Radio & Records

THE INDUSTRY'S NEWSPAPER

INCLUDES SPECIAL INTERVIEW WITH A.J. "RICK" AURICHIO VP/GM, ARBITRON RADIO

ARBITRON BREAKOUT April/May'77



Brought to you by A&M Records

Index-

Arbitron Interview-page 4

AKTON, AIDUQUETQUE, ANGNEIM, ANCHORGE	6
Atlanta, Augusta, Austin, Bakersfield, Baltimore, Baton Rouge, Birmingham	. 7
Boston, Bridgeport, Buffalo, Canton, Charleston, Charlotte, Chicago	. 8
Chattanooga, Cincinnati, Cleveland, Columbia, S.C., Columbus, Oh., Dallas	10
Davenport, Dayton, Denver, Des Moines, Detroit, El Paso, Eugene	11
Flint, Ft. Lauderdale, Ft. Wayne, Fresno, Grand Rapids, Greenville	12
Hartford, Honolulu, Houston, Huntington, Indianapolis, Jackson	13
Jacksonville, Kansas City, Knoxville, Lansing, Las Vegas, Los Angeles	14
Little Rock, Louisville, Madison, Memphis, Miami	18
Milwaukee, Minneapolis, Mobile, Nashville, New Haven	19
New Orleans, New York, Norfolk, Oklahoma City, Omaha, Orlando	20
Philadelphia, Phoenix, Pittsburgh, Portland, Providence	22
Raleigh, Reno, Richmond, Rochester, Sacramento, Saginaw, St. Louis	23
Salt Lake City, San Antonio, San Diego, San Francisco, San Jose, Savannah, Seattle:	24
Shreveport, Spokane, Springfield, Syracuse, Tampa, Toledo	25
Topeka, Tucson, Tulsa, Washington, West Palm Beach, Wichita, Worcester	26

Both Average Quarter Hour Shares and Cume figures are all Monday-Sunday 6am-12midnight, Metro Survey Area.

Stations outside of Arbitron Radio Metro Area, but that show significantly in the market breakdown are designated by *.

Stations tied in individual breakdowns are listed in alphabetical order.

Top 5 rankings are listed for each demographic breakdown.

This data is copyrighted by Arbitron. Non-subscribers to Arbitron's syndicated Radio service may not reprint or use this information in any form.

We make records. We sell records. And we get records played. But that doesn't set us apart.

The people who work here and the people who work with us talk about a certain A&M feeling. A feeling of caring. About the music. About the people who create it. About the people who play it. And about the people who listen to it. It may sound corny but we really do care. And that's what motivates us.

-The staff of A&M

A Conversation With A.J. (Rick) Aurichio

VP/GM, Arbitron Radio

A.J. "Rick" Aurichio, Vice President/General Manager of Arbitron Radio, has been with the company since 1972. He has been responsible for the planning, development, and marketing of a number of multimedia Arbitron research services, including the recent AID (Arbitron Information on Demand) computerized service. In this candid interview, Aurichio provides forthright answers to an array of pertinent questions, and supplies a vivid insight into the operations and methodology of Arbitron. The interview serves es an illumineting insight into Arbitron, and as e revealing close-up look at the way it works.

R&R: Let me start on the basic survey concept of Arbitron, the diary, which is a carry-over from television household monitoring. Radio is a mobile listening experience, it goes everywhere. Is it not incorrect to be trying to survey e "household" when the family unit is changing. There's e greater amount of mobile singles today. You have the biggest companies like Campbell's Soup now putting out single serving cans, they've recognized the changes.

AURICHIO: Households are Arbitron's sampling unit, but once we get into a household we ask individuals to keep a diary for themselves only. We do not ask that it be kept for the household.

R&R: What about the people who don't live in a household? You have to have a family unit, don't you?

AURICHIO: A household, by definition, need not be a family unit.

R&R: Could it be apartments?

AURICHIO: Yes

R&R: So in other words you could end up with two gay's living together.

AURICHIO: Well I'll give you an example, we've got a case right now in one of our markets. Four men between the ages of 18 and 24 living in one household, actually I think that technically would be considered four family units although it's a single household.

R&R: You don't include the colleges or university areas...

AURICHIO: Dormitories are not included in our sample. It's almost impossible to draw a sample from them because you can't get hold of the names and addresses

R&R: Doesn't your sample frame come out of the tele-

AURICHIO: Yes. There are two types of telephone households-listed and unlisted. We use listed households as the sample frame for all but high density Spanish areas. We are currently introducing a system called Expanded Sample Frame. Essentially ESF is a method which brings into a sample those households which are not listed in the telephone book. In some markets the number of unlisted households have become quite large.

R&R: It's about 30 to 40% in major cities like L.A. and

AURICHIO: It might be a little higher in L.A. People relate unlisted to individuals who don't want to be listed in the phone directory. Realize there are three reasons for a household not being listed. One is by choice, and we tend to think all households are unlisted by choice, but that's the smallest percentage. The second is really caused by mobility. People move and the telephone company hasn't had an opportunity to update their published directories. The third way is because of telephone company error or just the sheer date of last book's publication. In some markets the total unlisted is as high as 50% of all households.

R&R: While we're on that, Arbitron runs a pretty high rate of diary refusals. Those refusing to keep a diary sometimes averages 50, 55%...In other words, when you send out or make the phone calls and ask if they'll keep a diary approximately what percent say no?

AURICHIO: Well, actually only about 13% say no.

R&R: And then you send them out and they don't send them back, what does it come up to?

AURICHIO: By the time you finally get down to those who return usable diaries it's in the neighborhood of 50%.

R&R: First of all if you're running into a market that has



let's say 30 to 40% unlisted phone numbers before the Expanded Sample Frame and then you've got 13% of the people you were able to contact who said no, you're now up to around 50% or more. Is it not possible those people are different from the other 50% you reached and that maybe the whole system has not been correctly surveyed.

AURICHIO: You're not criticizing the diary method at that point. You're noting a factor that all research companies run into because it's essentially impossible to get a 100% return. You just can't get a perfect return, you create so many biases in the process to get that return that you are probably screwing up the results.

R&R: Is that why you've stayed away from things like going in and retrieving the diaries and helping them fill it out?

AURICHIO: No, there are certain biases that can be dealt with, but we must consider both the economics and the kinds of information that we get. I guess we could achieve a perfect sample...

R&R: Would it cost a lot of money?

AURICHIO: It'd cost a fortune to be able to do that. We know how to get higher rates of return. Our return rates now are at 50%, but if the industry thought that 65 or 70% is better we know how to get 70%. But it would at least double our costs. We constantly have to ask if it is worthwhile going after these additional people for a marginal change in the numbers.

R&R: Wouldn't it be wise for Arbitron to pick, let's say ten markets a year and resurvey them, at their own cost, to double check it. Go into a market and up their percentage and maybe get 75% return and match those results against the regular survey period results?

AURICHIO: We don't do it on a regular basis, but that

R&R: What kind of results did you get?

AURICHIO: Essentially we found that increasing the response rate does not have a significant impact on the numbers and we've published certain results. It was a non-response study that was done in 1967 or '68. It showed there were some differences among people who respond and those who do not respond, but when you put them together it did not make a tremendous difference. There's another aspect important to the broadcast community. There's a basic phenomena involving cooperation and that is that the people who cooperate with us tend to be radio listeners. If we force our

response rate higher, the listening levels will probably go

R&R: I see what you're saying, but what is happening is that you are encouraging radio stations to go after the ective diary holders and to cultivate them with diary inspired promotions, and with time-warping, all sorts of things to take edvantage of the system. What it's boiled down to in recent years is the Program Director who can best interpret what those diery keepers will respond to are the ones that were doing well. This may explain the big surges and drops radio stations experience.

AURICHIO: The type of person that responds to a surveythat half of the population that responds-probably accounts for 75% of the listeners. Now if you think about the idea of a programmer programming to those people, is that wrong?

R&R: Are we assuming that, or is that true...

AURICHIO: It's fairly close.

R&R: You're saying those kind of people make up 75% of the listening audience of a radio station, they're that ectively

AURICHIO: Oh yes. Remember what happens, if a person says I don't want to be in the radio study he probably doesn't listen to the radio...usually, I mean, we do get different types. Roughly 10% of our sample claim they do not listen to the radio. Among those who do not respond the figure is probably over 20%.

R&R: But you're asking them to keep e diary and you're only paying them, sometimes nothing, sometimes 50 cents.

AURICHIO: Don't look at it as paying, that's conscience

R&R: I listen to the radio a great deal, but if Arbitron asked me, or if anybody asked me to keep a diary or to put a TV Nielsen in my house, I wouldn't do it. I don't want the inconvenience, I would never fill out a diary.

AURICHIO: We have a household in Hollywood that's a very wealthy house and people said you'll never get a TV meter in a household like that. We sent a dozen roses to the woman of the house for three consecutive weeks before going to the front door and asking if we could put a TV meter in. We got a man in New York whom we paid \$500 to stay home from work one day so that we could put a meter in his house. You'd be surprised as to the pains that we go through to get these people. In the meter operation it was critical. The response rate there is extremely critical because these people are going to be in the panel for a long period of time. So there you go through the effort because you've got that person for a year, two years or three years. But with a one time research study, you can't go through those pains. It's not worth it for us to force them to respond, which we can do.

R&R: You're saying in a different way other than the norm?

R&R: Let's go back to the diary for a second and talk about the fact that somebody is asked to fill out, write down exactly when they listen to a radio station.Is that not really asking them a great deal? That's one of the greatest complaints of programmers, is that they don't understand why diaries are being used for radio. It doesn't make sense because radio listeners are not always where they can write things down. They're either in the car, they're doing things, out in the back, radio is used for enjoyment at picnics, whatever, you don't carry a diary with you, what is Arbitron's answer to the mobility of radio?

AURICHIO: Listeners are asked to write in the precise time that they start and stop listening. You really have to look at the diaries to see how they're filled out. There is a tendency for people to list times on the quarter hour. We rarely have someone say I started listening at 7:07. It'll be 7:15 or 7 o'clock, so there's a little bit of memory involved We do feel that there is more memory involved for outof-home listening. A person is not going to sit behind the wheel of an automobile and write down when he's listening. He'll rely on his memory to state listening. We know that a diary may be filled in one to three times during the day. It's probably not filled in at precisely the time of listening and it may be that this understates or overstates listening. Nobody knows for sure because there isn't a standard of truth to compare with. All you can do is try to get respondents to follow your instructions as carefully as they can.

R&R: I remember a few years ago, Pulse, in trying to

fight the diary and the Arbitron system, they did their own diaries and then they went back after three days and pulled them and said, I don't know exactly, but some enormous percentage was not filled out, tried to hold that up and say that that's the way all Arbitron's are. Have you ever gone back and checked on a regular basis?

AURICHIO: Not with every survey, but we've done tests where we've picked up a diary at the end of one day, two days, three days and so forth.

R&R: Have you got percentages broken down to tell you how many people do do it and how many don't?

AURICHIO: I'm not sure, I think we do. What we generally find is during the first two days people are very careful. On the third or fourth day they start slipping, but that's the time that they get a reminder call from Arbitron and that kind of picks things up again. The reason Arbitron instituted the reminder call many years ago was because we discovered that if you let paople alone, they will slip.

R&R: Would you say that having the people to go in and assist them in any kind of actual in person recall or educational method would be too costly for radio to take?

AURICHIO: Depends. If I had to make a business judgement on it, I wouldn't want to be the one to go to the radio industry to ask them to pay for that. We're going to the radio industry right now to ask them to pay for "ESF" and it hurts.

R&R: What about the mixing of research methodology? We've talked about the different biases and how you can't do certain things, yet in one survey you're surveying the minorities one way and you're surveying the unlisted one way and you're surveying the listed another way.

AURICHIO: Let's take each one separately because sampling is very different from data gathering. I think when you make that comment about sampling it's probably incorrect. All we're doing is taking all possible telephone numbers, and subtracting those that are listed to gain an unlisted sample.

R&R: That's ESF now that we're talking about?

AURICHIO: Absolutely. You can't really criticize us for using two different techniques because in theory its perfect. Now in terms of the data gathering methodology itself, we've gotten heat for using the three different methods. But put yourself in our shoes. You implement a mail diary, and you find out that Black people and Spanish people just won't keep the mail diary or return it. You realize that you have a response rate among Whites of 50%, and let's say among Blacks and Spanish it's running 20-25%. You have a decision to make. Should you oversample the Black and Spanish in order to bring them up to their proper population proportion, or should you increase the response rate since you know that the 75% of the population who is not responding must be different from the other 25%. Now it's a business decision that you have to make, which one would you do? We elected to increase the response rate and the only technique that we could find to do this was the telephone retrieval method. In the case of the Spanish population. the best method we could find for increasing response was a personal placement and pickup of the diary. We consciously implemented those decisions, but things change. Right now, we use telephone retrieval to get more Blacks into the sample, personal placement and pickup to increase Spanish representation, and ESF or Expanded Sample Frame, which seems to bring more Black and Spanish into the sample. It's time for another look. And we intend to do just that to see if any of these things are not doing what we intend them

R&R: What about the rest of the population, the majorities. Has any improvement been made to get better reports from them?



Aerial view of Arbitron Headquarters, Beltsville, Md.

AURICHIO: When you say better reports, do you mean better response, or just better information?

R&R: I think everybody's going to run into that rate of response. I think probably better information from the people you're getting, more accurate listening information.

AURICHIO: We've just gone through some fairly major analyses of our own methodology within Arbitron. The most difficult thing to do in measuring radio is call letter identification. Some people are saving the most difficult part of radio measurement is measuring the time of listening. I think Arbitron's method is as accurate as it can be. Granted, it's not the greatest, but it's as accurate as it economically can be. I think people are fairly conscientious in filling out the diary, the majority of them. We've done our own focus group interviews and found that diary-keepers take their job seriously, because they feel that they're contributing. The key thing that makes radio complicated is call letters. Call letter similarity, the use of slogans, the identification by frequency-when one man thinks he's listening to 103 and he's really listening to 103.8, or something like that, That's the area that we've been zeroing in on. If you were to review those cases where we've had to republish reports, you'll find it almost always relates to call letter identification.

R&R: Is it not true that you make a radio station wait almost a book before they get their new slogan in?

AURICHIO: The way that works is if your call letters are WXLO and somebody writes down WSLO, you can register that WSLO after it happened, and then get credit for it.

R&R: "TEN-Q"/Los Angeles started in December. If they registered with Arbitron that their whole advertising campaign, and station identity was all focused on "TEN-Q," would they be picked up as "TEN-Q" in their first survey in January/February?

AURICHIO: Yes.

R&R: For the people that haven't been to Beltsville, what happens when they come down there. Are there simple \$2 an hour clerks trying to interpret these books, what's going on, who are those people that work on the diaries?

AURICHIO: First of all, if you went to Beltsville, you'd find a primarily middle class town. And we have primarily middle class people working in Beltsville in our production operation. These people are quite qualified, they've been with the company for a long period of time, and you'd find all of them very serious about their jobs. It's really their dedication that has made Arbitron what it is today, not our computers or anything else. They have become very expert. We rely heavily upon these people to get out a report. It takes a long time to process a radio survey, solely because of people reviewing diaries and figuring out the station call letters. It all sounds very simple, until you do it. You see a diary from the Washington-Baltimore area and you find a station call letter listed WMAR. And they're probably four stations who will claim creditfor the listening.

R&R: Don't they call back and ask?

AURICHIO: Sometimes. In the case of known slogan conflicts, like "Stereo 99" from two stations, we do call back for clarification.

R&R: Let's talk about ADI for a moment. You have two new things, ADI and ESF, and neither has truly been explained to broadcasters' satisfaction. I don't know if you feel that that's true or not, but you are probably getting complaints.

AURICHIO: In the case of ESF, we probably made a mistake because we made an assumption. The assumption was that people know what it is because we've got hundreds of letters from people complaining about why we don't do something about unlisted households. We thought we were a knight in shining armor saying we're gonna do it. Until we did it. Now we are being criticized. The ADI was actually started by a couple of major reps, and ABC was a leader in the area. The concept was that we needed, in radio, information that would show how radio performed relative to television. Because the ADI has become the single most used area for selling and buying television, radio wanted to make sure that it could compete on a similar basis. The ADI in radio, however, is very complicated.

R&R: The biggest complaint I've gotten on it is that Arbitron constructed it mostly for the agencies. And yet agencies buy the books for less money than the radio stations have to pay. Another point is that local business is the dominant part of most radio business, and that when you buy a rating it should be for the area you serve, not for the relative area of how it compares to television coverage.

AURICHIO: Remember when we introduced ADI, it wasn't in place of, it was in addition to. So the Metro is still intact.

R&R: It makes the big signals look great and it makes the small guy...

AURICHIO: It's a fact of life, isn't it?

R&R: What happens is a buyer says well maybe I should put my money on that station because they reach more people, even in areas that I don't. Is that correct to do?

AURICHIO: Are you saying that the people out there are maybe not smart enough to be able to discern between the Metro and the ADI and the TSA?

R&R: No, I wouldn't say that. I think that what happens though is slick salesmanship can take over. I think walking into a client and saying, 'Hey, OK, they may be number one in the Metro, but look what I've got in TSA.' It's not your fault that the FCC licensed 500 watt daytime stations, but no matter what kind of superior programming they have in their city or coverage area, and how good they are in the





Computer Room, Beltsville

Arbitron Breakouts

This data is copyrighted by Arbitron. Non-subscribers to Arbitron's syndicated radio service may not reprint or use this information in any form.

AKRON

AKRON 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAEZ (BM) WAKR (PA) WCUE (R) WHLO (N) WKDD (R) WKNT (PA) WKNT-FM (PA) WSLR (C) WDBN (PA)* WDMT (PA)* WGAR (PA)* WGGL (R)* WMMS (A)* WWWE (PA) * WWWM (A) *	8.6 15.7 6.6 3.1 ** .8 1.6 9.9 7.8 .7 7.9 3.3 6.1 3.3 1.7	6.3 15.0 5.7 3.2 ** 1.4 1.7 10.1 7.7 ** 8.3 5.2 8.5 2.7 2.2	4.4 13.9 6.7 3.4 ** 1.5 2.7 8.7 2.0 8.0 3.7 8.7 3.6 3.6	8.8 (8.5 4.7 3.0 2.7 1.0 2.1 7.7 7.5 .7 8.0 4.7 5.7 2.8 4.3	8.3 22.5 4.1 1.8 2.4 .6 1.0 6.4 5.8 2.9 9.0 2.8 3.6 4.2 3.3
WZZP (R)*				**	3.5

TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDREDS

4	MAKE			
1	WAKR	1	WAKR	220
2	WGAR	2	WGAR	1493
3	WAEZ	3	WCUE	944
4	WSLR	4	WAEZ	882
5	WDBN	5	WSLR	794

5	WDBN			5	WSLR 794		
18	3-34 MEN	18	3-34 WOMEN	18	3-49 ADULTS	T	EENS
1 2 3 4 5 5 5	WGAR WAKR WMMS WCUE WAEZ WKDD WWWE	1 2 3 3 4 4 5	WAKR WGAR WWWE WWWM WAEZ WMMS WCUE	1 2 3 4 5	WAKR WGAR WAEZ WSLR WWWE	1 2 3 3	WZZP WGAR WCUE WGCL

ALBANY

A /M/75 O/N/75 A /M/76 O/N/76 A /M/77

ALBANY SCHENECTADY TROY 5 BOOK TREND TOTAL PERSONS 12+

	A/IVI /5	O/M. 12	A/M·/6	O/N-76	A/W //
WABY (PA)	3.4	1.4	1.1°	1.2	2.3
WCSS (CL)	.6	1.9	1.4	1.4	1.0
WCSS-FM (CL)	**	**	.5	.2	
WFLY (R)	.6	1.2	2.6	1.7	3.6
WGFM (R)	9.7	10.7	9.5	10.4	8.8
WGNA (C)	2.2	2.5	1.8	1.7	1.1
WGY(PA)	16.4	15.1	15.9	17.6	14.3
WHRL (BM)	.4	1.4	.4	.7	1.5
WHSH (BM)	2.3	3.0	3.8	3.6	2.4
WOKO (C)	2.8	4.7	4.2	4.1	5.0
WPTR (R)	5.2	6.7	7.7	6.3	6.4
WQBK (T)	3.5	3.8	5.2	7.3	4.7
WQBK-FM (A)	.6	.7	1.9	1.9	2.2
WROW (BM)	14.5	15.1	11.7	13.7	12.3
WROW-FM (B N	/I) 5.i	5.5	4.2	5.4	7.6
WTRY (R)	9.0	8.6	10.2	8.5	9.6
WWOM (BM)	8.1	5.3	2.5	3.1	2.3
WWWD (PA)	**	**	.5	.9	1.6

TOP 5 QUARTER HOUR		T	OP 5 CUME I	N HUNDREDS
2 WROW		1	WGY	2586
3 WTRY		2	WTRY	1991
4 WGFM	:	3	WROW	1979

WGFM

5 WROW

1772

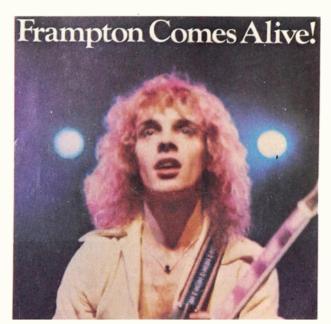
5 WROW-FM

18-34 MEN	18-34 WOMEN	18-49 ADULTS	TEENS
1 WGFM 1 WTRY 2 WPTR 3 WGY 4 WQBK-FM	1 WGFM 2 WTRY 3 WFLY 4 WPTR 5 WGY	1 WGFM 2 WGY 3 WTRY 4 WPTR	1 WTRY 2 WGFM 3 WPTR

ALBUQUERQUE

ALBUQUERQUE 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
KABQ (S) KAMX (S) KHFM (B) KKIM (B) KMYR (A) KNWZ (C) KOB (PA) KOB-FM (BM) KPAR (BM)	2.5 4.6 1.5 4.2 4.2 ** 9.7 14.4 1.5		3.6 10.0 2.1 1.5 1.5 ** 12.3 11.5 2.5 4.7	10.2 3.4 1.5 1.5 2.6 2.2 13.5 10.1 1.9 3.4	4.7 3.1 1.0 3.1 3.0 2.1 12.4 11.2 1.2 5.1



KQEO (R)	18.4	** **	8.7	11.1	11.2	
KRKE (R)	9.9	**	9.2	9.0	11.9	
KRKE-FM (BM)	**	* *	.8	.9	1.9	
KRST (A)	4.8	* *	8.9	8.9	7.9	
KRZY (C)	9.1	**	6.8	6.0	8.9	
KZIA (T)	2.7	**	2.6	4.6	3.5	

TOP 5 QUARTE 1 KOB 2 KRKE 3 KOB-FM 3 KQEO 4 KRZY 5 KRST		TOP 5 CUME IN HUI 1 KOB 2 KQEO 3 KRKE 4 KOB-FM 5 KRST	NDREDS 1133 1077 1072 675 652
18-34 MEN 1 KRST 2 KRKE 3 KQEO 4 KMYR 4 KOB 5 KRKE-FM	18-34 WOME 1 KOB 1 KRKE 2 KQEO 3 KRZY 4 KRST 5 KMYR	N 18-49 ADULTS 1 KOB 2 KRKE 3 KOB-FM 4 KRST 5 KQEO	TEENS 1 KQEO 2 KRKE 3 KRST

ANAHEIM-SANTA ANA - GARDEN GROVE 5 BOOK

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KEZY (R)	**	**	**	5.4	2.1
KWIZ (PA)	* *	**	* *	2.7	1.5
KWIZ-FM (R)	**	**	**	1.6	1.2
KYMS (RL)	**	**	**	.7	1.2
KABC (T)*	**	**	**	4.3	6.0
KBIG (BM) *	**	**	**	7.5	8.2
KBRT (BM)*	**	**	**	1.4	1.5
KFAC-FM (CL)*	**	**	**	.9	1.0
KFI (PA)*	**	**	**	3.1	3.7
KFWB (N)*	**	**	**	2.6	2.8

Page 6

	KHJ (R)*	**	**	**	4.8	3.2
	KIIS-FM (R)*	**	* *	* *	2.1	2.7
	KIQQ (R)*	* *	* *	* *	3.5	2.3
	KJOI (BM)*	**	* *	* *	4.9	5.7
	KLAC (C)*	* *	* *	**	2.5	3.5
	KLOS (A)*	**	* *	* *	4.2	3.4
	KMET (A)*	**	* *	* *	3.7	4.5
	KMPC (PA)*	**	* *	**	4.4	5.4
,	KNOB (BM)*	**	**	** **	2.2	1.2
	KNX (N)*	**	**	**	4.9	3.9
	KNX-FM (A)*	**	* *	* *	5.8	4.3
	KOST (BM)*	**	**	* *	2.2	2.8
	KRLA (0)*	**	* *	* *	1.3	1.5
	KRTH (O)*	**	**	* *	1.9	3.0
	KTNQ (R)*	* *	* *	** **	**	2.0
	KWST (A)*	* *	* *	**	2.0	1.9
	XTRA (BM)*	* *	* *	* *	2.6	2.5

TOP 10 QUA	RTER HOUR	TC	P 10 CUME II	N HU	NDREDS
1 KBIG	•	1	KBIG		2756
2 KABC	2	2	KNX		2347
3 KJOI	3	3	KHJ		2315
4 KMPC	4	1	KABC		2261
5 KMET	5	5	KMPC		2235
6 KNX-FM	6	3	KEZY		2001
7 KNX	7	7	KFI		1861
8 KFI	8	3	KFWB		1807
9 KLAC	g	9	KLOS		1658
10 KLOS	1	10	KMET		1601
18-34 MEN	18-34 WOMEN	1	18-49 ADULT	'S TI	EENS
1 KMET	1 KMET		1 KBIG	1	KHJ
2 KNX-FM	2 KNX-FM		2 KNX-FM	2	KIQQ

3 KMET 4 KMPC

A/M'75 O/N'75 A/M'76 O/N'76 A/M'77

ANCHORAGE

3 KRTH

4 KLOS

KLOS

ANCHORAGE 5 BOOK TREND TOTAL PERSONS 12+

KANC (R) KBYR (PA) KENI (R) KFQD (PA) KGOT (A) KHAR (BM) KJZZ (B) KKLV (PA) KNIK (BM) KYAK (C)	** 6.I 3I.3 I6.2 ** 7.I 2.5 ** 2.5	2.6 4.7 18.0 17.6 13.7 10.3 .4 **	II.8 5.0 I2.7 I3.6 7.2 I7.2 I.8 9.5 4.1 I4.0	17.5 5.7 5.7 14.7 6.2 16.6 .5 10.9 5.7	13.8 5.8 9.0 15.3 7.4 18.5 2.1 9.0 6.9 10.1
TOP 5 QUARTE I KHAR 2 KFQD 3 KANC	ER HOUR	1 KA 2 KE	CUME IN	383 381 366	EDS

2	KFQD		
3	KANC	2 KENI	
4	KYAK	3 KHAR	
5		4 KFQD	
5	KKLV	5 KYAK	
9	KKLV		
18	3-34 MEN,	18-34 WOME	V
1	KFQD	1 KEOD	
		1 KFQD	
2	KENI	2 KKLV	
2	KGOT	3 KANC	
3	KANC	3 KGOT	
3	KKLV	4 KENI	
18	3-49 ADULTS	TEENS	
1	KFQD		
2	KHAR	1 KANC	
3	KKLV	2 KENI	
		3 KFQD	
4			
4	KYAK		
5	KGOT		

LEGEND

R-Rock, A-AOR, C-Country, PA-Pop/Adult, B-Black, BM-Beautiful Music, O-Oldies, N-News, T-Talk, S-Spanish, CL-Classical, RL-Religious.

ATLANTA

ATLANTA 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAOK (B) WBIE (C) WGST (PA) WIGO (B) WKLS (A) WLTA (PA) WPCH (BM)	7.5 1.9 1.6 1.8 5.7 3.6 9.3	7.I .9 2.7 .9 4.6 2.I 7.9	8.6 1.8 2.8 .9 4.7 2.8 7.2	6.0 1.6 4.0 .8 5.7 4.0 10.4	6.1 2.8 1.0 5.7 2.2 6.8
WPLO (C) WQXI (R) WQXI-FM (R) WRNG (T) WSB (PA) WSB-FM (BM) WVEE (B) WXAP (B) WZGC (R)	4.4 7.6 5.5 4.2 21.0 4.5 **	4.7 8.0 3.1 7.7 22.2 5.0 ** 1.6 7.3	4.2 6.2 5.4 5.3 20.0 4.1 ** 1.5 7.6	5.0 4.8 3.3 5.7 19.9 5.2 2.5 1.2 8.3	5.I 5.9 6.3 5.3 20.9 4.3 1.8 I.2

11200 1117	• • • • • • • • • • • • • • • • • • • •
TOD 10 OLLADTED HOLD	TOP 10 CLIME IN HUNDREDS

1	WSB	1	WSB	6346
2	WZGC	2	WZGC	3656
3	WPCH	3	WQXI	2554
4	WQXI-FM	4	WPCH	2441
5	WAOK	5	WKLS	2239
6	WQXI	6	WQXI-FM	2200
7	WKLS	7	WPLO	1947
8	WRNG	8	WAOK	1872
9	WPLO	9	WRNG	1661
10	WSB-FM	10	WSB-FM	1643

18-34 MEN	18-34 WOMEN	18-49 ADULTS 1 WSB	TEENS 1 WZGC
1 WKLS 2 WZGC 3 WQXI-FM 4 WQXI	1 WZGC 2 WQXI-FM 3 WKLS 4 WAOK	2 WZGC 3 WQXI-FM 4 WKLS 5 WQXI	2 WAOK 3 WKLS 4 WQXI

AUGUSTA

AUGUSTA 5 BOOK TREND TOTAL PERSONS 12+

5 WQXI

5 WSB

	A/M'75	O/N'75	A/M'76	O/N'76	A/M' / /
WAUG (R)	5.5	**	6.6	**	4.7
WAUG-FM (A)	12.0	**	5.0	**	7.5
WBBQ (R)	10.7	**	14.1	**	12.2
WBBQ-FM (R)	8.6	**	14.4	**	15.0
WBIA (PA)	2.9	**	3.3	**	7.2
WGAC (PA)	14.1	**	13.3	**	8.6
WGUS (C)	5.2	**	4.1	**	3.3
WGUS-FM (C)	4.5	**	1.9	**	3.9
WNEZ (BM)	.8	**	4.4	**	5.6
WRDW (B)	13.4	**	14.6	**	9.4
WTHB (B)	9.2	**	6.4	**	7.8
WZZW (PA)	3.7	**	3.6	**	6.9

TOP 5 QUARTER HOUR	TOP 5 CUME IN HUN	IDREDS
1 WBBQ-AM-FM	1 WBBQ-AM-FM	1149
2 WRDW	2 WGAC	503
3 WGAC	3 WDRW	432
4 WTHB	3 WZZW	432
5 WAUG-FM	4 WBIA	422
•	5 WAUG-FM	313

18-34 MEN	18-34 WOMEN
1 WBBQ-AM-FM	1 WBBQ-AM-FM
2 WRDW	2 WZZW
3 WAUG-FM	3 WTHB
4 WGAC	4 WRDW
4 WGUS-FM	5 WGAC
5 WZZW	

18 1 2	-49 ADULTS WBBQ-AM-FM WRDW	T 1 2
3	WAUG-FM WZZW	2
5	WGAC	

AUSTIN

WBBQ-AM-FM WAUG-FM WRDW

AUSTIN 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KASE (BM)	15.2	**	16.8	**	14.8
KCSW (PA)	**	**	**	**	8.5
KHFI (R)	3.9	**	5.7	**	8.7
KIXL (PA)	1.5	**	2.6	**	2.8
KLBJ (BM)	11.6	**	8.5	**	7.3
KLBJ-FM (A)	6.4	**	9.8	**	6.1
KNOW (R)	15.2	**	13.7	4.4	8.7
KOKE (C)	3.0	**	2.6	**	1.2
KOKE-FM (C)	4.9	**	2.4	**	2.8
KVET (C)	17.8	**	14.2	**	19.7
KTSA (R)*	2.8	**	2.8	**	2.4
WOAL (BM)*	3.4	**	.9	**	3.7

TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDREDS

	KVEI			I A F	1	0,,,		
2	KASE		2	KASE		854		
3	KHFI		3	KLBJ		852		
3	KNOW		4	KNO	N	800		
4	KCSW		5	KHFI		620		
5	KLBJ							
18	34 MEN	18	-34 WOMEN	J 18	-49 ADUL	.TS	TE	ENS
1	KVET							
2	KHFI	- 1	KVET	1	KVET		1	KHFI
3	KLBJ-FM	2	KCSW	2	KASE		2	KNOW
4	KASE	3	KLBJ-FM	3	KCSW		3	KVET
5	KNOW	4	KNOW	4	KHFI			
=	VOVE.EM	5	KHEL	-	KIDIEN	A		

BAKERSFIELD

BAKERSFIELD 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KAFY (R)	14.5	**	10.4	**	11.7
KCHJ (PA)	**	**	.9	**	1.9
KERN (R)	17.2	**	18.5	**	14.3
KGEE (N)	7.0	**	3.7	**	4.5
KGFM (PA)	2.9	**	2.2	**	3.1
KHIS (RL)	* *	**	**	**	1.4
KHIS-FM (RL)	* *	**	1.3	**	.5
KKXX (A)	**	**	**	**	11.2
KLOA (PA)	2.2	**	LI	**	2.6
KLYD (PA)	2.4	**	1.8	. * *	2.9
KLYD-FM (PA)	1.2	**	5.7	**	7.1
KPMC (PA/C)	5.1	**	3.1	**	2.1
KUZZ (C)	**	**	**	**	13.6
KZIQ (C)	.5	**	1.5	**	3.1

TOP 5 QUARTER HOUR	TOP 5 CUME IN HU	NDREDS
1 KERM	1 KERN	933
2 KUZZ	2 KAFY	833
3 KAFY	3 KUZZ	636
4 KKXX	4 KKXX	609
5 KLYD-AM-FM	5 KLYD-AM-FM	386

18-34 MEN 18-34 WOMEN 1 KKXX 1 KAFY 2 KUZZ 2 KKXX 3 KERN 3 KERN 4 KAFY 4 KUZZ 5 KGFM 5 KLOA 5 KLYD-AM-FM	18-49 ADULTS 1 KKXX 2 KAFY 3 KERN 3 KUZZ 4 KLYD-AM-FM 5 KGFM	TEENS 1 KERN 2 KAFY 3 KKXX
--	--	----------------------------

BALTIMORE

BALTIMORE 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
WAYE (A)	1.4	**	1.2	1.6	1.9
WBAL (PA)	17.1	**	14.1	15.1	15.4
WBKZ (R)	**	**	**	1.1	1.9
WBMD (C)	.9	**	.4	.7	1.1
WCAO (R)	8.4	**	7.3	6.4	6.2
WCBM (PA)	9.8	**	9.4	8.5	9.5
WDJQ (R)	2.2	**	1.4	2.1	1.1
WFBR (PA)	5.3	**	4.7	5.8	4.5
WITH (BM)	2.1	**	1.9	.7	2.6
WIYY (A)	**	**	**	**	3.6
WKTK (A)	3.5	**	3.5	3.6	3.1
WLIF (BM)	10.6	**	9.8	9.1	9.5
WLPL (R)	2.7	**	5.9	7.0	4.9
WMAR (BM)	3.6	**	3.9	4.9	3.8
WPOC (C)	2.8	**	3.8	3.7	5.0
WSID (B)	3.2	**	4.3	1.9	3.0
WWIN (B)	4.7	**	5.1	2.9	4.4

TOP 10 QUARTER HOUR TOP 10 CUME IN HUNDREDS

1	WBAL	-1	WBAL	5/58
2	WCBM	2	WCAO	4425
2	WLIF	3	WCBM	4184
3	WCAO	4	WLIF	3400
		5	WLPL	2720
4	WPOC	_		
5	WLPL	6	WFBR	2597
6	WEBR	7	WPOC	2058
7	WWIN	8	WWIN	2015
		_		
8	WMAR	9	WKTK	1760
9	WIYY	10	WMAR	1518
10	WKTK			

10-24 MILIA		18-34 MOINEIA		10-49 ADOL13		ILLINO		
	1	WCBM	1	WCBM	1	WCBM	1	WLPL
	2	WKTK	2	WWIN	2	WBAL	2	WCAO
	3	WIYY	3	WCAO	3	WLIF	3	WIYY
	4	WLPL	4		4	WCAO	4	WWIN
	5	WCAO	5	WRK7	5	WPOC		

18.34 MEN 19.24 WOMEN 19.49 ADULTS TEENS

LEGEND

R-Rock, A-AOR, C-Country, PA-Pop/Adult, B-Black, BM-Beautiful Music, O-Oldies, N-News, T-Talk, S-Spanish, CL-Classical, RL-Religious.



BATON ROUGE

BATON ROUGE 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAFB (R)	6.6	**	6.0	**	8.5
WFMF (A)	5.7	**	4.3	**	5.5
WIBR (R)	12.9	**	12.7	**	8.1
WJBO (PA)	7.2	**	5.2	**	7.4
WLBI (C)	.7	**	.6	**	1.3
WLCS (R)	15.1	**	14.2	**	12.3
WLUX (BM)	.7	**	3.0	**	1.7
WQXY (BM)	10.9	**	13.1	**	13.4
WSLG (C)	1.1	**	1.1	**	1.9
WXOK (B)	15.9	**	17.9	**	17,8
WYNK (C)	4.1	**	6.7	**	5.3
WYNK-FM (C)	5.0	**	6.5	**	6.4
WWL (PA)*	4.6	**	2.8	**	3.4

TOP 5 QUAR 1 WXOK 2 WQXY 3 WLCS 4 WAFB 5 WIBR	TER HOUR TO 1 2 3 4 5	OP 5 CUME IN HU WLCS WIBR WXOK WQXY WAFB	JNDREDS 1200 986 787 684 683
18-34 MEN	18-34 WOMEN	18-49 ADULTS	TEENS

18	-34 MEN	18	-34 WOMEN	18	-49 ADULTS	TE	EENS	
1	WFMF	1	WXOK	1	WXOK	-1	WLCS	
2	WAFB	2	WLCS	2	WQXY	2	WXOK	
2	WXOK	3	WQXY	3	WLCS	3	WAFB	
3	WIBR	4	WAFB	4	WAFB	3	WIBR	
3	WLCS	5	WFMF	5	WFMF			
4	WQXY							
5	WJBO							

BIRMINGHAM

BIRMINGHAM 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAPI (PA)	7.3	8.8	7.3	4.7	4.6
WAPI-FM (O)	3.2	2.7	3.2	2.0	2.2
WATV (B)	1.0	1.9	10.5	11.4	11.4
WBUL (B)	3.2	5.1	5.5	4.1	8.7
WCRT (PA)	2.1	2.7	3.2	4.3	3.9
WDJC (RL)	1.5	2.3	2.1	2.7	1.4
WENN (B)	13.5	12.2	6.4	4.0	5.6
WENN-FM (B)	4.5	6.7	2.4	1.1	1.8
WERC (R)	10.5	13.0	10.1	11.6	7.2
WERC-FM (R)	5.5	3.9	6.2	3.8	6.1
WJLD (B)	6.7	4.9	5.2	5.2	3.8
WZZK (C)	4.0	2.8	5.3	4.3	3.3
WQEZ (BM)	6.8	3.7	4.8	7.0	4.8
WSGN (R)	7.1	7.6	8.9	11.4	9.2
WVOK (C)	4.1	3.6	4.0	4.2	3.5
WVOK-FM (A)	**	**	**	**	5.2
WYDE (C)	11.0	8.6	6.9	10.3	5.8
		D TO:			DEDC

TOP 5 QUARTER HOUR	TOP 5 CUME IN HUNDREDS	
1 10/0 T3/	1 WEDC 1771	

WENN 5 WVOK-FM

1	WATV	1 WERC 1771	
2	WSGN	2 WSGN 1760	
3	WBUL	3 WYDE 1163	
4	WERC	4 WAPI 1005	
5	WERC-FM	5 WERC-FM 1001	
18	3-34 MEN	18-34 WOMEN	
1	WSGN	1 WBUL	
2	WVOK-FM	2 WATV	
3	WERC-FM	3 WSGN	
4	WATV	4 WERC	
1			

5 WERC **18-49 ADULTS**

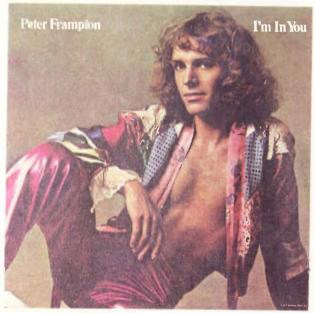
WBUL

18-49 ADULTS	TEENS		
1 WBUL	1 WSGN		
2 WATV	2 WERC		
2 WSGN			
3 WENN	3 WBUL		
4 WERC	4 WERC-FN		
	5 WATV		
5 WVOK-FM			

BOSTON

BOSTON 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
WBCN (A)	2.8	2.4	3.5	2.2	3.3
WBZ (PA)	9.0	8.6	9.8	12.3	10.6
WBZ-FM (R)	1.1	2.1	1.4	1.2	1.5
WCGY (R)	1.4	1.3	1.6	1.1	1.9
WCOP (C)	1.7	.9	1.4	1.3	1.4
WCOZ (A)	2.9	3.1	5.0	3.8	3.9
WCRB (CL)	0.1	.7	1.1	1.1	1.4
WEEL (N)	8.9	9.3	9.6	8.9	9.3
WEEI-FM (PA)	3.1	2.1	1.9	2.1	2.7
WESX (PA)	.8	.6	.5	.9	1.0
WHDH (PA)	7.4	8.8	9.9	11.6	10.4
WILD (B)	1.0	.9	1.0	.8	1.4
WJDA (BM)	.8	1.5	2.5	.9	1.2
MIIB (BM)	10.3	11.0	9.3	1.01	8.4
WMEX (T)	3.2	5.5	1.9	4.0	4.0
WRKO (R)	10.4	9.4	8.8	7.9	7.6
WROR (O)	3.1	3.4	3.1	2.9	3.7
WRYT (T)	1.5	1.3	1.1	.9	1.3
WSSH (BM)	2.5	1.9	2.6	2.3	3.1
WVBF (R)	6.2	6.5	5.8	5.2	4.9
WWEL-FM (BM	2.9	2.7	2.6	2.4	2.6



TOP 10 QU	ARTER HOUR	TOP 10 CUME IN	HUNDREDS
1 WBZ 2 WHDH 3 WEEI 4 WJIB 5 WRKO 6 WVBF 7 WMEX 8 WCOZ 9 WROR 10 WBCN		1 WBZ 2 WRKO 3 WHDH 4 WEEI 5 WJIB 6 WVBF 7 WMEX 8 WCOZ 9 WROR 10 WBCN	8280 7483 6643 6396 5455 4058 3872 2869 2822 2608
18-34 MEN	18-34 WOMEN	18-49 ADULTS	TEENS
1 WBCN 2 WBZ 3 WCOZ 4 WROR 5 WRKO	1 WRKO 2 WCOZ 3 WHDH 4 WBZ 4 WVBF 5 WROR	1 WBZ 2 WHDH 3 WRKO 4 WJIB 5 WCOZ	1 WRKO 2 WVBF
:	RIDG	EPORT	

BRIDGEPORT 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WDJZ (O)	* *	* *	**	**	3.1
WEZN (BM)	13.0	* *	15.4	**	15.1
WICC (R)	13.0	* *	14.4	**	12.6
WNAB (PA/T)	10.7	* *	8.8	**	7.3
WABC (R)*	5.0	* *	4.5	* *	3.1
WCBS (N)*	3.8	* *	4.0	* *	5.8
WHN (C)*	1.8	**	2.6	* *	2.7
WKCI (BM)*	3.0	* *	5.9	* *	5.1
WNBC (PA)*	8.4	**	5.6	**	4.9
WOR (PA)*	2.2	**	3.0	**	2.9
WPLR (A)*	2.3	**	8.5	**	11.2
TOP 5 QUART	ER HOUR	R TOP 5	CUME IN	HUNDRE	DS

-		110011	I UP 5	COME IN HOL	JUREDS	
1	WEZN	1	I WI	CC	1594	
2	WICC	2	2 WE	ZN	962	
3	WPLR	3	WN	IBC	800	
4	WNAB	4	WN	AB	784	
5	WCBS	5	WP	LR	720	
18 1 2 3 4 4 4	WPLR 1 WICC 2 WEZN 3 WNBC 4 WABC 5 WBLI	B-34 WOME WPLR WICC WNBC WEZN WNAB	N 1 2 3 4 5	WICC	TEENS 1 WPLF 2 WICC 3 WABO	
4	VVIVIIVIIVI-IVI D. IH					

BUFFALO

BUFFALO 5 BOOK TREND TOTAL PERSONS 12+

A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
4.9	3.2	5.2	4.3	4.5
19.0	16.2	17.2	16.4	14.6
4.7	4.3	4.5		4.5
2.7	3.3	3.9		3.0
15.4	11.5	12.4		14.5
.6	2.2	1.8		3.3
11.4	13.0	12.6		10.1
5.1	4.5	4.7		4.3
1.2	1.7	1.1		1.3
11.6	14.5	12.0		14.1
1.3	2.5		. —	1.1
2.5	1.8			3.0
1.2	1.7			2.6
3.6	2.6			2.8
* *	**	**	**	5.8
		1		
	4.9 19.0 4.7 2.7 15.4 .6 11.4 5.1 1.2 11.6 1.3 2.5 1.2 3.6	4.9 3.2 19.0 16.2 4.7 4.3 2.7 3.3 15.4 II.5 .6 2.2 II.4 13.0 5.1 4.5 1.2 1.7 II.6 14.5 1.3 2.5 2.5 1.8 1.2 1.7 3.6 2.6	4.9 3.2 5.2 19.0 16.2 17.2 4.7 4.3 4.5 2.7 3.3 3.9 15.4 11.5 12.4 .6 2.2 1.8 11.4 13.0 12.6 5.1 4.5 4.7 1.2 1.7 1.1 11.6 14.5 12.0 1.3 2.5 1.3 2.5 1.8 2.5 1.2 1.7 2.1 3.6 2.6 1.8	4.9 3.2 5.2 4.3 19.0 16.2 17.2 16.4 4.7 4.3 4.5 4.9 2.5 15.4 11.5 12.4 14.4 13.0 12.6 13.2 5.1 4.5 4.7 3.1 1.2 1.7 1.1 1.8 11.6 14.5 12.0 12.1 1.3 2.5 1.3 1.5 2.5 1.8 2.5 1.2 1.7 2.1 2.3 3.6 2.6 1.8 3.7

TOP 10 QUARTER HOUR	TOP 10 CUME IN HUNDREDS
1 WBEN 2 WBNY 3 WKBW 4 WGR 5 WPHD 6 WWOL-AM-FM 7 WADV 7 WBEN-FM 8 WGRQ 9 WBUF 10 WBLK	1 WKBW 4406 2 WBEN 3471 3 WGR 3443 4 WBNY 2390 5 WBEN-FM 1770 6 WPHD 1581 7 WYSL 1577 8 WWOL-AM-FM 1275 9 WGRQ 1045 10 WADV 938
18-34 MEN 18-34 WOMEN	18-49 ADULTS TEENS
1 WKBW 1 WGR 2 WGRQ 2 WKBW 3 WBUF 3 WBNY 5 WGR 4 WPHD 5 5 WPHD 5 WBEN-FM	1 WKBW 2 WGR 2 WPHD 3 WBNY 4 WPHD 5 WBEN

CANTON

CANTON 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WFAH-FM (R)	2.8	**	1.7	**	3.4
WHBC (PA)	24.8	* *	21.6	* *	23.9
WHBC-FM (BM)	8.9	* *	10.5	* *	9.2
WHLQ (PA)	2.2	* *	6.3	* *	4.2
WINW (R)	6.7	* *	8.4	* *	2.7
WNYN (C)	1.4	* *	4.6	* *	5.0
WQIO (PA)	* *	* *	* *	* *	5.3
WTOF (RL)	1.6	* *	2.5	**	1.5
WDBN (PA)*	3.2	* *	2.7	**	2.5
WGAR (PA)*	13.7	* *	ILI	**	11.3
WHLO (PA)*	6.5	**	3.1	**	3.4
WKDD (R)*	* *	* *	* *	* *	4.6
WMMS (A)*	3.4	* *	4.8	* *	3.2
WSLR (C) *	3.4	* *	2.5	**	4.4 C
TOP 5 QUARTER	HOUR	TOP 5 C	UME IN H	UNDRED	_

1 WHBC	1	101111	1523
2 WGAR	2		1019
3 WHBC-FM	3		624
4 WQIO	4		413
5 WYNY	5		410
18-34 MEN 1 WGAR 1 WKDD 2 WHBC 3 WMMS 4 WQIO 4 WHLO	18-34 WOMEN 1 WGAR 2 WHBC 3 WQIO 4 WHBC-FM 4 WMMS	18-49 ADULTS 1 WHBC 2 WGAR 3 WNYN 4 WHBC-FM 4 WHLQ 4 WQIO 4 WKDD	TEENS 1 WGAR 2 WQIO 3 WKDD

CHARLESTON, S.C.

CHARLESTON-NORTH CHARLESTON SC

5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WCSC (PA) WEZL (C) WKTM (R) WNCG (PA) WOKE (PA) WPAL (B) WPXI (B) WQIZ (B) WQSN (C) WTMA (R) WWWZ (A) WXTC (BM)	4.5 4.9 8.8 3.2 3.9 17.2 4.7 2.8 4.9 21.1 6.0 8.2	4.6 3.7 6.9 6.2 4.8 15.6 13.3 3.4 3.9 16.9 5.7	4.1 6.0 4.5 3.5 2.7 II.1 21.6 5.8 4.1 I3.0 3.5 9.1	6.2 4.6 7.6 5.4 4.2 13.1 19.1 3.0 3.4 13.5 4.2 9.8	6.5 7.7 8.3 4.5 3.0 13.6 13.6 5.5 2.6 12.1 5.3
			0	5.0	10.1

TOP 5 QUARTER HOUR	TOP 5 CUME IN HUNDREDS
1 WPAL	1 WTMA 1049
1 WPXI	2 WCSC 802
2 WTMA	3 WPXI 672
3 WXTC	4 WPAL 612
4 WKTM	5 WKTM 575
5 WEZL	5 775
18-34 MEN	18-34 WOMEN
1 WPXI	1 WPAL
2 WWWZ	2 WPXI
	3 WTMA
	4 WKTM
	5 WXTC
3 WINA	o WATC
18-49 ADULTS	TEENO
1 10001	TEENS
2 1/10 41	1 WTMA
2 14/3784.4	2 WPXI
4 MINTO	3 WKTM
5 WKTM	4 WPAL
3 VVICTIVI	

CHARLOTTE

CHARLOTTE-GASTONIA 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
WAME (C)	4.6	6.6	4.3	2.8	3.3
WAYS (R)	17.6	13.1	12.6	14.8	14.8
WROQ (A)	7.4	7.8	7.1	8.0	7.1
WBT (PA)	15.4	18.8	20.6	20.2	23.6
WBT-FM (BM)	8.9	11.3	10.1	6.3	7.6
WEZC (BM)	6.3	5.0	6.2	5.4	5.7
WGIV (B)	9.5	7.6	10.5	10.3	10.0
WGNC (C)	1.1	.5	1.0	1.0	1.4
WHVN (PA)	1.1	1.3	1.8	3.0	1.2
WIST (PA)	1.9	3.1	1.9	1.1	1.1
WIXE (C)	1.9	2.4	1.6	.7	1.2
WMAP (PA)	1.1	.8	**	.7	1.2
WSOC (N)	5.7	3.9	3.6	8.3	
WSOC-FM (C)	3.5	4.5	5.2	6.2	7.7 5.7

TOP 5 QUARTER HOUR	TOP 5 CUME IN HUNDRE	D
1 WBT 2 WAYS 3 WGIV 4 WSOC 5 WBT-FM	1 WBT 2036 2 WAYS 1757 3 WSOC 922 4 WBT-FM 838 5 WGIV 833	

7 1	8-34 MEN	18	3-34 WOMEN	18	3-49 ADULTS	Т	EENS
1 2 3 4 5	WBT WAYS WROQ WGIV WBT-FM WSOC-FM	1 2 3 4 5	WBT WAYS WGIV WROQ WBT-FM	1 2 3 4 5	WBT WAYS WGIV WROQ WSOC-FM	1 2	WAYS WGIV

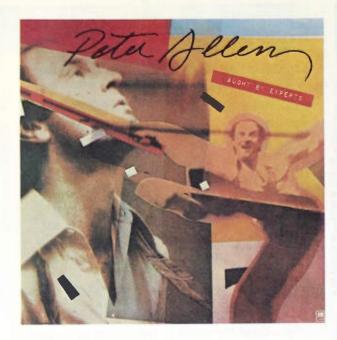
CHICAGO

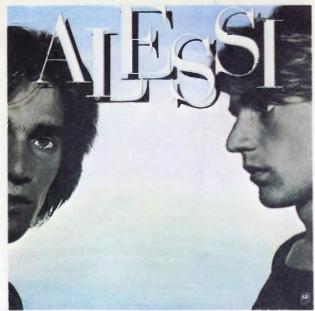
CHICAGO 5 BOOK TREND TOTAL PERSONS 12+

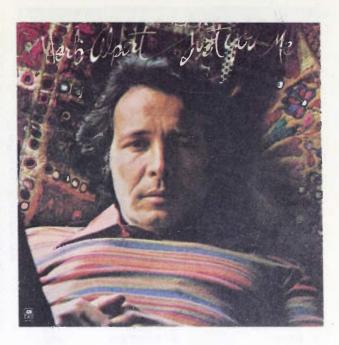
	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
WAIT (BM)	4.7	3.3	2.8	1.6	1.4
WBBM (N)	7.0	7.4	7.7	8.3	7.5
WBBM-FM (PA)	2.5	2.2	2.8	2.0	2.3
WBMX (B)	1.5	1.2	2.5	2.8	2.9
WCFL (BM)	3.7	3.2	3.1	3.3	3.1
WCLR (PA)	3.4	2.6	2.9	2.7	3.6
WDAI (A)	2.6	4.4	4.4	2.5	2.9
WFMT (CL)	* *	* *	.1	2.0	.1
WFMT-FM (CL)	1.2	1.5	1.7	1.3	1.3
WFYR (PA)	2.5	2.2	2.4	1.9	2.5
WGCI (B)	.7	1.8	3.0	3.3	3.8
WGN (PA)	12.6	13.4	13.0	13.8	11.3
WIND (PA)	4.1	4.3	3.9	3.9	4.1
WJEZ (C)	* *	* *	**	* *	1.9
WJJD (C)	1.6	2.6	2.0	1.8	1.7
WKQX (A)	* *	* *	**	3.9	4.2
WLAK (BM)	6.3	3.1	4.8	4.9	4.4
WLOO (BM)	5.9	5.9	6.9	7.8	6.9
WLS (R)	9.8	9.7	7.9	7.9	8.3
WMAQ (C)	5.3	5.6	4.3	4.1	5.2
WMET (R)	* *	* *	**	3.8	3.1
WVON (B)	3.9	4.1	2.7	2.7	2.5
WXRT (A)	1.0	1.7	1.7	1.0	1.5
700					

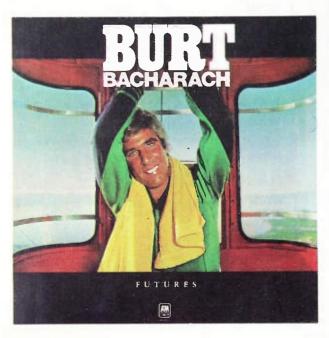
TOP 10 QUARTER HOUR TOP 10 CHASE

TOP TO GOARTER HOUR	TOP 10 CUME	IN HUNDREDS
I WGN WLS WBBM WLOO WMAQ WLAK WKQX WIND WGCI WCLR	WLS WGN WBBM WMAQ WIND WLOO WMET WMET WCFL WLAK WKQX	17465 16012 12397 10662 9249 7968 7167 6778 6445 6346
18-34 MEN 18-34 WOM	EN 18-49 ADU	LTS TEENS
I WKQX I WLS 2 WLS 2 WGCI 3 WGCI 3 WBMX 4 WFYR 3 WKQX 5 WXRT 4 WCLR 5 WBBM-F	I WGN 2 WLS 3 WKQX 4 WLOO 5 WGCI	WLS WMET WDAI WGCI WKQX

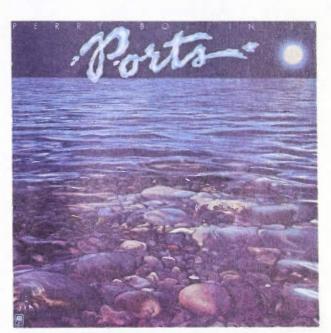










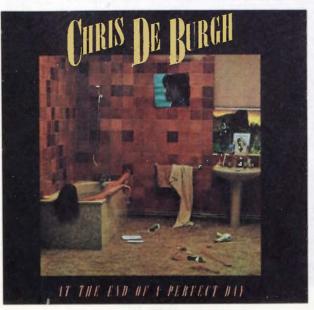














CHATTANOOGA

CHATTANOOGA 5 BOOK TREND TOTAL PERSONS 12+

WDEF (PA) 17.3 WDEF-FM (BM) 7.5 WDOD (C) II.2 WDOD-FM (B) 3.3 WDXB (PA) 4.5 WEDG (C) ** WFLI (R) 8.1 WGOW (R) 1.4 WMOC (PA) 4.1 WMOO (B) II.4 WSIM (A) 2.9 WYNQ (BM) 7.1	4.6 7.7 3.3 2.7 **	17.2 9.7 10.3 4.7 2.6 ** 12.2 8.3 1.8 2.8 6.7 3.4 8.3	19.5 7.7 9.7 4.0 2.7 ** 10.4 6.6 1.8 5.1 7.1 4.9 7.7	16.3 9.3 10.5 3.3 3.8 15.5 7.5 3.0 7.3 2.5 5.8
TOP 5 QUARTER HOU 1 WDEF 2 WFLI 3 WDOD 4 WDEF-FM 5 WGOW	1 WFL 2 WDE 3 WDO 4 WGO	F D	HUNDRED 1105 1024 763 723 502	i
18-34 MEN 1 WDOD 2 WFLI 3 WDXB 3 WGOW 3 WSIM 4 WYNQ 5 WDOD-FM	18-34 WC 1 WFLI 2 WGO 3 WDO 3 WNO 4 WDX	W D O		
18-49 ADULTS 1 WDOD 2 WFLI 3 WDEF 4 WDEF-FM	TEENS 1 WFL 2 WG(

CINCINNATI

A/M'75 O/N'75 A/M'76 O/N'76 A/M'77

9.6 8.5 7.4 9.2 4.6 17.3 1.6 8.1 2.4 2.9 4.3 8.4

CINCINNATI 5 BOOK TREND TOTAL PERSONS 12+

WGOW WNOO WYNQ

W W W W W W W W W W W W W W W W W W W	CIN (B) ICKY (PA) ICKY (PA) ICKRO (PA) IKRO (R) ILQA (BM) ILQA (BM) ILW (PA) INOP (B) ISAI (R) ISAI-FM (R) IUBE (C) IUBE-FM (C) IWEZ (BM)	4.2 II.1 4.5 9.4 6.4 3.4 18.5 1.1 13.1 3.5 1.6 2.7	9 8 7 2 1. 9 2 1.	1.8 1.9 1.3 1.6 7.7 1.9 6.2 5 1.5 1.3 7 2.8	3.9 II.8 8.0 6.8 8.9 4.4 I8.0 .5 8.7 3.1 2.9 2.7 9.1	2.6 II.0 9.1 8.2 I2.2 5.2 I5.7 .9 9.8 2.2 2.2 2.4 7.8	3.8 9.6 8.9 7.4 9.2 4.6 17. 1.6 8.1 2.4 2.9 4.3
Т	OP 10 QUARTE	R HOUR		TOP 10	CUME	IN HUNDRE	DS
10	WCKY WKRQ WEBN WWEZ WSAI WKRC		. 6	WLW WKR WKR WKR WKR WKR WKR WKR WKR WKR WK	I Q C Y N Z J I-FM E-FM	4602 3053 2475 2365 2025 1775 1698 911 901 787	
1 2 3 4 5			1 2 3 4 5 5) !		
1 2 3 4 4	WLW WEBN WWEZ WKRQ	,	1 2	ENS WKRQ WSAI			

LEGEND

WKRC

R-Rock, A-AOR, C-Country, PA-Pop/Adult, B-Black, BM-Beautiful Music, O-Oldies, N-News, T-Talk, S-Spanish, CL-Classical, RL-Religious.

CLEVELAND

CLEVELAND 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
WABQ (B) WCLV (CL)	1.5 1.1	**	I.I 2.8	2.3	1.8
WDMT (C)	1.1	**	2.8	2.9 2.2	1.3 2.1
WDOK (PA)	7.7	**	9.4	8.3	7.9
WERE (N) WGAR (PA)	5.4 7.7	**	5.9 6.I	6.1	7.1
WGCL (R)	4.8	**	6.3	7.8 6.8	5.6 4.5
WHK (C)	6.4	**	6.9	8.0	10.8
WJMO (B) WJW (PA)	4.3 4.8	**	4.7 5.6	4.6	3.6
WKSW (BM)	4.0	**	6.0	6.3 4.3	5.5 4.4
WLYT (R)	3.8	**	2.1	1.7	2.1
WMGC (PA) WMMS (A)	9.7	**	2.8	1.8	2.4
WQAL (PA)	9.7 7.8	**	6.4 7.9	6.0 8.6	7.5 7.5
WWWE (PA)	8.6	**	5.6	6.8	5.5
WWWM (A) WZZP (R)	3.2	**	3.6	4.3	6.0
WZZP (R)				~ *	3.8
TOP 10 QUARTER	HOUR	TOP 10 C	UME IN F	IUNDRE	DS
1 WHK		1 WERE		3069	
2 WDOK 3 WMMS		2 WGAF		3053	
3 WQAL		3 WHK 4 WWWE		3048 3009	
4 WERE		5 WDOK		2568	
5 WWWM 6 WGAR		6 WQAL		2409	
7 WJW		7 WMMS 8 WGCL		2286	
7 WWWE		9 WJW		2157 1983	
8 WGCL 9 WKSW		10 WZZP		1796	
10 WZZP					
18-34 MEN 18-34	WOMEN	18-49 AD	III TC '	TEENS	
4				LENS	
	MMS BAR	1 WMMS		WWW	
3 WGAR 3 W	WWM	3 WGAR		WGCL WZZP	
	DAL SCL	4 WHK	3	WMMS	S
0 WZZF 5 W(301	5 WWWI	Λ 4	MIMO	

COLUMBIA, S.C.

COLUMBIA SC 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M
WCAY (C) WCOS (R) WCOS-FM (A) WIS (PA) WNOK (R) WOOK-FM (R) WOCQ (BM) WXLY (BM) WZLD (PA) WWDM (B)* TOP 5 QUART 1 WNOK-FM 2 WIS	4.6 II.2 I2.5 2I.9 3.6 3.6 I8.2 I.6 ** 7.7 8.2 **	1 WIS 2 WNOR		953 751	6.I 4.9 9.8 II.9 2.8 I2.I 5.8 6.1 6.5 II.4 8.9 4.7
3 WXRY 4 WCOS-FM 5 WZLD		3 WCOS 4 WCOS 5 WZLD	-FM	651 649 550	
18-34 MEN WNOK-FM WZLD WIS WSCQ WCOS WCOS-FM	18-34 WOME 1 WZLD 2 WNOK-FI 3 WXRY 4 WCOS-FN 4 WIS 4 WQXL 4 WWDM	1 V VI 2 V 3 V 1 4 V	9 ADULT: VNOK-FM VZLD VCOS-FM VIS VXRY		



Page 10

COLUMBUS, OH

COLUMBUS, OH. 5 BOOK TREND TOTAL PERSONS 12+

//						
		A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
	WBNS (PA) WBNS-FM (BM) WCOL (R) WCOL-FM (A) WHOK (PA) WHOK-FM (C) WLVQ (A) WMNI (C) WMNI-FM (PA) WNCI (R) WNRE (PA) WNRE-FM (PA) WTVN (PA) WVKO (B) WVKO-FM (B) WLW (PA)*	9.0 II.I I3.7 4.5 I.6 2.5 ** 8.1 2.1 6.8 ** I.0 2.7 II.9 3.0 I.6 3.7	8.0 8.3 13.1 5.6 1.9 1.6 ** 6.6 .8 7.6 .5 3.4 17.4 4.9 .8 1.9	8.2 11.0 10.9 5.8 1.5 1.3 ** 6.5 1.7 11.8 .1 .8 1.8 12.1 3.7 3.2 3.4	9.0 9.5 9.5 7.8 1.5 2.9 ** 4.1 .8 II.2 ** .7 2.9 15.5 4.8 2.0 1.3	7.0 13.3 8.2 5.4 1.0 2.8 4.4 6.1 13.0 .1 1.1 1.9 14.0 3.6 3.0 2.7
	TOP 5 QUARTER	HOUR	TOP 5 CU	JME IN HI	UNDREDS	
	1 WTVN 2 WBNS-FM 3 WNC! 4 WCOL 5 WBNS 18-34 MEN 1 WCOL-FM 2 WNC! 3 WLVQ 4 WCOL 5 WBNS 5 WTVN		1 WNCI 2 WTVN 3 WCOL 4 WBNS 5 WBNS 18-34 WON 1 WNCI 2 WTVN 3 WCOL 4 WBNS 5 WBNS-1 5 WCOL	FM MEN	2485 2456 2285 2155 2011	•
	18-49 ADULTS		TEENS			
	1 WTVN 2 WNCI 3 WBNS-FM 4 WCOL		1 WNCI 2 WCOL			

DALLAS-FT. WORTH

5 WBNS WCOL-FM

DALLAS-FT. WORTH 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
KAFM (A) KBOX (C) KESS (S) KFJZ (R) KFJZ-FM (R) KFWD (A) KKDA (B) KKDA-FM (B) KLIF (R) KMEZ (BM) KNOK (B) KNOK-FM (B) KNUS (R)	A/M'75 I.3 5.I ** 2.I ** 2.0 4.8 ** 8.7 ** 3.4 3.2 4.I	O/N'75 I.6 4.3 ** 2.2 ** 2.4 4.5 ** 5.6 ** 2.7 3.2 6.0	A/M'76 2.1 5.1 ** 2.1 ** 3.0 2.8 3.3 4.1 ** 2.0 2.1 6.5	O/N'76 I.8 5.2 ** 2.1 I.2 3.7 I.6 3.5 3.6 5.0 I.8 2.3 6.1	1.5 3.8 1.5 2.1 4.6 3.1 2.4 3.3 4.3 4.6 1.6 2.5
KOAX (BM) KPLX (PA) KRLD (PA) KSCS (C) KVIL (R) KVIL-FM (R) KZEW (A) WBAP (C) WFAA (N) WRR (N) WRR-FM (CL)	4.0 2.2 7.7 3.6 1.0 5.2 3.9 11.8 4.9 .6	5.7 2.1 10.0 3.7 .9 6.1 3.3 13.1 3.0 1.6	7.1 .9 7.0 4.0 1.2 7.7 3.9 11.5 3.3 2.3	5.6 1.8 9.4 3.9 1.2 8.9 4.3 10.0 2.6 2.1	4.4 5.9 3.9 5.2 5.3 1.8 7.4 3.9 12.3 2.9 1.8

TOP 10 QUARTER HOUR TOP	P 10 CUME IN HUNDREDS
-------------------------	-----------------------

5259 3679

2052 1972

KLIF KPLX KZEW	1 WBAP 2 KVIL-AM-FM 3 KLIF 4 KRLD 5 KNUS 6 KOAX 7 KFJZ-FM 8 KSCS 9 KZEW 10 KMEZ
3-34 MEN	18-34 WOMEN
KFWD WBAP	1 KVIL-AM-FM 2 KNUS 3 KSCS 4 KNOK-FM 5 KLIF
KVIL-AM-FM WBAP KSCS KNUS KRLD	TEENS 1 KFJZ-FM 2 KVIL-AM-FM 3 KNUS 4 KLIF 4 KZEW
	KVIL-AM-FM KOAX KSCS KRLD KFJZ-FM KMEZ KNUS KLIF KPLX KZEW KSOX 3-34 MEN KZEW KVIL-AM-FM KFWD WBAP KFJZ-FM -49 ADULTS KVIL-AM-FM WBAP KSCS KNUS KRLD

DAVENPORT

DAVENPORT-ROCK ISLAND-MOLINE 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KIIK (R)	11.4	**	10.0	**	13.1
KRVR (BM)	12.9	**	10.9	**	12.4
KSTT (R)	14.3	**	[13.2	**	15.7
KWNT (C)	3.8	**	2.9	**	3.0
WEMO (R)	**	**	1.3	**	2.1
WHBF (C)	9.0	**	12.3	* *	8.11
WHBF-FM (A)	1.0	* *	4.5	**	1.6
WHTT (PA)	**	**	2.9	**	1.4
WKEI (PA)	2.4	**	1.8	**	1.2
WOC (PA)	12.6	**	12.9	**	12.7
WQUA (PA)	10.0	**	8.7	* *	7.6
WGN (PA)*	3.3	**	2.7	**	2.5
WLS (R)*	4.0	**	2,9	**	3.2

TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDREDS

	1
2 KIIK 2 KIIK 913	
3 WOC 3 WHBF 906	
4 KRVR 4 WOC 811	
5 WHBF 5 WQUA 746	

18-34 MEN	18-34 WOMEN	18-49 ADULTS	TEENS 1 KSTT
1 KSTT 2 KIIK 3 KQUA 4 KRVR 4 KWNT 5 WHBF	1 KIIK 2 KSTT 3 WQUA 3 WLS 4 WHBF	1 KSTT 2 KIIK 3 KRVR 4 WQUA 5 WHBF	2 KIIK

DAYTON

DAYTON 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAVI (N) WDAO (B) WHIO (PA) WHIO-FM (BM) WING (R) WONE (C) WPTW-FM (PA) WTUE (A) WVUD (A)	5.3 6.0 17.1 15.7 9.4 8.4	8.7 6.1 16.2 10.6 9.6 9.1 1.6 6.1 8.9	6.8 7.8 17.9 10.7 10.9 10.1 1.1 5.7	10.3 5.1 13.2 14.6 13.3 9.5 2.2 6.8 6.8	8.9 7.9 16.9 10.3 11.1 2.4 6.7 3.5
WLW (PA)*	5.0	4.8	4.9	2.7	4.1

TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDREDS

1 2 3 4 5	WHIO WONE WHIO-FM WING WAVI			1 2 3 4 5	W	HIO ING HIO-FM ONE TUE	247 198 146 140 107	35 31)7
18	-34 MEN	18	-34 WOMEN		18	-49 ADULTS	TE 1	ENS
1	WTUE	1	WING		1	WHIO	2	WTUE
2	WDAO	2	WDAO		2	WING		
3	WING	3	WONE		3	WONE		
4	WVUD	4	WHIO		4	WDAO		
5	WHIO	5	WHIO-FM		5	WTUE		
_	INCOME	_						

5 WTUE

WONE

DENVER

DENVER-BOULDER 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KADE (R) KAZY (A) KBPI (A) KDEN (N/T) KDKO (B) KERE (C) KFSC (S) KHOW (PA) KIMN (R) KIMN-FM (A) KLAK (C) KLAK-FM (C) KLAK-FM (C) KLAK-FM (C) KLAK-FM (BM) KOSI (BM) KOSI-FM (BN) KRKS (RL) KTLK (R)	.9 ** 6.0 2.4 I.I 3.0 ** 8.7 4.5 5.1 6 8.5 5.5 7.6 4.7 6.2 1) 5.9 I.6 5.0	.9 ** 3.7 2.5 .7 4.8 .7 9.4 5.9 3.1 .8 7.4 3.4 9.2 7.1 5.3 4.9 1.0	.5 ** 3.6 3.3 1.3 3.1 .7 12.7 5.7 1.9 3.1 .4 6.9 3.2 8.3 4.0 5.0 5.7 .8	1.1 2.9 4.3 1.9 2.0 2.9 .6 9.6 5.9 3.6 3.9 1.0 7.1 3.7 9.7 3.8 3.6 4.8	1.4 3.4 6.8 2.7 1.4 3.4 1.5 7.7 4.5 2.8 4.1 1.7 9.9 2.8 7.4 2.1 5.4 6.4
KVOD (CL) KWBZ (T) KXKX (R)	3.3 **	3.4 1.2 **	4.1 2.2 8.2	3.2 1.8 6.9	2.9 2.8 5.0



100	STATE OF THE PARTY.	570.0	PROCESSIAL PROPERTY.			2000	CONTRACTOR OF THE PARTY OF
1 2 3 4 5 6 7 8 9	OP 10 QUAF KLIR KHOW KOA KBPI KOSI-FM KLAK-AM KTLK KOSI KXKX KIMN			TOF 1 2 3 4 5 6 7 8 9	P 10 CUME IN HI KOA KTLK KHOW KIMN KLIR KXKX KOSI-FM KOSI KLAK-AM-FM KBPI		DREDS 2668 2255 2158 2145 2048 1782 1611 1598 1573 1403
18- 1 2 3 4 5	34 MEN KBPI KAZY KHOW KIMN KIMN-FM	18- 1 2 3 4 5	34 WOMEN KHOW KBPI KIMN KXKX KIMN-FM	18 1 2 3 4 5	-49 ADULTS KHOW KBPI KLIR KLAK-AM-FM KIMN	TE 1 2 3	ENS KTLK KXKX KBPI

DES MOINES

DES MOINES 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KCBC (PA) KDMI (RL) KGGO (R) KIOA (R) KMGK (R) KLYF (BM) KRNQ (R) KRNT (PA) KSO (C) WHO (PA/O	2.7 10.7 11.5	3.4 .9 .6.3 !4.9 ** !3.8 5.7 !4.7 !I.8	5.3 2.5 8.7 12.9 4.2 13.2 7.3 13.2 9.2	4.3 1.6 6.6 12.2 3.2 14.6 7.2 13.0 12.8	5.3 2.1 9.0 10.1 6.4 14.1 4.8 14.9 11.2
TOP 5 QU 1 WHO 2 KRNT 3 KLYF 4 KSO 5 KIOA	ARTER HOUR	TOP 5 CI 1 KIOA 2 WHO 3 KRN 4 KLYI 5 KSO	r	940 940 839 810 659 580	S
18-34 MEN 1 KCBC 2 KIOA 3 KGGO 3 KMGK 3 KSO 4 WLYF 5 KRNQ 5 KRNT	18-34 WOMEN 1 KIOA 2 KGGO 3 KLYF 4 KRNQ 5 KMGK 5 KRNT	1 KIC 1 KL 1 KR 2 KS 3 KG 4 KC	YF NT O GGO BC IGK	TEENS 1 KGG 2 KIO 2 KMG 3 KRM	A SK

DETROIT

DETROIT 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
CKLW (R)	6.3	6.2	5.9	5.9	4.7
CKLW-FM (C)	1.6	.9	1.3	1.0	1.0
WABX (A)	2.6	3.0	3.4	3.6	2.6
WCAR (N)	1.6	2.5	2.0	2.7	2.5
WCHB (B)	4.8	4.1	2.8	3.4	2.5
WDEE (C)	4.4	2.8	3,6	3.8	3.1
WDRQ (R)	4.3	4.0	6.5	3.6	5.8
WGPR (B)	1.4	1.9	1.6	1.7	L.I
WJLB (B)	2.8	3.3	3.7	3.9	4.1
WJR (PA)	15.1	19.1	14.4	13.4	14.1
WJR-FM (BM)	3.9	3.4	4.1	5.0	5.6
WJZZ (B)	2.6	3.8	1.5	2.2	2.1
WLDM (BM)	.8	1.2	.8	.9	1.2
WMJC (PA)	4.4	3.4	3.3	3.6	4.2
WNIC (BM)	1.2	1.6	1.7	1.0	1.2
WNIC-FM (R)	.8	2.6	3.6	3.6	3.2
WOMC (PA)	4.5	3.5	4.2	3.7	3,3
WRIF (A)	6.2	6.7	6.4	6.7	7.3
WWJ (N/T)	5.1	5.7	7.7	6.9	6.1
WWJ-FM (BM)	5.1	3.8	4.6	4.3	4.0
WWWW (A)	2.5	1.9	1.3	1.6	2.9
WXYZ (R)	5.0	4.4	5.5	6.7	5.5
· ·					

TOP 10 QUA	RTER HOUR	TOP 10 CUME IN I	HUNDREDS
1 WJR 2 WRIF 3 WWJ 4 WDRQ 5 WJR-FM 6 WXYZ 7 CKLW 8 WMJC 9 WLJB 10 WWJ-FM		1 WJR 2 CKLW 3 WRIF 4 WXYZ 5 WDRQ 6 WWJ 7 WJR-FM 8 WNIC-FM 9 WWJ-FM 10 WJLB	11813 7358 7159 7022 6428 6006 4615 4112 4107 3971
18-34 MEN	18-34 WOMEN	18-49 ADULTS	TEENS
1 WRIF 2 WWWW 3 WDRQ 4 WJR 5 WXYZ	1 WMJC 2 WRIF 3 WXYZ 4 CKLW 4 WNIC-FM 5 WDRQ	1 WJR 2 WRIF 3 WXYZ 4 WMJC 5 WDRQ	1 WRIF 2 WDRQ 3 CKLW

ELPASO

EL PASO 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
	A/101 / 3	0/14 / 3	A/III / 0	0/14 / 0	~,···· ,
KAMA (S)	16.5	18.3	7.5	13.7	16.0
KAMA-FM (S)	**	**	3.1	3.7	4.2
KELP (R)	9.2	7.6	6.3	9.7	7.9
KEZB (BM)	5.1	6.2	5.8	3.7	7.3
KHEY (C)	10.7	12.5	II.5	9.9	10.7
KINT (R)	2.2	2.9	2.5	3.9	3.6
KINT-FM (R)	10.3	9.0	10.6	11.6	11.5
KPAS (A)	**	**	* *	2.8	2.2
KSET (PA)	1.9	3.1	2.1	2.5	1.2
KSET-FM (C)	.6	3.5	.6	.7	1.6
KTSM (N)	1.1	4.9	2.7	5.1	5.9
KTSM-FM (R)	3.6	3.5	4.0	4.2	6.5
XEJ (PA)	.4	1.2	5.8	1.8	1.4
XROK (R)	11.8	7.0	13.4	9.5	6.5

TOP 5 CUME IN HUNDREDS TOP 5 QUARTER HOUR

2 3 4	KAMA-AM-FM KINT-AM-FM KHEY KELP KEZB	3	KELP XROK KAMA-AM-FM KHEY	897 799 697 606
18	-34 MEN	18	-34 WOMEN	
4 5	KINT-AM-FM KELP KAMA-AM-FM KTSM-FM KHEY KPAS XROK		KINT-AM-FM KAMA-AM-FM KELP XROK KTSM-FM	
18	-49 ADULTS	TE	ENS	
	KAMA-AM-FM KINT-AM-FM KELP KTSM-FM	1 2 3 4	KINT-AM-FM XROK KTSM-FM KELP	

EUGENE

5 XROK

EUGENE-SPRINGFIELD 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KASH (N)	5.4	6.3	1.4	5.3	2.4
KATR (PA)	4.8	3.5	.7	I.I	3.8
KBDF (R)	10.2	9.0	15.0	16.0	18.2
KEED (C)	11.5	7.3	11.9	9.9	8.7
KFMY (BM) KORE (PA) KPNW (PA) KPNW-FM (BM) KSND (BM) KUGN (PA) KZEL (A)	4.2	2.I	4.5	3.2	2.8
	.6	3.I	2.1	I.I	3.5
	12.5	II.5	13.6	I3.5	13.3
	II.2	9.0	6.6	7.4	10.5
	**	2.8	2.8	3.2	3.1
	18.2	2I.5	22.4	I7.0	17.5
	8.3	5.2	4.2	7.I	5.2

NELL (A)	0.0					
TOP 5 QUARTER 1 KBDF 2 KUGN 3 KPNW 4 KPNW-FM 5 KEED	HOUR	1 2 3 4	KUGI KBDF KPNV KEED	V : V	735 670 528 492 347	S
18-34 MEN 1 KBDF 2 KUGN 3 KZEL 4 KFMY 4 KSND 4 KPNW 5 KPNW-FM		1 2 3 4	34 WO KBDF KUGN KPNW KZEL KPNW			
18-49 ADULTS 1 KUGN 2 KBDF 3 KPNW 4 KPNW-FM 5 KZEL 5 KEED		T1	EENS KBD	F		

FLINT 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAMM (B)	6.0	* *	9.9	**	6.7
WFDF (PA)	13.3	**	10.7	* *	12.6
WGMZ (PA)	11.5	**	9.9	**	9.6
WKMF (C)	7.8	**	10.1	* *	7.5
WOAP (PA)	3.0	**	2.5	* *	3.8
WOAP-FM (PA	.5	**	.9	**	1.5
WTAC (R)	8.1	* *	8.8	**	6.0
WTRX (PA)	5.9	**	7.5	**	6.7
WWCK (A)	6.3	* *	5.1	**	7.3
WGER (PA)	5.0	40.40	.7	**	5.2
WHNN (R)	2.1	* *	4.0	**	4.2
WJR (PA)	8.7	40.40	8.8	**	10.1
WWWS (PA)	* *	**	1.6	**	3.1

TOP 5 QUARTER H 1 WFDF 2 WJR 3 WGMZ 4 WKMF 5 WWCK	OUR TO 1 2 3 4 5	P 5 CUME IN WFDF WTAC WTRX WJR WWCK	HUNDREDS 1109 1075 873 861 725
	WOMEN 1	18-49 ADULT	S TEENS

	4000011		VVI D1		VVFDF
2	WHNN	2	WWCK	1	WGMZ
3	WFDF	3	wwws	2	WWCK
4	WTAC	4	WTRX	3	WTRX
5	WGMZ	5	WAMM	3	WJR
		5	WGMZ	4	WAMM
		5	WTAC	5	WGER
		5	WGER	5	WHNN
		9	WALL	5	VVPIIVIV

FT. LAUDERDALE

2 WAMM 3 WWCK

4 WLYV

18-49 ADULTS wowo

WPTH WMEE

FT. LAUDERDALE-HOLLYWOOD 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAVS (N)	2.6	2.5	2.1	1.4	1.3
WAXY (O)	1.4	2.5	3.2	3.9	3.7
WCKO (B)	**	2.8	.9	1.2	2.6
WFTL (PA)	9.7	5.0	7.3	6.1	8.4
WGLO (PA)	5.2	5.5	2.1	4.8	7.3
WGMA (C)	3.1	2.0	2.0	2.2	3.2
WHYI(R) .	7.5	9.0	7.8	5.9	10.3
WLOD (BM)	3.9	2.8	2.9	3.1	1.0
WRBD (B)	1.3	3.7	5.4	3.5	4.0
WSHE (A)	4.1	5.4	4.0	5.6	6.4
WAIA (BM)*	3.1	5.2	3.6	4.9	5.0
WGBS (PA)*	4.0	1.9	4.0	3.2	2.9
WINZ (N)*	1.3	3.7	4.4	4.9	5.0
WINZ-FM (A)*	**	3.7	2.6	5.3	4.0
WIOD (PA)*	7.0	7.5	5.4	4.6	3.6
WLYF (BM)*	18.9	12.4	15.9	13.1	11.5
WMJX (R)*	* *	1.9	3.1	4.4	3.4
WYOR (BM)*	1.3	**	3.2	3,1	3.5

10	P 10 QUARTER HOUR	10	P 10 CUME	IN HUNDRE
1	WLYF	1	WLYF	2170
2	WHYI	. 2	WHYI	2130
3	WFTL	3	WGLO	1295
4	WGLO	4	WFTL	1187
5	WSHE	5	WINZ	1051
6	WAIA	6	WAXY	973
6	WINZ	7	WMJX	972
7	WRBD	8	WSHE	967
7	WINZ-FM	9	WIOD	840
8	WAXY	10	WAIA	744
9	WIOD			

10 WMJX	
18-34 MEN	18-34 WOMEN
1 WSHE 2 WINZ-FM 3 WAIA 4 WAXY 5 WHYI	1 WHYI 2 WAIA 3 WAXY 4 WSHE 5 WINZ-FM

78	3-49 ADULTS	IEENS		
1	WSHE	1	WHY	
2	WHYI	′2	WMJ:	
3	WAIA	3	WCK	
4	WLYE			

5 WAXY

R-Rock, A-AOR, C-Country, PA-Pop/Adult, B-Black, BM-Beautiful Music, O-Oldies, N-News, T-Talk, S-Spanish, CL-Classical, RL-Religious.

FT. WAYNE

FT. WAYNE 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WCMX (C) WFWR (C) WGL (PA) WIFF (N) WLYV (C) WMEE (R) WMEF (PA) WOWO (PA) WPTH (R) WXKE (R)	1.1 3.0 5.0 1.8 7.1 18.0 21.9 20.1 11.4	1.2 4.3 5.9 2.1 5.4 15.6 17.7 23.9 12.1	.7 3.3 4.6 1.3 4.0 14.8 21.7 25.4 11.1	1.3 1.8 4.6 2.1 7.5 14.7 17.5 24.0 13.9 1.3	2.I 4.7 3.0 1.2 6.8 15.2 18.9 21.4 14.5
TOP 5 QUARTE 1 WOWO 2 WMEF 3 WMEE 4 WPTH 5 WLYV	ER HOUR	TOP 5 CL 1 WOWG 2 WMEE 3 WMEF 4 WPTH 5 WGL		JNDREDS 1656 1156 865 831 447	
18-34 MEN 1 WPTH 2 WMEE 2 WOWO 3 WMEF 4 WFWR 4 WLYV		18-34 WOM 1 WPTH 2 WMEE 3 WMEF 4 WOWO 5 WLYV			

1 WMEE 2 WPTH

FRESNO 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
KARM (C)	2.0	3.2	3.1	2.4	4.4
KBIF (RL)	.9	.8	1.0	.3	1.1
KFIG (A)	7.4	5.8	5.0	3.8	5.6
KFRE (PA)	9.0	8.5	8.4	8.1	7.4
KFRY (BM)	**	1.7	3.1	2.2	1.9
KFYE (A)	6.3	6.0	5.5	5.0	3.9
KGST (S)	3.9	4.3	3.3	6.2	2.1
KIRV (BM)	.9	1.7	**	.9	1.4
KKNU (BM)	13.5	12.5	13.8	13.9	8.9
KLIP (B)	2.2	2.7	2.1	5.2	3.5
KMAK (C)	9.0	7.0	12.8	8.3	5.3
KMJ (PA)	8.3	10.1	9.2	10.0	10.2
KMJ-FM (CL)	1.4	.5	1.7	1.5	1.6
KXEX (S)	2.9	4.0	2.1	1.9	3.3
KYNO (R)	14.4	14.0	14.3	12.6	16.3
KYNO-FM (A)	**	**	4.2	6.9	8.1
KIOY (R)*	**	**	**	**	6.0
TODE OUADA	 				

KIC	OY (R)*	**	*	*	**	**	
1 2 3 4	P 5 QUARTER KYNO KMJ KKNU KYNO-FM KFRE	HOUR	To 1 2 3 4 5	OP 5 C KYN KMJ KFRI KKNI KYNI	O E U	N HUNDRI 12 90 75 61 56	87 2 8 1
1 2 3 4	34 MEN KYNO KYNO-FM KFIG KIOY KMJ		18- 1 2 3 4 5	34 WO KYNO KYNO KFIG KFRE KLIP)		

18	8-49 ADULTS	Т	EENS
1	KYNO	1	KYNO
2	KYNO-FM	2	KIOY
3	KFIG	3	KYNO-FM
3	KFRE		
4	KMJ		
5	KKNU		

GRAND RAPIDS

GRAND RAPIDS 5 BOOK TREND TOTAL PERSONS 12+

	A/M. 12	O/N'75	A/M'76	O/N'76	A/M'77	
NCUZ (C)	11.1	5.9	6.5	5.8	7.0	
NFUR (PA)	1.6	2.8	.7	2.2	1.4	
NFUR-FM (PA)	2.9	4.1	3.8	2.6	4.2	
NGHN (PA)	1.1	.9	.9	2.0	1.4	
NGRD (R)	4.6	3.8	2.6	4.2	4.5	
NGRD-FM (R)	9.7	6.7	8.5	11.8	9.2	
NHTC (PA)	1.1	2.7	2.4	1.6	1.7	
NJBL-FM (RL)	2.4	1.7	3.3	.4	1.9	
NJFM (PA)	1.9	1.4	1.6	2.2	2.7	
VLAV (R)	3.4	5.5	3.3	2.9	3.7	
NLAV-FM (A)	4.0	8.4	5.7	8.3	4.8	

INDEAN (NI)	0	1.3	11	3.6	1.6
WMAX (N)	.8		1.1		*
WMLW (PA)	* *	**			4.1
WOOD (PA)	14.9	16.7	18.8	17.4	13.1
WOOD-FM (BM)	12.2	11.7	9.8	14.1	15.8
WZZM (R)	4.9	4.5	6.1	5.5	6.9

TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDREDS

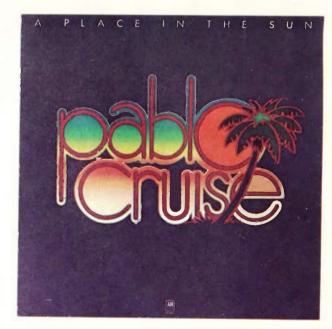
1 WOOD-FM	1 WGRD-AM-FM	1652
2 WGRD-AM-FM	2 WOOD	1422
3 WOOD	3 WOOD-FM	1353
4 WCUZ	4 WLAV	930
5 WZZM	5 WCUZ	901
18-34 MEN	18-34 WOMEN	
1 WGRD-AM-FM	1 WFRD-AM-FM	
2 WOOD-FM		
	2 WOOD	
	3 WMLW	
4 WCUZ	3 WOOD-FM	
4 WZZM	4 WZZM	
5 WLAV	5 WCUZ	
5 WOOD	5 WLAV-FM	
18-49 ADULTS	TEENS	
4 141000 544	LEIVO	

8-49 ADULTS WOOD-FM WGRD-AM-FM WOOD WCUZ WZZM	TEENS 1 WGRD-AM-FM 2 WZZM 3 WLAV-FM
--	-------------------------------------

GREENVILLE

GREENVILLE-SPARTANBURG, SC 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WASC (PA)	.5	**	**	**	4.3
WCKI (RL/C)	1.0	**	.8	* *	1.2
WESC (C)	8.3	* *	7.7	**	8.1
WESC-FM (C)	2.2	**	2.7	**	3.4
WFBC (PA)	11.3	* *	12.5	* *	11.6
WFBC-FM (PA)	16.8	**	12.8	**	17.8
WHYZ (B)	9.6	**	7.7	* *	7.4
NKDY (C)	2.2	**	2.1	* *	1.4
WORD (R)	13.7	* *	13.7	**	9.8
NOOK (A)	8.6	**	10.2	* *	7.0
NSPA (PA)	6.1	* *	6.5	* *	5.2
NSPA-FM (BM)	4.6	* *	4.1	**	13.7



TOP 5 QUARTER HOUR 1 WFBC-FM 2 WSPA-FM 3 WFBC 4 WORD 5 WESC	TOP 5 CUME-IN HUNDREDS 1 WFBC-FM 1497 2 WFBC 1336 3 WSPA-FM 910 4 WQOK 882 5 WORD 819
18-34 MEN	18-34 WOMEN
1 WFBC-FM	1 WFBC-DM
2 WESC	2 WORD

3 WHYZ 4 WQOK

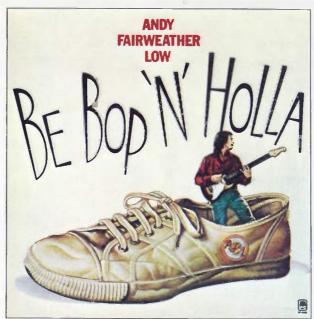
5 WFBC

		TEENS
78	-49 ADULTS	TEENS
1	WFBC-FM	1 WQOK
2	WSPA-FM	2 WORD
3	WORD	3 WFBC
4	WESC	4 WHYZ
4	WFBC	5 WFBC-FM
5	WHYZ	

3 WFBC

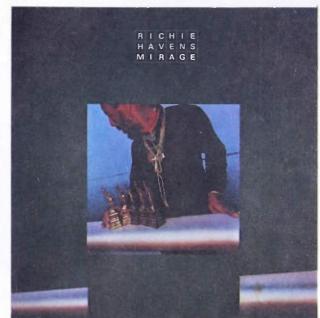
4 WHYZ 5 WORD





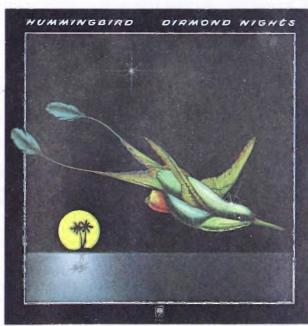




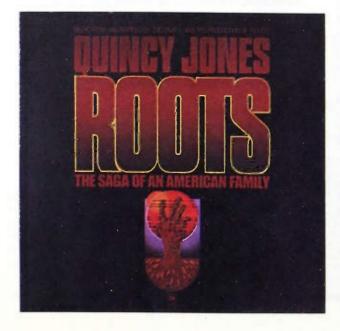




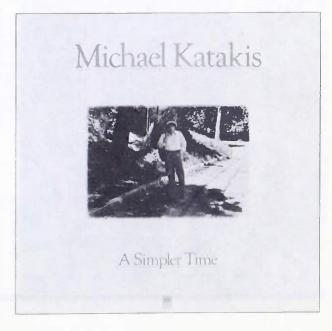














Key-to-disc operation center.

Aurichio

(Continued from page 5)

Metro, they've been hurt by the TSA measurement of that in many cases only a few area stations can do well in.

AURICHIO: We're not married to the ADI in radio. I've talked to a number of people about it, and probably if we took a vote right now, we'd get 60% being against it, and 40% being in favor of it.

RER: The big powers are in favor of it, and the major markets they're in favor of it.

AURICHIO: You could say that about everything, by the way. Take audiences by an age like 18-49, on survey days, or what the market area should be. 50% of our customers will always be in favor of one thing and 50% the other thing.

R&R: We talked about lawsuits kiddingly, but what's happened? How have your court battles been going?

AURICHIO: We don't really win, we never win. We've never lost a ruling, as far as I know other than the one in Philadelphia. And that one was good. We did not know what our Black sample was, and we could not ask if people were Black, White or other. The court ruling was not only that we could, but we'd better, and fast. And that's the only case that I guess we would say we lost.

R&R: Probably for the betterment of Arbitron.

AURICHIO: Oh sure. I think so. But in all other cases, we win them, but, for \$15,000 in legal fees, who wins?

R&R: We've noticed a lot of problems in the last year, I mean from the diary thefts in Memphis and the mistakes in the last couple of books, the Chicago and Houston complaints, I'm sure that will all be resolved. But major fluctuations, large number first books, these kinds of things have caused almost a disbelief in the survey.

AURICHIO: First, a certain amount of wobble, which I think is what you're talking about, is expected. You know when we deal with radio numbers they're pretty small. And statistically, the smaller the numbers the greater the relative error. You hear statisticians talk about the fact that the smaller the rating the smaller the degree of error. But relatively the error gets bigger. So when you look at a 1 rating,



even with a large sample, you can have a 20% variation, or a 20% wobble, if you will. You look at a share and you see a station go from a 5 to a 6, and the world goes, "That's fantastic." But it is within the realm of what you would expect.

R&R: You're saying a growth of one share from a 5 to a 6 is not necessarily growth.

AURICHIO: In some markets in the country it is not really growth...

R&R: So then you have to assume you're somewhere between a 5 and a 6?

AURICHIO: That's your best assumption at that point. But the next survey can come out, and you could be down to a 4. So you can go 5, 6, 4, and still have in truth had a consistent.

Pick four weeks during the year, four consecutive weeks, that are typical.

R&R: Typical?

AURICHIO: Typical of anything. Typical of the year, typical to buy with, typical to reflect audience listening. Pick four weeks within a three month period like September, October, November. Think of that three month period of time and pick four weeks that you would be willing to announce after the fact to broadcasters. Think about holidays, time changes, a World Series, the end of a baseball season, election days, etc. In a million years I wouldn't make that decision for the industry. I'd rather announce survey dates three years in advance than have my teeth kicked in after the fact for selecting dates containing unusual situations.

R&R: But isn't that what random sampling is all about?

AURICHIO: But you still find a bummer.

R&R: I guess you would, all you need is one phone call saying, 'Hey, I've got this diary,' and word would spread all overtown.

AURICHIO: And you always get those calls.

RER: Arbitron has been attacked for saying they're doing certain things to correct situations and then having other similar problems occur. I think the biggest thing was in Memphis, because we had had several diaries obtained by several other people, and then after the Memphis situation last year when everything had blown up, and Arbitron said well we're going to do this, and this, and then all of a sudden we had the same problem happening three weeks later in San Jose, where somebody obtained diaires and was trying to sell them to a radio station. What is being done?

AURICHIO: Essentially we set up criteria for checking our diaries when they come in. They're checked in three respects—the amount of listening that is being reported, the pattern of the listening and the nature of listening. Due to these criteria, questionable diaries come to the surface. And that diary is validated. We literally call back the diary keeper, using a questionnaire that has been designed by legal council, and based upon the results of that questionnaire a decision is made to include or not include the diary in the survey.

R&R: How did the situation occur where a diary was sent to a dead man? If all these systems are in, how did it happen, how did they call back and not discover that the man was dead?

"We know how to get higher rates of return. Our return rates now are at 50%, but if the industry thought that 65 or 70% is better, we know how to get 70%. But it would at least double our costs."

RER: The two most heard complaints are about the length of time it takes to get a book back. By the time a station gets its book back, if there is a ratings problem, you can't even get to Beltsville usually in time to find out what the problems were to get it corrected on the air. And if you only have one book a year, you have know way of finding out if you're correct in what you've done. You have to wait for the new survey to come out and you wait a whole other 9 months to go do it all over again. Those guys are really complaining a lot about that. Does Arbitron have any plans at all to survey more?

AURICHIO: You have to realize our philosophy is that Arbitron does not create the syndicated service, the stations do. Markets are labeled by us by size, we have A, B and C markets. We will report once a year, twice a year, three or four times a year, as the stations in a market support it.

R&R: Hasn't the summer book kind of been going away in the last several years? You're down to what, 8 markets?

AURICHIO: Well it's 8 this year, it will be 7 or less next year. R&R: Isn'titalmost over?

AURICHIO: Except for the West Coast, The West Coast will always support summer surveys.

R&R: Recently there's been some talk about doing surveys without announcing survey periods. Has that been considered?

AURICHIO: It's been suggested by several people.

R&R: How do you view that?

AURICHIO: The industry does not want it. We've already talked with many people. The idea of not having the dates of the survey and knowing when customers are going to get reports means they can't plan and plan properly.

R&R: What planning? Do you mean hypoing?

AURICHIO: In a million years, and if it were solely up to me, I would never hide survey dates. Let me tell you why.

AURICHIO: Anything can happen once, when you're dealing with a million households.

R&R: Are you pretty happy with your 18-24 year-old sampling now?

AURICHIO: No.

RER: You're not? I thought you had that up pretty well now.

AURICHIO: In the major markets its come up pretty well,
due to ESF. You get into some of the smaller markets
where we are only talking about a 500 or 600 sample,
and we're reporting 18-24 audience data on 25 to 30 diaries.
That's not good.

R&R: What can be done about that?

AURICHIO: We went to the various industry groups and said we want to eliminate the column, because nobody's going to support tripling the sample. Let us eliminate the column and you won't see all of the wobble that occurs. They told me no.

R&R: But you're saying that the radio won't support having to go in and obviously do what you have to do to get what they need?

AURICHIO: It takes a lot of money. Be realistic, we're talking about tripling and quadrupling samples in some cases.

R&R: I'm sure you've talked to the presidents of all the major radio companies, what is the general consensus? I mean what can you say to make them feel better about their problems and your problems?

AURICHIO: When you talk about major companies, the problems that we're discussing right now are not as severe as it sounds. The problems have gotten blown out of proportion. It's looking at the two books we reissue when we produce 164 reports. As a matter of fact, somehow people get to know those that we've recalled before we send them

HARTFORD

HARTFORD-NEW BRITAIN 5 BOOK TREND **TOTAL PERSONS 12+**

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WCCC (A)	.9	1.2	.9	.8	2.6
WCCC-FM (A)	1.4	1.8	1.7	2.1	2.4
WDRC (R)	8.9	8.7	8.8	9.4	8.9
WDRC-FM (R)	4.8	7.8	6.7	4.4	4.8
WEXT (C)	1.9	2.5	1.8	1.6	1.1
WHCN (A)	2.9	3.3	3.2	2.2	2.3
WINE (PA)	1.3	.6	.7	.9	1.5
WKND (B)	2.6	2.0	3.3	2.9	2.7
WKSS (B)	7.6	6.4	7.0	8.0	6.2
WPOP (N)	4.7	2.3	3.3	2.5	2.9
WRCH (BM)	8.9	8.3	9.0	7.9	9.4
WRCQ (R)	4.2	5.3	5.0	4.7	6.7
WRYM (S)	.7	1.5	.5	.3	1.2
WTIC (PA)	29.5	26.6	26.6	28.2	25.6
WTIC-FM (CL)	2.8	3.4	4.0	3.3	3.0
WWYZ (BM)*	.9	.6	.8	3.8	3.0
WAQY (R)*	2.3	2.8	3.0	2.8	3.4

TOP	5 QUARTER	HOUR	TOP 5	CUME	IN	HUNDREDS

1	WTIC	1	WTIC	3542
2	WRCH	2	WDRC	2135
3	WDRC	3	WRCQ	1320
4	WRCQ	4	WRCH	1178
5	WKSS	5	WKSS	1102

18-34 MEN

1	WDRC-FM	
2	WCCC-AM-FM	
3	WDRC	
3	WTIC	
4	WRCQ	
5	WRCH	

18-49 ADULTS

-	WTIC	
2	WRCQ	
3	WDRC	
	MICCC	AI

4 WCCC-AM-FM 5 WDRC-FM

т	DP 5	CUME	IN	HUNE
ī	wT	1C	3	542
2	WD			2135
3	WR	CQ	- 1	320
4	WR	CH	- 1	178
5	WK	SS	- 1	102

18-34 WOMEN

ı	WRCQ
2	WCCC-AM-FM
3	WDRC
4	WTIC
5	WWYZ

TEENS

1	WDRC
2	DYAW
3	WDRC-FM
3	WKND

HONOLULU

HONOLULU 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KAHU (C)	2.8	4.0	1.6	1.7	2.2
KCCN(PA)	3.5	4.9	6.8	4.2	5.3
KGMB (PA)	17.6	15.3	15.5	14.1	15.8
KGU (PA)	3.0	7.1	5.2	4.3	4.7
KHSS (A)	6.4	7.7	6.8	7.1	4.5
KHVH (N)	3.2	4.2	6.3	5.1	4.0
KIKI (R)	2.5	5.5	3.9	6.1	3.1
KIDE (R)	**	* *	3.1	3.6	3.0
KISA(PA)	1.7	1.1	.7	3.1	2.6
KKUA (R)	14.9	11.5	12.2	16.4	19.6
коно (т)	4.6	2.2	2.9	4.7	3.2
KORL (R)	7.4	5.6	12.6	8.0	8.6
KPOI (R)	6.4	2.4	1.6	2.2	1.2
KQMQ (A)	* *	**	5.7	5.0	3.4
KULA (R)	* *	**	* *	* *	3.3
KUMU (BM)	4.3	6.7	2.4	4.3	3.3
KUMU-FM (BM	5.3	5.2	6.0	5.1	5.2
KZOO (PA)	2.0	2.4	1.2	1.8	1.3

T	OP 5 QUARTER HOUR	т	OP 5 CUME IN	HUNDREDS
1	KKUA	1	KKUA	2294
2	KGMB	2	KGMB	2055
3	KORL	3	KORL	1593
4	KCCN	4	KIKI	894
5	KUMU-FM	5	KGU	807

18-34 MEN	18-34 WOMEN
1 KKUA	1 KKUA
2 KGMB	2 KORL
3 KQMQ	3 KGMB
4 KORL	4 KGU
5 KULA	5 KUMU-FM
	0 1101110 1111

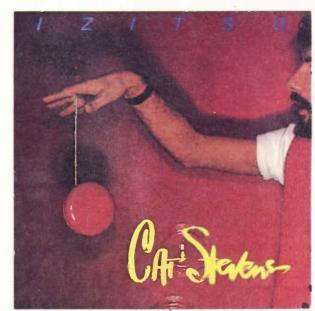
18	49 ADULTS
1	KKUA
2	KGMB
3	KORL
4	KUMU-FM
5	KGU

TEENS 1 KKUA 2 KORL

HOUSTON

HOUSTON-GALVESTON 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
KAUM (A)	1.0	3.6	3.3	3.9	1.7
KCOH (B)	2.6	3.4	3.5	2.8	1.3
KENR (C)	7.4	5.3	6.6	3.9	6.5
KFMK (CL)	**	.5	.9	1.0	1.0
KIKK (C)	2.8	3.2	1.8	2.0	2.2
KIKK-FM (C)	2.3	3.9	3.3	4.5	6.0
KILT (R)	5.7	7.2	6.1	7.7	5.7
KILT-FM (R)	3.7	3.4	4.8	4.2	4.8
KLEF (CL)	1.9	2.9	1.8	2.2	1.3
KLOL (A)	3.0	3.1	5.5	3.3	2.7
KMJQ (B)	**	* *	* *	**	8.6
KNUZ (C)	2.4	3.1	1.4	2.1	1.8
KODA (BM)	1.8	1.3	1.5	2.2	1.3
KODA-FM (BM)	4.3	3.4	2.9	3.1	2.9
KPRC (N/T)	7.9	5.8	4.8	4.4	5.7
KQUE (PA)	3.2	2.3	3.4	5.1	3.0
KRBE (R)	7.7	6.5	6.3	6.2	6.5
KRLY (R)	1.1	1.7	2.2	4.5	5.3
KTRH (N/T)	7.1	9.6	7.3	7.1	7.6
KULF (PA)	4.3	2.8	2.9	2.9	3.0
KXYZ (PA)	3.2	1.9	4.9	3.0	2.0
KYND (BM)	6.5	8.8	9.5	8.4	9.0
KYOK (B)	8.0	5.6	3.7	4.7	3.3



TOP 10 QUARTER HOUR TOP 10 CUME IN HUNDREDS

1	KYND	1 KILT	4243	
2	KMJQ	2 KTRH	3518	
3	KIKK-AM-FM	3 KRBE	3491	
4	KTRH	4 KIKK-AM-FM	3307	
5	KĘNR	5 KYND	3278	
5	KRBE	6 KPRC	3192	
6	KILT	7 KENR	2934	
6	KPRC	8 KRLY	2656	
7	KRLY	9 KMJQ	2524	
8	KILT-FM	10 KILT-FM	2511	
9	KYOK			
10	KQUE			
10	KULF			
18	3-34 MEN	18-34 WOMEN		
1	КМЈО	1 KMJQ		
2	KILT-FM	2 KILT		
3	KIKK-AM-FM	3 KILT-FM		
4	KLOL	4 KIKK-AM-FM		
5	KRBE	5 KYND		
9	KNDL			

TEENS 18-49 ADULTS

5 KRBE

1	KMJQ	1	KRBE
2	KIKK-AM-FM	2	KRLY
3	KYND	3	KMJQ
ļ	KILT	4	KILT
ı	KILT-FM		

HUNTINGTON

HUNTINGTON-ASHLAND 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M
WAMX (R)	.8	* *	4.8	8.7	9.7
WCAK (PA)	1.6	**	1.3	1.6	1.4
WCMI (R)	2.5	**	3.2	4.3	2.9
WEMM (PA)	4.9	* *	2.9	4.1	4.3
WGNT (PA)	19.2	* *	17.2	13.7	17.6
WHEZ (BM)	10.2	**	11.4	8.2	10.2
WIRO (PA)	4.7	**	4.2	5.0	2.1
WITO (C)	1.6	**	1.1	1.8	1.2
WKEE (PA)	10.7		12.2	9.6	10.0
WKEE-FM (PA)	13.2	* *	15.3	11.6	12.4
WTCR (C)	11.5	* *	14.0	18.9	14.3
WWHY (PA)	4.1	**	2.4	2.5	5 .9

	TOP 5 QUARTER HOUR	TOP 5 CUME IN HUNDREDS
	1 WKEE-AM-FM	1 WKEE-AM-FM 1057
	2 WGNT	2 WGNT 932
	3 WTCR	3 WAMX 508
	4 WHEZ	4 WTCR 455
-	5 WAMX	5 WHEZ 428
,	18-34 MEN	18-34 WOMEN
/	1 WKEE-AM-FM	1 WKEE-AM-FM
	2 WAMX	2 WGNT
	3 WGNT	2 WTCB
	4 WCMI	3 WAMX
	5 WTCR	3 WWHY
		4 WHEZ
	18-49 ADULTS	TEENS
	1 WKEE-AM-FM	1 WAMX
	2 WGNT	2 WKEE-AM-FM
	3 WTCR	3 WGNT
	4 WAMX	
	5 WHEZ	

INDIANAPOLIS

INDIANAPOLIS 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
WATI (PA)	3.3	4.8	2.8	5.1	4.5
WBRI (RL)	1.8	2.0	1.8	1.6	1.1
WFBQ (A)	3.2	3.8	4.4	5.3	5.0
WFMS (C)	1.7	1.5	1.4	4.1	5.2
WIBC (PA)	14.4	13.9	13.1	14.2	15.1
WIFE (R)	12.0	7.2	7.6	6.4	6.5
WIRE (C)	15.1	12.9	13.3	11.9	11.6
WNAP (R)	7.4	7.5	8.6	8.3	11.6
WNDE (R)	5.1	7.2	6.7	7.7	6.3
WNTS (N)	2.0	4.0	2.9	3.1	1.0
WTLC (B)	7.8	6.7	10.2	8.5	9.1
WXLW (PA)	5.0	4.1	3.8	3.8	4.0
WXTZ (BM)	9.0	9.8	10.4	13.2	12.3

TOP 5 QUARTER HOUR	TOP 5 CUME IN HUNDREDS
1 WIBC	1 WIBC 3105
2 WXTZ	2 WNDE 2182
3 WIRE	3 WIFE 2158
3 WNAP	4 WNAP 1991
4 WTLC	5 WXTZ 1984
5 WIFE	
18-34 MEN	18-34 WOMEN
1 WNAP	1 WNAP
2 WTLC	2 WIBC
3 WIBC	3 WTLC
4 WFBQ	4 WFBQ
5 WIFE	5 WIFE

18-49 ADULTS 1 WIBC 2 WNAP 3 WTLC	TEENS 1 WNAP 2 WNDE
3 WXTZ 4 WIRE	3 WIFE 3 WTLC
5 WIFE	

JACKSON

JACKSON, MS. 5 BOOK TREND TOTAL PERSONS 12+

A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
11.1		17.4	**	18.8
		10.0	* *	16.0
	* *	.9	**	5.6
	* *	2.0	**	1.9
		9.4	* *	4.7
	**	11.7	* *	12.5
	* *		* *	9.7
				3.4
	* *		* *	1.6
				1.3
				11.6
			* *	2.2
8.0		7.4		8.8
	11.1 11.4 1.1 3.1 7.7 12.8 12.0 6.3 1.4 .6 16.0 3.7	II.1 ** II.4 ** I.1 ** 3.1 ** 7.7 ** 12.8 ** 12.0 ** 6.3 ** 1.4 ** 6 ** 16.0 ** 3.7 **	11.1 ** 17.4 11.4 ** 10.0 1.1 ** 2.0 7.7 ** 9.4 12.8 ** 11.7 12.0 ** 8.0 6.3 ** 4.0 1.4 ** 1.1 6 ** 1.4 16.0 ** 15.1 3.7 ** 5.4	

TO	OP 5 QUARTER HOUR	TO	OP 5 CUME IN	HUNDREDS
1	WJDX	1	WJDX	866
2	WJMI	2	WSLI	583
3	WLIN	3	WOKJ	5 51
4	WSLI	4	WJMI	452
5	MOKI	5	WLIN	427

2 WZZQ 2 WJMI 3 WJMI 3 WLIN 4 WOKJ 4 WOKJ 5 WKXI 4 WZZQ
5 WKXI

18	-49 ADULTS	TEEN	S
1	MJDX	1 W.	-
2	WJMI	2 W.	
3	WLIN	2 W2	
4	WOKJ		
5	WZZQ		

JACKSONVILLE

JACKSONVILLE 5 BOOK TREND TOTAL PERSONS 12+

		0/14 / 3	A/101 / 0	O/N /6	A/IVI //
WAIV (A)	* *	7.3	5.1	8.3	8.0
WAPE (R)	9.6	8.2	13.9	11.2	12.0
WBIX (B)	1.7	1.8	1.0	1.3	1.0
WCGL (BM)	* *	3.3	2.3	2.0	1.4
WCMG (C)	**	**	3.5	5.0	4.4
WCRJ (B)	**	* *	**	**	1.4
WERD (B)	2.3	2.3	2.9	2.8	1.9
WIVY (R)	7.6	4.4	6.4	4.9	10.4
WJAX (PA)	4.7	4.0	4.9	3.3	7.8
WJAX-FM (R)	6.6	3.9	3.6	1.5	3.0
WKTZ (BM)	4.6	5.1	3.5	3.4	4.3
WKTZ-FM (BM		12.6	18.8	16.1	13.2
WMBR (PA)	3.7	6.3	4.2	3.7	4.1
WPDQ (B)	4.3	9.3	7.0	10.6	1.01
WQIK (C)	3.9	4.1	3.4	5.9	4.1
MAO1 (C)	7.0	9.8	4.2	7.0	5.0

1 WAPE 1 V 2 WIVY 2 V 3 WAIV 3 V 4 WJAX-FM 4 V	84 WOMEN NAPE NAIV NKTZ-FM NIVY NPDQ

18	3-49 ADULTS	TE	ENS
1	WAPE.	1	WIVY
2	WKTZ-FM	2	WAPE
3	WAIV	2	WPDQ
3	WIVY	3	WAIV
4	WPDQ	_	
5	WMBR		

KANSAS CITY

KANSAS CITY 5 BOOK TREND TOTAL PERSONS 12+

KAYQ (C) KBEQ (R) KBIL (C) KCEZ (BM) KCKN (C) KCKN-FM (C) KCMO (PA) KCNW (N) KMBR (BM) KMBZ (PA) KPRS (B) KPRT (B) KUDL (N) KWKI (A) KXTR (BM) KYYS (A) WDAF (PA) WHB (R)	1.7 8.7 1.1 5.5 3.7 4.0 6.0 ** 9.6 13.1 7.0 3.1 1.2 1.1 1.7 5.6 6.5	1.4 6.6 1.4 5.7 5.5 4.5 8.2 ** 8.4 10.8 7.4 2.2 .8 1.8 1.4	2.I 8.4 1.5.9 2.7 5.3 6.3 ** 9.2 I3.0 7.5 2.4 .9 1.6 5.8 6.7 6.8	3.4 9.2 1.3 4.7 4.1 5.4 8.2 ** 9.5 10.9 5.5 1.7 .6 1.7 6.8	2.4 6.7 1.1 4.9 2.9 3.2 9.0 2.5 11.1 18.3 6.2 1.9 2.2 1.7 1.1 6.6 7.3 5.2
TOP 10 QUARTE 1 KMBZ 2 KMBR 3 KCMO 4 WDAF 5 KBEQ 6 KYYS 7 KPRS 8 WHB 9 KCEZ 10 KCKN-FM	R HOUR	TOP 10 C 1 KMBZ 2 KCMC 3 WHB 4 KBEQ 5 WDAF 6 KMBR 7 KYYS 8 KCEZ 9 KCKN 10 KCNW		3583 2829 2358 1817 1814 1755 1454 1359 1070	s

18-34 MEN 1 KYYS 2 KCMO 3 KMBZ 4 KPRS 5 KBEQ	18-34 WOMEN 1 KCMO 2 KMBZ 2 KYYS 3 WHB 4 KMBR	18-49 ADULTS 1 KMBZ 2 KMBR 3 KCMO 4 WDAF 5 KYYS	TEENS 1 KBEQ 2 KYYS 3 KPRS 4 WHB
	5 KPRS		

KNOXVILLE

KNOXVILLE 5 BOOK TREND TOTAL PERSONS 12+

rs	TEENS		A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
	1 WJM1	WBIR (PA)	5.1	7.2	4.9		3.8
	2 WJDX	WBIR-FM (C)	3.0	2.7	4.3	* *	7.5
	2 WZZQ	WEZK (BM)	10.2	16.2	15.7		14.3
		WGAP (C)	1.6	2.5	3.4		2.6
		WIVK (C)	10.7	9.5	10.4		11.8
		WIVK-FM (C)	14.2	10.0	15.8		11.8
		WJBE (B)	1.1	3,3	* *	* *	1.6
A1/A		WKGN (A)	7.0	3.7	2.3		2.6
CK	ONVILLE	WKXV (B)	3.0	3.8	2,3		1.7
CILO	CITALIFF	WNOX (R)	11.6	10.0	14.2		9.7
		WOKI (R)	.9	1.5			.2
		WOKI-FM (R)	8.6	7.3	6.8		4.7
LLE 5 BOOK	TREND TOTAL PERSONS 12+	WRJZ (R)	* *		* *	* *	18.1
		WYSH-FM (C)	* *	* *	**	**	1.4
A/M'75 O	/N'75 A/M'76 O/N'76 A/N	1′77					

TOP 5 QUARTER HOUR 1 WRJZ 2 WEZK 3 WIVK 3 WIVK-FM 4 WNOX 5 WBIR-FM	TOP 5 CUME IN HUNDREDS 1 WRJZ 1332 2 WNOX 1159 3 WEZK 927 4 WIVK-FM 808 5 WIVK 783
18-34 MEN 1 WRJZ 2 WIVK 3 WIVK-FM 4 WBIR-FM 5 WNOX	18-34 WOMEN 1 WRJZ 2 WEZK 2 WIVK-FM 3 WNOX 4 WOKI-AM-FM 5 WBIR-FM

18	-49 ADULTS	TE	ENS
1	WRJZ	1	WRJZ
2	WEZK	2	WNOX
3	WIVK		
4	WIVK-FM		
5	WNOX		

LANSING

LANSING-EAST LANSING 5 BOOK TREND TOTAL PERSONS 12+

S	TEENS			A/M'75	O/N'75	A/M'76	O/N'76	A/M
	1 WIVY		WCER (PA)	.9	**	.4	**	1.0
	2 WAPE		WCER-FM (PA)	.3	**	.8	* *	1.2
	2 WPDQ		WFMK (PA)	6.9	**	10.2	**	5.4
	3 WAIV		WILS (PA)	8.9	**	6.3	**	7.0
			WILS-FM (A)	1.9	**	3.0	**	6.8
			WION (PA)	3.8	**	1.4	**	1.2
-			WITL (C)	5.3	**	4.7	**	6.3
			WITL-FM (C)	8.8	**	10.2	**	7.1
	SAS CIT	TV .	WJIM (PA)	5.8	**	7.7	**	8.2
	JAJUII		WJIM-FM (BM)	4.4	**	3.5	**	4.5
-			WVIC (R)	3.9	**	4.7	**	4.9
			WVIC-FM (R)	11.3	**	11.4	**	13.1
7 5 BOO	K TREND TOTAL PI	ERSONS 12+	WJR (PA)*	10.5	**	10.2	**	8.4
			WOOD-FM (BM)*	6.1	**	8.5	**	5.7
A/M'7!	5 O/N'75 A/M'76	O/N'76 A/M'	777 TOP 5 QUAR		R TOP	CUME IN	HUNDR	EDS

1 WVIC-AM-FM 2 WILS

1276 936 919

, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	I VVVIC-AIVI-FIV
2 WJR	2 WILS
3 WJIM	3 WJIM
4 WITL-FM	
5 WILS	4 WJR
D WILS	5 WFMK
18-34 MEN	10.24 WOMEN
1 WVIC-AM-FM	18-34 WOMEN
2 WILS-FM	1 WVIC-AM-FM
3 WJIM	2 WJIM
	3 WILS-FM
4 WFMK	4 WFMK
4 WILS	
5 WILT-FM	4 WILT-FM
5 WJR	5 WILS
5 11011	
18-49 ADULTS	TEENS
1 WVIC-AM-FM	1 WVIC-AM-FM
2 WJIM	
3 WILS-FM	
4 WFMK	
5 WJR	

1 WVIC-AM-FM

LAS VEGAS

LAS VEGAS 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KBMI (R) KDWN (PA) KENO (R) KFMS (A) KLAV (PA) KLUC (R) KLUC-FM (R) KORK (PA)	8.8 2.4 18.3 6.5 1.5 3.2 3.8 9.1	4.3 5.6 14.4 7.8 3.5 3.8 5.3 8.8	6.4 8.9 14.3 II.I 3.2 3.4 5.9 5.4	6.2 7.9 19.1 11.4 3.2 2.7 7.2 7.4	5.0 7.0 13.0 11.8 1.8 5.3 8.0 6.5

Page 14

(ORK-FM (BM) (RAM (C) (TRI (A) (VEG (O) (VOV (B) (XTZ (BM)	13.3 15.0 ** 2.4 4.7	15.7 10.6 2,3 3,5 2,5 3,0	14.8 10.3 3.2 1.2 4.2	II.2 6.2 2.5 I.0 3.7 4.0	10.8 10.3 3.0 3.5 3.5 6.8
---	----------------------------------	--	-----------------------------------	---	--

TC	DP 5 QUARTER HOUR	- 11	ON P COME IN HON	DREDS
1	KLUC-AM-FM	1	KENO	983
2	KENO	2	KLUC-AM-FM	686
3	KFMS	3	KFMS	623
4	KORK-FM	4	KRAM	596
5	KRAM	5	KDWN	578
18 1 2 3 4 4	-34 MEN KLUC-AM-FM KFMS KENO KBMI KTRI	1 2 3 4 5	-34 WOMEN KLUC-AM-FM KFMS KENO KDWN KBMI	
5	KRAM	5	KRAM	
5	KVEG			
5	KVOV			

1 2 3 4	-49 ADULTS KLUC-AM-FM KFMS KENO KDWN KRAM	1	EENS KENO KLUC-AM-FM KFMS	
	KORK-FM			

LOS ANGELES

LOS ANGELES 5 BOOK TREND TOTAL PERSONS 12+

•	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
KABC (T) KALI (S) KBIG (BM) KDAY (B) KFAC·FM (CL) KFI (PA) KFWB (N) KGBS (C) KHJ (R) KIIS (PA) KIIS·FM (R) KIQQ (R) KJLH (B) KJOI (BM) KLAC (C) KLOS (A) KLVE (S)	8.2 1.3 6.4 3.0 1.0 2.8 4.0 .7 5.4 1.0 1.8 1.1 4.8 3.7 2.1	8.8 .9 5.0 2.7 .8 3.1 3.3 .6 5.9 1.5 2.5 3.1 1.0 5.4 3.1 3.2 2.5	6.7 .8 5.9 3.3 1.2 2.9 3.9 .4 5.3 1.4 1.8 3.2 .8 4.9 2.3 3.8 1.2	5.7 2.0 6.9 2.1 1.0 3.4 4.7 .4 4.0 1.0 1.7 2.3 .9 6.2 2.7 3.3	7.8 1.2 6.4 2.5 1.1 2.8 3.4 1.2 4.3 1.0 2.9 2.0 1.0 5.4 3.1 2.8 3.2



I KABC I. KABC 12477	P 10 QUARTER HOUR
1 KABC 1. KABC 12477 2 KBIG 2 KNX 12319 3 KJOI 3 KHJ 11289 4 KNX 4 KFWB 10726 5 KHJ 5 KBIG 9756 6 KMPC 6 KMPC 8518 7 KFWB 7 KJOI 8202 8 KNX-FM 8 KRLA 7312 9 KLAC 9 KTNQ 7062 10 KOST 10 KLOS 6954	KJOI KNX KHJ KMPC KFWB KNX-FM KLAC

Continued on page 18

"There is a tendency for people to list times on the quarter hour. We rarely have someone say I started listening at 7:07. It'll be 7:15 or 7 o'clock..."

out. I don't know how but it happens. We hold up a book because we find a mistake and we've got to do it. In most cases it gets blown out of proportion. We take a lot of heat. and this, I think, is our most critical problem. We're contantly defending. I'd say that we spend more time defending than doing the very thing that the industry wants us to do, and that is to educate them about what we're doing.

R&R: One thing that programmers comment on is that radio managers don't seem to understand at all that they should look at a year's worth of the sample. Program Directors get fired every book because they went from a 3 to a 5 and back to a 4, and that point can mean a lot of money.

AURICHIO: It can, but I don't think it's as serious as we make it.

R&R: I think a lot of it is exaggerated.

AURICHIO: Our heat does not come from Program Directors as a rule. We put together a little booklet called the "Programmers Guide" which is an attempt to just try to explain in layman's language how to use certain pieces of information, not just what decisions, but how you can use the numbers, and what the margin of error is for what we do. Program Directors love that kind of thing, and they're the type of people that will call us and say come on to a group meeting. Come down, take an hour with us, and just answer questions. We truly welcome the opportunity.

R&R: Would you say that most other research companies have the same problem that they have the same variances? Or are they better research systems?

AURICHIO: Their tolerances are equal to or greater (in a negative sense) than what we have. But look at the media themselves, television for example deals with much smaller samples than we do.

R&R: 1200 for Neilsen?

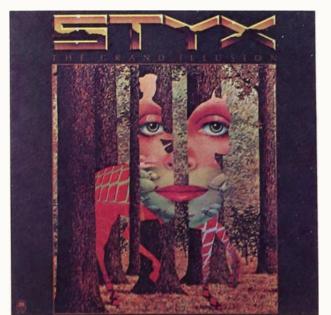
AURICHIO: And that's nationally. The sample in the radio market of New York is 8000. But television deals with big ratings. If a station gets a 20 rating it's not a big deal if it's really 19 or a 21. In the magazine area there are some fairly large samples, but people are used to dealing with demographics that are very small, like women who made purchases of soup in the past 2 weeks and bought 7 or more cans. That could be represented by a sample of 12. Their tolerances are enormous. So from that point of view it is common ground for all of us. Radio, however, is probably more complicated because of call letters-there's 7000 plus

R&R: Maybe that might have to take a personal retrieval to identify those things, or a phone call.

AURICHIO: No, I think we need a revised diary.

R&R: Maybe listing the call letters in their area.

AURICHIO: That we tried, it presents more of a problem. First of all we must make sure that the respondent knows the information that we want. Secondly we may have to ask for a little more information. Right now we ask the re-





Diary Edit Room

spondent to write in the call letters. But they can write in a slogan, or a frequency or a personality. Now mind you I said or. Maybe we have to start picking it all up.

R&R: Two more things that I have, one is that most of our Top 40 people feel that Arbitron is not favorable to youthoriented music formatted radio stations. That because of the diary methodology, because of it being kept in home, and because of the youth being so mobile and away, and a lot of young people living away from home in dorms or whatever. They don't really ever get the fair shake, that it's the Beautiful Music stations and the Pop/Adult radio stations that have those people that sit at home and fill it all out. What can be done? I brought that up in the beginning, I said that youth is moving around and I don't think Arbitron is finding them, maybe you feel you are now with the Expanded Sample Frame and the phones in major markets.

AURICHIO: The evidence is that we are, with the Expanded Sample Frame.

for a valid reason. Is there really a need to create more validation?

RER: One of the things you've done recently is, because people are going in to Beltsville more, you've made a lot more information available to them. The computer runs, all those different things, you can find out almost before you go see the actual diaries

AURICHIO: Our client rooms in Beltsville are booked solid. Our feeling is that it's vital to run an open shop even though it is more costly

R&R: Do you have anything that you want to say to the

AURICHIO: Arbitron is always going to take heat. On any subject that comes up. We are a business organization and our position is that the quality of our service is related to what customers will pay for. We are honest about what we do and will always have difficulty gaining acceptance

"The key thing that makes radio complicated is call letters. Call letter similarity, the use of slogans, the identification by frequency—when one man thinks he's listening to 103 and he's really listening to 103.8..."

R&R: You're saying you are finding the youth by the

AURICHIO: We're performing an analysis now of looking at just the Expanded Sample Frame audience versus the rest of the population to see if they are in fact different in terms of their listening behavior. I suspect they are, at this

R&R: Did you run a test before you actually implemented

AURICHIO: A number of tests, but realize that our tests were not to measure what happened to the audience, but how do you bring unlisted households into the sample. a being criticized right now for not showing audier levels. And this is the issue. It is difficult to disagree with Expanded Sample Frame, it's like saying I'll step on the Ameri-

R&R: You've been accused of not showing discredited diaries to radio visitors at Beltsville.

AURICHIO: I hear that one frequently, but there's good reason for it. What do you do when a station says we discredited this diary because it could not be read and he looks at it and says that's my station's call letters and it should be in the sample? We discard a diary under written procedures. All of those diaries are kept for audit under the supervision of the Broadcast Rating Council. We have to be able to prove that every one of those diaries have been eliminated for new things-like Expanded Sample Frame. All new ideas get reactions. The radio industry is smart and after they sit back and think about it, they'll support good ideas. People talk about doubling the samples, doubling the samples doesn't solve anything. Just makes the margin of error go down 25%. So economically it's never smart to double the sample. But producing another report is smart. Because now there is more information to see if there is a wobble. The more often that information is produced the less vulnerable a station is to a statistical fluke. There will come a time when more reports will be supported. But if we walked into a market now and say OK next year, everybody's going to get four

R&R: What does it take to get somebody, let's take the markets that only get one book, what would it take to get two books? Would you have to go in and meet with all the broadcasters and get them to pay for it, is that what it is?

R&R: What is the current market size break for one book? **AURICHIO:** About 75.

R&R: Is that mainly because the agencies won't also support it, because they don't buy that deep where they would need more than one book a year from them?

AURICHIO: Advertising agencies don't support the research. They support the broadcasters who support the re18-49 ADULTS TEENS

1	KBIG	ı	KHJ
2	KNX-FM	2	KDAY
3	KABC	3	KTNQ
3	KJOI	4	KIQQ
4	KHJ	5	KLOS
5	KRTH		

LITTLE ROCK

LITTLE ROCK-NORTH LITTLE ROCK
5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KAAY (R)	8.2	**	8.8	**	10.3
KALO (B)	7.8	* *	7.5	**	11.5
KARN (BM)	6.9	**	6.3	* *	7.5
KDXE (C)	**	- * *	.9	**	1.0
KEZQ (BM)	14.4	**	11.8	* *	11.0
KGKO (O)	1.6	**	1.6	* *	1.3
KGMR-FM (C)	2.5	2 **	.5	**	2.3
KKYK (R)	11.7	**	6.1	**	5.8
KLAZ (R)	5.7	* * *	16.6	**	22.0
KLRA (C)	14.0	* *	12.5	**	13.8
KOKY (B)	8.0	* *	9.1	**	2.5
KSOH (PA)	3.0	* *	4.5	**	1.0
KXLR (C)	6.2	* *	8.2	**	5.8
KXXA (N)	**	**	**	* *	1.0

TOP 5 QUARTER HOUR	TOP 5 CUME IN H	IUNDREDS
1 KLAZ	1 KLAZ	980
2 KLRA	2 KAAY	847
3 KALO	3 KLRA	788
4 KEZQ	4 KALO	533
5 KAAY	5 KARN	525
		**

1 K 2 K 3 K 3 K	4 MEN (LAZ (ALO (AAY (XLR	1 2 3 4	-34 WOME KLAZ KALO KAAY KKYK
4 k	(XLR (KYK (EZQ	4 5 5	KKYK KEZQ KXLR

18-	49 ADULTS	TE	ENS
1	KLAZ	1	KLAZ
2	KALO	2	KAA
3	KEZQ	3	KALC
4	KAAY		
5	KLRA		

LOUISVILLE

LOUISVILLE 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAKY (R) WAMZ (C)	15.1	12.8	11.0	10.0	8.9
WAVE (PA)	14.0	16.1	12.4	10.7	4.5 12.0
WCSN (BM) WFIA (RL)	2.2 1.9	4.0 1.8	3.9 1.4	4.6 1.6	3.7 I.2
WHAS (PA)	11.7	11.4	12,1	11.9	9.9
WKLO (R)	6.7 II.7	8.4 9.0	7.2 8.4	8.6 11.6	5.4 7.I
WLOU (B) WLRS (A)	6.9 4.6	5.6 7.0	5.3 8.8	3.8 12.8	7.5 II.0
WQHI (A)	7.7	5.8	8.5	6.5	11.3
WSTM (PA) WTMT (BM)	1.2 1.7	.8 2.9	.9 2.6	.9 1.4	2.5 2.3
WVEZ (BM)	5.8	7.5	7.6	7.7	8.0

WS'	TM (PA) MT (BM) EZ (BM)	1.2 1.7 5.8	.8 2.9 7.5		.9 2.6 7.6	.9 I.4 7.7		2.5 2.3 8.0
1 2 3 4	OP 5 QUAR WAVE WQHI WLRS WHAS WAKY	TER HO	UR ,	1 2 3 4 5	WAVE WKLO WQHI		HUN 2161 2055 1989 1774 1747	
1 2 3	3-34 MEN WLRS WQHI WAKY WLOU WKLO			1 2 3	-34 WOMEI WOHI WLRS WAKY WKLO WLOU	N		
1 2 3 4	-49 ADULT WQHI WLRS WAKY WKLO WLOU WHAS	rs		1 2 3	ENS WLRS WQHI WAKY WKLO WLOU			



MADISON

MADISON 5 BOOK TREND TOTAL PERSONS 12+

TOP 5 QUARTER HOUR

1 WTSO 2 WIBA

3 WISM 4 WZEE 5 WISM-FM

> WIBA-FM WISM-FM

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
WIBA (PA)	15.4	**	10.9	**	16.3
WIBA-FM (A)	4.3	* *	6.4	**	5.2
WISM (R)	14.1	* *	12.6	* *	11.6
WISM-FM (PA)	6.9	**	8.1	* *	6.2
WLVE (PA)	9.3	**	4.8	**	3.5
WMAD (C)	6.9	**	3.6	**	4.0
WNWC (RL)	1.9	**	**	**	1.5
WTSO (C)	10.6	**	16.4	**	17.5
WWQM (O)	**	**	**	**	5.7
WYXE (A)	3.7	* *	2.1	**	1.5
WZEE (R)	5.9	**	10.9	**	11.4

, TOP 5 CUME IN HUNDREDS 1 WISM 988 2 WIBA 894

316
358
35

3-34 MEN	18-34 WOME
WZEE	1 WTSO
WIBA-FM	2 WZEE
WISM	3 WISM-FM
WTSO	4 WISM
WWQM	5 WIBA
WIBA	

18-49 ADULTS 1 WTSO 2 WZEE	TEENS 1 WISM 2 WZEE
3 WIBA 4 WISM	

MEMPHIS

MEMPHIS 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KWAM (RL)	3.6	2.6	4.7	2.6	1.8
KWAM-FM (C)	.9	.9	.6	.6	1.6
WDIA (B)	12.1	15,5	18.1	16.4	11.8
WEZI (BM)	8.5	9.3	11.1	10.1	11.2
WHBQ (R)	9.8	6.1	6.3	10.7	13.7
WHRK (R)	**	* *	* *	1.8	4.5
WLOK (B)	5.2	9.7	6.6	6.2	11.6
WMC (C)	11.3	10.4	11.4	14.0	9.1
WMC-FM (A)	11.0	9.5	7.8	7.9	5.5
WMPS (R)	15.7	11.9	10.7	5.1	6.6
WQUD (PA)	3.3	4.7	5.2	4.1	6.7
WREC (PA)	6.2	5.5	4.2	7.1	4.7
WWEE (N/T)	2.7	3.1	2.2	3.6	2.7
WZXR (C)	* *	**	1.2	1.8	2.9

TOP 5 QUARTER HOUR 1 WHBQ 2 WDIA 3 WLOK 4 WEZI 5 WMC 18-34 MEN 1 WLOK 2 WHBQ 3 WHRK 3 WMC-FM 4 WDIA 4 WMPS 5 WQUD	TOP 5 CUME IN HUNDREDS 1 WHBQ 2276 2 WDIA 1764 3 WMC 1494 4 WMPS 1492 5 WEZI 1311 18-34 WOMEN 1 WHBQ 2 WLOK 2 WQUD 3 WDIA 4 WMPS 5 WEZI
18-49 ADULTS 1 WHBQ 2 WLOK 3 WDIA 3 WEZI 4 WQUD 5 WMC	TEENS 1 WHBQ 2 WLOK 3 WMC-FM

MIAMI

MIAMI 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAIA (BM)	1.5	1.8	1.9	1.7	1.7
WCMQ (S)	5.5	4.8	3.4	3.0	5.6
WCMQ-FM (S)	5.7	3.5	5.9	3.1	5.9
WEDR (B)	2.9	2.3	3.3	3.9	3.2
WFUN (BM)	1.5	2.2	1.0	1.2	1.1
WGBS (PA)	3.4	3.2	3.8	3.7	3.1
WIGL (PA)	.4	.6	.6	.8	1.0
WINZ (N)	.5	3.5	3.7	4.8	5.0
WINZ-FM (A)	.7	1.9	2.0	3.8	3.6
WIOD (PA)	6.0 ·	4.8	3.4	4.2	2.6
WKAT (T)	3.5	2.6	2.8	3.1	3.8
WLYF (BM)	4.8	4.8	6.5	6.1	3.8
WMBM (B)	2.7	4.7	3.4	1.8	1.9
WMJX (R)	**	2.0	2.2	5.9	5.1
WOCN (PA)	1.1	1.3	1.4	2.3	2.4
WQAM (R)	5.4	6.5	5.5	4.4	3.8
WQBA (S)	14.5	16.1	15.7	14.4	17.7
WTMI (CL)	3.3	2.0	1.4	1.8	2.0
WVCG (PA)	5.7	4.2	5.3	2.8	`2.7
WWOK (C)	3.8	3.7		2.6	2.8
WYOR (BM)	3.2	3.6	4.3	5.2	3.7
WAXY (O)*	2.2	2.2	1.5	2.2	2.2
WHYI (R)*	6.2	5.3	6.7	6.0	6.6
WSHE (A)*	3.6	2.2	3.0	1.6	1.9

Radio & Records The Arbitron Special Issue

Bob Wilson
Senior Editor
Christine Blase
Associate Editor

Lori Holder

RADIO & RECORDS is published every Friday by Radio & Records, Inc. 6430 Sunset Blvd., Suite 1221, Hollywood, CA 90028. (213) 466-9561. Subscriptions \$130 per year or \$40 per quarter. All reasonable care taken but no responsibility assumed for unsolicited material. R&R reserves all rights in material accepted for publication. All letters addressed to R&R or its editors will be assumed intended for publication and reproduction and may therefore be used for this purpose. Nothing may be reproduced in whole or in part without written permission from the publisher. Printed in USA. Mailed first class to the United States, Canada, England, Australia, New Zealand, and Japan. © 1977 RADIO & RECORDS INC.

JOAN ARMATRADING

TOP 10 QUARTER HOUR TOP 10 CUME IN HUNDREDS

1	WQBA	1	WHYI	2404
2	WHYI	2	WQBA	2172
3	WCMQ-FM	3	WMJX	1968
4	WCMQ	4	WQAM	1906
5	WMJX	5	WINZ	1835
6	WINZ	6	WLYF	1354
7	WKAT	7	WCMQ-FM	1295
7	WLYF	8	WIOD	1261
7	WQAM	9	WGBS	1172
8	WYOR	10	WWOK	1018
9	WINZ-FM			
10	WEDR			

18-34 WOMEN

1	WINZ-FM	1	WCMQ-FM
2	WHYI	2	WHYI
3	WCMQ-FM	3	WQBA
4	WQAM	4	WEDR
5	WMJX	4	WMJX
		5	WINZ-FM

18-34 MEN

18	49 ADULTS	
		TEENS
1	WQBA	1 WMJX
2	WCMQ-FM	2 WHYI
3	WHYI	3 WEDR
4	WCMQ	4 WCMQ-FN
5	WINZ-FM	4 WQAM

MINNEAPOLIS

MINNEAPOLIS 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
KDWB (R)	7.2		5.9		6.2
KDWB-FM (R)	• •		2.4		3.2
KEEY (BM)	2.5		1.6		1.6
KEEY-FM (BM)	5.7		5.4		5.7
KFMX (PA)	3.1	* *	1.3		2.4
KORS (A)	1.0	* *	.8	* *	1.5
KQRS-FM (A)	3.8		3.9	**	4.5
KRSI (C)	2.3		2.2	* *	2.8
KSTP (R)	5.7		6.2		4.9
KSTP-FM (BM)	3.5	* *	5.0	• •	3.8
KTCR (C)	.9		.9	• •	1.6
KTCR-FM (C)	2.3		1,2	• •	1.7
WAYL (BM)	• •	* *	1.4		1.9
WAYL-FM (BM)	5.4	• •	5.7		5.3
WCCO (PA)	27.7	* •	30.8	* *	27.9
WCOO.FM (PA)	5.4		6.4		6.2
WDGY (A)	4.4	* *	3.5	* *	3.1
WLOL (C)	1.5	• •	1.4		2.7
WLOL-FM (BM)	.9	• •	1.5		1.4
WMIN (BM)	1.3		.4	* *	1.2
WWTC (N)	1.6	••	2.1	• •	1.3

TOP 10 QUARTER HOUR

	WCCO	1	wcco	8491
	KDWB-AM-FM	2	KDWB-AM-FM	5385
	WAYL-AM-FM		KSTP	3384
	WCCO-FM		WAYL-AM-FM	2917
i	KQRS-AM-FM		WCCO-FM	2591
,	KEEY-FM		KEEY-FM	2213
	KSTP	_	WDGY	2197
1	KSTP-FM		KQRS-AM-FM	1834
1	WDGY		KSTP-FM	1660
0	KRSI	_	KRSI	1522

18-34 MEN

1	KORS-AM-FM	
2	KDWB-AM-FM	
2	WCCO	
3	KSTP	
4	WCCO-FM	
5	WDGY	

18-49 ADULTS

1	WCCO
2	KORS-AM-FM
3	KDWB-AIM-FM
4	WCCO-FM
5	WAYL-AM-FM

18-34 WOMEN

TOP 10 CUME IN HUNDREDS

1	WCCO-FM
2	WCCO
3	KDWB-AM-FM
4	KSTP-FM
5	KSTP

TEENS

1	KDWB-AM-FM	
2	KSTP	
3	KQRS-AM-FM	
3	WDGY	

NASHVILLE

A/M'75 O/N'75 A/M'76 O/N'76 A/M'7

NASHVILLE 5 BOOK TREND TOTAL PERSONS 12+

WAMB (BM)		1.8	5.1	4.1	3.0
WBYQ (R)	6.5	5.6	5.0	5.4	5.3
WGNS (R)	.6	1.7	1.4	1.6	1.5
WHIN-FM (PA)	2.4	3.0	1.3	1.2	1.4
WKDA (C)	3.1	3.6	3.1	5.5	3.6
WKDF (A) WLAC (R)	11.1	10.7	9.3	10.5	14.5
WLAC-FM (BM)	6.4	5.7	4.9	7.8	4.3
WMAK (R)	10.3	8.7	9.0	5.9	4.5
WMTS (C)	.9	1.0	.9	.6	1.1
WSIX (PA)	4.9	5.6	4.8	3.1	3.2
WSIX-FM (C)	10.3	4.8	8.2	10.0 8.7	9.2
WSM (PA/C) WSM-FM (PA)	11.8	11.5 5.6	5.7	6.5	7.3
WVOL (B)	6.5	7.0	6.2	5.6	9.2
WZEZ (BM)	**		3.4	5.0	5.2
1 WLAC 2 WKDF 2 WSIX-FM 2 WVOL 3 WSM 4 WSM-FM 5 WBYQ 18-34 MEN 1 WKDF		2 WS 3 WS 4 WI 5 WF	LAC SM SIX-FM KDF WAK 4 WOMEN VLAC	16 98 88 87	4
2 WLAC		-	VOL		
3 WVOL 4 WBYO		_	VSM-FM VBYQ		
4 WBYQ 5 WKDA			VKDF		
3 WKDA		5 V	VMAK		
18-49 ADULTS		TEE	_		
1 WLAC			LAC		
2 WKDF 3 WVOL		2 W	VOL		
4 WSIX-FM		3 44	VOL		
5 WSM-FM					

LEGEND

R-Rock, A-AOR, C-Country, PA-Pop/Adult, B-Black, BM-Beautiful Music, O-Oldies, N-News, T-Talk, S-Spanish, CL-Classical, RL-Religious.

NEW HAVEN

MILWAUKEE 5 BOOK TREND TOTAL PERSONS 12+

MILWAUKEE

A/M'75 O/N'75 A/M'76 O/N'76 A/M'77 WAWA (B) 3.1 WBCS (C) 2.9 1.4 2.6 3.4 5.2 3.1 WBKV-FM (BM) 1.4 1.6 1.5 WEMP (C) WEZW (BM) 5.0 11.3 10.7 11.8 WFMR (CL) 2.9 2.3 II.8 1.1 3.4 WISN (PA) 8.0 8.0 WISN-FM (BM) WKTI (R) 3.1 3.2 3.7 4.2 3.5 3.2 WNOV (PA) .9 1.7 2.3 WNUW (BM) WOKY (R) WQFM (A) 1.6 1.6 2.0 9.0 2.6 10.8 10.5 8.3 1.7 3.4 5.5 WRIT (N) 4.4 1.2 1.9 2.6 1.9 WTMJ (PA) 12.0 18.1 14.3 16.2

TOP 10 OLIARTER HOUR TO DS

3.3

2.1

5.3

3.4

1.5

4.0

2.6 1.6

3.3

2.2

1.8

1.8

4.6

10	P TO OUARTER HOUR	TO	P 10 CUME IN	HUNDRED
1	WTMJ	1	WTMJ	4064
2	WISN	2	WOKY	3657
3	WOKY	3	WISN	3641
4	WEZW	4	WZUU-AM-FM	2553
5	WZUU AM-FM	5	WEZW	2225
6	WEMP	6	WEMP	1518
7	WOFM	7	WKTI	1425
8	WAWA	8	WISN-FM	1398
9	WKTI	9	WOFM	1346
9	WZMF WISN-FM	-	WBCS	1239

19	-34 MEN
1	WZUU-AM FM
2	WQFM
3	WISN
	MALE BAD

4 WEMP 5 WZMF **18 49 ADULTS** WTMJ WISN WZUU-AM-FM

WOKY

WEZW

WZMF (A)

WZUU (R)

WZUU-FM (R)

18-34 WOMEN WOKY WZUU AM-FM WISN

WKTI 5 WTMJ

TEENS 1 WOKY 2 WZUU-AM-FM

MOBILE

MOBILE 5 BOOK TREND TOTAL PERSONS 12+

)			- 4			
,		A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
}	WADD (D)	17.0		11. 4		16.7
	WABB (R)	17.3		11.4		15.7
+	WABB-FM (R)	9.7	* *	10.9	* *	14.6
	WBCA (B)			.4		1.1
	WBLX (B)	13.0	* *	16.6		10.4
	WGOK (B)	4.9		6.5	W W	4.1
	WGOK-FM (B)	* *	* *	.4	* *	3.5
	WHEP (PA)	* *		2.3	* *	1.7
	WKRG (PA)	6.8	* *	8.0		7.2
2	WKRG-FM (PA)	5.2		5.9		4.1
	WKSJ (C)	2.1	* *	5.1	* *	5.4
	WLIQ (C)	6.0	* *	1.9	* *	2.0
	WLPR (PA)	7.0	* *	7.6	6 0	4.8
	WMOB (PA)	7.2		5.1	* *	7.8
	WMOO (RL)	1.2		1.1		2.6
	WUNI (C)	9.1		6.3		8.7

TOP 5 QUARTER HOUR	TOP 5 CUME IN HUNDRE
1 WABB	1 WABB 124
2 WABB-FM	2 WABB-FM 107
3 WBLX	3 WUNI 598
4 WUNI	4 WBLX 58:
5 WMO8	5 WKRG 527
18-34 MEN	18-34 WOMEN

1	WABB-FM	
2	WABB	
3	WKRG-FM	
4	WBLX	
5	WKSJ	

18-49 ADULTS WABB FM WBLX WMOB WKSJ

EDS 77

WARB WABB-FM WBLX WKSJ 3 **WMOB** WGOK

TEENS WABB FM WABB WBLX

NEW HAVEN-WEST HAVEN 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAVZ (R)	10.3	10.1	10.3	8.9	9.7
WELI (PA)	19.7	19.6	19.8	24.1	17.3
WKCI (BM)	7.9	6.3	8.1	8.2	9.7
WNHC (PA)	3.0	3.9	3.3	2.7	2.2
WPLR (A)	6.2	5.8	9.1	6.6	9.0
WYBC (PA)	.9	.5	.9	.9	1.1
WDRC-FM (R)*	6.4	6.3	8.8	4.3	5.2
WHCN (A)*	1.1	.7	.5	.7	2.0
WKSS (BM)*	4.9	7.2	5.4	5.5	7.0
WTIC (PA)*	3.8	3.2	3.2	3.2	2.5
WWYZ (A)*	2.1	.5	.5	4.6	5.2
WCBS (N)*	6.0	5.1	3.7	4.8	5.0
WEZN (PA)*	2.8	3.7	3.3	2.3	2.9
WNBC (PA)*	3.9	3.9	2.8	2.3	4.7

OP 5 OUARTER HOUR	T	OP 5 CUME IN	HUNDREDS
WELI			
WAVZ	1	WELI	1287
WKCI	2	WAVZ	1038
WPLR	3	WKCI	604
WKSS	4	WNBC	598
WDRC-FM	5	WPLR	585
WWYZ			

18	34 MEN	18	34 WOMEN	
1	WPLR	1	WAVZ	
2	WWYZ	1	WPLR	
3	WAVZ	2	WWYZ	
4	WHCN	3	WELI	
4	WNBC	4	WED	
5	WELI	4	WDRC FM	
5	WDRC-FM	4	WNBC	
		5	WKCI	

TEENS 1 WAVZ 18-49 ADULTS WPLR WDRC FM WAVZ 3 WPLR WWYZ WKCI

Page 19

NEW ORLEANS

TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WBOK (B)	5.2	3.9	8.3	4.1	5.0
WBYU (BM)	8.7	7.7	8.4	8.6	7.6
WEZB (BM)	3.9	2.6	4.2	5.7	3.9
WGSO (PA)	3.8	6.0	5.3	9.0	6.5
WNNR (B)	2.8	2.8	4.0	2.3	2.2
WNOE (R)	7.5	8.0	6.7	7.1	7.4
WNOE-FM (A)	4.9	7.8	6.8	6.5	5.7
WQUE (PA)	3.8	2.6	3.8	5.1	7.9
WRNO (A)	2.6	1.7	6.1	4.8	6.5
WSHO (C)	4.7	2.7	2.8	3.0	4.3
WSMB (PA)	10.2	10.7	10.3	10.5	9.0
WTIX (R)	9.9	9.5	6.2	6.0	6.5
WWL (PA)	8.0	8.2	4.9	8.3	5.1
WWL-FM (BM)	3.5	3.1	1.8	3.7	3.5
WXEL (B)	4.9	4.2	6.2	3.4	2.7
WYLD (B)	6.8	8.4	5.4	3.9	6.1
WYLD-FM (B)	.4	.6	.8	1.0	2.4

TOP 5 CUME IN HL	INDREDS
1 WTIX	2142
2 WNOE	1922
3 WQUE	1506
4 WSGO	1344
5 WNOE-FM	1334
18.34 WOMEN	
4 WRNO	
	1 WTIX 2 WNOE 3 WQUE 4 WSGO 5 WNOE-FM 18-34 WOMEN 1 WQUE 2 WNOE 3 WNOE-FM

4 WNOE 5 WBOK	4 5	WTIX WBOK
5 WBYU	5	WBYU
18-49 ADULTS	TE	ENS
1 WQUE	1	WNOE
2 WRNO	2	WYLD
3 WNOE-FM	.3	WRNO
4 WBYU	4	WQUE
5 WTIX	5	WTIX

NEW YORK

NEW YORK 5 BOOK TREND TOTAL PERSONS 12+

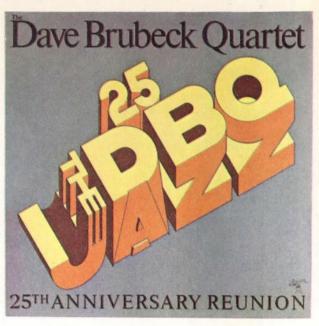
•					
	A/M'76	J/A'76	O/N'76	J/F'77	A/M'7
WABC (R)	9.1	8.8	7.8	7.3	1.8
WADO (S)	3.3	3.3	2.6	3.5	2.8
WBLS (B)	5.0	5.8	5.5	5.6	5.9
WCBS (N)	4.8	5.1	5.5	6.1	5.5
WCBS-FM (O)	3.0	2.4	3.3	2.4	3.5
WHN (C)	2.8	3.1	3.9	2.9	3.6
WINS (N)	4.2	4.3	5.7	5.7	5.1
WJIT (S)	1.2	2.2	1.5	1.8	1.7
WKTU (A)	1.5	1.8	2.4	2.0	1.7
WMCA (T)	3.5	3.7	3.0	3.0	3.8
WNBC (PA)	2.3	2.0	1.9	1.8	2.2
WNEW (PA)	3.2	2.8	2.7	2.6	3.8
WNEW-FM (A)	2.3	2.4	2.0	2.2	2.3
WOR (PA)	8.1	7:1	7.4	8.1	7.0
WPAT (BM)	3.1	3.4	3.0	3.5	3.0
WPA.T-FM (EM)		3.3	2.9	3.1	2.8
WPIX (R)	2.4	1.8	1.6	1.6	1.6
WPLJ (A)	3.9	3.7	3.9	3.4	4.4
WQXR (CL)	.5	.5	.5	.6	.3
WQXR-FM (CL)		1.2	1.8	2.1	1.1
WRFM (BM)	5.0	3.9	4.8	4.3	4.0
WTFM (PA)	1.8	1.9	1.6	1.6	1.6
MAN? (DW)	1.3	1.1	.9	1.4	1.1
WVNJ-FM (BM)		2.1	2.0	2.0	1.8
WWRL (B)	2.3	2.5	1.8	2.4	1.5
WXLO (R)	3.3	3.1	2.9	3.1	2.8

TOP 10 QUARTER HOUR	TOP IO CUME
---------------------	-------------

то	P 10 QUARTER HOUR	TC	P IO CUME II	N HUNDREDS
1 2 3 4 5 6 7 8 8 9 10 18	WABC WOR WBLS WCBS WINS WPLJ WRFM WMCA WNEW WHN WCBS-FM	1 2 3 4 5 6 7 8 9 10 18	WABC WCBS WOR WINS WBLS WPLJ WXLO WNBC WMCA WCBS-FM	35990 25131 24090 23859 16041 15898 15499 14242 14206 14069
1 2 3 4 5	WBLS WABC WPLJ WNEW-FM WCBS-FM	1 2 3 4 5	WABC WBLS WCBS-FM WPLJ WKTU	

18

18-49 ADULTS	TEENS		
I WABC 2 WBLS 3 WCBS-FM 4 WPLJ 5 WHN	I WABC 2 WPLJ 3 WBLS 4 WXLC		



OKLAHOMA CITY

OKLAHOMA CITY 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KAEZ (BM)	**	**	**	1.4	2.5
KAFG (PA)	2.4	3.5	3.0	1.4	2.1
KATT (A)	**	**	* *	**	11.6
KEBC (C)	6.3	4.2	6.8	7.4	6.1
KFJL (B)	1.5	1.6	3.0	2.0	2.3
KFNB (BM)	2.3	3.8	7.9	4.8	5.9
KKNG (BM)	11.4	10.2	8.4	9.1	8.9
KLPR (C)	1.7	2.2	3.1	2.1	1.1
KOCY (PA)	1.9	2.2	2.6	2.0	1.1
KOFM (R)	6.2	3.0	5.8	4.1	5.I
KOMA (R)	7.5	5.3	6.5	9.8	10.6
KTOK (PA)	14.8	17.4	16.4	15.7	16.9
KWHP (R)	4.1	2.1	2.5	1.7	1.5
KXXY (R)	8.3	7.4	4.8	4.2	4.9
WKY (R)	14.2	16.7	15.5	13.6	10.1
WNAD (C)	3.4	5.1	1.3	2.9	3.0
TODE OUADTE			CUME IN		

TO	P 5 QUARTER HOUR	TC	OP 5 CUME IN HUNDREDS
1	KTOK	1	WKY 2251
2	KATT	2	KTOK 1849
3	KOMA	3	KOMA 1832
4	WKY	4	KATT 1005
5	KKNG	5	KKNG 979
			40.24 14/084581
18	-34 MEN		18-34 WOMEN
1	KATT		1 KATT
	KOMA		2 WKY
_	KXXY		3 KOMA
	KOFM		4 KXXY
5	WKY		5 KOFM
18	-49 ADULTS		TEENS
1	KATT		1 KOMA
	KTOK		2 WKY
2	WKY		3 KOFM
3	KOMA		4 KATT
4	KEBC		
5	KXXY		

LEGEND

R-Rock, A-AOR, C-Country, PA-Pop/Adult, B-Black, BM-Beautiful Music, O-Oldies, N-News, T-Talk, S-Spanish, CL-Classical, RL-Religious.

OMAHA

OMAHA-COUNCIL BLUFFS 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KEFM (BM)	3.1	1.1	1.9	**	3.1
KEZO (BM)	9.7	8.7	8.9	10.6	9.1
KFAB (PA)	24.5	27.7	27.6	26.9	23.1
KGOR (R)	8.8	9.0	10.6	10.3	8.1
KLNG (N)	7.6	4.0	4.5	5.4	5.2
KOIL (R)	9.6	7.5	8.0	**	9.4
K000 (C)	5.2	3.5	3.1	2.3	4.1
KOOO-FM (C)	3.1	2.9	1.8	3.1	3.9
KOWH-FM (PA/T)	1.6	1.2	1.2	3.1	1.0
KQKQ (A)	2.9	5.9	6.0	5.6	8.9
KRCB (R)	.8	1.6	.9	2.3	1.4
WOW (R)	15.2	18.2	17.9	22.7	15.3

TOP 5 QUARTER HOUR 1 KFAB 2 WOW 3 KOIL 4 KEZO 5 KQKQ	TOP 5 CUME IN HUNDREDS 1 KFAB 2174 2 WOW 2112 3 KOIL 1427 4 KGOR 1040 5 KEZO 1007
18-34 MEN 1 KQKQ 2 WOW 3 KGOR 4 KOIL 5 KEZO 5 KOOO-FM	18-34 WOMEN 1 WOW 2 KGOR 3 KFAB 4 KOIL 5 KQKQ

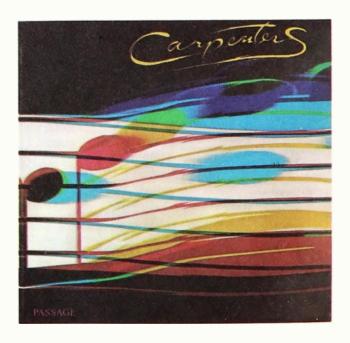
18	-49 ADULTS	TE	ENS
1	WOW	1	KOIL
2	KFAB	2	KGOR
3	ΚΩΚΩ	3	wow
4	KEZO	4	κακα
5	KGOR		
5	KOIL		

ORLANDO

ORLANDO 5 BOOK TREND TOTAL PERSONS 12+

		A/M'75	O/N'75	A/M'76	O/N'76	A/M'7
,	WBJW (R) WDBO (PA) WDBO-FM (BM) WDIZ (A) WHOO (C) WHOO-FM (BM)	7.1 16.6 11.9 2.8 9.1 8.4	9.1 12.8 11.4 5.1 10.1 8.2	11.3 14.2 13.0 5.4 10.4 6.6	16.5 11.7 12.1 3.4 7.3 6.4	14.3 10.6 8.8 5.2 8.9 9.4
	WKIS (PA) WLOF (R) WLOQ (CL) WNBE (N) WOKB (B) WORL (B) WORJ (A)*	5.2 II.4 2.5 ** 3.6 3.9 5.5	5.I 7.8 I.6 I.3 5.8 2.6 6.5	4.5 7.4 .9 1.6 3.8 3.0 5.4	6.9 9.3 1.0 1.4 8.6 2.8 2.9	8.4 8.9 1.0 1.0 5.7 6.1 3.3

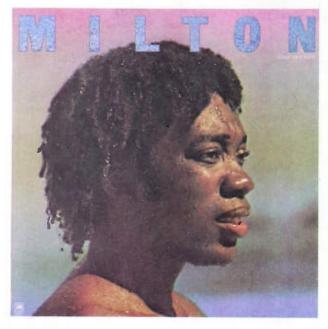
TOP 5 QUARTER HOUR 1 WBJW 2 WDBO 3 WHOO-FM 4 WHOO 4 WLOF	TOP 5 CUME IN HU 1 WDBO 2 WLOF 3 WBJW 4 WKIS 5 WHOO	1542 1516 1485 1172
4 WLOF 5 WDBO-FM	5 WHOO	1046





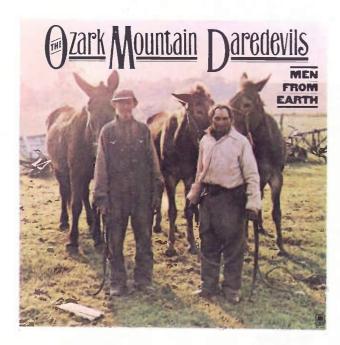




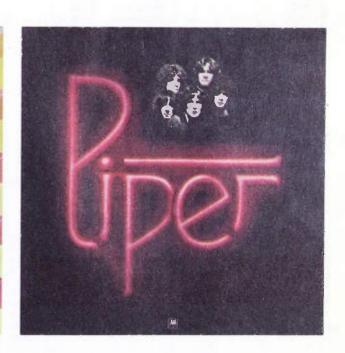


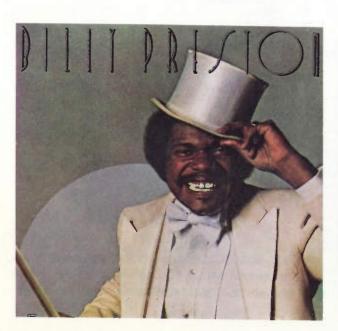
















18-34 MEN	18-34 WOMEN
1 WJBW	1 WBJW
2 WDIZ	2 WORL
2 WLOF	3 WLOF
3 WDBO	4 WDIZ
4 WORJ	5 WKIS
5 WOKB	5 WKIS

18-49 ADULTS 1 WBJW WLOF **WDBO** WHOO-FM

WHOO

TEENS WBJW 2 WLOF 3 WORJ

18-34 MEN KDKB-AM-FM

KUPD-AM-Fivi KBBC KOY KRIZ

TOP 5 QUARTER HOUR

KUPD-AM-FM

KMEO-AM-FM

KDKB-AM-FM KRIZ

KRFM

KTAR

18-34 WOMEN 1 KUPD-AM-FM 2 KOY

KUPD-AM-FM

KMEO-AM-FM

KOY

KRFM

3 4 KRIZ

TOP 5 CUME IN HUNDREDS

2696

2427

1870

1816

1714

KDKB-AM-FM KOOL-FM **KBBC**

18-49 ADULTS KOY

KUPD-AM-FM KDKB-AM-FM KNIX-AM-FM KOOL-FM

TEENS 1 KUPD-AM-FM 2 KRIZ

PHILADELPHIA

PHILADELPHIA 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'76	A/M'77	
KYW (N) WCAU (N/T)	8.8 8.4	8.6 4.5	10.6 5.2	10.0 7.4	11.4	
WCAU-FM (R)	2.0	3.6	2.2	1.9	5.I 4.I	
WDAS (B)	2.4	2.4	2.5	2.3	2.1	
WDAS-FM (B)	3.6	2.9	3.0	4.0	4.2	
WDVR (BM)	5.9	5.1	6.0	6.5	5.4	ı
WFIL (R)	8.1	7.2	7.1	6.3	6.0	
WFLN (CL)	.3	.4	.6	.3	.5	
WFLN-FM (CL)	1.1	1.8	2.3	2.3	2.0	
WHAT (B)	1.9	1,3	1.7	1.0	1.2	
WIBG (R)	3.5	6.9	3.0	2.0	2.2	I
WIFI (R)	3.3	3.8	3.9	3.2	4.2	1
WIOQ (A)	.7	1.7	1.3	1.7	1.9	1
WIP (PA)	8.8	9.4	10.0	10.8	8.4	١
WMGK (PA)	4.7	3.8	3.9	4.3	3.5	١
WMMR (A)	1.6	2.2	2.7	1.8	2.5	١
WPEN (PA)	2.9	2.6	2.8	2.4	2.4	١
WUSL (PA)			1.2	2.3	4.2	١
WWDB (T) WWSH (BM)	2.2	4.1	3.7	3.9	1.9	1
WYSP (A)	8.6 3.7	7.9	8.6	8.5	6.2	١
WY SP (A)	3.7	3.9	5.8	4.2	5.9	١

TOP 10 QUARTER HOUR TOP 10 CUME IN HUNDREDS

1	KYW	1	KYW	12031
2	WIP	2	WFIL	9503
3	WWSH	3	WCAU	7651
4	WFIL	4	WIP	6618
5	WYSP	5	WWSH	6013
6	WDVR	6	WYSP	5688
7	WCAU	7	WIFI	5064
8	WDAS-FM	8	WIBG	4564
8	WIFI .	9	WDVR	4346
8	WUSL	10	WCAU-FM	4198
9	WCAU-FM		110/10-1111	4130
10	WMGK			

18-34 MEN

WYSP WCAU-FM 3 WFIL WMMR WIBG

18-49 ADULTS

WYSP 2 WIP 3 WFIL 4 KYW WDAS-FM

18-34 WOMEN

WDAS-FM WCAU-FM WMGK WYSP WFIL WUSL

TEENS

WIFI WYSP WFIL

WDAS-FM WCAU-FM

PHOENIX

PHOENIX 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M
KBBC (A)	4.8	3.7	5.4	6.1	4.1
KDKB (A)	1.7	1.4	.8	1.4	1.0
KDKB-FM (A)	3.8	5.9	4.9	5.6	5.1
KDOT (BM)	.3	.8	1.1	.9	1.7
KHEP (RL)	.9	1.4	.5	.5	1.0
KHEP-FM (RL)	1.3	1:5	1.3	1.0	1.0
KIFN (S)	6.0	2.3	1.6	.5	3.2
KIOG (R)	**	**	**	**	1.1
KJJJ (C)	6.0	4.9	5.8	7.€	5.4
KMEO (BM)	1.5	1.5	1.3	1.5	2.3
KMEO-FM (BM)	6.0	7.3	6.9	6.8	6.3
KNIX (C)	**	**	4.1	1.6	2.2
KNIX-FM (C)	3.2	4.5	5.3	4.8	2.8
KOOL (PA)	7.1	5.6	5.4	7.4	4.6
KOOL-FM (O)	4.6	4.2	4.7	3.7	4.8
KOY (PA)	8.6	9.3	7.9	7.7	8.6
KPHX (S)	3.4	2.3	2.2	1.1	1.7
KRFM (BM)	6.7	7.7	11.1	10.0	9.9
KRIZ (R)	9.3	4.9	4.0	4.7	6.1
KRUX (R)	2.8	1.0	.9	.9	2.4
KSGR (O)	**	**	**	**	1.1
KTAR (N)	6.4	5.3	6.5	6.0	5.8
KUPD (R)	2.1	4.8	4.3	3.9	4.6
KUPD-FM (R)	1.4	4.0	3.1	7.9	6.5
KXIV (PA)	1.1	1.0	.5	.5	1.3

PITTSBURGH

PITTSBURGH 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KDKA (PA) ·	25.5	20.7	25.8	22.6	27.0
KDKA-FM (PA)	1.7	1.4	1.6	1.8	1.4
KQV (N)	1.2	1.3	1.5	3.0	2.1
WDVE (A)	5.3	5.4	6.8	5.7	7.8
WEEP (C)	3.0	7.0	4.1	3.5	2.5
WEEP-FM (C)	1.3	1.9	1.3	2.2	.9
WHJB (N)	1.5	.9	1.3	1.1	1.0
WIXZ(C)	.7	1.8	2.1	1.0	1.0
WJOI (BM)	**	3.8	3,8	4.5	3.9
WKTQ (R)	8.3	6.6	6.1	4.7	4.6
WLOA (R)	1.0	.7	.2	.4	.4
WLOA-FM (R)	.9	i.i	.6	.9	2.2
WNUF (PA)	1.0	1.7	1.0	1.0	1.1
WPEZ (R)	4.4	5.6	5.7	5.0	4.9
WSHH (BM)	6.7	7.7	6.3	7.5	8.3
WTAE (PA)	6.1	4.9	5.0	9.0	5.2
WXKX (R)	**	**	**	**	5.1
WWSW (PA)	7.4	5.6	7.3	5.5	6.5
WYDD (A)	1.4	2.7	1.3	1.9	1.5
WAMO (B)	.7	2.2	3.4	2.8	2.0 F

TC	P 10 QUARTER HOUR	TC	P 10 CUME	IN HUNDREDS
1	KDKA	1	KDKA	10816
2	WSHH	2	WTAE	3592
3	WDVE	3	WKTQ	3580
4	wwsw	4	WSHH	3331
5	WTAE	5	wwsw	3294
6	WXKX	6	WXKX	3276
7	WPEZ	7	WDVE	3185
8	WKTQ	8	WPEZ	3049
9	MJOI	9	KQV	2008
10	WEEP-AM-FM	10	MJOI	1656

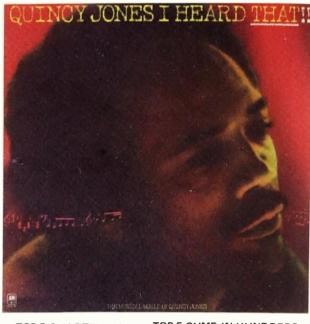
18	3-34 MEN	18	-34 WOM
1	WDVE	1	WDVE
2	KDKA	2	KDKA
3	WXKX	3	WTAE
4	WTAE	4	WKTQ
5	WKTQ	5	WPEZ

1 2 3 4	-49 ADULTS	TE	ENS
	KDKA	1	WDVE
	WDVE	2	WPEZ
	WTAE	3	WXKX
	WSHH	4	WKTQ
5	wwsw	4	WKIQ

PORTLAND, OR

PORTLAND, OR. 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77	
KEX (PA)	7.8	7.9	10.1	9.2	8.1	
KGON (R)	4.0	3.7	3.3	3.5	5.2	
KGW (R)	9.8	12.2	11.8	14.5	15.2	
KINK (A)	3.0	3.2	4.4	4.1	3.4	
KJIB (PA)	1.4	1.7	2.3	2.5	2.7	!
KKEY (T)	2.3	3.1	2.6	3.5	2.9	
KOIN (PA)	4.5	4.7	3.0	5.3	6.4	
KOIN-FM (PA)	2.7	1.6	1.2	2.2	3.0	
KPAM (R)	**	**	.7	1.5	2.2	
KPAM-FM (R)	6.2	6.2	4.3	7.4	9.2	
KPDQ (RL)	1.8	.7	1.5	1.1	1.4	
KPDQ-FM (RL)	1.4	1.2	.7	.5	1.0	
KQFM (BM)	2.2	2.5	2.8	1.7	1.5	
KRDR (C)	1.2	.7	1.3	1.1	1.3	
KUPL (BM)	**	**	**	3.8	1.6	
KUPL-FM (BM)	5.9	6.2	8.3	6.3	5.1	
KVAN (A)	1.3	.9	1.5	2,1	1.7	
KM11 (C)	6.5	6.9	7.4	6.9	8.5	ı
KXL (N)	6.5	8.8	8.2	7.7	6.2	ı
KXL-FM (BM)	3.1	4.1	4.2	5.7	3.7	
KYXI (PA)	6.4	2.9	3.2	3.6	3.9	-



TOP 5 QUARTER HOUR 1 KGW 2 KPAM-AM-FM 3 KWJJ 4 KEX 5 KOIN	TOP 5 CUME IN HUNDRED: 1 KGW 3401 2 KOIN 2535 3 KPAM-AM-FM 2124 4 KEX 1736 5 KWJJ 1464
18-34 MEN 1 KGW 2 KGON 3 KPAM-AM-FM 4 KOIN 5 KVAN	18-34 WOMEN 1 KPAM-AM-FM 2 KGW 3 KGON 4 KINK 5 KEX
18-49 ADULTS 1 KGW 2 KPAM-AM-FM 3 KEX 4 KGON 4 KOIN 5 KWJJ	TEENS 1 KGW 2 KPAM-AM-FM

PROVIDENCE

PROVIDENCE-WARWICK-PAWTUCKET 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WALE (PA)	* *	**	**	**	1.6
WBRU (A)	1.6	2.8	3.5	2.2	1.4
WBSM (PA)	**	* *	* *	**	4.3
WEAN(N)	4.7	3.9	5.3	7.I	4.4
WGNG (R)	7.6	5.1	4.9	4.5	2.6
WHIM (C) WHIM-FM (C) WICE (T)	3.5 4.7	2.6	2.9 4.3	2.8 2.7	2.0 3.2
WJAR (PA) WJFD (PA)	9.0 5.7 **	9.7 6.6 **	6.9 7.3 **	7.8 5.7 **	4.0 6.7 1.6
WLKW (BM)	4.5	6.5	4.9	5.0	4.8
WLKW-FM (BM)	II.5	8.	13.4	15.8	13.1
WMYS (PA)	**	**	**	.3	1.0
WNBH (PA)	* *	**	**	* *	1.0
WPJB (R)	2.5	3.4	4.3	4.6	5.1
WPRO (PA)	10.8	8.4	10.5	12.1	10.6
WPRO-FM (R)	8.0	6.4	8.3	9.1	5.6
WSAR (R)	* *	**	.5	**	1.7
WWON (N/T)	1.1	1.4	1.2	2.8	1.0
WBZ (PA)*	1.8	1.9	1.6	I.2	

OP 5 QUARTER HOUR	TOP	5 CUME IN H	UNDREDS	
WLKW-AM-FM	1	WPRO	4090	
WPRO	2	WLKW-AM-	FM 3492	
WJAR	3	WJAR	2429	
WPRO-FM	4	WPRO-FM	2236	
WHIM-AM-FM	5	WEAN	1982	

18-34	MEN	18-34	WOMEN	
1	WLKW-AM-FM	1	WPRO	
2	WPRO	2	WLKW-AM-FM	
3	WJAR	3	WPRO-FM	
4	WCOZ	4	WPJB	
5	WPJB	5	WGNG	
		5	WJAR	
18-49	ADULTS	TEEN	S	
1	WLKW-AM-FM	1	WPRO-FM	
2	WPRO	2	WPJB	

WJAR WPJB

LEGEND

R-Rock, A-AOR, C-Country, PA-Pop/Adult, B-Black, BM-Beautiful Music, O-Oldies, N-News, T-Talk, S-Spanish, CL-Classical, RL-Religious.

RALEIGH

RICHMOND

RALEIGH-DURHAM 5 BOOK TREND TOTAL PERSONS 12+

RICHMOND 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M"
WCHL (R) WDBS (A) WDCG (C) WDNC (R) WETC (BM) WKIX (R) WLLE (B) WPTF (PA) WQDR (A) WRAL (PA) WRNC (RL) WSRC (B) WSSB (R) WTIK (C) WYNA (C) WYDD (BM)	3.6 1.4 1.7 7.3 1.6 8.8 5.2 21.2 10.4 6.6 1.7 5.7 2.8 3.1 1.4 10.2	3.1 1.5 1.7 7.6 1.1 12.0 4.6 20.9 7.6 8.0 1.9 8.5 2.4 3.1	1.4 1.3 1.1 6.7 1.3 8.5 5.6 18.8 8.9 9.4 2.5 4.9 2.0 1.8 2.4 13.6	3.2 .8 2.4 5.1 2.0 9.4 3.9 19.9 8.6 9.6 .8 6.9 2.0 2.9 1.5 7.9	4.0 1.2 1.8 6.8 1.2 9.3 5.6 (9.6 5.3 14.0 1.2 5.3 2.2 2.2 2.5 8.5

WYDI	D (RM)	10.2	9,1		13.6	7.9	8.5
TOP 5	QUARTE	R HOUR		TOP 5	CUME	IN HUNDI	REDS
1	WPTF			1	WPTF	1346	
2	WRAL			2	WKIX	1182	2
3	WKIX			3	WRAL	1114	1
4	WYYD			4	WYYD	939	
5	WIDNIC			E	MIDAIC	027	

18-34 MEN 1 WRAL 2 WKIX 3 WDNC 4 WQDR 5 WYNA	18-34 1 2 3 3 4	WOMEN WRAL WKIX WDNC WLLE WSRC WCHL	18-49 1 2 3 4 5	ADULTS WRAL WPTF WKIX WYYD WDNC	1 2	EENS WQDR WKIX WLLE
---	--------------------------------	---	--------------------------------	--	-----	------------------------------

NILS LOFGREN

RENO

A/M'75 O/N'75 A/M'76 O/N'76 A/M'77

17.2 7.8 7.3

10.4

14.6

RENO 5 BOOK TREND TOTAL PERSONS 12+

KBET (C)	5.6	* *	4.0	**	3.6
KCBN (R)	20.2	* *	14.4	* *	17.2
KCRL (BM)	7.9	* *	6.5	* *	7.8
KGLR (A)	7.3	* *	6.0	4 4	7.3
KNEV (PA)	* *	* *	**	* *	1.0
KOH (N)	9.6	**	13.4	4 4	10.4
KOLO (PA)	11.2	* *	12.9	# #	14.6
KONE (C)	5.1	* *	8.0	**	3.6
KRNO (PA)	6.7	* *	3.0	# #	7.8
KSRN (PA)	6.7	* *	4.0	# #	5.2
KKBC (R)*	3.4	* *	9.5	* *	9.4
TOP 5 QUAR	TER H	OUR T	OP 5 CUME	IN HUN	DREDS
1 KCBN		1	KCBN		419
2 KOLO		2	KOLO		365
3 KOH		3	KOH		289
4 KKBC		4	KKBC		243
		_			

1	KCBN	1	KCBN	419
2	KOLO	2	KOLO	365
3	КОН	3	кон	289
4	KKBC	4	KKBC	243
5	KCRL	5	KCRL	182
5	KRNO			
1	8-34 MEN KGLR		18-34 WOMEN 1 KCBN	

18-34 MEN 1 KGLR 2 KKBC 3 KOLO 4 KCBN	18-34 WOMEN 1 KCBN 2 KOLO 2 KKBC 3 KGLR 4 KBET 4 KONE
18-49 ADULTS	TEENS

18-49 ADULTS	TEENS
1 KOLO	1 KCBN
2 KCBN	2 KKB0
3 KKBC	
4 KGLR	
5 KRNO	

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WANT (B)	4.8	5.9	4.1	4.1	7.3
WEET (PA)	.8	2.9	.8	2.8	1.9
WENZ (B)	5.5	5.0	5.0	6.5	2.5
WEZS (BM)	11.7	9.3	12.7	7.8	8.8
WGOE (A)	6.0	2.6	5.0	3.7	4.5
WIVE-FM (RL)	1.4	.5	.5	.2	1.0
WLEE (R)	11.5	11.9	8.3	10.0	9.7
WRNL (N)	3.4	5.2	5.8	5.2	2.1
WRVA (PA)	24.5	22.2	18.4	19.2	24.8
WRVQ (R)	8.7	9.9	11.8	14.6	15.8
WRXL (A)	3.4	4.4	5.8	5.5	3.6
WTVR (C)	3.5	3.8	4.1	3.2	2.1
WTVR-FM (BM)	1.5	2.9	2.7	4.3	3.3
WXGI (C)	2.8	2.7	3.5	4.5	4.2

OP 5 QUARTER HOUR	TOP 5 CUME IN F	HUNDRED
WRVA	1 WRVA	2092
WRVG	2 WRVQ	1586
WLEE	3 WLEE	1385
WEZS	4 WEZS	679
WANT	5 WANT	572
18-34 MEN	18-34 WOMEN	
1 WGOE	1 WRVQ	
2 WLEE	2 WLEE	
2 WRVQ	3 WRVA	
3 WANT	4 WEZS	

3	WRXL WRVA	5 WAN	Γ
8	-49 ADULTS	TEENS	
	WRVA	1 WRV	2
2	WRVQ	2 WLEE	
3	WLEE		
ļ	WANT		
	WGOE		

ROCHESTER

ROCHESTER 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WAXC (PA) WBBF (R) WCMF (A) WDKX (B) WEZO (BM) WGVA (PA) WHAM (PA) WHFM (R) WMJQ (A)	5.5 9.7 3.8 ** 19.2 .5 20.7 6.4 **	6.4 8.5 4.1 2.4 15.5 .7 21.8 6.0 **	6.0 7.0 5.1 3.5 18.2 .6 19.4 6.7 **	4.5 II.2 3.7 .6 I9.8 .6 I7.5 7.4 **	4.2 II.6 5.0 I.9 I6.6 I.2 I6.6 4.0 4.1 5.3
WNYR (C) WPXY (BM) WROC (PA) WSAY (A) WVOR (PA)	9.5 4.7 3.8 2.7	4.0 2.8 2.2 1.0	5.0 4.3 1.7	3.4 2.4 2.2	5.8 2.7 2.2 2.6

TOP 5 1 1 2 3	QUARTER WHAM WEZO WBBF WPXY	HOUR	1 2 3 4	CUME IN H WHAM WEZO WBBF WAXC	3185 2692 2582 1656
4	WNYR WCMF		5	WPXY	1065

5 WAXC 5 WMJQ		18-34 1 2 3 4 5	MEN WBBF WCMF WEZO WHFM WSAY	1 1 2 3 4	WOMEN WBBF WEZO WMJQ WCMF WHAM WAXC	18-49 1 2 3 4 5	ADULTS WEZO WBBF WHAM WCMF WMJQ	TEEN 1 2	S WBBI WHFI
---------------	--	--------------------------------	---	-----------------------	---	--------------------------------	--	----------------	-------------------

SACRAMENTO

SACRAMENTO 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A./M'77
KAHI (PA)	.7	1.1	1.8	1.3	2.3
KAFI (PA)		.3	.4	.1	1.0
KCRA (PA)	11.8	10.2	9.2	9.9	7.2
KCTC (BM)	7.2	7.0	7.5	6.9	5.2
KEBR (PA)	1.4	1.4	.8	.9	2.9
KEWT (BM)	11.4	11.7	10.1	10.7	15.1
KFBK (N)	2.6	5.7	5.0	4.6	5.5
KFBK-FM (CL)	1.2	1.3	1.2	3.3	1.9
KGMS (PA)	5.2	4.0	5.6	4.4	5.4
KNDE (R)	5.1	4.1	6.5	4.2	3.9
KPOP (PA)	1.4	1.7	1.2	.8	2.1
KRAK (C)	7.2	9.4	7.9	7.6	7.2
KROI (R)	**	2.3	2.4	3.7	6.0
KROY (R)	7.7	7.5	5.9	7.3	5.7
KSFM (A)	5.0	5.7	5.8	5.6	3.5
KXOA (R)	8.1	4.9	4.4	5.7	5.0
KZAP (A)	2.7	4.9	4.2	5.1	5.2
KFRC (R)*	5.2	4.1	5.4	4.7	3.5
KGO (N)*	23	1.6	1.7	2.8	2.5

TOP 5 QUARTER HOUR	TOP 5 CUME IN HUNDREDS
1 KEWT 2 KCRA 2 KRAK 3 KROI 4 KROY 5 KFBK	1 KROY 1936 2 KEWT 1851 3 KCRA 1837 4 KFBK 1604 5 KFRC 1354
18-34 MEN	18-34 WOMEN
1 KZAP 2 KSFM 3 KXOA 4 KEWT 5 KCRA 5 KROY	1 KEWT 2 KXOA 3 KROI 4 KCTC 5 KROY
18-49 ADULTS	TEENS
1 KEWT 2 KZAP 3 KXOA 4 KCRA 4 KCTC 5 KRAK	1 KROI 2 KROY 3 KNDE

SAGINAW

SAGINAW 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WIOG (BM)	* *	* *	4.0	5 5	4.2
WKCQ (C)	6.5	46 46	7.3	* *	7.3
WKNX (R)	7.8	5 6	4.7	4 4	12.9
WSAM (R)	10.9	4.4	9.5	* *	14.3
WSGW (PA/T)	11.9	* *	13.1	* *	15.7
WWWS (B)	2.4	* *	4.7	**	2.1
WGER (BM)*	15.7	* *	11.7	* *	9.1
WHNN (R)*	13.7	4.4	18.2	* *	12.2
WJR (PA)*	7.5	* *	2.9	**	3.8
WTAC (R)*	2.0	* *	3.3	**	2.1
WWCK (R)*	* *	* *	* *	* *	2.4
WXWX (C)	5.8	* *	5.1	* *	4.2

TOP 5 QUAR	TER HOUR	TOP 5 CUME IN HU	NDREDS
1 WSGW		1 WSAM	696
2 WSAM		2 WSGW	587
3 WKNX		3 WKNX	560
4 WHNN		4 WHNN	546
5 WGER		5 WKCQ	334
18-34 MEN 1 WKNX 1 WSAM 2 WHNN 3 WKCQ 3 WSGW	18-34 WO 1 WSAM 2 WHNN 3 WKNX 4 WGER 5 WIOG 5 WKCO 5 WSGW	1 WSAM 1 2 WKNX 3 WHNN 4 WSGW 5 WGER	TEENS 1 WSAM 1 WHNN 2 WKNX

ST. LOUIS

ST. LOUIS 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KADI (A) KADI-FM (A) KATZ (B) KCFM (BM) KEZK (BM) KKSS (B) KMOX (T) KMOX-FM (PA) KSD (PA) KSHE (A) KSLQ (R) KSTL (C) KXOK (R) WESL (PA) WIL (C) WIL-FM (C) WRTH (BM)	** 4.I 3.I 3.3 3.6 2.7 25.2 3.I II.5 4.3 6.I .4 5.3 I.I 5.8 2.5 5.2	1.8 5.3 4.9 5.1 3.4 2.7 24.5 2.3 11.0 5.6 5.9 1.3 4.9 1.6 4.2 2.9 3.6	I.3 3.8 6.1 4.2 4.1 1.9 26.4 2.6 8.3 4.9 8.1 .3 5.5 1.4 5.9 2.5 4.6	1.6 3.0 3.3 4.4 4.2 1.7 26.1 2.2 7.7 5.4 8.7 .7 6.2 1.3 7.0 3.6 3.5	1.2 2.8 3.2 4.9 4.8 3.2 24.3 3.3 7.5 5.5 8.3 1.5 4.5 1.9 5.3 4.2 3.9

TOP 10 QUA	ARTER HOUR	TOP 10 CUME IN	HUNDREDS
1 KMOX 2 KSLQ 3 KSD 4 KSHE 5 WIL 6 KCFM 7 KEZK 8 KXOK 9 WIL-FM 10 WRTH		4 KXOK 5 WRTH 6 KSHE 7 WIL 8 KADI-FM	2521 2488 2357 2195 2093
18-34 MEN 1 KMOX	18-34 WOMEN	18-49 ADULTS	TEENS
1 KSLQ 2 KSHE 3 KSD 4 KKSS 5 KXOK		1 KMOX 2 KSLQ 3 KSD 4 K3HE 5 KEZK	1 KSLQ 2 KSHE 3 KXOK 4 KADI-FN 5 KATZ

SALT LAKE CITY

SALT LAKE CITY-OGDEN 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77	
KALL (PA)	5.2	5.9	5.6	7.1	6.7	
KALL-FM (BM)	1.2	1.8	2.1	1.1	1.3	
KCPX (R)	12.1	13.2	13.4	10.7	11.9	
KCPX-FM (A)	3.1	3.5	3.6	4.3	3.9	
KDAB (R)	* *	1.0	1.1	.9	2.1	
KLO (PA)	1.7	1.0	.6	.7	1.0	
KLUB (BM)	11.0	9.1	8.0	12.0	6.5	
KLUB-FM (BM)	4.4	6.2	5.3	4.8	3.7	
KRGO (C)	2.7	2.0	4.6	3.9	4.7	
KRSP (R)	4.7	4.2	3.7	4.0	3.3	
KRSP-FM (R)	4.6	6.5	6.5	6.8	7.8	
KSL (PA)	9.6	13.0	10.0	8.8	12.6	
KSL·FM (BM)	9.6	5.7	8.4	6.2	10.4	
KSOP (C)	4.4	4.5	4.6	5.2	2.4	
KSOP-FM (C)	5.0	3.9	5.7	6.3	7.8	
KSXX (T)	4.9	4.1	4.1	4.8	2.8	
KWHO (CL)	1.5	1.1	1.1	1.4	1.3	
KWMS (N)	* *	* *	1.0	2.1	1.1	
KAYK (R)(*		* *	* *	.1	J.	
KAYK-FM (R)*		* *	* *	2.5	2.9	
TOP 5 QUARTER	RHOUR	TOP 5 C	UME IN H	IUNDRED	S	

	K2L			ı	KU	PX.	20	27		
2	KCPX			2	KSI	L	16	55		
3	KSL-FM		3	3	KS	L-FM	120	64		
4	KRSP-FM		4	1	KL	UB	118	B6		
4	KSOP-FM		Ę	5	KR	SP-FM	118	85		
5	KALL									
18	-34 MEN	18	34 WOMEN		18	49 ADUL	TS.	TE	ENS	
1	KCPX	1	KCPX		1	KSL-FM		1	KCPX	
2	KCPX-FM	2	KSL		2	KSL		2	KRSP-FM	

1	KCPX	1	KCPX	1	KSL-FM
2	KCPX-FM	2	KSL	2	KSL
3	KRSP-FM	3	KSOP-FM	3	KCPX
4	KRGO	4	KSL-FM	4	KALL
5	KALL	4	KAYK-AM-FM	5	KSOP-FM
5	KSL	5	KRSP-FM		

SANANTONIO

SAN ANTONIO 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KAPE (B) KBUC (C) KBUC-FM (C) KCOR (S) KEDA (S) KITE (PA) KITE-FM (PA) KITY (PA) KKYX (C) KISS (PA) KONO (R)	3.2 2.7 3.1 12.8 4.3 4.7 ** 2.8 9.2 .6 4.0	2.3 3.7 3.6 II.2 5.6 4.0 ** 5.1 7.8 II.4 4.4	I.3 3.0 2.7 I5.5 4.8 3.8 ** 3.0 7.7 .9 4.9	1.1 3.4 3.3 14.1 4.3 2.9 ** 2.2 7.0 1.0 5.0	5.3 2.4 4.4 12.4 3.6 2.0 1.0 3.1 6.4 1.9 3.3
KSAQ (R) KQXT (BM) KTFM (A) KTSA(R) KUKA (S) WOAI (PA) WOAI-FM (BM)	1.I 8.3 2.8 20.5 1.4 4.0	1.6 7.8 4.4 17.4 2.4 3.1	1.5 9.6 3.0 19.4 2.6 4.2	1.7 11.4 4.9 18.1 3.4 5.2	3.9 8.7 6.7 17.7 3.2 6.1 2.0

- 1.0	JP 3 QUANTER	1 11001	- 1 -	AL O COME HALLE	7146	,,,E
1	KTSA		1	KTSA		3020
2	KCOR		2.	KTFM		1381
3	KQXT		3	WOAI		1297
4	KBUC-AM-FM	1	4	KKYX		1251
5	KTFM		5	KQXT		1200
18	-34 MEN	18-34 WOMEN		18-49 ADULTS	TI	EENS
					1	KTSA

10-	34 141514		- TONE		3 ADOL 10	1.0	ENS
						-	KTSA
1	KTSA	1	KTSA	1	KTSA	2	KTFM
	KTFM						KSAQ
	KAPE					M	
4	KBUC-AM-FM	4	KBUC-AM-FM	4	KTFM		
5	KKYX	5	KITY	5	KQXT		

SAN DIEGO

SAN DIEGO 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75,	A/M'76	O/N'76	A/M'77
KCBQ (R)	10.0	8.6	8.6	9.1	5.5
KEZL (BM)	4.5	4.0	4.8	7.3	6.3
KFMB (PA)	5.2	5.6	5.2	5.8	3.9
KFMB-FM (R)	3.3	6.3	6.3	6.1	5.6
KFSD (CL)	2.4	2.5	3.7	3.1	2.8
KGB (A)	5.1	5.6	4.6	5.3	4.7
KGB-FM (A)	5.8	6.8	7.I	7.6	7.0
KIFM (PA)	* *	**	**	**	3.8
KITT (BM)	1.6	1.2	1.3	1.0	1.4
KJFM (BM)	**	* *	**	2.4	2.4
KMJC (R)	* *	**	**	**	6.6
KOGO (PA)	10.1	5.6	8.3	4.4	10.1
KOZN (C)	1.7	2.4	1.7	2.8	2.1
KPRI (A)	5.3	5.5	3.9	2.6	3.3
KSDO (N)	4.7	5.7	3.7	5.1	5.0
KSON (C)	4.5	6.0	3.7	3.6	2.9
KYXY (BM)	3.5	3.8	4.9	4.1	3.5
KNX (N)*	3.0	3.4	2.6	3.7	2.5
XTRA (BM)*	6.1	7.4	7.5	9.3	5.7

TOP 10 QUARTER HOUR TOP 10 CUME IN HUNDREDS

1	KOGO	1	KOGO	3013
2	KGB-FM	2	KCBQ	2996
2	KMJC	3	KFMB-FM	2552
4	KEZL	4	XTRA	2357
5	XTRA	5	KGB	2306
6	KEMB-EM	6	KGB-FM	2206
7	KCBQ	7	KMJC	2197
8	KSDO	8	KSDO	2058
9	KGB	9	KFMB	1857
10	KFMB	10	KEZL	1804
18	-34 MEN		18-34 WC	OMEN
ı	KGB-FM		I KCB	_

	KGB-FM	1	KCBQ
		1	KGB-FM
	KGB	2	KIEM
	KMJC	3	KGB
5	KPRI	4	KFMB-F
,	KFMB	5	KMJC
,	KCBQ	3	KIVIJC

8-49 ADUL 15	9 ADULTS	
--------------	----------	--

18-49 ADULTS		TEENS		
1 2 3 4 4 5	KGB-FM KOGO KMJC KCBQ KGB	1 2 3	KFMB-FM KMJC KCRQ	

SAN FRANCISCO

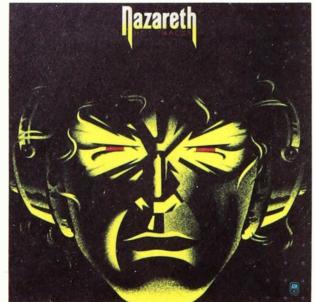
SAN FRANCISCO 5 BOOK TREND TOTAL PERSONS 12+

A/M'76 J/A'76 O/N'76 J/F'77 A/M'77

				4.7	4.8	3.6
	KDFC (CL) KIBE (CL) KIOI (PA) KKHI (CL) KKHI-FM (CL) KLIV (R) KLOK (PA) KMPX (BM) KNBR (PA) KNEW (C) KOIT (BM) KOME (A)	.9 3.3 6.8 1.4 3.1 5.4 8.1 8.0 1.2 .6 3.2 .9 .9 1.1 2.4 1.0 4.6 3.6 3.6	2.9 .8 2.9 8.5 1.1. 2.2 6.3 7.4 8.5 1.2 .5 3.8 1.1 1.3 2.8 6 4.9 2.7 1.5 1.6 2.7	2.4 .9 2.5 8.4 1.1 2.1 5.7 6.5 8.4 4.4 .6 2.8 8.0 1.2 2.7 1.0 3.5 2.9 3.9 2.3	2.7 1.1 2.6 7.9 1.8 2.3 6.0 6.9 8.2 1.0 .4 3.4 .9 1.8 1.0 3.4 2.7 4.2 1.6 2.4	2.9 1.1 2.6 7.0 1.7 2.4 4.5 6.6 7.9 1.2 .6 2.4 .7 1.1 0.2.5 1.0 4.7 3.2 4.1 2.8
	KSAN (A) KSFO (PA)	2.6 6.3	2.4 5.0			
1	KSJO (A) KSOL (B) KYA (R)	2.9 1.0 .7 1.9	3.1 1.0 1.7 1.7	2.9 1.0 1.3 2.0	2.7 1.3 1.7 1.7	3.I I.4 2.0 2.I
	KYA-FM (A) TOP 10 QUARTEF	I.I HOUR	.9 TOP 10	I.7 CUME IN	I.5 HUNDRE	I.9 DS

				TONDITED
1	KGO	1	KFRC	9245
2	KCBS	2	KCBS	7990
3	KFRC	3	KNBR	6303
4	KSFO	4	KGO	6201
5	KNBR	5	KSFO	6100
6	KFOG	6	KABL	5247
7	KOIT	7	KYA	4518
8	KABL	8	KSFX	3948
9	KNEW	9	KFOG	3668
10	KSFX	10	KOIT	3649

8 KABL 9 KNEW 10 KSFX		8 KSFX 9 KFOG 10 KOIT	3948 3668 3649
18-34 MEN	18-34 WOMEN	18-49 ADULTS	TEENS
1 KFRC 2 KSAN 3 KSFX 4 KSFO 5 KNBR	1 KFRC 2 KSAN 3 KSFX 4 KIOI 5 KLOK	1 KFRC 2 KNBR 3 KSFO 4 KCBS 4 KSAN 4 KSFX 5 KOIT	1 KFRC 2 KYA



SANJOSE

SAN JOSE 5 BOOK	TREND 1	TOTAL PE	RSONS I	2+	
	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
KARA (PA) KBAY (BM)	3.3 9.8	**	3.2 8.0	3.7	4.3 6.9
KEEN (C)	2.0	**	3.4	3.2	2.9
KEZR (A)	.9	* *	2.2	1.5	1.4
KFAT (C)	* *	* *	.9	1.1	1.8
KIBE (CL)	1.2	**	1.5	.9	1.0
KDFC (CL)	.9	* *	.9	1.2	1.4
KLIV (R)	4.1	**	4.6	3.6	4.3
KLOK (PA)	6.9		4.7	3.9	6.0
KNTA (S) KOME (A)		**	.7		2.0
KSJO (A)	7.l 2.9	• •	5.6 2.7	5.2	3.4
KXRX (N)	2.9		2.7 2.7	4.4 2.3	3.8
KABL (BM)*	3.7	* *	2.6	2.8	2.4 2.9
KCBS (N)*	4.2		7.2	7.0	5.8
KFOG (BM)*	4.8		5.2	4.1	4.4
KFRC (R)	7.2		4.2	5.2	4.4
KGO (N)	5.6		8.3	7.6	5.7
KIOI (PA)	4.2		3.0	3.2	2.4
KNBR (PA)	3.7		2.6	2.6	2.9
KOIT (BM)	* *		3.8	3.0	6.2
KSFO (PA)	5.3			2.8	3.9
TOP 5 QUARTER 1 KBAY 2 KOIT 3 KLOK 4 KCBS 5 KGO	HOUR	TOP 5 CU 1 KFRC 2 KLOK 3 KLIV 4 KCBS 5 KBAY		JNDREDS 1943 1811 1802 1639 1310	3
1 KSJO 1 KL 2 KOME 2 KA 3 KARA 3 KS 4 KLOK 4 KF 4 KFRC 4 KO	WOMEN LOK ARA FRC DIT LIV	18-49 AE 1 KLOH 2 KARA 2 KBAY 3 KOMI 4 KOIT 5 KSJO	(A (TEENS 1 KLIV 2 KFRO	

SAVANNAH 5 BOOK TREND TOTAL PERSONS 12+

			172 12110	0140 121	
	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
WEAS (B) WEAS-FM (B) WJCL (BM) WKBX (PA) WQQT (C) WSGA (R) WSGF (PA) WSOK (B) WTOC (R) WTOC-FM (BM WXLM (CL) WZAT (R) TOP 5 QUART 1 WSGA 2 WZAT 3 WEAS-FM	5.1 5.1 4.7 ** 6.7 14.6 9.4 15.4 9.4 3.5 3.5 7.1	** ** ** ** ** ** ** ** ** ** ** ** **	4.6 6.6 9.7 ** 5.8 14.3 9.7 12.7 6.9 5.8 2.3 7.3 5 CUME IN ISGA ISGA ISOK		9.7 10.5 9.2 3.4 4.6 17.2 5.5 8.4 3.4 6.7 2.9 13.4 EDS
4 WEAS 5 WJCL		4 W	EAS-FM	273	2
18-34 MEN 1 WSGA 2 WEAS-FM 2 WZAT 3 WJCL 4 WSGF 5 WTOC	18-34 WOMEI 1 WSGA 2 WSOK 3 WZAT 4 WSGF 5 WEAS 5 WEAS-FM 5 WJCL 5 WTOC	N 18-49 1 W 2 W 3 W 4 W	ZAT	Z69 TEENS 1 WEAS- 1 WSGA 2 WZAT	

SEATTLE

SEATTLE-EVERETT-TACOMA 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
KAYO (C)	3.5 ,	**	2.5	2.5	2.7
KBIQ (BM)	3.0		2.3	1.4	2.1
KBRD (BM)	1.5	* *	.7	1.1	1.2
KEUT (BM)	2.2	* *	3.0	2.0	3.2
KZOK (A)	2.0	* *	2.5	5.4	4.7
KEZX (BM)	1.1	* *	1.8	1.4	2.2
KGDN (BM)	2.3	* *	1.8	2.3	1.5
KING (R)	7.3	* *	7.5	5.1	6.7
KING-FM (CL)	1.7	* *	2.8	2.4	2.1
KIRO (PA/T)	5.7	**	10.3	8.5	7.6
KISW (A)	5.7	* *	2.4	4.1	3.4
KIXI (PA/T)	2.8	* *	3.2	2.6	3.2
KIXI-FM (PA/T)	2.9		2.5	4.3	3.4
KJR (R)	8.8	* *	7.5	6.2	6.8
KMO (C)	.9	* *	.9	1,1	1.5
KMPS (C)	1.5	**	1.7	2.7	1.6
KNBQ (RL)	• •	* *	**	.5	1.0
KOMO (PA)	12.2	**	11.8	9.8	8.9
KRKO (PA)	.5	* *	.9	.5	1.2
KSEA(BM)	5.4	**	5.2	7.4	6.3
KTAC (R)	3.0	**	2.9	2.8	2.9
KVI (PA)	7.6	**	9.6	7.8	8.3
KVI-FM (R)	**	* *	3.8	3.4	3.6
KXA (CL)	1.3	**	1.2	.9	1.1
KYAC (B)	1.4	* *	1.1	1.0	1.8
KYYX (R)	* *	**	* *	* *	1.0
KZAM (A)	.4	**	.4	.4	.9
KZAM-FM (A)	1.1	**	1.9	1.7	21

TOP 10 QUARTER HOUR 1 KOMO 2 KVI 3 KIRO 4 KJR 5 KING 6 KSEA 7 KZOK 8 KVI-FM 9 KIXI-FM 9 KISW 10 KEUT 10 KIXI	TOP 10 CUME IN HUNDREDS 1 KING 3747 2 KJR 3565 3 KIRO 3442 4 KVI 3426 5 KOMO 3400 6 KVI-FM 1853 7 KSEA 1831 8 KZOK 1829 9 KISW 1447 10 KTAC 1375
18-34 MEN 1 KZOK 2 KING 3 KJR 4 KVI 5 KISW	18-34 WOMEN 1 KING 2 KJR 3 KZAM-AM-FM 4 KVI 5 KVI-FM
18-49 ADULTS 1 KVI 2 KING 3 KIRO 3 KOMO 4 KJR 5 KZOK	TEENS 1 KJR 2 KING 3 KVI-FM

RICK WAKEMAN

18-49 ADULTS KJRB

> KHQ KHQ-FM

5

KGA KREM KEZE-AM-FM **TEENS KJRB** 2 KREM

SHREVEPORT

SHREVEPORT 5 BOOK TREND TOTAL PERSONS 12+

A/M'75	O/N'75	A/M'76	O/N'76	A/M'77

KASO (PA)	3.2	**	1.0	**
KBCL (PA)	3.2	**	2.7	**
KBSF (PA)	**	**	.5	**
KTKC (C)	**	**		**
KCIJ (RL)	4.6	**	7.3	**
KCOZ (BM)	**	**	**	**
KEEL (R)	18.0	**	19.7	**
KEPT(RL)	5.1	**	3.2	**
KJOE (N)	1.9	**	3.2	**
KMBQ (BM)	7.!	**	8.5	**
KOKA (B)	20.7	**	24.6	**
KRMD (C)	7.3	**	6.1	**
KRMD-FM (C)	4.1	**	3.2	**
KROK (A)	4.9	**	5.6	**
KWKH (C)	14.6	**	8.5	**

TO	P 5 QUARTER HOUR	TC	P 5 CUME I	N HUNDREI
1	KOKA	1	KEEL	1220
2	KEEL	2	KOKA	840
3	KRMD	3	KRMD	617
4	KROK	4	KROK	532
5	KCOZ	5	KCOZ	483

18-34 MEN 18-34 WOMEN 18-49 ADULTS TEENS 1 KEEL KOKA 1 KEEL 1 KO 2 KOKA 2 KEEL 2 KOKA 2 KE 3 KROK 3 KRMD 3 KRMD 3 KR 4 KRMD 4 KROK 4 KROK 5 KCOZ 5 KCOZ 5 KCOZ
--

SPOKANE

SPOKANE 5 BOOK TREND TOTAL PERSONS 12'+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KEZE (BM)	2.8	2.0	2.9	2.3	2.2
KEZE-FM (BM)	8.0	12.4	7.7	9.7	9.6
KGA (C)	8.5	10.7	10.1	15.9	10.7
KHQ (PA)	8.8	8.1	10.6	5.9	8.8
KHQ-FM (R)	5.1	6.4	7.4	8.2	5.8
KJRB (R)	13.7	13.3	13.3	12.8	16.4
KREM (R)	17.1	11.0	9.8	7.9	8.5
KREM-FM (A)	2.6	3.8	3.2	4.6	4.9
KSPO (N)	7.4	5.2	5.0	5.4	8.5
KXLY (PA)	5.7	5.2	4.0	3.1	2.2
KXLY-FM (BM)	.9	4.3	6.9	6.6	7.9
KXXR (BM)	1.4	1.7	1.3	2.3	.8
KXXR-FM (BM)	4.6	5.8	5.3	3.8	3.8
KZUN (O)	2.8	2.0	4.0	2.6	2.7
KZUN-FM (O)	2.0	1.2	1.9	.8	.8

1 KJRB 2 KREM

TOP 5 CUME IN HUNDREDS

917 684

3 KGA 4 KHQ 5 KREM 5 KSPO	3 KHQ 537 4 KGA 502 5 KEZE-AM-FM 491	
18-34 MEN 1 KJRB 2 KHQ-FM 3 KGA 3 KREM-FM 4 KHQ 4 KREM 5 KZUN-AM-FM	18-34 WOMEN 1 KJRB 2 KREM 3 KHQ-FM 4 KREM-FM 4 KZUN-AM-FM 5 KEZE-AM-FM	

TOP 5 QUARTER HOUR

KEZE-AM-FM

1 KJRB

SPRINGFIELD

2.5 SPRINGFIELD-CH	ICOPEE-F	IOLYOKE	5 BOOK	TREND	TOTAL
1.6				PERSO	NS 12+
.7					
.4	A/M'75	O/N'75 1	A/M'76	O/N'76	A/M'77
6.5					
7.4 WACE (PA)	5.7	**	4.4	**	5.4
19.5 WAQY (R)	5.9	**	7.3	**	6.9
2.2 WHMP (PA)	2.8	**	3.2	**	3.2
1.3 WHMP-FM (PA)	.9	**	1.4	* *	1.5
3.4 WHYN (R)	17.8	**	23.0	**	18.5
21,7 WHYN-FM (BM)	12.4	**	17.1	**	15.1
I2.I WMAS (PA)	4.5	**	1.8	**	1.8
2.7 WMAS-FM (PA)	1.7	**	3.4	**	2.3
7.6 WNUS (R)	**	**	1.2	**	1.9
6.7 WREB (T)	3.9	**	4.3	**	2.6
WSPR (PA)	8.9	**	3.9	**	4.6
WTYM (BM)	1.7	**	**	**	2.2
WCCC (A)*	.l	**	.1	**	.I
WCCC-FM (A)*	.8	**	1,2	**	8.5
WDRC-FM (R)*	.2	**	1.0	**	1.4
WKSS (BM)*	2.1	**	3.6	**	3.1
WRCH (BM)*	1.7	**	2.7	**	3.1
WTIC (PA)*	7.7	**	4.7	##	4.5

TO	OP 5 QUARTER HOUR
1	WHYN
2	WHYN-FM
3	WCCC-AM-FM
4	WAQY
5	WACE
18	3-34 MEN

WCCC-AM-FM WHYN 2 WHYN-FM WAQY WMAS-FM 5 WDRC-FM

18-49 ADULTS 1 WHYN WHYN-FM WCCC-AM-FM 3 WAQY WACE 4 WHMP-AM-FM 5

WSPR

TOP 5 CUME IN HUNDREDS 2407 1 WHYN WHYN-FM 1489 WAQY 1139 WTIC 832 WCCC-AM-FM 769

18-34 WOMEN

WHYN WCCC-AM-FM 3 WAQY WHYN-FM 5 WACE

TEENS 1 WHYN 2 WAQY

SYRACUSE

SYRACUSE 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	0/11/76	A/M"
WEZG (BM)	9.2	8.3	9.7	7.5	6.7
WFBL (R)	6.5	5.1	4.5	4.8	5.7
WHEN (PA)	14.5	12.0	14.4	14.8	16.1
WKFM (R)	3.9	4.4	5.5	6.8	6.5
WNDR (PA)	8.9	7.3	5.3	4.3	9.3
WNTQ (BM)	**	**	5.1	4.3	9.0
WOLF (R)	9.2	11.9	10.1	7.6	7.1
WSCP (C)	.9	3.5	.8	1.7	1.3
WSEN (C)	3.7	4.8	2.6	2.6	2.4
WSEN-FM (C)	2.8	2.0	2.4	4.1	3.9
WSGO (R)	4.2	1.6	2.8	1.5	.5
WSGO-FM (R)	.3		.9	1.7	.6
WSQQ (BM)	1.3	1.6	1.6	3.4	1.7
WSYR (PA)	17.5	18.7	14.6	17.5	17.2
WOUR (A)*	.8	1.3	3.8	1.1	3.2

TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDREDS 1 WSYR 1 WHEN WHEN WSYR 2 1770 3 WNDR WNDR 1223 4 WNTQ WFBL 1077 5 WOLF WOLF 18-34 WOMEN 18-34 MEN WHEN 1 WHEN WNDR WNDR 3 WOLF WKFM WOUR WFBL 4 WFBL **WKFM** WSEN-AM-FM 4 WOLF 5 WEZG 18-49 ADULTS TEENS WHEN WKFM WNDR 1 WOLF 2 WHEN 3 WNTQ WEZG 4 WSYR 5 WFBL 5 WOLF

TAMPA

TAMPA-ST PETERSBURG 5 BOOK TREND TOTAL

PERSONS 12+

TOP 10 CUME IN HUNDREDS

2701

A/M'76 O/N'76 A/M'77 A/M'75 O/N'75 WDAE (PA) 6.0 5.8 5.5 4.6 6.4 WFLA (PA) 4.6 4.5 5.2 2.4 WFLA-FM (BM) 3.5 3.3 4.8 7.4 5.0 WFSO (A) 1.6 3.1 2.0 WGUL (BM) 1.5 .6 4.1 1.4 1.3 2.2 1.8 WGUL-FM (BM) 1.0 .4 .4 1.5 WJYW (BM) WLCY (R) WLCY-FM (R) 6.7 4.3 4.3 4.3 3.4 3.6 4.1 7.8 WQXM (BM) 5.0 4.2 2.5 5.8 6.1 WQYK (C) 2.7 2.1 3.4 3.2 WRBQ (R) 10.4 11.5 10.5 9.1 WSUN (C) 10.8 5.3 9.6 2.9 7.2 3.4 5.7 8.7 11.5 WTMP (B) 4.9 2.0 WWBA (BM) 6.8 5.8 7.1 WWBA-FM (BM) 6.9 7.5 9.0 WQSR (A)* 4.4 4.3 5.5 4.5

	4 4 4 4 D W - 1 141			,	***		2701	
2	WRBQ		2	-1	WSUN		2513	
3	WLCY-FM		3	-1	WLCY-FM		2315	
4	WSUN		4	-1	WWBA-FM		2312	
5	WDAE		5	-1	WRBQ		2263	
6	WLCY		6	-1	WFLA		1944	
7	WWBA		7	١	WDAE		1853	
8	WFLA-FM		8	١	WWBA		1550	
9	WFLA		9	١	WFLA-FM		1350	
10	WQXM		10	۱ (WQSR		1259	
18-	34 MEN	18	-34 WOMEN	1	18-49 ADULTS	TE	ENS	
1	WRBQ	1	WRBQ	1		1	WLCY-FM	
2	WQSR	2	WLCY-FM	2	WLCY-FM	2	WRBQ	
3	WLCY-FM	3	WQSR	3	3 WQSR	3	WLCY	
4	WLCY	4	WDAE	4			***************************************	
5	WFSO	5	WLCY	5				
		_		_				

1 WLCY

TOLEDO 5 BOOK TREND TOTAL PERSONS 12+

TOP 10 QUARTER HOUR

1 WWBA-FM

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77			
WCWA (PA)	6.6	6.6	5.5	8.0	7.3			
WIOT (A)	5.3	3.0	5.3	7.1	5.1			
WKLR (B)	1.8	1.5	1.4	1.4	2.3			
WLQR (BM)	6.9	10.7	9.2	6.9	8.6			
WMHE (A)	4.0	5.2	5.2	5.2	7.2			
WOHO (R)	7.1	6.1	5.1	7.2	7.3			
WSPD (PA)	16.6	13.6	12.0	13.7	15.2			
WTOD (PA)	6.1	7.1	9.8	10.6	8.3			
WXEZ (BM)	6.9	7.I	8.7	5.3	6.7			
CKLW (R) *	14.6	13.8	11.7	8.5	8.4			
WJR (PA) *	5.7	1.8	7.1	6.9	7.0			
TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDREDS								

		0, 0 40,							
177	1	WSPD			1	WSPD		2237	
	2	WLQR			2	CKLW		1793	
	3	CKLW			3	WOHO		1362	
	4	WTOD			4	WJR		1295	
	5	WCWA			5	WCWA		1218	
	5	WOHO							
	_								
		04.45	40	24 14/01451				ENIC	
	18	-34 MEN	18	-34 WOMEN		18-49 ADULTS	16	ENS	
	1	CKLW	1	WCWA	1	I CKLW	1	WOHO	
	2	WMHE	1	WMHE	- 2	2 WCWA	2	CKLW	
	3	WIOT	2	CKLW		3 WMHE	3	WMHE	
	4	WCWA	3	WLQR	- 4	WLQR	4	WIOT	
	5	WTOD	3	WOHO	E	WTOD			
	_		4	WIOT					
			4	WKLR					
			4	WJR					
			44	AAOLI					

TOPEKA

TOPEKA 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KEWI (R)	17.3	**	15.4	**	15.9
KSWT (BM)	12.5	**	12.1	**	16.4
KTOP (C)	8.2	**	6.7	**	4.5
KTOP-FM (C)	4.3	**	4.2	**	3.2
KTPK (C)	9.0	**	12.9	**	7.7
WIBW (PA)	16.5	**	12.5	**	16.8
WIBW-FM (R)	8.6	**	11.3	**	13.6
WREN (PA)	10.2	**	11.7	**	9.1
KYYS (A) *	2.7	**	2.1	**	3.2
WDAF (C)*	.8	**	.4	**	3.2

TOP 5 QUARTER HOUR	TOP 5 CUME IN H	UNDREDS
1 WIBW	1 KEWI	594
2 KSWI	2 WIBW	503
3 KEWI	3 WIBW-FM	483
4 WIBW-FM	4 WREN	462
5 WREN	5 KSWT	384
18-34 MEN	18-34 WOMEN	
1 WIBW-FM	1 KEWI	
2 KSWT	2 WIBW-FM	
3 KEWI	3 KSWT	
4 KTPK	4 KTPK	
5 WIBW	5 WIBW	
5 KYYS	5 WDAF	
18-49 ADULTS	TEENS	
1 KSWT	1 KEWI	
2 WIBW-FM	2 WIBW-FM	
3 KEWI	3 KYYS	
4 KTPK		
5 WIBW		

TUCSON

TUCSON 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KAIR (BM) KAIR-FM (BM) KCEE (PA) . KCEE-FM (BM) KCUB (C) KEVT (S) KHOS (C) KHYT (PA) KIKX (R) KOPO (PA)	A/M'75 9.5 6.7 8.2 1.9 6.3 2.6 6.5 3.9 13.8 2.6	O/N'75 ** ** ** ** ** ** ** ** ** **	A/M'76 10.7 6.4 8.1 2.1 14.8 1.3 6.7 1.5 6.0	O/N'76 6.1 3.4 6.6 6.1 II.2 II.7 5.8 I.4 4.6 2.4	A/M'77 9.7 7.9 6.1 5.1 10.3 4.2 4.2 3.4 3.1 3.4
KTKT (R) KTUC (N/T) KWFM (A) KXEW (S)	10.1 • 4.7 8.2 2.6	**	II.2 4.5 6.7 4.5	11.7 3.9 7.4 5.2	12.3 5.4 8.5 6.3

TOP 5 QUARTER HOUR 1 KTKT 1 KTKT 2 KCUB 2 KAIR 3 KAIR 3 KCUB 4 KWFM 4 KCEE 5 KAIR-FM 5 KAIR-	716 675 617

18	-34 MEN	18	-34 WOMEN	18	49 ADULTS	TE	ENS
1	KWFM	1	KTKT	1	KCUB	1	KTKT
2	KTKT	1	KWFM	2	KWFM	2	KWFM
3	KHOS	2	KCUB	3	KTKT	3	KIKX
3	KTUC	3	KAIR	4	KAIR-FM		
4	KCUB	3	KHYT	4	KXEW		
4	KEVT	4	KAIR-FM	5	KAIR		
5	KIKX	4	KHOS	_	******		
5	KXEW	5	KFVT				

TULSA

TULSA 5 BOOK TREND TOTAL PERSONS 12+

	A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
KAKC (R)	11.9	8.5	8.5	7.7	6.6
KAKC-FM (O)	4.5	3.0	2.1	3.2	1.9
KELI (R)	8.6	10.8	8.5	8.9	8.1
KFMJ (RL)	.8	1.6	1.1	2.6	1.2
KKUL (B)	1.8	2.8	1.3	2.9	1.2
KRAV (PA)	7.4	6.4	5.2	6.3	9.7
KRMG (PA)	18.4	21.5	17.5	21.3	20.4
KTOW (C)	.9	2.2	2.4	1.2	1.6
KGOW (C)	.2	.4	.1	.4	
KVOO (C)	17.5	18.2	19.5	15.2	17.4
KWEN (BM)	10.5	7.9	15.0	17.1	16.8
KXXO (A)	2.6	1.8	1.4	1.3	2.3
KMOD (A)	6.2	7.2	6.3	4.4	7.0

TC	P 5 QUARTER HOUR	TO	OP 5 CUME IN	HUNDREDS
1	KRMG	1	KVOO	1721
2	KVOO	2	KRMG	1719
3	KWEN	3	KAKC	1252
4	KRAV	4	KWEN	1172
5	KELI	5	KELI .	1168

9	KELI		9	KLL			00
18	3-34 MEN	18	-34 WOMEN	18	49 ADULTS	TI	EENS
1	KMOD	1	KELI	1	KVOO	1	KAKC
2	KRAV	2	KRAV	2	KRMG	2	KELI
3	KWEN	3	KAKC	2	KWEN		
4	KVOO	3	KRMG	3	KRAV		
5	KAKC	4	KMOD	4	KMOD		
5	KAKC-FM	5	KVOO	5	KELI		
		5	KXXO				

WASHINGTON

WASHINGTON D.C. 5 BOOK TREND TOTAL PERSONS 12+

	A/M'76	J/A'76	O/N'76	J/F'77	A/M'77
WASH (PA)	4.5	5.2	3.9	4.4	3.6
WAVA (N)	1.1	1.2	1.0	.7	1.1
WAVA-FM (N)	1.3	1.7	1.6	1.4	1.2
WEAM (R)	1.0	1.2	1.7	1.8	1.2
WEZR (BM)	2.8	1.4	1.6	2.3	2.7
WGAY (BM)	2.0	1.8	2.6	1.6	2.7
WGAY-FM (BM)	6.2	6.1	6.7	6.4	6.0
WGMS (CL)	1.5	1.0	1.1	1.0	1.8
WGMS-FM (CL)	1.6	1.5	1.6	2.6	2.0
WHFS (A)	1.8	1.5	1.1	.6	2.6
WHUR (B)	2.2	1.6	3.0	4.0	3.5
WJMD (BM)	5.1	3.7	5.9	4.9	4.2
WKYS (R)	3.8	5.1	4.2	5.1	4.9
WMAL (PA)	11.9	12.1	12.0	14.6	11.7
WMAL-FM (A)	2.5	1.9	1.8	1.7	1.7
WMOD (R)	2.2	2.4	2.5	2.0	1.8
WOL (B)	4.1	4.8	2.4	3.4	2.1
WOOK (B)	**	**	**	1.4	3.8
WPGC (R)	2.5	1.9	1.7	1.4	2.0
WPGC-FM (R)	7.5	7.7	6.8	7.5	7.0
WPIK (C)	3.2	1.8	3.4	2.0	2.5
WXRA (C)	1.1	1.5	1.6	.7	2.7
WRC (N)	2.3	3.0	3.2	4.5	2.8
WTOP (N)	4.8	4.0	4.9	4.1	3.9
WUST (PA)	2.6	2.9	2.9	1.7	2.3
WWDC (PA)	3.1	2.6	2.3	2.3	2.0
WWDC-FM (A)	3.4	3.8	6.3	5.5	5.3

TOP 10 QUARTER HOUR TOP 10 CUME IN HUNDREDS

WMAL

WPGC-AM-FM

1 WMAL

2 WPGC-AM-FM

3	WGAY-AM-FM	3	WGA	Y-AM-FM	4408
4		_	WTO		386
				C-FM	3573
	WKYS				
6	MJMD		WAS		281
	WTOP		WRC		274
8	WGMS-AM-FM		WJM		264
8	WOOK	9	WKY	'S	257
9	WASH	10	WWE	C	245
10	WHUR				
	-34 MEN		18	-34 WOME	N
1	WWDC-FM		1	WPGC-AN	1-FM
2	WHFS		2	WKYS	
3	WPGC-AM-FM			WOOK	
4	WHUR			WASH	
5			5		1
			_		
18	49 ADULTS		TE	ENS	
1	WMAL		1	WPGC-AM	I-FM
	WPGC-AM-FM		2	WWDC-FN	Л
	WGAY-AM-FM		3	WKYS	
			•		
	WWDC-FM				
5	WKYS				

VEST PALM BEACH

WEST PALM BEACH-BOCA RATON 5 BOOK TREND TOTAL PERSONS 12+

		A/M'75	O/N'75	5 A/M'76	O/N'76	A/M'7
	WEAT (C)	6.8	5.6	4.7	4.8	3.8
	WEAT-FM (BM)	18.7	16.3	18.1	16.8	13.6
	WGMW (BM)	.5	3.2	2.4	2.6	4.4
	WIRK (R)	5.6	11.0	4.2	7.3	9.3
	WIRK-FM (C)	3.0	4.4	6.0	7.1	5.2
	WJNO (PA)	3.0	4.2	4.9	3.5	5.4
	WJNO-FM (R)	4.0	6.9	4.9	7.1	4.3
	WKAO (PA)	1.0	1.0	.5	.7_	1.8
	WLIZ (RL)	1.0	2.4	1.5	1.6	1.6
	WPBR (N/T)	.9	.5	2.7	4.3	1.8
	WWOG (PA)	1.2	1.4	1.6	.9	1.3
	WAXY (O)*	.9	3.7	2.0	.9_	5.4
7	WCKO (B)*	7.9	.8	4.0	4.7	3.4
	WGLO (PA)*	1.2	.8	2.0	**	5.1
	WHYI (R)*	5.2	3.1	5.3	2.9	5.1
	WLYF (BM) *	4.2	3.9	2.4	2.1	4.4
	WRBD (B) *	1.9	2.7	4.0	1.4	3.0
	WSHE (A)*	3.5	6.4	7.1	6.7	3.9
	TOP 5 CUME IN H	s то	P 5 QUART	ER HOUF	1	
	1 WIRK	872	1	WEAT-FM		
	2 WEAT-FM	774	2	WIRK		
	3 WJNO-FM	597	3	WJNO		
	4 WHYI	545	3	WAXY		
	5 WIRK-FM	473	4	WIRK-FM		
			5	WGLO		



WEST PALM BEACH-

18	-34 MEN	18	-34 WOMEN	18	49 ADULTS	TE	EENS
1	WIRK	1	WAXY	1	WIRK	1	WIRK
2	WSHE	2	WIRK	2	WEAT-FM	2	WHYI
3	WAXY	2	WCKO	2	WAXY	3	WJNO-FM
4	WJNO-FM	3	WIRK-FM	3	WIRK-FM		
5	WHYI	4	WSHE	4	WSHE		
_		5	WKAO	5	WGMW		
		5	WRBD	5	WJNO-FM		

WICHITA 5 BOOK TREND TOTAL PERSONS 12+

			A/M'75	0/	N'7	5 A/M'76)/N'76	A/M'77	
KAKE (PA)			9.8	11.4	ı	11.6	7	.8	13.6	
	KARD (BM)		6.8	4.9		6.3		.i	4.4	
KBF	RA (BM)		8.7	8.9)	8.1		.i	11.6	
KBL	KBUL (C)		2.6	4.9		2.4		.8	2.4	
KE1	/N (R)		11.1	10.	9	11.6		5.9	15.3	
KFD	OI (C)		16.1	12.	5	14.2	10	0.0	15.8	
KFD	DI-FM (C)		4.1	3.1		4.8	3	.1	4.6	
KFF	I (PA)		11.1	9.6	,	9.8	7	.8	10.1	
KIC	T (C)		.4	1.3		2.0	1.	7	2.0	
KLE	O (R)		18.3	16.7	7	16.2	16	8.6	10.5	
KW	BB (N)		1.7	6.5		3.7	5	.0	2.8	
TOP 5 QUARTER HOUR TOP 5 CUME IN HUNDRED									os	
1	KFDI			1 KLEO 1041						
2	2 KEYN 3 KAKE 4 KBRA			2 KEYN				953		
			3 KAKE 4 KFH				942 796			
5	5 KLEO			5 KFDI				765		
18	-34 MEN		-34 WOM	EN	18	-49 ADUL	TS	TEENS		
1	KEYN	1	KAKE		1	KEYN		1 KL		
2	KAKE	2	KEYN		2	KAKE		2 KE	YN	
3	KLEO	3	KLEO		3	KFDI				
4	KFDI-FM	4	KBRA		4	KBRA				
5	KARD	4	KFDI		4	KLEO				
5	KFDI	4	KFD1-FN	VI	5	KFDI-FM				
_							_			

WORCESTER

WORCESTER 5 BOOK TREND TOTAL PERSONS 12+

		A/M'75	O/N'75	A/M'76	O/N'76	A/M'77
7	WAAF (A) WNCR (BM/N) WNEB (C) WORC (R) WSRS (BM) WTAG (PA) WBZ (PA)* WEEI-FM (PA)* WESO (PA/T) WJIB (BM) * WPJB (R)* WROR (O) * WVBF (R)*	7.2 ** 4.0 10.2 13.6 16.2 6.0 2.8 2.2 1.6 **	**	6.2 ** 5.4 7.3 19.7 15.6 5.6 3.1 2.3 1.3 1.9	** ** ** ** ** ** ** ** ** ** ** ** **	7.6 5.9 4.9 5.9 21.9 7.0 1.4 1.3 2.2 2.0
	TOP 5 QUARTER 1 WSRS 2 WTAG 3 WAAF 4 WBZ 5 WNCR 5 WORC	_,_	TOP 5 1 WT 2 WS 3 WB 4 WO 5 WA	CUME IN AG RS Z	HUNDRE 135 113 710 700 547	DS 22 30
	1 WAAF 1 W 2 WSRS 2 W 3 WROR 3 W 4 WTAG 4 W	4 WOMEN VSRS VAAF VORC VTAG VROR	18-49 A 1 WSF 2 WTA 3 WAA 4 WBZ 5 WOF	AG AF	TEENS 1 WAAF 2 WPJB 3 WORG	

WAXY WIRK-FM WGLO

WHY



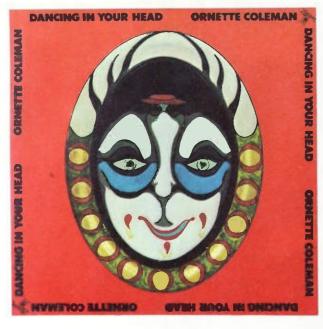




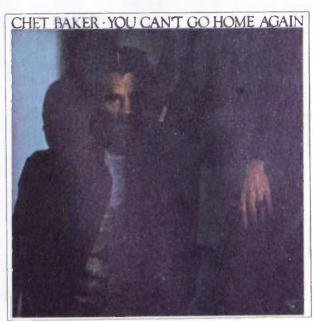






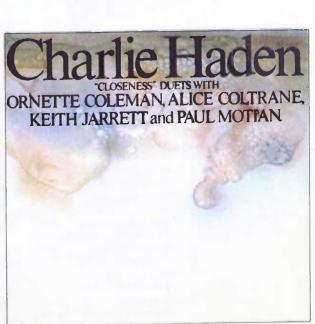












We'd like to thank our promotion staff for making this issue possible. — The rest of us at A&M



- 1.HAROLD CHILDS Vice-President
- 2. AL MOINET National Promo. Dir.
- 3.PETER MOLLICA Ass't. Natl. Promo. Dir.
- 4.LENNY BRONSTEIN
 National FM Coordinato
- 5. AL EDMONDSON
 Dis Special Projects
- Dir. Special Projects
 6.RICH TOTOIAN
 National FM Director
- 7.DON TOLLE Regional Promo. Dir. – South
- 8. RON FARBER Regional Promo. Dir. – East
- 9. STEVE DUNN Regional Promo, Dir. – Mid-West
- 10.LARRY GREEN Regional Promo, Dir. – West
- Regional Promo, Dir. West 11. DERRY JOHNSON
- Special Projects—R&B South

 12.BOO FRAZIER
 Special Projects—R&B East
- 13. BRENDA JOHNSON Special Projects—R&B West 14. JOHNNY SHULER
- 15.JOEL ACKERMAN 16.GEORGE GILBERT
- 17.MICHAEL VAN ORSDALE
- 18. AL CAFARO
- 19.BILL JOHNSON
- 20.RICH GIROD
- 21. GARY LIPPE 22. MICHAEL TAYLOR
- 23.JIMMY SMITH
- 24. NICK STEARN 25. WAYNE SHULER 26. JAN BASHAM
- 30. TOM CHENEY
 31. MICHAEL LEON
 32. BILLY HARPER
 33. ROSS OJEDA
 34. RICK GALLIANI
 35. BOB SCHARBERT
 36. ROSS GENTILE
 37. J. B. BRENNER

27.LEE DURHAM

28.RICHARD PACHTER

29.KERRY KNODLE