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THE INDUSTRY'S NEWSPAPER

NOVEMBER 30,1979

Wax Forms Steve Wax Enterprises, Lands "Roadie" Soundtrack

Steve Wax, who recently exited his position as President of Elektra/Asylum Records (R&R 9-28), has formed a new company called Steve Wax Enterprises, in association with Shep Gordon's Alive Enterprises. The first project for Wax's company is the soundtrack album for the forthcoming musicoriented UA film "Roadie," with Wax acting as Executive Producer for the LP. The album, to be issued on Warner Bros., will contain tracks by Meat Loaf, Blondie, and Alice Cooper (all of whom appear in the film), along with other selections



Mo Ostin, Steve Wax on "Roadie" project.

by Styx, Roy Orbison, Hank Willians, Jr., and other acts yet to be named.

Pittman Departs WNBC For Warner Cable Programming Post



work with some of the very best in the industry, like Charlle Warner, Bob Mounty, Bob Sherman, and Les Ellas. My association with NBC and the success in Chicago of WMAQ and WKQX have been very satisfying. The most rewarding of all has been the growth of WNBC – I think it's the most exciting AM station in the country, and the Mediatrends, the billing, and the staff all reflect that. I'll miss it."

Pittman started in radio at the age of 15 and became PD at WPEZ/ Pittsburgh at 19. A year later he took the PD position at WMAQ/ Chicago, before joining WNBC. No replacement for him at the lastnamed station has been chosen. "RESTRUCTURING FOR NEXT DECADE"

WABC Sets New Personality Lineup

WABC/New York, in a series of "modifications" of its on-air staff structure, announced a new air personality schedule with three longtime staffers exiting. Gone

from the lineup are morning man Harry Harrison (after 11 years), 6-10pm jock George Michael (as reported in R&R 11-23), and 10pm-2am personality Chuck Leonard.



THE BUCKS STOP HERE — The "Dash For Cash" promotion, in its countless variations, has been one of radio's most successful contests over the years, and R&R has printed many photos testifying to the contest winners' attraction to the prospect of walking off with big bucks. But the picture above may be the ultimate example, as a WMC/ Memphis winner, Simon Ervin, perfects his impression of a money tree. Actually, under the terms of the Country station's contest, Ervin had 79 seconds in a bank vault stuffed with \$1 million in small bills to carry out all the cash he could stuff into hands, feet, arms, and mouth in one trip. His mighty effort was rewarded with \$18,175.

Dan Ingram, afternoon drive jock at WABC since 1961, moves to the 6-10am shift. He's joined by Ron Lundy (10am-1pm), Johnny Donovan into a new 1-4pm shift, Bob Cruz (4-8pm, from overnights), and newcomer Howard Hoffman (8-12pm), who comes to WABC from sister ABC station KAUM/ Houston. The midnight-6am shift remains open, with a new personality expected to be named shortly. Mike McKay and Bob Summers remain with the station in weekend and swing shift capacities

PD AI Brady commented, "We want our millions of listeners to know we are responding to their desire for entertainment and information which is important to their lifestyles. The basic premise of WABC has not changed. WABC will remain a people-oriented radio station, and will offer our audience a range of new and innovative programming changes in coming months."

Brady added, "We're updating our sound, and will continue to mirror the needs of our listeners." Included in this "updating" is a "slightly increased playlist" featuring some LP cuts; a WABC spokesman said the playlist had been already "expanded."

WABC GM Alfred Racco said, "People are the heart of the radio business, and we're tremendously grateful for the contributions made by our staff members in the past. Change is inherent in radio, and although we've made relatively few changes in our on-air personalities in the last few years, we feel the time has come to restructure WABC for the next decade."

Bob Pittman

Bob Pittman resigned as PD at WNBC/New York, wrapping up a meteoric ten-year radio career which took him to the nation's biggest market two years ago at age 23. Pittman will become Director/ Pay TV Programming for Warner/ Amex Satellite Entertainment Dec. 10. He will program the companie's "Movie Channel" (formerly known as the "Star Channel") and its "Qube Premium Product" operations, involving Warners' pioneering two-way cable system.

Pittman told R&R, "I certainly have mixed emotions, although the excitement and challenge of the new frontier of cable TV with John Lack at Warners is absolutely irresistible. It's tough to leave a very satisfying radio career and the association with so many good people. I feel very lucky to have had the unique opportunity to Radio Involved In Ransom/Kidnap Attempt

WBAM/Montgomery found itself embroiled in an unusual kidnapping-ransom attempt last Tuesday (11-20) when a man called the Country-formatted station at 2:45pm and asked to speak with the newsperson on duty, explaining that it was a "life and death situation." WBAM newsman Joe McKay (now at WKRG/Mobile) took the call, and was told to go to a nearby convenience store where an envelope containing further instructions would be found in a trash can outside the store.

A station employee went over to the store and picked up the envelope, which held detailed instructions for several ransom drops as well as a phone number at which First Alabama Bank Vice President and Comptroller Fred D. Sellers, or an FBI agent posing as Sellers, was awaiting further notice. Sellers's wife, Eloise, had been abducted Monday evening and her kidnapper was demanding \$2 million for her safe return.

"We thought it was a prank until we called the phone number," said WBAM News Director Lewis Fryer. After conferring with authorities, the station did as the letter directed and at 3pm announced that "there is a man giving away money at the Hope Hull exit of I-65," which meant that the station had received the letter.

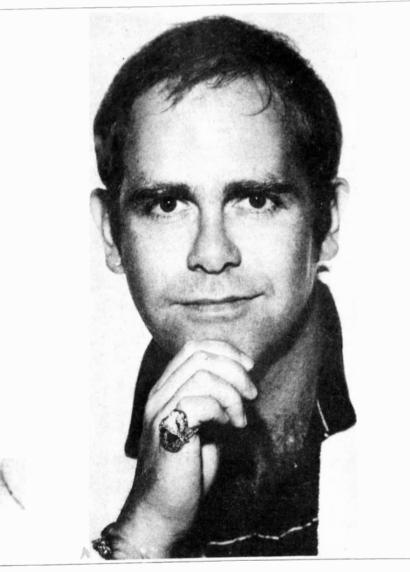
Following this broadcast, the station contacted Sellers (or the FBI agent) and relayed the letter's instructions regarding the ransom drops. At 3:15pm, WBAM was instructed to announce "it's a beautiful day," providing Sellers understood and agreed to the ransom drops.

Dramatic Escape

Meanwhile, unbeknownst to the kidnapper, Mrs. Sellers, having been blindfolded, bound, gagged, and buried up to her neck in the woods near Interstate 65, escaped. Once free, she made her way to the highway where she was picked up and helped to safety by a passing truckdriver.

At 4pm, she held a press conference, describing her kidnapper and her 16-hour ordeal. Knowing that the kidnapper was monitoring WBAM, Music Director Diane Brennan told R&R that the station held off broadcasting this information in hopes that the kidnapper would be captured while attempting to pick up the ransom money. However, such was not the case, and Mrs. Sellers's kidnapper remains at large.

ANNOUNCING THE NEW ELTON JOHN SINGLE "JOHNNY B. GOODE"



OUT NOW!



FROM THE ALBUM "VICTIM OF LOVE"

MCA RECORDS

PRODUCED BY PETE BELLOTTE

MCA-5104

Formicola Named KENR PD

Joe Wade Formicola, PD of Pop/ Adult-formatted WFDF/Flint, MI, has been appointed PD of Country station KENR/Houston. Rick Libby. Operations Director at KENR for the past nine years, had resigned that position to join the sales staff of Lake Huron Broadcasting, owners of the station (R&R 10-26) He and VP/GM Robert M. Chandler reviewed a number of candidates for the position.

Chandler told R&R, "We were flattered by the number of quality applicants for the job. Based on his proven ability enthusiasm, background, and our own gut feeling, we are happy to welcome Joe to the fastest growing city in America. As radio continues to expand its horizons, we felt a knowledgeable specialist is what we wanted in our PD."

Libby added, "Many people were brought in for interviews. Out of them all, Joe was by far the most impressive. He will be a great asset to the company."

Formicola had been with WFDF for the past seven years, handling afternoon drive as well as the PD responsibilities. He told R&R, "WFDF has been one of the finest

stations possible to work at. In a Chandler is something I am look-

way I'm sad at leaving, but the op- ing forward to. I can't wait to get portunity to go to work for Lake to Houston and get the job done." Huron Broadcasting and Bob Formicola joins KENR Dec. 17.

Survey "Unclear" On Home Taping's Impact

The Copyright Royalty Tribunal recently issued the results of its Home Taping Study which investi-gated Americans' home taping habits and what effect (if any) home taping has on the recording industry. Conducted by the William R. Hamilton research firm, the results of the 1500-person nationwide survey were "unclear" as to home taping's impact on the total purchases of recorded music, with 40 percent of the respondents claiming to buy more prerecorded music since they began taping, and an equal number claiming to buy less.

Concern over home taping appears to be somewhat exaggerated, as 57 percent of those who own tape machines said they tape no music at all, and slightly less than

half claimed to have taped no music within the past year. Furthermore, only 11 percent of those polled said they taped music as frequently as once per week.

Heavy Taping From Already-Owned LP's

Of those who tape, most claimed to tape from records they already owned (by far the greatest number), radio and TV, rather than from records borrowed. Among heavy tapers, 12 percent said they taped more than six hours per month from their home record collections, with an additonal 12 percent reporting that they spent slightly more than six hours per month taping from radio and TV sources. Seven percent said they spent over six hours per month taping from borrowed records. However, of those who tape less than two hours per month, 59 percent said they taped from borrowed records.

Interestingly, 26 percent of those surveyed favored a fee added to the price of blank tapes that would provide artists and record/tape companies with revenue from the sales of blank tapes. The majority of those surveyed said they spent between \$5-\$20 per month on prerecorded records and tapes, with 62 percent of the most frequent tapers spending over \$10 per month.

WEA Sets New **Flexible Returns Policy**

Warner/Elektra/Atlantic Corp. has announced a new flexible returns policy, effective December 31, 1979, whereby accounts will be rewarded for returning lower amounts of product to WEA. Under the new system, all gross purchases by WEA customers will earn a returns credit (.9 percent for retailers and 1.1 percent for wholesalers), with a returns charge of five percent to be deducted from the value of all credit issued for authorized returns. If an account does business as both a retailer and a wholesaler, the above percentages will apply to the amount of involvement within each area.

Basically, the new WEA policy utilizes an 18 percent return rate as its break-even point. If an account's returns are lower than 18 percent of its gross purchases, the account receives credit toward future WEA product purchases. If

the returns are above 18 percent, the account is billed proportionately. This policy covers LP and tape product only (new artist releases as well as established hits), with defectives to be entered for credit along with all other returned merchandise.

\$2.5 MILLION SUIT

Black Oak Charges Casablanca Breached Contract

Black Oak Arkansas Inc. has filed a \$2.5 million suit against Casablanca Record and FilmWorks charging breach of contract, fraud and negligent misrepresentation on an agreement reached between the group and label representatives. The group alleges that having obtained their release from MCA Records, they signed "in good faith" a contract with Casablanca. Shortly thereafter, the suit maintains, Casablanca notified the group that they had changed their position and that the signed agreement was nullified.

LP Tracking Helping Sales

Dear R&R:

In reply to your article of an off-air recording of albums. I certainly don't see why tracking of an album is wrong; it hasn't hurt sales in this area anyway. We've tracked LP's on Friday nights for years and since I have been here, sales increased drastically after LP's airplay. We're still pulling in sales from classic oldie LP's. If listeners are staying up until after midnight to tape these albums, then an equal number are listening and buying anyway, because record sales are not suffering in this area at all, and the trend seems to continue in that direction. So, we will continue to track albums as we have in the past.

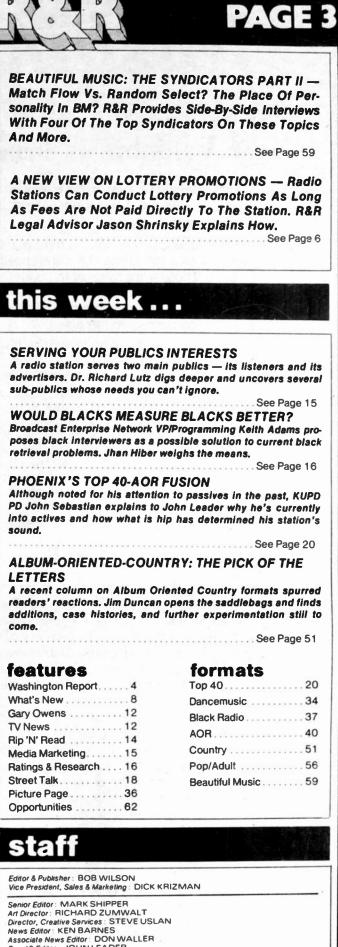
> **Dennis Pryor** MD. KJCK-FM/Junction City, KS

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OPINION LINE

Make your opinions known! Communicate with our industries through the pages of Radio & Records. Write to R&R or take advantage of our Opinion Line, (213) 552-3525, to record your ideas on any industry issue or concern.



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Harte Hanks Communications

box and the tune of his choice will

bounce down from my satellite.

Naturally I don't intend to pay you

or the recording artists or the mu-

sicians for the use of these re-

cordings because I'm helping you promote them."

Not Asking Radio For A

Free Handout

The Congressmen also heard

from Gortikov and others. Gortikov pointed out that sound record-

ings are the only copyrightable works which are not protected. He

also claimed more than half of ra-

dio programming consists of older

recordings whose sales aren't

helped by airplay. He said record-

ing companies spend \$35 million

per year advertising new releases

and would receive only \$16-\$17 mil-

lion in return from radio stations

paying performance royalties.

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down-to-earth testimony



BUT WHO OWNS THE MERCEDES?

Jim Popham described how free

airplay benefits record sales. "In

return, that artist automatically

receives valuable publicity by vir-

tue of the fact that his or her rec-

ord is being brought to the atten-

tion of the entire audience. This type of publicity cannot be bought,

but its value is unquestioned,"

Kaplan testified in her first Con-

How Valuable Is Free Airplay?

Congress Grapples With Pay For Play And hold income for AFTRA and Ameri-In The Process Learns A Little About The **Radio Business**

How a record promotion works. What a tight playlist is. How a record becomes a hit. Even the difference between NAB and NRBA. Those were some of the issues the House Courts Subcommittee learned about Tuesday (11-27) during discussions of H.R. 997, proposed legislation requiring broadcasters to pay for recordings aired.

gressional appearance as NRBA Both NRBA President Sis Kanresident lan (Pres. WAYS/Charlotte) and NAB Assistant General Counsel

The Robin Hood Theory

While record industry representatives maintained that the money is needed to pay artists who aren't justly paid for their talents, Popham urged Subcommittee members not to be "cajoled by a Robin Hood theory." He noted an NABcommissioned Stanford study which claims the median house-

Washington Street Talk

Presidential nominations will go to Kennedy and Reagan, according to a poll conducted by RKO General Broadcasting's Washington Bureau this week. The survey of 60 publishers of major U.S. daily newspapers found that 63 percent believed Ted Kennedy is the strongest Democratic candidate and 81 percent said Ronald Reagan is the strongest Republican.

Big Labor first opposed Rep. Lionel Van Deerlin's rewrite and now they've turned against radio deregulation. A resolution by the AFL-CIO says a vote in favor is a vote against news, public affairs, and local programs. Real concern? Broadcasters will increase automation to increase profits which would decrease jobs for announcers, producers, writers, and reporters.

GROUPS PROTEST FOREIGN LANGUAGE LOSS

Supreme Court Asked To Get Involved In Format Changes

The Supreme Court was asked Monday (11-26) to review a lower court's ruling requiring the FCC to regulate radio stations' formats. Prior to the lower court's mandate, the FCC had decided to let marketplace forces regulate and station management determine formats.

Joining in this week with the FCC. which has previously asked for a Supreme Court review, were NAB, NBC, RadiOhio (licensee of WBNS-AM-FM/Columbus), and WNBS-TV. In their petition, these groups said the mere threat of "locking in" a format will keep broadcasters from trying a "unique" or different format.

The battle over regulation of formats has been raging since 1974, when the courts reversed an FCC decision giving WEFM/Chicago the okay to change its classical music format and demanded the FCC "generally encourage the larger and more effective use of radio in the public interest.

Foreign Language Groups Upset

The Coalition To Save WEVD

claimed this week that foreign language programming would be lost if WEVD-AM-FM/New York is sold to Salem Media. Salem said it will continue to broadcast Yiddish programs on WEVD-FM, but proposed a format change for WEVD-AM. Dennis Rapps, attorney for the Coalition, told the Commission the format change would be devas-tating to WEVD's listeners, whom he characterized as primarily the Jewish elderly on fixed incomes who don't have FM radios and can't afford to buy them.

Challenge To Sale Of WHBI Refuted By Owner

Cosmopolitan Broadcasting Corp.

filed a petition with the FCC last week explaining why it should be

can Federation of Musicians members is higher than the population as a whole

He further claimed the bulk of the funds would go to artists already in the upper income brackets. "The real difficulty," Popham argued, "is an oversupply of performers."

"It adds injury to insult when broadcasters must pay money to the very people who would be willing to pay them, a 180 degree reversal of the free marketplace concept," Kaplan said, explaining that playing a cut next to a commercial for the same artist must be logged entirely as a commercial.

Are Radio And **Records** Divided?

Yes, said record industry spokesmen who said radio is making big bucks. No, said the broadcasters. "Owning a broadcast monopoly," said a record person, "is like having a license to print money." Broadcasters replied, "The art of making music is the art of making money."

Popham quoted a record executive as having said, "If it weren't for radio half of us in the record business would have to give up our Mercedes Benz leases." Rep. George Danielson (D-CA), author of H.R. 997, missed the reference and asked Popham to explain how radio broadcasters could afford Mercedes and not record royalties.

At a previous hearing in Los Angeles. Danielson allegedly asked broadcasters to stop pleading poverty and showing up in cashmere jackets and Gucci shoes when testifying.

allowed by sell WHBI/Newark.

NJ to Unique Radio Group, Inc.

under the distress sale policy. The

SUPREME COURT/ See Page 6

CELESTIAL JUKEBOX COMES TO CAPITOL HILL

Exec Claims Record Industry Conditions Push Need For Copyright Legislation

"Unless Congress gives the sound recording full copyright protection, onrushing technology could eliminate the only source of revenue we have the sale of records." That's what Stanley Gortikov, President of the Recording Industry Association of America, told Rep. Bob Kastenmeier's (D-WI) Courts Subcommittee Tuesday (11-27).

some

To illustrate his point, Gortikov the armchair of his Celestial Jukeasked the Congressmen to imagine' they owned a record company whose catalogue included some really big hits. "Now I come to



Rep. Bob Kastenmeier, copyright hearings Chairman.

you to buy only one copy of each of your records. I plan to deliver this music into every possible American home. With my new technological devices all the listener has to do is push a button in

INTERFERENCE IRRITATES LISTENERS

Five Minneapolis Stations Ordered To Reduce Power

Five Minneapolis area FM stations which began broadcasting from atop the downtown IDS Building last October were ordered last Friday (11-21) to cut power in half or move back to their original tower location. Aural Facili-

ties Branch Chief Larry Olson of the FCC Broadcast Bureau told R&R his office received over 100 complaints from listeners who couldn't pick up other stations because one of the five came booming

The Week In Review

- · House Subcommittee hears from both sides on performers' royalties.
- FCC orders five Minneapolis broadcasters to reduce power.
- Class IV's ask for more power and higher antennas.

• Booth American, having payola problems at WJLB & WMZK/Detroit, asks FCC for clarification of distress sale policy.

 Supreme Court asked to get involved in radio format changes.

• Appeals Court judge says he never intended to close all criminal pretrial hearings.

- Jonathan Hall

through. KQRS, KDWB, KEEY, WAYL, and WLOL were all broadcasting with 100,000 watts, but complied when the FCC ordered them to cut back to 50,000

Opposing Stations File To Revoke Test Authority

Three other stations filed a petition with the FCC to revoke the test authority permitting the Minneapolis five to change towers and increase power. A consulting engineer for WCCO, KSJN and KTIS told the FCC the interference from the overloaded FM receivers was, 'the worst I have ever heard." Ironically, Gary Stevens, Pres. of Doubleday Broadcasting (owner of KDWB), told R&R this was the same engineer who okaved preliminary plans for broadcasts from the IDS building.

Olson expects to hear from engineers supporting the five stations shortly. He adds if engineers can't solve the problem, the FCC may order the stations to give up broadcasting from downtown Minneapolis.

Everybody's Talking About It.



"I Don't Want To Talk About It"

The Sensational New Single From Rod Stewart

Produced by Tom Dowd

on Warner Bros. Records

Booth American Asks FCC To Clarify Distress Sale Policy

Currently undergoing payola and plugola prehearing meetings this week at the FCC, Booth American Co., licensee for WJLB & WMZK/Detroit, asked the Commission to drop hearing proceedings if the stations opt for a distress sale. The way the procedure is set up now, a sta-

tion must decide on a distress sale before its hearing. The Commission can grant or deny such a request. If it is denied, they will go ahead with the hearing. Booth wants to be sure that once it asks for a distress sale the FCC will drop its investigation.

Booth's attorney, Joel Levy of Washington law firm Cohn & Marks, said if the purpose of a distress sale is to increase minority ownership, the license transfer should be as smooth as possible and not complicated by a hearing. Levy is afraid the FCC may use the hearing to look at Booth's 11 other broadcast licenses.

Need For Concern? Editor's Note: When the FCC gave Sonderling's WOL/Washington (which was also under investigation for alleged payola) the okay to sell its station at a distress sale price earlier this month, Chairman Ferris issued a statement saying the Commission's ruling was a narrow one. In addition. Commissioners Jones and Fogarty issued a separate statement agreeing with the decision because "there is no evidence of wrongdoing with respect to the operation of

the other (Sonderling) stations." to music groups he personally "If a multiple owner must ulti-

Midwest Class IV's Want More Power

Comments on increased more power. Here are some of the power and antenna heights • reasons for Class IV's were due yesterday (11-29), and those who filed unanimously supported

mately rebut every issue raised by the FCC even after a distress sale, there is substantially less incentive to avoid whatever protracted proceedings may be required to resolve such questions." evy said. FCC attorneys look for Booth to decide by the end of December. April 15 is the date set for the hearing.

WJLB & WMZK Face **Plugola Charge**

The trouble for WJLB started in 1975 when a Detroit promoter complained that morning DJ Al Perkins was giving too much airplay to music groups he personally at that time, but in 1978 the Detroit Free Press reported that Perkins plugged certain recording groups in exchange for the group playing concerts he produced. The FCC stepped in again and Perkins resigned

In addition to charges of payola and plugola, the FCC wants to know whether Booth lied to the Commission about Perkins's activities and whether the licensee permitted WJLB employees to further their own financial interests.

Supreme Court

Continued from Page 4

proposed sale was challenged by Ethnic Broadcasting Corp. (EBC), a group producing foreign language programs at WHBI, on the grounds that Unique would drop foreign language programming. EBC also alleged that Pablo Raul Alarcon, one of Unique's principals, was unfit to be a licensee because in 1968 he was indicted on payola charges while working at WBNX/New York.

In urging the FCC to okay the sale, Cosmopolitan asserted that Unique has pledged to continue foreign language programming and pointed out that Alarcon was acquitted on the payola charge.

GM Can't Speak Spanish

The Commission also charged that a WMZK Spanish language talk show host plugged dances he promoted and played records by the bands which played at the dances. Since the WMZK GM ad-mitted he didn't speak Spanish, the Commission argued Booth had negligently delegated too much authority to its employees.

Copyright

Continued from Page 4

"We are not asking for a free handout from radio," Gortikov concluded.

Unions Back Performers' Royalties

Both AFL-CIO representative Jack Golodner and AFTRA's Executive Secretary Sanford Wolff supported performers' royalties, saying broadcasters could well afford the fee. Golodner said the bill for blanket royalties would amount to about 1% of net advertising revenues (gross minus agency discount) and quoted former NRBA Pres. Jim Gabbert as saying he could not back up broadcasters who claim they can't afford the price

Closed Courtrooms Stand Relaxed

Judge Says He Never Meant To Close All **Criminal Pretrial Hearings**

One of the lower court judges who ruled that the press and public could be barred from pretrial hearings (Gannett decision) has now issued an opinion which opens the door to hearings on a defendant's competence to stand trial. Judge Sol Watchler of the New York Appeals Court, whose majority opinion was upheld by the Supreme Court last July, conceded in his latest ruling that he never intended to close all pretrial hearings. "If the public is routinely excluded from all proceedings prior to a trial, most of the work of the criminal courts will be done behind closed doors," the judge acknowledged.

Since the Supreme Court upheld the decision, motions to close courtrooms have been filed in over 100 cases nationwide and have been granted about half the time

Ronald Kazda, Chief Engineer, WHBY/Appleton, WI: "(Our) area is expanding at a rapid rate. The community is rapidly outgrowing

our present night time signal (which) would not be degraded appreciably by interference from other Class IV stations." Tim Ives, Pres. WJBC-WBNQ/ Bloomington, IL: "Please grant 1000 watts at night. We suffer manmade interference at night from farmers operating night lights, refrigerators, water furnaces. softeners, pumps, etc., and 250

watts is just not enough. Ralph Bitzer, Consulting Engin-eer, WROZ/Evansville, IN: "WROZ is capable of covering only 32% of the land area within the city of Evansville, and with a more efficient radiation system this would increase to 52%. We need more power and a higher antenna to achieve this increased radiation."

Reply comments on increased power for Class IV's are due December 14

FCC At A Glance

Weather Plays Part In Clear Channel

Proceedings WBT/Charlotte, NC told the FCC that clears are indispensible during weather emergencies like Hurricane David. All of Savannah, GA's radio stations were knocked off the air by last September's storm, but WBT served Savannah and similar communities with local information. WBT urged the Commission to "preserve skywave service which in times of disaster . . . provides invaluable assistance to millions of Americans."

Lotteries Revisited

Exactly what constitutes a lottery is still a prime concern for radio awarded), the element of consideration was stations. The elements of prize, chance, and consideration still apply, but in the following article R&R legal advisor Jason Shrinsky clears up some of the gray areas surrounding consideration. As a result stations may find they can run contests they previously classified as lotteries. Information for your consideration, starting below

decision which has virtually revolutionized the traditional concept of lotteries.

The 1973 FCC ruling resulted from a station promotion whereby listeners were invited to visit a participating merchant's place of business and obtain a "golf classic scorecard." The participant then was re-quired to play 18 holes of golf and mail his or her scorecard to the station. While participants were required to pay a green fee to play the round of golf, they furnished no consideration to the station promoting the contest, but rather the fee (consideration) was paid to the golf course or country club. Winners were chosen using a random draw-

In December of 1973, the FCC issued a ing from the scorecards submitted to the station, with the score playing absolutely no part in determining the winner. The FCC

lacking in that the green fee (consideration) did not flow directly or indirectly from the participant (golfer) to the promoter (station). Therefore, the three essential elements of a lottery - prize, chance and consideration were not all present.

Many stations have shied away from tying a promotion into a county fair because there is an admission charge. The fact that

"On many occasions, stations are invited to participate in walkathons, bikeathons, etc., Can a station tie into such a promotion without running afoul of the lottery laws? The answer is yes, provided that the consideration paid — the entry fee — goes directly to the charity and not to the station.'

found that while the elements of prize and chance were present (the random drawing being chance and the prize being the gift

there is an admission charge to anyone attending the fair will not constitute consideration as far as the station's promotion is concerned. inasmuch as the fee paid for admission (consideration) does not directly or indirectly go to the station. Thus, while prize and chance are involved, there is no consideration present and therefore no lottery

On many occasions, stations are invited to participate in walkathons, bikeathons, etc., to aid specific charities. An entrance fee is charged by the charity to anyone wishing to participate, with a random drawing to be held at the end of the promotion and prizes awarded to one or more lucky participants.

Can a station tie into such a promotion without running afoul of the lottery laws? The answer is yes, provided that the consideration paid - the entry fee - goes directly to the charity and not to the station. By following such a procedure the station is able to accommodate the charity and participate in a significant fundraising activity without colliding with the lottery laws as construed by both the FCC and the Post Office Departent. However, it is always wise to clear all contests and promotions with counsel.

EAGLES THE LONG RUN

FIRST THE ALBUM, NOW THE SINGLE. THE LONG RUN PRODUCED BY BILL SZYMCZYK FOR PANDORA PRODUCTIONS LTD. ON ASYLUM RECORDS AND TAPES.

ANNOUNCING...A very special two-part INNERVIEW of the Eagles... in celebration of their Long Run... Jim Ladd hosts Don Henley and Glenn Frey during the weeks of November 26th and December 3rd. Check local listings for the exact time and date of this special INNERVIEW with the Eagles. Produced by Bill Levey.

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Management: Irv Azoff and Front Line Management

WHAT'S NEW



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Radio Comedy Series Upcoming

"The Sunday Funnies," a weekly comedy series for radio, will be available in January from Barrett-Gorin. The one-hour program features short routines from comedians such as Richard Pryor, Steve Martin, Bill Cosby, Groucho Marx, Carl Reiner and Mel Brooks, and the Monty Python troupe, as well as upcoming comic talent taped live at various clubs across the country. Additional features include a segment devoted to topical humor (subjects range from TV to drugs) and exclusive interviews with top comics

Former NBC Radio regional manager Steve Goldstein, along with Harry Weinger, creator of special programming for NBC Radio, Columbig. Atlantic and Arista Records, will produce the series. For further information contact Barrett-Gorin at 600 Third Ave., New York, NY 10016, (212) 661-4800.

SPARS Elects Officers

The Society of Professional Audio Recording Studios (SPARS) held its first national convention recently.

National Enquirer **Comes To Radio**

The "Lively Wire" consists of five complete news broadcasts per week prepared from material written and researched by the staff of the National Enquirer, which has a circulation of more than five million per issue This radio news service is currently being offered to one AM and one FM station in each city. For further information contact the Communica tions Capital Corp. at the Time-Life Bldg., New York, NY 10020, (212) 245-2870

electing officers and a Board of Directors, as well as adopting bylaws. SPARS was created in June of 1979 to bring competitive recording studios together in an effort to collectively upgrade the quality of the recording industry SPARS new officers are: Sigma

Sound Studios' Joseph Tarsia (President), and Atlantic Studios' David Teig (Secretary/Treasurer), with Regent Sound Studios' Robert Liftin. Criteria Studios' Mack Emerman. Universal Recording Corp.'s Murray Allen, and Record Plant's Christopher Stone serving as Regional Vice Presidents for the East, South, Midwest and West, respectively. Liftin, Emerman, Allen and Stone were all named to the SPARS Board of Directors as well

DESTROY NOT NOT NOT and DALE and GENE and REX and TEX and LASH and WILD BILL and RED and **MONTE and GABBY** and BOB and TOM and even the **LONE RANGER! ON** VIDEO CASSETTE Over 20 different western double features. Available in VHS and BETA II formats. Send \$1.00 for complete catalogue DOTATO \$59.95 each Calif. residents add 6% sales tax Visa and Master Charge accepted ALALPS E

6255 Sunset Blvd., Suite 1019, Hollywood, CA 90028. (213) 464-1406

On-Air Aphex Available

The "Aphex Aural Exciter Model 602," modified specifically for in-line broadcasting, is now available for use by radio stations. Currently being tested on-air by KWST/Los Angeles. WLUP/Chicago, and WZAM/Norfolk, the radio-modified Aphex is available by lease (\$3000 for a five-year period) at the conclusion of which, the unit may be purchased for \$500. Service is free the first year and \$100 per year for the next four years

Having previously been tested at broadcast facilities in Australia, Europe, and Africa, the Aphex Aural Exciter Model 602 reportedly enhances the station's signal, providing greater intelligibility, presence, and detail, while maintaining the music's natural qualities. Furthermore, once the Aphex unit is installed, no additional equipment is necessary either to transmit or receive the Aphex-enhanced signal. Marvin Caesar, President of Aphex Systems Ltd., notes that commercials as well as spoken-word formats can also benefit from the use of the device.

CKLW Purtan Campaign Cops Ad Age Honors

The multimedia promotion surrounding the arrival of Dick Purtan as CELW/Detroit's morning man was selected as Best Regional/Local Marketing Campaign by Advertising Age magazine in the trade publication's fourth annual competition. The campaign was handled by the Detroitbased ad firm of Barkley & Evergreen, with only seven winners chosen from 150 nationwide.

In announcing the winners, Ad Age judge and consultant Leslie R. Wolff said, "The campaign for CKLW radio was considered by the judges to be an excellent example of sound mar-

keting and strong creative implementation

New Year's Dance Party Spans 30's Through 70's

success

"New Year's Dance Party," a pre-programmed five-hour radio special, is currently available from Bonneville Broadcast Consultants. Designed to air in quarter-hour sweeps, the special should ideally be run from 9pm New Year's Eve 'til 2am New Year's Day

The program incorporates popular songs from the 30's through the 70's. including big band favorites, with Guy Lombardo's "Auld Lang Syne" set to air at midnight. "New Year's Dance Party" is being offered on a first-refusal basis. For further information contact Bonneville Broadcast Consultants at 274 County Road, Tenafly, NJ 07670, (201) 567-8800.

Most Firms Holding 7% Wage Guideline

Most companies are taking President Carter's seven percent wageprice quidelines seriously, according to a 414-employer survey by Chicago based Hewitt Associates. Only five percent of the firms surveyed said they were ignoring the guidelines with an additional 19 percent claim ing to take "liberal" exceptions when business needs dictate.

30 percent of the firms regard the seven percent guideline as an absolute and the remaining 46 percent view the guideline as a target, only to be exceeded "in good faith" (and upon the advice of legal counsel). Al-

Storer Stockholders Approve 2-For-1 Split

Storer Broadcasting stockholders approved a two-for-one stock split, effective November 19. Storer stockholders also approved an increase in authorized common shares to 25 million from eight million shares to permit the split.

In addition, Storer raised the dividend 11 percent to 18 cents per share on the post-split shares from the 321/2 cents currently paid on pre-split shares. This increased dividend is payable December 14.

most half (48 percent) of the companies contacted reported they would give smaller raises in response to the strict standard.

However, while only 16 percent of those surveyed said that they would

change their attitude in the guide line's second year, 45 percent claimed increased turnover and employee dissatisfaction as a result of their complicance with the government's policy



In the aftermath of the 1975 FTC ruling regarding home audio equipment power ratings, compact stereo systems, those which contain a turntable mounted atop a receiver/cassette (and sometimes 8-track) combination, have been substantially upgraded. Along with specifying power ratings per channel, manufacturers must provide accurate information as to the range of frequencies at which the stated power can be delivered, the maximum level of distortion, and with what speaker loads.

At least six systems, all of which retail for between \$350-\$750 (less discounts), are now available which are capable of delivering performances equal to similarly priced component systems. These systems are the Hitachi SDQ 9910, the Fisher KS-419, the Imperial C-5100, the Sharp SG-200, the Pioneer KH-8855 and the Panasonic SE-5508



Flavored Beer

The Joseph Schlitz Brewing Co. completed limited testing of its

brau," in Phoenix recently. How-

ever, the company is not saying as

to whether the experimint was a

Racing Up The Charts



With SANTANA "You Know That I Love You" WIFI on WHYN add BJ105 on WFBG 38-36 WFLB on

96KX add 29 KRBE on 94Q 24-19 **KWK 24-16** KSLQ add 30 Q106 add

KTSA add KNOW deb 34 WNOE add **KEEL 38-36** Z98 add Y103 39-34

95SGF add WAYS add KZ93 add **KERN** add KCPX add KRKE-FM 25-19 WCGQ add

14WK add WCIR on WAAY deb 29 WHHY deb 29 WERC add

WANS-FM deb 37 WROV on **KQWB-FM add KENI deb 33**

The Multi-Format Single TL

From The Album "MARATHON" **Bill Graham Management**

on Columbia

Records

Produced By Keith Olsen In Association With Santana And David Devore

WHAT'S NEW

U S. Agencies Eye Chinese Market

Three of the leading U.S. advertising agencies, McCann Erickson Worldwide. N.W. Ayer ABH, and Ogilvy & Mather, have initiated interest in the potentially lucrative Chinese market McCann Erikson claims it is the first U.S.-based agency to meet and do business with the Shanghat Advertising Corp., the government arm responsible for import and export advertising.

Simultaneously, N.W. Ayer announced it would be handling the National Exhibition of China, a three-city show slated to arrive in the U.S. in fall, 1980; and Ogilvy & Mather reported it would be handling all consumer products from the Cantonese region, which will include carpets, brandy and "Temple of Heaven Essential Balm." Ogilvy & Mather also claims to be the first agency to place ads in China since 1949, running spots on Chinese TV for Japanese-based Rado Watch Co.. Mercedes-Benz trucks, and Grundig electronics.

Other major U.S. industries waiting for Chinese clients to run something up their flagpoles are Young & Rubicam. J. Walter Thompson. Compton Advertising, and Doyle Dane Bernbach.

Presley Port Is Liquid Gold

"Always Elvis/Blanc D'Oro" (white gold), a white wine dedicated to the memory of the late Elvis Presley, will be produced and marketed by Boxcar Enterprises Inc., Factors Etc. Inc. and the Frontenac Wine Co. Factors Etc. is the exclusive merchandising agent for Boxcar and the Elvis Presley estate.

Initial production for the commemorative vino is set at 1000 cases per day with International Wine & Liquor Co. to handle distribution exclusively. Plans are for the wine to debut in 25 U.S. markets by the end of November.

"Always Elvis/Blanc D'Oro" is described as a dry, but semi-sweet wine imported from the Frontenac Vineyards in Northern Italy and will retail from \$3.89 to \$4.59 per bottle, depending upon state laws.

AMP Powers Into College Disc Promotion

Alan Weston Publishing, publishers of Ampersand, a monthly magazine that reaches 1.5 million students on 57 campuses, has created a subsidiary company called Advertising, Marketing & Promotion (AMP). The purpose of the new firm will be to aid in the on-campus marketing of records and films. AMP has already helped market the "Animal House" and "Breaking Away" films as well as the "More American Graffiti" soundtrack album and currently employs 75 on-campus marketing representatives.

Bob Frymire, former National College Promotion Director for **A&M Records**. has been appointed Director of Record Marketing for AMP. For further information contact AMP at 1680 N. Vine St., Hollywood, CA, (213) 462-7175.



When & Whether They Like It

The "Voxbox," a TV ratings system that tracks channel changes during programs and commercials plus enables viewers to record their spontaneous response to the material, has been successfully tested in Seattle. Developed by **R.D. Percy & Co.**, the Voxbox is planned for additional testing in either Oakland or Atlanta shortly.

Through the Voxbox, the viewer turns on the TV set, selects the station and fine tunes the picture. The unit also has a button for each member of the household as well as a button for visitors marked "other." Prior to watching, each viewer is supposed to punch their respective buttons.

The most innovative feature of the Voxbox is the 10 keys upon which the viewer can rate the program or commercial being watched. The rating scale ranges from excellent to informative, credible, funny, boring, unbelievable, dumb and zap. When the zap button is depressed, sight and sound are shut off.

What excites agencies about the Voxbox is that the unit can record precisely what viewers are watching 24 hours per day, seven days a week, and provide qualitative data as an alternative to **Nielsen**'s numbers.

FTC GIVING FIRM HEADACHES Anacin To Stop Advertising?

If it loses its current battle with the FTC, American Home Products reported it might stop advertising regular "Anacin" entirely, rather than run corrective advertising. Instead, the company would place all its ad dollars behind "Maximum Strength Anacin," reasoning that corrective advertising would be, in the words of one former high-ranking AHP exec, "ruinous" in today's hotly competitive market.

David McLain. former Vice President of Marketing for AHP's Whitehall Laboratories. told Advertising Age. "If we go out there and tell people what we told them before was not true and that there was no substantiation or proof that we are any more effective than aspirin, I think we are going to raise further questions ... (and) many consumers might agree that we are not as effective as aspirin." AHP's proposed action awaits the full FTC commission's decision regarding \$24 million of corrective advertising assigned by an FTC administrative law judge in 1978.

Consumer Ad Complaints Decline in '79

Consumer complaints against false or misleading advertising are down. In fact, they're at the lowest point they've been at this decade. According to the latest poll conducted by **Opinion Research Corp.** for the **Council of Better Business Bureaus**, eight percent of those consumers claiming to have been "cheated or deceived" blamed advertising as the culprit in 1979, compared to 14 percent in 1973 and 17 percent in 1970.

On the other hand, while complaints against advertising declined, apparently so has craftsmanship, as gripes concerning defective products and services rose to 34 percent of the total registered. In contrast, the 1976 poll showed 22 percent of the consumers were unhappy with defective products.

As might be expected, the most frequently named target of consumers' wrath was the perennial leader — auto parts and repair — with 22 percent of those polled reported feeling gouged when they drove away from their dealer or mechanic.



Loring Fisher

Fisher To Head Newly-Formed Lomar Associates

Loring Fisher has been named President of Lomar Associates, a newly-formed division of Gwenith Gwyn Inc. Fisher most recently served as Executive Vice President of Bonneville Broadcast Consultants.

"I look forward to sharing my knowledge and expertise for the strengthening of radio broadcast activity as well as pursuing other related endeavors," commented Fisher. He added, "As the technology advances and operating expenses continue to creep upward, radio stations as well as their clients have to consider alternatives to present ways of doing business. This is where I can and will be of help."

Lomar Associates will provide marketing services for communications and information systems, as well as offering consulting services to the broadcast industry. Lomar Associates may be contacted at P.O. Box 124, Montvale, NJ 07624, (201) 664-3637.

Caldwell Named VP/Black Music Mktg. At WEA

Henry Caldwell has been appointed Vice President of Black Music Marketing for the Warner/ Elektra/Atlantic Corp. A 17-year veteran of the record industry. Caldwell most recently served as National Director of Marketing for Special Markets at Atlantic Records. He will be located at WEA's Burbank offices.

In making the announcement, WEA President Henry Droz said, "Hank Caldwell's extensive background in all phases of record marketing and retailing, plus his proven administrative abilities will provide WEA the decisive and creative leadership which is essential to our Black Music Marketing game plan for the 80's."

Pollei Named Dir. Of Sales & Mktg. For Bonneville David Pollei has been named Director of Sales and Marketing for Bonneville Broadcast Consultants. Pollei joins Bonneville from his post as Vice President/Network for Torbet Radio, having previously held posts at WCLR-FM/Chicago, KMBR-FM/Kansas City, KMBZ/Kansas City and KSL/Salt Lake City.

Killeen Named VP/Creative Operations At CBS Int'l

Dennis Killeen has been appointed Vice President of Creative Operations, West Coast for CBS Records International. Most recently West Coast Director of Creative Operations for the firm, Killeen previously served as Director of Marketing for CBS Disques, France, having joined the label in 1974.

In his new post, Killeen will be responsible for product management, publicity, promotion, A&R and direct liaison with the label's New York-based creative operations staff on behalf of West Coast artists and managements.

'DREAMS' COME TRUE

THE SINGLE "I STILL HAVE DREAMS" RICHIE FURAY

Z93 22-18 940 4-2 KSLQ add 32 **KNOW 2-1** WTIX deb 38 Y103 add 95SGF add

WBBQ 9-9 WHBQ 21-19 KZ93 add WTSN add WAAY add KQWB-FM add 37 WRBR add

Q105 on CKLW on KBEQ on KIMN on Q106 on WHYN on Z98 deb 36 WSGN 27-26 WSKZ 26 ©1979 Elektra/Asylum Records 😨 A Warner Communications Co. Printed in U.S.A

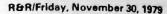
WRJZ 29 WNOX deb 27 WKIX on WAYS on WVIC on KRKE-FM 30-28 WHHY 29-25 WERC 25-23 WFOX 27-24

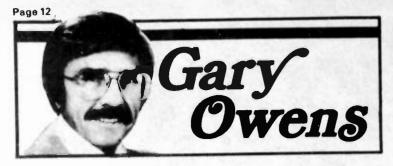
WCGQ 30-27 WSEZ 36-33 WANS-FM 26-21 WSPT 25-21 KSLY 24 **KYSN** on KDZA 30-26

FROM THE ALBUM



O PRODUCED BY VAL GARAY **ON ASYLUM RECORDS** * asylum





Students from some 50 colleges attended the 4th annual IBS West Coast Convention in Los Angeles last week . . . and they were foolish enough to have

KLA of UCLA was the host broadcast station, under the marvelous guidance of Greg Barbacovi and I'd like to reprint part of his greeting to the hundreds of future broadcasters nurgling at the Biltmore Hotel.

Therewith:

"We are facing a difficult time in the music and entertainment industry. May of us will soon be trying to enter a job market that has been forced to tighten its belt. You have reason to be optimistic about your chances however. By your attendance here you are demonstrating the enthusiasm needed to break down some of the closed doors you will face. Listen to the info being discussed at the seminars, don't be afraid to ask people questions. mingle with people from other radio stations, try to learn something from everything you do this weekend, and you will return to your college station a better broadcaster! Isn't that what it's all about?" Well put, Greg. I know I learned several things . . . A) That college broadcasters are a lot brighter than we were at the same time several eons ago. B) The girls in broadcasting are much more talented and prettier than in the days of silent radio. C) I also learned not to park at the lot across the

me as the keynote speaker. street from the Biltmore Hotel - it cost me 75 cents for every 20 minutes - however, I did have an opportunity to witness the Wino Festival in Pershing Square . . . plus watching the old codgers barfing and feeding the pigeons (if you looked closely, you would notice they were feeding the winos to the pigeons!).

> The convention program included discussions on news and wire services, management, principles of programming, internships being the best way to get your foot in the door of a professional radio or TV station. women in broadcasting, trade papers and how valuable are they, and the art of radio production and promotion which included a panel of Bobby Ocean of R&R and KHJ, Carl Dameron (KCPK), and Ernie Anderson, the promo voice of ABC-TV. (Ernie is rumored to have made over \$800,000 last year just doing announcements for the network.)

I missed the panels on how to change your socks during a 15 second jingle . . . the session on the size of your amplifier is not important, and the significance of euthanasia to certain salespeople.

Special kudos to Manny The Bean" Pacheco, KLA's General Manager, for letting me eat my boutiniere at the keynote luncheon.



Movies Good Moves As CBS Wins Week, ABC Third

Propelled by a blockbuster movie attraction each, CBS and NBC shot past season leader ABC in the Nielsen race for the week ending Nov. 25. CBS, whose telecast of "Oh God" was second for the week, won over all with a 19.8 average rating. NBC, with its "Smokey & The Bandit" presentation edging the Burns and Denver flick 31.8 to 31.7 in the ratings, escaped the cellar and gave CBS a good race, ending up in second with a 19.3. ABC, with good series strength (eight regular shows in the top 20), had no hit special programming and finished with 17.8.

The two hit movies were followed closely by "60 Minutes" (CBS), which had a 31.6 ratings, just missing the top. Next were 4) "Three's Company" (ABC) 5) "Angle" (ABC) 6) "Dukes Of Hazzard" (CBS) 7) "Happy Days" (ABC) 8) "Dallas" (CBS) tied with a CBS "Charlie Brown" Thanksgiving special, and 10) "Real People" (NBC), in its strongest showing and debut top ten appearance.

Bob Hope proved his collegiate appeal is still strong by finishing in a tie for 11th this week, "Bob Hope On Campus" (NBC) in a dead heat with ABC's "Taxi." Following were 13) "Little House On The Prairie" (NBC) 14) "M*A*S*H" (CBS) 15) "Turning Point" (CBS) 16) "Vega\$" (ABC) 17) a tie between "Archie's Place" (CBS) and "Charlie's Angels" (ABC) 19) "Eight Is Enough" (ABC), and 20) "Love Boat" (ABC).

"Archie's Place" beat "Mork & Mindy" once again, but that battle hasn't long to go. ABC announced several midseason schedule shufflings, with "Mork" returning to its orginal Thursday 8pm time slot. "Lavern & Shirley," which held down that time period this season after dominating Tuesdays at 8:30 for years, will now move to Mondays, a weak night for ABC. Another significant move has "Angle," which moved to Tuesday this season and has performed strongly (No. 5 this week), shifting to Saturday. More changes are expected

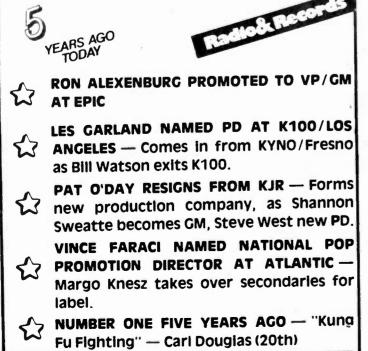
VIDEOSCOPE:

ARBITRON TO PRODUCE HOME VIDEO STUDY: The Arbitron Co.'s TV division and Video Probe Index, a cable TV research firm, have announced plans to produce a joint survey of the "new electronic media;" i.e., any use of the TV set beyond conventional TV broadcasting. The survey will poll 9000 cable, pay cable and non-cable subscribers in the top 25 markets with viewing data, consumer data, and various individual breakouts to be released in Spring 1980 ... VIDEO "WISH BOOK" DEBUTS: Warner Cable Corp. and its new partner the American Express Co. will unveil a new marketing concept called the "Video Catalogue Channel" in Columbus, OH and Reston, VA in time for the '79 holiday season. Described as the "first time that a separate cable TV channel has been reserved solely for the purpose of merchandising," it will display seven groups of products from the American Express Christmas catalog in five-minute intervals so that current Warner Cable subscribers will be able to shop from the convenience of their own homes ... TOP TEN VIDEO PROGRAMS FOR NOVEMBER '79: According to Videography magazine, the ten best-selling video programs for November were 1) "M*A*S*H" (20th Century-Fox/Magnetic Video), 2) "Butch Cassidy" (20th/Mag Vid), 3) "The Story Of O" (Allied Artists/Allied Artists Video), 4) "Patton" (20th/Mag Vid), 5) "The African Queen" (Viacom International/Mag Vid), "Flesh Gordon" (Vanguard Productions/Media Home Entertainment), 7) "Deep Throat" (Plymouth Distributors/Int'l Home Video Club), 8) "The Sound Of Music" (20th/Mag Vid), 9) "Debbie Does Dallas" (Gale Enterprises/VCX), and 10) "Carnal Knowledge'' (Avco Embassy/Mag Vid). VHS wins the format battle again with 72 percent to Beta's 28 percent

ERR WAVES

BY BOBBY OCEAN





Savannah Explodes



WIFI add **Z93 29-25** 94Q 9-8 **KBEQ 39-38** WGCL on WOKY add **KEARTH add KFRC** on KJR deb 26 KIMN on KOPA deb 30 WBLI add WICC add Q106 add WHYN on WKEE deb 32 **KNOW 15-12** WFMF add Z98 30-24 WAPE add 27 **BJ105** on

WSGA 16-15 95SGF 5-3 WBBQ 20-13 WHBQ on 92**Q** add WSKZ 15-14 WRJZ deb 34 **WNOX 14-12** WAYS deb 34 WRVQ add **WAKY 30-26** KOFM add **KZ93** on WMEE add WOW add 92X on

NATIONAL SUMMARY

Same: 14 Down: 0 Adds: 21 Average Move: +3

KERN add Y94 19-11 **KING on** KJRB deb 28 **KTAC add** KRUX deb 40 KORL on WLBZ on K104 32-24 WEEO add 14WK deb 40 WCIR 28-26 **WAAY 4-2** WHHY add G100 add KX104 30-26

WFOX 16-13 WCGQ 16-11 **WSEZ 40-34** WANS-FM 18-15 WROV deb 27 CK101 deb 33 WKXY 23-17 **KQWB-FM 20-18** KKXL deb 26 WAKX add WSPT 27-22 **WRBR** on **KENI add KSLY** add **KCBN** on KBDF deb 29 **KBOZ 30-27 KOOK** on **KFXD 26-20 KRLC 12-9**

TOM JOHNSTON "Savannah Nights"

Produced by Ted Templeman



on Warner Bros. Records

......

JUDIE TZUKE **"STAY WITH ME TILL DAWN**"

Page 14

A CLASSIC!



92Q HB	-29	WGA	D 26-21	
WRJZ 3	2-28	G105	26-23	
WSM-FI	M HB-27	WVLL	38-33	
WALG 3	85-31	WLEQ 44-38		
WAUG HB-28		KTOQ 24-20		
WGSV 30-25		KCPI 29-19		
	ALSO	D ON		
ково	WQTC	KJAS	KLEE	
KSKG	WDUZ	WANS	KOKK	
KGMO	KVOX	WGNI	KCLD	
WDBQ	KKXL	KWEB	WLOL	
WRIG	KFIV	WEBC	WILS	
WIFC	KBDF	KSTT	WKWK	

FROM THE ALBUM "STAY WITH ME TILL DAWN"





Time To Simple Up!!

Gordon McLendon knows how to uncomplicate issues and it's time some of 'em were.

Remember how hopelessly we were enmeshed in Vietnam for so many years like Brer Rabbit stuck to the tarbaby? He had the answer to that. Easy to understand. Simple. Tidy.

"You send some ships to Vietnam." the Old Scotchman explained. "Put all our people in the ships. You bring the ships home."

How much simpler could it be? See, everyone was floundering in confusion, worrying about complications, lost in a maze of interdependent variables . . . Gordon just cleared the air with about two dozen words.

Isn't that the kind of problem solving we need now? You bet. Who's Gordon McLendon?

Nobody really knows. Even he wonders at times, I believe. But if you really don't know. McLendon is either the inventor or co-inventor of the Top 40 format, or the first person to successfully steal the idea from about 23 people who claim they thought of it first . . . and he got successful in radio by using his imagination and his impressive Power of Simple Thinking.

Until McLendon there was no clear understanding of the basic principle of winning radio. It took him maybe eight minutes to figure out that if you could determine what people liked to hear, then put that on the radio, people would listen to your station.

That was a break through in its time and left lots of McLendon's competitors bloodied in the backwash.

How can we apply the McLendon Principle of Simple Thinking to those issues that baffle us as Christmas approaches? Certainly not by telephoning his impressive ranch in Texas and asking for the answers. Were we to do that, and interrupt him, causing him to lose count of his money, he might become wrathful. We'll have figure this out ourselves.

Take The Ayatollah . . .

That's the hardest thing I can think of, so let's tackle that. What would the Principle of Simple Thinking produce, applied to the circumstances (as of column deadline) in Iran?

How 'bout diguising 300 people as the Ayatollah and airdropping them to confuse things? Too complicated. Sneaking through the Tehran sewer system, tunneling up into the U.S. Embassy for a rescue? Take too much planning. Getting the Walt Disney Studio to stage a grand diversion such as The Apparent Return of the Messiah? There'd be too much time lost as actors competed for the Big Part.

Jeez. This simple thinking isn't so simple.

How would McLendon do it? (That's what his competitors used to sit around asking. They never could come up with the answers either. I

I can't do it. I give up. Only possible solution is to telephone McLendon and ask. ((TIME PASSES)) Heck. I called. He isn't home counting his money. He isn't home doing anything. He isn't home and I'm right up against deadline. Why did I have to choose so complicated a subject as Thinking Simple?

Can you give a simple answer to that?

.... Here, Have A Heart . . .

MONDAY DECEMBER 3: Medical accomplishment of the first magnitude one dozen years ago, when Dr. Christiaan Barnard performed the world's first human heart transplant, keeping the patient alive eighteen days in the South African hospital in 1967.

Medical report from the olden days: on this date in 1887 the British medical journal "Lancet" published a report on marijuana, concluding that "Indian hemp, night and morning and continued for some time, is the most valuable remedy met within the treatment of persistent headache."

As each of us knows, it is physically impossible to see Uranus without some optical device. To see your what? The planet was discovered by John Flamsteed on this date in 1714.

Approaching one more topic from behind, you remember when "Saturday Night Live" had that controversial skit about Claudine Longet shooting skillers? You remember prior to that she'd been married to a famous singer? Well. he has a birthday today. Andy Williams is 51.

Racer Bobhy Allison turns 42 without braking.

Illinois became a state in 1818. That was the year Congress decided to start adding stars to the flag for new states.

South Of The Border . . .

TUESDAY DECEMBER 4: Somewhere down there in the land of No Extradiction. financier Robert Vesco observes his 44th birthday, still much wanted by U.S. prosecutors for Serious Cheating and other crimes. Former Lynyrd Skynyrd guitarist Gary Rossington hits 28. The Beach Boys' Dennis Wilson reaches his 35th. Chris Hillman becomes 37

People in London were wearing gas masks if they had 'em. 27 years ago today, as the three weeks of the Great Killer Smog began in 1952. It eventually killed an estimated 4000 people.

Drink Hard, Speak Softly

WEDNESDAY DECEMBER 5: Secret places where people went to drink illegal liquor during America's Prohibition years were called speakeasys. It was on this date in 1933 they opened up legally, as the nation ended 14 years of the "noble experiment" which had created a nation of lawbreakers quite similar to today's marijuana situation.

The Stillson wrench is named for its inventor, who patented his "screw wrench" on this date in 1976.

Little Richard turns 47. Jim Messina becomes 32, and Walt Disney didn't make it but would have been 78 today.

Speak Into The Tube

THURSDAY DECEMBER 6: 102 years ago today Thomas Edison made the world's very first audio recording. on he spoke the words "Mary had a little lamb" into his device in 1877.

Steve Alaimo is 39. In 1492 Columbus sighted Haiti, one of the many places he found during his great search for China, none of which were.

Long Before Sony And Toyota . . .

FRIDAY DECEMBER 7: Thirty-eight years ago this morning a bunch of airplanes showed on American radar in Hawaii, and it was decided the nearly-200 blips were ours. They weren't. They were Japanese blips, come to bomb Pearl Harbor. The infamous attack took about 2300 lives and drew the United States into World War II. Johnny Bench is 32. Ellen Burstyn 47 and Harry Chapin 37.



Defining Your Markets

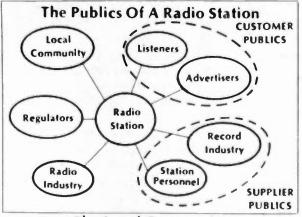
ne of the first steps in any successful marketing program is a careful specification of the people or organizations to whom you are directing your marketing efforts. For radio, the basic marketing problem is a bit more complicated than that faced by the typical marketer of consumer goods and services. This is because radio has two distinct customer groups listeners and advertisers. Furthermore, these two groups are not unrelated to one another; your success in marketing to the latter group will depend, in large part, on your success in marketing to the former. Most marketers have only one basic customer group (i.e., end consumers of their products) to which they must cater. So, media marketing presents a relatively unique marketing problem which requires a sophisticated approach in order to ensure market success

The Concept Of Publics

V hile your immediate customer markets are of most importance in guiding your marketing effort, there are also other groups of people which you care about, even though you don't "sell" anything to them directly. The existence of these related groups has given rise to the notion of "publics" to which the marketer should be responsible. The most important publics to any marketer are the customer publics, as mentioned above. The two customer publics for radio are always made up of at least two subgroups - (1) current listeners and potential listeners, and (2) current advertisers and potential advertisers. There are also other possible "subpublics" or segments within the customer publics, and we'll take a look at these in more detail later

The Record Industry Public

What are some of the other relevant publics for a radio station? There are probably more than you realize. One obvious one right now is the record industry. Music-oriented radio is obviously heavily dependent upon the recording industry which supplies the basic music product. The record companies, on the other hand, rely on radio airplay to help generate demand for their products.



The Local Community

adio, as a local medium, forms an integral part of the community within which it broadcasts. While (it's hoped) many local people will actually be listeners and/or advertisers, many others will not. Yet radio, as a local business enterprise, is ultimately responsible to these nonlisteners and non-advertisers. This is generally known as the need for "corporate social responsibility " The station must be perceived as a 'good citizen" by individual and organizations. Like any business, a good public image is part and parcel to a radio station's long run survival and profitability. Generally, radio seems quite active on this dimension, participating in local charity drives and the like. Occasionally, however, there are examples of how not to build good public relations - for example, last summer's radio-sponsored disco debacle at Comiskey Park in Chicago (Another example where good public relations may be important is in maintaining a good working relationship with those record stores that provide you with sales information)

Regulators

The notion of public responsibility is in many ways formalized by the FCC, FTC and other regulatory bodies. Obviously, radio is a powerful medium, and due to its inherent relationship to one of our basic Constitutional rights free speech — many interest groups and individuals have strong feelings about how radio should be operated. Thus, it is imperative that

"Radio has two distinct customer groups — listeners and advertisers. Most marketers have only one basic customer group to which they must cater. So, media marketing presents a relatively unique marketing problem which requires a sophisticated approach in order to ensure market success."

ut there is currently a rather acrimonious В relationship between the radio and record industries, even though they are mutually dependent on one another. Some record industry people place part of the blame for the recent sales slump in prerecorded music on radio stations which play uninterrupted albums. While this would appear to be only one factor, and possibly not a very important one, in the general sales decline, it nevertheless indicates a need for the radio industry to "market" itself to its socalled "sister industry." By so doing, the synergistic relationship between the two will not be further damaged. If the record industry were suddenly to come to regard the radio industry as a competitor rather than a working partner, the consequences for radio and for records could be disastrous. Thus, the record industry constitutes a crucial public for radio.

radio do a good job of representing itself before the regulatory public - consisting of various agencies and legislative bodies - in order that rules and regulations not reflect inaccurate views of the industry. Here, industry trade associations are perhaps the most efficient means of marketing to this public, although individual stations can also be very effective. I was quite impressed by the radio people who gave testimony before Representative Lionel Van Deerlin's Subcommittee during consideration of the rewrite of the Communications Act. Let's face it - regulation is a fact of modern marketing life (many top corporate officials estimate that 50-75% of their time is spent in dealing with laws and regulations), so the prudent media marketer accepts that constraint and attempts to be sure that the inevitable regulations are as meaningful and beneficial to the public as possible.

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Station Personnel

One important public that many marketers overlook is their own staff. People are what make an organization work, and can be viewed as the "supplier" of the necessary human resources. Therefore, you must do a good job of "marketing" to this "internal" public in order to ensure a successful effort in reaching your "external" publics. This means a good two-way flow of communication between management and subordinates.

erhaps most critical is the need for a symbiotic relationship between sales and programming - we're all in this together, gang! Also critical is the acceptance of station goals and objectives by your air personalities. In many respects, the air personalities represent the station's personality as far as the listening public is concerned. If you have an unhappy jock on your hands, you have a problem. Those of you who saw "WKRP" a few weeks ago will recognize the problem immediately - in that episode, Dr. Johnny Fever advocated that listeners dump their garbage on the City Hall steps in order to vent their frustration over an ongoing garbage strike. Obviously, this idea was not exactly the sort of thing that appealed to station management. The problem was eventually worked out, I imagine -I'm not sure, because at the height of the crisis, Loni Anderson entered the scene, and my mind went blank

The key point is that a successful marketing effort relies on a true team effort up and down the organizational ladder, and you must do your best to "market" the marketing concept to everyone involved in serving your other publics.

The Radio Industry

he remainder of the radio industry constitutes another public of which the station must be cognizant. Obviously, the local radio industry is in some sense a "competing" public, but it also is a complementary group. Your station's talent has to come from somewhere, and that often means other stations. Thus, to the extent that your station has a relatively high degree of stature in the industry, either locally or nationally, you can expect to attract better talent. Major market stations have a natural advantage on this dimension, but some major market stations have better "images" in the industry than others. It is not wasted effort to market your station to the industry - most people would prefer to work for a station that is perceived as progressive, dynamic, successful, etc. So, creating industry awareness of your station, what it stands for, its successful ventures, etc. is important. That perhaps explains, at least in part, why there is a waiting list to become an R&R reporting station. Nothing like a little national visibility to boost a station's stature and morale.

Summary

This was a brief look at some important publics for any radio station. There may be others which I didn't consider here. And within each of the ones I did mention, there are likely to be subpublics. It is up to you to ascertain those for your own market. Next week, I'll deal with the specification of sub-publics or segments within the two key customer publics — listeners and advertisers.

Dr. Richard J. Lutz is Associate Professor of Marketing at UCLA's Graduate School of Management, and an acknowledged research and marketing expert. To direct questions to Dr. Lutz, call R&R at (213) 553-4330 or write to Radio & Records, 1930 Century Park West, Los Angeles, CA 90067.





"I would tend to think that the personal placement and pickup of diaries would be best, with blacks doing the placement and retrieval."

Interview With Keith Adams Of BENI

One of the most influential radio programmers in the country is Keith Adams, VP of Programming for Ragan Henry's Broadcast Enterprises Network, Inc. Adams is in charge of the programming efforts of the BENI stations in markets such as Tampa, Atlanta, Cincinnati, Charlotte, and Jacksonville. With BENI being one of the largest, if not the largest Black-owned group, R&R thought readers might be interested in the thoughts of Keith Adams regarding the state of radio research these days.

Telephone Retrieval

R&R: How do you feel about the way Arbitron currently measures black listening with the Telephone Retrieval method?

ADAMS: I've always been against TR for two reasons - first, Arbitron came up with the Telephone Retrieval technique after research that was conducted in the late 60's. This was a turbulent period in the relationship between blacks and whites, and I don't think that in the 70's you have the same attitudes and perceptions that were operational in the 60's. As a result, I don't think the results of the TR research is valid in the 70's. Second, I don't think you can mix apples and oranges.

R&R: Mixed methodologies, diaries, and Telephone Retrieval?

ADAMS: Exactly. I think that when you have a white female calling a black household and talking to every member of that family you may be getting what the family wants you to know, not necessarily what the truth may be.

R&R: Would you feel that TR might be more workable if the interviews were at least conducted by black personnel?

ADAMS: That might help, but it isn't the whole answer

R&R: What is?

ADAMS: That's the problem, I'm not sure what the solution is.

B&B: In the interview I did with **Bick Aurichio** for the Ratings Report, Rick mentioned a differential survey technique, the augmented diary. Could this be an improvement over the current TR method?

ADAMS: The only difference between that and the current method is that with the "augmented diary" the respondent would have a diary and would be walked through the diary several times a week with a phone call from Arbitron. I don't see any difference between that and TR, because you still have the same built-in bias in terms of the people (non-ethnic) who are calling the blacks. Now, if you have a black voice calling with the augmented diary system you might have a little better response rate.

R&R: Is there another aspect to the problem of getting good data on black listening habits?

ADAMS: It is my opinion that blacks are especially sensitive about their privacy. That's one reason why there is a higher percentage of unlisted numbers among blacks. They don't want to be hassled, and to be "found" usually means something bad.

R&R: What does that bode for the spread of Arbitron's Expanded Sample Frame technique (whereby unlisted numbers are sampled) around the countru?

ADAMS: At least as far as blacks go, I would imagine it means the privacy factor will cause them to not want to cooperate with a firm that has found them when they have an unlisted number. This could mean, I suppose, a problem in properly sampling black listening in the 80's.

R&R: As we look to the 80's, what do you think might be the best way to properly sample black listening inputs?

ADAMS: I would tend to think that the personal placement and pickup of diaries would be best, with blacks doing the placement and retrieval. I would hope that Arbitron will at least look into this possibility.

Arbitron's Main Problem

R&R: What would you say is Arbitron's main problem in dealing with Black radio?

ADAMS: They have no sensitivity to black audiences, thus they have no feel for how to measure the medium.

R&R: How can Arbitron best obtain a feel for the black listener?

ADAMS: I guess the best way would be through black broadcasters, although we may not know sometimes we're too close to the forest to see the trees

R&R: Does the telephone's intrusiveness you alluded to earlier also apply to your thoughts about the new Burke service?

ADAMS: If Burke goes to the extent of hiring and using black interviewers, then OK. If not, they also have the built-in bias and need to look at hiring black staff in order to improve respondent cooperation among blacks.

Qualitative Research Needs

R&R: How do you feel about the state of qualitative research as it applies to black audiences?

ADAMS: There is a great void in black audience qualitative research. This is largely because the ad agencies do not recognize the significance of black buying power in this country.



R&R has received a flood of favorable comments and requests for more copies of our first comprehensive Ratings Report. Many are asking "Will there be another R&R Ratings Report in the near future, and if so, when will it be out?

Yes, there will be another Ratings Report. R&R will compile another volume after the results of the O/N '79 sweep are available, and our report on all 90 syndicated markets will be out to you before the start of the Spring '80 survey. Extra copies of our first Ratings Report are available from R&R for \$12.50 per copy.

Week In Review

Extended Measurement Decision Due In **Top Three Markets**

By the end of this week, broadcasters in New York, L.A., and Chicago must decide whether to approve the use of extended measurement surveys in their markets. If a majority of Arbitron subscribers approve the longer sweeps, the markets would be measured continuously beginning February 28, 1980. If one of the top three markets should not go for the continuous sweeps, Philadelphia and/or San Francisco will be given the opportunity to approve the longer surveys, with the same February '80 implementation date.

RAM Reorganizes, John Patton VP/GM

RAM Research will soon officially announce that John Patton, formerly VP of Marketing. is being elevated to take charge of all day-today operations of the San Diego-based ratings firm. Jack McCoy will now be concentrating on new product development for the company. Patton told R&R that he was going to see that "our people know how vital it is that everything be absolutely properly done." Patton stated that RAM finances "just aren't a problem," and that he intended to see that RAM became "very aggressive in client service."

R&R: What are the most important areas of qualitative research as applied to Black radio and black audiences?

ADAMS: Most vital to us is perceptual research which measures the feeling of black audiences for the way Black stations sound. Are we running the right features, the right music, the correct sound from our personalities? The second key area deals with product usage from the black audience point of view. There is no research on black consumerism

Music Research Efforts

R&R: What type of music research does your group use to measure black listening preferences?

ADAMS: Currently we use store sales and gut feelings to judge music movement. However, in Charlotte next year we will be starting to use passive research done in a twofold manner. We hope to sample 110 respondents per week by mailing them a list of songs about which we will ask their preferences. Later, when we call these people we'll play songs down the line to clarify any tunes they may not be familiar with. If this technique proves useful in Charlotte we'll expand our efforts to other markets.

Into The 80's

R&R: As we head into the next decade, are there any special concerns you have with regard to Black radio?

ADAMS: Two major concerns. First, that Black radio may be pre-empted by general music radio. Second, that the threat of computerization will kill our sales efforts. If it gets down to ratings only, as opposed to the "response" pitches we now use, Black radio may not be able to survive.

Jhan Hiber, formerly a management employee at Arbitron. serves as R&R Research Editor. Call Jhan with any questions you may have regarding radio research and ratings.



EPIC HEATS UP WINTER AIRWAVES



PAGES "I Do Believe In You" All These Stations Believe It:

WIFI on	WCIR on	WCIL on	KMKF on
KBEQ 39	WRKR 39-36	KYGO on	WIFC on
KFI on	WGBF add	KJOY on	KUHL on
KNOW on	KSLY 18-16	K PLZ on	KCAP on
WNOE add	KYSN on	WEAM on	KRPL on
WISM 18	KDZA deb 30	WCSC on	KYLT on
WOW add	KQDI on	KJAS on	KALE on
KHJ 21	KFXD 29-23	KJMO on	KYYA on
KERN on	KPAM on	KLZR on	KBBK on
KRUX on	KEWI on	WSKG on	WEFM on
KRQ deb 39	KASH on	KJCK on	



REO SPEEDWAGON "Only The Strong Survive" Showing Strength At These Stations:

96KX 26-24 Z97 add 26 KRBE add KWK 7 WGCL on KUPD 7-6 WBBQ on KX104 on



IAN GOMM "Hooked On Love" These Stations Are Hooked:

KNOW on KTAC on WCIR on FM99 on KQWB-FM on WRKR on KFXD add WEAM add

SHIPPING DECEMBER 4th DAN FOGELBERG "Longer" MOLLY HATCHET "Flirtin' With Disaster" FABULOUS POODLES "Man With Money"









"Third Time Lucky" FOGHAT



Third Time Lucky (Bearsville/WB) 67% of our reporters on it. Moves: Up 62, Same 26, Down 0, Adds 33, including WXLO, CKGM, WGCL, KEARTH, KJR, WTRY, JB105, WSGN, WLAC, KWEN, KRSP. See Parallels, charts at number 30.

Produced by Foghat & Tony Outeda



On Bearsville Records

Manufactured and Distributed by Warner Bros. Records

At MCA Records Denny Rosencrantz has assumed new responsibilities but not a new title. Denny remains as VP of A&R with the additional duties of overseeing promotion, which is still headed by VP of Promotion Larry King. Now instead of reporting to Stan Layton, the promotion department of MCA reports to Rosencrantz.

After a glowing review from KPRC/Houston's PD Jack London in last week's News/ Talk section (R&R, 11-23). Anita Martini has moved across the street to KULF/Houston. Anita is the first woman Sports Director in a major market, and will now be the first woman Sports Director to move from a News/Talk station to a music station in a major market.



Where Are They Now Department

With Bob Pittman officially leaving WNBC/New York this week (see Page 1) we thought it would be nice to track down his former WNBC GM Charlie Warner. Where is Charlie now? He's teaching Communications at Southern Illinois University.

Kendall To Get Loop?

STREET TALK.

The rumors have been flying that WIKS/ Indianapolis Assistant Station Manager Charlie Kendall will exit Indy for the Windy City. Ever since Jesse Bullet left, speculation has been strong that Kendall would be WLUP/Chicago's new PD. When Street Talk reached Charlie in Indianapolis, he declined comment.

Both WIKS and WLUP are owned by Heftel, but we bet the rumor has more basis than just that fact.

20th Century-Fox has strongly denied the rumors that it will be closing in January. Further, RCA, the company that distributes 20th, dismissed the reports as, "absolutely untrue."

Street Talk hears that Bill Todd, former programmer for KPRI/San Diego, KRLY/ Houston, and WDAI/Chicago, is about to join the promotional ranks. Look for Todd to become part of the Bly Hakim Organization, presumably as that indie promo firm branches out to serve AOR.

KTFX/Tulsa has announced a format shift from Top 40 to Country. Several staff members will be on the loose during the coming holidays.

EMI has denied rumors that 20th Century-Fox has made an offer to purchase the company. In fact, EMI feels that merger with Thorn Electrical Industries should be completed by early December.

Dick Hungate has left WMMR/Philadelphia, where he had been Assistant PD under Jeff Pollack, to become the new PD at WWWW/ Detroit. Dick will replace Joe Urbiel, who has already left W4.

Teddy Pendergrass has announced his final concert dates for 1979, and he will play six of the most prestigious musical theatres in the East, Midwest and West. The theatres are "far more intimate than concert halls," but that presents another kind of problem for the sexy singer. To deal with the special kind of security problems these shows might cause, Teddy will hire security personnel on a city-by-city basis. "We are looking for beautiful women who are also black belt karate experts," said Pendergrass. "My regular security men are great, but they're not much to look at!" Instead of women rushing the stage at the Pendergrass shows, now the men might get their chance, but we warn them to do so advisedly.

Is Howard Rosen, formerly of Casablanca, about to sign on as VP/GM of Bearsville Records?

Two new appointments at WQXI-AM-FM/ Atlanta this week as the stations prepare for the loss of Don Benson. WQXI-AM has tapped Fleetwood Gruver as PD. He has been with Quixie since 1976, joining the station from WKLO/Louisville. On the FM side, Jim Morrison, formerly of WFOX/Gainesville, has been promoted to PD for 94Q. Jim had been Don's Assistant PD on the FM since June of 1978. Both programming appointments take effect on December 7th.

Look for the FBI to get into even more action as they crack down on record bootleggers. Reportedly the feds have tracked some counterfeiting and piracy direct to "organized crime" and are now ready to mount major raids.

If you heard that Motown was about to sell its lucrative Jobete Publishing company, you heard wrong. A spokesman for Motown denied that Jobete was "for sale," but admitted that they had been contacted by some who were interested in buying the firm. With catalogue items by Stevie Wonder, Marvin Gaye, Commodores, and Supremes, we can understand the interest.



GAG SHEET GETS LETTERS . . . DUANE GRANDBOISE, CKCK ... "Keep up the good work use your have a desk full of back issues that I got back to (bleep) all the time

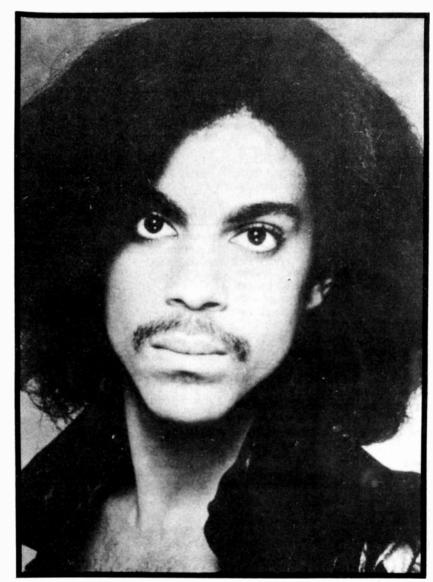
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THE ELECTRIC WEENIE, RADIO'S NUMBER 1

New Prince Takes Over Nation.

WRKO add WPGC add Y100 28-25 KSLQ add 33 KEARTH add KOPA add KTSA deb 21 WTIX 40-33 WNOE 34-24 KEEL add Y103 add WSGA add 29 WBBQ add 29 FM100 add



92Q add WNOX deb 28 WKIX on WVIC add WYRE deb 24 WAAY add WHHY add KX104 add WSEZ deb 39 WISE add WFLB 22-20 WANS-FM deb 31 FM99 add

PRINCE "I WANNA BE YOUR LOVER"

Produced by Prince



on Warner Bros. Records



John Leader

Top 40 Evolution, Encore

In the last two weeks we've explained the evolution of Top 40 radio and taken a closer look at what one particular station is doing - WBBG/Cleveland and its 25-49 approach to the new Top 40. This week we examine the other side of the evolutionary spectrum.

If you scan the Parallel One playlists each week in R&R, you probably have noticed that KUPD/Phoenix and a few other stations have moved their music toward AOR. In fact, several record company representatives have mentioned to me that these stations more properly belong in Jeff Gelb's section than they do in Top 40. I talked with PD John Sebastian to get his views on the direction his station is taking and why.

The New Breed

John told me, "When I left KHJ/Los Angeles in January of this year, I made the statement that without drastic change AM radio for the 12-24 audience in L.A. was dead. I would now say the same statement about AM radio everywhere! The statement I made has been upheld in my opinion by the fact that KHJ's ratings have continued to decline. I believe that a couple of years ago a dying AM radio station could have made some drastic changes and competed with FM. Now I think it's much more realistic for AM Top 40 to go after the 25-49 demographic. But getting back to what's going on here at KUPD, I would call it the new breed of Top 40.

"When I came to Phoenix I gave myself a whole new education. I said to myself, OK, I've just left L.A., and for a lot of reasons I wasn't as successful as I wanted to be. But I want to be extremely successful again. So, I went out and opened myself up to people around 19 years of age... college students, high schoolers. I went to concerts where I maybe didn't like the music because it was way too loud. I went to see what the lifestyle of the people that *wanted* to be there was like. Surprisingly enough, these people were very open to tell me exactly what they thought – what they liked and what they hated. They almost drew the format up for me and it became very obvious what needed to be done."

A Look At The Winners

Is that how you came up with the Top 40/AOR sound for KUPD? "Partially, but let's backtrack a minute. When you look at the 41 Parallel One stations as tracked in R&R, only seven of those stations beat their AOR competition in total

"I'm doing the same things as far as research of the music goes now as I did at KDWB and KHJ, but I'm now testing a whole new group of people."

shares 12+. That told me something right there. I think there is a need for Top 40 to take a stiffer stance against AOR and to be more open to what the positives of AOR radio are. In my opinion Top 40 radio has generally taken a defeatist attitude and limited its competitive sights. Some Top 40's no longer compete with all stations in their markets, they only compete with the other Top 40's.

"What I've done here is open myself up to the possibility of beating KDKB (Phoenix's highly rated AOR). I'm competing to be number one, not just the number one Top 40 station. And that's how the format concept came together."

Are you still using call-out research for the music?

"A lot of people have come to Phoenix, listened to the station, and walked away with the impression that I'm not doing call-outs anymore. I'm doing the same things as far

as research of the music goes now as I did at KDWB and KHJ, but I'm now testing a whole new group of people. I am as committed to call-out research now as I ever was.

"We've taken a look at a whole new type of person to test, not only in age, but in psychographic as well. The people we test now are the people that made KMET/Los Angeles the biggest thing in rock radio. They're basically the 15-24 group, leaning slightly male. They're the type of people that go to concerts, buy record albums, and are the first to discover new acts. They're the very vocal trendsetters who often act as the best kind of outside advertising for your station. They influence the people around them. They make it hip to listen to your station, and they put peer pressure on their friends to listen, too. I think the station that serves the needs of this core audience best stands the best chance for success."



John Sebastian Program Director, KUPD/Phoenix

Synthesis Of Sound

Your playlist leans heavily toward AOR, and yet you continue to de-

fine the station as new breed Top 40. What have you brought from each of the two formats to create the KUPD sound?

"I think the best part of AOR is their presentation. They don't scream at people, they talk with them. They don't jump on intros and outros and they don't have prohibitively high commercial loads. Top 40 radio at its best is aggressive, it promotes itself well, and it is willing to promote its clients. Plus, Top 40 rotates the hits faster than AOR.

"Musically, Top 40 is more consistent than AOR in that listeners come to rely on a Top 40, knowing that whenever they tune in, they're going to hear their favorite songs. We've kept that positive part of Top 40 on KUPD and the other things I mentioned like promotional stance and outside advertising. And from AOR we've taken the presentation. Our jocks don't interfere with the listeners' enjoyment of the music."

But aren't you playing mostly AOR music, as opposed to Top 40 music?

"If you're within the target 12-24 audience, whenever you tune in to KUPD you're going to hear one of your favorite songs, guaranteed! With an AOR station, you might hear a lot of songs that you've never heard before, songs that they play for image more than anything else.

"Every song that we play as a current is either a single or becomes one later on so, we're not that far out in our musical selection of currents. Maybe we're a little earlier on rock product than all the other Top 40's out there, but remember who the target audience

"I think that because some Top 40's restricted them-

selves from playing the hit songs that AOR radio was being so successful playing, those Top 40's really lost a lot of ground."

is and then the music selection makes perfect sense. The core audience is hip. They buy lots of music and they know the new sounds first, so to keep up with them, we give 'em what they want."

What Is Hip?

Let's get specific about music for a second. There seem to be lots of very successful artists that KUPD does not play. Is that because they aren't hip?

"That's it. Music selection depends on what is hip and hip is what people in our core audience want to hear. Hip is what the core *actives* have always determined – they decide who or what is hip.

"Go back to 1972 when Helen Reddy released "I Am Woman." She was hip, having just had some radio exposure with a song from "Jesus Christ, Superstar," and "I Am Woman" became a sort of anthem for the equality movement. Then, through a combination of overexposure and some not so strong releases, she became unhip and Top 40 radio pretty much stopped playing Helen Reddy. Now, I'm not saying that Helen Reddy isn't a fine artist, but she does not have strong appeal in the lower demos anymore. She's just not hip anymore.

"That's just one example of what's happening at KUPD today when we don't play artists like Barry Manilow or Anne Murray or any other artists that are no longer hip with our core audience. Manilow and Murray are fine for the 25+ audience, particularly women, but for us, they just don't have the appeal for the 12-24's. "We're not just interested in hit singles. We're interested in hit songs. In my opinion

"We're not just interested in hit singles. We're interested in hit songs. In my opinion that's what Top 40 radio was always all about — hit songs. I think that because some Top 40's restricted themselves from playing the hit songs that AOR radio was being so successful playing, those Top 40's really lost a lot of ground. All I'm really doing now is incorporating those songs into my format."

Being "Righter"

Then what keeps KUPD from being just another AOR station? Your music relys heavily on what is happening in AOR within the market, right?

"We are aware of what music is being programmed on both the Top 40's and AOR radio in Phoenix, and I suppose we pay a bit more attention to KDKB than KOPA. But

"Hip is what the core actives have always determined — they decide who or what is hip."

the difference between KUPD and a typical AOR is the underlying difference between all Top 40 and AOR stations: we're much tighter. We're much 'righter' record to record.

"I have never before been able to get to the point where we are now with KUPD. I have never been able to make the statement before that every single song that we play, whether it's a current or an older song, has been tested and meets the requirements of the target core 100%. Today I can say just that.

"If you listened to the station for one hour and wrote down every song that we played, you'd see that we're 'righter' for the target audience than KDKB. And the difference is the research. AOR doesn't traditionally research the cuts from albums they play the way I always have, and to me, that makes our music that much better."

Too Hip For The Room

What about the critics who would say the 25-49 audience, since it is the population group most in demand by advertisers, is a better target to go after?

"In the current state of radio there are so many different stations going after that 25+ audience that it leaves a hole for the 12-24's. You and I both know that there are national and local buys for every demographic cell, not just the 25+ group. So, we are targeting for the 12-24 audience with a new breed of Top 40. I have always felt that the true base of any Top 40 station's numbers has to be 12-24. I want to have strength in that area, in fact dominate it, and then expand the demos later on. (Continued on page 22)

"Voices" "Voices" "Voices" "Voices" "Voices" "Voices" "Voices" "Voices" "Voices"

The hit single from America's album sales leaders of 1979.

WIFI add 96KX 14-10 WPEZ deb 29 WRKO on CKGM on KDWB17 KSLQ 20-16 WGCL add Q102 add 30 WOKY on WTIC-FM add 32 WICC on JB105 add 33 WHYN add WKEE on KNOW add WTIX add WNOE add Y103 deb 40 WLAC add 92Q 30-28 KZ93 add WISM on WOW add 29

KJRB add KRUX on WLBZ add WEEO add WCIR add KX104 on WSEZ add CK101 deb 34 KSEL add KKLS on WAKX on WRKR add 30 WEAQ add WSPT add WGBF add KCBN add WRFC add KEZR add WBGN add KXX106 add WKAU add 39 WRIG add WZDQ add



John Leader

(Continued from page 20)

"I think we need to have the two types of Top 40 radio you wrote about two weeks ago. The AM stations generally are being forced to go after the 25+ audience because the 12-24's just aren't listening to AM in great numbers anymore. So, they can nicely fit into the 25-49 Top 40 sound that might tend to be a little softer, more adult in music selection, presentation and promotion.

"On the other hand you have stations like KUPD, KWK/St. Louis, KDWB/Minneapolis and 96KX/Pittsburgh. These are the FM's that have seen the market shares of AOR and adjusted their sounds accordingly. We'll still have all the good things that made Top 40 successful through the years, but we'll be more aggressive and musically more correct than the AOR's . . . we'll be tighter and brighter.

"I really believe that if FM Top 40 doesn't go in this direction, then tight-AOR stations will become the new Top 40's of tomorrow. And by Top 40 I'm talking about 'young people's radio.' If we don't compete with AOR, if we all just say, 'they can't be beat,' and lay down and die, then AOR will become the new Top 40. I don't want that to happen and in this market we're working to see that it doesn't."

....

John Sebastian has taken a little from Top 40 and a lot from AOR and blended the two formats together. His music list may look quite AOR, but his point about most currents either being singles now or becoming singles eventually is a good one. I have always felt that the listeners don't perceive the *size* of the record you are playing as much as they perceive it as a song they like or dislike. KUPD is musically much more like a Top 40 than an AOR station when it comes to

KUPD is musically much more like a Top 40 than an AOR station when it comes to *amount* of product exposed but much more like an AOR than Top 40 when it comes to *type* of product exposed. The biggest surprise of all may be that John is now more interested in testing the actives than the passives.

He has defined his core audience, tested their musical preferences, and is presenting a format he feels they will prefer to AOR or traditional Top 40. As I said two weeks ago, in the evolution of Top 40 radio the winners will be easy to spot, just pick up a ratings book. The just-concluded October-November sweep will be the first real test of John's evolutionary format, and you can expect a follow-up report when the results are known. We have seen both sides of the Top 40 evolution and only time will tell what other di-

We have seen both sides of the Top 40 evolution and only time will tell what other directions the general format description of Top 40 will take. There will be those of us who agree with one philosophy or another, but I hope none of us will be naive enough to believe that any new format direction can apply universally. As always, the market must dictate your successful direction.



EWF, WHBQ AID UNICEF — WHBQ/Memphis conducted an interview with Earth, Wind & Fire's Maurice White as part of a UNICEF promotion recently. Pictured (I-r) are WHBQ air personality Paul Mayer, Columbia's Tom Chaltas, White, and WHBQ PD John Long.

Y103 DEBUTS NEW T-SHIRT — And PD Scott Sherwood sure knows how to get his pictures in R&R... his letter said, "We ere really excited ebout our new 'Hot Shirts." What do you think?" We think he's right... to be excited, that is. Y103/Jacksonville's new T-shirts are sure to be a hit on the beach.

Motion

Chuck Lakefield exits WOKY/Milwaukee for the 7pm-12midnight shift at KMJC/San Diego. Another new staffer for Magic 91 (KMJC) is weekend personality Neal Cannon from KFMB/San Diego... Chris Bryan is leaving G100/Mobile, where he had been doing afternoon drive, for air work at FM97(WEZB)/New Orleans... PD Pat Martin has lost another member of his "Wisconsin Farm Team" at WSPT/Stevens Point. Dallas Cole segues from WSPT to WOKY/Milwaukee ... 297/Ft. Worth announces two new staffers: Mike Shannon is now Z97's Production Director, coming from KNUS/Dallas; and Scott Anthony is the new 6-10pm jock from WRKO/Boston ... WHBQ/Memphis has solidified



its morning team with the four members shown in the photo. (1-r) WHBQ's Sports Director Kevin Card, Gallagher & The Mayer, and morning news anchor Greg Jarrett now complete the WHBQ morning sound which has really been in transition since Rick Dees exited for KHJ/Los Angeles last April . . . As outlined in last week's Street Talk (R&R 11-23), WZAT/Savannah has gone live, dropping its automated Top 40 sound. WZAT is WSGA/Savannah's sister-FM, and General Manager Jerry Rogers has announced a number of personnel changes in conjunction with the new live Top 40 sound of WZAT. Brady McGraw is now PD for both WSGA and WZAT. Dennis Reid and Jim Lewis assume the responsibilities of Assistant PD and Music Director, respectively, also for both stations.

BROADCAST CENTER



PD TAKES HEIR TO AIR SHOW — 140/Worcester was the official voice of the city's "Air Show '79," which fea tured the Blue Angels and other aerial spectaculars. Pictured (I-r) at the show are PD Cliff Blake and his daughter Christy, air personality Gary Nolan, Promotions Director Jim Schakenbach, and MD Steve York.



OAK COAXES RADIO TO DEBUT PARTY — Mercury/Sky's The Limit's Oak held a listening party for radio to unveil the group's first LP. Pictured (I-r, rear) are Bill Dowd, unidentified, Oak's George Borden, Mercury's Paul Power, Oak's Rick Pinette and Danny Caron, WBLM/Lewiston, ME's Jose Diaz, and WLKN/Lincoln, ME's Frank Delle; (I-r, front) Sky's The Limit President Carl Strube, WMGX/Portland, ME's Dave Dean, Oak's Scott Weetherspoon, Polygram's Paul Wennik, Oak's David Stone, WGUY/Bangor, ME's Mark Lawrence, WPRO-FM/Providence's Jack O'Brien, and Al Perry Promotions' Al Perry. TOP-40



WKRP STAFFERS INVADE K-BEST - K-BEST/San Diego was visited by two of the regulars of the "WKRP In Cincinnati" staff recently. Pictured (I-r) are K-BEST PD Dene Hallam, Jan Smithers (Balley Quarters of WKRP), air personality Dana Lauren, Tim "Venus Flytrap" Reid, and air personality Gary Hamilton.



KING VISITS MESSINA - Columbia's Jimmy Messina was visited backstage by KING/Seattle staffers after a local performance. Pictured (I-r) are CBS's Larry Reymann, Messina, and KING's Bruce Murdock, Tom McKay, and PD Rob Conrad.

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FM94 GOES LIVE - KRKE-FM/Albuquerque has shifted its format from automation to live effective immediately. Rick Brady, formerly of KTLK/ Denver, has been named the station's new Program Director and will work the 3-7pm airshift as well. Debbie Hughes, KRKE-AM's Music Director, will handle music for both stations now and handle a weekend air shift on the FM. Pictured "working over" the automation equipment are FM94 staffers (from top to bottom) Patrick Hawkins, Debbie Hughes, Bill St. John and PD Rick Brady.



KRBE GETS FORBERT VIA RABBIT TRANSIT - Delivering Steve Forbert's "Jackrabbit Slim" LP to KRBE/Houston, E/P/A's Hershell Orr came to the station bedecked in an elaborate rabbit costume. The hare raising experithink the rabbit might be rabid and is pictured taking appropriate precautions.



ence was apparently disconcerting to PD Clay Gish (left), who seems to THE WONDER OF CKLW - Stevie Wonder taped a two-hour special at CKLW/Detroit recently, his first lengthy interview in some time. Pictured at the station (I-r) are CKLW Production Manager Bob Lusk, Wonder, PD Bill Gable, and air personality Johnny Williams.

R&R/Friday, November 30, 1979



R&R/Friday, November 30,

MIDWEST

Most Added. Hottest

Eagles Foghat **Cheap Trick**

MIDWEST

PARALLEL ONE CKLW /Detroit, MI Rosalie Trombles EAGLES Hottest: STYR 1-1 RUPERT HOLMES 3 2 DIONNE WARWICK 12-10 M. MANGHESTER 13-11 CAPT. 6 TENNILLE D-20

KREO/Kansar City, MD Kathy Roths

RAIDY TUDA BOUNIE RAIT DIAT BAND STEVE FORBERT HARTES HOLTOSE BOURDES B J CUPERT HOLMES 11-5 FOREIGNEM 15-13 FOREIGNEM 15-13

KDWR/Minneapolis, MN Dave Thomson FLEETWOOD HAC POREIGNER LED ZEPPELIN

269 TEVIE WONDER 11-6 EAGLES 12 8 TOM PETTY 21 11 JEFP, STARSHIP 19 14

KSLQ/St. Louis, MO Phil Irons CRYSTAL GAYLE SANTANA STEVE PORBERT RICHIE FURAY PRINCE

200330 STYR 1-1 CLIFF RICHARD 12 5 JEFF. STARSHIP 14 6 ALAN PARSONS 15-11 BAGLES D-12

Q102/Cincinnati, OII Pat O'Brien JEFF. STARSHIP TOR PETTY ALAH PARSONS EACLE CHEAP TRICK ELPSE FYR 2 1 5D 4 2 D. SOUTHER 11 7 LIFF RICHARD 14-9 ENNY LOGGINS 15 11

WGCL/Cleveland, OH

Bob Travis

EAGLES DIENNE WARWICH ROBIRT JOHN CHEAP TRICH FOGNAT ABBA ISAAC NAYES ISAAC HAYES Hottest: COMMODORES 1-1 HUPERT HOLMES 13-3 MICHAEL JACKSON 21-12 HENHY LOGGINS 1D-13 POREIGNER 27 17

WLS/Chirago, IL Heve Cases

JEFF. STARSHIP CLIFF RICHARD CLIFF BICHARD Nottest Styr 1-1 Chear Trick 12-8 RC & HAND 15-12 Supertrand 23-20 Rupert Holmes D 29

WOK1/Milwaukee, WI Jim Brown TON JOHNSTON

TOM JOHNSTON STYR (dp) Hottest: B&D 1-1 CAPT. 6 TENNILLE 9 5 CHRIS THOMPSON 10-6 BLONDIE 13-10 JEPF. STARSHIP 21-10 WZUT /Milwauker, WI Bill Shannor

EAGLES FLEETWOOD MAC FIEETWODD MAC BOBBY VINTON Nottest: B4D 1-1 STEVIE WONDER \$ 2 LRB 14-4 SUPERTRAMP 13-11 RUPERT HOLMES 24 20

KWK/St. Louis, MD Bob Hattrick

Nottest. RAIMBOW 1-1 ALAN PARSONS 11-2 POLICE 16-11 SANTANA 24-16 TRIUMPH 23-17

PARALLEL TWO 92X/Columbus, OH Mike Parkins

CAPT. & TENNILLE Hottest:

KIOA/Des Moines, IA Gary Stevens EENNY ROGERS STEVIE WONDER HOTEGES: RC & BAND 1-1 B4D 7 5 DONNA SUMMER 14-10 RUPERT HOLMES 24-15 RENNY LOGGINS 21-17

KOFM/Ohlahoma City, OK Chuck Morgan EAGLES ROOL & THE CANG TERI DESARIO TON JOHNSTON HOLLOSI STYR 1-1 CLIFF RICHARD 9-6 FLEETWOOD MAC 18-10 JEFF. STABHIP 26 18 REMMY ROGERS 27-17 KRAV/Tulas, OK Gary Reynolds

Styx

Rupert Holmes

Jefferson Starship

KUEN/Tulsa, OK

IAvy Michaels DIONNE WARNICK SNOREY ROBINSON RITA COOLIDGE POGHAT EACLES Nottest: STYA 1=1 SUPERTRAMP 5-2 RONNIE MILSAP 10-3 CLIFF RICHARD 6-5 REMMY ROGERS 16-9

WYFM/Ynungstown, OH

Hottest STVX 1-1 RUPERT HOLMES 16-2 EC & RAND 18-8 JOURNEY 5 7 UPERTRAMP 1 1

PARALLEL THREE

KKLS/Rapid City. SD

KKRC/Sinux Falls, SD Brian Phornis

EAGEES Notteet: STYN 1-1 ANNE MURRAY 17-5 RUPERT NOLMES 10-10 JEFF. STARSHIP 19 14 CAPT. 6 TENNILLE 20 15

KKML/Grand Forks, ND

Jack Lundy

DR. HO

hjar/Sherwyn

Dave Michaels

leff Tobin

FLEETHOOD MAD (dp) AGLES ISAAC NAYES Hottest: STYR 1-1 RONNIE MILSAP 6-2 RENNY ROGERS 10-3 MICHALL JACKSON 11-9 CAPT. 6 TENNILLE 15-11

AZ93 Peoria, IL KF1R/Bismarch, ND Keith Edwards Revin FLOWARTS HICHAEL JACKSON CHEAP TRICH BICHIE PURAY. RAITHOOM SANTAWA PAT BUNATAR HOTEWAE HUBERT HOLMES S-1 BAD 2-3 CIIFF RICHARD 12-3 TIVIE WINDER 15-0 FENNY POGER 11-11 Den Brannan RENNY LOGGINS FOGNAT STEVE FORBERT TOM PETTY EAGLES Nottest: N 3-1 N 3-1 STYN 2-2 CAPT. & TENNILLE 0 5 DR. HOOK 9-6 RUPERT HOLMES 19-16

WMEE/Fort Wayne, IN John Curry HALL & DATES

FOGHAT HICHAEL JACKSON TERI GESARIO TOM JOHNSTON FLEETMODD RAC STEVE FORBERT Notest: mUTERT HOLMES 3-1 LRB 7 4 CLIFF RICHARD 9 5 JEFF. STARSHIF 13 7 CAPF. & TENHILLE 19-13 TTHI USBANO Hottest STYN 1-1 SUPERTRAMP 10-6 LRS 12-7 RUPERT HOLMES 14-10 CHRIS THOMPSON 15-12

WNCL/Columbus, OH Seve Edwards

Neve Edwarts IRB IRB ALAN PARSONS ALAN PARSONS ALAN PARSONS ALAN PARSONS ILE AURET HOLES 10-5 HICHAEL JACESON 13-7 ROUL & THE GANG D-16 REMMY ROCES 23-16

FACLES FLESTWOOD MAC MALL & GATES NOTESEL STYA 2-1 RUPERT HOLMES 6 3 REWHY ROGERS 17-10 JEFF. STARSHIP 25-15 TOM PETTY 27-18 WOHO/Toledo, OH Heau Elliott EAGLES FIETHOOD MAC CRISTAL GAYLE REN SHITH Notleat: STTN 1-1 CIMMODORES 4-2 RUPERT NOLMES 13-0 RENNY ROCHES 13-0 ALAN PARSONU 10-13

WAKA/Duluth, MA Bruce MeGregor TOGHAT FAGHAT FAGHAT TOM JOHNSTON NALL & OATES HOTESEL COMPODENES 21 AUPERT HOLFIES 11-8 EINEY ROGERS 15-10 OF. HOOK 20-13 STEVIE MOMBER 23-18 uou /Omaha, NE Erik Fors PABLO CAUISE CHEAP TRICE PAGES (dp) TOM JOHNSTON ISAAC NAYES DANN ROGERS

DANN ROGERS Hotteet: STYR 1-1 BARRY MANILON 3-2 CRYSTAL GAYLE 9-5 LRB 10 6 RUPERT HOLMES 24-13 WEAQ/Eau Claire, WI Rick Roberts FOGRAT DR. HOOK CHEAP TRICE NOTEREL HENNY ROGERS 2-1 J.D. SOUTHER 4-2 SUPERTRAMP 9-6 UPD 13-10 WVIC/East Lansing, MI

Jim St. John HOLEY HATCHET HOLEY HATCHET LOBO HENRY FANCINI PRIMCE AITA COOLIDGE DIONE WARWICE MISTRESS BOB WELCH HOTEGEL BAD 3 1 RUPERT HOLMES 7 2 CLIFF RICHARD 17 0 JEFF. STANSHIP 19-11 CAPT. 6 TENHILE 20-15 LAB 13-10 RUPERT HOLMES 10-14

WISH/Madison, WI

WZZP/Cleveland, OH Cleveland Reynolds

ADDU CHUIDE Nottest: ANNE MURRAY 2-1 J.D. SOUTHER 0-2 BOD 21-10 RUPERT HOLMES 20-13 CAPT. 6 TEMNILLE 27-23

MICHAEL JACKSON

PABLO CRUISE

Jonathon Little

WGBF/Evansville, IN Greg Schaeffer Grag Schaeffer EAGLES TOM PETTY EENNY ROGERS CHAEF TRICK (dp) PAGES (40) 1.1. TOP (dp) AEROSMITH (dp) HOTLESL 84D 2 1 AUFERT HOLMES 5 3 LRB 11-4 CLIFF RICHARD 11-6 CAFT. & TEMMILE D-15 KSTT/Davenport, 1A Mike Kenneally

W NAM/Neenah, WI Jay Tyler

Mike Returnelly EDNAY LOCGINS YYONHE BLLIMAN HALL & OATES EENAY ROCERS HOTEREE: BAD 1-1 EC & BAND & 4 RUTERT HOLMES 10-6 RUTERT HOLMES 10-6 ROOL & THE CANC 10-11 ALAN PARSONS 19-15 POGHAT ALAW PARSONS DIFT BAND HENHY LOGGINS HOTEBEL SUPERTRAMP 10-5 CRYSTAL GATLE 22-12 JEFF. STARSHIP 10-5 STEVIE WONDER 26-10 DAW FORELEBRG STEVE FORLERT TOW PETTY Nottest: RC 6 BAND 4 1 BAD 1-5 BARRY MAMILOW 12-9 CAPT.6 TEWHILLE 10-14 JEFF. STARSHIP 24-17

WRAR/Racine, WI Mark Rivers

BONNIE RAITT RENNY ROGERS DIONNE WARWICK FOCHAT CHEAP TRICK TOM PETTY TOH PETTY Hottest: Rupert Holmes 1-1 Styr 5-2 Cheap Trice 6-1 Stevie Womder 25-19 Emgeand Dan 6 JPC 32-21 WSPT/Stevens Point, W1 Pat Martin TALTHATIN BOWNIE RAITT MICHAEL JACKSON CHEAP TRICK TERI DESARIO INMATES MOTE-BL RUPERT MOLNES []-1 SUPERTMAMP 7 3 JOHN COUGAR 14 9 KEMNY ROGERS 23-12 KEMNY ROGERS 26-18

the song was dropped from the playlist then re-added.

WTRU/Muskegon, 20 Bill Andrews

LRB JEFF. STARSHIP PABLO CRUISE BOBBY & BARER HOLLBE STYN 1-1 HERB ALPERT 2 2 COMMODORES 11-7 STEVIE WORDER 16-12 RUPERT HOLMES 22-16 WRBH/South Bend, IN Jue Lightner

RENNY LOGGINS REMMY LOGGINS TERI DESARIO RICHIE FURAY (dp) EAGLES (dp) Nottest: RC & BAND 3 1 RUPERT HOLMES 5 4 ALAN PARSONS 15-10 JEFF. STARSHIP 20-13 LRB 20 21

KDVV/Topeka, KS Paul Biair EAGLES FENNY ROGERS FLEETWOOD MAR ALAN PARSONS ALAH PAREONE Hottost RUPERT NOLMES 5-1 JEFF. STARSHIP 14-0 TUM FETTY 20 11 STEVIE WONDER 23-10 FOREIGNER 25-19 NQU H-) M/Farms ND Bill Richards Hill Richards NOON MARTIN PABLO CRUISE DR. WOOR BICRIE FUMAY JOUMNEY SANTANA TOTO MOLESEL JEFF. STANSHIP 7-1 LRB 6.2 STEVE FORBERT 16-7 RUFERT MOLRES 21-13 TOM PETTY 2A-17 WEST PARALLEL ONE

Music Key: (DP) indicates the song is getting play during certain parts of the day and/or night (RA) indicates

S&HO

B100/San Diego, CA Glen McCartney RRATHLESS TERIDESARIO IBAAC HAYSS Hottest. COMMODORES 2 1 RUPERT HOLMES 3 2 RODI & THE GANG 14 5 PARLO CRUISE 16-11 KENNY ROGERE 29-16 KEARTH/Los Angeles, CA Bob Hamilton

ELO FLEETWOOD MAC EAGLES POGRAT TOW JOHNSTON STEVE FORBERT PRIMCE HALL & CATES HOTLEBEL COMMODORES 1-1 RUPERT HOLMES 6 1 CAPT. & TENNILLE 13-10 KENNY ROGERS 25 17 KEL/Las America, CA Roger Collins JEFF. STARSHIP DIONNE WARWICE HOTCOST: BAD 1-1 COMMODDRES 3-2 CLIFF RICHARD 16-10 J.D. SOUTHER 20-15 POREIGHER 21-17

KERC/San Francisco, LA Garland/Shoilin

JOHN COUGAR TERIDESARID EAGLES Hotsest COMMODURES 1 1 STYE 3-2 RUPERT ROLMES 16 7 JEFF STARSHIP 15-10 TOM PETTY 21-16

KIMN/Denver.CD Doug Erikson STEVIE WONDER CRYSTAL GAYLI BENNY BOGERS COMPODORES 2~1 CHERIE/MARIE CURR 11-6 CHENIL/HAND 20-16 CLIFF BICHARD 20-16 JOHN COUGAR 21-17

NJH Peattle, WA Trury Mitchell

KOPA/Phornix, AZ John Volpe PRINCE LRB FLEETWOOD WAC BLACKFOOT

BLAC FF007 Hottost B4D 2=1 HUPERT HOLMES 9 4 MOREY HOBINSON 15-9 TOR PETTY 10-11 EAGLES 24-17 KLPD/Phornis, AZ

John Sebastian BLAC KPOOT Nottest ALAN PARSONS 2-1 TRIUMPH 5-2 RAINBOW 13-9 PAT BENATAR 26-12 AC/DC 30-15

KHLA/Los Angeles, EA Rick Stancato DONHA SUMMER

O'JAYS Nottet: RODL 6 THE GANG 2-1 RUPERT HOLMES 6-4 NATURE'S DIVINE 13-9 STEVIE WONDER 13-1 CAPT. 6 TEMBILLE 17-13

PARALLEL TWO KCPX/Salt Lake City, UT Gary Waldron

Lafy Waldron HICHAEL JACKSON FOGRAT REX SAITB SANTANA DIONNE WARWICK ALAN PARSONS HOLLOBI STYR 1-1 BOD 3-2 RUPERT HOLMES 4 J CRYSTAL GATLE 9-7 STEVIE WONDER 20-13

KENO/Las Vegan, NV Bill Alexander EAGLES FLEETWOOD MAC Nottest: B&D 4-1 LRB 10-5 RUPERT MOLMES 13-6 CAPT. 6 TENNILLE 16-9 MICHAEL JACKSON 19-12

1

KERN/Bakersfield, CA Kris Mitchell SUGAR HILL GANG

SUGAR HILL GANG SANTANA TOM JOHNBTON Hottest: CommoDores 2 1 Supertramp 13-10 Supertramp 13-10 Supertramp 13-10 Foreigner 23 19 ISAAC HAYES 30-26

KFXM/San Bernadino, CA Craig Powers ISAAC HAYES NOON MARTIN HODN HANTIN HOTLEEL STYX 4-1 B6D 6 2 CLIFF RICHARD 14-10 RUPERT HOLMES 18 15 SMOKEY ROBINSON 24-20

KGW/Portland, OR Richard Harker

MICHAEL JACKSON ALGLES GACKOON CRISTAL GAVLE PABLO CRUISE Nottest STYX 1 RUPERT HOLMES 5-2 BbD B-5 CLIFF RICHARD 14-11 LRB 24-16

KJRR Spokane, WA Brian Gregory

AERO MITH (dp) CHEAP TRICE (dp) CHEAP TRICK (dp) Nottest STYM 1 1 RUPERT HOLMES 3-2 LRB 4 JEFF. STARSHIP 12-7 M. MANCHESTER 16-11

KMJC/San Diego, CA A.J. Roberts

A.J. Holerts HITA CODILIGT RICHAEL JACESON TOM PETTY ALAM PARSON JOIN C MELAN NOTEST STFF 1-1 HUPET MOLARS 14 5 HUPETTANP 13-6 ELETHARD 15-5 FLEETHADD MAC 18-12

STTR 1-1 J.D. BOUTHER 11-6 LRB 12-7 RUPERT HOLMES 16-12 PABLO CRUIBE 17-15

KRSP/Salt Lake City, LT

Lorraine Winnegar

KRQ/Turson, AZ Dan MeCoy ALAN PARSONS FLEETWOOD MAC STEVIE WONDER BLACEFOOT TOR PETTY Nottest

POGNAT SHOREY AOBINSON PORTEGNER 20 14 PORTEGNER 20 14 FLEETWOOD MAC D-26 KRUV/Phornis, AZ

Bobby River TERI DESARIO ISAAC HAYES DOWNA SUMMER

DOWAR SUMMER Notteet: STYX 1-1 RUPERT HOLMES 11-6 JEFF. STARSHIP 13-7 LRE 15-10 STEVIE WONDER 20-20 KTAC/Taroma WA

KTAC/Tacoma, WA Sman Carter Cristal Gayle Fleetwood mac Alam PARSons Tom Johnston Hottost: Eagles 2-1 Bab 10-4 Rupert Nolmes 9-5 Jerr. Stamship 14-9 Stevie Wonder 20-15

KING/Seattle, WA Scott Forrest

SHOKEY ROBINSON ALAH PARSONS DR. BOOK RENNY ROGERS Hottest: STYX 2-1 BARRY MANILOW 15-7 CLIPF RICHARD 25-13 JEFF. STARSHIP 21-14 NICHAEL JACKSON 24-15

194/Fresno, CA

Ray Appletos PLYING LIZARDS TOM FETTY FOGHAT HERB ALPERT DIGNNE WARWICK CLOUT NOTVER: STYX 1-1 TIM CURRY 9 3 JEFF. STARSHIP 14-6 TOM JOHNSTOW 19-11 BUGGLES 21-13

KORL/Hapolub Kimo Akane

RLTWI ARAFP REX SWITH AUGCIES ALAN PARSONS KENNY ROGERS HOTCHSE: B6D 1-1 HICHAEL JACRSON 4-2 KC & BAND 5-3 DR. HOOR 15-10 ANNE MURRAY 24-12

KRKE-FM/Albuquerque, NM Debbie Hughes Lebbie Hughes KENNY LOGGINS SHOES ROBERT PALMER RAINHOW SUTI QUATHS HOTE BE SUPERTHAMP I 1.D. SOUTHER 7 2 LED ZEPPELIN 14-6 CARS 15-7 JSEF. STAMSHIP 19-12

Foghat

Teri Desario

Fleetwood Mac

KHJ/Los Angeles, CA Chuek Martin COMMODORES 1 1 RUPENT NOLMES 9 6 CRYSTAL GAYLE 11 CAPT. 6 TENNILLE 13-10 MICWAEL JACKSON 18 11

KLUC/Las Vegas, NV Dave Anthony WINGS TOM PETTY EAGLES Hottest

COMMODORES 1 1 SUPERTRAMP 13 7 ALAN PARSONS 18 12 RUPERT HOLMED 19 1 FOREIGNER 24 19

PARALLEL THREE

KRDF/Eugene, OR

ROOL & THE GANG FOGHAT LED ZEPPELIN ELO EAGLES

EAGLES HOTEBER RUPERT HOLMES 5 1 HEHNY LOGGINS 13-6 HICHAEL JACHION 11 10 STEVIE WONDER 27 16 CAPT. 6 TENNILLE 20 20

KRIM/Roswell, NM

Mark Winkles

John Stone

MELVER Alam Mackel FLEETWOOD WAC STEVE FORGERT JOHN STEWART TERI DESAHIO HOTEST RUPERT HOLMES I I KC 6 BAND 4 2 DR. MOOR 10-6 TOM JOHNTON 12 9 TOM PETTY 15-10 KSLY/San Luis Ohispo, CA Brad Hanger

WEST

Most Added, Hottest

TON JOHNSTON TERI DESARIO JIMAY BUFFETT DANN ROGERS ELO FOGHAT FOGHAT HOLEGE RC 6 BAND J 1 RUPERT HOLMES 3 2 CLIFF RICHARD 8 4 SHOREY ROBINSON 9 5 TON PETTY 25 20

Page 25

Styx

Rupert Holmes

Barbra & Donna

KOOK/Billings, MT

POGHAT Hottest RC 6 BAND 1-1 RUPERT HOLVES 5 2 CLIPF RICHARD 20-11 PABLO CRUISE 22 13 PIREIGNER 28 19

KQ01/Great Falls, MT

MICHAEL JACKSUM Hottest EAGLES 1 1 KC & RAND 6-2 HAD 10 7 RUPFRT HOLMES 15 8 BARRY MANILOW 14 10

KRLC/Lewiston, ID Steven Man MacKelvie

Michael May

RITA COOLIDGE BUGGLES FOGHAT

Barry Cooper

EAGLES FOSHAT MICHAEL JACKSON

KYSN/Colorado Springs, CO Mark Muray FLEETWOOD MAIL EAGLES KARLA BONOPP Ho''eat STYX 1-1 B&D 5-3 RUPERT HOLMES 12-7 LRB 15 10 DR. HOOR 18-13

KENI/Anchorage, AK Rich West GENE COTTON FOCMAT IAN LLOVD BORNEL RAITT SWIFF & TEARS AWIFF & TEARS TOM JOHNSTON JOHN TOWNERY LAUREN WOOD NOTEST LRS 5-1 CARS 10-6 RC & DAND 19-0 RUPERT HOLMES 25-14 HALL & OATES 26-15

POLICE POLICE CHEAP TRICH NOTERT HOLMES 3-1 SUPERTHALE 3-1 SUPERTHALE 3-1 CRUSADERS 24-17 CAUT. 6 TENNILLE 30 21 KDZA/Pueblo, CD

Rip Avina TON PETTY TERI DESARIO POLICE EARLA BONOFF Nor*esti COMMODORES 2~1 (08.12-9

POREIGNER

LAB 12-9 CLIPF RICHARD 17-11 JEPP. STARSHIP 18-12 CAPT. 6 TENHILLE 23 16 KEXO/Boise, ID Charlie Fox

POREIGNER RENNY LOGGINS MICHAEL JACKSON IAN GOMM POINTER SISTERS POGMAT CAPT. & TENNILE HOTEDE: SIPERTRANP 5-1 SIPF. STANSIP 10-1 SIPF. STANSIP 10-1 SIPF. STANSIP 10-1 LIFF RICHARD 11-5 KENNY ROGER 27-10 HALL & GATES 21-15

RAFE WIREFE R. RANCHESTER HALL 6 OATES RITA CONLIDGE FENKY ROCERS NOTERAL STVY 2.1 RUPERT HOLMES 19-10 CLIFF RICHARD 20-11 DR. HOOD 17-14 CAPT. 6 TENHILLE 25-17 KB47Z/Boteman, MT Dennis Nichols Irrnis Nichols Michael JACESOW EAGLES BUGGLES JOHN COUGAR HOLLOW STYR J-1 BARRY MANILOW 10 7 CAPT. 6 TENHILE 20 12 CLIFF RICHARD 21 13 TEVIE WONDER 24-18 KCBN/Beno, NV Palmer Newart RITA COOLIDGE TERI DESARIO

R&R/Friday, November 30, 1979 Page 26 PARALLEL ONE PLAYLISTS CXGN 98 A. 10'7 96 Kr kbeQ EAST Detroit 1:000 STRAYBORD rrr Kansas City Ĩ Pittsburgh Price Dense An Apple Construction of the bases And Peril Mark Toron States And Peril Mark Toron States And Peril Mark Toron States And Apple Construction And Apple Construction Ap A LEASOS LITY DGUTAS DESTROYANT SALES DGUTAS DESTROYANT SALES THE ADDRESS SALESS THE ADDRESS SALESS THE ADDRESS SALESS DGUTAS SALESS ADDRESS SALESS ADDRESS SALESS ADDRESS SALESS ADDRESS SALESS DGUTAS SALES STRUbabe RALES/INSETSCHO LANTUN RALES/INSETSCHO LANTUN RALES/ALEXAND TO ME COMPLICIES (STAINS TO ME COMPLICIES (STAINS) RALES/INSETSCHOOL Philodelphia PLACE CONTRACTOR DATA The State Control of the State of the State State of the State of the State State of State of Technology 1 and 1 PLETHOLD MELTING PLETHOLD MELTING CONTRIGUENTS PLUTTING CONTRIGUENTS STEFFIE WENDER/Sena Die Sour Love STEFFIE WENDER/Sena Die Sour Love HUMAL JACK SOURCHAFT AMHLIGHE/Say Hello LMM/CONTRIGUENTS HUMAL JACKSON/Jie The Man RUMAL JACKSON/JIE THE JUST RUMAL JUST RU 20 21 20 20 20 20 0 4 4 2 14 19 21 30 22 21 34 22 25 23 19 24 27 25 23 26 10 27 0 28 0 29 28 30 ADDS BATAN 20 29 30 ELO/DBHTUSTON FLEETRODD MAD/Ser e SANTANA/YOU KNOW THET I LOVE ALNAY LOUGHS/THIS IS IT CUMMEDORES/Sell On ADDS LAGEES/The Long Run SUPERTRAND/Tens The Long Key... IRB/Caol Change TRAM. MillS/Peter Piper RICHLE FURAT/1 Still Have Dreams CIN ADD 5 29, 30 640/Nu NorelEnough (s. .) Avid: MLRHAT/Droken Hearted Me STEVE MMATIN/Cruef Shoes HALL & DATES/#eit for Me PAGLO CHUSC/I Eant You Tonight CLIFF NIDHARD/#e Don't Telk Anymore EAGLES/The Kong Run POLICE/Message in A Bottle BUGGES/YICED KIIIed The... OHEAF TRICH/Folces CAFT, & TEMELIL/DD The To Me... TRIUMPH/Lay It On The Line ON ADDS HICHAEL JACK SON/Hoch Bith You PRAME HILLS/Pater Plane F-105 RENNT LOGUINS/This is It STEVE FORDERIT/Romeu's Tune DIGDRE WARVICK/Daja Vu TYODRE ELIMANTLAVE Pains STEVE NANTIN/Cruel Shoes (Jh) Boston WGCL98 Cleveland STRUGUE STRUGUE BAJ/No MoralEnough Is...I EAGLS/Nouriection BAJ/No MoralEnough Is...I EAGLS/Nouriection EAGLS/STRUCT EAGLS/STUD EAGL BORNIE RAITT/Tou're Gonne G DIRT BAND/Anericen Dream Steve (JABACK/T/Nomeo's Tune INMATES/Dirty Meter Consecuency
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EAGLES/The Long Run FLEETWOOD MAC/Sere BOEBY yistOn/Mane Belleve.

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WICHAEL JACKSON/Rock With You TOM JOHNSTON/Sevenneh Nights STVX/Why No.

A005 21, 25, 28, 50

FLEETWOOD MAC/Sare OHEAP TRICK/Volces CARS/141s All I Can Do EAGLES/The Long Run

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DAN FOGELBERG/Longer Steve FORBEHT/Romeo's Tune PABLO CRUISE/I want tou Tonight

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NUME SLICE QUATED/Snafs in Love Bith Yo BLACKFOOT/Train, Trein /Qee COLLERV/IMMED A Lover RAINBOW/SIGNET Piper EAGES/The Long Run JERNIFE REVERS/Don't Make No Over

ADDS

R&R/Friday, November 30, 1979 **Q102** 94-Q Atlanta Cincinnati THE MUSIC FM Tampa 1 STRUCKee
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 1 J.J. SOUTHER/YOu'rs Only Lonely
 6 EAGLS/Mark The To Long Mark
 1 OLIFF RICHARD/NE Don'T Talk Anymore
 3 JIMBY BUFFET/Fins
 1 REMAY LOGGINS/This is 12
 1 MONGL ZWRSDUTTIN Night Mon't...
 3 JIMBY BUFFET/Fins
 4 REMAY LOGGINS/This is 17
 1 REMAY LOGGINS/This is 16
 2 MINONEL ZWRSDUTTIN Night Mon't...
 3 JIMBY BUFFET/Fins
 4 REMAY LOGGINS/This is 17
 3 LIMBY BUFFET/Fins
 5 OKERS ALFERT/RIS
 2 REMAY TOOL SYNOD DECORATES My Life
 3 CARSYIT'S AII + Can Do
 9 REMAY ROGERS/YOU DECORATES MY LIFE
 3 CARSYIT'S AII + Can Do
 9 REMAY ROGERS/YOU DECORATES MY LIFE
 3 CHEFT TRICK/YOUR BUF TO TOINT
 3 DIFF. STARSHIP/Jame
 3 DIFF. STARSHIP/Jame STYL/Bebe B&D/No More(Enough Is...) FLEETHOOD MAC/Tusk RUPERT NO.MES/Escope RICHIE FURAY/I Still Have Dreams JEFF. STARSHIP/Jane Transformer The second JEFF. STARSHIP/Jame LBR/Cool Change EAGES/I Can't Tail You why J.D. SOUTHER/You're Only Lonejy POU JOHNISE/I Want You Tonight FOM PITH/To The Lucky TOM PETTY/Don + Do Me, Like That REMMY LOGGINS/This is if CLIFF RICHARD/ME Don't Telk Anymore STMX/Bake 9 13 16 15 CLIPY RILPAGUMA John John Y Talla Anymo STAVEJBA FORELOALER/Mead Gomes STEVE EWOORR/Sand One Your Love LAREEN KOOD/Please Don't Leave M. MACHESTER/Pretty Girls ALAN PARSORS/Commed IF I Do SANTAW/YOU Know That I Love EAGLES/Meat Tache Tonight MALL & ADES/Meit For Me JIMMY BUFFETT/Fina EAGLES/Meat Long Run FLEETMOOD MAC/Sare LED ZEPELIVAII My Love BORNIE RATET/Tou're Gonns Get... DAN FOCELBER/Long r OIDME WAMICK/Deja Yu JOEL JAKSON I'N's DIFferent For... BLACKFOOT/Trein, Trein STYX/Babe 14 13 12 19 16 20 22 21 11 26 8 12 30 19 24 19 12 20 25 21 14 22 28 25 29 24 17 25 30 26 A 27 24 28 27 24 19 20 20 18 21 22 22 25 23 17 24 14 25 29 26 21 27 23 26 A 29 28 30 25 24 26 25 29 26 D 27 ADDS 26, 27, 26, 29, 30 ADDS 27, 28, 29, 30 PETER BROWN/Star Gator DIRT BAND/American Dream JIMMY BUFFETT/Volcano ADDS ADDS 29 AN LAS MERB ALPERT/Rotation RITA COOLIDGE/1'd Rather Leave. NIGHT/Cold Wind Across...

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ADDS 25, 26, 28, 30

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Ft. Worth/Dallas

TRIUMPH/Lay If On The Line OFIL/CG/UNAY Have Been Orary EAGLES/Heartache Tonight Leo ZEPPELINATI My Love COMPOORES/STIII BLOHOIE/Dreaming EMBF/Aiter The Love Hes... CARS/IT's All I Com Do LAN COMPUTATION OF DOILO FOCAT/SomeOdy's Been... CARS/Lat's Go COMPOORES/Stail On DOMEON TRICK/Dream Police FOCAT/SomeOdy's Been... CARS/Lat's Go COMPOORES/Stail On DOMEON FY ALMER/Bad Case of Loving... ELD/Contaction MEMIT PACHES/Tool Decorated My Life JLD. SOUTHER/Tool*G Only Lonely HES SHEEDMACH/DIA Donit Talk Ampoore A/DC/Highway To Mail ALME PARSONS/Danned If I Do

3105m

STRUBABE RUPERT HOLMES/Escape BARRY MAIL(DM/Ships ORIS TLOPES/SN/11 YOU Remember Me LANERN WOOD/Please Don't Leave SUPERTRAMPYTARE The LONG Har-... BUGLES/VISes Killed The... HUGALE LACSON/Bock With You KOA. & The GANG/Leales' Night RC 4.8 BAND/Please Don't Go MICHAEL JACSON/Bock With You KOA. & DAWSSON/This Night Mon't... LED ZEPPELIN/AIL ML Love COMMOURES/SN/THIS NI KEMMU LOGGINS/This Is IP SUGAW HILL GANG/Kapper To Delight JEFF. STRASHIP/Jane CLIFF RICHARD/Has Don't Go MICHAEL DAWSSON/This Not To CLIFF RICHARD/Has Don't Collight DAWS DONE/DY man Tou Tonight PAGE COMENS/This Long Men BG. MOD(KENT AND TOU NOT TOU FOR HOURS/TWO TO MEN TOU FOR HOURS/TWO TO MEN TOU FOR HOURS/TWO TO MEN LANE THE EAGES/The Long Men JIMPY BUFFT/Yolcano KENNY ROCERS/Courd Of The County TOM PETTY/Don to Me Like Thet BLOCKFOUT/Frain, Train FEGMAT/Third Time Lucky

TERI DE SARIO/Yes I'm Ready FLEETHOOD MAC/Sara DIONNE MARHIDK/Deja Yu POLICE/Message In A Bottle ROBERT JOHN/Lonely Eyes

Z-93

RICHIE FURAT/I Still Have Dreems ROMIE MILSAF/Get It Up JOHN STEMART/Lost Her In The Sun

RUPERT HOLMES/Escape BAD/No MorelEncouph (s. .) MICINEL JASSON Rock with You PRED CRUISE/I More Tou Tonight Strike Badding and Strike State Strike TOR LIGHER/Hold Range CRU LIGHER/Hold Range GRU LIGHER/Hold Range STRIKE STATE IN STRIKE ALGEN MODERS/Lange Dri Lose (S. E BANG/Plasse Donit Lose (S. E BANG/Plasse Donit Leave (S. EST/TA Long Run STEVIE WORDER/Sand On Your Love (S. HOCK/Stater Love Next Time LAUREN WOOGP/Insse Donit Leave (ED ZEPPELIN/AIL My Love REICHT FURCHARD/Send Ot The County AND ALGEN/To The County AND ALGEN/Toling Toling CLIFF RICHARD/Send Ot The County ADDISION/Savanah Nights JEF. STRASHP/Jame FORMATTINITA TIME LUCK FLEETDOOL MOS/Savanah Nights JEF. STRASHP/Jame ASSNE WASSINF/Jame ASSNE WASSINF/Jame

26 OlONNE WARWFOX/Daja Vo TERI DESARIO/Vos I'm Ready

TOM PETTY/Don't Do Me Like That VILLAGE PEOPLE/Ready For The 80's

Atlanta

Tampa

B&D/No More(Enough 18...) STYX/Babe RUPERT HOLMES/Escape

FOREIGNER/Hoad Games STYX/Babs SUPERTRAMP/Take The Long Way. SUPERTRAMP/Take The Long Way.. EAGLES/THe Long Run LED ZEPPELIN/Fool in The Rain JOURNEY/Lovin', Touchin'... KANSAS/Reason To Be TRIMEN/Loy if On The Line OHICAGO/Must Have Been Crezy

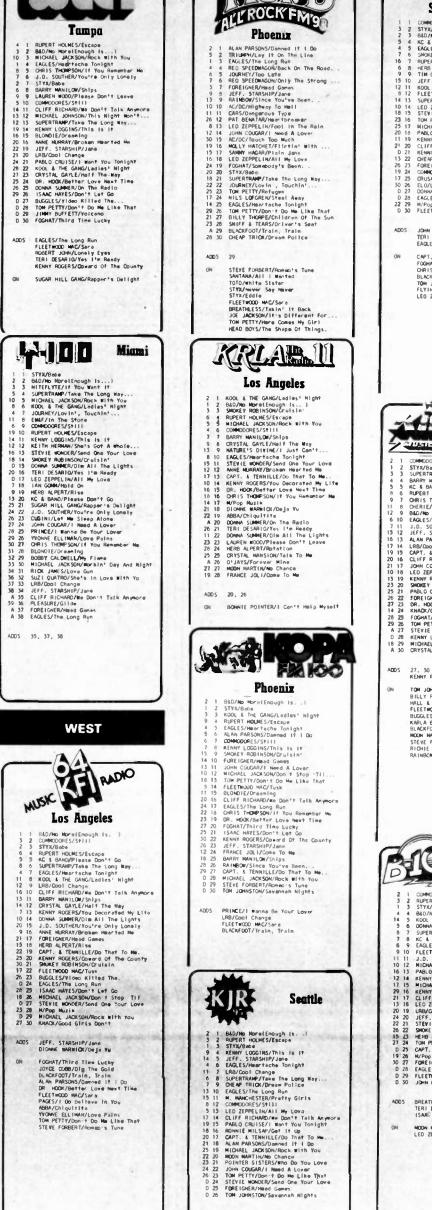
Chicago LURCENCE STURBADE STURBADE BAL/MO MORE (Enough 15...) DOLMET/Lovin, Touchin'. WYPO Multi HEBAL STURF techn Touchin'. WYPO Multi HEBAL STURF techn Tought COMPODERS/STILL DEAT TRIVING Touching Might FLEETNOOD MAC/Tush KIMAC/W STURE Stures Might FLEETNOOD MAC/Tush KIMAC/W STURE Stures Might RENNY MULLOW/STILP STURFTAMPERSON DECENT PAULEN/Sec Case Of Loving.. ELOND to Toing Moren DIOME MARICK/11 Maren Loving.. ENCOUCH States Cose SUPERT HOUMES/Escene SUPERT HOUMES/States SUPERTAMPICOD STURPERSON 235467 12 20 21 22 23 24 27 24 28 0 29 31 35 32 36 0 38 ADDS JEFF. STARSHIP/Jane CLIFF RICHARD/We Don't Talk Anymore FOREIGNER/Head Games LED ZEPPELIN/AII My Love OH



14 19 27 20 26 21 28 22 25 23 ELO/Confesion FOREIGNER/Nesd Games PABLO CRUISE/I Wort You Tonight SUPERTRAMP/Take The Long Mry... DR. HODK/Batter Lowe Mast Time 2 DR, HOCK/Better Love Mest Time 20 DR, HOCK/Better Love Mest Time 24 UR8/2001 Change 25 EAGLES/The Long Run 26 TOM PETTY/Don't Do Ne Like Thet 27 TRIUMPH/Log It On The Like Thet 27 TRIUMPH/Log It On The Like 28 ALAN PARSONS/Jowned It 1 Do 29 KDMM LOGGINS/This is 1 ft 30 STEFE FORBERT/Reveol's Tune 5 25 29 24 D 25 D 26 30 27 0 28 ADDS

VILLACE PEOPLE/Ready For The 80's REO SPEEDMADDW/Only The Strong ... ROD STEWAT/Talk About it LED ZEPPELIN/Fool in The Rain 2.2. TOP/Cheep Sunglesses

SANTANA/TOU KND# That I Love ROBERT JOHN/Lonely Eyes BLACKFOOT/Train, Train CARS/11*5 Ali i Cen Do HGUNDS/Under My Thumb



SMOKEY ROBINSON/Orulain' FOOMAT/Third Time Lucky TERI DESARIO/Yes I'm Ready POLICE/Message In A Bottle ELO/Lost Train To London KOOL & THE GANG/Lodles' Night

KENNY ROGERS/Coward Of The County BUGGLES/Video Killed The CARS/IT's Alt | Can Do

ADDS

ON

610 % KFRC <section-header> San Francisco JOHN COUGAR/I Need A Lover TERI DESARIO/Yes I'm Ready EAGLES/I Can't Tell You Why CAPT, 4 TENNILLE/Do Thet To Me. FOGHAT/Third Time Lucky DARIS THOMPSON/IF You Remember Me BLACKFOOT/Train, Train TOM JOHNSTON/Sovannah Nights FLVTING LIZARS/Money LED 2EPPELIN/Fool in The Rein Denver - -----COMPOORES/SSIII COMPOORES/SSIII STV/Bac SUPERTAMP/Take The Long May... BARRY MAILOV/SNIps RC & BHO/Please Doh't Go RUPERT HOLE/SUPERTED DATE GO RUPERT HOLE/SUPERTED DATE GO RUPERT HOLE/SUPERTED DATE ON BU//MO MOREE/OURS/INCO YOU BACO OFRIE/ANALE CURRY/SINCE YOU BACO DOHREE/MAILE CURRY/SINCE YOU BACO BU//MO MOREE/OURS/INCO ISF. STANDE/SUPERTED TATE TO MA... CLIFF RITHER/YOU'RE ONLY LONELY LEFT. STANDE/YED THAT TO MA... CLIFF RITHER/YOU'RE ONLY TAILS AND/CO DOM/SINCE/SUPERTED TAILS AND/CO SUPERTED TAILS AND/CO SUPERTED TAILS AND AND AND AND AND AND PARLO CRUISE/I WANT YOU TO TAILS PARLO CRUISE/I WANT YOU TAILS KNAGK/Good Giris Don't FOGHA7/Third Time Lucky TOM PETTY/Don't Do Me Like That STEVIE WONGER/Send One Your Love KENNY LOGGINS/This is it MIDHAEL JOHNSON/This Night Won't, ORYSTAL GAYLE/Haif The May 27, 30 KENNY ROGERS/Coward Of The County KENY ROLENYLOPE u un meter TOM JOHNSTON/Sevannah Nights Billur PRESTON & S/NITh You I'm Born.. HALL & GATES/Weil You I'm Born.. KALL & DAOF/Filmen You Walh In... BLACKFOOT/Train, Train MOCH MATIN/No Chance STEVE FORBERT/Accests Tune RICHE FURATY J Still Have Dreems RAINBOW/SINCE You've Been... AR San Diego COMPOSITES STILL COMPOSITES STILL RUPPERT NOLVES SISTERS STYTYRabe BLO/Ne Marvelfonugh IS .) ROOL A THE GANG/Ladies. Night ODMM SUBMER/Dia Ali In Lights SUPERTAMP/Take The Long Mar... KG & BANO/Piessto Don't Gong EAGLES/Neartsche Tonight FLEETNOOD MAC/Tusk J.D. SOUTHER/You're Only Lonely MICMAEL JACSSON/Aon't Stop STIL. PABLO (RUISE/I Want You Tonight KENNT ROCENS/NOU Decorate My Life MICMAEL JACSSON/Aon't Stop STIL. PABLO (RUISE/I Want You Tonight KENNT ROCENS/NOU Decorate My Life MICMAEL JACSSON/Aon't Stop STIL. PABLO (RUISE/I Want You Tonight KENNT ROCENS/NOU Decorate My Life MICMAEL JACSSON/Aon't Disk Annore LEG ZEPPELINATI MY Love LRAY (Cool Change STEVIE KONDER/Sand One Your Love STEVIE KONDER/SAND SAND BREATHLESS/Takin: If Back TERI DESARIO/Yes I'm Ready ISAAL HAYES/Don't Let Go NOON MARTIN/No Chance

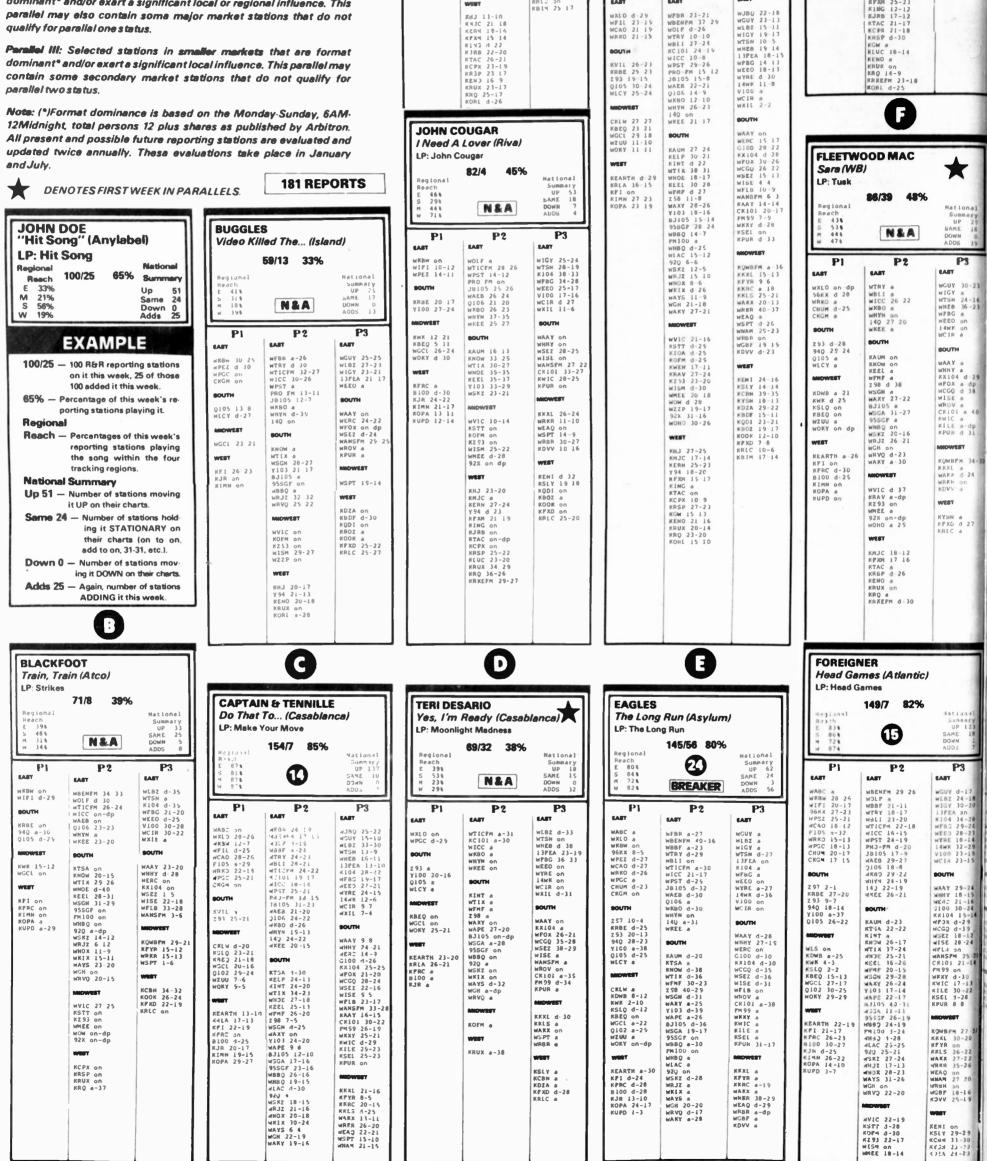
Page 27



al I: Selected stations in major markets that ere format dominant* and/or exert a significant national influence.

allel II: Selected stations in secondary markets that are format dominant* and/or exart a significant local or regional influence. This parallel may elso contain soma major market stations that do not qualify for parallal one status.

Parallel III: Selected stations in smaller markets that are format dominant* and/or exert a significant local influence. This parallel may contain some secondary market stations that do not qualify for



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on 29-26 24-21

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WEET

KHJ 11-10 KHJC 21 10 KERH 19-16 KPXH 15 14

DR. HOOK

PI

LAST

WKLO d WF11 2) WCAO 21 WRKO 21

Better Love ... (Capitol)

EAST

WOLF WTRY WBLI KC10

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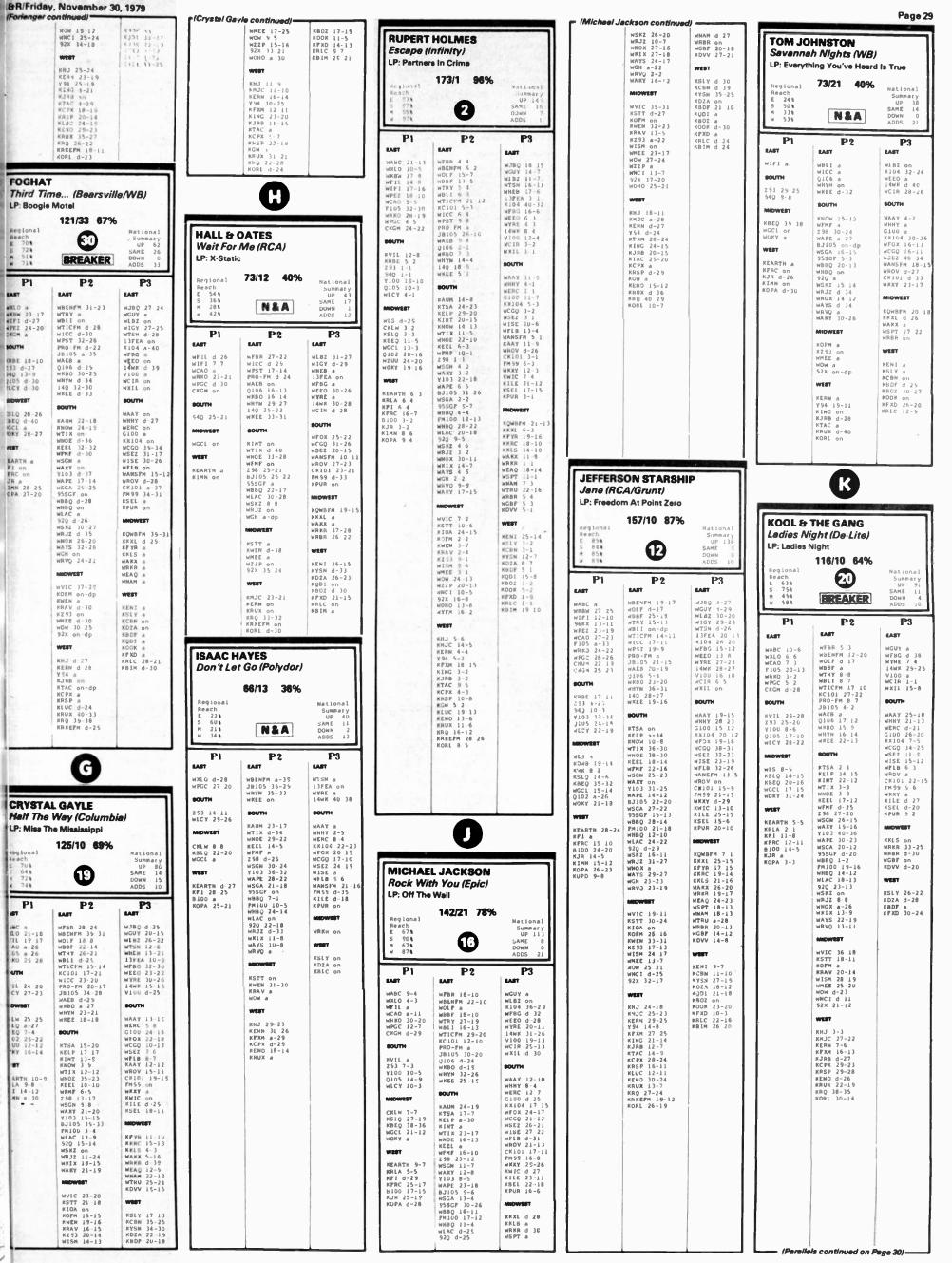
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R&R/Friday, November 30, 1971



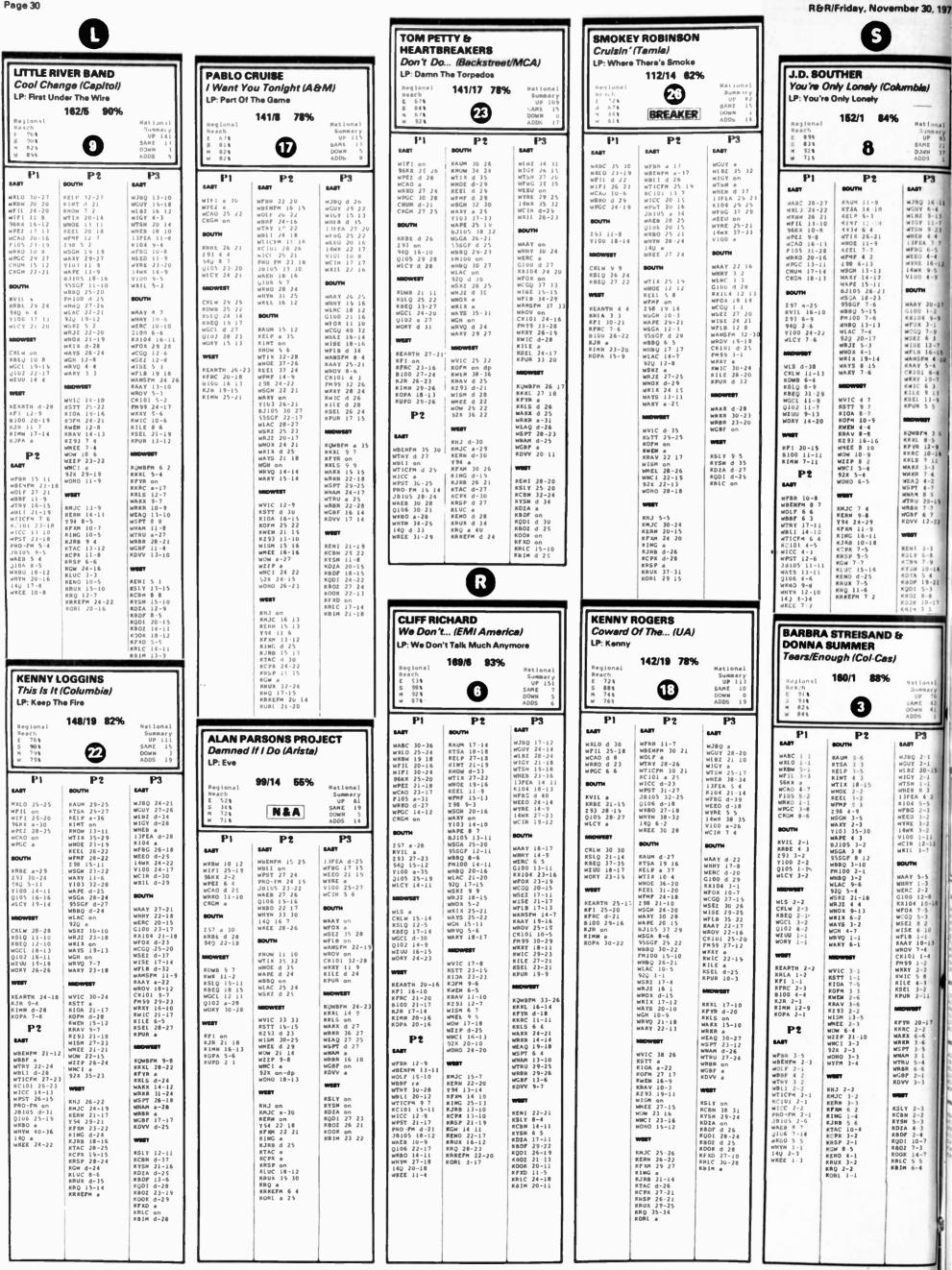
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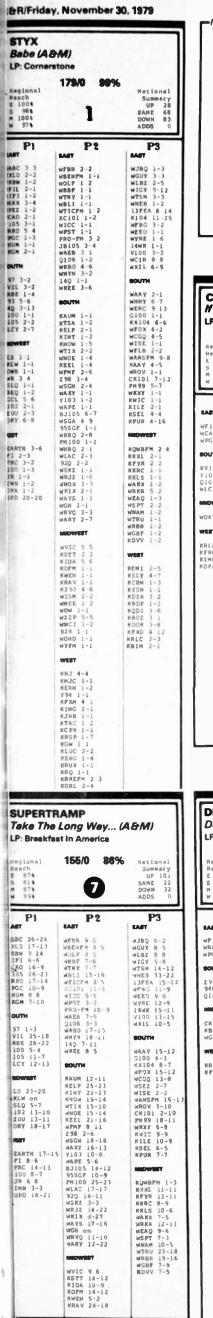
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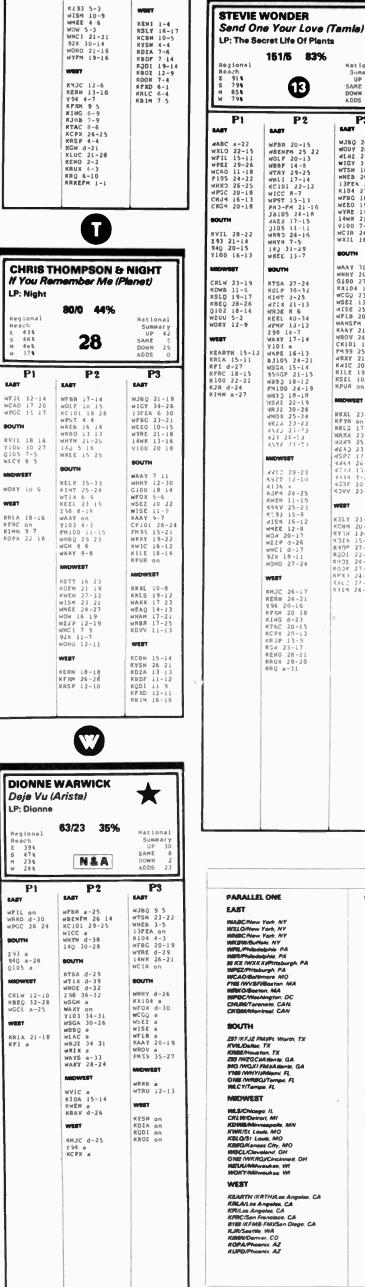
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:h 01 % 1 9 % 1 5 %	13	Summary UP 138 SAME 5 DOWN 3	(Contil POLICE "Message in A Bottle
91		ADDS 5	Moves: Up 6, Same 9, Down 1, Adda 16-11, WANS-FM 30-27,
PI	P2	P3 Met	SUZI QUATRO "She's in Love Moves: Up 8, Same 7, Down 0, Add
-22 12-15 15-11	WFBR 20-15 WBENFM 25 22	WJBQ 26-23 WGUY 26-24 WL82 23-21	36-32, WBBQ d-25, KFXD 23-17. PAGES "I Do Belleve in You" (
19-26 1-18	WOLF 20-13 WBOF 14-8 WTRY 29-25 WBL[17-14	WIGY 31-27 WTSN 18-15 WHEB 26-20	Moves: Up 7, Seme 8, Down 1, Ad KFi on, KSLY 18-16, KFXD 29-23.
6-25 0-18 6-13	KC101 22-12 WICC 8-7 WPST 15-13	13PEA 25-18 K104 27-23 WF8G 18-16	PAT BENATAR "Heartbreaker Moves: Up 7, Same 10, Down 0, Add
0-18	PR3-PM 21-16 38105 24-18 3823 17-15	WEE0 15-11 WYRE 19-16 14WK 21-12	DIRT BAND "American Dream
8-22 -14	2105 11-11 WK92 24-16 WHYN 7-5	V100 7-3 WCIR 24-16 WXIL 16-19	Moves: Up 2, Same 6, Down 0, Adds WHHY, WANS-FM, WNAM,
-15 6-13	140 31-29 WREE 13-7	BOUTH	O'JAYS "Forever Mine" (Phila Moves: Up 11, Same 1, Down 0, Add
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1-6 9-17 8-26	KELP 36-12 KINT 3-25 ATIX 21-13	KX104 19-17 WCGQ 23-17 WSEZ 13-10	Moves: Up 4, Same 9, Down 3, Add KRQ 21-19, KRKE-FM 14-6.
9-14 -2 2-9	WNDE 8 6 KEEL 40-34 APMP 13-12	WISE 25-23 WFLB 20-19 WANSFM 35 32	NITEFLYTE "If You Want It" (A Moves: Up 7, Same 10, Down 0, Adds FM99 20-18, WKXY 17-13.
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WABC, KRLA, WBLI, WHBQ 92Q, WX ... 26-23,

' (Swan Song) 18/2

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ola) 17/0

Y100 3-3, WFBR 30-28, WAXY 22-18, WAYS 33-29,

RCA) 14/0 96KX 6-3, WPEZ 13-9, Z97 15-8, KRBE 30-27, KWK

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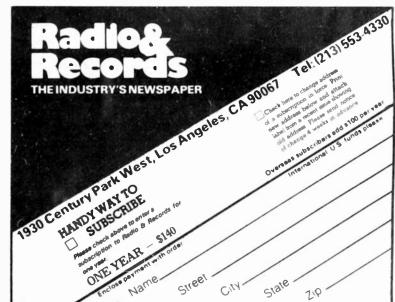
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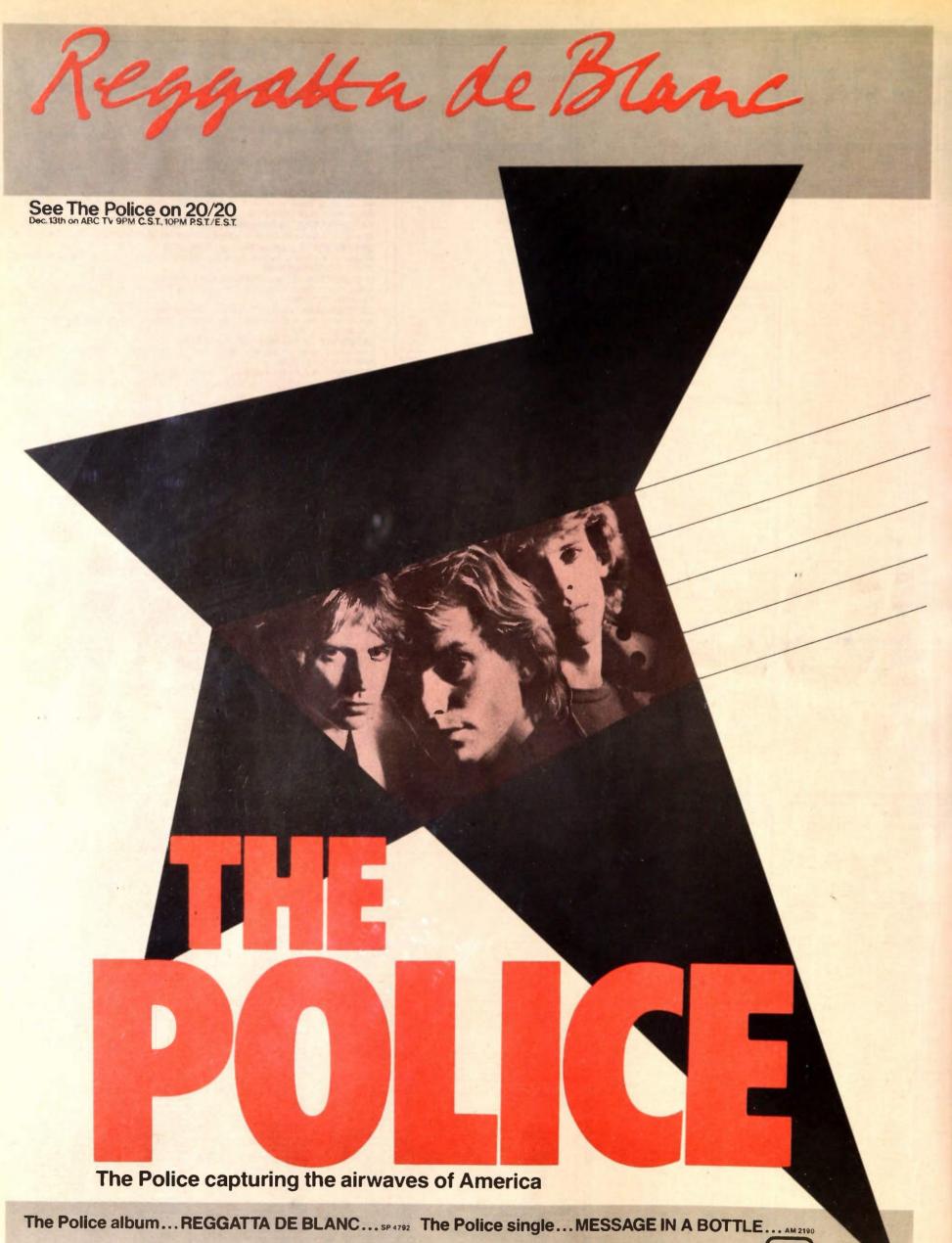
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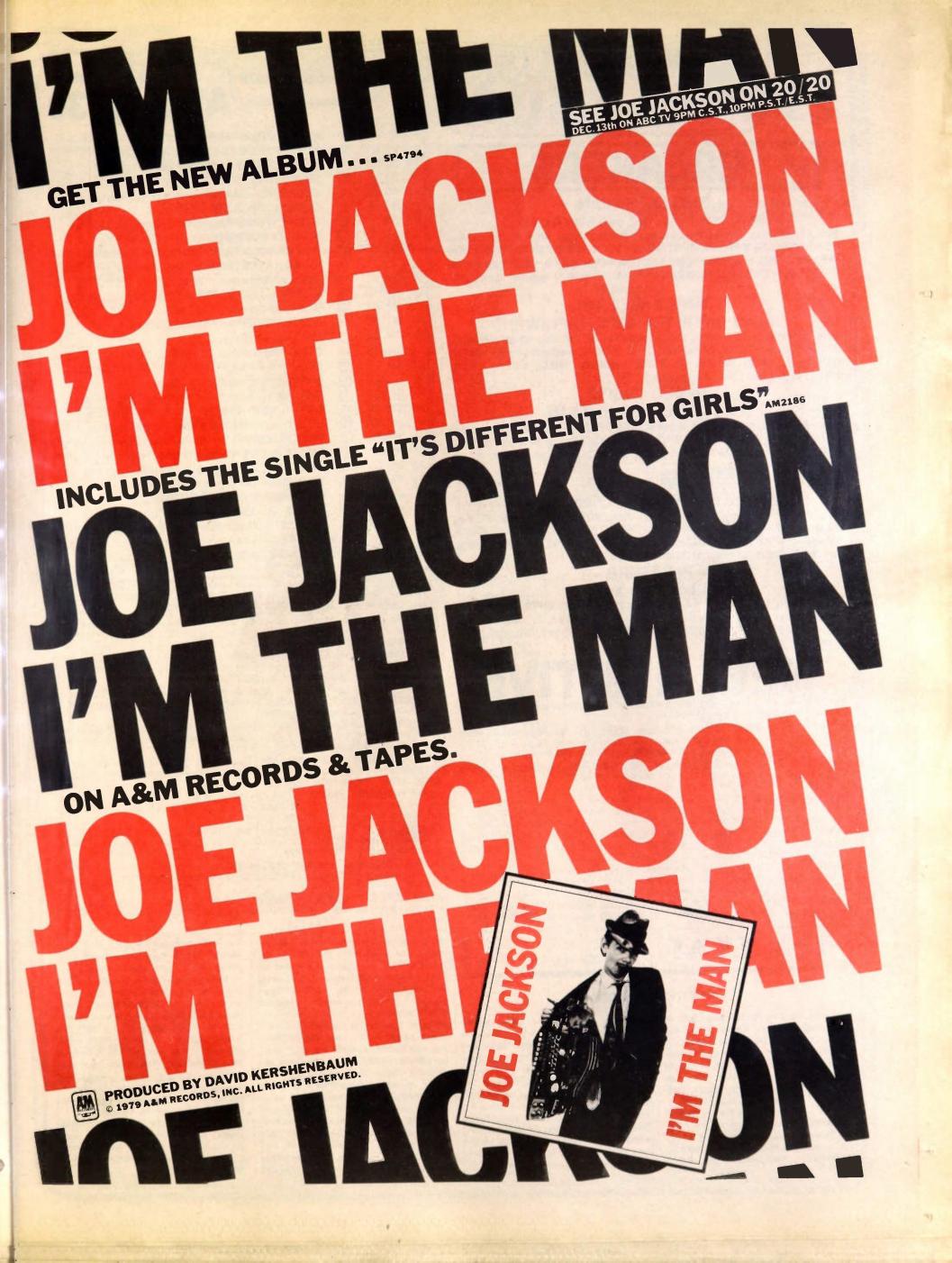
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Airplay/30.



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Do You Love What You Feel (MCA)

54% of our reporters on it, 3 new adds WDAI, WXAP, WSOQ. Key moves: 12-8 WZZD, 22-16 KRLY, 3-2 WBLX, 11-8 WCAU, 13-12 KHYS, hot rotation WWOM, WKTU, WKYS, debut 19 KIIS-FM, debut 35 KJLA, on WPEG. Charts at number 29 on Airplay/30.

PLEASURE

Glide (Fantasy)

54% of our reporters on it, 3 new adds KJLA, WXAP, KHYS. Key moves: 18-13 WPEG, 19-17 WCAU, 30-26 WMAS, 19-18 KLAV, hot rotation WKYS, medium airplay WDAI, on KXTC, WSOQ, WWOM. Charts at number 30 on Airplay/30.



All other new and recent releases getting substantial airplay. These are listed in order by their activity levels at our reporting stations.

ASHFORD & SIMPSON "Nobody Knows" (WB) 49% reporting airplay, added at WXAP. WPEG. Key moves: 43-25 KHYS. 39-34 KJLA, 27-23 WKTK, 25-23 KRLY, 32-29 WMAS, 25-24 WZZD, hot rotation KFMX, WDON, WKYS, on WDAI, KLAV, WRMZ.

BAR-KAYS "Move Your Boogie Body" (Mercury) 46% reporting action, added at KIIS-FM, WBOS. Key moves: 28-21 WZZD. 20-14 KHYS, 40-25 KJLA, 29-22 KRLY, 29-20 WPEG, hot rotation WDON, WKYS, medium airplay WRAP, debut 15 KKCS, on KXTC. SERGIO MENDES "I'll Tell You" (Elektra) 46% of our reporters on it, added at WRAP. Key moves: 17-13 WCAU. 16-6 KITT-FM, 19-15 WMAS, hot rotation WKYS, KXTC, WDON, medium airplay WWOM, debut 20 WBOS, debut 26 KRLY, on KKCS, WDAI, WOKF. NATURE'S DIVINE "I Just Can't Control Myself" (MCA) 46% reporting action Key moves: 24-17 KHYT, 17-12 KRLY, 29-22 WSOQ, 21-20 KJLA, hot rotation WDON, medium airplay WKYS, WKTU, on WPEG, KXTC, KSET.

DIANA ROSS "It's My House" (Motown) 46% of our reporters on it. 3 new adds WXAP, KRLY, WOKF, Key moves: 37-23 WSOQ, 24-20 WRMZ, 26-17 WMAS, 24-18 WBOS, hot rotation KFMX, medium airplay WKTU, WKYS, debut 38 KHYT, on WPEG. VILLAGE PEOPLE "Ready For The 80's" (Casablanca) 46% reporting alrplay Key moves: 49-37 WSOQ, 24-20 WMAS, 23-22 WZZD, medium airplay KXTC, KSET,



Pam Bellamy & Gail Mitchell

Promotions In Motion

With the end of the Oct/Nov ARB we would like to highlight some special promotions/ contests held by our Dancemusic stations

WKTU/New York has been giving away hundreds of "box straps" (denim-colored straps, using the station's logo, which can be used for carrying radlos, skates, cameras, etc.) in an on-air call-in promotion

With the 1980 Olympics on the way, WPEG/ Charlotte, NC has been named the "Official Winter Olympic Radio Station" for its market by the Lake Placid Olympic Organizing mittee WKYS/Washington, DC is

involved in another type of Olympics, the "Special Olympics." They had invited such celebrities as Peaches & Herb, Sugar Ray Leonard, and Washington Redskins' Pete Wysocki and Kenny Houston to be co-disc jockeys in support of the D.C. Chapter, Listeners called in pledges and bid on personal items provided by the celebrities

The \$75,000 "Bunny Open" Disco Dance Championships were held 10-29 at the Hollywood Palladium with such prizes as his and hers TR7's, \$10,000 in cash, a contract to dance at all Playboy clubs, and a \$1000

Unless otherwise stated, all above records are available in 12". This chart is based solely on airplay statistics compiled weekly from our reporting stations. Black circled numbers indicate significant upward movement. Arrow indicates new entry. WKTU, debut 39 KJLA, on WCAU, WXAP, KKCS, KRLY, WDON FREDDIE JAMES "Hollywood" (WB) 43% reporting action. Key moves: 20-14 KKCS, 30-22 KHYT, 44-37 KHYS, 13-11 WRMZ, 9-8 WPEG, 15-14 WSOQ, hot rotation KXTC, KFMX, medium alrplay WRAP, WOKF, on WXAP, WKTU. RICK JAMES "Love Gun" (Gordy) 43% of our reporters on it. Key moves: 19-15 KHYT, 29-25 WZZD, 8-7 KLAV, 33-31 KHYS, 23-21 WSOQ, hot rotation WDON, medium airplay WRAP, KSET, debut 29 KRLY, on WPEG, KXTC.

PLEASURE/Glide (Fantasy)

PABLO CRUISE/I Want You Tonight (A&M)

SYLVESTER/Can't Stop Dancing (Fantasy)

RUFUS & CHAKA/Do You Love What You Feel (MCA)

FEVER "Pump It Up" (Fantasy) 43% reporting airplay, added at WRAP. Key moves: 3-1 WPEG, 39-36 KHYT, 25-24 WSOQ, hot rotation KXTC, medium airplay WDAI, WDON, WOKF, debut 36 KJLA, on KRLY, WWOM.

INNER LIFE "I'm Caught Up" (Prelude) 43% of our reporters on it, 7 new adds KRLY, KHYT, WDAI, WZZD, WKYS, KSET, KJLA. Key moves: hot rotation WWOM, WDON, medium airplay WKTU, debut 26 WCAU, on KXTC.

DAN HARTMAN "Relight My Fire" (Blue Sky) 36% reporting action, added at WSOQ. Key moves: 28-27 WBOS, hot rotation WKTU, on the following stations WDAI, KLAV, WKTK, WRMZ, WWOM, WCAU, KXTC.

CLIFF RICHARD "We Don't Talk Anymore" (EMI America) 32% of our reporters on it, 3 new adds KKCS, WSOQ, KLAV. Key moves: 31-13 KJLA, 36-18 WMAS, 23-20 WKTK, debut 30 WRMZ, on KITT-FM, KIIS-FM.

CLAUDJA BARRY "You Make Me Feel The Fire" (Chrysalis) 32% reporting airplay, 3 new adds KITT-FM, WOKF, KKCS. Key moves: 38-33 WMAS, on the following stations KXTC, WPEG, WXAP, WDON.

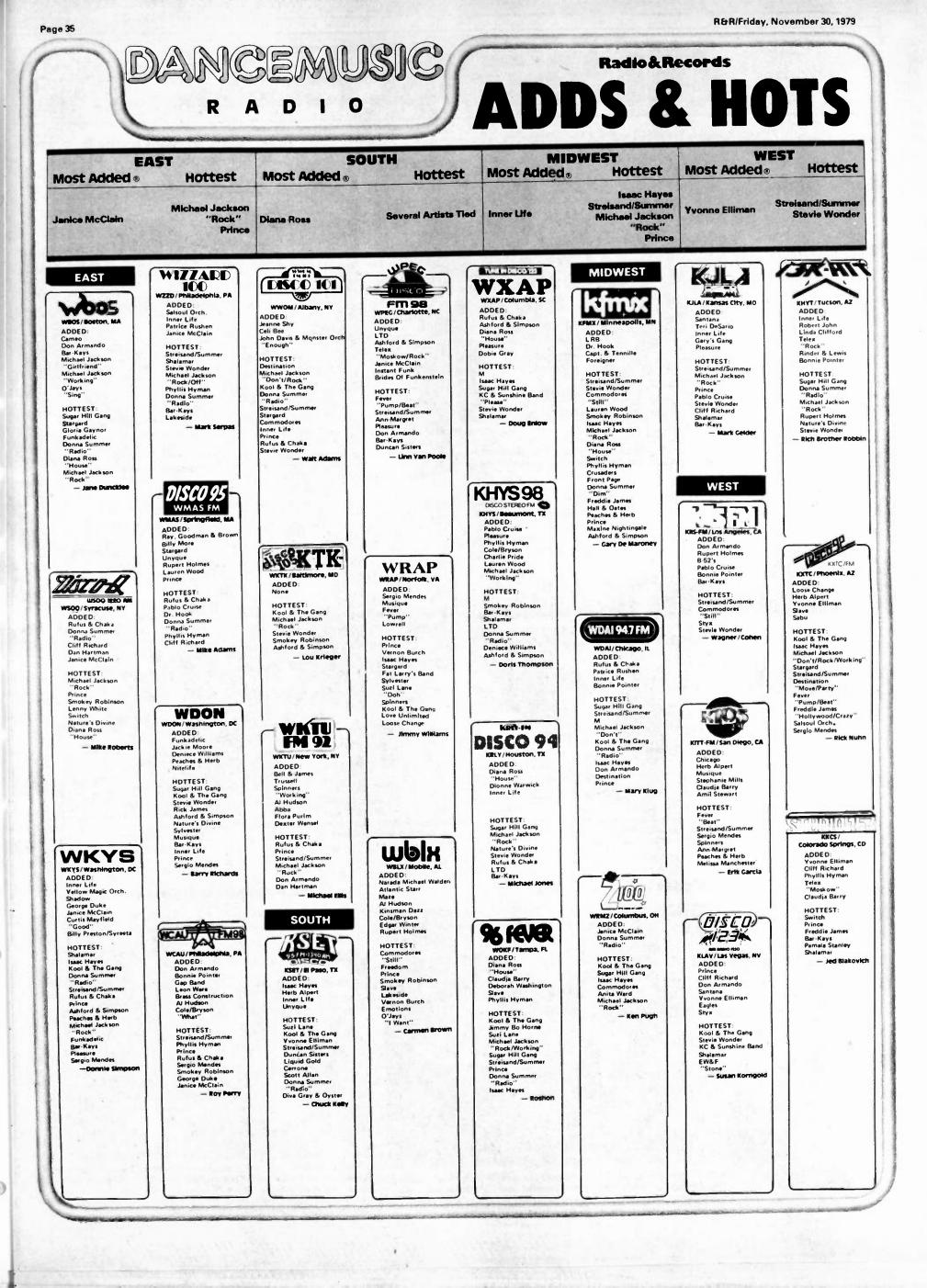
RUPERT HOLMES "Escape" (MCA) 29% reporting action, 3 new adds WMAS, KIIS-FM, WBLX, Key moves: 21-18 KRLY, 7-5 KJLA, medium airplay KFMX, WOKF, debut

HERB ALPERT "Rotation" (A&M) 29% of our reporters on it, 3 new adds KSET KITT-FM, KXTC. Key moves: 38-32 KJLA, medium airplay WKTU, debut 35 KHYT, on KLAV,

disco wardrobe being given away. All proceeds from the ticket sales went to the American Heart Association. Celebrities on hand included Hugh Hefner, Lou Gossett Jr., Jeff Kutash, Raydio, and The Village People ... KIIS-FM/Los Angeles celebrated its first anniversary (11-15) as a Dancemusic station by broadcasting live from three major clubs in the area It's a matter of opinion whether your mail moves faster with a zip code, but 96Fever (WOKF)/Tampa offered its audience a chance to win in the "Zip Code Fever" contest. Listeners were asked to send in entry forms complete with their name. address, and zip code. If they heard their name and zip code on the air they had nine minutes and six seconds to call in and claim one of the many prizes such as cash, mopeds, two trips to Atlanta, 10 speed bikes, a stereo system and clock radios KLAV/

Las Vegas's Susan Korngold, AKA "Lady Disco," and PD Dave Wilmont, spent their rating period in the streets - passing out one hundred dollar blils to listeners who produced the station call letters or logo written on anything they happened to be carrying. According to Dave, "Everyone we approached came up with Disco 1-2-3. I feel it was a total success".... Winning fever rather than disco fever was the case recently at WOKV/Cincinnati. The station gave away a "Disco In Dixieland" trip to New Orleans with luggage and all expenses for two paid by the station. Daily qualifying prizes included stereos, mopeds, and AM/FM radios

SEGUES: Houston Oller Bill "Whiteshoes" Johnson will be covering the morning and afternoon sports for KRLY/Houston Dave Kent joins WDAI/Chicago from WSAI/Cincinnati.



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R&R/Friday, November 30, 1979



Johansen In Style At The Whisky

RCA Signs Sylvain Sylvain



When Blue Sky recording artist David Johansen performed at the Whisky in Los Angeles recently, he was congratulated backstage by various label execs. Seen while styling are, from left: Johansen group members Freddy Gee, Frankie LaRocka, Ronnie Guy and Charlie Pip, E/P/A's Jeff Siroty, CBS Associated Labels' Frank Dileo, Johansen, CBS Int'l VP Dennis Killeen, E/P/A's Michael Alhadeff, and group member Thomas Trask.

Philadelphia International Has Stylistics



RCA Records has signed former New York Dolls member Sylvain Sylvain and will release his debut album, "Sylvain Sylvain," in January. Pictured at the pacting are (I-r) RCA's Don Wardell, RCA Division VP Ed DeJoy, Sylvain, and Sylvain's project coordinator Ron Ross: (seated) RCA's Nancy Jeffries.



Philadelphia International Records has signed the Stylistics with an album to be released at the beginning of 1980. Pictured at the pacting are (I-r) the group's Airrion Love, Mighty Three Music's Thom Bell, the group's Russell Thomkins, Philadelphia International Vice Chairman Leon Huff, Philadelphia International Chairman Kenneth Gamble, and group members Herb Murrell and James Smith.

RSO Signs Macgregor



RSO Records has pacted Mary Macgregor. Shown at the signing are (I-r) RSO President AI Coury, Macgregor, producer David J. Holman, and RSO Sr. VP Rich Fitzgerald.

Breathless In Los Angeles



EMI-America's rock band Breathless performed at the Starwood in Los Angeles recently. Holding their breath for this shot are (front row) Breathless's Bob Benjamin; (middle row, l-r) the group's manager Mike Belkin, Capitol/ EMI-A/UA VP Helmut Fest, Capitol VP Don Grierson, group's Alan Greene, Jonah Koslen and Mark Avsec, and Capitol VP's Joe Petrone and Mark Levinson; (back row, l-r) group's Rodney Psyka and Kevin Valentine.

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LAX Pacts Blood, Sweat & Tears



LAX Records has signed the newly-reformed Blood, Sweat & Tears group. Their debut album for the label is due early next year, distributed by MCA Records. Shown are (I-r) Clayton Thomas's co-manager Fred Heller, LAX Co-Chairman Steve Gold, MCA Records President Bob Siner, Clayton Thomas, and his co-manager Bernie Soloman.

R&R/Friday, November 30, 1979

Black Radiu

Syndication - New Showcase For Black Programming

Black syndicated programming is likely to become one of the key elements of Black radio in the coming decade. With new satellite technology and an increasing desire for national programming at local stations, the opportunities for syndication seem unlimited. This week I spoke with Patti Grace, Director of Station Relations/ Programming at Sheridan Broadcasting Network, the largest black-owned news and advertising medlum in the U.S. She points out some of the moves Sheridan is making in the programming area, and comments on the general syndication scene.



Patti Grace

Speed

R&R: What is Sheridan Broadcasting doing to prepare for the 80's? PG: One of the roles we will play, now being the largest black-owned news and advertising medium in the country, is as an alternative service in the area of news, sports, and special features. I think we will start to get very heavily into producing as well as distributing special programming, feature programming that will be available not only to our network, but once we go on, to satellite hookups.

These will be public affairs shows, human interest, features, short one to two-minute features, music specials

R&R: You mentioned a satellite. That's a unique step for an ethnic-owned outlet to be involved with. What are your plans for that?

PG: The Mutual Broadcasting System, which we were originally a part of until Sheridan Broadcasting purchased 100% of the network, is one of the forerunners in satellite development in terms of radio. They have already started to install earth stations in some markets around the country, and by early spring we expect to be in a number of the major markets. At that point we will have available to us, thanks to a service agreement which we have with Mutual, a 24-hour channel so that we will be programming not only our basic products that are now available through land lines but we will incorporate a variety of different types of programming.

R&R: What do you think this will do to the industry as it relates to black interests?

PG: I think it's going to have a tremendous impact on the industry as it relates to black interests, in the sense that it will be a more viable option for distribution, so that for black syndicators, black independent producers that are producing product, or have product and have not been able to get it distributed, or to get some visibility for it, we will offer another option.

R&R: Do you think there has been a shortage of black programming because of a lack of expertise, or is it that the product has been held on the outside for other reasons?

PG: I think it definitely is the other reason. I feel that we've been creative for a long time. We've been creating some things that just like in television, had not been given visibility and not been scheduled in the program schedule because they don't necessarily represent popular subjects or are not entertainment-oriented. There are many producers, and

"There are many producers who feel very strongly that it's definitely time that our message, or our perception of who and where we are and what we're about, starts to become available.'

I would have to include myself among this group, who feel very strongly that it's definitely time that our message, or our perception of who and where we are and what we're about, starts to become available.

R&R: Does syndication look as though it's going to be a strong direction for black folks in the 80's?

ested in. I think that also you'll see a stronger return of national sponsors, national ad-I think we're going to see a great deal of that in radio in the future.

"I think that what's going to happen in the 80's in syndication is that we're going to see a return to the old days of radio. We're going to see new partnerships between radio networks and independent syndicators."

R&R: Similar to the Sears Radio Hour and things such as that?

PG: Exactly. I'm excited about it; the very fact that the marketplace is opening up. and I think that there are enough of us around, enough really creative sharp black folks, who have been watching the development of the industry. This seems to be an opportunity for them to take advantage of it now

R&R: What do you feel will be the real catalyst that will bring all this together?

PG: There is already a group that is already aimed in that direction, through an organization that has already been formed to embody independent syndication companies, and which I'm sure will take the form as a lobbying organization. It's headed up by Tom Rounds of Watermark Productions. I think in the future we will see them taking a twoprong approach that the already established trade associations have taken, such as NAB, in providing services to the membership but also lobbying for positions for that membership.

RAR: This is probably going to take the place of a lot of daily people-oriented programming. What does the future hold for that type of programming?

PG: I think that there's always going to be a role for locally-originated programming. The local broadcaster knows his community, and will continue to produce programming that is locally originated and directed at that localized audience. But what syndication does is give them a better picture of the world by building in a supplement and saying XYZ program was produced here, it's another way to look at the same concept but through a national perspective. Something I'm excited about is and would like to see evolve as a part of syndication is a magazine-formatted show in radio, in the true sense. What I'm alluding to is what Group W, Westinghouse Broadcasting has done with their own stations. It's the evening magazine or the evening as a syndicated product, where you take the national story cycled around through the network, then each of the stations that are on the network add a local story to tie in with the national feed; each of the local outlets are responsible for a local story. I think the same kind of thing will happen in radio. I think that the satellite will be the vehicle that can make that happen.



ROTATION VISITATION - While in New York City recently, A&M's Herb Alpert visited the studios of WRVR on behalf of his latest single, "Rotation." Pictured along with Herb (center) are WRVR PD John Platt (right) and WRVR MD Pat Prescott.

People

Steve Harris, air personality at WBMX/Chicago, is now handling the 12noon-3pm shift with Val Coleman covering the 11pm-4am slot The Capitol Press Club recently conducted its annual meeting in Washington, DC with the major highlight being the presentation of the Pioneer Award to Mrs. Haley Bell on behalf of Bell Broadcasting. Other honors included the National Media Award going to Max Robinson of ABC and the Public Service to Dr. Mary Berry, assistant secretary for HEW Please be sure to send me all of your station's pictures, promotional materials, news, etc. Remember, you don't have to be a reporter to participate. Address to: Bill Speed, Radio & Records, 1930 Century Park West, Los Angeles, CA 90067

Places

The artist management firm of Don Taylor and Tammi Records LTD, has moved from New York to the warmer clime of Miami. Effective December 1, their new address is as follows: 9600 S. Dadeland Boulevard, Miami, FL with calls to be directed to (305) 665-2552. Bob Marley, Jimmy Cliff and T-Connection are among the firm's roster of artists.

Things

UNCF GIVE-A-THON: Los Angeles radio stations KDAY and KACE are set to broad-PG: I think there's definitely going to be a difference in direction. I think that what's cast live the "United Negro College Fund (UNCF) Radio Give-A-Thon" on Sunday, Decgoing to happen in the 80's in syndication is that we're going to see a return to the old ember 2. Sponsored by the Southern California Advisory Board on UNCF, the benefit will days of radio. We're going to see new partnerships between radio networks and indepen- be held at Southwest College from 6am until 8pm with a concert, auction and celebrity dent syndicators somewhat akin to a Norman Lear arrangement with the major networks guests scheduled, including Robert Guillaume of "Benson" and singer Deniece Williams, as an independent supplier. I think the role of the networks will be more of the syndicators' honorary chairperson ... And speaking of the UNCF, KOKY/Little Rock raised \$7,485 distributor. The syndicators' independent producers, adjunct producers to a network, will during its telethon with donations from such notables as Wilson Pickett, Lowrell, Mass produce product and programs that the networks themselves are not capable of doing, or to Production and Stargard ... STATION RIVALRY: Competition between stations can be build in a more objective perspective from outside and what the listeners are really inter- fierce, especially when football is involved. Case in point is Program Director Bob Scott of WOL/Washington, DC and Dallas Cowboy player and air personality "Beautiful" vertisers wanting to attach themselves to syndicated programming because of the longe- Harvey Martin of WFAA/Dallas who have made a wager on the Cowboys/Redskins game. vity that it offers and strong program identification over a period of time. In the early Should Washington lose, WOL will be sending Maryland crabs to Dallas. Should Dallas days of the soap opera, you could hardly talk about a soap opera without talking about lose, Texas hot chile will be winging its way to the nation's capital ... WYBC/New Haven some detergent company that was advertising or sponsoring that particular soap opera. is the proud owner of a new antenna ... Jazz formatted KKGO/Los Angeles simulcast the Newport Jass Festival in association with ON Television on November 16

Pup/Rhythms



BAR-KAYS "Move Your Boogle Body" (Mercury) RUFUS & CHAKA "Do You Love What You Feel" (MCA) MICHAEL JACKSON "Rock With You" (Epic) STEVIE WONDER "Send One Your Love" (Tamla) **RICK JAMES** "Love Gun" (Gordy) SWITCH "I Call Your Name" (Gordy)

PLEASURE "Glide" (Fantasy)

PRINCE

"I Wanna Be Your Lover" (WB) LENNY WHITE "Peanut Butter" (Elektra)



MARVIN GAYE "Ego Tripping Out" (Tamla) 33% reporting activity. Medium rota-tion in the East at WWIN and WXYV. Medium in the South at WGIV, WHRK, WVEE and WJJS. Hot in the Midwest at KATZ and climbing at WJMO and WLOU. Hot in the West at KLIP while

SHALAMAR "Second Time Around" (Solar/RCA) 33% reporting airplay. Hot in the West at KDIA and KDKO. Hot rotation in the Midwest at WTLC. The South reflects hot airplay at WGIV, KOKY and WJMI while added at WAOK with climbing positions at WHRK and WVEE. Medium in the East at WXYV.

O'JAYS "Forever Mine" (Philadelphia International) 33% reporting action. Hot in the East at WWIN and medium at WXYV. Added in the South at WOIC with medium airplay at WJMI, WVEE, WHRK and WAOK. The Midwest reflects new adds at WBMX, WDAO and WTLC while climbing at KAEZ.

KOOL & THE GANG "Ladies' Night" (De-Lite) 30% of our reporters are on it. Hot in the West at KLIP, KDIA and KDKO. The Midwest reflects heavy airplay at WBMX, KATZ and WJMO. The South shows it hot at WAOK and WJJS; medium at WOIC. CAMEO "Sparkle" (Chocolate City) 30% reporting airplay. Hot in the East at WOL.

Hot in the South at WJMI and medium at WAOK. Added at WBMX in the Midwest, hot at WJMO, WDAO, WTLC while medium at WLOU. The West reflects medium airplay at KDIA

PATRICE RUSHEN "Haven't You Heard" (Elektra) 30% reporting airplay. The East shows it medium at WXYV. Added in the South at WANT; medium airplay. The WVEE and WHRK. Heavy airplay at KAEZ, WDAO and WLOU in the Midwest with a medium account of the West at KDIA.

COMMODORES "Still" (Motown) 28% reporting activity. In the South it is hot at WJJS and WOIC; medium at WGIV. Hot airplay in the Midwest at WLOU and WJMO with climbers at WCIN and WBMX. Hot in the West at KDIA and KDKO.

GEORGE DUKE "I Want You For Myself" (Epic) 27% reporting activity. Added in the West at KLIP. Hot in the Midwest at WCIN and WDAO; climbing at WLOU. Medium air-play in the South at KOKY, WHRK and WVEE. The East reflects hot rotation at WOL with a climbing position at WXYV.

SUGAR HILL GANG "Rapper's Delight" (Sugar Hill) 27% reporting airplay. Hot in the East at WWIN. Hot in the South at WPDQ, WJJS and WJMI; medium at KOKY. The Midwest reflects hot airplay at WJMO; medium at WCIN. Hot at KDIA and KDKO in the West.



LTD "Devotion" (A&M) "Stranger"* "Share"*

*Asterisk denotes that cut has been released as a single

PHYLLIS HYMAN "You Know How To Love Me" (Arista) 25% of our reporters are on it. The South shows an add at WJMI and WJJS: hot at KOKY. The Midwest reflects hot airplay at WCIN; medium at WBMX. Medium at KDIA in the West with an edd at KLIP. Medium airpley at WWIN in the Eest.

ISAAC HAYES "Don't Let Go" (Polydor) 24% reporting action. Hot in the East at WWIN. Medium at WJJS and WOIC in the South. The Midwest reflects heavy airplay at WBMX and KATZ; medium at WJMO and WCIN. Added in the West at KDKO.

SMOKEY ROBINSON "Cruisin' " (Tamla) 24% reporting activity. Hot in the West at KDIA and KDKO. The Midwest shows it climbing et WJMO and hot at KATZ. Climbing also in the South at WAOK, WPDQ end WOIC; hot et WJJS.

NATALIE COLE/PEABO BRYSON "Gimme Some Time" (Capitol) 24% report ing action. Medium in the East at WXYV. Medium in the South at the following stations: KOKY, WHRK, WVEE, WJMI. Medium in the Midwest et WCIN and WTLC. Added in the West

ASHFORD & SIMPSON "Nobody Knows" (WB) 21% reporting airplay. Hot in the East at WOL. Hot in the South at WPDQ; medium at WOIC and WJMI. Heavy airplay at WBMX In the Midwest medium at WDAO and WTLC. JEAN CARN "Start The Fire" (Philadelphia International) 18% of our reporters

are on it. Hot in the East at WOL and climbing at WXYV. It is added in the South at WAOK and WANT; medium at WHRK and WVEE.

DENIECE WILLIAMS "I Found Love" (ARC/Columbia) 18% reporting action. Hot in the Midwest at WDAO. Hot in the South at WGIV and WAOK; medium at WHRK and WVEE. Medium in the East at WXYV.

SLAVE "Just A Touch Of Love" (Cotillion) 18% reporting activity. Climbing in the West at KDIA and KDKO. Medium in the Midwest at WBMX. Added at WOIC in the South; medium at WGIV. Hot in the East at WWIN.

NEW & ACTIVE

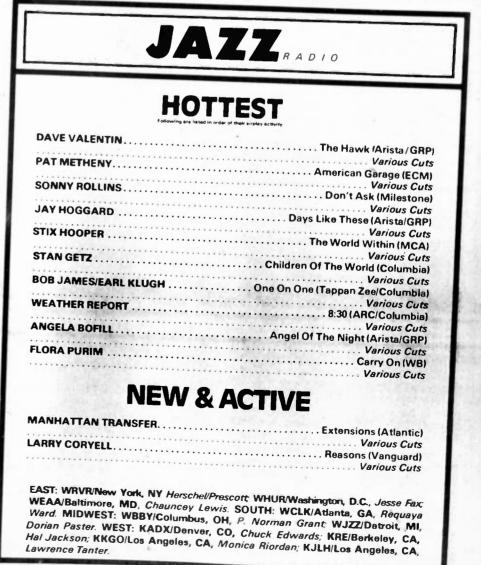
STREISAND/SUMMER "No More Tears" (Col/Cas) 15% reporting activity. Added in the South at WJJS; medium at WOIC with heavy airplay at WVEE and WHRK. Hot in the

PARLIAMENT "Party People" (Casablanca) 15% reporting action. Medium airplay at WXYV in the East. Medium in the South at WHRK, WVEE and WGIV. Medium in the Mid-west at WJMO.

INSTANT FUNK "Witch Doctor" (Salsoul) 15% reporting airplay. Added in the Midwest at WDAO. Added in the South at WANT; medium at WHRK and WVEE. Medium in the East at WXYV

PEACHES & HERB "Roller Skatin' Mate" (Polydor) 15% of our reporters are on it. Added in the South at WAOK; otherwise medium airplay at WGIV. Medium in the Midwest at WJMO and WLOU. In the West it is in medium rotation at KDKO. WILSON PICKETT "I Want You" (EMI America) 15% reporting action. Added in

the South at WGIV, WAOK and WOIC. Hot in the Midwest at KAEZ and medium at WLOU.



/	15	EAST		SOUTH	MIDWES		WEST
ap Pringth Novon	Hattest 20, 1979	Ber-Kays Rufus & Ct	naka I	Rufus & Chaka Prince Bar-Kays Rick James Michael Jackson	Michael Jack Switch Lenny White Rufus & Chai		Rufus & Chaka Kool & The Gang
Noven	ber 3c.	Regia	nalized	Adds	& Hats	Stations are li are listed in or activity.	sted by region. Ho der of their airpla
EAST -			-	MIDWEST -		MI OU	KATZ
WXYV Baltimore, MD	WDAS Philadelphia, PA Joe Tamburro	Boston MA	WWIN Seltimore, MD Don Brooks/Sue Woods	WVKO Columbus, OH Kirk Bishop	WCIN Cincinneti, OH Bob Long	WLOU Louisville, KY Bill Price	St. Louis, MO Gary Starr
Larry Hall ADDED	ADDED Natalie Cole/Peabo		ADDED	ADDED Not Available	ADDED Emotions	ADDED Kinsman Dezz War (LP)	ADDED Barry White Robin Scott
Shalamar KC & Sunshine Band	Bryson (LP)	HOTTEST	Johnnie Taylor Arethe Franklin	HOTTEST Sugar Hill Gang	Dexter Wansel 9th Creation Chuck Clase!	HOTTEST	TTF LV, Johnson
Lenny White Johnnie Taylor "Pretty"	HOTTEST Rufus & Chaka	Kool & The Gang	McFadden & Whitehead Barbara Jean English	Bar-Kays Switch	Bob James/Earl Klugh T-Connection	Rufus & Chaka Lenny White	HOTTEST
Norma Jean Hall & Oates	Kool & The Gang Commodores	Prince	Tyrone Barkley Donna Summer "Radio"	Michael Jackson Cameo	LV, Johnson	B-H-Y Patrice Rushen	Rufus & Chake Bar-Kays Blacks
Emotions (LP) War "Ghetto"	Shalamar Marvin Gaye	Cour real of	HOTTEST Whispers	Rufus & Chaka Lenny White	HOTTEST Bar-Kays	Opus 7 Freedom	Pleasure Michael Jackson
HOTTEST	Michael Jackson Streisand/Summer	Eddy Grant	whispers Pleasure Prince	EW&F Deniece Williams	Lenny Whita Michael Jackson	Fetback Band Commodores	Kool & The Gang Switch
Streisand/Summer Pleasure	Stevie Wonder Bar-Kays	Funkadelic	Prince Bar-Kays O'Jays "Forever"	Marvin Gaye	Pleasure George Duke	Michael Jeckson Foxy	Smokey Robinson Marvin Gaye
Stevie Wonder Rufus & Chaka	Phyllis Hymen	WOL	KC & Sunshine Band Rufus & Chaka	KPRS Kanas City, MO	Angela Bofili "People" Lakeside	KAEZ	Isaac Heyes Anita Ward
Michael Jackson "Rock/Don't Off"		Bob Scott	Inner Life	Dell Rice	Jean Carn Phyllis Hymen	Oldahoma City, OK Stava Scott	OMLW
Angela Bofill Rick James		ADDED	Slave Nature's Divine	ADDED Not Available	Stevie Wonder	ADDED	Cleveland, OH Bernie Moody
KC & Sunshine Band "Betcha" Bar-Keys	WAMO	Not Available		HOTTEST	WTLC Indianapolis, IN	Dexter Wansel "Pain" Gap Band	ADDED
Fetback Band	Pittaburgh, PA	HOTTEST Herb Alpert	- 13	Smokey Robinson Commodores	Jay Johnson	Emotions	Chic Dionne Warwick
	Mike Payne	Ashford & Simpson Bar-Kays		Five Special Sugar Hill Gang	ADDED O'Jays "Forever"	HOTTEST Wilson Pickett	Gep Band
	ADDED Not Available	Cameo Jean Carn	2	Kool & The Gang Bar-Kays	Johnnie Taylor Gep Band	David Oliver LTD "Stranger"	HOTTEST Sugar Hill Gang
	HOTTEST Sugar Hill Gang	Chic Natalie Cole/Peabo Bryson		Wings Switch	Edgar Winter Kinaman Dazz	Rufus & Chaka Lenny White	Switch Commodores
	Commodores	George Duke Fatback Band	1	Cameo Rockie Robbins	Bonnie Pointer	Mess Production Stevie Wonder	Rufus & Chaka Michael Jackson
	Prince Rufus & Chaka	Funkadelic Gep Band		NOCKIG HODDING	HOTTEST Lenny White	Rick James Millie Jackson/Isaac Hayes	Prince Carneo
	Isaac Hayes Five Special	Leroy Hutson			Freedom Switch	Patrice Rushen	Nature's Divine Kool & The Gang
	Funkadelic Streisand/Summer				B-H-Y LTD "Stranger"	WBMX Chicago, IL	Bar-Kays
	George Duka Michael Jackson				Shalamar Mass Production	James Alexander	WDAO Deryton, OH
					Mass Production Cameo Lakeside	ADDED Millie Jackson/Issac Hayes	Turk Logen
					Stevie Wonder	Ray, Goodman & Brown Dexter Wansel	ADDED O'Jays
			WA (W	IMLW	1	O'Jays "Forever/Went" Herb Alpert	Con Funk Shun Aretha Franklin
WHRK Memphis, TN Ron Oleon	WJJS Lynchburg, VA	KOKY Little Rock, AR	WAOK Atlerita, GA	Jackson, MS Carl Haynes		Lowrell Bonnie Pointer	Gap Band Herb Alpert
ADDED	Robert Goins	Larry O'Jay	Doug Harris	ADDED		Carneo Roy Ayers	Funkadelic Narada Michael Wa
ADDED Shalamer KC & Sunshine Band	ADDED Narada Michael Walden	ADDED Norme Jean	ADDED Emotions	Con Funk Shun Phyllis Hymen		Bob Marley	War Instant Funk
KC & Sunshine Band Lenny White Johnnie Taylor "Pretty"	Pleasure Phyllis Hyman	Inner Life Brass Construction	Diana Ross Ray, Goodman & Brown	Narada Michael Walden		HOTTEST Rufus & Chaka	Chanson Johnnia Teylor
Norma Jean	Streisand/Summer	TTF	Shalamar Wilson Pickett	HOTTEST Fatback Band		Diana Ross Lenny White	Dionne Warwick
Hall & Oates Emotions (LP)	Commodores	HOTTEST Rufus & Chaka	Opus 7 Freedom	Ber-Kays Sugar Hill Gang		Eddie Rabbitt Prince	HOTTEST Michael Jackson
War "Ghetto"	Donna Summer "Dim" Sugar Hill Gang	Bar-Kays Prince	Jean Carn Peaches & Herb	Lenny White Michael Jackson		Michael Jackson Switch	Cameo Rick James
HOTTEST Streisand/Summer	Kool & The Gang Prince	Switch Whispers	HOTTEST	Shalamar		Pleasure Natura's Divine	Tyrone Davis Shadow
Pleesure Stevie Wonder	Rufus & Chaka Funkadelic	Stevie Wonder Shelamar	Deniece Williams Rick James	Bobby Bland Cameo		Kool & The Geng	Deniece Williams George Duke
Rufus & Chaks Michael Jackson "Rock/Don't	Manual's Division	Michael Jackson Phyllis Hyman	Pleasure Prince	Rick James Faze-O			Chapter 8 Ashford & Simpso
Off" Angela Bofili	Smokey Robinson	LV, Johnson	Rufus & Chaks Bar-Kays	WANT			Lakeside
Rick James KC & Sunshine Band "Betcha"	WDIA Merryphis, TN	WVEE Atterrite, GA	Lenny White Kool & The Gang	Richmond, VA Ben Miles			
Bar-Keys Fetback Band	Memphis, TN Ron King/Johnnie Neety		Switch David Ruffin "Morning"	ADDED	1		
WPDQ	ADDED	ADDED	WYLD	Jeen Carn Instant Funk	WEST		
Jacksonville, FL Net Jackson	Not Available	Shalamar KC & Sunshine Band	New Orleans, LA Willie Jay Johnson	O'Jays "Want" Patrice Rushen			
	HOTTEST Sugar Hill Gang	Lenny White Johnnie Taylor "Pretty"	ADDED	Vernon Burch Dorothy Moore	KDIA	KDKO	KUP
	Kool & The Gang	Norma Jean Hall & Oates	Not Available	HOTTEST	Oukland, CA	Denver, CO Ron O'Jey	Freeno, CA Milke Anthony
	Bar-Kays					HOILO DWY	
ADDED Lowrell Creme D'Cocce	Isaac Hayes Prince	Emotions (LP) War "Ghetto"	HOTTEST	Bar-Kays Prince	Jerry Boulding	ADDED	ADDED
Lowrell Creme D'Cocoe HOTTEST	issac Hayes Prince LTD "Stranger" Rick James	Emotions (LP) War "Ghetto" HOTTEST	Sugar Hill Gang Rufus & Chaka	Bar-Kays Prince Switch	Jerry Boulding ADDED Patrice Rushen		n George Duke Bill Symmers
Lowrell Creme D'Cocoa HOTTEST Sugar Hill Gang Michael Jackson	Isaac Hayee Prince LTD "Stranger" Rick James Rufus & Chaka Switch	Emotions (LP) War "Ghetto" HOTTEST Streisand/Summer Pleasure	Sugar Hill Gang Rufus & Chaka Prince Commodores	Bar-Kays Prince Switch Rufus & Chaka Lenny White	Jerry Boulding ADDED	ADDED Natalie Cole/Peabo Bryso	n George Duke Bill Summers Phyllis Hyman Dorothy Moore
Lowrell Creme D'Cocce HOTTEST Sugar Hill Gang Michael Jackson Ashford & Simpson GQ	isaac Heyes Prince LTD "Stranger" Rick James Ricks & Chaka Switch Pleasure	Errotions (LP) War "Ghetto" HOTTEST Streisand/Summer Pleasure Stavis Wonder Rufus & Chake	Sugar Hill Gang Rutus & Chaka Prince Commodores KC & Sunshine Band Pleasure	Bar-Kays Prince Switch Rufus & Chaka Lenny White Freedom Shalamar	Jerry Boulding ADDED Patrice Rushen Roy Ayers LTD HOTTEST	ADDED Natalie Cole/Peabo Bryso Billy Preston/Syreeta Nancy Wilson Emotions Loose Change	n George Duke Bill Summers Phyllis Hyman Dorothy Moore
Lowrell Creme D'Cocoa HOTTEST Sugar Hill Gang Michael Jackson Ashtord & Simpson GQ Funkadelic Cameo	isaac Heyes Prince LTD "Stranger" Rick James Rick James Switch Pleasure WICU Jackson, MS	Emotions (LP) War "Ghetto" MOTTEST Streisand/Summer Pleasure Stevie Wonder Rufus & Chaka Michael Jackson "Rock/ Off"	Sugar Hill Gang Rufus & Chaka Prince Commodores KC & Sunshine Band Plessure /Don'V Freedom Brenda Russeli	Bar-Kays Prince Switch Rufus & Chake Lenny White Freedom	Jerry Boukding ADDED Patrice Rushen Roy Ayers LTD HOTTEST Prince Kool & The Gang	ADDED Natalie Cole/Peebo Bryso Billy Preston/Syreeta Nancy Wilson Emotions	n George Duke Bill Summers Phylis Hymen Dorothy Moore Narado Michael W Bonnie Pointer HOTTEST
Lowrell Creme D'Cocce HOTTEST Suger Hill Gang Michael Jackson Ashford & Simpson GQ Funkadelic Cameo Rufus & Chaka Rick James	isaac Hayee Prince LTD "Stranger" Rick James Rufus & Chaka Switch Pleasure WIXI Jackson, MS Tommy Marshall	Emotions (LP) War "Ghetto" Streisand/Summer Piessure Støvie Wonder Rufus & Chaka Michael Jackson "Rock/ Off" Angele Bofill Rick James	Sugar Hill Gang Rufus & Chaka Prince Commodores KC & Sunshine Band Pleasure /Don't Freedom Brends Russell Stevie Wonder Bar-Kars	Bar-Kaya Prince Switch Rufus & Chaka Lenny White Freedom Shalamar Tyrone Davis	Jerry Boukding ADDED Patrice Rushen Ray Ayers LTD HOTTEST Prince Kool & The Gang Sugar Hill Gang Smokey Robinson	ADDED Natalie Colei Peabo Bryso Billy Preston/Syreeta Nancy Wilson Emotions Loose Change Isaac Hayes Lowrell HOTTEST	n George Duke Bill Summers Phylis Hyman Dorothy Moore Narado Michael W Bonnie Pointer HOTTEST Love Unlimited Vernon Burch
Lowrell Creme D'Cocce HOTTEST Suger Hill Gang Michael Jackson Ashford & Simpson GQ Funkadelic Cameo Rufus & Chake	isaac Heyes Prince LTD "Stranger" Rick James Rick James Switch Pleasure WICU Jackson, MS	Emotions (LP) War "Ghetto" HOTTEST Streisand/Summer Pleasure Stavie Wonder Rufus & Chaka Michael Jackson "Rock/ Off" Angels Bofill Rick James KC & Sunshine Band "Bi Bar-Kaya	Sugar Hill Gang Rufus & Chaka Prince Commodores KC & Sunshine Band Pleasure /Don't Freedom Brends Russell Stevie Wonder Bar-Kars	Bar-Kaya Prince Switch Rufus & Chaka Lenny White Freedom Shalamar Tyrone Davis	Jerry Boukding ADDED Patrice Rushen Roy Ayers LTD HOTTEST Prince Kool & The Gang Sugar Hill Gang Smokey Robinson Shalemer Switch	ADDED Natalie Cole/Peabo Bryso Billy Preston/Syreeta Nancy Wilson Emotions Loose Change Isaac Hayes Lowrell HOTTEST Commodores Prince	n George Duke Bill Summers Phyllis Hyman Dorothy Moore Narado Michael W Bonnie Pointer HOTTEST Love Unilmited
Lowrell Creme D'Cocos HOTTEST Sugar Hill Gang Milchael Jackson Ashford & Simpson GQ Funkadelic Cameo Rufus & Chake Rick James Isley Brothers Teddy Pendergrass WGIV	isaac Heyes Prince LTD "Stranger" Rick James Rick James Switch Pleasure WICKI Jackson, MS Tommy Marshall ADDED	Errotions (LP) War "Ghetto" HOTTEST Storie Stand/Summer Pleasure Stavie Wonder Rufus & Chake Michael Jackson "Rock/ Off" Angele Bofill Rick James KC & Sunshine Band "Bi Bar-Keya Fatback Band	Sugar Hill Gang Rufus & Chaka Prince Commodores KC & Sunshine Band Pleasure Freedom Brends Russeli Stevie Wonder Bar-Kays	Bar-Kaya Prince Switch Rufus & Chaka Lenny White Freedom Shalamar Tyrone Davis	Jerry Boukding ADDED Patrice Rushen Roy Ayers LTD HOTTEST Prince Kool & The Gang Sugar Hill Gang Sungar Hill Gang Smokey Robinson Shalamar Switch Rufus & Chaka Commodores	ADDED Natalie Cole/Peabo Bryso Billy Prestor/Syreeta Nancy Wilson Emotions Loose Change Isaac Hayes Lowreil HOTTEST Commodores Prince Kool & The Gang Shajamar	n George Duke Bill Summers Phyllis Hyman Dorothy Moore Narado Michael W Bonnie Pointer HOTTEST Love Unlimited Vernon Burch Rufus & Chake
Lowrell Creme D'Cocce HOTTEST Suger Hill Gang Michael Jackson Ashford & Simpson GQ Funkadelic Cameo Rufus & Chake Rick James Ialey Brothers Teddy Pendergress	isaac Heyes Prince LTD ''Stranger'' Rick James Rick James Switch Pleasure WIXU Jackson, MS Tommy Marshall ADDED Not Avsilable	Emotions (LP) War "Ghetto" HOTTEST Streisand/Summer Pleasure Stavie Wonder Rufus & Chaka Michael Jackson "Rock/ Off" Angels Bofill Rick James KC & Sunshine Band "Bi Bar-Kaya	Sugar Hill Gang Rufus & Chaka Prince Commodores KC & Sunshine Band Pleasure Freedom Brends Russeli Stevie Wonder Stevie Wonder Brends Russeli KMJQ	Bar-Kaya Prince Switch Rufus & Chaka Lenny White Freedom Shalamar Tyrone Davis	Jerry Boukding ADDED Patrice Rushen Roy Ayers LTD HOTTEST Prince Kool & The Gang Sugar Hill Gang Smokey Robinson Shalamar Switch Rufus & Chaka	ADDED Natalie Colei Pesbo Bryso Billy Preston/Syresta Nancy Wilson Emotions Loose Change Isaac Hayes Lowrell HOTTEST Commodores Prince Kool & The Gang Shalemer Smokey Robinson Foxy	n George Duke Bill Summers Phylis Hyman Dorothy Moore Narado Michael W Bonnie Pointer HOTTEST Love Unilmited Vernon Burch Rufus & Chaka Linda Clifford Marvin Gaye
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WIBA-FM And WMAD: Peaceful Coexistence

Two radio stations, two widely variant music and programming philosophies; Madison AOR radio provides an interesting microcosm of the state of the AOR art heading into the eighties. WIBA-FM is currently celebrating its tenth anniversary as one of the last bastions of freeform progressive radio, while across the street WMAD (recently rechristened from WYXE) promotes the Superstars programming philosophies. Both stations maintain loyal followings of listeners. In this week's conversations with WIBA-FM PD Pete Bolger and WMAD PD Barry Grant, we'll discuss the ideological differences between Madison's two AOR's and how they affect competition for the Madison radio listener.

WIBA-FM: Forward, Into The Past

Pete Bolger has been a part of WIBA-FM's history since 1973, recently being named the station's PD. He succeeded Dave Benson, who emigrated to WMET/Chicago as MD. Bolger credits a good amount of WIBA-FM's current programming philosophies to the groundwork laid during Benson's stay with the station. Bolger remarked, "So many of

"We're well aware that we're not going to be #1 in the ratings, but we are selling a service Madison radio listeners can't find anywhere else."

WIBA-FM PD Pete Bolger

the things underground radio had been criticized for in its earliest days were still prevalent here; the sort of jock attitude that said, 'what we're playing is cool. If you don't like it, you're not.' Dave evolved the station's attitude from that late sixties conscious

Return Of The Musicologist

WIBA-FM's music is an eclectic mixture of AOR, blues, jazz, oldies and folk. The station does not leave out current AOR hits. Said Bolger, "We won't 'punish' a record by not playing it just because it's a hit elsewhere. We're well aware that we're a commercial station, and should be mixing in new things we like with hits, and a smattering of other musical styles."

Programming an essentially rotationless radio show from the station's 6000-album music library takes a special kind of air personality: a musicologist. Bolger stated, "There was a time when we got away with having jocks who were only adequate on the air but who had a really fine musical knowledge. These days we have to find people who can combine that musical background with good on-air skills, and that's a difficult combin-

Gut Level Research

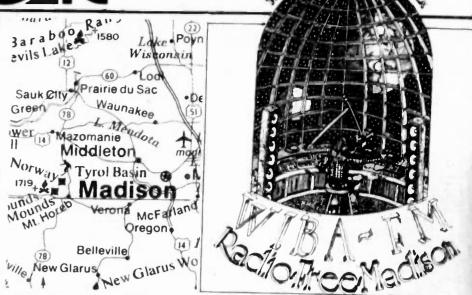
Research's role in picking music for WIBA-FM is almost nonexistent, as Bolger explained. "I question whether we could correctly interpret ratings results; we might read



WIBA-FM And WMAD: Prolific Promotions

While their opinions differ on musical policy, both Madison AOR's agree that station promotions are essential to success. Pictured is WMAD's tote bag, a promotional prize offering that also serves to remind listeners of the station's call letter change from WYXE to WMAD. Other recent WMAD promotions: T-shirts, bumper stickers, live broadcasts, and concert buses. WIBA-FM PD Pete Bolger stated, "I'm a firm believer that a radio station

should do more than play records. Twice annually we do an eight-week series of live concerts from a studio in town. We also do public affairs remotes. And we run our public affairs programming in prime time. I think it's a sham to push PA programming into the wee hours. It's hypocritical."



TEN YEARS LATER - WIBA-FM has just completed its tenth anniversery celebration. In researching the station's past they came up with the pictured poster from its earlier days. PD Pete Bolger reflected, "No one would have thought that when we went on ten years ago with just five hours of underground programming a night, that we'd be here today. We've had some tough times but in the last several years It's been uphill all the way.

it totally wrong. None of us are statistic wizards, so I'd just as soon go with our gut reaction on records. There have been occasions where we've missed a record and then noticed reaction to it elsewhere, so we've gone back for a second listen."

Freeform For The Eighties

How has an essentially freeform rocker managed to buck the programming trend of the late seventies that stresses tight playlists? The magic word, according to Bolger, is management. "We're fortunate enough to have station management that not only under-stands what we're doing but is excited by the fact that what we do here is unique. It is that uniqueness which the station sells to advertising clients, not ratings. We're well aware that we're not going to be #1 in the ratings, but we are selling a service Madison radio listeners can't find anywhere else. And Madison is the kind of community that demands a station like this.

WMAD: The Sports Superstar Station

Bolger's statement is lent credence by examining Madison itself. The median age is 25.7 and the average income \$17,000. It's an almost entirely white collar city with only one major factory (Oscar Meyer). Additionally, there are 45,000 students at the city's University of Wisconsin.

Those students are a programmer's delight to WMAD PD Barry Grant, who quotes them as a valid reason for injecting sports coverage into the station's programming. Grant is a longtime sports fan who has always felt sports programming deserved a place on AOR radio. "A long time before people would admit that AOR listeners would also be inter-ested in sports, we were adding it to the format (at his former station WYDD/Pittsburgh). People in the business might have laughed at it but listeners were tuning in for scores and stories. And we were offering a service to listeners that other stations weren't." WMAD sends station reps to all the University of Wisconsin football games for coverage and interviews

Redefining "Modal Programming"

All this from a Burkhart/Abrams Superstars affiliate seems unusual, but Grant explained that industry people have the wrong conception of Superstars stations in general and their "modal programming" specifically. He stated, "Lee Abrams's interpretation of

"It's fantastic for listeners not to have to listen to two or three clone AOR stations in the market.' WMAD PD Barry Grant

'modal' is a radio station that appeals to people in our target demographic. If that's modal, that's what we're doing. If modal is just playing chainsaw rock 'n' roll, that's not what

"A lot of stations," Grant continued, "don't understand what modal is, and in their "A lot of stations," Grant continued, in roll. It's not just the music, but how you misinterpretation, just program a lot of rock 'n' roll. It's not just the music, but how you program your radio station. It's news, information, and announcers who relate to your audience. And, it's music that's uptempo most of the time."

Grant defined WMAD as a "mass appeal album station." Since assuming the PD post six weeks ago, Grant has reshuffled the station's music to include more classic older cuts and more music in general, in hopes of pushing up their demographics. While the playlist has increased in size, Grant stated that there would be no difficulty in defining the musical differences between WMAD and WIBA-FM. In his words, "WIBA-FM is extremely broadbased; they play jazz, blues, and folk in addition to all sorts of rock. They appeal more to the 'intellectual' university listener who is into music, as opposed to your average music listener who we pick up. They're simply going after a different audience."

Peaceful Coexistence

Both Grant and Bolger agreed the two stations are in competition for some of the same listeners, but that in general neither need worry about the other station robbing them of listeners. Grant expounded, "There will always be room for two stations here, because both stations are going after different audiences. They're reaching for an audience we aren't trying for and vice versa. It's fantastic for listeners not to have to listen to two or three clone AOR stations in the market." Both programmers agreed that the competitive spirit in Madison AOR radio is healthy, not vindictive, and both want the peaceful coexistence to continue. Grant stated, "I'm not one of those programmers who feels I can never talk with someone from the competition. After all, we're all in the same business.

PAT METHENY GROUP

AMERICAN GARAGE





Pat Metheny: 6 & 12-string guitars. Lyle Mays: piano, Oberheim, autoharp, organ. Mark Egan: bass. Dan Gottlieb: drums.

Their long-awaited new group album has arrived. AMERICAN GARAGE.(00+1-1155) On EOM Records and Tapes. Manufactured and distributed by Warner Bros. Records Inc.

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Jeff Gelb

Epic Releases Werner/WBCN Sampler

Epic Records has released a most unusual radio-only promotional album, combining studio and live tracks from David Werner as well as an eight-minute highly produced aircheck of WBCN/Boston.

WBCN PD Tony Berardini explained that the aircheck was created as a means of showcasing the station's personalities. Compiled from over one hundred hours of tapes, the resultant eight-minute tape was played for Epic AOR promotion reps Bob Feineigle and Harvey Leeds when the two were in town to coordinate a WBCN broadcast of Werner. The Epic reps enjoyed the tape and decided to include it on the Werner radio sampler.

Berardini commented on the idea of having his station represented on the album for other AOR's to hear: "I believe that the rather stale stereotype AOR radio has acquired in the last few years does not have to exist and can and should change. Perhaps someone will hear our tape and think, 'hell yes, we could do that.' Maybe it can help loosen things

Epic Album Promotion Director Bob Feineigle said that his company is pleased with the results of the WBCN/Werner sampler, and is considering further radio/artist album collaberations in the future.

Evolution

KONG-FM/Visalia converts from Beautiful Music to a 20,000 watt AOR January 1st, with Greg Crawford at the PD helm . . . KKXX/Bakersfield has switched from AOR to Top 40 programming . . . Wayne Harrison has stepped down as PD at WZZQ/Jackson, but will stay on as an air personality. Michael Adcock has been at w2zQ/Jackson, but will stay on as an air personanty. Includer Autock has been named Acting PD of the station ... KKDJ/Fresno has signed on with the follow-ing airstaff: Dean Opperman (PD) from 97K/San Francisco, Jeff Rydell (MD) from KZOZ/San Luis Obispo, Sue Delaney from KKXX/Bakersfield, Peter Napoli from KXFM/Santa Maria, and Joe Collins . . . Mark McEwen has been appointed Acting PD at WWW/Detroit . . . Mark Cooper has exited as MD at KMEL/San Francisco citing differences in programming philosophies with management. He'll announce future plans shortly . . . Robin Martin has stepped down as MD at ZETA 4/Miami to do promotion work for the station. Stephanie Knox has been named Music Coordinator for the station . . . WZAM-WMYK/Norfolk MD Emmett Beazley has exited. PD Bill Simmons has assumed the MD responsibilities for the stations . . . Joe DiDonato has been named PD and MD at WOMP-FM/Wheeling. stations . New to middays at the station is Paula Ginther . . . Former KWST/Los Angeles morning man Tom McKay has resurfaced at neighboring KNX-FM as newsperson and feature editor . . . Ron Phillips has been named MD at WQDR/Raleigh . . WKTM/No. Charleston MD Bill Enloe has exited . . . Ron Stevens is new to mornings at KWST/Los Angeles ... Larry Scott has been appointed MD at KKBC/ ... Cary Pall has been named morning person at WAAF/Worcester ... Dave Ferraro has joined KPAS/El Paso from 98 ROCK/Tampa for nights.

Update

AOR GIVES THANKS: AOR radio tied in with the Thanksgiving holiday for several promotions which benefitted area charitable organizations. WMMS/Cleveland asked for two cans of food as admission to a concert by Capitol recording group April Wine. KREM -FM/Spokane and WEBN/Cincinnati also sponsored concerts in exchange for food, with WEBN asking for a turkey to see Fabulous Poodles in concert. The first hundred people to show up also received station T-shirts. KMOD/Tulsa gathered several truckloads of food and \$15,000 in pledges during a radiothon for Thanksgiving. Staffer Chris Van Dyke stayed awake and on the air an astounding 48 hours. KOZZ/Reno traded window stickers for food and got seven bags full of canned goods. KTMS/Santa Barbara cornered Jimmy Messina for an interview which the station crafted into a three-hour Thanksgiving Day special, while WDHA/North Jersey aired a day's worth of "All-American Music," gave away American Beauty roses and 50 albums by American artists . . . In an unusual joint live broadcast, WLIR/Long Island and WRVR/New York both ran a Pat Metheny concert live for their listeners ... WCMF/Rochester helped kick off a club's conversion from disco to rock 'n' roll with four hours of free beer to 3000 people who paid \$1.96 XL102 (WRXL)/Richmond purchased a checkered taxi to ferry contest winners to complimentary dinners and concerts, and to pass out albums, bumper stickers and other promotional items . . In conjunction with the new Hounds album on Columbia. KATT-FM/Oklahoma City asked listeners to "put on the dog;" listeners dressed up as dogs could win \$50 in albums, concert tickets, and copies of the group's album . "B" side of the Tom Petty single is an unreleased track called "Casa Dega" The San Diego news staffer Steve Crowley has voiced a satirical song called "Ayatollah Not To Come" using the backing track of Three Dog Night's "Mama Told Me Not To Come"

WLVQ/Columbus is offering a trip to the Rose Bowl to the listener who submits the most clever reason for wanting to go to the game in 25 words or less ... WBLM/Lewiston-Portland is moving. Their new phone, as of December 1st, is (207) 783-2065. Their mailing address remains the same while their street address changes to 187 Washington St., Auburn, ME 04210 ... WMMR/Philadelphia scooped the country when it played the new Columbia Pink Floyd album release, "The Wall," in its entirety this past Monday. Columbia reps stopped short of delivering a cease and desist order to the station when PD Jeff Pollack agreed to keep the album off the air following its run-through, 'til its actual release date. No comment from Pollack on how he obtained the album.



TULL PICKS A WINNER - Ian Anderson of Chrysalis recording group Jethro Tull was a recent guest disc jockey at KLOS/Los Angeles, where he interviewed the winner in a station-sponsored contest which asked listeners to write lyrics to a Tull song. Pictured on the air (I-r) are winner, stations's J.J. Jackson, Anderson.



WHY IS THIS BUZZARD SMILING - When WMMS/Cleveland sponsored its annual Hallo ween party, they weren't prepared for one costumed entrant who came as the station's Buzzard mascot. Pictured (I-r) are station's Danny Sandars, Al Koski, Ed Faranc, Buzzard, and station's Jeff Kinzbach.

Album Hour Controversy Continues

WCCC/Hartford is the latest station to announce it is dropping its album hour, which programmed new albums in their entirety, in favor of a show the station will produce called "Prime Cuts." According to station sources, the new show will present the "meat" of a certain artist or artists, and is being done in support of the record industry.

WRKI/Bridgeport MD Brian St. James called to suggest that record companies could help alleviate the problem of album hours by sending four-cut sampler albums in advance of the release of new albums so that stations could program these prime cuts instead of



WRVR GETS DIZZY — WRVR/New York staffers engaged trumpet master Dizzy Gillespie in a rare interview in promotion of Gillespie's new book, 'To Be Or Not To Bop.'' Pictured (I-r) are station MD Pat Prescott, Gillespie, and PD John Platt.

Concerts & Conversations

PRESENTATIONS: DC 101/Washington, DC presented Sinceros, Motels, David Werner, Pat Benatar for \$1.01 each ... WLIR/Long Island presented Blend for free KATT-FM/Oklahoma City presented Hounds for \$3.

RADIO CONCERTS: David Johansen on WKDF/Nashville, WSHE/Miami Motels on WBCN/Boston . . . Larry Raspberry on KGON/Portland . . . Pat Benatar, John Cougar, Rainbow on KAZY/Denver ... Blend on WLIR/Long Island ... Sinceros, Motels on

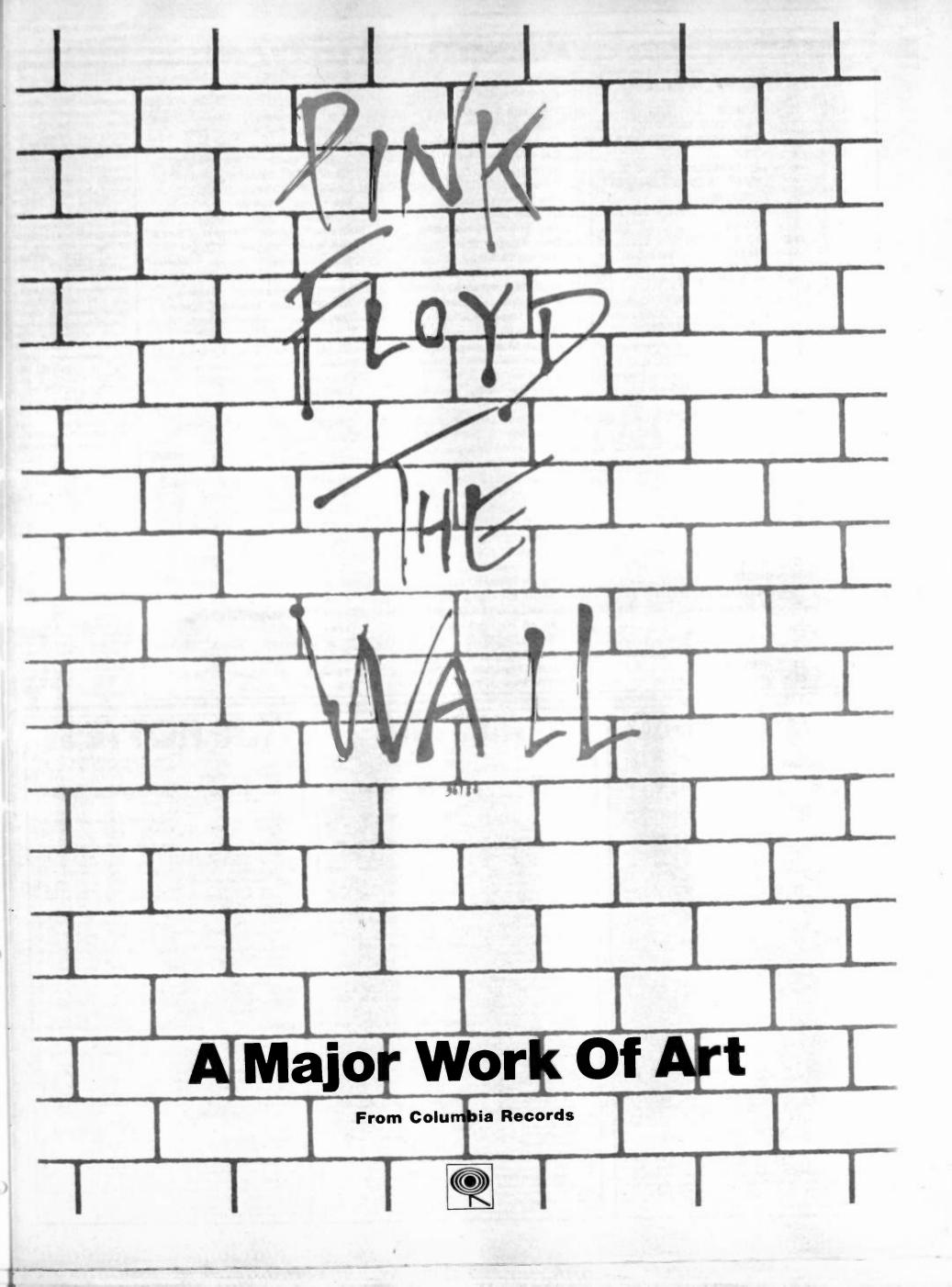
GUEST DJ's: Outlaws on M105/Cleveland . . . Frank Zappa on WPIX/New York . . . "Heavy" Lenny Bronstein (A&M) on KZEL/Eugene.

CONVERSATIONS: Talking Heads on WMMR/Philadelphia ... Mick Fleetwood, John McVie on WCOZ/Boston . . . Steve Forbert on WIBA-FM/Madison . . . Pat Travers on WJAX/Jacksonville ... David Werner, Blend on WAQX/Syracuse ... Talking Heads on WDHA/North Jersey ... Aynsley Dunbar on WYDD/Pittsburgh ... Eagles on WIOQ/ Philadelphia ... Wendy Waldman, Hounds on KATT-FM/Oklahoma City ... Horslips, John Kay, Wreckless Eric on KTIM/San Rafael ... Rick Derringer, Ronnie Montrose, Foreigner on WXKE/Ft. Wayne ... Bob Welch, Jefferson Starship on WBCN/Boston . David Johansen, Boh Marley, Steve Forbert on WXRT/Chicago ... John Cougar, Rainbow, Pat Benatar on KAZY/Denver ... Michael Stanley on M105/Cleveland ... Pat Metheny, Larry Coryell on WRVR/New York ... David Werner, Pat Benatar, Motels, Sinceres on DC 101/Washington, DC Sinceros on DC 101/Washington, DC ... Styx on WZXR/Memphis.

COMING NEXT WEEK: Just before we round the corner into the eighties, let's take a week's time to recall the best AOR music to have been released throughout the seventies. 150 of our top reporters took part in a recent survey of their choices for the top ten AOR tracks of the decade. Next week we'll print all 150 of those lists, along with a 50-position chart of "The Best Of The Decade" that is chock-full of valuable data for stations planning their own end-of-the-decade music specials.

See how many you can second-guess, and be prepared for some surprises!

R



Radio& Records

Page 44

Album Airplay/40

R&R/Friday, November 30, 1979

	N	01	/ei	mber 30, 1979	Album Ai		Summa
11/9	11/10	11/23	11/30		151 REPORTERS	Album cuts are listed in order of airplay preference.	Our sampling
2 7 4	2 6	1 2 4 3	1 2 3 4	TOM PETTY & HEARTBREAKERS	Damn The (Backstreet/MCA)		giving Day holiday. callers kept EAGLE
3 5	-	5 13 6 12	5 6 7 8	JEFFERSON STARSHIP	In Through The Out (Swan Song Freedom At Point Zero (RCA/Gru Hond Comes (Attentic)	g) "Fool" "All" "Evening" "Suarez" nt). "Jane" Title 'Things" "Rock"	top again, the a showing remark steady airplay stre week after week. I maintained as Pt
6	11 7 17 10	7 14	9 10 11 12	POLICE CHEAP TRICK	Deguello (WB) Reggatta de Blanc (A&M) Dream Police (Epic) Hydra (Columbia)	"Sunglasses" "Bad" "Thank" "Bottle" "Moon" "Alright" "Bed's" Title "Hell" "Voices" "Tonight"	ZZ zipped into top while TOTO clim
8	-	29 10 11	13 14 15	AEROSMITH MOLLY HATCHET BLONDIE	Night In The Ruts (Columbia) Flirtin' With Disaster (Epic) Fat To The Post (Changelia)	"Different" Title "Radio" "Kute" "Smile" "Remember" "Surprise" Title "Whiskey" "Jukin' " "Over"	AEROSMITH showed cellent airplay growth all rotations. FOGELB was this week's hig debut, based on sig
23 12	12 20 13	16 18 15	16 17 18 19	FOGHAT STEVE FORBERT SANTANA	Boogie Motel (Bearsville/WB) Jackrabbit Slim" (Nemperor). Marathon (Columbia)	Title "Fire" "Moon" "Wind" "Lucky" "Bed" Title "Nervous" "Tune" "Goodbye" "Real"	cant adds plus early tional increases. BERT and BENA held their own w RATS scurried up.
15 20	18 1 15 1 19 2 16 2	17	20 21 22 23	BONNIE RAITT PAT BENATAR	The Glow (WR)	Title "This" "Age" "Coming" "Gate" "Thank" "Baby"	MATES Inched up FEAT debuted with his some adds. WELCH clim while YOUNG debu with strong adds. Ex
15 10	26 2 27 2 23 2	26 23	24 25 26 27	INMATES	Fine Art Of Surfacing (Columbia) . First Offence (Polydor)	"Mondays" "Night" "Nice" "Looking" "Water" "Walk" "Love" "Jealousy"	moved up, 38 maintai and CRUISE inched
-	31 2 3 14 2	27 86 20	28 29 30	HEADBOYS BOB WELCH	. Headboys (RSO) . The Other One (Capitol)	Title "Heart" "Imperfection" "Shape" "Stone" "Experiments" "Rebel" "Games" "Hideaway"	
2	24 3 21 2 39 3	10 24 19	31 32 33 34	JOHN COUGAR	John Cougar (Riva). Present Tense (Elektra).	"Cinnamon" "Dance" "Loner" New "Nood" "Think" "Miami" "Night" "Late" "Eyes" "Girl"	
6 4	35 3 28 3 30 3 22 2	2 1	35 36 37 38	KARLA BONOFF	. Restless Nights (Columbia)	"Rockin' " "Money" "Walk" "Baby"	The Album Airplay/40 chart presents activity based on a co bination of add. medium and reports. Artists' chart numbu
7 :	37 4 36 3	0	39 40	ALAN PARSONS PROJECT PABLO CRUISE NICOLETTE LARSON	Part Of The Came (A Cata)	"Damned" "Won't" "Dogs"	are displayed over a four-we period. The artists in italics reg tered the most rapid gains in a play for the week Album cu that are also current singles a

MOST ADDED. 11/30 11/23 11/16 11/9 11/2 1 LITTLE FEAT

. 1	LITTLE FEAT	100/9	8 0/0	0/0	0.0	0/0
	Down On The Farm (WB)	MO		1		0.0
	Title	H2				
2	DAN FOGELBERG	118/8	4 50/5	0 0/0	0.0	0.0
Ti	Phoenix (Full Moon/Epic)	M 17	MO			0.0
2	Title	H 17	HO			
~	NEIL YOUNG & CRAZY	86/84	0/0	0/0	0.0	0.0
	Live Rust (WB/Reprise)	M 1		1	100	
3	"Cinnamon Girl" AEROSMITH	H1				
3		107/3		0/0	0/0	0/0
	Night In The Ruts (Col) "3 Mile Smile"	M-21	M-1			
4	BOB WELCH	H-51	H1	1	1	
-	The Other One (Capitol)	72/25		8/8	0/0	0/0
	"Rebel Rouser"	M 34	M3	M 0	1	
5	JOAN ARMATRADING	H 13	H 1	HO		1
	How Cruel (AEM)	29/20		1	1/1	0/0
	"Rosie"	M 6	MO	M 1	MO	
6	CLIFF RICHARD	H-3	HO	HO	HO	
-	We Don't (EMI America)	23/16	10/10	0/0	0/0	0/0
	Title	M4 H3	M 1			1
7	BOOMTOWN RATS	75/15	H2			
	Fine Art Of Surfacing (Col)	/5/15 M 36	77/26	10,10		0/0
	"Like Mondays"	H 24	M-32	M 14	MO	
8	CAMEL	26/13	H 19	H-11	H-1	
	I Can See Your (Arista)	20/13 M 12	22/16 M 6	18/17 M1	0/0	0/0
	'Wait''	HI	HO	HO	1	
9	FABULOUS POODLES	28/12	36/21	33/31	10	
	Think Pink (Epic)	M 15	M 14	33/31 M 2	7/7 M 0	0/0
	"Bionic Man"	H 1	HI	HO	HO	
10	XTC	14/11	10/8	4/4	1/1	
	Drums & Wires (Virgin)	M-3	M-2	M-0	MO	1/1 M 0
	"LifeHop"	H-0	H-0	HO	HO	H-0
11	EMERSON, LAKE &	21/10	33/30	13/12	0/0	0/0
	In Concert (A tlantic)	M-11	MO	MO	0/0	0/0
	"Peter Gunn"	HO	H-3	H1		
12	INMATES	76/9	73/14	79/42	71/70	6/6
	First Offence (Polydor)	M-54	M-50	M 34	M1	MO
	"Dirty Water"	H 13	H 9	H3	HO	HO
13	38-SPECIAL	55/8	55/10	54/14	45/22	42/24
Tie	Rockin' Into The (A&M)	M 35	M 36	M 33	M 19	M 16
	Title	H-12	H-9	H 7	H4	H2
13		48/8	48/18	25/21	0.0	0/0
	American Garage (ECM)		M 2	MO		
	Title	H 13	H 12	Н1		

The Added reports of charting artists are displayed over a five-week period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title. The first represents total number of our reporting stations playing the album title week. The second is the number of those stations that added it this week. Below these numbers are breakdowns of the album's reports in other rotations for the week. The album's preferred airplay cut is listed.

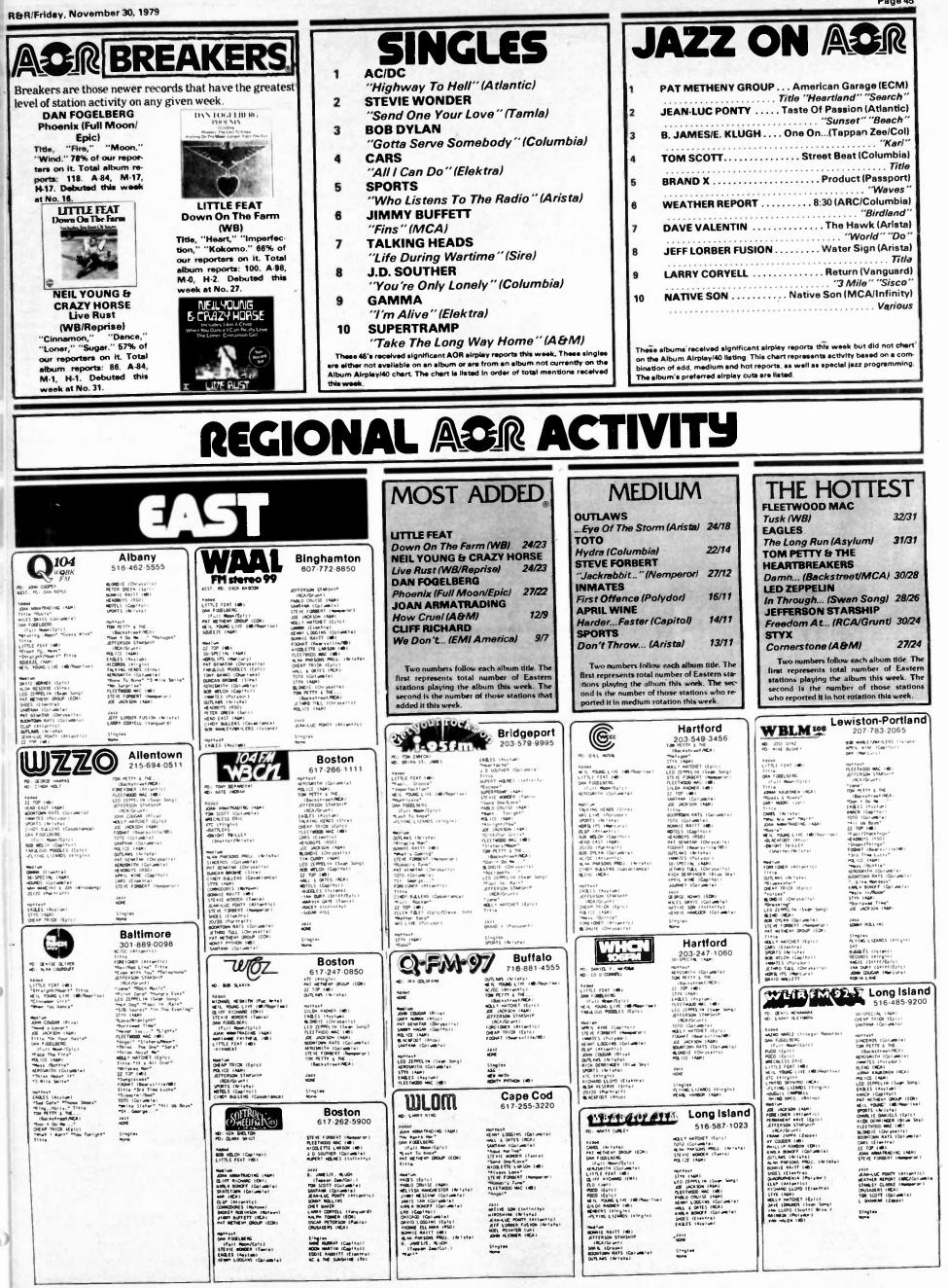
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	ED		JA		
1 1010			23 11	16 1	1/9 11/2
Hydra (Columbia)	115/	63 121	71 123	15 31	
"All Us Boys"	A-4	A-22	A-98	A.31	-
2 OUTLAWS	H 48	M-28	M-10	MO	
Eye Of The Storm (Arist	83/6			2 79/	51 99/28
"Blueswater"		A-5	A 6	A 10	A-58
3 INMATES	H-20	H-23	H-23	H-18	H-13
First Offence (Polydor)	76/5				1 610
"Dirty Water"	A 9	A 14	A 42	A 70	A 6
4 STEVE FORBERT	H-13	H-9	H 3	11.0	HO
"Inchrobbit "Itt	90/5			3 75/2	60/5
Tie "Romeo's Tune"	r) A 5 H-34	A 11	A 14	A 34	A-50
4 BONNIE RAITT	81/5	H 35	H 25	H-15	H-5
The Glow (WB)					66 100/58
"What's Coming"	A-1 H 29	A 2	A 1	A.5	A 6
5 APRIL WINE	69/50	H 39	H 39	H 32	H 36
HarderFaster (Capitol)	A 0				3 67/36
"Say Hello"	H-19	A 6	A 13	A 8	A 27
6 JOE JACKSON	110/4	H 20	H 15	H-10	H 4
I'm The Man (A&M)	A.2	8 120/5 A 0			
"Different For Girls"	H 60	A 0 H 65	44	A 5	A 10
7 SANTANA	87/46		H 58	91.47	H 41
Marathon (Columbia)	A 0	AZ			7 120/71
"All I Ever Wanted"	H 39	H 46	A O	A 2	A 6
8 FOGHAT	85/45		H 50	11 48	H 42
Boogie (Bearsville/WB)	A.2	A 3	A 1		
"3rd Time Lucky"	H 38	H 44	HSI	A 1	A 3
9 POLICE	108/42			H-42	H 48
Reggatta de Blanc (A&M)	AO	A 3	A 4		
"Message In A Bottle"	H 66	H 64	H 56	8 A	A 4
10 ZZ TOP	118/40		91/0	H 53 1/0	H 43
Deguello (WB)	A 6	A 46	A 91	AI	0/0
"Sunglasses"	H-71	H 50	HO	HO	
11 HEADBOYS	57/40	70/50	64/44	55/33	60/20
Tie Headboys (RSO)	AZ	A 5	A 12	A 17	50/10
"Shape Of Things"	H 15	H 15	MB	HS	A 29 M-5
11 HEAD EAST	55/40	50/31	53/25	54/2	8/0
A Different Kind (A&M)	A 6	A 9	A 24	A 51	8/U
"Feelin'Right"	H-9	H 10	H4	H 1	HO
12 JETHRO TULL	61/39	84/44	104/58	113/62	
Stormwatch (Chrysalis)	AO	AO	AO	A 0	A4
"On The Move"		H 40	H 46	H 51	H49
3 PAT BENATAR	66/37	79/44	75/49	74/51	68/50
In The Heat Of (Chrysalis)		A 3	AO	AJ	A-2
"Heartbreaker"	H 29	H 32	H 26	H 20	H 16
The Medium mounts of shart					

The Medium reports of charting artists are displayed over a five-week period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title The first represents total number of our reporting stations playing the album this week. The sec-ond is the number of those stations that reported it in medium rotation this week. Below these numbers are breakdowns of the album's reports in other rotations for the week. The album's preferred airplay cut is listed.

	THE H]			
		11/3				
1	EAGLES			152 156/1		
	The Long Run (Asylum)	AO	A.0	A 0	A.0	51 160/1
	Title	M-4	MS	MZ	M.3	
2	FLEETWOOD MAC	142/1		40 152/	40 1514	M 3 43 158/14
	Tusk (WB)	AO	A 0	AO	A 0	A 0
	"Sara"	M-12	M-13	M 13	M.B	M 15
3	STYX	126/1			30 1 28/1	25 141/12
100	Cornerstone (A&M)	A-0	A.0	AO	A 0	AI
	"Never Say"	M 8	M-9	M-10	M-13	M 11
4	TOM PETTY	138/1	17 145/1	14 135/5	7 126/6	
	Damn (Backstreet/MCA	AO	0.4	44	A-12	A 131
	"Don't Do Me Like That"	M-21	M 27	MI-34	M-50	MI
5	LED ZEPPELIN	128/1	14 138/1.	26 143/1.		3 148/14
	In Through (Swan Song)	AO	A 0	AO	AO	40
	"Fool In The Rain"	M-14	M 12	M 8	MG	M 6
6	JEFFERSON STARSHIP	128/10	0 138/3	8 18/1	6/0	1/0
	Freedom At (RCA/Grunt) A.2	A 89	A 16	A2	A 1
-	"Jane"	M-26	M 11	M 1	M-4	MO
7	FOREIGNER	112/9	4 135/11	7 132/11	6 128/11	7 138/120
	Head Games (Atlantic)	AO	AO	AO	AO	AO
	Title	M-18	M 18	M-16	M 11	M-12
8	CHEAP TRICK	101/7	121/9	6 127/10	7 128/11	1 139/120
	Dream Police (Epic)	AO	AZ	AO	AO	AO
9	Title	M-27	M 23	M-20	M-17	M 19
	ZZ TOP	118/7	1 119/50	91/0	1/0	0.0
Tie	Deguello (WB)	A 6	A-45	A 91	AI	1.1
9	"Sunglasses"	M 41	M 23	MO	M-0	1
3	MOLLY HATCHET	92/71			113/77	120/83
	Flirtin' With Disaster (Epic)		A 1	A-0	AO	A 3
10	POLICE	M 21	M-30	M 33	M 36	M 34
10		108/66			110/53	97/43
	Reggatta de Blanc (A&M) "Message in A Bottle"	A 0	A 3	A-4	8 4	A4
11	JOE JACKSON	M 42	M 54	M 54	M 49	M 50
	I'm The Man (A&M)	110/50				109/41
	"Different For Girls"	AZ	AO	A 4	A 5	A 10
12		M-48	M 55	M-58	M 57	M 58
	Night In The Ruts (Col)	107/51 A 35		0/0	0/0	0/0
Tie	"3 Mile Smile"	A 35 M-21	A-92			
12	BLONDIE	83/51	M 1 101/56			
-	F.A.T. The set	83/31 A.1		106/75	102/67	109/63
	"Dreaming"	M-31	A 0 M 35	A O		A 4
13	тото	115/48	121/28	M 31		MI-42
		113/40	121/20	123/10	31/0	0/0

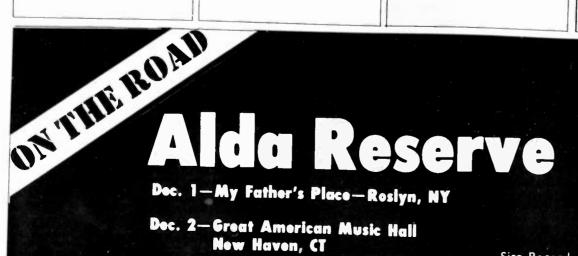
The Hottest reports of charting artists are displayed over a five-week period. They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title. The first represents total number of our reporting stations playing the album this week. The sec-ond is the number of those stations that reported it in hot rotation this week. Below these numbers are breakdowns of the album's reports in other rota-tions for the week. The album's preferred airplay cut is listed.



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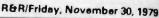
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 (\mathbf{n}) -Dec. 1—Bogart—Cincinnati, OH

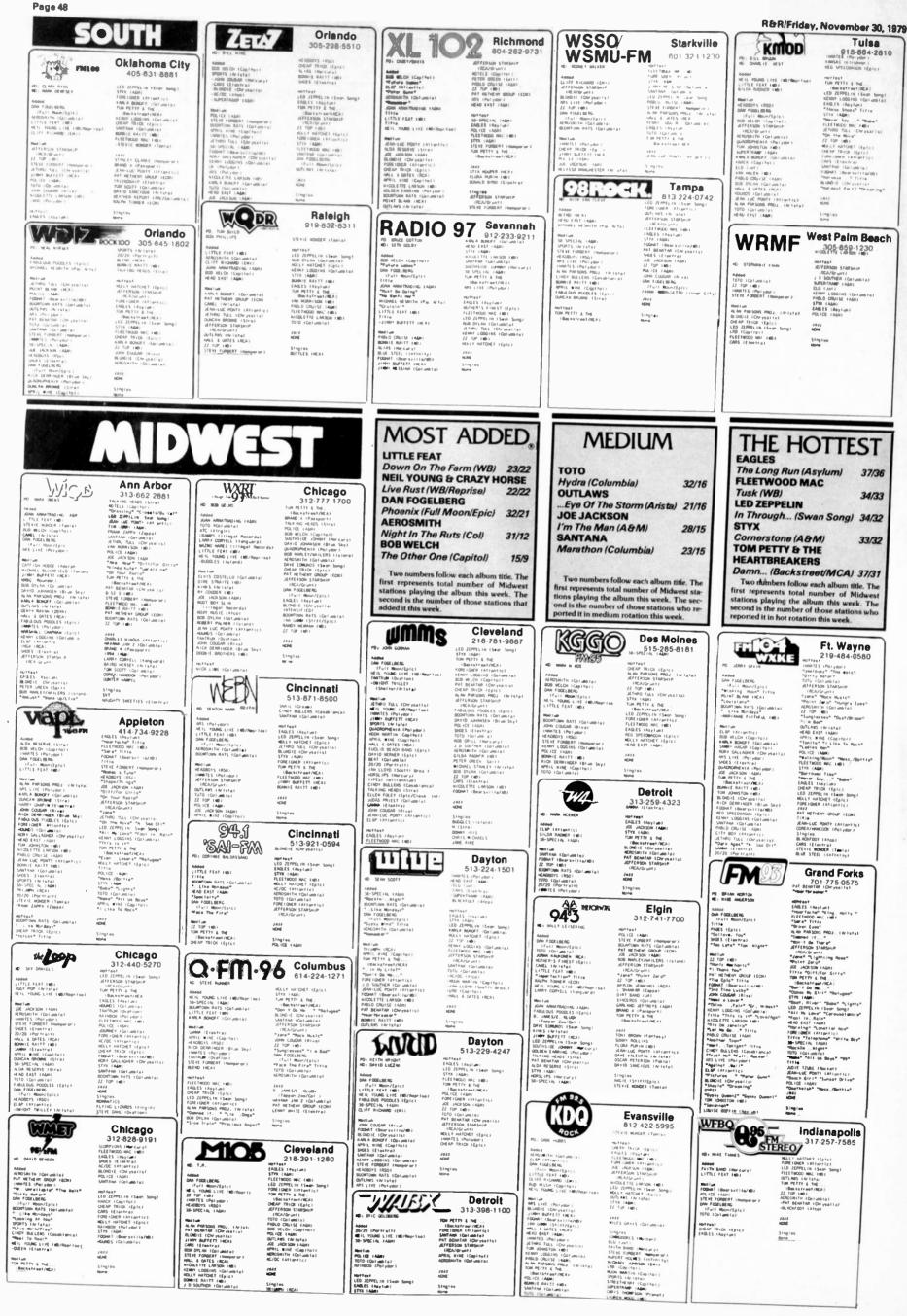
Dec. 5—Oscars—Bloomington, IN

Dec. 8-Dickinson College Carlisle, PA

Sire Records Are Promoted And Marketed By Warner Bros.







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Jim Duncan



News Notes

One of this year's better programming jobs has been filled. Joe Wade Formicola takes over the PD position at KENR/Houston. For all the details see page 3 of this week's R&R WEEP AM-FM/Pittsburgh has a new GM. He is Peter Casella, former Sales Manager of WXKS AM-FM/Boston. Mike Sigelman exits WEEP, with future plans to be announced Malrite's WNYR/Rochester, NY has a new morning man, Mike Jefferies, from WKOP/Binghamton, NY. He starts on December 3 ... By the way, WNYR has a new address: 360 East Avenue, Rochester, NY 14504. The phone number, (716) 232-3700, remains the same WCMS/Norfolk, VA will have new facilities in Virginia Beach after the first of the year Don Dempsey has stepped down as MD of WSLR/Akron. PD Bill

Coffey takes over the music. Dempsey will remain with the station to do middays KCUB/Tucson Music Director Doug Brannan is moved from middays to afternoon drive. New midday man is J.J. Wright, from KIKX crosstown . . . After two years of programming WYTL/Oshkosh, WI, Doug Lane is turning the job over to six-year WYTL vet Charlie Hart. Lane will be looking for a new challenge Robert Michael Greene, formerly with WNVY/Pensacola, FL is now in radio the PD of WFTP/Ft. Pierce, FL. He is also doing mornings Tom Clifton, from WCMA/Corinth, MS, is the new afternoon driver at WBUK/Kalamazoo, MI Coming December 14, the R&R "Year-End" special issue, and on December 21, the results of the 4th Annual R&R Country Music Poll ... Look out 1980.

AOC Makes The Mail

In R&R's November 9 issue, an article appeared on Album-Oriented Country (AOC) radio. During the past couple of weeks, a number of our readers responded.

The article made mention of one of the remaining free-form AOC stations in existence, KFAT in Gilroy, CA (near San Jose). At the time of the feature, KFAT went through some interesting changes. R&R contacted longtime KFAT Music Director Laura Ellen, and asked her to fill in some of the mystery of the station's unique music format. Besides that, we wanted her input on the list of artists that was compiled for reference. She



included in two categories: "glaring omissions" ("Well excuuuuse . . .") and "some great stuff." In all fairness, some of the names in the "omissions" category, such as Waylon, Willle, Tanya, and few of the other "regulars," would be assumed to be airplay standards of that format.

R&R thanks Laura Ellen for time she took to help in this follow-up. We are also grateful to our other respondents. Sorry that space did not permit a reprint of them all. And now to get it started, KFAT's Laura Ellen:

Change and the contraction of the

Dear R&R

here we come . . .

Yes. FAT has a new PD and it has been interesting round the ranch. Changes that Doug has made were minimal, we lost our staff, and two thirds of our record library has been stolen. We are working with a police investigation, so I'll let you put your imagination to work on our situation. Call it Progressive Country ... no, that reeks of "outlaws" and Austin Texas and we go further:

besides we like Nashville. How about Progressive Western? What does that mean to anyone but us, and then how do you explain Rockabilly in our format? We have ended up calling this way of life here in Gilroy ... FAT. Just fat. When we are asked what type of music we program ... it's FAT. Our music here at KFAT is country, and country roots, and our style is progressive. We feel as much at ease playing Tammy Wynette as Muddy Waters. Robert Gordon fits, Doc Watson is a

must. Hank Snow, Bob Wills, the Sons Of The Pioneers, Irish music, Tex-Mex . . . It's FAT. So, the next thought is how does FAT, the sore thumb on the radio dial, meet the record industry halfway (you tell me)? Country radio has been based on singles sales/airplay; how do you deal with a station that rejects a hit single for an LP cut a month later? What is our effect on Country sales? What if FAT picks an LP cut, later to be released as a single, which then makes the charts after our audience has finished with it? How do record companies track our sales records with crossovers in so many directions? How do they service us? Country? AOR? Even college?

And the trades FAT can't represent our music as either standard country or with the AOR crew either. But, do we ever break artists!

Sometimes I just say to people, our music is too country for rock 'n' roll and too rock 'n' roll for country ... or is it too country for country

Glaring Omissions: Hoyt Axton. Bobby Bare, Jackson Browne, Guy Clark. Alvin Crow, The Dillards, Steve Goodman, Merle Haggard, Linda Hargrove, Larry Hosford, Waylon Jennings, Kris Kristofferson, Little Feat, Mary McCaslin, Michael Murphey, Willie Nelson, Mike Nesmith, Juice Newton, Gram Parsons, Johnny Paycheck, Carl Perkins, John Prine, Willis Alan Ramsey Jerry Riopelle, Jim Ringer, Doug Sahm. The Seldom Scene, Ricky Skaggs, B.W. Stevenson, Steve Stills, James Talley, James Taylor, Tanya Tucker, Townes Van Zandt, Doc Watson.

Some Great Stuff: Jay Boy Adams, Mike Auldridge, Byron Berline, Norman Blake, David Bromberg. Ray Campi, Ry Cooder, Creedence Clearwater Revival, Buddy Emmons, Danny Gatton. David Grisman, John Hartford, Michael Hurley, Doug Kershaw, Larry McNeely, The Red Clay Ramblers. The Rio Grande Band, Peter Rowan. Rosalie Sorreis, Red Steagall, Hank Thompson. Buck White And The Down Home Folks. Neil Young, Warren Zevon.

and just a little digging comes up with so much more; don't forget that wonderful old archive country and swing and bluegrass that all this Progressive Country is, in a way, recreating the soul of. We are still on the air we are still programing AOC and we will survive.

Thanks. Laura Ellen

Contractionantonantantantantantantanta



MAKING HIS POINT -- On Halloween night, WIRE/Indianapolis afternoon air personality Ken Speck and show producer Karen Key (alias "Batman and Robin") gave four winning families a real treat. Winners of Speck's 'Trick or Treat' con-test were awarded a visit from the 'Dynamic Duo,' along with goodies that included albums, singles and a year's supply of gum. Another "point" Batman wanted to make, besides one to the WIRE sign on the station remote motor home, was to point out the fact other Country radio station's Halloween promotion pictures can be seen on R&R page 54, under Biff Collie's column. (I think this whole conversation is getting pointless.)

Dear R&R

I read with interest your piece on Album-Orinted Country-formatted stations, and thought I'd relate to you what happened with AOC here at WRDD.

When I came here two months ago, this station was playing many of the more progressive including album cuts from Gary Stewart, Norton Buffalo, Joe Ely, artists listed in your article . Steve Fromholz, Jerry Jeff Walker, and others. While I enjoy many of these artists, and own some of their recordings myself. I'm afraid that we've had to take most of them off the air.

The reason is simple and basic: against the two other Country stations in the Saginaw/Bay City market, the Progressive Country format bombed dramatically. WRDD was dead last in the latest Arbitron with an average rating of 0.4. Our competitors had 15 to 20 times the audience we did.

There were a number of other factors that contributed to the low rating, but the general abun dance of AOC music, and the lack of other, more popular country songs and artists seem to have made the heaviest impact. Our new mix of more traditional country music has won us many compliments, and we are now in a much more competitive position in the market.

I'm not advising against the programming of Progressive Country music. However, I am advising that country programmers use it with restraint when plugging such cuts into hourly formats and generally into the basic dayparts.

Sincerely. Todd VanDyke, Music Director WRDD/Saginaw, MI

Dear R&R

I enjoyed your article and discography of Album-Oriented Country. As you may remember, we experimented with it circa 1974 on WEEP-AM-FM. In fact. WHN's Assistant Program Director. Robbie Roman, was host of the 7pm-Iam show. Although it boosted total ratings in that time period. we dropped it because an analysis of our demographics showed that the show appealed to an 18-24 demographic, which was not our daytime audience, and seemed to burn off whatever 25-49 audience we had in that daypart. Unfortunately, the result was a loss in our share of target audience over the total week, although our total 12+ rank improved.

We adopted a policy of a more limited exposure of one or two album-oriented cuts an hour, like we do on Jessie's evening show on WHN. The main benefit has seemed to be a more favorable station image with the younger audience, advertisers, and local press. After all, there are artists on your list that haven't had hit country singles, but have had gold and platinum albums

m cuts, old and new, whose country sound might surprise you:	on your the course of hum
Workingman's Dead (WB)	Here are a jew more abarr
"Dire Wolf" Createful Dead (WB)	Grateful Dead
Glatelui Dead (WD)	
In Through The Out Door (Swan Song) "Hot Dog"	
Unport sugres (reading oction)	
Stranger In MV House Rudio Sweethand	
Gimme Back My Bullets (MCA)	
Gimme Back My Bullets (MCA) "All I Can Do Is Write About It"	Lynyrd Skynyrd
the standard "Stronger	

You might recall that Elvis Costello appeared on one of our live broadcasts singing "Stra In My House" and "You Win Again." It's not surprising; however, that the greatest country crossover is between pop/adult and

country artists, because of the similar demographics of the target audience, where album-oriented radio and country audiences are more different demographically

Sincerely. Edward R. Salamon. Program Director

WHN/New York, NY

I read with great interest this week's article about AOC and the various country stations that Dear R&R. have made ventures into this type of programming. For the past couple of years 68/KFEQ Radio has been programming two album cuts per hour, and we have been working on a new music rotation that will include a minimum of four album cuts per hour. Much of the music listed in the R&R article (albums that is) may not be programmable on a lot of country stations, our current album selection is from 30-35 current LP's. Keep Up The Very Interesting Work.

Bob Orf. Program Director 68/KFEQ Radio St. Joseph. MO

Dear R&R. I was just reading your article on "AOC" in last week's Radio & Records, and I felt I should bring you up to date on KVRE-AM.

Briefly. Ed LaFrance sold KVRE-AM and FM to John Detz (formerly of Century Broadcasting. WABX, KWST, etc.) approximately a year and a half ago. The AM and FM split programming ng Country). On the AM, we use four record (the FM becoming "Progressive," and the AM becom from approximately 350 older albums). We have worked out a nice balance, and it gives us a chance to expose a more "progressive" element while playing to an AM audience accustomed to just 45's. thus getting a broader audience. (The older KVRE listeners (FM) have seemed to come over to our side for their country.)

Keep up the good work.

Sincerely Bill Bowker KVRE Radio Santa Rosa, CA

R&R/Friday, November 23, 1979



Weeks Weeks Week

BREAKERS

Page 52

CONWAY TWITTY & LORETTA LYNN

You Know Just What I'd Do (MCA) On 60% of reporting stations. Charts: 28-21 KEEN, 26-21 WMZQ-FM, 31-23 WQQT, 40-30 WAXX, 29-19 WDAF, 33-24 KSO, 25-14 KRAK, 22-17 WTHI, 28-21 WCXI. Adds include WSAI, WMC, WSUN, WWJO. R&R Chart Debut 33.

RANDY BARLOW Lay Back In The Arms Of Someone (Republic)

63% of our reporters on this song. Adds include KEEN, KLAC, KLZ, KCUB, WYVA, WKSJ. Charts: 21-15 KOKE, 35-29 KNIX, 37-28 WSAI, 29-24 WHOO, 37-25 WIRK-FM, 35-30

KFGO, 34-28 KXLR, 32-27 WRCP. R&R Chart Debut 34. **KENDALLS**

You'd Made An Angel Wanna Cheat (Ovation)

On 68% of our reporting stations. New adds: WCMS, WYVA, WADR, WMZQ-FM, WMUS, WSAI, WHBF. Charts: 29-20 WKMF, 30-25 WKDA, 30-22 KMPS, 30-23 WSUN, 39-29 KVOC, 38-30 KFEQ, 29-21 WQQT. R&R Chart Debut 35.

NEW & ACTIVE

The first represents total number of our reporting stations playing the record this week. The second is the number of this week. The second is the number of those stations that added it this week.

JOHNNY CASH & WAYLON JENNINGS "I Wish I Was..." (Columbia) 77/10, KLAC, WDAF, WHBF, KZIP, WGTO, WNVY, KOKE, WCOS/FM, KVET, WYVA, Charts: 34-29 KSO, 28 22 KFGO, 31-26 WKDA, 29-24 KEEN,

OAK RIDGE BOYS "Leaving Louisiana In The Broad Daylight" (MCA) 72/26. One of the "Most Added" this week. New adds include KSON, KRZY, KNEW, KIKX, KSOP, WDDD, WDGY, WSAI, WTHI, WIL, WSLR, WKSJ, WCOS-FM, WGTO, WUNI, KOKE, KVET, WVMI, WSUN, WNYR, KRZY, KBET, KMAK, KBMR, WYTL, KWMT, Charts: Debut 26 KRGO, debut 21

GAIL DAVIES "Blue Heartache" (WB) 69/13, WRCP, KHEY, WNVY, KWKH, KXLR, WSUN, WKSJ, KYNN, KWMT, WTHI, WYTL, KRAM, KGRZ, Charta: 22:17 KRGO, 23-13 WKMF, 23-13 WUNI, 31-25 KEEN, debut 30 KMPS.

CON HUNLEY "I Don't Want To Lose You" (WB) 68/7, KEEN, KSON, KFEQ, KGRZ, WQQT, KHEY, WBAP, CHARTS: 29-24 KRGO, 23-18 WFMS-FM, 34-29 KNOE, 31-25 WRCP, 27-14 WKMF, 62 WUNI, 26-20 WTHI, 36-30 KYNN, 26-21 KRMD, 22-15 KZIP, 38-28 KRAM, 35-29

JANIE FRICKE "But Love Me" (Columbia) 65/10, wyva. wnvy. whoo, kxLR, kwmt. wthi, kuzz. keen, krzy, ksop. Charts: 38-30 KGFX, 30-24 wrCP, 28-23 wuni, 35-25 CKLW-FM 35 24 K 215

CKUW-PM, 35-24 K21P. MICKEY GILLEY "A Little Getting Used To" (Epic/Playboy) 62/7, KSON, CKLW-FM, WCMS, WMZQ-FM, KKAL KWMT, WHBF, Charts: 24-16 WUNI, 23-24 WKDA, 30-22 KWKH. JIM WEATHERLY "Smooth Sailin" " (Elektra) 60/13, WSAI, WDGY, KLZ, WOKK, KWKH, WCMS, WAXX, KWMT, KFEQ, KIDN, KSOP, KRAM, Charts; 30-25 KNIX, 32-27 KHEY, 37-27 CKIW, EM. 20.24 MU22

JOHN ANDERSON "Your Lying Blue Eyes" (WB) 60/3, KLVI, KSON, KMAK. Charta: 27-22 KSO, 33-28 WQQT, 34-29 KYNN, 34-26 WGTO, 12-9 WKDA, 24-19 KRMD, 34-27 KKYX, 30-19 KZIP, 20-11 KFDI.

BILLY "CRASH" CRADDOCK "Till 1 Stop Shaking" (Capitol) 57/11, KEEN. KMPS. KLAC, WDAF, WSAI, WNVY, WHOO, WNYR, WMZQ.FM, WCMS, WYVA. 33 28 KNIX, debut 25 WMC

DOTTSY "When I'm Gone" (RCA) 56/8, KRZY, WSLR, KHEY, WIRK-FM, WKDA, KXLR, WCOS-FM, KIDN, Chartal 34-29 WHBF, 10-7 WUNI, 37-28 KFEQ, 33-28 KEEN, 35-28 KUGR, 33-22 KZIP. JIM ED BROWN "You're The Part Of Me" (RCA) 55/5, WBAP, KSON, KNEW, KRZY, KUGR, Charta: 25 18 WRCP, 27-22 WCOS FM, 35-29 KEED, 32-17 KUZZ, 28-18 KVOC, 39-29 KHEY, 38-30 KKYX, 32-21 K2IP, 13-7 KSOP.

CHARLIE RICH "You're Gonna Love Yourself In The Morning" (UA) 48/11, KMPS, KLZ, CKLW-FM, WRCP, WEEP, WADR, WNYR, WCOS-FM, KZIP, KFEQ, KTOM, Charbs: 11-8 KRGO, 32-27 KFGO, 28-23 WKDA, 22-17 WMC, 30-24 WDGY.

DON WILLIAMS "Love Me Over Again" (MCA) 46/40. The "Most Added" this week. Some new adds include KLAC, KR2Y, KMPS, KNEW, KEED, KNIX, CKLW-FM, WSLR, WFMS-FM, KSO, WDAF, WHOO, WIRK-FM, KWKH, KRMD, WSUN, KKYX, WEEP, WBAX and others. Charts: Debut 27 WUNI, 36-29 WKDA.

Others Getting Significant Action

JOHNNY RODRIGUEZ "What'll I Tell Virginia" (Epic) 44/7, KRGO, KRAM, WNRS,

KGFX, CKLW-FM, WHOO, WKDA, 27-20 WUNI. T.G. SHEPPARD "11'II Be Coming Back For More" (WB/Curb) 43/16, WIL WSAI, CKLW-FM, WKMF, KEED, KUZZ, KBET, WAXX, KFDI, WCOS-FM, WQQT, KHEY, WHOO.

JEANNE PRUETT "Back To Back" (IBC) 43/14, WM2Q-FM, WSLR, KMPS, WNYR, KVET, KXLR, KOKE, WCOS FM, KWMT, WDDD, KBET, KVOC, KRAM, KMAK, 36:30 KFDI, JUICE NEWTON "Until Tonight" (Capitol) 40/7, KMPS, WSLR, WIRK-FM, KWKH, WCMS, KRDR, KNOE, 42-28 CKLW-FM.

Radio & Records

ATIONAL AIRPLAY/40 Three Two Last

November 30, 1979

3	2	1	0	ANNE MURRAY/Broken Hearted Me (Capitol)
6	4	2	0	MEL TILLIS/Blind In Love (Elektra)
13	11	4	0	HANK WILLIAMS JR./Whiskey Bent And Hell Bound (Elektra)
12	10	5	0	MOE BANDY/I Cheated Me Right Out Of You (Columbia)
19	12	8	0	LORETTA LYNN/I've Got A Picture Of Us On My Mind (MCA)
10	9	3	6	JOHNNY DUNCAN/The Lady In The Blue Mercedes (Columbia)
28	19	17	0	EDDIE RABBITT/Pour Me Another Tequila (Elektra)
21	15	9	0	CONWAY TWITTY/Happy Birthday Darlin' (MCA)
27	20	14	Ō	CHARLEY PRIDE/Missin' You (RCA)
5	3	6	10	WAYLON JENNINGS/Come With Me (RCA)
29	22	15	0	HOYT AXTON/Rusty Old Halo (Jeremiah)
15	13	7	12	TOM T. HALL/You Show Me Your Heart (And I'll Show You Mine) (RCA)
22	17	16	Ð	DAVE & SUGAR/My World Begins And Ends With 1 ou (RCA)
	-	28	Ø	KENNY ROGERS/Coward Of The County (UA)
36	24	20	Ø	BRENDA LEE/Tell Me What It's Like (MCA)
4	6	12	16	GENE WATSON/Should I Come Home (Or Should I Ge Crazy) (Capitol)
2	1	11	17	CRYSTAL GAYLE/Half The Way (Columb a)
	29	25	O	JIM REEVES/Oh How I Miss You Tonight (RCA)
38	32	24	O	JOHNNY RODRIGUEZ & CHARLY McCLAIN /I Hate The Way (Columbia)
	26	22	0	WILLIE NELSON/Help Me Make It Through The Night (Columbia)
8	8	13	21	MERLE HAGGARD/My Own Kind Of Hat (MCA)
34	30	27	0	STATLER BROTHERS/Nothing As Original As You (Mercury)
33	25	19	23	CHARLIE DANIELS BAND/Mississippi (Epic
7	5	10	24	EMMYLOU HARRIS/Blue Kentucky Girl (WB)
	35	29	3	LACY J. DALTON/Crazy Blue Eyes (Columbia)
14	16	18	26	JACKY WARD/You're My Kind Of Woman (Mercury)
	-	+	Ø	CONWAY TWITTY/Heavy Tears (Flip of "Happy Birthday Darlin") (MCA)
37	33	33	Ø	MEL McDANIEL/Lovin' Starts Where Friendship Ends (Capitol)
1	7	26	29	KENNY ROGERS/You Decorated My Life (UA)
40	31	30	30	DOTTIE WEST/You Pick Me Up (And Put Me Down) (UA)
-		37	0	MOE & JOE/Holding The Bag (Columbia)
-	36	36	32	JOHN WESLEY RYLES/You Are Always On My Mind (MCA)
-	-	•	•	CONWAY TWITTY & LORETTA LYNN/You Know Just What I'd Do (MCA)
-	-	•	0	RANDY BARLOW/Lay Back in The Arms Of Someone (Republic)
-		40	0	KENDALLS/You'd Make An Angel Wanna Cheat (Ovation)
32	23	21	36	STEPHANIE WINSLOW/Say You Love Me (WB/Curb)
-	39	32	37	MEL STREET/The One Thing My Lady (Sunset)
-	37	31	38	ETC BAND/Stranded On A Dead End Street (WB)
-	-		39	BILLIE JO SPEARS/Rainy Days And Stormy Nights (UA)
-	-		40	KENNY DALE/Sharing (Capitol)
				0

This chart is based solely on complied weekly reports from our reporting stations. Black circled numbers indicate continued upward movement from the majority of our reporters.

TOMMY OVERSTREET "Fadin' Renegade" (Elektra) 36/7, KIKX, KGFX, KYNN, KOKE, WKOA, WYVA, WADR, 19-11 KRG0, 34-29 KRMD,

EDDY ARNOLD "If I Ever Had To Say Goodbye To You" (RCA) 36/5, WNYR, KXLR, WDDD, KCUB, KMPS, 40-30 KUZZ.

JERRY REED "Sugarfoot Rag" (RCA) 34/7, WCXI, WGTO, WAXX, KFEQ, KBET.

DONNA FARGO "Preacher Berry" (WB) 32/5, WSLR. KKYX. KWMT. WHBF. KSSS.

CRYSTAL GAYLE "Your Old Cold Shoulder" (UA) 28/14, KKYX, KLVI, KXLR, KRMD, WLAS, WIRK-FM, WQQT, KSO, WTHI, WDGY, KTOM, KNIX, KRAK, KCUB. MARGO SMITH "The Shuffle Song" (WB) 27/24. One of the "Most Added" records this week. Some new adds include KSOP, KEED, KNIX, KEEN, KLAC, KMPS, WNRS, KSO, WKMF, WIRK-FM, KOKE, WBAM, WKDA, KWKH, KKYX, WYII, WMZQ-FM and others.

CAROL CHASE "This Must Be My Ship" (Casablanca West) 27/4, CKLW-FM, KKYX, WGTO, KKAL, Charta: 15.9 KRGO, 34-30 WWOK, 36-28 WM2Q-FM.

J.D. SOUTHER "You're Only Lonely" (Columbia) 26/8, WUNI, WWOK, WOKK, WOKK, WINRS, WIL KFEQ. KMPS, KKAL, Charts: 18-12 WMAQ, debut 19 WHN, 32-27 WEEP, 54 KUGR,

FREDDY WELLER "Go For The Night" (Columbia) 24/7, KWKH, KGFX, KFGO,

GLEN CAMPBELL "My Prayer" (Capitol) 19/5 WRCP, WNRY, KNOE, KYNN, KRDR, JOE SUN "Out Of Your Mind" (Ovation) 18/8, KRAK, WCXI, WNRS, KYNN, WKMF,

DAVID ROGERS "You're Amazing" (Republic) 17/14, KRGO, KEED, KRDR, KMPS, KMAK, WKMF, KBMR, KFDI, WIRK FM, KWKH, WLAS, KKYX, WOKQ, WYII.

BILL ANDERSON "More Than A Bedroom Thing" (MCA) 17/5, KSOP, WCXI.

WKMF, KEBC, KBET. **ROY CLARK** "Chain Gang Of Love" (MCA) 16/16, KFGO, KNEW, KMPS, KNIX, KRAK, KMAK, KUZZ, KTOM, KFDI, WAXX, KKYX, WLAS, WBAM, WIRK-FM, WOKQ, WYII **RONNIE SESSIONS** "Honky Tonkin'" (MCA) 14/4, WRCP, WGTO, KRMD, WKMF, On WUNI, KHAK, WCOS-FM, WDEN, KVOO, WDDD, KCEY.

ZELLA LEHR "Love Has Taken It's Time" (RCA) 11/11, WUNI, KRMD, WOKQ. KNIX, KEED, KRGO, KRDR. KRAK, KFDI, WRCP, WYII. SUSIE ALLANSON "I Must Be Crazy" (Elektra) 11/5, WBAM, WADR, WYTL KFDI.

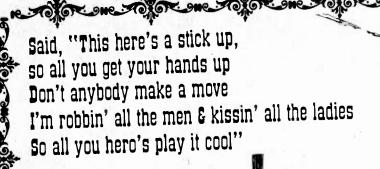
Most Requested

KENNY ROGERS "Coward" (UA) MANK WILLIAMS JR. (Elektra) CONWAY TWITTY "Happy" (MCA) EDDIF. RABBITT (Elektra) CHARLEY PRIDE (RCA)

- MOE & JOE ICal
- WAYLON JENNINGS (RCA)
- 8 HOYT AXTON (Jeremieh 9 MOE BANDY (Columbia) 10 BRENDA LEE (MCA)

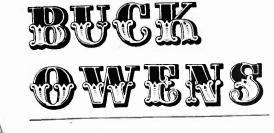
Active Re-Currents singles that have dropped off most current thanks but still showing some activity through sales and/or provide

LARRY GATUN All The G the Gold In California (Colum CRYSTAL GAYLE Haif The Way (Columbia) MERLE HAGGARD My Own Kind Of Hat (MCA) EMMYLOU HARRIS EMMYLOU HARRIS Blue Kentucky Girl (WB) KENNY ROGERS You Decorated My LHe (UA) T.G. SHEPPARD Last Cheater's Waitz (WB/Curb) JOE STAMPLEY PUT Your Lothers D Put Your Clothes Back On (Epic) GENE WATSON Should I Come Home (Capitol)



CARS DE LOS AND AND AND AND

2000 346 20



MARINE



Then a big man on the front row said, "Take our gold & then go But leave the womenfolk the way you came"

20102 316 2010

Then a lady from the rear, her voice ringing loud & clear Said, Sit down, Sir, LET JESSE ROB THE TRAIN

. ano .

R&R/Friday, November 30, 1979

Page 54

Biff Collie Inside Nashville

THERE'S GONNA BE more 'Country' in the Brenda Lee musical repertoire from now on, so says Brenda's hubby, Ronnie Shack-lett. "Yep," says Ronnie, 'We're gonna step up our personal appearance sched-ule and Brenda's gonna be out among the public lots more now. Actually, we're going back to our 'country roots,' where Brenda start-ed." The MCA musical mite is slated for a tour in Japan come January with three concerts in Tokyo to be fol-lowed up in April with a tour of Sweden, Holland, and London. Dick Blade International now conducts Miss Lee's bookings.



ALL'S FAIR when you consider that Buddy Lee Agency reps Jerry Rivers, Tony Conway, Jack Brunley, Newell Gragg, Joe Higgins, and Joan Saltel planned outta Music City last week for the International Association of Fairs and Expositions Convention in Las Vegas. The Lee Agency, expanding its fair date roster, now signals the representation of Willie Nelson (second season) for fair dates and has just reached agreements for exclusive bookings in this department for Ray Price and Marty Robbins . . . Tom T. Hall's offices touting his just released autobiography

Earl Richards, onetime member of the Buddy Holly and the Crickets bandcast, now doing independent wax production for Partridge Records, Inc. Earl says, "My big gun is a Dothan, AL boy named Mitch Goodsen. I'm also producing a traditional 'country' girl singer, Jodie Emerson, who I think is as real as a washboard."

LOOKING BACK . Scene, November, 1959: one million, two hundred and fifty thousand Elvis Presley colorful Christmas greeting cards were being jammed into the mails from the offices of Col. Tom Parker!!! Scene, December 26, 1904: Gospel Tabernacle renamed Ryman Auditorium !!!

FOOD FOR THOUGHT, AFTER THANKSGIVING Singles with powerhouse promotions backing their entry into the market continue to be the theme of things among record manufacturers, who know that it's the fast turnover buck of the "Singles Dollar" that keeps the ole mill running! With this in mind, it's interesting to note too that those new singles making their appearance on the market today MUST come on in a slam-bam fashion! Really, this type promo-tion is good because in order for the manufacturer (with countless singles appearing weekly) to reap the biggest possible profit, there's little or no doubt about it, the new release MUST make a fast showing chartwise to become a healthy, strong candidate in the big "Singles Sweepstakes!"

NAMES: Epic's Charly McClain is a busy, busy

gal nowadays. Her personal manager, Gene Ferguson, says she has just returned from a 10-day tour in Europe and has a bid to return to Wembley in April. Furthermore, she has just finished the theme song for a new Robert Blake flick - title of same yet to be named - additionally, Charly has won a part in a new Jan Michael Vincent movie to be filmed early in January in Bakersfield, CA. Ferguson, also the mentor for Warner Bros.' John Anderson, says 1980 has already sparkled for his talent roster. Bookings look good, Ferguson says, and "with Anderson not having an open date for the first quarter, I'm happy!"... Del Reeves (record scoreboard "Girl On The Billboard") now resides with his wife Ellen and family on a 65-acre farm outside Nashville named "Glory land," and Del says he loves it. He THINKS he's gonna try raising horses! But, we THINK he's gonna be one of 1980's biggest talents! We'll see? John Conlee is in Las Vegas this Saturday (12-1) to accept the "Most Promising New Talent of the Year" award during the taping of the "Jukebox Awards Show." The program will air on December 4 on NBC-TV Merle Haggard is set to act and sing in the upcoming Clint Eastwood film titled, "Bronco Billy" . RCA's Sylvia is from Kokomo, Indiana, and was formerly secretary for her producer Tom Collins. Collins, who is the CMA's Chairman of the Board, also produces Barbara Mandrell and Ronnie Milsap ...

WB's Margo Smith is still talking about her recent appearance with Bob Hope at the grand opening of the Prairie Capitol Convention Center in Springfield, IL. Her band is still buzzing over getting to play



Hope's theme, "Thanks For The Memories." Margo is shown here with Bob Hope ... The Oak Ridge Boys taped their debut on "Don Kirsher's Rock Con-cert" last Tuesday in Los Angeles. The show will air sometime in January ... The numbers are in. Dolly Parton lost over 35 pounds on her recent diet. Dolly says her most drastic diet was when she first came to Nashville. She lived on what she terms her "ketchup" soup, consisting of ketchup, mustard, relish, and hot water from the tap. I don't think I could "relish" that kind of diet

by Loretta Lynn with more Vecsey

Loretta Lynn's long-awaited movie version of her autobiography, "Coal Miner's Daughter," will be in the movie theatres by the first week of March, 1980. Sissy Spacek is doing the title role.



HALLOWEEN HYPE – (Left photo) WJJK/Eau Claire, WI held a Halloween night costume party for sol ners. Best costume contests were held for prizes given away by the WJJK eir personalities. Some of th shown (Middle left) WIXZ/Pittsburgh gave away treats to people driving past the station on Halloween. sen, Jack Suckel, Richard De Ong, Cyndle Romansky and Mary Cvejkus are pictured dressed for the occ of the WIXZ studios. (Middle right) KEED/Eugene, OR had a special night at the Oregon Boys and Girls Aid So 1500 list

Haunted House." Pictured here with a couple of the boys and ghouls are KEED's Paul Crist. Tom Edwards, J.J. Caine and Greg Lee. [Left photo] Also from Pittsburgh, WEEP hosted the March of Dimes Halloween Haunted House. Visitors with the password, "There's only one WEEP," were given a key and a chance to unlock the treasure chest. More than \$45,000 was raised from the event. WEEP's Barry Mardit is shown with treasure chest winner.

	MIDWEST		Most Add Don Williams Love Me Over Agein (A OAK RIDdE BOY Leaving Louisiens (M MARGO BMIT The Shuffle Song (M	ICA)	KENNY ROGER CONWAY TWITTY "N EDDIE RABBITT ANNE MURRAY	S (UA) appy" (MCA) (Boktra)
PY B AM B GOD Normanne RM Lar Vage, Nr. B C (La C C N) Davame Prait R Maren Satt (La C C N) Mare A Landon K C I (La C C N) Bit Bank C Maren Satt (La C C N) Mare A Landon K C I (La C C N) Bit Bank C Maren Satt (La C C N) Mare A Landon K C I (La C C N) Bit Bank C Maren Satt (La C C N) Maren A Landon K C I (La C N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) Bank Anton Maren Satt (La C L N) Maren Satt (La C L N) Bit Bank C Maren Satt (La C L N) Maren Satt (La C L N) <th>MILE MAXEM an II Darme Fruitt Fac Care W an III Darme Fruitt Ex Clark W an III Darme Fruitt Ex Clark W bite Weittiget Ex Clark W Wittiget Ex Clark W Wittiget Ex Clark W Wittiget Ex Clark W Wittiget Ex Clark W Bite Statter Ex Clark W Wittiget Ex Clark W Bite Statter Ex Clark W<th> Bollis Bollis</th><th>R</th><th>RECEIPTION OF COMPARENT OF COMP</th><th>HOTS</th><th>WYVA Yadium, Vi Randg Barton Eans Rögers Geht & Jannings Dalls Of Lever Hand Williams Wayton Jennings David Williams Dr Brends Leve</th></th>	MILE MAXEM an II Darme Fruitt Fac Care W an III Darme Fruitt Ex Clark W an III Darme Fruitt Ex Clark W bite Weittiget Ex Clark W Wittiget Ex Clark W Wittiget Ex Clark W Wittiget Ex Clark W Wittiget Ex Clark W Bite Statter Ex Clark W Wittiget Ex Clark W Bite Statter Ex Clark W <th> Bollis Bollis</th> <th>R</th> <th>RECEIPTION OF COMPARENT OF COMP</th> <th>HOTS</th> <th>WYVA Yadium, Vi Randg Barton Eans Rögers Geht & Jannings Dalls Of Lever Hand Williams Wayton Jennings David Williams Dr Brends Leve</th>	 Bollis Bollis	R	RECEIPTION OF COMPARENT OF COMP	HOTS	WYVA Yadium, Vi Randg Barton Eans Rögers Geht & Jannings Dalls Of Lever Hand Williams Wayton Jennings David Williams Dr Brends Leve
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Country Albums

d indicate heaviest Album cuts receiving eirpley and some ectivity. Lister d airplay

GLEN CAMPBELL - Highwayman - (Capitol) "Highwayman"

DONNA FARGO - Just For You - (WB) "Welk On By"

D

LARRY GATLIN - Straight Ahand - (Columbia) "Midnight Choir" "Taking Some body With Me" CRYSTAL GAYLE - Miss The Mississippi - (Columbia) "Miss The Mississippi

And You" "Danger Zone" TOM T. HALL - Of T.'s In Town - (RCA) "Jesus On The Radio" "The Old Side

Of Town" "I Left You Some Kisses On The Door" "Old Habits Die Hard" WAYLON JENNINGS - What Goes Around Comes Around - (RCA) "/ Got The

Train Sittin' Weitin' "''What Goes Around" "I Ain't Living Long Like This" GEORGE JONES - My Very Special Guests - (Epic) "It Sure Was Good" "I Still Hold Her Body" "Here We Are" "I've Turned You To Stone" "Gotta Get Drunk" "Proud Mary" "Night Life" BARBARA MANDRELL - Just For The Record - (MCA) "Is It Love Yet" "My Love Can Do No Wrong" MOE & JOE — Just Good Of Boys — (Columbia) "Tell Ole | Ain't Here"

ANNE MURRAY - I'll Always Love You - (Capitol) "Daydream Believer" WILLIE NELSON - Sings Kristofferson - (Coundra) "Bobby McGee" "The Pil-grim" "For The Good Times" "Why Me Lord"

grim "For The Good Times" "Why Me Lord" KENNY ROGERS – Kenny – (UA) "Goodbye Marie" "/ Want To Make You Smile" "You Turn The Light On" "Tulse Turneround" CONWAY TWITTY & LORETTA LYNN – Diamond Duet – (MCA) "Hit The Road

Jeck" "Baby Don't Get Hooked On Me" "What's A Little Love"

Jack" "Baby Don't Get Hooked On Me" "What's A Little Love" MEL TILLIS – Me And Pepper – (Elektra) "LyIng Time Again" GENE WATSON – Should I Come Home – (Capitol) "Beautiful You" "The Beer At Dorsey's Bar" "Circle Driveway" "After The Party" "I Can't Help It" DON WILLIAMS – Portrait – (MCA) "Circle Driveway" "Good Ole Boys Like Me" "You Get To Me" "Woman You Should Be In Movies" HANK WILLIAMS JR. – Whiskey Bent & Hell Bound – (Elektra) "The Conversa-tion" "Outlaw Woman" tion" "Outlaw Women"

R&R/Friday, November 30, 1979

POP/ADULT



Mike Kasabo

The thirty-five foot traffic blimp smiles its way through an afternoon of festivities marking K101/San Francisco's recent 23rd anniversary

Color

hattic blimp

THE MEAT MAN: The man on the left is a very lucky KFMB/San Diego grand prize winner of the station's "Fame Game" promotion. Pictured here, Ben Solano is checking out after a lengthy supermarket shopping spree that obviously "beefed up" his meat supply. He also got the interest on \$1 million for a day at 7.6%; his own movie premiere with his name on the marquee; an appearance on stage in Las Vegas (which is very dangerous if you have no talent); tickets to Charger football games; a chauffeured Rolls Royce for a week, and a red carpet. There's no way that you'll convince him that KFMB isn't number one!

WASH-ING AT K.R.R.K .: A major promotion is Rock & Roll Knowledge. Program Director Bob Hughes describes it as "an institution of higher learning with a focus on that select discipline of the performing and partici-pating art called rock & roll." He adds that it's a fascinating "campus of the mind" created for all who have been seeking an intellectual stimulus to the "intrinsic beauty of the C, A-Minor, F, and G Chords" (the chords listed are those generally described as most often employed in rock music - which includes much of today's Pop/ Adult musical approach). Anyway, the objective of the



promotion was to create a vehicle that would keep the excitement of light-hearted musical approach for the station's broad-based 18-49 demographics. Many elements make the massive campaign: posters, T-shirts etc., plus (as pictured) this ad that enrolls people a fictional institution known as WASH U. Enrollment to the Kollege into the K.R.R.K. -

ENROLL IN THE KOLLEGE OF ROCK & ROLL KNOWLEDGE.



WASH WITH THE STARS. 97.1FM

is unlimited, and all applicants are not only accepted, but receive free "diplomas" signed by Professor Bob Hughes, holder (I'm told) of "the Little Eva Chair of Rock Obscurity." Pop quizzes are given hourly asking questions pertaining to the history of rock & roll, with a caller answering correctly receiving a gift, plus becoming eligible for the top pop quiz honor which is a meticulously restored 1966 metallic turquoise and white Ford Mustang convertible. PD Hughes intoned, "I'm getting tons of calls from listeners who are really getting into the spirit of the Kollege asking for Professor Hughes when they call, and referring to themselves as students."

HELLO SNOW: WGAR/Cleveland wants its listeners to be prepared for the first snowfall of the year; so they are giving away snowthrowers for three lucky entrants. Cards are accepted indicating the winter's first measurable (one-inch) snow fall. If this year is like two years ago in Cleveland, it'll take more than a snowthrower to get around.



RADIO & RECIPES: Something's always cooking at WRAL/Raleigh, but especially during the festive holiday season, as the station is collecting recipes from area restaurants for broadcast. Ingredients are given hourly every day, with calls being taken from listeners who try to guess what's cooking. A correct answer wins the person a \$50 bill; but perhaps more important, the promotion, according to station sources, is doing an effective job of recycling its morning audience into middays

Another Rotation Station

Well-known Florida programming consultant Tom Kennington — who has to his credit the National Program Directorship of the variously-formatted Rounsaville Group - is currently in charge of the programming reins of WDBO/Orlando. He pointed out several reasons why he uses a rotational list instead of a numerical chart, a trend that seems to be building with P/A stations:

Kennington: Let me start with two recent examples - we were on "Rise" by Herb Alpert and "I'll Never Love This Way Again" by Dionne Warwick very early. Now in offering listeners the chance to enroll in the Kollege Of checking with retail stores, which we do every week, we did not get any sales information on them because the stores don't stock anything until the rocker goes with it. But in checking with our other sources like phones and such, we knew both of those records were really hot items. So what I'm saying about the numerical system is that given the lack of any sales information, I see it as being very difficult to put a number on a title - unless you just want to make them up. Now this may not be a problem in every part of the country, but here a record that starts on a Pop/Adult station, we'll have great difficulty getting any sales information at all.

R&R: So the rotational lists is right for WDBO?

Kennington: Absolutely. Now, obviously it makes it a lot harder to try and compute the accuracy of sales, when we finally can get a beat on the requests and other avenues of input, as opposed to simply putting out assigned numbers based on what local stores are telling us.

R&R: How do you compile your A, B, & C rotational list?

Kennington: I do use sales, phones and look at stations that I consider similar in format and audience appeal to us in other markets, and of course R&R and some other trades basing all of this on the feeling that if the records are doing well with them then theoretically they ought to do well with us.

R&R: Anything in closing?

Kennington: Yes. I'd like to hear from other Pop/Adult people who compile numerical lists and how they do it for their marketplace. I'd be very interested if others feel the same way or have found a method of properly dealing with numbered lists on a P/A level.

Update

The Update to our November 16th story of KYUU-FM/San Francisco's "Most Outrageous" contest has a winner! As you might recall the first prize, a Troy pound (12 ounces) of gold, would be awarded to the craziest stunt. Jim McGuire was declared victorious when he ate his lunch on a table suspended 100 feet below an airborne helicopter, hovering past the Golden Gate, touching down on a beach area, and flying across the skies dressed as Superman. The prize, based on gold pricing of approximately \$380 an ounce, brought just over \$4500 In its continuing "Ask The Expert" series, legendary KDKA/Pittsburgh presented its "Ask The Lawyer" session for area listeners to receive free advice on various subjects - this Legalman program met with great listener re-WPEN/Philadelphia personality Joe Niagara has launched a local campaign to show support for the President's decision not to buy Iranian oil and not to give in to foreign "energy blackmail." The "Our Energy Is Freedom" campaign calls on people to curtail energy usage voluntarily and to make whatever sacrifices necessary to support U.S. positioning in this current crisis . . WNEU/Wheeling has tied in with the current Rupert Holmes smash "Escape (The Pina Colada Song)." The promotion was staged at a local tavern, as listeners were invited to come by and enjoy the festivities, which included the first 160 attendees receiving a free pina colada. More than 500 showed up to "escape" from their normal humdrum activities. Interesting side note is that the bar where the promotion was held is right across the street from the station's competition.

Transition

As the year winds down, so do the transitional levels across the country; however, there are some to note for this week. WASH/Washington announced a number of promotions and one change - staff announcer Greg Cole has been promoted to fill the newly created position of Production Director. Cole has been with the station for eight years, mostly as a part-time announcer, and has been responsible for the majority of WASH production; also promoted is **Ed Rodriguez** to fill Cole's place as an announcer - he has been with the station for three years in a fill-in capacity. Finally, former NAB "RadioActive" member Carol Sommer has been hired to re-place Linda Forem as the station's Promotion Manager ... A major appointment has been made at Golden West Broadcasting, as VP/Radio Division Richard Kale has been made at obtain west broadcasting, as vr/hauto Division include a value has announced that Jan Horning has been named Director of Research for the chain. Ms. Horning has been with the Autry group for only one year, after serving as executive assistant to the president of an athletic shoe and apparel company... Bob Carolin has been appointed Vice President of Park Broadcasting and will oversee the operations of its properties in Syracuse, which include WHEN, a P/A stronghold and a Beautiful Music FM sister, WONO – and in conjunction with Carolin's move, former Production Manager Bruce Siegel is now the Operations Manager of WHEN Will Schutte, a native of the Bay Area, joins KYUU-FM/ San Francisco as an account executive Kell Mitchess has been promoted to Music Director of KORJ/Orange, CA .



Th

100

POP/ADULT

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"Breakers" are those newer records that have the greatest level of station activity on any given week.

DANN ROGERS

Looks Like Love Again (International Artists) 65% of our reporters are on it. New adds include KOY, WWWE, KNBR, WBT, WCHV, WLNH, FM97. Key moves: 21-17 KMPC, 25-21 WSGW, 26-22 WHBC, 35-26 KUKI, 23-18 WJBO, 18-16 KDWN, debut 18 WFDF, debut 25 WBOW, debut 30 WLW. Heavy rotation: KUGN. Jumps 33-24 on P/A chart.



You'll notice two numbers immediately follow each song title below (example 30/5). The first represents total number of our reporting stations playing the record this week. The second is the number of those stations that added it this week.

KENNY LOGGINS "This Is It" (Columbia) 44/7 edd WTIC, WGY, WHAM, WLVA, WCER, WCBM, WPRO, Key moves: 17-10 WVMT, 22-16 WSM-FM, 30-27 WWWE, 20-16 KRMG, 24-19 WHBC, 29-24 KSTP, 22-18 WCHV, 25-22 WMAZ, 23-17 WLW, debut 16 WLNH, debut 17 WFDF. Increased 29-25 on PIA chart.

ABBA "Chiquitita" (Atlantic) 43/3 add WIP, KPPL KMPC. Key moves: 15-10 WGR, 26-22 WOWO, 32-27 KBLF, 32-27 WCHV, 30-27 KSTP, 32-26 WHBC, debut 29 WPRO, debut 30 WORG. Heavy rotation: WJON. Increased 30-27 on P/A chart.

SUPERTRAMP "Take The Long Way Home" (A&M) 37/2 add WIS, WSB. Key moves: 11-3 WOWO, 86 WMAZ, 21-12 KUKI, 41 WLOW, 28-20 WHBC, 29-22 WHIZ, 22-18 KBLF, 29-22 WGUD, 20-17 WTIC, 29-22 KDKA. Increased 31-28 on PIA chert.

MERB ALPERT "Rotation" (A&M) 37/14 edds Include KRNT, WIBW, KGNR, WIS, WISN, KNBR, WELI, WVMT, WJON, KHOW, WEBC, WFDF, Key moves: 28-24 WBT, 23-19 KMPC, 25-22 WSM-FM, 34-27 WHBC, 32-28 WSGW, debut 26 WMAZ. Increased 37-32 on P/A chert.

HALL & OATES "Wait For Me" (RCA) 29/6 add WHBC. WISN, WLNH (dp), KSTP, WGIR, KDKA, Key moves: 27-23 KUKI, 24-21 WLW, 27-23 WPRO, 29-26 KBLF, 27-23 WWWE. Increased 39-33 on P/A chert.

SMOKEY ROBINSON "Cruisin' " (Motown) 25/6 add WFDF, KRMG, WLW, WTMJ, KNBR, WCCO. Key moves; 29-26 WWWE, 21-18 WLOW, 32-26 FM97, 34-25 WHIZ, 28-20 WQUD, debut 28 WMAZ. Debuts at No. 34 on P/A chart.

CARLENE CARTER "Do It In A Heartbeat" (WB) 23/3 add WATR, KSL, KRNT. Moves 30-27 WORG, 33-29 WHBC. Increased 40-36 on P/A chart.

LOBO "Holdin' On For Dear Love" (MCA/Curb) 28/18 KUGN, WRVA, WSB, WIBW, KSL, KHOW, KRMG, WHBC, WSLI, KSTP, WVMT, KAFM, Debuts 28 WJBO, debut 29 WLW, Hot action at WSLI. Debuts at No. 38 on P/A chart.

PABLO CRUISE "I Want You Tonight" (A&M) 21/7 edd WOWO, WQUA, WSIX, WCBM, WSLI, KNRR, WSB, Key moves: 1411 WLOW, 18-13 WLW, 29-18 WMAZ, 17-12 WPRO, debut 27 WQUD, debut 29 WBOW. Debuts at No. 39 on P/A chart.

MOON MARTIN "No Chance" (Capitol) 20/4 WHBC, WBOW, WCHV, WORG. Key moves: 34-30 WSGW, debut 26 WPRO, debut 29 WJBO. Heavy rotation: WRVA. Debuts at No. 40 on P/A chert.

P	op/Adult Album Airplay Tracks
The followin	g album tracks, alphabetically listed by artist, are getting
sionificant ai	play on many of our Pop/Adult stations.)
	"I Have A Dream" "If It Wasn't For The Nights"
JIMMY BUFFET	TOMCAJ "Dreemsicle" "Chenson Pour Les Petits Enfents" "Survive" NILLE (Ceseblance) "Love On A Shoestring"
CHICAGO (Colu	mble) "Life is What It is" "Runeway" "Loser With A Broken Heart"
BOB DYLAN ICO	(ABM) "Sweet Emotion" "Pain Of Love" ambia, "J Bolieve In You" "Do Right To Me Baby (Do Unto Others)" - "Do Row To How With" "Sed Cafe"
FLEETWOOD M	y) "I Can't Tell You Why" "Sad Cafe" AC (MB) "Honey Hil" "Never Make Me Cry" "Sisters Of The Moon" "Sare" 9 Over" "Storms ""Think About Me"
BUDERT HOLM	FS (MCA) "Answering Machine"
NICOLETTE LA	RSON (WB) "Let Me Go, Love" "Dencin' Jones" "Rio de Janeiro Blue" "Back
In My Arms Age	
KENNYLOGGI	VS (Columbia) "Keep The Fire" CHESTER (Arista) "Don't Want A Heartache" "Holdin' On To The Lovin" "
BARRY MANIL	OW (Arista) "Rain" "Why Don't We Try A Slow Dence" "Sunday Father"
"I Don't Went I	o Welk Without You" "Where Are They Now" "One Voice"
JIMMY MESSI	NA (Columbia) "Free To Be Me" "Lovin' You Lady"
	Y (Cepitol) "Devdreem Believer" "You've Got Me To Hold On To" T (Belitre) "Loveline"
	IS (UA) "Goodbye Marie" "She's A Mystery"
CARLY SIMON	(Baktra) "Love You" "Coming To Get You" "Just Like You Do" "Love You
	(Columbia) "White Rhythm And Blues"
BARBRA STRE	ESAND (Columbia) "Niegere" "Come Rain Or Come Shine" "Kiss Me In The
	(ARMER (Bearsville) "Losing Out On Love"
JENNIFER WA	RNES (Artsta) "Shot Through The Heart" "Tell Me Just One More Time"
STEVIE WON	ible) "Baby's Request" "Winter" DER (Tamle/Motown) "Power Rower" "Black Orchid" "Come Back As A
Hower"	

Radioð	Records	
POP/ADULT	AIRPL	AY / 40

hree /eek	Two s Wee		ast Veek		November 30, 1979
4	2		1	0	BARRY MANILOW/Ships (Arista)
4	5		2	õ	COMMODORES/Still (Motown)
56	6		5	õ	BARBRA STREISAND & DONNA SUMMER/No More Tears (Enough) (Col/Cas)
7			4	ŏ	J.D. SOUTHER/You're Only Lonely (Columbia)
1	1		3	5	ANNE MURRAY/Broken Hearted Me (Capitol)
1			6	Ŏ	STYX/Babe (A&M)
8 1		1	10	ŏ	CAPTAIN & TENNILLE/Do That To Me One More Time (Casablanca)
2		4	12	ŏ	RUPERT HOLMES/Escape (The Pina Colada Song) (MCA)
	-	10	9	9	DR. HOOK/Better Love Next Time (Capitol)
	-	12	11	Ō	DIONNE WARWICK/Deja Vu (Arista)
	1 9	_	8	11	LAUREN WOOD/Please Don't Leave (WB)
3	-	3	7	12	CRYSTAL GAYLE/Half The Way (Columbia)
		18	15	Đ	LITTLE RIVER BAND/Cool Change (Capitol)
		20	14	14	FRANK MILLS/Peter Piper (Polydor)
		26	16	15	STEVIE WONDER/Send One Your Love (Tamia/Motown)
		20	17	16	CLIFF RICHARD/We Don't Talk Anymore (EMI America)
2		4	13	17	KENNY ROGERS/You Decorated My Life (UA)
		4 19	18	18	ENGLAND DAN & J.F. COLEY/What Can I Do With This Broken (Big Tree)
		40	25	Ð	KENNY ROGERS/Coward Of The County (UA)
		31	23	20	RITA COOLIDGE/I'd Rather Leave While I'm In Love (A&M)
		24	21	21	KC & THE SUNSHINE BAND/Please Don't Go (TK)
		33	26	22	MELISSA MANCHESTER/Pretty Girls (Arista)
		21	20	23	YVONNE ELLIMAN/Love Pains (RSO)
		38	33	0	DANN ROGERS/Looks Like Love Again (International Artists)
		36	29	25	KENNY LOGGINS/This Is It (Columbia)
		13	24	26	HERB ALPERT/Rise (A&M)
		39	30	27	ABBA/Chiquitita (Atlantic)
		35	31	28	SUPERTRAMP/Take The Long Way Home (A&M)
		16	22	29	MICHAEL JOHNSON/This Night Won't Last Forever (EMI America)
	10	15	19	30	BRENDA RUSSELL/So Good, So Right (A&M/Horizon)
	20	23	27	31	ORLEANS/Forever (MCA)
	_	_	37	32	HERB ALPERT/Rotation (A&M)
	_		39	33	HALL & OATES/Wait For Me (RCA)
	_				SMOKEY ROBINSON/Cruisin' (Motown)
	38	37	35	35	EAGLES/Heartache Tonight (Asylum)
	_	_	40	38	CARLENE CARTER/Do It In A Heartbeat (WB)
	14	25	32	37	COMMODORES/Sail On (Motown)
	_				LOBO/Holdin' On For Dear Love (MCA/Curb)
	-	-		39	PABLO CRUISE/I Want You Tonight (A&M)
	_	_			MOON MARTIN/No Chance (Capitol)

This chart is based solely on airplay statistics compiled weekly from our reporting stations. Black circled numbers indicate significant upward movement from at least 60% of our reporters.

Others Getting Significant Action

MAUREEN McGOVERN "Can't Take My Eyes Off You" (WB/Curb) 26/9 add WIBW, WISN, KRKK, WBT, WTMJ, WVMT, WLNH, WJON, WORG.

ROBERT JOHN "Only Time" (EMI-America) 26/1 add WBOW. Moves 31:28 WHBC. TERI DeSARIO "Yes, I'm Ready" (Casablanca) 24/14 adds include KSTP, WBT, WJBO, KGNR, WLNH, WHIZ, KRMG, KAFM, WGIR, KRKK. Debuts 29 WORG, debuts 30 WHBC. MICHAEL JACKSON "Rock With You" (Epic) 19/5 add wIP, WSLI, KNBR, WHEN, WQUA. Moves 12:7 WLOW, 28:24 WORG, 28:25 WNEU, 25:19 WPRO, debut 27 WMAZ, debut 28 WSM-FM.

JIM WEATHERLY "Smooth Sailin" " (Elektra) 18/3 add WCCO, KAFM, WCER. Hot at KUGN.

ROGER WHITTAKER "You Are My Miracle" (RCA) 16/3 add WELL WRVA, WCER. Heavy rotation: WFTL BOBBY VINTON "Make Believe It's Your First Time" (Tapestry) 15/4 add

KRMG, KDKA, KRNT, WBAL, Movee 33-29 WSGW, debut 30 WJBO. DANA VALERY "I Don't Want To Be Lonely" (Scotti Bros.) 13/4 add WFDF,

GLEN CAMPBELL "My Prayer" (Capitol) 13/3 add KDWN, WSB, KBLF.

RICHIE FURAY "I Still Have Dreams" (Asylum) 10/3 add WFDF, WHIZ WATH

JIMMY BUFFETT "Volcano" (MCA) 9/6 add WJON, KMBZ. WCHV, WCER, KRKK. WRVA. HotefWBT. KARLA BONOFF "When You Walk in The Room" (Columbia) 9/3 add WPRO,

KPPL KUGN. Moves 27-23 WSM FM. WILLIE NELSON "Help Me Make It Through The Night" (Columbia) 9/2

SPYRO GYRA "Jubilee" (MCA) 9/1 odd KGNR.

CHARLIE DANIELS BAND "Behind Your Eyes" (Epic) 8/3 add WEBC, KSL KRKK, Moves 28-24 WLOW.

ISAAC HAYES "Don't Let Go" (Polydor) 8/3 edd wQUD, KMBZ, WLNH. Moves 26-21 WPRO. KOOL & THE GANG "Ladies' Night" (De Lite) 8/2 edd wLOW, WLNH. Moves 94

WOWO, debut 28 WNEU. BEACH BOYS "It's A Beautiful Day" (Caribou) 8/1 add WHBC. Debuts 30 WBOW.

JOHN STEWART "Lost Her in The Sun" (RSO) 7/5 and KRMG, KMBZ, KUGN, WGIR, KBLF.

JEREMY SPENCER BAND "Travellin" " (Atlantic) 8/5 add WCCO, WCER, WRVA. WHBC.

Most Added:

LOBO Holdin' On For Deer Love (MCA/Curb) Added at 20% of our reporting stations. HERB ALPERT Rotation (A&M) Added at 17% of our reporting stations. TERI DeSARIO Yes, I'm Ready (Casablence) Added at 17% of our reporting stations. KENNY ROGERS Coward Of The County (UA) Added at 18% of our reporting stations. CLIFF RICHARD We Don't Telk Anymore (EMI America) Added at 14% of our reporting stations.

Hottest:

RUPERT HOLMES Escape (The Pine Calede Song) (MCA) Reported hot at 51% of our stations. STYX Babe (ASM) Reported hot at 44% of our stations. BARRY MANILOW Ships (Ariste) Reported hot at 42% of our stations. BARRA STREISAND & DONNA SUMMER No More Teers (Enough is Enough) (Cal/Cas) Reported hot at 35% of our stations. J.D. SOUTHER You're Only Lonely (Columbia) Reported hot at 35% of our stations.

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Part II

Beautiful Music In Transition: A Syndicators' Q & A

In our November 16 issue, we asked the same questions to four leading Beautiful Music syndicators and presented their answers so that radio people inside and outside of the format could easily compare their services and stances. In Part II of our comparison, the same four syndicators discuss more basic topics of interest: Match Flow vs. Random Select programming approaches, contests and their role (if

any) in Beautiful Music radio, air personalities and how much personality they should display, and the future of Beautiful Music — will it become more contemporary-oriented or continue to feature the lush orchestral arrangements of the past? Jim Schulke, Marlin Taylor, Dave Verdery, and Tom Churchill express their views below.

Q: There are two main approaches to Beautiful Music—Match Flow and Random Select. Which do you find more effective and what are the advantages?

Jim Schulke President Schulke Radio Productions

A. For many years, I wondered whether there really was an important difference to the au-

dience, but I think our track record has proven that there is. In Match Flow, you know precisely what cuts are following which cuts, and can create a mood. With Random Select, you either have to stay at a moderately low tempo level, or you will suffer considerable clashes, both in mood and tempo, and thereby disturb the listener rather than to create a mood for him and carry him forward with it.

Marlin Taylor President Bonneville Broadcast Consultants

A. We offer a format package in each area. The difference is that you have the environment of a particular quarter hour that is totally controlled in what is called Match Flow or quarter hour-segmented music. We can determine what will follow what; it allows us to use arrangements that if they were to come up in a random fashion, might prove to be too hard, or two or three of them might come together, which would create a very different atmosphere than the norm. In a segmented form, we can take a fairly contemporary vocal and buffer it with the proper material to create the effect.

We believe that a segmented format is better. It's something that we recommend — the segmented format for extremely competitive situations such as exists in most larger markets. We have a few smaller markets using our segmented service, but those stations in less competitive markets and those who must retain or maintain tighter budgets for programming would be on the random service. The random library that we offer is somewhat smaller even though very similar musically to the segmented. Dave Verdery Director of Beautiful Music TM Programming

A. One answer is to show the results of the April/May Arbitron survey. Of the stations surveyed, Match Flow under the Schulke format leads with a 9.14 average share; TM's category programming has an 8.7 average share, and Bonneville's match flow has an 8.25.

It is my opinion that category programming allows more flexibility in its ability to create blends. You weigh that advantage against knowing what song will come next in Match Flow. I think flexibility outweighs that advantage, but I'd naturally say that as a Random Select booster; I've been doing it for 18 years. But I think I could play you an hour of each and challenge you to tell which is which.

Tom Churchill President Churchill Productions

A. It depends primarily on the needs of the station. We use

what we call Planned Flow, and we feel that it's better for the stations that we're programming, primarily because It gives you far greater control. At least we think it gives you more control over what you're presenting to the audience the way one selection follows another. The Random Select advocate will tell you that he likes his method because it creates less repetition. I think it really depends more on the marketplace. If you're in a very tough competitive market. then I think the Planned Flow format will work better; however, the Random Select in some cases might be more appropriate where you have the only Beautiful Music station in town. and you're not too concerned over the ratings. and you want to run more commercials. Then you might want to break 6 or 7 times an hour instead of 4 times an hour; to me that's one of the primary considerations, and then, of course, in a quarter hour format, you can only break 4 times an hour. If I were running a station in a small market and had the only Beautiful Music station in that market, then I might choose to break far more frequently than that in order to support the station economically







Dave Verdery

R&R/Friday, November 30, 1979 Tom Churchill

Q: Why do different stations broadcasting the same music from your service in essentially the same style have different degrees of success?

A. There are not that many variations. As I say, the last week, we had 21 number ones, 18 of which were number one 25-54, which is our target audit. Where we do have less than expected success, we usually find a reason, either in the technical execution — the signal itself — or in the creative execution. Most of

the problems, we've eventually been able to fix

A. There are many factors here. You can't really say today that two stations that handle the for-

mat in pretty much the same order are really identical. You have technical factors that get involved, you have the effectiveness and the amount of promotions that are involved, and you also have the competitive factor, and there is also the creative flair in presention. You can have two announcers who do things in exactly the same manner, present the same words, but yet create a totally different impression upon the listener.



A: I want to be fair to both the radio stations and TM Any-

time you have one individual selecting programming, his selections may not be eminently successful in every part of the country, just as if you took a hot rock pro grammer from New York, his selections might not work in Tupelo, MS 1 do think that TM has been successful in every type of market, although not necessarily in every market, indicating our music has a broad based mass appeal quality. Were a station to have little success with it, it's likely that the problem would be lack of money to spend promoting the product. Radio stations always tell advertisers they have to promote constantly. but often they don't follow their own advice It has a lot to do with the radio station's dedication whether it works.

A. First of all, it depends on how long they've been there doing

Beautiful Music. I would say that's one of the primary considerations Where the station has been doing Beautiful Music successfully for a number of years, the transition to our format is usually extremely easy, and the station is able to maintain a do minant position or perhaps improve to a do minant position. Where a station is starting from scratch and there already exists one or more other Beautiful Music stations well entrenched in a market, it's going to take more time, and perhaps more effort to get that station going and up into the ranks of the top contenders in the market. That's the difference in my opinion, and of course, each station has its own style of managment, and I think that It is very critical how our format is created in terms of the execution of the format on the station. That is to say, the sound of the announcers and how they carry off the mood established by the music, and of course, the technical operations of the station are absolutely critical to any format, including ours

Q: How important is the technical quality of a radio station?

A • Extremely important in Beautiful Music. About 90% of our rating books that did not come up to expectations have been traced to technical problems

A • We find it to be very important. We concern ourselves almost as much with the technical aspect of the station as we do with any other. A • I think people rely on Beautiful Music stations to be the epitome of quality in their markets, and if they sound technically Inferior, then you have a problem with listener perception of your quality. Most listening, however, is done on technically inferior receivers. We advise stations to make it sound as good as possible on any receiver, keeping in mind that much listening will be done in car radios and over poor equipment. But in general you must be the technically superior station in the market.

A. Certainly, in my judgment, the more music a station plays, the more important it is to be as technically up to date as possible to stay ahead of the competition.



Q: Is the personality approach to radio incompatible with Beautiful Music, or will we see an increase in the near future?

A •I don't believe that you will. • Personality radio required a dif-

ferent type of music — probably more contemporary, more uptempo, even in the Pop/Adult field, than Beautiful Music Beautiful Music is a format which is dependent on the music — that's its strength. Now that doesn't mean that somebody doesn't have to run a radio station, and that well executed news, or another service element like public affairs, are not extremely important to that execution, but I do not feel that personalities are compatible. A . There is no one valid answer to this question, because perception and definition of a "personality" is different from individual to individual. The individuals who make up the air staff play a great role in the personality that is created for the entire radio station. There is also a difference between a personality and a person being personable. There are so many factors, so many aspects, so many definitions that it's a difficult question to answer. A. I feel that what we're dealing with is not so much the indivi-

dual personality of the announcer as the composite effort to give the station a personality. The stereotype is a station with sterile delivery and very deep-volced locks. but over the years it's changed 180 degrees to predominantly young-adult-sounding announcers with friendly voices. Morning drive is finding a little more personality, and announcers may even ad lib now and then, which was totally unheard of The effort is to give the station a personality In AM programming, we're doing things incorporating Beautiful Music with information services and individual personality. As to the personality approach. I think it will work and become more popular on AM radio. but on FM, where it's perceived by listeners as a music service, not so much.

A • I think to a limited extent, that's a possibility. I would say that it

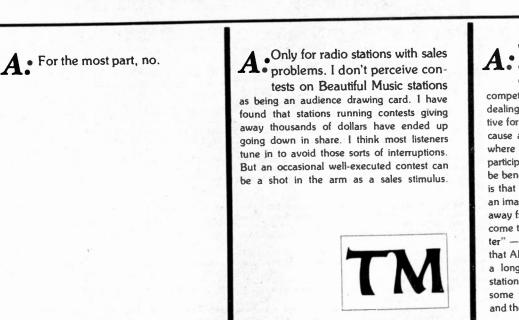
will be as critical as it is to contemporary radio how much talking they do, and how much the personality of the announcer or host dovetails with the personality of the music 1 think that's one way to do it and do it very successfully, and stations have proven that. There are Beautiful Music stations that do have what I would call a fairly limited, but nevertheless obvious personality, particularly during morning drive times, like 6-10am, and done it very successfully. Dave Verdery

Tom Churchill

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Q: Are on-air contests and promotions effective for Beautiful Music stations?

A. They can be very effective. We've done some experimenting and some polishing in the contest field. We don't like to contest where we don't have to, but we do have to because of extreme pressure of competition or other contesting. We're able to counter with some outstanding approaches.



A. We've certainly seen some evidence that they can be effective. Once again, it depends on the

competition in the marketplace that you're dealing with. I wouldn't say that they're effective for everybody; in some cases, they could cause a problem, but some of these coniests where the listeners have a greater chance to participate in the stations' activities can definitely be beneficial. I would say that the biggest risk is that you're possibly creating for the station an image that the listener is really trying to get away from, and that's the one reason they've come to the station - to get away from "clutter" - promotions, talk, all those other things that AM radio has been synonymous with for a long time. Nevertheless, Beautiful Music stations in quite a number of markets are doing some form of listener participation contests. and they're doing it very effectively

Q: Beautiful Music stations have achieved the bulk of their success in the 25-54 demographic. As the population mass, made up of people raised on contemporary music, continues to expand into that category, do you see Beautiful Music becoming more contemporary, with more original artists utilized?

A. No, I do not. Our demos are younger today than they were when we started 11 years ago. The assumption that people who liked rock when they were young will continue to like rock is in error in our opinion; the assumption that all people who are young like contemporary or rock is also in error. We have a very strong audience in the 18-24 area, for example. I don't know if that's an answer to your question or not, but our demos seem to be getting younger except by design. We did move our target audience over from 18-49 to 25-54, as a result of the types of vibes that have been coming in. However, we do custom recording of contemporary covers, we do more of that than anyone else, and some of our music might, to some people, seem rather hard if they have an older image of Beautiful Music, meaning an image from 3 or 4 or 5 years ago.

A. We have perhaps a few more of the original artists performing their hits now than we did

in the past, but I don't think it's a great number. We have evolved away from the artists who are not really recording much anymore nor, of course, having hits, such as the Andy Williamses, the Tony Bennetts - people like that. We have evolved to where we're now playing selected Neil Diamond cuts, selected Barry Manilow cuts, a couple of things by Paul Anka, some things by John Denver, and naturally the Carpenters. Overall it's another question that is difficult to give a straight answer to, because Beautiful Music has followed along, ever since I've been in it (and I've been doing it now for almost 18. years), behind contemporary music as far as titles go, and contemporary music has had an impact on the arrangements that are acceptable. I would say that today, there is a greater percentage of contemporary-oriented arrangements in play on the average Beauttful Music station, but as far as saying that Beautiful Music stations are, or will become more contemporary as time goes by, it's really difficult to answer, because the benchmark is constantly changing.

A. There have been steps taken in most Beautiful Music programming to incorporate contem-

porary music. Most are now playing the Carpenters, where as recently as five years ago that would have been a relatively incautious step to take. At that point, research seemed to substantiate that female listeners, who are essentially the main target, didn't care to hear other females singing material. With the liberation of listening habits and the relaxation of demands on Beautiful Music by most listeners, so that it didn't have to be completely sweet violins, they are positively receiving songs by the Carpenters, or Anne Murray's "You Needed Me," which generated the most response of any song in years.

No rules will ever be written in granite. Any programmer worth his salt will be watching music trends and adjusting his music accordingly. However, once we reach the point where listeners can say, "Hey, if I wanted to hear all that I could listen to another radio station," then we may have to pull back and use more cover versions.

It's most important to consider that we are a *standard* musical medium. When we pick songs that are recent hits, we should pick the songs that will become standards. We should try to pick songs that are timeless, instead of playing everything that hits the charts.

I think you'll find 70's music getting about as much as hits of the 60's. You'll find one-third 70's, one-third 60's, and one-third the rest. In the 80's that will change, depending on the new material available. It's generally agreed, by the way, that the 60's produced a lot of the best Beautiful Music songs ever. While rock had one of its peak periods, so did Beautiful Music. I do think there's a trend toward more original artists, and the acquisition of custom recordings has been more contemporary in feel. A. What you're asking is whether or not Beautiful Music is going to stay with the times, and the

answer is that is order to succeed, it has to. It will eventually probably include more original artists, but basically, we're just saying that it's going to sound more contemporary in a couple of years than it does now, just as right now, it sounds certainly much more up to date than it did three or four years ago. I think for the continuing success of the medium, it has to stay sounding as though it belongs in the times. Now, that doesn't necessarily mean that it suddenly is going to sound like a mellow rock station or something like that; it will continue to have a unique and distict personality of its own, but yes, there will probably be fewer what you might call old standards and more standards that were created during the past decade. You'll hear more emphasis on those

SRP

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Openings

WAMS/Wilmington, DE now accepting tapas and resumes for possible future openings. Send tapas and resumes to Ken Brown, PD, Box 3677, Wilmington, DE 19806. EOE M/F (11-30)

KDKB/Phoenix has rare opening for Program Di-rector. Must be self-motivated and motivator with great promotion, research skills and eir ability. At least 1 yr medium market contemporary programming ex-perience required, Superstars preferred. Send resume, eircheck and other pertinent information to Tommy 65201 Vascocu, Mgr., KDKB, Box 4227, Mesa, AZ 85201 No cells please. EOE M/F (11-30)

KBOS, Central California's No. 1 Rocker is still looking for Mr./Ms. Right. If you have lots of energy, send tapes and resumes to Ken Palge, Box 444, Tulare, CA 93274. EOE (11:30)

WVMI/Biloxi, MS still looking for Program Director. Contect Bob Lima, Operations Mgr., Box 4606, Biloxi, MS 39531. (11-30)

Colonial Broadcasting Co., (WLWI) now accepting tapes and resumes for newly acquired 100kw Station in Northwest Florida. If you're looking for a progressive broadcasting chain, this is your chance. Looking for Program and News Director. Send to WLWI, Box 4999, Montgomery, AL 36101. (11-30)

KHAK/Cedar Repids needs full time copy writer/ production person. Contact Jeff Taylor at (319) 365-9431. EOE (11-30)

Bakerafield AM station going News/Talk. Needs newscasters, agri-business and sports people. Tapes, resumes and pictures to Larry Crawford, KLYD, Box 1499, Bakersfield, CA 93302. EOE (11-30)

Win some, lose some . . .the person we hired for this job took one in San Francisco instead. Once again we're actively seeking a production/copywriter in one of America's most beautiful year-round resports. Exper-ience a must. Good money for right person. Tapes and resumes to Richard Sands, PD, K-TAHOE, Box A.M., S. Lake Tahoe, CA 95705. EOE (11-30)

Unique position now evallable at KUJ, Full-time sales, plus...morning News Director. Must be ener tic, extremely strong in sales. Minimum 5 yrs exp ience in news and sales. Excellent salary potential. (collect 1-509-529-8000 and ask for Jim Nelly. (11-30)

WGEE is Green Bay's No. 1 ARB rated station and we need a No. 1 midday personality. If you've got good pipes, good production ability and want to work in a stable environment, making good bucks, shoot tape and resume to Duke Wright, WGEE, 115 S. Jeffertape and resume to Duke Wright, WGEE, son St., Green Bay, WI 54301. EOE (11-30)

Bonneville Broadcast Consultants seeking qualified Operations Managers, Chief Engineers and announcers for our Beautiful Music client stations. Openings are current and future in all size markets. Send resumes and cover letters to J.C. Mathleu, Client Services Associate, ille Broadcast Consultants, Box 157, Tenafly NJ 07670. No cells please. (11-30)

WGNT/Huntington, WV looking for PM drive per Tapes and resumes to Drew Phinny, Box 1539, Hui tington, WV 25716. EOE M/F (11-30)

Wanted: Tapes from young assertive newspeople looking to work in a strong news department that may be expanding in the future. If you have at least 1 yr experience send tapes and resumes to Diane Kepley, News Director, WQHK:WMEE-FM, Box 6000, Ft. Wayne, IN 46896. EOE M/F (11-30)

Openings

North to the future. If you've had it with passives, pollution and politics, here's your chance to have fun on the air again, and we don't live in igloos. Tapes and re-sumes to Big Tom Rivers, KFQD, 9200 Lake Otia Pkwy, Anchorage, AK 99507 or call (907) 344-9622. EOE M/F (11.30)

292, Omaha's leading AOR continues it's search for 2.52, Omena a teading AOR continues it's search for an outstanding morning entertainer... and candidates for possible future openings. Good company, selary and benefits. Rush tapes and resumes to Bob Linden, Meredith Broadcasting, 1128 John Galt Bivd., Omaha, NE 68137. EOE (11:30)

Experienced all night personality wanted for imme-diate opening. Send tapes, resumes and pictures to Larry Crawford, KLYD, Box 1499, Bakersfield, CA 93302. EOE (11-30)

WOHN/Harndon, VA has immediate opening for an adult sounding weekend afternoon personality. Posi-tion open December 8th. Tapes and resumes to Chuck Dickamann, Box 666, Herndon, VA 22070. EOE M/F (11-30)

WZXR/Memphis Superstars AOR No.1 18-34. Com to the birth place of rock & roll, Need night joc production. Tapes and resumes to Torn Owens, V 1385 Lamar, Memphis, TN 38104, EOE (11-30) s, WZXR

Talented beginners - Top 50 market station has future opening for 12-8am board person/jock. Tag and resumes to Tony Rose, WILK, 88 N. Frankin S Wilkea-Barre, PA 18711. No calls please. EOE (11-30)

Expanding Midwest group looking for AOR Pro-gram Directors. Also considering Music Directors who would like to make the move to PD. Send tapes and resumes to Mark Renier, KKXL, Box 9971, Grand Forks, ND 58201. EOE M/F (11-30)

We are accepting all tapes for future openings. We are a Black Adult Comtemporary radio station and we're looking for a young aggressive announcer, some one with an attitude ready for the 80's. Send tapes and resumes to Larry O'Jay, KOKY, 1501 N. University, Suite 777, Little Rock, AR 72207. EOE (11-30)

Immediate opening for full time ennouncer for 100,000 watt AOR FM. Good opportunity for advance-ment. Send tapes and resumes to Spike Santee, KYTX, Box 7930, Amarillo, TX 79109 or call (806) 359-8561. (11.30)

WYVA, 50,000 watt FM full time contemporary WYVA, 50,000 watt FM full time contemporary Country in the Metropolitan Richmond/Norfolk market looking for 7-12midnight personality oriented announ-cer. Pay commensurate with ability. Position will be filled by December 7th. Tapes and resumes to Jeff Peterson, WYVA, Box 941, Yorktown, VA 23690. Phone calls after 10am to (804) 898-7293. EOE (11-30)

Expanding chein in the Sunbelt looking for a real pro-morning personality, one to one delivery with a lot of emphasis on local area a must. No beginners please Excellent facilities and money. Tapes and resumes to WJBO/WFMF, Box 496, Baton Rouge, LA 70821, Attin Randy Rice. EOE M/F (11-30)

Rare opportunity for production genius at top De-troit AM/FM. If you can direct, write and produce na-tional quality spots, work well with clients, sales people and talent, this is a fabulous growth opportunity. Creative challenge, good bucks and new multi-track studio. Tapes and resumes to Bob Gaskins, WCZY AM/FM, 15401 W. 10 Mile Rd., Oak Park, MI 48237. (11-30) (11-30)

Openings

We just started looking for this industry's best 5 medium market Pop/Adult PD's/personalities to fill posi-tions vacated by professionals who have moved up to the majors. Display your ability to create good adult entertainment and maintain and motivate your staff and GM. Materials to Scott Henderson, Frank N. Magid Assoc., 2225 E. Randol Mill Rd., Suite 522, Arlington, TX 78011. EOE (11-30)

V100/Charleston, WV has immediate jock opening. Only qualified professionals need apply. Send tapes and resumes to Dan O'Toole, Box 4318, Charleston, WV 25304. EOE M/F (11-30)

K96 AM-FM/Provo-Seit Lake City looking for jocks with good production. Tapes and resumes to Tom Wal-ker, K96, Box 960, Provo, UT 84601 or call (801) 373-8550, EOE (11-30)

Rock 'n Stereo KKXX-FM/Bakersfield has opening for 7-12midnight mellow personality. Send tapes and resumes to Chris Squires, KKXX-FM, 1209 N. Chester Ave., Bakersfield, CA 93308. No cells pelase. EOE M/F

California Country KUZZ/Bakersfield has imme-diate opening for all night show. Send tapes and resumes to Richard Lee, KUZZ, 1209 N. Cheater Ave., Bakerafield, CA 93308. No cells please. EOE M/F (11-30)

WNAM/Neenah needs air talent and news people. Tapes and resumes to Bob Beck, WNAM, Box 707, Neenah, WI 54956. No calla please. EOE M/F (11-30)

KLMS/Lincoln, NE still looking for the right person to join our morning team. We need an adult personality who communicates with adults 25-49. Beautiful city, good pay and benefits. Call Gary Claus (402) 489-3855. EOE M/F (11-30)

KAUM/Houston has rare opening for an incredibly KAUM/Houston has rere opening for all interestions telented female. If you are conversational and exciting you can be a part of a winning team in Houston. Tapes and resumes to Gary Firth, Operations Mgr., KAUM, 1201 Fannin Bank Bldg., Houston, TX 77030. (11-30)

Need top-notch production person to work eve-nings who will oversee a Shaffer 903 and an Akin au-tomation. Good money for the 97th market. Send tapes and resumes to Chris Edwards, Box 937, Bakersfield, CA 93302. No phone cells please. KGAM AM/FM. EOE (11 30)

We are still looking for key management personnal and on-air Program Director and News Director for one of the mid-Atlantic's most beautiful small cities. Reply to: Ed Rodriquez, Box 284, Gaithersburg, MD 20760. EOE M/F (11-30)

WBET-AM/Brockton, MA is accepting tapes and resumes for future openings full and part time. Also looking for someone to produce, host and market a big-band program that will air 6 days a week. Send to Jeffrey Salewicz. PD, WBET, 60 Main St., Brockton, MA 02403. EOE M/F (11-30)

WAPE/Jecksonville, is seeking e Production Assis tent strong on copywriting and organizational skills. Join us at the "Rock Of The South," one of America's great 50kw AM's. Work samples to Gary Travers, WAPE. Box 486, Orange Park, FL 32073 or cell (904) 364-4523. EOE M/F (11-30)

The search is on! Smith & Associates are looking for PD's and personality jocks for our clients' stations in the Midwest and South. If you are creative and not like the rest, rush tapes and resumes to: Smith & Associates, 1015 Thompson Piace No. L-13, Nashville, TN 37217. EOE M/F (11-30)

Openings

Capitol Broadcasting Corp. looking for experienced Pop/Adult air telent and news paople. Send tapes to Bill Robbins, WKSJ, 3943 Airport Blvd., Mobile, AL 36608. EOE (11-30)

Account Executive, experienced for unique Country music station in fastest growing market in North west, Indiana, 50 miles east of Chicago. Send resumes and sales commission history to Leigh Ellis, WLJE-FM, Box 149, Valparaiso, IN 46383. (11-30)

A production pro wanted for major Midwest market. 8-12midnight air shift. We have that equipment to do the job, if you have the know how. Group owned FM. Rush samples of your production, references and aircheck to Radio & Records, 1930 Century Park West, Box 168, Los Angeles, CA 90087, EOE.

Smell market Country AM looking for combination news/eir personality. Located in one of the most beautiful areas in Colorado. Contact Tony at (303) 852-3582. EOE (11-23)

WFBQ-95, nation's leading AOR needs a street savy personality. Good business and reality head necessary. Tapes and resumes to Tom McMurray, Operations Mgr., WFBQ/WNDE, 6161 Fall Creek Rd., Indianepolis, IN 46220. EOE (11-23)

WBHP now accepting applications for drive time talent. Please aend tapes and resumes to Bill Murray, WBHP, Box 547, Huntsville, AL 35804. Good bucks and a brand new facility with latest equipment for the right person. EOE (11-23)

KFMG/Albuquerque is looking for a 7-12midnight jock for AOR format. No ego trips, just people that work hard and can take direction. Tapes and resumas to Carey Curelop, 5601 Domingo N.E., Albuquerque, NM 87108. No calls please. EOE (11-23)

KKRC/Sloux Falls, SD is accepting tapes and resumes for future openings. Exceptional opportunity for people that want to go to the majora. Tapes, resumes and phone calls to Brian "Cosmic" Phoenix, 1704 S. Cleveland, Sioux Falls, SD 57103, (605) 335-6500. EOE (11-23)

WROV/Roenoke needs News Director. Target end November, early December. Applicants must relate Issues and events to young adult audience. Opportuni-ties for life style stories and other features. Tepes and resumes to Marc Fryberg, News Director, WROV, Box 4005, Roangke, VA 24015 or call (703) 343-4444. (11-23)

KTSA/Sen Antonio is losing its 20 yr veteran after-noon drive man. Need communicator, polished pro. Right salary for right person. Tapes and resumes to Mike Scott, Program Mgr., KTSA, Box 18128, San An-tonio, TX 78218. EOE M/F (11-23)

PLEASE NOTE:

You may place your ad in the Opportunities section by mail or phone. All Openings, Positions Sought and Changes are free of charge. Simply call us at (213) 553-4330 with your information, or mall it to Radio & Records, 1930 Century Park West, L.A., CA 90067. Please be sure to let us know when you have found a position or filled your opening.

CHANGES

Radio

1

RON FOSTER promoted to MD at CKLW-FM/Windsor, Ontario

LONNIE GLASS named MD at KGFX/Pierre, SD SELBY EDWARDS joins KLVI/Beaumont, TX doing afternoon drive, from KAYC/

Beaumont, TX SUSAN JELLIG named Assistant News Director at WILK/Wilkes-Barre, PA from

WICZ-TV/Binghamton, NY. KEVIN JORDAN named News Director at WILK/Wilkes-Barre, PA from WARM/ Scranton

TONY ROSE appointed PD and AM Drive Jock, formerly middays at WLAN/ Lancaster PA

ERIC THOMAS promoted to MD at WILK/Wilkes-Barre, PA

WILL SCHUTTE joins KYUU/San Francisco, CA as Account Executive

MARK JEFFRIES former KJR air personality goes to KISW-FM-100/Seattle, WA as Account Executive

RICHARD E. FERRANTE named General Sales Manager at KNEW/Oakland, CA STEVE GRAY named National Sales Manager at KNEW/Oakland, CA. KELI MITCHELL promoted to Music Director at KORJ/Orange, CA. KEN BROWN, PD of WMID/Atlantic City, NJ moves to WAMS/Wilmington, DE.

Industry Changes

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MIKE KELLY joins Broadcast Arm of Tuesday Productions.

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JANET YORK appointed National Secondary Promotion Director for Solar Records. BILL "KENTUCK" COYLE named National Country Promotion Director for International Artists Records

ROBERT J. DECKER named National Accounts Manager for Arbitron Television Advertiser and Agency Sales

HELAINA BRUNO appointed Professional Manager for April-Blackwood Music Publishing

WAYNE EDWARDS named Jazz Publicist, Jazz and Progressive Marketing for **CBS** Records VIVIAN HOCHSTEIN promoted to Publicist for RSO Records

Station Line-Ups

WILK/Wilkes-Barre, PA LINE-UP: 6am-10am Tony Rose (PD), 10am-2pm Peter Piper, 2p Eric Thomas (MD), 6pm-12mid Steve St. John, 12mid 6am Ed Yost. Sports Director: Rick Gaydos. Wee 2pm-6pm Pam Finn

Mike Moran, Pam Finn. WTHI-FM/Terre Haute, IN LINE-UP: 12mid-6am Paul Thomas, 6am-9am Bobby Kraig (OP), 9am-12noon Texas Shawn Murphy, 12noon 3pm Steve Hall (MD), 3pm-7pm Jay Allen, 7pm-12mid Gary Stevens. WWVA/Wheeling, WV LINE-UP: 6am-10am Bud Forte, 10am-12noon Tom Miller, 12noon-3pm Bill Berg, 3pm 7pm Frank Karroll, 7pm-12mid Billy Hughes, 12mid-6am Buddy Ray. Weekends: Greg Michaels,

Greg McCullough, Greg Engle, Brian Smith. WKCQ/Saginaw, MI LINE-UP: 5am-10am Tommy Samoray, 10am-3pm Scott Grigg, 3pm-7pm Kelly Judson, 7pm-12mid Henk Janer, 12mid-5am Jerry Ptohl. KSEL/Lubbock, TX LINE-UP: 6am-10am Jeff & Jane (Jeff King (PD), Jane Prince (ND)),10am-12noon Steve Coggins, 12noon 3pm Stan Castels, 3pm-7pm Rick Gilbert, 7pm-10pm Scott Knight, 10pm-2am Dr. Tom Kelly, 2am 6am Kevin Parker, Weekends: Rick Mantooth, Robert Willis KMGN/Bakersfield, CA LINE-UP: 6am-12noon Mike Beet, 12noon 6pm Steve Brickell, 6pm 12mid

Uke Johnston, 12mid 6am Collen Cool WRCN/Riverhead, NY LINE-UP; 6am-10am Don Brink, 10am 2pm Paul Harris, 2pm 7pm Malcolm Gray, 7pm 12mid Tim Rector, 12mid 6am Freddie Wilkes, Weekends, Jim Buckley, Bill Hershey.

WROK/Rockford, IL LINE-UP: 5:30am-10am Bill Phillips, 10am 2pm David Blair, 2pm-6pm Pete Maus, 6pm 10pm Chuck Diamon, 10pm 2am Jay Robbins, 2am-5:30am Bobbie B. Weekends: Chuck Doyle,

WCIR/Beckley, WV LINE-UP; 6am 10am Shane Randall, 10am 2pm Ron Hill (MD), 2pm 6pm Jay 12mid Chris Silver 12mid 6a m Barry Stewart

WJDQ-FM101/Meridian, MS LINE-UP; 5am-9am Charlie Weaver, 9am 12noon Larry O'Neal (PD), 12noon 3pm Dave Stetler, 3pm 7pm Brock Boulette, 7pm 12mid John Chommie, 12mid-5am Dan Wright Weekends: Lisa Landau, Brian Smith, News: Maureen Christian.

RBR/Friday, November 30, 1979



Openings

Oklahoma City's stunningly successful new FM station for grown-ups, KLTE, sasks inquites from enthusissis news persons who wish to perform in unusually creative and fittendly environment. Contact OK Communications President Rtm Dows, 2814 Qual Plaza Dr., Oklahoma City, OK 73120. EOE (11-23)

The search is on! WDIF/Marion, OH looking for production pro that can handle Pop/Aduit personality formet. Our production department is second to none. If you enjoy email market the st a big sounding station, here's your charce to join a stable, growing company. Good bucks and a great burch of people. Come join the best sounding secondary in America. Reply today with production semples and air check to Jim Roberts, PD, Box 524, Marian, OH 43302. EOE M/F (11-23)

Columbus Georgia's only Beautiful Music FM seeks on air Operations Manager. AM-drive shift, plus some managerial durities and lisison with consultant. Help oversee come dramatic new innovations. Mellow, richsounding votos a must. Previous management argertenos helpful. Immediate opening. Send tapes and resumes ASAP to Bernie Barter or Steve Kelly. WEIZ-FM, Bost 1840, Columbus, GA 31902. EOE M/F (11-23)

WAAY, econ to be 80,000 wetts tooking for news person to enchor our moming drive newscast. Must also have personality and ability to become part of moming team. Much conversation rush tapes and reaumes to Frad Lee NO WAAY. Box 2041. Huntavite AL 38804. EOE M/F (11-23)

Morning drive/assistant PD, Must have good production skills, minimum 2 yrs expension. Tapes and resumes to Hany Gindhart, WINH, Drawer W, George town SC 29440 EOE M/F (11-23)

No. 1 redio station eccepting tapes and resumes from No. 1 moming personality for possible future openings. Got your act together? We are interested? Good bucts and banefits for right pro. Write Greg Cole KBST. Box 1632, Big Spring, TX 79720. No cells please IFOE (11-23)

KOBC/Yubs City now taking applications for future DJ and news positions that will open up. Looking for hard working community minded candidates with creative production talents to join a winning station Benefits induided. Sand datafed reames and tapes to Ross W Forbas. Operations Mgr. Bolt 1056, Yubs City CA 95901 EOE M/F (11.22)

WQID/Bloxt has future opening for full time staff ennouncer: 3 yrs experience in commercial production and on-er preferred. Must have at least a 3rd class topses. Send tapes of air show and commercial production to Mickey Coulter, PD, WQID, Box 4608, Bloxt, MS 10533 (11-33).

WCGQ/Columbus, GA looking for experienced, creative moming men for George's eccord largest market Production skills e must Rush tapes and resumes to Jeff Blake, Box 1837, Columbus, GA 31902 (11-23)

WOILF (38 Fever)/Tampe, PL looking for middley ennouncer with socialism production skills. Good money for the market 100,000 wetr FM Denosmusic station consulted by Burkhert Abrems. Send tapes and resumes to WOILF, Box 1109, Clearwetter, FL 33517, Attn Roshon EOE M/F (11-23)

KREY/Roewell, NM has opening for eir person. Beginners welcome to apply. Opportunity to learn all phases of station lexcept seles). Tapes and resumes to Harb Trix, Box 1981, Roewell, NM 88201, No cells clease. (11-23)

World's oldest all-oldies station, Honey Radio/Detroit, going live approximately January 1st, Need on-eir PD and jock, Tepes and resumes to Paul Christy, WHND-Honey, 1 Radio Plaza, Detroit, MI 45220. EOE M/F (11-23)

Number 1 (18-44) AOR in centrel Floride looking for intelligent articulate News Director. News background essential. Music background hab/tul. Good money for right person. Tepes and resumes to Devid Souss, 2001 Marcy Dr., Orlando, FL 32808 or phone (305) 298-5510. (11-23)

KNEW/Oakland-San Francisco has opening for all night personality. Experience in Country not a prenquisite. Tepes and resumes only to Bob Young, Box 910, Oakland, CA 94804, No cells plesse. EOE (11-23)

Roride's fastast growing station is eserching nationwide for a News Director to run a 10-perion department in Tempe Bey, WPLP/Telk Redio 57, News/Telk formst. Contect Dan Watson et (813) 392-2215. EOE M/F (11-23)

Jocks. PD's and news people needed for major market situation. Contact Jerry Cilfion or Eric Rhoedes New World Communications,3000NE 30th Place, Suite 202, Pt. Lauderdale, PL 33308 or cell (305) 564-4805. EOE M/F (11-23)

WSYR-FM to changing from automation to Superstars. Now staffing for Program Director and personaltoss. 100,000 wett facility. Put your background an paper, your creativity on taps. Radio experience a must. Send to Hugh Barr, Manager, WSYR, 1030 Jemes St., Syracuse, NY 13202. EOE (11-23)

K2OK/Seattle looking for creative air people to apply for future openings. Good production a must, as is ability to take direction. Tapes and resumes to Armand Chianti, K2OK, 1426 Firth Ave Bidg., Seattle, WA 98101. Or call (209) 223-3900, EOE (11-23)

Goods & Services

"Wendell's Weakly" Celebrates

It's First Birthday... with "West Of Bendel: (The Best Of Wendell)." 230 good laughs for 94.00. Or write for free sample issue: WENDELL'S WEAKLY, 3746 Barrington Ave., No. 9, Los Angeles, CA 90086.

COMEDY MATERIAL

Funny jokes for radio folks is what I'm offering now. For treebie write HYPE INK, BOX 69581, Los Angeles CA 90069.

"Phantastic Phunnies"

Goods & Services

Making your cleasified come alive, or getting your goods and services eingled out is simple. Only 35 cents a word, 910.00 minimum per week for Goode & Services. Blind Bosi eds, 50 cents a word, 920.00 minimum per week. All heedines are free. Contect RBR Cleasified Department, Mon-Pri et (213) 653-4330, or write us st 1930 Century Perk West, L.A., CA 90087

Broadcaster's Action Line

Job Referral Service - 925.00 for 12 months Fee changes to 940.00 Jan 1 1980 Send to R2 Box 25 A Lexington IN 47138 (812) 889-3807 Free to employers

Openings

You're a talented air personality and it will take an er optional opportunity to move you, America s most liv able major markst now offers that opportunity. ItiNG Seattle is looking for effernoon drive personality. Tapes and resumes in strict confidence to Rob Corved. PD 320 Aurors Avenue North, Seattle, WA 89124. EOE M/F (11-23).

KDKE/Phoenia now scoepting applications from people interested in newly created Promotions Director position at this top 30 market Superstars station. Es penence required marketing, estes, promotion mar chandeing and encouncing Include resumes, speca, topos and estery requirements to Tommy Viscoou KDKE Box 4227, Mess, AZ 85201. No cells please (11.23)

WDLB/WLJV-FM/Marshfield, WI eccepting tapes and resumes for future openings. Applicants should have 18 months expension, torowledge of automation and production expensions for adult oriented format Tapes and resumes to Chris Michaels, Box 630. Marshfield, WI 54449. EOE (11-23)

KBLF/Red Bluff, CA is eccepting tapes and resumes for future openings. Must be community onented, and a production wit: Great facilities Send to Bob Breck, KBLF, Box 1010, Red Bluff, CA 98080. No cells pisses. EOE (11-23)

KTNT/Tecome, WA has opening for News Director and for a talk-show host. Tapes and resumes to Don Holman, Box 5200, Tecome, WA 98405 EOE (11-23)

News Director wanted for WCSH/Portland, ME Contact Jim Doyle, 1 Congress Square, Portland, ME EOE (11-23)

Creative Production Director sought by Southwest leading AOR station. Multi-track production room, complete with special effects equipment. We want someone who knows how to get the most out of a good studio. Must be a whiz with paperwork. Immediate opening for right person. Send tapes and resumes to Tim Spencer, KTXQ, 3626 North Hall St., Dellas, TX 75219. (11-23)

Looking for weekend eir talent et Country formetted KPLS-AM/Sente Rose, CA. Pieses contect Marty White et (707) 544-1160 during bueness hours. EOE M/F (11-23)

WWQM/Medison looking for experienced sir talent. Heavy production a must. Tapes and resumes to David Ross, WWQM, Box 4408, Medison, WI 53711 (11-16)

WDRQ-FM/Detroit. Heve marnings, need telent! The search continues for a quick writed, multi-talented Morning Drive Hustler! Tepes and resumes to Mark Driscoll PD, WDRQ, 20300 Civic Center Dr., Southfield, proven retir

MI 48075. (11-16) Christian radio managers, programmers, sir personalities. Contemporary music radio will never be the same! We're making history and very soon now you can too. Future openings in several major, medium and small marksts. Grest opportunities for edvencement. Ask for Rick Peinter, Radio Design Group, (714) 899-2287. (11-16)

Openings

We have a need (yesterday) for several applicants with 1st phones, for radio and/or TV. If you anjoy the summer sun and winter skilling, this is for you. Tapes and resumes to Henry Dierks, KBIM AM/FM/TV, Box 910, Roewell, NM 88201, EOE M/F (11-23)

KYAK/Anchorege, 80.000 wett AM Country station invites tapes and resumes from meture air people with good production ability, who would like to live and work in this dynemite city of 200,000. Send to Bill Brink, PD, KYAK, 2800 E. Dowling Rd., Anchorege, AK 99507. No cells please. (11-23)

Positions Sought

If you've heard Drake-Chenault's weakly Top 30, you've heard my interviews and you KNOW how good I am. Want to hear more? Call me and Fil tell you about my experience in announcing, programming, writing and production. BETH (213) 821-7081). (11-30)

JONAH CUMMINGE, formerty of KEJO, KPMV and KPMI tooking for West Coast medium or major market position. Call (503) 754-6345. (11-30)

BOB MOHR off the air for a year is turning up part time at WEED/Waynesboro. PA. Full and part time top ten market expansion. Call (301) 790-1222. (11-30)

GIL HERNANDEZ formerly with KXPM and KUHL for the last 5 yrs is currently tooking. Can communicate one to one reliable and career oriented. No hable expendi Call (714) 837 5597 and leave message

Midwest MD looking for work in medium or small market station preferably West Coast. Can also do an work and have many connections with multic people in North America. Call environ MATT HUDBON (507) 370-3727 (11-30)

8 yrs major market experience with Top 40 and AOR. Call for tape and resume 806 LEWIS (713) 784-1642 (11-30)

CORDON HARRES news with personality and authority waverag events for WISM Medison for 4 yrs ready for a new chillenge. Cell (508) 271 1465 or (508) 287-9415 (11-30)

AV RICHARDS currently middays at ILLEOWichts. ILS loating for upper medium or major meriast midday endfor music. Call (316) 685-0261 or L316: 264-3890 (11.30)

Multi-Received expertenced PO looking for future position in same and on air with Rop/Adult/Tall stetion Prefer exectioned medium to small meriust in North Carolina, Virginia or Georgia Will consider Call Houston (712) 881-8780 efter 6 CST (11.30)

DEAN TYLER formerty of WNEW. WP. WHN, WIBG Operations, programming, management, consulang Cal (2)14) 789-8524 (11 30)

Air paraonality with college background and 4 yrs. expansion easis medium to medium-major move. Top 40 IPA or Modern Country. Prefer Western PA but will consider all For topics and resumes, cell TOM (412) 485-8744 (11-30)

8 yrs of major and medium market experience in news and sports Looking for news or sports position in large market. Relocation no problem. Cell DAVE (2008) 727-3349 (11-30)

The extherreditor of "Wendel's Weakly" is now evaluate for an work, production, weddings, Bar Mitzvaha, or calabrity lynchings. Any personality format, Prefer Southern California to North Kores. WENDELL is at (213) 308-9740, evenings. (11-30)

TOP 30 MARKETS-CONTEMPORARY

OR ROCK FORMATS How much would a 65% increase in 12+ be worth to you? 140% in women 18+2 29% in teens? (percents are everage ARB increases). When you decide how much 8, send your reply to Redio & Records, 1830 Century Park. West, No. 169, Los Angeles, CA 90057.

JOBEPH KING former PO/MD KAFY/Betersfield, CA sesting new challenge as small to medium market PD or major market ar talent Call (713) 664-4045 or write 6110 Renwick No. 170-A, Houston, TX 77081. (11-30)

5 yra experience in all shifts, prefer momings. Lookrig to move into medium market. Expenenced as production and promotion director. Was replaced by a computer. Call (207) 493-3074 and sak for KIRK. (11-30)

CLIFF BROTHERS, formarty mornings at KEYN AM-FM/Wights, KS. Call (316) 262-4877. (11-30)

This pro's a womant 50kw clear channel female personality. Music Director and continuity expansions. B.A., proven ratings, I'm more then your typical female. Cell (716) 889-4351. (11-30)

 Modern Country middey man looking for moming drive slot. Sharp humor, top copywriting and production, promotion and news combined with family oriented thestyle equals a good investment. Private plot's locanse e borus. 15 yr broedcast vet. Contact W.G. ADAMS, 1604 Rite Rd., Vestal, NY 13850, (11-23)

Positions Sought

5 yr pro writh top 50 merket experience and good production skills is looking for night shift at a major market or top 50 merket contemporary station. For tapes and resumes call RAMEY (501) 247-1902. (11-30)

Ambitious female jook with Abrame formst experience looking for AOR station in New England. Cell KAREN at (207) 864-4137. (11-23)

Looking for position in promotion or management with special projects, etc. Contact ROXY MYZAL at (212) 874-7076. (11-23)

AL BONDI, formerly of KOBO/Yubs City, evallable for work in medium merket station for air telent and production, (916) 444-7840, (11-23)

Clever, experienced, committee Pop/Adult personality. MARV (316) 342-2503. (11-23)

EDDIE COYLE, overnight jook at WFIL/Philadelphia is looking. A young professional. Can be reached afternoons and evenings (216) LE2-1933. (11-23)

Brylistic redio announcer desires full time/long term professional commitment. 3 yrs experience, with tremendous mellow chords, will relocate. DJ on MOR or Easy Listening. Other special talents. Serious inquiries that dears tapes write MIKE WILSON, Box 100, Mer listia, ON 45780 (11.23)

Adequate11 Setisfactory11 Acceptable11 Mediocre11 Yee, these words have all been used to describe my exoting air work. Call now for more edjectives. Reperfore includes 43 voices. RANOY MILLER (615) 523-3807 (11.23)

SCOTT ROBBINS PD WFEC (Disco 14)/Harrisburg PA looking for medium or major market contemporary or disco PD position. Ten yrs on air expenses: WFEC, WPIX-FM/New, York City, WHLL Cell (717) 657 2998 artist 6pm EST (11.23)

Dan't let this one get away. Five yrs air expension, PoprAdult. Top 40. Superstars, AOR, and assistant Research. Director for a national trade publication Seeks full time medium or major market position. 23, stable mature, team-player, evaluable immediately. Call RICH PRONOVOST (213):762-4701. (11-23)

My beg is features. Looking to host a daily feature/ antwratinment program dealing on the local and national level with music TV, theater, public affers, etc. Experrenced and will relocate. Call (614) 374-9478 nights (11-23)

Currently working as Music Director at Disco station Would like to switch to Top 40 or mass appeal station Five yre expension. Prefer Southeast or Southwest BILL MORGAN (801) 684-7171 or (312) 521-3022 (11.23)

With exceptional production skills, and human air work, over 7 yrs in the big and little radio trenches. Assit PD looks for madum or major market production gig or directorship. Call STEVE 12-8pm CST at (801) 832-6111 (11 23)

KEN & MARKS looking for Top 40, Pop/Adult or Disco glg. Just back from Reno Super production We travel Write or cell 9316 Certerague Ave. Los Angeles, CA or cell (213) 838-6384 (11-23)

8 yr pro with top 80 merket experience and good production skills a looking for right shift at a major mer list or top 50 merket contemporary stations. For tapes and resumes cell RAMEY st (801) 247-1902 (11-30)

Looking for someone to stay around for a while? Schooled in New York. On air experience at KQHU-FM News, production and promotion experience. Excelent references. Young, willing to relocate and ready to settle into any size market AOR situation. I want it real badit BOB CUSHING (201) 988-0461 environe, or write 121 2nd St., Dunation NJ 08812. (11-23)

9 yr pro, avverd winning production, air personairty, promotion and degree. Sesting long term relationship with stable, quality organization. Call (309) 685-6793 (11-23)

Personal to Doug Morris: 84/27

Miscellaneous

Make your list and check it twice, to be sure we're on it KYOS/Marced, CA needs Top 40 album and angles service from most labels. Send to Jerry Gentry, KYOS, Box 717, Merced, CA 95340 (11-30)

Drew Phinny, new PD at WGNT/Huntington, WV is in desperate need of music service from all labels. Anything appreciated. Send to Drew Phinny, WGNT, Box 1539, Huntington, WV 25716 (11-30)

ARC Productions, a new syndication company needs Top 40 and AOR record service from all labels. Send to John Whitford, ARC Productions, 205 Vicentis, No. 4, Corona, CA 91720 (11-30)

IKKMA/Pryor, OK, Pop/Adult format, needs service from all labels. Please send to Brad Oleson, Box 66, Pryor, OK 74361. (11-30)

KRSY/Roewell, NM needs improved Country service from all labels. Send to KRSY, 800 E. 19th St., Roewell, NM 88201. (11-23)

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"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week.

EAGLES

The Long Run (Asylum)

80% of our reporters on it. Moves: Up 62, Same 24, Down 3, Adds 56, including WABC, WXLO, WPGC, Y100, WLCY, CKLW, WGCL, Q102, WZUU, WTIC-FM, WAPE, KRAV, KGW. See Parallels, charts at number 24.

FOGHAT

Third Time Lucky (Bearsville/WB)

67% of our reporters on it. Moves: Up 62, Same 26, Down 0, Adds 33, including WXLO, CKGM, WGCL, KEARTH, KJR, WTRY, JB105, WSGN, WLAC, KWEN, KRSP. See Parallels, charts at number 30.

KOOL & THE GANG Ladies' Night (De-Lite)

64% of our reporters on it. Moves: Up 91, Same 11, Down 4, Adds 10, KJR, WBBF, WAEB, WNOX, KOFM, WGUY, V100, WROV, WKXY, KBDF. See Parallels, moves 21-20 on National Airplay/30.

SMOKEY ROBINSON

Cruisin' (Tamla)

62% of our reporters on it. Moves: Up 82, Same 15, Down 1, Adds 14, including KJR, WFBR, WBEN-FM, 14Q, WSKZ, KWEN, KING, KRSP, WTSN, WKXY. See Parallels, charts at number 26.



Recent releases with airplay reported by at least 50 of our reporting stations are listed in order of their activity. The two numbers following the artist /litle /label designation (example: 100/25) indicate how many of our reporters are on the record this week (100) and of those 100 how many added it this week (25). "Moves" are broken down for each record and indicate how many stations moved the song Up on their charts, held it the Same (on to on, add to on, 31-31, etc.), moved it Down on their charts, or Added it this week. Complete airplay activity on all songs listed in New & Active can be found in the parallels.

ALAN PARSONS "Damned If I Do" (Arista) 99/14

Moves: Up 61, Same 19, Down 5, Adds 14, including CKGM, Z97, Q102, WNCI, KMJC, KING, KTAC, KCPX, KRQ, KORL, FLEETWOOD MAC "Sara" (WB) 86/39

Moves: Up 29, Same 18, Down 0, Adds 39, including WRKO, CKGM, Q105, WLCY, KDWB, WZUU, KEARTH, KOPA, WTRY, WBLI, BJ105, WAKY, KRAV, WMEE, KTAC.

JOUN COUGAR "I Need A Lover" (Riva) 82/4

Moves: Up 53, Same 18, Down 7, Adds 4, KFRC, WOLF, KMJC, KBOZ, WPEZ 14-11, KRBE 20-17, Y100 27-24, KIMN 21-17, KOPA 13-11.

TOM JOHNSTON "Savannah Nights" (WB) 73/21 Moves: Up 38, Same 14, Down 0, Adds 21, including WIFI, WOKY, KEARTH, WBLI, WICC, 92Q, WRVQ, KOFM, WOW, KTAC.

DARYL HALL & JOHN OATES "Wait For Me" (RCA) 73/12 Moves: Up 43, Same 17, Down 1, Adds 12, including WCAO, KEARTH, 95SGF, WGH, KSTT, WMEE, WHEB, KKXL, WAKX, KBIM.

BLACKFOOT "Train, Train" (Atco) 71/8 Moves: Up 33, Same 25, Down 5, Adds 8, 94Q, KOPA, KUPD, WHYN, 92Q, KRQ, WTSN, WXIL, KWK 15-12, WKIX 15-11, WRVQ 20-15 TERI DESARIO "Yes I'm Ready" (Casablanca) 69/32

Moves: Up 18, Same 19, Down 0, Adds 32, including 293, Q105, WLCY, KFRC, B100, KJR, KC101, WTIX, WSGA, WGH, WRVQ, KOFM, KRUX. ISAAC HAYES "Don't Let Go" (Polydor) 66/13

Moves: Up 40, Same 11, Down 2, Adds 13, including WGCL, B100, WBEN-FM, WFMF, WRVQ, WOW, KFXM, KRUX, WYRE, WAAY.

DIONNE WARWICK "Deja Vu" (Arista) 63/23

Moves: Up 30, Same 8, Down 2, Adds 23, including Z93, 94Q, Q105, WGCL, KFI, WICC, WSGN, WLAC, WVIC, Y94.

BUGGLES "Video Killed The Radio Star" (Island) 59/13 Moves: Up 29, Same 17, Down 0, Adds 13, including WFBR, WPST, WKBO, KNOW, WTIX, BJ105, WBBQ, KORL, WROV, KBOZ.

Others Getting Significant Action

MOON MARTIN "No Chance" (Capitol) 49/4

Moves: Up 26, Same 18, Down 1, Adds 4, WPST, WKBO, KFXM, KQWB-FM, KJR 22-20, WTIC-FM 31-25, KNOW 35-27, WVIC 35-30, WHEB 34-29, WSEZ 23-18

RITA COOLIDGE "I'd Rather Leave While I'm In Love" (A&M) 46/13, Moves: Up 20, Same 13, Down 0, Adds 13, including WBLI, WAXY, WKIX, WAYS, WVIC, KWEN, KMJC, WEEO, KAAY, KCBN, KOOK, WKBW 29-27, WZUU d-23, WBEN-FM 36-19, WBBQ 27-18, WHHY 16-12. CHEAP TRICK "Voices" (Epic) 40/23

Moves: Up 7, Same 10, Down 0, Adds 23, including WIFI, WGCL, Q102, WTIC-FM, WHYN, WNOE, KZ93, KJRB, WLBZ, WEAQ, 96KX 14-10, KSLQ 20-16

RICHIE FURAY "I Still Have Dreams" (Elektra) 39/8

.

Moves: Up 18, Same 13, Down 0, Adds 8, KSLQ, Y103, 95SGF, KZ93, WTSN, WAAY, KQWB-FM, WRBR, Z93 22-18, 94Q 4-2, KNOW 2-1, WHBQ 21-19.

	TWO			November 30, 1979
AGO	AGO	WEEK		-
2	1	1	1	STYX/Babe (A&M)
15	6	5	0	RUPERT HOLMES/Escape (MCA)
4	4	4	3	STREISAND/SUMMER/No More Tears (Columbia/Casablanca)
1	2	2	4	EAGLES/Heartache Tonight (Asylum)
3	3	3	5	COMMODORES/Still (Motown)
22	13	11	0	CLIFF RICHARD/We Don't Talk Anymore (EMI)
11	8	7	0	SUPERTRAMP/Take The Long Way Home (A&M)
9	9	8	8	JOHN DAVID SOUTHER/You're Only Lonely (Columbia)
17	12	10	0	LITTLE RIVER BAND/Cool Change (Capitol)
7	5	6	10	BARRY MANILOW/Ships (Arista)
8	7	9	11	KC & THE SUNSHINE BAND/Please Don't Go (TK)
27	21	13	Ð	JEFFERSON STARSHIP/Jane (RCA/Grunt)
28	19	14	Ð	STEVIE WONDER/Send One Your Love (Tamla)
-	25	16	Ø	CAPTAIN & TENNILLE/Do That To Me One (Casablanca)
	26	20	Œ	FOREIGNER/Head Games (Atlantic)
-	-	28	θ	MICHAEL JACKSON/Rock With You (Epic)
29	22	18	Ð	PABLO CRUISE/I Want You Tonight (A&M)
-	-	22	Θ	KENNY ROGERS/Coward Of The County (UA)
· _	27	19	Ð	CRYSTAL GAYLE/Half The Way (Columbia)
-		21	20	KOOL & THE GANG/Ladies' Night (De-Lite)
-	30	23	3	DR. HOOK/Better Love Next Time (Capitol)
	_	27	0	KENNY LOGGINS/This Is It (Columbia)
-	-	24	23	TOM PETTY/Don't Do Me Like That (Backstreet/MCA)
-			2	EAGLES/The Long Run (Asylum)
6	10	12	25	FLEETWOOD MAC/Tusk (WB)
-			0	SMOKEY ROBINSON/Cruisin' (Tamla)
5	11	15	27	KENNY ROGERS/You Decorated My Life (UA)
23	20	25	28	CHRIS THOMPSON & NIGHT/If You Remember Me (Planet)
14	14	17	20	A line of the remember we (Flanet)

Radio & Records

ATIONA (MAIRPI AV/30

3 FOGHAT/Third Time Lucky (Bearsville/WB) This chart is based solely on airplay statistics compiled weekly from our Top 40 reporting stations.

ANNE MURRAY/Broken Hearted Me (Capitol)

Black circled numbers indicate significant upward movement from at least 60% of our reporters.

MOST ADDED

14 17 29

14

EAGLES EAGLES "The Long Run" (Asylum) FLEETWOOD MAC "Sara" (WB) FOGHAT "Third Time Lucky" (Bearsville/WB) TERI DESARIO "Yes I'm Ready" (Casablanca) DIONNE WARWICK "Deja Vu" (Arista)

n Listings on pages 24 and 2



RUPERT HOLMES "Escape" (MCA) STYX "Babe" (A&M) BARBRA & DONNA "No More Tears..." (Col/Cas) CLIFF RICHARD "We Don't Talk Anymore" (EMI) JEFFERSON STARSHIP "Jane" (RCA/Grunt)

STEVE FORBERT "Romeo's Tune" (Nemperor) 37/16

Moves: Up 10, Same 11, Down 0, Adds 16, including WIFI, WPEZ, KSLQ, KBEQ, KEARTH, WPST, Q106, KEEL, WISM, WMEE, KFYR, KRBE d-30, KOPA d-29.

MELISSA MANCHESTER "Pretty Girls" (Arista) 37/2

Moves: Up 21, Same 10, Down 4, Adds 2, KAAY, KBIM, WKBW 25-23, Z93 16-12, CKLW 13-11, KJR 15-11, Y103 16.13 KWEN 23.18

YVONNE ELLIMAN "Love Pains" (RSO) 34/6

Moves: Up 18, Same 10, Down 0, Adds 6, WCAO, WKBO, KSTT, 14WK, WCGQ, WANS-FM, Y100 29-26, WOKY 27-25, FM99 14-10.

SANTANA "You Know That I Love You" (Columbia) 33/16 Moves: Up 11, Same 6, Down 0, Adds 16, including 96KX, KSLQ, WHYN, WNOE, 95SGF, KZ93, KCPX, WERC, WCGQ, KQWB-FM, 94Q 24-19, KWK 24-16.

RAINBOW "Since You've Been Gone" (Polydor) 29/7 Moves: Up 7, Same 15, Down 0, Adds 7, PRO-FM, BJ105, WBBQ, 92Q KZ93, KRKE-FM, WSEZ, 96KX 1-1, KDWB 24-18, KWK 1-1, KUPD 13-9.

DONNA SUMMER "On The Radio" (Casablanca) 29/7

Moves: Up 14, Same 7, Down 1, Adds 7, KRLA, 14Q, WKIX, KRUX, WLBZ, WTSN, WCIR, WRKO 9-6, WPGC 17-15, KEARTH 11-8, KX104 26-21.

ABBA "Chiquitita" (Atlantic) 29/1

Moves: Up 15, Same 12, Down 1, Adds 1, WGCL, CKLW 17-15, KRLA 22-19, WBEN-FM 18-6, KORL 28-13, K104 17-10. PRINCE "I Wanna Be Your Lover" (WB) 27/17 Moves: Up 9, Same 1, Down 0, Adds 17, including WRKO, WPGC, KSLQ, KEARTH, KOPA, KEEL, FM100, WVIC, WISE, Y100 28-25, WTIX 40-33.

FRANK MILLS "Peter Piper" (Polydor) 26/1

Moves: Up 10, Same 13, Down 2, Adds 1, WFIL, WZUU 25-22, WFBR 25-23, WHEB 28-26, K104 35-27, KBOZ 29-23. JOHN STEWART "Lost Her In The Sun" (RSO) 25/13

Moves: Up 3, Same 9, Down 0, Adds 13, including KEEL, 95SGF, WBBQ, WNOX, WAAY, WCGQ, WFLB, KRLC, d-33, WAYS d-35.

RONNIE MILSAP "Get It Up" (RCA) 25/0

Moves: Up 14, Same 5, Down 6, Adds 0, KJR 18-16, Y103 5-4, WRJZ 9-5, KWEN 10-3, KRAV 6-2, KJRB 27-22, G100 25-19, WROV 14-8.

AC/DC "Highway To Hell" (Atlantic) 25/0

Moves: Up 8, Same 11, Down 6, Adds 0, 96KX 20-19, KRBE 9-8, KWK 20-19, WVIC 26-21, WNOX 13-10, WLBZ 29-25. SUGAR HILL GANG "Rapper's Delight" (Sugar Hill) 23/4 Moves: Up 14, Same 4, Down 1, Adds 4, BJ105, KERN, V100, WFLB, WPGC 7-1, Y100 25-21, Q105 27-17, WTIC-FM 23-13, KTSA d-17, WTIX 1-1, WSGA 1-1.

BONNIE RAITT "You're Gonna Get What's Comin' " (WB) 22/9

Moves: Up 6, Same 7, Down 0, Adds 9, KBEQ, PRO-FM, WSKZ, WFBG, WFOX, WFLB, WRKR, WSPT, KENI, 94Q 30-26, 14Q 33-25, KRLC 26-22.

ROBERT JOHN "Lonely Eyes" (EMI/America) 21/11

Moves: Up 4, Same 6, Down 0, Adds 11, Q105, WLCY, WGCL, WNOX, WRVQ, WAKY, WEEO, WANS-FM, KRBE on, KRAV d-29, WXIL d-28. Continued on Page 31