

THE BOSTON POP/ADULT BATTLE... WBZ & WHDH PROGRAMMERS OPENLY DISCUSS EACH OTHER BEGINSON PAGE 10

**ISSUE NUMBER 224** 

#### THE INDUSTRY'S NEWSPAPER

#### FRIDAY, MARCH 24, 1978



Pictured are some of the 1978 Country Radio Seminar agenda committee. Left to right (standing) Bob Young, PD KIKK/Houston; R&R Country Editor Jim Duncan; Roy Wunsch, Epic Records/Nashville; Jim Walton, PD, WITL/ Lansing; Tom McEntee, GRT Records; Rick Holcomb, GM, WTCR/Ashland; Lee Philips, PD, WOKO/Albany; Fred Hildebrand, KVOC/Casper, Wyoming; John Chaffee, Malrite Broadcasting; Marie Ratliff, Record World; Biff Collie, R&R Nashville Editor. Sitting (left to right) Ted Cramer, WDAF/Kansas City; Bob Holtan, WAXX/Eau Claire, Wisconsin; 1978 CRS Agenda Chairman Terry Wood, Operations Director WONE/WTUE/ Dayton; Don Boyles, GM, WSUN/St Petersburg; and Les Acree, PD, WMC/ Memphis. The picture was taken at a debriefing meeting immediately following this year's seminar.

# **Country Radio Seminar Sets Sights On Future**

Nearly 400 Country radio and record registrants took part in the ninth annual Country Radio Seminar at Nashville's Airport Hilton Hotel last Friday and Saturday (3/17-18). The two-day event featured a number of key industry leaders with sessions geared around the theme, "The Future Of Our Country."

Terry Wood, Operations Director of WONE-WTUE/Dayton and CRS Agenda Chairman for the year, opened the seminar with a welcome to those in attendance, and urged constant input from the participants by the sharing of ideas. Unlike seminars in the past, there were no keynote speakers.

#### Attitude Development Showcased

The first session, considered by many one of the main highlights of this year's event, featured University of Colorado sociologist Morris Massey in a video presentation entitled "What You Are Now Is Where You Were Then." It featured an interesting look at human development of attitudes and reac-Massev's talk was fastpaced and often humorous. He spoke about music as a programming tool for setting the values of people. KIKK/Houston PD Bob Young was moderator for this part of the program.

"The Future Of The Recording Industry" was the topic of the next meeting headed by record executive Nick Hunter. The panel included Rick Blackburn, CBS Records/Nashville; Dave Burgess, Republic Records; and Stan Snyder, Cleveland International Records. Blackburn's talk featured an in-depth statistical look at the growth of the Country record industry, as well as a look at future plans of marketing of product.

#### **Concurrent Sessions Bow**

A first at this year's seminar was the use of concurrent sessions. WHN/New York Program Director Ed Salamon moderated two sessions within two hours. One concerned reading the ratings, with Arbitron's Bill Engle and Peter Roslow of Pulse. Next was a look at radio consultants, with Bill Moyes of The Research Group and John Patton of Jack McCoy's RAM in El Cajon, California. "Building Tomorrow's Audience." At the same time, Don Boyles, General Manager of WSUN/St. Petersburg, moderated sessions with C.B. "Rik" Rogers, GM of WPLO/Atlanta, and WTCR/Ashland Sales Manager Mike Kirtner, who led discussions about selling and merchandising a radio station. WMC/Memphis News Director Rick Honea presented a 15minute audio feature from various news departments around the country. Ideas about means of making news departments function more effectively were shared.

Al Greenfield, KIKK/Houston General Manager, headed the next general session, called "Programmers: Up Your Bottom Line." Greenfield's session took an indepth look at the expenses and profit margins within a radio company. Forms showing profit-loss measures were found to be very (Continued on page 18)

#### **Radio Listening Key Factor**

# WCI Study Pinpoints Record Buyers

A detailed Warner Communications study presented at the NARM Convention in New Orleans isolated the 25-49 age group as the chief purchasers of recorded music. That age bracket accounted for 44 percent of the industry's dollar volume, compared to 39 percent for the 14-25 group, which in many industry sectors had been considered the prime target market. The study, conducted by Warner Bros. **Special Products President Michael** Kapp and Martin Fishbein, Research Professor at Illinois University's Institute of Communications Research, also indicated that frequent radio listeners account for significantly more than their numerical share of record purchases.

The 25-49 buying leadership revelation was regarded as good news for the industry, as that demographic sector is projected to increase by over 20 percent by the middle of the next decade, while the 10-24 age group declines by about 9 percent. "Rock" was the favorite form of music for consumers, by an almost 3-1 margin over Country, "Easy Listening", and Soul/R&B/ Disco, all favored by purchasers accounting for about 14 percent of total dollar volume.

#### **Radio Spurs Sales**

The radio listening figures underscored radio's impact on record sales. While 14 percent of the population over the age of 10 listen to radio less than one hour a week, only 6 percent of "current buyers" (people who bought a record or tape in the last year, amounting to 53 percent of the projected total population) were in that category, accounting for 6 percent of total dollar purchases. However, while 24 percent of the total population listens to radio more than 20 hours a week, 30 percent of the current buyers listen to that amount of radio, and they account for a full 38 percent of total purchases.

In other findings, the study revealed that 71 percent of the re-

#### **CCC Merger Off:**

spondents felt records were a good value for the money. Women buy 48 percent of all records. Of current buyers, 47 percent buy only records, 10 percent buy only tapes, and 43 percent buy both. 83 percent of the total population has access to record or tape playback equipment, with 54 percent having access toboth.

The survey was drawn from 3385 interviews conducted last year, with about 250 persons in each of twelve five-year age groups, and reportedly involved a six-figure expenditure from WCI.

### Sonderling, Viacom Plan Merger

Sonderling Broadcasting Corp. and Viacom International Inc., a cable TV and television program distribution firm, have reached an agreement in principle for Sonderling to be merged into Viacom. Each of the 1,107,000 Sonderling shares would be exchanged for either \$25 or a new Viacom convertible preferred stock which would have a liquidation preference of \$25 and an annual cumulative dividend of \$1.75, with conversion and redemption terms yet to be determined. The value of the proposed merger is estimated at about \$27.7 million.

number of shares to be exchanged for cash would be between 40-49 percent of shares outstanding on the date of the merger. Sonderling's convertible debentures would be assumed by Viacom and would be convertible into the new Viacom convertible preferred stock.

As part of the agreement, Sonderling Broadcasting will exchange its motion picture theater operations and its Chicago area radio stations, WOPA and WBMX-FM/ Oak Park, Illinois, for the 25 percent of Sonderling stock owned by Chairman/President Egmond Sonderling and Vice President/ (Continued on page 18)

A joint statement added that the

### **California Jam II Financial, Operational Success**

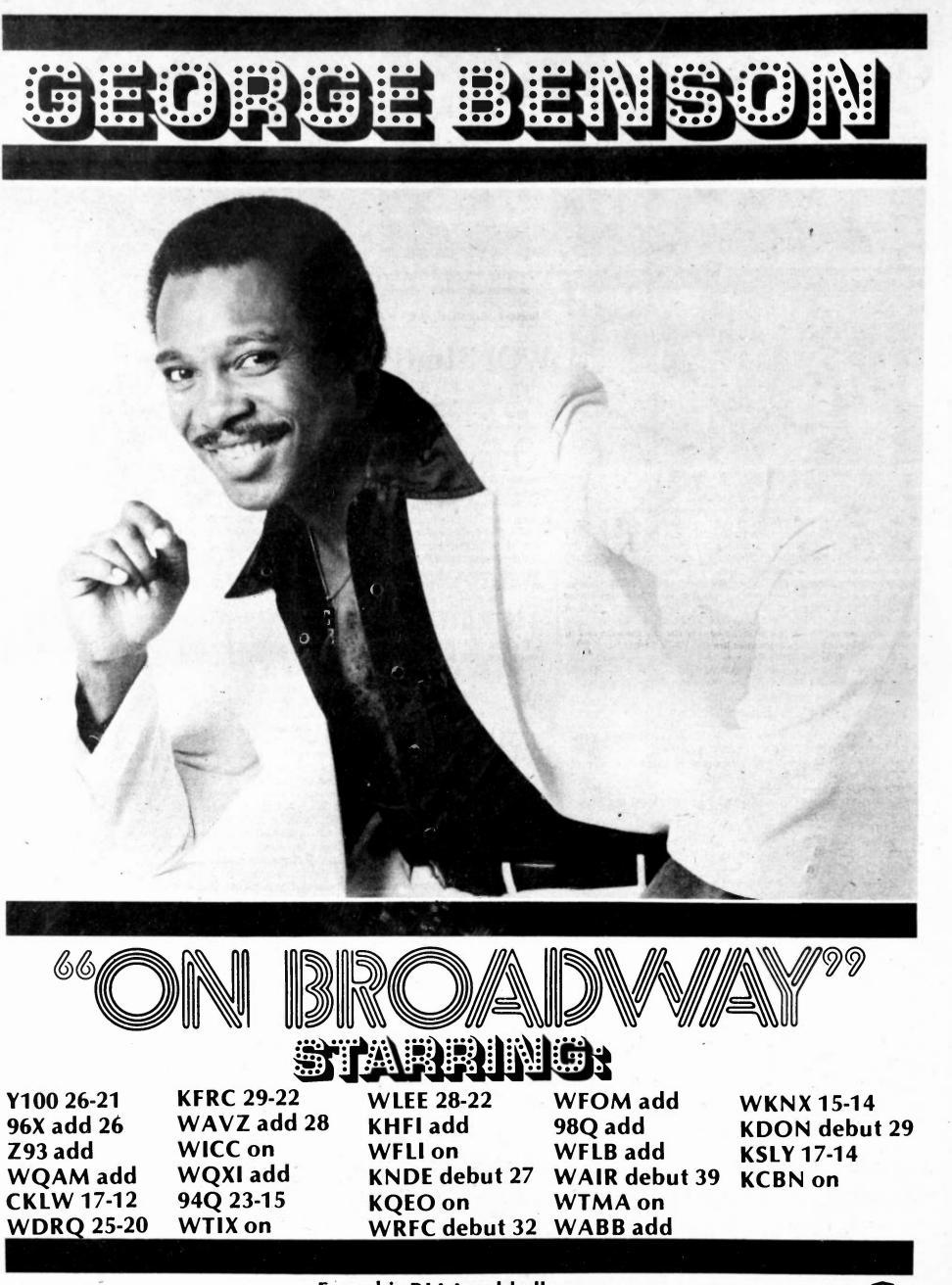
California Jam II, the open-air rock event staged Saturday (3-17) at Ontario Motor Speedway 50 miles east of Los Angeles, drew an estimated 250-300,000 customers and laid claim to the largest gross ever recorded for a rock event, estimated at over \$2.7 million. The concert, which featured Aerosmith, Foreigner, Heart, Mahogany Rush, Dave Mason Ted Nugent Rubicon, Santana, and Bob Welch (joined onstage by ex-bandmates Stevie Nicks and Mick Fleetwood of Fleetwood Mac), was generally regarded as an operational success as well, with relatively few injuries, drug casualties, and arrests reported. The sound system enable bands to be heard by even the most distant sectors of the large crowd, and R&R's Christina Anthony reported that refreshment and medical facilities for the audience were efficient and plentiful. Some gate-



crashing and a stabbing incident involving a security guard marred the generally peaceful tone of the event, but the Ontario Police Department reported only 23 arrests, and festival medical staff said that 75 persons had to be hospitalized for illness or drug reasons.

KMET/Los Angeles helped to coordinate the event, with the sta-

tion's programming broadcast between acts, and station helicopters offering traffic advice. The concert, co-produced by Lenny Stogel and Sandy Feldman with Wolf & Rismiller, was filmed by ABC-TV for a two-hour special plus other syndicated program offerings. Columbia Records plans to release a soundtrack album of the event.



Produced by Tommy LiPuma

From his RIAA gold album "Weekend In LA"

81

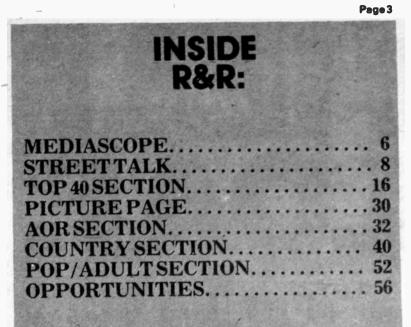
# Kelly Joins TEN-Q, Opens Fire On KHJ

M.G. ("Machine Gun") Ketly joined the air staff of TEN-Q/Los Angeles Monday (3-20), assuming the 6-10pm shift, and immediately stirred up more controversy with his former employers, KHJ, on his first show. Kelly, who told R&R last week that KHJ let him go for having "too much fun on the radio," announced to his listeners at 8:15 during his initial Monday show: "You could do me a favor. Get a piece of paper and a pencil right now. Write this down. Tell them you listen to M.G. Kelly on TEN-Q. Sign, seal and deliver it to 5515 Melrose Ave." (KHJ's address) "with my regards. Thanks. Mine's already in the mail." Listeners also reported that Kelly directed a



number of on-air remarks toward KHJ during the course of his shift.

Kelly had been with KHJ in the afternoon drive position for the past three years, and has also launched a successful acting career. TEN-Q Vice President/General Manager Paul Cassidy, in announcing Kelly's new position, commented: "John Driscoll (Program Director of TEN-Q) and I are elated by the opportunity to bring Machine Gun to TEN-Q. He's a very talented young man and a leading Top 40 radio personality." TEN-Q is promoting Kelly's acquisition with 1000 plastic machine guns announcing "Machine Gun Kelly On TEN-Q." The station also plans a gala press reception in the near future to introduce their revised air personality lineup.



# New RAB-Approved Radio Measurement Operation Formed

Audits & Surveys Inc. has introduced a new radio audience measurement service, A&S/TRAC-7 (Telephone Radio Audience Cumulation; the "7" refers to the number of weekly interviews per respondent). The introduction of the new system follows a 1977 Radio Advertising Bureau Marketing Task Force study of radio's research needs. Herbert Zeltner, head of Herbert Zeltner Marketing & Communications Inc. and a consultant to the Task Force, has been appointed Development Director for the TRAC-7 system.

The system, which will conduct its first measurements during the fourth quarter of 1978, uses a oneperson - per - household telephone interview approach, with seven interviews during a week's research. The company cites competitive pricing and "substantial benefits to subscribers," and hopes to be "operational" in "well over the top 20 markets" by the end of 1979, according to Audits & Surveys President Solomon Dutka. TRAC-7 features a cathode ray tube system (CRT) which, according to the company, provides direct computer input during interviews and includes built-in error prevention measures.

# **Copyright Head Urges Performance Royalty To Congress**

Register of Copyrights Barbara Ringer issued a 30-page statement to the House Subcommittee on Courts, Civil Liberties, and the Administration of Justice in which she called for the legal establishment of a performers royalty. She said that the absence of performers royalties has had "a drastic and destructive effect" on performing and recording arts.

Ringer, a longtime supporter of performers royalty proposals, also stated that any "economic burden" on broadcasters and other "users of recordings for public performance" is "heavily outweighed" by damage done to performers "whenever recordings are used as a substitute for live performances." She also said that the commercial benefits from the use of records outweighs any economic burden on broadcasters.

Hearings on the performance

royalty issue, featuring appearances by both proponents and opponents, begin March 29 in Washington. The Ringer statement is expected to be a principal subject of debate.

# GRT To Acquire Ranwood Label

GRT Corporation has announced an agreement in principle to acquire Ranwood Records, the label chiefly known for its exclusive release of Lawrence Welk disks. GRT Chairman and President Vinton D. Carver reported that Ranwood would be integrated into the present GRT record group, including Janus and GRT Records itself. Ranwood Vice President/General Manager Lawrence L. Welk (son of the bandleader), a principal Ranwood shareholder along with Randy Wood, will join GRT with direct involvement in all musical activities. Chris Hamilton and Morry Goldman, Ranwood Vice Presidents, will also join GRT. No financial details were disclosed.

Carver, commenting on the acquisition, stated: "Ranwood and GRT have worked closely together in the marketing of Ranwood's tapes and records during the past ten years, making Ranwood a natural and comfortable addition to the GRT family. Also, combining the marketing and distribution of our GRT and Janus record labels with the Ranwood group will strengthen the market impact of all labels."



WMMS STORY PRESENTED TO CLEVELAND—In a mutual awards presentation, Chrysalls Records presented the Acting Mayor of Cleveland a plaque representing R&R's "WMMS Story," which chronicled the success of the Cleveland AOR station. At the same time, Chrysalia ect The Babys received keys to the city from Cleveland officials. Pictured at the ceremonies are (I-r) Wally Stocker and Mike Corby of The Babys, WMMS Program Director John Gorman, Cleveland Director of Finance Joseph Pegreene (who accepted the WMMS Story plaque for the Mayor's Office), and the group's John Waite and Tony Brock.

#### **AOR To Top 40 Crossover**

### Frank Felix Moves From KBPI To 96KX/Denver PD Post

Frank Felix has been appointed Program Director of 96KX/Denver. replacing Beau Matthews, who resigned. As Program Director of AOR-formatted KBPI in Denver. Felix led the station to an unprecedented double-figure market share in the Oct/Nov Arbitron ratings; his shift to Doubleday's 96KX, which will remain Top 40, was regarded as surprising by some radio observers. Felix minimized the surprise angle, commenting that he had run a "very tight" AOR format at KBPI, playing a total of 230 songs. He told R&R, "It's a terrific challenge. I really admire (Doubleday President) Gary Stevens and the Doubleday people." Felix added that while he could not yet detail his future plans for 96KX, the station would definitely remain Top 40.

KBPI air personality John Bradley, Felix's untitled assistant at the station, has been appointed Program Director replacing Felix. He told R&R that KBPI would main-

#### LETTER:

1,11

More Support For Radio Women R&R, like to prove a case for women, or

I wanted to compliment Denise Oliver, PD of \$6ROCK. I feel her stand on equality for women in the media is excellent. Her comments concerning E. Alvin Davis' interview are on top of it as well. I would

menting on Felix's departure, he said, "Everyone was shocked, but we're optimistic. Frank made this station a winner and we're going to keep it that way."

tain its tight AOR format. Com-

#### Kleinman Resigns From Drake/ Chenault

Bert Kleinman, Executive Vice President of Programming for the Drake/Chenault radio syndication firm, has resigned his position effective immediately. Kleinman, a veteran of radio formats ranging from Beautiful Music to AOR, told R&R, "I greatly enjoyed working with Bill (Drake) and Gene (Chenault) for the past five years. Drake/ Chenault is a great company and I'm happy to have been associated with it." According to Kleinman, he resigned "for personal reasons" and will be announcing plans shortly. No replacement for Kleinman has yet been named.

at least try. I took over as Opera-

tions Manager here at 14Q in No-

vember (I left KDES, our cross

The first move that I made was

(Continued on page 18)

town competition).



**COUNTRY JOE "TUNAS" IN TO DOLPHIN CAUSE**—Protests against dolphin slaughter are highly newsworthy of late (see related items on Page 8 and Page 4 this issue), and Country Joe McDonald, an early music industry catalyst in such afforts, is still involved. He sandwiched in the midst of his performing schedule a visit to the Jepanese Consulete in San Francisco, where he presented a symbolic tunafish sendwich to official there, in protest against that country's killing of the aquatic mammals. Pictured at the "ceremony" are (I-r) Woodstock veteran Wavy Gravy, Country Joe, Mendocino Whale War President Byrd Baker, and a bemused-looking consulete official.





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WZZP 31-27	WWCO
F105 debut 30	KJCK
JB105 on	WNEX
WPHD deb 30	WPGA
WGNI	WINW deb 26
WING	K104 28-19
WANS	WRFC on
WYSL LP-30	WRMA on
KEIN	WRKR add
WALG	

### Will be the year's hottest new act on television!

CLEVELAND	NTERNATIONAL/EPIC RECO	ORDS	SATURDA'	MEA 3
n	AEAT LOAF			
SAT	URDAY NIGHT LIV MARCH 25TH	E	& FRIENDS	LOAF
	NBC-TV		1	78 1GH
UNER	NBC-TV		· ·	

**On Epic/Cleveland International Records** 

# What's New?

#### Reddy, Olivia, Cancel Japan Tours In Dolphin Protest

**Helen Reddy** and **Olivia Newton-John** jointly announced the cancellations of their separately-scheduled tours of Japan for 1978. The artists made the gesture as a protest of recent incidents of massive dolphin-slaughtering by Japanese fishermen. Both said they would not appear in Japan until such killings were outlawed.

#### Never On Sunday Job Hearings Set

The Equal Opportunity Commission has scheduled hearings on employer accommodation of "the religious needs of employees." The hearings could result in stricter requirements for employers on work schedules related to religious days off. Testimony is expected from business, labor, and religious groups.

#### **Cleveland Comes To Miami**

TK Records has signed a record agreement with the Cleveland Entertainment Company, according to CEC President Steve Popovich and Henry Stone, President of the Miami-based label. First record under the new pact is a single by Ronnie Spector, who most recently recorded for Popovich's Cleveland International label, distributed by Epic.

#### **Burkhimer Named RCA Division VP**

Don Burkhimer has been appointed Division Vice President, Product Management and Artist Tours, at RCA Records, according to Robert Summer, Division Vice President of RCA-USA. Burkhimer has been with RCA for over 20 years, and was named Division Vice President of A&R in 1972. In 1976 he was acting Managing Director of RCA's British operations. Burkhimer will continue to be based in Hollywood.



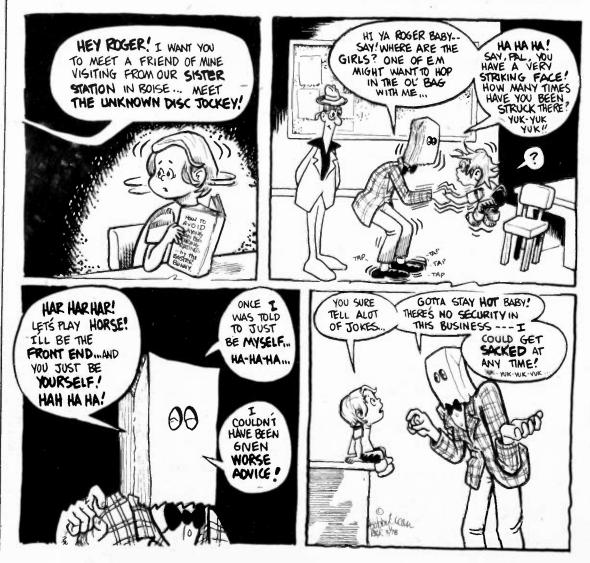
#### **Send In The Clones**

KABC/Los Angeles talk personality Michael Jackson was among the first to learn of the probable birth of the world's first clone baby, via a call from Ted Howard of the People's Business Commission. The birth, believed to have taken place 14 months ago in either the U.S. or Great Britain, is reported in a book by David Rorvik, to be published around June. A clone birth is an asexual reproduction from a single parent with the infant an exact copy of the parent in physical attributes and chromosome makeup.

According to Howard, the clone infant has been kept secret by as yet unidentified scientists involved. He speculated that a woman probably, volunteered to have the clone cell implanted into her womb where it came to term in the normal nine months-however, no genetic characteristics of the woman would be imprinted on the child; the woman would be acting like a "living incubator." Howard called the reported birth "the moet incredible scientific break-through of the century." Jackson had interviewed Howard on the subject of cloning a year ago, at which time they discussed the perfection of cloning techniques with frogs and mice, and predicted human cloning by about 1990.

#### **ERR WAVES**

### **BY BOBBY OCEAN**



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#### BFR Sells Majority Interest in WLOL/Minneapolis To Liggett

BFR Broadcasting has agreed to sell a majority interest in WLOL-AM-FM/Minneapolis to a group of investors led by Robert Liggett, owner of five Michigan radio stations and one Buffalo outlet. The transaction is subject to FCC approval. Stockholders Eddle Ruben and Joseph Floyd will sell their interests, while WLOL President Larry Bentson will retain his and become Chairman of the Board. WLOL-AM is Country, while WLOL-FM has a Beautiful Music format.

### KAVR/Apple Valley Gets FCC License Reprieve

The FCC has overturned an administrative law judge's decision to revoke **KAVR-AM-FM/Apple** Valley, Callf.'s license. A \$1000 fine on the station was imposed instead. The original decision to revoke the license cited false financial information and inaccurate ownership reports from **BHA Enterprises**, owner of the station. But the FCC decided that there was no deliberate attempt to deceive the Commission.

### SJR Completes Purchase Of WIIN/Atlanta

SJR Communications, a subsidiary of San Juan Racing Association, announced that it had consummated the purchase of WIIN/Atlanta from Sudbrink Broadcasting for \$750,900, as per the original contract negotiated in October 1977. WIIN becomes SJR's tenth radio station; the company also owns WKLS-FM/Atlanta. WJIT-WKTU-FM/New York. WUST-WJMD-FM/Washington D.C., WYSP-FM/Philadelphia. WQAL-FM/Cleveland. KRLY-FM/Houston, and WTMI-FM/Miami.



### **Report On Recent FCC Developments**

All Licensees are reminded that the Annual Financial Report (FCC Form 324) must be filed on or before April 1st and that the Annual Employment Report (FCC Form 395) must be filed on or before May 31st.

During the month of January, the FCC released a number of significant decisions affecting varied areas of its regulatory concerns in Broadcasting and CATV. Among its most significant rulings were the following:

FCC has designated the Renewal Application of KRZE/Farmington, N.H., on issues relating to Station policy on ad-libbing and to unfair competition through its apparently unjustified refusals to advertise local Entertainment promotions on the Station.

An FCC Judge has denied the Renewal of WMJX-FM/Miami, FL for conducting false, misleading and deceptive contests in that listeners were led to believe that they could win prizes, when in fact, they could not. The ALJ also found billing irregularities. The Decision will undoubtedly be appealed higher at FCC.

The FCC granted 12 Colorado Station Renewals after having sought and received additional EEO information from them in response to objections filed by NOW. The FCC concluded that the data showed that all were now pursuing EEO Programs according to FCC Rules.

### DON'T LAUGH.



MEL BROOKS sings HIGH ANXIETY on Asylum. Watch out, Sinatra.

© 1978 Elektra/Asylum Records

#### **Religious Stations On The Rise**

As pointed up by last week's R&R story on the impending conversion of KRIZ/Phoenix to a religious format, the Christian broadcasting industry is moving into a boom phase. A Wall Street Journal report cites growth in the religious area from 20 radio stations and one TV outlet in the late 60's to 325 radio stations and up to 50 television stations. Most outlets depend on listener contributions for operational survival. A spokesman for the National Religious Broadcasters ascribed the trend to listeners becoming "sick of the secular sixties" and turning to religion for comfort.

#### Starr Rejects LIN Bid

LIN Broadcasting's offer to acquire all of Starr Broadcasting Group's outstanding shares at \$15 a share (R&R 3/10) was rejected by Starr's Board of Directors. LIN officials were undecided about offering another bid for Starr shares.



### FCC Says CBS Tennis Show "Deceived The Public"

The FCC has determined that the CBS "Heavyweight Championship of Tennis," promoted as a winner-take-all contest, was nothing of the sort. Therefore, the Commission has concluded that a deception of the public took place, and may impose penalties on one or more network owned-and-operated stations. CBS Sports Division President Robert Wussler, who resigned last week to form an independent production company, was also cited for making "inaccurate statements" in testimony on the matter. In addition to guaranteeing losers six-figure payments in some cases, the network was also cited as violating payola standards in arrangements made with the hosting Las Vegas hotel to spotlight "tasteful and appropriate identification" of the hotel. The Commission is considering "less than full renewal" of one or more of the o&o stations.

**MUSIC, MOVIES ON TV—Casablanca** is promoting their disco-themed movie production (coproduced with Motown) "Thank God It's Friday" by teaming up with **Merv Griffin** to present two consecutive 90-minute episodes of the syndicated talk show based around the movie/musical theme. The two shows will air May 18 and 19, simultaneously with the movie's opening. Artists appearing in the film, including Donna Summer, will be featured on the TV shows, with a special disco set constructed and the culmination of a national series of dance contests set, with Casablanca President **Nell Bogart**, Summer, and **Fred Astaire** among the judges. Summer will also serve as a co-host at times.

#### **ABC Wins A Close Rating Race**

Only two rating points separated the three networks in the **Nielsens** for the week ending March 12, with **ABC** winning as usual with a relatively low 19.9 rating, followed by **CBS** with 18.8 and **NBC** with 17.8. "Happy Days" won handily for top show honors, but NBC's "Little House On The Praine" achieved its top placing for the season by finishing second. "Three's Company" was in third place, followed by 4) "MASH" (CBS) 5) "One Day At A Time" (CBS) 6) "60 Minutes" (CBS) 7) "Circus Highlights" (an NBC special) 8) "All In The Family" (CBS) 9) "Alice" (CBS) and 10) "Love Boat" (ABC). Perennial leader "Laverne & Shirley" was preempted by a 90-minute "Happy Days" special.

ABC still managed to dominate Arbitron's New York and Los Angeles ratings for the week ending March 10, paced by easy victories in both cities for "Happy Days." In New York, ABC's "Barney Miller" and "Three's Company" tied for second place, followed by 4) "Fish" (ABC) 5) a tie between "Welcome Back Kotter" (ABC) and ABC's Friday Night Movie, 7) a three-way tie between "Love Boat" (ABC), "All In The Family" (CBS), and NBC's "Fabulous 50's" presentation and 10) another tie between ABC's Sunday Night Movie and CBS'"MASH."

In Los Angeles, "Happy Days" was followed by "Barney Miller" and NBC's fast-rising "CHIPS" in a tie for second. 4) was "Love Boat" and "Three's Company" tied 6) ABC Sunday Night Movie, and, in an eight-way tie for 7th place, ABC's "Carter Country," Saturday Eyewitness News, and "How The West Was Won"; NBC's "Fabulous 50's", "Little House On The Prairie", and "Saturday News Center 4"; and CBS' Wednesday Night Movie and "MASH."

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# Sea Level "That's Your Secret"



It's no rumor that "That's Your Secret"(CPS 0287) is a smash single for Sea Level; it's a *fact*. And it's being broadcast all over town! "That's Your Secret" from Sea Level's L.P. *Cats On The Coast* on Capricorn Records, Macon, Ga.

Ssssh!



Produced by Stewart Levine for Outside Productions, Inc.

# **The Circle** Just Exploded.



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# STREET TALK

R&R/Friday, March 24, 1978

Larry James, formerly of Z-97/FL Worth, is the new Program Director of KNUS/ Dallas. Brother John Rivers made a fast transition from Z-97 to KNUS and after one day on the air at KNUS, John returned to Z-97! Other new staff members at KNUS include two former KVIL/Dallas jocks, Jim Edwards (12noon-3pm) and Mike Seldon (3pm-6pm), who have joined KNUS in the same shifts they occupied at KVIL.

With Elton John's new single on the streets, one has to wonder what happened to all the session work Elton and Thom Bell did together in Seattle? Street Talk is that all those tracks have been shelved.

Dave Conley, formerly of TEN-Q/Los Angeles, joins the staff at KHJ. Dave will be doing 6-10pm with The Unknown Disc Jockey moving into afternoon drive. Also at KHJ, look for Mary Lyons, the only surviving member of the morning drive news team, to become News Director for the station.

Lee Abrams is in Denver...KAZY.

WLS/Chicago afternoon personality Bob Sirott has signed with CBS-TV to report on "The Trends and Lifestyles of Young People" on Chicago's Noonbreak show. Although Bob doesn't actually know any young people, Lujack and Landecker have promised to introduce him to a few. With Bob working for ABC radio and CBS-TV, that leaves only NBC untouched!



**WORDS & MUSICRADIO**—Comedy star Mel Brooks paid a visit to the studios of WABC/ New York to say a "good word" or two about the city. Brooks was in town to kick off the station's "good word" promotion as part of the WABC \$500,000 game. Brooks, along with other celebrities from motion pictures, Broadway, television, radio, music, government and sports will offer a "good word" or two about New York that listeners calling in will have to identify in order to win cash or prizes.

Gene Knight has been promoted to Music Director of B-100/San Diego as Judy Rich prepares to join husband Bobby at 99X/New York. Gene will continue to handle his 6-10pm show at B-100.

Look for another unprecedented move from **Casablanca** as all four members of **Kiss** release solo albums in September! Also, is it true that **Gene Simmons** and **Cher** have been seeing each other?

Rusty Ford leaves his Program Director's position at WVOV/Huntsville to join Jim Smith at WOKY/Milwaukee. Rusty will be doing afternoon drive.

Changes already at WEFM/Chicago...Greg Budihl, morning news anchor, has left the station.

Louis Johnson of the Brothers Johnson is the proud father of his first son...Kodi Rico Johnson arrived on St. Patrick's day, and he and his mother, Valerie, are presently at home and doing fine. Louis is still recovering.



**GETTIN' INTO ITI**—Pictured is Y-103/Jacksonville's somewhat strange air personality, Hurricane, trying out a new way to do his show...like wearing an unfinished air console. Behind Hurricane is J.J. Walker and holding the microphone is "The Thing." You just never know how spring is going to affect the staff!

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# BOSTON'S HOT POP/ADULT SCENE WBZ-WHDH Two Giants In The Same Town



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WBZ Program Director Ira Apple claims to maintain a more contemporary music policy than WHDH.

WHDH Program Director Al Brady.

"...we pay attention to what the other stations are doing, but we try not to overreact." Ira Apple, WBZ

Boston is currently the scene of one of the most competitive Pop/Adult radio ratings races in the nation. WBZ-AM and WHDH, two of the market's most prestigious stations (both with over 50 years of broadcast history behind them), have engaged in a seesaw battle for the number one position in the city. The Arbitron standings tell the story:

Oct/Nov 1976 WHDH 9.9; WBZ 9.8. Jan/Feb 1977 WBZ 12.3; WHDH 11.6. April/May 1977 WBZ 10.6; WHDH 10.4. Jul/Aug 1977 WBZ 10.3; WHDH 9.9. Oct/Nov 1977 WHDH 10.6; WBZ 9.1. Jan/Feb 1978 WHDH 12.7; WBZ 11.6.

Both stations program basic Pop/Adult formats with evening talk blocks and strong morning men, Jess Cain at WHDH, Carl deSuze on WBZ. There are other similarities, but more often the approaches of the two stations contrast strikingly, and their Program Directors' perceptions of the competing stations make provocative reading.

WBZ went on the air in the early 1920's. It's a 50,000 watt station with a 38-state range, with a strong image as a Pop/Adult station (though it was basically Top 40 as recently as the mid-sixties) with strong community involvement and a heavy proportion of sports. WBZ is programmed by Ira Apple, who began his career at a rural Pennsylvania station, eventually joining KDKA/Pittsburgh as Program Manager and coming to WBZ in March 1976.

WHDH has been on the air since 1927, starting as a source of fishing price information to local mariners. Numerous call letter, power, and frequency changes followed, along with a long court case involving the Boston Herald Traveller, which owned the radio station and its TV counterpart. When the paper lost its license for the TV station, it went into bankruptcy and WHDH was purchased by the John Blair Company in 1974, when Program Director Al Brady dates the beginning of the station's

new era. Brady came to the station from a background primarily in Top 40. He faced a number of changeover problems, and determined immediately to take WHDH out of "the dark ages," while retaining a Pop/Adult approach.

#### **Spirit Of Competition**

**R&R** Pop/Adult Editor Mike Kasabo spoke to both Apple and Brady, covering a wide range of topics and generating some frank answers. Both Program Directors were asked to comment on each other's stations, and out of their answers an impression of a highly competitive situation forms.

"I don't think it's particularly friendly," says WHDH's Brady about the WBZ/WHDH rivalry. "I don't think WHDH and WBZ would ever be called friendly competitors by anybody. We are direct competitors, we compete for the same dollars. We compete with WRKO also, but we're not competing directly for the same dollar or the same direct audience. My feeling is that in this market I have only one competitor...WBZ. My listeners are going to come from two places: non-radio listeners, which is very unlikely; or from WBZ, which is likely." Both program directors stressed that personnel at the two stations rarely intermix socially, and that the competitive posture is a real one.

#### **WBZ On WHDH**

How then do these rival PD's regard their opposite number stations? Ira Apple of WBZ says of WHDH: "Overall, I think it's a good station. I think they're a tightly-run station. Their selection of music is generally very good. I don't want to sound like sour grapes, but personally, I couldn't care less how much is in the cash-call jackpot, and they promote that thing at least five times an hour and that bothers me. I don't want

"...I'm not really involved in direct counter-programming."

#### Al Brady, WHDH

to hear that-play another record or say something interesting about what's happening in Boston.

"I think their people have good voices. Jess Cain, their anchorman in the morning, has been sounding good lately. I haven't been here for a lot of years but people tell me he's sounding now like he used to sound a number of years ago. Their news operation? I think they just play at it. They have it, and that's nice, and that's it. We have the top weatherman in New England; even though they have a weather service, I don't think it compares to our guys here and the personality they have. They do traffic reporting; it's pretty good, I believe, but at the same time I don't think it has the personality."

#### WHDH On WBZ

If 'Ira Apple is forthright in his opinions of his competitor, Al Brady doesn't pull any punches either. "I think WBZ as a radio station supplies a need in the community with more image than substance. One of the reasons we decided to take the course of action with our programming that we've taken is that I think WBZ was at one time a vital, meaningful radio station in this town and that in the last several years they've begun to ride somewhat on image. I don't think they're in all aspects a bad radio station. I think they do some things well, but I don't think their news is as good as a lot of people think it is, I believe their music leaves a lot to be desired, and I think their promotional efforts are not good at all.

"As a service-oriented radio station, they do supply a service. We decided to do this because we think we can supply the service better than they can. We think we can make it more meaningful. We think they spend a lot of time on things that aren't necessary. We think they're a little long-winded; we try to do our service in a more concise manner."

# There's Only One Original **"It's A Heartache"**

the international smash single by **Bonnie Tyler** 

"Love it!"

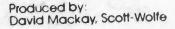
Mark Sommers, WNOE/New Orleans

"Will become a gold record! I can't quit humming it. It has the feel and her vocal performance is full of emotion."

Clay Gish, KRBE/Houston

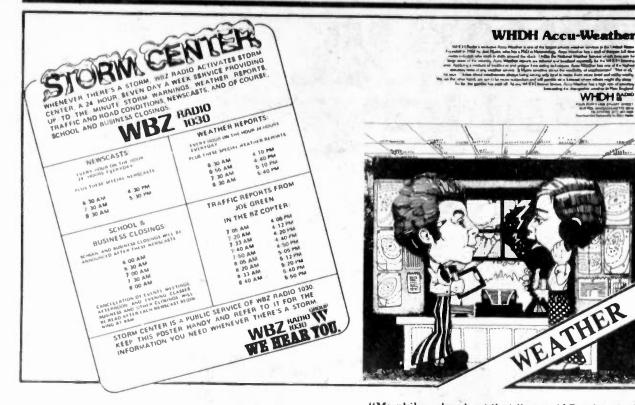
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RCA Records



#### WBZ--WHDH: Two Giants In The Same Town

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"My philosophy about that," says Al Brady, "is that I have to program my radio station the best way I know how to program it, and I cannot worry about what my competition is doing other than knowing what they're doing. I'm not really involved in direct counter-programming. First of all, I think that's counterproductive in Pop/Adult. I think that the audience, 25-49, is much more concerned with stability of product than a teen audience ls, and I believe our running top-of-the-hour newscasts for 40 years is an important reason for me to maintain it. Just because WBZ runs its newscasts at the top of the hour, I'm not going to put mine at five till or five after."

Program Directors to have a slightly harder sound. WHDH's Brady states firmly, "I want my music to be as

contemporary as possible, and I want it to be totally nonrock and roll. It's very soft for the most part. I am playing Rita Coolidge's 'The Way You Do The Things You Do' with an edit-I took the guitar out of it. That's about as hard as I'm going to get, and the only reason I'm playing that is because I can understand every word of it. I believe listeners need to understand the lyrics of the records. But I don't play rock and roll."

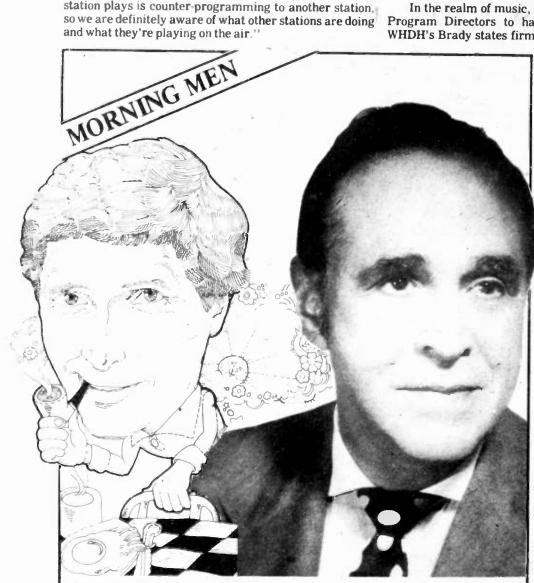
Says Apple, "If you took 100 records played by WBZ and 100 played by WHDH, you'll probably find that WBZ plays music that is harder than WHDH. WBZ and WHDH play at least 85 that are the same, but the other 15 are what makes the sound different. WHDH will play the Tony Bennetts and a lot of Frank Sinatra. We'll play it if it's "My Way" or maybe even "Strangers In The Night," but we won't play cuts that tend to be obscure. We won't play a Jerry Vale. That doesn't mean that if Vale came in with something that had a contemporary sound and fit what we feel is WBZs sound that we wouldn't play it. But he wouldn't normally be on our rotation. We would play one of Johnny Mathis' all-time great hits and that's about it.'

#### **Talk Talk**

Both stations, as mentioned earlier, have talk blocks in the evening. Apple outlined WBZ's setup. "Our music ls from 5:30am until 6pm; from 6pm to 5:30am, we talk, total talk. From 6-9pm, we have Guy Mainella; from 9-midnight, Paul Benzaquin; from midnight-5:30, it's Larry Glick.

"Larry's is a zany kind of talk show; you just don't know what's going to happen. Larry gets offbeat people. He rarely gets serious; Larry always has fun. He plays sound effects when he feels like it. Sometimes I get a little flak because he shoots people off the air. He has a gunshot effect, and when someone has had too much to drink or is getting ridiculous, then Larry will say, "Are you near your radio? Look right into your radio," and then, "Bang, Bang!" Some people say that's violent, but most people love it and the younger people beg him to do it.

"Paul Benzaquin has been in the business for a long time. He deals mostly with human relations subjects-he will get



**Counter-Programming** 

such a hotly contested Pop/Adult battle, but neither sta-

tion will specifically admit resorting to such measures.

Apple says, "We program what we feel is the best thing to

attract and hold our particular audience. That doesn't mean

we ignore what the other stations do, because that would

be ridiculous. We pay attention to what the other stations

are doing, but we try not to overreact. I think WHDH

counter-programmed to WBZ with their talk at night.

WBZ had talk at night for many years and WHDH, al-

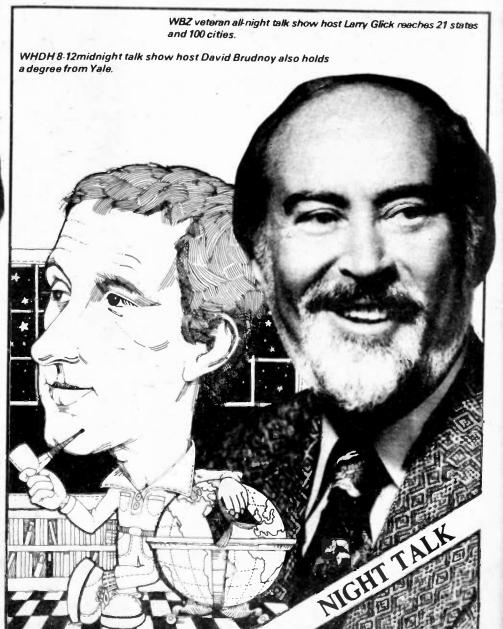
though they had it at 10pm when I first got here two years

ago, increased it to 8-midnight. Obviously, the music a

Counter-programming measures would seem likely in

Highly rated award winning morning man Jess Cain has many acting credits to his name.

WBZ morning personality Carl DeSuze first broke into broad casting in 1938.

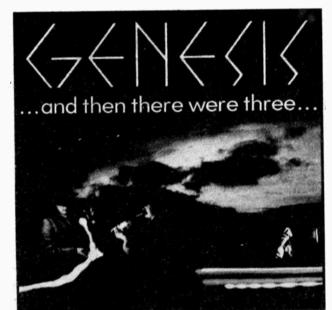


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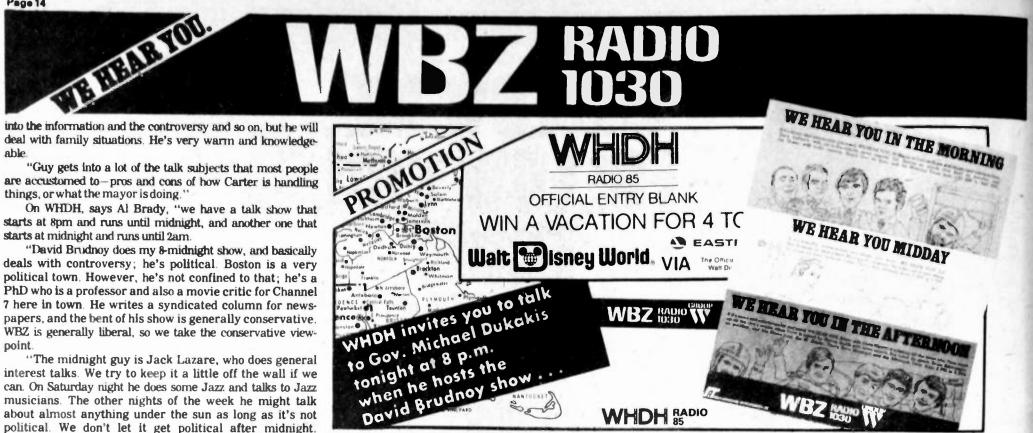
### GENESIS ON TOUR:

- Wing Stadium, Kalomazoo, Mich.
- 5 University of Illinois, Normal, Ill.
- 6 Chicago Stadium, Chicago, III.
- 7 Richfield Coliseum, Cleveland, Ohio 15
- 8 Hara Arena, Dayton, Ohio 17 L.A. Forum, Los Angeles, Ca END OF APRIL TO MID-JULY—EUROPEAN TOUR (20 CITIES)

1978 Allanac Recording Corp 
 A Worner Communications Co

9 Indiana University, Bloomington, Ind.
10 Kiel Auditorium, St. Louis, Mo.
14 Oakland Coliseum, Oakland, Calif.
15 San Diego Sports Arena, San Diego, Calif.
17 L.A. Forum, Los Angeles, Calif.
19 CITIES)





political. We don't let it get political after midnight. "Once a month we bring in the Governor of the state to do Brudnoy's show; he's been doing that now for about a year and a half. When the snowstorm hit and he decided to declare a state of emergency, he was on WHDH doing his show. When Brudnoy is on vacation we fill with state politicians. Rather than having guest hosts, we'll bring in

#### **Sports Support**

WBZ has a much stronger sports orientation than WHDH, as even Al Brady will admit. WHDH had the Boston Red Sox baseball games for years, but recently allowed the team to move over to WMEX. WBZ, on the other hand, broadcasts New England Patriots games in football, Boston Celtics basketball contests, and Boston Bruins hockey events (Boston being an enthusiastic hockey market). WHDH has Boston College football.

"WBZ, with the exception of baseball, is the sports station." says Brady of WHDH. "The Red Sox went to WMEX." he says, "because WHDH would not bid on them, and WBZ would not enter the bidding at the level they wanted. Our attitude about the Red Sox is that we'd love to have them back but only if the rights situation was such that we could make money. The Red Sox have the highest broadcast rights in the country, and we got to the point where we said, "Who are we kidding? You're talking about a summer book here, which doesn't mean a hell of a lot anyway, and we're losing money on the Red Sox.' So we got out of the sports business, but I'm looking now to try to get us back into it a little bit. I'd like to have that so that we could become a little more well-rounded. I'm not upset about the fact that I don't have sports at night, because it seems as if we're doing OK without it, but in order to create some male tune-in and to make the station a little more well-rounded I'd like to have it."

Apple sees sports as a mixed blessing for WBZ, but feels it adds to WBZs long-entrenched image in the Boston market. "There are advantages and disadvantages," he says. "One thing it does, of course, is attract a lot of men to the station. The disadvantage is that sometimes it does not attract enough women. Not that women don't like sports, because they do, and there are a lot of women listeners. But we are perceived as a very heavily sports-oriented station. We do have very good announcers and commentators. Johnny Most, who does the Celtics, has been doing it for 25 years. Bob Wilson, who does the Bruins, has been here a long time, and Gil Santos, who does the Patriots, the same.

Apple feels his station's sports involvement is an advantage over WHDH "to a certain extent, because it adds another dimension to what we are doing. There are some areas," he adds, "where it might be somewhat of a drawback. For instance, when a talk show is interrupted by sports, then obviously those who want to hear a talk show are going to go where the talk show is, and that's WHDH. So you can't have everything, but I think we have a pretty good compromise."

#### **Promotion Devotion**

The station promotion situation differs at the two stations, since WBZ has a sister TV outlet and WHDH does not. "We try to utilize it wherever we can," Apple says about WBZ-TV. "It would be foolish not to. For instance, if we're talking about snow closings, the WBZ-TV news department will remind people that they should listen to WBZ radio in the morning or through the night. When we do put on TV spots we use all the stations in town, but naturally we can trade off with our sister station, and that's an advantage.

"We haven't used billboards for a long time, we did do some taxis last year. We made a series of spots for TV, all different kinds. One was for our morning team, and then we had one for the afternoon team, we had one for the midday man, Bob Raleigh, one for the talk show. We also



had an institutional ad running which was We Hear You, one of those package things done by TM, based on the fact that we do hear you; and we did a bumper sticker campaign, so we did have generic spots."

Brady is a firm believer in promotion for WHDH. "We run a promotional budget in excess of half a million dollars a year-and that's cash, We do very little trading for TV time because TV stations happen to be very good cash customers of ours, and we don't want to trade that time away. We don't trade with the newspapers for the same reason. I also think I can get better positions when I pay cash.

"We've concentrated probably 90 percent of our outside budget into television. We have used billboards and cab tops on occasion, but always in support of what we're doing on TV. We never shotgun the approach; it's a rifle shot. We promote the same thing all over the place, and basically what we promote is call letter identification. I've got too many things on the station to promote individually, so I decided that aside from occasional informational campaign where we promote our morning drive information package, the basic thing I promote is call letter identification to reinforce in people's minds that we are still here. We've been in this market for a long time, so our call letter identity is high, but people need to be reminded that we're still alive. So we promote most of the time with 10-second spots on TV which reinforce call letters, and then make damn sure that our product is good enough on the air to hold people with the improved cume that we seem to get from the heavy promotion that we do outside. Everything that we do on the air is built for average quarterhour maintenance; everything that we do outside obviously is built for cume."

#### **Declining Syndication**

Neither WBZ nor WHDH use syndicated programming to any significant degree; both stations pride themselves on their in-house capabilities to tailor special programming for their local market. "We don't get into it a lot," says Brady, "because first of all, I can't control it, and no matter how good it is, there's always a segment or two of it that I don't like. The only real heavy syndication that we've gotten into recently is the Elvis special from Drake-Chenault. But on the other hand, when they offered me the "History of Rock & Roll," I would not buy it because I felt my audience wouldn't tolerate some of the music that was in it. I turn down almost everything. I have such a large and competent staff that almost anything special we want to do we can do ourselves."

Apple says, "I never turn down listening to a syndicated show, because I'm interested in what's going on in the industry. But we are fortunate in having a very capable i most of the time, if we're interested in the kinds of things that a syndicator does, then we'll put in the time and energy and talent and do it ourselves. This way we have control of it; we know what we want, we can design it with ourselves in mind, and with the local audience in mind.

#### **News Philosophies**

In discussing WBZ's news approach, Apple concentrated on the station's technologial innovations, citing WBZ as the first station to use the Comrex short-wave two-way radio system, which he says "has on-air sound of almost studio quality." Speaking more generally, he said, "We

able

point

Senator Brooke."



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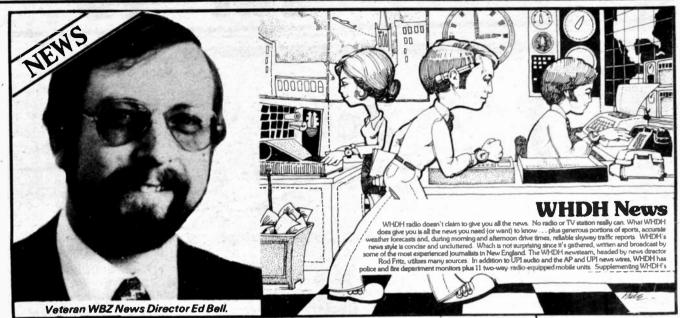
have a very large news staff for a radio station. We have ten full-time newsmen and a News Director...they do investigative reporting, they have their own beats. It's an outstanding news department, and continually wins...I can't list the awards, it just wins one after the other."

Brady was more specific about WHDH's approach to news "Our approach is more of a mass appeal approach to news, and theirs (WBZ's) is more of a network approach even though neither one of us uses a network. My news is predominantly local, I'd say 90 to 95 percent, unless there's a major national news story. We do have access to the ABC radio network; although we don't use their newscast, we do use their resources. I've beefed up my news department now. We've got ten people in there, and I believe that my news placement, my service placement, is just a little more viable than theirs. I don't want full-blown newscasts every hour on the weekends any more, for example, because I don't believe people want to hear that. I guess I came out here and brought a lot of the things I learned in Top 40 radio, and I did not think that just because I wasn't doing Top 40 anymore that those ideas were no longer valid. I tried very hard to marry some of the To 40 premises that I always operated with to Pop/Adult."

#### **Crosstown Traffic**

The two stations even differ in their traffic coverage approaches, with WHDH favoring a fixed-wing craft and WBZ depending on a helicopter. Brady advocates the fixed-wing cause: "We fly a fixed-wing aircraft because it's faster and we can cover the perimeter of the city, which neither of the other two radio stations which do traffic reports can do. There's a beltway around Boston called Route 128 which is out there a good bit, and if you don't have a fixed wing you can't really cover it regularly because the helicopters are too slow. The problem with the fixed wing was that on bad days you couldn't get it up, and WBZ and WEEI (a Boston All-News station) could get their copters up on much worse days. So about six or eight months ago we made arrangements for a helicopter, so on good days we fly the plane and on bad weather days we fly the helicopter. On days with outrageous traffic problems, because of snowstorms, we put them both up, flying the plane out around Route 128 and the copter over the city. In addition to that we utilize eight mobile ground units with two-way radio equipment. They're in contact with the airplane and the radio station. My own opinion is that we have the best traffic coverage in the city, but I think we've -only had it for about the past eight months."

"We have a legend in his own time," says Ira Apple about his traffic reporter. "That's a guy named Joe Green. Joe has been flying for over ten years in a helicopter. In the last blizzard, Joe was up and nobody would believe it, but he was up there flying until he was forced down. Joe is legendary in this area because he's done things...a little dog was on an ice floe in the Charles River a couple years ago and Joe landed very close to it on the ice and rescued the dog, and of course the newspapers were there and Joe became a hero. He got a letter of commendation for saving a kid who overturned a kayak in the middle of a river.



He's always doing things like that. Joe is a bit of a maverick. He's got in a little bit of heat for being critical of the way the traffic has been routed, but they do listen to him."

Apple also uses a ground crew, equipping the station's news cars and his own vehicle with two-way radio systems. "Mostly it's Joe," he says, however, "because we don't like to go overly long. Give plenty of service, but don't bore all the people who aren't in automobiles."

#### **Rating the Ratings**

WHDH and WBZ have been battling it out for the top in the Boston rating battle for almost two years now, and while the hard figures of the recent Arbitron tell part of the story, both program directors had amplifications and explanations of their own. Apple quickly brought up the subject of cume.

"Those are quarter hours you're looking at," he said, "which I wouldn't underestimate. But at the same time, if you look at the cumes of the two stations, there's just no comparison. WBZ is overwhelmingly number one in weekly cumes, daily cumes, and all the rest. On the quarter hours, what WHDH had done is to give away money, which we have not really yet begun to do, and I don't know if we ever will. What they are doing for those quarter-hours is the Cash Call contest for thousands of dollars, the fiftydollar bonus thing, and all that forced listening stuff. Our policy has been not to give away cash money. We have contests, not just write down how much money we have, but something that will tie in and be fun for people who are not contest-involved and could care less about contests, which is the great majority of people."

Brady had his own interpretations: "Both stations have a lot of heritage, so there's a lot of built-in listenership for both stations. WBZ, with that image of theirs, is a radio station that is going to continue to have good numbers for quite a while. WHDH is a radio station that has been on the move now for two years. It has been an attempt to



solidify that movement, and as you can see from the numbers, there are points at which we did not solidify it very well. But not only did we see in the last book that we were leading the market, but the last five Mediatrends that I've seen have also shown we were leading the market by an even more considerable margin than Arbitron showed. I believe what's happening here is that we are finally beginning to see the results of two years worth of work at WHDH. This is not commenting on WBZ at all. I believe that the attempt at stabilizing the staff has begun to pay off, the attempt to build the news department and make this a credible information station is beginning to pay off. Frankly, we're a hell of a lot better radio station today than we were a year ago. I have a lot more clear-cut direction for my music. I know exactly where I want to go; I'm not experimenting anymore."

#### Parting Words

Both Boston programmers are obviously concerned with the present, but are pointing toward the future of their radio stations at the same time. Ira Apple is optimistic: "My first reaction is to say it's going to get better and better, and it better! It is going to get better, and at the same time we want to be able to keep the flavor and image and warmth, the personality that has made WBZ what it is. I envision we'll perhaps have more interesting contests as we go, and we'll work harder on promotions. We'll work harder and try to do better on the things that we already have going for us and that we've done over the years.

"T'm looking forward to the new technology I'm getting in; I'm looking forward to someday when I can make better use of computers. AM stereo will be coming along one of these days; I'm looking forward to that. I think that will be good for all AM. I think Boston is a great market. And I hope that when people think of Boston, that they think of WBZ, and I believe that's the case. I believe any other station would like to have that image, but I believe WBZ has it and I think rightfully so."

Al Brady lays his predictions for the future right on the line. "Obviously, I have to say I think we're going to dominate. I believe we are a better-programmed radio station, more carefully programmed. I pre-program every record on this station, I control every aspect. I believe that's the way it has to be done if I'm going to program the station. I don't believe there's ever going to be a real clearcut dominance for WHDH because of the signal of WBZ. I believe we can beat them as we have done, stay ahead of them in Metro-there might even come a time when we can pass them in Total Survey Area if our Metro becomes strong enough, but as far as anybody annihilating WBZ, it's not going to happen. They have too much heritage, too much signal too much image. But I think we can dominate, win our demographic, be number one 25-49. I think we've got youth on our side, enthusiasm on our side, e are the ones making the move on our side. The excitement is contagious. I think we have to guard against complacency at WHDH, and we're doing everything in our power to guard against it. I'm just the kind of guy who is never going to be satisfied until I've got a hundred share. I don't know if I'm going to get it, but I'm going to work for it."

So, as WBZ and WHDH gear up for the future, the Pop/Adult Battle of Boston marches on. The eventual outcome is uncertain, but the battle itself is stimulating the market to new heights of radio activity, and that's a positive development in itself. In the meantime, however, it seems the Boston market is willing and able to support two giant radio stations.



test as they get ready to give away a 16 foot Catamaran Sailboat in Fanta-Z Three. After that it's on to Fanta-Z Four, which is only logical.

John Leader

Are we running into a talent shortage?

I received an article from Chip Stanley, Program Director of KVSL/Show Low, AR. in which he asks some very pointed questions. Chip begins, "Where are the next generation of entertainers to come from?" His article was prompted by his observance of several radio "veterans" moving out of radio into other allied fields. He further states, "When these highly trained personalities leave radio, and it appears to be at an everincreasing and alarming rate, where will their successors come from?" I'm not sure I agree with Chip's assessment that radio people are leaving at "an ever increasing...rate," but his original question still deserves an answer.

Chip expanded on his first statement, saying, "The new wave in radio today seems to be research. Program Directors appear all consumed over this relatively new element of radio. Teaching, constructive guidance, individual attention and positive criticism for the sole purpose of improvement have been put on the back burner. If no one teaches, no one learns and stagnation looms everpresent and threatens the concept of radio as we have come to know it."

The prospect of "research" should not be frightening for anyone in radio. Research, if properly executed and (more importantly) properly applied, should only serve to make radio better! It is when research becomes "all-consuming" to the total exclusion of "the human element" that it can constitute a threat. The programmer who relies totally on research, ignoring the very important aspects of teaching, guiding and leading his or her staff, runs the risk of coming up short on any success measurements yet devised. And that in fact may be the heart of the talent shortage problem.

Finding new talent that is qualified is a very real challenge for many programmers. As an example, I had a conversation with the Program Director of a Midwestern radio station in a secondary market, who had an important vacancy on his staff for an afternoon drive jock: He had made all the usual moves in trying to fill the opening, phone contacts with other PD's, ads in the trades and word of mouth through his staff. The tapes and resumes began rolling in but with each day's delivery, our Midwestern programmer became more and more disappointed. He was not hearing anyone he felt could fill the slot. And the problem was not that the PD's tastes were too specific. The problem was the quality (or lack of it) of those applying for the job.

Back to Stanley's article, he too notices the problem, "Program Directors are not teaching their craft, yet across the country stations are screaming for newly-trained talent." As I remember the positive experience of being a Program Director, I spent a good chunk of time making sure my staff knew what we were doing and why! I always felt that if my staff was on the right road then the battle was half won. The techniques of dealing with people that I used were the same ones I had learned from my earliest radio superiors.

But the learning experience is a two-way street. If young people in radio don't make an effort to learn from those around them, then they are making a major error. Whether their goals are upward motion to bigger and higher paying markets or the desire to become the "kingpin" of a smaller situation, their learning process within radio must continue.

I am more optimistic than Chip Stanley because I know there are many creative Program Directors ready to share their knowledge. I was fortunate enough to work for and with some of the best Programmers in the country. If the PD's in the smaller markets are becoming so infatuated with pure research, then they are doing themselves and the entire career concept of radio a disservice. I have said it before, but in response to Chip Stanley's article it bears repeating: the most important part of any Program Director's job is dealing with his or her staff. And in any size market, New York or Show Low, that means teaching, learning, trying, failing, trying again and winning.

Thanks to Chip for his thoughts. You've read mine... I'd like to hear yours.

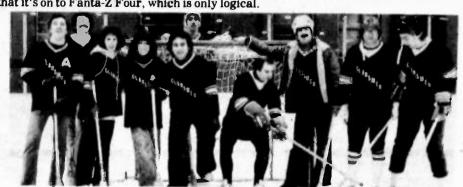
#### Bits

NORFOLK BELIEVES IN MAGIC: Bob Canada, Program Manager of WGH/Norfolk, related that a capacity crowd of 14,000-plus attended the first Shaun Cassidy concert in the Norfolk area. Because the tickets sold out in two days, WGH-13 awarded contest prizes including Shaun's albums and 20 pairs of Cassidy concert tickets along with something a bit unusual...a six by six foot hand-painted oil of Shaun, autographed by him at the concert. Bob also reported that WGH will announce future concerts in conjunction with WGH's 50th year in broadcasting.

**RADIOTHON IN ALBANY**: On February 25 and 26 the jocks and newsmen of WPTR/Albany, NY held their fifth annual Leukemia Radio-Thon and in doing so raised over \$31,000 for the upstate New York Chapter of the Leukemia Society. The "fishbowl" on the sight of the actual broadcast contained over \$1,650 in cash, as people dropped by to watch the continuous 36 hour broadcast and drop some cash into the bowl.

BAG IT TO WIN: WTSN/Dover, NH has started their Clean Up Number promotion. Listeners are being urged to pickup a Clean Up Number bag (car litter bags) and make note of the individual serial number on each bag. WTSN then reads numbers on the air and if a listener hears his or her number they have 12 minutes to call the station and claim a prize. The offered winnings include cash, watches and major appliances. Paul LeBlanc and his WTSN staff are obviously hoping to clean up with this one.

FANTA-Z ROLLS ON: WRJZ/Knoxville is continuing their multi-level Fanta-Z con-



KILLER BEES INVADE MONTREAL: The FM96(CJFM)/Montreal Killer Bees are shown in the above photo only moments before their Broomball encounter with the MacDonald College All-Stars. The Bees are modeling gowns by Clansmen.

TAKIN' IT TO THE SLOPES: KDWB/Minneapolis recently conducted its second year of Super Nastar Races. The races include three weekends of amateur slalom races where over 700 skiers, aged 8-63, tried to beat their handicap to win trophies and medals. The grand prize winner received a Las Vegas holiday trip for two.



BOSTON BOWS BEAVER-DAY: On March 2nd Dale Dorman, WRKO/Boston morning man, celebrated the second annual "Beaver Day." The observance included "Beaver Buns" for breakfast and, of course, "Beaver Burgers" for lunch. Michael Dukakis, Governor of Massachusetts, issued a proclamation declaring the day as "Beaver Day". The Governor cited the virtues of the beaver and his positive effect on the environment. Dorman was quoted as saying, "Groundhogs have their day, why not beavers? I've been a beaver lover for years!" Pictured above is the beaver (left) and Dale Dorman (right).

#### Motion

Mike Adams, formerly 6-10pm personality at WRKO/Boston, has moved from his night slot to 9-12noon. The shift left open by Mike's move to daytime needs to be filled and tapes and resumes should be sent to Harry Nelson at WRKO. Harry also reports that J.J. Wright has left WRKO and his all-night shift is also open.

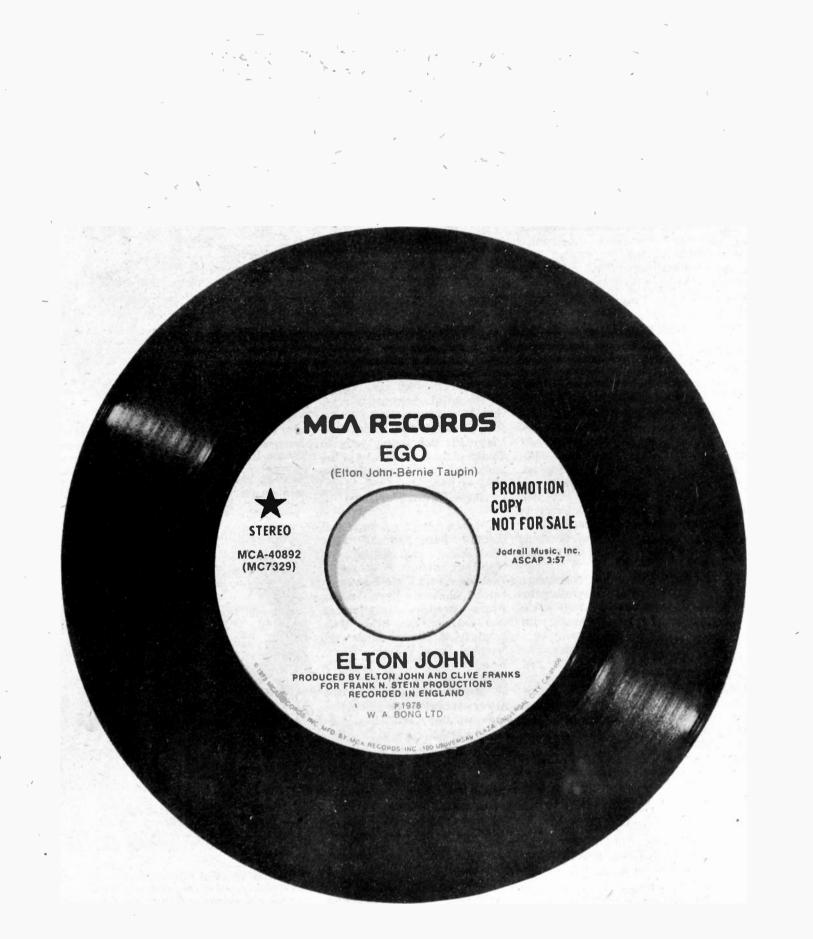
Banana Joe Montione has left CHUM/Toronto and is now doing afternoon drive for PD Tom West at WLOF/Orlando. Joe's shift is 3-7pm and he seems real happy to be back in the Florida sunshine!

Steve Kelly has moved from WBGN/Bowling Green to handle middays (9am-1pm) for Michael St. John at WMAK/Nashville.

#### A Reminder

Once again I'd like to remind all readers of R&R that you do not have to be a reporter to the paper to participate in its content. We want to hear from you! Send in your best promotions, staff changes, and pictures. We'd love to hear from you and so would all our readers, so make yourself a note to "let R&R know!"

Also, this update for all Top 40 reporting stations: report days are Monday and Tuesday, but since the majority of you finalize your music lists on Tuesday, that is the day that we receive the majority of reports. The deadline for music reports on Tuesday is 6pm Pacific Time, so please keep that in mind when putting your list together.



# On MCA Records... Naturally!

#### Sonderling

(Continued from page 1) Secretary Roy Sonderling, with the individual Sonderlings assuming control of those properties.

The merger agreement is subject to Sonderling's obtaining favorable banking opinions, a definitive agreement, the approval of both companies' directors and stockholders, favorable tax rulings, and FCC approval. A possible stumbling block to FCC approval is Sonderling's acquisition of WRVR/ New York in October 1976, which would not meet the Commission's three-year requirement on license transfers. Sonderling's pending acquisition of WDAS-AM-FM/ Philadelphia, now before the FCC, is viewed as another uncertain factor which may affect the Viacom merger.

Merger talks between Combined Communications Corp. and an unnamed "larger" company (R&R 3/17) were terminated, the company announced Monday (3/20). CCC declined again to name the other party in its talks, but stated that discussion on a "significant" acquisition by CCC and another unnamed party were continuing.

#### Letters

(Continued from page 3) to take my weekend girl and turn her into our evening lady. Lady Jay has something going for her. She is an excellent communicator, and that is what an air personality must be. She does not fall into the category of women in media, who breathe heavy and reek of sex. She is just damn good. It may take forever to convince the programmers that women have a place in media. Somehow, though, I don't think it will take that long. You see I am one of the biggest "Chauvs" in the business, and I'm convinced that a woman can more than adequately handle the job. **Ron Young** 

Operations Manager 14Q/Palm Springs/Indio

#### Country Seminar (Continued from page 1)

useful. This meeting concluded the formal sessions of the first day.

Lee Philips, Program Director of WOKO/Albany, led an informal rap session later that night. Discussions included ways of clustering music and spots, music research and contests. There was some concern about the potential tune-out and over-hyping of a station from contests.

#### Motivation, Research & Technology

John Gorby of Jim Hooker, Inc., a motivation organization opened the Saturday meetings studying ways to utilize and stimulate ideas in a group meeting. An actual working group meeting was set up; those who took part included WMC/Memphis PD Les Acree; Randy Michaels of WDAF/ Kansas City; John Chaffee, Malrite Broadcasting; Lee Philips, WOKO/Albany; Rick Holcomb, GM, WTCR/Ashland; and Bob Young, KIKK/Houston. Concepts of holding staff meetings and getting the most out of them were key elements of this portion of the seminar.

The second day of concurrent sessions got underway after the motivation meeting. WHN's Ed Salamon headed a gathering with Arbitron's Bill Engle and Pulse's Peter Roslow, who took their discussions of the previous day and expanded into the area of research methodology. At the same time a meeting room was set up for round-table one-on-one talks with panelists featured in the Friday sessions.

After a lunch break, "The Fully Loaded, Semi-Automatic, Digital, Laser, Googlaphonic Dream Machine-Miniaturized/Engineering Your Future" session got started with moderator Ted Cramer, Music Coordinator of WDAF/Kansas City. Guests were Ted Roscutti, Taft Broadcasting, who spoke about AM-stereo and its future possibilities, and engineering consultant Eric Small, whose topics included computerized music systems and the use of disc over tape cartridge in the airing of music at a radio station.

WDGY/Minneapolls Program Director, Dan Halyburton coordinated the next meeting on music research, Included during the hour were ideas from Joanne Calloway, MD at WMAQ/Chicago, new PD of WEEP/Pittsburgh; Dick Grogg, KVOV/Casper, Wyoming; Naomi Soule, researcher from the University of Kansas and Dr. Richard Peterson, Vanderbilt University. Everything from computing of music surveys to the use of outcall research were included in this discussion. The final general meeting featured highlights of various contests and promotions. WTCR's **Rick Holcomb and WAXX/Eau** Claire PD Bob Holtan were in charge of the introductions of the audio and visual presentations.

#### **New Faces Perform**

The closing event was the annual Country Radio Seminar "New Faces Show," which features some of the newer talent on the scene. The show starred Columbia's Janie Fricke; Elektra's Vern Gosdin; Warner Brothers' Con Hunley; Don King of Con Brio; Zella Lehr, RCA; Ronnie McDowell, Scorpion; Peggy Sue, Door Knob; Kenny Starr, MCA and Capitol's Gene Watson. Charlie Monk was MC and Nashville producer Eddie Kilroy overlooked the production of the evening's event.

R&R Country Editor Jim Duncan, who for the last three years has served on the CRS Agenda Committee, adds some of his own insights on the 1978 Country Radio Seminar, as well as plans for the tenth gathering next year in his column.

#### Correction

In last week's Arbitron ratings breakouts, WAVA/Washington D.C. was inadvertently listed as a News station. It should have been listed as an AOR.



TEAM SPIRIT—When a radio station suddenly comes up short on available air talent, it has to resort to whatever emergency measures are necessary. So KCBQ/San Diego was forced to round up two guys off the street by the names of Charlie Lake (left) and Jimi Fox to fill a vacant air shift. Actually, Lake, National Program Director for the Downe (formerly Bartell) Broadcasting Group, and KCBQ Program Director Fox teamed up for a one-time impulse shift, and apparently had a great time.



WEEKLY WINNER—A KHFI/Austin IIstener won the chance to build up an Austin-tatious album collection in a station drawing. Listeners voted for their favorite records and artists, and the winner (pictured at left with KHFI Promotion Coordinator Michael Ross) won an album a week from the station and a local record store.

### FOR YEARS IT'S BEEN,"HO HO HO." Now it's "hum hum hum."



MEL BROOKS sings HIGH ANXIETY. His soon-to-be-memorable single smash on Asylum.

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(Advertisement)

C 1978 Elektra/Aaylum Records



THEY DID IT ALL FOR CFTR—In commemoration of the 25-billionth McDonalds hamburger served in Canada, company officials presented CFTR/Toronto alr personality Mike Cooper with a not-quite true-to-life model of the momentous burger. Why Cooper was chosen as the symbolic recipient of the 25-billionth burger was not explained, but he does look suitably honored by the gesture. Pictured (I-r) are: Cooper, John Strutt, the local McDonalds manager; and McDonalds Canada Vice President Ed Garber.

# The Imagining Has Ended! "INAGINARY LOVER"

# **ATLANTA RHYTHM SECTION**

# has broken with solid radio action!

# BREAKERS

#### ATLANTA RHYTHM SECTION Imaginary Lover (Polydor)

64% of our reporters on it, 16 adds including WOKY, B100, WRKO, 96X, WKBW, KROY, WKY. Key moves: 29-21 WZZP, 22-20 KIIS-FM, 39-29 WPEZ, 30-27 WCAO, 30-26 KLIF, 17-13 at z93, 25-19 KRSP, 39-33 at BJ105, 4-1 at 94Q, 30-25 WGUY, 20-15 WHHY, 14-8 WRFC, 30-26 WACI, 30-25 KSLY, debut 30 WPGC, debut 23 KSTP, debut 30 WICC, debut 20 WNCI, debut 28 WTMA. See Parallels, charts at number 30.

## from the album "Champagne Jam"



Radio & Records Album Airplay No. 6 Bill Hard FMQB Album Report Debut No. 5, March 17, 1978

A.R.S.—now solidly entrenched as the toast of American Rock and Roll!



R&R/Friday, March 24, 1978

TOP-40



BACKSTAGE WITH B.J.—KHJ/Los Angeles Program Director John Sebastian was among the backstage congratulators at B.J. Thomas' first Roxy engagement. Pictured (I-r) are: MCA Album Promotion Director Joy Hall, Lindy Goetz of MCA Promotion, Vice President of Promotion Stan Bly, Sebastian, B.J. Thomas and his wife Gloria.



**CAPTAIN WHAMMO GOES BUBBLEGUM**—WMET/Chicago air personality Captain Whammo was selected as an Interview subject by the prestigious local newsgathering orgenization Bubble Gum Digest, primarily administered by preteen and teenage journalists. The Interview aired over WMAQ-TV in Chicago. Captain Whammo (right) is pictured with Interviewer Laura.



Page 20

WALT TEAM COURTS JUNIOR MISS-Staffers et WALT/Meridian, Mississippi put together a basketball team for charity called the WALT Stump-Jumpers. During halftime of a game benefitting the March of Dimes, the team posed with Lauderdale County Junior Miss Tammy Moore. Pictured (I-r) are: Ms. Moore, Jim Gates, John Lyons, Mike Denton, Van Mac, and Willie Giles. Crouched in front are Ken Rainey and Clay Holladay, while standing in the back row are Keith Ballard and Ron Walton.



KJRB PICKS UP STYX GOLD—KJRB/Spokane was presented with a gold record for Styx's "Come Sail Away" by A&M. Pictured at the presentation are (I-r) A&M Seattle promotion rep Bob Scharbert, West Coast Regional Promotion rep Larry Green, KJRB Music Director Tom Hutyler, and Program Director John Sherman.

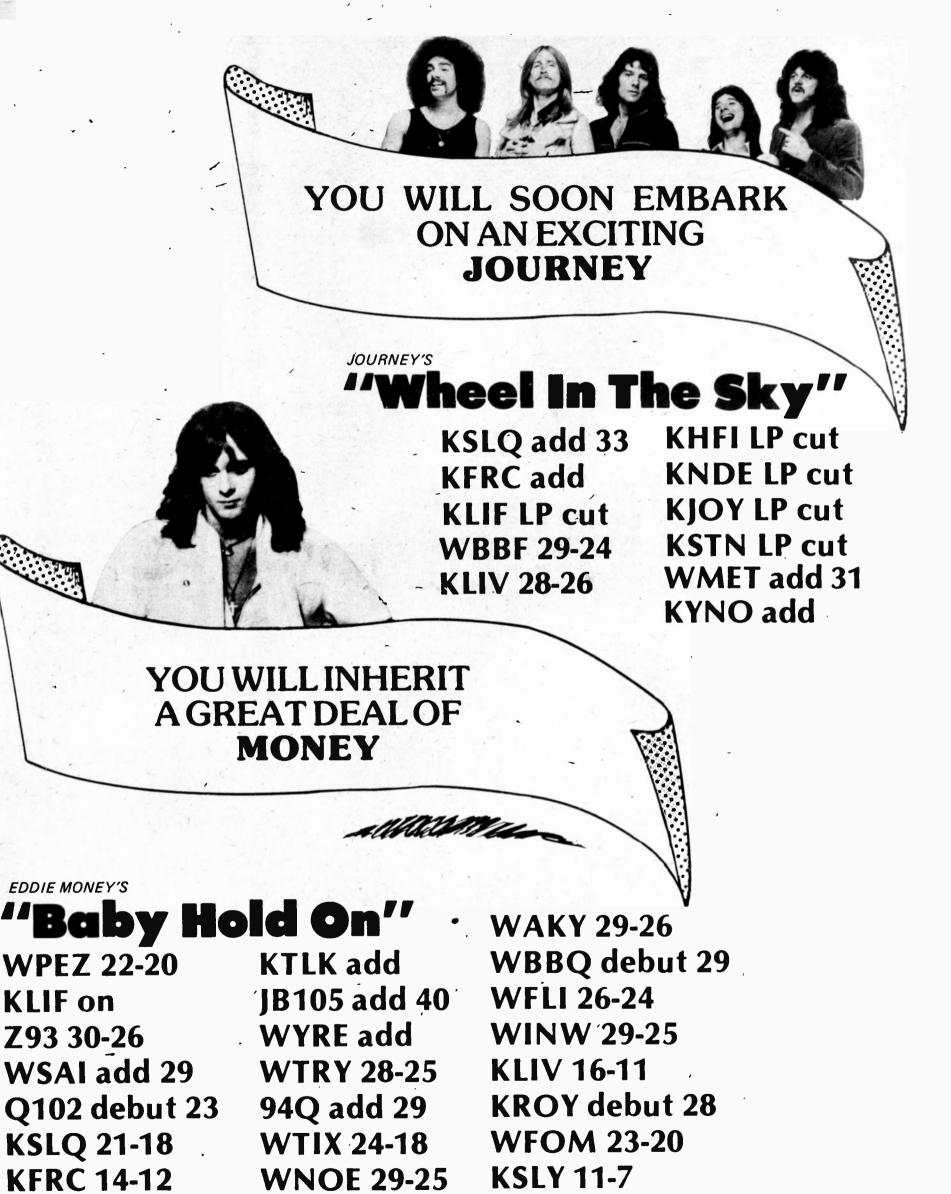






VAN HALEN LIVE AT KLIV—Warner Bros. Van Halen visited KLIV/San Jose in support of their current record pursuits. Pictured at the station (I-r) are Warners Regional Promotion Manager Bert Keane, group's David Lee Roth, KLIV Music Director Ralph Koal, group's Edward Van Halen, Mike Stone of Warners Artist Development, and Promotion Marketing Menager Jon Le Vàlley (kneeling).





3 r r

On Columbia Records

#### Page 22

#### NORTHEAST Most Added Hottest Wings Ree Gees "Fever" Travolta/Olivia

Flack/Hathaway **Barry Manilow Jefferson Starship** 

Most Added Wings Travolta/Olivia Yvonne Elliman Flack/Hathaway

Bee Gees "Fever" Natalle Cole **Billy Joel** 

Hottest

Yvonne Elliman

SOUTH

#### DDS&HO 5 Music Key: (DP) indicates the song is getting play during certain parts of the day and/or night. (RA) indicat

the song was dropped from the playlist then re-added.

KELQ/St Louis, MO

HOTTEST: Bee Gees Fover 2-1 Eric Clanton 5-3 David Gates 13-5 Reydio 12-10 Flack/Hathaway 29-19

WORY Milwaukee, WI

Iherry Toennie

Journey Marren Zevor HOTTEST:

Im Smith

Chuck Mangione Andrew Gold

ELO Raydio England Dan Jefferson Starship

ARS Wings Travolta/Olivia HOTTEST: Samentha Sang 2-1 Eric Clapton 12-7 Jay Ferguson 10-8 Samenta Browne 17-

Jay Ferguson 10-8 Jackson Browne 17-12 Yvonne Elliman 24-18

O102/Cincinneti, OH

Jefferson Starship Travolta/Olivia HOTTEST:

Andy Gibb 1-1 Jackson Browne 19-12 Andrew Gold 20-15 Yvonne Elliman 23-16 Eddle Money D-23

WZZP/Cleveland, OH

Beau Rainer

Mathis/Williams

Wings Travolta/Olivia Tavares Jefferson Starship Patti Smith HOTTEST:

HOTTEST: Kansas 10-5 Yvonne Elltiman 14-10 ELO 18-11

Flack/Hathaway 20-12 England Dan 23-16

WLS/Chicego, IL Alan Burns

Vvonne Elliman HOTTEST: Barry Manilow 9-5 Raydio 15-9 Jay Ferguson 20-17 Kansas 30-19 Bob Welch 38-31

KSTP/Minneepolie MN

Gene Cotton Billy Joel Jefferson Starship HOTTEST:

Parallel Two

None HOTTEST: Barry Manilo= 2-2

Barry Manilo= 2-2 Kansas 3-3 Eric Clapton 8-4 David Gates 7-5 Jackson Browne 19-15

WINW/Canton, OH

Keib London Travolta/Olivia Marren Zevon Mings Het Hille HOTTSJ: Bee Gees Fever 2-1 Yvonne Elliman 10-8 Bob Welch 14-9 Jay Ferguson 16-11 Shaun Cassidy 24-16

WYFM/Youngatown, OH

Jackson Browne 20-9 Raydio A-13

WKY/Oklahoma City, Ol

10-6

Jack Taylor

Raydio Andrew Gold HOTTEST: Bee Gees Alive 3-1 Jay Ferguson Kansas 11-7

Sandy Jones

ARS HOTTEST Barry Manilow 6-2 Kansas 10-7 Raydio 11-8 Sob Welch 13-9 David Gates 19-15

WMEE/Ft Wayne IN

Gene Cotton Stym HOTTESV Kansas 2-1 Erit Clepton 3-2 Bob Welch 18-7 Yvonne Elliman 15-8 David Gates 20-11

KLEO/Wichite, KS

Yvonne Elliman Abba Gene Cotton HOTTEST: Eric Clapton 10-6 Bob Welch 13-8 ELO 19-13

Barry Manilow 26-15 Rubicon 29-20

Ken Clifford

John David Spangle

Keith London

Ron White

Horiesi: Barry Manilow 8-4 David Gates 10-6 Gordon Lightfoot 17-13 Yvonne Elliman 20-14 Chuck Mangione 23-18

WGRD/Grand Rapida, MI

Greg Ausham

Mark Elliott

WVLK/Lexington, KY

None HOTTEST: Bre Gaes Fever 1-1 Eric Clapton 3-2 Samantha Sang 4-3 Raydlo 25-11 ELD 24-12

KILE/Galveston, TH

Jefferson Storship Jacky Ward Wings HOTTEST: Natalle Cole 1-1 Eric Clapton 4-2 David Gates 8-5 Darry Manilow 11-9 Stargard 13-11

980/Vidalia, GA

Scott Kerr

Bee Gees Woman Parliament Dolly Parton Bob Weir

Bob Wesr Barry White HOTTEST: Bee Gees Fever 1-1

Bob Welch 13-8 LRB 14-10 ARS 24-17 ELD 26-21

WFOM/Mariette, GA Greg McClure

Wings George Benson Travolta/Olivia Steely Dan

HOTTEST: Rubicon 8-2 England Dan 11-4 ARS 16-11 Enchantment 19-14 Flack/Mathawiy 22-17

WLOF/Orlando, FL Blackwell/O'Neil

Allán Clarke Tranmos Michael Zager Rod Stewart Raydio Travolta/Olivia MOTTESI: Natalie Cole 9-4 Boz Scagos 16-10 Yvonne Elliman 31-19 Gene Cotton 27-21 Jefferson Starship 39-27

MIDWEST

Parallel One

Dave Thomps

Wings HOTTEST :

Eddie Money Warren Zevor

Jackson Browne Gordon Lightfoot

KDWB Minneapola, MN

Barry Manilow 6-1 LeBlanc & Carr 10-8 David Gates 13-9 Yvonne Elliman 23-17 Jøfferson Starship 25-21

WSAL/Cincinnati, OH , C C Matthews

Marren Zevon Kenny Logoins Celebrate (RA) HOTEST: Andy Gibb 1-1 Sterly Dan Peg 9-7 Andrew Gold 11-9 Rod Stewart 13-12 Yvonne Elliman 27-20

WGCL/Cleveland OH

Meatloaf HoTTEST: Bee Gees Fever 2-1 Lou Rawls 25-15 England Dan 22-16 LeBlanc & Carr 23-17 Kansas 28-18

Inclusing frompley Uavid Gates Trainnos HOTTEST: Samantha Sang 1-1 Eric Clepton 7-5 Mathis/Millians 21-10 Bob Melch 16-11 Paul Davis 20-15

CILW/Detroit, MI Rosalie Trombley

Bob Travis

Wings Allan Clarke

Tavares HOTTEST Rubicon

Dave Collins

lim lordan

Hathis/Hilliams Peter Brown

MIDWEST

KISD/Stous Falls, SD Tom Evens

Wings Warren Zevon Steely Dan Bonnte Tyler Bill Conti (dp) MOTIEST: Guvid Gates 3-1 Tvonne (111man Traemus 22-1 Kuo 25-20 CMAF 0-21

WACL/Freeport, IL Kevin Kenney

Kansas 5-4 Bob Melch 25-7 Yvonne Elliman 19-9 Styx 18-12 England Dan 22-16

WEAQ/Eau Claire, WI

Seen McCariney

Andrew Gold HOTTEST Samentha Sang 1-1 Eric Clapton 9-4

Bee Gees Fever 14-11 Yvonne Elliman 25-22 Gene Cotton 30-26

WTRU/Mustegon, MI

HOFIEST: Bob Welch 15-8 Yvonne Elliman 18-11 David Gates 22-16 England Oan 24-19 Flack/Hathaway 33-23

KVOX/Fargo, ND Mark Reiger

Wings Gordon Lightfoot HOTTEST: Barry Manilow 2-1 Eric Clapton 6-3 Kansas 9-5 Devid Gates 18-13 Jackson Browne 22-20

WISM Madaon, WI

Billy Joel Fotomaker MOTEST: Bre Gres Fever 1-1 David Gates 12-8 Bob Weich 18-10 Jackson Browne 16-11 Raydio 23-14

WRKR/Racine, WI Ron Richards

Dolly Parton Billy Joel Shaun Cassidy Meatloaf Head East Hold East Hold Stewart 10-7 Jackson Browne 10-12 Raydio 19-13 Yvonne Ellisan 25-18

WKNX Seginew, MI

Andrew Gold Chic Allan Clarke Robert Palmer HOTTEST: Bee Gees Fever 2-1 Eric Clapton 7-3 Rod Stewart 17-7 Jackson Browne 29-15 Wild Cherry 27-16

KKLS/Rapid City, SD

Jinnewalds Jefferinon Starship Billy Joel Chuck Mangtone Mings Bonnie Tyler HOTTEST David Gates 2-1 ELO 13-9 Paydio 15-11 Andrew Gold 22-19 Jefferson Starship A-25

WAKX/Duluth, MT

MUTTEST Heatware 10-4 Yvonne Elliman 15-6 David Cates 20-7 Waylon & Willie 14-10 ARS 19-11

WROK/Rockford, IL

Travolta/Olivia Marren Zevon Jefferson Starship

Sty= Flack/Mathaway HOTTEST: Barry Manilow 6-4 Kansas 13-8 Bob Melch 20-13 ELD 24-17 Natalle Cole 33-23

Bob Goode

Dolly Parton

Bruce McGrego

Wings Billy Joel Warren Zevon HOTTEST

Stone/Kia:

Allen/Savage

KC 4 Sunshine

Indrew Gold

R J. Reynoids

Wings Billy Joel

Jon London

Wings HOTTEST.

Wings

Ted Nugent Travolta/Olivia

Jackson Browne Sea Level Game Eatton

Kiss Hotel HOTTEST

17-11

KAKC/Tules, OK

Crystal Gayle Allan Clarke

Wings Travolta/Olivia WOTTEST:

WOTTEST: Yyonne Elliman 7-2 Bob Welch 13-8 LuBlanc & Carr 16-9 Andrew Gold 17-12 Flack/Hathaway 39-28

WNCL/Columbus, OH

Load/Stay HOTYEST Eric Clapton 9-5 Jackson Browne 8-6 Matalte Cole 14-9 Paul Davis 16-10 Flack/Mathaway 20-12

WOW/Omeha, NE

Heatware Gordon Lightfoot Andrew Gold HOTTEST: Bee Gees Fever 2-1 Samantha Sang 7-3 David Gates 15-9 England Damil8-10 Yvonne Eillman 27-22

WNDE/Indianapolia, IN

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WIFE/Indianapolia, IN

Jerry Steele

Abba Chuck Mangione

Hots Hangtone Hottst Bee Gees Alive 1-1 Raydo 14-3 Jay Ferguson 20-17 England Dan 28-20 Natalie Cole 30-22

WMET/Chicago, IL

Dave Morgan

Stya Flack/Hatheway

Journey HOTTEST. Bee Gees Fever 2-1 Yvonne Elliman 10-8 Stargard 16-12 Parliament 27-18 Trammps 23-19

KIOA/Des Moines, LA

Locust England Dan HOTTEST Barry Manilow 1-1 Bee Gees Fever 5-2 Raydio 14-9 Dan Hill 15-10 KC & Summine 21-16

WCOL/Columbus, OH Dave Bishop

ARS Chuck Mangione... Kenny Loggins HOTTEST: Bee Gees Fever 1-1 Gene Cotton 12-9 David Gates 17-13 Jackson Browne 22-17 Flack/Histhaway 30-21

KREO/Kanses City, MO

Mings Bob Melch Yvonne Elliman MOTTEST: Bee Gees Fever 3-1 KC & Sunshine 22-10 Andrew Gold 23-13 David Gates 25-15 ELD 21-16

Parallel Three

EMSF Travolta/Olivia Patti Smith HOTTEST: Chuck Mangtone 11-4 Andrew Gold 13-6 ELO 12-7

ackson Browne 14-11

WGBF/Evansville, IN

HUTLS: Kansas 3-1 Barry Manilow 4-2 Heatwave 8-5 Yvonne Elliman 16-8 Jacéson Browne 15-10

KFYR Bamarck, ND

Dolly Parton Travolta/Olivia HOTTEST: Barry Manilow 3-2 Ergiand Dan 14-7 Bob Welch 16-10 David Gates 17-12

Dan Brannan

Adam Smasher

None

Pet Martin

Wings EWBF

WSPT/Stevens Point, WI

Raydio

Kim Welsh

Gary Stevens

Lou Remls

Roger Davis

Steve Edwards

ELD Raydio Jackson Browne Load/Stay

Dr Due

### NORTHEAST

Parallel One CHUM/Toronto, CAL

ELO Andrew Gold Jefferson Starship HOTTEST: Bee Gaes Fever Z-1 Eric Clapton 5-3 Kanses 11-9 Harry Manilow 19-11 Barry Hanilow 19-13 David Gates 25-17

WCAO/Baltimore, MD Non Ruley Wings Travolta/Olivia Travolta/Divia Marren zevon Chuck Mangione HOTTEST: Bee Gees Fever 1-1 Raydio 5-2 Yvonne Elliman 19-10 Player 24-18 Flack/Matheway 27-19

WABC/New York, NY Sonya Jones

Kansas Aunsa Jackson Browne Heatwave David Gates Player Back (RA) HOTTEST: Bec Gees Alfve 1-1 Barry Manitow 7-4 Yvonne Elliman 25-10 Jay Førguson 30-14 Bob Melch 31-21

WKBW/Bullalo, NY Ion Summer Wings Bonnie Tyler

Angel Leif Garrett Wanderer HOTTEST: Barry Manifow 1-1 Paul Davis 7-5 Raydio 17-12 Styx 24-20 Andrew Gold D-23

WFIL/Philadelphia, PA

Flack/Hathaway Travolta/031vfa HOTEST: Berg Manilow 2-1 Bee Gees Fever 4-2 England Dan 13-7 Kanasa 19-13 Bee Gees Woman 0-20

WPEZ Pittaburgh, PA T. Morgan Jefferson Starship Jefferson Starship Parliamet Doucette Tavaras Marren Zevon HOTTEST Ber Gres Alive 1-1 Raydio 5-4 Jay Ferguson 9-7 Eric Clapton 11-9 Natelie Cole 12-10

WIFI/Philadelphia, PA

Jett Robins Bee Gees/Tavares

Flack/Hathaway Jafferson Starship Player England Dan

England van Wings HOTTEST: Natalte Cole 16-11 David Gates-21-15 Jackson Brohme 24-17 Raydio 25-18 Parliament 30-22 WPGC/Washington, D.C.

Travmos Travolta/Olivia HOTTES1: Bee Gees Fever 1-1 Yvonne Elisan 14-8 Parliament 13-10 Bee Gees Woman 18-13 England Dan 27-22

WREO/Boston MA

Harry Nelson David Gates Styn ARS

ABS Trannps Het Wille HOTTEST: Bee Gees Fever 1-1 Yvonne Elliman 12-6 Jactson Browne 19-15 Andrew Gold 21-16 Jafferson Starship 28

0 28-22

99X/New York, NY Bobby Rich

Bobby Rich Travolta/Olivia Travolta/Olivia Toug Flack/Hathaway Peter From Ative 1-1 tronne Eliman 15-8 Billy Joel 19-9 Matalia Cole 27-14 Bob Welch 30-24

Parallel Two WXXX/Pittaburgh, PA bby Christian Eric Clapton Steely Dan Peg Wings Doucette Raydio Rayoto Traemps HOTTEST: Kansas 1-1 Bre Gees Fever 10-2 ELO 5-3 Jay Ferguson 11-7 England Dan 14-10 WDRC/Hartlord, CT Jim Englash Travolta/Olivia Retalia Cole 8111y Joba Wings HOTIST. Eric Clapton 9-7 Stargard 11-8 Raydio 23-14 ELO 22-15 Yvonne Elliman 29-22 WPHD/Bultalo, NY Harv Moore Wings Angel HOTTEST

Steve Kingston Wings Sannie Tyler Maney Bonnie Eddie Money Kayak (dp) HOTTEST: HOTTEST Kansas 5-3 Eric Clapton 6-5 Steely Dan Peg 15-10 England Dan 19-13 Gene Cotton 29-24

WOLF/Syracuse, NY Charlis Brown Charle Brown Gordon Lightfoot Jefferson Starship Chuck Mangione Shaun Casidy Mathis/Milliams HOTTESI: Barry Manilow 1-1 Yvonne Eliman 8-4 Sob Welch 15-9 Stargard 25-14 Lou Rawls 24-15

WBBF/Rochester, NY

Jett Ryder

Jeff Ryan

Dan Steele

Sweet Rubicon

Michael Zager Trammos Warren Zevon

Stys HOTTEST

Travolta/Olivia Mings Billy Joel HOTTEST: Natalie Cole 1-1 Bee Gees Fever 6-4 Yvonne Elliman 11-6 Barry Manilow 13-9 ELO 19-13 WTRY/Troy, NY

Jell Ryan Wings Trannos Chicago Chicago Chuck Mangione Angel Sweet HOTTEST: Barry Manilow 1-1 Kaniss 4-2 Eric Clapton 8-5 RC 4 Sunshine 21-9 Natalie Cole 27-18 E104/Erie, PA

WKBO/Harrisburg, PA

Gene Cotton Wings HOTEST: Barry Manilow 1-1 Yvonne Ellinan 8-4 Jackson Browne 14-11 Parliament D-21 Michael Zager D-24 Bob Kennedy

PRO-FM/Providence, RJ Rubicon Chicago Flack/Hathaway HOTTEST: Bee Gees Alive 1-1 Kansa 3-2 Raydio 17-11 Tavares 25-17 Jackson Browne 29-24

HOTTEST: Bee Gees Fever 1-1 Barry Manilow 10-5 Yvonne Elliman 15-10 ELO 19-15 Bob Welch 20-17

l 3Q/Pittsburgh, PA Patte Sullivan Jim Rising Bonnie Tyler Chuck Hangione Gene Conton Wings HOTTEST:

HOTTEST Bee Gees Alive 1-1 Bee Gees Fever 2-2 Kansas 3-3 Natalie Cole 8-5 Yvonne Elliman 12-9 WAVZ/New Haven, CT Curt Hansen

Wings

Bob Welch HUIItSI: Barry Manilow 1-1 Bee Gwes Fever 2-2 Billy Joel 5-3 Jefferson Starship 10-6 Trammps 19-10

F105/Boston, MA Charlie Fernandez

England Dan HOTTEST: Bee Gees Faver 2-1 Barry Manilow 5-2 Bob Weich 17-7 Yvonne Elliman 16-10 Raydio 20-12

WICC/Bridgeport, Ct Greg Loshr SOUTH Marren Zevon Travolta/Olivia MOTISI: Bee Gees Fever 1-1 Eric Clapton 9-5 Billy Joel 13-7 Yvonne Eliman 23-18 Jefferson Starship 25-24 Parallel One 297/Tt. Worth, TX Gary Mack Andrew Gold Linda Ronstadt Samantha Sang 18105/Providence, R. Emotion (RA) HOTTEST Kansas 3-2 ELO 9-5 Bee Gees Attive 10-7 Travolta/Olivia Eddle Money Eddle Money Wings Wet Willie Sonnie Tyler Steely Dan HOTTEST: Bee Gees Freuer 1-1 Fric Cleoton 7-5 Natalie Cole 13-10 Raydio 21-14 Stergard 25-15 Sty Sail 12-10 David Gates 20-14 WLCY/Tampa, FL Ron Parker Heatwave Parliament Wings HOTTEST: Bre Gees WYRE/Annapolis, MD bre Gees Fever 1-1 Barry Manilow 5-5 Raydio 11-7 Bee Gers/Tavares Woman 12-9 Natalie Cole 19-14

HOTTESI: Bee Gees Fever 1-1 Eric Clapton 7-5 Raydio 12-8 96X Miami, FL Joel Denve David Gates 17-12 Yvonne Elliman 20-14 ARS

Parallel Three WVAM/Altoone, PA John Harrison Carpenters Jefferson Starship Rubicon Parliament Wings Allan Clarke Robert Palmer HOTTEST:

HOITEST: Bee Gees Fever 3-1 Linda Ronstadt 13-9 Raydio 14-10 David Gates 22-13 England Dan 25-15

WTSN/Dover NH Jim Sebestia Wings Player Fotomsker Travolta/Olivia MOTMEST: Barry Manilow 4-2 Kansas 12-7 Rod Stewart 13-9 Rubicon 18-13 ELD 20-14

Bill Shannor Jefferson Starship Flack/Hathaway Tavares Juste Newton HOTTEST: Barry Manilow 1-1 Kansas 4-2 Lou Rawis 11-7 England Dan 10-11 Meatloaf 28-19

WEEO/Wayneeboro, PA

Flack/Hathaway Elack/Hathaway Lou Rawis Player HOTTEST: Bee Gees Fever 1-1 Bob Melch 11-7 LeBlanc & Carr 18-14 Engfand Dan 28-17 Gene Cotton 30-23

WIBQ/Portland, ME Andy Carey

Wings Travolta/Olivia HOTTEST:

WAQY/Springfield, MA

HOTEST: Bee Gees Fever 1-1 Yvonne Elliman 15-5 Barry Manilow 12-9 David Gates 19-13 Natalie Cole 24-17 ELO

ELO Chuch Mangione Billy Joel HOTTEST: Bee Gees Fever 1-1 Kansas 8-5 Bob Welch 11-8 WFEA/Manchester, NH Rick Ryder

ARS

Wings Dolly Parton Michael Zager -Player Allan Clarke HOTTEST: Kansas 8-2 Jay Ferguson 15-7 England Dan 16-10 Barry Manifow 17-12 Raydio 27-16

WGUY/Bangor, ME Mark Laurence Travolta/Olivia HOTTEST: Bee Gees Fever 1-1 Andre= Gold 9-7 Bob Welch 21-16 Chuch Mangione 25-21 LeBlanc & Carr 27-22

WARY/Louisville, KY Bob Moody Lou Rawis Dolly Parton KC 6 Sunshine Manfred Mann HOTIEST: Barry Manilow 7-1 Yvonne Elliman 18-5 David Gates 13-10 Kiss 21-15 Jackson Browne 23-16 Q94/Richmond, VA Tim Watts Wings Travolta/Olivia Gene Cotton Billy Joel HOTTESI: Eric Clapton 4-1 Barry Manilow 6-3 Abba 13-9 LeBlanc & Carr 15-11 Yvonne Elliman 25-20

SOUTH

KNOW/Austin, TX Bill Mayne Couck Hangtone

Travolta/Olivia Travolta/Olivia Warren Zevon HOTTEST: Eric Clapton 2-1 Natalie Cole 10-5 Jachson Browne 9-6 Bob Weich 17-11 David Gates 19-13

AKS George Benson Jefferson Starship Rubicon HOTTEST: Ber Geos Fever 2-1 Michael Zager 12-4 Parliament 18-10 Vuone 12 liene 17.1 WAPE/Jacksonville, FL Paul Sebastian Peul Sebastan Marren Zevon HOTTES: Bee Gees Fever 1-1 Barry Manilow 6-4 Rod Stewart 11-7 Kansas 17-10 KC & Sunshine 18-13

Yvonne Elliman 17-12 Lou Rawis 28-20 Y100/Miami, FL Colleen Cassid WSGN/Birmingham, AL Bill Thomas Hichael Zager Travolta/Olivia Travolta/Olivia Wings David Gates HOTTEST:

Raydio Chuck Mangione HOTEST: Barry Manilow 2-1 Bee Gees Moman 20-11 Hotel 25-15 Player 28-20 England Dan 27-21 HOTTEST: Bee Gees Fever 2-1 Yvonne Elliman 11-6 Kansas 14-10 Bob Melch 24-18 George Benson 26-21 293/Atlante, GA WAYS/Charlotte, NC Dale O'Brien Roy Rosen

Dolly Parton Parliament (dp) Travolta/Olivia George Benson George Benson HOTTEST: Bee Gees Fever 1-1 Chuck Mangione 10-7 Yvonne Elliman 13-10 ARS 17-13 Gene Cotton 29-25 Parliament (dp) Wings (dp) HOTTEST: Bee Gaes Fower 1-1 Natalie Cole 6-2 Kansas 15-7 Chuck Hangione 18-10 Flack/Hathaway 24-14

KRBE/Houston, TX WTIX/New Orleans LA Clay Gieb Marty Maxwell

Peter Brown Parliament Wings HOTTEST: Rubicon Chuck Mangione Sea Level ARS HUTEST: Bee Gees Fewer 1-1 Andrew Gold 11-0 Jackson Browne 14-1 Rod Stewart 18-12 Warren Zevon 27-21 Allan Clarke Bonnie Tyler 14-11

Bonnie Tyler Juice Newton Buhny Sigler EWAF (dp) MOTTEST: Heatwave 4-1 Bee Gees Moman 10-6 Parliament 11-7 Jay Ferguson 22-14 Paul Davis 23-15 WHBQ/Memphis, TN John Long

Ashford & Simpson Travolta/Olivia Kansas HOTTEST: Parliament 3-1 KAAY/Little Rock, AR Parliament 3-1 Flack/Hathaway 8-5 LTO 20-13 England Dan 21-18 Yvonne Elliman 30-21 C David Hamil

Stya David Gates Jackson Brewne England Dan ELO HOITEST: Bee Gees Fever 1-1 Kansas 7-5 LeBlanc & Carr 13-8 Abba 19-12 Natalie Cole 18-14 KLIF/Delles, TX Nick Alexander Player Travolta/Olivia Warren Zevon HOTTEST:

HOTTEST: Bee Gees Fever 1-1 Kansas 10-5 England Dan 11-7 Jay Ferguson 14-10 Natalle Cole 25-22 WSGA/Sevannah, GA

Brady McGraw Travolta/Olivia Parallel Two

Travolta/Olivia Wings Jefferson Starship HOTTEST: Bee Gees Woman 4-2 Yvonne Elliman 16-11 Parliament 20-13 Rod Stewart 24-20 Flack/Hathaway 30-24 WKIX/Raleigh, NC Ron McKay

> WLEE/Richmond, VA Ken Curtis Flack/Hathaway

Flack/Hatnaway 25-16 Raydio 28-20 ELO Lou Rawis Wings HOTTEST: 0105/Tamp Lynn Lotkowictz

Barry Manilow 1-1 Matalie Cole 11-4 Yvonne Elliman 21-12 Andrew Gold 18-13 Raydio 22-15 Wings Flack/Hathaway HOTTEST: HOTTEST: Samantha Sang 1-1 Barry Manilow 11-5 Jay Ferguson 17-12 Tvonne Elliman 23-15 Jackson Browne 24-16 VQXI/Atlanta, GA Rhett Walker

94Q/Atlanta, GA

George Benson Shaun Cassldy Publicon Player HOTIEST: Bere Gees Fever 1-1 Yvonne Elinan 13-8 Flack/Mathaway 21-16 ELD 23-17 Parliament 25-18 Wings Eddle Money HOTTEST: ARS 4-1 ELO 12-8 England Gan 15-11 George Benson 23-15 Flack & Hatheway 27-20

WERC/Birmingham, AL Walt Brown WISE Asheville, NC Hay Williams Parellel Three Billy Joel Bonnie Tyler Warren Zevon Shaun Cassidy HOTTEST: WYND/Saranota, FL Dave Ausor Andy Glbb 1-1 Kanses 6-3 Natalie Cole 11-1 Yvonne Elliman 12 Bob Weich 15-11 Lou Rawis Gordon Lightfoot Player Trammor Cerpenters Wings Ted Nugent HOTTESI Tvonne Elliman 15-9 England Dan 14-10 David Gates 19-14 ELO 22-16 Warren Zevon Wings HOTTEST: Heatwave 1-1 Yvonne Elliman 10-5 Bob Welch 12-7 Andnew Gold 16-9 Natalie Cole 20-11 WBBQ/Auguste, GA Bruce Stevens Travolta/Olivia WIRK/W. Palm Beach, FL Alan Edwards Wings Steely Dan Elvis Presløy Softly HOTTEST: Wings Dolly Parto Flack/Hatha ELO 22-16 Flack/Hethaway 33-23 Dolly Parton Flack/Mathaway Travolta/Ollvia MOTEST: Bee Gees Fever 1-1 ELO 10-6 Yvonne Elliman 14-10 Jimmy Bo Horne 23-19 Parliament 25-21 WHHY/Montgomery, AL Lanny West Heatwaye 2-1 Kansas 19-13 Bob Welch 22-14

Andrew Gold 24-18 Warren Zevon 29-19 Jefferson Starship Travolta/Olivia Nings HOTTEST : Y95/Temps, FL Ben Christopher Natalie Cole 3-1 Hotel 14-6 ARS 20-15 Chuck Mangione 22-16 Parliament 25-19

Flack/Mstname; Mings MOTTEST: Kansas 7-1 Bee Gees Wonan 12-4 Barry Manilow 16-5 GLO Stone 19-14 Jay Ferguson 25-17 WABB/Mobile, AL Scott Griffith Stys George Benson

LeBlanc & Carr Revdio

Natalie Cole Flack/Hothaway

Tom West

Trammos HOTTEST

Travolta/Olivia

Wings Yvonne Elliman Allan Clarke

KHFL/Austin TX

Jack Starr

Bob Kaghan

Natalle Cole

Sweet Jackson Browne Thunder

KINT/EI Paso, TX

Mate Sommers

Odyssey Weekend

Rish Wood

Wings Bob Heir Jeffersön Starship Bee Gees Woman

George Benson Rubicon HOITEST: Natalie Cole 1-1 Ber Gees Fever 2-2 Barry Manlow 10-6 Jackson Browne 13-11 KC & Sunshine 23-19 BI105/Orlando, FL

WANS/Anderson, SC Bill McCown Bee Gees HOTTEST Bee Gees Fever 2-1 LeBlaic & Carr 12-6 Stargard 11-7 Sweet 22-9 Lou Rawls 24-17 Woman Travolta/Olivia Wings Steely Dan Bonnie Tyler HOTTEST:

Parliament 11-6 flack/Hathaway 14-7 Yvonne Elliman 17-30 Jackson Browne 18-13 EMSF 25-19 Jack Starr Rubicon Bonnie Tyler Parliament Wings HOTTEST: Warren Zevon 16-11 ELO 17-12 Røydto 18-13 Børry Hanilow 20-14 Styx 24-19 WTMA/Charlest

Bob McLain Wings HOTTEST: Raydio 11-4 LeBlanc & Carr 17-5 England Ogn 26-9 Yvonne Elliman 22-10 Parliament 18-11

22-10 WIDX/Jackson, MS Tom Daniels WRFC/Athana GA Jefferson Starship Natalie Cole HOTEST: David Gates 11-6 KC & Sunshine 12-6 Kansas 18-13 Jactson Browne 21-15 Andrew Gold 22-16 Kelly McCon Travolta/Olivia

Wings Bonnie Tyler HOTTEST: Bee Gees Fever 1-1 Andrew Gold 12-6 David Gates 10-7 Rod Stewart 15-10 Warren Zevon 35-29 WRJZ/Knozville, TN CK101/Cocos Beach, FL

Steve Ocean Billy Joel Kiss Leif Garrett HOTTEST: Barry Manilow 2-1 Chicago 6-3 Bob Welch 10-4 Caroenters 13-8

HOTTEST: Bob Welch 7-4 Barry Manilow 10-5 Kansas 8-6 Carpenters 13-8 Natalie Cole 18-9 WAAY/Hunteville, AL Jay Fredericks

England Dan 15-12 Rod Stewart 20-15 WFLI/Chattanooga, TN Chris Copeland

Carpenters Chuck Mangione Mings Shaun Cassidy HOTICSJ: Bee Gaes Fever 1-1 David Gates 12-8 Yvonne Elliman 16-10 Rick Neison 19-13 Stargard 23-16 Wings Billy Joel Paul Oavis Life Trammps Ses Level HOTTEST: Bee Gees Fever 2-1 Raydio 6-2 England Dan 19-8 Kansas 16-9

WAIR Winston Salam, N Bob Scarborough Kansas 16-9 Yvonne Elliman 22-15 Warren Zevon Tavares

Tavares Billy Joel Bonnie Tyler Travolts/Olivia Paul Taylor (dp) HOTIEST: Yvonne Elliman 5-1 Flack/Hathaway 17-9 Natalie Cole 19-11 Andrew Gold 20-15 Parliamer 24-10

Andrew Gold Flack/Hathavay Chuck Hangione Wings HOTIEST: Bee Gees Fever 2-1 Yvonne Elliman 17-9 Jackson Browne 20-16 EL0 22-17 Stym 29-24 Parliament 24-19 92Q/Nashville, TN Bruce Sherman

Flack/Hathaway HOTTEST: HOTTEST: Barry Manilow 6-3 Tvonne Ellinan 10-6 Chuck Mangione 12-8 Rod Stewart 15-10 Waylon & Willie 20-1 WNOE/New Orleans, LA WGLF/Tallahamee, FL

Robin Sterns Robin Sterna Crack The Sky Wet Wille Patti Smith Randy Newman Manhattan Transfer HOTTEST Bee Gees Fever 2-1 Yvonne Elliman 11-2 LeBlanc & Carr 9-3 EWAF 12-5 Jay Ferguson 15-11 Weekend Don Brown Doucette Travolta/Olivia HOTTEST. HeaLeave 16-6 Trannps 13-9 Yvonne Elliman 19-14 Bob Weich 31-27 Andrew Gold 33-28

### MIDWEST

Yvonne Elliman

Bee Gees "Fever"

**David Gates** 

Most Added Hottest

KJR/Seattle, WA Tracy Mitchell

Staab/Cohen

Marren Zevon HOTTEST: Bee Gees Fever 2-1

Les Gerland

Styx Sall 6-5 Eric Clapton 10-10 Kansas 13-12 Bob Welch 19-17

Parallel Two KJRB/Spokane, WA Tom Hutyler

Jefferson Starship Gene Cotton Wings HOTTEST: Jay Ferguson 8-3 Kansas 13-6 Styx 21-12 EWAF 22-17 Jackson Browne 27-20

KIMN/Denver, CO Ed Greene

David Gates Chuck Mangione Rubicon Flack/Mathaway

Mings Wings HOTTEST: Bee Gees Fever 1-1 LRB 9-6 England Dan 20-17 Andrew Gold 25-20 Yvonne Ellimin D-25

KCBQ/San Diago, CA Jimi Fox

Denise Gorman

Bee Gees Woman

R&R/Friday, March 24, 1978

WEST Most Added Hottest

Wings Bee Gees "Fever Flack/Hathaway Kansas Travolta/Olivia **Yvonne** Elliman

### WEST

Travolta/Olivia

KOWB/Fargo, ND John Meaning John Meminger Billy Joel Wings Chuck Mangione MOTTEST: Eric Clapton 1-1 Bee Gees Fever 6-2 Linda Ronstadt 7-3 Barry Manilow 11-4 Jackson Browne 12-8

Wings

**Billy Joel** 

KKKL/Grand Forks, ND Bob Hooper Dolly Parton Stys Styx Wings HOTTEST: Bee Gees Fever 10-1 Eric Clapton 13-10 Jackson Browne 18-12 Yvonne Elliman 19-15 Rubicon 25-21

WNAM/Neenab, WI Jason Page

Colly Parton Billy Joel Het Willie Tavares HOTEST: Bee Gees Fever 4-2 Barry Manilow 10-6 Bob Weich 16-8 Styx 19-11 Chuck Mangione 29-21 Chuck Mangione wet Millie Jaurney Warren Zevon Travolta/Olivia HOTTEST: HOTTEST: Samantha Sang 1-1 Yvonne Elliman 12-9 Kansas 13-10 Flack/Hathaway 21-15 Bee Gees/Tavares Woman 27-19 WION/St. Cloud, MN

Tom Key Wings Player Styz Dolly Parton HOTTEST: Bee Gees Fever 1-1 Barry Manilow 10-3 David Gates 13-9 Kansa 34-10 Gene Cotton 20-17

KEWI Topeka, KS J.R. Greeley

Jefferson Starship Travolta/Olivia Paul Simon Lou Rawis HOTTEST: Bee Gees Fever 4-1 Jay Ferguson 9-6 England Dan 13-11 Andrew Gold 25-20 Fiss 28-23

WEBC Duluth, MN Beeu Elliot Player Billy Joel

Billy Joel Bonnie Tyler HOTTEST: Bee Gees Føver 1-1 Devid Gates 12-4 Yvonne Ellinan 16-8 Andrew Gold 20-15 Jefferson Starship 24-20

WEST Parallel One

EHJ/Los Angeles, CA John Sebastian David Gates Wings HOTTEST: Andy Gibb 6-4 Barry Manilow 9-5 Eric Clapton 11-9 Jay Ferguson 24-19 Kanses 30-23

95EX/Deaver, CO Jack Regan

None MOTLEST: Bee Gees Fever 4-1 Jefferson Starship 23-18 Gene Cotton 28-21 David Gates 27-22 England Dan 30-25 KTLK/Denver, CO

Rendy Jey

None HOTTEST

Lou Rawis EW&F Parliament HOTTEST: Bee Gees Faver 1-1 Andrew Gold 11-7 England Dan 12-9 Raydio 17-13 Jackson Browne 21-17 Mings Tvonne Ellimen Randy Edelmen Eddie Money HOTTEST Bee Gaes Fever 1-1 Paul Davis 6-3 Gene Cotton 12-10 Geney Manilam IR-1 KEZY/Anabelm, CA Larry Groves Wings Jackson Browne HOTTEST: Barry Manilow 18-13 Gordon Lightfoot 27-23

HOTTEST: Bee Gee: Fever 7-3 Eric Clapton 10-7 ELO 13-11 Kansas 15-13 Jay Ferguson 23-18 KFI/Los Angeles, CA Eric Chase **KYYX/Seattle, WA** Jonathan Walker Travolta/Olivia Patti Smith Bee Ges Fever 1-1 Bob Melch 7-4 Kansas 12-5 Natalie Cole 15-7 Paydio 29-20 HOTTEST: Eric Clepton 1-1 Berry Menilow 7-6 LeBlanc & Cerr 12-11 EM&F 24-16 Fleck/Hathawey 30-22

**Balph Koal** 

B100/Sen Diego, CA Gene Knight

Stys Billy Joel Mings Wings Trammps Trammps Dally Parton HOTTEST: Bee Gaes Fever 12-2 Kansas 18-8 Raydio 21-12 Barry Manilow 22-14 Tvonne Elliean 25-15 Wings Parliament Barry Manilow ARS Steely Dan HOTTEST: NOTTEST: Bee Gass Fover 1-1 Kaydto 15-10 Andrew Gold 19-13 Yvonne Ellfman 22-14 Jefferson Starship 24-17

KCPX/Selt Lake City, UT Gary Waldron Vings (dp) Flack/Hathaway (dp) Karla Bonoff Lay Down (dp) HOTTESY: Bee Gees Fever 1-1 Andrew Gold 14-11 England Dah 18-14 Raydio 24-19 Styx 25-21 Wings Het Willie Rubicon HOTTEST: MOTIEST: Bee Gees Fever 1-1 Barry Manilow 4-3 England Dan 18-12 Styx 20-15 Heatwave 24-20 KROY/Sacramento, CA Kris Mitchell KIIS-FM/Los Angeles, CA

LeBlanc & Carr Lou Rawls Flack/Hathaway Wings Styx Jefferson Starship Jefferson Starship ARS HOTTEST: Bee Gees Fever 2-1 Yvonne Elliman 22-15 Bob Welch 24-16 Jackson Browne 23-17 Raydio 28-20 KFRC/San Francisco, CA

KQEO/Albuquerque, NM Frank Regan None HOTTEST: Vyonne Elliman 23-11 Jackson Browne 21-12 England Dan 27-17 Gene Cotton 26-20 ELO 29-21

ENDE/Secramento, CA Mark Driscoll ARS

Rufus Dolly Parton HOTTEST: Natalie Cole 12-8 Jackson Browme 15-9 England Dan 20-11 Rod Stewart 19-12 Styr 27-15 KYNO/Freeno, CA John Berry

Rubicon Flack/Hathaway

Journey HOTTEST: Bee Gees Fever 1-1 Heatwave 2-2 Barry Manilow 7-4 Bob Welch 14-9 Natalie Cole 24-14

Terry Danner ELO Andrew Gold Gene Cotton Mathis/Williams HOTTEST:

Trannos

Alan Hague

Stargard Natalie Cole MOTEST: Bee Gees Fever 2-1 Eric Clapton 10-3 Kansas 11-5 Yvonne Elliman 19-11 Parliament 23-18 K100/Los Angeles, CA

Venues Corman Mings Flack/Matnaway Player Rubicon Travolta/Olivia HOTTEST: Bee Gees Fever 4-1 Eric Clapton 11-7 Jay Ferguson 21-17 Kansas 26-23 Jefferson Starship 34-30 KING/Seattle, WA Rob Conrad

Nob Contred Bee Gees Kenny Loggins Travolta/Olivia HOTTEST: Kansas 4-1 Berry Manilow 6-3 Jactson Browne 13-9 EMAF 22-15 Tyonne Elliman 24-17 KANC/Anchorage, AK Randy Robbins

KERN/Bakersheld, CA Pete Shannot

Wings ARS Flack/Mathawsy HOTTEST: Bob Weich 10-5 Andrew Gold 13-8 Abba 14-9 David Gates 18-12 Heatwave 20-15

Mings Travolta/Olivia Marren Zevon (dp) Sweet (dp) Billy Joel (dp) Allen Clarke (dp)

HOTTEST: Bob Welch 4-2 Kanses 7-4 Devid Gates 10-7 ELO 15-11 Chuck Mangione 25-20 KLIV/Sen Jose, CA

KAFY/Bakerstield, CA Richard Irwin None HOTTEST: Kenses 3-2 Bob Welch 9-4 Heatwaye 10-8 David Gates 18-13 England Dan 21-16

Travolta/Olivia Mings Trammos HOTTEST: Kansas 5-2 Barry Manilow 7-3 ELO 16-9 Raydio 17-10 Eruption 22-11 KYSN/Colorado Springe, CO Mark McCoy Chuck Mangione Rubicon Hubicon Wings HOTTEST: Bee Gees Fever 9-1 Kansas 10-6 ELO 16-10 Bob Melch 15-11 Yvonne Elliman/26-20 KDZA Pueblo, CO Rip Avine Wings -Flack/Hathsway Warren Zevon HOTTEST: Barry Manilow 9-4 Kansas 11-7 ELD 15-9 Raydio 18-13 Chuck Mangione 24-19

KFXD/Boise, ID Charlis Fox

KPAM/Portland, OR Michael O'Brien

Bonnie Tyler Flack/Hathaway riack/mathaway Sweet Mings Travolta/olivia HOTIEST: Barry Manilow 2-1 Bob Meich 10-7 David Gates 17-10 England Dan 25-16 Jefferson Starship 26-18

KGW/Portland, OR

HOTTEST: Barry Manilow 3-1 Kansas 5-2 David Gates 17-9 Gordon Lightfont 22-17 Chuck Mangione D-27

KQDI/Great Falls, MT Don Nordine

KDON/Selinas, CA A.J. Roberts

Wings Robert Palmer Bonnie Tyler Player Jackson Browne Bee Gees Fever 10-3 Raydio 15-9 Styx 19-10 ELO 18-11 Browne 7-2

KTAC/Tacome, WA Ric Hansen

ARS Flack/Mathaway Wings HOTTEST: Samantha Sang 2-1 Barry Manilow 11-7 Bob Welch 12-9 Natalie Cole 17-14 LeBlanc & Carr 25-2;

KRIKE/Albuquerque, NM Debi Hines

Genc Cotton Bonnie Tyler Warren Zevon HOTTEST: Bee Gees Fever 2-1 Chic A-S Raydio 22-11 Tvonne Elliman 21-12 England Dan 20-13

ECBN/Reno, NV Red Mtz.

Angel (dp) Mike Finnigan Randy Neuman Travolta/Olivia Bonnie Tyler Minos Bonnie Tyler Mings HOTTEST: Devid Gates 8-5 England Dan 9-6 Raydio 12-9 Yvonne Elliman 18-12 Jackson Browne 24-19

Trammps Mings Steely Dan Doucetta Parliament Travolta/Ojivia MOTEST: Yvonne Elliman 1

Parallel Three

HOTTEST: Yvonne Elliman 10-2 Chuck Hangione 9-3 Hestwave 19-8 Styx 15-10 ARS 30-25

KENO/Las Vegas, NV Steve Summers

Wings EW&F LæBlanc & Carr Jefførson Starship Gene Cotton HOTTEST: Samanthe Sang 1-1 Jay Førguson 11-7 Englend Den 25-18 Røgdio 30-22 Hestwave 40-36

Ted Nugent's / New / Single

WDRQ 30-24 **KSLQ 33-29** WGCL debut 30 WZZP 38-35



**KBEQ** on WYND add WTRU add 33

# A V from

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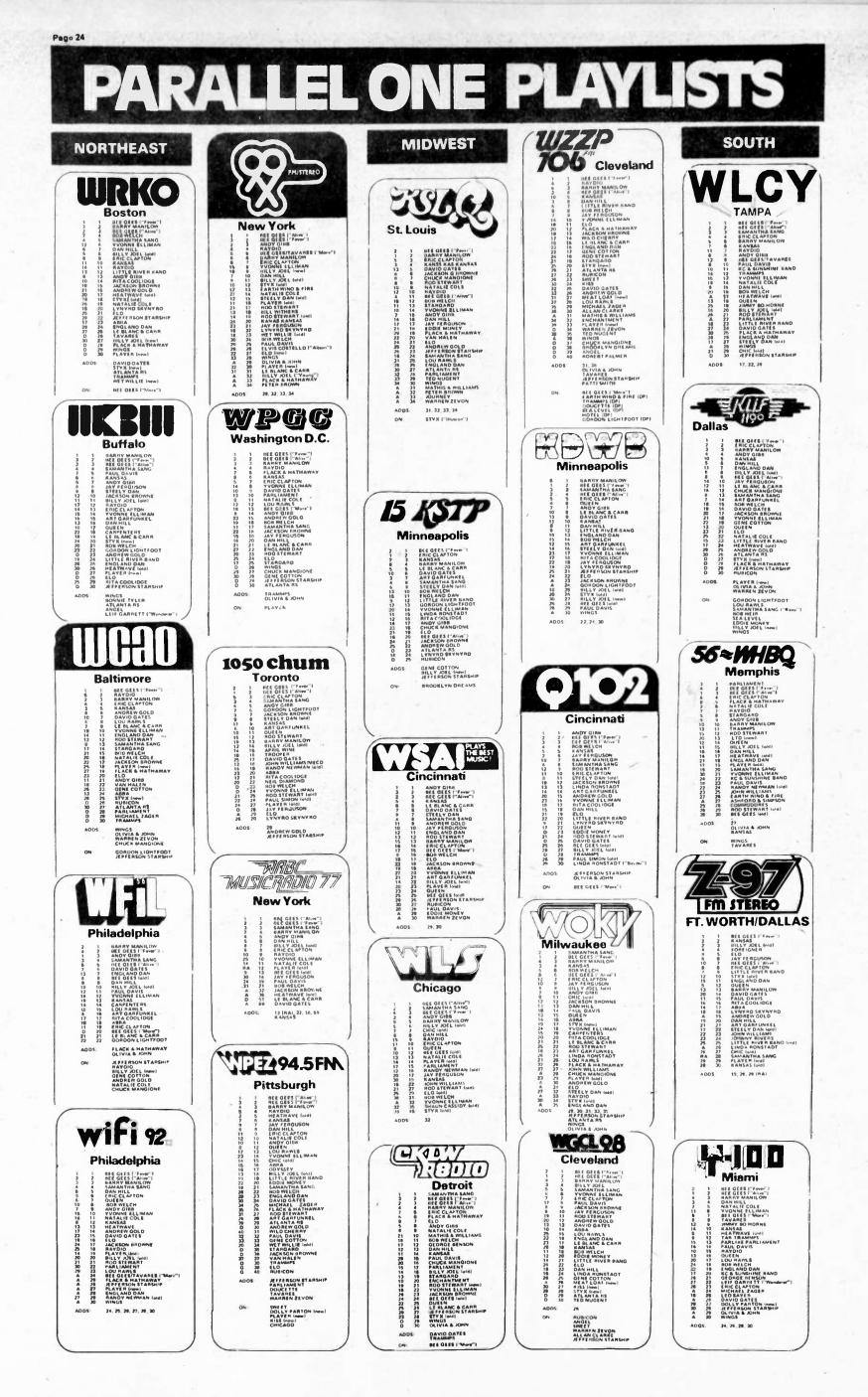
# "Double Live Gonzo"

HOT LIVE

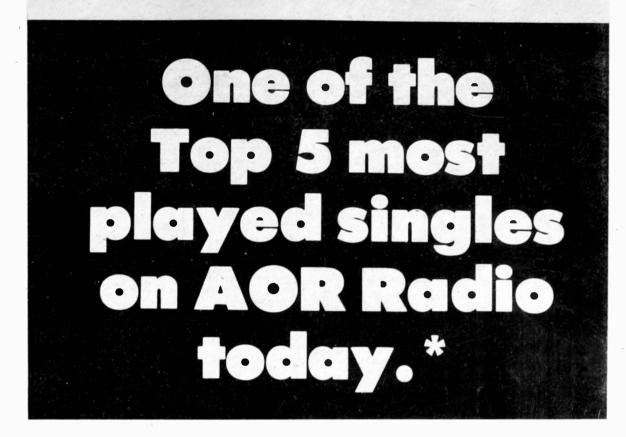
KSLY/Sen Luis Obispo, CA Jon Tobia

ERSP/Selt Lake City, UT Wings Billy Joel Flack/Hathaway Flack/Mathaway Rubicon HOTTEST: Bee Gees Fever 1-1 LeBlanc & Carr 7-5 Bob Welch 8-6 Yuonne Ellisan 10-7 Jefferson Starship 22-17

Bee Gees Noman ENAF ARS







# "(I Will Be Your) Shadow In The Street"



WZZP 36-30	KBZY	WVAM
WZUU	KVOL	WLOF
WGCL	KAKC	WNBH
WTIX	WALG	WPNO
WNOE	WXIL	WKNX
BJ105	WAIL	WBSR
WFEA	. (* 91	KQDI
WFEA BB*86 CB*5	89 RW-01	*Radio & Records
BB*00	ZS	Prog. Singles,
	ATLANTIC	3/17

**ATLANTIC COMMITS TO THE HITS!** 

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#### Page 26

PL

WRKO = WPGC d 30

KLIF 30 26 KRBF 00 96X -793 17 13

KSTP d 2J KSLQ 30-27 WOKY a WGC1 d 29 WZZU 29-21

Midwest

Nest

11100 a KTLK on KHS-FM 22-20

WE VO 30 WEUZ 39 WEBW 4



Parallel I: Selected major market stations that are format dominant\* in their market and/or are the major sales influence. These stations usually play under 35 records in total

Penallel II: Key stations in selected markets that are format dominant in their respective markets, and influence rack buying patterns for their region. This category also will include some major market stations that are not the dominant ratings/sales influence, but have demon strated importance in their respective markets. These stations will usually be programming 35 or less total current selections

Parallel III: All other reporting stations. This parallel also covers stations with longer playlists. It also includes secondary reporters that are not the format dominant station in their market but influence the market considerably

available in that market

#### DENOTES FIRST WEEK IN PARALLELS

P Sustainasi

South

TIX a 37

Midwest

West

WKY 8 WNC1 d-20 WCOL a-26 WNDE a WIFF 29-27 KAKC 28-24 KBEQ 30-27 WINW un

k100 d-40 KYYX d-29 KJRB 28-24 KIMN 29-26 KRSP 25-19 KERN a KROY a KNDE 28-24 KOPE 32-26

**BEE GEES** 

|'| Northeast

WABC 2-2 WFIL 4-2 WFIL 4-2 WRKO 1-1 WPGC 1-1 WCAO 1-1 WCAO 1-1 WPEZ 3-2 WKBW 3-2 CHUM 2-1 99X 3-2 WIFI 1-3

South

KLIF 1-1 Z97 1-1 KRBE 1-1 Y100 2-1 96X 2-1 WHBQ 4-2 Z93 1-1 WLCY 1-1

Midwest

WLS 4-3 CKLW 3-2 WSAI 3-2 Q102 2-2 KDWB 1-2 KSTP 2-1 KSLQ 2-1 WOKY 1-2 WGCL 2-1 WZZP 1-1

KHJ 1-1 KFI 1-1 KFRC 2-2 B100 1-1 KJR 1-1 96KX 4-1 KTLK 1-1 KTLK 1-1 KTLS-FM 2-1

P.2

Northeast

F105 2-1 13Q 2-2 WXKX 10-2 WDRC 2-2 WDRC 2-2 PRO-FM 6-6 JB105 1-1 WOLF 2-6 WBBF 6-4 WICC 1-1 WYRE 1-1 WYRE 1-1 WFHD 1-1 WFHD 1-1

West

Night Fever (RSO)

LP Saturday Night Fever

South

WOX11-1 940 2-2 WAYS1-1 WAPE1-1 WTIX1-3 WNOE1-1

WNOE 1-1 Q105 2-2 Y95 8-10 WAKY 2-2 WSGA 4-1 Q94 1-2 WSGA 4-1 Q94 1-2 WSGA 4-1 Q94 1-2 WSGA 4-1 KHOW 1-2 WFL2 2-1 WFL2 1-1 WJZ 1-1 WJZ 1-1

Midwest

MIDWEIT WKY 1-1 WKY 1-1 WKY 1-1 WCOL 1-1 WCOL 1-1 WIFE 4-8 WOW 2-1 WKFE 1-3 KIPO 4-3 KIPO 4-3 KAKC 1-1 KBEQ 3-1 WINW 2-1 WYFM 2-2

West

K100 4-1 KEZY 7-3 KING 1-5 KYYX 5-5 KJR B 1-1 KC BQ 2-1 KIMN 1-1

KCPX 1-1 KRSP 1-1 KGW 7-3 KANC 1-1 KLIV 12-2 KERN 1-1 KYNO 1-1 KROY 2-1 KNDE 4-4 KQEO 1-1

Midwest

KISD or

West

KISD on WRKR 31-29 WARX 19-11 WFBC 4-28 WJON on WISM 4-29 WAC1 30-26 WSPT 18-14 KGUS 20-18 WAC4 -23 WG 15 -16 WN AM 4-28 WG 11F on

KDON d-30 KYSN 33-29 KSLY 30-25 KDZ A 34-30 KAFY d-30

KPAM a-30 KQDI d-30 KFXD on KTAC a

|\* { Northeast

WJBQ 1-1 WEEO 1-1 WGUY 1-1 WTSN 2-3 WFEA 1-1 WAQY 1-1 WVAM 3-1 K104 2-3

South WYND 1-1 WRFC 1-1 WRFC 1-1 WRFC 1-1 WVLK 1-1 WUCF 1-3 WGCF 2-1 WAAY 1-1 WISE 11-17 WARE 1-2 WIRK 1-1 WANS 7-14 KILE 2-3 920 2-2 CK101 b-15 WTMA 4-2 WABB 2-2

Midwest

MIGWENT KISD 2-10 WRKE 3-3 WAKK 1-1 WEBC 1-1 WISN 1-1 WROK 3-3 WACI1-1 WROK 3-3 WROK 3-2 WROK 3-3 WROK 3-3 WROK 3-2 WROK 3-2 WROK 3-3 WR

West

KDON 10-3 KENO 3-3 KYSN 9-1 KSLY 1-1 KDZA 1-1 KAFY 1-1 KCBN 3-8 KRKE 2-1 KFAM 1-4 KQDI 1-1 KFXD 1-1 KFXD 1-1 KTAC 4-2

South

\* Format dominance determined from the latest Arbitron survey **BEE GEES** Stayin' Alive (RSO) LP Saturday Night Favor ATLANTA RHYTHM SEC Imaginary Lover (Polydor P1 east Northeast Northeast LP Champagne Jam

F105 4-6 13Q 1-1 WXRX 4-8 WDRC 3-3 WAVZ 18-20 PRO-FM 1-1 JR105 2-2 WBBF 8-12 WBBF 8-12 WTRY 9-10 WTRY 9-10 WTRY 9-10 WARC 1-1 AFIL 5-5 ARKO 2-3 APGC 2-2 WJBQ 3-3 WEEO 7-8 WGUY 8-10 WTSN 2-3 WFLA 5-9 WVAM 5-7 KJ04 8-15 WPGC 2-2 WPE7 1-1 WKBW 2-3 CHUM 1-2 99X 1-1 WIFF 2-2 Nuthrast 1 1Q d 27 JB105 on W1Q d 30 WYRE 33 31 WTRY on WKBD 24-23 WJBQ d-24 WFFO un WGUY 30-25 WTSN d-28 WJJA 31-29 WAQY 23-20 WZAM J3-27 South WYND 2-4 WVLK 2-14 WGLF 1-6 WAAY 6-11 WISE 11-17 KILE 10-12 South KLIF 8-9 297 10-7 KRBE 2-2 Y100 1-2 96X 1-2 WHBQ 1-3 293 2-3 WLCY 2-2 South South WQN114-12 94Q 4-1 WQX13-2 WAY512-16 WAY512-16 WNUE 2-5 Q1053-4 Y953-7 WAKY 6-11 WSGA 7-8 Q949-12 WLEE 3-8 KAAY 4-9 KHF12-2 Notin WHH Y 20-15 WYND 35-30 WRFC 14-8 WFDM 16-11 980 24-17 WLDF 40-37 WAYLK on WLDF 40-37 WAYLK 40-38 WISE 4-29 WIRK 4-28 WISE 4-29 WIRK 4-28 WAYS 26-23 KILE 39-35 920 27-26 CKT01 31-28 WTMA 4-28 WABH 4-30 920 3-5 WTMA 1-1 WSGA on-tp Q94 d 30 WBBQ 20-17 KAAY on KHFLon KNOW a Midwest WRKR 2-5 WAKX 25-29 WEBC 19-19 WJON 7-8 WTRU 7-8 WROK 1-1 WACI 4-5 WTRU 7-7 WEAQ 2-2 WSPT 21-21 KVOX 3-2 KQWB 2-5 WKNX 1-2 WKNX 1-2 WKNX 1-2 Midwest WLS 1-1 CKLW 2-3 WSAI 2-3 Q102 3-3 KDWB 2-4 KSTP 16-20 KSLQ 4-11 WOKY 6-6 WGCL 1-2 WZZP 2-4 WLEE 3-0 K AAY 4-9 KHFI 2-2 KNOW 8-10 WFLI 1-3 WERC 9-14 WSGN 10-13 NJ105 36-35 KINT 1-2 WRJZ 2-2 WJDX 2-2 KH21 on KNOW a WEL1 30-28 WERC d-30 WSGN d-32 WKIX d-30 BJ105 39-33 WRJZ on

West

KHJ 4-6 KFR 6-9 KFRC 5-8 KJR 15-23 96KX 6-7 KTLK 2-2 K11S-FM 3-3

Midwest

WMET 1-2 WMET 1-2 WNCI 3-3 WCOL 3-7 WNDF 4-4 WIFF 1-1 WOW 1-2 WGRD 6-7 KIDA 3-6 KIDA 3-6 KAKC 10-16 KBEQ 1-2 WINW 1-2 WINW 1-2 WINW 1-2

West

114

KKXL 2-3 KFYR 10-15 WGBF 12-14

KENO 2-2 KYSN 4-7 KAFY 4-5 KCBN 10-13 KRKE 1-2 KQDI 14-18 KFXD 4-7 KTAC 5-6

PA

KISD 16-14 WRKR 16-12 WAKX 18-12 WEBC 10-9 WJON on WISM 16-11 WROK 26-22 WTRU 23-22 WTRU 23-22

KKXL 18-12

WGBF 15-10

KDON 7-2 KENO 36-34 KYSN 20-16 KSLY 4-11 KDZA 25-22 KAFY 28-28 KCNN 24-19 KRKE on KPAM 14-9 KQD1 27-28 KFX 0 24-19 KTAC 4-24

West

9-18

West

K100 3-3 KEZY 17-19 KING 7-7 KYYX 20-21 KJR B 2-8 KCBQ 4-6 KCBQ 4-6 KCBY 16-21 KGW 7-11 KGW 7-11 KGW 2-3 KCYX 06-8 KCYX 06-8 KYNO 6-8 KNOY 4-4 KNDE 1-1 KNDE 1-1 KQEO 3-7 **JACKSON BROWNE** Running On Empty (Asylum) LP: Running On Empty P.3 11 lortheast Northeast Northrast 
 NOTINEAL
 NORTHEAL

 WARC a-32
 Floo 19-13

 WARC b-19-15
 130, 27-22

 WPGC 22-17
 WDRC 4.28

 WFC 22-10
 WXX 25-19

 WFZ 2.43
 WARC 4.28

 WFEZ 4.36
 WAVZ 14-16

 CHUM 8.7
 FM 29-24

 WIFI 24-17
 JB105 11-11

 WORF 4-23
 WURF 4-23

 South
 WBF 14-11

 WYRY 24-21
 WYRY 24-21

 SV31 16-11
 WK B0 14-11

 WK B0 14-11
 WK B0 14-11

 South
 WB 60 14-11
 WJBQ 21-19 WEEO 25-21 WGUY 16-13 WTSN 15-11 WFEA 30-20 WAQY 9-8 WVAM 26-2 K104 19-13 South South WYND 17-13 WRFC 21-18 WFOM 14-9 98Q 10-7 WVLK 27-15 WI.OF 36-82 WGLF 21-21 WAAY 30-24 WISH 17-10 WIRK 12-14 WINK 12-14 WINK 12-14 WINK 12-14 WINK 12-14 WINK 12-14 WANS 18-13 KILE 34-32 92Q 24-19 CKI01 22-20 WTMA 14-18 WAB 28-26 MIdwast KLIF 20-17 KRBE 14-11 96X 11-11 Z93 16-12 South Midwest South WGX1 17.21 WGX2 8.7 WAYS on-dp WAYS on-dp WAYS on-dp WAYS 0.1 WAYS 0.1 WAYS 0.1 WHIX 17.13 WHIX 17.13 WHIX 17.13 WHIX 17.13 WHIX 17.13 WHIX 10.9 KAAY 2.14 WHIX 10.9 KAAY 2.14 WHIX 10.12 WHIX 10.12 WHIX 10.12 WHIX 10.15 CKLW 26-23 WSAI 22-18 Q102 19-12 KDWB 8-23 KSTP 24-21 KSLQ 6-6 WOKY 17-12 WGCL 8-9 WZZP 19-13 Nest Midwest

KHJ 22-22 KFI d-27 KFRC 28-23 B100 5-6

KJR on 96KX 13-12 KTLK d-30 KIIS-FM 15-15

Midwest

WMET 15-13 WKY 14-12 WNC1 8-6

WKY 14-14 WNC18-6 WCOL 22-17 WNDE 30-29 WIFE 27-24 WOW 9-7 WGRD 19-15 WMEE 19-13

WMEE 19-13 KIOA 23-23 KAKC 18-15 KBEQ 8-7 WINW 26-23 WYFM 20-9 West

West K100 22.19 KENG 13.9 KYX 3-2 KJR8 27.20 KCBQ 18-14 KIMN 27.23 KCPX 22.18 KCW 27.22 KCV 27.23 KCV 27.23

#### LP Slow Hand P.2 South PI ant Built HQ 18-27 WAFE 23 WTIX b-4 WIX b-4 WIND 21-18 Q105 4-3 WIND 21-18 Q105 4-3 WIND 23-18 WIND 23-18 WIND 23-3 KIAP 10-16 WIND 2-1 WIND 2 WARC 8-8 WFU, 11-19 WIRO 9-5 WFAC 5-7 WCAO 4-4 WFZ 11-9 WA 8W 14-1 CHUM 5-3 H9X 8-7 WIF1 9-6 WT WFT WAT WV Sout 8 21 bouth WLC WGI WAN WISH WAN KILI 920 WTN WAN KI-17 2-2 297 -8 5187 4-3 968 21-18 968 21-18 968 6-4 793 6-9 WLCY 4-4 Midwest WLS 11-10 CKLW 7-5 WSAI 18-14 Q103 11-10 KDWB 5-5 KSTP 1-2 KSLQ 5-3 WOKY 12-7 WGCL 7-7 Midwest Midv WANE T M-0 WK V 5-5 WC 01: 14-11 WN DE 10-9 WORE 10-9 WORE 10-9 WORE 3-2 KIDA 8-4 KIDA 8-4 KIDA 8-6 KAKC 3-3 KBEQ 7-9 WINW 8-6 WYFM 6-10 KISI WRB WEB WJO WISS WRC WAC WTR WEA WSF KVC Nest KHJ 11-9 KFI 3-3 KFRC 4-3 B100 7-9 KJR 7-16 96KX 11-10 KTLK 11-9 KHS-KQV KKL WKN KKX KEW KFY WGF West FM 10-10 K100 11-7 KFZY 10-7 P.2 West ortheast F105 6-8 13Q 7-6 WXKX 6-18 WDRC 9-7 WAVZ 9-9 JB105 7-5 WOLF 3-2 WOLF 3-2 WOLF 3-2 WOLF 3-2 WOLF 3-2 WOLF 7-5 NTRY 8-5 VPHD 6-5 KIMN 10 KCPX 5-4 KRSP 4-8 KANC 3-KLIV 5-6 KERN 3-4 KYNO 3-5 KROY 5-5 KNDF 3-5 KQEO 2-2 NATALIE COLE OurLove LP: Thankful P 1 South P1 Northeast North WQX1 4-3 WAYS 6-2 WAPE 4-6 WTIX 28-17 WABC 14-11 WFIL on WRKO 26-19-WPGC 9-11 WCAO 20-16 WPEZ 12-10 99X 27-14 WIF1 16-11 WAQ WVA K104 WTIX 28-17 WNOE on Q105 19-18 195 a-26 WAKY 10-8 WSGA 2-5 Q94 21-17 WLEE 11-7 WLEE 11-17 WBBQ 5-4 KAAY 18-14 South South WHI KL1F 25-22 KRBE 3-4 Y100 7-5 96X 4-8 WHBQ 2-6 Z93 4-4 WLCY 19-14 WRF WFO 98Q WVL KAAY 18-14 KHFI 14-9 KNOW 10-5 WFLI 5-6 WERC 11-7 WSGN 13-10 WKIX 9-6 BJ105 18-15 KINT 28-26 WRJZ 8 WJDX 8 WLO WAA WISE WAIR WAN KILE CK10 WTM WAB Midwest WLS 13-13 CKLW 8-9 KSLQ 10-9 Midwest Vest WKY d-19 WNCI 14-9 WCL 29-24 WIFE 30-22 WOW 28-24 KAKC 27-20 KBEQ 28-23 WINW 5-7 KF1 15-7 KFRC 16-14 KJR 11-10 Midw WAK WISM WROI WACI WTRU WKN WGBI 122 ortheast F105 d-28 West K100 35-33 KING 15-12 KYYX 15-14 KJRB 17-16 KCBQ a-35 KRSP d-25 KANC 18-16 KLIV 27-18 13Q 8-5 WDRC a WAVZ 13-15 West WAVZ 13-18 PRO-FM 9-10 JB105 13-10 WOLF 18-11 WBBF 1-1 WICC 20-17 WYRE 18-16 WTRY 27-18 WKBO 3-8 KDOI KYS KYS! KSL1 KDZ, KRKI KPAN KQDI KFXI KTAC -14 DE 12-8 **GENE COTTON** Before My Heart., (Ariola) LP: Save The Dancer ortheast North Northeast F105 7-8 WAVZ 32-29 JB105 d-38 W0LP d-22 W9HF 25-22 W7RE 31-28 WTRY 25-22 WPHD 29-24 WKBO a WF1L on WPGC 30-28 WCAO 26-23 WPEZ 33-33 WEEO WGUN WTSN WFEA WAQN WVAN K104 south KLIF 22-19 293 29-25 South Midwest South WHHY WOXI d-25 940 22-17 WAYS 26-24 WAYS 26-24 WAYS 26-24 WAYS 26-26 WIN 28-26 WIN 28-26 WIN 20-23 G94 a WGA 20-23 WIN 20-24 WIN 20-24 SGN 22-18 WIN 24-24 WIN KSTP a WGCL 26-25 WZZP 22-17 West B100 12-12 KJR d-24 96KX 28-21 KTLK 12-10 WAIR WIRK WANS KILE 92Q 1 CK10 WABE Midwe KISD WAKD WJON WISM WROP Midwest WKY on WCOL 12-9 WNDE on WOW d-30 WACI WTRU WEAC d-30 KQWB KKLS WKNX WNAM KKXL KFYR WGBF WMEE a-21 KIOA 20-18 KLEO a-29 KAKC 24-23 West Weal K100 36-38 K1NG on K1YG 2b-24 K1R0 2c-23 K1R0 2c-23 K1R0 2c-23 K0PX 12-10 KCPX 19-14 KRSP 12-10 KGW a KAC 15-14 KGW a KAC 15-14 KGW 2 KAC 2c-23 KCPY 21-11 KYNO 22-25 KROY 21-14 KNDF on KQEC 26-20 West KDON KYSN KSLY KDZA KAFY KCBN KRKF KPAM KQDI KFXD KTAC

C

ERIC CLAPTON Lay Down Sally (RSO)

		-			Friday, Ma	rch 24, 1
YVONNE ELLIMAN If I Can't Have You (RSC	West 8,113 23-80 17 20-16 01e 16-11 9 8,5 1 0-11 9 8,5 1 0-11 9 8,5 1 0-11	014 22 18 W16 23 18 W16 23 18 W16 23 18 W16 23 18 W16 23 W16 23 W17 23 W16 23 W16 23 W17 23	Midweet 8 (18)) en W IRA 56 20 W 28: 56 20 W 28: 17-13 W 200 15-15 W 200 15-15 W 200 15-15	David Gai W277 22 30 West Ref 180-34 Ref 180-34 Ref 17-18 M5 17-18 M5 17-18 M5 17-18	KNOW 19-14 WERC 14-16	Mislaweet R IBID B I W RR II 4 W RC 2 W F BC 3 W F F F F F F F F F F F F F F F F F F F
WARC 20-10         F105 16 10         W           WTL (1612)         JB0 154         W           WTC (144)         WBC (146)         W           WTC (146)         WBC (146)         W           WTC (146)         WBC (146)         W           WTC (146)         PRO (146)         W           WTC (146)         PRO (146)         W           WTC (156)         W         WOLD (146)           WK (1516)         W         W         W           WTD (156)         W         W         W           South         W THT (26)         W         W           WL (1516)         W         W         W           WI (160)         90.21         W         W           WU (1510)         WAY 5 d.28         W         W           WU (1516)         WAY 5 d.28         W         W           WI (1510)         WAY 5 d.28         W         W           WU (1516)         WAY 5 d.28         W         W           WI (152)         W (150)	P4 hnthemat CHQ 16-10 CHQ 16-1	HJ108 17-14-1 KINT 16-13 WIZZ 16-13 KIDA 20-15 KIDA 20-15 KIDA 20-25 KIDA 20-25 KID	WHOR 1: 14 WACT 72 18 WF AT 20 11 WF AT 20 11 WF AT 20 11 KF AT 20		WKY 19-15 WC04, 17, 19 WY07 25, 21 WY07 25, 21 WY07 25, 21 WY07 25, 21 WY07 25, 21 WY07 25, 21 KY07 25, 21 KY07 25, 21 KY07 25, 21 KY07 25, 21 KY07 10, 22 KY07 10	F F L WE N AM 6 R R R L 5 K W I J R F Y F I W C R F I J Worl K DON K Y SN 2
W22P 14-10 KNOW 3-23 K1 WFL 22-15 W1 West WFR 12.8 W1 WSGN 29-14 W1 KF1 27-17 WK1X 5-4 WJ KFR 27-17 WK1X 5-4 WJ	ISD 17-11 RKR 25-18 AKX 15-6 EBC 16-8 JON 17-16 JSM 25-17	O		ANDY	GIRB	
1100 22-14 K1NT 17-9 W1 KJR on WRJZ 21-18 W7 96K X d-28 WJDX 9-7 W7 KTLK a	ROK 35-32 ACI 19-9 TRU 18-11 KAU 18-11	Island (Asyl	umj	LP Flowin		
FM 14-13 WMT 7 10-8 WK Y 20-16 WK Y 20-16 KF WCOL 26-20 WCOL 26-20 WK Y 20-22 WMF 10-8 KT0 4-12 KT0 4-12 WGW 27-22 KT0 4-12 WGW 27-22 KT0 4-12 WGW 27-2 KT0 4-12 WF WF WF KT0 5-7-2 WF WF WF KT0 24-22 KT KT KT KT KT KT KT KT KT KT	ENO 8-4 YSN 26-20 32 A 22-18 AF 12-2 Z2 A 22-18 AF 12-12 Z2 A 24-18 Z2 A 24-18 Z A 24-1	P Island P 2 South WQX120-20 950 16-16 950 16-16 WTIX 22-14 WTIX 22-14 WTOX 16-13 Q105 17-12 WKX 17-17 W5G2 16-16 KNOW 12-12 WKIX 19-19 BJ105 4-3 KINT 16-22 WRIZ 25-9 WIDX 25-9 WIDX 25-9 WIDX 12-11 Midwest WMFT 12-11 WKC0L 11-10 WHFX 4-4 KIDA 10-11 KIDA 10-12 XIDA 10-	114 Northeast WEG 12-12 WED 2-3 WTRN 6-16 WFLA 15-7 WAQ 4-3 WTA 46-6 South WHY 12-11 WG 15-6 South WTA 5-6 Kisb 1-2 WKK 11-26 WTM A 5-6 WTM 5-6 WT	P1 Northeast WA84C 4-5 WFRC 8-13 WFRC 8-13 WFRC 8-13 WFRC 8-13 WFRC 8-13 WFRC 8-13 WFRC 8-13 WFR 2-0-11 WKBW 5-7 CHUM 4-5 96X 20-22 WH 4-5 96X 20-21 WH 4-5 96X 20-22 WH 4-5 96X 20-27 WH 4-5 96X 20-27 WH 4-5 76X 20-27 WH 4-7 85 WH 4-7 77 WH 4-7 WH 4-7 77 WH	[12] Nnrth-aat [10] 12-19 110] 12-19 110] 12-19 110] 12-19 WX1x 12-16 WX1x 12-16 WX1x 12-16 WX1x 12-16 WX1x 12-16 WX1x 2-3 WX1y 2	P Northwast WEED by WEED by WFEATS WFEATS WVEATS WILE ATS WILE ATS
ELO Sweet Talkin' Woman (UA/Jet) LP: Out Of The Blue	KHJ 24-19 KFT 19-15 KFRC 25-24 B100 9-7 KTLK 14-24	KLEO 15-22 KAKC 11-10 KBEQ 10-18 WINW 16-11 WYFM 10-8 West	W ACI 16-19 WTRU 10-14 WE AQ 6-7 KVOX 14-15 KVW B 17-16 KKLS 5-12 WKNX 11-9 WNAM 2-1 KEW19-6 KFYR on	West KHJ 6-4 KFI 5-8 KFRC 3-5 B100 10-15	Midwest WMET 6-7 WKY 2-6 WNCI 1-1 WCOL 8-14 WNDF 3-3	W GRF 10 W mt KENO 4-5 KDZA 3-8 KAPY 16- KQD1 2-5 KTAC 7-10
P1         P2           Nurthreat         Nurtheast         Northeast           WRK0 25-21         F108 d-26         WJ           WPGC 25-24         130 22-18         WE           WCAO 23-20         WKKX 5-3         WG           WCAO 23-20         WKX 5-3         WG           WK 5W 6-38         WAV 27-16         WG           WHEN 19-16         B105 17-17         WG           South         WBF 19-2         WY           KLF 23-2.20         WY KK 17-17         South           WBF 19-2         WY KF 23-20         WY           KLF 23-20         WY         WY           WK KS 43-3         WKR 23-20         WY           Mid west         South         WFW           WG dwest         South         WG	I*1         Flob 9-9-9           rthraat         Bio 19-15           FRO 20-19         WORC 14-12           JUY 23.19         WORC 14-12           JWY 23.19         WYR F 9-13           YWR F 9-13         YYR F 9-13           YWR F 9-14         YYR F 9-13           YWR F 9-12         YYR F 9-13           YWR F 9-13         YYR F 9-13           YWR F 9-14         YYR F 9-13           YWR F 9-12         YYR F 9-13           YWR F 9-12         YYR 9-12           YWR F 9-12         YYR 9-12           YWR 9-12	K100 21-17 KE7X 23-18 KYYK 6-8 KYK 6-8 KE7X 14-12 KIMN 14-12 KIMN 14-12 KERN 17-22 KERN 17-22 KERN 17-25 KERN 17-25 KERN 17-26 KERN	WGHF 2-9 West KENO 11-7 KY5N 13-9 KDZA 6-6 KCBU 5-4 KCBU 5-4 KCBU 5-4 KCBU 5-1 KCBU 5-1	KTLK 5-5	WIFE 12-13 WGRD 4-10 KIDA 4-3 KIDA 4-3 WINW 9-12 WINW 9-12 WYFM 5-12 Wast KING 10-14 KEZY 2-2 KING 10-14 KIYA 17-19 KCEQ 7-16 KGYYX 17-19 KCEQ 7-16 KGYYX 17-19 KCEQ 7-16 KGYYX 17-19 KCEQ 7-16 KGYYX 12-13 KGY 12-13 KG	
R DJP 3/3-22 R DJP 3/3-22 W CM C D C C C C C C C C C C C C C C C C	NS 28-26         Northeast           L23-29         WFIL a           J23-29         WFIL a           J23-29         WFIL a           March a         WFIL a           WFIL a         South           CI 1a-R         WFIL a           WFIL a         WFIL a           WFIL a<	W JDX 16-11 Midwest WMET - 30 WNCI 20-12 WNDF 20-12 WNDF 2 WIDF	Northeasi WEEQ 6 WEEA 60 25 WFEA 60 25 WVAM 4 - 32 X 104 5 South WVHP 24-20 WVHP 24-20 WVHP 24-20 WVHP 24-20 WVHP 24-20 WVHP 24-20 WVHP 24-20 WVHP 24-20 WFFC 2-25 WFFC 2-25 WFFC 2-25 WFFC 2-25 WVL 4 - 28 WVL 6 - 28 WVL 6 - 28 WIE 2-25 WVL 6 - 28 WIE 2-25 WIE 2-25	LP: All This i i'] Northeast WFGC 21-16 WFGC 20-16 WFGC 20-12 WFGC 20-12	U (Asylum) the Heaven Too P2 Northeast	174 Northeat WBQ 22-21 WERO 26-21 WTEN 45-7 WTEN 45-7 WTEN 45-7 WTEN 21-17 South WIHY 4-7 WYNO 24-1 WYNO 24-2 WYNO 2
ENGLAND DAN & J.F. CO We'll Never Have (Big T LP: Somethings Don't Come Ea	DAVIDGA	TES Girl (Elektra)		M.	10A 28-10 V	(ROK 30-25 (ACI 29-25) (TRU 31-29 (EAQ a-30 (SPT 13-4 VOX 19-17 (QWB 16-13) RLS 22-19 (KNX a (KNX a (KNX a KXL d-24 EWI 25-20
P1         P2           ortheast         Northeast         Northeast           (Fil.13-7, FID3-7	Pi         Pi           194         Northeast         Pi           4017-18         Northeast         Northeast           10728-17         WACC-88         Wacc-88           1017219         WACC-88         Wecc-88           1017219         Wacc-88         Wecc-88           1017219         Wacc-88         Wecc-88           1017219         Wecc-88         Wecc-88           1017219         Wecc-88         Wecc-88           1017211         Kub         Wecc-88           1017212         Kub         Wecc-98           1017212         Kub         Wecc-98           1017212         Kub         Wecc-98           1017212         Kub         Wecc-98           117224         Wecc-98      <	P: ortheast h 105 26-24 y 200 14-12 y XKX 22-30 V AVZ 30-26 W M 28-22 W M 28-22 W M 28-22 W M 28-22 W M 28-23 W M 28	P4 forthesst VEF0 22-18 VGUY 4-8 VGUY 4-8 VTSN 26-21 VTSN 26-21 VAGY 19-13 VAGY 19-14 VIII Y 13-18 VAGY 19-14 VIII Y 13-18 VIII		With         With           100 30-28         K           100 32-29         K           100 32-20         K           100 32-20<	KNX & 37 NAM d.27 KWI 59-20 PY 8 20-18 ett DON 17-14 ENO 34-30 YSN 24-30 YSN

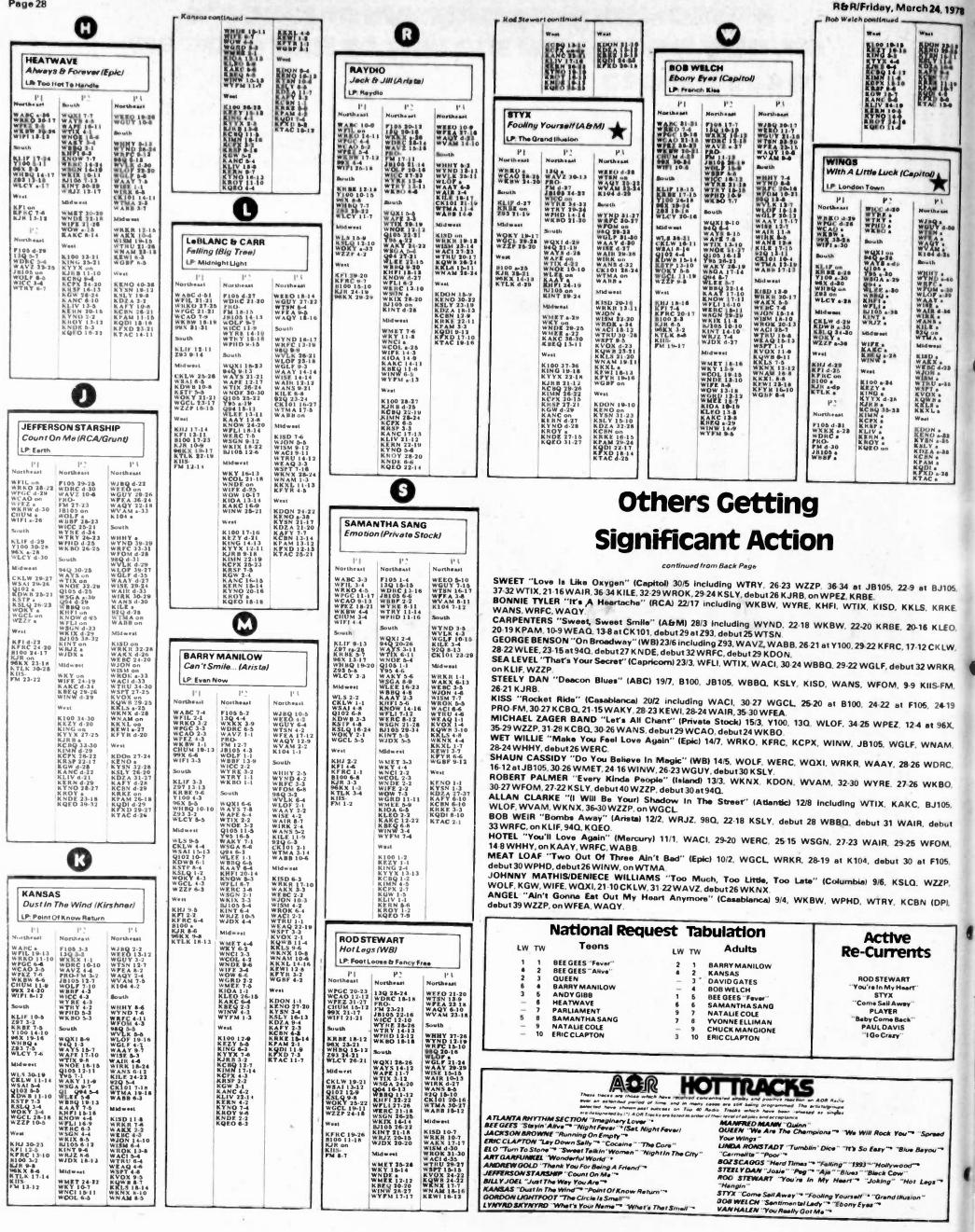
Most of the programmers around the country traveled all the way to R&R in Dallas to say hello to

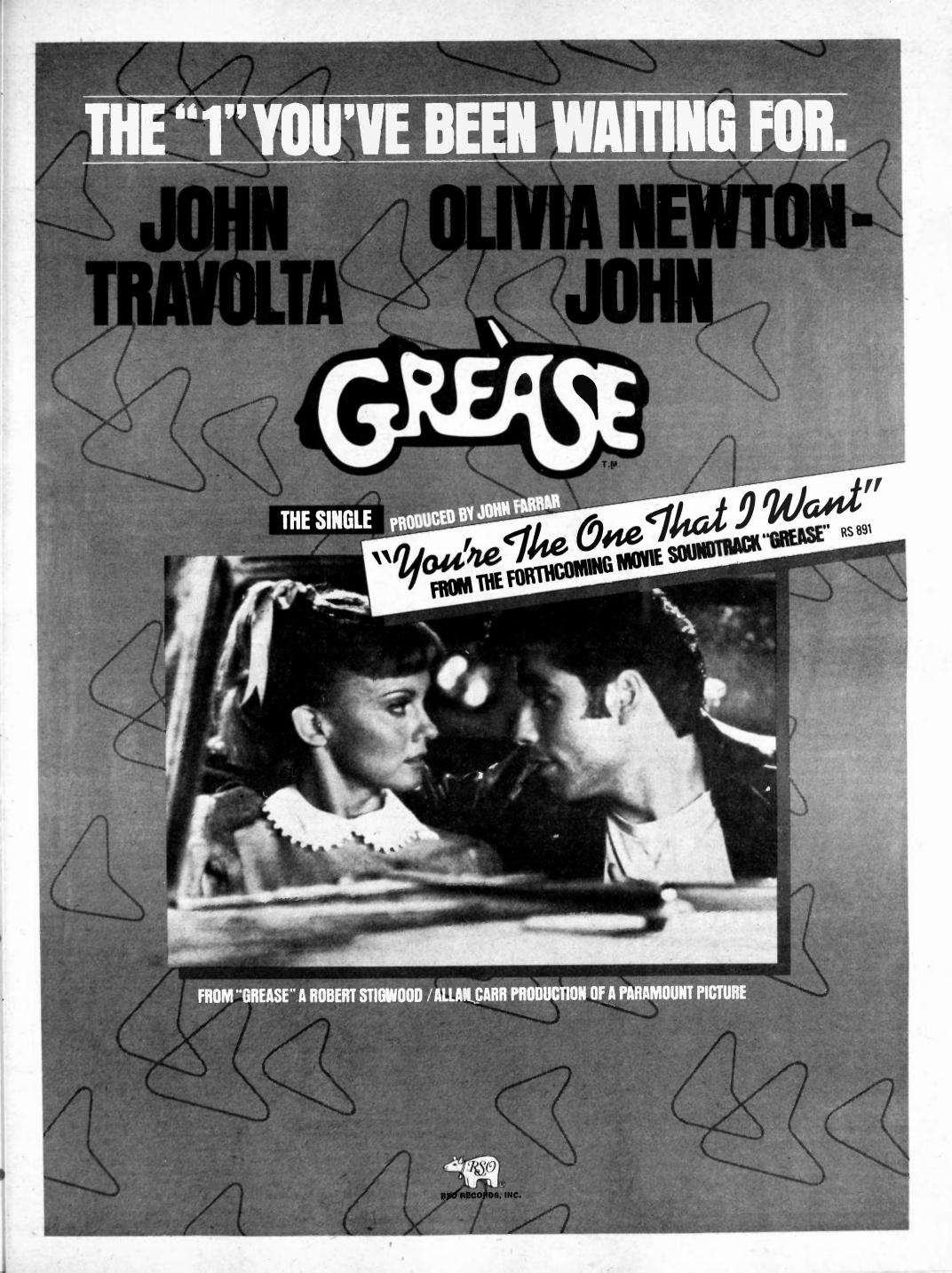
but for your listeners...she's only

**KAR TWO DOORS** Down"

Her new single is already renewing familiar acquaintances (and you know how important familiarity is during the upcoming ARB) at..

WPEZ	WAYS	WRJZ	WBGN	ΚͿΟΫ	92Q	WNAM	KCBN
Y100		WKWK		WFEA	WRKR	KKXL	KPAM
	WNOE	WOTT	KLIV	WRIE	WJON	KEWI	KFXD
	WAKY	WORD	KYNO	WHHY	WISM	KFYR	KSTN
KFRC	WLEE	WNDE	KROY	98Q	WROK	WGNI	KQEO
WBBF	WMAK	KIOA	KNDE	WAAY	WSPŦ	KDON	WISE
WICC		KZUE		WCDQ		KSLY	WIRK
WQXI		WHB	Record		KLMS	KAFY	3WD





THE PICTURE PAGE

#### **Rocking With Reed**





Arista recording artist Lou Reed's weekend stint at the Bottom Line broke the three-day attendance record for the club. Immediately following the performances, Reed began a nationwide tour featuring on the bill as a special attraction Stiff Records' Ian Dury. In the backstage photo taken after Reed's opening night set are (left to right): Elliot Goldman, Executive Vice President and General Manager, Arista Records; Bob Feiden, Vice President, East Coast A&R, Arista; Lou Reed; Clive Davis, Arista Records President.

#### **TMA Celebrates Tenth**



A monster cookie was employed in the celebration of the Music Agancy Ltd.'s 10th anniversary. The 2 lb. cookie was crafted by the Famous Amos Chocolate Chip Cookie Company, a recently signed client of the Music Agency. Pictured with the cookie (left to right) Marketing Director Bill Mulhern, Account Group Supervisor John Rosica, V.P. Joel Borowka and Jay Leipzig, President.



Cher has signed a long-term recording contract with Casablanca Record and Filmworks, announced the label's President, Neil Bogart. Cher's first record for Casablanca will be released in several months. Pictured (I-r) at the signing are Sandy Gallin, Cher's manager; Cher; and Neil Bogart.

#### **Atlanta Previews ARS**



More than 600 people, including radio and press representatives attended a preview of the Atlanta Rhythm Section's new Polydor album. The festivities had a carnival atmosphere complete with magicians, clowns and jugglers and received coverage on Atlanta television. Pictured left to right are: radio consultant Kent Burkhart, ARS publisher Bill Lowery, Polydor executive Ekke Schnabel, and ARS co-manager Arnie Geller.

#### **ABC Radio Meeting**



Key executives of the ABC Radio Division, network management, AM and FM Owned Station personnel and regional sales department heads gathered in Puerto Rico for general meetings. Joining the group were (center right) Leonard H. Goldenson, Chairman of the Board, ABC, Inc., and Elton H. Rule, President, ABC, Inc.





MEL BROOKS sings HIGH ANXIETY on Asylum. An affectionate contribution to America's airwayes.

(Advertisement)

1978 Elektra/Asylum Records

# TEN IN A ROW ! (But who's counting)

MANDY IT'S A MIRACLE COULD IT BE MAGIC I WRITE THE SONGS TRYIN' TO GET THE FEELING AGAIN THIS ONE'S FOR YOU WEEKEND IN NEW ENGLAND LOOKS LIKE WE MADE IT DAYBREAK

# CAN'T SMILE WITHOUT YOU

# Congratulations Barry!





### (ALBUM ORIENTED ROCK)



This week we welcome back an old reporter (KSMB/Lafayette) and introduce a new one, WZXR/Memphis. WZXR changed format to AOR from automated Country last September, drawing an immediate positive response from the community, who gave them the edge over their AOR competitors WMC-FM in the last Arbitron ratings period. When WMC-FM changed format to Top 40 a month ago, WZXR was left Memphis' sole AOR outlet.

Stuart McRae, WZXR Music Director and longtime friend to R&R, described the station's role in the evolving Memphis radio market; "We find that Memphis' large black population (over 50 percent) is better served by the black-oriented stations in town, so our programming is basically white middle class rock. We play it right down the middle, with some Jazz and crossover stuff."

The Memphis radio market, McRae explained, does not really conform to any regional music stereotypes. "We do play some Waylon & Willie and Lynyrd Skynyrd here," McRae said, "but many of the so-called Southern rockers have not worked well here. Memphis is almost Midwestern in musical taste. Rock is big here. Bob Seger, for example is a local favorite."

R&R welcomes WZXR as a new reporting station.

#### **Crawford Exits WKDF/Nashville**

Jack Crawford, Program Director of WKDF/Nashville for the last six years, has exited the station. He cited philosophical differences of opinion with station management as his reason for leaving. Crawford will be announcing future plans shortly.

He is a longtime supporter of and reporter to R&R, and was a panelist at R&R Convention '78's AOR rap session.

WKDF's new PD, effective April 3rd, is Alan Sneed, from WKGN/Knoxville.

#### Manilla Leaves PRN Post To Join WLIR

Ben Manilla, Executive Producer for the Progressive Radio Network for the past three years, is leaving that post to do a fulltime airshift for WLIR/Long Island. Manilla, who has done weekend work for WLIR for a year-and-a-half, will be doing the 3-7am airshift regularly. He still intends to produce News Blimps for the PRN on a freelance basis.

Manilla told R&R: "This certainly will not affect the future of the PRN greatly. The writing staff will stay the same, so they should sound the same. President Richard Barna is currently looking for another Executive Producer."

As a longtime friend of WLIR PD Denis McNamara, Manilla was especially excited to join his old schoolmate at WLIR on a fulltime basis. "I'm really happy to get involved with a station that does so much for its community," he said. "They're doing really good radio and I'm pleased that they're taking me aboard."

#### Evolution

WCAS/Cambridge MD Don Cohen is leaving the station to do weekends at WCOZ/Boston...Eric Moore, formerly Public Service Director and airperson at WRPL/Charlotte, has been named the station's Music Director...WZXR/Memphis reports the following changes: Frank Kelly, from WAAF/Worcester, has joined them as their 6-10pm airperson; Aaron Jones, from WLYX/Memphis, is now doing overnights for WZXR...David T. has left KMEL/San Francisco, where he was Production Director with a weekend airshift. Will Allen, from WHUR/Washington D.C. has also joined WTUE where he will be doing the 1-6am slot...KSAN/San Francisco reports the following changes; former KSAN morning person Terry McGovern is returning to the station for the morning shift every Friday. Glenn Lambert, formerly KSAN weekends, will do mornings Monday-Thursday...Ted Edwards is the new afternoon air personality at WCMF/Rochester, replacing Bernie Kimble who migrated to WMJQ/Rochester recently. Edwards was previously doing weekends for WCMF.

#### Update

Clark Smidt, PD at WEEI-FM/Boston's Soft AOR station, was the subject of a profile in the Boston Globe newspaper's Calendar section....KNAC/Long Beach will be covering the upcoming Long Beach Grand Prix for the third year in a row.... CHUM-FM/Toronto has revived radio theatre with a series of late-night vintage radio shows like The Shadow and The Best Of Sherlock Holmes....Currently celebrating its second anniversary as an AOR is ROCK 96FM/Fresno. And coming this spring, tenth anniversary celebrations from KSJO/San Jose and WMMS/Cleveland, both of whom promise major activities to be detailed later....KKXX/Bakersfield's 6-11am air personality Chris Squires and his wife Lorrie are the proud parents of a new family addition, Jason.... WRPI/Troy won first place in a promo competition with Thirsty Ear Productions for their promo advertising a Graham Parker/City Boy program...WCPI/Wheeling, West Virginia, needs record service from all labels. Contact Troy Trolley at the station at (304) 232-9935...



MONDO TUBES—A&M's Tubes greeted L.A. radio people after a recent concert. Pictured (I·r) are KWST/Los Angeles PD Paul Sullivan; Tubes' Roger Steen; Nova Broadcasting's Tom Yates; Tubes' Fee Waybill; Garrett Lambert and Bill Clay of KNAC/Long Beach; and A&M's Jan Basham.

....WPDH/Poughkeepsie, N.Y. programmed two albums by Russian rock groups Ariel and Chizhik after a year-and-a-half's search to obtain representative pop music from behind the Iron Curtain. The station reports tremendous listener response to the music, which combines elements of Rock and Jazz. WPDH Program Director Roy Rutanen obtained the albums with the help of the New York-based MacMillan Performing Arts and Sylvia Herscher, who told R&R she has more Russian Rock albums coming to the office soon. If you'd like to program some Russian rock music, contact Ms. Herscher at (212) 935-6618 .... Last weekend's Cal Jam 2, held at the Ontario Motor Speedway outside Los Angeles, was attended by 300,000 well-behaved music fans. KMET/Los Angeles presented authorized coverage of the day's activities and was on the concert sound system between acts. ...DIR, syndicators of King Biscuit Flower Hour, are making available a series of taped concerts from The Bottom Line in New York, a club showcasing talents like Chuck Mangione, Dolly Parton, Mink DeVille and Bryan Ferry in an intimate atmosphere. For more information about the shows, contact DIR at (212) 371-6850 ... KAZY/Denver is the latest addition to the Burkhart/Abrams "Superstars" affiliates...KROQ AM & FM/Burbank are in the midst of organizational changes. The station is committing over \$250,000 to increasing their visibility to the Los Angeles audience as they regroup new air talents with old and enlist Shadoe Stevens' Big Bucks production company as consultants. To attract new listeners the station is embarking on two months of commercialfreeprogramming.

#### Color

KREM GETS IN JAM: KREM/Spokane has begun sponsoring free Monday night musician jam sessions at a local nightclub. The jams, hosted by KREM air personalities, include acoustic and electric sets, and have met with excellent response from musicians and community alike.

WXRD GIVES LISTENERS A BREAK: WXRD/Woodstock, Ill. has gone a step beyond "commercial-free" hours of music, instead of giving its listeners "break-free" hours of music. The music stops every quarter-hour for a quick ID and nothing else. The hours are sponsored by local merchants who are given mentions at the top of the hour.

LIVE FROM CHICAGO, IT'S SUNDAY: WLUP/Chicago mined its record library to give its listeners an "all live Sunday" recently. The station also did a day-long focus on the music of Pink Floyd, playing two cuts an hour (imagine hearing "Dark Side Of The Moon" at 10am) along with historical vignettes about the group.

BRING IT ON HOME: M105/Cleveland is holding a drawing for remote broadcasting of their morning show from the winner's bedroom (or at least kitchen). They are also doing a postcard drawing with local high schools to win a remote broadcast all day long from the winning school.

ROLLIN' DOWN THE RIVER: WHHY/Montgomery, in conjunction with Janus Records, is giving away copies of the new Kayak album. Album winners' names will also be put into a hopper for a drawing for a real kayak.

**RUMPERSTICKERS:** In a clever variation on the bumper sticker promotion, **KOME/San Jose** is offering free blue jean patches with the KOME logo sewn on them to listeners sending in a postcard.

UNDERCOVER DJ: KADI/St. Louis offered backstage passes to a Foghat concert to the first listener to approach their disguised disc jockey at the concert and say, "KADI forever." The station reports that hundreds of concertgoers were walking up to strangers and mouthing the phrase (the disc jockey, disguised as a security guard, was not discovered until his long hair came loose and tumbled out from under his short-hair wig).

MUSIC TO MAKE YOUR PLANTS GROW: WMMS/Cleveland, in conjunction with Asylum Records and Jay Ferguson, is offering its listeners a "Thunder Island": \$200 worth of tropical plants, in a postcard drawing.

#### **Concerts And Conversations**

PRESENTATIONS: WLIR/Long Island presented The Good Rats free....WMMS presented Horslips for \$1.01....WSAN/Allentown presented The Good Rats for \$1. RADIO CONCEPTS: NBRO or W1/1/

RADIO CONCERTS: NRBQ on WLIR/Long Island....Good Rats on WSAN/Allentown.... Horslips on WMMS.

CONVERSATIONS: Godz on WAAF/Worcester....Ozark Mtn. Daredevils, Arlo Guthrie and Bob Weir on WVUD/Dayton....Jerry Garcia, Wha-Koo and Maria Muldaur on WIOQ/ Philadelphia....Ralph Towner of Oregon on KZEL/Eugene....Ronnie Montrose on WYDD/ Pittsburgh....Dave Brubeck and Dee Dee Bridgewater on KZAM/Seattle....Angel, Roger Glover, NRBQ and Chris Hillman on WQBK/Albany...Robert Hunter on WLIR/Long Island.... Chuck Crane and Horslips on KAWY/Casper....Ozark Mtn. Daredevils on KSMB/Lafayette.... Jerry Garcia on WCMF/Rochester....Blue Oyster Cult on WILS-FM/Lansing....NRBQ on WRPI/Troy....Dan Hill and Journey on WQFM/Milwaukee....Joan Rivers on WNOE/New Orleans....Jerry Garcia, The Babys, Godz, Angel and Yvonne Elliman on WMMS/Cleveland....Horslips and Jefferson Starship on KSJO/San Jose....Nova and Hometown Band on KTIM/San Rafael....Todd Rundgren and Good Rats on WEZV/Allentown.... Wet Willie and Outlaws on WSIM/Chattanooga....Bob Weir, Jerry Garcia and Duke And The Drivers on WBRU/Providence.



# Everybody talks about Nick Lowe, but nobody ever did anything about him. Until Now!

**Columbia Records proudly presents** 



# "Pure Pop For Now People"

"The merging from the relative obscurity of Brinsley Schwarz (the band), in which he served as lead singer, songwriter and bassist, ... Nick Lowe has literally burst into prominence by dint of a virtual landslide of recent projects. From cult band to cult leader, Lowe seems on the verge of becoming a household name, an honor he has long deserved....Judging by both his inventive production (including Graham Parker and Elvis Costello) and his nonpareil songwriting and solo performing, Lowe has developed quite a reputation for his talented self. His dry humor and bitter enthusiasm make him the perfect fed-up rock star."

"Pure Pop for Now People"

The Nick Lowe album, on Columbia Records

### Radio & Records Album Airplay/ 40 March 24, 1978

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JEFFERSON STARSHIP	Earth (Grunt).	"Love Too Good" "All Nite" lead
JACKSON BROWNE	Running On Empty (Asyium).	Title "Load Out/Stay" "Thundar"
ERIC CLAPTON.	. Slow Hand (RSO).	"Core" "Cocalne" "Sally" lead
LITTLE FEAT.	Waiting For Columbus (WB)	"Fat Man" "Atlanta" "Faets"
WARREN ZEVON	Excitable Boy (Asylum).	"London"".lohnny" Title
ATLANTA RHYTHM SECTION.	Champagne Jam (Polydor).	"Lover" Title "Shoulder" "Ballad"
BILLY JOEL	Stranger (Col).	"Movin' Out" "Good Die Young" leed
JIMMY BUFFETT.	Son Of A Son Of A Sallor (ABC)	Title "Menene" "Coest" leed
STEELY DAN.	Aja (ABC).	"Deacon"". Josle""Cow"""Pen"
JOURNEY	Infinity (Col).	"Wheel""Anytime"
ROBERT PALMER.	Double Fun (Island).	"Come Over" "Overwhelm"
MANFRED MANN.	Watch(WB).	'Callfornia'' "Oulon" "Circles" lead
BOB WEIR.	Heaven Help The Fool (Arista)	Title "Rombs" "Fasy" lead
KANSAS	Point Of Know Return (Kirshner) '	"Dust" Title
QUEEN	News Of The World (Elektra)	"Rock/Champs" leads
VAN HALEN.	Van Halen (WB).	"Got Ma""Ice Cream"" ove"lead
ROD STEWART.	Foot Loose & Fancy Free (WB)	"Insane""   eas"" lokina"
<i>BOB WELCH</i>	French Kiss (Capitol)	"Fhony" "Outskirts"
STYX	The Grand Illusion (A&M).	"Sail Away" "Fooling"
ELVIS COSTELLO.	My Aim Is True (Col)	"Detectives" leads
MARIA MULDAUR	Southern Winds (WB)	"Make Love" "Here"
TED NUGENT.	Double Live Gonzo (Epic)	"Cat""Baby"" "Mana" load
ELO	Out Of The Blue (Jet)	"Rive Sky""City""Swoot Telkin"
KENAISSANCE	A Song For All Seasons (Sire)	"Lights" "Opening" "Dreemor"
GEURGE BENSUN	Welcome To L.A. (WB)	"Rhue" "Rroedway" load
<i>OUTLAWS</i>	Bring It Back Alive (Arista)	"Sona" "Freeborn"
SEA LEVEL	Cats On The Coast (Capricorn)	"Secret" leads
EDDIE MONEY	Eddie Money (Col).	"Hold On" "Two Tickets"
WALTEREGAN	Not Shy (Col).	"Unloved" "Magnet" "Wannit"
MICHAEL MURPHEY	Lone Wolf (Epic)	"Nothing"" oners"
FOTOMAKER.	Fotomaker (Atlantic).	"Lose" "Other Side" "Where"
ANDREW GOLD.	All This & Heaven Too (Asylum).	"Genevieve" "Thank You"
IME RUILES.	The Rutles (WB):	/ariety Of Cuts
SAT. NIGHT FEVER	Soundtrack, Various Artists (RSO)	"Night Fever" "Alive"
HEAD EAST	Head East(A&M).	"Door" "Feeling Fine"
	Starlight Dancer (Janus)	'Be Mine'' leads
	Street Survivors (MCA).	'Smell'' "Right"
A WR	Open Fire (WB).	'Town'' leads
	Warmer Communications (Atlantic).	Variety Of Cuts
MICHAEL FRANKS	Burchfield Nines (WB).	Title ''Nightingale''

R&R/Friday, March 24, 1978

### Chart Summary

This was a week of great movement for most of the charted artists. After anjoying a ten-week stay on top of the charts, JACKSON was unseated by STARSHIP, who had hots at 84% of our reporters. CLAPTON and FEAT held steady with hots at 60% and 56% of our reporters respectively. ZEVON inched up with hots at 47% of our reporters. ARS moved upward. **BUFFETT** was impressive as this week's highest debut, with adds at 79% of our reporters. MANN jumped up. KANSAS held steady. HALEN inched up. WELCH had a good week, as did STYX. COSTEL-LO maintained. MARIA and **RENAISSANCE** debuted with adds at 35% and 23% of our reporters respectively. BEN-SON jumped up, as did the OUTLAWS, who were aided by adds at 30% of our reporters. MONEY and EGAN took impressive jumps upward. RUTLES had a good week. MONTROSE moved up. AWB and FRANKS debuted. MEAT LOAF almost made the chart,

This chart is based solely on sirplay and does not attempt to fabricate a trend. The artists in Italics are those receiving the most rapid gain in airplay.

### IN THE BIN BE BOP DELUXE

Drastic Plastic (Harvest) ART GARFUNKEL EMMYLOU HARRIS Quarter Moon in A 10¢ Town (WB) DAN HILL

Longer Fuse (20th) **GORDON LIGHTFOOT** Endless Wire (WB) MEATLOAF Bat Out Of Hell (Cleve. Int.)

The albums isted in **The Bin** are those which received enough AOR reports to come significantly close to quelying for this weeks it rendets Album Airpley40 chort Also included are elbums that made the Ihari tast was builded noticervie ennuals continue to appley to make it egain this week. These elbums continue to get eirpley on enough stations to be potentier (Acet bounc backs. In **The Sin** albums ere listed in elphabetical order.

		-
PROGRESSIVE	NORTHEAST	ľ
SINGLES	ADDED	
1 WINGS 'With A Little Luck''(Capitol) 2 PATTI SMITH	Jimmy Buffett Son Of A Son Of A Sailor (ABC) 85%	
"Bocause The Night" (Arista) 3 BONNIE TYLER	MARIA MULDAUR Southern Winds (WB) 50% RENAJSSANCE	
"It's A Heartache" (RCA) 4 ALLAN CLARKE tie "Shadow in The Street" (Att)	A Song For All Seasons (Sire) 39% MICHAEL FRANK8 Burchfield Nines (WB) 31%	
4 HENRY GROSS ' "Only The Beautiful"(Lifesong)	THE OUTLAWS Bring it Back Alive (Arista) 31%	
JAY FERGUSON     ''Thunder Island'' (Asylum)     ENGLAND DAN & J.F. COLEY	HOTTEST	
"We'll Never Have"(Big Tree) 7 LeBLANC & CARR "Felling"(Big Tree)	JEFFERSON STARSHIP Earth (Grunt) 85% JACKSON BROWNE	
te CHUCK MANGIONE	Running On Empty (Asylum) 62% ERIC CLAPTON	
LITTLE RIVER BAND tie "Happy Anniversary" (Harvest)     HOTEL	Slow Hand (RSO) 62% BILLY JOEL	
tie "You'll Love Agein" (Merc) TOM ROBINSON BAND	Strenger (Col) 62% WARREN ZEVON Excitable Boy (Asylumi 58%	
"246-8 Motorway" (Harvest)	LITTLE FEAT	

Programme Singles Those dSym records receiving significant ericley by our AOR reporting schoos. These singles ere either and on en ebum or may be on an elbum not currently guarhing for the Album Airplay40. They are bited in order of total horots incerved. This chair reportents airplay only and does

#### ost ad D

JIMMY BUFFETT Son Of A Son Of A Sallor (ABC)-Added at 79% of our reporters.

MARIA MULDAUR Southern Winds (WB)-Added et 35% of our reporters

THE OUTLAWS Bring It Back Allve (Arista)-Added at 30% of our reporters.

RENAISSANCE A Song For All Seasons (Sire)-Added at 23% of our reporters.

58%

Waiting For Columbus (WB)

JEFFERSON STARSHIP Earth (Grunt)-Reported hot at 84% of our reporters.

JACKSON BROWNE Running On Empty (Asylum)-Reported hot at 76% of our reporters.

ERIC CLAPTON Slow Hand (RSO)-Reported hot at 60% of our reporters

LITTLE FEAT Waiting For Columbus (WB)-Reported hot at 56% of our reporters.

anadd

MICHAEL FRANKS Burchfield Nines (WB)-Added at 20% of our reporters

SOUTH

on Of A Son Of A Sailor (ABC)

96%

38%

38%

33%

25%

17%

88%

79%

63%

50%

46%

46%

ADDED

THE RUTLES

AWB

The Rutles (WB) RENAIRRANCE

ROBERT PALMER Double Fun (Island)

JEFFERSON STARSHIP

Running On Empty (Asylum) ERIC CLAPTON

Waiting For Columbus (WB) BILLY JOEL

Earth (Grunt) JACKSON BROWNE

Slow Hand (RSO)

**UTTLE FEAT** 

Stranger (Coll

STEELY DAN

AJa (ABC)

HOTTEST

JIMMY BUFFETT

MARIA MULDAUR

Southern Winds (WB)
THE OUTLAWS

Bring It Back Alive (Arista

A Song For All Seesons (Sire)

BILLY JOEL Stranger (Col)-Reported hotat 47% of our reporters.

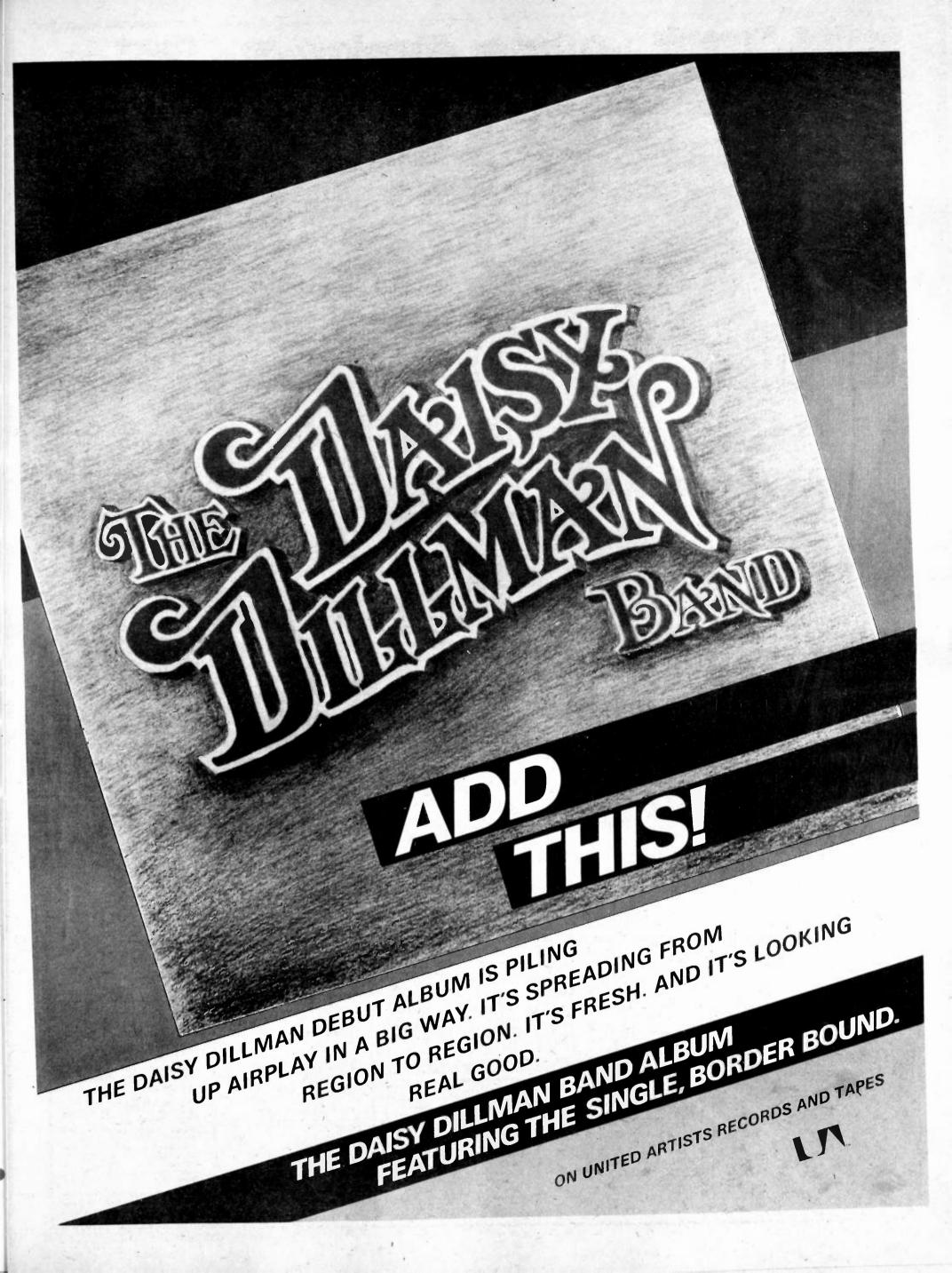
MIDWEST

ADDED	
JIMMY BUFFETT	
Son Of A Son Of A Sallor (ABC	78%
THEOUTLAWS	
Bring It Back Allve (Arists)	29%
MARIA MULDAUR	
Southern Winds (WB)	22%
MICHAEL MURPHEY	
Lone Wolf (Epic)	22%
AWB	
Warmer Communications (Ad)	19%
FOTOMAKER	
Fotomeker (Atlantic)	19%
HOTTEST	
JACKSON BROWNE	
Running On Empty (Asylum)	81%
ERICCLAPTON	
Slow Hand (RSO)	78%
JEFFERSON STARSHIP	
Earth (Grunt)	78%
JOURNEY	
Infinity (Col)	67%
STEELY DAN	5. 20
Ale (ABC)	63%

WEST

ADDED

JIMMY BUFFETT	
Son Of A Son Of A Sellor (ABC)	61%
MARIAMULDAUR	
Southern Winds (WB)	32%
MICHAEL FRANKS	
Burchfield Nines (WB)	23%
THE OUTLAWS	
Bring It Back Allve (Aristal	23%
RENAISSANCE	
A Song For All Seasons (Sire)	16%
KALAPANA	
Many Classic Moments (Abettoir)	16%
HOTTEST	
JEFFERSON STARSHIP	
Earth (Grunt)	25%
JACKSON BROWNE	
Running On Empty (Asylum)	23%
WARREN ZEVON	
Excitable Boy (Asylum)	19%
LITTLEFEAT	
Welding For Columbus (WB)	17%
MANFREDMANN	
Watch (WB)	13%
EGIONIAL BREAKOUTS The number	s miter
the percentage of stations in each	h area
hat reported the album as either a	







HAT IN

Baltimore

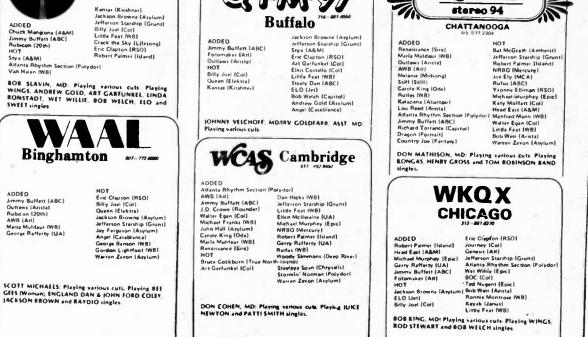
Anaheim



Page 36



IN THIS BUILD



Q-FM-97

Buffalo

ERIC MOORE, MD: Playing various cuts.

WSIM.fm.

stereo 94

CHATTANOOGA

Y

1

ADDED Jimmy Buffett (ABC) Outlew (Arista) HOT Kantas (Kirshner) Sterly Dan (ABC) Eric Chapton (RSO) Jackion Browne (Ari Laba) Jefferson Starehip (Grunt) Little Feet (WB) Billy Joel (Col) Godt (Millenswin) Den Hil (20th) Ted Nupert (Epic) Ant Garlunkei (Col) Journey (Col) Ronnie Montose (WB) Van Halen (WB) Jackson Browne (Asylum) Stys (A&M) STEVE RUNNER, MD; Playing various cuts, Playing ELO, BOB WELCH and BEE GEES (Fever) singles

Cleveland mention

ELLEN ROBERTS, MD: AWB's "Shoulder" BUFFETT's "Burger" GODZ' "Running" Playing WINGS, MEAT LOAF and KANSAS singles

Q.FM.96

Columbus

HOT Jackson Browne (Asytum) Sat. Night Ferer (RSO) Billy Joei (Col) Errc Clapton (RSO) Ouren (RSO) And Stewer (MS) Sterty Dan (ABC) Jefferson Starship (Oruni) ELD (Jet) Andrew Gold (Asytum)

ADDED AWB (Ati)

Jimmy Buffett (ABC) Godr (Millennium) Outlaws (Arrsta)



on Mushroom Records

...Serious rock & roll

(Advertisement)

## Keep one eye on Garland Jeffreys and the other on the charts.

- Garland Jeffreys on tour:

4/14 The Last Chance, Poughkeepsie, N.Y. 4/15 University of Pennsylvania, Philadelphia, Pa. 4/16 Rider College, Trenton, N.J. 4/17 Exit Inn, Nashville, Tenn. 4/19 Pier Club, Raleigh, N.C.
 4/20 Great Southeast Music Hall, Atlanta, Ga. 4/21 Rosie's, New Orleans, La. 4/22 Opera House, Houston, Texas 4/24 Paramount Theater, Austin, Texas 4/26 Old Waldorf, San Francisco, Ca.
 4/20 Great Southeast Music Hall, Atlanta, Ga. 4/21 Rosie's, New Orleans, La. 4/22 Opera House, Houston, Texas 4/24 Paramount Theater, Austin, Texas 4/26 Old Waldorf, San Francisco, Ca.
 4/28 Paramount Theater, Portland, Ore. 4/29 Paramount Theater, Seattle, Wash. 5/1-2 The Roxy, Los Angeles, Ca. 5/5-6 Paradise Club, Boston, Mass. 5/11 Suny/Stony Brook, Stony Brook, N.Y.
 4/28 Paramount Theater, Portland, Ore. 4/29 Paramount Theater, Seattle, Wash. 5/1-2 The Roxy, Los Angeles, Ca. 5/5-6 Paradise Club, Boston, Mass. 5/11 Suny/Stony Brook, Stony Brook, N.Y.
 5/12-13 Bottom Line, New York, N.Y. 5/15 The Agora, Cleveland, Ohio 5/17 Park West, Chicago, Ill. 5/30 Massey Hall, Toronto, Ganada 6/2 Civic Center, Ottawa, Canada 6/3 The Forum, Montreal, Canada

### Garland Jeffreys One-Eyed Jack On A&M Records & Tapes

Produced by David Spinozza and Garland Jeffreys © 1978 A&M Records, Inc.





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R&R/Friday, March 24, 1978

Minneapolis

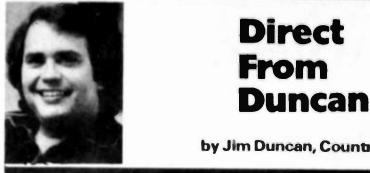
KSHE GETS A RUSH: Alex Lifeson of Mercury's Rush stopped by KSHE/St Louis to present Vice President and General Manager Shelley Grafman with a gold album commemorating the simultaneous certification of three gold albums from the group. Pictured are KSHE's Joel Meyers (left) and Lifeson (right).





(Advertisement)

## COUNTRY



Bill Eagle had an interesting slide presentation and a programmer's guide book for participants. He told me later if you write their New York office, he would be glad to send you one: 1350 Avenue of the Americas, New York, N.Y. 10019...Al Greenfield, GM, KIKK/Houston, gave some interesting insight to profit and loss-some bottom-line information most GM's tend to hide from their programmers... The highlight of the night was a dinner put together by RCA Records. Next time you see Carson Schreiber, ask him about the salad-hairdo WHN's Pam Green gave him during our food-fest. Pictured below are the key participants at the Nashville French restaurant that will never be the same

### by Jim Duncan, Country Editor

(Editor's Note: Because of the Country Radio Seminar last weekend, the "Direct From Duncan" column will feature only observations of the events surrounding and pertaining to the seminar. The regular column will return next week).

#### **Country Radio Seminar 9 Notes**

For the complete story of the 1978 Country Radio Seminar, look to Page One of this week's R&R. You will find two pages of exclusive pictures in this section. I took each one myself, so depending on the time of day or night, the focus may be a little different for each shot. Hope you enjoy them.



Terry Wood

Hats off again to the complete professional planning and smooth running of the ninth Country Radio Seminar. Agenda Chairman Terry Wood should be commended for his efforts to keep everything under control from start to finish. Of course he had some help from the top names in the Country radio and record industries.

My three days in Nashville began at the Capri Theatre where FICAP (Federation of International Country Air Personalities) held a special showing of the motion picture "This Is Your Country," starring some of the past greats of Country music. The movie itself

was a bit long, but the historical value was priceless. The champagne provided by FICAP made the evening a nice event. Pictured below are some of the stars of the movie and members of FICAP after the screening. Left to right are Chuck Chellman, independent promoter; Mike Burger, President of FICAP and PD of WHOO/Orlando; Charlie Douglas, air personality WWL/New Orleans; T. Tommy Cutrer; Georgia Twitty, FICAP's Executive Director; bluegrass great Bill Monroe; the Texas Troubador, Ernest Tubb; Buddy Ray, all-night personality WWVA/Wheeling; MCA's Cal Smith; former Opry star, Goldie Hill; and R&R's Nashville Editor Biff Collie.



One last note about the FICAP function-I was amazed at how clear the eyes of Billy Parker of KVOO/Tulsa were that night. As you must have heard, Parker, after seven years as all-nighter at KVOO, is now doing a day shift. (Shows what a little sleep can do for you).

I finally got in my room at about 2:30 am, after visiting with some friends in the bar and lobby. About 3:00 I got a phone call from WB's Ann Tant who informed me the bus was ready for departure to Malone's in downtown Nashville. Malone's happens to be the best place to get some eats after hours. What the hell, I figured, after all this was only the first night in town (see related picture on Country picture pages this section). We got in about 5:00 ... The wake-up call came at 8:00 and the first seminar session kicked off at 9:00. At first, I thought my contact lenses were dirty, but soon I realized it was actually snowing outside....Inside, the Morris Massey talk was warming things up for an outstanding two days in Nashville ... A telegram from the office of President Carter was read to the seminar, wishing us all the best and an apology for not being able to participate...CBS Records executive Rick Blackburn presented some interesting facts regarding the growth and future of the record industry during a session headed by Nick Hunter...Lunch under the big top was a real forgettable experience... The radio sales session I found was informative, especially Rik Rogers' "Survival Kit" and WTCR's Mike Kirtner, whose "Candy Jar" promotion was one of the best ideas I've heard in a while ... WHN's Ed Salamon made the rating session move well. Arbitron's



Oh, my aching head! Before I knew it, Saturday morning had arrived. Much to my surprise, a few of the Friday night party-goers were on the first panel which featured motivator John Gorby (now that's motivation !!) ... The "Rap Around The Table" feature of this year's seminar was well received. All panelists from Friday were available in a room for one-to-one talks...After another fun-filled lunch, the engineering session got under way with a discussion about AM stereo and computerized formats. WEEP/ Pittsburgh PD Dene Hallam had one of the best comments from the audience about this form of futuristic programming. He asked panelist Eric Small: "Do you think someday if computers take over programming, there will be stations that have computers to counterprogram their competition's computer?"....The music research panel was good under the direction of Dan Halyburton, WDGY/Minneapolis. Rick Holcomb, GM at WTCR, brought us an audio presentation on contests. Bob Holtan of WAXX/Eau Claire introduced the VTR presentation, showing off some creative (and some not so) television spots... At the seminar debriefing, after the last session, plans were discussed on how to make next year's CRS better. KIKK/Houston PD Bob Young has been named Agenda Chairman

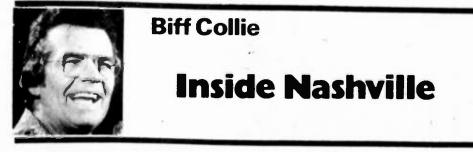
for 1979. Since it will be the tenth seminar, a review of the classic events of years gone by should highlight it. There are plans to bring back some of the old "new faces" who have made it in the recording industry for next year's show

Overall, the CRS-9 was the best to date. It just keeps getting better. There were more handouts than ever. The attitude of the participants was highly professional, for the most part. The exchange of new ideas seemed to flow better than in past seminars. Most seemed to look realistically at the future of the industry and not so much from an emotional point of view, which has



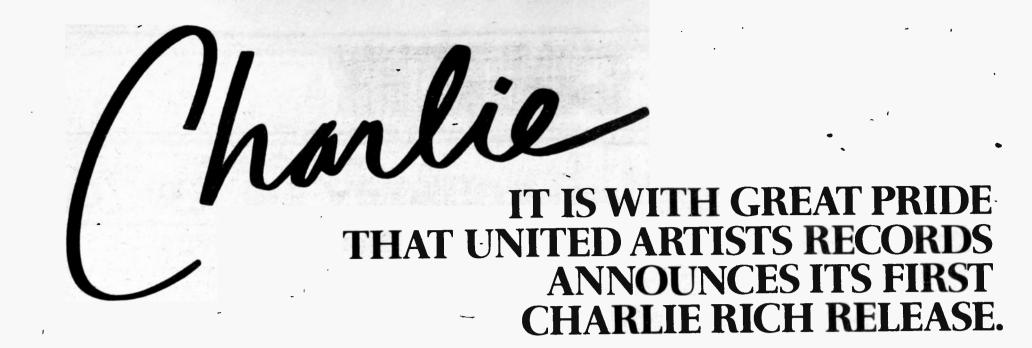
**Bob Young** 

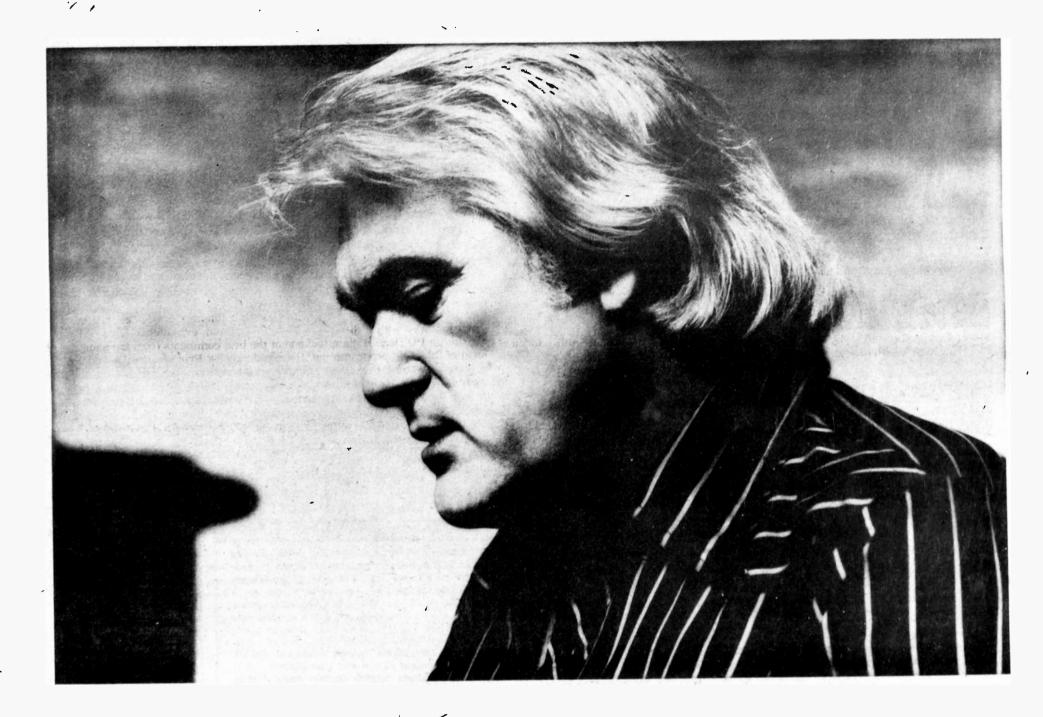
hampered seminars in the past. The 1977-78 CRS aircheck album made a nice souvenir I'm happy to report: the future of our Country looks great!



DASHES TO DEADLINE: Nashville's Wembley Festival contingent leaves this weekend for the annual pilgrimage which has made Mervyn Conn rich and Country big in Britain ... The Wesley Rose roast was so successful and well received they're talking now about an annual affair honoring other industry personality giants (to benefit Nashville Songwriters' Association) ... The end of an era in Tulsa as Billy Parker leaves the midnight show (now there are whispers that Bill Mack, Charlie Douglas

and Mike Hoyer are going to days!)...Marty "Write If You Get Work" Sullivan and Smokey Hyde have pumped their KRMD-FM'er up to 100,000 watts of ark-la-tex power ("KWKH has nothing to do with it")...Charlie Douglas told me about a new thing Bill Anderson cut last week that made him cry (and he never cries!) ... Willie Nelson gave BMI Nashville VP Frances Preston platinum records he was awarded for his "Red Headed Stranger" and "The Outlaws" alburns (Waylon did that last fall at the BMI (Continued on page 50)





"PUTTIN' IN OVERTIME AT HOME" THE SINGLE FROM THE FORTHCOMING ALBUM, "I STILL BELIEVE IN LOVE". THE FIRST CHARLIE RICH MUSIC ON UNITED ARTISTS RECORDS. LJ

p1978 United Artists

## COUNTRY

### BREAKERS

"Breakers" are those newer records that have the greatest level of station activity on any given week.

### **JOHNNY RODRIGUEZ**

### We Believe In Happy Endings (Mercury)

Good moves in all regions. Chart activity includes 38-29 WIRE, 38-28 WHK, 28-20 WSLR, 29-22 KSON, 7-5 KCKC, 23-16 WAME, debut 30 WWOK, 25-19 KHEY, debut 24 WKDA, 34-24 WONE, debut 30 WSUN. Just added at WWJO, CFGM, WUNI.

### **AVA BARBER**

### Bucket To The South (Ranwood)

Very good response. Added at WJJD, WWOK, WOKO. Charted 35-28 WIRE, 33-26 WONE, 14-10 KAYO, 37-26 KRMD, 21-12 KGBS, 34-28 KHEY, debut 29 WKDA, 29-15 WIRK-FM.

### T.G. SHEPPARD

### Don't Ever Say Good-Bye (WB)

New adds include WINN, WIXZ, WTHI. Chart action 37-26 WHK, 37-28 KGBS, debut 28 WJJD, 45-36 KLAC, 20-14 WSUN, 36-28 WONE, 31-24 KRMD, debut 27 WWOK.

### **DON GIBSON**

### Starting All Over Again (ABC/Hickory)

Just added at WHN, WMAQ, KCKN, WFNC. Charted 34-26 KCKC, 39-26 KGBS, 35-30 KHEY, 41-27 KSO, 20-16 WPLO, 24-17 KLAK, 23-14 WHK, 25-16 WSUN, 32-27 WONE, debut 26 WWOK.

### **NEW & ACTIVE**

DOTTSY "Here In Love" (RCA) New this week at WSLR, WOKO, WMUS, WCOS-FM. Charts 25-18 WONE, 40-25 KSO, debut 27 WAME, debut 29 WIRK-FM, debut 29 WUNI.

DOLLY PARTON "It's All Wrong But It's All Right" (RCA) New this week at WHK, WDEE, KSO, WSUN. Charts 49-41 KLAC, 28-19 WPLO, 36-27 KGBS, 33-25 KCKC, debut 29 KCKN, debut 28 WAME.

SUSIE ALLANSON "Maybe Baby" (WB) Added this week at WMAQ, WDAF, WSLR, WWJO, WCOS-FM, WTHI. Charts: 30-20 KGBS, 27-20 WEEP, debut 30 WKDA, 35-22 KYYN, 26-21 KSON.

ERIC CLAPTON "Lay Down Sally" (RSO) Adds at WMAQ, WJJD, WHOO, WDEN. Charts 26-19 WKDA, 34-28 WEEP, 38-28 WSLR, 28-17 WSUN.

REX ALLEN JR. "No, No, No (I'd Rather Be Free)" (WB) A "Most Added" record. Some of this week's adds include KJJJ, KSO, WDDD, WAME, KHEY, WEAT, WWOK, WOKO, WWOL, KHAK. Charts debut 30 KAYO, debut 28 WSUN, debut 28 WUNI.

STATLER BROTHERS "Do You Know You Are My Sunshine" (Mercury) A "Most Added" record. New this week at WJJD, WDEE, WMC, WUNI, KRMD, KUGR, KFGO, WONE, WHOO, KSO. Charts 35-28 KCKC, debut 28 KAYO, debut 24 WSUN, 30-24 WAME.

JIM ED BROWN & HELEN CORNELIUS "I'll Never Be Free" (RCA) Another "Most Added" record. Picked up at KGBS, WHK, KSON, WDDD, WSUN, KRMD, KEED, WHBF. Charts debut 26 KAYO, 34-25 KJJJ, 30-22 KFTN.

MERLE HAGGARD "I'm Always On A Mountain When I Fall" (MCA) New at WONE, WHK, WSUN; WUNI, WDEN, WOKO. Charts 32-27 KCKC, debut 25 KAYO, debut 29 WAME, debut 29 WPLO, debut 10 WWOK.

ELVIS PRESLEY "Softly As I Leave You/Unchained Melody" (RCA) "Softly" added at KEED, KLAK, WMAQ, WIRE, KSO, KLVI. Charts debut 27 WDAF, 20-12 WUNI. "Unchained" added at KKYX, WXOR. Both sides added at WNRS, WTHI, KYNN. Charts 30-18 WPLO.

WILLIE NELSON "Georgia On My Mind" (Columbia) A "Most Added" record this week. New at WHN, WUNI, WKDA, WDAF, KCKC, KGBS, KSON, KJJJ, WXCL, WNRS, CKLW-FM, WWOK, KEED.

CRISTY LANE "I'm Gonna Love You Anyway" (LS) Added at WKDA, WEAT, KRAK, KJJJ, KEED, KBET, KYNN, WNYN, WIRK-FM, WBAP, WJQS. JOHNNY DUNCAN "She Can Put Her Shoes Under My Bed (Anytime)" (Columbia) Adds at WONE, WSUN, WINN, WWOK, WHBF, WNYN, WFNC. Charts debut 27 WMC, 10-7 KCKC, debut 27 KAYO, 29-21 KYNN.

JANIE FRICKE "Baby It's You" (Columbia) Adds at WSLR, KSO, KHEY, WGTO, WWOK. Charted: 34-25 KGBS, 17-14 KCKC, 30-21 WSUN, 29-21 KFTN. SONNY JAMES "This Is The Love" (Columbia) New this week at KLAC, KGBS, KLAK, WAME, WUNI, KYNN, CKLW-FM. Charts debut 29 KAYO. JOE STAMPLEY "Red Wine And Blue Memories" (Epic) Added at WIRE,

WMC, KVOO, WDEN, WKDA, WGTO, WWOL. Charts 34-25 KRMD. STELLA PARTON "Four Little Letters" (Elektra) Adds this week at WKDA, WEAT, WPIK, WIRK-FM, KJJJ, KBET, KKYX, KSO, WXCL, KEBC.

MICKEY GILLEY "Power Of Positive Drinking" (Playboy) Added at KLAC, WSLR, WDEE, WONE, WMC, WDEN, KFGO, WXCL. Charts debut 28 WWOK. JERRY LEE LEWIS "Come On In" (Mercury) Added at WDEE, KFGO, KYNN, WTHI, WMUS, WGTO, WOKO. Charts debut 30 WAME, debut 24 KCKN.

JERRY REED "Sweet Love Feelings" (RCA) New at KGBS, WIXZ, KUGR, CKLW-FM, WXCL, WMUS, KFGO, WEAT, WHOO.

### Radio & Records COUNTRY AIRPLAY/40

	Weeks		•	<b>March 24, 1978</b>	
1	1	1	0	WAYLON & WILLIE/Mamas Don't Let Your Bables Grow	Up (RCA)
14	9	3	0	CRYSTAL GAYLE/Ready For The Good Times (UA)	
12	10	4	0	CHARLEY PRIDE/Somebody Loves You Honey (RCA)	
9	7	2	4	ANNE MURRAY/Walk Right Back (Capitol)	
21	17	6	0	THE KENDALLS/Don't Feel Like Sinnin' To Me (Ovation)	
19	15	9	0	JACKY WARD/A Lover's Question (Mercury)	
26	20	13	0	BILLY "Crash" CRADDOCK/I Cheated On A Good Woma	n's Love (Capito
7	6	5	8	ZELLA LEHR/Two Doors Down (RCA)	
28	23	11	0	DON WILLIAMS/I've Got A Winner In You (ABC)	
38	28	16	O	EDDIE RABBITT/Hearts On Fire (Elektra)	
34	25	20	0	KENNY ROGERS & DOTTLE WEST/Every Time Two Fools	Collide(UA)
10	11	12	12	MARTY ROBBINS/Return To Me(Columbia)	
5	4	7	13	RONNIE McDOWELL/I Love You, I Love You, I Love You (S	corpion/GRT)
6	12	14	14	DONNA FARGO/Dol Love You (WB)	
18	18	18	15	MOE BANDY/Soft Lights And Hard Country Music (Colum	nbia)
39	34	23	0	JOHNNY CASH/I Would Like To See You Again (Columbia	
2	3	10	17	MARGO SMITH/Don't Break The Heart That Loves You (V	
15	14	17	18	MEL STREET/If I Had A Cheatin' Heart (Polydor)	
-	38	26	O	CARPENTERS/Sweet, Sweet Smile (A&M)	
-	40	28	0	CONWAY TWITTY/The Grandest Lady Of Them All (MCA	
13	13	19	21	TOMMY OVERSTREET/Yes Ma'am (ABC)	
25	21	22	22	B.J. THOMAS/Everybody Loves A Rain Song (MCA)	
8	8	21	23	GEORGE JONES/Bartender's Blues (Epic)	
3	2	8	24	MEL TILLIS/What Did / Promise Her Last Night (MCA)	
24	24	25	25	DON DRUMM/Bedroom Eyes (Churchill)	
32	27	27	26	KENNY DALE/Red Hot Memories (Capitol)	
	_	35	Ø	JOHNNY RODRIGUEZ/We Believe In Happy Endings (Mer	curv)
-	-	38	0	LINDA RONSTADT/Poor, Poor Pitiful Me (Asylum)	
	39	34	õ	JIM REEVES/You're The Only Good Thing (RCA)	
4 -	5	15	30	BARBARA MANDRELL/Woman To Woman (ABC)	
-	-	37	0	AVA BARBER/Bucket To The South (Ranwood)	
	-	40	0	T.G. SHEPPARD/Don't Ever Say Good-Bye (WB)	
-			Ð	DON GIBSON/Starting All Over Again (ABC)	
16	22	29	34	MEL McDANIEL/God Made Love (Capitol)	
-			35	DOTTSY/Here In Love (RCA)	
		-	36	DOLLY PARTON/It's All Wrong But It's All Right(RCA)	
33	32	31	37	VERN GOSDIN/It Started All Over Again (Elektra)	
-	- •		38	SUSIE ALLANSON/Maybe Baby (WB)	NEW
20	26	30	39	GENE WATSON/I Don't Need A Thing At All (Capitol)	ENTRIES
			40	ERIC CLAPTON/Lay Down Sally (RSO)	

This chart is based solely on airplay compiled weekly from our reporting stations. Black circled numbers Indicate co movement from the majority of our reporters.

CHART SUMMARY: This is only the second time in the history of the R&R Country chart that a record has stayed in the number one position for five weeks in a row. The honor goes to the Waylon & Willie RCA single of "Mamas Don't Let Your Babies Grow Up To Be Cowboys." Crystal Gayla, Charley Pride, the Kendallas, Jacky Ward, Silly "Crash" Craddock, Don Williams, Eddie Rabbitt, and Kenny Rogers & Dottle West still are very strong. Johnny Cash, the Carpenters, and Conway Twitty continue good upward movement. New Country Breakers include Johnny Rodriguez (35-27), Ava Barber (37-31), T.G. Sheppard (40-32) and Don Gibson's new debut on the chart. Other debuts include Dottsy, Dolly Parton, Susie Allanson, and Eric Clapton.

WILLIE NELSON "IF You Can Touch Her At All" (RCA) Adds at KGBS, KSSS, WKDA, WXCL, WNYN, KYNN, KLVI. Charts debut 30 KCKN. GARY STEWART "Whiskey Trip" (RCA) New at KLAC, WIRE, WKDA, KSON, WXCL. Charts 36-29 KRMD, 34-21 KCKN.

CONNIE SMITH "Lovin' You Baby" (Monument) Added at KLAC, WWOL, KLVI, KFGO, WEAT. Charted debut28 WPLO, 30-23 WXOR, debut 29 WUNI. DAVID ROGERS "I'll Be There" (Republic) Adds at KLAC, WMAQ, WSUN, WGTO, WOKO. Charts debut 26 WPLO, 19-13 KFTN.

### Others Getting Significant Action

RAYBURN ANTHONY "Maybe I Should've Been Listenin" (Polydor) Added at WIRE, KSSS, WIRK-FM, WXCL, WDEN, WPIK. RANDY BARLOW "Slow And Easy" (Republic) New at KRGO, KKYX,

WNYN, WKDA, KRMD. CATES SISTERS "Long Gone Blues" (Caprice) Adds at KJJJ, KBET, KFTN.

NARVEL FELTS "Runaway" (ABC) Picked up at KBET, WXOR, WEEP. Charts debut 33 KCKC.

FREDDY FENDER "If You're Looking For A Fool" (ABC) New at WAME, WIXZ, KYNN, KSSS, WHBF. ROY HEAD "Now You See 'em, Now You Don't" (ABC) Adds at KLAK.

KSON, WIRE, WNRS, CKLW-FM. JOHNNY LEE "This Time" (GRT) Adds at KGBS, WIRE, KSO, WHBF, WPIK, KLVI.

(Continued on page 48)



REX ALLEN JR. No, No, No(I'd Rather Be Free)(WB) WILLIE NELSON Georgia On My Mind(Columbia) BROWN & CORNELIUS I'll Never Be Free(RCA) STATLER BROTHERS Do You Know You Are My Sunshine (Merci

### **Hottest:**

CRYSTAL GAYLE (UA) WAYLON & WILLIE (RCA) ANNE MURRAY (Capitol) KENDALLS (Ovation) ROGERS & WEST (UA) CHARLEY PRIDE (RCA) CRASH CRADDOCK (Capitol) EDDIE RABBITT (Elektro) CARPENTERS (A&M)

### Most Requested

LW

2

3

6

10

TW	
1	WAYLON & WILLIE (RCA)
2	CRYSTAL GAYLE (UA)
3	CRASH CRADDOCK (Capitol)
4	ERIC CLAPTON (RSO)
6	CHARLEY PRIDE (RCA)
6	ROGERS & WEST (UA)
7	ANNE MURRAY (Capitol)
8	ZELLA LEHRIRCA;
9	EDDIE RABBITT (Elektra)
10	R. McDOWELL (Scorpion/GRT)

We Think Narvel Felts Has A Runaway Smash! KIKK-HOUSTON NELSON KENR-HOUSTON D CANE BRENKAN WBAM-MONTGOMERY KKYX-SAN ANTONIO Walt WIL-ST. LOUIS WHOO-ORLANDO lery Stevens May WHK-CLEVELAND KJJJ-PHOENIX WUNI-MOBILE WUBE-CINCINNATI - IURNER NARVEL FELTS WKDA-NASHVILLE NARVEL FELTS layses NARVEL EXCLUSIVE PERSONAL MANAGEMENT JOHNNY MORRIS 21 MUSIC CIRCLE E. es Cinel NASHVILLE, TN 37203 **WMC-MEMPHIS** obc Records (615) 256-0700 KNEW-OAKLAND DO 2095

### R&R/Friday, March 24, 1978

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### **COUNTRY RADIO SEMINAR-9**



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Shown are a group of arriving Country Seminar attendees. They included Ray Stevens (who actually lives in Nashville, but was at the airport while this picture was taken); Walt Shaw, KRAK/Sacramento; Mike Borchetta, Independent promoter; RCA's Carson Schreiber; Larry Daniels, KNIX/Phoenix; Independent promoter Dottle Vance; KUZZ/Bakersfield, PD Mike Horey; Warner-Curb promoter John Curb; Elma Greer, Gavin Report; Bob Kingsley, Watermark, Inc.



Yes Virginia, it did snow at this year's seminar. This shot was taken in the courtyard of the Airport Hilton in Nashvilla, Friday morning of the CRS. The tent in the background was used to serve lunch to the 400 participants.



At the registration desk pictured are Jennifer Jordan; Susan Roberts; Ellen Tune; Roy Wunch; and Judy Harris.



The 1978 CRS Radio Agenda Chairman, Terry Wood is shown making a "point" to Record Industry Chairman Stan Byrd, National Country Promotion Director of Warner Bros.



An early morning breakfast (4:00 am to be exact) was on the agenda of a few seminar participants at the semi-world famous Malone's. Shown are WSUN/St. Petersburg, PD, Gary Kines, Tom Kroh, VP and GM of WMPS/Memphis; Craig Scott, VP of Programming for Plough Broadcasting Co., Inc. and WB promotion executive Ann Tant. (Biscuits and gravy anyone?)



The future of the recording industry was the topic of discussion featuring the panel shown above. They are (standing) Rick Blackburn, CBS Records/Nashville; Stan Snyder, Cleveland International/New York; Jim Walton, PD, WITL/Lansing. Seated are Dave Burgess, President, Republic Records; and Nick Hunter, session moderator.



A discussion about radio sales and marketing was conducted with the following participating: WSUN/St. Petersburg GM Don Boyles; Mike Kirtner, Sales Manager, WTCR/Ashland; and C.B. "Rik" Rogers, GM, WPLO/Atlanta.



Preparing to enter the outdoor luncheon tent are a group of Country Radio Seminar participants.

# **"IT'S A HEARTACHE"** IT'S A HIT!

1. CHATT

## Bonnie Tyler



### COUNTRY RADIO SEMINAR-9



Shown during a break in the seminar are Cliff Haynes, PD, KNEW/Oakland; Al Greenfield, GM, KIKK/Houston; recording artist Ray Price; Jim Ray, GM, KOKE/Austin; Red Shipley, PD, WPIK/Washington; Johanne Solima, MD, CKLW-FM/Windsor; Charlie Russell, PD, KHEY/ El Paso; and Roy Wunch, Epic Records/Nashville.



Saturday morning session got under way with a group session on motivation and meetings led by John Gorby of Jim Hooker, Inc.



Participants in John Gorby's encounter group session are pictured (left to right) Les Acree, PD, WMC/Memphis; Randy Michaels, PD, WDAF/Kansas City; John Chaffee, Malrite Broadcasting; Lee Philips, PD, WOKO/Albany; Rick Holcomb, GM, WTCR/Ashland; and Bob Young, PD, KIKK/Houston.



WHN/New York PD Ed Salamon (center) is shown leading a discussion of rating book methodology with Bill Engle, Arbitron (left) and Peter Roslow, Pulse, Inc. (right).



New developments in engineering were discussed by Eric Small (left) and moderator Ted Cramer, WDAF/Kansas City. Standing is session coordinator Lee Philips, WOKO/Albany.



Music research techniques were of great interest at the 1978 CRS. Pictured are Dick Grogg, KVOC/Capser, Naomi Soule, researcher from the University of Kansas; Dene Hallam, PD, WEEP/Pittsburgh; Dan Halyburton, PD, WDGY/Minneapolis (standing); Joanne Calloway, WMAQ/Chicago; and Dr. Richard A. Peterson, Vanderbilt University.



In the lobby at the Airport Hilton after a day of intense sessions are Kathy Lawson; Randy Michaels, WDAF; RCA's Carson Schreiber, Wayne Edwards, Alan Risler and Joe Galante; Billboard's Alan Young; Ted Cramer's head; Pam Zimmerman, Country Music Association; Walt Shaw, PD, KRAK/Sacramento; and Ron Norwood, PD, KMPS/Seattle.



Shown are the stars of the 1978 Country Radio Seminar "New Faces" talent show and banquet. Standing (left to right) Ronnie McDowell, Scorpion Records; Zella Lehr, RCA; Vern Gosdin, Elektra; Don King, Con Brio; Peggy Sue, Door Knob; Gene Watson, Capitol; and Kenny Starr, MCA. Front row: show producer Eddie Kilroy; Columbia's Janie Fricke; and emcee Charlie Monk. (Not pictured is Con Hunley, WB Records).

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## "Too Many Nights Alone"

### **His Powerful New Single**

on Columbia Records

### Page 48 Radio & Records

R&R/Friday, March 24, 1978

### **Country Regional Adds**

West			Midwest						East	
KSSS Cotorado Springs, Co. Freddy Pander Brown & Cornelius Mary K. Miller Sandy Posay Wille Nelson (RCA) Elvis "Softiy" Rayburn Anthony KLAK Dense, Co. Roy Heed Elvis "Softiy" Sonny James Dels KoBrikle KEED Eugene, Or. Sonny James Brown & Cornelius Cristy Lane Wille Nelson (Col) Elvis "Softiy" KARM Fresno, Ca Micky Gilley Jame Fredke	KNEW Okitand 3.P., Ce. Brown & Cornelius T.G. Shespard Johnny Dungen Merie Haggard Susie Allanson Jarry Lee Lewis David Rogers Conne Smith Marty Mitchell K.JJ Pheenks, Az, Willen Neonis, Az, Willen Network Nat Stuckey Paul Craft Red Sovine Ras Allen Jr B.J. Thomas Stella Parton Cetas Sisters KNIX Phoenis, Az, Jarry Reed George Hamilton IV Willen Netson (Coll) Suste Allenon Letas Sisters	KRAK Bacamento, Cs. Mack Wiseman Rayburn Anthony Stella Parton Charly McLain Cristy Lene Willie Nelson (Col) La Costa Narvel Felts Marvel Felts Ballace Elvis (Both) Brown & Cornelius Jare Fricke Mickey Gilley Stater Brob Allan Phillips KROO Siet Lake City, Ut. Man Williams J Gay Stewart Charlie Daniels David Rogers Ray David Rogers Ray David Rogers Ray Haad Randy Barlow Cristy Lane Cates Staters	WELR Ahron, Oh. Doitiy Sutia Allanson Michey Gillay Jania Fricka WNRS Ann Arbor, Mi. May Kay Place WNRS Way Kay Place WNRS Haw Kay Place WNRS Haw Kay Place WNRS Haw Kalley Evis (Bothi Roy Head Na Stuckay Evis (Bothi Roy Head Na Stuckay Evis (Bothi Maiba Montgomery Mathe Williams Jr. WNYN Canton, Dh. WILL Neison (RCA) Cristy Lane Brown & Cornelius Johnny Duncan Net Stuckay Rex Allen Jr. Faron Young Randy Barlow Khak Codar Repids, Ia. Rex Allen Jr. Faron Young Randy Barlow Khak Codar Repids, Ia. Rex Allen Jr. Statler Bros. Ass Barber Eric Claston	WUBE Cinceinnait, Oh. Ava Barber Jerry Wellace Statlier Hros. Faron Young WHK Cleveland, Oh. Dolly Parton Brown & Cornellus Merie Haggard WONE Dayton, Oh. Johnny Duncen Merie Haggard Mickey Gilley Statter Bros. Paron Young KSO Des Moines, Ia. Statla Parton Statlar Bros. Rem Allen Jr. Jerry Lee Lewis Johnny Lee Jenie Fricke Dolly Parton L.D. Wilkins Elive "Softly"	KWMT Ft. Dadje, Ia. Gry Bitweat. Mikkedy Mickey Qilley Johnny Lee Sandy Pouey Janie Ficke Freddy Fender L. D. Wilkins WHE Roy Heed Roy Heed Roy Heed Roy Devent Softly Johnny Lee Softly Joy Stempley Gry Streampley Gry S	KYNN Omahe, Ne. Willike Neison (RCA) King Edward IV Gristy Leve Preddy Fander Sonny James Jerry Lee Lewis Elvis (Both) WHTL Owhiceh, Will Merter Haggerd Jahie Friche Johnty Durean Eric Clapton David Rogers WKCL Peorle, II. Willis Neison (Col) Mickey Gilley Gary Stewart Sandy Poery Elvis "Solity" Willis Neison (Col) Mickey Gilley Gary Stewart Stella Parton Stella Parton	WIL B. Lovie, Mo. Erić Clayton Rex Allen Jr. Stelle Parton Johnny Duncen Willie Nelson (RCA) Willie Nelson (RCA) South Banda WTHI Terre Haute, In. Elwis (Both) Nat Siuckey Red Sizegail Suise Allanson T.G. Sheppard WTHI Both Sizegail Suise Allanson T.G. Sheppard Wirth Cont. Eddie Rabblit Jim Reeves Anderson & Turner Jacky Ward Don Drumm KFDI Wichta, Ks. Rendy Barlow Yollie Nelson (Col) Mary Kay Place Charlie Tango		WOKO Albany, N.Y. Dottey Rea Allen Jr. Marte Haggard Ave Barber David Rogers Statier Bros Jarry Lee Lewis WWDL Burfylo, N.Y. Brown & Cornelius Connie Smith Rea Allen Jr. Joe Stampley Statier Bros WHN New York, N.Y. Wille Neison (Coll) Johny Cash Dolly Perton Dolly Perton Dolly Serton Dolly Serton Serton Dolly Serton Dolly Serton	WIXZ Pittshurgh, Pe. "Crain" Cradidoch Freiddy Fender Conwey Ywitty Ava Barter Johnny Duncan Gordon Lightfoot Don Willams David Alan Cos Jerry Resd T.G. Shepperd Warling Cos Sandy Poisey Marcia Ball WWYA Wheeling, W.V. Sonny James Marcia Ball WWYA Wheeling, W.V.
KUGR Green River, Wy. Statler Bros Johnny Cash Jerry Reed Dolly Parton David Alan Coe Elvis "Softly" KRAM	Portano, UP. Johnny Duncan Wille Nelson (RCA) Don Gibson Susie Allanson KFTN Provo, Ut. Red Steegall King Edward IV Ronnie Sessions Willie Nelson (Col) Nat Stuckey	Sen Bernardino, Ca. Willie Nelson (Col) KSON Sen Diego, Ca. Gary Stewart Willie Nelson (Col) Brown & Cornelius Roy Head	Chicago, II. Don Williams Eric Clapton Elvis "Softly" David Rogers Con Hunley Susie Allenson Don Gibson	KFGO Fargo, N.O. Statler Bros. Mickey Gilley. Jerry Reed Cannis Smith Jerry Loe Lewis Rex Allen Jr.	Marion, II, Brown & Cornelius Rex Alten Jr. WMUS AM-FM Muskegon, MI, Susie Alienson Mary MacGregor Kensas	Johnny Lee Merty Mitchell Fraddy Fander WWJD St Cloud, Mn. Conway Twility Suile Allenbon Merle Hoggard Johnny Rodriguez	Peggy Sus Ronnis Sessions CKLW-FM Windsor, Ont. Willis Nelson (Col) Jerry Reed Nat Stuckey Sonny James Roy Head			
Las Vegias, Nv. Nat Stuckey Las Costa Res Alten Jr Stella Parton Red Sovine Bonne Setsions David Alan Coe National Construction David Alan Coe National Construction Sonny James Willie Nelson (RCA) Willie Nelson (RCA) Willie Nelson (RCA) Willie Nelson (RCA) Willie Nelson (RCA) Millie Nelson (RCA) Millie Nelson (RCA) Millie Nelson (RCA) Millie Nelson (RCA) Sonny James Gary Stewart	A Solar Service Manufation IV Jody Miller Rayburn Anthony La Costa Costa Sisters Network Sisters Record Sisters Nature Jens Nature Jens Nature Silley Suste Allangon Jerry Lee Lewis Merle Haggard Erd Bruce Willie Nelson (Cot) <b>KBET</b> Reno, Ny Sonny James Stella Parton David Houston Rea Alten J Cristy Lane Mack White Cates Sisters Ronnie Sessions Narvel Felts	KAYO Seattle, Wa. Eddy Røven KCEY Turlock, Ca. Cristy Lane Arlene Harden Joe Stampley Wille Nelson (RCA) KBBO Ventura, Ca. C Winder Koshi Willie Nelson (Col) Date McBride Statter Bros Janie Fricke Mickey Gillep David Rogers Charle Walker Johnny Duncan	Societh WPLO Attenta, GA. Bonne Tyler Willie Neison (Col) Rex Allen Jr. Dowe & Sugar Tom T. Hall Tommy Jennings KLVI Braumont, Tx. Downy Jennings KLVI Braumont, Tx. Downy Jennings Colly Parton Johnny Lee Willie Arlson (RCA) Euw. "Sofily" Conse Smith Sofiamoley Paul Davis WMH Bilosi, Ms. Carpenters Jame Fricke Kendalis Charlotte, N.C. Freddy Fender Res Soving Jerry Wallace Attenta Jr. Sonny James Sonny James Sonny James Sonny James Sonny James Sonny James	WCOS-FM Calumbia, S.C. Susie Allanson Dotty Joe Stampley Merik Haggard Carpenters WGTO Cypress Gardens, FI. David Rogers Janie Fricke Res Alien Jr. Red Steegall Jerry Lee Lewis Brown & Cornelius Mac White Joe Stampley KHEY El Paso, Tx. Loretta Lynn La Costa Jerry Wallace Janie Fricke Res Alien Jr. Statler Bros Brown & Cornelius More Treke Res Alien Jr. Statler Bros Brown & Cornelius Brown & Cornelius Mere Alien Jr. Statler Bros Brown & Cornelius WFIC Fayetteville, N.C. Brenda K. Perry Dan Gibson Johnny Duncan Janie Fricke	WBAP Ft. Worth, Tx. Cristy Lane Brown & Cornetiuus Susie Allanson Don Gibson Sretia Parton Jerry Wallace Mary K. Miller K. K. Miller Mouston, Tx. Cristy Lane Roy Head Mary K. Miller K. Mike Houston, Tx. Roy Head Sene Waison Stella Parton Stella Parton Mille Newion (RCA) Barby K. Miller	WDEN Macon, Ge, Ava Barber Suis Alanson Mac White Bob Lumen Norvel Felts, Rex Allen Jr, Conne Smith WMC Memphis, Tn. Joe Stampley Charly McLain Mickey Gilley Stetler Bros. WWDK Miami, Fl. Willie Netson (Col) Janie Fricke Marry Micheil Johnay Voncen Rex Allen Jr. Sandy Posey Carpenters Eric Lispton Ave Barber	WUNI Mobile, Al, Stetier Bros, Sonny Jamee Willie Neison (Col) Merie Hagoard Johnny Rodriguez WXOR Muscle Schoels, Al, Elvis "Melody" Dolly Parton Rex Alien Jr, Narval Fatts Merie Hagoard Statler Bros, WKDA Nashville, Tn, Cristy Lane Gary Stewart Joe Stampley Stella Parton Statle Parton Statle Parton Statle Parton Statle Metion (Col) Willie Neison (Col) Keo Detahoma Gity, Dk. Rex Alien Jr, Stella Parton Johnny Bush	WHOO Oriando, Fl. Statiar Bras, Joe Stampley Eric Classton Jerry Reed Karly Price KKYX Sen Antonio, Ta. Jim Chestnut Mary Mitchell Sella Parton Randy Barlow Evis "Meiody" Kenny Price BJ. Thomas Bury MocGregor WSUN St. Petersburg, Fl. John Denver Meile Haggard Denve & Cornelius Doring Burong Roards Barlow Evis Meiody"	KRMD Shreveport, Le. Randy Barlow David Houston Brown & Cornelius Statter Bros, Willie Neison (Coi) KVOO Tutse, Ok. Stalta Parton Rata Remington Jorry Reed Joe Bob Barnhill Willie Neison (RCA) Elvis "Neiody" Toby Hne Sherry Bryce Bhily Joe Shever David Fritzell Sherri Williams Narvel Feits Razy Balley Janie Fritze	WEAT W Paim Basch, Fl. Ronnie Sessions Cristy Lane Rez Allen Jr. Stelle Perton Dala McBride Bob Luman Jerry Reed Connie Smith WIRK-FM W. Paim Besch, Fl. Reyburn Anthony Stella Pation Johnny Lee Cristy Lene Rez Allen Jr.



ABC IN ATLANTA-ABC recording artist George Hamilton IV, promoting his newest single, is shown visiting with WPLO/Atlanta PD Jim Clemens. (Left to right) are Hamilton, Clemens and ABC's Southeast Promotion **Director Joe Deters** 

### **Country Albums** Album cuts receiving airplay and activity:

HOYT AXTON (A&M)"Free Sailin""Honky Tonk Music" CHARLIE DANIELS (Epic) "Maria Teresa"

VERN GOSDIN (Elektra) "Never My Love" "The Lady She's Right"

TOM T. HALL (RCA) "Burning Bridges" "Come On Back To Nashville" "Whiskey"

EMMYLOU HARRIS (WB) "My Songbird" "Easy From Now On" "Two More Bottles Of Wine" JERRY LEE LEWIS (Mercury) "Georgia On My Mind"

GORDON LIGHTFOOT (WB)"The Circle Is Small"

LORETTA LYNN (MCA) "Spring Fever"

BARBARA MANDRELL (ABC) "How Long"" A Fancy Place To Cry"

C.W. McCALL (Polydor) "Old Glory" ANNE MURRAY (Capitol) "Tennessee Waltz"

RANDY NEWMAN (WB) "Rider In The Rain"

DOLLY PARTON (RCA) "Two Doors Down" "Cowgirl & The Dandy" "Me & Little Andy" "Loving You" JOHNNY PAYCHECK (Epic) "Colorado Cool-Aid" "Georgia In A Jug" CHARLEY PRIDE (RCA) "Heaven Watches Over Fools" "Days Of Our Lives"

JOHNNY RODRIGUEZ (Mercury) "Remember Me" "Tell All Your Trouble"

BILLY JOE SHAVER (Capricorn) "You Asked Me To"

T.G. SHEPPARD (WB) "Where Do We Go' "Don't Ever Say Goodbye"

CONWAY TWITTY (MCA)"Honky Tonk Song""Maybellene"

WAYLON & WILLIE (RCA) "Don't Cuss The Fiddle"" Get Off On You"

DON WILLIAMS (ABC) "Rake & Ramblin' Man" "Sneakin' Around' "Louisiana Saturday Night" FARON YOUNG (Mercury) "City Lights" "Lovin' There, Living There"

### **Others Getting Significant Action** (Continued from page 42)

MARTY MITCHELL "You Are The Sunshine Of My Life" (MC) New at KKYX, WHBF. Charts debut 26 WAME, debut 24 KAYO, 27-16 KYNN. DALE McBRIDE "A Sweet Love Song The World Can Sing" (Con Brio) Added at KLAK, WEAT, WPIK.

SANDY POSEY "Born To Be With You" (WB) Adds at WXCL, WAME, WWOK, WPIK. Charts debut 30 WPLO, debut 25 WSUN.

RED SOVINE "Lay Down Sally" (Gusto) New at KJJJ, WAME, WHBF. RED STEAGALL "Hang On Feelin" (RCA) Added at WTHI, WGTO, KFTN. NAT STUCKEY "That Lucky Old Sun" (MCA) New at WAME, KJJJ,

CKLW-FM, WNRS, WTHI. JERRY WALLACE "At The End Of The Rainbow" (BMA) Added at KGBS. KHEY, WAME.

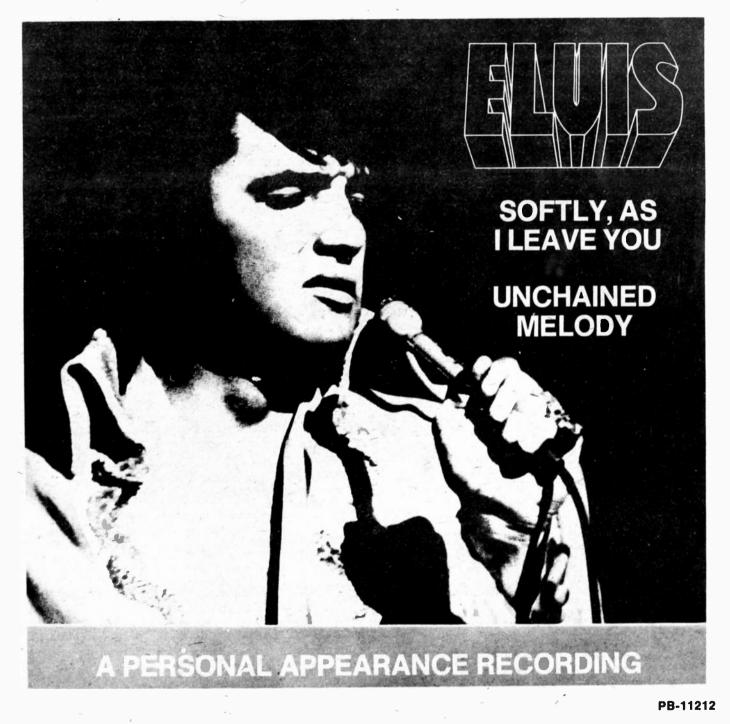
FARON YOUNG "Loving Here And Living There And Lying In Between" (Mercury) Adds at WONE, WKDA, WNYH. Charts 28-22 KRMD.

### **Active Re-Currents**

DOLLY PARTON "Here You Come Again" (RCA) THE KENDALLS "Heaven's Just A Sin Away" (Ovation) ELVIS PRESLEY "My Way"(RCA) RONNIE MILSAP "Almost Like A Song/What A Difference" (RCA) MARGO SMITH "Don't Break The Heart That Loves You" (WB) EMMYLOU HARRIS "To Daddy" (WB) JERRY LEE LEWIS "Middle Age Crazy" (Mercury) DEBBY BOONE "You Light Up My Life" (WB) JOHNNY PAYCHECK "Take This Job & Shove It" (Epic) LORETTALYNN "Out Of My Head" (MCA) RONNIE McDOWELL "I Love You, I Love You, I Love You" (Scorpion/GRT) BARBARA MANDRELL "Woman To Woman" (ABC) WAYLON JENNINGS "Luckenbach, Texas" "Wurlitzer Prize" (RCA) CRYSTAL GAYLE "Don't It Make My Brown Eyes Blue" (UA) OAK RIDGE BOYS "You're The One" (ABC) KENNY ROGERS "Sweet Music Man" (UA) LINDA RONSTADT "Blue Bayou" (Asylum)

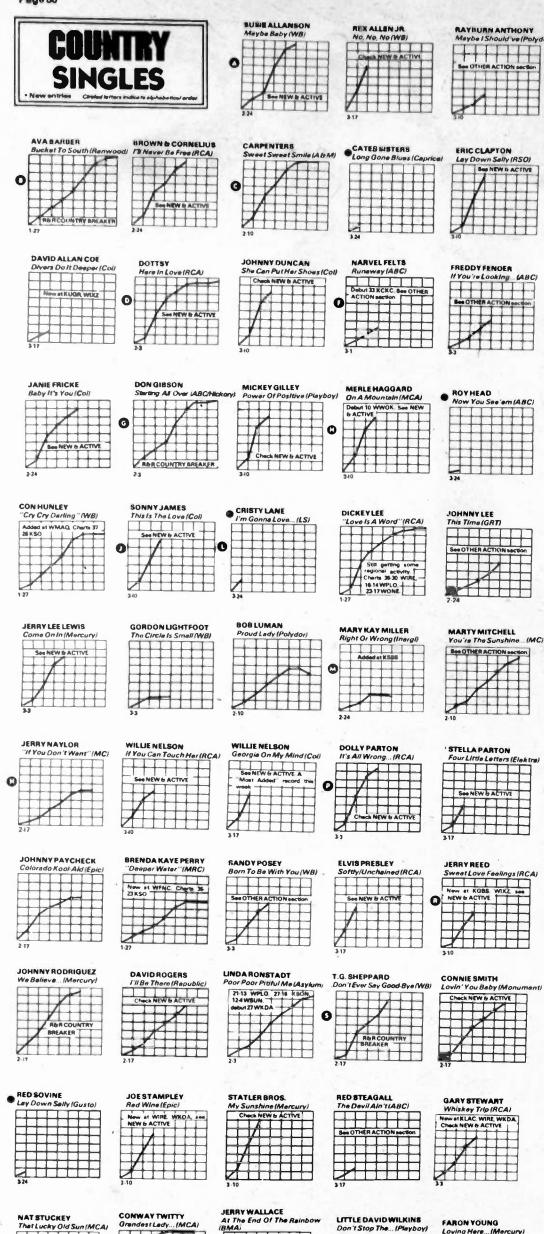


## THE NEW SINGLE





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Bee OTHER ACTION sec

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(Continued from page 40)

banquet on his) ... Roger Miller's new wife is Mary Arnold...Dave Skep-ner told me that the Loretta Lynn move "A Coal Miner's Daughter" will not be a musical (I still think they should get Mary Kay Place to play Loretta, like she did on "Mary Hartman, Mary Hartman") Billy Sherrill made a record ( I mean BILLY SHERRILL made a record on Billy Sherrill). That's news, considering Sherrill has produced hits on dozens of people for Columbia and Epic these past twelve years, but now he says he's cut a hit on himself, (but it's not Country, he says).

ABC

WIXZ BOD

Loving Here... (Mercury,

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CALENDAR: HANK WILLIAMS JR. hosted the opening of the Hank Williams Museum on 16th Avenue South around the corner from the Ernest Tubb Record Shop on April 4th...Producer-entrepeneur Gene Kennedy introduces his new VTR audition service to music row next week. It's one of the most innovative ideas I've heard in years (he beat me to it)...Congratulations to WWVA's Buddy Ray and his bride Karen...KTIB/Thibideaux, LA's Roy Pugh had a harrowing experience while here for the seminar. A knock on his motel door around midnight-ish, he cracked the door and heard "Do you want a girl?" His "No!" and locked door prevented him from being ambushed and robbed, as he saw a second chick run from the blind side of his door to drive away with propositioner...Doug Lane the (WYTL/Oshkosh) and Con Brio's Edie McCroskey lunched back-toback with Loretta Lynn the other day. Doug was so overcome he couldn't even speak to her) ... Local Wendy's hamburger chain owner Wayne Oldham bought the Exit/ Ih, the famous Nashville talent showcase for an undisclosed sum (\$60,000?) ... WJRB/Nashville's first annual listener appreciation night Thursday (23rd) held at the Municipal Auditorium.

HEARTACHE: Veteran writer-

artist Johnny Bond suffered a heart attack March 8th. We pray he's recovering nicely. Bond lives in Burbank...Buddy Ray reports to us that Jack Reno (he currently does the all-night gig on WLW/Cincin-nati) has Hodgkins' disease. I know you'll want to write him a note just to say you're thinking of him.

TUBE TALK: The "50 Years Of Country Music" was so ratingly successful, NBC has scheduled two Nashville produced two hour specials to be taped here April 11th. 12th, 13th, and April 17th-20th at the Opry House. The shows will feature two hosts per show. They'll be seen on NBC-TV May 17th and May 24th ....The Johnny Cash Spring special

for CBS-TV will be taped here this Monday, Tuesday and Wednesday (27th, 28th and 29th). Ray Charles and Waylon Jennings are among the stars for that one...Jerry Reed has been taping the pilot for his "Good Ole' Boy" series which NBC hopes will be a weekly series this fall. It's about a songwriter trying to make good in Nashville (wonder if they'll shot any at the "Country Corner"?).

CRS/9: Country Radio Seminar number 9 was bigger (about 400 registrants) and better. "Country radio has come of age" (was a popular comment on the proceedings) than ever this year. 1979 should explode, since we'll be in much more expansive facilities. I expect next year's seminar to register over 600. A telegram from President Carter's press secretary Jody Powell opened the affair on a high note. Attendance to each session was high, the concurrent sessions multiplied the number of learning opportunities, and the fellowship was pleasant and productive. The "New Faces" show was held Saturday night.

CARL SMITH'S DEFINITION OF A TESTIMONIAL DINNER: Where you eat roast beef and hear baloney!"

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A LINE ON ROCK ISLAND-Cin Kay recording artist Linda Cassidy is shown visiting with WHBF/Rock Island, Illinois, afternoon gal, Micki (seated), during a recent trip to the area.

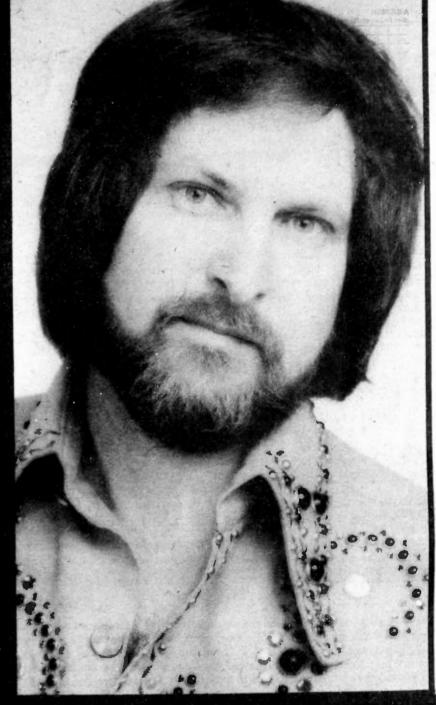
HANDY WAY T SUBSCRIE Please check above to enter a subscrip to Rodio & Records for one year	SE 6430 Sunset Blad Suite 1221 Malhuma 40000
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R&R/Friday, March 24, 1978

# Red Wine & Blue.

## JOE STANPLEY



## "Red Wine & Blue Memories"

### Across-The-Board Bullets! BB: \*39 CB: \*45 RW: \*50

Epic

Produced By Billy Sherrill







### **Gearing Up**

**Mike Kasabo** 

As Pop/Adult stations across the country prepare for the important April/May Arbitron rating period, I've taken note of many P/A programmers who maintain that they've never before been as geared-up for their share of the numbers. Depending on the market, some are going to try and go after the higher end of demographics that have been taken away by "beautiful music" stations; for others the concentration surrounds beefing up against the younger element of Top 40 competition. The bottom line is that most P/A programmers feel the competition for either end of their demos is getting keener all the time. It's not so much that they feel threatened, but more that they want to keep what they've got, in addition, of course, to adding to those mostly impressive figures.

### Transition

Mark Larson, who had been Assistant PD to Scott Burton before he left to program KNBR/San Francisco, has been named acting PD at KFMB/San Diego...Art Knott, a ten year veteran at KHOW/Denver, has been named National Sales Manager at that station...Patrice "Boogle Shoes" Bingham was promoted to news director of KOLO/Reno....After twenty two years in radio news, KHOW/Denver's Jim Hinton, who has spent the past nine years at that station, will retire to persue business interests....Lee Smith returns to Seattle radio after a short time as 9-12Noon personality at KSFO/San Francisco....Gary D. Edens, VP and GM of KOY/Phoenix has been named Senior Vice-President of the Southern Broadcasting Company. Edens will continue to retain VP and GM status at KOY....Gary Rau comes to WHAG/Hagerstown from WLPL/Baltimore as Program Director....Also joining the staff of WHAG is Bob Keene from WRC/Washington as a newsman....Gary Burbank, the infamous "snow shark" man, was named Grand Marshall of the Louisville St. Patrick' Day Parade..., Also at WHAS/Louisville, Karl Shannon joins the station as production and air work. Karl comes from Louisville's WAKY....

### Update

KVI/Seattle midnight to 6am personality Robert O. Smith is set to record a comedy album for a California-based record company....Dick Whittinghill fans will get an extra twenty minutes of his act thanks to a shortening of the KMPC/Los Angeles 8-8:30 news block....WLW/Cincinnati has announced plans to relocate their studios and offices to an area near Riverfront Stadium and will feature new audio equipment that will modernize the on-air, news and production facilities sometime in mid June....KSFO/San Francisco late evening personality John Gilliland invited 56 lucky listeners for an evening of laughter at the City's Mocambo Theater .... KEX/Portland's Eric Norberg and Bob Swanson recently attended a screening of "American Hot Wax" all dressed up for the occasion. The pair showed up in 1950's garb complete with greased duck-tail hair style, white bucks, levis rolled up the leg and featuring AHW T-shirts .... WATR/Waterbury kicked off their Easter Seals campaign with a dinner and roast recently with the roast-ee being the city's mayor....St. Patty's Day fun was felt in Tulsa as KRMG hosted a party for advertisers only, that featured green beer .... WHIO/Dayton recently staged a soccer exhibition featuring two professional teams, the Dallas Tornadoes and the Memphis Rogues....More green beer is flowing in Pittsburgh thanks to WTAE's year round "I Love You Pittsburgh" promotion .... Bobby Vinton in Ft. Lauderdale for the WFTL-sponsored concert that will feature Polish Power T-shirts and Vinton albums .... According to sources, George Harrison will narrate "The Prince And The Pauper" on an NBC-TV special some time in April. He'll also be seen with another former Beatle, Ringo Starr, in the special .... We've heard that Stevie Nicks of Fleetwood Mac is quite serious about studying ballet. She's been taking four 2-hour sessions every week .... WLVA/Lynchburg morning team of Rich Randall and Al Augustine, after humorously irritating Mayor Joseph F. Freeman III, received a proclamation designating February 31st as: "Rich And Al Day" ....

#### Color

NEW KID IN TOWN: After many weeks of suggestions from KSFO/San Francisco listeners, a name for the recently born polar bear at the city's zoo has officially been announced. Listener Bill Rampage came up with the winning name, "Shivvers." Nearly 200 people showed up for ceremonies for the KSFO sponsored event.

### CONSERVE ENERGY! TURN YOUR RADIO DOWN TO 58 WCHS

COAL CRUNCH—Effects of the coel shortage are being felt by many and WCHS/Charleston Is trying to help out by suggesting to listeners that their radio uses less power the lower the dial position. The station is in a good position... they're located at 580.



CHANGING VISUAL—WDAT/Daytona Beach is using this visual to let all know that they've changed from Top 40 to Pop/Adult.

OVER \$100,000 IN 21-HOURS: WOR/New York raised \$112,000 during their recent Leukemia Radiothon, which was a 33 percent increase over last year's total.

**BIRTHDAY CELEBRATION: WSB/Atlanta** invited listeners to help celebrate the station's 56th birthday March 15th. An area was set aside for the festivities and many of those who showed up brought cakes, cookies, flowers and the like. At the same time, the station also held a luncheon in honor of Tommy Thompson, who has been with WSB for thirty years in the programming department.

FREE IS FUN: WLW/Cincinnati held a promotion last weekend called "The Family Fun Fair". Listeners were invited to come by the Convention Center to sample, free of charge, various food and beverage products of the station's sponsors. Each participating sponsor had his own booth to display his merchandise. All the activity and window shopping was capped off by a performance by Al Martino. The promotion ran the entire weekend and drew an estimated 30,000 people.

THE BIG GREEN "O": WNEW/New York took advantage of the big St. Patrick's Day Parade last week by broadcasting a portion of it from the station's balcony which overlooks the parade route. Afternoon personality Bob Fitzsimmons hosted the affair along with contest winner Barney Little. As they described the activity, parade participants looked up and saw a giant green "O" placed in front of the station's call letters. So at least for a day it was O'WNEW. Post-parade ceremonies for the very Irish Fitzsimmons included a leisurely time-out at a mother-country type bar where one gets the full meaning of bein' green.

MORE ST. PATTY: KMBZ/Kansas City morning personality Mike Murphy put on his own St. Patrick's Day Parade. The celebration started five years ago as a 2 block long venture and has grown into a two-and-a-half mile parade that was televised locally this year. Again, as the Irish custom goes, the final stop was at an adult refreshment center where bended elbows were plentiful.

SLUSH FUND: WRIE/Erie co-sponsored and participated in a unique softball tournament March 11th. In order to benefit a local orphanage, station members played against the Pennsylvania State Police in ten inches of melted slush. Station members lost 10-0.

CRUISIN' FOR A BRUSIN': Recent articles in Miami and Ft. Lauderdale newspapers suggesting that all cruise ships in the area were terrible, sparked the interest of WFTL/Ft. Lauderdale Program Director Mike Harvey. Mr. Harvey booked a three day cruise on the ship rated as the worst, the Leonardo DeVinci, which is the largest cruise ship in the Caribbean and second largest in the world, for the purpose of rating the trip. With a special pass he checked kitchens and other areas not generally available to the public. Mike also interviewed over 100 passengers and found the reaction totally opposite of the newspaper accounts. Once back at the station, he did a three-day review of the excursion, and asked for comments from listeners, which also proved to be positive.

"WILD" EGG HUNT: WJNO/West Palm Beach held an Easter egg hunt at Lion Country Safari with 300 prizes given away including savings bonds, radios, albums, etc. 300 passes were given away (an entire family got in on one pass) to listeners who had to find the hidden plastic eggs that contained numbered slips inside. Upon finding the proper eggs, participants turned them in in exchange for one of the many gifts. As a side show, there was an egg-throwing contest. Finally, a bicycle was awarded to the person who brought the best decorated Easter egg with WJNO's logo on it.

PLUCKED DUCK: KUKI/Ukiah running an Easter contest that has listeners call in and try to guess the amount of feathers on the KUKI Easter Duck. The one coming the closest to the actual figure will be treated, along with his family, to a duck dinner at a fine local restaurant.

THINK SPRING: WAKR/Akron sponsored a contest at the 16th Annual Home & Garden Show recently that had listeners, after the blizzard of '78, thinking spring. The grand prize, selected from over 10,000 entries was a very practical spring time prize...a 5 horsepower Toro lawnmower. As in the past, WAKR's "Think Spring" contest was a total station involvement with air personalities and sales and management people taking part.

Dolly will perform her new single

**Welcomes You To R&R!** 

Jolly,

6.1.1

 $\sigma = 1 \cdots + \eta$ 

### "Two Doors Down"

The follow-up to her gold single "Here You Come Again"

Thanks for your support



ومعاد بمقور عامله فالعواد الالالاة

🖹 on RCA Records 📖



### BREAKERS

"Breakers" are those newer records that have the greatest level of station activity on any given week

### **ROBERTA FLACK & DONNY HATHAWAY** The Closer I Get To You (Atlantic)

72% of our reporters are now on it. 10 adds this week including KVI, WGR, WTAE, WHAM, KOY, WCBM, WCHV, KRKK, WPRO. Key moves: 13-8 WBEN, 9-8 WJAK, 16-12 WGCM, 23-15 WFDF, 29-21 WGAR, 27-23 WLW, debut 16 KRMG, debut 19 KDWN, debut 29 WRIE. Heavy rotation: WGY, WNEW, WASH, KMBY.



listed in order by their activity levels at our reporting stations. You'll notice two numbers immediately follow each song title below

(example 30/5). The first represents total number of our reporting stations playing the record this week. The second is the number of those stations that added it this week.

NATALIE COLE "Our Love" (Capitol) 30/4 add KEX, KXLY, WGAR, KBLF. Moves: 4-3 WATR, 28-12 KKYK, 18-14 WHIZ, 17-14 WPRO, 28-18 14RKO, 31-23 WCHV, 22-16 WSAR, debut 30 WRIE. Heavy rotation: WTAE, WHAG, WYMC.

DEBBY BOONE "California" (WB/Curb) 48/2 add WAKR, KPPL. Moves: 17-14 KRKK. 24-21 KBLF, 30-26 WLNH.

HEATWAVE "Always & Forever" (Epic) 30/3 add WPRO, KMBY, KUKI. Moves: 1-1 WATR, 13-11 KMPC, 15-11 WBT, debut 9 WFDF, debut 25 KVI, debut 25 WSAR, debut 30 WLNH. Heavy rotation: WLVA.

RAYDIO "Jack & Jill" (Arista) 30/2 add WCMB, WLVA. Moves: 8-4 FM97, 12-9 WGAR, 26-19 WBT, debut 20 WOWO, debut 19 KMPC, debut 26 WSAR. Heavy rotation: WHAG.

BOB WELCH "Ebony Eyes" (Capitol) 25/1 add WCMB. Moves: 13-9 WCHV, 19-10 KKYK, 26-18 KBLF, 33-26 KUKI, 20-16 WBT, 23-18 WOWO. Heavy rotation: WLVA

WAYLON & WILLIE "Mamas Don't Let Your Babies Grow Up To Be Cowboys" (RCA) 25/0. Moves: 34-30 WHIZ. Increased rotation: KMBY. LITTLE RIVER BAND "Happy Anniversary" (Harvest) 21/1 add WCMB. Moves: 11-5 WOWO. Heavy rotation: WLVA.

JOHNNY MATHIS & DENIECE WILLIAMS "Too Much, Too Little, Too Late" (Columbia) 28/2, add WGAR, WAKR. Moves: 18-11 WJAK, 21-19 WBEN, debut 22 WFDF, debut 25 WIBW, debut 27 WATR.

ELO "Sweet Talkin' Woman" (UA/Jet) 28/1 add WBT. Moves: 20-16 KMPC, 28-20 KBLF, 28-24 WPRO, debut 26 WOWO, debut 29 WSAR. Increased rotation: KMBY

### **Others Getting Significant Action**

ATLANTA RHYTHM SECTION "Imaginary Lover" (Polydor) 33/8 add WLW, WGR, KSFO, KOLO, WSAR, WCHV, WLVA, 14RKO. Moves: 27-22 WGCM, 32-27 KBLF, 30-27 KKYK, debut 30 KRKK.

JEFFERSON STARSHIP "Count On Me" (RCA/Grunt) 27/18 including KSL, WSJS, KOLO, WSAR, WFDF, WTAE, WBAL, WQUD, KMBY, KRMG, KPPL. Moves: 39-28 WCHV, debut 29 WLNH. Heavy rotation: WGY.

KACEY CISYK "The One And Only" (ABC) 21/0. Moves: 24-19 WATR, debut 24 WFDF, debut 30 WGCM. DOLLY PARTON "Two Doors Down" (RCA) 20/11 including WTMJ, KOLO,

WHIZ, WHIO, WTAE, KOGO, WATR, WHAG, WLNH. Moves: 29-24 KBLF. Increased rotation: KMBY. PLAYER "This Tima I'm In It For Love" (RSO) 20/11 including KRMG,

WGY, KDWN, WHAG, KRKK, WQUD, WCBM, WYMC, WPRO. Moves: 34-28 KBLF, debut 28 WRIE.

JACKY WARD "A Lover's Question" (Mercury) 19/4 add WJNO, KSL, KVI, 14RKO. Increased rotation: WNEW. MARY MacGREGOR "I've Never Been To Me" (Ariola) 17/4 add WBAL,

WHIO, KOB, WLNH. Moves: debut 28 KRKK. Increased rotation: KMBY. EARTH, WIND & FIRE "Fantasy" (Columbia) 16/3 add WFDF, KKYK, FM97.

Moves: 28-25 WBT FLO LACEY "What's Expected Of Me" (Krugerrand) 16/3 add KRNT, WATR,

WJAK JACKSON BROWNE "Running On Empty" (Asylum) 15/5 add KULF, WLVA, WHAM, WPRO, WCMB. Moves: 15-11 WCHV, 24-17 WGAR, 21-18 KKYK,

26-20 WLW. Increased rotation: WGR. BARBARA MANDRELL "Woman To Woman" (RCA) 15/0 Heavy rotation:

WFTL AL MARTINO "One Last Time" (Capitol) 13/3 add WIBW, WATR, WCER,

RUBICON "I'm Gonna Take Care Of Everything" (20th) 13/3 add WLW, WJNO, KRKK.

LOBO "You Are All I'll Ever Need" (WB) 11/2 add KRNT, KMBY. Moves: 25-21 WIBW. Increased rotation: WTMJ.

KARLA BONOFF "Isn't It Always Love" (Columbia) 10/5 add WSB, WATR, KMBY, WYMC, KBLF.

DONNA FARGO "Do I Love You" (WB) 10/1 add KEX.

ENGELBERT HUMPERDINCK "Last Of The Romantics" (Epic) 9/9 including WBAL, KMBZ, WFTL, WATR, WGCM, KRNT, WIBW. PAUL SIMON "Stranded In A Limousine" (Columbia) 9/9 including WHIO,

WSB, WBAL, KMBZ, KMBY, WGY, WSJS, KOLO. TOM JONES "No One Gave Me Love" (Epic) 9/4 add KRNT, WFTL,

WNEW, WJNO ELVIS PRESLEY "Unchained Melody" (RCA) 9/2 add WJAK, WHIZ.

(Continued on page 55)

### **Radio & Records OP/ADULT AIRPLAY/40**

Three Weeks	Two Weeks	Last		March 24, 1978	
5	3	1	0	BARRY MANILOW/Can't Smile Without You (Arista)	
1	1	2	2	ART GARFUNKEL/Wonderful World (Columbia)	
7	6	3	3	DAVID GATES/Goodbye Girl (Elektra)	
9	8	4	4	LoBLANC & CARR/Falling (Big Tree)	
33	22	12	0	ENGLAND DAN & J.F. COLEY/We'll Never Have To Say (I	Big Tree)
14	11	10	0	KANSAS/Dust in The Wind (Kirshner)	1000
13	10	8	O	BEE GEES/Night Fever (RSO)	
10	9	9	0	GENE COTTON/Before My Heart Finds Out(Ariola)	
8	7	6	9	ABBA/The Name Of The Game (Atlantic)	
24	20	13	O	GORDON LIGHTFOOT/The Circle Is Small (WB)	
4	4	5	11	DAN HILL/Sometimes When We Touch (20th)	
22	17	14	Ð	CRYSTAL GAYLE/Ready For The Times To Get Better (UA)	
20	18	16	Ð	YVONNE ELLIMAN/If I Can't Have You (RSO)	
19	16	15	74	ERIC CLAPTON/Lay Down Sally (RSO)	
3	5	11	15	SAMANTHA SANG/Emotion (Private Stock)	
2	2	7	16	BILLY JOEL/Just The Way You Are (Columbia)	
16	14	17	17	CARPENTERS/Sweet Sweet Smile (A&M)	
32	28	22	20	CHUCK MANGIONE/Feels So Good (A&M)	
36	30	24	D	ANDREW GOLD/Thank You For Being A Friend (Asylum)	
40	35	31	21	FLACK & HATHAWAY/The Closer   Get To You (Atlantic)	
18	19	20	21	PAUL DAVIS/I Go Crazy (Bang)	
12	12	18	22	ANDY GIBB/(Love Is) Thicker Than Water (RSO)	
29	25	25	23	JOHN DENVER/It Amazes Me(RCA)	
15	15	21	24	B.J. THOMAS/Everybody Loves A Rain Song (MCA)	
6	13	19	25	JOHN WILLIAMS/Theme From Close Encounters (Arista)	
11	21	26	26	RITA COOLIDGE/The Way You Do The Things You Do (A&N	1)
-		34	Ø	NATALIE COLE/Our Love (Capitol)	
17	27	27	28	LOU RAWLS/Lady Love (Philadelphia Int'l)	
21	24	28	29	STEELY DAN/Peg(ABC)	
26	26	29	30	ANNE MURRAY/Walk Right Back (Capitol)	1.00
37	33	32	31	DEBBY BOONE/California (WB/Curb)	NEW
39	34	33	32	HEATWAVE/Always & Forever (Epic)	ENTRIES
23	29	30	33	BEE GEES/Stayin' Alive (RSO)	
-	40	35	34	RAYDIO/Jack & Jill (Arista)	
-	-	36	36	WAYLON & WILLIE/Mamas Don't Let Your Babies Grow Up.	(RCA)
-	39	37	38	BOB WELCH/Ebony Eyes (Capitol)	
25	23	23	37	LINDA RONSTADT/Poor, Poor Pitiful Me(Asylum)	
-		40	38	LITTLE RIVER BAND/Happy Anniversary (Harvest)	
-	- •		39	JOHNNY MATHIS & DENIECE WILLIAMS/Too Much, Too Li	ittle (Columbia)
-	- •	-	40	ELO/Sweet Talkin' Woman (UA/Jet)	

This chart is based soley on airplay statistics compiled weekly from our reporting stations. Black circled numbers indicate significant upward movement from at least 60% of our reporters

CHART SUMMARY: Barry Manilow appears to be locked into the number one slot on the P/A 40 solidly, with only England Dan & John Ford Coley posing any immediate threat with a good jump from 12-5. Other good moves registered in the top tan are scored by Kanses 10-6, Bae Gees 8-7, Gene Cotton 9-8 and breaking into the top ten for the first time Gordon Lightfoot 13-10. The Breaker this week is Roberta Flack & Donny Hathaway, who soar from 31-20. The other strong second week move is registered by Natalle Cole who jumps from 34-27. Two new entries are Johnny Mathis & Deniece Williams

### Pop/Adult Album Airplay Tracks

(The following album tracks, alphabetically listed by artist, are getting significant airplay on many of our Pop/Adult stations).

ABBA (Atlantic) "Take A Chance On Me"

BEE GEES (RSO) "More Than A Woman" GEORGE BENSON (WB) "Lady Blue", "It's All In The Game"

RITA COOLIDGE (A&M) "Words"

JOHN DENVER (RCA) "Bet On The Blues"

NEIL DIAMOND (Columbia) 'Take Me In Your Arms", "You Don't Bring Me Flowers'

YVONNE ELLIMAN (RSO) "Baby, Don't Let It Mass Your Mind"

FLEETWOOD MAC (WB) "Secondhand News" ART GARFUNKEL (Columbia) "Crying In My Sleep", "Watarmark"

and ELO who debut at numbers 39 and 40 respectively.

BILLY JOEL (Columbia) "Stranger", "Always A Woman"

GORDON LIGHTFOOT (WB) "Daylight Katy", "Dreamland", "Sometimes Don't Mind'

BARRY MANILOW (Arista) "Copacabana", "Somewhare In The Night" "Even Now", "Where Do I Go From Hare" ANNE MURRAY (Capitol) "You Needed Me"

LOU RAWLS (Phil. Int.) "There Will Ba Love"

Most Added:

JEFFERSON STARSHIP Count On Me (RCA/Grunt) Added at 25% of our reporting stations. DOLLY PARTON Two Doors Down (RCA) Added at 15% of our reporting stations. PLAYER This Time I'm In It For Love (RSO) Added at 15% of our reporting stations. ROBERTA FLACK & DONNY HATHAWAY The Closer I Get To You (Atlantic) Added at 14% of our reporting stations PAUL SIMON Strended In A Limousine (Columbie) Added at 13% of our reporting stations. ENGELBERT HUMPERDINCK

Last Of The Romentics (Epic) Added at 13% of our reporting stations

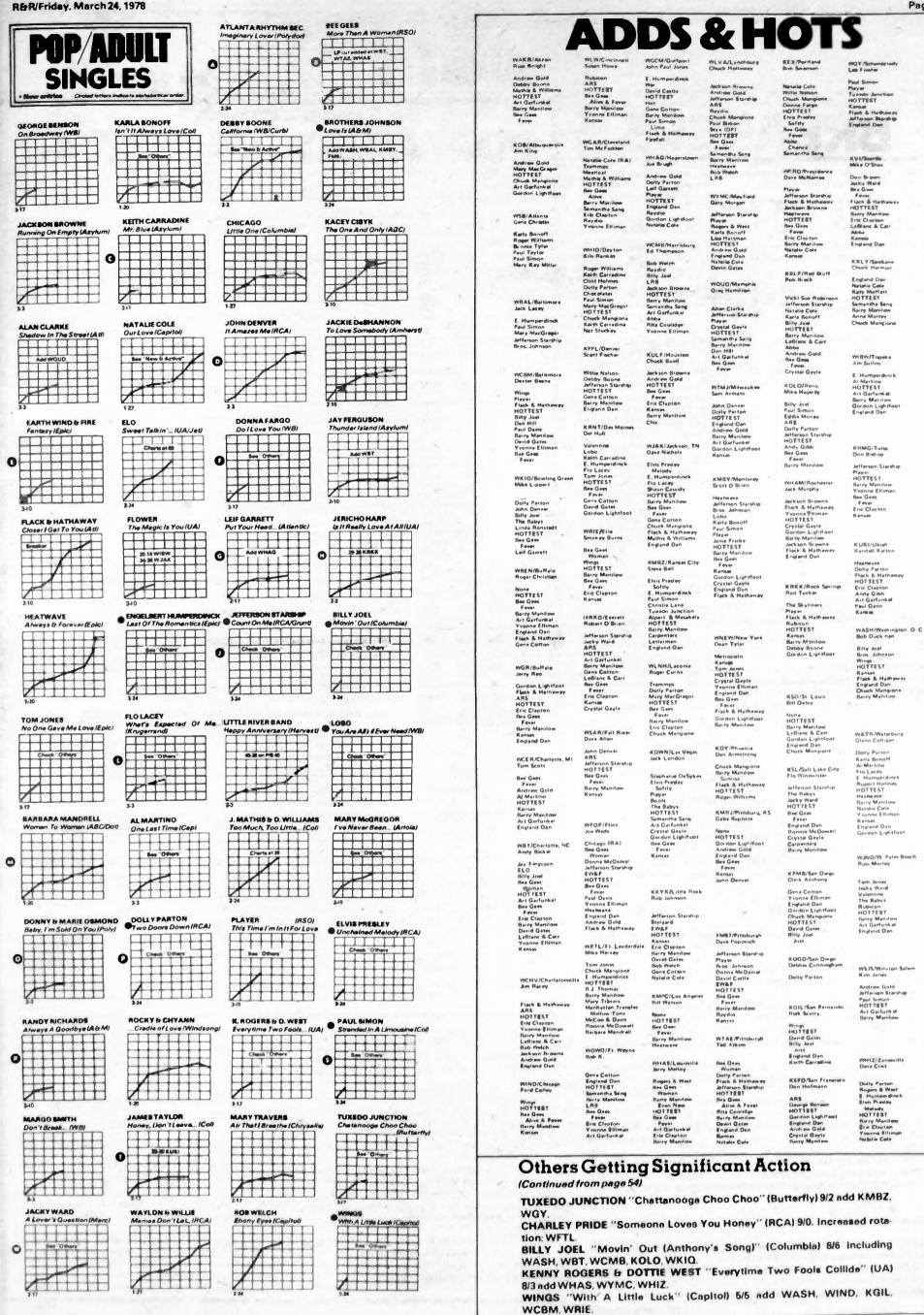


BARRY MANILOW I Cen' le Without You (Aristal Reported hot at 70% of o ENGLAND OAN & JOHN FORD COLEY We TNever Have To Say Goodbye (Big Tree. Reported hot at 59% of our stations BEE GEES Night Fever (RSO) Reported hot at 46% of our stations. KANSAS Dust in The Wind (Kirshner) Reported hot at 42% of our stations **GORDONLIGHTFOOT** The Circle is Small (Wa) Reported hot at 39% of our stations.

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R&R/Friday, March 24, 1978

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### **Openings**

We are the Progressive Redio Network, we need on integinative producer for "News Blimps." Must have super tight engineering, major market voice, encyclopedia know ledge of rock music, advance production techniques and news experience, all required. Call (212) 585-2717, (3-15)

WRKO/Boston, Ma, has immediate opening for 6-10pm and all night jocks. Send aircheck and complete resume to Harry Nelson, WRKO, Government Center, Boston, MA 02114. EOE No calls please. (3-16)

Fulltime radio announcer, Top 40 format. Minimum of three years experience at commarcial station, 18 months in large market, Audition tape and resume to WAYS Radio, 400 Redio Road, Charlotte, N.C. 28216. EOE (3-15)

KIRL/St, Louis has one present opening end two upcoming openings for top notch Country air talent. Must have pro-duction experience, 3rd endormed, and great air personality. Also need a part time news person and part time air taler Tapes and resumes to Mike Fee, PD, KIRL Box 1460, St. Charles, MO 63301. No calls piesse. (3 15)

WEEZ/Easton, Pa., is looking for talent for all time slots. Good bucks for right person. Tapes and resumes to Mich Hagerty, Box 190, Easton, PA 18042 or call (216) 258-6155.

KLOK/San Jose, CA is looking for an sir personality who would be willing to become a news person, present the news with flair and a great deal of personality for morning drive. KLOK is 50,000, 50 miles south of San Francisco. Tapes and resumes to Bill Weaver, Box 21248, Sen Jose, CA 95151 or call(408) 274-1170. EOE M/F. (3-16)

FRANK N MAGID ASSOCIATES TALENT SEARCH: Top 10 Pop/Adult in Southwast aseks PD and air staff for all day parts. PD Must display strong capabilities in music programming and promos. A proven track record es a meture aduit leader is required. Air personalities must show more than just the basics. Only personable antartainers are an couraged to send materials to Scott Handarson, Frank N. Magid Assoc., One Research Canter, Marion, IA 52302. (3-16)

KGEN-KBOS/Tulare, CA is looking for an ennouncar/engineer. 2 years experience. Four hour eir shift, four hour maintenance. Contact Gene Carl, Box 444, Tulare, CA 93274. No calls please. (3-15)

RADIO HELP WANTED, Program Director, a meture, crae tive professional who's looking for an opportunity to improve his telents. Qualified, responsible for total all sound, staff, music, production, copy and promotion. Good voice, Also need good production people for both AM & FM. Tapes, resumes, photo, starting salary to Station Manager, Box 70, Fort Knox, Kentucky 40121. EOE(3-15)

### **Openings**

WALT/Meridian, MS. 100,000 watts FM rocker seeks a taented Top 40 personality with a good drive time com nicat ing style. Two years Top 40 experience in competitive mar-ket. Creative production a must. Must be stable, with good references. Room for you to grow. Tapes and resumes to Ron Walton, New South Broadcasting, Meridian, MS 39301. EOE M/F. (3 15)

WREO/Ashtabula, OH has an immediate opening for an an gineer to work studio audio chain, some maintenance. Re sumes and salary requirements to Richard D. Rowley, Box 738, Ashtabula, OH 44004, (3-15)

FRANK N. MAGID ASSOC. TALENT SEARCH: Midwest small medium market Pop/Adult leader has immediate opening for strong morning personality, with ability to communicate, Excellent opportunity for talented individual with four yaars experience looking for way up. Production skills required. Tapes and resumes to Scott Handarson, Frank N. Magid Assoc., One Research Center, Marion, IA 52302. (3-15)

The fastest growing chain in the Midwest has en Immediate opening. If your excited about redio, human and willing to learn the winning way, send tapes and resumes to T Ingstad, Ingstad Broadcasting, Box 997, Grand Forks, ND 58201. EOE (3 15)

Entertaining morning person naeded for Midwastern secondary, immadiately. Creative production a must Tapes and rasumes to Jeffray Webar, WAZY, Box 1410, Lafayatte, IN 47902. No calls plaase. (3-15)

Production pro needed to put together the best music tapes in the radio programming service business. Exceptional facilities. If you have a tight board and/or do top notch tape aditing, we'll train you in automation. Five day work week. Send production semples and resumas to Dava Scott Century 21 Programming, 2825 Valley View, Dallas, TX 75234 (3-15)

KFMB-AM/San Diago, CA needs parsonality tapes for future part-time openings. Tapes and resumes to Mark Larson Box 80888, San Diego, CA 92138. No calls please. (3-16)

WCAS/Cambridge, MA seeks experienced Music Director and afternoon drive personality. Crastivity, production skills and background in AOR programming a must. Rush tapes and resumes to Judith Bracklay, WCAS, 380 Green Straet, Cambridga, MA 02139, or call (617) 492-6450, (3-15)

WRAQ/Ashavilla, NC has opening for a 7pm-midnight Top 40 rockar. Tapas and resumes and production samples to Steve Sandman, PD, WRAQ, 70 Adams Hill Road, Ashevilla, NC 28806 (3-15)

KEED/Eugene, Or. needs an air personality for evening shift. At least two years appendice. Contact Tom Edwards, 1240 Charnelton, Eugene, OR 97401. No calls please. (3-6) EOE

### **Openings**

We want a great jock with production skills and Program Director potential. If that's you send tapes and resumes to Bob Hooper, KKXL, Box 997, Grend Forks, ND 58201. EOE (3 15)

WNNO/Wisconsin Dells, WI looking for an Individual who will be a friend to our listeners. If you can handle a contemporary/Top 40 format with sincerity and a sense o humor, send tapes and resumes to: Buddy Albert, WNNO. Box 990, Wisconsin Della, WI 53965.

WIFE/Indianapolie, IN has immediate openings for air per Mailties, Tepas and resumes to Lea Logan, WIFE, 1440 Meridian, Indianapolis, IN 46202, or call (317) 037-1375. (3-15)

KMGK-FM/Des Moines, IA, a Mid-America Media Station is still searching for the right person to take our afternoor ratings even higher. Somewhere out there is a super talented aggressive personality that can relate to teens and young adulta, if you can win by all means let's talk, Salary open. Call Benjamin Hill, PD, (515) 247-4533 or mail tapes to 215 Kao Way, Des Moines, IA 50309, EOE (3-15)

WSHE/Miami, FL looking for newsperson with good da livery, production skills, and writing ability. Send salary requiremonts, resumes and tapes to News Director, WSHE, 3000 SW 60th Ave., Ft. Lauderdaia, FL 33314, EOE (3-15)

50,000 watt poworhouse wants to hear from that best Pop/Adult personalities in the world. EXCELLENT wages. Tapes, resumes, salary requiraments to Radio & Records, Box 116, 6430 Sunset Blvd., Suita 1221, Hollywood, CA 90028, EOE M/F.

WVOT/Wilson, N.C. has immediate opening for announcer/ chief engineer, atternoon drive einshift and AM-FM main-tenance, Automation experience helpful. Tapes and resumes to Gary Edwards, WVOT, Box 170, Wilson, N.C. or call (919) 243-5157. EOE M/F. (3-16)

297/Dallas-Ft, Worth, TX needs a 6pm 10pm jock now! Friendly, no screamers, no hype, Tapes and resumes to Gary Mack, Box 1317, Fort Worth, TX 76101. No calls please. (3-16)

KEIG-EM/Frasno, Cantral California's mellow music AOR is accepting tapes end resumes for future consideration from announcers with professional attitudes, willing to work hard and grow with a station on its way up. Relaxed and con-versational, vocal dalivery a must, strong production and studio skills. Contact Art Farkas, PD, 2220 Tulare St, Sulte 625, Fresno, CA 93721. (3-8)

WSAI AM-FM/Cincinnati, OH both looking for a weekender Also, possible future openings for AOR talant for the FM, Tapes and resumes to E. Alvin Davis, WSAI, W. 8th & Matson Place, Cincinnati, OH 45204, EOE M/F. (3-6)

### **Openings**

WYXE FM/Madison, WI needs morning man, strong production capabilities. Contact Alan Young (608) 256-0092. EOE, (3/3)

KIXS/Killean, TX has opening for experienced Top 40 comb announcer with some production. Tapes and resumes to 8tan Castle, Box 880, Killeen, TX 76541. No calls please, (3-8)

WAPE/Jacksonville, FL needs on-air personality, and Promo tion Director. Some graphic or marketing experience. Tapes and resumes to Steve Rivers, WAPE, Box 486, Orange Park, FL 32073. EOE M/F. (3 8)

FM100, America's most powerful contemporary station. ready to make big moves in Memphis...want to join us? Tapes and resumes to John Wagner, PD, WMC FM, 1960 Union Ave., Memphis, TN 38104, EOE M/F. (3-6)

WRFD/Columbus, OH needs conversational news person, Tapes and resumes to Jon Greiner, WRFD, Columbus, OH 43285.(3-6)

If you're e personality that spends hours preparing your show end you realize the importance of community involve ment, we'd like to hear from you, if you're a responsible ment, we d like to near from you. If you is a responsion professional and team play is your style, send tape, resume, and letter on how you can contribute to Charles Hill, WAXC, Rochestar, N.Y. 14604. EOE M/F. No calls please. (3-6)

KLYD AM/FM has immediate opaning for newsperson in adult station news team. Nead experience in gathering, writing and delivering local naws, plus knowledge of ferm re-ports. Applications to Ron Kilgore, News Director, KLYD AM-FM, Box 1499, Bekersfield, CA 93302. EOE (3-6)

Needed immediately, experienced AOR and Pop/Adult com municators for large Midwest chain ranging from the Guff of Maxico to the lakes of Minnesota. Become involved with of Matice to the lakes of manifestation. Tapes and resumes a growing twelve station organization. Tapes and resumes to J.J. Justin, Leighton Enterprises, Inc., 501 Proctor Street, Port Arthur, TX 77640. (3-6)

WGCL/Claveland, OH looking for Innovative entertaining morning drive personality. Tapes and resumes to Bob Travis, PD. WGCL, 1500 Chester Ave., Cleveland, OH 44114. EOE M/F. (3-6)

KBCQ/Roswell, N.M. has opening for mid-day personality Pop/Adult station, First phone preferred, will consider third Tapes and rasumes to Larry Ahrens, KBCQ, Box 670, Roswell N.M. 88201. (3-6)

Modern Country station in Southeast is looking for ex-perienced PD. Must be capable of taking over on-eir sound and personnel. Selary open. Also, need solid air personality, tight board, stable and knowledgeble in Country music and willing to move south. Call Clark Jones (206) 792-1101. (3-6)

Information or mail II to Radio & Ru conts. Deportunities Department ( 802) Sunset Bird, Surio 1221, Hellyweed, CA 8028 Please be sure to bit as know when you have found a peoplem at Med your job namin-

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Please Note: Vev may place your classified of in RMN's Opportunities rection by mail or phone AB Openings. Pasisons Sought and Changes are three of charge simply cellule at (212) 666 561 with your



JEFFREY JAY WEBER former PD Of WAZY/Lafayette, IN appointed Music Director. **RICK REYNOLDS to WCWA/Toledo, OH.** 

BERNIE LAMAS former PD at KLYD/Bakersfield, CA joins Columbia School of Broadcasting.

CAROLYN J. METHENY Promotion Director of KAAY/KEZQ/Little Rock, AR was promoted to Assistant Program Director.

JONATHAN LITTLE promoted to PD, WISM/Madison, WI.

R.J. REYNOLDS appointed MD, WISM/Madison, WI.

JOHN SCHROEDER to KHNY/Riverside, CA from OCBQ Broadcast Workshop Anaheim. AL MUNDY to 14Q/Indo, CA, from OCBQ Broadcast Workshop Anaheim.

JOHN LYNCH, Vice President/General Sales Manager of KRMB AM & FM/San Diego, CA joins X-TRA Radio America/San Diego, CA as Executive Vice President/General Manager.

KARL SHANNON from WAKY/Louisville, Ky to WHAS/Louisville to do production and air shift.

JERRY KAYE joins KLOS/Los Angeles, CA as on-air staff and weekend disc jockey. KEN RICE joins WBCS/Milwaukee, WI as Coordinator of Music Research, from Ariola **Records, Los Angeles, CA** 

ROBIN STERNS promoted to MD, WGLF/Tallahassee, FL

LARRY MARSHALL appointed PD, afternoon drive WEBC/Duluth, MN, formerly KOIL/ Omaha, NE

STEVE B. OLIVER joins WEBC/Duluth, MN as morning drive personality.

LORI DARWIN Music Coordinator of WDRQ/Detroit, Mi. CHARITA DORAN appointed Music Research Director of WDRQ/Detroit, Mi.

DAVE CHARITY formerly WALL/Middletown, NY joins WPLJ/New York, doing airwork.

KEITH JAMES, WGCL/Cleveland, OH joins WMHE/Toledo, OH as PD.

JON FISHER morning man QFM-96/Columbus, QH, formerly of WMHE/Toledo, QH.

DON SWINDELL appointed Creative Director WWCK/Flint, Mi. STEVE STADLER air personality WMJC/Birmingham, MI 7pm 12midnight,

BOB CHURCH, MD at WORJ/Orlando, FL.

JOE BIEDRYZCK appointed Promotion Director of WAAF/Worcester, WI. JOE REGELSKI formerly PA Director and news KLRB/Carmel, CA joins KOME/San Jose, CA News department.

CHRIS BURNS named afternoon newsperson at KGON/Portland, Or.

JARRETT DAY mid-days at KSO/Des Moines, IA from KILT/Houston, TX.

TOM COLLINS from KGGO FM/Des Moines, IA to all nighter at KSO/Des Moines, IA. JERRY EVANS to Y-94/Fresno, CA doing midday airwork.

JERRY FLOWERS appointed Publicity Director for RCA/Nashville.

JOHN HEARNE named Manager of International Orders and Services for Warner Bros. JARID NEFF named Regional Marketing Manager, Southeast, Warner Bros. RON DOUGLAS appointed Director of Sales, Epic, Portrait, and Associated Labels, GARY MANKOFF named Controller, CBS Records.

ROGER PROBERT appointed Atlantic A&R/Pop Production Manager. RACHEL THACKER appointed Atlantic Records West Coast Publicity Manager. THOM O'HAIR becomes Tour Coordinator for ABC Records. MIKE WHITE appointed National Sales Coordinator, ABC Records. JUDY PAYNTER named National Director of Publicity/Artist Relations, ABC Records.

SARA JANE BOYERS promoted Head of the Law Department for MCA Records, Inc. RICK SMITH appointed Vice President and General Manager Music Publishing, CBS. CRAIG BRASHEAR appointed Local Promotion Manager, Memphis, CBS Records. BOB BELL appointed Artist Development Manager, Cleveland/Pittsburgh Market, CBS. GARY "WIZ" WISNER appointed Local Promotion Manager, Minneapolis for Epic/Portrait/ **Associated Labels** 

MAUREEN O'CONNER named Manager, East Coast Press & Artist Relations, Capitol. ANNETTE MONACO appointed East Coast Press Coordinator, CRI. DAVID SHEIN named Financiel Vice President for Casablanca Records.

STU GINSBURG appointed National Publicity Director for Atlantic, New York office. PAUL COOPER named National Publicity Director for Atlantic, West Coast.

RICHARD WEINSTEIN named Vice President, Arbitron Radio Sales and Marketing. CARROLL OGLE joins CCA Electronics Corporation as Manager, Broadcast Products.

QUICK 96 (WNPQ)/New Philadelphia, PA Line-Up: 5am-10am John Russell, 10am-4pm Max Haywood (PD/MD), 4pm 8pm Johnny Kaya, 8pm 12mid Kevin Holiday. Weekends: Todd Brush, Jim Stock

WQFM/Milwaukee, Wi. Line-Up: 6am-10am Kelly and Rivers, 10am-2pm Jim Roberts (MD), 2pm-6pm Russ, 6pm-9pm Reiteman, 9pm-1am Space Commander Green, 1am-6am Max Frost. WLEQ (96 Super Q)/Fort Meyers, Fl. Line-Up: 6am-10am John Q. Conrad, 10am-2pm Alita, 2pm 6pm Tony Sands (PD), 6pm 10pm Jack Lundie (MD), 10pm 2am Fred Kenny, 2am-6am Jerry Lee and Bobby.

KFMB-AM/San Diego, Ca. Line-Up: 5:30am 10am Hudson and Bauer, 10am-2pm Clark Anthony, 2pm-6pm Mark Larson (PD), 6pm 11pm Bill Balance, 11pm-5:30am "San Diego Nights"

WPFR/Terre Haute, In. Line-Up: 6am-10am Gary Scott, 10am-3pm Doc Of Rock (PD), 3pm-7pm Craig Riley Howard, 7pm-1am Fred Fenton, 1am-6am Bill Sims. Weekends: Mike Jones and Don Watson,

WLOF/Orlando, Fl. Line-Up: 6am-10am Scott Walker (Asst. PD), 10am-3pm Reggie Blackwell (Co-MD), 3pm-7pm Banana Joe, 7pm-12mid Cowboy O'Nell (Co-MD), 12mid-6am Harmony. Weekends: Rick Davis and Dan Taylor.

WTQE/Dayton, Oh. Line-Up: 6am-10am Patty Spitler and Perry Gerbstadt, 10am-12noon Chuck Browning (PD), 12noon-4pm Michael McConnell, 4pm-8pm Sean Scott (MD), 8pm-1am Alan Sells, 1am 6am Will Allen. Weekends: Steve Ford, Jim Tobin and Mike Ritze.

KTLK/Denver, Co. Line-Up: 6am-9am Steve Campbell, 9am-12noon Mike Shannon (Asst. PD), 12noon-3pm Rick Brady (PD), 3pm-6pm Dave Anthony, 6pm-9pm Randy Jay (MD), 9pm-1am Nick Sommers, 1am-6am Gary Cox. Weekends: Chuck Evans, Bill Casey.

Every once in a while a record comes along that can capture all segments of your listening audience. This is it!

# "Gimme Some Lovin" KONGAS

A smash in 1966 by the Spencer Davis Group featuring Steve Winwood, now a super-seventies production by Cerrone that has made the LP track Top 10 in the

discos. (Billboard – Record World)

"One of the finest renditions of anything I've ever been associated with"

### Spencer Davis, March 1978

From the album "Africanism" by Kongas



A contemporary beat; a familiar song. The ingredients for cleaning up in the Spring Sweep!





### **Openings**

WCU2-WMLW/Grand Rapids, MI needs a communicating newsperson, Must be able to tell the story. No wire copy readers. Must have a professional, but conversational sound. Tapes and resumes to John Bry, One McKay Tower, Grand Rapids. MI 49503. EOE M/F. (3-6)

WALL/Middletown, N.Y. is looking for well-roundad warm Pop/Adult parsonality for PM driva. Must have good voice and production skills. Contact Art Livesey, (914) 342-3917 or send tapes and resumes to WALL, Ona Broadcast Plaza, Middletown, N.Y. 10940. (3-6)

KCRG/Cedar Rapids, 1A is looking for morning drive personality. Tapes and resumas to Carl Mann, Box 816, Cadar Rapids, 1A 52401. (3-6)

KTHO AM-FM/S. Lake Tahoe, CA needs experienced Pop/ Adult jock with first phone. Tepes and resumes to Michael Bannatt, KTHO, Box AM, S. Lake Tehoe, CA 95705, EOE M/F. (3-8)

WFIF/Bridgeport-New Haven, CT has immediate opening for afternoon drive personality. 5000 wett contemporery station welcomes your tapes and resumes. WFIF, 90 Key Ave., Milford, CT 06460. (3-8)

Talk, News and Sports PD needed for major Midwest market, Excellent opportunity, excellent compensation. Contact Tom Yates, Nova Broadcasting Services, (213) 392-1954 or send tapes and resumes to 37, 29th Ave., Venice, CA 90291.[3.8]

Adult parsonality needed for Pop/Adult, informational format, Greet opportunity with growing operation, Tepes, resums and picture to Larry Crawford, Operations Menager, KLYD AM-FM, Box 1499, Bekersfield, CA 93304, EOE. No calls please. (3-8)

92KF/M is now accepting applications for on elr/production people. Tapes and resumes to Johnny Thompson, 5411 N. Mesa Street, Suite 31-C, El Paso, TX 79912, EDE. No calis please.

KGUY/Palm Desert, CA needs a fulltime newsperson for an all news radio station, Palm Springs, CA. Must heve first phone. Eventual five day work week. Tapas and resumos to Marc Stacy, Box 1270, Palm Desert, CA 92260 or call (714) 568-2677, (3-8)

KZ-100 FM/San Antonio, TX is looking for jock with excellent production. Tapes and resumes to Weyne Shayne, GPM Building, South Towar, San Antonio, TX 78216, No cells please.(38)

WHCN/Hartford, CT has an opaning for a hot night person. Tapas and resumas to Michael Picozzi, WHCN, 60 Washington Streat, Hartfort, CT 06106. EOE M/F. No cells please. (3-6)

56 KLZ/Denver, Coloredo, hes opening for mid 6am. Outstanding staff of professionals. Females encouraged. Tapes end resumes to Ron Jones, Operations Managar, KLZ, 2149 S. Holly Street, Denver, CO 80222. Graat benefits. EOE M/F. (3-8)

WVOJ/Jecksonville, FL needs a super aftarnoon drive personality. Format Modarn Country, contemporary prasentation. We're the first facility of new broadcast group. This is an outstanding opportunity. Top salery, benefits and future plus the sunshine all year round. Tapes and resumes to Tom Allen, PD, WVOJ, 1435 Ellis Rd., South, Jacksonville, FL 32205.EOE(3:10)

KQWB/Fergo, ND is days away from being a 24 hour station. We need the following: air talent for AM drive and evening shifts and authorative News Director. Excellent pay and benefits. Send tapes & resumes to Bob Denver, KQWB, Box 2963, Fargo, ND, 58102.(3/1)

### Miscellaneous

WHHL/Orland, FL changing format to solid gold oldies and current Top 40/Soul. Need record servica from all companies. Call Sal Tee (305) 859-4350. (3-15)

WNPQ/Uhrichaville, OH needs record service from all labels. Contact Max Haywood, 2305 N. Water Street, Uhrichsville, OH 44683 or call (216) 343-2700. (3-15)

WNNO/Wisconsin Delis needs better service from all labels, particularly albums. Call Buddy Albert (608) 254-2546 M-F 10:30-1:30. (3-15)

Individual seeks to communicate with enyone who can run airchecks of radio stations in these cities: Seattle, Spokane, Los Angeles, Denver, Rapid City, St. Louis, Kanses City, Milwaukee, Minnespolis, Wichita, Nashville, Des Moines, Las Veges, Kant Verback, 2521 Vine 7, Lincoln, NE 68503.

#### Classified Advertisers Please Note:

You may place your classified ad in R&R's Opportunities section by mall or phone. All Openings, Positions Sought and Changes are free of charge, simply call us at (213) 466-9561 with your information, or mail it to Radlo & Records, Opportunities Department, 6430 Sunset Blvd., Suite 1221, Hollywood, CA 90028. Please be sure to let us know when you have found a position or filled your job opening.

### **Goods & Services**

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Top personalitlas quota our original funny books (PLAINS ENGLISH, NICE THING ABOUT LIVING ALONE, CROSS-OVERS, ETC.) Great malipulling contest ideas available. LAUGHTER LIBRARY, 407 N, Maple, Beverly Hills, CA 90210.

#### Radio's Premiere Comedy Service

FREE SAMPLE ISSUE of radio's most popular humor servicel O'LINERS, 366 R West Bullard Ave., Fresno, CA 93704 or phone (209) 431-1502.

#### Lola's Lunch

DROP YOUR PANTS, grab your socks, hare come the laffs, here come the yocks. Complimentary snack: LOLA'S LUNCH, 1789 Hamlet Drive, Suite 888A, Ypslianti, MI 48197.

#### You'll Be Funnier

Hundreds of deejeys renewed egsin this year! Guaranteed funnier! Free semple. CONTEMPORARY COMEDY, 5804 D Twineing, Dellas, Taxas 75227. Phone (214) 381 4779.

### **Positions Sought**

Small market jock looking for slightly larger market and a station that cares about being good. Top 40/Rock/Pop/Adult. Hard worker, no ego trip. Prefer warm climate. For tapes and resumes call Steve (208) 734-6650 afternoons. (3-16)

ENGLISH JOCK, holder of a Green Card, looking for a good on-air position with a Top 40 or Pop/Adult station in medium market. 29 years old, 5 years experience. Please request resume and tapes from Mark Anthony Aytward, 201 Havant Road, Drayton, Portsmouth, Hampshire, England, UK (316)

Current Top 40 jock, with experience, and first phone is looking to relocate. Currently employed at WAKX AM & FM/Duluth, MN. Looking for sams size market if possible, otherwise willing to go almost enywhere. Stu Teran, 228 West 3rd St., Duluth, MN 55805 or call (218) 723-8914. (3-16)

Morning mouth needs Top 40 medium market gig or PD on air position. First phone, ten years asperience. Let's get together. Bobby Morgan. 6377 S. Felrfax Way, Littleton, CO 80121 or call (303) 773-2875. (3-16)

DUFFY SPEARS former afternoon drive jock at KEEL/Shreveport, LA is looking for new location, Call(318) 636-5398.

ERIC TRAVER, former AOR Music Director at WBUF/Buffalo, NY is interested in record company or radio work, Call (415) 626-3712. (3-16)

DANNY BLUE is alive and well and looking for new gig. Experienced in Top 40, Country and P/A, end will take on anything inbetween. If you're in need of young talent with good pipes and a broad musical background, call (806) 528-0224 (316)

If TALK RADIO is your thing, let's talk, because it's mine as well. I'm an informed, dedicated, professionel host and would like to prove it to your audience. Call Steve mornings or late evenings at (209) 732-1120 or write 310 A. NW 2nd Ave., Viselie, CA 93274.(3-16)

ALAN C. SWAN, currently Assistant Director of a prestigious school of broadcasting and News Director of the newest twisn in Phoenix is aveilable for PD or GM in a medium or major market West or Southwest. Experienced, no novice. Formerly Philadelphia and Atlantic City training. Hire a professional, I'll give you a "new" station in 3 books. Let's talk. (602) 274-0677 or (602) 959-4111 between 12 midnight-5-30erm M-F.(3-16)

The professional programming you need is available now, 16 years programming experience in contemporary and Country in small and medium markets, with numbers to back them up. We can get together now by calling Dave Stevens (606) 365-8865 days or (606) 362-1064 nights.

Laid back personality with zany humor looking to move up. Prefer the coasts, but will consider all. Terry Whaley (606) 299-1692. (3-16)

CASEY JONES, have mike will travel, 1 to 1 free wheeling AOR my specialty. Also, unique home-cooked Top 40 styla. Original programming concepts. Call (714) 565-4188 or write 6245 Caminto Selado, San Diego, CA 92111. (3-18)

Suffering from morning sickness? Wonderfull So em I. AOR morning Boz will soon be released from the home. 8 years experience in all formats. Prefer Polks or gypsy music, but will consider all. Hurry, before I shave my tongue. West Coast majors only. Call John et (602) 298-2988. If e women answers, don'tworry, it's just a disguise. (3-16)

Experienced first ticket looking for longterm relationship with AOR community-oriented mid market station. Not a thunder throat, prime donna or gypsy moth. Good communicator with diverse background in music, news and creative programming. Tapes and resuems available. Barry Foster, Box 5253, Akron, OH 44313 or call(216)666-1657.

Creetive, experienced lady DJ looking for AOR or soft rock position. Good production and third ticket. Formerly WSHE/ Mlami, FL Call enytime Robin Mertin (305) 473-1499.

### **Positions Sought**

Meture, eduit announcer ready to do your kind of radio. 3 years experience, first phone, good production, and music. Call Raiph (805) 736-8710. (3-16).

JOHN KRAMER caught in format change at WGST/Atlanta, Ga. Doing middays and Music Director when station changed to ell news....10 years fulltime experience as PD, topical, humorous air personality in medium and major market. First ticket, All Pop/Adult and contemporery considered. Call (404) 231-0920.(3-16)

Former major market efternoon drive radio parsonality currently working in same market. 6 years exparience, seeks position in Atlanta, Houston or eny major to medium market in California. Tapas and resumes aveilable upon request. Box 13061, Baltimore, MD 21203. (3-16)

JASON DOUGLAS, CK101/Cocoa Beech uvuilable for on air position. Prefar central Floride. Cali (306) 783-0354, (3/18)

BRIAN ADAMS AIR air end production person, formerly KYA-FM, K108-FM and KSAM-FM. Looking for major market work. (415) 454-2416. (3-18)

LARRY BACKUS News Director WMPS/Memphis, formerly KINT and WSGN. Aveilable due to format change, Heavy news background medium to major markets. (901) 332-8738. (316)

MIKE BUTTS "In the Morning"...former mornings at K100/ Los Angeles, CA, KCBQ/San Diego, CA, KIMN/Denver, CO and KDWB/Minneapolis, MN...Afternoons at WTIC/Hertford, CT, Looking for preferably mornings and West Coast location. Celi(817) 382-6789.

DAVID T., ex-Production Director and afternoon drive personality et KMEL/San Francisco, is looking for programming or air work, Call (415) 454-5641. (3-15)

Broadcast professional as a major market jock, programmer, host, producer, interviewar for national network. Objective and laed your. AOR station to programming success. Cell Jim Bauer (416) 484 9328. Let's talk, (3-6)

ANNOUNCER with 2 years experience, currently PO/MD looking for air shift in small to medium market, Top 40, AOR or R&B. Good production. Call Haynes (601) 442-2232. (38)

Seeking naw challenges in medium or larga markat, 5 1/2 years experienca Top 40. Super knowladge of gold, Call for tape now! Larry (517) 561-2109, (3-8)

Anniston, AL, WLJS, Jacksonville Stata University, Alabame Columbia School of Broadcesting. Atlanta office graduate looking for fulttime position as Top 40, R&B, ADR or Courtry jock. Also interasted in sales and production positions. Prefer parsonelity Top 40 7pm-12 midnight or 6pm-10pm shift. Will relocate enywhere. Write Rennie Bonhert, 116 Oak St. Monroe, GA 30655. Or call (205) 237-9890 or (404) 267-6292 and leeve message. (3.8)

Changing format 3 1/2 years experience as MD. Looking for MD position part-time airshift or will consider fulltime shift, Prafer medium to major market. Write Dean Scott, 1715 Dixon Blvd., Apt. 120, Coccea, FL 32922, (3-9)

No weenles, no dropins, no joke books. It's always refreshingly different music. It's more than just tha music that's outrageous. First phone, 9 yeers experience KROY, KOBO, KATY, KFXM. Ron Kay call anytime. (714) 796-3348.

AOR personality looking for employment in Los Ángeles area. Mejor market exparience including WIOQ/Philadelphia, PA end KGB-FM/San Diego, CA. Billy Paul, 3444 Dei Rey St, San Diego, CA 92109. (714) 273-6137. (3-10)

AOR programmer with 4 years experience and solid ratings seeks employment in major market. Contact Jerry Evans, 4312 E. Sierra Madre, Apt. A., Fresno, CA 93726 or call (209)229-3258. (3-10)

Jim Robinson, recent ADR PD at KGON/Portland seeking radio or record position. Willing to relocate. Call (503) 653 2486. (3-10)

BUDDY BLAKE, WIRK-FM moving to Michigan and will be evailable the 1st. 7-midnight communicator, smooth, bright and knowledgable. Coming from highly competitiva S. Florida market with successful seles track record es a bonus. Open mind for open salery, Country Pop/Adult, AOR. Leave message 7-midnight M-F at(305)965 9211. (3-8)

### **Positions Sought**

Energetic, amiable, easy-going Top 40, Country jock, 2nd phone, with 3 years modulating both the emplitude, and the frequency in Houston seeks to mova up, and/or out. Prefer Adult Contemporary in a large/medium, or major in South, or Far West, Tape and resumas for the asking. Call Ed Stavons (713) 448 5688 or write 5428 Bent Bough, Houston Texas 77088, (3-8)

CHUCK PETERSON a Program Diractor with outstanding credentials, looking for GM/PD position. Can produce ratings, sales, profits and prestige, Quality leader in broadcasting industry. Available immediately, (412) 276-6206. (3.8)

Warm, friendly, humorous, creative communicator would like to wake up your AM audience. Seeks Pop/Adult me dium market station that's involved and communicate with its audience. Call John Dial, (717) 248-3862 afternoon, (3-8)

Easy going all-night talk show host, currently working major New England merket seaks Top 10 market, 10 years as perience, first phone, graat references. Cell Art (617) 398 3212.

RON DENNINGTON, formerly of KZ-100/San Antonio available for operations or PD. Have programmed Top 40, Country formats ell in Top 10 mark ets. (314) 426-2008. (3-8)

Major markat News Director, newscester looking for position in medium to major market. I heve epproximately 14 years in news and public affairs. Greet pipes, great delivery. Formerly employed in news and public affairs in San Francisco. Will consider all offers. Cell (606) 286-2713. (3-8)

ANNOUNCER with first ticket, one year commercial azparience, college grad with college radio seeks contemporary Top 40 eirshift on East of West Coast. Good news and great references. Ex-New York Yankee batboy. Know sports. Write Kevin Melchlor, 649 West Bal Air Ave., Aberdeen MD 21001. Or call (301) 272-1409 evenings. (3.8)

Unemployed and bored. Experienced, 35, unencumbered, un committeed. Third phone. Ron Wortham. (602) 276-6694.(3.8)

Recent Abrams PD, former Rolling Stone currespondent seeks AOR position, Call (912) 233-5636 leeve name and number. (3-8)

Smokin' Sem, formerly WFLI, WIST. Black Top 40 jock, interestad in the South. Air talent and production. (919) 943-2696. (3.8)

Due to formet change at WAXC/Rochester, N.Y. I am seeking an on air parsonality position at medium or mejor market. 8 yeers experience as PD and MD. Cell Dan (716) 621-2693. (3-8)

KEN BURKE will soon be a free agent 3 1/2 years KSLY/ San Luis Obispo, 1 year PD and morning man K104/Fresno, CA Looking for small to medium market position or medium to large market jock gig at a high quality personalityoriented station. Good production skills and first phone, references. Cell (209) 252-6325. (3:8)

LESTER JOHNSON, staff announcer WEIB/New Orleans, LA Elkins Institute. Licensed radio broadcaster, electronics tachnology, FCC first class. Available immediately in eny merket. Call(213)585-4087.

Former PD in four medium markats looking for East Coast position. Call Frank (401) 737 0766. (3-8)

DAVE ALLEN presently with WBRU/Providence, R.I., formerly with WERI and WRIV is looking for jock/technician job. Experience Pop/Adult and meilow AOR. Have first phone. decent voice and production skills. New England located. Can relocate if needed. Remote broadcast, autometion and some news. Call (401) 272-9550 between 9am-3:30pm M-F. (3-8)

ROBERT BROWN, ake "Deedly Dr. Bobby Brown," 3 years as Promotion Menager/afternoon drive personality OK100-FM (WOOK/Weshington D.C.) also worked Memphis, Pitts burgh, Baltimore. Looking for on-air and/or management position in New York. Washington D.C. or Baltimore market. Top 40, AOR. Pop/Adult merket. I am creative and witty person with 9 years radio, 5 years TV production management 3 years business ownership background. Cell between 9am.noon. Tepes and resumes upon request. (301) 937-5465. (39)

Young, dependeble, hard-working jock looking for start. Good knowledge of radio, public speaking and record experience. Call Brian (412) 922-8465. (3-9)

### REACH RAD with R&R 'Goods & Services' Classified Ads.

Selling something special? Now, R&R offers you an economical method of getting your message to the industry. Goods & Services Classified Ads. Rates are 25¢ per word, with a \$5.00 minimum. Check or money order must accompany your typewritten ad. Send to R&R, Classified Dept., 6430 Sunset Blvd., Suite 1221, Hollywood CA 90028

213/466-9561.



Fun with feet! WHA-KOO does it to your ears, too! Latest single is "Fabulous Dancer," from their smash LP Berkshire. it's edge-of-yourseat rock 'n' roll. Wonderful for your ear/foot coordination.

Engineered by Ken Caillat. Produced by Ken Caillat for Big Wha-Koo Limited. Ferris A. Ashley, Executive Producer.

WHA-KOO

ON ABC RECORDS AND GRT TAPES.

WHA-KOO







"Back Page Breakers" are those newer records that have the greatest level of station activity on any given week."

### WINGS

### With A Little Luck (Capitol)

65% of our reporters on it, 83 adds including WCAO, WKBW, WIFI, KRBE, Y100, WLCY, KDWB, WOKY, WZZP, B100, KJR, WKBO, WDRC, KAKC, WIFE, WBBQ, Y95, KING, KCBN, WSPT, WIRK, WJBQ. Key moves: 33-28 at 99X, debut 29 WRKO, debut 26 WPGC, debut 30 at 96X, debut 29 CKLW, debut 25 KFI, debut 29 KHJ, on WHBQ, Z93, KFRC.

### FLACK/HATHAWAY

### The Closer I Get To You (Atlantic)

65% of our reporters on it, 25 adds including WFIL, 99X, WIFI, K100, Q105, WEEO, KPAM. Key moves: 7-5 WPGC, 27-19 WCAO, 35-26 WPEZ, 8-5 WHBQ, 30-25 WLCY, 20-12 WZZP, 32-26 WOKY, 29-19 KSLQ, 21-15 KFRC, 24-20 at 13Q, 30-21 WCOL, 26-19 WERC, 24-14 WAYS, 21-16 WQXI, 26-19 KDON, 33-23 WTRU, 28-15 WTMA, 29-25 WRFC, debut 28 WRKO, debut 28 KFI, debut 30 WTRY. See Parallels, charts at number 28.

### **ATLANTA RHYTHM SECTION** Imaginary Lover (Polydor)

64% of our reporters on it, 16 adds including WOKY, B100, WRKO, 96X, WKBW, KROY, WKY. Key moves: 29-21 WZZP, 22-20 KIIS-FM, 39-29 WPEZ, 30-27 WCAO, 30-26 KLIF, 17-13 at Z93, 25-19 KRSP, 39-33 at BJ105, 4-1 at 94Q, 30-25 WGUY, 20-15 WHHY, 14-8 WRFC, 30-26 WACI, 30-25 KSLY, debut 30 WPGC, debut 23 KSTP, debut 30 WICC, debut 20 WNCI, debut 28 WTMA. See Parallels, charts at number 30.

### STYX

### Fooling Yourself (A&M)

61% of our reporters on it, 11 adds including B100, WRKO, WMET, 13Q, WROK. Key moves: 25-20 WZZP, 25-21 KJR, 24-20 WKBW, 28-25 WCAO, 21-19 at Z93, 20-13 WAVZ, 20-15 KCPX, 27-15 KNDE, 36-30 KAKC, 24-19 KHFI, 32-24 WVAM, 29-23 at 98Q, 22-17 KQDI, debut 27 KLIF, debut 29 KTLK, debut 28 WAYS, debut 22 WTIX, on KRBE.

### EW&A All other new and recent releases getting substantial airplay. These are

listed in order by their activity levels at our reporting stations. You'll notice two numbers immediately follow each song title below (example 30/5). The first represents total number of our reporting stations playing the record this week. The second is the number of those stations that added it this week.

CHUCK MANGIONE "Feels So Good" (A&M) 91/18 including KFRC, WCAO, WOLF, KIMN, WCOL, WKIX, WTIX, KKLS. Key moves: 10-7 at Z93, 16-12 KLIF, 20 16 CKLW, 23-18 KSTP, 8-7 KSLQ, 29-27 WPGC, 25-19 KAKC, 22-16 WHHY, 30-20 WVLK, 27-22 WANS, 24-19 KDZA, debut 27 KING, on WFIL. RUBICON "I'm Gonna Take Care Of Everything" (20th) 77/12 including 96X, PRO-FM, K100, WQXI. Key moves: 30-27 WSAI, 27-22 WZZP, 29-20 KLEO, 18-13 WTSN, 5-4 KISD, debut 26 WCAO, debut 40 WPEZ, debut 30 KLIF, debut 30 at Z93, debut 25 KSTP, debut 28 WJDX, debut 35 WGLF, debut 26 WNAM, debut 28 KQDI.

GORDON LIGHTFOOT "The Circle Is Small" (WB) 73/5 including KDWB, WOLF, WOW. Key moves: 18-16 at 96KX, 27-23 KTLK, 17-13 KSTP, 7-6 CHUM, 23-22 WKBW, 26-20 KRSP, 38-33 KAKC, 23-21 WBBQ, 37-33 at CK101, 29-14 WAKX, debut 25 WEEO, debut 40 KENO, on WCAO, KFYR.

BEE GEES "More Than A Woman" (RSO) 72/7 including KIIS-FM, WIFI, WANS. Key moves: 18-13 WPGC, 12-9 WLCY, 17-15 WSAI, 27-24 KHJ, 27-19 KFRC, 21-16 at B100, 34-29 KAKC, 20-11 WSGN, 12-4 at Y95, 4-3 WNOE, 38-28 WYND, 40-36 KDZA, debut 20 WFIL. debut 27 KJRB, debut 27 WEBC, debut 25 KKXL, on WRKO, WYRE. LP cut from "Saturday

JOHN TRAVOLTA/OLIVIA NEWTON-JOHN "You're The One That I Want" (RSO) Note: High activity level qualifies for this position. 54/49 including WFIL, WPGC, WCAO, 99X, KLIF, Y100, WHBQ, Z93, Q102, WOKY, WZZP, KFRC, WDRC, WBBF, KLIV, KYYX, K100, WINW, WSGN, WBBQ, WNOE, WTSN, WHHY, WAIR, WROK, KFYR, KPAM. Key moves: debut 30 CKLW, on KFI

LOU RAWLS "Lady Love" (Phil. Int'l) 70/9 including KANC, WIFE. Key moves: 31-25 KSLQ, 25-15 WGCL, 37-28 WZZP, 26-23 at Z93, 28-20 at 96X, 29-23 WIFI, 19-12 WKBO, 24-17 at BJ105, 28-25 WSGA, 5-4 WAYS, 27-23 WVAM, 12-6 WFOM, 21-14 WNAM, 27-22 KPAM, debut 26 PRO-FM.

BILLY JOEL "Movin' Out (Anthony's Song)" (Columbia) 52/19 including B100, WBBF, WKIX, WFLI, WISE, WRKR, KKLS, WNAM. Key moves: 30-27 WRKO, 19-9 at 99X, 30-27 KDWB, 13-7 WICC, debut 25 KJR, debut 28 KCPX, debut 21 WJBQ, debut 23 KAFY, on WFIL.

	NATIONAL AIRPLAY/30									
-	TWO WEEKS AGO	-		March 24, 1978						
2	1	1	0	RFF GEES/Night Fever (RSO)						
17	4	2	õ	BARRY MANILOW/Can't Smile Without You (Arista)						
6	5	3	õ	ERIC CLAPTON/Lay Down Sally (RSO)						
11	7	5	ŏ	KANSAS/Dust In The Wind (Kirshner)						
1	2	4	5	BEE GEES/Stayin' Alive (RSO)						
3	3	6	6	SAMANTHA SANG/Emotion (Private Stock)						
29	22	11	0	YVONNE ELLIMAN/If LCan't Have You (RSO)						
21	15	10	Ŏ	BOB WELCH/Ebony Eyes (Capitol)						
4	6	-7	9	ANDY GIBB/(Love Is) Thicker Than Water (RSO)						
14	9'	8	10	JAY FERGUSON/Thunder Island (Asylum)						
22	18	12	0	RAYDIO/Jack And Jill(Arista)						
28	23	13	Ð	DAVID GATES/Goodbye Girl (Elektra)						
30	28	15	B	ENGLAND DAN & J.F. COLEY/We'll Never Have (Big Tree)						
25	24	17		ELO/Sweet Talkin' Woman (UA/Jet)						
26	25	19	R	JACKSON BROWNE/Running On Empty (Asylum)						
-	29	21	6	NATALIE COLE/Our Love (Capitol)						
27		23	Ō	ANDREW GOLD/Thank You For Being A Friend (Asylum)						
5	8	9	_	DAN HILL/Sometimes When We Touch (20th)						
19	17	16	18	LeBLANC & CARR/Falling (Big Tree)						
8	10	14	20	RITA COOLIDGE/The Way You Do The Things You Do (A&M)						
23		20	21	HEATWAVE/Always And Forever (Epic)						

Radio & Records

ROD STEWART/Hot Legs (WB) 28 23 30 ABBA/The Name Of The Game (Atlantic) 22 24 20 19 BILLY JOEL/Just The Way You Are (Columbia) 25 24 10 21 GENE COTTON/Before My Heart Finds Out (Ariola) 20 29 JEFFERSON STARSHIP/Count On Me(RCA/Grunt) 27 FLACK/HATHAWAY/The Closer | Get To You (Atlantic) 28 STEELY DAN/Peg(ABC) 29 12 25 12 ATLANTA RHYTHM SECTION/Imaginary Lover (Polydor) ▶ 30 This chart is based solely on airplay statistics compiled weekly from our Top 40 reporting stations. Black circled numbers indicate significant upward movement from at least 60% of our reporters. CHART SUMMARY: The increase in national activity last week continued MOST ADDED this week, but the Bee Gees will not be moved. "Night Fever" is on top for the third week, making it a total of nine consecutive weeks the Bee Wings Travolta/Olivia Gees have topped the nation. Manilow and Clapton were held in check by the Gibb brothers, but Kansas managed to move up one, sliding past the Flack/Hathaway slowly declining "Stayin' Alive." Elliman and Welch are staying hot at 2 and 8 respectively. Raydio, David Gates, England Dan & John Ford Coley, ELO and Jackson Browne are all caught in the logjam behind the very strong top ten. All have the strength to move up when those above **Bee Gees "Fever** them begin peaking. Natalie Cole and Jackson Browne make significant Yvonne Elliman jumps to 16 and 17 respectively. Rod Stewart's "Hot Legs" picked up Barry Manilow some steam, gaining five up to 23. Gene Cotton is continuing to build Kansas and moving up to 26. Roberta & Donny are back together with a winning

LITTLE RIVER BAND/Happy Anniversary (Harvest)

Complete Regionalized Station Listings on page 22 and 23.

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Detailed station by station chart listings can be found in the Parallels. STARGARD "Which Way Is Up" (MCA) 61/1, KCBQ. Key moves: 21-19 WZZP, 9-7 at 96X, 16-14 WQXI,

combination and ARS gains Breaker status, debuting at 30.

21-18 WSGA, 11-7 at BJ105, 16-12 WMET, 22-17 WINW, 25-23 at 13Q, 11-8 WDRC, 25-15 at JB105, 30-26 KDON, 26-21 KEWI, 23-16 WAAY, debut 35 WPEZ, debut 38 WLOF, debut 28 KCBN. PARLIAMENT "Flash Light" (Casablanca) 54/10 including WPEZ, KRBE, WLCY, B100, KANC, WIFE. Key

moves: 30-22 WIFI, 13-10 WPGC, 18-10 at 96X, 3-1 WHBQ, 27-24 at Z93, 17-15 WLS, 20-13 WSGA, 11-7 WTIX, 25-18 WQXI, 18-11 WTMA, 24-19 WAIR, 40-32 WYND, debut 28 WCAO, debut 29 WTRY. WARREN ZEVON "Werewolves Of London" (Asylum) 48/21 including KFRC, KIIS-FM, KSLQ, WSAI, KLIF,

WPEZ, WCAO, 13Q, WICC, WROK, KRKE. Key moves: 27-21 KRBE, 29-19 WBBQ, 35-29 WRFC, debut 40 KAKC, debut 31 WANS, debut 28 WGUY, on WGCL.

TRAMMPS "Disco Infemo" (Atlantic) 47/16 including CKLW, WRKO, WPGC, 13Q, KYNO, BJ105, WBBQ, WLOF, WKNX, KFXD, Key moves: 13-11 WHBQ, 14-12 WLCY, 19-10 WAVZ, 23-19 WMET, 13-9 WNOE, 22-15 KISD, debut 30 WCAO, debut 38 WPEZ, debut 28 at Q102, debut 28 KFRC, debut 25 PRO-FM, debut 33 WFEA.

PLAYER "This Time I'm In It For Love" (RSO) 47/11 including KLIF, WIFI, K100, WQXI, WEEO. Key moves: 24-18 WCAO, 32-30 at 99X, 39-33 WZZP, 28-20 WSGN, 26-21 WISE, debut 30 WRKO, debut 27 WKBW, debut 21 WRJZ, debut 30 at K104, debut 33 WRKR, debut 30 KCBN, on KQEO.

K.C. & THE SUNSHINE BAND "Boogie Shoes" (TK) 54/2 including WKNX. Key moves: 24-22 WHBQ, 21-16 KIOA, 24-10 KBEQ, 21-9 WTRY, 12-6 WSGN, 13-10 WSGA, 26-20 WAAY, 24-20 WANS, 13-7 WTMA, 12-8 KDON, debut 28 WBBF, debut 29 KROY.

DOLLY PARTON "Two Doors Down" (RCA) 43/13 including WAYS, KLIV, WNAM, KKXL, WFEA. Key 0 WRJZ, debut 30 moves: 29-27 at Y100, 30-27 WBBF, 35-30 WISE, on WPEZ, KFRC.

EARTH, WIND & FIRE "Fantasy" (Columbia) 45/4 including KENO, WSPT. Key moves: 17-13 at 99X, 27-26 WHBQ, 16-13 KJR, 26-17 KLIV, 22-15 KING, 40-30 at BJ105, 20-18 KNOW, 12-5 WGLF, 25-19 WANS, debut 28 WTRY, on KRKE.

EDDIE MONEY "Baby Hold On" (Columbia) 44/5 including WSAI, KTLK, JB105, 94Q. Key moves: 22-20 WPEZ, 30-26 at Z93, 21-18 KSLQ, 14-12 KFRC, 16-11 KLIV, 29-25 WINW, 24-18 WTIX, 35-29 WAIR, debut 36 WVAM, on WISM.

### **Others Getting Significant Action**

TAVARES "More Than A Woman" (Capitol) 33/7 including WPEZ, WIFI, WZZP, WNAM. WFOM, K104, 1AVARES More Than A Wolliam (Capiton Sol, Including WFL2, WILL, WELCH, WILM, WFOM, K104, 5-5 at 99X, 30-27 KRBE, 12-9 WLCY, 27-19 KFRC, 25-17 PRO-FM, 34-29 KAKC, 30-24 at BJ105, debut 26 WRKO, debut 38 at K100, debut 29 WTMA.