


Al Brady


Alan Burns

ALAN BURNS NEW PD AT WRQX

## Al Brady Named PD At WABC

After almost two months of searching, WABC has a new Program Director: Al Brady, most recently PD at ABC's FM rocker WRQX/Washington, DC. At the same time, WLS/Chicago MD Alan Burns was named to replace Brady at WRQX, another in-company promotion in what ABC Radio VP/ Programming Rick Sklar humorously described as a "great example of AM-FM cooperation.'
Sklar told R\&R, "It was a lengthy process. We began looking the day (ex-WABC PD) Glenn Morgan resigned (R\&R 8-3). It involved my preliminary screening of all possible applicants, honing it down to a small, hand-picked few. Then (WABC GM) Al Racco had lengthy meetings with each of the finalists. "I'm elated that it's worked out with Al." Sklar continued. "His
track record on AM radio in to day's competitive market has been second to none. Look what he did at WHDH/Boston" (Brady's PD position prior to WRQX).
Discussing Burns, Sklar said "Alan is an extremely innovative researcher. He has an unusual programming orientation to audience research. He can take existing systems and modify them to come up with new ways of getting usable data. He's a unique person with very special skills. It all worked out the best way it could; I don't think it could have worked out better."
Sklar, who had been programming WABC during the PD search, indicated that he would withdraw from that area, commenting, "It's Al's baby now." He said a new MD for WLS would be sought immediately.

## Advance Arbitron Results

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July/August 1979 Arbitron.
Average Quarter Hour Shares are Monday-Sunday 6am-midnight, Metro Survey Area, $12+$.
Advance figures supplled by subscribing stations and vertified by Arbitron.

## San Francisco

KGO Stays On Top; KFRC Suffers Third Down Book;
KABL Now Top Beautiful Station; KSAN Leads AOR's




## Steve Wax Resigns As E/A President

Steve Wax resigned Monday (9 24) as President of Elektra/Asylum Records, with a company statement citing "irreconciliable differences" as the reason. The position of label President will not be filled, according to Chairman Joe Smith. Smith added, "Steve Wax has made many significant contributions to the growth and success of this company, and it is with regret that we part ways. We wish him great success in his future endeavors." Wax told R\&R that he would reveal his future plans early next week.

## Evans First Black Female To Own U.S. Station

When Mutter Evans purchased WAAA/Winston-Salem, NC from Media Broadcasting Corp. for $\$ 1,040,000$ last week, she became the first black woman in America to own a radio station. The 26 -year-old Evans began working at the Black-formatted outlet as a part-time news reporter while attending Wake Forest University five years ago.
Evans, whose purchase of the 1000-watt facility was made possible by loans from two local banks and the U.S. Small Business Administration, will serve as General Manager of WAAA as well as Executive Vice President of Media Broadcasting Corp. Prior to her purchasing the station, Evans served as News and Public Affairs Director, Sales Manager, Program Director, and Operations Manager for WAAA.


WDAF "CHICKENFLY" STAMESDRAW 25,000 - When WDAF/Kanses City morning men Jim Tyler devised his "Chicken Fly," distance contest for alrborne egg-hyers, he had no ldee that his poultry contribution to the logecy of radlo promotons would become so successful. A toteil of 591 chickans raced for the grand prize of a 1973 Phymouth, egged on by 25,000 fans, with local TV and netional wire service covarage and a praspecr of a shor on NBC's "Real People. "Pictured is a typical heaf of the chickans being launched from their mallbox "starting gates," along with a shot of Tyler winging if es MC.


[^0]
## HERB ALPERT



Includes the full length version of the million selling single,"Rise" Produced by Herb Alpert and Randy Badazz. Associate Producer Andy Armer: 0,7

# AtcoSigns Distribution Deal With Fishkin/Goldberg Modern Label 

The formation of Modern Records by industry veterans Paul Fishkin and Danny Goldberg was officially announced last week (after being previewed months earlier in R\&R). The new label will be distributed by Atco Records, and its first artist is Stevie Nicks, who will remain with Fleetwood Mac but will contribute solo albums for Modern. One Nicks project will be the soundtrack for the film "Rhiannon" (based on the 1976 Fleetwood Mac hit), for which Fishkin and Goldberg are executive producers.

Fishkin most recently was President and part-owner of Bearsville Records, having been with the label for over seven years until his January 1979 departure. His background also includes air work at WDAS-FM/Philadelphia and artist management in the $60^{\prime} \mathrm{s}$. Goldberg is a former rock journalist who was Vice President of Swan


Song Records for $21 / 2$ years and Atlantic Exec. VP Sheldon Vogel, most recently headed his own pub- Atco/Custom Labels President lic relations firm.
Pictured at the signing of the distribution arrangement are (1-r) Doug Morris, Fishkin. Goldberg and Atlantic President Jerry Greenberg

## LETTER

## Contest Guidelines Helpful

## Dear R\&R:

I particularly appreciate your article on Promotions and Contests by Jason L. Shrinsky in the Sept. 21st issue. I am presently coordlnating a Sweepstakes for the Commodores and although it will be in-store, I am anxious to protect any radio participation. The article was most helpful in defining specifics to concur with FCC regulations.
Thank you for consistently good editorial material.

Jo-Ann Geffen Dir. Public Relations/Promotion Commodores Entertainment Corp. Los Angeles, CA


OPRY ACOUIRES SENSE OF WONDER - Tamb artist and BMA Director Stevia Wonder made his dabut on the Grand Ole Opy stage in Nashville, hight lighting the Black Music Asso ciation's recent four.day board cia dirns recent four iday board
of directors session in the coun. of directors session in the coun-
try capital. Wonder teamed with Skeeter Davis to sing "Behind Closed Doors." capping a series of cooperative CMA/BMA ceremonies and meetings. Wonder's Opry appearance follows one by veteran black ortist Jamos Brown earliar in the year. He's pictured onstage with Davis.

PROBLEM CONTESTS: PROMOTIONS TO WATCH OUT FOR TO KEEP THE FCC OFF YOUR BACK. JASON SHRINSKY OUTLINES SOME PRIME OFFENDERS.

See Page 6
SLIPPED DISCO: JHAN HIBER ANALYZES THE FOUR BOOK WKTU RATINGS SLIDE

See Page 16

## this week...

RADIO NEWS REPORTING: A SHAKY PAST
The Way We Were wasn't as admlrable as radio newspeople sometimes like to think, and Brad Messer provides the lowdown.

See Page 14
PROBABILITY SAMPLING FOR BETTER RESEARCH Using a proper probability sample can be the key to accurate audience research. Dr. Richard Lutz tells us why and how to do It

See Page 15
HOW DO YOU FIGURE BURNOUT?
One of the tricklest questions in programming is examined by John Leader, as he speaks to three lop PD's about shared istening, shared playlists, and listeners just plain getting sick of records.

See Page 20
KIIS-FM EVOLVES TOW ARD DANCEMUSIC
One of the first major market stations to make the Disco switch is modifying its approach to include a few ballads, a little rock, and a new oullook. Pam Bellamy and Gall Mitchell discuss Dancemusic with PD Mike Wagner.

See Page 38
THE SPORTING LIFE ON AOR RADIO
Can an AOR station find happiness and high ratings by airing pro football games? Jeff Gelb and KTXQIDallas PD Tim Spencer discuss the gains and losses in a bold cross-field experiment

See Fage 49
HOW TO EASE THE PAIN OF LICENSE RENEWAL One of the hardest chores a PD faces is golng through the legal. ities of a license renewal. Mike Kasabo interviews WFILIPhila. delphla (formenly WCBM/Baltimore) PD Ray Quinn to chart the pitfalls and learn how to avold them.

## features

Washington Report What's New Gary Owens TVNews
Rip 'N' Read Media Marketing Ratings \& Research Street Talk.
Picłure Pages
Opportunities

## formats

Top 40 .
20
Dancemusic
38
Black Radio
AOR
Country
Pop/Adult

49
62
67

POPE JOHN PAUL II ON RECORD - Pictured above is the first shot of Pope John Paul II's Infinity-distributed album (R\&R 9.21). The LP, on high-quality embossed peper, contains literal English translations of the album's tracks, taken from the Polish Sacrosong Festival of June 1979 fon the inside surfeces of the gatefold single LP). In addition, the beck cover explains the album's concept and features a short message from the Pope himself.

Say What You Feel! CALL THE R\&R OPINION LINE


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Your Comments Are Welcome, Signed Or Anonymous. Selected Comments Will Be Published Each Week. All Signed Comments Will Be Verified Before Publication.

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## DISPUTE ARISES OVER CHAIRMAN

## The U.S. Could Lose More Than It Gains

A 10-week meeting of the World Administrative Radio Conference (WARC '79) was supposed to begin Monday (924) in Geneva, Switzerland, but was delayed by a dispute over who should be elected Chairman. It had been assumed that the delegates from 154 nations would accept a New Zealander or a Swiss Chairman, but a group of Third World countries wanted someone from its ranks and insisted on an Indian. It was the first of many expected clashes between emerging and developed nations. WARC is the first worldwide radio conference in 20 years, and the outcome is expected to influence the development of radio communications systems well into the next century. Participants will consider all uses of the radio frequency spectrum as well as related technical questions.
The U.S. has sent a 65 -person delegation chaired by Glen Robinson, a University of Virginia Law Professor and former FCC Commissioner. There are several general objectives the U.S. would like to accomplish (see chart), including changes in frequency allocations and a stronger role for the U.N.'s International Telecommunications Union in implementing WARC decisions. Broadcast proposals include:

- Expanding the upper limit of the AM band from 1605 to 1805 kHz to accommodate 700 new radio stations
- Sharing the UHF portion of the band now used mostly for TV with land mobile radio.
- Increasing the high frequency (shortwave) bands. Eliminate double sideband emissions in favor of single sideband.
- Realign allocations at 12 GHz to provide more frequency


## Communication Bands Today


separation between broadcast satellite service and fixed satellite service. This would provide better radio signals from satellites to earth terminals.

## The Week In Review

- The first World Administrative Radio Convention (WARC '79) in 20 years starts late as Third World countries and developed nations argue about who should be Chairman.
- FCC says the owner of KDEW/Dewitt, AK may be furthering his own political and economic interests; licensee cries foul.
- Broadcast Bureau Chief Dick Shiben lays groundwork for a new Commission EEO Branch.
- While public interest groups denounce radio deregulation (and each other), FCC and broadcasters hail Commission workshop in Detroit.
- NBC chiefs support "The Source" and plan expansion of its youth-oriented network.
- Carter capitalizing on radio deregulation popularity? Holds closed door meetings on subject.
- Jonathan Hall

Several proposals are likely to draw criticism from our hemispheric neighbors. For example. Canada objects to sharing more than the $806-890 \mathrm{MHz}$ UHF TV band with land mobile radio, fearing that U.S. land mobile users will interfere with Canadian UHF TV reception.

## Politics Plays A Role

The U.S is trying to maximize usage of the airwaves now for those who have the technology while working out a sharing system when developing nations are ready. But Third World countries are skeptical. fearing that sharing won't work. since the U.S. and Russia. the two most technologically developed countries in the world. have 50\% of the world's broadcast spectrum. Many developing countries want to be assigned portions of the radio band now, even though they aren't equipped to use them. Since Third World countries are expected to vote as a bloc. they could decide, for example, wheth er to expand the AM dial. Thus, Third World countries are a force to be reckoned with in the weeks ahead.

## EEO BRANCH PROPOSED BY SHIBEN

## Some Black

Broadcasters Opposed
It's evident. however, that things are already tightening up. FCC Chairman Charles Ferris noted last week that so far this year ten short-term renewals have been issued for EEO shortcomings, while only two were issued last year. In addition. Ferris indicated there may be a tradeoff for actual deregulation. "I believe there is a natural linkage between increases in radio outlets and the diversity of their ownership and employment and the increasing willingness of the FCC to presume that natural forces of consumer demand will provide a substitute for regulation." Ferris told a National Association of Black Owned Broadcasters (NABOB) convention last week. But it was evident that several minority owners were more interested in P\&L than more competition.

## FCC Brass Polishes EEO Act

Eager To Reassure Public Interest Groups
Commission members insist deregulation won't mean EEO and minority ownership incentives will fall by the way. Broadcast Bureau Chief Dick Shiben announced last week (9-20) he'll recommend an EEO Branch he established in the Renewal and Transfer Division, including a minimum of five new positions which will be added to perform regular renewal oversight functions and on-site inspections. Shiben said when the branch is firmly set up it will more actively evaluate broadcasters' affirmative action programs in license assignment and transfer filings.

# FCC Takes Tough Look At Arkansas Station 

## Is It Guilty As Charged Or Is It Just Bad Timing?

If deregulation goes through, broadcasters are as sured they'll be relieved of annoying paperwork, but seemingly to prove that the hearing procedure won't be abandoned, the FCC took action against KDEW/DeWitt, AK. R\&R has learned the Commission feels KDEW may not have been in compliance with the Fairness Doctrine, may have distorted its news, and may have misrepresented the station's hours of operation.

In particular, Chairman Charles Ferris, in a prepared statement, said that if the Commission okays deregulation it will be important "that a radio licensee in a single station market like this one has not used its dominant position to further its private political and economic interests."

## Owner Claims <br> No Wrongdoing, <br> \section*{Describes Incidents}

KDEW's owner is Ed Moory. He's been a businessman in DeWitt for 35 years. Moory was on the City Council for 4 years and according to him, his political opponents would like to take his station away.
Moory told R\&R he thinks the problem arose during a local con-
troversy over a $\$ 3$ million school bond referendum. He claims KDEW did not oppose a new school, but in editorials encouraged listeners to consider whether it was necessary. He says KDEW aired a call-in show on which teachers and students expressed support for the new school. When the referendum was defeated, Moory claims the old school was repaired for $\$ 3000$ and pronounced good for another 20 years.

Moory feels KDEW operates in the public interest, pointing to recent fund-raising efforts for a community hospital and launching a campaign to clean up a flood plan area. He stressed that the FCC inspectors were courteous, and even though he lacks a Washington attorney, is optimistic that in the end the Commission will find his station innocent.
tial deregulation of radio, but hopes the FOC won't completely abandon its leverage over nonentertainment programming. In the speech, he outlined his idea of eliminating existing nonentertainment guideines, but substituting a fixed minimum percentage of locally pro duced public interest programs. He made it clear his proposal is to protect listeners whose preferred programming may not be profitable. "I refer to such groups as the economically insignificant . . . who sometimes are among the most vocal. . . . the most learned, and with unconventional views." Brown told his MAB audience. Brown would leave it to radio broadcasters to determine how the nonentertainment requirement would be met, but it would be necessary to demonstrate compliance at renewal time


NABOBS AT MABOB - Lonol Monegas (loft), Assistent to the Broadcast Bureau CMof for Minorty Affulrs, dlscussas NABOB concerns with Cart Filpper of Midwest Springfiold Broadcasting, Springtiedd, IL

WKBW on
CHUM 12-11
KRBE 29-27
940 add CKLW on KSLQ add 33
KBEQ 33-24
KFRC 29-23
WBEN-FM add 39
JB105 deb 33 WHYN deb 39

WKEE add KAUM 30-27 WTIX on WNOE add Z98 add KXX106 add Y103 38-33 95SGF add WBBQ add WLAC add WRJZ 37-29

| WKIX deb 23 | WZZP 34-31 |
| :--- | :--- |
| WGH on | 92X on |
| WVIC 33-30 | KHJ 22-18 |
| KWEN deb 29 | KERN add |
| KEYN-FM 23-20 | KING 22-15 |
| KLEO 20-13 | KJRB 25-17 |
| KZ93 on | KRQ add |
| WISM on | 13FEA add |
| WHB 23-22 | WCIR 22-20 |
| WNAP 24-21 | WAAY on |
| WMEE on | WSEZ 34-31 |

WISE 30-21 CK101 add KPUR add KOWB-FM on KFYR on WSPT 29-24 WRBR add WGBF on KSLY add KBOZ on KFXD on

## NAB CALLS SPECIAL BOARD SESSION

# Consumerists Critical Of Nader's Reaction 

## Meanwhile, FCC Continues To Educate The Public

National Black Media Coalition head Pluria Marshall, reportedly joined by National Organization of Women President Kathy Bonk, has criticized Ralph Nader's attack on the FCC (R\&R 9-14). Nader, like Marshall, Bonk, the board of directors of the Black Music Association, the National Church of Christ, and other public interest groups, has denounced the FCC's Sept. 6 radio deregulation proposal. However, Nader used the occasion to heavily criticize the FCC as a whole.

Meanwhile, FCC Chairman Charles Ferris has indicated extreme irritation with Nader. NAB, on the other hand, fearing some repercussion from well-organized opposition to the Commission's deregulation proposal, decided at last week's Montreal executive committee meeting to hold a special full board meeting on October 16 in Washington.

## FCC Looks To Educate

Key Community
Leaders
Commissioners Anne Jones and

Jim Quello led a second FCC work shop on deregulation in Detroit last week (9-19). (Meetings were also held Wednesday ( $9-26$ ) in Houston and today (9-28) in Sacramento.)

Quello characterized the session as reportedly "not as noisy, or militant" as Boston (R\&R 9-21). R\&R has learned that Quello met for three hours with the President, VP, and past President of New Detroit, a sizable public interest group prior to the meeting. Quello complimented FCC Consumer Affairs Office head Belle O'Brien and her staff on their organization

## Broadcaster Fearful

"They were upset because the FCC Invited broadcasters," Donna Callender. Creative Director of WNIC \& WWKR/Detroit told RaR. But the FCC got its message across, which was to teach John Q. Public how to file comments, according to Callender.
But whereas the Commission was ready to take on any subject in Boston, people with technical questions had the opportunity to give staffers their names and addresses for written replies. Broadcasters' biggest complaint was that too much time was taken up by BaIT (Black Artists in Telecommunications), which doesn't represent Detroit, according to Ed Christian, VP \& GM, WNIC \& WWKR Jim Long, General Sales Manager of WJR/Detroit, said the work shop did a good job of teaching people how to reach the FCC, and felt groups like BAIT were pleas antly surprised to learn they can get through to the Commission "Some people didn't know we have an FCC field office right here in Detroit," he commented

## "SOURCE" SHOWS SET

## NBC Affirms Commitment To Radio

## "We Intend To Be A Leader In Radio." Says Silverman

NBC's experiment with a second, youth-oriented network is apparently getting the support it needs from NBC's top echelon to stay in business. NBC President Fred Silverman reaffirmed "corporate" backing for "The Source" to a gathering at Washington's National Press Club last week.

## Source Expands Programs

NBC Radio executives are ob viously pleased with comments like those of WEBN/Cincinnati GM Bo Wood, who described "The Source" Network as "the best at tempt to reflect the attitudinal stance of the real young.'
Ruth Meyer, NBC Radio Pro gram Development Director, feels that the listeners who turned to progressive FM in former days have established a new bond with AOR-formatted stations. Based on that programming philosophy, NBC's fall line up will include four new 90-second features:

- "Coping With..."" a weekday special researched by John Parikhal, a consultant to Burkhart/ Abrams, will deal with the con-
fidence crises among 18.34 's, including living together, Uiving alone, and new-style politics. It will be narrated by John McGhan.
"Rock Report," produced by Bill Fantini, News \& Public Af fairs Director at WYSP/Phliadelphla, will air weekdays.
- "Screen Scenes" will be weekend film reviews by R\&R's Jeff Gelb.
- "One Minute With," produced by John McGhan, will capture moments with Frank Zappa, Southslde Johnny, Rick Wakeman, and the like for weekends.

NBC Radio affiliates will be fed a 50 -minute, three-act play written by Pope John Paul II while he was a priest in Poland. "The Jeweler's Shop" centers on the meaning of love and is to be aired this Sunday. Sept. 30.

## People

## St. Louis

Combined Communications ups Stan Greenberg to VP/GM from General Sales Manager at KSD-AM and KCFM-FM. Greenberg has launched a new News-Talk format for KSD and will be interviewed in R\&R next week.

## Providence

Dick Rakovan joins the Outlet Co. as Sr. VP. Radio Station Group. He
had been GM of WPRO, a Cap Cities station.

## Washington

Mike Douglass moves from KHJJTV/Los Angeles to GM at Outlet's All-News WTOP. Douglass was formerly with KPOL and KZLA, also L.A. stations.
Marty Blumenthal joins Jeff Baumann's Rules and Policy Division as Legal Branch Chief. He had been
an attorney under Baumann in the FCC's Renewal Branch.
Mary Ann Snyder, former Uni-
versity of California Journalism Professor, joins Bob Mann's Public Affairs Bureau as a Media Specialist.

## Washington Street Talk

Look for Carter to try and cash in on popularity of radio deregulation. Some of the President's Men have been meeting behind closed doors with industry executives to discuss White House support for deregulation legislation.

Rumor has it that FCC has hired a prime time TV host's wife to do press relations.

NPR's nationwide phone-in show Oct. 13 with President Carter hits snag, with only 300 postcard replies reported to date.

## Problem Contests: Prevention Protects Against FCC Intervention

Last week R\&R contributor and communications law expert Jason L. Shrinsky outlined some timely guidelines and security procedures for stations planning contests and wishing to be strictly legal under FCC regulations. This week, in Part II of his useful essay, Shrinsky concentrates on certain types of "problem contests," the sort the Commission is especially alert for.
The security measures outined last week were designed to eliminate the possibility of a station(s) employee knowingly broadcasting one of the following kinds of contests:
(a) Misleading contests
(b) Contest adversely affecting public
interest
(c) Rigged contests
(d) Lottery
(a) A Misleading contest is one where the station overstates the amount that can be won or misrepresents the terms of the contest. The Cormission's main concern is that the licensee rity and accuratery discloses the material terms of the contest, and that the licensee conducts the contest substantially as announced or advertised. The "material terms" element is satisfied when the announcements broadcast conceming the contest fully and accurately disclose the areas mentioned above. In January, 1977 the FCC admonished a West Virginia station for faling to state that prizes in its contest, four-day vacations in resorts such as Las Vegas, San Juan and Acapulco, did not include ransportation to the sefected destination. 1 l ap.
peared from the text of the announcements concerning the conlest, that the prize could reason. ably be construed to include transportation, since the prize was described as a vacation, and that cost to be transported to the resort from the station's listering area was substantial. The Commission said that it did not appear that full and accurate details of the prizes were furnished to the listeners until atter the winners were selected, and such conduct was considerably short of the degree of responsibility expected from Commission licensees. The same is true if a station awards "the keys" to a new Cadillac rather than the Cadiliacl
(b) Contest adversely affecting public interest. In 1986, the FCC issued a Public Notice, "Contests and Promotions which adversely affect the public interest," listing the following contests and promotions:

1. Promotions which alarm the public over imaginary dangers;
2. Treasure Hunts, which (a) result in ctamage to public parks, museums, and the ine; (b) result in damage to private property; and (c) attract large crowds who
block trattic or create a disorder which necessitates the diversion of police from other duties:
3. Contests which cause accumulations of matter in certain locations blocking access to nearby commercial establishments;
4. Contests which lead listeners to call persons listed in the telephone directory at all hours of the day and night; and
5. Contests which cause traffic violations. The Commission confirmed that contests of this type raise senious questions as to the sense of responsibility of the broadcast licensee.
(c) Rigged contests. It is unlawtul for a stavon(s) to broadcast contest information where the outcome of the contest has been predetermined. This is a violation of Section 509 of the Communications Act which makes it unlawtul for any person with intent to deceive lawtul for any person
the listening public to:
6. Fumish a contestant with special and secret assistance if the contest is represented as being a bona fide contest of intellectual knowledge or skill, and the outcome of such contest will be in whole or part prearranged or predetermined;
7. Induce or cause the contestant to refrain In any manner from using or displaying his know. ledge or skill, If persecution, bribery, intimidafon or any other moens is used; and the contest
is represented as being a bona fide contest of intelectual knowledge or skill; and the outcome of the contest will be in whole or part pre arranged or predetermined;
8. Engage in any artifice or scheme if the purpose of this scheme is to predetermine or prearrange in whole or in part the outcome of a purportedly bona fide contest of intellectual skill, or a purportedly bona fide contest of chance.
(d) Lotteries. The broadcasting of lottery information is pronibited by Section 1304 of the United States Criminal Code. It is a crime for any person to (1) broadcast by means of a radio station any advertisement of or information concerning any lottery, gitt, enterprise, or simlar scheme offering prizes dependent in whole or in part upon lot or change; or (2) to broadcast any list or partial list of prizes drawn or awarded by means of such lottery, gith, enter. prise or scheme, or (3) to operate a radio station and knowingly permit the broadcasting of information which would viotate the above sec. tion. The person responsible for broadcasting lottery information can be fined up to $\$ 1000$ or imprisonment for up to one year. Further, the Communications Act permits the FCC to impose money forietures and to revoke station hicenses for the broadcast of lottery intormaton.

Tyron Edwards was quite correct - "Pieventives are far better than remedies!"

# Steremarinis onradio. 



Not ońly is Warner Bros. Records supplying America with Steve's latest LP Comedy Is Not Pretty.

We're supplying radio with an exclusive edited Pro by America's \#1 comic.

## Steve Martin. Comedy Is Not Pretty.

Produced by William E. McEuen Aspen Recording Sociely
On Warner Bros. Records \& Tapes (HS 3392) (PRO 3392-DJ)

# W/HAT'S NEW/ <br> <br> "Mister Rogers" Radio <br> <br> "Mister Rogers" Radio Shows Shows <br> Fred Rogers aka "Mister Rogers," the chuldren'e show host on public tele 

 vision, will take to the nation'e radio alrwaves this weekend with two one hour phone in specials that will air on Natlonal Public Radlo stations in flve regions of the country. Stations serving as regional phone-in centers for the broadcast are: KUSC/Los Angeles, WGBH/Boston. WBEX/Chlcago. WQED/ PIttsburgh, and WUSC/Columbla. SCEach show will begin with a 15 minute "Mister Rogers" story, fallowed by 45 minutes of call-ins. Programs will be concerned with family problems and relationships, ranging from sibling rivalry to back-lo-school dilemmas

## Radio Works Remembers The Seventies

The "Rate caputer" from Sharp combines an AM/FM radio, a cas. sette deck, a shortwave radio, and a home computer all in one unit. However, the unit exists only as a prototype at present.

## Toyota Plans $\$ 70$ Million Ad Campaign

Along with the revamped "Corolla" and a new "Corolla Tercel" economy car, Toyota Motor Sales U.S.A. recently announced their fall line would be backed by the single largest ad expenditure in the firm's history over $\$ 70$ million. In addition to touting the restyled "Corolla," which fea tures a slightly larger engine and power steering for the first time, and the new "Tercel," a front-wheel drive model with gas mileage described as "astounding," the campaign is expected to drop the "You asked for it, you got it Toyota" slogan

## Golden West Forms Radio <br> Production Firm

Golden West Broadcasters has enlered the radio production tield with the formation of Golden West Broad. casters Radio Productlons. Roger Carroll, longtime KMPC/Los Ange les air personality, has been named Vice President of the new company. In making the announcement, Gold en West Broadcasters Radio Division Vice President Richard Rale said, "Golden West Broadcasters Radio Productions will provide full services to the broadcasting industry. One of our first efforts will be a weekly threehour music program featuring a wellknown radio personality, as well as radio entertainment specials, features,


Roger Carroll and commercials." Kale also cited Carroll's more than twenty years of ex perience in the entertainment industry in naming him to head the new division


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6255 Sunset Blvd., Suite 1019, Mollywood, CA 90028. (213) 464-1406

## NBC Radio Network To

 Air Pope's PlayA three-act play written by Pope John Paul II while he was a priest in Poland entitled, "The Jeweler's Shop, A Meditation On The Sacrament Ol Marriage Passing At Times Into Drama," will air via the NBC Radio Network on Sunday September 30

## Reingold, Bitzer

Form NADM

Buck Reingold and Ronald Bitzer have formed the National Audience Demographic Marketing (NADM) service, which will target roller rinks as a comprehensive marketing tool by promoting, testing and merchandising album product in association with roller rinks trom coast to coast. Citing initial projects with Casablan. ca Records and T.R. Records. NADM is designed to gather immediate reaction, similar to Nielsen overnights. Reingold claims, "Our reporting rinks have a captive audience of over one million skaters per week, ranging in age from four to 40 and up." NADM offices are located at 971 North La Cienega Blvd., Los Angeles, CA 90069, (213) 855.1322.

## Americans: <br> A Nation Of Hotdoggers

Frankly speaking, Americans ate 1.5 billion pounds of hat dogs last year, according to the Pack. aglng Institute U.S.A. trade group. And that's 70 weenies for every man, woman, and child in the country, making them one of America's most relished toods.


# W/HAT'S NEW/ 

## Boone Sets Up Christian Radio Station In Lebanon

Pat Boome and his High Adventurers church group have established a new radio station. The Voice Of Hope, in Marjayoun, Lebanon recently. Situated along the Israell controlled border, the 24 -hour outlet will be broadcasting into Lebanon and Syria.

In addition to the station's religious programming, a portion of its broadcast time will be devoted to the 6000 member United Nations forces currently occupying the region Control and operation of the station has been given to Major Haddad, leader of the Christian forces in Lebanon

## Are 120 Seconds <br> Too Many?

While 120 -second spots are somewhat rare, they're $\propto$ casionally used to promote book clubs and gadgets. Ac cording to recent tests conducted by the McCollum/Spiel $\operatorname{man} \&$ Co. marketing firm, the best 120 -second spots were almost as successtul at registering the sponsor's name and the main sales pitch as the average 60 -second spot.
Furthermore, the tirm edited several 120 -second spots and tested these, finding that the essential message to the con sumer could effectively be conveyed in 60 or 30 seconds The company concludes that sponsors are better off buying two minutes of time and repeating shorter spols than running one elongated commercial.

## Bubbly Beverages

 For Future FreezersIn a move designed to apply the carbonation technology of its "Pop Rocks" candy into a beverage product, General Foods recently filed for trademark registration on the name "Freeze-In," described as a freezable carbonated soda concentrate. For years manulacturers have attempled to produce a soft drink concentrate ćarbonated at point of use, and while most industry observers believed any such product would be in a powdered drink mix form, the General Foodstiling means that now emphasis has changed to trozen concentrates. Procter \& Gamble and Nestle Co. are also reportedly readying similar products, but it appears that General Foods has beaten them to the punch.

## Rock Movie Posters '55-‘69

Rock ' $n$ ' Roll Movie Posters contains over 50 pages of reproductions of original posters for rock movies from 1955 to 1969 or "Rock Around The Clock" (starring Bill Haloy) to "Monterey Pop" (starring Jimi Hen drix), if you prefer. In addition, it pro vides a compendium of the " 100 Greatest Rock Films," which is in valuable if you ever want to know where to find a filmed performance o the Dol-Vikings doo-wopping their way through "Come Go With Me ("The Big Beat" ('57)), or the Honey combs hammering out "Have I The Right" ("Go Go Mania" ('65) )
Virtually all teenage movie sub-styles

are represented: Elvis Presloy movies ("King Creole," directed by Michael


Curtiz, better known for "Casablan ca"), beach movies ("A Swingin' Sum mer," "introducing TV's 'Hollywood Palace' billboard girl Raquel Welch'), juvie movies ("High School Contidential"), and movies-that-had-rock-intheir titles ("Rock Pretty Baby," starring Sal Mineo. John Saxon and Fod McKuon). Veteran rock writer Man Betrock edited the collection, which contains the classics of the genre ("A Hard Day's Night," Dylan's "Don't Look Back," Iryne Mansfeld in "The Girl Can't Help It" et. al.) as well
For dedicated rock fans and in veterate barroom bettors, the collection is available by mail for $\$ 5$ from: Shake Books. 186 5th Ave., Room 703, New York, NY 10010 (multiple copy discounts a vailable).

## FTC OK's Ads That

## Blast By Brand Name

Claiming comparative advertising is a great source of information to the nation's consumers, a recent policy statement from the Federal Trade Commission encouraged advertisers to compare their products and services with those of rival manufacturers and, furthermore, to name the brands. Disparaging language about a competitor's product is permissible, the commission stated, "so long as it is truthful and not deceptive.

## Birth Certificates?

## All Is Not Lost

Having ldst their birth certificates, millions of Americans lack any other record by which they can prove their age and place of birth. Such proof is necessary for job applications, Social Security benefits, medical insurance and a variety of additional purposes. To aid citizens in locating their records, the Consuat Bureau will conduct a special search of its files and has recently published a booklet, Age Search Information describing the program. The booklet is available from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Cost: $\$ 1.70$


## Ales Named Nat'l Sales Director For Rocket

Steve Ales has been appointed National Sales Director for the Rocket Record Company. Ales was most recently National Singles Sales Manager at Motown Records, prior to which he served as Weas Coast Regional Sales Manager for the label. Before joining Motown, Ales held a promotion position with Detroit-based Prodigal Records.
In his new post. Ales will be responsible for all marketing programs with the Rocket artists roster. He will be based at the label's Beverly Hills headquarters.

## Simmons Promoted To Managing Director For A\&M U.K.

Glen Simmons has been named Managing Director of A\&M Records Lid. (U.K.I. Simmons, a fouryear veteran of the label, most recently served as Deputy Managing Director, supervising all areas of the company's activities.

Shulman A\&R Rep At A\&M
Bob Shulman has been named West Coast A\&R Representative for A\&M Reconds. Shulman previously served as Program Director of KRST-FM/ Albuquerque and as Music Director at WXRTFM/Chicago.

AsM Vice President of AsR David Kershenbaum commented upon Shulman's rather unusual radio-to-A\&R move, saying. "Bob is considered to be one of AOR radio's most knowledgeable innovators. In his new position, he will be seeing acts. hearing new material and consulting on all of our new product as it applies to radio play. I'm sure we will all benefit greatly from his energetic presence." Shulman will be based in AAM's Los Angeles offices. Abramson Named Album Promotion Director At Chrysalis Mike Abramson has been named Director of Album Promotion for Chrysalis Reconds. Abramson previously served in album promotion at RCA Records and will be based at Chrysalis's New York offices.

## Falstrom Appointed

## VP/Controller For WEA

Gerald Falstrom has been appointed Vice President of the Warner-Elektra-Atlantic Corp. and will retain his present position as the company's Controller. Falstrom joined WEA in 1977. having pre viously served live years with the CBS Television Network.

## Buron, Magee Upped To VP's At Doubleday <br> Louis H. Buron Jr. and F. Craig Magee have

 both been named to the the position of Vice President at Doubleday Broadcanting Company. Buron and Magee will retain their current positions as General Manager of KDWB-AM-FM/Minneapolis and General Manager of KWK-AM-WWWK-FM/St. Louis, respectivelv. Buron has been with the broadcasting firm since 1971 while Magee joined Double day in 1978
## In 1959 they said <br> it was "the day the music died"...



TM Special Projects presents "THE TOP TEN HITS OF ALL TIME" . . . a blockbuster 25-hour special hosted by KRIS ERIK STEVENS just in time for fall ARB's and year-end programming, or it can be scheduled for demographic targeting on an hour-by-hour basis. Each hour is a year, complete, featuring the top ten songs, interviews, montages of other music that made the year, plus "NEWSMAKERS" - a look at
the events that will take your listener back to the actual moment the song was happening - and "THE WAY IT WAS" - fads, fashions and trends from the years that shaped the destiny of today's music.

Act now . . . call TM Special Projects' Jack Alix or Ron Nickell at (214) 634-8511 collect already sold in many major markets . . . perfect for adult contemp or a demographic enhancer for mainstream rock . . . (214) 634-8511 collect.

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## Gary Owens

Hello, well here I am again, garbed in my usual bogus humble printers apron . . . thinking printed thoughts.

Re: The Gary Owens World Book of Radio Records of two weeks ago . . . it appears Big Jim Davis of KMPC has some competition size-wise from Big Joe London of WMOH in Hamilton, $\mathbf{O H}$.

Big Joe towers at 6 feet 9 inches, and he's been standing tall in the greater Cincinnati area as Program Director of WMOH for the past seven years.

I received several newspaper clippings showing London playing first base for the fabled Golden Throats team. as they thumped the UnionLiberty Church Leaguc Girls 20.9 . Two competitive softballers (le femme) are shown standing on each other's shoulders and still not coming up to the full height of Big Joe

1 showed the photos to 6 loot 7 inch Jim Davis and asked him to comment

Davis, brushing away a small tear said. "I believe he's wearing elevatorsocks!" So to be fair. Davis is the tallest PD for extremely large markets

London is the tallest PD for mar. keta the size of Hamilton, OH and greater Cincinnati

Driving down the Hollywood Freeway today, a strange thought popped up as I encountered all six million auto going berserk... don't ever trust a car that has a bumper sticker that says "Paid Killers Make Better Lovers!

As I mentioned recently. Antioch University had a most unusual seminar in Los Angeles.
It was a gathering of clinical psychologists, peychotherapists, and people in general who study humor seriously.
A number of us in various fields of silliness partook of the scholarly function... Roger Price lereator of Droodies and Publisher of Price. Stern. and Sloan famel ... Hal Kanter Iproducer and writer for Norman Lear. Tat. Bob Hinpe, "Julia," etc. 1 Ann Elder (probabls the pretliest of all comedy writers). Stanley Ralph Ross Iwriter for thousands of TV shows, including "Wonder Woman," "Batman," et al. and creator of one of the world's best known phrases: "The Thrill of Victory, the Agony of Defeat" for ABC's "Wide World of Sport"). and Bob Orben lauthor of 44 books on comedy and the primary educator for everybody who ever was or is a josh dickey!!.
Because we've all heard Robert Orben's name for so many years you
would presume that he was an old codger، but he's not . . . he's a young codger! Orben was only a teenager when he started his extremely successful magic-public speaker-DJ books of funny one-liners.
Bob was the head of Gerald Ford's speech writing staff and also a writer for Dick Gregory (concomitantly), so you talk about different directions for a gagman!
He told me he writes at least 25 jokes a day, but if he's hot, he might come up with 50 or 60 gags. He does this seven days a week when he isn't zooming around the country advising executives on how to use humor in public appearances.
B.O. (as he is seldom called) wrote for the "Jack Paar" and "Red Skelton" TV shows back in the 60 's $\ldots$ and his newsletter started in 1958. He did this with an initial investment of $\$ 1000$ in direct mail advertising . . and reports have it that the letter now grosses nearly 8300.000 per year?
Also brightening the Antioch panels. under the direction of Dr. Harvey Mindess, were Stanley Myron Haadelman (who has figured out a great way to remember his name when people are introduced to him at parties) and another wild man, a pre-med student named Bruce Mahler who was discovered at the Comedy Store in Hollywood, who performs a marvelously insane ventriloquist act with a dead chicken!
The three day conference was held at the New Otani Hotel in downtown L. A. and was extremely successful.

The event was erudite - for exam. ple. one of the papers presented at the confabulation was "Dogmatism. Intelligence and the Understanding/Appreciation of Editorial Satire" by Charles R. Gruner, Professor of Speech Communications at the University Of Georgis.

Another paper was "One Flew Over the College West...A Psychiatric Study of Academia As a Subculture of Society!" lat that point I put away my joy buzzer. whoopie cushion and dribble glass).

5
YEARS AGO
TODAY

## LARRY HARRIS NAMED VP AT CASABLANCA

WIL/ST. LOUIS SHIFTS TO COUNTRY FROM BEAUTIFUL MUSIC - Also changes call letters from KFMS.

NUMBER ONE FIVE YEARS ACO - "I HONestly Love You" - Olivia Newton-John (MCA)

NUMBER ONE COUNTRY - "I'm A Rambiling Man" - Waylon Jennings (RCA)

## TVI

FCC Ready To Change UHF Rule
The FCC has proposed an end to its generous UHF ownership policy of the past. Presently you can own both a UHF TV station and another broadcast facility or newspaper in the same market if you can prove joint ownership is neces sary for the UHF station's economic survival. That policy was based on the assumption that characteristic poor UHF eception and a lack of UHF-recelving TV sets made such stations fragile survival prospects, but now the FCC feels hat such exemptions are no longer necessary. Under the Commission's proposal, after 19 applications for UHF single market exceptions are evaluated, no more will be considered. The FCC is soliciting public comments on the issue

MUSIC ON TV - The U.S. may get its own TV countdown show if "Top Ten," a pilot "concelved by Fred Silverman
 some time during the last week of the month). Silverman, of course, is NBC's President, while Aubrey headed CBS programming in the 60's, and Bearde has achieved a number of successes in the comedy-musical-variety formats. The show will present the top ten singles of the week, as well as various "very bizarre" top ten cullural items, with a regular
 pilot of a weekly prime time access series (in the 7.8 pm range) based on "Beallemania." Producers Lexington Broedcas Services will reportedly choose the best four Beatles from the 24 now touring in "Beatlemania" productions across the country, and guest stars are also planned for the half-hour shows .. A new Saturday afternoon show called "Hot Hero Sandwich" is being planned for NBC, with four celebrities discussing their childhoods and music periormers playing and singing. Eddle Money and Sister Sledge have already taped appearances . . 20th Century's Mary Welch is on "Dinah" October 8.

## ABC Debuts Fall Lineup, Wins Easily

$A B C$ jumped the gun by a week on its two network competitors during the Nleisen week ending September 16 by debuting most of its new season shows, and won the ratings competition by well over four points. ABC had a 20.9 average rating, with CBS scoring $\mathbf{1 6 . 4}$ and NBC moving up to a $\mathbf{1 5 . 4}$. The two runners-up held off most of their premieres until the following week, allowing ABC to walk off with nine of the top ten shows, led by "Charlie's Angels" with Shelley Hack's debut as one of the trio. Following were 2) "Love Boat" 3) "Three's Company" 4) "20/20" 5) "Mork 8 Mindy" 6) "Benson" (new serles) 7) "Angie" 8) "Barney Miller" 9) "60 Minutes" (CBS), and 10) "Taxi." "WKRP in Cincinnati" kicked off its second season in a solid 14 th place. Bob Hope's China special scored 25th place.

Only in Chicago of the three cities surveyed by Arbltron for the week ending September 14 did CBS manage to stem he ABC tidal wave. New York was a clean sweep led by "Benson," followed by 2) "Barney Miller" 3) "Laverne \& Shirley" 4) "Soap" 5) "Angie" and "Charlie's Angels" tied with the Emmys 8) "Mork \& Mindy" 9) "Happy Days," and 10) "Three's Company.

In Los Angeles, the Emmys won, followed by 2) "Benson" 3) "Barney Miller" 4) "Angie" tied with "Charlie's Angeis and "Mork \& Mindy" 7) "Laverne \& Shirley" tied with "Three's Company," and 9) a three-way tie between "Happy Days "Soap," and "Taxi." "Charlie's Angels" won in Chicago, followed by 2) "Barney Miller" and the Emmys tied 4) "Benson and "Soap" tied 6) "MASH" (CBS) 7) "20/20" 8) "Three's Company" 9) "WKRP In Cincinnati" (CBS), and 10) a tie be-

## ween "Laverne \& Shirely," "Taxi," and "Lou Grant" (CBS

## 

BSR, one of the world's largest manufacturers of phonograph cartridges and turntables, is planning to enter the videodisc player market by 1980. Earlier thls year, BSR concluded a llcensing agreement with RCA and will begin to utilize the RCA "SelectaVision" capacitance (stylus) system In their players . . . RCA Corp. emerged as number one In the VCR market In 1978, dropping former market leader Sony Into second place RCA (with a 45 percent market share), Sony ( 19 percent), Panasonic ( 10 percent) and Zenith ( 7 precent) lead the field and, not suprisingly, are the leading advertisers, spending over $\mathbf{5 1 4}$ million In 1978, according to Leading National Advertisers. Six other firms (JVC, Curtis Mathes, North American Philips Co.'s Magnavox, Matsushita's Quasar, Toshiba and Sanyo) spent an addtional $\mathbf{\$ 2 . 6}$ million on advertislng last year as well . . . Mean while, the greater number of VHS licensees on the market continue to erode Sony's Beta format's share of the marketplace .

## ERR WAVES



BY BOBBY OCEAN


## TRADE OUT A SCOUT'



## For a Limited Number of Radio and Television Stations

These tough, four wheel-drive Scouts are perfect to use as contest giveaways, news vehicles, mini-remote units, merchandising incentives, equipment transports, or any cne of a hundred other uses.

Hurry! If you are in one of the 100 largest ADI's, CALL or write to us on your letterhead immediately. This is the first time International Harvester has ever traded Scouts nationally.
International Scout will use much of its air time during first quarter. Scout assures us that this special program will not disrupt its normal cash expenditures.

Exclusive agent for this promotion:
Network Programming Concepts, Inc. 10 South LaSalle Street
Suite 725
Chicago, Illinois 60603
Call TOLL FREE, 24 Rours:
800-621-1466 ext. 6039
(in Ilinois 800-972-1966 ext. 6039)

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WNAP WAUGLP cut

WMEE V97 92X WEAQ LP cut KCPX KJOY WKWK WHFM LP cut V100
WKEE
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KQWB-FMLP cut
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PLUS MANY MORE

Brad Messer's

## Rip "N ${ }^{\prime}$ Read

## The Way We Were Was Highly Questionable

My first full-time radio news job was two decades ago at a high-pnergy Southern rocker, with mobile units out day and night, live coverage of sensational trials, very close ties with a police department since criticized as one of the nation's more brutal, and great ratings.

The station won national awards and was respected within the community, and some positive accomplishmenta benefitted the town we served, but now that I think back we were lucky the FCC didn't show up with a license shredder because some of us rookie reporters had some very questionable rules pounded into us from the beginning.

Armed robberies, for instance, were meat and gravy for our news operation, and we tried never to miss one. Monitoring the police radio we'd grab for the Criss-Cross Directory, immediately phone the victim eatablishment and roll the tape. We did not say. "This is Brad Messer at KXXX and I'd like your permission to tape this conversation." We were trained to brusquely announce we were "a police reporter" and say we needed some more details of the robbery, and we didn"t bother with permission or beeper sounds. Elfective but most deceptivs. On the positive side of the robbery coverage, we even taped police calls during newscasts and immediately played them back .fterward no we wouldn't ever miss anything by more than about ten minutes. One robber who got caught after a string of perhapa 20 heista told police his standard procedure was to pull the job, hop in a car, punch on our station so he could hear the tared reaction of the victim. He said we never missed a single stickup he pulled.

The Sales Department had a stunning amount of clout when it came to setting or changing news policy, to the point that if a sponsor's location was the scene of a crime we had to leave out the street address and not mention the name of the place Even so slightly negative an event as a fatal wreck on the street in front of the place had to be reported with no mention of where it happened. We rookies thought that was the way of the whole world.

Out with the Vice Squad, putting in extra hours developing $m y$ sources. I routinely accepted free drinks from tavern keepers who were anxious that no trouble occur . . . and I helped knock down hotel doors to raid rooms where prostitution was happening. We didn't know much about civil rights back then, and when I'd watch a couple of officers whip some old con it never did occur to me that something illegal was happening. because wed been trained to cooperate fully with the police who were right in everything they did

The Good Old Days, as it turns out, were pathetically lacking in ethies at that station and many like it . . . not because everyone decided to be immoral and unethical, but because we didn $t$ know any better and the people who taught us didn' either

If it is somewhat painful to look back two decades, will it als, be that way in 1999 when most of us are bonafide Ancients? Will we look back to 1979 and think. "How in God's name could I have done that as a matter of routine, when now realize it was so wrong?"

Part of the evolution of our job. I would suggest, is to examine what we do day-to-day so our developing ethical consciousness doesn't get left behind in the rush of a newsroom's activ ity. Craftsmanship and quality in radio news are up to you and me, today and for many tomorrows.

MONDAY OCT. 1: Actor James Whitmore is 57 today and actress Julie Andrews becomes 44. The female half of the Bonnie-and-Clyde bank robbery gang would have been 69 today, but all of us who saw the movie know what hap pened to Bonnie Parker. Walter Mathau hits 56 and George Peppard is 46 . I also see a birthday listing for a Jimmy Carter who's 55 today

NASA is 21 today. The first of the mass-produced automobiles buitt by Henry Ford rolled off the assembly line 71 years ago today, soon to become part of the American legend: "Model-T." first built in 1908

TUESDAY OCT. 2: This is the kind of day we almanac people dread. facing the choice of leaving the whole date blank or putting in stuff like 258th anniversary of the first imported camel arriving at Boston. It helps a little that Rex Reed is having his 39th birthday and Don "American Pie" McLean his 34th. but not much. It used to be a little better because this was Groucho Marx's birthday. but unfortunately he's not around now.

WEDNESDAY OCT. 3: An early rocker who has the reputation of always delivering $100 \%$ on stage turns 38 today. Chubby Checker was born Ernest Evans, and it was Dick Clark's spouse who suggested the last name after seeing Chubby Evans on "American Bandstand" in 1959. The following year Checker recorded Hank Ballard's "The Twist" and it made him a worldwide star, staying on the charts for two years.

THURSDAY OCT. 4: The world's first artificial satellite was placed in Earth orbit 22 years ago today, by the Soviet Union, and the bulletin heard in the United States on the 5th caused a general outburst of semi-panic and confusion because people didn't know what it meant. "Sputnik" in 1957 came at the time of U.S. school desegregation by court order. the "beat generation" and - just to lock in your conception of the time - think of a " 57 Chevy. Americans were told they could see this strange new heavenly object (the satellite, not the Chevyl streaking across the sky that night, and sure enough it did appear as a tiny fast-moving star. This touched off a national debate over the cold-water realization that maybe the Russians were ahead of us in everything and maybe we'd better get off our duffs and get a space program going. As you note above, the National Aeronautics and Space Administration was hastily formed and we were on our way to an eventual moon landing . . . something the Soviets still haven't done.

FRIDAY OCT. 5: The circus has probably come to your village this year, calling itself "The Greatest Show On Earth" with a straight face. The greatest thing about it to me is the barely-concealed panic of the various jocks who get told they've volunteered to ride the elephant in the parade through town. Anyway, today is the 108th anniversary of the very first "Greatest Show On Earth." P.T. Barnum staged it at Brooklyn on this date in 1871 . . . the year Wild Bill Hickock was U.S. Marshal out in Abilene. Texas and General Philip Sheridan was telling everyone who'd listen that "the only good Indian is a dead Indian!

Steve Miller is 36. Oregon decriminalized marijuana this date in 1973. The Beatles' first single was released in England in 1962, but "Love Me Do" didn't even make it into the top ten (A16). Later, though I hear thev finally did get some *I tunes and became quite well known, although I never seem to hear any new songs from them lately, Something must have happened to them


## Sampling Part II:

## Making The Most Out Of Your Research

ast week I discussed some of the basic distinguishing characteristics of various sampling procedures, followed by a discussion of three nonprobability sampling techniques. I concluded that nonprobability methods such as those are suitable primarily for exploratory research, but not for more formal research designed to be representative of some market. Today I will discuss three approaches to probability sampling which can be used effectively, in different situations, to implement a formal market survey.

## Probability Sampling

As mentioned last week, probability samples are distinguished by the fact that each and every member of the population has a known, non-zero probability of being selected for inclusion in the sample. The probability of selection need not be equal for all population members, as long as the probability is known. The importance of this point will become clearer in a few paragraphs.

Simple random sampling. Under simple random sampling each population member has an equal chance of appearing in the sample. Strictly speaking, simple random sampling requires a complete list of population members. This complete list is then serially numbered from 1 to the total number of population members ( $\mathbf{N}$ ). Following this numbering procedure, a table of random numbers is used to select the required number ( $n$ ) of population members for the sample to be interviewed.

| Sample Random Number Listing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -90 | 24 | 45 | 10 | 96 | 35 | 71 |
| 50 | 80 | 32 | 82 | 52 | 52 | 78 |
| 72 | 70 | 35 | 03 | 42 | 23 | 15 |
| 22 | 94 | 06 | 91 | 17 | 66 | 42 |
| 15 | 01 | 36 | 00 | 35 | 84 | 70 |
| 45 | 61 | 75 | 82 | 89 | 02 | 35 |
| 34 | 95 | 35 | 43 | 77 | 11 | 87 |

Do not use this list for sampling - it is too small. For a larger listing of random numbers, see A Million Random Digits with 100,000 Normal Deviates, New York. The Free Press, 1955

For instance, if an arbitrarily selected starting point were the top of the third column in the box of random numbers, then the 45 th, 32 nd, 35 th, 6 th, etc. population members would be selected for the sample. You do not have to move vertically in selecting random numbers; they are random in any direction - up, down, sideways, diagonally, as long as they are selected in sequence and not hit-and-miss throughout the table. Two-digit random numbers are useful only for population sizes of up to 99; if your population size is, say, 8500 , then you will have to select 4-digit random numbers. This can be done from the table by simply combining adjacent pairs of 2-digit numbers.
t is obviously quite cumbersome to generate a complete listing of population elements and then sample randomly from the list. Therefore, in conducting telephone interviews, a reasonable compromise procedure is to use random digit dialing (RDD) or a modification thereof. (See Media Marketing, "Simple Sampling." R\&R Dec. 22, 1978 P. 12, for a discussion
of RDD.) The use of RDD is a compromise because of a couple of factors:

1. Not all households have a telephone; therefore, some of the population members (at most $3 \%$ ) have, no opportunity to appear in the sample. This is a much less troublesome problem than the use of telephone directory sampling would be, due to the increasingly large proportions of unlisted numbers.
2. Some households have more than one telephone number and, therefore, are more likely to be selected Once again, this percentage is quite small and thus is not a serious threat to the survey's validity.

The chief advantage of RDD is that it comes very close to achieving a simple random sample without the necessity of a complete population listing or the use of random number tables. As such, RDD is a very satisfactory approach to constructing a representative sample. This is not to say that RDD is without problems. There is an inherent problem of business and non-working numbers (this can be somewhat alleviated via "modified" RDD), and it may require multiple "call-backs" to busy signals or "not-at-homes" in order to preserve the randomness of the sample selected. On balance, however, RDD is a good way to generate a sample closely approximating a simple random sample. As we shall see, RDD can also be useful in stratified random sampling.

## Stratified Random Sampling

Stratified random sampling is the probability sampling counterpart to nonprobability quota sampling, which was discussed last week. A stratified sample is called for when there is substantial evidence or reason to believe, on an a priori basis, that there are important subgroups, or segments, in the population. For example, age and sex groupsings are important in describing the demographics of a radio audience. Like simple random sampling, stratified random sampling, in the strictest sense, requires a complete listing of population members. This population is then subdivided into a number of mutually exclusive (no member appears in more than one segment) and collectively exhaustive (each population member falls into a segment; there are none "left over") segments, or strata. Within each stratum, then, a random sample is drawn, using the procedures described under simple random sampling.

Stratified samples are especially useful when one or more important segments of the population is small relative to the total population size. The best example of this instance may be listeners to your station. Suppose that you wish to compare music preferences between your current listeners and non-listeners. Let's further assume that only $10 \%$ of the market ever listens to your station. Under simple random sampling, you would end up interviewing nine non-listeners for every one listener. In order to reach a decent sized sample of 100 listeners, you would have to interview somewhere in the neighborhood of 9000 people!

With a stratified sampling plan, say coupled with RDD, you could pre-specify that you wished to interview 100 listeners ( $\mathrm{n}_{1}$ ) and 100 non-listeners ( $\mathbf{n}_{2}$ ). Through the use of a screening question, you could eliminate those "extra"

non-listeners contacted on a random basis, at much lower cost. Thus, you would end up with a total sample size ( n ) of 200 which would allow you to make the comparisons of interest. Should you wish to project the observed music preferences to the overall market, you would have to weight the responses of the non-listeners by a factor of 9 .

Stratified random sampling can also be used when the strata are roughly equal in size, but its greatest gains in efficiency over simple random sampling are realized when the strata are disproportionate in the population. Stratified samples would appear to be quite useful in many radio research applications, and are vastly superior to the similar-appearing quota samples that are so commonly used. The random nature of the sampling within cells is what makes a stratified sample representative and a quota sample non-representative.

## Cluster Sampling

Cluster sampling begins with the same steps as does stratified sampling, i.e., the partitioning of the population into strata, or clusters. However, while stratified sampling then proceeds with a random sampling of elements within strata, cluster sampling involves a random sampling of clusters themselves. Perhaps the best example of a cluster sample is the special case known as an area sample. Here, for instance, city blocks are the clusters of interest. There may be 5000 city blocks in a given market. By sampling the blocks randomly and then sending interviewers out to interview each household on the selected blocks, a cluster sampling procedure has been employed. Cluster sampling is most useful in personal interview surveys, where it is cost-efficient to have sample households closely bunched geographically. Ideally, each individual cluster should be a "microcosm" of the total population (i.e., heterogeneous within clusters), but that is seldom the case in practice.

In summary, the probability sampling procedure discussed here yields representative samples which are far superior to the nonprobability samples discussed last week. Probability samples cost more, but they are worth it in terms of the increased quality of results obtained.

Next week: How big should your sample be?

[^1]
＂One can make the argument that Dance－ music has never been more popular．＂

## Four－Book Story，WKTU Suffers Slipped Disco

With the release of the recent Summer book in New York City，a full year of Arbitron sweeps has passed since the shakeup in the contenmorary inu－ sic scene there with the WKTU breakthrough． Since four Arbitron reports can be a good indica－ tor of trends in a market，R\＆R thought it might be a good time to examine what is happening to the leading stations in New York，namely WKTU． WBLS，and WABC

With all the commentary on WKTU and their Disco，or Dancemusic sound，there have been two widespread contentions：

1．WKTU was a fluke in the ratings，bound to drop into oblivion．

2．Dancemusic radio was not a viable format and was without mass appeal．

We＇ll attempt to show that，while point num－ ber one is valid to an extent－certainly WKTU is declining，and we＇ll show why－point number two appears to be incorrect as the format matures． at least in New York．

## WKTU Decline Continues

The total persons $12+$ printouts below illus－ trate what has been happening to the contemporary music leaders in Gotham．Over the last four books WKTU and WABC show a pattern of declines， while it appears as though WBLS can do no wrong．Note that in the time spent listening column it shows WKTU listeners overall to be spending 25 minutes per day less with the station than during the peak tune－in period．On the other hand， WBLS is holding its audience an average of an hour a day more per person than a year ago Both WKTU and WABC suffer average and cume declines over the last four books，although WABC did recoup slightly in the cume category in the most recent sweep．


The 18－34 Story
While the total $12+$ picture looks to be worsen－ ing for WKTU and WABC，one might think that
in the target demos of $18-34$ there might be a bet ter showing．Not so．Indeed，WKTU has lost al－ most 500.000 listeners（cume）in this derno in the last three books，while WBLS has picked up al－ most 225,000 listeners in this demo．WABC has declined slightly，by about $\mathbf{7 5 , 0 0 0}$ ，with a re－ bound in the Summer report

Time spent listening in the $18-34$ demos again shows the $12+$ pattern．Here we can see that WBLS has more than doubled the amount of time the average young adult spends with the station on a daily basis，while over the last three books WKTU＇s audience loyalty has declined slightly．The mas－ sive cume drop，along with the slip in TSL，ex－ plains why WKTU has lost its position as the top station in New York．

| NEW Y YRK METRO | Rank | Stations | －HINS／TIAY LISPENEII |
| :---: | :---: | :---: | :---: |
| SEx－AGE：ADULTS 10－34 |  |  | ＂ニット＝ |
| POP（00）：45361 | 1 | WKTu－FM | 109 |
| ARHIIKON：OCt－nou＇ 7 （e | 2 | Wabc－am | 65 |
| darparts：hon－sun．gam－mill | 3 | W8L8－FM | 63 |
|  |  |  | ming／jay |
| SEX－agt：alulis 1e－34 | RANK | sintions | listeneli |
| POP（00）： 45361 （ | 1 | WKTU 5 F |  |
| AKBITRON：JAN－FEB＇79 <br> DAYPARIS：MON－SUN，GAM－MIL | 2 | U8LS－FM | ${ }_{89}$ |
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| AREITRUN：JUL－AUK＇7 <br> dAYPARTS：MON－SUN，GAM－MID | 1 | UBLS－FM | 129 |
|  | $\frac{2}{3}$ | UKTU－FM | 95 |

## Is Dancemusic Dying？Hardly！

Even though the above evidence seems to show WKTU having its problems，it doesn＇t neces－ sarily follow that Dancemusic itself is a dying format．Indeed，it was the infusion of more Dance－ music material into the WBLS playlist that helped that station achieve its top spot today．One can make the argument that Dancemusic has never been more popular，what with the top two stations in New York playing significant amounts of it， while other stations inject smaller doses of the sound into their playlists．One of the differences in success between WBLS and WKTU is that WBLS has played more ballads and other non－ Dancemusic material than has WKTU．Evidently， WKTU is now beginning to broaden its playlist also．

## Bottom Line

In the final analysis let＇s remember these points when we mull over the issue of Dancemusic and the WKTU story：

## Q\＆A

We were recently asked，＂If our air personalities do shifts on our AM station in one daypart and our FM stations in other dayparts，might that affect the way Arbitron credits our stations？＂

You betcha．Interestingly，we＇ve received several questions in this vein recently，evidently when stations were filling out the facilities forms from Arbitron prior to the O／N＇79 survey． When sending in your program logs to Arbitron it may cause their editors some problems if you have jocks with the same name on two stations that are not simulcast．I would heartily recommend that if you share your staff between your separately programmed AM and FM facilities that you use＂air＂names or some other different way of identifying the personality． Failure to do so may cause Arbitron to be confused about how to credit entries to the person－ alities＇names

## Week In Review

Arbitron Publishes Details Of On－Air Announcement Policy．

Effective with the October／November＇79 sweep． Arbitron states it will take the following steps against stations that run on－air survey announce－ ments during or prior to a survey：
Circulate to ad agencies and advertiser clients a list of stations which ran the announcements． List at the bottom of each data page the esti－ mates for the relevant stations．Each data page will also contain a notation listing the calls of the stations that ran the announcements． Computer tape users will receive similar nota－ tions on the printouts or CRT displays．
When asked by R\＆R how Arbitron will han－ dle the situation where stations may run the announcements but not confirm same to the company，spokesperson Connie Anthes stated that the company still has not developed a policy on that aspect of the issue．
McGavren－Guild Says 25－54 Most Sought After Demo．

Based on over 6700 avails requests in the first half of this year，the rep firm tallies show that advertiser requests for $\mathbf{2 5 - 5 4}$ demos total $19 \%$ of all avails asked for． 18.49 and 18.34 follow， with $18 \%$ and $16 \%$ respectively．Teens and 18－24 decrease in demand from advertisers， and are now minor factors．
Natives Restless In Tucson．
The Tucson Broadcasters Association held a meet－ ing with Arbitron to discuss wild fluctuations in ratings for that market．Broadcasters un－ happy with ethnic weighting being applied to fewer and fewer Spanish diaries，perhaps ac－ counting for the jump of a daytime AM station playing Dancemusic from a 0.6 share to a $12+$ share in this book of 8．1．

1．While it may have at first seemed as though as WKTU went，so went Dancemusic，that may not be the case today．Over the past year it ap－ pears that WBLS has been the most successful in adapting Dancemusic as a viable，more mature， form into today＇s contemporary music scene． WBLS has been successful melding Dancemusic into R\＆B and some non－ethnic music to appeal to a cross－section of young adults．As in other more mature formats，Dancemusic radio is finding that ＂crossover＂can often be a key to success．

2．The challenge for WKTU，as I stated in a column after the Spring book，is to stabilize the audience it has．A mid－six－share in New York is still tremendous，but the numbers will continue to erode if the cume continues to slide．Programming and promotional changes are needed to halt the decline which has the industry talking about WKTU as a ratings fluke．Presumably，the people at WKTU don＇t operate in a vacuum，and v．hen ad agencies begin to rebel at the costs of time on a station with a dwindling audience，management will react． We＇ll look to the Fall book to see if the station reacted positively．In the meantime let＇s be care－ ful not to magnify the WKTU situation into a broadt）rush indictment of Dancemusic radio．

Jhan Hiter．R\＆R＇s Research Fiditor（and former Manager at Arbitron Radio）uelcomes vour questions alout ratings and revearch．Call Jhan at 213－553－4330 during busimess hours．Califormia time

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WKEE add
WTIX 21-19
WNOE 22-18
KEEL add 36
WJDX 29-20

WAXY 22.18
Y103 add 37
BJ105 30-26
WBBQ 26-21
FM100 25-21
920 add
WAYS 27-23
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## PLUS MANY MANY MORE.

## Produced by: Ashford \& Simpson

 NOn Wamer Bros. Records.

Street Talk congratulations to two pros with new gigs this week - Al Brady and Alan Burns (see Page I). Now the only question to settle in the ABC chain is who will be the new Music Director at WLS/Chicago? That's a plum job for the right individual.

Look for the AM band to heat up some more down in San Diego as KGB-AM takes a new direction and a new PD, John Lander, formerly PD of WLCY/Tampa and most recently at WOKF/Clearwater. John had amazing success with WLCY and has joined KGB to kick off its new sound on October 8. With the promotional battle between KCBQ and KMJC (both stations running big cash contests), KGB looks like it'll be back in the thick of things very soon. In addition to his new PD job, Lander will also do morning drive on KGB .
"The rumors of our death are greatly exaggerated." So said Mushroom Records GM Joe Owens when contacted by R\&R. The label has laid off five of its 13 staffers in L.A. and will release no albums in this country until January fit will release three in Canadal. Joe told us, "We're not going bankrupt, we're just feeling the pinch everyone else is."

The split has happened. KDWB-AM-FM/Minneapolis split their long-held simulcast Monday morning (9-24) at 6 am , with the FM taking on a new direction, staff and the identity of "K101,FM you can listen to." Sources describe the new FM sound as semi-AOR, but very listenable, not just rock and roll. Six new jocks have joined the FM KDWB from all over the Midwest and the station is off and running. The AM, meanwhile, continues Top 40 with perhaps a slight emphasis on females.

This could be a biggie . . . Infinity Records has made plans to ship over a million units of the Pope's album to retail outlets nationwide. The exception is the Boston area, where special arrangements exist with the Pontifical Mission Society to sell the LP by mail-order only until October 29.

KHJ/Los Angeles has again surprised some local industry observers by releasing midday jock True Don Bleu. TDB, who joined the station for mornings under the PD-ship of John Sebastian, will remain in L.A. pursuing free-lance efforts and another possible radio location. While we're talking about the Big Boss 93, congratulations to a great person, Shaune McNamara, on being named Music Director.

Casablanca President Neil Bogart and Chairman of the Board Peter Guber will guest on the "Tomorrow Show" October 4 to discuss "the entertainment world today and the role Casablancs will play in shaping the entertainment of the future." Should be a good one to watch, especially to see how Tom Snyder will pronounce Donna Summer.

Beau Braxton has resigned as MD of WSGN/Birmingham to pursue other interests. Replacing him at MD is John Reed of WHHY/Montgomery.

EMI is reported to be considering the sale of its electronics division following the fizzle of the Paramount music division deal.

What's going on between AFTRA and WKTU/New York?
Larry Tolin exits Motown to rejoin Danny Davis at Casablanca. Larry will do Western Regional promotion for the label.

President of Midsong Records, Bob Reno, announced that his company will no longer release any $12^{\prime \prime}$ singles product. The move was prompted by an increase in the manufacturing costs and a decline in the label's 12 " sales.

A Houston newspaper furor has begun brewing over the resignation of Hudson \& Harrigan (Mark Stevens \& Jim Pruett) from KILT/Houston. All the radio columnists have made more than a passing mention of their demise and the speculation is big that the pair will be back on someone's airwaves in Houston very soon. KILT retains the legal rights to the names "Hudson \& Harrigan." and reportedily a no-compete clause in Mark \& Jim's contract would prevent them from "crossing the street" (in any direction), but the speculation persists. We'll keep an ear on this one.


AH THOSE HOL VWOOO WEDONWGSI - Neil Hartey, Vice Prasident of National Accounts at MCA Dístributing, married the former Denise Madden, an executive at Storer Broadcasting, at the Bel Air Hotel on September 8th Now we know that weddings are supposed to be joyous occesions, but this is ridiculous. Following the ex changing of the vows, the attendants donned false noses and glasses, much to the amusement of the bride groom and the shock of the out-of town guests. The culprits were (l.r) Mark Hartley, son of the groom and princi pal in the Fitzgerald/Hartley Management firm; Ron Simms, CBS Records; Randy Brown, retired CBS Records executive; Del Costello, Vice President CBS Records; Al Bergamo, President MCA Distributing, Frank Mooney, Vice President CBS Records; Ron Douglas, Vice President of Branch Distribution MCA Distributing: and Lee Lawrence, Sales Representative, CBS Records. Obviously these guys have to get out more often!


# (2) 

## The Right Way

When I was programming two things used to make me crazy: six-hour weekend shifts and exclusives! When another station in my market got the new Beatles single before I did. I was not a pleasant person to be around. With that in mind, I would just like to say a few kind words about Russ Thryet and the entire Warner Brothers Records staff regarding the release of the new Fleetwood Mac single "Tusk."

WB did what I would consider to be an outstanding job of avoiding the animosity that always arises when a superstar release is "leaked" to some stations while others wait and wait. Knowing that the potential for problems existed with Fleetwood Mac's "Tusk." WB set in motion a comprehensive plan for delivery of the single to virtually every radio station in America on Friday. September 14th.

All WB branches received the single on Wednesday (9-12) with complete instructions on what to do. Meanwhile, every radio station within reason was telephoned and told that they would receive the Fleetwood Mac single on Friday. Those stations that were not easily visited in person (small markets and those far removed from WB branches) were mailed the record on Thursday for delivery on Friday. All other stations were visited by a WB representative and handed the single in person. In dual markets, like Baltimore-Washington, where one promotion man works both cities from a single branch, salesmen were enlisted as delivery agents in Baltimore while the promotion men covered the Washington stations

The entire plan was a perfectly executed one that avoided the bruised egos and misplaced anger that could have followed a staggered release. I know Russ and all the people at WB were pleased beyond words with radio's positive response to the Fleetwood Mac single ( 128 adds and Breaker status in five days is quite a testimony), and I hope radio takes the time to appreciate how hard the WB staff worked to insure that one of the most awaited releases in recent memory was handled with a fairness and professionalism that we all expect, but see only rarely. They did it the right way!

## IT'S THE SAME OLD SONG

## Burn Outs - The Current Philosophy

Friday. September 14, 1979 was a very exciting day to be listening to the radio. New releases by Fleetwood Mac and Eagles were blaring on virtually every music-radio station in Los Angeles, and I'm sure similar patterns were evident in almost every city in the country. My drive from the R\&R offices to my home is about 20 miles, and with traffic the way it usually is on Friday night, my journey home on the 14th took about 45 minutes. During the time I spent in my car I heard only two different songs. By switching stations each time the song I was listening to ended, I heard "Heartache Tonight" four times in a
"I think the key word is flexibility. To say that there is an ironclad set of rules that works for you every time, I think, is a very restrictive statement.'
row and then "Tusk" five times in a row! Of course I was utilizing both the AM and the FM band, sometimes switching back and forth, and I'll even admit that after the second listen to "Heartache Tonight" I decided to see how many times I could find it again by dial-twisting.

The results of my freeway experiment point out two things. First, L.A. has a lot of radio stations that play rock music . . . some would say too many, but that's another column entirely. And second, when there are several stations in your market that play the same kind of music that your station does, and you are all sharing audience, records can burn out very quickly. What was the New Eagles or the New Fleetwood Mac on Friday afternoon could conceivably become, "Oh, that song again." by Sunday afternoon. A slight exaggeration perhaps, but the potential exists.

## Beauty Is In The Ear Of The Beholder

We haven't taken a look at burn outs and how they're calculated in quite a while, so I thought following my musically repetitious journey home that I would ask a few program mers in very competitive markets (several signals sharing audience) just how they handled "tired rock" these days.

A very popular way of figuring burn out on a record came into vogue when call-out research became popular. Still recognized as one of the programmers who helped to develop and sophisticate call-outs is John Sebastian, PD of KUPD/Phoenix. I put the question to him: how do you determine when your audience is tired of hearing a particular record?

II determine burn out on call-out research, but I also determine which records to back airplay down on by evaluating the sound that I want for the radio station." So it's not entirely based on telephone results, asking listeners about how they feel toward certain songs? "No. I am trying to keep things fresh here, even fresher than I ever have before. It's a very subjective decision in many cases, and I think I'm using that criteria more than I
ever have in the past because of what we're doing with KUPD and the sound we're trying to achieve." It is a passive/active thing? "Actually, I'm trying to stay a little ahead of the passive audience . . . not too much, because I don't want to get too far away from my basic philosophy of trying to please the most people, but I would say I am definitely moving the station a little faster musically than I have in the past."

## One Way Or Another

The subjectivity that John Sebastian spoke of, which might come as a surprise to some who assumed (incorrectly) that John relies totally on call-outs, was echoed by the PD of WQXI \& 949/Allanta, Don Benson.

I put the same question to Don. "There are four sources that I go to for an evaluation. First is phone-out research, which we don't call passive research because we most likely are contacting actives and passives both. When the phone-out research comes back with more negative than positive responses, that's a pretty good tip-off that a record has run its course. Second, is a look at the requests on a comparative basis. When the requests start to taper off, that's another good indicator. Third, I will look at the record's sales to a certain extent. Looking at sales patterns is especially useful on a song that has reached a high level of sales at some point in its cycle. The sales picture is not so clear on a song that was never a big seller to begin with and lastly. I think that you are really called on to make a subjective judgment. I really think the judgment part is where the magic lles.
'I would much rather back it down in rotation a little early than a little late any day of the year. When I think any of the four criteria I look at is a little bit weak in its basis, in
'Those kinds of songs, the ones that sell albums, seem to last a little longer . . . they have better staying power."
other words inconclusive or confusing, I might increase my emphasis on the other three in order to make a decision. It think the key word is flexibility. To say that there is an ironclad set of rules that works for you every time, I think, is a very restrictive statement."

## Consider The Configuration

Up in Bangor, Maine, where the Top 40 listeners are very evenly split between WLBZ and WGUY, I talked with WGUY's PD Mark Laurence about how he figures burn out. "I often feel that as soon as a record is past its sales peak that it is burned out. We will often have records in our top ten that are in minimal rotation on the station because sometimes the tunes that go 5-9 on our chart are burned out. It may be the number nine selling song in town, but it may not necessarily be the number nine song in terms of what our listeners want to hear. I also listen closely to comments on the phones. People are often quite vocal on the request lines about their personal likes and dislikes when it comes to the music they hear. You have to listen to them even though they may not be a well-rounded sample of your entire audience.

I asked Mark if there were any other factors that helped him spot a burned out song on his station. "Often when a record is selling a lot of albums, as well as singles, it will burn slower for us. When I can see the interest in the group or the artist as well as interest in the song. I feel that the single is not likely to burn quite as quickly as, say a song that

## Bits

A NERD, WHO, ME?: It was with a strange mix of emotions that I received my official bona-fide Nerd card from KCMO/Kansas City. The inscription (complete with my name inserted) read: "This is to certify that the above signed is a bona-fide Nerd, with all privileges therein. Further, the above-named Nerd is a charter member of Morgan's Nerd Herd, having been duly initiated into the order by the biggest Nerd of all - Morgan." Morgan, if you haven't already guessed, is KCMO's afternoon personality and is fond of wearing plaid shirts, striped pants, and combat boots (all at the same time). The inclusive (as opposed to exclusive) Nerd Herd has created a lot of talk and a strong response from Morgan's listeners, who apparently share Morgan's penchant for a full pocket of pens and pencils. By being a charter member of this delegation I feel somewhat honored and slightly embarrassed. Thanks, Morgan!


MAKE THAT TWO TONS OF COKE: They did it last year and it worked so well, they did it again this year, but this time they doubled it. KEWI/Topeka gave away a ton of Coca-Cola in a very successful contest last summer, so this summer they literally went "one better" by giving away two tons of the soft drink. Billed as the "KEWI Double Ton of Coca-Cola" contest, the mechanics had 87 winners receiving one case of Coke each and one big winner getting a full 87 cases, which weighs in at exactly 2000 pounds. Pictured are the grand prize winners flanked by KEWI air personalities Shawn McKenzie (on the left) and Don Rooney. My question is, who's paying for the chips?

## Requestable Rex



## REX SMITH "Sooner or Later"

As Sung On The CBS TV Show "California Fever" From The Album "Sooner Or Later"

COLUMBIA

## John Leader

Continued from Page 20
is only a single. A different audience becomes consumers when the album begins to sell, and that can give a particular song a longer life. Those kinds of songs, the ones that sell albums, seem to last a little longer . . . they have better staying power."

## Sharing The Listeners Together

All three programmers seem to be expressing similar thoughts on how to determine burn outs, and it's interesting that they all rely on subjective opinion to some degree. But even more interesting is the phenomenon of shared listeners, which takes place in nearly every market where two or more radio stations play similar music lists.

Unless your station has $100 \%$ of all the listeners in your market or there are no other radio stations playing your kind of music, then chances are better than excellent that you share audience with one or more of those other music stations. In L.A. the problem is acute. In Bangor the pie is not sliced into as many pieces, but the involuntary sharing takes place nonetheless. In Phoenix there are several stations with a good chunk of common audience, which is one of the reasons that John Sebastian has targeted his KUPD slightly away from the more musically-traditional KOPA and KRUX.

Don Benson in Atlanta summed up what happens when all the similar music stations in town are playing the same songs. "When one particular song gets into power rotation on all the stations here, it's rough on the life of the record. I always find that when 94 Q plays a record first, and the other stations are not quick to pick up on it, we can play it for a much longer time than when all of us go in the same week and have it in power simultaneously. And there is a middle ground as well, where two of the four stations are playing something and the other two are not. The important thing to remember is what records are getting maximum or power rotation where in the city on a given day. And that's where the subjective judgment I spoke of comes in. Stay aware of what's being played in the market and you decrease your chances of beating a song to death that your listeners got tired of a week ago."

## And In The End . . .

There's nothing quite as right as playing a song for your listeners when they want to hear it. And there's nothing quite so dangerous as playing a song that your listeners have heard a few too many times. Knowing when to back off the rotation of a song is a function of many things. The programmers who shared their methods with us this week use call-outs, sales, requests and that elusive, but necessary, subjective judgment. Knowledge of the market in which you program ... how many stations you share audience with and to what degree...coupled with your own abilities and music judgment are really the only keys to keeping your station musically fresh and appealing to the listeners. If music is $85 \%$ of what your station is all about, then the music you play has got to be right.

## Motion

Bobby Hatfield, formerly of WNAP/Indianapolis, has relocated at WAKY/Louisville, where he has been appointed Assistant PD. Bobby will also do the 1-4pm airshift for PD Mike McVay . . . Rick Scoll has left KYA/San Francisco and is looking to relocate, hopefully in a programming position. Rick can be reached at (415) 573-8093 . . John Reed has resigned as PD of Y102/Montgomery but will continue on the air at the station as midday jock. Kris O'Kelly, who was PD at Z93/Atlanta before rejoining WHHY \& Y102, has been appointed Y102's new PD by VP/Operations Director of the stations Larry Stevens. Kris will also take over the PM-drive shift on Y102. On the AM side, Rich Thomas has been promoted to the $10 \mathrm{am}-2 \mathrm{pm}$ shift and will continue to handle the music for WHHY John Chapman joins WHHY in the 2-fam shift coming from WGGG/Gainesville, FL. The final new staff member joining Y 102 in the $7 \mathrm{pm}-12$ midnight shift is Neil Harrison, coming from KAYD/Beaumont, TX . . . At WEEO/Waynesboro, Jim O'Donnell has been named PD and Terry Keller assumes the title and responsibilities of Music Coordinator Lester Michaels, who formerly did the 6 -10pm shift at highly rated KOFM/Oklahoma City, is on the loose and looking to relocate. He can be contacted at (501) 224-7494 . . Chris Keller is the new PD at WNUE/Ft. Walton Beach, FL . . WRKO/Boston has two new additions to its airstaff, Scott Burns from KREM/Spokane for $6-10 \mathrm{pm}$ and Steve Anthony from KNUS/Dallas, who will follow Scott in the 10 pm-2am shift


HAVING SUN RUN NOW - A necent Memphis perty honoring Sun Reconds owner and rock \& roll pioneer Sam Phillips drew a large industry turnout Picturad (1-r) are George Klain, writer of an upcoming Elvis Preslay film (and longtime Memphis radio personality): WRNO/New Orteens's Bobby Reno; and Mercury/Fretone's Richard Devis.
ON THE CASE AT WIFI - Island's Robert Palmer recently made a radiovisit tour, stopping by WIFI/Philadal phia in the process. Pictured at the station are (l-r) Palmer, WIFI MD Jeff Robbins, and Island's Allan Mais.


WOXI SEES LOUISE - After Louise Goffin's Atlante performance, she was visited beckstage by a number of labal and radio personnal. Pictured (tr) are E/A President Steve Wax, Goffin, WQXI-FM MD Jeff McCartney, and EIA's Rip Pellay.

gGKX BEAVER BUSY AT TRACK - The 96KXIPIItsburgh Boover turned out to be an expert harness driver, hernessing his abillites to win e special match race at a local track in conjunction with a stetion contest allowing listeners to guess the winner. Plctured (1-r) ere 96KX MD Jav Stone, the Beever, contest winner, and Assistant PD Mika McGann.


WHITEFACED IN MASAVILLE - Mercury's Whiteface performed in Nashville recently, and wore visited backstage by the radlo and record community. Pictured (1-r, seoted) are WHBQ/Memphis air personality Sherry Med ford and KX104 PD MIcheel SL John; (stending l-r) are Polvgram's Frankee Dovis, group's Doug Bare, Morcury's Robbie Vogt and group's Benny Rappa, Kyle Henderson and Steve Handwick.

# Honber 1une Four MEeZ AS MITH...od 

# And Then WRKO ${ }_{\text {mas }}$ And Then KSLQ Adds At 23 And Then KDWB Adds at 25 <br> And Then WIFI And WEFM 



## John Leader

Continued from Page 20

is only a single. A different audience becomes consumers when the album begins to sell, and that can give a particular song a longer life. Those kinds of songs, the ones that sell albums, seem to last a little longer . . . they have better staying power."

## Sharing The Listeners Together

All three programmers seem to be expressing similar thoughts on how to determine burn outs, and it's interesting that they all rely on subjective opinion to some degree. But even more interesting is the phenomenon of shared listeners, which takes place in nearly every market where two or more radio stations play similar music lists.

Unless your station has $100 \%$ of all the listeners in your market or there are no other radio stations playing your kind of music, then chances are better than excellent that you share audience with one or more of those other music stations. In L.A. the problem is acute. In Bangor the pie is not sliced into as many pieces, but the involuntary sharing takes place nonetheless. In Phoenix there are several stations with a good chunk of common audience, which is one of the reasons that John Sebastian has targeted his KUPD slightly away from the more musically-traditional KOPA and KRUX.

Don Benson in Atlanta summed up what happens when all the similar music stations in town are playing the same songs. "When one particular song gets into power rotation on all the stations here, it's rough on the life of the record. I always find that when 94 Q plays a record first, and the other stations are not quick to pick up on it. we cean play it for a much longer time than when all of us go in the same week and have it in power simultaneously. And there is a middle ground as well, where two of the four stations are playing something and the other two are not. The important thing to remember is what records are getting maximum or power rotation where in the city on a given day. And that's where the subjective judgment I spoke of comes in. Stay aware of what's being played in the market and you decrease your chances of beating a song to death that your listeners got tired of a week ago.'

## And In The End . .

There's nothing quite as right as playing a song for your listeners when they want to hear it. And there's nothing quite so dangerous as playing a song that your listeners have heard a few too many times. Knowing when to back off the rotation of a song is a function of many things. The programmers who shared their methods with us this week use call-outs, sales, requests and that elusive, but necessary, subjective judgment. Knowledge of the market in which you program . . . how many stations you share audience with and to what degree ...coupled with your own abilities and music judgment are really the only keys to keeping your station musically fresh and appealing to the listeners. If music is $85 \%$ of what your station is all about, then the music you play has got to be right.

## Motion

Bobby Hatfield, formerly of WNAP/Indianapolis, has relocated at WAKY/Louisville, where he has been appointed Assistant PD. Bobby will also do the 1-4pm airshift for PD Mike McVay . . Rick Scott has left KYA/San Francisco and is looking to relocate, hopefully in a programming position. Rick can be reached at (415) 573-8093 . . John Reed has resigned as PD of Y102/Montgomery but will continue on the air at the station as midday jock. Kris O‘Kelly, who was PD at Z93/Atlanta before rejoining WHHY \& Y102, has been appointed Y102's new PD by VP/Operations Director of the stations Larry Stevens. Kris will also take over the PM-drive shift on Y102. On the AM side, Rich Thomas has been promoted to the $10 a \mathrm{~m}-2 \mathrm{pm}$ shift and will continue to handle the music for WHHY. John Chapman joins WHHY in the 2 -6am shift coming from WGGG/Gainesville, FL. The final new staff member joining Y102 in the 7pm-12midnight shift is Neil Harrison, coming from KAYD/Beaumont, TX . . At WEEO/Waynesboro, Jim O'Donnell has been named PD and Terry Keller assumes the title and responsibilities of Music Coordinator . . . Lester Michaels, who formerly did the $6-10 \mathrm{pm}$ shift at highly rated KOFM/Oklahoma City, is on the loose and looking to relocate. He can be contacted at (501) 224-7494 . . Chris Keller is the new PD at WNUE/FI. Walton Beach, FI . . . WRKO/Boston has two new additions to its airstaff, Scott Burns from KREM/Spokane for 6 -10pm and Steve Anthony from KNUS/Dallas, who will follow Scott in the 10pm-2am shift.


HAVING SUN FUN NOW - A recent Momphis party honoring Sun Records owner and rock $\&$ roll pioneer Sam Phillips drew a large industry turnout Pictured (1-r) are George Klain, writer of an upcoming Elvis Presley film (and longtime Memphis radio personality); WRNOINew OHeons's Bobby Reno; and Mercury/Fretone's Richard Davis.
ON THE CASE AT WIFI - Island's Robert Palmer recently made a radio-visit rour, stopping by WifiPhiladel

waxi SEES LOUISE - After Loulse Goffin's Atlante performance, she was visited beckstage by a number of lebel and radio personnel. Pictured (1-r) are E/A President Steve Wex, Goffin, Waxi-FM MD Jeff McCartney, end E/A's Rip Pelley.


BKX BEAVER BUSY AT TRACK - The 96KXIPIttsburgh Boaver turned out to be an expert herness driver, harnessing h/s ebllities to win a special match race at e local track in conjunction with a station contest allowing Ilstenars to guess the winner. Pictured (1-r) ere $96 K X$ MD Jay Stone, the Beever, contest winner, and Assis tant PD Mike McGann


WHITEFACED IN MASMVILLE - Mercury's Whiteface performed in Neshville recently, end were visited back. stage by the radio end recond community. Plctured (l-r, seated) ore WHBQ/Memphis alr porsonalfity Sherry Med. ford and KX104 PD Michaol SL John; (standing I-r) ore Polygram's Frankee Davis, group's Doug Bare, Mercury's ford and Kxi and group's Benmy Reppa, Kyle Henderson and Steve Hardwlak

# Yumber 1ne Four  

# And Then WRKO ${ }_{\text {mos }}$ And Then KSLQ Adds At 23 And Then KDWB Adds at 25 And Then WIFI And WEFM 

# Jid cirisis "Na:1 a LoMzi" (Hhat wowt daive me crazy) 

The Definitive Passive Record of Today


VINTON VISIT AT WOKY - Tapesiry's Bobby Vinton, one of the netion's top polke plavers, visited WOKY/ Mlwaukee recently, stopping by to see morning man Bob Barry (pictured at right) at a remore on Route 43 in town


SUITING UP FOR 0101 - Q101/Meridian. MS held its first annual "Back Ta-School Beach Party Besh" recently, including o bikini contest Pictured on the scene are (1-r) Q101 air parsonalities Kim Martall and Jack Watkins the contest winner, and PD Brock Boulette.


A TRICK CONTEST - Cheap Trick's Rick Nielsen lleftl and Tom Petersson (centerl helped CKDANictoria, BC air personality the Captain choose the names of winners in a station contest which allowed listeners to win Choap Trick albums, concert tickets, and a chance to meet the group backstage.


SHAUN UP AT CHUM - Shaun Cassidy visited CHUM/Toronto shorth before a concart in town. Pictured (1-r) are CHUM's JIm Weters. Cassidy, and the station's Terry Steel

F.C.C.S FLGHT TO WASHINGTON - FRE日 Flight's F.C.C., in betwean visits to the government egency which inspirad their name, played a Washington, DC club. Pictured after the set are (tr, frontl comanagerlproducer Tarry Woodford, RCA's Bob Heatharty, and group's Jimmy Evans; (H.r, standing), RCA's Larry Van Druff, group's J.B. Christman and Steve Gooch. RCA's Tony Winger, F.C.C.'s Lonnie Ledford and Wayne Chaney, WEEO Waynesboro PD Dave Sweeren, group's Dennls Clitton, RCA's Tim McFedden, and comanager Bruce Wayne.


PRESTON MAKES IMPRESSION ON 293 - Motown's BlIY Preston visited Z93/A donta recently during a promo donal tour Plctured ot the station (1.r) are Morown's Gary Davis and Jomes Bishop, Preston 293 PD John Young. and Motown VP Skip Mlller.


# THE TALKING HEADS "LTEE DURING WRRTMME" 

(THIS AIN'T NO PARTY . . .
THIS AIN'T NO DISCO THIS AIN'T NO FOOLIN' AROUND)


## THE

## "Don't Stop 'Til You Get Enough" MICHAEL JACKSON

 THE SMASH SINGLE FROM MICHAEL JACKSON'S SOLO LP "OFF THE WALL." - 2018 (il MICHAEL JACKSON/Don't Stop 'Til You Get Enough (Epic)
## "Hold On" IAN GOMM

## PERFECT FOR YOUR PLAYLIST.

\author{

-     - 29 (2) IAN GOMM/Hold On (Stiff/Epic)
}


## "Jukin' City" MOLLY HATCHET

THE FIRST RELEASE FROM MOLLY HATCHET'S SECOND LP "FLIRTIN' WITH DISASTER" MOLLY HATCHET CANNOT BE STOPPED.

# "What's Right" DAVID WERNER 

FROM DAVID WERNER'S HIGHLY ACCLAIMED DEBUT LP.

## IS ON

## "Dream Police" CHEAP TRICK

CHEAP TRICK'S CONTRIBUTION FOR YOUR ARB.

## SEE BACK PAGE

## "Passing Lane" THE CHARLIE DANIELS BAND

the charlie daniels band - the follow-up to their million-selling single from THEIR PLATINUM LP "MILLION MILE REFLECTION."

## "Easy Money"

REO
ROCK \& ROLL NEVER SOUNDED BETTER. JUST ASK: JOEL DENVER, KSLQ 19-16 BOB HATTRICK, KWK 12-6 JOHN SEBASTIAN, KUPD ON

## ‘f Do Believe In You" PAGES

THE GROUP IS "PAGES," THE SONG IS TOO GOOD FOR WORDS. IT MUST BE HEARD!

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| $\cdots$ |
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Montreal



\section*{| MIDWEST |
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| st. Lonis |}



28


Milwankee


# New Artist Becomes New Chartist 






## TOP FORTY，AOR＋A／C


KFRC add
WLS \＃6
B100 25－22
KORL 11－4
KWHK 19－14
WLAN 37－34
WPGC add
WAYS add
KTSA add
WSEZ add
WRBR $20-14$
KEWI on
WFRC on
WCUE on
KCBN deb 40
WMC on
WLW on

KLIF on KELI on CKLW on WZUU on KOMA on KRBE on KEEL on WSSC on WNAP on KAAY on KEZY on WZZP on KTFX on AND MANY MORE

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RECORDS





| SNIFF 'N' TME TEARS ORiver's Sear (Atlantic) <br> Driver's Seat (Atlantic) <br> LP. Acklo Hoart |  |
| :---: | :---: |
| 143/1 | 7\% |
| $10$ |  |






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|  |  |

FRANCE JOL "Come TO Mo" (Prohude) $24 /$
Mover Up 12 sorne 2 Down 1, Adde 7, WhKO. CKaM. WOCL, KFI, WHYN, WsOA WXI WABC 12.14 WKLO 104 WNHC 20 IC Y100 BE KEAMTH 127, KHLA ES

SUPERTRAMP "THE The Long Way Home" WbNI zon
GLOAIA GAYNOR "Le MO KMOS KIFC. KUPD, YICO KJRE, KRKE FM, WOM

PAT TRAVERS "- Boom Boom" (Potydor) 190
Move: Upe Beme 10 Down Adde

ALAN PAR8ONS "Demned II IDo" (Arowe) 18/4
 RONNIE MILSAP "Get It Up" (RCA) 18 B
 KENO 27. 22 KRUX 28 21, WERC 21.14, WFOX 2 IS WCOO 330 .
RITA COOLIDOE "One FIre Day" HGNM) 17\%
 WHO "6:16" (Polvdon) 107



KERMIT THE FROG "Ranbiow Connection" Uatientic) 14/?

LED ZEPPEUN "Fool In The Raln"' (8wan Song) 14/3
MUPo: UD I, Seme 10. Down O. Adde I. WRJZ, KZ93, KJRE, FIOE. KOWB 2 Is 1e, KWK on
POUSETEEDART BAND "For Love" (Cepltol) 14/0
 DAVE EDMUNDS "Girle Talk" (8wen Sorg) 1310
 VVONNE ELLIMAN "Love Palns" (R8O) $11 / 4$

 JOHN COUGAR 'I Noed A Lover' (Riva) $10 / 1$

CHER "Holl On Whoels"' (Cazeblanca) 10/1

## A\&R HOTTRACKS



racks ofe histed in ordor of their level of airpery and eccepotance artate' AOR Hos
AC/DC: "Highway TO Hell"
AMERICATHON: "Get A MOVe On"• "Chelsea
bLUE OYSTER CULT: "Dr. Music" "Mirrors
JIMMY BUFFETT: "FIns"" "VOICano
CARS: "Dangerous Type" "Canav-o
CHARLIE: "Killer Cut" - "FIght Dirty
TIM CURRY : Dream Police
TMM CuRIV:
DOB DYLAN: "Serve Somebody" "Slow Train Coming" d EOMUNOS: CITIS Taik
FOREIGNER "DITH White Boy Dow
IAN COMM. HTI "He Bor' "Head Games" "Telephone SAMMY HAGAR. "PIaln
JETHRO TUL "'NOTM Sea 'Trans Am
Journey "Louln' Toun sau
JOURNEY: 'Lovin touchin' Squeezin
KNACK: "Coool
IED ZEPPEUN "AIL..." "Selfisn" "Sharona
LED ZEPPELIN: "All MY Love" "Fooi in The Rain" "In The Evening
NICK LOWE: "Crue!" " "Susame Loser"• ".... wonaer"
MOIY HATCHET: "Whiskey Ma
MOON MARTIN: "ROIEne"
VAN MORRISON: "Bright side
ALAN PARSONS PROJECT: "Damnea If..." "Ule Down...Dogs
ROBERT PALMER: "Baa Case"; "Suspicion
RAINBOW: "Since You've Been cone
RECORDS: "Eves"• "Teenarama"
REO SPEEDWACON: "Road Again" "Survive
SNIFF N' THE TEARS: "Driver's Seat
SOUTHSIDE JOHNNY: "AnxIOUS
SUPERTRAMP: "COodbve stranger " Tite
TALKINC HEADS: "Ufe ..Wartime
PAT TRAVERS: "BOOM Boom"
DAVID WERNER: "What's RIght
NEIL YOUNC: "MY ...Blue". "Powder Finger



## dancemusic R A D I O

BREAKERS

## STEPHANIE MILLS

What Cha Gonna Do With My Lovin' (20th)
$54 \%$ of our reporters on It, added at WKGN, KHYS. Key moves: 8-6 WOKV, 20-19 KTLK, hot rotation KXTC, KSET, WKYS, 10-8 WCAU, on WKTU, WMJX. Charts at number 22 on Airplay 130 .

CAMEO
I Just Want To Be (Chocolate City)
$54 \%$ of our reporters on it, added at WCAU, WKGN. Key moves: 22-19 WZZD, 30-27 KRLY, 11-9 WDON, 7-7 WDRQ, hot rotation WMAK, medium airplay WDAI, KSET, debut 20 WBOS, on KXTC, WKTU. Charts at number 23 on Alrplay/30.

## CHIC

My Forbidden Lover (Atlantic)
$54 \%$ of our reporters on it, added at KITT-FM. Key moves: 28-23 WZZD, 19-14 WMJX, 15-14 WEZB, 9-8 WDON, hot rotation KXTC, medium alrplay KSET, WMAS, WKTU, on WMAK, WDRQ, WBOS, WGCI. Charts at number 25 on Alrplayl30.

## GLORIA GAYNOR

## Let Me Know (I Have A Right) (Polydor)

$54 \%$ of our reporters on It, 7 new adds KLAV, KFMX, WBOS, wOKV, WMAK, KIIS-FM, KITT-FM. Key moves: medium alrplay WKYS, debut 31 WDON, on KRLY, WDRQ, KTLK, WCAU, WDAI. Charts at number 27 on Airplayl30.

## SUZI LANE <br> Harmony (Elektra)

$50 \%$ of our reporters on It, added at WMAS, WMJX. Key moves: hot rotation WKYS, medium alrplay KXTC, WKTU, KSET, debut 30 KRLY, debut 19 KIIS-FM, on WDAI, WEZB, WDON, WKGN. Charts at number 30 on Airplay 130.

## NEW \& ACTIVE

All other new and recent releases getting substantial alrplay. These are listed in order by their activity levels at our reporting stations.
CORY DAYE "Pow Wow" (New York Int'I. - 12"') 46\% reporting airplay, added at WMAK, WZZD. Key moves: 19.12 WBOS, 18.16 WCAU, 9.9 WMJX, hot rotation WMAS KITT.FM, KXTC, medium airplay WKTU, WDAI, debut 30 WEZB, on WKGN.
FRONT PAGE "Love Insurance" (Panorama - 12") $46 \%$ of our reporters on it, added at KLAV, KSET. Key moves: 20-15 KIIS-FM, 12.10 WMJX, 19.15 WOKV, hot rotation WMAS, KITT-FM, WKYS, medium airplay WDAI, WKTU, on WEZB
O'JAYS "Sing A Happy Song" (Phil. Int'I. - LP) $46 \%$ reporting action, added at WKYS, WMAS Key moves: 30-27 WOKV, 27-21 KHFI, 17-15 WEZB, 18-16 WZZD, 10-6 KHYS, 11-9 WCAU, hot rotation WMAK, medium airplay WGCI, on KRLY
KAT MANDU "The Break" (TK - 12") 38\% of our reporters on it. Key moves: $22-18$ WMJX, hot rotation WKYS, KITT-FM, medium airplay WKTU, KXTC, debut 29 WEZB, debu 12 KIIS-FM, on KTLK, WKGN.
CORY DAYE "Green Light" (New York int'l. - 12") 35\% reporting airplay. Key moves: 19-12 WBOS, 18.16 KIIS.FM, 32-25 KTLK, 9-9 WMJX, hot rotation KXTC, WMAS. debut 23 KRLY, medium airplay WDAI, on WMAK
BRENDA RUSSELL "So Good, So Right" (Horizon/A\&M - LP) 35\% of our


Pam Bellamy \& Gail Mitchell

## KIIS-FM: Evolving Into Dancemusic

KIIS-FMILos Angeles was one of the earliest and mosi publicized examples of a major market station turning to Disco after WK TUINew York's first success. In the summer Arbitron book. KIIS took its biggest ratings jump, 2.2 to 2.8 , after incorporating ballads and making other changes to move toward the more generalized Dancemusic format. PD Mike Wegne explains what he did in the following interview
R\&R: Mike, we have noticed an increase in your numbers from AprillMay's 2.2 to July/ Aug with 2.8. Have you made any changes?

WAGNER: We are going to continue with what we are doing now. Since we have started our format we have broadened our music and incorporated the ballads. We have changed from the "pure" Disco format, the all uptempo, all long versions. It does not work in Los Angeles.

R\&R: Why doesn't it work?
WAGNER: It's too monotonous. People don't know one song from another, and they
figure every time they turn on the radio they get this same beat for 10 minutes. The pure disco is foreign to the L.A. market. In New York, it's a lifestyle, in L.A. it isn't at this time So, what we're doing is playing the crossover disco music, and broadening it with the bal lads, generally dancemusic. Which is what we're calling it, dancemusic
R\&R: When did you decide you needed to add more ballads, and TOP 40, AOR, or Jazz crossovers?
WAGNER: We started noting the problem as early as March through comments from interviews and research and what was selling in the marketplace. We relayed that to (KIIS-


| $1$ | 11 | 1 | MICHAEL JACKSON/Don't Stop 'Til You... (Epic) |
| :---: | :---: | :---: | :---: |
| 3 | 22 | 2 | HERB ALPERT/Rise (A8M) |
| 8 | 53 | 3 | FRANCE JOLI/Come To Me (Prelude) |
| 4 | 5 | 4 | ASHFORD \& SIMPSON/Found A Cure (WB) |
| 7 | 66 | 0 | FERN KINNEYIGroove Me (TK) |
| 27 | 218 | ( | M/Pop Muzik (Sire) - LP |
| 15 | 137 | 7 | DONNA SUMMERIDim All The Lights (Casablanca) |
| 2 | 34 | 8 | DIANA ROSSTThe Boss (Motown) |
| 22 | 1919 | 0 | CRUSADERSIStreet Life (MCA) |
| 18 | 1412 | 10 | COMMODORESISail On (Motown) |
| 8 | 89 | 11 | STEPHANIE MILLSIPut Your Body... (20th) |
| 5 | 710 | 12 | CHIC/Good Times (Atlantic) |
| 12 | 913 | 13 | EARTH, WIND \& FIRE/After The Love... (ARC/COl) - LP |
| 10 | 1011 | 14 | JACKIE MOORE/This Time Baby (Columbia) |
| - | 23 | 13 | DESTINATION/Move On Up (Butterly) - LP |
| - | 3020 | 13 | AKBIStand Up - Sit Down (RSO) |
| - | 29 | 17 | ISLEY BROTHERS/It's A Disco Night (T-Neck) - LP |
| 9 | 1215 | 18 | MASS PRODUCTION/Firecracker (Cotillion) |
| 17 | 1818 | 19 | AL HUDSON \& THE PARTNERS/You Can Do It (MCA) |
|  | 30 | (2) | BRUNI PAGAN/Fantasy (Elektra) |
| 23 | 2221 | 21 | CHIC/My Feet Keep Dancing (Atlantic) |
|  |  | 3 | STEPHANIE MILLSWhat Cha Gonna Do... (20th) - LP |
|  |  | (23) | CAMEOII Just Want To Be (Chocolate City) |
|  | 24 | 24 | KAREN SILVER/Hold On I'm Comin' (Arista) |
|  |  | (23) | CHIC/My Forbidden Lover (Atlantic) |
|  | 26 | 26 | KOOL \& THE GANG/Ladies' Night (De-Lite) |
|  |  | (27) | GLORIA GAYNOR/Let Me Know (Polydor) |
| 30 | 2928 | 28 | GQII Do Love You (Arista) - LP |
| 14 | 1616 | 29 | FREDDIE JAMESIGet Up And Boogie (WB) |
|  |  | 3 | SUZI LANE/Harmony (Elektra) - LP |
| Uniess otherwise stated. allabove recoros are avalable in $12^{-}$ <br>  numbers indicate stgnilic cant upward movement Arow moicates now entr |  |  |  |

reporters on it, added at WGCI. Key moves: 22-21 KTLK, 21.19 WDON, 23-10 WDRO, 32 30 WKTK, on KXTC, KHFI, WCAU, KRLY
ROBERT JOHN "Sad Eyes" (EMI America - LP) 31\% reporting action. Key moves: 11.7 KHFI, 17.4 KRLY, medium airplay KFMX, on WOKV, WKTK
KNACK "My Sharona" (Capitol - 12") $31 \%$ of our reporters on it. Key moves 16.13 WOKV. 9-9 WDRO, medium airplay KFMX, debut 25 WEZB, on WMJX, WMAK COMMODORES "Still" (Motown - LP) 31\% reporting airplay, addèd at KHYS KRLY. Key moves: $24-14$ WDRQ 2.2 WDON, hot rotation WMAK, on KXTC, WMJX, KTLK RORY BLOCK "You're The One" (Chrysalis - 12") $31 \%$ reporting action added at KSET. Key moves: $23-20$ WOKV, medium airplay WKYS, debut 39 WDON, on KTLK, WMAS, WEZB, KXTC
BOB McGILPIN "Sexy Thing" (Butterlly - 12") $31 \%$ of our reporters on it, added at WDON. Key moves: 21-18 WOKV, medium airplay KSET, WMAS, on KXTC, WBOS WDAI WEZB
GIBSON BROTHERS "Ooh, What A Life" (Island - 12") $27 \%$ reporting action, added at WCAU, WMJX. Key moves: debut 27 WEZB, on WBOS, KXTC, WKTU, KLAV NATURE'S DIVINE "I Just Can't Control Myself" (Infinity - LP) $27 \%$ of our reporters on it, 5 new adds KHFI, WGCI, WMAK, WDRQ, KRLY. Key moves: debut 24 WCAU, on KTLK
TAANA GARDNER "When You Touch Me" (West End- 12')) $27 \%$ reporting airplay, added at WMAS, WKYS. Key moves: 24-16 WMJX, medium airplay WKTU, on KXTC WDON WDAI
SIREN "Open Up For Love" (Midsong - 12") $27 \%$ reporting action. Key moves debut 29 KLAV, debut 40 WDON, debut 25 WMJX, on KXTC, WDAI, KITT.FM. WKGN

FM consultant) Kent Burkhart and he did some extensive research on it. It wasn't until July that we made the change atter it was tested. It tested out right; you do need a break.

R\&R: What do you think about the long versions, will they be around and used on the

WAGNER: The $12^{\prime \prime}$ records are really designed for the disco DJ's. They have long intros and long repetitive fades in most cases. They are designed like that so the disco D can match beats in the clubs: they are no necessarily designed for radio play. We play $12^{\prime \prime}$ records in the non-drivetime hours, and Continued on Page 40


## RADIOACTIVE SINGLES!



# DANCEMUSTC ADOS $R \quad A \quad 1 \quad 0$ <br> <br> ADDS \& HOTS 

 <br> <br> ADDS \& HOTS}







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| WELB/Hew Orreans, LA |  |
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| Elion John Victim' |  |
| Faver Pump' |  |
| AKB |  |
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| Herbalper,Switeh Call |  |
| M |  |
| Sister SlodgeKool ${ }_{\text {e }}$ The Gang |  |
| ${ }^{\text {Knach }}$ |  |
| - Gary Franklin |  |
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KHMS98

| ADDED: <br> GO <br> Fleentwood Mac <br> Staphanie Mills What <br> ARS <br> Riek James <br> HOTTEST: <br> Michar Jackson <br> Switeh 'Call' <br> lsley Brothers <br> Dan Hartman <br> - Doris Thompson |
| :---: |





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Commodores Still Commodores "Still"
$\quad$ - Jim Ryan KLAV/Las Vegas, nv

 $\underset{\text { KXTC/PAoenix, } A Z}{ }$ RXTCD:
ADODE:
Fontilla
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 Ronnie Mirapp
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MDTTEST:
Chie Forbidden/Foel Anhtord 8 Simphon
iNobodylCure/Suy

 Cory Dave
Bruni Pagan Cory Daye
Bunit Pagan
Dan Horiman
ADDED
Gloria Ga

$\qquad$ | Nith Coolidge |
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| Chat Larryis Bend | HDTTEST

${ }^{\text {France }}$ Sol


Front Page
Kom Mandu
Gone Chiond
Fon Kin




## KIIS-FM: Evolving

Continued from Page 38
instruct the jocks to cue in when possible and get out of the record after five to six minutes when it starts to repeat. We are using short versions in the drivetimes. Some of the record companies are coming out with the $12^{\prime \prime}$ (the long one), then a mixed down shorter $12^{\prime \prime}$, and then a 45 . In a lot of cases the 45 is not only too short but it's not even the same mix, which is really hard for us, because
disco mix

R\&R: Do you feel the L.A. audience is ore aware of your
WAGNER: Yes, I think we had the identity of "All Disco" before, but it wasn't one that was accepted on a mass level because of the upbeatness and repetitiveness of the songs that we started out doing. Now we are serving our audience better because we are giving them a broader based music, more variety. I feel the format needed to be refined to the marketplace. We must reflect what is happening in this market and program a radio sta-
tion, not a club.
R\&R: How do you promote your station? WAGNER: We are always doing disco par ties, whether they are roller discos, at a club or from the KIIS.FM Disco Van. We did a whole summer of Sundays at Venice beach Roller Disco Parties, we had Damien with a mobile disco unit to cover the parties every Sunday. The Disco Van goes to beaches and parks with LP's and giveaways. We continue to do parties at several of the big discotheques around town. We are starting a big national dance contest with Playboy, and this will be
a very visual thing. This will happen in Octo ber, and I promise it will be a very blg promo lion. We must be involved with the people R\&R: Tell us about your announcers ap proach. Are they uptempo or laid back?
WAGNER: They are communicators. They are not high energy, which you may expect from a Disco format or a disco $0 \mathbf{J}$. We believe that it should be one-to-one communication. and non-personality but human. Somebody you can relate to. Our news is the same way Some of the time our jocks will use only their


When EMI-America's Mictael Johnson's latest album. "Dialogues." was released, the label celebrated with a perty aftended by several Minnaapolis radio reps. Pictured ar the perty are (beck row, fr) Johnson's maneger Keith Christenson, KDWB's Pam Abrasch, Michaal Johnson, Capitol's Tom Kay, and EMI AmericalUnited Artists' Doris Purcelli: Ifront row, Arl KDWB PD Dave Thompson, Sue Vendel, WCCO-AM MD Denny Long, and WCCO FM MD Curt Lundgren

Keeping Up With The Joneses


The Jones Giris recently popped up at a Peaches record stone in Cleveland. Picrured are lrop. Arl. Jones Giris Shirlev and Valerie. CBS's Jon Birge. Paaches maneger Bab Gurich. Brenda Jones, CBS's Glenn Wright and lbortomi Philadelphia International's Manold Preston

## Mercury Bewitched By Halloween



PhonogramMMercury Records has announced the signing of the band Halloween. Their first album, "Come See What It's All About "Is due, coincidentalty, in mid-October. Shown at the signing are (front Ar). Phonogram Mercury VP Bill Harwood, President Bob Sherwood, co-producer Jerry Marcellino. PhonogramMercury's Ron Ellison, coproducer Kenny Marcellino, and (standing in back) are PhonogramMercury VP Mick Brown, and Dt.

Tom Jones To The Rescue


MCA Records recording artist Tom Jones is shown planning his new album titted "Rescue Me "Picrured are (1-r): MCA VP's Denny Rosencrantz and George Osaki, Jones, and MCA Presldent Bob Siner.

Arista Signs Australia's Sports


Arista Records has pacted Australian group the Sports and will releese the group's debut U.S. album, "Don't Throw Stonas," in Ocrober. Shown ar the signing are (tr) attorney Paul Schindler. Arista President Cliva Davis, Sports' manager Michael Gudinski, and Home Run Management's Jaff Schock.

Lauren Wood Signs Publishing Deal


Werner Bros.' Lauren Wood has signed a publishing agreament for her Creoping, Licking Music to the Spacial Music Group. At the signing are (seafed, Ar): Spocial Music Group President Evan Archerd and Wood, (stending) manager Jack Daley, manager of Special Music Brendan Okrant and attorney Kolth Zajlc

# THE PIGTURE PAGES 

Atantic's Best Bette


After her recent performance at the Concord Pavillion, Aflantic recording artist Bette Midler was congretulated backstage by several top label execs. Pictured at the fete are (l-r) Atlantic's VP/GM Bob Greanberg, label Prasident Jerry Greanberg, Berte Midler, Atlantic Chairman of the Board end Chief Exacutive Officer Ahmet Ertegun, and label VP Phil Carson

## L.A. DJ's Relay Concern



Five Los Angelas disc jockeys took part in the recent McDanald's Great D.J. Blke Relays at Griffith Park Participating in five bikerelated races, the quintet of air personalities helped draw attention to the upcoming McDonald's Bike Rilde Against Diabates, which will be held October 7. Pictured with members of the winning KIQQ team are (top row, Ar) KDAY's J.J. Johnson, FM100's Bob Sky, KKTT's Tyrone Nelson, KZLA/KPOL's Barbara Barri and KALI's Mario Talbot

## Whitesnake's L.A. Arrival



When UA recording group Whitesnake arrived In Los Angeles prior to their recent Royce Hall performance the British group was met at the alrport by various label execs. Picturad are, from laft Whitesnake's John Lord, group's manager Ossy Hoppe, group's lan Palce. Nell Murray, David Coverdale and Bernle Marsden, Whírasnake menager John Coletts, and EMIIUA's David Bridger. EMIIUA's Gary Gersh is kneeling in the foreground.

Cars Meet Label's Big Wheels


Following their recent performance af the Universal Amphithoatre in Los Angeles, members of Elektra recording group the Cars posed backstage with a number of label executives. Seen on the scene are (top row, Ar) group's Greg Hawkes, E/A Pres/dent Steve Wax, E/A VP Jerry Sharell, and group's RIc Ocasek; (knealing, I-r) Cars' Elliot Easton, and E/A 's Mark Hammerman.
Casablanca Lands Captain \& Tennille


Casablance Records has signed the Captaln and Tennille and will release the duo's debut album for the label In October. Pictured at the pacting are (standing, l-r) duo's manager Bruno Ciccoti, Casablanca Exec. VP Bruce Bird, and William Morts Agency Exec. VP Norman Brokaw; (seated, hr) the Captain (aka Daryl Dragon) and Tonl Tennille.

## Songbird Signs B.J. Thomas



MCASSongbird has pected B.J. Thomas, who will record contemporary Chistian music for the label while continuing to record secular material for MCA. Shown at the signing are, from left MCASOngbird Maneging Dlrector M. Ehrman, atrornay Joal Katz, B.J. Thomas. Thomas's manager
Hugh Rogers, and producer Chris Christion.


## Black Radio In Los Angeles - <br> Aiming For The Audience

Los Angeles radio has always been regarded as a Place To Be, a milestone in your career. It's the number two market in the country, there's a big audience out there. plus all the benefits of living in Southern California - sounds great, right?

Well, it's not all beaches and dreams; it's a tough, highly competitive market. Los Angeles has a population of over 10 million in the survey area, and 70 radio signals, with about 45 stations that actually show up in the ratings book. It seems as though the airwaves are as crowded as the freeways. A high percentage of those stations are Black or Dancemusic stations after much of the same general audience, including four black-owned stations. It's a hard-fought battle, and I thought I'd talk to some of the people who accept that challenge daily and manage to keep their heads out of the smog. Here's how five L.A. programmers describe their stations and their target audiences.

## Cal Shields, Operations Manager And PD, KACE

Cal describes his station as varied: "Our format is basically a variety of music; we play pop, R\&B, oldies, jazz, a lot of contemporary stuff. Our target audience is 18-49, and I think we're pretty much capturing that. Of course we have a black base; however, with the way we're programmed, we do have appeal for the contemporary-minded person, the
"It's a good feeling in our day and age to see more and more blacks getting into owning stations. It kind of makes you push a little bit harder."

> Cal Shields, KACE
progressive person." KACE is black-owned, and Shields is elated. "I think it gives one a great deal of pride. It also makes you want to do a little bit better. You feel worse when the ARB doesn't bring you through, when you're not higher in the ratings. But it's a good feeling in our day and age to see more and more blacks getting into owning stations. It kind of makes you push a little bit harder.

## Steve Woods, PD, KDAY

Steve calls KDAY "Black Contemporary, Black Progressive. Pop Rhythm, etc." His audience, he feels, is "mostly black. There was a time when we received diaries from more white listeners than we do now. How did we do that? Well we're not sure, but we did it.
"I think the problem with a lot of radio stations is they try to be too many things to too many people. We stopped trying to appeal to so many different people, and we're taking care of the community.'

Steve Woods, KDAY
I think the problem with a lot of radio stations is they try to be too many things to too many people. We stopped trying to appeal to so many different people, and we're taking care of the community."

He continues, "We're playing a certain amount of quote "disco" unquote, but we're just trying to appeal to the basic group of people we've always appealed to, and whoever else we get is great. We do want to get that Spanish or other ethnic diary, make no mistake about that - keep in mind that whether people are black, white, or brown, the money is green."

## Monica Riordan, Music Coordinator, KKGO

KKGO is a Jazz station with no formal PD as such: Monica handles the music. Her description of the station: " $24-\mathrm{hr}$ all-Jazz station, encompassing the classics like Coltrane to the fusionists of today, and everything in between." Audience: "Demographically it's 18-49. more men than women, although we have increased in female audience as well as younger audience." Monica maintains that KKGO's listeners are "into the music a little bit more than let's say rock station listeners. They're more educated. many come from higher income brackets. I think they're more demanding listeners; they have more loyalty to the music. For us it's more of an asset - people keep the station on longer and don't tune out during the commercials: they're very much into what's happening."

Racilia

## Lawrence Tanter, PD, KJLH

"We are a contemporary black progressive FM station," says Lawrence, "and we try to touch as many bases as possible. We try to include within our matrix a wide spectrum of music, i.e., R\&B, jazz, ballads, Latin music, Oriental music, some dancemusic, basic ally a blending of form. We feel music is music, and categories really limit the buying public from being selective on their own."

About his audience, Lawrence says, "Our target is 25-49 primarily. Obviously, since we are the first black-owned and operated radio station on the West Coast, our responsi-
"We feel music is music, and categories really limit the buying public from being selective on their own."

Lawrence Tanter, KJLH
bility to black people is great, but we program to everyone. We play Barbra Streisand, we play Santana for people in East L.A., we play music for black people . . ." KJLH was recently purchased by a group headed by Stevie Wonder, and Lawrence comments, "I think it's beautiful that black people are getting into broadcast properties. I think it's positive . . . it gives the community a sense of identification . . . and I certainly hope that more broadcast properties will be owned by black people."

## Alvin John Waples, PD, KKTT

KKTT, according to Alvin, is a "community-oriented station in essence. We are basically oriented to the black community, but the community is structured now in such a way that black, Hispanic, and whites and some other races all have the same problems, so as we direct ourselves to the black community we are directing ourselves to the whole community. We are a family-oriented station, gearing ourselves to an age demographic from 8 to 80 , to exaggerate the point.

Alvin continues, "We are specifically interested in serving the community both as an entertainment medium and an information medium. Our audience is people who like to enjoy good radio, people who enjoy the best in entertainment and the best package of contemporary music." KKTT is operated by black-owned Inner City Broadcasting, and Alvin says, "It feels terrific at this point in my career to work with Inner City, and to be a part of management gives me the opportunity to appreciate the majesty of this company."

And that's our L. A. radio roundup. See you next week.

## People

Congratulations to the newly elected officers of the Young Black Programmers Coalition (YBPC). Reggie Heary, Program Director of WXEL/Slidell, LA was voted in to replace outgoing President J.D. Black. Taking over Henry's slot as Vice President is Randy Sterling of KGBC/Galveston. Al Scott. WYLD-FM/New Orleans, is secretary while Michaelle Walker. WBAD/keland, MS is treasurer. Sargeant-at-arms is Jerry Mason, WKXI/Jackson, MS. October 5 and 6 have been set aside as the next scheduled meeting dates at the Memphis Hilton . . . Birthday congrats to Eddie Jordan, Music Director of WKND/Hartford and Valerie Cox, receptionist at WLOL/Louisville, KY . . . Former public affairs director for KDAY/Los Angeles. Derrik Clements, has become the promotion consultant for neighboring KKTT . . . KMJQ/Houston's Charlie Vincent is now with K101/ San Francisco handling the 10am-3pm slot . . . Get well wishes to E. Rodney Jones, National Radio Relations Director, who is at home recuperating after a recent illness ... Gloria Wright is proving that once the radio bug has bitten, the affliction is always with you. The former $10 \mathrm{am}-3 \mathrm{pm}$ air personality at WEAS/Savannah is leaving to follow her husband who has been stationed in Germany. However, she is planning to take her show along also - to be aired on Armed Forces Radio . . . KDIA/Oakland is searching for premiere black talent. Tapes and resumes should be sent to the attention of Jerry Boulding. P.O. Box 5432. Oakland, CA 94662 . No phone calls will be accepted . . Please be sure to send me all of your station's news, photos, promotional materials, etc. Remember. you don't have to be a reporter to participate. Address to: Bill Speed, Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067

## Places

STRICTLY FOR YOUNG PEOPLE: Hartford, CT is the locale for this series of aptly titled concerts. Bill Mack. Program Director of local station WKND. is the host of the shows which are held at a high school in the city. The series will kick off with MCA artist Al Hudson and the Partners . . THE BLUES BOWL: No, this isn't the name of another foothall championship. However, it is the name of Little Rock's first annual blues fest sponsored recently in conjunction with the Blues Alley Organization. KOKY air personalities Buddy King and Lacie Jones emceed the event which included such artists as Bobby Rush, Z.Z. Hill, Vernon Garrett, Little Johnny Taylor, Freddie Robinson, Ted Taylor and the Blues Alley Orchestra

## Things

welcoming back a familiar face: KkTt/Los Angeles General Manager Gregory Howard has announced that in October the call letters will be changed back to KGFJ . . . TO FREAK OR NOT TO FREAK: WOL/Washington. DC is giving its listeners that chance in their current "Freak of the Week" contest. The local winning freak will receive a chance to travel to New York and freak out with nine other winners on stage with the Funkadelics at the Apollo Theater. The grand prize is a role in the Funk Mob's 10 -week tour which will pay $\$ 250$ a week.

# HOTTEST <br> Following are Itseted In order of their airplay activity. <br> MICHAEL JACKSON <br> "Don't Stop 'TII You Got Enough" (Eplc) FUNKADELIC <br> "Kneo Deop" (WB) <br> KOOL \& THE GANG <br> "Ladios' Nighr" (De-Lito) Ga <br> "I Do Love You" (Arteta) O'JAYS <br> "Sing A Happy Song" (Philadelphia International CAMEO <br> "I Just Want To Be"' (Chocolate City) DAVID RUFFIN <br> "Break My Heart" (WB) <br> MASS PRODUCTION/ <br> "FIrocracker" (Cotililion) <br> CURTIS MAYFIELD/LINDA CLIFFORD <br> "Between You ..." (Curtom/RsO) <br> <br> HERB ALPERT <br> <br> HERB ALPERT <br> "Rise" (A\&M) 

## CLIMBERS <br> Following are listed in order of their airplay activity.

SMOKEY ROBINSON "Cruisin" " (Tamla) 43\% reporting activity. In the South, it is hot at WDIA, WAOK and WKXI and medium at KMJQ and WEAS. In the Midwest it is hot ar WLOU, medlum at WKWM and WJMO, with an add at WJLB. Medium airplay at WKND and WXYV in the East with an add at WWRL The West shows an add at KSOL
ARCHIE BELL AND THE DRELLS "Strategy" (Philadelphia International) 43\% of nur reporters are on it Medium alpplay at WDAS, WXYV, WILD and WKND in the East The South shows adds at WVOL and WGIV; hot at WEAS. Added at WLOU and WJMO in the Midwert with hot rotation at WDAO. Hot at KDAY and climbing at KSOL in the West
COMMODORES "Sail On" (Motown) 43\% reporting aiplay. Decline in activity due to release of another single. The South reflects hot rotation at WAOK, WJJS, WDIA, WPDQ, WVEE WHRK and WVOL white climbing at KMJO. In the Midwest it is hot at WLOU. WJMO and WDAO: cllmbing at WJLB. The East shows it hot at WXYV and climbing at WAMO and WWIN
DONNA SUMMER "Dim All The Lights" (Casablanca) 43\% reporting action. Climb ing in the West at KDKO and KSOL Midwest shows it climbing at WDAO. WJMO and WLOU and hot at WCIN. The South raflects it hot at WPDQ WHRK and WVEE: climbing at WAOK, WKXI ond KMJQ. Climbing also at WKND and WWIN in the East hot there at WXVV.
BRENDA RUSsELL 'So Good, So Right' (Horizon/A\&M) 40\% of our reporters are on it in the East it is climbing at WDAS, WXYV and WWIN: new at WAMO. The South reflects climbing positions at WHRK. WVEE and WVOL; hot at KMJQ In hot rotation at WJLB, WCIN and WLOU in the Midwest climbing at WKWM. The West shows e debut at KSOL and hot at KDKO.
MINNIE RIPERTON "Lover And Friend" (Capitol) 40\% reporting airplay. Climbing in the East at WKND, WXYV and WDAS. The South reflacts climbing positions at WHRK and WVEE and hot at WKXI with an add at WVOL In hot rotation at WLOU and WTLC: climbing at WJMO in the Midweat Climbing in the West at KDKO and KSOL
RAYDIO "More Than One Way To Love A Woman"' (Arista) 40\% reporting airplay. Now at WLOU in the Midwest hot at WDAO and WCIN with medium alrplay at WJMO and WKWM. The South shows it new et WHRK. WVEE and WEAS. In the East it is added at WKND and WXYV: climbing at WWRL Debuting at KDAY in the Wert

## Album Airplay

Following are listed in order of their airplay activity.

COMMODORES "Mindrigtm Medc" Motown "Sail On": "Sbill": "Midnight Magic" MICHAEL JACKSON "OHt The Well" (Epic) "Don't Stop "TII You Get Enough"e MICHAEL JAC"
CRUSADERS "Street Life" (MCA) "Street Life""
CRUSADERS "Street Life" (MCA) "Street Life"".
O'JAYS "Identify Youreeff" (PhiL Imt'L) "Sing A Happy Song". "Forever Mine" ASHFORD \& SIMPSON "Stay Free" (WB) "Found A Cure". "Stay Free" "No body Knows
MINNIE RIPERTON "Minnie" (Capitol) "Memory Lane"• "Lover \& Friend""
TEDDY PENDERGRASS "Teddy" (Phil. Int l.) "Come Go With Me"e "Turn Off The Lights" ${ }^{\circ}$
GQ "Disco Nights" (Arista) "I Do Love You". "Disco Nights""
CHIC "Risque" (Atantl) "Good Times"* "A Warm Summer Night" "My For. bidden Lover"*

NATURE'S DIVINE "I Just Can't Control Myself" (Infinity) 37\% of our reporters are on it Dotuting at WDAO and WLOU in the Midwest hot at WTLC and WCIN whth a climbing po aldion at WKWM. Climbing aino in the East at WKND, WWRL, WXYV and WDAS. The south rofloctit modium alplay at WHRK and WVEE; hot at WGIV. Hot In tho Wost at KDAY
ASHFORD \& SIMPSON "Found A Cure" (WB) $37 \%$ reporting activity. The East shows it hot at WILD ond WAMO; modium at WDAS. In the South it is hot at WJJS, WKXI. WVOL and WEAS; medium at WPDQ and KMJQ. The MIdwost showe it hot at WLOU and WJLB. Hot in the Wost at KLIP and KSOL
JIMMY "BO" HORNE "You Got Me Hot" (Sunshine/TK) 34\% reporting alrploy. In the South it is now ot WEAS; cllmbing at WPDQ. WKXI, WDIA and WAOK. Addod at WLOU and WJMO; hot at WTLC and WCIN In the MIdwest Added in the East at WWRL and WAMO whilo hot ot WDAS
ISAAC HAYES "Don't Let Go" (Polydor) 34\% roporting activity. The South reporte adds at WAOK and WVOL hot at WEAS while cllmbing at KMJQ. WHRK, WVEE and WOIV. In the East it is cllmbing at WKND and WXYV. Added at WCIN In the Mldwest while cllmbing at WLOU and WKWM.
CON FUNK SHUN "(Let Me Put) Love On Your Mind" (Mercury) 34\% of our reporters are on it Hot in the South at WKXI ond WEDR; cllmbing of WVOL and WDIA Added in the East at WKND, WWRL and WAMO. The Midwost reflocte a debut at WKWM, hot at WDAO and cllmbing at WLOU and WJMO. Cllmbing also In tha Weat at KSOL
COMMODORES "Still" (Motown) 31\% reporting action. Added in the Wost at KDAY. hot at KDKO and KSOL Hot in the Mldwast at WKWM. Climbing In the South at KMJQ and hot at WHRK, WVEE and WDIA. In the East it is now ot WDAS: hot ot WWIN and WXYV. ARETHA FRANKLIN "Ladies Only" (Atlantic) 31\% roporting activity. Added at KMJO in the South along with WGIV and WAOK. Climbing et WJMO and WTLC in the Midwast in the East it is climbing at WAMO, WXYV and WKND. Now In the Wast at KLIP.
ROSE ROYCE "Is It Love You're After" (Whitfield) 29\% reporting activity. Added at WJLB and WLOU in the Midwest hot at WCIN and cllmbing at WJMO and WKWM. In the East it is climbing ot WXYW, WWRL and WKND.

## NEW \& ACTIVE

LTD "Stranger" (A\&M) 23\% of our reporters are on it in the South it's plcking up hot rotation at WAOK, WDIA, WHRK and WXYV while climbing at WVOL The East reflects hot airplay at WWIN and WXYV. Now in the Midwest at WJLB.
DOUBLE EXPOSURE "I Got The Hots For Ya" (Salsoul) 20\% of our reporters are on it Hot in the East at WAMO and WKND while cilmbing at WWRL. WILD and WDAS. Climbing at WEDR In the South and hot at WLOU in the Midwest
TOWER OF POWER "Rock Baby" (Columbia) 17\% of our reporters are on it In the Midwest it's hot at WCIN and WKWM. Hot at KDKO in the West and climbing at WILD in the East

## JAZz

## HOTTEST

JEFF LORBER FUSION
Weter Sign (Arista)
BOB JAMES . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
LONNIE LISTON SMITH . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Various Cuts



HEATH BROTHERS . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .

GATO BARBIERI . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Euphorie (A\&M) Various Cuts
STANLEY TURRENTINE . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . FREDDIE HUBBARD . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Various Cuts

EAST: WRVR/Now Yook, NY HerscheVPrescort WHURWenington, D.C, Jesse Fax WEAABaltimore, MD, Chauncey Lewis. SOUTH: WCLK/Adanta, GA, Requaya Ward. MIDWEST: WBBYICohumbus, OH, P. Norman Grant WJZZDotroit MI, Dorian Paster, WEST: KADXJDenvar, CO, Chuck Edwards; KRE/Berkeley, CA, Hal Jackson; KKGO/Loe Angoles, CA, Monice Riordan: KJLH/Loe Angeles, CA Lawrence Tanter.



## COME ONEVERYBODV. SHAKE IT ONDOWN"WITH

 THE NEW SINGLE FROM

# DP 



## SOLAR RECORDS STARTS HATHAWAY FUND

Dick Griffey, President of Los Angeles based Solar Records has established the Donny Hathaway Scholarship Fund. In making the announcement, Griffey said:
"Donny Hathaway's contributions to music were significant. His records reached the top of the charts, and many grew to love and respect him. He helped others along the way, but I feel that many forget too quickly when a great artist passes on, and we never really properly recognize his contributions.

For myself, Donny through his music, has never really died. It is because of this that I decided to establish the Donny Hathaway Scholarship Fund, with the sole purpose of doing what Donny did so well - lifting peoples' spirits whether they be in the ghetto, in our industry, or in foreign countries. Since Donny achieved this via his music, it is only logical that the scholarship begin by utilizing one of his own compositions.
In tribute, one of Donny's most beautiful melodies has been given new lyrics by Carrie Lucas, and recorded by The Whispers both artists on the Solar label, manufactured and distributed by RCA Records.

The proceeds from this single will be given to Donny's wife and children. The record is being released to coincide with Donny's birthday - October 1, 1979.

In subsequent years, a scholarship will be awarded annually to deserving, gifted music st udents to further their education, and to provide them the support that will, hopefully, belp fulfill their dreams and goals. After all, isn't the word 'support,' whether it be toward one's pocket, one 's talent, or one's soul what Donny Hathaway was all about?

To enhance this testimonial to the man, who gave so much of himself to our society through his music, mayors of major To enhance this testimonial to the man, soliciting the aid of radio programmers across the country to add the 'tribute single' - "A Song For Donny" - to their respective playlists on October 1, 1979."

The RCA Records organization is totally supporting this concept and will lend all assistance necessary, as well as making a significant contribution to kickoff this worthy tribute.

We are asking your cooperation in adding "A Song For Donny" to your playlist on October 1, 1979 for simultaneous national penetration.


Hard Running Rock \& Roll


# AOR 

## (ALBUM ORIENTED ROCK)



## Jeff Gelb

## AOR And Sports: An Uneasy Alliance

You could probably count the number of AOR stations cross-country that run sports play-by-play programming on one hand . . . if not one finger. KTXQ/Dallas begins its second year of live coverage of the Dallas Cowboys games this month. Station PD Tim Spencer offered his opinions on the response garnered by this bold programming experiment.

## Football Ratings: Holding

The first book to reflect KTXQ's Cowboys coverage was last Fall's sweep. which was an up book for the station, but one that showed no significant increase on Sundays, when the games were aired. "We were disappointed in the Sunday afternoon ratings," reported Spencer, "It's hard to tell whether we might have gotten some crossover listening from new listeners who tuned in to hear the games and stayed with us during the week. We have no indication there was much of that at all."

Spencer speculated that one of the reasons Sunday listening didn't rise substantially is because the station is contractually obligated to refrain from advertising in Dallas that
"Image-wise it's worth it,
but we're looking at it very carefully this year to see what happens."

- KTXQ PD Tim Spencer
they have the games. That's because KRLD/Dallas already carries the play-by-play for Dallas residents; KTXQ is licensed to neighboring Ft . Worth but its signal reaches strongly into the Dallas metro area.

The station does extensive area promotion for the games, including listening parties both in Dallas and FI. Worth. Drink prices are kept to a minimum and the station serves free munchies and awards watchers with free station T-shirts, caps, and tickets to the games themselves

Interestingly, Spencer said that the station has not received a single listener complaint regarding the Sunday afternoon musical interruption. "I fully expected the hardcore rock ' $n$ ' rollers to come out of the woodwork and start calling last fall. They never did."


CLONING AROUNO - WMET/Chicago air personality Tom OToole hosted an evening of rock music by Chicago area fevorites Clone et a recent station perty for its listeners. OToole is pictured in a clone encounter with the starring group.

## The Jury's Still Out

In reflecting on the overall worth of carrying the play-by-play of the games, Spencer opined: "It's got to be an asset because of the assoclation. Every male in Dallas-Ft. Worth. with very few exceptions, is into the Cowboys, and if we weren't carrying them they'd be watching them on TV. We encourage people to turn the sound down on their TV sets and listen to us. Image-wise it's worth it, but we're looking at it very carefully this year to see what happens." As for next season? "I wouldn't rule out dropping them .. the jury's still out."

Sports and AOR radio have always maintained an uneasy alliance but it's a field many AOR programmers feel should be covered. In a future column I'd like to discuss how AOR stations nationwide cover sports (or if they don't, why not). If your radio station carries unique sports coverage, get in touch with us by letter or phone over the next week or two to give us details that can be shared with our readers.


AUEN - WRCN/Riverhead sponsored an "Alran Rock "N' Roll Party" for its listeners that geve out prizes for the most unusual costumes. Pictured (t-r, top) are the two prize winners. (1r bortom) station's Asst PD Tim Tango, MD Paul Harris, air personality Tim Rector.

## DIR Carries Live M.U.S.E. Coverage

DIR Syndicators offered live coverage of the massive M.U.S.E. anti-nuke rally held in New York last weekend. Twelve stations hooked up for the five-hour broadcast. with the show to be reedited on tape for a later King Biscuit offering.

The five-hour broadcast was co-anchored by WBCN/Boston "News Dissector" Danny Schecter, WNEW-FM/New York PD Scott Muni, and WMMR/Philadelphia Energy Co ordinator Marcia Hrichison. Highlighted by music sets by Jackson Browne and Jesse Colin Young, the show also featured a surprise appearance by Crosby, Stills \& Nash

DIR's Andy Denemark called the show, produced by Bob Meyrowitz, a logistical triumph, with stations reporting excellent listener feedback.

READERS PLEASE NOTE: Starting with this week's printouts of the station reports, singles that are being played in medium or hot rotatons, or those that have just been added, will show up in those respective rotations. They will appear just beneath the albums, and will be denoted by a hyphen ( - ) at the left margin. If a single is being played in a light or special singles rotation, it will still show up under the Singles heading. By this means it will become significantly easier to see how often singles are receiving airplay.

The last of the Summer ARB's gave San Francisco radio interesting results: for the first time in years. KSAN was on top of the area's three AOR's, with an up 2.5. As an initial indication of the station's new programming blood it seems enormously encourag. ing. This will be a fascinating AOR radio community to watch, and we'll examine it more closely when the Fall book comes out.

## Evolution

100,000-watt KKDQ/Grand Forks, ND has dropped its automation erpuipment for a live AOR format with Brian Norton at the PD helm. Welcome abourd ... Ken Mills has been appointed GM at KI,YX/Sioux Falls ... KSPO/\&pukane (All News) GM Clint Weyrauch has taken on the rather unusual additional responsibllity of being the evening jock at another station in town. KREM-FM . . . WQBK/Albany PD Jack Hopke has exited for an RCA promotion post in New York. Former MD John Conper has been upped to WQBK's PD post. Luck to both in your new positions KLAQ/El Paso's new PD is Doug Sorenson... KMFM/Santa Maria MD Peter Napoli has exited and will announce new plans shortly . . KOZZ/Keno MD Paul Emery has exited. The station's Bruce Van Dyke is his successor . . . KLOL/Houston's new MD is Vanessa Cargo, from the airstaff. The station also has a new News Director, Brian IIIII . . KBCO/Boulder's new MD is Bruce McCaleb . . . WKDF/ Nashville's new Music Coordinators are GIna Iogue and John Bryant who replace departing Sylvla . . . WYSP/Phlladelphia afternoon jock Bob Leonard has exited the station. Part-timer Randy Kotz is filling in... Geoff Fisher has exited Zeta 4/ Mlami for overnights at Love 94 . New to news at Love 94 is Larry Bessler, also from Zeta 4 . . . WAVA/Washington's new overnighter is Lanie Odel from WRXL/Rich mond . . Changes at WRXL include new midday person Patu Spitler from WWSW/ Pittsburgh and Bob Davis for research and nights. Leaving WRXL is Kassandra SLaneil for overnights at WLPX/Milwaukee ... Jim Bush is new to the Zeta 4/ Miami airstaff . . KZOM/Beaumon's assistant MD Robin Carey has exited for other projects . . . Brock Whaley has left mornings at WORJ/Orlando for the same post at KAZY/Denver . . . Les Davis has returned to WRVR/New York from neighboring WYNY for mornings . . . Bob Hovanes has joined KISW/Seatte for mornings from neighboring KZOK... Ed Roach is new to weekends at WZZO/Allentown RCA National Album Promotion Director Josh Blardo has exited that post and will announce new plans shortly . . Rob Charry has exited as MD at XL102/Richmond

BIII Evans has stepped down as MD at WMET/Chicago but retains his airshift. The station's Dave Benson has been named MD . . . KMGN/Bakersfield is switching from Country to AOR on October 1st . . . Dennls Wilen has exited the Album Promotion Director post at Mushroom Records.

## Update

KSAN/San Francisco is looking for recording artists to become involved in a stationsponsored Skateathon for Greenpeace. Record company reps are requested to contact MD David Perry at (415) 986-2825 .. The LOOP/Chicago provided free breakfast for those waiting in line to buy Knack concert tickets. The station was also the sole mail order source for tickets to an upcoming who concert, which was a speedy sellout . . . Congratulations to WMMS/Cleveland News Director Ed "Flash" Ferenc and new bride Darlene. In other WMMS news, the station has moved its traditional weekly "Coffee Break Concerts" from the station's studios to a club down the street so that listeners can join the artists and station for a cup of coffee and a free show... WCCC/Hartford PD Bill Nosal has formed a band called the WCCC All-Stars, featuring Nosal on keyboards and staffer Lich on drums. The All-Stars will headline upcoming station parties for their listeners

KZEW/Dallas is celebrating its 6th AOR anniversary with free ice cream for listeners at area outlets, commercial-free Sundays, and free admission to "Zoo Free Zoo Wave Nights" of local groups in concert ... When the new RCA Hall \& Oates album appears, look for a dedication to WLVQ/Columbus airstaffer Beth Kepple. Seems Beth is a fan of the group. and a piece of poetry she sent Oates was the inspiration for a song on the album called "All You Want Is Heaven," which includes lines from the poem . . . WLIR/Long Island is interested in an on-air reunion of former airstaffers. Please contact Rosie Tisany at WLIR, (516) 485-9200 ...The FOX 101/Grand Rapids has begun a monthly eight-page newsletter complete with concert info, album reviews, and artist profiles. The $20,000-$ circulation paper is distributed free through area merchants . 20th Century-Fox recording artist Genya Ravan mixed a new single on the air at WPIX/New York recently, explaining the process to listeners as she went along ... Among items already donated for


WHY AS THIS MMA SAMLINGT - That's Tony Berardini, PD of WBCN/Boston, In a graphlc displey of the statton's closeknit family atmosphere in this group portralt of Tony with swoaning 20th Cantury.Fox reconding artist Genya Ravan and station MD Kate Ingram.

KWST/Los Angelen's upcoming celebrity auction for the LA Children's Hospital are a rollerskating outfit worn by Linda Honstadt and John Travolta's leather jacket from "Crease," along with customized guitars from both Peter Frampton and Paul Stanley . Q102/Chathanowga has expanded its weekly jazz programming and needs jazz record service from all latels. Contact Stanley Hall at (615) 842 -6604.


BRINGING HOME THE BACON - If radio stations can have mascots why not recording acts? Arnie the Pig joinad the Durocs in dellvering their premiere Capliol album release to the alr staff of KMET/Los Angeles. Pictured (l.r) are KMET newsperson Pat Kelly (back), PD Sam Bellamy (front, Asst PD and MD Jack Snyder, group's Ron Nagle, Capitol's Susan Scharf.
group's Scott Mathews, Capitol's Dave Rophstain. group's Scott Mathews, Capirol's Dave Rothstein.

## Color

STYX AND STONES: WLPX/Milwaukee, in conjunction with an area diamond store, gave away 18,000 stones to those coming to a Summerfest Styx concert appearance. Fifty of the stones were genuine diamonds worth approximately $\$ 200$ apiece. Instructions with the stones offered a free appraisal of the stone at the diamond store that cosponsored the promotion, as well as $15 \%$ off the price of any purchase at the store

HEAVY METAL: KPAS/EI Paso placed a huge chunk of metal in a record store and asked listeners to guess its weight. Closest guess to actual weight won backstage passes to a concert featuring AC/DC and Molly Hatchet, plus limo service and dinner

CALLING ALL NERDS: KSJO/San Jose, in conjunction with the Gap clothing stores, held a "Nerd Contest" which invited listeners to wear their least attractive clothing to a contest, the winner of which wins $\$ 500$ of free Gap merchandise as well as a trip to Marriott's Great America amusement park.

## Concerts $\mathcal{\&}$ Conversations

PRESENTATIONS: WZXR/Memphis presented Point Blank for $\$ 1.03 \ldots$ WYXE/ Madison presented Yipes! for 92 cents... WYSP/Philadelphia presented A's for free. RADIO CONCERTS: A's on WLIR/Long Island ... Bram Tchaikovsky on KISW/ Seattle ...Carolyne Mas on WQBK/Albany.

GUEST DJ'S: Steve Dahl on KQRS/Minneapolis . . . Michael Stanley on WOMP-FM/ Wheeling . . . Molly Hatchet on KPAS/EI Paso

CONVERSATIONS: Bad Co. on Kmod/Tulsa Chicago ... Garland Jeffreys on WBAB/Babylon... Cars, Rob Grill, Jim Messina on

Frank Zappa, Clash on WXRT/ KSAN/San Francisco ... South Side Johnny on WIDB/Carbondale . . . Jan Gomm, Jona-- than Richman on WIOQ/Philadelphia ...Talking Heads, Molly Hatchet on KTXT/ Lubbock ... B-52's on KTIM/San Rafael ... Gary Burton on KBCO/Boulder ... Talking Heads on KLBJ/Austin ...Clash on WWWW/Detroit . . Marshall Tucker on Zng/Omaha . Molly Hatchet, AC/DC on KY99/Amarillo ... Triumph on WOMP-FM/Wheeling ... Pat Travers on WKQQ/l exington . . Blackfoot, Santana on KRST/Albuquerque . . Yipes! on WYXE/Madison... Billy Falcon on WLIR/Long Island. . Ronnie Montrose, AI Kooper on KWFM/Tucson... Dire Straits. BOC, Jay Ferguson on KXFM/Santa Maria Molly Hatchet, Dire Straits on WDIZ/Orlando . . . Ramones, Carolyne Mas on WQBK/ Albany.

COMING NEXT WEEK: Not every station would opt to change a winning format for one that is absolutely untested. That's what CHUM-FM/Toronto did about six months ago, when they dropped their traditional AOR format to play the music of one artist per set. The Canadian ratings have just returned, and next week we'll speak with CHUM-FM PD Warren Cosgrove for details on the surprising ratings results.

## Keep The Fire



# Chart Summary 



Another banner week for 2EP, who grabbed the llon's share of hot reports this week and held their top apot POREGNER jump od way up to second place with strong alrplay rota tional increeses. DYLAN inched up to number three while PARSON8 hit top ten. LOWE maintained as ACIDC inched up. MOON had an excellent upsurge In total reports this week TRICK debuted handsomely land coincidental. ly in the same chart position as did FOREIGNER last week and ZEP the week beforell with a solid combination of alrplay in all rotations. MOLLY jump. ed while GOMM inched up. TULL debuted nicely while CURRY and MORRISON both had good weeks. ELO resurged as EDMUNDS and JOURNEY continued renowed growth QUADROPYENMA debuted. as did CAFE, BENATAR and SHOES. Close to charting this woek were KARLA BONOFF, CHICAGO, IAN LLOVD, and SCORPIONS.

The Album Airplay/4i chart re bresents activity based on a com reports. Artists' chart numbers are displayed over a four-week period. The artists in italics regis play for the week. Album cuts hat are also current singles are listed in bold type


|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 978 | 9/21 | 9/14 | 97 | 31 |
| 1 | ALAN PARSONS PROJ. | 107153 | 100\%4 | 85/46 | 99/70 | 010 |
|  | EvelAriata) |  | 4.6 | 4. 14 | - 4.83 |  |
| 2 | MOON MART | 85/51 | 6334 | 70/35 | 60/38 | 59/37 |
|  | Escape From... (Capitol) | 4.2 | $\sim_{3}$ | A 12 | A 6 | A. 9 |
|  | "Rolono" | H 3 | Hz | H22 | $\mathrm{H}^{\mathrm{H}} \mathrm{l}$ | $\mathrm{H} \cdot 13$ |
| 3 | CHAP | $68 / 4$ | 7248 | 70/42 | 7238 | 68/38 |
|  | Fight Dirty (Arist | $\sim_{0} 0$ | AOO | A. 3 | A. 7 | $A^{1}$ |
|  | "Niller Cut" | 419 | ${ }^{H} 24$ | 7 | H. 27 | H 21 |
| 4 | R | 70147 | 91/57 | 79149 | 7760 | $78 / 40$ |
|  | The Records (Virgin) | A. 0 | A. 6 | ${ }^{\text {A }} 1$ | A4 | A A |
| 6 | Stary Eyas <br> ACIDC | H23 <br> 93/48 | H. 29 | ${ }_{823} 291$ |  | H2 |
|  | Highway To Mell (Attantic) | 3310 | 3 | A. 1 | ${ }^{\text {A }}$ B ${ }^{\text {a }}$ | 4.11 |
|  | Trio | H46 | 44 | H41 | H. 38 | Hza |
| 5 | TALKING MEADS | 65/40 | 90\%7 | 89/49 | 78/49 | 57/30 |
|  | Foer Of Music (Sire) | A4 | A 5 | A 11 | A. 17 | A. 12 |
|  | "LHe During Wartime" | 3 | 2 | 4. 24 | H 16 | 418 |
| - | IAN OOMM | 74/44 | 72/49 | 60/51 | 74150 | c3/43 |
|  | Gomm With ... IStrifiepia | A. 0 | ${ }^{1} 3$ | A. 0 | A 7 | 4.12 |
| 7 | "Hold On" | \% 30 | 4.21 | H. 15 | H. 17 |  |
|  | KINKS | 20M1 | 100/36 | 10830 | 1171400 | 121/43 |
| To | Low Budget (Arista) | 40 | - 0 | A. | ${ }^{\text {A }}$ | 4.0 |
| 7 | "Falling" |  | 42 | -1/0 | H. 2 | H.7a |
|  | SAMMY HAGAR | 204 | 784 | 73140 | 67/34 | 60/3 |
|  | Stroet Machine (Capitoi) | a. 2 | A 3 | A. | A. | A 13 |
| $\square$ | "Plain Jana" | $\text { H. } 32$ | H/31 7025 | H.28 | H22 | ${ }^{H} 16$ |
|  | Rust Nover... (We/Reprise) | A0 | A 1 | -0 |  |  |
| - | "My, Blua" | Hes |  | H2 | H\% | 19 |
|  | RED SPEEDWAGON | 20/3 | 94/34 | 2934 | 9/41 | 9/38 |
|  | Nine Lives (Epic) | ${ }^{\text {A }}$ | AO | ${ }_{4}{ }^{2}$ | ${ }^{1} 1$ | ${ }^{\circ}$ |
| 10 | rutva" |  |  |  |  | H.6 |
|  | our Of Luat (Columbio) |  | $\begin{gathered} 95 \\ A 0 \end{gathered}$ | A00 | ${ }_{\text {A. }} \mathbf{2 0 5 8}$ | ${ }^{101}$ |
|  | 'Crual' | Heo |  |  | H80 |  |
| 10 | Pat travers band | 61/37 | 74/40 | 7835 | 7937 | 81/34 |
|  | Go For What. (Polydor) | A. | A. | A. | A6 | A 0 |
|  | "Boom Boom" | $\mathrm{H}^{24}$ |  |  | $\mathrm{H}_{3}$ | H.47 |
|  | SOUTHSSEE JOHNNY | 56/37 | 68141 | 69/42 | 75/50 | 7351 |
| 10 | The Jukes (Mercury) | $\begin{aligned} & A .2 \\ & H \\ & H 17 \end{aligned}$ |  | $\text { A. } 2$ | $\text { A. } 1$ | $\text { A. } 3$ |
| 11 | "Anxious" ROBERT PALMER | $\left\|\begin{array}{c\|c} H \\ 111 / 30 \end{array}\right\|$ | H 25 112/24 | 10728 |  | H 25 <br> 128/30 |
|  | Secrets (latand) | AO |  |  |  |  |
|  | Cose | H. | H-* | H0\% | H00 | Hes |
| The Medium reports of charting artists are displayed over a five-week period. They are listed in order of total reports within the specfic rotation |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| for the week. Two numbers follow each album titie. The first represents |  |  |  |  |  |  |
| Lotal number of our reporting stations playing the album this week. The |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| this week. Below these numbers are breakdowns of the album's reports in |  |  |  |  |  |  |
| ather rotations for the week. The album's preferred airplay cut is litted. |  |  |  |  |  |  |



## SINGLES

FLEETWOOD MAC
"Tusk" (WB)
"Heartache Tonight" (Asylum)
3 KARLA BONOFF
"Trouble Agaln" (Columbia)
4 IAN LLOYD
"Slip Away" (Scotti Bros.)
5 CHICAGO
"Must Have Beon Crazy" (Columbia)
6 JOHN COUGAR
"I Need A Lover" (Riva/Mercury)
7 BLONDIE
"Dreamin" " (Chrysalis)
8 ELLEN FOLEY
"Stupid Girl"(Epic/Cleve. Int'l.) PRISM
"Virginia" (Ariola)
10 WINGS
"Arrow Through Me" (Columbia)
 Alluum Alrpity yluc cher The chert is listed In order of totel mentione reoelved

## 

Breakers are those newer records that have the greatest
level of station level of station activity on any given week.

## CHEAP TRICK

 Dream Police (Epic) THse "Votces" "Herl""Rockin." " $84 \%$ of our ro "Rockin." ". $84 \%$ of our ro
porters on it Totel neporte porters on He Totel meports
129 A. 102, M-6, M-20. Do buted this woek at num ber 14.


JETHRO TULL Stormwatch (Chrysalis) $60 \%$ of our reportions on it Total roporta: 92. AB8, $M$ 4, H-2. Dobuted thib wook at number 24.
AEREBREAKERS

## REGIONAL AOR ACTIVITY





The distinctive City Boy sound has never sounded better. From the lyrical tales to the hypnotic musical intensity, "The Day the Earth Caught Fire" can only be called a masterpiece.


City Boy "The Day the Earth Caught Fire" On Atlantic Records \& Tapes

SD 19249 Produced by Robert John Lange

| Whims | W()UR | WXR'I | WBIM | W1.IR | WRRKK | WK()]: | KKKX | KII. ${ }^{\prime}$ | KR()O | KAWY | Kisw |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WY()I) | WAAI | WJKı | WI.OM | WI3A13 | wAUl) | W13IR | KSTT | K1.3] | K'YY) | KBC. | K\%EL |
| W()MP | Wilix | WTAO | Wibru | wwix | WSIIE | W()OR | KKRI, | KNC.N | KXPM | KWFM | KREM |
| WF:BN | WIGI3 | WI.pX | WPI.R | WHFS | \%FFA 7 | W()UT | KグFW | NOVA 104 | K7. ${ }^{\text {K\% }}$ \% | Kılı4 | KGON |
| WXKF | WI.AV | WOIM | WQIJK | WRXI | WII\% | WI.13] | KTXQ | KZ.OM | KCAI. | KSAN | KQFM |
| WKOO | WHINN | WYXI: | WPI)H | WMMR | w(jvi. | WHSY | KYTX | KATH | KBTI | KTIM | KSHIE: |
| WMJ() | WIUP | WIIBA | WRKI | WIO) | WK W\%: | KI.YX | KI.AQ | KMOI) | KPMI. | KSJ() |  |
| WCMF | WMET | WCO\% | WNEW | WSAN | W(O)R | KFMH | KI.OI. | KMBQ | KRST | K()ME |  |
| WAQX |  | WBCN |  | WRAS |  | KBIE |  | KWST |  | K0\%\%. |  |



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## Say What You Feel！

## Your Comments Are Welcome，Signed Or Anonymous． <br> Selected Comments Will Be Published Each Week． All Signed Comments Will Be Verified Before Publication．

CALL THE R\＆R








TWO FOR THE SHOW - While in Kansas City, Marcury recording artist Jacky Ward (right) is shown with KCKN's MD, Wes Cunningham. . Next we have KSON/San Diego PD Rod Hunter getting wrapped up in his promotion with KSON account executive Rodge Seelert during a "Roller Relay Match" in which the station rook part... In the middle row of pictures WB's Mergo Smith is with WHBF/Rock Island air personality "Lovabla" Lew Lawrick. . WOBLODerlin, OH morning man and PD Scort Miller was visited by "Miss North America," Sandy Randolph for an inter. view on his show. Scott told R\&R, "It must have been a gift from the statf since it was my birthday that dey." MCA's Don Williams is pictured being interviewed by KTTS/Soringfield MO Assistent PD Rob Hough WOKKM Midlan MS Mus Director Van Mac talks with Columbia recording artist Marty Robbins following a concert sppearance.

night air person Gina ... WEATMEst Palm Beach afternoon man Rob Gibbsons sends off WEAT "Mystery Voice Contest" winners Laurel and Roger Dunson. Wickets po tickets to Oprytand, the Grand Ole Opry end a tour of all the sights

## Jim Duncan

## News Notes

Terry Amber resigned as PD/MD of KDJW/Amarillo. No replacement yet. Amber had been doing middays on the air . . . After two years doing the morning show and PD job at KCEY/Modesto, CA, Lee Nyes exits and will be available after October 15: (209) 883-0433 ... Craig Hines, formerly with KGIL and KIQQ/ Las Angeles and KATY/San Luis Obispo, has been appointed PD of KKAL/ Armoyo Grande, CA. According to VP/GM Gary S. Owens (no relation to R\&R columnist Biff Collie!?), KKAL has applied for purchase of an FM station in the area...Jessie James Freeman, former PD of WBIR-FM/Knoxville, is now doing nine to noon at WINN/Louisville. WBIR-FM has dropped Country for an AOR format. (One for your side, Gelb!) . . Good news to hear, after all these years, that WSM-AM/Nashville will be programming Country 24 hours a day They had been doing a Pop/Adult format during the day, with Country in the evening and all-night. Al Voecks will be PD and News Director for the station accorting to VP/GM Len Hensel. Mary Catherine Murphy Sneed (and her orchestra) will oversee the music. For many years. I have had more questions and comments from first-time WSM listeners or visitors to Nashville about WSM's unmis takable connection with country music on the one hand and their P/A programs during the day on the other... Sports personality Tom Kelly is now doing moming and afternoon drive sports and commentary for WSAI/Cincinnati Larry Hunter has once again left KSOP/Salt Lake City. No details of replacement or Hunter's future plans.

SO WHAT ELSE IS NEW? Congratulations to RCA's popular promotion executive out of Dallas, Wayne Edwards, on the announcement that he will be married to CKLW-FM/Detroit Music Director Johanna Solima. A December wedding is planned and will be, in Wayne's words, "a showbiz wedding. " (Film at 11.)...Glad to hear the crew of WHBF/Rock Island is feeeling better. MD Iee lawrick told R\&R that many of the staff on the AM \& FM had come down with the flu, which put the stations in an uproar for the past three weeks . . A bunch of very good people, including Kris Kristofferson, Tanya Tucker, Roger Miller Emmylou Harris, Jose Feliciano, a reunited Delaney and Bonnie, and KLAC's Sammy Jackson are taking part in a concert benefit for the family of the late Dorsey Burnette. The show is set for October 12 at the Los Angeles Forum . . . As R\&R was going to press, the CMA called with some of the details of its artistdisc jockey tape session to be held Friday, October 12. during Convention Week in Nashville, plus a first time CMA-sponsored luncheon for visiting radio people. I will go over the particulars next week. Some of the other radio-oriented functions are outlined on this page. Looking forward to the FICAP clinic and the golf tournament .. Speaking of golf (notice how smoothly I segued to this bit), Electric Weenie's madman Tom Adams sent us this from Honolulu: "Read a report of a lady on the golf course who was hit between the first and second holes. Doctor said it was one of the strangest and hardest places he ever had to bandage" That's the hole story this week


RADIO ON THE MOVE - WAXXVau Claira, Wisconsin sent to R\&R a complete sat of idees thet teeps the station on the move The top photo shows the WAXX Super俍 vee race car with driver Herman Johnson acceping a trophy for winning a recent rece. The lower picture is of the WAXX 1979 GMC twheel drive Jimmy, Which was given away at the station's recent festival and bend contest UA's Bilie Jo Spears promotion the station ran.

## FICAP Mini-Seminar \& Golf-Tennis Tournament Set For 1979 Country Convention

As part of the upcoming Nashville Country Music Convention, a time when the industries that are involved with country music get together to thank and congratulate each other, radio representatives will have a seminar to take part in for the first time. In addition, the annual Chuck Chellman-Georgia Twitty Radio Golf Invitational has been expanded to include a tennis tournament and will be in a new location this year.

The Federation of International Country Air Personalities will host a MiniSeminar on Tuesday, October 9 at the Roy Acuff Theatre in Opryland beginning at 10am. WWL/New Orleans air personality Charlie Douglas will host the panel, which will include R\&R's Nashville Editor Biff Collie, the 1978 Country Disc Jockey Hall of Fame inductee, Ralph Emery of WSM/Nashville; Paul Kallinger, XERF/Del Rio; King Edward Smith IV. WSLC/Roanoke; and Arch Yancey, KNUZ/Houston. The topic of the panel discussion will be "Put The Personality Back Into Country Radio."

FICAP's fourth annual banquet. Friday, October 12, will be highlighted by the presentation of the 1979 D.J. Hall of Fame winners. It will be held again at the Hyatt Regency Hotel, with entertainment provided by RCA Records.

The 7th Annual Radio Invitational Golf and (now) Tennis Tournament for players and non-players will be held this year for the first time at Nashboro Village Country Club on Murfreesboro Road. Prior tournaments had been at the Crockett Springs Country Club. Chuck Chellman told R\&R, "We felt the move would give us the chance to expand the participation to our radio and records friends who enjoy playing tennis. The day will again begin with the early buffet breakfast and conch with the trophies for the winners in each This event is scheduled on Wednesday, October 10

## Country Receives Good News On The Sales Front

The slump in the music business is a hot mass media topic these days. Stories of doom and gloom are popping up on national TV. People magazine, and local newspapers. High profile rock music comprises the bulk of the coverage with little mention of country record sales specifically.

R\&R checked with major country labels and word is that country is holding up just fine, thank you!

At MCA, country sales are "right on schedule" according to Chic Doherty, VP Marketing. Because of MCA's acquisition last spring of the ABC roster, sales figures comparing last year to this are difficult to ascertain and "while MCA's overall volume is down, the country division is on target with monthly projections."

UA is also in a unique situation, in that much of their country product falls into the "crossover" category, diffusing sales figures. Operations Director Jerry Seabolt commented, "Overall, looking at last year and this year, if anything, we are up."

Warner Bros. raised prices just as the "recession" hit hardest, and felt a strong setback, but "there has been a surge of consumer activity in the past few weeks affecting all formats. Sales have picked way back up at all distribution branches and markets," according to Stan Byrd, National Promotion Director.

At RCA Joe Galante, VP Marketing, reports that "Ronnie Milsap and Dolly are approaching gold, and Waylon is near platinum. Business from this year to last has not changed drastically. The economy has affected new releases, and our projections will not be as aggressive as they were last year, but we are not experiencing the dramatic drop off in sales that rock has.

Columbia is also holding its own and "we are ahead of where we planned to be at this time," according to Roy Wunsch. Director of Marketing. "I don't see an enormous increase, but country hasn't fallen into the general slump as badly as the other formats."

Ewell Roussell, Director of Operations, comments that at Elektra. singles are maintaining, although album sales are a bit off. He points out that while overall business is down, the country section is overall up, partially due to the fact that Elektra has increased the amount of product released.

Capitol's Division VP Lynn Shults reports that country sales are not dropping, noting that while "the traditional country buyer is a diminishing breed, the country marketplace is stronger than ever, a more mass appeal, diverse marketplace." Shults agreed with other record executives that there are more record returns on mid-chart records than last year, but the proven hits are selling almost as usual

A check with retailers confirms country's solid ground. Pat Weiser, Midwestern buyer for the Lieberman rack, reports that "country sales have been steady, with a slight pickup in the past few weeks." Steve Marmaduke, Purchasing Vice President for Western Merchandisers, says, "Country sales have definitely held up for us." At Pickwick, country and country crossovers have a higher percentage of top ranked albums than they have in the past. Proportionately, country is doing better than normal.

Keeping in mind that country records are rarely a label's strongest sellers, the fact that they are maintaining in the midst of a generalized slump is a positive sign for the format. The loyal audience that country has always claimed is, indeed, out there.

- Lee Wade


# Page 64 <br> BREAKERS <br> <br> WAYLON JENNINGS <br> <br> WAYLON JENNINGS Come With Me (RCA) 

 Come With Me (RCA)}

On 69\% of our reporting stations. Charts: 35-23 WCXI, debut 25 WJJD, 28-16 WPLO, debut 26 KMPS, debut 24 WSUN deburt 24 KEED, 33-23 WIRK-FM, debut 29 WYDE, debut 30 KNIX, $39-27$ CKLW-FM, $28-23$ WBAX, 3429 KSOP, 188 KCKC Adds inchude WDGY, KCKN, WDAF, WMAQ, WINN, KLVI, WCMS, WYVA, WMAY. RER Chart 38-29.

## JOE STAMPLEY <br> Put Your Clothes Back On (Epic)

On 60\% of reporting stations. Charts: 28-18 WONE, 29-23 WSLR, 17-12 KSO, 34-27 WMAQ, $24-16$ WEEP, 37-28 KEEN, 35-28 WMZQ-FM, 10-9 WBAM, 38-29 KIKK, 28-21 WKDA, $33-$ 26 WXCL Adds: WJJD, KCKN, WUBE, WFMS-FM, WQQT, WNVY, WTCR, WIXY. R\&R Chart 40-35.

## NEW \& ACTIVE




WILUE NELSON "CrazY Arms" (RCA) $76 / 5$ KCKN, WHN, WNOW, WKXA WKCQ. Cherts 3828 KCKC, 17.10 KIKK , dabut 28 WJJO, 17.10 WPLO, 35.25 WXCL 3529 WIRE, 3429 KSON 96 KUZZ 3320 KRAK, 20.14 WYDE. 176 WIRK.FM. 147 KXLR, dobut 22 KOKE. RGR Chart
Debut 37
EMMYLOU HARRIS "Blue Kentucky Girl" (WB) 90/17, KLAK. WOAF, KCKN. EMMYLOU HARRIS "Blue Kentucky Girl" (WB) $90 / 17$, KLAK. WOAF, KCKN,
WIRE, WWJO, WMAQ. WTHI. WMAY, WHN, WYVA. WPOC, WMZQ.FM, WEEP WSUN, WNVY, KMAK, WODD Charte 42.29 WCMS, debuI 24 WBCS, dobut 25 KMPS, WEEP, WSUN. WNVY, 31 WJJD dobut 27 WONE, dobut 28 KOKE, 26.15 KCKC 3424 KWKH R\&R Chart Debut 39 . 30.21 WJJD, dobut 27 TOM GRANT "'Sail On'" (Republic) $87 / 11$ KSON Dabur 39 .
WOQT. WTCR, WKXA WBAX Charte gi KRGO 13.10 WWOK 3327 WSA. WTHI, KCKN, KOKE WSUN, 2817 KUGR 36 28 WKDA $40-29$ WKKN, 31.26 WEEP. 31.21 WMZO. 27 , d8bul 29 WPLO. 29.19 JOE SUN "I'd Rother Be Hurtin" " (Ovation) 84/16 KiAC.
 Charte dabut 30 WIWIFM 33 2R CXIW.FM, WOAT, WWJO, WTHI, WMAY, KSON, KUZZ, KVOC MARGO SMITH "Baby MY Baby" (WB) $76 / 5$ KCKN Wo. $2117 \mathrm{KRGO} \mathbf{Z 2} 19 \mathrm{KGFX}$ Charte E. 1 WCXI, 3829 KRAM MY Baby" (WB) 76/5, KCKN, WJJD. KWMT, WTCR. WEEP. 21 WSAI, 3323 WOOT, dabut WYDE, 32.27 KYNN. 20.11 KWKH dobur 30 KTYN, 3528 KZIP
ANNE MURRAY "'Broken Hearted Me" (Capitol) 75/29. One of the "Moast Added" WWOK. WSUN. WMC WINN, KVET, WYII WBAX WMAY Cher Kit WGTO, KEBC, WOOT WSEN. 3528 WPOC debui 30 WJJO, 27.16 KCKC . WMAY. Charts: debut 26 KRGO, debut 30 MEL TILLS "Blind In Love" (Elaktral
second weok in a row. Adds includd KNEW. WMAQ, WMC, WINN. KOKE. KIKK" WYOE for the KFDI, KSON, KBET, KCEY, KRGO Chart: 31.25 KCKC . 32.27 WDOY, KOKE, KIKK. WYOE, KCKN 30.17 WCxI.

CHARLY MCCLAIN "You're A Part Of Me" (Epic) 74/16, KLAC, WIRE, WSAI KHAK. KYNN. WINN, WYDE, WKOA, KOKE KNOE, WCMS, WMZQ.FM, WTSO, KIDN, KCUB RONNIE MCDOWELI "O
KOKE WSUN. WIXY, KIDN, KVOC Charte 12.7 KRGO 2923 WSAl KRAM, WFMS.FM, WTCR 29 WEEP $97 \mathrm{KCKC}, 3424$ WMZQ-FM, dobut 23 WEAT, $27.20 \mathrm{KMPS}, 31.23 \mathrm{KIKX}, 3025 \mathrm{KSOP}, 12.9$ WLWI. 2923 WONE
JOHNNY DUNCAN "The Lady In The Blue Mercedes" (Columbia) 6215 KEEN, WSAI. WONE KBET, KLAK, WKKN, WGTO KEBC, WCOS FM, KLVI, WOKK. KVET, WNYP JACKY WARD "You're My Kind Of Wo, $3429 \mathrm{KFOO}, 3421$ KCKC.
JACKY WARD "You're MY Kind Of Woman" (Mercury) 60/18, KLAC. KEEN WONE, WSLA. WIRE, WXCL WOTO, KXLR WOQT, KIKK. WMZO.FM, WKMF, WHBF, KGFX,

HANK THOMPSON "I Hear The South Callin' Me" (MCA) 55/10, was WPLO WINN, WSLR. KMAK. WTSO, KWMT, WTHI, WITL WTCR Charts 20.10 KSO 3327 KNIK
 TOM T. HALL "You Show Me Your Heart IAnd I'll Show You...)" IRCAU 5222 One of the waek "Mont Added" recorde. Some new adde inchede KEEN. KLAC. WXCL, WNRS
BUCK OWENS '"Henain' In And Hanain' On"' (WB) 52/12, wSAI, WSLR WPLO WINN, WBAM, WCMS, WSUN, KNOE WKMF, WHBF, KXLR, KIDN. Chert: 27.19 KUZZ, 30.25 MOE BANDY "I Cheated Mo Right
Addod" song this woek Sorne now eright Out Of You" (Columbia) 45/41. The "Mosi A
WOGY, WXCL KSO, WNRS, WCXI, KLVI, KRMD, WIWIFM. WIRK.FM, KXLR, KWKH, KIKK
WBAM, WBAM, WKD

## Others Getting Significant Action

CLIFF COCHRAN "First Thing Each Morning (Last Thing At...)" (RCA) 36/9,

ON THE TOWN: Ella Fitzgerald charmed the socks off the Nashville crowd with her gracious, genthe genius when she sang here with the Nashville Symphony at the Opry House. Her voice is one of America's greatest musical instruments . . Carl Perkins is suing the "Blue Suede Shoes" off British promoter Mervyn Conn to dissolve his 1977 record contract with the Conn Organization . . . MCA rereleasing the old Ernest Tubb-Loretta Lynn duet on "Thanks A Lot?" . . . Columbia releasing Stonewall Jackson's "Dynamic Stonewall Jackson" LP of 1960? Mel Tillis released the Stutterettes and they signed with T.G. Sheppard's show . .. Johnny Cash "produced" an album on "Cowboy" Jack Clement? Bobby Bare bought the Willie Nelson building at 59 Music Square West? Willie dissolved Lone Star Records earlier, after a short-lived blast; now he's dissolving Willie Nelson Music. (But his Willie Nelson Food \& Fun Parlor is open on the tour-route) I wonder if they'll show the secret room in Jeannie C. Riley's Civil War mansion in Franklin when Satur-
 day Evening Post does the
Jeannie C. "Covergirl" number in its December issue. It was a hiding room during the Civil War. The Rileys didn't find it for sometime after they moved there

Jerry Reed's next network TV shot is his costarring role in that made-for-TV movie "Concrete Cowboys" on CBS, October 17th. Acuff, Mandrell and Ray Stevens are in that one . . . Tennessee Association of Broadcasters 1979 Convention held at the Opryland Hotel (2629th) ... Tammy Wynette was robbed of $\$ 00,000$ in cash and $\$ 6000$ in jewelry before a concert in Princeton, IN George Richey, Tammy's songwriter husband, said he goofed and left the money in the room while they went out to dinner . . Poor Jerry Lee Lewis got it again. When Internal Revenue a

Jeannie C. Riley gents came to Jerry Lee's home in Hernandon, MS to receive some personal property in lieu of unpaid federal taxes, they reportedily inadvertently discovered controlled substances ot cocaine and marijuana. He was released on a $\$ 3000$ bond. Lewis was one of those on the list of 16 persons involved in the "indiscriminate mass drug prescriptions" charged to Dr. George Nichopoulos in Memphis ...Country singer-cheesecake Sarah McKenzie held a cat burglar at bay in her Hollywood apartment while she called, then waited for the police to come and make an arrest the other night. (Mean!)

CABBAGES \& KINGS: Johnny Cash and his dad Ray Cash will be Grand Marshals for the Nashville Veterans' Day Parade (John was a Korean Vet, Ray was a World War I Vet) . . Arthur Blanch, on that record of Elton Britt's classic song "Maybe I'll Cry," has been asked if that isn't the late Elton Britt's voice on the fantastic falsetto yodel on the record. Nope, it's Arthur, he says . . I I don't know whether I believe Nashville's Red O'Donnell's column or not: A
 tourist supposedly came up to Faron Young and said, "You sure look like Faron Young!" Faron said, "I am Faron Young!" The tourist said "See, I told you you looked like Faron Young!
Lynn Anderson says she will be a "person-to-person" guest with Jane Pauley on the convention week drop-in visits of Jane with the superstars of the "Today" show . . . Lor. etta Lynn, Tom T. Hall, Mel Tillis, and Ronnie Milsap are others who'll have Jane "drop-in" . . . Brenda Lee's new look is raising eyebrows and making smiles (and whistles) on Music Row
Moe Bandy \& Charlie Daniels worked Salt Lake City at the same time. Moe came to Charlie's show, Charlie came to Moe's show . . . Moe \& Joe Stampley are on the road together now with major performances set in the Southeast, Northeast. South west and West in support of their recent single success of "Just Good Ol' Boys"
Faron Young The Kendalls and Charly Mc Clain are set for a tour of Germany October 30 through the middle of November... Marty Robbins is back on the road with scheduled stops in about 25 major markets throughout the Southeast. Southwest, West and Midwest . . T.G. Sheppard as opening act for Helen Reddy at mGM's Grand Hotel in Las Vegas

Johnny Cash \& June Carter remarried in a spe cial re-dedication ceremony . . Faron Young robbed
of $\$ 6300$ in Oklahoma while he and the band were on stage performing . . . Tammy's patatial South Nashville showplace is up for sale. If it sells, will she and George move to Tucson (George lived there before)? (Will Tammy's ex-realtor Michael Tomlin sell the place for them?) .. From the "better-late-thannever" file: Emmylou Harris and husband-producer (in more ways than one now) Brian Ahern are the proud parents of a baby daughter. The big event happened September 9 in Burbank, CA. The new baby girl has been named Megan Theresa . . . Royce Clark, Glenn Tubb, and Early Williams will combine talents to get a new label off the ground here. Dessa Records has opened Nashville headquarters on 18th Avenue South... Pictured here are well-known songwriters Mike Kosser, Wayne Kemp and Dave Kirby, who have returned to Tree International music publishing.
 you might want to use on the air.) Leigh Grady swears she heard athiest Madelyn Murray 0'Hare singing "MMMMMMM Bless America" . . Charlie Daniels: "I didn't find out I could sing until I'd already sold $\$ 10$ million worth of records. By that time I couldn't quit, because I was a star!" Conlee's on the hit parade; two years ago, he was a rock \& roll DJ!" . . Archie Campbell said it: "I knew I was too old for birthday cakes when I blew out the candles and set off the smoke alarm!""... Billy Bob Bowman: "As an authority on girls, the worst I ever saw was Lucinda. Everybody has a right to be ugly, but she abused the privilege!'" . . . After almost running out of fuel after having circled almost interminably at the airport, T.G. Sheppard said on stage: "I'm sure happy to be here. (I'm happy to be ANYWHERE! )'

PICNIC WITH DOLLY: Dolly Parton's new $\$ 500,000$ bus (three weeks ago it reportedly cost $\$ 150,000$ ) stopped in Bracey, VA enroute for supplies; Dolly asked where she and her crew might picnic in the neighborhood, and were directed to Hugh Baird's farm just outside of town. An hour later, practically the whole town was there, playing ball, singing, eating, autographing with Dolly and her show. Hugh Baird said, "It was the biggest thing that's happened here since they flooded the lake!"


ETTIE BIT COUNTPY "- MCA's Roy Clank is shown with guest Donny Osmond on a recent 'Tonight Show of which Clark was guest host



BELLANY BROTHERS - The Two And Only - we/Cubll 'Wot T-Shirt' "Making Music Mame" "Why Did We Die So Young
JIMMY BUFFETT - Vokano - IMCA "Dreams/c/a" "Lady / Can't Explain "Sending The Old Man Home" "Baat Drinks
ROSANNE CASH - Right Or Wrong - ICohmblal "Big River" "Amybocty's Darlin" "Mon Smart Women Smarter" "Baby, Better Start Turnin' Em Down" "Right Or Wrong
JOHN CONLEE - Forever - (MCA) "No Reliaf In Sight" "Crazy" "Foraver "Baby, You're Something" "The In Crowd"
CRYSTAL GAYLE - Miss The Miasissippi - (Cohmbia) "Room For One More" "Miss The Mississippi And You" "A Ltele Bht Of The Rain" "Don't Go My Love" The Blue Side" "Danger Zone" "Dancing The Night Away
BARBARA MANDRELL - Juat For The Recond - (MCA) "Selfish" "My Love Can Do No Wrong" "Derlin"." "Vears" "Is It Love Ver" "Using Him To Get To
You"" ANNE MURRAY - Now Kind Of Feeling - (Capteon) "For No Reason Ar All" "You Got What lt Takes" "Tennessee Waltz
CHARLY MoCLAIN - Alone Too Long - (Epic) "Baby I'm A Want You" "Hold

Mo, Thrill Mo, Kiss Me" "Gettin' Over You
WILLIE NELSON \& LEON RUSSELL - One For The Road - (Columbia) "Sioux City Sue
DOLLY PARTON - Great Balis Of Fire - IRCA "It's Not My Affair Anymore "Holp" "A/most In Love
CHARLEY PRIDE - You're My Jemeice - IRCAN "To Have And To Hold" "Missin
EDDIE RABBITT - Loveline - (Elektra) "Gone Too Far" "Pour Mo Another To quila'
JERRY REED - Livel - (RCA) "Guitar Man" "It's Got To Come Out"
KENNY ROGERS - Kenny - (UA "I Wont To Make You Smile" "Cowand of The Country" "Gooctbye Merio" "Santiego Mhdinght Moonhight" "One Men's Woman
MARTY ROBBINS - All Around Cowboy - (Columbia) 'The Dreamer" "Pride e The Badge" "Buenos Dias Argentina" "Tumbling Tumbleweed
T.G. SHEPPARD - $3 / 4$ Lonely - (WB/Curt) "Ir's Only Love" "I'll Be Coming Back
For More" For More"
JOE SUN - Out Of Your Mind - IOvation) "Out Of Your Mind" "Why You Boen


Ray Quinn (whose happy and friendly smile you can see) and I go back to WAMS/ Wilmington when he was programming that station and I was trying to sell him the Wolfman Jack radio show. In the meantime be became the Program Director of Metromedia's Baltimore facility, WCBM, and just recently accepted the PD reins of WFIL from longtime major-leaguer Jay Cook. Ray and I talked not about his move to WFIL, which to him is like going home geographically, but about what I call the "cod liver oil" of radio: license renewal. This dreaded subject strikes the fear of God (or "Jaws" or the IRS or any intimidating vision) into, being conservative, $100 \%$ of the radio community. Quinn, like most of us, started in small-time radio and in his case has risen rapidly, but not without the bumps along the way. The following text, from our conversation, will be enlightening to all, but of special interest to the young man out there who wants to learn about the homework that goes along with the fun elements of radio. I give you Mr. Quinn: "It's always a thorn in the side of every radio station."

R\&R: What was your initial exposure as a PD to having to trudge through this?
QUINN: About a year after being named Program Director at WAMS. I got a call from the company office in Atlanta saying. "How are you doing with those community leader interviews, son?" And I said. "What are community leader interviews?" They then sent a fellow who was their Director of Engineering, who also got involved with licenses. They didn't have an in-house legal team, they used somebody in Washington. This guy came up from Atlanta and we did 200 - yes, I'll repeat - 200 interviews within 20 days! We then went in and did all the logging analysis ourselves, put together all of the renewal work ourselves. So I've had tons of experience doing that. It was amazing what I inherited there, but given time, systems were set up. At WCBM in Baltimore we have the legal expertise of Metromedia, and their legal department handles the bulk of it - but I still do the community interviews, log breakouts, performance percentages, and what we plan for the future.

R\&R: How can you help the younger programmers avoid the pitfalls of renewal?
QUINN: I think the bulk of it is just documentation. It boils down to documenting people who visit the station, your contest winners, and keeping a running file on those activities.

R\&R: Any special tips on that?
QUINN: Yes. A lot of times you can kill two birds with one stone with your community leader interviews. You can go out and set up a promotion with, let's say, the March of Dimes Walkathon, and then spend another ten minutes talking to them about the problems other than the Walkathon that face the community.

R\&R: Obviously a key factor is putting yourself in the proper frame of mind?
QUINN: Sure, and a lot of it is really getting in the frame of mind that you're not just a Program Director who plays music and does contests - you're a manager. And I think there is a new breed of Program Director that is, indeed, a Program Manager, and has the gumption to learn a little about legal matters. Since I didn't have a legal department in Wilmington. I went to the library and picked up books on broadcast law, had our legal people in Atlanta carton me on any FTC things or FCC news. Plus I plugged myself into trade publications that had the information, and you folks now with your Washington office have a real good feel for that - and I'll tell you something else about the community interviews. I looked at it as being a big pain in the butt; I'd have to go see the Mayor, the Chief of Police, this guy and that guy - and I thought it was going to be horrendous. Well. it gave me so much insight to the market that it made me a better Program Director. R\&R: You're saying it broadened your scope
QUINN: Absolutely, and as a result of seeing the Mayor one time, I asked him and he accepted an invitation to do the morning show - it turned out to be one of our better nocost promotions. What I'm saying is that there are a lot of benefits to them besides keeping your license clean, your legal department and manager off your back.

R\&R: What do you do to keep your systems pretty much fail-safe?
QUINN: For one thing, whenever I deal with a person who could be considered a community leader, I automatically, if I haven't already, do an interview with the person. That's an automatic. Another is a contest file. At WCBM Bruce Holberg (now VP/GM of WMMR/Philadelphia) had set up a very good system for documenting contests. We file all of our promo copy, so if someone questions it, we can go right back and show the copy. On top of that we have an automatic logger tape - I would highly recommend that to any radio station, no matter how lousy the quality is. That tape has saved us more than once.

R\&R: Wasn't there a problem in Baltimore several years ago concerning a lottery?

QUINN: Yes. A number of stations were fined several thousands of dollars for airing a commercial that was a lottery, which is against the FCC rules. But let me say that if it is a state with a federally sanctioned lottery, you're okay - what constitutes a lottery, in case someone isn't aware of it, is basically three elements: prize. chance and consideration. Prize and chance are obvious the prize can be an automobile; the chance can be the spinning of a wheel or a random drawing. Consideration gets into a dangerous grey area. I'll give you a specific example: A car dealer says, "Come into our car lot and anybody who buys a car gets to spin the magic wheel, and will be guaranteed of winning $\$ 100$, and maybe a Caribbean cruise." That's a lottery because there's
a prize, which could be $\$ 100$ or the cruise. There's chance, which is the spin of the wheel but the consideration is that you've got to buy a car.

R\&R: Obviously you have to be real careful with your wording. especially when it deals with your license renewal.

QUINN: Right, and the way around that example I just gave is to say. "We're having a great sale at our car lot and we're giving away great prizes - come down and visit our showroom and there's no purchase required; just spin the magic wheel and win a prize." Now I don't know if a station would get a license yanked for running the lottery example I used, but they're going to get fined sure as hell - and if you've had a history of those problems, you're really going to get stung.

Part II of Ray Quinn's comments will appear next week.

## Color

THE GOODBYE OF THE DECADE: WBOW/Terre Haute staged a goodbye to the last summer of the 70's by asking people to send in entries with certain proper information. The card qualified them to win a grand prize. At 10:17am local time last Sunday - which was the official start of autumn - a card from all the entries was selected. The winner was treated to a complete gardening clean-up, as the station's personalities came by and mowed and edged the lawn. Also, the plants were watered, the hedges were trimmed, and additionally the entire area was raked over.

THIS ONE WE ALL CAN IDENTIFY WITH: WQUA/Quad Cities has an "I Need A Holiday Bad" contest running. Four or five days per week, cards are drawn that could win a day off for a lucky listener with compliments of the station. This ongoing promotion has been very effective.

THAT'S THE WAY THE CRACKER CRUMBLES: At least that's the way it happens at WSB/Atlanta. Listeners are asked to identify the person who voices the "Cracker Crumble" contest. It amounts to a spoof on local, state, and national politicians from Georgia and is sponsored by the Georgia Press Association to benefit its journalism scholarship fund. The lucky listener who identifies the "mystery voice" will be treated to a royal-feast event at one of the finer hotels in Atlanta.

## Transition

One of Top 40 's better known figures, Chuck Brinkman, has officially left his position at WTAE/ Pittsburgh to become the Program Director of KOGO/San Diego. Replacing him as Music Director of 'TAE is Don Berns . . . Randy Kramer joins WHAM/Rochester to do the afternoon drive slot from WPEZ/Pittsburgh . . . Still in the Steel City - Tom Lacko is the new weekend and fill-in person for FM97, coming across town at KDKA Jim Gordon, formerly with KYW and WCAU, joins WPEN/Philadelphia as a news team reporter announcer .. Also joining the 'PEN is Dolly Berry (which brings us to "what if Chuck Berry married Dolly Parton-type jokes"). who will host "Celebrity Chatter" that will obviously feature stars ... Bill Smith has joined WIOD/Miami to
 do a weekly talk show segment. Smith has over 25 years experience in the Miami area . . George Davis (pictured) is the new $3-7 \mathrm{pm}$ personality of WTAR/Norfolk at the same time, veteran announcer Tom Looney moves to the midday position at the station . . . Bruce Macgowan has joined the KVI/Seattle staff as an additional host for the station's weeknightly sports magazine feature. Also joining the station is Elaine Perkins, who will be doing color commentary for Washington State University Cougars football broadcasts . . . Peter Dean returns as Operations Manager of KWEB/Rochester, MN after a three year stint at WPON/Pontiac . . . Jay Douglas has resigned as Operations Director of KXEL/Waterloo, IA to accept a position as OD at WRSC-WQWK/State College, PA

## Update

WGR/Buffalo is jumping into a Muppets mood as they are treating listeners to a Muppet Puppet each hour along with tickets to the box-office smash "The Muppet Movie" WRIE/Erie staffers are completely elated about their ratings in which they, for the first time, have overtaken AM rival WJET. They are also doing a promotion in conjunction with a local grocery store for a series of weekly two-minute shopping sprees. The participants can gather all they are able to carry in that time frame - the first grocery grabber gobbled up over $\$ 940$ in grits

KVI/Seattle morning man Hardwick called in one morning recently to say he wouldn't be in for the day because he had to go to Oregon to help transport a newborn baby whale that had run aground. He re moted all day as 200 authorities managed to get the baby whale to the Seattle Aquarium, which was the closest available facility . All six candidates for Mayor of Boston accepted WBZ's offer of an hour of free time and appeared, during the $8-9 p m$ segment last week to take up the issues of the area. Listeners were able to call in and ask first-hand questions to each of the candidates ... FM97/Pittsburgh personalities Jan Patton and George Hart have been named co-Chairmen of a local 50 -kilometer bicycle marathon WSAR/Fall River, a P/A reporter for more than a year, has decided to do what many AM facilities are doing these days - change over to an all-Talk format. Except for some early morning P/A music, the station will feature heavy news, various types of talk segments and sportstalk

## BREAKERS

＂Breakers＂are those newer records that have the greatest level of statoonactorby onally given werk

## ANNE MURRAY Broken Hearted Me（Capitol）

70\％of our reporters are on it．One of biggest＂add＂weeks for any record in recent memory－ 34 stations picked it up inchuding WBT，WHEN，KMBZ，WTAE，WHDH，KOY，WHAS， WSB，WGY，WSLI，WQUD，WQUA，WFYR，WSGW，WRVA， WNEU，WFTL，KSL，WGIR，KDWN，KGNR，WELI．KOY moves：28－21 WISN，28－25 WLVA，debut 20 KRMG，debut 23 WBEN，debut 28 WPRO，debut 26 KUKI，debut 26 WJBO， debut 29 KSTP，debut 34 WHAG．Heavy rotation：WDEF． Debuts at No． 25 on P／A chart

## NEW \＆ACTIVE <br> You＇ll notice two numbers immediately follow each song fitle below

 （example 30／5）．The first represents fotal number of our reporting stations pleving the recand this woak．The second is the number of those stations itha i added it this weak．CRYETAL GAYLE＂HoHf The WaY＂（Columbia） $57 / 14$ edd WELI，KONR．WCER
 dobur 28 KSTP，dobut 30 WLNH．HLeovy rotedors KHOW．KBL WTMd，WSIX，WHIO，WOEF KOV．Incraneed 2927 on P／A chart
WINES＂Arrow Through Mo＂（Columbia） $46 / 5$ add WRVA WHOH，WGIR WBZ WTAR Ker move：8．8 KOLO， 12.10 FM97， 24.21 WBT， 2823 WOWO， 3028 KBTP， 2420 WCWA 20 23 WIW， 2318 WISN， 23.24 WATR．debut 24 WBOW，Incroased 30.28 on P／A Chert
NICK LOWE＂Cruel To Be Kind＂（Columbla）40／6 add WBZ WGR．WSe，kRod， WSOW，WOUA K KY mover 98 WCHV， 138 WCWA 17.13 KOLO，\＆4 WLOW， 2.17 WATR， 24.21 WLNH， 1918 WFYR． 2823 WBOW． 27.24 WORG， 40.30 KBLL ．Inctioeed 3429 On PIA chart BARBARA MANDRELL＂Fooled By A Feellng＂（MCA）42／3 add WTAR，KOLO． KAFM，Key mover 20.13 KUKI， 22.18 WJBO， 2522 WBOW， 2421 WHAQ， 30.28 KROD， 30.19 WS WW， BEACH BOYS＂Luty WAVA．Incroosed $31-30$ on P／A chart
WJBO，WBOW，WOBO KOY movee： $30-23$ WHBC． 28.23 WBT， 2822 KOLO． 2.19 KMPC， 2824
 LEIF GARRETT＂When I Think Of You＂（Scotti Bros）43／8
WET，WFDF，WNEW，WCHV WSOW，WOUA KOY moves： 2419 WJ日o ， 29 ，Will dobut 28 WBOW，debut 27 WIVA debut 27 WINH．Increas 2419 WJeO， 3223 WHBC， 2320 KROD IAN GONM＂Hold On＂（StifflEpic）33／9 add WASH，KEX．WOWO，KPPL WFTL WHBC WTAE，WCBM，KOWP，K or mover： $30-24$ WCWA． 2420 WYMC， 2421 FM97， 3027 WOUD， 2421 ABBA＂Angel Eyes＂（Atentic）30／14 chart
ABBA＂Angel Eyes＂（Atlantic） $30 / 14$ adde Include WDEF，WIS，WHEC，KNBR，WCCO，
 ADDRISI BROTHERS＂Gher
Moves 2825 WLNH．Hoide of No． 38 on P／A charer＂（Scotti Bros．） $31 / 2$ sdd WIs，WCWA． Moves 2826 WLNH．Holds of No． 38 on PIA chare ｜del Key moves： 26.17 WYMC． 1511 WPRO， 17.10 WFYR 20 （encal $28 / 2$ add WLW，W Chart DIANA ROSS＂The Boss＂（Motown）24／1 2016 KRMG．Holds at No． 39 on P／A 2925 WLW debur 30 WNEU，debut 30 WYMC．Heavy rotation：WIS．WDEF．Holde ap No． 40 on

## Others Getting Significant Action

CHUCK MANGIONE＂Land Of Make Believe＂（AGM） $30 / 5$ odd KAFM，WLW Cpl，KRKK．WBT，WEL．Moves 11 Is WLNH．
JOHN STEWART＂Midnight WInd＂（RSO） $30 / 5$ add WIS，WHBC，WLW，KROD． PARKER \＆PENNY＂Hallalujah＂（WB／Curb） 2812 dobut 28 WNEU vore wcco．

## Pop／Adult Album Airplay Tracks

 The following album tracks，alphabetically listed oy artist are getting significant alrplav on many of our Pop／Achtt stationsl．

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ALISSH AROTHERS GGMN'Words And Music
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RTHA COOLDOE LAOM "SWGO Emotion.
BOB OVLANIComon "I Baliove in You" "DO Right TO Me Beay IDo Unto Others)"
ELODVO "Contus/on"

AMMETE LARSEN NVB' 'Vou Send Mo
GERAV RMFFERTVIUN "TOUTS'"




GENNIFER WARNES 4 htame "Smor Through The Hant"
DYOMNE WARWICA (Artsto Doja VI
WINOS /Comman "Aebr's Reouast" Winter

## POPIA POP／ADULT AIRPLAY／40


add KVI，WSOW，KPPL Moves 20 Ia WLNH， 2925 WPAO Host Your Love．．．＂（Polydor）23／3 J．D．SOUTHER＂You＇re Only Lonely＂（Columbla） $21 / 12$ ．
WAEN，WET，WPRO，WTMJ，KMBZ WIP Lonely＂（Columbia）21／12 odde include KRMG STEPHANIE MILLS＂What Cha Gonne Do With ar Kolo
add WQUD，WHAG．WLNH．Movea 17．14 WNEU， 2823 WCWA Hy My Lovin＇＂．（20th） $21 / 3$ JIMMY BUFFETT＂FIns＂（MCA）19／4 add WCHY WHOK WPRo war WLOW， 2017 WBEN．
LAUREN WOOD＂Please Don＇t Leave＂（WB） $17 / 6$ edd WOIR WRIE wiz wore WYMC．Mover 24.22 WBEN，dobut 30 WMAX．
KAN8AS＂Reas on To Be＂＇（Kirshner） $17 / 4$ edd WFDF，KUKI，WLNH，WMAZ Movee 36.30 WCHV， 2821 WPRO， 22.18 FM97．

RONNIE MILSAP＂In No Time At All＂（RCA） $17 / 1$ add KAFM．Moves 32.28 WHAG，

## dobut 23 WYMC

ORLEANS＂Forever＂（Infinity） 1677 sad wCco，wCHV，WORG，KSL K日LF，KMRJ，
WHIZ．Moves 2418 WATR MERMIT THE TROQ
KERMIT THE FROG＂Raínbow Connection＂（A tlentic） 1 14／3 odd WTMJ，WBAL
WET．Movee 17．13 WGR debui 21 WAIE GEORGE BENSOM＂HOV GIr＇
17 WFOF
DOLLY PARTON＂Sweet Summer Lovin＂＂（RCA） $12 / 3$ ada WFFL WAVA．kVI．
Movee 2823 WJBO．
YVONNE ELLMAAN＂Love Pains＂（RSO）11／3 odd WORe，KBLF，WSLI．Debuta 20
WBEN．dobuts 29 WLOW．
FLEETWOOD MAC＂Tusk＇（WB） $10 / 10$ sdd WNEU，KNER．WOR．WMAZ．KUKI，WOUD
WFDF（Idpl，WTAE，FN977，WLW Idol．
KC \＆THE SUNSHINE BAND＂Please Don＇t Go＂（TK）10／3 add WIP，WORO
KOWN．Moves 2 6 WLOW．Heary rotation WSLI． COMMODORES＂Still＂（Motown）9／6

## Moven 32 WLOW．

BOBBY CALDW
ELTON JOHN＂VIctim Of Love＂（TK／Clouds）9／4 add kOLO，кMEZ，к日LF，KSL KUKI，WPRO，WTMJ． ALE88I BROTHERS＂I Wish That I Was Moking Love．．．＂（AGM） $8 / 2$ add KPPL
KBLF．Movai 27.21 WLOW BELF，Movan 27.21 WLOW
MICHAEL JACKSON＂Don＇t Stop ‘Til You Get Enough＂（Eplc） $8 / 2$ edd WHAG，
WOWO Idpl．Moven 20.12 WNEU， 11212 WFYR．
ENGLAND DAN \＆JOHN FORD COLEY＂What Can I Do．．．＂（Big Tree） 777
odd WOEF，W8B，KUKI，WLNH，KBLF，WCCO，WCER．

## Most Added：

anNE MURRAY Broken Hoorted Mo ICepltoll 47\％of our reporting ote
CAYITAL GAYE hat The wor iCominose Added el $17 \%$ of our reporting siedion

J．O．sOUTHEA Added at 16\％of our reporting intin

EnENOA nuesell So Good So Rfoni LAOM M／Hortron Added at 12\％of our repording atevion． FLETWOOO MAC Tush WEI LN OOMM Not On（Sumeptal Added of 11\％of our reporting sexinans

## Hottest：

COMmODORE』 Aeported hot an esserown out itetions HERO ALEERT R／se Lhem Reported hot et cox Wore Wore Vou When／Wer MCNCur Roported hot at ton of owr sw torne． KENNY ROEERS You Docorr rod My LHE TUA EARTH，WINO \＆RAE
Thor Love Hes Gone LARCC
Aoported het et 35x of our aterions

olanaross


ADDS \& HOTS


- MIDWEST



# OPPORTUNIIIES 

## Openings

WOHN/Hemdon, VA, Top 40 has worekend onening Thpes and resurne to Chuck Dickemenn, PD. BOx 868 ,
Herndon, VA 22070 or cenl (703) 471.e464 EOE M/F (9 28) Production Director needed for convemporan radio intion. Excellant equipment and onportunity. Tapes and resurnas to Brian Phoenix. KKRC, 1704 S Clevalend
Ave Sioux Falls, SD 57103 or Call (805) 3356500 EOE

Topes and resumes being accepted for future $A O R$ opening in Oregon. Send to Joneh Cummings, KEJO WINT Co 1 Mis noon drive music diractor Must do No 1 production hassee. FL 32302 or call (904) 222-1270 An Ingstead station EOE (9-28)

WHNN/Saginew, MI is looking for a Chiaf Enginear Resurnes to Dan Siewart, WHNN, Box 96, Saginaw WTMACharleston, SC la looking for jocks and news people for tuture openings Topes and resumas to
Booby Nesh, Box 10208 . Chateston, SC 29411 EOE (928) WORG AM/FM looking for News Director to esteblish good locel news department. Morning and streinoon the winters are warn. Tapes and fesumes to Stu Whate


Operations Manseger needed for 105,000 watt FM in beautiful Southern Califomie coastal marker. On air
work will be key factor. Contace Ker Gellacher 1714 14) 3377504 (9 28)
WFME/Springfield, 6 replacements for 2 full time air people who heve left for larger markets. Send tape, res 820 Myers Bldg., Springfield, IL 62701 EOE (9 28)

WANTED: Aftemoon diver personality for Pop/Adul Format MD experience helpful. Tapes and resumes to EOE MIF (9 28)

Opening for e"well orgenized" News Director. Fan rastic opportunty Satelite to wo major markers. Min mum I yr expenence end dedication a must. Send tapes and resumes to John Fagen, PD. Super Q-103, Box Q 103
Grasonville. MD 21638 (9-28)

## Openings

Radio stations KXELKCNB are swowhing - qualitiod cepted at the KXELKCNB. Applications are boing nc of Waterloo, or you may write to Box 1540, Wererioo, 1A 50704. FOE (9 28)
Opening for alr personality with disclpline it have no time to babysit. Fontastic opponunity, antollite to two major markers. No beginners and deoication is a must, Send tnoes and resurnea to Jotin Frgaen, PD, Supar 0103 Box O103, Grasonville, MD 2163819 2B
News: Top modern Country outlet with nuws um phanals is looking for an experiencad leadar. Brand new, best racilites Send tapes and resurnes to Bill Murra,
WEHP, Box 547 , Huntsville, AL 35804 EOE M/F ( 9 -28)

Looking for air telant for AOR formar. Stable position and good benefits Experiance an must Send tapes and Baltimore, MD 21215 EOE M/F (9.28)
97 X in the quad clties of low AOR moming person who cen do good production for O'Harb, WXLP. Box 3788 , Devenport (A 52808 (9-28)

KKXUGrand Forks, ND, Top 40 looking for personality oriented PD/morning man. Tepes and resumes Effective Nov 1. 1979. EOE M/F (9-28)

KPUG/Bellingham is looking for an afternoon naws person. Send lapos end resumes to Pere Kremen, Box
1170 , Bellinghem, WA 98225 or cell (206) 734-1170 EOE M/F (9-28)

WLAV/Grand Rapids, MI looking for e News Director Conversational delivery, ability to orgenize, attention to details all musts. Tepes, resumes and salery requirements to Don Oevis, Operations Mgr., WLAV, 101 C KSTP/Minneepolis looking for strong Pop/Adult at temoon drive entertainer. Tepes and resumes to Denny
Carpenter, 3415 University Ave.. St. Paul, MN 55114 Carpenter, 341
EOE M/F (9 28)

WAVE/Loulsville, KY now eccepting tepes end res. umes from rop noten Pop/Adult communicetors. Full and pert time for tuture openings. Also need a production ace. Minorities and females encouraged to spply. Send iepes, osumes and reterences to Mark Williems, Box 32970 ,
M/F (9 28)

## Openings

Zome, Broadcosting Consultantn nre suefking $A O R$ Top 40, and Naws inpan and rorumes for future open Sun Prairie, WI 53690 EOE ( 9.28 )

WAIR/Winston-salem, NC is looking for young and oguressive DJ whose heert is where the sout und Disco Berry, WAIR Bond resurnes to either Ernie Cese or Pete Berry,
( 8 28)
69 Bly Ape in Jecksonville, FL nesds a production person with eir work on weekende. Send rapes end ress
urnes to Mary Kirk, Production Duector, WAPE, Box 488 , Orange Park, FL 32073 EOE M/F $(2-28)$

1st phone announcer naeded. Ace in production with good reterences. Send tndes and resurnes to Ha Anchor reporter to handle news for WRAL.FM and lor N.C. News Network. Must be super strong con ar Preter 2 or more years experience in radio news Send
tapes and resumes to Personnel, WRAL, Box 12000 , rapes and resumes to Personnel,
Releigh, NC 27605 EOE M/F $(9-28)$
KTEMTemple, TX Is now looking for a middev personality ond a Music Director, Good compeny with Box 1230. Tample, TX 76501 EOE (9-28)
Morning entertainer Beltimore ares. We're looking for a creative persorvelity to do morning show on Pop/a duit station. Werm, friendly end netural. Salary commen
surate with ebility. Seles too if you went it. Topas and resumes to WVOB, 2 Heys St., Bel Air. MD 21014 or cell (301) $838-2770$ EOE M/F (9-28)
WGH.13/Norfoth, is looking for en on-air parsonelity with outstending production capabilties. Send tapes and VA 23666 EOE M/F (9.28)
Zetr 4 accepting tapes and resumes for current open ing for air personality. Good production skille necessan Send to PD Keith Isley clo 4330 Northwest 207 Drive

Wented: One very good radio newsperson. Must be strong on delivery, writing, end reporing. Send tepes esumes, writing semples end selary requirements io
Shirley Smith. News Director, Kentucky Network, 2043 Shirley Smith, Nows Directior, Kentucky Network, 2043
Consul Crest Roed, Louisville, KY 40299 . EOE M/F (9.28)

## Openings

WFE/Rockford looking for sommono who to ver orreorwise, good production a must. Job aimo includes
 Rocktord, IL 61111 (815) B77 3075

Account executive for most untaut small station in Ahe US beceune WMCLIs the No. 1 station for 250,000 2.5001 write Box 1209, Mi. Vernon, IL 62864 EOE M/F (9 28)
Ponition open for niterncon drlve news person ef op rated 50,000 watt radio atation. Send tepe und ree one to K 104 Radio, Box 1184 , Ene, PA 16512. EOE M/F (19.28)

KFYO/Lubbock, TX, a strong aignaind Country ate tion, needs a morning man. Tapes and resurnes ro now
PD, Berry Burkes, 914 Ave 7, Lubbock, TX 79408, (806) 7655567 (8 28)

WCOS.FMIColumbie. 8 C looking for a grear dnva time personelity Contact PD Ken Martin at (803) 2587348 (9-28)
So you want to be tha star of the ahow? KCUB/Tuc son needs immediately - someone who can do moming GM Jim Slone awaite the right pro (602) 887-1000 EOE M/F $(9$ 28)
WKXA/Brunswick, ME has an opening for moming eir person and Operations Director. Contect GM Bob
Papper et (207) 7255507 Tepes to Box 900 WKXA Brunswick, ME 04011 EOE M/F (8.28)

WKCO/Suginaw, MI has an opening for PM drive Tepes end resumes to PD Tom Samoray, WKCO 98-FM Box 1776. Seginew. MI 48605. (517) 752-8161. EOE MI
$(9-28)$

WRJZ/Knoxville, Top 40 station Is saerching for full time Production Difactor who cen do music in our brend new fully stocked multi-traick production fecihty Music ablity would mean i lot to us. Top monev for top WRJZ. Box 3367. Knoxville, TN 37917 EOE (9.28)

Lifestyls: NEWS. News Director at madium merken WJOY/Salisbury, MO nended. Opportunity to develon es part of morning team presenting information innoselary requirements to J.P. Connor Jt., WJDY Box 140 Selisbury. MD 21801 EOE M/F (9 28)

## CHANGES

## Station Line-Ups

KLO/Ogden, UT LINE-UP: 5:30am-10:30am Dr, Jon Carter, 10:30am-3:30pm Syl McRae, 3:30pm-8:30 pm Kirk Allen, 8:30-12 mid Al Jensen WXLM/Savannah, GA LINE-UP: Gam-10arn Seth Golbey. 10 am -3pm Mike Miller 3pm-7pm Bruce Cotton, 7pm-12mid Bill Gray, 12mid Gam Sal Paradise.
KOILOmaha, NE LINE-UP: 6am-10am Jimmy O'Neill (PD), 10am-2pm Scott Deuel 2pm-6pm Steve Lundy (MD), 6pm-10pm Tim Peters, 10pm-2am Terry Mason (Assit. PD), 2am-6am Mark Todd
WJVASouth Bend, IN LINE-UP: 6am-10am Buddy King (PD), 10am-3pm Dan Allen (MD), 3pm-7pm Joe Joyce, Weekends: Selly Moore

K-104/Phoenix, AZ LINE-UP: Gam-10am Bob Bailie (PD), 10am-3pm Will James 3pm-7pm Jeff Parets (MD), 7pm-12mid J. David Holmes, $12 \mathrm{mid}-6 \mathrm{~mm}$ Catherine Cid 3pm-7pm Jeff Parers (MD), 7pm-12mid J. David Holmes, 12
Part-timers: John Allison, Dave Chamberlain, Diane Combs.
KSJO/San Jose, CA LINE-UP: 6am-10am Scott Carpenter (PD), 10am-2pm Doug KSJO/Sen Jose, CA LINE-UP: 6am-10am Scott Carpenter (PD), 10sm-2pm Doug
McCloud, 2pm-6pm Dave Gross (Assit PD/MD), 6pm-11pm Dave Hellermsn, 11 pm Gam Nancy Rosen
KICT/Wichita, KS LINE-UP: 6am-10am Craig Stuart, Dean Curfman, 10am-3pm David Briggs, 3pm-6pm Bob Laurence, 6pm-10pm Greg Gann, 10pm-2am Terrie Springs, 2am-6am Rene Nichols.
WRCN/Riverhead, NY LINE-UP; 6am-10am Don Brink, 10am-2pm Malcolm, 2pm 6pm Tim Tango, 7pm-12mid Tim Rector, 12mid-6am Freddie Wilkes. Weekends: Pail Harris, Jim Buckley
WRKI/Bridgeport, CT LINE-UP: 5am-10am Tom Zarechi, 10am-2pm Jim Schultz 2pm-7pm Buzz Knight, 7pm-12mid Ethan "Cooker" Carey, 12mid-5am Pamela Brooks. Weekends: Captain Rick Lawrence, Beejay Cornell, Peter Mann.
Brooks. Weekends: Captain Rick Lawrence, Beejay Cornell, Peter Mann.
WNNC/Newton-Conover, NC LINE-UP: 5am-8:30am Dave in the Morning (PD) WNNC/Newton-Conover, NC LINE-UP: 5am-8:30am Dave in the Morning (PD), 8:30art-10:30am Terry Armstrong, 10:30am-2pm Mitch "Soundman" Campbell, 2pm
7pm Duane Cozzen (MD) and Gramps, 7pm-12mid Robbie "Night-Time" Weaver. 7pm Duane Cozzen (MD) and Gramps, 7pm-12mid Robbie "Night-Time" Weaver.
Weekends: Mike "Jazz Trackin" "Sherrill, Buddy Parham, Johnny "Rhymn" Lee Weekends: Mike "Jazz Trackin" Sherrill, Buddy Parham, Johnny "Rhymn" Lee
Propst. Propst.
WIDB/Carbondale, IL LINE-UP: 12 mid-4am Randy "Mynch" Lynch, 4am-8am Kerry Peace, Bam-12noon Mark Slaga, 12noon-4pm Al Levy, 4pm-8pm Timmo Cawley (PD), 8pm-12mid John Dachik (MD). Weekends: Roy Millonzi, Lou Fiedman, Sarah Curtis, Don "Dago" D'Agostino.
KLAV/Las Veges, NV LINE-UP: 6am-10am Eric Chase, 10am-3pm Rendy Hood 3pm-7pm C.C. McCartney (PD), $7 \mathrm{pm}-11 \mathrm{pm}$ Natalie French, $11 \mathrm{pm}-1 \mathrm{am}$ Mr. Traxx 1 am-6am Christopher Haze.
KASH/Eugene, OR LINE-UP: Gam-10am Terry Donahue, 10am-2pm Rod Lewis, 2pm-6pm Andy Barber, 6pm-10pm Steve O'Neal, 10pm-2am Mark Capps, 2am 6 am Karen Stewart. Weekends: Russ Daniels, Gary Morris, Laura Dennis, News bem Karen Stewart. Week
Brian Bishop, Barbra Matt.
Brian Bishop, Barbra Matt. KUGR/Green River, NY LINE-UP: 6am-10am Austin Harris, $10 a m-3 p m$ Don Kieley,
3pm-6pm Brian Phoenix, 6pm-10pm Chuck Knight, 10pm-2am Jacque McKaine, 3pm-6pm Brian Phoenix, 6pm-10pm Chuck Knight, 10pm-2am Jacque McKaine
2am-6am Don Allen. 2am-6am Don Allen.
WINN/Louisville, KY LINE-UP: $12 \mathrm{mid}-5 a m$ Dan Breeden, 5 am-9am Tom Hardin (PD), 9am-12noon Jessie James, 12:15pm-3pm Dave Wolfe (MD), 3pm-7pm Dick "Wretched Richard" Braun, 7pm-12mid Bob Bomar.

## Radio

CHLICK NIGHT promoted to MD at KUGR/Green River, NY
BRIAN PHOENIX named PD at KUGR/Green River, NY, formerly with WOKY Milwaukee, WI
DAN KIELEY joins KUGR/Green River, NY from KPRQ/Salt Lake City, UT
DON ALLEN doing all nights at KUGR/Green River, NY
DR. DAVE GROSS named Assistant PD and MD and doing afternoon drive at WWTC/Twin Cities, MN from WEBC/Duluth, MN.
NANCY ROSEN joins WWTC/Twin Cities, MN from KSJO/San Jose, CA.
"BIG JON" ANTHONY joins WJEZ-FM/Chicago, IL as PD, former PD at WLWI FM/Montgomery, AL
CHUCK LARSEN, from WFLB/Fayetteville, AR named GM of WHYL-FM
BARRY BURKES named PD at KFYO/Lubbock. TX, former PD at KHAK/Cedar Rapids, IA.
GREG SLAIGHT promoted to Operations Manager at CFGM/Richmond Hill, OH
GORD AMBROS promoted to MD at CFGM/Richmond Hill, OH
DEBBIE CONNERS moves from evenings to afternoon drive at WSAl/Cincinnati, OH. DALE TURNER, MD now doing middays
MARK THOMAS named MD at WNRS/Ann Arbor, MI
DAVE CAMPBELL moves into promotion/production at WGTO/Cypress Gardens, FL. JACK EDWARDS promoted to sales manager at KERE/Denver, CO.
KIRK ALLEN joins KLO/Ogen, UT from KSKI/Sun Valley, ID as air talent
MARK "ROSS" NIETHAMER joins KSET-AMGFM/EI Paso, TX from KTXT.FM/ Lubbock, TX.
CRAIG POWERS promoted to Assistant PD at KFXM/San Bernardino, CA
STEVE LUNDY named MD at KOILOmahe, NE
TERRY MASON nemed Assistant PD at KÓlLOMahe, NE
TAB O'NEIL formerly with KRSP/Salt Lake City, UT now doing middays at KFXM San Bernardino, CA.

## Industry Changes

GARY ROLFES appointed Director of Accounting at WEA Records.
JOSEPH STELMACH named Art Director for RCA Records
JEFF SCHEIBLE appointed Los Angeles Sales Manager for WEA Records
TODD LINDSTROT joins the AGR Department at Ariola Records.
PAGE PORAZZO joins the AGR Department at Ariola Records.
TOM McENTEE appointed National Director of Seles at Ariola Records,
NANCY KLUGMAN nemed Director of West Coast Seconderies at Ariola Records RICK HAROLD appointed Southwest Promotion Manager at Ariola Records GEARY TANNER named Promotion Manager for the Atlanta branch of MCA RecGEAR
LEROY SATHER appointed MCA Distributing Corp. Regional Director for Southeast Region.
CELESTE FEIGEL promoted to Vice President of Noreen Jenny Communicates

# OPPORTUUNIILES 

## Openings

5,000 wett Country plent looking for experienced pro for air shift and poseible public affaira. Clees A production a must. Send repes end resumes to Tim Gwozdz,
WGVM, Box 1438, Greenville, MS 38701 . No cells please WGVM, BOX
EOE (9-28)

WGNT/Huntington, WV le eccepting tepes and res. umes for two full time and part time announcers. Send 80 Drow Phinny, P
25716 EOE (9-28)

KONE, a top reted edutt atation and Reno, NV's modern Country gient, needs a drive time announcer. Good | saiery, telent |
| :--- |
| tin Pynn, Box 1928, Reno. NV 89505 or call (702) 329 - | tin fymn, Box 1928, Reno. NV

9261 after 20m. EOE M/F (9-28)
Adult rocker whth one of the largest coversge aress in the state looking for personalities, all deyparts. Good production a must. Screamers, need not expl Tapes and resumes to Scott Mever, K
Huron, SD 57305 . No calls please. (1-28)

Colifornia-based group seake music/research director for contemporery formats. No air/pro duction required, but oppiciente anold music research. Programming experience helpful. Excellent opportunity with young, expanding compenv. Detailed resumes and letters to: Radio $G$ Records. 1930 Century Park
Los Angeles, CA 90067 . EOE.

WhBR-FM, South Bend, IN looking for News Director. Minimum 2 yrs news or News Director experience noeded. Send tepe, resume, and solery requiremente to
R.C. Rogers. PD, WRBR-FM, 100 Canter Professional Building. Mishawake, IN 46544 . EOE M/F (9-28)
Full and part-time opanings at WGNT/Muntington, WV. 3rd class, 3 yrs experience. Tapes and resumges io
Orew Phinny, Box 1539 . Muntingron, WV 25716 EOE Drew Phin
M/F (9-14)
3WT-FM/Binghamton, NY Is accepting tapas for immedrate $7 \mathrm{pm}-12$ midnight opening. New top tracks rocker needs excitung personality to grow with us. No mega
bucks, but a super place if you're into good radio, promotion, end commurity involvement. Mucho work with
much rowerds. Hy you cen hendie it and do a super show, vou're for us. Send tepes. resumes, numbers and onything else vou've got to Scort Michoels, 3WT, Box 399,
Owego, NY 13827. No calls please. EOE (9-14)

Newe-Talk 13-KXXO/Tulsa needs an aggressive all news anchor for mornung drive immediately. Tepes and ECE (9-14)

KOIL-KEFM/Omahe, NE looking for morning nowsperson. Comtemporary news approech required. Tepes Hills Dr., Omeha. NE 68114 or call (402) 397-1290 EOE

Top peving all nowe anchor needed for mornings ot woaliSen Antonio after November 15 th. Major marUnves to George Jennings, 1031 Nevarro, Sen Antonio. TX 78205 EOE (9-14)
Openinge of Clear Chennel Communicutions for Adutt AM KELP/EI Paso, TX. Tapes end resumes for Pop/ Povron, 444 Execarive Bhid., Suite 125, EI Peeo. TX 79902 EOE (9-14)

KOMEISan Jose, CA has two openings. One for experienced News Director end one for experienced Pro Mikel Hunter, 1245 S . Wincheoter Blvd., San Jose, CA 95128. No cetts please. EOE M/F (9-14)

Nowepertion who can put our listeners in touch with their community. Misaiseippi's 2 nd largent merket, Bil-
oxi-Guff Port. Beoutiful Gut Cosest aree end good compeny with benefits. Will consider telented beginner but pend tapes enc reatences to Coroy Deiz, PD, WLOX Box 4598, W. Biloxi Stetion, Biloxi, MS 38631 EOE M/F ( 0 -14)
KCLU AM-FM/PoMe, MO hes opening for tively morning the furure. Ruat tepee and resumes to Denny Lee KCLU. Box 728, Rolle, MO 65401 EOE MIF ( $(9-14)$
Wepp/etevene Polmt, wiltooking for one-to-one com municator for both nowe and dif future openinge. Tapee
and remurnes to Pgr Mertin, WSPTMXYO, Box 247 and reournee to Pet Martin, WSPTNXYO, BOX 247 .
Stevene Point, W S4481 or cell (715) 341-1300 EOE (9-14)

Hyou are voung, bright and egoreasive and went to work in o elrong nowe depertment, I want to heor from vous. I am looking for the night person for on of orncon ivive ivith. If you ve pot whot it tokes and have and recurne to Dient Keplov, ND, WOH KNMMEF-FM
2915 Msples Ad., FT. Wovne, IN 40BOe EOE MIF (9-14)
Experienced PD neveded for 8mith Broedoseting's Top 40 etrelon WNUE/FF. Whtion 8 esech, FL, 30 percern motivetion to take over roins of eteble winning siteft sond programming philosophies end compomite of current entaion to Jarry Deen, Box 661, Hurtevillo. AL 36004 . EOE M/F (9-14)
KKBC/Reno, NV looking for full the rook announcers. Femsies end minotrice encoureged to epply, Auaih repee B9510 EOE ( 0 -14)

Goods \& Services
Broadcast Calendar
We have something every radio broadcaster needel For
free sample, write to: BROADCAST CALENDAR, P.O

## Aircheck Critique

Small-medium market Jock/Newapeople ... got a PD that can't or wor't give you direction? We can help with a thorough, professional critique of your on-air work
Send for complete information: P.O. Box 19478, Sen Diego, CA 92119

## The Aircheck Guide Openings

The National Association of Brosdcasters has listed THE AIRCHECK GUIDE as its first tip io
stations in this month's NAB report.
One phone call puts radio stations with the nowest openings in contact with your actuel bircheck and resume. AIRCHECK GUIDE Iooking for announcers with potentiel to fill their openings. All formats and fields.
All tepes and resumes are treated confidential in nature and scresning is available. 825 professional service fee. For instent contect with the newest station openings

THE AIRCHECK GUIDE, 8 Constance Avenue, Lewiston, ME 04240. For instant contact dial 1-207-782-0947

## Funny Funny Stuff



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Great syndicarad moming show feature. On wHBO


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Hundreds of deejeys renewed again this year! Guaranteed funnier! Free sample. CONTEMPORARY COMEDY,
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## Radio's Premiere Comedy

 Service"FREE SAMPLE ISSUE of racio's most popular humor senvicel 'LILEERS, 1245BR West Sen Bruno. Fresn

## Lola's Lunch

OROP YOUA PANTS, GRAB YOUR SOCKS, here come the laffs, here come the yocks. Complimentery snack:
LOLA'S LUNCH, 1789 Hamler Drive, Ypailenti, MI 48191.

## Job Referrals

3ROADCASTER'S ACTION LINE. The Broadcasting Job rou want anywhere in the U.S.A. 1 year placement
zearch $\$ 25.00$. Cell $18121889-2907$ or write R2. Box 25-A.

## "Broadcaster's Action Line"

EMPLOYERS"I Send us your job openings. We locere
:he personnel you need. FREEII Call (812) $889-2907$ or
write R2, Box $25-A$. Lexington, IN 47138 .
Phantastic Phunnies
The Industrys internationally sccleimeo....most re.
upected audience builderl One momti's introovictory 400 epected eudience builderl One month's introductory 400 PHANTASTIC PHUNNIES, 1343-A Stratiord Drive, Kem

## Goods \& Services

Making your classified come alive or getting
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partment. Mon-Fri. at (213) 563-4330, or write us
at 1930 Century Perk West, L.A., CA 90087 .

## Openings

Two immediets openings. Strong personelity pock with
good production akilla. Tapes end rezumes to Steve good production akille. Tepes end resumes to Steve
Chris, WOOK, Box 7777 , Greenville, SC 29810. No calls please. (2-14)
KEYY/Provo, UT hes opening for ell night jock. If you Mer, Box KEYY, Provo. UT or cell (8011) 373-2174 EOE M/F (9-14)
Newe Director for AM/FM combo in Boutheeret top 100 market. Looking for experienced profestional willing to make a commitrment. Tepse end reeumes to Bob
Kseke, WKTM, Box 57B8. N. Charleoton, SC 29406 EOE M/F (Q-14),
WHHY-AM has immediate opening for quallied Treffic Direotor. Aleo eccepting rasumes for future salee poentions. Applicetions with be kept on file end reforred
to when thery is en opening. Send to Marguerite Bregg. to When thery it an opening. Send to Morguarite Brago,
Box 2744, Montgomery, AL 30106. EOE M/F (9-14)
wSAI/Cincinnati eceklno top notoh alr telent. We ere on e telent eserch for qualitied, ertable incluviduels to fill 2 rere openinge at thie promiere Midweet AM facillty. One position is for e telented, communicative evening alr persondily, the ather is for an euthoritative, credithe
morning dive newsperson. Excellerit pay, beniefite and opportunity for the right people. Send tepes end res-
pmen to Torry Wood, Dif. of Programming, W. Bit E umee to Terry Wood, Dir. of Propramming, W.
Motson Plece Cincinneti, OH 46204. EOE (1-1 4)

## Positions Sought

MIKE BUTTS, former moming drive at K100/Los Ange 198 KCBQ/Sen Diego, KIMN/Denver, KDWB/Minneapolis, attemoon drive at WTIC/He
Plese call (817) 382-5789 (9-28)
JEFF CONRAD, torner K108, WIRK, seoks momings or other alot with medium or major market station that requirss ourregeous personality. Cross between Don
imus. Steve Dahl $G$ the Greaseman Trus, Steve Dahl $G$ the Greaseman all rolled into onel
Phone bite, sound effecte, atc. A "wild $G$ crazy" guy Call (305) 968-7250 for tape end resume.
"Artention Midwaat." Availeble now, 16-yr program veteren. More then music mon, experience in all phases of progremming. Experience includes WYFE, KBCQ,
KLWW, license renewals, budgets, leadership, TOp 40 , Pop/Adult, modem Country. Call DAVE STEVENS (815) 877-9755 (19-28)
Experienced female tooking for full time or pert time on-air end/or production position. Good knowledge of (306) 940-5007 anytime. 19-28)

Former Nowe Director for WHHY seeks a similar 289-9428 (9-28)
ALISON BLOCK tormenty of KFMI, currently jock ar KATA, seeks opportunity at medium marker AOR station. Strong, comfortable voice, production background, $31 /$ yrs experien
$688-5307$ (9-28)

HARV BLAIN former PD WOBR/Springfield, IL and WFRLFreeport, il is looking for a PD/MD positi
fer Midwest. Call anytime (217) 787-9474 (9-28)
GARY TEE, MD for WAMT, formerly WRMF/Titusville, FL looking to do Top 40 Rock ' $n$ ' Roll for medium or
mejor market. Over 4 yrs experience. Would like to mejor market. Over 4 yrs experience.
work for a team. Cell (305) 288-0073 (9-28)

8 yre experience in progremming, production and music. Currently PO at No. 1 station in market. Ready for challenge of medium or major market Top 40.
Please call ater Bpm MDT at (303) 242 -7800 and ask Please call ater 6pm MD
for GARRV O'NEIL. (9-28)
Minority Jock with Top 40. AOR and Disco experence, willing to relocate to Southeast or Southwestem portion of U.S. Anv other aree considered. Also expe BILL MORGAN (312) 521-3022. (9-28)
GREG SANDS, San Diego jock with 1 yr pro, 2 yrs college experience is ready for a move. Heve experience in live, automation, news, production and some ma willing to move. Coll (71 4) 744-2046 (9-28)
TALENTED AND BORED. General merkat diec jockey looking for position somowhere on East Coast. Familiar with REB, Top 40, Disco and Pop/Adult. Will answer 690-8171 (9-28)
7-yr pro evallable immediately due to sate of station Formerty PD and MD in both Contemporary and Country. Morried, herdworking and
at (808) 299-2319 today. 19-28)

Major market personality who does excellent production and who has extensive live TV experience ee

Experienced pro (B yro) seoke good paying market. Creon, hoduction hat keop clionte hapy, Dodico Crestive production trker Programming poeition con sidered. Call ROBERT FEDERAL (215) 423-5778 o
write 3918Dungan St. Philledelphis, PA 19124 (9-28)

Top rated AOR alr personality with 1 et, will relocate but would like to stey in (2)

Former alr telent of WGBB/MIami, Experience in AOR, T40, Pop/Adult formats. Strong production and muaic resoarch. Seoking sir
EILEEN (415) 750-9455 (9-28)
JIM BUMPTER le looking for a PD slot. Graet track record end refarences. 6 yre experience including mejor
market. A determined winner. If you are too, let's join forcees and get to it. Cell (904) 721-9111. Ather hours cell (904) $725-8835$ (9-28)
$11+y$ experlence in Top 40, Pop/Adult, and persor alty radlo. Looking for PD powition in emall or medium
market. Eventuelly went manegment. live got the tools "f you'll glye mo e shot at my firet programming poaition. Ace "production. Wim work air shift but no AM drive. Management is aware of my ralacation plane.
Cell j at (402) 489-3856 between 10 m -12noon and et Cell J at (402) 489-3865 botwoen
(402) 478-8770 ofter 6pm. (9-28)

Veraetile, telented and knowledgeable, imereared Muelc Director, Promotion Director or atr pereonality poeition. O Mre broedcent experience, inclucing etinte of KACELLos Angelee end KYAC/Beattio. Profor to ramein in Lo Angolpe but willing to relocert. Contect "L.A. LARRY" HERBERT ar (213) 933 -280e ( $\theta-28$ )

## TODD (213) ©09-0137

LEE NYE, 2 yr morming man and PD/MD for KCEY Modevio. CA it looking. Will be of the etation untll
October ibth. Cell (200) $600-0290$ or $(209) 803-0433$ at home (e-28)

I muet heve been out when vou oniled. BOBBy BHERMAN, - wonderful guv, formerly of WDRQDe trot and WCAR/Destrolt. 12 ym experionce. Looking fo

## Positions Sought

PETER NAPOLI, former MD of KXFM/Banta Marte CA is seeking position at medium or major market AOA reliabile individual an energetic, creative and Hioll (BOE) 925-8502 (9-28)
am on informed, people-oriented ir personality Who doen more than ploy music. I make radio fun to limten to. Now doing PD drive and looking. Midwart me Springfiald, IL 82705 (19-28)
Experienced herd working fomale alr telont with retinge reaulta in the top 50 market and music, re opportunity with Pop/Adult or AOR etation. Contact HILLARY at (518) 785-6929 (9-28)
Talented PD when a fiel for management, promo tion and total air quallty, looking for Top 40 station
PD position in top 175 markete only. . . knowledge of PD position in top 175 markets only... knowledge of
FCC rules and reguletions is complete; will combine FCC rulos and regulations is complete: will combine
with sales team to produce e winning station. Resume. end references upon request. Phone Medie Consultante ket openinge. (8-28)
Bachator of Ecience and Communications with em phasis in broadca st manegement. 41/ yrs experience in Top 40, Disco, and Country. Have done PD and MD
duriea, juer never had the title. Seek PD/MD position duries, jest nevar had the titie. Seek PD/MD position, and resume evailable on request ( $(9-14$ )
7-yr pro looking to move up. Currently promotion and production director, some music experience Enjoy do ing live broadcests and intervews, and up-tempo de
livery that wins numbers. Call (502) B85-6399 M-F. 2-6 pm COT. Ask for KIRK. (9-14)
JACK DILLON, formeriy of Y-95/Tampe, WLCY Tampa, and WSGA/Savannah. seeks iock/music re
search or promotion position on the West Coast. 7 yrs search or promotion position on the West Coast. 7 Vrs
experience. Call (213) 395-0219. (9-14)
"Brother Bruce" is backl And rasdy to work. I am looking for a steady position with a winning team and
willing to put in 110 percent to achieve this Aveilable willing to pur in 110 percent to achieve this Avellable
immediately. Experienced $\mathrm{OJ} / \mathrm{In}^{2} \mathrm{ws} / \mathrm{production}, \mathrm{etc}. \mathrm{Ler's}$ talk. Call BRUCE ARTMAN (213) 430-8957. (9.14)

Currently employed by major Chicago rocker. Seek ing PD poeition at AOR/TOD 40 station. Hands-on exper rence in programming end reseerch. Excellent references Call (312) 329-1632. (19-14)
Air talent, experienced in music, research and pro duction, is seeking an air-position within Colifornia. Con
TAct EILEN EVANS (MCNELLIS) formerly of WGBS Miami, at (415) 758-9455 or 55 Woodland Ave., Daly City. CA 94015. (9-14)
RICK STEVENS imtom at WBCN/Boston, production looking for a full time on-air position. 2 yrs experience highest references, Yes, this is a first professional gis

Award winning air personality seeks major marke Aword winning air porsonalivy 7 -yr pro, vast musical knowledge. AOR progressive communicator. Contact SANOY FAGIN 30 E. Rogue's Pass, Muntin
call (516) 423-0169. (9-14)

Eight voare major market experience with Top 40 BOB AOWR. Call for 19 14)
BO

## Top Ten Major Market Aasietant Progrem Director, Muelc Director, and Announcer looking for firset chance as Program Director. All replies confidentiel. Write to Radio E Records, 1930 Century Park West, Box 159, Los Angele CA 90067 .

KEN E. MARKB Is looking for a Top 40, P/A or Dleco glg. Currently working in Reno/Carson area. Super pro Ave., Los Angeles, CA 90034, or call (213) 838-530 ather 5pm. (9-14)
J.P. BEARD, 10 veere expertence Top 40 end Country firet phone, currentiy on the air in Houtton, looking for Country or Top 40 . Muat be good company and hove good bucks. Call (713) 774-2892 or (713) 525-2406 and leave massege. (9-14)
Are you afreld to hire a person with partial visiont If so, read no furtherl DJ and Music Director saeking
postion as PD in a emall or madium market. I have ex position on PD in a emall or medium morket I have ex
perience, a BA degree, plus ofiret phone. I'd like to stay in the Mlidweet. Want more dotaile? Cell KEN (B1e) 456-7948. (9-14)

## Miscellaneous

KLOM/Lompoc, CA neede Top 40 esrvice from all malor lebole. Sond to $K$
CA 93438 (9-28)

WNNC/Newton-Conover, NC, the Calawabe Vallev'e No. 1 P/A atation neede, service from all lebole for P/A DC 280068. (9-28)
 Dovton, TN 37321 (9-28)
Night Uie Disco noede recora esrite from ell isbale
Contect Mel Deugherty ( 812 ) $847.7683(9.14)$


BREAKERS
"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week.

## EAGLES

Heartache Tonight (Asylum)
89\% of our reporters on It. Moves: Up 96, Same 19, Down 0, Adds 50 , hnchuding $96 K X$, CKGM, KWK, WOKY, WAEB, Q108, WKEE, KTSA, WKIX, WAKY, WGRD, WVIC, WMEE, KMJC, WEEO, V100 WFOX, CK101, FM99, KDVV, KCBN. Soe Parallets, charts at number 22.

## STYX

Babe (A\&M)
65\% of our reporters on it. Moves: Up 1, Same 1, Down 0, Adde 118, inctuding WPEZ, WRKO, CHUM, CKGM, KRBE, Z93, 940, 0105, WLCY, CKLW, KDWB, KWK, KSLO, KBEO, WGCL, WOKY, KEARTH, KIMN, KOPA, KUPD. Seo Parallels, charts at number 27.

## JENNIFER WARNES

I Know A Heartache When I See One (Arista) 60\% of our reporters on it. Moves: Up 76, Same 18, Down 3. Adds 13, Inchrding 293, KDWB, WGCL, Q102, WOKY, KELP, WSKZ, KZ93, WTSN, WYRE, CK101, KFXD. See Parallels, charts at number 30.

## NEW \& ACTIVE

Recent releases with airblay reported by at least 50 of our reporting statlons are isted in order of thelr activity The two numbers following the artist /titie /label designation texample: 100/25 Indicate now many of our reporters are on the record thls week (100) and of those 100 how
many added it this week 1255 . Moves" are broken cown for many added it thls week 1251. "Moves" are broken down for each record and Indicate how
many stations moved the song Up on their charts, held it the same con to on, add to on, $31-31$, many stations moved the song up on their charts. hetd it the same ton to on, add to on, $31-31$,
etc ), moved it Down on their charts, or added it this week. complete alrplay activity on all songs listed in New \& Actlve can be found in the parallets.

JOHN STEWART "Midnight Wind" (RSO) 101/9
Moves: Up 72, Same 17. Down 3, Adds 9, WKBW, Q105, WOKY, WKIX. KSTT, WISM, WHB, KCPX, KDZA, 96KX 18-16, WPEZ 20-17, F105 21-19, WRKO 17-15, 293 30.27, 0102 22-20.
COMMODORES "Still" (Motown) 92/39
Moves: Up 41, Same 12, Down 0, Adds 39, including WXLO, WCAO, CKLW KFRC, KIMN, WBLI, KEEL, WBBQ, WAYS, WOW, KHJ, KTAC, WIGY, WSEZ. K FXD, 940 13-1, KOPA 11-5, KTSA 3-1.
JIMMY BUFFETT "Fins" (MCA) 88/16
Moves: Up 50, Same 22, Down 0, Adds 16, including KSLQ, WTIC-FM, WAKY, WOW, Y94, V100, KILE, KENI, KOOK, Z93 26-17, 940 14-8, 0105 23-17. WLCV 18-8.
KC \& THE SUNSHINE BAND "Please Don't Go" (TK) 85/19 Moves: Up 53, Same 11, Down 2, Adds 19, including WKBW, 293, KSLO KFRC, WKBO, WFMF, WHBQ, KRUX, 13FEA, WKXY, WRBR, KOOK
ANNE MURRAY "Broken Hearted Me" (Capitol) 82/35
Moves: Up 34, Same 13, Down 0. Adds 35, including WXLO. WKBW, WRKO. KBEQ, KFI, PRO-FM, Z99. WLAC. WKIX. WHOT, 91X, KRUX, WERC, WKXY. WROK, KBDF.
MICHAEL JOHNSON "This Night Won't Last Forever" (EMI/ America) 81/10, Moves: Up 62. Same 9, Down 0, Adds 10, KFI, WAYS, WAKY, 92X, KTAC, WJBQ, G100, KSEL, KPUR, KDZA, WKBW 2421, KWK 22-15, KSLO 9-5, KBEQ 24-22, WOKY 7-4, KRLA 18-17. KIMN 13-9.
JOHN DAVID SOUTHER "You're Only Lonely" (Columbia) 88/24, Moves: Up 23, Same 21, Down 0. Adds 24, including CHUM, CKLW WICC, 95SGF, KRAV, KMJC, KJRB, WLBZ, FM99, KKLS, KBDF, 293 29-25, 940 28-25, KEARTH 29-26, KFRC d-30, KIMN d-24, KOPA $30-28$.
KANSAS "Reason To Be" (Kirshner) 67/9
Moves: Up 30, Same 28, Down 0. Adds 9, Z97, KRBE, WOKY, WRJZ, 92X, KRKE-FM, WTMA, KDZA, KFXD. 96KX 28-24, WPEZ 27-24, KDWB 26-18, KSLO 30-24, WGCL 26-24, KFI on.
MAUREEN McGOVERN "Different Worlds" MWB 58/0
Moves: Up 37. Seme 7. Down 14. Adds 0, WXLO 24-22, WNBC 30-23, WKBW 15-16, WPEZ 31-27, WCAO 15-13, F105 14-13, WRKO d-20, KVIL 23-20, KBEQ 21-20, WOKY 6-3, KEARTH d-29, KFI d-28.
BOB DYLAN "Gotta Serve Somebody" (Columbia) 56/17 Moves: Up 24, Same 15, Down 0. Adds 17, including 94Q, KSLQ, WKEE Z98, WLAC, KERN, KRQ, 13FEA, KPUR, KSLY, CHUM 12-11, KRBE 29-27, KBEO 33-24, KFRC 29-23.
LAUREN WOOD "Please Don't Leave" (WB) 53/18
Moves: Up 15. Same 19, Down 0, Adds 19, Including Q105, WOKY, KIMN. WNOE, WHBQ. WRVQ, KOFM, KMJC, WJBQ, WISE, KKXL, KBOZ.
ASHFORD \& SIMPSON "Found A Cure" MWB) 51/13
Moves: Up 33, Same 4. Down 1, Adds 13, including WCAO, KFI, PRO-FM KEEL, 92Q. KHJ, WERC, KPUR, KQDI, WXLO 28-23, KRBE 18-13, Y100 17-15, CKLW 19-17. WGCL 20-18, WOKY 28-24.

## Others Getting Significant Action

BRENDA RUSSELL "So Good, So Right" (A\&M/Horizon) 48/8
Moves: Up 29, Same 10. Down 1, Adds 8, WCAO, KFI, WKIX, WAYS, Y94, WSEZ, WISE, WANS-FM, KBEO 26-23, KIMN 5-4, WFBR 21-16, WHB 11-9,

NATIONALLARAR Recors LAY/30

| THREE WEEK8 AOO | nwo WEEMS A00 | Last WEEK |  | Q-05 20.40 |
| :---: | :---: | :---: | :---: | :---: |
| 5 | 2 | 1 | (1) | COMMODORES/Sail On (Motown) |
| 16 | 12 | 5 | 2 | HERB ALPERT/RIse (A\&M) |
| 1 | 1 | 2 | 3 | LITTLE RIVER BAND/Lonesome Loser (Capitol) |
| 4 | 4 | 3 | 4 | DIONNE WARWICK/l'll Never Love This Way Again (Arista) |
| 2 | 3 | 4 | 5 | ROBERT JOHN/Sad Eyes (EMI/America) |
| 13 | 10 | 9 | 6 | NICK LOWE/Cruel To Be Kind (Columbia) |
| 12 | 11 | 10 | 7 | M/Pop Muzik (Sire) |
| 17 | 13 | 12 | 8 | ATLANTA RHYTHM 8ECTION/Spooky (Polydor/BGO) |
| 8 | 7 | 7 | 8 | ROBERT PALMER/Bad Case Of Loving You (Island) |
| 10 | 6 | 6 | 10 | SNIFF 'N' THE TEAR8/Driver's Seat (Atlantic) |
| - | 20 | 18 | 11 | MICHAEL JACKSON/Don't Stop 'Til You Get Enough (Eplc) |
| 23 | 18 | 15 | 12 | JOURNEY/Lovin', Touchin', Squeezin' (Columbla) |
| 24 | 19 | 17 | 13 | DOOBIE BROTHERSIDependin' On You (W8) |
| 19 | 16 | 14 | 14 | GERRY RAFFERTY/Get It Right Next Time (UA) |
| - | 25 | 22 | 15 | KENNY ROGERS/You Decorated My Life (UA) |
| 18 | 17 | 16 | 16 | BONNIE POINTER/Heaven Must Have Sent You (Motown) |
| 3 | 5 | 11 | 17 | EARTH, WND \& FRE/After The Love... (ARC/Columbia) |
| - | 24 | 20 | 18 | DONNA SUMMER/Dim All The Lights (Casablanca) |
| 7 | 8 | 8 | 18 | ELO/Don't Bring Me Down (Jet) |
| - | 23 | 21 | (21) | MNG8/Arrow Through Me (Columbia) |
| - | 28 | 24 | 21 | KNACK/Good Girls Don't (Capitol) |
| - | - |  | 22 | EAGLES/Heartache Tonight (Asylum) |
| - | 29 | 27 | $(23$ | FOREIGNER/Dirty White Boy (Attantic) |
| - | 27 | 26 | $(24$ | LOBONWere Were You When I Was Falling In Love (MCA) |
| - | 26 | 25 | 23 | MOON MARTIN/Rolene (Capitol) |
| - | - | 28 | ? | FLEETMOOD MAC/Tusk (WB) |
| - | - |  | 27 | STYX/Babe (A\&M) |
| - | - | 29 | (23) | IAN GOMM/Hold On (Stiff/Epic) |
| - | - | 30 | (2) | LED ZEPPELIN/AIl My Love (Swan Song) |
| - | - |  | 30 | JENNIFER WARNES/I Know A Heartache When I... (Arista) |

This chart is based solely on airplay statistics compiled weekly from our Top 40 reporting stations. Black circled numbers indicate significant upward movement fromat least $60 \%$ of our reporters.

## MTx MOST ADDED <br> SAG1 Babe" (A\&M)

EAGLES "Heartache Tonight" (Asylum)
COMMODORES "Still" (Motown)
ANNE MURRAY "Broken Hearted Me" (Cepitol) BLONDIE "Dreeming" (Chrysalis)

HOTTEST
COMMODORES "Sail On" (Motown)
HERB ALPERT "RIse" (A\&M)
MICHAEL JACKSON "Don't Stop..." (Epic) M "Pop Muzik" (Sire) DONMA SUMMEE "Dim All The Lights" (Casablanca)

BLONDTE "Dreaming" (Chrysalis) 47129
Moves: Up 6, Same 12, Down O, Adds 29, including CHUM, KRBE, WLCY, WBEN-FM, WICC, Q106, KTSA, WSGN, WSKZ, WRJZ, WMEE, KROY, WCIR, K×104, WSPT, KCBN, WKBW d-27, 940 d-29.
ELTON JOHN "Victim Of Love" (MCA) $47 / 25$
Moves: Up 8, Seme 14, Down 0, Adds 25, including KRBE, KRLA, WAEB, WHYN, WTIX, WNOE, Y103, Y94, WIGY, WHHY, FM99, KKLS. KBDF, WSGA 31-24.
STEPHANIE MILLS "What Cha Gonna Do With My Lovin" " (20th) 48/2
Moves: Up 25, Same 15, Down 4, Adds 2, WAKY, KAAY. WABC 15-13, KC101 12-10, KELP 27-19, WRJZ 25-20, KHJ 15-12. WHEE 23-14, WFLB 9-5, WTMA 18 -13.
KISS "Sure Know Something" (Casablanca) 43/5
Moves: Up 28, Same 9, Down 1. Adds 5, WBEN-FM, WAPE, KROY, KJRB, WEEO, WKBW 21-18, KRBE 26-23, Y100 33-29, KOPA d-30, 0106 20-16, WTIX 28-18, FM99 10-7.
LOUISE GOFFIN "Remember (Walking In The Sand)" (Asylum) $43 / 2$
Moves: Up 24, Same 16, Down 1. Adds 2, CKGM, KBIM, WRKO 20-14, Y100 31-27, WTIX 33-27, KLEO 16-10, Y94 30-25, WFBG 29-24, KCBN 31-29
MARY MACGREGOR "Good Friend" (RSO) 41/2
Moves: Up 29, Same 8, Down 2, Adds 2. WAYS, KCPX, CKLW d-26, KRLA 23-19, WBBF 23-12. KWEN 18-14, WXIL 9-6, KWIC 13-9, KRLC 25-19.
CHEAP TRICK "Dream Police" (Epic) $38 / 20$
Moves: Up 6, Same 10, Down 0, Adds 20, including CHUM, WGCL, KUPD, WTIC-FM, WICC JB105, WHYN, KNOW, WMEE, KING, WIGY, WRBR, KODI, WPEZ d-31, WRKO d-28, KFRC d-26.
EDDIE MONEY "Get A Move On" (Columbia) 36/2
Moves: Up 22, Same 10, Down 2, Adds 2, PRO-FM, KEEL, KIMN d-29, KNOW 38-33, KXX106 17-14, WZZP $28-23$. WKXY 18-14, KOWB-FM 11-8, KBDF 29-26.

## CHRIS THOMPSON "If YOU Remember Me" (Planet) 35/10

Moves: Up 19, Same 6, Down O, Adds 10, KFI, WPST, Z98, KXX106, WSKZ WRJZ 13FEA 14WK, WERC, WFLB WKBW 18-10, 940 18-10. CKLW 16-9, WBEN-FM 14-4, WBBF 11-5, WROV $29-19$.
SUZI QUATRO "I've Never Been In Love" (RSO) 31/4
Moves: Up 12, Same 14, Down 1. Adds 4, WRJZ, WVIC. KRQ. KFXD, WKBW 26-24, KFRC d-29, WAPE $24-21$
KHJ 28-26, WHHY 28-22.
CRYSTAL GAYLE "Haff The Way" (Cohmbia) 30/12
Moves: Up 11, Same 7, Down 0, Adds 12. Including WICC. WBBQ. WRJZ, KOFM, KLEO, KJRB, WAAY, WISE, KTSA 30-19, WJDX 28-19, KODI 25-17.
DIANA ROSS "The Boss" (Motown) $29 / 0$
Moves: Up 21, Same 5, Down 3, Adds 0, WKBW 9-8, KVIL 21-18, Y100 15-12, WOKY 20-19, WAEB 28-25, WKIX 21-18. WNCI 12-9.
CHARLIE "Kilier Cut" (Arista) 26/1
Moves: Up 11, Same 14, Down 0, Adds 1, WRBR, WKBW 30-29, KBEQ 27-26, KIMN 17-13, BJ105 32-28, WLAC 39 34, KRLC 21-16.


[^0]:    TAKIN PAFT W PAFTION DAY - Thursday (B20) wes Daily Purton Doy In Las Angabes as procidimed by Mayor Tom Bradloy. The evont was a highinght of the RCA artst's four-der stend in LA., which inchuded TV appouvances, rour nights of the Universel Amphthastro, and a cebebriy.studded party aftor the Saturdey night show. Plctured of the party are (1r) Mayor Bradoy. Purtion, and opening acf Eddo Rebbirt

[^1]:    Dr. Richard J. Lutz is Associate Professor of Marketing af ciate Proiessor of Marketing at UCLA's Graduate School of Management, and an acknowledged research and marketing expert. To direct questions to Dr. Lutz, call R\&R at (213) 553 4330 or write to Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067.

