## Burke "Suspends Operations" In Radio Ratings

Burtie Broadcast Research has "suspended" tte radio rating of. forts. The company, regarded as one of Armiran's strongest poter bial competitors, apparently mode the dection beed on new financial guidelines set down by a new retime at Burte's pareat compery. Burte International Researel. The BIR board voted to halt field operations immediately. with no summer bocks to be inved. The cempany will theteed search for sources of funtes to bect the rath eftorts, hoping for a revivel in October. Sources close to Burte told RER that important potential clients are beine courted with the assurance that if tumied. Burte would guarantee remaining in the rating field for a specified portod of years.
Many Burke executives were stunned by the decision. As a loent

Ins company figure told RMR. - This in the firat time in the ration business) that a firm weat out of business on the rie... "Although admitting that Burke was behind revenue projections, the executive added that several key firms were about to Jotn the Burte fold. including Metromedia and CBS.
As a realk of the clowure dectsion. over 100 people have been terminated. rairing questions as to the prospects for a revival of the service. Officials at the two remaining alternative radnges servloes. RAM and Modlatrend. ex. preeod sympathy for Burte's stit. untion but were clated at the chace for improvement in thetr own positions. For finther draces gion of the implications of the Burte announcerient, soe Jha Finer's colurn ont math (Puce 12).

## Arista Sold To Ariola-Eurodisc For $\$ 50$ Million Cash

Arista Reconts has been pur chased by Aride-Eereltac for a net cash payment of approximately $\$ 50$ million. subject to final approval of the agreement tos princrple by the boards of both Cohembla Pirtures Indentries. Arista's own ers. and Bertelsmann AG of Germany. Ariola's paremt company

## HEADS ALL U.S. ACTIVITIES

## Fead Named Division

 VP At RCABob Feed has officially been named Division Vice President. RCA Records-USA. The long anticipated appointment (forecart in RAR 7-20) was announced by RCA Records President Rober Summer, who had held the porition in addition to the presidency and to whom Fead will report.

Fead will assume responsibility for all U.S. commercial record ac tivities, according to Summer. "Fead has performed superbly." Summer said. "He has demon strated unique stills. and it is ap parent that Bob is precisely the executive needed for this demanding position. He is a professional record man to the core. knowt edgeable in every facet of this complex industry.

Fead will be headquartered in New Yorts, and will soon announce the "restructuring" of his staff


He joined RCA in February as Division VP/Sales \& Distribution when RCA and AsM Reconds entered into a distribution agree ment. Previously he had been Sr . VP/Director of Marketing a A\&M. the culmination of a 13 -year career at the label.

Artor Preadent Clive Dovis will stay on in his preseat poction. with Arista's independent distrt bution network also remateine The tranection aloo include Arista's ambieled comparies. to cluting an active publitithe wine Ariole Recents in the U.S. which is also owned by Ariola-Eurodise.
is not aftected by the new dexifir Ariol-Durudise President Monti Lufter cemmeted ther "Ariolo America was not a party to the diacumions and remans a fully operattog company in its presens posture ${ }^{\circ}$
Columbia Pictures President Fracts T. Viment Jr., whose company siands to grin a 51 mit dion atientax profit from the tran action. socorting to company sources said. "This sale. if completed. vill give Columbia substantial flexibility in planning its future growth The parties in tend to wort together in the future in the music intustry and other areas of the entertainment buainess.

 diamefer awyen tont hound in tho Australian depert Tho butvy extraterrestrial ayject will be dispileyod in



 and win it "Thomow Skylab coup hos boosted Kfincs "Orbitron" rating immeasurably.

## Turner Named Pres./GM Of WIL

Wak Twner has been named President/General Manager of WIL-ABPMM/SL Leals. Turner. who had been the Country-formatced stations' Program Director for the past stx yoars. replaces Wally C ple who rocitly joined wwww/ Detrult as Ceneral Manager. As of Tueuday (7.81), no replacement PD has been named. but Tumer told ReR. "I am curreudy evaluating applications for the positions.
In the wake of Turser's appointment. Chris Comway has been pro moted from Sales Manager of WhFM to General Sales Marager of WLLAM-FM. "The main thing I wan to do.". said Tumer. "is to continue to have an excel lent relationship between sales

and programming I think that is super important for any radio station.

I am going to give this new job my best shot." Tumer contınued. 'I feel it will be beneficial to pro grammers everywhere to really make this thing click. More PD's should be in management positions and I am glad to have been given the apporturity to prove myself. It's going to be a great challenge.

## Government Report Criticizes FCC

The Gemeral Accountiay OTIice. which from time to time reports on the activities of federal agencies. relensed a study Monday (730) suying the Federal Communications Commission suffers from lack of plaming and low morale. The 143 page study. which took 10 months to complete. verified the appraisal of many longterm Commission observers.
Following a 231 -page report isued sin weels ago (RaR G15). in which the GAO supported many proposals contained in H.R. 3333 (the rewrite) for restructuring the FCC this document recommends elimirating two Commissioners' jobs. in-
creasing Commissioners' terms beyond seven years and enlarging each Commissioner's staff
The report was prepared for Sen Frite Hekines (DSC). Chairman of the Senate Communications Subcommitter and author of S. 611, a bill which would amend the Communications Act of 1904 . It further criticized the Commission for being too busy putting out fires to do ade quate planning, which has led to quat morale.
In addition, the GAO called for establishing a public participation program within the FCC. The pur pose would be to fund public participation in Commission activities.

The following day. FCC Chair man Charles Ferris issued a statement agreeing, noting the GAO had focused on longstanding FCC deficiencies. "The problems the GAO identified are the same problems our staff has identified and has been working to correct the past 21 morths since I became Chairman. Ferris said.
Ferris, however, disagreed that the FCC is without effective policy planning. "Simply because we do not allocate thousands of hours to procucing documents labeled 'long range planning' does not mean that effective planning is not going on. he said.

## THANKS TOYOU,


"Ain't That A Shame'

## Explosive Double Platinum Rock \& Roll

WIFI on WRKO add WPEZ add CHUM on WLCY add Q105 add

KBEQ on KHJ on KFI on KFRC 29-26 KJR add KUPD on

F105 on JB105 deb 35 WKEE on 140 add 31 WAPE on WGH add

WRVQ add 920 on KNOW add WSGN add WRJZ deb 36 WISM deb 29

KRQ deb 29 KMJC add WGUY add WLBZ deb 33 14WK add WCIR add

WAGQ add CK101 KFXD add CK101 add 37 WPGC on WISE add KILT on WANS add WHBQ on KKRC add WEFM on WRKR deb 24 WLS on WGBF add

MICHAEL JACKSON
" Don't Stop 'Til You Get Enough"

WTIX deb 32
WNOE deb 31

WSGA 20-15 WGLF deb 34
WFOM add 27
 "Hey St. Peter"
Power Pop For 80's Radio

WRKO 20
KEARTH 27-24
B100 add JB105 on BJ105 add

WNAP 15-14
KRKE 33-30
WLBZ 24-21 WCIR d-29 WGLF 39-33

WANS 30-27 Y94 on KLOU add KMGK add FM107 add
wolo add WCUE add WFAH deb 40 WYSL 29-26 WQPD deb 30

KXX106 on
WNOE on KLWN 29-23
WZUU on WGTR deb 20 KEZR on WZDQ on

80,000 INDIANANS WIRED INTO PICNIC - Country station WIRE/Indianapolis has staged an annual picnic for five years now, featuring free entertainment and offering public service groups and charities opportunities to ser up fundraising booths selling food, drink, and games of chance. The event has been growing in popularity each year, but the turnout July 22 exceeded everyone's expectations. Local authorities estimated that over 80,000 people thronged Indianapolis Raceway Park to spend the day and watch Eddie Rabbitt, Jerry Reed, and other country stars perform. PD Gary Havens called it "One of the station's most successful promotions in
year history of broadcasting. "Above, a large portion of the crowd is pictured from an aerial perspective.

MARC PAUL SIMON NAMED PRESIDENT

## Casablanca Forms EarMarc Label

Casablanca Record and FilmWorks has announced the formaLion of EarMark Records, a ecustom label to be distributed by the parent firm. Mare Paul Simon, Vice President at Casablanca for the past two years and a recognized disco pioneer, will serve as the new label's President and Chief Operating Officer.

In making the announcement. Casablanca President Neil Bogart said, "Marc Simon is a thorough record man with remarkable instincts and expertise, and I look forward to a bold and exciting fucure for EarMare.
"The goal of EarMarc," commented Simon. "is to promote the most innovative forms of dance music and move beyond the mainstream trends in disco. We intend to express this philosophy at every phase of our artists' development. from recording and packaging to merchandising and promotion.'


First offering for the new label offices) and Brenda Tharp, who will be the debut album from the Duncan Sisters, with an album by Carol Lloyd set for summer release. Additional appointments for EarMarc include Kevin Burke as National Promotion Director (based at Casablanca's New York
will serve as Simon's Administrative Assistant (based, as is the label, in Los Angeles).

Pictured at the pasting are (1-r) Simon. Bogart and Casablanca Exec. VP Bruce Bird.

## WLUP's Dahl Goes On Record Against Disco

## Glenn Morgan Resigns From WABC

Glenn Morgan, Operations Director at WABC/New York, has Radio's Original Lone Ranger Dies

George Seato, who began his career in the entertainment industry as the title character in the original "Lone Ranger" radio show in Detroit in the early 1930's and later went on to win two Alademy awards as the screenwriter of "Miracle On 34th Street" (1947) and "The Country Girl" (1955), died of cancer Saturday (7-28) in Beverly Hills, at the age 68 . He was also three-time President of the Academy of Motion Picture Arts and sciences and a former President of the Screen Writers Guild.
resigned that position. Morgan stated. "After being with the staton for eight years, I've gained invaluable experience and expertise in a variety of areas in the broadcasting business, which have opened up many avenues for the future. I have given myself ample time to consider which of the many opportunities to pursue, and I will be announcing my plans in the near future.

WABC VP/GM Al Racco confirmed Morgan's resignation. adding that "Rick Sklar. VP/Pro framing for ABC Radio, will assist the station on an interim basis." Sklar told R\&R that he will handle programming responsibilties for the station until a new PI) is found.

The nation's most famous antidisco jockey, WLUP/Chicago morning man Steve Dahl, is putting his sentiments on the line via a single record. The disc, set for immediate national release on Chicago-based Ovation Records, is titled "Do Ya Think I'm Disco" (a parody of Rod Stewart's recent hit), backed with a Dahl original. "Coho Lip Blues." which reportedly touches on the topic of Dahl's recent extravaganza at Comiskey Park, in which he blew up about 20,000 disco records after which members of his Insane Coho Lips anti-disco army and other fans swarmed the field, causing cancellation of a Chicago White Sox game.

The single, packaged in a pictire sleeve, features Dahl's mustcal proteges, Tonnage Radiation. An album is tentatively planned.

as is a national tour by Dahl and the band to spread his anti-disco gospel. Commenting on the latest stage of his career. Dahl said. "I've
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2
vising KSAN, told R\&R. "Jackie is a super lady. and is uniquely suited to the job. I wanted someone from San Francisco, and she spent a large part of her life growing up here . . I think it's essen tial that we have a San Franciscan programming the station.

## Klein Denied Acquittal Motion

Allen Klein, former Beatles manager, was denied Tuesday (731) a motion for acquittal filed in New York federal court last week (R\&R 7-27). Judge Vincent L. Broderick likewise dismissed Klein's motion for a new trial

Convicted April 26 of one count of filing false income tax returns for 1970, Klein was originally shedused for sentencing June 18, tater postponed to July 19. Sentencing has since been deferred with no new date set by Broderick as yet (see R\&R 5-4, 3-2, 1-12 for details)
ficially appointed PD at KSAN/ San Francisco, a position which became vacant when Abbey Melamed was promoted to Operatons Manager (R\&R 7-27). McCauley commented to R\&R. "The challenge is what piqued my interest. KSAN is a legendary radio station, and I dont't intend to change that. I just intend to make it a legendary radio station with numbers."
McCauley, a former PD at KLOL/Houston, most recently worked in album promotion at Warner Bros. Records, as well as producing a talk show and other special projects at KMET/Los Angees. She told R\&R. "I left KLOL because I wasn't continuing to grow . . . I decided I needed either something out of radio or a differment kind of radio challenge. I'd had other programming offers in the last year, but this is the first thing that was exciting enough to get me back into it.'

Metromedia VP L. David Moorhead, who has been super-

Jackie McCauley has been of-

## McCauley Named PD

## At KSAN

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[^1] -

# WASHINGTON REPORT 

## R\&R Discusses Deregulation With Jeff Baumann, New FCC Policy \& Rules Chief

Thirty-five-year-old FCC Policy \& Rules Division Chief Jeff Baumann reports to Broadcast Bureau Chief Dick Shiben, who in turn, like all other division level chiefs, is responsible to each of the seven Commissioners. The Policy \& Rules Division does exactly what its name implies: It makes studies and recommends new rules and policies for the Broadcast Bureau. For example, it is analyzing comments filed in debates on FM Quad, AM Stereo, UHF-radio ownership, part-time broadcasts and clear channel broadcasting.

On July 5, Baumann, who had been Renewals Branch Chief, became the Policy \& Rules Division's third chief in three months. Because of the nature of the studies being conducted by his office, R\&R felt radio broadcasters should know more about Mr. Baumann. He is interviewed by $\mathbf{R \& R}$ Washington Bureau Chief Jonathan Hall.

R\&R: Do you see a difference between radio and television deregulation?
BAUMANN: Yes. I think because of the number of frequencies, radio is a different animal from television. The term deregulation is often misused: it is really a re-analysis, I am an advocate of re-examining things and there are certain things that bear changing in radio.
R\&R: How do you feel the government should aid the public's interest in broadcasting, specifically radio?

BAUMANN: I have seen regulation be its own worst enemy. I think if I could leave one mark it would be to approach things with an open mind and not be afraid to challenge ideas. The public and many public interest groups fear deregulation because it may result in a diminution of a service to the public, but it may result in a much better service. Instead of reviewing each renewal application. for example, it may be better to just spot-check or forget about looking at certain areas.
$\mathbf{R \& R}$ : There are a lot of inquiries in your hands. such as AM Stereo. FM Quad. PSA's, etc.. 'that could affect "the state-of-the-art." Will you attempt to take a leadership role in bringing these issues to the Commissioners attention?
BAUMANN: My personal emphasis will be to take the initiative. but also to consult
with the whole Commission. I want to make sure what we do is done in the least possible time with the best possible product. There are a lot of things pending right now. Radio deregulation is the highest priority. We are also revisiting the multiple ownership rules. including AM-FM cross-ownership and UHF-radio ownership. STV. New Jersey TV service and various ways to increase FM ownership.
R\&R: How do you deal with special interest groups pushing from all sides?
BAUMANN: I was just visited by several members of the "handicapped" lobby who wanted to know why their petition on adding handicaps to the list of minorities was on the back burner. It is a very difficult thing to explain to the handicapped that they are not a priority at present. Not meaning there is any less social impact. but it's just how the Commission established its priorities. R\&R: Jeff, you were being considered for two jobs. Chief of Renewal \& Transfer Division and Chief of Policy \& Rules Division. Had you gotten to make the choice. would you have taken the Policy \& Rules job?
BAUMANN: It's a very poignant question. My first reaction was that I was better suited and would indeed rather have had the Renewal \& Transfer position. Dick Shiben indicated to me that he wanted me to go

over to Policy \& Rules. I've worked with Dick six out of the ten years I have been with the Commission and we get along well I am not a "yes" man to Dick. We have had violent disagreements and always parted as friends. After thinking about the way Dick presented it. I was elated about the thought of heading up Policy \& Rules and after two weeks in the division. I'm not sorry. Furthermore, the high quality and professionalism of the staff here is excellent $\mathbf{R \& R}$ : Tell me about your final choice BAUMANN: I had been Renewal Branch Chief for three years; however. I don't know that much about transfers other than being brought into division meetings to discuss things with (Renewal \& Transfer Chief) Roy Stewart. The more I thought about it. I have always been interested in policy be it EEO. broadcast. newspaper cross-ownership or programming.
R\&R: How do the two divisions differ in size?
BAUMANN: The Renewal \& Transfer Division is slightly larger even though the work of the Renewal Branch has steadily decreased because of fewer petitions to deny

Overall. the Policy \& Rules Division has about 42 or 43 people and presents an entirely different type of operation
R\&R: Would you explain?
baUmann: Renewal and Transfer were virtually separated when Roy Stewart and I were there. The issues were not interrelated and. therefore, there was no need for constant interaction between the branches.
The Policy \& Rules Division is different It consists of the Legal Branch. the Policy Branch which is the economic area. the Engineering Branch, and Reregulation Anaylsis. There are very few rulemakings which do not involve all areas. In that re spect it is different from the Renewal \& Transfer Division. There is a great interdependence among all the branches
R\&R: When Phil Verveer was in charge of the bureau the principals involved in radio deregulation were Verveer. Shiben and Frank Washington. Will you be drawn into that now?
BAUMANN: Yes. I have been. It is sort of ironic. When Dick Shiben got into radio deregulation. I could see him drawing me into it more and more and I thought I was somewhat fortunate at that time because other business got me out of that area. The Policy \& Rules Division is intimately involved in radio deregulation. which indicated there has been a shift of responsibility within the bureau and the Commission. I envision working more closely not only with Dick but with the commissioners as well as the Office of Plans \& Policy. Policy is not made just by the Broadcast Bureau and therefore we cannot be completely isolated from the rest of the Commission.
R\&R: Which it has been physically and philosophically?
BAUMANN: Yes. I think part of the problem was lack of trust on the part of several commissioners and our department staff. I would have never accepted the position if I had not been assured bv Shiben that it would now be run as an integral part of the Commission

## Update

By Jonathan Hall

## Congress Gives $\$$ for $9 \mathbf{k H z}$ Study

Following through on a pledge to NAB, Senate Communications Subcommittee Chairman Fritz Hollings (D-SC) won support Tuesday (7-31) for a $\$ 440,000$ appropriation. The FCC will use the money to study the economic and engineering effects of several proposals to alter the current ways in which the radio portion of the electromagnetic spectrum is used.

The FCC is being asked to specifically look at 9 kHz , said one broadcast expert. How ever. the FCC's Chief Financial Officer. Tom Campbell, told R\&R that the money will go for a one-to-two year study of the interrelationships of all the various questions. including AM stereo. FM quad. and clear channel versus daytimers. Asked if that meant that the current inquiries on 9 kHz etc., would be delayed. Campbell said no. He added that some of the radio issues may get separate treatment.

## Performer's Royalty Bill Debuted

Sen. Harrison Williams (D-NJ) has introduced a bill which would establish a performer's royalty for records played on the radio. Supported by the recording industry, the Williams bill is identical to a pending House measure sponsored by Rep. George Danielson (D-CA). Under the terms of the proposed legislation. which has been referred to the Judiciary Committee's Subcommittee on Constitution. stations with revenues greater than $\$ 200,000$ per year would pay one percent of their ad receipts to cover the royalties with stations earning less paying $\$ 750$. Radio stations have opposed such legislation in the past and are expected to continue to do so.

## The California Twelve

The FCC has upheld its May 17. 1976 decision that eight California stations violated the Fairness Doctrine when running Pacific Gas \& Electric Co. ads advocating construction of nuclear power plants. adding that four other stations originally cleared of the charge were also at fault. The courts had asked the FCC to tell them how the guilty and the innocent differed. The FCC replied in an unusual fashion, saying there were no differences. and found KATY/San Luis Obispo. K.JOY/Stockton. KPAY/Chico and KVON/Napa also guilty of fairness violations.

## GAO Blasts FCC

A new report issued Monday (7-30) says the FCC is suffering from a morale problem and lack of planning. (see Page 1.)

## Brown Advocates AM/FM Break-Up

FCC Commissioner Tyrone Brown, in a local TV appearance last Saturday (7-28) and in a recent letter to a radio broadcaster. spelled out his interest in breaking up AM/FM combo stations. He stated the FCC policy. which has allowed the AM's to add FM's, is outdated and that breaking up new combos and the future sale of combos "might be appropriate."

He added that forced divestiture of an AM or FM in combo situations "may be in order in some instances. for example, when the combined operation possesses such power and uses it so abusively that breaking up the combination is the only realistic solution."

But NAB lobbyist Roy Elson. also appearing on WDCA-TV/Washington. reportedly said the industry opposes the idea. which is being sold as a means of making more stations available to minority owners. He described a fund established by NAB to aid minorities in acquiring stations already for sale

## Sales Talk

Dorothy Edwards Bronson. President of Inner City Broadcasting, owners of WBLS WLIB/New York, is the majority stockholder in a company purchasing WEBB/Baltimore. formerly owned by James Brown, which had been ordered by the courts to be sold in order to pay creditors. Ms. Bronson told $\mathbf{K \& R}$ that she planned a major technical overhaul for the station. Plans call for keeping a Black format. Station was sold for $\$ 430,000$

WSRF \& WSHE/FI. Lauderdale have been purchased by John Tenaglia. Exec. VP. General Cinema Communications. and KEWI-KSWT/Topeka Pres. Fred Revnolds for over $\$ 5$ million.

Fred Dantz's Sterling Recreation Organization pays $\$ 900,000$ for KDKO/Littleton. Co. Former majority stockholder and GM David Segal plans to devote more time to other business interests. Dantz, which owns 6 AM's and 5 FM's already, is proposing a format consisting of a mix of Black and Disco music.


## "Gone, Gone, Gone:",

The new single from Bad Company's soon to be double platinum album, "Desolation Angels":

## On Swan Song Records.

# W/HAT'S NEW 



## Pocket Sox

Designed primarily for joggers who need to carry essentials (such as wal lets and keys) while exercising, "pocket sox" are easily fashoned upon standard knitting machines. Pocket is located below the cuff and extends downward to hold whatever's stashed inside snug against the wearer's low er leg.

## Harte-Hanks

## 2nd Quarter,

 Half UpPublishing/broadcasting com pany HarteHanks Communicatlons lnc. reported net earnings in the second quarter ending June 30 increased 18 percent to $\$ 5.2$ miliion, up from $\$ 4.4$ million in the corresponding period of 1978. Revenues rose 35 percent during the second quarter to $\$ 60.8$ million from $\$ 44.9$ million in 1978
The firm's first half net rose 17 percent to $\$ 8.3$ million, up from $\$ 7.1$ million in the year-previous
period. First halt sales soared 34.5 period. First half sales soared 34.5 $\$ 83.3$ million in 1978

## Storer's 2nd Quarter,

 Half Hit Record HeightsBroadcasting operations contrlbuted the biggest share and Cable TV operations were the biggest gainer as Storer Broadcasting Co. posted rec. ord second quarter and six months results. The firm's net earnings in the period ending June 30 swelled 28 percent to $\$ 7.3$ million, up from $\$ 5.5$ million for the year-previous pertod. Second quarter revenues rose 19 per. cent to $\$ 47.7$ million from $\$ 40$ million likewise.

Storer's six months profits also increased 28 percent to $\$ 10.6$ million, versus $\$ 7.85$ million in the first half of 1978 . Six months sales rose 20 percent to $\$ 83.8$ million from $\$ 69.8$ million as well.

Not earnings from the firm's broadcast stations increased 23 percent during the second quarter to $\$ 13.3$ million as second quarter sales rose 12.5 percent to $\$ 36.5$ million. For the halt, broadcast stations netted a 22 percent gain to $\$ 186$ million while revenues climbed 13 percent to $\$ 62.8$ million.

## DANCERS DEVELOP DIGITAL DAMAGE

## Danger:'Disco Finger"

After catching "Saturday Night Fever," discophiles may now face an equally debilitating disease - "disco finger." In a recently published letter in the New England Journal of Medicine, Dr Fredrick W. Walker and several of his colleagues from the Johns Hopkins Hospital in Baltimore described their treating a 17 -year-old girl who said a callous on her fingertip had cracked and become infected. The girl claimed the callous was created by "snapping her fingers constantly while disco dancing, a frequent pastime," the doctors wrote.

Cure was simple. Doctors opened, drained and cleansed the wound and the patient went on to "uneventful recovery."

When contacted for comment by reporters, Dr. Walker noted, "The letter was written tongue-in-cheek but the facts are true." While disco owners disparaged the digital dangers of disco dancing, Dr. Gerald C. Crary of the Los Angeles County-USC Medical Center claimed that although he had treated "victims of Disco" for a variety of injuries - sprained ankles, wrists and strained back muscles - he had yet to treat any cases of "disco finger

## Americans Fear For Their Lifestyles

While most Americans ( 55 percent) are corfident that their family in come will grow in the coming year and 19 percent expect to stay even


Describing his current gig as something I wanted to do "ever since I was a liftle kid," 10 -year-old Charlie Lukens has been playing disc jockey for an hour every Saturday morning for the past eight months over at WTNS/Coshocton. OH. From 10.1 lam, Charlie picks the platters he plays (he favors rock and disco), chats with listeners, reads spots and does all his own announcing.

Charlie got the iob by simply walking into Station Manager Bruce Wallace's office and asking for it. However, not only did he have an "in" at the outlet (his mother is the station's bookkeeper), but he also had five years experience - doing voice work on commercials.

The diminutive DJ has netted coverage by the Associated Press, the local NBC TV news affiliate, and has taped a segment for the NBC. TV "Real People" primetime program. While Station Manager Wallace praised Charlie for his prolessionalism, Charlie remains unlazed. "I'd like to make radio my career," says Charlie.
with inflation, 70 percent of the re. spondents to a monthly poll conducted by Advertising Age claimed that it was harder to pay bills now than it was a year ago. Furthermore, 67 percent of those polled expect it to be worse in a year.
One of the causes of their tear is job uncertainty. 29 percent of the respondents expect someone in their households to lose pay or a job in the coming months. Although this figure is down two points from the previous month's, it marks the highest range of job uncertainty since 1976
Another reason is energy shortages. With long lines at the gas stations and limited fuel availability 74 percent of the consumers polled reported cent of the consumers polled reported
cutting back on their driving. Thus was cutting back on their driving. Thus was
the second such consecutive cutback and six points greater than the previous month (May).
May 1979 was the first month since Ad Age began measurement in 1975 that the majority of Americans ( 55 percent) said they had made a general cutback in their standard of living. June's figures reflected an even greater number of people cutting back (58 percent).
However, the cutbacks are not across the board. While 66 percent said they cutback on clothing purchases in May, only 60 percent con. tinued cutting back in June Similarly. 68 percent cut down lood purchases in May, as opposed to 61 percent in June.


## Alice Cooper

 Becomes Comic FigureIn keeping with the recent fusion of two of America's greatest native artlorms (rock ' n ' roll and comics), as well as the far greater trend toward media cross-pollination, Warner Brothers recording artist Alice Cooper has joined the select list of pop performers (Kiss, the Beatles and several issues of "The Defenders" which featured plots based upon Blue Oyster Cult songs) to be immortalized in a comic book with the recent Marvel publication of "Alice Cooper."

Based upon Cooper's latest album, "From The Inside," (with the excep. tion of dropping the alcoholism facet of the original story in order to gain Comics Code Authority approval) the comic is basically a retelling of the album. According to Marvel sources, the company plans a major marketing and advertising campaign for the book and may possibly keep "Ol' Black Eyes" around as a regular Marvel character.

In addition to the Cooper comic, plans are on the horizon for a Rolling Stones comic (the Comics Code Authority should have fun with that)

| Dick Krizman Vice Presiden! Soles \& Marketin \| RADIO \& RECORDS is pub |  |
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|  |  |
| $\frac{\text { Mark Slipper, Senior Editor }}{}$ | tished every Finday by Radio |
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| Steve Uslan Director. Crearlue SeruicesEditorial | tury Park West. LA. CA |
|  | 90067 (213) 553.4330 Sub |
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| Ken Barnes. News Editor | \$45 per quarter All reason |
| Don Waller. Associare Editor | able care taken but no re |
| FORMATS | sponsitibity assumed for un |
| John Leader. Top 40 Editor | solictied material R\&R re |
| Jim Duncan Country Editor | serves all nghts in marenal |
| Biff Collie. Nashullie Editor | accepted for publication All |
| Jell Gelb. AOR F diror | letrers addressed to R\&R or |
| Mike Kasabo Pop-Adult Edinor | its Editors will be assumed |
| Bill Speed Block Radio Editor | intended for publication and |
| Pam Bellamy/Gail Mitchell, Disco Edikors | reproduction and may there |
| Richard Lutz. Media Markeiting | fore be used for this purpose |
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Ten Rock Interview Features Weekly_each $21 / 2$ minutes in length. FREE to ARB rated stations on a barter basis. KMET'S Mary Turner probes the thoughts of today's most important artists-like "The Rolling Stones", "Bruce Springsteen", "ELO", "Supertramp",
"Fleetwood Mac", "George Harrison", "Kansas", "Cheap Trick", "Van Halen", "Bob Seger",
"Heart", "Bad Company", "Led Zeppelin", "Foreigner" and "Ted Nugent".
Now your station can be plugged into the "OFF THE RECORD" insights of rock's biggest names.
From WESTWOOD ONE the nation's Number One Producer of Special Programming.
In the past four years WESTWOOD ONE has produced and distributed
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"The Sound of Motown", "Shootin' The Breeze", "American Disco Network" and "The Twelve Hours of Christmas". WE'VE NEVER HAD A LOSER!

For information on how your station can receive exclusive broadcast rights in your market -contact your Westwood One representative now . . .
(213) 204-5000.

## Mercer To Head Music Operations For EMI Films

Bob Mercer, Managing Director of EMI Records Group Repertoire, has been appointed to the newly-created position of head of Music Operation, EMI Films. Mercer takes over his new duties in September and will be responsible for coordınating the worldwide music interests of EMI Filme

EMI Limited currently has a number of musicals in pro duction, notably "Discoland. Where The Music Never Ends," with Allan Carr producing, and the Village People starring: and "The lazz Singer," starring Nell Dlamond

Mercer will report to Barry Spikings, Chairman and Chiel Executive of EMI Film and Theatre Corporation, and will become a member of the Board of EMI Films Limited He will remain on the Board of EMI Records UK Limited as well

## NARAS Extends

Grammy Award Entry Deadline

Record companies have been given an extension on their deadline to enter artists for the 22nd Annual Grammy Awards. The deadline date for receipt of the first half-year entry forms has been moved back from July 27 to August 10, according to Jay Lowy National President of the Recording Academy (NARAS). A second set of entry forms will be mailed in early September with an early October deadline for produc released between April I and Sept. 30 for this year's 58 categories

For a record to qualify for a Grammy (to be presented next February), that product's date of release must be on or before Sept. 30, 1979. That date of re lease is determined by the date of the first shipment from the manufacturer to the distributor.

## Clerks' Pay Climbs

Although failing to keep pace with either inflation or pay ncreases among top-level execs, American clerical workers pay climbed 6.8 percent in the 12 months ending February 2. According to a survey of several hundred thousand workers throughout the U.S by the Willow Grove, PA-based Ad ministralive Management Society, the average weekly pay of clerical employees in 12 job categories is currently $\$ 188$ up from $\$ 176$ for the year-previous

## Autosound: Market On The Go-Go

Whether they can get gas or not, Americans, who already spend more than $\$ 1$ billion per year on retall autosound, are expected to increase this spending by $20-25$ percent annually for the next five years. Among the latest components seeking to capture this increased market are dashboard-mounted AM.FM/casselte/Dolby/stereo receivers with digital tuning, amplifiers capable of a windshield-shattering 70 watts per channel, graphic equalizers to boost bass or treble frequencies, and water-resistant speakers

While both Pioneer Electronics of America and Sanyo Electric claim industry leadership with between 10.12 percent of the market, Craig Corp., Clarion Corp. of America. Jensen Sound Laboratories and Audiovox Corp. are closing in with between 5.10 percent each. To insure leadership, Pioneer is planning to spend $\$ 3$ million in advertising n 21 radio markets and 25 magazines this year. Craig will counter with its own million dollar campaign

Principal targets for the autosound manufacturers are $18-24$ males who spend between $\$ 150-350$ when purchasing car stereo systems and the more affluent $24-34$ males who are looking to add components to their existing systems. State-ol-the-art autosound systems are now going for almost \$1500

## CBS Reorganizes Music Publishing Operations

CBS Records International has reorganized its music publishing operations, merging into one entity to be known as CBS Songs International, effective August 1 . Simul taneously, each April Music subsidiary, while retaining the April name, will adopt the legend, "An Affiliate of CBS Songs International." CBS Records International President Dick Asher, in making the announcement, noted that the structure of the new organization will mirror that of the parent firm

Harvey Shapiro, a seven-year veteran of CBS, has been named to the newly-created post of Vice President, CBS Songs International and will be based in NewYork. Subsidiary Music Publishing Managers in the U.K., Canada and Aus tralia will report to him

All other wholly-owned subsidiary Music Publishing Managers will report to a Regional Vice President of CBS Songs International for Continental Europe (located in Paris) and for Latin America (located in Coral Gables). These posts will be filled by Jeremy Pierce, formerly Director of Business Affairs for European Operations, and George Tavares formerly Associate Director of Business Alfairs for Latin American Operations, respectively

## JOHNSON NAMED GM

## EMI-America/UA Creates

## New R\&B Division

Varnell Johnson has been promoted to General Man. ager of EMI-America/United Artists Records newly-created R\&B division. Johnson most recently served as East Coast Promotional Manager for the label, having joined EMI-A/UA from his post as National Promotion Director for Philly Groove Records.

In his new post, Johnson will oversee talent acquisition and promotion for the new division as well as overseeing the development and exploitation of the Blue Note and Pacific Jazz catalogs. National R\&B Promotion Manager Jack Shields will report directly to Johnson who will report to EMI-Americal United Artists Records President Jim Mazza.

Mazza commented upon Johnson's appointment, saying, 'Varnell brings to his position the necessary expertise with which to unite the various EMI-America/United Artists sales, merchandising, promotion and publicity departments to best serve what we feel is a vitally important segment of our active artist roster. "Johnson will be located in Los Angeles.
Larry Cohen Marketing Inc. (R\&R 7-27): Corsect phone

Interrante Named PD, Cooke Upped To News Dir. For RKO Radio Network
Interrante has
been named Network Program Director and David Cooke has been appointed News Director for the newly-created RKO Radio Network. Interrante was most recently News Director at KFRC/San Francisco for four years having begun her career as a producer and Music Director for KviluDallas in the late 60's. She also served as a reporter for KNUS/ Dallas belore joining KFRC in 1973
Cooke comes to his new position from his current post as News Di. rector for WHDH/Boston He began his industry career in Dallas, be-


Jo Interrante coming News Director at KNUS in 1972. After serving two years as News Director for KFRC (1973.75), Cooke joined the ABC Radio Net work as an on-air cor respondent. In 1977 he moved to Director of News and Public At fairs for KH]/Los Angel es prior to his involve ment with WHDH


In making the an nouncement, RKO Ra dio Network Vice Presi dent and General Manager Thomas Burchil said, "Both have proven capability for develop ing news formats that make the news relevant for the young adult listener - which is pre cisely the RKO net work's concept.

## Wortman Named VP/GM

 For Atlantic's Publishing Div.Linda Wortman has been named to the newly created position of Vice President/General Man ager of Cotillion and Walden Music. Allantic Records' music publishing division. Prior to her new post, Wortman was Executive Director of Administration of the Kama Sutra/Buddah Music Group. Justiss Upped To VP Of TM Productions
Ken Justiss has been promoted to Vice President of TM Productions. A six-year veteran of the company, Justiss was most recently Operations Manager for the firm. In his new position, Justiss will continue to oversee daily operations, coordi nating product and projects, and developing sys tems and product for the productions department of the broadcast service organization

## Jackson Rocket's R\&B Dir.

Jeana Jackson has been named Director of R\&B Promotion and Administrative Assistant to the President at the Rocket Record Company. Jackson most recently served as Assistant and Executive Secretary to noted actor Louls Gossett Jr., having previously served as Assistant to the VP/GM of Capitol Records R\&B Division as well as Midwest Promotion Director of Motown's VIP. Chisa and

## Soul labels

In her new position, Jackson will report directly to Rocket President Barney Ales, who announced the appointment, and will work closely with Rocket's distributing label.

## Kelly Promoted To Nat'l

## Promo Mgr. For Cachet

Mike Kelly has been ,promoted to National Promotion Manager for Cachet Records. Kelly comes to his new position from his post as Regional Promotion Manager for the label, having previously held sales and promotion posts for Amberst. Lon don. Fretone and Starday King Records. He will continue to be based in the label's Nashville offices.
Harper Named Dir. Stereo Rock Programming At TM Programming

Bob Harper has been named Director of Stereo Rock Programming at TM Programming. Harper was most recently Director of Radio Consultation or Frank N. Magid Associates, and in his new position will be responsible for all music selection. promotion, format consultation and direction of all Stereo Rock field consultants.
During the course of his 15 -year industiy career Harper served as Program Manager at KQV/Pitts burgh and held posts at WSAl/Cincinnati. WERE and WGCL/Cleveland and WKBW/Butfalo.


Speaking of WKRI'. IAvely L.oni Anderson told me what she did before the hit CHS show. She made most of her money in New York doing voice-overs for television. This beantiful lady would lip-syne TV spots for other pretties who did not have the voice to go with the body. I don 't know why they didn't just hire all of Loni in the first place! !

As I reported in R\&R many months ago. while chatting with I araine Newman of "Saturday Night Live" . . . she mentioned to me that zany writer Michael (ODonoghue was disappointed that his "Mondo Viden" would not go on TV as scheduled.

Herminio Travicas, the NH: hrad rnewr. hans nived Mishael's proxduction heraile there were um many "rkmenta" in it that did not meet NBC's stand. arda. Thes include his allectionate sa. tute in suag filma of the 30's
Celebrity Deformities.
Michael. you may recall was one of the authore of the "Claudine langet Menurial siki "Toummanent" that raupht hell tand one of the few thinga "Sat. urriay Nigh Live" mere had tu apmakion
Ansuay . . . the plan now is to re. terase "Mondo Viden" as a thealrical in 1w. *hown in moxip housen

Tims Giilliam. the talentert moxhow of "Mont Pithme And The Hold Grail." Jabbervacky" and now "The Life () Brian" was in Hollyword last week Term. who is mer Britidh Ialthunch smine limes hrutixhl. attended ( Axridental Corl. lege in $\mathrm{L} . \mathrm{A}$. before poing to Fingland lu join up and become the animator and performer for the Flying Cirrus. He signed his new book "Animation of Mortality" for me... "To Gary 1). From one ol your greatest fans to another." George Harrimon is back ing "Brian" to the tune of $\& A$ million. I was nurgling at an indeor shoroting range last week and was sharing a large vitamin-enriched klass of car bonated lizard nerf with sereral friendly gun fanciers.

Ome of the converuntis wae a man ho formerly wan a badiouuard to one america as wealthiest families,
He adnuited that he linally gave up the iob. deapite ita many benefita, becanse of the aequiemerner required ly: the bomeene and the lact that the lime is apter your own.
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Acverline to the premerbial iuflemert murrme' it takea Immm a month to 4. doyw io armur plate any kind of tar Iromis se3, (Mx) for an Internationai isomi "Gy 'em up Sourl: . Thenk uni.
 redes Bent or a Caddr.
Meanwhile. Fixmman Industrips in Hollywowed has crone ont with a rar that does not have plating ore Keclar loer pror uection . . . but a nant the siof of Dick Carcit sits in your gloue compmartmen and chrous up on ans criminal enter ing suur automobile.
ion, if you feel you arr taking much flak in suir present jub . . think


FCC REPORT GETS TOUGH ON FAIRNESS DOCTRINE "Strict adherence" called an "absolute necessity" for license renewal

DON ANTI NAMED NATIONAL PROMOTION DIRECTOR AT CHELSEA

3
NUMBER ONE FIVE YEARS ACO - "The Night Chicago Dled" - Paper Lace (Mercury)
nUMBER ONE POP/adULT - "Feel Llke Making Love" - Roberta Flack (Atiantic)

## TIV <br>  NEWS <br> 

## Survey Shows Low TV Satisfaction Rate For Viewers

americans may watch a lot of TV, but by no means are they satisfled with what they see, according to a recent study. The sunvey, as reported in the Los Angeles Times, was commissioned by the Natlonal Cable Television Association, which might be expected to be pleased with a low satislaction rate, but the results are interesting. About $65 \%$ of the 1553 respondents say they watch over 10 hours of TV a week, but only $23 \%$ were highly satisfied with entertainment programming. $81 \%$ evidenced similar satisfaction with news and documentary programming, while specials, sports, and movies scored 45\% and kids' shows 18\%.

Perhaps even more significantly, almost hall (45\%) thought it somewhal likely or not very likely that they could easily lind a particular TV show to suit their particular desires. As an interesting side note, the survey states that $48 \%$ are similarly gloomy about movies, and $41 \%$ about popular music (a rather high level of dissatistaction which perhaps the radio and record industries should study further). Cars, clothes, and magazines score signilicantly higher, according to the report. The survey goes on to show varied reasons tor viewers' unhappiness with TV. and indicales a genera interest in and willingness to pay for inexpensive cable programming as an alternative.

## A11-Star Game Tops Ratings, Tightens Race

NBC's All-Star Game broadcast easily topped the Nletson ratings list tor the week ending July 22. and put the perennially cellar-dwelling network into serious competition tor the first time in many weeks. NBC still finished third with a 13.9 average rating, bul was close behind second-place ABC (14.5) and victorious CBS, which earned a 147 rating. CBS's "Miss Universe Pageant" finished second lor the week. Iollowed by 3) "The Jeffersons" (CBS) 4) "Three's Company" (ABC) 5) "Fantasy Island" (ABC) 8) "Alice" (CBS) 7) "Taxi" (ABC) 8) "War Games" (ABC movie) 9) "Dallas" CBS) and 10) "Mork \& Mindy." "WKRP in Cincinnati" finished 13th, and beat its strong lead-in. "MASH." which had earlier consistently ted the radio sitcom in ratings points

CBS was the consistency champ in Arbltron's ratings for Now York. Los Angeles. and Chicago for the week ending July 20 CBS edged ABC in the three cities for the highest number of top ten programs, a rare victory NBC scored only with the All-Star Game, which topped the lists in Now York, tollowed by 2) "Charlie's Angels" and "Vega\$" (ABC hed with "The Jeflersons." "Miss Universe." and CBS's coverage of Presider,t Carter's speech 7) "Alice" tied with "Three's Company" and "Taxi," and 10) "One Day At A Time" (CBS)

Three's Company" was the Los Angeles leader, loilowed by 2) All-Star Game 3) "Mork \& Mindy" and "Taxi" tied 5) "13 Queens Blvd" (ABC) 8) "Alice." "Charlie Angels." and ABC's showing of "Where's Poppa" tied 9) "One Day Al A Time." and 10 ) a lour-way he between CBS's "All In The Family." "The Jeffersons," "60 Minutes," and Miss Unverse "In Chicago. "Lou Grant" (CBS) led the pack. Iollowed by 2) All.Star Game 3) Carter's speech 4) "Fan tasy Island." "Vegas." and a WBBM.TV (CBS affiliate) news show fled 7) "The Jeffersons" hied with a WLS-TV (ABC alfilute) news updale, and 9) a five-way tie between "Alice." "MASH." "WKRP." "Three's Company." and "Where's Poppa

## SCDEDSDUEN:

This new column is designed to keep R\&R readers abreast of the latest home video products and programs avallable John Blar \& Co becomes first in TV indusiry to distribute spot TV commercials via satellite to local slations (3-18). Ads were beamed Irom NYC to all commercial stations In Kansas City. Seattle and Sacramento during a 13 week test. Profect was year in dovelopment in hopes of eventually creating a more efficient method of trans mitting spots from agencles to stations... Sytvania displayed pix of thelr lab prototype flat-screen TV, which mea sured live feet acrose, at the firm's annual distributors meeting recently. Company plans to enter the profection TV systems merket but is holding out until four criteria are met: "bright" picture, non-curved screen, unit looks "attractive" In the home, priced under $\$ 2000$... Magnavox recently unveiled two portable VCR systems for 1980. Both units are Matsushita-built. four-hour VHS systems with detachable recording units. Recorders detach from the tunertimer, weigh 24 lbs., and are designed for remote use with video camera. The 8252 is the top of the line and leatures "touch-funing." The 8251 is mechenically tuned . . . Sylvania spokesman expects videodisc player sales to overtake home VCR sales wilhin live years and announced Sylvania will debut a videodisc player by 1981

## ERR WAVES <br> BY BOBBY OCEAN



## Thank You Radio For Jumpin' ${ }^{n}$ The Driver's

## Seat!

## SNIIF ' N ' THE TEARS

## "DRIVER'S SEAT"

## \#1 NEW \& ACTIVE

## MAJOR MARKET ACTION \& THIS WEEK'S ADDS:

| WRKO 28-18 | WMEE add | V add |
| :---: | :---: | :---: |
| Pce add | KEYN-FMM add | KIMN add |
| CAO 25-21 | KJRB add | KUPD |
| KRBE add 28 | KRSP add | KOPA add |
| 293 add 29 | KRO add 39 | WPST add |
| SL0 32-28 | G100 add | WHYN add |
| WOKY 30-27 | wTmA add | WTRY add |
| I2UU 25-18 | KKLS add | WAPE |
| WGCL add | WAKX add | WGH add 22 |
| KBEQ on | WRKR add | Wrix add |
|  | WNAM add | 929 add |
|  | KENI add | 298 add 3 |
| on | KD2A add 38 | 27 |
| add | KFXD add | 92X add 40 |

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B100 add KFXD add 92X add 40
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From Their Hot New Album "FICKLE HEART"

on Attantic Records

## Stuff That's Almost Impossible To Do

You ever try to figure out a billion of anything? Jeez, I don't want to reveal my weakness but, you know. I sit at thin typewriter facing blank pages that gotta be filled, wondering what to write about this week, and I suddenly remember I have a clipping on how much a billion is. Fine. I'll work that in. But I don't want to just ansume the figures are correct. I've gotta check 'em so the Terrible Mistake Alarm doesn't go off again. I hate it when I firmly commit a Mintake to the ink of the sacred pages here.

So I get out the calculator, fire up 60 seconds timen 60 minutes times 24 hourn a day limen 36.5 .25 dayn per year ol'll know how many seconds are in a year, and you know what the calculator says:"
E.

Just E. That means error, which means the calculator doesn't count that high. Shazbot! This means a pencil. You see how complicated it starts getting?

It figures out to, uh, about $311 / 2$ million seconds a year . . . which I think means one billion seconds ago was. nay, the year 1948.

Okay, onward to that clipping. A guy named Will Durant wrote a letter to the Dallas Morning News that said: 'Just think: One billion seconds ago the first atom bomb had not been exploded:
One billion minutes ago Christ was alive on Earth;
One billion hours ago, man lived only in caves.
Yet. One billion dollars ago, as Washington spends it, was yeaterday.
Well, that sounded pretty interesting to me, and I wanted to pass it along so you could steal it and act like you made it up yourself, but as I said I did NOT want the Terrible Mistake Alarm going off if the math was wrong

Actually, up there it says "Stulf That's Almost Impossible To Do." and I meant just figuring out a billion of anything. but now as my stunningly powerful Dynamic Perception comes into play I realize there are TWO things that fit that headline.

1. It is Almost Impossible to use a hand calculator that oost less than $\$ 9$ to figure out billions of things. And.
2. If someone else's window was open and marijuana smoke accidentally came over to you and you breathed it. it is Almost Impossible to figure out whether the math in any clipping is correct even if you do have a pencil and almont unlimited time.

Anyway, the part of his letter about the atom bomb is right. but the Christ part is a little off because a billion minutes takes you back only to 78 A.D. The "in caves" is right because a billion hours ago, my vension has it. would be 114.0 MO years . . . and that's about when Neanderthals were carrying fire around in soft clay and hanging out in caves, although there is evidence they also built hide shelters. Okay, that's checked out. Don't snicker about this. I can't be too careful in my business. You get an E here and another E there and you're out! The Neanderthals, by the way, were all issued old Harleys and can be seen to this very day, still wrapped in leather.

Finally, a billion dollars ago isn't necessarily as far back as yesterday: the U.S. spends that much every $211 / 2$ hours (base: 1977 U.S. expenditures $\$ 407$ billionl!

## Monday August 6: Hiroshima Peace Festival

This is Japanese National Memorial Day. The first atomic bomb was dropped on Hiroshima 34 years ago (1945). President Truman addressed the nation by radio. describing the city as "an important Japanese Army base" although within the four-square-mile area of heaviest devastation there were no military installations. More than $\mathbf{1 3 5 . 0 0 0}$ killed or hurt.

Pope John Paul I died one year ago.
Lucille Ball is 68 today. Robert Mitchum is 62. Isaac Hayes eases up to 41 .

## Tuesday August 7: The First Look Back Home

Twenty years ago Explorer VI took the first photos, by TV. of Earth from space.
The Military Order of the Purple Heart was established on this date in 1782. and this is the anniversary of the U.S. Marines landing on Guadalcanal in 1942. Vietnam took a major turn 1.5 years ago when Congress passed the Gulf of Tonkin Resolution, giving President Johnson a blank check to run the war (1964).

Stan Freberg is 53 today (and will be for the whole next yearl. A full moon tonight. Wolfman's Delight

## Wednesday August 8: Hoffman 42, Nixon 0

That's a low-scoring way to indicate Dustin Hoffman is 42 today, while Richard Nixon, to state it rather slantedly. remains a zero. You see, there ain't no Equal Time requirement here in ink. just there in radio. But to the point. it was five years ago today that Nixon made his Farewell Adress and five years ago tomorrow that he said farewell to his address at 1600 Pennsylvania as Gerald Ford became the 38 th President.

Joe Tex is 46. Connie Stevens is not. She's 41

## Thursday August 9: St. Lawrence's Tears

Here's a cute story. The Robert Thomas 1979 Old Farmer's Almanac says, "St. Lawrence . . . was the first saint to be griddled to death on an iron outdoor stove. In the midst of this torture. Lawrence said. 'I am already roasted on one side and, if thou wouldst have me well cooked, it is time to turn me on the other!" The abundance of shooting stars seen between the 9 th and 14 th are known as St . Lawrence's Tears." Sounds interesting. but with a full moon I dunno how many shooting tars we re going to see.

The Sharon Tate Murders were ten years ago today.
The A-bomb was dropped on Nagasaki. Japan in 1945.

## Friday August 10: Promote Brad Messer Day

Listen. don't mention that I asked you to do this because I'd really like it to appear spontaneous, but could you telephone R\&R today and say something really complimentary or even highly critical. about me? Even a short call. just mumble my name. hang up . . . it doesn't matter how you do it but if you would do it. heck. who knows. it doesn't hurt to try to get something going. IBet you wish you thought of this ploy. Garish! I

Missouri became a state in 1821. The first electric street railroad opened in Baltimore in 1885. Ian Anderson is 32 today. Righteous Bobby Hatfield is 39. Eddie Fisher turns 51 and so's Jimmy Deran.

It is not often you see the word so's written. is it?
Have a nice weekend. folks. I believe I'll just go check my neighbor's window again now, see if the wind has changed.

## Conducting A Telephone Survey

Recent statistics show that approximately $97 \%$ of all U.S. households now have a telephone. Therefore, it is quite possible to conduct an accurately-representative telephone survey which will give you an excellent "snapshot" of your market. Major market research firms, ad agencies and consumer goods manufacturers often use WATS lines to achieve representative telephone surveys of the entire country. With a more localized market such as that served by a radio station, telephone surveys are increasingly favored over mail surveys or personal interviews. Conducting a telephone survey is a relatively manageable task, and there are some distinct steps you should follow in order to get the best possible results. The important steps are as follows:

## - Questionnaire Design

- Pretesting
- Sample Design
- Interviewer Selection and Training
- Quality Control

As I will be devoting separate columns to the last three topics listed above, we will focus today on the Questionnaire Design and Prestesting steps. Assuming you have gone through all the research stages shown in
to participate in a survey of . . ?" Never, never ask respondents if they will cooperate. It only gives them a chance to say "No." If they say "Yes," you haven't gained anything - they're already talking to you. So, simply explain the purpose of the survey, the importance of their responses, and begin with the first substantive question. The very first question should be clearly relevant to the purpose mentioned in your introductory blurb, should be interesting and easy to answer, and should be of close-ended form (i.e., pre-specified responses listed). The question is designed to get respondents excited about the survey, convince them that they have knowledge that can help, and elicit a quick reaction from them before they have time to decide not to cooperate. For instance, a good first question for a radio survey would be:
"Do you ever listen to the radio?" Yes $\square$
No $\square$

## A bad first question would be

"How many hours per week do you listen to radio?"
because it would require too much thought on the part of respondents. Other topics to avoid early in the questionnaire are socioeconomic information (that should come at the end), heavily loaded questions (e.g., "What do you think of
"Never, never ask respondent if thev will cooperate. It onlv gives them a chance to sav "No." If thev sav."Yes," vou haven't gained anvthing - thev're already talking to vou. So simplv explain the purpose of the survev. the importance of their responses, and hegin with the first substantive question."
the now-familiar chart, you arrive at the Questionnaire Design "substage" of Research Design with a good idea of exactly which information you need to obtain from respondents. The first step in questionnaire design is to simply make up a list of all the questions you wish to ask. The questions should be worded simply and in nonleading fashion. A classic example of a leading question is one used by a police department in a survey of community attitude toward pornography. A uniformed police officer would approach someone on a street corner and say, "As a good citizen of this community, are you opposed to pornography?". (Would you believe $98 \%$ said "yes?") It is easy for your preconceived notions to affect the way in which you word opinion-type questions, so care should be taken that each question is phrased in as neutral a fashion possible.

## Order Makes A Difference

0
nce you have an initial list of questions to be asked, you must turn your attention to the ordering of the questions. One question that tends to be first in many telephone surveys is of the general form, "Would you like
disco?"), or long complicated questions (e.g., "Which stations do you listen to in each of the following dayparts?") (Note, in the last example, the use of the word "dayparts" is bad because most listeners are not familiar with this bit of radio terminology.)

After the initial close-ended question, it is often a good idea to include one or two open-ended questions (i.e., items which do not have pre-specified response categories). Open-ended items allow respondents to express their own thoughts freely and are generally considered to be good "rapport-builders," cementing the interviewer-respondent relationship and increasing the chances of successful completion of the questionnaire. An example of an openended question might be
"When do you most enjoy listening to the radio?"
A question of this type helps respondents to feel that their own personal opinions count and that they are not just being categorized numerically for the purposes of the station! Unfortunately, open-ended questions present problems at the data analysis stage, so they should not be used

## Stages in the Market Research Process

| Problem Definition |
| :---: |
| Decision To Be Made |
| Value Of Information |
| Budget Decision |
| Research Design III |
| Sample Design |
| Data Collection |
| Data Analysis |
| Interpretation |
| Decision |

to excess. A well-designed questionnaire can elicit almost all the vital information via closeended questions.

## Length Of Survey

You will be surprised at how much information you can get in a 10 -minute telephone interview. While it is often difficult to keep someone on the phone for longer than 10-15 minutes, for most purposes, you can get all the information you need in that amount of time, or less. It may be difficult to estimate the actual amount of time required to complete the questionnaire, so pretesting is an important consideration

## Pretesting

Pretesting involves calling 15-20 respondents at random and running through the questionnaire just as though it was the actual survey. Careful attention is placed on the length of the interview, any "rough spots" in terms of interviewer or respondent confusion. and any accidential omission of important questions. The pretest is also quite useful in checking out the "flow" of the questionnaire - i.e. do the questions have a smooth and logical flow from the perspective of the respondent? A wellordered questionnaire impresses the respondent with the care that has gone into the survey and the survey's importance, and this helps to ensure successful completion. The results of the pretest should be used to modify the questionnaire where necessary. Depending on the nature and amount of revision, a second round of pretesting may be required

Once you have arrived at a questionnaire design you are comfortable with, you are ready to conduct the actual survey. Next week l'll deal with the steps involved in getting a mail survey to the market. See you then!

Dr. Richard f. Lutz is Associate Professor of Marketing at UCIA's Graduate school of Management, and an acknow. ledged research and marketing expert. To direct questions to Dr. Lutz, call Rer at (213) 553 4330 or write to Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067.

"Broadrasters still noed to ask themseloves the question can I back up mu lip servire with dollars?'

AND THEN THERE WERE TWO.

## Burke Drops Out Of Ratings Race

Little more than a month after Audits of Surveys fell bw the wayside in the battle to become the industrv's alternative to Arbitron, another leading contender. Burke Broadcast Research. has suspended its operations (see Page 1). Let's assess how this turn of events came about and what it means for the radio industry and broadeast researeh Snatching Defeat
Burke's "suspension" of operations (more than 100 persons have been laid off) came as a surprise to many in the company, as well as the industry itself. Herb McCord. General Manager of

## "It now apprais as though Mediastat

 and RAM will do battlo to sere if sither or both ran sweroed wherre A's and Burke left off."

CKLW and a subseriber to the Burke service, told R\&R that the timing of the clecision "snatched defeat from the jaws of victory" for Burke. MeCord and other industry figures to whom we talked. seemed to feel that Burke was getting its operations straightened out, but that the company's board of directors did not have the patience to wait out the time until black ink could appear on the books.

## Too Little. Too Late

The radio industry had some indirect bearing on this decision by Burke. In my column of June 22. I stated that decisions by key groups such as Metromedia and the networks would be a key to deciding who, if anyone, can really compete with Arbitron. Unfortunately for Burke. Metromedia and CBS were reportedly leaning toward subscribing to the service, but the support didn't come in time. Upon hearing of the demise of Burke, broadeasters evidently called to the New York headguarters of Burke to see what they could do to revive the service, but it's probably too little. too late. You can't lay off your staff and then resume at a later date, especially now that credibility is gone. But where were the broadcasters? Those of you who want an alternative to Arbitron, you still need to ask yourself the question can I back up my lip service with dollars?' If you don't answer in the affirmative soon, there won't be any alternative to Arbitron, a situation that many in the field think is harmful to the industry.

## Who's Left?

Given the way the competition is fading fast. who's left in the race to be the alternative to Arbitron? It now appears as though Mediastat and RAM will do battle to see if either or both can succeed where A\&S and Burke left off. Mediastat President Jim Seiler told R\&R that the efforts by A\&S and Burke cost his firm almost $\$ 250,000$ and a year in time in terms of competing with Arbitron. Now that these setbacks have been survived. Seiler is looking to regain major clients such as ABC, NBC, RKO and Metromedia. He is encouraged that $A B C$ has signed for his service in San Francisco. RAM will continue with its game plan to achieve parity with Arbitron by 1985. Both of these services accent the long-term, methodical

## Q\&A

Some readers who are with stations that are Arbitron subscribers are confused about new Arbitron terminology, and ask..."What is the difference between Expanded Sample Frame and Extended Measurement?"

Both involve attempts by Arbitron to better serve the industry with improved methodology. Expanded Sample Frame refers to the technique used by Arbitron to sample households with telephone numbers not listed in directories. In the past. Arbitron relied exclusively on a sample drawn only from listed telephone numbers, but ESF allows Arbitron to add to their sample households from the sizable percentage of homes where phones are not listed in the directory. either by choice or chance. ESF will he used in the top 30 markets in the Fall ' 79 sweep.

Extended Measurement deals with the length of the Arhitron sweeps. In most markets Arbitron samples for four weeks at a timp. but in the threp markets where Extended Measurement is being tested (Seattle. New Orleans. and Indianapolis) a standard four-week sample is spread over 12 weeks twice yearly to produce listening measurement of a longer span of time.

According to Arbitron. each of the above procedures will probably be used nationwide somptime during the early '80's.

## Week In Review

Arbitron Edit Procedure Manuals Open For Review

The Broadeast Rating Council, which acererdits and audits broadcust survey firms, has just come out with a new standard which will have the impact of opening Arbitron's edit procedures for industry review. The BRC has announced that in order for ratings companies to receive BRC accreditation, "audience measurement service subscribery must be permitted to inspect manuals at service headquarters, under reasonable conditions."

Rick Aurichio. VP/GM of Arbitron Radio, told R\&R that subscribers may review the manuals in the various Arbitron offices across the country. If you are interested in seeing what Arbitron's procedures are, and if they have been used correctly in your market, oontact your Arbitron sales rep for further details on how you may review the edit procedure manuals.
approach to achieving success, as opposed to the approach used by Burke and A\&S, which involved hoping to make some quick scores at the top of the industry.

## How Thev Differ

RAM and Mediastat use different techniques to measure listening habits. RAM uses the oneday diary, which also captures qualitative data on product consumption. Mediastat uses a telephone technique to measure listening for oneday and for the past week. RAM measures its markets on a year-round basis, while Mediastat survers its areas usually two weeks per month. RAM produces data on product consumption by listeners of each station (better to land retail accounts) as part of their standard service, while Mediastat can obtain qualitative data on special request of the client stations. Broadcasters will be happy to know that in the case of both firms, the results are available much faster than they are from Arbitron.

## Economic Darwinism

In my article on June 22 I mentioned that "economic Darwinism - survival of the financially fittest company - will very likely be the deter mining factor" in who, if anyone, can be the alternative to Arbitron. I see no reason to alter that statement, and indeed it appears as though recent events have borne out my belief. Let's keep an eye out in the next several months - to see if Burke can possibly be revived, and to see if either RAM or Mediastat can begin to achieve more accentance in the industry.

> Jhan Hiber, R\&R's Research Editor (and former Manager of Arbitron Radio), welcomes your questions about ratings and research. Call Jhan at 213-553.4330 duriug business hours, Califomia time. If you care to leave your message or question anonymonsly, or need to call during nonthusiness hours in Califomia, call and leave your message on unr 24 hour line. 213.552 . 3525. Jhan will get back to you ASAP.



PROOUCEO by OAIN ERIC FOR GRATE OAIN PROOUCTIONS


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Hot Summer Nights (Planet) , Down 0 , $86 \%$ of our raportars on IL. MOvas: Up 7, SAYS, WNOE, WVIC, $86 \%$ of $\mathbf{A}$, including 293, WLS, KEAREE, WGBF. See Parals 1 , KSEL, WLEE, KJRB, KTAC, KROY charts at number 29.


Hot Summer Nights (Plame 19, Down $6 \%$ of our reporters on it MLS, KEARTH, WAYS, See parallels, 60 is 15, including 293, KSEL. WLEE, KJRB, KTAC, KROY KJRB, K number 29.


## ON PLANET RECORDS \& TAPES



It wasn't a whimper or a bang, really . . . more like a quick shift. TEN- $\mathbf{Q} /$ Los Angeles disappeared from the AM Top 40 scene Tuesday $17-311$ at exactly 12 noon. In its place was KTNQ broadcasting Dodger Baseball in Spanish with 50 kw . But early morning listeners to Charlie Tuna's last AM morning show on TEN-Q heard the station being identified as TEN-Q/ KHTZ-97. The last seven hours of TEN-Q were simulcast with KHTZ 'Storer's FM. soon to be taken over by Greater Medial and at noon the TEN-Q staff just segued over to the FM and kept on rocking. The formerly Country-formatted KHTZ thus became L.A.'s first live FM Top 41 station (in quite some timel and the rumors are already flying that when Greater Media takes over. rock will stay!

A couple of hot items (or potentially sol from Casablanca this week: First, you may have heard that Larry Harris was leaving his Senior VP position with the company. Street Talk reached Neil Bogart, who stated, "Harris is on a four-week vacation . . . considering alternatives to his current position at Casablanca. He's a partner in the company and to my knowledge he's not leaving Casablanca at this time."

However, we picked up later that Bruce Bird has already been put in charge of all departments at Casablanca and that an official promotion. complete with new title. will be along shortly.

Shortly after Glenn Morgan's departure from WABC/New York, weekend personality at the station Liz Kiley was released. Her contract came up for renewal and the station "took a pass." The former WIPGC/Washington personality is now on the loose.

Bob Peyton, after more than a year as PD of KELIP/EI Paso, has been promoted to the position of General Manager of the station. Bob. who is 29, has a new Sales Manager in 25-vear-old Laura Pryor. This could be one of the younger management teams in all of radio. Congratulations to them both.

Word on the street is that Sam Goody has instructed all his New York City record stores not to reorder any album until all stock is gone on the particular album. This stance, if true, is being viewed with hushed horror at the record company level. What recession?

Ken Dennis has resigned after $31 / 2$ years as PD of KLAZ-AM-FM/Little Rock. He has heen quite successful with the FM ITop 40), enjoying some very healthy market shares. The AM recently switched call letters to KOKY to reinforce their new Disco format. Ken's quite a programmer and he can be reached at (50) $1758-894 \%$.

Al Brock exits Q105/Tampa to join the staff of KXX106/Birmingham to handle afternoon drive.

From our "Can You Help?" Department comes this item: KYA/San Francisco is moving from its longtime Number One Nob Hill Circle address into totally new studios at the end of August. The old address goes back to 1934 for KYA. and Promotion Director Sharon Rosenbush would like to hear from any former KYA employees as she attempts to compile the history of the old building. Contact Sharon at KYA. 4151 397-250). In 45 vears of radio at one location there have got to be some great stories out there.

Congratulations to Donny \& Debra Osmond on the birth of their first child. Donald Clark Osmond Jr. In case you've lost count that makes the 20th child horn to members of the Osmond family singing group!

And finally. from our "Off The Wall" Department . . John Reid. head of Rocket Records and manager of Elton John, was in St. Tropez 1 Namedroppers Handbook. Page 31 with Elton recently and they decided to attend a lavish private disco party at a mansion nearby. This was your typical mansion. . . surrounded by a high wall. grounds patrolled by St. Bernards, etc. Well. once at the house. the two encountered a lengthy line of guests waiting to be processed for admission. The ever-impetuous Reid, growing impatient. decided to vault the wall to speed things up. As he was clearing the fence, he yelled that he was okay. and Elton and the rest of the party entered through the front door lafter waiting a while longerl. Once inside the crowded party. Elton could not find Reid anywhere. After a couple of hours of partying and semi-searching for him. Elton became alarmed and organized a search. Reid was found stretched out flat on his back just inside the wall, being licked about the face by a St. Bernard. Seems he had sustained hairline fractures in both feet while doing his "Bruce Jenner number" and had to spend a while in the hospital. He wasn't seriously hurt though, considering he left the hospital a few days early without the aid of a wheelchair. which was quite a "feat."

MAYBE THIS WHOLE MOVEMENT IS CATCHING ON - Sure, when you have a great ARB you want to celebrate a little and naturally you want all your friends in the biz to know how well you're doing but this? Well, the fine folks at WGCL/Cleveland again have reason to rejoice lanother good book for theml, and this time the accompanying photo tells all. Scribbled on the garage door are the sentiments that have crept from Steve Dahl's lips into the collective consciousness of all radio. We do not endorse the philosophy, and will make space available for responsible opposing views. Shown (all smiles, I-r) are: Bob Travis (WGCL PDI, and staffers Dave Collins, Bob Gott, Caroline and Phil Gardner.


## WFINTTY RECORDS



## "Morning <br> Dance"



It's Different, It's Special, It's A Hit!

## NEW \& ACTIVE

SPYRO GYRA "Morning Dance" (Infinity) 83/4
Moves: Up 61, Same 14, Down 4, Adds 4, KEEL. KCPX, KERN, KFXD, WCAO 15.13. Z93 18-15, KSTP 18-14. KSLO 27-21, WOKY 28-25, WZUU 21-10. WZZP 23-19, KIMN 30-23.


## "Don't Throw Our Love Away"



TJD' CHDCDLAJJ

## "Going Through The Motions"

This Group Is Still The One That Gives You Hits!

WLAC on
KNOW 28-23
WNBC deb 29 13FEA on WANS LPcut

WFLB LPcut
WGNI 30-25
WFRC deb 27
WVLD deb 29
WLAY 24-21

Q104 LP cut
WIFC 40-34
WINW deb 35
WFAH 37-34

Play This Record And Watch Its Upward Motion To Top 10.

## Others Cetting Significant Action

HOT CHOCOLATE '"Going Through The Motions' (Infinity) 25/1 Moves: Up 14, Same 10, Down 0. Adds 1. KZ93. WRKO on, WTIX d-39, WLAC 39-34, WISM d-30, WANS 23.19


## "Hello, Hello, Hello"



Rock \& Roll? Play "Hello, Hello, Hello"

| JB105 add | KZZY add |
| :--- | :--- |
| WKEE on | Q104 LP cut |
| WANS on | WBBQ LP cut |
| KDZA add | KYLT add |
| WKNX LP cut | WXIK add |
| KQEO add | KHTZ add |
| KYGO add | KEWILPcut |

## ALL WE ASK YOU TO DO IS LISTEN.

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Songe rocelving subetantint crossoval activity non llatod
    alphubntically. Shaded armas Indicato originating formal
    Aecorde wtich originnte simuluneously in two or more for
    mats are not shuddod. Deseriptions are compatible with RGA
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|  | $\left\|\left.\right\|_{\text {See Back Page }} ^{1}=a\right\|$ | Pup / Rhythms <br> Sue Page 37 | $D \operatorname{See}_{\text {Page } 34} D$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| HERB ALPERT "Rise"(A\&M) | "Significant Action" | "CLIMBER" | "NEW \& ACTIVE" |  |  | Chart (1) (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASHFORD \& SIMPSON "Found A Cure" (WB) |  | "HOTTEST" | $\begin{array}{\|c\|c\|} \hline \text { Chart } \\ \text { "Hottest" } \\ \hline \end{array}$ |  |  |  |
| BONNIE BOYER "Got To Give In To..." (Columbia) | "Significant Action" |  | "NEW \& ACTIVE" |  |  |  |
| CHIC ${ }_{\text {"Good Times" }}$ (Atlantic) | Chart 0.3 | "HOTTEST" | Chart: 0.1 "HOTTEST" HAl Rostitent |  |  | Chart: 32.31 "NEW \& ACTIVE" |
| CHARLIE DANIELS BAND "Devil Went.." (Epic) | Chart: (1) 0 |  |  | Album Chart 12.11 "HOTTEST" | $\begin{aligned} & \text { Chart ©0 } \\ & \text { "HOTTEST" } \end{aligned}$ | Chart (2) (2) "NEW \& ACTIVE" |
| EARTM, WIND \& FRE <br> "After The Lova." $\operatorname{ARC}$ Coumbiap | Chart (1) 0 | "HOTTEST"' | "NEW \& ACTIVE" |  |  | $\begin{aligned} & \text { Chart © © (3) } \\ & \text { ". "HOTTEST" } \end{aligned}$ |
| FIVE SPECIAL <br> "Why Leave Us Alone" (Elektra) |  | "CLIMBER" | Chart (0) (3) |  |  |  |
| PATRICK HERNANDEZ "Born To Be..." (Columbia) | "Significant Action" |  | Chart 3 -5 | A |  |  |
| AL HUDSON \& THE PARTNERS "You Can Do $/ \mathrm{t}^{\text {t" }}$ (MCA) | - | "NEW \& ACTIVE" | Chart Debut 30 "NEW \& ACTIVE" |  | - |  |
| michael jackson <br> "Don't Stop Til..." (Epic) |  | "HOTTEST" | "BREAKER" Chart Debut (2) "Most Added |  |  |  |
| RICKIE LEE JONES "Young Blood" (WB) | "NEW \& ACTIVE" |  |  | Album Chart 29.32 |  | "Significant Action" |
| $\begin{aligned} & \text { KISS } \\ & \text { "I Was Made For... " (Casablanca) } \end{aligned}$ | Chart 12.19 |  | 'NEW \& ACTIVE" |  |  |  |
| UTTLE RIVER BAND <br> "Lonesome Loser" ${ }^{\text {Capitoll }}$ | Chert (2) (1) |  |  | "BREAKER" AIbumChart Deb. 21. AMOST ADDED" |  | $\begin{array}{\|c} \text { "BREAKER" } \\ \text { Chart 34 } \\ \text { "MOST ADDED" } \end{array}$ |
| MASS PRODUCTION "Firecracker" (Cotilion) |  | "HOTTEST" | "NEW \& ACTIVE" |  |  |  |
| OLIVIA NEWTON-JOHN "Dancin" 'Round..." (MCA) |  |  |  |  | "Significant Action" | "Significant Action" |
| TEDDY PENDERGRASS <br> "Turn Off The Lights" (Phil. Intl!) | "Significant Action: | "HOTTEST" | "NEW \& ACTIVE" |  |  |  |
| BONNIE POINTER "Hoaven Must Have..." (Motown) | "NEW \& ACTIVE" |  | Chart 12-12 |  |  | "Significant Action ${ }^{\prime \prime}$ |
| DIANA ROSS <br> 'The Boss"'(Motown) | "Significant Action" | "CLIMBER" | Chart 80 |  |  |  |
| SUPERTRAMP <br> "Goodbye Stranger" (A\&M) | Chart: $\mathrm{T}^{2}$-(1) |  |  | Album Chart: 5-8 "HOTTEST" |  | "Significant Action ${ }^{\prime \prime}$ |
| TASTE OF HONEY "Do It Good" (Capitoll) |  | "CLIMBER" | Chart (3) (3) |  |  |  |
| $\begin{aligned} & \text { JENNIFER WARKES } \\ & \text { "I Know A Hoartache..." (Arista) } \end{aligned}$ | "Significant Action" |  |  |  | "NEN\& \& ACTEVE" | Chercs? (6) |

# THESE TWO HITS SCORE A SAFE DOUBLE PLAY 

## JOURNEY

 Produced by Roy Thomas Baker For RTB For RTB
Productions "Lovin'Touchin,
 'Lovin' Touchin' Squeezin"
From the Columbia LP ' EVOLUTION"

| WKBW add | WISM 30-27 |
| :--- | :--- |
| Z93 add | WVIC 28-23 |
| KING add | WMEE on |
| KUPD add 23 | KJRB on |
| WBBQ add | KRSP on |
| 14WK add | KCPX deb 25 |
| WSPT add | KENO deb 26 |
| KQDI add | KRKE on |
| KXX106 22-10 | K104 39-36 |
| KROY deb 19 | KSLY 25-19 |
| KSLQ 31-23 | KLUC 23-19 |
| KBEQ on | KCBN deb 38 |
| KHJ on | KBDF on |
| KFRC 24-21 | KRLC 28-22 |
| KJR deb 25 |  |
| Z98 38-36 |  |
| KNOW 23-18 |  |
| WERC deb 29 |  |
| 92X 38-21 |  |
|  |  |



## Down But Not Out

The stories most often written about "the ratings" are the success stories. But what about the not-so-successful stories? You don't read much about stations who have lost half their numbers, but often their stories are more informative than those of their successful counterparts

This week, two frank-talking PD's from stations that have just suffered severe ratings drops discuss what happened and why. First of all, I think it's important to point out that both of these gentlemen are fortunate enough to be working for stations that don't hand out Allied Van Lines literature when the ratings go down. They are both still working where they began the just-completed rating period, and their comments in evaluation of their own performances are quite interesting.

## Tom Barsanti - KCMO/Kansas City

You might remember an article in this column a few months ago in which Tom Barsanti, PD of KCMO/Kansas City, outlined the "adult approach" to Top 40 that his station was very successfully applying. The station had just enjoyed the second in a series of "up" books, climbing from a 7.9 to a 9.4 share of the total $12+$ audience.
"It's hard to keep your hands in your pockets when you see those kinds of numbers, but you have to sometimes, and I think this is one of those times."

## - Tom Barsanti

 Program Director, KCMO/Kansas CityWhen the results of this spring's ARB were released for Kansas City. КСмO had dropped from the 9.4 to a startling 4.6 !

I asked the question direct to Tom: What happened?
"A fifty percent drop in numbers? It doesn't make sense. We don't understand it and we don't believe it. Neither do our competitors, and the ad agencies don't seem to believe it either. I'm going back to Laurel (Arbitron's data center) to inspect the diaries next week and I have a feeling that we'll find a 'laundry list' of little screwball deals, but nothing that I really think we'll be able to put our finger on. I think this book will go down as one of the great mysteries of life, and you and I both know that this is not the first time something like this has happened."

I then asked Tom if anything KCMO had changed might have accounted for any drop in the numbers.
"If I had made some changes in the sound of the station since our last good rating at least I would have grounds for suspicion. But we made literally zero changes! We had absolutely no staff changes. no format changes, no promotion changes in terms of degree. We utilized the same amount of television and outdoor. The station has been doing phenomenally well in terms of response to promotions, people showing up for station-sponsored events. All the usual indicators of KCMO impact looked positive."

Disbelieving the results of the book is one thing, but what do you do in terms of operating the station now?
"Nobody enjoys seeing those kinds of numbers, but you sit down and look at all the facts. You leave yourself open enough to say. 'Is there a problem?' You look at your programming from top to bottom to see if there are any areas that need attention. And if you can come back with a pretty substantial 'no' then it's not the time for panic. The one thing you don't want to do is change a whole bunch of things without a purpose.
"The two tough things about a bad book like this are, first, from a sales standpoint there are certain media buyers who look strictly at the numbers and use no other criteria in placing their buys. Fortunately there are still many buyers who do not operate with that literal an interpretation of the ARB, and for them. KCMO is still a viable buy. The second problem with a book like this is, most programmers use the ARB figures to help them make programming decisions. Unfortunately when you get a book back that you have no confidence in, you're suddenly blind. Fortunately for us we have other research methods at our station and don't have to totally depend on ARB for our input."

So KCMO won't be changed as a result of the ratings drop?
"It's hard to keep your hands in your pockets when you see those kinds of numbers, but you have to sometimes. and I think this is one of those times. We've both seen cases where stations have gotten fluke books, changed a lot of things because of the numbers. and then really gotten clobbered in the next book due to all the changes.
"The other key to this whole regrettable situation is that nobody has been able to determine just where all our supposedly lost audience went: Most all the other contemporary stations in the market went down too. That's something that's hard to figure. If we'd lost
four points and WHB had gone up four, then I'd have a lot more faith in what Arbitron is telling us. As it is now, we plan to sit tight and wait for the next rating period. We're confident in our sound and the station's direction. To make a lot of changes based on this book would be courting a real disaster, in my opinion."

## Rob Conrad - KING/Seattle

KING/Seattle, a long-time Top 40 giant, had also been moving slowly and delicately in the adult direction with their sound. The subtle changes instituted by PD Rob Conrad had apparently been working, as the station enjoyed a 6.1 rating last fall. This spring KING was handed a 3.3 overall audience share, and Rob was more than disappointed; he was surprised.
"The cume, even though it's down as well, it's still very strong
stronger than many of the stations that had quarter-hour shares better than ours. We are apparently having a problem of quarter-hour maintenance. Looking at things as objectively as I can, KING is suffering a downward trend, but I do not believe this station has as low a share as the 3.3 that ARB showed us to have. We may be down, and I freely admit that our cume to quarterhour ratio is horrible, but we're in the midst of determining just what the problems might be so we can fix them immediately."

How do you evaluate your station in light of the numbers drop?
"With a format like ours I think the two most important things are the music you play and the people that are playing it. The last book we had, when we enjoyed our 6.1 share, we had tremendous adult numbers and it appeared that the maturing we were doing with the radio station was working very nicely. So, I think what may have happened is that we may have gone a little too far toward the adult side of the scale without properly positioning ourselves in our marketing strategy. What I mean is, listeners who listen to the adult-powerhouses still consider us to be a teen station. If they would have tried us, I think they would have found that they liked us. But they didn't sample because we did not properly market ourselves to those listeners. So, as we went a bit further in the maturation process of the station, we probably lost too many teens and $18-34$ 's without picking up more of the adults we were programming to."

So positioning was the problem?
"I think it was part of the problem. I will also admit that our music got a bit too soft in our attempt to pick up more adult listeners. We got too soft and a bit tired-sounding on the air. I did something on the air that worked great initially but did not have the staying power that I thought it would. We went to 20 -minute music-jams of non-stop music and the first reactions to it were very positive. Everyone seemed very excited but the excitement didn't sustain. What effect it had internally was that it bored the disc-jockeys. They got tired of it and I believe that the boredom rubbed off on the rest of their shows. I know it had an adverse effect on them and consequently their energy level and enthusiasm suffered. That contributed to our tired sound as I mentioned before.
"I think it's crucial in our type of format to be 'up' and, looking back, we weren't! I have since done away with the music-jams and that immediately added more pop and pizazz to the station."

Where does KING go from here?
"Musically, I will brighten up the station somewhat. Some of the current adds to our playlist and some adjustment in the oldies have helped to brighten us up ... not to sound harder, but brighter. I think that will help. Our strategy for the fall sweep will be to properly position the station and promote and advertise it well. Let those listeners we're after know what kind of station we are and are becoming in hopes that they will try us and like us. I think those changes will help us get back fully onto the right track.
"In the long run I think this book serves as a kind of 'slap in the face.' It motivates me to rethink a lot of things, and I know that's a healthy process."

"So, I think what may have happened is that we may have gone a little too far toward the adult side of the scale without properly positioning ourselves in our marketing strategy."

## - Rob Conrad <br> Program Director, KING/Seattle

Interestingly enough, both Rob and Tom are in positions to reflect upon the events surrounding them and to select their options. That is, neither one is looking for work, which is not only a credit to their talents, but to the mentality of their respective companies as well

Unfairly perhaps, I talked to both of them before either one had enough time to totally analyze the figures. Both are planning trips to Laurel and should have a clearer picture of their situations after those visits. However, neither one doubted his own abilities to cope with the situation. They both feel that whatever the reasons for the ratings decline, they can take care of it: Tom by resisting the impulse to change what he and his management believe to be a winning combination incorrectly reflected, and Rob by making minor adjustments in a sound that he now sees as being slightly off-target.

The lesson is clear for both programmers and managers alike
you can't have a great book every time. And when a particularly bad book comes along, that is the time for calm, objective investigation, not coups ànd bloodbaths. Are the KCMO and KING ratings flukes? That's not even the point. The point is, here are two stations with ratings declines, but they are fortunate enough to have two programmers with enough courage to speak frankly and enough objectivity to react appropriately. One bad book does not a trend make. just as one good book (not followed by another strong showing) does not make a trend. Consistency is the key.



BACKSTAGE WITH THE BEE GEES - As the Bee Gees continued their North American tour, they stopped at the Oakland Caliseum for three nights. Pictured after one show backstage are (standing, (-r) RSO National Promotion Director Bob Smith. KFRC PD Les Garland, RSO National Album Promotion Director Michael Dundas. Barry Gibb, RSO's Michaal Rowley. Chris Churchill, RSO's Vic Ginnocchio, Brian Churchill, and RSO's Fraddie Avner; seated are twins Robin and Maurice Gibb.

nervous rex - Columbia's Rex Smith appears slightly on edge abou meeting WPGCWashington MD Jim Elliott and his manic expression, but the visit went smoothly and both Smith's smile and Elliott's eyes reverted to normal some time later.


OSMONDS STEP OUT AT CKLW - Mercury's Osmonds, currently visif. ing radio stations, stopped by CKLW/Detrole Pictured at the station (I.r. rearl are CKLW President Herb McCord, Wayne Osmond, CKLW Promoton Director Al Cecile, and Jay Osmond; (front lir) CKLW's Bonnie Colautti and Joanne Benson.


HATS FOR HARRY - FMIOO/Los Angeles gave 40 winners a chance to meet Hart Chapin backstage after his area concert, in addition to being treated to a horseback ride, a preshow barbecue, and the hats dis. played prominenfly throughout the above photo. Chapin is shown below center.


LISTENER REACTS IN "HORROR" TO WPST CONTEST - WPSTITrenton sponsored a "Hollywood Dress Alike" contest, in which listeners at a local mall came attired as favorite movie characters. The winner, pictured at left in h/s "Rocky Horror Show" drag, with WPST morning man Lee Tobin at right was awarded a week in Hollywood
and a vear's worth of free movie tickets.


The Summer Instrumentil from


## Advance Arbitron Results



## BRGHTIENUP YOUR PLAYIST WIIHA SONG AND A DANCE



From the Columbia AIbum "SOONER OR LATER' Produced by Charles Calello and Steven Lawrence

## Q On Columbia Records

KHJ deb 28 WFIL on WRKO on WGCL on KEARTH on PRO-FM deb 24 WNOE deb 38 WCGQ on WGLF deb 37 WFLB on
KCBN deb 40
$\mathrm{BB} \star 68 \mathrm{CB} \star 79 \mathrm{RW} \star 72$

WCGQ 17-8 WHHY 16-13
14Q 7-6
KSTP on
KC101 add $27 \mathrm{KBOZ} 27-25$
WVIC 25-18
KERN deb 28
14WK 32-30


Produced by Nate Chacker for Power Plant Productions, Inc.

## EAST



SOUTH


| MIDWEST <br> Most Added Hottest <br> ELO <br> Knack <br> Sniff 'N' The Tears Barbre Streisand <br> Nick Lowe <br> Maxine Nightingale | Music Key: IDP) indicates the song is gerting play cturing certain parts of the day and/or night (RA) indicates the song was dropped from the playlist then readded. | WEST <br> Most Added Hottest <br> Dionne Warwick <br> Knack <br> Sniff 'N' The Tears |
| :---: | :---: | :---: |

MIDWEST



 nenf" and/or omert a signticent netomalinfluence

Pareat ft Sobected stedons in swoundery inmetieder thel are former dominent' end/or erert es sigiwficent local or regtonal influence TMis
 qualify for peraltel one stor tus
 dominent' andlor ererte significunt locel inftuencw. This perallel mey contovn some secondery manter stetions thet do not qually por perellol woscorus

Note: ('Formet domwnence is besed on the Morrdey. Sundey, GAM 12 Midnight cotal persons 12 phus shares as published by Artoitron All prosent and passible furure roporting stistions are evelvefod and updeted wice annualty These evaluedions lake place in January and JuN

- DENOTESFIRSTWEEKINPARALLELS 169 REPORTS


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## R\&R Top-40 Radio Reporters



## Others Getting Significant Action

## HERB ALPERT "Rise" (AGMM) 21/

, WBE WTIX, WVIC, WHEB, WCIR. WFOM, KBDF, WFIL d.28, KSTP 27.23. 940 20.23, KRKE 15.10.
BAD COMPANY "Gone, Gone, Gone" (Swen Song) 21/1
Moves: Up 5, Same 7, Down 0, Adds 9, KJR. WKEE, WAPE, WFLI, WFMF, KRQ, KENO,
HOTEL "You've Got Another Thing Coming"' (MCA) 21/3
Moves: Up 11, seme 7. Down 0. Adde 3. KNOW. WAAY, KCBN, WBBF 10.38. seo 10.14.

JONES GIRLS "You Gonna Make Me Love Somebody Elee" (Phhladelphia Internationall $21 / 2$ Moves: Up 18 Same 2 Down 1. Adde 2 WLAC, KENO, 99 X.FM B-6. WAKO 25-19, WPGC 8 .7, WCAO 59 , Y 10029 25.25, WGCL 21.15, Y 103 28-22. WTIX $28-23$. BECKMEIER BROTHERS "Rock \& Roll Danchn" "(Ceseblence) 19/5 Mover: Up A, Seme 10, Down 0, Adds 5. WGCL. WTIX, WNOE, WRJZ, WANS, KRBE on, K日EQ on, JB105 on.
OLIVIA NEWTON-JOHN "Totally Hot' (MCAN 19/3
Moven: Up 7, Same 9, Down 0, Adde 3, WHEB, WHHY, WRKR, KSTP on, WGCL on, WAYS 31-28, KJRB 28-23
TOBY BEAU "Then You Cm Tell Mo Goodoyo" (RCA) 18/8
Mover: Up 4, Same 4 . Down 0, Adds 8, WBBF, KRKE, WLBZ. 13FEA, WISE, WEAQ, KCBN, KBO2. WPEZ 37-33. 98kX 34 -32 KEWI 37.-33.
BONNIE BOYER "Got TO GIVE In To Love" (Columblaal 18/5 Movee: Up 5.
MICHAEL JOHNSON "Thls Might Won't Leet Forover" CEMM/Americal 15/a Mover: Up 9 , 2 DOwn Add 4, BJ105, KRAV, KEYN-FM, WXIL KSLO 36-31, B10 d.30, WKY d. 28 .

ADDRISI BROTHERS "Ghoot Dencer" (Scont Brothers) $14 / 7$
Movee: Up 4, Same 3, Down 0. Adds 7, WKEE. WTX. WHB, KRUX, KRO. WXIL, WTMA KEAFTH d 29 . KINT 28-25
TONY ORLANDO "Sweots For My 8weot" (Ceseblenca) 1311
Moves: Up ©, Same E. Down O. Adds 1, KAYC, WGCL 2826. KIMN on. KOPA on. WFL 2422 TEDDY PENDERGRASS "Turn Off The Light" (Philadelphia Intamationel) 141, Moveo: Up 10. Same 2 Down 1. Adds 1. Y100, 99X-FM 9.7. Y103 38-28, WKIX 11-3. WAGO 25-19, WLEE 12.10.
DOUCETE "Nobody" (Mushroom) 1411
Moves: Up 4, Seme 9. Down 0. Adds 1, KJRE, CHUM 19.17. KNOW 16-8, KRLC $23-20$ LONG JOHM BALDRY "You've Loet That Lovin' Foolng" (EMM/America) 13/1
 BLACKJACK "Lovo Mo Tonight" (Polvdor) 13/0
Moves: Up 3. Seme 10. Down 0, Adde 0, WKKW 30.25, KRBE d.30. WGCL on, JB105 on NNOE 34.30.
MARY MecGREGOR "Good Friend" (RSO) 127 Mover: Up 3 Somm 2 . D
FLASH \& THE PAN "Hoy, SL Petor"' (Epic) 12/2 Moves: Up 7, Se
WHO "Long Live Rock" (MCN) 12/1
Moven: Up 6, Seme 5, Down O, Adde 1, KLUC, KBEO on, B100 2824, KUPD 29-28. 140 11.7. WANS 22.22.
CLIMAX BLUES BAND "Children Of The Nightme" (Sire) $11 / 2$
Mover: Up 6, Seme 3. Down O, Adds 2 J8105, WXIL Y 103 39-36, KNOW $36-30$. KAKE $28-25$. REX SMTTH "Simply Jepaio" (Columbla) 11/1
Move: Up 9, same 1, Down 0. Adds 1, KC101, 14a 7.6. WIC 2s-18. WCGO 17 ATLANTA RHYTHM SECTION "Spooky" (Polydor/BGO) 1014 Mover: Up 2 Seme 4. Down 0, Adds 4, KFRC, KNOW, WISM, KRLC, KRO 3e-31, KLUC d-28. IAN HUNTER "Juat Anothor Nighte" (Chryealla) $10 / 3$ Movee: Up 3. Seme 4. Down 0. Adde 3, KOPA, KRUX, KCBN, WKBW on, WGCL 2423. KUPD 10.7.

## AOR HOTTRACKS

These racke sre by artiste who heve received concontreted eirphey and poesuva reaction on AOR redio over an extended perlod of time. Tracks which have been roleased an singless are designated by as asterizk ( ${ }^{\circ}$ ). Individual artists' AOR Hottrecke are liated in order of their lovel of airplay and acceptance.

ATLANTA RHYTHM SECTION: "SDOokV" "DO It Or Die". GAD COMPANY: "Rock $n$ ' Roll Fantasy"• "Gone, cone, cone BLACKFOOT: "Highway"* "Train Train"
BLUE OYSTER CULT: "Dr. MUSIC"
CARŚ: "Let's Co"* "Dangerous Type" "All I Can DO"
CHEAP TRICK: "Ain't That A Sname"• "I want you To want Me
CHARLIE DANIELS: "Devil Went Down To ceorgia"
DIRE STRAITS: "Ladv Writer" "Single-Handed Sailor"
ELO: "Don't Bring Me Down" "Confusion"
PETER FRAMPTON: "I Can't stand It No More". "Where I should
Be"
JOE JACKSON: ". . . Going Out With Him?". " Sunday Papers
RICKIE LEE JONES: "Danny'S All-Star Joint" "Chuck E.'S..
kansas: "People Of The Southwind". "On The other side
KINKS: "Gallon of Gas" "Catch Me Now I'm Falling"
KNACK: "My Sharona" "Good Girls" "Fpustrated"
LITTLE RIVER BAND: "Lonesome Loser""
NILS LOFCREN: "NO Mercy" "Baltimore"
NICK LOWE: "Cruel"* "Susan"
ROBERT PALMER: "Bad Case Of Loving You" "
OUEEN: "We Will Rock You/Champions
GERRY RAFFERTY: "...Next Time" "Days Gone Down"*
PATTI SMITH: "Frederick"* "R\&R Star
SNIFF 'N' THE TEARS: "Driver'S Seat"*
JOHN STEWART: "GOId"•
SUPERTRAMP: "Stranger"
BRAM TCHAIKOVSKY: "Cirl Of MY Dreams"* "USA"
BILLY THORPE: "Children Of The Sun"*
PAT TRAVERS: "BOOm Boom
VAN HALEN -:"Dance The Night Away"* "Beautiful Ciris" "You're No Cood"
WHO: "won't Get Fooled Again"
WINCS: "Cetting closer"• "Arrow" "Ola siam, sir
NEIL YOUNG: ". . . Hev Hev"


Breakers are those newer records that have the greatest level of station activity on any glven weak.

## MICHAEL JACKSON

## Don't Stop 'Til You Get Enough (Epic)

$57 \%$ of our reporters on It, 8 new adds WZZD, WKTK, WIKS, KATT, WBOS, WMAK, WKYS, KRLY. Key moves: 26-5 WBLS, 24-14 WDRQ, medium alrplay KXTC, WGCI, debut 30 WDON, on WCAU, WMJX, WKTU. Charts at number 28 on Airplay/30.

## NEW \& ACTIVE

All other new and recent reteases getting substantlal alrplay. These are listed in order by their activity levels at our reporting stations
AL HUDSON \& THE PARTNERS "You Can Do It" (MCA - 12") $46 \%$ of our reporters on it, added at WKYS. WBOS Key moves: 23-12 KRLY, hot rotation KXTC. WKTU medium airplay KITT-FM, WDAI, debut 26 WZZD, debut 25 WCAU, on WDRQ, KIIS.FM WDON, KFMX. Station activity charts It at number 30 on Airplay $/ 30$.
RUTH WATERS "Never Gonna Be The Same" (Millennium - 12") 46\% re-
porting action, added at WZZD. Key moves: medium airplay KSET, WIKS, WMAK, debut 30 WKTK, debut 29 WBOS, on KFMX, WEZB, WCAU, KHYS, KRLY, WDAi
DAN HARTMAN "Hands Down" (Blue Sky - 12") $43 \%$ reporting airplay, 10 new adds WKTK, WMAK, WDON, KXTC. WKTU, WMJX. WBOS, KRLY, KLAV, KATT. Key moves: medium airplay KSET, on WCAU.
FERN KINNEY "Groove Me" (TK - 12") $39 \%$ of our reporters on it, 3 new adds KLAV, KFMX, WKYS. Key moves: $30-25$ WDON, medium airplay KXTC, debut 20 WCAU, debut 30 WEZB, on WMJX, WDRQ, WKTU, WDAI
FRANCE JOLI "Come TO Me" (Prelude - 12") 39\% reporting action, 10 new adds WDON, WEZB, KFMX, KXTC, WKYS, WMJX, WOKV, KSET, WIKS. WKGN, and on at
WKTU.
DEBBE JACOBS "Don't You Want My Love" (MCA - LP) 36\% of our re
porters on it, added at WDAI. Key moves: 28-25 WEZB, 23-22 WMJX, 17-15 WCAU, 28-22 WBOS medium airplay WKYS, WOKV, on WDRQ
HERB ALPERT "Rise" (A\&M - 12') $36 \%$ reporting airplay, added at WDAI Key moves 28-23 KLAV, 16-14 WDON, hot rotation WGCI. WKTU medium airplay WKYS, debut 22 WCAU debut 27 WZZD on KTLK, KRLY
ULLANDA "Want Ads" (Ocean - 12") 32\% of our reporters on it. Key moves 20-12 KATT, medium airplay WIKS, KITT-FM, WMAK, on KTLK, WDAI, KHFI
MASS PRODUCTION "Firecracker" (Cotillion - 12') $32 \%$ reporting action added at KHYS, WZZD. Key moves: 10-2 WDON, 14-8 WMJX, 7-5 WEZB, 15-13 KTLK, 3-2 WBLX, medium airplay WGCI, WKYS.
EARTH, WIND \& FIRE "After The Love Has Gone" (ARC/Columbia - LP) 32\% of our reporters on it, added at WZZD. Key moves: $23-20$ KTLK, $42-25$ KHYS, hot rotation WMAK, medium airplay WGCI, debut 19 WEZB, debut 28 WBLX, on WDRQ, KXTC AKB "Stand Up - Sit Down" (RSO - 12 "') $32 \%$ reporting airplay Key moves: medium airplay KITT.FM, KXTC, on the following stations WCAU, KRLY, WDAI, WKYS, WMJX. WKTU
THE RING "Savage Lover" (Vanguard - 12'") 29\% of our reporters on it. Key moves: 24-22 KLAV, medium airplay WKTU, KSET. KXTC debut 19 KHFI , on WMJX, KRLY
WDA: WDA:
DIANA ROSS "No One Gets The Prize" (Motown - LP) 29\% reporting action. Key moves: 14-12 KLAV, hot rotation WIKS, medium airplay WKYS, debut 27 WEZB, on WOON. WDAI, WCAU, WDRQ.
ROZALIN WOODS "Whatcha Gonna Do About It" (A\&M - 12") 29\% re. porting airplay, added at KIIS-FM. Key moves: 31-26 WKTK, medium airplay WMAK, 26-26

## DISCO BEAT

Pam Bellamy \& Gail Mitchell
"Happy Birthday" was the \#1 song of the day July 24 when WKTUINow York celebrated its first birthday at the Xenon Club. 1000 listeners were invited to call in and win passes to the club for the great party. WKTU provided the drinks for the entire evening Along the same lines WBLXIMoblle helped the Record Bar celebrate its first anniversary July 20. Playing a major part in the festivifies were Anlia Ward and the Gap Band, who appeared at an in-store autograph party sponsored by WBLX WGCI (Studio 107/VChicago will host the "Coca Cola $\$ 25,000$ Disco Open at Marriott's Great America" beginning Aug. 4. It will be the largest dance contest in the Miowest, lasting for seven nights with a winning couple from each night competing for the $\$ 20.000$ cash first place winnings KSETIEI Paso recently headed a promotion its listeners could "sink their
teeth into." Friday ( $7-27$ ) the station held a Dracula look-alike contest in conjunction with the newly-released film of the same name. The winner received a season pass to one of the local theaters, while prior to the judging 100 free passes to the film were given away on the air ...KXTC/Phoenlx held its "Disco Fest '79' on July 28th in association with the Southwest Record Pool. The event provided entertainment by Deniece Williams, Debbie Jacobs and Flower with all proceeds going to Muscular Dystrophy ... Also doing its part for Muscular Dystrophy is KRLYI Houston. Kicking off on 7-30 the station, throughout the month of August, is introducing roller skating to the city with a roller disco competition. As a preliminary, the station has joined forces with 17 rinks which are giving away free lessons. On Aug. 25th the "Worid's Largest Skating Party" will be held at the Astro-

## CHIC/Good Times (Atlantic)

DONNA SUMMER/Bad Girls (Casablanca)
PETER BROWN/Crank It Up (Drive/TK) DIANA ROSS/The Boss (Motown) PATRICK HERNANDEZIBorn To Be Alive (Columbia) DENIECE WILLIAMSII've Got The Next... (ARC/Col.) EDWIN STARRIH.A.P.P.Y. Radio (20th) JONES GIRLSIYou Gonna Make Me... (Phil. Int'l.) ANITA WARD/Ring My Bell (Juana/TK) BARBRA STREISANDIMain Event/Fight (Columbia) CANDI STATON/When You Wake Up Tomorrow (WB) BONNIE POINTER/Heaven Must Have... (Motown) JACKIE MOORE/This Time Baby (Columbia) LOVE DE-LUXE/Here Comes That Sound Again (WB) STEPHANIE MILLSIPut Your Body In It (20th) DEBBIE JACOBS/Undercover Lover (MCA) ASHFORD \& SIMPSON/Found A Cure (WB) EW\&F w/EMOTIONS/Boogie Wonderland (ARC/Col.) DONNA SUMMER/Sunset People (Casablanca) - LP
FREDDIE JAMES/Get Up And Boogie (WB) BRYAN ADAMSILet Me Take You Dancing (A\&M) DONNA SUMMER/Hot Stuff (Casablanca) FIVE SPECIAL/Why Leave Us Alone (Elektra) SWITCH/Best Beat In Town (Gordy)
KC \& SUNSHINE BANDIDO You Wanna... (Sunshine/TK) A TASTE OF HONEYIDo It Good (Capitol) McFADDEN \& WHITEHEAD/Ain't No... (Phil. Int'1.) MICHAEL JACKSON/Don't Stop 'Til You... (Epic) PHILLY CREAM/Motown Review (WMOT/Fantasy) AL HUDSON \& THE PARTNERS/You' Can Do It (MCA)
This chant is based solety on airotay statistics complited reeords are availabis in 12
This chan is dased solely on aiplay stetistics complied weekly trom our
numbers indicate stgnificant upward movement Arrow mavicates now enfry.
KLAV, debut 26 WBOS, on WDON, WKYS. WCAU
BONNIE BOYER "Got To Give In To Love" (Columbia - 12") $29 \%$ of our reporters on it, new adds at KIIS-FM. KITT.FM Key moves: 30-28 WZZD. on WKYS, WKTU,
WMJX WDRO KTLK WMJX, WDRQ. KTLK
HARVEEY MASON "Groovin' You" (Arista - 12") $25 \%$ reporting airplay. Key moves: 23-17 WBOS, 20-19 WMJX, medium airplay at WIKS, WKTU, on KTLK
TEDDY PENDERGRASS "Turn Off The Lights" (Phil. Int"I. - LP) $25 \%$ of our reporters on it, added at WIKS. Key moves: 24-12 WEZB, 40-22 KHYS, 21-20 WZZD. 6-6
WDON $17-16$ KTLK on WKTK KISS "I Was Made For
KISS "I Was Made For Loving You" (Casablanca - 12") $25 \%$ reporting action. Key moves: 9.8 WKGN, hot rotation WIKS. medium airplay KSET, WOKV, on WKTU, KFMX
KXTC DR. H of our reporters on it Key moves: 17.16 KRLY hot rotation wIKS 3.3 KTLK on WKTU WBLX, WOKV, KATT.
SISTER SLEDGE
adds KATT, WGCI WKGNt In Music" (Cotillion - LP) $25 \%$ reporting action. 4 new WBLX
TAMIKO JONES "Can't Live Without Your Love" (Polydor our reporters on it, 4 new adds WKTU, WCAU, KSET, WBOS, on the following stations
WKYS, KAT, KXTC WhY. KATH, KXTC.
SATURDAY NIGHT BAND "Keep Those Lovers Dancing" (Prelude - 12") 25\% reporting airplay, added at WKGN. WIKS Key moves: Medium airplay WKTU. on WDON WMJX, KATT, KXTC
dome in conjunction with the Jerry Lewis Telethon and spectators will be asked to donate \$5. A pledge of $\$ 50$ will buy a dance with one of the several artists who will be on hand. Winners of the varying categories in the contest will be flown to New York to compete with other city finalists ... WBOSIBoston had a "Meatball Weekend" to promote the preview of BIll Murray's "Meatballs" film. In order to win tickets to the showing listeners had to send in the name of the "biggest meatball in Boston," and entries included city officials and celebrities. As a bonus each winner also received a meatball to go with his tickets

KJLAIKansas City, MO took its 24. hour dancing machine (mobile disco) to the Crown Center Hotel for a costume contest. Out of the 50 semi-finalists two winners won trips to Hollywood for seven days. Quite a promotion, with about 5000 attending

## Segues

A few personnel promotions to note this week: Fred Moore has been promoted to Music Director at WIKSIIndlanapolis along with Skip Davis, who assumes additional duties
as Assistant PD ....John Lander, formerly WLCY/Tampa, joins 96Fever (WOKF)/Tam-pa-SI. Petersburg doing mornings, and Robort L. Scott from WOYM (98 Rock)/Tampa will be handling the all-night show at WOKF. E.J. King is the new all-night jock at KHFII Austin. King halls from New Orleans KRLY/Houston has named Steve Fisch as Promotion Director. He moves over from neighbor station KAUM, where he held the same position. Two in-house promotions took place recently at KXTC/Phoenix. Althea Long has been upped to the $7 \mathrm{pm}-12 \mathrm{mid}$ air shift, and filing in her vacant 12 mid -6am slot is John Edwards . . . Mike Swaggerty has been named Music Director WK GN/Knoxville, TN. Mike would like to announce that he will be taking music calls on Monday and Tuesday 11 am 2pm .. A warm welcome back to Magic Christian who was in the hospital, but is fine and has refurned to the air at WIKSIIndian. apolis ... Congratulations to Mark Cichon at WKTU/New York and his wife. Gwen, the proud parents of a new baby girl. Faith Sarah Cichon.

# ADDS \＆HOTS 

| EAST |  | SOUTH |  | Most Added Hottest |  | Most Added | Hottest |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dan Hartman Mlchael Jackson Tomiko Jones | $\begin{array}{r} \text { Chic } \\ \text { Denloce Willisas } \\ \text { Ashtord \& SImpson } \\ \text { Barbira Streisend } \end{array}$ | Dan Hartman France Joll Froddie James Michael Jackson | Barbra Stralsand Denlece Williams | Grace Jones France Joll | Donna Summer（Bad Dlana Ross（Boss） | Bonnie Boyer Dan Hariman |  |



## WITIARD 100

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## しリデさ 37




Nooso：



## wbls



movest






KFMX




## Reporters

EAST
WKTKIBaltimore，MD－Lou Krieger
WCAUIPhiladelphia，PA－Roy Perry WZZDIPhiladelphla，PA－Mark Serpas WKYS／Washington，DC－Steve Manuel WDON／Washington，DC－Barry Richards WKTUINow York，NY－Michael Ellis
WBOSIBoston MA－Jane Dunckee
WMASISpringfield，MA－Chris McLoude
SOUTH MIDWEST

WMAKINashville，TN－Dan Vallie
WKGNK noxville．TN－Lambert／Swaggerty WEZB／New Orleans，LA－Gary Franklin KSETIEI Pa so，TX－Chuck Kelly
KHYS／Beaumont，$T X$－Ted Stecker
KRLYIHouston，TX－Michael Jones
KHFIIAustin，TX－Jack Starr
WBLXIMobile，AL－Carmen Brow
WMJXIMlaml，FL－Frank Walsh
KLAZILItite Rock，AR－Ken Dennis
KATTIOklahoma City，OK－Mike Gardner

WEST
wOKVICIncinnati， OH －Charlie Brown WDAllChicago，IL－Mar／Nug WGCIIChicago，IL－Barry Mayo WGCI／Chicago，il－Cam Man KFMXIMinneapolis，MN－Gary De Marone WIKSIIndianapolls，IN — Fred Moore

KXTCIPhoenix，AZ－Rick Nuhn
KTLKIDenver，CO－Paula Mathews KLAVILas Vegas，NV－David Jennings KIISILos Angeles，CA－Wagner／Cohen KITTISan Diego．CA－Ken Edwards

# Black <br> Rarlin 



Frankie Crocker is a key figure in contemporary Black radio. The programming architect for both WBLS/New York's original success in the mid-70's and its recent large-scale comeback in the last ratings book, the most flamboyant air personality in the country and the model for "WKRP In Cincinnati" 's Venus Flytrap, he is sometimes controversial, always noticeable. and a leading innovator in programming trends. Recently he has partially relocated to Los Angeles to redirect and program KUTE-FM and KKTT, both recently purchased by WBLS owners. Inner City Broadcasting. Since he arrived a few weeks back the air sound of the stations has changed noticeably. and since KUTE in particular was quite successful as a Disco station previously, it was a natural question to open my con versation with Frankie:

R\&R: KUTE has been established as a radio station that has a reach in different parts of the community, and with good black and white success. Why the change?

CROCKER: I didn't know there was a change
$\mathbf{R \& R}$ : The mechanics are different. the approach is different. the logo is a little different. the music has changed.

CROCKER: It's just the Inner City sound. There was nothing that was coming in to make a concerted effort to change anything. We just came in with our Inner City sound. We were winning with it in New York, so we thought we'd try it out here

K\&R: The WBLS/New York technique ... do you think it will work successfully here?

CROCKER: Well we hope so. We're putting a lot into it.
R\&R: What's so different about the approach that's going to make this unique?
CROCKER: Frankie Crocker
R\&R: What is the Frankie Crocker approach?
CROCKER: Personality. Just something I do. I have no idea what it is. I just do it I play music. I pick music, and go on the air and just have fun.

R\&R: Some of the mechanics you use, for example the montage, the long logo, how did that come up?

CROCKER: It gives an example of what we're playing during the day and gives you some of the records that we're playing. A billboard of what's coming.

R\&R: In L.A. radio, nobody's ever really billboarded outside of going into a record. or on the other side of a spot this is coming up. On KUTE throughout the day you hear these montages. Do they build cumes, how do they help?

CROCKER: Just telling people what they're going to hear, the different kinds of music they're going to hear ... If you listen to this radio station, hopefully one of those records in that montage will be a record you like, and they'll say at least what that radio station plays: you can find out right away

R\&R: Sort of a recycling thing
CROCKER: It's just coming attractions
$\mathbf{R \& R}$ : Where did that come from?
CROCKER: It came from what we were doing before. When we had established artists, we mentioned the names of the artists that we were playing, and they all overlapped. With the advent of disco music we've had a lot of new artists, so if I had put up a couple of the names of new people, you wouldn't readily recognize them, but you may readily recognize the songs

R\&R: I've noticed too, your mini-concerts. Why do you not always play the hit record. but other cuts by that artist within these montages?

CROCKER: Well, most of the times that I play a record like that, I just think it's good, I'll play a hit out of the record, what is a so-called hit. If I think the whole album is a hit. that's obviously why I play it. I try to pick out the good cuts. People might like that hit, but they hear it all the time. You hear a $\# 1$ record played all the time and you get angry and you say there's something else good on that album, so I try to play what else is good on that album.

R\&R: In other words, you're just establishing the artists more
CROCKER: Not so much for the artist. cause I don't work for the artists, I'm just trying to get a sample of the record. We find that people buy a tape and they'll put the tape on, and when you play a tape you hear all of the album. so I like to pick out the best cuts, what I feel is the best. out of the album and play them, or what I have time for.

H\&R: Before Inner City took over there was a flavor of Top 40, the Doobies, and that sort of artist incorporated within the music at KUTE. You ve changed that. Why?

CROCKER: I didn't know I did. I had no idea what they were playing before. I just came in. I was hired to do a job and to bring in my New York music and what I was doing, and that's what I brought in.

R\&R: KUTE's signal, as you know, only covers certain parts of the city. How do you program your obviously mass-market format to a limited audience?

CROCKER: First of all. I don't know if it's limited. The signal is as it is. I can only go and try to knock the ball over the fence. and hope that it will.
$\mathbf{R \& R}$ : You have been off the radio for a little while. and then you came back to bring a significant gain against WKTU. What did you do?

CROCKF.R: Came back as me. That's all I did. I came back and played radio like I know how to play it. play me.

R\&R: There were obviously some premeditated methods that went into that comeback. (ROCKER: Yeah. money. They offered me big money to go back so I did it.

R\&R: What does the future hold now that you'll be working New York and Los Angeles. and obvlously setting another pace again?

CROCKER: I don't know. If I knew the future I'd be rich. I have no idea where I'm going. I'm just trying to play radio as I know it. Good mixes, good music, good talk, good personality, just radio the way I like it, the way I see it.

R\&R: Let's talk about the music for a minute. You've been doing unprecedented things, playing artists bach-to-back on the alr, etc. What are your policies on musle?

CROCKER: I have none; I just have to like it.
R\&R: That's the only qualifying factor for a record to be on your radio station?
CROCKER: Yes. It has to fit in with my mix.
H\&R: Is every aspect of programming totally handled by you?
CROCKER: Just about, yeah.
R\&R: You obviously are a colorful guy in this business. You've established a number of precedents. If there was anything that you could do all over again in your radlo career, would there be anything you would change?

CROCKER: I'd be God. No. I don't know of anything. I'm doing it as I go along. You know, tastes change. I just try to be abreast of what's happening and try to listen for the best music.

R\&R: Would you like to say anything to the people that are going to be reading this?
CROCKER: Yeah, listen to my stations wherever you are and have a good time and don't forget, if Frankie Crocker isn't on your radio your radio isn't really on.

R\&R: Your image is flamboyant, and to some, controversial. Do you care what people think?

CROCKER: Of course, but you know I can't do anything about it. You always care what people think, you just hope it's good. Maybe if it gets bad, then you hope in the long run people understand what you're doing and go for it. If your heart is true and your mind is straight, everything should come out all right.


SPEAKING WITH SANG - Artist Samanthe
Sang is pictured with Crocker following an on-air interview.

VISITING WITH DEE DEE - Crocker is pic rured with artist Dee Dee Bridgewater, visit ing WBLS during a promotional tour

## People

WAOK/Atlanta has an immediate opening for a morning jock with good production skills. Tapes and resumes should be directed to Doug Harris, Program Director, WAOK 75 Piedmont Avenue NE. Atlanta. GA 30303 . . From in-house at WEAS/Savannah Floyd Bee is the new Program Director and Music Director replacing Bob Wright Ted Terry, who hosts the $4 \mathrm{pm}-8 \mathrm{pm}$ shift at KJLH/Los Angeles, will be taking his hosting expertise to the Studio One Backlot. Beginning August 6 , he will emcee weekly shows there . . Larry Hall is once again returning to take over the programming helm of WXYV Baltimore . . WDAS/Philadelphia is featuring Diana Brown and Iouise Williams on two gospel shows. Louise can be heard on the "Gospel In The Morning" show which airs from 10am-1pm. Diana Brown hosts the "Inspirational Hour" between 5am-6am. Tuesday through Thursday

Please be sure to send me all of your station's news, photos, promotional materials, etc. Remember, you don't have to be a reporter to participate. Address to: Bill Speed, Radio \& Records, 1930 Century Park West. Los Angeles, CA 90067

## Places

Where can you go to find the "three baddest ladies in the house?" Savannah. Georgia. that's where. Local station WEAS is conducting a monthly "Bad Girls" contest with prospective entrants to vie for $\$ 50$, $\$ 40$, and $\$ 30$ in cash prizes . . WVON/Chicago welcomed 75,000 to their "Family Picnic" on July 21. A good time was had by all at Jackson Park. the site of the event ... NEVER TOO YOUNG TO IEARN DEPARTMENT: Fourth, fifth and sixth graders at P.S. 161 in Harlem were treated to a jazz lesson from one of its pioneers, Atlantic artist Jay McShann. McShann discussed Kansas City jazz. Chicago style jazz and other offshoots of the idiom as well as performing and signing autographs

## Things

SUMMERTIME PROMOTIONS: WANT/Richmond is inviting clubs and organizations in the area to submit their names for a postcard drawing. Winners of the drawing will receive trips to Busch Gardens and other theme parks in the area every Saturday through August ... WKXI/Jackson, MS, in conjunction with Popeye's Fried Chicken, Amtrak and International Hotels is sending winners of their latest contest away for a week in New Orleans. Preliminary winners qualify via bumper stickers after which they receive free chicken dinners . . August 6 marks the finals of WWRI./New York's talent search. Rocky G Promotions has donated the hundred dollar grand prize with Noel Pointer. Bobbi Humphrey. Evelyn "Champagne"' King, Con Funk Shun and Cindy \& Roy as celebrity judges

Congratulations to WY1.D/New Orleans, the city's number one Black-formatted station in the April/May Arbit'on ratings

# Pap/Rhythms 

## HOTTEST <br> Following are listed in order of their airplay activity.

## CHIC

"Good Times" (Attantic) TEDDY PENDERGRASS
"Tum Off The Lights" (Phill. Int'L.)
EARTH, WIND \& FIRE
"After The Love Has Gone" (ARC/Columbia) DONNA SUMMER
"Bad Girls" (Casablanca) STEPHANIE MILLS
"What Cha Gonna Do With My Lovin" " (20th) MASS PRODUCTION "Firecracker" (Cotilion) ASHFORD \& SIMPSON "Found A Cure" (WB) SWITCH
"Best Beat In Town" (Gordy)
MICHAEL JACKSON
"Don't Stop TTa You Got Enough"" (Epic) TEENA MARIE
"I'm A Sucker For Your Love" (Gondy)
CLIMBERS
MINNIE RIPERTON "Memory Lane" (Capitol) 26\% of our reporters are on it. In the South it is Top 10 at WANT, KMJQ and WJJS. Hot airplay in the South slso at WHRK, WVEE and WYLD. Hot rotation at WXYV in the East while the Midwest shows Top 5 at WKWM. FIVE SPECIAL "Why Leave Us Alone" (Elektra) $26 \%$ of our reporters are on it Record already Number One in the Midwest at WJLB and showing hot airplay at WCIN. In the East it is receiving Top 10 airplay at WKND and WILD with hot airplay in the West at KDKO and KSOL Debuting at WANT in the South and showing Top 10 at WATV with a significant climbing position at WJJS.
O'JAYS "Sing A Happy Song" (Philadelphia International) 26\% of our reporters are on it In the Midwest the record debuts at WDAO. WLOU and WTLC with hot airplay at WCIN. In the East it debuts at WKND. The South reflects new adds at WEAS, WPDQ and WANT. Added in the West at KYAC.
A TASTE OF HONEY "Do It Good" (Capitol) 23\% of our reporters are on it The South leads the way with activity, debuting at WKXI, WVEE, WDIA. WHRK and WANT. AIready TOp 5 at WEAS in the South. In the Midwest. the record is pulling a significant climbing position at WLOU and debuting in the East at WXYV.
CAMEO "I Just Want To Be" (Chocolate City) 23\% of our reporters are on it In the South the record is Top 5 at WDIA. WEAS and WANT with WATV showing strong climbing position. The record is Top 10 at WVKO, TOp 5 at WKWM. and in hot rotation at WTLC and WDAO in the Midwest
DIONNE WARMICK "I'll Never Love This Way Again" (Arista) 23\% of our reporters are on it. Top 10 in the Midwest at WJLB and WVKO. In the South the record is receiving hot airplay at WHRK and WVEE while Top 5 at WDIA. Hot airplay at WXYV and WDAS in the East.
LTD "Dance 'N'Sing 'N' " (A\&M) 20\% of our reporters are on it In the Midwest the record is Top 10 at WLOU and WVKO. Top 10 in the East at WKND. In the South it is receiving heavy airplay at WEAS. WYLD, and WGIV with a strong position at WJJS.
MANHATTANS "The Way We Were/Memories"(Columbia)20\% of our reporters are on it In heovy rotation in the Midwest at WDAO. Just added in the East at WXYV. Already Top 10 in the South at WDIA and debuting at WANT. WHRK. WVEE and WEAS.
ENCHANTMENT "Where Do We Go From Here" (Roadshow) 17\% of our reporters are on It. Top 5 in the South at WDIA and WANT. Added in the West at KSOL. Midwest shows heavy rotation at WVKO while the East reflects Top 10 at WKND and hot airplay at WWRL.

## Album Airplay <br> Following are liated in order of their airplay activity.

EARTM, WND \& RRE "I Am" (ARC/Columbla) "After The Love Has Gone" "Boogie Wondertand"
TEDDY PENDERGRASS "Teddr" (Pill. Int'L) "Turn Off The Lights"e "Come Go With Me
DONMA gUMMER "Bad Cints" (Casablanca) "Bad Girts"e" "Hot Stuff"e "Sunset People"
People"
THE JONE8 CIRL8 "The Jones Cints" (Phill. Intl) "You Gonna Make Me Love THE JONES CIRL
Somebody Else"*
 Takes All":
TakDIO "Rock On" (Arlota) "You Can't Change That"* "Hot Suff"" "Rock On" CON FUNK 8FMUN "Cendr"' (Mercury) "Chase Me"e

DIANA ROSS "The Boss" (Motown) 17\% of our reporters are on it Top 10 in the East at WDAS. The Midwest shows Top 5 at WJLB and Top 10 at WLOU. Heavy airplay in the West at KSOL while the South reflects Top 10 activity at WATV and heavy rotation at WYLD DRAMATICS "That's My Favorite Song" (MCA) 14\% of our reporters are on it South dominates with activity; already Number 2 at WPDO. Top 10 activity at WDIA and WAOK. The Midwest shows strong positions at WLOU and heavy airplay at WDAO.
ROY AYERS "Love Will Bring Us Back Together" (Polydor) 14\% of our reporters are on it Record debuts in the East at WWRL. In the Midwest it is Top 5 at WLOU and in heavy rotation at WDAO. In the West it is in hot rotation at KDAY and climbing at KMJQ in the South. HERB ALPERT "Rise" (A\&M) 14\% of our reporters are on it In the South the record is in heavy rotation at WVEE and WHRK. Added at KYAC and receiving heavy airplay at KDAY in the West. The East shows heavy rotation at WXYV.

## NEW \& ACTIVE

CRUSADERS "Street Life" (MCA) 14\% of our reporting stations are on this one. Rec ord crosing from Jazz-formatted stations. Now at WJMO and WKWM while already receiving hoavy rotation at WCIN in the Midwest. Debuting in the South at WGIV while added in the West at KYAC.
GENE CHANDLER "When You're \# 1" (20th) $12 \%$ of our reporters are on it Added in the South at WPDO while debuting in the Midwest at WKWM, WJLB and WTLC.
AL HUDSON \& THE PARTNERS "You Can Do $\mathrm{It}^{\prime \prime}$ (MCA) 12\% of our reporters are on it East dominates with activity posting Top 10 at WKND, WILD and WDAS. Receiving heavy rotation in the Midwest at WVON.
ALTON McCLAIN \& DESTINY "Crazy Love" (Polydor) 12\% of our reporters are on it in the South, it's now at WAOK. WGIV and WPDQ. Debuting in the Midwest at WCIN.


MILLS VISITS CLEVELAND MILLS - While in Cleveland recently in support of her "What Cha Gonno Do With My Lovin" "album, 20th Century-Fox recording artist Stephanie Mills (center) visited the musical mills of WABQ. Seen at the scene with Stephanie (center) are (l-r) RCA's visited the musica man MD Jim Scorplo Srevens, WABQ air personality G. Kelley Jones and Artio Funnings, WABQ
RCA's Frank Sperrazzo.

#  HOTTEST 

CRUSADERS
$\qquad$
. . . . . . . . . . . . . . . . Various Cuts
$\qquad$ Various Cuts
$\qquad$

MARK COLBY . . . . . . . . . . . . . . . . . . . . . . . . . . . One Good Turn (Tappan ZeelCol.) Various Cuts
GROVER WASHINGTON JR.. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Paradise (Elektra) SONNY FORTUNE . . . . . . . . . . . . . . . . . . . . . . . . . . . . . With Sound Reason (Atiantic) DEODATO. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Knights Of Fantasy (WB) Various Cuts

## NEW \& ACTIVE

BOB JAMES $\qquad$

EAST: WRVR/New York, NY Herschel/Prescott WHURWashington, D.C. Jasse Fax WEANBeltimore, MD Kwold Mfume. 80UTM: WCLKAAtert, GA, Requaye Ward. MIDWEST: WBeY/Columbus, OH, P. Norman Grant WJZZJDetrolt MII, Dorian Paster. WEST: KADXJDerrver, CO, Chuck Edwards; KRE/Berkeley, CA, Hal Jackson: KKCOILoe Angeles, CA, Monice Riorden; KJLHLLos Angelee, CA, Hal Jackson; Ku

August 3, 1979 Regianalized Adds E Hats
Stations are listed by region. Hots are liated in order of their airplay
EAST


Supertramp's Citizenship Ceremony


Prior to emberking upon thair recent Cansdien tour, AGM's Supertremp were honored by the clty of Winnipeg ffirst stop of the fourl as Mavor Bill Nortie presented the bend with honorary citlzensthip plaques Seen af the ditizenship ceromonies are (hr) Supertramp's Roger Hodgson. Dougie Thomson and Rick Davies. Norrie and growp members Charty Prevost and John Anthony Halliwell.

Spyro Gyra Rates In Atanta


When Infinity's Spyro Gyra recently performed af the Agora in Allanta the group was congratulated by sun dry celebrants. From left Soyro Gyra's Jav Beckenstein, group's managertco producer Aich Colandra. Infinviv's Roger Sevias BurkhartAbrams's Lee Michaels, and Infinity VP Rick Swig.

## Warner/Curb's Arrogance



WarnerlCurb Records has recentty signed Arrogance. Pictured while recording their initial album with producers Michael Lhovd end Phil Gernhard (seated, Ar) are (standing, litk group members Scote Devison. Don Dixan, Rod Abernathy, Robert Kirkland and Mary Stout Arrogance managers Randy Crittenton and Ron Herbert and angineer Thom Wilson

Walden In Los Angeles


Following his necent performence af L.A.'s Roxy. Athentic's Narada Micheel Walden was mer backstage by various well-wishers. Pictured in the midst of some Impromptu aceppelle vocallzing ane (t-r) Motown recording artist Rick Jemes. Walden, and A tlantic VP Bob Greanberg.

Happy Birthday Hoagy


During the Newport Jazz Festival's Carnegie Hall tribute to songwriter Hosgy ("Stardust" "Heart And Soul") Carmichael, the 80 vear.old cleffer was honored on his birthdey with the presentation of a handengraved


## Appice Of The Action



Lourie Miller Management has signed nored drummer Carmine Appice to a managament agraement with an album by the Carmine Appice Band forthcoming. Seen af the signing are (l-r) Lourie-Miller Mgt co-principal Miles Lourte. Appica and Lourie-Miller Mat co-principal Alan Miller.

## THE PICTURE PAGES

Polydor's Platinum Party


Polydor Record execs from New York and Los Angeles got together in Bermuda for a sales and promotion convention. During the proce日dings, the staffers showed off the platinum records garnered by three of their acts - Peaches \& Herb, Gloria Geynor and Frank Mills.

My Cerrone, Ah . . .


At a recent Atlentic Records party in Manhattan, recording artist Cerrone flew in from France to serve as orficial host Shown (lir) are Westbound recording artist Mike Theodore, producer Michael Zager, Atlantic artist Tasha Thomas, Cerrone, the Spinners' John Edwards, Atlantic's Simo Doe and Ginny Morton.

## Ariola's New Birth



Ariola Records recently signad New Birth. Picturad auditioning the group's first single are (1.r) band member Austin Laner, Ariola VP Otis Smith. New Birth's Charlie Hearndon, Robert Downs, Leroy Taylor, James Baker and Dawn Pree, Ariola Executive VP Howard Stark, attorney Stan Diamond, band members Robert Jackson. Allen Frey and Tony Churcill, manager Travis Clark and (seated) Ariola President Jay Lasker.

Sherwood Announces Pact, Signs Beck


Bob Sherwood, President of Phonogram, Inc./Marcury Records has an nounced an exclusive worldwide recording agre日ment with Aria Produc. tions whose first release will be an LP by Robin Beck. At the official signing are (l-r) Phonogram/Mercurv's David Werchen, VP Steve Katz. Producer Kenny Lehman, Beck, and Sherwood.

They Get A Kick From King


RCA's Evelyn "Champegne" King popped a faw corks recently at the Greak Theater in Los Angeles. Shown backstage after her performance are (l.r) RCA 's Bill Grahamm, King, RCA VP's Don Burkhimer and John Walton, manager Bob Scfiwald and RCA VP Chuck Thagard.

## The Bottom Line For Hall



ARC/Columbia recording artist John Hall recently performed at the Borfom Line in New York. Pictured backstage (l-r) are Columbia's Rob Hunter, CBS Records President Bruce Lundvall, Hall, Johanna Hall, Columbia Sr. vP and GM Jack Craigo, ARC Records' Barbre Nagle and Assistant to the
President Bill Freston.

## Every once and awhile in this

 business there is an artist whose music is more important than all the posters, pins, four color ads and hype that money can buy.
## We've got one of those artists,

Wéve got one of those records,

## Brenda Russell.

## Her 1st single, "So Good So Right.

 is the perfect description of her music. Take the time to listen...others already have.

| KSLQ | KZLA | KJLH | WBLS |
| :--- | :--- | :--- | :--- |
| KBEQ | KPPL | WDAS | WCAU-FM |
| CKLW | KFMB | WJLB | KBLX |
| KNX-FM | KMOX | KDKO | WBLS |
| WHB | KKTT | KKSS |  |

BRENDA RUSSELL..."SO GOOD SO RIGHT"
FROM HORIZON RECORDS \&TAPES. $\%$


## AOR Shake-Up In Sacramento

The times they are a changin' in Sacramento, where the Spring Arbitron ratings results brought surprising news to the city's four AOR's: Soft AOR KXOA-FM, a perennial AOR ratings leader, dipped to second place in this Spring's findings with a 6.2 , while underdog KZAP, who had been in a ratings slide for two years, jumped up to a first place 8.5 from last book's 2.7. Also down were both KSFM (4.7 to 3.1) and KXOA-AM (1.8 to 1.6)

## Putting The Zap Back Into KZAP

Looking behind the numbers at the stations, there are many stories involved with the ratings results, the most dramatic being the six share rise of KZAP. One of the seminal AOR's since lts birth in 1968, KZAP had lately fallen on hard times, seemingly unable to shrug off the weight of its past image to step into the musical stance of a late-seventies AOR. The result was a two year slide in ratings points that culminated in the exiting of PD Robert Williams and the appointment of new PD Chris Miller from WQDR/Raleigh, a Burkhart-Abrams Superstars client station
"When I first got here," Miller recalled, "I talked with a lot of people on the street about the station. They'd say. 'Yeah, KZAP's great. They play all sorts of really progressive music.' Then I'd ask them when was the last time they'd listened to the station and they'd say, "Oh, eight months ago." "Miller's arrival came at the same time that the station be came a B-A Superstars affiliate, so the first changes made were musical ones, with the station plugging in the "modal programming" of all rock music that has done so well for the Superstars this ratings period. Miller said, "It worked really well, because there had been little consistency to the radio music in town; you never knew what sort of music you'd hear next except on KXOA-FM, who said they were a soft rocker and by God they were; sort of a 'modal soft'."

Next to be updated was the airstaff. "A lot of people didn't want to work at a formatted AOR." Miller recalled, "so we brought in a new airstaff with only one prior air personality remaining." Most were from Sacramento stations and had the comrnunity feel which
"I feel we're closer to being in sunc with 1980 than are the other Sacramento AOR's. We give our listeners the Mercedes of rock music as opposed to the VW van."

\author{

- Chris Miller, PD, KZAP
}

Miller counted as an important factor in the station's success. "To be a successful AOR these days," he postulated, "you have to have a feel for the street. You have to be aware of local traditions and landmarks."

Miller gave his air personalities the space to become just that. "They have a lot of latitude to go beyond the old time and temp basics. I encourage them to elaborate. Their personalities brought the station a necessary buzz of excitement."

## Takin' It To The Streets

Internal changes completed, Miller did a media blitz of TV spots the Superstars Starcruiser" campaign). and then relied on local press coverage of the staff and music changes to create a public awareness that something new was happening at the station without the station itself ever drawing attention to its new staff and music through its own media advertising. The station's aggressive promotional stance included sponsoring free movie screenings and listening parties for its listeners, as well as a rock poll, all designed for maximum effect on the station's target demographic.

In evaluating the station's dramatic transformation and its future. Miller opined. 'II feel we're closer to being in sync with 1980 than are the other Sacramento AOR's. We give our listeners the Mercedes of rock music as opposed to the VW van. For the future we'll keep getting out into the community, tying in with community events. It's become a remarkably competitive and exciting city for radio. and while we've jumped up to an 8.5 . there's still a lot more to be accomplished.

## Saving the Segue At KSFM

KZAP is dead-center on the FM dial at 98.5. To its right at 102 is "Earth Radio" KSFM, whose PD Dennis Newhall offered his view on the changing Sacramento AOR marketplace "Nine months ago KZAP was playing a little of everything; they played a lot of new stuff and a variety of musical styles. By comparison we were more rock ' $n$ ' roll-focused with less backfile or new material (they had 12.000 records in their control room to our 1500). By comparison we were fairly tight. Then Miller came aboard and the station went to the B-A Superstars format and by comparison we ended up sounding like the old KZAP."

In response to KZAP's current success Newhall has reevaluated KSFM's musical stance. "We're just about the only station in town that gives its DJ's some choice in what
"We're just about the only station in town that gives its DJ's some choice in what they can play.'

\author{

- Dennis Newhall, PD, KSFM
}
they can play. There's a format and categories but it's not a card file; they get a chance to make their own choices. Segues aren't totally dead here; I did two the other day and got six phone calls. Those people are still out there, and we're the only station in town that still remembers them. We inherited a lot of them when KZAP changed. Yet at the same time I don't want to also inherit KZAP's old numbers.'

He continued. "I'm not saying we're going to tighten up, add fewer albums or whatever, though we may be more careful about what we add. The main thing is we're going to clean up the library. There are some tracks in there now which, by the nature of our format, can be accessed for airplay which we shouldn't be playing."

Newhall also attributed KZAP's success to the station's promotional stance. "They promoted the hell out of themselves, and got a lot of people to check them out. It's made it more apparent to me that promotion is getting to be an integral part of FM radio, and we were able to do no mixed media (TV, print) promotions this past book. In the future you'll see us taking a higher profile for sure."

## The Mellow Alternative

The FM dial dead-ends at 108, and that's where KXOA-FM is positioned. Under the programming aegis of Art Schroeder the station enjoyed phenomenal growth and success with its Soft AOR posture until its slight dip this book from a 7.2 to 6.2 . Schroeder refuses to panic at the down book. "There's a pattern in Sacramento radio wherein stations will go up in fall and down in spring. We've been locked into this zigzag effect since 1975, which indicates that we can't overreact to one particular book. We're an established, unique station with a strong community image.
"Nevertheless," he continued, "there have been constant changes in audience tastes and music itself, and our station has to be aware of these changes. We can't be too narrow in our thinking. I've been feeling a return to an upbeat tempo, we've been reflecting this and there's probably even more we can do along those lines. There are hard rock albums we won't program and see no need to begin doing so now. What I'm talking about is the idea of mellow - carrying that to an extreme is a dangerous idea. I want to be sure we're not doing that."

Soft AOR is a favorite target of format doomsayers, yet Schroeder remains convinced that it is as viable for the Eighties as it was for the Seventies. "Indeed it is, but the sound of such a station may not resemble what it did two years ago. A good radio station is responsive to the changes its audience goes through, and reflects those changes. I want to be sure we're focusing on artists who are active in 1979 and 1980."

Though KXOA-FM's music could be termed passive, Schroeder works hard to insure that the station's community is an active one. "We don't look at our station merely as a music box. We encouraged listener participation in a station-sponsored benefit softball tournament during the ratings period, and are always looking for ways in which we can be involved with our listeners. And as long as we maintain that attitude I think we'll be a frestsounding radio station."

## Can AM And AOR Co-Exist?

KXOA-AM, a sister station purchased by the FM's owners some nine months ago, is also programmed by Schroeder and a new airstaff as an AM AOR. AM AOR's have rarely done as well as their FM counterparts: KXOA-AM's debut book as an AOR was a down one for the station. "I'm disappointed with the numbers." reacted Schroeder. "It suggests apathy to what we've been trying to do on AM. It would seem that the active audience for AOR is locked into FM. People who are listening to AM may not be able to relate to our approach, while FM people may not be willing to give up FM to come to us for any length of time."

Sacramento's AM AOR experiment is not yet dead, but Schroeder offered a prediction for its future: "Instead of seeking the AOR listener and trying to get him to listen to AM. we have to look at people who listen to AM radio. and we have to look at our AM compe tition. Rather than sounding like an FM station we have to become competitive with the other AM's: see what they're doing, see what successes they're having and how we can become competitive with them. We'll have to deal with familiar music: some albums. and some more hits than we have been playing."

In all it appears that the competitive spirit of Sacramento AOR's wil! create more changes. shake-ups. and stories in the coming months.
"What I'm talking about is the idea of mellow - carrying that to an extreme is a dangerous idea. I want to be sure we're not doing that.'

- Art Schroeder, PD, KXOA-FM

 nemmindeatle wist yout taw beling vocilsosesobo suftooim and talis absend is asom, mer portines Sprung up or you liv sid and to mey as whatimo $x o$ maler up thooe, woll does beibíantiz ix we wese hav sut rockin cubed as sest canus ques in "w



## Them Tones, Them Tones, Them High Tones

Before you add the latest hard rock albums to your station's playlists, do you first check their frequency levels for irritants? Lee Abrams does, and he says the research the Burk-hart-A brams organization has done indicates that high frequencies may affect AOR radio listening patterns.

Abrams explained that his organization's research has shown that people over 25 appear to turn off to hard rock artists, and testing is being done to determine why, Early results have indicated that the irritant factor is not the song but the frequency levels which make up the music itself. "We believe," he postulated, "that this loss of interest in hard rock may be directly attributable to high frequencies such as those heard on many rock albums. We tested a rock song on one group as it was recorded, and the older people didn't care for it. We tested the same song on another group but this time re-equalized it so that the high frequencies were not as prevalent and everyone. including the older people in the group, liked it

Will these results cause the Superstars stations to re-equalize all the incoming music so that $25-34$ 's are not driven off by hard rock? Abrams said no doctoring would be done to the cuts, but that music with a lot of high frequencies would tend to be dayparted more carefully than other cuts. "It may or may not have a direct effect on our stations" ratings," he said, "but it does help us to understand our audiences better."

## The Computer Cometh

You may have already noticed that the reporting stations' listings looked a bit different this week and last. Their revamped form is the first in-print indication that R\&R's AOR section has taken a bold leap into the Eighties by computerizing the data received by our AOR reporters

The introduction of computer technology to the AOR section of $R \& R$ is especially exciting in two ways: First, by relegating some of the "busywork" to the computer, the AOR staff will have a great deal more time to devote to researching your needs, questions and problems for future articles and music information breakouts. Second, because we will now be able to process the music information given by our reporters much more quickly, we can now look forward to further expansion of our reporting roster. Indeed, we are already intent on that task. listening to aircheck tapes and poring over biographical information from potential reporting stations. As always, new R\&R AOR reporters will represent this radio form's finest, most creative and progressive (in the true sense of the word) proponents. We're looking for tomorrow's AOR leaders, and if you think your station qualifies, send appropriate station bio information along with a cassette aircheck of your programming. to the AOR section of R\&R. After we've absorbed that information we'll get in touch with you

I've seen phenomenal growth in Radio \& Records in my year-and-threequarters ten ure here as AOR Editor, but I think I can safely predict that with the coming of our computers (and data processing experts Dan Cole and Steve Elliott), the growth has just begun.

## Update

WNEW-FM/New York has tied in with A\&M Records for what must be a radio station first: three live radio station concerts broadcast back-to-back from three different clubs on one evening. The night's worth of live music began at 9:15 with a Joan Armatrading appearance at the Beacon Theater, moved to Squeeze at Club 57 at 10:45 and ended up at midnight with Tim Curry at the Bottom Line (imagine the logistic problems!). To enhance the event the station asked listeners to send in postcards to be drawn for a chartered bus catered with food and drink that will usher winners from one show to the next. A great promotional idea that garnered excellent listener response . . WIDB/Carbondale reports terrific listener response to a regular Friday night show done live from an area nightclub with various jocks hosting the show and inviting people to sing along with the songs played

WLOM/Cape Cod kicked off the summer with a five-mile "Run For Your Health" benefit marathon that attracted 600 runners and raised over $\$ 4000$ for summer rescue squads . . . Bon Scott of the AC-DC band joined KSJO/San Jose's traveling rock ' $n$ ' roll circus for some impromptu live appearances ...WIIR/Long Island begins its 20th radio anniversary celebration this month.. Steve Dahl's anti-disco army idea has spread from Chicago, west to neighboring Rockford, where Y-95 has organized the Rockers Against Disco. which has already signed up over 500 rock-lovers for future anti-disco antics
WRHY/York's Homegrown talent competition pitted seven area bands against one another in a free concert for listeners. Winning band got 12 hours recording and mixdown time in a recording studio

Carly Simon selected WLOM/Cape Cod MD Larry King to interview her for an upcoming Elektra promotional record ... KINK/Portland teamed up with sister AM station KGW and TV affiliate KGW-TV for an annual neighbor fair that drew 300,000 to fireworks, concerts on five stages, and lots of booths of foods and wine conjunction with a station visit by world champion trick pool-shooter Paul Gerni, KSMB/ Lafayette gave away a pool table and 94 cue sticks ... Y102/Montgomery's benefit concert with Infinity's Dixon House Band raised over $\$ 700$ for a Children's Hospital fund.


SNYDER DUCKS BIRTHDAY - KMET/Los Angeles MD Jack Snvder tried to duck out of ad mitting it was his birthdav a week ago, but Mushroom Records sent him a unique reminder: a singing duck which provided Snvder with birthdav greetings, a rubber duckie and a bottle of Cold Duck. Pictured (1.r) are Mushroom AOR Promotion Director Dennis Wilen, Duck. of Cold Duck. Pictured (1.r) are Mu
Snvder, and KMET PD Sam Bellamy.

## Evolution

Congratulations to Larry Wayne, former PD and now GM at KGOT/Anchorage Bad news from Oklahoma City, where KGOU is switching formats. PD Leroy Hudson reports he and most of the airstaff are exiting . . . WDHA/North Jersey PD Boh Thomas is exiting and has been replaced by Mark Chemoff . . KPAS/EI Paso's new PD is Bo Jagger, from KCFM/St. Louls. Their new Production Director is Donald "Leader" Orr, from wSB1/Brunswick . . . Max Miller has left KY-99/ Amarillo, citing differences with management over station direction... KATT-FM/ Oklahoma City's PD Dave Bell has exited ... KZAM/Seattle PD Tom Corddry is leaving to develop an independent record company with Bearcreek Studios Tom Spock has been upped to MD from the airstaff at WZLID/Columbia . . . Deble Kahn has betn promoted from airstaff to MD at WCAS/Cambridge . . . "Red Beard" is the new MD at WZXR/Memphis . . . Former WIDB/Carbondale PD Bob Tonge has Joined WJKL/Elgin. John Dachik is the new WIDB MD ... Karen Peters has exited WYXE/Madison . . . Bob Shannon has left KZEW/Dallas .. . Q107/Toronto afternoon air personality John Donabie has exited to become host of a summer replacement series called "Afternoon Delight." distributed throughout Canada by the CBC. Also exiting Q107 is music librarian Wayne Webster. Joining the station is Bobby Gale from CHOM-FM/Montreal . . . WLUP/Chicago air personality Danielle has exited for mornings at WABX/Detroit . . KSAN/San Francisco air personality Tony Kilbert has exited for an airshift at neighboring KCBSFM . . Former KROQFM/Pasadena Promotions Director Jan Tiefeld has resurfaced at Ariola for secondary East Coast singles promotion . . Jim White has exited evenings at WRNO/ New Orleans . . Lynne Davis is new to weekends at KGOT/Anchorage.


KGOTS SNOWBUST - KGOT/Anchorage celebrated the coming of
cert by Cecilio \& Kapono for over 4000 listeners at an area ski resort

## Color

LIVE FROM THE MOON: Several AOR's commemorated the tenth anniversary of man's landing on the moon with promotions. WWCT/Peoria, with some help from sound effects records and production gimmickry, "sent" air personalities Jim Reeves and Jules Peter son on an anniversary flight to the moon, where the two reported that the moon had gone disco ... So, of course, the jocks blew up the orb before returning to their home planet Meantime, WEBN/Cincinnati gave away green cheese to those correctly answering trivia questions about the moon and related astronomical subjects

WMET TRIUMPIS: WMET/Chicago, in conjunction with RCA Records and the Triumph album, had the band in the studios for a postcard drawing for a Triumph motorcycle.

LOW BUDGET PROMOTIONS: KXFM/Santa Maria, in conjunction with Arista Records and the new Kinks album, gave away three records an hour for 48 hours. Winners had to identify the "Low Budget" cut from the Kinks album when it was aired. WKDF/Nash ville made it simple for folks on "low budgets" to fill their gas tanks by tying in with Arista to give away 103 gallons of gas.

KNACK ATTACK: WYSP/Philadelphia held a Knack listening party, in conjunction with Capitol Records, on a showboat cruising the Delaware. Knack T-shirts, albums, and a trip to L.A. to see the band in concert were all awarded during the cruise

GRAFFITI GOODIES: KAZY/Denver tied in with the release of the Universal film "More American Graffiti" in a postcard drawing for movie passes. T-shirts, beach towels and albums, with a grand prize winner getting a jukebox stocked with 60 's hits

## Concerts \& Conversations

## PRESENTATIONS: KSAN/San Francisco presented Greg Kihn for free

## \& WMYK/Norfolk presented Herman Brood for $\$ 3.94$

RADIO CONCERTS: Link Wray, Graham Parker on WLIR/Long Island WZAM Havens, Michael Stanley on WMMS/Cleveland . . . Dixie Dregs on KWFM/Tucson Laughing Dogs on WQBK/Albany.

GUEST DJ'S: Kiss on WMMS/Cleveland.
CONVERSATIONS: Marshall Tucker on KWFM/Tucson
WXRT/Chicago . . . David Bromberg on KSFM/Sacramento
Roger McGuinn on Wintiag . . . David Bromberg on KSFM/Sacramento . . . New England on WYDD/ on WMYK \& WZAM/Norfolk Ian Hunter on WKIS/Atan Hatchet. Herman Brood Bros. on WWWW/Detroit .... Rachel Sweet, Blondie, Michael Stanley on WMMS/Cleveland ...Tim Curry on CIIEZFM/Otawa ... Iron City Houserockers on WQBK/Albany

Pure Prairic L.eague, Charlie Daniels on KTCL/Ft. Collins ... Carmine Appice on WXI.M/Savannah ... Bill Bruford, Renaissance, Devo, Peter Frampton, Rachel Sweet on WIOG/Philadelphia . . . Renaissance, Devo, Climax Blues Band on WBRU/Providence

Bram Tchaikovsky, Mahogany Rush on KREM-FM/Spokane . . . Roy Loney, Ted Nugent on KTIM/San Rafael ... Rumour on WBCN/Boston . . Robert Fripp, Herman Broxd on KLBJ/Austin ...Bram Tchaikovsky on KISW/Seattle ... Dexobie Bros., Night on WZOK/Rockford . . Who on WLIR/Long Island . . . Molly Hatchel on WTUE/Dayton . . Eddic Money, Journey on WZXR/Memphis.

COMING NEXT WEEK: We continue our tour of American AOR radio with a stopover in Dallas to speak with KTXQ PD Tim speneer about the station's continuing growth and domination of the Dallas AOR and rock marketplace. We'll also speak with newcomer KZEW PD Tom Owens about his game plan for bringing ratings sparks back into the once dominant AOR in the Dallas marketplace.

# LENE'S PICTURE PAGE 

Allison Steals Lene's Heart.


Allison Steele, WNEW.FM, Lene Lovich, Les Chappell.


Lene Lovich, Herman Brood, Les Chappell.
DC101-Yes, DC-10 No.


Dave Brown. DC101, Lene Lovich, Howard Page - DC101, Les Chappell.

Six D.C. Promotion Men In Lene's Legion.


Bod McKenzie - Polydor, Fred Welssman - Polydor, Lene Lovich, Les Chappell, Pat Purcell - Atlantic, Gerry Thompson - Epic, Ron Gregory - Wamer Bros. (front) Danny Lyons - Capitol, and Phil Quatararo - A\&M

Lene Roqs L.A.


Jim Mckeon - E/P/A, Chuck Randall - KROQ-DJ, Lene Lovich, Les Chappell, Harvey Leeds, E/P/A

## Lene's Boston Tea Party.



Watter Winnick - E/P/A, Dick Wingate - E/P/A, Kenny Collins, E/P/A, Les Chappell, (front) Charles Lacquidara - WBCN-DJ, Tracy Roach - WBCN-DJ, Lene 'Lovich, Oedipus - WBCN-DJ.

## August 3, 1979

| 1 | 1 | 1 | 1 | CARS |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7 | 4 | 2 | 2 | KNACK | Get The Knack (Ca |
| 2 | 2 | 3 | 3 | WINGS | . Back To The Egg (Colu |
| 3 | 3 | 4 | 4 | E. LIGHT ORCHESTRA | Discovery (Jet) |
| 4 | 6 | 6 | 5 | DIRE STRAITS | Communique I |
| 17 | 8 | 9 | 6 | ROBERT PALMER | Secrets (Island) |
| 6 | 5 | 7 | 7 | KANSAS. | Monolith (Kirshner) |
| 5 | 7 | 5 | 8 | SUPERTRAMP | Breakfast In America |
| 37 | 21 | 8 | 9 | KINKS | Low Budget (Arista) |
| 23 | 17 | 10 | 10 | NEIL YOUNG | Rust Never Sleeps (WB/Repr |
| 16 | 14 | 12 | 11 | CHARLIE DANIELS | Million Mile Reflections (Ep |
| 19 | 13 | 11 | 12 | BRAM TCHAIKOVSKY. | Strange Man.... (Poly |
| 25 | 15 | 14 | 13 | BLUE OYSTER CULT | Mirrors (Columbia) |
| 22 | 19 | 18 | 14 | NICK LOWE | Labour Of Lust (Columbia) |
| 13 | 11 | 15 | 15 | WHO | The Kids Are Alright (MCA) |
|  |  |  | 16 | REO SPEEDWAGON | Nine Lives (Epic) |
| 32 | 27 | 24 | 17 | SNIFF 'N' THE TEARS. | Fickle Heart (Atlantic) |
| - | 33 | 25 | 18 | PAT TRA VERS BAND. | Go For What You Know (Polyd |
| 9 | 10 | 16 | 19 | VAN HALEN | Van Halen II (WB) |
| 10 | 16 | 17 | 20 | A. RHYTHM SECTION | Underdog (Polydor) |
| - |  |  | 21 | LITTLE RIVER BAND | First Under The Wire (Capit |
| 8 | 9 | 13 | 22 | PETER FRAMPTON | Where I Should Be (A\&M) |
| 29 | 22 | 20 | 23 | NILS LOFGREN | Nils (A\&M) |
| 12 | 18 | 23 | 24 | JOE JACKSON. | Look Sharp! (A\&M) |
| 11 | 12 | 19 | 25 | GERRY RAFFERTY | Night Owl (UA) |
| 39 | 39 | 33 | 26 | BILL Y THORPE | Children Of The Sun (Capricor |
| - | 38 | 26 | 27 | GREG KIHN BAND | With The Naked Eye (Beserkl |
| 27 | 26 | 27 | 28 | QUEEN | Live Killers (Elektra) |
| 15 | 23 | 21 | 29 | BAD CO | Desolation Angels (Swan So |
| - |  |  | 30 | DA VID WERNER | David Werner (Epic) |
| 14 | 20 | 22 | 31 | JOHN STEWART | Bombs Away Dream Babies (RSO) |
| 18 | 25 | 29 | 32 | RICKIE LEE JONES | Rickie Lee Jones (WB) |
| - |  |  | 33 | SOUTHSIDE JOHN | The Jukes (Mercury) |
| 24 | 32 | 32 | 34 | BLACKFOOT | Strikes (Atco). . . . . . . |
| 31 | 31 | 28 | 35 | FLASH \& THE PAN | Flash \& The Pan (Epic) |
| - | - | 37 | 36 | DAVE EDMUNDS | Repeat When... (Swan Son |
| - | 40 | 36 | 37 | LOUISE GOFFIN | Kid Blue (Asylum) |
| 20 | 29 | 34 | 38 | PATTI SMITH | Wave (Arista) |
| 26 | 24 | 31 | 39 | CHEAP TRICK. | At Budokan (Epic) |
| 28 | 30 | 38 | 40 | JAMES TAYLOR | Flag (Columbia) . |

Album cuts are lisiad in order of alrplay pmenturance
"Go" "Type" "Do" "You"
"Sharona" "Girls" "Frustrated"
"Choser" "Glad" "Arrow" "Rockestra"
"Down" "Confusion" "Wimp"
"Writer" Title "Sallor" "West"
"Case" "Jealous" "Friends"
"Southwird" "Reason" "Trouble"
"Stranger" "Logical" "Way" Title
"Gas" Title "Falling" "Superman"
"Hey" "Mothers" "Sail Away"
"Devir" "Lane" "Star"
"Dreams" "USA" Titlo
"Dr. Music" Title "Thee" "Jester"
"Cruel" "Susan" "Cracking"
"Fooled" "Baba"
"Road" "Survive" "Heavy" "Ma"
"Seat" "Lines" $\longrightarrow$
"Boom" "Stevie" NEW ENTRY
"Dr." "Dance" "Girls" "Bottoms" -
"Spooky" "Do Ir" "Blues" "Ready"
"Laser" "Wonder" "Life" "Mistress"
"Stand" "Begun" Title "Reply"
"Mercy" "Baltimore" "Steal"
"Going Out" "Papers" "Time" Title
"Right" "Days" "Gone" "Tourist"
Titte "Chain"
"Roadrunner" "Rendezvous" "Sat."
"Rock" "Champions" "Queon"
"Gone" "Fantasy" "Machine"
"Right" "Melanie" "Imagine"
"Gold" "Wind"
"Bhood" "Joint" "Chuck" "Coolsville"
"Anxious" "Everything" "Real"
"Highway" "Train"
St Peter" "Killer" "Rain" "Men"
"Girls" "Wreckage" "Queen" "Me"
"Blue" "Kids" "Fever" "Remember"
"Frederick" "Star" "Dancing"
"Want" "Shame"
"Roof" "Day Tripper" "Co. Man"

Chart

## Summary

There's a battle browing for the top airplay position, as KNACK hoats up. CARS remained parked at number one this week with KNACK a close second. WINQS and ELO main thinod their positions while DIRE resurged a bil. PAL MER jumped up nicely as KANSAS and YOUNG hald rock steady. DANIELS and BOC inched up while LOWE registered alrplay gains. WHO maintained, REO was this week's highost debuting album with sig. nificant hot reports, while SNIFF and THAVERS both had excellent weeks of air play gains. LRB debuted strongly with significant adds and early gains in other rotations. THORPE continued his impressive airplay gains. WERNER de buted with strong adds and early rotational in. creeses Also debuting this weok was SOUTHSIDE JOHNNY with excellent occumulated add reports. EDMUNDS inched up and NIGHT came close to chart. ing this week.

The Album Airplay/w) chart re
presents activity based on a com presents activity based on a com bination of add, medium and hol eports. Artists' chart numbers are displayed over a rour-week lered the most rapid gains in air plav for the week Album cut. hat are also current singles ar

|  |  | $\sim \longrightarrow$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 83 | 727 | 720 | $7 / 13$ | 76 |
|  |  | LITTLE RIVER BANO | 10174 | 138 | 272 | 00 | 00 |
|  |  |  |  |  | mo |  |  |
|  |  | southsioe johnny | ${ }^{\mathrm{H} 8} \mathbf{7 4 7 4}$ | ${ }_{00}^{\text {R. } 20}$ | ${ }^{\mathrm{HO}}$ | 00 | 00 |
|  |  | Southsido Johnmy (Mercury) |  |  |  | 0.0 | 00 |
|  |  | "Anxious" | HO |  |  |  |  |
|  |  | REO SPEEOWAGON | 9760 | 4/43 | 00 | 17 | 00 |
|  |  | Nine Lives (Epic) | M 18 |  |  | mo |  |
|  |  | "Rosd Again" | H 15 | H 1 |  | Ho |  |
|  |  | OAVIO WERNER | 7853 | 5350 | 6\% | 1/1 | 00 |
|  |  | "What's Righe" | M20 |  | Mo |  |  |
|  |  | PRISM | ${ }^{4} 8848$ | ${ }_{5 / 7}$ | ${ }^{\text {Ho }}$ | ${ }^{+0} 0$ | 00 |
|  |  | Armageddon (Ariola) | M。 | M 2 |  |  |  |
|  |  | "Virginis" | H. 1 | H. 2 |  |  |  |
|  |  | IAN OOMM | 35/29 | 1171 | 00 | 00 | 00 |
|  |  | Gomm With ... 1 Stith/Epicl |  |  |  |  |  |
|  |  | MOON MARTIN | 38/24 | 3131 | 22 | 00 | 00 |
|  |  | Escape From... (Capitol) | M. 12 | MO | Mo |  |  |
|  |  | "Reoson" | ${ }^{\mathrm{N} \cdot 2} \mathbf{2}$ | ${ }^{4} 0$ | ${ }^{+1}$ |  |  |
|  |  | RECOROS | $30 / 21$ | 1772 | $3 / 3$ | 00 | 000 |
|  |  | The Recorde (Virgin) Starry Eyas" | M 13 <br> HO <br> 18 |  | Mo |  |  |
|  |  | joe egan | $20 / 20$ | 00 | ${ }^{140}$ | 00 | 00 |
|  |  | Out Of Nowhero (Ariolal | mo |  | mo |  |  |
|  |  | "Road" | HO |  | Ho |  |  |
|  |  | SCORPIONS | 26/79 | 119 | 9/5 | 814 | 73 |
|  |  | Lovedriva (Mercury) | M 5 | M. 7 | M4 | $\cdots 1$ | $\cdots=$ |
|  |  | Titie RY COODER | ${ }^{+2} 2$ |  | ${ }^{\text {Ho }}$ | $\mathrm{H}^{1}$ | ${ }^{+}$ |
|  |  |  | ${ }^{32} 9178$ | ${ }^{31 / 28}$ | ${ }_{\text {mo }}{ }^{818}$ | 00 | 00 |
|  |  | "Hollrwoad" | $\mathrm{Ma}_{4} \mathrm{H}$ |  | Mo HO |  |  |
|  |  | oave eomunos | 45/75 | 49129 | 3231 |  | 00 |
|  |  | Ropeat. (S Wan Song) | M 19 | M 14 | M. 1 | mo |  |
|  |  | "Girls Talt" | $\mathrm{H}^{11}$ |  | H0 |  |  |
|  |  | JOHN COUGAR | 20171 | $20 / 12$ | 16711 | 95 | 1070 |
|  |  | John Cougor (Rive) |  | $\begin{array}{ll} \mathrm{Mo} \\ \mathrm{MO} \end{array}$ | Ma |  |  |
|  |  | pousettedart band | ${ }^{H} 1$ | 10 <br> 2723 | ${ }_{\text {H1 }}^{\text {13/73 }}$ | ${ }^{\mathrm{HO}} \mathrm{OL}$ | ${ }^{\mathrm{Hog}} 0$ |
|  |  | Novar Enough 'Capitol) | m9 | 1 | M. |  |  |
|  |  | Tirfe |  |  |  |  |  |
| The Added reports of charting artists are displayed over a five week period They are listed in order of lotal reports within the specific rotation |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| number of our reporting stations playing the album this week. The second is the number of those stations that added it this week. Below these numbers |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| are breakdowns of the album's reports in other rotations for the week. The allburn's preferred airplay cut is lised. |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |



## BE FIRST UNDER THE WIRE WITH

## IITLE RIVED BAND

 ?
## AER BREAKERS

Breakers are those newer records that have the greatest level of station activity on any given week

## EXPLOSIVE SALES:

## BILLBOARD ALBUM CHART

 153*-50*"LONESOME LOSER" THE SINGLE
ALREADY \#11 GOODPHONE TOP TRACKS!

## THE LRB 1979 TOUR BEGINS AUGUST 16th

## The new album

FIRST $\overline{\text { UNDER }}$ THE WIRE. Contains the single "Lonesome Loser";
roduced by John Boylan and Little River Band.
Management: Glenn Wheatley for Wheatley Bros. Entertainment

- 19t9 capitol aeconos inc

AERBREAKERS
Breakers are those newer records that have the greatest level of station activity on any given week.
 od this week at number 30 .


REO SPEEDWAGON Nine Lives (Epic) Road" "Suvive." "Heavy "Take" $64 \%$ of our report ors on it Total reports: 97 A.84, M-18, M-15. Debuted Dowed Woun


## SINGLES

NIGHT
"Hot Summer Nights" (Planet) JOURNEY
"Lovin", Touchin', Squeezin" " (Columbia) HERMAN BROOD
"Saturdaynight" (Ariola)
MARSHALL TUCKER BAND
"Last Of The Singing Cowboys" (WB)
THE RECORDS
"Starry Eyes" (Virgin)
DAVID BOWIE
"DJ" (RCA)
IAN DURY
"Hit Me With Your Rhythrm..." (Stiff/Epic)
8 CARLY SIMON
"Vengeance" (Elektra)
POCO
"Heart Of The Night" (MCA)
10 TRIUMPH
"Hold On" (RCA)

These 45'0 recetved eignificant AOR alptey reports this waok. Theee ainglee are elther not svalisbio on en album or are from an album not currentry.on the Album woek.

## JAZZ ON Å®

SPYRO GYRA. . . . . . . . . . . . Morning Dance (Infinity) Tit/e "Starburst"

STANLEY CLARKE. . . . . I Wanna Play For INemperor) "... Nemperor

JONI MITCHELI<br>Mingus (Asylum)

. "Dry Cleaner" "Pork Pie Hat" (ECM) T/i/e "Mexico"
NEIL LARSEN . . . . . . . . . . . . . . . High Gear (Horizon)

CRUSADERS . . . . . . . . . . . . . . . . . . . Street Life (MCA)
GORDON MICHAELS .... St (Horizon) Brown" "Angle" LEE RITENOUR. . . . . . . . . . . . . Feel The Night (Elektra) GATO BARBIERI. . . . . . . . . . . . . . . . . Euphoria (A\&M) Various
JAKOB MAGNUSSON . . . . Special Treatment (WB) Title "Madegascar"

These albume recelved significant alrplay reports ithe woek but did not cher on the Album Airploy 140 liseting. This chart represente ecturty beecd on a com binstion of edd, medium and hot reports, eap weil as eppectiol jeza propramming The album's proferied elepioy cute ere Histed.

## REGIONAL AOR ACTIVITY



Back To The Egg (Columbia) $31 / 25$
E. LIGHT ORCHESTRA
$\qquad$

Two numbers follow nech atbum urae. The
 scond bo the number of thowe stetom
who reported it in hot roterion thas wook



## NOW MORE THANEVER YOU'VE GOT TO HAVE <br> CHearo <br> "MAGAZINE" <br> SPECIAL EDIT 3:49




|  | $\begin{array}{cc} \text { Orlando } \\ 305 \cdot 645 \cdot 1802 \end{array}$ | Raleigh 919．832．8311 | WXLM $\underset{\substack{\text { Savannah } \\ 912.233 .9211}}{\text { G2 }}$ | $\sqrt{\text { Tampa }} \underset{813.391 \cdot 9988}{ }$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Orland | $1$ |  |  |
|  |  |  |  |  |
| リ」゙か <br> Ann Arbor 313．662．9103 | $\square$ <br> Chicago 312－828．9191 $\qquad$ mach Yow －hancs icol ine．g <br>  riajis l The pan fipucI | Men <br> SOUTHSIDE JOHNNY | KINKS  <br> $\begin{array}{l}\text { Low Audget（Arista）}\end{array}$ $31 / 17$ <br> SNIFF－N＇THE TEARS  | MIS M |
|  |  |  |  |  |
| Was  <br> Nam Appleton <br> A14．734．9226  |  |  |  |  |
|  |  | Q•IFT096 Columbus |  |  |
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|  |  |  | WRIFDOD Detrolt |  |
|  |  |  |  |  |
|  |  | Dayton <br> 513.228 .4247 |  |  |





## News Notes

The big news of the week is WIL-AM-FM/St. Louis PD Walt Turner's being named President and General Manager of the stations. Walt has been a friend of $R \& R$ since the very first issue. It has been my pleasure working with him over the years on some of the R\&R Conventions. He is going to make a GREAT manager! Digging in my files of silly pictures I have taken over the years. I found this one of Walt at the Nashville DJ Convention a few years back. One of the companies was sponsoring a free Alka-Seltzer booth and Walt is showing everyone how we ALL felt after a week of good times. The lady on the right is Louise Mandrell, and I didn't even know she was in the picture until I dug it out. Nobody knew

who she was back then. Today she records for Epic Records . . As reported last week. Don Thomson has stepped down as PD of WBAP/Fort Worth. No new PD has been named yet. His last day was Tuesday (31). As promised last week, we can now report Thomson's future plans. He is going into business for himself as a Country radio consultant. His company will be known as the Country Doctor. Thomson is a 25 -year veteran of radio with a superb track record. He told R\&R in a conversation earlier this week. "I feel there is a void in the area of Country radio consultants. Sure there are companies that do it, but I have never run across any qualified experts in Country music radio doing it exclusively. I hope to fill that void." Country Doctor Don Thomson can be reached in Suite 1002, the Ridglea Bank Building. Fort Worth. TX 76116, (817) 731-0218. Besides radio clients, in the next few weeks Thomson will be lonking to have a backlog of talent. So if you are

## CMA's "DJ Of The Year" Finalists Named

The 1979 finalists for the Country Music Association's "Disc Jockey Of The Year" awards have been announced. The finalists in three categories, listed below, were chosen by CMA members and will now submit an aircheck tape to CMA from which a panel of anonymous judges will determine a winner. The judges are past winners and people directly involved in Country radio.

R\&R's Jim Duncan, a member of the DJ Committee on the CMA Board of Directors, is currently putting together biographical information on each of the finalists. The information will be sent to the judges, along with the airchecks to help the judges in their evaluation of each finalists.

The winner from each market will be recognized on the CMA's nationally televised awards show on CBSTV. October 8, from the Grand Ole Opry. Each winner will also be given VIP treatment during the annual Country Music Convention in Nashville during that same time.

The following are the top five nominees in each of the three market sizes:

Small Market (under 50,000) Bill Burns, WMLT, Dublin, Georgia Jim Casto, WDHR-FM, Pikeville, Kentucky Tom Reeder, WKCW, Warrenton, Virginia Terry Slane, WGTO, Cypress Gardens, Florida Ann Williams, WAMG, Gallatin, Tennessee
Medium Market ( $50,000-500,000$ )
Bob Cole, KOKE, Austin, Texas
Dugg Collins, KZIP, Amarillo, Texas
King Edward IV, WSIC, Roanoke, Virginia
Lamar Lynn, WQQT, Savannah, Georgia
Ron Tatar, KVOC, Casper, Wyoming
Large Markel (over 500,000 )
Bill Bailey, KENR, Houston, Texas
Del DeMontreux, WHN, New York, New York
Max Gardner, KK YX, San Antonio. Texas
David Lee. WIL, St. Louis, Missouri
Chris Taylor, KYNN, Omaha, Nebraska
interested, you might want to drop him a note with a resume and cassette for his files . . KLAC became the ONLY Country radio station in Los Angeles as of last Tuesday (31), when KHTZ-FM began to simulcast with its AM Top 40 station Ten-Q. KHTZ will remain Top 40 for now, as Ten-Q goes Spanish . . Dale Turner, new MD of WSAI/Cincinnati, called to tell R\&R he was taking part in ceremonies for the National Hearing and Speech Center when he decided to take a hearing test. The test shows he has less than perfect hearing. Sounds like a perfectly qualified Music Director . . . No PD yet at KLZ/Denver... Stay tuned... Ron Christian is the afternoon drive man and MD at KBBQ/Ventura . . . Bud Forte has taken over as MD at WWVA/Wheeling. (Missed that one the week I went to Canada. Better late than never.) . . Jim Hlowie returns to West Palm Beach, this time as MD of WEAT. Most recently he was at WNNC/Newton, NC . . Kent Hooper is now MD and afternoon driver at KCEY/Modesto. Mark Hicks, from WILM/Gillette. WY, is the new midday man; and Rick Nancett takes over the evening show, from KTRB and KQKK in Modesto . . KINX-FM/Colorado Springs is now formatted Country. Burkhart-Abrams will consult. Jed A. Blackovich is the PD...Jill Raider, from WRDD/Bay City, MI, is the first female air personality for WCUZ/Grand Rapids... Tom Harden has been upped from weekends to the noon-to-three slot at WINN/Louisville. He replaces B.J. Colty ... Jim Richards is out at WWOK/Miami. No future plans have been announced. WWOK needs a new all-nighter. Send tapes and resumes to PD Dave Donahue at the station's new address: 2741 N. 29th Ave.. Hollywood. FL 33020. The new phone numbers are (305) 931-4000 or 525-4000 ... KXRB/Sioux Falls has a new location and number: 41st \& Meadow St. Sioux Falls. SD 57106. (605) 7393 ... Charley Cook takes over the morning drive at KIKN/Corpus Cristi, TX. He is from KNOE/ Monroe. LA . . . Ron Hill is the new evening jock at WHOO/Orlando. He returns to radio after a three year absence . . . Gregg Ramsey take over the evening slot at WJJK/Eau Claire. He is from WYNR/Pueblo, CO ...So what's new with you?


TANKS ALOT - KYNNIOmahe recently did a benefit broedcast for the American Cancer Society. The unusual thing about the broadcast was thet it was done under. water. First photo shows KYNN's Bill Carev and Ken Fearnow looking out from the underwater tank. The other photo is of KYNN air personality Bill Hoover looking over the participants of a Dolly Parton look-a-like contest (Rumor has it the gor. illa wonl)
LETTERS:
More Music Comments
Dear RAR:
While those who say the Eddie Rabbitt single is "not" country, have dropped it - here in Central Cal Uornia. the tune is one of the most requested ones being aired. If our country audience wants it we play

Kent Hopper
Music Director, KCEY

Dear RAR:
In resp
comments.
in their musical presentation on record for the benefit af possible cross material $m$ and in the past year have been searching for what they feel is that all important crossover hit which will bring and sonpwriters behind. This I find sad and absurd. If the song is a good one it will cross. if not it will recently tried to cut a crossover record very few have been successful on the pop charts Get out have old trade charts and take a look. How many have broken the pop top 20 ? Not too many I'm afraid.
try something new just to make fewe ben't are very slim. Your country music fans lave you and the country music audience is expanding every day, not written and recorded every doy in Nashville. Just a final note and something ta think about, im very sure beer-drinking song and one that tells a story. But yet it was a giant hit on all the trade charts. Nor do it is a song which has that special something, then the public will feel it and youk will get your major crass. your special talent which we admire and love. Don't give up the beauty and creativity of what you're doln IHYH-FM/Williamspurt. WD.


## BREAKERS

## DONNA FARGO <br> Daddy (WB)

$63 \%$ of our reporting stations on this record. Charts: 33-28 WMAQ, 34-30 WQQT, 41-29 KSOP, debut 28 KEED, 36-27 KNIX, debut 29 KRGO, 26-21 KFGO. New adds include WINN, WONE, KCKN, WUBE, KRZY, KCUB, KLAK, WYVA. WCMS. R\&R Chart Debut 35.

## DON WILLIAMS <br> It Must Be Love (MCA)

On 55\% of reporting stations. One of the "Most Added" songs for the second week in a row. Adds include KEEN, WHK, WWSW, KRMD, KBOX, WKDA, WWOK, KSO, WIL, CKLW-FM, KIKX, KUZZ, KRAM. Charts: debut 29 WUNI, debut 29 WJJD, 16-9 KCKC, debut 29 WEEP debut 15 KVOC, 23-19 WVOJ. R\&R Chart Debut 36.

## NEW \& ACTIVE

All other now and recont reiceseas gerting substantiol aliploy. Thase are listed in order of actuviry for thit woek you ill notice two mumbers immediately follow each song ute below loxemple 3015 The firet reprceants pozal number of our reporting stat

VERN GOSDIN "All I Want And Need Forever'" (Elektral 7377, KLAC, wLwl VM WC SMA WONE KHAK KMAK Charts: 18.12 KFOO. 36.28 WSAI, 2.17 WUNI, KRAM EM. WCMS, WYVA. WONE. KHAK, KMAK. Charts: 18.12 KFOO, 3628 WSAI, 29 MICKEY GILLEY "My Silver Lining"' (Epic/Playboy) 73/18, квох, waat, wIRE, WHK, WONE KSON, KLAC, KEEN, KRAM, KCUB, WTHI, WCXI, WHBF, WYTL KVET, KNOE WFNC, KIDN. Charta: 16 WUN ROL 30 KMPS, 2921 WOKQ. RER Chart Dabur 40 .
KENNY DALE "Only Love Can Break A Heart" (Capitol) 72/23, wmza.fm KENNY DALE WINN, WKDA WMC, WIRK-FM. WSLA, WIRE, KCKN, KRAM. KEEN, KCU日, KFTN KWSW, WCMS, WINN, WKDA WMC, WIRK-M. WFAC. Chart: 22.18 WVOJ, 3326 WMAQ. 37.28 WCOSFM. 4022 CKLW.FM, 32.27 WHOO, 29.23 WSAI, dabut 30 WUNI, 3628 WUBE, 35.27 KWKM $430 \mathrm{KZIP}, 3329 \mathrm{KHAK}$.
JENNIFER WARNES 'I Know A Heartache When I See One" (Aristal 7016. WYVA WLWIFM, KOFX. WMAQ. WJJD, WIL Chart: 3013 WDEN, 2013 KRAM, 17.11 KRGO 2318 WIRK.FM, 1310 WSAI, 20.14 CKLW.FM, 37.30 KNEW, 35.30 WAKX
MEL McDANIEL "Play Her Back To Yesterday" (Capitol) 70/4, KLac, WIL MEL MCDANIEL "Play Her Back To Yesterday debut 25 KLAK, 2.18 WOKO. 3418 WEAT, 3424 KUZZ
JIM ED BROWN \& HELEN CORNELIUS "Fools" (RCA) 69/22, KBOX, WNYR WONE WSAI, CKLW.FM, KSOP, KLAK, WOKO. KNOE, WOTO, WEAT, WUNI, KTYN, KWMT WHEF KSO KCEY, KKAL KSSS, KIKX, KRDR WMUS Charts: $35-30$ WEEP, dotuI 30 KRGO. 38 WBAM, 2824 WNVY, 3826 WCXI.
JACKY WARD \& REBA MCENTIRE 'That Makes Two Of Us"' (Mercury) 65/10, KLAC, WONE WCMS, WYVA WNYR WYTL WTHI, KIDN, KEEN, KMAK, Charte 27.23 WHK, 2418 WHOO. 27.23 WOEN. debut $30 \mathrm{KTVN}, 11.1 \mathrm{KVOC}, 30.25 \mathrm{KMPS}, 3026 \mathrm{KSO}, 3327$ WCOS FM, 27.29 JERRY LEE LEWIS "Who Will The Next Fool Be" (Elektra) 6212 wMza.fM JERRY LEE LEWIS "Who Will The Next Fool Be" (Elektra) 6212, WMZa.FM 25 WSAI, 2014 WUNI, 2015 KCKC. 2823 KFOO
SAMMI SMITH "The Letter" (Cyclone) 55/13, xLAK, wSLR, WSAI, WCMS, wWSw WVOJ, KXLA. WNVY, KBOX. WIRK FM, WITL WAXX. KSSS. Cherte: 2319 KGFX. 27.21 KRGO, 191 WWOK, 2922 WUNI. debut 29 WKMF, $30-24$ KUOR
EARL SCRUGGS REVUE "'I Could Sure Use The Feeling" (Columbia) 50/5 SON, WSLA. WMC, WITL KVOC. Charte 17.13 WOKQ. 3329 KsO. 2517 KRGO, 3829 KUZZ 19 KSOP, 3630 CKLW.FM, 3017 WIAK.FM, 2824 KFTN
T.G. SHEPPARD "Last Cheater's Waltz" (WB/Curb) 44/18, KNIX, KRAM, Kso, WSAI KHAK, WKMF WAXX, KTYM. WITL WDEN, WOTO WCOS. FM, WEAT, WIRK Charte 32.28 WVOJ dntul 25 WUNI, 31.20 KCKC
JOHN CONLEE "Before MY Time' (MCA) 40/33. One of the "Moet Added" enng Khis weok Some now delion includn KNEW, KCKC, WIRE, WSAI, WEEP WWSW, WINN, KNX KXLA, WBAM, WCOS FM, WEAT, WHOO, 3430 WPOC

## Others Getting Significant Action

ZELLA LEHR "Once In A Blue MOOn" (RCA) 43/11, KLAC, WIL. KWKH, WNYR XNIX. KWMT, WHEF CKLW.FM WYTL WUNI, WIRK.FM Chnrts 2 IA 21 KOFX 3130 WBAM, 3430


## RadiokRecords <br> NATIONAEAIRPLAY/4O

## Three Two Last

 Weeks Weeks Weel|  |
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## August 3, 1979

| MEL TILUS/Coca-Cola Cowboy (MCA) |  |
| :---: | :---: |
| EDDIE RABBITT/Suspicions (Elektra) |  |
| EMMYLOU HARRISISave The Last Dance For Me (WB) |  |
| TAMMY WYNETTEINo One Else In The World (Epic) |  |
| HANK WILLIAMS JR./Family Tradition (Elek tra) |  |
| GENE WATSON/Pick The Wildwood Flower (Capitol) |  |
| CHARLIE DANIELS BANDIThe Devil Went Down To Georgia (Epic) |  |
| MOE BANDY/Barstool Mountain (Columbia) |  |
| JOHNNY CASH/IGhost Riders in The Sky (Columbia) |  |
| WILLE NELSON \& LEON RUSSELUHeartbreak Hotel (Columbia) |  |
| JOHN WESLEY RYLES/Liberated Woman (MCA) |  |
| ANNE MURRAY/Shadows In The Moonlight (Capitol) |  |
| DAVE \& SUGAR/Stay With Me (RCA) |  |
| JIM REEVESIDon't Let Me Crossover (RCA) |  |
| KENNY ROGERS \& DOTTIE WEST/TIII I Can Make It On My Own (UA) |  |
| RAY PRICE/That's The Only Way To Say Good Morning (Monument) |  |
| MARTY ROBBINSIAll Around Cowboy (Columbia) |  |
| HOYT AXTON/Della And The Dealer (Jeremiah) |  |
| LYNN ANDERSON/I Love How You Love Me (Columbia) |  |
| CONWAY TWITTY/I May Never Get To Heaven (MCA) |  |
| STATLER BROTHERS/Here We Are Again (Mercury) |  |
| CHARLEY PRIDE/You're My Jamaica (RCA) |  |
| WAYLON JENNINGSIAmanda (RCA) |  |
| CHARLY McCLAIN/When A Love Ain't Right (Epic) |  |
| CRYSTAL GAYLE/Your Kisses Will (UA) |  |
| LOUISE MANDRELL \& R.C. BANNON/Reunited (Epic) |  |
| CLIFF COCHRAN/Love Me Like A Stranger (RCA) |  |
| MOE \& JOE/Just Good OI' Boys (Columbia) |  |
| KENNY ROGERS/She Believes In Me (UA) |  |
| DOTTSY/Slip Away (RCA) |  |
| LORETTA LYNN/I Can't Feel You Anymore (MCA) |  |
| GEORGE JONES/Someday My Day Will Come (Epic) |  |
| FREDDY FENDER/Yours (Starflite) |  |
| DONNA FARGOIDaddy (WB) |  |
| DON WILLAMSIIt Must Be Love (MCA) |  |
| JOHNNY RODRIGUEZJFools For Each Other (Epic) |  |
| JANIE FRICKE/Let's Try Again (Columbla) | NE |
| VERN GOSDINIAll I Want And Need Forever (Elektra) | ENTRY |
| EY GILLEY/My Silver Lining (Epic/Playboy |  |

ENTRY NTRY

This chart is bosed soloty on compiled want
movemont from the majority of our reporters.

REX ALLEN JR. "If I Fell In Love With You' (WB) 39/11, WHK. CKLW.FM, KVET kUzZ. Ksss
ELVIS PRESLEY "There's A Honky Tonk Angel" (RCA) 35/26, Ons of the "Mos Addod" songe this waok Now at KEEN, KLAK, KCUB, KRZY, KNEW, KEED, KVOC, KUZZ, WNRS,
 BILL ANDERSON \& THE PO' FOLKS "The Dream Never Dies" (MCA) 35/5, WHK, WIRE KLAK, WXCI, KSSS Charte 4030 KWMT, $₫$ Ahut 30 WLWI.FM, 2924 KFGO, 31.27 KFTN BARBARA MANDRELL "Fooled By A Feeling"(MCA) 34/34, Tho "Most Addnd" BARBAR WOK. NEW oI KCKC, KRAM, WJJD, KHAK, KWKH, WMC, WHN, WMZO.FM, WEEP WSEN, WOKQ. KKYX, WBAM, WCOS FM, WWOK, KRMD, WKDA. CKLW.FM, WEAT. WI K.FM, WNRS, WXCL KFOO, WMUS, WKMF, KKAL KNIX, KUZZ. KKX, KI 337 , KOTO KVET WAM BILLY "Crash" CRADDOCK "Robinhood" (Capitol) 33/17, WOTO, KVET, WBAM WLWI.FM, KRMD, KWKA, WCXI, KWMT, KSO, KFD, KHAK. WIUS, KIO KKAL KRAK KIKX
KUGR, 36 WVOJ, 2919 KCKC
JOHN ANDERSON '"Low Dog Blues'" (WB) 33/6, KMPS, KLAK, KNIX. WHK, WIRE WITL debut 30 WSUN
BILLIE JO SPEARS 'LLivin' Our Love Together" (UA) 31/14, KSOP, KRZY, KRGO EDDY ARNOLD "Goodbye" (RCA) 30/12 WHOO, WLWI.FM, KXLR, WOTO, KVET EDDY ARNOLD GOXI, KTYN. WXCL WAXX, WKMF, KTTN, KVOC
BECKY HOBBS "I Can't Say Goodbye To You" (Mercury) 29/10, KLAC, WHK WIAE, WMAQ. KVET, WOQT, KKYX, KWMT, WSAI, KVOC. ChnTE: 26.17 WBAM, 2723 WCOS FM 2814 KZIP.
PORTER WAOONER "Everything I've Always Wanted" (RCA) 22/14, WNRS CKLW.FM, WSAI, WAXX. WCXI, KFDI, WGTO, WLWI.FM, KAMD, KRGO, KNIX. KRDR, KSOP, KEED OLIVIA NEWTON-JOHN "Dancin' 'Round And 'Round" (MCA) 21/9, WINN WIRK.FM, KAMD, KWKH, WMUS, KAAM, KUZZ, KEED KMAK, $282 A$ KCK
RANDY BARLOW "Another Easy Lovin' NIght" (Republic) 17/10, kso, KRAM KEED, KFDI, KVET, WVOJ, WLWI.FM, KRMD. WEAT, WOKO.
FREDDY WELLER "That Runaway Woman Of Mine" (Columbla) 137, wUN WHOO KAMD WVOJ, WCXI, KTYN, KRDR

## Most Requested

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CHARLIE DANIELS MEL TILLIS IMCAI HANK WILLIAMS JP IEIGKTr JOHNNY CASH \{Cotumbia) WILLIE G LEONIColumbial CONWAY TWITTYIMCA EDDIE RABBITT (Eloktra) DOLLY PARTON (RCA) 9 JIM REEVES IRCAI
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## Active Re-Currents

## sing tre that have droppend off "nowe rurren




# Biff Collie Inside Nashville 

ON THE RECORD: Jerry Reed is "Hot Stuff" in a new movie of the same name with Dom Delluise and Suzanne Pleshelte. A preview of the new Reed movie was screened here for his Music Row friends Ferlin Husky's stomach surgery was successful. Doctors' description was "for bleeding problems.

Ferlin has been working lately after his success ful open heart surgery last January

Dolly Parton making headlines throughout Australia on the first leg (and other parts of the anatomy) of her Far Eastern tour. The tour will include performances in New Zealand, Hong Kong. and Japan as well as Aus tralia . . August 13th. Roy Clark will perform a bene fit concert for the support of the Hollenbeck Youth Center in Los Arigeles. Clark will be joined by Ray Price for a two-week run at the Frontier Hotel in Las Vegas starting August 16. Clark is pictured here dur ing a recent Tulsa recording session for an album he is doing with jazz/bluesman Clarence "Gatemouth' Brown. The album, "Makin' Music," combines jazz blues and country


Ralph S. Weight (remember the promoter of the ill-fated Nashville Music Festival in nearby Columbia July 4, 1978?) now of Stuart. FL, was charged. along with his Dominion Records, with two counts of fraud for "cheating would-be singers of their money" by the U.S. Attorney's office in Nashville last week...Acuff-Rose Publications agreed to buy the Four Star Music catalog of 2300 songs for $\$ 1.8$ million. Four Star was forced into bankruptcy this year when creditors refused to accept a reorganization plan. The catalog has dozens of million-performance songs. including "Release Me" and "Am I That Easy To Forget". Nashville's Soundshop Studio now rates as the largest commercial music production house in Tennessee, as well as one of the busiest commercial record studios in town . . Boots Randolph says entertainers whose names are on the doors of local nightclubs should stay home. Boots stays closer to his Printers Alley club than most anybody whose name is attached to a local party place ... Rumors about that Huell Howser, local TV personality, is under consideration for a position as head of the new Tennessee State Film Development Board. Another nominee for that job is "Hee Haw" Board. Another nominee ior that job is "Hee Haw"
director Bob Boatman. A new State Senate bill last March would have put the film/music board under the direction of the State Tourism Development

Irving Waugh, former President of WSM, Inc., is now Cornmissioner of Tourism in the state . . Stella Pauron's recording of "Steady As The Rain" is the first Dolly Parton song she's ever recorded ... Ernest Tubb's $15-$ minute standing ovation at Wille Nelson's Austin picnic should have happened ... Ray Price "party" invites have been sent out from Monument Records in Nashville. Interesting way to promote Price's appearance on Johnny Carson's "Tonight" show this Friday night (3rd)...Don Williams is to be featured in a Life photo essay on the stands in September

Dottie West in the studio with new producers Brent Maher and Randy Gondrum. Goodrum was last year's ASCAP Country writer of the year for penning Anne Murray's "You Needed Me"...T.G Sheppard. Billy "Crash" Craddock and the Cates Sisters are set to perform at the CMA's Talent Buyers Seminar next October 7th here ... It was bound to happen! A new album on Aurum Records featuring the Silver Spurz Orchestra doing a sound called "Cowboy Disco." Songs include disco versions of "Happy Trails" and "Tumblin' Tumbleweeds'

Slim Whitman's "Best International Male Artist 1979" honor is the 2nd year in a row Great Britain has so honored him... Mac Davis will cut his first Casablanca album in Nashville this month with an as-yet-unnamed producer. What'll he do? In Mac's words, "Mac Davis is back to being Mac Davis again." (Gooood!) ... Eddic Rabbitt's gotten a lot of flack about his current record being "too pop for country" and "too country for pop." Eddie's been so busy he says he's "Too POOPED to pop!"

ClIANGE OF ADDRESS: Elmos Lewis, 77, died in a Memphis hospital last Monday. He was born in Ferriday. LA, where he raised his family; Mr. Lewis once mortgaged his home to buy his son Jerry Lee a piano ..Waldo Baxter "Spud" Davis died at 67 after a lengthy illness. "Spud" was a fiddler and comedian. worked with Eddy Arnold. Billy Walker and Uncle Dave Macon...James L. Sego, whose recording of "Sorry I Never Knew You" is believed to have been the first million-selling record by a gospel group. died last week after open heart surgery in Nashville's Baptist Hospital at the age of 51 . He's survived by his wife Naomi. and his brothers Lamar \& W.R. They worked as the Sego Brothers \& Naomi

TV COUNTRY: Loretta Lynn'll guest in a new fall series called "Sheriff Lobo," which will star Claude Akins (he starred in the truckers' series "Movin' On") ... Moe Bandy \& Joe Stampley co hosted a segment of "That Nashville Music" syn dicated TV series...Reg Lindsay commutes to Sydney (Australia) to tape his No. 1 TV show in that country . . . The Kendalls will fly to L.A. the 28th to tape a Mike Douglas Show, their second appearance with Mike . " "1970's: The Explosion of Country Music" will be taped at Washington, DC's Ford Theatre October 2nd during a concert to benefit the Friends Of Ford Theatre Fund. The show will spotlight Johnny Cash. Larry Gatin, Tom T. Itall, the Statler Brothers. Freddy Fender, Barbara Mandrell, Loretta Lynn, Charlie Rich. the Oak Ridge Boys, Ray Stevens, Dot-

He West, Tammy Wynette, Bill Monroe, Bill Walker's Orehestra, Glen Campbell, Ronnle Milsap and several others to be announced later. President \& Mrs Carter will host a reception at the White House. Chet Hagan will produce for the Cates Bros. (They created the "History of Country Music" TV specials, along with many more super shows from Nashville.) The special will be seen Oct. 16th on NBC

OFF-THE-RECORD: Ray Stevens wouldn't tell. but I understand he owns and donates the building and property to Buddies of Nashville, an organization that puts adult men with boys who need a "buddy"

Cliff Cochran is the father of a new baby girl. born last Friday .. Ray Griff planning a career "comeback??" .. Barbara Mandrell has been ap proached about a movie. As recently reported here Barbara was co-headliner of the first country music show to bow at the 13th Montreux (Switzerland) International Jazz Festival, July 7th. The all-MCA ros ter also included Roy Clark, the Oak Ridge Boys and Buck Trent. The group then went on to London and Brussels for performances, all produced by Jim Ital-

sey... Brenda Lee played a joint concert with the New Orleans Symphony (that ain't COUNTRY!) Johnny Paycheck finished two weeks at the Silverbird in Vegas "superbly" . . Vernon Oxford extended his 40-day tour in Europe (why won't somebody record him in America???). He sells beaucoup rec ords in Britain. etc. ... Thanks. Bill Anderson! Brenda Lee and her husband Ronnie Shacklell hosted an under-the-tent party for her father-in-law Earl Shacklett, who's running for re-election as a Metro Nashville-Davidson County Councilman...Muhammand Ali flew to Nashville to attend Waylon \& Jessi's christening affair for 2 -month-old Waylon AIbright Jennings . . . Barry Sadler, of "Ballad Of The Green Berets" million-seller fame, autograph-partied at a couple of Nashville bookstores last weekend to sign his new book. "Casca - The Eternal Mercenary." It's been in bookstores for a month and has already reached the 100,000 mark

Tom T. Hall's "The Storyteller's Nashville." to be published in November by Doubleday, is "more than just a biography" he says. "It begins the day I got to Nashville, it's about what it's like to grow up here as a musician. a songwriter. and an entertainer" It'll raise some eyebrows. Tom says. though it's not meant to be a scandal scraper, but "some people will be mad because they were left out: some people will be mad because they were left IN!'

| KCKC 34 | WBAM | WMC |
| :--- | :--- | :--- |
| KBBQ | WSAI | WIL |
| WQQT | WCOS | KVOO |
| WDEN 65 | WGTO 58 | KKYX |
| WDOD | WHOO |  |

RAZZY
"I Ain't Got No Business Doin' Business Today"


## D Country Albums

REX ALLEN JR. - Mo And My Broken Heert - (WB) "Dor't You Ever Tel A Sout" If I Fell In Love With You
ASLEEP AT THE WHEEL - Served Live - (Capitol) "Choo Choo Boogie" "Route 66"
RAZZY BAILEY - If Love Had A Face - (RCA) "Is It Over
RANDY BARLOW - Randy Barlow - (Republic) "Lovelv Lady" '"Long Distance Drivar" "Easy Lovin' Night"
BELLAMY BROTHERS - The Two And Only - (WB/Curb) "Ole Faithful" "Wet T Sher" "MY isting Dirie" "May You Never" "Why Did We Die So Young"
FREDDY FENDER - The Texes Belladeer - (Starfite) "Gotts Travel On" "Share Your Love" "Walk Under A Snake" "Squeeze Box"
CRYETAL GAYLE - We Should Be Together - (UA) 'We Should Be Together
"Sneakin' Out The Back Door" "Too Deep For Tears" "Your Old Cold Shoulder
Time WIII Prove That I'm Right" "You'll Be Loved Somedav
MERLE HAGGARD - Serving 190 Proof - IMCA" "Got Too Lonalv This Morning
"Heaven Was A Drink Of Wine" "My Own Kind Of Hat" "I Didn't Mean To Love You"

EMMYLOU HARRIS - Blue Kentucky Gir - (WB) "Sisters Coming Home" "Blue Kentucky Girf" "Even Cowgirts Get The Blues" "Benaath Still Waters" "Even Ime You Leave
HONKY TONKIN' - (RCA) "Crazy Arms
CHARLY McCLAIN - Alone Too Long - (Epic) "I've Been Alone Too Long"
"Baby I'm A Want You" "Hold, Me Thrill Me, Kiss Me" "Gettin' Over You" "You're A Part Of Me
RONNIE MILSAP - Ronnie Milsap - (RCA "Just Becouse It Ferls Good" "In No Time At All" "Delts Queen" "HiHeel Sneakers" "All Good Things Don't Have To End" "I Really Don't Want To Know
ANNE MURRAY - New Kind Of Feeling - (Captton) "You've Got What It Takes" "He's Not You" "For No Resson At All" "Hoeven Is Here"
WILLIE NELSON \& LEON RUSSELL - One For The Roed - (Cohumbia) "Siour City Sue" "Detour" "Summertime" "Trouble in Mind" "Wiad Side Of Lhe" "Don't City Sue" "Detour" "Summertime" "Trouble In Mind" "Wid Side Of Lhe" "Don't
Fence Me in" "One For My Baby" "One For The Road" "Riding Down The Canyon" Fence Me In" "One For My Babv" "One For The Raad" Riding Down The Canyon
OAK RIDGE BOYS - Heve Arrived - (MCA) "My Radio Sure Sounds Good To OAK RIDGE BOYS - Heve Arrived - (MCA) "My Radio Sure Sounds Good To
Me" "Dig A Littlo Da日per" "Dream On" "Laaving Loulsiana" "Gotta Get Over This"
DOLLY PARTON - Dolly - IRCA) "Sweet Summer Lovin" "MolpI" "Ster Of The Show" "Down" "Great Balls Of Fire"
EDDIE RABBITT - Loveline - (Elektra) "Pour Me Another Tequila" "Lovaline" JOHNNY RODRIGUEZ - Rodriguez - (Epic) "Hand On My Shoulder" "Moxico Holichay" "Don't Be Afraid To Say Goodbve
Holichay" Don't Be Afraid To Sav Goodbve"
SAMMI SMITH - GIH Hemo - (Cyctone) "For The First Time in MV Life" "Dancin SAMMI SMITH -
The Night Away"
JOE STAMPLEY - I Don't Lie - (Epic) "Put Your Clothes Back On" "Sharing MEL TILLIS - Mr. Entarthiner - IMCA "Jump Shout Boogig" "Oh Lanasome Mo" "Night /s The Longest Time Of The Dav
ERNEST TUBB - The Legend And The Legacy - (Cachet) 'Walking The Floor CONWAY TWITTY - Cross Winds - (MCA) "Hoavy Tears" "I WIsh You Could Hiave Turned My Head" "Happy Birthdey Darlln" "Dragging Chains" "Grand OI'Blues


## All Talk - A Lot Of Squawk

As in many other cities. Talk-formatted stations tend to share some of their audience with P/A stations, and likewise do promotional bits and contests to remain as competitive as possible.

So WMCA/New York, in keeping with this spirit, launched a money giveaway that proved instantly popular. so much so that the phone circuits became overwhelmed with calls. As a result, the New York Telephone Company quickly called to warn that it would have to disconnect the station's lines because the station lacked the special equipment needed for such situations. When WMCA kept the contest going, the telephone company made good its threat and shut off the lines. The next day, Ellen Straus, President of the station's parent company, Straus Communications, went on the air and said the contest was off until the required equipment was installed. Here's where it gets interesting: She added that if listeners didn't like it, they should call the phone company. They did - in such numbers that the phone company called back to complain that the company's switchboard was flooded, and that it, too, didn't have the equipment to handle the overload. It could only happen in New York!

## Update

THESE NATIVES ARE NOT RESTLESS: WNEW/New York saluted "Native New Yorkers" with a big promotion this past weekend. Those recording artists who were born in Gotham were honored, as the station played their music and presented background information on them. In the carefully selected words of PD Dean Tyler: "We are saluting native New Yorkers, artists born and bred in this city, but none of these ripoff jobs those turkeys who try to claim they're from this wonderful, wonderful city." The homegrown crew includes people like Barbra Streisand, Neil Sedaka, Barry Manilow (I thought he was from Philly) and the ever popular Randy \& The Rainbows... SPECIAL NOTE: A unique (star-shaped) pressing of the new Wayne Newton single is now available on a promotional basis ...SPORTS REPORT: WBZ/Boston kicks off its (my, how time flies) 14-game season of New England Patriots football Saturday (8-4) as the Pats meet the Atlanta Falcons. . Which brings us to the Voice of the South, WSB, which will originate radio coverage of the 1979 Peach Bowl (TV rights are held by CBS) . . . Back to the Big Apple; WOR's Ed and Pegeen Fitzgerald will broadcast their nightly program from their home in Kent, CT until some time after Labor Day. As you can see, the energy crunch is really serious...AWARDS: For the fifth consecutive year WGAR/Cleveland has be come a multi-award winner in its area - the station was honored as the best for New Documentaries, Station Promos, Public Affairs, News Programs and Entertainment WROR/Boston recently featured a "Comedy Hour" featuring Lily Tomlin, Jack Benny, Monty Python and the "Saturday Night Live" gang . . . WASHINGTON PREMIERES IN BAL'IIMORE: Colts running back Joe Washington has been signed by WBAL to ho
a half-hour sports talk show in conjunction with 'BAL's upcoming NFL broadcasts a half-hour sports talk show in conjunction with 'BAL's upcoming NFL broadcasts WYNY/New York, a new addition to the P/A profile in that city, has announced it will now be a 24 -hour "live" operation. PD Dave Klahr stated, "Four more hours of live programming each day will allow us to offer more information and features, as well as the all-important adult music we provide our listeners." ... Sad news from WHDH/Boston, as Program Director Bob Christy's father passed away last week . . . WGY/Schenectady invited 25 mayors from various towns the 50,000 watt signal covers into the station, and will allow them 60 seconds to talk about their city in a non-partisan manner. Called the "Great Northeast Campaign," the minute's worth of promotion is tagged with a specially designed jingle to focus each mayor's thoughts with the fact that WGY serves their communities in earnest ...KRMG/Tulsa morning man John Erling premiered a "live"" television show on a local NBC affiliate last week, complete with a live audience and a phone set up for callers on a given subject. The monthly program dealt with the gaso-
 WHOK/Lancaster, OH not onlv advised listeners to stav home on Friday the 13 th, but as vou can see, demonstrated the proper way to do so as morning man Greg Shepherd avoided the "unlucky" dav by broadcasting his show in bed. The promotion was staged in a downtown park and drew hundreds of onlookers as well as generating plenty of PR.

STATION BACKS DISCO WINNER - Her neme is Im Marshall, and she's the winner in the K53/Honolulu "Body Painting Contest" and ganeral disco party recently. This bronzed Madonna was painted by her father, Gery, as the K59 Disco Dance and Light Show provided the proper mood as air personalitles Michael W. Perry and Jann Foxx molded the paint
line shortage and featured as guests a representative from the Governor's office and an opposing view from a major oil company . . . A final positive - KAKE/Wichita sponsored a "Positive Thinking Rally" recently, and one of the special guests, Art Linkletter, imparted this as a thought for each and every day. "Humor is the lubricant of life!". . . Still up in the air WGAR/Cleveland commemorated the 10th anniversary of man's first landing on the moon in a special weekend minidocumentary series. "Tranquility Base, Plus Ten" featured exclusive interviews with the men who reached the moon, including James Irwin, Charles Duke, John Young and Edgar Mitchell, with a special section devoted to Neil Armstrong, who recounted his thoughts of those first "small steps for man". . . Back on Earth. former major-leaguer Tommy Davis has started his own independent promotion firm in association with veteran promo man Mike Borchetta (whó can be seen at Angel games yelling, 'I have season tickets'). Davis was most recently with the Casablanca promotion team and can now be reached at (213) 461-8488. . From baseball to babies: WHIZ/ Zanesville Music Director Dave Crist and his bride Cindi are the proud parents of a new baby boy, Devin, who charted at an even 8 pounds on July 8th. Another prideful event happened to WCHV/Charlottesville, VA programmer Tom Evans became a father on June 28 as his wife Barbara presented him with a boy. Steven, who weighed in at 13 ounces heavier than Devin ... WMAL/Washington morning team Harden \& Weaver have just raised over $\$ 105,000$ for the Children's Hospital with their 9 th annual golf tournament. The two-day event was attended by many dignitaries, including Maryland Lt. Governor Sam Bogley who visited the duo on their morning remote broadcast . . . KAKE/Wichita staff still buzzing about their biggest ever 4th of July celebration, during which over 50,000 people attended their show at the Cessna Stadium to enjoy the music, singing, dancing and the concert-in-the-sky fireworks promotion that held the entire stadium in awe. Rain unfortunately cut the event short, but not before appearances by Senator Nancy Kassebaum and Congressman Dan Glickman . . . Michael McNally holds the distinction of winning WROR/Boston's George Burns sound-a-like contest. He was flown to Atlantic City last week to attend the premiere of the octagenarian's new movie, "Just You And Me, Kid." McNally also is scheduled to meet the comedian-actor in person. And how was your week?

## Transition

David Foulk has been named Assistant News Director of WSB/Atlanta, coming from WBIR-AM-FM-TV/Knoxville, where he served as announcer, Radio News Editor, and television reporter-photographer . . . Another multitmedia change is noted. as Deborah Hamilton takes over the Director of Public Affairs position at WPEN/ Philadelphia. Ms. Hamilton had previously produced a weekly TV talk-show at KQED/ San Francisco. Walt Fritz moves from the all-night show to the Production Director position at WGY/Schenectady and will be replaced by Dave Green, who comes from the same time slot at WHEN/Syracuse . . A big move for Lucy St. James, as she takes over as midday personality of WISN/Milwaukee after some time as Music Director of WRNL/Richmond, VA . . . Michael Douglass departs KPOL/Los Angeles to take up residence at the TV side of KHJ right here in River City - as an Account Executive . . . Well known Bay Area broadcaster Stefan Ponek returns on air to KYUU-FM as $6-10 \mathrm{pm}$ personality after serving as Operations Director of San Francisco's KMPX since early last year

Steve Woodburn has been named Music Director of KMED/Medford, OR replacing the departed Bob Merrill

## Color

WIPING UP A PICNIC: Philadelphia's leading P/A outlet, WIP, is running its "Hidden Picnic" promotion which comes off this Sunday. August 5 . The fun event features free rides, food and drink, $T$-shirts, frisbees and other toys, plus a softball game and more. The catch is that the station is not telling where it is going to be held. To explain, each day they have been broadcasting a clue that will give an idea as to the location. As time counts down. the clues become overwhelmingly obvious (only the deaf and hearing-imparied won't show). as the turnout is expected to soar past the 5000 mark

WILLARD THE WEIRD ONE: KSFO/San Francisco is keeping the Bay Area alert with their new "personality" Willard. The mythical character is a programmable pleasure machine that dispenses prizes from air personality Aaron Edwards's gift locker. As the promotion unfolds. Willard will turn out to be a prototype of a new computer which ran away from its inventors because it wanted to (and get this) be in radio. (I always said computers were high speed idiots.) Anyway, there are 56 compartments in Willard's memory bank to allow listeners that many chances from a total purse of $\$ 26,000$ in prizes. A key will be given to each of the compartments, and when the promotion is over, two of the keys will fit the ignition of a brand new 1979 automobile.

# WAYNE NEWION YOU STEPPED INTO MY LIFE 

WRITTEN BY BARRY, ROBIN \& MAURICE GIBB

produced by robert culien \& wayne newton

## BREAKERS

Breakers" are those newer records that have the greatest level of station activity on any given week.

## LOBO <br> Where Were You When I Was Falling In Love (MCA/Curb)

72\% of our reporters are on it Tied for Most Added honors this week - they include WASH, WIBW, WISN, WJBO, KOGO, KHOW, KOB, WIOD, KGNR, WTVN, KRNT, WFYR, WSBA, WBOW. Key Moves: 23-16 KBLF, 18-15 WS'M, 25-20 WBT, 37-24 WSGW, 32-29 WWWE, 23-20 WORG, 35-27 KUKI, 36-29 FM97, debut 16 KDWN, debut 26 KOLO, debut 27 WNEU, debut 30 WLVA. Heavy rotation: WHIO, WKIQ. Jumps 31-25 on P/A chart.

## LITTLE RIVER BAND

## Lonesome Loser (Capitol)

$63 \%$ of our reporters are on it Adds include WIP, WTVN, WCWA, WOWO, WTAR, KDWN, WYMC, WBOW, KFMB, KOLO, KMRJ. Key moves: 30-24 WBT, 41-27 WHIZ, 30-25 FM97, 29-26 WPRO, 29-23 WCHV, and the following debut numbers - 19 WBZ, 20 WBEN, 20 KRMG, 21 WFYR, 23 WLOW, 24 KRKO, 27 WORG, 29 WMAZ. Heavy rotation: WHDH. Jumps 34-26 on P/A chart.


You'll notice two numbers immediately follow each song title below (example 30/5). The first represents total number of our reporting stations plaving the record this woek. The second is the number of those stations that added it chis week
CHARLIE DANIELS BAND "The Devil Went Down To Georgia" (Epic) 41/7 ADD KMBZ. WGIR. KGNR. KRKO. WHAG. WTAR. WMAL The following big moves place this ahead of a very active list -84 WORG. 94 WYMC, 2414 WHIZ. 13.7 WRIF. 64 WOWO. 6.2
WIVA, debut 18 KRMG debut 27 WBOW. debut 28 WCHV Incraased 28.24 On PIA chart GEORGE BENSON "Unchained Melody"" (WB) $46 / 6$ add WAIE WSE WBT, KROD (ral), KEX. WHOK Kav moves 12.8 WHAG. 19.14 KOLO. 34.29 KUKI. debut 22 WLNH Increased 30.29 on
TONY ORLANDO "Sweets For My Sweet" (Casablanca) 45/5 add WBT. wDBo. KRKO. WHOK. FM97, K日V moves: 21.17 WLNH. 2619 WHAG, 3027 WPRO. 27.23 WOWO. debut 30 CHIC "Good Times"
CHIC. "Good Times" (Atlantic) $41 / 6$ add WTIC. WDAE, KRKO. K59. WHOK Kev movas
14.10 WYMC 17.12 KUKI. 22.16 WNEU. 52 WFYR 29.14 WMAZ 19.15 . 29.17 WHZ. 14.10 WYMC. 17.12 KUKI 22.16 WNEU. 52 WFYR. 29.14 WMAZ. 19.15 WLNH. 29.17 WHIZ. debut 30
WBOW Increased 32.31 On P/A chart JOHN DENVER "The Garde
JOHN DENVER "The Garden Song" (RCA) $38 / 3$ add KOGO. WGY. WMAL KeV REX SMITH "Simply Jessie" (Columbial 3917 INH. WBOW. WLNH Key moves 2312 KRKO. 2821 KUKI, 2823 W JBO, 27.26 WRIE, debut 28 WYMC Heavy rotation WNEW. Increased 3933 on P/A chart
PEACHES 8 HERB "We've Got Love" (Polydor) $29 / 5$ add WGY, Whio KRNT WCER. KRKK KEY moves 27.21 WBT 28.24 WLOW, 2421 WPRO. 3630 WHIZ. 30.26 WNEU 1411
WCHV 1714 KBLF Incraased 4034 on PIA Char WCHV. 1714 K日LF Incraased 4034 on PIA chart.
MICHAEL JOHNSON "This Night Won't Last Forever' (EMI Americal 35/15 adds include KHOW. WELI. WYNE. KRKK. WISN. KRMG. KROD, KEX. WFDF, KGNR, WNEU. KAY PAUL ANKA "As Long As We Keep Be
PAUL ANKA "As Long As We Keep Believing" (RCA) $34 / 8$ add WNEW. KsL WCCO WAAL. KGNR, KRKO. KAFM. WKIO Ker moves 30.26 WHAG Heavy rotation WSBA FRANNIE GOUD "Here ! Go (Falling In Love Again)" (Portrait) $26 / 3$ add wse wTAR WHOK Key moves 2421 KOiO, 3630 KUKI Heavy rotation KOB Deburs at No 39 On P/A char WILLIE NELSON \& LEON RUSSELL "Heartbreak Hotel" (Columbia) $23 / 3$
add KUGN. WTVN, KUKI Key moves: 22.19 WIBW. 2623 WBT. 26.24 WORG 11.7 KRMG. Debuts

## Others Getting Significant Action

WINGS "Getting Closer" (Columbia) $29 / 2$ add KUGN. Whok. Moves 2013 WChV 106 WLOW. 2015 WMAZ. 106 WPRO
ENGELBERT HUMPERDINCK "A Much, Much Greater Love" (Epic) 2710.

[^3]
## RadiokRecords POP/ADULT AIRPLAY/40

Three Two Last Neeks Weeks Weok

## August 3, 1979

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| 5 | 4 | 3 | 3 |
| 10 | 8 | 5 | 0 |
| 16 | 11 | 9 | 0 |
| 1 | 1 | 4 | 6 |
| 11 | 10 | 8 | 7 |
| 17 | 14 | 11 | 0 |
| 4 | 6 | 6 | 9 |
| 3 | 3 | 10 | 10 |
| 22 | 19 | 14 | (11) |
| 14 | 13 | 12 | 12 |
| 35 | 22 | 19 | (1) |
| 19 | 16 | 15 | 14 |
| 21 | 18 | 17 | (1) |
| 18 | 17 | 16 | 16 |
| 31 | 23 | 21 | (1) |
| 7 | 7 | 7 | 18 |
| 27 | 25 | 23 | (1) |
| 26 | 24 | 22 | (2) |
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| 13 | 15 | 20 | 22 |
| 38 | 31 | 26 | (2) |
| - | 32 | 28 | (2) |
| - | - | 31 | 3 |
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BARBRA STREISAND/The Main EventFight (Columbia) ELTON JOHN/Mama Can't Buy You Love (MCA) ATLANTA RHYTHM SECTION/Do It Or Die (Polydor) MAXINE NIGHTINGALE/Lead Me On (Windsong) EDDIE RABBITT/Suspicions (Elek tra) ANNE MURRA YIShadows In The Moonlight (Capitol) DIONNE WARWICKIIIINever Love This Way Again (Arista) MAUREEN MCGOVERN/Different Worlds (WB/Curb) JAMES TAYLOR/Up On The Roof (Columbia) DR. HOOK/When You're In Love With A Beautiful Woman (Capitol) ROBERT JOHN/Sad Eyes (EMI America) GERRY RAFFERTYIDays Gone Down (UA) EARTH, WIND \& FIRE/After The Love Has Gone (ARC/Columbia) RAYDIO/You Can't Change That (Aristal JENNIFER WARNESII Know A Heartache When I See One (Arista) DOLLY PARTON/You're The Only One (RCA) HERB ALPERT/Rise (A\&M) POCO/Heart Of The Night (MCA) NICOLETTE LARSON/Give A Little (WB) JOHN STEWART/Gold (RSO) KENNY ROGERS/She Believes in Me (UA) SPYRO GYRAMMorning Dance (Infinity) CHRIS THOMPSONII You Remember Me (Planet) CHARLIE DANIELS BAND/The Devil Went Down To Georgia (Epic) LOBON Where Were You When I Was Falling In Lové' (MCA/Curb) LITTLERIVER BAND/Lonesome Loser (Capitol) DAVID LOGGINSIPieces Of April (Epic) ART GARFUNKEUSince I Don't Have You (Columbia) GEORGE BENSON/Unchained Melody (WB) TONY ORLANDO/Sweets For My Sweet (Casablanca) CHIC/Good Times (Atlantic) JOHN DENVER/The Garden Song (RCA) REX SMITH/Simply Jessie (Columbia) PEACHES \& HERB/We've Got Love (Polydor) New Entry DAVID NAUGHTON/Makin' It (RSO) DAVID NAUGHTON/Makin' It (RSO)<br>$\longrightarrow$ ELO/Shine A Little Love (Jet) MICHAEL JOHNSON/This Night Won't Last Forever (EMI America) PAUL ANKA/As Long As We Keep Believing (RCA) FRANNIE GOLDE/Here I Go (Falling In Love Again) (Portrait) WILLIE NELSON \& LEON RUSSELLHeartbreak Hotel (Columbial This chart is based solely on airplay statistics compiled weakly from our reporting stations. Black cinclod numbers indicate significant upward movement from at laast $60 \%$ of our reporters.

Moves 27.21 WHAG, 27.24 WJBO, 3027 WSGW Heavy rotation WFTL
KAMG Heaw JENNINGS "Amanda" (RCA) 2710 Movas 8.6 WSM, 13.11 WORG 9.5 KAN. Hoary rotanion: KSL. KFJZ
DAN PEEK "All Things Are Possible" (Lamb \& Lion) $26 / 4$ add WNEW, KNBR JOHNNY MATHIS "Begin The Beguine". IColuta 26 WHM
22.23 WWWE. 31.28 WSGW. Heavr rotation KEX. WET WILLE '"Weekend" (Epicl 24/1
WORG, 30.24 WHIZ. 2321 WOWO (Epic) 24/1 add KRKK Moves 18.14 WCHV. 2519 WYMC. 2522 MARY M
WIOD KMBZ. WSGW WJNO WCCO Friend" (RSO) 21/16 adds include WFTL. KSL WBEN SUPERTRAMP "Goodbye Stranger" (ASL MDI $21 / 5$. Debuts 21 WSM
SELF MOP debut 30 WPRO. MARSHALL TUCKER BAND "Last Of The Singing Cowboys" (Capricorn) 2012 add WIP. WSGW. Moves 17.15 WBT. 21.15 WYMC. 29.26 WORG. 21.18 WTAR.
CRYSTAL GAYLE "Your Kisses Will" (UA) $19 / 5$ add WCCO, WTM, wse WKHM. KMRJ,
Moves 19.14 WSM, 27.23 KOLO, debut 28 KRKO Heavy rotation: WHIO. Moves 19.14 WSM, 27.23 KOLO, debut 28 KRKO Heavy rotation: WHIO.
DONNA SUMMER "Bad GirIs" (Casablanca) 18/0. Moves 1.1 WPRO. 1.1 WFYR 139 WLOW. 24.18 KBLF
KUKI, WHAG WORG KRKO. WMAZ KRMG Debuts 19 WSM. 26 WLNH WHIO WBT, WAIE. KBLF BONNIE POINTER "Heaven MUSI Hebuts 19 WSM, 26 WLNH. 29 WPRO
WMAZ. WHAG. WYMC. Moves 2.1 WORG. 27.22 WPRO. 37.28 WHIZ
BOATZ "It Was Only The Radio" (Capricorn) 1612
WHAG Heavy rotation WTMJ Radio (Capricorn) $16 / 2$ add KDWN KRKO Moves 31.28
NIGEL OLSSON "Part Of The Chosen Few" (Bang) 14/1 add Kako Deburs 22
WSM. 28 WMAZ

## WSM. 28 WMAZ.

TOBY BEAU "Then You Can Tell Me Goodbye" (RCA) 13/10 add wSB wBAL WHIO, WEEN. WGIR, KMEZ, WNEU WTMJ, WIOD WYNE
PARKER \& PENNY "Hallelujah"' (WB/Curb) $12 / 2$ add WELI, WMAL
KENNY ROGERS \& DOTINE WEST "' Til I Can Make It On My Own" (UA) 11/1 COOPER BROTHERS
COOPER BROTHERS "Away From You" (Capricorn) $10 / 2$ add wse kMez OLIVIA NEWTON.JOHN "Dancin' Round And Round" (MCA) $9 / 6$ add WMAL
WHIO, KOY, WIBW KSL WHAC. WHIONDY VABW, KSL. WHAR.
RANDY VANWARMER "Gotta Get Out Of Here" (Bearsvilie) $9 / 3$ add WYNE
WSLI, KRKO Moves $38-26$ WCHV debut 24 WBEN RICKIE LEE JONES "Y
RICKIE LEE JONES "Young Blood"' (WB) 814 add WELI. WCWA WINH WGIR. Debus
20 WBZ.
WAYNE NEWTON 'You Stepped Into My Life' (Aries II) $8 / 2$ add WPRo, kDWN

Most Added:

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## Hottest:

barbra streisand The Main Eventfight IColumbial hot at $68 \%$ of our stations
ELTON JOHN Reported hot at $5 \%$ of our stations MAXINE NIGHTINGALE Lead Me On (Windsono) Reported hot at $38 \%$ of our stations
ATLANTA RHYTHM SECTION Do ll Or Din (Polydor) oported hot int $33 \%$ ol our statio
MAUREN McGOVERN MAUREEN MCGOVERN Difterant Worids (WB Curb) Reported hot at 29\% oc ourstat
EARTH WINO \& FIRE EARTH, WINO \& FIRE
Reported hot at $26 \%$ of our stations
Then You Can Tell Ma Gooobbve (RCA)
Addat


# OPPORTUUNIIIES 

## Openings

WMID/Atlantic Cliv le now accepting tupes and resumes for a full lime opening on one of Now Jersey's tions. Send to Ken Brown, Box 1137, Atlantic Citv, NJ O8404. EOE (7 27 )
a101-WDAUMMeridian, MS the second largest city In the state has an opening for fullime nowsperson for our expending news staft. Send iapes and resumes to
Brock Bouterne, Box 5314 . Merdiun, MS 38301 EOE $17-27$

KEAN/Bakerstibld needs morning drive communi cotor. Excellent production s must. Send tapes and res umse to Pete Shannon, PD, KERN Radio. Box 2700,
Bakeratield, CA 93303 EOE M/F No calls pleuse (727)

Engineer needed now. Goad pay for gnod work. Ex Engineer needed now. Good phy tor gnod work. Exfres, PD, KOIZ Redio, Amerlllo. TX 7910917271
Looking for midday air personality for Pop/Adult ste tlon in Las Vegas. $10-2 \mathrm{pm}$ shift, heavy production, 5 day work
EOE (7 27)

All night opening for creative, mature communicator Conversational delivery essential. If you're looking for a shore stay in this slot, forget it. Good money and beneManager. KLMS. Box 81804 , Lincoln. NE 68501 . EOE 1727

KING/Seattle looking for entertainer personality. Tapes and resumes to Rob Conrad, KING Radio, 320 Aurora Ave N. Seattle, WA 98109 EOE M/F (7 27)

WGUY/Bangor, ME looking for air personality with betrer than average production. Join a winning team.
Contact Mark Laurence, 7 Man St.. Bangor, ME 04401 Contact Mark Laurence, 7 M
or call (207) 9477354 (7-27)

Morning men needed as KFYR/Bismarck, ND. Tapes and resumes to Dan Brannan, KFYR. Box 1738, Bis
marck ND 58501 EOEMF(7.27)

PD/Air personality for adult rock station. Good track record in programming is essential. Tapes, resurnes and salary requirements to Russ Gerber, Sunbelt Communi-
catrons, 1422 Monterey Plaza, Sen Luis Obispo, CA 93401 Catrons, 1422 Minterev Maza, Sen Luis Obispo, CA g3at
EOE M/F 7.27 )

Stereo Y93/Bismarck, ND looking for AM drive personality. Tapes and resumes to Bob Denver, Y93, Box
1738, Bismarck. ND 58501 EOE M/F (7.27)

Full time AM station needs experienced continuiry production director. Call collect, Sylvia Burns, WWCA.
Gary, IN (219) 886 9171. (727)

## Openings

Nows and public atfairs director and air personalition neediad for KENO AM and FM. Send inpes and res urnce to Scott Gentry. KENO, 4660 S DeCa
Vegas, NV 89108 EOE No calls please. (7.27)

Search has begun for copy/production director for one ot Michigen's top rock stations. Only experienced pros considered. Include copy, production samples and
brief arr check to Deve Brewer, WHNN, Box 96, Saginaw brief arr check to Deve Brower, WHNN, Box 96, Seginaw.
MI 48806 . No calls please. (727)

Top dollars ottered for morning mun or team with a dynamic bense of humor. KINT-98 willing to pay good bucks for creative morning pernonality Rush tapes and
resumes to Jhani Kave. KINT-98 5959 Gateway West resumes to Jhani Kave, KiNT-98, 5959 Getew
Sute 120, EI Poso. TX. 79925 EOE M/F (7-27)

Looking for an experienced newsperson to work in the Houston metro market Experienced in all aspects of news gethering. Excellent salary and tringe benelits,
with a major broadcesting corporation. Send tapes and resumes to News Dinector, KiKK, 6306 Gultion, Houston. TX 77081 EOE (7 27)

Chuck White Consultancy looking for one AM drive benana head for a two-man team. Also, need a night-time
cooker, a newsperson, strong in delvery, and FM beautilul music announcer. Send tapes and resumes to Chuck
White, Box 1230. Temple. TX $76501 .(7-271)$

WC2Y is expending again. Need smooth, relaxed voices for Detroit's top beautiful music team. Warm, natural de-
livery and ability to communicate humanly are essential. Fabulous growth oppontunity. If you're experienced in any adult format and looking for the best company in radio, send tapes, resurnes and anything etse vou think
I need to know to Bob Gaskins, 15401 W . Ten Mile Rd. Oak Park, MI 48237. Combined Communications Corporation. EOE M/F (7-27)
KOZZ/Reno is looking for e full time AOR announcer. Females end minorities encouraged Rush tapes and
resumes to Dannel Cook, KOZZ, 2900 Sutro, Reno. NV 89509.17 271

Program Director needed for modem Country station
in Portland, ME, metro. Must be stable, mature and experienced. Tapes and resumes to Bob Papper. WKXA. AM-FM, Box 900 , Brunswick, ME 04011 or call (207)
$725-5507$. EOE M/F 17.27 )

Sum applications for a morning personality for its Pop Adult AM station. Send resurnes and salary requirements to Summit, Box 2099. Memphis. TN 38104 . No calls please. (7-27)
Midwest Black giant looking for jocks for possible

## Openings

Progrem Director/on-alr permonultiy for Pop/Adult atnion in bebullit il Rocky Mountain city. Mature person with background in Pop/adin. 1 , Bes and resumas San Luis Obispo, CA 93401. EOE M/F, No calle pleare (7.27)

Seasoned personnility with programming exparience or Pop/Adult station. Send tepes and resumes to Gary Woll, KVOR/KSPZ Radio, 615 E. Brookside Rd., Colorado
Springs, CO 80901 (7.27)
combination. Tapes and resumes to Susan Giovali, Combination. Tapes and resumes io Susan
WLHN, Box 98 . Anderson, 1046015 EOE (7-27)
KILE/Galveston. TX is looking for part-time and fulltime announcers for Top 40 format. Experience pre Victor, PD, KiLE, Box 1441, Galveston, TX 77553. EOE (7.27)

Number one rocker in medium market seeks super teen personglity. Tapes and resumes to Mike Miller, PD,
KOFM, Box 14806, Oklahoma City, OK 73113 . EOE M/F No callis please ( 7 -27)

Move up to a top 10 market. Cooking communicators Only. Top 40 tormat. Tapes and resumes to Herb hunt, WEAM,

WAEY/Princeron, WV has immediate opening for nature, natural sounding pro for mornings on Southern West Virginia Country AM station. Have the salary, staft sound and listeners to welcome vou best Tapes, Box 1011. Princeton, WV 24740. EOE M/F (7-27)

Feirbanks Broescasting expanding into Flonde. News openings tor dedicated professionals. Tapes and res-
umes to John Picano. 1500 N. Fiagler Dr., West Palm umes to John Picano:-
Beach, FL 33402 (7.27)

KAFY.55/Bakersfleld
AFY.55/Bakersfield needs Pop/Adult per real conversation. Aug. 15th opening Salary commen surate with ability. Tapes and resumes to Joseph King
KAFY. Box 6128, Bekersfield, CA 93386, (7-27)

KGGF/Coflevville, KS has Immediate opening for assoclate News Director including 2 -hour weekly board
shift and six day work week. 10,000 watt daytime, 5,000 watt night. Excellent opportunity at a news-conscious information Pop/Adult station. Send tapes and resumes to Bill Milter
ville, KS $67337 \quad(7.271$

## Openings

270/WT SNIDOVer, NH is atillooking for an spgres ave News Diroctor. AM drive with good pay and many benefita Thpes and resumes to Paul
Box 400, Dover, NH O3820 EOE (7.27)

Redio programming consultont needed: Growth in research and consuting firm has created staff opening Position requires program management experience, ax posure to ressarch, willingness to travel and desire to succeed Effoctive verbal and writing skills essential Send resume, summary letter, solary requirements and tour broadcasting references to Den Borman, VP, Fruenc and Administration. Frank N. Magid Asssoc
1 Research Center, Marion, 1A 52302 (7-27)

1270 WTSN/Dover. NH has opening for a middey personality in Pop/Adult format. Tapes and resumes to Jirn Sebastian, WTSN, Box 400, Dover, NH 03820 EO (7-27)

Opening for Assistant Chlet Engineer: WTRYMHSH Albany. NY seeks an individual experienced in studio and ransmiter maintenance and construction. Directions experience helpful. Contact Norm Avery, WTRY Rd
Schenectady, NY 12309 (518) $785-9061$ EOE 1727 27

WNRS is looking for jocks for future openings. Send trees and resumes to Mark Thomas, WNAS, Box 8605 Ann Arbor, Ml 48107 EOE MIF (7-27)
Immediate opening for experienced engineer. Firas phone. Salary commensurate with bbllity. FM stered Washington. DC 20007 EOE (7-27)

WTNT/Tallahassee, FL is looking for a top country PD. Must be people and promotion oriented. Experience helpful. Contact Jerry. (1904) 222.1270 or send tapes
and resumes to Box 1047. Tallahessee, FL 32302 An and resumes to Box 1047.
ingstad station. EOE (7-27)

Immediate opening for creative production/copy writer at AM-FM combo in medium market in colorful Colorado. Must work with sales department in creating spots that sell. Send production samples and resumes immediatelv 10 Oyipn Morrison, Operations Director
KUAD Box 117 . Windsor, CO 80550. No calls please EOE (7.27)
WLAM/Lewiston (Aubum). ME is looking for air telent for its Top 40 formar. Located in central Mane in the hean of vacationland, Tapes and reburnes to Jeff
PD. WLAM. Box 929. Lewiston. ME $04240(7-27)$ CKGM/Montreal looking for night and swing CKGM/Montreal looking for night and swing an
nouncer. Tapes and resumes to Robert G. Heal , PO, CKGM Box 98, Westmount, Quebec H322BJ, (7-27)

## CHANGES

## Radio

JIM KENDRICKS promoted to MD at WAAY/Huntsville, AL
DAVID DRISCOLL promoted to full time shift at WAAY/Huntsville, AL.
JACKIE RIPLEY formerly with WPLPT ampa, FL joins WLCYITampa, FL
RICHARD J. LORENZO appointed Operations Manager at WWYZ/Waterbury, CT GLENN COLLIGAN promoted to Program Manager at WWYZ/Waterbury, CT. GAROL HEBB joins News Staff at WWYZ/Waterbury, CT formerly with WVBR CAROL HEB
MARC My. MY named Operations Manager at KYNO-AM/Fresno, CA.
JOHN LEE WALKER named PD at KYNO-FM/Fresno, CA
JAY ROGERS formerly with WRBI/Baresville, IN joins WDAL/Meridian, MS
KIM MARTELL joins Q101/Meridian. MS.
SETH GOLDBY rejoins WXLM/Savannah, GA
DAN CAMERON formerly with WMOH/Hamilton, OH joins WTIX, New Orleans, LA.
JOE DAWSON formerly with WIRKWest Palm Beach, FL joins WMOH/Hamilton, OH. AUSTIN VALI named PD at KQMO/Honolulu, HI formerly with KPIG/Honolulu, HI DR, DON LEADER named PD at KPAS/EI Paso, TX.
GAYLE MILLER joins KPAS/EI Paso. TX
RICK VANZANDT promoted to PD at KVMT/Vail, CO
MARK DEMPSEY named co-MD at KATT-FM/Oklahoma City, OK.
CLARK RYAN named co-MD at KATT-FM/Oklahoma City, OK
RON TYLER promoted to PD at KATT-FM/Oklahoma City, OK
MARK LEE named MD at KVMT/Vail, CO
PAT PRESCOTT named co-MD at WRVR/New York. NY
"HERSCHEL" named co-MD at WRVR/New York, NY.
BILL MARTIN named PD at WCMF/Rochester, NY
DON SITTON appointed MD at KY-99/Amarillo, TX
MIKE BONASSO formerty with WOMPN Wheeling, W joins WCHV/Chariottesville, VA
KAREN SAVELLY joins WRIF/Detroit, MI formerly with WABX/Detroit, MI
BLACK LAWRENCE named Production Director at WMET/Chicago, IL.
SCOTT LOCKWOOD formerly with KORJ/Garden Grove, CA joins KIIS-AM/Los An
geles, CA.
CRAIG POWERS promoted to Production Director at KFXM/San Bernardino, CA.
JOHN Q. CONRAD formerly with 96 Super O (WLAQ)/Ft. Meyers, FL joins KCMO (O97)/Columbia, MO
JILL RAIDER joins WCUZ/Grand Rapids, MI
DAVE GUNN promoted to PD/MD at KTYN/Minot, ND
PAT DEVANEY joins KHAK/Cedar Rapids, IA formerly with KTYN/Minot, ND
TOM HARDIN promoted to full time at WINN/Louisville KY
JIM HOWIE appointed MD at WEAT/West Palm Beach, FL formerly with WAME/ Charlotte, NC

## Records

SAL INGEME appointed Regional Promotion Marketing Manager, Northeast, for Columbia Records.

NANCY PEROV appointed Associate Director, Marketing Services, West Coast, for CBS Records
BARBARA PEPE appointed Manager, Publicity-Pop Music for RCA Records SHELLY PETNOV-SHERMAN appointed promotion and Sales Administration for Millennium Records.
DEBBIE PAUL appointed Promotion Coordinator for Mushroom Records
JAN YORK appointed Promotion Coordinator for Mushroom Records.
DAVE MACKAY named Midwest Regional Representative for Infinity Records. STEVE GEORGE appointed Promotion Manager for the Cleveland, Pittsburg, and STEVE GEORGE appointed Promotion Manager f
Buffalo markets for Phonogram/Mercury Records. BARRY BALLENGER appointed Promotion Manager for the Ohio Valley area
cluding Cincinnati, Louisville, and Indianapolis for Phonogram/Mercury Records. cluding Cincinnati, Louisville, and Indianapolis for Phonogram/Mercury Records.
RON BERGER appointed Promotion Manager for the eastern Pennsylvania and the southern New Jersey territory for Phonogram/Mercury Records.
IRVING TRENCHER appointed Eastern Regional Sales Manager for Cachet Records.

## Station Line-Ups

Q101/Meridian, MS LINE-UP: 6am-10am Larry O'Neal, 10am-2pm Bill Loggins, 2pm 6pm Brock Boulette, $6 p m-12 \mathrm{mid}$ Jack Watkins, $12 \mathrm{mid}-6 a m$ Kim Martell. News: Maureen Christian. Weekends: Lisa Landau.
WDAL/Meridian, MS LINE-UP: 6am-10am Jay Rogers, 10am-3pm John Walker, 3pm8pm Dan Wright. Weekends: Kevin Ivey, Mark Barnes, and Gary Terrell. WLCY/Tampa, FL LINE-UP: Gam-10am Burt $\mathcal{G}$ Kurt, 10am-12noon Jan Jeffries, 12 noon3pm Roger St. John, 3pm-6pm Steve Summers, 6pm-10pm Beau Richards, 10 pm 1 am Jerry Walker, 1 am-6am Chuck Tyler.
WXLM/Savannah, GA LINE-UP: 6am-10am Mike Miller, 10am-3pm Bill Gray. 3pm7pm Bruce Cotton, 7pm-12mid Seth Goldby, $12 \mathrm{mid}-6 a m$ Skip Jennings. KNOW/Austin, TX LINE-UP: Gam-9am Lennie White (PD), 9am-12noon Marian Hollaway, 12 noon-4pm Jim Thomas, 4pm-7pm Greg Allen, 7pm-12mid Jonny Robins, 12 mid -6am Da Moose
KMED/Medford, OR LINE-UP: 6am-10am Wes Kelly, 10am-2pm Jack Earl, 2pm-6pm Steve Woodburn, 6pm-10pm Jim Nelson, 10pm-1am Norm Peterson, 1 am-6am Mike Taylor
WAET/West Palm Beach. FL LINE-UP: 5:30am-10am Steve Cody, 10am-2pm Jim Howie, 2pm-7pm Rob Gibbons, 7pm-12mid Billy Jo Adams, 12mid-5:30am Lee Durant.

## Industry Changes

JODI POOLE named Creative Manager for RBR Communications' Publishing Companies. Asilomar (ASCAP) and Dreena Music (BMI)
GAIL RANDALL joins Kris Stevens Enterprises, Inc. as Administrative Assistant to the President
JAMES WILSON appointed Field Salesman, New York Branch, for MCA Distributing Corporation.
PAUL MEACHAM promoted to Sales Manager of TM Productions.

## Openings

A move up means anothor happy face noeded for midday personelity oriented rock and roller. Tapes and resumes to Rod Rice, WLAN, 252 N . Queen Si, LanWDAN/Danville, IL, not e mejor merket, but we program and pay like one. Looking for a Pop/Aduli morning man with abilities to use the phone, knowledge of sports and background in promorion and produc of urebility send WDAN 1500 N Washington, Danvilte. IL 61832 EOE (7-27)

Wanted: A moming nows personality, strong on locel
 cellent salary. Send tepes and resumes to Don Phelpt WHHY AN 102 FM. 17.27

WMJC. Megic 95/Detroht, seeking a late evening Pop Adult air personality. Tepes and resurnes to Poul Chnsty.
WM JC, 1 Redio Plaza. Detroir, MI 48220 EOE M/F No colla please. (7-27)
Needed vesterdoy - Creativa and conversational uportar. Position includes enchonng and street repor ing in a 3-person stelf. Tepes and resumes io BA 99203 EOE No Cells plasse. (7-27)
1470, WEMJ/Leconis. NH is looking for a news dir actorson resort ares. Tepes and resumes to Paul Leblenc

Wented: A newsperson with smooth delivery and basic joumalistic skills. AM/FM combination. Tapes and resumes to Don Mathisen, WFLI, 631 O'Grady
Chettenoogs, TN 37409 (615) 821 -3555 EOE (7-27)
Beeutiful music announcer needed for Sctulte station Storing solary $\$ 10,000$ per year. One-vear minimum ex
perience Tapes and resumes to Bob Elliot, WOxY. 1 Amencan PI, Suite 2420, Baron Rouge, LA 70825 EO

WיLW/Now York. Amerce's number one AOR ste tion is expanding our nows department. Youth oriented
news conversational wnting and deliven, must Send
tapes and resumes to Larry Berger, WPL., 1330 Avenue of the Americas. New York City. NY 10019. No call
p:ease 1727 )

## Immediate opening for experienced engineer. firs

 phone Salary commensurate with abil 1.000 war A Satingion, DC 20007 EOE (7-27)Nowsperson with experience needed to gether, Whit ability deaired Midwey berween New York and Phi W. State Si. Trenton, NJ O8818 EOE (17.27) WTM. 333

WHBO/Memphis. TN noeds moming nowa encho Minumm 5 vrs experience, with some contemporery for wining, production and interviewing experience sid news and resumes to News Director, WHBO, 483

The LOOP/Chicago is looking for a dynamire super stare air pernonality for full time opening. Rush tapes, eeumen and photos to Lee Tracey. A8si. Center, 875 N . Michgen, Chicago, IL 8081 EOE (312) 440-5270 (7.27)
worolhigh Porm. NC is looking for on uptempo Coun oy muaic atr personality for a middoy shitr. Send tepes, Box 2800. High Point. NC 27261 or contact Bob Bolton. WKIX, Raloigh, NC EOE (7-27)

TOB (KICTIMChite, KB needs air talent. Superstars, plaming iteff axpomsion Experience in production, mu
sic, revearch. promotion or enginering a plus. Tapee and resumes io Bob Lawrence. 14700 W Kelloge. Wich air persons with experience needed for Pop/Adul cretion. Production deered Midwey berween Now York and Phladelphis Tapes and reeurnes 10 Bo Weever
WTTM, 333 W Stata St. Tranton, NJ Oe日18 EOE 17.27 WJMO/Clevalend, OH looking for broedcest journa Tapes and resumee to WJMO. Bernie Moody, 1182 Euchid Ave. Cheveland. OH 44108 EOE MIF 1727 )
KBTN/Brockton, CA is looking for a moming pereon Muet have first phone, production akille and bo ntite t reporter. Mirumum 1 yr exparience Tapes and resurna P5200 EOE M/F 17 27)
KBalMorro Bey, CA hoe opening for aftemoon ditve,
 Mlity with erve. will conaidier third Lickat Contact
Dunawoy, Bok 1160 . Morro Bny. CA 934217271
Establehed rectio symalication looking for proven calee profeselonals with minumum \& vre erperience Job rn aponeore Uhimate tivgher manegernent position, Ren Mmet to Earth Nows Redio, 32234 Pecific Coeal High
Counery aterion KLLE-FM/Portiand, OR in accerning PD Chrie Comme KLLB. 2040 sourth West Fwot Ave. Portiend, OR 0720117201

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## WENDELL'S WEAKLY gives you more or your funny

 maney. Write for Surt 9 Los Angetes CA 90086
## Original DJ Humor

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## The Aircheck Guide

On an average doy 19 radio stations with now openings
will call The Airchock Guide (TAG) - And the average is increasing doily. All formets.
Becouse of the volume of stations contacling TAG, the Becouse of the volume of stations contacling TAG, the backlog of openings we need sers included. Personalities, newsmen and manage ment positions.
Seve stations weeks of seerching. Forward your sircheck to TAG along with your resume Introductory offer o $\$ 25$ is still in effect. If you
Americs's only contact instant aircherk service. The Aircheck Guide, 8 Consiance Ave.. Lewiston, ME 04240

## Lola's Lunch

DROP YOUR PANTS, GRAB YOUR SOCKS, here come LOLA'E LUNCH, 1789 Hernlet Drive, Ypsilenti, MI 48197.

## 'Radio's Premiere Comedy Service

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## 'Broadcaster's Action Line

EMPLOYERS" Send us your job openings. We locat
the personnel you need. FREE" Cell (8121) $889-2907$ o

## Phantestic Phunnies


one-lingrs, inphormation and giphi.... Just $\$ 20011$ PHANTAS


Openings
KENO/Les Vegas, and KTKT/Tucson, Lotus Corporatron needs emterteming sir tatent. Send air checks to Scott Gentry, Lotus Program Coordinetor, KENO Radio, 4660 S Decatur, Las Veges, NV 89103 . No Calls please EOE
$(7-20)$

WSHE/FOR Leuderdele. FL is accepting tapes end resumes for News Director and jock. Send clo Tom Judge, 3000 S.W. 6OTh Ave. FI. Linderdete, FL 33314 EOE 17-20 If you're voung, bright and eagar to be working a maor/medurn market nows dosertment. want to be the best, send rapes and resurnes to Diane Keplev. Nows Director, WMEE, 2916 Moples Rd. Ft
Weyne, IN 46800 or call (219) 447.5611 . (7-20) Weyne, IN 46806 or call (2 19) 447 -6611 . (7-20)
Disco 1-2-3 IKLAVI/Les Vegas is looking for a com petinve, craative PD Top production, strong adminis
tration akills and the ability to manage and motivate Previous axperience a must. An outetending opportun Ity for the man or woman on the way up. Contect Bill
Berkey. GM, KLAV (702) 732.2565. 1720 )

WB AN/Allentown is looking for good nows c
cator Station now expmiding informational program ming Also opening for muddey fack. Cell or write WSAN. Box E88. Allentown, PA 18105. (215) 434.9611 Aak for Rick Hervey (7.20)
Mot dop moming man needed vesterdey for the South tomest growing market. Tepes end rue
gan, WODE, Abeny. GA 31707 (7.20)
gan.
Wented: FM announcer with ton notch production 3nd writing stills Tapes and resumma 10 Per
Sox 1717. Spertanburg. SC 20304 EOE 1720

GOR morning talomt needed. congenial, wilfy, atrant wiee. We nend someore who thinkn funny Superatar' in. WAAF, 34 Mecheric $8 \%$. Worceiter, MA 0160817.20
Patten Communloation te expanding ite redio prop ertios and is looking for sherp peorlo in AOR and Top 40. production and news people in good markert, ealaes
 erences 10 Cen Como. clo 02 FM, Bar 3470. Madiso wi 8370417.201

Positions Sought
EXPERIENCED MUSIC DIRECTORIANNOUNCER vast knowledge of muaic in wriuetty env formet AOR to Pop/Actult. If you're a fonward thinking atation call MIK (612) 929-8554 envime (7.27)

I've reached the top here and am willing to start o vour bottom. Premently mommo dive/MD looking for air position in small to medium marker. 3 yrs experience plus 4 Vra college. Prefer (10p 27)
$13091343-7588$ atier 2 pm. (7-27)

They don't cell me "Gusto" for nothing. 2 yre ex perience in college radio KNMS, including 1 yr as MD
Strong production and iboking for an AOR break 3rd Strong production and booking for an AOR bresk 3rd GUEST (505) 646-3505 devs; (505) 522.3099 ohernoons Grevenings (7.27)

11 vr pro in TOP 10 and Pop/Adult available. Greas track record with ARB's to prove it. Looking for lerge io major market programming position. 1 have prior major market expervence, but (304) 4245120 (17-27)

Take your pick - young, dedicated pro raedy to move. Currently medium merket ND \& SD, First-rate PBP foot bell, besketball, baseball. 2 yrs major market talk exper
ience. Bright, imaginative. Call TOM (BO3) 225.7846 or (803) 224-3424. (7-27)

BILL SEBASTIAN ANDRUS Production Manager Call (216) 864-5016. (7-27)

PAUL RESNIK, fopmerly Siudio 107/Miami, 0.105 an 98Rock/Tampa, O-fM/Honotulu looking for a good plac Call (305) 763-6407 anvtime. 17-27)

AOR morning person with major merket experience and proven track record. Seeks major market morning ledge of morning psychology Call (918) 627-3924.17.27)
Production wizard, news blimp's STEVE CROWLEY 7 rrs in Top 10 markets including WABX and WBCN100k ing for challenge with major AOR. Cail (I914) $939-5777$

Air personality with 4 yrs experience seeks medium Eastern Ohio. Available immediately For tepes and Esstern Ohio. Available immediately for repes

Dedicated 8 yr radio pro, 1 st phone, Pop/Adult Country. CallharRy Dierks $(214) 245-319$. 1727 有
Polished black jock looking for first break. Can JERR (914) 941 -3035 devs and (212) 788-1328 evenings

Awerd winning Production Director with 4. reack ex erience, station promotion, PM dive Popiadult, seek 322.0369. (7-27)

AORTTOD 40 experienced PD looking for chenenging programming or music positon in Northeast. Let's make
1980 our best year yer. Call BOB THOMAS (201) 347 9596.17

Certiflable crazy man needs e glg in Top 40, AOR or Nows. Would like to stay withen 200 minles of mitisburgh lerred. Cell MARK (412) 486-2691. (7-27) A case number 3A 14E: Femalo feature programmer asdy for now chaienge. Symptoms: Shows expertise ic affars Treatment: Patient needs exciting opportuniv
mmediately For so dose of the best call BETH (213) 821-7081. (7-27)
Black communicator: Talented and creative parson lity seaking opportunity as chac jockey Strong sales. atrong limtanership following Experienced in writing
 results oriented. W
$436-8429.17 .271$
Medium market TOp 40 personsilty seaking Dieco o Top 40 station. 22 yrs old, 5 yrs experience WhOT
WFUN, WBZY. Good production end promotion Ca BOB DUKE (218) 793-1279 (7.27)
Out of work and tooking. Will ralacate 4 k , vre full eveninge 17271
Currently Pop/Adult communiosior in Chicaso eub al organization in Midwour or Southern Conlifornis PD
a $A$
8 yra AOR expertence Stable background ns PD, MD
Promotion Oirector, copvwriter end ennouncer Excal Promotion Director, copvwriter end ennouncer Excal
lent votce. herd worker with extenaive knowindge of
 or major
JACK LAWRENCE formerly WDAC, currently wem ande at WTIC FMIHarilori, CI 7 Yra Top 40, PopiAn and AOR mxferinnce Looking for modiumflaron lime 17271
Personality lock, 4h yrim enpmerionce, including bro gremming. production and promotion, nemke medium market move Top 40 and Pop/Adult only, Call belo
$\$ 148 \mathrm{~mm}$, cantral time. $13181231-4647(727)$

Positions Sought
Aftemoon drive past 2 yre at KRIZ and KUPD/KO varsatile intent and axcatlont relerences Mojor or med uum marker. Prefer Wbst Cosas, but w
areas Call bill at (7071 562-2993. 17 27)
DJ. experienced, thurd andorsed ready now to work
for you Top quality for tow bucks Call BiLL of (904) for vou Top qualit
$373-3805 \quad 1727$
Madium TTop 501 programmer evoks surmulating po sition in lierger cest coest chy. Call (703) 339-5785 7201
Small market eports director with 6 yrs experience. including PBP of all eports is looking to move un Also $342-3102$ or (315) 343-3937 (7-20)

Dedicated, remponsible MD/Announcer currenty work ing, searching for break. Heve BA degree and lots of
experience. Let's telk Cell weekdove 9-5pm 16071433 2213 or write JIM ASKER, 1012 Mohowk St, Utics VY 13501. (7.20)
JOHN QUINCY, currently PD at Pop/Adult WBLG/ Lexington, KY looking to move up, preferably south of Country. I've dont it all in the last 7 yrs and can do the ob for vou now. Married, stable, hard working, I'll rake
The first celler et (608) 233-1515 or (606) 299231917201

Female personality. 4 yrs expenench as a rock lock
Formerly at KJR, KTKT Call (602) 885-8877 (17 20) with 13 yrs experienca end first class license seeks air work, production with advancement opponunty ot T
40. Pop/Adult, of Country operation BOBBY GEE, for orly WXCLWZRO, WCRT WOEZ, WAAY, WAAX CAI 3091 347.2788

Enthualastic. experienced. talented AOR DJ Available
or major/medium merket Call JIM SEIGEL (408) 287 5911 for sapes, rasumes, Catl JIM SEIGEL (4008) 287 Midwest lock $4 \%$ yrs full tims looking for a large or
medium market Will relocate, pronto MIKE SCHUFF medium market Will relocate, pronto MIKE SCHUFF
(313) 388.5738 , evenings $(7-20)$ D.J. 25 yrs old. credentiafs include swing shift at one o the country's top contemporary music stations Reson ant vorce Prefer Pon/Adult or
CHUCK 17161873.0708 .17 .201
SEX. Okay, now that I have your attention, major mar ented, looking. No ego problam Top 10 market pre ferred with Top 40, Disco. Pop/Adult, Black or Counto
position. Call CHUCK at (713) $496-8193$ anyume. 1720 )
The legendery KEITH LONOON, 14 Ws ell formers seoks PD slot with growth polentiet Sales expenence, mar red, rwo children, will re)
call (216) 492-3930 (7.20)

Program Director, 16 yrs experienca seeks position of rotal responsibitity in administration of programming. incense renewal. stetf supervision, promotion and bud get preparation. If this is what vou are looking the to you Cell DAVE at (707) 464-3183, deys or (707) 464.9130

## Currently PDIMD at WNRS, tormeny WNCR. WJVA

 WKCO soeking PD/MD ar slot, meduum markel Morned $682-288317201$E vr pro with sutomition experience looking for A rocke
TOM ALLEN evallable due to format change. mic
Auguat PO end/or air personslity 18 yrs experience
12 in modam Country at WDEE/Detroit. KBOXDalias. 12 in modem Country at WDEE/Detroit. KBOXIDalias and WIUSt Lou
852.0923 (7.20)

Formideble up sonte fernete newl volce. Excellert con versotionel news wrrter AOA and hoery prnt expenence Naws/Public Affara Director wants top
AOR, Pop/Adult, (315) 475-0806 1720 )

5 yre experionce in newe in medium markat Looking
for a challenge, willing to rolocete Call MIKE (717) 202 for 0 c
3634
Expertenced fomble, beouriful volce. Uight board and produotion coeking full time nif shite with AOR atation Prefer Atienta or Souithern flonid. but wim 17.20

## Miscellaneous

vice from ell lebels for all new Country formar Sand in CO 80910 (7 20)

Does myone memufecture solnd atait elecironice turo in Cenede, getting these old workhornan heck int use Please contect Ken Herdit. Orxup Operatrone Man ngar, Fnwcett Broadco
Oniaro PQN $3 \times 817201$

 KMEN/Ben Cornerdino nesde contumporary and ell the co produce from all labelif sand to M 201

LITCETIG:

## BREAKERS

Back Page Breakers" are those newer records that have the greatest level of station activity on any olven week.

## ROBERT PALMER

Bad Case Of Loving You (Island)
67\% of our reporters on it. Moves: Up 73, Same 20, Down 0, Adds 20, includiong WRKO, WPEZ, WKBW, CKGM, WZZP, WTRY, WKIX, KTAC, KMJC, WHHY, KOOK. See Parallels, charts at number 27.

## NIGHT <br> Hot Summer Nights (Planet)

$66 \%$ of our reporters on It. Moves: Up 78, Same 19, Down 0, Adds 15, Including 293, WLS, KEARTH, WAYS, WNOE, WVIC, kJrb, ktac, kroy, kSEL, WLEE, wGbf. See Parallels, charts at number 29.

## NEW \& ACTIVE

Recent releases with alrplay reported by at least 50 of our reporting statlons are listed in order of their activity. The two numbers following the artist / title /label designation lexample: 100/25) Indicate how many of our reporters are on the record this week (100) and of those 100 how many added It this wee's (25), "Moves" are broken down for each record and Indicate how many stations moved the song up on their charts, held it the same con to on, add to on, 31-31, ete.), moved it Down on their charts, or Added it this week. Complete aliplay activity on all songs listed in New \& Active can be found in the parallels.

SNIFF 'N' THE TEARS "Driver's Seat'" (Attantic) 96/33
Moves: Up 40, Same 23, Down 0, Adds 33, including WPGC. KRBE, Z93, WGCL, KFI, B100, KING, KIMN, KOPA, WTRY, WGH, KEYN.FM, KRSP SPYRO GYRA "Morning Dance" (Infinity) 83/4
Moves: Up 61, Same 14, Down 4, Adds 4, KEEL, KCPX, KERN, KFXD, WCAO 15 13, 293 18-15, KSTP 18-14, KSLQ 27-21, WOKY 28-25, WZUU 21-10, WZZP 23-19. KIMN 30.23
GQ "I Do Love You" (Arista) 76/23
Moves: Up 47. Same 6, Down 0, Adds 23, including B100, KC101, WBBF WAYS, WLAC, KOFM, KMJC, WXIL, WAAY, WRKR.
KANSAS "People Of The South Wind" (Kirshner) 70/1
Moves: Up 35, Same 20, Down 14, Adds 1, KJRB, 96KX 21-15, 2974.4 KIMN 26-24, KUPD 5-4. WKEE 22-13, KEEL 29-23, WNAP 7.5, KRO 13-8.
MARSHALL TUCKER BAND "Last Of The Singing Cowboys"
(WB) 68/4, Moves: Up 47. Same 16, Down 1. Adds 4, WNAP, WJBQ. KEWI, KOZA, WPEZ d-35, KSTP 28-26, KSLQ 12-8, KBEQ 22-19, KOPA $24-20$ ROCKETS "Oh Well" (RSO) 62/16
Moves: Up 30, Same 16, Down 0, Adds 16, including WOKY, 14Q, WHYN WNAP, KZ93, KROY, WFLB, WSPT, KLUC, KBDF.
BLACKFOOT '"Highway Song" (Atco) $62 / 8$
Moves: Up 33. Same 19, Down 2, Adds 8, 96KX, KFI, KOFM, 92X WNAP WFOM, WSPT, KSLY, WPEZ 30-27, 293 27.24, WGCL d. 32.
MAUREEN McGOVERN "Different Worlds" (WB) $61 / 8$
Moves: Up 42. Same 9. Down 2. Adds 8. CKLW, WTRY, Y103, 920 KCPX, WCGQ, KKRC, Y94, WFIL 27-25, KSTP 24-21, WGCL30-28, KBEQ 37.
33, KING 24-22.
BRAM TCHAIKOVSKY "Gir Of My Dreams" (Polydor/Radar) 59/5, Moves: Up 34, Same 18. Down 2. Adds 5, WKBW. F105, WKBO. WSEZ, KLUC, WRKO 18-16. WPEZ d-36, KBEQ 39-32, KHJ 24-22. B100 30-28. WET WILLIE "Weekend " (Epic) 59/0
Move3: Up 31, Same 11. Down 17. Adds 0, WKBW 24-21. CHUM 16.11 WLCY 25-18, Q105 d-26, KDWB 19.17, KSTP 20-19, WZZP d-37, KBEQ 36-31, NLAC 27-20
NICK LOWE "Cruel To Be Kind" (Columbia) 58/31
Moves: Up 17. Same 10, Down 0, Adds 31, including WRKO, CHUM KSTP, KSLQ, KUPD, WKEE, WGH, 298, KNOW, WJDX, KZ93, WMEE, KRSP, WGUY, WTMA
JAMES TAYLOR "Up On The Roof" (Columbia) 58/0
Moves: Up 33. Same 11. Down 14, Adds 0, KSTP 3-2, Q102 17-14, KIMN 24-22. F105 11-10, 130 16-13, KNOW 5-2. KRQ 11-7. WTSN $20-14$.
RICKIE LEE JONES "Young Blood" (WB) 53/18
Moves: Up 22, Same 13, Down 0, Adds 18, including WLCY, KSTP, KSLQ. WZZP. 94Q, WFMF, WERC, WOW, K104, WAGQ. WCGQ, WAKX, WSPT.
BONNIE POINTER "Heaven Must Have Sent You" (Motown) 52/12, Moves: Up 32, Same 8, Down 0, Adds 12, including WPGC, Y100, KFRC, KJR, KOPA, WKIX, KRSP, WHEB, KDZA.
M "'Pop Muzik" (Sire) 51/33
Moves: Up 14, Same 4, Down 0. Adds 33, including Q105, WZUU, KING, PRO-FM, 94Q. WAXY, WGH, 92Q, WSGN, KCPX, KERN.

## Others Getting Significant Action

PEACHES \& HERB "We've Got Love" (Polydor) 47/1 Moves: Up 29, Same 15. Down 2. Adds 1. WTIX, WLCY 22-20, JB105 27-20, WKY 26-21, KRO 37-33, K104 27-19. CK 101 28-22, WLEE 19-15. DIRE STRAITS "Lady Writer" (WB) 46/15
Moves: Up 12, Same 19, Down 0, Adds 15, including KRBE, KJR, WKEE, WPST, WOW, KRO, G100, WANS, KSLY, KBOZ.

## RadiofRecords <br> NATIONALUAIRPLAY/30

## ThMER WWO WEKK WEKS LABT AOO AOO WERK

$\begin{array}{llll}26 & 11 & 2 & 1 \\ 11 & 6 & \text { KNACK/My Sharona (Capitol) }\end{array}$
11612 BARBRA STREISAND/The Main Event/Fight (Columbla) CHIC/Good Times (Atlantic) MAXINE NIGHTINGALE/Lead Me On (Windsong) RA YDIO/You Can't Change That (Arista) DONNA SUMMER/Bad Girls (Casablanca) ELTON JOHN/Mama Can't Buy You Love (MCA) EARTH, WIND \& FIRE/After The Love Has... (ARC/Columbia) CHARLIE DANIELS BAND/The Devil Went Down To... (Epic) ROBERT JOHN/Sad Eyes (EMI/America) JOHN STEWART/Gold (RSO) CARS/Let's Go (Elektra) DR. HOOK/When You're In Love (Capitol) SUPERTRAMP/Goodbye Stranger (A\&M) LITTLE RIVER BAND/Lonesome Loser (Capitol) ELO/Don't Bring Me Down (Jet) JOE JACKSON/ls She Really Going Out With Him (A\&M) ATLANTA RHYTHM SECTION/Do It Or Die (Polydor/BGO) KISS/I Was Made For Loving You (Casablanca) ANITA WARD/Ring My Bell (Juana/TK) WINGS/Getting Closer (Columbia)
EDDIE RABBITT/Suspicions (Elektra) DIONNE WARWICKII'II Never Love This Way Again (Arista) PETER FRAMPTON/I Can't Stand It No More (A\&M) ELECTRIC LIGHT ORCHESTRA/Shine A Little Love (Jet) CHEAP TRICK/I Want You To Want Me (Epic) ROBERT PALMER/Bad Case Of Loving You (Island) ABBA/Does Your Mother Know (Atlantic) NIGHT/Hot Summer Nights (Planet) BLONDIE/One Way Or Another (Chrysalis)
This chart is based solety on airplay stetistics compiled weekly from our Top 40 reporting stations.
Black circled numbers indicate significant upward movement from at least $60 \%$ of our reporters.

## MOST ADDED

SNIFF 'N' THE TEARS "Driver's Seat" (Atlantic)
M"Pop Muzik" (Sire)
NICK LOWE "Cruel To Be Kind" (Columbia)
DIONNE WARWICK "I'Il Never Love This... (Arista)
Complete Regionallized Station Listings on puge 26 and 27.

## HOTTEST

## KNACK "My Sharona" (Capitol)

BARBRA STREISAND "The Main EvenvFIght" (Col) MAXINE NIGHTINGALE "Lead Me On" (Windsong) EARTH, WIND \& FIRE "After The Love... (ARC/Col) CHIC "Good Times" (Atlantic)

CHEAP TRICK "Ain't That A Shame" (Epic) 45/21
Moves: Up 7. Same 17, Down 0, Adds 21, including WRKO. WPEZ. WLCY, Q105, KJR. 14Q. WRVQ, KMJC, 14WK
WISE, KKRC.
TRIUMPH "Hold On" (RCA) 41/10
Moves: Up 14, Same 16, Down 1, Adds 10, WPST, WBBQ, WLAC, 92 O , KXX106, $92 \mathrm{X}, \mathrm{K} 293$, KRUX. WEEO, WRFC WIFI 13-11, WPEZ 34-28, WKBW 12-11, WGCL 25-21, KBEQ 18-14.
PATRICK HERNANDEZ "Born To Be Alive" (Columbia) $39 / 8$
Moves: Up 27. Same 2, Down 2, Adds 8, KRBE, CKLW, F105, PRO-FM, WAYS, WSGA, WJDX, KERN, CHUM $21-14$ Y100 18-15, WZZP 31-26, KHJ 21-14, KEARTH 9-5, KFRC $28-23$.
LOBO "Where Were You When I Was Falling In Love" (MCA) 36/10
Moves: Up 17, Same 9, Down 0, Adds 10, KC101, WOW, WTSN, WAAY, WTMA, KAYC. KKXL, WEAQ, KBDF, KRLC KSTP 30-28, KEARTH 25-22
JOURNEY "Lovin', Touchin", Squeezin' " (Columbia) 33/8
Moves: Up 18, Same 7. Down 0, Adds 8, WKBW, 293, KING, KUPD, WBBO, 14WK, WSPT, KQDI, KSLQ 31.23.
KFRC 24-21, KXX106 22-10, $92 \times 38-21$. KFRC 24-21, KX $\times 106$ 22-10, $92 \times 38$-21.
GERRY RAFFERTY "Get It Right Next Time" (UA) 29/23
Moves: Up 4, Same 2, Down 0, Adds 23, including WRKO, KFI, WKEE, WPST, KXX106, KRUX, WSEZ, WSPT ZA.
F.C.C. "Baby I Want You" (Free Flight) $28 / 8$

Moves: Up 17. Seme 3, Down 0, Adds 8. WZUU, WNOE, 298, BJ105, KEYN-FM, WJBQ. 13FEA, CK101, B100 d-26.
WAPE $30-26$, KXX106 21-19.
WAPE 30-26, KXX106 21-19.
COMMODORES "Sail On" (Motown) 26/25
Moves: Up 1, Same 0, Down 0, Adds 25, including 99X-FM, WFIL, WRKO, 293, KSLQ, WOKY, KHJ, KEARTH, KFRC,
WKBO, WAPE, WAGQ, WGLF.
DIANA ROSS "The Boss" (Motown) 26/6
Moves: Up 15, Same 5, Down 0, Adds 6, KHJ, WKBO, KTSA, BJ105, G100, KILE, WPGC d-30, WZZP 36-32. KEARTH d-26, WNOE 26.21
JENNIFER WARNES "I Know A Heartache When I See One" (Arista) 26/2
Moves: Up 22. Same 2. Down 0, Adds 2, WFIL, WHB, 96KX 33-30, KSTP 21-18, WLAC 25-15, 920 24-20.
HOT CHOCOLATE "Going Through The Motions" (Infinity) 25/1
Moves: Up 14, Same 10, Down O, Adds 1, KZ93, WRKO on, WTIX d.39, WLAC 39-34, WISM d.30, WANS $23-19$
DOOBIE BROTHERS "Dependin' On You" (WB) 23/17
Moves: Up 4, Same 2, Down O, Adds 17, including WOKY, WZUU, KBEQ, KJR, KING. JB105, 14Q, WAYS, Y103,
920. WMEE, KMJC, WHHY, KSLQ d-29, KXX106 d-27.
92Q. WMEE, KMJC, WHHY, KSLQ d-29, K XX106 d-27.
HERMAN BROOD "Saturdaynight" (Ariola) 23/3
Moves: Up 12. Same 6, Down 2. Adds 3. WAYS, WGBF, KOOK, WOKY 23-19, WGCL 31-29, WAPE 32-29, WRKR 27.
21.
OAK "This Is Love" (Sky's The Limit/Mercury) 22/3
Moves: Up 7. Same 9. Down 3, Adds 3. BJ105, KCPX, WCIR. WRKO d.29, F105 26.20. PROFM 6.3, WHYN 32.28
BILLY THORPE "Children Of The Sun" (Capricorn) 21/4
Moves: Up 10, Same 7. Down 0. Adds 4, K104, WCGQ. WFLB, KLUC, Z97 2-2, KSLQ 33-24, KRKE 27-23, WCIR 26-18.


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[^1]:[^2]:    94Q-18-16
    WSGN-8-3
    WERC-17.10
    WKXX-17.5
    WHHY-E-30
    WALG-25-17

[^3]:    Pop/Adult Album Airplay Tracks
    The following album tracks, alphabetically listed by artist are gerting significant airplay on many of our Pop/Acult stations).

    ABBA/ACanbicl Chiquilifa T Have A Dream
    
    ELOIJEO Confusion
    ART GARFUNKEL ICohumbial "O How Hapoy
    ENGEL AERT HUMPEROINCK IEDICI "I Belliove in Vo
    AICKIE LEE JONES WBI "OANHY'S AM STor
    NICOLETE LARSON WBI "You SEnd Mo"
    ANNE MURAA Y ICapiton "You've Gor What IT Takes
    OLIVIA NEWTONUOHNIMCAI "TaIK TO Ma"" "N
    DOLLY PARTONIRCA "Sweer Summer Lovin'
    GERAY RAFFERTY IUA, "TOuiSt""
    GERAV RAFFERTY IUA, "Tourist"
    CARLY SIMON Morownl "No Onf Gers The Prize
    CARIY SIMONIElet tral "LOve You" "SpY"
    RANOY VANWARMERIB Oa Day Tripder" "Rainy Day Man". Company Man
    JENNIFER WARNES (Antita Shor Through OUI On Love
    OIONNE WARWICK IAristal Ooja Vu"
    PAUL WHLIAMS IPortary 'The Gift'"Moonlight Becomes You" "A Lirtle Mora LIke Yo
    PAUL WHLIAMS /Portary "The Giff" "Monlight Becomas Vou" "A Lirtle More Like Yo
    WINGS ICohmbial "Arrow Through Me" "Babv's Request" "Winlar"

