

PUBLIC INTEREST GROUPS STALL DRIVE

# **Radio Deregulation Delayed**

The drive to deregulate radio has encountered delays, as the following scenario unfolded this week in Washington.

• The FCC extended on Monday (1-7) its comment period on deregulation from a January 25 deadline to March 25, with a June 25 reply deadline.

• As a result, the United Church of Christ, which had earlier sued the FCC for withholding information and won a favorable decision, withdrew its request Tuesday (1-8) asking New York Judge Kevin Thomas Duffy to expedite his decision.

• The FCC now has until January 26 to refute the Church's Freedom of Information petition asking for FCC material in order to prepare radio deregulation rulemaking proposals.

The United Catholic Conference joined other religious and labor groups this week in mounting a grass roots campaign opposing deregulation, fearing the loss of free public affairs time.

• The American Civil Liberties Union (ACLU) was denied a request last month to the FCC to drop the entire deregulation proceeding.

Comments for and against radio deregulation are running about even as broadcasters begin to respond. The deadline for comments was extended this week to March 25 after several groups representing minority interests sought to delay comments until September 26. Graig Iscoe, an attorney representing the NAACP, National Latino Media Coalition, National Council of La Raza, Environmental Action, and the Mexican American Legal Defense and Education Fund, said, "The Commission took a year to prepare its inquiry, yet expects the public to analyze and comment in only a short period of time."

The FCC has agreed to make "background material" available. But requests to hold nationwide public hearings on deregulation were denied because regional workshops to familiarize the public with FCC thinking on the proposed deregulation have already been held. DEREGULATION/ See Page 24

### **Pollack Resigns** As WMMR PD, **Forms Consultation** Service

Jeff Pollack, a leading AOR programmer who produced a nearsixfold ratings increase for WMMR/ Philadelphia in slightly over a year, has resigned as PD of the station to form Pollack Communications, a consultation firm.

Pollack told R&R, "My year-and-a-half as PD at WMMR enabled me to work with an excellent staff and GM. Bruce Holberg. and a fine company, Metromedia. In 16 months WMMR rose from 1.2 to a 6.9 share of the market. It was a tremendous challenge to bring what many people thought was a dead radio station back to life as strongly as we have. I know WMMR will continue to experience great success.

He continued, "It is time, however, for me to take on a new challenge. I will be offering confidential consultation services to major and medium markets. I will only contract with a limited number of clients, several of whom have already been signed." Pollack added that his new company will also be producing radio specials in a new Burt Kleinman/Watermark series, "Profiles In Rock," with other "joint projects" to be an nounced later.

Pollack leaves WMMR January 18, and will be based in Los Angeles. No replacement has been set at WMMR, with an announcement expected shortly.

### Long Opens Own **Consultancy Firm**

John Long, longtime Top 40 programmer who recently resigned as PD at WHBQ/Memphis, has announced the formation of John Long Enterprises, a consultation firm. Long told R&R that the new company would "primarily consult radio stations, but it's not exclusively limited to that. There are a couple areas I'd like to get involved in." Long mentioned assisting in "personnel headhunting" job-finding efforts as one possible area of expansion, but said that LONG/ See Page 20

# **Burke Folds Radio Ratings Effort**

**Burke International Research** Corporation has closed the Burke Broadcast Ratings division, after an unsuccessful five-month search for an equity partner. Roger Schorr, Group VP of Burke International, who had tried to obtain backing for the radio ratings division, told R&R that "a duopoly can not exist in the radio ratings industry; it is just not feasible for two major serv-ices to survive financially." As a result, Burke will close the BBR offices on January 25, and will cease operations with the release of the October-December '79 ratings reports. Reports will be released for 13 markets, according to BBR President Lew Alpert, markets where Burke has already received monies from broadcasters. Rebates will be sent to ad agencies who had paid for future reports they will not be receiving. Sixty of 80 production staffers will be absorbed into Burke International, but no marketing staffers will remain.

**Financial Angel Sought** 

As first reported last month in R&R. Burke had for some time been looking for financial assistance. Reportedly, the Burke effort cost the parent company over \$3 million, and Schorr was trying to find additional financial support. On December 26 RAM officials flew to Cincinnati, took a look at the Burke financial books, and offered to try to convert Burke clients to RAM, paying Burke if any contracts were swung over. Burke turned down this idea. However, on January 3 and 4, Burke officials met in New York with Frank Stanton of the Simmons Market Research Bureau. Simmons, a leader in print and qualitative research areas, considered buying BBR but told Schorr Monday (1-7) that it had decided against it. Burke then decided to close the radio division. **RAM. Mediastat Scramble** 

With the demise of the Burke broadcast effort, the remaining alternatives to Arbitron, RAM and Mediastat, are making plans to pick up the remnants of Burke's subscriber list. John Patton, VP/ GM of RAM, told R&R that he and Don Cole, President of Cole Indus-BURKE/ See Page 20

RADIO'S IRAN OFFENSIVE CONTINUES -- Radio has not forgotten the American hostages in Iran, as the follow-up photos above demon-strate. Below, WOBL/Oberlin, OH PD Scott Miller is pictured confined to the chair in a cubicle where he spends three hours daily (R&R 12-21), as part of a voluntary imprisonment campaign he's vowed to continue un-til the hostages are released. Above, Y103/Jacksonville GM Gary Rodriguez (right) and White House press official Patricia Bario sort through some of 20,000 letters responding to an impassioned editorial by Rodriguez (R&R 11-16). Rodriguez personally delivered the letters to the White House.

WKTU Nearly Ties WBLS LOS ANGELES: KBIG Tops As KMET, KABC Drop **CHICAGO:** WLUP Skids 2<sup>1</sup>/<sub>2</sub> Shares **PHILADELPHIA:** WMMR Top Major Market AOR **DETROIT:** 

Arbitron Results For 16 Markets

**NEW YORK:** 

WCXI Triples Share **HOUSTON:** KMJQ In Four-Share Dive WASHINGTON: WMAL Up, WPGC Down, WRQX Dollars Score Gain **BALTIMORE:** WLIF Zooms To Double Figures

Arbitron results for these markets as well as Dallas, Boston, San Francisco, San Jose, Pittsburgh, Tampa/St. Petersburg, Anaheim, and Sacramento are detailed on Page 20.



**ZZ DOES IT** 



# **ZZTOP** "I THANK YOU"

# THE SAM & DAVE CLASSIC, NOW ZZ TOP'S DEBUT SINGLE ON WARNER BROS. RECORDS



# FROM ONE OF THE TOP 10 MOST-PLAYED ALBUMS IN THE COUNTRY

PRODUCED BY BILL HAM



On Warner Bros. Records

# **Two Major Market PD's Exit**

Two major market Top 40 program directors exited their posi-tions last week, as Joel Denver left KSLQ/St. Louis and Dave Thomson departed KDWB/Minneapolis. Denver told R&R that the change came as a result of "philosophical differences about how the station was to attain its goals." He will announce future plans later. KSLQ has become the third Charter Broadcasting station in recent months to take on the consultation services of Kent Burkhart (following WDRQ/Detroit and 96X/Miami). Dwight Douglas of the Burkhart firm told R&R, "We're evaluating where the station should be in terms of the marketplace," adding that it would not become a "clone" of the other Burkhart-consulted Charter stations or of any existing St. Louis stations. Douglas said that PD candidates were being interviewed, with an announcement hoped for next week.

At KDWB, Thomson told R&R his departure came as a result of a "change of direction which would be better served by somebody else." Thomson had programmed the station for 31/2 years, replacing John Sebastian. He will



## **Taylor Named VP**/Divisional Affairs At CBS

LeBaron Taylor has been named to the newly-created post of VP/GM Divisional Affairs at CBS Records. In his new position, Taylor will serve as a liaison between CBS Records and prominent black political leaders as well as with record industry trade organizations. He will also supervise corporate policies regarding minority career development and act as a marketing and A&R consultant for the Columbia and E/P/A labels with regards to black artists.

Beginning his industry career as an air personality at WCHB/ Detroit, Taylor later moved to WDAS/Philadelphia, where he rose to the post of VP/GM for the station. He subsequently joined Atlantic Records as Director of A&R for Black-oriented product, prior to his becoming Vice President of Black Music Marketing at CBS, a position which he held since 1974. Taylor will report directly to **CBS** Records Division President Bruce Lundvall, while Black Music Marketing staffers under his direction now report to other company executives.

also announce future plans subsequently. His replacement at KDWB is 22-year-old Dave Hamilton (air name: Dave Cooper), who

**EW&F. ROGERS, DOOBIES LEAD LIST** 

# **Grammy Nominations Announced**

Chicago.

**Record** Of The Year

Song Of The Year

After The Love Is Gone

Chuck E's In Love

Minute By Minute

She Belleves In Me

What A Fool Believes

Album Of The Year

Honesty

Reunited

Will Survive

(songwriter's award)

Nominations for the 22nd annual Grammy Awards ceremony were announced Tuesday (1-8), with Earth, Wind & Fire, Kenny Rogers, and the Doobie Bros. pacing the list. EW&F had nine nominations for the group, leader Maurice White, or songs performed by the act, with Rogers and the Doobies close behind. Other multiple nominees included Donna Summer, producer/writers Freddie Perren and Dino Fekaris (Peaches & Herb, Gloria Gaynor), Billy Joel, Rod Stewart, and, in a strong rookie performance, Rickie Lee Jones with four.

The actual awards will be handed out February 27 on a CBS telecast; they cover a one-year period from October 1, 1978. this year marks the first time that separate awards for Disco and Jazz/Fusion have been established, as well as four new separate categories of awards for Rock. Awards candidates in four top categories were as follows:

### **GINSBERG RESPONDS TO R&R READER**

# FCC Acknowledges Lottery "Goof"

#### Dear R&R:

Your December 21, 1979 issue contained a letter from Mr. Spike Santee of station KYTX-FM/ Amarillo, TX.

Mr. Santee wrote to you about your "Lotteries Revisited" article. He described a contest for which his station received a staff admonition for broadcasting information concerning a lottery. Because the contest described by Mr. Santee did not sound like a lottery to me, I personally reviewed our files.

My review leads me to one conclusion - we goofed. The contest was conducted entirely by the station. The station obtained the prizes, conducted the drawing, and distributed the prizes. The announcements broadcast by the station stated that anyone bringing in a can of food would get a chance for a prize. At first blush, it seems that all the elements of a lottery are present: prize, chance and something of value (consideration). But the announcements also stated that the can of food would be given to a charity for distribution to the needy. Thus, the station received no benefit from the receipt of the canned food and had no choice as to where the food would be sent.

in order to find a lottery, the consideration must flow to the promoter or co-promoter of the contest. In this case, the charity had no role in conducting the contest other than receiving the canned food. Accordingly, the charity cannot be found to be a promoter or co-promoter of the contest. The consideration flowed to the charity, not to the promoter, KYTX-FM. The contest, as described, was not a lottery, and my staff and I have frequently so stated to licensees who have described similar con-

The Commission has ruled that

LOTTERY 'GOOF'/ See Page 24

## Pickwick **President Smith** Resigns

C. Charles Smith, President of Pickwick International, has resigned that position effective January 31. He had been President of the \$500 million (annual gross) retail/wholesale company since 1976, and will announce new plans in April. Further executive changes are predicted by industry observers at Pickwick in the near future.

### **Dancemusic Evolution**

Despite considerable success in certain markets, the Dancemusic or Disco radio format has not spread as expected nor grown to the level of importance its proponents had hoped for. Because of this lack of growth, R&R has adjusted its presentation of Dancemusic information. While the formal Dancemusic section has been discontinued, we will continue to present a listing of the hottest and most active new Dancemusic records as reported by the format's top stations. This information will continue to serve and reflect the input of the Dancemusic stations still flourishing, and will aid programmers in other formats to find the cream of this musical style. The information will be found on the last page of R&R's Parallels section.



# PAGE 3

**BEAUTIFUL MUSIC CHARTS** — There Are No Bullets And No Breakers, But R&R's Beautiful Music Section Introduces The First Music Listings For The Format. Current Crossovers, Format Hits, And Crossover Gold Songs Are Featured, And You Can See At A Glance How The Format Has Evolved.

See Page 61 COUNTRY 1970-1979: DID IT GRAB THE BRASS RING OR MISS THE BOAT? - R&R's Country Editors Look At The Past Decade, Citing The Growth For Country Radio And Records, And Also Some Possible Missed Opportunities. A Challenging Opener To A Two-Part Series; Next Week, The 80's. See Page 52

# this week ...

AN EXTENDED MEASUREMENT FUTURE IS ON THE WAY

Arbitron's year-round Extended Measurement surveys are ready to go into effect in the top markets this year, and could well become standard very shortly. Jhan Hiber discusses ways and means of preparing your radio station for a very different ratings season. 

#### KHJ: BACK ON THE UPSWING

After six straight down books, KHJ/Los Angeles finally turned the corner, with its first upward fall book in a decade. John Leader talks to PD Chuck Martin about the station's return to the Top 40 basics. 

### THROWN FOR A "LOOP"

WLUP/Chicago was the most talked-about station in the nation this summer, but the O/N survey brought a drop of over two share points. Jeff Geib talks to the station's programming minds and digs out the Loop scoop. Also, a listing of R&R's AOR reporters by region. See Page 41

### POP/ADULT SEEKS THE YOUNG ADULTS

As the median age creeps upward, alert Pop/Adult stations are campaigning to siphon off a portion of the attractive younger end of the 24-49 demographic. WELI/New Haven is one such station, and Mike Kasabo explores some specifics with programmer Bill Rock. See Page 58

Dr. Richard Lutz's Media Marketing column will return next week.

features	formats
Washington Report 4	Top 40
What's New	Black Radio
Street Talk 12	AOR
Gary Owens	Country
TV News	Pop/Adult
Brad Messer	Beautiful Music
Ratings & Research 18 Picture Page	Deauting music
Opportunities	

## staff

Editor & Publisher : BOB WILSON Vice President, Sales & Marketing : DICK KRIZMAN

Vice President, Sales & Markeling : DICK KRIZMAN Senior Editor : MARK SHIPPER Art Director : RICHARD ZUMWALT Director, Crealive Services : STEVE USLAN News Editor : KEN BARNES Associate News Editor : DON WALLER Top 40 Editor : JOHN LEADER Country Editor : JIM DUNCAN Nashville Editor : JIFF COLLIE AOR Editor : JEFF GELB Pop/Aduit Editor : INKE KASABO Black Radio Editor BILL SPEED Dancemusic Editors : PAM BELLAMY, GAIL MITCHELL Ralings & Research Editor : JHAN HIBER Media Markeling : RICHARD LUTZ Associate Editors : CHRISTINA ANTHONY, ELLEN BARNES, NANCY HOFF, LINDA MOSHONTZ, SYLVIA SALAZAR, LEE WADE Associate Art Director : MARILYN FRANDSEN Photography : ROGER ZUMWALT Production Manager : LESLIE HALPERN Production Assistants: RICHARD AGATA, SANDRA GUTIERREZ, KENT THOMAS Display Advertising : KEN ROSE Circulation : KRISANN AGUO Research : JACK TOOTHMAN

Weshington Bureau: 1101 Connecticut Ave., NW. Suite 1004 Weshington D C 20036 (202) 466-4960 Bureau Chief JONATHAN HALL Office Maneger VIVIAN FUNN Legal Counsel JASON SHRINSKY Associate Editor ELISABETH GOOD

Associate Editor ELISABETH GOOD Redio & Records is published every Finday by Redio & Records, Inc. 1930 Century Park West, L.A. CA 90087 (213) 653-4330. Subscriptions \$140 per year or \$46 per guarter, All reasonable care taken but no responsibility assumed to unsokcited materiar. RRA rearves all mphrs in material accepted for publica-tion. All relieva addressed to RRA or #5 Editors will be assumed intended for publication and responsibility assumed for unsokcited material. RRA rearves all montal interval accepted for publica-and may therefore be used for this purpose. Nothing may be reproduced in whole or in part without written permission from the Publisher. The terms Back Page. Breakers, Most Adridel, Paralesti, and Street Talk are registered trademarks of Radio & Records. Applications by Radio & Records, Inc. for registered trademarks pending for Netional Aurplay/30, Radio & Records. Printed in U.S.A. Maied hrat class to the Unned States Canada, Engliend, Australe, New Zeeland, and Japan. Il 1980 Radio & Records, Inc. A division of Hares-Hanka Communicatione. Harte-Hanks Communications.

## Bad Girls — Donna Summer Breakfast In America — Supertramp 52nd Street - Billy Joel The Gambler — Kenny Rogers Minute By Minute — Doobie Bros. **Best New Artist**

was most recently National Re-

search Director for GCC Com-

munications, based at WEFM/

After The Love Is Gone – EW&F The Gambler – Kenny Rogers I Will Survive – Gloria Gaynor What A Fool Belleves – Doobie Bros. You Don't Bring Me Flowers – Barbra & Neil

**Blues Bros Dire Straits Rickie Lee Jones** Knack Robin Williams



# **Push On For More Minority Broadcasters**

Immediately following a meeting Tuesday (1-8) with minority broadcasters and representatives of several large groups, including Metromedia and Westinghouse, the National Telecommunications and Information Administration (NTIA) announced it would support waiving FCC multiple ownership rules (7 AM, 7 FM) for minority groups with 51% ownership.

In October, NTIA asked the FCC to waive the rule for groups with only 25% minority ownership. But broadcasters and minorities opposed the idea, saying there was no guarantee minorities would end up owning more stations. The National Association of Spanish Broadcasters was the first to suggest 51% as a compromise.

NTIA also petitioned the FCC to:

• Allow licensees to sell stations to minorities even if the station hasn't been owned for three years.

• Permit distress sales anytime prior to a final hearing decision. A distress sale permits a licensee who has been designated for renewal hearing to sell the facility at a *reduced* price to qualified minority buyers.

### NTIA Wants

Group Owners Support NTIA head Henry Geller said he would amend his original petition to the Commission. But he stressed that support from group owners is vital.

"We explored several alternatives to financing for minority buyers to make it attractive for present multiple owners to sell to them," he told a press gathering this week. One alternative has the 49% non-minority group controlling preferred stock, which yields more return, while the controlling minority group has common stock. With this arrangement, the minority group would control management and programming, but the non-minority group could make more money.

Tom Dougherty, Metromedia VP for Administrative Affairs, told R&R if the financing proposals made good business sense, they would support them. "It would help if IRS would give a tax break to broadcasters who help minorities with financing," he added.

Ragan Henry, Pres. National Association of Black Owned Broadcasters (NABOB); Pluria Marshall, Pres. National Black Media Coalition (NBMC); and Antonio Guernica, Exec. VP National Association of Spanish Broadcasters (NASB), all told R&R they supported NTIA's 51% proposal.

### Support For Distress Sales

Minority representatives at Tuesday's meeting backed NTIA's idea easing distress sale rules. In earlier comments to the FCC, broadcasters who stand to benefit from the distress sale policy also favored the measure.

Walton Broadcasting, owner of KIKX/Tucson, currently awaiting final FCC decision in a renewal hearing, said a station should be permitted to enter a distress sale agreement at any time during the hearing. Currently the decision to sell must come before the hearing starts. Stereo Broadcasters, licensee for WLIR/Garden City, NY, which proposed to transfer its license to Domino Broadcasting under distress sale, also supported NTIA's proposal.

### New Jersey Station Denied Renewal

FCC At A Glance

Cosmopolitan Broadcasting's license renewal for WHBI/Newark, NJ has been denied, and the company must halt its operation March 23, 1980.

WHBI has been in trouble with the Commission since 1976 for failing to control selection and content of station programming, broadcasting false advertising, promoting a lottery, and improper logging. The Commission also refused to allow a distress sale to a Hispanic group, saying Cosmopolitan's violations were too serious.

In other distress sale action, the FCC okayed Blue Ribbon Broadcasting's request to sell its interest in WUEZ/Salem, VA to Blunt Broadcasting, which is 70% minority owned. The FCC allows broadcasters to sell to a minority at a reduced market value to avoid hearing that could lead to loss of their licenses. The Commission said the sale price would be approximately 70% of fair market value.

In a second case, the Commission denied Lee Broadcasting's proposal to sell its interest in WTUP/ Tupelo, MS to WTUP Broadcasting, a 51% minority-owned group.

# The Week In Review

Radio deregulation stalled as public interest groups use delay tactics (see Page 1).
Carter Administration's NTIA pushes for

more minority broadcasters.

- New Jersey station license denied.
- FCC pledges to overcome FM backlog.

— Jonathan Hall

# **Washington Street Talk**

Special task force from RAB headed by Board Chairman Elmo Ellis (VP, WSB/ Atlanta) met with NAB Exec. Committee this week to clear the air on NAB's support of RAB's "Radio It's Red Hot" campaign. Meeting apparently cleared the way for NAB's use of \$25,000 during May's National Radio Month to *tie in* to RAB's campaign, according to NAB Radio Board Chairman Arnie Lerner (Chairman WLLB/Lowell, MA).

Some RAB board members had hoped for an outright dollar gift of double that amount from NAB, similar to NRBA's strings-free \$5000 donation. RAB is asking all stations to air the Dick & Bert spots 10 times a day during January.

Discussion about successor to NAB Government Affairs Sr. VP Don Zeifang will be big topic of conversation at NAB Board session later this month. Talk of Zeifang's resignation was leaked to Broadcasting editor Sol Taishoff by NAB Pres. Vincent Wasilewski last month, and a trial balloon floated suggesting Sr. VP and GC Erwin Krasnow as a good prospect. Krasnow now thought to be out of race. Zeifang will head new Washington broadcast law office of Baker & Hostetler, a Cleveland-based firm.

Sen. Larry Pressler (R-SD), Senate Communications Subcommittee member, is withdrawing from the Republican Presidential race.

### **Congressional Watch**

• Hearings will begin this month looking at media concentration by House Small Business Subcommittee Chairman John LaPlace (D-NY). Also:

• Senate Commerce Committee Chairman Howard Cannon (D-NV) set Tuesday (1-15) as deadline for comments on S.611 (Communications Subcommittee Chairman Fritz Hollings's bill to amend Communications Act). Comments on a similar bill by Sen. Barry Goldwater, S. 622, have already been circulated.

• Senate Judiciary Committee will take up subcommittee's approved bill requiring FCC and other federal agencies to examine effects of rules and regs before enacting them. Legislation would also require bureaucrats to log contacts with lobbyists.

• Rep. Al Swift (D-WA) introduced legislation late last month to lock in FCC's crossownership rules forbidding new co-owned TV/radio or TV/newspaper joint ownerships.

• Hearings will begin January 29 on fellow House Communications Subcommittee member Rep. Ron Mottl's (D-OH) proposed H.R. 5430 bill to require broadcasters to disclose their financial data.

• Hearings on H.R. 5824, proposed by Rep. Charles Rose (D-NC), will begin January 22. Proposed bill would prohibit audio and video feeds from House proceedings if out-

Broadcast Bureau Fights FM Assignment Backlog In an effort to reduce the backlog of FM assignments, the FCC Broadcast Bureau established an FM Task Force in Jeff Baumann's Policy and Rules Division. The Task Force began working on January 2 and will continue until July 1. As of the first of the year, there were 175 cases pending. The Task Force hopes to reduce processing time to six months.

### 9 kHz Could Cost Big Bucks

According to an FCC engineering consulting firm, AM broadcasters could pay up to \$15 million to switch to 9 kHz spacing. Silliman, Moffet, and Kowalski estimated that while costs to nondirectional stations would be minimal, the 1300 to 1500 stations operating with directional antennas would pay an average of \$10,000 to convert.

### Two Tax Certificates Issued

A tax certificate, which allows a seller to defer capital gains taxes on the sale of a radio station to a minority, has been issued to Clarence Jones. Jones sold WQIZ-AM-FM/St. George, SC for \$1 million to Trident Communications, which is controlled by Mary Forbes, a black woman.

Contemporary Radio received a tax certificate for sale of KIRL/ St. Charles, MO to Bronco Broadcasting. Nine of Bronco's ten shareholders are black. Bronco bought KIRL for \$642,000. Tax certificates are being used to promote minority ownership of broadcast facilities.

### New FM License For Greenfield, MA

As result of a comparative hearing, Green Valley Broadcasting has come out the winner for a new FM station in Greenfield, MA. FCC Administrative Law Judge James Cullen found the competing applicant failed to report its construction permit for WPOE/Greenfield, and its majority stockholders planned no participation in operating the station.

### Loud Commercials No Problem

Despite some public comments received by the FCC that broadcast commercials are too loud (R&R, 12-21), ABC, CBS, and NBC protested that loudness should not be regulated.

CBS, in a thick document prepared by numerous engineers, said loudness is a matter of individual judgment, therefore a true loudness meter cannot be devised and loudness should not be regulated.

Reply comments are due Feb. 15.

Continued on Page 6

## Sales Talk

In a campaign billed as a first-ever "Co-op Blitz," RAB Sr. VP Joe Vincent and seven additional staffers will call on 100 major companies regionally during Jan.-Feb. Targets are executives who've either never budgeted for radio or have a 50/50 plan never before offered to radio. RAB will also make available its presentation to local sales departments for use in their markets.

Who's winning the AM-FM duel? FM, according to CBS, which says listening in evenings reaches 60%. FM's share of audience is larger in every daypart except morning drive, according to Eli Kaufman, VP/GM. CBS-FM National Sales, who says for the first time FM listening surpassed AM during midnight to 6:00am. His analysis was based upon recent RADAR figures.

Tooth fairy on the loose? Yes, but not for radio. "Get It At Your Dentist Regularly" is a catchy \$2 million campaign from the American Dental Association scheduled for first two quarters in '80. A \$50,000 PSA campaign has apparently worked so well, the ADA doesn't feel it needs to huv radio.

Last year, The Babys knocked you over. This year they're going to knock you out.

NIONJAC

U

KS

Featuring **"Back On My Feet Again"** The first single from their album "Union Jacks"

> Chrysalis Records and Tapes The album CHR 1267 • The single CHS 2398 Produced by Keith Olsen Management: CHIP RACHLIN RENAISSANCE MANAGEMENT

### Washington Report

**Support Mounts For Increased Class Four Power** 

Fifty additional radio stations and trade organizations joined in overwhelmingly endorsing an increase in nighttime power from 250 to 1000 watts in Class 4 stations (R&R 11-30). Interestingly, no public interest groups filed reply comments, which were due last week (12-15). Here are some typical comments received at the FCC.

John Kenkel, attorney for WSOY/ Decatur, IL and WATA/Boone, NC: "Most Class 4's already have 1 kw transmitters, so the only added cost will be the additional power bill and some added tube wear. In Boone, there is relatively high noise level from street lights and the presence of electrical equipment used in commercial and residential establishments. The nighttime increase in power would, therefore, benefit the listeners in the community of license

Mike Bader attorney for KEDO/ Longview, WA: "KEDO serves a substantial area some 50 miles from the nearest metropolis. Portland, OR. That area is growing rapidly beyond the technical ability of the AM station to serve it." KEDO repeated its push for increased power in additional comments last week, reminding the

FCC that the station is near the Trojan Nuclear Power Plant and "up-to-the-minute news of activities there is vital as a matter of public concern and safety.'

Larry Means, Chief Engineer, KAKE/Wichita: "Being located in the Midwest, one of our serious concerns is adequate service to our metro and outlying areas during severe weather, which so often occurs at night. The problem of providing good radio reception at night worsens during bad weather just when the service is most needed."

Frank Stisser, Pres., WEST/ Easton, PA: "WEST is the only CBS facility for Allentown, Bethlehem, and Easton, and the only station carrying Philadelphia baseball. With present power, we cannot be heard in much of our service area.'

# People

#### **New York**

Bob Sherman, VP/GM WNBC/ New York, named NY Market Radio Broadcasters Association Awards Chairman. Big Apple Awards are given to advertisers. ad agencies, and commercial producers for humor, music, public service, and new advertisers.

Promoted in CBS-FM National Sales, Debra Stephens, former account exec., becomes Manager of the Los Angeles Sales Office, **CBS-FM** National Sales.

### Washington

FCC Broadcast Bureau executives Roy Stewart, Chief Renewal & Transfer Division, and Jeff Baumann, Chief of Policy & Rules Division, received Christmas confirmation of their promotions, which had been pending for months.

Bill Hassinger will become Broadcast Bureau Chief Dick Shiben's new engineering assistant. He had been with the FCC's Field **Operations Bureau.** Lionel Monagas, Shiben's Assistant for EEO, retires January 25.

James Whittaker appointed Assistant Chief for Management in the FCC Office of Plans and Policy

Walt Wurfel, Director of Information for Gannett, named VP/ Corporate Communications.

Fred Walters, former WINS/ New York Exec. Editor, becomes Group W's National Political Correspondent. Succeeding him at WINS is Nancy Coffey, who's been a reporter in the Group W Washington Bureau.

John Christian named NRBA VP for Membership Development. Lisa Friede has moved up from NRBA Administrative Director to Director of Operations. Roemy Walker appointed Asst.

to RTNDA Managing Director Len Allen. Ms. Walker has worked in the news department of KAWC and KBLU/Yuma, AZ. Tom O'Brien, Mutual VP for News and Special Programming, elected to RTNDA Board of Directors.

Art Gilliam, Pres. WLOK/ Memphis and WERD/Jacksonville, FL, named to one of five NAB seats on Broadcast Ratings Council board.

Randall Pinkston, a third-year law student at the University of Connecticut, selected for the NAB's Minority Legal Fellowship Program. Pinkston is a former newsman at WHCN/Hartford and currently co-anchors a daily news program on WFSB-TV/Hartford.

### Las Vegas

Senator Barry Goldwater and columnist Jack Anderson will be among the luncheon speakers at NAB's convention April 13-16.

#### Los Angeles

J. Ray Padden promoted from GSM to VP/GSM at KIIS-FM. He'd previously served in the same capacity at KLAC.

### Wheeling

J. Ross Felton, VP of Columbia Pictures Radio, Inc., New Yorkbased company which owns WWVA & WCPI-FM/Wheeling, elected President of the West Virginia Broadcasters Association. San Francisco

Barry Rose joins KYUU as General Sales Manager. He was most recently Sales Manager at WINS/ **New York** 

#### **Kalamazoo**

Christine Woodward has been promoted from Sales Manager to Station Manager of WQLR, after four years at the station. Account exec. Alvin G. White becomes Sales Manager.



Thursday (1-10) of 76 affiliates for its AOR-formatted Source network. Announcement was made by Fred Silverman, NBC President and CEO; Irwin Segelstein, Pres., TV Stations/Radio; and Dick Verne, Radio Net Exec. VP.

New programs include half-hour "Source Report," a thematic collage of youth-oriented issues mixed with AOR music, and a new "Rock Comedy." NBC also said that Don Pardo, the voice behind many radio and TV shows (including "Saturday Night Live"), will do individual station ID's.

NBC research demonstrates that affiliates have close to 400,000 listeners per average quarter hour, capturing 37% of the 18-34 population in measurable listening markets.

**CBS** Radio Mystery Theater is now broadcast Monday through Friday nights only, not seven days a week. In making the decision, Dick Brescia, VP and GM for the net, noted that peak listening seems to be during the week.

Bob Keeshan, better known as Captain Kangaroo, makes his radio series debut on CBS with a four minute weekday feature, "The Subject Is Young People.'



Robert Fuller, CBS Radio Division Press Information Manager, has been promoted to Press Information Director. Other people moving up at the net are Clair Neff, former Deputy Archivist, who became Manager of News Operations, and account exec. Gregory Lincoln, appointed Director of Marketing.

RKO has signed its first 50 affiliates, reaching a goal VP and GM Tom Burchill said the net wanted to achieve by the end of 1979

John Watkins becomes Manager and Chief Correspondent of RKO's new Washington Bureau. Watkins is the former Manager of Broadcast Operations for Mutual's WCFL/Chicago.

AP begins its coverage of the Winter Olympics next week (Jan. 14). "Going For The Gold" is a 90second morning drive feature which remembers past glories and defeats and looks ahead to U.S. prospects at Lake Placid. The series runs for two weeks.

AP and the New York Times offer a computerized databank of political information to help subscribers cover the 1980 elections. AP supplies the content, the Times supplies the terminals.



ABC has named Michael Winter to the newly created position of Director of Creative Services. Winter has been with ABC's Leisure Attractions group.

NPR has elected three public members to the Board of Directors: Ritajean Butterworth of Seattle, Cathleen Douglas of Washington, DC, and David Rockefeller. Jr. of New York. New faces at the net include Arthur Roberts, who will be Chief Financial Officer and Assistant Treasurer, and Gail Perruso, who's been named Senior Scheduler for Satellite Distribution Systems. Roberts has been **Director of Budget and Finances** for the DC Public School System. Perruso comes to NPR from Mutual, where she was a Computer Operations Manager.

NPR also has a new ad agency, Staley Fox, Inc., of New York.

Mutual has five new show biz stars as drama series hosts: Lorne Greene, Andy Griffith, Vincent Price, Cicely Tyson and Leonard Nimoy. Hosts introduce drama series episodes and narrate the stories

Lynn McIntosh, former Operations Manager at WIS/Columbia, SC, has joined Mutual as Regional Manager

# FCC: At A Glance

#### **Continued from Page 4**

Reimbursement **Proposed For Public Participation In Rulemakings** 

Individuals and small businesses could be reimbursed for expenses incurred while participating in FCC rulemakings, if Congress provides the money, estimated at \$500,000. The FCC has proposed a one-year pilot program which would reimburse such costs as research done in connection with a presentation to the commissioner, legal representation, and travel to Washington.

However, Commissioners Bob Lee and Abbott Washburn opposed the proposal. Lee said the program would only create more bureaucracy and divert the already overburdened staff from their present responsibilities. Washburn questioned whether the Commission has the legal authority to pass out public funds for such a reimbursement program.

A Look At Hazards Of **RF** Radiation OK, **But Don't Change** Standards

Some broadcasters, like Donald Smullin, Oregon Association of Broadcasters Pres., felt the FCC should leave a study of the possible health hazards of RF radiation to the Enviromental Protection Agency or the Occupational Safety and Health Administration. Others supported an FCC study of health effects of radiation, but all agreed recently that stricter standards should not be imposed.

Broadcasters pointed out there have been no recorded health problems linked directly to RF radiation. NAB said broadcasters should be the first to feel the effects, and so far, "We are unable to report any known cases of radia-tion sickness." Reply comments are due March 15.

### Licensee Forced To **Make Financial Disclosure To Citizens'** Group

Alaskans for Better Media (ABM) received FCC approval to see confidential financial information regarding Northern Television, Inc., which owns KBYP and KNIK/Anchorage and KFRB/Fairbanks, as well as two TV stations. Noting that it had allowed disclosure of financial records in the past when a licensee makes financial difficulties an issue, the Commission

allowed ABM to see Northern's financial reports for the last five years. ABM has challenged the stations' renewals, saying they engaged in network clipping to include more local commercials. Commissioner Abbott Washburn dissented, saying Northern discussed general market conditions in its renewal application and not its personal financial difficulties.

### **XETRA Denied Access To Rival's Financial** Data

Noble Syndications, which produces radio programming for XETRA/Tijuana, asked the FCC for permission to examine annual financial reports of several San Diego radio stations, but the Commission turned them down. KSON, KGB, KPRI and KIFM are in the middle of a court battle seeking to prevent Noble from delivering material to XETRA for broadcast into the San Diego market.

127

Noble alleged the San Diego stations made their financial status an issue by claiming XETRA's broadcasts created unfair competition. Under the Freedom of Information Act, station finances can be made public if relevant issues exist. In denying Noble's request, the FCC said access to individual station's finances was unnecessary because it annually publishes complete San Diego market data which is available to Noble.

# ROD BACKS UP HIS "TALK" WITH ACTION:

WPEZ deb 30 WRKO add **KRBE 25-22** WZUU 22-18 KRLA deb 28 KIMN on WBLI on WICC on JB105 add WKEE on KNOW add WNOE add **WFMF 27-23** KXX106 21-9 WSGN add Y103 deb 38 WAPE 21-18 WSGA add 26 95SGF on WBBQ on WLAC deb 26 WSKZ deb 27 WRJZ add WAYS add **KIOA** on **KLEO 28-23** WOW 29-23 Y94 27-24 **KRSP** on KLUC 29-26



KRUX add KORL add 30 WTSN deb 23 WHEB deb 37 K104 deb 36 WFBG deb 38 14WK 40-37 V100 on WCIR on WXIL add WAAY deb 29 WHHY 20-18 **WERC 22-20** G100 add 31 WCGQ 29-24 WSEZ 32-28 **WISE 34-28** WANS-FM 28-21 CK101 34-28 FM99 32-28 **WKXY 21-17 KQWB-FM 25-17** WAKX 25-23 **KENI deb 23 KBDF** on KQDI on **KBOZ** on KOOK on KRLC on

# "I DON'T WANT TO TALK ABOUT IT" ROD STEWART

PRODUCED BY TOM DOWD



**ON WARNER BROS. RECORDS** 



## Smoking 'N' Driving: A Deadly Combination



Drinking + Driving = Danger. However, driving and smoking may be almost as deadly. According to a recent study conducted by **State Mutual Insurance**, smokers are two-and-a-half times as likely to have a fatal auto accident as non-smokers.

Furthermore, the survey revealed that smokers were nine times more likely to kill themselves than non-smokers and that smokers were murdered more than twice as often as non-smokers.

# Grammys To Air Via National Syndicated Radio Network

The 22nd Annual Grammy Awards will be broadcast nationally via a syndicated radio network through a production agreement with Los Angeles-based Gary Standard Productions, Distribution of the program-

The 22nd Annual Grammy Awards ming will be handled through TM ill be broadcast nationally via a **Productions'** Dallas offices.

Produced in cooperation with the National Academy of Recording Arts and Sciences (NARAS), the series of programs will feature many

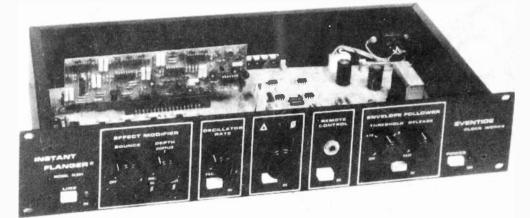
### UNUSUAL MARKETING PLAN

# Firesign Theatre Cassettes Available Via Mail

In what may be the first offer of this type, "The Firesign Theatre Chronicles," a six-cassette package of comedy material, is now available only via mail order and solely in cassette form from Rhino Records. The cassettes consist of highlights from the comedy troupe's current National Public Radio series, "The Firesign Theatre's Campaign '80."

This series, a satirical view of the upcoming elections, will be running until November of this year with one "best of" cassette mailed to subscribers every two months for a fee of \$30 post paid. For further information contact Rhino Records at 11609 West Pico Blvd., Los Angeles, CA 90064, (213) 473-5731.

# **Eventide's Flanger Enters New Phase**



**Eventide Clockworks Inc.** has introduced a plug-in card for their "Instant Flanger" unit, which gives the unit "Instant Phaser" capability. This plug-in card, the BPC101, is interchangable with the SDC-1 Flanger Card and utilizes electronic phase-shift networks to generate frequency cancellations in the audio signal, rather than the bucket brigade devices used in the Instant Flanger.

Cost of the BPC101 Phaser Card is \$233. However, the FL201 Instant Flanger may be purchased with either the SDC-1 Flanger Card or the BPC101 Phaser Card for \$615, or with both for \$848. For further information contact Eventide Clockworks at 265 West 54th St., New York, NY 10019, (212) 581-9290.



# France's "Underground" Radio

"Underground" radio in France is alive and well, albeit illegal. Radio CGT (Confederation Generale du Travail — the communist-led labor union) broadcasts its own news and editorials from constantly changing locations while under continual threat of fine or imprisonment. The CGT charges the French government with managing news for political purposes and contends that the views of the political opposition aren't covered.

The state-run radio/television industry in France prohibits commercial stations comparable to those in the U.S. However, authorities, afraid of provoking even more political controversy, have made only token raids on the bootleg facilities.

Jamming of CGT broadcasts by the police has succeeded in only temporarily silencing the station. To counter these measures, CGT technicians frequently change antenna direction, in the process losing many of their listeners who must readjust their dials in order to resume reception. Neverof the Grammy nominees and presenters as in-person guests and includes a three-hour special previewing the contemporary music and artists nominated, designed to air the weekend prior to the **CBS**-televised Grammy Award Presentations. Exclusive live on-the-scene celebrity interviews and reports from the Shrine Auditorium on the day of the ceremony as well as a live stereo radio simulcast of the televised presentation on February 27 will also be part of the series of programs.

Kenny Rogers will host the Grammy Awards program with Gary Standard serving as Executive Pro-

# Religions Increase Radio Ad Expenditures

A recent \$70,000 12-week radio campaign conducted by the Catholics of the Delaware Valley (the Philadelphia-New Jersey area), featuring testimonials from folk singer Arlo Guthrie, Pope John Paul II, Los Angeles Dodgers first baseman Steve Garvey, Philadelphia 76'ers basketball coach Billy Cunningham, and 16 other noted Catholics, is part of a larger trend toward increased media ad spending from religious groups.

According to the Wall Street Journal, the phenomenon began in the early 70's but has gathered most of its momentum during the past two years. One reason cited for the increased expenditures is to counteract the lucrative media efforts of TV evangelists, who many clergymen feel are giving the public a distorted view of religion. Ads range from testimonials to slice-of-life dramatizations with Lutherans and Methodists the leading exponents of religious advertising, which could provide a generous amount of revenue for radio in the upcoming decade.

theless, the station still manages to remain on the air for 12 or more hours per day. But the biggest problem the CGT faces is the attitude of the French citizenry who, while defending the station's right to exist, remain largely unconcerned.

# Computers Rate Radio Revenues in 400 Markets

The **Radio Information Center** has introduced a new computerized method whereby a radio station can analyze its economic growth in comparison with other stations in its market and also evaluate the acceptance of radio by local, regional, and national advertisers.

Available in more than 400 individual radio markets, these "Custom Reports" include comparative data regarding the market's growth in local revenues, market retail sales, and national/regional revenues, as well as toward similarly-sized markets. For example, a market's revenue growth from 1970, 1977, or 1978 is measured against similar data for the state as well as nationally, and compared with McCann-Erickson estimates for all advertising.

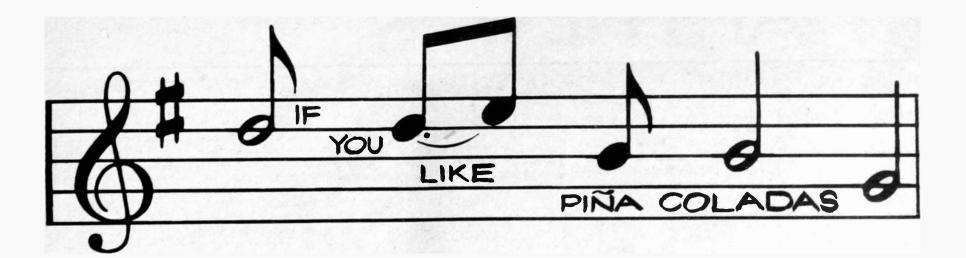
These "Custom Reports" are available for \$20 when purchased with the Radio Information's Center Basic Report, which analyzes radio revenues for all measured markets. For further information contact the Radio Information Center at 575 Lexington Avenue, New York, NY 10022, (212) 371-4828.

ducer of the radio series. Gary Kleinman will produce, assisted by Barry Koff and Susanella Rodgers. Distribution of the series will be directed by Ron Nickell. Executive VP of TM Special Projects.



As you lie in bed clinging to the last strands of sleep, a cheery oddly-metallic voice suddenly calls to you from your bedside, "Good morning. It's 6:30 — time to wake up ..." You resist your natural reaction to take this bearer of ill tidings and throw it against the wall. After all, your friendly wake-up call came courtesy of your new \$100 watch.

The synthesized speech of this talking alarm watch from Windert Watch Co. of Los Angeles is but one of the latest developments in electronic timekeeping devices. Along with steadily getting smaller and less expensive, these watches are continually adding extra functions, ranging from telling time in up to eight different time zones, programmable memories for important dates, playing snatches of various songs, to the aforementioned talking alarms.



YOU'LL LOVE

# "HIM" BY RUPERT HOLMES " THE SECOND SINGLE FROM THE SMASH ALBUM "PARTNERS IN CRIME"



RUPERT HOLMES AIRDATES 1/14 - MERV GRIFFIN SHOW 1/19 - AMERICAN BANDSTAND/ABC

1/23 - TONIGHT SHOW/NBC 1/31 - MERV GRIFFIN SHOW 2/9 - DON KIRSCHNER'S ROCK CONCERT SOUNDSTAGE PBS NETWORK (CHECK LOCAL LISTING)

Produced by Rupert Holmes and Jim Boyer for The Holmes Line of Records.

MCA RECORDS

**OUT NOW!** 

Personnel Direction: Normand Kurtz Dartmouth Management Inc. 712 5th Ave. N.Y., NY 10019 (212) 765-3850

# WHAT'S NEW

# Lifestyle Demographics: Moving Toward A Fragmented Future

Page 10

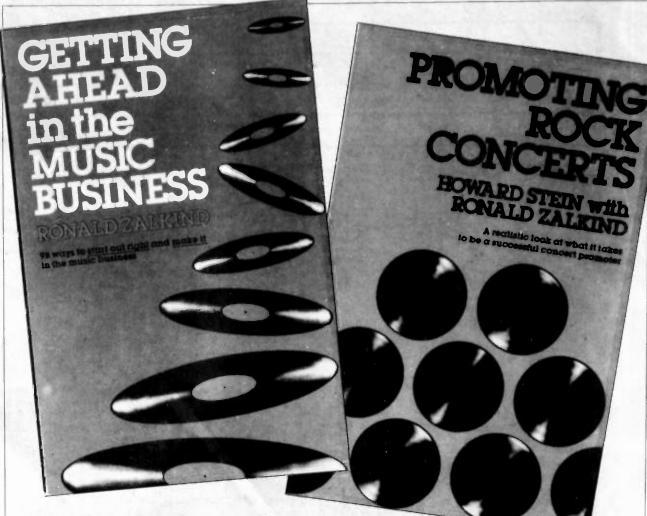
A recent survey conducted in Boston by the research firm of Wallace and Washburn provides valuable insight into the relatively novel concept of "lifestyle" marketing. Surveying 1700 persons aged 18-44, the study centered on over 300 artists/ groups by their relative radio station appeal and age/sex demographics, finding dramatic differences between the lifestyles of the audiences for individual artists/groups.

For example, Bruce Springsteen commands the most active media-oriented audience with Springsteen's fans being 92% higher than average among heavy (21 or more per year) record buyers, 146% higher than average among heavy (seven or more per year) concertgoers, 123% higher than average among heavy (21 or more per year) filmgoers, and 138% higher than average among students. In contrast, Joni Mitchell's audience ranks 45% higher than average among heavy filmgoers and 36% higher than average among heavy concertgoers, but 9% be/ow average among heavy purchasers of recorded music.

As evidence that the traditional demographics of age, sex, and income paint a less accurate picture of an audience's lifestyles than ever before, Wallace and Washburn cite Springsteen's audience as being 69% below average in income (making less than \$20,000 per year), but nevertheless being the most active group surveyed. Evidently, Bruce's troops feel it isn't how much you make, it's what you do with it.

Using an average index of 100, the following charts show the top five favorite artists for heavy record buyers, heavy concertgoers, heavy filmgoers, housewives, professionals/ managers, and students. A quick examination of these charts will reveal surprising differences between groups of people that traditionally would be lumped together by virtue of their age/sex/income demographics. This sort of fragmentation among demographic groups may prove to be one of the most far-reaching trends to surface in the Eighties, a fact which necessitates further research into this previously uncharted area

HEAVY RECORD I	UYERS	HEAVY CONCERT	GOERS
Bruce Springsteen	192	Steely Dan	275
ockson Browne	189	Bruce Springsteen	246
Donna Summer	154	Stevie Wonder	192
Stavie Wonder	154	Ioni Mitchell	136
Eagles	150	Linda Ronstadt	133
HEAVY MOVIEG	OERS	HOUSEWIVE	S
Bruce Springsteen	223	John Denver	207
Stevie Wonder	154	Barry Manilow	195
Billy (cm)	150	Elvis Presley	194
ont Mitchell	145	Johnny Mathia	170
lackson Browne	133	Frank Sinatra	142
PROFESSION	ALS/	STUDENTS	
MANAGERS/EDEC	UTIVES		
Frank Sinatto	153	Bruce Springsteen	238
Bob Dylan	145	Billy Joel	212
John Denver	133	lockson Browne	211
Landa Ronatada	129	James Taylor	209
Johnny Mathia	120	Fleetwood Mar	174



# Music Biz Books

Getting Ahead In The Music Business and Promoting Rock Concerts, a pair of how-to books recently published by Schlirmer, provide detailed practical information for those aspiring toward careers in either of these two fields. Getting Ahead In The Music Business, written by music business educator Ronald Zalkind, consists of 98 short career guidelines ranging from "don't register copyrights until there's a need to" and "don't forget to say thank you" to "find out whom to call." Each of these 98 "chapters" is supported with a generous number of specific examples and, while music industry professionals may find the volume's contents bordering upon second nature, the book is designed for those just starting out upon a career in the music industry.

Written by noted concert promoter **Howard Stein** and Zalkind, *Promoting Rock Concerts* gives the novice a complete overview of the various problems and rewards of rock concert promotion. Contracts, riders, security, how to get acts, complete financial breakdowns of actual concerts promoted and more are all covered in detail. In addition, the book contains a number of diagrams, worksheets and reference material unique to the field. Both books are available in paperback for \$6.95.



### Alix Appointed GSM For TM Special Projects

Jack Alix has been appointed General Sales Manager for TM Special Projects. A 17-year veteran of the radio industry, Alix's background includes serving as an air personality at WPGC-AM-FM/Washington, DC, WEAM/Washington, DC and WLEE/Richmond, VA. Most recently Regional Sales Manager at WRVQ/Richmond, Alix also created, hosted and marketed the "Rock and Roll Roots" syndicated special.

### West Named Nat'l Promo Dir. At Aries II

Randy West has been named to the post of National Promotion Director at Aries II Records. Prior to his joining the Woodland Hills. California-based label. West served as Program Director of WFIF/New Haven, having previously been Program Manager at WHVW-AM-FM/Poughkeepsie, NY as well as air personality at WALL-AM-FM/Middletown, NY and WRNW/Briarcliff Manor, NY.

### Werchen Upped To VP/Business At Phonogram

David Werchen has been promoted to Vice President of Business Affairs at Phonogram Inc./Mercury Records. Werchen most recently served as Director of Law for the firm. Prior to joining Phonogram, Werchen held the post of Associate Council of Business Affairs for the Polydor and Phonogram organizations.

### **Kooper Forms Video Software Firm**

Veteran record producer-performer Al Kooper has announced the formation of Home Entertainment Network. This new firm, a division of video software distributor Select Video, will acquire and distribute existing video tape of recording artists. Kooper will serve as Executive Director for the firm, which will manufacture all its own product and distribute it to over 3000 retail outlets nationwide.

Home Entertainment Network is located at 1680 North Vine St., Suite 300, Hollywood, CA 90028, (213) 469-6249.

### Orr Named Nat'l Sales Mgr. For Polydor

Tony Orr has been promoted to National Sales Manager at Polydor Records. Orr most recently served as Regional Marketing Manager, Northeast for the label, having previously spent six years with Columbia Records in various capacities. Prior to joining Columbia, Orr served as Sales Manager for the Detroit-based Arc-Jay-Kay Distributing Co.

### **Talmadge Forms Firm**

Art Talmadge has announced the formation of a new firm, Art Talmadge Associates, which will act as a representative for companies in the music and related fields. ATA will specialize in the coordination of services for firms located outside New York City and will offer advice in the following areas: marketing, advertising, promotion, public relations, distribution coordination, production, pressing, album design, graphics, liaisons with performance organizations and songwriters, and the retention and supervision of legal counsel.

For further information contact ATA at 870 7th Avenue, New York, NY, 12121 581-4680.

### **Retail Report Card Firm Formed**

Retail Report Card is a novel marketing and merchandising service, designed to provide in-depth sales information in markets where the records are receiving airplay. One of the unique features of Retail Report Card is its concentration upon secondary and tertiary markets rather than major markets.

Retail Report Card works out of your own offices and provides immediate sales and stock feedback. For further information contact Retail Report Card at 2310 Ocean Park Blvd.. Suite B. Santa Monica, CA 90405, (213) 450-5403.











# THE RKO RADIO NETWORK. IT'S GOING TO TAKE MORE THAN MUSIC TO MAKE IT IN THE 80'S.

The RKO Radio Network gives you:

Demographic news and information for young adults. Flexible scheduling and integratable programming. 24 hours of news and public affairs features, a total information source. Six exclusive, stereo-produced music specials available for local sale. Top quality audio with a full commitment to satellite and stereo program transmissions. Use of Interkom, our computerized communication link to you, and a local program data bank. Competitive compensation and minimal inventory clearances. Station management services in programming, sales, research, promotion and engineering.

> The RKO Radio Network. Lifesound of the 80's.

R&R/Friday, January 11, 1980

# **SHALAMAR** "The Second Time Around"



# First Time Around At:

WABC add 15	
WXLO deb 27	
WPGC on	
KEARTH add 27	
KRLA 18-10	
WFBR add	
FM100 add	1
KIIS-FM 12-3	
WTIX add 40	
WNOE on	
WBBQ deb 26	
WKIX 29-19	
WROV on	

WHAP on WRFC on **WXIL 3-4** WSEZ 38-31 WISE add **WAGQ 30** KROK on KTLK on KJOY on KHYT 8 **KBIM** add

KWSL on

### From Their Hit Album



Is a major communications chain about to lose its president? We hear that the call of ownership will soon leave a large vacancy in a big corporation.

Congratulations to John Long and his new bride, the former Sharon Kelley. The pair were wed December 21st.

And while we're congratulating people . . we hear that Charles Giddens, currently GM of KFMK/Houston, has been promoted within the First Media Corporation to Vice President. Certainly a well-deserved promotion, but does this mean yet another move for the Giddens family?

A lot of talk in L.A. about all the great Top 40 numbers this time around, but take a look at this. There are several ARB books that show the call letters of KFI/Los Angeles, and the regular L.A. book doesn't tell the whole KFI story (2.9-3.3). The "consolidated L.A. book," which contains several of the surrounding counties, shows KFI going 3.9-4.5, and the Santa Ana-Anaheim-Garden Grove (Orange County) book moved KFI 3.9-5.1. Meanwhile in San Diego, KFI moved 2.4-2.8. KFI's 50kw signal really gets around, and we're waiting now for KFI's Phoenix numbers to come in. Congrats to John Rook and Biggie Nevins and the entire KFI staff.

STREET TALK



WPEZ/Pittsburgh has a new morning man he's John Debella from WLIR/Long Island. The former AOR Production Director will try his pipes at being a Top 40 morning jock beginning January 28th.

Across the state in Philadelphia, WIFI MD Jeff Robbins has announced his resignation, effective January 18th, to move to Los Angeles. Jeff will be setting up his own artist management firm on February 1, appropriately called Jeff Robbins Management.

Eddie Rogers has joined Bob Savage at WNOX/Knoxville. Eddie will do mornings, moving from WMJC/Detroit.

Are Burkhart-Abrams about to gain an AOR foothold in the Big Apple? Street Talk hears that WPIX-FM/New York has approached the duo about helping their ailing operation. No contracts have been signed yet, but we may know more by next week.

Gary McKenzie has resigned as News Director for KIIS & KIIS-FM/Los Angeles to join the RKO Radio Network in New York on January 15.

2-30 tix 826-5553 SASE Wr:Perfect Cook, Box SAN MATEC

a to Grateful Dead 763-8666 caught in the rain... 610 KFRC 28 EVICTION AID If you'd been scanning the "Personal Column" in the San Francisco Chronicle's "Want Ads" during mid-December, you might have spotted this ad placed by KFRC/ San Francisco PD Les Garland.



ROLLING STONE GATHERING ... - It was Rolling Stone's (the magazine) annual Christmas party in New York, and the musical entertainment was provided by a band called the "Dry Heaves." The group, actually made up entirely of Rolling Stone (the magazine) staffers, fea tured the lead guitar work of RS Publisher Jann Wenner. Jann led the group in a questionable version of "Like A Rolling Stone," walling away (at left) while Rolling Stone (the group) Mick Jagger watched (at right) from the wings, displaying both a new beard and an expression somewhere between delight and utter horror.

### **Merry Christmas To** You Too, Fella!

It all started at one of those infamous office Christmas parties. This particular staff gathering was held in the offices of CKST/Edmonton, and staff newscaster Fred Griffis thought it would be kind of funny to turn the radio on for some entertainment. The funny part. Fred thought. was when he tuned in CHED/Edmonton (a competitor) on the radio. Apparently not so funny, because Fred was summarily fired in front of a dozen other guests!

One thing led to another and CKST News Director Jason Edwards resigned in protest, upset that Fred was zipped and unnerved at the way it happened. Even the Canadian Federal Ministry of Labor began an investigation into the dismissal.

But wait . . . this story does have a happy ending. CHED News Director C.R. Nichols offered Fred a job on the news staff at CHED and Fred willingly accepted. Mr. Nichols denied that all the publicity generated by the Christmas party incident had anything to do with his hiring Griffis, but we think the Christmas spirit is alive and well anyway.

THE ELECTRIC WEENIE, RADIO'S NUMBER 1 GAG SHEET GETS LETTERS . .

RICK DEES, KHJ . . . "Hi Tom! Happy 1980! Congratulations on your comedy success: Thanks for the help! P.O. Box 25-866 Honolulu, Hawaii 96825 (808) 395-9600

LS & O



BEN SCOTTI PROMOTION WISHES TO THANK BARBRA STREISAND BARBRA STREISAND & DONNA SUMMER OLIVIA NEWTON-JOHN **BOB DYLAN** FOREIGNER DOLLY PARTON DDIE RABBIT LEIF GARRETT STEPHANIE MILLS HALL& OATES ALICE COOPER ATLANTIC RECORDS WARNER BROS RECORDS SCOTTI BROS RECORDS **CBS RECORDS** RCA RECORDS ELEKTRA RECORDS MCA RECORDS 20TH CENTURY-FOX RECORDS NBC TELEVISION **CBS TELEVISION** WARNER BROS FILMS FOR A GREAT 1979

> Ben Scotti Promotion... the largest independent promotion company for phonograph records in the world.

London Los Angeles Tokyo Ben Scotti Promotion, Inc.+9229 Sunset Boulevard + Los Angeles, California 90069

R&R/Friday, January 11, 1980



Hello to 1980 . . . and now before my crow's feet turn into pterodactyl tracks, let's attempt a new beginning. I hope your holidays were filled with something or other. Hollywood had another huge round of parties and partings. Walter Matthau sez he was 6 feet tall before he was 12 years old . . . and about that same time he beat up a neighborhood kid named Rocky Graziano. George Burns, who at 83 looks younger than most record promoters, just donated a grocery store and land in Canoga Park, CA to the Motion Picture Country Home and Relief Fund. It's worth about \$400,000. George used to sing on the streets of New York with a group of five-year-olds who called themselves the PeeWee Quartet. (I know what you're thinking . . . If passers-by wouldn't donate money . . . they would display their peewees!) David Doyle of "Charlie's Angels" told me that his dad was the insurance man for Marlon Brando's family . . . back in Omaha. David grew up in Lincoln, NE.

Each year at Scandia I am privileged to attend a lunch in the wine cellar at the posh restaurant. It's hosted by TV producer Collier Young and most of Hollywood's great writers and producers are in attendance . . . (the only reason I am invited is because I've sworn I wouldn't mention the incident about Collier and the entire WAC regiment in the 50's). Following our annual fun outing two weeks ago, Ed Asner, wearing his Lou Grant costume, and Bill Dana and I were shuffling up the stairs (they wisely put us in the wine cellar) to get to our vehicles.

As we passed the bar, a stunning-looking girl named Sabrina bounced near, as most eyes in the place ogled her scant outfit, which resembled something out of a Mickey Spillane novel.

She mentioned that she was

who attended bi-weekly meetings of a literary club that had as its members some of the high mucky-mucks in print. At that point, Mr. Asner, looking as though he was re-creating an old "Mary Tyler Moore" episode, glared at the shapely lady and said, "Hey, Bill and Gary and I just came from the most important group meeting in this town . . . Collier Lungs Yunch!"

Jim Bacon, the syndicated newspaper columnist and author, is the only man I know who bought a Studebaker from Dan Rowan (in 1950) when Dan was a used car salesman in Van Nuys... and bought a drink from Dick Martin (when Dick was a used drink salesman at the Coach and Horseman in Hollywood).

My radio engineer Bud Stalker went back to Cleveland for Christmas and said it was colder than a bus-driver's grunt!





### CBS Continues Holiday Hot Streak

A timely assist from the NFL helped CBS edge NBC to take home its third consecutive Nielsen victory (CBS won for the weeks ending Dec. 23 and 30, during the holiday break). A close three-network race for the week ending January 6 had CBS winning with a 20.2 average rating; NBC, also aided by football, second at 19.7; and ABC, going on series power alone, third at 18.9.

The NFL semifinal game Sunday (1-6) between the Rams and Buccaneers slipped over into prime time in some parts of the country and thus ended up taking the top two positions, with CBS's postgame show finishing first and the game itself second. CBS also took the next three positions: 3) "60 Minutes" 4) "Dallas " and 5) "Alice." The remainder of the top ten was composed of 6) "Eight Is Enough" (ABC) 7) "Dukes Of Hazzard" (CBS) 8) NBC's Orange Bowl telecast (the Rose Bowl did not penetrate into prime time) 9) "Three's Company" (ABC) and 10) "Mork & Mindy" (ABC), showing a noticeable improvement after its old Thursday time slot was restored.

In the second ten, ABC's "Benson" was 11th, followed by 12) "The Jeffersons" (CBS) 13) a tie between ABC's "Fantasy Island" and CBS's new "Dallas" spinoff, "Knotts Landing," which featured "Dallas" "hero" J.R. Ewing and made a strong showing, indicating that "Dallas" is collectively about the hottest series going 15) "Barney Miller" (ABC) 16) "Real People" (NBC) tied with "Taxi" (ABC) 18) "Charlie's Angels" (ABC) tied with Karl Malden's new "Skag" series (NBC), and 20) NBC's Frank Sinatra special.

MUSIC (AND COMEDY) ON TV — Donna Summer has an ABC special set for January 27... Steve Martin has a three-year contract with NBC for variety specials and other types of program development... The Second City comedy troupe, which launched several "Saturday Night Live" stars and is known for its syndicated "SCTV" show, are creating a comedy-variety pilot for NBC... Marie Osmond is set for several NBC specials, and that Pink Lady variety series should show up in March on NBC... Radio and TV joined in a novel cultural simulcast Wednesday (1-9), as 12 FM stations aired the soundtrack of a New York Philharmonic concert also shown on NBC-TV. The broadcast was the first of several live prime time cultural telecasts planned under the "Live From Studio 8-H" title.

Jumping the gun on the Grammys (see nominations Page 3), Dick Clark's American Music Awards are coming January 18 with Elton John and Cher hosting the ABC telecast (R&R 12-14). Nominations in the "Pop/Rock" field have Billy Joel, Barry Manllow, and Kenny Rogers battling for the Male Vocalist honors; Olivia Newton-John, Barbra Streisand, and Donna Summer (in one of four nominations) as top Female Vocalists; and the Bee Gees, Cheap Trick, and Supertramp up for top group. "Bad Girls," "Da Ya Think I'm Sexy," and "My Sharona" vie for top single, while Summer's "Bad Girls" LP competes with Led Zeppelin's "In Through The Out Door" and the Bee Gees' "Spirits Having Flown" for top album.

In the Country field, male vocalists nominated are Waylon Jennings, Willie Nelson, and Kenny Rogers. Female vocalists: Dolly Parton, Crystal Gayle, Barbara Mandrell. Group (or duo): Oak Ridge Boys, Rogers & Dottle West, Statler Bros. "Soul" male vocalists are Michael Jackson, Rick James, and Teddy Pendergrass; female vocalists: Glorla Gaynor, Stephanle Mills, Donna Summer. The top group nominees are Chic, Commodores, and Earth, Wind & Fire.

### yddeosoope:

MEDIASTAT DEBUTS VCR-TV VIEWING DIARIES: Beginning in 1980, Media Statistics Inc. will debut diaries designed to measure VCR usage as well as TV viewing. In addition to the columns devoted to traditional TV watching, the diaries include space for recipients to enter programs recorded that day, recordings played back that day, and whether the videocassettes were purchased, rented, or borrowed ... MCA TO RUSH-RELEASE "THE JERK," "1941" VIDEODISCS: Despite both films' recent openings in mid-December, MCA has announced Steve Spielberg's "1941 and Carl Reiner's "The Jerk," which stars Steve Martin, will be available on video-disc by April of 1980. Industry observers view the videodiscs' rush-release as either an attempt to undercut competitor RCA's upcoming entry into the videodisc market by offering fresh theatrical product from MCA-owned Universal pictures (something RCA, which owns no film studio, cannot do) or an indication of lowered box-office potential for the two films ...



# RADIO'S MOST WANTED VOICE.

In just twelve weeks, his brilliant One Voice album has soared past 2,000,000 copies. And radio has demanded a new single: "When I Wanted You." It's already pulling giant phones and requests from teens and adults in an unusually early display of Manilow power.

From the start, Barry Manilow and American Radio have created magic together. Music that moves people, gets them involved. MICEN WERRING WARE Music that makes every station playing a Manilow record "solid gold radio." It's a simply beautiful formula: Manilow sings, the radio plays, the country tunes in.

# "WHEN I WANTED YOU." ASUAR THE NEWEST BARRY MANILOW CLASSIC. FROM ONE VOICE. AL 9505

On Arista Records and Tapes. ARISTA

# **He's Got Friends In High Places**



WIFI add 96KX 17-15 KWK add 25 **KSLQ 20-18** WICC deb 28 WHYN on WKEE on WTIX deb 39 WNOE deb 39 BJ105 28-25 WSKZ add WRJZ add WNOX 30-26 KZ93 add

KCPX add WDFM add WFLB add WORD add **KRKE-FM** on **KTAC add** WTAC add WCIR on WSEZ deb 33 WANS-FM deb 34 KQWB-FM 26-25 **WSPT 27-24 KFXD 24-23** 

WEFM add

# ROBERT PALMER "Can We Still **Be Friends**"



**Produced By Robert Palmer On Island Records** 

> Manufactured And Distributed By Warner Bros. Records

# Brad Messer

## **Tom Fast And His Modern Fast Newsroom**

1.

"Tom, I don't believe it can be done!"

"But Mr. Mogul, I'm sure it can!"

Tom looked across the grey desktop at the radio station owner - his face was quite lined now - shook his head yes as he enthusiastically explained how WPOD in Podunk could compete and win big against the new brains-from-out-of town, tight-format station WBIG.

"I know you've had many bright ideas, Tom, but this is the real world and money doesn't come unless people buy spots, and the last spot we saw here was from spaghetti, haha."

"Just give me one month, Mr. Mogul. You'll see! WPOD News will be talked about and listened to, and I won't spend any of that money you say you don't have!"

Mr. Mogul was wise with years. He had seen radio in its glory days and lived through its decline to computerized formats with flash cards. But young Tom Fast seemed so . . . so sure of himself, and fresh.

"All right, Tom, you can have a month. I won't tell you anything to do, and you won't ask me for any money, right?" Tom called the afternoon newspaper. "For my 8am and noon radio news, I want a live telephone call from your star reporter. He or she can explain that day's big local story. I'll have details for my WPOD listeners, and you won't have to spend money to get lots of local radio exposure. We'll try it for a month!"

The Podunk Press went for it.

"Gosh, no one from radio ever asked us before."

Down to the copshop Tom flew.

"Chief, somewhere in Podunk there's a crippled person, or a shut-in who stays in touch with 'outside' by listening to the police radios, isn't there?'

Sure there was. Tom telephoned ahead to briefly explain himself, then visited the modest home of 19-year-old Jimmy Ready, whose room was a maze of radio gear.

"I hear just about everything that goes on in Podunk, Mr. Fast, but I never have thought about hooking up with a radio station.

"It'll be easy, Jimmy, because when something's happening you just pick up your phone and tell me. Within a month your name will be well known around here. You'll really become an active member of our community in ways you never thought possible!"

Next morning Tom Fast visited the journalism teacher at school and sold him on a real community project that would

give good working experience to the students. Later Tom explained everything to the students. "We will put you on the radio with stories most news departments overlook. At first people will be surprised. Then your reports will quickly become like a good friend to everyone. Because you will be holding a mirror up to Podunk, and showing us ourselves!

The first assignment was easiest. They called it "Neighborhoods," taking their tape recorders to old and young for oral histories of the areas, with the librarian proving a big help in sketching beginnings and milestones. Assignment No. 2 was a bit more complicated, and covered City Departments, with the boss and some on-the-job employees telling how their Trash or Water or Street Repair operations operate.

The tape editing and narration was rough at first, but it was a beginning with great enthusiasm, and once Tom got it going it pretty well took care of itself.

Two weeks later Mr. Mogul walked into the busy little room where Tom's phone kept ringing, but it seemed Tom Fast was just too engrossed to take a break. Jimmy Ready phoned in a fire. Tom broke into a record with the live phone report. Someone called from right across the street and when the following record ended, Tom interviewed the person who could plainly see the blaze. It was great! WPOD listeners were beginning to take part, because they were getting the idea.

Mr. Mogul thought that was wonderful.

"Tom, the head of the Water Department told me, at Kiwanis lunch, all his people have started listening to WPOD again because we're in touch with our community. This is the most fun I've had in years!"

Fast smiled and felt good inside, but it was too close to noon and here came the call from Ace Writer at the Podunk Press. His story was about a decision to repave Elm Street. Not a press-stopping Pulitzer winner at all, but something local that WBIG wouldn't get from the state split on the wire, and all that local added up. As luck had it, today was the day to run the school journalism class report on the Street Department, so it came out sounding like a ten-person news department. Mogul hadn't spent a dime extra.

Before his trial month ended Tom Fast had managed to hook up with the local ham radio club and a group of CB'ers, so when the first spring rains and minor floods came, here came the information faster than he could handle it.

He didn't have to handle it by himself. Two unpaid interns were now beside him in the little newsroom, working free hours a day for class credit, learning how to tape and splice, criss-cross local stories, create followup files, and other newsroom operations.

In thirty days Tom Fast put together the beginning of a powerful local news operation, by giving people the opportunity to participate and by connecting with the available sources who had simply never been asked before.

'I have next month's work laid out" said Tom as Mr. Mogul - who was looking more relaxed these days beamed across the newly-polished light grey desktop. "Before the end of the month WPOD will have an unpaid movie reviewer and I hope a restaurant critic. WBIG has those syndicated features but ours will be about us, not New York or Los Angeles.'

"You said you wouldn't ask for any extra newsroom money a month ago, Tom, but tell me . . . isn't there something you really need in there?'

"Yes, sir, there is. Could we have one more telephone? If I get lined up with the little weekly neighborhood news-papers we're just gonna be swamped with local stuff!"

Credit to Grossett & Dunlap, Publishers, and to author Victor Appleton, for lines from "Tom Swift and His Photo Telephone," published 1914.

# Rip 'N' Read-

MONDAY JANUARY 14: The Revolutionary War ended in 1784. Tradition says this is the coldest day of the year. Marjoe Gortner 36, Faye Dunaway 39, Julian Bond 40. The first Be-In in San Francisco's Golden Gate Park 1967.

TUESDAY JANUARY 15: The late Martin Luther King Jr. born 51 years ago. The late Ronald W. VanZant of Lynyrd Skynyrd would have been 32, Captain Beefheart (Don Van Vliet) 39. Pentagon building completed 1943 in Washington D.C.

WEDNESDAY JANUARY 16: The "Noble Experiment" began 60 years ago today in 1920 as liquor was banned nationwide. Prohibition created the Roaring 20's. A.J. Foyt 45.

THURSDAY JANUARY 17: Cassius Marcellus Clay born 38 years ago in Louisville, TN, changed legal name to Muhammad Ali. "I'm serious. It's hard to be humble when you're as great as I am."

FRIDAY JANUARY 18: is overshadowed by tomorrow SATURDAY JANUARY 19 when Dolly Parton hits 34. Phil Everly 41. Janis Joplin would've been 37.

# FOURPLAY THAT GETS RESPONSE

# NEIL DIAMOND "September Morn"

Added This V	Veek At:	
WCAO	WHBQ	KAAY add 21
WRKO	WLAC	KWIC
KRBE add 19	WGH	KPUR
KRLA add 26	KOFM	KKLS
KOPA add 29	WZZP	WAKX
WBBF add 25	KJRB	WRKR
JB105 add 33	KRUX	WNAM
WKBO add 28	WJBQ add 23	KQDI
140	WFBG	KBOZ
WTIX	WEEO	KOOK
WJDX add 29	WXIL add 30	KRLC
WAXY	WHHY	KREM
BJ105 add 40	WCGQ	WDRQ
WSGA add 28	WISE add 35	

FROM THE ALBUM "SEPTEMBER MORN" PRODUCED BY BOB GAUDIO

# SANTANA "You Know That I Love You"

This Week'	s Adds:	
WFIL	WFMF add 28	WNCI
WRKO	WJDX add 28	KROY
<b>B100</b>	KWEN	KGW WRBR
WAEB	WISM	WNDN

This Week's Moves: WIFI 18-13 KEARTH on

WPEZ 25-22 KRBE 26-9 94Q 11-9 KDWB 30-27 KSLQ 19-13 
 KEARTH on
 KNOW 18-13

 KFI on
 WTIX 31-25

 KFRC on
 WNOE 31-26

 KIMN on
 Y103 22-18

 WTIC-FM 20-16
 WAYS 35-32

 KLIF deb 29
 KLEO 17-15

WOW 32-24 KRKE-FM 8-4 KENI 19-11

### FROM THE ALBUM "MARATHON" PRODUCED BY KEITH OLSEN IN ASSOCIATION WITH SANTANA AND DAVID DEVORE

**KENNY LOGGINS** "This Is It"

### KENNY LOGGINS/This Is It (Columbia)

# WNBC add 28 WCA( WKBW 13-6 F105 d WFIL 18-10 WRK( WIFI 5-5 Z97 14 96KX 21-19 KVIL WPEZ 15-9 KVIL

 WCAO 16-8

 F105 deb 30

 WRKO 29-26

 Z97 14-1

 KVIL 22-17

 Y100 7
 KE

 WLCY 4-4
 KF

 WGCL 13-9
 B1

 Q102 4-2
 KJ

 WZUU 12-8
 KI

KEARTH 11-10 KFI 25-21 B100 add 26 KJR 2-5 KIMN 12 etc.

### FROM THE ALBUM "KEEP THE FIRE" PRODUCED BY TOM DOWD



Added This Week At:				
WRKO	WHBQ			
KRBE add 30	WLAC			
Z93	92Q			
94Q add 28	WAYS			
KJR	WGH			
WTIC-FM add 31	WRVQ			
KC101 add 30	KOFM			
WICC	KRAV			
WPST	KLEO			
PRO-FM	KZ93			
140	WISM			
WKEE	KING			
KLIF	KJRB			
WTIX	KLUC			
95SGF	KORL			
WBBQ	WJBQ add 22			
	13FEA			

WEEO WAAY WERC G100 add 29 WFOX **WCGO** WSEZ WISE **FM9**9 KKRC add 25 **KKLS** WEAQ add 30 WNAM WRBR KENI KODI KFXD

## TAKEN FROM THE ALBUM "HYDRA" PRODUCED BY TOTO & TOM KNOX

The Best Singles Are On Columbia Records



"The winners will be those who can successfully market their station just as a box of cereal is marketed — day in and day out."

# Extended Measurement – Radio's "Box Of Cereal"

The techniques used to attain successful ratings are about to undergo a revolutionary change. The cause of this revolution is Arbitron's broadening use of the Extended Measurement survey technique, which basically involves radio measurement on a virtual year-round basis. The winners in the revolution will be those who can throw off the blinders of gearing up for a four-week sweep and successfully market their station just as a box of cereal is marketed — on the shelf, so to speak, day in and day out.

### **Coming Your Way Soon**

For the past two years, Arbitron has been testing the Extended Measurement technique in Seattle, New Orleans, and Indianapolis. The tests have shown Arbitron that longer sweeps are beneficial to better measurement of our medium, so the push to measure more markets for longer periods of time is underway. In December, the top three markets, plus San Diego, approved the continuous survevs, beginning with a "Spring" quarterly sweep that will begin February 28th and last for 12 weeks. Summer and Fall 12-week sweeps will follow, with 48-week continuous measurement in effect next year. Besides the top markets (and ancillary markets included in their TSA's), other markets will have the chance this year to see Extended Measurement implemented in their respective areas. Most of the top 20 markets will have the opportunity to approve XM for implementation effective with the XM "Fall" sweep, starting September 4 and ending November 26. Even if you are not in a top market, make no mistake about it - Extended Measurement is the wave of the future, and most markets will have XM in place in the next two years

### **Marketing And Budgeting Implications**

The advent of Extended Measurement poses tremendous problems and opportunities for station management. If you are in a market with 48 weeks of surveys per year, can you afford not to keep a high profile in the public's consciousness? Do cereal makers only put their product on the shelf four weeks at a time? No, you must now begin to plan to market your station consistently, and you must budget accordingly. The coming of Extended Measurement might mean that the radio industry may finally learn that successful ratings don't come just from hypoing. Successful ratings will now go to the stations that budget and plan for a year-round battle to remain tops with the public.

How will this affect station costs? Obviously, marketing a product (your station) for 48 weeks will cost more than making plans for a four-week survey. However, wise planners and marketers can make the money spent in a four-week blitz stretch longer when a consistent plan is set up and adhered to. The key here is to plan realistically for the year, review the budgets as your year progresses, but don't lose sight of the total marketing goal — good ratings year-round. If a broadcaster gets a good book in the first quarterly report, he/ she may then want to shelve plans for the next survey. Wrong-o! A consistent approach, and the proper budgetary support, will work best.

### **Programming Implications**

Besides the proper use of outside media to market your station, you must also consider your onair sound. Packaging a cereal with an attractive look is great, but if the product itself isn't tasty, not much chance for repeat business. As a result, the PD should be involved in helping to set the marketing tone for the outside media campaign, making sure the message is realistic and consistent with what the on-air product can deliver.

As with station management, program management faces some tremendous problems and opportunities as Extended Measurement comes into being. When will you run that syndicated special you were hoping would boost your numbers? What about on-air contests and promotions -will they still be important under the Extended Measurement setup? Most importantly, when will your air staff be able to take their vacations - do they all go at Christmas? Seriously, it may be inevitable that air talent will feel more strain at being "onstage" 48 weeks a year, and this may have some negative impact on creativity and freedom enjoyed by jocks. PD's may now become part of the marketing team, and as such some may react by tightening their control over the personalities, hoping to make sure the "product" sounds consistent year round. Perhaps automation might



John Hook of WLVA/Lynchburg, VA, called us this week to inquire. "What can broadcasters do to see that Arbitron doesn't get an over-representation of blacks in surveys?"

When Arbitron receives an overabundance of usable diaries from any group or demo. those diaries may be weighted down to more properly represent the correct proportions. For example, in the last Lynchburg report approximately 30% of the in-tab diaries came back from black households. The entries in those diaries were weighted to reflect listening from the approximate percentage of blacks in the metro, estimated by Arbitron to be about 20%. Weighting enables Arbitron, or any survey firm for that matter, to adjust returns to a more proportionate representation of reality.

If an over-return, or an under-return, in a particular demo or ethnic group occurs consistently in your market, contact your Arbitron account executive and the radio department at Laurel to register your feelings. Arbitron's field staff may be in a position in future surveys to take steps to try to obtain a more equitable diary return. The better the return, the less the need for weighting.

# Week In Review

### **Burke Calls It Quits**

Burke Broadcast Research, in business only a few months after its suspension of services last year, has now folded its operations permanently. See Page 1 for details.

### **Arbitron Cites 42 Stations**

As promised, Arbitron has mailed to agencies and others in the industry a brochure citing all the stations alleged to have run on-air survey announcements during the O/N '79 survey. A total of 42 stations in 12 markets were noted by Arbitron. Washington, D.C. market had the largest number of cited stations, 25.

### **Advisory Council Ballots Due Soon**

Arbitron has mailed to radio subscribers forms to nominate candidates for six open positions on the Radio Advisory Council. Nominations can be made for any of the following formats:

Beautiful Music (markets 1-50) MOR/Personality (markets 1-50) MOR/Personality (markets 51+) Contemporary (markets 51+) AOR/Other (all markets) Spanish (all markets)

Nominations are due at the office of the auditing firm supervising the election no later than January 14. Final election steps and results will be announced before the NAB convention.

become more prevalent, as stations search for ways to present a consistent, quality sound to the public. The future for you programmers will be an interesting one in a world of Extended Measurement.

### More Broadcaster Maturity

Extended Measurement, besides in theory being a better way of measuring radio listening, may also have an important side effect. With hypoing out of the question, due to cost and marketing factors, broadcasters may now be able to concentrate on the positive aspects of presenting their medium to the public. Fewer knee-jerk decisions, less hypoing, and more long-range marketing planning will hopefully lead to a more mature broadcast industry. The ad agency perception, widely held, that radio is the least mature of the major media, may be on the wane.

We are entering a new year, a new decade, and a significantly different way of measuring radio. Here's hoping that you will begin to think now about how to market and program your station to take the fullest advantage of what Arbitron's Extended Measurement offers. Have a happy and prosperous new year!

Jhan Hiber, former Manager of Radio Market Reports for Arbitron, is R&R Research Editor. Contact Jhan with any research or ratings question you may have.



# Radio & Records NATIONAL ARPLAY/30





# PRINCE "I Wanna Be Your Lover"

**Produced by Prince** 



on Warner Bres. Records

Advance Arb	itron Results	Houston	Boston	Pittsburgh
This data is copyrighted by Arbitron. No radio service many not reprint or use th Average Quarter Hour Shares are Mo Survey Area, 12+. Advance figures supplied by subscr tron.	is information in any form. onday-Sunday 6am-midnight, Metro	KMJQ Drops Almost Four, Remains No. 1;         BM Leader KYND Slips, Stays In Second;         Country KIKK-FM Up Solidly,         Rocker KRLY Jumps Almost Three,         Passes KRBE, While KFMK Up Two,         Triples Share         A/M '79       0/N '79         KCOII (B)       1.4         KENR (C)       3.6	Top Stations Increase In Stable Book;           WHDH, WJB, WBZ, WEEI Up;           WCOZ Passes WBCN In AOR Contest           J/A '79           WBCN (A)         5.2         4.7           WBCS (D)         9         1.3           WBZ (PA)         8.0         8.2           WCOZ (A)         4.4         5.0           WEEL (N)         6.7         7.2           WEEL FM (A)         3.6         4.4	KDKA Remains Strong:           AOR WDVE Soars, P/A WTAE Solid;           BM W8HH, Rocker WPEZ Drop Sharpl           A/M '79         0/N '79           KDKA (PA)         21.4         22.2           KQV (N)         4.4         3.8           WAMO (B)         4.8         5.3           WDSY (C)         2.3         2.4           WDVE (A)         7.6         7.5           WEEP (C)         3.4         3.4
A-AOR, B-Black, BB-Big Band,	BM-Beautiful Music, C-Country, , N-News, O-Oklies, PA-Pop/ Spanish, T-Talk.	KEYH (S)         4.0         2.3           KCHB (RL)         9         1.1           KIKK (C)         1.1         1.3           KIKK (FW (C)         5.3         6.6           KILT (R)         4.6         3.8           KILT-FM (A)         3.9         3.0           KLEF (C)         .9         1.6           KLOL (A)         3.5         5.4	WHDH (PA)         10.6         11.1           WHUE (RM)         1.3         1.1           WHUE (RM)         2.3         2.2           WHTS (N/T)         5.0         4.1           WJB (BM)         9.5         9.9           WRK0 (R)         4.1         4.6           WRON (PA)         2.6         3.3	WFFM (IPA)         4.2         3.9           WIXZ (C)         9         1.0           WJOI (BM)         3.7         4.0           WKTQ (R)         2.9         2.5           WPFZ (R)         4.5         2.3           WPTT (BM)*         1.6         3.5           WSIH (BM)         8.7         6.8
October/No	vember '79	KMJQ (B)         11.8         8.0           KNUZ (C)         1.5         1.4           KODA-FM (PA)         2.9         3.9	WSSI (BM)         2.8         3.1           WVBF (R)         6.0         5.9           WXKS (D)         5.9         5.5           WAAF (A)         1.2         1.6	WWSW (PA) 2.8 3.3 WXKX (R) 6.6 5.6 WYDD (A) 1.9 1.7
New York	Chicago	KPRC (N/T)         7.4         5.7           KQUE (PA)         4.4         4.2           KRBE (R)         6.6         4.5           KRLY (R)         3.7         6.4	San Francisco	<ul> <li>Formerly KDKA-FM</li> </ul>
WBLS Down, WKTU Nearly Tied For First; WOR In Solid Rebound; WABC Drops A Point, 4th Consecutive Decline J. V 78           J. V 78         O/N 79           WABC (R)         5.8         4.6           WADO (S)         2.8         2.8           WBLS (B/D)         8.7         7.1           WCRS (N)         5.0         5.4	Perennial Kingpin WGN Holds First, BM WLOO Closes Gap; AOR WLUP Suffers Steep Decline, WMET Gains Share; News WBBM, WIND Increase, Country Stations Up; WLS Slips, WBMX Drops J/A '79 0/N '79 WAIT (BM) 2.2 2.2	KTRH (N/T)         7.0         5.9           KULF (PA)         2.8         2.5           KXYZ (RL)         .6         1.1           KYND (BM)         8.4         7.2           KYOK (B)         1.5         1.3           KAWK (R) *         4.0         3.7           KFMK (R) *         1.0         3.0           * Han on-air announcements during the survey	KGO Remains Tops, All-News KCBS Gains, Becomes No. 2; KNBR Drops More Than 50%, KYUU Advances On P/A Scene; KFRC Has 4th Consecutive Down Book; Good Jump For KSOL, J/A '79 0/N '79 KABL (BM) 3.6 2.9	
WCRS-FM (D)         2.4         3.1           WHN (C)         2.9         2.7           WINS (N)         4.7         4.4           WJIT (S)         2.1         1.9           WKTU (D)         6.7         6.8           WMCA (T)         3.4         3.2           WNDCN (CL)         6         1.1           WNEW (PA)         2.6         2.0           WNEW-FM (A)         2.3         2.7           WOR (T/PA)         5.8         6.6	WBBM (N)         5.4         6.1           WBBM·FM (A)         1.8         2.1           WBMX (B)         5.5         4.2           WCLR (PA)         2.9         3.1           WDAI (D)         2.4         1.7           WEFM (R)         2.5         2.2           WFM (CL)         1.2         2.0           WFYR (PA)         3.1         2.9           WGC1 (D)         2.4         2.7           WGN (PA)         11.7         10.5           WIND (N)         4.0         4.3	Dallas-Ft. Worth KVIL-FM Rises, Now Number One; Country Leader WBAP Slips Almost Four Shares, Competitor KSCS Gains; Dancemusic Stations Increase A/M 70 0/N 79	KABL FM (BM)         3.1         3.0           KARA (PA)         1.3         1.2           KBAY (BM)         1.7         1.9           KCBS (N)         4.5         6.0           KDL (B)         2.7         3.4           KEZR (PA)         1.5         1.0           KFOG (BM)         3.4         3.4           KFRC (R)         5.3         5.0           KG0 (N/T)         9.1         9.2           KIQI (PA)         7         1.0           KHO (PA)         3.3         3.3	Tampa-St. Petersburg Beautiful Music WWBA-FM In High Jurr Increases Lead; AOR WQXM Number Two, Rocker WRBQ Rebounds; WDAE Gains, Buccaneer Football Help Country Leader WQYK Drops Into Tie
WPAT(BM)         24         30           WPAT(BM)         27         29           WPLX(A)         11         12           WPLX(A)         18         32           WQXR-AM-FM (CL)         12         15           WRFM (BM)         55         47           WRVR (J/A)         1.3         11           WTFM (PA)         1.8         17           WYNJ-AM-FM (BM)         19         17           WXLO (R)         2.6         17           WYNY (PA)         12         21	WJEZ (C)         1.7         2.5           WJD (C)         1.0         1.3           WJPC (B)         2.2         2.1           WKQX (PA)         2.5         2.7           WLAK (BM)         4.3         5.6           WLOO (BM)         7.4         8.2           WLS (R)         6.4         6.2           WLUP (A)         7.3         4.9           WMAQ (C)         4.3         4.5           WMLQ (C)         4.3         4.5           WMET (A)         1.2         2.2           WON (B)         2.4         2.8           WXRT (A)         1.7         1.8	KAFC (PA)         1.2         1.7           KBOX (C)         4.0         4.0           KFJZ (PA)         1.3         1.0           KKDZ-FM (R)         5.7         3.8           KKDA-FM (D/B)         4.7         5.8           KLIF (R)         2.1         2.3           KMGZ (PA)         5.4         4.8           KMGC (PA)         2.1         3.3           KNOK (B)         .7         1.5           KNUS (R)         2.9         3.3	KLOK (PA)         2.3         1.6           KMEL (A)         2.2         2.0           KMPX (BM)         2.4         1.3           KNBR (PA)         5.3         2.5           KNEW (C)         2.9         2.6           KOTT (BM)         2.9         3.0           KOME (A)         1.9         2.0           KBLX (BM)         1.4         1.3           KSAN (A)         2.5         1.7           KSFO (PA)         3.1         3.9           KSFX (R/D)         2.8         3.3	With WSUN           A/M '79         O/N '79           WDAE (PA)         4.5         6.1           WFLA (PA)         6.6         4.2           WFLA (PA)         6.6         9         7.3           WJW (BM)         7.7         7.3         7.3           WLCY (R)         4.0         3.6         6.0           WOKF (D)         3.4         3.7         3.7           WPLP (N/T)         1.7         2.4         WQXM (A)         6.3         8.4
Los Angeles Beautiful Music KBIG Surges To No. 1;	Philadelphia KYW Slips, Remains Atop Market;	KOAX (BM)         6.2         5.1           KPLX (PA)         2.1         1.6           KRLD (N/T/C)         6.8         7.3           KSCS (C)         6.9         8.2           KTXQ (A)         6.8         5.1           KVLL (R)         1.5         1.2           KVIL/FM (R)         9.3         99	KSIO (A)         .9         1.4           KSOL (B)         3.4         4.3           KYA (R)         2.0         1.7           KYA-FM (R)         1.4         1.8           KYUU (PA)         3.0         4.4	WRBQ (R)         5.8         7.6           WSUN (C)         5.7         6.0           WTMP (B)         3.9         3.7           WWBA (BM)         5.7         3.7           WWBA-FM (BM)         9.3         12.6           WYNF (R)         3.8         3.5           WSRZ (A)         2.3         2.6
KABC, KMPC Slump Without Baseball; KMET Down, Country KLAC Up Sharply; Rockers KFI, KHJ, KHTZ Gain J/A '79 0/N '79 KABC (T) & 0 60	WMMR Hits Highest Major Market AOR Share, All AOR's Advance; WDAS-FM Holds Grip On Black Audlence, BM WSSH Slips Ahead For Second Place	KZEW (A) 2.8 3.8 WBAP (C) 11.2 7.6 WFAA (N/T) 4.6 4.4 WRR (CL) .7 1.4	AOR KOME Now Top San Jose Station; BM KBAY Second; KLOK Slips To Third; San Francisco Stations Score, KGO Tops A/M'79 0/N'79	• WSHZ was formerly WQSH
KAL1 (S)       23       15         KBIC (BM)       50       61         KDAY (B)       25       24         KFAC-AM-FM (CL)       15       1.8         KFI (R)       29       33         KFWB (N)       41       41         KHJZ (R)       16       22         KHTZ (R)       16       22         KIS-FM (D)       28       28         KJOI (BM)       49       49         KKGO (J)       15       14         KLAC (C)       29       43         KLOS (A)       26       22         KLVE (S)       10       15         KMET (A)       64       58         KOPC (PA)       38       28         KNX (N)       34       40         KNX-FM (A)       28       27         KOST (BM)       32       3.7         KRTA (R/O)       32       3.7         KRTNQ (S) *       21       16         KUTE (B/D)       24       2.5	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Washington, D.C.WMAL Rebounds To Top; WPGC DropOver 3, WRQX \$250,000 TV CampaignNets More Than Doubled Share;A WASH Gains Nicely;WDOK Strengthens Black Lead;Dancemusic WKYS GainsA/M'79O/N'79WAVA (A)2.82.82.8WHUS (A)1.51.51.2WHUR (B)5.94.9WKYS (D)2.43.1WOOK (B)6.06.06.9WUST (B)1.51.51.0WYCB (RL)1.3The stations below are alleged to have broadcast on- air survey announcements	KARA (PA)         3.3         4.0           KBAY (BM)         5.2         4.9           KEEN (C)         2.6         2.9           KEZR (A)         4.5         4.4           KFAT (C)         2.0         2.4           KDFC (CL)         1.1         1.3           KLIX (R/D)         3.5         2.7           KLOK (PA)         5.4         4.6           KNTA (S)         1.0         1.4           KOME (A)         5.2         5.9           KSJO (A)         4.0         3.7           KXRX (N/T)         2.0         1.6           KABL (BM)         1.8         1.5           KCBS (N)         3.5         5.4           KFOG (BM)         2.6         2.7           KFRC (R)         3.7         3.2           KGO (N/T)         7.5         7.8           KIOI (PA)         3.5         4.8           KNBR (PA)         4.8         2.0           KNEW (C)         6         1.5           KOT (BN1)         3.9         2.9           KSFO (PA)         2.4         2.9           KSFYO (PA)         2.4         2.9           KSFYO (	Anno         Sacramento           Beautiful Music KEWT Holds First;         KXOA, KZAP Show Impressive AOI           Growth; P/A KGNR Also Scores         A/M '79           Marce (BM)         1.7         1.5           KAER (BM)         1.7         1.5           KCTC (BM)         6.6         3.6           KEWT (BM)         9.5         10.8           KFBK (N)         5.1         5.4           KGNR (PA)         6.7         7.6           KHYL (R/O)         4.5         4.0           KPOP (C/D)         1.7         1.5           KRAK (C)         6.8         6.4           KROY (R)         5.1         4.7           KSFM (PA)         6.1         4.3           KROY (R)         5.1         4.7           KSFM (PA)         3.1         3.8
KWKW (S)     1.4     1.1       KWST (A)     1.0     1.1       KZLA-AM-FM (PA)     1.4     2.6       * KTNQ switched from Top 40 to Spanish programming after the J/A sweep.		WASH (PA)         5.6         6.5           WEAZR (BM)         1.3         2.3           WGAY-AM-FM (BM)         8.7         7.2           WGMS-AM-FM (CL)         3.1         2.8           WJMD (BM)         4.5         4.2           WMAL (PA)         9.3         11.8           WMQQ (C)         3.0         3.2           WOL (B)         3.3         2.2	KSOL (B) 3.6 3.7 KYA (R) 1.3 1.1 KYUU (PA) 2.0 3.3 * Now MOR	KXOA-FM (A) 6.2 7.1 KZAP (A) 8.5 9.7
Anaheim-Santa Ana	Detucit	WPGC-AM-FM (R)         11.0         7.7           WPIK (C)         3.0         1.6           WXRA (C)         8         1.7	Burke	competing research firm may n be as we know it today. It may composed of several alternatives
Antance France France         KWIZ Bolsters Hold On Orange County Station Lead, KEZY Also Gains;         L.A. Stations Include KFI, KHTZ Increases,         KMPC Drops As Angels Baseball Over         A/M '79         KEZY (A)         A/M '79         KEZY (A)         17         A/M '79         KEZY (A)         17         KEZY (A)         19	Detroit WJR Down Four; WWJ, WMJC, WWWW, CKLW Also Drop; Country WCX1 Big Winner, Nearly Triples; WRIF Back At Top Of AOR's J/A '79 O/N'79 WABX (A) 3.3 3.3 WCHB (B) 2.0 1.5 WCX1 (C) 2.0 5.6	WRC (N)         2.5         3.7           WRQX (R)         2.1         4.9           WTOP (N)         4.2         3.9           WWDC (PA)         1.5         1.1           WWDC-FM (A)         5.3         3.2	Continued from Page 1 tries (RAM's parent company) will be in New York next week to meet with representatives from major Burke supporters, such as <b>RKO</b> , Metromedia, and ABC. RAM	A gloomier prediction came fro Burke's Schorr: "Buyers at agenci understand the Arbitron bias at factor it in, so maybe the need f a second service isn't as great the lip service for it."
KWIZ-FM (PA)         1.4         1.4           KABG (N/T)         6.5         6.3           KBIG (BM)         8.0         7.1           KFT (R)         3.9         5.1           KFWB (N)         3.0         2.5           KHI (R)         1.4         1.7           KHTZ (R)         1.4         2.5           KUS-FM (D)         2.4         2.2           KJO1 (BM)         3.7         3.8           KKGO (J)         .5         1.0           KLAC (C)         3.7         4.1	WCZY (BM)         -         1.2           WCZY (FM (BM)         4.0         3.3           WDRQ (R)         3.0         3.6           WGPR (B)         1.2         1.6           WJL8 (B)         2.9         3.0           WJR (PA)         14.1         10.1           WJR (FM)         4.4         4.0           WJZ (J)         3.0         3.2           WMJC (R)         6.0         5.0           WNIC (R)         3.5         3.5           WOMC (PA)         3.1         4.3	WBAL Stays On Top, WLIF Zooms To Strong Second; WFBR (Sans Orioles), WIYY Drop More Than Two; Dancemusic WKTK Skids A/M '79 0//N '79 WAYE (BB) 2.5 1.6 WBAL (PA) 10.7 10.6 WBKZ (PA) 1.3 1.5 WCAO (PA) 5.3 5.0	picked up additional research monies from Charter Communi- cations Tuesday (1-8). Jim Seiler, President of Mediastat, told R&R that he feels that his company's methodology, which is a telephone technique similar to that used by	Long Continued from Page 1 radio consultation would be the main focus of operations. "I believe that radio basics a
KLOS (Å)         3.7         29           KMET (Å)         8.6         8.1           KMPC (PÅ)         5.2         3.6           KNOB (BM)         1.6         1.0           KNX (N)         3.6         3.8           KNX (N)         3.6         3.9           KOST (BM)         2.4         2.8           KRLA (R/O)         1.7         2.3           KRTH (R)         4.9         5.0           KUTE (D)         1.5         2.0           KZIA-FM (A)         1.5         1.6           XTRA (BM)         1.6         2.4	WRIF (A)         4.8         6.3           WTWR (O)         3.3         3.8           WWJ, FM (BM)         3.8         3.7           WWJ-FM (BM)         3.8         3.7           WWW(A)         5.9         4.5           WXYZ (N/T)         3.9         4.5           WLBX (B/D)         .7         1.6           WHN0 (O)         1.6         1.6           CKLW (R)         5.5         4.4           CKLW-FM (C)         1.1         .9	WCB/IPA         7.6         7.1           WFBR (PA)         6.9         48           WTFH-KM (PA)         2.0         2.6           WTH-FM (R)         1.8         2.5           WYY (A)         8.9         6.5           WKTK-KD)         4.4         1.6           WLF (BM)         7.3         10.1           WLF (BM)         7.3         5.1           WAR (BM)         3.9         3.3           WRS (RL)         9         1.1           WSID (B)         1.1         2.2           WW(N (B)         5.0         5.4           WXYV (B)         5.8         6.3	Burke, is the methodology of the 80's. Seiler feels that his firm is the only alternative to the Arbi- tron and RAM diaries, and he is making plans to go after former Burke subscribers. Whether RAM or Mediastat can succeed where Trac 7 and Burke failed is an open question. RAB Sr. VP Dick Montesano commented to R&R, "The total package of a	ply to any format," Long con mented, adding that he was "lea ing the door open" for consult tion on a variety of formats. He negotiating with several prospe- tive clients, and has set up offic in Marietta, GA. He added that was interested in getting in co- tact with able programmers at air personalities with future clier in mind.

R&R/Friday, January 11, 1980

# "Love... and a whole lot more.

It's no small task to take twenty years worth of recorded romance, and then relive it to the heart-tugging hilt in just twelve, easy-listening hours. But that's exactly what the creative, innovative people at TM Special Projects and Broadcast Works have done, with "Love and A Whole Lot More."

Unlike other radio specials, "Love" mixes the music with the real-life experiences of the people who made (and make) it: the singers, songwriters and musicians ... more than 40 of them. Each with a story to tell about the feelings ... and the close encounters of the good, bad and in-between kind that inspired their hits.

Puppy love . . . love at first sight . . . love that moves mountains. Joys and tears. Jealousy . . . betrayal . . . sleepless nights . . . dreams and disillusions. "Love" explores them all . . . and more . . . from every possible point of view, within the comfortable context of a rich, witty and thoughtful narrative. The format is flexible, too . . . specifically designed to play in one long-and-loving block of 12 hours, or in any combination of one-hour segments to match programming or promotional needs. 2

Appropriately enough, every romantic minute of it is available for Valentine's Day, 1980, for stations from Top 40-to-A/C-to-MOR. For listeners, stations and advertisers alike, "Love and A Whole Lot More" will be beautiful words and bittersweet music to the ears, and big dollars for the first quarter.

From the people who gave you "Evolution of Rock," "Album Greats," "Top Ten Hits of All Time," "Woodstock — 10 Years Later" and "Clear Creek — The Country Music Festival" comes "Love and A Whole Lot More." 12 money-making hours that will generate audience and dollars for your first quarter . . . lock this one up for your market.

DON CECIL

Call Ron Nickell, Executive Vice-President/GM or Jack Alix, General Sales Manager collect at (214) 634-8511.

Be sure to listen to the demo record enclosed with this week's issue of Radio & Records.

a new special for radio from TM Special Projects



KHJ'S CHUCK MARTIN PUTS IT TOGETHER

### The L.A. Turnaround

As late as November of 1979, critics of KHJ/Los Angeles (and there were many) were speaking openly about a format shift for the legendary Top 40 station. The station was on a disastrous six-book decline in the ratings, slipping from a 6 share to below a 2 share in total persons 12+

New PD Chuck Martin took over the reins on February 1 and began a long, slow rebuilding process at the station which finally showed significant results in the October-November Arbitron. The station increased from a 1.8 to a 2.4 share in total weekly audience. The slide had been stopped. The station had turned around.

### Why Is This Man Smiling?

Already the critics were calling it the "KHJ Comeback," as if they knew all along just what Chuck Martin was up to. But to really find out what happened during Chuck's first 11 months as PD of KHJ, Chuck is the man to talk to, and, as usual, he came right to the point.

'This was the first upturn for KHJ after six pretty poor books, and an even more significant fact is that this was the first fall book in ten years to show KHJ with any growth. In fall books of the past KHJ had always been either flat or down slightly. You might say fall just hadn't been our season, which only makes this increase sweeter still."

On the surface a lot of people are likely to think that TEN-Q's conversion from Top 40 to Spanish on July 31 had a lot to do with KHJ's upturn. Chuck Martin, Program Director KHJ/Los Angeles Is that really the case?



"All of us felt that the teen numbers on TEN-Q would come our way once they changed format, since we were the closest in sound to them and we were on the AM dial. But, if you look into the book, you'll see that didn't happen. We picked up only two-tenths of a point overall in teens, so our growth didn't come from great hordes of teens moving from TEN-Q to KHJ. And that was pretty surprising to all of us! Looking at the 7 to 8 share of teens that TEN-Q had consistently picked up, I figured that if we could just grab a third of that we'd show immediate improvement. When TEN-Q changed formats its teens apparently scattered all over the place,

and not too many came our way. When you think about After it, that turned out to be good because our increases are primarily in adults and the gains are across the board in every single time period."

#### **The Jacksonville Connection**

This is my first programming job in a major market. You know I've programmed before and done so successfully, which is probably why I got a crack at this job, but when I first took over at KHJ I will admit to being a bit overwhelmed by the fact that it was KHJ and I was suddenly programming in a market the size of Los Angeles. People in the business were giving me plenty of advice about how different L.A. was and how I couldn't program here the way I had in Jacksonville or New Haven. They said I had to be cool, make the station sound laid-back ... I mean, hey, this was Los Angeles. You hear that kind of logic from enough people and you start to believe it.

"It took me a month before I said to myself, 'That's a crock!' Sure, L.A.'s big, but the same things that worked for me in Jacksonville will work here. Good Top 40 radio is the same no matter what market you're in. The market-to-market differences in programming a good radio station are the local flavorings you add, the basics stay the same. The people that had programmed KHJ before me did not believe in that philosophy and, in fact, they felt that KHJ had to have a complete image change in order to ever be successful again.

"I'm not even saying they were totally wrong. But I am saying that I did not agree with their philosophy. Once I'd made the decision that I was going to program KHJ using the basics that had always worked for me, we started moving."

### **The Four Ingredients**

What were some of the specific things you did that changed the KHJ sound back to what you felt was more likely to succeed?

### MUSIC

"When I got the PD's job, KHJ had a total playlist of 90 records . . . and I'm talking cur-

rents, recurrents and oldies ... a total of 90! The very first thing we did was to expand on that limited list, but the question was how to go from 90 titles to around 500 titles

and what songs should we put back in? There were two routes to go, as I saw it. We could continue toward the AOR image thing that John Sebastian had started, only expand the number of titles played, or shelve that and be Top 40 again. "We did some focus group studies just to kind of find out what it was that people

'expected' of KHJ, and that's really a key point in the whole direction of the station. Time and time again the answers came back clearly that people expected KHJ to be Top 40. It always had been that way in the past, and no matter how much previous programmers had tried to change what they felt was a very negative image, the people still perceived us to be a Top 40 station. Some stations go for years without a clearly defined image of what they are, so I figured if our image is that strong as a Top 40 station then that is what we should build upon. Why fight it?

"I thought our best chance for relatively fast success was to turn the station back into what it had been (and still was according to most listeners) and that was Top 40. We added music left and right, keeping the Fleetwood Macs and some of the AOR-style music John had played, but we put back in the Anne Murrays and the O'Jays and lots of good old mass-appeal, hit music.

"KHJ had always had strong personalities on PRESENTATION air, so my next step was to find the strongest morning jock I could. Looking around L.A. there was Lohman & Barkely on KFI, Charlie Tuna on KHTZ, Robert W. Morgan on KMPC . . . all very strong personalities. I went after the best and hired Rick Dees from WHBQ/Memphis. Admittedly he's taken some time to establish in L.A., but when you're up against those other guys I mentioned, who have all been in the market successfully for years, I don't think Rick or I felt that he could go to number one in one or even two books. However, with this book Rick has turned mornings around for KHJ and I think it's a real strong beginning base that he can build on.

"I brought in Joe Montione from WLOF/Orlando (he's previously worked at Y100/ Miami, WFIL/Philadelphia and CHUM/Toronto) and made him Assistant PD and after-noon man. He's been a big help both on and off the air. The addition of other key jocks and the redeployment of others, like the legendary Bobby Ocean, all helped to put the KHJ jock staff back into the strong shape it had been in the past.

"The presentation was changing here during the summer months with the addition of music and personality-style jocks, and it was fairly clear to everyone just what we were up to. But one thing almost no one was ready for was jingles. I probably took more crap for that decision than any other one I made. And the reason I put the old jingles back on the air was so simple.

"Everywhere I went, everyone I talked to both in formal focus groups and informal gatherings was familiar with our old musical logo ... 93-KHJ. It was amazing fore they would tell you anything about the station they would sing you the jingle . they knew the tune and everything! I just felt that a piece of station imagery as strong as that could only be a positive. It was an unbelievably strong station identifier and it went back on the air immediately.

## NEWS

been completely dismantled under the previous regimes. We hired a strong news director and built, literally from the ground up, a staff of on-air and on-the-street reporters to give us a news presence again. We even moved the casts back to 20 minutes before the hour and spread the news throughout the day, as opposed to only in morning drive. I just didn't feel that people who listened to Top 40 radio should have to go elsewhere to find out what's happening. And again, news on Top 40 radio doesn't have to be tuneout time, if its properly constructed and presented in an interesting manner.

### PROMOTION

for a nice showing of billboards promoting Rick Dees, we kept a fairly low promotional profile. By September I felt that KHJ was pretty well together and we were now ready to actively seek out the listeners again.

"Next came the News Department which had

"You'll recall that during the summer, except

"The station had always run big, exciting contests, and so we put the 'Million Dollar Minute' on the air for the fall sweep. The contest gave a listener a chance to pick up all Continued on Page 24



KHJ'S MILLION DOLLAR MINUTE ON TV — The grand finale of KHJ's Million Dollar Minute fall promotion was held on KHJ's "Mid-Morning LA." show. Shown on the set are (I-r) "Mid-Morning LA." host Bob Hilton, KHJ radio's Bobby Ocean, contest winner Alison Magoun, "Mid-Morning LA." co-host Meredith Macrae, KHJ personality Rick Dees, and two representatives of the coin company that furnished the gold. Alison scooped up \$14,846 worth of gold, but the station, feeling that her small hands might have put her at a disadvantage, allowed her mother to also scoop a handful of the gold coins. Their combined total winnings exceeded \$22,800.



Before

Andy Gibb

**"DESIRE"**  *RS-1019 THE LONG* 

THE LONG AWAITED NEW SINGLE FROM HIS FORTHCOMING NEW ALBUM **"AFTER** DARK"

**FIR**R



PRODUCED BY BARRY GIBB, KARL RICHARDSON AND ALBHY GALUTEN For Karlbhy Productions, Barry Gibb Productions By Arrangement With The Robert Stigwood Organisation

### KHJ'S CHUCK MARTIN PUTS IT TOGETHER

### Continued from Page 22

the gold she could in 60 seconds. To support the contest we bought TV time, put up 11 large painted billboards around Southern California, and we promoted like crazy. But beyond the big contest, which was a nice vehicle, we were *ready* to ask listeners to try us again. I had the station sound where I wanted it, and it was time to see if people were going to like it.

"I don't think there is any reason to ask people to try your station if the product isn't right. In fact, if you do ask them to sample you and your sound isn't ready, then they'll be less likely to try you again later, should you be forced to ask them again. And quite honestly, I wasn't ready to encourage listeners to sample KHJ again until I felt we were ready. We kept a fairly low profile over the summer, but put It into high gear for the fall.

"The book shows the results as being positive not only in quarter-hour shares, but even more importantly in cume. The quarter-hour shares get the press, but the cume numbers at KHJ had dropped from well over a million to around 600,000 during the last two

"The market-to-market differences in programming a good radio station are the local flavorings you add, the basics stay the same."

years. That was the real disaster. With this book our cume is up over 200,000 to more than 800,000 weekly listeners. The people are sampling KHJ again and the increased quarterhours shares indicate they're sticking around a little longer too.

"Hey, I'm not ready to say we're perfect, but it's a very encouraging turnaround for a station that has been slipping steadily for two years. It's a great beginning and a real challenge because now we have to keep building on the base we've accumulated. Next step is a 3 share, then a 4, and after that, well, let's just say we're still workin' real hard."



SOUEEZING OUT SPOCKS — WSPT/Stevens Point held a "Mr. Spock Lookalike" contest on the premiere date of "Star Trek" 's opening in town. The winner (pictured at left) won a year's pass for two at the movie theater. WSPT morning man Mike Rogers is pictured at right with the winner and runners-up in the contest, which apparently produced Spocks of genius among Stevens Point Trekkies.



A TEXAS-SIZE CHRISTMAS CARD — Jim Prain, Director of Advertising and Promotion for KAUM/Houston, originated the idea of a "Texas-size" Xmas card for the American hostages in Iran. The card, which measured eight feet tall, twenty feet long and had a four-foot santa on the front, went on display at a local shopping mall before the holidays, with all interested Houstonians invited to sign. Within seven hours all ten sides of the giant card were covered with signatures, and the card was dispatched to Tehran. Shown with the mammoth greeting is KAUM's Steve Magee.

"All of us felt that the teen numbers on TEN-Q would come our way once they changed format, since we were the closest in sound to them and we were on the AM dial. But, if you look into the book, you'll see that just didn't happen."

The entire staff of KHJ has reason to feel good as 1980 begins. The station has apparently "bottomed out" and headed back up in the ratings. Chuck has done it with a group of hard working people and very little hocus pocus. He's made KHJ sound a great deal like it did about four years ago. (when the station held an enviable 6 share), but updated that sound to the 80's. Even Chuck would agree that it might be one or two books too early to say, "KHJ is back!" But the turnaround has begun.

#### Motion

Terry Young, formerly Music Director for WTIX/New Orleans, has moved across the street to become Music Director and afternoon personality for WEZB ... J.W. Dantz has joined the staff of KULF/Houston to do weekends and production ... Barry Chase has left WNEU/Wheeling, where he was PD, to take over as the new Program Director for WKAZ/Charleston, WV. KEIN/Great Falls PD John Walton resigned January 1 to become the PM-drive jock for KTSA/San Antonio. No programming replacement for John has been named at KEIN ... FM102/Sacramento has announced three promotions: Billy Manders is the MD, Rick Gillett has been named Assistant MD, and Mark Preston is now Promotions Director ... Jim Roberts has exited PRO-FM/Providence to do middays for his old boss, Gary Berkowitz, at WROR/Boston ... John Ashton is the new Program Director at WTCJ/Tell City, IN, as former PD Jay Brewer becomes the station's GM. Steve King has joined the WTCJ lineup in afternoon-drive.

## Florida DJ's "Disco Hostage" Creates Stir

Responding to listeners' reports that a K102/Ft. Lauderdale disc jockey was being held hostage, local police burst into the station's studios armed with shotguns only to find that the captor and the hostage were the same person – morning man Jeff Conrad. K102 PD John Galanses told R&R that Conrad, a recent addition to the staff. had been doing a routine featuring one of his recurrent fictional characters, "Bimini Joe," who had threatened on-air to row the 100 miles to the station in his canoe and force Conrad to play disco music. K102 had previously been a Disco-formatted station, switching to what Galanses termed "an

AOR-Top 40 format'' several months back.

Despite the outlandishness of "Bimini Joe"'s threats as well as Conrad's warning listeners not to worry if some strange things began to happen, because they would hear a cow mooing in the background, 'several members of the audience were apparently deluded into thinking the fictitious situation was actually taking place. Once four squad cars of police arrived and found it was all show business as usual, plans to summon a SWAT team were cancelled, and station operations returned to normal.

### Deregulation

Continued from Page 1 Broadcasters Favor Deregulation

Sample comments include:

• Robert Bamberg, Manager, and Peter Ottman, VP/GM, WARA/ Attleboro, MA: Commercial time standards and ascertainment requirements should be abolished. Logging requirements should be sharply curtailed to one page per clock hour, time of ID, program title, program begin/end times and program type, reduced to three categories: N-news, E-entertainment, NE-non-entertainment. Sports should be considered nonentertainment because of its overwhelming popularity and public demand.

• B.D. Thornton, Pres./GM, KMAM & KMOE/Butler, MO: Let common sense prevail. Let the marketplace decide. Broadcasting can be a better public servant if left along.

Other broadcasters expressing similar views this week were Reg Streeter, Pres., Concerned Communications; Ken Peach, Station Manager, WADB/Belmar, NJ; Martin Beck, Pres., Beck-Ross Communications; and Russ Salter, Pres., Salter Broadcasting.

# Court Upholds Klein's '79 Conviction

Allen Klein's August 1979 conviction of filing false income tax returns for 1970 (R&R 8-17-79) was upheld by a U.S. District Court of Appeals in New York on December 17. Klein, who formerly managed the Beatles, had sought to overturn the earlier decision, claiming his conviction rested upon duplication of charges and inadmissable evidence. However, the three-judge panel ruled that this was not the case and Klein's original conviction stands.

### Lottery "Goof"

Continued from Page 3 tests. Station KYTX-FM should be applauded for a worthy public service, not admonished.

I have sent a copy of this letter to Mr. Santee, to his employer and to our files. I thank you for bringing this error to light.

Sincerely, Arthur L. Ginsburg, Chief Complaints and Compliance Division Broadcast Bureau, FCC

# AM-2211 A NEW CHUCK MANGIONE SINGLE MANGIONE DAY BALL CAMES

21128

Chuck's new single, "Give It All You Got" was commissioned by ABC Sports for the 1980 Winter Olympics.

# "GIVE IT ALL YOU GOT" On A&M Records and Tapes

Produced by Chuck Mangione.



Chuck will perform GIVE IT ALL YOU GOT on "WINTER OLYMPICS '80: THE WORLD COMES TO AMERICA" ABC-TV Sat. Jan. 12th 8-9 p.m. Eastern & Pacific Time. Check your local listings.

R&R/Friday, January 11, 1980 DDS&HO SOUTH EAST Most Added Hottest Most Added . Hottest Toto Anna Murray Engle Anne Murrey Neil Diamond Music Key: (DP) Indicates the song is getting play during certain parts of the day and/or night. (RA) Indicates Michael Jackson Dirt Band Michael Jackson Kenny Roger Toto the song was dropped from the playlist then re-added. KALM/Houston, TX Leslie Haboy KAAY/Little Bock, AR KX104/Nashville, TN Jack Handall Steve Denton WHYN/Springfield, MA WEED/Waynesburo, l'A Ken Capurso Terry Keller KNOW/Austin, TX Lenny White HDD STEWART BLONDIE W JDX/Jackson, MS Steve Keller EAST SOUTH PARALLEL TWO Mere Denion ANNE RUBRAY FIRE FLOYD RICHARL JACEDON WELL DIAGOD BRUCE OPRIMOSTEN NICHARL JACEDON 1-1 CANT. 6 TENNILEE 5-2 EAGLES 6-3 DONNA SUMMER 13-4 PRIME 13-5 Terry Keller MEIL DIAROND AMER HURAY BABYB TOTO TOR PETTY I.E. TOP HUPBAT HOLMB ROOL & THE GANG HOLLES -MICHAEL JACKHON I-1 EAGLES S-3 TEMI DEBARIO 15-9 STEVE FORMERT 19-15 DIAT BAND 28-18 WENG/CALINA PA EWAF REIGH SPINNERS BARNIA STREIGAND ANNE HURHAY CHEAF TRICK SANTANA NGIL DIAROND HOLLOESI FACTER = 1 STYE SHOREY RGSINGON DAN POGELBERG GUERN Hottset J.D. SOUTHER 2-1 HICHARE JACKBON 7-4 TOM PETTY 16-13 FLEETWOOD MAC 17-14 BTEVE PORBENT 20-16 PARALLEL ONE 14Q/Warcester, MA Steve Yurk PARALLEL ONE DANN HOGENS NICOLETTE LARBON MOLLY HATCHET JOURNEY BLONDIE BOB WELCH PINS PLOYD E.Z. TOP 96KX/Pittshurgh, PA KHRE/Houston, TX BARRY MANILOW ARROSALTH Jay No JOURNEY Notlest: Michael JACREON 1-1 CAPT. & TENNILLE 3-2 RENNY ROGERE 5-3 EAGLES 13-9 FLEETWOOD MAC 17-11 Clay Giel Clay Gish MICHAEL JACKBON TERI DEBARDO LTD MELL DIAROND DONKA BURKER ANNE NUMKEN NUTUS & CHARA TOTO PIME FLOYD BLOMDIE MELMONE KENNY HOGENES J-1 CAFT. & TEMMELLE S-CLIFF RICHARD 10-4 BTVEF FORBER 74-5 ENGLES J5-6 KUNI ANL- TX E.Z. TOP DABUE PADULOUE THUMD... Hottest: KENNY LOGGINE I-1 EAGLES 0-4 DAN POGELERAG 31-21 QUEEN D-31 30 SPECIAL D-37 Astunio, T3 NDELY NATCHET TOMMY JANES CAPT. 6 TENNIELE NICOLETTE LANSON HOTIERT: BARBRA STREISAND HEIL DIAHUD Hottesti KENNY ROGERE 2-1 GAR 14-10 GUEEN 23-18 KENNY LOGGINB 30-25 Hottest: EAGLES 8-1 RENNY ROGENES 11-4 FLEETWOOD MAC 13-7 HALL & CATES 12-8 STEVE FORMERT 16-9 EAGLES 1-1 KELP/El Paso, TX KCIOL/New Haven, CT WPOX/Gainesville, GA Bobby Long BTYX 4-3 EAGLES 6-4 SPINNERS 3-6 Curt Hansen DONNA BUNNER DINT BAND TOTO KTSA/San Antonio, TX Mike Scott LLO DAN POGELBERG HALL & GATES DIAT BAND HOTESEL BROKEY ROBINSON 3-1 PRINCE 12-8 ISAAC HAYES 21-11 ADBA 18-13 STYX 29-19 WENG/Altouna, PA Tony Booth WKIX/Haleigh, NC Hon McKay KILE/Galveston, TX Terry Davis DAN POGELSERG JH105/Providence, HI Todd Chase CHUM/Toronto, CAN Brad Jones TOTO NICOLETTE LARBOM BANRY MANILOM Notlest JEFF. BTARBHIP 5-1 LHB 13-7 TOM PETTY 17-10 EAGLES 18-13 FLEETWOOD MAC 25-19 ETTX D'JAYS LONDIE Z.T. TOP Hottesti M 3-1 DONKA BUMMER 9-5 DAM POGLUBERG 22-18 DIOMKA MUMER 24-19 ANNE MUMRAY D-24 Terry Davis Jounney Paragner Bros. Daw Podelberg Prince Barry Namilow Gutem Nall & Cates Notest: Nupert Nolmes 2-1 Rupert Nolmes 2-1 Eagle 16-5 Cart. & Temmille 14-10 Sugar Hill Gamg 20-14 TOTO Hottesti MICHAEL JACRSON 1-1 FLEETMODD MAC 13-6 SPINNERS 22-15 STEVE PORBERT 21-18 QUEEN 25-20 Hon MYCRAY ANNE HUMRAY JIANY BUPPET ANNE HUMRAY ONEAP TRICK DIELY PRETON 6 S DIELY PRETON 6 S NICOLETTE LABON HOITEBL REWNY ROGENE 2-1 PRIMCE 10-6 EXGLEE 17-7 CAPT. 6 TEMMILLE 13-LHB 18-9 Todd (Dase MELL DIAMOND ROD STDAAT WEIND AL YANKDVIC FARTS Notest: RUPENT HOLMES 1-1 RENMY ROGERS 3-3 CLIFF RICHARD 7-4 ISAAC HAVES 9-6 EAGLES 12-8 LED SEPPELIN Nottest: TOM PETTY 1-1 LED TEPPELIN 8-3 CLIFF RICHARD 10-4 BTEVE POHBERT 27-17 BTEVE 30-21 NEIL DIAMOND TURLEY NICHARDS MOLLY HATCHET AC/DC AC/DC Hottest: Michael Jackson 7-1 Renny Hogers 21-5 Dionne Warwick 11-6 Eagles 25-7 Rool 6 The Gamg 27-10 KVIL/Dalias, TX Mike Rey WFBH/Baltimore, MD FM100/Memphis, TN Mark Williams Andy Suulinski FM99/Tallahasser, FL Jay Marks WABC/New York, NY Hottest; KC & BAND 1-1 J.D. SOUTHER 4-2 SUPERTRAMP 10 6 CLIFF RICHARD 14-7 RENNY ROGERS 19-12 Sunja Jones KXX106/Birmingham TERI DESARIO Joyoto BAHBRA STREISAND ANNE RUNRAY Hottest: PRINCE 9-1 TERI DESAFIO 19-3 TOM PETTY 18-14 DAM FOGELERCG 33-21 STYR 30-24 ELO BARRY MANILOW RUPERT HOLMES SPINNERS PRO-FM/Providence, H RENNY ROGERS BHALAMAR BOOL & THE GANG DONNA SUMMER WGUY/Hangur, ME Kirk Sherwood e Davis STEVE FOMBERT Hottest: Rupert Holmes 2-1 Prince 14-8 Tom Petty 16-9 Eagles 17-12 Dr. Hook 20-15 Steve Davia ELO PAT SENATAR TURLEY RICHARDS BISTER SLEDGE O'JAYS BARRY MANILOW BLONDIE EAGLES HOLTE CAPT. 6 TENNILLE 1-1 GMOREY ROBINSON 6-2 REWNY ROGENSON 6-2 REWNY ROGENSON 6-2 AEWNY ROGENSON 5-3 JEFF. STARSHIP 9-4 EAGLES 17-5 WLAC/Nashville, TN Rick Harris O'Brien/Giovanni KSEL/Lubbock, TX Stan Caatles TOTO JOJRNEY DIRT BAND DOLLAR JACR JONES HALL 6 DATES LED TEPPELEN DONNA SUMMER Hottest: MICHAEL JACKBON 1-1 QUEEN 13-2 DR. HOOK 12-5 ROBERT JOHN 20-13 DAN FOGELBERG D-16 DOMMA BURNER Hottost. Richael Jackbon 3-1 CAPT. & TENNILE 7-4 EC 6 BAND 9-5 EAGLES 28-17 SPINNERS D-19 Hick Harris LED HEPPELIM FLEETWOOD MAC MEIE DIAMOMD BARAY MANIOM TOTO Nottesti SMOKEY MOBINSON 2-1 KOOL 6 THE GANG 4-2 JEFF. STANSHIP 15-7 CAPT. 6 TENHILE 14-NICHAEL JACKSON 18-1 WLCY/Temps, FL Beau Richards STYX STEVE FORHERT LED IEPPELIM PAT BEMATAH HOLTAGEI REMMY ROGERS 4-1 FLEETWOOD RAC 17-6 FOREIGNER 18-10 SMOREY ROGENSOO 21-11 DAN FOGELBERG D-15 DIAT SAND OUEEN IBAAC HAYES RUPERT HOLHES PEACHES 6 HENB (dp) HOLESEL HICHAEL JACKSON 9-1 POREIGHER 11-5 STEVE FORBERT 13-7 PRIME 15-8 EAGLES 17-11 Heau Richards PINK FLOYD ANNE RURAY CAPT. 5 TENHILE ROOL 5 THE GANG 3-1 DR. HOOK 13-5 KENNY ROGERS 22-8 TERI DESARIO 21-10 PRINCE D-25 WNOX/Knoxville, TN DOWNA SUMMER Hottast: Michael Jackson 1-1 Jepf. Starship 4-2 Eagles 5-3 Prince 9-4 Renny Loggins 15-9 Scott Majors WKXY/Sarasota, FL Charlie Fernandes WBEN-FM/Buffalo, NY Roger Christian DAN FOGELBERG ANNE HURRAY SUZI QUATRO IGAAC HAYES WCAO/Baltimore, MD CARTIFEFETALAGE JOHN STEWART EVAPT TECK GYLAP TECK GYLAP TECK GATMA HOLLOAL REMY ROGERS 2-1 EXGLES 3-2 STYX 15-3 STEVE FORBERT 22-14 PRINCE 27-18 ANNE NURRAY DAN POGELBERG PRINCE STREETNEART HOLLGAEL JACKSON 1-1 HELL DIANGHD 15-5 STEVE FOREERT 19-6 CHEAP TRICK 28-10 BPINNERG 34 16 Run Riley MEIL DIANOND BARRY MANILOW ANNE HURRAY RUPERT HOLNES BARRAA STREISAND HOLMSEI ARCSON 1-1 PRINCE 6-2 EAGLES 12-3 CAPT. 6 TENHILE 15 SEMMY LOGGINS 16 8 WIIEB/Portamouth, NE Rick Bean Nottest: CLIPF RICHARD 2-1 PRINCE 10-5 FLEETWOOD MAC 18-11 SNOKEY ROBINSON 21-1 TOM PETTY 23-17 WAAY/Huntaville, AL Jim Kendricks WBBF/Rochester, NY WAPE/Jacksonville, FL WNOE/New Orleans, LA Y100/Miami, FL Robert Muzzy H. RANCHESTER TORMY JARES CNUCK MARCIONE HOTTORE KENNY ROGERS 8-1 SMOREY ROBINSON 12-2 DAN FOCELBERG 26-11 DONAR SYMMER 34-18 STEVE FORBERT 36-22 Wayne Watkins Jim Snowden Paul Sebastian Paul Schastian DAN FOGELBERG SPINNERS BARRY RANILOW BARRY RANILOW ED ZEPPEIN LED ZEPPEIN HOLEGEI KENNY ROGERS 8-1 JEFF, STARSHIP 6-7 FLEETWOOD RAC 24-10 RENNY LOGGINS 20-16 DIONNE WARWICK 25-21 Weyne Walkins ELO COMODORES JARATES HARAY MANILON NOD STEWART HICOLETTE LARSON HOTEGEL HICHAEL JACKSON 2-1 CAPT. & TENNILLE 6-3 PRIMCE 12-9 JEFF. STARSHIP 18-10 EAGLES 23-15 RODERI MULLY STYX QUZEM BABYS HOTEBEL DONNA SUMMER 1-1 JEFF STARGHIP 12-8 FOREIGNER 15-11 EAGLES 16-12 FLEETWOOD MAC 32-19 NELL DIAMOND QUEBN CHEAP TRICK CHUCK MANGIONB DAN FOGELBERG TOTO EAGLES PAT BENATAR NICOLETTE LARSON CAPT. & TENNILLE Nottwat. JEFF. STARSNIP 2-1 ISAAC MAYES IJ-6 KEMNY ROGERS 14-7 DAN POGEBERG 27-14 BLOWDIE D-15 WSKZ/Chattanooga **David Carroll** WBLI/Long Island, NY TON PETTY BOOMTOWN RATS ROBERT PALNER NICOLETTE LARBON KOOL 6 THE GANG DONNA SUMMER HOLEGES DAN POGELBERG STYX Hottest: Michael Jackson 4-1 Foreigner 6-3 Eacles 7-4 Fleetwood Mac 21-10 Capt. 6 Tennille 14-1 KWIC/Beaus Dave Starr Bill Terry WEIL/Philadelphia, PA Gerry DeFrancisco CNEAP TRICK DIAT BAND ANNE NURRAY ROOL & THE GANG Nottest: RUPERT MOLNES 2-1 MICHAEL JACKSON 5-2 SMOREY ROBINSON 14-KENNY ROBENSON 14-RENNY ROBENSON 14-RENNY ROBENSON 14-LDave Start Anne Murray Heil Diarond Spinners Isaac Nayes Dirt Band Hottest Remmy Loggins 8-1 Michael Jackson 10-2 Eagles 18-5 Steve Forbert D-19 Queen D-20 Girty DiFrancisco DIAT BAND ANNE RURRAY DAN POGELBERG RUPERT HOLMES SANTANA Nottest: RUPERT HOLMES 2-1 NICHAEL JACKSON 10-2 SHOREY ROBINSON 16-6 RENNY LOGGINS L8-10 QUEEN D-24 WHQ/Portland, ME Chip Kelley Z93/Atlanta, GA Dale O'Brien DONNA SUMMER Hottest: Michael Jackson Eagles 9-2 Toto 30-8 Styx 26-13 Queen D-24 BARBRA STREISAND SPINNERS DIRT BAND QUEEN ANNE HURRAY WOGQ/Columbus, GA Dolld U Brien DONNA SUMMER TOTO SPIMMERS TOM PETTY HOLTASTI PACEES 1-1 PLEETWOOD MAC 13-3 DAN FOCELBERG 21-5 QUEEN 26-10 STEVE FORBERT 28-15 WRJZ/Knozville, TN Boh Kaghan WICC/Bridgeport. CT Mitchell Peters WAXY/Ft. Lauderdale, Fl Jeff Blake Jeff Blak-HEIL DIARGND DONNA SUMMER BARRY MANILOW BETTE HIGER TOTO NotLast: MICHAEL JACKEON 1-1 STEVIE WODER 5-3 JEFF. STARSHIP 9-6 RITA COOLIDGE 10-5 EAGLES 1J-7 Bub Kaghan Rupeat Holmes Spinker Rod Stemart Robert Palmer Pat Bentar (dp) Tom Petty (dp) Pimk Floyd (dp) Nottegei Eagles 4-1 Dam Pogelberg 22-6 Teri Desario 33-13 Dirt Bang 26-15 Robert John 35-16 **Hichael Ward** ANNE MURRAY SPINNERS DIRT BAND CHEAP TRICK ANNE MURRAY DIRT BAND NEIL DIAMOND HALL & GATES NEIL DIAMOND 955GF/Sevannah, GA C.B. Gaffney WTIC-FM/Biartford, CT Rick Donahue Hottest: STEVIE WONDER 11-1 MICHAEL JACKSON 15-2 CAPT. 6 TENNILLE 10-3 KOOL 6 THE GANG 20-4 EAGLES 18-5 TOTO NICOLETTE LARSON LED ZEPPELIN RUPERT NOLMES NotThe: CLITP RICHARD 1-1 EAGLES 9-2 FLEPTNOD MAC 13-L.B. Laitney Donna Summer Toto Suit Quarro (dp) Pat Benatar Led Leppelin Hottasi Jeff, Starship 7-1 Michael Jackson 9-2 Renny Rocens 10-3 Eagles 11-4 Tom Petty 17-7 KPUR/Amarillo, TX Mark Shannon BLONDIE GAMMA OIONNE WARWICK TOTO ROBERT JOHN Hottest: WIFI/Philadelphia, PA HALL & GATES Hottest: Michael Jackson 2-1 Donna Summer 7-4 Kool & The Gang Jo-6 Lagles 14-9 Cliff Richard 20-10 1-1 leff Robins MARE SHARNON HEIL DIANORD AND AND AND HEIL DIANAY HOLY HATCHET PIHK FLOYD RUFUS & CHARA DIAN FOYD RUFUS & CHARA JEFF, STARSHIP 2-1 TOM PETTY 6-2 SHOREY ROBINSON 6-3 OUEEN 20-10 DAN FOGELBERG 33-18 Z97/Fort Worth, TX Gary Mach AEROSHITH DIRT BAND ROBERT PALMER WLBZ/Bangor, ME Michael O'Hara PLEETWOOD MAC 13-6 STEVIE WCMOER 12-8 STEVIE WCMOER 12-8 SMOKEY MOBINSON 14-10 TERI DESAITO 15-6 PLEETWOOD MAC 16-7 WKBU/Harrisburg, PA STEVE FORBERT 23-17 PINK PLOYD Mottest: KENNY LOGGINS 14-1 ELO 12-4 ALAN PARSONS 13-10 Z.Z. TOP 21-13 TOM PETTY 26-17 ROBERT FALMER Hottest RUPERT NOLMES 1 1 CLIFF RICHARD 12-6 FLEETWOOD MAC 16-11 SANTAMA 18-13 STEVE FORBERT 25-20 WHHY/Montgor Rich Thomas DAN POGELBERG GAMA SISTER SLEDGE MOLLY HATCHET (dp) Hottget: Kenny Rogers 1-1 Jeff, Starship 6-3 Steve Forbert 29-16 Pat Bematar 32-22 Cheap Trick 33-23 WAYS/Charlotte, NC Roy Rosen ROBERT JOHN 35-16 WSG A/Savannah, GA Brady McGraw DAN POGELBERG ROD STEAART CHEAP TRICK SUGAR HILL GANG 1-1 PRIMCE 11-4 TERI DESARIO 20-13 STEVE ROBERT 26-18 RUFUS & CHAKA 29-19 ELO ELO KOOL 6 THE GANG DANN ROGERS MEIL DIANGND Notest: RENNY ROGERS 2-1 DIONNE WARWICK 5-2 FLEETWOOD NAC 19-1 DAM FOGELBERG 26-21 ANNE MURRAY LED ZEPPELIN NEIL DIAMOND LED ZEPPELIN ANNE HURRAY DONNA SUMMER ROBERT JOHN SFINNERS SISTER SLEDGE CHUCK MANGIONE Q106/York, PA Steve Gallagher LED LEPFELS CHUE RANGIONE CHUE ANNOLIONE COUNT LE CONTER DARY MANILON NOTASL NOTASL HOTASL HOTASL LAR 16-8 HIL DIAMOND 31-10 FLEETWOOD MAC 32-16 WKBW/Buffalo, NY KINT/EI Pano, TX 94Q/Atlanta, GA Jeff McCartney ELO RUFUS 6 CHARA TOWNY JARES Hottast: RENNY ROCES 1 1 SNOREY ROBINSON 5-3 PRINCE 14-10 16-110AM FOGELBERG 23-18 14 QUEEN 24-19 Ruben Barro 
 Ruben Barron
 renwt accers 2-1

 Strve Forbar
 Dionte Warmics 5-2

 Dist Band
 Dionte Warmics 5-2

 Rubert Notkesti
 DAM FOCELSEQ

 Rubert Notkes 2-1
 CAFL of Enville 6-4

 LRB 12-8
 Snoltz YROBINSON 18-12

 SNOLTZ NOBINSON 18-12
 HELD DIARCND

 TOM PETTY 24-17
 ANNE RURRAY
 WANS-FM/Anderson, M PAT BENATAR BETTE MIDLER TORMY JAMES TON PETTY CHUCK MANGIONE Jim Evana JET EVENA BARRY MANILOW JINNY BUPPET CINDY BULLEMS NICOLETTE LARBON SUZI QUATRO BETTE NIDLER GRAMAR NASH WTSN/Dover, NH TORNY JAMES Nottest. KENNY ROCERS 1 1 KENNY LOGGINS 13-6 DIONNE WARMICK 34-9 SPINNERS 16-12 CHEAP TRICK 21-16 CHUCK MANGIDNE TOTO RUPERT HOLMES TOMMY JAMES HOLLES FLEETWOOD MAC 13-6 JAN FOCELBERG 16-7 DIRT BAND 22-15 QUEEN 30-19 Iim Sebastian CHURN HARTSTELL Hotteet: KENNY ROGERS 3 1 CAPT. 6 TENNILLE TERI DESARIO 23-1 QUEEN D-18 STYM D-22 MICHAEL JACKSON BARRY MANILOM SPINNERS BARBRA STREISAND Noticest NEIL DIAMOND ANNE MURRAY MOLLY HATCHET SHALAMAR WSGN/Birmingham, AL WBBQ/Augusta, GA Bruce Stevens PARALLEL THREE PARALLEL THREE Jay Michaels GRAMAR MADE Hottest JEFP. STARSHIP 1-1 SUGAR HILL GANG 4-2 CAPT. 6 TENNILE 14-5 KENNY ROGERS 15-8 DAN FOGELBERG D-32 HOLLOST: RENNY ROCERS 7-1 EAGLES 10-3 DIONNE WARMICK 11-5 SMOKEY ROBINSON 16-7 KENNY LOGGINS 20-8 WNBC/New York, NY Ros Frank BABYS CHUCK MANGIONE BONNIE POINTER PINK FLOYD WKEE/Huntington Gary Miller DFUCT Xevens Tetto PINK FLOYD BETTE AIDLER BABYS TOMMY JAMES WILLIE NELSON (dp) Hottest: DIRT BAND 4-1 PRIMCE 16-0 0'JAYS 13-9 TERI DESARIO 19-12 STEVE FORBERT 20-16 ANNE MURRAY LED TEPPELIN ROD STEWART 13FEA/Manchester, NH Rick Ryder CK101/Cocos Beach, FL Steve Ocean LRB SMOREY ROBINSON REMNY LOGCINS DIONEE WARMICR STEVE FORBERT Notest. SUPERTANAP J-1 STEVIE WONDER 4-2 RUPERT NOLRES 6-3 CAPT. & TENHILLE 2-DONNA SUMMER 13-8 PARALLEL TWO ROD STEWART Hotteet; Hichael Jackson 1-1 Kenny Rocers 3-2 Eagles 11-7 Prince 22-15 Fleetwood Mac 25-18 JENNIFER WARNES DAN POGELBERG JEFF. STARSHIP BABYS GAMMA BARRY MANILOW BUTUS & CHAKA ANME RURRAY PIKK FLOYD PIKK FLOYD PITER BROWN BLOWDIE TOM PETTY RUPERT HOLMES M PINK FLOYD TOTO MIKE PINERA Hottest. Tom Petty 1-1 CLIFF RICHARD 3-2 MICHAEL JACKSDM 6-4 ISAAC MAYES 10-8 DAN FOGELBERG 20-17 STYN ELO DAN FOGELBERG JERNITER NELCCE SISTER SLEDGE BLONDIE AEROSMITH Nottemet: CAPT. 6 TENNILLE 2-1 KOOL 6 THE CANG 6-2 SMOREY ROFINSON 8-4 EACLES 11-6 92Q/Nashville, TN Nich Bazoo WXIL/Parkershurg W Nick Baseo Donna Summer Toto BETTE MIDLER (dp) RUPERT HOLMES Hottast: LRB 3-1 CAPT. 6 TENNILLE 7-DAN POGELBERG 23-10 JEFF. STARSHE 18-1 TERI DESARIO 25-20 DAN FOGELBERG TOTO BETTE HIDLER (dp) CHUCK NAMEGINE (dp) BARBRA STRIISAND (dp) Hottet: KENNY ROCERS 1 1 KENNY ROCERS 1 1-5 KENNY LOCGINS 14-6 MICHAEL JACKSON 30-10 DIONNE WARMICK 20-11 AND GATHI ANDE NURRAY NEIL DIAMOND SUZI QUATRO RUPERT HOLMES CHUCK MANGIONE ROD STEWART WTIX/New Orleans, LA Marty Maxwell Marty Marwell SHALANAR INMATES BARRY RANILOM JIMY BUPPETT NICOLETTE LARSON TOTO MEIL DIANOND NOTLAEL JACKSON 4-1 SHOKER NOSINSON 5-2 JEPF. STARSHIP 15-7 PRINCE 19-12 QUEEN 35-16 WFMF/Baton Ro Handy Rice uge, L WSEZ/Winston-Salem, NC Pete Berry WPEZ/Pitt+burgh, P Mark Fritzges ROD STEMANI Hottest: Robert John 9-1 Michael Jackson 10-2 Teri Degario 11-3 Poghat 19-9 Barry Manilow 21-10 WOLF/Syracuse, NY Charlie Brown Handy Rice SANTANA DIRT BAND LED ZEPPELIN SPINNERS NOTE ALL JEFF. STARSHIP 3-1 TOM PETTY 16-4 SHOREY ROBINSON 21-9 PRINCE 29-11 FLEETWOOD PAC 22-13 CANNA TOTO NICOLETTE LARSON GEORGE BURNS NOELBERT PIETETHOOD NAC 22-0 TOM PETTY 26-8 LED ZEPPELIN 33-13 QUEEN D-22 TOWNY JANES DIAT BAND RUPERT HOLMES PINK FLOYD PAT BEMATAP HOLMES 1-1 EAGLES 1-7 KENNY LOGGINS 15-9 FLETWOOD MAC 19-12 STEVE FORBER 20-13 M Hottast: KENNY ROGERS 2-1 EAGLES 7-2 TERI DESARIO 18-9 STEVE PORBERT 27-14 PRIMCE 29-17 14WK/Wheeling, WV Jim Roberts ISAAC HAYES PAT BENATAR ROBERT JOHN BJ105/Orlando, FL PAT BENATAR ROBERT JOHN Hottabt: CAPT. 4 TENMILLE 3-1 KENNY LOGGINS 7-3 FOGHAT 8-5 EAGLES 13-9 FLEETWOOD NAC 17-12 JIM ROBERT LED TEPPELIN SUZI QUATRO BARS NICOLETTE LARSON O'JAYS NOTEMEL JACKSDN 3-1 KENNY ROGERS 6-3 JEFF. STARSHIP 10-5 EAGLEB 12-7 FLEETWOOD RAC 25-15 Iom Wes) QUEEN TERI DESARIO NEIL DIANOND NEIL DIANOND NOLLY HATCHET HOEVEAST: SUGAR HILL GANG 1-1 KENNY ROGERS 9-4 HALL & OATES 12-9 O'JAYS 14-10 TOM PETTY 15-12 WYRE/Annepolis, MD Sleve Kingston DONNE SUMMER DAN FOGELBERG SISTER SLEDGE DIRT BAND G100/Mobile, AL Scott Griffith Y103/Jacksonville, FL WERC/Birmingham, AL ELO DIRT BAND WGH/Norfolk, VA Bob Canada WPST/Trenton, NJ Tom Taylor DIRT BAND Hottest: EAGLES 7-1 LRB 12-5 FLEETWOOD MAC 23-6 JEFF, STARSHIP 14-8 QUEEN 28-9 WRKO/Boston, MA Harry Nelson Maja Piff SISTER SLEDGE BABYS QUEEN RUPERT HOLMES PAT BENATAR (dp) DANN ROCERS HOLLY HATCHET (dp) PETER BROWN HOTLART-DIRI DELA TOTO JIANY BUFFETT ROD STEWART NOTESEAL MICHAEL JACKSON 7-1 TOM PETTY 12-6 SMOREY ROBINSON 13-7 TERI DESARIO 19-12 ISAAC HAYES 25-10 Tom Taylor MOLLY HATCHET DIONKE WARMLER TOM PETTY TOTO ANNE HURRAY NOTLEGEL EAGLES 13-6 STEVE FORBER 15-12 SUGGLES 21-19 PAT BENATAR 30-23 TURLEY RICHARDS DAN FOGELBERG NEIL DIAMOND TOTO SPINNERS NEIL DIAMOND TAVARES ROD STEWART SANTANA TOTO KEEL/Shreveport Marty Johnson BARRY MANILOW NICOLETTE LARSON K104/Erie, PA Bill Shannon TOTO TOM PETTY (dp) Hottest: RUPERT HOLMES 1-1 RC 6 BAND 15 9 FLEETWOOD NAC 16-10 QUEEN 23-11 PRINCE 24-16 NICOLETTE LARSON HOLLAEL NICHAEL JACKSON 1-1 EAGLES 12-3 PRINCE 14-4 DAN FOGELBERG D-12 FLEETWOOD NAC D-13 HALL & OATES RUFUS & CHARA BOWHIZ POINTER IMMATES EMAF MICHARL JACKSON 3-1 TOR PETTY 9-2 TERI DESARIO 15-6 SUGAR HIL GANG 17-1 LR6 18-12 WIGY/Bath. ME Rogers, McKay BLONDIE TOMMY JANES ISAAC HAYES RUPERT HOLMES Hugern, McKay BETTE MIDLER BLONDIE DIRT BAND ALAM PARSONS (dp) 1.2. TO 70 (dp) 1.2. TO 70 (dp) PAT BENATAR (dp) PAT BENATAR (dp) PAT BENATAR (dp) DOLLAR (dp) BOWNE TYLER (dp) NOLEY ANT 1-1 EXAGLES 13-7 KENNY ROGERS 12-8 AEMOSHITH 17-11 STEVE FORBERT 18-13 Y100/Charleston. WY TOTO Nottest: RUPERT NOLMES 3-1 EENNY ROGERS 6-2 MICHAEL JACKSON 8-4 CLIFF RICHAED 12-6 SNOREY RDBINSON 16-PETEN BRUNN HOLLOBE: TOM PETTY 16-1 RENNY LOGGINS 14-6 KOOL & THE CANG 15-7 PRINCE 21-11 TOM JOHNSTON 37-25 RUPERT HOLMES Hottesti REO SPEEDWAGON 15-1 SMOMEY ROBINSON 10-3 EAGLES 39-4 DOLLAR 19-5 STYX 21-6 WHBQ/Memphis, TN Dave Nichols WIR1/Troy, N1 Don Perry 195/Tampa, FL J.J. Walker F105/Boston, MA Tom Connelly Don Perty CHEAP TRICE (dp) PRINCE DANA FOGELBERG DONAN SUNNER ISAAC HAVES HOTEWEE MICHARL JACESON J-REMMY ROCERS 5-2 TERI DESARIO 17-9 QUEEN 23-16 STYX 29-19 BARRY MANILOW NEIL DIAMOND RUPERT HOLMES WCIR/Beckley, WV Ron Hill KLIF/Dallas, TA Harry Nelson Iom Connelly FLEETWOOD NAC TERI DESARIO DIAT RAND LED EEPFELIN DOWNA SUMMER STYX (dp) Notleet: RUPERT MOLMES 1 DR. HOOK 9-4 CAPT. 6 TENNILLE 14-9 REMMY ROCERS 20-9 MICHAEL JACEBON 22-10 QUEEN DAN FOGELBERG Hattest: RUPERT HOLMES 1-1 KENNY ROGERS 4-3 EAGLES 16-8 TERI DESARID 23-10 PRINCE D-17 TOTO DOMMA SUMMER Hottest: MICHARL JACKSON 2-1 CAPT. 6 TENMILLE 3-2 RUPERT HDLMES 5-3 PRIMCE 15-9 EAGLES 18-12 Harry Nelson RUPERT HOLMES OAN FOCELBERG TOTO HERB ALPERT O'JAY5 HOLLEST: CAPT. & TENNILLE 3-1 RICHAEL JACKSON 6-2 CLIFF RICHARD 7-4 FOGMAT 18-15 STEVE FORBERT 27-24 LED SEPPELIN RUPERT HOLMES RUPER CHER SISTER SLEDGE PARBRA STREISAND 3-1 SISTER DELECT BARBRA STREISAND HOLLOEL: BLACEFOOT 2-1 PEACHES & HERB 4-2 ISAAC HAYES 15-7 RUFUS & CHAXA 25-19 SPINMERS 30-24 V100/Charleston, WV Gary Mitchell WRVQ/Richmond, VA Bill Thomas WAEB/Aller Jeff Frank DETY MICHAEL ANNER MURRAY TOM PETTY HOLLY HATCHET HOREALE RICHAEL JACKSON 5-1 KENNY ROGENS 9-2 SHOREY ROBINSON 10-3 ROOL 6 THE CANC 12-9 EAGLES 14-10 Bill Thornas FOOL & THE GANG DOWNA SUMMER TOTO PAT BENATAR Noteset: FLEETWOOD MAC 10-1 IBAAC RATES 11-4 JEFF, STARSHIP 13-5 PRIMCE 18-9 STEVE FORBERT 26-14 WXLO/New York, NY JOHN STEWARY JOHN STEWART BANTANA Hotteel: CLIPF RICHARD 1-1 CLIPF RICHARD 1-1 CAPT. 6 TEWNILLE 5-2 DR. HOOK 9-5 SMOREY ROBINSON 15-6 EAGLES 23-10 Kelly ANNE MURRAY DAN FOGELBERG RUFERT HOLMES MICHAEL JACKSON HOLEBEL STYX J-1 CAPT. 6 TENNIL

Engle

Prince

Page 26

CAPT. 6 TENNILLE 9-3 O'JATS 11-6 PRINCE 15-7 LAB 14-10

R&R/Friday,	January	11,	1980
-------------	---------	-----	------

### MIDWEST Most Added Hottest

Kenny Rogen

Eagle

PARALLEL TWO

Michael Jackson

Toto Anne Murrey

Queen

MIDWEST PARALLEL ONE

CKLW /Detroit, MI Rosalie Trombley

Romain Trombley DAN FOGELBERG SPINNERS STYNK DOWNA SUMMER RUPERT HOLMES EARTY MANICOM Hottost: ELANY ADGERS 4-1 QUERN 26-7 EAGLES 16-9 FLETWOOD NAC 25-10 WELL DIAMOND 29-18

KDWB/Minneapolis, MN **Dave Hamilton** 

APFIL WINE PAT BENATAR STYR POREIGNER LITTLE PEAT GARMA

CANRA Nottest: TOM PETTY 3-1 LR8 0 3 TOM PETTY 10-5 Z.Z. TOP 13-9 STYX 26-10

KSLQ/St. Louis, MO Phil Irons

LAB (RA) PAT BENATAR ANNE MURRAY DAN FOGELBERG O'JAYS TOM PETTY LED SEPPELIM LED ZEPPELIM Hotteet: EAGLES 2-1 MICHARE JACKSOM 6-2 CHEAP TRICK 7-3 FLEETWOOD MAC 13-6 STYX 14-7

Q102/Cincinnati, OH Pat O'Brien

ROOL 6 THE GANG SMORT ROBINSON Notest: CLIFF RICHARD 2-1 CAPT, 6 TEMMILE 10-5 DR. HOOM 19-14 MICHARE JACKSON 22-15 DAW FOGELBERG 30-22

WGCL/Cleveland, OH Bob Travia

Bob Travia DOWAR SUMMER QUEEN IMAATES MICOLETTE LARSOM BETTE AIDLER ANNE MURRAY HOLLOST INCOMENTS RUPERT HOLMES 1-1 TOM PETTY 10-2 EAGLES 12-4 FOREIGUER 15-5 KENNY ROGERS 19-8

WLS/Chicago, IL Steve Casey

Nottest: PUPERT HOLMES 1-1 RENNY ROGERS 6-4 JEFF. STARSHIP 10-6 CLIFF RICHAED 12-8 MICHAEL JACESON 22-10

WOKY/Milwaukee, WI Jim Brown Jim Brown EAGLES STYX PAT BENATAR BOBY VIBTON DOWNA SUMPER DOWNA SUMPER DOWNA SUMPER DO'JAYS AMME RUNRAY PIWE FLOYD (dp) Hotteat: RUPER HOLMES 1-1 FEMMY ROCENS 8-4 SUPERTRAMP 9-6 CLIPF RICHARD 12-9 TOM PETTY 16-10

WZUU/Milwaukee, WI Bill Shannon

QUEEN JANES

TORMY JAMES Hottast: DIOWNE MARWICE 10-1 EENNY ROGELS 6-2 RITA COOLIDGE 7-3 TERI DESARIO 23-6 DAMM ROGERS D-19

KWK/St. Louis, MO Bob Hattrick

ACOERT FALMER Hottest: PAT BEMATAR 7-1 TRIUMPN 2-2 10 SPECIAL 17-3 APRIL WINE 16 10 BABYS 20-11

KRAV/Tulsa, OK Gary Reynolds Cary Reynolds Anne Hurray Toto Rupper Holmes Rottest: Rool & The Gang 1-1 Sangery Robinson 9-3 Teri Desario 16-6 Piletmood Mac 22-13 Dan Pogelberg 26-16 Keith Edwards

WNCI/Columbus, OH Steve Edwards

QUEEN LED BEPPELIN SANTANA Hottabl Jackson 2-1 Smorr Robinson 5-2 Capt. 6 Tennile 15-5 Jefp. Starship 14-7 Tom Petty 18-6 WOHO/Toledo, OH Beau Elliott PAT BENATAR ELO Hottest: CLIPF RICHARD 2-1 CAPT. 6 TENNILLE 4-2 MICHAEL JACKSON 8-5 DR. HOOK 12-6 QUEEN 31-21 WOW/Omaha, NE Erik Foxx

BOOMTOWN RATS Hottest: Renny Rogers 1-1 Lages 9-2 Foghat 17-10 Styr 30-14 Led repretin 31-17

& ISM/Madison, & F Jonathon Little

Junathun (Jith-TOTO SANTARA SANTARA PIER FLOYD PIER FLOYD NOTTAL: EFWIN ROCERS 1-1 JIFF, STARAHTP 2-2 TOM PETTY 4-3 DAM POGELEGG (15-9 STEVE POBLERT 19-15

92%/Columbus, OH Buddy Scott Rolly NATCHET DIONEE WARWICR MICHAEL JACKSOW 2-1 TOR PETTY 13-5 EAGLES 14-6 TERL DESARIO 20-15 STEVE PORBERT 25-18 SHOKEY ROBINSON HEIL DLANCHD ANNE MURRAY NEMNY ROGERS BARRY HANILON SOINNEER JOYCE COBB JOYCE COBB Nottent: Michael JACKSON 5-1 EAGLES 9-3 FLEETWOOD MAC 15-10 TERI DESARIO 20-16 RICHIE FURAY 29-24 KIOA/Des Moines, IA A.W. Pantoia KWEN/Tulaa, OK Dave Michaels HALL & DATES Lawe Michaels PIME FLOYD (dp) AUPERT HOLMES SANTANA (dp) Hottosti CAPT. 5 Tennille 2-1 DAN POGELERG 12-8 FLEETWOOD MAC 17-13 STEVE FORBERT 24-18 PRINCE 27-21 POGNAT Hottesti RUPERT HOLMES 1-1 RENNY ROGERS 5-2 CLIPP RICHARD 9-3 ROOL 6 THE GANG 11-4 CAPT. 6 TENNILLE 15-10 KOFM/Oklahoma City, OK Chuck Morgan LDuck Morgan LED IEPPELIN HEIL DIAMOND ANNE NURRAY ELO BARRY MANILON TOTO BARY MANILON Notceet. Buggles 6-1 Michael JACKSDM 9-3 LAGLES 19-10 FOBERT JOHM 23-12 FLEETWOOD MAC 28-16 KLEO/Wiehita, KS Kirk Russell LED LEPPELIN TOTO Hottest: RENNY ROGERS 3-1 JEFF. STARSHIP 5-2 TERI DESARIO 7-3 EAGLES 15-8 FLEETWOOD MAC 19-11 WYFM/Youngstown, OH Jeff Tobin DR. HOOK Hottest: Kenny Rocers 2-1 Jeff. Starship 9-3 Michael Jackson 16-6 Capt. 6 Tennille 8-7 Tom Petty 18-10 PARALLEL THREE

KZ93/Peoria, IL

Keth Edwards QUEH GAMRA Toto Aobert Palmer Pink FLOYD Nottaet: JEFF, STARSHIP 3-1 EAGLES 5-2 TON PETTY 6-3 DAN POGELERG 10-5 STYR 14-10

WGRD/Grand Rapide, MI Rom White STEVE PORBERT FLEETWODD FAC HOLEBEL KENNY ROCERS 1-1 KC 6 DAND 3-2 CAPT. 6 TENNILLE 8-5 MICHAEL JACKSON 21-6 DR. HOOK 14-7

BARRY MANILOW NEIL DIAMOND TOTO

TOTO Hottest; JEFF. STARSMIP 1-1 HEMMY ROGERS 4-2 EAGLES 10-5 FLEETHOOD MAC 17-10 DAN POGELBERG D-27

PINE PLOYD NEIL DIAMOND BARRY MANILOW Hottest: JEFF. STARSHIP 1-1 FORLIGUER 9-4 REMNY LOGGINS 10-5 CAPT. & TEWNILLE 11-6 ALAW PARSONS 12-7 WROK/Rockford, IL Tom Hunter ANNE MURRAY Hottest: RUPERT HOLMES 6-1 JEFF, STARSHIP 11-6 CLIFF RICHARD 17-10 FLEETWOOD MAC 22-14 STYX 28-17

WRKR/Racine, WI Mark Rivers

WZZP/Cleveland, OH Cleveland Reynolds

the song was dropped from the playlist then re-added.

 $\wedge$ 

D

8 H

WEST

PARALLEL ONE

VIET NELANINEY REMNY LOCGINS TON PETTY SANTANA Notes Notes Notes Carls 13-7 FLEETWOOD FAC 15-8 DIONNE WARMICK 16-12

KEARTH/Los Angeles, CA

HUD HIGHNIUD SKALAMAR STYX MICHARE JACKSON HOLLGEL JACKSON 3-1 ISAAC HAYES 15-9 PRIMCE 18-12 DIONNE MAMICK 20-16 QUEEN 29-19

KFI/Los Angeles, CA Roger Collins

CDE HOTESEE: MICHAEL JACKSON 1-1 FLEETWOOD HAC 15-6 DIONNE WARWICK 16-8 STEVE FORBERT 19-14 DAN FOCELBERG 30-25

KERC/San Francisco, CA Garland/Shulin

TOM PETTY O'JAYS RUPERT HOLMES AC/DC ROOL & THE GANG PINK FLOOM HOLL&THE GANG PINK FLOOM HOLL&THE GANG HOLL&THE JACKSON 4-1 CAPT. & TENHILLE 11-7 DONNA SUMMER 13-10 DIONNE WARNICK 18-14 PRINCE 22-16

KIMN/Denver, CO Doug Erikson

BARRY MANILOW

MICHAEL JACKSON

Hoh Hamilton

B100/San Diego, CA Glen McCartney

Music Key: (DP) Indicates the song is getting play during certain parts of the day and/or night. (RA) indicates

WSPT/Stevens Point, WI Pat Martin

RABIANCE PAITRFUL Yorky JARES BRUCE SPINGSTEN PINK FLOYD Hottaat Tenny Rocers 1-1 Dirt Rand 6-2 Pat Benatar 9-4 Fochat 13-8 Hichael Jackson 13-9

WRBR/South Bend, IN Joe Lightner

Joe Lightner POGNAT STEVE PORBERT SANTANA QUEEN LED ZEPPELIN DIAT RAND BETTE MIDLER STEVE DAHL TOTO (dp) MOLLY HATCHET (dp) RC 4 BAND (dp) L2.2. TOP (dp) HOLEWBC. SUCAP HILL GANG D-1 RENNY ROGERS H-2 CAPT. 4 TENNILLE 23-4 MICHAEL JACKSON 17-6 PRIMCE 23-11 KQWB-FM/Fargo, ND hawn Water

QUEEN SPINNERS Nicolette Larson Babys TOTO Hottest: DR. HOOK 6-1 HICHAEL JACKSON 10-2 LRB 7-3 FLEETWOOD MAC 11-5 TOM PETTY 13-8

WAKX/Duluth, MN Bruce McGregor

KKLS/Rapid City, SD Kjar/Sherwyn

RJAF/SHERWYN DONNA SUMMER TOTO NEIL DIAMOND QUEEN LED ZEPPELIN Hottest: CLIFF RICHARD 2-1 JFFF. STARBHIF 5-2 CAFT. & TENNILLE 8-5 FOGAAT 10-7 EAGLES 16-9

KKRC/Sioux Falls, SD Brian Phoenix

NELL DIAMOND PINK PLOYD TOMMY JAMES LITTLE PEAT Hottoat: DAN FOGELBERG 3-1 ERGLES S-3 MICHAEL JACKSON 8-4 TIEN DEBARIO 15-10 QUEEN 17-12

WEAQ/Eau Claire, WI Rick Roberts

Hick Hoherts ANDE MURRAY TOTO STYX PAT BENATAR Hottest: LRB 1-1 CLIFF RICHARD 8-3 KEMNY ROCERS 15-6 ALAM PARGMUS 16-11 JOHN COUGAR 18-12

WNAM/Neenah, WI Jay Tyler

Shawn Watern BLONDIE QUEEN E.T. TOP BETTE HIDLER GANNA Hottast: STEVE FORBERT 2-1 TOM JONNSTON 10-7 JOE JACKSON 14-10 FLEETWOOD MAC 16-12 FOGHAT 21-15

JOUBNEY SPINNERS JENNIPER WARNES RUPERT HOLMES RUPERT HOLMES RENNY ROGERS 3-1 Fleetwood Wac 4-3 Dam Fogelberg 10-7 Neil Diamond 15-1 Steve Porbert 20-17 KJR/Seattle, WA Tracy Mitchell

TOTO PINK FLOYD TOM PETTY MOLLY NATCHET HOTEASL TOM PETTY 14-1 EAGLES 4-2 FOREIGMER 19-3 STEVE FORERT 25-7 FLEETWOOD MAC 27-9 KOPA/Phoenix, AZ John Volpe

NEIL DIAMOND ANNE NURRAY HOLESEL: MICHAEL JACKSON 1-1 DR: HOOR 6-3 FLEETWOOD MAC 8-4 FOGMAT 10-5 LRB 20-8

KUPD/Phoenix, AZ John Sebastian

CHEAP TRICK STYN BONNIE RAITT Hottesti Pat Benatar 2-1 Reo Spectmagon 7-3 Tom Petty 14-12 Santana 22-13 April wine 25-20 KRLA/Lan Angeles, CA Rick Stancato

QUEEN NEIL DIAMOND NEIL DIARUN-Hottest, Hichael Jackson 3-1 CAPT. 6 TENMILLE 5-3 DR. Hook 12-9 Shalamar 18-10 Eagles 16-11

KING/Seattle, WA Scott Forrest RUPERT HOLMES DONNA SUMMER QUEEN LED SEPPELIN

TOTO DIAT BAND HOISESS: EENWY ROGENS 12-1 TON PETTY 8-4 SHOREY ROBINSON 19-5 FLEETWOOD RAC 16-7 DIONNE WARWICH D-12

Y94/Freeno, CA Ray Appleton PARALLEL TWO REMAY MOGENS ANDE NURRAY SUZI QUATRO NOTESEL MICHAEL JACKSON 2-1 FLEETWOD RAC 11-7 GUEEM 17-13 ELO 21-14 DAM POGELBERG 23-15 KENO/Las Vegas, NV Bill Alexander Bill Alexander DIRT BAND SKOREY ROBINSOM PRINCE HOELBEL EAGLES 4-1 POGHAT 14-10 DIOWNE MARHICR 16-11 STEVE POREPT 19-13 CHEAP TRICK 24-18 KORL/Hopolulu, HI Kimo Akane STYR JOHN STEWART ROD STEWART QUEEN SPINNERS TOTO KERN/Bakersfield, CA

Fere Shadhan Joyce Cobb Robert John Leif Garrett Hottes: Kenny Rogers 4-1 Sugar Hill Gang 7-4 Fleetwood Rac 16-12 Foghat 18-15 Dan Pogelberg 28-19 KGW/Portland, OR Richard Harker

JEFF. STARSHIP ROOL & THE GANG PRINCE SANTANA HOLLEST: RUPERT HOLMES 1-1 RUPERT HOLMES 1-1 RICHAEL JACKSON 6-2 CAPT. & TENNILLE 14-7 KEMNY ROCERS 21-13 TOM PETTY 23-17

Pete Shann

KJRB/Spokane, WA Brian Gregory

Brian Gregory Toto Toto PETTY NEIL DIAROND NICOLETE LARSON INNATES AUPERT NOLMES CHUCK RANGIONE PHIN FLOYD (dp) Z.Z. TOP (dp) HORTEAL JEFF. STARSHIP 4-1 EAGLES 6-3 SHOREY ROBINSON 15-9 KOOL & THE GANC 17-10 ENGP 18-14

KMJC/San Diego, CA A.J. Roberts QUEEN ISAAC MAYES Hottest: FLEETWOOD MAC 1-1 EAGLES 2-2 KENNY ROCEAS 13-8 TERI DESARIO 20-16 DONNA SUMMER 23-18

KROY/Sacramento, CA Rick Shannon

HICK Shannon ELO CHEAP TAICK DIONE WARWICK SPINNERS STERI DESARIO SANTANA DAN FOGELBERG TOM PETTY HOLEASLI MICKAEL JACKSON 1-1 TOM PETTY 9-3 LRB 12-6 KENNY ROGENS 10-10 SMOREY ROBINSON 21-12

KRSP/Salt Lake City, UT Lorraine Winnegar

JOURNEY MOLLY HATCHET Hottest: FLEETWOD MAC 7-1 KENNY LOGGINS 6-2 CLIPF RICHARD 8-3 EAGLES 12-4 TOM JOHNSTON 20-8

KRUX/Phoenis, AZ Bobby Rivers

RUPERT HOLMES MEIL DIAMOND TOM PETTY ROD STEWART HOLTBAL CAPT. & TENNILLE 1-1 TOM PETTY 9-5 MICHAEL JACKSON 10-6 TOM JOHNSTON 13-8 REMNY LOGGIMS 15-9

KTAC/Tacoma, WA wan Carles

NUAR LAFIEF ANNE MURRAY ELO QUEEN HICHARE JACKSON 2-1 EAGLES 5-2 TON PETTY 16-0 REDNY LOGGIMB 17-11 ALAN PARSONS 20-15

AC/DC BRUCE SPRINGSTEEN PINK FLOYD<sup>5</sup> Hottest: LED ZEPPELIN 1-1 SANTANA 8-4 TOM PETTY 14-8 FLEETWOOD MAC 21-13 QUEEN D-15 KHJ/Los Angeles, CA Chuck Martin

Chuck Marin Donna Summer Pitervoor Mac Barry Manitow Kool & The Gang Matteat: SMOREY POBINSON 2-1 MICHAEL JACKSON 3-2 CLIPP RICHARD 10-5 ELO 16-12 EAGLES 23-13 MILINGAL V. MAC KLUC/Las Vegas, NV Dave Anthony

STYX STYX STYX ISAAC HAYES APRIL WINE RICHIE FURAY HALL & GATES PRIMCE DAN FOGELBERG HOLEBER:

DVENKER TOTO PRINCE DAN POCELEERG Hottest: LRE 2-1 REX SMITH 3-2 DIONNE WARWICE 10-6 ISAAC HAYES 12-9 STEVE FORBERT 15-11

KRKE-FM/Albuquerque Debbie Hughes

ELO JOHN COUGAR

CHEAP TRICK TOTO AEROSMITH EAGLES DIRT BAND DIRT BAND Hottest: RAINEOM J-1 FOGHAT 9-5 LED ZEPPELIN 14-9 DAN FOGELEERG 24-16 QUEEN 28-23

PARALLEL THREE

# Brad Hanger PRINCE IHMATES SPINKERS TOM PETTY PEACHES 6 HERB HOLTOST. ROLL 6 THE GANG 4-1 LRB 11-3 KENNY ROGERS 15-5 ISAC HAVES 19-9 DIRT GAND 24-11 VEND (- 1, 1, 2, -1) KBDF/Eugene. OR KYSN/Colorado Sj Mark Muray DAN POGELBERG Hottest: EAGLES 4-1 CAPT. 6 TENNILLE 8-3 KENNY ROGERS 9-4 TOM PETTY 16-7 TOM JOHNSTOM 21-11 Anne MURRAY PRINCE SPINNERS Notest: CAPT. & TENNILLE 3-1. REMNY ROGERS 12-2 EAGLEX 13-4 SMOREY POEINSON 15-9 DAW POGELBERG 20-10 KBIM/Roswell, NM Mark Winkles

Page 27

Farles

Michael Jackson

Fleetwood Mar

KDZA/Pueblo, CO Rip Avina

ELOS FRICE ANNE MURRAY RUFUS 6 CRARA BUI I QUATRO NOTESEL FOOL 6 THE GAMG 9-1 SWOREY ROBINSON 7-2 RICHARE JACESON 10-6 ELMEY ROCERS 14-7 EAGLES 15-0

KFXD/Bolse, ID Charlie Fox

TOTO Hottest: FLEETHEOD RAC 1-1 TOM PETTY 4-2 ANNE RURRAY 10-5 DOLLAP 1)-10 LEIF GARRETT 26-10

KOOK/Billings, MT Michael May

HEINDERFORM HEINDERFORM LEDIEFFELTH BARRY ANTLON BARRY ANTLON BARRY ANTLON BARRAS STREIDARD HOTE-SEI CLIFF SICHARD 3-1 EAGLES 21-6 TOM PETTY 10-10 FLEETMOD MAC 20-12 FOGHAT 26-13

KQDI/Great Falla, MT Barry Cooper

DERTY COUPPY DIRT BAND MEIL DIAROND BARRY RANILOW ROLLY ARTCHET TOTO NOLTENEL KENNY ROCERS 7-1 CAPT. 4 TENMILLE 5-2 STEVIE MONDER 13-8 TOM PETT 20-15 RICHAEL JACKSON 26-21

KRLC/Lewiston, ID Steven Alan MarKelvie

BABY5 wEIL DIAMOND MICOLETTE LARSON I.I. TOP (dp) Mottest: REMMY ROGERS 1-1 PAT BLARTAR 10-4 BLACKFOOT 15-6 MICHAEL JACKSON 16-9 APRIL WIME 17-10

KSLY/San Luis Obispo, C. Brad Ranger

ne. Cl

SPINNERS BABYS O'JAYS TOM PETTY

DONNA SUMMER CHEAF TRICK

WEST

Nell Diamond

Tom Petty

Toto

Most Added. Hottest

Mark Winkle-ISAAC HAYES DAN POGELBERG LED IEPPELIN SHALAMAR PRINCE HOELBEL MICHAREL JACKSON 6-1 JEFF. STARSHIP 7-4 EAGLES 15-10 ENOL & THE GANG 17-11 STYH 21-13 KENI/Anchurage, AK Hich West LED ISPPELIN JOAN ARMATRADING BETTE MIDLER

TOTO DAN POGELBERG Hottest: EAGLES 1-1 TOM PETTY 7-2 APRIL WIME 22-9 BONNIE RAITT 21-12 GENE COTTON 26-16

KBOZ/Bozeman, MT Dennis Nichola Dennia Nichola BARRY MANICOW NICOLETTE LARSON NEIL DIANGAD ROBERT JOHN LED IEPPELIN HOTEGEL LRB 5-1 REMNY ROCERS 10-3 RICHARL JACKSGM 19-8 SMOKEY ROCENS 10-3 FLEETWOOD HAC 27-17 Page 28 PARALLEL ONE PLAYLISTS \_KWK\_ Ĩ H MIDWEST 0/WGA EAST STERED WK St. Louis 1 PAT BEHATTAR/Hauribrainibraider
2 TRILUBHALLay IF On The Line
3 SPECIAL/Noney Money
4 TOU PETTY/Balugue
5 FLEETBOD MAC/Sare
6 BLISS BAND/Doctor
7 JOURNET/Too Late
8 BLISS BAND/Doctor
9 BLISS AND/Doctor
10 APRIL UNEFLIX/Bange DF Things...
9 BLISS/TBLIN' IT Dack
10 APRIL UNEFLIX IN TO BANG
11 BADYS/Back On Bhy Feat Again
12 FLEETBODD MAC/Think About Me
13 FLEETBODD MAC/Think About Me
14 ELECHDOD MAC/Think About Me
15 REG SPEEDBADDH/Back On The Road...
16 STAVILI ghrs
11 T ALAM PARSONS/Dammed IF I DO
22 BAND/LIG ATINE
23 DI RICHLE FURDAVI SHIIN Have Dreams
24 JORAM TRICK/Tolces
25 ORGAT FRIDK/Con We STIIL Be...
ADS ROBERT PALMER/Con WE STIIL BE...</ WOLT Baltimore NOME LACKSAM / Kork B 11 N Kar MELET/ I HARNA BH FOUL LAWE (AGL 55/ NHE LONG RAM BET - STANSYIP/Jane TORI ICOMPLYING A GAMES CAPT - A TENHILLY / Do The To Me J.J. SOUTHER/TOU'TC ONLY LONE IN REAL STANSAM REAL BANK/Presse Don't GO CAR ES/WEATACHE DON't GO CAR ES/WEATACHE DON't GO CAR ES/WEATACHE TO 19/1 TOMH CTTY/DON TO ME LINE THAT OUT POTTY/DON TO ME LINE THAT DIATE STAND/AME LINE THAT DIATE STAND/AME TIME AND DIATE SAND/AME AND TIME DIATE SAND/AME TIME AND TIME DIATE SAND/AME TIME AND TIME DIATE SAND/AME TIME AND TIME DIATE SAND/AME AND TIME AND TIME DIATE SAND/AME AND TIME AND TIME DIATE SAND/AME AND TIME DIATE S 96 Kr Baltimore Philadelphia Philadelphia RUMET HOUMES/Escape HICHAEL ACKSOM/Rock With You GAPT. & TUNHILE/DO Thet To Ho-STAT/Abbo CAPT. & TUNHILE/DO Thet To Ho-SUMOLEY ROUTS/COURS / Course of SUMOLEY ROUTS/TO TO THE ADA COMMODICATES/STATI BAD/No Hore(Enough 15...) (ELIFF RICHAND/WE DON'T TAIK Anywore COMMODICATES/STATI BAD/No Hore(Enough 15...) (ELIFF RICHAND/WE DON'T TAIK Anywore COMMODICATES/STATI BAD/No Hore(Enough 15...) (ELIFF RICHAND/WE DON'T TAIK Anywore COMMODICATES/STATI BAD/No Hore(Enough 15...) (ELIFF RICHAND/WE DON'T CONT CALLES/New Technic DON'T SUMOLA/Setter Love Mast Time DIAME WANDER/DIA AIL The LIghts STEVIE WONDER/Send One Your Love ANLL & ADA'E/MERT/DIA AIL The LIghts STEVIE WONDER/Send One Your Love ANLL & ADA'E/MERT/DIA AIL The LIghts STEVIE WONDER/Send One Your Love ANLL & ADA'E/MERT/DIA AIL The LIghts STEVIE WONDER/Send One Your Love ANLL & ADA'S/Torever Hine QUEEN/Cray Little Thing Ca SFIRIA CSAINO/Tao I's Ready O'AJS/Forever Hine QUEEN/Cray Little Thing Ca SFIRIA CSAINOFANCI'S THE DIAT BARA/MORE LOD FOR ANE MURRA/MORE BOILSON DIAT EMARA/MERT LOVE DIAT EMARA/MERT LOVE DIAT EMARA/AMERT LON DEAM ANG MURRA/AMERT LOVE DIAT EMARA/MERT LOVE DIAT EMARA/AMERT LOVE DIAT EMARA/AMER 2 Hibert Holdis Standard Standar Milwankee 11 5 Pittsburgh LAGLES/The Long Run LHB/Cool Change STXL/Neuer Sas Neuer LAGLES/The Change STXL/Neuer Sas Neuer LAGLES/The Company FOR LOOK Neuer Sas Neuer LAGLES/The Company State Sas Neuer Sas Neuer Sas Neuer Neuer Sas Neuer Neuer Sas Neuer Neuer Sas Pittsburgh 15 16 17 18 19 20 21 22 23 24 25 26 27 12 13 14 15 16 17 16 19 20 21 22 23 24 25 27 28 90 WGCL98 Cleveland NEIL DIAMOND/September Morn ROBERT JUNV/Lonely Eyes LOBO/Holdin' On TUM JOHNSTON/Sevennah Nights 0N CALCOSS Cleveland RUPERT HOLMES/Escape TOI PETTY/Don 1 Do Ms Like That MICHAEL AKCSION/Rock with You EAGLES/The Long Run FORE (IGBEV/Head Games STVX/Rabe CAPT. 4 TENHILE/Do Thet To Me... KBBMY ROGERS/Coverd 01 The County KBBMY COGENS/Thile is 1 ISAAC HAYES/Don't Let Go BAD/No fore (Enough 15...) MALL 4 OATES/Mail For Me COMMODARES/SYSTII EAGLES/THEOTES/To'L' GO MICHAE COMMODARES/SYSTII EAGLES/THEOTES/To'L' GO MICHAE DIOMEL MARKIN/C/Gare IEFF. STARNICK/Daje Yu FLEETWOOD MAC/Sare IEFF. STARNICK/Daje Yu FLEETWOOD MAC/Sare IELO/Last Train To London BUGGLES/TVIGOK III at The... PRINEC//I wanne Be Your Lower J.D. SOUTHER/Tou'To Gony Lone II OHMEN ANARIOK/Daje Yu CHEAP TRICK/VOIces IELO/Last Train To London BUGGLES/TURY No Love IIInst. DAIL CARATARES/TOU'TO MICHAE DIA FOCLEBERS/LONGERS/DO Love IIInst. DOWN SOUTHER/TOW LOW LOW IIII TERI DESARID/Yes I'B Ready PAT BENARA/Memothroader QUELNCTARL LITTE THING Ca 27...50 INSTE WRKO 27, 29 HOLLY HATCHET/Filrtin' With . . TUHHY JAMES/Three Times in Love ADD 5 BOBBY VINTOW/Mam Balleve..... 31, 32, 33, 54 CDMMA SUMMER/On The Radio DAW FOOCLBERG/Longar DIATS/FOrever Nine VIATS/FOrever Nine PIME FLD/DArother Brita La In The TOW PETTY/Refugee BLACUFOUT/rain, Train INMATES/Dirty Water OMEAP TRICK/Volces FLEETWOO WAC/Think About Me wifi 92 ADDS 12 15 6 19 13 INMATES/Dirty Water Boston Buston Auffert Houkes/Escape KENNY ROCLATES/Comers Of The County, KOCLATHE CANG/Ladias' High HIGHAEL JACESOWRACCH With You DOWNA SUMMER/ON The Radio CLIFF RICHARD/HE Don't Falk Anymore AGATS. A TENNILLE/DO That To Me... LRB/Cool Change HALLA COATES/Hail For Me DR. HOCK/MEDTAE Net Time SMOKEY ROBINSON/Cruisin' KC & BAND/Piesse Don't Go PRINCE/I Wanna Be Your Lover DUEEN/Cray Lithie fining Ga DIOME WARHICK/Deja Yu FLEFINDO MAC/Sere TOM PETTY/Don't Do Me Like That ISAAC HATES/Don't LeG COMMODORES/MONTAE Hanted You FGGHAT/Third Time Lucky TERI DESARD/Yes I Hanted You FGGHAT/Third Time Lucky TERI DESARD/Yes I's Ready AMEK MURRAY/Dayream Bellewer KENNY LOGENS/This is I's DIATE AND/American Drawn STEVE FORBERT/Romoo's Tume O'JATS/FOREWER MINE Purper Provincial Provinci Provincial Provincial Provincial Provincial Provincial Provin -WRBC MUSICI<u>RADI</u>O 77 ON 5 22 2 New York ACCAN LOIK MILLIAN SUM MOCK & Th TOUS MILLIAN DUMISSIS MUCHALLIAN SUM MOCK & Th TOUS MUCHALLIAN DUMISSIS MUCHAL MUCHSSIS CITIS MILLIAND THE SAME MILLIAN DUMISSIS MUCHSSIS MUCHSS 20 20 21 22 23 7 21 24 22 23 23 29 24 A 25 28 26 D 27 D 28 D 29 A 30 DIGHE LARD LOVE JAN DIGHE LARD LOVE JAN ARTHON DOC JOB JAN REMAY ROCKING JAN RITA COOLIDE / I'LI & Rathar Leave... CLIFF RICHARD/HE DON'T Talle Anymore LRBLCool Change RUPERT HOUMES/Escape KENNT LOGGINS/Thils Is I' CAPT. & TENNILLE/DD That To Me... STEVIE LWORDR/Sand Dwe Your Love FLEETHOOD MAC/Sare DR HOOK/BATYAR LOVE New Time SMOKEY ROBINS/DWC/Fulsin' EARLES/INE LONG RUM CIRT BAND/American Dream CIRT BAND/American Dream CIRT BAND/American Dream ANDE WARK/Daydream Dellever HECL DIMONO/September Morn ROL STEVIEL WASSIN/POCK WITH YOU LOBO/HOIdIN' DON HICOLETIL LARSON/LAN HE ADON DARD KARSIN/DOCK WITH YOU DOBDY HIND/HOW BEILEVES... DOBEY (FIND/MARE BEILEVES.... QUEEW/CR32, LINE LOVE DON Milwaukee 10 6 7 3 23 ODERVICESY LITERING Ca 25, 50 HIMATES/DITY Water HICOLETTE LARSON/Let Me Go, Love BETTE HIDLER/HIMAN A Man Loves. -AMEE MURRAY/Daydream Bellever CINOY BULLENS/Trust Me JIMMY BUFETT/Yolcano HAMSIE/Automobile GAMMA/IN A FILe ADD S 12 aN 30 NELL DIAMCRUD/September Morn TAVARES/Bad Times ROD STEMART/Taik About it SANTANA/You Know That I Love TOTO/99 GANNA'L'IN AILVE GANNA'L'IN AILVE ROBERT JOHN/Lonely Eyns JENNIFER MARMES/Don't Make He Over AEFOSMITH Remembe . DIRT BAND/American Dream R∕BERT PA⊾MER/Can we \$t i! Be Q102. 1050 chum CIND: BULLENS/Trust Ne MOLLY HATCHEY/FiletIn' with JOURNEY/Too Late IKBIII . Toronto Chick and the second seco Building of the second Buffalo TGH FETTY/Don't Do Me Like That FulkEIGNER Head Game LED ZEPPE, N Fool I. The Pa CLIFF HIGHARD me Don't Talk Anymore Cincinnati 99FM & WXLO ADDS QUEEN/Crazy Little Thing Ca TOMMY JAMES/Three Times In Like Lickle Had usee Lick TENK Hoot I The Pa CLIFF HIGHARD mp Dor't "ai+ Anymore CRIFF HIGHARD mp Dor't "ai+ Anymore CRIFF HIGHARD mp Dor't "ai+ Anymore CRIFF Charles My Thinno FileThow CANDS/Money JEFF STARSTP My The STATER AND STATE AND THE CONTRACT AND AND THE STATE FULLE THOM THE STATE FULLE THOM THE STATE FULLE THOM THE STATE FILET HIGHARD SAND ONE TOUR LOVE STEVIE HOMERT FORMED S THOM THAT THOM THOM THE STATE THOM THE THOM THE THOM THE THOM THE STATE THE THOM THE THOM THE THOM THE STATE THE THOM THE THOM THE THOM THE STATE THE THOM THE THOM THE THOM THE THOM THE STATE THE THOM THE THOM THE THOM THE THOM THE STATE THE THOM THE THOM THE THOM THE THOM THE THOM THE STATE THE THOM THE THOM THE THOM THE THOM THE THOM THE THOM THE STATE THE THOM THE THOM THE THOM THE THOM THE THOM THE THOM THE STATE THE THOM THE TH New York Star, Jacob NCARE JACKSON/Rock Hith You CAPT, & TCNNILLE/Do That To MG... CLIF & TCNNILLE/DO THAT TO MG... RUPERT HOLMS/Starbe STRIF & COUNS/Starbe STRIF & COUNS/Starbe STRIF & COUNS/Starbe STRIF & COUNS/Starbe STRIF & TCNNICH/Starbe STRIF & STRIF & STRIF & New York also Chicago 1 RUPERT HOLM SZEGLAP 2 STXX/Babe 3 KC & SHAD/Piesse Don 1 Go 4 KENNY ROGERS/Courd DI The County 5 BAD/No MarciEncough is ... 10 J. JEFF, STARSHIP/Jene 4 M/PON MarciEncough is ... 2 CLIFF RICHABD/Ne Don't Talk Anymore 9 COMPOSES/STII 21 D MICHAEL JACKSDN/Rock With You 11 JOINERYLLOVIN, Touchin'... 13 TOM PETTY/Don't Do Ma Like That 14 CLESS/The Long Rum 15 TO SCIESS/The Long Rum 15 TJ J.D. SQUTHER/You're Only Loneiy 15 GAGLES/The Sing Rum 15 TJ J.D. SQUTHER/You're Only Loneiy 15 20 STEVIEW EWADER/SYNG Comes To 15 J.D. SQUTHER/You're Only Loneiy 15 20 STEVIEW EWADER/SYNG Comes To 15 20 STEVIEW EWADER/SYNG Don't UNIT 16 FARE LOWER/TANIE To Long Rum 17 25 HERB ALFEAT/Rise 23 DIFE WEWADER/SYNG Don Stor Love 15 22 DIEAP TAIOX/Drasm Police 23 DIFE WEWADER/SYNG Docorated My Life 23 SI KENNY ROGERS/SYSII ON 24 SI COMPODERS/SYSII ON 25 SI LEFMODD MAC/Sere 25 DIFE TO MARCINE SEVEN Chicago 50 24 22 16 28 27 23 0 19 20 21 22 23 24 25 26 27 28 29 30 TOTO/99 HALL & DATES/Wait For Me MICHAEL JACKSON/Rock With You MAX #EBSTER/Peredise Sk es 0h SANTANA/You Know That I Lova ADDS ADDS 27, 28 ON WPEZ Pittsburgh RUPERT HOUNES/Eacepe J.D. SOUTHER/Tourre Only Lonely LAR/Col Change CLIFF RICUND/NE Only Lonely LAR/Col Change CLIFF RICUND/NE Only Lonely LAR/Col Change CHANNES/SIVIJane CAMCODES/SIVIJane CAMCODES/SIVIJane CAMCODES/SIVIJane CAMCODES/SIVIJane CAMCODES/SIVIJane FENTI COG (185/This 1s 1\*) KC & BAND/VIERSE Only FENTI COG (185/This 1s 1\*) CC & BAND/VIERSE Only FENTI COG (185/This 1s 1\*) CC & BAND/VIERSE Only FENTI COG (185/This 1s 1\*) CC & BAND/VIERSE Only FENTI COG (185/This 1s 1\*) CC & BAND/VIERSE Only FENTI COG (185/This 1s 1\*) CAL & BANDES/MACK WITH YOU RANEWO/SIVE STEV/EASE STEVIES (1900ER/Sond One Your Love STEVIES (1900ER/Sond One Your Love STEV/EASE STEVIES (1900ER/Sond One Your Love Detroit аN TOTU/99 NEIL DIAMOND/September Morn BARRY MANILOW/When I Manted You F-105 boostic boosti Boston KINNY ROGRAS/Cowerd Of The County CAPT, & TENHILLE/Do That To Me... RUPRET HOURES/Secare STUX/Babe HID/AEL JACKSON/Rock With You HID/AEL JACKSON/Rock With You GALES/TENED UNEL YOURES/Secare CALES/The Comg Rum FLETHOLD WHC/Sers LACKSTAC HOURES/Compared LACKSTAC HOURES/Compared SECARES/THE Comg Rum FLETHOLD WHC/Sers LACKSTAC HOURES/COMPARED FLETHOLD WHC/Sers LACKSTAC HOURES/COMPARED FLETHOLD WHC/Sers LACKSTAC HOURES/COMPARED HID/DECHIC/TONIE IN CLIFF RICHARD/Ver Jon The Rady DIOWEET WRGHICS/CONJENT HILD ICAMBO/Comission MACHESTER/FORTHY GIFIS EAALES/THER/Youry Gifis DA. HOUK/Batter Love Meast Time J.D. SOUTER/Tonies MACHESTER/Tonies MACHESTER/Tonies ABBA/Child/Tenety Gifis TEVE FORET/ROMEY AND HILDW/WHO SET TONE INTER/Tonies ABBA/Child/Tenety Compared DIAT BANK/Taket Tone Diag BARTY MANILOW/Merican Tume BARTY MANILOW/Merican Tume KDWB WNBC Radio 66 Minneapolis 5 28 8 16 25 11 7 0 TOM PETTY/Don \* Do We Like That EAGLES/Those Snoes LRB/Cool Change LLB/Cool Change LLB/EXTURINI The Evening Tow PETTY/Refugee JEFF STARSHIP/Jame FLEETWOOD MAC/Sars EAGLES/The Long Run Z Z. TOP/Chang Sunglesses STA/CBab KENNY LOGGINS/This is IT MAL & ANES/Twist For May GYPS/VDead & Gone T010/90 
 New Yack

 3 1
 SUPERTRUMP/TANE The Long Mayn...

 4
 SUPERTRUMP/TANE The Long Mayn...

 5
 STEVENDORERSAMME One Your Lowe

 4
 STEVENDORERSAMME One Your Lowe

 5
 STEVENDORE

 4
 STEVENDORE

 5
 STEVENDORE

 6
 CAPT. A TENHILLEY Too The To Mes...

 7
 FORE IGER/Yaed Games

 8
 DOUGH.SUPERCONTON Radio

 7
 BAD/Yee More Enough Is...

 10
 BAD/Yee Marit Control To Mes...

 11
 BAD/Yee Marit Control To Mes...

 12
 DIOME WART COLLINATION Radio

 13
 MPORO Musik

 14
 OHYSTAL GATE/Hait The Way

 15
 ELOBIEC OF Maring

 16
 BLONGE OF Maring

 17
 DOUGH.SUPERCONTON

 18
 CHISTER OF Maring

 19
 ELOBIEC OF Maring

 10
 CHARGE MARTICOLINGON Res 111 Nove

 11
 DOUGH.SUPERCONTON

 12
 NEGREST For ever Mine

 13
 CHISTER FOR TARGEN

 14
 CARSTER LAXCONDUCTUREST

 15
 CHISTER FOR EVERTHING

 16
 CHISTER FOR EVERTHING

 17
 CHISTER FOR EVERTHING

 18
 CHISTER FOR EVERTHING

 < New York 24 13 21 
 19
 15

 19
 16

 14
 17

 29
 18

 12
 19

 10
 20

 21
 21

 21
 21

 23
 23

 13
 24

 18
 25

 D
 26

 27
 27

 30
 28

 0
 30

 0
 30
 20 21 22 23 24 25 20 27 28 29 30 
 14
 15
 Grie Y/Daid & Gone

 18
 14
 TOTO/90

 18
 14
 TOTO/90

 19
 15
 STEVE FORBERT/Romeo's Tune

 11
 16
 STEVE FORBERT/Romeo's Tune

 11
 16
 STEVE FORBERT/Romeo's Tune

 11
 16
 STEVE FORBERT/Romeo's Tune

 20
 17
 OAK FORGLESER/Phonelia

 26
 18
 STEVERY Like To Rock

 21
 REARTHEESYTBAIN'I IS Back

 22
 22
 THUMPH/LESYTBAIN'I IS Back

 23
 TRUEPRINEESYTBAINT FORBAUT

 24
 FILE FINDOD MAC/Angel

 25
 TRUEPRINE HAVE TO MACHANGE

 26
 FORL(OHERT I I Get Even.

 20
 SIGLEV HACKTONE Thore That I Love

 26
 SIGLEV HACKTONE TO THE FEART/DOWN ON THE FEART

 26
 29
 MOLLY HATCHET/FILITIST #ITH ...

 21
 BACKTLY HATCHET/FILITST #ITH ...
 26 28 29 30 TIMUT JAMES/Three Times in Love OIRT BAND/American Dream RUPERT HOLMES/Mile PARK FLOYD/Another Brick in The PAT BENATAR/Heartbreeker 620.5 29 DAN FOGELBERG/Longer SPINNERS/Murkin' My Wey. . STYX/Why Me DONALSIMMER/On The Redio RUPERT HDLMES/NIM ADDS GAMMA/I'm Allve MUMKEES/Daydraam Bailever BETTE MIDLER/When A Man Loves. DR. HOOK/Better Love Next Time 13, 54 DIRT BAND/American Dream LED ZEPPELIN/Fool in The Rain DDNNA SUMMER/On The Radio STYX/Why Ne ON ADDS 19, 23, 25, 26, 28, 30

R&R/Friday, January 11, 1980



Page 30

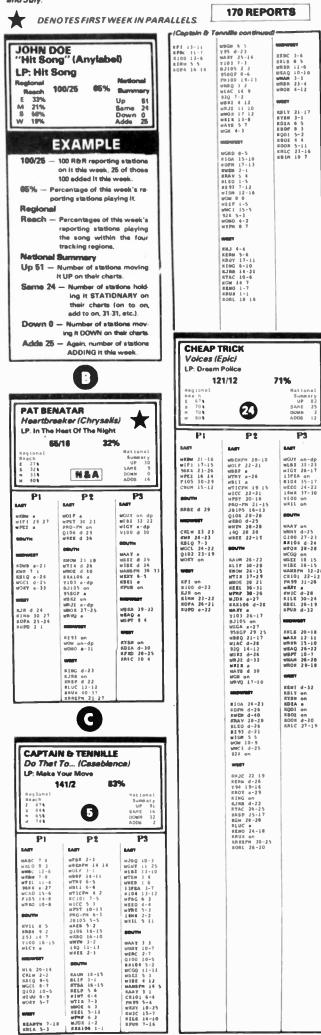


lei II: Selected stations in second ry markets that are forme dominent\* and/or exert a significent local or regional influence. This Hel may also contain some major market stations that do not

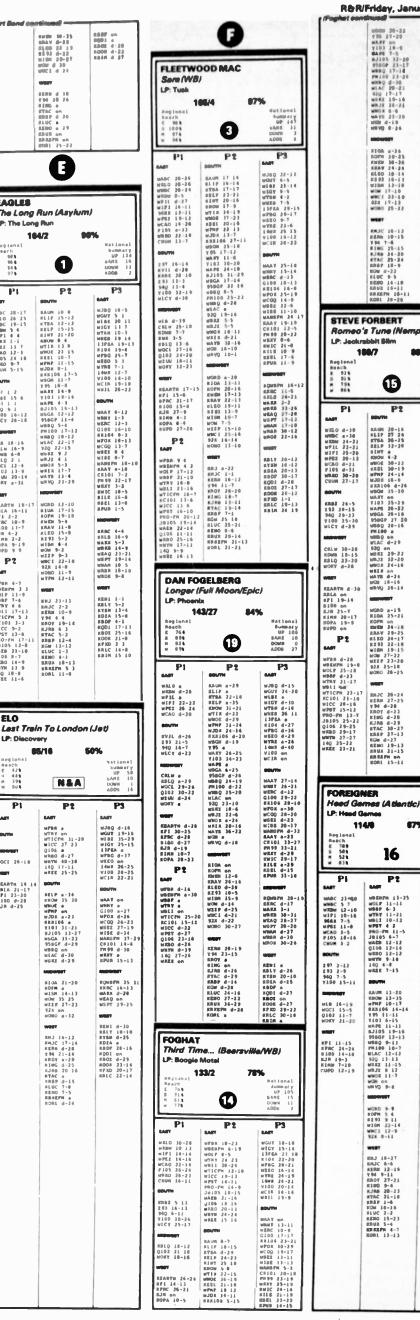
ly for perallel one status.

ile! W: Selected stations in smaller markets that are formet inent® and/or exert a significant local influence. This parallel may bin some secondary market stations that do not qualify for perellel two status.

Note: (\*)Formet dominance is based on the Monday Sunday, 6AM-12Midnight, total persons 12 plus shares as published by Arbitron. All present and possible future reporting stations are evoluated and updated twice annually. These evoluations take place in January and July.







### R&R/Friday, January 11, 1980

ACTION OF THE OWNER OWNE OWNER OWNE

-

42.01 13-6 45.07 20-15 1014 34-16 6007 10-14 5001 00 1000 25-23 5005 25-13 5011 20-5 8010 30-23

Hational Gummery UP 120 BARE 15 BOWH 0 ADDE 7

PS

MJBQ d-MGUY 21 MGUY 21 MTGH 21 MTGH 4-1 MTGH 4-1 MTGH 2-MTGG 12-MEGG 19 LMEG 29-LMEK 29-V100 d-1 MC1H on M21L on

-

MANS EAAY CELO PR99 WEEY EWIC ELE ESEL EPUB

KQWBFM KKRC 1 KKLS d WAKX 2 WERG 3 WERG 3 WERT 2 WERG 2 WERK 1

-

EEMI 24-15 EYEM 29-17 EDIA 30-19 EGOF 21-13 EGOF 21-13 EGOE 4-29 EBOE 30-28 EOOE 40-10 EPED 19-16 EREC 29-12

National Sumary UP 48 SARE 21 DOWN 65 ADDS 0

PS

 WGUY 7 12

 W102 8-0

 W107 6-1

 1376A 13-2

 R106 0-19

 WPBG 16-13

 WTBE 8-6

 14000 1-10

 WTBE 8-6

 14000 7-6

 WC18 0-11

 WXEL 20-16

WAY 16-22 WHIT 6-10 WERC 7-11 G100 11-0 WFGQ 20-16 WFGQ 20-16 WANEFW 13-1 WKY 13-12 KWIC 4 16 Eft6 17-13 ISEL 16-10

EQUID PN 15-1 EELS 14-10 WARR 7-7 WHAR 9-4 WEAD 17-17 WHAR 5-7 WHAR 16-15

#EWI on ESLY 22-10 #TBW 14-15 #DIA 11-10 #DOF on #QOI 18-16 #COGE 7=5 #SIM 11-0

P1

13-25

MAA ¥ d-30 wmm¥ 17-10 wEhC 24-22 G106 34-20 KEI04 26-10 WFOX 27-22 WCG0 23-19 WFEE 17-7 WI6E 26-21 WI6E 20-21 MAMEPH 29-3

16-31 22-16 4-19 26-21

17-16

8-23 26-22 31-24

24-19 25-18

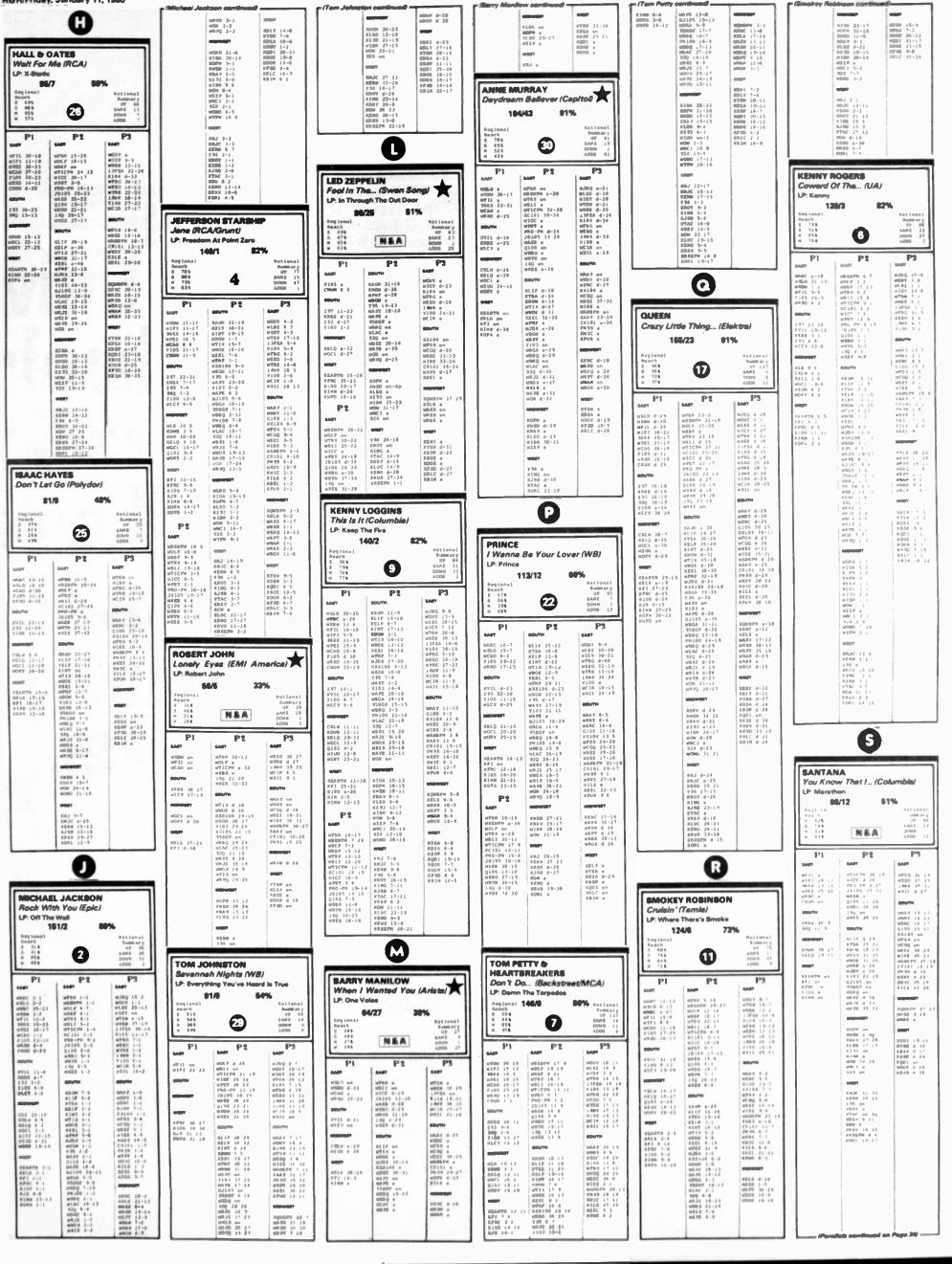
19-11 29-14 29-21 d-20

P2

14-16 15-0 19-16 a-30

30-33

R&R/Friday, January 11, 1980



Page 31

Tracy Mitchell, Program Director KJR Seattle, Wash. John Sherman, Asst. Program Mgr. KJRB Spokane, Wash. CRobin Forest, Promotion Director KINK Portland, Ore. Dave Thompson, Program Director and Music Director KDWB Minneapolis, Minn. 🗆 Les Garland, Program Director KFRC San Francisco, Ca. 🗆 Jon Sinton, Program Director KDKB Phoenix, Ariz. Jim Ray, Program Director KWFM Tucson, Ariz. 
Ernesto Gladden, Program Director KPRI San Diego, Ca. 
Gary Waldron, Program Director KCPX Salt Lake City, Utah Jim Zeluski, Program Director KRST Alburquerque, N.M. Tim Spencer, Program Director KTXQ Dallas, Texas Bill Young, Program Director KILT Houston, Texas Kim Stephens, Promotion Director WTIX New Orleans, La. 
Randy Rice, Operations Manager WJBO/WFMF-FM Baton Rouge, La. Bobby Kline, Program Director KBEQ Kansas City, Mo. D Joel Denver, Program Director KSLQ St. Louis, Mo. D Frank Cody, Program Director KBPI Denver, Colo. John Gehron, Program Director WLS Chicago, II. Vickie Tietz, Promotion Director WOKY Milwaukee, Wis. Bill Gable, Program Director CKLW Detroit, Mich. Dave Nichols, Program Director WHBQ Memphis, Tn. DJim Morrison, Program Director WQXI Atlanta, Ga. Reggie Blackwell, Program Director WAIY Jacksonville, Fla. Sandy Smith, Programming Assistant (for Jay Michaels, Program Director) WSGN Birmingham, Ala. Dave Wright, Program Director WBJW Orlando, Fla. Allan Sneed, Program Director WKDF-FM Nashville, Tn. CRay Quinn, Program Director WFIL-AM Philadelphia, Penn. 
Scott Slade, Program Director WAYS Charlotte, N.C. 
Bob Bolton, 
Operations Manager WKIX Raleigh, N.C. 
Scott Shanon, Program Manager WPGC-FM Washington, D.C. Scott Muni, Program Director WNEW-FM New York City Harry Nelson, Program Director WRKO-AM Boston, Mass. / Manchester, N.H. D Todd Chase, Station Manager JB105-FM Providence, R.I. D Arnold Chase, Program Director WTIC Hartford, Conn. Con Tyler, Program Director KATT Oklahoma City, Ok. CR oger Ashby, Programming Department CHUM Toronto, Ontario, Canada Dobby Christian, Program Director WXKX Pittsburgh, Penn. D Tom Teuber, Program Director WLVQ Columbus, Ohio D Nell Wynne, Promotion Director WMYK-FM Norfolk, Va. Tom MacMurray, Program Director WFBQ-FM Indianapolis Dan Garfinkle, Program Director WMMS Cleveland, Ohio Cory James, Promotions Director WSHE Miami, Fla.

"I am convinced that, after this promotion, movie previews on a station-to-audience one-to-one basis are the best promotional value."

Ernesto Gladden, Program Director, KPRI, San Diego

"Lotsa' yuks — sensational." Dave Thompson, Program Director and Music Director, KDWB, Minneapolis/St. Paul

"Both the promotion and the movie were great fun and served a very special purpose." Randy Rice, Operations Manager, WFMF/WJBO, Baton Rouge

"We knew Steve Martin was popular with our audience but the excitement from the promotion was beyond our expectations." John Gehron, Program Director, WLS, Chicago

"KFRC was deluged with over ten thousand entries in the first mail-in type contest done on KFRC in almost two years. On a scale of one to ten, we rate the promotion an eleven." Les Garland, Program Director, KFRC, San Francisco

"There's one word to describe THE JERK promotion — smash. Audience response to THE JERK promotion on WRKO, Boston, was incredible."

Harry Nelson, Program Director, WRKO-AM, Boston

"Most well coordinated contest we've done. Aspen Film Society and Universal went all out. Our audience reaction was fantastic. Absolutely the ultimate contest." Scott Muni, Program Director, WNEW-FM, New York

"The most successful movie promotion we've done. 100% turnout of all tickets given away. The response to Martin was stronger than ever. No hassles, no loose ends, everything promised was delivered —100% plus."

Arnold Chase, Program Director, WTIC-FM, Hartford, Conn.

"What can I say — it was a wild and crazy promotion." Vickie Tietz, Promotion Director, WOKY, Milwaukee More than 2 million watt of promo powe "Merchandising items added an extra dimension to the promotion of THE JERK screening. And the responses at the screening were completely positive." Alan Sneed, Program Director, WKDF-FM, Nashville

"A remarkable promotion and a remarkable response from my listeners... but they're all JERKS anyway." Tim Spencer, Program Director, KTXQ, Dallas

"Great listener response." Bill Young, Program Director, KILT, Houston

"Oklahoma City went bananas for THE JERK."

Society

Pictur

Ron Tyler, Program Director, KATT, Oklahoma Cny

"Steve Martin not only delivered for KRST but also delivered for Alberquerque Toys For Tots as well. The phone response to the promotion was excellent and we collected over 350 toys." Jim Zeluski, Program Director, KRST, Alberquerque, N.M.

"In Kansas City we packed the house. We're waiting for Steve's next film." Bobby Kline, Program Director, KBEQ, Kansas City

"We had a great response to THE JERK promotion." Kim Stephens, Promotion Director, WTIX, New Orleans

"One of the smoothest running promotions we have done in some time. The movie was wonderfully received and wonderfully done."

Cory James, Promotions Director, WSHE, Miami

"It was a huge success. We were extremely impressed and would like to do it again." Sandy Smith, Programming Assistant (for Jay Michaels, Program Director) WSGN, Birmingham

"Very attractive promotion across the board."

Dave Nichols, Program Director, WHBQ, Memphis

"Tremendous listener response. Very well marketed and put together." Reggie Blackwell, Program Director, WAIV, Jacksonville

"Instant interest followed by immediate requests for a third preview — even after doing two shows." Jim Morrison, Program Director, WQXI-FM, Atlanta

"It was an entertaining promotion that was enjoyed by participants. The exact type of promotion we enjoy." Bob Bolton, Operations Manager, WKIX, Raleigh

"Tremendous response to the promotion and the tickets went extremely fast." Dave Wright, Program Director, WBJW, Orlando

"The promotion was extremely successful. The theatre was packed, and everyone, young and old, loved it." Joel Denver, Program Director, KSLQ, St. Louis

"Universal's THE JERK was the most professionally organized promotion this year. It generated excitement for KBPI, Steve, and THE JERK."

Frank Cody, Program Director, KBPI, Denver

"On air promotion was extremely funny. A very successful promotion and very well accepted." Tracy Mitchell, Program Director, KJR, Seattle

"An excellent promotion. We were thrilled to be involved." John Sherman, Assistant Manager and Program Director, KJRB, Spokane

"It was a great promotion for us. It worked very well—enjoyable for all." Robin Forrest, Promotion Director, KINK, Portland

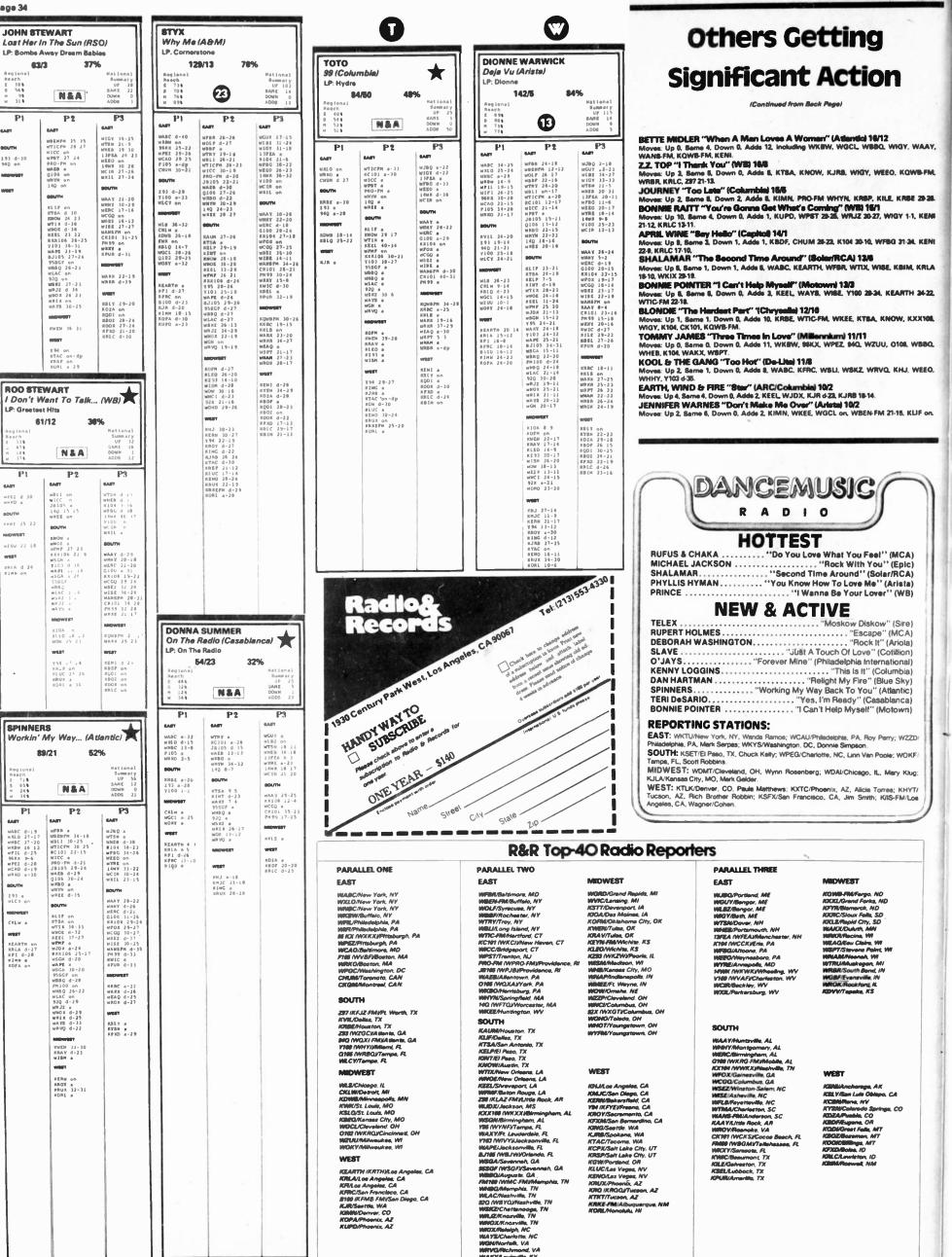
"One of the most successful promotions we've run. Good image value for the station." Bill Gable, Program Director, CKLW, Detroit

"Steve Martin lives up to his reputation as one of the funniest comedians. Our phones didn't stop ringing during the on-air promotion." Roger Ashby, Programming Department, CHUM, Toronto

"One of the best promotions we've ever done. The market interest in Steve Martin, with 18-34 demographics, is heavier than with nearly any other living star. Funniest movie I've seen since 'Blazing Saddles'." Jon Sinton, Program Director, KDKB, Phoenix

"After many years of promoting films, I must say that Universal's 'THE JERK' promotion was one of the best film promotions we have ever run. Our audience went crazy. We were delighted not only by the reaction to the film but by our listener participation." Dan Martin, Program Director, WTRY-AM, Albany, New York

R&R/Friday, January 11, 1980



Page 34

Reach E 38% # 56% H 9% H 31%

Pl

AUT

193 d-30 940 on

acn 33% 47% 10% 37%

P

HFEZ d 30 HHFD a

AHDE 25 22

HIUJ 22 LB

ERIA d 24

P1

HABC d-19 HALO 27-17 WHBC 27-20 WASW 16 12 WFIL d-25 96KX 9-6 HPRI d-28 HCAO d-19 HCAO d-19 HRAO e-30

293 a HECY on

CKLW a

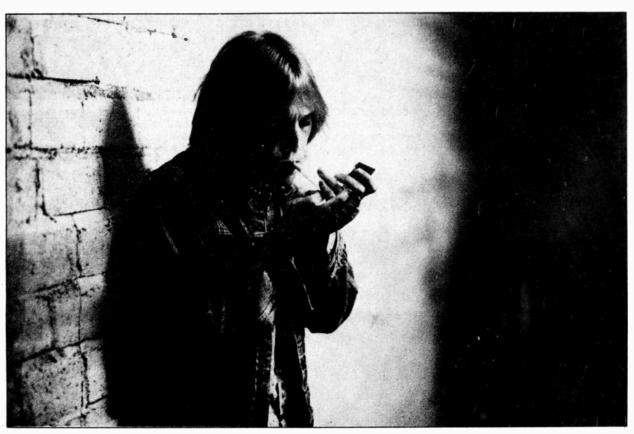
NEET

-

18310

.....

You can never get enough of M PETTY AND H E A R T B R E A K E R S



The Second Single "REFUGEE" From The Smash LP

1 amon the Torpedocs

**Already Being Played On** 

Z97 KWK KFRC KDWB WIFI Z93 KJRB KX104 KPAM KFXD KRPL KBZY

**KYJC** 

KQIZ

KOZE

KYTE

KFLY KDOK KROC-FM WAUG KFMZ WCCK KPUR WCRO

WAQY WICC WQQW KREM

KENI

WZZR

**KJAS** 

WTIC

Even As You Read This The First Single "DON'T DON BELIKE THAT" Continues To Climb The Charts!



BB	CB	RW	R&R
19*	11*	19*	7*

Produced by Tom Petty & Jimmy Iovine Engineered by Shelly Yakus

©1980 Backstreet Records, a division of MCA Records, Inc.



### **Eagles Run Past Platinum**



WEA and Elektra/Asylum execs pose with a special limited edition display piece designed to celebrate the multiplatinum sales of Eagles' "The Long Run." Pictured from left are WEA's Jody Raithel and Jeff Scheible, E/A VP Stan Marshall, E/A Vice Chairman Mel Posner, WEA's George Rossi, E/A VP Jerry Sharell, and E/A's Randy Edwards and Rip Pelley.

EMI-America's Robert John was presented with a gold record award for his debut single for the label, "Sad Eyes." Pictured at the presentation are (seated, I-r) backing vocalist Mike Piccirillo, EMI-A/UA President Jim Mazza, Robert John, and producer George Tobin; (standing, I-r) EMI-A/UA VP's Charlie Minor, Mark Levinson, and Joe Petrone.

### **Big Apple Notes Hall & Oates Shows**



Following their recent performance at New York's Bottom Line, RCA's Daryl Hall and John Oates were congratulated backstage by various label execs. Seen on the scene are, from left RCA's Bob Beranato, Hall & Oates manager Tommy Mottola, RCA Division VP Mel Ilberman, Hall, Oates, RCA Records President Bob Summer, and label's Don Wardell.

### **Foreigner Invades Gotham**



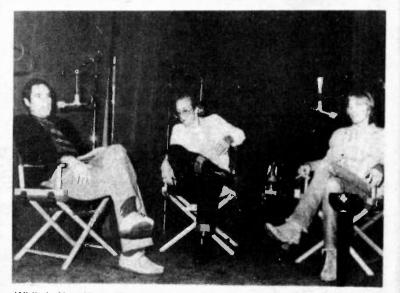
In the aftermath of their recent New York City performance, Atlantic recording artists Foreigner were honored with a party held at the Penn Plaza Club. Pictured at the party are (I-r) group member Ian McDonald, ABC Radio VP/ Programming Rick Sklar, and group's Lou Gramm.

### **CBS Pacts OMD**





Columbia Records has pacted the Ozark Mountain Daredevils. Pictured at the pacting in the label's Los Angeles offices are, from left: Columbia VP Mike Dilbeck, group's John Dillon and Larry Lee, group's producer John Boylan, CBS Records Division President Bruce Lundvall, group's Steve Cash, Good Karma Management's Stan Plesser, group's Mike ''Supe'' Granda and Good Karma Management's Paul Peterson.



While in New York City recently in support of his latest album, "The Other One," Capitol recording artist Bob Welch was Interviewed by Robert Klein for his D.I.R. syndicated show. Seen in the studio are (Fr) Robert Klein, Bob Welch, and Backstreet/MCA recording artist Tom Petty, who also appeared on the program.

"Sad Eyes" Strikes Gold

## \* 1979'S BRICHTEST NEW STAR LICHTS UP 1980 \*

## MICOLETTE LARSON 66LET ME GO, LOVE??

WGCL add WZUU deb 23 KIMN on KOPA on WICC add WHYN add WHYN add WHYN add KNOW 22-19 WTIX add WNOE add Y1O3 deb 37 WSKZ add WRJZ deb 30 WKIX add WAYS deb 34 Y94 on KJRB add KRUX on KREM add WLBZ deb 34 WIGY deb 29 WEEO on 14WK add WCIR on WAAY add

WHHY deb 30 WERC add WFOX add WSEZ add WANS-FM add FM99 on KKRC add 23 WRKR deb 37 KKXL add KBDF deb 25 KBOZ add KRLC add

×

PRODUCED BY TED TEMPLEMAN



ON WARNER BROS. RECORDS

Black Radio THE STATE DEPENDER, NOVEM **Bill Speed Fight Morning Mania!** 

#### Countdown For The 80's

Welcome back after our holiday break. In the past few weeks before the holidays, I dealt with the topic of the census count coming up this year for the next decade. I want to re-emphasize that we as communicators must relay how important the census is for

minorities to be fully represented. Let's all stand up and really be counted. One of R&R's reporting stations, WTLC/Indianapolis, is planning the "biggest radio public service campaign in Central Indiana history" to help create awareness of the 1980 census, according to Asst. GM Amos Brown.

WTLC "Census Countdown '80," as the station calls it, is designed to reach and motivate the 200,000 minority residents of Central Indiana served by WTLC's 50,000-watt signal. The campaign was developed in part by Brown, who says the plan is to "have a wide spectrum of community and peer group leaders speak directly to our audience, through over 2200 PSA's to be aired, along with numerous news stories and special pro-grams." Brown continues, "Virtually every organization and community leader with impact on the community will be involved in our PSA's.'

WTLC GM AI Hobbs says, "Blacks were undercounted in the census ten years ago. We want to insure that doesn't happen again here." The multi-faceted campaign also features call-in shows designed to help make the census procedures "come alive" for WTLC's listeners, Brown adds. "The key to the campaign is community involvement. In other words, have the community sell the community. We'll be promoting a wide variety of events and meetings planned in the community to help increase knowledge of how important to our own well-being the census is, and how it works."

#### **Going Up For The Count**

The station staged a mail-out during the Christmas season to emphasize the confidentiality of the census data. The on-air phase of the campign will begin January 15 (Dr. Martin Luther King's birthday). For the first week a series of basic spots outlining the reasons for the census and its importance to the black community will be aired, with station personnel delivering the messages. On January 22, the second phase begins and runs until March 21. These spots involve a large number of community leaders and opinionmakers, and will be geared toward various economic, labor, and demographic groups within the community. The spots will be educational, informational and motivational, Brown states.

On March 22, the final phase of the campaign begins. A series of spots will emphasize the importance of looking for the census forms in the mail, filling them out, and returning them promptly. The entire WTLC air staff will participate in this phase, which will be followed on April 1 by a station editorial re-emphasizing the importance of listeners getting census forms and returning them. Additional spots will be run after April 1 until the station is assured that the return rate in the black community is sufficient.

This is one station's extensive effort, and it's an example stations in other cities might be advised to follow. For more information on WTLC's census campaign, Amos Brown invites interested parties to contact him at WTLC, P.O. Box 697, Indianapolis, IN 46206, or call (317) 923-1456.

#### BMA Takes It To The Art Of The Matter

Members of the Black Music Association have been presented with a challenge to their artistic abilities as the organization seeks to present the most representative theme art for the 1980 Black Music Celebration.

Entries must be submitted by Friday, January 18th with the winning entry to be used for all promotional materials, advertising, publicity and editorial purposes for the annual month-long celebration. Winners will be notified on the first of February and will be profiled in the March edition of Innervisions, the BMA's official publication



A JOURNEY TO FANTASY ISLAND — Motown's Stavia Wonder recently performed a three hour private concert in the Bahamas for winners of a nationwide contest in which 48 radio stations participated. Grand prize winners were selected via random drawings to spand four days in Freeport with host Stevia. Pictured in the winner's circle at WBMX/Chicago are (Fr) Motown's Larry LaVan, WBMX PD James Alexander, WBMX's winner, and Motown's Ban

A.C. "Moohah" Williams and the deadly "Doctor" Bobby Brown keep you insane and

happy enough to deal with day to day insanity. Join the Morning Maniac Club on WDIA and receive a"Morning Maniac" Button that will instantly make you the envy

of your friends and neighbors

You'll also receive a WDIA "Morning Maniac Pledge" Membership Card to proudly carry in your wallet, plus you will become eligible to win a lot of other goodies.

Just send your name, address phone number and where you work or go to school to: WDIA, P.O. Box 12045, 6:00-9:00 AM

Memphis, TN 38112.



55

-9:00 A

WDIA BUTTONS UP -- Whoever said meniacs weren't organized? WDIA/Memphis's morning team of A.C. "Mooheh" Williams and "Doctor" Bobby Brown have definitely got their act together as this local newspapar ad attests.



PLEASURE, KDIA GET TOGETHER - Fantasy recording group Pleasura visitad tha studios of KDIA/Oakland recently and a laisuraly time was had by all. Pictured at the gat-togather are, from laft: group's manager Ched Dabnam, co-producer Phil Kaffal, KDIA PD Jarry Boulding, Pleasure guitarist and co-producar Marlon McClain, and TAR Productions' promotion man Paul

Page 38

## Pap/Rhythms

## HOTTEST

Following are listed in order of their airplay activity

NARADA MICHAEL WALDEN "I Shoulda Loved Ya" (Atlantic) **LENNY WHITE** 'Peanut Butter'' (Elektra) **PATRICE RUSHEN** "Haven't You Heard" (Elektra) **GAP BAND** "Steppin' (Out)" (Mercury) RAY, GOODMAN & BROWN "Special Lady" (Polydor) O'JAYS "Forever Mine" (Philadelphia International) **MICHAEL JACKSON** 'Rock With You" (Epic) **RUFUS & CHAKA** "Do You Love What You Feel" (MCA) SLAVE "Just A Touch Of Love" (Cotillion) NATALIE COLE/PEABO BRYSON "Gimme Some Time" (Capitol) **ANGELA BOFILL** "What I Wouldn't Do" (GRP/Arista)



STEVIE WONDER "Send One Your Love" (Tamla) 34% reporting activity. In the East it is hot at WKND and WXYV. The South reflects hot rotation at WLOK, WJJS, WLLE, WVEE, WHRK and WPDQ; medium at KMJQ. Hot at KPRS in the Midwest with medium at WKWM, WTLC and KKSS. In the West it is hot at KSOL and medium at KDIA. SISTER SLEDGE "Got To Love Somebody" (Cotillion) 34% reporting airplay. Added in the East at WWRL and WKND. New in the West at KSOL and KYAC. The Midwest shows it new at WTLC, KAEZ and WKWM with medium airplay at WDAO and hot at WCIN. The South shows an add at WOIC and WAOK; medium at WLLE, KMJQ, WGIV and KOKY.

SHALAMAR "Second Time Around" (Solar/RCA) 32% reporting action. Hot in the East at WWIN and WXYV. Hot in the South at WHRK, WVEE, WAOK, KMJQ, WEAS and WLOK; medium at WJJS, WLLE and WPDQ. The Midwest reflects hot rotation at KPRS and WJLB; medium at KKSS.

BAR-KAYS "Move Your Boogie Body" (Mercury) 32% of our reporters are on it. Hot in the West at KDIA and KSOL. Hot at WJLB, WKWM, and KPRS in the Midwest while medium at WCIN. Hot in the South at WLOK, WEAS, WJJS, WLLE, WPDQ and KOKY. Hot in the East at WWIN and WKND.

**CAMEO "Sparkle" (Chocolate City) 32%** reporting activity. In the East it is hot at WWRL and medium at WXYV. Hot In the South at WEAS and WLLE; medium at WLOK, WJJS, KMJQ, WHRK and WVEE. Hot also in the Midwest at KPRS, WKWM, WJLB and KKSS. Hot at KSOL in the West.

**TEDDY PENDERGRASS** "Shout And Scream" (Philadelphia International) 32%, reporting activity. Hot at WWRL while climbing at WWIN and WXYV in the East. The South shows it new at WENN, hot at WPDQ, and medium at WLOK, WHRK and WVEE. Hot in the Midwest at WTLC and WDAO; medium at KPRS and WCIN. Added at the West at KSOL; hot at KDAY.

NORMA JEAN "High Society" (Bearsville) 32% reporting airplay. In the East it is hot at WWIN; medium at WWRL and WXYV. New at WGIV in the South; otherwise medium at WLLE, WHRK, WVEE and KOKY. Added in the Midwest at WMBX, WCIN and WJMO with medium airplay at WDAO, WTLC and WJLB.

#### **Album Airplay**

Following are listed in order of their airplay activity.

	PRINCE "Prince" (WB? "Sexy Dancer" "I Wanna Be Your Lover"
	RUFUS & CHAKA "Masterjam" (MCA) "Do You Love What You Feel"*
Ì	PARLIAMENT "Gloryhallastoopid" (Casablanca) "Party People"* "Theme From
	The Black Hole" "The Big Bang Theory"
	BAR-KAYS "Injoy" (Mercury) "Move Your Boogie Body"
	TEDDY PENDERGRASS "Live" (Philadelphia International) Various Cuts "Shout
	One Your Love"*
	MICHAEL JACKSON "OH The Wall" (Epic) "Rock With You"" "Don't Stop""
	"Off The Wall" "Working Day & Night"
	STEVIE WONDER "Journey Through The Secret Life Of Plants" (Temia) "Send
	One Your Love"
	NATALIE COLE & PEABO BRYSON "We're The Best Of Friends" (Capitol)
	"Gimme Some Time"*
	RICK JAMES "Fire It Up" (Gordy) "Love Gun"" "Fire It Up"
	PHYLLIS HYMAN "You Know How To Love Me" (Arista) Title"
	KOOL & THE GANG "Ladies' Night" (De Lits) "Too Hot"" "Ladies' Night""
	Ladies Night

\*Asterisk denotes that cut has been released as e single.

**COMMODORES "Wonderland" (Motown) 32%** reporting action. Hot at WWRL In the East; medium at WKND. Added at WEAS and WPXI in the South; hot at WAOK and WOIC with medium at WLLE and WGIV. Medium in the Midwest at WDAO, WTLC, WKWM and WCIN. Added at KSOL in the West and hot at KDIA.

**PHYLLIS HYMAN** "You Know How To Love Me" (Arista) 30% reporting airplay. Hot in the East at WKND; medium at WXYV. Hot in the South at WPDQ; medium throughout the region at KOKY, WVEE, WHRK, WLLE, WJJS and WEAS. Hot in the Midwest at KKSS. Hot in the West at KDAY and KDIA; climbing at KSOL.

SWITCH "I Call Your Name" (Gordy) 23% reporting activity. Hot in the East at WWIN. Added at WENN in the South; medium at WLLE and WOIC with hot rotation at WLOK, KMJQ, WEAS and KOKY. Medium at WTLC in the Midwest. Medium in the West at KDIA.

**DIANA ROSS** "It's My House" (Motown) 23% of our reporters are on it. In the West it is medium at KDIA. Hot at KKSS in the Midwest while medium at WJLB and WTLC. Hot at WOIC in the South as well as at KMJQ and WEAS; medium at WLLE and WGIV. Medium in the East at WKND.

**TAVARES "Bad Times" (Capitol) 23%** of our reporters on it. In the East it is hot at WWRL; medium at WKND. Added in the South at WEAS and WPDQ; medium at WOIC and KOKY. New in the Midwest at WJMO and WJLB; medium at KAEZ and hot at WDAO.



SERGIO MENDES "I'll Tell You" (Elektra) 20% reporting airplay. Added in the Midwest at WBMX and KPRS; medium at WJLB. New in the South at WLLE; medium at WHRK and WVEE. Medium at WWIN, WKND and WXYV in the East.

LOU RAWLS "Sit Down And Talk To Me" (Philadelphia International) 20% reporting activity. Added at WWRL in the East; medium at WKND and WWIN. Medium at WLOK and KOKY in the South. Hot at WDAO and WCIN in the Midwest; medium at WJLB and KAEZ.

SPINNERS "Working My Way Back To You" (Atlantic) 20% of our reporters on it. Added at WWRL and WXYV in the East. New at WLLE, WHRK and WVEE in the South; medium at WEAS and KMJQ with hot rotation at WGIV and KOKY.

VERNON BURCH "Get Up" (Chocolate City) 20% reporting activity. Added in the East at WKND and WXYV. New at WVEE, WHRK, WOIC and WPXI in the South; hot at WAOK and climbing at WGIV. Medium in the Midwest at WDAO.

WHISPERS "And The Beat Goes On" (Solar/RCA) 20% of our reporters are on it. Added in the East at WWRL and WWIN. In the West it is new at KDAY. Added in the South at WLLE and WPDQ: medium rotation at KOKY. The Midwest shows it new at WJLB while in medium airplay at KAEZ and WKWM.

**INNER LIFE "I'm Caught Up" (Prelude) 18%** reporting airplay. Medium at WKND; hot et WWIN, WXYV and WWRL in the East. New at WLOK in the South with hot rotation at WVEE and WHRK. Added at WJMO in the Midwest.

JEAN CARN "My Love Don't Come Easy" (Philadelphia International) 18% reporting action. New at WWRL; medium at WKND and WWIN in the East. Medium rotation in the Midwest at KAEZ, WKWM and WCIN. South reflects hot eirplay at KOKY and climbing at WLOK.

ROY AYERS "Don't Stop The Feeling" (Polydor) 18% reporting activity. The South reflects an add at WPXI and medium airplay at WLLE, KOKY and KMJQ. The West shows it new at KSOL and medium at KDIA. Medium at WTLC and WDAO in the Midwest. PEACHES & HERB "I Pledge My Love" (Polydor) 18% reporting airplay. In the

Midwest it is new at KPRS and medium at WDAO. Added at WPXI in the South as well as at WJJS and WLLE; medium at WAOK and WGIV. New at WWRL in the East.

JA	ZZRADIO
BOB JAMES/EARL KLUGH	DTTEST Inter In order of their apply service. One On One (Tappan Zee/Col) Various Cuts Skateboard Park (Xanadu)
MANHATTAN TRANSFER	Various Cuts Extensions (Atlantic) Various Cuts Don't Ask (Milestone)
JEAN-LUC PONTY	Various Cuts 
TOM SCOTT	Angel Of The Night (GRP/Arista) Various Cuts Street Beat (Columbia) Various Cuts Betcha (Elektra)
STEPHANE GRAPPELLI.	Various Cuts Big Sur Tapestry (Pecific Arta) Various Cuts Uptown Dance (Columbie) Various Cuts
BOB SZAHUNAR	& ACTIVE Jazz Opus 20-40 (Seeds & Stems) 

EAST: WIVE/New York, NY, Herschel/Prescott: WHUR/Washington, O.C., Jesse Fax: WEAA/Behlmore, MD, ICheunoay Lewiz: WYBC/New Haven, CT, Eric Streuss. SOUTH: WCKUAtlanta, GA, Requere Werd: WTJZ/ Newport News, VA, Rol Ewell, MIOWEST: WBBY/Cohumbus, OH, P. Norman Grant: WJZZ/Detrok, Mi, Dorien Paster, WEST: KADZ/Derver, CO, Chuck Edwards: KRE/Berksley, CA, Hel Jeckson: KRGO/Loe Angeles, CA, Monkos Riorden: KJLH/Los Angeles, CA, Lewrence Tenter.

1	15	EAS	ST	SOUTH	MIDWEST		WEST
and Ring	tinns Antrest 1980 Juary 11, 1980	Michael .	Jackson	Prince Rufus & Chaka Bar-Kays Michael Jackson	O'Jays Cameo Rufus & Chake	Ber	ny White -Keys
Jan	wary	Regin	nalize		& Hats	Stations are listed are listed in order activity.	t by region. Ho of their airplay
EADT	WKND WXYV		WILD	WDAO Deyton, OH	KAEZ Oklahome City, DK	WKWM Grand Rapide, MI	WJLB Detroit, MI J. Michael McKay
ADDED Don Brooks/Sue Woods ADDED Whispers HOTTEST Shalamar Vaughn Meson Patrice Rushen Norma Jaan Inner Life Lenny White Switch Bar-Kays Michael Jackson	Edde Jorden Lerry I ADDED ADDE War Spinn Vernon Burch Verno Dan Martman Perliai Beil & James Rufus Stater Sledgo "Da Vaughn Mason Lenny HOTTEST Rufus & Chaka HOTT Michael Jackson Micha Smokey Robinson Prince Stevie Wonder Shaia Natalie Cole/Peebo Bryson Lanny Phyllis Hyman Lane	D ADDED ers Whispers n Burch Kool & The Gan ment "Big" "Too" & Chaka Jean Cern ncing" Harold Melvin White Peaches & Hebb tta" Millie Jackson "Didn't" EST Spinners al Jackson Ronnie Laws a Roberta Flack/ ver/Sexy" Donny Hatha mar Sister Sledge (White Lou Rawis Life	ADDED Not Available HOTTEST Rufus & Chaka Prince Bar Kaya Commodores "Still Sergio Mondas Michael Jackson Shalamar Phyllis Hyman Kool & The Gang Sugar Hill Gang	Turk Logen ADDED None HOTTEST Johnnie Taylor O'Jaya Narade Michael Walden Teddy Pendergrass Lou Rawis Tavares David Oliver Ray, Goodman & Brown Beil fe James Angele Bofill WTLC Indianapolis, IN Jay Johnson ADDED Sister Siedge Joe Bataan Yellow Megic Orch. Angele Bofill HOTTEST Mass Production Lakeside Freedom	Breve Booti ADDED Sister Siedge Joan Armatrading Gep Band Prince "Seay" Bill Summere David Ruffin Rufus & Chake "Heaven" LTD "Promise" Ray, Goodman & Brown Parliament "Theme" Teddy Pandergrass "It's" Oester Wansel Rupert Holmes HOTTEST Shadow Chic Bail & James Dionne Warwick Con Funk Shun Debble Jacobs Bonnie Pointer O'Jaya Betty Wright War T.Connection	Frank Grant ADDED Marques DeMarco Brides Of Funkenstein Stater Siedge Mike Jarmison Janice McClain Fetback Band Sequence HOTTEST Prince Rufus & Chaks Cameo Bar-Keys O'Jays Lenny White Natalie Cole/Peabo Bryson Yellow Magic Orch. LTD Patrice Rushen WCIN Chrchmed, OH Bob Long Addad Roberts Flack/Donny Hetheway Curts Mayfield Norme Jean Kot & Fine Gang	ADDED Whispers Berry White Janice McCtein Teveres ConFunk Shun Marold Melvin Rick Rouse HOTTEST Partice Rushen Lenny White Vellow Megic Orch. Chuck Cleseli Ber-Keys Cameo Shelemer Sieve Michael Jackson O'Jays KKSS St. Loude, MO Henry O ADDED Love Unlimited
SOUTH	KM-KQ.	WPXJ	KOKY	Gep Band Lenny White O'Jays KC & Sunshine Band Sylvester Brides Df Funkenstein	Narada Michael Walden Kool & The Gang "Too"	Joe Betaen HOTTEST Lou Rawis Patrice Rushen	Rutus & Cheka Phyllis Hyman Smokey Robinson O'Jays Michael Jackson
WEAS Barannah, GA Poyd Bee ADDED Commodores "Wonderland" Angels Bottill Michelle Lamb Tavares Billy Paul Ray Wood Al Hudson HOTTEST Rufus & Chaks Bar-Kays Micheel Jackson Shalamar Diena Rosa Ray, Goodman & Brown Bobby Bland Switch Cameo Patrice Rushen Bobby Bland Switch Cameo Patrice Rushen Nuclea Switch Cameo Patrice Rushen Dinner Life Mighty Fire Vaughn Mason HOTTEST O Jays Bar-Kays Rufus & Chaksa Prince Shalamar Michael Jackson Rick Jomes Lenny White Switch Stavit Wonder WJJS Lynchburg, VA Robert Golma	KNUG Houston, TX Jack Patterson ADDED Chepter 8 HOTTEST Michael Jackson Rufus & Chaka Shalamar Lenny White Smokey Robinson Dicne Roes LTD Switch Donna Summer Nareda Michael Waiden WAOK Atlenta, GA Doug Hartis ADDED Instant Funk Sister Siedge Angels Borill "Angel" Jones Girls HOTTEST Harold Melvin Vernon Burch Nareda Michael Weiden Shalamar Angels Borill Gap Band Sylvester Prince Latim ore Commodores "Wonderland"	WPKI         Charleston, BC         Tony Jamison         ADDED         Yellow Magic Orchestra         Veughn Mason         Veron Burch         Peaches & Herb         Brass Construction         Denisce Williams         Commodores "Wonderland"         Roy Ayers         Angels Bofill         Roberts Flack/Donny Hatheway         HOTTEST         Rufus & Chaka         Prince         Diana Ross         Patrics Rushan         Kool & The Gang         Fatack Band         Michael Jackson         Crame O'Cocoa         Chanson         Lenny White         WOIC         Cobumbia, SC         Bob Watars         ADDED         Vernen Burch         Stater Sledge         Alton McClain & Johnny Brist         Johnny Nash         Stephania Mills         Ray, Goodman & Brown         WOTEST         Diane Ross         LTD         Michael Jackson         Rufus & Chaka         Smokey Robinson         Commodorese 'Wonderland'''         Dion	Little Rock, AR Larry O'Jeyi/Jimmy Britth ADDED Curdis Mayfield Roberts Flack/Donny Hathawi Con Funk Shun HOTTEST Rufus & Cheke Bar.Kays Patrice Rushan Nerada Michael Walden Jean Carn O'Jeys Gap Band Spinnera Switch WHRK Marrybhe, TN Ron Olecon ADDED Spinnera Spinnera Spinnera Spinnera Spinnera Spinnera Spinnera Spinnera Spinnera Spinnera Spinnera Spinnera Michael Jackson Parliament "Big" Rufus & Chaka "Dencing" Lonny White "Batts"	Y KAPE Sen Aritonio, TX Rudy Greene ADDED Not Available HOTTEST Pleasure Lakeside Prince Bar-Kays Rufus & Chaits Marvin Gaye Michael Jackson Patrice Runhen Carneo Phyllis Hyman Rick James Switch WOWI Norfolk, VA Chiester Benton ADDED Not Available HOTTEST Statise Wonder Natalis Cole/Peebo Bryson Rick James Dionne Warwick Bar-Keys LD Pleasure Parliament Diana Ross Prince WANT Rickmond, VA Ben Milkes	KPRS Kanasa City, MD Dall Rice Denyi Lynn Sergio Mandes Paches & Herb Aton McClain & Johnny Bristol Ronnis Laws Creme D'Croca HOTES Prince Bar-Kays Sugar Hobinson Came Dionne Warwick Ruber Bobinson Came Statistic Wonder	Partice Kushen Angels Bofili Prince "Sexy" Sters Sedge a Gap Band Harold Melvin Parliament Teddy Pendergress "It's" Bob James/Earl Klugh WJMO Cleveland, OH Barnie Moody ADDED EWGF Inner Life Norme Jean Teveres HOTTEST Cameo Bar-Kays Stevis Wonder Micheal Jackson Prince Suget Mil Gang Switch Rufus & Cheka Rick James Ashford & Simpson	M Gameo WLOU Louieville, KY Bill Price Mot Available HOTEST Pleasure Gameo Mison Pickett Ashford & Simpson Lakeside Parlament Carlie Simpson
ADDED Partice Rushen Gap Band Paaches & Herb HOTTEST Rifus & Chalks Michael Jackson Stevis Wonder Prince Bar-Kays Streisand/Summer Lanny White Natalie Cole/Peabo Bryson Slave Commodores "Still" WILE Raisigh, NC Paul Engram ADDED Sequence Pachae & Herb Spinners Sargio Mendes Angele Borill Charrisse Chery Lynn Whispers HOTTEST Rufus & Chalka Michael Jackson Prince Stavie Wonder Bar-Kays Lanny White Natalie Cole/Peabo Bryson Sugar Hill Gang Smokey Robinson Carneo	Gap band Curds Mayfield Perilament Millie Jackson/Isaac Hayee WENN Birmingham, AL Jim Lawson ADDED Chic: "Feet" Capt. Sky Switch Dorothy Moore Teddy Pendergrass Herb Algent Slave HOTTEST Not Avsilable	Commodores "Still" Prince WVEE Atlanta, GA Bootty Andrews ADDEO Spinners Vernon Burch Parliament "Big" Rufus & Chake "Dencing" Lenny White "Dencing" Lenny White "Dencing" Lenny White "Dencing" Lenny White "Dencing" Shalamar HOTTEST WDOQ Jacksorville, FL Milchel Jackson ADDED James Brown Angels Bofill Whispers Tavares Archie Beil & The Dreils Maze HOTTEST Prince Archie Beil & The Dreils Maze HOTTEST Prince Archie Beil & The Dreils Maze HOTTEST Prince Lenny White Rufus & Chake Milchel Jackson Bar-Kays Stevie Wonder Teddy Pendergress Rick James	Lonny White Cameo Lakeside Natalie Cole/Poabo Bryson Switch Piessure Shalamar WJMi Jackson, MS Carl Heynes ADDED Not Available HOTTEST Sugar Hill Gang Bobby Bland Bar-Kays Diana Ross Johnnis Taylor Chalamar Lakeside Love Unilmited Lanny White WHVZ Greenville, SC Milke Willierns ADDED Not Available HOTTEST Rufus & Chake Prince Bar-Kays Slave Sugar Hill Gang Diana Ross Wilson Pickert Shalamar	ADOED Not Availabis HOTTEST Rufus & Chaka Lenny White Sava Prince Phylis Hymen Ray, Goodman & Brown Patrice Rushen	KDAY Los Angeles, CA Steve Woods ADDED War Dynasty Whispers MUTTEST Gap Band O'Jays Narada Michael Walden George Duke Teddy Pandergrass Linda Cittford Phyllia Hyman Lenny White Phyllia Hyman Lenny White Phyllis EW&F MOTTEST Michael Jackson Bar Kays Phyllis Hyman Lenny White Prince O'Jays Rufus C Chaka Comodoras "Wonderland" LTD	KYAC Sertie, WA Robert L Scott ADDED Ray, Goodman & Brown Sister Sledge Sylvester HOTTEST Bar Kays Carmeo Commodores Diana Ross Diana Ross Diana Ross Diana Ross Diana Ross Diane Werwick George Duke Lenny White Narada Michael Welcen Pleesure KBOL San Mateo, CA J.J. Jeffries ADDED Gap Band Narada Michael Welcen Ray, Goodman & Brown Pockets Commodores "Wonderland" Millie Jecksonlisanc Heyes Roy Ayers Teddy Pandergrass Sister Sledge Dexter Wansel HOTTEST Michael Jeckson Lenny White O'Jays Bar-Kays Carmeo	KLIP Reseave, CA Mike Anthony ADDED Not Avsilable HOTTEST Shalamar Phyllis Hyman Shadow George Duke Losse Change Prince Spinners Staite Wonder Marvin Gaye Low Unlimited Switch Diana Ross Americ Gay Marvin Gay Mot Avsilable HOTTEST Kot Avsilable MOTTEST Not Avsilable MOTTEST Sonkey Robinson Foxy Pleasure Switch Rufus & Cheka Bar-Kays Lakeside Sugar Hill Gang Nature's Divine

4

.

.

# Jeff Gelb- ACCO AOR Across America

Welcome to 1980. The previous decade established AOR radio's credentials as a viable radio format. In many markets AOR stations became the music-dominant radio form ratings-wise. The next decade should see the further entrenchment of the AOR radio station in every important radio market, and the resultant dominance of our radio form.

It's a decade that will call for new ideas and improved communication between stations so that we can all grow as a whole as well as individually. With this in mind, you'll see some changes in the look of the AOR section of R&R for 1980. We're going to spend even more time talking to programmers for their ideas to make this medium grow for the 80's. You'll see more nuts-and-

## East

WOBK/Albany WZZO/Allentov WIYY/Baltimore WAAL/Binghamton WBCN Boston WCOZ/Boston WEEL Boston KRK1/Bridgeport WGRQ/Buffalo WLOM/Cape Cod WCCC/Hartford WHCN/Hartford WBLM/Lewiston-WBLM/Lewiston-Portl WBAB/Long Island WLIR/Long Island WGIR/Manchester CHOM-FW/Nontreal WPLR/New Haven WELR/New York WPLJ/New York WDLJ/North Jersey CHEZ\_FW/Ottame WDBA/North Jersey CHEZ-FM/Ottawa WIOQ/Philadelphia WMMR/Philadelphia WYSP/Philadelphia WDVE/Pittsburgh WYDD/Pittsburg WBRU/Providence WCMF/Rochester WMJQ/Rochester WAQX/Syracuse WAQX/Syracuse Q107/Toronto WODR/LUica WAVA/Washington. DC DC101/Washington. DC WOMP/Wheeling WAAF/Worcester WRHY/York PD: John Cooper, Asst. PD: Dan Boyle PD: George Hawras, MD: Cinda Holt PD: Denise Uliver, MD: Alan Courduff Asst. PD: Dick Bascom PD: Tony Berardini, MD: Kate Ingram MD: Bob Slavin MD: Bob Slavin MD: Ken Shelton, PD: Clark Smildt PD: Tom Zareeki, MD: Brian St. James MD: Ir vGolfdarb MD: Larry King PD: Bill Nosal PD: Daniel F. Hayden, MD: Ed O'Connell MD: Jose Diaz, PD: Mike Bushey PD: Marty Curley PD: Denis McNamara, MD: Larry Kleinman PD: Don Brink, MD: Paul Harris MD: Karen Anderson PD: Rob Brade MD Eddie Waron Asst. PD: Dick Neer, MD: Maryann McIntyre PD: Larry Berger PD: John Platt, MD: Herschel/P. Prescott CM: Bob Linder. PD: Mark Chernof MD: Sheryl Nicolson/Brian Murphy Asst. PD: Helen Leicht MD: Jane Norris DD: Sieus Suiton Dave Lange

## West

KEMG/Albuquerque KRST/Albuquerque KEZY-FM/Anaheim KGOT/Anchorage KSPN/Aspen KMGN/Bakersfield KMGN/Bakersfield KBC0/Boulder KAWY/Casper KIL0/Colorado Springs KAZY/Denver KBPI/Denver KBPI/Denver KJCJ/FL Collins KFIG/Fresno KQMQ/Honolulu K-99/Gresno KQMQ/Honolulu K-99/Gresno KQMQ/Honolulu K-99/Gresno KNAC/Long Beach KIL08/Los Angeles KMAC/Los Angeles KMST/Los Angeles KMST/Los Angeles KMST/Los Angeles KMST/Los Angeles KGON/Portlan KINK/Portland KQFM/Portland KQFM/Portland KOZZ/Reno KZOA-FM/Sacramento KZAL/San Bernardino KGB-FM/San Diego KPRI/San Diego KMEL/San Francisco KGAN/San Francisco KGAN/San Francisco KGAN/San Jose KOME/San Jose KSJO/San Jose KTM/San Barbara KTM/Santa Barbara KTM/Santa Barbara KTM/Santa Barbara KTM/Santa Barbara KISW/Seattle KZAM/Seattle KZAM/Seattle KKEM-FM/Spikane KIOK/Tri-Citles KWFM/Tucson CFOX/Vancouver

PD: Dave Lange PD: Jack Robertson, MD: Jim Kinney PD: Sleve Stockman, MD: Jeremy Schlosberg MD: Ted Edwards PD: Bernie Kimble MD: Ed Levine PD: Gary Slaight, MD: Brian Master Asst. PD: Robin Sherwin, MD: Dale Edwards MD: Gary Chase MD: Michael McKay PD: Joe Didonato MD: Paul Lemieux PD: Jeff Hunt PD PD PD: Carey Curelop PD: Sam Cornish MD. Larry Reisman MD: Ken Johnson PD: Todd Cipola PD: Pete Shannon, MD. Mike Bell PD: Dennis Constantine, MD: Bruce McCaleb PD. John Logan, MD: Craig Martin PD: Rich Hawk, MD: Art Phillips MD: Greg Gillippie PD: Frank Cody PD: Neil Edwards, MD: Bruce Kenyon PD: Neil Edwards, MD: Bruce Kenyon PD: Chris Kovarik, MD: Peyton Mays PD: Cons Wheeler, MD: Rick Lofgren PD: Arti Farkas PD: Austin Vall, MD: Shawnee Smith PD: Brock Janoff, MD: Nat Lamp MD: Keth Stewart MD: Denise Westwood MD: Ruh Pinedo Ruth Pinedo PD: Jack Snyder MD Michael Sheehy, MD: David Hali Ted Habeck MD MD. Linda Thomps MD. Lynda Clayton MD: Gloria Johnsol MD: Gloria Johnson MD: Les Sarnoff

MD: Gloria Johnson MD: Les Sarnolf PD: Norm Gregory, MD: Jim Robinson MD: Bruce Van Dyke PD: Art Behroeder PD: Art Behroeder PD: Chris Willer, MD: Gary Nixon MD: Val McIntosb PD: Em Gladden, MD: Jesse Summers MD: Paul Vincent PD: Jackie McCauley, MD: David Perry MD: Dana Jang Aast, PD: Paul Wells MD: Markel Knight MD: Marke Giles MD: Laurie Cobb MD: Steve Slaton MD: Markon Seymour MD: Brad Hoffman PD: Michael Taylor, MD: Charlie Rivers PD Jim Ray, MD: Jim Brady PD: Hon Shafer

bolts articles about the "how-to" aspects of promotions and programming, as well as our continuing series of market summaries and personality profiles.

We start the new year with a reminder of who we are, that is, with a list of our AOR reporting stations (alphabetical by city within region). R&R AOR reporters represent those AOR stations that are both formatically and financially successful, stations that are leading the AOR form into the next decade with exciting new ideas in programming and promotions.

Stations wishing to become R&R AOR reporters should submit pertinent biographical data, along with a telescoped cassette aircheck and sample playlist, to the AOR Department at R&R, 1930 Century Park West, Los Angeles, CA 90067.

## South

KY99/Amarillo WKLS/Atlanta KLBJ/Austin KZOM/Beaum WRKK/Birmingham WRCK/Charlotte WROQ/Charlotte WZLD/Columbia KNCN/Corpus Christi KTXQ/Dallas KZEW/Dallas KPAS/EI Paso KLAQ/EI Paso KLOL/Houston WZZQ/Jackson WJAX/Jacksonville WQUT/Johnson Cit; WBIR/Knoxville WKQQ/Lexington KLPQ/Little Rock WLRS/Louisville WZXR/Memphis ZETA 4/Miami UQVE9/Miami KTXQ/Dallas LOVE94/Miam WKDF/Nashville WNOE-FM/New Orleans WRNO/New Orleans WMYK/WZAM/Norfolk WNOR/Norfolk WKTM/N. Charleston KATT-FM/Oklahoma City WDIZ/Orlando WORJ/Orlando WQDR/Raleigh WRXL/Richm WXLM/Savannah WSML/Starkvill WQXM/Tampa KMOD/Tuisa WRMF/W. Palm Beach

PD: Don Sitton MD: Rich Piombino PD: Glen Dave Mason MD: Mark McLaren GM: Dan Brennan PD: John Lambis MD: Jacktie Forsting PD: Mike Denene MD: Chartle Palmer PD: Tim Spencer MD: Doris Miller MD: Doris Miller MD: Dons Miller MD: John Marinakos PD: Joug Sorensen, MD: Tim Page PD: Paul Riann, MD: Vanessa Cargo PD: Michael Adocock PD: Jamie Brooks, MD: Richard Langlois MD: Candy Bryant PD: Roger Hyman MD: Ray Sutley, PD: Jay Walker MD: Bave Krusenklaus PD: Stuart McRae MD: Tom Owens, MD: Redbeard PD: Kon Factor PD: Tom Owens, MD: Redbeard PD: Keith Isley, MD: Ron Parker MD: Michele Robinson PD: Rick Peters, MD: Ross Block MD: Michae Roomson PD: Rick Peters, MD: Ross Block PD: Alan Sneed MD: Captain Humble MD: Rod Glenn PD: Bill Simmons PD: Ron Reger MD: Alicia Mendocino MD: Clark Ryan, MD: Mark Dempsey PD: Neal Mirsky MD: Bill Mirsky MD: Bruce Cotton, MD: Seth Golby MD: Randy Lancaster MD: Nick Van Cleve PD: Bill Bruun, MD: Charlie West MD: Stephanle Kahn

## Midwest

WIQB/Ann Arbu WIQB/Ann Arbor WAPL/Appleton WILP/Chicago WMET/Chicago WEB/Chicago WEB/Chicefunati WEB/Chicefunati WEB/Cleveland MI05/Cleveland MI05/Cleveland MI05/Cleveland WILP/Davenport WTUE/Davenport ati WTUE/Dayle WVUD/Dayton KGGO/Des Moines KGG0/Des Moines WABX/Detroit WRIF/Detroit WJKL/Elgin WJKL/Elgin WKDQ/Devansville WWCK/Filnt WXKE/Ft. Wayne KKDQ/Grand Furks WLAV/Grand Bapids WFBQ/Indianapolls KFMQ/Lincoln WIBA-FM/Madison WIRA-FM/Madison wMAD/Madis WLPX/Milwaukee WOFM/Milwauker KQRS/Minneapolis KFMII/Muscatine KE20/0)maha KQ80/0maha WWCT/Peoria Y95/Rockford WZ0K/Rockford WINN/Saginaw KLYX/Sioux Palis KNIE/SL Louis WPFR/Terre Haute WIOT/Totedo KLT7Vichtin KEZO/Omaha KICT/Wichita CITL-FM/Winnipeg

PD: Mark Owens Dale Walter Mitch Michaels, MD: Sky Daniels PD: Bob Coburn, MD: Dave Benson PD: Norm Winer, MD: Bob Gelms PD Norm Winer, MD bob Gemis PD Denton Marr PD Corinne Baldassano PD Jahn Gorman, MD Kid Len MD T.R. MD Steve Runner MD Dave Hanson MD Sean Scott PD Keith Wright, MD David Luczak MD Tom Woerner MD Eric Goldberg MD. Tawnya Townsend MD Mark McEwen MD Wally Leisering PD Gabe Hobbs MD Tim Sigrist PD Jerry West PD Brian Norton, MD Mike Anderson MD. Tony Gates PD Uz Curtis, MD Mike Tinnes PD Mara Floyd, MD Joe McCabe PD Hrad Curtis PD Denton Marr PD: Brad Curtis PD: Bruce Wheeler PD: Dave Ervin, MD: Scott Watson PD: Dave Ervin, MD: Scott Watsor MD: Derek Ryan MD: Bobbin Beam PD: Paul Kelly Asat PD: Mari Sollom MD: Lisa Catalona PD: Bob Linden MD: Mike Cody PD: Brent Alberts, MD: Les Cook MD: Tum Honter MD: Jac Desantis MD: Bruce Fischer MD Bruce Fische

PD: H.J. Cortrecht PD: Pat Still, MD: Lee Randall PD: Bob Lawrence MD: Steve Young

Page 42







Sky Daniels

#### THROWN FOR A LOOP:

## Loop Staffers Comment On ARB Losses

JESSE BULLET, FORMER PD: The station went a bit far, but the numbers should be right back up there.

MITCH MICHAELS, PD: First of all, it was a bad sampling for contemporary formats in general. WLS, WEFM, and WFYR were all down. The only contemporary station to make any gains was WMET. I'm still looking through the numbers trying to figure out where everyone else went.

When you get as much visibility as we had, and knock out WLS to become the number one station as we did this past summer, people are bound to say, "Okay, I know what they do; now I'll check around the rest of the dial!"

Overall, it was good for us to get kicked back a bit; it's a good reality check for us. I've never seen a staff accept a ratings loss like this one so positively, and feel so strongly about the future.

SKY DANIELS, MD: I take a lot of the blame for adding so much new music. I miscalculated the audience's interest in it. Our research shows I tried to break too many new artists at once. From now on I have to be a lot more careful in selecting new artists. If I doubt it'll come home; if I don't hear it; if I don't believe in it up front, it's not going to go in.

As goes the Loop, so goes rock 'n' roll in America. Our ratings can be looked at as a general barometer of what general audiences want. If

#### EVOLUTION

News of two new AOR stations starts 1980. Welcome KBUZ/Arkansas City, KA, a 100,000 watt AOR with Greg Pulliam as PD; and KZLR/Lawrence, KA with Mike Schmidt as PD. . Jerry Gavin has exited as PD at WXKE/Ft. Wayne. Rick West is the new PD and J.B. Smith is the new Mark N Vos has exited as MD at KGGO/ MD Des Moines to put KICG/Iowa City on the air as an AOR. Tom Woerner is his MD successor at KGGO .... Trip Reeb has exited WYSP/Philadelphia to become PD at WCMF/Rochester. Former PD Bill Martin has been renamed Assistant PD, and Ted Edwards remains MD .... Ken Johnson has been named PD at KGOT/Anchorage. David Hall has exited as PD at 108FM/Ft. Camp-. Carl Scheider has succeeded Jay Pipes bell. as PD at KIDQ/Boise . . . Alan Young has exited as PD at KDUK/Honolulu ... Jim Zale has exited as MD KRST/Abuquerque. PD Sam Cornish has assumed the MD post as well ... Bruce Carey has exited KAZY/Denver for overnights at WLUP/ ... Tom O'Toole has exited WMET/ Chicago . Chicago ... Two new WMMR staffers: John Stevens from neighboring WYSP for overnights, and Lisa Richards from WKQB/Nashville for . Tom Sleeker is new to nights at middays KLPQ/Little Rock ... David Dye has replaced departing Jim Harlan for nights at WIOQ/Phila-. KZEW/Dallas has hired Margie delphia. Poole as Promotions Director.

**REPORTERS NOTE:** Please take note of our new reporting days and times: We are now taking AOR reports on Thursdays from 7am (West Coast time) to 4pm, and on Fridays from 7am to 2pm.

they say no to new music and the ratings go down, that's an indication of something.

Also, it would have been hard to keep up the pace of the summer book. That book started on the same day as Comiskey Park. Then we broadcast live for nine days from the Chicago-fest, and followed that up with a Day in the Park that attracted 70,000 listeners. In October-November we scaled down our promotions and became more low-key.



WMMS SKI SCARVES: WMMS/ Cleveland produced these white, blue and orange scarves to sell at over fifty local retail outlets for \$4.99 each, profits benefitting the Winter Olympics (WMMS is the Official Winter Olympics radio station for Cleveland). 5000 scarves have been sold to date from on-air mentions and through posters on display at the stores selling the scarves.

Every week the AOR section will spotlight a significant station promotion. If your station has produced an interesting piece of merchandise (a homegrown record album, piece of clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory information about the promotion to AOR Department, R&R, 1930 Century Park West, Los Angeles, CA 90067.

## WIOQ Shifts Focus To "Adult Rock"

R&R/Friday, January 11, 1980

Responding to a down trend in ratings and to heavy competition for the Philadelphia AOR listener, WIOQ has announced a major shift in programming focus to what PD Alex DeMers called, "Adult Rock."

DeMers explained, "We have been researching the marketplace and have decided to carve a slightly different slice out of the pie instead of fighting fire with fire. We'll be slanting to the 25-35 year-old listener by knocking out a lot of the softer stuff."

#### **Rock Without The Noise**

He clarified, "We are not, however, going to be playing John Denver or Barry Manilow, and we will still be playing artists like the Who and Led Zeppelin. We're looking for the artists who appeal to adult AOR listeners; you might call it rock without the noise.

New music will play an altered role in WIOQ's playlist, with DeMers and MD Helen Leicht making final programming choices. DeMers commented, "In our past we have been very liberal with new music, and have taken a lot of chances because we thought the audience was there for experimentation. Now we're going to be a lot slower with new music."

WIOQ's programming shift was announced with a major TV blitz incorporating a lifestyle spot and a specially-recorded musical soundtrack.

#### UPDATE

Condolences to the family and friends of KNUI/ Maui air personality Tom Dillon, who died over the KSAN/ holidays of injuries sustained in a car crash . San Francisco's Christmas exchange traded listeners albums and promotional merchandise supplied by the record companies in return for canned goods and toys. Response was excellent .... KFMH/Muscatine has received permission to up its power from 50,000 to 100,000 KEZO-FM/Omaha amassed 260 feet's worth watts . of signatures on a holiday greetings card to the Iranian hostages ... WAQX/Syracuse turned a concert promotion into a special evening for its listeners by inviting them to a New Year's Eve dinner, champagne, and concert by Chrysalis recording artist Pat Benatar. KOZZ/Reno gathered \$2000 in a benefit racquetball tourney for a local child abuse organization . . . KFMU/Steamboat Springs needs record service from all labels. Contack Station Manager Mark Wyatt at (303) 879-5368 KSPN/Aspen has moved. Its new address is 400 W. Main, Aspen Colorado 81611.

COMING NEXT WEEK: How do you perform major surgery on an ailing legendary radio station without alienating your listenership and the community you serve? That's the problem faced by Jackie McCauley upon her arrival at KSAN/San Francisco last August. She details the ongoing process of change and growth the station has undergone since then next week.

#### CONCERTS&CONVERSATIONS

RADIO CONCERTS: Rick Derringer on WCOZ/Boston ... Cheap Trick on KLOS/Los Angeles.

GUEST DJ'S: Rick Nielsen on Y-95/Rockford.

CONVERSATIONS: Blue Oyster Cult on KMGN/Bakersfield . . . Boomtown Rats on WCOZ/Boston . . . Storm, Norton Buffalo on KOZZ/Reno... Pat Benatar on WAQX/Syracuse ... Eagles, John Cougar, Cindy Bullens on KEZY/Anaheim.



AN DESCRIPTION OF A DES

Hereit

1201 2

SUN P

STE

SIM

not stip

212

See

. 5 12.18

1

AND DESIGNATION Martin Division 3 AND DESCRIPTION I DESTING COMMAND O Ener Sta 24 8 7 F Sel4231 2574 eta S

SHE SHERE SHE

THE BUILD BEEN AND THE AND THE

District Line of Line

STALL REMAINS SILVES u characht feithre ind Bailte Medical Method また 単語語語 いまたの 間 en samele handen bester handen bester andere seren bester handen bester in Die seren bester her einer bester andere andere handen bester bester bester in Die seren bester bester bester bester bester bester in die seren bester bester in

> Ph Die Sar Th 光行器性 运行运行

ST MERCEN ST

NAMES OF STREET

ANAL EXCLUSION OF STREET A WEARAN ME DENRA

NO COLORADO STRATA

IS HERRICAS CONT

CHESTIN INSCREE 100 Mar 100

1000

128 M.C.

ALC: N

THE STREET CONSISTER STREET I STATE STATE OF STREET STREET STAR STREET STATES IN THE STREET STATE I STREET IN TRACE OF THE PARTY OF THE AND State Street Berthon State State Landin Bringin Marine (Marin) San Marine Marine (Marine) 2543 WAYNER WARRAN STREET

and a second statement of the I TANKA PERSONA MARMAD LAST HANNESS BELLEVILLE STREETS B AND THE ASSAULT AND THE STATE l de la company de la company la company de la company de la company la company de la company de la company de la company la company de la company de la company de la company de la company la company de NA THE MADE TO BE THE REAL TO BE

- Maria

2.12.14

13

STANK CLARK STRAK 193 755 AND AND AND AND AND AND AND STRUCTURE STRUCTURE STRUCTURE the second threach a WELLARD EDGENER MARK and second survey of a

CONTRACTOR STREET

COS MAN STO GENERAL

AND CARL

nende frankrigen ander ander Johnsbergen andersten en f

CALCA STRATT

and there are and SALAS SECTOR

INT DECEMBER SINTS

STATE OF CONTRACT

IN THE REAL BOOM

The self

**(**)

10

10000

ENSPECT OVER

200 4000

WHAT THE

1.50 1005 ending warden en en Sin begenere en eksen Brenere Rinkreit er SEL SCHART LEVEN States in some of REN MARANE MILLING

an alarah analar analar analar analar analar analar analar analar analar analar

i dirakana: Kraissiya inge Ringa larsang dirakeuria 8 Meterika dirakan 1955 N DESCRIPTION OF THE TANK SH DESIGNA BOTTONS THE CONTRACTOR AND 19:33 IN BORISON NOTICE AND DISADA BREAST STATES ACR REPORT PROPERTY AND AND THE REPORT OF COMPANY SANT MERSON MARTIN TOTAL I MARCARE ENGLISHED STATE THE REPORT OF COM IN SECTION CONSIGN STRATES ERISTEN DENDERS FRANKER ZETA IN STRUCTUR GERERAR MUNICIPALITA INTERNET GERERARI GERERARI STAT NOT REPORTED AND DATE OF STREET, STREE AND REAL PROPERTY INCOME. 10 55 ALL REAL 20 .515 223.01 1.011 8 20 10 100 REALING STREET, STREET, SOL THE 39. 90 1967 (M 105 1. 1. STATION IN COLUMN STANK OF AND DECKS STATES STATES AND STATES Se included - 1927 an paratana ana Antigas paratana Antigas paratana TAN MARAYANG KAMAMUN ATAMAKU MANYAN MANYANA MARANAK KAMANUN MANYAN MANYANA KAMANUN MANYANA MANYANA MANYANA KAMANUN MANYANI ATAMANA MANYANI KAMANUN MANYANI ATAMANI MANYANI KAMANUN MANYANI MANYANI

10 134 RS 1-3071

8 200

FOR ERSENTS E

NE BERGER

## THE TITLE SAYS IT ALL NO BALLADS...EXPLOSIVE ROCK 'N ROLL

Produced by Johnny Sandlin

## Album Airplay/40\_\_\_\_

R&R/Friday, January 11, 1980 Chart Summary

	-			-		and the state of the second second
	1	January 11, 1980	84 REPORTERS		Album cuts are listed in order of airplay preference.	Please note that be- cause of the new year's
	/11		Pup (Apylym)	Title "K	ing" "Cafe" "Shoes"	holiday, AOR reports
	1	EAGLES	iter (r to )		ane" "Music" "Eyes"	were down by half, as
	2			"Rahm	ee" "Do Me" "My Girl"	many stations froze lists
	3	TOM PETTY & HEARTBREAKERS Damn The	(Backstreet/MCA)	"Holl"	"Numb" "Lust" "Brick 1"	or were still taking breaks.
3	4	PINK FLOYD The Wall	Columbia)	TIM "E		We will be beck up to nor-
1	5	DAN FOGELBERG Phoenix (	Full Moon/Epic)	1100 -	"Devil" "Streets" "LA."	mai reporter volume next
	6	NO NUKES Various A		Stay	"Think" "Angel" "Sisters"	Because the first issue
	7	FLEETWOOD MAC Tusk (WB			Think Angel Sisters	of 1980 follows a two-
	8	STYXCornersto	one (A&M)	"Why h	Ne" "Never" "Lights" 'Time"	week publishing hiatus,
	9	ZZ TOP Deguello	(WB)	"I'm Ba	d" "Sunglasses" Mechanic	this week's chart is trend
	10	NEIL VOLING & CRATY MORSE Live Rust	(WR/Reprise)	Cinnar	non Dance ney ney	less. We are also showing
9	11	AEROSMITH Night In T	he Ruts (Columbia)	Kemer	nder Surprise Sinne	just this week's rotation
	12		The Farm (WB)	Heart	The Kokomo Dibanning	breakdowns in the Most
	13	LED ZEPPELIN	h The (Swan Song)	"FOOT"	Evening Saurez Duy	Added, Medium and Hot-
	14	STEVE FORBERT "Jackrah	hit Silm" (Nemperor)	"Romeo	s Gooddye	test categories. Next week we will show two
	15	TOTO	lumbia)	"99" "B	oys" "St. George" "Sister"	week's chart trends and
	16	INMATES First Offe	nce (Polydor)	'Water'	" "Walk" "Sleep"	rotation data, the week
		FOREIGNER	nes (Atlantic)	Title "7	elephone" "Women" "Rev"	following three week's
	17	PAT BENATAR In The He	at Of The (Chrysalis)	"Hearth	reaker" "Need" Title	worth, and so on.
	18	JOE JACKSON I'm The N		"Differ	ent" Title "Radio" "Kute"	Debuting this week
	19	FOGHATBoogie N		"Lucky	" "Bed" Title	were the BABYS, IAN
	20	APRIL WINE		"Hollo"	"Bock" "Ladies" "Schizoid"	McLAGAN, CLIFF RICH
	21	APRIL WINE Harder	aster (Capitol)	"Over"	"Man's" "Roogia" Title	ARD and UFO. PABLO CRUISE bounced back on
	22	MOLLY HATCHET Flirtin' W	In Disaster (Epic)	"Dottle"	" "Moon" "Night" "Alright"	the chart.
	23	POLICE Reggatta	de Blanc (A&M)	"Mand	Woon Night Angin	
	24	BOOMTOWN RATS Fine Art (	It Surfacing (Columbia)	(OA)	Hys Night Today	
	25	SANTANA Marathor	(Columbia).	vvante	a Stand Manne Love	
	26	CHEAP TRICK Dream Pe	blice (Epic)	"Voices	s" Hell Tonight Want	
	27	BLONDIE Eat To Th	e Beat (Chrysalis)	"Dreem	ing "Union City" Hardest	
	28	KENNY LOGGINS Keep The	Fire (Columbia)	"This"	Title "Last"	
	29	BABYS Union Ja	cks (Chrysalis)	"Feet"	"Rendezvous" "Eyes"	
	30	BOB WELCH The Othe	r One (Capitol)	"Rebel"	" "Games" "Hideaway"	
	31	HALL & OATES X-Static (	RCA)	"Wait"	"Heaven" "Radio"	
$\rightarrow$	32	UFO No Place	To Run (Chrysalis)	"Lettin"	"""Mystery" Title	
	33	OUTLAWS In The Ey	e Of The Storm (Arista)	"Bluesv	water" "Gone" "Home"	1
1	34	38-SPECIAL Rockin' I	nto The (A&M)	Title "N	foney" "Deal"	
	35	IAN McLAGANTroublen	naker (Mercury)	"Troubl	le" "La De La" "Hold" "Out"	The Album Airplay/40 chart re- presents activity based on a com-
	36	HEADBOYS Headboy		"Shape	""Kans" "Experiments" New Entry	bination of add, medium and hot reports. Artists' chart numbers
	37	CLIFF RICHARD	Talk (EMI America)		Entry	are displayed over a four-week
	39	PABLO CRUISE	he Game (A&M)	"Tonigl	ht"	period. The artists in italics regis- tered the most rapid gains in air-
	39	BONNIE RAITT		-	g" "Good" "Baby" "Thank"	play for the week. Album cuts that are also current singles are
		PAT METHENY GROUP America				listed in bold type.
	40	FALMETHENT GROOF America	- Guidge (Leonin)			
				-		
		DST ADDED	MEDIUA		THE HO	
1						

			-
AAC	<b>)</b> ST	ADDED	۲
		1/11	
1	BABYS	44/39	
	Union Jacks (Chr	ysalis) M-3	
	"Back On My Fee	at Again" H2	
-		24/30	

Page 44

itadio Aliecontes

	Back Un My reel Ayam	FT 4	
2	UFO	34/30	
-	No Place To Run (Chrysalis)	M-3	
	"Lettin' Go"	H-1	
3.	IAN MCLAGAN	27/18	
	Troublemaker (Mercury)	M-9	
	"Little Trouble"	H-2	
4	ROMANTICS	16/12	
	The Romantics (Nemperor)	M-2	
	"When I Look "	H 2	
5	PEARL HARBOR &	12/11	
-	Pearl Harbor & (WB)	M-0	
Tie	"Drtvin" "	н1	
5	TOOD RUNDGREN	11/11	
	Adventures (Bearsville/WB)	M-0	
	"Rock Love"	H-O	
8	GARRISON & VAN DYKE	16/5	
Tie	Garrison & Van Dyke (Atco)		
110	Understand n	H-1	
8	BETTE MIDLER	12/5	
	The Rose (Atlantic)	M-8	
	"When Man Loves A"	H-1	
7	ROY SUNDHOLM	15/4	
Tie	The Chinese (Polydor)	M-10	
	Various Cuts	H1	
7	RICHARD FAGAN	6/4	
The	Richard Fagan (Mercury)	M-2	
	"Dream Baby"	H-0	
7	PRETENOERS	4/4	
	Pretenders (Sire)	M-0	
	"Bress In Pocket"	H-0 75/3	
8	NO NUKES		
Tie	Various Artists (Asylum)	M-22 H-50	
	Stay	16/3	
- 8	ANGERPRINTZ	1013	

The Very Dab (Virgin) M-12 H-1 Close Circuit

The Added reports of charting artists are displayed over a five-week The Added reports of charting artists are usprayed over a five-week period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title. The first represents total number of our reporting stations playing the album this week. The second is the number of those stations that added it this week. Below these numbers are breakdowns of the album's reports in other rotations for the week. The album's preferred airplay cut is listed.

	LITTLE FEAT	1/11 68/36
1	Down On The Farm (WB)	A-1
	"Heart"	H-11
2	STEVE FORBERT	57/33
	"Jackrabbit" (Nemperor)	
	"Romeo's Tune"	H-23
3	TOTO	56/32
	Hydra (Columbia)	A-0
	" <b>99</b> "	H-24
4	INMATES	49/30
	First Offence (Polydor)	A-1
	"Dirty Water"	H-10
5	APRIL WINE	41/29
	HarderFaster (Capitol) "I Like To Rock"	A-0
8	NEIL YOUNG & C. HORSE	H-12 63/27
8	Live Rust (WB/Reprise)	A-1
	"Cinnamon Girl"	H-36
7	AEROSMITH	64/26
-	Night in The Ruts (Col)	A-0
Tie	"Remember"	H 38
7	SANTANA	36/26
	Marathon (Columbia)	A-0
	"All I Ever Wanted"	H 10
	PAT BENATAR	40/25
	In The Heat Of (Chrysalis)	
12	"Heartbreaker"	H-13
	38-SPECIAL	26/23
	Rockin' Into The (A&M)	A-0
10	NO NUKES	H-3 75/22
	Various Artists (Asylum)	A 3
Tie	"Stey"	H 50
10		36/22
	Fine Art Of Surfacing (Col)	
	"I Don't Like Mondays"	H 14
11	OAN FOGELBERG	77/21
	Phoenix (Full Moon/Epic)	A-1
	Title	H-55
12		68/20
Tie	Deguello (WB)	A-2
	1 m baa	H-46
12	FOGHAT	37/20
Tie	Boogle (Bearsville/WB)	A-0 H 17
12	"3rd Time Lucky" BOB WELCH	33/20
12	The Other One (Capitol)	A-2
	"Rebel Rouser"	H-11

r a five-week The Med The Medium reports of charting artists are displayed over a five-week period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title. The first represents total number of our reporting stations playing the album this week. The sec-ond is the number of those stations that reported it in medium rotation this week. Below these numbers are breakdowns of the album's reports in other rotations for the week. The album's preferred airplay cut is listed.

	FACIER	1/11
1	EAGLES	77/73
	The Long Run (Asylum)	A-0
	Tide	M-4
2	TOM PETTY	75/72
	Damn (Backstreet/MCA)	
	"Refugee"	M-3
3	JEFFERSON STARSHIP	75/67
	Freedom At., (RCA/Grunt)	
	Title	M.a
4	PINK FLOYD	72/64
	The Wall (Columbia)	A O
	"Run Like Heli"	M-B
5	FLEETWOOD MAC	70/61
	Tusk (WB)	A-0
	"Sara"	MS
	DAN FOGELBERG	77/55
	Phoenix (Full Moon/Epic)	A1
-	Title	M 21
7	STYX	65/52
	Cornerstone (A&M)	A1
	"Why Me"	M-12
	NO NUKES	75/50
	Various Artists (Asylum)	A-3
	"Stay"	M 22
	ZZ TOP	68/46
	Degueilo (WB)	A-2
	"I'm Bed"	M-20
10		55/44
	In Through (Swan Song)	
	"Fooi In The Rain"	M-11
11	AEROSMITH	64/38
	Night In The Ruts (Col)	A-0
	"Remember"	M 26
12	NEIL YOUNG & C. HORSE	
	Live Rust (WB/Reprise)	A1
	"Cinnamon Girl"	M 27
13		<b>58/</b> 31
	Down On The Farm (WB)	A 1
	"Heart"	M 36
14		43/30
	Head Games (Atlantic)	A-1
	Title	M 12
15	TOTO	56/24
	Hydra (Columbia)	A-0
	··99 ··	M 32

The Hottest reports of charting artists are displayed over a five-week period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title. The first represents total number of our reporting stations playing the album this week. The sec-ond is the number of those stations that reported it in hot rotation this week Below these numbers are breakdowns of the album's reports in other rota-tions for the week. The album's preferred airplay cut is listed.



CHERIE & MARIE CURRIE/ MESSIN' WITH THE BOYS This is blistering rock 'n' roll with that devastating feminine touch. Cherie (formerly with The Runaways) and her twin sister Marie get their kicks Messin' With The Boys.





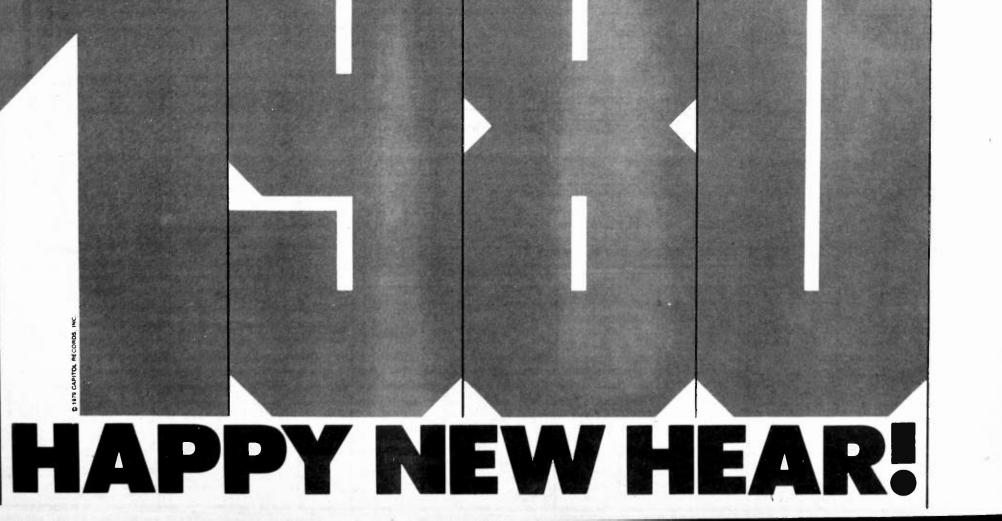
THE LONELY BOYS This English quintet are gonna grab a whole lot of friends with their debut album packed with bright, crisp rock 'n' roll tunes played with intense and appealing musicianship.

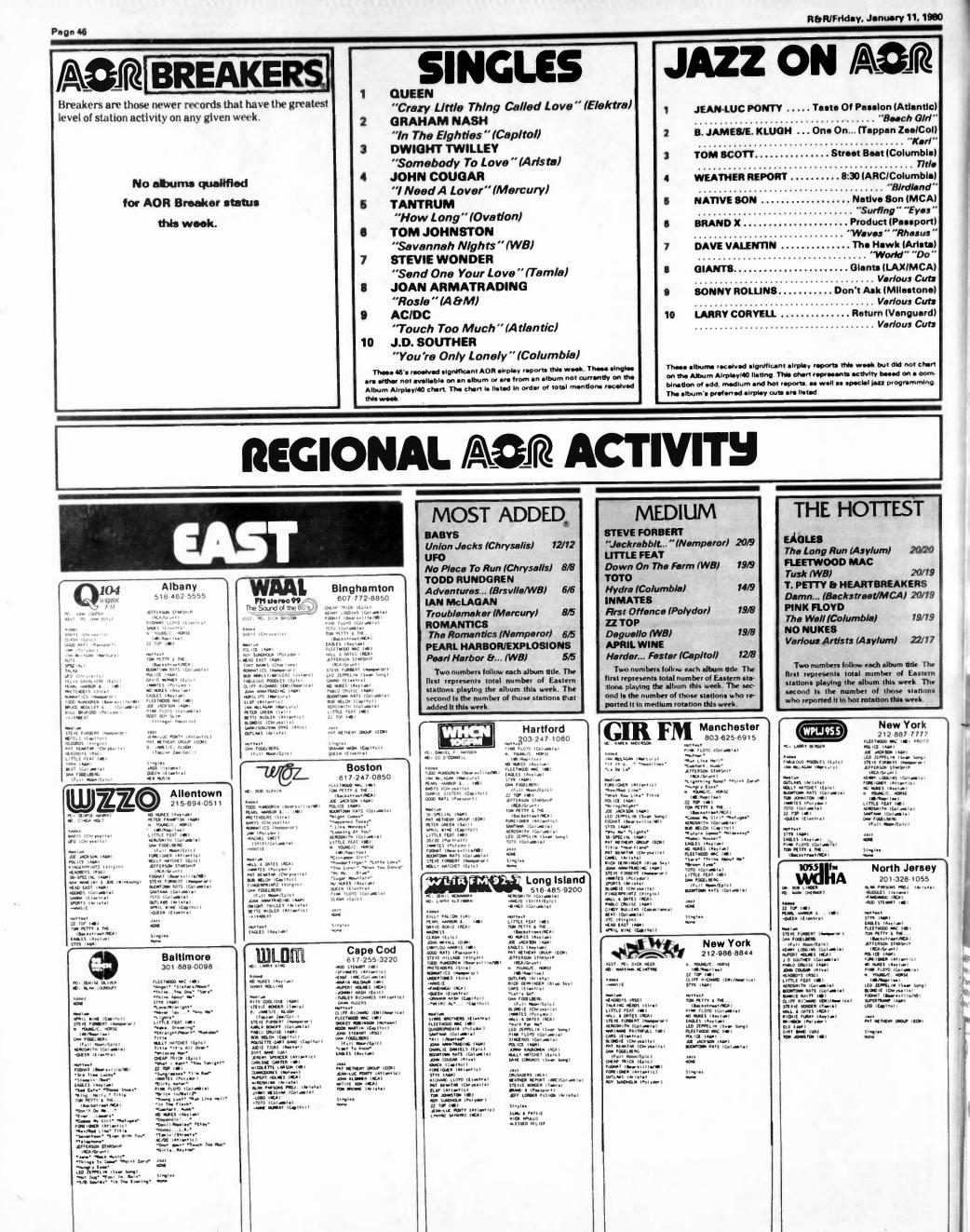


WILLIAM OZ Born and raised in the South, Oz paid his dues in Southern California before writing and recording his tough-sounding, debut rock album in New York.



MAX WEBSTER/ LIVE MAGNETIC AIR Max Webster, those masters of musical deception (they may look crazy, but they play rock 'n' roll for keeps), are caught flying through Live Magnetic Air.





&R/Friday, January 11, 1980

WIOO         Philadeiphia 215:667-8100           -0.5         Signer 1160           Signer 1160         Signe 1160           Signer 1160	Τοσχερος           11         Νου/(2) ((β)(c)           12         Νου/(2) ((β)(c)           14         Νου/(2) ((β)(c)           47         (Θου/(2))           14         (Θου/(2))           14         (Θου/(2))           14         (Θου/(2))           14         (Θου/(2))           14         (Θου/(2))           15         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           16         (12)           17         (12)           16         (12)           17         (12)           16         (12)           17         (12)           16         (12)           17         (12)           16         (12	-devent avs (Colina) -devent (Colina) -devent (Colina) -devent (Colina) -devent avs (Colina) -devent (C
WIOO         Philadeiphia 215:667-8100           -0. KLR LEIDT         215:667-8100           -0. KLR LEIDT         215:6170 (GILMEND)           -0. KLR LEIDT         215:6170	(Corpsells)     (Corpsell	And the control of th
213:007-0100         213:007-0100           -0. MLIN LEIDT         Prime Trans (Constant)           -0. MLIN LEIDT         P	a., / 447 a., / 447 (Cory ratio) // Cory ra	Previous (Calmania) Prediction (Calmania) Prediction (Calmania) Prediction (Calmania) Prediction (Calmania) Predictions (
The set of	(Corpating) (Corp	rictimus wich ind interest and interest and interest inter
Piner FLOD (Color#12)         Piner FLOD (Color#12)           COP yes (12)         Piner FLOD (Color#12)	Processing 11 Montains 11 Mon	(Backtrony/AC) (Ad (S (Ary)) (Ad (Ary))
6.00. row 10.0         Data 7.00.0000         Data 7.00.0000           6.00. row 10.0         Data 7.00.0000         Data 7.00.0000           F. Charles 10.0         Data 7.0000         Data 7.0000           F. Charles 10.0         Data 7.0000         Data 7.00000           F. Charles 10.0         Data 7.00000         Data 7.00000           F. Charles 10.0         Data 7.00000         Data 7.00000           F. Charles 10.00000         Data 7.00000         Data 7.000000           F. Charles 10.000000         Data 7.000000         Data 7.0000000           F. Charles 10.000000         Data 7.0000000         Data 7.000000000           F. Charles 10.0000000         Data 7.000000000000         Data 7.000000000000000000000000000000000000	VII BOOK[21](2] VII Tot TCE" (G[c]c] CGGCC, MSEL AT (Totac) AT (Second C, MSEL AT	CALLS (Seyler) CD 2257(1) (Seyler) STG (Se
Price Note:         Price Note:         Price Note:         Price Note:           Restrict Action         Contraction         Contraction         Price Note:         Price Note:           Restrict Action         Contraction         State Contraction         Price Note:         Price Note:           Restrict Action         Contraction         State Contraction         Price Note:         Price Note:         Price Note:           Restrict Action         Contraction         State:         Price Note:         Price Note	T write(* (6)(c) dwd(c, wol) Af (6wc(c) (1)(c) Af (6wc(c) (1)(c) Af (6wc(c) (1)(c) Af (6wc(c) (1)(c) Af (6wc(c) (1)(c) Af (6wc(c) (1)(c) (1)(c)(c) Af (6wc(c) (1)(c) (1)(c)(c)(c) (1)(c)(c)(c) (1)(c)(c)(c)(c) (1)(c)(c)(c)(c) (1)(c)(c)(c)(c) (1)(c)(c)(c)(c) (1)(c)(c)(c)(c)(c) (1)(c)(c)(c)(c)(c) (1)(c)(c)(c)(c)(c)(c) (1)(c)(c)(c)(c)(c)(c)(c) (1)(c)(c)(c)(c)(c)(c)(c)(c)(c)(c) (1)(c)(c)(c)(c)(c)(c)(c)(c)(c)(c)(c)(c)(c)	STT: 1 Aut OFEN TILLISTS STE 1 Aut STE 1 FURGET (INNEST: ON STE 1 FURGET (INNEST: ON STE 1 FURGET (INNEST: ON STE 1 FURGET (INNEST: ON STE 1 STATE STE 1 STATE AUT STE 1 STATE AUT AUT AUT AUT AUT AUT AUT AUT
II. A NTY (Ter)     Stret Compare (Langer)     Stret Compare (Langer)       II. A NTY (Ter)     Stret Compare (Langer)       II. Compare (Langer)     Stret Compare	RADIAL SALES RADIAL SALES RADIAL SALES RADIAL SALES DEL CONTRACT DEL CONTRACT DEL CONTRACT TES (FORSEC) ITES (FORSEC) ITES (FORSEC) ANNE (Contracts) ANNE (Contract	stiti rungett i wang-or) Scan (Icaion * "Scotter, at Winne is Twa" EFE(Scotter) EFE(Scotter) Straiget March * * * * * * * * * * * * * * * * * * *
III. ANTY (Im)         STITE (TROMPT Company)           III. ANTY (Im)         STITE (TROMPT)           III. PLAT (Im)         STITE (TROMPT)           IIII. PLAT (Im)	(Correction)     (	stiti rungett i wang-or) Scan (Icaion * "Scotter, at Winne is Twa" EFE(Scotter) EFE(Scotter) Straiget March * * * * * * * * * * * * * * * * * * *
Base (Example)         SPERIAND (SMP)         SPERIAND (SMP)           Charles         Comparis)         SPERIAND (SMP)           Comparis)         SPERIAND (SMP)         SPERIAND (SMP)           Comparis)         SPERIAND (SMP)         SPERIAND (SMP)           Comparis)         SPERIAND (SMP)         SPERIAND (SMP)	(Correction)     (	"Complications" "Goodbreek "Muture is true" Riferson Statistic Riferson Statistic String for Amerit' "Ricordon" Ititi Singles Proceedings
Article         Article         Article           Article         Article <td< td=""><td>TES (Folyador) NE (Lastra) NE (Lastra) ANN (Cornes) ANN (Cornes)</td><td>AFFERSON STARSHP (BLZ/VANT) LITTLE FEAT (M) LITTLE FEAT (M) Singles Singles NOTE Singles NOTE Singles NOTE NOTE NOTES NOTE</td></td<>	TES (Folyador) NE (Lastra) NE (Lastra) ANN (Cornes) ANN (Cornes)	AFFERSON STARSHP (BLZ/VANT) LITTLE FEAT (M) LITTLE FEAT (M) Singles Singles NOTE Singles NOTE Singles NOTE NOTE NOTES NOTE
Max (III (a. D.D. (III) (a. D.D.)         Add           Max (III (a. D.D.)         Singles           Max (III) (D.T.)         Singles           Max (III) (D.T.)         Singles           Max (III) (D.T.)         Singles           Max (III) (D.T.)         Singles           Max (IIII) (D.T.)         Singles           Max (IIII) (D.T.)         Singles           Max (IIII) (D.T.)         Singles           Max (IIIIIII) (D.T.)         Singles           Max (IIIIIIII) (D.T.)         Singles           Max (IIIIIIIII) (D.T.)         Singles           Max (IIIIIIIII) (D.T.)         Singles           Max (IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	00 100 10 00 100 10 0005 (Care See) 0005 (Care See) 1(E)ATT (Care See) 1(E)ATT (Care See) 1(E)ATT (Care See) 1(E)ATT (Care See) 1(Care See)	"Streight/New'*" "Goods" Iteis Javi Singles Bone Rocchester 716-232-75500 Complete The Concentration Partiest Model II Concentration Complete (Roc Ground) Streig Concentration (Roc Ground) Streig
Mile (Low year)		tine davi kone Singies None Procession Procession Martine Contentine Martine Contentine Martine Contentine Martine Contentine Martine Contentine Martine Contentine Martine Contentine C
Ander and and a standard         Philadelphia           Ander and a standard         215-561-0933           Compania         215-561-0934           Compania         215-561-0934           Compania         215-561-0934           Compania         215-633-07625           Compania         215-633-07625           Compania         215-633-07625           Compania         215-633-07625           Compania         215-632-6900           Compania         215-632-5900           Compania         216-632-5900 <td></td> <td>NOTE Sing as North Parties and a second s</td>		NOTE Sing as North Parties and a second s
Corpetiti         Corpetitie           Corpetitie         Corpetitie <td< td=""><td>ISOU/INA DVE (ARCO) ISOU/INA DVE (ARCO) ICOIvesia) MC 12/ARCS (#/rg1n) MC 12/ARCS (#/rg1n</td><td>NOTE Sing as North Parties and a second s</td></td<>	ISOU/INA DVE (ARCO) ISOU/INA DVE (ARCO) ICOIvesia) MC 12/ARCS (#/rg1n) MC 12/ARCS (#/rg1n	NOTE Sing as North Parties and a second s
Corpetitis         Corpetitis           Corpetis         Corpetitis	(Columpia) MC 112/405 (Firgin) EEN(12/405 (Firgin) EEN(12/405 (Firgin) EEN(12/405 (Firgin) COLUMNA (Columna) (Colu	RANG Recharge of the second s
Corpetitis         Corpetitis           Corpetis         Corpetitis	MC L12AB2 (strgin) MC L12AB2 (strgin) dB(h) (street, t) dC(h) (street, t) MC (h) (street, t) (c) (c) (street, t) (c) (c) (street, t) (c) (c) (c) (street, t) (c) (c) (c) (street, t) (c) (c) (c) (street, t) (c) (c) (c) (c) (c) MC (c) (c) MC (c) (c) MC (c) (c) MC (c) (c) MC (c) (c) MC (c) (c) MC (c) MC (c) M	RANG Recharge of the second s
CONTRACT         CALS: (Any Lead: TOWN (College)           CONTRACT: (College)         PERMIN (College)           CONTRACT: (College)         PE	60%+10 (MADLE CC (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (S) (CP (S) (S) (S) (CP (S) (C) (	716-232-7550 cell (Source (The Continue) motifies (Continue) motifies (Continue) motifies (Continue) continue (Continue) 21 Tor (Continue) 21 Tor (Continue) 22 Tor (Continue) 23 Tor (Continue) 23 Tor (Continue) 23 Tor (Continue) 24 Tor (Continue) 25 Tor (Continue)
Si (Corynalis)         (et/Mar-is)           (Corynalis)	60%+10 (MADLE CC (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (S) (CP (S) (S) (S) (CP (S) (C) (	716-232-7550 cell (Source (The Continue) motifies (Continue) motifies (Continue) motifies (Continue) continue (Continue) 21 Tor (Continue) 21 Tor (Continue) 22 Tor (Continue) 23 Tor (Continue) 23 Tor (Continue) 23 Tor (Continue) 24 Tor (Continue) 25 Tor (Continue)
2002/000 0742 (44co)               2002/01716 (Contraction)               2002/01716 (Contraction)               2004 7002 (B00)             004 7002 (B00)             004 7002 (B00)             22 (D° (B0)             20 (B0)             20 (B0)             22 (D° (B0)             22 (D° (B0)             22 (D° (B0)             20 (B0)             22 (D° (B0)             22 (D° (B0)             20 (B0)             22 (D° (B0)             20 (B0)             10 (	60%+10 (MADLE CC (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (CP (S) (S) (S) (CP (S) (S) (S) (CP (S) (C) (	CHRISTON/HE DTLE (ALGO) PHOD HIS (Charl smal) PHOD HIS (Charl smal) PHOD HIS (Charl smal) PHOD HIS (Charl smal) PHOD HIS (Charles) PHOD HIS
2002/000 0742 (44co)               2002/01716 (Contraction)               2002/01716 (Contraction)               2004 7002 (B00)             004 7002 (B00)             004 7002 (B00)             22 (D° (B0)             20 (B0)             20 (B0)             22 (D° (B0)             22 (D° (B0)             22 (D° (B0)             20 (B0)             22 (D° (B0)             22 (D° (B0)             20 (B0)             22 (D° (B0)             20 (B0)             10 (	c (S (Dryssila) (Dryssila) (Dryssila) (Dr(LA, (AM)) (D(C)(A, (AM)) (D(C)(A, (AM)) (D(C)(A, (AM)) (D(C)(A))	Process 2 Provide 12 (Chart and 2 Provide
IBU/TAP DTEC (47cc)         ARD/set (11 Colume) e)         Model           NEX.AGM. (Marcury)         (12 Tor (40))         Model           NEX.AGM. (Marcury)         (12 Tor (40))         Model           Status (Low Tor)         STY (14 Mar)         Model           DOM MATS (Goldming)         FLET Mound (12)         STY (14 Mar)           DOM MATS (Goldming)         FLET Mound (12)         FLET Mound (12)           DOM MATS (Goldming)         FLET Mound (12)         FLET Mound (12)           DOT (Corver)         Jazz         Model           Model (14 mound (12))         State (Low Tor)         Model (14 mound (12))           Model (14 mound (12))         State (14 mound (12))         Model (14 mound (12))           Model (16 mound (12))         Model (14 mound (12))         Model (14 mound (12))           Model (16 mound (12))         Model (16 mound (12))         Model (16 mound (12))           Model (16 mound (12))         Jazz         Model (16) (16) (16))           Model (16 mound (12))         Jazz         Model (16) (16) (16))           Model	25 (Ουγκείε) (ουγκείε) (Ουγκεί	(05)(15)(16)(16)(1) 27 TOP (05)(15)(16)(17) 27 TOP (05)(15)(16)(17) 57 TOP (05)(17)(16) CAMPA ((2)(17)(16) CAMPA ((2)(17)(16)) CAMPA ((2)(17)(16)) CAMPA ((2)(17)(16)) CAMPA ((2)(17)(16)) CAMPA ((2)(17)(16)) CAMPA ((2)(17)(16)) CAMPA ((2)(16)) CAMPA
Bit Adder (Barcery)         Def FORLBUC (Fill Barry)         Def FORLBUC (Fill Barry)         Bit (Fill Barry)           Contention         ZT (DF (B))         ZT (DF (B))         Bit (Fill Barry)         Bit (Fill Barry)           Contention         Addition         Forling Barry)         Forling Barry)         Bit (Fill Barry)           Contention         Addition         Forling Barry)         Forling Barry)         Bit (Fill Barry)           Contention         Addition         Singles         Bit (Fill Barry)         Bit (Fill Barry)         Bit (Fill Barry)           Fill Barry)         Singles         Singles         Contention         Bit (Fill Barry)         Bit (Fill Barry)           Fill Barry)         Singles         Contention         Bit (Fill Barry)         Bit (Fil	μα μα(1.λ. (1.0.0) μα(1.λ. (1.0.0) μα(1.1.0) μα(1.0.	(05)(15)(16)(16)(17) 27 TOP (05)(15)(17) 37 TOP (05)(15)(17) 57 TOP (05)(17)(17) 57 TOP (05)(17)(17) 50 TOP (17)(17)(17) 50 TOP (17)(17)(17) 50 TOP (17)(17)(17)(17)(17)(17)(17)(17)(17)(17)
Total All's (Columbia)         Codis (Elevitra)         Codis (Elevitra)           Little (Columbia)         Jazz         MORE           Little (Columbia)         Jazz         Jazz           MARCA (Mercurry)         Little (Columbia)         MERS (Filework)           Little (Columbia)         Jittle (Columbia)         MERS (Filework)           Little More         School (Lowrskii)         Jittle (Columbia)           MARCA (Mercurry)         School (Little (Columbia)         MERS (Filework)           Little More         School (Little (Columbia)         MERS (Filework)           MARCA (Mercurry)         School (Little (Columbia)         MERS (Filework)           Marca (School (Mercurk))         MERS (Filework)         Mercurk)           Marca (School Mercurk))         MERS (Filewo	PFC1AL_(LAMP)           PFC1AL_(EQ0100)           eSLD*(EQ0100)           eSLD*(EQ0100)           (Control 10)	(RCA/Grunt) STEFE FOREAT (Manager or ) B. DODIE (Chr yeal (Namoer or ) B. DODIE (Chr yeal (Namoer or ) B. DODIE (Chr yeal (Namoer or ) STEFE (See (As ) and (Chi ) DODIE (Namoer or ) DODIE (See (As ) and (Chi ) FARE (See (As ) and (Chi ) FARE (See (As ) and (Chi ) Chef (See (As ) and (Chi ) DOEPT (See (See (See ) (See (See ) Shore (See ) DOEPT (See ) Shore (See ) DOEPT (See ) Shore (See )
Total Analys (colume (a))         Codis ((a) artis)         Codis ((a) artis)         Codis ((a) artis)           L rice (colume)         Jacz         Analysis         Codis ((a) artis)         Codis ((a) artis)           L rice (colume)         Jacz         Singles         Codis ((a) artis)         Codis ((a) artis)           L rice (colume)         Jacz         Singles         Codis ((a) artis)         Codis ((a) artis)           L rice (colume)         Jacz         Singles         Codis ((a) artis)         Codis ((a) artis)           L rice (colume)         Jacz         Jacz         Codis ((a) artis)	0.004/0024.001.005.209) 4.146/01400 1.166/01400 1.150/01400 1.150/01400 1.150/01400 1.150/01400 1.150/01400 1.150/0140 0.0015(000) 0.150/0140 0.150/014	(RCA/Grunt) STEFE FOREAT (Manager or ) B. DODIE (Chr yeal (Namoer or ) B. DODIE (Chr yeal (Namoer or ) B. DODIE (Chr yeal (Namoer or ) STEFE (See (As ) and (Chi ) DODIE (Namoer or ) DODIE (See (As ) and (Chi ) FARE (See (As ) and (Chi ) FARE (See (As ) and (Chi ) Chef (See (As ) and (Chi ) DOEPT (See (See (See ) (See (See ) Shore (See ) DOEPT (See ) Shore (See ) DOEPT (See ) Shore (See )
(G) and (G)         PLET ECCO (C)         PLET ECCO (C)           (G) (G) (G) (G)         Jazz           (G) (G) (G) (G) (G)         Jazz           (G) (G) (G) (G) (G) (G)         Jazz           (G) (G) (G) (G) (G) (G) (G)         Jazz           (G) (G) (G) (G) (G) (G) (G) (G)         Jazz           (G)         Jazz           (G)	<pre>i, (Arista) (iGalancia) TES (Poyteon) TES (TES) TES TES TES TES TES TES TES TES TES TES</pre>	B.DODIE (Drysel): CAMP (Estre) CAMP (Estre) CAMP (Estre) CAMP (Estre) LD ZEPE(EStR (Sam Song) NOLLY NATORY (Este) CAMP (CAMP (Attant) CAMP (CAMP (Attant) CAMP (CAMP (Sam)) CAMP (CAMP (Sam)) CAMP (CAMP (Sam)) Assa CAMP (Sam) CAMP (Sa
Intelligence         Indeligence           Intelligence         Intelligence	TES (Folydor) BARGS (Correlson) TS (Artista) SC (SON (ADS) SC (SON (ADS) SC (SON (ADS) SC (SON (ADS) SC (SON (ADS) (L BIRG (Capston) CC (AAD) T BARG (SC (SON (ADS)) SC (SC (SC (ADS)) SC (SC (SC (ADS)) SC (SC (SC (ADS)) SC (SC (SC (SC (ADS))) SC (SC (SC (SC (SC (SC (SC (SC (SC (SC (	(AQLS:(4;)um) 3171 (AUL) LULIFATURE (Same Song) LULIFATURE (Same Song) 108 (Same (A) Lord(c) FLE[SNOD WC:(00) TOP NETTY & THEL.) TOP NETTY & THEL.) TOP NETTY & THEL.) 0 (48) (NET (5) (c) 0 (48) (NET (5) (c) 1 (45) 1 (45) (45) (48) (1 (4) (4) (48) (1 (4) (4))(1 (4) (4))(1
Interfact         Single	(BAUES (Chur(san)) 35 (Ar(1+5)) 36 (Ar(1+5)) 36 (Calambia) 56 (Calambia) 56 (Calambia) 17 (BALLES (Casol(ance)) 1, HIRE (Casol(ance)) 1, HIRE (Casol(ance)) 1, HIRE (Casol(ance)) 1, HIRE (Casol(ance)) 1, COLLAN (Casol(ance)) 1, Collan (Ca	LUD ZIPELIN (See Song) NOLLY HOLTY (Gold STEICHER (Atlantic) FLETHOUM (Ownich) TANTAUM (Own
Angles         Stagles           (1)         (1)         (1)	JACKSON (ADM) SAVS (REG) GS (Canada a) Y BALLENS (Canada (anc) S (Portrain) C (ADM) T BLANG (ADA) SAVS (ADA) T BLANG (Chrysalis) BCMMTAI (Chrysalis) COLGAR (Fire) MT (Bear scilia/BB) J C (BLANG) C (BAN) C	NDL17 HATCHIT (Egic) F34E (GRE (A)ieric) F14E (GRE (A)ieric) F14E (GRE (B)i F14E (GRE (G)ic) (B) F14E (G) (B)
Philadelphia           Discourse         Philadelphia           215-839-7625           Trex Surror         Arrange           Mor AcAa (Wercery)         Arrange           RALAMM (Wercery)         Arrange         Arrange           RALAMM (Wercery)         Arrange         Arrange         Arrange           RALAMM (Wercery)         Arrange         Arrange         Arrange         Arrange           Ref (Werlag)         Brandel (Grandels)         Arrange         Arrange         Arrange         Arrange           Ref (Werlag)         Brandel (Grandels)         Brandel (Grandels)         Arrange         Arrange         Arrange           Ref (Werlag)         Arrange         Arrange         Arrange         Arrange         Arrange           More (Werlag)         Arrange         State (Grandels)         Arrange         Arrange           More (Werlag)         Arrange         State (Grandels)         Arrange         Arrange           More (Werlag)         Arrange         Arrange         Arrange         Arrange <td>65 (Columbia) 17 BULLENS (Capitol) () BIKE (Capitol) () Porrait) () Porrait) () Columbia () Columbia (</td> <td>Λ.ΕξΤπάδο wwc.(e8);           Τλάττωμ (Swrinn);           Τάττωμ (Swrinn);           Τάττωμ (Surinn);           Τάττωμ (Surinn);</td>	65 (Columbia) 17 BULLENS (Capitol) () BIKE (Capitol) () Porrait) () Porrait) () Columbia () Columbia (	Λ.ΕξΤπάδο wwc.(e8);           Τλάττωμ (Swrinn);           Τάττωμ (Swrinn);           Τάττωμ (Surinn);
215-839-7625         200           TYTER SUTTOR         215-839-7625           MC FACAG (Bercury)         215-839-7625           RACAM (Bercury)         215-839-7625           RECAMM (Bercury)         215-839-7625           RECAMM (Bercury)         215-839-7625           RECAMM (Bercury)         215-802-7625           RECAMM (Bercury)         215-902-7625           RECAMM (Bercury)         216-95-9500           RECAMM (Bercury)         217-95-25-802-900           RECAMM (Bercury)         212-1562-5900	(, #1452 (Compited) (5) IPortroit) (5) IPortroit) (5) (40,000 (7) BuAAR( (40,000) (8) (40,000) (10) (10) (40,000) (10) (40,000) (10) (50,000) (10) (50,000) (10) (10) (10) (10) (10) (10) (10) (10) (10) (10) (10) (10) (10)	Tom PETTY & INE (Backstreet/ACA) OHEAP TRICK (Epic), N. TOURC(Epic), (B)/Nop/)es) Jais Andel Singias QAEEn (Electra)
STERE SUTTOR         Tor. PETTY & 10E         Ibecarrent/VCLip         Provident and the set of the s	(CE (AAM) TELANK (MCA) BEMATAR (Chrysalis) ICOUGAR (Rive) AT (Bearsville/MB) O CRUISE (AAM) EKES (Asylum)	(Backstreet/ACA) OHEAP FINGE (Epic), Nr. TOURG/C. HORSE (B/Reprise) Jazz ADHE Singles QUEER (Elentre)
TOP STATUS         TOM PETTY & D.E	T BLANK (NCA.) 8ENATAR (Chrysalis) I COLGAR (R)⊮ej AT (Bears⊮iis/NB) .0 CRUISE (AMH) MKES (Asylum)	N. YOUNG/C. HORSE (189/Repr)se) Jazz HONE Singles QUEEN (Elentre)
d#7PE300 \$\$M05x1P         POC           MCD FACAD (Bergery)         ARCONTACTOR \$\$M05x1P         POC           MCD FACAD (Bergery)         ARCONTACTOR \$\$M05x1P         POC           SLOP up 1161         ARCONTACTOR \$\$M05x1P         POC           SLOP up 1161         ARCONTACTOR \$\$M05x1P         POC           BUDDRED (Bergery)         Charter \$\$M170000         POC           BUDDRED (Bergery)         Charter \$\$M170000         POC           BUDDRED (Bergery)         BUDDRED (Contraction)         POC           BUDDRED (Bergery)         BUDDRED (Contraction)         POC           BUDDRED (Bergery)         BUDDRED (Contraction)         POC           BUDDRED (Berger)         BUDDRED (Contraction)         POC           BUDDRED (BERGER)         BUDDRED (Contraction)         POC           BUDDRED (BERGER)         BUDDRED (BERGER)         POC           BUDDRED (Berger)         Stratement         POC	ICOUGAR (Aljes) AT (Beerse(IIs/1883) JO CRUISE (ALMR) ELKES (Asvium)	Jazz NDHE Singlas QuEEn (Elantra)
Construction         (Construction)         (Construction)           Reader (Rear Curry)         (Reader (Rear Curry))         (Reader (Rear Curry))           Stormalling         (Reader	AT (Beerselije/MB) O CRUISE (ALM) LIKES (Asviue)	NDHE Singles QUEEN (Elentre)
Bit Addr. (Berg. (arr))         (Bet TS (Berg. (arr))         (Bet TS (Berg. (arr)))           Bit Addr. (Berg. (arr))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))           Bit Addr. (Berg. (arr))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))           Bit Addr. (Berg. (arr))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))           Bit Addr. (Berg. (arr))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))           Bit Addr. (Berg. (arr))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))         (Bet TS (Berg. (arr)))           Bit (Berg. (arr))         (Berg. (arr))         (Berg. (arr)))         (Berg. (arr))         (Berg. (arr)))           Bit (Berg. (arr))         (Berg. (arr))         (Berg. (arr)))         (Berg. (arr))         (Berg. (arr)))           Bit (Berg. (arr))         (Berg. (arr))         (Berg. (arr)))         (Berg. (arr)))         (Berg. (arr)))           Bit (Berg. (arr))         (Berg. (arr))         (Berg. (arr)))         (Berg. (arr)))         (Berg. (arr)))           Bit (Berg. (arr))         (Berg. (arr)))         (Berg. (arr)))         (Berg. (arr)))         (Berg. (arr)))           Bit (Berg. (arr))         (Berg. (arr)))         (Berg. (arr)))         (Berg. (arr)))         (Berg. (arr)))	LIKES (Asylum)	QUEEN (Elentra)
Comparison         Col. McS. (4er) (an)         The model of the mod		QUEEN (Elentra)
g         Machimit Usb)         (3/2)           g         Machimit Usb)         (3/2)           Li rfai (w)         B. O'OLE TAG         (w)           Machimit Usb)         B. O'OLE TAG         (w)           Machimit Usb)         SAFTAN (Colume is)         (w)           Machimit Usb)         SAF	CT-VI	Sumanuca
Image: Constant State         HEADBOYS (1850)           LE FOLT (@)         B. ODUE (Chrystilla)           LE FOLT (@)         B. ODUE (Chrystilla)           State         Gendragita           State         State           State         State           BLD (Gigita)         Jazz           State         State		
Lis (Foil (me))         m.         CADCC: +CR35         mp           Conclusion         (min America - Concerts)         mp         mp           Conclusion         Safface (Concerts)         mp         mp           Concertse         Safface (Concerts)         mp         mp           MS (Anista)         Post (For (Concerts))         mp         mp           (AMI)         Safe (For (Concerts))         mp         mp         mp           MS (Anista)         Post (For (Concerts))         mp         mp         mp           (AMI)         Safe (For (For (Concerts)))         mp         mp         mp           (MS)         MS         Post (For (For (Concerts)))	90%	Syracuse 315-682-9538
(10) websit         APRIL # IRE (Castrolla)         (D)           APSCISE (EA)         BOORD WE RAY (Castrolla)         (D)           APSCISE (EA)         PORTOW RAY (Castrolla)         (D)           APSCISE (Castrolla)         PORTOW RAY (Cast	ED LEVINE	TOM PETTY & THE
Motion (Lan)         moortpark Matty (Columbia)         Motion (Lan)           Motion (Lan)         Motion (Lan)         Motion (Lan)           Motion (Lan)         Motion (Lan)         Motion (Lan)           Motion (Land)         Jazz         Motion (Lan)           Motion (Land)         Jazz         Motion (Land)           Motion (Land)         Jazz         Motion (Land)           Motion (Land)         Jazz         Motion (Land)           Motion (Land)         Motion (Land)         Motion (Land)           Motion (Land)         Motion (		(Becks?rest/NCA)
Content of the second of	(Chrysells)	PINK FLOYD (Columbie) N: TOURG/C: HORSE
OCTOPT (seco)         Jazz scree           avie         scree           avie         scree           avie         scree           (AM1)         Sing(ss           (AM1)         Horse	TS (Chrysel(+) )RATS (Passport) I)SOR/yAN DYRE (+tco)	(#B/Reprise) PAT BENATAR (Chrysells)
ard         ard         tote           ZEPEL III (Seen Song)         Singles         ti           IMI         More	I SOR/ VAN DYKE (Atco.)	STYL (AM) HOLLY HATCHET (Ep)c)
Bits         Singles         Lit           (AW1)         Pittsburgh         Hora           (AW1)         Pittsburgh         Hora           (Burners:         Hora         Hora           (AW1)         Pittsburgh         Hora           (Burners:         Hora         Hora           (Burners:         Hora         Hora           (Burners:         Hora         Hora	ium International	NO NUMES LARY (MR)
Column         Pittsburgh           412:562:5900         1000000000000000000000000000000000000	ICE (AAH) FLE FEAT (MB)	FLEETWOOD MAC (HB) AEROSHITH (Columbia)
MOZEM Pittsburgh 412:562:5900	TES (Polydor) IL WINE (Capitol) P (Atlantic)	OAH FOGELBERG (Full Noon/Epic)
412-562-5900	(Atlantic) M (Elettra)	STEVE FORBERT (Nemperor)
412-562-5900 FO		JALL
	IGNER (Atlantic)	NONE
	ERSON STARSHIP RCA/Grunt I	Singles RODS
DAVE LANCE HOTTOST		
d LED ZEPPELIN (Sean Sono)	WHMH/VI V	Washington, D.C
AEFFERSON STARSHIP (BCA /Gewart)	105	703-534-0320
UNI TON PETTY & THE	GARY CHASE	(RCA/Grunt) 22 TOP (10)
COUGAR (PIva) PINE FLOYD (Columbia)		MALT HATCHET (EDIC)
P TRICK (Epic) AEROSM(TH (Columbia) RD	MITICS (Namper or )	AEROSHITH (Columbie) DAH FOGELBERG
IE RATT (IB) DAN FOGEUBERG UF	(Chrysails)	(Eut) Mone (Eate)
EFQMBERT (Nonperor) (Full Noon/Epic) (Y, (Columbie) - FLEETBOOD NAC (INF)	unge I ao d"	PINE FLOYD (Cotumbie) LITTLE FEAT (#B)
BERATAR ICHF ysalls] H. YOUNG/C. HDRSF He	iute	APRIL MINE (CapItol) TOM PETTY & THE
LE FEAT (HB) OUTLANS (Ariste) RD	LIPS (Hercury) 7 BOY SLIM	
AT (Bear by (FIE/NE) MEELY MATCHET (Ex.(r.)	(Firsin)	BOB WELCH (Capitoi) STEVE FORBERT (Nemperor) -GRAVAN NASH (Capitoi)
COLANE (NCA) JAZZ ELI ROT SA IN HONE		-QUEEN (Elektra)
liegel Records) 101	(Atlantic)	Jazz
IDVS (RSO) None	ter Gunn" ) (Columbie)	NONE
100 HO	ter Gunon <sup>a</sup> )(Columbie) )Us Boys <sup>a</sup>	
	ter Gunn" ) (Columbie)	Singles None



Page 47

WINE CONNOISSEURS - Capitol recording artists April Wine greeted Northeast AOR reps after a recent concert appearance. Pictured (I-r, top row) are WYSP/Philadelphia air personality Denny Somach, Capitol's Michael Less-ner, WZZP/Allentown PD George Hawras, WZZO's Debbie; (I-r, bottom row) Leiberman buyer Kenny Abrams, WYSP MD Robin Henkin, group's Brian Greenway, Gary Muffet and Jerry Mercer, road manager Lloyd, (holding cake) group's Miles Goodwyn.

Wheeling

614-676-5661

TTYL (ALM) TOM PETTY & THE... (Backstraet/NCA)

Singles FANDANGO (RCA) QUEEN (Elektre)

TOM PETTY (Backst) PINK FLOY STYX (AM STEVE FOR NO NUKES -QUEEN IE LAT IN

JATZ

Singles

TOMO

hryseils) HOLH (Polytori NASH (Capitoli

URAY LASY IN TEL IN (Sean IN STARSHIP

GINS (Columbia) RATS (Columbia)

بعكالا المشتنار

A- 1 \$763

LEMIEUF

FEAT (NB) NG/C. HORSE

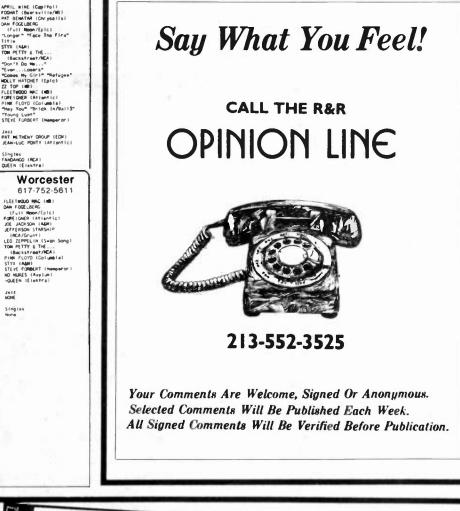
HOTTEST AEROSMITH (Columpia) EAGLES (Asylum)

Added MUNE

ADDED ADDED



EFFRIES GREETED BY WNEW-FM — A&M recording artist Garland Jeffries as greeted backstage by WNEW-FM/New York elr staffers after his New ork show. Pictured (I-r) are WNEW-FM's Vin Scelse, Tom Morrera, Jeffries, INEW-FM Assistant PD Dick Neer (partially obscured), DJ Pete Larkin, d A&M's Rick Stone.

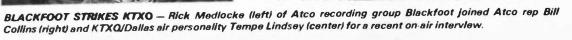




R&R/Friday, January 11, 1980

Autor         "Topor           Autor         Bit         "Topor           AP         (Dis position)         (dis           AP         (dis         (dis      <	Amarillo 600.359.6561 Writer With (Drys)(ta) Writer With (Drys)(ta) May real Provide (Toro) (Gryspia)	A Constant (Calibration) A Constant (Calibr	Corpus Christi Baranse States Baranse	MOST AL BABYS Union Jacks (Chryse UFO No Place To (Chryse PEARL HARBOR/EX Poerl Harbor & (WI PAT BENATAR In The Heat (Chryse BOB WELCH The Other One (Capit TODD RUNDGREN Adventures (Brsv/II) Two numbers follow each first represents total num stations playing the sibum second is the number of the added it this week.	alls)       8/7         salls)       6/5         (PLOBIONS         (B)       3/3         salls)       8/2         stalls)       8/2         stalls)       2/2         thalbum title. The other of Southern methics week. The othern methics w	MED AEROSMITH Night in The (C LITTLE FEAT Down On The Fe TOTO Hydre (Columbia Two numbers follow first represents total stations playing the a second is the number reported it in medium in	olumble) 12/8 rm (WB) 13/7 ) 11/7 each album title. The number of Southern bum this week. The it those stations who	T. PETTY & HE, Damn (Backs) JEFFERSON ST Freedom (RCA EAGLES The Long Run (A DAN FOGELBE Phoanix (Full M ZZ TOP Deguello (WB) PINK FLOYD The Wall (Colum Two numbers folk first represents folk stations playing the	A/Grunt) 15/12 Asylum) 14/12 RG boon/Epic) 14/12 14/10 mbia) 12/10 we each album this. The il number of Southern album this week. The r of those stations who
The Michael Land and a second	A contraction of the second of	HEADS I COLUMING HEATING COLUMING HITTI HIGERI LATURATICS AND AND AND COLUMNS HUTTAST HUTTAST HUTTAST ALBUMA ROCK ALBUMA ROCK ALBUMA ROCK ALBUMA ROCK ADD HUTTAST	Dalias-Fi. Worth Deliver Dillet (Lestra) Provide Comparison Provide Comparison Pro	PD, HICHEL ACCOD PD, HICHEL A	Algo and a second a s	BUILD GALLS TO I ACCHARGE TO I ACCHARGE ACAGE STATUS CALLS ACAGE A	Memphis 901-728-0080 Julie Literral Within Tem Piltra Ind Liberrive Mich 21 OF 100 1 June Michael 1 Ju		Raleigh 919-832-8311 Store (doits (cloud)) Received ant (doits) Store (doits) (cloud)) Store (doits) (cloud)) Store (doits) (cloud)) Store (doits) (cloud)) Store (doits) Store (







FORBERT TRAVELS SOUTH — Nemperor recording artist Steve Forbert guested on the air at KILT-FM/Houston following a recent concert appearance in the city. Pictured behind Forbert (seated) are (I-r) EPA rep Hershel Orr, station's Eric Chase, and KILT-FM jock (and Loop fan) Billy Hayes.

14/12

9/8

10/7

6/5

3/3

MEDIUM

Down On The Farm (WB) 15/11 APRIL WINE Harder... Faster (Capitol) 14/11 TOTO

STEVE FORBERT "Jackrabbit..." (Nemperor) 11/7

13/8

LITTLE FEAT

Hydra (Columbia)

MOST ADDED

Union Jacks (Chrysalls) UFO

Troublemaker (Mercury) ROMANTICS

The Romantics (Nemperor)

Adventures... (Brsviie/WB)

Two numbers follow each album title. The first represents total number of Midwest stations playing the album this week. The second is the number of those stations that added it this week.

Detroit

313-259-4323

Hottest EAQLES (Asylum) PAT BENATAR (Chrysolis) STYR (AMM) PINK FLOYD (Columbio) JEFFERSON STARSHIP (RCA/Grunt)

Evansville

812-422-5995

812-422-5995 rest (Jost Atlant) rest (Jost Atlant) for (Jost Atlant) for (Jost Atlant) fitte Oliffor Grint effersion stratistic (REA/Grunt) LDD ZFPE(IN (Sam Song) too CTTT & TE...) Too CTTT & TE...) for (Jost Atlant) Prict (JOS) Columnia STTZ (Atlant) \* TOURCC: HORSE \* TOURCC: HORSE \* TOURCC: HORSE \* TOURCC: HORSE \* Tource (B)

Singles BOOTOME RATS (Columbia) OR: HOOK (Cog)fol) ELO (Let) HALL & OATES (RCA) HEADEDTS (RSO) URB (Cog)fol (RSO) HEATES (Cog)fol HEATE (Les) HEATES ADD STEAMT (MD) 30-SPECIAL (ALM)

JAZZ

JULI

Singles

No Place ... (Chryselis) IAN McLAGAN

TODD RUNDGREN

744

Added PEARL HARBOR &... (BB ROMANTICS (Numper or )

Hedium FOREECHER (Atlantic) LED ZEPPELIN (Swm Sc FLEETHOOD MAC (MB) N. TOUMC/C. HONSE (MB/Reprise) ZZ TOP (MB)

KDÅ

AOCH

Added GARLISON/VAN DYKE LATCOL IAN MCLAGAN (Murcury) NO MUKES (Asylun) BARTS (Chrysells) "Rendezious" "Back..Feet RICHARD FAGAN (Murcury)

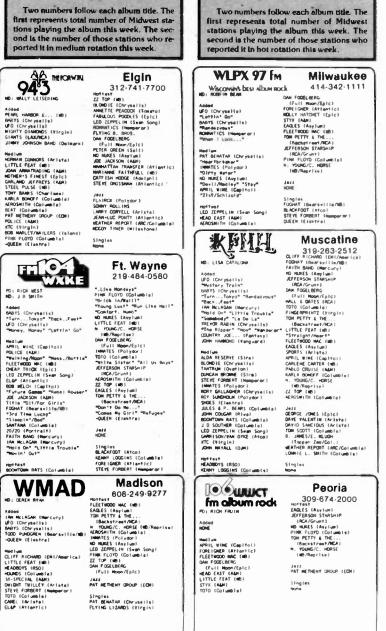
RIGHAD FACAN (Mercury) Madium ARDOWITH (Columbia) ARDOWITH (Columbia) PAT Bith The (Copinsi) PAT Bith The (Copinsi) STETE FREET (Copinsi) STETE STETE STETE STETES STETES

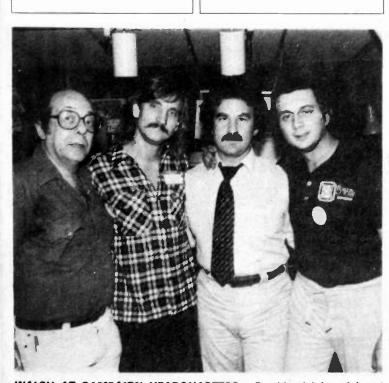
Huttast OHEAP TRICK (Epic) EAGLES (Asylum) FLEETWOOD HAC (HB) DAH FOGELBERG (Full Moon/Epic)

(gno

BABYS

THE HOTTEST EAGLES The Long Run (Asylum) JEFFERSON STARSHIP 18/18 Freedom... (RCA/Grunt) PINK FLOYD 18/18 19/17 The Wall (Columbia) T. PETTY & HEARTBREAKERS Damn... (Backstreet/MCA) 18/17 ZZ TOP Deguello (WB) 18/15 Two numbers follow each album title. The first represents total number of Midwest stations playing the album this week. The second is the number of those stations who reported it in hot rotation this week.





R&R/Friday, January 11, 1980

ach

Added UFO (Corysells) "Mystery Trein" BADTS IChrysells) "In Tour Eyes" "No

The York (per sensitive High Lat. Hand Lat. Hand Lat. (Sensitive) York (Little (Capitol) York Annother (Capitol) York (Little (Capitol) York (Cap

AEROSNITH IPAL HOTE

PD. HITCH HICHAELS

Added RCBMHTICS (Numperor) "Bhg? | (18...;" TODD RUNCOPEN (Bearse) An RELAGAN (Marcury)

 INF INCLASH
 INF CARL

 INF INCLASH
 INFCCARL

 INFC FOREET
 INFCCARL

ALINE (Columbia) ALINE (AND (Marcery) ROY SUBHOLM (Polydor) OLITY RICHNO (DBI/America) DATS (Chrysalis) UFO (Chrysalis)

WRET 100 ATM

PD : BOB COBURN ND : DAVE BENSON

ND: EVT: summer Stated COUNTICS (Nameword) In BicLADD (Barcary) INDO ANDORA (Serie) INDO IC (Correction Bullion (Correction Action (Street Action (S

11. 1000

Appleton

414-734-9226

414-734-9 John COLGAI (#1+a) FARTS (#1+a) FARTS (#1+a) FLETPECOL INC. (#1) INCOMENTAL INFORMATION (#1) INFORMATION (#

Jezz 6. JANES/E. R. UGH (Tapsen Zee/Col.) Matter Sch (KCh) GRAD x (Pessport) MATRIX 1001 DAVID SANCIOUS IAriste) Zeint-ULC POTY (Atlantic) TOM SCOTT (Columbia)

Singles GRANNERASH (Capitol) QUEEN (EINETra) DWIGHT TUILLET (Arista)

Chicago

312-440-5270

312-440-5270 hoffset gFF(RS)Distansie (RCA/Court) TOM RETY 6 hd... (Backatrow) (Backatrow)

Singias GRAMMA NASH (Capitol) QUEEN (Elentra) DNIGHT TUILLEY (Arista) HMMSIE CLASH (Epic)

Chicago 312-828-9191

SIDES ([Intro) Intro (ST) Entropy En

Singles QUEEN (Electro) QRAMMI SASH (Capitol)

JALL

HOES (Elektra)

JALE

WED

Added NABYS (Chryselle) "Bach., Feet" STEVE FORBERT (New "Tomaria Tuna"

Tune"

HOTTEST TON PETTY & THE.... (Rackstreet/NEA)

Aoded

94.1

SAL-FAN

Medium N. TOURG/C, HDRSE IB/Raprisel TOM FRITY & THE... (Backatreet/NEA) AEROSHITH (Columbia) MOT NUES (Anylum) LITTLE FEAT (MD) 22 TOP (MB) PAT B(HNTAR (Chrysells)

umms

Hottest EAGLES (Asylum)

PD: JOHN GORMAN HD: RID LEO

Nedium STEVE FORBERT (Nemperor IAN GOMM (Stiff/Epic) FOCHAT (Bearswiik/WB) HALL & OATES (RCA) LITTLE FEAT (WB) STYX (AAH)

LITTLE FAT (00) STV2 (Au) BUCKEY BISOJY BA MARIL UNIG (Columbia) SCAT(Columbia) SCAT(Columbia) SCAT(Columbia) RICK (Columbia) RICK (CORNINGEN (BIGS Sy) PADA CON PODED(S (Eg(c)) THE CORNINGEN (BIGS) FIELOSPY (Au) FACODY (SSO) FIELOSPY (Au) FACODY (SSO) FIELOSPY (ING) FIELOSPY (ING) FIELOSPY (ING)

Hottast Plat FLOTO (Columbia) TOM PETTY & THE... (Beckstreet/NCA) LED ZEPPELIN (Swan Song) EAGLES (Arylum) M. TOURGUC. HORSE (MM/Reprise)

mar

BABYS (Chrysells) RICHARD FAGAN (Mercury) -GRAMAN NASH (Capitol)

Notion IDLL'NATOIET (Epic) CONAT (Borysvilla/IB) KARLA BOREF (Colume)a) SARTAN (Colume)a) SARTAN (Colume)a) REMU (Sicologito)) TOT (Colume)a) CONTOIR INST (Colume)a) \*.(Line Konteys) LITTLE (Fact (eb) AEROSHITH (Colume)a)

HOTTest DAM FOCELBERG (Full Moon/Epic) STYR (AAM)

Added

Cincinnati

513-871-8500

513-571-5300 EAGE (44)-1001 (FF(ESO) STAGAIN (EGA/Court) "Jac-4 "Things To Gase" "Jac-4 "Things To Gase" "Jac-4 "Things To Gase" (EGA/Court) Tuber Tool (46) Tuber Tool (46) Tuber Tool (50) Tuber Tool

Cincinnati

513-921-0594

STYX (A4A) PIRK FLOYD (Columbia) LED ZEPPELIN (Svan Song) MELLY NATOLT (Epic) JEFFERSON STARSHIP (RCA/Grunt) OAN FOOLBERG (Full Moon/Epic)

Singles FOREICHER (Atlantic) JOHN COUGAN (Marcury) FOEHT (Bearstille/MB) FOEHT (Bearstille/MB) (HMATES IPolydor/Redar)

216-781-966 21709-00) PLEETHODD HAC (He) ALROHITIN (Columbia) HD HAESS (Arylum) HD H

IAD DATY (STIFF/Enic) DATY (STIFF/Enic) QLER (Elestro) ELE(TOLEY (Esic/Cleve.int) MASSIE (Isino) MASSIE (Isino) MASSIE (Isino) MASSIE (Isino) DEIGHT TUILLEY (Aristo) DATE (ISIN) DATE (ISIN) ALEX HARES ALEX HA

Dayton

Singles Zoen STEBART (RSD) entSTRESS (RSD) STEVE FORBERT (Nemperor) TON JOHNSTON (MB) URB (Capitol) MALL & ONTES (RCA) BLOCKFOUT (Arco) QUEEN (Elektra)

JALL

Jezz

Cleveland

216-781-9687

Singles None

Jazz

WALSH AT CAMPAIGN HEADQUARTERS - Presidential hopeful and Asylum recording artist Joe Walsh of the Eagles stopped in at his campaign headquarters, WMMS/Cleveland. Pictured (i-r) with fellow supporters are Asylum promotion person Murray Saul, Walsh, WMMS GM Walt Tiburski and MD Kid Leo.



WRIF CAPTURES TROUBLEMAKER - Mercury recording artist Ian McLagan dropped by WRIF/Detroit to present his debut album. Pictured (I-r) are WRIF salesperson Christy Tilley, Mercury's Tim Walter, McLagan, WRIF's Ken Calvert, and MD Tawnya Townsend.

Page 49



MONTEREY PARK, CA. 91754

(COLOR OR BLACK AND WHITE)

**RESTLESS NIGHTS IN SEATTLE** — Columbia recording artist Karla Bonoff was greated backstage by Seattle AOR radio reps following a concert appearance. Pictured (I-r) are KZAM air personality Bruce Funkhauser and PD Paul Sullivan, Bonoff, MD Marlon Seymour and visiting guest artist Andrew Gold; (kneeling) Columbia's Larry Raymond.

R&R/Friday, January 11, 1980				Page 51
WEST	Great Falls 406-727-7211			
	<ul> <li>d) wit Lee</li> &lt;</ul>	CHICKEN A LA KPRI – Ted Giannou	Julas, the Infamous San Diego chicken,	tried his luck as guest DJ recently
Weight State (Corporation) Weight State (Corporation) We			<section-header></section-header>	



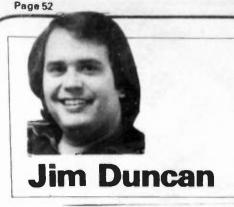
KEZY COACHES COUCHOIS - Warner Bros. recording artists Couchois learned a new trade while visiting KEZY-AM/Anahelm recently: guest-jocking. Providing the free lesson was air personality Steve Clark. Pictured (I-r) are group's Chris Couchois, Howard Messer and Mike Couchois, and Clark.



.

THE NEXT SUPERGROUP? - This unique collection of famous faces gathered for a group shot after a recent Little River Band concert they attended. Pictured (I-r) are Capitol's Stan Foreman, Heart's Anne Wilson, Steve Miller, KISW/Seattle's Gary Crow, Jimmy Messina and Heart's Nancy Wilson.

R&R/Friday, January 11, 1980



#### **News Notes**

. Thanks for the many cards and letters that Happy New Year & Decade! . . came in over the Holidays. Enjoyed a couple of weeks away from the phone and my typing machine . . . During my vacation, Associate Editor, Lee Wade put together an interesting and thought-provoking article I wanted to share as our kicker into the 80's. You may or may not agree with what is said and certainly your comments are welcome: R&R Country, 1930 Century Park West, L.A., CA 90067 .... You might want to keep that address handy for station news, photos, ideas, etc., to help us fill the pages of R&R with the "best in the country".... Ratings are rolling in with very good early reports on Country stations. In most areas the stations remain stable. Best books ever reported at KLAC/Los Angeles, up from 2.9 to 4.3; WCXI/Detroit, 2.0 to 5.6; KSCS-FM/Dallas-Fort Worth (WBAP's sister station) from 6.9 to 8.2; KIKK-FM/Houston, 5.3 to 6.6; and WJEZ-FM/ Chicago 1.7 to 2.5. More details starting on Page 1 this issue of R&R . . Had to miss the first CMA board meeting of the year this week in Jamaica. Scheduling conflicts had me involved in some studio projects here in Los Angeles. The next meeting is in Chicago in the middle of April. I have been asked to serve on the radio committee and to chair the disc jockey committee. Any radio-related suggestions can be sent to me here at R&R or to the CMA in Nashville . In other news, Collen Cassidy takes over as PD of WWOK/Miami, being upped from MD. She replaces Dave Donahue who is now available (305) 923-9105 That reported new Country station in Evansville, IN with Jack Reno as the PD and Ron Scott, from WVOV/Huntsville, as MD, never happened. Reno told R&R he had joined the station for a couple of weeks when the owner fired the GM and decided not to make the proposed changes. The unsuspecting Scott came to the station and remained only a couple of days before returning to the PD job at WVOV We'll catch up on more next week . . let's hear from you

#### The 80's — A New Beginning?

Ten years ago, a tremor resonated through the ranks of the country music industry. Many thought the 70's were to be *the decade* that country would bloom; closet fans would pop from their closets, the red neck image would be laid to rest, new listeners would flock to the sound. Country would be appealing, appreciated, and very, very popular. With the 20/20 vision that hindsight provides, let's examine the decade ... were the hopes of the 70's realized – did country hit, or miss, the mark?

Obvious gains: An increase (almost threefold) in Country radio stations; a slow but steady rise in record sales (and a platinum and gold album here and there); an authentic movement dubbed "Outlaw Music;" recognition of locales other than Nashville as legitimate recording spaces; major crossover acts with enhanced image and esteem; Dolly Parton on the cover of "Playboy" *plus* an interview; country performers on TV talk shows; a successful live, coast-to-coast network radio special highlighting the CMA Awards (the first of what will be an annual event); the formation and (continued) success of the Country Radio Seminar; movies with a Country theme and/or flavor, with resulting soundtrack albums (and many more scheduled for the 80's); even books authored by country superstars. All these and more were definite pluses. But did they in fact, constitute a fulfillment of what could have been the decade?

The agenda, 10 years ago, was that this unique formof American music, akin to blues and rock, would reign fixed on its lofty perch, while the general populace gravitated in recognition and adoration to pay homage to the traditional sound. The music would remain the same, it was people who would (finally) accept it. This would happen because the baby boom was entering adulthood and sizable numbers of listeners, rejecting the direction of rock/pop, would in



BILL MACK GETS HOSED — The WBAP/Fort Worth all-night personality is shown being invited to a special listening party for Ray Wylie Hubbard's new album, "Something About The Night" Maybe now we know why Mack has been doing that allnight show for all of these years. (We're sure he didn't need much coffee this night to stay up.)

their search to fill their musical void discover country. If would happen because country had wound up the 60's with a bang, and logic and reason dictated even more growth and popularity for the 70's. Because there were more radio stations pumping out the Nashville sound, because the powers that be saw that dollars could be made, production was better, promotion budgets larger. It would happen because it was country's turn to happen — it was its due. It couldn't miss.

Despite the growth, the gains, and a (relatively) higher profile in the 70's, country missed the mark in that there was potential for more. Country really had a shot at the big time, a chance to establish an immovable musical beachhead, and through misunderstandings, miscommunication, and faulty judgment, the 70's slipped right through country's collective fingers. Yet despite this, the format still grew.

#### Radio's Role In The 70's

The complexity of the genre precludes easy answers as to what went wrong in the 70's, but without a doubt radio has to face up to its share of (non) responsibility - musically speaking. (Country radio, per se, did indeed hold its own as a viable, full-service proposition, and that is a different subject.) Much of radio dragged the industry down with its unwillingness to come to grips with the changes in the music. Radio felt the issue was integrity of product, when, in fact, the issue was reality. Radio refused to recognize that the only constant is change, that there was at this point in time a natural, changing country sound. Much of radio took a stick-in-the-mud approach throughout the 70's, disda' ing newcomers, new sounds, and new business approaches. (One would think, a 'ter endless hours of talk at endless conventions over what is country and what is not, radio would collectively pass on the question and jog along to the next issue, which was: how to incorporate today's country music into each station's existing sound.) Radio preferred inaction and debate for 10 years ... and shifted the mantle of responsibility to the record companies, blaming them for the musical woes. Record companies took the brunt of criticism for producing a sou id that was too commercial, too calculated to crossover, too pop. The general comment was that record companies were willing to sacrifice musical integrity for the dollar. (One can only wonder why it was ever assumed that record companies are the guardians of a musical format's integrity in the first place.) Independent of radio, record companies had their own issues. They dealt with, but haven't yet solved the circular problem of how to get product to the consumer when the retailers stock a limited catalogue of country artists, which in turn sell less .han other formats, which gives reason to retailers to allow minimum space for country.

#### **Perpetuating A Mythical Image**

And then there is the issue of image. Country radio, performers, and to some extent record companies, have gripped with a steel fist the myth that Country music is related to religion, Mom, America, sequins 'n' spangles, truckin', trains, Southern accents and cowboy boots. This is a heritage, and may have been an appropriate image in the past, just as rock and roll was at one time identified with juvenile deliquents, motorcycles, and teenagers. But rock had the sensibility to give up an outdated image long, long ago.

Some in our industry preferred to perpetuate a myth. Perhaps it would be wise to explore the inherent value of a tenacious devotion to an outdated, outmoded image – especially those that have the most to gain by shedding this dead skin. The usual outcry is to not alienate devoted fans, but is the loyal mass there for the music – or the myth? With mass communication, widespread travel, and the social structure of the United States today, the fact is all 220 million of us are more similar than different. Clinging to a myth that excludes large groups of people only hurts the potential for a likable, prosperous form of music to reach out and become ingrained.

What emerged from this internal fray is that John Q. Listener didn't tune in (the way he *might* have, back in 1970) and he didn't buy records either. Country was close, very close, but it didn't go the distance, given the potential 10 years ago.

So here we are, at the dawning of yet another decade, and by some quirk, country has a *second* shot to get that chunk of the American listener's ear and consumer's dollars. This *just could* be the decade for country to hit the mark. The reasons are similar to those of the 70's. The baby boom is now even older, ripe for the mature sound that is country's traditional demographic; the format has made great strides in the 70's, and logic and reason dictate more growth for the 80's. Rock and AOR are still fragmenting, thus creating more "lookers" who may likely turn to country for their listening pleasure. In addition, many observers feel AM radio is dying, with country the last musical format on the dial still alive and kicking; the format has broadened to include traditional, modern, and progressive sounds; and in an unstable international political climate, country provides a warm, down home, if you will, "feel" that is to the industry's advantage.

With all these gains, and all this potential sitting and waiting to be tapped, with just a minimum of intelligence, sophistication, sound marketing, and research, and an eye and ear out to what is happening in country and in the country, this could indeed be *the decade* for country to knock 'em dead. Really, it can't miss.

- Lee Wade

Throughout 1980 **R&R/Country** will examine the best and brightest of our combined radio and record industry, with in depth articles on successful PD's, MD's, managers, producers – all those whose contributions have made country music the success story it is today.

Next week, comments from radio programmers and record representatives with the outlook for the 80's and the continued growth of country music.

#### **Country Radio Continues Reaction To Iran**

As the new year begins, the news of the past year is still making news at various Country Radio outlets

The airing of novelty and/or rush-released patriotic records has been sharply curtailed, but some stations continue to air patriotic records to remind listeners of the hostage situation in Iran. In York, PA, WNOW is playing the American National Anthem each day at noon in honor of the hostages.

KYTE/Portland, OR has distributed more than 10,000 "Let Our People Go" red, white and blue bumperstickers (shown here). KYTE's GM, Verl Wheeler, aired a strongly-worded editorial with the final line being, "Let Our People Go," thus the inspiration for the bumperstickers.



In December, KLAC/Los Angeles collected thousands of letters of support for President Carter. These were delivered to the White House by KLAC's sister-station, WASH/Washington, DC. At KERE/Denver a special 15-minute program was aired that expressed the frustration of Americans over the problem. The station urged listeners to obtain and display an American flag. You may remember it was KERE which, months before most people were aware of Iran or the Ayatollah Khomeini, tried to contact the Iranian embassy over a harsh Khomeini statement about the U.S.A.

WILQ/Williamsport, PA reports it got together with area banks to distribute more than 20,000 American flag lapel pins. WYND/Sarasota, FL invited residents to call the station to record greetings to the hostages during the holidays. The tape was sent to the American Embassy in Tehran.

One of the interesting characteristics we Americans display is our ability to find humor in troubled times. Good examples include the aformentioned novelty records and some of the satrical cartoons found in most newspapers' editorial sections. Keep this in mind as you read this recent tongue-in-cheek letter to R&R:

#### Dear R&R Country:

We're mad as hell, and we're not going to take it anymore! This damn Iranian thing has forced us to take drastic measures here in central Florida. Effectively immediately, we at WELE-FM 106 are banning,

that's right, banning all records that might be suspected of having been influenced by the Ayatollah Kochomemy! Effective immediately, the following records are among the banned rec-

ords on FM 106:

"That's OIL That Matters To Me"

- "FUELED By A Feeling"
- "GAS It Doesn't Matter Anymore"
- "IRANIAN Night In Georgia"
- "Sunday Morning KHOMEINI Down"
- "OIL I Have To Do Is Dream"
- "KHOMEINI Arms Have Held You"
- "BUTCHER Clothes Back On"
- "Satin SHEIKS"
- "AYATOLLAH Every Little Star"
- "Just Good OIL Boys"
- "GREASY Lovin'
- "Rusty OIL Halo"
- "Statue Of A FUEL"
- "Whole Lotta SHEIKIN' "
- "GAS Things Happen That Way"
- "OIL Never Find Another You"
- "OIL Most Like A Song" "OIL Of Me"

"OIL Dogs & Children And Watermelon Wine"

The Ayatollah is already giving religion a bad name . but when he starts messing with country music then he's got a handful of trouble!

Sincerely, **Bill Jenkins, Program Director** WELE-FM 106/South Daytona, FL



PORTLAND PALS - Recently, the 2nd annual WPOR (Portland, ME) "Our Country Music Awards" were held live at the City Hall Auditorium. The show was simulcast on WPOR-AM-FM and seen via a telecast over cable television. The shows were presented to honor Maine's country talent. The awards were based on popular vote determined by ballots distributed throughout the region. Special entertainment was provided by Warner Brothers' John Anderson and Big Al Downing. An-derson and Downing are pictured here with WPOR-AM-FM Operations Manager Tom Hennessey (left) and WPOR's show producer Matt Perry (right).

#### 1980 Country Radio Seminar Gears Up

Speakers, panelists, presentation, and entertainment for the 11th Annual Country Radio Seminar are being confirmed for the two-day workshop conclave set Friday and Saturday, March 14-15 at Nashville's Hyatt Regency.

ABC Radio and Television commentator Paul Harvey has been confirmed as a keynote speaker for this year's event. Other confirmed agenda panelists include Arbitron Advisory Board members Don Nelson of WIRE/Indianapolis and Jim Phillips of KHEY/El Paso. R&R columnist Brad Messer of KTSA/San Antonio will be a part of a "Programming For The 80's" panel. Randy Michaels of WKRC/Cincinnati; Pat Martin, WSPT/Stevens Point, W1; Steve Dickert of WKDA/Nashville, and Dale Weber of WDGY/Minneapolis will speak of ways to find and develop program talent.

Mutual Radio will present a live demonstration of its satellite communications system. Sales motivational speaker Jason Jennings will deal with techniques of motivating a sales staff. Dr. James Farr, a behavioral science consultant, will address the question, "How Do You Manage Mangement?" More speakers and panelists will be announced in the coming weeks.

Besides the annual "New Faces" talent show, a special Friday evening screening of "Coal Miner's Daughter," based on the life of Loretta Lynn, will be shown as part of the entertainment.

As mentioned in R&R last September after the agenda planning meetings, Country radio broadcasters are asked to be involved by submitting interesting promotional and marketing materials. Requested are air checks, promotional aids, television spots, slides of billboards, bumperstickers, T-shirts, belt buckles, balloons, etc. By the deadline date shown, please submit any ideas you might like to share:

Air Check Tapes:	Video Spots & Slides :	Printed Matter & Other Promotional Materials:
Pete Porter	Chris Collier	Frank Mull
WJJD Radio	KYTE Radio	Mull-Ti-Hit Promotions
180 North Michigan Ave.	2040 Southwest 1st Ave.	50 Music Square West
Chicago, IL 60601	Portland, OR 92701	Nashville, TN 37203
Deadline : January 31	Deadline: January 31	Deadline: February 29

Proceeds for the seminar annually go toward scholarships for college students in telecommunications. For more information write to the CRS, P.O. Box 120548, Nashville, TN 37212.

#### **Music Machine Keeps Working**

more or less.

As the R&R music research computer gets cranked up for another year, it is once again time to explain some of the strange things you might notice this first issue on the R&R Country Airplay 40 chart.

Because there was a two-week period since the chart last appeared there is no four-week trend of the charted records.

Many of our key Country reporting stations had their charts frozen this week, so if there are any radical changes next week you will understand some of the big moves, up or down.

When R&R last reported to you, there were a number of records in our "New & Active" that were never listed as "Breakers." Since these records are obviously doing well, judging by their high chart position, and should have qualified, it seems appropriate at least to mention them: Gail Davies "Blue Heartache" (WB) (#13), Barbara Mandrell "Years" (MCA) (#14), Charlie Rich "You're Going To Love Yourself In The Morning" (UA) (#21), Jerry Reed "Sugarfoot Rag" (RCA) (#23), and Johnny Rodriguez "What'll I Tell Virginia' (Epic) (#26)

Beginning next week, everything should start getting back to normal (if there is such a thing). Here's to another great year of country music!

R&R/Friday, January 11, 1980



#### WAYLON JENNINGS

I Ain't Living Long Like This (RCA) New adds include WCXI, KSON, WBAP, WBAX, KRMD, KVET, KKYX, WUBE, WHBF, KLZ, KRAM. Charts: Debut 23 WHK, 16-12 KCKC, 44-26 CKLW-FM, 39-30 WNRS, 35-29 WSAI, 27-16 KNIX. R&R Chart: Debut 34.

#### **RAZZY BAILEY** I Can't Get Enough Of You (RCA)

Charts: 19-14 WUNI, 27-22 KMPS, 25-20 KFGO, debut 35 WSLR, 32-26 WUBE, 17-12 KFTN, 39-24 KYNN. Adds: WBAP, WMZQ-FM, WBAX, KSO, KRAM, KCUB, KOKE, WKXA, WADR, WHBF. R&R Chart Debut 37.

#### **ANNE MURRAY**

#### **Daydream Believer (Capitol)**

New adds this week: KENR, WSUN, WHK, WSLR, WDGY, WIL, WUBE, WCXI, KYNN, KSON, KCUB, WKMF, WBAP. Charts: 8-5 KCKC, 29-21 WVOJ, 27-23 WEEP, 29-24 KMPS, 59-39 KRAM, 35-29 WXCL. R&R Chart Debut 38.

#### **GENE WATSON**

Nothing Sure Looked Good On You (Capitol) Added at WIRE, KLAK, KMAK, KNIX, KWMT, KFEQ, KOKE, WVOJ, WKXA. Charts: 29-20 WLWI-FM, 26-22 KFGO, 24-15 WUNI, 28-20 KXLR, 33-29 KMPS, 36-28 KEEN. R&R Chart Debut 40.



an other new and recent releases getting substantial elipitay. These are fisted in order of activity for this week. You'll notice two numbers immediately follow each song title below (exemple 30/5). The first represents total number of our reporting stations *playing the record this week*. The second tations that added it this

JOHNNY PAYCHECK "Drinkin' And Drivin' " (Epic) 52/9, KSON, WUBE, WBAX, WHBF, WTHI, KMAK, KIKX, KCEY, KIDN, Charts: 20-13 WIRK-FM, 17-14 WLWI-FM, 83 WUNI, debut 33 WSLR, debut 25 KOKE, 36-29 KRMD.

ROY CLARK "Chain Gang Of Love" (MCA) 50/7, WNRS, KWMT, WUBE, KFEQ, KRDR, KLAK, KOKE, Charts: 23-17 KNIX, 34-29 KCUB, 37-29 WCOS-FM, 39-28 KRAM, 28-24 WWVA, 28-19 WUNI, 19-15 KFGQ, 28-23 KRAK.

LARRY GATLIN "Midnight Choir (Mogen David)" (Columbia) 40/9, KRAK. WHBF, KYNN, CKLW-FM, WSLR, WCXI, KRMD, WEEP, WKXA, Cherts: 37-29 KSOP, 49-31 KRAM, debut 40 WHK, 34-29 WNRS, 35-27 WTHI, 33-28 KFTN, 33-29 KHAK.

ZELLA LEHR "Love Has Taken Its' Time" (RCA) 40/6, KTOM, KMAK, WAXX WSLR, WIRE, WADR. Charts: 33-25 KNIX, 43-33 KRAM, 36-30 KRMD, 35-30 WWVA.

BUCK OWENS "Let Jesse Rob The Train" (WB) 39/5, KNEW, WHK, WCXI, KWMT, WTHI, Charts: 31-16 KSO, 26-21 KRMD, 30-24 KUZZ. 30-21 KRAM, 25-16 WWVA, 15-10 WUNI.

SUSIE ALLANSON "I Must Be Crazy" (Elektra) 37/4, WUBE, KSO, WIRK-FM, t 39 WHK, debut 40 WBAM

TOM T. HALL "The Old Side Of Town/Jesus On The Radio" (RCA) 36/15. "Old" added at KSON, KFTN, KIDN, KCUB, KLAK, KMAK, WNRS, KWMT, KYNN, WSLR, WNVY, WCOS. "Jesus" added at KUGR, WSUN. Both sides receiving eirpley at WTHI. Charts: Debut 30 WIRK-FM, 30-28 KMPS, 33-28 KFGO.

RITA COOLIDGE "I'd Rather Leave While I'm In Love" (A&M) 36/7, wKMF, KSO, WSLR, KXLR, WUNI, KENR, WOKQ. Cherts: 20-5 WHN, debut 19 WMUS, 22-16 WBAX, 35-31 WEEP

RONNIE MILSAP "Why Don't You Spend The Night" (RCA) 35/31. The "Most Added" song this week. New stations include KNEW, KIKX, KSOP, KCKC, KEED, KNIX, KCUB, KEEN, WSAI, WNRS, WUBE, WXCL, WSLR, WIL, KRMD, WBAM, WLWI-FM, WQQT, WCOS-FM, KXLR, WHN, WEEP, Charts: Debut 28 WOKQ, 37:30 WVOJ.

WILLE NELSON "My Heroes Have Always Been Cowboys" (Columbia) 32/26. Another of the "Most Added" this week, Adds include KLZ, KNIX, KSOP, KIKX, WKMF, WSLR, KSO, KFGO, WDGY, WMC, KRMD, WBAM, WSUN, KOKE, WWVA, WOKQ, WEEP, Cherts: 21-16 WUBE, 23-11 WAXX, 18-14 WKXA, 29-13 KCKC, 39-29 WVOJ, debut 38 KEEN.

JACKY WARD "I'd Do Anything For You" (Mercury) 32/8, CKLW-FM, WSLR, WIRE, KRMD, KXLR, WCOS-FM, WHBF, WIRK-FM.

MEL TILLIS "Lying Time Again" (Elektra) 31/30. One of the "Most Added" of the week. New adds include: KEED, KEEN, WDGY, WUBE, WSLR, WCXI, KRMD, WQQT, WMC, WUNI, WEEP, WOKQ, WWVA, KNIX, KSOP, KIKX, KRAK, KLZ, KKYX, 33-20 KCKC.

STATLER BROTHERS "(I'll Even Love You) Better Than I Did..." (Mercury) 25/23. One of the "Most Added." New at WM20-FM, WMC, WLWI-FM, KRMD, WCXI, WUBE, WSAI, KCKC, KRAK, KIKX, KRDR, WNRS, KFDI, WXCL, WUNI, WOKO, WWVA, debut 24 WMUS. CHARLY MCCLAIN "Men" (Epic) 23/22. Also one of the week's "Most Added." New stations include KEEN, KNEW, KSOP, KIKX, WKMF, WCXI, KRMD, WXCL, WIRK-FM, WVOJ. WMC, WWVA, WOKO, 34:28 KCKC.

## والمراد والمرد NATIONAE AIRPLAY/40

## **January 11, 1980**

- KENNY ROGERS/Coward Of The County (UA) O
- OAK RIDGE BOYS/Leeving Louisiana In The Broad Daylight (MCA) 0
- DON WILLIAMS/ Love Me Over Agein (MCA) Θ
- 0 T.G. SHEPPARD/I'll Be Coming Back For More (WB/Curb)
- 0 MOE & JOE/Holding The Bag (Columbia)

OTTIT

- 0 WILLIE NELSON/Help Me Make it Through The Night (Columbia)
- CONWAY TWITTY & LORETTA LYNN/You Know Just What I'd Do (MCA) 0
- KENDALLS/You'd Make An Angel Wanna Cheat (Ovation) 0
- JIM REEVES w/DEBRA ALLEN/Oh How | Miss You Tonight(RCA) 9 EDDIE RABBITT/Pour Me Another Tequila (Elektra)
- 10
- JOHNNY CASH & WAYLON JENNINGS/I Wish I Was Crazy Again (Columbia) 0
- 12 CHARLEY PRIDE/Missin' You (RCA)
- Ð GAIL DAVIES/Blue Heartache (WB)
- 0 BARBARA MANDRELL/Years (MCA)
- Ø **CRYSTAL GAYLE/Your Old Cold Shoulder (UA)**
- JOHN CONLEE/Baby, You're Something (MCA) 0
- MICKEY GILLEY/A Little Getting Used To (Epic/Playboy) 17
- 18 BRENDA LEE/Tell Me What It's Like (MCA)
- CONWAY TWITTY/Happy Birthday Darlin' (MCA) 19
- 20 JOHN ANDERSON/Your Lying Blue Eyes (WB)
- 0 CHARLIE RICH/You're Gonna Love Yourself In The Morning (UA)
- JOHNNY RODRIGUEZ & CHARLY McCLAIN/I Hate The Way ... (Columbia) 22
- 0 **JERRY REED/Sugarfoot Rag (RCA)**
- 24 JEANNE PRUETT/Back To Back (IBC)
- RANDY BARLOW/Lay Back In The Arms Of Someone (Republic) 25
- 0 JOHNNY RODRIGUEZ/What'll | Tell Virginia (Epic)
- BILLIE JO SPEARS/Rainy Days And Stormy Nights (UA) 27
- DOTTLE WEST/You Pick Me Up (And Put Me Down) (UA) 28
- 29 BILLY "CRASH" CRADDOCK/Till | Stop Shaking (Capitol)
- CON HUNLEY/I Don't Want To Lose You (WB) 30
- 31 JANIE FRICKE/But Love Me (Columbia)
- 32 **KENNY DALE/Sharing (Capitol)**
- 0 MARGO SMITH/The Shuffle Song (WB)
- 0 WAYLON JENNINGS/I Ain't Living Long Like This (RCA)
- 35 DAVE & SUGAR/My World Begins And Ends With You (RCA)
- 36 EDDY ARNOLD/If I Ever Had To Say Goodbye To You (RCA)
- Ø RAZZY BAILEY/I Can't Get Enough Of You (RCA)
- Ο ANNE MURRAY/Daydream Believer (Capitol)
- 0 CRISTY LANE/Come To My Love (UA)

0 **GENE WATSON/Nothing Sure Looked Good On You (Capitol)** 

This chart is based solely on compiled weekly reports from our reporting stations. Black circled numbers indicate continued upward movement jority of our reporters

#### **Others Getting Significant Action**

LEON EVERETTE "I Love That Woman (Like The Devil Loves...)" (Orlando) 26/7, WSAI, WHK, KRDR, WHBF,KWMT, KKYX, KOKE. Charts: 24-20 KUZZ, 32-25 WCOS-FM. 33-27 KYNN, 28-22 KHAK, debut 39 WTHI, on WIRK-FM.

RONNIE McDOWELL "I've Never Seen A Mountain So High" (Epic) 25/7, KIKX, WIRE, KHAK, KYNN, KWMT, WHBF, KRMD. Cherts: 9-8 KCKC, 14-8 WUNI, debut 29 KSO, debut 37 WSLR, 30-25 KFGO, 18-13 WVOJ, debut 39 WCXI.

DEAN DILLON "I'm Into The Bottle" (RCA) 24/3, WIRE, KIKX, WHBF. On KUZZ.

BOBBY BARE "Numbers" (Columbia) 22/6, wil. KMPS, KIKX, KFGO, KVET, WCOS. Charts: debut 29 WUNI, debut 30 WIRK:FM, 36-26 WBAM, debut 33 WCXI. On KUZZ, KCUB.

HOYT AXTON "Wild Bull Rider" (Jeremiah) 20/20, Some new edde include KNEW, WSLR, KFEQ, WMUS, WKMF, KCEY, KNIX, KRDR, KRAK, KRMD, WLWI-FM, WNVY, WCOS-FM, KKYX, WIRK-FM, WMC, WWVA. "Torpedo" added at KEED, KMPS.

JOHNNY DUNCAN "Play Another Slow Song" (Columbia) 20/17, WUNI, KXLR, KFGO, KHAK, WXCL, WTHI, WLWI-FM, KKYX, KRMD, WKMF, WBAM, WWVA, KCEY, KRDR, KCUB, KNIX, KIKX, Debut 35 WVOJ. On WMC, KRAK.

GEORGE BURNS "I Wish I Was Eighteen Again" (Mercury) 17/8, KRMD, KEED, WMZQ-FM UZZ, KFTN, KWMT, KMPS, KKAL, KVET. arta: 30-27 JACK GREENE "Yours For The Taking" (Frontline) 11/5, KMPS. KHAK, KKYX. KVET, KUZZ 2015 KCKC.

PAM ROSE "It's Not Supposed To Be That Way" (Epic) 11/4, KSO, KRMD,

STEPHANIE WINSLOW "Crying" (WB/Curb) 10/7, wire. kso, wirk-FM, kkyx. WAXX, WBAM, KXIR. Charts: debut 25 WHK, 32-26 WVOJ, 46-30 CkLW-FM.

STREETS "Love In The Mean Time" (Epic) 9/9, KRAK, WAXX, KRDR, KFDI, KEED, KFEQ, KKAL WCOS FM, WWVA

#### **Most Requested**

- KENNY ROGERS (UA) (5th w. OAK RIDGE BOYS (MCA) DON WILLIAMS (MCA) LARRY GATLIN (Columbia) WAYLON JENNINGS (RCA) JIM REEVES (RCA) MOE 5 ( (DE (Columbia)

- MOE & JOE (Columbia) CONWAY TWITTY (MCA) JERRY REED (RCA)
- 10 T.G. SHEPPARD (WB/Curb)

#### **Active Re-Currents**

Singles that have dropped off most current charts, but still showing some activity through sales and/or requests

HOYT AXTON Rusty Old Halo (Jeremlah) MOE BANDY I Chested Me... (Colu KENNY DALE Sharing (Capitol) DAVE & SUGAR My World Begins & Ends... (RCA) LORETTA LYNN I've Got A Picture Of Us... (MCA) EDDIE RABBITT

EDDIE RABBITT Pour Me Another Tequila (Elektre) RODRIGUEZ & McCLAIN I Hate The Way... (Columbie) STATLER BROTHERS Nothing As Original... (Mercury) HANK WILLIAMS JR. Whiskey Bent & Hell Bound (Elektre)

" M Y H E R O E S H A V E A L W A Y S B E E N C O W B O Y S PERFORMED BY **DERFORMED BY DERFORMED BY** 

nominitially, January 11, 1900



NEW YEARS NEWS: Tom T. Hall hosted a "Good Ol' Boys'' supper at his house to talk about re-electing Billy Carter's brother. Bobby Bare, Hank Snow, Earl Scruggs, Jim Ed & Helen, Skeeter Davis, Jack Greene, and Teddy Wilburn were there . Johnny Cash, Waylon Jennings, and friends will do an "Evening of Stars" benefit concert at the Opry House January 31 to raise money for the recently-

Fage 00



Tom T. Hall

formed 100 Club, which hopes to aid families of police and firemen killed in the line of duty here . The Ryman Auditorium, the old Grand Ole Opry House, becomes a national historic landmark this month, Polly Matherly, architectural historian for the National Landmarks office, announced. 100,000 tourists visit the facility every year since the Opry moved to Opryland .... They delayed Loretta Lynn's guestsegment of the "Dukes Of Hazzard" from Jan. 11 to Jan. 25, I understand, to make some changes . . . They recorded a new Lester Flatt album during the holidays. Marty Stuart, who joined the Nashville Grass, Lester Flatt's band, when he was 13, produced the album, with guestings by Johnny Cash and Jack "Cowboy" Clement . . . Tanya Tucker starts filming her first starring role in the movie "Hard Country" this month in Bakersfield .... Joe Sullivan, President of Sound Seventy Corporation (he used to be PD at Nashville's WMAK), announced that its new company New Vaudeville, Inc. will take over the Tennessee Theater on January 15th under terms of a new 10-year lease from the theater owner, local realtor Michael Tomlin. (That's one of Tammy's ex-husbands.) Sullivan. Steven Greil, and Charlie Daniels recently bought into the Nashville showcase, the Exit/In.

P.I. RE-VISITED: Remember the "old" days, the 50's and the 60's, when Bill "Hoss" Allen, John



A NEW PAIR FOR DOLLY – RCA Records and Bally Manufacturing teamed up for a cross-merchandising promotion on Dolly Parton. Bally provided machines and RCA records and point-of-sale material for radio and in-store giveaways. The station gave away records to qualifiers who were then eligible for the grand drawing of a Dolly pinball machine at a retail outlet. Shown here are WWVA/Wheeling OD Tom Miller, MD Bud Forte, and Susie Morgan, manager of National Record Mart, making plans for their recent promotion effort. R., Gene Nobles, and the late Herman Grizzard made 50,000 watt WLAC/Nashville hum with black, rock and gospel music and mail-order pitches for everything from halr pomade to real-live baby chicks ("If they arrive dead you get your money back.")? They took it off in the early 70's when WLAC's programming became more quick and slick, more contemporary and hip, but *here we go again!* The station has negotiated a new contract with Bill "Hoss" Allen to make WLAC the rhythm & blues and black gospel late-night cooker from Canada to South America again. Whispers say the target date is February 1, midnight to 4am.

FACES-PLACES-RACES:

Mel Tillis guested on the "Johnny Carson" show again. I sure appreciate Mel's public commitment to country. He, with his own group, performed "Coca Cola Cowboy," fiddles, steel and all on that show, as if he was proud of that country record. More country artists are boldly proclaiming their heritage by performing country arrangements on network shows

(Roy Clark has always done it) all the time. Salute !! Speaking of Roy Clark, he just finished two weeks as a headliner in Las Vegas at the Frontier Hotel, after which he flew to Richmond, VA to receive the first annual Rural Virginian Award. It was proclaimed "Roy Clark Day" throughout the state . The first Nashville-originating album to be certified platinum by the RIAA has just gone double platinum by virtue of sales in excess of two million units. The album? RCA's "Wanted! The Outlaws," a 1976 release featur-ing Waylon Jennings, Jessi Colter, Willie Nelson, and Tompall Glaser . . The 1980 Buck Owens Rodeo is scheduled in "Buck"ersfield, CA on March 28-30 Sausage king Jimmy Dean is reactivating his singing career. He just signed with the Jim Halsey management company out of Tulsa ... Bill Anderson has been inked to emcee a new television game show called "Funzapoppin'." the show is being taped at different amusement parks across the country. The debut show is scheduled this month in the Southwest . MCA Records here has announced the beginning of a major country music promotion this month which features 87 albums, including many new releases. New LP product is set from Roy Clark, George Hamilton IV, Mel Tillis, Bill Monroe, Conway Twitty, Brenda Lee, Faron Young, Bill Anderson and The Oak Ridge Boys. The campaign is called "MCA Country Time" ... Dolly & Crystal Gayle spotlighted on that "Midnight Special" rerun last Friday (4) Carl Wolfsohn left his executive position at Nashville's Holder-Kennedy Co. Advertising agency to move to Hollywood to make it as a stand-up comedian . Johnny Cash is shooting at 1980 as his biggest career year. He and June are hibernating more at their new log cabin hideaway near here . . . Game show host Gene Rayburn and game show host Bill Anderson



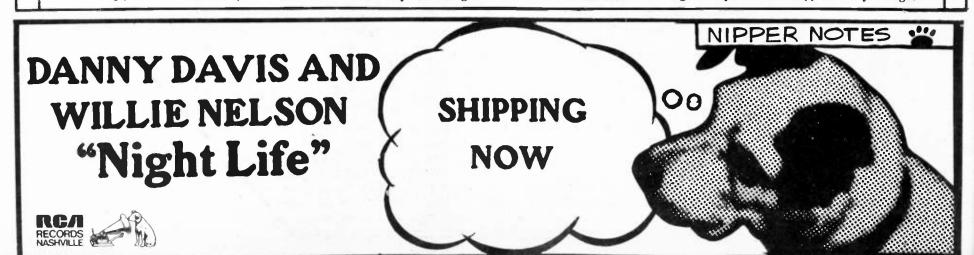
Mel Tillis

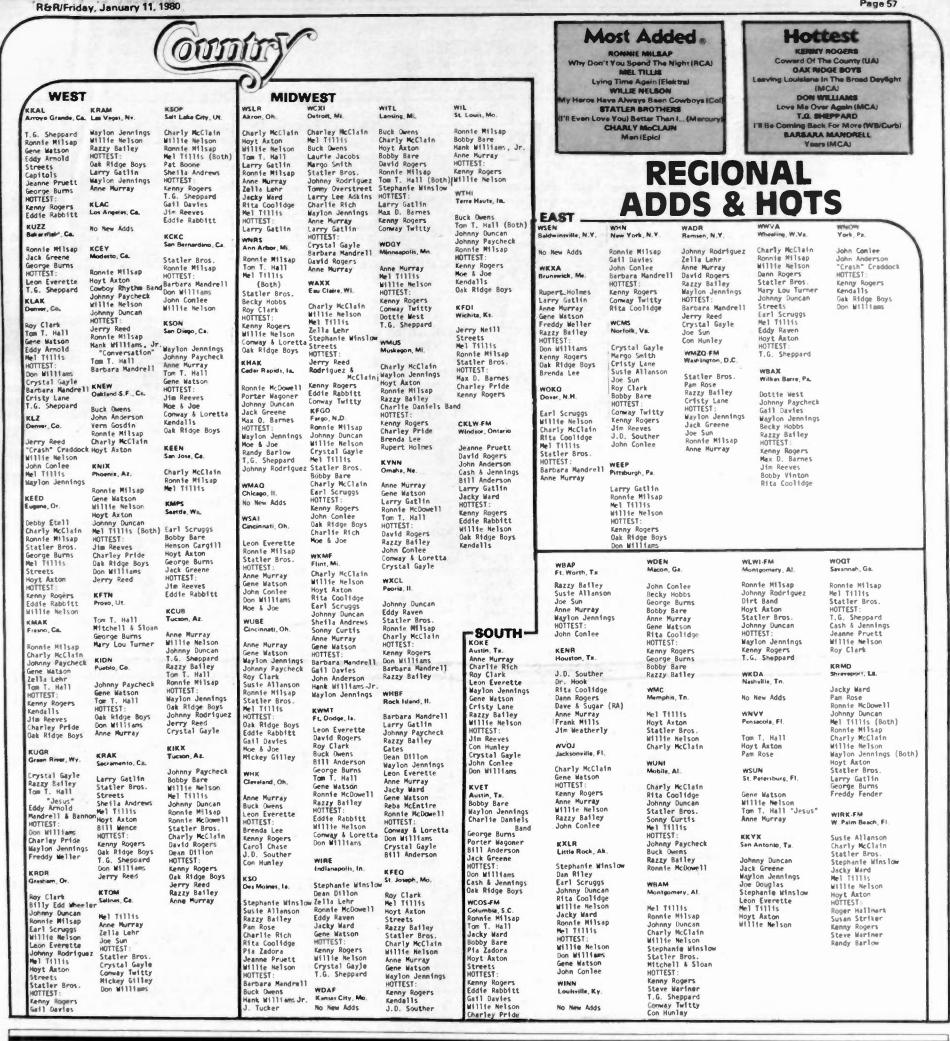
talked about game show hosting when Gene was in . Whispers that Mac Davis will be the new town . "Miss America" TV host prompted Mac to say "Who, me??"...."And now there are three." Patsy Elleen, me??" one of the teenage twin daughters of Mooney & Loretta Lynn, married Marlin Cathey: now there are only Mooney, Loretta and Patsy's sister Peggy at home on the ranch in Hurricane Mills, TN . David Allen Coe did his part in his third movie, "Lady Grey," for EO Corporation in North Carolina .... Larry Gatlin bought a tour plane; CBS Records is mulling a "Name-the-Plane" contest to hype his next high-flyin' Tom T. Hall's next book will be about small hit town life. Doubleday negotiated a contract for the . Jim Halsey and Festival Productions annovel . nounced the Kool Country On-Tour 18-city schedule from March 14 to May 11, with various combinations of Freddy Fender, Tammy Wynette, Johnny Rodriguez, Margo Smith, Mel Tillis, Oak Ridge Boys, and Michael Murphey, sponsored by Brown & Williamson Tobacco Co. The Philip Morris Country Music Show in 1956-58 toured 37 states and 479 shows, playing to an estimated 2.3 million people, and was the forerunner to this commercial tour concept. Philip Morris continued for many years after that tour to sponsor an annual Kentucky Derby Festival Country Spectacular in Louisville . . . Paul Richey inviting industry friends to financially sponsor George Jones's alcohol and drug rehabilitation program.

AIRLINES: Goldmine magazine estimates a good copy of "When Sin Stops" b/w "Jole Blon," Waylon Jennings's first single record release, has a current market value of over \$65... Hank Snow's eye for talent shows in his beauteous new discovery Kelly Foxton on his new album "Lovingly Yours"

They roasted J.D. Sumner at Oklahoma City's Chisolm Trail Inn. J.D.'s big bass voice was legendary in gospel for 30 years before his Stamps Quartet became part of the Elvis Presley entourage Next time you ride a Nashville tour bus, they'll show you where Conway Twitty's \$50 million "Music Valley USA" complex is being built across the street from the showplace of Johnny's House Of Cash in nearby Hendersonville ... Jeannie C. Riley signed to tour Australia. (Read her story in Saturday Evening Post?)... The Osborne Bros., whose giant hit "Rocky Top" is country gold, say their kids, until they were in school, thought "Rocky Top" was the national anthem ... Michigan's Ken McWilliams, for years an "all-Stater" in most athletic competition, has a manager named Al Sutton who weighs 567 pounds. (Biggest manager in the business?) They come to town for album sessions this month.

Ronnie Milsap says he can't read a lick of music! ....Songwriter Ted Barton (he works with MCA Music), a member of that new Atlas Artists Cowboy Rhythm Band, told me he doesn't aspire to be a millionaire; he just wants a million friends ... so he can borrow a dollar from each one! ... Moe Lytle, Red Sovine's record boss at Starday-Gusto, just bought the George Jones-Tammy Wynette honeymoon cottage on Franklin Road. Asking price for the 14-bathroom house was \$1.8. Moe says it's not only the largest house he's ever owned; "it's the largest house I've ever seen !!" .... Tommy Overstreet bought a new pad and the price was in the neighborhood of \$400,000. (That's quite a neighborhood!) . Leigh Grady, whose 10,000 posters papered Music City last Fan Fair time, says she's got it figured out: "Happiness is being too busy to worry during the day; and too sleepy to worry at night!"







..

WAYLON JENNINGS -- What Goes Around Comes Around --(RCA) "Out Among The Stars"

GEORGE JONES - My Very Special Guests -- (Epic) "It Sure Was Good" "I Turned You To Stone" "Night Life"

KENDALLS – Heart Of The Matter – (Ovation) "Gone Away" MOE & JOE – Just Good Ole Boys – (Columbia) "Honky Tonk Man" "When It Comes To Cowgirls"

ANNE MURRAY - I'll Always Love You - (Capitol) "Wintery Feeling"

KENNY ROGERS – Kenny – (UA) "Goodbye Marie" "You Turn The Light On"

MEL TILLIS - Me And Pepper - (Elektra) "This is Me"

DON WILLIAMS - Portrait - (MCA) "Circle Driveway" "It Only

Rains On Me" "We've Never Tried it With Each Other" HANK WILLIAMS JR. -- Whiskey Bent & Hell Bound -- (Elektra)

"The Conversation" "Women I've Never Had"



## Mike Kasabo

How WELI Got Younger And Still Stayed Adult

Several months ago we profiled KSTP/Minneapolis, specifically dealing with its transition from a longtime rocker to a full-service Pop/Adult. PD Denny Carpenter discussed the inherent problems of developing and cultivating higher demographics, while still trying to maintain as much of the station's younger base as possible. In other words, taking the station from a younger to an older appeal.

Well, now I'd like to look at how you can accomplish the reverse – taking an old-line "MOR" image and contemporizing it into mainstream Pop/Adult.

Bill Rock (pictured) landed at WELI/New Haven three years ago from WNBC/New York and shared an objective with management; skew them ratings down! Originally the station's Operations Manager, Rock is now the Director of Program Development for the Insilco Broadcasting Group and oversees the programming of its aight properties. The following is a condensed variable.

its eight properties. The following is a condensed version of our phone conversation. R&R: You took a double digit old-line station and in three years not only maintained the overall strength, but managed to groom a younger and more preferable audience.

the overall strength, but managed to groom a younger and more preferable audience. How?

BR: The first, foremost and most obvious way to do that kind of thing is with music. Somewhere in the 1960's programmers discovered there was no longer any MOR music being made for them to play. Frank Sinatra was in his waning years, Steve & Eydie couldn't come up with a hit, Tony Bennett and any other big name you want to throw in there were starting to fall out. The programmer all of a sudden realized "Hey, I've got (musically) nowhere to go." They couldn't integrate the truly popular music of the day starting in the midsixties, because it was pure rock 'n' roll. There was a definite division between the music they'd been playing and what was now popular. And that quite frankly was due to the division in the demographic makeup of the country. There was a heavy youth emphasis in the 1960's as a result of the baby boom. As the 70's kicked off, these stations realized that they had to do some other things musically.

 $R\&R\colon$  You're saying that music and other surrounding elements were progressing, but not these radio stations in the way they approached things . . .

**BR**: Yes. Many of these radio stations sustain themselves with non-music elements – I mean over the years, they had not really evolved all that much. They carry live sporting events and all the other types of elements, but still in the old forms as opposed to finding new<sub>1</sub> exciting and contemporary forms of presentation. So, naturally they held on to the older demographics out of habit. That's what happened here and I was standing at the cross-roads. Music had evolved quite naturally just as we in the baby boom had grown up. There was no more a division, no more MOR per se: just popular music with us, the "new" adults.

R&R: What did you attack next?

BR: The next dilemma came at the same time. We didn't want to go out and say, "Hey, we're changing, we're different," because that would scare off a certain amount of our older people. So we had to evolve within; my feeling was it would take a 3-4 year plan before the station would eventually come to the demographic breakdown that would be comfortable with sales.

R&R: Please explain your plan as it relates to sales

BR: Well, the primary demographic for sales has been increasing along with the bulge in the population, which is not too difficult to understand. The more people, the more buying power is the philosophy. So stations like WELI are beginning to skew down while the most salable demographics are skewing upwards, and suddenly the twain meets at the 25-54 group, which is primarily a sales demo more than a programming demo.

R&R: What was your next move?

**BR**: The next area was simply a matter of presentation. I had ended up changing, over a three-year period, the entire staff except the morning personality, who's been here more than 20 years, and the late night telephone talk show host. The personalities here now are intelligent, adult, and entertaining in a very contemporary manner.

R&R: What other elements did you change?

**BR**: Next step for me was to eliminate the clutter. I did this by applying, quite frankly, principles of Top 40 radio. Then we went to work completely contemporizing the news department. We had plenty of news, but it was kind of sluggish. There wasn't a news vehicle, so I put a two-way in my personal car, and as it happened that year we had the worst snow storm in 50 years. Well, you wouldn't believe the listener reaction we got from filing reports from all over the city on a first-hand basis. Every time there's a storm, or any kind of emergency, they immediately tune to us.

R&R: How's your afternoon magazine format working out?

**BR**: That's another thing. I put a magazine show in place of a two-hour news block that I felt was just too much for the demos we were trying to lock up. Especially when your're overshadowed by **WCBS** from New York and other network O & O signals booming in here that can, quite honestly, do a better job of national and international news coverage. However, and this is part of maintain a proper demo spread, we can give them something the big guns can't, and that's in-depth local news. But since there's only so much of that, we came up with a soft approach contrasting to the 5-6pm news block, where we concentrate on hard news.

R&R: What are some of the elements that make up that magazine hour?

BR: Astrology reports, night life, concert and theatre reviews, a health report, traffic, a wine expert, ski reports, and other news and features of local interest.

R&R: We've just opened a new decade. Is WELI, demographically and otherwise, where you envisioned it to be?

**BR**: I think in terms of the station's positioning in the community, yes! And I would say that at this point we're going in the right direction. And I'd like to say to others, that above all else – should you try what we've accomplished here – have patience and be open-minded to what the next thing coming down the road might be.

#### KMPC Signs Dr. Laura Schlessinger

KMPC/Los Angeles, after months of reviewing applicants, has announced the appointment of Dr. Laura Schlessinger to the 10am-2pm air shift effective January 17. Dr. Schlessinger has a PhD in physiology at Columbia University Medical School, among other honors. Currently she is an assistant professor in the biological sciences at USC. She is also a certified sex educator, counselor and therapist. Her radio career includes time with KABC/Los Angeles and KWIZ in neighboring Santa Ana, and she is currently working on a pilot for NBC's channel 4 titled "Closer Encounters."

When contacted by R&R, Dr. Schlessinger stated cheerfully, "When you love radio, to be on a major station in a major market – well, it's a life's dream. All the people I've met at the station are great, and that makes it a happy place to go to and work."

INFORMATION EVOLUTION — You'll notice the absence of a longtime feature of the section this week — the P/A singles graphs are gone and will no longer be appearing. Our research indicated that R&R readers seldom found them useful any more. When they were devised over five years ago, the graphs were a convenient way of picturing a record's progress, but since the evolution of our Breaker/New & Active/Others Getting Significant Action system, that information is more easily picked up in those sections. So, to standardize the P/A section's music methodology and to present our information more efficiently, we've eliminated the graphs. In their place, we'll be expanding the Others listings and making the Adds & Hots easier to read. We're sure you'll be able to make even better use of the P/A music information from now on.

#### Transition

KHOW/Denver General Manager Sam Sherwood has announced the appointment of Brian Scott as the station's Operations Manager, replacing John Lund, who moved to WNBC/New York. Scott (pictured) was most recently the station's Music and Research Director and is replaced in those positions by Leigh Starnes, who moves up from Librarian . . . Bill Dodd has resigned his Program Directorship of WEBC/Duluth effective January 19th. Dodd cited "differences of programming philosophy" as the reason for his departure. He can be reached at (218) 727-6119 . . . Jon R.W. Wailin leaves the PD slot of WYBR/Rockford, IL



to take over the 10am-2pm shift at KZLA/Los Angeles ... KMPC/Los Angeles has signed Bob Starr as the new play-by-play announcer for the baseball Angels and football Rams. Starr comes to the station after many years calling action for the St. Louis baseball and football Cardinal teams ... Dan Gordon joins KBLF/Red Bluff in the 6-10pm slot from KCHO/Chino, also in California, and replaces Dick Bryan, who goes into sales ... Steve Woodburn has stepped down as Music Director of KMED/Medford, OR to take the News Directorship, and is replaced by Charlie Kirk, who comes from KPCO/Quincy, CA, where he served as PD and MD

#### Update

THE HOLIDAY RAP: WHDH/Boston Music Director Donna Halper masterminded a coup for the station's Christmas party by landing Dr. Hook to perform for staff and management. Halper and the station would like to thank the Dr.'s manager, Bobby Heller, and Capitol promotion whiz Bruce Wendell for providing the group's services . WGAR/ Cleveland's 5th annual Share-A-Christmas got a big boost from the students of fifteen elementary schools as they contributed over 2400 toys that were distributed to needy kids in the area ... WOR/New York staged an enormously successful special called the "WOR Family Christmas." Every on-air member contributed personal and very moving in the area. segments to the special . . . KVI/Seattle delivered over 5000 seasonal cards from listeners to the hostages in Iran. A final leftover item comes from WHLS/Port Huron, MI, as Music Director David Kredell sends out a special thank you to all the record com-panies who came through with holiday giveaway product - "Proving," he emphasized, that a small market radio station can make things work with record people – our ser-rice has never been better."... WBZ/Boston has become affiliated with ABC Radio's vice has never been better." Entertainment Network January 1. General Manager Bill Hartman said, "The addition of ABC's worldwide news-gathering facilities will strengthen our award-winning news coverage and provide expanded service in the important areas of national and international At WOR, New York City Mayor Ed Koch cohosted a recent morning with news. John Gambling and took calls from Big Applites . . WCCO/Minneapolis's popular midmorning team of Boone & Erickson has been a little panicky at the lack of snowfall so far this winter (last year more than 25 inches had fallen for the holiday), so they recently took drastic action by having a local priest perform a tongue-in-cheek prayer for snow. That would run into a lot of money here in California ... . During the new year, WSB/Atlanta will continue to provide up to the minute reports on the Olympic Games by using its NBC affiliation to provide the coverage . WFYR/Chicago, in its continuing commitment to being a full-service P/A outlet, has added additional live local newcasts to its schedule, making it the only FM station to carry live overnight local newscasts in the Windy City. The casts will be anchored by Michelle Damico . . Hats off to KFMB/San Diego news reporter Diana Enright, who is credited with being the first person to report on the discovery of a nuclear test off the city's coast in 1955, which has now captured the attention of many state officials, including Governor Brown, who has ordered a full investigation of the secret testing activity . KLYD-FM/Bakersfield, a recent addition to the P/A reporting section, would like to be placed on record companies' "prime" list - mailing address: P.O. Box 1499, 93302





1

2

3

4

5

6

Page 59



Breakers" are those newer records that have the greatest level of station activity on any given week

#### No Records Qualify

For Breaker Status This Week.



(example 30/5). The first represents total number of our reporting stations playing the record this week. The second is the number of those stations that added it this week.

DAN FOGELBERG "Longer" (Full Moon/Epic) 43/16 add WIS, WFTL, WORG, KGNR, WHAM, WELI, WGIR, WGR, WBAL, KWOS, WSB, WTVN, WBEN, KDKA, KVI, WOWO. Key moves: 23-17 WRIE, 22-13 KOLO, 29-26 KSTP, 25-18 WCHV, 26-21 WISN, 26-18 WBT, debut 18 WVMT, debut 28 WJBO, debut 25 WBOW. Heavy rotation: WEBC, WSLI, WHIO, KFMB, WJON. Starts 1980 at No. 24 on P/A chart.

DIRT BAND "American Dream" (UA) 30/6 add WLW, WIS, KBLF, WBT, KDWN, KWOS. Key moves: 24-17 WBEN, 29-26 WVMT, 28-26 WPRO, 25-17 WJBO, debut 28 WORG, debut 29 KOLO. Heavy rotation: WGR, WTMJ. Starts 1980 at No. 26 on P/A chart.

EAGLES "The Long Run" (Asylum) 33/4 add WCFR, WCBM, WHEN, KRKK. Key moves: 26-16 WHIZ, 5-3 KRMG, 17-13 WOWO, 7-3 WBEN, 22-16 WCHV. Heavy rotation: WTAE, WHAS. Starts 1980 at No. 27 on P/A chart

BARBRA STREISAND "Kiss Me In The Rain" (Columbia) 38/21. Has more total stations than the above, but more than half are brand new adds — and they include WELI, WFDF, WVMT, WIS, WTAE, WRIE, WHAM, KFMB, WATR, WJON, KDWN, WLW, WTVN, WNEW, WHAS, KRKK, KOLO. Early moves: debut 29 WJBO, debut 30 WPRO. Heavy rotation: WISN, WHIO, Starts 1980 at No. 28 on P/A chart.

STEVE FORBERT "Romeo's Tune" (Nemperor) 24/6 add WSB, KWOS, WOWO, WORG, WIS, KFOR. Heavy rotation: WCFR, WHIO, WGR, WSLI, WTMJ. 21-13 WCHV. Starts 1980 at No. 30 on P/A chart.

JOHN STEWART "Lost Her In The Sun" (RSO) 39/11. Should pick up points with full complement of reporters next week. Latest adds are WELI, KOLO, KSTP, WHAM, KFMB, KDKA, WBT, KSL, WORG, WHOK, WFTL Key moves: 24-16 KBLF, 20-17 WBOW. Heavy rotation: WCFR, KMBZ. Hot at WTAE. Starts 1980 at No. 31 on P/A chart.

JENNIFER WARNES "Don't Make Me Over" (Arista) 35/4 add KLTE, WSLI, WBOW, WBEN. Key moves: 27-22 WJBO, 28-24 WORG. Starts 1980 at No. 34 on P/A chart.

JIMMY BUFFETT "Volcano" (MCA) 30/4 add WHIZ, WORG, KWOS, KBLF. Key moves: 20-16 WVMT, 24-20 WCHV, debut 30 WJBO. Starts 1980 at No. 37 on P/A chart.

BOBBY VINTON "Make Believe It's Your First.." (Tapestry) 34/2 add WSLI, KVI. Heavy rotation: KSL Starts 1980 at No. 38 on P/A chart. ROGER WHITTAKER "You Are My Miracle" (RCA) 24/1 add KGNR. Starts 1980 at No. 40 on P/A chart.

NOTE: Due to the holidays, total station count was down compared to a normal week, which will again be the case in our next issue.

#### **Others Getting Significant Action**

DANA VALERY "| Don't Want To Be Lonely" (Scotti Bros.) 27/2 add WYNE, WHAM. Moves 28-25 WBT, 23-20 WJBO.

SPINNERS "Working My Way Back To You" (Atlantic) 25/11 add KVI, WGR, WLW, KOLO, WLOW, WCHV, KBLF, WYNE, WIS, KFOR, WHIZ, Moves 29-27 WPRO, debut 27 WORG.

JIM WEATHERLY "Smooth Sailin' " (Elektra) 25/1 add WFTL JACK JONES "Theme From Love Boat" (MGM) 23/8 add WJBO, WELL, WNEW, WATR, KDWN, WFDF (dp), WISN, WORG. Moves 25-22 WBEN, debut 29 WRIE.

JIMMY MESSINA "New And Different" (Columbia) 23/1 add KVI.

NICOLETTE LARSON "Let Me Go, Love" (WB) 21/11 add WBOW, WTMJ, WGIR, WLOW, WJBO, WFDF, WBT, WYNE, WIS, KFOR, WHIZ

RICHIE FURAY "I Still Have Dreams" (Asylum) 20/1 add WIS. Moves 29 22 WJBO.

ROD STEWART "I Don't Want To Talk About It" (WB) 19/6 dd WVMT, WORG, WJON, KBLF, KRKK, WSLI. Moves 36 27 WCHV, 28-24 KOLO, debut 33 WBOW.

RadioRitecords

## **POP/ADULT AIRPLAY/40** January 11, 1980

CAPTAIN & TENNILLE/Do That To Me One More Time (Casablanca)

- KENNY ROGERS/Coward Of The County (UA)
- **DIONNE WARWICK/Deia Vu (Arista)**
- STEVIE WONDER/Send One Your Love (Tamia)
- BARRY MANILOW/When I Wanted You (Arista)
- LITTLE RIVER BAND/Cool Change (Capitol)
- RITA COOLIDGE/I'd Rather Leave While I'm In Love (A&M) 7 8
- CLIFF RICHARD/We Don't Talk Anymore (EMI America)
- TERI DeSARIO/Yes, I'm Ready (Casablanca) 9 NEIL DIAMOND/September Morn (Columbia)
- 10 RUPERT HOLMES/Escape (The Pina Colada Song) (MCA) 11
- FLEETWOOD MAC/Sara (WB) 12
- DANN ROGERS/Looks Like Love Again (International Artists) 13
- MICHAEL JACKSON/Rock With You (Epic) 14
- 15 **DR. HOOK/Better Love Next Time (Capitol)**
- LOBO/Holdin' On For Dear Love (MCA/Curb) 16
- ANNE MURRAY/Daydream Believer (Capitol) 17
- ABBA/Chiquitita (Atlantic) 18
- KENNY LOGGINS/This Is It (Columbia) 19
- 20 STYX/Babe(A&M)
- SMOKEY ROBINSON/Cruisin' (Tamla) 21
- HERB ALPERT/Rotation (A&M) 22 MAUREEN McGOVERN/Can't Take My Eyes Off You (WB/Curb)
- 23
- 24 DAN FOGELBERG/Longer (Full Moon/Epic)
- COMMODORES/Still (Motown) 25
- **DIRT BAND/American Dream (UA)** 26
- 27 EAGLES/The Long Run (Asylum)
- BARBRA STREISAND/Kiss Me In The Rain (Columbia) 28
- J.D. SOUTHER/You're Only Lonely (Columbia) 29
- STEVE FORBERT/Romeo's Tune (Nemperor) 30
- JOHN STEWART/Lost Her In The Sun (RSO) 31
- CRYSTAL GAYLE/Half The Way (Columbia) 32
- BARBARA STREISAND & DONNA SUMMER/No More Tears (Enough ... ) (Col/Cas) 33
- JENNIFER WARNES/Don't Make Me Over (Arista) 34
- MOON MARTIN/No Chance (Capitol) 35
- FRANK MILLS/Peter Piper (Polydor) 36
- JIMMY BUFFETT/Volcano (MCA) 37
- BOBBY VINTON/Make Believe It's Your First Time (Tapestry) 38
- BARRY MANILOW/Ships (Arista) 39
- ROGER WHITTAKER/You Are My Miracle (RCA) 40

This chart is based solely on statistics compiled weekly from our reporting stations

TOM JOHNSTON "Savannah Nights" (WB) 19/2 add WGY, WGR. Debuts 30 at KOLO.

ELO "Last Train To London" (Jet) 16/2 add KFOR, WBT. Moves 16-8 KOLO, 24-17 WOWO, 22-20 WBEN, 25-17 KBLF.

ROBERT JOHN "Lonely Eyes" (EMI America) 16/2 add WBT, KWOS. Moves 28-19 WCHV, 39-28 WHIZ.

ISAAC HAYES "Don't Let Go" (Polydor) 15/3 add WGY, WBZ, KWOS.

BILLY PRESTON & SYREETA "With You I'm ... " (Motown) 14/1 add WSB. Moves 29-26 WBT

JEREMY SPENCER BAND "Travellin" " (Atlantic) 14/1 add WHIZ. CHARLIE DANIELS BAND "Behind Your Eyes" (Epic) 13/1 add WSB. Heavy rotation: KRKK.

QUEEN "Crazy Little Thing Called Love" (Elektra) 12/8 add WGY, WHIZ, WLOW, WGR, WORG (dp), WBT, WBEN, WOWO. Moves 25-23 KOLO, debut 23 WVMT.

FOGHAT "Third Time Lucky" (Bearsville/WB) 12/1 add KRKK. Moves 27-20 WOWO, 25-22 WVMT

ROBERT PALMER "Can We Still Be Friends" (Island) 11/4 add WCFR, WHIZ, WHIO, WSLI

DONNA SUMMER "On The Radio" (Casablanca) 11/1 add WBZ. Moves 18-9 KOLO.

TOTO "99" (Columbia 10/3 add WTMJ, KOLO, WELI. COMMODORES "Wonderland" (Motown) 10/1 add wHiz. O'JAYS "Forever Mine" (Philadelphia International) 9/3 ndd WGY, WCHV, WHOK, Moves 30-25 WHIZ.

#### Most Added:

BARBRA STREISANO Kiss Me in The Rein (Columbia) led at 34% of our reporting stati rting stations ANNE MURRAY

Deydraam Believer (Capitol) Added at 29% of our reporting stat OAN FOGELBERG

Longer (Full Moon/Epic) Added at 28% of our reporting sta NICOLETTE LARSON Let Ma Go, Love (WB)

Added at 18% of our reporting a

SPINNERS orking My Way Back To You (Atlantic) Ided at 18% of our reporting stations. JOHN STEWART

JOHN STEWART Lost Her In The Sun (RSO) ed at 18% of our reporting st

#### **Hottest:**

KENNY ROGERS Cowerd Of The County (UA) ported hot at 42% of our statio Reported hot at 42% of our station CAPTAIN & TENNILLE That To Me One More Time (Case) Reported hot at 40% of our station DIONNE WARWICK stations Daja Vu (Arlsta) Reported hot at 37% of our ata MICHAEL JACKBON Rock With You (Epic) rted hot at 31% of .....

Reported hot at 31% of our stations. Strate WONDER Send One Your Love (Ternia) Heported hot at 27% of our stations. RITA COOLIDOE (Rether Leave While I'm in Love (ARM)) Reported hot at 24% of our stations. TERI DeSARIO Yes, I'm Reedy (Casebieroal) Reported hot at 24% of our stations.

Page 60

## REGIONAL ADDS & HOTS

R&R/Friday, Jan	uary 11, 1980

AST			SOUTH		MIDWES	Т				
EAST WBAL Maitimore Jack Law Jack Law Jack Law Jack Law O. Fogelberg Starland Vocal Rand WCBM/Battimore Dater Beane Eagles A. Murray (Daydream) HOTEST S. Monder M. Loggins LRB Capt. & Tennille S. Robinson WB2/Boaton MB2/Boaton MB2/Boaton MB2/Boaton MB2/Boaton MB2/Boaton MB2/Boaton MB2/Boaton MB2/Boaton MB2/Boaton MB3/Boato	WGIR/Manchester Keren Andersen F. Mac B. James Starland Yocal Band D. Fogelberg N. Larson HOTTEST LRB K. Rogers T. DeSarlo/KC WEL1/New Maven Wait Pinto M. Jackson B. Streisand D. Fogelberg B. Manlow (Wanted) Toto A. Murray (Daydream) J. Jones J. Stewart HOTTEST Styx (Babe) H. Alpert S. Wonder N. Diamond Lobo K. Rogers WNEW/New York Jeff Mazzei J. Jones B. Streisand J. Trudell HOTTEST S. Wonder B. Manlow (Wanted) Copt. & Tennille A. Murray (Daydream) KDKA/Pitiburgh Randy Flick D. Fogelberg A. Murray (Daydream)	WHAM/Rochester Mike Harvey B. Streisand D. Valery M. McGovern J. Stewart D. Fogelberg HOTTEST N. Diamond D. Warwick D. Rogers Lobo K. Loggins Abba F. Mac WGY/Schemettady Poul Caniedy I. Hayes D'Jays N. Diamond I. Johnston Queen A. Murray (Daydream) HOTTEST R. Holmes C. Richard Capt. & Tennille S. Wonder Styn (Babe) S. Robinson WCFR/Sprogridd Kan Gilbert R. Paimer Eagles HOTTEST Dr. Hook J. Stewart B. Manilow (Wanted) S. Forbert M. Jokson D. Rogers S. Robinson WCFN/Syracus Bab Carolin Eagles T. DeSario/KC HOTTEST	WLCW/Aiken Owen Holmes Lobo D. Peek C. Trick Spinners B. Midler Queen N. Larson A. Hurray (Daydream) WSB/Atients George Fisher CDB D. Fogelberg S. Forbert Oak Ridge Boys M. Jackson Cher B. Preston & Syreeta HOTTEST Capt. & Tennille Dr. Mook R. Holmes D. Marwick D. Marwick D. Holmes M. Jaces D. Marwick D. Marwick D. Nogers R. Golidge R. Holmes M. Molmes M. J. Stewart D. Kohmes M. Molmes M. Kolmes M. Molmes M. Jones M. Jones M. Molmes M. Kolmes M. Karson J. Stewart Dirt Band M. Larson Queen ELO S. James R. John (Lonely)	WFTL/Ft Leuelerdele Tom Daren J. Weatherly J. Stewartt A. Murray D. Fogelberg HOTIST O. Marwick Capt. A Tennille C. Richard Wil Greykon A. Parsons R. Palmer B. Vinton J. Warnes R. Stewart M. McGovern HOTIST F. Mac D. Fogelberg S. Forbert Eagles (Tell) (1p) WHAS/Louisville Jerry Melloy B. Streisand N. Olamond A. Aurray (Dayfream) B. Manilow (Wanted) D. Rogers HOTIST D. Morwick F. Mac K. Rogers Eagles WOLMAB Parapar None HOTIST Capt. 5 Tennille D. Warwick K. Rogers Eagles WOLMAB Parapar None HOTIST Capt. 5 Tennille D. Warwick K. Rogers S. Konder D. Rogers S. Konder D. Rogers	MIDWES WYNE/Appleton Jey Edwards D. Volery M. Travers B. Manilow (Wanted) M. Diamond B. Streisand Abba J. DeShannon Starland Vocal Band Spinners C. Thompson G. Burns M. Larson HOTEST England Dan C. Gayle (Half) D. Warwick J. Mathis F. Mac WLW/Cincinnati Karen Benham F. Mac T. DeSarlo/KC Dirt Band B. Streisand Spinners A. Murray N. Diamond HOTEST C. Richard M. Diakson K. Rogers D. Warwick Dirt Band WTVN/Columbus Denny Nugent F. Mac A. Murray (Daydream) D. Fogelberg B. Manilow (Wanted) B. Streisand HOTEST C. Richard M. Jackson K. Rogers D. Marvick Dirt Band WTVN/Columbus Denny Nugent F. Mac A. Murray (Daydream) D. Fogelberg B. Manilow (Wanted) B. Streisand HOTEST Capt. & Tennille LRB K. Loggins	WEBC/Dulush Bill Dodd None HOTTEST Capt. & Tenn D. Warwitck S. Wonder K. Rogers D. Fogelberg T. DeSartio/K K. Loggins WEDJ/Flint Pad Larchno B. Streisand J. Jones (dp A. Hurray (Dayream) N. Larson HOTTEST Capt. & Tenn D. Marwitck K. Rogers Styx (Babe) S. Wonder R. Holmes LRB Dr. Hook WOWO/Fi. Warwitck Sam DeVincent Queen D. Fogelberg Styx (Mny) S. Forbert B. Manilow (Wanted) N. Diamond HOTTEST Kool & The C S. Robinson Eagles K. Loggins D. Marwitck T. DeSario/K WOOD/Grand F Bill Striker B. Manfell R. Confff	Steve           I. Hu           Lobo           State           J. Bi           D. FC           D. FC           D. FC           D. FC           D. FC           M. J. Bi           C. AR           M. J. Bi           Steve           M. M. Gapt.           (dp)           KMB4           M. M. Gapt.           (dp)           KMB4           M. M. C. L.           Steve           MI. M. G. C. L.           Steve           M. M. B.           M. M. B.           M. D.           Steve           M. M. B.           M. M. HOTT           K. AL           M. M. HOT           Hall           M. HOT           K. Loc           Casthy           CC           Spinn	Worse yes hn nely) gelberg ifett Band ST limes Sunshine chard ckson a Tennille iffon ine land Vocal d ST yers solidge sario/KC samond inlow istrok(C samond chard ckson chard cha	WTMJ/Milwaukee Sam Armato G. Burns T. Richards Toto N. Larson HOTTEST S. Forbert K. Rogers F. Mac Dirt Band KSTP/Minneapolis Carpenter/Michaels B. Manilow (Wanted) A. Hurray (Daydream) J. Stewart JOTTEST Lapt. & Tennille C. Rogers J. Marwick 4. Jackson CLTE/Okishoma Ciny koort Wilson J. Warwick 4. Jackson CLTE/Okishoma Ciny koort Wilson J. Warwick 4. Jackson CLTE/Okishoma Ciny koort Wilson J. Warwick 4. Jackson 5. Warnes J. James Dimmnd 3. Lee J. Warmes J. James Dimmnd 3. Lee J. Wartel 4. Jackson 4. Martel 1. Alpert JON/Ss. Cloud Om Scott J. Newton MaF	WHOW/Terre Haut Lary Joseph B. Streisand M. Larson J. Marnes HOTIEST D. Marwick K. Rogers C. Richard S. Monder K. Loggins T. DeSario/KC WHW/Topeka John Katz K. Kristofferso HOTEST K. Rogers Capt. & Tennill KRMG/Tuita Oon Bishop B. Manilow (Manted) HOTEST K. Rogers Eagles M. Jackson S. Robinson WHIZ/Zanesulle Dave Crist Spinners Queen M. Diamond A. Hurrey (Dayreen) J. Buffett HOTTEST R. Holmes Capt. & Tennille M. Diamond B. Midler M. Diamond A. Hurrey (Dayreen) J. Buffett HOTTEST R. Holmes Capt. & Tennille M. Jackson S. Molder HOTTEST R. Holmes Capt. & Tennille M. Jackson S. Molder M. Jackson S. Molder M. Diamond A. Hurrey (Daydreem) J. Buffett M. Jackson S. Molder M. Jackson S. Monder LRB
Fogelberg inners DeSario/KC een Johnston TTEST Diamond rt Band Murray (Daydream) Forbert (Daydream) Forbert Streisand ba Stewart James TTEST Rogers Forbert gles Alpert Jackson bo RIE/Erie nokey Burns Rogers Streisand Transfer Holmes Jackson Potoers Forbert Jackson bo RIE/Erie Notisson TTEST Holmes Jackson Potoers Forbert Burnsfer Holmes Jackson Potoers Streisand Transfer Holmes Jackson Potoers Streisand Transfer Holmes Jackson Potoers Jackson Dackson Rogers Streisand Transfer Holmes Jackson Potoers Streisand Transfer Holmes Jackson Potoers Streisand Transfer Holmes Jackson Robinson Pt. & Tennille ol & The Gang Manilow (Wanted) Fogelberg Diamond	J. Stewart HOTTEST Capt. & Tennille S. Wonder K. Rogers Dr. Hook R. Coolidge Hall & Oates WTAE/Pittburgh Dob B. Manilow (Wanted) B. Streisand T. DeSario/KC Peaches & Herb HOTTEST Dr. Hook Eagles K. Loggins F. Mac J. Stewart A. Murray (Daydream) M. Jackson WPRO/Providence Daw McName None HOTTEST C. Richard M. Jackson B. Manilow (Wanted) N. Diamond F. Mac	HOTTEST Capt. & Tennille M. Jackson S. Robinson D. Worwick WATR/Waterbury Chris Evens J. Jones M. Diamond B. Streisonnd J. Tzuke	D. Marwick Capt. & Tennille WCHV/Charlottenille Thomas H. Twine D'Jays Spinners HOTTEST K. Rogers D. Rogers D. Rogers D. Marwick T. DeSarlo/KC Lobo M. Martin H. Jackson F. Mac S. Forbert WIS/Columbia Lynn McIntosh B. Streisand N. Larson D. Fogelberg Spinners R. Furay S. Forbert Dirt Band HOTTEST Capt. & Tennille C. Richard R. Coolidge K. Loggins KROO/EI Paso Lacy/Muray S. Robinson HOTTEST C. Richard Abba C. Carter K. Rogers	None HOTTEST Capt. & TEnnille R. Coolidge R. Holmes D. Warwick K. Rogers D. Rogers D. Rogers WORG/Orangeburg Stu Wright D. Fogelberg R. Stewart J. Jones Queen (dp) J. Buffett J. Stewart B. Streisand S. Forbert Peaches & Herb HOTTEST D. Warwick C. Richard Dr. Hook M. Jackson T. DeSarlo/KC S. Robinson Lobo WPTF/Raleigh Jimmy Dean None HOTTEST K. Rogers R. Coolidge B. Manilow (Wanted) Capt. & Tennile WNEU/Wheeling Chase/Amos	WHIO/Oayton Kris Rankin A. Hurray (Daydream) T. Richards R. Palmer HOTTEST S. Forbert N. Diamond B. Streisand D. Fogelberg M. McGovern WESST K59/Honolulu John Wright B. Manilow (Wanted) F. Mac S. Robinson H. Alpert M. McGovern HOTTEST Capt. & Tennille K. Rogers D. Rogers D. Rogers D. Rogers D. Rogers Abba M. McGovern H. Alpert KDM/Las Vegas Jack London A. Murray (Daydream) B. Manilow (Wanted) F. Mac J. Jones B. Streisand	A. Murray (Daydream) HOTTEST K. Rogers S. Monder LRB KBLF/Red Bluff Tom Plant J. Buffett R. Stewart Spinners Dave & Sugar Dirt Band A. Murray (Daydream) HOTTEST K. Rogers D. Marwick S. Wonder Abba R. Coolidge Lobo J. Stewart	R.LO T.De WISN. Vikki J.JC HOTTE D.MO S.MO R.CO LODO T.DE	nder B olldge H Sarto/KC D Milweukse F Charlwood T nes K ST F rwick K nder oldge Sarto/KC reisand	. Streisand OTTEST Fogelberg Mac DeSarlo/KC Rogers Mills C & Sunshine KSL/SaitLake City George Lemich G. Burns J. Stewart HOITEST Capt. & Tennille T. DeSarlo F. Mac B. Vinton M. Martin R. Coolidge S. Wonder	Hall & Oates D. Warwick Eagles KFMB/San Diege Clark Anthony B. Streisand J. Stewart HOTEST D. Warwick D. Fogelberg T. DeSario M. Diamond M. Jackson R. Coolidge B. Manilow (Wanted) KVV/Seattie Carol Striping D. Fogelberg D. Fogelberg D. Fogelberg D. Fogelberg D. Fogelberg D. Fogelberg D. Fogelberg J. Manilow (Wanted) KVV/Seattie Carol Striping D. Fogelberg J. Manilow (Daydream) Spinnes B. Vinton Cher J. Messina

## Album Airplay Tracks

Arms Again

KENNY LOGGINS (Columbia) "Keep The Fire" MELISSA MANCHESTER (Arista) "Don't Want A Heartache" "Holdin' On To (The following album tracks, alphabetically listed by artist, are gatting The Lovin' significant airplay on many of our Pop/Adult stations.) MANHATTAN TRANSFER (Adantic) "Wacky Dust" "Trickle Trickle" BARRY MANILOW (Arista) "Rain" "Why Don't We Try A Slow Dance" "Sun-day Fathar" "I Don't Want To Walk Without You" "Where Are They Now" "One ABBA (Atlantic) "I Have A Dream" "II It Wasn't For The Nights" HERB ALPERT (A&M) "1980" JIMMY BUFFETT (MCA) "Dreamsicle" "Chanson Pour Les Petits Enfants" "Sur-Voice JIMMY MESSINA (Columbia) "Free To Be Me" "Lovin' You Lady" CAPTAIN & TENNILLE (Casablanca) "Love On A Shoestring" ANNE MURRAY (Capitol) "You've Got Me To Hold On To" EDDIE RABBITT (Elektra) "Loveline" CHICAGO (Columbia) "Life Is What It Is" "Runaway" "Loser With A Broken CLIFF RICHARD (EMI America) "Fallin' In Love" Heart KENNY ROGERS (UA) "Goodbye Marie" "She's A Mystery" CARLY SIMON (Elektre) "Love You" "Coming To Get You" "Just Like You Do" RITA COOLIDGE (A&M) "Sweet Emotion" "Pain Of Love" BOB DYLAN (Columbia) "I Believe In You" "Do Right To Me Baby (Do Unto Others/ "Love You By Heart" Others)" EAGLES (Asylum) "I Can't Tell You Why" "Sad Cale" FLEETWOOD MAC (WB) "Honey Hi" "Never Make Me Cry" "Sisters Of The Moon" "Angel" "Over & Over" "Storms" "Think About Me" RUPERT HOLMES (MCA) "Answering MachIne" JACK JONES (MGM) "Quiet Please, There's A Lady On Stage" NICOLETTE LARSON (WB) "Dancin' Jones" "Rio de Janeiro Blue" "Back In My J.D. SOUTHER (Columbia) "White Rhythm And Blues" BARBRA STREISAND (Columbia) "Niagara" "Come Rain Or Come Snow" RANDY VANWARMER (Beersville) "Losing Out On Love JENNIFER WARNES (Arista) "Shot Through The Heart" "Tell Me Just One More Time" STEVIE WONDER (Temle) "Power Flower" "Black Orchid" "Come Back As A

Flower

## Introducing Beautiful Music Listings

This week **R&R** debuts the first Beautiful Music lists, covering current crossover material, format hits, and crossover gold. The lists were compiled with the help of several top radio stations in the format. The lists will run periodically in **R&R**, as will Beautiful Music news columns like the one below. Remember, your news and photos are eagerly sought.

**The Music:** Music for the Beautiful Music format, as **R&R** has documented in previous interviews with independent Beautiful Music stations and syndicators, is extremely difficult to obtain in any variety.

One of the sources for station and syndicators (admittedly a minor percentage of the total library) is current hit material by original artists. As the Beautiful Music format matured, several Pop/Adult hits crossed over and found their way onto beautiful music playlists across the country. Songs such as **Frank Mills**'s "Music Box Dancer," **Crystal Gayle's** "Don't It Make Your Brown Eyes Blue," and **Anne Murray**'s "You Needed Me" are being aired on Beautiful Music stations throughout America.

Record people, by and large, ignore or give less than adequate service to Beautiful Music stations and syndicators. What they should realize is that if a syndicator adds a record to the playlist, it immediately could show up on a hundred or more stations.

While syndicators and independents will continue to produce custom music, exclusively for their clients' use, **R&R** will publish a list of current songs, by original artist, presently being aired on Beautiful Music stations. The frequency of play of these records varies from station to station.

Also included this week is a list of 30 crossover Pop/Adult oldies that are receiving airplay. Again the frequency of play varies. The Beautiful Music format also has "hit" music peculiar only to this format. These are the songs that when aired "light up the phones" like a Top 40 hit-line. We have included five of these Beautiful Music "hits" for your information.



The Ratings: Congratulations to KJQY/San Diego (FM 100). In the O/N '79 Arbitron figures, KJQY is rated No. 1 (12+ Mon.-Sun. 6am-midnight) with a 7.7 share. That's up from a 6.0 share in the A/M book. KJQY changed its call letters from KOZN to KJQY prior to the Fall sweep . . . In New York, gains for WPAT-AM-FM, while WRFM at 4.7 remains the fifth best-rated station in the market. WWBA-FM/Tampa-St. Petersburg shot up over three points (9.3 to 12.6) to increase its market lead, while WFLA-FM was up 6.9 to 7.3 to tie WJYW.

KBIG triumphs! The station is now L.A.'s leading radio outlet, edging KABC 6.1 to 6.0 as both KABC and KMET dropped while KBIG gained just over a point. KJOI held at 4.9 for fourth place in the market ... WLOO took a nice jump 7.4 to 8.2 for second place in Chicago. WLAK also up nicely 4.3 to 5.6 ... WWSH now second in Philly thanks to 6.1 to 7.1 jump ... WEZR almost doubles its share in Washington; WGAY down but still third in market with 7.2 ... Great jump for WLIF/Baltimore 7.3 to 10.1 just behind WBAL in second place ... WJIB down a hair but still strong second in Boston with 9.5 ... KEWT/Sacramento hits double figures 9.5 to 10.8 for solid lead in market. Congratulations to these stations; more news as the ratings come in.

The People: Loring Fisher, for years the man who helped build Bonneville's list of Beautiful Music stations, has resigned his position. He will open his own business ... Shawn Mulhern, Operations Manager at WNJY/West Palm Beach (FM-100), has left to return to 12noon-6pm announcer at KYND/Houston. He had been there in that same position earlier this year. Bud Davies has been appointed Operations Manager at WNJY. Gene Chrusciel has been named Operations Manager of KYND/Houston (SRP). Chrusciel had been morning man at KYND for the past two years, and previously programmed WKSS/Hartford and was morning man at KEZK/St. Louis ... Paul Crowder, Operations Manager of WMT/Cedar Rapids (SRP), has resigned his position there. Crowder has accepted the morning on-air slot at WCZY-AM/Detroit (Master).

Looking: KHOW-FM (Churchill) is looking for an outstanding audio chief engineer good bucks for the right person ... KISN/Salt Lake City needs an announcer with the potential of becoming Operations Manager.



## **Beautiful Music Currents**

- Daydream Believer ANNE MURRAY (Capitol)
- 2 September Morn NEIL DIAMOND (Columbia)
- 3 Ships BARRY MANILOW (Arista)
- 4 Peter Piper FRANK MILLS (Polydor)
- 5 Broken Hearted Me ANNE MURRAY (Capitol)
- 6 Music Box Dancer (Vocal Version) RAY CONNIFF (Columbia)
- Reunited RAY CONNIFF SINGERS (Columbia)
- 8 Dream CAPTAIN & TENNILLE (A&M)

## **Beautiful Music Oldies**

Close To You — CARPENTERS (A&M)

1

2

7

1

2

3

5

- I Honestly Love You OLIVIA NEWTON-JOHN (MCA)
- 3 Annie's Song JOHN DENVER (RCA)
- 4 Song Sung Blue **NEIL DIAMOND** (MCA)
- 5 Weekend In New England BARRY MANILOW (Arista)
- 6 Sam OLIVIA NEWTON-JOHN (MCA)
  - Ooh Baby Rahy LINDA RONGTADT (Acylum)
- 8 Play Me NEIL DIAMOND (MCA)
- 9 You Needed Me ANNE MURRAY (Capitol)
- 10 You Don't Send Me ... N. DIAMOND & B. STREISAND (Columbia)
- 11 Don't It Make Your Brown Eyes Blue CRYSTAL GAYLE (UA)
- 12 Music Box Dancer FRANK MILLS (Polydor)
- 13 The Last Farewell ROGER WHITTAKER (RCA)
- 14 Love's Theme VARIOUS ARTISTS
- 15 Love is Blue PAUL MAURIAT (Mercury)
- 16 Homecoming HAGOOD HARDY (Capitol)
- 17 Send in The Clowns JUDY COLLINS (Elektra)
- 18 Chances Are JOHNNY MATHIS (Columbia)
- 19 Can't Smile Without You CARPENTERS (A&M)
- 20 People BARBRA STREISAND (Columbia)
- 21 Killing Me Softly ROBERTA FLACK (Atlantic)
- 22 And I Love You So PERRY COMO (RCA)
- 23 Something Stupid FRANK & NANCY SINATRA (WB/Reprise)
- 24 Red Roses For A Blue Lady BERT KAEMPFERT (MCA)
- 25 Strangers In The Night FRANK SINATRA (WB/Reprise)
- 26 Feelings MORRIS ALBERT (RCA)
- 27 At Seventeen JANIS IAN (Columbia)
- 28 Here, There, Everywhere EMMYLOU HARRIS (WB)
- 29 Alone At Last NEIL SEDAKA (Elektra)
- 30 I Left My Heart In San Francisco TONY BENNETT (Columbia)

## **Beautiful Music Hits**

- Music From Across The Way JAMES LAST (Polydor-imp.)
- Wigwam CARAVELLI (CBS-imp.)
- Sleepy Shores JOHNNY PEARSON (imp.)
- 4 Eye Level HARALD WINKLER/MANTOVANI (Telefunken-imp.)
  - Verdi GUIDO & MARCIZO (imp.)

R&R/Friday, January 11, 1980



#### Openings

Page 62

WAZY AMDFM/Lsfayette, IN seeks tapes and re-sumes for possible News Director opening. AM is Pop/ Adult, heavy on local news. FM is No. 1 rated, 50,000 watts, Top 40. We're part of a growing chein, locking for someone with strong delivery and news writing talent to grow with us. If you are looking for the chal-lenge of building a strong news dept, send materials to Laffray. Jav Waber. Operations Manager WAZY AM 5 Jeffray Jay Weber, Operations Managar, WAZY AM & FM, Box 1410, Lafayette, IN 47902. Women and minorities encouraged to apply (1-11)

KSPN/97 Aspan needs creative/production director. Some on-air, but thrust of job is developing radio campaigns that work for clients. New plant, album for-mat, year 'round resort. Production samples, resume to Todd Cipolia, PD, KSPN, 400 W. Maine, Aspen, CO 81611 EOE M/F (1-11)

Can you move people with your production voice? How many different production announcer styles can you perform? How many characterizations? Top paying Southeastern radio corporation is looking for a perfor mer. Short airshift raquired. Send short sircheck/pro duction presentation/photo/resume to Racruitment Ser vice, Box 11727, Winston-Salem, NC 27106. (1-11)

Western Cities Broedcesting accepting tapes for fu-ture openings in several large Western markets. Hard working, dedicated professionals with a proven track record only. Tapes and resumes to John Stevens, KMGX/KRQ, Box 3068, Tucson, AZ 85702. EOE M/F

Magic 97 is looking for bright young stars for imme diate opening. Tapes and resumes to Steve Christian, WMEE, Box 6000, Ft. Wayne, IN 46896. EOE (1-11)

Midland Broadcasters, Inc. has an excellant oppor-tunity for a Chief Engineer at KEWI/KSWT/Topeka. KEWI is a 5,000 watt day/1,000 watt night directional AM facility at 1440 kilohertz. KSWT is a Class C FM at 107.7 Megahertz, 100,000 watts duel polarization with a SMC DP2 automation system. Send credentials with sellary requirements and long term goals to Robert F. Buseall Midland Broadcasters, Ion. 5215. W. 7th Russell, Russell, Midland Broadcasters, Inc. 5315 W. 7th, Topeka, KS 66604: EOE (1-11)

Very strong personality wanted for morning drive Country slot. Ability to present music, news, sports and information in an entertaining way. Salary open, Tapes and resumes to Mark Robertson, WBEU, 3040 Boun-dary St., Beautort, Sc 29002. EOE (1-11)

Production Director wented for benefities top rother KAZY/Supersters. Station sold out, need someone who can handle heavy loads under pressure. Must have experience with multi-track recording, handling people and paper work. Great gig for the right rocker. Tapes and resumes to KAZY, 2149 South Holly, Denver, CO 80222. No calls please. EOE (1-11)

#### Openings

KAYC/KAYO/Beaumont, TX has opening for com-bination engineer/jock to handle AM/FM. Good med-lum market. Salary negotiable. Call Kenny Hazelett, Op-erations Manager (713) 833-9421. Box 870, Beaumont, TX 77701. (1-11)

WGH-13/Norfolk is looking for an on-air personality with outstanding production capabilities. Send tape and resume to WGH, 2302 W. Mercury Bivd., Hampton, VA 23666. EOE M/F (1-11)

KENR/Houston is looking for a production wiz. Must be capable of recording spots and a good voice. Send production tape and resume to Joe Wede Formi-cola, PD, KENR, 2 Greenway Plaza East, Houston, TX 77046. No calls please. EOE (1-11)

Southern California morning person, immediate opening, KWIZ, Orange County, Disneyland Newport Beach area. Sand tape to Bill Weaver, KLOK. Box 21248, San Jose, CA 95151. EOE (1-11)

Wanted: Full time broadcasting instructor/studio msintenence angineer. Minimum 5 yrs experience, good salary, tapes and resumes (no phone calls) to Tommy Goodwin, Director, KIIS Broadcasting Work-shop, 1220 N. Highland Ave., Hollywood, CA 90038. (1-11)

WLAN/Lancester, PA has two openings. One is for WLAN/Lancaster, PA has two openings. One is for an experienced sounding pro with a big voice. Should be witty, creative and good on production and music. Also need an experienced famale announcer. Should also be witty, creative and good on production and music. Send tapes and resumes to Program Director, WLAN, 252 North Queen St., Lancaster, PA 17804. (1-11).

WHHY AM & FM are now accepting applications for future sales openings. Anyone with sales exper-ience (any type) should apply now for any future open-ings on either station. Contact Cathy O'Connor, 3435 Normanbridge Rd., Montgomery, AL 36105. (1-11)

Opening for afternoon drive, 50,000 watt FM in Ft. Wayne at a brand new radio station. Looking for young, experienced communicator. Tapes to Magic 97, Box 6000, Ft. Wayne, IN 46896. No calls please. EOE M/F

Husband and wife announcer team for Southeast radio powerhouse. Solid situation for a couple willing to make a lifestyle around station and market. Send air-check/production/photo/resume to Recruitment Ser-vice, Box 11727, Winston-Salem, NC 27106. (1-11)

#### Openings

Wanted: Full and part-time broadcasting instructore, must have minimum 6 yrs experience in all phar Must neve mission of the statements in an phase of the ph

KJMO/Jefferson City, MO is now accepting ap-plications for announcers at this top-rated Adult Con-temporary station in mid-Missouri. If you possess a clear speaking voice, this may be your station. Produc-tion background helpful. Benefits include paid medical insurance. Send tapes and resumes to George Gutjahr, CM K (MO 31035 Tan Mile Drive, leftereon City, MO GM, KJMO, 3103 S. Ten Mile Drive, Jefferson City, MO 65101. EOE (1-11)

KRGI/Odesse, TX, Top 40 number 1 station, med-lum market needs par-time weekend jock, overnight jock and part-time news. Send tapas and resumes to John Clay, Box 4312, Odeasa, TX 79760. EOE M/F (1-11)

KKMA, 100,000 watts FM near takes, looking for night announcer with first phone. Tape, reaume, picture and salary requirements to Brad Oleson, Box 66, Pryor Oklahoma 74361 or call (918) 825-0070, (1-11)

WWOD, central Virginia's No. 1 Country station is looking for experienced pros for full and part time. The sleeping giant is awakening. Tapes and resumes to Matt McCall, PD, Box 1390, Lynchburg, VA 24505 or cell (804) 384-1211. EOE M/F (1-11)

We are looking for a newsperson for one of the most highly rated AM contemporary stations in Michigan. You must be able to take charge with dedication and insight. Rapport and good pipes a must also. Send re-sume and aircheck to Fred Brian, PD, WTAC, Box 600, Flint, MI 48501. EOE(1-11)

WFNC-WQSM/Fayatteville, NC needs news anchor/ reporter. Some experience preferred. All applications considered. Tapes and resumes to Doug Fellows, ND, Box 35297, Fayetteville, NC 28303. Minorities and wo-men encouraged. Call (919) 864-0094. (1-11)

Program Director: Modern Country and/or Adult Contemporary experience required. Applicants must have the ability to execute an already successful format and make a generous primation budget sound bigger. Send tapes and resume to Bob Maley, GM, WBAX, One Broadcest Plaza, Wilkes-Barre, PA 18703. (12-21)

Areas No. 1 and 2 stations need newsperson immediately for AM/FM newsroom. Rush tape, resume and writing samples to Ron Russell, WHYN, Springfield, MA 01101. (1-11)

WQIQ-AM/Chester-Aston (Philadelphia), PA has WQIQ-AM/(Chester-Aston (Philadeiphin), PA has opening for experienced Production Director/drive time jock. Must be creative and have good pipes. Open-ings also for Adult Contemporery jocks who understand how to relate to an 18-39 yr old audience. Send tapes and resumes to C.R. Gilreith, WQIQ, Box 2070, Aston, PA 19014 or cell (215) 459-1802. EOE (1-11)

Openings

WTIC-FM/Hertford, CT now has its first opening in 2 yrs. Our morning men went to WABC so we're looking for a top notch replacement. If you're a proven winner wishing to relocate to a stable well run operation, send a curre int tape and full resume to Arnold Chase PD WTIC-FM, 1 Financial Plaza, Hartford, CT 06103. No calls please. EOE (1-11)

Flexible, experienced part-timer wanted. Will get per-manent weekend shift, plus must be able to fill in week-nights 12 6em for vacations and sick time. If you want it, it's here, Call Teddy at WHUM/Redding, PA (215) 376-3987 EOE M/F (1-11)

WAZY-FM (296)/Lafayette, one of the most respected secondaries in the Midwest seeks jock for 7-12midnight or overnight. Strong production a must. Our 50,000 watt Top 40 facility is No. 1 in this highly competitive market and we're part of a growing chein. Tapes, reaumes and references to Jeffrey Jay Weber, OM WAZY-FM, Box 1410, Lafayette, IN 47902. Women and minorities en-coursead to apply. EDE (1.11) couraged to apply. EOE (1-11)

Northern Celifornie news leader KSRO/Senta Rose adding 4th newsperson. Some anchor work, mainly street and beat reporter. Experience and journalism de-gree helpful. Tapes and resumes to John Burgess, Box 1598, Santa Rose, CA 95404 or call (707) 545-3313. EOF M/F (1-11)

News person needed for future opening. Experience, excellent voice, delivery and proven news gathering ability required. State-of-the-art equipment, good staff, salary and benefits. For Country AM/FM Rocker. Tapes and resumes to Phil Cook, ND, KYTE/KB101, 2040 S.W. 1st, Portland, OR 97201. No cells please. EOE (1-11)

#### PLEASE NOTE:

You may place your ad in the Opportunities section by mail or phone. All **Openings, Positions Sought and Changes** are free of charge. Simply call us at (213) 553-4330 with your Information, or mail it to Radio & Records, 1930 Cen-tury Park West, L.A., CA 90067. Please be sure to let us know when you have found a position or filled your opening.

CHANGES

#### Radio

C.R. (SCOTT) GILREATH, II, formerly with Jennings, McGlothlin & Co. in San Francisco, a broadcast consultanting firm, was named General Manager of WQIQ-AM/ Chester-Aston, PA, LYNN SULLIVAN named Promotion Assistant at KYA-AM-FM/San Francisco, CA.

GARY SHANNON joins KBOS-FM/Tulare, CA from KKYS/Hanford, CA.

BILL LOWE, formerly with WFBL/Syracuse, NY, joins morning news at WHAM/ Rochester, NY

DAVE STEVENS, formerly with KPOD/Crescent City, joins WLOI-WCOE/LBPorte, IN middays.

JOSEPH B. KOETTER named Local Sales Manager for WAKY/Louisville, KY ARNOLD J. LEVIN appointed Regional Sales Manager for WAKY/Louisville, KY. DAVID ERVIN has been appointed PD for WIBA-FM/Madison, WI.

BILL McQUAGE joins WAKY/Louisville, KY as an investigative news reporter. LARRY MANVEL promoted to MD at WADR/Utica, NY.

RICK STEVENS joins KEYY/Provo, UT from WBCN/Boston, MA.

JOHN EVANS, formerly from KNX-FM/Los Angeles, CA, joins morning news at YA-AM-FM/San Francisco, CA. WENDY MILLER, formerly with WJTH/Calhoun, GA, joins WYXI/Athens, TN as

General Manager.

JOHN P. WINSTON, formerly with WGAF, WVLD, WGOV-FM/Valdosta, GA, joins the staff at WYXI/Athens, GA.

CARL JONES named Assistant Program Director/Music Director for KLAZ-FM/ Little Rock, AR.

TODD MICHAELS appointed Assistant Music Director for KLAZ-FM/Little Rock, AR. RICK ROMAN named PD at WGFT/Youngstown, OH.

SCOTT ROBBINS, formerly PD of WFEC/Harrisburg, PA, joins WOKF/Tampa, FL as PD/MD

RICK O'NEIL (Board Engineer) now doing 12mid-6am shift at WKZL-FM/Winston-Salem, NC.

#### **Industry Changes**

DALE TUCKER named Director of Marketing for Concept Productions.

JACK HOPKE appointed New York Local Promotion Manager for RCA Records. STEVE STERLING has joined Public Relations Associates as an Account Execu-

tive PETER SCHWARTZ has joined RSO Records as Promotion Man based in Los

Angeles DEBORAH WEINSCHENK appointed Manager, Reports and Consolidations for

CBS Records

JIMMY GIELBERT appointed Comptroller for Radio Records.

DEBBIE SIEVERT appointed Atlantic Promotion person

DARRELL POWE appointed Elektra/Asylum Promotion Representative in Charlotte

CHARLIE HAILEY has been appointed Vice President of the Jim Halsey Company, Inc

JEFF BRODY has been named Northeast Regional Marketing Manager for Polydor Records

ROBERT OLIVE appointed Public Relations and Publicity Director for Wolfman Jack Inc. and Audio Stimulation

#### Station Line-Ups

KEND/Lubbock, TX LINE-UP: 7am-9am Lew Dee & Diane, 9am-12noon Bobby Pickitt, 12noon-4pm Woody Wood (MD), 4pm-7pm Mel Turner, 7pm-12mid Toby Hendricks, 12mid-7am Jim Norris. Week-ends: Bob Benson, Rick Richards, Joe More.

920-FM(WBYQ)/Nashville, TN LINE-UP: 5:30am-9am Steve McCoy (Asst. PD), 9am-12noon "Doc" Damon (PD), 12noon-3pm "Big John" (Nick) Bazoo (MD), 3pm-6pm Scooter Davis, 6pm-10pm The "Real" Rick James, 10pm-2am "Skinny" Bobby Cook, 2am-5:30am Ken Bass.

WLUP/Chicago, IL LINE-UP: 6am-10em Steve Dahl & Gary Meier, 10am-2pm Les Tracy, 2pm-6pm Mitch Michaels (PD), 6pm-10pm Sky Daniels (MD), 10pm-2em Bruce Carey, 2am-6am Laura Wilkenson.

KTAC/Tacoma, WA LINE-UP: 8em-10am J.J. Reagan, 10am-2pm Greg Cook, 2pm-8pm Sean Car-ter (MD), 6pm-10pm Bob Case, 10pm-2am Ron Ericson, 2am-6am Jaynic Dillon. Weekends: Peter McClain. KCMJ/Palm Springs, CA LINE-UP: 6em-10am Steve Clark (PD), 10am-2pm J. Michaels, 2pm-

WOW/Omaha, NE LINE-UP: 6am-10am Dave Wingert, 10am-3pm Larry Moffit, 3pm-7pm Jeff McKee, 7pm-12mld Rod Meyer, 12mid-6em Jeff Spencer.

KUPD/Phoenix, AZ LINE-UP: 6am-10am Hank Cookenboo, 10am-2pm Don Christi, 2pm-6pm Tony Evans, 6pm-10pm Blake Williams, 10pm-2am Mike Graves, 2am-6am Michael Duffy. Weekends: Doug St.

John, WIRE/Indianapolis, IN LINE-UP: 9:30am-12noon Jlm Craig, 12noon-3:30pm Lee Shannon (MD), 3:30pm/7pm Ken Speck, 7pm-12mid Karey Key, 12mid-5:30am Russ Carter, 5:30am-9:30am Bill Robinson. WGFT/Youngstown, OH LINE-UP: 7am-10am Boots Bell, 10am-12noon Rick Allen (MD), 12noon-

WKZL-FM-107/Winston-Salem-Greensboro, NC LINE-UP: 6am-9am Do n-3pm Mike Anderson, 3pm-7pm Chuck Holloway, 7pm-12mid Kitty, 12mid-8am ty Taylor, Rod Davis, 12noon-3pm N Nell, Weekends: Cindy Taylor

WOMP-FM/Wheeling, WV LINE-UP: 6am-10am Joe DiDonato (PD), 10am-2pm Paula Ginther, 2pm-4pm Rich Lawrence, 4pm-8pm John Kincaid, 8pm-12mid Brian Smith, 12mid-6am Cindy Powell. Week

WAMS/Wilmington, DE LINE-UP: 6am-10am Kan Brown (PD), 10am-2pm Brad Morgan, 2pm-6pm John Mac, 6pm-10pm Tim St. George, 10pm-2am Leigh Elliott, 2am-6am Chris Michaels (PD). Part-time and weekends: Jay Patrick and Fern.

KFMU/Steamboat Springs, CO LINE-UP: 6am-10am Jim Douglas, 10am-2pm Connie Bauer, 2pm-7pm Therese Harris, 7pm-1am Anna Dennis, News: Mark Wyatt, Weekends: R.C. Walker and Toby Steele. Y-103/Jacksonville, FL LINE-UP: 6am-10am Chuck Britton, 10am-12noon Tommy Charles, 12noon-2pm Scott Sherwood (PD), 2pm-6pm "Smokin' Joe" Hegger, 6pm-10pm Bobby Mitchell, 10pm-2am Jeff Ryan, 2am-6am Jay Roberts, Weekenda: Dave Scott, Jeff Holden.

KONG-FM/Visalia, CA LINE-UP: 6am-10am Tanya Campos, 10am-2pm Keith Stanley, 2pm-6pm Greg Crawford, 8pm-12mid A.J. Morgan, 12mid-8am Charlie Brown. Weekends: Dave Atherton. KICG/Iowa City, IA LINE-UP: 6am-10am Merk N Vos (PD), 10am-3pm Greg Magnusson, 3pm-8pm Brad Beeubien, 8pm-1am Karen Breinerd, 1am-6am Ted Jacobson.

KBER/Abilene, TX LINE-UP: 6am-10am Stan Summers (PD), 10am-2pm John Hollinger, 2pm-

0



**Radio Job Listings** 

"Phantastic Phunnies"

Highly respected ... proven worldwide audience builder! Hilarious ... original ... 'quick-quip'... topical humor!! Introductory month's 400 topical one-liners and 'Bonus' ... just \$2.00111 PHANTASTIC PHUNNIES, 1343-A Stratford Dr., Kent, OH 44240.

**Broadcaster's Action Line** 

Job Referral Service – 940,00 for 12 months. R 2 Box 25-A Lexington, IN 47138 (812) 889-2907. Free to em-

**Comedy Material** medy bits for all formats. Gary Owens KMPC loves For freebie write HYPE INK, Box 69581, Los An-

World's Largest WHY IS FRUITBOWL the world's largest weekly humor and information service?

Topical jokes, humerous vignettes, artist bios, record tie ins, "JOCK TIPS,©" exclusive small-market record charts, and far morel Four week trial, 910, refundable with yearly subscription. FRUITBOWL, Box 9787, Fresno, CA 93794.

Goods & Services

GOODS of Services Making your classified come alive, or getting your goods and services singled out is simple. Only 35 cents a word, \$10.00 minimum per week for Goods & Services. Bilnd Box ads, 50 cents a word, \$20.00 minimum per week. All, headlines are free. Contact R&R Classified De-partment, Mon-Fri at (213) 553-4330, or write us at 1930 Century Park West, L.A., CA 90067

Openings

Northern California AM/FM needs production pro with experience. Air shift included. Automation a plus but not necessary. Tapes, resumes and salary require-ments to Greg Panattoni, KVON/KVYN, Box 2250, Napa, CA 94558. (1-11)

We want a creative News Director who will combine sound with creative writing and not bore our young-adult listeners. Opening, first quarter of 1980. You'll be a one-person news department in an expanding, fun community of 20,000. You'll be expected to interact on an interpersonal basis with our crazy jocks. Inquiries writing samples, tapes, expectations, etc. to Bob Kirby, GM, KGNO, Box 1398, Dodge City, KS 67801. (1-11)

E. Alvin Davis & Associates looking for a small mar-ket AOR PD and air talent. Please rush cassette air check, production samples, desired salary range and information on what you have to offer. E. Alvin Davis & Assoc., 3515 Bookmark Place, Landen Farms, OH 45039. EOE M/F (1-11)

The No. 1 station in Southeastern New Mexico is looking for a moming man with good ratings to hold that slot. If you think you can handle it, send tapes and resumes to KBCQ, Box 670, Roswell, NM 88201. (1-11)

Program Director: Talented, energetic person wanted for AM Contemporary in Sacramento, CA that's part of a four-station group. Mature leader who believes in AM radio and has ability to win. Contact Phil Melrose, GM, KXOA, Box 1677, Sacramento, CA 95808 or call (916) 446-4965. EOE M/F. All replies confidential. (1-11)

KLIX/Twin Falls, ID looking for 1am-5am person-elity. Applicants should have something to offer to grab and build a night time audience. Decent voice and good production abilities. Good chance to join a grow-ing station. Still No. 1 in the market. Tapes and re-sumes to Carl R. Raida, MD, KLIX, Box 1259, Twin Falls, ID 83301. (1-11)

Announcer needed for Traffic Line radio network, New Orleans division. Must have ability to react quickly but calmly in high stress environment. Potential man-agement position. Tapes and resumes to Paul Bottoms, Traffic Line, Inc., 1001 Howard, Suite 4304, New Orleans, LA 70113. EOE (1-11)

Looking for hard working pro with strong news background to assume duties of News Director. Send tapes and resumes to KKXL, Box 997, Grand Forks, ND 58201. EOE M/F (1-11)

Friendly, werm personality that knows and likes Country music. Also production skills. Good opportunity in growing Las Veras market. Send tape of show and production to KRAM Radio 923 E. Desert inn Road, Las Veges, NV 89109. Attn: Chuck Manning. (12-21)

1270/WTSN/Dover, NH has an Immediate opening for an air talent to work part time 39 hours a week. WTSN is an adult Top 40 station. 5 kw fulltime. Shift: Sunday thru Thursday 6pm-12:15am, Fridays 6-9pm. Female applicants are encouraged to apply. Send tape and current resume to Jim Sebastian, Radio Station WTSN, Box 400, Dover, NH 03820. No calls please. EOE (12-21)

ployers

geles, CA 90069.

#### Openings

erations Mgr for compatitive Class C in Beau-nt, TX (98th market) with Adult Contemporary for-thes career opportunity and creative, no-hassle en-imment for versatile production ace who knows and program automation. \$15,000 to start and good in-ases. Call (713) 755-6155 between 8-10am. EOE M/F 1)

oking for 12mid-6em (all night) air personality. nd tapes and resumes to Paul O'Brien, WUBE-FM, 5 E. 6th St., Cincinnati, OH 45202, EOE M/F (1-11)

El/Pocatello, ID Adult Contemporary has openings experienced announcers In afternoon, evening and night shifts. Contact Steve Sage at (208) 233-2121. night shifts. EM/F(1-11)

eaning for news person for top contemporary ste-ns in Ohio Valley. Send resumes to Bill Musser, GM, KWK-AM/FM, 1201 Main St., Wheeling, WV 26003. DEM/F (1-11)

ews Director needed. Person who is dedicated, cree-ie determined and willing to work hard gathering and bitvering news. Send tape, resume and salary require-ents to Betty Mastick, GM, WDXI, 1310 Radio, Jack-m, TN 38301. EOE M/F (1-11)

DMS/El Doredo, AR, No. 1 rated Country station in both Arkansas looking for experienced licensed opera-ors for immediate and future openings. Send tape and usume to Mitch Reynolds, Box 1565, El Dorado, AR, 1730 or cell (501) 863-5121. EOE (1-11)

93/Kokomo, IN is accepting tapes and resumes or future openings. Looking for a young, hard working erson with good pipes, strong speech ability and good roduction. Amount of bucks depends upon amount of elent. Send info to Pat Moore, Box 2208, Kokomo, IN 6901. EOE M/F (1-11)

News/Anchor Coordinator responsible for piloting noming news block at Pop'Adult station. Four-person eam. Tapes and resumes to Dick Springfield, The Re-search Group, 1422 Monterey Plaza, San Luis Obispo, CA 93401. EOE M/F (1-11)

WWTR-FM/Bethany Beach, DE needs replacemant for female announcer for 7-12midnight shift. Tapes and resumes to J. Parker Connor, GM, WWTR-FM, Box 366, Bethany Beach, DE 19930. EOE M/F (1-11)

New York state medium market looking for a real personality communicator for Top 40 Con-temporary. Good benefits. Send tape and re-sume to Radio & Records, 1930 Century Park West, No. 171, Los Angeles, CA 90067.

WAZY-Z-96/Lafayette, AM and FM seeks News Director to help build current News Department. WAZY is Pop/Adult day-timer with strong emphasis on local news. WAZY-FM is full-time 50,000 watt Top 40 and No. 1 in market. Indiana News Network backs you up. Excellent facilities, part of a growing chain. If you're strong on organization, writing talent, delivery, and are willing to hustle send tapes, resumes and references to Jeffrey Jay Weber, OM, WAZY, Box 1410 Lafayette, IN 47902. Women and minorities encouraged to apply. EOE(1-11) EOE (1-11)

We're building for the 80's and need two more people to round our staff. We seek a highly innovated individual for morning drive who is community-oriented and strong on production. Personality a must. Also look-ing for a creative copywriter. Both positions include paid life, health and dental, profit sharing and other fringe benefits. A knowledge of Country music preferred. Tapes and reaumes to John Remsey, KWY, Box 926, Cheyenne, WY 82001 or call (307) 632-0551. EOE M/F (1-11)

KORJ is looking for an Operations Director. Exper-ience required. Tapes and resumes to Bill Martinez, KORJ, One City Blvd, West, Orange, CA 92668, No calls (1-11)

The ocean, redwoods, and skiing. Experienced air ta-lent needed now at Northern California universal leader. Tapes and resumes to Mark Hill, KATA, Drawer I, Ar-cata, CA 95521 or call (707) 822-4812. EOE M/F (1-11)

WYND/Seresota, FL looking for friendly, warm, mid-dey personality who loves very contemporary Country music. Production skills and news experience helpful. Also need human sounding News Director with mini-mum 3 vrs experience with a desire to develop expand-ing news department. Tapes and resumes to Dave Kay, PD, Box 3618, Sarasota, FL 33578. EOE M/F(1-11)

Dus to in-house company promotion, Holiday Ra-dio is seeking qualified copywriter/continuity per-son with experience. Job includes writing copy and continuity for AM/FM combo. You'll be part of a two-member team. Creative ideas, organizational skills a must. Send examples of copy and/or other written work plus tape if you do voice work, along with re-sume and picture to Wally Sale, PD, KSLM, Box 631, Salem, OR 97308. EOE M/F (1-11)

WHHY-AM has opening for 6pm-10pm announcer. Applicants must have 3rd class or restricted radio-tele-phone permit. Must also have several years experience or adequate skill level. We need someone well versed in production. If you can interject personality and com-nunicate one to one with the listeners this is the job for you. Tapes and resumes to AM Programming, WHHY, Box 2744, Montgomery, AL 36105. (1-11)

Q-100 needs immediately conversational, culturally hip AOR jock for mass appeal Portland, OR FM. Cell Norm Gregory, KQFM, (503) 228-0100. (1-11)

#### **Positions Sought** Goods & Services

Experienced herd driving newsman with manage-ment experience wants to return to Southern California. Contact MARK WYATT at (303) 879-0989. (1-11) Hundreds now agreel JOBSHEET has the most com-plete listing of radio jobs. Current sample: \$1,001 13 week subscription: \$12,001 One year: \$35,00. MEDIA CONSULTANTS 2504 Regent Court, Lafayette, IN 47905.

Moming man. TED JAMES WPEZ. Major marketa only. Call (412) 831-1855, (1-11)

I have done sports, play-by-play, interviews and high-light shows. Looking for full time opportunity to combine sports with news, production and/or sales. Call DICK DORFMAN at (404) 973-8929 anytime. (1-11)

Looking for AOR position in the West. Formerly with KZOZ/Sen Luis Obispo. 2 yrs experience. Tapes and re-sumes available. Call (805) 544-7219 or (714) 761-4409 sumes available anytime. (1-11)

Top 40, Pop/Adult, AOR, Disco AM/FM likable per-Top 40, Pop/Adult, AUR, Disco ANV/FM likable per-sonality with PD, MD, PSA Director promotion, remote and production experience. As usual, runs a tight board. Desire full time opening as a DJ at your station. For air-check or interview please call LARRY D anytime at (216) 478-1206 or (216) 478-0440. Available right now. (1-11)

Lorre Lives! through my impersonation. Just Peter Lorre Lives! through my Impersonation. Just one of my believable collection of voices. 6 yrs exper-ience adds up to natural quality, voice, good production, news and personal reliability. MD experience backed by microprocessor mind with high capacity memory bank of music facts, figures and trivia brings results in high listener interest. AOR, Pop/Adult. Also do a great MARC ANTONY whom you can contact at (404) 252-7079.(1-11) 252-7079.(1-11)

In search of position as programming assistant. Have experience in on-air work in MOR, AOR, Country, Top 40. Research and promotion oriented. Ask for GARY at (201) 343-3711. (1-11)

Air personality with 4 yrs experience seeks medium to major move. Top 40, Pop/Adult, modern Country or Oldies. For tape and resume call TOM at (412) 486-8744 angine (1-11) anytime, (1-11)

COYOTE formerly of KIKI/Honolulu and Magic 107/ t. Leuderdale seeks medium to major market Top 40. op/Adult. Call TERRY O'SHEA at (305) 561-1096 any ne. (1-11)

Young energetic jock willing to take direction looking for position in Honolulu or Hawalian Islands. Currently in New Orleans market. Call (504) 865-9289 and ask for LEE. (1-11)

8 yrs experience. Looking for programming chal-lenge in small or medium market. Can supply excellent references and proposal to serious minded stations. Will also consider alrshift in medium market. Call (803) 225-4457 after 6pm. (1-11)

13 yrs in radio, 1st phone, started end programmed 1st progressive station in New Orleans in the 60's. Also produced and syndicated own radio shows. 3 yrs Pop/ Adult, 1 yr of talk. Looking for all Talk or to develop and program an Adult AOR format (not the mellow sound) in medium or major market. Available now. Call RICHARD SHANKS et (518) 695-6406. (1-11)

Experienced ennouncer looking for thet elusive AOR gig. Not a star, just a pro willing to bust his ass and work overtime for a good AOR or Superstar for-matted station. One to one delivery with good produc-tion. Formerly of KISR, KTOW, KGOW, KLCO, KOLS, KKMA and presently at KKEG. Served as MD for AOR station and knows AOR radio. Prefer Arizona or New Mexico but will relocete anywhere in West. Also inter-ested in weekend slots. If you're looking for someone that eats, sleeps, and breathes AOR radio, contact LEWAYNE ROBERTS (918) 939-0728 enytime for tape and resume. (1-11) and resume. (1-11)

10 yrs experience, 1st phone looking for good situa-tion in Rocky Mountain area. Background in music pro-gramming, sports and production looking for Top 40, AOR, or Pop/Adult format that allows personality. Tapes and resumes available. Call (702) 733-7612. (1-11)

If you're looking for a wildman for mornings or af-temoons...look no more. The animal is weiting to hear from you. 9½ yrs, 3rd phone and funny. Ex-WFHG, 7Q, also ex-Charlotte market. Call (704) 596-0485. You could have your own "greaseman" type entertainer. (1-11)

GARY LASATER, production is my forte. 9 yrs in positions such as station manager, PD, production manager, MD – from Country to Contemporary, auto-mated to live in small and medium markets. Currently production manager at Radio 94 and Rock 95 in the West. Looking to move to small or medium market, pre-ferable in West. Call Tues-Set, 9-5 MST (801) 586-9428. (1-11)

Family man, 35, 18 yrs experience. Heavy on produc-tion. Prefer Oldies, Pop/Adult or Country in medium or medium/major market. Call RON anytime at (216) 837-1991.(1-11)

Have programmed 2 successful small markets. No rules and regulations. State of the arts production tech-niques and automation. Creative air personelity. Promo-tion minded. Want opportunity to expand air talents and production under good PD. Call GREG at (707) 255-7663 after 6pm PST. (1-11)

Your play-by-play search is over. Commercial exper-lence, sports director skilled in air shift, production, sales and news. Will relocate. Looking to advance. Cell MITCH (318) 992-8594. (1-11)

Blondie is dreamin', Willie needs help getting through the night, and I'm lookin'. KEN CASE, 1306 Taylor Dr., Roswell, NM 88201; (505) 623-2810. (1-11)

#### **Positions Sought**

RUDY FERNANDEZ, 7 yrs experience, 3½ yrs at KRBC. Have worked as MD, Public Affairs Director, PD, and currently Production Mgr. Seeking position as MD or PD. Production wizard. Call RUDY at (915) 677-5383. (1-11)

Medium market 2 yr pro looking for a move up. Prefer Pop/Adult but will consider others. Good produc-tion and enjoy working with good people. Call BOB in evenings at (308) 534-4561. (1-11)

Jock wants job at medium market contemporary station. Greet voice and excellent production. Have references. Can relocate anywhere yesterday. Call MARK DONALDSON (714) 222-2071 anytime. (1-11)

Top 5 market 2-man show looking. Our sound em-phasizes comedy and comedy voices, and a solid ap-proach to communication. Adult contemporary, soft rock, AOR. Call (313) 836-1680 for our demo. (1-11)

Award winning man with 4 yrs experience lookin for music shift. Will relocate. Call (513) 631-4657 night looking

KEN E. MARKS Is looking for a Top 40 or Pop/Adult or Disco gig. Just back from Reno. Super production – will travel. Write or call (213) 838-5364, 9315 Cattara-gus Blvd., Los Angeles, CA 90034. (1-11)

CARLIE FOXX with 14 yrs experience including ma jor markets. AOR or Top 40 preferred. Formerly WIVY WPFM, currently WQLK. Call after 3. (317) 935-2536 (1-11)

Young announcer looking for any market — Disco, Top 40 and Jazz preferred. Experience in music dept. of KIIS-FM, commercial copywriting for Q102 and 2 yrs radio announcer at KSUU/Long Beach. Call MARK WARD (213) 433-7295. (1-11)

Commercial jock seeks larger market and more re-sponsibility. Single, ambitious and creative. Skilled in production, news and sports announcing. Will relocate. Call TOM (318) 992-8594. (1-11)

Versatlle, mature Pop/Adult veteran with PD/MD ex-perience looking in major market for airshift. Call KURT at (312) 357-0963 anytime. (1-11)

Experienced jock looking for e challenge in the Chi-cago area. Call (312) 631-1843 anytime. (1-11)

Sports Director, college grad., commercial experience in writing, interviewing and play-by-play. also exper-ienced in news and eir shift. Willing to relocate. Call DAN at (612) 252-2779. (1-11)

Small market PD looking, 6½ yrs experience, Call MIKE (904) 732-3368 or (904) 732-3502 days, (1-11)

BILL HILTON, warm, personable communicator who can bring in the numbere (38.6 women 18-34 last book), also versatile, polished production pro with pro-gramming experience. Medium to major market only. Available now. (501) 224-1267. (1-11)

Hot female communicator. Ex Y103. Contect Sebrina (904) 725-4890. (1-11)

Minority person with mejor market experience as jock looking for programming opportunity in medium market. For information contect JIM DAVIS, 1767 Orchid St., No. 207, Hollywood, CA 90028. Call (213) 874-4587 or (213) 576-2827. (1-11)

News Director of upstate New York AM & FM looking for job as reporter or anchor in medium or ma-jor market. Willing to relocate. Call after 7pm. (914) 794-5092. (1-11)

#### Miscellaneous

We have changed format from Country to Pop/Adult and need product from all labels. Send to Doug Griffin, MD, KWRM, Box 100, Corons, CA 91720. (1-11)

KCMJ/Palm Springs, AOR, 24-45 demographics, needs music for a sophisticated market. Send to Steve Kar-wan, Music Director, KCMJ, Box 1626, Palm Springs, CA 92263. (1-11)

KODY a mellow Pop/Adult station looking for record service including instrumentals from all companies. Contact Steve King, MD, KODY, 308 W. 4th, North Platte, NE 69101 or cell (308) 532-3344. (1-11)

WGOS/High Point, NC, new AOR station needs service from all major labels. Contact Moby Dick, (919) 889-1466. Send to 660-C North Main, High Point, NC 27260. (1-11)

KFMU radio serving Steemboat Springs, CO needs all soft AOR record service. Contact Jim Douglas, MD at Box 66, Oak Creek, CO 80467, (1-11)

50,000 watt KFQD needs Pop/Adult and Top 40 album bu,uuu watt Krub needs Pop/Adult and Top 40 album service from all labels. Please send appropriate albums and singles to Tom Rivers, PD, KFQD, 9200 Lake Otis Pkwy, Anchorage, AK 99507. (1-11)

293 needs jingle samples as soon as possible. Send to Pat Moore, Box 2208, Kokomo, IN 46901. (1-11)

WGFT/Youngstown, OH, Pop/Adult format needs service from all labels. Please send to Nick Roman, WGFT, 1 Federal Plaza West, Youngstown, OH 44503. (1-11)

WBBF/Rochester, NY wents energetic, night time personality. If you can communicate and entertain, and want to do your part in taking us to the top, send tapes and resumes today. Dave Mason, WBBF, 850 Midtown Tower, Rochester, NY 14604. EOE (12-21)



"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week.

## EDITOR'S NOTE: Due to the holidays, the following songs were never listed as "Breakers" but have achieved "Breaker" status during the

last three weeks. These six songs have debuted on the National Airplay/30 in this first issue of 1980 and are listed below for your reference.

DAN FOGELBERG "Longer" (Full Moon/Epic) PRINCE "I Wanna Be Your Lover" (WB) ISAAC HAYES "Don't Let Go" (Polydor) DARYL HALL & JOHN OATES "Walt For Me" (RCA) DIRT BAND "An American Dream" (UA) ANNE MURRAY "Daydream Believer" (Capitol)



Recent releases with airplay reported by at least 50 of our reporting stations are listed in order of their activity. The two numbers following the artist/title/label designation (example: 100/25) indicate how many of our reporters are on the record this week (100) and of those 100 how many added it this week (25). "Moves" are broken down for each record and indicate how many stations moved the song up on their charts, held it the Same ion to on, add to on, 31-31, etc.), moved it Down on their charts, or Added it this week. Complete airplay activity on all songs listed in New & Active can be found in the parallels.

### NEIL DIAMOND "September Morn" (Columbia) 95/39

Moves: Up 38, Same 18, Down 0, Adds 39, Including WCAO, WRKO, KRBE, KRLA, KOPA, WBBF, 14Q, WTIX, WSGA, WHBQ, KOFM, WZZP, KJRB, CKLW 29-18, WZUU 25-17, KJR d-18, KIMN 15-11.

SPINNERS "Workin' My Way Back To You" (Atlantic) 89/21 Moves: Up 56, Same 12, Down 0, Adds 21, including WRKO 293, CKLW, KIMN, WFBR, WICC, WKBO, WFMF, WJDX, WAPE, WRJZ, WISM, KROY, KORL, WJBQ, WTSN, KWIC, KYSN.

## LED ZEPPELIN "Fool In The Rain" (Swan Song) 86/25

Moves: Up 43, Same 17, Down 1, Adds 25, including F105, KSLQ, WICC, WFMF, WSGN, 95SGF, WLAC, WAYS, KOFM, KLEO, WNCI, KING, WGUY, WFBG, WCIR, KSEL, KKLS, KOOK.

SANTANA "You Know That I Love You" (Columbia) 86/12 Moves: Up 54, Same 19, Down 1, Adds 12, WFIL WRKO, B100, WAEB, WFMF, WJDX, KWEN, WISM, WNCI, KROY, KGW, WRBR,

ELECTRIC LIGHT ORCHESTRA "Last Train To London" (Jet) 85/16, Moves: Up 58, Same 10, Down 1, Adds 16, including WFBR, Q106, WNOE, KXX106, KOFM, KROY, KTAC, KRKE-FM, 13FEA, WHHY,

#### TOTO "99" (Columbia) 84/50

Moves: Up 25, Same 9, Down 0, Adds 50, including WRKO, KRBE, Z93, 94Q, KJR, WTIC-FM, KC101, PRO-FM, KLIF, WTIX, WHBQ, 92Q, WGH, KZ93, WISM, KING, KLUC, KORL, WEEO, WAAY, WRBR, KQDI. BARRY MANILOW "When I Wanted You" (Arista) 64/27

Moves: Up 27, Seme 9, Down 1, Adds 27, including WCAO, CKLW, KIMN, WFBR, 14Q, WNOE, WAPE, WLAC, KOFM, WZZP, KHJ, WRKO 25-22, JOHN STEWART "Lost Her In The Sun" (RSO) 63/3

Moves: Up 38, Same 22, Down 0, Adds 3, WAEB, KORL, WKXY, Z93 d-30, WPST 27-24, Y103 36-31, WAPE 23-19, WAYS 30-25, KWEN 36-31, WTSN 21-9. ROD STEWART "I Don't Want To Talk About It" (WB) 61/12 Moves: Up 32, Same 16, Down 1, Adds 12, including, WRKO, JB105, WNOE, WSGN, WSGA, WRJZ, KRUX, WXIL, G100, KRBE 25-22, WZUU 22-18. ROBERT JOHN "Lonely Eyes" (EMI/America) 56/5

Moves: Up 34, Same 16, Down 1, Adds 5, WOLF, WTIC-FM, WKBO, KERN, KBOZ, KRBE 30-27, WLCY 27-19, WFBR 20-13, WRJZ 35-16, KOFM 23-12. PAT BENATAR "Heartbreaker" (Chrysalis) 55/16

Moves: Up 30, Same 9, Down 0, Adds 16, including WKBW, WPEZ, KDWB, KSLQ, WOKY, WOLF, KXX106, WRVQ, WOHO, KWK 7-1, KOPA 29-24,

## DONNA SUMMER "On The Radio" (Casablanca) 54/23

Moves: Up 25, Same 5, Down 1, Adds 23, including WABC, F105, KRBE, Z93, CKLW, WGCL, WOKY, B100, WTRY, WHBQ, KHJ, KING.

### **Others Getting Significant Action**

O'JAYS "Forever Mine" (Philadelphia International) 47/9 Moves: Up 30, Same 6, Down 2, Adds 9, KSLQ, WOKY, KFRC, KLIF, KTSA, KXX106, 14WK WKXY, KFXD, KSLQ, WOKY, KFRC, WXLO 11-6, KRLA 7-6. RITA COOLIDGE "I'd Rather Leave While I'm In Love" (A&M) 40/0, Moves: Up 22, Same 14, Down 4, Adds 0, WZUU 7-3, KXX106 11-7, WKIX 27-20, KWEN 31-27, WXIL 29-25, WCGQ 10-5, KSLY 16-14. NICOLETTE LARSON "Let Me Go, Love" (WB) 34/17

Moves: Up 10, Same 7, Down 0, Adds 17, including WGCL, WHYN, WTIX, WSKZ, WKIX, KJRB, 14WK, WAAY, WSEZ, KRLC. INMATES "Dirty Water" (Polydor) 34/7

Moves: Up 10, Same 17, Down 0, Adds 7, WGCL, WTIX, WNOE, KEEL, KJRB, KPUR, KSLY, WPEZ 30-27, KJR d-12, KNOW 20-14.

RUFUS & CHAKA "Do You Love What You Feel" (MCA) 33/8 Moves: Up 21, Same 4, Down 2, Adds 6, KRBE, Q106, KEEL, CK101, KPUR, KDZA, WCAO 18-10, Y100 22-17, PRO-FM 25-18, WTIX 39-30, WSGA 29-19. MOLLY HATCHET "Flirtin' With Disaster" (Epic) 31/16 Moves: Up 7, Same 6, Down 2, Adds 16, including 96KX, KJR, WPST, WHYN, BJ105, 92X, KRSP, WFBG, WISE, KQDI.

TOM PETTY "Refugee" (Backstreet/MCA) 29/20

Moves: Up 4, Same 5, Down 0, Adds 20, Including Z93, 94Q, KSLQ, WOKY, KFRC, B100, KJR, WPST, WSKZ, KJRB.

## Radio Prile conds NATIONAL AIRPLAY/30

#### **January 11, 1980** 0 EAGLES/The Long Run (Asylum) 2 MICHAEL JACKSON/Rock With You (Epic) FLEETWOOD MAC/Sara (WB) 3 JEFFERSON STARSHIP/Jane (RCA/Grunt) CAPTAIN & TENNILLE/Do That To Me One... (Casablanca) 6 KENNY ROGERS/Coward Of The County (UA) 0 TOM PETTY/Don't Do Me Like That (Backstreet/MCA) 0 CLIFF RICHARD/We Don't Talk Anymore (EMI/America) 8 KENNY LOGGINS/This Is It (Columbia) 9 RUPERT HOLMES/Escape (MCA) 10 0 SMOKEY ROBINSON/Cruisin' (Tamla) TERI DeSARIO w/KC/Yes I'm Ready (Casablanca) 12 B DIONNE WARWICK/Deja Vu (Arista) FOGHAT/Third Time Lucky (Bearsville/WB) 0 STEVE FORBERT/Romeo's Tune (Nemperor) Ð FOREIGNER/Head Games (Atlantic) 16 QUEEN/Crazy Little Thing Called Love (Elektra) Ð LITTLE RIVER BAND/Cool Change (Capitol) 18 DAN FOGELBERG/Longer (Full Moon/Epic) Ð KOOL & THE GANG/Ladies' Night (De-Lite) 20 STYX/Babe (A&M) 21 2 PRINCE/I Wanna Be Your Lover (WB) 23 STYX/Why Me (A&M) CHEAP TRICK/Voices (Epic) 2 ISAAC HAYES/Don't Let Go (Polydor) 25 DARYL HALL & JOHN OATES/Wait For Me (RCA) 23 27

DIRT BAND/An American Dream (UA) DR. HOOK/Better Love Next Time (Capitol) 28

23 TOM JOHNSTON/Savannah Nights (WB)

30

ANNE MURRAY/Daydream Believer (Capitol)

This chart is based solely on airplay statistics compiled weekly from our Top 40 reporting stations. Black circled numbers indicate significant upward movement from at least 60% of our reporters.

## MOST ADDED ® TOTO "99 ANNE MURRAY "Daydream Believer" (Capitol) NEIL DIAMOND "Saptember Morn" (Columbia) DAN FOGELBERG "Longer" (Full Moon/Epic) BARRY MANILOW "When I Wanted You" (Arista) Complete Regionalized Listings on Pages 26 and 27.



KENNY ROGERS "Coward Of The County" (UA) FLEETWOOD MAC "Sara" (WB) CAPTAIN & TENNILLE "Do That To ..." (Casablanca)

ABBA "Chiquitita" (Atlantic) 28/0

Moves: Up 14, Same 9, Down 5, Adds 0, WCAO d-27, KVIL d-27, WKBO 30-21, KELP 18-13, WOHO 15-12, KRUX

RUPERT HOLMES "Him" (MCA) 26/25

Moves: Up 1, Same 0, Down 0, Adds 25, including WXLO, WFIL, WPEZ, WCAO, 94Q, CKLW, KFRC, KIMN, WICC, Y103, WRJZ, WISM, KJRB, WCIR, WXIL. PINK FLOYD "Another Brick In The Wall" (Columbia) 26/21

Moves: Up 2, Same 3, Down 0, Adds 21, including WPEZ, Z97, KRBE, WLCY, WOKY, KFRC, KJR, WBBQ, WISM, KJRB, KX104, WAKX.

SUZI QUATRO "She's In Love With You" (RSO) 26/7

Moves: Up 8, Same 10, Down 1, Adds 7, 95SGF, WNOX, Y94, 14WK, WXIL, WANS-FM, KDZA, Y100 19-16, WTIX

GAMMA "I'm Alive" (Elektra) 25/9

Moves: Up 8, Same 7, Down 1, Adds 9, KDWB, WTIC-FM, 95SGF, KZ93, WLBZ, WSEZ, CK101, WKXY, KQWB-FM, KWK 25-20, KUPD 30-25, KLUC 27-22. BABYS "Back On My Feet Again" (Chrysalis) 22/16 Moves: Up 1, Same 5, Down 0, Adds 16, Including Y100, JB105, KNOW, Y103, WAPE, WBBQ, KOFM, WISM, WEEO,

## RICHIE FURAY "I Still Have Dreams" (Elektra) 22/1

Moves: Up 15, Same 2, Down 4, Adds 1, KBDF, KWK 23-21, KSLQ 24-21, WZZP 29-24, KLUC 30-27, WJBQ 24-17, SUGAR HILL GANG "Rapper's Delight" (Sugar Hill) 22/0

Moves': Up 10, Same 7, Down 5, Adds 0, Y100 3-3. WHYN 16-13, KEEL 17-10, BJ105 1-1, WSGA 1-1, WKIX 6-3, ROBERT PALMER "Can We Still Be Friends" (Island) 21/5 Moves: Up 12, Same 4, Down 0, Adds 5, WIFI, KWK, WSKZ, WRJZ, KZ93, 96KX 17-15, KSLQ 20-18, BJ105 28-25,

DANN ROGERS "Looks Like Love Again" (International Artists) 21/4 Moves: Up 11, Same 4, Down 2, Adds 4, WHYN, Y103, WKIX, WHHY, WZUU d-19, WOKY 31-27, KNOW 30-25,

AEROSMITH "Remember (Walking In The Sand)" (Columbia) 20/5

Moves: Up 6, Same 9, Down 0, Adds 5, WIFI, KRBE, 14Q, WKEE, KLUC, CHUM 29-22, KJR on, KUPD on, WIGY 17-11. DOLLAR "Shooting Star" (Carrere/Atco) 19/2 Moves: Up 10, Same 6, Down 1, Adds 2, WGUY, WIGY, K104 19-5, WFBG 33-25, WHHY 21-17, WSEZ 28-24, WRKR

JIMMY BUFFETT "Volcano" (MCA) 18/4

Moves: Up 9, Same 4, Down 1, Adds 4, WTIX, WKIX, G100, WANS-FM, 94Q 20-17, WLCY 20-15, KXX106 19-12. BARBRA STREISAND "Kiss Me In The Rain" (Columbia) 17/9

Moves: Up 5, Same 3, Down 0, Adds 9, WCAO, 14Q, WJDX, WJBQ, WTSN, 13FEA, WCIR, FM99, KOOK.

Continued on Page 34

DEBBIE SIEVERT appointed Atlantic Promotion person.

----DARRELL POWE appointed Elektra/Asylum Promotion Representative in Charlotte