# NAB In Vegas: "A Really Big Show" 


#### Abstract

The reason NAB returned to Las Vegas this week (April 13-16) for its annual happening was readily apparent to longtime conventiongoers. Attendance numbered 6000 broadcasters and spouses, plus 10,000 exhibitors, in addition to educators, students and government officials; and events came off smoothly for the most part. despite the imminent threat of a strike by hotel employees. Registrants paced the aisles of 200,000 square feet of exhibit space. which NAB President Vincent Wasilewski referred to in his opening remarks as the "industry's global crystal ball." Indeed, everything from turntables to earth stations could be found at the 400 -plus exhibits. The biggest event for radio came during Monday's opening radio session in a staged address by a General Patton lookalike and a multimedia presentation by TM Productions, "Tomorrow Media," introduced by TM President Pat Shaughnessy. Broadcasters were buying Patton cassettes more than any other, according to a Mobile Tape Co. spokesperson. The topic of AM stereo, plus some strong words from Distinguished Service Award winner Don Thurston and several Congressmen, were among the chief subjects of discussion for convention attendees, as detailed on Pages 8 9. In another noteworthy com-


## NAB Highlights

- AM Stereo Hottest Topic
- Thurston Talks Tough
- Politicians Point Finger At FCC

For details on these events, plus full pictorial coverage of the NAB Convention, see Pages 8-9.
ment, Grover Cobb A ward winner Everett Erlick, ABC Sr. Vice President and General Counsel, claimed broadcasters' fractured image is "in part due to the failure of the world's best communicators to sucessfully tell their story to Congress."

## "Red Hot" Radio Worries TV

RAB President Miles David told the opening radio session that the apparent attack on radio recently launched by the Television Bureau of Advertising was caused by RAB's aggressive "Red Hot" marketing campaign to position radio as a primary big-budget medium David's predictions for the future were: (1) stations with less than $12-15$ sales people will vanish. (2) finding experienced sales people will get tougher, (3) increased opportunities will open up based on radio's present ability to deal with fractionalized audiences, and (4) a continued uphill struggle to educate unknowledgeable radio
users will be necessary.
Dick Chapin (President of Stuart Enterprises, Lincoln, NE) and Chairman of the ABC Radio AfNAB/See Page 9 MORNING MAN, WFBR FINED: WBBF'S GIRARD SUSPENDED

## Radio Rocked By <br> Careless Jock Talk

Unfortunate on-air remarks by morning men Johnny Walker of WFBR/Baltimore and WBBF/ Rochester's Don Michael Girard erupted into a storm of controversy within their respective communities. A Maryland jury fined Walker $\$ 5000$ and WFBR $\$ 60,000$ in damages last Thursday ( $4-10$ ) for a flippant comment he made about former Baltimore TV anchorman Dennis Holly, while WBBF suspended Girard for three days and fined him $\$ 500$ as a result of public furor over an allegedly racist joke he told during his April 4 airshift.


GATHERING AT THE NAB - A varlad array of discussions, spabchas, displays, and specinl programs was presented at the NAB Convention in Las Vegas. Plctured (uppar latt) is the lobby and axtibit hall. (uppar rlght) * General Gaorga Putron impersonator who dazzled convanllon goers, llowar laftl TM Prasldant Pat Shaugh nassy introducing a mind-boggling multimedlo presentetion, and llowar rightlo display of automatiod broad cosicontrals, fust ane of counfless technological devicus on viow.

In addition, WLOF/Orlando air personality Mark McKay's April Fool's Day stunt backfired when listeners and, police reacted seriously to his on-air shooting hoax.
The Walker case, which could set an ominous precedent for broadcasters, stemmed from an incident dating back to February, 1979. At that time, Baltimore was hard hit by a blizzard which effectively immobilized city police, resulting in outbreaks of looting. Coincidentally. Holly had taken a leave of absence from his anchorman's post to recuperate from back injuries he sustained in a charity football game. Walker, a six-year veteran of the station whom station GM Harry Shriver described to R\&R as a "wild and crazy guy who jokes about every-

WFBR/See Page 24

Al Brady, Operations Director at WABC/New York, resigned that position last week for personal reasons. He will again become PD at WHDH/Boston, a position he held until moving to WRQX/Washington, D.C. in 1979, after which he joined WABC in October of that year.
Brady told R\&R, "Unfortunately. for personal reasons, I'm leaving New York City, but I'm delighted to be going back to Boston to work at WHDH, which I consider to be one of the premier radio stations In America. I'm looking forward to be working once again with (GM) Dave Croninger and the entire staff at WHDH." Brady as sumes his new position May d: current PD Bob Christy has not disclosed his future plans.
WABC VP/GM Alfred Racco
licensee's bona fide efforts to effectuate controls at the stations. should not result in the revocation of Booth American Company's license." The charges against Booth's other Detroit station, WMZK, however, were dropped.

## Broadcast Bureau Supports Booth

Prior to legal discovery pro ceedings, the Broadcast Bureau had favored a hearing, but after examining Booth's evidence. Bureau attorneys concluded that although WJLB MD and morning man AI Perkins did plug records by groups he managed, "there is no evidence of wrongdoing by other employees at WJLB . . . and there is an abundance of evidence demonstrating that the wrongful conduct did not result from an abdication of control by the licensee."

Judge Fitzpatrick Disagrees

Despite the Broadcast Bureau's argument, the judge said the evidence indicated to him that Perkins was in a position to subordinate the public interest. "It is necessary at the hearing to explore fully the extent to which Perkins played records of performers who were scheduled to appear at West Production (a company owned by Perkins) concerts. I am not convinced Mr. Perkins's wrongdoing did not result from an abdication BOOTH/See Page 24

## Brady Resigns As WABC PD, Returns To WHDH



Al Brady
commented, "Al Brady is a leading contemporary radio program mer and an outstanding young broadcaster, and it was a pleasure to work with him. We sincerely regret his decision to leave." No suc. cessor has been named yel at WABC





THENEWSINGLEMCA.41236

## "LITTLE JEANNIE"

FBOMTHEFORTHGOMINGLP"21AT 3 3"MCA.5121


## Rasmussen Forms Radio Sports Net

A new national radio sports network, Enterprise Radio, has been formed as a subsidiary of Connec-ticut-based communications firm Rasmussen Enterprises. The network, set to start up in early 1981, will use Western Union's Westar satellite technology and will provide 48 daily sports updates, 20 weekly sports features, and a daily 13 -hour national sports talk show. Live sports coverage and seasonal specials will also be offered to affiliates, with both national and local commercial a vailabilities provided for all Enterprise programming.
Rasmussen Enterprise President Scott W. Rasmussen commented, "Enterprise Radio has been formed to fill a basic need in the radio industry for the most comprehensive, imaginative, and efficient sports package ever offered. The key to Enterprise Radio's success is its ability to line up affiliates... We have already launched our affiliate sales effort. Radio is a proven advertising medium, and with a significant number of affiliates on line, substantial advertising dollars will be available."
"Major League" Sports Talk
The talk shows will be divided into four segments, with an 800 number available and teams of two announcers hosting, plus sports celebrity guests. "It will be major league with major league hosts." Enterprise GM Jon Foley said. The sports updates will run five minutes, with a three-minute
version available; the features are $21 / 2$ minutes.
Joining Rasmussen and Foley on Enterprise's Board of Direc tors are industrial rep firm executive Richard A. Eddy and Emery Air Freight Sr. VP Walter G. Cor coran. Promotions Director Mike Caruso, Public Relations Director Dennis Randall, and Controller Bob Ronstrom have also joined the network.

## Jay Hoker Named VP/GM At KAUM

Jay Hoker, VP/GM at ABC's WRIF/Detroit since 1977, has been named VP/GM at the company's KAUM/Houston. Hoker replaces Willard Lochridge, who will be assuming a new position with ABC heading Southwest Station Affiliate Relations.
ABC Owned FM Stations President Martin Greenberg commented, "Jay Hoker has an excellent track record as a broadcaster and has made important contributions to the company since he joined us . . . He brings a new
sense of 'growth' to KAUM, and we're excited about his ability to further develop the potential of the station."
Hoker told R\&R, "I'm not coming in with delusions of grandeur: this is a tough market." As to whether KAUM's Top 40 format might be changed to AOR (WRIF's format), he said, "Once we're out of the book we'll take a hard look at which direction we should go in. I can't even think of it right now."
Hoker, who owned his own sales promotion company from 1966 to 1971, joined ABC in 1971 as an ac count exec at WXYZ/Detroit, be coming General Sales Manager there two years later and remaining in that position until his ap pointment at WRIF. No successor for Hoker has been selected yet.

Holiday Named CKLW PD


Pat Holiday, who had been Assistant PD at CKLW/Detroit since 1978 and interim PD following the departure of Bill Gable to join CFTR/Toronto (R\&R 2-22), has been officially appointed Program Director at the station.
Before joining CKLW, Holiday was an air personality at various stations, including WOR-FM/New York, WPOP/Hartford, and WPTR/ Albany.

## Moinet, Whiffen Resign At A\&M

Al Moinet, Vice President of Promotion at A\&M, resigned his position this week for health reasors, according to a company spokes man. Senior VP Harold Childs, who supervises A\&M's Sales and Promotion departments, will temporarily take on Moinet's responsibilities, which encompassed the day-to-day running of the department, until a replacement can be found. Also resigning was Advertising Director Janice Whiffen; a replacement is being sought for her position as well

## KRLY CONQUERS HOUSTON

Houston's New Number One Shot From 1.8 To 9.1 In A Year With A New Kind Of Format Mixing Fun, Funk, And Top 40 Basics.

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## this week...

## ARBITRON CHANGES CALLS CREDIT RULES

New definitions on county penetration mean no more automatic credits on call letter flips.

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## NEW HAND AT VIACOM CONTROLS

Viacom National PD Bill Figenshu outlines his intentions for the trendsetting Black stations of this important chain.

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## PRODUCING PATRIOTISM \& REDUCING AD RATES

Two Pop/Adult stations take a stand, striking blows for Americanism and against inflation - starting right at home.
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understandably excited and flattered that David has chosen to GEFFEN/See Page 24

# Washington Report 

## WHFS ATTORNEY CALLS ACTION SLAP ON THE WRIST FCC Showers D.C. Market With EEO Sanctions

WHFS/Bethesda, a suburban Washington station, was given a short-term renewal and ordered to submit an updated EEO program within 30 days last week. In addition, three Washington stations, WWDC-AM-FM and WOOK, and two suburban stations, WDON/Wheaton, MD and WLMD/Laurel, MD, were also ordered to submit new EEO goals by May 9. Three more suburban stations, WINX/Rockeville, MD; WPIK/Alexandria, VA; and WXRA/Woodbridge, VA must submit periodic EEO progress reports. The FCC action was in response to a petition to deny from the D.C. Office of Human Rights, which alleged the stations' affirmative action programs had failed with regard to minorities and women.
Looks Bad In The Papers
The hardest hit station, WHFS was not nearly as upset over the Commission's action as it was about the public's perception. "This sanction isn't much; it's not a hearing or distress sale," WHFS attorney John Bankson told R\&R. "But the way it's been reported in the newspapers, based on phone calls the station's been getting, people think our license has been taken away." Bankson said the Commission's decision, which cited "little or no improvement in minority hiring over the last renewal period" as the basis for a short-term renewal, was based on outdated figures.
"They looked at our employee records from 1975 to 1978. Today we meet FCC minority guidelines. Our national sales manager is a woman and we have blacks in the top four job categories," Bankson asserted.

## WOOK Will Hire More Women

"We're going to do everything in our power to please the FCC," WOOK GM Bud Myers told R\&R. "The Commission says we need more women, so we've already started to hire them. We have one woman in sales now and a woman in public affairs." Myers said.
WWDC GM Eddie Sachs would not comment because he had not seen the official FCC document. The commission said WWDC-AMF'M did not have enough black employees.
The FCC conditionally renewed

## Sales Talk

Charter Media, the new company formed by Charter Co. and Karl Eller, has reached an agreement to buy the Philadelphia Bulletin from publisher William L. McLean, as indicated last week in R\&R. Price was undisclosed.

WGMA/Hollywood, FL sold to Eric Esbensen and Donald Berlanti for $\$ 1$ million. Buyers also own WKQS/Boca Raton, FL, and KRQX \& KLVV/Lompoc, CA. Sellers, Mr. \& Mrs. Jerome Glassman, James Glassman, and Bill Glassman, own WMCL/McLeansboro, IL; WDXI/ Jackson, TN; and WKWK/Wheeling, WV. Broker was Richard Shaheen, Inc.

Blair Radio chosen sales rep for Jefferson Pilot's WWIL \& WHSL/ Wilmington, NC. Blair now reps eight Jefferson Pilot stations, including WQXI-AM-FM/Allanta, WBT \& WBCY/Charlotte, and KIMN \& KYGO/ Denver

WLBZ/Bangor, ME sold to publicly-held Acton Corp. by Mary Thompson for $\$ 550,000$. Seller owns WCSH/Portiand, ME. Buyer owns WMYD/Wicksford, RI. Broker was Blackburn \& Co

KNUI/Maui GM Tom Elkins and Sales Manager Norma Phegley have purchased the station from H.V. Shepard of Texas for $\$ 850,000$.

Eastman selected sales rep for WLBJ/Austin, TX and KGA \& KDRK/Spokane, WA, both previously repped by Torbet.

Also at Eastman, Jerry Schubert, Senior VP. Los Angeles relocated to New York. Jay Keay, VP Eastern Region, will head up newly created Business Development/Client Service Dept. in New York. Carl Butrum, VP/Los Angeles Manager, becomes VP/Western Regional Manager. Tom Cadigan joins Eastman as Account Exec from WNBC/New York and Bill Barnett joins Los Angeles sales staff as Account Exec from Media Dept. of Foote, Cone \& Belding.

Janet Dillon joins Katz Radio Los Angeles sales staff. She was formerly Account Exec with WLAK and WXRT/Chicago.

Carolyn Navarra joins KYW/Philadelphia as Account Exec from Cable Systems, Inc., Audubon, NJ

Next RaB Success Clinics: April 22, Boston, Sheraton Tara; April 23, New York, White Plains Hotel and April 24, Baltimore at the Baltimore Hilton

WOOK, WWDC-AM-FM, WLMD, WDON, WPIK, and WXRA, but WINX was not renewed, pending the outcome of unrelated litigation.

## Charges Against WRC Dismissed

D.C. Office of Human Rights (OHR) had also filed against WRC/ Washington for distorting the news. OHR said the results of a WRC listener opinion poll on the issues of the day were biased because' they reflected "generally suburban upper income whites and not less affluent Washington residents." But the FCC dismissed this argument. saying WRC provided a forum for listeners to express their views, a significant public service.

## KRLA Case Closed

## Judge Okays $\mathbf{\$ 1}$ Million Reimbursement

The 18 -year legal battle for KRLA/Pasadena has finally ended with a $\$ 1$ million reimbursement to Orange Radio, Inc. by Bob Hope's Western Broadcasting. Last fall, KRLA was assigned to Western after five other applicants merged and two others were bought out (R\&R 11-16-79). But at that time, Judge Ruben Lozner refused to reimburse

Orange Radio because of certain al leged misrepresentations on the part of Robert Maheu, a former Orange stockholder. Two so-called "Maheu issues" were dismissed January 16, and Judge Lozner concluded last week (4-9) that Orange met FCC requirements for reimbursement
In his ruling, Judge Lozner praised all applicants for their perserverance, but hinted that a
more determined effort could have settled the matter without 18 years of litigation. "Perhaps the history of this proceeding has taught that in multi-party proceedings an effort should be made early by the parties and their counsel to effect a satisfactory settlement, which would expedite service to the community and alleviate the burden on the public and the government." Judge Lozner said.

## FCC At A Glance

## Broadcast Bureau Asks For Review Of Florida FM Case

The Broadcast Bureau has disagreed with an FCC judge's decision granting a construction permit to Stereo FM 92, Inc. for a new station in Dunedin, FL, and has filed an exception with a review board. In February, Judge Joseph Strimer ruled that Stereo 92 was more qualified than Bie Broadcasting or Tampa Bay Concert Radio because Stereo 92 proposed 77\% integration of ownership and management (R\&R 2-29). But the Broadcast Bureau said Bie Broadcasting ought to get the CP, because its proposal would give Largo, FL its first local nighttime service and second local daytime service. Tampa Bay also filed an appeal and asked for oral argument.

## Hawaii Station Hit On EEO

The FCC last week (4-9) gave KHVH/Honolulu a short-term re newal and asked the station to increase minority employment by next renewal time, in February. 1981.

## Changing Antenna Site

 Provides More ServiceWINK/Ft. Myers, FL was given permission to move its antenna site last week (4-9) because the FCC said the move would bring the first nighttime service to 8100 people and the second nighttime service to an additional 13,500 people. The move required a waiver of the minimum spacing requirement, because the tower will now be 102 miles from adjacent channel station WCEZ/Jupiter, FL, not 105 miles as specified in FCC regulations.

## Conditional Renewal For WQCC

WQCC/Charlotte, NC has been renewed conditioned upon submitting periodic EEO reports
showing increased hiring of blacks. The Commission dismissed a petition to deny from the Charlotte Broadcasting Coalition, saying WQCC was showing improvement in minority hiring.
In related action, the FCC re fused to reconsider its March, 1979 decision renewing 16 other Charlotte area stations. The NAACP has asked for review claiming discrimination against blacks, but the Commission said there was no evidence of discrimination or noncompliance with EEO guidelines.

## Nebraska <br> Communications Drops Out Of Competition For KEFM

After allegations were made by competitors about Nebraska Communications' financial standing, the company agreed this week (4-14) to withdraw its application for KEFM/Omaha and FCC Judge Frederic Coufal allowed $\$ 45,000$ reimbursement. Judge Coufal said Nebraska's owners, Lawrence and Janice Kirby, misrepresented the value of land they owned and later failed to tell the Commission the land had been sold, so the

Kirbys' application was dismissed with prejudice, meaning they may not reapply for the same frequency for one year. KEFM and companion KOIL went dark in 1976, and three applicants, Webster-Baker Broadcasting, Nebraska-Iowa Broadcasting, and Omaha Broadcasting. remain in contention for licenses of both stations.

## NAB EEO

Request Denied
The Commissian Monday (4-14) declined to suspend the April 1 effective date for new EEO guidelines. NAB had asked the date to be put off pending action on its petition for reconsideration, but the FCC refused, saying the more stringent guidelines did allow licensees to explain any EEO deficiencies and to request relief on an individual basis.

## Blanket

## Licenses OK'd

The New York Appeals Court affirmed the legality of BMI and ASCAP's blanket publishing licenses for TV networks, possibly ending an 11-year battle. CBS contended that blanket licenses were in restraint of trade. The network can now appeal for a Supreme Court rehearing the high court had previously remanded the matter back to the lower court), or possibly face a multimillion dollar tab for retroactive royalties due the publishing societies.


## News/Talk Ratings: Eastern, Midwestern Wobble



Dick Jones


Mike Faherty

This week $\mathbf{R \& R}$ continues our survey of News/Talk ratings, starting with a look at Cleveland.

WERE/Cleveland soared from a 5.7 to an 8.3. The station started the switch from all-News to News/Talk last Septenber. "We run Larry King overnight and noticed that our ratings for his talk show were higher than our all-News segments, so we switched to Talk," VP/ GM Kim Colebrook explained. WERE has no compe tition; the only other station talking in Cleveland, WBBG dropped the format for music last fall
"Since we're the only station with News/Talk or allNews format, we talk about news and current events all the time. There's very little feature material on our air no talking to fill time. We're the place to turn for indepth news, expanded news, exploratory news. We want to be the alternative to the newspapers," Colebrook commented.

## WGN - Trend Or Wobble?

"I really have no explanation." WGN PD Dick Jones said when R\&R asked why the Chicago landmark slipped from 10.5 to 9.6 . "It's the first time we've been below double digits in 12 years," Jones admitted. "I'm not going to slit my throat over one book, but if the next book is bad we'll just have to review the market and our programming." Jones continued. (WGN mixes Talk with Pop/Adult music.)
"We've always had a low profile. Maybe we need

more promotion. We never gave away diamonds, to me that's schlock, not good broadcasting, but if we have to resort to that, we'll do it," Jones concluded.

## WIND \& WBBM Up

News/Talk WIND/Chicago was up a full share from 4.3 to 5.3. "We try to make talk more interesting and more human," said GM Mike Faherty. "Don't bore don't repeat, juggle topics and concentrate on local news. It's been a very exciting news time in Chicago. We've

## News/Talk

had a transit strike, a teachers strike, a firefighters strike, and a presidential primary," he said. Faherty also complimented Ellen Manowitz's promotion department. "We had a great TV campaign and now that it's paid off we're sending jump ropes to 250 top advertisers, saying we're jumping for joy at our good book and asking them to jump with us." Faherty told R\&R.
"We'd love to close the gap on WGN," said all-News WBBM GM Bill O'Donnell, whose station rose from a 6.1 to a 7.0. "The key to our success is that we just sound great. We have over 20 reporters, good personali-


Warren Maurer
Chuck Schwartz
ties, a lot of actualities, computerized traffic report that tells commuters how long it will take them to get from point to point, and an exclusive private weather forecasting firm," O'Donnell said.

## Mild Weather Takes The Rap

Stations on the East Coast were blaming the mild weather for poor ratings. In New York WCBS VP/GM Bob Hyland said. "We fell off a little in afternoon drive, but I'm not concerned, because we had 10,000 more men 18-49 than last book. Besides, there was no bad weather no school or business closing." All-News WCBS went from a 5.4 to 4.5 .
"A couple of us slipped but with so many of us cutting up the pie someone has to lose." said wor VP/GM Rick Devlin, whose station went from a 6.6 to a 6.3. All-News WINS and Talk WMCA stayed even at 4.4 and 3.2 respectively

In Philadelphia, top rated all-News KYW dropped from 10.4 to 9.6, but VP/GM Warren Maurer was quick to point out that the station was up from last year's Jan. February rating of 8.3. Again, it seemed the easy winter had taken a toll.

News/Talk WCAU was down 4.6 to 3.6. VP/GM Chuck Schwartz offered no explanation except to say it was just a statistical wobble. "Our listeners come and go. They may tune in for two hours at a time, but then not again for several days." he explained

## People

Clint Formby tapped as new President of the Broadcast Education Association. Formby, head of the Formby Stations Group of Hereford, TX, was instrumental in getting a new communications school constructed at Texas Tech, and has been honored as a "Citizen Of The Year" by the university. BEA's second in command this year will be University of Maryland Professor Don Kirkley, with Cap Cities' Peter Orne serving as new Secretary/Treasurer.
NAB Government Relations VP Roy Elson severed ties with the organization last week, but will retain NAB as a client for a year in


Clint Formby his new consultancy business. Elson was known for his effective, often maverick style of lobbying.
Jim Popham promoted to Deputy General Counsel under NAB Sr. VP/GC Erwin Krasnow. Also new to the legal department: Valerie Schulke, formerly in private practice in Washington

NAB Radio Board members see Eddie Fritts, President of Fritts Broadcasting of Indianola. MS and Cullie Tarlton, head of Jef. ferson-Pilot: as shoo-ins for the Chairman and Vice Chairman positions respectively.
Comedian George Burns and entertainer Bing Crosby were inducted into NAB's Radio Hall Of

Fame at Tuesday's Radio Luncheon.
Elton Rule, ABC President and Chief Operating Officer, will address the International Radio \& TV Society Tuesday (4-22). Rule will discuss the expanding nature of electronic communications and its positive impact on news, in formation and entertainment
Nancy Marquez, Barnett Bank of Miami VP. named to the NAB Minority Investment Fund's Board of Trustees. She is the second Hispanic appointed to the Board. Elliot Franks. President of woIC/Columbia, SC and Chairman of the Board of NABOB, appointed to the RAB Board of Directors.

IS YOUR SALES TEAM READY FOR THE 80's" - (1.r) Richard Kale of Golden West Broadcasting/Los Angeles, Norm Goldsmith of Radio Marketing Concepts, David Thomas of WEZI/Memphis, and Gary Edens of Southern Broadcasting/Phoenix.

## CASEY KASEM proudly announces he has joined the staff at KBRW, Barrow, Alaska



And also the staffs of WJMX, Miami Beach, Florida; WCIT, Lima, Ohio; KUKI, Ukiah, California; KKYK, Little Rock, Arkansas; WLPW, Lake Placid, New York; WISM, Madison, Wisconsin and Blue Danube Radio, Vienna, Austria. Casey is weekend man on more than 500 radio stations around the world. Job offers come in every week, and he'll take every one of them (sorry, only one station per market) You need Casey Kasem, and the program that comes with him, AMERICAN TOP 40, complete with exclusive
features like Long-DistanceDedication?

To find out how easy it is to have the most listened to voice in the world working for you, just write or call Watermark for a free presentation package including a complete 4-hour show.

Until you do, KBRW's one up on you.


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## Will Magnavox Keep AM Stereo Hold?

Bob Streeter is credited with being the primary designer of the Magnavox AM stereo system which was chosen over four other systems last week by the FCC as the standard system. Streeter described his system to an engineering workshop on Monday, but by Tuesday afternoon's discussion with radio people, he was no longer around. What happened in that 24 -hour period was somewhat akin to an alley fight.

In several sessions, AM stereo became the prime topic and a ma jor complaint. In short, lots of en gineers and broadcasters, despite strong efforts by the trade associations in favor of a single system, thought the FCC made a bad decision and want it changed

## Lee \& Quello

Could Be Persuaded
At a panel discussion with four commissioners (Bob Lee, Joe Fo garty, Tyrone Brown, and Jim Quello), Quello stated he would be heavily influenced to change his opinion if all the engineers in the country wrote the Commission complaining about the Magnavox choice. Commissioner Lee went one step further and said he definitely would change his vote based upon that kind of reaction.

Brown Describes
Selection Process
Commissioner Brown said Mag-
navox was picked after selection criteria had been established by the Commission's Office of Science \& Technology. They included studying spectrum efficiency and quality of receivers.
Bill Erb of WRIE/Erie raised a concern of numerous broadcasters who want stereo implemented now. His reaction came during a session moderated by NAB Radio Board member Charlie Wright of WBYS/Canton, $\mathbf{O H}$. Wilson LaF'olette of the FCC's Broadcast Bureau described steps for reconsideration on Monday, but several Commissioners said they would be happy to hear an open debate if someone proposes a filing for reconsideration.
That step will be completed next week, R\&R has learned, by Leonard Kahn, manufacturer of the KahnHazeltine system. Also rumored to be considering an appeal is the Harris Corp. LaFolette stressed

## Thurston Refutes <br> Bad Image Claims

## DSA Winner Says Van Deerlin Is Wrong, Criticizes Religious Groups, <br> Says Livesay Is Government's Puppet

NAB's previous Board Chairman Don Thurston, in his boldest-ever address, told the opening NAB Convention session in Las Vegas Sunday (4-13) that radio broadcasters are not afraid of competition but are "afraid of the technical incompetence and the lack of even basic economic understanding in those agencies which govern our existence."
 Don Thurston share their happiness minutes after Thurston was present ed with the NAB's Distinguished Service Award.

Referring to remarks made two weeks ago in which Rep. Lionel Van Deerlin (D-CA) cited NAB for being too reactionary and predictable, Thurston faulted the Congressman's speechwriter for failing to realize that the proliferation of radio stations is attributable to the free-enterprise system. He also faulted Van Deerlin's logic for wanting additional governmentmandated stations. Thurston re iterated NAB President Vince Wasilewski's renewed call in his opening address for a jointly-run

## industry-government advisory

 committee to study future spectrum allocations.Thurston also claimed Daytime Broadcasters Association President Ray Livesay is being used by the government, which has no intention of extending daytimers' hours of operation.
Citing incomplete FCC studies on nine kHz , Thurston said, "Nowhere in the world is there such a density of transmitters as in the U.S." He called his experience in Buenos Aires during the Region 2 conference last month distressing. Thurston's solution for competition in the 80 's, as well as for today's problems, is creative programming to inform, educate, entertain, and motivate, stressing that it's "unfair to defend programming as reflective of society while we convince advertisers of our ability to influence society."
Thurston was extremely critical of the United Church of Christ and the U.S. Catholic Conference, which oppose deregulation, and urged broadcasters to be active in their local churches to eliminate misconceptions about deregulation.


MOVING ON STEREO - Pictured at the NAB's AM stureo panel discussion are (l-r) FCC Commissioners Bob Lee and Joe Fogarty, NAB Chairman Vince Wasilewski, and Commissioners Tyrone Brown and James Quello.
that such appeals must be based on new information, however.
If AM stereo really turns around the downslide of AM, Commissioner Lee noted he might favor breaking up AM and FM stations in the same market. Commissioner Brown explained the rationale behind his proposal and called on broadcasters to help him reach a compromise in finding ways to get more minorities involved in broadcast ownership.

## FM Chiefs React

Meanwhile, the heads of the three network FM operations took advantage of the recent 38 th annual Alpha Epsilon Rho conven-
tion in Las Vegas to speak out on the FCC AM stereo decision. On a panel chaired by R\&R's Jhan Hiber were Bob Cole, VP of the CBS O\&O FM stations; Marty Greenberg, President of ABC FM operations; and Walter Sabo, Executive VP of the NBC FM stations.

Most outspoken was Sabo. He commented, "AM stereo may give AM something to promote and brag about, but it won't really have any impact on radio listening." Greenberg and Cole echoed similar sentiments. Greenberg said that he could foresee the day when all radio will be stereo, and the radio dial would be laid out linear fashion showing AM frequencies
first, then followed by the FM numbers. With such a one-band setup, Greenberg forecast that listeners will not really know AM from FM, but will just look for a favorite station.
The network leaders were in agreement that the technical advantage supposedly enjoyed by FM was not the reason the medium has surpassed AM in terms of listening. Rather, the three stated that it was due to FM filling a program void not covered adequately by AM radio. Cole stated that with the rise of FM's popularity, he would not be surprised to see a number of successful News/Talk stations on FM in the near future


Steve Simmons


Arnie Lerner
SEPARATION OF CHURCH AND BROADCASTERS - Broadcasters, especially Cathoiics, tore into Richard Hirsch, Secretary of Communication for the U.S. Catholic Conference, one of the staunch opponents of radio deregulation. Approximately 700 radio broadcasters joined White House Domestic Policy staffer Steve Simmons broadcaster who identfied himelf as first a
 the government force tons of pepervur wanted to hinder broadcasters ability to serve the public by having
 against radio deregulation. The session was moderated by NAB Radio Board Chairman Arnie Lerner.

## NAB In Vegas: "A Really Big Show"

Continued from Page 1

filiates Government Relations Committee, noted the committee's decision Sunday (4-13) to step up support of a government-industry study of the ramifications of adding numerous new radio stations. Chapin termed the government's efforts to examine spectrum reallocation possibilities "piecemeal," and called for a public discussion. He said the committee's efforts are geared toward gaining more data rather than opposing additional frequencies.

## Daytimers Criticize NAB

About a hundred daytimers met Monday (4-14) and chastised NAB for not working to implement its board's Jamary 1979 "Maui" resolution, which stated, "As a matter of national radio allocations policy, all broadcast stations (present and future) should be authorized to provide fulltime service." Daytime Broadcasters Association President Ray Livesay concluded that many daytimers are therefore reevaluating their NAB membership. NRBA also came in for some heat for attempting to help NAB "stall" a nine kHz decision.

A Mobil Oil Co. PR person challenged Gene Mater, CBS VP \& Ass't. to the President/Broadcast Group, to stop censoring so-called "issue"
ads. Lack of expert reporting on energy issues could be compensated through the use of corporate editorial advertising, according to the oil company rep. Mater defended all the networks' anti-advocacy advertising policies, saying "those with the most money would talk the loudest most frequently."

## Computers Increasing

Fifty percent of RAB members in large markets already have computer terminal capability, it was announced by the RAB Plans Committee Sunday. RAB will experiment with transmitting sales information to these stations. The result may lead to some on-line services for the entire membership, according to Committee Chairman Mike Lareau (VP/GM WOOD/Grand Rapids).
Lareau commented on the speed with which previous committee suggestions are being implemented - specifically, a new sales newsletter with separate editions for million-plus and smaller markets; a new computerized service giving members local newspaper penetration and circulation figures; and a new co-op training course.

The Arbitron Advisory Council discussed ways to prevent Arbitron from selling consulting services it has traditionally been giving free to broadcasters.

"HEATNO UP BUSNESS M COOLER ECONOMY" - (1H) John Hinkle of WISN/Milwaukee, Paul Palmer of KFMB/ San Dlego, George Francis of WAKY \& WVEZLL ouisville, and moderstor Len Hensel of WSM/Nashville.


VOURE THE MAMAGER . VOURE SUPPOSED TO KNOW ALL ABOUT THAT' - (1.r) moderator Dick Painter of KYSM/Mankato, MN, Orrin McDanials of WCFL/Chicago, and A/Grosby of KRAK/Sacramento.

## FERRIS DEFENDS RECORD

## Politicians Criticize Commission

Politicians and bureaucrats appeared to be talking as much to themselves as to broadcasters at the NAB Convention this week. Sen. Barry Goldwater (R-AZ), who spoke at a luncheon for Engineers, said he still believes there's time to get some amendments to the Communications Act approved in this Congress. He said he still favors a bill that would include radio deregulation, but the ball is totally in the court of Senate Communications Subcommittee Chairman Fritz Hollings (D-SC)
Despite the lack of a resolution of their differences to date, Hollings meanwhile told a TV gathering he's optimistic about Senate approval of a comprehensive restructuring of common carrier, as well as some broadcasting matters. including longer licenses and significant radio deregulation. Goldwater, however, reiterated firm opposition to a "spectrum fee."

## Points Finger At FCC

"The bureaucrats of the FCC must not be allowed to make national telecommunications policy." Goldwater stressed. He suggested that the FCC has reacted to Congress's moods, such as its moves towards radio deregulation only after Congress launched its own action.
Next, Goldwater took the Commission to task for not fully doing its homework on 9 kHz . stating that FCC Chairman Charles Ferris ap-
peared before the Senate on March 6 and noted that the Commission had let its first contract to study the cost to broadcasters of reduced AM spacing and then four days later the U.S. officially advocated the action in Buenos Aires. "It seems to me," the Arizona Senator said. "that either the cost study was superfluous or our delegation was not acting with all the facts." Finally, Goldwater warned against further ad hoc planning for future international conferences.

## Swift Tells How To Reach The FCC

At a panel session, Rep. Al Swift (D-WA) and Sen. Walter Huddleston (D-KY) told broadcasters that a good way to get to Congressmen was through state associations. Swift specifically referred to getting the messages to Communications Subcommittee members about key broadcast issues. These people, in turn. can exert control over the FCC, he instructed.


Sen. Walter Huddleston
Ferris Offers Deregulation Hope
On the other hand, Ferris told a final luncheon gathering that "radio deregulation proceedings establish a very useful record upon which to assess the need for any such legislation in the broadcasting field." His clear message was that if broadcasters adapt to changes, they can expect regula-


## Sen. Ernest Hollings

tory policies to be updated or relaxed.

Ferris urged broadcasters to look upon competition from new technologies, for instance, as a means to get out from under heavy regulation. "Increasing competition in programming sources may ultimately lessen the role for traditional public interest regulation of broadcasting," he said. Two examples be cited were actions


Rep. Al Swift
eliminating third class radio licenses and freeing first class engineers from having to perform numerous routine operations.

The main thrust of Ferris's speech was a contention that he had kept his promise to keep the FCC out of program censorship and to deliver a "zero-based" policy of reexamining rules and regulations.

# DIR's "Hour Time" 

Brings " 60 Minutes"

Style To Radio

"Hour Time," a syndicated magazine formatted radio show developed by DIR Broadcasting, will begin airing July 1. The program, styled after TV's "60 Minutes," is targeted toward the $18-34$ demographic and will in clude investigative reporting, lifestyle segments, and features by noted personalities. Author Kurt Vonnegut has been signed to report from the Republican and Democratic Presidentlal Conventions. For further informa fron, contact Paul Zullo at DIR Broadcasting, 445 Park Áve., New York NY 10022, (212) 371 . 6850

## Atkin/MSA Join Forces

Hitkin and Co.. a broad-based radio and TV ad agency, and Multiple Systems Ânalysis (MSA), a research and programming consultant, have joined forces in an effort to provide a more comprehensive service to their clients, which include the CBS, NBC and ABC networks. The joint venture is aimed at broadcasters who wish to coordinate their stations' image with their advertising. Although pooling their resources, Sherman Oaks-based Atkin and Co. and Irvine-headquartered MSA will continue to retain their autonomy. For further information, contact MSA, 15292 Saverne, Irvine, CA 92714, (714)551.3376.


## FCC Minority Ownership

## Policies Report Available

## "Minority Ownership Of Broadcast Facilities: A Report" is a 64 -page

 pamphlet prepared as an outgrowth of the 1977 FCC conference which addressed that particular issue. Along with summarizing FCC policies re garding minorities and broadcasting (such as EEO, tax certificates and distress sales), the volume contains sections on the acquisition of funding, a discussion on ratings and advertisers as they relate to the prospective minority broadcasting owner, and a step-by-step breakdown of a model financing proposalCopies of the report are available from the FCC, Office of Public Af fairs, EEO-Minority Enterprise Division, 1919 M St., N.W., Washington, D.C. 20554, (202) 634-1770

## CBS Sets 1st Qtr.

## Revenue Record;

 Profits Drop 27\%Although CBS Inc. had a 17 percent increase in first quarter revenue to a record $\$ 967.4$ million, up from $\$ 828.7$ million a year ago, net profits dropped 27 percent from $\$ 17.8$ million in the first quarter of 1979 to $\$ 13$ million this year. Last year's first quarter earnings totalled $\$ 200.7$ million on revenues of $\$ 3.72$ billion. This first quarter decline was anticipated by company officials, who cited higher broadcast news and entertainment programming costs and lower profits in publishing and "audio retailing," as well as foreign exchange losses and increased developmental expenses as factors contributing to the setback.

## FOCUS ON AD CREATIVITY

## Radio Workshop I Set For July

The first annual Radio Workshop 1 is scheduled for July 21-22, 1980 at the Snowmass Resort in Aspen, CO. The conlerence, sponsored by the Creative Seminar Committee in association with the RAB/ANA radio workshop, was developed to help broadcasters get creative radio advertising that sells. A variety of advertising and production creators will head the various seminars, highlighted by leatured speaker Chuck Blore of Chuck Blore \& Don Richman Incorporated. For further information, contact Radio Workshop I, Suite 402, 102 West Whiting St., Tampa, FL 33602, (813) 223-5684

## Satellink Sets "Satellite Express"

## To Serve Radio $\mathcal{E}$ TV Syndicators

> Satellink of America Inc., a sub sidiary of the Robert Wold Company, has announced the introduction of "Satellite Express," a new service which will deliver syndicated radio and television programming via satellite. This service will provide syndicators and distributors with live playback/origination capability in three major cities (New York, Los Angeles and Washington, D.C.) along with transmission and earth-station reception in a number of major markets. Satellink has also

## K-WAVE First

To Convert

## To Cassettes

K-WAVE/San Clemente, CA has become the first station to utilize Eumig digital interface cassette recorders rather than cartridge recorders, which station owner Cliff Gill pioneered while at KEKY/Anaheim in 1959.
"This Eumig cassette is super for our broadcasting industry," enthused Gill, adding, "We're making progress from the cartridge, a Rube Goldberg-type of contraption which served its purpose for 20 years, to the cassette recorders, a new technology which has application for both automation as well as remote control with live operation. At last," Gill concluded, "It's an end to the endless tape.
committed to an inventory of 15 kHz single channel per carrier circuits in the Westar satellite system beginning this year, which will be used to serve networks and syndicators of radio programming
Former Mutual VP Gary Worth. President of Satellink of America, said that the firm's satellite earth stations and TV operating centers were targeted for completion in the aforementioned three markets by late summer. The firm additionally plans for between 20 to 30 cities to become accessible by September of this year with expansion to include the top 100 markets by the end of 1981
A unique leature of the "Satellite Express" pricing, Worth noted, is the allowance of credits for markets in which the downlink reception is provided by a broadcaster-owned earth station. In markets where such stations are unavailable, downlinks will be arranged via common-carrier and PES facilities. For further information contact Satellink of America at (703) 522-7664.

## Woodruff Debuts

## Pacific Regional

 Radio Web
## The first regular Pacific Coast

 regional radio network in 20 years will debut June 2, 1980 when the Woodruff Pacific Net. work takes to the airwaves via 20 charter affiliates in California, Oregon and Washington. Jack Hayes, formerly with NBC Radio. and Norm Woodruft. formerly with CBS Radio, will serve as President and Chairmán, respectively, for the new regional radio network.Utilizing Westar satellite, terrestrial microwave, and digital circuits to distribute programming tailored to the specific regional needs of broadcasters in the Paciflc states, the Woodruff Pacitic Network will carry a variety of series available to stations outside the Pacilic time zone either live or through tape syndication. These series include "Coast-ToCoast," the nightly three-hour radio magazine interview hosted by Rick Forester, and "The Supermarket Shopper," hosted by nationally syndicated newspaper columnist Martin Sloane.
Additional programming will consist of regional political comment from former CBS, ABC and Mutual correspondent Jim Simon, business news of the Pacific Stock Exchange by Bill Gibson. long-range weather forecasts, area agricultural reports, and extensive Pacific news and sports coverage. For further information contact the Woodruff OrganizaHon at Radio City, 420 Taylor St., San Francisco, CA 94102, (415) 788-4000.

## TM Acquires Media Research Graphics Firm

## The TM Companles have acquired

 Media Resoarch Graphics, a research company which uses computers to transform audience listening statistics into pie or bar graphs, which can then be economically reproduced for the station's clients. Media Research Graphics was founded by noted West Coast broadcast research.
## er Allen Kloin.

TM will be offering the Media Re search Graphics service on a marke and/or format exclusive basis, be ginning with the April/May Arblitron sweep. For further information con tact the TM Companies at 1349 Re gal Row, Dallas, TX 75247, (214) $634-8511$

The new single from the Chairman of the Board.


## FRANK SINATRA

 "THEME FROM NEW YORK, NEW YORK"The class of 1980.


# W/HAT'S NEW/ 

# Record Business Dollar Volume Drops 11\% In '79 

The U.S. record industry's dollar volume plunged 11 per cent to $\$ 3.7$ billion in 1979, down from $\$ 4.1$ billion in the year-previous, according to the annual report from the Rocording Industry Aesociation of America (RIAA). Dollar volume lor both tapes as well as records declined with tape sales dipping from $\$ 1.4$ billion in 1978 to $\$ 1.3$ billion in 1979 and record sales sliding from 1978's $\$ 2.7$ billion, to $\$ 2.4$ billion in 1979. The RLAA noted that actual consumer purchases were probably higher than the figures released as the RIAA statistics do not reflect the sales of imported rec ords. Additional lactors contributing to the decline, accord ing to the RIAA, were an ertimated $\$ 400$ million worth of counterfeit records and tapes and what was termed as a "significant" amount of retailers selling oft inventories in or der to reduce manufacturer's shipments to stores.

1979's unit disc shipments for the U.S. record industry likewise fell six percent to 502.2 million, down from 531.3 million lor the previous year, while unit shipments of tapes dropped to 180.8 million in 1979, down from 194.9 million in 1978.

## Prerecorded Cassettes, Singles Strong

There were some bright spots in the overall picture, how ever, as unit volume lor prerecorded cassettes soared 28 percent to 78.5 million units in 1979, while dollar volume lor prerecorded cassettes climbed 29 percent to $\$ 580.6$ million Singles also posted a strong ( 36 percent) increase in dollar


## RSO Strikes Back With Empire

RSO Records has announced it will release the soundtrack to the upcoming "Star Wars sequel, "The Empire Strikes Back," on April 21, one month prior to the film's premiere. Featuring original music composed for the space opera by Oscar-winner John Williams and per formed by the London Symphony Orchestra, the double-album soundtrack will be supported by a million-dollar-plus marketing and promotional campaign, which will include video scenes from the movie to be displayed at select locations.

RSO will take advantage of its previous experience with film-record tie-ins to crosspromote the LP via the film's teaser trailer as well as in the entire multi-million dollar marketing efforts planned by Lucasfilm Ltd. (the film's producer)
volume to $\$ 353.6$ million, as unit volume for singles rose 12 percent to 212 million.

Meanwhile, 1979 LP shipments dived 15 percent to 290.2 million units with dollar volume decreasing 17 percent to $\$ 2.05$ billion. Unit shipments of 8 -track tapes offset the increases in prerecorded cassetter by logging a 23 percent drop in 1979 unit volume to 102.3 million, while dollar volume for tapes declined 28 percent to $\$ 684.3$ million.


Dovid Bowie

## Fan Plans "Bowiecon I"

While there have been fan-sponsored conventions in the past, chiefly centered around the Beatles or rock ' $n$ ' roll in general, the upcoming "Bowiecon I," set for Âpril 27 at the O'Hare Holiday Inn in Chicago, marks the first-ever devoted to the solo English entertainer. Sponsored by 25 -year-old M.D. and Bowie-phile David Fletcher, whose previous accomplishments include a self-published book entitled "David Robert Jones Bowie: The Discography Of $\bar{A}$ Generalist, 1962-79," all profits from the convention will be handed over to "Operation Snowball," an organization devoted to the treatment of alcoholism among teenagers.

Highlights of the convention will include the screening of feature films in which Bowie starred ("The Man Who Fell To Earth," "The Virgin Soldiers," the short "Love You "Til Tuesday" and the as-yet-unreleased in the U.S. "Just A Gigolo"), 10 hours worth of concert video footage of Bowie, guest speakers such as Bowie's original manager Kon Pitt and former Mainman Productions publicist Cherry Vanilla, and a $\$ 100$ grand prize costume contest to the fan who best represents a Bowie character. For further information contact: Dr. David Fletcher at (312) 524-0145.

RCA RECORDS IN RED

## NBC '79 Profits Below '75 Levels

## Pretax profits from NBC's radio and TV networks and

 O\&O stations declined 14 percent from $\$ 122.1$ million in 1978 to $\$ 105.6$ million in 1979 , their lowest level since 1975, according to the recently-released RCA Corp. annual tinancial report. Low ratings for the 1978.79 TV season and large expenditures lor program development and promotion were the major factors in the decline, the report stated. Never theless, sales for the broadcast division climbed 13 percent to a record $\$ 1.37$ billion, up from $\$ 1.21$ billion in the year previous.While RCR Records' earnings are not reported separate ly, the parent firm noted that the label operated at a loss last year, although worldwide sales rose 13 percent. Sales of domestic LP's soared 35 percent, partially due to distribution deals with K\&M and 20th Contury-Fox Records, while loreign LP sales rose 13 percent, despite a slight slip in prolits Exact ligures for the domestic record division were not dis. closed with the recessed state of the record industry and the resulting high rate of returns blamed for the firm's fiscal woes The report noted, however, that by the fourth quarter, RCA Records was operating in the black once more

Still, pretax profits for RCA's Electronics Consumer Prod ucts and Services dropped 33 percent from $\$ 145.1$ million in 1978 to $\$ 97$ million in 1979, principally because of the rec ord company's losess and increased research and develop. ment costs associated with the 1981 introduction of the "Selectavision" videodisc systern, while sales for this division swelled 10 percent to $\$ 1.76$ billion, up from $\$ 1.60$ billion in the year-previous.

## PRO:MOTIONS

## Jamieson Named VP/Mktg. <br> Creative Operations At CBS

Pob Jamieson has been promoted to the newly-created ponition of Vice President of Markeling Creative Operations on the staff of CBS Records Group Deputy President and Chief Operating Officer Dick Asher, to whom he will report. A 12 year veteran of CBS Records. Jumiewn joined the label in IXX an an inventory clerk. Later holding a variety of males and promotion poate throughout the northeat and midweat regionn. Moat recently Jamieacon merved an New York branch manager for the label.

In his new position, Jamiean will be reaponaible for the coordination of the worldwide marketing and $A \mathbb{A} R$ activitien for CBS Hecords and the CBS Recorde International Diviaton. He will develop overall marketing atrategies and overaee carper development for the label's artiats as well.

## Thaler Named VP/GM At ATI Publishing

Doug Thaler has been named Vice Prenident and General Manager of publiahing operationa for Amertean Talent International IATII Equitien. Thaler mont recently merved an General Manager of Wooded lake Munic and Zak Munic, having begun hin induntry career an a mongwriter.

## Bedell Bows Music Concepts Int'l Firm

Steve Bedell han announced the Iormation of Munic Concepta International, a new munic publiahing, executive production. and music packaring lifm to be headquartered in Lom Angelen. Bedell, mont recenily Vice Preaident of Munic Publishing for Canahlanca Recorda, will be in partnernhip with Eivan Paree. mome recently Profemional Manager lor Hich's Music/C:afe Amerteana, Canablance in musie publiahing lirmn.

Prior to their Camablanca poots, Bedell and Pace merved as Executive Vice Preaident of the Wee Farrell Organization and an Prolemional Manager of Artata Muaic, renpectively. Music Concepta International will be temporarily liscated at 257 Ashdale Place, Lom Angelen, CA 9M449, 121.31 472-6153.

## Hock Named Asst. Dir./LP Promo; Backer, NY Promo Mgr., For Arista

Randy Hock han been appointed Asoociate Dirsector of Album Promotion at Arinta Recordn. Mont recently. Hork merved an Arinca's Director of Weal Coant Pmomotion, having earlier held regional and local promotion pewia for the label. Prior to joining Arinta. Hork worked in Ioral pramotion lor Atlantic Recordn.

Concurrent with llork'n promotion. Jeff Hacker han bern nanned New York Promotion Manager for Arinta. Backer mont revently merved an Ariata'n San frrancieco I'romotion Manager. having alma held horal pronortion premta in Denver and Phernix for the label.


The big record rumor of the week was Bob, Fead's reported (though not yet officiall resignation as Division VP of RCA Records. Already the Street Talk is very heavy that Jack Craigo, recently named to head RCA's U.K. division, would fill Fead's position in New York. Further speculation surrounding Fead is that he may be under consideration lor the presidency of another label, should his exit from RCA become a certainty. More details on this by next week.

Steve Roddy has accepted the newly-created position of National Program Director for ScrippsHoward Broadcasting, resigning as PD of KULF/Houston. Steve will be in charge of programming WMC-AM-FM/Memphis and WNOX/ Knoxville, along with the recent Scripps-Howard acquisitions of WITH-AM-FM/Baltimore and KMEO-AM-FM/Phoenix. KULF has not named a new PD.

Buzz Bennett is no longer affiliated with Y100/Miami, nor is he a part of the three-man consultancy that had been announced last month. Bill Tanner and Robert W. Walker will continue their efforts for Metroplex Communications, but Buzz has returned to the "Fred" tipsheet in California.

Larry Uttal, ex-Private Stock and Bell President, has formed a new record label, Earlobe Records, which will be distributed only in England (so far) by Pye Records.

26-year-old Mark Alderman, formerly of Cash Box magazine and (more recently) Infinity Records, was found dead in his home Monday (4-14). The cause of Mark's death was not immediately known, and an autopsy has been scheduled.

Glenn Morgan, now directing music programming for the Mutual Network, is in need of record service from all sources. Apparently Mutual is going to get into more entertainment features in the future now that the former WABC/ New York PD is on board.

Boyd R. Britton resigned this week at KWST/Los Angeles to become News Director at KHTZ/Los Angeles, which would bring him back together with his former morning partner Charlie Tuna. But, there's a catch . . . KWST didn't want Boyd to just leave without working out his two weeks' notice, and KHTZ. which was without a morning news anchor, needed him immediately. The solution is that Boyd is doing the news on KWST at :50 and then, via phone-line feed, he's also doing KHTZ's morning news on the hour and half-hour.

Congratulations to our own Jhan Hiber, who at last weekend's 38 th annual Alpha EpsiIon Rho convention, was made Chairperson of the broadcast honorary society's National Advisory Board. Jhan is joined on the board by Richard Wiley, Steve Nenno of ABC, and Howard Liberman of the Cohn \& Marks law firm.

## KFI deb 23-13 KRLA 12-7-2-2-2 KHJ deb 20-16-13 WPGC 30-20-18-15 0107 deb 17-6 CHUM 27-20-13 WIFI add-deb 21 WEFM add 24 96X 25-10-1


"'NEW ROMANGE (IT'S A MYSTERY)’, ON DREAMLAND RECORDSAND TAPES

| WGCL |  | Y103 | KTAC |
| :--- | :--- | :--- | :--- |
| KAUM | 95SGF | KCPX | WANS-FM |
| KRBE | KEEL | WLBZ | KCBT |
| WNAP | KXX106 | WFBG | KFXD |
| WIFI | WBBQ | WXIL | KRLC |
| WPEZ | WPST | WFOX | WTRY |
| KNUS | Q106 | WCGQ | WFOM |
| WEFM | KX104 | WISE | WLOF |
| Z93 LP cut | WAIV | KCPX | KWEN |

## Gary Owens

Radio veteran Don French is hospitalized in Sacramento. And although he seems to be coming along O.K. now, all of Big Don's systems shut down lliver, kidneys, spleen) after four days in the hospital.

Don's talented son John is up to his earlobes at KUBA in Yuba City where he's doing Don's Operations Manager gig
being PD and morning DJ! For John's 22nd birthday. he's treating himself to a vacation or a wonderful nervous breakdown. You Don French pals out there might drop a note of cheer to the rascal in care of KUBA and I'm sure it will be forwarded to the medicine place.

I just found out that lovely Carol Conners wrote her hit "With You I'm Born Again" for her love, actor-writer-director Robert Culp. Bob and Carol (not to mention Ted and Alicel visited the Gary Owens column this week, prior to her being honored as the 1980 Wo man of Achievement by the Beverly Hills Business and Professional Women's Club.

Did you know last year U.S. retailers ordered some $\mathbf{6 2 9 , 2 8 0}$ videotape recorders for their showrooms? (All presumably wanting to show cassettes of 'Gidget Does Camp Pendleton" and "It Came From Under The Sink!" the sci-fi thriller).)
'Congratulations.,' as they say in the biz, to Jeff King. Jeff has just been appointed

Program Director of KPLZ/ Seattle. Jeff was formerly PD of KSEL-AM \& FM in Lubbock, TX. He got his start in the media field while serving in the Air Force.
Jeff says in his official campaign biography that he has been involved in radio since high school in Los Angeles when he became a devout fan of the Gary Owens Show! Hmm, I didn't realize there was that much desolation in his lot in childhood.
However, Jeff, Ben FongTorres of Rolling Stone still carries his dog-eared chickenfat yellow Complete Failure Card from my show in 1959. Ben was a perspiring young journalism student at Oakland High School . . . and has certainly gained international fame. Probably because of his good taste in radio shows while attending school and for no other reason!

Hollywood's first business manager passed away last week. Vernon Wood was 78 years old. and he indeed was the pioneer in the field. He started in the biz answering fan mail for actor Reginald Denny and then started sending out his bills (and his Freds and Bobsl. That act metamorphosed into his becoming a leading monetary manager.
WRC/WASHINGTON GOES ALL-NEWS Former Top 40 adopts new NBC NIS network service; FM WKYS goes Top 40 from Beautiful Music.
WMYO/MIAMI JOCK LOST IN BERMUDA TRIANGLE - Station lost in legal battles for years as a result of this contest.
K KENT BURKHART CONSULTS KJR/SEATTLE
DAN MASON NAMED INTERIM PD AT 293/ ATLANTA - Steve Rivers exits PD position. NUMBER ONE FIVE YEARS AGO: "Philadel. phia Freedom" - Elton John (MCA) NUMBER ONE LP: "Physical Graffiti" Led Zeppelin (Swan Song)


## Rogers ''Gamble' ' Pays Off For Big CBS Win

It's a gamble to take a singing star, no matter how big, and thrust him into his first dramatic role in a national TV special. But Kenny Rogers starring in "The Gambler," based on his album of the same name, paid off in spades for CBS, taking top ratings honors for the week ending April 13 by more than two points, and propelling CBS to a three-point margin of victory and a silm seasonal lead in the battle for Nielsen supremacy.

CBS earned a 20.9 average rating, with elght of the top ten shows, while ABC was a distant second with 17.9 and NBC was barely detectable in third with 14.0. CBS grabbed second place as well with "60 Minutes," while the battle of the real incredible people accounted for third and fourth place, with ABC's "That's Incredible" beating out NBC's "Real People." "The Jeffersons" (CBS) held down lifth, followed by 6) "Nurse" (CBS Wednesday movie) 7) a tie between "MASH" and "Alice" (both CBS) 9) "Flo" (CBS), and 10) "Dukes Of Hazzard" (CBS)

NBC's "ChiPs" made a strong showing for 11 th place, followed by 12) "High Plains Drifter" (ABC Monday movie) 13) "Diff'rent Strokes" (NBC) 14) "Love Boat" (ABC) 15) "Magnum Force" (CBS Saturday movie) 18) "White Shadow" (CBS) in an unusually strong showing 17) "Trapper John MD" (CBS) 18) "Happy Days" (ABC) 19) "Eight is Enough" (ABC), and 20) "Laverne \& Shirley" (ABC). "WKRP in Cincinnati" fared well against boxing last week, but "That's incredible" was too hot to handle, with CBS's radio series falling to 45 th place this week.

ED BRADLEY FOR "60 MINUTES?": Don Hewitt, Executive Producer of the hit CBS news show, sald that news. man Ed Bradley had the "inside track" on replacing Dan Rather when Rather graduates to the Walter Cronklte shift Hewitt told members of the national broadcast honorary society Alpha Epsilon Rho, meeting in Las Vegas, that he could think of no one as well qualifiled as Bradiey

MUSIC (AND DOCTORS) ON TV: The doctor in question is "Ben Casey," which will reappear on an unspecified network shortly, with Vince Edwards again in the itite role. The series is set 15 years later than its early 60 's run . Barbara Mandrell appears on "Tim Conway" Aprill 19 and a Bob Hope special May 28 . . Linda Ronstadt is on "Rock Concert" April 19, as are Kool \& The Gang... Bill Anderson joins the "Tonight Show" April 21 and appears with Brenda Lee and the Oak Ridge Boys on Johnny Cash's 25 th anniversary special May 8 ... The Oak Ridge Boys can also be seen on "Mike Douglas" during the week of May 5 . . . The Boomtown Rats are on ABC's new "Fridays" series April 18, with the Clash scheduled for April 25.

## YCDIDSOOPR:

AMERICAN EXPRESS CONSIDERING NATIONAL VIDEODISC NETWORK: American Express may soon join GM and IBM in settng up a national network of DiscoVision Associates videodisc players. Approximately 75 players would be installed in the firm's travel-office division where they would be used for customer point-of-sale presentations. The videodisc players would be integrated with AE's worldwlde computerized rental/reservations system (currently being set up) and could be used to show customers travel footage as well as stills of their travel destinations. Interestingly, while American Express has already purchased 85 Panasonic industrial VHS players for internal corporate communications, it prefers the optical videodisc system for tasks which require frequent access to program segments . . . TOP TEN VIDEO PROGRAMS FOR MARCH '80' The top ten best selling video programs for March, 1980, according to Videography magazine, were: 1) "Superman," 2) "Saturday Night Fever," 3) " $M * A * S$ " $H$," 4) "The Godfather," 5) "Butch Cassidy," 6) "The Sound Of Music," 7) "The Best Of Mr. Bill," 8) "Deep Throat," 9) "The Godfather II," and 10) "Patton." VHS ( $70 \%$ ) widens its lead over Beta ( $30 \%$ h in the format battle.

## ERR WAVES

BY BOBBY OCEAN


## Firefall brings you no-nonsense rock'n'roll with their sensational new single, "Headed for a Fall".

From the album, "UNDERTOW." ${ }^{\text {soexe }}$ "Headed for a Fall."
It's everything you love about Firefall. And more.
On Atlantic Records and Tapes.


Produced by Ron \& Howard Alber
tor Fat Albert Productions
Kyle Lenning
and Firefall.


| WIFI add | WTRY add | KEEL deb 36 | WAYS add | WNCI add | V100 on | WANS-FM on | WEAQ 24-19 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| PRO-FM deb 28 | WFLY 25-22 | WFMF on | WGH on | 92X on | WCIR on | FM99 on | WSPT add |
| CFTR add | WBLI add | Z98 add 37 | WQRK 21-18 | KFXM add 30 | WXIL on | WKXY add | WNAM add |
| 94Q add 29 | WICC add | KXX106 30-24 | WRVQ add | KJRB 29-27 | WAAY on | KWIC add | WROK add 28 |
| KBEQ deb 30 | WPST add | 96X add 31 | WDRQ on | KTAC add | WHHY on | KILE add | KCBN deb 37 |
| WOKY on | WKBO add | WAPE on | WVIC add | KCPX 29-27 | G100 add 31 | KSEL add | KDZA add |
| KFI on | WHYN on | BJ105 31-27 | KSTT add | KRSP deb 26 | WFOX 30-27 | KPUR add 25 | KQDI add |
| KJR deb 26 | 14Q on | 95SGF on | KWEN on | KLUC 27-18 | WCGQ 25-24 | KQWB-FM 30-28 KBOZ on |  |
| KIMN deb 27 | WKEE deb 26 | WBBQ on | KZ93 on | KRUX add 35 | WSEZ add | KKXL deb 24 | KFXD add |
| WFBR deb 30 | KTSA on | KX104 on | WNAP 28-26 | KRQ add 28 | WISE deb 40 | KFYR add | KRLC deb 25 |
| WBEN-FM 39-31 KHFI on | WSKZ add | WOW add 29 | WIGY deb 32 | WFLB deb 32 KKLS 27-21 | KBIM on |  |  |
| WHFM deb 28 | KBFM 29-23 | WNOX 29-27 | WZZP 28-24 | WFBG 37-34 | WTMA on | WAKX deb 32 |  |

'Flips for which your station may have gotten credit in past surveys may no longer be automatically credited to you."

## How Much Does A County Count?

As you loyal readers out there may remember, last October I wrote about the new slogan conflict resolution policy which came into effect in the fall sweep. Pay attention again, because effective with the J/F ' 80 sweep, or this spring survey in all other markets, there is a similar new policy dealing with how call letter aberrations are "flipped" to stations in a metro. Like the new slogan conflict policy, the flip policy is now built around the concept of each discrete county, rather than making decisions based on an entire metro. There is good news, and some words of caution also, inherent in this change.

## Why The Change?

In the past, call letter aberrations were flipped (credited to an actual station) based on the entire metro. That might mean that in a multi-county metro spread over a wide geographic range, the crediting decisions might not be the most logical. In San Francisco, where the metro is widespread, an aberration might have been given to a major metro station, while in reality in one county there was a lower-power station which really should have gotten credit. Now, rather than having to make a crediting decision for the entire metro that might not make much sense, Arbitron is looking at each county as a separate mini-market within itself. This is supposed to help cut down on the number of illogical credits given due to the past procedure. This would be a welcome improvement.

## Look At The Computer File

There are a few areas of caution that broadcasters should keep in mind when thinking about the implications of the new aberration policy. One area of possible concern is that flips for which your station may have gotten credit in past surveys may no longer be automatically credited to you. It behooves you to ask Arbitron to check the computer file for your station and verify what automatic flips you are still getting credit for. You may be in for a surprise.

An example came to my attention recently from KBIG here in L.A. In previous surveys the station had always gotten credit automatically for any L.A. metro entries to KGIB, a logical transposition of the station's calls. However, effective with the J/F survey in L.A., Arbitron removed that flip from the automatic file - thus any mentions to KGIB were not credited automatically to KBIG, as they had been in the past. The aberrations that are no longer on the computer file are
now being examined by personnel in the Arbitron Radio department for a decision on which station, in each county, should get the credit.

## What's Left?

There are still some aberrations for which stations can and will receive the credit automatically, should the entry occur. According to Arbitron, these aberrations in the automatic computer file "were ones that were uncuuestioned as far as conflicts and flip criteria for all metro counties." What that means in English is, 1 suppose, that if an aberration for which a station has in the past gotten credit does not conflict in any county in the metro with any other station, then it will be retained in the computer. Evidently, in the case of the KGIB aberration cited above, there must have been a decision made that KGIB was in conflict with another station, thus the aberration could no longer be granted automatically to KBIG. This decision begs the question, though, of why the KGIB aberration was allowed to be in the computer file in the first place if there was an inherent conflict in the market.

According to Arbitron, as a market goes through more and more sweeps under the new flip policy the computer file will be replenished, and will become more comprehensive. In each county where there are no conflicting mentions for other legal stations, an aberration that receives mentions can be added to the automatic file and granted to a station in the relevant county. Each county will be treated separately, though, so it will be important for you to examine the counties in your market and see where possible problems might lie that would preclude getting the credit you may have gotten in the past

## Post-Survey Review Helpful

The best way to make sure your station received the flip credits to which you were entitled is to review the diaries in Laurel. Unless you know how many aberrations were entered, and to what confused set of calls, you really don't know what aberrations to ask for, and what possible conflicts might exist within each county of your market. If, as in the KBIG instance, you have had some formerly automatic flips removed from the computer file, it would pay you to see if the aberrations cropped up again - and how they were handled by the Arbitron Radio department

## Q\&A

We were recently asked, "How does Arbitron control the amount of ESF diaries that come back within a metro?"

Arbitron will attempt to place enough diaries in ESF homes to closely match the estimated percentage of homes without listed phones in the respective metro. Once the diaries are in the field, though, there is no way Arbitron can control how many come back from the original $E S F$ sample. The ESF diaries are thrown into the pot with regular diaries and are weighted together with the regular samples.

## Week In Review

## New ESF Markets In '80

Arbitron has released a schedule of new ESF markets and the survey in which Expanded Sample Frame will be implemented in those markets.
There will be 39 new ESF markets this year. 20 markets are being added in this spring sweep, and 19 will come on line for the $\mathrm{O} / \mathrm{N}$ ' 80 survey
Here are the markets which are having ESF implemented, for the first time, in the current spring sweep (market ranks 34-53):


San Antonio
Sacramento
Rochester, NY
Ft. Lauderdale
Memphis
Louisville
Hartford
Dayton
Birmingham

## Nashville <br> Greensboro <br> Albany

Salt Lake City
Oklahoma City
Toledo
Honolulu
Jacksonville Northeast Pennsylvania (Scranton/Wilkes-Barre)

R\&R will publish the list of the new fall markets in next week's column. Markets involved are those ranked 54-73.

## Mediastat Drops Detroit

Effective immediately, Media Statistics, Inc has discontinued service to the Detroit market. The monthly Mediatrend reports for Detroit will no longer be issued as a result of local broadcaster' lack of willingness at least to cover the $\$ 3700$ break even cost for the altemative service, according to the company. Detroit thus becomes the only top ten market without the monthly Mediatrend reports, and follows on the heels of Atlanta as a second major market dropped recently by Mediastat for lack of financial support.

After your diary review, be sure to get from Arbitron a written explanation for what aberrations will be credited to you for the next sweep. You'll need to keep a county-by-county tally as to what possible conflicts might exist, and ask Arbitron to explain how they will handle the conflicts.

## New Ballgame

With magnified importance now being placed on the data from each county - treated as a separate entity, not just as part of a metro, some rethinking will have to take place. If you are a KHJ, do you get worried about KJLH, a black station, in the High Density Black Area? Bottom line on this issue is that as with most new Arbitron procedures this one dealing with flips requires some clarifications. Be sure to get such clarifying statements from your Arbitron rep, in writing, so that you won't be unpleasantly surprised when your next book is out. Know your counties, know your frequent aberrations, and find out from Arbitron how each specific situation will be handled. Good luck, and here's hoping you don't get "flipped out."

Jhan Hiber. former Manager of Radio MarMet Reports for Arbitron. ket Reports for Arbitron.
is R\&R Research Editor. is R\&R Research Editor.
Contact Jhan with any Contact Jhan with any
research or ratings ques tion you may have.

## as you go into the book... Have We Got A Hit For You!

From the SENSATIONAL GRACE SLICK LP"DREAMS"

## GRACE SLICK DREAMS



BILLBOARD L.P. CHARTS:
$76^{*} \longrightarrow 48^{*} \longrightarrow 42^{*}$

WHAT IN THE WORLD IS PHOTOGLO ON?

| WKBW | WTMA | KSLY |
| :--- | :--- | :--- |
| WZUU | WROV | KCBN |
| 94Q | WPRO | KDZA |
| WKEE | KRSP | KBDF |
| WKIX | WKY | KQDI |
| WAYS | KLIF | KBOZ |
| WGH | KING | KOOK |
| WAKY | KRLA | KRLC |
| KSTT | KRBE | KBIM |
| KWEN | KTSA | WANS-FM |
| K-104 | KPUR | KAAY |
| WCIR | FM-99 | WFLB |
| WXIL | KQWB-FM | Z-96 |
| WFOX | KENI | $92 Q$ |
| WCGQ |  | WAMS |

## ALSO . <br> P/A <br> NEW \& ACTIVE

PHOTOGLO "We Were Meant To Be Lovers" (20th) $40 / 5$ add KBLF, WDIF. WBAL, WSB, WFDF KOY moves: 14.12 WYMC, 1410 WHAG. 2315 WLVA, 27.23 KFMB. 21.18 WRIE, 31.28 WBOW. 3027 WORG. debut 28 WWWE. Increased 4036 on P/A chart.
> "WE WERE MEANT TO BE LOVERS" PHOTOGLO

## Brad Messer

## Mickey Mouse Looked Rat-Like

Ever see early druwings of Mickey Moune from 'way back in the Steamboat Willie cartoon era?" Walt Dinncy created hint to look al lot like a rat, then made hinı rounder and cuter and evolved Mickey into something he hadn it been as the yearn slipped by.

Look at a stack of back issues of this newspaper and the same process is noticeable. (Uver the years R\&R han physically changed size, beconie thicker, decorated itself differcently, updated the logo. and added weetions. There's no denying the original issues look old-fashioned already, kinda like the old original Mickey.

New this and that. Formats, types of music, everything's always in a process of change. This section of R\&R has changed reveral ways since it was originally created as a remource for News Departments. Hefore the end of this year it will te different in some ways I can't predict, because you and others who milize this column alter it by your comments and requests, much like station playlists evolve with listener input.

When this column was initiated we intended the Rip 'n' Read dates as pegs to hank localized stories on. Maybe someone somewhere did. But it became apparent that this newapaper often stops at the desk of the GM or PI) and never makes the jump into the newsroon. IRip ' $n$ ' Read was being used by jocks, many of whom used it verbatim on the air. Gradually we responded to that by altering the writing style to fit the purpose better. adding more hirthdays of musicians and other famous people. salting in a few one-liners now and then. Just as a radio format evolves. this column has become what it wasn't before, because I've learned more about who you are and what's useful to you.

## Further Customizing Now Being Done

This issue I'm inviting you to further customize this section to suit yourself, and I Ill tell you out front that every opinion in every letter will have influence here. More birthdays? None? Rather have anniversaries from the most recent years? More anecdotal material? More almanac stuff such as full noon and sunrise times? Less American history and more music information?

My research assistant Ms. Goodthody. for instance, has been harping on me for weeks to write a lot more abowt such people as Robert Redfurd, Burt Reynolds, and her new pick to click, John Davidson. She believes it would help the column layout to include photos of these men she refers to as "hunks." I have countered with what I believe to be a much more reasonable idea, a Radio Girl of the Week with a lot of flesh showing, and the only tie-in will be that said Girl will have - at least once in her life - listened to a radio or a record. But then there would be complaints about why don it we have a Boy of the Week, and then arguments about the very words girl and boy, and then requests for equal space for grossly unattractive people, and so on into a terrible hassle.

Forget Boys and Girls of the Week. Back to Rip 'n' Read itself, which is evolving into the 811's with the rest of this growing newspaper. If you have some inpul for me, put it in. Write a note. I'll surels read it.

In the event you happen to really like the Girl of the Week idea. I suppose it d be all right to go ahead and mail me photographs, heh heh.

## Rip "N' Read

## San Francisco Firestorm Ends

MONDAY APR IL 21: Heated air rises. Other air is drawn into its place. When there's a tremendous rising of hot air - like when a city is burning - there's a gale or even hurricane of wind feeding the firebase. That's the bellows-on-the-fire effect that superieated San Francisco as it burned following the great earthquake of 19 (h). There wasn't much firefighting equipment and streets were impassable. but San Franciscans finally defeated the fires after three days of effort. The post-quake firestorn was extinguished 74 years ago today after causing more deaths and damage than the giant earthquake of April 18. 1900, (Total fatalities 452, though some reports went as high as $\boldsymbol{i}(\mathrm{K}) .1$

This is the last Monday we're on Standard Time. We go Daylipht next weekend. Your little clock in your head has to cope with that and the two additional hours of daylight April adds as days get longer.

Elaine May is 48. Queen Elizabeth II is 54 .

## Last Convertible, First Earth Day

TUESDAY APRIL 22: A car person tells me the last American convertible came off the Detroit assembly line four years ago today, a Cadillac Eldorado. It was one decade ago that Americans staged the first organized Earth Day. to raise the general public s a wareness of environmental problems. The first Earth Day was in 19i0.

Peter Frampton is $\mathbf{3 0}$. Glen Camphell is 42 . Jack Nicholson is 43.

## The Last Days In The Vietnam War

WEDNESDAY APRIL 23: The Vietnam War was lost and its final days were underway six years ago. On this date in 1974 Congress okayed using GI's to protect the evacuation of Saigon Isince renamed Ho Chi Minh City). A week later, the surrender of April 29. 1974.

Shirley Temple Black is 52 . Lee Majors hits 40. Sandra Ihee is 38 . Ray Peterson I'Tell Laura I Love Her"I is 41 . Roy Orbison ("Only The Lonely") is 44.

## It'll Be A Very Quiet Celebration

THURSDAY APRIL. 24: The Library of Congress is 180 years old today. That is not the kind of subject you hear mentioned a lot. That is because no one cares. The only person ever known to have evell a slight interest in the anniversary of the Library of Congress was a columnist for a trade newspaper. who was faced with a deadline. He had to write about sonething that happened on April 24. which has traditionally been one of the slowest days on Earth all through history.

Barhra Streisand is 38. Shirley MacLainc is 46.

## And That's How We Got California

FRIDAY APRIL. 25: This is the anniversary of the first shots in the war that put California on the U.S. map the Mexican-American War. A U.S. scouting party drew fire from Mexicans near the Rin Grande in disputed territory. on this date in 1846. The first meeting of the United Nations was 35 years agn today in San Franeisen. The first car license tags were issued io years ago by New York City.

Ella Fitzerrald is (22. Alhurt King is irt. Al Pacino is 40 .

# Setting Advertising Objectives, III 

For the past two weeks, I have been discussing the formulation of advertising objectives, an important managerial task as radio moves into extended measurement (or quarterly measurement or whatever its name is this week) I have stressed the concept of a hierarchy of effects as a useful decision aid and showed last week how, with the use of market research tech niques, the appropriate stage in the hierarchy can be identified for promotional effort. This week I will conclude my discussion of objectives by showing a technique for deciding on key copy prints to emphasize in the promotional effort

## A Brief Reprise

Just like a mini-series on TV, let's take a couple of moments to summarize what happened in last week's episode. Based on some hypothetical survey results, it was decided that the promotional effort should be centered on converting those who intend to listen to the station to actual (trial) listening. To state this in more clearly measurable terms, the objective is to increase the percentage of the target audience who listen to the station at least once a week from $20 \%$ to $40 \%$ by six months from now. Notice that the stated objective is measurable and time-specific. These features will aid in the monitoring of the effectiveness of the ad campaign designed to achieve the objective

At this point, the global objective has been specified, but that doesn't really give any clues as to exactly how the objective might be met. For some ideas on that topic, we must turn to some more specific aspects of the station - the benefits of listening as perceived by key listener groups.

## Analyzing Listener Benefits

have spoken previously about the need to assess the benefits which listeners perceive the station as offering. After identifying key benefit dimensions through the use of focus groups, these benefits can be measured more precisely via scales, included in the market survey described last week. For example, respondents
can be asked to rate each station on a 1-10 scale, such as that shown in Diagram 1 (everyone knows

## Diagram 1 Measuring Perceived Benefits

Radio Station KRNJ Plays Music I Like: Disagree 12345678910 Agree
how to rate things from 1-10, thanks to Bo Derek!), for each benefit. Diagram 2 shows the results of a hypothetical survey, in which each of three stations was rated on six benefits. Let's assume for the moment that the numbers shown in the diagram are the average ratings for each station across the entire sample. From these overall averages, we can see why "KRNJ" is "cringing" - the other two stations are rated better on virtually every dimension


Nevertheless, KRNJ's management is battling for better market acceptance. If we further assume that the data shown last week were pertinent to KRNJ, then the overall objective for KRNJ is to increase trial listening, as stated earlier. How can the benefit ratings help guide that task?

## I Stand Corrected

A few weeks ago I wrote about a Country radio station in Peoria, Illinois that interviewed my Mom and Dad in their callout research. Last week Lee Ranson of WXCL/Peoria called to say "Not me!" WXCL is the only Country station in Peoria, but was not the sponsor of the research. As I mentioned in the original column, I was only assuming that a Country station was involved, due to the nature of the songs being tested. The station never actually
identified itself, which I pointed out as something in their procedure which could be improved. That point still stands. But Lee Ranson wants everyone around the country to know that: (1) he always qualifies his respondents, and (2) he always identifies his station at the end of the interview. So all you folks that have been calling Lee and harassing him about that research, get off his back! (Thanks for straightening me out on that one, Leel)

## Identifying Key Differences urning now to Diagram 3, we see a break down of the overall ratings of KRNJ. In

 particular, the average ratings for all those who intend to listen (but haven't) are compared against the average ratings of all those who listened to KRNJ at least once in the past week. We see that both group's ratings are higher than the overall average ratings for KRNJ shown in Diagram 2, and also that those who have listened tend to rate KRNJ higher than those who merely intend to listen. The two sets of average ratings shown in Diagram 3 can be easily pulled out of the sur vey results.The column of numbers to the far right of Diagram 3 shows the difference in the ratings between the two groups on each dimen sion. Our operating assumption is that the differences in perceptions of benefits are at least partially responsible for the observed differences in behavior between the two groups. Therefore, if we can change the perceptions of the "intenders" to more closely match those of the "listeners," we should accomplish our objective of moving substantial numbers of intenders into the listener category. According to the key differences in Diagram 3, our ad campaign ought

| Diagram 3 <br> Identifying Key Differences For Radio Station KRNJ |  |  |  |
| :---: | :---: | :---: | :---: |
| Perceived Benefit | Group 1 Intend To Listen | Group 2 Have Listened Once Or More | Difference |
| Music | 7 | 9 | +2 |
| News | 7 | 7 | 0 |
| DI's | 5 | 6 | +1 |
| Tralfic | 8 | 7 | -1 |
| Mood | 4 | 8 | + 4 |
| Blend | 5 | 8 | +3 |

to focus on the blend of music and talk which KRNJ offers and the ability of the station's programming to put the listener into a good mood Convincing intenders of those two station benefits should do the most to persuade them to actually give the station a try
hus, the analysis of a station's perceived benefits can be quite useful in picking up some of the specific points to be communicated in the pursuit of a particular advertising objective. Lily Tomlin once said that "if it weren't for advertising, people would wander aimlessly around supermarkets." It is just as true that if it weren't for research, advertising would wander aimlessly around the marketplace, never quite doing its job right. Good advertising and good research go hand in hand.


# A) T0p-40 <br> <br> John Leader 

 <br> <br> John Leader}

## KRLY'S MICHAEL JONES

## Number One In Houston

Houston has a new number one radio station. KRLY sped past all competitors in the recently released Jan./Feb. ARB and took the market lead with a 9.1 weekly share of the $12+$ audience.

KRLY was a Burkhart-Abrams "Superstars" AOR station as recently as January of 1979, but the ratings results were not positive and the decision was made to go Disco in that same month. Kent Burkhart was retained as KRLY's consultant and Michael Jones was named as the station's new Program Director

There's been a lot of conversation within Houston as to just exactly what kind of format KRLY had adopted during the last year. For many broadcasters KRLY's format defies traditional description, but the station's ratings can only be described as "number one."

## A Disco Start

Michael Jones has been PD at KRLY for just over a year, and during his 14-month tenure the station rose from a 1.8 share to its current 9.1. I spoke with Michael to find out more about KRLY's amazing success. The station started as pure Disco in January of 1979, but its playlist now includes a wide variety of hits. I asked Michael about the format's transition.
"When I listened to the market after becoming PD, the station to beat was KMJQ. But. to me, they didn't sound like a number one radio station. There was an element missing from that station ... they weren't playing hits! They also had no direct competition. So. I thought that if we gave KRLY a Top 40 approach and played both black and rock hits, that we could steal from both the successful rockers like KRBE and the market-leading KMJQ. We targeted our sound right between KRBE and KMJQ and took the best musical elements from both.
"Going to Disco at first, the station really sounded different from anything else in the market. We attracted a lot of attention. but my intention was to steer away from the pure Disco thing as soon as possible. The company wanted to be Disco and they offered me the PD's job. Even though i wasn't convinced of the long-term viability of the format. I took the job, knowing that I
gram to your sales staff ...give them a sound they can sell without immediate ratings. And you must program to Arbitron as well. Let's face it. if Arbitron is going to use special weighting and retrieval techniques to measure the ethnic community, then having that community listen to your station seems like a worthy goal. What you wind up doing is walking a tightrope as you program, trying to keep your audience, your station management, and your sales staff happy. If you do it right, then Arbitron should be the one to make you happy by reflecting your increased ratings.
"When I think of a PD I think of someone who sits around and makes up jock schedules and things like that. I like to think of my job as being different than that. I am a 'programmer' in that my job is to get into the heads of our jock staff the exact attitude that they must project to the audience. If I can convince them to make the station sound the way I want it to sound, then we can succeed. That's really my job definition, along with keeping track of just what the audience wants.
"As far as keeping track of the audience goes, I don't do a lot of formal attitudinal research, but I do a great


Michael Jones
Program Director
because most of the other stations in Houston do. "I figure that I can better spend the big bucks necessary to do a full-blown outside media campaign right here inside the station on contests and fun promotions."

Fun spems to be the one word to describe the types of promotions that Michael has aired on KRLY. The station has an armadillo station mascot which acts as a daily outside PR vehicle for KRLY. Recently the station gave away a pound of gold to the person'who agreed

deal of 'hanging out.' Like everyone else in radio, I'm basically very shy, so it's very hard for me to just walk up to someone in a shopping center and ask them a bunch of questions. However, I'm a great eavesdropper and I will just listen in on conversations when the opportunity presents itself. To me that's a really good way of keeping in touch with what people are talking about, concerned about, and want to hear."

## Thoughts On Sound

To get an idea of just how KRLY sounds, I asked Michael to describe the station for me. "Musically we sweep a lot and we only run a maximum of nine commercial units per hour. The stop-sets move around the hour so that they never really come up in the same way twice. What that does is keep the station from sounding too predictable. In other words we don't stop every hour at :07
"Musically we phased out of all-Disco so smoothly that there are still a lot of people in this town, including some broadcasters, that still think we're Disco.'
would be making some changes. Musically we phased out of all-Disco so smoothly that there are still a lot of people in this town, including some broadcasters, that still think we're Disco."

## Getting The Numbers

Michael has been in Houston for several years, having attended both high school and college in the city. He told me. "I think if you're going to make your radio station sound like the number one outlet in town, you have to know a great deal about the market. Houston is a difficult market to 'read,' and I think that's where a lot of the more traditional programmers have had difficulty here.
"There are a lot of things you have to do to get good numbers. First, you have to program to your audience. ignoring what other broadcasters might think of your station, because they don't count. You also have to pro-
to play three spots, then sweep to :18 and stop again it varies. The stop sets are constantly changing positions and that keeps it fresh for the audience and a little more difficult for the competition to counter-program us.
"Quarter-hour maintenance is really no problem with the moving stop-sets, since we only run nine units per hour, but I actually like good commercials on my radio station. In fact that's been one of the most pleasing things that's happened to KRLY since our last strong book (a 6.4 in the Oct./Nov.). We've gotten a lot more good spots on the air. I think that the really well-produced commercials give your station a sound of success that the listeners notice."

## Fun Promotions

KRLY does not use television or billboards for outside station promotion. The station has used bus-sides and bus benches, but Michael doesn't use TV and billboards
to do the most outrageous thing in public to win it. The finalists were selected and the contest performers gathered in front of a huge crowd who would judge their public outrageousness. The winner of the contest was a young lady who shaved her head, smeared it with cow manure and sang "I Feel Pretty." She was unanimously proclaimed the winner of KRLY's pound of gold.

Other promotions like "KRLY Family Day In The Park" and jello jumps have helped keep the fun in listening to the station. Fun and entertainment are two elements that Michael believes are necessary for any winning station. "People just don't worship the radio like we'd like them to, so. I think you have to give them some fun, some entertainment . . just to keep them interested."

## What Is The Format?

The question is still asked around Houston, "Just what is KRLY's format?" With its new market-topping success there will be a lot of close study and possible cloning of KRLY's sound, but why is it necessary to give the format a standard description when it is obviously non-standard?

In my opinion KRLY has fashioned a sound tailored to Houston. Michael Jones knows the market, having spent many years there (he was at KAUM before KRLY). and he simply took an attention-getting Disco station and slowly fashioned it into sornething with a very broad appeal. The critics have said that he plays too much black music to be truly mass appeal, but with a 9.1 share that argument doesn't stand up. Apparently Michael has read his market well, giving them the music mix they wanted, while providing a live and entertaining package of promotions and jocks.

As always it comes down to knowing what the audience wants and delivering it better than any other station in town. KRLY has done it. Michael Jones, along with the valuable counsel of Kent Burkhart, has taken a 100 kw FM past some very formidable competitors in one of the most radio-active markets in the country. No one in Houston, least of all Michael, thinks that the future will be easy for KRLY. Staying on top in the midst of multiple competitors is often even more difficul: than getting to the top in the first place. Houston will be a market to watch for many months to come.

# HERES Two a great sprimg PLAYLIST 



## MICOLETTE THE MARSHALL LARSOM TUCKER BAMD "Dancin' Jones" "It Takes Time"

WKBW on
KXX106 deb 27
KYNO-FM add
WHEB deb 40
WQRK on
KENI add
KJOY on

KWK 19-15
KSLQ add
KUPD on
WKEE add
WBGN on
WSKZ on
WNOX on
WNAP on
WPHD on

KJRB on
KRUX add
WIGY add
WISE 40-36
WANS-FM 31-28
WROV add
KQWB-FM add 36
KKLS on
KBIM 11-10

## WFBR

Continued from Page 1 thing." implied that Holly's absence was related to the looting, saying, "(Holly) broke his leg while carrying a TV set."

## "Assault On

First Amendment"
Three weeks later, Holly, who is black, filed a $\$ 2$ million lawsuit against both Walker and the Pop/ Adult outlet, claiming the remark was a racial slur and had done him irreparable harm. The local jury evidently agreed and awarded Holly the $\$ 65,000$ settlement.
Calling the action "an assault on the First Amendment," and expressing fear that such decisions could "inhibit freedom of speech on radio and TV." Shriver told R\&R that the station had already asked that the verdict be set aside by the judge. Failing this, WFBR intends to seek a new trial. Shriver also noted that local print and TV media had given the matter a great deal of coverage recently, with one paper carrying an editorial deploring the decision, and listener support for Walker had been "tremendous," with a number of listeners going so far as to mail in money for Walker's defense.

Swift Apology At WBBF
The WBBF incident also received intense local media coverage, not all of which was unbiased, station GM Rand Gottlieb told R\&R, noting that Girard's remark had been determined to be a violation of station policy and the Top 40 facility
had willingly imposed the fine and suspension on its morning man while in the middle of the ratings book. (According to Gottlieb, Girard had said that he had taken his dog to apply for food stamps but that the animal's claim was rejected. Girard then said he couldn't understand why, as the dog was black, unemployed, lies in front of the TV all day, and doesn't like to work.)
Gottlieb also noted that Girard recognized his error in judgment almost instantaneously, apologizing at the end of the next record as well as 10 minutes later, while still on-air. "We realize that this is a sensitive issue and is bound to be questioned by a segment of the public" (several black community leaders joined to call for Girard's immediate dismissal), Gottlieb continued, adding that reaction had cooled in the aftermath of the station holding an open dialogue with members of the community. "Our sanctions showed people we were not happy with the situation; now we just want to get back to radio," concluded Gottlieb.

## Shooting Backfires

Meanwhile WLOF/Orlando night jock Mark McKay caused his own brand of community reaction when, as an April Fool's Day prank, he pretended to have been shot by an irate listener to his phone-in show.
Shortly before 10pm (4-1), listeners heard a man who had previously threatened McKay over the phone enter the studio and threaten him in person. McKay sounded scared, gunshots rang


KUPD IN TOTO - Toto playad Phoenix recently, and after the show the bend members took the opportunity to surround KUPD's Promotion Director and "Rock \& Roll Mutha" Sherry Wheatley.


WGRD HANDS OUT VETTE BENEFITS - WGRD/Grand Rapids gave away a 1980 Corvette to the first driver's.licensad callar who answered a station wall "WGRD!" Pictured with the winner is WGRD's Sean Stevans
out, and a woman sereamed, followed by about 60 seconds of "dead air." Then another disc jockey took over, acting agitated, as if he had been quickly summoned to re place McKay. Both the Orlando Police Department and the Orange County Sheriff's Department reported receiving a half-dozen calls from people who thought they were earwitnesses to a shooting, and a pair of deputies were dispatched to the station, only to find that, as the station had noted onair by this time, the incident was simply an April Fool's Day stunt Despite callers' complaints that the staged event was in poor taste. irresponsible and frightening, the station reported very few calls relating to the incident. McKay later admitted the hoax was a mistake, and that while the purpose of the joke was to entertain, unfortunately some listeners were confused, but that it wouldn't happen again

## Booth

Continued from Page 1
of control by the licensee," the judge said
Judge Fitzpatrick said further that Booth may have exaggerated its claims to the FCC when it described measures taken to control possible plugola violations. He indicated he would listen to logged tapes over a three-day period chosen at random "so I can determine whether any responsible man could have made use of them to monitor for plugola and payola."

WMZK In The Clear
With regard to WMZK, Judge Fitzpatrick ruled that although an air personality did promos for dances, they were logged as PSA's and the proceeds from the dances went to charity. There was no evidence that the station didn't monitor foreign language programming, the judge concluded.

## Booth's Reaction Mixed

"We're somewhat concerned and disappointed with the WJLB decision, although obviously we're pleased with the ruling on WMZK." WJLB Operations Manager Tom Collins told R\&R. "We felt we had good documentation, and apparently the Broadcast Bureau thought so too, but the judge sees fit to have a hearing, so there's nothing we can do."

If the May 1 hearing is not concluded by May 16, arguments will pick up again June 10 .

## Geffen

Continued from Page 3 launch his new company with us. David's return to the music field on a full-time basis should have an uplifting affect on the industry as a whole."
Other WCI executives joined to hail the new label and its founder. WCI Chairman Steven J. Ross said, "I am delighted that David Geffen has agreed to undertake the challenge of creating a new record company." while WEA International President Nesuhi Ertegun called Geffen "one of the strongest creative forces in music today." After leaving E/A in 1976, Geffen became Vice Chairman of Warner Bros. film studio and served as a special consultant to WCI.

## March 1980

Mediatrend Estimates

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All share estimates are for metro average porsons $12+$, Monday Filday, 6 am-midnlght.
Note: - denotes station which did not rank in Mediatrend's Top 20 for the relevant month

A-AOR, B-Black, BB-Blg Band, BM-Beautliul Music, C.Country, CL. Classical, D-Disco, J-Jazz, N-Nows, O-Oldias, PA-Pop/Adult, R-Rock, RL-Rellgious, S-Spanish, T-Talk.

## Detroit

WJR Lead Eroding, wOMC Gaining; WRIF Down Slightly As WABX Rises; WWJ Returns To December Heights; WDRQ Continues Upward;
WJR-FM Rebounds; WXYZ Drops Back; Newcomers: WJR-FM, WOMC, WNIC; Dropouts: WMJC (Now 16th), CKLW (15th), WWWW

WJR (PA)
WRIF (A)
WWJ ( N )
WCXI (C)
WDRQ (R)
WJR-FM (BM)
WOMC (PA)
WXYZ (N/T)
WABX (A)
WNIC (PA)
Jan. ${ }^{80}$ Feb. ${ }^{80}$ Mar. ${ }^{8} 80$

## Houston

KRLY Up But KMJQ Surges $4+$ Shares, Takes Lead; KIKK-FM Down 3 , KENR Up As Country Battle Tightens; KTRH Drops Back, KPRC Up, Leads News Race; KRBE Back Down

|  | Jan. ${ }^{\prime} 80$ | Feb. ${ }^{\prime} 80$ | Mar. ${ }^{\prime} 80$ |
| :--- | :---: | :---: | :---: |
| KMJQ (B) | 7.1 | 6.2 | 10.3 |
| KRLY (R) | 9.2 | 9.1 | 10.0 |
| KLOL (A) | 7.8 | 8.4 | 7.8 |
| KYND (BM) | 4.7 | 6.2 | 6.8 |
| KIKK-FM (C) | 10.7 | 9.1 | 6.1 |
| KENR (C) | 3.2 | 5.4 | 6.0 |
| KRBE (R) | 5.4 | 6.1 | 5.0 |
| KILT-FM (A) | 4.9 | 4.7 | 4.8 |
| KPRC (N) | 4.9 | 3.8 | 4.8 |
| KTRH (N) | 4.0 | 8.8 | 4.6 |
|  |  |  |  |

## Milwaukee

## WTMJ Stable On Top; WISN Down A Bit; WLPX Extends AOR Domination; WEZW Back To Double Figures; WZUU Down; WFMR In Nice Classical Jump; WLUM Solidly Up

|  | Jan. '80 | Feb. '80 | Mar. '80 |
| :--- | ---: | ---: | :--- |
| WTMJ (PA) | 11.6 | 13.8 | 13.5 |
| WSN (PA) | 13.5 | 11.6 | 10.9 |
| WLPX (A) | 8.7 | 10.2 | 10.6 |
| WEZW (BM) | 11.6 | 9.6 | 10.4 |
| WBCS (C) | 7.9 | 7.3 | 7.0 |
| WZUU (R) | 7.0 | 6.9 | 5.4 |
| WFMR (CL) | 4.3 | 3.2 | 4.8 |
| WQFM (A) | 4.2 | 3.9 | 4.4 |
| WLUM (B) | 2.8 | 2.9 | 4.2 |
| WOKY (R) | 3.2 | 2.9 | 3.2 |

From the album
"GO ALL THE WAY Already in 10 days, it's one of the (It's Time For Love)"

WXLO 23-19 KRLY 24-19
KHJ 18-16 biggest albums in
Album Chart ${ }^{20}$ 1st week! On T-NeckicBS Records Billboard - Debut $* 29$ 1st week! 1 lIst week! Rec

| EAS <br> Most Added <br> Robbie Dupress Paul McCartney Michael Jackson |  | Music Key: (DP) indicatas the song is getting play during certain parts of the day andior nighl (RA) indicapas the song was dropped from the phaylist then readded. |  |  |  |  |  | JTH <br> . Hottest <br> Blondie Billy Joo <br> Rogers \& Carnes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EAST <br> PARALLEL ONE <br> conuly <br> OAM POGELBEAg BOA SEGEA (AA) <br> Hote <br>  <br> CNRIS CROSS 17 BO2 SGAOGS $10^{\circ}$ <br> Crumatoronlo CA <br> Brod Jones <br> MARTNA THE MUPD PAUL MCCARTMEY PAT BENATAR <br> PAUL PAT B Mote <br> ALONO: <br> JOURNE $8,32 \mathrm{~S}$ <br> WABC/Wow York NY <br> MAY, GOODMAM B MANNATTAN TRANSPE <br> MOTEEAE BLOMDSE । <br> PAY COODMAN \& 5 PEAGMES MEAB D月. HOOK <br> wC.MO/Bommore MO <br> Ron pile <br> LIPPS, INC ROBEIE DUPAEE MICHAEL JACESOM <br> micharl moroma Moteos <br> BLOWDIE 1 <br> BLLLY JOEL 64 OROTMERS JONNSON <br> WFIF/Pnulogeiphio PA <br> Gerty Defroncisco <br> actte miolea <br> BLONDTE 1 l BILLY SYREETA <br> GIMDA ROMSTADT M MANCMESTER <br> GARY MAMILOA <br> wh/pholodetona. PM <br>  <br> MMBROSIA TOM PETTY JAMES LAST BAND <br> BOB SEGER NUMBLE PIE <br> FIREPALL MOREOEt <br> BILLY JORL PARTEMDERS 1 <br> SOZ SCACGS 19 JOURNEY 20-15 PAT BENATAR 21 <br> wew/Butlolo HY <br> WICLIE NILE $\qquad$ <br> ROBBIE DUPREE HOttEAT <br> PIMR FLOYD $1-1$ <br> NEIL SEDARA 24 <br> WMBC/Now York. NY <br> Poz Fran <br> Notteet BLOMDIE <br> BILLY SYREETA 3 RUPERT MOLMES 84 <br> ROGRRS CAANES AIR SUPPLY 2K 20 <br> WPGC/WOS JIM Ellion <br> bAARY manILOM <br> PAUL MCCARTNEX <br> PAT BOB <br> BLONDIE ${ }^{\text {B }} 1$ BROTMEAS JOHNSON <br> BILLY JOEL 20-14 LINOA MONSTADT 2820 <br> WhxO Bosion M/ <br> BROTNERS JONNSON ROABIE DUPREE <br> OARRY MANILO WHISPERS <br> Hotem BOP SE <br> PCACHES G HERB 64 <br> BETTE MIDLER IS BOZ SCAGCS 2419 <br> fossboston. M4 <br> rom connefy <br> bette midLen <br> GARY NUMAN M. MANCNESTEA PAUL MCCARTNEY $\qquad$ $5_{21}^{28}$ <br> Wx <br> Whio <br> wont NV <br> MCMA <br> hosert <br> PRAMK NOEtES <br> BLONDIE OR. MOOR <br> GROTNERS JOHNSON I ISLEY BROS. 2319 | pro-fucprondence R <br> James last eamo <br> MICR PINETTE COAR <br> - LOWDI <br> MOLLY JOEL 8 3 <br> UTOPIA II 9 CHANLIE DORE 16 <br> Flos Prondence prif <br> food chose <br> LINDA RONSTADT <br> DAN POGELAERC <br> BOB SEGER 2-1 CMRIS Cross 10 <br> DR NOOR IT-9 <br> CRTRTMORAO CN <br> John koogh <br> LINDA ROWSTADT RAY GOOOMAN G <br> ROCRRS CARNES <br>  <br> JARESALL HOTRE BAMD <br> BLONDIL B 1 GARY NUMAN 2,7 <br> TEZNAGE MEAD $20-1$ PAETENDEAS $10-20$ <br> O107NWashingian DC <br> ato Burns <br> VAN MALEM DAN TOGELEERG <br> BOB SEGER PAUL MCCARTNEY <br> BLONDIE ! ! <br> AIR SUPPLY <br> B $52 . S 176$ GMARLIE DORE D GARY MUMAN <br> hawnoressec. MA <br> Sleve Yo <br> JAMES LAST BAND BEANADETPE PETEAS <br> PETER MGIAN MICK PINETTE GOAK <br> PINK FLOYD 1 BETTE MIDLEA GARY NUMAN 8 3 2 <br> Gary GOODMAN it a Mal SUPPIY 1713 <br> WBEF ROChester NY <br> SpYo mason <br> SPYRO GYRA AMBROSIA BOZ SCACGS <br> MOEE ESE PINR FLOYD <br> AIR SUPPLY J BILLY SYREETA 74 BOB SEGEN 1411 <br> wCC/Bnogeport, Cl <br> Bob Matcneul <br> Paul mccabtney off broadway <br> OFF BROADWAY ROBBIE DUPREE IREFALL <br> ANDY OLIVIA AHNE MURAAY BRUCE COCKBUM <br> BRUCE COCKBURM MICHAEL JACKSON HOREMSE <br> HOREMSE BLOWDIE 1 CHARLIE DORE 10 a <br> $\begin{array}{llll}\text { OR HOOR } 12-10 \\ \text { FELIX CAVALIERE } & & \\ \text { ROGERS CARNES } & 18 & 15\end{array}$ <br> WXBO/harrisburg. <br> FIREFALL PEANADETTE PETERS <br> ROB GIE DUPAEE J GEILS BAND PAUL MCCARTNEY <br> Horesest BLONDIE I 1 $\qquad$ <br> week huntington w <br> Gory mill <br> ROAEIE DUPREE ANNE MURRAY. <br> PRTER MCIAN MARSMALL TUCKER JENNIFER WARNES <br> LIPPS, INC. TOURISTS <br> BLONDIE J 1 BILLY SYREETA 10 PAUL OAYIS <br> ROC <br> woufistocuse, ny <br> GARY MUMAN <br> AIR SUPPLY 2,1 CHRIS CROSS BOB SEGER S PAUL DAYIS <br> WPSTITrenton, MJ <br> om <br>  |  | SOUTH <br> pahallel une <br>  <br> LIndA honstadt PAUL DAVIG <br> Hos $\qquad$ $\qquad$ 700/Miomi, fi <br> ANDY G OLIVIA $\qquad$ $\qquad$ <br> 293/AManto, 6A Dole obrion IIPPS, INC $\qquad$ <br> $\begin{array}{llll}\text { PELIX Cavaliene } & 24 & 18 \\ \text { James last band } 25 & 20\end{array}$ 97/Font worm, IX hotest BLONDEE 1 JOURNEY 7 GARY NUMAN $23-11$ CHAIS GROSS 1812 AIR SUPPLY 2218 240/ananto, GA PAUL mCCARTMEy PHOTOCLO QED GIDEA BETTE MIDLER (OP) MEART (SP) JALLY JOEL $2-1$ BOZ SCAGS BAND $5-12-2$ $\begin{array}{lllll}\text { ROGERS } & \text { CARNES } & 1410 \\ \text { AMBROSIA } & 16 & 1!\end{array}$ Michoel jones gapy numan Hocteet EAGLES AIR SUPPLY $22-16$ WHISPERS $26-10$ PARALLELTWO $920 / \mathrm{Nos}$ milie, Scooter Doms AMBROSIA ANDY \& OLIVI NEIL SEDAKA ROBEIE DUPREE ( 0 O Hottes CHRIS $\qquad$ $\qquad$ Rilos/Onanao. F Terry Long $\qquad$ $\qquad$ $\qquad$ CLIPF RICHARD 1 BILLY JOEL $19-1$ ANBROSTA $25=19$ MEEL/Shrevepont, La marty Johrison <br> UMBLE RONSTADT $\qquad$ $\qquad$ $\begin{array}{lll}\text { PCACHES } 6 \text { HERE } 14 & 8 \\ \text { CHARLIE DORE } 189\end{array}$ TSASSan Antonio. Th LIPPS, INC. BABYS AHEASI $\qquad$ $\qquad$ $\qquad$ <br> wxilob/Birminghom al <br> Cins And <br> BABYS PhUL <br> NEIL SCCARTMEY JAGS SEDARA (AP) MORE BLON GAAY <br>  $\qquad$ |  |  | werfiompo, fl LIPPS. ING PELIX CAVALIEAE ILLY JOEL HILLY MOLE BLOMDIE $\qquad$ MICHAEL JACKBOM kul04/nosivilia. TN - Mostars PaUl mceartmey manhattan thanspe Hotzell HLONDIE WhISPEAS 18 OAN POCELEERC 608 Nrwi/qustin. IX bob Penmy ROMANTICS GRACE SLICK JEFF STAASH Grace Jeff motons Hote BLOND <br>  gAUL DAVIS $10-7$ CLASM 21 15 BOZ SCACGS 23-16 KeFM/AcAllon flommsulle, IX Slove Owens PAUL MCCARTNE BETTE MIDLER TEMPTATIONS TEMPTATIO MOREOSE ALONDIE $\qquad$ PAUL DAVIS 12 友 LINDA RONSTAOT LIPPS, INC $0=26$ 88NMiom, R. Brucenemy PAUL DAVIS BOB SEGER $\qquad$ $\qquad$ $\qquad$ $\qquad$ <br> WOMN Wortoll. Va Don Dovis LIPPS, INC MOB SEGER MICHAEL JACM $\qquad$ $\qquad$ BROTRERS JOHNSON 10 DAN POCELBERG 139 PEACHES HERE $22-1$ KFMW/Houston TY Jerty Siele <br> ROBBIE DUPAEE ISLEY BROS. $\qquad$ <br> Botcest $\qquad$ $\qquad$ <br> KReBC/Houston, TX Ooyno Sleeto <br> ISLEY GROS. JENNIPER WARNES GARY MUMAN $\qquad$ <br> $\begin{array}{lll}\text { 8LONDIE } 1-1 & \\ \text { BOB SEGER } & \\ \text { LIPPS. INC. } 20 \% \\ \text { DR. HOOK } & 26 & 10\end{array}$ <br> Parallel. Three <br> Cx101/C Slere Oc <br> BETT LIPPS <br>  |  |  |

## PARALIEL ONE PLAYLSTS





| EXAMPL |
| :---: |
| 100/25-100 AGR roporting atations. on lit thir woek. 25 or those |
| 65\% - Percentage of this wath's re porting o ta tione playing it |
| Regional |
| Reach - Percontages of this woot's 'eporting suations playing ithe song within the four irecking regtons. |
| Notomal Summery |
| Up 51 - Number of stations mowno It UP on itheir charts. |
| Seme 24 - Number of sendona hold ing le stationaay on their cherts ion to on. add to one 31.31, otc. |
| Down 0 - Numbor of atsidina mov. <br>  |
| Adde 25 - Again number of stavoms ADDINGIt then woek. |




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## Others Getting Significant Action

 WAKX KDWB 31-23. WOW 21-18.
BLLY JOEL "K's Sin Rock E Rill TO Mo" (Cohrmbin 2410 DOLL Y PARTON" "8t ring Over Aopn" (RCN 2a/5
 sTVX "Fivet Time" (Werm) 200
KRa 11: K K10, 21.
 MAZARETH "Holloy" (AGMM) 1el
 WXILET.

MARSHALL TUCKER BANO "K TREE Time" MWBI 1CS
 WHISPERS "LEdY" (Sotar/RCN 1 M/3
KOMK K1e.
MANHATTAN TRANBFER "T whighe Zone" LAtemetel 1444, wxLO d.28, KRLA

Move: Up E, Some 0 , Down 0 , Adde A , WBEF, Y103. WBK2, WIZP, KJRE, WTSN. WFLe
8400TIMC STAR "You've Gor Whar 1 Meed" (Mrin) 1211
Move: UD 4, Same 7, Down 0. Adde 1, KRUX, MEXX 2418, KBEO 12\& WGCL on, WFEG
DIONNE WARWICK "Aftor You" Matstal $12 /$

Move: Up 2 seme 3. Down 0. Adde I. WFI, KEEL KCPX. WFLL, WANE FM, wasf


MEEY EROTHERS "Don's Sor Cooditidr" (T Meck) 104
TOUALSTE "I Only Wern To Be Whin You" (Eplc) 1arz


# THE PICTURE PAGES 



MCA Records executives got together with Paul Sabu to plot out a marketing strategy for the release of Sabu's new LP. Pictured are (II-r) MCA's Sam Passameno. Jr., MCA VP's George Osaki and Santo Russo, Sabu, and MCA
President Bob Siner.

Glaser Renaissance On E/A


Country music veterans the Glaser Brothers have reunited on Elektra/Asylum Records with the release of their debut single "Weight Of My Chalns." Ahter an appearance at the Wembley Country Music Festival in England, they are currently at work on their debut E/A album set for release this summer. Pictured (I-r) are: E/A VP \& GM Jimmy Bowen, Chuck Glaser, Jim Glaser, Tompall Glaser, and E/A's Ewell Roussell.

## A Little Knight Music



Visting backstage with Gladys Knight \& The Pips after their recent appearance at Las Vegas's Aladdin Hotal are Istanding, Arl) CBS Records International VP's Joe Senklewicz and Dennis Killeen, Gladys, CBS Records Guest and Merald "Bubba" Knight.

Solar Heats Up RCA Party


Solar artis ts Nidra Baard of Dynasty (for left) and Jody Watley of Shalamar Ifar rightl join Solar producer Leon Sylvers (second from left) and RCA Records President Robert Summer (second from right ot a recent RCA party in New York to celebrate Solar's success.

Urban Meets Country Cowboy


Epic's Mickey Gillev llett) is shown at L.A. 's Palomino Club with "Urban Cowboy"John Travolta, who has just completed the fllm at Gilley's Texes club.

Millie Jackson Has Her Day


Spring Records' Millie Jackson was given the honor of having her very Rifkind, Jackson, Brooklyn Borough Pred are (l.r) Spring President Jules VP's Roy Rlfkind and BIII Spitalsky.

## Your Listeners Will Tune In 'Every Step Of The Way' With

From The Album "SCHEMER-DREAMER"


PHIL IRONS, KSLQ MD: "Consistent Top 10 sales from all accounts. I'm predicting Top 5 on the single."

RICK BALLIS, KSHE MD: "We played all cuts in heavy rotation and 'Every Step Of The Way' is the hit song off the album."

BOBBY HATTRICK, KWK PD: "Number 3 phones, immediate response. Sound is quickly associated with Kansas."
on Kirshner Records

Manufactured and Distributed by CBS Associated Labels

# THE PICTURE PAGES 

## CBS Nashville Holds Reception For Deputy Prez



The CBS Records Nashuile office recently hald a raception for Daput Prasidant and Chief Operaing Officer Charly McClain, Asher, Epic artist Tame CBS Records' Tony Spero. Epic artists Louise Mandrall, Mickey Gilley and Caroline Moore, Columbia artist Earl Scru Wynerte, CBS VPIGM Rick Blackburn. CBS's Roy Wunsch, CBS VP Caroline Moore, Columbia artist Earl Scruggs, CBS VP BIII Fox and CBS studio manager Norm Anderson; lback now, Arl CBS's Joe Casey. Epic art'st Don King, Columbia artist R.C. Bannon, Epic artist Johnny Rodriguar, Colum-
bia artist Gary Scruggs and CBS's Bonnia Garner.

## Geils Gives Goodies



While in Los Angales recently. EMI America's J. Geils Band participatad in a contest sponsored by Tower Racards, Moog Music and the Guitar Center. The winner racaived a Moog Syntheslzer and other gifts. Pictured at Neutra, EMI.America/UA's John Hey, Geils graup member Moog Music's Nancy Kerwin, Capitol Record's Greg Neutra, EMI.America/UA.'s John Hey, Geils group member Danny Klein. Tower Records' John Karsuls and Capi-
tol's Ron Ficher.

Labelle's "Released" By Epic


Parti Laballe is shown celebrating the release of her current Eplc album, appropriately entitled "Released "Pic Mured above are (1f): E/P/A VP AI Gurewitr, manager Murrav Swartz, E/P/A's T.C. Thompkins, E/P/A VP Stan Montairo, E/P/A Sr. VP \& GM Don Dempsey, Parti, Epic's Jerome Gasper, E/P/A VP Ron McCarrell, and E/P/A's
CheryIMachat.

E/A Signs Taupin To Sing


Elekira/Asylum Records has announced the slgning of Iyricist Bernie Teupin, with an LP for the label due later thls month. Shown at the inking are, from left E/A VP Jerry Sharell. E/A Chairman Joe Smith. Teupin, and his manager Michael Lippman.

## Bruce's 45 Best In Canada



Millennium recording artist Bruce Cockburn was recently honored with Canadas R.P.M. Award for the best single of 1979. Shown at the cere Managemenr's Stuert Raven-Hill and Bernie Finkels. Finkelstain Fiedler Management's Stuart Raven. Hill and Bernia Finkelstein, Cockburn. Finker-
stein Fiedler Management's Bernie Fieder and stain Fiedler Management's Bernie Fiedler, and Millennium VP Don lenner.

## RG\&B Sign For Special Ladies



Polydor's Ray, Goodman and Brown recently made a spocial in-stora ap pasrance at a Now York record outlet where they signed autographs and (with head down) Billy Brown.

##  <br> Bill Speed

 Plack Racinu
## New Image For Black AM Stations: A Conversation With New Viacom National PD Bill Figenshu

When Viacom Inc. took over the Sonderling chain this month as part of a long-discussed deal, the new owners moved fast. Al Greenfield, President/GM of Sonderling Country station KIKK, was named President of the Radio Division, and Bill Figenshu, who was Operations Manager at KIKK, was named National PD, taking over responsibilities for WDIA \& WQUD/Memphis, KDIA/Oakland, WWRL \& WRVR/New York, WMZQ/Washing. con, and KIKK

Under Sonderling and exiting National PD Mac Allen, the chain had been a leading force in Black radio. I wanted to find out some of Figenshu's ideas for Viacom's Black stations, as he is new to the format. His ideas on a new image for Black AM radio stations are definitely worth considering.

R\&R: You were recently appointed to this position. Do you have any plans formulated as yet?

BF: At this point there is more that we don't know than we do know. We are having a meeting this week of all the program directors from all of the stations here in Houston. We will be able then to sit down and find out what they really need and desire as far as the radio stations go. We have no particular format changes, no plans in the works. It is too early to even look at.

R\&R: Tell us a bit about your radio background
BF: I've had a fair amount of experience in all radio formats. I just happened to be at a Country station where we just did very well. Prior to that I was at a Country station in Washington, our AM station was WOL, and I spent a fair amount of time with Jim Kelsey.
"I have an awful lot of respect for the format. It's not like I'm some redneck who just walked out of Houston and is going to show Black radio where it's at. However, it is no secret that audiences, whether they are black or white or yellow or green, will respond to good programming.

I even did an air shift or two there. Prior to that I was at WIFI/Philadelphia, which is a rock station, for a couple of years. I worked at WKDF/Nashville, which is AOR, and worked at WIXZ/Pittsburgh, which was rock. So I've had a fair amount of range of experience in radio in general

R\&R: Do you think that would be a plus to you going into this situation?
BF: I felt it would help. We now have three Black stations, three Country stations, a Jazz and a Pop/Adult station.

## More Professional Image

R\&R: What sort of images should we look for at the Viacom stations?
BF: I think you are going to see a much more professional image. Viacom can now bring in money to develop the radio stations, all of them. I don't have to tell you that the Black AM stations have been eroding over the past two years much like the Top 40 stations have. A lot of the Top 40's have responded with more news, more adult programming, larger promotion budgets and much more of a business-oriented format. And we plan to do that. We plan to put a lot of money into these stations. I personally believe in a lot of downhome programming: I'm a street person. I came from Philadelphia and I was raised on the streets and that's where I feel the audience has got to be. There's no computer in the world that can tell me differently.

R\&R: Afer most recently winning in Country, Black radio is a whole dUferent matter. Your coming in is something of a unique situation

BF: I think the unique thing is that I can approach the formats from a different perspective. Firat of all, I have an awful lot of respect for the format. I grew up listening to WHAT in Philly. It's not like I'm some redneck who just walked out of Houston and is going to show Black radio where it's at. However, it is no secret that audiences, whether they are black or white or yellow or green, will respond to good programming. They respond to news, they respond to sports. At this point in time we can offer that kind of perspective which has not been touched upon to my knowledge to any great degree with Black AM radio stations. What about the sports commitment? Why can't we run the Knicks? It doesn't take a Black person to look at it and see that this is what's happening not only in Black radio but in AM radio in general. And that's what we are dealing with specffically with three of our stations.

R\&R: A lot of ghy who are in programming watched the Sonderling chain because it was the frst real chain, the HKO of Black radio

BF: Firt of all it it not a black chain. That has to be understood. With the merger, we don't have WBMX or WOL. So you're looking at a Jazz etation which can be considered either way, really, black or white, a Country station in Washington. a Pop station in Memphis, two Country stations in Houston. There are actually more white stations than black ones.

## Local Programmers' Input

R\&R: I understand the program directors at Sonderling never had a say-so as to what happened in programming, other than their own fine-tuning. Will that change?

BF: It's going to change and I will tell you why. All I can draw on is what happened when I got to Texus. Texas is a whole different bellyame. There is no way a kid from Philly
can come down and tell people in Texas how to run their radio stations. And the same thing is going to happen in New York, in Memphis, in San Francisco. The program direc tors' input is imperative. And if they tell me that something locally is happening, who am I to judge. They are the boss as far as I'm concerned in their own markets. All I can give them is the direction and a good overview of the markets and the country. But I can't come in and say. "Hey, play an A record at the top of the hour and at a quarter after read your one-liner card and do a contest at twenty till." That's up to them. I'm not going to get involved in the small stuff.

R\&R: Do you plan to appoint a national music director?
BF: I don't know that that is feasible at this point, because first of all, local input is so important. If we would, it would only be from a control standpoint, where somebody would have to monitor what records are being added and why. When you've got Country. R\&B and Pop/Adult, I don't know who we could find who would be a master at that.

## More News Is Good News

R\&R: What kind of commitment do you see happening for your Black stations?
BF: Overall, as we are setting it up now, we see a high amount of development in news and promotions, which have been seriously lacking in the chain. I can't think of one, and correct me if I'm wrong, overwhelming Black majority radio station in a major market that has a tremendous news commitment. It seems like rip and read and do the black news. There is tons of research that shows that black people who listen to the normal Black AM stations also spend most of their time with the all-News stations only because they are concerned about what is happening. They want to know, because when the mortgage rates go up and the interest rates go up, black people are the first ones to get creamed They care about it. A lot of times the local Black AM stations have not been responsive to this and we plan to be. Promotion is another area. We are past the point of doing jock in the box contests where people are the 7th caller and they get to play the rotating cart games. We've got to get out and do a lot of outside promotion. We have to market our radio stations and we plan to. We can no longer be, any more than WABC can be, that old teenybopper Top 40-type station. We've got to change the image. There are a lot of weaknesses that we can certainly fill in with radio. It's not a black or white radio thing It's an AM radio thing. We can't say. "We give up, the FM's win." We are certainly going to dig into it. What I envision is a Black WCCO or a Black WSB or a Black KDKA, a mass appeal Black radio station. That means get into the community and be a service, much like WDIA in Memphis is. We can't pump the funk and do the bad rap anymore. That audience is not there, they're with FM. That younger, hip audience is on FM and there's no way to get them back.

## People

KOKY/Little Rock is welcoming aboard a new Public Affairs Director. W.E. "Gene" Davis joins the station from KALO/Beaumont, TX where he held the same position Air personality Billie Burdett has resigned from KUTE/Los Angeles . . . Remember, you don't have to be a reporter to participate in this section. Please send all material (pictures and news items) to Bill Speed, 1930 Century Park West. Los Angeles, CA 90067

## Places

URBAN LEAGUE RADIOTHON: KOKY/Little Rock, working in conjunction with the local Urban League, presented a 68 -hour radiothon beginning April 11. The benefit concentrated mainly on two significant problems - job placement and voter registration
. And speaking of KOKY, the station is in need of blues product for one of its weekend features. Product should be directed to Robert W. Walker and/or Lacle Jones at KOKY. Prospect Building, 1501 N. University, Suite 768, Little Rock, AR 72207... The Young Black Programmers Coalition (YBPC) will hold its upcoming meeting in Memphis at the Airport Hilton . . . The annual WOKJ.WJMI-FM/Jackson, MS beauty pageant was held on Sunday, April 13 . . STONE SOUL PICNIC: Glenview Park in Memphis is the planned Sunday, April 13... STONE SOUL PICNIC: Glenview Park in Memphis is the planned Jones, 50,000 to 75,000 people attend, making it the "largest single-day event in Memphis. Set for April 28, the picnic also offers entertainment, which this year features Kenny Doss, Ollver Fain, IND and the Mississippi Valley State Stage Band

## Things

THE CONTEST CORNER: We are always interested in station promotions and contests. With many stations gearing up for the ratings period, we'd like to take this time to spotlight a few. WGIV/Chariotte is featuring a random license tag drawing and giving away $\$ 2000$ in cash and merchandise . . WKWM/Grand Rapids has begun a bumper sticker promotion in conjunction with Crazy Larry's, a local record store. Prizes include cash, albums, dinners and concert tickets for those who call the station within the 11 minute. 40 second time span
"Phenomenal" Is the listener reaction to WDIA/Memplats's cur rent $\$ 4000$ "Home Entertainment Sweepstakes," says Program Director Ron Klag. A coot of living rebate of up to $\$ 900$ is part of the sweepstakes and can be applied to rent or mort gage, groceries, car payments, tuition, etc. . . Congratulations to WTLC/Indiamapolls. reciplent of the 1979 Distinguished Service in Journalism award for its station editorials. The honor was bestowed durting a ceremony martong the 4sth arnual mocting of the Soctoty of Profestonal Journatists, a Sigms Deha Chl organimation... WNOO/Chattanooga is sponsoring a 85000 broadcast scholarship for high achool students with the help of the local community. It is through this effort that the rtation hopes to bring more qualiffed broadcadters into the indutry. . ATROM OUR SPORTS FTLE: Two wadts ago WBMX/Chicago wal preparing to go up against rival WVON in bastetball. This week we'd like to report that WVON aqueered out a $58-8 \mathrm{~s}$ victory. Despite the loms, however, WBMX Program Director James Alexander is not upaet. "Although we loot the game. Corllos High Sebool was the real winner because game proceeds netted over $\$ 1000$ for its athletic dopartment." Now that's what we call a good sport!

## Pap/Rhythms

## HOTTEST <br> Following ara listed in order of thair airplay setivity

ISLEY BROTHERS
'Don't Say Goodnight" (T-Neck) CON FUNK SHUN
"Got To Be Enough" (Mercury) SMOKEY ROBINSON
"Let Me Be The Clock" Tramla)
RAY PARKER JR. \& RAYDIO
"Two Places At The Same Time" (Ariata) WHISPERS
"Lady" (Solar/RCA)
LEON HAYWOOD
Don't Push it Don's Force itr' (20th)
JERMAINE JACKSON
"Let's Get Serious" (Motown)
BROTHERS JOHNSON
"Stompl" (A\&M)
PEABO BRYSON
Minute By Minute" (Capitol)
MANHATTANS
"Shining Star" (Columbia)
SKYY
"High" (Salsoul)
SISTER SLEDGE
"Reach Your Peak" (Cotillion)

## CLIMBERS <br> Following ara listed in order of thair airplay activity.

LIPPS. INC. "Funkytown" (Casablanca) 57\% reporting alrplay. Heaw airplay in the South at WVEE, WHRK, KMJO and WGIV while climbing at WYLD, WDIA and WHYZ end now I KAPE. Now at WWIN and hot at WXYV in tha East. Medium alrplay at KDIA and in hot rota. medium activity at KAAY in the West. The Midwest shows heavy airplay at WJLB with WKWM. WKWM.
FATBACK BAND "Gotta Get My Hands On Some..." (Spring/Polydor) 57\% reporting activity. Hot at KDAY in the West. Climbing in the East at WDAS and WILD. Heev airplay at WLOU, WDAO and WTLC with medium activity at KATZ. WCIN, WJMO, WJLB and WKWM in the Midwest. The South shows adds at WJJS and WNOO, medium airplay at WYLD. WDIA and WAOK, and hot rotation at WANT, WKXI, WJMI, WHYZ and WGIV.
on it New at WXYY \& THE PIPS "Landlord" (Columbia) 57\% of our reporters are KOKY and WXYV, medium at WDAS, and hot at WWRL in the East Climbing at WYLD WGIV in the South Deble added at WANT, WVEE, WHRK. WJJS, WJMI, KAPE, WOWI and WJMO with South. Debuting in the Midwest at WCIN. WVON, WLOU, WDAO, WTLC and WJMO with medium airpley at WKWM.
GAP BAND "I Don't Believe..." (Mercury) 54\% reporting action. Hot In the West at KDIA and KDKO. Heavy alrplay ot WYLD WAOK KM reporting action. Hot In the West at while climbing at KAPE and WOWI in the South. Medium airplay a WJMI, WHYZ and WGIV and WAMO in the East. Climbing at KATZ and WVON while hot at KMWRL and hot at WDAS WKWM in the Midwest.
SHALAMAR "Right In The Socket" (Solar/RCA) 54\%
in the Midwest at WTLC WJMO KMJM WJLB WJJS, while climbing at WAOK, KMJM, WJX and WKWM. The South shows an add at WHRK, WVEE WJMI and WGIV. KMJQ, WKXI and KAPE and in hot rotation at WANT, WDAS and WWIN In the East. Hot in the West at KDAY RANDY BROWN " We Ought
RANDY BROWN "We Ought To Be Doin' It" (Chocolate City) 49\% reporting activity. Climbing at KDIA and hot at KDAY in the West. Medium airplay at KATZ WCIN WVON, WJMO and WJLB in the Midwest Climbing in the East at WDAS, WWRL and WILD, Hot rotation at KOKY, WDIA and WGIV with medium airplay at WYLD, WAOK. WJMI, WHYZ
and KAPE in the South.
RAY, GOODNAN G BROWN "Inside Of You" (Polydor) 49\% of our reporters are on it. Medium airplay in the West at KDIA and KDKO. CIImbing at WDAS, WWIN and WWRL in the East New at WNOO and climbing at WYLD, KOKY. WHYZ and WOWI while hot at WDIA and WGIV in the South. Debuting at WLOU, medium at WJLB end WKWM while hot at WCIN, WJMO and WBMX in the Midwest
WAMO while MILLS "Sweet Sensation" (20th) 49\% reporting action. Now ot madium airplay climbing at WWRL and WILD in the East. Debuting at WANT and WJJS in modium airplay at WYLD, KOKY, WDIA, WKXI, KAPE and WNOO, and hot at WAOK In in South. Climbing at KDAY in the West. Added at WLOU while showing medlum ectivity at GQ "Standing OK and WKWM in the Midwest.
GQ "Standing Ovation" (Arista) $46 \%$ reporting airplay. Hot at WLOU end WJMO with medium airplay at KATZ, WCIN and KMJM in the MIdwest. Heavy airplay at KMJQ, WJJS, WHYZ, WOWI and WNOO while climbing at WAOK and KAPE in the South. Climbing in the West at KDIA and KDKO. The East shows it hot at WDAS and WAMO while in medium air-
play at WILD. play at WILD.
KLEEER "Winners" (Atlantic) $41 \%$ reporting action. Added at wJJS, climbing a WDIA. WAOK. WHYZ and WGIV, while in hot rotation at WVEE. WHRK and WJMI in the South. Hot at WWIN and WXYV while climbing at WILD in the East. Medium airplay at WLOU and WKWM with heavy alrplay at WTLC in the Midwest. New ot KYAC in the West.
LAKESIDE "From 9:00 Until" (Solar/RCA) 41\% of our reporters are on it. New a WLOU, and climbing at WTLC and WJMO, while hot at WDAO reporters are on it. New at
tho Wost at KDAY. Dabuting at WXYV and showing medlum activity at WAMO In tha East The South showe adde at WVLD, WHRK, WVEE and WGIV, modium alrplay of WJJS, WJM and WHYZ, and hot rotaton at WANT
CHAKA KHAN "Clouds" (WB) $41 \%$ reporting action. Added in the south of WYLD, KOKY, WKXI. WHYZ. KAPE and WNOO. Now in the West of KYAC. Debuting in the MIdwast ot KATZ, WCIN, WVON, WTLC, WJMO and WKWM. Added of WWRL and WILD In the NV
INVISIBLE MAN'S BAND "All Night Thing" (Mango/lsland) 38\% roporting action. Hot ot KDAY and cllmbing at KDIA in the West Heavy alrploy at WJLB and WKWM and climbing at WJMO In the Midwest Medium airpley at WWIN, WAMO and WILD with hot rotation at WXYV in the East The South reflects heavy airplay at WHRK WILD with hot medlum activity at WYLD, KOKY and WAOK.
AL JOHNSON w/JEAN CARN "I'm Back For More" (Columbla) 38\% reporting activity. Hot at WYLD, KOKY and WOWI with modlum airplay at WAOK and WOIV in the South. CIImbing et WCIN, WDAO, KMJM and WJLB in the MIdwest. The East shows hot ro tation at WILD and medium airplay at WDAS, WAMO and WWRL CIImbing in the West at KDIA.
BAR-KAYS "Today is The Day" (Mercury) 38\% reporting action. Climbing in the East at WAMO. Hot at WKXI, KAPE and WOWI while in medlum airplay of WYLD, WAOK. WJMI and WNOO in the South. CIImbing in tha West at KDIA and KDKO. Medium activity in the Midwest ot WCIN, WLOU, KMJM and WJLE.
JIMMY RUFFIN "Hold On TO MV Love" (RSO) $38 \%$ reporting oirploy. Now at hows debuts at WBMX WKWM. WHYZ, WOWI and WGIV In the South. The Midwes WJLB Cllmbing in We. WKWM and WVON with medium airplay at KATZ. WLOU and TEMPTATIONS "Power" (Gordy) 35\% ropoy at WAMO in the East.
and WWRL Debuting in the Midwerdy) 35\% reporting activity. Added in tha East of WXY and WWRL Debuting in the Midwest at KATZ, WTLC, WJLB, WBMX and WKWM. New at WYLD, WANT, WHRK, WVEE. WKXI and WNOO In the South.
PHYLLIS HYMAN "Under Your Spell" (Arista) 33\% of our reporters are on it Hot at WVON and cllmbing at WJMO in the Midwest. Medlum airplay at KMJQ and WNOO with hot rotation at WAOK in the South. The East shows heavy airplay at WWRL with madium activity at WDAS. WAMO and WILD.
NARADA MICHAEL WALDEN "Tonight I'm Alright" (Atlantic) $32 \%$ roporting airplay. Hot at WKXI and cllmbing at WAOK, KMJQ WJMI and WHYZ in the South. Added at WAMO, in medium alrplay at WWIN and WILD, and in hot rotation ai WWRL In the Added at at WJMO, climbing at WBMX, and hot at KMJM in the Midwest
KWICK "Let This Moment Be Forever" (EMI Ameri
Added at KDAY in the West. Now in the Midwest at WLOU. WTLCa) $32 \%$ reporting action. East at WWIN and WXYV. Added of WHRK and WVEE while climbing at WKXI Webuting in the KAPE, and hot et WDIA in the South. MASS PRODUCTION "FOR
in the Midwest at WDAO. WTLC, WJMO and WKWM. Hot at KOKY and wA on it Cllmbing ing madium alrplay at WJJS, WHYZ. WGIV and WNOO in the South CIImbing while showing madium
the East.

## NEW \& ACTIVE

BEN E. KING "Music Trance" (Atlantic) 27\% reporting action. Hot in the East at WDAS, WWRL and WILD. Hot at KAPE and climbing at WJJS in the South. Medium at KDKO CHANGE "Lovers Holidey" (WB) 27\% WJMO and WBMX in the Midwest. Added at WKWM in the Midwest (WB) $27 \%$ reporting action. New at KDAY in the West at WWIN in the East Modium airplay at KOKY WWRL, climbing at WXYV and WILD, and hot MASQUERADERS "Desire" (Bang/CBS) 27\%\% repond WVE in the South. at WAMO. Medium airplay at KDIA in the West) $27 \%$ reporting action. Climbing in the East at WAMO. Medium airplay at KDIA in the West Climbing at WYLD. WHYZ. WOWI and WGIV SYLVESTER "You Are My Friend" (Fanc WLOU and WJLB in the Midwest. SYLVESTER "Y ou Are My Friend" (Fantasy) 27\% reporting airplay. Hot at KDIA In the West. New at WJMO, climbing at WCIN and WLOU, and hot at WJLB in the Midwest Medium at WWIN in the East. Hot at WANT and climbing at KAPE. WOWI and WNOO in the
South.


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places At The Same Time, with their third smash
his solid gold group.

CES AT THE SAME TIME. As Rasiser Jr. and Ray dio One incredible album by Ray $14^{*}$

They arived in style with their plack Freak)" (Roch new LP: GQ Two. and their gold hits $\mathcal{N}$ N is back with aturing the hit -"siting In the Park shipping Now -

GARY ${ }^{\text {GARTZ }}$ Gary Bartz.
Even better than one
They're batting a million

Excing ed by the stephanie Mils airplay on R\&B SID/KRE/KACE
(Phyllis Hy mat, immedial WOLWDIA/WYLDKKTX/WLOK
SarIz has

WBIL/WSRC/WNNR!


## Bob Burch: Assessing A Career With Century Broadcasting

For $81 / 2$ years, Bob Burch's name was synonymous with that of Century Broadcasting. As the company's National PD, he presided over the programming policies of WABX/ Detroit, KWST/Los Angeles, KMEL/San Francisco, and KSHE/St. Louis. As he now segues into a new career direction as a partner in the managerial firm of Raison, Anderson, Burch and Strong, he took the time to assess his colorful and wide-ranging
radio career in the following conversaton.

R\&R: How did you come to the position of National PD for Century?

BB: I joined them as a weekender and allnight air personality at KSHE, moved to middays. then to the Production Director post. and on up. till I was named PD. Century VP Shelley Grafman wanted to make some changes at WABX, so he took me along to help out, giving me the title of Midwest PD. When I also started advising our Los Angeles station he changed that to National PD, around five years ago.

R\&R: Throughout that period, how closely did you work with Shelley Grafman?

BB: Shelley and I worked together very closely; he has a very good feel for this kind of radio and I learned a lot from him; he was a great teacher to me. After a while, I had formulated my own programming philosophy, which differed in some areas from Shelley's. That's natural, though. In general, we worked very well together, and he gave me the opportunity of a lifetime so far as broadcasting was concerned. For that I'm indebted to him.
$\mathbf{R \& R}$ : How would you describe the programming philosophy you applied with the Century stations?

BB: I never believed in trying to program each station in its individual markets with a blan ket programming philosophy. I tried to adapt each station musically and stricturally to each market's needs and competitive situation. So each station was programmed differently.
knew what to expect from us; pick our corner of the room and fill it.

R\&R: How difficult was it to keep up on the activities in four different marketplaces?

BB: It wasn't that hard, because I did so much traveling between the cities. For two or three years there, I didn't even have a legal ad dress. We even took apartments in several of the cities for me because in the long run it was less expensive than hotel rooms, considering the amount of time I spent on the road. I enjoyed the traveling for a time; my personal life at the time was pretty loose. I traveled, worked, and made friends in each of the markets. But after awhile it became disorienting not to have a home base, so I spoke with Shelley about it, and settled in L.A.

R\&R: Let's talk about each of the four Century AOR's and what your problems and programming approaches were with each. First, there's KSHE, the perennial ratings leader of the Century $A O R$ 's.

BB: Right, KSHE is a legendary radio station; it's always been strong. I think KSHE shares a lot of its audience with other stations, but when it comes down to asking the listeners who they listen to. they'd always respond KSHE. It's a part of their lifestyle, and it's been that way for years.
$\mathbf{R \& R}$ : $W A B X$ has also been around for a long time, yet it hasn't fared as well.
> "One of the main reasons I sought to hire several people for the PD jobs was because I knew how much I could learn from them.'

Similarly, I wanted strong PD's for each of the stations who could provide their own input to the direction that his station would take. I figured it would be ridiculous to hire a competent PD and then not utilize his potential. One of the main reasons I sought to hire several people for the PD jobs was because I knew how much I could learn from them. I never had the opinion of myself that I knew everything. Or even that I knew most of it! I always tried to pick people I could grow from as they grew.

Of course, the buck still stopped at my desk. To accomplish the overall goals Century and I wanted, I had to answer for the way the stations fared.
$\mathbf{R \& R}$ : What were your feelings about news and personality?

BB: A lot of the music we played was also being played on five other stations in town. Fleetwood Mac sounds the same on our stations as it does on the competition. The difference can only come in what you do between the records. News. entertainment and promotion are the things that would make us stand out from everybody else who played the same songs we did. Shelley Grafman used to say. "You have to strive to be something to someone as opposed to a lot of things to nobody." We always tried to wear one hat, so people

BB: There have been ups and down at WABX We've spent time on the top and at the bottom of the AOR ratings list for Detroit. But WABX doesn't have the signal strength of its two competitors. which has been a hindrance to its growth. Luckily. they do have the identity of being Detroit's original AOR radio station; people grew up listening to

R\&R: KWST has never made the sort of ratings inroads into the L.A. market that its competitors have. Why do you think that is?

BB: God knows it isn't for lack of talent or creative input. David Perry, Tom Yates, Paul Sullivan, and Jim McKeon have all worked there, for starters.

I think KWST's biggest problem has been a lack of consistent identity. When we started the station. I programmed it for awhile, and later brought in Paul Sullivan. I was new to L.A., Paul was new to L.A., and KWST was a learning process we both underwent as we went along. We went through so many finetuning adjustments along the way that people have never been able to figure out exactly what sort of radio station they were listening to.

The station also has a significant signal pro-

"I felt I'd come to an impasse with radio."

R\&R: The newest Century $A O R$ is KMEL, which you put on the air several years ago. Why do you think that AOR radio in general has had suctha rough time making an impression in a market that is known as one of the founding cities for AOR musicians and radio stations?

BB: San Francisco has a whole slew of greatsounding radio stations in various formats. I think the Bay Area radio audience in general is a more sophisticated one than in our other markets. They demand diversity and are not apt to be loyal to one radio station as is the case in other markets. They'll listen to AOR, but they'll also listen to Jazz. Pop/Adult, and Talk. Their taste in radio is more varied. In the face of this, I think KMEL has done very well: it is, in fact, the area's leading AOR station. But whether KMEL can attain the numbers of the city's other stations of other formats that are doing better is something I can't predict.

R\&R: You decided to leave such matters behind and go into a brand-new career direction. Why?

BB: I felt I'd come to an impasse with radio. I was doing so much of the same thing over and over that I think it was stunting my personal growth as well as that of the company. I had be come a bit stale and my leaving forced both myself and Century to take new steps, new directions and to create new goals for ourselves. In that way, the parting was good for both of us.

I look back on my time in radio as being both very enjoyable and very educational. I've always loved radio and I'll miss being able to see regularly the many friends I've made in it. But I feel I went as far as I could go with radio. Now I'm fortunate enough to be able to associate myself with a group of people who have a lifetime of experiences I can learn from. This was an oppor-
tunity I couldn't pass up tunity I couldn't pass up.
 RUSSIA

CONSEHSUS CUTS:
"Fight Back (Time After Time)" "Who Do You Think You Are" "Out Of Mind"
"Gotta Get Away"

MOST ADDHD:
ReR \#8
FMAB
ALLBUM RTPPORT \#6 GOODPHONE "8 ALBUM NETWORK \#8


KMET, WMAD, WMJQ, WNEW, WZXR, KROQ, KAWY, KOME, KZOK, KISW, KZAMAM, KQFM, KREM, WROQ, WFYV, WFFX, WRNW, WLIR, WBAB, WZZO, KFMH, WRAS, WUOG, WSMU, WJAX, WLYX, WABD, KBCO, KILO, KKDJ, WBCN, WCCC, WWCK, WBWB, WFYV, KZAP . . . .

Produced By: Paul Ratajcaak riln ON WARNHR BROB. RTGORDS WV:
 THE JAGS

## CONSEHSUS CUTS:

"Back of My Hand (I've Got Your Number)" "She's So Considerate"
"Party Games"
"Woman's World"


ALREADY ON: WLUP, WXRT, WBCN, WCOZ, WNEW, WMMR, KLOL, WOUR, WCAS, WBLM, WBRU, WHCN, WCCC, WPLR, WQBK, WPDH, WRNW, WLIR, WBAB, WHFS, KNCN, WRAS, WQUT, WYMX, WSMU, WFYV, WLYX, KROQ, KNAC, KFML, KSPN, KILO, KZAM-AM, KZEL, KREM, KIDQ, WIBA, WAAF, WGVL, WJAX .

Produced at Engineered By: Simon Kumphrey \& The Jags

ON ISIAND RTGORDS
 CHARTBUSTERS CONSENSUS CUTS:
"When Things Go Wrong"
"I Don't Want To Know"
"Don't Cry"
WLRS, WMMS, WABX, WBCN, WCOZ, WMMR, WAAF, WNEW, M105, KLBJ, KAWY,


KSJO, KOME, KQFM, WJKL, WOUR, WEEI-FM, WCAS, WBLM, WBRU, WGIR, WLOB, KFMH, WHCN, WCCC, WPLR, WQBK, WPDH, WRNW, WHFS, WRAS, WYMX, WSMU, WJAX, WLYX, WWWZ, KTYD, KSPN, KTIM, KKDJ, KZEL, KAAK, WKKE, WBAB . . . .

KKSN/Portland is a new AOR (Portland's fifth!) on AM, signing on in April with PD Bob Simmons and MD Jeff Young. Welcome to the club Shake-up time in El Paso, where KPAS PD Bo Jagger and morning man Domino Rippy have exited the station. Gayle Miller has been appointed Acting PD while a formal search is held to find a new PD ... In a surprising development. WBCN/Boston MD Kate Ingram has walked across the street to WCOZ for the MD position there. Former WCOZ MD Bob Slavin will go on the air full-time, which is a decision he claims he made and is happy about. Jimmy Mack has been named acting MD at WBCN

Frank Greene has been upped to MD from the airstaff at WIMZ/Knoxville... Randy Lancaster has exited as MD at WSMU-FM/Starkville. Bruce Merkl has been named his successor ... David Bernstein has been picked for MD from mornings at WRXL/Richmond...Glenn Corneliess has been upped to MD from mornings at WAAL/Binghamton ... New to mornings at KEZO/Omaha are Otis Twelve and Diver Dan Doomey . . . Mike Kirven has joined WMAD/Madison from WPLR New Haven for nights. Rob Charry has joined WMAD from XL102/Richmond as Production Director ... Scruff Evans is new to mornings at Q107/Toronto...Gregg Faulkner has exited nights at KGB-FM/San Diego . . . Nancy Stevens has joined KSJO/San Jose as News Director


LEA VE IT TO BEA VER - KXOA.FM/Sacremento is unveiling a new look for its station mascot, the $\kappa 108$ FM beaver. The blue and-gold-colored costume was produced by a Californiebebased costume man ufacturer for epproximately $\$ 1000$.

COMING NEXT WEEK: For three years, KZEW/Dalias has organized a weekend-long life style fair called "Zoo World" which has attracted over a quarter-million Dallas residents annually With Zoo World III just held last weekend, PD Tom Owens and GM Jeff Poll are a collective storehouse of information on the subtleties of the promotion. Next week we'll speak with both for their insights on creating such a massive radio promotion.

## UPDATE

WLUP/Chicago's infamous morning air personality Steve Dahl is the subject of an amusing mini-profile in the May issue of Oui. Steve offers candid reflections on his career, including a rendezvous or two with radio groupies . ... In celebration of KZAM/Seatue's fifth AOR anniversary the station plans to give away such prizes as a Chrysler Trail Duster, a wind surfer, backpacking gear, camping equipment, and custom ski equip ment ... WIBZ/Parkersburg is cosponsoring a bike-hike for the retarded, and incorporating a radio auction for the same group. The station is looking for record company donations of promotional material that the station can auction. Con tact PD Larry Schuster at (304) $485-6158$. . . WRCN/ Long Island got over 2000 listeners to respond to
PROMOTION OF THE WEEK


## 

## 95X Chunka Chocolate Bar

"It's a pure milk chocolate bar that we had made for the station by a local candy company. The bar is then sold in the candy display cases of the movie theatres in Syracuse for 75c. We have sold 3000 to date with a production cost of 50 per bar. The bar is such a great hit in town that we expect to be expanding to local stores and delicatessens.
"Forgive the pun, but this is one promotion our listeners can really sink their teeth into." Martin Grant Promotion Director WAQX/Syracuse, NY

Every week the AOR section will spotight a significant station promotion. If your station has produced an interesting piece of merchandise la homegrown record atbum, piece of clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory information about the promotion to AOR Department, R\&R, 1930 Century Park West, Los Angeles. CA 90067

station KAZYIDanver. Pictured efter the show lback l-stars of a 16 -station natwork radio broadcast, with host Jimmy Smith, Rainbow Music Hall meneger, Bery, Fer of Feyucer Rodney Mills, group's Don Barnes, AGM's Jimmy Smith, Rainbow Music Hall manager, Barry Fey of Feyllne Presents, group's Donny Van Zant, KBPI
jock Joel Folger, manager Mark Spector, group's Jaff Carlisi, A\&M's Alan OL pie, KAZY jock Brock Whaley
its rock poll of favorite artists and albums. Accept ing awards in telephone interviews were winners Debbie Harry, Billy Joel, and the normally-reclusive Robert Plant . . Epic's Ted Nugent helped WIYY/Baltimore celebrate its thind AOR anniver sary, by giving away catalogues of his albums to winning listeners. Ted and one of WIYY's jocks were also interviewed on an area TV talk show while WIYY simulcast the audio portion of the show. The studio audience for the TV show was made up of WIYY listeners who'd won tickets from the station ...On April Fool's Day, KSJO/ San Jose announced they had seven ounce bags of "Maui Wowie"' to give away to callers. When the winners rushed down to the station they found their prize was actually a bag of "Maui Wowie Potato Chips" from Hawaii! On a slightly more serious note, to commemorate twelve years of rocking and rolling, KSJO will be giving away rolling prizes, including skateboards, bikes, mopeds and grand prize Datsun 280 Z . . KDWBFM/Minneapolis is awarding five listeners with a summer's supply of beer. Listeners call in to register to win 25 kegs of the frothy beverage KMET/Los Angeles is holding a free three-film retrospective of the Who's music on-screen, with tickets to be given away on the air

## COLOR

VOLUNTEER JAM: DIR Broadcasting and Epic Records have coordinated a massive promotion with fifty radio stations that carried DIR's broadcast of the "Sixth Annual Volunteer Jam" late in March. Each station will be awarding 500 program posters, ten live albums of the concert. and two satin tour jackets to winning listeners in the write-in contest. Of the satin jacket winners, one will be picked by Charlie Daniels to win the grand prize expenses-paid trip to Nashville for next year's Volunteer Jam.

Q107 STAR DAYS: Q107/Toronto is spotlighting an artist a day for six weeks, each day awarding ten of that day's featured artist's albums to winning listeners. Those people are then eligible to win an expenses-paid three-week camping trip to
Europeand Italy Europe and Italy.

LISTEN TO THE HEARTBEAT: KSJO/San Jose, in conjunction with Arista Records and the D.L. Bryon album, asked listeners to guess how many times KSJO's Lee Roy Hansen's heart would beat during a recent four-hour airshift. A registered nurse counted Hansen's heartbeats for the show $(20,880)$ and the closest guess from the 7000 -plus entries won a penny per heartbeat in albums.
CONCERTS\&CONVERSATIONS
PRESENTATIONS: LOVE 94/Mlami presented Harry Chapin for free ... WMYK-WZAM/Nortplk presented Pretenders for \$4.94

RADIO CONCERTS: D.L. Byron on WNEW-FM/ New York . . . Johnny Winter, Squeeze on WLIR/Long Island ... J. Geils on WIOTTToledo... Romantics Sue Saad on KAZYIDenver . . . Rachel Sweet on CFOXI Vancouver . . . Johnny Winter, Rlck Derringer on WBAB/Long Island... Cheap Trick, Journey, Babys on KXXYIOklahoma City . . . Rick Derringer, Tourists, Tom Petty on WMMR/Philadolphia.

GUEST DJ'S: 3-D on WIOT/Toledo

## wagon on KFMOILincoln.

CONVERSATIONS: Rush on WLUPIChicago Rachel Sweet on KTIM/Sen Rafael . . . Gentle Giant, Fools, Suzanne Fellini on WOMP/Wheelling. Babys, Journey on KTXO/Ft. Wayne ... Corky Slegel on KFMH/MuscatIne . . . Graham Nash on KILOIColorado Springs . . . John Kaye, Sieppenwoff on WMADI Madison .. Ozark Min. Darodevils on WXLPIDavenport... Van Halen on KGON/Portland... Danny Spanos on KEZY/Anahelm . . . Motors, Pat Travers on WOBKIAlbany . . . Rachel Swoet, Earthquake on KSJOISan Jose . . . Rupert Holmes, Firefall on LOVE 94/Miami . . Ted Nugent, Babys, Gentle Glant on KDKB/Phoenix ... Van Halen on CFOXIVancouver . Mac McAnally on KTYDISanta Barbara . . . Willie Nlle, Humble Ple on WWWWIDetroit . . . Squeeze on WBABLLong Island . . 38-Special on WAOXISyracuse

Grace Sllck on KZOKISeattle . . . Robert Kraft on K-99/Great Falls . . . Frank Zappa on KBCO/Boulder

ERICCLAPTON.JUST ONENIGHT

=RECORDEDINE INCONCERT
Cocaiop. Lay Daiga Saliq. Wonderful. Tomizht. Earlyls
After Mrdnight Blues. Power - Bouble. Trouble
If \& Don't Be.There By. Murnime
if yon't be-i here By murnimg Mind Ffizz
Rambling On My Mind


## 164 REPORTERS

Against The Wind (Capitol)
Bebe Le Strange (Epic).
Mad Love (Asylum)
Glass Houses (Columbla)
The Wall (Columbia)
Departure (Columbia)
Women \& Children First (WB)
Crash And Burn (Polydor)
Pretenders (Sire)
London Calling (Epic) Love Stinks (EMI America). Bad Luck Streak... (Asylum) Get Happyll (Columbia). Tenth (WB).
Permanent Waves (Mercury) Middle Man (Columbia)
Let The Music Do... (Columbia) Victims Of Fury (Chrysalis)
Progressions Of Power (RCA)
Pleasure Principle (Atco)
Christopher Cross (WB) Undertow (Atlantic) Duke (Atlantic)
On To Victory (Atco)
Damn The... (Backstreet/MCA) Dreams (RCA)
Welcome To The Club (Chrysalis) Malice In Wonderland (A\&M) Don't Fight It (Capitol) Face To Face (Epic). Thin Red Line (Planet) Adventures In ... (Bearsville/WB) On Through... (Mercury) Phoenix (Full Moon/Epic) One Eighty (WB) Tenement Steps (Virgin) Willie Nile (Arista). Just One Night (RSO) Shooting Star (Virgin) The Long Run (Asylum)

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| :---: | :---: |
| "Strut" "Bop" Title "Berty" |  |
| "Heaven" "Raised" "Even" Tit/e |  |
| Title "Can't" "Talk" "Hurt" |  |
| "Righr" "R\&R" "Fantasy" "Ask <br> "Numb" "Brick" "Lust" "Hell" |  |
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| " "Anyway" "Lady" "Fire" "Where" |  |
| "Cradla" "Everybody" "Whiskey" |  |
| "Whlskey" Title "Sign" "Love" |  |
| "Brass" "Mystery" "Sobbing" "Kid" |  |
|  |  |
| Tite "Talkin' "'Come" "Wait" |  |
| "Girl" "Jeannia" "Gorilla" "Wild" |  |
| "Can't" "5/ve" "Opportunity" |  |
| 'Time" "Blues" "Drive" "Se日" |  |
| "Radio" "Freewill" "Nous" |  |
| "Braakdown" "Imagination" Title |  |
| "Dogs" Titte "Train" |  |
| 'Shout" "Madhousa" "Jack" Title |  |
| "Weekend" "Survive" "Night" Cars" |  |
|  |  |
| "Rida" "Don't" "Sailing" |  |
| "Fall" "Love" "Stardust" "If" |  |
| "Turn" "Misunderstanding" "Lines" "Fool" "Infatuation" |  |
|  |  |
| "Don't" "Girl" "Losers" "Refugee" |  |
| "Angel" "Wind" Title "Diablo" |  |
| "Gotta" "Bitten"'War" "Dudes" |  |
| "Holiday" "Cars" |  |
| "Hor" Title "Girr" |  |
| "Marseillas" "Shake" "Rain" '.Lin |  |
| "Real" "Cost" "Justine" "Mad" |  |
| "Frea" "Caravan" "Road" "Crazy" |  |
| "Brigade" "America" "Wasted" |  |
| "Hotels" "Fire" Title "Longer" |  |
| "Part" "Ready" "Deal" "Rain" |  |
| "Loneliness" Title |  |
| "Moon" "Over" "Lord" |  |
| "Cocaine" "Midnite" "Blues" |  |
| "Need" "Bring" "Midnig |  |
| all" "Hoartacha" |  | RGRUFriday. April 18. 1980 Chart Summary

Another bannor woak for BEQER. whosen total roports put him well a hend of all competition for tha number one elot Intereatingly. all 161 of his mantions wore in hot ro totion. HEART, LINDA ond JOEL wero all vary close in total reports and, olong with Seger, grabbed the lion's share of airplay for the week. FLOYD
and JOURNEY hold rock and JOURNEY hold rock steady as VAN HALEN rocked into top ten, show hot rotations. TRAVERS maintained as CLASH hit top ten. ZEVON and TUCK. ER hald their own os BOZ bounced up. TRIUMPH. NUMAN OR A FIREFALI NUMAN UNd FIREFALL NESIS was this wook's most ydded elbum nid aiso highest dobut. with o very houlthy bunch of adds plus early moves to other rotations. SLICK jumped. RIDER CRE. TONES end RUNDGREN all maintained. DEF and AMBROSIA debuted with strong response for all ro tations. NILE held steody OS CLAPTON debuted.
JOHN STEWART JOHN STEWART and
RACHEL SWEET were close to charting this week.

The Album Airplay/ 40 chart represents activity based on a
combilation of add medium and hol reports. Artists chart num ber are displayed over a lour. week period The art ists in thaties
registered the most registered the most rapid gains in
airplay for the week Album alrplay for the week Album cuts
that are also current singles are That are also cu
issted in bold lype

## MOST ADDED






THE

## MARSHALL TUCKER


"Tenth"
Produced by: Stewart Levine

## R\&R ALBUM AIRPLAY \#14 FMQB ALBUM REPORT AIRPLAY INDEX \#17 GOODPHONE ROCK ALBUMS \#13 ALBUM NETWORK HOTTEST NATIONWIDE \#14

Consensus Cuts: "IT TAKES TIME"
"SING MY BLUES" "WITHOUT YOU"

See The Marshall Tucker Band Af Major Coliseums In The Following Cities:

April 18 \& 20
April 30
May 1
May 3
May 4
May 5
May 8.
May 9
May 10
May 23
May 24
May 26.
May 28
May 29
May 31
June 1

Nassau, NY Madison, WI
Milwaukee, WI St. Louis, MO
Kansas City, MO Dubuque, IA Louisville, KY Memphis, TN Knoxville, TN
Jacksonville, FL Charlotte, NC Houston, TX
Baton Rouge, LA Mobile, AL
Oklahoma City, OK Denver, CO


Produced by: Craig Leon \& Rodney Crowell

## ALBUM NETWORK HOTTEST NATIONWIDE DEBUT AT \#36 GOODPHONE ROCK ALBUMS \#40-\#39

Consensus Cuts: "ASHES BY NOW"
(the forthcoming single)
"HERE COME THE '80's'
"AINT NO MONEY'
"IT'S ONLY ROCK 'N' ROLL"

## Already On:

DCIOI, WTUE, MIO5, WBCN, WCOZ, WHCN, WCCC, WPLR, WNEW, KTXQ, KILT-FM, WIBA, WKQB, WQDR, KFML, KRST, KAWY, KZAM-FM, KINK, WJKL, KSAS, WOUR, WAAL, WKDD, WOMP, WKQQ, WXKE, WFFX, WWCK, WHNN, WCAS, WBLM, WBRU, WQBK, WRKI, WPDH, WRKK, WRNW, WLIR, WBAB, WDHA, WRHY, WMYK, WSLQ, KMOD, KNCN, ZOOM-104, NOVA-104, WXLM, WRAS, WQUT, WIMZ, WYMX, WJAX, WABD, KTYD, KTMS, KXFM, KBBC, KBCO, KILO, KLRB, KOZZ, KZEL, KREM, KAAK, KIOK, ... And Many More

Consensus Cuts: "READY:"
"NO BIG DEAL"
"ROCK 'N A HARD PLACE"
"BIGGEST PART OF ME"

## Already On:

WMET, WMAD, KSHE, WMMS, MIO5, WYDD, WBCN, WCOZ, WNEW, WMMR, WYSP, DCIOI, KTXQ, KZEW, KLOL, KAWY, KOME, KSJO, KMEL, WKDD, WVUD, WKQQ, WLAV, WILS, WBWB, WHNN, WEEI-FM, WCAS, WBLM, WBRU, WCCC, WPLR, WQBK, WRNW, WLIR, WBAB, WWCK, KMOD, KLBJ, KNCN, KSMB, WZZQ KMBQ, WRKK, WQUT, WJAX, WKDQ, KNX-FM, WIOQ, KEZY-AM, KEZY-FM, KWFM, KBBC, KIO8, KZAM-FM, KINK,

[^1]R\&R ALBUM AIRPLAY DEBUT \#35 GOODPHONE ROCK ALBUMS \#34 ALBUM NETWORK HOTTEST NATIONWIDE DEBUT \#35
Produced by Ambrosia \& Freddie Piro Associate Producer: Bill Pfordresher
on Warner Bros. Records

A-ERBREAKERS
Breakers are those newer records that have the greatest
level of station activity on any given week. level of station activity on any given week.

GENESIS
Duke (Atlantic)
"Turn" "Misunderstand
ing"' "Lines." $70 \%$ of our reporters on it. Total album reports: 114. A.85, M14, H.15. Debuted this woek at No. 23.

## GENESIS

"DUKE


## IAN HUNTER

Welcome To The Club
(Chrysalis) "Gorta" "Bitten" "War" "Dudes." $51 \%$ of our re. porters on it. Total album reports: 83. A-41, M-22, H20. Charted this waek at No. 27.
"Call Me" (Chrysalis)
FOOLS
"Night For Beautiful Girls" (EMI America)
FLEETWOOD MAC
"Think About Me" (WB)
BABYS
"Midnight Rendezvous" (Chrysalis)
5 SUE SAAD \& THE NEXT
"Gimme Love, Gimme Pain" (Planet)
TOURISTS
"I Only Want To Be With You" (Epic) PAT BENATAR
"We Live For Love" (Chrysalis)

## SINGLES

"Can't Put A Price On Love" (Capitol)
ALICE COOPER
"Clones (We're All)" (WB)
10 OFF BROADWAY
"Stay In Time" (Atlantic)

## JAZZ ON AER

SPYRO GYRA
Catching The Sun (MCA) DAVID SANBORN .................... Titio "Laser" Hideaway (WB)
 "Anything" Tit/e

..... "Moments"
DR. STRUT . . . . . . . . . . . . . . . . . . . Struttin' (Motown)
KITTYHAWK. . . . . . . . . . . . . Kittyhawk (EMI America)
J. LEE \& G. BROWN. "Islands" "Chinese" "Clity"

## REGIONAL AOR ACTIVITY



## '57 CHEVY 2-DOOR SEDAN

Cherry condition, Tu-Tone bronze \& cream, Corvette wheels. Gutsy 6, extra custom chrome \& pinstriping, AM-FM stereo + cassette tapedeck. 47,000 original miles.


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| GLASS MOON |  |
| Glass Moon（Radio Records）14／9 IAN HUNTER |  |
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| Welcome To．．．（Chrysalis） | 12／8 |
| TOMMY TUTONE |  |
| Tommy Tutone（Columbia） | 10／8 |
| Two numbers follow each album title．The first represents total number of Southern stations playing the album this week．The second is the number of those stations that added it this week． |  |
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| stations playing the album this week．The |  |

## THE HOTTEST

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BILLY JOEL Glass Houses（Columbia）37／35
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| BOB SEGER \＆SILVER BULLET |  |
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| Against The Wind（Capitol）36／36 |  |
| BILIY JOEL |  |
| Glass Houses（Columbia） | 37／35 |
| HEART |  |
| Bebe Le Strange（Epic） | 37／34 |
| JOURNEY |  |
| Departure（Columbia） | 34／30 |
| LINDA RONSTADT |  |
| Mad Love（Asylum）33／28 |  |
| Two numbers follow each album title．The first represents total number of Southern stations playing the album this week．The second is the number of those stations whe reported it in hot rotation this week． |  |
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RGR／Friday，April 18， 1980



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| THE HOTTEST <br> bob seger e sitver bullet band <br> Against The Wind (Capitol) 48/48 UINDA RONSTADT HEART Bebe Le Strange (Epic) 41/36 BiLLY JOEL PINK FLOYD <br> The Wall (Columbia) 36/34 $\qquad$ $\qquad$ $\qquad$ |
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## News Notes

LAS VEGAS - Beautiful weather, one of the largest-ever displays of broadcast equipment, workshop meetings, and more were part of the 58th annual National Association of Broadcasters (NAB) convention. "Sight \& Sound" was the overall theme of the 1980 event. AM stereo, radio deregulation, improving air sound quality, the FCC, research, promotions, and sales were some of the prime topics of discussions. As with many conventions, the NAB is so jammed with meetings and things to do, it was impossible to take part in everything available. The NAB did an excellent job coordinating these activities. More details and exclusive R\&R photos begin on Page 1. My next stop is Washington, D.C. for the CMA board meeting next week. Looking forward to working again on the Radio and Disc Jockey committees, among others, for 1980. A White House breakfast is scheduled. I understand the menu is peanut butter omelettes. (Just a yolk, folks!)

Did the Sammy Jackson show last week on KLAC/Los Angeles. Spent a very enjoyable hour interviewing Michael Murphey. His "Wildfire" is still one of my all-time favorite songs. He said a movie script is in the works about the famous horse ... In other news, Cleveland has a new Country station, its first (and only) Country stereo outlet. WKSW-FM went on the air last week (4-8) with Bruce Scott at the helm as PD/MD. Scott has experience in Top 40, soft rock and Beautiful Music: this is his first go at Country ...Chuck Bailey is the new PD at KUUY/Cheyenne, WY. Former PD Steve Armstrong has crossed over to rock and joins KTAC/Tacoma . . KSOP/Salt Lake City is now broadcasting 24 hours

WWOD/Lynchburg, VA is asking for artist interviews for its Sunday specials; the station will accept live or tape interviews. Talk with Rich Randall (804) $384-7225$ Carl Becker of WAJR/Morgantown, WV did a recent interview with Barbara Mandrell. He combined it with music and created a special that he says is available to stations. If interested call (304) 296-0029 . . WMUS-AM-FM/Muskegon, MI reports it has begun using exclusive weather forecasts prepared by meteorologists from a Grand Rapids TV station... The Palomino Club in North Hollywood, CA was the subject of a recent cover story in the Los Angeles Herald Examiner (4-6). The club has a very interesting history, and it's worth picking up a copy ... Ron Norwood, PD of KMPS/Seattle, tells R\&R that he chartered a jet to take 94 of his listeners to view the now-famous Mount St. Helens volcano WGTO/Cypress Gardens, FL afternoon air personality Jacki West trains race horses in her spare time. During a recent running at Florida Downs Racetrack, in Tampa, one of her trainees came in the money ... Digging through the R\&R files recently. I came across a letter sent to us by Dale Eichor, Operations/ Music Director, KWMT/FI. Dodge, IA. I thought it would be worth repeating in that April 15th just passed us by. He received a card from one of his listeners "I enjoyed your new song 'Tax Cheater's Waltz' by T.G. Sheppard, although I still have not made the connection between '33/4 Lonely' and the IRS, but I am working on it!'


THS CHICKEN SURE GETS AROUND - The San Diego chicken stopped by the WTHITTerre Haute remote booth during a broadcast from the 1980 Auto Show. (The faathered friand was in town for an ISU sporting avent.) With the chicken is PD Bobby King.

## Promotions, Concerts And Goings-On

Despite wind, rain, and hail. KEED/Eugene's 4th Annual Easter Egg Hunt was a hit with egg-hunters of all ages . . KMAK/Fresno is airing "Hickory Creek Reunion" hosted by Kenny Rogers. The 50 -hour long concert simulates an outdoor event, with the top talent in country music spotlighted. KYTE/Portland is also broadcasting "Hickory Creek". All of the WEEP air staff will walk for the Pittsburgh March Of Dimes Super Walk. The station will host a reststop at the 10.8 kilometer mark (also the frequency number of the station) with a live band. The following day the station will have a drawing for all marchers who finished the walk. The lucky winner will welcome the prize: a bicycle Canada hosts its own: CKLW-FM/Windsor, Ontario plans a two-hour Gordon Lightfoot special with interviews and music (4-19) . . WDDD/Marion, IL starts a weekly broadcast of "Live From The Lone Star Cafe." Speaking of the Lone Star, Bill Anderson recently played there for the first time. While in the Big Apple he stopped by WHN to guest-DJ. (Anderson is a former jock, who, in addition to his recording career, now owns two radio stations.) Also at the Lone Star (but on a different night) was Freddy Fender, whose show was carried live on WHN Host for the performance was WHN afternoon jock Mike Fitzgerald . . KLAK/ Denver is involved in a series of live broadcasts from a local club, with free admission ... WKCQ welcomes the Statlers and Barbara Mandrell in concert at the Saginaw Civic Center . . WHK/Cleveland's afternoon jock Steve Norris kicks off the Country Walk-A-Thon (4-13), which benefits the crippled children and adults of Lake County. WHK is also debuting a new on-air promotion: "Make A Deal With WHK." After contestants qualify for the drawing (and much switching of numbers and envelopes) the grand prize winners will be thousands of dollars richer, cruising on the Caribbean, and/or driving a 1980 Chrysler Cordoba ... More "Coal Miner's Daughter" screenings: this natural combination of country music and the movies was put together at KSON/San Diego. which added chicken dinners to the screenings; KKAL/Arroyo Grande, CA gave away 50 pairs of tickets . . As Derby Day approaches in Louisville. WIL has a slew of concerts set, including Mel Tillis and Margo Smith, Willie Nelson, John Denver, and during Derby week, The Philip Morris Festival Of Stars. On the big night, their concert stars Waylon Jennings . . Leon Everette performed for WQQT's appreciation show for Savannah listeners, with free admission for all
KHAK/Cedar Rapids held its First Annual "KHAK Contry Concer "with KHAK/Cedar Rapids held its First Annual "KHAK Country Concert." with free admission for 8000 appreciative souls. Stars included Freddy Weller and Ann J. Morton . . . WGTO/Cypress Gardens, FL is giving away a half million S\&H Green stamps (they still give those out in Florida) in their "WGTO Record Recall." Jocks play a well known oldie. giving out the artist and the year it was a hit. Contestants "recall" that same information 20 minutes later and win up to 1500 Green stamps (a good contest for quarter hour maintenance)... Also in Florida, WIRK-FM/West Palm Beach held a "grocery grab" in conjunction with the opening of a chain store outlet - all the groceries that could be grabbed in 108 seconds ...Keep us posted on happenings at your station!

## What do these 8 leading Country Programmers have in Common?





## American Country

 Countdown.

Every week American Country Countdown with Bob Kingsley is a key ingredient on more than 240 radio stations world wide. This unique weekly show from Watermark is a three hour countdown of the top country singles as reported by Billboard Magazine. To hire Bob Kingsley to do American Country


Countdown exclusively in your market each week, write or call Watermark for full details, including a complete 3 hour show.

## Watermark

## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week

## RONNIE MILSAP <br> My Heart (RCA)

On 70\% of reporting stations. Charts: 23-10 WUNI, debut 24 KNEW, 35-18 WCMS, 55-16 KKYX, 21-8 KCKC, 35-18 KZIP 20-14 KEED, 40-28 KIKK, debut 21 WINN, 27-18 KLZ, 42-27 KHEY, debut 19 KMAK, 34-25 KRMD, 31-26 WXCL, debut 23 WSLR. Adds include WJJD, KENR, WKDA, KOKE, WHN. R\&R Chart Debut 32.

## T.G. SHEPPARD

Smooth Sailin' (WB/Curb)
$69 \%$ of reporters on this record. New adds this week: WHK, WMZQ, WBAX, WUBE, WSM, WKDA, KSON, WADR, WYTL, WITL. Charts: 37-27 KCUB, 35-30 WEEP, 29-23 WLWI, 28-21 WVOJ, debut 26 WIL, 33-28 WQQT. R\&R Chart Debut 33.

## NEW \& ACTIVE

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OAK RIDGE BOYS "Trying To Love Two Women" (MCA) 74/19, kson, KLZ, KCUB, KMAK, KSO, WTHI, WJJD, KGFX KWMT, KVOO, WLAS, WINN, WOOT, WOKQ and others Charts: debut 30 WIL $40-27$ WMZQ. debut 30 WSUN, 2519 WHK, debut 27 WIRK. FM, debut 22 KLAK. 2824 KCKC, dabut 26 WDAF.
DAVE \& SUGAR "New York Wine And Tennessee Shine" (RCA) 73/12, KLAC KCEY, WKMF, WHBF, WHK, WSAI, WWJO, KLVI, WYDE, WIXY, WSEN, WEEP. Charts $37.30 \mathrm{KRMD}, 3327 \mathrm{KRZY}, 3926$ WMZQ. $27.18 \mathrm{KFTN}, 30.25 \mathrm{KCUB}, 31.24 \mathrm{KLZ}, 33.27$ WWVA. 30.25
KFGO. 3328 WCXI, 30.25 WKXA MOE \& JOE "'Tell Ole I Ain't Here, He Better Get On Home" (Columbia) 7218. KLZ, KUGR, KCEY, KWMT, WITL KFGO, WNAS. WKMF WDAF, WSLR WHOO, WNVY, WCOS FM, KVET, KENR, WMC, WCMS, WOKQ. 3922 WSM.
JOHNNY RODRIGUEZ "Love, Look At Us Now" (Epic) 65/12, KLAC, KTOM, KRAM. WHBF, WFMS, WKCQ WJJD, WHK. WTHI, WYDE, WIRK.FM, WBAX. Charts: 23.16 TOMMY OVERSTREET "Down in The Quarter" IEI.
TOMMY OVERSTREET "Down In The Quarter" (Elek tra) 59/4, wCXI, wNRS, WKS.J. WKXA Charts: 30.26 WVOJ. 2520 WCOS.FM. 21.16 KRMD, 22.17 WMZQ. 28.23 KFTN. 8.6
WLWI, 3024 KHAK BUCK OWENS "Love Is A Warm Cowbo" (WB) $56 / 6$
WHBF KMAK, WKS, Charts: $26-20$ WVOJ, 37.29 KUZZ, 36.28 KFDI, 31.24 WWVA. debut 30 KMPS, EDDV RAVEN "Dealin' With The Devil" (Dimension) 55/5, wJJD, winn, kIDN. KRAM, KTOM. Charts: 23.18 WGTO, 28.22 KNIX. 25.21 KIKK. $25-19$ KOKE, 32.25 WUPE, 37.25 WLAS. $33.29 \mathrm{KWKH}, 17.12 \mathrm{KHAK}, 31.24$ KRMD, 2418 KMPS , 25.17 KZIP , 18.10 WSM, 38.29 KEBC debul 30 KLZ 21.14 WWVA
DON GIBSON "Sweet Sensuous Sensations" (WB/Curb) 54/5, кCuB, witl. KGFX. WFMS, WMZQ Charts: 31.25 KHAK. 2823 KFGO $47.30 \mathrm{KUZ2}, 32.29$ KZIP, $2824 \mathrm{CKLW} \cdot \mathrm{FM}$. GENE WATSON "Bedroom Ballad" (Capitil $53 / 12.25 \mathrm{KNIX}$
GENE WATSON "Bedroom Ballad" (Capitol) 53/12, WYII, WCMS, waot, wHOO, WNVY, KWKH, KNOE, WKMF, WNRS, WTHI, WITL. KCEY Charts debut 29 KRZY, debut 29 KMPS,
32.21 WSM. 3630 WADR. SONNY CURTIS "
KNIX, KTOM, KIDN, WTHI, WNRS WHK. KLVI, KNOE, WNVY WMZO 29.22 KYNN. 30.25 KWMT GEORGE JDNES "He Stopped Loving Her Today" (Epic) $49 / 11$ kIkx kMPs WSLA, WIL WSAI, WITL KWMT, KWKH, WSUN, WCOSFMM, WKDA. Charts: 25.16 WFMS. 28.22 KRZY, 36.28 KEBC, dobut 19 WHOO, 39.29 WSEN, 20.7 KCKC, debut 23 WMC, 30.18 WCXI, debut
30 WYOE 30 WYDE
LARRY G. HUDSON "I Can't Cheat" (Mercury) 49/3, WSAI, WSUN, KNOW. Charts: $12-6$ KUZ2. 3430 KWMT, 35.28 KRAK. 30.22 WUBE, 29.24 WCOS FM. 32.23 WBAM, 33.29 WGTO,
30.26 KYNN.
TAMMY WYNETTE "He Was There (When I Needed Youl" (Epic) 48/16, KLAK, KCUB, KFTN, WXCL, WKCQ. KFDI, WMC, WYDE, WOAT, KVET, KEBC, KNOE, WINN, RAZZY BAILEY "Too Old To Play C wook. Now at KSON, KMPS, WSM, WMC, KHAK, KFTN KPA) 46/25. A "Most Added" this KFDI, WKXA, WHOO, WBAM, KEBC, KWKH, CKLW.FM. KFGO and others. KUZZ, WMZO. KVOO,

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\begin{aligned}
& \text { GEORGE JONES \& TAMMY WYNETTE/Two Story House (Epic) } \\
& \text { EMMYLOU HARRIS/Beneath Still Waters (WB) } \\
& \text { CRYSTAL GAYLE/I's Like We Never Said Goodbye (Columbla) } \\
& \text { CHARLEY PRIDE/Honky Tonk Blues (RCA) } \\
& \text { EDDIE RABBITT/Gone Too Far (Elektra) } \\
& \text { DOTTIE WEST/A Lesson In Leavin' (UA) } \\
& \text { DEBBY BOONE/Are You On The Road To Lovin' Me Again (WB/Curb) } \\
& \text { MERLE HAGGARD/The Way I Am (MCA) } \\
& \text { DOLLY PARTON/Startin' Over Again (RCA) } \\
& \text { JIM ED BROWN \& HELEN CORNELIUS/Morning Comes Too Early (RCA) } \\
& \text { LARRY GATLIN \& GATLIN BROS./Taking Somebody With . . . (Columbia) } \\
& \text { BRENDA LEE/The Cowgirl And The Dandy (MCA) } \\
& \text { DON WILLIAMS/Good Ole Boys Like Me (MCA) } \\
& \text { BELLAMY BROTHERS/Sugar Daddy (WB/Curb) } \\
& \text { EDDY ARNOLD/Let's Get It While The Gettin's Good (RCA) } \\
& \text { BILUE JO SPEARSIStanding Tall (UA) } \\
& \text { JEANNE PRUETT/Temporarily Yours (IBC) } \\
& \text { KENNY ROGERS w/KIM CARNES/Don't Fall In Love'With A Dreamer (UA) } \\
& \text { JOE STAMPLEY/After Hours (Epic) } \\
& \text { CONWAY TWITTY/I'd Love To Lay You Down (MCA) } \\
& \text { JOHN ANDERSON/She Just Started Liking Cheatin' Songs (WB) } \\
& \text { CON HUNLEY/You Lay A Lot Of Love On Me (WB) } \\
& \text { ROSANNE CASH/Couldn't Do Nothing Right (Columbia) } \\
& \text { GAIL DAVIES/Like Strangers (WB) } \\
& \text { HANK WILLIAMS JR.Women I've Never Had (Elektra) } \\
& \text { BILLY '"CRASH'. CRADDOCK/I Just Had You On My Mind (Capitol) } \\
& \text { MAC DAVIS/I''s Hard To Be Humble (Casablenca) } \\
& \text { CHARLIE DANIELS BAND/Long Haired Country Boy (Epic) } \\
& \text { KENDALLS/I'm Already Blue (Ovation) } \\
& \text { RAY STEVENS/Shriner's Convention (RCA) } \\
& \text { ANNE MURRAY/Lucky Me (Capitoll } \\
& \text { RONNIE MILSAP/My Heart (RCA) } \\
& \text { T.G. SHEPPARD/Smooth Sailin' (WB/Curb) } \\
& \text { ED BRUCE/Diane (MCA) } \\
& \text { LEON EVERETTE/I Don't Want To Lose (Orlando) } \\
& \text { JANIE FRICKE/Pass Me By (Columbia) } \\
& \text { CRISTY LANE/One Day At A Time (UA) } \\
& \text { RONNIE McDOWELL/Lovin' A Living Dream (Epic) } \\
& \text { FLOYD CRAMER/Dallas (RCA) }
\end{aligned}
$$

JIM REEVES w/DEBORAH ALLEN "Jake Me In Your Arms..." (RCA) 45/17 KNEW, KCEY, KSO, KFGO, KHAK, WKCQ, WAXX, WINN, KWKH, WNVY, WCOS FM. WIRK.FM
WOJ, KVET, WCMS, WWVA. JERRY REEC WWV W.
KIDN, WKS, WIN "Workin" At The Carwash Blues" (RCA) 44/7, WHK, WSAI, KTYN SO, 40.30 WWVA. WKDA Charts: 30.23 KEEN, 34.29 KFGO, 31.25 KUGR debut 27 WNVY, $36-27$ JOHNNY PAYCHECK "Fifteen Beers" (Epic) 42/6, WHBF, WTHI, WHOO, wMzo WCMS, WOKQ Charts dabut 30 WDAF, 36.27 KHAK, 3528 WSEN.
MEL TILLIS "Your Body Is An Outlaw" (Elek tra) 40/39. The "Most Added" of the Woak. Added ar KLAC. WCXI, KMPS, WMZO. KEEN, KEED, KCKC. WDAF, CKLW.FM, KSO, KIKK, KVET, WSM, KHAK, WKCQ WNRS, KRZY, KIKX, KUZZ, KRAK, KLVI, WBAM, WGTO, WIRK.FM
WLWI, WAXX, KKYX and KEBC added flip.

## Others Cetting Significant Action

RONNIE MILSAP "'Silent Night (After The Fight"' 40/1. WKMF. Charts WVOJ. 2820 WOat $35-28$ WWVA. 48.29 KUZZ, 36.22 KVET, debur $25 \mathrm{KTOM}, 39.30 \mathrm{KCUB}, 3529$ BILL ANDERSON "Make Mine Night Time" (MCA) 36/9, KEED KYNN wNP KMAK. KCEY, WCOS FM, WNVY, WOKQ. KWKH, 3326 KHAK, 3930 WBAM. KEED, KYNN. WNRS
HOYT AXTON "Evangelina" (Jeremiah) 34/11, KAMD, KZIP, WSM. WBAM, WWVA. WKMF, WHBF, KAZY, WXCL, KYNN, WITL, 3427 KNIX.
STEPHANIE WINSLOW "I Can't Remember" (WB/Curb) 33/6, WIRK.FM, KNOE, KBMR. WHK, WHBF, KLAK, 2419 WVOJ, 37.30 KKYX.
ROY CLARK "If There Were Only Time For Love" (MCA) 32/6, ksop, kFTN. WAXX. KWMT, WSM, WGTO. Cherts: 20.14 KUGR. 3630 KFGO, 2923 WYDE
MARTY ROBBINS "She's Made Of Faith" (Columbia) 31/4, wCoS FM. KVET WBAM, KNH. 3021 NUA, 3126 KFGO.
LACY J. DALTON "Losing Kind Of Love" (Columbia) 27/19, KLAK, KFDI, WVOJ, WDDD, KYNN, KSSS, KSOP, 34 Z9 KCKC. LOUISE MANDRELL "Wake Me Up" (Epic) 27/6, KLAK. CKLW.FM, KSSS. KLVI
WCOS FM, KWKH, 22.17 WCMS ZELSA, KWKH. 22.17 WCMS
ZELLA LEHR "Rodeo Eyes" (RCA) 27/5, keen, kuzz. kcey, Khak, wCosfm JERRY REED "Age" (RCA) 26/5, KLAK. WCXI, WYDE, WBAM, KIDN Charts: 3428 KYNN 3022 KRAM, 31.25 KUGR, $3530 \mathrm{KFDI}, 32.28$ WGTO
SYLVIA "It Don't Hurt To Dream" (RCA) 21/12. knix. kRZY, kfgo, kfdi, whk,
KHAK, WSLR, KLAK, KRAK, kSSS, kVOo, WLAS.

JOHNNY CASH "Bull Rider" (Columbia) 21/5, kSON, kSOP, KTYN, KVET, KEED but 30 kNIX .
TOMPALL AND THE GLASER BROS. "The Ballad Of Lucy Jordon" (Elektra) 2077 SISSY SPACEK "COI Min KVET, KUGR
SISSY SPACEK "Coal Miner's Daughter/l'm A Honky Tonk Girl" (MCAJ 19/11 On KNEW KLZ. WKKN, WEEP "Honky Tonk" on WIRK.FM, WCXI, KIKK. Both sides added this woek at KCUB and KEBC.
MOE BANDY "The Champ" (Columbia) 18/18, KCKC KRZY, KIKX KNIX WYI KKYX, WSM, KZIP, KBMR, KFGO KFDI, KSO, WAXX, WXCL, KMPS, KUZZ KRAK, KEED PAM ROSE "I'm Not Through Loving You Yet" (Epic) 17/6, KRAK, KKYX, WIRK FM, KEBC, KRMD, KSSS
BOBBY BARE "Tequila Sheila" (Columbia) 14/13, WIRK.FM, KIKK. KHEY. WSEN JUICE NEWTON "YOU Fill MY Life" IC, KMPS, KUZZ On KNEW
JUICE NEWTON "YOu Fill MY Life" (Capitol) 14/9, KHAK, KFEO. WDDD, KEED FOXFIR
FOXFIRE "I Can See Forever Loving You" (Elektra) 13/7, KZIP. KRMD, KNOE
CRYSTAL GAYLE "River Road" (UA) 12/12. WSM, KIKX, KLAK, KRAK, KCKC CHARLIE RICH "Even A Fool Would
KUZZ, KLAK, KFEQ KMPS, KTYN, KEED, KNOE WSM Go" (Epic) 12111, KCKC. KNIX. KRAK becky hobes "I'm Gonne Love You Tonight ILke
KHAK, KSO, KFDI, KVOO, KEED

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Active Recurrents

| moe banot <br>  umbers (Columbie) beLAMMY bRothers <br> Sugar Dodivi Weacurb <br> Rosanne cash <br> Couldn't Do Norting Right (Columbus) KENNY DALE cor Ma in (Cabitol) jeray life lewis <br> When Two Wortide Collice if lot tral charly meclain Mon IEpici fonnie milsap <br> Why Donit You Spend The NightiRCA) WILIE NELSON <br> My Herosos Have Ahware.. (Columbis) statlen enotrens <br> ("Ill Evan Love Youl Borien (Mocury) any stevens <br> Shrines'o Convonvon (RCA) mel tulis <br>  |  |
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HEAD HIT HUNTERS: Johnny Cash re-signed with Columbia after the first 23 years. The industry had wondered if he would . . The Nashville Superpickers signed a 26 -show deal with producer Bayron Binkley to appear on "That Nashville Music" (who are the "Superpickers?") . . . Ralph Emery's cloak-anddagger shuffling of paper and schedules suggested potential involvement in the future of "Country Roads." the syndicated traveling TV show evidently inspired by "Nashville On The Road." the long-running "now we're here - now we're there" show which stars Jim Ed Brown and Jerry Clower . . Tammy Wynette's first TV special was taped Tuesday at the Opry House with George Jones, Tom T. Hall and Dave \& Sugar as guests . . . In between a hectic promotional schedule for "Coal Miner's Daughter " and a 2-week engagement at Harrah's Reno, Loretta Lynn guested


Loretta Lynn and Johnny Carson
on Johnny Carson's "Tonight Show" . . Kenny Ro gers will earn $\$ 18$ million this year! . . . Tokyo Matsu is from Yokahama! . . Will Billie Jo Spears really host a talk show from Huntsville? ...Dan Miller, Nashville's main newsman, is preparing a talk show, but he won't talk about it! . . Charlie Daniels won't run for office (maybe the county line, he says!) Sonny Curtis's new "Real Buddy Holly Story" reminds me of rooming with Sonny touring with the Philip Morris Country Music Show in 1957 ... Leon Everette must be doing something right. He's on this seventh straight chart record, and nobody seems to notice it but the fans . . Jim Reeves's current release (with Debbie Allen) reminds me of his fan club president, Joyce Jackson, in the late 50's who was a promotion whiz and didn't know it. (Joyce has worked for Jim Reeves Enterprises since his death in 1964.) .. Charlie Daniels's "Long Haired Country Boy" was first recorded in 1974!

QUOTEBOARD: "My folks thought I was crazy to quit that good job in the hosiery mill in Charleston, buy a house trailer, and load my wife and kids off to Shreveport to sing hillbilly music, but I couldn't help it!" - Red Sovine. (Dick Curless flew all night from Bangor, ME to Nashville to get to Red's funeral, went directly from the church to the airport and back to

Bangor. That's a tribute!) ... Charlie Williams, longago KFOX/Redondo Beach, CA personality, who's now operating the Gold Rush, buying and selling gold \& silver, in Nashville: "Roger Miller told me he once had a manager who couldn't tell the truth. 'He only told the truth once in his life,' Roger says, 'then he lied, out of it!' ". . Johnny Paycheck: "I didn't do it!""
"My first 40 years, I wrote songs; the next 40 , I'm singing them!" - Willie Nelson. .. "The 'Do-Right Family' is the biggest album cut I ever had!" - Ray Stevens . . . Jimmy Dickens: "I'm so short (he's 4' 1") every time I pull up my socks I blindfold myself!"

AIRLINES: Crystal Gayle is the "Coal Miner's Daughter" 's sister . . . Rex Allen Jr.'s flight cabin door has a sign on it that says "Student Pilot"
Kenny Rogers \& Dottie West's "Classics" on UA turned gold . . . Buck Owens appeared on Broadway last year at the St. James Theatre. "My first words in the theater were 'Peanuts! Popcorn! Candy, Chewing Gum. Soda Water!' ". . . Leigh Grady told me there's one nice thing about inflation: You get to live in a more expensive neighborhood . . . without moving!

Kenny Rogers \& Dottie West headline at the Riviera in Las Vegas starting April 30 . . . How's that Merle Haggard-Tanya Tucker duet coming along?

Next time you have a party, invite Jack Greene to come and bring chili omelettes. His specialties are green chili omelette, chili con queso, hillbilly bears, and over-baked cabbage!

DIDJA KNOW? Don Warden, Dolly Parton's road manager, played steel guitar with Porter Wagoner for 25 years? . . . Didja know Archie Campbell and Freddie Hart are accomplished artists and both have had one-man exhibits? . . Didja know some of Loretta Lynn's friends are still calling her the "Crisco Kid" because of those shortening commercials on TV? . . Didja know that Charlie Dick (Patsy Cline's widower) won the 4th annual All-American Cow-chip throw? (And that's not all!!) . . . Didja know Ray Stevens made a million dollars on one song? (He wrote, sang, produced, and published "The Streak.") Didja know that Jimmy C. Newman has an
appaloosa horse ranch, with a current herd of near 30 appaloosas?


ODDS \& ENDS: Jack Clement Studios will be re named Sound Emporium The Ohio School of Broadcasting will open the Nashville School of Broadcasting this spring, and has leased the entire fourth floor of the 4 -Star Building at 49 Music Square West and will offer a complete nine-month program in announcing, production and broadcast administration, and a special FCC first-class license course . . Hank Snow and Hank Snow Sophia Loren honored at a White House reception recently. President Jimmy Carter hosted the event, sponsored by the National Alliance for the Prevention and Treatment of Child Abuse, a program dear to Hank's heart . . . Tom T. Hall honored by the Kentucky House of Representatives in recognition of his international achievements in country music . . . Shelby Singleton announces the appointment of Colonel Jim Wilson as VP/Sales and Marketing for the Singleton Corp. (Sun, SSS, and Plantation Records) . . . Jim Halsey Company will tape a $90-$ minute music/variety TV special for Showtime subscription network during the Tulsa International Mayfest ' 80 . Eight artists from the Halsey roster scheduled: Roy Clark, Oak Ridge Boys, Mel Tillis, Tammy Wynette, George Jones, Jim Stafford, Michael Murphey, and George Lindsey. (The Fest is set for May 15-18.) . . Hahira, GA celebrates "Ray Stevens Day" with a parade and bluegrass festival next month, honoring Ray's novelty hit "Shriner's Convention" . . The presenters line up for the Academy of Country Music Awards (NBC-TV, May 1) includes Susan Anton, Moe Bandy, Bobby Bare, Barbi Benton, Charlie Daniels, Crystal Gayle, Bobbie Gentry, Mickey Gilley, Sonny James, T.G. Sheppard, David Soul, Sissy Spacek, Jan Michael Vincent, Kitty Wells, and Dottie West. Eddie Rabbitt and Barbara Mandrell will perform a medley of the five songs nominated for song of the year ... The Kendalls taping in Hollywood for an early May air date on the "Mike Douglas Show."
 In North Hollywood. Gilley strolled out to great John Travolta, seated
flim director Jim Bridges l"China Syndrome" and "Urban Cowboy"



## Utah Station Fights Inflation

Just like the weather, everybody has been talking about inflation, but no one seems to be able to do anything about it. But wait, KVEL/Vernal, Utah's Program Director Steven Schmidt has sent along a recent editorial - aired by station General Manager Jim Carroll - that turns back the hands of time with regard to the ongoing inflationary lifestyle we are all affected by.

It reads. "Our economy is in a mess and we endorse many of the propositions called for by the President to combat runaway inflation. Rhetoric alone, however, will not get the job done. It's time for all of us to put our money where our mouth is. KVEL will do just that."

The station plans several inflation-fighting actions: "First, because of the exploding rate of inflation, coupled with the apparent growth of KVEL's popularity, the management has been strongly considering an advertising rate increase of as much as $25 \%$. Instead, and in answer to the President's new, get-tough announcements, this station will reduce its advertising rates in April by $5 \%$ ! This reduction will apply to all present as well as future advertisers, and will remain in effect as long as the President and Congress really prove that they will do what they can, and must, do to return our economy to a normal state.
'Second, about conserving energy . . . KVEL will provide all its employees who can and will cooperate, bicycles. We will commute to and from work and pursue our appointed duties, with leg power - not foreign oil power! Finally, we will provide advertising incentive plans for our advertisers who will join the station's bicycle brigade. Our economy is in real trouble. This historically unparalleled inflation is not acceptable. We at KVEL are taking a stand. Will you?"

At press time the station's project was working very well; as one employee pointed out, "It has been more than we expected, and our billing for April will easily be greater than what we had in March. The team spirit here is really strong.'


IT WAS NICE ON THE ICE - WMALWashington midday personality Tom Gauger delights in the response to the stetion's recent promotion with the Ice Capades. The 20,000 postcards received marked the largest reaction ever for a postcard solicitation by the station. The grand prize lbased on the luck of the draw) wes a $\$ 15,000$ mink coat, and 100 other lucky winners each received four tickets to WMAL night at the lce Capades.

## WDBO Sparks Community Rally

WDBO/Orlando nighttime talk show host Harry D. Cup was discussing the firing of Chicago construction workers for wearing American flag decals on their hardhats recently, and many of his listeners felt the dismissals were ridiculous and decidedly un-American. in response to the reaction, the staff at WDBO decided to make American flag decals available to local citizens with similar opinions. The next day, when trying to figure out how to get the decals, staffers discovered that the local state adjutant of the American Legion had heard the show and was prepared to donate 14,000 decals from Legion headquarters in Washington. D.C.

That night, Harry guested on L.arry King's Mutual talk show and asked that anyone interested in the decals write the station. Well, in six days the decals were consumed by people from 48 out of the 50 states. WDBO gathered volunteers just to answer decal requests. 10,000 more decals are on the way.

The next evening on Harry's show, a listener suggested that a way be devised for people to publicly show their support. From there WDBO decided that to make this work, the community had to become involved, not just the station. Staffers began making calls and in no time they formed a "Stand Up For America Day" committee. Volunteers for the committee include the American Legion, Southern Bell, Disney World, Sea World, Circus World, Churchstreet Station (a large entertainment attraction in downtown Orlando), the

Elks Club, the VFW, Chamber of Commerce and the City of Orlando. Subcommittees have now been formed, with Disney World and Churchstreet Station handling the entertainment. The mayor of Orlando, Carl Langford, officially proclaimed April 19 Stand Up For America Day, and volunteered the services of the city police and provided Tinker Field (local home of baseball) as a location for the rally.

Tom Kennington, WDBO's Program Director, is completely thrilled with the response and spontaneous development of the event. Orlando's largest-ever fireworks display is planned, and a 150 -member choir has volunteered its voices. "Any other stations wishing to contribute are more than welcome," says Kennington. "It is totally a community effort and we're very proud that, one, it initiated at this radio station, but we're also very, very proud that the community saw the worth of it and is now taking it on as a community project."

## Update

THE TAX MAN: WRIE/Erie staff members, personalities, and management were all involved in the annual April 15 federal tax deadline, as they were stationed at the local main Post Office serving coffee and donuts to latecomers with their tax forms. The big surprise will be offered to the last person who comes in at midnight with a trophy saying "WRIE Last Income Tax Return 1980." The station will also be offering condolences to those who don't make the deadline... The WCHV/Charlottesville "Rampaging Ducks" will be playing the University of Virginia Cavaliers basketball team in a game of softball to raise money for a local nonprofit artists organization . . . WFYR/Chicago has just premiered a weekly thirty-minute public affairs program called "Neighborhood Beat" produced by a non-profit civic organization. The show will provide a close-up look at needs and opportunities for the Windy City's diverse communities . . . KHOW/Denver newsperson Judy Muller has been honored for distinguished service in journalism as a finalist in the Public Service in Radio category of the 1979 Sigma Delta Chi Awards Muller's entry was one of a record 1484 in the competition, and dealt with the subject of child prostitution. Program Director Brian Scott described Muller as "an outstanding professional who personifies the standards of excellence that are required of the industry's best journalists" . . . WCBM/Baltimore presented a special weekend recently that featured many favorite places to visit in Maryland. The station also played, in direct conjunction, all-time favorite music plus a series of sixty-second vignettes highlighting areas that families may visit and enjoy free of charge. Given today's high cost of living. that's a hell of an idea . . Chuck Brinkman, a big time Pittsburgh personality for many years and currently Program Director of KOGO/San Diego, has been appointed Program Consultant of FM97 in the Steel City and will work with new Program Director Dennis Elliott. "We believe very, very strongly in our programming philosophy," commented president Bill Matta, "and there are no programming changes on the horizon. Rather, we'll simply continue to enhance our already-successful format." . . . The constant effort to illuminate, enlighten, and inform has led KWOD/Sacramento to present "Soap Opera Update," which is a daily summary of the plots of the previous day's TV soaps . . . It was WATR/Waterbury, CT, not WTAR/Norfolk, VA, that raised $\$ 135,000$ during their Easter Seals campaign - also, Mike Miller works for WTIC/Hartford, not WTAR as previously reported

## Transition

Award-winning newsman Brian Rublein has joined the WHAS/Louisville news operation to anchor the morning news for the Wayne Perkey program. Rublein has been a high-profile personality in Kentucky's largest city since 1970 and was most recently with WAVE . . . Well-known San Francisco personality Bob McClay joins KCBS in the Bay Area as Sunday noon-to-6pm disc jockey, replacing Steve Garland, who moves into the weekday 7pm-12midnight slot . . . Gene Robinson has rejoined WYNY/New York to assume the post of Business Affairs Manager, coming from the Financial Analyst department of the FM division . . . New to WCSC/Charleston is Don McTire who will be doing the 9am-12noon slot under the name Chris Bailey. He Don McTire who wir be doing outlet from WRAQ/Asheville . .. As reported earlier, John Hook has left his PD position at WLVA/Lynchburg to work with his own record shop, Yesteryear in Charlotte. He has finally been replaced by Mike Hinson, who comes from K92-FM/Roanoke. Coming from in-house to fill the Music Director post is Jackson Hill, who will continue to do his 7pm-12midnight slot . . . WSGW/Saginaw has a new nighttime jock. Mike Hamilton from WABX/Detroit; he replaces Tom Maloney, who went to WOOD/Grand Rapids. Also, jock Terry Lenz has been promoted to Sports Director, retaining his airshift . . . Doug Silver has taken over the Station Manager position at WCWA/Toledo from the departed Mike Gallagher, and will also retain his PD responsibilities as well... Jim Darby leaves his MD position at KEEP/Twin Falls, ID to go to KUUZ/Boise, as Operations Manager . At KBLF/Red Bluff, CA. Theresa Moell moves from the sales staff to afternoon drive and replaces Ken Case, who moves to the $6 \mathrm{pm}-10 \mathrm{pm}$ slot

## Color

BANG-A-BONG: WCBM/Baltimore held its annual takeoff on the "Gong Show," the "Bong Show," in conjunction with a local TV station, WMAR. The show benefited the Epilepsy Association of Maryland. WCBM personality, Joe Knight cohosted the event with local celebrities and politicians, plus a special appearance by Phyllis Diller. They raised over $\$ 52,000$ in three hours!

SOUTH AFRICAN GOLD: KLTE/Oklahoma City is giving away 10 gold Krugerrands worth (at press time gold was going for $\$ 530$ an ounce) about $\$ 500$ apiece. Listeners, in order to win, must count all the non-commercial hours on the station for seven days. Whoever guesses correctly the cumulative total will receive all 10 coins. This should coincide nicely with my week's vacation to Oklahoma City.

THE ACADEMIES OF CLEVELAND: WGAR, in that lovely Ohio town, is allowing a lucky listener to win a videotape recorder or a color TV set. Postcards are called for in this contest, listing the movie the entrant figures will walk away with Oscar for best picture.

## BREAKERS.

## AMBROSIA

## The Biggest Part Of Me (WB)

$73 \%$ of our reporters are on it Group is back with what looks like a big one-adds include WTVN, KOY, WBZ, KDWN, KHOW, KOLO, WSIX, KFQD, WISN, WVMT, KUGN, WIS, KFMB, WPRO, WNEU. Key moves: 26-16 KLTE, 20-18 WOWO, 28-22 WTIC, 29-20 KWOS, 27-22 WBT, 31-25 WORG, 30-26 WCWA, 37-18 FM97, 25-21 KDKA, debut 19 WFYR, debut 23 WLNH, debut 19 KRMG, debut 21 WBEN, debut 26 KBLF, deburt 28 WCSC. Heavy rotation: WASH, WDIF. Jumps 36-25 on P/A chart

## BERNADETTE PETERS <br> Gee Whiz (MCA)

67\% of our reporters are on it Building nicely - adds include WLVA, WELI, WBOW, WSB, KFOR, KBLF, WWWE, WJBO, WHOK, KRKK. Key moves: $15-12$ WBEN, $28-23$ WORG, 39-28 FM97, $32-28$ WSGW, 2418 WLNH, debut 18 WISN, de but 23 WRIE, debut 28 KSTP. Heavy rotation: WTAE. Hot at WGIR. Jumps 35-26 on P/A chart.

## NEW \& ACTIVE

NEIL DIAMOND "The Good Lord Loves You" (Columbia) 55/11 add WGIR, FM97, WGY, KOGO, KRKK, WYMC, KRMG, WORG, WFTL. KFMB, WCWA. Key moves: $28-24$ KOLO, 27.24 WJBO, 29.25 WSGW, debut EMGEI BERT HUMPER KOY, KDWN. Increased 32-27 on P/A chart ENGELBERT HUMPERDINCK "Love's Only Love" (Epic) 51/1 add WBEN, Key moves: 19-15 WRIE, 27-23 KOLO, 26-18 WSGW. Increased
$30-28 \mathrm{cn}$ P/A chart. $30-28 \mathrm{cn}$ P/A chart.
JIMMY RUFFIN "Hold On To My Love" (RSO) $50 / 2$ add KFOR WFDF. Key moves: 17-13 KRMG, 26-12 FM97, 14-10 WBZ, 17-14 KLTE, $24 \cdot 20$ WTIC, $24-21$ KEX, 27-22 WLVA, $24-21$ WMVT, $30-25$ KBLF, $25-18$ WHIZ, de chert KENA
KENNY LOGGINS "Keep The Fire" (Columbia) $47 / 2$ add KPPL. WFDF. Key moves: $10-6$ WWWE, $10-7$ KRKO. $23-13$ WHAG, 22-19 WJBO. 21-18 WTIC. Heavy rotation: KRKK, WCFR. Increased 31-30 on P/A chart, BARRY MANILOW "I Don't Want To Walk Without You" (Arista) $60 / 20$ adds include WBZ, WHAM, WSLI, WHIO, KAKZ, KFQD,
WSGW, KMPC, WGY, WELI, WWWE, KRMG WEBC WIS, KFMB Key moves: $30-25$ WBT, 23 . 19 WVMT, 27-24 KDKG, WEBC, WIS, KFMB. Key
mWL, moves: $30-25$ WBT, $23-19$ WVMT, $27-24$ KDKA, debut 20 WISN, debut 24 FM97, debut 22 WBEN, debut 30 KOLO. Increased $37-33$ on PIA chart LINDA RONSTADT "Hurt So Bad" (Asylum) 52/16 adds include WGIR, WHAM, WQUA. WTVN, WBOW, WQUD, WGY. WLVA, KEX. WOWO, WSIX, KUGN. Key moves: 1.1 WWWE, 11-7 WLNH, 27-21 KLTE, 2419 KDKA, debut 18 WFYR, debut 20 KRMG, debut 25 KWOS, debut 29
WNEU, debut 30 WPRO. HE WNEU, debut 30 WPRO. Heavy rotation: WHIO, WTAE, WASH. Increased 39.34 on P/A chart.

DOLLY PARTON "Starting Over Again" (RCA) $41 / 4$ add WHAG, WHOK, WGY, WQUD. Key moves: 27.24 KBLF, $30-27$ WWWE, $30-$ 24 WLNH. debut 22 WYMC. Increased $38-35$ on P/A chart.
PHOTOGLO "We Were Meant To Be Lovers" (20th) $40 / 5$ add KBLF, WDIF, WBAL. WSB, WFDF. Key moves: 14.12 WYMC, $14-10$
WHAG, 23-15 WLVA, 27.23 KFMB 21.18 WRIE WHAG, $23-15$ WLVA, $27-23$ KFMB, $21-18$ WRIE, 31.28 WBOW, $30-27$ WORG. debut 28 WWWE. Increased 40.36 on P/A chart.
NEIL SEDAKA 8 DARA SEDAKA "Should've Never Let You Go" (Elektra) 45/7 add KAKZ, KDWN, KOB, WJON, KSTP. WHOK, WWWE. Key moves: 29.26 WLNH, 29.25 WCWA, 22.17 WRIE, debut 16
WBEN. Debuts at No. 37 on PIA chert
JAMES LAST BAND "The Seduction (Love Theme)" (Polydor) 34/10 add WWWE, WSGW, WGIR, WQUA. WSLI, KEX. WSIX, KUGN, KPPL WCWA. Key moves: $25-20$ KLTE, $28-25$ WVMT, $32-29$ WBT, $26-21$
WLNH, debut 24 WBEN, debut 29 KOLO. Debuts at Nó. 38 on P/A WLNH, debut 24 WBEN, debut 29 KOLO. Debuts at Nö. 38 on P/A chart
EDDIE RABBITT "Gone TOO Far" EDDIE RABBITT "Gone Too Far" (Elektra) $34 / 2$ add KRKO. KDWN. Key moves: 22-13 WYMC. $29-26$ KOLO. Heavy rotation: WELI.
Debuts at No. 39 on P/A chart.
DANN ROGERS "China" (International Artists) $32 / 5$ add WLVA KOLO 28.25 WJBO, WOOD. Key moves: $31-27$ WBT, 31.28 KBLF, 30.27 OThers Cotin

## Others Getting Significant Action

B.J. THOMAS "Walkin' On A Cloud" IMCA) 28/7 add KFOR, WBT 28-25 WLNH BEACH BOYS
BEACH BOYS "Goin' On" (Caribou) $25 / 2$ add WJBO, wCco.
Moves 27.22 WHAG, $29-25$ WCSC.

## POP/ADULT ATRPLAY/40

 mine wow tuan April 18, 1980 DR. HOONUSexy Eyes (Cepitoll) CHARLE DORE/Pilot Of The Airwaves (Island) KOOL \& THE GANG/TOO Hot (DeLite/Mercury) PAUL DAVIBJDo Right (Bang) FEUX CAVALIEREJOnly A Lonely Heart Sees (Epic) KENNY ROGERS \& KIM CARNESIDon't Fall In Love With A Dreamer (UA) CHRISTOPHER CROSS/Ride Like The Wind (WB) RAY, GOODMAN \& BROWN/Special Lady (Polydor) BILLY PRESTON \& SYREETAWith You I'm Born Again (Motown) DIONNE WARWICK/After You (Arista) DAN FOGELBERG/Heart Hotels (Full Moon/Epic) ANDY GIBB \& OLIVIA NEWTON-JOHN/I Can't Help It (RSO) ANNE MURRAY/Lucky Me (Capitol) DAVID GATESIWhere Does The Lovin' Go (Elektra) SPYRO GYRACatching The Sun (MCA) TOMMY JAMESTThree Times In Love (Millennium) BOB SEGERFIre Lake (Capitol) BETTE MIDLER/The Rose (Atlantic) JENNIFER WARNESWhen The Feeling Comes Around (Arista) JOHN DENVER/Autograph (RCA) KARLA BONOFF/Baby Don't Go (Columbia) FLEETWOOD MACTThink About Me (WB) AMBROSIABiggest Part Of Me (WB) BERNADETTE PETERS/Gee Whiz (MCA) NEIL DIAMONDTThe Good Lord Loves You (Columbia) ENGELBERT HUMPERDINCK/Love's Only Love (Epic) JIMMY RUFFIN/Hold On To My Love (RSO) KENNY LOGGINSIKeep The Fire (Columbia) RUPERT HOLMES/Him (MCA) MELISSA MANCHESTER/Fire In The Morning (Arista) BARRY MANILOWII Don't Want To Walk Without You (Arista) UNDA RONSTADT/Hurt So Bad (Asylum) DOLLY PARTON/Starting Over Again (RCA) PHOTOGLONe Were Meant To Be Lovers (20th) NEIL SEDAKA \& DARA SEDAKAShould've Never Let You Go (Elektra) JAMES LAST BANDTThe Seduction (Love Theme) (Polydor) EDDIE RABBITT/Gone Too Far (Elektra) DANN ROGERS/China (International Artists)
buack cirched nused solely on statistics compiled weeklv from our reporting stations.
Whack circled numbers indicate significant upwand movement from at least $60 \%$ of our reporters
MAC DAVIS "It's Hard To Be Humble" (Casablanca) 25/0 Moves 2-1 KRMG, 21-16 KOLO. Heavy rotation: WASH, WHIO, KUGN. BILLY JOEL 'You May Be Right' (Columbia) 22/0. Moves $15-$ 10 WNEU, 7.4 WCSC, Heavy rotation: FM97. WCHV.
LARRY GATLIN "Taking Somebody With Me When I Fall" (Columbia) $20 / 4$ add KLTE, KEX, KFOR, KDWN. Moves $28-25$ WRIE. BRUCE COCKBURN "Wondering Where The Lions Are"
(Millennium) $18 / 1$ add KPPL Moves (Millennium) 18/1 add KPPL. Moves 33-25 FM97, 25-20 WVMT, debut 30
WLNH. Heavy rotation: KFQD.
MICHAEL JACKSON "She's Out Of My Life" (Epic) $17 / 9$ add WCFR, WTMJ, KRMG, WHIO. WIP, WFYR, KSL. FM97, WCHV. Moves
$33-30$ WBT, debut 24 WVMT, debut 29 WCSC.
ROBBIE DUPREE "Steal
WIP. WHIO, WWWE, KFQD, WCSC. WCHV WASH $15 / 9$ add WBEN, WRIE, WIP, WHIO, WWWE, KFQD, WCSC. WCHV, WASH.
BOZ SCAGGS "Breakdown Dead Ahead" (Columbia) 13/3 add KRKO, WHOK, WQUA. Moves $20-17$ WCSC, $28-25$ WOWO. Heavy rota-
tion: WASH.
DEBBY BOONE "Are You On The Road To Lovin' Me Again" (WB/Curb) $13 / 2$ add WJON. WHIZ.
MARY MACGREGOR "Dancin' Like Lovers" (RSO) $12 / 6$ add
KSL. WCCO. WSIX. KEX, KFQD, WSB.
SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) $12 / 2$
add WTMJ, KRKK BLONDI, KRKK
BLONDIE "Call Me" (Chrysalis) $12 / 1$ add WHOK. Moves 1.1 WFYR. 11-8 WNEU. Heavy rotation: WASH, FM97.
FIREFALL "Headed For A Fall" (Atlantic) 10/6 add WSLI, WCHV.
WLLA. FM97, WPRO, WLNH.
FLOYD CRAMER "Theme From Dallas" (RCA) 9/4 add wood, WBOW, WSB, WSBA
MANHATTAN TRANSFER "Twilight Zone" (Atlantic) $9 / 2$
add KFQD WHIO add KFOD. WHIO.
GRACE SLICK "Seasons" (RCA) $8 / 3$ add WHOK, KFOD, KRKK ATLANTA RHYTHM SECTION "Indigo Passion" (Polydor)
$8 / 2$ WHAG, WTMJ.

## Most Added:

IOAn't Want To Walk Withour Added at $23 \%$ of our foporting stations AMBROsiA Added et $20 \%$ of our or Of Me IWB) 20\% of our roporting,
UNDA RONSTADT Hurt So Bod (Asyhum) Added at 19\% of our roporting stodons anne murrar Lucky Me /Capitoll
Added et $18 \%$ of our Added ot le\% of our reporting The Good Lard loves You IColumbin Addod at $13 \%$ of our reporting stations BETTE MIDLER
The Rose 14 clandic)
Added at $13 \%$ of our reporting

## Hottest:

| ANR Supply <br> Losiln love (Arista) <br> Aeported hot et 83\% of our atotions. <br> EAGLES <br> ICen't Tell You Why (Asylum) <br> Aeported hot ot 44\% of our stitions. <br> CHARLE DORE <br> Pilor of the Aimveves listenal) <br> Roported hot et $36 \%$ of our stations. <br> pall davis <br> Do Right(biong) <br> Reported hot et $36 \%$ of our stations. <br> DR. HOOK <br> Senv Eves /Cepion) <br> Raported hotat 31\% of our atations. <br> KENNY ROOERS \& KIM CARNES <br> Don 'YFall in Love With 4 Dreamer IUA) <br> hoportod hot et $30 \%$ of our stations. |
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Album Airplay Tracks
The fowowiny ablem trecks, elphebeticelty Isted by artist, wre getting sfontficant eirpioy on meny of our PoplAcuit sterions.)
BEACH BOYS (Certbow) "Endiess Härmony" BEE GEES (ASO) 'Wind Of Change
KARLA BONOFF IC Otential "Rostlass Nights

JIMMY BUFFET IMCAN Drenmsicia" "Chinson Pour Las po
 CAPTAN 6 TENNHLE ICesehtnow "Dowp And Dark" "No
RITA COOUDOE (AGM) "Swont Emotion" "Pain Of Love"
RITA COOUDQE IAGM) "SWOMP EMO
JOHN DENVER (RCA) "In MY HORTP"
NEIL DIAMOND ICotmiatia) "I'm A Enllover" "Mamn Don't Know" "That Kind "The Sholime Of Your Arms"" "Singger Lnor"
EACLES (Asytuon" "Sed Cafo"
ROAERTA FLACK 6 DONNY MATHAWAY LA derned "Otggulserg" "Stay WIth Mo FLEETWOOO MAC (WB) "Honevy HI" "Nover Make Me Cry" "Sisiars Of Tha Moon" "Angul" "Ovar \& Ovar" "Storms"
Moon" "Angul" "Ovar \& Ovaf"Storms"

ANDV GIBE (RSO) "Afrer Dark" "Rest Your Love On Ma
ANOY GIBE (RSO) "Afrer Dark" $R$ "Asi Your Love On Ma
RUPERT HOLMES IMCA) "Answaring Machina" "Partnars in Crima" RUPERT HOLMES (MCA) "Answaring Machina "C'Etalt Poi" "Through The Long BILLY JOEL (Cokmbia) "Don't Ask
Night" "If's Still Rock And Roll To Mo"
MICHAEL JOHNSON IEMI Ammerical "I Just CAn's Siry No To You" "Doors LOBO (MCA/Cuets) "A Day in The LIHO Of A Love
 Lovin'
COLARYY MANILOW (Artsen) "Rain" "Why Don't We Try A Slow Dince"" "Sundery Fother" "Whare Are They Now" "Ona Volca
Folhar Wharo Ara thay "Yow ivo Got Me To Hold On To

## CLIFF RICHARO (EMI Ammertal "Fallin' In Love

 KEND ROGENS RONSTADT (Asphem "Girts Tulk". "Look Out For MY Love" "Mud Love BOB SEGER (Captmi) "Agninst The Wind"
FRANX SINA TRA IWB/Reportsel "Thume From New York. New Yort JOWN STEWART (RSO) "Odin) Spliti Of The Wnter"
GARBRA STREASAND (Cohoritia) "Niagarn" "Come Rain Or Coma Snow" JENNIFER WARNES (Antres) "Shot Through Thin Henrt" "Tall Ma Jusp One More JENN TIme"

# OPPORTUNIIIIES 

## Openings

WRVORRichmond, a 200,000 wntt "1 contemporary FM setks en upbeat, mature air personality with heavy
voice for a future opening. Join a winning teami Resume VA cosserte to Blil Thomus, PD Box 1394, Richmond. WH How Nor

NOM nows, Norfolk, VA, is looklng for an on-air news reporter with outstending nows gathering, writepes and resumes to Carl Molland, News Dilrector, Box 934. Hampion, VA 23670. EOE M/F (4-18)

Buffalo's newest radio station, WFXZ, easy rockin owapeople. Send me your best shot Eert Mersing and WFXZ, 1151 -53 Main St., Buffelo. NY 14207 EOE M/F
$(4.18)$

Nows Director needed at KOLE/Port Arthur, TX 982-9436. EOE (4-19). Contact Robert X. Brown (713) Looking for 2 top norch sales people. Established Jerry Tumer et (505) 623-9797 EOE M/F (4) KRIZ. Call Wanted immediarely. Two nlght Jocks for Nonh eestem medium market AM-FM rocker Must have miniwith high energy. Tapes end resumes to Box 101, Litch field, ME 04350 EOE M/F (4-18)
dive Chambersburg. PA has opening for athernoon drive. 50,000 watt FM. Good bucks, good compeny to work for Minimutn 2 yrs experience. Tapes end re-
surne to BIIl Morthews. Box 479. Chambersburg, PA
17201 . EOE M/F (4.18)
join an ective fuling for o qualified news person to Englend strall marker. Must be eble to gsther, write and produce all types of stones. Strong on-eir skills and interCorydon Thurstion, WMNB, Box 707. North Aderns, MADFT. EOE
WFTN/Franklin. NY looking for experienced PD to work with professional statf. Excellent opportunity to work in the most beautiful part of New England. The repes end resumes immediately to WFTN, Box 99 , Franklin. NH 03235 or contact GM Rick DeFabio ar (603) 934 .
2500 (4-18) Siening Recreation Organization Broadcasting
Group is seeking 'uyn energy Tun tornco arwuuncer Group is seeking ' lyn energy Tun torncio ortheuncer ver, CO. Send tepes end resumes to KDKO, Box 4 TB ,
Letteron; CO 80160 . Attention: Demien EOE (4) WSGF needs experienced newsperson Strong on alr delivery, street reporting, writing, hustle. We're an
AM-FM combo in a great location. Tapes, resumes and wnting samples to Doug Welloon, Operations Meneger

Accepting tapes end resumes for future openings Contect New Mexico's newest and hortest FM (KRIZ) Contact Jerry Turner, PD, Box 269, Roswell, NM 8820
No calls please. EOE M/F (4-18)

New England smath morker needs on on-eir personality with good production skills and knowledgeable in MOR and Beautiful Music formars. Must be versatile
end willing to do remotes and interview/talk programs Automation experience preferred. Send tope and re surne to Corydon Thurston, Manager. WMNB, Box 707
North Adarns. MA 01247. EOE (4-18) Persnickety Chief Engineer. Needed for successful
Cless $C$ in Eeaumont, $T X$ Good equipment. ${ }^{\text {nformal }}$
atmosphere 15 K . Call (713) $755-6155$ mornings. (4.18)

## Openings

Lake Tuhoe, CA Pop/Adult lmader

## Openings

alities for amall, indium and mejor marketr. All Counin stotions. Send tapes, resumes and referencos to Sonio N Oracle Rd, Sult 205 -

Join oggresalve and respected news toam, Writing reporing and features, Compertive salery. Tupas and resumes to Ken Bringenberg. ND, WCFR, Box 800 Springfield
WNOE, 50,000 watt looking for creative personality No time and temp. Community involvement and hard worker. Contact Captaln Humble or Chucker at WNOE
529 Bienville, Now Orleans, LA 70130 . EDE $(4-18)$ 529 Bienville, Now Orieans, LA 70130. EOE (4-18)
WACKY 102-FM seeka overnight personality. Shift includes veried duties eutometion experience la helpful. open in May. Tepes and resumes to Jim Rising, WAOY, 45 Fisher Ave., E. Long Meedow. MA 01028. EOÉ

The ocesn, redwoods, skiling. KATA/Arcete, CA \#1 Top 40 needs experienced seles pro. Great place to live end work. Contact Jim Turk (707) 822-4814 or write to
Drewer I, Arcote, CA 95521. EOE M/F (4-18)
wDMS Stereo 101/Greenville, Ms has rere night-itime opening. Join the Delte's best Rock \& Roll station. Rush rapes end resumes to Todd Martin. Box 1438, Green-
ville, MS 38701 . EOE M/F (4-1

Looking for Country OJ, good voice. Full-rime position for someone who reelly likes Country music. Send tepes
to Kyou Country, Box 1607 . Greeley. CO 80631 in care of PD. (4-18)

Full-time opening for Engineer/announcer combo et Pop/Adult leeder in comperitive Rocky Moutsin marker.
Send tepes, resumes and selery requirements Send tepes, resumes and selery requirements to Mike
Connors. PD, KEXO. Box 1448, Grand Junction, CO 81502 EOE M/F (4-18)

Wright \& Associates, Inc. is looking for a news per son for major marker Country statlon. Send tapes,
resumes and references to Sonia Romo Perannel Co resumes and references to Sonia Romo. Personnel Co
ordinator Wright \& Assoc, Inc., 7225 N . Oracle Rd. Suite 205-C. Tucson, AZ 85704 (4-18)
S. Oracle Rd
St

WJKLThe Fox hes full-time opening Immediately.
We're progressives station in suburban Chicago (Elgin We're progressive station in suburban Chicago (Elgin) ' $n$ ' Roll, Jazz, Blues, Reggee. New Wave, Bluegrass,
Folk, etc. Good emwint of non hyp lis re long, pay is short. Tapes and resumes to Mark Marker, WJKL, 181/3 Dougles Av., Elgin, IL 60120. (4-18) WPIX.FM/Now York looking for outstanding moming personality, also for outstanding night jock. Immadiate WPIX.FM, 220 E. 42 nd St., New York. New York 10017 EOE(4-18)

WhCN. FM/Hertford is looking for experienced Pro -:ayden, 1039 Asylum Ave., Hartiord, CT 06105 (4.18)

Present and future opening for reponers, editors and anchors. Reply to Thorn Wilborn, Arkensas Radio Net KWPC/KFMH has an immediete entry-level news Opening. Looking for someone who likes radio news
and wants to be the besr. Good company, management's commitment best. Good company, managesignal reaches the Quad-Cities and lowa City Tapes resumes and writing samples and references to Par

## Openings

Floride FM powerhouse looking for strong drive time Beautiful cosstal aree. Tapes and resumes to Stencen (4-11)
Heas, Box 3192, Ft. Pierce, FL 33450. EOE M/F

Q101 hes opening for Assit PD/MD for our 100,000 Watt FM, We're a dominurt w1 in a 14 -station merke promotion and music and be eble to do ahort daily at ahift. Cell Larry O'Neel, OM at (601) 693.2381 or send epes to Box 5314, Merldian, MS 39301. (4-11
southern Vermont's "1 atation hes rare opening for ery. Excellent facilities; and radio experience nece bucks for right person. Rush tapes ond resumes to Joe O'Brien, WTSA, Box B19, Brettleboro, VT 05301. EOE
(411)

KROC-FM, 100,000 wetra is looking for an "eir per
sonellity" with good production skills for thet adtit oriented Rock former. If you'd like to work with e grea ataff in a greer faclity send tapes and resumes to Al Melmberg, KROC.FM, 122 4ih St., S.W., Rochester

Sunbelt radio station edding to news staff. Seerch ing for heavy weight morning newe anchor and news anchor/reporter for 5 -dey week shift including produc-
ing writing and enchoring newscesta. Muat be strong ing writing end enchoring newscests. Must be strong
both on end off air. Minorities encouraged. Send tepes and resumes with full references and salary require 74152 EOE M/F

Radio 97 has an immediate opening for an exper onced pro. Drive shith, good production skills, one-to 9705, Sevenneh, GA 31412. EOE (4-11) Cotton, PD. Box

News Director, new 100,000 watt $A O R$ FM station srong on interviewing and Public Affairs, good natural ager, KODS Box 6187 Ou. Tapes and resumes to Men Midweat contemparary arin
Ing drive contemporary station looking for morn also a reportar Ass't to gather and write news, who io air delivery, embitious, strong wports. Authoritetive on resumes tu NO, W7UU. 520 W . Cepitol, Milwaukee, W
53212 EOE (4.11)

WIKz/Chambersburg. PA looking for news person Good money with growing compenv, 50,000 wert FM
AM daytime. Tapes and resumes to Bill Matthews, Bo 479, Chambersburg. PA 17201 or cell (717) 263.0813. EOE M/F (4-11)
WACKY 102-FM seeks operations essistant. Mus Good pay for the right person. Females willing 10 work encouraged. Tepes and resumes to Jim Rising witite 45 Fisher Ave., E. Long Meadow, MA 01028. EOE
$(4-18)$

## PLEASE NOTE:

You may place your ad in the Oppo tunities section by mall or phone. All Openings, Positions Sought and Changes are free of charge. Simply call us a (213) $553-4330$ with your information or mail lt to Radio \& Records, 1930 Cen tury Park West, L.A., CA 90067 . Please be sure to let us know when you have found a position or fllled your opening.

## CHANCES

## Radio

MARY BETH DROWN appointed Assistant Business Manager at KUDL-FM/Kansas EARL MORGAN named PD at WFXZ/Buffalo NY
SANDRA JACKSON promoted to Writer/Producer for KCBS-FM/San Francisco, CA GARY LEVINE, formerly KOIQ/Hanford, CA joins KGRA-FM/Lake Charles, LA as MD
LAUREN HOWARD joins KCBS.FM/San Francisco, CA as an Account Executive SAM CORNETTE joins WHBF/Rock Island, IL as morning man from WOC/Daven SHAWN
SHAWN PATRICK STEVENS joins KRSY/Roswell. NM as air personality
CAPTAIN HUMBLE promoted to Operations Manager at WNOE-AM-FM/New Or eans, LA
KAU GRASCHENIK joins WMMG/Brandenberg, KY as Commercial Manager
KHN GRAUE joins KCBQ/San Diego, CA as afternoon and evening news anchor CHUCKER promoted to MD and Assistant PD at WNOE/New Orleans, LA
MIKE WIX named to PD posi at WMMM/Brandenberg, K
MILES W. SEXTON named Retail Sales Manager for KNX-FM/Los Angeles, CA
KEN McINTEE promoted to MD and Assistant PD at WNOE-FM/New Orleans, LA , formerly with KBFM/Edinburg-McAllen. TX, joins KZFM/Co ous Christi. TX as PD
JACK SNOWDEN named to Account Executive position at WMMG/Brandenberg,
KELI MITCHELL joins KUTE/Los Angeles. CA from KORJ/Los Angeles, CA GLEN LEWIS, formerly WHOO/Orlando, FL, joins WWSA-WCHY/Savannah, GA as General Sales Manager
RON SCOTT joins WCHY-FM/Savannah, GA as air personality
JOE BIXBY joins WWSA/Savannah, GA as air personality.

## Record

DIANNE LEEDY promoted to Director of Accounting for 20th Century-Fox Records CURTIS YEW named Royalty Manager for 20th Century-Fox Records
SUSAN FICKENSCHER joins 20th Century-Fox Records as Senior Account
CHARLES KAPLAN appointed Associate Director, AGR, Contemporary Music Epic Records.
ARLENE SLOTNICK appointed Royalty Account for 20 th Century-Fox Records

## 保

## Industry

TOM CADIGAN named to position of Account Executive for Eastman Radio, Inc SAM HOIMAN joins Radio Arts, Inc. as Program Consultant

## Station Line-Ups

WGRQ/Buffalo. NY LINE-UP: Gam 10am The Bearman E Charley Seitz, 10 ern 12 noon George
 Dave Kredell, 7pm 12 mid Doug Redtord, 12 mid-6am Mike Devis

 WSK J/Mobile, AL LINE-UP: 6am-10am Wayne Gerdner, $10 a \mathrm{~m} 2 \mathrm{pm}$ Steve Holbrook, 2 pm 6 pm Tom


## Openings

WNRS/Ann Arbor's best Country is seeking radio pros for future openings. Dynamite production a must. Womon encoureged to apply. If vou'd like the chance to
work for a company that's on the move, mail eircheck. work for a compsny that's on the move, mail aircheck,
production samples ond resumes to Mark Thomes.
Operations Dir., WNRS. Box B605, Ann Arbor. Mi Operations Dir.. WN
48107. EOE M/F (4-11)
Continuity/Production Director nesded for KYNO/ Fresno. Opening for creative responsive person who ment. Call Som Cortar (209) 255-8383 for interview. EOE

Come live by the lake. 100,000 FM etereo needs night jock. Immediets opening. Tapes end resumes to Box
66 , Pryor, OK 74361 . (4-11) 68, Pryor, OK 74361. 14-1
Prestigious market leeder. Expansion position result solid joumalietic and people skills. Must be capable of directing e-9 full-time ataff. Send complete beckground, news philosophy end tape to Hugh Barr. Mgr., WSYR,
1030 Jemes St., Syrecuse, NY 13203. EOE (4-11) News Director needed for sophisticated market, Palm Springs, CA. No beginners please. Must be comand resumes to Steve Clark, PD, KCMJ Box 1626, Palm Springs, CA 92283. EOE M/F (4-11)

Wa are a major Midwest Adult Contemporary
FM with a rare opportunity for the right indiviFM with e rere opportunity for the right indivi-
dual. We're seeking the best morning telent in Amencs. Selary end benefits are commensurate. All inquiries treeted in strictest confidence. Reply to Radio $G$ Records, 1930 Century
West, 1182 , Los Angeles. CA 90067 . EOE

Looking for a Now Englander. Beginners with the
basics down are encourbged to apply. Interest in sports basics down are encoureged to apply. Interest in sports and music is essential. Tapes and resumes to Tom Ri-
chards. WDOT. 395 College St., Burlington, VT 05401 .
WLJE/Valparaiso. IN looking for person with writing. WLJE/Valparaiso. IN looklng for person with wrting.
production and light board work skills with eutomared
station. Excellient opportunity to leam and put your writstation. Excelient opportunity to leam and put your wrirown, 50 miles from Chicego. Call (219) 462.8125, or
send resumes to Box 149, Valparaiso. iN 46383 . EOE send resumes to Box 149, Valparaiso. NN 46303.
MIF (4-11) Chief Engineer wanted for KINT-FM-KKOL-AM/EI
Paso. Negd to be well versed in sudio processing end sound engineering practices. Send resume ro Jhani
Kaye, 5710 Trowbridge, EI Pseo, TX 79925. EOE M/F

Part-timers from the Vormont aree needed imme-
diately. Tapes and resumes to Tom Richards, WDOT, 395 College St., Burlington, VT O5401. EOE (4-11)
One of the nation's finest Black atations now eccepting tapes for possible future openings. If You're e pro,
send tepes and resurnes to Ron Dennington, KATZ, 1139 Olive St., St. Louis, MO 63101. EOE M/F (4-11)

Exparfenced ennouncers needed for top Midwost
clty. New 100,000 watt AOR FM station. Natural delivery and above eversage production akills. Tapes and resumes to Maneger, KODS, Box 6167, Dulurt, MN
$55806 .(4-11)$ WMJCIDetrolt top rated FM contemporary atation
searching for midday $(12-3 \mathrm{pm})$ air personality. A real
positive personality who con communicate end enter. tain. Bright, mature and positive delivery. We'll offer you a top solery, security and a great work environment.
Send tapes and resumes to WMJC, 1 Redio Plaza. Send tapes and resumes to WM
Detroit, MI 48220. EOE M/F (4-11)

WYNB/Lehlathton, PA accepting tapas and rasurnee
for full and part-time openings for DJ's end new people. Great plece to live and work in the heert of the beputifut LeHigh Vallay. Pocono Mr. region. Less than
2 hrs from Philly, If you are ready to "work" and "Ieam" send your material to Chuck Henry, PD, WYNS, Box
115, Lohighton, PA 18235 . No cells plesee, (4.11)

Looking for femble jock for Midwest merkert. Send
topes and resumes to Col Stuelds, 1710 East 111 th St. topes and resumes to Cal Sthelds, 1710 East 111 th St. WRCN/RIVertieed, NY looking for Production Direc tor. Tepes and resumes to Poul Herns. WRCN, Box 666
Riverheed, NY 11401 , or cell (516) 727-1570. (4-11)
Program Director for suburben Westington. D.C Pop/Adult atetion. Experienced take-charge individuel
Tepe and reeurnes to R. McKee, WPRW, Manesees VA 22110. EOE (4-11)
Telem Wented: Hefrel Brosdcasting now searching
nstionwide for dynamic air aces from all formats. This nstionwide for dynamic air aces from all formats. This is for ell poikions at our nowly acquired Cincinnath mont Dir,. Heftel Broedcenting, John Hencock Center,
Suite $3760,875 \mathrm{~N}$. Michigen Ave., Chicego, IL 60811 ,
Minonties encouraged to epply. E EO (4-11)
KCLD-FM, mase appeal Top 40 neede full-time air Dercondity with good production ekille. Tepee end regurnes
to Mike Moffert, Box 1458, St. Cloud, MN 50301, or to Mite Moffort, Box $1468, \mathrm{St}$
coll (612) 261-1460. EOE (4-11)

Werne llve in Tampe Boy? The Sunbelt is colling you
if yuire a top notch morning newe peroen. W're the
"Superne "Supersters" album Rorker in this exploding market. Perponatity Amuat. No np'n reedere. Rueh tepe and
resume to A/ Petersoon, gefock (WOXM), Box 4900 ,

## Goods \& Services

Your Audition Tape Is Critical
and when it comes to audition tepes, THE PROGRAM DIRECTORS know what to listen forl We offar a thorough writen critique PLUS recommendetions to affectively spotlight vour talents and ensure impect. THE PROGRAM DIRECTORS, with major market axperience in every radio format, is headed by Jerry
Stevens (Programming: WMMR ond WCAU-FM, PhilaStevens (Programming: WMMR end WCAU-FM, Phile-
delphia: On-Air: WBZ, Boston, WIBG, Philedelphie, delphia: On-Air WBZ, Boston, WIBG,
WNEW, Now York). GO WITH THE BESTI
We report within two (2) weeks of receipt of your tape We report within two
Evaluation fee: $\mathbf{\$ 2 0 . 0 0}$
Contingent upon our evaluation and your agreement, Vour tape may merit job placiment etions wings. Lieten...IF YOUR TAPE DOESNT MAKE IT... YOU
LET US LISTEN FIRST!
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## Comedy Commercial Copy

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## Positions Sought

Major market lock looking to progrem amell or medium
markat and make it a winner. Call MIKE amytime. (716) markat and make
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Recent college greduate with experlence in both alocate. Announcing, news, play-by-pley, and camere work: I do it Willing to hustle. Cell LON (515) 965-4906 or (515) 733-2418. (4-18)
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The incredible thin man, renowned in pm drive end ovening eirshifts, also known as CLIFF CLARK, is available. Medium market talent with good references, rela-
ible content and great numbers. Cell (817) 526-6208. able. M
table co
(4-18)

Hard working announcer whth 3 vears experience in small market as MD. Looking for the next step up to a medium market. WWill work late night, earty moming.
Preferably Pacific NW. Call STEVE JONES at (405) 2252384 or (405) 225-3333. (4-18)
BILL SMITHSON. 15 vears experience, first ticker.
Want job in Southeastem U.S. (305) 448.1260. (4-18) Wis Recent college greduato is prasently seaking fuli-time
position in nows, sports, or as announcer. I have 4 vears professional experience in top 15 markets. Also exper ienced in production and Pop Adult and AOR format The South is mv home but willing to relocete with
selery negotieble. TIM MOTE, 184 Barbers Lene, Meblesalery negotieble. TIM MOTE, 184 Barbers
ton, GA 30069 , or call (404) 941-9788. 14-18)

Currently at Midwest 50,000 rockerl Excellent, cree tive production, tight boerd, a love of music, easy to work with and l'm female, tool l'm a 24 vear old air per-
sonelity with $11 / 2$ years experience in Pop/Adult ans sonelity with 1 1/2 years experience in Pop/Adult en
Rock, reidy 10 make move from automated beck to live. I'd like to settle on Gulf Coast. Call for tape and
resume. Excellent referances. CATHY (309) 682-5707 After 4pm call (309) 829-1221. After May 1. call (504) 522-8433. (4-18)
BARAY McCOY, 3 yeers experience, former WFON WDUZ. Looking for a challenge. Will consider most o
fers. Call (414) $923-5740.14-18)$ Why are so many stations up-grading their spor deparments? is your station missing the big bucks wis reporting, enchoring, talk show, seles experience. A real pro. Let me make your sports department a winne (315) 342-3102. (4-18)

The tide of history is at lest on the side of atations that care enough to talk to, rather then at their listeners. Personalizies who can communicere and are aware thar
the sun doesn't rise and set with 33 and 45 rpm's are once agein becoming important components of eucceseful Pop/Adult radio. Call MARV at (315) 342-2503. (4-18) Major market air personality looking. All mediums and majors considered. Call (912) 334.5179. (4-18)

Minority DJ Nowscaster, 2 yre air experience, Profeseional performence thet cen stand up to the roughest criticism. Immediate phone cell wil convince and
time. Call JHERI momings et (212) 881-5702. (4-18)

RICK \& JENNIFER WARREN formerly KXLR/Little Rock moming team. (501) 565-7740. (4-18)

Major merket jock with over 10 yrs experlence.
Good pipes, good production. Former PD and MD experience. Looking for programming challenge in medium market. Call CHRIS (313) 358-7006. (4-18)
5-yr pro communicator, available now for your station. Pop/Adult, PD. TOp 40, MD, Oidies are my spo-
ciality, along with good production. Experienced in ciality, along with good production. Experienced in
news, sports, public effeirs. Intelligent, creative, dependable, good pipes, college grad and single. WHSH,
WTKO, WOLF, now at WDOT. PETER KING (802) 879 . WTKO, WOLF, now
6233 momings. (4-18)

Hall of Fame jock, in Hell of Fems city seakk new cholenge as DJ. Heve MDill (218) $478-0440$ for resume sircheck and letters of recommendation. (4-18)
PD aveilable, strong in concept end execution. Positive music, research and Telk radio experience. Call
$(919) 705-3011$ after $2 \mathrm{pm},(4-18)$

Jock presentiy employed looking to relocate close to horne, along the Eest Coast. Will consider any merket. can do any format. Tapes and resumes upon request. Only those with immediete openings inquire. Ask for

DAVID LONDON formely with John Rook KTLK
Danver and Bill Drake KYNO/Fresno left radio businese
to finieh college. Have returned, now at KACY/Oxnard to finish college. Hove returned, now at KACY/Oxnard past 5 months. Looking for better bu
Tape reedyl Call (1805) 488-2348. 14 -18)
Cenaral Manager. Experienced, dedicated, creative. Seaks challence with growth. Have done end know programming, operations, soles, promotions, training, euto
mation. Fomilier with Jenninge syatem. Will relocete.
Write to 526 N. Braddock St., Wincheater, VA 22801. ${ }_{(4-18)}^{\text {Write to }} 528 \mathrm{~N}$. Braddock S.., Wincheater, VA 22601
News pereon when 3 yra redio and TV newe expertence. Looking for challenging professional job with re liable station and staff. Job interear liee in radio and
televiaion nowdeporte. Call GARY (914) 582.9381 telovinio
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Announalng, nows, production, continuity, traffic billing. I cen do it all. Ready to rolocete now. Working
mejor AM/FM in Loe Angeles. Call (213) $386-0101$

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Thanks to now Soul formet, uptempo Top 40 com-
municator (not a screamer) formerly all nights WNHCI New Heven available for New England only. Good pipes, production, tight board. Mediumflarga markets.

Top notch production pro, WCOZ/Boston looking for position as Production Director with airshift at a major or medium market AOR. For production samnes and write to 1845 Con Dedicated pro in Black-oriented redio. Mature, sincere,
creative mala, 10 yrs experience, great nerural voice.
Experienced in Progressive. Contemporary Jazz, Disco Experienced in Progreesive, Contemporary Jazz, Disco
and REB. Experience includes Production Mgr., Account Exec., Coppwriter, pley-by-pley, voice-overs and live talent for TV. Willing to relocete but prefer Derrot,
lenta, New Orleens. Weshington, D.C., Denver. Texas or Califomia. Desire announcer or responsible position with odvancement opportunities. Write to Box 636 ,
Seginaw, MI 48608 or cell (517) $752-5952$ ask for DANTE. Tape and resume upon request. $14-11$

Black ist phone who is llathe on experience but heev on dependability. Mature, sincere and not afraid to bus his butt any hours. Money not as important as bein
given a chance to do a good job for you. 7 montha ex perience as technician in New York metro aree. Looking for $18 t$ job as announcer or combo jock. Can relocat enwhere. Just call me BUD MAYO (212) 885-082 or (212) $992-0022$, or write 826 Columbus Ave. New York City, NY 10025. (4-11)

Please consider me if you have full-time apening for DJ. Heve medium market, MD, PSA Director, promotion,
remote, Production Directar experience plus much more. Call ASAP (216) 478-0440. For resume, airchec
and letters of recommendation ask for LARRY. (4-11)
Young, married couple seeks challenging employmen ar a stable Pop/Adult or TOD 40 station. Husbend ex
perienced air personality. Wife news anchor/reporter perienced air personairy. Wire news anche looking for the right situation to make the most of
We'r our talents. Let our uniqueness work for youl Call (919) 484-9952.

More than 5 yrs of experience in radio news. Good writing and deliver. 1717 ) $282-3534$. 14-11)

Moring DJ, Ass't to PD Sports Director femilier with Pop/Adult format. Willing to work any shif. Looking to relocate in the South. Promotiona7s,
3 rd phone. Call BEN at (609) 299-4275. (4-1
Up-tempo Country personality looking for same or Top 40 . Aftemoon drive or evening shift. Hard work for decent bucks. Tapes and resumes upon request. If
terested cell todey TOM COLLINS (412) 486-8744. (4-11)

Major market air personality with emphasis on entartainment and information seeking employment. Market
size and time slot unimportent, but permanence is. Complete resume and air work somples at your request. Cell DOUG at (312) 588-6571. (4-11)
SHAUN OTOOLE 6 yrs experience. TOD 40, AOR, Pop/Adult MD and momings, looking to berter myself in medium or large market. Natural smoort sound. good pipes,
$8184.14-11)$

MOR/accessible Jazz speciallet with 15 yrs major market experience seaks opportunity and challenge on Esstem Seaboard. Call (213) 820-3406. (4-1) MD, PD, announcer. BUODV VAN ARSDALE,
1314) 821 -4332. (4-11)

Not afreid to work or learn, currentiy progremming Country station, medium market, looking for new challenge. Looking for programming or major market jock position. Have worked ell formats but prefer

Top-notch redio street reportar seeks mejor merke somen. Now York City and NId ViRGIL, (914) 831 9173.14-11)
you need a time and temp jock, don't call me But if you went someone who is a lirtere, a lot on the drive, then wake me up and l'll wake your audience.
Cell JOHNNY MacBROWN (601) 483.7016 before Bom or after 5pm CST. 14-11

Wht e now ownar, it's a whole now bsilgame. So after 5 vre it's exit one Country PD/MD. I'm evaileble for
Modem Country airwork or small merket PD. Fer Weat only prease. Excellent references and $17-\mathrm{yr}$ track record. DARAELL WILSON, 31 Grande Vista, Willcox. AZ 95643 , or call ( 602 ) 384-4147 after 3pm. (4-11)

## Miscellaneous

WLAN/Lancaster, PA neode record sorvice from all le-
bels for Soaniah, recordinge. Send to Sosnish Program bels for Spenish recordinge. Send to Sponish Program

WTEC/Lowleburg. PA. From outomated to live Popl Adult. Noed record service from oll lebels. Piease send current and oldies to Muivic Director, WTGC, Coloniel
Park R.D. 1, Lewleburg. PA 17837. (4-18)

WABZ-FM/Albermarle. NC noedes service from moot to-
bela. PoolAdult format. Send to Ted Bell, WABZ-FM. Box 808. Albermarle. NC 28001, or call (704) 982-1010

"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week.

## BROTHERS JOHNSON Stompl (A\&M)

60\% of our reporters on it. Moves: Up 93, Same 7, Down 2 Adds 17 inchuding WRKO, WGCL, B100, KEEL, WAXY, BJ105, WTWR, KMJC, KROY, WISE, WROK, KODI. See Parallels, charts at number 25

## BETTE MIDLER The Rose (Atlantic)

60\% of our reporters on it. Moves: Up 76, Same 12, Down 1, Adds 31 including WFIL, F105, 94Q, KBEQ, WGCL, WZUU', KJR, WHFM, WTIC-FM, Q106, KBFM, WAPE, KX104, WDRQ, KOFM, KZ93, KJRB. See Parallels, charts at number 27.

## NEW \& ACTIVE

Recent releases with airolay reported by at least 50 of our reporting stations are usted in order
of theip actwity the two numbers following the artist /titie /iabel desionation le Indieate how many of our reporters are on the recoro this week 1100 ) anc of those: 100 now many added it this week (125). Moves are broken down for each record and indicate how
many stations moved the song up on their charts, held it the same ton to on ada to on 31.31 , many stations moved the song up on their charts, held it the same ton to on, add to on, 31.31 ,
etc 1 , movea it Down on theif charts, or Added it this week complete alrpiay activity on ett 1 , moved it Down on their charts, or Added it this week. Complete alrplay activity on
all songsilsted in New \& Active can be found In the parallels.

JAMES LAST BAND "The Seduction" (Polydor) $110 / 24$
Moves: Up 62, Same 24, Down 0. Adds 24 including WIFI, PRO-FM, CFTR 14Q, Z98, Y95, WSGA, FM100, KSTT, KZZX.
CLASH "Train In Vain (Stand By Me)" (Epic) 108/20
Moves: Up 64, Same 21. Down 3, Adds 20 including JB105, KWK, Q102. KFRC, WFBL, Q106, KAUM, WRJZ, KSTT, WNCI, KIOY, KTAC.
ROBBIE DUPREE "Steal Away" (Elektra) 102/52
Moves: Up 30, Same 20, Down 0, Adds 52 including WXLO, WKBW, WCAO WRKO, WPGC, KDWB, KBEQ, WGCL, WZUU, KRLA, B100, WBEN-FM.
KFMK, Y103, KRSP.
MELISSA MANCHESTER "Fire In The Moming" (Arista) $102 / 8$ Moves: Up 58, Same 29, Down 7. Adds 8, F105, KFRC, KINT, Y95, KIOA WNCI, KRUX, WGBF, WFIL 21-16, WLCY 10-7.
FIREFALL "Headed For A Fall" (Adantic) 95/35
Moves: Up 34, Sarne 26, Down 0, Adds 35 including WIFI, CFTR, 940, WICC, 96X, WSKZ, KSTT, WOW, KFXM, KRO.
FELIX CAVALIERE "Only A Lonely Heart Sees" (Epic) 81/1 Moves: Up 54, Same 21. Down 5. Adds 1, WLCY, WCAO 29-24, WRKO 23 21. PRO-FM 22-19, JB105 31-28, Z93 24-18, 940 10-8, CKLW 21-19, KDWB 13-10, WZUU 6.4.
BERNADETTE PETERS "Gee Whiz" (MCA) 80/14
Moves: Up 39, Same 27, Down O, Adds 14 including KOPA, WKBO, 140 28-25, KEARTH KWEN, KMJK, WJBQ, WFLB, KDVV. WKBW 15-10, WHB 28-25, KEARTH 24-21, KRLA 26-21, 13K 30-26.
PEACHES \& HERB "I Pledge My Love" (Polydor) 80/1
Moves: Up 47, Same 19, Down 13. Adds 1, WGBF, WABC 9-4, WNBC 11.9, WCAO 25-20, WRKO 6-4, Y100 18-14, B100 18-14, WFBR 13-8, WFBL 26-14, KEEL 14-8, KRAV 27-15.
LIPPS, INC. "Funkytown'" (Casablanca) 79/30
Moves: Up 44, Same 5, Down 0, Adds 30 including WCAO, 293, KOPA. WBLI, KTSA, WAPE, FM100, WDRQ. KYNO-FM.
BRUCE COCKBURN "Wondering Where The Lions Are" (Millennium) 76/14, Moves: Up 45, Same 17. Down 0, Adds 14 including KFI, KOPA, WICC, WNAP, FM102, WGUY, WROV, WCAO d-30, F105 d-35, 940 6-5. CKLW 23.15, WZUU d. 20.

## CLIFF RICHARD "Carrie" (EMI America) 72/1

Moves: Up 45, Same 15, Down 10, Adds 1, WZZP, WIFI 27.19, KDWB 17.15 WOKY 15-12, WSGN 149, BJ105 15-11, WVIC 24-19, Y94 18-12. KMJK 12-6 J. GEILS BAND "Love Stinks" (EMI America) 61/22 Moves: Up 23, Same 16, Down 0, Adds 22 including K FI, WPEZ, WKBO. JB105, WSKZ, KSTT, WNAP, WCIR, WHHY, WAKX, KCBN.
PAT BENATAR "We Live For Love" (Chrysalis) 58/13
Moves: Up 25, Same 20, Down 0, Adds 13 including WPGC, CHUM, KJR WFBR, WBBQ, WVIC, WLBZ, WCGQ. WGBF, KOOK, WIFI 21-16, 13K 24.20 KORONA" Let Me Be" (UA) 58/8
Moves: Up 32, Same 18, Down 0, Adds 8, WCAO, KERN, KENO, WYRE, KILE, KENI, KOOK, KBIM, Z93 29-26, 94Q 28-26, KEARTH 2927.
MICHAEL JACKSON "She's Out Of My Life" (Epic) 58/22 Moves: Up 31. Same 2, Down 1, Adds 22 including WXLO, WCAO, KS95FM, KOPA. WBLI, WICC, WTIX, 95SGF, FM100, WHBQ, WAYS, KWEN, KRUX.
KENNY LOGGINS "Keep The Fire" (Columbia) 53/2
Moves: Up 28, Same 13, Down 10. Adds 2, KSLQ, KBEQ. 96KX 12-9, WAKY 8-6, KMJK 21-14, KLUC 2-1, KENO 12-9, WAAY 4.2 .
PAUL McCARTNEY "Coming Up" (Columbia) 52/51 Moves: Up 0, Same 1. Down 0. Adds 51 including F105, Q107, WPGC. CHUM, 293, 94Q. WLS, KFRC, KJR, KX104, WDRQ, KMJK.

## 阵 NATIONAEAIRPLAY/30



## Others Getting Significant Action

NEIL SEDAKA \& DARA SEDAKA "Should've Never Let You Go" (Elektra) 48/17
Moves: Up 14, Same 17, Down 0, Adds 17 including KDWB, K FI, 13K, KC101, KFMK, WAXY, 920, KFXM, WJBQ.
WCGQ, KCBN.
ANNE MURRAY "Lucky Me" (Capitol) 43/13
Moves: Up 14, Same 16. Down D, Adds 13 including WICC, WKEE, 298, KLEO, KGW. WCIR, WSEZ, KENI, JB105
23-18, WZUU 19.17. 23-18, WZUU 19-17.
RED RIDER "White Hot" (Capitol) $43 / 9$
Moves: Up 11, Same 22, Down 1, Adds 9, 940. WFLY, WPST, WAEB, KEEL, K104, WCGQ, WRKR, KENI, CHUM 23-21, KDWB 27.25, KJR 27.25
JERMAINE JACKSON 'Let's Get Serious' (Motown) $42 / 6$
Moves: Up 24, Same 12, Down 0, Adds 6, WGCL. WTIC.FM. WAYS, WVIC, KFXM, WCIR, JB105 26-23, Y 100 25-21, Q105 21-13, WCGO 12-5, KIOY 9.3.
KNACK "Can't Put A Price On Love" (Capitol) 42/5
Moves: Up 17, Same 20, Down O. Adds 5, KENO, WSPT. WRBR, KBOZ, KBIM, PRO-FM 24-21, KDWB 30-27.
WAEB 28-25, KROY 28.24 . B 28-25, KROY 28.24.
SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) 42/1
Moves: Up 28, Same 12, Down 1, Adds 1, WTIX, KRLY 23-20, WGCL 26-24, WPST 28-25, WSGA 33-28, FM100 25-18,
K104 16-9, WXIL 16-11. K104 16-9, WXIL 16-11
BOB SEGER "Against The Wind" (Capitol) 41/19
Moves: Up 12, Same 10, Down 0, Adds 19 including WIFI, Q107, WPGC, CFTR, Q105, KXX106, WQRK, WDRO KJRB, 940 24-21, KOPA 21-19.
BARRY MANILOW 'II Don't Want To Walk Without You'' (Arista) 38/13
Moves: Up 14, Same 11, Down 0. Adds 13 including WRKO, WPGC. WHYN, WKIX, WVIC, KMJC. KFYR, KENI KBOZ, WFIL 20.17
PETER McIAN "Solitaire" (ARC/Columbia) $37 / 5$
Moves: Up 20, Same 12, Down 0, Adds 5. 14Q. WKEE, KSTT, WXIL. WSEZ, PRO-FM 29-25, JB105 30-27, 293 28-25
940 22-18, Y100 30-26. 940 22-18, Y100 30-26.
PHOTOGLO '"We Were Meant To Be Lovers" (20th) 35/6
Moves: Up 18, Same 10, Down 1, Adds 6, WKBW, 94Q. KRBE, KTSA, KPUR, KQWB-FM, WGH 11-8, KWEN 40.32 OFF BROADWAY "Stay In Time" (Atantic) 35/3
Moves: Up 17, Same 11. Down 4, Adds 3, KDWB, WICC, WISM, 96 K $\times 26$-22, WLS 20-13, KSLQ 8-7, KEEL 35-30 MAC DAVIS "It's Hard To Be Humble" (Casablanca) 30/3
Moves: Up 16, Same 10, Down 1. Adds 3, KCPX. WRKR, KBOZ, WHB 26-13. WFBR 16.6, FM100 21.16, KWEN 36.33 SPIDER '"New Romance (It's A Mystery)" (Drearmland) $27 / 17$
Moves: Up 1, Same 9, Down 0, Adds 17 including WGCL, Q106, KRBE, 95SGF, WNAP, KCPX, WFBG, WCGQ, KCBN
TOM PETTY "'Here Comes My Girl" (Backstreet/MCA) 27/13
Moves: Up 7, Same 7, Down 0. Adds 13 including WIFI, WKEE, BJ105, KWEN, KTAC, WSEZ, KQDI.
Continued on Page 33


[^0]:    American Top $40 \square$ American Country Countdown $\square$ Alien Worlds $\square$ The Robert W. Morgan Special of the Week $\square$ Profiles in Rock $\square$ Soundtrack of the 60's

[^1]:    KZEL, KREM, KAAK, KIOK .

