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# CATV

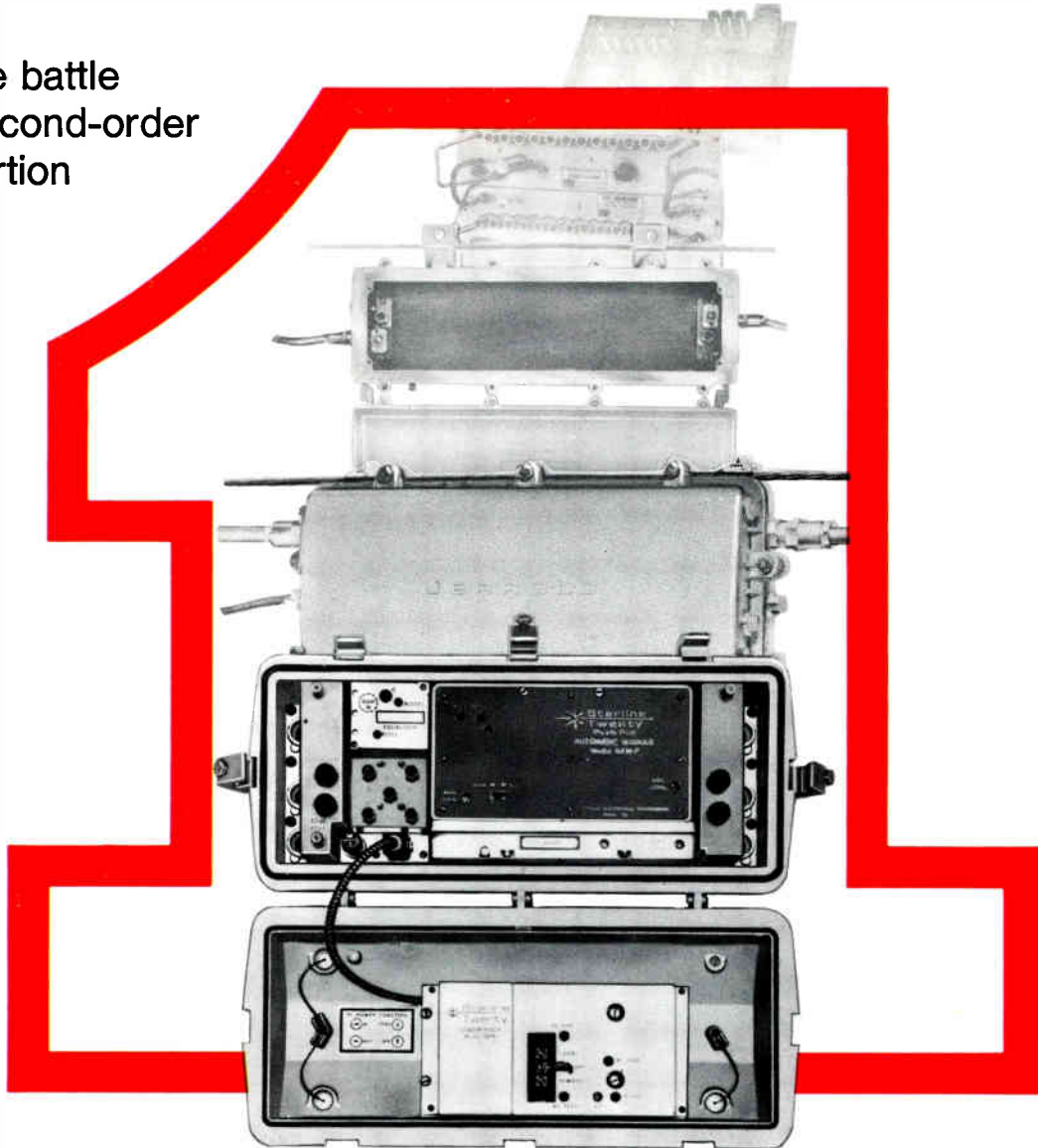
November 10, 1969

**Authoritative Newsweekly of Cable Television**



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## OUR COVER

*New president-designate of NCTA, Donald V. Taverner (left) receives congratulations of M. William Adler, NCTA national chairman, and Frederick W. Ford, out-going NCTA president. Taverner was elected at last week's board of directors meeting in San Diego. (Photo courtesy of NCTA and Edelman and Associates.)*

# CATV

**Authoritative Newsweekly of Cable Television**

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page 7

Donald V. Taverner, Pittsburgh ETV broadcaster, accepts post of NCTA president, will take office January 1; selection committee, executive committee, board of directors unanimous in endorsement of Taverner.

page 8

Broadband communications potential dominates talk at California meeting; featured speakers from inside and outside the industry bear down on potential of CATV.

page 8

California Democrat Jesse Unruh supports state CATVers against PUC legislation; says regulation by commission could turn out to be regulation by vested interests.

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Reacting to FCC rulings, NAB shakes up CATV negotiating team; indications are association hopes crew under new chairman will have chance to resume talks with NCTA.

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*Robert A. Searle*  
*Editor*

## Viewpoint

### President's Welcome

NCTA has a new president; the cable television industry has a new leader. Donald Vardy Taverner, ETV broadcaster and former head of NAEB's CATV Committee, is the choice. He was proposed by a unanimous selection committee; approved by a unanimous board of directors; affirmed by a unanimous executive committee. And it is to be hoped that he will succeed in evoking a similar unanimity in the factions of the CATV industry.

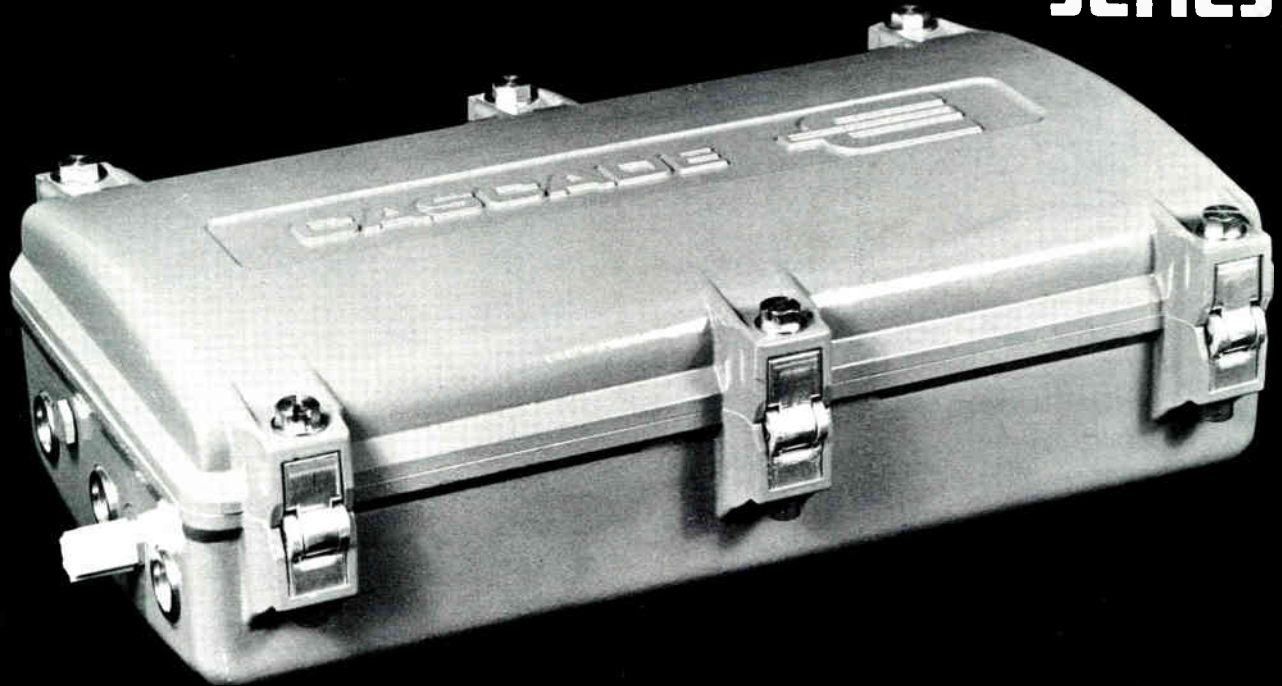
This—not lobbying with Congress or arguing with the FCC or negotiating with broadcasters—may well be his greatest challenge. The national association represents less than half of the industry. The association needs the other half; and the other half needs a national voice. Don Taverner recognizes the problem, and in San Diego he said that he has some ideas for solving it. Those ideas will very shortly be put to the test. It's going to take more than words to prove to many cable system operators that NCTA does, indeed, have something to offer them.

Taverner starts with some advantages over his predecessor. When Frederick W. Ford accepted the NCTA presidency his name was well known and highly acclaimed. As a former FCC Commissioner and Chairman, Fred Ford had occupied a position of national political prominence. The high hopes of many cablemen were founded on the president's knowledge of and contact with Washington figures—and a certain disenchantment was inevitable.

Don Taverner's name is not nearly as well known. But he does boast a record of outstanding achievement in ETV, and judging by his first appearance before cable operators, he has the quick intelligence, ready wit and public poise which ought to put him in command of just about any situation. In short—the first impression he makes is a positive one. The fact that he was one of a tremendous number of candidates for the position, and that Ward Ingrim and his selection committee have invested an untold amount of time in the search for a new president give some real assurance that Taverner's long-term image will be as good as his first impression.

The new president has a sizable staff and a number of knowledgeable people within the industry to assist him. He also has cliques, fixed patterns of thinking and some grass-roots resentment to contend with. But what we hope is uppermost in his thinking right now is that he is in a position to lead what we think is one of the most dynamic, forward-looking industries in the country. This publication officially welcomes Don Taverner to the office of NCTA president, and we wish him every success.

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CASCADE ELECTRONICS LTD. PORT MOODY, B.C.

# ETV's Donald Taverner Wins Presidency; Unanimous Vote by Board, Committees

**NCTA officials unanimously vote approval of Donald Taverner—the selection committee's choice for association president; Taverner pledges "listening ear" to all "segments of concern and interest."**

Last week in San Diego the end of the long search for a new NCTA president was announced. The selection committee, the NCTA executive committee and the full board of directors unanimously approved the new appointment: Donald Vardy Taverner.

The search, according to committee head Ward Ingram, was both wide and deep. "We considered more than 60 persons," he said, including former and present members of the executive branch of government, members of Congress, FCC personnel, Federal and state judiciary, attorneys, NCTA staff members, and leaders both within and outside CATV.

## 'Best Man We Could Find'

"We went after the best man we could find," Ingram summed up, "and all of us are satisfied we have that man in Donald V. Taverner."

The news was officially released by NCTA on Wednesday, Nov. 12 after a meeting of the board in San Diego. The California CATV Association had drawn over a thousand cable people to the West Coast (see separate story), and many operators, suppliers and members of the press were still on hand after the convention closed to hear the announcement.

Taverner was on hand to accept the position and to meet his new constituents—and thus missed, for the first time in several years—the National Association of Educational Broadcasters' Convention going on at the same time in Washington. It was his absence from NAEB's speakers' platform, as a matter of fact, which gave some speculators the first clue that Taverner would be tapped by NCTA.

The president-to-be, in his first statement in his new role, expressed his appreciation at having been selected and his "great confidence in the future of the CATV industry." He referred briefly to his background in non-commercial

television—a background which includes a distinguished career with the oldest community-supported educational TV facility in the nation. Taverner has been president since 1963 of Metropolitan Pittsburgh Educational Television, which operates stations WQED and WQEX. In that time he has tripled the stations' operating budget, more than doubled the staff and built a \$5.5 million complex entirely with private funds.

Before joining the Pittsburgh project, Taverner served as director of development for the University of Maine where he directed the effort to establish a statewide ETV network on four VHF channels. Prior to that he was assistant national director of the National Foundation for Infantile Paralysis.

In discussing a few of CATV's problems, Taverner spoke optimistically of the developments in recent weeks, although he noted "I am not sufficiently naive or inadequately unbloodied not to recognize that these developments

offer not only challenge and opportunity, but also some very real pragmatic problems for CATV systems and operators."

Alluding to the many points of view represented within the CATV industry itself, Taverner said, "All segments of concern and interest, however diverse, will find a listening ear in the two which the Good Lord gave Don Taverner." At a press conference later, in response to a question from CATV representatives, Taverner emphasized that he is concerned over the number of operators who are not NCTA members, and he said he would "take the problem on as a personal responsibility."

## Ford Praises Successor

Out-going NCTA president Frederick W. Ford paid tribute to the new president: "You have selected truly a great leader who will advance the industry in a manner which this country has a right to expect," he said. M. William Adler, national chairman of the association, also acclaimed Taverner's record of achievement, "unsurpassed in the challenging educational television field."

Taverner will take office January 1, 1970 under a two-year contract. Adler declined to give a salary figure. He said the contract includes options.



*NCTA Chairman M. William Adler, at the podium, formally thanks the selection committee members for their work which led to the naming of the new association president. Left to right are committee members F. Gordon Fuqua and George Barco; president-designate Donald V. Taverner; committee chief Ward Ingram; Adler; current president Frederick W. Ford; and committee members Randolph Tucker and William Bresnan.*



# Satellite Program, Broadband Future Dominate California Convention Talks

The association meeting proves to be timely and informative to the multitude of Cable operators who converge to hear the latest in CATV California style!

A collection of many of the finest minds in Cable TV were in California last week for the state CATV association's fall meeting. Interchange of ideas on the management as well as technical level and especially the timeliness of discussions and presentations made for what was termed a "terrific" convention.

Attended by a monumental number of 1,100 members and guests, the California Community Television Association meeting, held at the Del Coronado Hotel, Coronado, California, was well planned and accomplished even more than expected. A great number of manufacturers and suppliers were present to display their wares. The company representatives expressed confidence for the future of CATV.

Of major importance to CATVers everywhere were statements by Irving Kahn, president and chairman of Tele-Prompter Corp.; Jesse Unruh, California legislator (see separate story); Frederick W. Ford, NCTA president; John B. Williams, executive director of the Redevelopment Agency of the City of Oakland; and a panel discussion on FCC response to the Broadband Era.

## Low Cost Satellite Service

Kahn, at a convention luncheon, revealed a recent conversation with James McCormack, chairman of Comsat. Kahn said, "If Comsat does what they say they can (referring to the firm's plans for an intra-national satellite program which would include CATV and broadcasters)—and I am confident that they will—by early 1971 or 1972, we will have satellite service" at a low cost. He said that the cost would be "considerably less expense than one or two channels of conventional microwave."

In his presentation last week, he talked about broadband communications and the role that cable television can play, together with communications

satellites, microwave, laser beams and other electronic devices, in bringing a vast number of channels into home and business.

Kahn noted that the antitrust division of the Department of Justice has advocated the development of cable TV as a new communications medium, competitive with such traditional forces as the telephone and broadcasting industries.

"It is our belief," said Kahn, "that such competition, while surely desirable, is only possible if we in the CATV industry strengthen ourselves in terms of physical resources, financial resources and management resources."

## Unruh Opposes State PUC Control

One of the nation's most prominent state legislators, Jesse M. Unruh, has given some big medicine to California cablemen in their struggle to keep cable television from under the blanket of Public Utility Commission regulation.



Jesse M. Unruh

Opposition to PUC control was voiced by the California Democrat at last week's California Community Television Association fall meeting at the Del Coronado Hotel, Coronado, California.

NCTA president Ford outlined the history of CATV and predicted the future for the industry as one of "substantial growth" because of recent Commission actions and support from such agencies as the Electronic Industries Association.

Ford urged support for Sen. Pastore's recently introduced bill to limit the Commission in considering other applicants in station license-renewals. He said that putting licenses up for grabs every three years is no way to build a stable and responsible industry. He also said CATV may soon be in the same boat. "Broadcast television is a great industry, and without it we could not have come into existence," said Ford. "It deserves and should receive our full support."

The speech was the last major address by Ford who will step down in January. (See separate story on president-designate, Donald Taverner.)

Williams, who is noted for his ener-

*(Continued on page 16)*

"I don't know enough about your industry to determine whether it should be regulated by the PUC," said Unruh, "but I know enough about the PUC to know I don't want it (CATV) there."

Unruh said that a possible solution to the threat of state regulation is for the industry to "anticipate what consumers want, to anticipate their legitimate needs and to move to meet those needs." He said that control of the CATV industry by the PUC could in actuality be control by vested interests which have a strong hold on the commission.

The state cablemen have long said that state regulation would curtail the economic development of CATV, and Unruh supported this idea. He spoke of favoring the "untrammelled growth of your industry."

The California Senate Committee on Public Utilities and Corporations, chaired by Sen. George Danielson, has held two hearings to provide testimony concerning CATV, and the committee plans at least one more hearing on Nov. 19 in San Diego.



## NAB Shuffles Committee For New Copyright Talks

The National Association of Broadcasters, stung by the new FCC rulings favoring cable, has shaken up its CATV negotiations team and indications are that the association will seek to resume talks with NCTA. The newly designated "Community Antenna Television Committee" also is charged with the preparation of a request that the FCC reconsider its decision to allow program origination and commercials on CATV.

Under Chairman William Grant of KOAA-TV in Pueblo, Colo., the committee held discussions with NCTA, which finally broke off the meetings after it became apparent that the NAB demands were extravagant. The NAB group was organized to negotiate after the NAB board turned down a compromise agreement worked out by NAB and NCTA staffers.

Though Grant remains a member of the committee, the chairman now will be Bill Fox, station manager of KFMB in San Diego, Calif.—a station that has

been involved in the volatile situation there over the importation of Los Angeles signals.

The committee also will continue discussions with copyright owners with an eye toward agreement on legislation, and the NAB said the committee has "the task of handling all aspects of issues raised for broadcasters by the development of CATV systems."

## Subcommittee Approves Commission Budget Boost

The Senate Appropriations Subcommittee Dealing with Independent Agencies has approved legislation that would give the FCC \$22,880,000 for fiscal 1970, which began July 1.

The Commission is operating at last year's budget level of \$20,074,000 until the new funds are approved.

The Senate subcommittee's total is \$1,250,000 more than the House already designated for the Commission, but less than the \$23,950,000 the administration recommended when it proposed its budget for fiscal 1970. So far, the FCC appropriations figure is following a classic approach according to which the House cuts deeply into the budget bureau's recommendation, the Senate restores a large chunk, though not all, and eventually House and Senate compromise on a point between their two figures.

Chairman of the Senate subcommittee that acted last week is Sen. John O. Pastore (D-R.I.), who certainly knows the Commission's fiscal needs, since he is also chairman of the Senate Communications Subcommittee.

## System Founders Join MCI Pacific Coast Venture

Microwave Communications Inc., which has secured a Chicago-St. Louis microwave grant from the FCC, has announced plans for a Pacific Coast system and during the next few weeks is expected to announce plans for a nationwide system.

Of particular interest to the CATV operator (although use of the MCI systems are not in the immediate future for cable) is the background of two of

the officers of the fledgling Pacific Coast subsidiary.

Richard D. Spight, president and chief executive officer, and Lindsey Hill Spight, chairman of the executive committee of MCI Pacific Coast, Inc., were key figures in the formation of Tele-Vue Systems, Inc. which was sold to Columbia earlier this year.

Richard Spight was a principal founder of California's Contra Costa Cable Co. and Crockett Cable Systems which were later absorbed by Tele-Vue. Lindsey Spight was the director and executive vice president of Tele-Vue.

## RCA Announces Shipment Of Low Cost Color Camera

Starting next month, RCA will begin deliveries on its single tube color camera, which is priced under \$10,000.

Cable TV systems are among the backlog of orders for the firm's new camera, coined the PK-730.

Company officials expect the new camera to advance growth of color programming on a low cost basis. The price of the camera, \$9,850, remains unchanged from its introduction.

## System Gets Approval To Begin S.C. Operations

Home CATV Company Inc. has won FCC approval to begin operations in Barnwell, S.C., which is in the Augusta, Ga., television market—the country's 99th market.

The firm had been wrapped up with Aiken Cablevision in the same hearing but in light of the Commission's new CATV interim procedures, Home CATV dropped its plans for Williston, S.C., and stuck to Barnwell—which is outside the 35-mile limit for protection of local signals.

As a result, the Commission decided that it could go ahead with plans to carry WSAV-TV, Savannah, Ga.; WCSC in Charleston, S.C.; and WNOK-TV and WOLO-TV in Columbia, S.C.—all of which are distant signals. Local signals that will be carried are WJBF-TV, WRDW-TV and WATU-TV in Augusta, WIS-TV in Columbia and WEBB-TV in Columbia, S.C.

### MEETING CALENDAR

#### NOVEMBER

18-19—Jerrold Technical Training CATV Seminar. Kahler's Inn Towne Motel, Minneapolis, Minn. For further information, contact J. Lerman, Jerrold Electronics Corp., 401 Walnut St., Philadelphia, Pa.

24—Colorado Cable Television Association Annual Meeting. Cherry Creek Inn, Denver, Colo.

#### DECEMBER

3-5—Eighteenth International Wire and Cable Symposium—theme: "Wideband Cable Transmission Systems", Shelburne Hotel, Atlantic City, N.J.

#### JANUARY

8-10—Rocky Mountain Cable Television Association Annual Meeting. Safari Motel, Phoenix, Ariz.

16-17—Georgia Cable Television Association Annual Meeting. Gordon Hotel, Albany, Ga.

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## Moving Up

*Ernie Michelsen* has been named manager of Minn-Kota Cable TV, the new system being installed in Wahpeton and Breckenridge, North Dakota. Michelsen was previously with Bismarck-Mandan Cable TV and before that engaged in control work and production for KFYR-TV in Bismarck. He is a graduate of the Radio Department at the North Dakota State School of Science.

Vikoa, Inc. has announced a realignment of its financial management. *Myles F. Dolan* has been named treasurer and assistant secretary with responsibility for overall financial activities and *Arthur Einhorn* has been promoted to the post of director of financial planning and acquisitions. Dolan, who will continue to serve as vice president-financial and administrative services, joined the firm in August 1969. He was

previously general manager and controller of a division of Amerace-Esna Corp. Einhorn, who previously served as director of corporate planning for Vikoa, will be responsible for corporate-wide budgeting activities and will continue to investigate, review and develop proposals on company acquisitions.

TelePrompTer Corporation has announced the appointment of *Mrs. Gloria Coe Klein* as vice president, corporate relations. Mrs. Klein, who served as confidential assistant to Newton Minow during his term as chairman of the Federal Communications Commission, 1960-62, joined TelePrompTer Corporation immediately thereafter as assistant to Irving B. Kahn, chairman and president. She served as assistant to the Director of the Democratic National Convention, J. Leonard

Reinsch, in 1960 and 1964. Prior to her service with the FCC, Mrs. Klein was associated with Scientific Data Systems and the Economics Research Division, Stanford Research Institute, in administrative capacities.



*Mrs. Klein*



*Mr. Grenoble*

The board of directors of Gulf & Western Industries elected *Martin S. Davis* to the new posts of senior vice president and chairman of the corporate development committee of the board. Davis formerly was executive vice president and chief operating officer of Paramount Pictures Corporation, a company subsidiary. He has been a member of the Gulf & Western board of directors since 1967. Davis is a director of Famous Players Canadian Corporation and will continue as a director and member of the executive committee of Paramount.

In a separate announcement Athena Communication Corp. of New York City, a Gulf & Western systems company, announced the appointment of *Don Gilbert* of Tulsa, Oklahoma, as system manager of Orange CATV, Inc., Orange, Texas. Gilbert recently managed Mi-Com Cablevision of Miami, Oklahoma, and has a 19-year background in broadcasting in Oklahoma.

*Richard F. Yearick* has resigned as regional sales manager of Anaconda Electronics in order to devote full time to his duties as president of Television Distribution, Inc. The firm has also announced that its controller, *John J. Grenoble*, was elected treasurer of TDI and all its subsidiaries.

Fuqua National, Inc. has announced the appointment of *John C. Melton* as director of its system which is under construction in Augusta, Georgia. Melton was formerly advertising manager of First National Bank and Trust Co.

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## System Construction

**ARIZONA:** Ameco, Inc. is presently installing a cable system in **Scottsdale North**, a development near Scottsdale. The system will serve approximately 40 homes in the development.

**GEORGIA:** Micro-Wave TV has announced that construction is nearing completion in **Jesup**.

**KANSAS:** Colby Multi Vue TV System, Inc. has announced the addition of Colby Community College's Channel 3 to its 5 video channel system which serves **Colby**.

**MICHIGAN:** General Electric Cablevision Co. is in the process of replacing amplifiers in **Alpena**.

Wonderland Ventures, Inc., a subsidiary of Lamb Communications, Inc., has announced that further construction will soon get under way in **Flint**. The firm presently has 172 miles of plant installed.

Marcus CATV has announced that construction is presently under way in **Marinette** and **Menominee**.

**NEBRASKA:** Hook-ups are scheduled to begin soon in **Albion** according to Midstate Community Television. The firm is planning a 5 video channel system.

**NEW YORK:** New Channels, Inc. has announced a rate increase of \$.25 per month for its system which serves **Sidney**. The firm recently completed a \$162,000 rebuild program.

Suffolk Cable of **Smithtown** has announced that hook-ups are under way in **Smithtown**. The firm is planning a 12 video channel system.

**OHIO:** Nelsonville Television Cable, Inc. has been granted permission by the **Nelsonville** city council to raise its rates by \$1 to \$4.25 monthly. The firm offers subscribers 9 video channels.

**OKLAHOMA:** Wilburton Cable TV is presently rebuilding its 7 video channel system which serves **Wilburton**.

**TENNESSEE:** Camden Cable TV has begun making hook-ups in **Camden**. The firm's 500-foot tower has already been installed.

**TEXAS:** Television Enterprises, Inc. has announced the addition of two channels to its previously 6 video channel system which serves **Brady**.

Cablecom General, Inc. has announced that construction is scheduled to begin in **November** on its proposed 10-channel system to serve **Corpus Christi**.

Central Communications has added **Lubbock's** Channel 34 to its five video channel system which serves **Denver City**.

Community Cable Co. has announced that construction of its system to serve **Pottsboro** is scheduled to begin **January 1, 1970**.

**VIRGINIA:** Danville Cablevision Co. has announced that construction is scheduled to begin in **Danville** in the near future. The firm is planning a 150-mile, 21-channel system.

**WASHINGTON:** Green River Cablevision, Inc. has announced that construction is under way in **Auburn**. The firm is planning a 12 video channel system.

**ONTARIO:** William T. Lelliot, who holds a license granted by the CRTC, has announced that construction will begin soon in **Cobourg**. A 10 video channel system is being planned.

**214 APPLICATIONS:** New Jersey: Belvidere; West Jersey Telephone Co. for Washington Cable Co., Inc.; Cost, \$39,245; File No. P-C-7582. . . . Oxford; West Jersey Telephone Co. for Washington Cable Co., Inc.; Cost, \$27,093; File No. P-C-7581.

**Pennsylvania:** Somerset; General Telephone Co. of Pennsylvania for Laurel Cablevision Co.; Cost, \$140,036; File No. P-C-7608.

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## Franchise Activity

**CALIFORNIA: Corona:** City Manager Glenwood Wilson has announced that the city is accepting bids until February 2, 1970, for a 20-year, non-exclusive franchise. Requirements for the proposed 24-channel system which the city wants include a 5% franchise fee. The city has approximately 8,000 residential units. . . . **Ontario:** Nation Wide Cablevision, Inc., a subsidiary of Kaufman and Broad, Inc., has submitted its franchise bid to the city council. . . . **Riverside:** The city council is presently accepting sealed franchise bids and will open them November 21.

**COLORADO: Fremont County:** Televents has submitted a franchise bid for parts of the county to the county commissioners.

**DELAWARE: Elsmere:** The town council has awarded an exclusive franchise to Rollins Broadcasting of Delaware, Inc. Franchise fee has been set at 5% or \$1,000 per year, whichever is greater.

**FLORIDA: Anna Maria and Holmes Beach:** Manatee Cablevision has requested franchises for these communities. . . . **Plantation:** TelePrompTer Corp. has submitted its bid for a 30-year franchise to the city council. . . . **Sunrise Golf Village:** The city council has granted a non-exclusive franchise to Ellis Tower Co.

**ILLINOIS: Lindenhurst:** Vu-Sonics, Inc. has submitted its franchise bid to the village board.

**IOWA: Creston:** J. Howard Brown has been granted a 25-year, non-exclusive franchise in a special election. Two similar proposals were defeated in 1965 and 1968.

**KANSAS: Garden City:** The city council has given third and final reading to an ordinance awarding a franchise to Tele-Communications, Inc.

**KENTUCKY: Louisville:** Coaxial Systems, Inc. has submitted its franchise bid to the city council.

**MARYLAND: Elkton:** The town commission has tentatively agreed to grant a franchise to American Telecable Services, Inc.

**MICHIGAN: Bay City:** Audio Vision and Booth Communications Co. have submitted franchise bids for non-exclusive franchises to the city council. . . . **Lansing Township:** The township council has an enabling ordinance under consideration.

**MISSOURI: St. Charles:** The city council has granted a 25-year, exclusive franchise to St. Charles Community Cablevision. Franchise fee has been set at 5% of the gross receipts and rates will be \$25 installation; \$6 monthly.

**NEW HAMPSHIRE: Portsmouth:** The city council has awarded a franchise to Continental Cablevision, Inc.

**NEW JERSEY: Freehold:** Sterling Communications, Inc. has submitted its franchise bid to the city council.

**NEW YORK: Mt. Vernon:** Main Street Communications and U.S. Cablevision have each submitted franchise bids to the common council.

**PENNSYLVANIA: Burgettstown:** Weirton Cable Television Service has submitted its franchise bid to the borough council. . . . **Cecil Township:** Baisley TV Cable Co., Inc. has submitted a franchise bid to the township council. The firm has already been granted franchises in three surrounding communities. . . .

**Milford:** The city council has granted a franchise to D.J. Cable Co. Franchise fee has been set on a graduated scale beginning with three percent the first year, four percent the second year and five percent each year thereafter.

**WASHINGTON: Grays Harbor:** The county commission has awarded a franchise to Coast Communications Co.

**WEST VIRGINIA: Martinsburg:** Television Communications Corp. has been awarded a franchise.



# Digest of Earnings

## GULF + WESTERN INDUSTRIES, INC.

Year July 31:	1969	1968
Share earns	\$2.67	\$2.74
Sales	1,564,000,000	1,331,000,000
Net earnings	72,050,000	70,366,000

## TELEPROMPTER CORP.

Quarter Sept 30:	1969	1968
Share earns	\$.26	\$.06
Revenues	3,775,132	1,643,699
Income	309,601	64,160
Spec credit	25,000	
Net income	334,601	64,160
9 month share	.58	.22
Revenues	8,065,456	5,299,317
Income	675,175	247,138
Spec credit	124,250	645,500
Net income	799,425	892,638

The firm announced that its revenues and operating earnings reached record highs for the first nine months of 1969.

## STORER BROADCASTING CO.

Quarter Sept 30:	1969	1968
Share earns (loss)	\$(.43)	\$.32
Revenues	14,307,500	14,446,500
Net income (loss)	(1,819,800)	1,349,653
9 month share	.78	2.16
Revenues	46,720,500	46,127,700
Net income	3,274,108	9,078,420

# Industry Stocks

Stock	Stock Exchange	This Week	Last Week	Year High	Year Low	Shares Outstanding
Ameco	AM	12 5/8	13 7/8	19 1/2	7 1/2	1,200,000
Amer. Elec. Labs	OTC	5 5/8	6	16 1/4	5 5/8	1,516,432
Amer. TV & Comm.		19 1/2	18	19 1/2	11 7/8	1,775,101
Avnet		15 1/8	15 1/8	36 1/2	12	9,909,054
Cable Info Systems	OTC	2 7/8	2 7/8	4 5/8	2 1/2	955,000
Cablecom General	AM	19 1/4	17 1/4	19 1/4	8 3/8	1,605,000
Citizens Fin. Corp.	AM	17 7/8	18	28 3/4	13 1/8	994,689
Columbia Cable	OTC	13 1/4	12 3/4	14 1/2	9	876,000
Comm. Properties	OTC	7 1/2	7 1/4	10	4 1/2	
Cornelia Corp.	OTC	7/8	2	7 3/8	7/8	
Cox Cable Comm.	OTC	18 3/4	18 1/2	24 3/4	13	3,550,000
Cypress Comm.	OTC	16 1/4	13 1/2	20 1/2	10	839,000
Entron	OTC	5	4 5/8	11 1/4	3 1/8	600,900
Famous Players Ltd.	C	14 1/4	13 1/8	19 1/4	13	6,948,000
General Inst.	NY	36 1/4	36 5/8	48	27 5/8	6,026,000
Gulf + Western	NY	22 1/2	23 1/2	60	20	15,120,860
H&B American	AM	24 1/8	23	27 3/8	13 5/8	4,972,589
Kaufman & Broad, Inc.		47 1/2	49 3/4	49 7/8	29 1/2	3,900,909
Lamb Comm., Inc.	OTC	4 1/2	4 1/2	10 1/2	3 1/4	2,468,284
LVO Corp.	NY	10	9 1/4	15	7 3/4	5,692,078
Maclean-Hunter	C	18	18 1/8	18 7/8	12 7/8	2,000,000
Reeves	AM	20	22 1/8	37 7/8	12 7/8	2,163,000
Scientific-Atlanta	AM	9 1/2	9 1/4	19	6 1/2	903,442
SKL	OTC	5 1/2	4 1/4	8 1/4	3 1/2	550,000
Sterling Comm.	OTC	8 1/2	9 1/2	13 5/8	5 1/4	
TeleMation Inc.	OTC	29 1/4	24 1/2	29 1/4	14 1/2	1,086,735
TelePrompTer	AM	95	85	95	42 1/2	1,006,000
TeleVision Comm.	OTC	19	16	21	10 3/4	2,645,046
Vikoa	AM	33	34	39 1/4	21 5/8	2,183,382

These are Wednesday closing prices supplied by Dempsey-Tegeler. AM = American Exchange; NY = New York Exchange; OTC = Over the Counter; C = Canadian Exchange.

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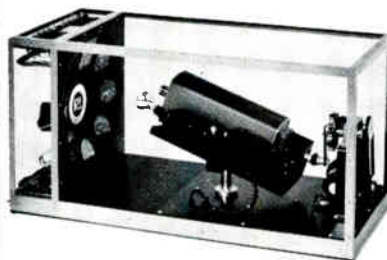


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## California Convention (Continued from page 8)

getic approach to battling the problem of urban development, told operators of the testimony he prepared in opposition to last December's action taken by the FCC and the fact that the testimony was used by NCTA.

An avid supporter of CATV, Williams said that his interest stems from "my conviction that, insofar as the major urban areas are concerned, we must develop some better systems of communication and my conviction that your industry may be the key to providing those systems."

"One of the major problems of renewal and redevelopment," said Williams, is the "inability to adequately communicate, to educate, to inform, and advise the people most directly affected by the redevelopment process."

He said that there is no adequate medium of communication to advise and train minority groups so that they can take a positive role in this huge community product. He said that broadcasting cannot do it, but that CATV will soon be prepared to tackle the task. Williams stated that the public interest must be served—a policy of true service to the whole community.

He advised cable operators to incorporate minority group members into the industry as well as serving and dealing with these people—in order for CATV to find a meaningful place in the community.

A distinguished panel was included in the convention's billing and the topic of discussion was "The FCC—Its Response to the Broadband Communications Era." Members of the panel were Bruce E. Lovett, general counsel of NCTA, moderator; Donald I. Baker, antitrust division, Department of Justice; William J. Bresnan, NCTA director; Robert V. Cahill, administrative assistant to the chairman of the FCC; Harold Farrow, California attorney; Bruce Merrill, president of Ameco, Inc. and past NCTA national chairman; and attorney E. Stratford Smith.

The panel aired views on the recent FCC actions and their impact on CATV. All were optimistic with the exception of E. Stratford Smith who was apprehensive, and Bruce Lovett whose stand

could be characterized as mildly apprehensive.

Cahill said that cablemen have a tendency to be overly watchful and expect the worst to happen. He admitted that CATVers may have been conditioned to expect the worst, but he said CATV should proceed with the vitality of the industry's youth.

## Broadcasters Revamp Association Legal Staff

The National Association of Broadcasters has consolidated its lobbying and legal activities under Paul Comstock, formerly vice president for government affairs and now vice president and general counsel.

NAB lawyer John Summers, meanwhile, was elevated to chief counsel under Comstock, who will continue to concentrate on his Capitol Hill activities.

## "Copyright Bill 'Marked' For Next-Month Release"

It was no slip of the tongue when Donald V. Taverner, president-designate of NCTA, in his initial statement cited "a brighter light showing in a favorable copyright bill from the Senate Copyright Subcommittee."

That subcommittee hasn't approved the copyright revision legislation yet, of course, and probably won't until next month. The busy subcommittee members simply haven't had time to meet and go over the legislation.

But the Senator's aides have had that time, and most of the bill, it's understood, has gone through the "marking up" process and is ready for a more or less routine approval after the Senators make sure that their aides acted in accordance with their wishes.

## Odessa Celebrates CATV With Festive Opening

Community Cablevision of Odessa, Texas, celebrated its grand opening last week with an official ribbon-cutting, an open house, a local origination demonstration and a private tour of the system for representatives of national equip-

ment and service firms and local communications firms.

Hosting the festive weekend were Pete Kempf, regional vice president of Odessa's parent firm Cablecom-General; Marion L. Patten, Odessa system manager and assistant divisional supervisor for Cablecom; and Carsin Walker, system chief technician.

Cablecom officials on hand for the reception were Robert Clark, president; George Milner, vice president in charge of engineering; and Bob Lewis, regional vice president from Ardmore, Okla.

Odessa's mayor pro-tem, Urbane Childress, presided at the ribbon-cutting symbolizing the system's turn-on (the first subscribers actually began receiving service last December, before the FCC's Dec. 13 "freeze" could go into effect). Some 6500 subscribers are now on-line and Community Cablevision officials attribute part of the initial success to the unusual cooperation of the local television stations, businessmen and theater owners.

Ten hook-up crews are currently working on an additional 1500 installations and Patten said he expects 10,000 homes to be receiving CATV by mid-December.

## Cable TV Operator Dies

Dave Erwin, 51, died last week in Lubbock, Texas. The prominent CATV operator began in CATV in 1953, when he along with partners began a system in Lovington, New Mexico.

He went on to organize companies, obtain franchises, supervise construction and operation of 15 cable systems as well as serve as a part-time consultant.

Erwin was a recent recipient of the "President's Award", the highest award given by Jerrold Corporation to a system operator. The award read: "For outstanding achievement in the management of a total of seven franchises under extreme and adverse conditions and for his invaluable counsel in all phases of administration."

The funeral was Nov. 13 in Lubbock, Texas. He is survived by his wife Larue and two children.

## 'Fear of Encroachment' Displayed by Cox Dissent

FCC Commissioner Kenneth A. Cox's dissent to a recent Section 214 certification was released by the Commission last week, and it reflects Cox's fear of cable encroachment on the television.

The Commission granted 214 certification to Michigan Bell Telephone Company for the offering of CATV channel facilities in the general area of Flint, Mich., including the townships of Burton, Flint, Genessee and Mt. Morris. Cox said that "I would not authorize construction of facilities for the extension of CATV service in the heart of the Flint television market except upon the condition that the cable operator delete

the Detroit-Windsor (Ont.) signals from the extended portion of his system."

Cox said that the Commission has "clearly expressed the view that the carriage of such overlapping major market signals is not in the public interest, but the majority here lays the groundwork for just such a serious fragmentation of the audiences of the local stations in the Flint-Saginaw-Bay City market."

## AT&T Preemption Practice Outlawed by Commission

The FCC has ruled that American Telephone and Telegraph Corporation must not preempt its carriage of Corporation for Public Broadcasting programs

in order to hook-up special commercial TV shows.

The public broadcasting law of 1967 specifies "free or reduced rates" for public broadcasting when it uses any carrier to form a network, and AT&T has been giving discount rates to the educational outfit. The CPB has complained bitterly about preemptions, however, which usually come when a local commercial station wants special use of AT&T long lines for a distant sporting event. CPB also wants cheaper rates and negotiations are now in process on both fronts.

The FCC ruling is specific about forbidding the preemptions, however, as it says that public broadcasting should legally get the same treatment as any other carrier user.

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## profile of a leader

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### HARRY D. GRAY

*Born in Soest (Province of Westphalia), West Germany, February 19, 1917. He was educated at the Technical College in Schwerin in Germany, graduating in 1937. A specialist in aeronautical communications and air safety, he served for eight years with the German Air Force and terminated his service with the final rank of Captain. Coming to Canada, he settled in Toronto, served as manager of the MATV Division of Toronto Television Co. from 1941-53. In 1953 was named manager of the firm's Montreal TV Co. division. In 1955 he joined CATV supplier Benco; moved to the U.S. in 1965; and at present is National Sales Manager for Benco Television Corp.*

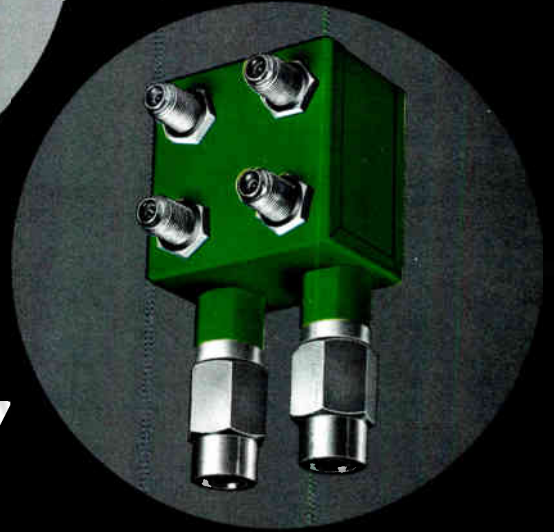
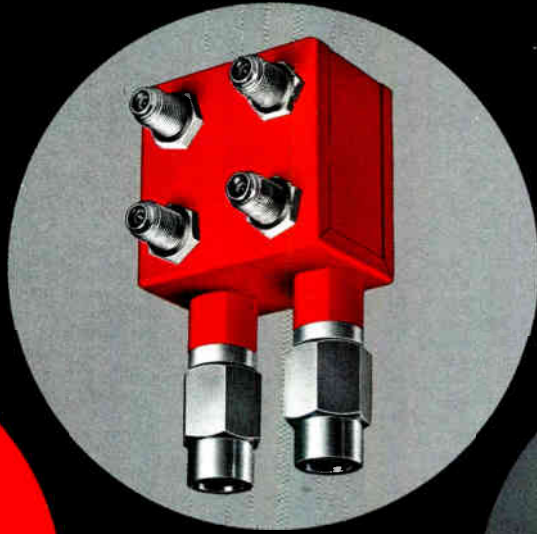
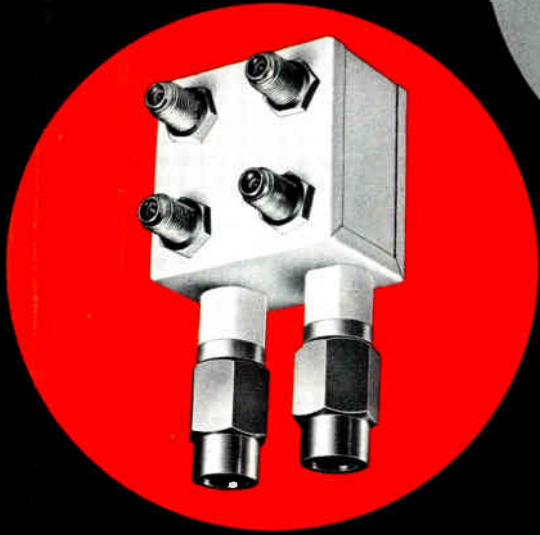


When Harry Gray compares the status of CATV in 1969 to the status of aviation in 1920, he knows what he's talking about. In Germany, the country of his birth, Harry was something of an expert in aviation, particularly communications and air safety. And in the United States, the country he has adopted, Harry is *very much* an expert on cable television.

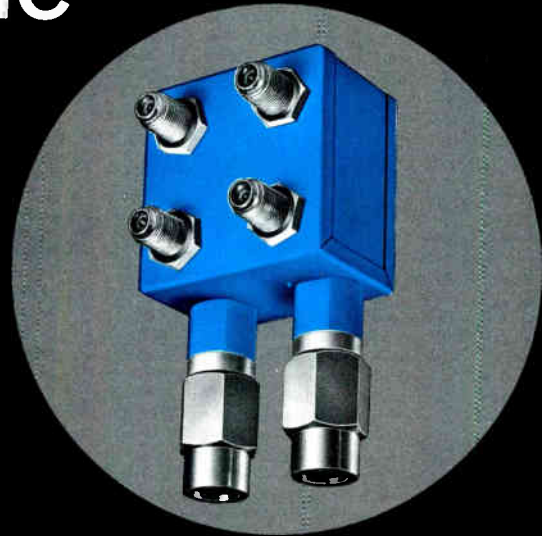
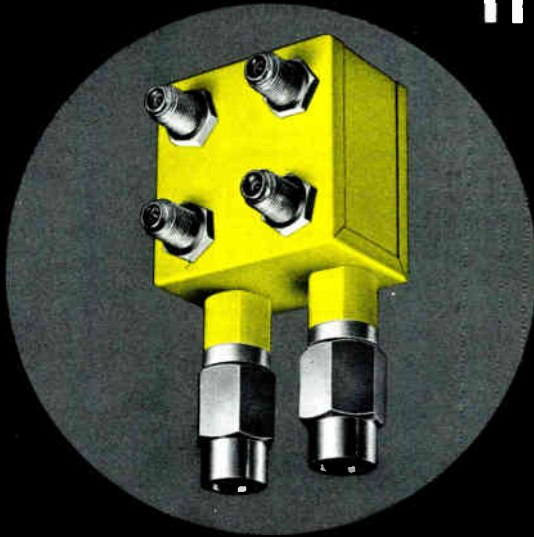
He came to this continent just about twenty years ago, and was introduced to CATV through Toronto Television Company in Toronto, Ontario. While he was serving as Manager of that company's MATV Division, he had the opportunity to work on a special project—supervising the engineering and installation of the CATV system in Asbestos, Quebec, one of the pioneer systems in Canada. This “special project” that Harry worked on was for a subsidiary of Toronto Television—Benco Television Associates. The following year, he moved to Montreal to manage another of the parent company's divisions. But he had not by any means seen the last of Benco. Harry's technical expertise and *get-the-job-done-now* attitude were tapped again by Benco a couple of years later—full-time, this time. He joined the firm as Field Service Engineer for Eastern Canada, and in two years he supervised installation and maintenance of over 40 Canadian cable systems. Not content with building individual systems, Harry was also building the industry. He was one of the architects of the National Community Antenna Television Association of Canada, and served for two years on the board of directors.

In 1957, Harry got the chance to prove he was as good at engineering a sale as he was at engineering a system. Benco moved him back to Toronto as Canadian and Export Sales Manager. Then in 1965 he moved to Jacksonville, Florida to take over management of Benco's U.S. Sales Office. As National Sales Manager, he is responsible for operating policy, advertising, service and warehousing, as well as for sales.

A business acquaintance says, “My first impressions of Harry Gray were—big, brusque and businesslike. Today, three years later, my impressions are—big, brusque and businesslike.” Applauding his no-nonsense, decisive approach, the same acquaintance comments that, “Being businesslike has undoubtedly led not only to Harry Gray's success in business, but to some of the shortest meetings and quickest decisions on record in a world where most decisions come out of committee.”



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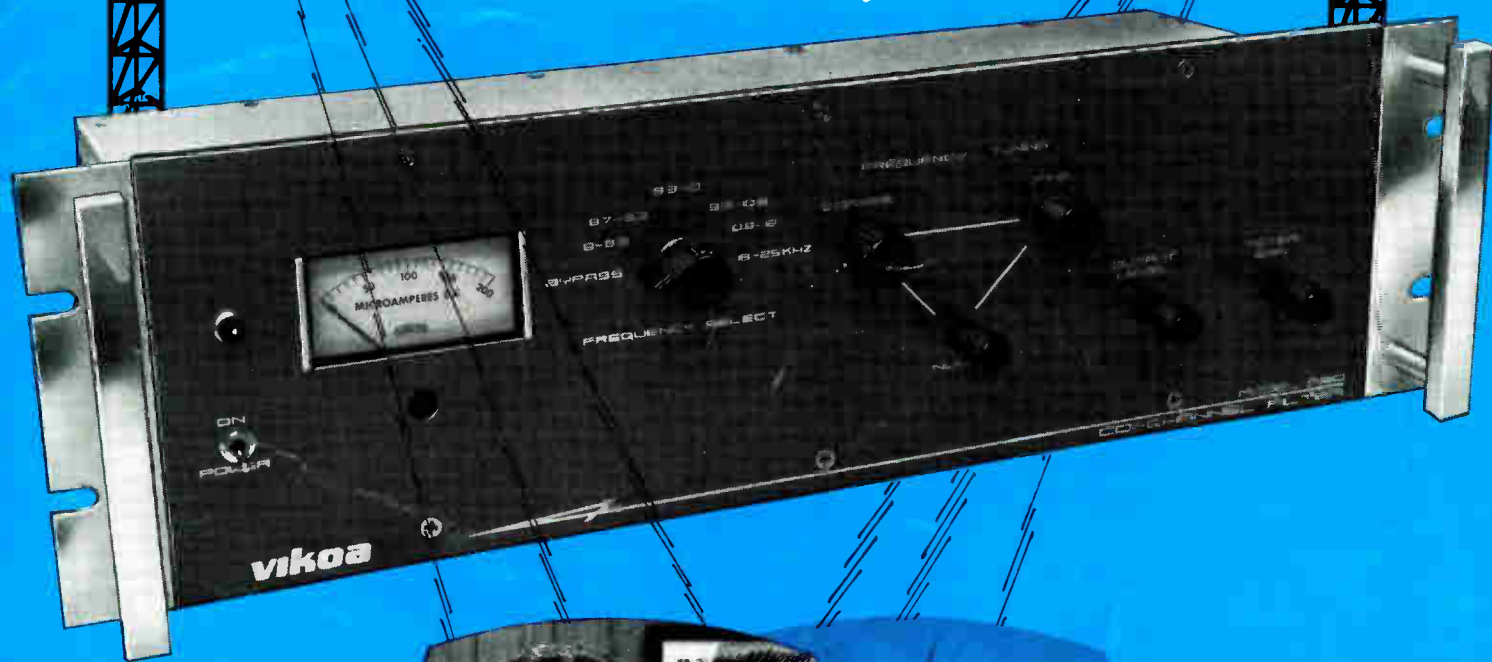
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