

# Benson Joins Western Cities As VP/Programming 

Don Benson has resigned as PD of $94 Q$ and WQXI/Atlanta to accept the position of VP/Programming at Western Cities Broadcasting, a seven-station radio chain based in Phoenix. Benson had been with WQXI and 94Q for five years. starting as Research Director, be coming PD at 94Q three years ago and PD for both a year and a half later.
"I'm totally in charge of programming the chain," Benson told R\&R, adding that he will be headquartering in Phoenix and will report directly to Western Cities' owners.
Benson commented, "WQXI and $94 Q$ have been phenomenal to work at, to grow, and to learn for the past five years. I'm leaving some wonderful people. It's a tough decision to leave, and it's a big risk, but it's a great shot. The bigger the risk, the bigger the reward, and Im willing to take the risk. The people at Western Cities are exceptional radio people."

Western Cities owns KZAP/Sac-


Don Benson
ramento (AOR), KMJJ (P/A) \& KLUC-FM/Las Vegas (Top 40), KMGX (P/A) \& KRQQ/Tucson (Top 40), and, pending FCC approval, will take charge of KQXE \& KIOG-FM/Phoenix shortly.

## DRISCOLL HEADED TO 96X

## WDRQ Drops Dancemusic

## For Top 40 Direction

WDRQ/Detroit, one of the more prominent major market Dancemusic stations to convert to the format following WKTU/New York's lead, has returned to a Top 40 format. PD Mark Driscoll, who
will leave the station to take over the PD position at $96 \times /$ Miami (like WDRQ a Charter station), explained that WDRQ had been "diluting the disco" for some time and that prospects for success were felt to be greater with a full reconversion to Top 40.
Driscoll told R\&R, "I think, after researching the market in the four months I've been here, that there's a definite opportunity for an FM station in this market to be very successful in the mass appeal Top 40 sense, with a mature, dynamic approach. I think there's been a hole in the market for some time. The disco thing didn't generate the audience excitement that was hoped for. We sure gave it a shot, and it was relatively successful, but we hope to be greatly successful."
Asked why the station switched formats in the midst of a ratings period, Driscoll said that he, WDRQ GM Joe Bacarella. Charter President Russ Wittberger, and station consultant Kent Burkhart had determined that the switchover would not have a harmful effect on the station's ratings. He added that the conversion was not abrupt, with the most notice able aspect being a move toward "mellower" music, and that re action so far was positive.
Driscoll also said that he would be leaving WDRQ this week for 96X, currently a Dancemusic station. "I will be working with Russ Wittberger and Burkhart/Abrams in researching the market," Driscoll commented. Jim Ryan, for mer WDRQ MD and present eve ning air personality, has been named interim PD at WDRQ.
COX-GE DEAL $\mathbb{N}$ TROUBLE

## FCC Approves Viacom-Sonderling Merger

The Commission unanimously approved the Viacom-Sonderling merger Tuesday (11-6). Most all Sonderling Broadcasting Co. stations will be assigned to Viacom International. The exceptions are woL/Washington, which will probably be sold under the distress sale policy to a local black group (R\&R 11-2), and WOPA-WBMX-FM/Oak Park, IL, which will be retained by Egmont and Roy Sonderling. Sonderling stockholders have the option of Viacom stock worth $\$ 28$ per share or cash.
In allowing the merger, the Commission noted it will scrutinize the proposed WOL distress sale at a later date to make sure the seller challenged the proposed merger of Cox Broadcasting Corp. and General Electric Co. last week. Both the National Black Media Coalition (NBMC) and Friends of the Earth (FOE), an anti-nuclear
group from California, asked the FCC to block the merger on the grounds that GE would cover up news of a nuclear disaster if one occurred at one of its plants. GE called the charges "insulting and unsubstantiated," and challenged the FCC to examine its 50 -year record as a broadcaster.

The Commission has also heard from Marcus Garvey Wilcher, plus Virginia Beach Telecommunications Corp., which objects to the issuance of tax certificates to Cox for spinoffs resulting from the merger. Unless the merger is approved by the FCC before May 30, 1980, either Cox or GE under their agreement can terminate the deal.


## TM Co-Founder Long Resigns To Run Radio Stations

Jim Long, President of the TM Companies and a co-founder (with Tom Merrinan) of the organization, has resigned as of December 31. 1979, in order to take a more active role in administering a number of radio stations he owns. Patrick S. Shaughnessy, VP/GM at KIQQ (FM100)/Los Angeles for the last six years, has been appointed President of TM.
Long, who will consult TM, commented, "This has been in the works for several years. TM is the biggest and best broadcast services company in the world; however, I find that I'm just not enjoying the role of a full-time executive in a big company and I want to get into more of a 'hands-on creative' situation." Long, who joined TM in 1967 and supervised its growth to a $\$ 6$ million fourtiered company (TM Productions, TM Programming, TM Special Projects, and TM International), has recently purchased KSSN-FM/ Little Rock and (subject to final approval) KLRA/Little Rock, along with KEYN-AM-FM/Wichita,
with two other station purchases in negotiation. He said, "I'm excited about working with the stations and having some uninterrupted time to work on some creative projects I've been thinking about." Bruce Johnson, President of Shamrock Broadcasting (owners of TM), told R\&R. "We're sorty to lose Jim; he's built a great company. We've been talking about this for about two years now, and had planned and structured the company for this." Commenting about Shaughnessy's appointment. Johnson said, "His vast experience in broadcast syndication and knowledge of broadcast management makes him ideally suited to replace Jim Long.
Shaughnessy, who was Executive VP/GM of Drake/Chenault before joining FM100 and had earlier served as VP/GM of KMEN/San Bernardino, told R\&R, "I've been with FM100 for six years and it's been great. The TM position offers tremendous challenges and growth potential, and I'm very excited about the opportunities."

# HOW TO DRAMATICALLY IMPROVE YOUR STATIONS SOUND... 



## Combined's Bayliss Counters KSD Jock's Allegations

Last week (R\&R 11-2), former KSD/St. Louis air personality Ed Scarborough detailed his position regarding an exclusivity clause in his contract, which KSD invoked when he attempted to join crosstown competitor KMOX. In response to Scarborough's statements, John Bayliss, President of Combined Communications, owners of KSD, replies: "The article was basically factual in that what Ed Scarborough had reported was true, but he left out the details that were, I think, important, and which led to the whole situation.
"One of these details was that prior to our going to the News/ Talk format in midday, I met with Ed, with our then-General Man-

## Storer Shuffles Top Execs

Storer Broadcasting, in a series of moves reflecting increased interest in its cable television operations, recently announced an extensive realignment of its top corporate officers. Current Storer Board Chairman and Chief Executive Officer Bill Michaels remarked that the changes were made in order to relieve "almost unmanageable burdens" on sever al of the firm's executives.
Under the new corporate struc ture, Michaels will continue as board chairman, but will cede his STORER/ See Page 24
OPINION LINE

## Beautiful Music <br> Excitement

Dear R\&R:
My staff and I thank you for your new Beautiful Music section. We feel it is important that we be recognized, and that our successes be communicated both to the industry in general and to the Beautiful Music stations across the country. Beautiful Music is an exciting format with which to be involved. complete with (for us at least) promotions and contests at least as stimulating as any I was involved with when I was doing "personality" radio. We've run both write-in and call-in contests with results that were, to say the least, remarkable, and 1 think we've all signed more autographs since we became a Beautiful Music station than ever before. One would have a tough time convincing our audience that any of us are "old farts who are too washed up to cut it in another format.

Sincerely.
Mike Burnette
Op. Mgr., KJQY/San Diego
ager Ed Newsome, and with News Director Hal Brown, and we discussed that instead of doing just a morning and PM-drive news block. we should consider going to the News/Talk format with a midday host who would cue the news, cue the network, interview people, take phone calls, etc. We then asked Ed if he would be interested in that sort of thing.
'Ed came right back in the same meeting and said he'd love to do it, that he was concerned
about the prospects of being a disc jockey for the rest of his life, and that he was glad we would con sider him for the position" (this was some time in late July, adds Bayliss)

We didn't put the News/Talk format on the air until the first week in September, which gave us plenty of time for studio rehearsa with Ed, so that we could get a general feel for what was going to happen, as well as doing on-air bayliss/ See Page 24
RADIO. TV GET SEPARATE PACTS

## WCCO Strike Settled

The 25 -day strike which pitted the International Brotherhood of Electrical Workers (IBEW) against WCCO-AM-FM-TV/Minneapolis ended Friday (11-2), with union and management hammering out their differences in a 10 -hour, allnight bargaining session. For radio, the principal issue in the strike was the company's desire to establish separate contracts for all three broadcast operations. Under the terms of the new three-year pact. there will be two contracts, one for the two radio facilities and the other for television.

The strike had idled 72 technicians and about 100 AFTRA members, who refused to cross IBEW picket lines (R\&R 10-12), but as of

## On Record For Radio

Dear R\&R:
This is in reference to your 'Open Letter to Radio Programmers and Everyone Involved in the Record Industry." (R\&R Oct. 26, 1979). First of all, I was disappointed that your publication would print an unsigned letter (Anonymous). If this "record executive" really feels the way he says he does, he should be man or woman enough to sign a name to it. To stand for something but not saying who you are shows no stand at all. Secondly, WFIW buys most of its records. We do get service from a few of the biggies, but mostly we buy them locally. So allow me to ask this - if a radio station buys its records, how does the record industry feel about home taping? Thank you for letting me voice my opinion.

Sincerely,
Dave Land
Station Mgr., WFIW/Fairfield, IL
5 5m Saturday (11-3) all WCCO per sonnel were back on the job. wCCO Program Director By Napier told R\&R that he was "very relieved" the issues had been settled, adding that he was pleased the company and union had been able to agree upon separate contracts for the radio and television operations, not only because each facility had its own problems, but also because such contracts would, he hopes prevent WCCO from being "entangled in these situations."
"It's great to have our regulars back on the air," noted Napier, who mentioned that WCCO had taken out a balf-page ad in the local print media which read. "Your old friends are back." upon the strike's settlement.

## "Vinyl Vietnam"

Dear R\&R
Hello from KFMH! I have been reading with interest the various articles in the various trades concerning radio's "ripping off" of the record industry. It is the same industry that rushes the albums to the major chain stations. It's the same industry that rushes tons of jackets, posters and other various paraphernalia, and it's the same industry that is continually "hyping" radio through it's promoters to play the entire album.
Radio in turn is reading its audience, an audience that doesn't have $\$ 15$ to spend on a record album. To say that radio is contributing to the entire downfall of the record industry is like saying that your mother gave birth to you simply to die.
I'm sure that no one in radio, our station, or the major chains wish ill-health on the record industry. Those that would buy the albums are not going to be satisfied with an over-the-air processed tape. We pride ourselves on our clean Dolby signal - but it's not like playing the album at home.

I would like to believe that stations encourage their audience to purchase albums through the airing of them. On most stations it is ing of them. LETTER/See Page 24 panies that are asking for radio's help and are talking about radio's obligation to help them are the same people who have been lobbying with Congress to pass laws to make radio stations pay for every play of a record. It seems to me that the record industry has not helped radio, nor has it had radio's interest in mind, and certainly has not had radio's bottom line in mind. I think probably the guy who has been the most adamant about radio paying for plays and the let'stabo-money from-radio attitude has been Joe Smith. He is also the guy that's been the most vocal about radio helping the record industry. I think it's interesting that no one has brought that point out.

Anonymous
Make your opinions known! Communicate with our industries through the pages of Radlo \& Records. Write to R\&R or take advantage of our Opinion Line, (213) 552-3525, to record your ideas on any industry issue or concern.

NEWSITALK RADIO'S HOOKS FOR THE BOOK The Nation's News/Talk Stations Are As Active As Music Formats In Waging Promotion And Ad Campaigns During A Ratings Period. Jonathan Hall And Elisabeth Good Survey A Sampling Of Leading N/T Outlets.

See Page 6
TOP 40 TODAY: REACTION TO AN EVOLUTION Top 40 Radio is Evolving To Keep Up With The Times - Moving Toward Pop/Adult Or AOR, Breaking Traditional Patterns. John Leader Observes The Trend And Warns Of The Dangers.

See Page 20

## this week...

## THE HYPO-ACTIVE RATINGS SEASON

As the Oct/Nov, sweep continues, charges fly about contests and promotions fermed "hypoing" or "rating distortion." In the tirsi of a two-part serles, Jhan Hiber expiains the difference.

See Page 16

## BURNING OUT ON RESEARCH

Too much research can be as harmiul as too liftle. Dr. Richard Lutz expiores the reiative value of the leading forms of music research, including call-outs, requests, sales, and good old fashloned subjective judgment.

See Page 17
A CAPITAL AOR BATTLE
Two stations are 50,000 -watt powerhouses stressing rock \& roll and charity promotions. One's a 3000 -watt freeform progressive outtet aiming at ths loyal cult following. Washington's three AOR's have interesting storios to tell, and Jeff Gelb gives them the chance to step into the spotlight.

See Page 46
AOC (ALBUM-ORIENTED COUNTRY): ALIVE AND KICKN Country radio has its active advocates of album antists, and Jim Duncin takes a look at the state of this unique mini-format Added to the analysis is a comprehensive list of prime country album artists, ranging from traditional bluegrass to "redneck rock."

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## features

Washington Report
What's New
Gary Owens
TV News
Rip ' $N$ ' Read
Ratings \& Research Media Marketing Street Talk
Picture Pages
Opportunities

## formats

Top 40 .
Dancemusic
Black Radio
AOR
Country
Pop/Adult

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## Government Admits Errors In $9 \mathbf{k H z}$ Tests

FCC Expects December Decision On Reduced AM Spacing

Under scrutiny from Clear Channel Broadcasting Ser vice (CCBS) engineers, the National Telecommunications Information Agency (NTIA) admitted in reply comments on 9 kHz last Friday (11-2) that some of its tests were inaccurately performed (R\&R 11-2). NTIA, which favors the adoption of 9 kHz to make room for new stations, said it had made mistakes in measuring interference in car radios resulting from reduced spacing, but defended itself by saying, "The data on car receiver sensitivity were not used in reaching any conclusions; thus our overall conclusions were also unaffected."
(R\&R has learned the FCC expects to reach a decision on 9 kHz by mid-December. The FCC's action is critical to forming official U.S policy at a Western Hemisphere conference in March.)
CCBS also claimed last month's experiments at WLBH/Mattoon, IL: KLAK/Lakewood, CO; and WELO/Tupelo, MS (R\&R 10-5) did not accurately reflect the degree of adjacent channel interference. "The measurements taken after modification to $\pm$ (plus-orminus) 4 kHz were made using the same directional parameters spe-
cified for the original frequency . not new frequencies," wrote Consulting Engineer Hal Kassens.

## CCBS Backs Off On

## Support Of DBA

The Daytime Broadcasters Association (DBA), continued to support NTLA's findings, claiming many daytimers would be able to broadcast full time on additional frequencies provided by reduced spacing. But in criticizing the experiments, Kassens said additional fulltimers are not really needed since most small markets are served
in suburban areas by large sta tions or in areas where FM channels are available. CCBS does fa vor 9 kHz spacing as a way to ex pand the AM band, however, over breaking up clear channel stations.

## Radio Broadcasters

React To Comments
In a joint statement representing over 30 radio stations, including Group One, SJR, and Forward Communications, broadcasters said the comments filed last month supporting 9 kHz demonstrate that reduced spacing would result in poor quality AM and increased cost to consumers who have to buy new receivers.

## Many Urge Caution

Repeating the support expressed in their comments on 9 kHz were many groups, including NPR, CPB and NTLA. Others, such as ABC, the Association of Broadcast Engineering Standards (ABES), and the Association of Federal Com. munications Consulting Engineers, urged the FCC to conduct further tests before adopting a firm position on 9 kHz

## Washington Street Talk

## Lobbying In The 80's

Radio lobbying in the future will probably see more individual efforts and less reliance on "NAB doing the job." Look for ABC radio affiliates to become an even stronger political voice after Wednesday's organizational meeting in Chicago with 16 major groups represented. Efforts are being led by Dick Chapin, Pres. of Stuart Enterprises of Lincoln, NE.

Sis Kaplan, VP \& GM of WAYS/Charlotte, in her first speech as NRBA President, told New Hampshire broadcasters not "to pass the buck." Even NAB's own recent efforts have taken the form of educating state association directors on how better to lobby Capi-
tol Hill. tol Hill.

Ted Griffin's Missouri Broadcasters' Association wastes no time in putting efforts in action. He tells members to write now on radio deregulation and Quello's reappointment.

## Broadcasters Beware: Citizens' Groups <br> Ask FCC To Dump Deregulation

Claiming that stations won't provide enough news and public affairs if the FCC okays radio deregulation, the American Civil Liberties Union (ACLU) and a number of other public interest groups asked the Commission this week to drop the proposal.

Instead, ACLU said the FCC should make staff studies on which deregulation proposals were based available to the public after which there should be public hearings around the country. Only then should the FCC propose any changes in policy, the ACLU
said.

Broadcasters have until Jan. 25, 1980 to comment on this and other challenges to deregulation and until April 25 to make reply comments.

## Goldwater And Schmitt Continue <br> To Carry Torch For Legislative Relief

On Capitol Hill, deregulation efforts are being kept alive by Senators Barry Goldwater (R-AZ) and Harrison Schmitt (R-NM), who as we reported last week are circulating a revised version of their bill ( S 622 ) to amend the 1934 Communications Act. With little chance given for passage this year, radio provisions of the bill already popular with broadcasters include

- No license renewal.
- Random selection for new or vacant frequencies.
- License fees based on "cost of regulation."
- Loss of license only for technical and other reasons spelled out in Section 312 of
the Act.
- Elimination of the Fairness Doctrine.
- Elimination of ascertainment and logging rules and commercial restrictions.
- Preservation of clear channel stations.
- Yearly review of the FCC's performance at budget time.


## HALF EDITORIAL-HALF NEWS

## Broadcasters Asked For More \$ To Support Industry Sales Campaign

Early last week, over 30 members of the RAB Board plus staff traveled to Palm Springs for a meeting. Typically for RAB Board meetings, news was only disseminated to the trade press a week late and in a well-tailored press release. R\&R decided to collect a news story on its own for the industry because we believe at a time when RAB is assessing its members an additional $20 \%$ of their dues (especially in the current economy), broadcasters have a right to know the details of a meeting paid for by their dues.
We learned that the RAB Board took the following actions last week:

- Discussed how to get NAB to reverse its former position of not contributing financially to RAB's "Radio: It's Red Hot"' campaign. (R\&R learns that NAB has done little else to aid RAB either and that a letter to NAB is on its way from RAB Chairman Elmo Ellis, VP/GM, wSB/Atlanta.)
- Adopted a special task force report which, according to Ellis, will realign the RAB staff. (R\&R learns that RAB has been given very low marks in national sales development and will search for a new Senior VP to report to Exec. VP Bob Alter. President Miles David is being given additional planning responsibilities.)
- Okayed a plan to buy full-page, color ads in TV-oriented trade publications. (R\&R wonders why the influential members of that board didn't solicit the trades' help instead.)
- Approved a dues restructuring plan and an additional $10 \%$ dues assessment of members to continue the Red Hot campaign into 1980 . Report is that $70-75 \%$ of members have paid their 1979 surcharge.
- Discussed enhancing co-op image in view of good co-op product.
- Pledged individual support for Burke Research after solid presentation.
- Accepted invitation from NRBA to explore possibilities of greater participation in conventions.


## The Week In Review

- FCC approves Viacom-Sonderling merger,
but Cox-GE runs into more trouble (see Page 1).
- NTIA admits mistakes in 9 kHz tests.
- Citizens' groups ask FCC to delay deregulation and hold public meetings.
- More Southern stations zapped for EEO failures.
- Close call for KMJQ (see Page 24).
- Jonathan Hall


## FCC At A Glance

## Broadcast Bureau Reorganized

Congress is taking time next week to review how well the FCC is doing its job. Unrelated, but in time to refute possible questions. is this week's reorganization of the Broadcast Bureau (much of which was predicted in R\&R's interview with Broadcast Bureau Chief Dick Shiben last June), which includes:

- Creating new EEO Branch with five additional staffers.
- Establishing a Program Planning and Evaluation staff to establish bureau-wide priorities and evaluate perforinance of existing projects.
- Streamlining Jerry Jacobs's Broadcast Facilities Division by creating separate AM and FM Branches with new branch chiefs reporting to Jacobs.
- Reassigning to Jeff Baumann's Policy \& Rules Division responsibilities for 1) formulating techni-
cal and international policy and 2) liaison duties with educational broadcasters, as well as expand ing duties to include coordination of rulemaking proceedings.


## 28 More Radio

 Stations Hit On EEOAs predicted two weeks ago. the FCC told even more radio stations they don't measure up to its EEO standards (R\&R 10-19). That brings the total to 56 Southern stations cited in less than a month. WLAU/Laurel. MS was slapped with a short-term renewal and must show a list of vacancies at the station and the number of minorities and women hired to fill those jobs. The other stations were renewed, but must provide the Commission with more information about their hiring practices.
fCC AT A GLANCE/ See Page 24

## Sensational Follow-Up Single From A Proven Hit Artist.



From the album


Coming To You on MCA RECORDS

Produced by:
Bob Montgomery for Mike Curb Productions
come
品COROS

# News/Talk <br> Talking Up <br> <br> The Ratings On News/Talk 

 <br> <br> The Ratings On News/Talk}

Along with music radio stations, News/ Talk outlets are airing their share of promo tions during the Oct/Nov ratings sweep. $\mathbf{R \& R}$ talked to major market stations to find out what's going on

## New York

WOR is running the largest promotion it's ever had. GM Rick Devlin laughed when he said. "It's not hyping, we're just having a very large promotion." It's called the "Birthday Game." Contestants mail in postcards with their birthdate. A 5500 winner is selected at random hourly during morning and afternoon drive times. Winners who call the station get another $\$ 500$ and a chance to win a trip for four to Disney World. Devlin says out of 181 contestants selected so far. only seven failed to call.

Uptown at WMCA, it's the " 57 Game," promoting the station's dial position. The host asks for people with 57 somewhere in the serial number of a dollar bill to call in. If the caller is $5^{\prime} 7^{\prime \prime}$ tall, is 57 years old, got married in 1957 or has anything at all to do with the number 57, he wins a prize - anything from cash to Broadway tickets or groceries. PD Mark Mason said the switchboard operator who's been answering WMCA's phones for 35 years reports more callers than for any promotion ever aired.

## Chicago

WGN is stressing popular topics and important guests to keep listeners tuned in during ratings, according to PD Dick Jones. For example, Sophia Loren and Carol Burnett were at the station last week. Just as music stations play the hits. WGN sticks to hot topics. "We've found people want to talk about plants, animals, dieting, gay rights and inflation, so that's what we do," concluded Jones.

All-News WBBM is spending equally on print. TV and billboards, according to Sales Manager John Goodwill, with quite a few advertising dollars going to push sports.

WIND promotes programming rather than ads, according to Promotion Manager Ellen Manowitz, and the station is running some special series. One involves education - WIND sponsors an essay contest for school children on how their parents help them with school. Phone lines are open for parents to call in and tell listeners what they do to help their children learn. WIND also moved talk show host Dave Baum to Washington for a time to host phone-in shows with members of the Illinois Congressional delegation and other government officials.

## News Personalities

Frank Scott, VP \& GM 'News/Talk 98' (WRC/Washington), accepted an Accuracy In Media Award last Saturday for the "Braden and Buchanan" show. Political columnist Tom Braden and former Nixon speech writer Pat Buchanan co-host evening drive time call in show, giving vent to their conflicting political viewpoints.
"Radio 85" (KOA/Denver) host Gary Tessler took his microphone to the State Capitol last week to talk to Governor Dick Lamm. Listeners heard the broadcast from the Senate Gallery and asked live questions.

Sheldon Tromberg takes over the midnight to five show on WRC/Washington. Tromberg's Sunday night program is now hosted by Dr. John McLaughlin, a Washington public policy counselor.

## Houston

KPRC has had ratings success with "opinionated" guests. According to PD Jack London, "we get personalities who are really ready to be grilled by the public. We just had Eartha Kitt on talking about why she couldn't perform in the U.S. during the Lyndon Johnson administration." he said. "I don't think contests and give aways have an impact on News/Talk. Contests may work with 18 -25 demographics, but we don't pull that age
group," he added.

KTRH is still savoring the success of a promotion done for the previous book, but PD Hal Kemp says nothing special is being done right now. Last year. KTRH did five shows each from London and Israel via satellite.

## Atlanta

WRNG switched from being a daytimer to fulltime last July and is using TV, magazines, and newspapers to tell listeners about its new 24 -hour broadcast. PD Ed Dunbar sent a couple on a week's vacation to Europe for correctly guessing the distance between the new WRNG tower and the Eiffel Tower. WRNG is also running the "Ring Radio Diamond Mine." $\$ 35,000$ of precious stones are buried in a dump truck of sand. The truck visits shopping centers and other locations where people are allowed two minutes to sift through for the gems.

WGST is promoting its new theme, "Wake Up To The World." There's a theme jingle and the station recently took out a four-page theme ad in Atlanta Magazine. Also running are two contests - a guess-the-winner contest for sports events and a news quiz.


## Washington

Another station with a theme is WTOP, "Washington's Daily News." Promotion Director Meryl Cohen has a big ad and promotion campaign going. She's spending $\$ 40,000$ on TV and running almost daily ads in two local newspapers. Gimmickry has also come to WTOP this rating period. The message is "we cover the news, nobody does it better." To prove it WTOP is mailing out Carly Simon's recording of that song.
"Get It Off Your Chest, Call WRC," is WRC's new slogan. Listeners answering correctly in the news quiz get a "Get It Off Your Chest"' T-shirt, $\$ 98$ and a chance to win a cruise for two on the QE II.

## "WE NEVER HAD A CHANCE"

## NPR Cans Landphair And Team

Only a few weeks after NPR hired WMAL Washington News Director Ted Landphair to be executive producer for a new morning news show ( $\mathrm{R} \boldsymbol{\&} \boldsymbol{R}$ 10-5), the highly respected veteran radio newsman and three assistants were dumped. The official comment from PR person Ann Pincus was that the shows were "trite." NPR President Frank Mankiewicz said they needed a new team.

Landphair was not ready to talk about what happened. But WMAL Capitol Hill correspondent Joseph McCaffrey criticized NPR on the air, saying, "I've been in commercial radio and TV for more than 30 years, and I've seen a lot of inhuman things happen, but l've never seen anything like this. I think it's completely insensitive and cruel." Pete Williams, one of the show's cohosts, told
R\&R his story.

## Seven Day Job

Pete was News Director of KTWO/Casper. WY "I'm lucky. I can go back to my old job. Landohair. producer Mark Kuhn (former WMAL PD), and cohost Mary Tillotson (a former TV reporter for Independent Television News Agency) are out in the cold," he said.

The first day on the job Pete and Mary were asked to do a dry run of the two-hour show with their studios still under construction, no wire copy machines on their floor, no reporters, no access to production studios until afternoon, and no overnight producer. The next day they had to do a one-hour live closed circuit show for NPR affiliates.

## NPR Blamed For Affiliate Response

The affiliates' verdict was that the show lacked depth. There were two more days of rehearsals, then another live performance followed by another negative verdict. and heads rolled. Pete Williams had been on the job exactly one week.

NPR didn't have the guts to admit they weren' ready. Instead of telling affiliates the show would debut a month late, they threw us on the air and said 'do it.'" Pete freely admits the show didn't sound as good as they wanted, but doesn't blame affiliates for not liking it. He does blame NPR for making what he calls "unprofessional mistakes.
"Neither Barbara Cohen (NPR News Director) nor Frank Mankiewicz ever met with us to tell us what they wanted. They promised we'd have guest commentators, someone from the National Weather Service, and research assistants. No one ever showed up. We got no help, no support at all. It was like being put on a race course and being told to run and when we started running they said. 'Sorry, you're running in the wrong direction. You're fired.

## Bitter, But Still Likes Public Radio

"I'm most bitter about the fact that no one gave us a chance to correct ourselves. No one ever criticized us. They just fired us," said Pete, who added, "I still like 'All Things Considered.' The people who work there know what they're doing; they produce excellent programs you can't get anywhere else. I just wish NPR had given us the chance to do the same thing."

## Mankiewicz Reacts

"We did the only thing we could" the NPR President told R\&R. adding, "it's like taking a play from New Haven to Philadelphia and the director says he likes it the way it is, but we felt it needed a stronger second Mankiewged directors.
Mankiewicz admitted that some of Williams's accusations (he wouldn't say which ones) may have been true. When asked if any corrective guidance was given. Mankiewicz, who admitted problems with affiliates' pre couldny reactions, assured us that someone had, but he couldn't say who, nor did he ever get involved.

## CAMMA

## IS ALIVE... <br> WITH HIGH-FREQUENCY ROCK AND ROLL!

GAMMA ${ }^{\text {asem }}$

The debut album from RONNIE MONTROSE and GAMMA.

## Featuring the single,

"MMAliVE"


## SEE GAMMA ON TOUR:

| $11 / 9$ | Rupp Arena | Lexington, KY | $11 / 17$ | Cobo Hall | Detroit, MI |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $I I / 10$ | Checkerdome | St. Louis, MO | $11 / 18$ | Coliseum | Ft. Wayne, IND |
| $11 / 11$ | Hannons Center, State C. | Springfield, MO | $11 / 19$ | She's | Dayton, OH |
| $11 / 12$ | Convention Center | Springfield, IL | $11 / 20$ | Municipal Aud. | Nashville, TN |
| $11 / 13$ | Memorial Coliseum | Jackson, MS | $11 / 24$ | Freedom Hall | Johnson City, TN |
| $11 / 16$ | Civic Center | Huntington,WVA | $11 / 25$ | Civic Center | Wheeling, WVA |

Produced by Ken Scott for KoMoS Productions Inc.
Management: Bill Graham
On Elektra Records and Tapes.


## W/HAT'S NEW/



## Rock Music Comes Roaring Back



## Dr. Don Rose, Cover Boy

## Don't look now, but that's KFRC/San Francisco's morning madman

 Don Rose, gracing the cover of San Francisco magazine's November issue this month's cover story deals with San Francisco's rock music renaissance and, as befits his status as an AM institution in "Bagdad By The Bay," contains a sizable sidebar on the good Doctor designed to keep San Francisco's readers in stitches. After all, if Rose's one-liners aren't just what the doctor ordered you can suture self.
## Metromedia Marks <br> Record Revenues, Profits

Despite a slight protit decline in its radio division, Metromedia reported record profits and revenues 1978 for both the third quarter and first Metromedia's third quartor mine months of 1979 . During the swelled 34 percent to $\$ 8.3$ million,
nine month period ended September nine month period ended September 30, Metromedia's net prolits increas ed 14 percent to $\$ 25.7$ million, up from $\$ 22.5$ million for the year-pre vious period. Revenues for the nine
up from $\$ 6.2$ million for the corresponding period of 1978 , while third quarter revenues climbed 13 percent to $\$ 88$ million, compared to $\$ 78$ million for the year-previous period


BBC's Singer<br>Calls For<br>\section*{Fourth Network}

BBC Radio Managing Director Aubrey Singer recently proposed plans lor a four-tier radio sys tem for the U.K. Although Singer called for the BBC to expand Its prosent system, he acknowledged that the BBC would have to limit the number of new stations
Currently, British radio is com prised of three tiers - network radio, BBC local radio, and inde. pendent local radio. Singer's proposal would allow for community radio stations to be established for the purpose of serving communities consisting of between 5000 to 200,000 people. Singer noted such a "fourth network" could be financed by either local government or local listener subscrip. tions.

## Peters

## Productions

## Expands Facilities

Peters Productions Inc., best known for its programmed radio formats and total marketing programs for radio and television, has moved to a new location. The new Peters complex features an audio control room and studio, two complete production rooms, two mastering rooms, a tele vision studio for pre- and post-produc tion (complete with one-inch and $3 / 4$ inch editing facilities), plus 35 mm and 16 mm animation capabilities Services provided by the firm include marketing research, analysis, planning, graphic design, writing, scoring and producing original music and jingles, commercial production, scripting, collateral materials, television programs and promotions, and its registered "Total Image Concept" plans, where Peters utilizes all of its facilities and capabilities to develop and execute comprehensive, precise marketing campaign for radio stations, televi sion stations, general businesses, and political candidates. For further information contact Peters Produc tions Inc. at 2254 Moore St., Suite 203, Old Town San Diego CA 92110, (714) 294.9160.

## ABC's Record 3rd Quarter, Nine Months

Aided by the sale of ABC Records and the ABC Record and Tape Sales Corp., the ABC Corp. posted record profits and revenues during the third quarter and initial nine months of 1979. The company's performance was boosted by increased profits generated by their publishing division as well as by the ABC broadcasting network and O\&O's, although profits at ABC Radio declined despite higher sales.

ABC's net profits for the nine months ended September 30 increased 27 percent to $\$ 114.3$ million, up from $\$ 90$ million for the corresponding period of 1978, while nine-month revenues for the firm rose 12 percent to $\$ 1.4$ billion, up from $\$ 1.2$ billion during the year-previous
During the third quarter, $A B C$ 's net profits jumped 26 percent to $\$ 31.9$ million, up from $\$ 25.2$ million. Third quarter revenues increased 19 per cent to $\$ 468.6$ million, up from $\$ 392.8$ million in 1978. eek hopes to be servicing the top 75.100 markets
Prodisco Links Rinks
Records

- 1


Although 1979 advertising expen ditures rose 40 percent to almos $\$ 200$ million, the nation's major soft drink manufacturers reported a sim two percent sales increase ove last year's levels in the summer months of 1979. Because summer is the peak period of solt drink consump tion, the industry's year-end outlook is not bright, especially following 1978's dismal four percent increase over 1977's levels.
Industry experts told the Wall Street Journal the soft drinik slump was attributable to several factors: the downward economic trend, the gas crunch, higher solt drink prices, a drop in restaurant sales, and cool weather. Coca-Cola claims the re

## RADIO AD MONITORING SERVICE

## ARM Eyes Top 10 Markets

The American Radio Monitor is a newly-established ad checking service which hopes to monitor all signilicant radio stations in the top 10 markets by the end of 1979. Headed by former WLUP-FM/Chicago General Sales Mana ger Bob Karr. ARM's current operation monitors a combined 12 hours of each of the top 25 stations in New York and Chicago with L.A. added fust last

ARM will provide two fortnightly computer printouts, to be offered to sto tions for about $\$ 200$ per month and to agencies for up to $\$ 500$ per month which will feature breakdowns on "almost all" advertisers using radio in the market with details on which stations they are using, spot length, time aired and whether they are sponsoring any special features. The data will be indexed by stations in one report and by advertisers in the other

Karr told Ad Age the data will be available to ad agencies through their own computer terminals by early 1980 and that by the end of next year, ARM


Prodisco, headed by former fashion model Lynda Emon. provides over 250 roller rinks across the country with recorded music for roller rink play. In addition to serving as a liaison between record companies and the roller rinks, Ms. Emon is readying "Roller Review," an upcoming combin. ation chart/newsletter that will update the music the rinks receive as well as "educate" the operators as to the current musical trends.
"I traveled around the country and met with important people in the skating industry doing research about the rink operator needs musically. With all this in mind I just went to work on advertising and creating an image to represent the entire recording industry to the rink suppliers and operators," Ms. Emons explains. "The record companies were a little confused at first, but now they can see that it is well worth their while to
Fervice new releases to the rinks where they will be heard
Bel Air, CA 90024, (213) 476-9941. Prodisco at 2130 Linda Flora Drive

## Soft Drink Ads Up $40 \%$-Sales Up 2\%

cession has cut the industry's domestic growth in half, while Seven-Up. which doubled its ad expenditures, saw only a slight gain in sales, and New England-based Cott Corp. noted that business would have im. proved 20 percent if it had not been for the "lousy weather
However, the sales slowdown and the intensified competition which will result, may benefit consumers as bottlers push price specials

## 24-Carrot Tans

Those who desire that healthy glow connoting boundless vitality that only a year-round suntan can provide, but who just can't quite afford to winter in Rio this year, can take hope in "Orobronze"" a pill which utilizes carrot extract to color skin.
Currently available in Canada, where Canadian Parliament member Mike Breaugh is calling for a govern ment investigation of the oral tanning agent (principally because no one in North America has yet tested the pill) "Orobronze" 's manufacturer claims the pill is safe in small doses - but admits that ingesting sufficient quantities can turn skin orange.
Despite Breaugh's concern, Cana da's Health Protection Department remains unruffled $A_{s}$ one HPD spokesperson told Newscript. "If people want orange skin, that's their


And your language, too, if you're a contemparary radio station with an 18 to 34 year-old audience. We are "The Source." The new "young adult" network from NBC. Unlike some other youth-oriented networks, The Source offers upbeat, twominute newscasts 24 hours a day. specifically designed by and for todoy's generation. Writren and produced in language that 18 to 34 year-olds understand. And plugged into their needs and interests. Plus rock concent and enterroining, provocative drop-ins. More good stuff. Commercials are fed adjacent to the


NBC Radio's Young Adult Network
programming, nor within. Is The Source for real? Burkhart and Abrams helped us get born and they do continuing audience research to keep us on rrack. Our chief "Sourcerers" are Big Jim Cameron, former News Direcior.

WCOZ, and John McGhon, former Program Director, WDVE. We also keep our heads straight by listening to what our starions have io say. Looking for a sound alternative? Write to: Affiliare Relarions, Room 823, The Source, NBC Radio, 30 Rockefeller Plazo, New York, NY 10020 or coll (212) 664-5757.

THE TALE OF THE TAPES
Dial-A.?
The first taped telephone message (a weather report) was introduced by Now York Telephone in 1939. Last year, NYT logged 248 million calls to taped-message numbers, 8.7 mill lion of which were placed out-ol-town.

Further indication of the prolileration of taped-message numbers is the astounding variety of messages available. Be yond the obvious (dial-a-prayer, the weather, jokes, sports scores, and children's stories), there's Chicago's "Dial-A.Reg" (312/663.0884), which reports daily changes in lederal regulations on social security, civll service or tax questions, and Los Angeles's "Rental Hotline" ( $213 / 624.7368$ ), featuring dramatized messages courtesy of the L.A. Dopartment of Community Development. such as a concerned female voice asking if it's legal for her landlord to raise the rent, then answered by a cheery, authoritative voice who details a depressingly long list of situations where the answer is yes.

Meanwhile, San Francisco's "Dial-A-Hearing-Test" (415/ 776-1291) offers eight tones of decreasing volume, four for each ear. Hear them all and you're fine. Missing any elther means hearing loss or a bad connection. Cultural bastion Boston provides messages from the Audubon Soclety, reporting bird sightings in the area; while New York City maintains its claim as America's most glamour conscious city with "The Good Looks Line" (212/999-2222). A word of caution; however, the Big Apple gets its fashion and beauty advice from the phone company.

Finally, there's "Dial-A.Phenomenon," located in Washington, DC , which informs callers as to the impending eclipses, meteor showers, sunspots and (incoming) NASA space vehicles, thanks to the Smitheonian Institution.

## Radio Clio Awards

## Deadline Draws Near

Radio commercials first aired in 1979 through January, 1980 are eligible for Clio awards, the advertising community's equivalent of the Oscar. Stations or individuals wishing to enter should fill out the form available from the Radio Advertising Bureau ( RAB ) and mail the completed forms along with a $71 / 2 \mathrm{ips}$ tape copy of their spot plus entry fee to: Clio Awards, 30 East 60th St., New York, NY 10022

Entry fee is $\$ 40$ per entry for RAB members and $\$ 50$ per entry for non-RAB members. Deadline is December 1 , 1979. For forms as well as further information contact the PAB at 485 Lexington Ave., New York, NY 10017, (212) 599.6666.


## TUNES FOR YOUR TORSO Bone Fone Provides Sensual Sound

The "Bone Fone" is an AM-FM stereo multiplex radio that drapes around the listener's neck like a scarf. Powered by four AA batteries and welghing 15 ounces, the unit's four in tegrated circults, two ceramic filters, and two 70 mm speakers reportedly send musical sound resonating through the wearer's bones "all the way to your inner ears," producing an effect superior to headphones.

Developed by a stereo aficlonado/engineer who wanted to be able to listen to music and keep his hands free during those long ski-lift rides, the "Bone Fone" is designed to be used both indoors and out. The "Bone Fone" comes with a 90 day warranty and a two-week free trial plan. Available for $\$ 69.95$ plus $\$ 2.50$ postage from JS $\&$ A at Dept. JA, One JS $\& A$ Plaza, Northbrook, IL 60062, (312) 564-7000 or (800) 323. 6400 (outside Illinols).

# Cheech \& Chong, Sayer, Faith Focus <br> <br> On Film Roles 

 <br> <br> On Film Roles}

The trend toward recording artists entering into film roles continues, as Cheoch \& Chong's second film, to be titled "Cheech \& Chong's Next Movie," begins production at Universal. Howard Brown. who manages the comedic duo, will produce.

In a related development, former Arista Records West Coast head Michaol Lippman is currently developing a screenplay for singer-songwriter Loo Sayer, wherein Sayer will portray a clown Lippman is also negotiating a feature film for singer-actor Adam Falth. Faith's film will be based upon his popular British television series "Budgie," which concerns the adventures of a British rogue in Los Angeles.

Faith will also have featured roles in three upcoming films "Foxes," "Yesterday's Hero," and "McVicar" (the last starring Roger Daltrey of the Who) all of which will be re leased in 1980. Faith is best known for his featured role in "Stardust" film as well as his 1965 U.S. hit "It's All Right."

## Need Love?

Send A

## Guiltgram

Traditionally, people have sent greeting cards to com memorate special occasions or to express condolences. Now Marketing Mates of America, a New York City-based firm has found a more contemporary usage - to make people fee guilty.

For $\$ 12$ a year plus $\$ 1$ per card, the company will "remember" predetermined lists of birthdays, anniversaries and holidays, by mailing "quality, tasteful, brand-name cards" that are personally signed. Company President Gerald Ru binsky noted the service is particularly useful for elderly and disabled people, who could use it "to gain love and affection from their friends and relatives."

Explains Rubinsky, the cards "delicately suggest to the recipient the need to remember and respond to the sender." And, in case you were wondering, each card bears the address of the sender so that "all cards appearr to be mailed by you from your home.


Leon Upped To VP/East Coast At A\&M
Michael Leon has been appointed to the newlycreated post of Vice President of East Coast Operations for A\&M Records. Leon has been Director of East Coast Operations for the label for the past year. previously serving as Assistant to the President for nine months. He joined A\&M three years ago as its New York promotion representative.

In making the announcement. A\&M Records President Gil Freisen commented. "Michael is a uniquely talented individual. His promotion to AAM's first vice presidency of East Coast operations emphasizes the company's stature in New. York and the East. Our success in the region in the last year is a result of his strong leadership of a tremendously talented staff.
Green Upped To Media Director For Atlantic
Marsha Gruen has been promoted to Media Director at Atlantic Records. Green. a 10 -year veteran of the label. most recently served as Media Buyer for Atlantic, a peaition she has held since 1971. She will report to Atlantic VP of Advertising Mark Schulman.

Green, in her new position. will be totally re sponsible for all media planning for Atlantic, includ ing placement of all radio and print consumer and tradel advertising. She will also supervise all ad production and coordinate advertising support for touring Atlantic acts.

## Davison Named Sr. VP/Mktg For Watermark

Michael Davison has been named Senior Vice President of Marketing for Watermark, the Los Angeles-based radio syndication firn. Most recently. Davison served as Corporate Marketing Director for Golden Weat Radio, having spent nine years with the firm.

## Gilbert Named Dir.

Of Promotion At Stiff
Lynn Gilbert has been named Director of Promotion for Stiff Records. Prior to assuming her new pmat. Gilbert headed the Samurai Independent Promotion Company on the West Coast. In her new position. she will be responsible for all aspects of promotion for the Stiff/Epic. Stiff/Calumbiaa and U.S. Stiff labels. She will be based at the label's offices in New York.

## Starr Named VP/Publishing At Virgin Music

Andrea Starr has been named Vice President of Publishing for Virgin Music and Nymph Music Most recently. Starr served as Director of Publishing for Casablanca Record and FilmWorks, having previously held the position of Director of Publishing or Shelter Records.

In her new post. Starr will be consolidating and expanding Virgin Music's North American activities as well as functioning as West Coast liaison for Virgin Records. Virgin Music's olfices are located at 1777 Orange Grove Ave., Las Angeles. CA 9(0)4t. 12131876-1522.

## Kyo Sharee Forms Own P.R. Firm

Kyo Sharee, former Press and Artist Relations Manager for Capitol Records, has announced the formation of her own public relations firm. Kyo Sharee Ent. The new company will provide public relations representation. consultation and management for music. film and television clients. Kyo Sharee Ent. is located at IH1 South Elm Drive. Suite One. Beverly Hills, CA YO212. 12131 BFs-2OKk.


## ${ }^{G_{\text {arens }}}$

I was just taking a dumpling off my plate and trowelling it into my mouth, when there before my very glasses was the stunning Candy Loving!
Candy is the knockout 25th anniversary Playmate for Hef's Playlooy magazine. She dropped by the GO column for a very specific reason... to chat about the International Disco Competition for the Anmerican Heart Association. The Playboy Clubs put it all together and gave over $\$ 75,000$ in prizes to 13 different disco couples from around the world land a lot of other places).
Candy is from Ponca City, Oklahoma, and has a body that makes Dolly Parton appear like Audrey Hepburn. Miss Loving was extremely cute the way she commented
"Garish, is that your moustache... or are you inhaling a tumbleweed?"
"No, Candy, I'nı actually hoarding shredded wheat," I retorted (having sucessfully torted earlier).

The Playboy Beauty then gave the Heart Association another nice plug, and cleverly bounced out of bounds as I did my best to give her a furtive hickey with the letters $\mathbf{R \& R}$ etched in alphabetically.
*****

Don Kelly, Wolfman Jack's manager. sent me something that he feels is the greatest thing since Richter worked for scale. It's a wild new toy called the "Superstar 30\% Guitar" and it's a solid state microprocessor that gives authentic guitar sounds with no strings. (There's a keen picture of Wolfman on
the package. 1
Last week I entertained the studio audience at the Gary Owens Building by playing some old standard Halloween songs, like "Demons Are A Ghoul's Best Friends," "In The Ghoul, Ghoul, Ghoul Of The Evening" and "You've Got A Fiend," and I do believe that I helped to weaken the moral fibre of nearly everyone around me.
*****

Mark Bernier interviewed this column for many minutes last week on WGIR in Manchester, NH. Manchester, as you may recall, is the bellwether for political candidates. If they win there, it usually portends victory in the rest of the United States.
In their early straw poll, Mark mentioned that Ray Bolger and someone named Cosnowski might be the early Presidential winners. Of course, they had only polled people wha were made of straw or who were Pollish (booing in the outer lobby only).
In the midst of the interview. WGIR news broke in with a bulletin that a local man in trouble with "Cedars Of Money" Hospital in Manchester the guy couldn't afford to pay for an appendectomy that he had three weeks ago, so they plan on making him the first man in history to have his appendix put back in!

## altantic sets promotions: ahmet ertecun

 NamED Chairman /CEO - Nesuni Etregun, Jerry Wexier Vice-Charman; Jerv creenberg President; Henry Allen, dave Cliew sr. Vp's. ExxTrs WMAK NASHVILLE - John Leader remans
as Asst PO as Asst. PD, Don Benson named Research Director DON DEMPSEEV NAMED VP / MERCCANDISING AT Columbia - Formery soutneastern promotion orector


## E. NUMBER ONE FIVE Years Aco: "You Ain't seen Nothin' Yet" - вто (Mercury)

## ABC Back On Top In Ratings Race

After CBS's first ratings victory of the current season, ABC regalned the top spot for the week ending November 4. The winning average rating score was 21.3, with CBS in second at 18.8 and NBC bringing up the rear with a 16.5 . Although some doubled the ratings bite of "Jaws" after frequent cable exposure and rereleases of the film, the redoubtable shark cruised in at number one for the week with a whopper of a rating $(39.0)$ in its ABC broadcast. ABC also took second place with a solid "Three's Company" performance, but CBS held on to six of the next nine slots. ABC dominated the 12.20 positions while NBC managed just one show in the top 20

Following ABC's winning duo, the remainder of the top ten went like this: 3) "60 Minutes" (CBS) 4) "MASH" (CBS) 5) "Dallas" (CBS) 6) a tie between NBC's "Little House On The Prairie" and "Mork \& Mindy" (ABC) 8) "Taxi" (ABC) 9) "WKRP In Cincinnati" (CBS), a good week for TV's own mythical radio station, and 10) "Dukes Of Hazzard" (CBS)

The next ten began with CBS's "Archie's Place," still locked in lis ferocious struggle with "Mork \& Mindy," losing by 1.3 ratings points this week. Next were 12) "Barney Miller" (ABC) 13) "Benson" (ABC) 14) "Angle" (ABC) 15) "One Day At A Time" (CBS) 16) "Laverne \& Shirley" (ABC), a far cry from its top three glory days 17) "Alice" (CBS) 18) a tie between ABC's new "Hart To Hart" and "Love Boat," and 20) "Lou Grant" (CBS).

The "Jaws" presentation marked the opening of a frantic network "stunting" period, in which a number of top movies, specials, and extended episodes of series will be plugged into the regular schedule during the November sweeps, which measure relative strength in individual TV markets. These "stunted" specials include ABC's "Birth Of The Beatles" (11-23), the Bee Gees' first special (11-21, NBC). "Kenny Rogers And The American Cowboy" (11-28, CBS) and a "Tribute To Mother Maybelle Carter" (11-28, CBS), and "Playboy Roller-Oisco Pajama Party," which covers a lot of bases on ABC ( 11 -23). Specials related to matters other than music include movies like "The Omen," "Silver Streak," "A Bridge Too Far," and "Oh God." Additional artist appearances on forthcoming TV programs include Melissa Manchester, Teddy Pendergass, the Village People, Dlonne Warwick, and Sister Sledge on Bob Hope's Nov. 19 NBC special; and the Commodores (hosting), Abba, Frankle Valli, and Captain \& Tennille, and Destination on "Midnight Special'" Nov. 9

## TVDDEDODPR

RCA PACTS 75 PARAMOUNT PICS: Paramount Pictures has licensed 75 of lis feature fllms to RCA's "Selectavision" videodlsc system. Under the terms of the agreement, Paramount will supply RCA with an adincluded in the 75 -film package are: "Grease" ""Satinal programming for the videodlscs. Among the titles included in the 75 -film package are: "Grease," "Saturday Night Fever," both "Godfather" films, "Chinatown," "Sunset Boulevard" and "Shane". . . NO DECLINE IN VCR PRICES FOR 1980: Although It's virtually impossible to predict what VCR prices will be by this time next year, consumers should not delude themselves Into thinking VCR prices will drop substantlally as was the case with pocket calculators and CB radios. Unlike calculators, whose "chips"' are relatively inexpensive, VCR's consist of mechanical parts whose cost cannot be substantlally reduced . . . RCA PACTS 20 RANK PICS: In an attempt to bulld up its videodisc software catalog, Paramount has concluded a $\mathbf{2 0 - f i l m}$ Ilcensing agreement with Britian's Rank Organization. Titles Included In the Rank package are: "Hamlet," "Odd Man Out," "39 Steps'" and "Oliver Twist," all In their original versions.. NETWORKS GEAR UP FOR HOME VIDEO PRODUCTION: Both ABC Television and CBS.TV have created home video production divislons, with CBS to be assisted by veteran TV producer Norman Lear. NBC Television, being a subsidiary of RCA, is expected to have something in the home video works as well.

## ERR WAVES



BY BOBBY OCEAN

‥ ANO I KNOW THAT JOHNNY DD A SHOW THE
OTHER NIGTT WMH A OTHER NIGHT WTH A MRZMOSET ON HIS HEAD! BOT COME ON, MAN..WE'RE BKGTIME PRO JOCKS...


# In The Midst Of <br> A Superstar Album Season, A New Star Has Emerged 

 STEVEFORBERT

The New Hit Single

## "ROMEO'S TUNE"

From His Highly Successful Second Album JACKRABBIT SLIM
(RADIO \& RECORDS ALBUM AIRPLAY/40 $36-23$ )


On Nemperor Records Distributed By CBS Associated Labels

## ADD her record to

 MULTIPLY your numbers

## "You're Gonna Get What's Coming"

 BONNIE RAITTWTIC-FM 32-25
KNOW add
Z98 add
WRJZ add

KCPX add
WIGY deb 21
WAUG add
KRLC on
KASH add

Produced by Peter Asher
Engineered by Val Garay

on Warner Brothers Records

## Brad Messer's <br> Rip "N' Read



## Too Bad About John Feezle

There had alway been momething a little finhy about John Fievele, and now that he had dimeppreared peopple are sharines torien about his atrange carever and how merewed up be wan from the very beginning
lle never really meemed to ket a graup on managing perople and gelling the very mont frum antaff and atation. for ome
 Manager, the big oppsortunity to create a reputation on which to build increasing muccemo, but we sumperted even then heid

Al one of hin firat maff neevtingn Feezzle appeared whex-ked when the I'rokram IDirector sugeented a cume-building pror motion that had a koxsl chance of stronkly influencing the ratinga. "That's not why we're here," he anid firmly but arnily. The reamon thim station exists in to serve this conmunity . . . to do what we can to influence evente so people here have better and noore fulfiling liven. I don't care much abrot ratings. I care whether we help get things happening and help,
our neighbora!.

The PI
The PII, nu fexol, kuew Ferezle was terminally mupid. First chance he got, he akipped to a growing bmodenting chain where they knew the value of hype and flaulh, and texlay that fellow is widely admired and very, very nucornaful.

Feeale got lucky, though no one could undersuand how, beceause when the third brok came out the non-hype. hard working litlle mation was in firat place even though its promotioos had been the quiet, productive kind rather than the razzledazzle variety.

If he had applied himuelf to the job at hand, only God knowa how much faster and bigger the station would have progressed, but dunib Feezle - on his 30th birthday - proved akain how unsuited he was by announcing wome of the budget would be spent on improvink working conditions and atation equipment, rather than on audience remearch "You people deserve it." Ferezle announcred to staflera as the remodelern and installers began arriving "because reavenarch. "You peopla
 with fewer pains. I'm plowing the money back into your and the station but to help this town molve its problems and grow

Atter fiezzle found his next job
never caught on. The News Director would very carefully word their room. There were even sound effects to use, and everything they weere on the scene when really they were just in the next times the number of reportery. Feezle even blew that opponithity ". Weeded to create the Ifalsel image of having three or four want thoughtully balanced reporting oven blew that opportunity. "We don't want generated controversy or illuaion. We juat want thoughtully balanced reporting of facts, about people and events that have some real importance here," said John,
"and when we've made mistakes we'll "and when we've made mistakes we'll correct them on the air quickly.

The News Director who walked out is now famous for his thit
series on "UFO's, the Bermuda Triangle, and Hollywous for his thirty-necond "mini-docunsentaries" and award-winning initially as half-minute pieces but, as we all and Hollywood Starlets Who May Be Gay. " a neriea that wemt into ayndication

Feezle's spoted career is fairly well know now, has been expanded to 4.5 -seconds plus harter spots,
years I've completely lost track of him. No one I ask mistan es are frequently discunsed at conventions, but these pant fewth
Do you know where he is? I know ane I ask can tell me where John Feezle in working now, or even if he atill in someone like him.

MONDAY NOVEMBER 12: Neil Young was born 34 years ago in Toronto 119451. A helf-century ago the infant who would grow up to be an actress, then a real-life princess, was born in Philadelphia 11929). Grace Kelly is 50 today. Charles Manson observes his 45 th, still on death row in California for what werr known as the Sharen Tate Mur ders. Donald Johnson of A Taste Of Honey turns 31.

Now, kickers, how about a little help here? I've searched and I've searched, but nuwhere can I find a list of Country artists and the days they were borned. come back

TUESDAY NOVEMBER 13: Indian Summer begins. John C. Crowley III of Player is among today's birthday people. Actress Jean Selperg would have been 41.

WFDNESDA Y NOVEMBER 14: Apollo 12 was launched toward the moon one decade ago, and five daya later Conrad and Bean were walking around on it. (Four monthe earlier in 19,9 the crew of "Apollo $\| 1$ " and five days the first human footprints on the moon. 1

The man wholl become King of England. Prince Charlen Phillip Arthur George, is 31.

THRUSDAY NOVEMBER 15: Ten years ago the second mass antiwar "mobilization" put hundreds of
thousands of Americans on the streets to demonstraters ane the second mass antiwar "mobilization" put hundreds of alone there were about 400 -thousand people out TV pointedly ignoring the masaive demonstrations. 487 years ago today Christopher Columbua
bucco years ago today Christopher Columbun wrote in hin daily journal that he had observed native Americans amoking though, because in the daily journal of a later Aling on this continent. I am not so sure what those Indians were smoking. were pasaages about Indians smoking their pipes and whe was the first white man to live in Death Valley. CA. there

It was on this day in 1806, that Zebulon Pike found "relaxing backwand into periods of deep sleep."
ago today (IBG4) during the Civil War General Sheman set fire to Allant, GA that got named after him (IBCV), II5 yeara
Petula Clark is 47. Edward Asner is 50 . Drummer Devid Tanta, GA.
Senator Howard Baker hits 54.
In 17 th3 Mason and Dixon began surveying their line.

FRIDAY NOVEMBER 16: A hall-doeen years ago today Richand Nixon aikned the final okay to build the Alaska Pipeline. (The next day he made his famous "I'm not a crook" "tatement. 1973.) nikned the final okay to build the

Thankseriving is nexl Thuma made his famous "Im not a crook" statement. 1973.1
ingraphic detail just how dumb turkeys really are . . . atanding open-mouthed in the rey farma, where experts can exphain looking up to see what; falling on them.


# THE SINGLE/THE ALBUM 

PAMALA STANLEY "THIS IS HOT" EMU

## DANCEMUSIC

BRIAKZRS
pAMALA STANLEY
This Is Hot (EMI America)

 Kolallon KITT.FM, medlum atrplay WOMT, KCBS-FM, debul 40 KHYT, do
 $O N E M 1-A M E R \mid C A R E C O R D S$

## Hypoing \& Rating Distortion An Examination Of Arbitron's Role

God made little green apples. Program Direc tors get canned after bad rating books. Someone in your market is running a promotion which is either hypoing or rating distortion. Each of these three statements is accepted as fact, truths to which most would agree. In virtually every ratings survey one station accuses another of running a contest or promotion which is atypical, aimed at boosting the numbers for that station only during the relevant rating period. Terms like hypoing and rating distortion are tossed around, accusations are shouted back and forth, and often the affair ends up in the lap of Arbitron. When the ratings company doesn't take action (or does take action for that matter) it usually catches hell. Nobody loves the referee in a brouhaha like this.

Much time, emotion, and money could be saved (or used more wisely) if broadcasters had a better understanding of the central issues in the area of contest/promotion complaints. What are "hypoing" and "rating distortion?" What types of contests or activities might not fall into either of these categories? What can Arbitron do, under its current policies, and what might the firm do in the future? Let's look at these items.
How Does Arbitron Define Hypoing?
Why not grab a copy of the local ratings book (if you're a subscriber) and follow along with me on page five of the report. The Special Notices page details much of the information on which Arbitron bases its definitions and actions in the area of survey activities. Notice that there is a boxed item on page five, namely the FTC guidelines on hypoing. Arbitron includes this notice to alert users of the report that some stations might be conducting survey activity designed to "increase audiences artifically during the rating period." As Gomer Pyle used to say, "Surprise, Surprise!"

The FTC definition of hypoing, accepted and reprinted by Arbitron, is that stations should not, during a survey, "engage in activities, for example a special contest, or otherwise varying ... usual programming or instituting unusual advertising or other promotional efforts designed to increase audiences only during the survey period." So far, so good. But what does this really mean to you, the broadcaster? Well, one of the keys is the term "special contest." As is stated elsewhere on page five, "Arbitron will not list a contest conducted
during the survey if Arbitron has received a stateduring the survey if Arbitron has received a statement from the station (on a form provided by Arbitron as part of the pre-survey facilities form package) affirming that the contest involved was not a "special contest" but was part of the station's regular promotion activities and programs." Thus, if the station you are upset about has sent to

Arbitron an affidavit stating that the particular contest or activity was part of the regular station activity, then Arbitron feels its hands are tied. As a practical example, if your competitor is giving away $\$ 50,000$ during the sweep, but normally gives away $\$ 100$ a day in non-survey periods, the station might then say that the big giveaway was just an enhancement of their regular cash prizes and as such part of the regular station activity. Basically, as long as the station promotes throughout the year - even if the prizes are less valuable or less numerous in non-sweep times - they may state to Arbitron that what goes on during the ratings period is part of their regular campaign. If, however, a station had never given any prizes or had any contest before, then did so during a sweep, it would be difficult for them to affirm that this was part of their regular act ivity. The bottom line, though, is that as long as a station affirms on the contest affidavit that the relevant contests/ promotions are "regular," Arbitron will generally do nothing about a complaint against the station.

## Key Difference Between <br> Hypoing And Rating Distortion

As defined by Rick Aurichio, VP/GM of Arbitron Radio, there is a major difference between hypoing and rating distortion. Many broadcasters incorrectly lump the two together, but the current Arbitron way of thinking is that there is a key area of difference between the two.

## Hypoing

Hypoing involves activities designed to get listeners (potential diarykeepers) to listen longer to the station, or to get cume persons who have not previously tuned in the station to sample the sound during the sweep (in hopes of winning a prize, etc.). Theoretically, these diarykeepers would then record correctly in the diary their actual listening which may or may not have been influenced by the contest or promotional activity. At least the diarykeeper actually listened to the promoting station during the sweep.

## Rating Distortion

More subtle and potentially more dangerous than hypoing, rating distortion is aimed at getting people to record entries other than actual listening entries. Respondents may be encouraged to "write down on anything 55 times station X call letters." Since a diarykeeper could become confused and assume that anything included the diary, the station might then find itself written in 55 times in a diary (perhaps with time frames also) even though the diarykeeper may have istened to the relevant station only once (when the announcement was heard) or not at all. Thus, rating distortion can involve activities which attempt to affect the way the people record their listening without causing corresponding changes in actual listening.

Next week we'll examine the history of Arbitron's rating distortion policy, look at current rating distortion and hypoing attempts, and discuss Arbitron's role as policeman of this whole
affair.

- Jhan Hiber


We were asked this week how you can compute which are the most available audiences during certain times of the day. A key to this is plotting the demographic's shares of audience on an hour-by-hour basis.

Formula for charting demographic share is as follows:

$$
\text { hour-by-hour demographic share }=\frac{\text { Target Demo }}{\text { Total } 12+\text { audience }}
$$

For example, if you want to know how large a percentage of the audience is adults 18-34 in a daypart, just take the total estimate for that demo and divide by the $12+$ total for the relevant available in one time of the day as opposed to others, and then prouram yorget audience is more

## Week In Review

## Arbitron ${ }^{80}$ Survev Dates

R\&R has learned that the dates for the four radio surveys to be done in 1980 have been set. Beginning with the January/February 80 sweep. the dates are respectively as follows: January 17-February 13. April 10-May 7 July 10-August 6, October 16-November 12 . For the extended measurement markets, the Spring and Fall sweep dates respectively are February 28-May 21, September 4-November 26.

John Dimling Leaves Arbitron, Joins CPB Arbitron Research and Planning VP John Dimling has announced his resignation from the ratings firm to accept the position of Research Director for the Corporation for Public Broadcasting. Dimling, who formerly served as VP for Research at the NAB, joined Arbitron in March of this year. Dimling returns to D.C. to join CPB in mid-November.

## Announcements Hit Houston

First Media's new FM rocker KFMK continues company trend (started by WPGC-AM-FM in Washington, D.C.) of running, during Arbitron sweeps, on-air announcements regarding the conduct of the rating period. Station GM Charles Giddens told R\&R that announcements were aired five times daily during the current Fall sweep. Giddens stated that reason KFMK ran the announcements was "due to our concern about the quality of the Arbitron measurement."

## San Diego Commercial-Free Controversy Continued

Arbitron replies to Dex Allen of KOGO/KPRI regarding his complaint that KFMB-FM and XTRA-FM are running commercial-free during sweep and heavily promoting that fact to the public. Rick Aurichio letter tells Allen that as long as stations don't run commercial-free just during ratings periods that Arbitron will take no action against such stations. Allen reacts by scheduling " 106 hours of San Diego's best rock" which will be "in the strictest sense not commercial-free." Music special will air during
remainder of $\mathrm{O} / \mathrm{N} \cdot 79$ sweep in remainder of $\mathrm{O} / \mathrm{N}{ }^{\prime} 79$ sweep in San Diego.
Burke Signs First Media Stations, Announces On-Air Announcement Impact Test

Burke Broadcast Research has gained the financial support of another significant radio group, First Media. Marriott's radio operations include WPGC-AM-FM in Washington, D.C., KFMK in Houston; and WZGC in Atlanta. First Media has long been an Arbitron critic and was one of the pioneers in running on-air survey announcements.
On a related note, Burke executive Lew Alpert tells R\&R that BBR will attempt to get a handle on the impact of diary announcements run during Burke surveys. While the announcements generally are aimed at Arbitron's surveys. such surveys are included in the longer
time frame of the 12 .week Bur time frame of the 12-week Burke sweeps. Al-
pert states that after the release of the Fall pert states that after the release of the Fall
79
report for Washington '79 report for Washington. D.C., Burke will
issue special reports showing audience estimates for the period when the announcements were run as compared to estimates for the dates not affected by the messages. Washing. ton was selected as the market to examine in light of its being a hotbed of on-air announce-
ment activity.


# Burning Out On Research 

Now that we have completed the series on how to design and implement a market research project, there are a few interesting ideas pertaining to research and marketing that I think warrant some comment here.

Perhaps foremost among these ideas is the September 20 column on burnouts by John Leader. In that column, John talked with some leading PD's around the country to determine how they researched burnouts. As might be expected, there were a variety of sources of information cited:

## 1. Call-out research <br> 2. Request line comments <br> 3. Record store sales <br> 4. Competitors' playlists

5. Subjective judgment

0bviously, each of these sources of information makes a unique contribution to the decision as to what rotation a record should be in, but the really important point is that these successful PD's were all using multiple inputs, rather than relying on a single source of information. It is much easier to be misled and make poor playlist decisions where you are relying on only one input of unknown quality.

Let's briefly review the relative strengths and weaknesses of each of the sources of information listed above and see how they might complement each other in a total music research system.

## Call-Out Research

Call-out research, if conducted properly via representative sampling procedures and adequate interviewer controls, is the single best method for determining listener music preferences at a given point in time. Of course, there are a number of alternative approaches to doing call-out research (e.g., some stations play songs down-the-line; others do not), and the quality of this information will vary, depending upon exactly how the research is conducted.

## Request Line Comments

Many stations use call-in requests as a means of gauging a record's popularity. The most serious problem with this procedure is that request line callers are probably not at all representative of the total listener population. Nor do you have any real way of determining how representative they are. Even if they were to match the total audience demographically. there are still unanswered questions as to how well they match on music preferences, the big item of interest.

The potential value of request line callers is that they may be "leading indicators" of the music preferences for the total market. That is, perhaps, the more "active" listeners that are motivated to call in requests have the same basic music preferences as your general listenership; they just get there a little faster. If this is true, then you could use the call-in requests as a measure which could bump a record up a notch in the rotation from what call-out research would suggest.
f you do both call-out and request line research, you can check the above suggestion by keeping careful track of both requests and your call-out results. If requesters are really "leading indicators," then a pattern should emerge wherein a heavily requested song one week emerges as a strongly preferred tune from the call-out results the next week (or the week after next). You can check this out on your own research data to see if it works in your market. If the leading indicator role of requests is supported by your analysis, then you may wish to systematize the procedure for handling call-in requests such that you get even more information from those folks when they call. Ask them what other songs they really like right now, which ones they're growing tired of, etc. If they are really leading the market, then picking their brains is very useful input to the optimal playlist.
"The really important point is that these successful PD's were all using multiple inputs, rather than relying on a single source of information. It is much easier to be misled and make poor playlist decisions when you are relying on only one input of unknown quality."

The potential strength of call-out research is that it represents all audience segments current listeners, non-listeners, "actives" and "passive," "loyal listeners" and "button-pushers." Thus, call-out should give you a very unbiased "snapshot" of the total market. Of course, you would rather have a "movie" than a "snapshot" of the market in a dynamic industry like radio. Listener tastes change very rapidly, and last week's snapshot may be painfully outdated as an input to this week's playlist. Nevertheless, no other source of music information offers as complete a picture of the total market, so callout research is a valuable input.

What if your results show requests to be "lagging indicators?" That is, what if requests peak for a song a week or two after it shows up strong in the call-out research? That would tell you that requests aren't very useful as a way of keeping ahead of the audience. By relying too heavily on requests in that case, you may be keeping a record in a high rotation slot too long. This is because the request folks are actually laggards, and the bulk of the market has already headed off in search of new listening experiences. Thus, determining the exact role and relationship of requests to call-out research is an important step in assessing its plavlist usefulness.

## Record Store Sales

have previously addressed the problems associated with the use of record store sales as inputs to playlists (see the 9-14-79 issue of R\&R). Care must be taken in selecting a representative sample of stores as well as in verifying the accuracy of their reporting. More fundamentally, record executives believe that radio airplay leads to store sales, so to use sales to determine airplay is a little circular (but then, so are records!).

It would appear that the value of sales data would be much the same as request line data. If you can determine that sales are a leading indicator of overall market preferences, then they may be a very useful input. Listeners who buy records (there still are some, right?) may be the same ones who call in requests, or they may not. The key point is to what extent their preferences reflect the preferences of the bulk of the audience, and the relative timing of sales peaks and popularity peaks among the total audience. Nail these two factors down, and you will have a better feel for how useful sales data are to playlist decisions.

## Competitors' Playlists

The issue of audience overlap is of obvious importance to the playlist decision. If overexposure to a record is the key factor in causing burnout, then you can't be comfortable with the assumption that your station is the only one where your audience hears a song.

Again, the key point is how total airplay by all stations in the market relates to a song's popularity. By monitoring competitors' playlists and keeping track of the total number of times a song is played in a given week, you can determine the total potential exposure. Track that total exposure against your call-out research results to determine how quickly airplay concentration causes burnout. A leading indicator relationship would seem reasonable, with a heavy concentration of airplay in Week 1 leading to a decrease in popularity in Week 2. But that is just an assumption on my part which you need to check out.

## Subjective Judgment

There is always the need for a good PD's subjective assessment of what to play. Of course, judgment is sometimes fallible, which is why we do research in the first place - to supplement subjective impressions of the marketplace. The other four inputs above can be very useful in helping the PD to form his or her subjective judgments, but they must be used with care.

It is my belief that a well designed call-out research system is the best way to find out what your audience really likes at any point in time. Therefore, call-out results should be used as a baseline against which to judge the relative merits of requests, store sales, and competing playlists in your market. If these other inputs can be shown to have strong "leading indicator" relationships to a record's audience popularity, then you may be able to build a very dynamic and innovative playlist which also enjoys large audience acceptance.


## SOMETHING VERY UNUSUAL is GOING ON AT TOP-40 STATIONS EvERYWHERE.

## TTS TIE NEW HT FROM



## ALREADY ON AT: <br> WNOE on <br> WJDX add 21 <br> KJOY add <br> ETLE 17-14

FBOM ONE OF THE HOTTEST SELLDIG NEW ALBUMS, PRDNCE.

PRODUCED BY PRINCE ON WARNER BROS. RECORDS



## STREET TALK

Look for WNBC/New York programmer Bob Pittman to announce his resignation and move to TV! Bob will take over as Vice President of Pay Programming at Warner Cable Television in a few weeks. Look out, Freddy Silverman!

What was Gary Taylor, Editor of the Gavin Report, doing on K101/San Francisco last week? As part of a salute to the 50 's \& $600^{\circ}$ s, Gary agreed to do afternoon drive on the station and when our Northern California Street Talk reporter caught Gary's act he was singing along with "Mr. Bass Man" by Johnny Cymbal. Nuff said.

Speaking of getting back into radio . . . we hear that the immortal Ron Jacobs will be back on the air in a very big way very soon. More on that story later.

Will Front Line Management sign two dynamic superstars who currently have careers going in TV, movies and records? One does a great Jimmy Carter and other scarfs food like an animal.

And while we're on the subject of President Carter . . . KULF/Houston PM-drive jock (late of KRBE/Houston) Kenny Miles has recorded a song called "Tighten Up," which features Miles doing his regionally well-known impersonation of Jimmy. The tune is complete with background singers who keep advising "the Pres" to "tighten up." At the song's end, things get a little out of control and the Chief Executive fires the singers and all the musicians.

Jeff Alan has resigned as VP of Marketing for Watermark to form his own marketing and consultation firm for both radio and television. Jeff has agreed to remain on staff at Watermark as a consultant for one year.

## KILT Is Ready For The 80's

In a mid-book move that certainly starled the competition KILT/Houston aired a 12 minute "promo" Monday (11/5) at 7:30am and again at $3: 30 \mathrm{pm}$ which outlined how the station was "ready for the 80 's." The promo basically outlined several key changes at KILT, the most dramatic of which was the recreation of a late evening talk show to be hosted by former afternoon drive personality Beau Weaver. The 10 pm -lam talk show was last done very successfully on KILT in the late sixties when it was anchored by Alex Bennett. Weaver gives up his PM-drive show to Christopher Haze (moving from Z97/Ft. Worth) and Beau's MD duties go to Tommy Kramer, who returns to Texas radio after a brief stint in Shreveport watching "Andy Griffith Show" reruns to do KILT's 10am-12noon shift.

Incidently, as a follow-up to a former story, KILT's newly-formed Hudson \& Harrigan are Joe Sasso (from KAUM/ Houston) and Fred Kennedy (KILT's former Production Director) respectively. The old Hudson \& Harrigan have not yet officially resurfaced, although Street Talk is strong that they will be back on the air in Houston soon. KILT's mid-book announcement only reinforces the belief that Houston is one highly competitive market!

## KMPC Rumors - Half True

There have been a lot of rumblings lately that KMPC/Los Angeles personalities Wink Martindale and Geoff Edwards would be exiting the station. The staff would then be stretched to 4-hour shifts to cover the missing duo. PD Jim Davis described the rumors as "half true and half false."

Which half is which? Davis says that KMPC and Martindale have reached "a mutual agreement to part company on December 1st." Apparently the parting was partially created by the increased demands in Wink's TV-taping schedule the hosts a pair of game shows).

As far as Edwards goes (or doesn't gol Davis said, "that's pure speculation."

Can it be true that Cleveland, Ohio is having a city-wide problem recruiting jocks and programmers? I mean, who wouldn't want to spend winter in Cleveland? Okay, okay, put your hands down.


DO YOU THINK I'M COHO - While in Chicago filming his "Blues Brothers" movie, John Belushi dropped in on WLUP morning man Steve Dahl. The two traded one-liners on Steve's "Breakfast Club" and Steve promised not to sing if John wouldn't. We're not really sure if Belushi consumed mass quantities of "Coho Cola" or not.

Congrats to DC101/Washington PD Dave Brown and his wife Anne on the occasion of the birth of their first child, Kristin Maureen, last weekend.

Terrence McKeever does a fast return to Memphis, exiting KHJ/Los Angeles, where he had been doing morning news for former WHBQ/ Memphis partner Rick Dees. But instead of returning to WHBQ. McKeever will take over the morning news slot at FM100/Memphis.

Century Broadcasting VP Shelly Grafman was in the hospital in St. Louis last week after experiencing chest pains. Numerous tests later Grafman was released; he will take a week off to relax before returning to work.

CKLW/Detroit celebrated the first anniversary of Dick Purtan in mornings last week. airing the "Best of Dick Purtan Show." The best-of bits that aired November lst were a collection of funnies broadcast during Dick's first 12 months at the station. Amazingly enough. so many of Purtan's listeners took out classified ads in the Detroit Free Press wishing him a happy anniversary, they filled half-a-page!

## HE MAY NOT LOOK LKKE A LECEND. . .

But as the founding member of Buffalo Springfield, Poco, and the Souther, Hillman, and Furay Band, RICHIE FURAY is one of the most influential forces behind the sound of the seventies. And as a solo artist with three albums to his credit, Richie has already started defining the music of the eighties.

THE SINGLE
"| STILL HAVE DREAMS" RICHIE FURAY

FROM THE ALBUM
RICHIE FURAY ISTILL HAVE DREAMS



## John Leader

## Top 40 Evolution

The proliferaton of radio signals within the major and secondary markets of America has caused the strict definitions of various radio formats to change. It happened to traditional MOR radio as Pup/Adult evolved. It happened to AOR radio with new soft AOR and hard AOR formats taking root. But now that it's happening to Top 40 radio, people on both sides of the radio and record industries are confused. As the traditional Top 40 format boundaries become harder to define, all of us have to make an adjustment.

## Why The Change?

Top 40 is changing for the very same reason that brought change to the other formats: the audience is changing. Times are much different now than they were in the sixties and people (listeners) are subject to those changes.

Generalized radio formats of the sixties (MOR. Top 40, etc.) have found their audience shares steadily slipping, as the more specialized formats (AOR. News, Beautiful Music) took hold. With multiple stations catering to a specific segment of the audience, listeners found their needs being served more directly by those specialized stations. More and more stations had a salable piece of the audience pie, and the once formidable generalized giants were no longer dominant.

## Top 40 Grows Up

The evolution of Top 40 is moving toward adults. The population of America is getting older and the $25-34$ age group is now the largest segment in most cities. The old Top 40 target audience of 12 -plus is becoming less and less profitable for two reasons: controlling that generalized audience is difficult in the face of specialized competitive formats, and national advertising dollars are much more likely to go to a station with a strong 18-34 profile.

The Top 40 giants of yesterday were the 12-plus champs, but that 12 -plus dominance had its price . . a a price some of the late-to-change Top 40's are now paying. That 12-plus dominance usually included large amounts of teens and children, a demographic no longer in demand by advertisers. Our generation, the postwar baby boom, is now today's young adults, and our numbers far outweigh the current teen population. America is getting older. The people who buy radio advertising know it and those who program successful radio stations know it too.

Some Top 40's have gotten softer, others have gotten harder, but the demographic target is generally the same and that's really where the misunderstanding lies. There are now Top 40 stations that don't want to play Foreigner records, but there are also Top 40's that don't want to play Barry Manilow songs.

## Ultimate Dayparting

What is happening in the evolution of Top 40 can best be thought of as the ultimate dayparting situation. The old Top 40 dayparting kept the hard rock records out of mornings and middays and the syrupy ballads away from afternoons and nights. But now Top 40 stations, as they evolve, are targeting their programming to specific segments of the population all day long. The audience has become more segmented and radio is programming to that reality.

There are people within the 18-34 age group that love Barry Manilow and there are people that love Foreigner. Research has told smart programmers that these two groups of 18-34's exhibit differences in areas other than just music preference. They dress differently. consume differently, and they live differently. As Top 40 radio splinters off, seeking these two groups of music listeners, stations are being programmed differently than they were in Top 40's dominant heyday.

## What About Mass Appeal?

We are coming rapidiy to a point where less and less music will be truly mass appeal. By mass appeal I refer to the kind of music that cuts across multiple format barriers or applies universally to all modifications of Top 40. That reality is almost certainly a contributing factor in 1979's record sales slump.

When alburns or singles come along that are really mass appeal, they sell in huge numbers. They sell a lot because they get a lot of airplay. It's that simple. I can't recall one multimillion selling record in the past decade that didn't have massive airplay.

## You Can't Fight It

So, perhaps the point of this discussion is that as Top 40 radio evolves it's not something to fear or fight . . . it's something to recognize and understand. Format adjustments toward both ends of the Top 40 spectrum are being tried all across the country and the reason is very simple: survival. Market segmentation has forced the once broad-based Top 40's to specialize. Understanding why that is happening makes it much less of a problem, if in fact you ever thought of it as a problem. Top 40 radio is changing the way it programs music, and record companies have to change too. It's undeniable that radio and records have a symbiotic relationship. Radio needs the record industry to produce and release music its audience will enjoy hearing, and the record industry needs radio to expose that music. That's why it's so critical that both sides of the twin industries continue to evolve together!

As Top 40 radio makes its musical moves toward AOR or Pop/Adult or somewhere in between, the winners will not be hard to spot ... just pick up the latest ratings results and those who have successfully served their audiences will become quickly apparent. The
important thing to remember is that Top 40 radio can't afford to be the homogenized coast-to-coast sound it used to be. The smart radio programmers have seen audience segmentation and are dealing with it. The smart record companies have seen the evolution of Top 40 and instead of being confused they are enthused. Now is not the time to be a professional ostrich.

## Music Notes

What is his last name anyway? That's a question I've heard more than a few times in the last month or so and the person in question is John David Souther. Apparently there are two schools of thought on just how J.D.'s last name is properly pronounced. I checked with Front Line Management in Los Angeles (the firm that manages Souther) and they gave me the definitive pronunciation for his last name. It is pronounced "Sow-ther," which makes the first syllable sound like sow (an adult female pig). With apologies to Miss Piggy (who is in reality a sow, but it is not advised to call her such face-to-snout) and J.D., there is nothing "piggy" about Mr. Souther except the way his latest single and album have been gobbling up airplay.

Another one that's been giving jocks a small problem is the title of Abba's new single "Chiquitita." The pronunciation is no problem (just listen to the record, they pronounce it several times for you), but what does the word mean? Checking with several of our resident Spanish experts here at R\&R, the word is slang and has several meanings. However, Abba uses the term "chiquitita" in their song to mean "little one."

An interesting fact for those of us who collect such things is that Led Zeppelin's "All My Love" is the first album cut ever to make R\&R's National Airplay/30 top ten. The cut, which has not and will not be released as a single, is only the second non-single ever to hit the 30 in the six-year history of R\&R. Remember the other LP cut that hit the chart? The Bee Gees' "More Than A Woman" peaked at No. 21 on May 12, 1978.

If you're keeping track, Michael McDonald of the Doobie Brothers may just be the most exposed back-up singer of this or any year. A complete list of all the non-Doobie songs that Michael has performed on would be endless, but looking at the current crop of product that he is singing on gives you an idea of how popular he is. He's on Lauren Wood's current single "Please Don't Leave," Kenny Loggins's new one "This Is It" (which he cowrote with Loggins), and Michael plus Patrick Simmons of the Dppbies sing back-up on Elton John's current "Victim Of Love." He's also on Nicolette Larson's new album "In The Nick if he's so hot why he doesn't have a solo called "Let Me Go Love." You might be wondering if he's so hot why he doesn't have a solo album of his own . . . he patient, because it's on its way. It'll be interesting to see how many of Michael's superstar friends show up on his first album effort without the Doobies. By the way, Michael has not left the Doobies, he's just releasing a solo album for a musical change of pace.

## Bits

KSEL/Lubbock tries the impossible! You've seen raft races all over the country, right? And what do all these radio-sponsored promotions have in common? Water . . of course that may be stating the obvious, but in Lubbock there is no river. However, the city did undertake a massive 10-year plan to reclaim a canyon in Lubbock from its original life as a dump into a series of manmade lakes surrounded by parks. That project, being complete, offered KSEL an excellent site for their firstever raft race. With encouragement and much financial support from the Lubbock Parks and Recreation Department. the station launched 108 rafts in front of 4000 spectators. Thanks to the participation of the Parks Dept. KSEL's expenses were kept to a minimum, but PD Jeff King agrees with all the other PD's who have run raft races, "There is a huge potential in this type of promotion I recommend it to everyone."

"MOST" WINNERS - Twenty-seven people on e pertially-floating raft make inferesting con versation. This reft went on to win the "Most people on one reft," one of five novelty categories sponsored by KSEL/Lubbock during the First Annual Great Yollowhouse Canyon Reft Rece September 30th in Lubbock. At for right KSEL PD Juff King peddles e tippy canoe, while KSEL/News/PA Director Jene Prince gets e "quote" or two during e very
quick interview with the winners. Now thet's news getheringl

WQAM/Miami wivesers. Now thet's news getheringl
WQAM/Miami gives away gold, and that's no bull-ion! In a recent station contest called the WQAM Gold Rush jocks Ron Eric Taylor and Captain John \& Ludlo gave away two ounces of gold each day. The WQAM staff gave clues to a gold record title and artist and the 56 th caller with the right answer became the winning prospector - striking gold! As a further incentive to the contest, the station had a bank representative call in with the
current market-quote on gold's value. KPNA market-quote on gold's value.
KRNA/Iowa City kicks power up to 100,000 watts. Culminating a decade of legal action before the FCC, KRNA boosted its power to 100kw on Friday, October 26th. KRNA had spent over five years in rule-making procedures and two years in contested application procedures that were rivaled only by the marathon Boston TV decision. The station constructed a new tower, bought a new transmitter and stand-by emergency power generator Moines to Davenport and from near the Minnesota border to Missorn Iowa from Des Moines to Davenport and from near the Minnesota border to Missouri. The new signal strength has only caused one problem for KRNA; with 100 kw it has shifted slightly on the dial from 93.5 to 93.9 , but PD Robert K. Norton Jr. is confident the listeners will make the
adjustment quickly.


With Three Hot New Singles From Blue Sky Records


## Dock aron d $100^{\circ}$ 

Already One Of The Top AOR Singles In The Country

# David Johansen "Melody" 



## Dan Hartman "Relight My Fire"



## TOP-40



KITH TAKES THE CAPE - In order to welcome Count and Countess Dracula properly, KITY/San Antonio (92.9) at the station's Heunted House prome Jim Roberts und Steve Ant Stove Anderson


KOMA-TOSE RACERS - KOMA/Oklahome City personallties recently in racer.sharp form are (lir) Skip Edocal Mallbu Grand Prix track. Plctured kett.

Toronto Big Bron
scene are the station's Bob Megee Box Derby recently. Pictured on the


BACKSTAGE WITH BLACKFOOT - Atco's Blackfoot played Knoxville recently and were visited backstage Ricky Medlocke, WRJZ progremming asteve Lipscomb, Blackfoot's Jackson Spires, Greg Walker (kneeling), and lantic's Erik MacDonald, WRJZ PD Bob Kaghan, and Atco's Brother Love.

and stopped by KHJ Plctured at Che stationgs, lead singer of Arista's Sports, journeyed from Australie to LA tin, and Arista's Dana Morris.


## Bayliss

Continued Irom Page 3
promotional announcements and including him in various pleces of media promotion that we were doing about this new service that was going to come on the air, ete

We stopped looking for anybody else, we wouldn't consider anybody else We wanted to go with who was there, if they would fit. if they were so inclined.

## Short Notice

Bayliss notes that when Scarborough gave his two weeks' notice. he'd been on the air under the new format for three days. "He came in and gave current GM Stan Greenberg his resignation, which floored Stan." says Bayliss, "and then allowed in a conversation following his notice, that he was going over to the competitors at KMOX. That's when we found the nor-compete covenant letter in the file and we figured in order to protect ourselves, and because we felt that we'd been terribly fair with this fellow. that we'd attempt to invoke the exclusivity clause to prevent him from going to the competition.

However, Bayliss added, "We are at a point now where we feel we pretty much have the matter resolved. We haven't gotten down to the nitty-gritty, but we've made an offer to AFTRA to allow Ed to go to work in St. Louis, but they haven't responded yet.

In conclusion, Bayliss states. It put us in a tough position. I don't like to withhold anyone's opportunity to make his way in the business


DANIELS FLOODS JOHNSTOWN - The Charife Daniels Band recently plaved Johnstown. PA, with WCRO staffers present at tha show. Pictured (l-r) are WCRO PD Mike Farrow, MD Jack Michaels, Daniels, and air personslities Rick Kelly and Ken Williams.
 Foir and was Introduced by WCILCarbondale, IL morning man Dennis Lyla. Pictured at the fair are (1-r) Garrete Atentic's Tom Gordon, Ly/e, and WCIL Opers tions Director Tony Waitekus

## Storer

Continued from Page 3 poat as chief executive officer to Peter storer, who will also assume Vice Chairman's duties. Ter. ry Iee. formerly Executive Vice President, replaces Peter Storer as Preaident and chief operating officer for the company.
In addition. Storer Chief Financial Officer and Vice President of the Cable TV Division Amo Mueller will continue in his present post as chief financial officer while assuming the presidency of Storer's newly-titled Cable Communications Division. Meanwhile, Kenneth Bagwell, Vice President of the Television Stations Group, has been pronioted to President of that division

## LETTER

Continued from Page 3
the only way the entire produc will ever be exposed.
Ben Bartel in an article in another publication makes two ridiculous statements. He calls for an "economic boycott" by record companies of stations which insist on playing entire record albums. He also believes their service should be terminated. Well, sorry. guys, but I don't know of a radio station that is solely supported by record companies, and whose throat would they be cutting if they stopped servicing? Both industries depend and thrive on each other's success.
Radio could state in its defense not only the higher prices, but poor pressing of discs and monetary waste on poor product. Talk to the retailer about defectives. But, gee, let's not declare this to be a "vinyl Vietnam" but rather seek a peace with honor.

Steve Bridges
Op. Mgr.. KFMH/Muscatine, IA

## FCC At A Glance

Continued from Pege 4

KMJQ Punished For Not Serving
Clear Lake City
Black-formatted KMJQ/Houston has been ordered to beef up nonentertainment programming originated from its main studio in Clear Lake City, TX, its city of license.
Commissioner Joe Fogarty argued in favor of Laking away the station's license, but the full Commission granted the renewal subject to the station doing more locally produced public affairs shows. As reported in H\&H last week, KMJQ VP/GM Jim Maddox has announced he will be leaving the station.

Trouble arose when the National Black Media Coalition (NBMC) and several other groups asked the FCC to deny the station's li-
cense for failure to provide surfici ent programs for its city of lioense

FCC Refuses Priority Treatment For Women
The Commission refused to clans ify women as minorities this week. Wuensehel Broadcasting Co., own ed by more than $50 \%$ women, asked that its application for a new FM station be expedited on the grounds that its owners were a minority
After a heated discussion, the Commission denied Wuenschel's request. but instructed the Broadcast Bureau to find out how many women hold decision making positions.
"I have the feeling that a large number of women are only passive owners." said Commissioner Ab
bot Wathburn. Commissioner Anee Jones agreed, zaylng the number of women in broadcast manage ment is grously disproportionate o their numbers in the population as a whole. Chairman Churies Fer. ris initially reaisted the idea. stating. "If we do that, then people will put applications in their wive names.'

## Washbum Continues Deregulation Workshops

Commissioner Abbot Washburn will be on hand to answer quastions at the filth FCC radio deregulation workshop scheduled for Dec. 7 in Wheeling, WV. The workshop is one of a series conducted by the Consumer Affairs Office in an effort to explain how the FOC's rulemaking process worts.


TOGA A-GOGO AT KFRC - KFRC/San Francisco held a giant toge perty recently, with a special screanino of "Animal House" and cesh prizes for the best toge ensembles. Plictured displaying thair own feshionebie arie tions are (I-r) J.B. Baron. Don Sainte Johnn, Mary Coen, R/ck Shaw, and (front) Terry Nelson.


HOT WHEELS FROM WCCW - WCCW/Traverse CIty, MI geve away a hot-looking 28 thls summer, dkerlbur. ing 25,000 bumper stickers to listenars who hoped theil llicense numbers would be sported by WCCW operetives. The eventual winner, along with her prize, is pictured with PD Ciftf Cerey.




## PARALIEL ONE PLAYISTS



parallels

Parell it: Selected stations in seconctery mekketr thet are former dominant' and/or exert a significant local or regional intluence. This quallty for perallel one semus.

Purever int: Soloctod stedons in ammer mankets thet are forme dominanfe andlor oxerta significentlocalinfluence. This peralle/mey paralle/twostars.

Now. (I)Formaf dominence is based on the Mondey Sunder, 6AM 12Midnight rowl persons 12 phis shares as published by Arbitron. updeted wice anmully. These ovahuetlons akke place in Januer and Julv.
I. DENOTESFIRSTWEEKINPARALLELS 188 REPORTS




## BLONDIE

Dreaming (Chrysalis)
LP: Eat To Thi Beat


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## What Do You Say To A Monster?


"Say Hello" the new monster single from APRIL WINE From their hot AOR album HARDER...FASIER

# BREAKERS 

## SUGAR HILL GANG <br> Rapper's Delight (Sugar Hill)

$64 \%$ of our reporters are on it , added at WXAP and WRMZ. Key moves: 3-1 WZZD, 11-2 WMJX, 11-6 KIIS-FM, 13-10 WBOS, 30-22 KRLY, 1-1 WSOQ, 2-2 WDON, hot rotation WOKF, WDAI, KSFX, medium airpiay WWOM, debut 26 KHYT, debut 30 KJLA, debut 25 WCAU, debut 27 KTLK, on WKTK, WPEG, KSET. Charts at number 21 on Airplay/30. STARGARD

## Wear It Out (WB)

$61 \%$ reporting airplay, added at WXAP. Key moves: 30-12 WZZD, 22-16 WPEG, 22-16 WKTK, 32-30 WSOQ, 8-8 WCAU, 18-14 WDON, hot rotation WWOM, WRAP, medium airplay KCBS-FM, debut 39 KHYT, debut 19 WKGN, debut 18 KKCS, on WRMZ, KLAV, KJLA, KTLK, WBOS, WDMT and KSFX. Charts at number 23 on Alrplay/30.

## PAMALA STANLEY

This Is Hot (EMI America)
$58 \%$ reporting activity, 4 new adds WRAP, WWOM, WDAI and KRLY. Key moves: $\mathbf{2 4 - 2 2}$ WMAS, $38-37$ KJLA, $8-8$ KIIS-FM, $24-20$ WBOS, hot rotation KITT-FM, medium airplay WDMT, KCBS-FM, debut 40 KHYT, debut 28 KLAV, on the following stations: WXAP, KFMX, KTLK, WPEG, WOKV, KSFX. Charts at number 26 on Airplay $/ 30$.

## PRINCE

I Wanna Be Your Lover (WB)
$55 \%$ reporting airplay, 5 new adds WMJX, WDMT, WPEG, KKCS and WBLX. Key moves: 40-32 WSOQ, 14-9 KHYS, 17-14 KTLK, 14-11 KRLY, hot rotation WGCI, KCBS-FM, medium airplay WRAP, WWOM, debut 32 WZZD, debut 26 WCAU, on WXAP, WOKF. Charts at number 30 on Airplayl30.


All other new and recent releases getting substantial airplay. These are listed in order by their activity levels at our reporting stations.

KC \& THE SUNSHINE BAND "Please Don't Go" (Sunshine/TK) 45\% reporting action, added at WBOS Key moves: 10.6 KTLK, $7-6$ KJLA, 5.5 KHYS, $12-5$ WSOQ, 8.6 KHYT, 11-6 WKTK, 1.1-10 WMAS, hot rotation WOKV, medium airplay KSFX, debut 18 KIIS-FM, debut 24 WBLX, on WCAU, WXAP
FAT LARRY'S BAND "Looking For Love" (WMOT/Fantasy) 42\% of our re porters are on it, added at KHYT Key moves: 9-7 WZZD, 19-15 WPEG, hot rotation WRAP medium airplay KSFX, KITT.FM. KCBS-FM, on WXAP, WDMT, WWOM, WOKF
EARTH, WIND \& FIRE "In The Stone" (ARC/Columbia) $42 \%$ reporting airplay, added at WKTK Key moves: 36-26 KHYS, 27-24 WSOQ, 29-13 KJLA, 20-15 WMJX 40 30 KTLK. 32-24 WMAS, hot rotation KFMX, medium ainplay KSET, WDMT, on WPEG, KCBS-FM SHALAMAR "Second Time Around" (Solar/RCA) 42\% reporting activity, 7 new adds WRAP, WDAI, KLAV, WZZD, KIIS-FM, WXAP, KITT-FM Key moves: 15.9 WCAU. 19 14 WBLX, hot rotation KCBS-FM, medium airplay WWOM. debut 29 WBOS, on KJLA, KTLK SWITCH "I Call Your Name" (Gordy) 39\% reporting action, added at WPEG. Key moves: 36-23 KTLK, 17-12 WRMZ, 12.7 WBLX, 31.26 WDON, $10-10$ KHYS. 4.4 KHYT hot rotation KFMX, WDMT, debut 35 KJLA, on WMJX, KLAV
DONNA SUMMER "On The Radio" (Casablanca) 39\% of our reporters are on it, added at WMAS. KIIS-FM Key moves: 10.8 WDON. 18-11 WMJX, hot rotation WDMT medium airplay WDAI, debut 34 WZZD. debut 23 KRLY, debut 24 KHYT, debut 19 WCAU on WOKF, KSFX, KSET
PLEASURE "Glide" (Fantasy) 39\% reporting airplay, added al WMAS Key moves 18-10 WZZD, 31-28 KHYT, 26-24 WCAU, hot rotation KCBS-FM, medium airplay WRAP 18-10 WZZD, 31-28 KHYT, 26-24 WCAU, hot rotation K
debut 24 KLAV, on WWOM, WKGN, WDAI, WDON, WPEG
SLY STONE "Dance To The Music" (Epic) 39\% reporting action, added at WSOO. KJLA Key moves: 34-31 WZZD, 27-15 KLAV, 16-14 WBOS, hot rotation WWOM medium airplay WDAI, on KKCS, WXAP, KHYT, KFMX, KIIS-FM.
RUFUS \& CHAKA "Do You Love What You Feel" (MCA) 36\% reporting activ ity, added at KKCS. Key moves: $27-22$ WCAU, 43-25 KHYS, 16-9 WDON, 8-5 WBLX, 8-6 ity, added at KKCS. Key moves: 27.22 WCAU, $43-25$ KHYS, $16-9$ WDON, 8-5 WBLX, 8-6
WMAS, hot rotation KCBS-FM, medium airplay WWOM. WRAP, WGCI, debut 29 WZZD, on WMAS,
NATURE'S DIVINE "I Just Can't Control Myself" (Infinity) 36\% reporting airplay Key moves: 17-13 WDON, 21-14 KHYS, 28-25 KJLA, 13-10 WCAU, 38-26 KTLK


Pam Bellamy \& Gail Mitchell

## Promotion In Motion

> FAIRY GODSTATION: WDAI/Chicego wil broadcast three live concerts to celebrate the opening of a new local disco "Cinderella Rockefella. "The broadcasts begin November

12 with featured artists Peachos Herb followed the next two nights by Gary's Gang and Evelyn "Champagne" King respectively Also in attendance will be five couples, win-

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| :--- | :--- | :--- | :--- | :--- | :--- |

29.25 KRLY. 37-31 WSOQ, hot rotation WWOM. WDMT, medium airplay KCBS-FM, debut 28 WZZD, on KHYT
PABLO CRUISE "I Want You Tonight" (A\&M) 36\% reporting activity, 4 new adds KFMX, WSOQ, KSET and WOKV Key moves: $32-28$ WKTK, 40.32 KJLA, 21.18 WMAS hot rotation KCBS.FM, medium airplay KSFX, on KHYT. WBLX, KTLK.
FREDDIE JAMES "Hollywood" (WB) $36 \%$ of our reporters are on it, 3 new adds KKCS, WOKF, KHYT Key moves: 24-17 WPEG, 39-35 WSOQ, hot rotation WRAP debu 23 WRMZ, debut 29 KLAV, on WKGN. WXAP, WKTK, KRLY
FEVER "Pump It Up" (Fantasy) $36 \%$ of our reporters are on it, added at WDON. KKCS Key moves: 16-10 WPEG, hot rotation KCBS-FM, debut 27 KLAV, on WMJX, KJLA, KHYT WDAI, KRLY, WOKV, KTLK
RICK JAMES "Love Gun" (Gordy) 33\% reporting activity, 3 new adds KHYS, WZZD and WKGN. Key moves: 27.25 WDON, $35-34$ KHYT hot rotation WRAP, medium airplay KCBS.FM debut 16 KLAV, debut 13 KKCS, on KSET, KFMX
DON ARMANDO "Deputy Of Love" (ZE) $30 \%$ reporting activity, 3 new adds KSFX, WOKV, KHYT Key moves: 29-28 WMAS, medium airplay KITT-FM, WDAI, WWOM KCBS-FM, on WMJX, KRLY
STEPHANIE MILLS "You Can Get Over" (20th) 30\% reporting action, added KRLY and WDMT. Key moves: 28.22 WBOS, 22-20 WSOQ, hot rotation WWOM, medium airplay KCBS.FM on WOKF WDAI, KLAV
SYLVESTER "Can't Stop Dancing" (Fantasy) 30\% reporting airplay, 6 new adds WWOM. KRLY, KLAV, WDON, KSET, KIIS-FM Key moves: 34-31 WMAS, on KSFX. WDAI wBOS
VILLAGE PEOPLE "Ready For The 80's" (Casablanca) 30\% reporting airplay, added at WXAP and KJLA Key moves: 30-29 WMAS, 29-27 WZZD, on WMJX, WDMT KLAV, KRLY, KTLK, KSET
DYNASTY "I Don't Want To Be A Freak" (Solar/RCA) $27 \%$ reporting action Key moves: 21.13 WSOQ, 15.6 WZZD, 7.7 WCAU, medium airplay WGCI, WRAP, WWOM WDMT, on KHYT
BAR-KAYS "Move Your Boogie Body" (Mercury) $27 \%$ of our reporters are on it, 4 new adds WPEG, KHYS, WGCI, WKGN Key moves: $5-4$ WBLX, hot rotation KCBS-FM WRAP, debut 22 WDON, on WDMT
ASHFORD \& SIMPSON "Nobody Knows" (WB) $27 \%$ reporting airplay, 4 new adds WMAS, WDAI, KLAV, WBOS Key moves: 5.5 WDON hot rotation KCBS.FM, debut 30 WZZD, debut 24 KRLY, on KSFX.
BELL \& JAMES "Shakedown" (A\&M) $27 \%$ reporting airplay, added at WPEG and KHYS. Key moves: 30-28 KJLA, 28-22 KLAV, medium airplay KCBS-FM, on WKGN, WMJX KTLK, KSET.
ners of a recent WDAI contest promotion NEON LIGHTS: Spotlighting itself in a unique way is WBLXIMoblle, which has a lighted sign atop a local building proclaiming " 93 BLX The Beat Of The Bay." A contest centered around the sign nets lucky listeners a "six pack to disco" (6-12" records) . . SEGUES: Bob Leonard is the new morning man at WDAI/Chicago from WYSPIPhiladelphia and Dave Morey, formerly of WSAI/Cincinnatl, is the new overnight jock there . . Jeff Miller
is now doing middays at WSOQISyracuse Midday personality Bob Alou of WOKVI Cincinnati has been promoted to Assistant Music Director .. Barry Kaye is handling Gpm-midnight at WPEG/Charlotte, NC. He was most recently with KEREIDenver WMAS/Springfield has announced Jay Scott as Music Director: he was formerly of WHYN there Next week an interview feature with Chuck Kelly, Operations Manager of KSET-AM-FMIEI Paso

## Radio\&Records

## ADDS \& HOTS

| Most Added | Hottest | Most Added | Hottest | Most Added Hottest | WEST <br> Most Added <br> Hottest |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ashiord al Simpion Styx Sylvester Stevie Wonder | Stroleand/Summer Koold Tho Gang Slargard | Bar-Kays Prince | Kool a The Gand Sugar Hill Gang | Cilli Richard StroleandiSummer <br> Pablo Crulse Kool The Gang <br>  Donna Summer "Dlin" <br>  lsaec Hayes | Yvonna Elliman Streisendi Summer <br> Destlination <br> Shalamar <br>  Commodores "Still" |



## II ERGYFORAHOT

 AIBUMS AND SIIGLISSTO FUEI


## THE PICTURE PAGES

Infinity's "Escape" Artist


Following a racent Now York City showcase parformance by Infinity's Rupart Holmes, the artist was fated and greeted by a variaty of radlo and labal reps. Seen after the showcase are (l-r) 99FM Asse PD Rob Sisco. WRNW PD Gary Axalbank. WRNW MD Margaret Locicaro, WTFM MD Frank Kally, Infinity's Andrea Genls and Ron Raphael, Rupert Holmes, WPIX MD Dan Near, Infinity's Frank Horowitz, WLOB PD Eric Heckman. WFILIPhlladelphia PD Ray Quinn, Infinity's Rick Alden, labal VP Peter Gidion, and WYNY MD Jare Sullivan.

First Taste Of April Wine


Capitol's April Wine previewad their new Lp, "Harder. . . Faster," at Le Studio in Montreal racently. On hend to listen were (seated, Arl Cepital VP Rupart Perry, Capitol's Mike Diamond, and April Wine's Brian Greenway and Myles Goodwyn; (standing, Irl manager Terry Flood, group's Gany Moffet and Capitol's Deane Cameron and Bobby Colomby.

## U.A. Signs Steele



[^0]Yetnikoff UJA's Man Of The Year


CBS Records Group Presidant Watter Yatnikoff was honorad as Man Of The Year at a recent dinner held by the Music Industry Division of the United Jawish Appeal-Federation of Jewish Philanthropies Joint Cam. paign. Pictured at the award's prasantation are (If) Co-Chalrman In Bio gel, Dinner Chairman Morris Levy, Walter Yernikoff, Co Chairman Theodora Zavin, and Dinner Committee mamber Ph/l Kahl.

Mac Celebrates Completion Of "Tusk"


Plictured at the party celabrating the release of Flaeinood Mac's "Tusk" LP are, from laft WB's Robin Rothman and Chris Crist and group's Mick flagtwood.

## Phonogram Heats Up Behind Grill



## Quarter-Hour Maintenance Man



# TOM JOHNSTON "SAVANNAH NIGHTS" 

293 add S4Q 1412 KBEQ on KJR add WKEE add KNOW deb 35

298 add
KXX106 29-24
WSGA 20-19
95SGF 15-10
WBBQ 30-25
WSKZ 21-18

WNOX 25-22
WNAP deb 30 WBGN add Y94 on
K104 deb 39
WAA Y 12-9

WFOX 28-26
WCGQ 31-26
WANS-FM deb 33
WROV on
WKXYadd
KQWB-FM 33-27

WSPT add KBDFadd KBOZ add KOOK on KFXD deb 30 KRLC 20.17 on Warner Bros. Records


Warner Bros. Racords rock group Van Helan recently colabrated thair raceiving platinum recard awards for both of thair Ted Templaman-produced albums, "Van Helan" and "Van Halen III" Photo'd at the fate are ftop row, Ir) group's manager Noal Monk, Warnar Bros. Racords Presidant and Board Chairman Mo Ostin, group's Eddie Van Halen, WB VP Carl Scott group's David Roth, WB VP Russ Thyret and labal's Benita Brazier, lbottom row, (r) group members Mike Anthony and Alax Van Halen, WB VP and producer Templeman, WB VP's Lou Dennis end Clyde Bekkemo, lebel's Ted Cohen and WB VP Tom Ruffino.

RCA Execs Hear Starship's Enterprise


RCA axacutivas wers afforded a world pramiere playback of Jafferson Starship's new album, "Fraedom At Point Zero." To commemorate the occasion, the Starship and thair manager Bill Thompson ware presented plaques. Pictured are (l-r) RCA VP's John Betancourt and Mal llberman, Thompson, RCA VP Don Burkhimer,
RCA's Don Wardell, and RCA VP Bob Fead.

Disco DJ's Have Atlantic Artist Cerrone-ded


While in New Vork City recently, Atlantic recording artist Cerrone wes feted with e perty thrown by the for The Record disco pool. Pictured pooling their talerits are, from left A tlentic's Roxy Myzel; Cerrone; 12 West DJ Alan Dodd; Flamingo. Paredlse Gerege and the Ring DJ Richie Rivara; an unidentified guest and Studlo 54 DJ Ray
Thode.

Gayle Blows Into Now York


Columbia's Crystal Gayle recently performed at tha Bortom Line in New York and was greated backstage by labal execs. Saan are (l-r) CBS Rec. ords VP Rick Blackburn, Crvstal Geyla, CBS VP Tom McGuiness, CBS Sr. VP Paul Smith, and CBS VP Frank Moonay.

## Shirts Wear Well With Klein



Capitol Record rock group the Shirts appearad recently on "The Robert Klain Hour," a D.I.R.-syndiceted radio program that originates from Now Yark. Pictured ere Robert Klein (left) while interviawing Shirts lead singer Annie Golden (right).

## Manchester Meets Ladd



Arista's Malissa Manchester appeared on the Marv Griffin Show recenth whare she was joined by Charyl Ledd. Seen at the studios are (lir) Man chaster, Menchester's manager Mlcheal Llppman, and Ladd.



## Teens - Are They Worth Pursuing?

One of the biggest issues in all radio. not just Black radio, is what to do about teenaged listeners. On the one hand advertisers are generally a lot more interested in the $18-34$ demographics, where the money is, and so many radio stations are aiming their music and promotions at these older, more affluent listeners. On the other side, teens are a potential huge base of loyal listeners who will grow up and likely stick with your station.

This week I asked three black programmers their opinions on this issue. David Oliver, Station Manager at WNOO/Chattanooga, says simply. "The teenagers in Chattanooga are listening to the radio." How does he program to them? "We have a request line and we keep direct personal contact with them by visiting schools, having lunches with the kids, even going so far as hanging out with the kids. Since we're a daytimer station we have some time that we devote to the kids of the city, not just visiting them on the streets, but actually in school and also churches. I've noticed that there are a lot of teenage gospel groups. and therefore with those groups in the churches, a lot of teens will go to church. We find a lot are coming back to church, so we're there with them.

## The Opposite View

Rudy Greene. PD at KAPE/San Antonio, says flatly, "We don't program to teens. We include everybody in our type of programming, a great variety of music - blues. jazz,
'We don't program to teens. We include everybody in our type of programming.'

Rudy Greene
dancemusic, basic uptempo black music. The music becomes more current in the evenings because of the younger set that's listening, but we do nothing specifically for them. We have giveaways and play the best of uptempo music, and we find that with a good variety of music, we don't chase anybody away."

## Dangers Of Ignoring Teens

Jerry Boulding, Operations Manager at KDIA/Oakland, had some interesting general comments. I asked him if he thought there was still a significant teen audience to program to? "Yes. I do. I think there's a teen audience out there that's going to be entertained by somebody. You're looking at a critical audience, especially those teens that control radios in homes or in cars. They buy records, they go to concerts, they make up a good portion of the active audience of any radio station that's programming mainstream music."

Boulding talked about the increased emphasis on the 18-34 group. "I think that mos programmers have always been interested in programming to their reliable demographics, and the $18-34$ 's are the most salable of them all. But I think to ignore the teens and to

## "I think to ignore the teens and to program strictly

 to the adults can affect your overall listening. The difficulty is if you program strictly to the teens and you wind up losing your core of adult audience, the sales department has a problem justifying some time buys based on audience composition.Jerry Boulding
program strictly to the adults can affect your overall listening. Teens can fatten your over all shares. The difficulty is if you program strictly to the teens and you wind up losing your core of adult audience, the sales department has a problem justifying some time buys based on audience composition.

Boulding explains, "We try to look at those times when the teens would be most likely to listen for extended periods of time - obviously in the summer before school starts you have a lot of teen listeners available that are going to listen to somebody's radio station. Remember, as I mentioned earlier, teens control a lot of radio stations with parents who you're happy to have listen along until yours is the favorite station. The teens can force the adults to listen to you, and they'll find out how good you are, and you can pick up some fringe audience.


A\&M'S RUSSELL MUSCLES INTO MOTOR CITY - WCHBIDetroit air personality Deborah Devies (left) and Music Director John Arnold (center) provided A\&M recording artist Brende Devies (left) and Music Director John Arnold (center) provided A\&M recording artist Brende
Russell (right) with this striking show of togetherness, following a recent stetion visit from Russell (righ
the singer.

NEEPING UP WITH THE JONES G/IPLS - While in Los Angeles recantly, Philadelphis InterKEEPING UP WITH THE JONES GIRLS - While in Los Angeles recantly. Philadelphis inter-
national racordirig artists the Jones Girls celebrated group member Shirley Jones's birthday with a party at the Imperial Gardens restaurant. Plctured at the party are, from laft: group's Valorle Jones, KJLHILos Angeles air personality Louise Foster, group's manager McKinley Jackson, group's Shirloy and Brenda Jones, and WXRANashington. DC air personality Chuck Long.


PICKING UP POINTERS - During the grand opening of J\&R Music's new Manhatten music store, UA recording artist Noel Pointer entertained fans and customers with a series of live performances. Sean on the scene while signing between-set autographs are (back row, l.r) Capitol/EMI-A's Ira Derfler and Ray Brilli; (middlo row, l-r) Capitol/EMI-A's Core Cataffo, J\&R Music's owner Rachelle Friedman and J\&R Music store manager Gail Lichpiger Ifront row (-r) EMI-AUU's Milton Allon, WRVR.FM/Now York News Director Barbare Malmet, WRVR.FIM air personality Les Davis, Noel Pointer, and J\&R Music's Jonnifor Kolton.

## People, Places And Things

With the book in full swing, news is down to a minimum, while promotions are up to their maximum. A noteworthy human interest promotion recently took place in Boston with the cooperation of local station WILD and its listening community. The station has set up a Darryl Williams Trust Fund to raise monies for the youth who was shot by a sniper while playing in a football game. He is now paralyzed from the neck down. The station took an interest in the youth because he had also won a trip to Las Vegas from them several weeks prior. According to Assistant Program Director Butterball Jr., the station raised $\$ 8,635$ through its two-hour telethon with more money still coming in .. . Back on the West Coast. Los Angeles radio station KGFJ is celebrating the return of its old call letters by staging a "Welcome Back KGFJ" concert. Featured artists for the free concert on November 11 are Lakeside, Wayne Henderson, Bobby Lyle, Tierra and Ronnie Laws. The event is to be held at MacArthur Park with special guest stars to be announced... WLLE/ Raleigh is sponsoring a "I Listen To WLLE Where The Winners Are" contest, which listeners must say should the station happen to call them. Qualifiers will then have a chance to win one of two AM/FM component sets or AM/FM portable radios . . . WLOK/Memphis and Motown Records will be sending two lucky listeners to the Bahamas to hear Stevie Wonder perform. This is in conjunction with the release of his latest album "Secret Life Of Plants." Listeners are being asked to correctly identify three songs that have been spliced together with qualifiers winning copies of Stevie's albums. Other stations sponsoring Stevie Wonder promotions featuring the grand prize Bahama trip are KDAY/Los Angeles and WTLC/Indianapolis . . . STREET LIFE: And speaking of WTLC, that station has become an integral part of its listening community thanks to the city and its housing authority. According to assistant station manager Amos Brown, the station now has a street named after them in the Brogan Burr Trails housing complex. WTLC Circle came to fruition after the grand prize winners of the station's Clean City campaign petitioned to have the station recognized for its efforts . . . How's that for community involvement? November 9, 10 and 11 are the scheduled dates of the "Programming For The 1980 's" conference to be held at Howard University in Washington, D.C. It is co-sponsored by the University itself as well as the National Black Media Coalition, WPFW-FM/Washington, D.C. and L.M. Resources, Inc. The principal purpose of the meeting is to "define interrelationships and determine future directions" for the black community in the music and radio industries . . . Please be sure to send me all of your station's news. photos. promotional materials, etc. Remember, you don't have to be a reporter to participate. Address to: Bill Speed, Radio \& Records, 1930 Century Park West, Los Angeles. CA 90067

Janice McClain



No records qualified for Breaker status this week.


KOOL 8 THE GANG
"Ledies' Night" (DoLite) PRINCE
"I Wanna Be Your Lover" (WB) RUFUS \& CHAKA
"Do You Love What You Feel" (MCA FUNKADELIC
"Knee Deep" (WB) BAR-KAYS
"Move Your Boogie Body" (Mercury) COMMODORES "Still" (Motown) SUGAR HILL GANG "Rapper's Dellight" (Sugar Hill) PLEASURE
"Glide"' (Fantasy) ISAAC HAYES
"Don't Let Go"' (Polydor)
SMOKEY ROBINSON
"Cruisin' " (Tamla)
STEVIE WONDER
"Send One Your Love"' (Tama) NATURE'S DIVINE

## 'I Just Can't Control Myself" (Infinity)

MICHAEL JACKSON
"Rock With You" (Epic)
CLIMBERS
Following are listed in order of their alrplay actlvity.
SWITCH "I Call Your Name" (Gordy) 45\% of all reporters are on it. Added in the East at WILD. in hot rotation at WKND, and reflacting medium airplay at WXYV and WDAS. In the South it is in hot rotation at the following stations: WJMI, WOWI, KAPE, WANT. WJJS, WLLE; in medium rotation at WHRK, and WVEE, with a new add at WAOK. In medium airplay in tha West at KDIA, KDKO and KLIP while hot at KDAY. The Midwest reflects hot airplay at WJMO. WDAO and WTLC, while madium at WKWM.
MARVIN GAYE "Ego Tripping Out" (Tamla) $38 \%$ reporting airplay. The South leads the way with activity; medium rotation at the following stations: WOWI. KAPE, WDIA WYLD, WLLE, WHRK and WVEE. Hot rotation in the East at WDAS with medium at WXYV. Madium in tha Midwest at WJMO and WDAO and hot at WCIN. Medium airplay in the West at KDIA.
RICK JAMES "Love Gun" (Gordy) 35\% reporting activity. The East reflects medium airplay at WXYV and WDAS. Meanwhile, the Midwest shows it hot at WCIN and medium at WJMO. WKWM. WTLC and WDAO. Hot in the South at WAOK with medium airplay at WPDQ. WDIA. WHRK and WVEE.
CHIC "My Forbidden Lover" (Atlantic) 35\% of stations reporting action. Medium airplay in the South at WPXI, WLLE, WVEE and WHRK with hot rotation at WOWI and WPDO. The Midwest reflects hot rotation ai WBMX and WDAO, with medium airplay at WJMO. Medium also at WKND and WXYV in the East while hot at WWRL.

## Album Airplay

Following are liated in order of their airplay activity.

> O'JAYS "Identify Yourself" (Philadelphia International) "Forever Mine"* "Sing A Happy Song" " "I Want You Here With Me
> MICHAEL JACKSON "Off The WaW"' (Epic) "Rock With You"" "Don't Stop Til You Get Enough"*"Working Day And Night"
> PUNKADELIC "Uncle Jam Werts You" (WB) "Knee-Deep""
> ASHFORD 8 SIMPSON "Stay Free" (WB) "Stay Free" "Found A Cure". "Nobody Knows":
> CHIC "Risque" (Adimntic) "My Forbidden Lover"" "Good Times"s "My Feet Keep Dancing
> COMMODORES "Midnight Magic" (Motown) "Still"*"Sail On"* "Midnight Magic
> LTD "Devotion" (ABM) "Stranger"* "Share"e
> PLEASURE "Future Now" (Fanteay) "Glide"e
> CURTIS MAYFIELD "Heartheat" (Curtom/RSO)
> KOOL \& THE GANG "Ladies' Nipht" (Den KOOL 8 THE GANG "Ladies' Night" (Do-Lite) "Ladies' Night""

SHALAMAR "Second Time Around" (Solar/RCA) 35\% of all reporters on it. Added in the Midwest at WJMO, hot at WTLC and WWW8, and medlum at WKWM. Hot in the West at KDKO, KDAY and KDIA. The South reflects medium alrplay at WJMI end WLLE. Hot at WILD and WDAS In the East and medlum at WWRL.
DAVID RUFFIN "Break My Heart" (WB) 32\% of all stations reporting activity. The South dominatos activity - hot rotation at WPXI and WLLE, medium alrplay at WVEE, WJJS, WHRK and WDIA. Hot In the Midwest at WJMO. At KDIA in the West it is in medlum airpley as well as in the East at WWIN, WILD, and WXYV.
HERB ALPERT "Rise" (A\&M) 29\% of stations are on It. Midwest leeds the way with activity; hot rotation at WBMX. WCIN and KKSS; medium airplay at WTLC and WWWS. In hot rotation in the West at KDKO and KDIA. Also hot in the South at KAPE, WPDO and WJJS.
FATBACK BAND "King Tim III" (Spring/Polydor) 29\% reporting action this woek Hot in the South at the following stations: WJMI, WPXI, WOWI, KAPE and WDIA with a medium at WLLE. Hot in the Midwest at WDAO. In the Eest it la hot at WKND and WDAS with modium alrplay at WILD.
PARLIAMENT "Party People" (Casablanca) 29\% of all reporters are on It Added in the South at WOWI, KAPE, WDIA. WLLE, WHRK and WVEE. Now in the Midwost at WTLC as well as at WWIN. WILD and WXYV in the East.
BRENDA RUSSELL "So Good, So Right' (Horizon/A\&M) 26\% of atations report ing action. Hot in the West at KDKO while medium at KDIA. Hot rotation in the Midwest at WKWM. The South reflects heavy airpley at WDIA, WYLD, WHRK and WVEE. The East shows hot airplay at WXYV and modlum at WWIN.
FOXY "RRRock" (Dash/TK) 24\% reporting activity. Hot in the East at WILD and in medium rotation at WDAS. The South reflects hot at WOWI and WYLD while medium at WJMI. Medium airplay in the West at KDKO. In the Midwest it is hot at WDAO and med-
lum at WJMO.
ASHFORD \& SIMPSON "Nobody Knows" (WB) 24\% of all stations reporting air. play. New in the Midwest at WLOU, WJMO, WKWM, WCIN and WDAO. New also in the South at WJJS with hot rotation at WAOK. Hot in the East at WWRL.
CAMEO "Sparkle" (Chocolate City) 24\% of all stations reporting action. Now in the East at WWRL. Added in the South at KAPE and WAOK with medium airplay at WJMI and WPDQ. Medium airplay also in the Midwest at WDAO. Added in the West at KDAY with a modium at KLIP.
SLAVE "Just A Touch Of Love" (Cotillion) 24\% repoŕting activity. Midwest leade the way with activity: added at WKWM, hot at WTLC, WCIN, and WDAO with medium airplay at WWWS. The South reflects medium airplay at WJMI and WLLE. A new add in the East at WWIN.
LENNY WHITE "Peanut Butter" (Elektra) 24\% of reporters on it. Added in the Midwest at KATZ, WDAO, hot at WTLC and medium at WKWM. New in the West at KDAY and new in the South at KAPE and WPXI with medium airplay at WJMI.

## NEW \& ACTIVE

DYNASTY "I Don't Want To Be A Freak" (Solar/RCA) 21\% of all reporters on it Hot rotation in the East at WILD and WDAS with a new add at WWRL. Hot in the South at WPXI. Hot in the West at KLIP. Medium airplay at WDAO in the Midwest while hot at WKWM.
EARTH, WIND \& FIRE "In The Stone" (ARC/Col) 21\% reporting action. Midwest is dominant with activity: medium airplay at WJMO, KKSS and WDAO and hot at WCIN Medium airplay in the West at KDIA. Medium airplay also in the South at WVLD with hot rotation at WOWI.

## JAZZ

HOTTEST
LONNIE LISTON SMITH. . . . . . . . . . . . . . . . . . . A Song For The Children (Columbia)
$\qquad$ BOB JAMES. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Lucky Soven (Tappan ZeelCol) Various Cuts


STAN GETZ. .............. "Toad's Place"
STAN GETZ . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Children Of The World (Columbla)


NOEL POINTER. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
BEN SIDRAN. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Verious Cuts
sTix ноореR . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . "Cordon Blou"
JEAN-LUC PONTY . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Tasto Of Passion (Atantic)
Verious Cuts

## NEW \& ACTIVE

## No records qualified for N\&A this week

EAST: WRVR/Now Yoak, NY Herschel/Prescort WHURWashington, D.C., Jesse Fax WEANBahtmore, MD, Chauncey Lewis. SOUTH: WCLN/Adanta, GA, Requave Werd. MIDWEST: WBBY/Columbus, OH, P. Norman Grant wJZ2/Detroft, MI, Dorian Paster. WEST: KADXIDenver, CO, Chuck Edwards; KRE/Berkeloy, CA. Hal Jackson; KKGOILos Angeles, CA, Monica Riordan; KJLHILoe Angeles, CA, Lawrence Tenter.


AOR Market Summary: Washington, D.C.
Three distinctly different radio stations program AOR in our nation's capital. This week we spoke with the PD's at WAVA, WIIFS, and WWDC-FM (DC 101) for their insights on AOR radio.

## DC 101: It's The Image . . . And A Lot More

Of the three stations, the traditional ratings winner has been DC 101, which has programmed AOR since 1975. Its very first jock, Dave Brown, has been the station's PD since March of 1978. DC 101 is his first PD post.

Brown credits much of DC 101's overall feel with an attitude he learned from lee Abrams, who consulted the station at its inception. "One of the things Lee stressed," Brown recalled, "was image; how the audience perceives your station as they listen. Everything you do, every song you play, every promotion, everything out of your mouth should be image-oriented. If it's not you, it will reflect on you. Just recently I heard one
"Everything you do; every song you play, every promotion, everything out of your mouth should be imageoriented."

## - DC 101 PD Dave Brown

of the Top 40 's in town come out of a Kiss record offering tickets to see the play ' Kismet. ' Now how does that relate to the average Kiss fan? Radio is like a giant jigsaw puzzle and all the pieces have to fit perfectly to make it really work."

One of the ways in which the station is particularly image-conscious is in its promotions. The station's replica 1931 Model A Ford hits the street regularly, with a station representative handing out 101 free station T-shirts at a time. Over 10,000 are in the hands of listeners.

When the station isn't giving things away, it earmarks proceeds from its promotional functions to charities. Among such functions: an annual art auction of $6^{\prime} X 6^{\prime}$ album cover paintings at a Peaches outlet; a half-time basketball match with Epic's Boston with proceeds benefitting Special Olympics; and a station birthday concert featuring Santana, Eddie Money and Sad Cafe with $\$ 1.01$ of each ticket sold going to charity. Latest in a long line of charity station promotions is a tie-in with Epic Records, which is pressing 10,000 album samplers of their artists for the station, which will sell them at $\$ 1.01$, the station matching the album's sales penny-for-penny, and donating all proceeds to Special Olympics. Of charity promotion tie-ins Brown remarked, "They're the greatest thing in the world. There's a popular misconception out there that rock ' $n$ ' roll people are uncaring and apathetic. We're out to prove that opinion wrong.

## AOR And The Political Arena

Doing AOR radio in Washington would seem to necessitate a special sensitivity to song lyrics or jock comments, since your next phone call could come from around the corner at the FCC offices. Brown offered, "I'm conscious of their presence, but I'm sure they're not listening as closely to us as I sometimes fear they are. I guess we are a bit more careful about what goes on the air here but in general don't worry much about it."

Similarly. Brown has never programmed any material or music on the station with the thought that among his listeners might be such famous folks as the first family. "Do you mean do we play more Southern rock here? Actually, we're aware of the possibility, but we don't exploit it. We are trying to reach Chip Carter for a guest DJ shift, but that hasn't been worked out yet.

Nor does DC 101's news department pay special attention to the local political arena for its stories. "We've sent reporters out to cover major protests and demonstrations that happen locally, and some of the congressional representatives may be a bit more readily available to us because we're right here. But basically our news is rock-oriented, covering the things that hit home for our listeners rather than the political stuff."

## A Remodeled WAVA Makes Waves

Brown typified his station as a bit more "conservative" in music policy than its prime AOR competitor WAVA, a station which has made tremendous ratings inroads since new
"We go on new music first and take chances. To Washington listeners we come across as a very aggressivesounding station.'

\author{

- WAVA PD Jim Herron
}

PD Jim Herron's inception early this year. The latest Mediatrend results, in fact, show WAVA to be the top-rated AOR for the first time ever, with an overall 6.0 to DC 101 's

Herron described the process of renewal and rebirth the station underwent when he took over. "First we cleaned house. With all due respect to our former employees, we just didn't have the proper talent on the air here. I brought in a number of people locally. from DC 101 and WHFSS. Second, we tightened the music library, which had been heading in a very loose direction. Basically we'd been playing too many records that did not have the image we were going after; we wanted to be an album-oriented-rock radio station."

## Aggression-(Oriented Rock

Herron has not changed one aspect of the station's music policy: that of taking chances on new music. In comparison to DC 101's conservative musical policy ("We'd rather wait two weeks and be right more often." explained Dave Brown). Herron enjoys "being ahead of the game. We go on new music first and take chances. To Washington listeners we come across as a very aggressive-sounding station."

Contributing to that sound is a thousand-cut music library from which the jocks have a fair amount of leeway in picking their music. Cuts are categorized alphabetically, and within each category the jocks have total freedom to choose their songs. "This makes it exciting both for the announcer and for the listener. The announcer can make the station sound more exciting because segues can still be done, and themes can be created."

Herron isn't afraid to let his jocks rock 24 hours a day either. "Other programmers seem to feel that people don't want to wake up to tunes like 'Whole Lotta Love.' I don't believe that. Basically this station is rock ' $n$ ' roll all day long."

This aggressive attitude carries over to the station's promotional stance as well. The station is in the middle of a ten-week bumper sticker promotion that serves dual purposes, according to Herron: "Of course they will be able to win merchandise. But we promoted the bumper stickers by telling them that by showing the sticker they were showing their support for rock ' $n$ ' roll." A segment of the sticker can also be cut off and used as a "VIP Card" entitling its owner to discounts and prize packages.

## WHFS: The Progressive Alternative

WAVA and DC 101 are 50,000 -watt powerhouses. Washington's third AOR station, WHFS, trails at 3000 watts, which PD Dave Einstein considers the station's greatest liability. "If we were a station with a lot more watts I would have to consider more mass appeal demographics. As it is, I'm going to have to live with a community radio station geared towards a local market, local advertisers and listeners.'

To counteract the physical limitation of its signal. WHFS has been programming freeform AOR for over a decade now. "We had to program something listeners couldn't hear on the 50,000 -watt stations. We have adhered to an intelligently-presented mixture that offers people an alternative to the same old stuff." The jocks have 12,000 albums to choose from, which are programmed in no particular rotations or categories. A WHFS listener is just as likely to hear jazz or even classical music as he is rock, programmed in a blend of segues. Commenting on the "time warp" feel to his station's freeform musical stance, Einstein said. "I suppose we're the brontosaurus of the Eighties. But it worked for the last decade, and as long as we can continue responding to the musical changes and are willing to live with being number two or three in the AOR marketplace because of our signal problem, we can continue."

It's a rare management that will settle for last place, but Einstein explained that the station has always been financially successful; in fact, profits have been up $10 \%$ annually for the past half-dozen years. "We have a core group of very local, very reactive listeners who will support our promotions and advertisers." Einstein said. "And as long as I can

## "I suppose we're the brontosaurus of the Eighties . . . We have adhered to an intelligently presented mixture that offers people an alternative to the same old stuff."

## - WHFS PD Dave Einstein

continue to show our advertisers that we have such a reactive audience, I don't think we have any reason to worry."

Still. Einstein is a pragmatist about his job and about radio in general. "I don't think I've ever felt really secure," he confided. "I don't think radio is a job people get into for security. We're going to present what we feel to be the best product being put out and if it doesn't click, we've done the best we can.'

As for the future of the city's three AOR's, DC 101 PD Dave Brown reflected. "It'd be nice to be the only game in town, but that's no good either. If you knew you were going to go out and win every time maybe you wouldn't be as good as you could be when there are people knocking at your door. Competition keeps us on our toes." WAVA PD Herron offered, "Probably the only way all three will survive is if all three are aggressively going in different directions." Right now that's the case in Washington, D.C., where AOR audiences are served very professionally by three fine radio stations.

## Evolution

Ted Ferguson has resigned as PD at WABX/Detroit. Bob Burch, PD for the Century chain of AOR's that includes WABX, said a new PD will be announced shortly . . Fred Levy has exited as PD at KXFM/Santa Maria. Irene Salyards is KXFM's new MD . . CFOX/Vancouver PD Roy Hennessey has exited for the PD post at CHED/Edmonton. No successor has been named... Derek Ryan has joined WMAD/Madison as MD . . Tim Woods is the new MD at WVUD/Dayton . . Former WZLD/Columbia MD Tom Spock is now Production Director and airstaffer at WSAC-FM/Ft. Knox . . . Michael D. is the new Promotion Director at CHOM-FM/ Montreal, replacing Mark Sherman who has moved into sales . . Capitol AOR Promotion person Craig Lambert has exited for a similar post with Arista's Chicago office.

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DEADLINE NOVEMBER 30th

## Joff Gellb

## AOR Celebrates Halloween

AOR stations seem to have a special affinity for Halloween. Each year at this time stations gear up for the festive occasion with a slew of special promotions and programs. and this year proved to be no exceptlon

Several stations sponsored special parties for their listeners. Probably the most elaborate was sponsored by KPRI/San Diego, which raised $\$ 15,000$ for a local mental retardation home in a costume concert/dance that featured Arista's Pop. The station awarded outrageous outfits with prize offerings including a $\$ 1000$ stereo system, a Pentax camera, and a grand prize 1979 Toyota Corolla. Point Blank played for 98 cents admission at the WQXM/Tampa Halloween get-together, while 1300 listeners joined the WAAI/ Binghamton jocks for their party which had a rock star theme and awarded albums and cash prizes to the closest look-alikes. WZZO/Allentown had four simultaneous parties with their listeners, while KOME/San Jose sent listeners with station window stickers to a free triple-bill drive in feature

While many stations sponsored parties, others sent representatives to listeners' parties for one-to-one audience contact. WRIF/Detroit air personalities chose five parties to visit based on postcard entries that had the most interesting reasons why WRIF should attend. The KAZY/Denver "Coffin Cruisers" also used postcards to determine which parties to show up at, unannounced and in costume, complete with one employee dressed as a vampire in a coffin being carried by the other station staffers.

On the air, news departments were interviewing area witches while jocks did their shows with screeching sound effects records in the background, playing sets of "appropriate" music (I heard Black Sabbath's tune of the same name for the first time in eight years on one of the L.A. stations this year). Many stations dusted off recordings of the original "War Of The Worlds" broadcast by Orson Welles, while others preferred Columbia's updated musical version released last year, which seems to be a sure bet for perennial airplay on Halloween.

All in all, if listeners were too old to be out trick-or-treating. AOR radio gave them a good excuse to act like kids again, with the sort of programs and promotions that act as reminders of how well radio can interact with its listeners when it uses imagination and creativity.


HALLOWEEN HIJIINX - KPRI/San Diego sponsored a Halloween concertcostume party featuring Arista recording group the Pop. Pictured among the partiers are KPRI air personality Bree Bushaw (fer left), PD Ernesto Gladden (second from left), various members of the band, and Arista promotional rep Randy Hock (far right).

"SEEDS" BEARS MUSICAL FRUTT - KWST/LOS Angeles climaxed six months of its home grown talent radio hour, hosted by Digby Welch, with a free outdoor concert for its listeners fearuting four of the show's bestrececeived groups. Pictured (l.r) at the festivities are Nemperor recording artist Stanley Clarke, KWST MD Pam May, concert co-producer Gary Weiss.

## Update

KBPI/Denver is searching for rock star memorabilia for a Greenpeace auction the station will be holding the last weekend in November. Contact PD Frank Cody or Asst. PD Phil Stryder at (303) 936-2313 . . AOR "breakfast club" broadcasts are a current rage. Steve Dahl receives as many as 1200 requests daily to join him for an on-air breakfast at an area theatre where his show now originates. M105/Cleveland morning person Benson does a weekly breakfast broadcast from a different location each week, inviting listeners to join


NO MORE LONELY KNIGMTS - Somewhere under that chaln mell Is Inflntty Records rep Walter Pas, who donned the medleval garb for a custom dellvery of the label's Blue Steal album to WL PX/MIIwaukee MD BobbIn Beam.
him. Also joining Benson in the mornings at M105 is Cleveland Browns player Lyle Alzado for weekly sports comments ... WIBA-FM/Madison invited alumni jocks to help celebrate their station's tenth AOR anniversary, and were swamped with tapes from all parts of the country ... WMET/Chicago and 3000 listeners watched Larry Raspberry in a station-sponsored concert. The $\$ 3.95 \mathrm{admission}$ was also good for a free station T-shirt. Those who couldn't make it to the show heard it live over WMET . . WROQ/Charlotte's homegrown talent album, "Carolina Q-Tracks," hits the streets next week... KWFM/ Tucson's Fall Jam ' 79 gathered 7000 to a show featuring three local bands plus Mike Nesmith and Point Blank. The show raised $\$ 5000$ for the March of Dimes . . KDKB/ Phoenix's "Fall Games" gathered the same two starring acts to headline a $\$ 1.93$ concert that gathered 5000 . Many of those present also won various prizes from the station, including stereo equipment and resort vacations ... WLOM/Cape Cod received an award from the Cape Cod and Islands Council on Children for the station's support of the International Year of the Child and Children's Fair ...CFOX/Vancouver presented LRB in a radio/TV simulcast concert . . . KBCO/Boulder was the scene of the "Return of Underground Radio" last weekend, when all the music and even the public service announcements hearkened back to a decade ago, when progressive rock FM radio began

FOX 101/Grand Rapids has been sponsoring post-concert private parties for its listeners. At one recent show Pablo Cruise showed up after their concert and set up their equipment for a mini-concert of three tunes for the partiers...WMMS/Cleveland presented a Solid Gold Sunday's worth of special programming. Segments spotlighted Motown, the British invasion, protest music, surfing music, East Coast rock, and one-hit wonders . . KQFM/Portland is co-sponsoring an annual racquetball tournament that gives all entrants commemorative shirts, while winners receive assorted sports gear Point Blank played free for 3000 KAZY/Denver listeners who won tickets to two private concerts by the band. Free tickets were sent to those who sent postcards to the station saying "Brock Whaley sent me." Brock is the station's new morning air personality

## Color

ROCK 'N' ROLL TRIVIA: Several stations are rewarding correct rock trivia answers with prize packages. WMMS/Cleveland is giving away a 1980 Honda Civic as a grand prize, while WTUE/Dayton will send a winning pair of listeners to the Bahamas with spending money

WEATHER REPORT: WRVR/New York, in conjunction with Columbia Records and the latest Weather Report album, is asking listeners to predict the temperature daily for a week at $8: 30$ in Central Park. Correct responses get thrown in a hopper, with a grand prize winner taking a trip for two to San Juan. Puerto Rico

THANKS A MILLION: KFIG/Fresno is offering a million dollars in deminted currency to a winning listener in a postcard entry promotion. The grand prize winner will also take a "millionaire's weekend" trip to either Las Vegas or San Francisco.

## Concerts \& Conversations

PRESENTATIONS: Love 94/Miami presented Michael Johnson for free . . . KRST/ Albuquerque presented Point Blank for $\$ 2.50 \ldots$ WCMF/Rochester presented Sinceros for $\$ 1.96$.

RADIO CONCERTS: Hall \& Oates on KAZY/Denver Dallas Hall \& Oates, Leon Russell on KMOD-FM/Tulsa.
GUEST DJ's: Cars, Joe Walsh on Wmms/Cleveland Dallas . . Sammy Hagar on KISW/Seatte.

CONVERSATIONS: Rick Derringer on WGRQ/Buffalo Ill \& Oates on KZEW

Glenn Frey on KZEW/
steve Forbert on CHOM-FM/Montreal .
John Cougar.
Cars, Bram Tchaikovsky. Toledo Brin Collins Outle Bian Auger on KTCL/FI. Conins ... Fleetwood Mac, Shoes on KAZY/Denver .. Outlaws, Molly Hatchet, John Cougar on WLPX/Milwaukee . . Gary Sandy ("WKRP") on KLOS/Los Angeles . . . Rohert Palmer, Ronnie Montrose on KLBJ/Austin . . . David Werner on WQBK/Albany . . Robert Palmer, Molly Hatchet on KATT-FM/Oklahoma City . . Kenny Loggins, Persuasions on WIQB/Ann Arbor . . Jerry Garcia on WNEW FM/New York... Shoes, Rupert Holmes, Simms Brothers on WDHA/North Jersey Hall \& Oates, Leon Russell on KMOD-FM/Tulsa .. . Dirt Band, Pages, Wet Willie. Tom Scott. Poco, Michael Nesmith on K104/Phoenix, AZ

COMING NEXT WEEK: Veteran AOR air personalities Dick Wilson and Jay Cooper of KYYS/Kansas City, offering proof that the sky's the limit for jocks who have something to say and know how to say it entertainingly, have just completed their first half-hour TV special, to be aired over Kansas City TV this Thanksgiving. Next week Dick and Jay will preview the show for us and take us behind the scenes to discuss the filming.

# BreakIntotheron Aiter 4 years of quiat, the sound of 22 Ton rings 

 loud and clear. On 10 ear-piercing originals, ona brand new labe.NONETSOT 1979158 REPORTERS



The Long Run (Asylum).
EAGLES
FLEETWOOD MAC
STYX
FOREIGNER.
R...
.. In Through The Out... (Swan Song) Cornerstone (A\&M).
Head Games (Atlantic)
Dream Police (Epic)
Damn The... (Backstreet/MCA)
Flirtin' With Disaster (Epic) .
Stormwatch (Chrysalis).
Eat To The Beat (Chrysalis).
Reggatta de Blanc (A\&M).
Marathon (Columbia).
I'm The Man (A\&M).
Boogie Motel (Bearsville/WB)
The Glow (WB)
Slow Train Coming (Columbia)
Keep The Fire (Columbia)
Eve (Arista).
Volcano (MCA)
In The Heat Of The... (Chrysalis) In The Eye Of The Storm (Arista).
Present Tense (Elektra)
"Jackrabbit Slim" (Nemperor).
X-Static (RCA)
Highway To Hell (Atlantic)
Restless Nights (Columbia)
Candy-O (Elektra)
John Cougar (Riva)
Fear Of Music (Sire) Harder...Faster (Capitoi)
Headboys (RSO)
Get The Knack (Capitol) .
Various Artists (Polydor).
In The Nick Of Time (WB).
First Offence (Polydor)
Gomm With The Wind (Stiff/Epic).
Part Of The Game (A\&M)
Rust Never Sleeps (WB/Reprise).
Everything You've... (WB).
Unleashed In The East (Columbia)

# Album cuts are listed in ordor of airplay prefersince. 

Heartache" Title "Shoes" "Tell"
"Sisters" "Sara" "Angel" The
"Fool" "All" "Evening"
"Babe" "Lights" "Never" "Time"
The "Telephone" "Rev" "Boy"
Thte "Voices" "Hell" "Tonight"
"Refuge日" "My Girl" "LThe That"
Title "Whiskey" "Over" "Boogie"
"Oil" "Move" "Orion"
"Dreaming" "Accidents" "Union"
"Botte" "Alright" "Moon"
"Wanted" "You" "Hard" "Aqua"
Title "Different" "Radio" "Kute"
"Bed" Title "Lucky"
"Coming" "Thank" "Same"
"Sorve" "Angel" "Train" "Wake"
"This" "Age" Titte "Night"
"Dogs" "Damned" "Man" "Won't"
"Fhns" Title "Sandbar" "Survive"
"Heartbreaker" "Think" "Need"
"Miracle" "Blueswater" "Gone"
"Night" "Late" "Now" "Miss"
"Romeo's" "Oil" "Complications"
"Wait" "Intravino"" "Be Bop
Thte "Girls" "Walk" "Touch"
"Room" "Go" "Trouble"
Go" "Do" Title
"Noed" "Think"
"Life" "Mind" "Heaven" "Drugs"
"Hello" "Rock"
"Shape" "Stone"
"Good" "Sharona" "Tara"
5:15" "Faces" "Sea"
Title "Let" "Daddy" "Rio" NEW
"Water" "Walk" "Jaalousy" ENTRY
"Hold" "Hooked"
"Want" Title "Givin'" "Tears"
"Blue" "Finger" "Sail" "Pocahontas"
"Savannah" "River" "Outlaw"
"Diamonds"

In the heated bettle for the top alrplay spot, AOR's voted the EACLES in for a fourth consecuttve term MAC nearly matched total reports with Eagles but lost in hot reports. ZEP and STYX held rock ateady and could provide a heated match for third place noxt week. FOR EFGNER Inched up with renewed airplay interest generated by a new single release. PETTY jumped into top ten in his second waek of chart activity as adds converted into higher airplay rotations. POLICE arrested several airplay spaces while RATT and LOcGiNS inched up. BUF FETT maintained as BENA TAR took a nice jump up. sHOES rehoeled and resurged as FORBERT jumpd. H\&O were up, BON OFF and COUGAR resurgod, and WINE continued its steady airplay climb. HEADBOYS and NICO. LETTE moved up. IN MATES and CRUISE were the week's sole debuts, while JOHNSTON held his own. HEAD EAST
came significantly close o charting this week.

The Album Airplay/40 chart re presents activity based on a corn-
bination of add medium and hot reports. Artists' chart numbers are displayed over a four-week period. The artists in italics registered the most rapid gains in airplay for the week. Album cuts listed in bold type.


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THE


ONE

THE
NEW BOB WELCH ALBUM

NO ALBUMS QUALIFIED
FOR AOR BREAKER
level of station activity on any given week.
STATUS THIS WEEK.
Nreatest


## JAZZ ON AER

JEAN-LUC PONTY ..... Tasta OP Pession (Atlantic) BRAND X . . . . . . . . . . . . . . . . . . . . . "Boach G/II" Title WEATHER REPORT ................ "Rhesus "Waves" 8:30 (ARCIColumbia) "Birdland" "Brown Straer CRUSADERS. . . . . . . . . . . . . . . Street LIto (MCA) 8. JAMESIE. KLUGH One On IT Trie Rodeo …… ................... "Mari" "Love Lips"
. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .World
THile BOB JAMES . . . . . . . . Lucky Seven (Tbppan Zee/Col) JEFF LORBER FUSION . . . . . . . . Woter Sign (Arlsta) ... . . . . . .Toad's Place" Tirle 10 STIX HOOPER . . . . . . . . . . . The World Within (MCA)

## REGIONAL AOR ACTIVITY

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| MEDIUM <br> BONNIE RAITT |  |
| :---: | :---: |
| The Glow (WB) |  |
| SANTANA |  |
| Marathon IColu | 23/16 |
| OUTLAWS |  |
| In The Eve... 14 | (Arista) $20 / 15$ |
| Pat benatar |  |
| In The Heat... (Chrysalis) 17/14 DARYL HALL \& JOHN OATES |  |
|  |  |
| $X$ Statc (RCA) 17/73 |  |
| Twa numbers follow each album tille. The first repiement total number of Enstern statons playing the album this week. The sec ond is the number of those stations who re ported it in medium rotation thls week. |  |
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## The Debut Album On Mercury Records By



## Contains The Single



With Airplay From These Believers:

| WMMS | KPFT | KXXY | KZOM | KGOU |
| :--- | :--- | :--- | :--- | :--- |
| WNEW | WHFS | WKWF | KNCN | WRUV |
| WLR | WLPL | WFSU | WOOR | WSAC |
| WRNW | WSLQ | WGNE | WKIR | KFMH |
| WQBK | WKLS | WAAL | WQUT | KBLE |
| WIOQ | WUOG | WOUR | WABD | KKRL |
| WEZX | WAUD | WAER | WHSY-FM | KLYX |
| WYXE | WJAX | WKQQ | WLBJ-FM | WXRT |
| KSFT | WAOR | WMIR | KBTM | WTAO |
| KROQ | KCBW | KKKX | KADI | KBCO |
| KTIM | KXFM | KTYD | WSMI | KSJO |
| KEJO | KZEL | KIOK | KZOK | KREM-FM |
|  |  |  |  | KNTO |

"Rock Sugar" from Rob Grill
"Uprooted" on Mercury. We believe.










is printed "Coward of the Country" and not "County" as it should be. The single made the correction... Heavy album cut response to "The Conversation" by Hank Williams Jr. and Waylon Jennings. It's on Hank's new Elektra album. Many stations adding it as a single ... Congratulations to Bob \& Debbie English on their recent new arrival of $7 \mathrm{lbs}, 3 \mathrm{oz}$. (No, it wasn't a shipment of Colomblan.) It was a baby girl. Bob is GM of WUBE/Cincinnatl ... Before I forget, again many thanks to Bill Denny and his staff at Cedarword Publishing in Nashville for the 1979 "Music City Quick Look Phone Numbers" booklet. This helpful tool is printed each year by Cedarwood and given out at the annual Nashville Country Music Convention. (Just wanted them to know somebody really appreciated their efforts.) . . . Last and certainly least, WWVA/Wheeling reported that afternoon man Frank Karroll, who is $6^{\prime} 4^{\prime \prime}$ and 245 pounds, recently wrestled a 7 ' $6^{\prime \prime}$, 650 pound bear. Victor, the Wrestling Bear, the same one used in movies with Clint Eastwood and Lee Marvin, was the winner. WWVA's Bud Forte, a witness told R\&R, "It was a nip and tuck contest. The bear did all of the nipping and tucking!" (Just grin and bear it folks!)

## AOC: Album-Oriented Country

The idea of Album-Oriented Country radio is not a new concept. Here in the R\&R Country section over the years, we have talked about the format idea. At one time R\&R even considered devoting weekly space to an AOC section. In our research we were able to find almost 20 radio stations who considered themself $A O C$ in some form or another.

The central reason R\&R felt it could not give an accurate picture of the music was that there was no specific consensus of cuts to play from any album. The sample was too small

Since this research of a couple years ago, most of the 20 stations have either revised their formats to a more mainstream Country approach or a few dropped the format completely

KFAT in Gilroy, CA is one station that continues to practice its unique brand of $A O C$ radio. Its formula for uniqueness is something more than just the music and could be a feature in itself

Every now and then a station will be brought to our attention that's giving AOC a try. More and more stations are trying to incorporate album cuts into their music programming, but by no means could they be called AOC. The format may someday be a viable commercial vehicle, with the proper marketing, and in a radio market that needs an alternate form of Country radio.

What about the music itself? You would be amazed at the number of artists who could fall into the category of country-rock or redneck-rock. Many, of course. could be classified in other categories as well.

Naturally, each programmer and station must look at his market and decide if any of this music could fit. A possible solution is to use some of the music in a special weekend or evening show, as many stations do now with bluegrass music As with that form of music, you would be reaching for a specialized audience. Bluegrass music in the past few years has resurged in popularity because of a younger generation (college group) turning on to the music form. The same would be true for much of the music in the country-rock category

R\&R will continue to watch for the growth, if any, of this form of radio. In case your station has any thoughts of attempting the format or using some of the music recorded over the years, R\&R has compiled a list of recording artists who have recorded conceivably valuable country-oriented material on albums Please note that some have more than one label listed because of changes over the years. It would take some work to round up a few of these, but most should be available by special order from the record companies. A special thanks to Russ Roundtree, former PD/MD of KUGR/Green River, WY, for his help in compiling this list:

```
Amazing Ryymm Aces (Columbia) (ABC)
Aslepp At The Wheel (Capitol)
Backalley Bandits (London)
Marcia Ball(Capitol)
Larry Baillard (Capitol)
Bellamy Brothers (WB/Curb)
Bellamy Brothers (NB/Curb)
Brush Arbor (Monument) (Capitol)
Buckacre (MCA)
Norton Buffalo (Capitol)
Immy Burfett (MCA) (ABC)
Byrds (Columbia)
Cailfornia Zephyr (Iron Horse)
Marshall Chapman (Epic)
Gene Clark (RSO) (Asylum) (A&M) (Columbia
re Clayton (Capitol) (MCA)
Commander Cody (ABC) (Paramount) (WB)
Cooder Browne (Lone Star)
Rita Coolidge (A&M)
Jim Croce (WBC) (Lifesong
Rodney Crowell (WB)
Charlie Daniels Band (Epic)
Daisy Dillman Band (Epi
Eagles (Asylum)
Jop Ely (MCA)
Flying Burrito Brothers (Regency) (Columbia) (A&M
Tompall Glaser (ABC) (MGM)
Good Brothers (RCA)
Gmose Crrek Symphony (Capitol)
Gmosp Creek Symphuny/Capitol)
IDr. Hook (Capitol) (Columbia)
Ray Wylif llubbard (Lone Star)
Carl Jackson (Capitol)
Albert Lee (A&M)
Jerry Lere L..wis (Elektra) (Mercury)(Sun)
```

olbert Messia (Copricia) (ABC)
annie Mack (Capitol) (Elektra)
Onnie Mack (Capitol) (Elektra)
Mission Mountain Wood Band (Mission Mountain Wood Band)
Moonlighters (Amherst)
New Riders or The Purple Sape (MCA) (Columbia) Mickey Newbury (ABC) (Hickory)
Nitty Grity Diri Band (UA)
Herb Pederson (Epic)
Colleen Peterson (Capitol)
Mary Kay Place (Columbia)
Poco (MCA) (ABC) (Epic)
Pure Prairie League (RCA)
Pure Prairie League (RCA) (Capitol)
Bonnie Haitt (WB)
Red, White \& Blue (Grass) And Co. (Mercury) (GRC)
Kenny Rogers (UA) (MGM/Jolly Roger) (WB/
Linda Ronstads (Asylum) (Capitol)
eon Russell (WB/Paradise) (Shelter)
Fari Scrugrs Revue (Columbia)
Billy Joe Shaver (Capricorn) (Monument)
Michael Smotherman (RCA)
Gary Stewar (RCA)
Billy Swan (A\&M) (Monument)
ames Talley (Capito
Timberline (Epic)
Toby Beau (RCA)
Jerry Jeff Walker (MCA)
Rusty Wier (Columbia) (20th Century)
Hank Williams Jr. (Elektra) (WB
Larry Jon Wilson (Monument)
Wright Brothers \& Overland Stage Co. (Wright \& Perry Record Co.)

"STAR WARS"
THE FILM FACTS: Just three brand new enthusiasm. "Stars" is play hole new campaign: the TOP received we cause, for the first of radio/TV buys multiple-station buys.
Supported by a worth of TOP 40 rage frequency of Plus an all-out Saturn every market, just 1 wo
Two wee 18-34's. With an ave-time TV blitzing. TV networks. Hey. $82 \%$ of yourghts' worth of preach of the three 7 -spot frequenction guns? A Three night every show, anele In all. Wi advertising/promo 10 days of neighborhood theatre action schedule over 150,000,000 firings of these big ne aching just the first 10 days of neigh Fever," "Heaven Can The total results of the frequency.
$5.6 \%$... With an $11.9-5,000,000$ paid admissions inclined draw of More resulterek box office
Withopenil "Foul Ply" and "Grease.

"STAR WARS"

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THE ALBUM FACTS
Dealers everywhere tied ord for the soundtrack than tripled its "STAR WARS'
THE SINGLE FACTS:
A new "Star W soundtrack single:

> Be: "STAR WARS: MAIN TITLE AND CANTINA BAND"
 THE FUTURE THAN EVER. THE FUTURE BELA NEVER.
NOW. MORE THAN


## BREAKERS

## CONWAY TWITTY

Happy Birthday Darlin' (MCA)
On 58\% of reporting stations. Charts 36-24 WMZQ-FM, 34-17 WIRE, 20-13 WEEP, 37-25 KSO, 25-16 WKDA, 29-24 KMPS, 37-24 WSLR, 25-20 WUNI, 29-18 WPOC-FM, 34-27 WWVA, 35-19 WAXX. New adds include WHK, KCKN, WDAF, KSON, KLAK, KRZY, KOKE. R\&R Chart 37-21.

## NEW \& ACTIVE

All other now and recent selenzes gerting substantial atrplay. Thase are listed in order of activiry lor this waok. You'll notice two numbern immerlistely lollow eoch song titte balow laxample $30 / 51$. Tha firsi repres onts total number ot our reporting s b thio

MEL McDANIEL "Lovin' Starts Where Friendship Ends" (Capitol) 74/7, KNEW, KLAC, KCKN, WWJO. WNVY, WOOT, KOKE. Charts: 35 .30 KKYX. 34.26 KNIX, 24.19 WWOK, 3024 KUZZ, $3628 \mathrm{KVOC}, 2924$ WBAM, 34.28 KLZ .20 .16 KHAK, $21.16 \mathrm{KWKH}, 37.30$ WMZO.
FM. RGR Chart Debut 37.
JOHNNY RODRIGUEZ \& CHARLY McCLAIN '"1 Hate The..." (Epic) $72 / 6$. JOHNNY RODRIGUEZ 8 CHARLY MCCLAIN KGGO 2924 WUNI, 3624 KSO, 36.26 KSON. KMAK, WHOO, WOAT, WSUN. WCMS. Chars: 2315 KRGO, 2924 WUNI, 3624 KSO, 38.26
WSAI. 32.21 WWVA. $25-19$ WSLR. 31.28 CKLW.FM, 4029 WCOS.FM, 33.27 WEEP, $35-26$ KYNN, 27.21 WLZ. 39.30 KHAK, $30 \cdot 24$ WUBE. RGR Chart Debut 38 .
MARTY ROBBINS "Buenos Dias Argentina" (Columbia) 72/3, wCMS, wHOO. WARTY ROBBINS Charts 27.19 KHAK. 27.21 WYOE, 3323 WIRK.FM. 23.17 WKDA. $33.25 \mathrm{KYNN}, 17.12 \mathrm{CKLW}$. WGTO Charss 23.17 KMPS , 13.10 KUZZ , $12.9 \mathrm{KAGO}, 35.27 \mathrm{WXCL} 35.27 \mathrm{KAZY}, 34.25 \mathrm{KNOE}, 35-30 \mathrm{KHEY}$ FM. 23.17 KMPS, 3530 KNIX .32 .18 KFTN RER Cherti Debut 39 .
DOTIIE WEST "You Pick Me Up (And Put Me Down)" (UA) 71/7, WHK. KLZ. KVOC, WMUS, KHEY, WCMS, WWVA Charts: $26 \cdot 21$ KRGO, 34.27 WRCP, 3421 KSO. 1914 KKAL, 3629 CKLW.FM, 29.21 WSUN, 22.16 KFEO. 26.19 WOOT, 23.18 WYOE. 29.21 KHAK, 2919 KLAK. RGR Chart Dobul 40 .
KLC BAND "Stranded On A Dead End Street" (WB) 69/3, kBET, waot, wixy. ETC BAND "Stranded On A 1512 KRGO. 74 WUNI, 21.16 WRCP, 29.24 WAXX, 24.17 WWVA. 17.12 WOKa. 33.26 KZIP . Chares: 1512 KRGO .74 WUNI, $21.16 \mathrm{WRCP}, 29.24 \mathrm{~W}$
31.24 WCOS.FM, 11.9 WWOK. $16.10 \mathrm{KVOC}, 25.19 \mathrm{KLZ}$.
JOHN WESLEY RYLES "You Are Always On MY Mind" (MCA) 67/4, KMPS. JOHN WESLEY RYLES YOU ARE AKY KBET, WUBE. Charts 51 KRGO, $34.29 \mathrm{KKYX}, 35.27 \mathrm{KZIP}$, 29.21 WCOS.FM, 1813 KOKE. 23 -18 KLAC, K
KMAK.
JIM REEVES "Oh How I Miss You Tonight" (RCA) 64/11, kMak, KFTN, kVoc. WINN WHOO WKDA WODD, WNRS WHEF, WIRE, WBCS Charts: 2418 WUNI, $35-28$ KEEN, 3429 KFGO 21116 CKLW . FM, debut 12 WHK, 37.29 KEED, 2923 KCKN
LACY J. DALTON "Crazy Blue Eyes" (Columbia) 63/4, kAzY, KBET, WSUN, WEEP Charts 12.7 WCXI, 9.7 KRGO. 33.26 WXCL. 37.29 WHBF, $27.22 \mathrm{KHEY}, 3627 \mathrm{KNOE}, 1812$ WWVA 11.7 WIRKFM, 2923 WEAT $3428 \mathrm{KNEW}, 20.15 \mathrm{KUZZ}, 27.20 \mathrm{KMPS}$, 19.15 WUBE, 2314 KCKN 23.18 WKDA 3930 KRAK
MEL STREET "The One Thing My Lady Never Puts..." (Sunset) 62/4, KHAK, WCMS, WHN, WEEP. Charts 30.24 WXCL. 2520 KHEY, 38.27 WSAI,
KVOC, 33.28 WHK, $34.26 \mathrm{KUZZ}, 32.22$ KEED, 19.12 WOOT, 42.26 WKDA
WILLIE NELSON "Help Me Make It Through The Night" (Columbia) 60/25, WILLIE NELSON "Help Me Make it Through The Night (Columbia) 60 , One WMUS, KFGO. CKIW.FM. WKMF, KYNN, KCKN, WOGY, WCXI, KSO. KTYN, WXCL. WSAI, WSLA. KFDI, WINN, KLVI, KWKH, KKYX. WHOO, WWOK, WIRK.FM. Charts: Debut 30 WUNI, 23.17 KLZ debut 19 WYOE, 1814 KCKC .
RANDY BARLOW "Lay Back In The Arms Of Someone" (Republic) 57/11, KRZY, WDDD. WIRE, KFEO WMUS, WINN, WHOO. WIRK.FM, WIXY, WYVA WNVY, debut 28 KRGO 3628 KHAK.
KENNY DALE "Sharing"' (Capitol) 55/12, KEEN, KLAC, WYVA WINN, KLVI. WIRK.FM, WSLA, KWMT WIRE KFIN KKAL. KMAK, 3022 CKLW.FM, 36.30 WOOT
ERNEST TUBB \& FRIENDS "Walkin' The Floor Over You" (Cachet) 52/3, NUBE WSUN, WNOW. Charts 32.27 KMEY. 2823 WOKK, 26.15 WAXX. 39.28 KFTN, 28.20 KUZZ. 22.16 WEAT

## Others Getting Significant Action

billie JO SPEARS "Rainy Days And Stormy Nights" (UA) 46/8, wUNI, KKAL WODO WOGY WGTO WOKK, KLVI, WVMI. Charre: debut 24 KRGO, 3929 KRZY MOE 8 JOE "Holding The Bag" (Columbia) 43/31. A "Most Added" this waek Now af KSO, WKDA. WIRK.FM, WSUN, KCUB, KNIX, KOKE, KHEY, WEAT, KSOP, KUZZ, WXCL
KCKN, KHAK, KFGO, WKMF, KYNN, KVOC, KSSS, KKYX, KWKH, KZIP, WWVA, WOKQ and KCKN. KHAK, KFGO, WKMF. KYNN, KVOC. KSSS, KKYX. KWKH. KZIP. WNVA, WOK
othors. Debut 26 WUNI. CONWAY TWITTY \& LORETTA LYNN "YOU KNOW JUST... (MCA) 42/12. WUNI, WOOT, WCXI, WXCL. WDGY, WVMI, WDDD. KCEY, KSOP, KCUB. KUZZ, KBET.
JIM ED BROWN "You're The Part Of Me" (RCA) 38/6, WIRE, WMZo, kSSS KEEN, WCMS, WYVA Charts: 20.14 KRGO, 27.21 WUNI, 33.27 CKLW.FM.
CON HUNLEY "I Don't Want To Lose You" (WB) 37/8, KLAC, KAAK, KHAK, WIRE WODD, KFTN, KSSS, KUZZ Charts: 1814 WUNI, debut 28 WHOO.
JOHN ANDERSON "Your Lying Blue Eyes" (WB) 35/9, winn, wrva wCos.FM KWMT, WYTL KRZY, WBAM. WKDA. KOKE Charte: 3527 KVOC. debut 28 WKMF.
KENDALLS "You'd Make An Angel Wanna Cheat" (Ovation) 33/32. The Mort Added" of the woek Now at KCKC. WSLR, WIRE, KKYX, WSUN, KNIX, KMPS, KEED, WXCL. WCXI, WOAT WYOE WIRK.FM, KRAK, KMAK, KHAK, KWKH. WAXX, KFGO, KEED, KUZZ. KFDI, KBMA, WNRS, KTYN, WWVA WOKO, KZIP, WKDA (Both) and othere Debut
WUN VERN GOSDIN ''Sarah's
W. JENNINGS \& J. CASH "I Wish I Was Crazy Again" (Columbia) $33 / 26$ W. JENNINGS \& J. CASH "I Wish I Was Crazy Again ict KRAK, KCUB, KHAK. A Most Addod" thir weok. Adds at KSON WEEP, KKK . KMN, KNEW, KUZZ, KCKN, WNRS WOKQ. WIRK. KWM, WAXX, KFGO. KBMR, KFEQ KEEN. KBET KSSS ond others.
CONWAY TWITTY \& LORETTA LYNN "The Sadness Of It All" (MCA) 32/6. KSOP KCKC KTYN KHAK WYDE WOKK

## Radio\&Records NATIONALEAIRPLAY/40

Three Two Last Weeks Weeks Week

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| 1 | 2 | 3 | 9 |
| 26 | 22 | 13 | (10) |
| 15 | 11 | 11 | 11 |
| 35 | 30 | 19 | 12 |
| 37 | 32 | 24 | (13) |
| 33 | 27 | 17 | (1) |
| 34 | 31 | 22 | (1) |
| 28 | 23 | 16 | 16 |
| 7 | 6 | 10 | 17 |
| 20 | 20 | 14 | 18 |
| - | 35 | 29 | (1) |
| 23 | 21 | 18 | 20 |
| - | - | 37 | 21 |
| - | - | 32 | (2) |
| 4 | 8 | 12 | 23 |
| 30 | 26 | 25 | 24 |
| 6 | 13 | 15 | 25 |
| 9 | 12 | 23 | 28 |
| - | - | 31 | (2) |
| - | - | 33 | (3) |
| - | - | 35 | (2) |
| 3 | 10 | 27 | 30 |
| 24 | 24 | 28 | 31 |
| - | - |  | 32 |
| - | - | 36 | 33 |
| - | - | 39 | 34 |
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| - | - | 40 | 36 |
| - | - |  | 37 |
| - | - |  | 38 |
| - | - |  | 39 |
| - | - |  | 40 |

## November 9, 1979

## KENNY ROGERSIYou Decorsted My Life (UA)

CRYSTAL GAYLE/Half The Way (Columbie)
ANNE MURRAY/Broken Hearted Me (Capitol) GENE WATSON/Should I Come Home (Or Should I Go Crazy) (Capitol) WAYLON JENNINGS/Come With Me (RCA) MEL TILLIS/Blind In Love (Elektra) EMMYLOU HARRIS/Blue Kentucky Girl (WB) MERLE HAGGARD/My Own Kind Of Hat (MCA) LARRY GATLIN/All The Gold In Californis (Columbia) JOHNNY DUNCANTThe Lady In The Blue Mercedes (Columbia) JOE STAMPLEY/Put Your Clothes Back On (Epic) MOE BANDY/I Cheated Me Right Out Of You (Columbia) HANK WILLIAMS JR.Whiskey Bent And Hell Bound (Elektra) JACKY WARDIYou're My Kind Of Woman (Mercury) TOM T, HALL/You Show Me Your Heart (And I'll Show You Mine) (RCA) CHARLY McCLAIN/You're A Part Of Me (Epic) DOLLY PARTON/Sweet Summer Lovin' (RCA) ROSANNE CASH w/BOBBY BARE/No Memories Hangin' 'Round (Columbia) LORETTA LYNNI've Got A Picture Of Us On My Mind (MCA) TOM GRANT/Sail On (Republic)
CONWAY TWITTY/Happy Birthday Darlin' (MCA) DAVE \& SUGAR/My World Begins And Ends With You (MCA) JOHN CONLEE/Before My Time (MCA)
JOE SUNII'd Rather Go On Hurtin' (Ovation)
OAK RIDGE BOYSIDream On (MCA)
BARBARA MANDRELL/Fooled By A Feeling (MCA) CHARLEY PRIDE/Missin' You (RCA)
EDDIE RABBITT/Pour Me Ancther Tequila (Elektra)
HOYT AXTON/Rusty Old Halo (Jeremiah)
T.G. SHEPPARD/Last Cheater's Waltz (WB/Curb) WILLIE NELSON/Crazy Arms (RCA)
STEPHANIE WINSLOW/Say You Love Me (WB/Curb) CHARLIE DANIELS BAND/Mississippi (Epic) STATLER BROTHERS/Nothing As Original As You (Mercury) REBA McENTIRE/Sweet Dreams (Mercury) BRENDA LEETTell Me What li's Like (MCA) MEL McDANIEULovin' Starts Where Friendship Ends (Capitol) JOHNNY RODRIGUEZ \& CHARLY McCLAIN/I Hate The Way... (Epic) MARTY ROBBINS/Buenos Dias Argentina (Columbia) DOTTIE WEST/You Pick Me Up (And Put Me Down) (UA)

This chart is based
This rhart is based solaty on compiled week
novement from the majority of our raporters.

JANIE FRICKE "But Love Me" (Columbia) 30/15, WUBE, CKLW.FM, WUNI, KKYX. KZIP. WIRK.FM, KFGO, WSLR, WNAS, KTYN, KFDI, KBMA, KFIN, KROR, KSSS, de DOTTSY "When I'm Gone" (RCA) 29/9, KCEY, KTYN, KSSS, WHBF, KMAK, KBMR.
KYNN, KNOE, WOKQ debut 25 WUN!.
MICKEY GILLEY "A Little Getting Used To" (Epic/Playboy) 38/18, wKDA KEEN, KEED, KSO, WNAS, KFGO, KFDI, KUZZ, KBET, KRDR, WUNI, KHEY, KWKH, KKYX, WSEN, WIRK.FM, WBAM, KZIP.
CARLENE CARTER "Do It In A Heartbeat' (WB) 27/5, whK, KSOP, KHEY, WYVA. WMZO Charts: $23-16$ WWVA. 3627 KLZ .32 .26 KHAK
DEBBY BOONE "Everybody's Somebody's Fool" (WB/Curb) 19/10, knix. NOE KKYX KSSS WAXX WKMF, KYNN, KHAK, WRCP, KTYN
BILLY "Crash" CRADDOCK "Till I Stop Shaking" (Capitol) 19/7, wcxi, kso WNAS, KWKH. KCEY, KSSS. WAXK, 32.25 KCKC
JOHNNY RUSSELL 'Ain't No Way" (Mercury) 17/9, kKYX. wKmf, kRak. KUZz. KFGO, KNOE, WGTO, KTVN, KNIX
GAIL DAVIES "Blue Heartache" (WB) 17/16, WKDA WEAT, KMPS, KNEW, KRDR WSEN DAV KEN KRGO KBMR KFEQ KFGO KSO WXCL. WKMF, WAXX, WMC
JUICE NEWTON "Until Tonight" (Capitol) 16/9, wxCl. writ. waxx. kfgo. KYN
DONNA FARGO "Preacher Berry" (WB) 15/13, KRAK, KNOE: KHEY, KEED, WCXI, KSO. WIRK.FM, KTYN, WNRS, KFGO. KFDI, KFEQ. KWKH, debut 27 WUNI.
TOMMY OVERSTREET "Fadin' Renegade" (Elektra) 13/13, WRCP. KRGO. KNIX KSOP, KEED, KRAK. KFGO. KFDI, KBMR. WBAM, WMZO.FM, WWVA.
LOUISE MANDRELL \& R.C. CANNON "We Love Each Other" (Epic) 13/7. KRAK, KFDI, KSSS, KFGO. WXCL. WBAM, WGTO, debut 29 KRGO
CAROL CHASE "This Must Be My Ship" (Casablanca West) 13/6, whk. KRAK, KAGO. KYNN, KWKH, WOKa.
KENNY ROGERS "Coward Of The County" (UA) 7/4. Early adds include wMAa. WHN, WMC, KLZ and others, Many starions airling an aingle from LP cu

## Most Requested

KENNY ROGERS IUAI (3rd W WAYLON JENNINGS (RCA) ANNE MURRAY ICaplitil) LARAY GATLIN (Columbla) CRYSTAL GAYLE (Columbia)
HANK WILIAMS JR (Elektro) GENE WATSON (Capitoll MERLE HAGGARD (MCA) JOE STAMPLEY (EPAC) EMMYLou harris (WB)

## Active Re-Currents

## mkiee thar hal druppro orl man curt <br> furs tul sull thowing

eellamy brotmers
 JUHN CONLEE
JOH When Botore My Time (MCA) BARBARA MANDRELL Fooled BY A Foeling (MCA) RONNIE MILSAP In No Time At All (RC

mOE G JOE Just Good OI' Boys (Columbio) oak fioge boys Dramm On (MCA) | OOLLY PARTON |
| :--- |
| Summor Lovin' |
| RCA) | Sweet Summer Lovin'

T.G. SMEPPARD T.G. SHEPPARD
Lest Cheater's Wolr (WB/Curb) DON WILLIAMS DON WILLIAMS

# Biff Collie Inside Nashville 

NAMEDROPPER: Tennessee Ernie Ford, Kay Starr. the Sons Of The Pioneers and Merle Haggard taped a new Ford-hosted PRs special called "Songs Of A Lusty Land" produced by Cliffie Stone. Broadcast date next March ... George Burns gave Jerry Kennedy, Charles Fach (they produced), Sonny Throckmorton, and Tom T. Hall (who's songs he recorded here) something to tell their grandkids about when the 83 -year-old American theatrical legend did his first Nashville session...Tommy Sands called from Honolulu. He lost his dad, longtime big band pianist Eddie Sands this summer. Eddie was 76 . . Governor Lamar Alexander called Charlie Walker and his family to the state capital and proclaimed November as "Family Month" in Tennessee . . The lawyers are working seriously on the Porter Waggoner-Dolly Parton lawsuit and expect it to be resolved soon. The lawyers think that effectively dividing up their Nashville partnership properties (Owepar Publishing and Fireside Studios) would end the suit . . Jimmiie Skinner's death last week brings to mind his hits "Will You Be Satisfied That Way." Johnny Cash and Flatt \& Scruggs hits on "Doin' My Time," "I Found My Girl In The USA," and Ernest Tubb's classic 50's hit of Skinner's "Let's Say Goodbye Like We Said Hello." Skinner died of a heart attack at the age of $70 \ldots$ Professor Jerry Clower guest-lecturing on business, agriculture, and communications at Mississippi State University, his alma mater . . Bouquets to harmonicist Terry McMillan upon being named "Entertainer Of The Year" at the Grapevine Opry awards in Ft. Worth . . Larry Gatlin headlining at the Opry House next week benefitting the Christian Family Center here . . T.G. Sheppard is honorary chairman of Christmas Village, an annual affair to aid deaf children . . WHO??? Roy Clark is set to star in two network specials in December. On

hooray for hollywoon - loretta lynn takes a minute to chack the script with (laft) Director Arthur Marks and Sorrell Booke (Boss Hogg) on the set of the CBS-TV weekty series, 'The Dukes Of Hazzard." Loretta makes her dramatic acting dabut in the "Find Loretta lynn" episode, to air this fall.

December 9 he will be seen in NBC's "Sensational, Shocking. Wild \& Crazy Seventies," along with Bill Bixby, David Bowie, Hugh Hefner, Evel Knievel, Ted Knight and the Village People, among others. The show is being produced by Dick Clark. On December 12, CBS will air a 60 -minute "Country Christmas" special which was taped in Tulsa last September CBS also will be running a tribute to Mother Maybelle Carter, known as "First Lady of Country Music." Those set to appear are Lymn Anderson, the Carter Family, Johnny Cash. Ray Charles, Larry Gatlin, Emmylou Harris, Waylon Jennings, Kris Kristofferson, Willie Nelson and Linda Ronstadt. No air date has been set, but it will be sometime this winter ...Con Hunley returned from Pretoria, South Africa, with fellow-Knoxvillian, boxer John


TAMMY GETS BOOKED - Epic's Tammy Wynette is shown here autographing her new book 'Stand By Your Man" for a fan during a recent autograph party. The title of the book vas inspired by Tammy's 1968 hit recording of the same name

Tate. In case you haven't heard, Tate defeated Gerrie Coetzee in a WBC championship fight recently Hunley spent a week in South Africa prior to the fight and sang the National Anthem before 89,000 people in the Loftus Verfeld Stadium . . Jim Ed Brown, Jerry Clower, Wendy Holcolmbe, and Helen Cornelius went to Estes Park, CO to film 13 segments for their "Nashville On The Road" series last week, with guests Porter Wagoner, Jeannie C. Riley, and Freddy Weller . . . Bill Monroe is in love with the loving cup presented him on his 40th Grand Ol' Opry an niversary . . Chai Zemin, Chinese Ambassador to the U.S., brought a delegation to town to "learn about the music of the working people" . . . T. Tommy Cut rer "Roasters" confirmed included Tom T. Hall Porter Wagoner, Ralph Emery, Roy Acuff, Eddy Arnold, Faron Young, Hank Snow, and Mary Reeves Davis. The event takes place this Thursday (15th) at Nashville's Hyatt Regency. For further info call Tex Davis at (615) 244-6565.
AIRLINES: Mel Tillis says they just got their house re decorated. "by an inferior decorator!" . . Billy Bob Bowman says they have a little stranger at his house (his sister married a midg. et) .. Kris Kristofferson and Rita Coolidge headed for the divorce court . . The tourbus guides are telling their tourist riders, as they pass the magnificent stucco compound on Franklin Road in South Nashville, that Tammy Wynette and her husband George Richey have a "semi-permanent" house guest - George Jones Dickey Lee says you're getting old if you remember what a shotgun wedding is,
 or was. Years ago; it was a

Mel Tillis case of "wife or death" Is it true that Nashville Brass trumpeter Danny Davis's first musical instrument was a piccolo? Hank Williams Jr. won't win any popularity contests in Cleveland, IN for awhile. He refused to go on at a muscular dystrophy benefit at Cleveland State College because the promoter was $\$ 150$ short on the money to fulfill his contract . . . In her spare time Dolly Parton's writing a novel, and doing a story book for children

DJ/Publisher Charlie Williams says Roger Miller once had a manager who could not tell the truth. "He only told the truth once in his life," Roger says. "and then he lied out of it."

FOR THE FIRST TIME WSM radio finally became a fulltime Country music radio station. Haril Hensley, who replaced Ralph Emery as the all-night voice seven years ago, is the new Program Director of the station. WSM has been Country from 6pm-6am for a number of years, reverting to Pop/Adult music programming during the day. Locals are wondering out loud if the station will play the "more Pop/AdultCountry superstars singing album cuts of pop artists' hit songs." So far the station does not sound like that.

CLOSER: George Burns, on his recording trip to Music City, said he had discovered the secret of baldness - too much skin!

## BB * 83 RW * 88

| WUNI KTTS KRMD KOYN | KUZZ |  |  |
| :--- | :--- | :--- | :--- | :--- |
| WIVK | WKCW KFDI | KVOC | KNIX |
| WGTO | WFAI KGA | KRGO | WSHO |
| WSDS | WWNC KZUN | KSOP | KDJW |
| WHIM | WDXZ KAYO KSSS | KLLL |  |
| KKYX KEBC-FM |  |  |  | KKYX KEBC-FM

Ren RECORDS
RASTMLE RECORDS
NASMUE


Country Albums
reporied alnplar. ROSANNE CASH - Right Or Wrong - (Columbia) "Couldn't Do Nothin' Right "Man Smart, Woman Smartar" JOHN CONLEE - Forever - (MCA) "No Relief In Sight" "Baby You're Something" "Crazy" Somebody With Me
CRYSTAL GAYLE - Miss The Mississippi - (Columbia) "Danger Zone" "Like We Never Said Goodbye
TOM T. HALL - OI T's In Town - (RCA) "The Last Country Song" "I Left You Same Kissas On The Door"estesus On The Redio"
WAYLON JENNINGS - What Goes Around Comes Around - (RCA) "Another Man's Fool" "I Got The Train Sittin' Waitin" "What Goos Around" "I Ain't

GEORGE JONES - My Very Special Guests - (Epic) "Ive Tumed You To Stone "Gotte Get Drunk" "Night Life" "Here We Are" "Will The Circle Be Unbroken BARBARA MANDRELL - Just For The Record - (MCA) "Soffish"" "Darlin" "Years"
MOE \& JOE - Just Good OI' Boys - (Columbia) "Tell Ole I Ain't Here" "Thank Goodness It's Fridey
WILLIE NELSON - Sings Kristofferson - (Columbia) "The Pilgrim" "Why Me Lord" "For The Good Times
KENNY ROGERS - Kenny - (UA) "Goodbye Marie" "Coward Of The County" "I Want To Make You Sinila" "Tulsa Turnaround" "Santiago Moonlight Mystery "Old Folks"
CONWAY TWITTY \& LORETTA LYNN - Diamond Duet - (MCA) 'That's All That Matters" "What's A Litte Love..." "Hit The Road Jack" "True Love GENE WATSON - Should I Come Home - (Capitol) "Circle Driveway" "Beauti ful You" "After The Party" "Heart Of A Clown"
DON WILLIAMS - Portrait - (MCA) "Circle Driveway" "Good Ole Boys Like DON" Woman You Should Be in Movies" "Love Me Over Again
HANK WILLIAMS JR. - Whiskay Bent \& Hell Bound - (Elektra) "The Conver sation"" "Come \& Go Blues" "Outlaw Woman"" White Lightnin"" POP/ADULT


## Mike Kasabo

## Veteran Programmer Views P/A Consulting

Paul Ward, is currently President of his own consulting firm, Far West Communications, handles the syndicated Charlie \& Harrigan show, and several years ago was instrumental in taking longtime oldies station WROR/Boston into a mainstream Pop/Adult operation. He has some exciting new outlooks on P/A programming - especially with regard to a consultant's relationship with a radio station.

R\&R: You have a total of nine stations now, mostly P/A's

PW: Yes, the latest being WCSH in Portland, ME.
R\&R: Outside of setting up Charlie \& Harrigan at WCSH, what other plans and directions do you have for the station?

PW: First. they had an overall lack of understanding
 of direction after having dominated the market for years - they went into many different format styles. Portland tends, according to research, to have a heavy listenership in the 18-2 category: leaving a great availability for a $25-49$ audience.

R\&R: C\&H would fit right in with those available demos
PW: Yes, and to kick them off we organized a great Portland talent tryout that included the Secretary of the State of Maine and hockey stars among others, with a finale of Charlie \&

## 'The ultimate purpose of a consultant should be to put himself out of business.'

## Paul Ward

Harrigan being introduced as local characters. They got together on the air with a special three hour debut program

R\&R: Back to the consulting aspect
PW: The basic way I feel about consultants is that the ultimate purpose of a consultant should be to put himself out of business.

R\&R: That might confuse some people - could you clarify?
PW: Well, simply that a consultant should install and instill systems and directions so clearly and solidly that his involvement would eventually not be needed. I believe that consuttants are generally misunderstood, and the term is not properly understood by a radio station,


VHEN IN PARAS - PUNT - During a recent trip to France, KLDA/Donver PresidentGM John ego was shocked to see every major football college banner on display at Horry's Now cork Ber in Paris except the University of Colorado's. Upon returning home he told the ant station PR lady Lynn "Marti" Mowder (center), of the inequity and with Crowder's help nd a holmer. At left is the renowned coech of the team. Chuck Fairbenks.
nor is the relationship. I believe a consultant is an insurance policy. For a station like WCSH a consultancy provides a national Program Director who the local PD can bounce ideas off of with both helping in the overall guidance of the station. Again, what we are basically doing is providing stability for a radio station that has been missing, and determining the elements necessary to satisfy the audience.

R\&R: Anything you feel that might be special with your music system?
PW: It's the one I devised for WROR and is extremely liberal. There are probably close to 750 oldies - oldies being defined as anything 18 months old that deserves to live forever Along with being based on research, my music policy is also based on the premise that a long time ago when I got involved in a music station that had the largest audience, it was the one that played the best records. While "best" is a very subjective judgment. if you back it up with research, you'll find that certain songs don't fit in a given situation or radio station.

My music system doesn't have a name - it's fundamentally rock ' $n$ ' roll for adults I guess you could call it MOR or Middle-Of-The-Rock, and it's based on the final direction that WROR went to.

R\&R: Anything in closing?
PW: After broad experience in contemporary and Beautiful Music radio, I'm now doing something that I've always wanted to do. I really like to teach and I enjoy meeting young programmers who are able to use, along with research. "gut feeling," which is based upon judgments about how to entertain the audience, and at the same time maintain proper format values.

## Update

FULI-TIME: WYNE/Appleton has been given a full-time license by the FCC after many years of application. The spark to the entire situation was that the station was also granted an increase to 5000 watts of power ... Another increase in wattage for KBAI/ Morro Bay, CA to 5000 watts from 500 . KBAI will serve the mid-California coastal area Relating to a recent article, WJMA/Orange, VA Operations Director Ross Hunter writes that his station was not off the air during the recent snow problem - and in fact continued to broadcast weather and related information to the area residents . . . KVI/Seattle News Director Art Kevin has announced that Seattle Deputy Mayor Bob Royer will join newsman Neal Gladner in the KVI studios for live broadcast commentary on issues, candidates and results of the 1979 general election

WLNH/Laconia has started a new program consisting of two-minute editorials sent in by listeners about local community topics. The station will pick the three best and air them daily, they will be used and incorporated as a regular feature . . WQUD/Memphis and the Beale Street Landing presented the "First Fall-Flea-For-All Fest." Over 30,000 people showed up for a greased pig chase, applebobbing, pie eating, and pumpkin-carving contests. There was live music and arts and crafts and a flea market where locals brought all their flearidden animals to scratch the day away ... KOB/Albuquerque took the lion's share of radio honors for the second straight year in the annual Albuquerque Press Club awards program - this year KOB won honors in three of four possible radio news categories . . . HIT CITY: "Bridge Over Troubled Water." Elvis, Barbra Streisand, and the Beatles received the highest number of votes from WASH/Washington, DC listeners in the 1st annual "WASH With The Stars Hall Of Fame" poll. Almost 9000 votes were counted as the station presented the top 100 Greatest Hits Of All Time in the promotion. Some notable listener preferences documented from the WASH tabulation include a down playing of disco influence. Aside from songs by the Bee Gees, the highest ranking song with a pronounced disco beat was "Copacabana" by Barry Manilow at Number 52. Barbra Streisand's votes outnumbered her next highest contender, the Bee Gees, by more than 2 to 1. "White Christmas" by Bing Crosby continued to be a WASH listener favorite, hitting No. 14 on the top 100 chart

## Transition

Ed Krampf joins the growing staff at KYUU-FM/San Francisco as Account Executive. Krampf commented, "Working with the sales staff at KYUU offers me a tremendous opportunity to work with top-notch professionals." ... The new Operations Manager of WEEX/Easton, Charlie Ryan, is changing from a Top 40 to a Pop/Adult direction, resulting in a need for P/A product; address new product to him at P.O. Box 190, Easton, Pennsylvania 18042 . . Thaddeus Johnson is the new Music Director of KUGN/Eugene, coming from KRKG/Albany, OR, replacing Andy Manuel, who exits the station... KBLF/Red Bluff, CA bids a fond farewell to Program Director Bob Breck, who will travel next door to the FM operation to become PD of sister KSNR. Morning man Tom Plant - formerly of KPAY/ Chico - will take over both the PD and MD duties at KBLF ... KRKO/Everett welcomes a new newsperson, Rick Johnson, from KPLZ/Seattle, replacing Lyle Johnson . . . Andy Volvo has assumed the Music Director position at WMID/Atlantic City, with responsibilities including working as programming and research assistant to Program Director Ken Brown . . . John Markham exits WLVL/Niagara to go across town to WJJL as afternoon personality .

## Color

THE BIG PIG: WGR/Buffalo is running an "I Can't Miss Piggy" contest where listeners send in a card with name, address, and phone number to qualify for a daily drawing. The card selected - if the person calls within 20 minutes to qualify - could get a home visit from Miss Piggy, or a visit to his or her children. It will include a home visit by other Muppets (all characters actually played by station personnel). Those involved can invite as many people to the party as they can - as all others attending can receive candy treats for their trouble.

MYSTERIOUS HAPPENING: WFTL/Ft. Lauderdale is running a "mysterious address" contest in which listeners are given six clues per day during the week, directing them to the location of the WFTL mystery address. Each day the prize is not guessed a new contestant is qualified.

A FRIEND INDEED: KDWN/Las Vegas's "Tell A Friend" contest invited listeners to send postcards with the name of someone they've told about KDWN. Then, each hour, the air personality picked a card at random from a barrel and asked the entry who the person was that "turned them on" to the station. That qualified for a grand prize trip for a family of four via Amtrak to Los Angeles and back - all expenses paid!
(ago

## (a)

## BREAKERS

"Breakers" are those newer records that have the greatest level of station activity on any given week

## RUPERT HOLMES

Escape (The Pina Colada Song) (Infinity) $52 \%$ of our reporters are on it. Adds include WFYR, WIBW, KNBR, WSLI, WFDF (dp), WTIC, KAFM, KHOW, WNEU. Key moves: 9-2 KRMG, 29-13 KUKI, 23-10 WWWE, 23-14 WSMFM, 30-22 WMAZ, 24-17 WYMC, 25-19 WHBC, 28-18 WCWA, 38-27 FM97, 29-22 KRKO, debut 23 WRIE, debut 28 KSTP, debut 30 WQUD. Heavy rotation: KUGN, WCMB, WTMJ, WASH, WSB, WRVA. Jumps $36-25$ on P/A chart

## LITTLE RIVER BAND

Cool Change (Capitol)
65\% of our reporters are on it Adds include KEX, WRVA, WISN, WASH, WTAE, WHAS, WLVA, WFDF, KROD, WSGW, KSL, WNEU. Key moves: 22-11 KOLO, 22-13 WSM-FM, 27-19 KBLF, 37-28 KUKI, 26-22 WCHV, 27-22 WPRO, 27-19 WCWA, debut 29 WRIE, debut 27 WHAG, debut 28 WORG, debut 29 WLNH. Jumps $35-26$ on P/A chart

## FRANK MILLS

Peter Piper (Polydor)
61\% of our reporters are on it. Edges out Rita Coolidge as this week's Most Added including WJBO, KSTP, WISN, WRIE, WIBW, WTAE, KRMG, KRNT, KNBR, KOY, KROD, WHBC, WPTF, WHIZ, WORG, WGIR. Key moves: 24-17 WBT, 26-18 WSGW, 22-19 KMPC, 24-20 WOWO, debut 22 WLVA, debut 23 WPRO. Jumps 40-27 on P/A chart.
NEW \& ACTIVE
You'll notice wo numbers immediately follow each song title below (axample 30/5). The first represents total number of our reporting stations pleying the recond this woek. The second is the number of those stations that added it this woek.
KC \& THE SUNSHINE BAND "Please Don't Go" (TK) 45/8 add WBZ, WPRO WSGW. WIS. KMBZ, WIVA. WSM.FM. WTAR. KEV moves: 9.6 WORG. 1813 WCWA. 20.12 WFYR. 22.15 WOUD, 21.14 WOWO, 23.18 WLNH, debut 14 WFDF, debut 24 KRKO. Heavy rotation WASH. Incroased 3429 on PIA chart
KERMIT THE FROG "Rainbow Connection" (Atlantic) 43/4 add WHDH, KBLF, KRKK. WHAM. Kov moves: 2017 WMAZ. 30.24 WORG. $34-27$ WSGW. 2520 WCWA. debut 24 WYMC, debut 25 KRKO. Increased 32 . 30 on P/A chare
CLIFF RICHARD "We Don't Talk Anymore" (EMI America) $35 / 6$ add KFMB. KAKK. WCWA. WMAZ KUGN, KNBR. KEV moves 24.16 WSM. FM, 27.19 KOLO. 2320 WISN, 39.30
FM97. 2823 WCHV debut 19 KRMG. debut 24 KEX. Heavy roration. WSIX Incressed 37.31 on P/A FM97. 2823 WCHV, debut 19 KRMG, debut 24 KEX. Heary rotation: WSIX. Increased 37.31 on P/A
JIMMY BUFFETT "Fins" (MCA) $37 / 3$ add WIS, K MBZ. WTVN. Kay moves: 43 WCWA 148 WLNH, 12.10 WPRO, 16.11 KUKI, 20.18 WYMC, 27.22 WHBC. 22.17 KEX. 17.12 KRKO. 27.24 148 WLNH, $12 \cdot 10$ WPRO, 16.11 KUKI, 20 18 WYMC, 27.22
WOUD. Hoavy Iotation: KRKK. Incteased $33-32$ on P/A chart.
RITA COOLIDGE "I'd Rather Leave While I'm In Love" (A\&M) 31/23 adds includo WPTF, KOY, WBT, KEX, KRMG, WRVA KRKK, WHIO, KUGN, WMAZ WFYR, WISN, KAKE, WSIX, WJBO. K FMB. Deburs 27 WSM. FM. dohurs 29 KRKO Debuts at No. 35 on P/A chart
MELISSA MANCHESTER "Pretty Girls" (Arista) 29/4 add KRKO. WWWE WFDF WHBC. Kor moves: 2421 WORG, 29.26 KBLF, 31.28 FM97, debut 27 KOLO. debut 20 KDWN, debur 29 WMAZ. Incrensed 3936 on PIA chart
SUPERTRAMP "Take The Long Way Home" (A\&M) 3017 add waz. WHBC. WHAS. WFDF (dpl. WCER. KROD. WORG (dp). Kev moves: $23-15$ WCWA, 2415 KRKO. 2821 WMAZ 2924 kOLO. 2318 WOWO. debut 19 WFYR. Debuts at No. 37 on P/A chart
STEVIE WONDER 'Send One Your Love"' (Tamla/Motown) 28/12 adds include WINH, WCWA. WHAM, WQUD, WOWO, KSTP, WIOD, WNEU. WCHV, WP
WBT, $31-21$ WHBC. 2523 WISN, debut 29 WRIE. Detuts at NO 39 O PIA chart.

| Pop/A duft A/bum Airplay TIrach |
| :--- | :--- |

## Radto\&Records POP/ADULT AIIRPLAY/40

| Three Weeks | Two Weeks | Last <br> Week |  | Novermber 9,1979 |
| :---: | :---: | :---: | :---: | :---: |
| 4 | 2 | 2 | 1 | ANNE MURRAY/Broken Hearted Me (Capitol) |
| 1 | 1 | 1 | 2 | KENNY ROGERSIYou Decorated My LifelUA) |
| 8 | 4 | 3 | 3 | CRYSTAL GAYLE/Half The Way (Columbla) |
| 11 | 7 | 4 | 0 | BARRY MANILOWIShips (Arista) |
| 12 | 10 | 5 | 0 | COMMODORESIStill (Motown) |
| - | 23 | 11 | 0 | BARBRA STPEESAND \& DONNA SUMmERNo More Tears (Enough..) (CovCas) |
| 18 | 8 | 7 | 7 | J.D. SOUTHER/You're Only Lonely (Columbia) |
| 27 | 15 | 8 | 0 | STYX/Babe (A\&M) |
| 5 | 5 | 6 | 9 | HERB ALPERT/Riso (A\&M) |
| 9 | 9 | 10 | 10 | BRENDA RUSSELL/So Good, So Right (A\&M/Horizon) |
| 32 | 25 | 16 | 11 | LAUREN WOOD/Please Don't Leave (WB) |
| 19 | 13 | 12 | 12 | IAN GOMM/Hold On (Stiff/Eplc) |
| 38 | 30 | 15 | 13 | DR. HOOMBetter Love Next Time (Capitol) |
| 2 | 3 | 9 | 14 | COMMODORES/Sail On (Motown) |
| 7 | 11 | 13 | 16 | MICHAEL JOHNSON/This Night Won't Last Forever (EMI America) |
| 6 | 6 | 14 | 16 | RITA COOLIDGE/One Fine Day (A\&M) |
| - | 39 | 26 | (1) | DIONNE WARWICKIDeja Vu (Arista) |
| - | - | 29 | 10 | CAPTAIN \& TENNILLE/Do That To Me One More Time (Casablanca) |
| 22 | 17 | 17 | 19 | LEIF GARRETT/When I Think Of You (Scotti Bros.) |
| 31 | 27 | 21 | 20 | ORLEANS/Forever (Infinity) |
| 35 | 31 | 27 | (3) | E. DAN \& J.F. COLEYWhat Can I Do With This Broken Heart (Big Tree) |
| 3 | 12 | 18 | 22 | LOBOW Were Were You When I Was Falling in Love (MCA/Curb) |
| 39 | 33 | 28 | (3) | YVONNE ELLIMAN/Love Pains (RSO) |
| 21 | 19 | 20 | 24 | BARBARA MANDRELLFooled By A Feeling (MCA) |
| - | - | 36 | (3) | RUPERT HOLMES/Escape (The Pina Colade Song) (Infinity) |
| - | - | 35 | (3) | UTTLE RIVER BAND/Cool Change (Capitol) |
| - | - | 40 | (3) | FRANK MILLS/Peter Piper (Polydor) |
| 25 | 20 | 19 | 28 | DONNA SUMMERDim All The Lights (Casablanca) |
| - | 37 | 34 | 29 | KC \& THE SUNSHINE BAND/Please Don't Go (TK) |
| - | 38 | 32 | 30 | KERMIT THE FROG/Rainbow Connection (Atlantic) |
| - | - | 37 | 31 | CLIFF RICHARDIWe Don't Talk Anymore (EMI America) |
| 40 | 36 | 33 | 32 | JIMMY BUFFETT/Fins (MCA) |
| 15 | 21 | 25 | 33 | WINGS/Arrow Through Me (Columbia) |
| 20 | 24 | 24 | 34 | ROBERT JOHN/Sad Eyes (EMI America) |
| - | - |  | 35 | Rita Coolidgeil'd Rather Leave While I'm In Love (A\&M) |
| - | - | 39 | 38 | MELISSA MANCHESTERPretty Girls (Arista) |
| - | - |  | 37 | SUPERTRAMPITake The Long Way Home (A\&M) |
| - | 40 | 38 | 38 | EAGLES/Heartache Tonight (Asylum) |
| $\rightarrow$ | - |  | 39 | STEVIE WONDER/Send One Your Love (Tamla/Motown) |
| - | - |  | 40 | KENNY LOGGINS/This is It (Columbia) |

This chart is based solely on airplay statistics compiled weekly from our reporting stations. Black circled numbers indicate significant upward movement from at least 60\% of our reporters.

KENNY LOGGINS "This is It" (Columbia) $22 / 6$ add WBT, KRMG, WASH, WMAZ. WFDF, WYMC. Kor moves: 1410 KBLF, 1913 KRKO, $33-29$ WHBC. debut 19 KDWN. debut 26

## Others Getting Significant Action

DANN ROGERS "Looks Like Love Again" (International Artists) $30 / 12$ adds inctude WSIX, WISN, KGNR. WGIR. WHAM, WRVA, WGY, WFDF, WJON, WJBO. KHOW Moves 3428 WHAG, debur 28 KRKO. debut 30 WIBW. Heavy rotation: KUGN
ELO "Confusion" (Jet) $26 / 2$ add WCWA. WHOK. Moves 2923 WYMC. 2820 FM97, 2520 WLNH. 2925 WQUD
ELTON JOHN "Victim Of Love" (MCA) 23/0. Moves 11.9 WPRO, 22.18 KUKI. 2318 WYMC. 1916 WINH
ABBA "Chiquitita" (Atlantic) $17 / 10$ add WRVA, WCER. KGNR. WLNH, WPRO. WTMJ KMBZ
ROBERT JOHN "Only Time" (EMI America) $17 / 4$ add KAFM, WHAG, KBLF, WGIR BOB DYLAN "•G
BOB DYLAN "Gotta Serve Somebody" (Columbia) $17 / 2$ add WHIZ. WTIC. Moves 128 WYMC. 2825 WLNH, debut 30 WNEU.
JOHNNY MATHIS "No One But The One You Love" (Columbia) 14/3 add HELEN REDDY " 1 et Me Be Your Wo 28 Wha
HELEN REDDY "Let Me Be Your Woman" (Capitol) 14/2 kSL. kako. Debuts 30
AMERICA "All My Life"' (Capitol) 14/1 add WFDF, Moves 2621 kblF.
CARLENE CARTER "Do It In A Heartbeat" (WB) $13 / 1$ add WRVA. Moves 3328 WCHV, 3023 WSM.FM. debut 30 WLVA
HALL 8 OATES "Wait For Me" (RCA) 122 add WIP, WPRO
FRANCE JOLI "Come To Me" (Prelude) $12 / 2$ add WBZ WHAG. Moves 9.8 Whiz 1412 WPRO
DAVE LOGGINS "The Fool In Me" (Epic) $9 / 2$ add Kblf, KUKI. Debuts 30 WSM.FM
PABLO CRUISE "I Want You Tonight" (A\&M) 9/1 add WCWA. Moves 21.17 WCHV 2621 WPRO.
KENNY ROGERS "Coward Of The County" (UA) 10/7 Note: Album copy lise thin as "Cowerd Ot The Country:" New single being shipped corrects that error - add WIP. WSLI, WRVA. WTMJ, WORG. WRIE Debuts 22 WBT
JIM WEATHERLY "Smooth Sailin' "' (Elek tra) 8/4 add WTMJ, KOLO, KUGN, KRMG
SMOKEY ROBINSON "Cruisin" " (Motown) $7 / 2$ add WCHV. FM97. Debuts 20 WFYR



# OPPORTUNIIIES 

## Openings

Hyou're reedy to becoms pert of Clevelend's horteen new etation, read on wesg is looking for a Pockground in contemporary or Pop/Aduli fo mat Your ability to do on air work is a plus If you ore noevily promation oriented, this 16 your opportunity to make thinge happen in a major marker. Plesese sand lepes and remura iod 44115 . EOE WB8G, 3940 Euclid Ave Cleveland OH 44115 . EOE (11.8)

WZOK-97/Rockiond, IL now eccepting tape and resumes for future obenings Energy and relatability a mulut Send ro Reid Reker. Operatione MOr. WROK WIF (11-9)

Dlec Jockey/Engineer combo, part time avallable now, full time open soon. 1 st phons and experience required Tapes and resurnes to K-15(KWUUN). Box 4044 ,
Concord, CA 94520 or call ( 416 ( $685-1480$. EOE M/F 111-9)
WTVN/Columbue, OH hes Immediate opening for afremoon dinve ar personality. Pop/Adult format. We're ooking for s talented entertaner Tapes and resumea to
John Porter, WTVN, 42 E . Gey, Columbus. OH 43215. EOE MIF (11.9)
mmediate opening for parsonality with commercial production and news experience Extre sss for play-bypley Send rapes and resumes to Barry Benker,
245 Brown St., Greenburg. PA 15801 EOE M/F 111.91

A rare opportunitr. Lotua Communicatione 18 looking for people who would like to be PD's. If you think you sre a person with stable ideas, a good promotion mind if and would hie to be tramed ins top stito no now, sand us your idees, resumes end you ar. We want programmera who can also pertorm on the air. Send to Scort Gentry, Lotus Program Coordinetor, 4660 S. Decetur Bivd, Las Veges. NV 98103 EOE (11-9)
KSEI/Pocetello. 10 looking for midday personality and $7-12$ midnight female. 1 Yr experience preferred, Pocatello. 1083201 EOE M/F (11 9)
KTRB/Modesto looking for experienced Countr personality. Fair sterting salery. 1st class license pre
ferred. $\begin{aligned} & \text { rd cless considered if exceptionally strong in }\end{aligned}$ ferred. 3rd class considered if exceptionally strong Mackenzio. KTRB, Box 3839. Modesto. CA 95352. (11.9)

Production pro - no announcing. good pay for voice owork nights hesonsible tor two 903 automation sy ams. Contact Oen Mitchell (9191 887-0121 . (11-9)

Creative production person needed immediatoly. Some coppwnting experience helpful. Contact T.J. Yers, WIOU, Kokomo, iN 46901 or call (317) 453-12 EOE MIF (11-9)
WOJXDevion, OH's fastest growing rock azation 1 looking for ar talent. Send tapes and resumes to
WDJX. 44 Kensey Rd., Xenie, OH 45385 or call ( 513 ) 372-8074. EOE M/F (11-9)

## Openings

Chief Englneer wanted for AM/FM in the great Paci fic Northweet, in the bequiful marker of Eugene. OR Muat have axpenience in eutomation, and love rock ' $n$ '
roll mueic. Contect Ken Cumminge (603) 886-91 23 EOE M/F (11-9)
K8CB/Uberal. KS needing midday jock. Experianced Or not, wo will tran. Send rapes and resumes to Steve Armarrong. Box K. Liberal, KS 67907 or call (316) 824 3891 (11-9)
wJ8Q/Portand. Looking for a talented Top 40 fock for future opening at Meine's clase contamporary stetron. Good money to the nght percon. Tapes and re sumes only to Andy Carey, PD, WJBQ. 583 Warren
Ave. Portiand, ME O\&103. EOE (11-9)

KSEE/Benta Mare, CA wente youl if programming high energy rock and roll is vour forte send your tape
and ressine to Tim Scort KSEE, 117 S . Broadway. Sulte end resume to Tim Scort, KSEE, 117 S. Brosd
E Santa Mana, CA 93454. No calle. EOE (11-9)
Looking for expertenced AOR announcer with beck
Looking for experfenced AOR announcer with beck ground in sutomation and promotion. No colis ploces Russell. 8399 Topanga Convon Blvd, Canoga Park, CA 91304. (11-9)

WACONWeco looking for Country Jock. Good in production, selary 18 open. Send repes and resum
Miller, Box 7912 , Waco. TX 76710. EOE (11-9)

KZOK-AM-FMISeartio seeking qualined cendidatos for position as Chief Enginear. Should have experience with directional AM, competitive audio processing, ST mointenence, and all pheses of Fucharion aelary and banefits. Resumes to J. Bleckburn, GM, KZOK, 1426 5th Ave., Seattle. WA 98101. (208) 223-3900. EOE M/F (11-9)
AOR FORMATTED/KOZZ/Reno, NV needs full ame lock. Rush tape end resume to
1928, Reno. NV 89506. EOE MIF (11-9)

WAYZ/Weynesboro, PA is in desperate need of a good female broadcest joumalist. If you can write, rasd, and work herd, then you are the person we are looking for. The position open is for moming drve. If interested send tepe, resume, and selery requirements to Sl PA
Siener, PD, WAYZ, 33 E . Main St., Waynesboro، PA Siener. PD, WAYZ, 33 E. Main
172e8. No phone colls EOE (11-9)

KEEP in the Intermountain West hoes on opening coming up very soon for an air telent with production akills to teke over middaye. Send tepes with aircheck Box 346, Twin Falls, ID B3301. EOE MIF (11-9)

Several openings now avaliable ot major morker Midwest AM/FM sleeper seeking top tlight nowa pros New ownershtp, new menagement, new direction end a rere commitment to excellence await qualified ccend dates seaking real news, top bucks and a chance ro
have fun again. Tope ond resuma to Mark Wetkins. have fun again. WNOE, 6161 Fall Creek Road, Indiana polis, IN 46222. (317) 257-6397. References and salary history first letter. EOE (11-9)

## Openings

Opening ror Nowe Director. Send rapee and rewure and recent photo. Aleo looking for tapee for future jock opening. Send to Jorry Rogar (11-8)
KLMB/Lincoln to tooking for e mature communicethene pro to join our morning toom. Beautiful ctity, 0000
pay and benefits. Let'e tolk. Coll Gary Cleus, (402) 489 3856, EOE (11-8)
CREATIVE PRODUCTION PERBON NEEDED IMmedietley. Some cophwring axpenence holptul Conisct T. EOE M/F (11-8)
KUZZ/KKXXXBakersfield, CA neede experienced nowe person immediately. Good writing ekills, ability to asther nows, production ekills. Good benerte. Call Mark Howell (806) 393-1600. Sen Bekerefield, CA 93300 to KUZz/kK
EOE (11-9)
wXOR/Jeckeonville, NC Superaters AOR, looking for air/production ralent. Graat pleca to stan in Supe stars. Minorties and famales encouraged. Sand tepen end resumes to Kria Keliy, wx
ville. NC 28540. EOE M/F (11-9)

Now eccepting elrchecke for future openings. Adu contemporary and AOR formata. Contact T.J. Byers, WIOU, Box 2208, Kokomo، IN 46901. No call please EOE M/F (11-9)
WAYZ/Weyneaboro, PA is in the process of building - really great radio atation. We offar good facilities. We ara a contemporary Country formatred atetion, bu we dasire some good ax-rock and rollers. If you heve talent this moy be the position for you. This morkat is competitive and the bucks are decent. Send tape, re-
sume, end salary requirementa to Steve Siener, PD.
 solutely no phone celle. EOE (11-9)

KUKI nestied in the heert of Mendocino County looking for capeble News Director. Corporate owned with profit shering posibes to Kate Moore. Box 638. Ukith, CA 95482. EOE MIF (11-9)
KLAZ-KOKY/Litele Rock, accepting applications for future openings in News. Send tepes and resumes to Rock, AR 72207, EOE M/F (11-9)

KWWLWaterioo, iA is looking for dynamite production man. Send tapes and resumes to Drew Bentley. 500 E. 4h S., Waterioo, IA 50703 or phone 319) 291-1214. EOE (11-9)

Announcer/Programmer for contemporary eutomated FM. Must be experienced in production, promotion, eudience research and meintenance. Send tapes son, WI 53708 or call ( 608 ) 274-2720. EOE (11-9)

## Openings

STWKYX is etill corefully eearching for the right momino porsonelity who con also dalveumee to Brien ISTillar WKYX, Box 2397, Paducah, KY 42001 or cal (502) 442-6311, EOE MIF (11-9)

WMC/Momphis hae a rare opening for an aftemoon drive newe person. Looking for on expenianced moles iond to work Union Ave. and resurnee to Lee Acres.
Memphis. TN 38104 (1 $1-9$ )

On-elr personality needed for medium market POD Adult station in the Pecific Nortiwest. Good proouc tion akilie a mutt, experience in research helpiul. 3-6 yre expenence in medium marker abeolurely hecoew no begunnera. Tapes, resumee sind picturas (11-8)

Rare opportunity to work efternoone in the gree Northwest. KTACTtacome looking for experienced contemporary jock. Send rapee and rezurnes to ni Hansen, 2000 Tecome Mell Office Bldg.. Tecome, W 98411. No calla pleaes. EOE (11-9)

Rock 104/Modesto looking for hot rock ' $n$ ' roll fock for PM drive tume. Tepes and resumes to Richard Conc Box 3837, Modesto CA 95352 (11-9)

WWTC/Minneapolie has opening for personality Jock. If you've got the numbers, we've got the bucke Send your crazieat aircheck to Dr. Dave, WWiC,
2nd Ave South, Bulders Exchange Bldg., Minneepolit MN 56402. EOE MIF (11-8)

WLKI-FM/Angola, IN heo immediate opening for a Now: Director. Must be able to write, do pley-by play and deliver newa. Good pay and benafita. Send repes and rasumes to Gary Osborne, WLKI, Nort Woyne Plaza. Angoja, IN 46703. EOE M/F (11-8)
Love to tinker in electronics, automation, fix broken equipment atc? 1 st ticket not necessary. Maintenance person needed for owned profit ahenng opportunitie Call (707) 462-4771 or send resurnet to K Box 638 , Ukiah, CA 95482 . EOE M/F (11-9)

WCSH/Portiand is saarching for a aupertor on-air radio stetion. Grest rewerds for the right person. Re sumes, tapes and idees to Paul Ward, 1680 N . Vine St Suite 900. Los Angeles, CA 90028. (11-9)

Adutt moming personality neoded now. Pop/Adult ormet. Contct Doug Salma ( 805 ) 366-4411. Send EOE (11-9)
Newapeson, seesoned profor moming drive. Prefe nomeone with Central or Western New York siove ex perience. Call immedi
after 3 mm . EOE (11-9)

## CHANEES

## Radio

JIM HOWIE promoted to PD/MD WEAT/West Palm Beach, FL JACK ALBER joins WEAT/West Palm Beach, FL from WIRKIWest Palm Beach, FL to do afternoon drive
CHARLIE CLARK joins WSHE/Ft. Lauderdale, FL as air personality, 7pm-12mid MILDRED THOMPSON joins WDEN/Macon, GA News Staff from WIBB/Macon GA.
KRIS CARPENTER joins KDJWIAmarillo, TX
DAN WILLIAMS from all nights at KAYOISeattle, WA to middays at KEED/Eugene, OR.
OR. RICK SHAW formerly with KTON/Belton, TX now doing 10am-2pm air shift at KOKE-FM/Austin. TX.
GIOVANNI appointed Music Coordinator and Production Director for PRO-FM/ GIOVANNI app
Providence, RI. DAVE SCHAFFE
Farmington, NM.
Farmington, NM. KATHY NEUSTADT appointed News Director
News Director of KRAZ-FM/Farmington. NM.
ROBERT SIRCH named MD of KBRR/Leadville, CO, former MD of KGEN/Tulgare, GA.
BOB STROUD appointed Production Director of WMET/Chicago, IL
MATT KORP, News Director WEEX-WQQQ Easton, PA named News Director for WAEB-WXKW/Allentown, PA
THOM SHERIDAN appointed Account Executive at KNBQ-FM/Tacoma, WA.
PETER MARCUS named Manager of Affiliate Services for RKO Radio Network.
BUD BECKER appointed Director of Recording Artists Promotions for WLPL-FM/ Baltimore, MD.

## Station Line-Ups

WJJLUNiagra Falls, NY LINE-UP: 6am-9am Chuck Mandrell (MD), 9am-10am Dorothy Shank, 10am-11am Viewpoint Talk Show, 11 am-2pm John Markham 2pm-5pm John Jarrett. News. Tom Darro News Director; Jef Garrigan. KSEE/Santa Maria, CA LINE-UP: 6am-10am Jeff Perry, 10am-1pm Sam Jackson 1 pm-5pm Don Williams. Weekends: Tim Scott, Dave Storm.

KBOZ/Bozeman, MT LINE-UP: 6am-10am Paul Vann Ehlis and Dean Alexander Oam-3pm Mike Halton, 3pm-7pm Anne Barnaby, 7pm-12mid Dennis Nichols (MD). 12 mid-6am Jim Jeffries. Weekends: Dan Funk. Steve Gasche, Casey Power KBRR/Leadville, CO LINE-UP: Gam-10am Dave Schaefer, $10 \mathrm{am}-1 \mathrm{pm}$ Ronnie West 1 pm -6pm Robert Sirch, 6 pm -12mid Leslie Cole. Weekends: Rod Laycock, Rick Baker Rick Street, Kathy Neustadt.
Baker, Rick Street, Kathy Neustadt. prom (PD Bob Knight), 7pm-11pm Dan Laramy (MD), 11 pm-5:30am Mark Smith.
Mark Smith. KOKE-AM/Austin, 2 noon-3pm Steve Gary 3pm-6pm Jerreanne Thomas.
12noon-3pm Steve Gary, 3pm-6pm Jerreanne Thomas. $\quad$ Ger WEAT/West Palm Beach, FL LINE-UP: Gam-10am Steve Cody. 10am-2pm Jim
Howie (PD/MD), 2 pm -7pm Jack Albert, 7pm-12mid Charlie Clark, 12mid-6am Lee KOZAOdessa, TX LINE-UP: Gam-9am Art Randall, 9am-12noon Gary Winter 12noon-4pm Mark Allen, 4pm-7pm Keith Montgomery, 7pm-12mid Paul Kelley, 12 mid-Gam Jerry Kaye.
12mid-6am Jerry Kaye. LINE-UP: AM Drive Murphy in the Morning, Midday Dan Lucas, PM Drive Bill Garcia, Nights Lou Simon, Late Nights Steve Bishop. Early Mornings Chris Jarrett. Weekends: Roy Rosen, Mike Donovan, Mark Kessler, Jim Savell.

## Industry Changes

BOB CURRIE named Manager of AER East Coast for EMI/UA Records
CATHI LEVEILLE appointed General Manager for The Sunshine Group
SALLY WEINSTOCK appointed Publicity Manager of Watermark, Inc
KATY KEEP promoted to Manager of the AGR Department at EMI/UA Records MARILYN HOROWITZ named ASCAP Membership Representative in New York City.
City.
WOLF SCHNEIDER promoted to Production Coordinator for all of WESTWOOD ONE's programs
MICHAEL JORDAN elevated to Director of Studio Operations for WESTWOUU ONE
RANDY HOCK appointed Director of West Coast Promotion for Arista Records. GLEN LAJESKI named Director and Promotion Administration for Arista Records. JOYCE JOHNSEN appointed Manager of Production Services for Arista Records.

# OPPORTUNIIIES 

## Openings

Top reted mase appeal contemborary in major. air perconelity who il entertaining, informative. topicel and locel with a good emiee of humor. A winning radic station in a beautiful axciting ctey willing to pey top bucke for top talent. Stocietion. Send rapes and resumes to Radio $E$
 Los Angotes. CA 80087. EOE

WFTN/Franklin, NH hae opening for Nows Direc tor, experience preferred. Opportunity to restructure cumee to PD, Box 99. Frenklin. NH 03235 (603) 14-Q/KRCO/Palm 8pringe/lndio will soon have an opening for the ripht type of communicator. We're edulh Top 40 and wo want eomebody who can well himeelf/ Young, KACQ, 82940 Milee Ave., Indio, CA 92201 . No calls pleces. EOE M/F (11-9)

The mast incredible opportuntity te here major merket corporation eeeke the greatest relented and versetile in both counvork. Tabents mumt be unique mance. The higheet degree of confidentiality will be obyerved. The most incredible opportunity is here... ere ment Service. Box 11727. Winston Selem, NC 27108 (11-9)

NKOP/Binghamton, NY hae a rare opening for not plenty of croes-overs, good bucks. 5 day woek. Eontect Ray Roas, Box 567, Binghamton, NY 13902.
$6071722-3437$. EOE (11-9). GOT-FM (KG-101)/Anchorage has immediate sening for PD with AOA beckground. Good producion is verv important. Send tepese and resumes tro KGOTlifi Bnnk or Nancy Johneon ar ( 807 ) 349 -2531 (11-2)
iEYY/Provo. UT has immediate opening for midOr permonality with heow production akills. Send spes and rexumea to Gevten Palmer, KEYY, Box KEMY
ooking for announcer whth verious duties. Third ense. Send tapes and resuis volid Floride drivera IAPE, Box 486. Orenge Park, FL 32073. EOE M/F (11-2)
you're an Engineer, capable of doing airahift, or ant you. Tapes and resumes to Kan caring, then we OS, Box 444, Tulare, CA 93274, 1st clase KGEN Ow/Denver hes en opening for a redio eto pplicents shell have a valid 1 st clase radio-tenginephors redcast engineering. Applicence in the field of redio irugh Nov. 9th. Interested individuals should contect (interview. EOE (11-2) SP-FM/Salt Lake Cly now accopting rapes and SP-FM, Box 7760 , Salt Lake City. UT 84107 . No calle. (2)

VikVICincinnet is looking for News Director for $\chi_{\text {ames }}$ for future jocks openings. Must sound enthu-
stic Tapes and resumes to Charlie Brown Wioky Narl Bank Bldg.. 3rd \& High. Hamiton, OH 45011

K/IR/Houston hes a rere opening for Progrem Dir orr. Tapes and resumes to Robert M. Chandier, GM E
ouston. Operetions Dir., KENA, 2 Greenwey Plaze
77048 (71a) 621-1550. (11-2)

Ointry station woV/Huntsulle. AL is in noed of aheople. Contect Operations Dir., Mark Albritten w tapes and resumes to Box 5188. Hunteville. AL
56 (205) 859-2441.(11-2)

Tuction/Copwirter: A dynomite Pop/Adult leader - of America's most besutiful markets is actively ing eomeone who writes creative copy, und cen do money for right person. Tapes and resumes to l. CA 95705 , or cell (916) $544-6471$ after 2 pm .
$11-2$ )
onted. Mirimum of 5 yri broedceating expe required. Send rapes and reaumessting Jim Ray-
AMMFM, Box 1208, Austin. TX 78767. No calls isearern New Mexicois No. 1 atation needs st phone Pop/Adult and Top 40 personalities yeeif Exckllent raedy to mortunizes for to 50,000 warte. Send if jocke ready to move up to 50,000 warte. Send IM 88220 or coll (505) 622 -6450. EOE (11-2)

E:MWIChita, KB has opening for part time and announcer for AORening for part time 102, Wictita, KS 87201 or call (316) 838-9141.

Goods \& Services

## Comedy Material



The Alrcheck Guide New Openings
Have stations with the letest openinget tune into you All contect confidential. Computer acreene vou from vour merket (unleses otherwier requeeted). Forwerd sircheck, reaume and 336 hendling. THE AIRCHECK GUIDE
is in touch with all states and Conade. Both lieted and is in touch with all
THE AIACHECK GUIDE, 8 Conatance Avenue, Lewis ton, ME 04240. For instent contact just call (207) 782

## The Superior Christmas

 Music SpecialStill available in mony morkate, THE SOUNDS OF
CHRISTMAS, Americéte promiere holiday music proorom. Unparalleled variety of quality artists and reperformation cell now, SHEPHERD MUSIC...(419) 693

## Broadcast Calender



## Lola's Lunch

DROP YOUR PANTS, rapo your sock , here comes the



## One Liner Specialist




Broadcaster's Action Line
Job Referrod Service - 825.00 for 12 monthe. Fee chenges to $\$ 40.00$ Jon. 1, 1980 . Send to: R2 Box 25-A Lexing-
'Radio's Premiere Comedy Senvice'
FREE SAMPLE ISSUE of redio's mos: popular hunor service1 O'LINERS, 1448.a Woast San Brumo, Freano
CA 93711 or phone (209) 431.1502

## 'Phantastic Phunnies"

The induatry's intemationally accleimed... most re apectrd auctioncs buildert One month's introductory 400
 OH 44240 .

## Goods \& Services

Making your clasesifiod come alive, or getring
 week for Goods \& Sonvices. Blind Box odar 50 cents a word. 820.00 minimum per week. All hoodines are frae. Contact RER Classified DO. parmment. Mon-Fri it (213) 563 -4330. or writa us
ar 1930 Contury Park Wort. L.A., CA 90087

## Openings

WMEE-FM/Fe. Wayne, IN looking for bright, young Mrers for future openings. Tapes and resumes to Steve EOE M/F (11-2)

WHSY/Hattleaburg, MS looking for Chiof Enginear fomiliar with AM/FM maintensence. A real chailenge
with e good compeny. If you're good, weill pay you for With a good company. If you're good, weill pay you for it. Need to hear from you now. Send tepes and rasu
mes to Box 2078 , Hartiesburg. MS 39401 Hes to Box 2078, Hartiesburg. MS. 39401 or cell Blake
Hooper at (601) 545-1230. EOE M/F (11-2)

News Director noeded for Eastam North Ceroline Pop/Adult-formatted station Will be responsible for entire news operation in repldy expanding market. Tapes and reeumes to George Michaels, WRMT, Box
283, Rocky Mr. NC 27801. EOE M/F (11-2)
V100/Charleston seeking qualifled Nows Director wumes to Don OToole, Box 4318. Charteston ion re sumes 10 Den O'Toole, Box 4318, Charteston. w 25304 . (11-2)

Major market adult appebl AOR looking for lock mala and female. Now station, prestige location, boautiful apocious, extremsly waltequipped. Fligship for e
growing chain. If you have experience and know the music, send tapes and reaumes to Bishop, KFIX, 4722 Broedwoy, Kansas Citv. MO 64112 . No celle please
EOE (11-2)

Nows reporter needed for Moblle's No. 1 Country Send topes and resumes to Jim Sands, Nown Director WKSJ, 3943 Airport Blva.. Mobile. AL 38608 EOE M/F
$(11-2$ )

Morning charecter - only the very beest. Tapes and re Mournes to National PD, Sunbelt Communicatione, 1422 Monterey Plazn, San Luis Obiepo, CA 93401 . No calle
please. EOE M/F $(11-2)$

## Positions Sought

If you're in the Northeest and you want an exper benced PD to make vour Pop/Adut station a winner, cand dotails of your stetion and I'h send my info. Progrem Director, 6110 Renwich No. 170-A. Houston, TX
77080 or call (713) $664-4045$. (11-9)

Vecency whth cleen sheots, the Hotel T.S. cen be vours, now. Aoom for AOR, Pop/Adult, any check out time. Moke resarvetions with T.S. at (315) 635-7311 or
(315)673-1442. Hove towele will trevet. (11-9)
54.5 wes my tatest ARB. After 2 K veare DWAYN BONDS hae resigned ae PD of WCIR/Beckloy, WV. For mertl with WKWK, WOMP. WAPE, etc. Contect
(304) $683-9761$ or (304) 252-6452 anvtime. (11-9)

## Contemporary couple, one-to-one communicators

 Creative production. Highly requested for atege appear ances. 11 vre combined experienced. Two vear AM (504) 400-421 ask for JUDE or GEORGIA. (11-9)Small market redio Nowe Director wenta to move up In marker size. Will step down in position for step up. Young, but experienced. Willing to relocote. Availeble Jonuery 1at. Call (614) 373-7792 ofter 5pm. (11-8)
PD postion le whet I went. I'm a family man looking 2277 end esk for JOHN. (11-9) Midwest. Call (507) 826

Are theee eds live been purting in here the past sov. oral weoke destined to become a regular feature of thin
mogazine? Still heven't found the right job. Realy, Im nogazine? Stith hoven't found the right job. Really, I'm not merket with decent pay in the Northeest or Midwest. Cell CHUCK at (718) 873-0708 (let's hope thia ie my lest ed). (1 1-9)

Awerd winning 8ports Director whth college edu Cetton looking for a move to medium or major market. ing. I'm eleo an on-air progrem director, I've been at some atation for on-ar progrem director. I've been at and prefer a position that includes pooking to move up pro team. Will relocete. Call DAN PALMER ot (814)

Good contemporary PO with now ldees will be look ing for move up around the end of the yr. Currently compering in a major market with amall fecility and Stobio, references. Cell FRANK (714) 758-4098. (11-9)
Talented jock has no problem paying the rent now would lika to try a job where I can afford to eat, too
J.B. (805) $397-0850$. (11.9) J.B. (806) 397-0050. ( 11 1-9)

PAT CHRIBTIE, alr personality for Dieco 100/8e or Pow, looking for MD/eir position with contemporer or Pop/Adutt atation. Knowe music and ite application
towerd imege, continuivy flow, and demographi appeet. Can guarante日 excellont music control. 12217
fenwick, St. Louis, MO 83128 ( 314 ) $849-2929$. (11-9)

Destitutel Five yre experience in Pop/Adult, ToD 40 and Country. Aveilable in Southerr: Celifomie within 24

Proven PD with good numbere would like to get beck home to Michigen. Courriry or Pop/Adult formet. Ouelity production and air work. After 5pm call (601) 378-2739.

DR. DAVE currentiy ass't PD/MD is looking. 12 yre experience end searching for personality oriented ste thun. 30 share in last ARB. Call
$333-2363$ after 5 pm CDT (11-9)
WNEW atyle, reel Pop/Adult communicator. Clever experienced, committed. Call MARV et (315) 342-2503.
$(11-9)$

Looking for a progremmer with seles experience? Announcing. music and management background Contect BILL KIMBLE at (914) 331.1632 bem-2pm or

Veteran broadcaster wante progremming andior
production. Great voice, abilities end know how TODD (815) 398-6080. (11-9)

Announcer 15 yre experitence, good voice, first ticket. Heve worked Country. Pop/Adult formats. Can Florida or will and a good newecast. Prefer to stay in Gulf Coast. BILL SMITHSON (305) 448-1260. (11-9)
Sen Diogo, L.A., Secramenta, San Frencleco. Fresno, 6 vr pro wants news or sports job. Currently top
55 marker. Family man. L.A ie home. Call $583-4918$. Family man. L.A. ie home. Call BOB (918)

Talk Radio is boringl it doeen't heve to be. I offer "high energy talk" and l've got the numbere to prove it ket. Want tor veteran with 6 in top 10 Southeast mar medium marker. If you anticipate a need ior major or relephone-talk personality write: Talk host, c/o 323
Franklin, No. $804 / \mathrm{T}$ - 33 . Chic Looking for Top 40. Adult Contemporery slot in 18021 9994.8072 or leave message er i8021 3:30 a (11-2)
Imaginetive, creative, enthuelenticl $A$ versatile com
ruinicator seake a retum to broadcesting after a vears tereated in any, format, any plenty of experience. (818) 753 -1620 for meny happy retumal (11-2) Cor

## Positions Sought

Providenow/Bonton: redio broedcester, not "supe Music Director, jock, promotion, Haves. Currently doing talk in medium marker. Complete eackaoe write: 18 Hill St., Box No. 15, Norton, MA 02768. (11-2)
Midwest Music Director looking for West Coest po ation. On or off air. 4 yrit experience. I work cheod time. (11-2)

Announcer 15 yre experience, 1ut vicket. Worked Country and Pop/Adult formats. Con do production and - good nowacest. Profer to stay in Floride or would go to another state in Southeast or Gulf Coast Call BILL
SMITHSON (305) 448-1260. (11-2)

Fernale DJ er Disco 14/Harreburg, PA looking to ge beck into radio newe. 5 vrs experience, 3 yre nowe paper writing. Political Science beckground, Penn State University. Would prefer Northeast but will
sider ell. COLLEN MORAN (717) 944-1808. (11-2)
PD/Announcer evaliable now, experience includes MIKE MOFFETT (812) 877.9728 at (11-2)

Former al talont, efternoon drive of KNBA/8an
Francieco, seekino air talent/PD Dosition, Call Francieco, soeking air talenv/PD position. Call
JACK HAYES at (416) $365-2282 .(11-2)$ HI. J. ALEXANDER is my name and good reeding notures. You want it: I've got it. call (213) 933-4612 earty moming or evening. (11-2)
16 Yre as programmer at KBCQ, KHAK, WVOJ and YFE. Detail work, with experience in promotions, with fomity, prefer Midwest area. Call DAVE STEVENS at (815) 877-9756. (11-2)
JACK CRABBE former PD K96 and WPGM lookin for now chellengs. Available immediately to creste a Winning station or to join your staff as air persanalit.

Looking for madium market TOp 40 jock position. Many vears experience. Currently small marker Opere tione Maneger. Tapee, resumes... JOHNNY WILLIAM

日A. communicetione atudies, University of Detro HARRY DOA (313) $522-0144$. (11-2)

5 yrs in amall markets, looking to move up. Can do all shifts, production and promotion. Prefer Northeast but will consider all offers. Cell (207) 493-3074 and leeve Looking for position in CA. Small marker PD or majo market jock. Currently employed. (209) 625.3218. (11-2) KEN E. MARKS ls looking for a Top 40, Poo/Adult o Disco gig. just beck from Reno. Super production. Will
traval. Wrie or call 9315 Cartargugu CA 90034. (213) 838-5364. 111-2)

Radio enthusiast - have been in small market radio for eeven yrs. Wish to move to a medium jock poaition. erably Great Lakes area, but wiry or Pop/Adult. Pre Call (4 19) 332-5148 between 10 am and $1 \mathrm{pm}(11-2$ )
DJ whth BA and 2 yra air experence desires work in and production skills; traffic and TV background. Call
(816) $775-9688$ ar writ $T$. ( 616 ) $775-9688$ or write Tic
Cadillac. Mi $49601 .(11-2$ ). MAJERLE, 3565 U.S. 131.

WABC, KMPC, WBZ, KFRC, WLS, WMAL, KLIF. have never worked for any of these stations. but
would like to work for you. Call CHUCK at 1716) 873 0706. (11-2)

Program Director experience in repainng faltering fo mats tooking to return to mid-Atlentic erea, preferably
 Contemporary or Top 40 music. POIMD position widu So vou don"t forget, send for tape end resume before midnight tonight. MATTHEW COATES. WFTN, Box -9,
Franklin. NH O3235 or ( 003 ) $9342500(10-28)$

## Miscellaneous

KWRM-AM/Corone. CA needs improved Country ser
vice from all labels. Pleese help! Send to Box 100

WZWZKokomo, IN needs AOP Send to Box 2208, Kokomo, IN 111 -2

K122-FM/Minot. ND neede immediate record senvice 2188, Minot, ND $58701(11-2)$ Henneman, KI22. Box
100, Min ND GB71 (11.2)
senvice from ail iabels. Paso (Juerez) needs Country
Paso, $7 \times 79982(11-2)$ XROK, Box 9112 , EI
KSKUWichite-Hutchineon, KS, 100,000 wart FM, Top
 Hinglen and oldiea. Send to Dr. Don
Haletead, Hutchinson, KS 67501 (11-2)
KPAC/Beaumont, TX needs record sanvice for ther Country station. Contace Dons Thompson, MD al (713)
$722-9301$ from 9arn-7pm(11-2)

"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week.

## JEFFERSON STARSHIP <br> Jane (RCA/Grunt)

68\% of our reporters on It. Moves: Up 65, Same 32, Down 0, Adds 25, including WPGC, CKGM, WOKY, B100, WOLF, WBLI, JB105, WFMF, WAYS, WRVQ, KWEN, 92X, KMJC, KTAC, KRKE-FM. See Parallels, charts at number 27.

## STEVIE WONDER

## Send One Your Love (Tamla)

84\% of our reporters on It. Moves: Up 79, Same 17, Down O, Adds 23, including F105, WJDX, BJ105, WAKY, KSTT, KZ93, Y94, KTAC, KCPX, KGW, WGUY, KILE, WGBF, KOKK. See Parallels, charts at number 28

## PABLO CRUISE

## I Want You Tonight (A\&M)

 62\% of our reporters on th Moves: Up 82, Same 12, Down 1, Adds 20, including WCAO, KRBE, WGCL, WOLF, KLIF, WNOX, WKIX, KZ93, KHJ, KING, KTAC, 13FEA, FM99, KSEL, KAWB-FM. Se日 Parallels, charts at number 29.

Decent releases with alrolay reported by at least 50 of our reporting stations are listed in order of eneir activity. The two numbers following the artist/titie/label destignation lexamole: 100/25) indicate how many of our reporters are on the record this week 1000 and of those 100 how many added it this week 1251. "Moves" are broken down for each record and indicate now many stations moved the song Up on thelr charts, held it the same ton to on, add to on, 31-31, etc.l, moved it Down on their charts, or Added it this week
all songs listed in New a Active can be found in ene parallets.

CAPTAIN \& TENNILLE "Do That To Me One More Time" (Casablanca) 105/21, Moves: Up 57, Same 27, Down 0, Adds 21. including WFIL. WTIC-FM, WFMF, WLAC, WKIX, WAKY, WNAP, KCPX, KENO. KRUX, KRO.
CRYSTAL GAYLE "Haff The Way" (Columbia) 104/13
Moves: Up 76, Same 9, Down 6, Adds 13, including KVIL, PRO-FM, WNOE, KSTT, KRSP, KRUX, WLBZ, FM99, KSEL, WNAM, KYSN, KDZA.
CHEAP TRICK "Dream Police" (Epic) 101/5
Moves: Up 73, Same 17, Down 6. Adds 5, Q102, KEEL, WBBQ, KQWB-FM KKRC. WKBW 22-16, WPEZ 13-10, KRBE 16-11, WLS 18-15, KJR 12-9.
DR. HOOK "Better Love Next Time" (Capitol) 97/23
Moves: Up 64, Same 10, Down 0, Adds 23, including WCAO, KVIL, KEARTH KC101, WPST, JB105, WTIX, WKIX, KOFM. 92X, KHJ, KERN, KFXM KENO, KRQ.
FOREIGNER "Head Games" (Atlantic) 93/43
Moves: Up 32, Same 18, Down 0, Adds 43, including WIFI, Q105, KIMN, WBENFM, WBBF, JB105, KTSA, WFMF, WSGN, WSKZ, WRVQ, KVIC, $92 \mathrm{X}, \mathrm{KHJ}$
ELO "Confusion" (Jet) 91/3
Moves: Up 69, Sạme 18, Down 1, Adds 3, 297, WAEB. KDVV, $96 \mathrm{~K} \times 16$ 12 12 WPEZ 25-21, KRBE 23-18, Z93 24-20, WGCL 18-14, WJDX 13-9.
KENNY LOGGINS "This Is It'" (Columbia) $90 / 24$
Moves: Up 53, Same 13, Down 0, Adds 24, including WXLO, WIFI, CKLW WOKY, KEARTH, WBLI, WHYN, WFMF, WAXY, Y103, WAKY, 92X, KNIJC

## KTAC.

JOHN COUGAR "I Need A Lover" (Riva) 72/18
Moves: Up 31, Same 21, Down 2, Adds 18, including WKBW, WOKY, KJR, KNOW, Y103, WMEE, KERN, KFXM, KRSP, K104, WAAY, WEAQ, KLUC.
ALAN PARSONS "Damned If I Do" (Arista) 71/12
Moves: Up 36, Same 22. Down 1. Adds 12, including WPST, KLIF, WNOE. WSKZ, WISM, WAAY, WFLB, KILE, KLUC.
SMOKEY ROBINSON "Cruisin' " (Tamla) 68/26
Moves: Up 33, Same 7, Down 2, Adds 26, including WXLO. WIFI, WPGC KSLQ. WGCL, KIMN, WKBO, Z98, WKIX, WMEE, KMJC, KCPX. WYRE KOOL \& THE GANG "Ladies' Night" (De-Lite) 63/18
Moves: Up 37, Same 8, Down 0, Adds 18, including KSLQ, KFRC, B100, Moves: Up 37, Same 8, Down 0, Adds 18, including K. WR, K
WBEN-FM, WAXY, WHBQ. WRVQ, WISM, KMJC, KROY. KSLY.
CARS "It's All I Can Do" (Elektra) 637
Moves: Up 37. Same 17. Down 2. Adds 7. KRBE, WOKY, WOLF, WAPE, WJBQ, V100, WCGQ, WIFI 10-8, CK GM 24-16.
KENNY ROGERS "Coward Of The County" (UA) 62/39
Moves: Up 17. Same 6, Down 0. Adds 39, including WFIL, KRBE, KSLQ. KEARTH, KFRC, WTIX, Z98, WBBQ, WRJZ, WAKY, KLEO, KJRB.
MEARTH, KFRC, WICHAEL JACKSON "Rock With You"' (Epic) 55/27
Moves: Up 24, Same 4, Down 0. Adds 27, including WPGC, CKLW, KRLA, B100. WFBR, WBBF, WBLI, WHYN, WTIX, WNOE, Z98, WSGA, WSKZ, KWEN, KRAV, KJRB.
FRANCE JOLI "Come To Me" (Prelude) 52/4
Moves: Up 27. Same 8, Down 13, Adds 4, F105, KELP, WEAQ, KOOK. WABC 12-11, WRKO 12-10. CKGM 14-9, KVIL 18-15, KFI 14-12. KOPA 26-22.

## Others Getting Significant Action

RONNIE MILSAP "Get it Up" (RCA) 49/1
Moves: Up 33, Same 10, Down 5. Adds 1, KLIF, 293 22-17, KJR 26-23. WNOE 37-33, WSGN 18-11, Y103 19-14, WBBQ 20-15, WAAY 5-3, KQDI 13-10.

## Radio\&Records NATIONALEAIRPLAY/30

THAEE TWO
WEEKS WEEKS WEEKS WEEKS LASY
AOO AGO WEEK

## November 9, 1979


EAGLES/Heartache Tonight (Asylum) STYX/Babe (A\&M)
COMMODORES/Still (Motown)
STREISAND/SUMMER/No More Tears... (Columbia/Casablanca)
KENNY ROGERSIVou Decorated My Life (UA)
FLEETWOOD MAC/Tusk (WB)
BARRY MANILOW/Ships (Arista)
KC \& THE SUNSHINE BANDIPlease Don't Go (TK)
JOHN DAVID SOUTHER/You're Only Lonely (Columbia) HERB ALPERT/Rise (A\&M)
SUPERTRAMP/take The Long Way Home (A\&M)
LED ZEPPELIN/All My Love (Swan Song)
DONNA SUMMER/Dim All The Lights (Casablanca)
ANNE MURRAY/Broken Hearted Me (Capitol) RUPERT HOLMES/Escape IInfinity) MICHAEL JACKSON/Don't Stop 'Til You Get Enough (Epic) LITTLE RIVER BANDICool Change (Capitol) BLONDIE/Dreaming (Chrysalis) MICHAEL JOHNSON/This Night Won't Last Forever (EMI) LAUREN WOOD/Please Don't Leave (WB) KNACK/Good Girls Don't (Capitol) CLIFF RICHARD/We Don't Talk Anymore (EMI) CHRIS THOMPSON \& NIGHT/If You Remember Me (Planet) JOURNEY/Lovin', Touchin', Squeezin' (Columbia) JIMMY BUFFETT/Fins (MCA) COMMODORES/Sail On (Motown) JEFFERSON STARSHIP/Jane (RCA/Grunt) STEVIE WONDER/Send One Your Love (Tamla) PABLO CRUISE/I Want You Tonight (A\&M) M/Pop Muzik (Sire)

This chart is based solely on airplay statistics compiled weekly from our Top 40 reporting statlons. Black circled numbers indicate significant upward movement from at least $60 \%$ of our reporters.

## MOST ADDED <br> FOREIGNER "Head Games" (Atlantic)

KENNY ROGERS "Coward Of The County" (UA) TOM PETTY "Don't Do Me..." (Backstreet/MCA) RUPERT HOLMES "Escape" (Infinity)
MICHAEL JACKSON "Rock With You" (Epic)
Completa Reglonalized Station Lis tings on pages 26 and 27.

## HOTTEST

EAGLES "Heartache Tonight" (Asylum)
STYX "Bebe" (A\&M)
BARBRA \& DONNA "No More Tears..." (Col/Cas) COMMODORES "Still"' (Motown)
BARRY MANILOW "Ships" (Arista)

DARYLL HALL \& JOHN OATES 'Wait For Me"' (RCA) 44/9
Moves: Up 19, Same 16, Down 0, Adds 9, 94Q, WKEE, WTIX, BJ105, WVIC, KRUX, WRBR. KENI, KBOZ, WIFI 22-18. WSKZ 25-15.
MELISSA MANCHESTER "Pretty Giris" (Arista) $43 / 4$
Moves: Up 28, Same 11, Down 0, Adds 4, WKBW. WGCL, KX104, WFOX, 940 29-25, CKLW 21-15. KJR 23-21, Y103 27-25, KFXD 22-19.
BRENDA RUSSELL "So Good, So Right" (A\&M/Horizon) 40/1
Moves: Up 22. Same 8, Down 9, Adds 1. KORL, WCAO 14-12, KMJC 6-5, KFXM 19-13, WYRE 20-18, WANS-FM 17-10, KBOZ 23-19.
ACIDC "Highway To Hell" (Atdantic) 39/3
Moves: Up 23, Same 13, Down 0, Adds 3. WIFI, WOLF, KFXD. $96 K \times 27.22$, KRBE 22.15. KUPD 20-14, KNOW 32-29, K $\times 106$ 22-18, WVIC 36-29.
BLACKFOOT 'Train, Train" (Atco) 38/7
Moves: Up 19. Same 12. Down 0. Adds 7. WTIC-FM, Q106, WNOE, BJ105, WEEO, V100, WROV, KWK 21.17 KXX106 15-12, WNOX 24-19, WVIC 37-32.
TOM PETTY "Don't Do Me Like That" (BackstreetMCA) 35/32
Moves: Up 0, Same 3, Down 0, Adds 32, including CKGM, 94Q, KSLQ. KBEQ, WGCL, WOKY, KFRC, KJR, PRO-FM. WHBQ, WRJZ, WVIC, KING, KJRB.
MOON MARTIN "No Chance" (Capitol) 3319
Moves: Up 10, Same 14, Down 0, Adds 9, WHYN, 95SGF, WSKZ, WHEB, WCIR, KEWI, KCBN, KBOX. KOOK. WAYS 33-29, KCPX 27-24. WSEZ 40.35.
KERMIT THE FROG "Rainbow Connection" (Atlantic) $32 / 3$
Moves: Up 15, Same 7, Down 7. Adds 3, WKEE, WOHO, KORL, WKBW 2-2, KBEO 17.9, WZUU d-25. WHYN 26-20. WKIX 19-17. KWEN 31-19
FRANK MILLS "Peter Piper" (Polydor) 30/3
Moves: Up 15, Same 12, Down O. Adds 3, WNOE, 14WK. KBDF, WOKY d-28, WJDX 24-17, WSGA 19-16, WERC 23-19. KRLC 12.9.
FOGHAT 'Third Time Lucky"' (Bearsville/WB) 29/15
Moves: Up 7, Same 7, Down 0, Adds 15, including WIFI, WKBO. WBBQ, WHBQ. WNOX, WAYS, WGH, WVIC WNAP, KHJ, WKBW d-30, KRBE d-30, 940 24-20.
BUGGLES "Video Killed The Radio Star" (Island) 29/12
Moves: Up 10, Same 7. Down 0, Adds 12. including WKBW, KJR, KIMN, WHYN, WSGN, WISM, Y94, KX104 Q105 d-29, JB105 33-25. KHJ 26-24.
TOM JOHNSTON "Savannah Nights" (WB) 2918
Moves: Up 17. Same 4, Down O, Adds 8, Z93, KJR, WKEE, Z98, WKXY, WSPT, KBDF, KBOZ, 940 14.12, KXX106 29-24, 95SGF 15-10, WAAY 12-9.
ISAAC HAYES "Don't Let Go" (Polydor) $29 / 7$
Moves: Up 18, Same 3, Down 1. Adds 7, 293, KFI, KOPA, WHBQ, 92Q, KWEN, KHJ, KSLO 3429, WNOE $40-34$ FM100 25-18, WHHY 11-5, WTMA 24-19.
YVONNE ELLIMAN "Love Palns" (RSO) 28/5


[^0]:    Country singer Saundra Steala recently signad a recording contract with United Artists Records. Her debu album and single are due to be raleased in January. Pictured et the signing in Nashville are (standing, hri) attorney Fred Banson, manager David Bridger, producer Ralph Murphy. Picalic Productions' Anita Moore, and UA 's Jerry
    Seabolt (seated, I.r) EMI-A/UA VPDon Grierson, Saundra Steale and EMI-A/UA VP Mark Levinson

