

# Fleetwood Mac LP Leaked To RKO; Warners Pursues Source Of Leak 

Last week the RKO Radio chain received, through undisclosed sources, a copy of the long-awaited Fleetwood Mac album "Tusk." Tape copies were made, and the chain's music stations began playing the LP, in its entirety in some cases, on Wednesday (10-9). Acting quickly, Warner Bros. Reconds sent cease-and-desist telegrams to the stations Thursday, and won a preliminary injunction Friday enjoining the RKO chain from playing the record. RKO promptly complied with the court order.
That much is not overtly umesual in itself. Record companies have suffered from "leaks" on product from their prominent artists for some time now, as radio stations compete for exclusives. Paul McCartney, Led Zeppelin, Linda Ronstadt, and many others have been the victims of this practice. What is unusual is Warner Bros.' continuing reaction to the situation. First, according to VP/Promo tion Russ Thyret, staffers worked "three double shifts" to press up sufficient promotional copies of the album to deliver to the label's promotion staff over the weekend. The promotion people then handdelivered the Mac LP's to as many radio stations as possible on Monday (10-8), several days ahead of the album's plamed release date.

## Making An Example

 Of The LeakerBut Warners is not stopping there. Thyret told R\&R that the company is intent on finding the source of the leak, and will take legal action if necessary. "I have
no desire to sue radio stations or take them to court. My desire is to find the leak and make such an example of that person that no one will try to leak a Warners record again." Thyret said. He said he

## DES MOINES, CHICAGO. WASHINGTON

## Radio Covers Pope As American Visit Ends <br> ed with traffic reports and live

## The equivalent of two Woodstocks"

Radio continued to provide a full spectrum of coverage during the second half of Pope John Paul II's historic American visit. Again, some stations preempted regular programming for continuous coverage of every papal activity, while others restricted their participation to traffic reports.

## DES MOINES

A "Highlight"
In Des Moines, where the Pope celebrated an outdoor mass be fore 600,000 , KIOA \& KMGK took on a special role - providing the sound system for the pontiff. VP/ GM Ed Wodka described the system as "the most powerful, the most sophisticated sound system in the world," calling it "the equivalent of two Woodstocks." The Pope's voice traveled five miles, thanks to vast numbers of towers and speakers of massive wattage. Wodka also served as media coordinator for the press tents at the Mass, aiding 63 local radio stations, the ABC network pool, 18 local TV stations plus three networks. 23 newspapers (plus 50 Catholic papers), two wire services, 1100 still photographers, and

had been taking steps to convince the RKO employee who allegedly received the album from the actual source to identify that source voluntarily, warning that Warners
fLEETWOOD MAC/ See Page 26

Management and supervisory personnel at WCCO-AM-FM/Minneapolls have been pressed into on-air service in the wake of a strike by the International Brotherhood of Electrical Workers (IBEW)
bulletins from the airport, and shifted to continuous coverage when the pontiff celebrated the Mass, including a live broadcast of that event. PD Scott Huskey told R\&R that a station aircraft, the "Sky Spy," was in the air observing traffic patterns.
Country KSO went all-news, with "no commercials from the time the Pope arrives on Iowa soil till the time he departs," according to PD Jarrett Day. KSO also had a traffic reporter in the sky, and dispatched two staffers and a local priest to cover the Mass, with live reports.

## CHICAGO:

Massive Coverage
The Pope landed in Chicago late Thursday ( $10-4$ ), and R\&R's radio sample turned up varying degrees

POPE/ Sea Page 26

## BOTH RADIO. TV OUTLETS AFFECTED

## Electricians Strike At WCCO

No Settlement In Sight

against the two Pop/Adult radio outlets and WCCO-TV. WCCO-AM General Manager Phil Lewis told R\&R that 13 technicians have walked out in the dispute. which began at midnight, October 7. Because the stations' AFTRA personnel are honoring the IBEW picket lines WCCO's non-union personnel have taken over on-air and technical duties for the duration of the strike.

Principal cause of the dispute lies in the IBEW's refusal to accept separate contracts with each of the three WCCO operations, all of which are owned by Midwest Radio and TV, with whom the IBEW is presently negotiating. The problem of which union shall maintain jurisdiction over specific job categories within the TV division is also contributing to the impasse, claimed Lewis.

Lewis stressed that there were no problems with morale and no hard feelings between the radio stations' management and union personnel because of the strike. adding that it was a shame the problems of one operation could affect the other two. As to when the strike would be settled, Lewns replied. "I wish I knew."

## DC Broadcasters Ready <br> On-Air Announcements

In a joint effort, most members of the Washington Area Broadcast ers Association (WABA) agreed this week to air diary announcements calling attention to the cur-
KAPLAN NEW PRESIDENT
Goldwater Supports Deregulation At NRBA
The NRBA Convention, held this week in Washington, was highlighted by a speech by Sen. Barry Goldwater in which he reiterated his support of radio deregulation but predicted that no legislative action along those lines would take place in 1890. NRBA President JIm Gabbert gave way to new President Sis Kaplan, while 9 kHz spacing, AM stereo, and other radio concems were discussed during concerns were discussed during
the meetings. For more detalled NRBA coverage, see Page 4.
rent ratings sweep which begins Thursday, Oct. 18. A WABA committee met last Friday to script one announcement for all stations. following a session with First Media Pres. Glenn Potter and WPGC GM Bill Prettyman, who initiated the announcements in DC previously.
R\&R has learned that only three stations in the DC metro have refused to air the announcements. They are:

- WHFS, which doesn't subscribe to any ratings service
- OK100, which has been plagued with previous FCC problems, and - WKYS, which is undergoing a change in PD's and possibly for mat.
However, most stations are going along. WABA members voted six weeks ago, prior to an Arbitron Advisory Councll session, to air announcements unless Arbitron decided to delist all stations broad cauting them. Arbitron has said It will only list such stations "be low the line.


## One Of Top-40's Favorite Voices <br> Returms.



# WB's Thyret: Strong Stand Against Advance LP Leaks 

The controversy over radio stations obtaining copies of prominent artists' albums in advance of record company release dates, in order to air them ahead of their competition, has flared up again with the recent RKO chain airing of Fleetwood Mac's "Tusk" LP (see story, Page 1). From radio's side. the desire for an exclusive is a powerful motive. From the record company side, a leak (often of dubious legality) can have a highly adverse effect on a label's care-fully-planned release and marketing campaign, as well as possibly alienating radio stations not able to obtain an advance copy. In the following open letter, Warner Bros. VP/Promotion Russ Thyret outlines his company's position on the matter, and its intentions to discover the source of the leak. Radio comments are invited

To say that I am frustrated over the callous ness of any one person feeling that they have the right to disrupt the three-year effort of the
members and familles of Fieetwood Mac and their organization, and the plans and efforts of an entire record company and distribution organization. especially during an unstable period in the record industry, would be a gros urderstatement.
It is unfortunate when people who find them dustry choose to. by example. foster mistrust and disharmony.
It was very heartening to hear from several Program Directors and Music Directors who called to offer their sympathy rather than their rage, and the "Tusk" album was not en. hneered by any Warner Bros. promotion per son to gain favor anywhere.
I also became aware of some other major market Program Directors and Music Direcors who had copies of this illegal tape and
chose not to air them out of courtesy to Fleetwood Mac and Warner Bros. Records. Warner Bros. Records has taken steps to question under oath the people who illegally
played this record. in an effort to find the source of the leak When found. I intend to prosecut
the law.
who trust and belleve that deliberate act on our part.

## art.

 $\begin{gathered}\text { Russ Thyret }\end{gathered}$VP/Dir. of Pmomotion
Warner Bros


## "il gets right to the roots."



## America reads TV Guide.

FOX IN THE JOURNAL - Making the transition from radio to records is no uncommon thing, but jumping to the Wall Street Journal is something else again. But Phonogram/Marcury West Coast Promotion Dir actor (and former TEN-QLLos Angeles PD) Jimi Fox pulled it off, at least for the WSJ edition of October 8, 1979. There he was on Page 5, pictured prominently at the top of a TV Guide readers profile ad, saying nice things about the magezine. Rumors that Fox will soon be listed ing Now York and American stock archenges are unconfirmed at on the New York and Amarican stock exchanges are unconfirmed at
this point.

DAVIS NEW CBS INT'L PRESIDENT

## Asher Promoted As CBS <br> Restructures Records Group

The CBS Records Group has restructured its worldwide operations, with M. Richard Asher promoted to Deputy President and Chief Operating Officer, reporting directly to CBS Records Group President Walter Yetnikoff. Asher, formerly President of CBS Records International, will be responsible for CBS's American and international operations. Allen Davis has

## OPINION LINE

The R\&R Opinion Line is designed as your phone forum. We encour age you to call In any time to the Opinion Line number, (213) 552-3525, and record your ideas and opinions on any industry issue or concern. You can do so anonymously, or sign your name. Following are two Opinion Line offerings from our readers:

## Do Record People Know Their Business?

This is in response to your editorials on the problems of record sale

I submit that the record industry has more than enough people in their industry that not only do not understand their business, but don't comprehend basic business practices period. As a student of marketing who happens to program a radio station, I see an amazing amount of promotion and sales people in this region that have no idea of what is in fact happening in their local business.

Of the five basic steps in the Marketing Bridge: your business, price value, advertising, merchandising and personal selling - the Chicago offices of most record companies are lacking in at least the latter three. Radio is the best advertising medium for the record com panies. However, several radio stations, mine included, cannot get products. As an example: the company that says they have been hur the worst, Columbia, has received $\$ 10-\$ 15$ in phone calls from us asking for one 45 record. We have yet to receive the record or a call back. Merchandising: The record stores in this area are continually "sold out" of hit products. I can't even buy the records. And lastly, Personal selling: of the few times we are called on a product, the pro motion person has little product knowledge as to how their record fits in relation to the station. Not to mention a helpful attitude. Simply put, where does the problem lie . . . radio or records?

Bob Hooper
Operations Director, WNFL/Green Bay

## AM Stereo?

I wish to remain anonymous here but I'm just kind of wondering exactly what the heck is going on with the FCC's current stalls in volving AM stereo. I think if people look into this very closely, they mught find some very hidden skeletons in the old closet. It's just a shame that good viable broadcasters have to again be put on hold by this double-crossing, two-faced government organization. I'm very sick and tired of it.

- Anonymous


Richard Asher been named to succeed Asher in his previous position
Under the new structure, Asher will report directly to Yetnikoff. while Allen and CBS Records Division President Bruce Lundvall will report to Asher. In addition, a "new ventures" division developing and marketing products related to new communication technology will be established shortly, and will report directly to Yetnikoff.
Yetnikoff commented, "I am convinced that with this new management structure in place, CBS Records is in a stronger position than ever to take advantage of the ASHER/ See Page 26

## Casablanca <br> Launches

Children's Label
Casablanca Record and FilmWorks President Neil Bogart, in association with Lewis Merenstein, recently announced the creation of a new children's label. Casablanca KidWorks. Merenstein will serve as President of the new division which will produce children's books, records and combinations of the two. Initial venture for the fledgling label will be to produce and distribute the "Ronald McDonald Discovery Series," under a li censing agreement with the McDonald's Corporation.
Described as a blend of educa tion and adventure for Ronald Mc Donald and the McDonaldland Donald and the McDonalila

RACIST PLAYLISTS? - NATIONAL BLACK MEDIA CO ALITION ACCUSES RADIO STATIONS OF "PLAYLIST MANIPULATION" TO RESTRICT AIRPLAY ON BLACK ARTISTS. JONATHAN HALL COVERS THE ACTION

See Page 4

## this week...

ARBITRON SURVEY SECURITY SUSPECT?
A radio station GM was sent six Arbltron dlarios for filling out. Jhan Hiber uncovers the tale and questlons whether media peoplo have overly easy access to diarles.

## See Page 16

SURVEYS - TAKIN'IT TO THE STREETS
Once you've selected your sample size, you've got to make ure your questions are being answered properly. Dr. Lutz dis. cusses interviewers - how to recrult them, how to control them and how to whip them into shape.

See Page 18
PLA YING THE HITS EARLY - AND WINNING
Most people today in Top 40 belleve that the longer you walt to play a record, the safor you are come rafings season. K104/ Erie, PA has been playing (and plcking) the hils remarkably early and dominating its market. John Leader talks to PD BIII Shannon to find out how he does it.

See Page 22
CONSUMER HOTLINE FOR COMMUNITY SERVICE Black radio stations are concerned with serving their communitios, but WLLE/Raiaigh has a Consumer Holline that helps out evaryone in the market. Bill Speed gets the lowdown from Operations Manager Paul Ingram.

See Page 45
DETROIT - ROCK CITY (AOR STYLE)
Three hard-rocking AOR stations are battling it out in the Motor Clity. Joff Gelb talks to the PD's at WWWW, WRIF, and WABX and concludes that the war will continue.

A DRAMATIC TOUCH FOR RADIO
Pop/Adult stations add some drama to their listeners' llves, as WBEN/Buffalo acts out its oditorials for a new kind of flair whilo WSBIAtlanta alrs a new version of a play by Pope John Paul II. Mike Kasabo directs the action.
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What's New
Gary Owens
TV News
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## staif

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## FEW BROADCASTERS AT NRBA HAVE DEREGULATION IN THEIR ITINERARY

## Goldwater Predicts No Legislation

## Says Energy, SALT II, Election Will Interfere In This Congress

Senator Barry Goldwater (R-AZ), ranking minority member of the Senate Subcommittee on Communication, assured a group of over 500 broadcasters that he firmly backs deregulation through amendments to the 1934 Communications Act. But, he was quick to add that he sees no action in this Congress. Goldwater was the speaker at Tuesday's NRBA luncheon ( $10-9$ ), and he told the group. "The status of our legislation is very uncertain. We have SALT and energy to deal with and this is an election year. Don't look for legislation in this Congress."

In May, Goldwater introduced S. 622, a bill which would have eliminated the fairness doctrine and license renewal for radio stations, and among other things would have permitted the advertising of hard liquor.

## Few Attend Session On Deregulation

Agreement with Goldwater came from an unexpected area. Andrew Schwartzman, Executive Director of Media Access Project, a public interest group, agreed during a panel discussion on radio deregulation, but the similarity of his message to Goldwater's stopped there. "You won't see deregulation in any form because public interest groups won't let it happen." Schwartzman told the handful of broadcasters who attended the discussion. "You can live with regulation." Sclwartzman said, adding. "support for regulation is not there. Look at the number of people in this room."

Comments Urged
Those who were there wanted to know how they could help the FCC and Congress act on deregulation. Frank Washington, Deputy Chief of the Broadcast Bureau, urged them to file comments. "Give us the facts. We have to have something to base our decisions on." he said. Chip Shooshan, Chief Counsel to the House Communications Subcommittee, asked for copies of the comments filed with the FCC. "They will help us keep current with radio broadcasters' wishes when considering piecemeal legislation which would focus on radio instead of a total rewrite of the Communications Act." he said.

## Deregulation Not A Preoccupation

When broadcasters had a chance to confront FCC Commissioner Jim Quello later in the day. deregulation didn't even come up. Broadcasters wanted to know about the status of technical questions like FM quad, AM stereo and satellites. Dick Shiben. Chief of the Broadcast Bureau, said AM stereo and FM quad would be priorities when he gets more engineers on his staff, and predicted that might happen soon. Quello said the Commission will take up


Senator Barry Goldwater
receive-only earth stations later this month.

## DBA Pushes 9 kHz

Very few broadcasters turned out to listen to a big push for the new stations that would be created if the FCC okays 9 kHz spacing. Not all who listened to Daytime Broadcasters Association (DBA) Pres. Ray Livesay describe a 9 kHz test at his station, WLBH/Mattoon, IL last July, were representatives of daytimers, however. Some, like William Rust, President of Rust Communications Group, which owns daytimers and fullimers, came to ask if 9 kHz would cause interference to his stations. "I still have a detached viewpoint of 9 kHz ." Rust told $\mathbf{R \& R}$ after the meeting.

## Washington Street Talk

Two Broadcast Bureau division chiefs awakened last week to see their new jobs advertised in the Washington Post. Jeff Baumann, chief of Policy \& Rules, and Roy Stewart. Chief of Renewal \& Transfer, fell victim to new civil service procedures which allowed additional applicants to apply. Cutoff date was Wednesday (10-10)

Also in local press this week was letter from Sen. Barry Goldwater endorsing FCC's radio deregulation proposals while continuing call for legislation - specifically, his bill S. 622. Other large papers such as the New York Times and Wall Street Journal have also thrown weight behind the FCC's deregulation proposals.

NRBA's inability to draw a big crowd at this year's annual convention was due in part to Washington D.C. location. Other factors seemed to be counter-convention for radio programmers run last month by NAB, as evidenced by low turnout in NRBA's format workshops. Embarrassment over low attendance at opening (only 75 broadcasters were present for session with Sen. William Proxmire) equal to NAB's red faces due to number of mice sightings at Stouffer's in St. Louis.

## Kaplan Assumes NRBA Presidency

Despite rumors that NRBA might be ripe for merger into NAB because of a changing of the guard, there were no visible signs of that happening this week in Washington at NRBA's annual convention. Sis Kaplan, Exec. VP of WAYS-WROQ/ Charlotte, was elected President as predicted. She indicated, however, that she plans to frequently consult with outgoing President Jim Gabbert, who will remain on the Executive Committiee.
Gabbert, who is selling off his radio properties to go into television, received the first James Gabbert Leadership Award. Upon accepting, he commented. "NRBA is run for radio by radio people. Stick together."
NRBA's only other change in its Executive Committee is WGAY/ Washington VP Ted Dorf's election as Treasurer, replacing Bonnerville Exec. VP Loring Fisher. Other officers include: Board Chairman Bob Herpe, Pres. WPLR/ New Haven; Secretary, Bernie


Sis Kaplan
Mann, Pres. Mann Media, High Point, NC; VP/East, Steve Trivers, Pres. Fairfield Broadcasting, Kalamazoo, MI; VP/West, Lynn Christian, VP Century Broadcast. ing. Chicago.

## The Week In Review

- Sen. Barry Goldwater says chances for amendments to the Communications Act are dim.
- Sis Kaplan, Exec. VP of WAYS/Charlotte, elected new NRBA President.
- National Black Media Coalition asks FCC to look into possible discrimination in stations' playlists
- NBMC also excommunicates troublesome Marcus Garvey Wilcher.
- Washington Area Broadcasters Association distributes script for on-air diary announcements set for next week at most stations (see Page 1).
- More comments arrived at the FCC late last week on 9 kHz . Response: broadcasters opposed while car radio manufacturers asking for quick decision.
- Jonathan Hall


## NBMC Alleges Manipulation Of Playlists

## Calls On FCC To Stop Deregulation

The National Black Media Coalition (NBMC) alleged last week that certain Top 40, Pop/Adult, and AOR-formatted stations manipulate their playlists to discriminate against black artists, and called for a full scale FCC investigation. The group also wants some form of FCC protection for what it calls "endangered black music formats." such as jazz. and gospel.

Seeking to "advance the status of Black Americans in all phases of mass communications," NBMC presented the FCC with a 136-page petition last week ( $10-5$ ) containing

35 proposals for strengthening the role of blacks in media. Regarding radio, NBMC Chairman Pluria Ma:shall says deregulation scares him. and the NBMC will do all it can legally to fight for the preservation of public affairs, access, and PSA programming if the FCC drops nonentertainment guidelines. NBMC says despite recent increases there still are not enough black owners or employees at radio stations.

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| 10/8 | Providence, RI |
| :--- | :--- |
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| 10/13-14 | Ann Arbor, MI |
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11/1
$11 / 1$
$11 / 2$
11/4-5
11/8
11/9
11/11-12
11/13
11/15-16
11/18-19


RKO ROLLS - JO Interrante. RKO Netwonk Director of Programming, watchas as Andy McCollum delivers network's first newscast.

## This Week At The Nets

- NPR begins first transmissions via satellite to affiliates' earth termindals in Oregon and Utah . . . but no word yet from the FCC on satellite approval for commercial radio networks.
- AP begins three new news summaries: "The Dawn Express" (early morning), "Homeward Bound" (afternoon), and "The Nightcap" (nights). AP has also announced a new 62-part series of oneminute shows to debut late "79 called "Shadows of the Seventies," Programs will be aired twice daily beginning in December.
- Mutual held its first annual affiliates convention last weekend prior to NRBA opening in Washington. Featured were Jack Anderson as luncheon speaker and Billy "Crash" Craddock as banquet entertainer
- Rumor is that ABC's Chuck King, who is Entertainment Network Director, will be put in charge of network acquisitions, replacing Bob Mahlman, who is now consultant to RKO Network.


## People

## Denver

Sam Sherwood, GM of WAYI_AM. FM/Minneapolis for the past ten years and a Twin Cities radio notable for even longer, has been named GM at KHOW-AM-FM.

## New Orleans

David Donovan, GM of WGSOWQUE, has been elected a VP of the parent Insilco Broadcast Group.

## Springfield, IL

Charlie Wright of WBYS/Canton, IL was selected 1979-80 President of the Illinois Broadcasters Association at the IBA Summer Convention.

## Washington

Tony Roberts leaves WRC to do sports for Mutual Broadcasting.
Ron Welch, soon to graduate from the University of Houston with a Ph.D. in Economics, will join NAB's Research Department in December.

## Burbank

Steve Epstein joins NBC as Region Manager in charge of affiliate acquisition for "The Source."

## Portland, OR

Jim Woodward named General Sales Manager at KGW-KINK, having headed local and regional sales for KGW for the past five years.

## More Broadcaster Opposition To $9 \mathbf{k H z}$

"It sometimes requires the deft touch of a surgeon to be able to accurately tune in a station," says Sandusky Newspapers, Inc., owner of KZAM/Bellvue, WA and KDJQ/ Mesa, AZ, which has come out against 9 kHz . In additional comments (see R\&R 10-5 for story), Sandusky told the FCC


#### Abstract

the stations operate at the high end of the AM band, and that congestion makes it difficult to tune in stations. "The space between 1510 and 1540 on the average radio dial is less than a quarter-of-an-inch wide," wrote KDJQ VP/ GM Eric Havenstein, adding, "any reduction in spacing would only make a bad situation worse."


## Car Radio Manufacturers Want Quick Decision, Lots Of Dead Time

Although General Motors Corp., Tandy Corp. and General Electric Co. expressed no opposition to 9 kHz , as radio manufacturers they asked for adequate time to make new
receivers. GM said it would need two to three years to start production of receivers designed for the reduction in channel spacing.

Pioneer stressed the urgency of the situation, noting that sales of newly developed electronicallysynthesized tuning in car radios which are based on 10 kHz are on an uptrend because of consumer acceptance. These units will be obsolete if the FCC adopts 9 kHz . Pioneer said the decision should be made "at the earliest stage" and withdrawn "if prolonged beyond 1983."

## K101 SUED FOR $\$ 10.5$ MILLION BY MARCUS GARVEY WILCHER

## Citizens' Groups Talk Big \$\$

## GE Considers Payoff

When media giants merge they usually meet FCC ownership limits by spinning off smaller stations. Some citizens' groups have jumped at the opportunity to get those stations into the hands of minority and local interests, while others have condemned large scale mergers claiming a dangerous concentration of media control. Lack of a unified position among citizens groups led the National Black Media Coalition (NBMC) to schedule a discussion of mergers on Sun. (10-7) at its convention in Washington (see related story)

## GE/Cox Next Target

The recent Gannett/Combined Communications merger and the proposed acquisition of Cox Broadcasting by General Electric have focused attention on the issue. For example, the Cox/GE merger will result in the spinoff of 11 stations, of which seven radio and three TV will be turned over to minority and local owners.

As a result, the American Civil Liberties Union (ACLU) and NAACP in Atlanta dropped objections to the renewal of Cox-owned stations WSB-AM-FM-TV. Additionally, Metromedia, which bought WSB-AM from Cox, paid $\$ 375,000$ to one public interest group in order to thwart an additional challenge.

## GE Strikes Back

But media giants are not giving in to all public interest challenges. For example, take KFOG/San Francisco. R\&R has learned that GE's legal counsel met on two occassions to work out a settlement with Marcus Garvey Wilcher, head of the Community Coalition for Media Change (CCMC), and even paid his travel expenses to Washington for the meetings.

Wilcher has challenged GE's spinoff to Cardinal Communications Corp. Even though Cardinal is controlled by minority and local interests, he charged that

GE should have negotiated an affirmative action agreement with CCMC as part of the merger. Wilcher also is asking GE to pay $\$ 150,000$ for CCMC's legal bills in connection with the challenge. GE told the FCC last week (10-2) in its response to CCMC's petition to deny, "We do not consider such demands a reasonable basis for fruitful discussion.'

Last week Wilcher sued K101/San Francisco for $\$ 10.5$ million. K101 is currently being offered for sale for $\$ 15$ million.

## Other Media Reformers Challenge

CCMC is not the only group opposing Cox/GE. National Citizens Committee for Broadcasting (NCCE) and the Committee for Open Media (COM) say mergers put too much control in the hands of big business and that it is not worth bargaining for the crumbs that may fall their way. NCCEE and COM have asked the FCC not to approve the Cox/GE merger.

## MARCUS GARVEY WILCHER EXPELLED FROM BLACK COALITION

## Mergers: Black's Biggest Chance For Ownership <br> GE Says "We Didn't Even Talk To Big Groups"

"If you're black, the way to get your hands on a radio station is through spinoffs from mergers." With this thought, Pluria Marshall, Chairman of the National Black Media Coalition (NBMC), kicked off a panel discussion on minority ownership at a final NBMC convention session, Sunday (10-7). NBMC feels not enough stations end up in minority control through regular transfers or from distress sales.
$\mathbf{R \& R}$ has learned that by unanimous vote NBMC earlier voted to expel one of its own. Marcus Garvey Wilcherm head of Oakland-based Community Coalition for Media Change, for putting the squeeze on radio stations during transfers (see related article). "We expelled Marcus Wilcher because his activities are contrary to the way we operate." said Marshall, adding, "we had to correct the negative image he was making for us."
NBMC Members Hear How It's Done
The message to NBMC members from the panel,
which included representatives of the National Association of Black-Owned Broadcasters (NABOB), GE, Gannett. and banking concerns, was how to take advantage of giant media mergers. Ragan Henry, NABOB Pres., who became a radio owner (WSB-FM/Atlanta) as a result of the proposed GE/Cox merger and a TV licensee "These two mett/Combined merger, told the audience, The first two mergers put minorities in the forefront for the first time.

Norm Blake of GE said with one exception all the spinoffs from his company's merger with Cox will go to minority and local interests. "We felt we had to demonstrate a compelling public interest," he said, noting that GE didn't even talk to big group owners. Blake said each station was discounted at least 20 percent. In one case, $\$ 1$ million of new equipment was purchased for the station before the new owners took over, and GE worked with financial institutions to provide attractive financing, according to Blake.

## Reggatta de Blane




## Mini Clock Radio

The "HDR 1300 AM/FM LCD Clock Radio" is completely portable, measures a mere $6^{\prime \prime} \times 3^{\prime \prime} \times 1^{\prime \prime}$, and comes complete with a carry pouch and batteriee. Additional featuree include a $\boldsymbol{y}^{\prime \prime}$ LCD readout with back Light for night viewing, an alarm that wakee you to either music or a buzzer, a eleep ewitch, and full clock controle. Available trom: Bcmlmex (USN) Inc. Elk Grove, IL.

## Magnetic Bubbles: The Future Of Memory

Barely viaible even with the aid of a TV camera-equipped micromcope magnetic bubbles (one micron in diameter, magnetired spots on a apecially prepared thin-film device) are seen as the future of memory. Because the magnetic bubbles are mall, light and reliable, scientint claim they will reduce the cost of data processing significantly. In lact, the bubblea are so mall they will even be able to be utilized in hand-held calculators. Additional advantages of the magnetic bubbles include their lack of failure-prone moving parts and that they do not forget information they've memorized once power is turned otf.

While they were pioneered by Boll Laboratories in the 1960's, recen advances have renewed interest in the tiny bubbles. Three years ago, 68,000bit (bits are the ones and zeros of computer language) chips were instituted in the Bell System recorders, such as the one that tells you, "We're sorry. You have reached a nonworking number." Recently, Weatern Eectric, Texces Intruments, and Rockwell Internctional have produced quarter-million-bit chipe. Even more recently, Intel Mageetics has introduced million-bit chips, and several manufacturers have quadrupled memory density by encoding the wall region around each bubble

## Bubbling Under

Brielly, magnetic bubbles are formed when a magnetic field is eet up perpendicular to a nonmagnetic plate. The stronger the magnetic force, the more the magnetic patterns shrink into "bubbles." By setting up an oppoeing magnetic force via a hairpin shaped conductor, usable bubbles are formed. The movement of the bubbles is made possible with varioue magnetic-alloy patterns placed atop the film layer (the nonmagnetic plate). By rotating the magnetic fields above and below the bubbles the magnetic polarity of theee alloy patterns is constantly shifted, thus pulling the bubblew along in the direction of the field's rotation.

A bubble can repreeent the binary one of computer language with the abeence of a bubble indicating a zero. But before the bubblee are "read out" or electronically detected, they are duplicated. By stretching each bubble in a stream of data 'til it breaks into two bubbles, one bubble then goes back into storage so the information encoded upon it will not be loat. The remaining bubble then goes into the detector.

The detectors are long strips of chevron patterns which stretch the bubbles to several hundred times their original diameters. Electrical current pushes the bubbles through the linked chevrons, and as the bubbles pase under the detector pattern, they generate an outpulse. Currently, scientists are working on ways to improve the memory capabilities of the bubbles as well as their ease in manufacture. Soon, however, the bubbles may burst upon the world of data processing with far-reaching results.

## Cavett To Host 70's Show

"The Sounde Of The Seventies," a sle-hour syndicated radio countdown chow, will be available from Houston baced Number One Productions for airing Now Year's Eve. Honted by Dlek Cavott, in his initial radio appearance of this kind, the show focusee on the events that made that year important in peoplo's lives (ranging trom the ond of the Vietnam War to the TV debut of "All In The Family'), as woll as the top songe of the decade. For further information contact Glene 8chiller at (713) 974 2089.


## Light Up Your Letters

Give your direct mail program added flash with "Blinkie," a ponilight mired flashing LED lamp that can be attached to either sturdy onveloper or lightweight boxes. The "Blinkie" lants up to six monthe and is available trom Blink Inc., Palieades Park, Now Jersey

TOP 10 BEST.SELLING BARS

## How Sweet It Isn't - U.S. Candy

 Consumption Hits 43. Year LowAlthough the U.S. candy Industry's dollar volume climbed nine percent to $\$ 3.3$ billion in 1978 (montly due to price increases), Americans' per capita candy consumptico hilt a 43 year low of 14.9 pounds annually, according to the U\&. Deppartmotet Commerce. Meanwhile, Elerehoy continued to gain on Mars in their battlo for the number one apot among coniection. ers. The latent DEas Confectionary Marketling Roport showe Mare still leading the market with 36 percent of bar nalee, but Hershoy in clowing in with 29 percent. Much of the reason for Harnhey's increase lies in increased advertieing expenditures ( $\$ 13.6 \mathrm{mil}$. lion last year), but the company han a long way to go to match Mars' $\$ 28.7$

## Edible Brownie Points

Those fabled "Brownie Points" are now a reality. Consisting of 15 inch-aquare brownies (made from all-natural ingredienta), the $\$ 5$ gift packages come complete with a checkolf card no you can note the reason the "Brownie Point" have been awarded, ranging from "a job well done" to "staying on a diet." Ideal promotional gimmicks, the chocolaty commendations are available from Rlchmol Idc.. New York.
million in total advertising in 1978
For the record, the top ten beet molling candy bars for 1978, followed by their manulacturer and total ad expenditure for that product (when known) ware: 1) "Snickers" (Mara/\$3.8 million), 2) "Rocec's Peanut Butter Cup" Cheaboys $\$ 3.6$ milition, 3) Medrs poanut (Mars), 4) "MAM's" plain

## Talking Computers, Cash Registers \& Ovens

It used to be said that a dog was a man's beet triend, but soon you will be able to satiaty your need for companionship by talling to your very own home computer. The 8herrp Corp. in Japan recently unveiled a vaice synthenis system that allows a personal computer to provide programe, including answers, orally.

During the course of the demonstration, which was conducted by hooking the voice ryntheais unit up to a calculator, the unit apoke in a male voice while the figures were being entered on the keyboard. When an error was made, the unit told the user of hir mistake as well. To verity calcula tions, the user merely premed the appropriate key, and the calculator recited the input data as well as the results.

Sharp plans to incorporate voice synthesis in products by year-end Calculatore and cash registers will be fint, with personal computere and microwave ovena (!) to come soon after.

## Air Canada's In-Flight Tribute To Canadian Record Industry

Crbations Rudio Horizon/Horizon Audio Creationa, in conjunction with Alatn Dóre of Air Canada's lo-Filght Service Diviaton, will feature an ex clusive tribute to the international growth and recognition of the Canadian recording industry via Air Canada's In-Flight Audio Entertainment channel. The bilingual program will be broadcast on all Air Canada 727, 747 and L 1011 flights over two hours duration during October 1979 and includes interviews with Canadian periormers such as Gino Vornolli. Frank Mulle. Dan Hill. Burton Cummlogs and Randy Bachman.

## Special Disc Chrönicles Parsons Projects

A apecial radio broadcaat album, "Audio Guide To the Alom Parsons Projects," in now available trom Arteta Recorde. In addition to a deluxe boxed set of Parsons's three LP's for the label, "I Robot," "Pyramid" and "Eve," the package contains two albums of material chronicling Parsons's musical career as well as spoken comments from Parsons and his collaborator Errc Woolteon. The set ranges from Parsons's beginnings as a tape operator on the Beatlee' "A Day In The Life," through his engineering "Abbey Road." "McCartney," and the Holleer "The Air

That I Breathe," as well as his production work with Ploor. Ambroula and Al Stewert.

Beyond serving to place Parsons's career in an historical pescrpective, the profect aponeored by Arista VP/Creative Services Deanils Flee, is noteworthy in that the cooperation of several labels and artists was required to bring the special disc to truition. Along the way, Parsons reminisces about how certain elfects and ideas in each of the records were obtained, adding an aspect of general historic inter: est tunusual for a specitic artist promotional project.



## Dick Covett hosts SThends Sefinds SeVenties

A 6 Hour New Year's Eve countdown featuring the Top Events, as well as the Top Hits of each year of the decade.

- Designed to air from 6 pm till midnight, New Year's Eve
- Will complement any Top 40, Adult Contemporary, MOR or AOR format
- Is your ideal merchandising vehicle for that "After Christmas Slump"

To secure availability in your market, call us TOLI FREE at

$$
800-231-2603
$$

Texas and outside the continental United States, please call (713) 974-2089

## HEAVY INDUSTRY INVOLVEMENT

## 2nd L.A. Street Festival

## To Feature Local Acts

The exand annual Loe Angeles Street Fertival to be hold October 13.14 in the downtown Civic Center area will be noteworthy for two thinge this year Firat, the amount of support the ovent has garnered trom the L.A. music induatry, and cecond, the signilicant amount ol attention to be given to local "Now Wave" banda The teatival will teature over 200 hours of live entertainment ranging from clasalcal to disco on 10 stages and is expected to attract more than the 200,000 people that attonded last year's event

Loe Angeles has become a renewed conter of musical activity recently with the Enack the Pop, the Motels and 20/20 all releaning debut albums this year. There are upwarde of 15 clube traturing local groups and almoat 200 bands playing the clube in L.A currently, a fact which ap parently has not escaped Mayor Tom Bradley.

In naming Casablanca Record and FilmWorke President Noll Bogart entertainment chairman and noted manager Je\#t Wald co-chairman lor the tete, Bradley noted that "one of the very special leatures of the testival will be the muaic scene, especially Now Wave music, which originates here in L.A and spreads across the country." To which Bogart added, "Not since the music represented by the Beach Boys has Los Angeles had an identitiable musical sound "

Joining Bogart and Wald will be an advisory committee composed of AaM Recorde' Herb Alpert and lerry Mose. Arlola Recorde' Jay Lanker, Arista Recorde' Clive Daris. Capitol Recorde' Don Zimmormann. Chrymalie Recorde' Terry Ells. CBS Recorde' Bruce Lundvall. EMI Recorde' Itm Masse. Eplc Recorde' Don Demproy. MCA Recorde' Bob Sleor. RCA Recorda' Bob Fead, and UA Recorde' Har old Selder. Among the New Wave groups performing will be the Naughty Sweotlos the Bottlos, the Eats. Oingo Boingo and the Surf Punkas. Other musical acts performing include War. Tower Of Power and Ilmmy Witherspoin. eloSl Loa Angeles Program Director Damion and club representatives Darid Enight (the Starwood) and Barry Seldel and Sury Frank (the Hong Kong Cafe) will assist in assembling the festival's entertainment.

# The Springsteen Story 

## Faces, Places \& Races To Be Run

"Born To Run," an unauthorized biography of Bruce Spriagateon written by Rolling Stone Ameociate Editor (and lormer Cream editor) Dave Marsh, transcends the usual artist blography by wistue of the focus on the conscious creation involved in Springation'ta art, i.e., there is no way to comprehend Bruce's work without an equal underatanding of Gary U.S. Bondés "Quarter To Three."

As expected the 176 pages and 160 black-andwhite photos of "Born To Run" touch upon Springuteen't childhood, his Now Jersey adoleacence, his tirat group (the Cartllee), the controveralal "New Dylan" lag, the infamous "I have soen the luture of rock ' $n$ ' roll quote, and the unfortunate legal battle which tem. porarlly suspended Springsteen's careen. More unusual it the attention devoted to the behind the ecenes activity involved in turning an artist's work into a popular commodity.


While Mareh's contention that Springateon hat eerved as the major catalyyt loz the new rock of the Eighties is subfect to debate, "Born To Run" remaina a detinite must for Springsteen tans and a valuable primer for anyone curious an to how a popular artist creates and functions within contemporary corporate structures. "Born To Run" featuree a complete dircog. raphy, and in available for $\$ 7.95$ from Doubledaryl Dolphin booke.

## NARM Establishes Novel Credit System

The National Amoclation of Recording Morchandimer (NARM) in confunction with the Commerce Bank of Now ler coy has established a system under which NARM retailet members will be given a $21 / 4$ percent discount rate for Visa and Manter Charge transactions. Previously, members had been paying upwards of 4.8 percent, according to NARM

Under the new arrangement, Cormmerce Bank will open a tree checking account lor each participating member, and the retailer may write checks against credit card sales slipe deposited with the bank

## Orleans Named Division VP/Sales At RCA

Arnie Orleans has been named Division Vice President. Sales and Distribution at RCA Records. Orleans, a veleran of more than 20 years in the record industry, most recently was a principal with Montage Records. Prior to that, Orleans served as Vice Prpgident of Marketing lor ABC and 204 Century-Fox Records. He also served as National Sales Manager of A\&M Reconds for six years.
In making the announcement, RCA Records Division Vice Preaident Bob Fead commented, "My past asanciationa with Mr. Orleans have proven extremely aumestul, und I look forward to continued succem with Arnie at RCA. His dedication and enthusiasm to the music industry are laulleme." Orleans will be baned at the RCA olfices in Hollywood.

## Bergman Named VP/Creative Affairs At U.A. Music

Barry Bergman has been named to the newlycreated position of Vice President, Creative Alfairs at United Artista Music. Prior to his new poot. Bergmun merved four years as Vice President. Profemional Manager for the Edward B. Marks Muxic Corp. In his new post, Bergman will be renponsible for the professional department's direction and the promotion of the recording carcers of writer/artists and mell. contained groupm signed by United Arista. He will be contained groupm signed by United Arists. He will be
beased at the U.A. Munic New York office and will mport directly to U.A. Music Pronilent Harold Selder.

## Moore Named VP/GM

 At TM ProgrammingTim Moore has been named Vice President and General Manazer of TM Programming, replacing Ernie Winn, who resigned the position. Winn will remain with the firm as a conaultant while pursuing broadcast interests of his own.
In a related developmentL Bob Bruton has been upped $\omega$ General Sales Manager for TM Programming. He formerty served as Senior Salea Consaltant for the firm

## East Named President EMI MusicEurope \& International

Ken Eant has been named President and Chief Operating Officer for EMI Muaic-Europe \& International. Formety Joint Managing Director of EMI Music., reaponsible for international operations and muric publishing, Eaat will anaume reaponsibility for all EMI Music operations outside North America and Japan. He will be based in London and will report directly to EMI Music Chairman Bhaskar Menon.
Meanwhile, Charles Fitugernld, David Lawhon and Fred Willms have been named to the EMI Mu-sic-Worldwide Management Board. Fitzgerald in Vice Preeident of Finance for Capitol Induntrie- EMI Inc., Lawtum is President of Tectuical Reaourcesa and ManuIacturing Operations at Capitol Recordn, and Willma is Vice Prenident of Buainems Development for Capitol Induatries-EMI Inc. In addition to their prement duties in thene positions. Lawhon and Willma will ansume added responsibilitiee in EMI Music-World wide Operations.

Murphy Upped to VP/ Client Relations For Bonneville
Frank Murphy han been appointed Vice Presiden of Client Relations for Bomneville Brnadrant Consul tants. A six-year veleran of the firm. Murphy mose recently aerved as Director of Creative Servioes for Bonneville, having joined the company an ita Music Di rector in 1973. Prior to 1973 he served as an on-uir personality at several radiontations.

## Blinoff Named VP/GM For CCC

Mark Blinoff has been named Vice President and General Manager at Combined Communications Consultants. A veteran of more than 25 years in broadcasting, Blinoff most recently served as Prograni Di rectur of КMIPC/Las Ansolen. In making the anmumer merit, CCC founder Delbert Mishd said, "We are elated to have found a man of Mark's experience, caliber and prestige.

## Mazzetta Appointed Nat'l Promo Director For Int'l Artists

## Tom Marzetta has been nppointed Natinal Promo-

 tion Disectar for Intemational Artinea Recoods. Mum recently. Mazzetta held a promotion post with Lon don Records, having previounly ecrved as Weetern Regional Promotion Director with Phonograin Reeorda. He will be baned at the label's officeran in Encino. CA.
# "PLEASE DON'T GO" 

The hit single from the KC and the Sunshine Band album, "Do You Wanna Go Party"


## The Ber Pict

## BREAKERS

## KC \& SUNSHINE BAND

## Plasse Don't Go (TK)

ca\% of our reporters on it. Moves: Up 86, Same 10, Down 5, Adds 17, including WRKO, JB105, KEEL, KXX106, FM100, WAYS, WAKY, WVIC, KSTT, WMEE, KMJC, WLB2, KDVV KBDF. Soe Parallolo, charis at numbor 24.

Proxliuced ho Casev/Finch for Sunshine Sound Ent. Inc.

Single TKX1035 Album TK611

$9 \mathrm{Ba}_{\mathrm{given}}$
Ah, yes, life's infinite possibilities columnists' corridor and fall on my sword, let me bring you up to date with what's happening:

Some wide-screen thinking is going on with Dave Corey of WAXY in Fort Lauderdale. Dave las he is seldom referred tol is trying to organize a campaign in South Florida. It's the "Draft Toppie Smellie For President ${ }^{\prime \prime}$ drive
Toppie is the cute blue-haired lady who has tried the Oven Fried Chicken on television, and we see her name saper imposed under her picture on the commercials.
I too have been fascinated by her name . . . anybody with a moniker like Toppie Smellie has kot to be OK
Dave figures that she can pull a coop full of votes in the coming election and he feels a strong running mate would be perfect. That's why he's chosen Rula Lenska to fill that position. Corey sug 2as: The All-American platorm of Good Chicken and Clean Shiny Hair!
It soourds interesting, Dave it probubly won't work! Rea..bu ber one: Rula is not an American she's from Poland \& England. Number two (as I have often been cailed): Her voice is too much like William Conrad's
and number three: As far as drafting a middle-aged lady named Toppie Smellie there are already too many people in Smellie Drafts!

If you are a sports nut . . . or have ever entered the Lu Fields football contests . . . this may be of special interest. In the November Playboy, they queried pro football coaches as to who among all the current NFL Quarter. backs is the absolute best in the clutch? In other words, who would be the mon. ey player they would choose to start in the most crucial game?
Terry Bradshaw of the Pittsburgh Steelers got the most votes . . . Ken Stabler of the Oakland Raiders was second.
Surprisingly, Roger Staubach of the Dallas Cowboys didn't get any votes! Neither did Dan Pastorini of the Houston Oilers, Brian Sipe of the Cleveland Browns, or the just-retired Fran Tarkenton.
If I were voting at the time . . . I probably would have gone with Tarkenton . . . still one of the best scramblers of all time.

I'1l never forget the most exciting foot bull game I covered when I wrote sports Ior Associated Press.
It was an offbeat contest between the Pennsylvania All-Prison Team versus the Chicago All-Nudist Colory squad! The final scone ums: Stealers 24, Banes 14.

On the eve of the 17th Anniversary of the Johnny Carson "Tonight Show I had a fun chat with Ed McMahon.
Ed has been working collusively with Johnny for 21 years . . . four years before they hit the big time in 1962 on NBC-TV.
He re-emphasized that when Carson finally decides to hang up his Art Fern costume, so will Ed. They have worked well together, Ed being the perfect se arity blanket for John . . . "Just how hot was it?" and like that.
The Big Mc told me that on the first show with Johnny hosting the "Tonight" program, he wasn't exactly sure what he was going to put into the intro. Ear lier on NBC's Monitor he would emphasize certain portions of names such as . . . and now, ROB'ert TROUT and the news, etc. So he suddenly felt he should make Carson's introduction something special and out popped and NOW H-E-R-E-S ${ }^{* * *}$ JOHNNY
and it's become a byword in TV

## ever since.

The performer with the most years on the "Tonipht Show" is Doc Severinson who was with Steve Allen and Jack Paar as a calented member of the orchestra playing trumpet.
Ed McMahon has branched out into many many heavy monetary fields: Being spokesman for scads of commercials, emceeing countless telethons and TV shows, doing an excellent job as an actor and doing well in general . . . all except for one mad night in Barstow playing Nose Flute with Zubin Mehta and the Los Angeles Philharmonic.

## 5 VEETOSAGNO Wans <br> RAY ANDERSON NAMED VP/PROMOTION <br> 3 AT UA - Exlts RCA National SIngles Promotion Director position <br> NUMBER ONE FIVE YEARS ACO - "I HonestIy Love You" - Olivia Newton-John (MCA) <br> nUmber one country - "I See the want In Your Eyes" - Conway Twitty (MCA)

# TVIT国 

NBC Wins Season's Third Week (Oct. 1-7)
NBC's Cinderella story for the new television season continued this week, as the network won the Nielsen race for the week ending October 7 , marking its second victory in three weeks. NBC earned a 19.4 average rating, edging ABC's 18.9, with CBS fairly close behind at 17.7. NBC also leads in the season-to-date averages, by an even wider margin. NBC has a 19.7 average rating. $A B C$ 18.8, and CBS 17.0

In something of a surprise. "Alice" was the top-rated show for the week, a strong showing for the established CBS hit. ABC's "Elght is Enough" was second, followed by NBC's "Johnny Carson 17th Anniversary Special," an impressive show of primetime strength. The rest of the top ten were 4) "The Jeffersons" (CBS) 5) "Three's Company" (ABC) 8) "Char He's Angels" (ABC) 7) "60 Minutes" (CBS) 8) "One Day At A Time" (CBS) 9) "Little House On The Prairle" (NBC), and 10) "Trapper John MD" (CBS and highest-rated new show).

Although CBS dominated the top ten, ABC occupied most of the 11-20 bracket (NBC, with fewer low-rated shows near the bottom, still was able to earn the overall average rathngs victory). "Barney Miller" (ABC) was at 11 , followed by 12) "Portrait Of A Stripper" (CBS movie) 13) "Chips" (NBC) 14) "Happy Days" (ABC) 15) "Angie" (ABC) 18) "Soap" (ABC) 17) "Archie's Place" (CBS) 18) "Love Boat" (ABC) 19) "Benson" (ABC), and 20) "MASH" (CBS). "Archie's Place" edged "Mork \& Mindy" this week in their bitter ratings battle ("Mork" was 21 st).

Starting this week R\&R will be presenting in this column the up-to-the-minute TV ratings to keep you abreast of a ratings competition every bit as fierce as the one radio faces. Our coverage of TV news and music-related television information will also continue.


BEACH BOYS ON BANDSTAND - The Beach Boys appeared on "American Bandstand" recently, participating in a speclal odnion transmitted live to Japan vla satellte. Pictured (l.r) are group members Bruce Johnston, Al Jardine, and Mike Love

## TODEDSODPR:

Time Inc. recently unvelled lis Home Video Market Report, detailing the demographics and spending patterns of home VCR owners. Highlights Include: VCR owners buy an average of 3.6 blank videocassettes along with their machines and continue to purchase one videocassette per month, usually of the same brand as their machine; longer tape lengths are more popular; nearly half buy prerecorded videocassettes with X-rated classic" and other movles dominating (sports, chlidren's how-to and cultural programs trall badiy); and their Incomes are twice the natlonal average... The Philips-Grundig "Video 2000" home VCR which is scheduled for Introduction in Europe this fall and is incompatlble with elther VHS or Beta formats, is "the standard for all video recorders of the future," according to the firm. Among the VCR's features are a fllp-over, four-hour-perside cassette; "dynamic track following," which is supposed to minimize crosstalk between the cassette's two quarter-inch tracks by guiding the head precisely with a pilot frequency; a nolse limiting system; an elght-hour cassette measuring $183 \times 111 \times 26 \mathrm{~mm}$; and a microprocessor control system that is expandable

## ERR WAVES



## "Please Ion't Leare" Ihs Tileco Oif!



Produeced by Michael James Jackson and Ted Templeman

## 界男

on Warner Bros.
Records

## U 5 if He M H

## BREAKERS

## LAUREN WOOD

Please Don't Leave (WB)
60\% of our reporters on IL. Moves: Up 52, Same 29, Down 0, Adde 25, inctuding WRA, WCAO, WRKO, WTIC-PM, PROFM, WKBO, WTIX, KEEL, WFMF, Y95, WKIX, WOW, Y94, KTAC, KRSP, KGW, KTKT. See Parallets, charts at number 30.

## If you like a "Hit Record" try Rupert Holmes' hit single ESCAPE (THE PINA COLADA SONG)

"If you like Pina Coladas And getting caught in the rain, If your not into yoga If you have half a brain, If you'd like making love at midnight
In the dunes on the Cape, Then I'm the love you've looked for:
Write to me and escape." O:979 INFINITY RECOROS, INC.

## Others Getting Significant Action

## RUPERT HOLMES "Escape (The Pina Colada Song)" (Infinity) 15/5

Moves: Up 6, Same 4, Down 0, Adds 5, WBBQ WAYS, WXIL, WHHY, KRLC. KWEN 29-24, KRAV 26-17, WFOX $30-24$.


## Brad Messer's

# Rip 'N' Read 

## Look, Look, It Is The Book.

See the PD. See the PD type. See the PD type a memo. "Look, look. It is the Book. Hustle your muscle."
The PD is worried. See the PD worry about the PD across the street. That PD is a low-shooting conniving underhanded sellout slob who may do anything to make our PD lose his job.

See the PD listen. He is listening to the radio. When the DJ steps on the vocal see the PD cry. "Oh, no. My DJ han made a terrible miatake. Now I must type another memo."

## A Rip 'N' Read Service To PD's

Knowing you Program Directors are horribly busy during this crucial ratings period, I have reproduced below a series of ready-made memos which may simply be clipped and posted.

OKAY. GUYS, I REALIZE WE GOT INTO THE PROMOTION A LITTLE LATE BUT
EACH OF YOU IS PERSONALLY RESPONSIBLE FOR FIGURING IT OUT AND GETTING
IT RIGHT ON THE AIR, AND I WILL HAVE AN EXPLANATORY MEMO BY THE
FIRST OF THE WEEK TO EXPLAIN THE FINE POINTS. QUIT SCREWING UP!!!
I AM STILL HEARING TOO MUCH DEAD AIR. YOU MUST TIGHTEN
UP PRODUCTION. WE WILL TRY TO GET THE CART MACHINE FIXED
BY NEXT WEEK, SO JUST DO YOUR VERY BEST WITH THE ONE
TURNTABLE AND ONE CART. JOCK MEETING TOMORROW EVENING AT 8.
BY NOW YOU HAVE ALL HEARD WHAT THEY'RE DOING ACROSS THE STREET, AND
ALTHOUGH IT IS A SLIMY, CHEAP. DECEPTIVE, AND PROBABLY ILLEGAL PROMOTION.
WE ARE STICKING WITH OUR OWN PROMOTION BUT MAKING A FEW CHANGES. IN
FACT. WE'RE CHANGING IT ALMOST COMPLETELY, BUT KEEPING THE SAME NAME JOCK MEETING TODAY AT 2PM. SORRY ABOUT THE LONG SHIFTS BUT WE CANT HELP IT. I HAD NO IDEA $\qquad$ WOULD QUIT DURING THE BOOK AND I'M
WORKING DAY AND NIGHT TO GET A GREAT REPLACEMENT IN HERE.

## SOME OF YOU ARE SOUNDING MECHANICAL. LOOSEN UP! I'M

STILL HEARING SLOPPY PRODUCTION. TIGHTEN UP!
WE ARE CHANGING THE ROTATION. THE B'S ARE NOW C'S AND THE A'S ARE
SUBDIVIDED INTO HOT A'S AND PRE-GOLD A'S. AND THE B'S ARE NOW ALL
LABELED IN RED EXCEPT THE BLUE LABELS ARE DAYPARTED. YOU ARE
RESPONSIBLE FOR KEEPING THE MUSIC SHEETS WHICH I SEE MANY OF YOU
HAVE BEEN LAX ABOUT. REMEMBER, LOOSEN UP AND TIGHTEN UP!!!!!!!!
MONDAY OCT. 15: Richard Carpenter becomes 34 today, still maintaining so clean-cut an image that he and sister Karen "make Pat Boone look dirty." he says. The Carpenters had Top 40 charters each year of the 70's decade after five years of moderate success in the late 60 's. She was 14 and he 19 when they won a "batule of the bands" conteas in Hollywood playing jazz (1965).

The First National Moratorium Day was ten years ago (1969), with middle class Americans joining the younger activists in massive antiwar demonstrations. Millions participated in varied ways. Corelta King led some 45,000 marchers to the White House. Sen. Edward Kennedy joined a candlelit parade around the Executive Mansion. Many demonatrations included the one-by-one reading of seemingly endless names of dead and wounded in Vietnam. President Richard Nixon was bitterly against the rising tide of antiwar sentiment, claiming he wouldn't let the big demonstrations influence him one bit. (The following month the huge turnout for war-protest events produced the largest crowd ever assembled in San Francisco, and put a quarter-million people on the streets of Washington, DC, but the President also "proudly ignored" the November 15 demonstrations.)

TUESDA Y OCT. 16: Eighty years ago inventor Gulielmo Marconi demonstrated his "wireless" in the U.S. by reporting live on a ship race, and was immediately hailed as a genius. The year was 1899 , the same year a man named King Gillette invented a safety razor with disposable blades.

WEDNESDAY OCT. 17: This is the 10th year of partnership for Dash Crofts and Jim Seals, and today Seals turns 37. Seals and Crofts migrated individually from their small Texas hometowns to the bright lights of Southern California in 1958, later to join Glen Campheil in the Champs, who had the monster 50's hit "Tequila."

The kid who was Robert Craig when he straddled his first motorcycle. Evel Knievel, becomes 41 today (and lucky to have made itt. I wonder what archaeologists might think in a few thousand years when they excavate a cemetery and check Knievel's body, discovering just about every bone broken in several places. They may conclude life was really tough in the
latter part of this century.

THURSDAY OCT. 18: 112 years ago Alaska was transferred from Russia to the United States 118671. 83 years ago the first newspaper comic strips appeared in color in the New York Journal, the beginning of the Sunday funnies. Quickly the competing New York World offered its own strip called "The Yellow Kid," with the words printed not in overhead balloons but on the Kid's yellow shirt . . . an idea which seems not to have caught on even yet.

Chuck Berry is 53 today. Charles Edward Anderson Berry, born in 1926, was 29 when Chess Records released his single "Wee Wee Hours," with another song on the 童ip which Berry didn't think much of. The flip was "Maybellene" and became a major influence on many young musicians, carrying the former hairdresser and General Motors worker to the top of the charts after a lot of airplay by Alan Freed in New York City

Assassin Lee Harvey Oswald would have been 40 today. Jimmy Stokely, Exile lead singer, is 36.

FRIDAY OCT. 19: Columnist Jack Anderson hits 57. Artist Peter Max is 42. Peter "Tosh" McIntosh of the original (Bob Marley) Wailers turns 35.

One week from tomorrow night we return to Standard Time, turning the clock backward and reliving the same hour twice (27th), so that mornings will get light and evenings will get dark earlier

Tonight the Moon is directly above Earth's equator, but we'll see only the tiniest possible slice becuuse New Moon is

## DARYL HALL JOHN



Their latest album featuring the new single "Wait For Me


Tune in the Dary Hall/John Oates 1979 North American Fall Tour, coming soon to a city near you.

| 10/9 | New Haven, CT | 10/26 | Dallas, TX | 11/21 | East Lansing, M1 |
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| 10/11 | Aberdeen, NJ | 10/28 | Kanșas City, MO | 11/25 | Columbus, OH |
| 10/12 | Willamantic, CT | 10/30 | Denver, CO | 11/26 | Peninsula, OH |
| 10/13 | Brownsmills, NJ | 11,1-4 | Los Angeles. CA | 11/28-30 | Canton, M1 |
| 10/16 | Newark, DE | 11/6 | Tempe.AZ | 12/2 | Youngstown, OH |
| 10/17-18 | Wash. DC | 11/7 | San Diego, CA | 12/3-4 | Cleveland, OH |
| 10/20 | Atlanta, CA | 11/9-11 | San Francisco. CA | 12/5 | Toronto, Canada |
| 10/22 | Avondale, LA | 11/13 | Portiand, OR | 12/7-8 | Boston, MA |
| 10/23 | Houston, TX | 11/14-15 | Seattie,WA | 12/10-11 | New York, NY |
| 10/24 | Austin. TX | $\begin{aligned} & 11 / 18 \\ & 11 / 19 \end{aligned}$ | Coon Rapids, MN St. Paut. MN | 12/13 | Rosiyn, NY |

Management and direction Tommy Mottola

Produced by David Foster
REת

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 "The more the public knows about a survey. the more opportunity exists for someone who has reccived a diary to try and market that diary to a station."
## Is Survey Security A Sometime Thing?

When broadeasters spend their hard earned dollars on ratings research, they would like to see "clean" surveys that can provide good manage ment information and sales/programming ammunition. Since the firms that provide the ratings numbers are assumed to be professional and expert, one might also assume that these firms have devised ways to eliminate security breaches, or at least guard against someone tampering with the quality of the survey. You might assume that steps have been taken, but many think that neither Arbitron nor RAM are doing enough to insure the integrity of their surveys. By not protecting their estimates, some say they are in fact selling tainted product (tampered ratings) to broadcasters.

## Media Affiliation Problem

There are two major areas of concern with regard to survey security. One of these areas deals with the possible infiltration of persons with an affiliation to the media into a survey in terms of the staff used in the survey. In order to try and cut down on the possibility that a media-related person will infiltrate its staff, Arbitron hires people using "blind" newspaper ads, and makes the people they do hire sign "media disclaimers" attesting to the statement that the person does not have any relationships to someone in the media. While this was adopted during my tenure at Arbitron, I felt that Arbitron had made some gains against the security problem. However, the bottom line, if someone is really nefarious, is that they will have no qualms about signing the disclaimer. Thus, the ratings firms are vulnerable to possible staff integrity being compromised

The other concern about media-affiliated persons is that they may acquire a diary or diaires. During my tenure at Arbitron this problem came to my desk many times - we would get a tip that so-and-so had a diary (or was claiming to have one) and was either going to "load" it for a station or sell it to a station. In some cases we did not find out until after the sweep was over and the book was released. In these instances a search of the sample was made and the offender diary(ies) neutralized. But. I always wondered how many cases did not come to our attention. This concern
was revived this past week when a Midwestern broadcaster mentioned to me that he and his wife had received six diaries from a ratings company. No media affiliation question is asked when the ratings people call you to be in the survey. and the companies take your word for how many persons $12+$ are in your home. As a result, this CM of a station was able to acquire six diaries (for just him and his wife) and significantly influence the outcome of the sweep. If the ratings firms do not at least ask a question about potential media affiliation, they are virtually admitting tacitly that they care little about the integrity of the numbers they put out. Asking the media affiliation question during the initial contact with the potential respondent is the least the companies can do. It may run up their phone bills somewhat to ask an additional question, but the industry will. I think, have much more faith in the quality of the estimates.

## On-Air Announcements Can Hurt Survey Security

One of the major reasons the survey companies are opposed to on-air announcements regarding the conduct of a survey is that it alerts the public to the unique importance placed upon these surveys. The more the public knows about a survey, the more opportunity exists for someone who has received a diary to try and market that diary to a station. I can remember several cases of that happening before this on-air trend cropped up, so it stands to reason that the potential is greater now

## What Can Be Done

If, as paying clients of the ratings services, you are concerned that the integrity of the estimates you receive needs to be better protected, here are some items you may want to discuss with the services that use diaries (Arbitron and RAM):

1. Discuss with Rick Aurichio or Jack McCoy the possibility of tightening up the hiring procedures for operations staff. Disclaimers are better than nothing, but perhaps a polygraph exam could al so be utilized.
2. Insist that whenever telephone calls are made to place diaries the potential respondent be

## Q\&A

A number of broadcasters inquire from time to time about what it might take to get more Arbitron diaries used in their market. Bill Moyes recently called and asked specifically about Albuquerque - a market of ahout 330.000 persons $12+$, with an A/M ' 79 in-tab of 446 diaries. This compares with 498 in-tab diaries in Casper, WY in this past sweep, and Casper has a $12+$ population of approximately 50,000 . What can be done to get more usable diaries in your local market report?

1. Pay to have more sample put into your market. If, for example, your metro is one with an in-tab goal of 450 diaries (like Casper and Albuquerque) then the local Arbition subscribers can agree to pay to have the sample upgraded. There are several steps in the sample size currently offered by Arbitron so you could go to 575 or 700 or 1200 metro in-tab diaries, for example. depending on the amount the broadcasters are willing to pay.
2. Wait. In the not too distant future. Arbitron is probably going to have the minimum sample size upgraded from 450 to 700 . This will probably help reliability of the estimates, but it will also mean there will be a cost increase to cover the size of the additional sample. Seems like the TV commercial for the automotive product - you can pay now or you can pay later for increased sample and the benefits your local survey might derive from that additional number of diaries.

## Week In Review

Rob Fisher To Head Research For New RKO Network

Rob Fisher, who has been serving as Research Director for Major Market Radio rep firm, will soon leave that organization. Fisher has been lised by the RKO Network to be Re search Director, responsible for providing sales and research information to the network and its affiliated stations.
Arbitron Advisory Council Extends Tenure Of Six Members

Six of the twelve Arbitron Radio Advisory Council members have had their terms of office extended for another year. Although all 12 were originally elected for two-year terms, it was felt by some that continuity of the panel would be better served if the entire membership did not turn over at the same time. Thus, the following members have had an extra year added to their tour of duty on the Council: Don Nelson,WIREWXT7/Indianapolis,representing Country
Ed Christian, WWKR.WNIC/Detroit, Con. temporary
Paul Downs, WRAP/Norfolk, Black Radio
Bernie Mann, WGLD/Greensboro-HighPoint, Beautiful Music
George Nicholaw, KNX/Los Angeles, News/Talk Jim Phillips, KHEY-KEZB/El Paso, Country At the last Advisory Council meeting in Bermuda, it was decided that Ed Christian would serve as the Chairman until after the 1980 NAB convention. At that time, George Nicholaw would succeed Mr. Christian as leader of the Council.
queried about a possible media affiliation. No one with a media affiliation should be allowed to take part in a radio ratings survey.
3. Delist from the ratings books any station which has an employee who willingly tries to subvert the integrity of the sweep. This will assure that station management will alert their staffs to not get involved and to be sure to volunteer to any ratings company their media connection.
4. Finally, try to get Arbitron to rethink its policy on on-air announcements so that stations that run them will be delisted. The potential for abuse of the survey due to heightened awareness of the sweep is substantial unless stations are deterred from engaging in such practices as the onair announcements.

There are enough problems with random sample measurements of radio listening. We don't need repeats of a situation where two people get six diaries and significantly influence the outcome of a survey. Let's hope the ratings services will see the need for improvement in this area.

Jhan Hiber, R\&R's Rescarch Filitor (and former Manager of Arbitron Radio), welcomes your questions about ratings and researcti. Call fhan at 213-553-4330 durix tusiness hours. California time.

# "Do That To Me One More Time" 

the hit single from
Captain \&Tennille
from their debut album
on Casablanca Record and FilmWorks
"Make Your Move":
CAPTAIN \&TENNILLE
MakeYour Move


Probluced by Darvi Dragon for Moonlightand Magnolias Recording Inc.

Survey Implementation

Once you have designed and pretested a questionnaire, and reached a decision regarding sample size and design, you are ready to implement the survev, which could be thought of as "Takin' It To The Streets."
$t$ is at this stage, the actual collection of data, where many surveys fall short of their goals. The "human" element is critical here, for the interaction between the interviewer and the respondent dictates the quality of information which the survey will generate (this does not apply to mail surveys, of course, where no interviewer is involved). Therefore, it is fruitless to spend a lot of time and effort on designing and pretesting a questionnaire and calculating a precise sample size if you then turn over the interviewing to inexperienced or poorly trained and unsupervised interviewers.

## Three Key Steps

The best way to ensure accurate and successful interviewing is by taking three interrelated steps:

- Interviewer recruitment
- Interviewer training
- Interviewer control


## Recruiting Interviewers

There is a temptation for a small business such as a radio station to try to cut costs by squeezing interviewing time out of existing personnel. This is a big mistake. For example, off-duty air personalities should never be used, as their voices will likely be recognized by at least some proportion of the respondents, thus leading to biased results. Second, trying to use a secretary or clerk who has other work to do won't work because their attention is divided, and they will undoubtedly not do as good a job as someone hired solely to interview.

In seeking someone to be an interviewer, there are at least three major criteria of importance:

- Ability to read fluently - this will assure a smooth and even flow to the interview, and can be tested by having the potential interviewer study a page of the questionnaire and then "interview" you.
- Quality of the voice over the telephone - the inter. viewer must speak clearly, distinctly, and forcefully enough to be easily understood. This test can be easily coupled with the fluency test above by having the potential interviewer "interview" you over the phone. Ability to listen and record accurately. Obviously an interviewer who does not listen well to what the respondent has to say isn't very useful. About the only way to check this is to have the interviewer interview a respondent, and then re-interview the respondent yourself to compare the answers (this assumes that you listen well!).

You will also want to assess, as best you can, the interviewer's dependability and honesty. These judgments are highly subjective, of course, but are noted here so that you won't be afraid to pay a "better" interviewer a little more. I have found that good sources of interviewers are local college students (the more mature the better) and housewives. Interviewing is attractive to them because of the flexible hours and the ability to work out of the home.

Whipping Them Into Shape

Finding qualified interviewers is only the first step; next, you must train them with respect to your particular study. This training must be done before the first telephone is dialed (or punched, as the case may be); you don't want on-the-job training to screw up the results of any
interviews. interviews.

First of all, the interviewer must become intimately familiar with the questionnaire itself. This involves reading it over several times, both silently and aloud, to get a feel for the structure, content, sound, and "feel" of the survey. The interviewer should also ask any questions which come to mind, in order to be clear about each question's purpose and to be able to respond to any questions from-respondents.

After familiarization, a series of "practice interviews" is highly desirable. In these, a "trained respondent" deliberately asks questions, refuses to answer, etc., to give the interviewer experience in dealing with these sorts of objections. Interviewers should be coached in advance as to the appropriate strategies to pursue (e.g., whether or not they can identify the station sponsoring the survey before the end of the interview). But the practice is essential in their being able to handle such situations smoothly and confidently.

## Interviewer Control

Control over interviewer performance is achieved in three ways:

- Direct monitoring by a supervisor who listens to the interviewer in the process of making an interview (this works best in a centralized interviewing facility with an unobtrusive "wiretap" capability - not illegal, by the way, for this purpose.)
- Use of a call record in which the interviewer records the date, time, and disposition of each call made. An example of a call record is shown in the box. Note how it completely accounts for an interviewer's time, which is particularly desirable if payment is on an hourly basis. The call record also provides a basis for the supervisor to exercise a third control procedure.
- Spot checks of interviewer results. It is customary to spot check $10-15 \%$ of each interviewer's results by having a supervisor call the numbers to determine if the recorded results are accurate. This is, did the interviewer actually reach the household, was the interview actually completed, etc. In some cases, it is desireable to spot check the respondent's answers to a few key questions in order to verify the accurary of the responses recorded by the interviewer.



## Stages in the Market Research Process

| Problem Definition |
| :---: |
| Decision To Be Made |
| Value Of Information |
| Budget Decision |
| Research Design |
| Sample Design |
| Data Coilection |
| Data Analysis |
| Interpretation |
| Decision |

You should use all three of these methods in conjunction to keep close track of interviewer performance from the very first day of the study. For instance, you may observe dramatic differences in refusal rates across interviewers, which indicates the need for retraining, a kick in the pants (aka motivation), or termination. Cood interviewer performance is essential, so slackers cannot be tolerated (no matter how cute they are!)

## Editing And Scheduling

$n$ the heat of the interview, interviewers often jot down abbreviations or other cryptic symbols which neither they nor anyone else can decipher the morning after. Accordingly, at the conclusion of each completed interview, the interviewer should go through it and be sure that all responses were recorded completely and legibly. This can save a lot of headaches and lost data at the analysis stage.

Scheduling is very important to the validity of a surver. Calls should be made at a variety of times to avoid systematically excluding the working wife, the night-shift employee, the weekend traveler, etc. Cenerally, the bulk of interviews can be obtained between 6 9 pm weekdays. The next best periods are weekend afternoons, followed by weekday mornings and afternoons. Weekend mornings and evenings should be avoided whenever possible (would you like to answer questions about your favorite disco record at 9am Sunday morning?!), except when a household has been unreachable at other times. Of course, if you are interviewing some sort of special population, then your interviewing schedule must be adapted to theirs.

AIl phases of the data collection effort must be carefully planned and coordinated in order to achieve the kind of quality results you need. Careful attention to detail and continuous monitoring of the day-to-day performance of your interviewers will be of enormous help in making your research pay off.

> Dr. Richard J. Lutz is Associate Professor of Marketing at UCLA's Graduate School of Management, and an acknow. Management, and an acknow-
ledged research and marketing ledged research and marketing
expert. To direct questions to expert. To direct questions to
Dr. Lutz, call R\&R at ( 213 ) 553 Dr. Lutz, call R\&R at (213) S53-
4330 or write to Radio Records, 1930 Century Park West, Los Angeles, CA 90067.



# You And I Will Make It. 



# "You And" New From MADLEEN KANE 

## WQAM \#1 <br> Y100 Top 10 KTSA Top 10 WAXY Top 10 <br> WFBR add WBGM add FM99 on

Produced by Michaële, Paul and Lana Sebastian

on warner/reprise Records


Kenny Miles, who for the past five years has been KRBE/Houston's morning man, has left the station. New to AM drive at KRBE is longtime Houston air personality Barry Kaye (formerly PM drive at both KILT \& KRBE, plus a brief stint at KHJ/Los Angeles.). Barry has been playing and singing Country music in the Houston clubs for the past year and returns to KRBE fulltime this week.

An interesting side-note is that every single Top 40 station in Houston land at last count there were a bunch! ) will begin the Fall book with a different morning man (or men) than they had in the Spring book! If that has any meaning, beyond coincidence, we're not sure what it is.

Gene Knight resigned as PD of 91X/San Diego this week and will rejoin his old boss, Bobby Rich, at KHTZ/Los Angeles. Gene and Bobby worked together at B100/San Diego before Bobby left for New York's WXLO and Gene exited to put 91 X on the air as a rocker. Gene will handle the evening air shift at KHTZ-97.

Meanwhile, back in San Diego, 91X has acquired the services of consultant Frank Felix. Frank, working from his base of operations at 15X/Albuquerque, will assist 91 X with music and programming, and he's already made some changes at the station.

Also new to KHTZ/Los Angeles is Kathy Derouville, who becomes the Program Department Coordinator for the station, coming from her MD post at KMJC/San Diego.

Happy Third Anniversary to Cliff Gorov and Sammy Kaplan, who opened their L.A. offices three years ago this week . . . and the hits just keep on comin'

In another "just before the book shake-up," Mike O'Brien and Tom Nast have resigned as PD \& MD respectively at WBBF/Rochester. Both will remain on the air with WBBF, and we hear very strong rumors that WBBF's new PD will be Dave Mason from 13Q/Pittshurgh. Comments from the former programming team at the station indicate that a philosophical difference between them and management caused the resignations.

Dick Sloane has exited WXLO/New York to join WGBS/Miami in the morning show. He starts Monday (10-15).

Also new to Florida is R.J. Reynolds who comes from his most recent position with KZLA/ Los Angeles to WDAE/Tampa. R.J. will handle AM drive for the station and do "color" for all the Tampa Bay Buccaneers radio broadcasts, which are anchored from WDAE.

The U.S. Olympic Committee has designated Marshall Tucker Band as "Ambassadors Of Music" for the 1980 Winter Games in Lake Placid, NY. The group will perform a special benefit concert in November at the new Olympic Center in Lake Placid, marking the first time a musical event has been held in the facility which has previously been used only for sporting events.

Finally, Terry Donahue, the 22 -year-old morning man at KASH/Eugene, decided he wanted to get married. Nothing all that strange there, but he wasn't engaged or even dating anyone steadily at the time he made his decision . . . so, he went on the air and "solicited" for a suitable bride. His description included the obvious things like "legal age, must like outdoor activities. etc.." and he threw in "must have a good job" (keeping ever mindful of radio's security factor). So far. Terry has received over 450 applications and he plans to interview them all, one at a time.

Two popular air personalities and the traffic director were terminated at KUTE/Los Angeles this week by National PD Frankie Crocker. Exiting the station are Lon Thomas, Lee Bailey and Ms. Terry Aboyn. Reportedly the trio were told their inability to work with the recent changes at the station was reason for their release.


TELL ME, WALTER WHATS NEMP - Pictured is Steve Kingston, PD of WYRE/Annapolis, interviowing CBS. T nows anchormen Walter Cronkite during a recent WYRE remote broadcast. The station was set up live at the Annapolis Boat Show, which is the world's largest in the water boat show, held annually at the Annapolis docks and attended by thousands of people from all over New England. An avid boater, Mr. Cronkite came aboard the WYRE boat to claim one of the station's boat beggie giveaway prizes and talk to Stave about port, starboerd, and stuff like that

## THEY PROMMEMOU THENOONO- THESTARS <br>  <br> Ten 3-minute features each week spotlighting the superstars of Hollywood - box office champions like Marlon Brando, Woody Allen, Barbra Streisand talking about their lives, their films, their pasts and their futures. Bette Midler sneak-previews her first movie. Burt Reynolds reveals who he'd really like to be. John Travoita gives us a look at an introverted idol. Hosted by noted film critic David Sheehan, FILM CLIPS premieres Winter 1980. <br> 

## GOLDEN EGG

THE FORCE IN RADIO SYNDICATION

1373 Westwood Boulevard, Suite 202, Los Angeles, California 90024
(213) 475-0817



## John Leader

## ERIE'S NUMBER ONE STATION <br> K104, Where A Lot Of Hits Get Started

Successful Top 40 stations "play the hits," right? It's not so hard to define "hit;" just look at the Back Page. The songs getting lots of airplay, good chart jumps and plenty of adds are the songs we all call hits. But how does that process begin? When a record is released, before the massive "hit" airplay builds, someone has to be first. Someone has to "take the shot" and begin airplay.

In most competitive situations the station with the more conservative music policy is the winner. Translate that to read traditionally stations that don'f take a lot of chances with their music defeat those in their market that do. Although that statement may be generally accepted, it's not always true.

## Kermit The What?

If you are a student of other radio station playlists, you may have noticed one of R\&R's Parallel Three reporters with an unusual list of music. K104 (WCCK)/Erie, PA plays things week in and week out that most other reporting stations are not playing. More often than not. the strange titles on K104's playlist wind their way up through "Others" into "New \& Active" and onto the National Airplay/30. Sometimes they don't . . . but that doesn't seem to bother K104's PD Bill Shannon.

When a song by Kermit The Frog showed up on Bill's playlist several weeks back, I thought I'd find out why K104 is consistently first with so many new records. About that same time the Spring ARB results for Erie crossed my desk and K104 was the number one radio station in the market with a 23.2 share of the weekly $12+$ audience! I wanted to find out how that worked.

## The Ears Have It

I asked Bill how he picked music for K104, and he was very frank: "We listen for songs that sound like K104 or that sound like Erie, Pennsylvania. One of the things that gives me a tremendous advantage in this situation is that I was born and raised here, and I am in the perfect center of our target demographics."

Why so many unproven or new records? "Part of the philosophy of the station is based on not just playing the hits, but having a good variety of music on the air. We never really got into the disco music craze, but we did play some. We haven't gotten into a whole lot of easy-sounding records or a whole lot of hard-sounding records. We've tried to keep a well-balanced playlist of songs that apparently appeals quite well to the people in this market.'

How do you select these songs for airplay? "We do our adds based on what we hear as opposed to what the other stations in town or even what the other stations around the country are playing. For example, we'll listen to a group of records on Monday and from that group we'll select 'so many' to put on the playlist that week. If we have room for four new songs on the list, then we'll select the best four records that we hear that week and add them. J.J. Sanford, our Assistant PD, and I get together and listen to new product. I might have the final judgment on songs, but I take a lot of input from J.J. and we basically make all the music decisions together."

## The Music Policy That Works

K104 has enjoyed three straight books with more than a 20 share of the weekly audience $12+$, so the early music policy the station has works well for them. But the music they play is not the only thing to consider when looking at the station's success, as Bill pointed out. "First, we do not have a really strong AOR station in our market (WMDI, Erie's only AOR, has been increasing its share, most recently to a 5.7 , but it is still sixth out of the eleven Erie stations.) Our Top 40 competition, WJET, is very traditional when it comes to music. They have been consulted from outside the market and basically have played the music that has great national exposure in the trades. Their previous consultant has just been replaced by a new consultant, so it will be interesting to see if the music policy changes.
"Part of the philosophy of the station is based on not just playing the hits, but having a good variety of music on the air."

They seem to put a lot of emphasis on national hits, not necessarily ignoring local ones, but overall their music policy is much more traditional than ours."

Bill bases his list on call-out research, and not surprisingly, is looking for those records that exhibit the strongest positive response. Learning the "how-to's" of call-out from 96KX/Pittsburgh PD Bobby Christian. Bill adapted the system to fit Erie. Basically he can get a good response on a new playlist addition within two weeks of its initial airplay. The new. unproven songs that he adds get played at least once every six hours. Although call-outs are important to Bill, he takes into account sales and requests as well. In addition he uses a much slower rotating LP cut list as a way of exposing different cuts from currently strong albums. Oftentimes these LP cuts wind up on the regular K104 list long be fore the record companies release them as second or third singles.

Bill explained, "I usually pick up R\&R and look first to the "Others Getting Slemithcant Action' section. The reason I start there is simple . . . I'm already playing almoot everything else on the Back Page." Don't get the impression that K104 sounds like all urfamiliar product. Bill uses his research to determine his rotations and only the songs that have a high positive response get into a power category. Beyond that, Bill tried to put the sound of the station into words for me. "Our approach on the air is one-toone . . . we're human beings. We don't scream, but at the same time we're not trying to put anyone to sleep either. We talk on the air almost exactly the way we're talking right now - just like two people talking to each other. It bothers me no end when I have to air a commercial from another station or an agency that insists on the old screaming approach. That's not what we're all about. But unfortunately, in a market this size. I don't have the flexibility of saying ' $n$ ' to those kinds of spots. All the commercials we produce internally and the approach of the whole station is just 'real people.' We're full-service too, not just a music machine. We have news and sports all day long. We have our own weather service, which is not in itself unique, but it is unique to this market. We offer so much more than just music. Sure, music is an important part by its sheer percentage of airtime, but all the other things contribute a great deal to our overall success."

## When You're Right, You're Right

With most stations opting to "wait and see" on all unproven product. I asked Bill to explain why he felt K104 was successful doing just the opposite. "As far as music goes, there has to be room on any playlist for two or three unproven records. I don't think you can play $50 \%$ new music every week and keep your audience, but I think you can put a couple of 'hunch records' on the list every week without killing your ratings. In fact the freshness those songs can give to your station may be very beneficial. I want K104 to be ahead of the competition musically. I don't want to get on a record after my competition has played it for four or five weeks and perhaps started to generate some sales or requests. I want to be the station people listen to for the latest, the newest. We've achieved that here and it's worked. It's worked very well."

Three things seem to have come together at K104 that give Bill a lattude with his music that few other stations have had. First, he knows his market very well, having been

## "As far as music goes, there has to be rodm on any playlist for two or three unproven records.'

born and raised in Erie. Second, he is not in a tremendously competitive situation. That's not to say he doesn't have any competition, but he does not face competition from a multitude of signals, and he does not have major market stations blasting into his area as several Parallel Threesized cities do. And third, his knowledge of the market makes his "ear" just right for Erie. Bill has proven to me time after time that the music he picks (often before I've even heard of the group or the song) works well in Erie and often goes on to become nationally accepted. If that weren't true, I doubt that K104 would be Erie's number one radio station.

The definition of a "hit" I spoke of earlier really depends on stations like K104 and people like Bill Shannon. If no one were willing to listen to and then expose new, unproven product, then new artists couldn't make it. As competition became more of a factor in the secondaries, less and less new product was exposed. Everyone was waiting for "the other guy" to try it first. Luckily for all of us in both radio and the record industry, guys like Bill Shannon still do it the way they do. And K104's music policy becomes even more impressive when you realize how well it works in Erie.


FOOTBALL FEVER ON V100: This is such a simple promotion ['m surprised more stations haven't picked up on it. V100/Charleston, WV has "Football Fever" going and the contest has listeners picking the winners of several local high school and college football games each week. The incentive is cash and the mechanic is a cleverly designed "betting card" (shown) which listeners pick up at the station or designated sponsor locations. Pictured in the photo is V100 morning man Jack Dillon (left) presenting a check for $\$ 600$ to the first winner. Would it be fair to say that V100 is "making book" this contest will help them this fall? Sorry, I couldn't resist.

QUICKIES: Y100/Miami aired an exclusive interview with all three Bee Gees on the day of their performance in the city (10-6) as part of a Bee Gees special. The interview was granted to Y100 air personality Madame Shelley, who flew to tape the Gibbs during their tour stop in Cincinnati. . The NRBA gave an award to WAK Y/Louisville for "Best Audience Promotion (Medium Market)." The award was bestowed on WAKY for its "Reach For The Stars" promotion ... KTAC/Tacoma is offering $\$ 1000$ in cash as incentive to test its listeners' knowledge of "Secret Songs." Some 85 different secret songs air throughout the day, and listeners are encouraged to identify them all by title and artist in an attempt to win the big cash . . . WALT/Meridian, MS held its "Last Chance Summer Jam" at two local discos recently, offering the audience free drinks, beer mugs, albums, T-shirts and more. It was billed as the last big blowout of the summer, and the response was tremendous.


$92 \times$ LOSES KISSING CONTEST - For the second struight year, $92 \times 1 \mathrm{Co}$ lumbus, $O H$ jocks and models from the Wright Modelling Agency com pered for charity in a "Kiss For Kidney" promotlon. The object was to see which group would be more in demand for klsses purchesed by the public, with proceeds going to the Kidney Foundation. The Wright team puckered to a model victory for the second stralght year. Pictured with the winning team are (standing, l.r) Mike David of the Kidney Foundetion and S2X air personality Myron Paul; (kneeling, l-r) alr personallty Bill Dancer and station MD Mike Perkins.


WELCOMING LEIF - WCOS/Columbia, SC personalitios welcomed Leif Garrett to tured (l-r) are WCOS MD Dave Douglas, Garratt and alr personallt Mik O'Brion town for a concert recently. Pic


FROM KANSAS TO KHJ - Members of Kirshner's Kanses visifed Los Angeles radio stations recently. Pictured at their KHJ stopover are (l.r) KHJ's Doug Brown, group's Robby Steinhardt, E/P/A's Lori Holder, KHJ PD Chuck Martin, Richard Williams of Kansas and KHJ's Shaune McNamara.


POINTERS FOR PORTSMOUTH - Planet's Pointer Sisters played a recent New Hampshire date, and stopped by WHEBIPortsmouth for an interview with air personality Pat Michaels. The trio is pictured in the studio with Mi. chaels.


WACO DISCO FROM WILD, KRZI GUYS - KRZI/Waco held a disco celo bration in a local mall with their "Krazy Boogle Machine. "Pictured in the crowd handling the machine are alr personalfties Tern King lleft center, with mike) and John McCall (in vest).


KRO SOFTBALL TEAM: TUCSON FIRSTT - KRQ/ucson put logether a softball team this summer, and the ten-man squad is pictured at a game with a local TV station, which was followed by skydivers, fireworks, and a pro soccer game.


V100 SPONSORS "P1BB PUMPER" - V100/Charleston, W disparches a truck called the "V100/Mr. Pibb Pumper" to different locetions around the area. With two Pumpettes taking the vahicle on its rounds, the station gives out free soft drinks and other prizes. Pictured with the Pumper are Pumpettes Debbie (top) and Denise


BREAKERS
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February 16, 1979
 BREAKERS

ANNE MURRAY
Juet Fell In Love Agaln (Cepittol) Wx of or mporter on $k$ is edte matrap kvL, ksa.

 Cinm 2exs CxIW 17-12, KSTP 2028, KEATHN 24-20, 130 27-10, Jo18 2n24, waky


## June 22, 1979



ANNE MURRAY
Shedows in Tho Moonlight (Ceppitol) 07\% of our repormen on 14 Mover: $\mathrm{U}_{\mathrm{p}} \mathrm{K}$, semp is, Down 2. Adde 15, inclucthn WKOW, KELO, WTLP, KA, KIMN, KOPA WNOE, WLAC, KSTT. 8eo Parelich, dabute et number 28.

# October 12, 1979 <br>  

ANNE MURRAY
Broken Hearted Me (Capitol)
60\% of our reporters on it. Moves: Up 75, same 24, Down 0 , Adds 8, WOKY, WPST, WAEB, WTIX, Y103, WHB, KORL, WCIR. 8ee Pardilels, chartis at number 28.

## TOP 40'S BATTLE IN BANGOR

## WGUY Sues Rival WLBZ

Top 40-formatted WGUY/Bangor, ME has filed a $\$ 210,000$ suit against its Top 40 competitor WLBZ, also located in Bangor. Filed in Penobscot County Superior Court by Stone Communications Inc., WGUY's owners, the suit alleges that Maine Broadcasting Co., owners of WLBZ, engaged in a "conspiracy" to lure away WGUY salesman Barry Darling to serve as WLBZ's Station Manager, WGUY announcer-salesman James Feury to become WLBZ's Program Director, WGUY Music Director-announcer Michael Gildart to become WLBZ's Music Director. and News Director-announcer David Turek to serve as an announcer for WLBZ.
Furthermore, WGUY is seeking

## CMA

Continued from page moter/manager/entrepeneur who was instrumental in the careers of countless country stars, and Hank Snow, the 43-year country singer who is still working on a 50 -year contract with RCA. Named as DJ's of the Year were major market winner Bill Bailey, morning man at KENR/Houston; Dugg Collins, PD/MD at KZIP/Amarillo (medium market) : and Terty Slane, PD/MD at WGTO/Cypress Gandens, FL (small market)
The radio post-awards show, carried live in the East and Midwest and on tapedelay in the West, with approximately 180 stations participating, featured interviews with all the top winners. It was cohosted by WSM/Nashville personality Ralph Emery and country star (and ex-DJ) Bill Anderson, with special reports from WIRE/ Indianapolis morning man Bill Robinson, and co-produced by KSON/San Diego President Dan McKinnon and R\&R Country Editor Jim Duncan. The program will be rebroadcast on the Armed Fonces Network all over the world subsequently.
the $\$ 210,000$ for what it terms as loss of advertising revenues, injury to its business, overtime wages due to loss of four key staff people, expenses incurred in hiring and training replacement personnel, and for punitive relief against WLBZ as well as costs and attomeys' fees. The suit also attempts to make a connection between WLBZ's format change after 30 years as a Pop/Adult station to its present status as a Top 40 outlet and the hiring of the quartet of former WGUY staffers.
Additional allegations contained in the WGUY suit center around Feury and Gildart's on-air names (John Marshall and Mike O'Hara, respectively), both of which "were created by" and were "the property of" WGUY, and that WLBZ "unlawfully" gained valuable business secrets, customer contracts, and format practices from WGUY. However, the suit made no mention of whether WGUY had copy righted or otherwise legally protected the ficitious names.
Neither party, when contacted by R\&R, offered comment, saying that their lawyers had advised them against such action.

## Asher

Continued from Page 3
dynamic growth potential of the worldwide record irdustry.
Asher has represented several record companies in a legal capacity, and joined CBS in 1966 as VP/Business Affairs. He became VP/Eastern Operations for Capitol subsequently, then rejoined CBS in 1971 as Exec. VP/International and then Managing Director of CBS-UK before taking up the pres idency of CBS International in 1975.
Allen Davis was an EMI-UK executive who joined CBS in 1974 and became Senior Director at CBSUK, later serving in Paris and Holland before his appointment as a VP at CBS International

## Pope

Continued from Page 1 of coverage. Pop/Adult WFYR ran live reports periodically through regular newscasts, with five reporters stationed along the Pope's motorcade route. The station did not significantly interrupt its regular programming, according to News Director Lyle Dean and news announcer Andre Trevigne. The Pope's Grant Park Mass was not broadcast live, but special reports were featured, including bulletins from a medical tent at the site aiding audience members suffering from cold at the lakeside location.

## Fleetwood Mac

Continued from Page 1
will take "legal recourse" if necessary to discover the leaker's identity.
Thyret emphasized that he had no intentions of prosecuting the RKO stations and their staffs, but merely wished their cooperation in isolating the source of the leak "I really hope someone steps forward." Thyret told ReR. "The last thing I want from my record company is an attitude of 'we're going to stick it to them.' " But, if necessary, he stated that his intention was to "ask everybody under oath where it came from. will not let somebody screw up something that a group took three years to make, that a company planned for six months - and then some clown comes in with it . .
Speculation as to the leak's source included a rumored leak at the Capitol pressing plant where the LP was pressed, along with reports from various programmers that several people had offered copies of the album for sale last week in advance of its release. In Chicago last week, two boxloads of supposed Led Zeppelin tapes were found to contain tapes of the Fleetwood Mac LP, but all were recovered in time.
RKO officials had no comment on the matter. Thyret explains his position further on Page 3 of this issue.


WCIL AMMDST THE OZARKS - WCIL.FM/Carbondele, IL met with the Ozerk Mountaln Darodevils, who were performing at the DuQuoin State Fair. Pictured with the group is WCIL's Mike Chylewski (second from left). who introduced the group onstage.

Country WMAQ added specia newscasts during the duration o the papal visit, with live reports from the scene transmitted via two-way radio, News Director Rich Rieman told ReR.
WIND, the Westinghouse News/ Talk outlet, was more geared up for extensive coverage, having utilized reports from Westinghouse stations in other cities and sending news anchorman Marty Aarons to Ireland to file reports on the Pope's visit there via satellite. Reporter Steve Tom covered the pontiff in Des Moines, and once the papal presence was reported in Chicago, WIND reporters were with him curing all important events. WIND supplied continuous live reports during its regular programming, and covered the Grant Park Mass, attended by an estimated 1.4 mil lion people, live. In addition, the station's Francine Sanders told R\&R, the station's "Contact" talk how Thursday and Friday evening was entirely taken up in discussions of the papal visit.

## WASHINGTON - "Great

## Opportunity For Radio'

At the Pope's final U.S. stop, Washington, DC, radio stations seemed to look for ways to supplement the pervasive TV coverage provided. Country WZMQ decided not to dispatch a staffer to cover the events, according to Public Affairs Director Dennis Crowley. because the TV coverage was so beavy. The station did run live updates throughout, however.
Pop/Adult WMAL stressed radio's strengths during the visit. Executive VP Andrew Ockershausen told R\&R, "We can't cover the Pope - that's television's job. But we're keeping the people informed of his whereabouts, so they can avoid congestion and traffic, or go to see him if they want to. It's an advisory role." The station sent reporters along the papal route and put a helicopter in the sky for traffic reports. "It's a great opportumity for radio," Ockershausen said. "Television cannot perform this service - only radio can. We're reaching the people who were standing in line waiting to see him."


## Casablanca

Continued from Page 3 characters, the series "promises to be one of the most exciting retail programs ever offered to the American public," said Bogart. He added, "Under the direction of Lewis Merenstein . . . I expect that the KidWorks program for Ronald McDonald will be an enormous success."
Merenstein noted that in addition to Casablanca's normal means of distribution, the Ronald McDon-

WASH PD Bob Hughes expressed his philosophy in an interesting manner: "The principle for us is to use our public service announcements to give the public informa tion on how the Pope could disrup their lives." Hughes did not mean that in a cosmic or spiritual sense but was talking about traffic conditions, which he described as "hor rendous." The station's airborne traffic advisor Walt Starling was in the air checking out the congestion patterns, while News Direc tor Joe Ewald was at the station's sturdios directing news coverage, including two reporters on the scene with the Pope. WASH provided no extended live coverage, but supplied frequent "freeform news reports," usually live coverage of events.

## OTHER COVERAGE: "No Blase Reporting Here!"

After our press deadline last week, RER learned that WOR/ New York has devoted consider able time to covering the Pope's visit in the nation's largest city. The station started with a live preview from the airport on the pontiff's arrival, broadcast several speeches live, and were on the scene with reporters and in the studios for discussions and analysis. WQR broadcast all significant events live and preempted considerable regular programming, gearing much of the remainder toward the papal events. Advertising/ Promotion Director Paula Ten nenbaum commented, "We're not

All-News, but when we have the capability of doing something like this, we have a most incredible news team to do it. No blase re porting from New Yort here.'

And finally, KBZT in far-off San Diego scored an interesting papal exclusive. TWA steward Harold Crawford, assigned to the Pope's chartered plane, is a close friend of the station's News Director Gal Patterson, and he called in reports to KBZT two or three times a day discussing how the traveling was progressing, allowing the station to "wing it" quite successfully.


## 

#  




OTHER COVERACE


## It's never TOO LAIE for


PR E SENT T E N S E


Put yourself in our SHOES today



## CLIFF "WE DON'T TALK ANYMORE"..

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## TAKEA TIP FROM THE TRADES

## B850*-40*

CB71*-47*
RW69*-63*


Eving



The Album: "RESTLESS NICHIS"
The Artist KARLA BONOFF
The Single: aWHEN YOU WALK IN THE ROOM"

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## RIGHT ON THE MONEY.




THE SHORTEST WAY TO A HIT SINGLE IS...


## "TAKE THE LONG

 THE NEW SINGLE FROM

ON A\&M RECORDS \& TAPES圆
Included in the Multi-Platinum Album BREAKFAST IN AMERICA.
Produced by Supertramp \& Peter Henderson.
${ }^{\circ} 1,1979$ A\&M Records. Inc. All Riphis Rescrved.

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CMUBADths "Burot LAO" (INCA 2as


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AC/DC "Hictrway To Mall" Latertal 21/18
Move: Up 1, Eame m, Down 0. Adde 13, Inotuling KMEE, KEEQ, KUPD, wTic-mm, wnoe. MEUssA MANCHESTER "Protty OWt" (Urotel $21 \%$
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 VVONME ELLMMAN "Love Pahre" (RSO) 1ER
 RUPERT HOLMES "Escmpe (The Pina Colect Songr" (Onfinipl) 158
Move: Up O. Elome A. Down. JOHN COUGAR "I Need A Lover" (Rhvel 1BA
Mover: Up 7, 8ome 4. Down 1. Addi 3. KBEQ KOPA. KOW, Whko 27-24, KOWe 141a, HALL \& OATES "Wett For Me" (nCA) 12 M
Moves: Up 0. some E, Down O. Adde E, WIFI, WPst, WBKZ KERN, WOUY, WELO,
CHIC "My Forbldden Lover" Armentel $13 M$
Mova: Up 3. Some 4. Down O, Adds E. KhLA, WKEE, WWOE, KENO, KORL FMEB. WKLO EABLES "The Long Pun" (Ayrm) 135
Mover: UD 1, seme 7. Down 0. Adde E. a 100, KUPD, KING, KJRE, KTKT, FIOS On, KMAE on. RECORDS "8umy Eyes" (Vhom) 120

KENNY LOGOINS "Thio to $1 \mathrm{re}^{\prime}$ (Columbla) 1277
Movee: Up 2 seme 3. Down D. Adde 7. WKEE, KWEN, KORL ITWK. CK101, KILE KOW

Movee: UP 4, Some 4. Down 0, Adde 4, KEEL WAXY, KCPX, KINT, WHOE 37.3. KWEN FLEETWOOD MAC "Angel" (WB) $10 / 1$

AN LLOYD "ep Amey" (scond Brother) 10

## AOR HOTTRACKS




# BREAKERS 

## FUNKADELIC Knee Deep (WB)

53\% reporting alrplay, added at WKGN and KHYT. Key moves: 34-26 WZZD, 7-5 KHYS, 23-15 KJLA, 10-4 WDON, 11-1 WBLX, 18-14 WCAU, 26-23 KTLK, 29-17 WSOQ, hot rotatlon WRAP, WDMT, KCBS-FM, debut 25 KRLY, on KXTC, WBOS, WPEG, WKTU. Charts at Number 24 on Alrplay/30.

## FRONT PAGE

## Love Insurance (Panorama)

$50 \%$ of our reporters are on It, added at KFMX. Key moves: 24-8 WPEG, 11-8 WOKV, 21-12 WRMZ, 28-24 WSOQ, 20-19 KRLY, 6-6 WMJX, hot rotatlon WMAS, WDAI, KSFX, medium airplay KCBS-FM, WOKB, WDMT, KXTC, WKTU, debut 23 WBOS, on KLAV, WXKS. Charts at Number 27 on Alrplay/30.

## NEW \& ACTIVE

All other new and recent releases getting substantial alrplay. These are llsted in order by thelr activity levels at our reporting stations.
CORY DAYE "Pow Wow" (New York International - 12") 42\% reporting ac tion. Key moves: 5-3 WPEG, 12.6 WCAU, 6-4 WBOS, 17-14 WRMZ, 9-8 WMJX, 19-16 WXKS, 32-27 WZZD, hot rotation KSFX, WWOM, medium alrplay WDAI, KCBS-FM, WKTU debut 29 KLAV, on WKGN
TAANA GARDNER "When You Touch Me" (West End - 12") $42 \%$ report ing airplay, added at WXKS. Key moves: 30-26 WPEG, 16-15 WSOQ, 27-20 WDON, hot rotation WMAS, medium airplay WKTU, KXTC, on KLAV, KSFX, WDMT, WBOS, WRMZ ISAAC HAYES "Don't Let Go" (Polydor - 12") 39\% of our reporters are on it added at WDAI and KHYS. Key moves: Hot rotation KFMX, KCBS-FM, WRAP, medium air play KXTC, debut 20 WDRQ, debut 30 KRLY, debut 32 KHYT, debut 24 WCAU, on KIIS-FM KAT MANDU "The Break" (TK - 12") 39\% reporting activity, added at KLAV Key moves: 38-33 KJLA, 26-21 WSOQ, 18-17 KRLY, 17-16 WMJX, hot rotation KSFX medium airplay KSET, WKTU, debut 18 WPEG, on KHYT, WXAP, WXKS, WKGN
KC \& THE SUNSHINE BAND "Please Don't Go" (Sunshine/TK - LP) 36\% reporting airplay, 3 now adds WMAS, KHYS, KHYT. Key moves: 9-7 KRLY, 21-18 WKTK 25-19 KTLK, 25-20 KJLA, 34-31 WSOQ, debut 19 WDRQ, on WBLX, WCAU, WMJX, WOKV DOOBIE BROTHERS "Dependin' On You" (WB - LP) 36\% reporting action, added at WOKV and WDRQ. Key moves: 13.8 WKTK, 11.9 KTLK, $28-26$ KJLA $35-29$ WSOQ, hot rotation KCBS-FM, medium airplay KFMX, WWOM, WMAS, on WBLX, KSFX O'JAYS "Sing A Happy Song" (Phil. International - LP) 33\% of our reporters are on it Key moves: 5-4 WCAU, 13-11 WZZD, 24-17 WXKS, 25-21 WOKV, medium air play WMAS, KSFX, WWOM, debut WXAP, on KRLY
CORY DAYE "Green Light" (New York International - 12'") 33\% reporting activity. Key moves: 6-4 WBOS, 9-8 WMJX, 5-3 WPEG, 19-13 KTLK, 19-18 KRLY, ho rotation WOKF, WWOM, medium airplay KCBS-FM, WDAI, debut 29 KLAV, on KSFX. BOB McGILPIN "Sexy Thing" (Butterfly - 12") 33\% reporting action. Key moves: 39-26 WSOQ, 39-35 KJLA, 15-12 WOKV, medium airplay WMAS, KSET, KXTC WOKF, WDMT, debut 40 WDON, debut 21 WXKS, on WDAI.
FAT LARRY'S BAND "Lookin' For Love" (WMOT/Fantasy - 12') 33\% reporting airplay, added at KCBS-FM and WDON Key moves: 17-15 WCAU, 27-21 WZZD not rotation KXTC, medium airplay WMAS, WKTU, on WPEG, WWOM, WDMT
SPINNERS "Body Language" (Atlantic - 12") 33\% reporting activity, 7 new adds, WZZD, WBLX, KXTC, WKGN, WWOM, WMAK, WMAS Key moves: $38-25$ WDON


Pam Bellamy \& Gail Mitchell

This week we would like to welcome our new reporting stations. Since R\&R began the Dancemusic section, many stations have repeatedly contacted us in hopes of becoming reporters. Now we are proud to announce that the following 15 stations were chosen to broaden R\&R's coverage of Dancemusic. EAST
WWOM/Albsny, NY WSOQ/Syracuse, NY WXKS/Boston, MA

MIDWEST
WPEGICharlotte, NC WXAPIColumbia, SC WOKFTTampa, FL WOKB/Orlando, FL

WOMTICleveland, OH
WRMZIColumbus, OH
KJLA/Kanses City, MO

## WEST

KKCSICotorado Springs, CO
KHYTITucson, AZ
KCBSFMISan Francisco, CA
KSFXISen Francisco, CA

We would like to take this opportunity to thank everyone for being so patient. And another eminder for non-reporting stations - we are very interested in receiving any promotional information, photographs, staff changes or news regarding your station. You may send those to either Pam Bellamy or Gail Mitchell at Radlo Records, 1930 Century Park West, Los Angeles, CA 90067.

## Promotions In Motion

## Further evidence of the evolution of Disco

 into Dancemusic! Wolfman's "Disco Party" (syndicated radio show) has been changed to Wolfman Jack's "Dance Party." According to Paul Ward, Audio Stimulation VP/Programming. "The new show will retain the energy, flow, mixes and general party atmosphere, touched with the aura of Wolfman Jack" . . KRLY/Houston is currently running a "Disco Dream Adventure" promotion. Potential winners' cards are drawn all day and they have 9 min .40 sec . to call in atter|  |
| :--- | :--- | :--- | :--- | :--- |

9-37 KHYS, medium airulay KCBS-FM, on KRLY, WMJX
PAMALA STANLEY "This Is Hot" (EMI America - 12") 33\% of our reporters are on it, 4 new adds, WBOS, WDMT, WCAU and KCBS-FM. Key moves: debut 20 KIIS-FM, debut 29 WOKV, on WPEG, KJLA, KTLK, KRLY, KXTC, KLAV
BRENDA RUSSELL "So Good, So Right" (Horizon/A\&M - LP) $31 \%$ reporting airplay, 4 new adds, WOKF, WDAI, KHYT and WZZD. Key moves: 10-6 WDRQ, 15-12 KTLK, 18.14 KJLA, 30-29 KRLY on KXTC
SIREN "Open Up For Love" (Midsong - 12 ") $31 \%$ of cur reporters are on it. Key moves: 31 -30 KJLA, 37.36 WDON, hot rotation KSFX, medium airplay WOKB, KCBS FM, KXTC, ON WXAP, WDAI, KLAV, WRMZ, WPEG
DUNCAN SISTERS "Boys Will Be Boys" (Earmarc - 12") $31 \%$ reporting airplay, 3 new adds, KSET, WSOQ, KSFX. Key moves: debut 29 WBOS, on WRMZ WKTU KHYT WDMT WPEG WDAI KXTC
SMOKEY ROBINSON "Cruisin' " (Tamla - LP) 28\% reporting action, 4 new adds, KJLA, WZZD, KFMX, WCAU. Key moves: medium airplay WDMT, KCBS-FM, on KTLK, WDON, WDRQ, KXTC
ROSE ROYCE "Is It Love You're After" (Whitfield - LP) 25\% reporting airplay, added at WPEG. Key moves: $34-30$ KTLK, $33-30$ WZZD, hot rotation KCBS-FM, medium airplay WDMT, on KSET KXTC WBLX
GIBSON BROTHERS "Ooh What A Life" (Island - 12.') $25 \%$ of our reporters are on it. Key moves: 33-25 WSOQ, medium airplay WDMT, WKTU, on KSFX, WXKS, WMJX, KCBS-FM, KSET, KXTC
hearing their name on the air to win \$94. If the listener does not call in, $\$ 94$ is added and the pot grows up to $\$ 9400$. . . A special thanks to Ramona Brabham for her efforts in coordinating the Minnle Riperton fundraiser in Philadelphia on 8-20, as mentioned in R\&R
(9-21). Along with other media WCAU helped to publicize the event. SEGUES: BIII Balloy eeves WKYSWashington, DC as Donny Simpson assumes PDMD responsibilites and Stove Manuel is named Public Affairs Director


THE K-105 DYNAMITE DANCING REVUE - In order to strengthen its penetration in the market KITT.FM/Sen Dlego has formed the K- 105 Dynemite Dancing Revue to en hance the station promotions and help San Dlagans to appreciate this musical trend. Left to right KITT-FM GM Wally Reid, and dancers Susan Clifton, Jlm Mastro, Bonnia Durst and Dennis Way. Seeted is Erik Garcia, Music Director KITT.FM.

# ADDS \& HOTS 



# THE PICTURE PAGES 

## A-Maze-ing Gold



Upon completion of their recent performance at the Sente Monica Clvic in Los Angeles, Capltol recording group Maze was met backstage by label execs, who presented them with their third straight gold album award for their hatest LP. "Inspiration. "Shown of the ceremony are (standing, I-ri Jazz Album Countdown's Rod McGrew, Maze members Roame Lowry, Ahaguna G. Sun, Kevin Burton, Robin Duhe, Wayne Thomas, "Bug" Williams and Sam Porter, and Capitol VP Dennls White; (foreground, l-r) Capltol's Arnle Holland, group's attornev Bernard Flschbach, Capltol's Don Mac and Wendell Bates, group's attornev Greg Flschbach, Meze leader Frenkie Beverly and label VP's Cecll Hale, Dan Davis, Rupart Parry, and Bob Young.

City Boy Preps For College Reps


Pictured at a recent press conference with various college radio and print representatives from New York, New Jersey, and Connecticut prior to their embarking upon a national tour are (foreground, l-r) membars of Morton are third and fourth from the left, respectively.

Travers Finds L.A. A "Boom" Town


Following his recent parformance of UCLA's Paulay Pavillon, Polydor's Pat Travers was congretulated back stage by a varloty of Industry execs. Seen on the scene are (1-r) Polydor's Joff Laufer, KY-102/Kansas CIty GM Bob Garreft, Put Travars, KHTZ/Los Angeles's Gery Greenberg. KHTZ Asst. PD JIm Contee, and Polydor's Deve Greemmald.

## Dionne's Arista Debut Goes Gold



Arista recording artist Dlonne Warwick was presented with a gold rec ord eward for "Dionne," her debut album for the label, during her recent performence In Los Angeles. Plctured at the presentation are (I.r) Arlsta re cording ertist (and producer of Dlonne's disc) Barry Menllow, Ms. Warwick, and Arlsta President Clive Davis.

## Elton's Welcome



Picturad at the recent gala celebration honoring MCA recording artist Elton John's return to the U.S.A., his opening night performance at the Unl. versal Amphitheater, and the release of his katest elbum, 'Victim Of Love." are, from left: MCA Records President Bob Siner and Eiton John.

Gold In Them Thar Mills


Both 20th Century-Fox recording ardist Stephanle Mills (left) and label Sr. VP Nell Portnow had reeson to celebrate Srephanie's recent gold recond award for her 'Whet Che Gonne Do With My Lovin'" Ebum. Not only was the govden disc Sraphenie's first butt th morks the hebel's inttial gold record since Portnow came to 20th four monthe ego.


Thal's why The Sports have exploded onto the scene with today's fastest-breaking new smash single "Who Listens To The Radio."
An out-of-the-box add at major top 40 stations nationwide, il's already on:

## WRKO, KFRC, WHBQ, 96KX, KUPD, KHU, WWKXH

Setting the stage for their brilliant new album:

## THE SPORTS. DON'T THROW STONES.

## Featuring the hit single

"Who Listens To The Radio:","suse


On Arista Records and Tapes. Arasten

# THE PICTURE PAGES 

## Triumph Breakfasts In Big Apple



Upon RCA recording group Triumph's arrival In the Big Apple, the group breakfasted with several top label execs Picrured are, from loft RCA Division VP Bob Fead. Triumph members Mike Levine and GIl Moore, RCA Records Prasideni Bob Summer, group's Rlk Emmett, and RCA's Don Wardell.

## E/A Finds Friendship At The Greek



Following his recent pertormance at the Greak Theatre in Hollywood, Elektra/Asylum's Lee Ritenour and friend ship ware congratulated backstage by various label execs. Pictured are (standing, l.r) Friendship members Alex Acuna and Steve Forman, Ritenour's management's Barn Menes, Lee Ritenour, group member Ernie Watts, and E/A's Don Mizall; (seated, Ar) E/A's Joe Morrow, and group members Abraham Laboriel and Dave Grusin

MCA Pacts Axelrod


MCA Records has signad David Axelrod as an artist Pictured at the pacting are, from left: Axalrod's comanager Amanl Gardner, MCA's Corv Rlchards, Axalrod's comanager Stan Levy. MCA Records President Bob Sinar, Devid Axelrod, and MCA Dist Corp.'s Vaughn Thomas.

## LTD Racks Plaque In Baltimore Store



Seen at the scene of the grand opaning of the Record Thentre retall store in Baltimore recenty are A\&M recording artists LTD, who wert honored by the Comptroller of the city. Hymben Pressman, and stone owner Lenny Sil ver's presenting them with a plaque commemorating the date as LTD DaV In the bayside burg. Pictured at the presentation are, from luft LTO's Jeffery Osbome, Lenmy Silver, Hyman Prassman, and LTD members Henry Devis and Carle Vickers

## AIR Opening A Gala Affair



Following completion of the new AIR Studio on the Island of Montserra in the Carribean, noted producer George Martin and Chrysalis Reconds Pres. ident Terry Ellis hosted a gala celebration in L.A. which was attended by a variety of Industry notablas. Seen at the scene are, from left Martin Dagmar, Epic recording group Cheap Trick's Tom Petersson, and Ellis.

## Mel-Dav Inks Jans's Jams



MalDav Music has signed Tom Jons to a songwriting agreament Jans, besp-known for his "Loving Arms" composition, will naleassa his initial album or the Infinity label in January. Pictured at the pacoing are (1-r) Mel-Dav at orney John Frankenheimer, Mat Dav Music Prasident Mel Simon. Tom Jans, and Music Works Marty Waksar.

# Black 



Bill Speed

## WLLE/Raleigh Consumer Hotline Broadening Black Radio's Scope

Black radio programmers are constantly talking about serving "the community." usually meaning their black audience. WLLE/Raleigh has gone one better and started a service for their entire community - a consumer hotline coordinated with the Consumer Affairs Division of Wade County. Response has been terrific, according to Operations Manager Paul Ingram. Below, Ingram outlines how it works.
"It's more or less a consumer information service, as we like to call it. We're coordinating it with the local antipoverty agency and Wade Opportunities Inc. How it came about was the agency originally established the Consumer Affairs Division, and they bought a Winnebago and set up as a mobile office, so they could go throughout Wade County and disseminate information about consumer affairs to all the local residents." Ingram relates.

Then WLLE entered the picture. "On a weekly basis, the agency personnel tape consumer tips for us. Each tip runs about 60 seconds, and the station put together a promotional package to promote that we're doing these consumer tips so that people will be listening for them. They're constructed in such a way that they have intros and outros for each tip. The agency brings them over on cassette and we put the intros on them."

## Cars, Clothes, Energy, Food

Topics of the tips cover a wide range. Ingram presents an example: "One of the more recent tips was on buying new cars and getting them financed. The consumer agency pointed out to first check with your bank and find out what the requirements are to get a car financed, rather than going to find a car and then bringing it back to get financed. They say foresight is much better than hindsight in a situation like that because you end
"We're here to play records and to entertain people, but what's more important is we're here to inform and educate people. We're supposed to supply a service, and I don't totally see entertaining people as a beneficial service. I think it's the things we do for community involvement, trying to help the people that listen to us. These are the things that give radio its complete picture and allow it to cover all the facets of daily life."
up saving time and money. They've covered such topics as energy conservation, food, clothing tips for parents for their children. Every week the topics change. They're brief, concise, and to the point: it doesn't require a lot of listening time on the part of our listeners and yet they're packed with information.'

How has it worked? "Tremendous," says Ingram. "We come back in with an outro and say. 'This has been a presentation in cooperation with WLLE radio and Wade County's Opportunities Consumer Agency,' and then add for further information contact us here or contact them direct. It's turned out to be very good, because of the state of the economy.


SVIVESTER BREANS UP TBLS - Fantasy racording artist Sy/vester iright recently did a guest air shift at WBLSNOW York. Snopped in the midst of their neections to Syivester's witty repartee are ll.fl WBLS elr personality Van Jay and Fentasy's Chuck fyy.

Nowadays people are more conscious of how they spend their money. Not only do these tips help them, it helps us, because it has made the audience more aware of what we're doing, and they're more likely to listen and continue to listen for that reason, because we're doing something for them."

## Covering The Facets Of Daily Life

Ingram likes to think that WLLE's consumer tip concept will spread, and sees it as a vital part of a radio station's service role. "True, we're here to play records and to entertain people, but what's more important is we're here to inform and educate people. We're supposed to supply a service, and I don't totally see entertaining people as a beneficial service. I think it's the things we do for community involvement, trying to help the people that listen to us. These are the things that give radio its complete picture and allow it to cover all the facets of daily life. You find that when you do these things, your listeners are much more loyal. They don't have the need to punch around to other stations, especially when they can get everything from your station."

Ingram notes that phone and advertiser response has been encouraging, and believes that the consumer tips are broadening WLLE's audience. "The music is more likely to get listeners that are maybe $16-30$. But when you start getting into news and public affairs information and services, then you broaden your audience. You're picking up the people who are, say, $30-50$ because they are much more conscious of current issues and the state of the economy."

As parting words, Ingram advises, "I would just like to say those stations not extensively involved in the community should realize it can be not only a way of serving the community, but it's also a way of increasing your listeners. After all, when you get right down to it, that's what radio is all about. We're here to serve the people in whatever way possible that will be beneficial to them and us. I feel we can do some good and entertain at the same time."


ROABNS BOPS INTO THE MOME OF THE BLUES - At a recent fete on behalf of A\&M's Rockio Robbins in Now Orteans, ho was greeted by a variety of local radio reps. Pictured at the party are lback row, A-r) A\&M's Tommy Morel, WXEL-FM PD Reginald Henry, WYLD.FM Assistant MD Gary Marwell, WYLD-AM \& FM OM Cakin Booker and A\&M's Vota Victorian and Nick Steern: (front row, A-f) WYLD-AM PD Jay Johnson, Rockie Robbins, WBOK PD Bobby Earts, and WYLO.FM PD A/ Scoft

## People, Places \& Things

James Jack has now joined WWIN/Baltimore as an air personality and production coordinator. Jack was formerly the Program Director and consultant to WKND/Hartford . . . Sonja Thrasher, most recently an air staffer at WYLD/New Orleans, has left the station to become the new Program Director of WMAK/Nashville . . . KDAY/Los Angeles air personality Jherold Perston is no longer with the station. No immediate plans have been announced . Twofold congratulations to Pat Metz, ords, who recently celebrated her birthday and marriage. Also many happy morms to Robert Thomas and J. Michael Davis, members of the WDIA/Memphis air staff ... Dorian Paster, Music Director of Jazz-formatted WJZZ/Detroit, was among the featured speakers during the programming panel session at the Radio Free Jazz meet in Washington, DC on October 11-13

THE BEAUTY OF RADIO: WWIN/Baltimore in conjunction with L'Oreal is currently sponsoring a "Look of Radiance" contest. So far there are 128 entries, each to be judged by hairstyle, figure, personal objectives and personality. Members of the WWIN staff will be serving as judges . . . WKXI/Jackson, MS is conducting a "School Spirit Contest." According to the station there has been an overwhelming response - students at one local school literally delivered a truck load of replies (16,602 at last count). The winning school receives a dance for its students as well as a trophy . . . Just by saying "WBMX, my favorite radio station" Chicago listeners can win $\$ 1000$. Each winner then qualifies for the $\$ 10,000$ grand prize drawing in thirty days . . . The long awaited Bob Marley alloum will be shipped in the near future . . . Orlando Capitola Ward Taylor, presenter of the country's first black nonreligious radio program which began in 1943, died recently in New Orleans. For 22 years he also emceed a radio talk show there . . . Please be sure to send me all of your station's news, photos, promotional materials, etc. Remember, you don't have to be a reporter to participate. Address to: Bill Speed, Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067

## Pup/Rhythins

# HOTTEST <br> Following are lioted in order of thelr elapiay ectivity. <br> <br> FUNKADELIC <br> <br> FUNKADELIC <br> "Knee Deep" (WHB) KOOL \& THE CANC "Ledtee' Nightr" (DoLhem) MICHAEL JACKSON <br> "Don't Stop 'Tu You Got Enough" (Epla) COMMODORES "8till" (Motown) PRINCE <br> "I Wemne Be Your Lover" (NBB) <br> SMOKEY ROBINSON <br> "Crublon" " Tramal 00 <br> "I Do Love You" (Artoted) IBAAC HAYES <br> "Don'i Ler Co" (Polydor) NATURE'S DIVINE <br> "I Just Cen't Control Myself" (Infinity) DAVID RUFFN <br> "Break My Heart" (MB) <br> CLIMBERS <br> Following are liated in onder of thelr alrpley actulty. 

MAYFIELD/CLIFFORD "Between You Baby..." (Curtom/RSO) 38\% reporting sirplay. Hot in the West at KSOL and KDIA. In the Midweet it is hot at WDAO and WKWM; cllimbing at WJMO. In the South it is hot at WOIC. KOKY, WDIA and WLOK; cllmbing at WGIV. In the East it is hot at WWRL while medium at WILD and WWIN.
ARCHIE BELL 8 THE DRELL8 "Strategy" (Philadelphia International) 36\% roporting action. In the East it is hot at WILD and medium at WWIN. The South reflocts hot rotation at WANT and WOIC; cllmbing at WGIV and WPDQ. In the Midwest is is climbing at WLOU. WKWM and WJLB; hot at KPRS. In the West it is hot at KDIA. KSOL and KLP. RAYDIO "More Than One Way To Love A Woman" (Arista) 36\% of our reportors are on it In medium rotation at WILD and WWIN in the East The West reflects climbing positions at KSOL and KDAY. It is hot in the South at WGIV, WDIA and WPDQ. In the Midwest it is in medium airplay at WJMO. WJLB, KKSS and WLOU; hot at WCIN and WDAO. HERB ALPERT "Rise" (A\&M) 33\% reporting action. In the East it is medium ar WWIN. it is hot in tha South at WANT, KOKY, WVOL and WJJS; medlum at KMJQ. The Midwest reflects hot rotestion at WTLC. WBMX and KKSS. The Weat shows it hot at KSOL, KDKO and KDIA.
JIMMY "BO" HORNE "You Get Me Hor" (Sunshine/TK) 33\% reporting actvity. In the East it is new at WOL In the South it is hot at WPDC and WKXI; In medium alrplay as KMJQ. Medium at WTLC. WCIN and WKWM in the Mlwwest and hot at KPRS. The Weat reflects a new add at KDKO and KDAY with medium alrplay at KSOL and KDIA.
DONNA SUMMER "Dim All The Lights" (Casablanca) 31\% of our reporters are on te Hot in the East at WOL Hot in the South at WPDO and WJJS as well as WOIC. In medium alrplay at WJLB, KPRS and WJMO in the Midweat; hot at WCIN. The West ro flects medium airplay at KSOL KDKO and KDIA.
SUGAR HILL GANG "Rapper's Delight" (Sugar Hill) 28\% reporting action. In the West it is new at KDIA and hot at KDAY. Just added in the Midwest at WKWM. Added in the South at WDIA and KOKY; in medlum alrplay at WLOK and hot at WGIV, Hot in the East at WWIN. WILD and WOL
ISLEY BROTHERS "It's A Disco Night" (T-Neck) 28\% of our reporters are on it Medium airploy in the Weat at KSOL Hot in the Mldwest at WKWM, KKSS, and WJMO: climbing at WJLB. Hot in the South at WPDQ. WOIC and KMJQ and hot in the East at WILD and WOL
BRENDA RUEsELL "So Good, So Right" (Horizon/A\&M) 28\% reporting airplay. Medium at WVOL in the South. In the East it is climbing at WOL and WWIN. The Midwest

## Album Airplay

Following are lleted in order of their alrplay activity.

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O'JAYs "Idently Yourself" (Ptm. Intl) "Forover MIne"e "Sing A Happy Song"e AgHFORD 8 simplen "geny Fres" (NB) "Stuy Free"e "Found A Cure"e "No. body Knows"
MICHAEL JACKson "OA The Wem" REplet "Don't Stop TII You Get Enough" "Off The Wall"' "Working Day \& Night"
FUNIKADELIC "Uncte Jem Wente You" (We) "Not Just Knee-Deep"e
CHIC "Ryequ" (ARtantel "My Forbldden Lover"s "Good Times"e "My Feet Keep Dancing"
COMMODORES "Midnight Mealc" (Motown) "Sall On"" "StiM"e "Midnight Magic
TEDDY PENDERGRASS "Taddr" OHLI IntLl "Come Go With Mo"e "Tum Off The Lights"
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``` Dleco Night"*
LTD "Devotion" Ubenil "Share"e "Stranger"
CURTIS MA YFiE1D "Heartheat" (Curtom/RSO) "Between You Baby And Mo"e
"What ls My Women For" 'What is My Women for'
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refiects a hot at WJLB; cllmbing at WCIN, WLOU and KK88. Tho West shows it cllmbing at KDIA and K8OL; hot at KDKO.
RUFUS \& CHAXA "Do You Love What You Feel" (MCA) 28\% reporting actuty. It is now in the Eact at WILD and WOL; hot at.WWAL The Bouth refiects hot rotation at KMJO and added at WLOK. In the Midweet it is now at WDAO and alfmblng at WTLC and WCIN. It le new at KDAY and cllmbing at KLIP in the Weet
CHIC "My Forbldden Lover" (Atlantic) 28\% reporting ection. Midweet out fromt on this one; now at WKWM. KPRS and WDAO while cllimbing at WJMO and hot at WCIN. Now in the Weet at KLIP and cllmbing in the 8outh at WGIV, KOKY and KMJa. Now in the Eeet at WWRL
MARYN CAYE "Ego Tripping Out' (Tamla) 28\% reporting alrpley. Hot now record. Now in the South at WAOK. WDIA, WGIV. WVEE, WHRK and WLOK. In the Mirweet it be new at WBMX and WJMO. Now at WXYV in the Eest now at KDIA in the Weet
FATBACK BAND "King Tim III" (Spring/Polydor) $25 \%$ of our reporters ere on it
Hot at WILD in the Eeat Mot in the south WAOK, WANT, WDIA, WGIV, WOIC and KOKY. Hot at WILD in the Eeet Hot in the south WAOK, WANT, WDIA, KGM,
CHmbing in the Midweet at WCIN, WKWM end new in the Weet at KDKO.
8WITCH "I Call Your Name" (Gordy) $20 \%$ of our reporters are on it CMmbling in the West at KLIP. Now in the Eest WOL Now In the 8outh ot WANT; cllimbing at WOIC whilh hot at WKXI. The Midweet reflecte cllmbing poultone at WBMX and WJMO; now at WLOU and hot at WTLC.
FOXY "RRRock" (Dash/TK) 25\% of our reportere are on it CMmbing et WWIN in the Esest Now In the South at WVOL; cllmbing otherwise at KOKY and WOIC. In the Midweet It is new at WBMX, KPR8 and WJMO; hot at WTLC. New aiso at K8OL in the Weet
SHALAMAR "The Second Time Around" (Solar/RCA) 25\% reporting elrpioy. In the West It is cilmbing at KLIP and KDKO. Now in the 8outh at WGIV, KOKY and WVOL. In the Midweet it is new at WCIN, cllmbing at WKWM and hot at WLOU and WDAO.

## NEW \& ACTIVE

LOVE UNLMITED "High Steppin', Hip Dreesin' Fella" (Unilmited Gold/Columbia) 22\% of our reporters are on it Hot in the East at WWRL and WOL Climbing in the South at KOKY, also hot at WAOK. Medlum rotation in the Mldweet at WDAO and WLOU while hot at WCIN. Now in the Weat at KSOL
8\&Y 8 THE FANILY STONE "Remember Who You Are" (WB) 22\% of our reporting stations are on it Climbing in the East at WOL Now in the South at WANT while cilimbing at WKXI and WAOK. Now in the Midwest at WJLB as WCIN has it in medhum rotation. The Weat reports it climbing at KDIA and hot at KLIP.
OJAYs "Forever Mine" (Philadelphia International) 19\% of our reporting ateitions are on it The South shows climbing positions at WGIV, WAOK and KMJQ while hot at WLOK. Medium rotation at WCIN in the Midwest Hot at WWIN and cllmbing at WILD in the East
PLEASURE "Glide" (Fantasy) 19\% of our reporters are on it In the West ir's new at KDAY, hot at KLIP and climbing at KDIA. In medium rotation ot WKWM and KPRS in the Midwest as well as hot at WTLC. In the South it's hot at WANT.
PHYLLES HYMAN "You Know How To Love Me" (Arista) 17\% of our reporters are on it Now in the East at WWIN. CHimbing at KMJU in the South. Now in the Midwest at WTLC, WDAO and KPRS. Hot in the West at KLIP.
WHISPERS "A Song For Donny" (SolarIRCA) 17\% of our reportere are on it Hot new record added in the South at WGIV, WOIC and KOKY. New at WDAO, WKWM and WBMX in the Midwest

## JAZZ

HOTTEST


No Now Records Qualifled For New 8 Active. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
EAST: WRVR/New York, NY HerscheVPrescott WrURNWehhngton, D.C, base Fax WEANBaltimore, MD, Chouncey Lewhs sOUTH: WCLXAymita, GA, Requaye Ward. MIDWEST: WagY/Columbus, OH, P. Normen Grant WJzidetroit, Mm, Dovten Paster. WEST: KADX/Denver, CO, Chuck Edwards; KRE/Berkeley, CA Hol Jackson; KKGOLoe Angelee, CA, Monice Rlorder; KIILMLoe Angate, CA, Lewrence Tanter.



Jeff Gelb

## The Detroit Hard Rock Wars

"Detroit's a pretty high energy city. I've never heard rock stations rock harder than Detroit's: turn on the radio anytime and you can bet all three will be blowing and going." That's WABX/Detroit PD Ted Ferguson's summation of the city's crowded AOR marketplace, and it's an apt one. Detroit is, after all, a city with a long history of rock music. As Ferguson recalled, "The rock tradition here started with Motown and Mitch Ryder. It's always been a very music-oriented city, and consequently a very radio-oriented city."

Rock music works especially well in this city: between the hard-rocking AOR's, over $14 \%$ of the marketplace is rocking 24 hours a day. Why is rock ' $n$ ' roll so overwhelmingly popular in Detroit? Ferguson opined, "Any station that sounds like a factory is sure gonna do well here." WWWW PD Joe Urbiel agreed: "You get done banging hubcaps on the assembly line all day and rock music provides a certain tension and frustration release." Let's take a look at how Detroit's blue collar AOR's serve their listeners, in profiles of WABX, WRIF, and WWWW (W4).

## WWWW And The Superstars Connection

Over the years every Detroit AOR has been first-placed in the AOR ratings wars. For the last three ARB's W4 has held that enviable position. Station PD Urbiel recalls the time when the station, then third-placed of the market's AOR's, changed from a freeform AOR to a Burkhart-Abrams "Superstars" affiliate: "When Abrams came in, the station had a 1.6 share of the marketplace. The negative responses were real minimal considering the audience was real minimal."

Getting audiences to check out the new W4 involved extensive promotions, since the station is set away from the AOR competition at 106FM (WABX is at 99.5, WRIF at 101). Urbiel recalled, "We got involved in all kinds of outside activity: concert sponsorship, banners, bumper stickers, buttons, TV, billboards. Once we got them to check us out we had to be certain they'd stay with us, that everything would really relate to them. We went through a period that was really tight in terms of music programming as a cume tool. Once we saw that work we backed off the tightness."

## Music: Consistent, Tight

Of the station's current musical stance, Urbiel said. "Overall I'd say we rock more consistently than our competitors. We're a much more uptempo station. We're also probably the tightest of the three; we probably add less new music. But while our adds may be fewer, when we make them they get played all dayparts immediately." Beyond its commitment to new music W4 is also committed to area musicians. "There's a lot of community pride in this city's long history of rock ' $n$ ' roll, so every day we play homegrown music: tapes from unsigned area artists." The station also released an album of homegrown talent and plans another for next year.
"Overall I'd say we rock more consistently than our competitors. We're a much more uptempo station."

- WWWW PD Joe Urbiel


Urbiel encourages his air talent to be personable within the format. "Everyone on the air is an individual; you know the difference when a jock comes on. No one talks more than anyone else, but everyone is allowed to project his own personality. There is a format and it's tightly followed. However, within that format they have the flexibility to go their own way."

## Promotional Philosophies

On a promotional level W4 is active, but as Uriiel put it, "We're not dealing with megabucks here. We're dealing with a creative staff and an audience that wants a good time. We try to put together promotions that give people something to do and remember, not just prizes. It's making sure you're with them where they spend their free time, and on the air, it's getting behind the music we play." Additionally, the station has begun a merchandising campaign that has buttons, bumper stickers, T-shirts, and other items available throughout the marketplace.

## WRIF And The Death Of Hybrid Formats

Urbiel is a first-time Program Director, as is WRIF PD Tom Bender, who joined WRIF when the station was still known as WXYZ-FM, as a part-time talk show host. "I consider myself homegrown," Bender said. "Having lived here in Detroit almost 15 years and knowing the station all the way back to its roots gives me an important historical perspective."

Over his years in Detroit AOR radio Bender has watched audience tastes change, and WRIF has been in a process of evolution in acknowledgement of those changes: "When I took over as PD in 1976 we were the most commercial-sounding of the Detroit AOR's, playing a hybrid of album-oriented hit singles and hit progressive rock. We were a very palatable compromise to the separate audience constituencies of AOR and Top 40.
"Then our research began to indicate that there was a growing number of people out there who were bored with the music being played on the radio. Taking fewer and fewer chances and spreading demos was taking its toll on our listenership." The station reacted to that information last December by dumping crossover artists and eliminating some older "image" material. "We could no longer afford, in 1979 or 1980, to be a hybrid format station. It was either fish or fowl. We started a gradual evolution toward a more pureform rock ' $n$ ' roll radio station."
"Innovation and risk-taking are the hallmarks of what we have to do in the future."

## - WRIF PD Tom Bender

WRIF now prides itself on the speed with which it goes on important if unproven new material. Bender commented, "Innovation and risk-taking are the hallmarks of what we have to do in the future." He remarked that this attitude was similar to that which initially spawned progressive radio over a decade ago. "There are more that a few records that fall into the category of things people really enjoy hearing on the radio but wouldn't go out and purchase. These records are the key to our future: "We'll entertain people by playing music they want to hear, but not just the retail heavies like Led Zeppelin."

## Jocks - All Big Guns

Air personalities won't get lost in the shuffle as WRIF concentrates on its new musical directions. Bender professed, "If I had to put a handle on where we're going, it's going to be personality AOR. We've always had a history of having very recognizable jocks in the marketplace. In the refurbishing of the station we had to not only change the music but some of the personalities. We now have a staff who are all Detroit radio vets, and all crazy in their own ways."

He continued, "AOR's traditionally have had one or two big gun jocks and a host of others who were the secondary, supporting players. What I've attempted to put together here is a station where everyone is a prime time player - rock stars in their own right."

## Promotions - Audience Interaction

Bender admitted the station's history has not been as a promotion-oriented outlet, though that too is changing in the wake of WRIF"s facelift. "We have, in the last six months, moved into what I term event promotion. The most important thing for us is to be able to interact station staff members with our listeners. I don't think creating a hullabaloo for the sake of the station is half as effective as creating something that benefits our listeners."

Putting that idea in promotional practice, WRIF created the Detroit Rockers Engaged in the Abolition of Disco organization, now 15,000 strong. "We're converting the group into an inflation fighter," said Bender. "We've arranged various tie-ins with clients for cardcarrying members, including a dollar off the price of any album at a record store or eliminating cover charges at a local club."
'The key to our survival is to be sensitive to what the competition is doing and what the market is asking for."

## - WABX PD Ted Ferguson

## WABX And The Historical Perspective

"WABX was the original FM progressive rock station in Detroit. When people first turned from Top 40 to progressive rock they had to turn to us because we were their only choice." WABX PD Ted Ferguson is proud of the role WABX has played in the development of the Detroit rock scene. The station, which signed on 12 years ago, is one of the seminal AOR's. Ferguson's radio career is at least as long as WABX's, spanning several markets and formats. Of the three Detroit AOR PD's he is the only one with prior PD experience.

WABX reflects Detroit's long rock history in its daily music programming. "You can't turn your back on the stuff that still holds up. You'll still hear Mitch Ryder on WABX. We might play some Marvin Gaye or "Dancin' In The Streets" by Martha Reeves \& The Vandellas. Basically, we're right in the middle of the rockers. We haven't gone too far to the left with new wave and you don't hear a lot of country rock either."

# CGTHENTCK 

Nicolette Larson.

## In The Nick Of Time.

## Joff Gelb

## Merchandise - You Name It, They Sell It

Of the station's approach to promotions, Ferguson claimed, "We probably do them more than anyone else in town by far. Detroit is a very sports-minded town, so I have set up several station teams, for softball, hockey, basketball, and bowling. Our softball team played 60 games this year." Ferguson has also parlayed earlier experience with an ad agency into a merchandising expertise that has placed customized T -shirts, belt buckles, hats, stickpins and bumper and rumper stickers into thirty "X-clamation points" throughout the city.

## Crystal Ball Gazing

Three hard-rocking, heavily-promoting AOR radio stations in one city . . . Will Detroit continue to support all three? I asked all three PD's for their future forecasts; Fer guson responded, "There are a lot of factors involved. For one, WABX is 6500 watts to W4's 60,000 and WRIF's 50,000 . There are big pieces of the city we don't even reach, so the ratings will always depend on where the sampling is taken. So it'll always be up and down in this market. The key to our survival is to be sensitive to what the competition is doing and what the market is asking for."

WRIF"s Tom Bender offered his prognostication: "With a fairly consistent $14-14 / 2$ audience share for AOR in this market I think there's really good room for three. I think the AOR audience is better served here than anywhere else, though with the heated competition here, one thing that isn't felt in this market for awhile is a musical alternative. There is no "progressive rock" radio left in Detroit, and there are obvious business reasons for this. I don't know how you can ask someone to take a loss to provide a diversity of musical service.'

Finally, current Detroit AOR champion Joe Urbiel ruminated, "Is there room for two more? I think we'll know in about six months. If it's trimmed down to two stations doing rock ' $n$ ' roll, we'll definitely be one of them."

## Evolution

KKTX/Kilgore has switched formats to Top 40. MD Dal Sanders, PD Jim Hodo, News Director Paul Brindle and air personality Lori will all be leaving the station

WYXE (WMAD)/Madison PD Alan Young has exited that post to become PD at KDUK/Honolulu . . Replacing him at WYXE is former WYDD/Pittsburgh staffer Barry Grant . . . KFMQ/Lincoln MD Rich Meyer joins 91X/San Diego as MD and will be doing the 3-7pm airshift . . . Former KSFM/Sacramento MD Gary Nixon has resurfaced as MD at neighboring KZAP . . . Pat Prescott and Herschel have been named co-MD's at WRVR/New York . . WRKK/Birmingham MD Wayne Summers has resigned that post but retains his airshift. Station owner and GM Dan Brennan now also serves as PD and MD . . . KEZO/Omaha air personality Jean Austin has relocated to KLOL/Houston . . . Lee Fisher is new to overnights at KPAS/EI Paso from neighboring K102 . . . Bob Stroud, formerly with WQSR/Tampa, joins WMET/Chicago for an airshift and production work

## Update

KTXQ/Dallas is sole sponsor of a "Super Bowl Jam," a rock "pep rally" concert preceding an important football game later this month. The free show for 13,000 KTXQ listeners will spotlight Triumph, Gamma, and an area favorite called Black Horse . . . WYXE/ Madison has changed its call letters to WMAD ... Over 5000 attended an outdoor concert sponsored by WOUR/Utica benefitting Easter Seals . . . KAZY/Denver is sifting through 300 tapes received for its homegrown album, titled "Thunder on the Mountain" . . . 3500 showed up at a free concert of area talent sponsored by WBIR/Knoxville . . CITI-FM/Winnipeg is holding a series of 92 -cent film showings, including concert films and classics . . . WIOQ/ Philadelphia's "Nerd Sockhop," held in zonjunction with The Gap clothing stores, gave away gift certificates for clothing to those wearing the most outlandish outfits. 1500 showed


BUFFETT'S VOLCANO ERUPTS IN NEW YOAK - MCA recording artist Jimmy Buffett (left) was interviewed by WPIX.FM/Now York air personality Dan Noer (right) while on a promotional tour in support of his new album "Volceno."


ABEA IM AMAMEIM - Attentic recording ertists Abbe wore Jolnod beckstage after their area concert by Anoheim AOR's. Plctured are group's Bjorn lleft and KEZY MD Larry Relsman.
up for the contest and the music, provided by Kinginsh . . KMET/Los Angeles has set aside four commercial-free hours every weekday in October . . . KEJO/Corvallis has released its first staff-originated newspaper, to be distributed free to listeners at area outlets . . Two stations called to ask for new wave record service from all labels large and small, for weekly shows. Contact KWFM/Tucson's Dave LaRussa at (602) 624-5588, and KSJO/San Jose's Kerry Loewen at (408) 288-5400.

## Color

TRICK TIX: Q1907/Toronto, in conjunction with Epic Records and the latest Cheap Trick album, "Dream Police," printed up and distributed numbered parking tickets. When the station read a number on the air the listener whose ticket matched that number called the station to win a copy of the album and to become eligible to win a two-week paid vacation for two to Hawaii (which is a respectable distance from Toronto). The group's Rick Nielsen voiced the promo spots for Q107.

ROCK ' $N$ ' ROLL HIGH SCHOOL: WHCN/Hartford, in conjunction with the recent film starring the Ramones, took phone call registrations from area high schools. The school with the most students calling in won 500 tickets to the film.

## Concerts \& Conversations

Presentations: WMMS/Cleveland presented Moon Martin, David Johansen for $\$ 1.01$ KRST/Albuquerque presented Neil Larsen for $\$ 2.00 \ldots$ WYXE/Madison presented Carolyne Mas for $\$ .92$. . WZAM-WM YK/Norfolk presented Muddy Waters for $\$ 3.94$.

RADIO CONCERTS: Moon Martin, Joe Jackson on WMMR/Philadelphia, Bram Tchaikovsky on KMET/Los Angeles . . . Records on KLOS/Los Angeles . . . Graham Nash on WXLM/Savannah . . . Neil Larsen on KTCL/Fort Collins . . . David Johansen on WMMS/Cleveland . . . Police, Rachel Sweet on WLIR/Long Island . . . Muddy Waters on WZAM-WMYK/Norfolk.

GUEST DJ'S: Robert Palmer on WBRU/Providence.
CONVERSATIONS: Dire Straits on WBIR/Knoxville, Knack on WWWW/Detroit . . Bram Tchaikovsky on KTIM/San Rafael . . Little River Band on WDHA/North Jersey . David Werner, Southside Johnny on KOME/San Jose . . . Little River Band on WBAM/ Long Island . . . Brand X, David Sancious, Jon Lucien on WRVR/New York . . . Steve Dahl on WLPX/Milwaukee . . . Eric Idle, Jimmy Messina, John Prine on WXRT/Chicago
. Moon Martin, David Johansen on WQBK/Albany . . . Night on WKQQ/Lexington . . . Bram Tchaikovsky, David Werner, Talking Heads, Southside Johnny on KSAN/San Francisco . . . Night, Cars on WGRQ/Buffalo . . . Kansas on KICT/Wichita . . . Neil Larsen on KRST/Albuquerque . . . Phil Collins, Bram Tchaikovsky on WIOQ/Philadelphia . . . Dire Straits on WMMS/Cleveland . . . John Prine, Dirt Band, Carolyne Mas on WYXE/Madison
. Paul Collins on WLIR/Long Island . . . Flamin' Groovies, Southside Johnny, David Werner on KSJO/San Jose . . . REO Speedwagon on KAWY/Casper . . Blue Oyster Cult on WCMF/Rochester . . . Wet Willie on KTXT/Lubbock . . . Kansas on KMOD/Tulsa . David Werner on KNAC/Long Beach.

COMING NEXT WEEK: Frank Felix is one of AOR radio's most respected yet controversial programmers. His super-tight Denver AOR KBPI reached its ratings zenith under Felix. Now he is programming KFMG/Albuquerque with an AOR playlist totalling 240 cuts! Next week Felix explains why that size playlist may work best of all for the AOR's of the Eighties.

## Say What You Feel!

## Your Comments Are Welcome, Signed Or Anonymous. Selected Comments Will Be Published Each Week. All Signed Comments Will Be Verified Before Publication.

H A ARD DR
FHASTETR


## October 12, 1979

 FOREIGNERCHEAP TRICK
EAGLES.
BOB DYLAN
STYX.
ALAN PARSON
JETHRO TULL.
MOLLY HATCHET
KNACK
CARS
JIMMY BUFFE
MOON MARTIN
TALKING HEADS
AC/DC.
ROBERT PALMER
SANTANA
FOGHAT
QUADROPHENIA
NEIL YOUNG
REO SPEEDWAGON
NICK LOWE
SAMMY HAGAR BLONDIE
BONNIE RAITT. TIM CURRY
LITTLE RIVER BAND RECORDS
KARLA BONOFF
PAT BENATAR
VAN MORRISON.
KENNY LOGGINS
JOHN COUGAR .
JUDAS PRIEST. JOURNEY
SNIFF 'N' THE TEARS.
TOM JOHNSTON
HALL \& OATES
SHOES

160 REPORTERS

. In Through The Out.. (Swan Song) Head Games (Atlantic). Dream Police (Epic)
The Long Run (Asylum).
Slow Train Coming (Columbia)
Cornerstone (AGM)
Eve (Arista).
Stormwatch (Chrysalis).
Flirtin' With Disaster (Epic)
Get The Knack (Capitol)
Candy-O (Elektra)
Volcano (MCA)
Gomm With The Wind (Stiff/Epic).
Escape From... (Capitol).
Fear Of Music (Sire)
Highway To Hell(Atlantic)
Secrets (Island)
Marathon (Columbia).
Boogie Motel (Bearsville/WB) Various Artists (Polydor).
Rust Never Sleeps (WB/Reprise).
Nine Lives (Epic)
Labour Of Lust (Columbia)
Street Machine (Capitol).
Eat To The Beat (Chrysalis).
The Glow (WB)
Fearless (A\&M)
First Under The Wire (Capitol) The Records (Virgin).
Restless Nights (Columbia) In The Heat Of The... (Chrysalis) Into The Music (WB)
Keep The Fire (Columbia)
John Cougar (Riva).
Unleased In The East (Columbia) Evolution (Columbia)
Fickle Heart (Atlantic)
Everything You've... (WB)
X-Static (RCA)
Present Tense (Elektra)

Alburn cuts are listed in order of alrplay priferance
"Love" "Fool" "Evening" "Saurez
"Boy" Title "Telephone" "Modern"
Thte "Voices" "Want" "Hell"
"Hoartache" Title "Shoes"
"Serva" "Traln" "Angel" "Right"
"Babe" "Lights" "Borrowed"
"Damneo"" "Lie" "There" "Lucifer"
"Oll" "Orion" "Dutchman"
Title "Whiskey" "Over" "Boogie"
"Good" "Girls" "Frustrated"
"Go" "Do" "Type" Title
"Fins" Title "Lady" "Sandbar"
"Hold" "24 Mr." "Come" "Can't"
"Rolene" "Reason" "Bootleg"
"Wartime" "Cities" "Paper"
The "Rhythm"
"Case" "Friends" "Jealous"
"Lightning" "Stand" "Wanted"
"Bed" Title "Lucky" "Nervous'
"5:15" "Joker" "Faces" "Out"
"Blacke" "Blue" "Finger"
"Road" "Take" "Heavy" "Survive"
"Cruel" "Susan"
"Pains" "Jana" "Fire"
"Dreaming" "Shayla" "City"
"Coming" "Thank" "Sleep's" Title
"Rock" "Paradise" "Charge"
"Loser" "Wonder"
"Eyes" "Teenarama"
"Trouble" "Baby" "Stop" "Water"
"Heartbreaker" "Lover"
"Bright" "Gale" "Queen" "Free"
"This Is" Title "Love" "Mr. Night"
"Lovar" "Dancin"
"Diamonds" "Manalishi" NEW
"Lovin" "Way"
"Seat" "Lines" "Fight"
"Savannah"" "Outlaw" "Talk"
"Bebop" "Intravino" "Wait" "One"
"Tomorrow" "Late" "Now

Chart
Summary
This week's recondbreak Ing number of reporters calling in voted overwhoim ingly to keep ZEP on top FOREIGNER held rock steedy at number two wh ever-growing hote. Also still growing were TRICK who malntained nicely. Just behind were EAGLEs, who mey upset the top three belence next week as more reporters increase the alburn's rotation. 8TYX took e mighty leap into top ten this week while TULL meintained. GONM moved up as MARTIN and HEAD8 melntalned. SAN TANA was this weok's high est debut with significent reports in all alrplay rotations. FOGHAT gernared this week's grastest number of adds for a hend some debut. QUADRO. PHENIA continued to grow nicely. BLONDIE debuted with e healthy combine. tion of sirplay reports in all rotations. RAITT and BONOFF pushed past sev. eral competitors this week while BENATAR bounced back strongly onto the chert. LOGGINS debuted while COUGAR moved up. PRIEST, JOHNSTON and HALL $\&$ OATES de buted, while CHARLE, KINK8 and RAINBOW came close to charting this weok.

NOTE: Early reports for noxt mook s issue of Rei for the new FLEETWOOD nac album "Tusk," with 'Sisters Of The Moon' - Nover



The Medium reports of charting arusts are displayed over a tive-week
They are listed in order of total reports within the specific rotation for the week. Two numbers follow each album title. The first represents total number of our reporting stations playing the album this week. The
second is the number of those stactions that reported it in medium rotation second is the number of those stations that reported it in medium rotation
this week. Below these numbers are breakdowns of the album's reports in other rotations for the week. The album's preferred airplay cut is listed.

THE HOTTEST


## CAMMA

## IS ALIVE...

WITH HIGH-FREQUENCY ROCK AND ROLL!

## GAMMAI

 (6E-219)
## The debut album from RONNIE MONTROSE

## and GAMMA.

## Featuring the single,

 "M Alive.

## SEE GAMMA ON TOUR:

| $10 / 9$ | Beginnings |
| :--- | :--- |
| $10 / 10$ | Center Stage |
| $10 / 11$ | Richfield Coliseum |
| $10 / 12$ | Market Square Arena |
| $10 / 13$ | Old Chicago |
| $10 / 14$ | Tomorrow Club |


| Chicago, ILL | $10 / 18$ |
| :--- | :--- |
| Detroit, MICH | $10 / 19$ |
| Cleveland, OH | $10 / 20$ |
| Indianapolis, IND | $10 / 22$ |
| Chicago, ILL | $10 / 26$ |
| Youngstown, OH |  |

Century Two
Kiel Auditorium Memorial Hall

Lloyd Noble Arena
Tarrant County
Convention Center

Wichita, KS
St. Louis, MO
Kansas City, MO
Norman, OK
Fort Worth, TX

Produced by Ken Scott for KoMoS Productions Inc.
Management: Bill Graham
On Elektra Records and Tapes.


AENRBREAKERS
Breakers are those newer records that have the greatest level of station activity on any given week．

| FOCHAT Booglo Motel （Bearsville／WB） ＂，Tee＂Uodr＂＂N on $K$ Tonal mum |
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SINCLES
1 FLEETWOOD MAC
＂Tusk／Never Make Me Cry＂（WB）
2 KINK8
＂Catch Mo I＇m Falling＂（Arista）
3 CHARLE
＂KIIIer Cut＂（Arista）
4 RANBOW
＂Since You＇ve Been Gone＂（Polydor）
5 SOUTHSIDE JOHNNY
＂Anxlous＂（Mercury）
6 POLICE
＂Message In A Bottle＂（A\＆M）
7 LAN LLOYD
＂SIlp Away＂（Scotti Bros．）
8 DAVE EDMUNDS
＂GIrts Talk＂（Swan Song）
9 DAVID WERNER
＂What＇s Right＂（Ep／c）
10 EDDIE MONEY
＂Get A Move On＂（Lorimar）


Abum alp

## REGIONAL AER ACTIVITY




JEAN－LUC PONTY ．．．．．Taste Of Passion（Adantic） CRUBA…．．．．．．．．．．．．．．．．．．．．．．．．．．Tttr＂Baech OIH 8treet LᄂHe（MCA T1ts＂Rodoo Drtvo＂ ．Product（Passport
ERAND X ．．．．．．．．．．．．．．．．．．Weves＂＂Rhesus＂

JEFF LORBER FUBION． Water Sign（Arlsta） 부……．．．．．．．．．．．．．．．＂Toed＇s Plece＂＂Sperkto＂ ． WEATHERREPOMT ．．．．．8：30（ARC／Col） ＂B／rdiond＂
MEIL Lineren
High Gear（Horizon） DAViD sincious ．．．．．．．Just AB I Thought（Anste）
 ＂Shedow＂＂Ageln＂7he ＂Love Lock＂＂Corne＂ BEN BiDRMM．．．．．．．．．．．The Cat And The Hat（Aristo） ＂Llke Sonmy＂
 on the Album Alpoleytel liotho．This chert roprecente cotvtiy beed on a comt Hneston of edd，madtum and hot reporti，ee well ee speotel jeze programming． The allouris spreferred alppoy oute ero lloted．



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BILL S BIG BUBBLE RASH - MCA's BIII Anderson is shown here with Joalyn Willis and Judy Dribble. Promotion Diractor, WDGYMMinnaapolis. of the WDGY broadcast booth The station was broadcasting during the recant Minnesota State Fair. Bill was a special guast/udge for the WDGY bubblegum blowing confast


RODRIGUEZ KRAKS UP - Columbie recording artist Johnny Rodriguaz shores a lough with KRAK Sacramento air personalitios Captain Frod Jamas, Nal Murray. and Gary Michoels during the California State Falr. Rodriguar was a featured enter and Gary Micheets at the fair, from which KRAK broadcast 11 hours per day.


ZELLA LEHR JETS TMROUGH MACON - Shown during a recent promotion visit to WDEN/Macon is RCA's Zella Lehr with WDEN's Music Diractor John Hart and PD Aaron Bowers


ANNE'S FANS - WHNINew York PD Ed Salamon and MD Pam Green are pictured with Capitol recording artist Anne Murray during her visit to the WHN studio. Anne did a guest spot with WHN's Lee Arnold and later performed at Carnegia Hall.


RUSING TO THE OCCASION - KRGI.FM/Grand Island, NE sponsored the second an nual hot air balloon race at Fonner Park, a local horse racing track. Twenty.flue local merchents sponsored the balloons, which filled the skies of Grand Island on a recent waek and


WHEELUN FEELUN - Epic's Ronnie McDowall vistts here with WWVA Music Dir ector Bud Forte lright) and Jamboree U.S.A. Assistant GM Jerry Brightman. McDow all guested on the Jamboree


WAXX FOR TNE EARS - Music makers Ronnle Milsap, R.C. Bannon, and Louise Mandrell are shown with WAXX's GM Bob Holtan lleft) and PD Tim Wilson (second from right).


MST KID'N - Pueblo, CO radio station KIDN held a promotion to give awav an even ing with Elektra's Tommy Overstreet Pictured prior to the show are PD Doug Wik son winner Betty Duran, Tommv, and KIDN moming manMusic Director Dan O'Brien.

## Jim Duncan

## News Notes

This will be quick, in that I am on my way to Nashville for a big time and had to get this column in a bit early this week . . . Jonny Olson is the new MD of WPOC-FM/Baltimore. Danny Reese exits after four and a half years KHAK/Cedar Rapids reported some shift changes: Rick West from evenings to all nights, Tim Boyle from afternoon drive to evenings, and Wayne Johnson returning to afternoon drive . . Dan White has been named the PD of WBAM/ Montgomery. He joins the station from WYDE/Birmingham . . . Skip Hansen, from KIDO/Boise, is the new MD at KKAL/Arroyo Grande, CA . . Congrats to Ray Sherwood on his planned marriage this Saturday (13) to Kathy Dunn. Ray is with WAXX/Eau Claire . . . Told you it would be quick . . . Some good pictures of the convention coming next week


RUNNING THE SHOW - At the CMA Post Awards NBC Radio Network show are (ll-r) Dan McKinnon, show co-producer and President, KSON/San Diago: Bill Robinson, WIRE/Indianapolis morning man and special reporter for radio-cast; Co-producer and R\&R Country Editor Jim Duncan; Dolly Parton; and Post Awards co-hosts WSM/ Nashville air personality Ralph Emery and recording artist Bill Anderson. Details on Page 1.


TWO LEGENDARY FIGURES - Hank Snow (left) accepts induction into the Country Music Hall of Fame from award presenter Chet Atkins.

## Number One Is Two

Over the years there have been a few unusual things happening on the $\mathbf{R \& R}$ Country Airplay/40 chart. On occasion, a number one record has dropped to number two and retained its bullet, based on the activity level at radio stations. A couple of times a record even went back up to number one after dropping off There have been a few records that have dropped off the 40 list and gained strength enough to reappear (that will happen when a record takes a long time to break
some stations will go on it early, then drop it. In the meantime, more stations may add it to their charts.)

These events, and others have all made the R\&R Country Airplay/40 interesting reading over the years.

Now what the heck does this have to do with the title of this piece: "Number ONE is TWO?"

Actually, not much, but it was a good way to get your attention for a first-time-ever happening on this week's country chart. We had two number one records this week!

After checking our figures a couple more times than usual, we had an unbelievable tie for the top spot on the chart. The country chart staff looked for ways to break the point tie. Both songs had the same amount of number one radio station charts. So rather than flipping a coin and unfairly not making one of the songs number one, the $\mathbf{R \& R}$ staff decided that we would record the firstever tie for number one. The only other change we made was to eliminate the number two song from the chart, since there are two records listed on top, and to list as usual the top 40 singles.

R\&R would like to congratulate Warner Brothers' recording artist T.G. Sheppard for his number one single, "Last Cheater's Waltz," and the same for MCA's John Conlee on his number one single, "Before My Time," both for the week of October 12, 1979


What made this even more interesting is the fact that the day the computer gave us the news, T.G. Sheppard happened to be coming to the R\&R offices for a visit. Here he tries to figure out how to make this bit of record history compute.


## "Beauty Is Only Skin Deep.

but ugly is all the way through!!!" So goes the old saying. With that $\mathbf{R} \& \mathbf{R}$ is happy to announce the winner of the 1979 Official Ugly Awards. (A drum roll please.) He is Ted Cramer, Program Director of WDAF/Kansas City.

All this week in Nashville the music industry spends a great deal of time giving out awards for the many musical accomplishments for the past year. The CMA, besides its music awards, selects the top disc jockeys, and at the FICAP banquet they induct radio people into the D.J. Hall of Fame. So why not a special award for the radio ugly of the year?

This is the third year for this annual event. It was started in 1976 by Mike Hoyer of KICN/ Spencer, IA (at the time he was PD/MD of KBUL/Wichita). The past two years, the original "ugly" winner, RCA's Wayne Edwards, has conducted the survey. He told R\&R, "The funny thing is we get more complaints from people who do not make the list.'

For the third year, R\&R's Jim Duncan made the list. Obviously, the plastic surgery didn't help. The three ugly winners are shown here. They are (above, l-r) Wayne Edwards; wWL/New Orleans air personality Charlie Douglas, last year's winner; and the talented and ugly Ted Cramer

Here is the complete top 40 list of 1979 winners. (Or should that be losers?)

1. Ted Cramer - WDAF/Kansas City 2. Dugg Collins - KZIP/Amarillo 3. Bob Young - KNEW/Oakland . Jerry Seatolt - United Artists/Nashville 5. Billy Carter - First Brother/United States 6. Ed Salamon - WHN/New York 7. Tom Phifer - KRMD/Shreveport 8. Arch Yancey - KNUZ/Houston 9. Dave Wheeler - RCA/Nashvile 10. Bob Grayson - Avallable 11. Craig Scott - Plough Broadcasting 12. Ron Scott - WBHP/Huntsville 13. Frank Stanton - KFH/Wichita 14. Corky Mayberry - KLAC and Radio Repart/Los Angele 15. Ed Hamillon 16. Bill Balley - KENR/Houston 7. Bill Colfey - WSLR/Akron 19. Jonalhan Fricke - Lost 20. Jay Marvin - WMPS/Memphis 21. Ron Tatar - KOKE/Austin 22. Dale Tumer - WSAI/Cincin 23. Walt Turner - WIL/St. Louis 24. Dave Dudley - Recording artist 25. Jay Hoffer - KERE/Denver 26. Joe Ladd - K1KK/Houston 27. John Randolph - WMPS/Memphis 28. Bill Rhode - KKYX/San Antonlo 29. Jack Cresse - KvOO/Tuls 30. Joe Conway - KCCW/San Aptonio 31. Susanne Carnes - WSLR/Akron 32. Chuck Chellman - Nashville 33. Don Janicke - Don's Records/Houston
 5. San Byrd- - Warker Bros./Nashvill 3. Joe Cusey CBS/Na/Aville 38. Tom Allen - KVET/Austio 38. Dom Hilinson - KVET/Austin 30. Frank Anderson - WB/Dallas

## BREAKERS

## MEL TILLIS

Blind In Love (Elektra)
73\% of our reporters on this song. Charts: 30-25 WMZQ-FM, $32-24$ KNIX, $38-28$ KEEN, $30-23$ WHOO, $38-28$ KSO, 28-18 KMPS, $36-30$ WINN, $30-26$ WBAM, $38-27$ WSLR. Adds in chude KRAM, WOOT, WNYR, WUNI. RER Chart 36-30.

## JOHNNY DUNCAN

The Lady In The Bhe Mercedes (Columbia) On 71\% of reporting stations. Adde: WMAQ, KVOC, WDGY, WKXA, WNVY, K8O. Charts: $35-28$ WSAI, 37.30 WWVA, 30-20 WUBE, 43-24 KSOP, debut 28 WKMF, $30-22$ CKLW-FM, 40-29 WAXX, 34-24 KUZZ. R\&R Chart Debut 31.

## CHARLY McCLAIN <br> You're A Part Of Me (Epic)

Reported on $69 \%$ of our stations. Charts: 21-14 WUNI, 20-13 KCKC, 118 KRCO, 31-27 KRMD, debut 28 WIXY, 34-29 WSLR, $38-30$ KEEN, $36-28$ KLZ, $36-29$ WMZQ-FM, 29-24 WONE, 3422 WIRK-FM. Adds: WWOK, WMAQ, KKAL. WCAW, WKXA. RER Chert 37.32.

## NEW \& ACTIVE


 th the number of those stevione thet adsed it ints woek

JACKY WARD "You're My Kind Of Woman" (Mercury) 81/17, WEEP. wMC WOAF, WLL WUBE, WJJD, KORZ, KRZY. KRAM, KIDN. KADR. WMUS, KFEQ, KMOE, WCA WPOR. Cherts 27.20 WCXI, 18.12 WUM1, $40-20$ K80, 40.30 WBLA, 22.20
WOOT, detur 20 WPLO, 22.23 KFOO. $20.20 \mathrm{KWKH}$. R\&R Chert Detur 3.
TOM T, HALL "You Show Me Your Heart (And I'll Show You..I" (RCA) 8413, WJJD, KSO. WFMSFM, KNOE, WOOT, KSON, KRAM, KORZ, KRZY, WADA, WYVA WCMS,
 WOWE, 202 KF BO, 4020 KCUB.
MOE BANDY "I Cheated Me Right Out Of You" (Columbia) 81/16, whbf. Wh M KLAK. 3420 WCXI. 4030 WFMISFM, debur 23 WHOO. 3325 WOOT, debur 23 WKMF, $33-27$ KFGO, $2 \leqslant 18 \mathrm{KCKC}$.
HANK WILLAMs JR. "Whiskoy Bent And Hell Bound" (Elektre) 73/22. WHYR, WWVA WTVA WADR, WMC, WIMM. WHYY, WOOT, WHBF, WUBE WRE, WTHI, WDOY, WONE, KSSB, KEEN. KSON. KMAK. KLAK. KCKC. K8OP, KLAC, Cherte Debut 27 KOFX fboth 30.24 WUNI, Gebur 23 WOAF, $22-20$ KROO, debur 20 WEAT, 31 -23 WEAM

HANK THOMPSON "I Hear The South Calin' Me" (MCA) 697, wsun

BUCK OWEMS "Hangin" In And Mangin' On" (WB), 67/4 wIXY, wHM, wPOA,
 3520 KNIX, 21.17 KFEQ , 0 KCKC.
CLIFF COCHRAN "First Thing Each Morning (Last Thing...)" (RCA) 61/12, KNEW, KRAM. WFMSFMM, WIL WKKN, WSAI, WTHI, WONE WINM, KOKE, WOKQ, WNYR. Cherte: 3827 K 20,2427 KLZ 27.20 KRMD. 3123 KUZZ, 3428 KZIP. 3520 WBAM, 31.27 KFTN. JIM CHESNUT "Lot's Take The Time To Fall In Love Again" (MCA) 59/19. One of the "Moen Aoded" records the wosk. Now al KSOP, KLZ KSON, KVOC, KNXX, WKMF, KLW.FMM KHAK, WONE KWWNT WNRS, WBLA WHEF WSA KVET WPIO, WMYY KAMD NYR Chert 2327 EUZ2 $20.20 \mathrm{KAZY}, 129$ KOKE 3428 KFDI
gTEPHANME WNRSLOW "Say You Love Me" (WB/Curb) 4 $\$ 10$, Most now edde



HOYT AXTON "A Rusty Old Halo" (Jeramlah) 4517, wMc, wHOO, wWOK. WEAT, KWMT, KOFX, KTVN. WMUS, KEMR, WKCQ, KFGO, WNVA WCMI, WOMQ, KMAK. KUaR, Knoo. 27. 13 WUNI
R.C. BANNON "WInnere \& Losers"' (Columbla) 45/11, WPLO, WIMN. KNOE KVET. KWMT, WKKM, KLAC, KNIX, KSOM, KEEN, KLZ Cherti: 3028 WCMS, Gebut 23 KMPB, dabut 30
KOKE 240 KHO
WIMM, WMYY KNOE WOTO, WADA, WACP, WCME Cherte 219 WCXI. 20.14 KVOC, $a \cdot 10$


## Others Getting Significant Action

RED STEABALL "Good Time Charlie's Got The Bluce" (Elektra) 4N7, surone avonw cowny. ached to koke wnw. Con 20 WUM. 2420 KAMOD, 232 KWWM .
CORETTA LYNN "I've Got A Plcture Of Us On My Mind" (MCA) 43116, WYNN, KM, KAMO, KCEV C, WCOE FMA, WIRKKM, KOKE, KVET, KOFX KWMTT, KTYM, WHAF, WAXX CHARLE DANELS BAND "Misglaelppl' (Eplc) 43/10, ksop, whe wem, whoo.
 LACY J. DALTON "Crazy Blue Eyee" (Columblal 32V, KUEN. KMAK. KwMT,
MARTY Rosemes "Buenos Dlas Argentne" (Columbla) 3811, knmo, kvet.
 30 WUMI, debur 20 Knioo
MEL STREET "The One Thing My Ledy Nover Pute Into..." I8uneet) $37 / 10$.


Twh cherr a bessed sobel/ on complind womity

KOC, KUZZ, WIRE, WCXI. WONE, KVET, WG TO, WOOT, WINN, WIVA
LEON EVERETTE "The Sun Went Down in My World..." (Oriando) 36/4, L2. WTHI. WINN, WCM8, Charts: Debur 27 WHOO, 31.24 KZIP . 3420 CKLW.FM. 24.20 KFTN . JOHNNY PAYCHECK "(Stay Away From) The Cocaine Traln"(Epic) 346, KEEN, KLAC, KFEQ KBMR. WLAS, WMZQ.FM, 37.22 WCXI, $28-21$ KCKC.
ETC BAND "Stranded On A Dead End Street" (WB) 31/9, KNEW, KROO, KMAK. WFMSFM, KFGO, WIAE, KKYX, KZIP, WMZa.FM. Cherts: 2418 WUMi, debut 77 WOKQ. 27.27 WOK.
DAVE \& 8UBAR "My World Begins... Why Did You Hove To..." (RCA) 2327. The "Moel Adode" record this wook, with both shat recelving alpplay. Now it KLAC. WIAE, LAK, KFTM, KLZ KCUE, KMPS. KCKC. KMAK, KFDI, KHAK, CKLW.FM. KFOO, WAKX, WKKN. YNN ANDERSON "Sea Of Heartbreak" (Columbia) 2216, KNEW, KEEN. KEOP, KRAK. KCUB, KADR. KROO, WKKN, WKMF, KTVN. KVET WLAS, WM
MEL MCDANIEL "Lovin' Starts Where Friendahip Ends" (Capltol) $28 / 17$. WUNI, KWKH, wWOK. JOHN WESLEY RYLEs "You Are Always On My Mind" (MCA) 2*10, kso. WWVA KAMD, WLAs, WYDE, KZIP. KYNM, WKCQ. KSEs, KSOP, Charts: 22.20 WUMI, dabul 23 Knco. 41.20 CKLW .FM.
JOHNNY CASH "Cocalne Blueall'll Say It's True" (Columblal 20113, Both

BYLVIA "You Don't Mlse A Thing" (RCA) 2\&10, kLak. WTHI, KZIP, wnYR, KKYX, NEST TUES \& FPIEMDS
WDAF, KYNN. WNRS. KTVN. KOFX, KCEY, IkIn' The Floor Over You" (Cachet) 24/8. GRENDA LEE "Tell Mo What li's Llke"
KRAK. KKD, WUEE WKMF, KFOO, KHAK, KWKH, WAXX 23/16, KOKC, KRDN. KEOD, KNIX, wumi.
DOTHE WEST "You Pick Me Up (And Put Me Down)" (UA) 21/21. A"Mosi
 JOHNNY RODRGUEZ \& CHARLY MoCLAN "I Hate Tho.."" (Epic) 18/15. KLAK, WEA, WUEE WKDA WIAK.FM, WMEQ WWVA WBAM, WCOEFM, KWKH, KYNN. WMAB. Wala, wKKM, waxx.
FREDDY FENDER "Equeeze Box" (8tarilite) 14/3, kzif, waMM. WCOE-FM. Cherts debul 22 WUNI, debur 29 woka
DAVID sMITH "Heroes \& Idole" (Ethlcs) 11/7, wIAE, WCXI, KPTM, KRAK. Wwok. KKYx, ReIp
CARLENE CARTER "Do It In A Heartbeat" (WB) 10/8, wplo, kAMO, weem,
ALMBAMA "I Wanne Come Over" (MDJ) 107, wacr, wato, kKYX, kvoc
KENNY ROGERS (UA) CRYSTAL OAYEIC Curor MAROO SMITH (WB) EMMYLOU HARRIS (WB) GENE WATBONICOpIto barsara mamoreu imca OAK RIDEE BOYB (MCAI

## Active Re-Currents

 Smare that have dropped of mont currwe

## Biff Collie Inside Nashville

NEWS UPDATE: MCA moved its offices to 27 Music Square East (used to be 16 th Avenue South) New phone is (615) 244-8944 . . Loretta Lynn missed convention week again with "total exhaustion" according to her doctors. She's been hospitalized in an undisclosed location (Vegas?) till further notice Willie Nelson and Emmylou Harris did a long evening of a live concert for filming to be used in the movie "Honeysuckle Rose" (they keep changing the name of it) in San Antonio last Wednesday night. Willie Emmylou, Leon Russell and Dyan Cannon (who'l play the female lead) were on hand . . . Buck Owens's new beard (for an NBC-TV feature film part, I under stand) helped him walk around incognito during convention week... Those Crisco TV commercials Loretta did were test-marketed in local markets, and got such good grades they are now being used in Crisco's nationwide campaign . . . Hall of Famer Merle Travis and Joe Maphis teamed to cut a double album of instrumentals that should be a classic Congrats to Ovation Records for being chosen the "Independent Label of The Year". . . The Stamps play Nashville's Cajun Wharf during convention week. They say the Oak Ridge Boys learned from them . . . Ronnie McDowell named honorary member of the National Drug Enforcement Officers Association, Inc. . . . Last Saturday, Oct. 6, Rex Allen Jr. and Rex Allen Sr. performed together for the first time in seven years. The special event took place at KLAC's birthday celebration at Knott's Berry Farm in Buena Park, CA... Did I tell you about Tanya and Don Tucker (he's her brother) getting franchise sales rights in Tennessee, California and Oregon for the new Remotostart, the trick that starts your car, defrosts and warms up the engine while you're drinking coffee or scraping snow off the kitchen window?

Ernest Tubb's "Legend \& Legacy" album already has grossed $\$ 500,000$ in Canada (and that's gold!) . . . Nashville songwriter Gary Gentry, doing a moonlight gig at a local liquor store, apprehended a stick-up man at an all-night market next door and turned him over to the police . . . Ben Peyton, formerly PD at KAYO/Seattle and WJEZ/Chicago, now Manager at WUEZ in Salem (Roanoke), VA is planning a syndicated mystery show. "Even I don't know what it's about!" he says. He needs country service.

CROSSOVERS: "Rock Goes The Country" Corway Twitty, Elvis, Jerry Lee Lewis, Chartie Rich, Carl Perkins, Dickey Lee, Dorsey Burnette, George


Hamilton IV, Bobby Bare (Bill Parsons), Don Williams (Pozo Seco Singers), Brenda Lee, "Crash" Craddock, Jerry Wallace, Narvel Felts. All first had rock hits establish them, then later crossed over to country, didn't they? Who else? . . . Sporting a new
coiffure, a la Conway Twitty, Porter Wagoner talked with WIL/St. Louis PD Mike Carta during Porter's recent visit to the station's studios and a date at the Barn Dinner Theater.

Whatever happened to: Kinky Friedman and the Texas Jewboys? . . Terry Stafford? Commander Cody? . . Anthony Armstrong Jones? . . . Warner Mack? . . Hank Wilson? . Ray Sanders? . . . Billy Swan? . . Warren Smith? Conny Van Dyke? ... Claude King? . . Don King? . . Wilburn Bros? . . Bill Browder? ... Chris Lane? . . . Ben Peyton? . . . Jana Jae? . . Billy C. Cole? . . One-Eyed Jack? . . Emmet Sulleger? . . Larry Baunach? . . Bob Ferguson?

Super-songwriter Alex Zanetis? . . Susan Raye?
Jack Greene? . . . Orvon Autry? . . . Bobby Goldsboro? . . . Doe-Doe Marimosa? . . . Carole Sands?

Kild Kaltenborn?

OVERHEARD IN CONVENTION CONVERSATION: "All during the Awards show. I was announcing that someone left the lights on in his car, gave the license number over and over; after the show I realized it was my car!" . . "During convention I learned that an after dinner speaker is one who blows in, blows off, and blows out!" - Mel Tillis . . "Daddy told me you can't put 50 pounds of mud into a 5 pound sack!" - Dolly Parton, 1978 . . "I swear I saw this sign in a tailor shop in Des Moines: 'Pants pressed - while you hide!'" - Faron Young hear that Sarah McKenzie, who held up a burglar in her own apartment, just recorded 'Pistol Packin' Mama" ". . . "Did you know that Jerry Lee Lewis used to be a door-to-door sewing machine salesman?"
"Lookalikes Dottie West and Tanya Tucker had birthdays this week? Tanya will, but Dottie won't tell her age!'

CONVENTION '79: The polyester crowd of would-be stars, would-be Country D.J.'s, hangerson, freeloaders, and real music people milled around the lobby of many hotels in town, drinking in the excitement, booze and color of the 1979 LoudmouthDrinking contest and Awards series in Tin Pan Valley. From Cowboy Weaver from Ft. Worth to Don Evans of Altoona, PA to baseball umpire Dick Stello and his native-born Polish Lillian (who is professionally known as "Chesty Morgan," an exotic dancer), they swarmed the hospitality suites and party stops to get a look at the "heavies" and test the bartender's art one more time in this annual imbiber's marathon. I asked one familiar voice and face on the Country scene how the loudmouth drinking contest was coming along and he said, "I think it's a draw. Nobody wins this one."

UPDATE: Gene Autry guested on the "Hee-Haw" special Saturday??? Freddy Fender on the "Tonight" show last Wednesday with David Letterman?..


VOCAL TRA/WMG - Scooter wants to know all abour show business, aspecially how to make hit records, from Konny Rogors when the UA rocording star guosts on "The Muppet Show" airing on CBS, Monday, Ocio ber 16. Kenny hosted Monday Nights CMA Awards Show on CBS TV.
Debby Boone set for two variety TV specials next season? She and her new husband Gabe Ferrer are still honeymooning. (Don't ever stop!) . . . Ernest Tubb hosted the traditional Atlas Artist Bureau Show \& Dance Saturday night (12th) at Opryland Hotel, along with all the other Atlas artists . . . Three local investors will build a provincial style hotel in the Green Hills area of Nashville on property they brought recently from CBS Records' Billy Sherrill . . . Kenny Rogers was odds-on favorite to sweep the awards this year, having been in the final nominees in five categories; Charlie Daniels \& Willie Nelson were in four, and Mandrell and the Statlers were nominees in three categories . . . (In addition to hosting the CMA Awards Monday night, Kenny Rogers guests on the "Muppet Show" Oct. 15, pictured here with "Scooter." Kenny will also appear as a guest, along with Dolly, on Mac Davis's Christmas special . . . Bill Anderson and the Po' Folks just got back from Country Cruises on the S.S. Rotterdam and S.S. Statendam in the Caribbean . . . Brenda Lee's back where she started on MCA (it was Decea when she started!) ready to start a new string for Ben Peters and herself. Ben wrote the song . . . They're talking about Willie's new album "Willie Sings Kris." Should be a blockbuster . . . Perry Como and Chet Atkins finished an album they've been working on "off and on" for a year! All the songs were written by Randy Goodrum, whose song of the year was "You Needed Me." Sun recording artist Orion shown signing with BMI (Orion's new release is titled "Washing Machine") Pictured below: Del Bryant, BMI; Orion; and Shelby B. Singleton, Jr., Sun Records.


MOST POLITICAL INTRODUCTION OF CON. VENTION WEEK: "Of all the people I've ever met in this business, he is one of them."


## SHIPPING THIS WEEK

The New Charley Pride Double-Sided Single "MISSIN' YOU"'/ "HEARTBREAK MOUNTAIN"


## Country Albums

| Album calts recwuing alrpley end some actutity. Lstad alphebeticaly. Album curt in bold indicete haeviest |  |
| :---: | :---: |
|  |  |

[^0]MOE B JOE - Just Good Or Boys - (Columbla) "Bye Bye Love" "Thank Gooot ness Its Frider"" "Hokiting The Bagr" "He Bettar Got On Home" "Honky Tonk
Mon
TOMMY OVER\&TREET - The Reel Tommy Overstreet - (Elektral "Fodin' Ron egade" "Lost Her in The Sun" Down in The Quarter
DOLLY PARTON - Great Bella Of Fire - (RCA "Hap
CHARLEY PRIDE - You're My Jemmice - (RCA "Miss/n" You" "No Relief in Sight" "To Hove And To Mold"
EDDUE RABETT - Loveline - (Elektra) "Pour Mo Another Tequila
JIM REEVES - Don't Let Me Croes Over - (RCN 'When Two Worlds Col/lde
"Oh How I Miss You Tonight" "I Fwl To Ploes" "After Loving You"
JOHNNY RODRIGUEZ - 8iketches - (Mercury) "It'II Be Hor"
KENNY ROGERS - Kenny - (UN) "Comard Of The Courtor" "Goodbye Morle"
"She's A Mysterv" "Santlego Mldnight Moonllght" "You Turn The Llght On"
T.G. EMEPPAND - \% Lonaly - WRICurbl "It's Only Love" "7th Be Coming Back

For More"
JOE SUN - Out Of Your Mind - LOvation "Out Of Your Mind"' Why You Boen
Gone So Long" "Stlll Crezy About You" "Shotgun Rlder
GENE WATSON - Should I Come Home - (Cepitod "That Evil Chlld" "Nothing
Sure Looks Good On You"


## Mike Kasabo

## Dramatized Editorials In Buffalo

A new form of editorial comment (at least to the Buffalo market) has been airing in the New York state city for several months now. Each piece represents a "real life" situation, and the actors and actresses involved assume common attitudes and reactions to the subject of the day. Through the dialogue, a radio station viewpoint is formed in such a manner which encourages audience identification and reaction. The innovation is attribut able to WBEN News Director Jim McLaughlin. Program Director Bob Wood comments on the series, "We want to sound exciting and topical. These editorials are one more tool to build that image. They are so well done that we want to air them to our full audience, rather than tuck them away, like some stations do to their old-line 'message from the GM' approach.

Judge for yourself. The following is a typical WBEN "new style" editorial:
Andy: What'd you think of the Miss America show this year?
Sam: That Miss Mississippi is a real knock-out, but I kinda liked Miss New York better. I wouldn't mind being stranded on a desert island with any of them, I'll tell you.

Andy: Come on Sam
Sam: No doubt about it. Women are great. Except for those women's libbers, of course.

Andy: Now wait a minute, Sam. There you go again. You're outdated. Ya gotta get with it.

Sam: I'm sorry, but I just think there are some jobs a woman can't handle.
Andy: Like what?
Sarn: Well
Andy: Like what. Sam?
Sam: Well . . like being a policeman - you don't see too many lady cops around, do you?

Andy: No. But that's changing, too.
Sam: Huh?
Andy: Sam, I've got news for you. About a week ago ten new officers were appointed to the Buffalo police department. They are the first new cops here in six years. And, Sam

Sam: Yeah?
Andy: Three of them were women!
Sam: Really? I'll bet the Mayor didn't like that!
Andy: He's the one who handed them their badges, Sam.
Sam: What a week this is turning out to be.
Andy: What do you mean?
Sam: First Miss New York loses, and now we've got Charlie's Angels on the Buffalo police department

Andy: Sam, you'll get used to it - just like you got used to your boss - Shirley!

## A Pope/Adult Play Presented By WSB

A three-act play, written by Pope John Paul II while he was a priest in Poland, was broadcast over the Atlanta Pop/Adult powerhouse WSB last week. The Vatican granted NBC radio exclusive broadcast rights in North America to produce the play. "The Jeweler's Shop," in conjunction with the start of the Pontiff's historic visit to the United States. The play, which is a quiet, meditative drama concerning itself with the meaning of love. as brought to fruition in marriage, starred E.G. Marshall, Don Ameche and Kevin McCarthy, with music provided by the choir of St. Patrick's Cathedral of New York.

## Virgin Record Service: No Penetration

Dick Stevens, VP/GM of Pop/Adult-formatted WIVI/Virgin Islands writes with what has been noted all too often in the past. Simply stated, Stevens mentions poor record service on the part of some, not all, major record companies. Stevens's complaint. I feel, is a valid one, based on convictions which he makes quite clear: "I explained (to a major) our market in detail and was finally told 'I'm sorry, but if you were in the British Virgin Islands you would qualify for our international servicing.' "Stevens extended the point by stating, "I guess the record industry is forgetting that people are more mobile these days and do get around to listening to stations in various communities, that radio is a habitforming cultural medium so much so that even transients listen to the radio to hear the latest music, and more importantly, they buy product no matter where they are."

## Clubbing The Record

Continuing this line of thought, he adds, "Record clubs are taking more orders than ever, and these people should not be overlooked in market strategy, coupled with the fact that the record shops in the Virgin Islands send representatives to the States weekly to purchase from wholesalers the same records I can't get servicing on! As far as one company is concerned, a major public service campaign did not reach us owing to their outdated marketing practices." Stevens commented. "I don't know if this attitude is prevalent, because Richard Pachter of A\&M and Harriet Gilstrap of Elektra/Asylum and others are very conscientious of this station's music influence in the Eastern Caribbean." He concluded by hoping (I'm sure for others also) that record company executives might give a little more attention to servicing the "little guy," with the realization that "we can also help.

## Radio News Magazine Strong In New Haven

Earlier this year, Bill Rock, Program Director of WELI/New Haven, gambled with a new concept - something be termed a magazine block in the afternoon drive period. The Connecticut Pop/Adult station had had a major profile in the news and information area for many years, but this new concept expanded both aspects for the station. In a unique way, not only news, but sports features, astrology predictions, and other "personal interest" items are used throughout the 45pm block. Anyway, for a progress report Rock called and compared the initial set of Arbitron figures with the pre-magazine set, and I must say that they are quite impressive. I'll let Rock give the details: "The October/November (before the magarine) showed total persons $12+$ at 11.3 , men with a 9.1 and women with a 15.1. Now, with the Spring book, in the same hour we went to a 17.9 in total persons $12+$. men came in with a 16.5, and our women came in with a whopping 22.1." Bill added that the station got the desired effect by integrating music (a few records make it in the magaxine hour), features, and news, plus service-type things such as traffic and weather reports. Asked if he, in light of this substantial increase in ratings, would add more time for the afternoon period, Rock replied, "I'm going to look at this book (the upcoming Oct/Nov) and if it does equally as well, it could be a conceivable move."

## Transition

FROM BEAN TOWN TO THE BAY: Jim MeMann has resigned his Music Director position of WBZ/Boston and is moving to the West Coast to become an air personality of KBLX/San Francisco. He is replaced by Wendy Furiga, who was formerly with WHDH in the Massachusetts town... In other Westinghouse news, Sara Lockard joins KDKA/Pittsburgh as a weekend air personality. Prior to her being appointed by Lee Fowler, PD of the Pennsylvania powerhouse, she worked at WEEP.. . New Program Director of WREC/Memphis is Carter Davis, who returns to his native city from an Assistant PD position at KULF/Houston; he replaces Leonard Blakely, who has been assigned the duties of Community Affairs Director of the Summit Communications station . . . Nick Ervasti joins KSTP/Minneapolis from super-successful Doubleday station KWK/St. Louis, as afternoon personality . . . Larry Cook has joined the sales staff of KVI/Seattle as an Account Executive from a leading lighting industry corporation ... Morning man Avery after ten years at WJR/Detroit - leaves the station, and is replaced by Jim Davis from WOMC in the very same Motor City . . FM97/Pittsburgh General Manager William Matta has announced two sales managment appointments: John Beck, who previously held the title of Sales Manager, has been named General Sales Manager, while Douglas Burkholder has been named Local Sales Manager . . . Ron Dean, previously afternoon man at KAFM/Dallas, has moved to a morning slot and been promoted to Assistant PD and MD . . . Steve Morse, former part-timer, has been named Music Director at KWOS/Jefferson City, MO . . . K59/Honolulu has hired a local comedian for the midday shift - his name is Rap Reiplinger. That could be Aku spelled sideways . . . Brian Miller departs WYMC/Mayfield, KY to assume the programming duties of WKYX/Paducah, also in the Blue Grass state ... Two new sales staff appointments for WECQ/Geneva, NY: Gretchen Rademacher comes from WFBL/Syracuse, and Mike Prioletti was promoted from a sales internship

Jerry O'Neill has been named Program Director of WAZY/Lafayette, IN ...
Tom Gongaware moves on to handle the music as Assistant Program Director of
WDNC/Raleigh-Durham, NC . . . Coming into the Pop/Adult fold from a Country gig is Nick Seneca, who makes the switch to the Portland, Maine powerhouse WGAN, as midday personality

## Update

SILLY SONGS FOR RADIO: WGY/Schnectady ran a "Sily Songs" weekend recently, as each hour a "silly song" was aired within a sixty-minute period for listener participation. By the way, a silly song in this case was a hit novelty from the past such as "Monster Mash" or "The Streak," to name a couple - reaction from the audience was very strong
. WROR/Boston morning personality Frank Kingston Smith narrated a semiannual air show that featured the world farnous Blue Angels jet demonstration team ... WSB/Atlanta, proving again what full-service means to radio, broadcast the Country Music Association Winners show from Nashville earlier this week; Bill Anderson and WSM/Nashville personality Ralph Emery served as hosts for the event... KDKA/Pittsburgh has announced that it has secured the broadcast rights for the World Series-bound Pirates through the 1982 season. In making the announcement, VP/GM Tony Hirsh said, "For the past 24 years, we have been the voice of the Pittsburgh Pirates and we are proud to keep that title." Also from the Steel City, KDKA presented an award to the Allegheny County Bar Association for the Bar's outstanding service in providing legal help and advice to residents of the Western Pennsylvania area . . . KAKE/Wichita has announced a new concept for their evening talk show segment. It's called "KAKE At Your Service" and will have various themes during the course of the week: Monday will feature People, Places and Things, Tuesday is Newsmakers, Wednesday is Sports Night. Thursday will continue with the already successful Tom Bashaw format, and Friday caps the week with Nostalgia Night, as listeners are asked to share period thoughts of past radio shows and movies.

## Color

1 HANG OUT AT DICK'S PLACE: This past Wednesday, October 10, WQUD/Memphis, in conjunction with Trader Dick's, staged a World Series party, as they invited listeners to come by for several hours. They enjoyed several musical bands, door prizes, plus a rare in-person appearance of the "Quad-Squad," which capped off the evening in grand style, as each of the station's personalities made complete fools of themselves.

THE FLORIDA PIONEER: WFTL/Ft. Lauderdale participated in Florida's annual Pioneer Days recently, and celebrated several historic anniversaries: the 64th birthday of Broward County, the 75th birthday of Dania, FL, and the 80th birthday of public education. The staff of WFTL took a train ride to Port Everglades and joined a huge crowd to do a remote broadcast from the location. The event yielded several interesting exhibits, including a crafts and food booth manned by the Seminole Indian tribe. The party was highlighted by a huge birthday cake decorated on the scene. Measuring 8 ft . long, $11 / 2 \mathrm{ft}$. wide, and 10 layers high, the cake held a football team on one end. a baseball team on the other, and a street scene complete with cars. Most definitely a "let them eat cake" situation.


BREAKERS
"Breakers" are those newer records that have the greatest level of station activity on any given week.

## J.D. SOUTHER

You're Only Lonely (Columbia)
$71 \%$ of our reporters are on it 21 new adds this week inchuding WHIO, WGR, WSB, KEX, WIOD, KRKK, WLW, WRVA, WRIE, WCWA, KSL, WATR, WGIR, WHAM, WISN. KOY movess 19-15 KRMG, 23-14 WDIF, 21-18 WBEN, 27-19 WLOW, 26-21 KOLO, 30-22 KRKO, $24-20$ WTIC, 30-27 KSTP, debut 30 WPRO. Jumps 36-19 on P/A chart

## BARRY MANILOW

Ships (Arista)
69\% of our reporters are on it. This one has salled away in grand fashion whth a noar record week of adds: 46 - including WBT, WBZ, WISN, KMPC, WTAE, WGY, WHEN, WWWE, WNEU, KOLO, KSTP, WPRO, WTMJ, KHOW, KSL, WELI, WRIE, WSIX, KFMB, KMBZ, WFTL, WORG, WFYR, KDWN, WDEF, WNEW, KOY, WGIR, KEX, WDIF, KGNR. Key moves: debut 20 WBEN, debut 28 WLOW, debut 29 WJBO. Debuts at No. 21 on PIA chart

## COMMODORES <br> Still (Motown)

61\% of our reporters are on it. A very active week of adds and sharp chart moves - new are WSB, WNEW, KEX, WQUA, WOWO, KMPC, WHBC, KSL, WTC, WCWA, KDWN, WATR, WGR. Key moves: 20-12 WORG, 22-12 WRIE, 25-12 KOLO, 2413 FM 97, $27-21$ WYMC, $41-27$ WCHV, $34-22$ WHAG, debut 20 WFYR, debut 22 WBEN, debut 30 WJBO, debut 30 KBLF. Heavy rotation: WSIX, WCMB, WRVA, WTAE. Jumps 38-22 on P/A chart

## NEW \& ACTIVE

 You'll notice two numbers immediately follow each song title below (example 30/5). The first represents total number of our reporting stations plaving the record this weok. The second is the number of those stationsthatadded it this woek.
BARBARA MANDRELL "Fooled By A Feeling" (MCA) 5012 add WQud, wobo. Kay moves: 1411 WJBO, 10.7 KUKI, 17.11 WHAG. 13.10 WSGW, 25.16 WHBC, 29.24 KSTP, 2924 KOLO, 2422 KEX. Incroassd 2827 On PIA char
BEACH BOYS "Lady Lynda" (Caribou) $48 / 2$ add KAFM, WSBA. Koy moves: 10.3
WHAG, 27.23 KRKO, 28.22 WJBO, 20.17 WHBC 23-19 WBT, 21.19 KROO 23.19 KEX WHAG, 27.23 KRKO, 28.22 WJBO, 20.17 WHBC, 23.19 WBT, $21 \cdot 18$ KROO, 22.19 KEX, debut 17 WONFA SUMMER "Dim
WSB, Kay mover 20 14 WRIE, 124 KOLO Lights" (Cassblance) $39 / 3$ add KFMB, WELI, WSB. Kay mover $20-14$ WRIE, 124 KOLO, 12.8 WCHV, 14.9 WYMC, 7.6 WCWA. 2418 WORG, 2823
WHBC. 2418 WLW, debut 19 WBZ, dobur 29 WDIF, debut 29 WHAG, debut 30 KSTP, dabut 30 KRKO. Increased 3632 on P/A chart
ABBA "Angeleyes" (Atlantic) $40 / 8$ add WYNE, WLNH, WLW, WDBO, WISN, WWWE, WGY, KSL Kay movas: 19.14 WCHV, 21.19 KMPC, 23.19 KOLO, 22.16 WHAG, 27.23 WSGW, dabur 17 WGR, debut 26 KRKO, debut 29 WRIE. Incrass od 37.35 on P/A chart
JOHN STEWART "Midnight Wind" (RSO) $34 / 2$ odd WTC. KAFM. Koy moves. 137 KOLO. 2521 WNEU, 25.22 WCHV, 2820 KUKI, 31.24 WHBC, 2822 WLW, 19.18 WBZ. Heavy rotation: ORIEANS '.Forever'" (Intini
ORLEANS "Forever" (Infinity) $34 / 7$ add WFDF, KAFM, WSIX, KUKI, WHBC, WYNE WKHM. Dobutb 27 KRKO. Incressed $40-38$ on PIA chart
WORG KFME (AGM) $32 / 17$ odde include WFDF, WGR, WCBM, WATR, WHBC, WSIX , WTAE. Kay movas: 27.19 WOIF, 33.28 WCHV, debut 16 WFYR

## Others Getting Significant Action

JIMMY BUFFETT "Fins" (MCA) 28/5 add WQUD, WKHM, WNEU, WHBC, WCWA Movas $13-9$ WBEN, $30-24$ WCHV, 25.20 WLW, 32.26 KUKI, dabut 20 WGR, dabut 29 WLNH. Pop/Adult Album Airplay Tracks
The following album tracks, alphabetically ltsted by artist are getting shgnificant airptay on many of our Pop/Actult stations.)

ALESSI BAOTMERS LAEND 'Words And Mus/c"' Wosw For The Nights
CHEAP TRMCK FEpTC 'Votces"

Hoarr"



AMCOLPTTE LAESON NWB' 'Vou SOId MO"
 Don't Wons To Welk Wifhout You" "Where Are Ther Now" "One Voice"

GEARY MAFFEATINA 'Tourlst
CARL Y SIMON EEMTOSN" "Love You" "Coming To Gor You" "Just LIke You Oo
DOWMA SUMNEER ICOEmbince "On MY Honor"
JAMES TAVLOR CCowntily Doy THppor" "Aoiny Oay Man"" "Company Man



## 

Threo Two Last Weeks Weeks Werk

| 11 | 6 | 1 | (1) |
| :---: | :---: | :---: | :---: |
| 5 | 5 | 2 | 2 |
| 2 | 2 | 3 | 3 |
| 1 | 1 | 4 | 4 |
| - | 25 | 12 | ( |
| 14 | 12 | 9 | - |
| 4 | 4 | 5 | 7 |
| 3 | 3 | 6 | 8 |
| 10 | 9 | 7 | 9 |
| 15 | 13 | 10 | 10 |
| 25 | 17 | 14 | 11 |
| 29 | 27 | 20 | 12 |
| 7 | 7 | 8 | 13 |
| 13 | 11 | 11 | 14 |
| 24 | 16 | 15 | 16 |
| 30 | 28 | 21 | (1) |
| 12 | 14 | 17 | 17 |
| 9 | 16 | 16 | 18 |
| - | - | 36 | (1) |
| 34 | 29 | 23 | 20 |
| - | - |  | (2) |
| - | - | 38 | (2) |
| 6 | 10 | 13 | 23 |
| - | 36 | 29 | (2) |
| 36 | 32 | 30 | 33 |
| 21 | 21 | 22 | 28 |
| 31 | 30 | 28 | 27 |
| 8 | 8 | 18 | 28 |
| 26 | 26 | 24 | 29 |
| 35 | 31 | 31 | 30 |
| 20 | 23 | 25 | 31 |
| 39 | 39 | 35 | 32 |
| 17 | 22 | 33 | 33 |
| 23 | 20 | 19 | 34 |
| - | 37 | 37 | 35 |
| 27 | 24 | 34 | 36 |
| - | - |  | 37 |
| - | - | 40 | 38 |
| 40 | 40 | 39 | 39 |
| - | - |  | 40 |

## October 12, 1979

KENNY ROGERS/You Decorated My Life (UA)
COMMODORES/Sall On (Motown)
LOBO/Where Ware You When I Was Falling In Love (MCACurb)
HERB ALPERT/RIse (AEM)
ANNE MURRA Y/Broken Hearted Me (Capltol)
RITA COOLIDGEIOne Fine Day (AGM)
MICHAEL JOHNSONTThis Night Won't Lest Forever (EMI America)
EARTH, WIND \& FIRE/After The Love Has Gone (ARC/Columbla)
MARY MACGREGOR/Good Friend (RSO)
GERRY RAFFERTY/G ot It Right Noxt Time (UA)
BRENDA RUSSELLSSo Good, So Right (AEM/Horizon)
CRYSTAL GAYLE/Half The Way (Columbia)
tOby beaurthen You Can Tell Me Goodbye (RCA)
ATLANTA RHYTHM SECTION/Spooky (Polydor)
DOOBIE BROTHERS/Dependin' On You (WB)
wines/Arrow Through Me (Columbia)
ROBERT JOHN/Sad Eyes (EMI America)
DIONNE WARWICKI'II Never Love This Way Again (Arista)
J.D. SOUTHER/You're Only Lonely (Columbia)
NICK LOWE/Cruel To Be Kind (Columbia)
BARRY MANILOW/Ships (Arista)
COMMODORES/S EIII (MOTOWn)
MAUREEN MCGOVERN/Different Worlds (WB/Curb)
IAN GOMM/Hold On (Stit/Epic)
LEIF GARRETT/When I Think Of You (Scotti Bros.)
OLIVIA NEWTON-JOHN/Dencin' 'Round And 'Round (MCA)
BARBARA MANDRELLFooled By A Feeling (MCA)
LITTLE RIVER BAND/Lonesome Loser (Capitol)
Charlie rich/lifo goes On (Ua)
BEACH BOYS/Lady Lynda (Caribou)
JENNIFER WARNES/I Know A Heartache When I See One (Aristo)
DONNA SUMMER/Dim All The Lights (Casablenca)
maxine nightingalellead Me On (Windsong)
ART GARFUNKELBright Eyas (Columbia)
ABBA/Angeleyes (Atlantic)
BONNIE POINTER/Heaven Must Have Sent You (Motown)
JOHN STEWART/Midnight Wind (RSO)
ORLEANS/Forever (Infinity)
DIANA ROSS/The Boss (Motown)
STVX/Babe (AEM)

This chart is besed solely on airplay statistics complled weakly from our reporting stations. Black cincled numbers indicate significant upward movement from at haast 60\% of our reparters.

LAUREN WOOD "Please Don't LeBve" (WB) $27 / 5$ add WIP, KHOW, WPRO, WHBC, KRMG.
WORG.
ENGLAND DAN JOHN FORD COLEY "Wh Can Do ENGLAND DAN G JOHN FORD COLEY 'What Can I Do With This Broken HeBrt (BIg Treel 26/11 add WSGW, WATR, WBAL WLOW, KRNT, KMBZ, WIP, KHOW,
O. NEWTON-JOHN \& A. GIBB "Rest Your Love On Me" (Polydor) $26 / 2$ add WYNE, WLOW. Moves 21.13 KUKI, 32.28 WCHV. Haavy rotation: WTMJ.
OAK
WJBO
KERMIT THE FROG "Rainbow Connection" (Atlentic) $24 / 6$ add wSBA. kolo. KSL WELL, WRVA KRNT. Moves 131 WGR, 13.3 WRIE. 27.21 WATR.
VVONNE ELLIMAN "Love Pains" (RSO) $23 / 3$ add k59, WSIX, KUKI. Moves 2522 WLOW, dabue 28 WPRO.
KANSAS "Rebson To Be" (Kirshner) $23 / 3$ add Wneu, wsaw, kfmb. Moves $36-30$ KUKI.
STEPHANIE MILLS "What Cha Gonne Do With MY Lovin" (20th) $22 / 1$ add KPPL Moves 21.19 WLNH. 27.22 KBLF, 22.18 WQUD, debut 34 WHAG
EAGLES "Heartache Tonight" (Asylum) 20/8 add WIP, WBZ WDIF, KUKI, WHEN WOWO, WLW, WLOW. Movas 2917 WCHV, 22.16 WNEU, 2925 WCWA dabut 18 WFYR.
ELTON JOHN "Victim Of Love" (MCA) 19/5 add KETP, WHBC, WATA, WCWA. WQUD. Moves 2921 WDIF, 30.23 WPRO
 KPPL WCBM. KRKK. MOVae 12.7 WLOW, 2822 WORG, $30-27$ WYMC. dabut 12 KDWN
 DOLIY PARTO
DOL 21.18 WJBO, 2420 WBT Sweet Summer Lovin" " (RCA) $18 / 2$ add koY, KAFM. Movee
FLEETWOOD MAC "Tusk'" (WB) 16/1 add WLOW (dp). Moves 28.20 Wowo, 38.30
FM997, dobur 23 WBEN. Heavy rotation KNBR.
DR. HOOK "Berter Love Next Time" (Capitol) $15 / 2$ adde include WBEN, WSB WOIF, WCCO, KRMG, WBT, WTMJ, KSTP, WPRO
ELO "Confusion" (Jet) $12 / 9$ mdd FM97, KMRJ, KBLF, KMBZ WCHV, WLNH (dpl. WKHM woif, wsi.
GLORIA GAYNOR "Let Me Know (I Have A Right)" (Polydor) 12/5 odd WTMJ WYMC, WPRO, WLNH IUPI, WGIR
MELISSA MANCHESTER "Pretty Girls" (Arista) $12 / 3$ add wcco, Kfmb, kblf
BOBBY CALDWELL "MY Flome" (TK/Clouds) $12 / 2$ add WCER. WKHM.
LOU RAWLS "Tomorrow" (Phliadelphis International) $11 / 3$ add KSL WSBA wOBO
RUPERT HOLMES "Escape (The Pins Colads Song)" (Infinity) 10/4 add KRKk. BOB DYL. WN "C.
BOB DYLAN "Gotte Serve Somebody" (Columbia) $10 / 1$ odd KNBR (ddl. Moven
28.14 WCWA. 28.22 WYMC, 30.24 WBT, debut 29 WLow.

Most Added:
baray manilow
ships laristai


## J.D. sOUTHER <br> Youre Ony Lonty IColurnbisi

 You're Ony Lonery M ColumblasAdded at $26 \%$ of our reporting stotiona $\operatorname{sinx}_{B=1}$ Adided et 21\% of (AEM) Auded at 21\% of our roporty
COMMODORES Added at 20\% of (Morrown)
\% of our report
$\qquad$
Betrer Love Noxt Ime ICepitoll Addod at $15 \%$ of our raporting stitione.
ENCLAND DAN \& JOHN FORD COLEY Wher Can 1 Do Whth This Broken Noert 18 to Added et 14\% of our reporting atations LANGOMM Hold On IStryEpolci

## Hottest:

## KENNY ROCERS

 You Docorstad Ny LHE (UA)Reported hot at 79\% of Our COMMODORES Soill On Morown) Roported hot ne $51 \%$ of our sutiona HERB ALTERT R/so (A\&M/ Roported hotat $41 \%$ of our atartone RTTA COOUDOE
Ore Fine Dav (AOM) One Fine Der (AQMI)
Raported hot at 25\% of our station LDBO
Rera Wore Vou When / Wes iMcalcurt
Reported hot et 21\% of our e
ANNE MUARAY
Broken Heertod Mo ICepiroll
Bortad hot at 21\% of our station
BRENDA RUSEEL



# OPPORTUNIIIIES 

## Openings

WOPD/Lakelencl, FL is eearching for super persomality morning man, and perwornoity rock fock. Exoollent pay.
Contact John Jenkins. Box 827 Lakelend, FL 33802 EOE MF (10-12)
Wanted: Nowaperson for aftemoon drive. Joumaliem deore. Noeds ro he mati starter and a noses for lociul newe. Sand inpen and resurnos end salan reoculremnenten to Lise
Buller, KSAL. Box 180, Soline, KS 67401 . EOE MIF (10 12)
WHHY.AM is booking for a communiey-involved communicator to fill n 0 - 10 orn oit enith. Send inpes and resumens to Lerry Stovens, 3435 Nornan
Oomery, AL 36105 EOE M/F (10-12)
WVAM/ARoonn, PA Is booking for a night personaitty. We're ARB rated 11 in o 95,000 plus metro urea in Centrel PA Satany commensurvia unth expenence. Aso accepting
tapes and resumes for future onver openings. If you like country, end ere a professiontil desinng to work with pro teswonnts, contact Tom Riley. PD, 2727 W. Albert Dr,
Aroone. PA 16603 or call (814) 9449458. EOE MF (10 12)

Now Country formutted station, WKHK/F: Wayne, IN is eccerpling tepes for posaible furure openings. Send
to PO Ron Warton, Box 6000 , FI. Wemme, IN 46816 (10-12)
Want ro live and work In Alaska? Tapes and resumes being accepted at KANC/Anchorage for Countr radio oir
telent. Will supply vital information obout this unique market, cost of living, etc. Tapes to PD, Rick Winge, B845
fowel Leke Roed, Anchoroge, AK 99502 (10-12)

wodownowimarion, IL is looking for a News Director to replace a veteren who is going into polit
tact Dutch Doeitizach et (818) 997 .2341. (10-12)

Maglc 107 (WSDO/Ft, Lauderdele/Miami) neertáa a sen sative, educated nows and public afteirs person for morning drve. Went to help ue win? Send tape and resurne to
Skip Herman, News Director, WSDO. Box 5333, Ft. LauSkip Herman, Nows Director (10-12)

Im missing one piece to my on-air staff puzziel MiddeysII Tapes and resumes to Al Casey, WHE. 106 W
14th, Kanses City. MO 64105 EOE (10-12) 14th, Kanses Citv, MO 64105. EOE (10-12)
Part-time air talent for weekends and evenings. Must heme aur expenence with abliry to reed news and live copy.
Send tapes with resumes to Frank Colbourn, $K+$ Pius. 101. Plaze 800, 600 Stewart St., Seattle, WA 98101 or cell (208) 223-5709 EOE M/F (10-12)

WAZY/Lnfaverte, IN has an Immediate opening for e fuli time person wilty (ernomation witt. five sound), strong itv, working with pros. Home of Purdue Universin. Send tapes, refiumes and references to Jery O Neill (PD) Box WAZY.FM (Z98) 50.000 wat Mldwest powerhouse seeks Too 40 jock for possibie hrure openings. Strong production sskills a must. Music Drection background helphul. Station is a pert of a growing chein, and is one of the
most respected secondaries in the Midwest. Tape and resume to Jeffray Jev Weber, Operations Manager,
WAZY AM and FM, Box 1410. Lefayerte, in 47902 Women and minorities encourgeed to arphy. An EOE employ er. (10-12)
Western Chles Broadcasting la taking applications for on air positions in several large Westem ciries. It you've mastered the ert of geturg vour naturel personsity on the air, shup us a tape and resume. Poshions must be filled
by Chnistmes Contact Deve Anthony, KLUC. Box 1480 Las Veges, NV 89114. (10-12)

## Openings

CO 102 in the Vory Special Fingen Laken regron of Now York siates neede experiencud newnpersion. Prolemantonal

Parsonality Top 40 WRNR/Martinsburg, nends atter. noon and moming drive pursunaliny. One will be PD burg. WV 25401. EOE (10-12)

Wzix. York, PA looking for 7pm-12mbinght armouncor Excellent opportunity for someone with limited expert ence with a desire to learn and grow with a great operation. Parsonality oniented, album image Top 40 Shoul an, PD, 2 Went Market St., York, PA 17401. EOE MIF ask, PO,
$(10-12)$
KARN/Little Rock suoking dynamic fornale to co host morning nuws magezine program. Journalism background desirable. Tapes, resumes, references and 4189, Lirte Rock, AR 72214. (10-12)
WLAM/Lowiston/Auburn, ME is looking for on at personality with productlon skills. Contact Jeff Kelly Box 929. Lomston, ME 04240 (207) 7845401. EOE (10-12) Need eggressive newsperson for 50 KW Pop/Adun in New York's captel district. Solid on-alr sound and ex-
perience o must. For position in rapidly expanding locel hows operation. Tapes end resumes to Phll Gregory, News Drector, WPTR, 4243 Albany St. Albeny, NY
12205. No calls pleses. EOE (10-12)

Country morning person for small vidwest marke Concise, articulate and conversational. Country expen ience not necessany. Cassette sind resume to (10-12)
Repor, 3725 Yagui Dr., Flegsteft, AZ 86001 (10)

WGRO/Buftalo, NY, Abrams Superstar stetion, seeking bnght. Uptempo women and men for full and part time AOR airshits. Large chain, immediate openings.
Send tapes and resumes fast to Bob MacRee, 59 Virginie PL, Butfalo, NY 14202. No cetls please. EOE M/F (10.12)

Q101/WDALMeridian has an opening for a full time nowsperson. Cell Maureen Christian (601) 693-2381 or
tape and resume to Box 5314. Meridian, MS 39301. tape and
$(10-12)$
WIBZ-FM/Purkersburg, WV AOR. Tapes and resumes for futule on-air openings to Larry Schuater, 703 Market St., Parkersburg. WV 28101. EOE M/F (10-12) KSTT, Quad Cities, needa a true air personality. We send people to the majors. Come join us. Tapes and resumes to Jim O'Here, Box EOE M/F (10-12)

WADC/Parkersburg. WV, modern Country, seeks tapes and resumes for future jock shite as well as Schuster, 703 Market St., Parkersburg. WV 26101. EOE M/F (10-12)

WEZB/New Ofleans is looking for experienced an nouncers for contemporary format. Tapes and resurnes
to Chris Wallenberg, 601 Lovola Ave., Now Orleans, LA to Ctris Wallenberg, 601 Loyole Ave
70113 . No calls please. EOE (10-12)

Ray Quinn, PD, WFIL is solicizing tapes or eirchecke for possible turure openings. Send tepes and resumes
to Ray Quinn. WFIL 4100 City Lene, Priladelphia, PA
19131 Lithen

## Openings

If you write your own toplcal and humoroun blis. make it poy you some extre bucks. Wer need "couple of crehtive mindm for our growing whekly personinity
service Submit semples of your work to Eeramilee, Box 1492, Cincinnati. OH 45201. (10-12)

KUKI/Ukiah looking for urillty permon. Must have 18 phone. Send resumn to Kare Moore, Box 638, Ukieh CA 95482 or call (707) 482-4771 . (10 12)

Virginio'e third largest markat aeeks pro for middoy shith. Possible Music Direcrorship. Tape and resumes EOE M/F (10-12)

WXLP, the Qued Citibe tine rock album atetion, In still searching for morning talent. Good production neceraar. Tapes and resumes to Jim OHars, WXLP

Future openings for air personalides at WDMT/Cleva lend, Send tupes and resumes to Wynn Rosenberg, PD,
WDMT. 14781 Spern Rd. Cleveland, OH 44085 EOE WDMT, 14)

Fast growing metro/Now York AOR outter searching HARD for dynamic, complementary maleffernele mom-
ing team. Apolicents should cell (516) 4997625 even ing team. Applicents should csil (516) 4997825 even
ings for information. EOE (10.12)

KOFM/Oklahoma City hes opening for midday personBlity. Tapes and resumes to Mike Miller, PD, KOFM, Box
14806 Oklahoma City, OK 73113 or call (405) 478 14806, Oklahoma Cit
O444 EOE M/F (10-12)

RESEARCH GROUP looking for solid newsperson able to communicate what's happening with flair. Excellen morkes. The Research Groun, 1422 Monterey Plaze, San Lis Obispo, CA 93401 EOE M/F (10.12)
If you'ra an enginear. capable of doing an sirahit, or if you're a jock capable of doing englineering, then we want you. Tepes and resumes to Ken Paige. KGEN/
KBOS, Box 444, Tulare, CA 93274. 1 gt class license re quired. (10 12)
KMPS AM-FM/Seette are accepting applications for fult and part-time personalities. Send tapes and res98124 . No calls please EOE. Minorities encouraged. 10121

Nows Director, ladies encouraged, strong ability to obtain, write and deliver local news. Heavy on Pubic ects and persons. News features. Good netural deliven and above average production skills. We are Black Contemporary Casseftes and resumes to M.A. Chasin, 1463 Hilltop Drive, Grend Blanc. MI 48439. (10-5)

Incredible but true . . . The 1st full time opening in 292 history. Moming man goes to majors, creating an ourstanding opportunity for some heaw rock ' $n$ " roll per sonslity to do e number. Needed immedierely. Good
compeny, money and benefits. Rush repes and resurnes compeny, monev and benefirs. Rush rapes and Jorn Getr Blva., Omahe, NE 68137 EOE (10-12)

## Openings

kg9/Ginat Falle. MT to looking for on expariancia AOR communicator who knows music. Taptse and reaBrock Jorviff, K199, 2307 10in Avenue S., Great Fallm. Brack Jonoif, K 189, 230712 )

KGEN ia looking for newepernon with convereational Tyle to unchor morning newn. If you're o hard worker, 444, Tulare, CA $93274(10-12)$
Now station in Frosno, CA, KKDJ-FM (e clesa B FM) for $A O R$ air parsonalitiom (full and part-ima), rratic, pro to Dean Opperman, KKDJ. 3638 N 1ar, Suite 135, Frenro, CA 93728 EOE MIF (10 12)
THE RESEARCH GROUP looking for an exceotional morning parsonality. Excelient opportunity for the night person. Top 100 marker. Tapes and rasumen to sil
Moves, The Resserch Group, 1422 Monterey Plazo, Sen Luis Obispo, CA 93401 EOE M/F (10-12)
KYOU/Greeloy, CO looking for an experiencesd news person. Decent money for the noth perrson. Also accept ing topes and resumes for future on air openirgs. Send
to Kur Andrews, Box 1607 , Greeley. CO 80632 or cell (303) 356-1450 between Bem-5pm EOE M/F (10-12) Notional PD looking for morning drive personality for medium market station to replace a jock who just made the mejors. ExCalient pay. Tupes and resumes National PD, Bo N 121 , 60во6 EOE M/F (10 12)

Central Californie's "I FM rocker is looking for supar air talent for possuble future openings. At least 1 yr ex
perience. Topes and resumes to Ken Paige, KBOS, Box perrience. Tapes and resumes
444 , Tulore, CA 93274 (10-12)

Major Southern AOR seeking News Director with flare for human interest lifestyle presentations. Tapes and resumes only to Tom Owena, Communications
Center, Dallas, TX 75202 . No calls ploase. EOE M/F. (10-12) Owner/operator of 24 -hour AM station on Oahu, Howall, who will take over with FCC approval around end sales personnel to help build the top station in Hewail. Send tapes and resumes to Box 26821. Howail Kai, Honolulu, HI 96825. (10-12)
CKGM/Montreal looking for mature, experiences and dynamic morning nowscaster. Excellent salary and long-term contrect. Send tapes and resumes to Deve
Christienson. News Director, 1310 Greene Ave.. Mon. treal, Quebec. H32285 Canade. (10-12)
Immediate opening for Country Jock whth good plpes. Contact Kent Hopper, KCEY
CA ar (209) $883-0433$ anvime (10-12)
Attemoon drive nersonality for Pop/Adult formet needed. Tapes end resumes to Dave Cnst, PD, WHIZ

Top rated Midwast Contemporary glant seeking per sonalitias for intermediate and tufure Openings. Heary on production end community involvernent. Excellent Americe's finest medium markets. Rush tapes end res umes to Jim Higgs, WKMI, Box 911 , Kslamezoo, M umes to Jim Higgs,
49005 EOE M/F (10-12)

## Radio

## Station Line-Ups

KRBC/Abilene, TX LINE-UP; Bam-12noon Randy Gentry. 12noon-3pm Tom Bates (PD), 3pm-7pm Shotgun Bob Kelley, 7pm-12mid Jim Hayes (MD), 12mid-6am John Hart. Weekends: Dan Smith, Ron Lamar, Greg Beatty
WXIUParkersburg. W. VA LINE-UP: 6am-10am Bob (Epstein) Garrett, 10am-3pm Cy Jobes, 3pm-7pm Rockin' Bobby Wayne, 7pm-12mid Scott (The Rot) Harrison. $12 \mathrm{mid}-6 \mathrm{~m}$ Avery Wright.
WDAH/Meridian, MS LINE-UP: Gam-10am Jay Rogers, $10 a m-3 p m$ Anne Clark, 3pm7pm Dan Wright.
WCCC/Hartiord, CT LINE-UP: Gam-10am Howard Stem, 10am-2pm Bill Nosal, 2pm7 pm Peter Cole, $7 \mathrm{pm}-12 \mathrm{mid}$ Brian Battles, $12 \mathrm{mid}-6 \mathrm{~m}$ Lich.
WEAQ/Eau Claire, WI LINE-UP: Gam-10am Dave Winston. 10am-3pm Robin Hill, 3pm-7pm Rick Roberts, $7 \mathrm{pm}-12 \mathrm{mid}$ Bob Daniels, 12 mid -Gam Chris Lane. Weekend: Jim Crisp, George House.
KSFM/Sacramento, CA LINE-UP: Gam-10am Shaun Harris (MD), 10am-2pm Donovan Blue, 2pm-6pm Mark Preston, 6pm-10pm Rick Gillette, 10pm-2am Billy Manders, $2 a m-6 a m$ Allen Elvin. Weekends: Eiteen Evans, Steve Wray.
WDMT/Cleveland, OH LINE-UP: 6am+10am Mike Lane, $10 a m-2 \mathrm{pm}$ Wynn Richards, 2pm-7pm Freddie James, 7pm-12mid Dean Ruffus, $12 \mathrm{mid}-6 a m$ Lenn Cannon WQUAVquad Cities (Molene) LINE-UP: 12mid-5am Jordan O'Neil, 5am-10am Sam Cornette, 10am-2pm Bryan McGannon, 2pm-6pm Jack McKay, 6pm-12mid Mark Monte. Program Director W.W. Baker, Production Director David Sands WOKF/Tampa, FL LINE-UP: 6am-10am Ron Parker, 10am-3pm Chris Miller, 3om-7pm Roshon (PD/MD), 7pm-12mid Bob Logan (Asst. MD), $12 \mathrm{mid}-6 a m$ Ross Racey. Mike Brown, Rick Davis.
KGRZ/Missola, MT LINE-UP: fam-8am Don Sollom, 8am-10am Buffalo Bob Borino, 10am-2pm Craig Johnson (OM), 2pm-6pm Thirsty Joe Welfare (PD), 6pm-12mid 10am-2pm Craig Johnson (OM), 2pm-6
Scott Anderson, 12 mid-6am Pat Tucker.

ANNE CLARK from WOKK and WALT/Meridian, MS to WDALMeridian, MS. RICHARD IRWIN, former PD, has been promoted to Operations Manager for KROY AMGFM/Sacramento, CA.
CRAIG HINES named PD at KKALAArroyo Grande, CA
BILL ANDRUS appointed Production Director at WKH Radio/Cleveland, OH PAUL SPIVEY from WASU/Boone, NC to 7pm-12mid at WANS-FM/Anderson, SC. TONY OLSON appointed MD at WPOC-FM/Baltimore, MD
BUDDY VAN ARSDALE has been named Assistant PD and MD at WIL-AMGFM St: Louis, MO.
BOBBI JACKSON appointed News Director at KRCQ/Indo, CA
ROBERT ROSEFSKY, one of the nation's best known finencial counselors will join KABC Talk Radio/Los Angeles, CA.
JEFF FINCH appointed Newscester/Correspondent of RKO Radio Network.
ANDY McCOLLOM named Newscaster/Correspondent of RKO Radio Network.

## Industry Changes

NITA KUTLER appointed Associate Director, Consumer Panel Research for CBS Records.
BASIL MARSHALL named Black Music Product Manager at RCA Records.
TERRY IRIDE appointed Coordinator, Radio Advertising, Gotham Advertising at CBS Records.
HALE MILGRIM promoted to Co-Director of Merchandising for WB Records NANCY GILKYSON promoted to Nationai Merchandising Coordinator for WB Rec-
ROY LOTT joins Arista Records as Attorney
MELANI ROGERS named Manager of National Publicity for Arista Records. CHIP PEAY appearance and tour agent for the Bellamy Brothers, has joined the Top Billing Talent Agency as sales agent to negotiate appearance dates for twentythree acts.

## Openings

WOKU/CIncinnati is looking for a part-time nowaper son and an experienced research person to heed up
full time research department. Tepes and resurnea to full time research department. Tepea and resurnea to
Charlie Brown. WOKU. Firat National Bank, Jrd \& High Charie Browh
Hemiton, OH 46011 EOE M/F (10-5)

New AOR Clase 8 FM station in Fresno. CA has openings for full end part-time air staff, sales represen atives, nows, production, and traffic. Air date: Dec. 1
1979. AOR experience necessary. Selary negoricble. Res umes: 3638
EOE $(10-12)$

WMNB/North Adame. MA neede experienced ever ing personality. Pop/Adult, production skills a mus Above average pay, benefits and working conditions Tapes and rosurnes
MA 01247. (10-12)

WAMM/Fint, MI has an immediete opening for
News Director. Ladies are encoureged. We are looking
for a persan with a strong ebility to obtain, write and de for a person with a strong ability to obtein, write and de
liver local nows. Heew on Public Affairs and intenview ing. Handling of controversial subjects and persons
Good natural delivent and some production ability. W Good naturel delivery and some production ability. W
are Bleck contemporaryl CASSETTE and rasume t General Manoger,
Flint, MI 48502. (10-12)

Top rered Mass Appeal Contemporary station in the Sunbelt needs an agoressive, euthoritative teem. Conversational witing style and good pro duction a must. Good bucks - will negotiste. apes and resumes to Redio \& Records, 1930 Contury Park West, Box 162, Loa Angeles, CA
90067.
cOOK/Binings, MT looking for 12 mid-Gam jock. "1 o Jeck Stevens, PD, KOOK, Box 1276, Bilings, MT 59103 ZOE M/F (10-5)
CACY 50,000 wett giant in Southem Calfornia hes mmediete daytime shift opening for a multi-belented, one D one comrmunicator. Muar heve 1st phone end be skilled
3 P production. Last two announcers left for jobs in L.A. Send upes and resymes to Jim Barker, Operations Dir-
zctor. KACY, Box 1520 . Oxnerd, CA 93034 . EOE MF (10-5)
MVIC is seeking rapes for future openings. Mid-Michijan's "1 station 8 yrs in a row. Send tapes and resumes

KEZYY/Anahalm needs experienced AOR et personally Sorthen Cefformia eree. Send tepes end resumes to Deve

KBLY/San Luis Obispo neede 7-12midnight jock wit pood production. Tapes and resurmee to Herry Moy, KSI
Box 1400 , Sen Lis Obispo, CA 93406 EOE M/F (10-5)

Nation's hortest station te accepting applications for
future openings. $f$ you'd like to foin one of the bes future openinge. It you'd like to join one of the best
chains, Doubledey Broedcasting, end one of the most successful new stations in history, meil tapes end resumes te
Bob Hattrik, Progrem Maneger, KWK Redio, 2360 Hemp Bob hertnik, Program M 8 eneger, KE M/F (10-5)
ton Ave., St. Louis, MO 63139 EOE M/
WKOQ/Lexington's overwheimingly successful AOF has two poertions open; morning eir personality and newa
director. Tapes and resumes to Gary Dickson, Blox 100 , lexington, KY 40590. No cella pleeso. EOE M/F (10-5)
NNAP/Indianapolis in looking for experienced full time ind part time personality for Top 40 formet. Also inter--
isted in quallied news oriented personalities for poseite sted in quelfied nows oriented personalities for posesible
moming teern" eddition. Production velents for all openngs desired but not necessery. Immediate openings for MNAP, 2836 ilincie, Indianapolis, IN 46208 . No calls pleeee. :OE M/F (10-5)
NWDC-AM/1260/Weshington, DC is now eccepting apes and reaumes for pert time on-eir potitions. Join ur
n our now feciliteel Contact Low Kaz, PD, WWDC-AM 1150 Connecticut Ave., N.W., Weehington, DC 20038
Unia
ight peraon If youzine nwaroom is looking for th Tght person. If you enjoy the chellenge of one-on-ony
sonversational nows, hot tolk. A creetive and potiahe Wivery ecomitial. Tepee and recumes and witing semple (20 Men, NV 8114 or cel (702) 73-6000 EOE MIF (10.5)
10.000 watt FM in Ocman Clty, MO seoke good on-
ouncer with good promotion and production abiliy. 1 in marker. Send tupee and remurnes to WKH1, Box 758 .

CODI/Grept Falla, MT kooking for dynamite PM drive iroduction person. Our prewent afternoon man is buy
ig into a Wibconein redio region. Tapes and resurnes ic icott Greeley, KODI, Box 6760, Great Falle, MT 69406 OE (105)

California-besed group seoke music/rasearch dirsctor for contemporery formata. No airlproperienced in all types of eudience and mulic research. Programming experienco holpful. Excellent opporfunity with young, oxpenting comparry. Detsited resurnes end iottore to: Radio E Loc Angeles, CA 90087 . EOE.

## Goods \& Services

Now Chicago-Based Broadcast Programming Consultants!
Great programming results, including Market Analysia, Job Placement, Mueic Reeeerch and more. Only success oriented positive thinking stertion owmers and GM's need
ipply. Mail inquiries to: JERRY MASON GROUP, 829 Larkde

The Aircheck Guide New Openings

OR THE AIRCHECK GUIDE through the NAB report, UPI-AP stories end con tect have been hiring announcers for all positions many in the 20 K range.
Becaüse of our confidential policy and daily multi-station contact, we are in touch with many unlisted openings, tors. Your one aircheck pute you at the instant listening of the new daily openings. Include resume and $\$ 25$ for hendling. No cherge for computer screening. THE AIR-
CHECK GUIOE, 8 Constance Ave., Lewiston. ME CHECK QUIOE, 8 Constance Ave,

## Comedy Material

300 DJ 's get big laughs and retings with original material.
Freebee. HYPE, INK, Box 69581 -h, Los Angeles, CA Freebee
90069.

## Aircheck Critique

Small-medium market Jocks/Newspeople . . . Got a PD a thorough, professional critique of your on-air work Send for complete informstion: P.O. Box 19478, San

## Information You Need

Current erist info (eil formets), daly calendar, much morel Pro bi-weekly service. Free samplo issue: GALAXY.

Red Neckerson Is Red Hot Great syndicated moming show feature. On WHBO welf why? Free Demo. Gary, Corry, At. 2, Franklin Gold

## You'll Be Funnier!

Hundreds of deejays renewod again this Year Guaran toed funniar ree sample. CONTEMPORA COMEDY
"Radio's Premiere Comedy Service"
FREE SAMPLE ISSUE of radio's most popular humor CA 93711 or phone (209) 431-1502.

## Job Referrals

aROADCASTER'S ACTION LINE. The Broadcarting Job rou want anywhere in the U.S.A. 1 vear placernen search $\$ 25.00$. Call (812) 889-2907 or write R2, Box 25-A.
'Broadcaster's Action Line
 the personnel You need. FREEII Cill (181

## Phantastic Phunnies

The Industrys internationaly acclaimed. .. most ieOneliners, imphormation and oipht . . . just $\$ 2.0011$ PHANTAS
OH 44240 .

## Goods $\&$ Services <br> Making your cleasified come alive or getting your goods and senvicses singled out is simple. Only 35 cents a word, 87.50 minimum per week, headlines ore free. Contact RGR Classifiad Depertment, Mon-Fri. st (213) 553-4330, or write us porment, Mon-Fri. st (213) 553-4330, or Write ot 1930 Century Park West, L.A., CA 90087 .

## Openings

kBOXOalles needs experienced etrong production person with on-sir cepsbilities as woll as continuity ubil9900 McC ree, Datlos, TX 75238 . No calle ploase. EOE (10-6)
Full Bervice Nows Oirector warted for San Frenciaco Boy e most adventuroue redio atation. Formet: Progreseive Country plus. Parson muet bo able to collect, produce and write the nowa and inspire and lesd furture Son Jose market. Send topes, reeumee and ealary reWeire losing some key pereonnel ro larger merkete. We need two Top 40 parsonalities who have a natural but exciting delivery. Applicants must be strong on pro
duction end some news is holpful. If you have st least duction and some nows is helpful. If you hove st least
6 momthe experience and are on the way up, ruth vour beat tepe end renume to Rod Dormirs, Operations Mgr
WTBO, Box 1644, Cumberland, MD 21502 EOE (10-5)

Drive Time Pereonelitines - Competitive Merket Modem Country ounder whth now foclition in South Send tepee and reeumes trive Radio \& Recorde. 1930 Comury Perk Woat, Box 181, Lo: Angelese.

## Positions Sought

kot. IV cor a vor ro move up so mall-medun mar experience in local redio. Want to work with. Three vears need a young professional that's got a great voice. You Write it, IIll announce it. Will relocate. Write to MIKE WILSON, Box 100, Marietra, OH 45750. (614) 373-1490 12:30pm-4pm. (10-12)

Medium market personality gone as far as he can go in present situation. Megic production tachnique, tight button pusher, ${ }^{\prime} \mathrm{m}$ for a communicator instead or Prefer Chicego erea. Write GARY ROGERS, 2307 W . Jef erson St., " 321 -C, Komo, IN 46901. (10-12)

Wonderfully talemted copywiter/production person looking for a slot at a people-orianted station. Modium and major market experienca: great references "Hard Work" is my middie name, though I would heve
preferred "Lee" or "Louls." Cell TERRY ot (317) $935-1$ 4430. (10-12)

RICK REYNOLDS: formerty of WOHO-Z105/T oledo and WCWAToledo. Looking for a major or medium mar (10-12)
Firat ticket, good production, willing and ready to
Call SCRUBB (404) 4485117.
DARRELL TAYLOR formerty KONO/San Antonio, TX hes positive progremming peckege. Will trevel. Cell 1512

Mejor markot jock now programming in medium narket. Desire to move back to the mejors as announcoriced. Call (317) 474-1302, and ssk for PAT. (10-12)

Looking for Pop/Adult personality poaition in med um or aecondary market. Extensive oldie research. Experienced and will ralocete. Call (614) 374-9478 from Experience
Bpm-11p
Pleessel Neod work ... need money, hungry
EARL MORGAN seaks programming poaltion with Country format. Past 11 vears with WNYR/Rochester, sidered. Will relocete. Cell (718) 924-7887. (10-12)
Sen Diego, L. A., Gecremento, Sen Frencleco, Fresno 6 yr pro wants nows or sports job. Currently top 55
marker. Family man. L.A is home. Call BOB (918) 583 market. Farnil

## 4916. (10-12)

Y100/Miami jock ready to go. Solid production, top
Experienced sportscaster and sports reportor seek ing mejor merket position, preferably top 15 market. Cal (904) 744-5609. (10-12)

PAT TURNER, formorly WTRY and WWWO/Albany. NY. looking to work for station with aggressive news department. 1 y yrs experience, worked for a proven 385-9888. (10-12)

Noed a creadve personaily 1 WII. Over yir and an excellent communictor. Talk show experience $\infty$ I'm looking for a station thatill give me direction and growth. (10-12)
The former, but still good, midday alr personality new chellenge of WPOC-FM/Baltimore is looking for unity Employee (10-12)
After 3 yre as PO/MO/middaye. KENNY ROBERTS es our team did for KTRB/Mour atation to make it (209) 521.7249 38 our te
$10-12$ )
Copywiter/production person can also do weakend nce
nce. JOHNNY WILLIAMSON ( 303 ) $945-6501$. (10-12)

## Positions Sought

11 yeers withione station and I'm reedy to move on Did middays, 9 yre es PD and two before that es MD. but I noed somerting now. Cell (716) 824-7867. Thank vou. (10-12)
18 years experience, operwions and etation menegement. On-air inctuded WUCincinneti. Preferably mom (207) 282-7328 after Gom EDT. (110-12)

I beer WLs ... and I can prove it. Interestedi How abour five different voices for any situetion. Imterested ow in you wen (12) 488-897 and ask for RICK. (10-12)
drome? then ter' cut the ing, 12 yr pro, WCUE, G98 ZIP106, end othere. Manegement and dieco beckground Looking for top 15 markate, music, modium-market PD.

JOHN STENNETT, alise MARK DONAHUE, outstenc ing air persondity seeking to relocere to a medium o large market. Can do ourteranding production, heve ebil ity to take charge as MD or PD if needed. Formerly
working for 95 KBOFT Iulare. CA, Top 40 . Call (805) 831 working for $95 \mathrm{KBOFTTulare}, \mathrm{CA}$,
4224 between 9 am- Fpm . (10-12)

Experimeed MO/OJ with lat phone, dedicated and toyal with 10 yre experience in record industry. Looking for on-air poeition in Las Veges errea. Call J.C. SIMON (702) 452-3908 (10-5)

MIKE MUNOAY middays WFLB, 28 yr old profession al air personality looking for professional operation in top 65 market. Tight board and good production. Call (919) 323-0025 or (919) 488-4259. Might be what you're NEWS/L.A.NWEEKENOS 4778. $110-12$

Versatie, telented and knowledgeabls, interested in Music Director, Promotion Director or air personality position. 6 yrs broedcast experience including stints a KACE/Los Angeles, and KYAC/Seattie. Prefer to remain "L.A. LARRY" HERBERT at (213) 033 -2808. (10-12)
Contemporary full time AM in medium college merke needs middey or aftermoon on-air person with produc PD, KRUS, 105 Park Ave., Ruston, LA 71270 EOE (10-5)

Modem Country AM/8oft Rock FM in medium mar ket needs experienced pro for afternoon drive. Teper and resurnea to Charles Hu

KBOXDDalles looking for experienced news com municetor. Must be street-wise and have excellent
writing skills. Adlib ability and good quality voice a must Send tapes and resumes to Deve O'Brien, 9900 McCree Dallas, TX 75238 EOE (10-5)
KUZZ-KKXX/Bakerafletd needs experienced nowe person for AM/FM. Must have good writing skille, obility to gather news and good delvery. Ony experience0 persons need apply. Call Mark Howell at (805) 1209 N Chester Ave., Bakersfield, CA 93308 EOE M/F (10-5) WKTK/Balimore seoking eggreseive nowsperson resumes to Lou Krieger, 6200 Moravie Rd., Batimore

## Miscellaneous

14KONG Pop/Adult for the Ban Joequin Valley neede service from all companies. Now and old product. Con
tact Andy Toytor, MD, Box 3329, Vieelia, CA 93277 o ract Andy Taylor, MD,
cell (209) 734-5812. (10-6)

KLOM/Lompoc, CA needs Top 40 sannce from all major Kbels. Send to K.in Morgen KLOM, Box 697. Lompoc CA $9343819-28$


## Hilemerisi

 BREAKERS"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week.

## KC \& SUNSHINE BAND <br> Please Don't Go (TK)

84\% of our reporters on it Moves: Up 86, Same 10, Down 5, Adds 17, including WRKO, JB105, KEEL, KXX106, FM100, WAYS, WAKY, WVIC, KSTT, WMEE, KMJC, WLBZ, KDVV, KBDF. See Parallels, charts at number 24.

## JIMMY BUFFETT <br> Fins (MCA)

62\% of our reporters on it. Moves: Up 81, Same 19, Down 0, Adds 14, incudiling WGCL, WTRY, WKBO, WTIX, WNCI, KHJ, KERN, KTAC, KAAY, WNAM, KBIM. See Parallels, charts at number 28.

## ANNE MURRAY <br> Broken Hearted Me (Capitol)

80\% of our reporters on t. Moves: Up 75, Same 24, Down 0, Adds 8, WOKY, WPST, WAEB, WTIX, Y103, WHB, KORL, WCIR. See Parallels, charts at number 29.

## LAUREN WOOD

## Please Don't Leave (WB)

$\mathbf{6 0 \%}$ of our reporters on it. Moves: Up 52, Same 29, Down 0, Adds 25, inchuding WIFI, WCAO, WRKO, WTIC-FM, PRO-FM, WKBO, WTIX, KEEL, WFMF, Y95, WKIX, WOW, Y94, KTAC, KRSP, KGW, KTKT. See Parallels, charts at number 30.


Recent releases with alrplay reborted by at least 50 of our reporting stations are ilsted in order of their activity. The two numbers following the artist /titie /label designation (example: 100/25) Indicate how many of our reporters are on the record this week (1100) and of those 100 how
many added it this week (25) "Moves" are broken down for each record and Indicate how many added it this week 125). Moves" are broken down for each record and indicate how
many stations moved the song up on their Charts, hela it the same ion to on, ada to on, $37-37$, etc.), moved it down on their charts, or Adced it this week. complete airplay activity on
al sons nsted in wew active can be found in the parallels.
JOHN DAVID SOUTHER "You're Only Lonely" (Columbia) 100/15, Moves: Up 62, Same 23, Down 0, Adds 15, including WPEZ, KSLO, WGCL, B100, WKBO, WFMF. WKIX. KORL. WEEO, G100, 293 17.10, 940 21-14, KRLA 27-24, KFRC 30-26, KIMN 21-18, KOPA 24-21,
MICHAEL JOHNSON 'This Night Won't Last Forever" (EMI/ Americal 100/8, Moves: Up 73, Same 14, Down 5, Adds 8, KVIL. WPST, KEEL, FM100, WZZP, KERN, KORL, WFYR, WKBW 19-9, WFIL 15-11, KDWB 26-20, WOKY 32. KIMN 6-3.
BLONDIE "Dreaming" (Chrysalis) 95/20
Moves: Up 43, Same 32, Down 0, Adds 20, including WRKO, WTRY, KLIF. WAPE, $92 Q$ WNCI, WHOT, KORL, K104, WFOX, KKLS.
JOHN STEWART "Midnight Wind" (RSO) $83 / 3$
Moves: Up 50, Same 21, Down 9, Adds 3, WCAO, KFI, KILE, WIFI $28-26$ F105 18-16. KSLO 34.32. WOKY 30.25.
BOB DYLAN "Gotta Serve Somebody" (Columbia) 81/8 Moves: Up 45, Same 27, Down 1, Adds 8, KVIL, WGCL, WPST, WNCI, WHOT, KMJC, WEEO, KODI, KSLO 30-28, KBEQ 13-11, KFRC 22-18, KJR 10-6.
SUPERTRAMP "Take The Long Way Home" (A\&M) 79/39
Moves: Up 23, Same 15, Down 2. Adds 39, including 297, Q105, KFI, KIMN, WBLI, WKEE, Z98, WHBQ, KWEN. WOW, Y94, KRUX, 13FEA, WSEZ, KOWB FM.
BARBRA STREISAND \& DONNA SUMMER "No More Tears/ Enough Is Enough" (Columbia/Casablanca) 73/67, Moves: Up 4. Same 2. Down 0, Adds 67, including WXLO, WNBC, WFIL. WCAO. WRKO, WPGC, KVIL. CKLW, KEARTH, KRLA, KFI, KIMN, WBBF, WHYN, WJDX WHB, KING.

## CHEAP TRICK "Dream Police"' (Epic) 68/16

Moves: Up 30, Same 22, Down 0, Adds 16, including WBLI, WPST, KAUM, WFMF WRJZ KOFM Y94, WFOX WNAM, KYSN, 96 KX 27-22. WPEZ 30 25, WRKO 25-20, KRBE $30-23$, KFRC 21-16.
CHRIS THOMPSON "If You Remember Me" (Planet) 64/17 Moves: Up 34, Same 12, Down 1. Adds 17, including KSLQ KIMN, KOPA KC101, KLIF, WKIX, KOFM, KLEO, WHHY, WSEZ, KBIM, WKBW 6-4, WFIL 22-18, 293 29-23, 940 6-3, CKLW 5-5, KBEQ 38-35
BRENDA RUSSELL "So Good, So Right" (A\&M/Horizon) 64/12 Moves: Up 35, Same 16, Down 1, Adds 12, including WOLF, JB105, WAPE 920. KHJ, KGW, 13FEA, WAAY, WCAO 30-27, 940 26-22, CKLW 14.8, KBEO ${ }_{23-21}$
ELTON JOHN "Victim Of Love" (MCA) $64 / 7$
Moves: Up 40, Same 17, Down 0. Adds 7, WAPE, WVIC, KSTT, KFXM. KJRB, KRO, KENI, KVIL d-20, KRBE d-29, KRLA d-29, KOPA 29-26. KISS "Sure Know Something" (Casablanca) 54/5
Moves: Up 28, Same 17, Down 4, Adds 5, WIFI, KSTT, KMJC, KFXM, KRQ. KRBE 20-16, KJR d24, KOPA 27-24, WBEN-FM 31-16, WHYN 25-21, WZZP 8-3. WXIL 17-10.

## Ralioanecords <br> NATIONATEARPLAY/30



Black circled numbers indicate significant upward movement from al least $60 \%$ of our reporters.

| $M O S$ AD ED | H07 ES |
| :---: | :---: |
| BARBRA \& DONNA "Tears/Enough" (Col-Cas) | EAGLES "Heartache Tonight" (Asylum) |
| SUPERTRAMP "Take The Long Way..." (AGM) | HERB ALPERT "Rise" (A\&M) |
| BARRY MANILOW "Ships"' (Arista) | KENNY ROGERS 'You Decorated My Life" (UA) |
| LITLE RIVER BAND "Cool Change" (Capitol) | MICHAEL JACKSON "Don't Stop 'Til You..." (Epic) |
| LAUREN WOOD "Please Don't Leave" (WB) | DONNA SUMMER "Dim All The Lights" (Casoblanca) |

ASHFORD \& SIMPSON "Found A Cure" (WB) 54/4
Moves: Up 32, Same 12, Down 6, Adds 4, F105, CKGM, WHYN, WCIR, WXLO 23-19, KRBE 12-10, KOPA 28-25, WFBR 9-5, Y103 30-25, KHJ 29-22, FM99 14-9.

## Others Getting Significant Action

CRYSTAL GAYLE "HaH The Way"' (Columbia) 47/11
Moves: Up 28, Same 8, Down 0, Adds 11, WXLO, KEARTH, KFRC, WHYN, 298, Y103, WLAC, 92 Q KFYR, KBDF, KBOZ, KBEQ d-37, KRLA d-27, WJDX 14-7, WRJZ 33-17, KJRB 30-26, KPUR 17-9.
ELO "Confusion" (Jet) 46/21
Moves: Up 8, Same 17, Down 0, Adds 21, including 96KX, WPEZ, WPGC, WFBA, 95SGF, KOFM, WMEE, 91X, KENO, KRKE-FM, 14WK, WHHY, WTMA, KEWI, KBOZ, KRBE on, Z93 on, KSLO 32-30.
FRANCE JOLI "Come To Me" (Prelude) 43/12
Moves: Up 25, Same 6, Down 0, Adds 12. including KVIL, B100, WOLF, WTIC-FM, KC101, 14Q, KTSA, KEEL KSTT, KENO, WRKR, WXLO 6-5, WNBC 13-10, WRKO 29-25, KEARTH 4-3, KRLA 4-3, KFI $30-23$.
KANSAS "Reason To Be" (Kirshner) 42/1
Moves: Up 22, Same 17, Down 2, Adds 1, WVIC, 96 KX 20-15, 297 22-15, KRBE on, KSLQ 22-19, WOKY 31-27, KMJC 21-18, WJBO 13-10, KILE 24-19.
LITTLE RIVER BAND "Cool Change" (Capitol) 41/35
Moves: Up 5, Same 1, Down 0, Adds 35, Including WIFI, KBEO. WICC, WSGN, Y103, BJ105, WRVQ. KLEO. WMEE, KING, KJRB, KCPX, WIGY, K104, WHHY, WFLB, KEWI, KCBN, KODI
DR. HOOK "Better Love Next Time" (Capitol) 39/16
Moves: Up 14, Same 9, Down 0, Adds 16, Including KIMN. WBBF, WKBO, WNOE, WBBQ, WLAC, WRJZ, WAYS, WVIC, KMJC, WIGY, WAAY, KFYR, KRLC
KERMIT THE FROG "Rainbow Connection" (Atlantic) 327
Moves: Up 12, Same 12, Down 1, Adds 7, KRBE, KBEQ, WOLF. WKBO, WHYN. KAAY, KBDF, WNBC $26-23$, WKBW d-10, 293 d-20, Q105 21-15, CKLW 19-16. KFRC on, K104 1-1.
WHO '5:15" (Polydor) 31/6
Moves: Up 6, Same 17, Down 2, Adds 6, WIFI, Y103, KSTT, KING, KRUX, KRKE-FM, WPEZ d.31, KRBE d-30, WGCL 28.26.

ALAN PARSONS PROJECT "Damned If I Do" (Arista) 29/10
Moves: Up 11, Same 8, Down 0, Adds 10, WKBW, 94Q, KBEQ, JB105, 14Q, KSTT, WEEO, KX104, WKXY, KQWB-FM WBBF 19-14, KUPD 21-15.
PABLO CRUISE 'II Want You Tonight' (A\&M) 28/18
Moves: Up 3, Same 7. Down 0, Adds 18, including 94Q WOKY, WSKZ, WVIC, WMEE, KERN, WEEO, WTMA, KDZA RONNIE MILSAP "Get It Up" (RCA) 28/11
Moves: Up 13, Same 3, Down 1, Adds 11, including 293, WNOE, WAPE, WLAC, WRJZ, KBIM.
CARS "It's All I Can Do"' (Elektra) 28/10
Moves: Up 10, Same 8, Down 0, Adds 10, J8105, WVIC, WMEE, 91X, KRQ. WGUY, WKXY, KKXL, KBDF, KOOK, WRKO 30-26, CHUM 25-21, 940 16-13.


[^0]:    JIMMY BUFFETT - Volceno - (MCA) "Dreamsicie
    JOHNNY CA8H - 8Hver - (Columbla) "The L\&N Don't Seop Heve Amymore" IIm Gonne S/t On The Porch..." "Bull Rider"
    JOHN CONLEE - Forever - (MCA "No Rollor in Sighe" "The in Crowd" "Beby,
    You're Something" "Forever"
    DAVE E 8UGAR - Golden Teare - (RCA JWhy Did You Have To Be So Good "My World Begins And Ends With You"" "I Thought You'd Never Ask
    LARRY GATLIN - 8tralght Ahend - (Columbilal 'Tating Somebocty With Mo When Iferr
    CRYSTAL QAYLE - Mles The Mientsippl-(Columblal "A Litbe Eh Of The
    Rein" "Don't Go My Love" "Mhss The Mhsshsstpol And You" "Room For One More
    BARBARA MANDRELL - Just For The Record - (MCA) "Dortin"" "Semtish"
    "Is fe Love Yoe" "Years"

