiber, former Manager of Radio Mar ket Reports for Arbitron, is H\&R Research Editor Contact Jhan with any reseurch or ratings ques lion you may have.



## Research Internships For Radio

Probably one of the most difficult aspects of actually getting a radio research effort off the ground is finding qualified individuals to design and implement the research. Roger Davis, PD at KXIC in lowa City, IA, has come up with a unique approach that may be something you should consider if your dollar and/or people resources are limited

KXIC has the advantage of being situated in the same town as the University of lowa (rumor has it that the Hawkeyes will be ranked 18th in Sports Illustrated's preseason college football poll!!) Many small market radio stations are located near colleges or universities, and I know that many of you have drawn upon those resources, either by hiring a faculty member on a consulting basis or by lining up a class project pertaining to some aspect of the station's research plan

oger has come up with an internship program which promises to elicit even greater involvement on the part of the students. Labeled the "Summer Music Research Internship" pro gram, the idea is to give participating students
two or three hours credit in exchange for their research work. The program is jointly sponsored by the University of Iowa Department of Broadcasting and is supervised by the Chairman of that department

The details of the program are presented in the program description (shown in its original form on KXIC letterhead). As you can see from the description, the program is very well organized and tightly planned. This is an important feature which would help you convince an academic department to cooperate with the project, although many of the details would be worked out after initial discussions with someone at the participating college

The reading material assigned for Week \#1 consists of the series of Media Marketing columns which dealt with "the complete market research project" (last summer and early fall). It should be noted that most students in the program will have had previous exposure to research techniques, so the Media Marketing material is designed to acquaint them more specifically with radio research issues.


## KXIC/University Of Iowa Research Internship Program

The students selected for this program will work on a program to determine familiarity and acceptability of recording artists played on KXIC for the KXIC audience. This program will be supervised by Roger Davis, Program Director of KXIC and Dr. Robert Pepper, Chairman of the Radio-Television Department at the University of Iowa, and Professor Becker at the University of Iowa

Week \#1: Students will read material written specifically about doing music research for radio. Students will meet at the beginning of the week to discuss this material and to design a questionnaire to be used in doing the research. The group is to have a questionnaire designed and approved by the end of this week

Week \#2 - Week \#6: Students will do research calls using the questionnaire designed in the first week. Music artists to be researched will be furnished by the station. Each student will have a different list of artists and will work independently during this period. The student will meet briefly once each week with the supervisors to review progress

Week \#7: Students will compile the research information gained over the previous five week period. This information is to be included in a report which is to be prepared for presentation with the other students in the group during the final week.

Week \#8: The students will meet with the program director to present the results of the survey and make recommendations for use of the material

In addition to the above, students will have the option of attending sessions to be scheduled on an evening or Saturday which will explain some other areas of station operation, including sales, programming/news/production and traffic/bookkeeping. These will not be a part of the regular program, but will be available to give the student a broader insight into the overall operation of the station.

This internship is a project completion oriented program. That is, the student is given a project to complete, rather than a certain number of working hours. (There will be certain guidelines on when during the day the research calls can be made.) The internship is available as a 2 or 3 credit internship. See Dr. Pepper for details.
P.O. BOX 2388 - IOWA CITY, IOWA

52244
(319) $354-9500$

An internship program of this type, which runs during the summer only, is most useful in completing a "one-shot" project rather than being part of any on-going music research program. In other words, doing call-out research on current releases is a year-round task; a program like this might be used to set up a music research system, but then you would have to face implementation problems at the end of the summer. Of course, you could try to run the program throughout the school year, but simply "plugging in" different students to an already existing system would probably not be viewed by most colleges as having sufficient academic merit. Thus, the one-shot project seems your best bet

KXIC is planning to research listener preferences for "olides." Since oldies are just that, old, preferences for them will not shift as fast, and the information obtained this summer should carry KXIC until next summer, when it can repeat the process. Examples of other projects which might be conducted under such a program include

1. A survey of the local radio market who listens to which stations and why.
2. A consumer satisfaction survey - what do listeners like and dislike about your station.
3. An advertising planning survey - what percentage of the market is unaware of your station, knows its format, likes it, listens to it occasionally, etc. (see Media Marketing columns in early April/1980).
4. A survey of potential local advertisers what are their perceptions of advertising on your station.
These and many other useful projects can be undertaken under the auspices of an internship program

- o you can get a lot of good research done through such a program - what do you have to give in return? First of all, you must be prepared to educate as well as direct the students. Notice that KXIC is making a number of sessions available to the interns, so that they can get a better feel for how a radio station really operates. This is an important part of the learning experience for the students and, again, a good way to help convince a college of the program's academic value

Basically, you should expect to give up some of your time in exchange for the students' and professors' time. The research you will get out of the program would have cost you many dollars had you paid for it directly; so, in lieu of dollars, be prepared to spend some extra time instead. The effort should be worth it, and an internship program like KXIC's is a great public service activity - everyone benefits!

Aspecial thanks to Roger Davis of KXIC for sharing this information. If anyone else out there is running similar programs, please share your experiences with me, and l'll pass them along


## New lork Is Where The Intion Is:

WRKO 7-5
WFIL 24-22
WCAO 19-15
F105 add
JB105 deb 32
WPGC 30-24
CKGM add
WXLO 18-18
WKBW 28-24
WHB 13-12
WZUU on
CKLW 30-28

KFI on
KFRC 22-17
KHJ on
KEARTH 15-11 WAXY 19-16
KIQQ on
WFBR 22-20
WBBF 23-18
WTRY on
WICC 13-11
WAEB 25-20
WKBO 30-27
WHYN 27-24

WTIX 37-34
WRJZ on WKIX on

KWEN on
WZZP 27-26
WOHO deb 24
KTAC 24-22
KRUX add
WHEB 19-13
13FEA 16-16
WFBG add

WYRE deb 30
WSEZ 37-30
WFLB on WTMA deb 30 KFYR on WTRU on WGBF on KBDF on KBOZ deb 30

# "THEVE FROIN NEW YORK, NEW YORK" 

## FRANK




## SINATRA

Produced by Sonny Burke - Orchestra and chorus arranged and conducted by Don Costa

## Page 18



| WIFI | KRSP |
| :--- | :--- |
| WPST | KRUX |
| l4Q | KTKT |
| WFLY | WLBZ |
| WBBQ | WTSN |
| WIGY | K104 |
| KBFM | WFBG |
| KEEL | WCIR |
| BJ105 | WISE |
| KX104 | WANS-FM |
| WNOX | WSPT |
| KENI | WGBF |
| KERN | KSLY |
| KIOY | KCBN |
| KCPX | KBIM |

# "The Very Last Time" UTOPIA 

Produced by Todd Rundgren and Utopia
for Alchemedia Productions
On Bearsville Records
Manufactured and Distributed by Warner Bros. Records

## Brad Messer

## A Rare Bird: The Round-Robin

"THIS IS JANE dOE at THE FOOTT OF THE MOUNTAIN, WHERE THE THREAT OF FLASH FLOODS IS ON EVERY MIND. NOW HERE'S JOHN SMITH IN PLOWTOWN, FIFTY MILES TO THE EAST, WHERE IT APPEARS 'THE CROPS HAVE BEEN HIT HARD."
"I'M JOHN SMITH. PLOWTOWN'S 20-MILLION-DOLLAR CHERRY CROP IS COVERED WITH TWO TO SIX inches of volcanic ash, and the farmers say the only hore is rain, soon and HEAVY

The volcano story didn't stop at the botton of the mountain. It spread across $W_{\text {ashington }}$ State and parts of Oregon, eastward through the Idaho panhandle into Montana and Wyoming and clear to the East Coast, then over the Atlantic Ocean. The geographic spread of the volcano story dwarfed a major hurricane. Perhaps it is a taste of the reporting problem to be faced in the event of a nuclear meltdown sending a hot cloud across thousands of miles.

One useful journalistic technique in the early stages of a very spread-out story is the telephone round-robin, which switches from one location to another and on to another, offering a one-tine network of reporters filing localized angles. It costs little, packs a lot of information, sound good on the air, can be created quickly.

The round-robin is constructed from last report to first. Backward. Then it is spliced into the correct running order. That eliminates the dead end you'd hit if you had your first reporter introduce the second. then the second reporter doesn't answer or files an unusable report.

How to construct a round-robin. Call a station in Smalltown and record a report. Then telephone your man in Midtown and ask him to end his leed with a handoff to Smallown. With Midtown's report safely on tape, call Bigtown and explain that the Bigtown feed will be followed by a Midtown report so the reporter should end with "here's Joe Blow in Midtown," So on until you've covered the desired number of locations. Then everything is spliced or dubbed into opposite order, resulting in a smooth series of reports moving gengraphically across the affected parts of the nation.

The handoffs can easily be tailored to specific information in the following report, as illustrated in the sample at the top of this column. The John Smith report was recorded before Jane Doe was called, so Jane was told exactly what to say in her handoff.

Stringing six or eight reports together this way gives the impression of having a big live network of reporters. That, of course, is a false impression that any straightorward news operation will disclaim, simply by introducing the roundrobin as "a series of reports recorded here during the past hour" or "several reports just recorded from the volcano to 400 miles downwind of it" or some similar nondeceptive disclaimer.

I'm no lawyer but somewhere along the line I've acquired the impression that we must disclaim any prerecorded material that a listener might reasonably assume is live. Check your attorney

The round-robin technique is kinda like putting together a kid's toy, in that the instructions are confusing until you've done it once, then it's so simple it is hard to believe it was ever confusing.

Round-robin is a useful technique for geographically widespread stories and one-town stories with lots of angles, such as field reports from election precincts, or Memorial Day reports from the park and the parade and the cemetery, or severe weather reports from several parts of town. It isn't used often but applied to the right story it's good change of pace.

## Rip "N" Read

## Bell Twangs His Telephone

MONDAY JUNE 2: Alexander G. Bell performed an important laboratory experiment leading to perfection of the telephone 105 years ago today, sending the sound of a steel spring thrı a wire. The following day he transmitted the sound of human speech (1875).

Former astronaut Charles $\{$ Petel Conrad is 50. Sally Kellerman is 42. The Beatles' "Sgt. Pèpper" album was released in the U.S. in 1967. Native Americans IIndians) were granted citizenship in 1924.

*     *         *             *                 *                     * 


## First Walk In Space

TUESDAY JUNE 3: The first spacewalk was fifteen years ago today when Edward White floated outside his Gemini space capsule, as part of a four-day mission in 195.

Actor Tony Curtis is 55. The Rolling Stones began their first American tour in 1964. The first meter maids were hired 20 years ago by New York City.

## Teton Dam Collapse

WEDNESDAY JUNE 4: 30,000 people were temporarily homeless when the Teton Dam gave out four year ago today in Idaho. There were eleven fatalities.

Actor Bruce Dern is 44. Dennis Weaver is 56. TV's Charles Collingwood hits 63. The minimum wage law is 68 .
******

## Assassination Of Robert Kennedy

THURSDAY JUNE 5: At a time when it appeared he was quite successfully running toward the Presidential nomination - he had just won the California primary - Senator Robert F. Kennedy was murdered twelve years ago. He died within hours 16 -(t-68). Assassin Sirhan Sirhan remains in prison.

Thirteen years ago the Six-Day war began between Egypt and Israel. Journalist Bill Moyers is 46 . Soon after the U.S. declared war against Germany in World War I, ten million men volunteered for the military draft in one day, 63 years ago today (1917).

## Happy Birthday Chrysler

FRIDAY JUNE 6: The Chrysler Corporation, which has become an endangered species, was born 55 years ago (1925). The first drive-in movie theater opened at Camden, NJ 47 years ago (1933). Exactly a quarter-century ago the monster hit "Rock Around The Clock" began nine weeks as the nation's \#1 song.

In 1944 this was D-Day, the Normandy Invasion by some 175,(M)) Allied troops along fifty miles of coast. They used $4(N)$ ) ships and $11,(K N)$ airplanes and eventually succeeded in eliminating Hitler.

Bjorn Borg is 24 . Country singer Joe Stampley is 36 .

## John Leader

## A PROMOTION YOU CAN LIVE IN!

## WLS Dream Home Giveaway

In case you were having trouble locating the "big contests of spring" this year, perhaps you should have checked your AM radio dial at around 89 during the evening hours. With a signal that's a nighttime legend, WLS/Chicago has just given away a $\$ 75,000$ new house.

Interestingly enough, this is not the first time WLS has aired this particular contest, but this year's version was by far the most successful attempt. WLS PD John Gehron told me, "For this particular giveaway. I have never before seen so much mail. We wound up with six giant-sized boxes, big enough to pack a desk in, filled to the top with individual entries. We must have over a million and a half entry forms. and, believe me, I haven't sat down and counted them all, nor do I intend to. The Jewel Stores printed up 650,000 entries for their outlets and were forced to go into a second printing because they ran out."
Backtracking a bit, the promotion was call "The


John Gehron
Program Director. WLS/Chicago Dream Home Giveaway," and the logistics were very simple. The station contacted a builder and arranged for him to sell one of his new houses to the station. John. explains, "We went directly to the same builder we had
better because we were able to go on the air in March. just as the interest rates were going sky high, and offer a brand new house. It really is still 'the American dream' to own a new home, and we found that for the audience we're trying to please this contest was tailormade."

## No Forced Listening

One of the more interesting aspects of the WLS contest, beyond the magnitude of the prize itself, is that the promotion did not actually force listening. You did not have to be listening to win. You only had to fill out an entry form and mail it in, then correctly answer the question "What's your favorite radio station?" when WhS called.

I asked John about the philosophy behind this particular type of giveaway. "It creates excitement on the
able to cross those barriers of different formats and age groups. This contest shows that people will respond and that they are still out there in large numbers listening to us."

## Believability

The key ingredients for a successful promotion are all present in the "WLS Dream Home Giveaway." First of all, the prize is right. John's points about "the American dream" and the skyrocketing interest rates make the grand prize of a home all that much more attractive.

The promotion also came at listeners and potential listeners from many sources. They heard about it on WLS, they saw it in the newspaper, and they were exposed to it in grocery stores all over the city. Entering was easy, literally the price of a postage stamp, and there were more prizes to be won other than just the giant final prize.

As John told me, "Our promotion department just brought everything together perfectly for this contest. It takes internal and external coordination to do this type of promotion properly, and our promotion staff did a superior job of getting all the ads together and making the thing have a tremendous impact.
"And it was quite a morale-builder for the staff too. At jock meetings during the contest about all I had to do

## "At jock meetings during the contest about all I had to do was to show them the amount of mail the contest was producing and they knew that this one was a real winner."

radio station and I really question how successful forced listening can be if you overdo it. People do have their lives to lead, and radio certainly isn't the focal point of their day, so we look for different ways to promote WLS. Sometimes we do contests with forced listening and other times we try to create listening in different ways.
"Just letting people know that WLS is giving away a $\$ 75,000$ house creates a lot of talk and a lot of listening by people tuning in to see what's going on. You don't want to burn your listeners out by forcing them to listen
was to show them the amount of mail the contest was producing and they knew that this one was a real winner. It was a total success!'

Giant giveaways have to be believable in order to be totally successful, and WLS, a station famous for its big contests, knows how to create that kind of believability. Naturally, people who enter a giveaway for a $\$ 75.000$ house know that only one person will emerge as the winner, but the use of qualifying prizes by the station helped insure that people would believe they might win something in the process of trying to win the big prize.

This type of contest works best for a station like WLS for two reasons: first, WLS has a long history of giving away some pretty fantastic prizes in its giant promotions: second, WLS is not a new station trying to gain visibility in the Chicago market. WLS has a giant cume and a healthy, albeit somewhat diminishing, quarterhour share. This type of promotion, which did not force listening, served to reinforce the station's call letters in the minds of its already large listening audience. And the prize itself was one picked specifically to appeal to the core of the WLS audience - families.

Giving away a house is quite a contest. Doing it right and making it believable is quite a feat. WLS has again shown that the best promotions are well conceived and professionally carried out, and those are lessons that
apply to any contest regardless of magnitude.
used the other two times we did the house giveaway. He had sold out both of his previous developments and he was very anxious to hook up with us again. He gets plenty of free publicity from the contest; people do go out to actually look at the house and he gets a chance to show them other homes in the tract."

Once the house was secured, the promotion began with coupons printed in the Chicago papers, which listeners filled out and mailed in to WLS. The Jewel Stores, Chicago's largest food store chain, also provided entry forms at all their locations. Also, the builder of the home made entry forms available at both of the sites where the actual "dream home" was built. There were two housing developments in separate locations, each with more than one home the grand prize winner could select.

The pre-promotion began in March, and the entire contest ran for 10 weeks. John explained another twist in the giant contest. "We gave away a lot of qualifying prizes in the process of creating our finalists for the house. The contest was designed to be a drawing for the final winner, so we made calls out to people who had registered by sending in entry forms. When we reached them by phone, we asked them what their favorite radio station was and they would answer WLS. You know, it's kind of amazing, but we don't ever get the wrong answer when we ask that question. When they answered correctly they immediately became eligible for the grand prize drawing and they won one of the qualifying prizes. We gave away things like microwave ovens, stereos, 10 -speed bikes, color TV's, and luggage. The people seemed to be just as excited about winning the smaller prizes as they were to be in for the grand prize drawing.
"Then, on May 12, live on Channel 7's 'AM Chicago Show,' John Landecker made the grand prize drawing. All 35 finalists were present, and a young lady from Indiana won the house. She and her husband and their two kids will be moving up to Chicago to live in their new dream home.
"This was undeniably the biggest response we've ever received on a contest. The timing couldn't have been
all the time. They can only listen so much. If this kind of promotion helps them remember that they tuned into WLS at some point in the day and they put us down when they fill out their diaries, then it works.
"I know I'm repeating myself when I tell you how much mail this contest brought in. but it really was incredible to me to actually be able to measure a response of this magnitude. It shows me that WLS has a very strong base of listeners. The bulk of our audience tends to be families. We consider ourselves to be a family station in that we are not just teens and not just adults. We're still


WASHINGTON PAYOFF - After a recent Washington, DC concert Kenny Rogers presented the grend prize in a WPGC/Washington contest to the winner. The prize wes a gold record for Kenny's recent "Coward Of The County" singte, and the winner was thrillod to receive something mast leymen never even see. Pictured backstage ot the presentetion are (1-r): the winner and her husband; Nate Woodstock; Sharon Priddyman (wife of WPGC GM Bill Priddyman): Tom Schobert of EMIAUA Promotion; Scott Woodside, news anchor and cohost of the ElliottWoodside morning show on WPGC; and Kenny Rogers.

## May 1980 Mediatrend Estimates

This matorial is copynghted by Medma Statistics, Inc. Non subscribers to the Mediatrend sarvice may not reproduce or otherwiso use inis intorma tion in any form
Note - denutes station which did not rank in Medlatrend's Top a) for the relevant month

All share estlmates are tor motro average persons $12+$. Monday- Friday, 6 am-midnight.

A-AOR, B-Block, B8-Big Bend, BM-Boautiful Music, C-Country, CLClassical, D-Disco, +Jazz, N-Nows, O-Oldles, PA-Pop/Adult, R-Rock, RL-Aollglous, S-Spanlsh, T-Talt.

## New York

WBLS Keeps Climbing, Increases Lead; Steady Book For Most; WABC Beats WNBC For First Time In 3 Months; WCBS Down; WPAT-FM Up Nicely, Moves 13-8; WNEW-FM Up 11-10; Top 10 Dropouts: WADO (8-13), WRFM (10-14)

## WBLS (B)

WINS ( N )
WKTV (B/D)
WOR (T/PA)
WPLJ (A)
WABC (R)
WCBS ( N )
WPAT-FM (BM)
WNBC (R)
WNEW-FM (A)

| Mar. ${ }^{\text {'80 }}$ | Apr. ${ }^{\prime} 80$ | May '80 |
| :---: | :---: | :---: |
| 5.6 | 7.7 | 9.1 |
| 6.2 | 6.6 | 6.7 |
| 6.0 | 6.6 | 6.7 |
| 6.9 | 6.8 | 6.7 |
| 5.5 | 6.6 | 6.5 |
| 3.5 | 4.1 | 4.3 |
| 5.3 | 4.9 | 4.0 |
| 4.9 | 2.7 | 3.9 |
| 4.0 | 5.1 | 3.5 |
| 3.1 | 3.1 | 3.2 |

## Los Angeles

KABC Rebounds Back To Top; KMET Up Slightly; KNX Regains News

Lead; KRLA Continues Slippage; KLOS Scores Big Comeback From Outside

Top 20; KNX-FM Debuts From 17th;
KRTH Drops Sharply (4-14), KDAY Dives From 7th To Below 20
KABC (T) Mar. ' 80 Apr. ${ }^{\prime} 80$ May '80
KMET (A)

| Mar. ${ }^{\prime}$ '00 | Apr. ${ }^{\prime} 80$ | May ${ }^{\prime} 80$ |
| :---: | :---: | :---: |
| 8.3 | 6.0 | 8.4 |
| 7.5 | 6.6 | 6.8 |
| 5.8 | 3.5 | 4.6 |
| 4.8 | 5.1 | 4.3 |
| 3.6 | 3.9 | 4.0 |
| 2.6 | 4.4 | 4.0 |
| 6.5 | 3.8 | 3.9 |
| 5.7 | 4.2 | 3.6 |
| 3.9 | - | 3.2 |
| 2.1 | 2.5 | 3.2 |

## Chicago

WBBM Up 4+, Regains Lead; WGN Drops To Second; WLAK Gains On WL.OO In BM Race; WLUP Down Again; Changing WDAI Up Solidly; WGCI Improves; WLS In Drastic Drop; Newcomers: WDAI (16-8), WGCI (14-9); Dropouts: WMET (8-14), Classical WFMT Back Out Of Top 20

|  | Mar. '80 | Apr. '80 | May '80 |
| :--- | :---: | :---: | :---: |
| WBBM (N) | 9.5 | 6.2 | 10.4 |
| WGN (PA) | 7.7 | 9.6 | 8.6 |
| WLOO (BM) | 6.2 | 7.1 | 6.8 |
| WLAK (BM) | 6.0 | 4.4 | 6.0 |
| WIND (N) | 4.0 | 5.4 | 5.4 |
| WMAQ (C) | 4.1 | 5.8 | 5.4 |
| WLUP (A) | 6.7 | 6.1 | 5.0 |
| WDA1 (PA) | 2.8 | 2.3 | 4.0 |
| WGC1 (B) | 5.8 | 2.9 | 3.7 |
| WLS (R) | 5.5 | 9.3 | 3.7 | * WDAI has changed calls to WRCK

## Arbitron

Continued from Page 1
Another aspect of the contract is that subscribers must advise Arbitron of any new rate cards pub lished, at which point license fees are increased. This may mean that Arbitron rates could go up as often as commercial rates.
Both Christian and Nelson stresied that those disturteed by Arbitron's pricing policies should consider pledging their financial support. As Christian put it, "The Advisory Council hears more complaints about rates and pricing than anything else. Now is the time for broadcasters to rally behind the All-Radio Industry Ne gotiating Committee.'
Arbitron spokepersons had no comment on the developments. Counsel Tony Kelsey failed to respond when contacted, and Manager of Communications, Connie Anthes, confirmed only that Arbitron and the Radio Advisory Council agreed that "non-financial" aspects of the proposed rate card and contract would exclusively be discussed at the EI Paso meeting.

## Clear Channel

Continued from Page 1
with an agreement the United States made with other countries of the Western Hemisphere (Region 2) over two months ago in Buenos Aires. It comes only two days prior to the date all countries had agreed upon for submitting their proposed inventory of AM stations in operation for 1982 including the projected assignment for new stations resulting from restricting Class 1-A clears. (Next week R\&R will take an in-depth look at the effects of the clear channel decision and the FCC recommendations as they relate to Region 2.)

While the FCC might create as many as seven new stations on each of eleven non-duplicated clear channels, even more stations might be added on other clear channels for a total of 100 to 125 new stations. Still additional day. time facilities may be created by developing channels adjacent to the clears which have been previously reserved in case the FCC decided to allow clears to increase their power, an idea the Commission has rejected. For reaction to the decision, see Page 4.

## Expo

Continued from Page 1 Los Angeles, with accommodations also avallable at the nearby Hilton and Biltmore. Registration fees have been set at $\$ 150$ for NRBA Members - additional NRRA-member registrations are only $\$ 130$

## Energy 80

Continued from Page 1
realistic simulated trip through space, including NASA footage of Earth from thousands of miles out and a flyover of major energy pro-

## Hattrick

Continued from Page 1 ing from anyone who's willing to work hard and has a broad and progressive view of our industry The future growth of this organization will be realized and is dependent upon the people we unite."
$\$ 190$ for non-members - with additiunal registrations just \$170. A special spouse rate is offered for only $\$ 50$.

Registration forms will appear next week In RAR. For further in formation, call the NRBA at (202) $466-2030$ or R\&R at (213) 553-4330.
blem areas. Orson Welles provides narration for what is described as a spectacular experience.

Golden West feels that radio can bring this upbeat energy message across, calling on the best elements of American drive and ingenuity to provide answers. As GWB Radio President Richard Kale states, "Your radio station, broadcasting Energy 80 messages, might be the spark that ignites the creativity of the one American, working at home tinkering or at the job inverting the solution to . . . our energy needs."


FREE MONEY - KAUM'S EASV - KAUMIHouston gave away $\$ 10,000$ to the 100th caller who phoned in after hearing "Hey Jude" recently. The two winners, who will buy a house with their prize money, are pictured with KAUM air personality Ted Carson (rightl, who informed the lucky couple that they'd walked off with the big winnings.


BOZ PEOPLE PARTVING - Pictured at a party thrown by Columbia's Boz Scoggs are (l-r) KCBS.FM/San Francisco MD Diadre Gentry, Scaggs, and PD Sean Conrad.


WLCY CHEEAS UP TAMPA - WL CYITAmpa sponsored its first Super Cheerleaders competiton at a local mall. with thousands watching. Standing with the winning cheorleaders from Boca Ciega High are air personality Steve Summers and MD Beau Richards, while protesslonal cheerleading is represented in the front row by members of the Tampa Bay "Wowdies, " who encourage the local soccer tearn, the Rowdies.

## WIN A 5 ' 7 TUTONE



* Cherry Condition, Tu-Tone Bronze \& Cream, Corvette Wheels. Gutsy 6, Extra Custom Chrome \& Pinstriping, AM-FM Stereo \& Cassette Tapedeck. 47,000 Original Miles. T\&A Estimated Miles Per Gallon: 18 Hwy, 15 City. Use these figures for comparison only Your mileage may differ!
* Tommy Tutone \& Columbia Records Invite You And Everyone At Your Station To Participate In Our '57 Chevy Giveaway.
* You Can Be Behind The Wheel Of This Beautiful Bronze And Cream Tutone Chevy Sedan By Correctly Guessing What We've Placed In The Car's Glove Compartment. Guess Right And You're The Winner. In Case Of A Tie, All Correct Entries Will Be Placed In A Chrome Hubcap And Tommy Will Pick The Final Winner.
* All entries must be received by R\&R no later than June 6th. The winner will be announced in the June 20 issue of R\&R! Have fun!

Just Fill Out The Entry Blank Below And Send To: Tutone, c/o Radio \& Records, 1930 Century Park West, Los Angeles Calif. 90067.


2. CBS will deliver the car to the winner
3. All omphoycts of radio station
entires, subject to the terms below.
ondres, subjactro the rerms below. A. Alren tos muar bo subminted on oficial Radio \& Records printed weekly in R\&R.I.
5. All materisis submitted become the property of CBS and CBS thall hove the right to use any such material in connection with this conteat By entering this contest the winner agrees that CBS mav use his or her name and/or phoro in adverisoments withour compensation and grants CBS all rightu to said use
6. All entrants must be bighteen years of age or older to be or representarives of CBS Inc., CBS Recorde. Terry Powell Radio 8 Records and/or their affilistes or subsidiaries, including without limitation, those involved in the creation or
production of this contest and members of their immediate
fomilles, are not ellgible to win the car. 7. CBS' determination as to whor io m. By particlpating in this contest the winner of the car
8. releases CBS Records, CBS Inc. and Radio \& Records, their agents reprosentarives, and employees from any and al liability with respect to the car of any kind. and acknowledges that said parties have neither made nor are in any manner responsibie for any warranty, representation or guarentoe express or implied in fact or in law, relative to the car, in cluding but not limited to the carie quatiry, merchantability 9. Any nocessary insurance and all applich 9. Any necessary insurance and all applicable toxes with
respect to the car. Including but not limited to all local, stat and tederal taxes are the sole responsibility of the winner of the car.



## PARAIIEL ONE PLAYISTS




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Pmerber IIE Selected stations in ammer mankets ithep are format dominant' endor axert a slgnificant local intluanca. This paralial imay contain some secondery markef stations that do nof Quallty for parallel twostatus.

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RER/FIday, Moy 30.1500
MICHAER JACKSON



PURE PRARIE LEAGUE Let Mo Lo
Page 27

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## Others Getting Significant Action

PINK FLOVD＂Run Uke Hell＂（Cotumbla） $17 / 1$
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 BENNY MARDONES Into Tho Nhat（Polydor） 13

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| PARALLEL ONE | RgE Top－40 Radio Reporters |  |  |  |  |
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| WERC 24-18 | WBBC 28-25 | WTMA add |
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293 deb 28
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KXX106 11.5
WERC 24-18
WSGN add
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WAPE deb 25
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WLAC deb 30 WSKZ 18-9

WRIZ on
WA YS 14-10 WRVO add WOW add
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WANS-FM 14-9
KPUR add
WAKX deb 33
KBOZ add



Produced by Michael Omartian

# THE PICTURE PAGES 

Off The Wall Gold


Epic's Michael Jackson recently gave CBS Records' Los Angeles branch a special gold record of his latest LP "Off The Wall" in recognition of sales exceeding 500,000 unlts at the branch alone. Pictured are (l.r) CBS's Ray Welch, CBS VP Del Costello, Jackson, GBS Branch Manager Dennis Mannon, CBS's Maurice Warfleld and Roger Holdredge, and E/P/A's Lori Holder

New York Joins Pure Prairie League


Casablanca's Pure Prairie League played the Botrom Line in New York recently, with a sizable label contingent present Pictured backstage (l-r, standing) are Casablanca's John Brodey, PPL's Mike Reilly and Vince GIll, Casa. blanca President Bruce Bird, group's Jeff Wilson and Mike Connor, Polygram's Herb Gre日ne, Casablanca's T.J. Lambert Polvgram's Joanne Kuris, PPL's Billy Hinds, manager Jack Daily, and Casablanca VP Brian Interland; (kneeling) Casablanca's Bobbi Silver.

## Jo Jo Zep \& Falcons Soar



Columbia's Jo Jo Zep And The Falcons met with record company execs on the occesion of their American debut LP's release. Pictured at Columbia's New York office are (l.r) Columbia's Mason Munoz attorney Paul Schindler Columbia VP's Gregg Geller and Jae Mansfield, Mushroom (Australia) President Miche Records President Michael Klenfner, CBS Records Divlsion President Bruce Lundvall, and Full Moon Chairmen

Jerry Lee Rocks Palomino


After a recent benefft performance at L.A.'s Palomino Club, Jerry Lee Lewis made a surprlse visit to the Elektra/Asylum headquarters. Wet coming the infrequent vis/tor are (1.r): E/A GM Ewell Roussell, Jery Lee, E/A Chairman Joe Smith, album producer Eddie Kllroy. Lewls's manager Robert Porter, and Lewis's tour manager J. W. Whitten.

## Arista Inks Aretha



Arista Records has announced the signing of singer Aretha Franklln, after 13 years with Altantic. Shown celebrating are from teft actor land Arethe's husband) Glyn Turman, Aretha and Arista President Clive Davls.

## N.M. Walden Dances Radio City To Life



Now York's Radio City Music Hall hosted Atlantic's Narada Michael Walden recently while he was on tour promoting his current LP. 'The Dance Of Life " Backstage visitors include (1r): Attantic/Cotillion VP Everett Smith. Walden, Altantic Exec. VP/GM Dave Glew, Cotillion Prssident
Henry Allen, and A tlantic VP Vince Faraci.

# THE PICTURE PAGES 

CBS Strolling With Egan


Walter Egan was guest of honor at a recent Columbia Records listening party for his forthcoming LP. "Last Stroll." The "all ears" group pictured above includes (l-r): Egan's business manager Nick Ben-Meir, CBS's Dennis Hannon, Columbia Records VP Joe Mansfield, Coll Powell, Egan, Columbia VP Michael Dilbeck, manRecords Division President Bruce Lundvall, Columbia's Terr' Powell, Egan, Columbia V Matlo Sounds attorney Bernie Fischagers Stan and Greg Lewerke, Columbia Marchandising

## A\&M Inks Hazel O'Connor



English singer/composerlactress, has been signed by A\&M Records. Her first solo album will be Hazel O Connor, English singer/composer/acirn "Breaking Glass" performing songs she wrote. The soundtrack LP released in 1981, however she stars in the film Breang Glar (l-r) A\&M Sr. VP Derek Green, O'Connor's manager is on A\&M and due for August release. Pictured in London are (l.r) A\&M Sr. VP Derek Green, O'Connor sime label's Alan Edwards

ECM Meets In Munich


ECM held its annual A\&R/marketing meeting at its Munich headquarters. Label representatives shown are (l.r) witz ECM Munich's Thomas Stowsand and Steve Lake, French product manager Jean Pierre Weiller, ECM Munich's Hans Wendl, and ECM President Manfred Eicher
"Xanadu" Preview

L.A. was the scene of a recent preview party for MCA's "Xanedu" release. Shown enjoying the festivities are (1-r): Jet Records President Don Arden, ELO member and "Xanadu" soundtrack co-producer Jeff Lynne, and MCA Distributing Corp. President Al Bergamo.

## Watermelon Man Revisited



Comedian Gallagher recently appeared at Flanigan's in Nashville to promote his UA comedy LP. Pictured backstage after the performance are (l-r) EMIA/UA's Bob Alou, Dick Williams and Jerry Seabolt, Gallagher, EMIA/ EMIA/UA s Bob Alou, Dick Wresident Jim Mazza and EMIA/UA Division VP Lynn Shults.

## In Transit Mobilizes At RCA

 RCansit with a self. titled debut LP due for June release. The album will be the firct issued with Still Life Productions, following a recent pact with the the firl Picturad are (front row, l-r) band members Clark Garman and Bob label. Pictured are Irant raw; (back row, l-r) RCA VP Arnie Orleans, Still Siller and RCA VP Ed DaJoy; (back row, l-r) RCA VP Arnie Orleans, Sall
Life Productions' Richard Green, RCA's Marty Olinick and Still Life Pro. Life Productions' Richard Green, RCA's Marty Olinick and Still Life Productions' Dino and John Barbis.


## The Mass Market Leaders: WOIC/Columbia, SC

Another success story in the mass market leaders series has to be woic/Columbia. The station climbed from 9.3 to 12.2 in the October/November Arbitron survey, and is now third in the market. Operations Manager/PD Bob Waiters outlines the reasons for the station's success in the interview that follows.

R\&R: You did very well in the last Arbitron. Could you provide us with some background? BW: I think research played a vital part in my station attaining the numbers it did. We did research on the music and what was needed in the community and tried to respond to that.

R\&R: Give us some specifics.
BW: We became more active in the community by our disc jockeys going out and participating in sporting events like softball and basketball, and also making public appear ances at various high schools, speaking about our profession, as well as doing a lot of charity and benefit work for various organizations in Columbia.

R\&R: You increased your share of adults by $66 \%$. What did you do - go strictly after them?

BW: I think we went basically toward the $18-34$ crowd.
R\&R: What's the difference toward programming to a younger or older crowd as opposed to the $18-34$ demo?

BW: I think the music plays an important part there.
$\mathbf{R \& R}$ : Give us some examples of your sets; what they are like?
BW: We try to play at least 15 minutes of commercial-free music and then go into a commercial cluster. It depends upon on how many commercials you are running in that hour. The amount of clusters in an hour is programmed daily because of the fluctuation of commercials coming in. But the institution of jazz into our daily format has also increased some male listeners.

R\&R: What kind of jazz are you playing? Old-line or fusion?
BW: The new contemporary jazz cuts
BW : The new contemporary jazz cuts.

## Back To Personality

R\&R: What are you doing for your women listeners? Do you have a solid base?
BW: We have a solid base of women: We are trying to maintain that once again with the music that we are playing and the personalities my disc jockeys project on the air.
$\mathbf{R \& R}$ : What type of personality?
BW: Well, we are going back to personality radio. It's controlled, but it's personality. We are relating more to things that are actually happening today within our community as opposed to the "ooh poo pa doo" kind of style.

R\&R: What kind of things would a typical announcer say when he has a minute to be a personality?

BW: This depends upon what is happening. He may, for instance, want to talk about or elaborate on the birthday of Malcolm $\mathbf{X}$, if an organization is celebrating that date. Over the intro of the record or something of that nature, he may give information about trying to get people to attend. Or he may inquire as to the feelings of people that particular day, what's going on, how do you feel, or he may relate how he feels. It's an enthusiastic, uptempo type of delivery.

R\&R: How about news and public affairs? What is your commitment there?
BW: News is a very important entity at WOIC. We have a professional news staff and we give six local newscasts a day; the rest is network news. But we try to deal basically and primarily with what is happening in Columbia. We try to get people involved with the news by going out and talking with them on the street about different subjects such as the Olympics - should we boycott them? Or maybe a water main breaks in a certain community in Columbia. We go to the residents and talk about that.

R\&R: What about research?
BW: We use basically call-out research.
R\&R: How strong is your signal?
BW: We're 5000 -watt daytime, 1000 at night . . . may increase to 2500 . I would say roughly right now we have a good 50 -mile radius.

R\&R: Anything you'd like to add?
BW: No, other than that the DJ's you have should be very professional, able to follow instructions, and able to really relate. First of all, they must have some kind of talent.


URBANE COWBOVS - Epic's Webster Lowis travelad through Houston in support of his " 8 For The 80's" album, where he was met by the following group of classy cowpokes. Pictured are (top row, 1-r) CBS Records' John Madison, KTSU's Freddia Pendergrass, Michael Boyd and Emmit Doe, KMJQ's Bill "Pipes" Travis, KTSU MD Margie Welker, KTSU's Don Harrington KMJQ MDPem Wells, and CBS Records' Cherles Miller; (seated, (r) CBS Records' Emilian, White and Webstar Lewis.

## People

Congratulations to David Oliver, Station Manager of WNOO/Chattanooga. He was recently honored with an Operation PUSH community service award for his "Radio Goes To School" project. Every Saturday, between 9:30am and 10am, Oliver broadcasts live from one of the six area schools involved. During this time, students are invited to present their own radio show, featuring talk, music, or school/community issues . . . Don Mac, National Promotion Manager of Black Product at Capitol Records, will soon be wearing two hats. The former KDAY/Los Angeles morning personality will be filling in for the station's current morning jock, J.J. Johnson, when Johnson takes a week's vacation beginning May 31

Members of the Main Ingredient singing group have reunited with an album due out soon on RCA . . Remember, you don't have to be a reporter to participate in this section. Please send all material (pictures and news items) to Bill Speed, 1930 Century Park West, Los Angeles, CA 90067

## Places

JOB OPENINGS: KMJM/St. Louis needs airstaffers. Tapes and resumes only should be directed to Harry $\mathbf{O}$ at the station . . . Further south, Program Director Chris Turner is searching for jocks with production skills at WGIV/Charlotte. Those interested in a good position offering advancement should contact Turner at the station... ARTIST VISITS: WRVR/New York recently welcomed visits by Jeff Lorber, Horace Silver, and the Brecker Brothers .

## Things

SICKLE CELL RADIOTHON: On May 24, KJLH/Los Angeles sponsored a 24 hour radiothon on behalf of the Sickle Cell Foundation of Compton, a predominently black suburb of Los Angeles. In addition to regular programming, KJLH presented interviews with entertainment personalities plus community and civic leaders. Along with the monies pledged by listeners, the station also donated a percentage of the day's revenue ... FRONTIER FUNDRAISER: Frontier Communications, owner of KLIP/Fresno, has announced June 11 as the date of its benefit for Delta Sigma Theta sorority. The event will be co-hosted by artists Lena Horne and O.C. Smith . . WWIN/Baltimore recently awarded a grand prize trip to Canada in its "Be A Wwiner" contest. Consolation prizes included $\$ 50$, a clock radio, a cassette player, stereo components and a 10 -speed bicycle. Program Director Curtis Anderson has also signalled the official start of WWIN's 1980 softuall season. He and the "WWIN-ing Team" are looking forward to high scores - both on and off the field.

One of over 1200 Great Radio Stations carrying Westwood One programs. Programs like: Dr. Demento, Off The Record with Mary Turner, The Great American Radio Show with Mike Harrison, Star Trak with Candy Tusken, Ace \& Friends, Spaces and Places, Shootin' The Breeze, Special Edition with Sid McCoy, The Sound of Motown, On The Move and The Twelve Hours of Christmas.

## HOTTEST <br> Following are listed in order of thelr airplay activity.

## JERMAINE JACKSON <br> "Ler's Get Serious" (Motown) <br> STEPHANIE MILLS

"Sweet Sensation" (20th)
CHAKA KHAN
"Clouds" (WB)
TEMPTATIONS
"Power" (Gordy)

## GLADYS KNIGHT \& THE PIPS

"Landlord" (Columbia) s.o.s. BAND
"Take Your Time" (TabwUCBS)
CHANGE
"A Lover's Holidey" (RFCNWB)
FATBACK BAND
"Gotta Get My Hands On Some..." (Spring/Polydor)
RAY PARKER JR. \& RAYDIO
"Two Places At The Seme Time" (Arista) LIPPS, INC.
"Funkytown" (Casablanca)
ROBERTA FLACK WIDONNY HATHAWAY
"Beck Together Agein" (Attantic) CAMEO
"We're Goin' Out Tonighr" (Chocolate City)

## CLIMBERS

KWICK "Let This Moment Be Forever" (EMI America) 58\% reporting. Medium airplay at WXYV. WWIN, WAMO. WKND and WILD with hot rotation at WWRL in the East In the South it is climbing at WJJS. KOKY, WHRK. WVEE, WYLD and WJMI white hot at WA in . Hot at WLOU and climbing at WCIN, WJMO, WJLB, KAEZ, KPRS, WKWM and WVWS in the Midwest. Medium airplay at KSOL in the West
LARRY GRAHAM "One In A Million You" (WB) 58\% reporting airplay. In the West it is hot at KDAY. Added at WTLC and WVON, climbing at WJLB, WBMX, WCIN and WKWM, it is hot at KDAY. Added at WILC and South shows an add at WGIV, medium airplay at WJJS, and hot at WLOU in the Midwest. The South shows an adion at WDIA. KOKY and KAPE. Now at WKXI, WHRK, WVEE, WYLD and WID, climbing at WXY and WILD, and hot at WWRL in the East.
CON FUNK SHUN "Got TO Be Enough" (Mercury) 53\% of our reporters are on it Hot at WANT. WAOK, WJJS and KAPE with medium airplay at KMJQ. WDIA. WHRK and WVEE in the South. Heavy airplay at WCIN. W. Whe Wezt shows it climbing at KDIA. Hot at play at WBMX and WWWS in the Midwest The West show
WAMO and WDAS; climbing at WXY and WWIN in the East.
WAMO and WDAS; climbing at WXY and WIN ROCKIE ROBBINS "You And Me" (A\&M) 53\% reporting action. Medium airplay at WWRL, WAMO, WKND, WDAS and WILD in the East. Now at WVON and climbing at WLOU, WTLC, WJLB, WBMX, KATZ, KPRS and WKWM in the Midwest in the South it is hot at KOKY while showing medium airplay at $\begin{aligned} & \text { EPNNERS "Cupid/l've Loved You For A Long Time" (Atlantic) } 53 \% \text { reporting }\end{aligned}$ 8PNNERS "Cupid/I've Loved You For Ai. New at WJJS and WDIA with medium airactivity. Climbing at WXYV and WDAS in the EasL Now WJMI in the South. Added at WTLC, play at WGIV, KMJQ. WKXI, KOKY. WHRK. WiveE and WJMplay at KATZ WKWM and WWWS WCIN, WDAO, W
in the MIdwest.
in the Mldwest.
co "Sitting In The Park" (Arista) 47\% reporting. Added at WYLD. climbing at WAOK. WJMI The Mid WNOO, and hot at WDIA. WKX and KOKly WTLC, WCIN, WJMO, WKWM and The Midwest shows an add at KATZ, medium airplay at WTLC, WCIN, WJMO, WKWM and WDAS in the East
MANHATTANS "Shining Star" (Columblal 45\% of our reporters are on it. Hot at MANHATTANS Shining SLar KSOL and cllmbing at KDIA in the West. The South WKND and WILD in the East Hot at Ksol shows heavy airplay at WANT, KMAQ, WCiN. WJMO, WBMX. KPAS and WKWM In the WAOK. WD
Midwest
Midwest INVISABLE MAN'8 BAND "All Night Thing" (Mangollsland) 45\% reporting. Hot INVIEABLE MAN'S BAND "All Night Thing" (Mangolsiand) 45\% reporting. Hot at WTLC, WVON. WJMO and WBMX with medlum alrpiay at KPRS in the Widwet Cimbing at KSOL and hot ot KDIA in the West. The South reflects hot rotation at WJM with medium airplay at WGIV, WAOK. WJJ8, WDIA and WYLD. Hot at WWIN, WAMO and WKND with modium alrplay at WDAS in the Enat
HAROLD NELVNI \& THE BLUENOTES "I Should Bo Your...." (Source/MCA) 4O\% reporting airplay. Now at WYLD, cllmbing at WAOK, KMJQ. WDIA, WKXI, KOKY, WHRK and WVEE, and hot at WJMI in the 8outh. Hot at WTLC and WKWM with medium airplay at WCIN and WYON in the Midwest. The East shows an add at WAMO, modium alrplay at WWRL and and WYON in the Midion and hot rotation et WILD.
TEEMA MARIE "Behind The Groove" (Gordy) 46\% of our reporters are on lt. Now at K8OL in the West. Debuting at WDAO, WJMO and WJLB with modium airplay at WBMX. KAEZ, KATZ end KPA8 in the Midwest. The 8outh reflecta medlum alrplay at KMJQ. WDIA, KAEZ. KATZ and KPR8 in the MIdwest. The 8outh rewicts mod climbing at WXYV in the East WHRK and CENE CMANDLER "Does She Have A Friend?" (20th) 46\% reporting action. Hot at WVON and WBMX with medlum alrplay at WLOU, KPRB and WKWM in the Midwest, Added at WANT and WJJS, climbing et WDIA, WKXI, WYLD and WJMI, and hot at KOKY In the 8outh. Medlum sipplay at WKND, WDAS and WILD whth heevy clopley ot WWRL In the Eaet 8TACY LATTI8AW "Dynamitel" (Cotillion) 46\% reporting. Added et WDAO and cilmbing at WLOU, WTLC, KAEZ and WWW' in the MIdweet. Now at KDAY in the West. cllmbing at WLOU, Wlimbing at WXY and hot at WWIN In the East The South shows adds Dobuting at WKND, climoing at WAN AN WJJ, medum alrplay at WAOK, KOKY, WHRK. WVEE and WJMI, and hot rote. at WANT and
tion at KAPE. 8.T. EXPRE88 Give Up The Furh hot rotation It WKWM In the Midweet. Medlum air


Added at WDIA, climbing at WAOK, KAPE, WYLD and WJMI, and hot at KMJQ and WKXI in the South.
JERRY KNIGHT "Overnight Sensation" (ABM) 39\% of our reporters are on it MERRY KNIGHI "O in the East. In the South it is climbing at WGIV, WAOK, KMJQ. WDIA Medium airplay at WLD and WVLD. Hot at KDAV and CN. WJMO, WBMX and KPRS in the Midwest
medium airplay atDWELL "Coming Down From Love" (Clouds/TK) 39\% reporting. Hot at WCIN and KPRS with medium airplay at WLOU, WVON, WJLB, WBMX, KATZ and Hot at WCIN and KPRS with medium airplay at WLOU, WVN, WJL, WBNX, KATz and WDIA and WYLD in the South. Medium airplay at WAMO and WILD in the East
KLEEER "Winners" (Atlantic) 39\% reporting activity. Hot at WGIV. WANT and KMJQ with medium airplay at WAOK. WJJS, WDIA, WYLD and WJMI in the South. The East reflects wedium airplay at WWIN, WKND and WDAS. Now at KSOL in the West Climbing at WCIN, WJMO and WBMX in the Midwest.
SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) 37\% reporting airplay. Hot at WAMO and climbing at WWIN, WKND and WILD in the East Hot at WAOK. WJJS, WKXI and WID in the South in the West it is cllmbing at KDIA. Hot at WVON, WJMO, KATZ and KPRS with medium airplay at KAEZ in the Midwest.
ODYSSEY "Don't Tell Me, Tell Her" (RCA) 34\% reporting action. New at WDIA OHing at KOKY, and hot at WAOK in the South. Added ot WTLC, WVON and KATZ, climbing at WLOU and WBMX, and hot at KAEZ in the Midwest. The East shows an add at WKND and medlum airplay at WWRL WWIN and WDAS.
PATTI LABELLE "I Don't Go Shopping" (Epic) 32\% reporting airplay. Climbing at WWIN and WDAS in the East Hot at KAPE with medium airplay at WAOK. WDIA and WYLD in the South. Now at WDAO, climbing at WVON, WJLB, KATZ and WKWM, and hot at WLOU in the South. Now
in the Midwest.
in the Midwest.
BROTHERS JOHNSON 'Light Up The Night' (AEM) 32\% of our reporters are on BROTHERS JOHNSON "Light Up The Night' (A\&M) $32 \%$ of our reporters are on it. Added at KMJQ with medium airplay at WGIV. WKXI, KOKY and KAPE in the South. Now
at WDAO and WKWM: climbing at WCIN. WJMO, KATZ and WWWS in the Midwest. Climbing at WKND in the East.

## NEW \& ACTIVE

HERRIE HANCOCK "Stars In Your Eyes" (Columbia) 29\% reporting airplay. HERBIE HANCO In East Now at KSOL in the West Hot at WBMX with medium airplay Climbing at WAMO In the East. Now at KSN in the Midwest. Debuting at WYLD with medium airplay at WGIV and KMJQ in the South.
airplay at WGIV and KMJQ in the South. BARRY WHITE "Sheet Music" (Unlimited Gold/CBS) 29\% reporting. Modium air. play at WLOU, WJMO and WJLB in the Midwest. Now at KSOL in the West. Added at WJMI with medium airplay at
and WDAS in the East
RODNEY FRANKLIN "The Groove" (Columbia) 29\% reporting airplay. Hot at WWRL and climbing at WILD in the East Medium airplay at WVON, WJLB, KPRS and WKWM WWRL and climbing at WIL in the Midwest. Added at KDAY and climbing at KSOL in the West. With hot rotat KOKY and climbing at WJJS in the South.
TWO TONS O' FUN "Just Us" (Honey/Fantasy) 29\% of our reporters are on it TWO TONS $0^{\prime}$ FUN JIS Medium airplay at KDIA and KSOL in the West. Climbing at K Midwest. New at WDAS with South. Hot at WTLC and KPRS with an add at
medium airplay at WKND and WILD in the East $29 \%$ reporting action. Added at WBMX and ONE WAY "Do Your Thang" (MCA) 29\% reporting action. Added at WBNX and WKWM with medium airplay at WTLC, WJLB, KATZ and W it added at WWRL WWIN and WAOK and climbing at WKXI in the South. The East shows it added at WWRL WWIN and WDAS.
DELEGATION "Welcome To My World" (Mercury) 29\% reporting activity. New at WDAS in the East Added at KAEZ and climbing at KATZ and WKWM in the MidWost. Debuting at W
in the South.
in the South.
KOOL \& THE GANG "Hangin' Out' (DeLite/Mercury) $29 \%$ reporting airplay. The KOOL \& THE GANG "Hangin' Out' (DeLitel Wercury) 29\% and WNOO. Climbing at South shows an add at WJJS with medium airplay at WAOK. KAPE and WLOU, WJMO, KAEZ
WWRL and WKND in the East. New at KMJM wlth medium airplay at WWRL and WKND in the Eas
and WWWS in the Midwest.


JEFF LOARER FUSION. .
Wizard Island (Arista) ................................................................................. Various Cuts ................................................................................ Various Cuts BOBBY HUTCHERSON . . . . . . . . . . . . . . . . . . . . . . . . . . . Un Poco Locol Columblat

 OEOBOE DUKE. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .

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## NEW \& ACTIVE

8ADAO WANTANABE. .............................. Callfornla Shower linner City)






## SOURCE CELEBRATES FIRST ANNIVERSARY

## Delivering News To The AOR Masses

A year ago this week, the first radio network geared specifically to AOR audiences delivered its initial newscasts to a group of ten test market stations. Now, NBC's Source is a full-service radio network servicing approximately 120 affiliate stations with news, features, and musical programming

Jim Cameron is the Source's Manager of Radio News. He heads a staff of six anchors, two parttimers and three editorial producers who make up the Source news team. These people are responsible for 30 two-minute newscasts daily. In the following conversation, Cameron details the growth and development of the Source's news operation. along the way offering solid advice to AOR news programmers about delivering news to the unique AOR audience.

R\&R: How have the newscasts changed since they began a year ago?

JC: It started as a two-minute conversational approach to news reporting. with an emphasis on features. But the year has brought an awful lot of news stories of special relevance to our target demographic of $18-34$ year olds. So the newscasts have ended up covering a lot more hard news than we originally thought they would. They are a pro duct of the times we're living in and the stories that affect our audience.

R\&R: Are there any rules as to how many stories you want to cover in two minutes, or how many actualities you feel are necessary?

JC: There are no hard and fast rules. Programming a newscast is not like programming a hot clock for a radio station. Things change so rapidly: the inventory of stories changes all the time. We never use audio just for the sake of using audio, for instance.

We try to cover six to seven news items in two minutes, but there are days when big stories break that we have the flexibility to throw out that format. For instance, when the eleven kids died in Cincinnati at the Who show, that's all we talked about the next morning.

The rule of thumb we go by is, if it's relevant to the $18-34$-year-old audience, we go with it. If we were any broader in target demographics we'd have to make a lot of compromises, trying to appease older folks to the detriment of the younger ones.

R\&R: How do you determine what's relevant to $18-34^{\prime}$ 's?

JC: We have access to a number of different research tools. The NBC news research department and AP do a lot of polling, and we can piggyback questions on those. They can give us demographic breakouts on how 18-34's answered the questions. Also, we're consulted by Burkhart

Abrams, who have a research department that keeps us supplied with demographic research on what's hot and what's not among young Americans.

Of course, news people have gut level instincts for what will work for their audiences, just as Music Directors do. I tune into a news story, hear hooks and licks, and say, hey. good story. But if I have another source to check my instincts with, so much the better. For example, with the possible resumption of the draft my gut reaction said, here come the sixties again. Let's find some old antiwar folks and put them on the air to fire up these kids the way we were ten years ago. But our research indicated that wasn't the right way to go, because if anything, there's renewed interest in militarism on the part of the young people.

R\&R: What are the Source's sources for news? JC: In its potential, I see the Source as a clearing house for information from sources all over the country. We use the normal wire services, like AP, UPI and Reuter's. In addition to their broadcast wires, we have access to the UPI and AP highspeed wires to about 50 different subwires they have, to use as a resource.

In addition, we're subscribers to Newscript, Starship, Zodiac and a whole slew of magazines and newspapers. Newscript has just started working with us on a test basis of poinf-to-point transmission of information via a Qwip machine. That sends their daily dispatches to us over phone lines instead of through the mail.

What really distinguishes us from any other network offering news to radio stations is that we have the full resources of NBC at our disposal. That includes the other radio network. plus the TV news shows. If Tom Snyder does an interview with Paul McCartney for the "Tomorrow Show," we can cut segments of that for our newscasts, or we can pull tape from the "Today Show," the nightly news, "Meet The Press," or any other NBC news production.

We also encourage the stations to gather material for us in return for an economic incentive. This program has had mixed results for us. Some stations do it consistently and excellently. With others, I have to plead, cajole, and nearly bribe to get out there for us. But it's not necessarily their fault. Mast news departments at FM radio stations consist of one or two people who sit in the studio, rip wire copy, sometimes rewrite it, maybe make a phone call or two, and get some sound. Rarely do they do any street reporting. But if they are responsible for twelve newscasts a day and also the public affairs shows and typing up PSA's I can understand why they don't have the time to get out on the streets. For that sort of station, carrying the Source frees their newspeople to do


FLIRTIN' WITH PLATINUM - Eplc's Molly Hatchet receivad a platinum album for its latest ralaase, "Firtin With Disaster. "Plcturad are ll.r) group's Bruce Crump, Duane Rolend and Danny Joe Brown, Don Snall (Ampex Corp.l, group's Steve Holland and Dave Hlubek, v/s/ting WKLS/Atlante MD Rich Plombino, group's Banner Thomas and group's manager Pat Armstrong.
"Technology and increasing specificity of radio formats is leading us to be able to better serve individual target audiences with news, information and musical programming.

- Jim Cameron, Manager Radio News, The Source
what they can do best: to cover local stories. They don't have to worry about keeping up with national or international stuff; we do that for them.

R\&R: Do you want to make the Source sound like it's network news, or like it's originating at your affiliates' stations?

JC: It's been set up not to sound like a network. It's packaged with no NBC identification to allow stations the option of identifying the Source as their local news operation. We have customized logos. D's, and promos that enhance that illusion, and we have had countless examples of listeners who have called our affiliates asking for us in their newsrooms.

Other stations want the network identification as an image enhancer. They introduce the newscast and identify us as a national network.

R\&R: What do you see for the future of radio networks?

JC: Certainly increasingly specific demographic pinpointing. There's already a physicians' network broadcasting to 50 cities. We'll soon be looking at networks for other professions and other specific age groups: maybe one for young female teens, or an all-women's network. Technology and increasing specificity of radio formats is leading us to be able to better serve individual target audiences with news, information, and musical programming.

Another advancement I think you'll see is the increasing decentralization of the networks. New York City is not the center of the universe; I hope to be able to open bureaus in other major cities around the country to better cover stories that happen elsewhere. We've already started that with Mary Lyon's afternoon newscasts, which are sa-tellite-fed back to New York from Burbank

R\&R: How does the future look for the Source?
JC: Let me answer that in two ways: First, I would not, nor would the other six anchors, have given up the comfortable, lucrative positions we had in major market radio stations to come to work here if we didn't think the Source was going to be around a long time. They share my feeling that the Source is in its infancy and can do nothing but continue growing from this point on.

From the corporate point of view, NBC has made a very serious commitment both in money and personnel to make sure the Source succeeds. They learned a great deal from their last radio network experience (NIS), and I think the success we've achieved in our first year of operation indicates that my feelings about the continued success of the Source are well-founded.

EVOLUTION
Big changes at WLOM/Cape Cod, where the station has changed call letters to WKZE, and for mats from Soft AOR to a modified P/A. Exiting were PI) Larry King to weekends at WCOZ/Boston, afternoon air personality Bill "Albert" Cal vert to airwork at WJAR/Providence, and MD Nanci Donnellan. Dean Manchester has joined WKZE as PD from WAQY/Springfield, MA WZLD/Columbia PD Mike Denene has exited with no replacement forthcoming; the station plans to program "by committee". ... WNGS ( 92 ROCK)/W. Palm Beach is a new live 3000 watt AOR. Gary Beck is PD and Stephanie Kahn the MD . . . Steve Rodeo has joined WRNO/New Orleans from WKZE/Peoria as MD ... Jim Pemberton has been upped to MD from the airstaff of WILSFM/Lansing . . . Michele Robinson has exit ed as Promotions Director at WLUP/Chicago and will announce new plans shortly . . Larry Himmel has exited KGB-FM/San Diego for airwork at neighboring KFMB-FM...Tess Green has joined the full-time airstaff at WRXL/Richmond

Dave Caprita has joined LOVE 94/Miami from neighboring WAXY for mornings .. Steve Fugett has joined KQFM/Portland as Director of Advertising and Promotion . . Chuck Randall has emigrated from KROQ-FM/Pasadena to nearby KMET/Los Angeles for weekends and fill-ins Marcia Hrichison has exited as WMMR/Philadelphia's Public Relations Director to join "Independent Ventures" in Los Angeles... Doug Burton has exited as MD at WWCK/Flint to become MD at WKLC/Charleston, WV


LET THERE BE DRUMS - KWST/Los Angeles presented its first annual "Carmine Appice Drum Battle." 26 conrestants competed and 2000 spectators attended the competition at Tower Records. Among the judges were sev. (I.r, standing) are KWST's Jrummers. Grand prize winner received Ludwig Drum Heads and Syndrums. Pictured and Bruce Gary; (center) KWST PD Ted Fergus Vinny Appice and Ollie Brown, Appice, judges Aynsley Dunbar and Bruce Gary; (center) KWST PD Ted Ferguson; (seated) the five winners.

KMET/Los Angeles Asst. PD and MD Jack Snyder is the offscreen host for a new syndicated TV videorock show called "Radiovision" WRIF/Detroit Advertising and Promotion Director Ruth Whitmore won the "Outstanding Woman In Media Support" award from American Women In Radio And TV ... WFBQ/Indianapolis has tied in with Karma Records in its current concert bus promotion. Four 44 -seat buses, equipped with sound systems, transport people to and from concerts. The free buses leave from Karma parking lots, and each rider is given a special bus pass good for a discount price on the featured concert artist's albums and tapes at Karma ... KWST/ Los Angeles. KMEL/San Francisco, and KSHE/ St. Louis linked together to broadcast Survival Sunday III, an anti-nukes concert rally featuring Graham Nash, I.ily Tomlin, and others ... Starfleet remote studios have pacted with A\&M to present Nazareth in a 14 station radio network concert. WLUP/Chicago played host . . WMET/Chicago took 1000 listeners to the first public showing of "The Empire Strikes Back". . KLOS/Los Angeles polled its listeners for favorite AOR tracks. The results were heard over the Memorial Day weekend on a countdown called the KLOS "Rock And Roll 500"

WSAI-FM/Cincinnati issued

10,000 four-color concert patches at a recent Jour ney show... WRIF and WABX squared off in a softball match for 5000 Detroit AOR radio fans. WRIF broadcast the whole game live, with ace sportscaster Eli Zaret providing play-by-play WRIF squeaked by WABX 6 -5 after ten hardfought innings ... WBCN/Boston is moving. The station's new address is 1265 Boylston Street, Boston, MA 02215 . . KMEL/San Francisco's been active promotionally: The station co-sponsored a frisbee festival with prizes, refreshments, and live musical entertainment. KMEL also hosted three cast members of the "WKRP" TV show for a recent multiple guest DJ shift. On hand were Tim Reid, Richard Sanders, and Frank Bonner

WNGS (92ROCK)/W. Palm Beach is a new 3000 -watt live AOR that needs record service from all labels. Contact MD Stephanie Kahn at (305) 844-0343.
COMING NEXT WEEK: AOR programmers from around the country look ahead in offering their opinions on how AOR radio will meet the programming expectations of the maturing baby boom. How can AOR keep older listeners excited about rock ' $n$ ' roll? Frank Cody, Denton Marr, Sky Daniels, Tom Owens, Ron Reger, Charlie Kendall and others provide answers next week

## PROMOTION OF THE WEEK



## WBCY/Charlotte Promotes "Visibility"

The "Official" WBCY shades are manufactured by a Dallas-based company. Produced at a cost of $\$ 5$ each, they are sold for $\$ 6$; profits are distributed to various children's charities.
The glasses are available at various promotional activities, usually through station merchandise displays.

Designed to increase the visibility of both station and listener, the sunglasses have been a big hit with more being reordered.

Every week the AOR section will spotlight a significant station promotion. If your station has produced an interesting piece of merchandise la homegrown record album, piece of clothing, coffee mug, calendar, etc.). send a sample along with pertinent explanatory information about the promotion to AOR Department, RGR, 1930 Century Park West, Los Angeles, CA 90067.

PRESENTATIONS: WZAM-WMYK/Nortolk pre. sented Wreckless Eric \& Tony Sciuto for $\$ 3.94$.

RADIO CONCERTS: Private Lightning on WCOZI Boston... Silencer's on WYDD/Pittsburgh ... Russia on KAZYIDenver... Gentle Glant on WPLR/New Haven ... Willie Nile, Bobby Bare, Orleans, Gentle Glant, David Bromberg on WLIR/Long Island . . . Bruce Cockburn on KBCO/Boulder.

CONVERSATIONS: Pat Travers on KWFMTUcson... Billy Squier on KTXQIDallas ... Jorma Kaukonen on WDHA/Dover . . . Willie Nile on WCCC/Hartford . . . Rachel Sweet, Dirty Looks on WCOZIBoston . Ted Nugent on KEZOIOmaha ... Journey, Babys on WRIF/Detroit ... Joe Perry on KEZY/Anaheim ... lan Hunter on KILO/Colorado Springs ... Billy Squier, Rod Evans (Deep Purple) on KPASIEI Paso ... Johnny Lydon, Angel Clity, Tommy Tutone, John Kaye on KTIM/San Rafael . . . Silencers, Crack, Laurie \& Sighs on WYDD/Pittsburgh . . . Babys, Journey on WWWWI Detroit ... All Thomson, Alda Reserve on KAWY/Casper . . . Gentle Giant, Cheap Trick on WCMF/Rochester ... Point Blank on WBLM/Lewiston... Ozark Mtn. Daredevils, Michael Franks on KBCO/Boulder.. Bruce Cockburn, Ozark MIn. Daredevils on KSPN/Aspen ... Danny Spanos on KMGN/Bakerstield . . . Rodney Crowell on WPLR/New Haven... Journey on wFBQIndianapolis ... Dirt Band, Ozark Mountain Dare devils on KTCL/Fort Collins... Pat Travers, Ozark Min. Daredevils on KSAS/Kansas City . . Jon Anderson on WLIR/Long Island... Pat Travers on KMET/ Los Angeles... Ted Nugent, lan Hunter, Mick Ronson, Russla on KAZYIDenver ... Ted Nugent on WFYV/Jacksonville ... Del Leppard, Ray Manzarek on KROQ/Los Angeles... Stonebolt on K99/Great Falls. . . Leah Kunkel on WSRZTrampa . . . Billy Squiler on KZEW/Dallas . . Heart on WYMX/Augusta . . . Bonnie Raitt on WABXD Detroit . . . Billy Squier on KTXQ/allas . Nazareth on WKOQ/Lexington . . . Journey on WOURI Ulica . . . Journey, Angel City on M105/Cleveland. Pat Benatar on WRCN/Long Island ... UFO, Trlumph on KPASIEI Paso ... Willie Nile, Mitch Ryder on WBRU/Providence ... Boz Scaggs on WPLJ/New York Journey, Ted Nugent on WFYV/Jacksonville Joe Perry, Utopia on KOFM/Portland... Ted Nugent, Ramones on WLUPIChicago . . . Willie Nile, Robin Lane on WPLR/New Haven ... Journey, Lillian Carter on WMMS/Cleveland .. All Thomson on K-99/ Great Falls... Robin Lane on WBAB/Long Island... REO Speedway, Molly Hatchet, Rush on WAPL/Appleton... Danny Spanos on KMGN/Bakersfleld... Dirt Band, All Thomson, Commander Cody on KBCOI Boulder ... Ozark Mtn. Daredevils on KCAL/San Bernardino Barbara Buddy Guy, Jr. Wells on KTYD/Santa

## THE SOUND TRACK



## BANDS MAKE IT ROCK, BUT THE ROADIES MAKE |T ROLL.

Side 1<br>Cheap Trick<br>"Everything Works If You Let It"<br>Pat Benatar<br>"You Better Run"<br>Joe Ely Band<br>"Brainlock"<br>Alice Cooper<br>"Road Rats"<br>Side 2<br>Teddy Pendergrass<br>"Cant We Try"<br>Eddie Rabbit<br>"Drivin' My Life Away"

Stephen Bishop \& Yvonne Elliman
"Your Precious Love"
Jay Ferguson
"A Man Needs A Woman"

Side 3
Styx
"Crystal Ball"

Sue Said And The Next

"Double Yellow Line"
Blondie
"Ring Of Fire"

Alice Cooper<br>"Pain"

Side 4
Roy Orbison \& Emmylou Harris "That Lovin' You Feelin' Again"

Jerry Lee Lewis
"(Hot Damn) I'm A One Woman Man"
Hank Williams, Jr.
"The American Way"
Asleep At The Wheel
"Texas, Me And You"

## Chart

Summary
This was a good wenk
both for the established both for the establishod names as woll os the now or heavy metal artiste. Hoavy motal may bo AOR influence for 1980 this wook 's activity is any indicator. 8EGER grabbed the top spot for vet an other wook (that's an ae tonishing eleven in a rowll. TOWNSMEND gain ed reporta to oqual Segeria porhapa algnaling a battlo play position CI APTon. play position. CLAPTON and VAN HALEN hold roch steady. os GENES18 hit top five. COWBOY and DEAD ROSo OS NUGENT hit top ton. In an unusual debut situation, MoCART. WEY came on with healthy album reports backed up with an exceptional omoum of activity on the "Coming Up" single, which holped bounce Paul's album on to the charts of such a high number. FLOYD malntain od while PARKER took an impressive leap upward PRETENDERS and ALCE hold their own as HUNTER resurged and MDAS jump ed. DEF and BLANK goin cut TRICK album proved winning ides with AOR' debuting handsom AOH's. debuding hands omety with tations. TUTONE SPIOER SCORPIONS AS SPIOER SCORPION8 and CTTY all had a good wook of in creased album airplay roports. HAGAR debuted with surong adds phus arty gron to other rotadons ELTON debuted in a sig nificam indication that AOP radio has regained con
fidence in this once staple fidence in this once staple AOR artist PPL debuted
while OZARK MOUNTANN While OZARK MOUNTAN
DAREDEVILS and JOE PERRY PROJECT Came close to charting this woek

ond is the number of thang stations playing the aibum this week. The sec week. The album's preferred the albuni's reports in other rotations for the en. The alburn sprefred airplay cut is listed



## SINGLES

CHEAP TRICK
"Everything Works If You Let $/ t^{\prime \prime}$ (Epic)
2 BLUES BROTHERS
"Gimme Some Lovin" "(A tlantic) OZARK MOUNTAIN DAREDEVILS
"Take You Tonight" (Columbia) JOE PERRY PROJECT
"Let The Music Do The Talking" (Columbia) JAGS
"Back Of My Hand" (Island)
6 TOM PETTY \& HEARTBREAKERS
"Here Comes My Girl" (Backstreet/MCA)
SAMMY HAGAR Danger Zone (Capitol) "Moner" "Iceman" "Bad" "Heartbeat" 55\% of our reporters on it Total at bum reports: 85. A.79, M3, H-3. Debuted this week at No. 37.


## JAZZ ON AER

DIXIE DREGS
Dregs Of The Earth (Arista) Expense" "Pride" "Twiggs" Catching The Sun (MCA) Title "Laser" "Percolator" One Bad Habit (WB)

MICHAEL FRANKS
JEFF LORBER FUSION.
EARL KLUGH
KITTYHAWK.
DAN SIEGEL
TIM WEISBERG
DAVID SANBORN
CHICK COREA
"Baseball" Titte Wizard Island (Arista) Titte "Lava" "Rooftops" Dream Come True IUA) Kittyhawk (EMI America) Chinese" "Once" . Nite Ride (linner City) The Tip of The... (Nautilus) Do Dah"' "La Paz" "Pork
Hideaway (WB) Hideaway (WB)
Tap Step (WB)

## REGIONAL AER ACTIVITY

## A

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## WCCC

Hartford
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## WBLME

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| THE HOTTEST |  |
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| BAND |  |
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| PETE TOWNSHEND |  |
| Empty Glass (Atco) | $30 / 29$ |
| GENESIS |  |
| Duke (At/antic) |  |
| VAN HALEN |  |
| Women \& Children... (WB) 29/26 |  |
| ERIC CLAPTON |  |
| Just One Night (RSO) 29/25 |  |
| Two numbers follow each album Hite. The first represents total number of Eastern stations playing the altum tils week. The second is the number of those stationswho reported It in hot rotation this week. |  |
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KWNFM Tuction

EM



## Jim Duncan

## News Notes

KIKK/Houston air personality and longtime Music Director Joe Ladd was involved in a plane crash a week ago Sunday. It took three days for Ladd to get back to Houston. Apparently, the singleengine Cessna 50 Ladd was flying ran into weather problems on a return trip from a weekend fishing outing. Ladd told us, "I saw an area on Padres Island that looked flat enough to land. As it turns out the ground was pretty wet and as soon as I touched down the plane flipped over. Except for a few scratches I feel fine." Since very few people live in this area, Ladd was lucky to run into a guy known as the "Turtle Man." a well-known resident who has dedicated his life to saving turtles, and . Also from Houston got We should of an article in the May 17 Houston Post written by Bob Claypool recounting another KENR-KIKK-KNUZ radio story to go down in the history books of great bits. KENR's Jeff Mack hosts a regular show from Gilley's Club. As reported here a few weeks back, the station was excited about being able to broadcast a rare Loretta Lynn concert. Being legendary practical jokers, KIKK's Joe Ladd (the aforementioned ace pilot) and KNUZ's Bruce Nelson (formerly of KENR) Ladd handed Letting some free air time on KENR's broadcast from the club crowd and the radio listeners about the birthday, and it seems that during the broadcast Loretta only managed to mention KIKK and KNUZ, without a word about KENR . . As mentioned here last week. it is now official: Plough has purchased WUBE-AM-FM/Cincinnati. See Page 3 for more details . . Rumored last week and now official: Bill Robinson will give up his morning drive show at WIRE/ Indiana polis to devote full time to his company Music Works. Inc., a radio syndication company. He will exit on July 11. According to WIRE PD. Gary Havens. Bill has been doing the morning show for 13 years and it will be a tough act to follow. We have a talent search going on right now for a morning mayor-type and is well-read "If you fit the qualifications. get in touch with Havens at (317) 927-4220 and get a tape and resume to the station immediately. By the way. Jim Craig has been promoted to Music Director for WIRE and will be taking all music calls. Craig does a midday air shift . . In a related story, Wally Nehrling, known to his listeners as "Uncle Wally." passed away Monday ( $5-26$ ) night of a rare brain disorder. Nehrling was morning man on the then-P/A-formatted WIRE prior to Bill Robinson's taking over in 1967. He had been at WIRE from 1938 to 1957 as morning man and then stayed on as Public Service Director until his retirement in 1974 . . Bill Cole, PD of KGAR/Vancouver, WA, told me the station has changed its logo from "Vancouver Country" to "Volcano Country" since the eruption of Mount Saint Helens. By the way, while making calls for the St. Helens story that appeared last week in R\&R, I ran into Barry Burkes, former PD of KHAK/ Cedar Rapids. Burkes had made a quick stop in Texas prior to joining KGAR to do an air gig... WBAP/Fort Worth has joined the ABC Information radio network for news "..ABC's Entertainment network featured the Oak Ridge Boys in the June "Country Greats in Concer" sent... KVEG/Las Vegas
needs an air personality and a newsperson. Contact Doug Shane at (702) 3730004 . . Nadea Finch joins Jim De Angelo to cohost the morning show at WKKN/ Rockford, IL. Program Director Curtis King outlines one of the most interesting station promotions next week here in R\&R. The station went into the community and advertised it was looking for an air talent to work with De Angelo. The story and pictures next week...This week Associate Country Editor Lee Wade talks with the Promotion Director of KEBC-FM/Oklahoma City about the best way to get enough bumper stickers in the market... Before I get a matter-of-fact, before I became the semi-famous Country Editor kind of guy that matter-of-fact, before I became the sem-famous Country Editor kind of guy that I am today. I used to be a pilot on a farm. I used to pilot here and pilat
(This joke really sounds better on radio!)... So what's news with you?


BOARD OPERATORS - According to KSOIDes Moines PD Jarrett Day, "As a rule KSO doesn't use billboards as part of our rating sweep promotion budget, but this year we decided to do it. Since we believe the only way to get any attention in the community is to advertise on KSO, our morning Breakfast fles, from 45 feet up took their show to the billboard. They originated their entire show from 45 feet up and encouraged motorists to honk their horns as they drove by. This produced a non-stop stream of beeping, which got the police a little honked-off at us."

## HOW TO HARVEST A BUMPER CROP <br> Formula For Sticker Saturation <br> Some people consider radio an art, while

 others swear it's a science. Of course, the possibility exists that both are true. Jane Graber, Promotions Manager at KEBC/Oklahoma City, veers toward the scientific side. Her area of expertise is "bumper stickering" and she's been at her "bumper sticker campaigns" for four years. Her original goal: to get as many of the white on red KEBC stickers out there on the cars as humanly possible, an average of about 1200 per campaign. (See related photo below.) However, this year she took a more calculated approach. Graber and Donald Patten, Mathematics Professor at the University of Oklahoma in nearby Norman, worked for five months devising a formula which, theoretically, provides an answer to the question of how many bumper stickers are needed for market coverage

Obviously. 100 \% coverage can only be reached if every car in the market has a sticker. According to the formula, a station can aim for a specific percentage of coverage, say $65 \%, 85 \%$, or $95 \%$. KEBC targeted for $95 \%$ coverage for their market of 800,000 people, a five-county area of 850 square miles.

THE GRABER FORMULA: $12,000 \times \mathbf{A} \times \mathbf{F} \div \mathbf{M}=\#$ of stickers necessary for target coverage.
$12,000=$ number of miles driven by average auto per year
$A=\|$ of sq. miles in the populated area to be covered
F = Cover Factor, or \% of market you want exposed. Options are
$1=65 \%$ coverage
$2=85 \%$ coverage
$3=95 \%$ coverage
$\mathbf{M}=$ average $\#$ of miles an auto goes per year in the area to be covered
Specifically, the formula for KEBC to reach $95 \%$ is:
$12,000 \times$ (A) 850 sq. miles $\times$ (F) 3 (for $95 \%$ coverage) $\div$ (M) $11,300=2708$ bumper stickers

The process for the four-week bumper sticker campaigns is highly organized. Prior to each rating period. Graber recruits from the station's staff of 34 "by asking each employee if they are interested in 'bumper stickering.' For those that are. I put them on one of our four or five teams. "She offers incentive in the form of money ( $\$ 1$ per sticker) or in goods (such as a KEBC jacket for those who apply 75 stickers). She has an agreement with a local merchant that allows her staff to ask patrons in front of the stores' shopping center outlets for permission to apply a bumper sticker to the shopper's car.
 $95 \%$ coverage in the market, but as Graber told R\&R, "There is no guarantee that as soon as the car leaves the parking lot that the bumper sticker will stay on." She has observed people "accept a bumper sticker and immediately remove it." Other factors include the bumper sticker lifespan, which is influenced by the raw material, which varies, and different amounts and colors of ink. "The kind we use will come off easily, without solvent, if it is taken off within two months of application.'

Since the debut of the Graber formula, Ms. Graber has received calls from printing firms, political groups and advertisers who use bumper stickers extensively.

## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week

## BELLAMY BROTHERS <br> Dancin' Cowboys (WB/Curb)

On 70\% of reporting stations. Charts: 35-25 WCMS, 35-30 WHK, $35-30$ KCKC, 58-28 KHAK, $39-27$ KSO, debut 22 WSUN, 32-27 KFGO. New adds this week include WJJD, WIL, WDAF, WINN, WUBE, WKSJ, WPOR, WIXY, WEAT, WTHI, KMAK, KCEY, KSSS. R\&R Chart Debut 33.

## NEW \& ACTIVE

tor this woek You'll notice no numbers immadisitoly follow asch song titio below fonampla $30 / 5$ ) The firmi copresente towl numbar of our reporting itstions pheying phe record thig week The second

HANK WILLIAMS JR. "Kaw-Liga" (Elektra) 66/11, WEEP, KOKE KLVI, WPOR, KENR, KMAK, WHBF, WFMS, WKMF, KHAK, KBET. Charts 51-25 KEBC, 37-28 KUGR, 32-25 WHK, 26-16 WBAM, 28-22 WYDE, debut 27 WOKQ. 2016 KFEQ, debut 29 KYNN, 33-25 WITL, debut 29 WINN, debut 28 WIXY
WAYLON JENNINGS "Clyde" (RCA) 64/43. The "Most Added" record of the week. New at KSON, KNEW, KSO, KRMD, WUBE, WNRS, KNOE, KHEY, WADR, WWVA, KRZY KRAK KMAK KTOM KIKX, KYNS, KHAK, WTSO, KEBC, WFMS, KNIX, KUGR, KSOP, WCMS, KEED, KLAK, WMUS, KBMR, KRAM, KFTN and others. Charts: $31-24$ KCKC, debut 25
WSUN, 35-29 WPOC WSUN, 35-29 WPOC
REX ALLEN JR. "It's Over" (WB) 64/23, WDAF, WJJD. WIL KGFX, KLAK, KKAL KEEN, WKMF, KRAM, WWJO, WNRS, WHPF WCMS, WKSJ, WBAM, WSUN, WKDA, WNOW, WKXA, WYDE, WOKK, KHEY, WVOJ. Charts: $10-6$ WDDD, debut 29 WUNI, $34-29$ KFGO, 30.22 KCKC 39 , 28 WMZQ, 42-27 WADR, $35-25$ WWVA, debut 30 KMPS, $30-22$ KCKC, 39 ALABAMA "Tennessee River" (RCA) 59/21. Adds at WKDA, WSM. KRZY, KFTN, WADR, WNOW, WPOR, KKAL, KCEY, KBET, KSSS; KEEN, WTHI, WITL, WXCL, KWMT, KYNN, WVOJ, WKSJ, WBAM. Charts: 30-25 WUNI, debut 26 WSUN, $30-25$ KHAK
FOXFIRE "I Can See Forever Loving You" (Elektra) 54/6. KEEN, KMAK, WSAI, WHK, WHOO, WKXA. Charts: $32-26$ KRMD debut 26 KNOE, 3328 WCMS, $36-28$ KKYX, debut 29 WLAS, 2420 KFTN, $29-24$ KYNN, debut 30 K OKE, 22-18 WWVA.
SYLVIA "It Don't Hurt To Dream" (RCA) 53/5, kSON, KEEN, WITL. KGFX, KTOM. Charts: $24-17$ WLWI, $34-28$ WCOS-FM, 30.25 WBAM, 34-27 KVET, 15-11 WHK, 35-30 KYNN, 31-26 KRZY
MICKEY GILLEY "'Stand By Me" (Full Moon/Asylum) 50/23, WHK, WSAI, WUNI, WINN, KRAM, KMAK, WMC, WCOS-FM, KHAK, WKCQ, WDAF, KNIX, KSSS, KIKX, KCEY, WKMF, WXCL, KYNN, KFEQ, WQQT, KLVI, WOKQ, WCMS, Charts: debut 29 KUGR, 21-17 WMAQ. 15.12
KCKC, 32-26 WMZO 30. KCKC. 32-26 WMZQ, 30-25 WPOC
EMMYLOU HARRIS "Wayfaring Stranger" (WB) 50/16, KLAC WIL, WDAF, WPOR, KNOE, WEAT, KLVI, WINN, WTHI, KWMT, KRAM, KCEY, KNIX, KUZZ, KRAK, KSSS.
JACKY WARD "Save Your Heart For Me" (Mercury) 47/14. KCKC, WUBE, WSAI, WJJD, WDAF, WCXI, KRAM, KLAC, WBAM, WOOT WVOJ, WYII, KBET, KRZY, Charts: $36-28$ WHK, 3626 KSO. 34.28 WKKN. JERRY LEE LEWIS ' Honky Tonk Stuff' (Elektra) 45/12, KOKE WKDA, WVOJ, WTSO, WFMS, WTHI, KMAK, KBET, KSON, KRZY, KFTN, KCEY, KSSS, 3429 KCKC.
DOTIIE WEST 'Leavin's For Unbelievers" (UA) 41/28. A "Most Added" this week. New at WSAI, KSO, WYDE, WOOT, KRAK, KCEY, KSON, KFTN, WXCL. WTSO, WCOS-FM, WHOO, WBAM, WKCQ, WKKN, KFGO, KRZY, KSSS, KNEW, KSOP, KKAL, WDDD, KGFX, KYNN, WITL,
KNOE, WUNI. WCMS.
CHARLIE DANIELS BAND "In America" (Epic) 40/39. Another of the "Most Added" records of the week. Added at KCKC, KLAC. WKDA KRMD, WEEP. WHN. WDAF, WIL, WJJD, WHK, WMC, KHAK, WVOJ, WYDE, KHEY, WIRK-FM, WBAM, WSUN, WHOO, WLWI, WUNI, KRZY, KRAK, KNEW, KLAK, KMPS, KFTN, KEEN, KEED, WPOC, WSEN, WCXI and others. Debut 28 KFEQ.

## Others Cetting Significant Action

TOM T. HALL "Soldier Of Fortune" (RCA) 34/7, WCXI, KEBC, KYNN, KLAK, WPOR, KMAK, KTOM, 38.30 KSO
FREDDY WELLER "Lost In Austin" (Columbia) 34/5, wUNI KEED, WCXI, KUZZ. WHBF, Charts: 2311 KUGR, 16-13 KHAK, 3429 KRMD, debut 29 WDDD.
RED STEAGALL "Dim The Lights And Pour The Wine" (Elektra) 33/3, KIKX, WVOJ, VJKKN. Charts: $35-30$ KRAK, 29.24 KEBC, 35-29 KHEY, 32-27 WWVA.
DON KING "Here Comes That Feeling Again" (Epic) $31 / 4$. WHK, KKYX, WLWI, KHEY, 35-23 KUGR.

## NATIONALEAIRPLAY/4O <br> Three Two Last <br> May 30, 1980

KENNY ROGERS W/KIM CARNES/Don't Fall In Love With A Dreamer (UA)
RONNIE MILSAP/My Heart (RCA)
OAK RIDGE BOYS/Trying To Love Two Women (MCA)
ANNE MURRAY/Lucky Me (Capitol)
DON WILLIAMS/Good Ole Boys Like Me (MCA)
GEORGE JONES/He Stopped Loving Her Today (Epic)
KENDALLSII'm Already Blue (Ovation)
T.G. SHEPPARD/Smooth Sailin' (WB/Curb)
DOLLY PARTON/Starting Over Again (RCA)
CRISTY LANE/One Day At A Time (UA)
MOE \& JOE/Tell Ole I Ain't Here... (Columbia)
WILLIE NELSON/Midnight Rider (Columbia)
JOHN CONLEE/Friday Night Blues (MCA)
MERLE HAGGARD/The Way I Am (MCA)
JIM REEVES w/DEBORAH ALLEN/Take Me In Your Arms... (RCA)
GENE WATSON/Bedroom Ballad (Capitol)
TAMMY WYNETTE/(He Was There) When I Needed You (Epic)
MEL TILLISIYour Body Is An Outlaw (Elek tra)
JOHN ANDERSON/She Just Started Liking Cheatin' Songs (WB)
DAVE \& SUGAR/New York Wine And Tennessee Shine (RCA)
RAZZY BAILEYIToo Old To Play Cowboy (RCA)
CHARLEY PRIDE/You Win Again (RCA)
JEANNE PRUETT/Temporarily Yours (IBC)
EDDIE RABBITT/Gone Too Far (Elektra)
RONNIE MILSAP/Silent Night (After The Fight) (RCA)
CONWA YWITTY \& LORETTA LYNN/IT's True Love (MCA)
MAC DAVISIIt's Hard To Be Humble (Casablanca)
MICKEY GILLEY/True Love Ways (Epic)
MERLE HAGGARD \& CLINT EASTWOOD/Bar Room Buddies (Elektra)
CRYSTAL GAYLETThe Blue Side (Columbia)
LACY J. DALTON/Losing Kind Of Love (Columbia)
MOE BANDY/The Champ (Columbia)
BELLAMY BROTHERS/Dancin' Cowboys (WB/Curb)
SISSY SPACEK/Coal Miner's Daughter (MCA)
CHARLY MCCLAIN/Let's Put Our Love In Motion (Epic)
BOBBY BARE/Tequila Sheila (Columbia)
ZELLA LEHR/R odeo Eyes (RCA)
HOYT AXTON/Evangelina (Jeremiah)
MUNDO EARWOOD/You're In Love With The Wrong Man (GMC)
JOHNNY RODRIGUEZLLove, Look At Us Now (Epic)

JOHNNY DUNCAN "I'm Gonna Love You..." (Columbia) 30/14, KCKC, WSAI, WINN, WYDE, KWMT, KNIX, KIKX, KFGO. WIRK. FM, WADR, KYNN, KCEY, KBET, KSSS,
JACK GREENE "The Rock I'm Leaning On" (Frontline) 29/4, WHBF, KLVI, WWJO. WCOS.FM, 35-30 KFGO
LEON EVERETTE "Over" (Orlando) 28/12, KSOP, wXCL KEED. KRAK, WYII, KRMD, WCXI, WDDD, KFEO, KSSS, KTOM, KBET, 3326
WCOS FM. WCOS-FM.
ROSANNE CASH "Take Me, Take Me" (Columbia) 28/8,
WWVA, WINN, WCMS KVET KIKX, B , WA, WINN, WCMS, KVET, KIKX, KRAM, KHAK, WCOSFM
B.J. WRIGHT "J.R." (Soundwaves) 28/5, KSOP, WJJD, WKDA. WINN, KBET. Charts: 6.4 KKYX, 26.12 KLAK, 34.28 WITL. $33-28$ KEBC, de
but 29 KMPS. GIEN
GLEN CAMPBELL \& RITA COOLIDGE "Somethin' 'Bout
You..." (Capitol) 2717, KFTN, WBAX, WOOT, KLAK, WHBF, WVOJ WWVA. Charts: 29.19 KUGR; 3530 WSEN, $30-25$ KFTO.
DEAN DILLON "What Good Is A Heart" (RCA) 25/8, KLAK, KSSS, KHAK, WWVA, WCOS.FM, WKKN, KCEY, KEBC
LORETTA LYNN "Naked In The Rain"' (MCA) 21/20, KLAC WSAI, KRMD. WUNI, KNIX, WBAM, KSO, WYDE, WKMF, KRAK, WNRS, KFGO, KBMR, WKXA, WKKN, WIRK-FM, KVET. WLAS, WSEN, WYII, On wMzo.
FREDDIE HART "Sure Thing" (Sunbird) 20/17, KMPS, KCKC WJJD, KRMD, WINN, KWMT, KYNN, KRAK, WITL, WKKN, KEBC, KHAK, KHEY, KVET, WCOS.FM, WLWI. On KFEQ, WIRK-FM, WLAS,
JOHNNY CASH "Song Of The Patriot" (Columbia) 15/15. KMPS, KSOP, WHOO, WUBE, KRMD, WSM. WKCO, KSO, KYNN, KFGO. KRAK, KEBC, WSEN, WYII.
LARRY GATLIN \& GATLIN BROS. "We're Number One" (Columbia) 1212, KEEN, KRZY, WFMS, KNIX, KLAK, KEED, WLWI,
KRMD, KHEY, KBEC, KMPS, KCKC.

Most Requested
1 GEORGE JONES IEDic)
2 MAC DAVIS (Casablanc CRISTY LANE IUA)! RONNIE MILSAP "Moar' IRCA OAK RIOGE BOYS IMCA ROGERS \& CARNES (UA) JOHN CONLEE IMCA) TWITTY G (YNN MCA)
don williams imca
Active Recurrents Singles that have dmpped off most current
chars. but sull showing some activity urough sales and or requests

Ler's Get Annolo at's Gat It While...IRC OEBBY BOONE Are You On The Road... (WB/Curb) Morning Comos Too esily (RCA) MAC DAVIS Irs Hard To Be Humble (Cassblancal Taking Somebody GATUN BROTHERS Taking Somebody Wht Me... (Columbia) The Way IAmIMCA EMMYLOU HARRIS
Beneath Still Woters (WB) GEORGE JONES $G$ TAMMY WYNETTE wo Sicry House IEpl
DOLIY PARTON tarting Over Again (RCA) JEANNE PRUETT Tomporarily Yours (IBC) EOOIE RABBITT Gone TaO Far IEloh
DOTIE WEST A Lootrie West

## When you're ugly like us, you just maturally got to be cool. The great looking new single by

 Johnny Paycheck \& George JonesFrom the forthcoming album "Double Trouble." Produced by Billy Sherrill.
On Gipig Records.



Texas Troubadour reunion in history. It should be fun. MC's will include Connie B. Gay, Joe Allison, Hugh Cherry, etc. Show will be Saturday, June 14 at 2:00pm at Nashville's City Auditorium.

ETC.: Elton Britt received the first gold record ever presented a country artist for a million-selling hit ("There's A Star Spangled Banner Waving Some where") . . . Dolly Parton to host this year's CMA Awards show Monday, October 13 on CBS.TV Mel Tillis's guesting on "Dukes Of Hazzard" rerun Friday (5-30) ... Bill Anderson said it on the "To night Show:" "Country Music is no longer a negative kind of music. It's now more sophisticated." (And how!) . . . Billie Jo Spears had a number changed and got a number that's one digit away from a rock radio station's number. (She connected her code a-phone and put in a message which said, "We don" take requests!") . . . Waylon Jennings was once the youngest DJ in his hometown (he's not now) . . . Deb by Boone's first TV special is on Monday, June 23 on NBC with Gene Kelly, Bob Hope, and Greg Evigan

Tammy Wynette guested on Tom Snyder's "Tomorrow" show last week . . Eddie Rabbitt's new single, "Driving My Life Away," is featured on his soon-to-be-released "Horizon" album on Elektra. but is also on a Warner Bros. album release. The cut is on the WB double record soundtrack from the film "Roadie," which is scheduled to be out sometime in midsummer . . Bill Anderson will appear on the New York version of the Grand Ole Opry when ABCTV recreates the Opry stage for its daytime soap opera, "One Life To Live" :. Barbara Mandrell will guest with Ray Charles and Dom De Luise on the John "Dukes Of Hazzard" Schneider 60-minute CBSTV special "Back Home." The special will air sometime this fall. The segments are being filmed on location in Atlanta . . Sonny Neal, head of the William Morris Agency here, tells us that Tommy Overstreet, Margo Smith, and Rex Allen Jr. are recent signees for representation ... Rex Jr. provided last week end's entertainment for the Walt Garrison Invitation al Rodeo in Dallas, which was a benefit for the Multi ple Sclerosis Society. The event was co-sponsored by KBOX and the Dallas TimesHerald . . . Randy Barlow just signed with the UnitedTalent agency for exclusive representation. That's Jimmy Jay's company, which handles Loretta and Conway, among others CMA Chairman Tom Collins is now producing Con Hunley. Collins has had great success producing Barbara Mandrell and Ron
 Ralph Ronnie Prophet. I heard Willie Nelson tell for ten years. because you didn't "I hated you ords!" . . . Patsy Green, an interior decorator, filed suit in Chancery Court here for $\$ 6000$ she was allegedly promised to remodel Porter Wagoner's home. The complaint alleges that Porter agreed to pay the decorator $20 \%$ of the cost of the remodeling, which came to $\$ 30,000$. According to the plaintiff, he only gave her $\$ 800$, which he said was her Christmas present.

AIRLINES: Glen Campbell taped a TV special in New Orleans called "Mississippi Days \& Southern Nights." No airdate yet . . Cliffie Stone. West Coast country music pioneer, entrepreneur and legend in his own time, is co-producer of a soon-to-be-shooting movie called "Biting The Bullet". . Hank Penny, the legendary country comic whose early proteges included Grandpa Jones and Roy Clark, now has an 8 -year-old daughter named Sidney Penny who's all over the TV screen doing commercials (McDonald's, Jello, Mercedes, Kellogg's Pop-Tarts, Flintstone Vitamins, etc.) and is up for a feature part in the next Jerry Reed movie called "El Dorado." (Hope she gets it!) Her daddy is one of the funniest men in the world and her inother one of the prettiest women. . . Billy Bob Bowman and his wife Judy celebrated their wedding anniversary. Billy Bob says. "I took her for better or for worse. Only trouble, she's worse than I took her for!" (They celebrated by having a fight!) . . . Look for Loretta Lynn \& Luciano Pavarotio on ABC's "Om-
nibus" . . . What do Jerry Reed, Brenda Lee, Don Williams, Mel Tillis, Burt Reynolds, Sally Field, the Statler Brothers, and Jackie Gleason have in com mon? They're all in the "Smokey \& The Bandit II" movie sequel. The film is set to be released August 15. Shown here are Sally Field, Jerry Reed, Burt Reynolds, Don Williams, the movie's director Hal Needham, Mel Tillis, and Jackie Gleason...So

far firmed for Fan Fair 1980's "Reunion" show are Kity Wells. Johnny Wright, Patsy Montana, Lulubelle \& Scotty, Doc \& Chickie Williams, early Opry fiddler Sid Harkreader, Martha Carson \& her super songwriter sister Jean Chapel, Zeke "Just A Little Lovin' " Clements, Hardrock Gunter (remember "Birmingham Bounce?"), and the first Ernest Tubb
nie Milsap.

Tom Collins \& Con Hunley

freddy weller \& Spurzz debut in nashville at naras beneftr - llett to right, kneeling) Craig bra shoar, Momphis local promotion, CBS; Rich Schwan, Promotion Managar, Epic; Travis Lewis, lead guitar for Spurzz: Francine Anderson, Nashville Executive Director, NARAS; Buzz Carson, who produces Weller and Spurz's: Jaff Lyman, Promotion Manager, Columbia; Epic artist Don King. IStanding, Iaft to right John McCarthy Show. case Committee, NARAS, Nashvilla; Joe Casey, Promotion Director, CBS; Gary DiBenedetto, Spurzz steal plaver Tony Ingram, drummer for the group; Weller; Lee Newell, group keyboerd player. D. Anthony Velantine bass: Roy Wunsch, Marketing Director, CBS; Andrea Smith, Sr. Vice President, Top Billings; Phil Graham, Writar Ad. ministration, BMI.


## Country



## HOTTEST TRACKS:

KENNY ROCERS IFUll MOO / ASYIU

AAlbum cuts receiving airplay and activity Listed alphabetically Cuts in botd indicate heaviest reported airplay

BELLAMY BROTHERS
BRONCO BILLY - Soundtrack - (Elektra) "Misery And Gin" "Bronco Billy" "Cowboys And Clowns
BROWN \& CORNELIUS - One Man, One Woman - (RCA) "Everything Is Changing" "Fooled Again" "The Bedroom
ED BRUCE - Ed Brice - (MCA) "Girls, Women And Ladies" 'The LastCowboy Song
MERLE HAGGARD - The Way I Am - (MCA) "Wake Up" EMMYLOU HARRIS - Roses In The Snow - WB) "Roses in Tho "I'll Go

Steppin' Too
WAYLON JENNINGS - Music Man - (RCA) "Dukes Of Hazzard" "Waltz Across Texas" "Sweet Music Man" "He Went To Paris" "Storms Never Last" "Nashvillo Wimmin" "It's Alright"
RONNIE MILSAP - Milsap Magic - (RCA) "I Let Myself Believe"
ANNE MURRAY - Somebody's Waiting - (Capitol) "Novertheless
"What's Forever For" "French Waltz"
OAK RIDGE BOYS - Together - (MCA) "Beautiful You" "Ready To
Take My Chances" "Whiskey Lady" (RCA) "Old Flames Can't Hold
DOLLY PARTON - Dolly Dolly Dolly - (RCA) Oid Flames Can's Hold
A... "Say Goodnight" KENNY ROGERS -You Were A Good Friend"
URBAN COWBOY - Soundtrack - (Full Moon/Asylum) "Love The World Away" "Stand By Me" "Could I Have This Dance" "Cherokee Fiddle" "Dartin"" "Looking For Love" "Falling In Love For The Night" MEL TILLUS - Your Body Is An Outlaw - (Eloktra) "Rain On My Parade


## KYUU's Man In The Middle - East, That Is

Showing its aggressive side again, NBC's San Francisco FM KYUU stationed an on the-spot reporter in the troubled Middle East and has received very positive reaction from impressions from hiseter Lauufer has just returned, and we took the opportunity to ask his in San Francisco, AM or FM.

RAR: You were there fo

## such a troubled area?

PL: The reason is simple the Middle East right now. All the way from is no other news story that can compete with news that's really on everyone's mind at the moment with the recent Mt St Helens erup tion and the Miami riots being the two exceptions. We felt that to rely on news services and second-hand type information was not the way we wanted to cover this drama. I went there to continue our increasing commitment to be a full-service type station and to spend time digesting their cultures and to try to make some sense of the matter. It seemed that so much of what's going on there just doesn't make any sense.

R\&R: Brief us on radio
Pl.: Well, I did most of my listening in Pakistan, where they mostly played this godawful music - it drove me nuts. The news there and in Afghanistan is very tightly con-
trolled, as are the newspapers and TV trolled, as are the newspapers and TV ....it's all just the government line. Radio also is ing the Soviets and the U.S.

R\&R: Please explain
PL: The mood unfortunately is not pro-American but, on the other hand, is definitely anti-Soviet. The radio stations keep blasting Soviet build-ups, and frankly the people are
frightened of it - but are also skeptical of what has been portrayed from mixed feelings on A merican interests in this part of the world.

R\&R: How did you adapt to the lifestyle there?
PL: I adapted OK psychologically. Physically cover before I got too heavily involved. The lifestyle is just about as different but hou to reimagine, and I had to force myself to accept it - it was very difficult to see things like watching guys walking over the edge of a sidewalk to defecate. And that was right in downtown Peshawar (headquarters for Afghan rebels who are fighting Russian troops) at any
time of the day or night. It was awful. R\&R: Is there any kind of Wester
PL: Yes, because of the Western influence there? mostly a fading dream - almost no matter where you go, especially to a British. But it's find that when you order chicken, fish, or whatever, they're out of it. Plus Tuesday and Wednesday are meatless days by government decree. they're out of it. Plus Tuesday and

R\&R: What other impressions did you relate back
PL: Along the Pakistan-Afghan border there are to KYUU listeners? as if it were the 13th century. It's really fascinating to wander around in there; it's note lawless land because the tribal chiefs keep the law, but it's not in any way subject a the controls of the Federal Government, and that's where all the hashish is harvested, also where a lot of the opium poppies are grown that ends up as smack on the streets of New York and L. A. I had a chance to spend a couple of weeks there to get a feel for the Afghan
refugees and their situation, and I can sum that up refugees and their situation, and I can sum that up for you by saying it's one of the most
pitiful situations I've ever encountered. R\&R: How so?

R\&R: How so?
PL: The people
PL: The people there are very proud, and despite the problems I've mentioned, they hundreds and thousands of years, and all of a sudden here come the Russians with for incredible army that they try to fight, but they just can't compete with its fire with this numbers. They're being pushed out of their own country into these refugee camps where they get allotments of rice, and have had to abandon homes their families have lived in for generations. Whatever your politics are, to see these proud people unnecessarily suffering and just trying to get their country back against hopeless odds, is very, very sad.

## The Bombing Of Barbara Ann

Remember not too long ago when things were simple and innocent - no war, no inflation, no Ayatollah? If you do, you'll also recall a fun little chart-buster by the Beach Boys
(sounding as if it were recorded

But now it's 1980, the Middle East is exploding room? K F ? called "Barbara Ann."
"put-on" version of the old BB smash that is causing some seismic waves of its own
The tune, or melody if you will, is that of "Ba. Ba, Ba seismic waves of its own is quite different, as author and station Program Director Tom Rarbara Ann." But the lyric the song was written in February, but when the failed mission happened, it ius. "Actually be the proper time, especially due to the incredible frustration that the failure brought to Americans. I felt that everybody felt the incredible frustration that the failure brought to tion has been absolutely overpowering and proven that the audience did in fact feel the same way we did." Asked to give some of the lyric, he responded with, "Think of the Beach Boys song 'Barbara Ann' but use these lyrics - 'Bomb, Bomb, Bomb - Bomb, Bomb
Iran.' It then shifts into 'Gonna rock your

The song has been in great demand for more than a month now, and may even be released for public consumption under the group name Not Current In This Time Zone
Players.

The first day it was aired, 200 phone calls were logged, with $95 \%$ approving of it According to General Manager Roy Robinson, the station received a request from President Carter's Campaign Committee for a copy. Also requesting it was Congressman Don Young, plus two state senators, Mike Gravel and Ted Stevens.

Robinson finished up by commenting, "I've never seen anything like it - it's really
of his typically lengthy air shifts by fictional "WKRP"' GM Arthur Carlson IGordon dumel Jump stopped by the Pop/Adult powerhousel "WKRP" GM Arthur Carlson (Gordon Jumpl.

## Update

Great to hear from KOY/Phoenix Vice President and General Manager Gary Edens, who responded to a recent article in R\&R (5-16) concerning the station's suit with Arizona State University by saying, "The article was totally accurate, but I'd like to add that we still might appeal Judge Kleinschmidt's ruling. It was and still is our contention that the enforced packaging of football, basketball and baseball is not in the best interest of the public .."Edens made it clear that he is not saying that the station will definitely appeal, but its attorneys have not ruled out the possibility yet... KDKA/Pittsburgh has
been named the recipient of been named the recipient of the Joe Snyder Award for outstanding News Service, presented annually by the Pennsylvania AP Broadcasters Association...Add awards, WTAR/ Norfolk has been named as the top radio station in Virginia for "Outstanding Year Around
Sports Coverage" by both UPI and AP Sports Coverage" by both UPI and AP...Jim O'Donnell, KAKZ/Wichita's famed meteo-
rologist, has moved his morning prognot he aided Gene Rump aficionging prognostications to an even earlier schedule - for years the aid of "Clyde the Cficionados with his remarkably accurate forecasts, but now, with the aid of "Clyde the Computer," he will be doing his AM weather in his robe and slippers running a public servicen home "InFTL/FI. Lauderdale, over the next year, will be porter, Mike Carlton, has linked up with 16 tow Patrol." The station's airborne traffic reask troubled travelers on the heap with 16 tow trucks on their two-way systems and will Those doing so will be aided heavily-trafficked L95 to pull off the road and raise their hoods. Those doing so will be aided, free of charge, by Cariton, who'll see to it emergency ser-
vice is given from one of the 16 ground units. WIS/Colum
50 . 50th anniversary on July 10 with many promotions centering around the celebrating its For The Gold.". WDBO/Orlando took its mobile centering around the theme of "Going nual "Zellwood Sweet Corn Festival," and remoted heme studio down to the seventh anof 50,000 , who showed up for rides, of 50,000 , who showed up for rides, bluegrass music, and all kinds of contests... KPPL/
Denver Music Director Michael Moore invited all local prowd and Program Directors, to his house for the going local promotion people, plus other MD's Sharon White, who is now on her way to Chicago to wed party for EMIA/UA promo lady Capitol in that city...

## Transition

Rose Rymarz has been appointed News and Public Affairs Director of FM97/ Pittsburgh, joining Morning Magazine host (and Program Director) Dennis Elliot. "The direction in which FM97's news has been growing." Ms. Rymarz said, "lends lifestyles, And I'm very happy to have interesting features to reflect our listeners' tion like this". . Diane LaBoone leaves her 10am-3pm gir shift with a dynamic staburg to have a baby and will be replaced, temporarily air shift at worg/orangeshift alterations include Mark Sanders, now covering the Mark Reynolds. Other Price, a weekender with the station for three years, the $3 \mathrm{pm}-7 \mathrm{pm}$ slot, and Lee Ralph Martin, a veteran newsman in the years, taking over the 7pm-1am shift Santa Ana as afternoon anchor man. Martin has put in ornia area, joins KWIZ/ KNX, KFOX, and KHJ, and takes over for Spider Macl iner 18 years in SC with News Editor...Jack Iondon has been promoted from Maclean, who becomes Field Las Vegas to Director of Operations, and will still continue his PD KDWN, Gary Zane is the new Music Director, coming up from PD duties. Also at slot

## BREAKERS. <br> SPINNERS <br> Cupid/I've Loved You For A Long Time (Atlantic) <br> $82 \%$ of our reporters are on it Second Most Added this

 wook - including WEBC, KFMB, KAFM, WDBO, KLTE, WDAE, WSGW, WISN, KHOW, KFOR, WSBA, WGIR, KNBR, KOGO, WTMJ. Key moves: 27-18 WSTV, 28-19 WSM-FM, 28 24 WOWO, 25-19 KDKA, 21-18 WHAG, 37-28 WFIR, debut 13 WBEN, debut 19 KWOS, debut 18 WTVN, debut 22 KMBZ, debut 23 WWWE, debut 23 KEX. Heavy rotation: WYNY, WASH, WTAE, WREC. Jumps 31-19 on P/A charPURE PRAIRIE LEAGUE
Let Me Love You Tonight (Casablanca) $80 \%$ of our reporters are on it Adds include KOY, KRNT, WQUD, WTIC, WFYR, WISN, WTMJ, WIBW, KGGF, WFTL, WIS, WIOD, WFIR, WVMT. Key moves: $24-14$ WSM-FM, 28 21 KDKA. 26-21 WBT, 25-17 KWOS, 39-30 KBAI, 23-18 KFMB, 25-21 WHAG, 28-24 WCWA, 27-18 KLTE, debut 24 KEX, debut 24 WBOW, debut 27 WWWE, debut 29 WPRO, debut 29 KOLO. Jumps $\mathbf{3 0 - 2 0}$ on P/A chart

## KENNY ROGERS

Love The World Away (Full Moon/Asylum) $60 \%$ of our reporters are on it Indication is continued action now that single is due. Latest adds include WSIX, WIOD, WFTL, WTIC, WBOW, KDKA. Key moves: $18-7$ WWWE, 15 11 WVMT, 21-15 WBT, 25-22 WNEU, 22-18 KLTE, debut 18 WISN, debut 20 WSM-FM, debut 29 KWOS, debut 35 KBLF, delest 36 WORG. Heavy rotation: KSL, WDIF. Jumps 32-26 on P/A chart

## OLIVIA NEWTON-JOHN Magic (MCA)

$55 \%$ of our reporters seem to agree with the tide. Adds in chude WIS, KSL, WCCOAM, KOY, WTAR, WCFR, KAKZ, WEBC, WCWA, WIP, WHEN, WSIX, KOGO, KRNT, KGGF, WJON, WFIR. Key moves: 27-23 WBT, 27-17 WSM-FM, 30-24 KBAI, debut 24 WRIE, debut 25 WBEN, debut 28 KBLF.

## Jumps 39-28 on P/A chart <br> NEW \& ACTIVE

## 

EDDIE RABBITT ' $G$ Gone Too Far' (Elektra) 56/4 add KAKZ KMPC. WSOW. WCMB. CDDIE RABB Na. 27 on thas woek": PlA chart ombld hanvy compesition
DEBBY BOONE "Are You On The Roed To Lovin" Me Again" (WB/Curbl 577 DEBBY BOONE "Are You On The Road TO Lovin No 28 WBOW, 21.16 WSTV. 3327 DdC KOB. WCMB, WSU. WCSA. KAMG. WBT. WBAL Kov mover: WYMC. WHOK Increesed 3329 WHAG. 3829
on PAA chare
GORDON LGHTFOOT "Dream Steet Rose" (WB) 5012 add War. KwOS KEX. GRVA KANT, KOY, WIOD, WFTL WOBO WCCO-FM. WFDF, WSGW Ker mover 20.15 KFMB 2017 WVMT, 20.17 WISN. debut 20 KMBZ debur 23 WBOW. debut 29 WNEU. debul 29 WHAG. de 2017 WMT. 2017 WISN. dobut 20 KF Incrosed 3530 on PPA chert
MARY MACGREGOR "Dancin' Like Lovers" (RSO) 40i3 sdd wCCOFM, KAKZ WFTL Good rotation pattem helping this show so well $K$ or mover 10.8 WIBW, 22.17 KBAL . in craesed 3632 on PPA chart
CRYSTAL GAYLE "The Blue Side" (Columbia) 39/5 add WHAG. WFTL KEX KFOR KANT. Koy movee: 3127 KBLF, 2017 W
WWWE Dabuat at No 33 on PIA chare
 WCWA WFIR WCSH. WBEN. WCFA. WO WI WIA Chart
WWWE dobut 30 WVMT. Debuts at No 34 on Pa
CAPTANN \& TENNILLE "HappY Together (A Fantasy)" (Casablanca) 3818 CAD KHOW, KUKI. WYMC. KPPL WFR. KAKZ WBOW, KBMZ Koy mover 2320 KMPC. 2822 KBAI. Z2 25 WPRO. Incroased 2035 on P/A chart
GLEN CAMPBELL \& RITA COOLDGE "Somethin" 'Bout You Baby I Like" (Cspitol) $38 / 6$ odd WIP, WFDF, KAMG, KUKI. WBOW, WSU. Kev mover 225 KBAI. 26 kBLF. 3330 WORG. Horar WSIX. Incrassed 383 on P/A chart
LARRY GATUN "Taking Somebody With Me When I Fall" (Columbia) $37 / 2$ sdd WOIF, KBAI. KeY moves: 2421 KEX. 2522 WBOW, 3928 WSGW. $22-29$ KBLF. Two drops this week convibuted so the 37.37 inowing on P1A chart
MANHATTANS "Shining Star" (Columbia) 30/8 sda WCBM. WCHV, KBLF, KFOD. WWWE KWOS. WOWO WOUD Key moves, 2824 WPRO. 2924 WBT, 3422 WORG. Debuts of Na 39 on PMA chare
PAUL MCCARTNEY "Coming Up" (Columbia) $27 / 5$ sdd WSB, KDKA (dpl. WHAG.


## Others Getting Significant Action

FLOYD CRAMER "Theme From Dallas" (RCA) 30/1 add wCMB. Hoan rotation KOY. KFOD
BLLY JOEL "It's Still Rock \& Roll TO Me" (Columbia) $24 / 5$ add WNEU, WSIX WHAS WFR WET, MOve 429 KBAI, 3430 WFIR Heaw roution: KOGO. WCHV.
FREFALL "Headed For A Fall" (Atlantic) 2410. Moves: 3428 KAKO, 3425 WHAG. 23 20 WHIZ 2320 WNEU.

POP/ADULT AIRPLAY/40


on stalisics complemen from at heast $\mathbf{6 0 \%}$ of our neporters
Black cincterd mumbers indicafe signeficent upward movem
DAN HILL "I Still Reach For You" (Epic) 2312 add WFof kOWN
SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) 2110. Moves. 95 wowo. SHOK WFIR
MANHATTAN TRANSFER "TWilight Zone" (Atlantic) 2012 odd WBT, KMRJ MANHATTAN IRANSFER WEZ 2420 WPRO Mew rotestion KFOD RAY PARKER JR. \& RAYDIO "Two Places At The Seme Time" (Arista) 19/6 RAM KBLF WFYR WDIF, WQUD. WBT. KFOA Moves 86 WSM FM. debur 10 WBEN. debul 30 WPRO d dotue 30 KWOS
KIM CARNES "More Love" (EMI America) 18/17 edds include WSM FM. WCBM. WCCOAM. WIP, WBEN KEX WREC. KWOS WTMJ. WBZ WBAL WJON, MOVEE 3025 WBT FEUX CAVALERE "Good To Have Love Back" (Epic) $18 / 7$ add wDIF. WSix. KWOS. WHOK WEEC. KSL WORG.
MICKEY GILLEY "Stand By Me" (Full Moon/Asylum) 186 add Wava wet WSTV. WTMJ KAKO. WPRO.
TERRY WILUAMS "Blame It On The Night" (International Artists) 18/4 Idd WJON. KFOD. WGY, KUKI. Moves 2322 WBT. 3030 KBLF
NICOLFTTE LARSON "Dancin' Jones" (WB) 1812 add WFIR WHIZ Moves 2724 KBLF
BOZ SCAGGS "Breakdown Dead Ahead" (Columbia) 170. Mover 1612 wowo. 29 WOUO
JOE SUN "Shotgun Rider" (Ovation) 16/3 ad КMBZ КАКО. КMR।
IMPERIALS "Living Without Your Love" (DaySpring/Word) $16 / 2$ add kror WHIL
CHUCK MANGIONE "Fun And Games" (AGM) $16 / 2$ sdd wstv, wain
RAY PINETTE \& OAK "King Of The Hill" (Sky's The Limituercury) $15 / 3$ FAC WJON. WB2 KPPL
FRANK WEBER "You Can Come Home To Me" (RCA) 15/0. Moven 2825 waie. LANI HALL "I Don't Want You To Go" (A\&M) $14 / 3$ add KOLO. kBLF, Kwos, GENESIS "Misunderstanding" (Atlantic) $13 / 5$ sdd WYMC. WCFA, WGY. KGGF. WCBM. Debut 21 WVMT. Hoswr rotution WDIF.
ROCKY BURNETTE "Tired Of Toein' The Line" (EMI America) $12 / 4$ sod WFIR. WHIZ WBT, WASH Mover. 3328 KBAI, dobut 23 WBEN.
IRONHORSE "What's Your Hurry Darlin" " (Scotti Bros.) $12 / 2$ add WDIF, KMPW ELO "I'm Alive" (MCA) $11 / 5$ sdd KOLO. WHAO, WOWO. WBT. WCBM (dD)
EXILE "You're Good For Me" (WBiCurb) 10/4 add kwos, kBLF, WSTV. WOIF
NATAUE COLE "Someone That I Used To Love" (Capitol) $10 / 3$ add KSL NATALE COLE "SOME
WOOD. WBT. Dobur 30 KOLO.
PHILADELPHHIA LUV ENSEMBLE "Love Fantasy' (Pavillion) $9 / 3$ ada wIP, KSL
PHILADELPHIA LUV ENSEMBLE LOve Fantasy' (Pavilion) W/3.
JOSE FELCIANO "I'm Comin' Home Again" (ALA) 9/2 ada
WILUE NELSON "Midnight Rider lColumbia) 9/1 sdif KDKA Moves 1510 WBZ LIPPS, INC. "Funkytown" (Casablanca) Chance)" (RSO) $7 / 2$ edo worg kfao JOHNNY RIVERS "Romance IGive Me A

Most Added:


Hottest:
BETTE MMDLER
 POBBIE OUPAEE Ston/ A way IFtok oro heported hor at $51 \%$ of our atovions
 Biggest Part or mo ner Reporiod hor it \& \& IM CARNES Dorit Fall in Lova With A Dreamer IVAA Reported hot at 35\% of our stu MICHAEL JACKSON She's Ouf Of My Lifl (Epic) BARAY MANILOW Don't Want To Wolk Withour Yoularis Reportod hot at 32\% of our stritions.


# OPPORTUNIIIIES 

## Openings

## EAST

WBEN/Buftelo is looking for a mid-diy porsoñ itivy. Tapes ind roummee to Boob Wook, WBEN, 20
wood Av.., Buffio, NY 14207, EOE MIF (5-30)

WLPLBentmore looking for full-time sir telent for Top 40 format. No beginners. Ruch tapes and resumes to Knore, MD 21215. EOE M/F (5-30)
Legendery operation hos rere opening for a repuration as good os ourt. KEE100-FMWKKE //Huntington, WV in 3 states. Aleo secepting tepes for perr-tume. Sond es3 etates. Aleo eccepting repes 10 FM Huntingion. W
sentiols to Sreve Haves. KEE100 25701 , or cell (304) 526-7788. EOE M/F (5-30)

Needed: Tepee and reaumes for future full and perttime openings. Pleese send to Greg Price. PD, WOIO.
Box 2070, Aston. PA 19014 No celle pleese EOE (5-30)

WXAM/Cherlotteaville, VA needs full-time nowspercon Also need to pull shor weekend shift Also noed Chid Engineer to pull weekend eir shift. Minonties en(5.30)

News Dwector - sound good? We need e teke-change individul who knows how to dig for locel nows snd be Nows Director for WaIa in suburben Philedelphes. Send tepoe and rosumas to Greo Price, PO,
PA 19014 No cella pleoee. EOE ( $5-30$ )

WB YREynscuse neede MOR sounding nowe enohor maise end fermele. deo nowe errest reporter Major market poy Send tepes end resumen to News Director,
WSYR, 1030 James, Syrecues. NY 13203 . No calls plocees. EOE (E-23)

Outetending opportunlty for experlenced, Entertaining personality in top 30 merket. Herrieburg, York, Lancester ADI. Now, powertouse FM modem Country steMill negotiste with rioh
suburben Weshington O.C. ©tetion needs a strono eelf-atarting PO. Excellent opportunity to grow. Taces VA 22110. EOE (6-23)
Nowe Director-Super Sters AOR must know and like nows. World, nationel, locel, human interest. Converev Ability to rolete to morning jock on-air and use producAion studio crestively is importent. Selery cormmeneurate with telent end experience. Tepes and resurnee to Dave Loe Auftin, WAAF, 34
01600 EOE M/F (6-23)

WKYG-wQAW/Perkersburg-Marierte hee openinge for quality air talont and news people. Wa need exceptional people for on exceptional recondery markel to Jeck Rendon, Box 308, Perkentburg. WV 20101. (5-23) wGUY/Bengor hee openinge in ell deyperts. Tapes and resumees to Kirk Shewood, WGUY, 7 Min Si.
Bengor. ME 04401, or cell (207) 947-7364. EOE M/F (6-23)

## Openings

WMMRIPhiliadelphle hee rere, Immediate opening for agoreselve Promotion Director who wente to work dell, PD. now at (215) 681-0033. (1-23)
i1 roted Pop/Adult atetion in Northeant looking for meture sounding AM nowe enchor. Station is itable whth heow nowe corminimeri. Send tapee end reume to Lon Landis.
EOE M/F (6-23)
WJET/EHe. PA looking for lock end nowe persion whth sporte knowledge Must be able to sound human and hove fun Send tepes end resumes to Bamey Luv, PD
WJET, 1835 Ash St., Ent. PA 10603. EOE M/F (6-23)
WBAXUWilkes-Barra. PA a Merv Gnffin-owned and operated Country station te accepting tepes and resumes for newe and jock poetions. No beginnere please. From WBAX your next job should be major mor
ket. If you've got telent, we went to hear from you Contect Max Kinkel, PD, WBAX, 1 Broedceat Plazs, Winee-Berre. PA 18703 No celle please. EOE M/F (5-23)
WTGC/Lowleburg. PA is looking for vernetile hard worker. Pop/Adult announcer Call Dove Bar
ar (717) 523-3271 ofter 4pm EDT. EOE (5-23)

Exceptionel pley-by-pley aklle required, reoult of cele of TV allter. Feeding atetion, Syrsouse Univm. Tepe o ball, baskerball. Heavy sportis commitmen. Tape GM, WSYR, 1030 Jomes St. Syrecute. NY 13203. EOE (5-23)
sowTR-FM. 11 Pop/Adutt, 1 block from the beech on Delswers's beourtiul resort coset, neede mid-dey personality who cen communicete one-on-one with sour ashop. Tepee and resumes, eelary requiremente to Rick Shop. Tapes, Box 368, Betheny Besch, DE 19930. EOE (5-23)

270/WTBN/Dover. NH le looking for en afternoon news anchor. Experience requirad. Muer be eble 10 oother, write and delver nowe phis cover meetinge.
Five-dey week plus other penefits Send tape and re. eurne to Don Briend, WTSN, Box 400 . Dover. NH curne to Don
03820 (15-23)

## SOUTH

Nowe Director poettion open er KIXY/KOSASen Angelo. TX. Immediets operung. Excallent opportunity. Sen Angelo. TX 7e903. EOE MF (6-30)
waxilatiente, GA has opening for Newe Anchor person. Interverted Dersone should tend hpes, Atente. GA 30323. (15-30)

Need 7pm-12mbendgtt jock. 20,000 watt County FM. Noed 7 prr-12mirnume to WCOS FM, Box 748, Coturn bus, SC 29292. Artn: Ken Mertín, PD. EOE M/F (B-30)
Nesded veuterdey. Moming personevity for modem Country oudet in rupidy expending Southesetern merket.
Minimum 2 ye commercel experience. Tepee and reMinimum 2 vie commerciel experionce. Tapee and roSt., Beowfort, SC 29902. EOE (5-30)

## Openings

KLAZ.FM/UTte Pock'e leading conternporery stetion neede epgreseive, telented eir personnalities for athemoon and night-time shifte. Expenience in production a

WORS/Orangeburg, BC looking for announcers for topnotch menl merket FM Pop/Adult. Send tepes end reEOE M/F (5-30)
WBIR in beeutiful centrel Floride neede someone for midnighi-Gam shift. Beginnere conaidered. Send tapes and remumes to Alan Werts. WSin, EOE (5-30)
waHP/Hunteville. AL looking for middey alr tolent. Prefer individual from aqual or lerger market. Job eecurity, very good bucke, brand now tiller. Send tapes cility and top retinge are all whot we ofter. Sond tapes 547. Huntevilu, AL 36804. EOE MIF (6-23)'

WLEE Pop/Adutt in Richmond, VA is now eccepting tepes for future fulltime openings. Only real personalitiot nesd epply. Send res47. Richmond, VA 23228. EOE MIF (G-23)
Production Wizerd for major programming sarvice in Delles. Votce work not requirnd but optional at extra breed. Work inctudes production of the beve sutomation Country or Beouriful Muekc. Work in some of the bert protesevionel etudios enwhere. Good money and benothe for 6 -dey week. Bepin in night or overnight ehife, thon mova up to doy time crew Send tapes, produc tion samples. resurne and asmings history 10 Dave
Scom, Century 21 Progremming. 2825 Volley View Un Scont. Contury 21 Propr
Dellen. $7 \times 76234.16-231$
FM Progrem Director/Air Talent opening. Exper rence proferred in Top 40 . Send tapen and retumes to Andy Brickl. WBCY. 1 Juhen Price Floce. Chanote. NC
28208. (16-23) 28208. (16-23)

WFNC-AM, B0,000-wett Country powehruse noede Frogram/Operations Divector. Country radio beckground preferred. Auromation expenence holptul Send 36297 Fevertevillo. NC 28303. EOE MIF (6-23)
Texas's 5 th largest marker. Mc Allen-Brownsville. "I Top 40 etrition hee future openinos for focke. Send tepes, and reeumee to K8FM

Q 103/Durthem. NC eeeking afternoon dirvehaery production end aitrighthight production persone. Send tepes end reeumee to Rite Chepmen. G105, Box 2126. Duthem, NC 27702, or Cel (1919) $682-0318$. EOE M/F (6-23)
Looking for voung twented indiludivils who hove proSend tapee and reeurnee to Ron wetton, Box 1637 Columbue. GA 31944. (5-23)

Creethe week and air telent. No time G tompereture 80,000 werts cleer chonnel. WNO
Now Orteens. LA 70130. EOE (5-23)

Fortde mese eppeal FM noeds morning entertainer inmediat dy. It vou're good I wert to heor vou. Send Eepes and resurne to 32015 EOE MIF ( $(5-231$ )

## Openings

Tempe Barie eewaze le expending. Need pert-time sharp personalty boaco's for current and future oi and re. Adult TOD 40 formet whth gold emphees. Cies. and returnes io Apple, PD, 80en (6-23)

WXLM/Bevannah eearching for the right person for Pm drive. Send tepes and resumes to Bruce Ott
WXLM, Box 9705 , Sevennah, GA 31412 . EOE (6-23)

Doubleday Broencesting looking for eagressive programmere. Send resume and etation profile to Bob EOE MIF (5-23)
Mellow Rock Love 94-FM (WWWL) looking for morning person who knows they can be "1 in Mismi-Ft. vou're going to do it. Send tapes and resumes to Rick Poters, Love 94, 840. EOE (5-23)
or coll (306) 872-2500.
14VOT-WXYY-FM looking for Progrem Directorl Operations Manager. College preferred. Tapes and resumes so Richard P Oakiey. Box 170. Wisoon. NC
27893. EOE M/F (6-23)
WEZI/Momphle il Beourtiful Music atation now accepting applicetions for future openings for ataff announcers. Send tapes and salary requirements 10
Phyllis E. Moore, Operatione Mgr., 6900 Popler Ave.. Phyllis E. Moore, Operations Mis.
Memphis. TN 38138 . EOE (5-23)

WKON/Love $13 / \mathrm{Knorville}$ looking for ar tetent and production wiz, with knowledge of oldies. Send tape end reeurne to Jeff Winters. PD, WKGN. Box
ville. TN 37901. Call (816) 573-2931. (6-23)
KXELWutertoo. IA looking for eir talent. Contact Jeft Chrilitencon or Box 1540, Weterloo, IA 60704. No cali please. EOE M/F (5-23)
D102 eccepting tepee and reaumes for future open "hos for jock/production and nows people who can work as War io. 1501 N Washngron, Danville, IL 61832 No collis plesee. EOE M/F (5-23)

## MIDWEST

KWPC and ite sister station KFMH-FM/Muscetins. IA
now toking epplicatione for moming er positions on Country AM. Opening thie eurmmer. 1 ert tult-ime opening in 4 y yrs Person murt be stable, like radio and people. Good armosphere, great feclities and large coverage. Topes and resumes to Steva Bridgas. Box 118, Nus5-
coune. IA 52761, of coll (318) 283-2442. EOE M/F (5-30)

## plase mote:

You may place your ad In the oppor. tunities section by mall or phone. All openings, Positions Sougit and Changes ape free of charge. Simply call us at are free of charge. Simply call us at
(213) 553-4330 with your information, (213) 553-4330 with Your information,
or mail it to Radio \& Records, 1930 cenor mail lt to Radio \& Records, 1930 Century park West, L.A., CA 90067 . Please be sure to let us know when you have
found a position or filled your opening.

## CHANGES

## Industry

MICK BELLO joins Title Wave Booking staff

## Record

DAVID LEVITT appointed Local Promotion Manager, Detroit Branch. for Epic/Por trait/Associated Labels
BRUCE DICKINSON appointed Product Manager for Columbia Records
NICKI RANDALL promoted to Director, Music Research for Capitol Records, Inc. THOMAS LaBELLA named Duplicating Manager for Capitol Records, Inc.

## Radio

DAVE KENT joins KSFX/San Francisco, CA, from WDAl/Chicago, IL. JUDY LEA appointed Promotion Director for KZLA-AM-FM/Los Angeles, CA. DOUG CURRY joins sales staff at KMGC-FM/Dallas, TX as Account Executive MONROE LOONEY joins KAAY/Little Rock. AR sales staff as New Business Development Manager
STEVE SKELLY joins KPLZ/Seattle, WA as an Account Supervisor.
STEVEN B. WILLIAMS departs KDEO/Waipahu, HI for KBPI/Denver, CO STE FERGUSON named to post of Account Supervisor at KPLZISeattle, WA. BOB FERGUSON named LINDA BONILLA joins KAA Y/Little Rock, AR as Account Executive.
LINDA BONILLA joins KAAY/Littie Rock, AR as Account Exec
DREW WILDER named to PD position at WLADIDanbury, CT.
JOE STUCKEY joins KQ-94/Little Rock. AR as Account Executive from K106-FMI Fayetteville, AR.
IRA GOLDSTEIN appointed Chief Engineer at WOKO/Albany, NY. DANA RIGGS joins KRNS/Burns, OR as News Director.
WILLIE NELSON, formerly WBEU/Beaufort, SC. joins WVAM/Altoona, PA as air personality.
RICH CHARLES named PD at 96WTR-FM/Bethany Beach, DE. PAUL MILLER joins KTAC/Tacoma, WA from KING/Seattle, WA. STEVE WRAY now doing mornings at FM102/Sacramento, CA.
JAYNIE DILLON now doing 10pm-2am air shift at KTAC/Tacoma, WA.

JIM SCOTT, formerly WROW and WABY/Albany. NY named News Director at WOKOIAlbany, NY.
PETER McCLAIN promoted to 2am-6am at KTACITacoma, WA.
BOB BLACKBURN joins FM102/Sacramento, CA from KKIQ/Livermore, CA.
CHRIS COLLINS, formerly KKIQ/Livermore, CA, joins FM102/Sacramento.
FRANK CATALANO joins KTNT/Tacoma, WA news department from WNFL/Green FRANK
Bay, WI.
Bay, WI.
DONNA PERRY now doing 2am-6am air shift at FM102/Sacramento, CA.
BRIAN DAVIS, formerly with KZAP/Sacramento, CA, joins KSOA/Sacramento, CA.

## Station Line-Ups

KJLH/Los Angeles, CA LINE-UP: 6am-10am Levi Booker. $10 \mathrm{am}-1 \mathrm{pm}$ Loulse Foster, $1 \mathrm{pm}-4 \mathrm{pm}$ KJLH/LOS Angeles, CA LiN Q-101/Meridian, MS LINE-UP: $12 \mathrm{mid}-5 a \mathrm{~m}$ Jerry L.. $5 \mathrm{~mm}-9 \mathrm{~mm}$ Charlie Weaver, 9 mm - 12 noon Rocky Marlowe, 12 noon-3pm "Uncle" Dave Stetler (Prod Director), 3pm-7bmion LOVE 94WWWU/Miami, FL LINE-UP: Gam-9am Dave Caprita. 9 am- 12 noon Irene Richard. $12 n o o n \cdot 30 m$ Jim Kelly, 3pm-6pm Aick Paters (PD), Gpm-10pm Michele Weber, 10pm-2am Seve
2 m -6am Geoff Fisher. Weekends: Ross Block (MD), Joe Johnson, Judie Tumarozz KQDS/Duluth, MN LINE-UP: Gam-10am Stu Terran, $10 a \mathrm{~m}-2 \mathrm{pm}$ Tony Jasmin, 2pm-8pm KRKN/Anchorage. AK LINE-UP: Gam-10am Jay Noble (PO). $10 a m-2 p m$ Gary Sloan, 2pm-6pm Eane Michsela (MD). 8pm-12mid Carol Rhodes. Week KNIX-FM/Tempe, AZ LINE-UP: 5:30am-9am W Steven Martin,
KNIX-AM/Tempe, AZ LINE-UP: 5:30am-10am Don Cristi, $10 \mathrm{am}-2 \mathrm{pm}$ Buddy Alan. $2 \mathrm{pm}-6 \mathrm{pm} \mathrm{Jim}$ WLAD/Danbury, CT LINE-UP: 6om-10am Les Pinter, $10 \mathrm{~mm}-2 \mathrm{pm}$ Siu Kellogg. 2pm-6pm Drew KASH/Eugene, OR LINE-UP: Gam-10am Terry Donahue, $100 \mathrm{~m}-2 \mathrm{pm}$ Van Willierns, $2 \mathrm{pm}-6 \mathrm{pm}$ Andy Barber (PD/MD), 6pm-10pm Steve O'Neal, 10pm-2am Karen Stewart, 2 am-Gam Lours Dennis. Woekends, Pauls Davis.

# OPPORTUNIIIIES 

## Openings

## MIDWEST

## Radio Aocount Executve responstble for cetbe and ser-

 vices of now and exiesting socountr. Muet heve creative viang sele. Send resumeas to Tery Deen, WUBE, Box1232. Cincinnert, OH 45201. EOE M/F (EBO), Bright, witty and enteertalining morning personality noeded for future openitgen at $M 1$ reted. Top 40 FM in Mid-
west. Excellent production neccesary. Music beckground wost. Excellent production necesasy. Muelc background would be helpht Tapen resumes and roferences to
Box E18. Media Consultante, 2504 Regent Court. Box E18. Modi Consultants, 2504 Regent Court.
Lofoyerte. IN 47906 Women and minonties encoureged to spply. (6-30)
D 102 enoke night communicetor who knowe music and can handle equipment for Auguat opening. Top 40 ,
11 ARB Tapes and resumes to Keith Mason. WONL, 1501 N. Waehington. Denville, IL 61832 . No calls plaese. EOE M/F (E-30)
WMEEWOHK in Ft wayn looking for professional top-notch news person. Ruah tapes and resumes to
Fred Snvder, 2915 Maples. Rd., Ft. Woyne, IN 46818 Fred Snvder. 2915 Maples, Rd., Ft. Woyne, IN 46818
or call (219) 447.5511 , EOE M/F (5-30) KATTIOklahome City neede an experianced $A O R$ morning lock/production wiz to fill a rare opening. Send rapes and resumes to Mark Dempsey, Box 25787, Okle home Citr. OK 73125 EOE (5-30)

WNFLGroen Bay seeking to replace excellent news ponant Must be authoritetive but conversational Also important are gathering. Writing. street sawy and ex-
perience Wo think news is important. Youll be 4th full. time news person Applications received by June 13 h Will be considered. Send tapes and resurnes 10 Peta
Devirn, ND, WNFL Box 520 . colla please. Femeles and minorites encouraged. EOE (5-30)

Air personelities needed for 50,000 wart contem-
porary FM in South Central Michugan. Maturity and inporary FM in South Central Michigan. Maturity and in-
telligance a must. Will also handle production. Tapes ond resumes to Bar Hawley. OM, WIBM-FM. Box 1450

## Miscellaneous

Public access, all voluntaer station in Rensselaer Coun
iv needs record service trom all WRAC FM Public Access Radio. Box 439 . Rensselaer

## KAOI FM Maul MI needs record service from all labels

 Kor a $50 \%$, lazz tormat with AOR and New Wave Wenressent riew music dally Send to Scolt Thomas, PD,
KAOI FM. 1728 C Kahumanu, Wailuku, Maul. HI 96793 New FM contemnorarv station in Southwest mędum send anything immediately to 10 Bill Morris. Y102 FM
Box 2018 Texarkana AR 7550215301 Hunter Music Research needs record service from alf labels Alf Iormats needed. Pleese send to Munter Music
Research. 2856 14th Ave S.E., Cedar Rapids, IA 52403. Tampa Bays 88WAZE adult Top 40 formar needs ein gles. oldies, and albums. Interented in demos for syn dicated weekly progrems. Call (1813) 725-5545 between
12 noon-3pm EST. Contact Apple. PD, Box 4687. ClearAlrcheck collector seeks Top 40 archecks 1972 to pre
sent Send me a list of your collection end ill do the same for you Dale Trevis 290845 th St.. 1216 , Lubbock

WNNJ/Newion. NJ needs Poo/Adutt and Top 40 singles and LP's from ail labels. Fiesse send to WNNJ. Box 40 , Newion NJ O7860. 12011 3833400 (5 23)
KRKN/Anchorage. formerly KJZZ hes changed formet and desperately needs Pop/Adult. Top 40, Fock and crossover Jazz 6 County abums and $45^{\prime} \mathrm{s}$ from a
labels We don't watt for orher atetions to go on a new

Positions Sought
Experienced MD, 1 st phone looking for on-eir work in
Las Veges area 11 vrs experience in redio and record ndusiny Dedicated and loyal worker Call JC SIMON 702) 452.3900. (5-30)

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Soeking full-time nows reporter poantion in Calitorme VVS axperience as small market Nows Director and
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MARC at (813) 985-2087. (5-30)

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experience Coll ( 504 ) 387.6184 ( 5 -30)
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or (802) 622 -6711. (5-30) 62-671. (6-30)
Experienced MD/morning parsonality looking for small/medium AOR or Pop/Adut braak. Hard worker Rod Crestwood, 511 Sunser. Mt. Pleasent, MI 48858,
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"114. Anvade, CO 80003. (15-30)

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## Positions Sought

## Positions Sought

Jooke in all formare with atrong production, anthu-
siaem and lote of talent evailoble now. Cell (3i7) 474 saem and lote of talont evalloble now. Call (317) 474 -
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90740 . ( $6-30$ ) 90740. (6-30)

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End your plov-by-play search. Sportscaater with commerciel experiance seeks now challenga. Capable. aingle and will relocate. MITCH (212) 378-4684. (5-30)
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Young, creative jock looking for tull-time position in medium market Top 40 or Adult Contemporery. 2 yrs expenience on-air with 3 rod clese ticket. Call JAY enytim

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adult to rock your roll, diel ( 805 ) 488-2348 todeyl ( $5-30$ ) AOB HAGGAR recently KOWB/Minneapolis-St. Pau seeks stable Top 40 or Pop/Adult eir shitt with produc
tion or MD oportun tion or MD opportunity in meior or medium merker. Top notch referen
0133 (15-30)

Reedy 10 move now. Communicator with 3 yrs exper Reedy to move now. Communicator with 3 yrs exper-
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Hell of Feme Jock in Hell of Fame ciry cooke much
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others. 3 k vri experience but seesoned. For brief telk. phone (216) $478-0440$ anvtirne. Ask for L.D. (6-30)
Recent college gred presently seaking tultime poertion aports or as ennouncer. 2 yre experience in commer cial and non-commerciel redio. Also experience in pro duction and AOR. Solery open or negotiable. Willing to
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Mo medinouncer, 23 ceoks fult-time eir poetion at ame 1 yr exparince on dation in or neer gulf coser states. bottom and work up at Otation with promileing future. For tepe and remume cell WADE COMBS (418) 9432520
$(16-30)$ (6-30)

8ilghtly eb-uead. AOR announcer, 4 yre experience 1 it phone, now evailsble to relocate. Strong in muate, programming, automation production and operestions.
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Women fock, AOR only, leat did morningen in Don Moines. Quit to rake thet offer thet didn't pen out. Love mominge or two-persen thow but will conalder any-

KEN E, MARKS is alte and wall and Angeles (pert-time). I'm looking for fult-ime Top Loe Pop/Adult airwork in Westem U.S. I will consider all offors. Coll me at (213) 650-9166. EOE Jock (5-23)

Looking for e positton es group Operations Mgr of Beasuitur Mueic chqin. 11 yre menagement experrence please witte to "RADIO" 5025 180th Place. S.W. wood, WA 98036. (15-23)
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perience, mainly an night jock. WAYS/Cheriorie, KENO Loe Veoas. KFJZ/Fr. Worth and K102/FI. Louderdale Call (306) $883-6784$, or (305) 909-2278. (1-23)

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## Openings

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policon, W153701. (5-30)
medieto openimg. Drive-rime ennouncer on person-;-k Singer, WINW. 4111 Mertindele Rd., N.E., Centon, 144705. (5-30)
oortopeka, KB mooking full-time air talient. Send Coke KS ©6001. EOE MIF (5-30)
coer umbraile of blg clity. 250,000 market adjacent , Noed to sound great and miling to pay for it. ntinontel Broodcosi Consultents, Herme Bidg., Cleve OH 44115. EOE M/F (5-30)
iwnDU/South Bend, IN needs topes and resumes
 to filed by mid-June. 3 yre minimum experience mot tepos and resume 1016. South Bend. IN 48634. EOE MIF (5-30)
mned: Young, embitious redio announcera for furure senings at WKXK. Whting and production Director fo
 \#r local nows. Send
wBL Sioux Ciry, IA POD/Adult. seeks midday a Inim. Murt relate on-to-one. No hype. Naturol enth
 OX
OE MIF ( $5-30$ -

Wayne's "1 AOR has arr shift opening. Send tapes nd resumes ro Rick Weot,
Vayne. IN 48825. EOE (5-30)

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on in beaurful North Wisconsin community, metro op ditation over 120,000 . 5 -day work week. fermete epill 5-23)
SLMB/Uncoin, NE looking for aftemion drive peronolity who con communicate with edulte. Minimum
 incoln, NE 88501 . No calls ploess. EOE MIF (5-23)
sizZ is eccopting rapes for future opening. FM rock, con to be 80,000 wotre, new erudios, excellent fecilio be and working conditions. H you know how to inform mo emtervein omorning oudience, bers talk Excalonosoy and benefite for right perteon. Contect Jim Henno-
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Mad EOE ( $(-23)$

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 Excellent opportunity. Tepes and roaumes to 8riem Phosnx, KKRC, 1703. Coll (1005) 336-8500. EOE M/F (5-23)KUDL-FM/Kenses City, 100,000 witte meorching for moming atrve eir perrech whiose voice end notures do. ivery will complement his mubic emphesie. pop/Adulh Tormat. Production akills importemt. Topece ond rourme | 20 Rose Re |
| :--- |
| EOE |
| 1 (16) |

Looking for midday alr tulent Pop/Adult format Werm, yp-tempo delivery. Munt know music. Goo

WNAM M Noenah, WI hen opening for top-notch noweperson. Number 1 sertion peant y yoars. send tope end
resume to Bob Beck, WNAM, Box 707 . Noenoh, WI SH938. EOE MF (F (E-16)

## WEBC/Duluth, MN haE immediote opening. Tapoe

 end rowum ont to fick Morgen WESt. Ouwth, MN SEOOS. EOE M/F (5-16)

## Openings

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KENRJBakersfield sooks matura, experioncod morn muer some prooramming hit send topes and re umes to Pete Shemion, PD, BOx 2700 , Bakersfield, CA 93303. No Colils please. EOE MIF (5-30)
inatructor wanted to teach multi-track recording Los Angeles City College. Contect Chuck Edwards (213) 850-0234. (5-30)

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KOPA-FM/Phoonix looking for super swing and woekend jock. If you're looking to improve your ect and work Rivers, KOPA, Box 1827, Scottsdele, AZ 85251. EOE M/F (5-30)
KRZE-KRAZ-FM/Farmington, NM looking for en nouncer with 1st clase license. Prefer 3 -5 yrs experience
Solary negotiable. Tapes and resumes to Eddie Cobb Selary negotieble. Tapes and resumes to Eddie Cobl 135 1415 , or (505) 327-9896. EOE (5-30)

Part-time and full-time with production akilla. Aduh AOR conversational style. Send rapes and resumea Dennia Nowhall, KROY-FM, 1019 2nd St.,
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CO 80467. Attn: Tony Link. (5-30)

K99/Great Fells. MT looking for experienced sales per son. Excellent solary, commenaurate with experience 727.7211. EOE M/F (5-30)

KLAVILas Vogas is looking for a Top 40 jock with good production ability. Send rapes and resumes io
KLAV. 2880 S. Maryland Pkwy. Las Vegas, NV 89109 No colls please. EOE M/F (5-23)

Announcers wanted at super Country KYou. No Alalkers pleasal Juat bright sounding, mure muaic jocks need epply. Call and send tapes and a picture of your| self |
| :--- |
| (5-23) |

Magic 91-KMJC/Ban Diego needs a weakender Top 40, oldies slanted. Need somebody who cen reach our terget $25+$ audience. if thar's you, send tepes and resumes to Jeft Selgo, PD, KMJC, Box 2908, Sen Diego CA 92112. EOE M/F (5-23)
Aggrasalve nows person needed with ability to take over AM/FM news operation on Califomia Central to Ed Bedwell, KUHL, Box 186, Sente Meria, CA 93468. to Ed Bedwell, KOL M/F (5-23)
Looking for someone with a Brtish accent for future opening. Send tapes and resumes to Roman Moo
KBOX, Box 1101. Tulare, CA 93275 . EOE M/F (5-23)

Woekend jock needed of KISW. Seattie's II FM rocker. Personality rock redio experience a must. Decent pay, great company, solid atation. Rere opening. Send tapes | and remumee to Eeau Phillise, KISW, 1200 Stewart |
| :--- |
| Se |

Moming drive announcer needed for Pop/adult station in great Northwest. Should be atrong personelity with good production skills. Miniruurn 5 yre experience re quired in either Pop/Adult or Top 40. Prefer someone in rexumes and pictures to Wally Sele, PD, KSLM, Selem OR 9e308. EOE M/F (5-23)
Major drive talent needed. Super bucks for auper te lemt. If you're resdy to heve fun on redio again, eend
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KVET. II Lee Vegen Country striton, neede pro quick Send tapes to Do
B9114. EOE (5.23)

Newspersion needed for top Burkhart-Abreme AOR Nowsperson nin Country in Lee Vegee. Send tope to Doug Shene. Box 16233, Loe Voges, NV B9114. EOE (5-23)
Tired of the urben grind? KFMU eerving Steamboal Springe, CO is taking applications for future openinge Minorities and women encouraged to epply. Sond tepes edint esumes to KFMU, Box 06, Oak Croet, CO 80407, Attn: Merk WYatt. EOE (B-16)
KJa is growing egainl We need another natural eounding jock/production pereon. Top 40 or AOR ex


## Positions Sought

Op-notch PD availablel Copabral, stable, strong bueinese sense. Beckground in all phoses of music and market reseerch. Award-winning airwork and production. Conaiderable Talk redio experience and a published outhor to bootl 9 -vr tearn pleyer with farnily who'd like unpack the boxes and see he 'We through we loomi If you're as tired or shull (919) 765-3011 and sign up for the JC's. (5-23)

Attn: Rocky Mountain or Bouth Contral areae. Out ide reporter position sought by ateble, energetic pro K yre experience including smail marker NO in Colorado. Hard worker who wents a challenge but ien
getting it in current position. The streets are where getting it in current poalolp put me there for your eto 716) 487.1151. (5-23)

8HOTGUNN availabie June 1 st for full-time or swing Winning universol formats end top 10 merket only, please. (419) 229-371 1. 15-23)
Young Engineer with 1 st phone looking for break. Herd working and quality minded, 4 yrs experience as TON attemoons at (314) 384-1590. (5-23)

Colloge gred seaks nows and apors raporing position. Experienced in play-by-play. For tape and resume contect MIKE BRATTA, 2920 (1) (313) 541-8865. (13)
48072, or cell (31)

Overquallifed." That's what the last person who umed me down said, bu bio tor the couple of years. 've been away from redio for the last couple or years. can write ad copy with the best of them, or bring hair oay for. DENNIS HARTIN (518) 929-4890. (5-23)

Major market PD looks forward to working with small market as outlet for total creativity. Proven record with Bleck-owned station and two NBC affiliates. Send tape of format, ARBs and philoaophy 101 (1-23)
Box 11008 , Sen Francisco. CA 9410

Sharp nawowoman, 5 yra experience in amall/medium merkets looking for challenge. Heve worked Nonthwest, Southwest and Southeast and need change and room Edit with discretion, deliver it any way you want. Au thoritative, conversational, professional, dedicated Single, 29 -yrs old. Looking for team with solid company emphasizing newa, Crastivity. ELIZABETH
Kenwood Dr., Cherry Hill, NJ O8O34. (5-23)
srighe, agoressive, onthusiestic person with radio Bright, aggressive, entsering work in Los Angeles
and record experiance seeking
ares. PETE HOWARD (213) 475-4063. (5-23)

1 st phone small market PD/MD currently moming drive at new FM AOR in marker of 100,000. Hard work ing, dependable and looking to move up. 5 yr plus perience with TOD 40, AOR, Pop/Adut and Coun
Call DANIEL WEST at (805) $824-4038$ between noon Bpm. Tepes and resumes available upon request. 15-23)

Winning PD seeks next challenge in Top 30 market. Experienced in ell forms of contemporary redio. Ce (315) 622-4027 mornings or evenings. (5-23)

Uptempo Country personality looking for same or Top 40. Any shift. Hard work for decent bucke. Tape resurne upon equear

Top-reted AOR jock, 1st phone, over 10 years exper ience.
(5-23)

Piay-by-play eearch. Sportacaster with commercia xperience seoks now chellenge. Capeble airshif, pro duction, seles, and nows. Wil
MITCH (212) 378 -4eas (5-23)

Major market slack personality with Country $E$ P/A Major market slack personality win Count a but a real redio pro experiance. Nor ase appeal, looking for an edult-oriented format, Solid, family man, recommended by ue. Consolidated Communication Consultents (no fee), (213) 967 0967. (15-23)

Calfomla: If you're looking for that cartan nomeone to
edd to your utaff, I cen be of help. 1st phone, program. ming. air, procuction, engineertin. ouromation ond more. All major G medium markes, AOR
Call today. CHARLIE (209) 625-9473. (5-23)

Attention Floride or BE P/A or soft rockl Midwent Top 20 merket personality seake retum to Southeact or Floride. PD poeition or MD duties desired. Avell. summer. Sertoue, responsibie fecillipe only. Consistenty
000 Number Lo
Hardoore AOR Jook and then some... MICHAEL HART
(6-23)
Attractive bionde. E'B'O$^{\prime \prime}$, blue oyen .... want to chaee me eround your coneole? Lovely Lile will do wonder for your atation. Currently in LA willing to relocate. Cell 213) 460-2835,

Creetve, herd.working individual looking for employ Creatve, herd-working in redio. Exeprienced in all areses, but intereate the In sport, air work, and operations. If you are looking for someono with a fresh oullook and all me in Onio or or redio. I cen make vou very happy. Call me in Ohlo en (216) 369-5221 and let's telk. (E-23)

## Positions Sought

Dedicated, versetile air tralont/manogememt looking for immediate employment. Con fill your News Directori programing Galveton aree. (713) 782.7573. (15-23)

Enthuelastic young D.J reedy to work for you. 1 can do traffic tool Sounds too good to be true? Great anmouncer with tratfic experience. Currently working KFI, KOST.

DAVE CAPRITA 10-vr vert looking for medium or Wajor merket programming gig. Moet recently morninge references. Cell (904) 623-3808. (5-23)

Detroh pro, 11 yrie expertence. good pipes and pro duction, seeking progromming challenge in medium
market or air shitt in major. Call CHRIS O'BRIEN (313) market or air shit
366-7006. (5-23)

Tolented R\&B, Top 40 DJ seeking employment. 3k yre experience. Willing to relocete. 2nd clase license
Selery negotiable. Call BOBBY (702) 564-7513. (1-23)

Upstate Now York Nows Director seaking post as enchor or reporter in medium or major market. Willing

10-yr veteran redio personality looking for successtul, stable AOR atation Prefer Northeast. Call (815) 877 3159. (5-23)

BOB HACKLER (Forester), now Production Director air personality with KLOL/Houston looking for position preferably with exposure oo programell (713) 524-1320 profes
(5-23)

Modem Country progremmer, PM drive, production akills. Currently working Utica-Rome market. Looking for good move. Call DAVE
(315) 735-7281 nights. (5-16)

25 -yr-old female with 1 st phone deares medium or major market station. Country or AOR. For tepes and (214) 824-1534. (5-16)

Talented, first phone alr personelity with 3 yrs AOR oxperience including music, PD, talk show and public affairs. Hard working and available immediately. For air
check call BROCK at (213) 999-3973, or leave message check call BROCK at (21
at (516) 482.6427 (5.16)

Soeking off-air Operetions Manager or Program Director position for Adult Contemporary or Country atation. Successul ratings
(314) $343-7834$ days. (5-16)

Radio station nows department; need en experienced and relieble news person? Call MIKE at (717) 28)

Talented, varsatile 8-yr broadcast vet seaks position in Central or Eastern MA. Experianced in news, sports. jocking, broadcast management and production. Cur: at Adult Contemporary atation. Hard worker, conscien tious end good. Llooking for long-term opportunity at stable, adequately staffed operation without the 20
hour 7 -day rat race. Availeble immadiately or Auguat hour 7 -dey rat race. Available immadiately or Auguat
30 th . Use discretion when calling JERRY ar (518) $585-$ 302h. Use discretion wh
2888 after 11 am. (5-18)

California air talent seeks MD/jock position. Interested in programming slot if evailable. Currently weskends in Freeno
$(5-16)$
Somebody out there muot need e good DJI Hot to trot and resdy to go. Experienced in all phases of radio for huh? I'm looking for a professional atmosphere in medium market. Will consider all. For more information coil BRUCE at (213) 430-8967, or write to BRUCE ART MAN 1209\% Oceen Ave., Seal Beach, CA 90704. 15-16

Telented woman DJ/nowe, 3 yrs experience in Country music including MD. Hard worker, dedicated, resion OEBRA CLAY (602) 327-7203. (5-18)

Bmali merket Country PD with solid 17-yr track record flosing from oncoming avtometion. Looking for a live mall marker PD po Went orly eapecielly Pecific North heny IARREL WILSON ( 602 ) 384-4147 oter 3pm MST weat. DARR
PDT. (6-16) Sex. . . now that l've got vour attention, major mar or semi-major markets only
$(714) 326-1213 .(5-16)$
I want to pey my duesl Sowy college gred with col loge radio beckground wante to be your jock. WIII work ony format, anyplece, on your torms. For tape and ro
sume write DAVID STEIER 4211 Highiand Avt., Brook Inn. NY 11224, or call (212) 878-9046, or (212) 372 -1933 after 7pm. (5-10)
Experionoed broedonetor eeoke poettion. Ploy-by play, oir, production, nowe end aeles oxperience
Single, will relocate. Call MITCH at (212) $376-460$ Singie.
$(8-10)$

## Do you know me? No, I'm not en American Exprece Card commercial. I'mo communicator/producer/writen programmerireporter and you've heard my work from cosen to coant ot WMMA, WASH, WCBM, KABC, KNX KJOI, KLAC end every merket airing Drake-Chenautr' "Weokly Top Thirty." Wont to hoar wh

## Le Parmice <br> BREAKERS.

"Hack Page Breakers" are those newer records that have the oreatest level of station activity on any olven weet.

## MANHATTANS <br> Shining Star (Columbia)

62\% of our reporters on it Moves: Up 76, Same 16, Down 0, Adds 21 including WOKY, KIMN, KOPA, WTRY, WBLI, WAXY, WDRQ, KLEO, KERN, KGW, KMJK. See Parallels, charts at number 28.

## BLUES BROTHERS

## Gimme Some Lovin' (Atlantic)

61\% of our reporters on iz Moves: Up 37, Same 21, Down 0, Adds 53 including WIFI, KRLA, KFI, KJR, KOPA, KUPD WFBR, WBEN-FM, WBLI, WTIC-FM, FM100, WVIC, KZZX See Parallels, charts at number 27.

## NEW \& ACTIVE

Rerent releases with arphay regorted by at heast 50 of our reporting stations are listed in order
of thelr activity the two numbers foliowing the artist of thelr activity the two numbers folio wino the arrist titte/label deslonation lexample in order
indicate now many of our reporters are on the Indicate now manv of our reporterss are on the record this week (1100) and of those 100 now
many added lt this week 125) Moves are broken down for each record and many added this week 125) Moves are broken down tor each record and indicate now
many stitions moved the song Up on thelf enarts, held it the same ton to on, add to on, 31-51 eft 1 moved it Down on sheir charts, or Added it this week Complete alrpiay activity on
all songs listed in New \& Active can be found in ine paraliels.

NEIL SEDAKA \& DARA SEDAKA 'Should've Never Let You Go" (Elektra) 102/4, Moves: Up 73, Same 19. Down 6, Adds 4 , WOLF KELP. WNOE, KGW, WFIL 19.17, WCAO 17-14, PRO-FM 27-24, WPGC 26-21 WHB 20.16, WZUU 13-8, WOKY 18-14, KEARTH 27-24.
JOE WALSH "All Night Long" (Full Moon/Asylum) 99/17
Moves: Up 67. Same 15, Down 0, Adds 17 including KSLQ, WOKY, WKBO, WERC, WLAC, KTAC, KRUX, WIFI 23-16, 96 KX 17-14, CHUM 30-25, 940 20-14, KWK 3-2, KUPD $30-25$.
BRUCE COCKBURN "Wondering Where The Lions Are" (Millennium) 86/1, Moves: Up 58, Same 16, Down 11, Adds 1, WTMA WIFI 29-25, F105 16-14, PRO-FM $24-20$. KDWB 7.5, KS95-FM 20-18, KJR $25-23$. WKBO 12-9, Y 103 36-30, WAYS 25-20. KLEO $30-25$.
CAROLE KING "One Fine Day" (Capitol) 85/30
Moves: Up 34, Same 21. Down 0, Adds 30 including WXLO. WFIL, WCAO, 293, KSLQ, WZUU, WOKY, KOPA, WPEZ, WTRY, WPST, KAUM, KFMK, WFMF, WSKZ, WAKY, WDRQ KTKT.
RAY PARKER JR. \& RAYDIO "Two Places At The Same
Time" (Arista) 78112, Moves: Up 47. Same 19, Down 0. Adds 12 WCAO, WHB, KHJ, WPEZ, WBLI, WKBO, KFMK, WHEB, WYAE, G100, KILE, WNAM. KIM CARNES "More Love" (EMI America) 76/48
Moves: Up 15, Same 13. Down 0, Adds 48 including WFIL. WCAO, WRKO, PRO-FM, KDWB, KRLA, KFI, KFRC, KJR, WFBR, WICC, KRBE, 95SGF, WNOX, WVIC, WZZP, KJRB, KENO
KENNY ROGERS "Love The World Away" (UA) $75 / 7$
Moves: Up 44, Same 24, Down 0, Adds 7, KC101, WKBO, KSTT, wow KGW, KLUC, WLBZ, WCAO 31-24, 293 23-19, KOPA 23-18.
SPIDER "New Romance (It's A Mystery)" (Dreamland) 7212 Moves: Up 47, Same 22. Down 1. Adds 2. G100 WTMA WIFI 11.9 PRO $72 / 2$ 26-23, KJR 24-20, KRBE 17-15.
TOMMY TUTONE "Angel Say No" (Columbia) 65/15
Moves: Up 18, Same 32, Down 0, Adds 15, WOKY, KFRC. WHYN, WTIX, Y103, WLAC WNOX, WVIC, KJRB, KRSP, V100, KWIC, KQWB-FM, WEAQ. KDZA
RUPERT HOLMES "Answering Machine" (MCA) 62/9
Moves: Up 38, Same 14, Down 1. Adds 9 including WCAO. WFBL, KINT, 298, KSTT, KOFM, KLEO, KSLY.

## WHISPERS "Lady" (Solar/RCA) 60/2

Moves: Up 35, Same 17. Down 6, Adds 2, PRO-FM, KRAV, KJR 2017 GEA d-16, WSGA 10-7, KYNO-FM 149, KIOY 12.5. WROV 52. GENESIS "Misunderstanding" (Atantic) 58/19 Moves: Up 26, Same 13, Down 0, Adds 19 including 96 KX , WPGC. KFI,
WPEZ WHFM KXX106, WPEZ, WHFM, KXX106, Y103, WDRQ, KJRB.
JERMAINE JACKSON "Lets Get Serious" (Motown) 56/11 Moves: Up 32, Same 8, Down 5, Adds 11, KBEQ, WICC. 14Q. WFMF KOFM, FM102, WAAY, WHHY, WKXY, KPUR, KSLY
CHARLIE DANIELS BAND "In America" (Epic) 52/40
Moves: Up 9. Same 3, Down 0. Adds 40 including 96 KX , JB105, Q107, WPGC, 940 , Q105, KBEQ KUPD, WBEN-FM. WTIX, Z98, WSGN, WNAP, KMJK, KLUC, KRO. WCGQ.

## Others Getting Significant Action

CHEAP TRICK "Everything Works If You Let It" (Epic) 45/9
Moves: Up 14, Same 22. Down 0, Adds 9, KBEQ. WHYN, 14Q, WQRK, KRQ V100, WAAY, WCGQ. WANS-FM, WIFI d-21, 96KX 32-27
ALICE COOPER "Clones (We're All)" (WB) 44П7
Moves: Up 20, Same 17, Down O, Adds 7, KRBE, Y103, WARK, WRVO.
KROY, KMJK, WISE, JB 105 28-22. KXX106 12-4, WDRO 8.5.

> NATIONALEARPLAY/30 $\begin{aligned} & \text { THAER WO } \\ & \text { WEEKS WEEKE LAST } \\ & \text { ADO ACO WEEK }\end{aligned}$
$\begin{aligned} & \text { AMBROSIA/Biggest Part Of Me (WB) } \\ & \text { BETTE MIDLER/The Rose (Atlantic) } \\ & \text { BOB SEGER/Against The Wind (Capltol) } \\ & \text { ROBBIE DUPREE/Sieal Away (Elektra) } \\ & \text { PAUL McCARTNEY/Coming Up (Columbia) } \\ & \text { ELTON JOHN/Little Jeannie (MCA) }\end{aligned}$
LIPPS, INC./Funkytown (Casablanca)
KENNY ROGERS \& KIM CARNESIDon't Fall In Love... (UA)
BILLY JOELIt's Still Rock \& Roll To Me (Columbia)
MICHAEL JACKSON/She's Out Of My Life (Epic)
PURE PRAIRIE LEAGUE/Let Me Love You... (Casablanca)
LINDA RONSTADT/Hurt So Bad (Asylum)
BOZ SCAGGS/Breakdown Dead Ahead (Columbia)
GARY NUMAN/Cars (Atco)
SPINNERS/Cupid/I've Loved You For... (Atlantic)
BLONDIE/Call Me (Chrysalis)
ROCKY BURNETTE/Tired Of Toein' The Line (EMI America)
PRETENDERS/Brass In Pocker (I'm Speciall (Sire)
PAT BENATAR/We Live For Love (Chrysalis)
BROTHERS JOHNSON/Stomp! (A\&M)
CLASH/Train In Vain (Stand By Me) (Epic)
AIR SUPPLY/Lost In Love (Arista)
ELECTRIC LIGHT ORCHESTRAII'm Allve (MCA)
JAMES LAST BAND/The Seduction (Polydor)
OLIVIA NEWTON-JOHN/Magic (MCA)
MANHATTANS/Shining Star (Columbia)
BLUES BROTHERS/Gimme Some Lovin' (Atlantic)
FIREFALUHeaded For A Fall (Atlantic)
BILLY JOELYou May Be Right (Columbia)
DAN FOGELBERG/Heart Hotels (Full Moon/Epic)
This chart is based solety on airplay statistics compiled weekly from our Top 40 reporting
Black circled numbers indicate signifficant upward movementromatloast $60 \%$ Top 40 reporting starions.


## MOST ADDED.

BLUES BROTHERS "Gimme Some Lovin' " (Atiantic)
KIM CARNES "More Love" (EMI-Americe)
CHARLIE DANIELS BAND "In America" (Epic)
CAROLE KING "One Fine Day" (Capitol)
OLIVIA NEWTON-JOHN "Magic" (MCA)

## HOTTEST

LIPPS, INC. "Funkytown" (Casablanca) BETTE MIDLER "The Rose" (Atlantic) BETTE MIDLER "The ROSE" (A llantic) BOB SEGER "Against The Wind" (Captoll) AMBROSIA "Biggest Part Of Me" (WB)

FRANK SINATRA "Theme From New York, New York" (Reprise) 44/4
Moves: Up 24, Same 14, Down 2. Adds 4, F105, CKGM, KRUX, WFBG, WRKO 7.5, WPGC 30 24. KEARTH $16-11$
KFRC 22.17 WBBF 23-18. KFRC 22.17. WBBF 23-18.
MANHATTAN TRANSFER "Twilight Zone/Twilight Tone" (Atlantic) $42 / 2$
Moves: Up 26, Same 11, Down 3, Adds 2, KEEL, KCPX, WABC 16-13, JB105 22-14, Y100 32-29, KFI 19.14, WSGA 16.9
KIOY 10-6.
BLONDIE "Atomic" (Chrysalis) 41/6
Moves: Up 23, Same 12, Down 0. Adds 6, WBEN-FM, WSKZ, WTSN, WFLB, KQWB-FM, KCBN, PRO-FM $16-11$
13K 27.24, WNOE 32.29, Y 103 30.25. 13K 27.24. WNOE 32-29, Y 103 30.25.
LITTLE RIVER BAND 'It's Not A Wonder" (Capitol) 38/1
VAN HALEN Moves: Up 15 , "And The Cradle Will Rock" (WB) $35 / 4$
MICKEY GILIEY ' MICKEY GILLEY 'Stand By Me (Full Moon/Asylum) 33/11
Moves: Up 15, Same 7, Down 0. Adds 11, WFIL. KDWB, WHYN, KXX106, WHBQ, WKIX, WVIC, WTSN, WSEZ,
KWIC, KBIM, 940 23-19.
JOURNEY "Welks Like A Lady" (Columbia) 31/13
Moves: Up 9, Same 9, Down 0, Adds 13, 297, KFRC, WKEE, KRBE, WERC, Y103, WSKZ, WFBG, WCIR, WISE, WFLB,
KOWB-FM, WRKR.
RODNEY CROWELL "Ashes By Now" (WB) 31/10
Moves: Up 18, Same 3. Down 0, Adds 10, KHFI, WSGN, WLCY, WRVQ WOW, WZZP, KRUX, WTMA, KPUR, KBOZ.
KXX106 11.5, WAYS 14.10 ,
RICK PINETTE \& OAK "King Of The Hill" (Sky's The Limit/Mercury) 28/8
Moves: Up 11, Same 9, Down 0, Adds 8, WICC, WKEE, KBFM, KCPX, KRUX, 14WK, WKXY, KBIM, WRKO 2921,
PRO-FM 11.B.
PAT TRAVERS BAND "Is This Love" (Polydor) $28 / 5$
Moves: Up 7, Same 16, Down 0, Adds 5, KEEL. WAYS, KROY, WXIL, KCBN, KJR 19.16, WAPE 28-21, KMJK 2421. PETE TOWNSHEND "Let My Love Open The Door" (Atcol 28/10
KRLC.
REO SPEEDWAGON "Time For Me To Fly" (Epic) 26/6
Moves: Up B, Same 12. Down 0, Add 6, WHFM, 14Q, WGH, KRQ. WFBG, WROV, 94025.21 , KJ100 1.1, KQ94 $26-23$
UTOPIA "The Very Last Time" (Bearsville/WB) 28/6
Moves: Up 6, Same 14, Down 0. Adds 6, KBFM, KEEL, KCPX, WTSN, WGBF, KCBN, K 104 32-29, WSPT 2927
Moves: Up 7. Same 8, Down 0, Adds 3 KTSA WTIX (A Fantasy)" (Casablanca) 18/3
Moves: Up 7. Seme 8, Down 0. Adds 3. KTSA, WTIX, 14WK. WBEN.FM 36-29, KBFM 27-23, WSGN $22-18$.
FLEETWOOD MAC "Sisters Of The Moon" MWB| $17 / 6$
Moves: Up 5, Same 6, Down O, Adds 6, WBEN-FM, WKEE, KENO, WSEZ, KQWB-FM, KFXD, JB105 32-30, KRSP 26-19.
Continued on Pege 28

